KENTUCKY BANCSHARES INC /KY/

## Form 10-Q

November 13, 2007
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2007
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to

Commission File Number: 000-52598

KENTUCKY BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

Kentucky 61-0993464
(State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)
P.O. Box 157, Paris, Kentucky 40362-0157
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (859)987-1795

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes X No $\qquad$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule $12 b-2$ of the Exchange Act. Large accelerated filer _ Accelerated filer _ Non-accelerated filer X

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No X__

Number of shares of Common Stock outstanding as of November 9, 2007: 2,850,889.

KENTUCKY BANCSHARES, INC.

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Item 1 - Financial Statements
KENTUCKY BANCSHARES, INC.
CONSOLIDATED BALANCE SHEETS (unaudited)
(thousands) 12/31/2006
Assets
    Cash and due from banks $ 13,420 $ 14,905
    Federal funds sold 9,188 4,106
        Cash and cash equivalents 22,608 19,011
    Securities available for sale 125,596 127,891
    Mortgage loans held for sale
    Loans
    Allowance for loan losses
        Net loans
    Federal Home Loan Bank stock
    Bank premises and equipment, net
    Interest receivable
    Goodwill
    Other intangible assets
    Mortgage servicing rights
        $
Liabilities and Stockholders' Equity
    Deposits
        Non-interest bearing $ 87,409 $ 87,503
```

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```
        Time deposits, $100,000 and over
        Other interest bearing
        Total deposits
Repurchase agreements and other borrowings
Federal Home Loan Bank advances
Subordinated debentures
Interest payable
Other liabilities
Total liabilities
Stockholders' equity
Retained earnings
Accumulated other comprehensive income (loss)
    Total stockholders' equity
    Total liabilities & stockholders' equity $
```

Common stock $12,440 \quad 12,474$
Additional paid-in capital 134

|  | 81,251 |  | 67,255 |
| :---: | :---: | :---: | :---: |
|  | 294,116 |  | 314,050 |
|  | 462,776 |  | 468,808 |
|  | 13,042 |  | 11,327 |
|  | 64,306 |  | 80,030 |
|  | 7,217 |  | 7,217 |
|  | 4,351 |  | 3,683 |
|  | 2,807 |  | 3,196 |
|  | 554,499 |  | 574,261 |
|  | 12,440 |  | 12,474 |
|  | 134 |  | 59 |
|  | 46,362 |  | 44,062 |
|  | $(1,445)$ |  | $(1,314)$ |
|  | 57,491 |  | 55,281 |
| \$ | 611,990 | \$ | 629,542 |

See Accompanying Notes

KENTUCKY BANCSHARES, INC.

| CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE (thousands, except per share amounts) | ```INCOME (unaudited) Nine Months Ending 9/30/2007 9/30/2006``` |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME: |  |  |  |  |
| Loans, including fees | \$ | 24,106 | \$ | 20,911 |
| Securities available for sale |  | 4,774 |  | 4,779 |
| Other |  | 761 |  | 99 |
| Total interest income |  | 29,641 |  | 25,789 |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits |  | 11,373 |  | 8,593 |
| Other |  | 3,001 |  | 3,359 |
| Total interest expense |  | 14,374 |  | 11,952 |
| Net interest income |  | 15,267 |  | 13,837 |
| Loan loss provision |  | 650 |  | 334 |
| Net interest income after provision |  | 14,617 |  | 13,503 |
| NON-INTEREST INCOME: |  |  |  |  |
| Service charges |  | 4,194 |  | 3,767 |
| Loan service fee income |  | 46 |  | 28 |
| Trust department income |  | 395 |  | 455 |
| Securities available for sale gains (losses), net |  | 33 |  | 41 |
| Gain on sale of mortgage loans |  | 312 |  | 178 |
| Other |  | 1,002 |  | 758 |
| Total other income |  | 5,982 |  | 5,227 |
| NON-INTEREST EXPENSE: |  |  |  |  |
| Salaries and employee benefits |  | 8,051 |  | 6,985 |
| Occupancy expenses |  | 1,864 |  | 1,705 |
| Amortization |  | 204 |  | 116 |
| Advertising and marketing |  | 405 |  | 363 |
| Taxes other than payroll, property and income |  | 513 |  | 439 |
| Other |  | 2,503 |  | 2,550 |
| Total other expenses |  | 13,540 |  | 12,158 |
| Income before taxes |  | 7,059 |  | 6,572 |
| Income taxes |  | 1,909 |  | 1,849 |
| Net income | \$ | 5,150 | \$ | 4,723 |

Other Comprehensive Income, net of tax:

| Change in Unrealized Gains on Securities | (112) | 494 |  |
| :--- | :--- | ---: | :--- |
| Comprehensive Income | $\$$ | 5,038 | $\$$ |
|  |  |  |  |
| Earnings per share | $\$ 1.217$ |  |  |
| Basic | \$ | 1.80 | $\$$ |
| Diluted |  | 1.79 | 1.73 |
| $l$ |  |  |  |

See Accompanying Notes

KENTUCKY BANCSHARES, INC.


Other Comprehensive Income, net of tax:
Change in Unrealized Gains on Securities

Comprehensive Income $\$ 2,939$ \$ 3,690

Earnings per share
Basic
\$ 0.58 \$ 0.60
Diluted 0.58 0.60

See Accompanying Notes

KENTUCKY BANCSHARES, INC.
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
(thousands, except share information)

See Accompanying Notes

KENTUCKY BANCSHARES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
(thousands) Nine Months Ending

Cash Flows From Operating Activities

| Net Income | 5,150 |
| :--- | :---: |
| Adjustments to reconcile net income to | 4,723 |
| net cash provided by operating activities: | 772 |
| Depreciation | 361 |
| Amortization | $(20)$ |
| Accretion of premium on debt | $(131)$ |
| Securities amortization (accretion), net | 709 |
| Noncash compensation expense | 689 |
| Provision for loan losses | $(56)$ |
| Securities (gains) losses, net | $(33)$ |
| Originations of loans held for sale | $(10,356)$ |

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```
    Proceeds from sale of loans
    Federal Home Loan Bank stock dividends
    10,413 11,802
    (312)
    (246)
    Gain on sale of mortgage loans
    (178)
    Changes in:
        Interest receivable
        (52) (2,093)
        Other assets
        (422)
        (422)
        668
        (230)
        Other assets
        1,364
        Interest payable
        175
        Other liabilities
        6,533
        724
        (70,496) (3,215)
Cash Flows From Investing Activities
    Purchases of securities available for sale
    Proceeds from sales of securities available for sale
    19,324
        17,486
    Proceeds from principal payments, maturities and
        calls of securities available for sale
    Cash paid in bank acquisition
    Net change in loans
    Purchases of bank premises and equipment
        Net cash from investing activities
Cash Flows From Financing Activities:
    Net change in deposits
    Net change in securities sold under agreements to
        repurchase, federal funds purchased and
        other borrowings
    Advances from Federal Home Loan Bank
    Payments on Federal Home Loan Bank advances
    Proceeds from note payable
    Payment on note payable
    Proceeds from issuance of common stock
    Purchase of common stock
    Dividends paid
        Net cash from financing activities
Net change in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
\begin{tabular}{|c|c|}
\hline 10,413 & 11,802 \\
\hline - & (246) \\
\hline (312) & (178) \\
\hline (52) & \((2,093)\) \\
\hline (422) & 1,364 \\
\hline 668 & 175 \\
\hline (230) & 724 \\
\hline 6,533 & 5,964 \\
\hline \((70,496)\) & \((3,215)\) \\
\hline 19,324 & 17,486 \\
\hline 53,461 & 36,542 \\
\hline - & \((6,411)\) \\
\hline 20,160 & \((17,157)\) \\
\hline \((2,480)\) & \((1,448)\) \\
\hline 19,969 & 25,797 \\
\hline \((6,032)\) & \((48,851)\) \\
\hline 2,215 & 15,097 \\
\hline - & 80,000 \\
\hline \((15,704)\) & \((78,118)\) \\
\hline - & 8,000 \\
\hline (500) & \((7,000)\) \\
\hline 56 & 33 \\
\hline (621) & (356) \\
\hline \((2,319)\) & \((2,052)\) \\
\hline \((22,905)\) & \((33,247)\) \\
\hline 3,597 & \((1,486)\) \\
\hline 19,011 & 14,164 \\
\hline \$ 22,608 & \$ 12,678 \\
\hline
\end{tabular}
```

See Accompanying Notes

KENTUCKY BANCSHARES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates used in the preparation of the financial statements are based on various factors including the current interest rate environment and the general strength of the local economy. Changes in the overall interest rate environment can significantly affect the Company's net interest income and the value of its recorded assets and liabilities. Actual results could differ from those estimates used in the preparation of the financial statements.

The financial information presented as of any date other than December 31 has been prepared from the Company's books and records without audit. The

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accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Certain financial information that is normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America, but is not required for interim reporting purposes, has been condensed or omitted. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of such financial statements, have been included. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

New accounting pronouncements -
In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements". This Statement provides clarification of the definition of fair value, methods used to measure fair value, and additional disclosures about fair value measurements. This Standard is applicable in circumstances in which other Standards require or permit assets or liabilities to be measured at fair value. Therefore, this Standard does not require any new fair value measurements. This Standard is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is still evaluating the impact, if any, the adoption of this Statement on January 1, 2008 will have on its results of operations and consolidated financial condition.

On February 15, 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities". SFAS No. 159 allows companies to record certain financial assets and financial liabilities at full fair value if they so choose. SFAS No. 159 was issued to mitigate volatility in reported earnings caused by an accounting model utilizing multiple measurement attributes. The adoption of the fair value option is recorded as a cumulative-effect adjustment to the opening balance of retained earnings. Upon adoption, the difference between the carrying amount and the fair value of the items chosen is included in the cumulative-effect adjustment. Subsequent changes in fair value are recorded through the income statement. SFAS No. 159 is effective as of the beginning of the first fiscal year after November 15, 2007, which is January 1, 2008 for the Company. The Company does not expect the adoption of this Statement to have a material impact on its results of operations and consolidated financial condition.

The Company adopted FASB Interpretation 48, Accounting for Uncertainty in Income Taxes ("FIN 48"), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption had no effect on the Company's financial statements, and the Company had no unrecognized tax benefits at January 1, 2007 or September 30, 2007.

The Company and its subsidiaries are subject to U.S. federal income tax. The Company is no longer subject to examination by taxing authorities for years before 2002. The Company does not expect the total amount of unrecognized tax benefits to significantly increase in the next twelve
months.

The Company recognizes interest related to income tax matters as interest expense and penalties related to income tax matters as other expense. The Company did not have any amounts accrued for interest and penalties at January 1, 2007 or September 30, 2007.

## 2. INVESTMENT SECURITIES

INVESTMENT SECURITIES

Period-end securities are as follows:
(in thousands)
Amortized Unrealized Unrealized Fair

Available for Sale

September 30, 2007

| U.S. government agencies | $\$ 19,110$ | $\$$ | 375 | $\$$ | - |
| :--- | ---: | ---: | ---: | ---: | ---: |
| States and political subdivisions | 55,657 |  | 19,485 |  |  |
| Mortgage-backed | 51,441 |  | $(658)$ | 55,421 |  |
| Equity securities | 270 | 17 | $(1,069)$ | 50,403 |  |
| $\quad$ Total | 126,478 | 845 | $(1,727)$ | 125,596 |  |

December 31, 2006

| U.S. government agencies | 31,524 | 93 | $(125)$ | 31,492 |
| :--- | ---: | ---: | ---: | ---: |
| States and political subdivisions | 43,609 | 703 | $(182)$ | 44,130 |
| Mortgage-backed | 53,200 | - | $(1,218)$ | 51,982 |
| Equity securities | 270 | 17 | - | 287 |
| $\quad$ Total | 128,603 | 813 | $(1,525)$ | 127,891 |

3. LOANS

Loans at period-end are as follows:
(in thousands)

9/30/2007 12/31/2006
\$ 21,967 \$ 29,335
27,768 29,034
276,827 290,068
80,723 79,627
15,845 16,086
423,130 444,150

## 4. EARNINGS PER SHARE

Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options.

The factors used in the earnings per share computation follow:

> Nine Months Ended

September 30
$2007 \quad 2006$
(in thousands, except per share information)

| Basic Earnings Per Share |  |  |
| :---: | :---: | :---: |
| Net Income | \$5,150 | \$4,723 |
| Weighted average common shares outstanding | 2,855 | 2,730 |
| Basic earnings per share | \$ 1.80 | \$ 1.73 |
| Diluted Earnings Per Share |  |  |
| Net Income | \$5,150 | \$4,723 |
| Weighted average common shares outstanding | 2,855 | 2,730 |
| Add dilutive effects of assumed exercise of stock options | 10 | 11 |
| Weighted average common and dilutive potential common shares outstanding | 2,865 | 2,741 |
| Diluted earnings per share | \$ 1.79 | \$ 1.72 |
| Three Months Ended |  |  |
|  | Sep | 30 |
|  | 2007 | 2006 |
| (in thousands, except per share information) |  |  |
| Basic Earnings Per Share |  |  |
| Net Income | \$1,670 | \$1,714 |
| Weighted average common shares outstanding | 2,845 | 2,854 |
| Basic earnings per share | \$ 0.58 | \$ 0.60 |
| Diluted Earnings Per Share |  |  |
| Net Income | \$1,670 | \$1,714 |
| Weighted average common shares outstanding | 2,845 | 2,854 |
| Add dilutive effects of assumed exercise of stock options | 10 | 11 |
| Weighted average common and dilutive potential common shares outstanding | 2,855 | 2,865 |
| Diluted earnings per share | \$ 0.58 | \$ 0.60 |

Stock options for 10,407 shares of common stock for the nine months and three months ended September 30, 2007, and for 32,400 shares of common stock for the nine and three months ended September 30,2006 were excluded from diluted earnings per share because their impact was antidilutive.

## 5. STOCK COMPENSATION

The Company grants certain officers and key employees stock option awards, which vest and become fully exercisable at the end of five years. The Company also grants certain directors stock option awards, which vest and become fully exercisable immediately. The exercise price of each option, which has a ten year life, was equal to the market price of the Company's stock on the date of grant. The Company also provides to certain officers and key employees restricted stock grants, which fully vest at the end of five years. The Company records employee expense ratably over the five year period, based on the market price of the common stock on the date of grant. Total shares issuable under the restricted stock grant plan are 50,000 shares. In January $2007,5,095$ shares were granted under the plan and in May 2007 , 510 shares were granted under the plan.

The following table summarizes stock option activity:

|  | Options | Exercise Price |
| :--- | :---: | ---: |
| Outstanding, beginning of year | 69,914 | $\$ 26.54$ |
| Granted | 800 | 31.00 |
| Expired | $(880)$ | 31.59 |
| Exercised | $(2,960)$ | 20.17 |
| Outstanding, end of period | 66,874 | 26.81 |
| Options exercisable at period end | 49,984 | 25.68 |

The following details stock options outstanding:

September 30, 2007 December 31, 2006

| Stock options vested and |  |  |
| :--- | ---: | ---: |
| currently exercisable:  <br> Number 49,984 <br> Weighted average exercise price $\$ 25.68$ <br> Aggregate intrinsic value $\$ 391,875$ <br> Weighted average remaining  <br> contractual life 51.5 months$\quad \$ 307.35$ |  |  |

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. The Company recorded $\$ 75$ thousand in stock compensation expense during the nine months ended September 30, 2007 to salaries and employee benefits.

The weighted-average assumptions for options granted during the year and the resulting estimated weighted average fair values per share used in computing 2007 and 2006 recognized compensation expense follow:

|  | 2007 | 2006 |
| :--- | :---: | :---: |
| Weighted-average fair value of options |  |  |
| $\quad$ granted during the year | $\$ 4.22$ | $\$ 3.14$ |
| Risk-free interest rate | $4.51 \%$ | $4.59 \%$ |
| Expected option life | 8 years | 8 years |
| Expected stock price volatility | $12.69 \%$ | $7.99 \%$ |
| Expected dividend yield | $3.48 \%$ | $3.39 \%$ |

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes based stock option valuation model. This model requires the input of subjective assumptions that will usually have a significant impact on the fair value estimate. Expected volatilities are based on historical volatility of the Company's stock, and other factors. Expected dividends are based on dividend trends and the market price of the Company's stock price at grant. The Company uses historical data to estimate option exercises and employee terminations within the valuation model. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

## 6. DIVIDENDS

Dividends per share paid for the quarter ended September 30, 2007 were $\$ 0.27$ compared to $\$ 0.25$ for September 30,2006 . This is the same rate of dividend paid for the first two quarters of the respective years.

## 7. RETIREMENT PLAN

# Nine months ended September 30 <br> (in thousands) 

| Pension Benefits |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Service cost | \$ | 355 | \$ | 354 |
| Interest cost |  | 304 |  | 273 |
| Expected return on plan assets |  | (328) |  | (298) |
| (Gain) loss amortization |  | 26 |  | 31 |
| Net Periodic Benefit Cost | \$ | 357 | \$ | 360 |
|  | Three months ended September 30 (in thousands) |  |  |  |


| Pension Benefits |  |  |
| :--- | :---: | :---: |
|  | 2007 | 2006 |
| Service cost | $\$$ | 128 |
| Interest cost | 102 | 118 |
| Expected return on plan assets | $(111)$ | 91 |
| (Gain) loss amortization | 9 | 109 |
| Net Periodic Benefit Cost | $\$$ | 128 |

Employer Contributions

The Company contributed $\$ 503$ thousand as its 2007 annual contribution to the Pension Plan in July 2007.

Item 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

This discussion contains forward-looking statements under the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. Words such as "believes," "anticipates," "expects," "intends," "plans," "targeted," and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore, there can be no assurance that the forward-looking statements included herein will prove to be accurate. Factors that could cause actual results to differ from the results discussed in the forward-looking statements include, but are not limited to: economic conditions (the Company and its bank operate in areas affected by various markets); competition for the Company's customers from other providers of financial and mortgage services; government legislation and regulation (which changes from time to time and over which the Company has no control); changes in interest rates (both generally and more specifically mortgage interest rates); material unforeseen changes in the liquidity, results of operations, or financial condition of the Company's customers; and other risks detailed in the Company's filings with the Securities and Exchange Commission, all of which are difficult to predict and many of which are beyond the control of the Company. The Company undertakes no obligation to update or revise forward-looking statements to reflect events or circumstances after the date

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hereof or to reflect the occurrence of unanticipated events.

Summary

Kentucky Bancshares, Inc. recorded net income of $\$ 5.2$ million, or $\$ 1.80$ basic earnings per share and $\$ 1.79$ diluted earnings per share for the first nine months ended September 30,2007 compared to $\$ 4.7$ million, or $\$ 1.73$ basic earnings per share and $\$ 1.72$ diluted earnings per share for the nine month period ending September 30, 2006. The first nine months earnings reflects an increase of $9.0 \%$ compared to the same time period in 2006 . The earnings for the three months ended September 30, 2007 were $\$ 1.7$ million, or $\$ 0.58$ basic and diluted earnings per share for the three month period ending September 30 , 2007 compared to $\$ 1.7$ million, or $\$ 0.60$ basic and diluted earnings per share for the three month period ending September 30, 2006 . This three months period earnings reflects a decrease of $2.6 \%$ compared to the same time period in 2006. The issuance of 198,836 shares of common stock, in connection with our merger with Peoples Bancorp, Inc. in July 2006, had a slightly dilutive effect on earnings per share.

Return on average assets was $1.08 \%$ for the nine months ended September 30 , 2007 and for the nine month period ended September 30, 2006. Return on average equity was $12.2 \%$ for the nine month period ended September 30, 2007 and $12.9 \%$ for the same period in 2006 . Return on average assets was $1.08 \%$ for the three months ended September 30, 2007 and $1.09 \%$ for the three month period September 30, 2006. Return on average equity was $12.0 \%$ for the three months ended September 30, 2007 and 13.0\% for the same time period in 2006 .

Loans decreased $\$ 21.0$ million from $\$ 444.1$ million on December 31, 2006 to $\$ 423.1$ million on September 30, 2007. Increases in agricultural loans were offset by a decrease in commercial, real estate mortgage, real estate construction and consumer loans. Management attributes the decline in loans to the slow down in the real estate economy and to competitive pressures.

Total deposits decreased from $\$ 468.8$ million on December 31, 2006 to $\$ 462.8$ million on September 30, 2007, a decrease of $\$ 6.0$ million. This decrease is primarily the result of an increase in certificates of deposit, reported in time deposits, $\$ 100,000$ or greater, but offset by a decrease in other interest bearing deposits (the loss of public funds placed by competitive bid during the third quarter).

## Net Interest Income

Net interest income was $\$ 15.3$ million for the nine months ended September 30 , 2007 compared to $\$ 13.8$ million for the nine months ended September 30, 2006, an increase of $10.3 \%$. The interest spread was $3.35 \%$ for the first nine months of 2007 compared to $3.27 \%$ for the same period in 2006 , an increase of 8 basis points. Net interest income was $\$ 5.1$ million for the three months ended September 30,2007 compared to $\$ 4.8$ million for the three months ended September 30, 2006, an increase of 6.1\%. The interest spread for the three month period ended September 30, 2007 was $3.44 \%$ compared to $3.22 \%$ for the same period in 2006, an increase of 22 basis points. Net interest margins have increased slightly in 2007 compared to 2006.

For the first nine months, the yield on assets increased from 6.27\% in 2006 to $6.70 \%$ in 2007. The cost of liabilities increased from 3.00\% in 2006 to 3.35\% in 2007. Year to date average loans are up $\$ 38.3$ million, or $9.6 \%$ from September 30, 2006 to September 30, 2007. Approximately $\$ 51$ million in loans were acquired with the Peoples Bancorp, Inc. (Peoples) merger in July 2006. Loan interest income has increased $\$ 3.2$ million for the first nine months of 2007 compared to the first nine months of 2006 . Year to date average deposits

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increased from September 30, 2006 to September 30, 2007, up $\$ 53.4$ million, or $12.4 \%$. About $\$ 72$ million in deposits were acquired in the Peoples merger in July 2006. The slight increase, excluding the Peoples merger, is a result of slower deposit growth, resulting from the loss of a large certificate of deposit customer and public funds placed by competitive bid. Deposit interest expense has increased $\$ 2.8$ million for the first nine months of 2007 compared to the same period in 2006.

Non-Interest Income

Non-interest income increased $\$ 755$ thousand for the nine months ended September 30, 2007 compared to the same period in 2006 to $\$ 6.0$ million, due primarily to an increase in overdraft income of $\$ 414$ thousand (primarily from the deposit relationships acquired with the Peoples merger in July 2006). There was a slight increase in non-interest income for the three months ended September 30, 2007 compared to the same time period in 2006.

Gain on sale of mortgage loans increased from $\$ 178$ thousand in the first nine months of 2006 to $\$ 312$ thousand during the first nine months of 2007 . The increase was $\$ 28$ thousand for the three month period ended September 30, 2007 compared to the same time period in 2006 . A selected group of loans sold servicing released account for most of the increase. The volume of mortgage loan originations and sales is generally inverse to rate changes. A change in the mortgage loan rate environment can have a significant impact on the related gain on sale of mortgage loans.

## Non-Interest Expense

Total non-interest expenses increased $\$ 1.4$ million for the nine month period ended September 30, 2007 compared to the same period in 2006 . For the three month period ended September 30, 2007 total non-interest expense increased $\$ 148$ thousand.

For the comparable nine month periods, salaries and benefits increased \$1.1 million, an increase of $15.3 \%$. Salaries and incentives represented $\$ 804$ thousand and employee benefits represented $\$ 263$ thousand of the increase in salaries and employee benefits expense during these comparable periods. Salaries and benefits increased $\$ 133$ thousand for the three month period ended September 30, 2007 compared to the same time period in 2006 . These increases are primarily attributable to the Peoples merger completed in July 2006.

Occupancy expenses increased $\$ 159$ thousand to $\$ 1.9$ million for the first nine months of 2007 compared to the same time period in 2006. Occupancy expenses decreased $\$ 7$ thousand for the three month period ended September 30, 2007 compared to the same time period in 2006. The increase in year to date 2007 is mainly attributable to two additional facilities acquired in the Peoples merger in July 2006. With the upcoming opening of additional facilities in Paris, Morehead and Nicholasville, occupancy expense is expected to increase starting in the fourth quarter of 2007.

The increases in amortization, advertising and marketing, and taxes are also primarily attributable to the Peoples merger completed in July 2006.

Other expenses decreased $\$ 47$ thousand for the nine months ended September 30, 2007 compared to the same time period in 2006 . For the three month period ended September 30, 2007 other expenses decreased $\$ 11$ thousand compared to the three month period ended September 30, 2006. The year to date decrease is mainly a result of a one time credit of $\$ 80$ thousand received in the first quarter of 2007 for debit card expenses. In addition, one-time costs (approximately $\$ 41$ thousand in the first six months of 2006), related to the

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Peoples Bank merger, incurred in 2006 inflated 2006 expenses.

In August 2007, the Company starting outsourcing its account processing to Fiserv, Inc. The Company does not expect this to have a material impact on its results of operations and consolidated financial condition.

Income Taxes

The effective tax rate for the nine months ended September 30, 2007 was 27\% compared to $28 \%$ in 2006 . The effective tax rate for the three months ended September 30,2007 was $26 \%$ compared to $27 \%$ for the same time period in 2006 . These rates are less than the statutory rate as a result of the tax-free securities and loans held by the Company.

Stock Repurchase Program

On October 25, 2000, the Company announced that its Board of Directors approved a stock repurchase program to purchase up to 100,000 shares of its outstanding common stock. On November 11, 2002, the Board of Directors approved and authorized the Company's repurchase of an additional 100,000 shares. Shares will be purchased from time to time in the open market depending on market prices and other considerations. Through September 30, 2007, 138,679 shares have been purchased under the program. The most recent share repurchase occurred on November 2, 2007 . The repurchase program has had a positive effect on earnings per share calculations.

## Liquidity and Funding

Liquidity risk is the possibility that the Company may not be able to meet its cash requirements. Management of liquidity risk includes maintenance of adequate cash and sources of cash to fund operations and to meet the needs of borrowers, depositors and creditors. Excess liquidity has a negative impact on earnings as a result of the lower yields on short-term assets.

Cash and cash equivalents were $\$ 22.6$ million as of September 30, 2007 compared to $\$ 19.0$ million at December 31, 2006. The increase in cash and cash equivalents is mainly attributable to an increase in federal funds sold resulting primarily from a decrease in loan demand. In addition to cash and cash equivalents, the securities portfolio provides an important source of liquidity. Total securities available for sale totaled $\$ 125.6$ million at September 30 , 2007. The available for sale securities are available to meet liquidity needs on a continuing basis. The Company expects the customers' deposits to be adequate to meet its funding demands.

Generally, the Company relies upon net cash inflows from financing activities, supplemented by net cash inflows from operating activities, to provide cash used in its investing activities. As is typical of many financial institutions, significant financing activities include deposit gathering, and the use of short-term borrowings, such as federal funds purchased and securities sold under repurchase agreements along with long-term debt. The Company's primary investing activities include purchasing investment securities and loan originations.

Management is aware of the challenge of funding sustained loan growth. Therefore, in addition to deposits, other sources of funds, such as Federal Home Loan Bank (FHLB) advances, may be used. The Company relies on FHLB advances for both liquidity and asset/liability management purposes. These advances are used primarily to fund long-term fixed rate residential mortgage loans. As of September 30, 2007, we have sufficient collateral to borrow an additional $\$ 41$ million from the FHLB. In addition, as of September 30, 2007,

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over $\$ 48$ million is available in overnight borrowing through various correspondent banks. In light of this, management believes there is sufficient liquidity to meet all reasonable borrower, depositor and creditor needs in the present economic environment.

## Non-Performing Assets

As of September 30, 2007, the Company's non-performing loans totaled $\$ 4.4$ million or $1.03 \%$ of loans compared to $\$ 2.6$ million or $0.59 \%$ of loans at December 31, 2006. (See table below) The Company experienced an increase of $\$ 1.7$ million in non-accrual loans secured by various real estate loans from December 31, 2006 to September 30, 2007. As of September 30, 2007, nonaccrual loans include $\$ 2.6$ million in loans secured by $1-4$ property and $\$ 1.0$ million in real estate construction. The Company believes these increases are attributable to the general softening of the real estate market, including the residential construction market. Real estate loans composed $94 \%$ of the nonperforming loans as of September 30, 2007 and $91 \%$ as of December 31, 2006. Forgone interest income on the non-accrual loans for both 2007 and 2006 is immaterial.

## Nonperforming Assets

$$
9 / 30 / 07 \quad 12 / 31 / 06
$$

(in thousands)

| Non-accrual Loans | \$ | 4,276 | \$ | 2,379 |
| :---: | :---: | :---: | :---: | :---: |
| Accruing Loans which are Contractually past due |  |  |  |  |
| 90 days or more |  | 102 |  | 253 |
| Total Nonperforming and Restructured |  | 4,378 |  | 2,632 |
| Other Real Estate |  | 705 |  | 411 |
| Total Nonperforming and Restructured Loans and Other Real Estate | \$ | 5,083 | \$ | 3,043 |
| Nonperforming and Restructured Loans as a Percentage of Loans |  | 1.03\% |  | $0.59 \%$ |
| Nonperforming and Restructured Loans and Other Real Estate as a Percentage of Total Assets |  | $0.83 \%$ |  | $0.48 \%$ |
| Allowance as a Percentage of Period-end Loans |  | 1.13\% |  | 1.12\% |
| Allowance as a Percentage of Non-performing and Restructured Loans |  | 109\% |  | $164 \%$ |

Provision for Loan Losses

The loan loss provision for the first nine months was $\$ 650$ thousand for 2007 and $\$ 334$ thousand for the same period in 2006 . The loan loss provision for the three months ended September 30, 2007 was $\$ 330$ thousand and $\$ 94$ thousand for the same period in 2006. The current level of nonperforming loans has caused management to increase the 2007 provision in order to maintain an allowance for loan losses that is representative of the risk of loss based on the quality of loans currently in the portfolio. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Net charge-offs for the nine month period ended September 30, 2007 were $\$ 860$ thousand compared to $\$ 278$ thousand for the same period in 2006 . Net chargeoffs for the three month period ended September 30, 2007 were $\$ 505$ thousand compared to $\$ 136$ thousand for the same period in 2006 . Future levels of charge-offs will be determined by the particular facts and circumstances surrounding individual loans. Management believes the current loan loss
allowance is sufficient to meet probable incurred loan losses.

Loan Losses

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at Beginning of Period | \$ | 4,991 | \$ | 4,310 |
| Amounts Charged-off: |  |  |  |  |
| Commercial |  | 127 |  | 15 |
| Real Estate Construction |  | 330 |  | 28 |
| Real Estate Mortgage |  | 167 |  | 135 |
| Agricultural |  | 25 |  | 3 |
| Consumer |  | 693 |  | 682 |
| Total Charged-off Loans |  | 1,342 |  | 863 |
| Recoveries on Amounts |  |  |  |  |
| Previously Charged-off: |  |  |  |  |
| Commercial |  | 5 |  | 2 |
| Real Estate Construction |  | 14 |  | - |
| Real Estate Mortgage |  | 2 |  | 2 |
| Agricultural |  | 64 |  | 21 |
| Consumer |  | 397 |  | 560 |
| Total Recoveries |  | 482 |  | 585 |
| Net Charge-offs |  | 860 |  | 278 |
| Provision for Loan Losses |  | 650 |  | 334 |
| Peoples Bank Reserve Acquired |  | - |  | 776 |
| Balance at End of Period |  | 4,781 |  | 5,142 |
| Loans |  |  |  |  |
| Average |  | 435,797 |  | 397,492 |
| At September 30 |  | 423,130 |  | 439,492 |
| As a Percentage of Average Loans: |  |  |  |  |
| Net Charge-offs |  | 0.20\% |  | 0.07\% |
| Provision for Loan Losses |  | $0.15 \%$ |  | 0.08\% |
| Allowance as a Multiple of |  |  |  |  |
| Net Charge-offs |  | 4.2 |  | 13.9 |

Loan Losses

|  | 2007 | 2006 |
| :--- | ---: | ---: |
| Balance at Beginning of Period | $\$$ | 4,956 |
| Amounts Charged-off: |  | 4,408 |
| Real Estate Construction | 330 | 28 |
| Real Estate Mortgage | 76 | 81 |
| Agricultural | 25 | - |
| Consumer | 211 | 158 |
| Total Charged-off Loans | 642 | 267 |
| Recoveries on Amounts |  |  |
| Previously Charged-off: |  |  |
| Commercial | 4 | 1 |
| Real Estate Construction | 4 | - |
| Real Estate Mortgage | - | 2 |
| Agricultural | 35 | - |
| Consumer | 94 | 128 |
| Total Recoveries | 137 | 131 |
| Net Charge-offs | 505 | 136 |
| Provision for Loan Losses | 330 | 94 |
| Peoples Bank Reserve Acquired | - | 776 |
| Balance at End of Period | 4,781 | 5,142 |


| Loans |  |  |
| :--- | :--- | :--- |
| Average | 428,273 | 432,132 |
| At September 30 | 423,130 | 439,492 |
| As a Percentage of Average Loans: | $0.12 \%$ | $0.03 \%$ |
| Net Charge-offs | $0.08 \%$ | $0.02 \%$ |
| Provision for Loan Losses |  | 9.5 |

## Item 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Asset/Liability management control is designed to ensure safety and soundness, maintain liquidity and regulatory capital standards, and achieve acceptable net interest income. Management considers interest rate risk to be the most significant market risk. The Company's exposure to market risk is reviewed on a regular basis by the Asset/Liability Committee. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair market values. The objective is to measure the effect on net interest income and to adjust the balance sheet to minimize the inherent risk while at the same time maximize income.

Management realizes certain risks are inherent and that the goal is to identify and minimize the risks. The primary tools used by management are interest rate shock and economic value of equity (EVE) simulations. The Bank has no market risk sensitive instruments held for trading purposes.

Using interest rate shock simulations, the following table depicts the change in net interest income resulting from 100 and 300 basis point changes in rates on the Company's interest earning assets and interest bearing liabilities. The projections are based on balance sheet growth assumptions and repricing opportunities for new, maturing and adjustable rate amounts. As of September 30, 2007 the projected percentage changes are within the Board approved limits. This period's volatility is similar to the same period a year ago. The projected net interest income report summarizing the Company's interest rate sensitivity as of September 30, 2007 is as follows:
(dollars in thousands)
PROJECTED NET INTEREST INCOME

| Change in basis points: | - 300 | - 100 | Level <br> Rates | + 100 | + 300 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year One (10/07-9/08) |  |  |  |  |  |
| Net interest income | \$21,742 | \$22,020 | \$22,373 | \$22,520 | \$22,675 |
| Net interest income dollar change | (631) | (353) | N/A | 147 | 302 |
| Net interest income percentage change | -2.8\% | -1. $6 \%$ | N/A | $0.7 \%$ | 1.3\% |
| Board approved limit | >-10.0\% | $>-4.0 \%$ | N/A | >-4.0\% | >-10.0\% |

The projected net interest income report summarizing the Company's interest rate sensitivity as of September 30,2006 is as follows:
(dollars in thousands)
PROJECTED NET INTEREST INCOME
Change in basis points: $\quad-300-100$ Level Rates $+100+300$

Year One (10/06-9/07)

| Net interest income | $\$ 18,837$ | $\$ 19,030$ | $\$ 19,425$ | $\$ 19,737$ | $\$ 20,033$ |  |
| :--- | :---: | :---: | :---: | ---: | ---: | ---: |
| Net interest income dollar change | $(588)$ | $(395)$ | N/A | 312 | 608 |  |
| Net interest income percentage change | $-3.0 \%$ | $-2.0 \%$ | N/A | $1.6 \%$ | $3.1 \%$ |  |
|  |  |  |  |  |  |  |
| Board approved limit | $>-18.0 \%$ | $>-6.0 \%$ | N/A | $>-4.0 \%$ | $>-10.0 \%$ |  |

These projected changes in net interest income as of September 30, 2007 are slightly different when compared to the projected changes in net interest income as of September 30, 2006 for the 100 and 300 basis point changes. Projections from September 30, 2007, year one reflected a decline in net interest income of $1.6 \%$ with a 100 basis point decline compared to the $2.0 \%$ decline in 2006. The 100 basis point increase in rates reflected a $0.7 \%$ increase in net interest income in 2007 compared to 1.6\% in 2006.

EVE applies discounting techniques to future cash flows to determine the present value of assets, liabilities, and therefore equity. Based on applying these techniques to the September 30, 2007 balance sheet, a 300 basis point increase in rates results in a $21 \%$ decline in EVE. A 300 basis point decrease in rates results in a 10\% increase in EVE. These are within the Board approved limits.

Item 4 - CONTROLS AND PROCEDURES

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports the Company files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required.

The Company also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. Based on this evaluation, there has been no such change during the quarter covered by this report.

Part II - Other Information
Item 1. Legal Proceedings

The Company is not a party to any material legal proceedings.
Item 1A. Risk Factors

There have been no material changes in risk factors, as previously disclosed in the December 31, 2006 Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds


SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KENTUCKY BANCSHARES, INC.
$\qquad$ __/s/Louis Prichard
Louis Prichard, President and C.E.O.

Date $\qquad$ 11/13/07 $\qquad$ __/s/Gregory J. Dawson Gregory J. Dawson, Chief Financial Officer

