## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-K

[ ]
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED]

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the transition period from July 1, 2002 to December 31, 2002

Commission file number 0-27782
Dime Community Bancshares, Inc.
(Exact name of registrant as specified in its charter)

Delaware
11-3297463
(State or other jurisdiction of incorporation or organization)11211
(Address of principal executive offices)
(Zip Code)

Securities Registered Pursuant to Section 12(b) of the Act:

## None

Securities Registered Pursuant to Section 12(g) of the Act:

# Common Stock, par value $\$ .01$ per share 

(Title of Class)

## Preferred Stock Purchase Rights

(Title of Class)

Indicate by check mark whether the Company (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file reports) and (2) has been subject to such requirements for the past 90 days.

YES
X
NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Company's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K. [X]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). YES X

As of December 31, 2002, there were $25,646,702$ shares of the Company's common stock, $\$ 0.01$ par value, outstanding. The aggregate market value of the voting stock held by non-affiliates of the Company as of December 31,2002 was approximately $\$ 401,247,900$. This figure is based upon the closing price on the NASDAQ National Market for a share of the Company's common stock on December 31, 2002, which was $\$ 19.15$ as reported in the Wall Street Journal on January 1, 2003.

## DOCUMENTS INCORPORATED BY REFERENCE

(1) The definitive Proxy Statement dated April 10, 2003 to be distributed on behalf of the Board of Directors of Registrant in connection with the Annual Meeting of Shareholders to be held on May 15, 2003 and any adjournment thereof and which is expected to be filed with the Securities and Exchange Commission on or about April 11, 2003, is incorporated by reference in Part III.

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# Edgar Filing: DIME COMMUNITY BANCSHARES INC - Form 10-KT <br> Certification of Chief Financial Officer 

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This Transition Report on Form 10-K contains a number of forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements may be identified by use of words such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "outlook," "plan," "potential," "predict," "project," "should," "will," "would" and similar terms and phrases, including references to assumptions.

Forward-looking statements are based upon various assumptions and analyses made by the Company (as defined subsequently herein) in light of management's experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate under the circumstances. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors (many of which are beyond the Company's control) that could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. These factors include, without limitation, the following:
the timing and occurrence or non-occurrence of events may be subject to circumstances beyond the Company's control;
-
there may be increases in competitive pressure among financial institutions or from non-financial institutions;

## -

changes in the interest rate environment may reduce interest margins;
changes in deposit flows, loan demand or real estate values may adversely affect the business of The Dime Savings Bank of Williamsburgh (the "Bank");
-
changes in accounting principles, policies or guidelines may cause the Company's financial condition to be perceived differently;

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general economic conditions, either nationally or locally in some or all areas in which the Company conducts business, or conditions in the securities markets or the banking industry may be less favorable than the Company currently anticipates;
-
legislation or regulatory changes may adversely affect the Company's business;
technological changes may be more difficult or expensive than the Company anticipates;
-
success or consummation of new business initiatives may be more difficult or expensive than the Company anticipates; or
litigation or other matters before regulatory agencies, whether currently existing or commencing in the future, may delay the occurrence or non-occurrence of events longer than the Company anticipates.

The Company has no obligation to update any forward-looking statements to reflect events or circumstances after the date of this document.

## PART I

## Item 1.

## Business

## General

Dime Community Bancshares, Inc. (the "Holding Company," and together with its direct and indirect subsidiaries, the "Company") is a Delaware corporation and parent company of the Bank, a federally-chartered stock savings bank.

The Holding Company is a unitary savings and loan holding company, which, under existing law, is generally not restricted as to the types of business activities in which it may engage, provided that the Bank continues to be a qualified thrift lender ("QTL"). The Holding Company's primary business is the operation of its wholly-owned
subsidiary, the Bank. Under regulations of the Office of Thrift Supervision ("OTS"), the Bank is a QTL if its ratio of qualified thrift investments to portfolio assets ("QTL Ratio") was $65 \%$ or more, on a monthly average basis, in nine of the previous twelve months. At December 31, 2002, the Bank's QTL Ratio was $82.51 \%$, and the Bank maintained more than $65 \%$ of its portfolio assets in qualified thrift investments throughout the six-month period July 1, 2002 through December 31, 2002.

On July 18, 2002, the Boards of Directors of the Holding Company and each of its direct and indirect subsidiaries other than DSBW Preferred Funding Corporation and DSBW Residential Preferred Funding Corporation approved a change in fiscal year ends from June $30^{\text {th }}$ to December $31^{\text {st }}$.

The Holding Company neither owns nor leases any property but instead uses the premises and equipment of the Bank. At the present time, the Holding Company does not employ any persons other than certain officers of the Bank who do not receive any extra compensation as officers of the Holding Company. The Holding Company utilizes the support staff of the Bank from time to time, as required. Additional employees may be hired as deemed appropriate by the Holding Company's management.

The Bank's principal business has been, and continues to be, gathering deposits from customers within its market area, and investing those deposits primarily in multi-family residential mortgage loans, commercial real estate loans, one- to four-family residential mortgage loans, construction loans, consumer loans, mortgage-backed securities ("MBS"), obligations of the U.S. Government and Government Sponsored Entities ("GSEs"), and corporate debt and equity securities. The Bank's revenues are derived principally from interest on its loan and securities portfolios. The Bank's primary sources of funds are: deposits; loan amortization, prepayments and maturities; MBS amortization, prepayments and maturities; investment securities maturities; advances ("Advances") from Federal Home Loan Bank of New York ("FHLBNY"); securities sold under agreement to repurchase ("REPOS") borrowings; and, the sale of real estate loans to the secondary market.

The Company's website address is www.dsbwdirect.com. The Company makes available free of charge through its website, by clicking the Investor Relations tab and selecting "SEC Filings," its Annual or Transition Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to these reports as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission.

## Acquisitions

On January 21, 1999, the Holding Company completed the acquisition of Financial Bancorp, Inc., the holding company of Financial Federal Savings Bank, F.S.B (the "FIBC Acquisition"). The consolidated operating results for the twelve months ended June 30, 1999 reflected the addition of earnings from the FIBC Acquisition for the period January 21, 1999 through June 30, 1999. The FIBC Acquisition was accounted for as a purchase transaction, generating $\$ 44.2$ million of goodwill.

There are currently no other arrangements, understandings or agreements regarding any such additional acquisitions or expansion.

Market Area, Competition and Factors That May Affect Future Results

The Bank has been, and intends to remain, a community-oriented financial institution providing financial services and loans for housing within its market areas. The Bank maintains its headquarters in the Williamsburg section of the borough of Brooklyn, New York, and operates twenty full-service retail banking offices located in the New York City boroughs of Brooklyn, Queens, and the Bronx, and in Nassau County, New York. The Bank gathers deposits primarily from the communities and neighborhoods in close proximity to its branches. The Bank's primary lending area is the New York City metropolitan area, although its overall lending area is much larger, and extends approximately 150 miles in each direction from its corporate headquarters in Brooklyn. The majority of the Bank's mortgage loans are secured by properties located in its primary lending area, and approximately $75 \%$ of these loans are secured by real estate properties located in the New York City boroughs of Brooklyn, Queens and Manhattan.

The New York City banking environment is extremely competitive. The Bank's competition for loans exists principally from savings banks, commercial banks, mortgage banks and insurance companies. The Bank has faced sustained competition for the origination of multi-family residential and commercial real estate loans, which together comprised $92.0 \%$ of the Bank's loan portfolio at December 31, 2002. Management anticipates that the current level of competition for multi-family residential and commercial real estate loans will continue for the foreseeable future, and this competition may inhibit the Bank's ability to maintain its current level of such loans.

The Bank gathers deposits in direct competition with commercial banks, savings banks and brokerage firms, many among the largest in the nation. In addition, it must also compete for deposit monies against the stock markets and mutual funds, especially during periods of strong performance in the U.S. equity markets. However, the Bank's principal competition for deposit funds comes from local savings and commercial banks and commercial banks with branches located in its delineated trade area, as well as Internet banks. Over the previous decade, consolidation in the financial services industry, coupled with the emergence of Internet banking, has dramatically altered the deposit gathering landscape. Facing increasingly efficient and larger competitors, the Bank s strategy to attract depositors and originate loans has increasingly utilized targeted marketing and delivery of technology-enhanced, customer-friendly banking services while controlling operating expenses.

All of this competition occurs within an economic and financial framework that is largely beyond the control of financial institutions. The interest rates paid to depositors and charged to borrowers, while affected by marketplace competition, are generally a function of broader-based macroeconomic and financial factors, including the level of U.S. Gross Domestic Product, the supply of, and demand for, loanable funds, and the impact of global trade and international financial markets. Within this environment, the Federal Open Market Committee's ("FOMC's") monetary policy and governance of short-term rates also significantly influence the interest rates paid and charged by financial institutions.

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The Bank's success is additionally impacted by the overall condition of the economy, especially the local economy. As home to many national companies in the financial and business services, and as a popular destination for domestic travelers, the New York City economy is particularly sensitive to the economic health of the U.S. Success in banking is more easily achieved when local income levels increase due to economic strength. The Bank has shown that even in periods of economic weakness and intense competition, such as those that currently exist, it can succeed by effectively implementing its business strategies. However, if the local market for multi-family residential and commercial real estate declines, the Bank may experience greater delinquencies or be unable to originate the volume of loans that it otherwise anticipates.

## Lending Activities

Loan Portfolio Composition. The Bank's loan portfolio consists primarily of mortgage loans secured by multi-family residential apartment buildings, including buildings organized under cooperative form of ownership ("Underlying Cooperatives"), mortgage loans secured by commercial properties and conventional first mortgage loans secured primarily by one- to four-family residences, including condominiums and cooperative apartments. At December 31, 2002, the Bank's loan portfolio totaled $\$ 2.2$ billion. Within the loan portfolio, $\$ 1.73$ billion, or $79.7 \%$, were multi-family residential loans, $\$ 265.5$ million, or $12.2 \%$, were loans to finance commercial real estate, $\$ 162.2$ million, or $7.5 \%$, were loans to finance one- to four-family properties, including condominium or cooperative apartments, $\$ 5.2$ million, or $0.2 \%$, were loans to finance multi-family residential and one- to four-family residential properties with full or partial credit guarantees provided by either the Federal Housing Administration ('FHA') or the Veterans Administration ("VA"), and $\$ 1.9$ million, or $0.1 \%$, were loans to finance real estate construction. Of the total mortgage loan portfolio outstanding at that date, $\$ 1.59$ billion, or $73.6 \%$ were adjustable-rate loans ("ARMs") and $\$ 570.9$ million, or $26.4 \%$, were fixed-rate loans. Of the Bank s multi-family residential and commercial real estate loans, $\$ 1.53$ billion, or $76.7 \%$, were ARMs at December 31, 2002, the majority of which reprice no longer than 7 years from their origination date and carry a total amortization period of no longer than 30 years. At December 31, 2002, the Bank's loan portfolio additionally included $\$ 4.8$ million in consumer loans, composed of passbook loans, student loans, consumer installment loans, overdraft loans and mortgagor advances.

The types of loans the Bank may originate are subject to federal laws and regulations (See "Regulation Regulation of Federal Savings Banks").

The following table sets forth the composition of the Bank's real estate and other loan portfolios (including loans held for sale) in dollar amounts and percentages at the dates indicated:

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At December 31,

$+$| Percent |
| :---: |
| of Total |



Real Estate loans:
Multi-family
residential
Commercial real estate
One- to four-family
Cooperative
apartment
FHA/VA insured

Total mortgage loans

Other loans:
Student loans
Depositor loans
Consumer installment and other
Total other loans
Gross loans
Net unearned costs (fees)

Allowance for
loan losses
Loans, net
Loans serviced for others:
One-to-four-family and
cooperative apartment Multi-family residential Total loans serviced for others

16,451

5,215
1,931
$2,164,992 \quad 99.78$
2,116,46
\$1,730,102
79.74\%
\$1,694,422
$79.92 \%$ \$1,541,531
7\$.6,(6\%9,85\%1.30\%,852,201\%,638.26\%
$243,694 \quad 11.49 \quad 196,503 \quad 10.0218,57$ б.888,837.4Б0,06З.25
$155,013 \quad 7.31 \quad 189,651 \quad 9.6215,648.249,74 B .027,4 \mathrm{SB} .36$
$17,766 \quad 0.84 \quad 22,936 \quad 1.1727,461.582,893.372,5534.46$
$5,565 \quad 0.26 \quad 6,450 \quad 0.33 \quad 7,530.449,690.701,934.25$
0.09
0.02
0.07
0.13

2,781

4,753
0.22
$2,169,745 \quad 100.00 \%$
332
$(15,458)$
\$2,154,619
\$2,104,884
\$1,944,902
$\$ 1,706,51 \$ 51,368,260 \$ 938,046$
$(15,370)$
3,737
0,197
57
4,145
$0.214,238.254,165.303,9610.42$
$2,120,197100.00 \% \quad 1,961,216100.0,623,3001.108 \%, 190.05 \%, 600.00 \%$
(855) $(2,017)(2,853)(3,486)$
$(15,459) \quad(14,785)(15,081)(12,075)$
\$42,175
\$47,909 \$53,564 \$55,802
\$35,752
\$108,067
\$35,752
\$42,238
$\$ 48,190$ \$53,857 \$58,619

Includes acquisition of $\$ 192.3$ million in loans as a result of the FIBC Acquisition on January 21, 1999, which were composed primarily of one- to four-family loans.

Loan Originations, Purchases, Sales and Servicing. The Bank originates both ARMs and fixed-rate loans, which activity is dependent upon customer demand and market rates of interest, and generally does not purchase whole mortgage loans or loan participations. For the six months ended December 31, 2002, total loan originations were $\$ 426.5$ million. Originations of ARMs totaled $\$ 366.1$ million, or $85.8 \%$, of all loan originations, and originations of fixed-rate loans totaled $\$ 60.4$ million, or $14.2 \%$ of all loan originations. The majority of both ARM and fixed-rate originations were composed of multi-family residential and commercial real estate loans. Multi-family residential real estate loans are either retained in the Bank's portfolio or sold in the secondary market to the Federal National Mortgage Association ("FNMA"). One- to four-family adjustable rate and fixed-rate mortgage loans with maturities up to 15 years are retained for the Bank s portfolio. Generally, the Bank sells its newly originated one- to four-family fixed-rate mortgage loans with maturities greater than fifteen years in the secondary market to FNMA or the State of New York Mortgage Agency ("SONYMA").

During the six months ended December 31, 2002, sales of fixed-rate one- to four-family mortgage and student loans totaled $\$ 5.4$ million. During December 2002, the Bank entered into a multi-family seller/servicing agreement with FNMA. The agreement envisions that the Bank will sell $\$ 200$ million of multi-family residential loans to FNMA over the 18 -month period ending in May 2004. The majority of these loans sold will possess a minimum term to maturity or repricing of seven years. In December 2002, the Bank sold approximately $\$ 73.4$ million of recently-originated multi-family residential loans to FNMA with an average term to repricing of over seven years. Currently, the Bank has no arrangement in which it sells commercial real estate loans to the secondary market.

The Bank generally retains the servicing rights in connection with loans its sells in the secondary market. As of December 31, 2002, the Bank was servicing $\$ 108.1$ million of loans for non-related institutions. On all loans other than multi-family residential loans sold to FNMA, the Bank generally receives a loan servicing fee equal to $0.25 \%$ of the outstanding principal balance for servicing the loan. For the multi-family residential loans sold to FNMA, the loan servicing fees vary in each sale agreement, as they are derived based upon the difference between the actual origination rate and contractual pass-through rate of the loans sold. At December 31, 2002, the Bank had recorded mortgage servicing rights of $\$ 1.6$ million.

The following table sets forth the Bank's loan originations (including loans held for sale), loan sales and principal repayments for the periods indicated:

# For the Six Months <br> Ended December 31, 

|  | For the Years Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2002 | 2001 | 2002 | 2001 | 2000 |

(Dollars in Thousands)
Gross loans:
At beginning of period
\$2,120,197 \$1,961,216 \$1,961,216 \$1,723,317 \$1,386,194
Real estate loans originated:
Multi-family residential

| 358,137 | 242,433 | 504,770 | 355,804 | 453,682 |
| ---: | ---: | ---: | ---: | ---: |
| 39,542 | 15,280 | 27,900 | 37,591 | 28,824 |
| 19,969 | 3,608 | 16,343 | 2,346 | 3,165 |
| 956 | 861 | 1,208 | 1,245 | 744 |
| 4,961 | 690 | 1,676 | - | - |
| 805 | - | 620 | 1,339 | 24 |
| 424,370 | 262,872 | 552,517 | 398,325 | 486,439 |
| 2,159 | 2,593 | 3,410 | 8,585 | 8,937 |
| 426,529 | 265,465 | 555,927 | 406,910 | 495,376 |

Less:

| Principal repayments | 298,181 | 168,808 | 392,507 | 166,948 | 156,306 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans sold (2) | 78,800 | 1,914 | 4,305 | 1,835 | 1,518 |
| Mortgage loans transferred to Other Real | - | 134 | 134 | 228 | 429 |
| Estate Owned |  |  |  |  |  |
| Gross loans at end of period | $\$ 2,169,745$ | $\$ 2,055,825$ | $\$ 2,120,197$ | $\$ 1,961,216$ | $\$ 1,723,317$ |

## (1)

Includes Home Equity and Home Improvement Loans.
(2)

Includes multi-family residential sold to FNMA, fixed-rate one- to four-family mortgage loans and student loans.

Loan Maturity and Repricing. The following table shows the earlier of the maturity or the repricing period of the Bank's loan portfolio at December 31, 2002. ARMs are shown as being due in the period during which the interest rates are next scheduled to adjust. The table does not include prepayments or scheduled principal amortization. Prepayments and scheduled principal amortization on the Bank's loan portfolio totaled $\$ 298.2$ million during the six months ended December 31, 2002.

At December 31, 2002

## Real Estate Loans

| Multi-family Commercial Residential | One- to Four- | Cooperative Apartment | FHA/VA |  | Other <br> Loans | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate |  |  | Insured | Construction |  | Loans |
|  | Family |  |  |  |  |  |

(Dollars In
Thousands)
Amount due:
$\begin{array}{lllllllll}\text { One year or less } & \$ 68,117 & \$ 17,576 & \$ 24,119 & \$ 11,890 & \$ 1 & \$ 1,931 & \$ 4,473 & \$ 128,107\end{array}$
After one year:
More than
one year to
three years
More than three years

to seven
years
More than
seven years
to ten years
More than ten
years to
twenty years

| 75,221 | 16,735 | 39,839 | 2,228 | 4,326 | - | - | 138,349 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Over twenty } & - & - & 29,098 & 50 & - & - & - & 29,148\end{array}$
years
Total due or repricing

After one year
Total amounts

| $1,661,985$ | 247,909 | 121,689 | 4,561 | 5,214 |  | 280 | $2,041,638$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total amounts
due or
\$1,730,102
\$265,485 \$145,808
\$16,451
$\$ 5,215$
$\$ 1,931 \quad \$ 4,753 \quad \$ 2,169,745$
repricing,
gross

The following table sets forth the outstanding principal balances in each loan category at December 31, 2002 that are due to mature or reprice after December 31, 2003, and whether such loans have fixed or adjustable interest rates:

## Due after December 31, 2003

Fixed Adjustable Total

## (Dollars in Thousands)

Mortgage loans:

| Multi-family residential | $\$ 398,480$ | $\$ 1,263,505$ | $\$ 1,661,985$ |
| :--- | ---: | ---: | ---: |
| Commercial real estate | 52,605 | 195,304 | 247,909 |
| One- to four-family | 102,734 | 18,955 | 121,689 |
| Cooperative apartment | 2,684 | 1,877 | 4,561 |
| FHA/VA insured | 5,214 | - | 5,214 |
| Other loans | - | 280 | 280 |
| Total loans | $\$ 561,717$ | $\$ 1,479,921$ | $\$ 2,041,638$ |

Multi-family Residential Lending and Commercial Real Estate Lending. The Bank originates adjustable-rate and fixed-rate multi-family residential (five or more residential units) and commercial real estate loans. The properties underlying these loans are generally located in the Bank's primary lending area. At December 31, 2002, the Bank had multi-family residential loans totaling $\$ 1.73$ billion in its portfolio comprising $79.7 \%$ of the gross loan portfolio. Of the Bank s multi-family residential loans, $\$ 1.49$ billion, or $86.3 \%$, were secured by apartment buildings and $\$ 237.1$ million, or $13.7 \%$, were secured by Underlying Cooperatives at December 31, 2002. The Bank also had $\$ 265.5$ million of commercial real estate loans in its portfolio at December 31, 2002, representing $12.2 \%$ of its total loan portfolio.

The Bank originated multi-family residential and commercial real estate loans totaling $\$ 397.7$ million during the six months ended December 31, 2002, versus $\$ 257.7$ million during the six months ended December 31, 2001.

At December 31, 2002, the Bank had $\$ 109.9$ million of commitments accepted by borrowers to originate multi-family residential and commercial real estate loans, compared to $\$ 57.2$ million outstanding at June 30, 2002.

Multi-family residential and commercial real estate loans originated by the Bank were secured by three distinct property types: 1) fully residential apartment buildings; 2) "mixed-use" properties that feature a combination of residential units and commercial units within the same building; and 3) fully commercial real estate buildings. The underwriting procedures for each of these property types are substantially similar. Loans secured by fully residential apartment buildings are classified by the Bank as multi-family residential loans in all instances. Loans secured by
fully commercial real estate buildings are classified as commercial real estate loans in all instances. Loans secured by mixed-use properties may be classified as either multi-family residential loans or commercial real estate loans. The classification of loans secured by mixed-use properties is determined based upon the percentage of the property's rental income that is received from its residential tenants compared to its commercial tenants. If more than $50 \%$ of the rental income earned on a mixed-use property is received from residential tenants, the full balance of the loan is classified as a multi-family residential loan. Conversely, if less than $50 \%$ of the rental income earned on a mixed-use property is received from residential tenants, the full balance of the loan is classified as a commercial real estate loan. In the event that the rental income earned is divided exactly $50 \%$ each between residential and commercial tenants, the entire loan balance is classified as either a multi-family residential or commercial real estate loan based upon a comparison of the physical space within the property allocated to residential tenants and commercial tenants.

Multi-family residential loans are generally viewed as exposing the Bank to a greater risk of loss than one- to four-family residential loans and typically involve higher loan principal amounts. Multi-family residential and commercial real estate loans in the Bank's portfolio generally range in amount from $\$ 250,000$ to $\$ 4.0$ million, and have an average loan size of approximately $\$ 1.0$ million and a median loan balance of $\$ 651,860$. Residential loans in this range are generally secured by buildings that possess between 5 and 100 apartments. The Bank had a total of $\$ 1.59$ billion of multi-family residential loans in its portfolio on buildings with under 100 units as of December 31, 2002. Principally as a result of rent control and rent stabilization laws that limit the amount of rent that may be charged to tenants, the associated rent rolls for buildings of this type indicate a rent range that would be considered affordable for low- to moderate-income households, regardless of the household income profiles of the associated census tracks.

At December 31, 2002, the Bank had 216 multi-family residential and commercial real estate loans with principal balances greater than $\$ 2.0$ million, totaling $\$ 729.9$ million. These loans, while underwritten to the same standards as all other multi-family residential and commercial real estate loans, tend to expose the Bank to a higher degree of risk due to the potential impact of losses from any one loan relative to the size of the Bank's capital position.

The typical adjustable-rate multi-family residential and commercial real estate loan carries a final maturity of 10 or 12 years, and an amortization period not exceeding 30 years. These loans generally have an interest rate that adjusts once after the fifth or seventh year indexed to the 5 -year FHLBNY advance rate, but may not adjust below the initial interest rate of the loan. Prepayment fees are assessed throughout the life of the loans. The Bank also offers fixed-rate, self-amortizing, multi-family residential and commercial real estate loans with maturities of up to fifteen years.

It is the Bank's policy to require appropriate insurance protection, including title and hazard insurance, on all real estate mortgage loans at closing. Borrowers generally are required to advance funds for certain expenses such as real estate taxes, hazard insurance and flood insurance.

The underwriting standards for new multi-family residential loans generally require (1) a maximum loan-to-value ratio of $75 \%$ based upon an appraisal performed by an independent, state licensed appraiser, and (2) sufficient cash flow from the underlying property to adequately service the debt, represented by a minimum debt service coverage of

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$120 \%$. In certain cases, the Bank may additionally require environmental hazard reports on multi-family residential properties. As part of the underwriting process for multi-family residential and commercial real estate loans, the Bank considers the borrower's experience in owning or managing similar properties, the market value of the property and the Bank's lending experience with the borrower. The Bank utilizes, where appropriate, rent or lease income, the borrower's credit history and business experience, and comparable appraisal values when underwriting commercial real estate applications.

Repayment of multi-family residential loans is dependent, in large part, on cash flow from the collateral property sufficient to satisfy operating expenses and debt service. Economic events and government regulations, such as rent control and rent stabilization laws, which are outside the control of the borrower or the Bank, could impair the future cash flow of such properties. As a result, rental income might not rise sufficiently over time to satisfy increases in the loan rate at repricing or increases in overhead expenses (e.g., utilities, taxes, insurance).

During the period July 1, 1998 through December 31, 2002, the Bank's charge-offs related to its multi-family residential loan portfolio totaled $\$ 211,000$. As of December 31, 2002, the Bank had $\$ 690,000$ of non-performing multi-family residential loans. (See "Asset Quality" and "Allowance for Loan Losses." See "Lending Activities Loan Approval Authority and Underwriting" for discussions of the Bank's underwriting procedures utilized in originating multi-family residential loans).

The Bank's three largest multi-family residential loans at December 31, 2002 were a $\$ 12.5$ million loan originated in April 2001 secured by a 400 unit cooperative apartment complex located in Glen Oaks, New York; a $\$ 10.0$ million loan originated in December 2002 secured by a nine story apartment building located in Manhattan, New York containing 87 apartment units and one office unit.; and an $\$ 8.7$ million loan originated in September 2002 secured by three properties located in Manhattan, New York, as follows: two apartment buildings containing a total of 81 apartment units and 5 commercial units, and one commercial building containing 3 store locations and 5 office units.

The underwriting standards for new commercial real estate loans generally do not exceed a $65 \%$ loan-to-value ratio and sufficient cash flow from the underlying property to adequately service the debt, represented by a minimum debt service coverage of $120 \%$. To originate commercial real estate loans, the Bank additionally requires a security interest in personal property and standby assignments of rents and leases. The maximum dollar amount of any individual commercial real estate loan conforms to the Bank's general policies on lending limits.

Commercial real estate loans are also generally viewed as exposing the Bank to a greater risk of loss than both one- to four-family and multi-family residential mortgage loans. Because payment of loans secured by commercial real estate often is dependent upon successful operation and management of the collateral properties, repayment of such loans may be subject, to a greater extent, to adverse conditions in the real estate market or the economy. The Bank seeks to minimize these risks by limiting the number of such loans, lending only to established customers and borrowers otherwise known or recommended, generally restricting such loans to the New York metropolitan area, and obtaining personal guarantees, if possible. The Bank utilizes, where appropriate, rent or lease income, the borrower's credit history and business experience, and comparable appraisal values when underwriting commercial real estate applications.

During the period July 1, 1998 through December 31, 2002, the Bank's charge-offs related to its commercial real estate loan portfolio totaled $\$ 6,000$. As of December 31, 2002, the Bank had no non-performing commercial real estate loans (See "Asset Quality" and "Allowance for Loan Losses." See "Lending Activities - Loan Approval Authority and Underwriting" for a discussion of the Bank's underwriting procedures utilized in originating commercial real estate loans).

The Bank's three largest commercial real estate loans at December 31, 2002 were an $\$ 11.4$ million loan originated in December 2001 and secured by a building in Manhattan, New York containing 10 commercial stores and 34 loft apartments; a $\$ 7.1$ million loan originated in October 2002 and secured by a six story building located in Manhattan, New York containing 120 apartment units and 12 store locations; and a $\$ 6.9$ million loan originated in May 2000 and secured by a 17 -story loft building in Manhattan, New York containing 63 commercial tenants.

One- to Four-Family Mortgage and Cooperative Apartment Lending. The Bank offers residential first and second mortgage loans secured primarily by owner-occupied, one- to four-family residences, including condominiums and cooperative apartments. The majority of one- to four-family loans in the Bank's loan portfolio were obtained through the FIBC Acquisition and the acquisition of Pioneer Savings Bank, F.S.B. in 1996. The Bank originated $\$ 25.9$ million of one- to four-family mortgages during the six months ended December 31, 2002, the majority of which were home equity and home improvement loans. At December 31, 2002, $\$ 162.2$ million, or $7.5 \%$, of the Bank's loans, consisted of one- to four-family mortgage loans. The Bank is a participating seller/servicer with several government-sponsored mortgage agencies: FNMA and SONYMA, and generally underwrites its one- to four-family residential mortgage loans to conform with standards required by these agencies.

Although the collateral for cooperative apartment loans is composed of shares in a cooperative corporation (i.e., a corporation whose primary asset is the underlying real estate) and a proprietary lease in the borrower's apartment, cooperative apartment loans are treated as one- to four-family loans. The Bank's portfolio of cooperative apartment loans was $\$ 16.5$ million, or $0.8 \%$ of total loans, as of December 31, 2002. Adjustable-rate cooperative apartment loans continue to be originated for portfolio.

For all one- to four-family loans originated by the Bank, upon receipt of a completed loan application from a prospective borrower: (1) a credit report is reviewed; (2) income, assets and certain other information are verified by an independent credit agency; (3) and, if necessary, additional financial information is required to be submitted by the borrower. An appraisal of the real estate intended to secure the proposed loan is required, which currently is performed by an independent appraiser designated and approved by the Board of Directors.

During the period July 1, 1998 through December 31, 2002, the Bank's charge-offs related to its one- to four-family loan portfolio totaled $\$ 712,000$. As of December 31, 2002, the Bank had non-performing one- to four-family loans totaling $\$ 1.3$ million (See "Asset Quality" and "Allowance for Loan Losses").

The Bank generally sells its newly originated conforming fixed-rate one- to four-family mortgage loans with maturities in excess of 15 years in the secondary market to FNMA and SONYMA, and its non-conforming fixed-rate one- to four-family mortgage loans with maturities in excess of 15 years to various private sector secondary market purchasers. With few exceptions, such as SONYMA, the Bank retains the servicing rights on all such loans sold. During the six months ended December 31, 2002, the Bank sold one- to four-family mortgage loans totaling $\$ 5.4$ million to non-affiliates. As of December 31, 2002, the Bank's portfolio of one- to four-family fixed-rate mortgage loans serviced for others totaled $\$ 34.7$ million.

Home Equity and Home Improvement Loans. Home equity loans and home improvement loans, the majority of which are included in one- to four-family loans, currently are originated to a maximum of $\$ 250,000$. The combined balance of the first mortgage and home equity or home improvement loan may not exceed $89 \%$ of the appraised value of the collateral property at origination of the home equity or home improvement loan in the event that the Bank holds the first mortgage on the collateral property, and $85 \%$ of the appraised value of the collateral property at origination of the home equity or home improvement loan in the event that the Bank does not hold the first mortgage on the collateral property. On home equity and home improvement loans, the borrower pays an initial interest rate that may be as low as 200 basis points below the prime rate of interest in effect at origination. After six months, the interest rate adjusts and ranges from the prime interest rate in effect at the time to 100 basis points above the prime interest rate in effect at the time. The combined outstanding balance of the Bank's home equity and home improvement loans was $\$ 20.0$ million at December 31, 2002.

Equity credit is also available on multi-family residential and commercial real estate loans. These loans are underwritten in the same manner as first mortgage loans on these properties, except that the combined loan-to-value ratio of the first mortgage and the equity line cannot exceed $75 \%$. On equity loans, the borrower pays an interest rate ranging from 100 to 200 basis points above the prime rate. The outstanding balance of these equity loans was less than $\$ 6.0$ million at December 31, 2002, on outstanding total lines of $\$ 14.5$ million.

Loan Approval Authority and Underwriting. The Board of Directors of the Bank establishes lending authorities for individual officers as to the various types of loan products. In addition, the Bank maintains a Loan Operating Committee that has collective loan approval authority. The Loan Operating Committee is composed of, at a minimum, the Chief Executive Officer, the President, the Chief Financial Officer, and a credit officer overseeing the underwriting function for the respective type of loan being originated. The Loan Operating Committee has authority to approve loan originations in amounts up to $\$ 3.0$ million. Both the Loan Operating Committee and the Board of Directors must approve all loan originations exceeding $\$ 3.0$ million. All loans approved by the Loan Operating Committee are presented to the Board of Directors for its review. In addition, regulatory restrictions imposed on the Bank's lending activities limit the amount of credit that can be extended to any one borrower to $15 \%$ of unimpaired capital and unimpaired surplus (See "Regulation - Regulation of Federal Savings Associations - Loans to One Borrower").

## Asset Quality

Non-performing loans (i.e., delinquent loans for which interest accruals have ceased in accordance with the Bank's policy - typically loans 90 days or more past due) totaled $\$ 2.1$ million at both December 31, 2002 and June 30, 2002.

The Bank had a total of 37 real estate and consumer loans, totaling $\$ 1.0$ million, delinquent $60-89$ days at December 31,2002 , compared to a total of 38 such delinquent loans, totaling $\$ 271,000$, at June 30,2002 . The majority of the dollar amount of both non-performing loans and loans delinquent 60-89 days was composed of real estate loans. The majority of the count of both non-performing loans and loans delinquent 60-89 days was composed of consumer loans (primarily depositor loans). The increase in the amount delinquent 60-89 days from June 30, 2002 to December 31, 2002, resulted from a net increase of five real estate loans totaling $\$ 691,000$ during the period. The $60-89$ day delinquency levels fluctuate monthly, and are generally a less accurate indicator of credit quality trends than non-performing loans.

Under accounting principles generally accepted in the United States of America ("GAAP"), the Bank is required to account for certain loan modifications or restructurings as "troubled-debt restructurings." In general, the modification or restructuring of a loan constitutes a troubled-debt restructuring if the Bank, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. Current regulations of the OTS require that troubled-debt restructurings remain classified as such until either the loan is repaid or returns to its original terms. The Bank had no loans classified as troubled-debt restructurings at December 31, 2002 or June 30, 2002.

Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting By Creditors for Impairment of a Loan," provides guidelines for determining and measuring impairment in loans. For each loan that the Bank determines to be impaired, impairment is measured by the amount that the carrying balance of the loan, including all accrued interest, exceeds the estimate of its fair value. A specific reserve is established on all impaired loans to the extent of impairment and comprises a portion of the allowance for loan losses. Generally, the Bank considers non-performing or troubled-debt restructured multi-family residential and commercial real estate loans, along with non-performing one- to four-family loans exceeding $\$ 323,000$, to be impaired. The recorded investment in loans deemed impaired was approximately $\$ 690,000$, consisting of one loan, at December 31, 2002, compared with $\$ 878,000$ at June 30, 2002, consisting of two loans. The average total balance of impaired loans was approximately $\$ 684,000$ and $\$ 4.0$ million during the six months ended December 31, 2002 and 2001, respectively, and $\$ 3.2$ million, $\$ 3.7$ million, and $\$ 1.5$ million during the years ended June 30, 2002, 2001, and 2000, respectively. The decrease in both the current and average balance of impaired loans resulted primarily from the repayment in June 2002 of an impaired $\$ 2.9$ million troubled-debt restructured loan. At December 31, 2002, there were no reserves allocated within the allowance for loan losses for impaired loans. At June 30, 2002, reserves totaling $\$ 88,000$ were allocated within the allowance for loan losses for impaired loans. At December 31, 2002, non-performing loans exceeded impaired loans by $\$ 1.4$ million, due to $\$ 1.4$ million of one- to four-family and consumer loans, which, while on non-performing status, were not deemed impaired. This $\$ 1.4$ million in one- to four-family and consumer loans were not deemed impaired since they had individual outstanding balances less than $\$ 323,000$, and were considered homogeneous loan pools that were not required to be evaluated for impairment.

Other Real Estate Owned ( OREO ). Property acquired by the Bank as a result of a foreclosure on a mortgage loan or a deed in lieu of foreclosure is classified as OREO and is recorded at the lower of the recorded investment in the related loan or the fair value of the property at the date of acquisition, with any resulting write down charged to the allowance for loan losses. The Bank obtains a current appraisal on an OREO property as soon as practicable after it takes possession of the real property. The Bank will generally reassess the value of OREO at least annually thereafter. The balance of OREO was $\$ 134,000$ at December 31, 2002 and $\$ 114,000$ at June 30, 2002, consisting of one property in both instances. During the six months ended December 31, 2002, a reserve of $\$ 20,000$ was reversed on the OREO property. This property was sold in January 2003 and no loss was recognized on the sale.

The following table sets forth information regarding non-performing loans, non-performing assets, impaired loans and troubled-debt restructurings at the dates indicated:

| At December |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31, | At June 30, |  |  |  |  |
| 2002 | 2002 | 2001 | 2000 | 1999 | 1998 |

(Dollars in Thousands)

## Non-performing loans

| One- to four-family | $\$ 1,232$ | $\$ 1,077$ | $\$ 1,572$ | $\$ 1,769$ | $\$ 1,577$ | $\$ 471$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Multi-family residential | 690 | 878 | 1,131 | 2,591 | 1,248 | 236 |
| Cooperative apartment | 70 | 71 | 200 | 54 | 133 | 133 |
| Other | 124 | 97 | 155 | 7 | 43 | 44 |
| Total non-performing loans | 2,116 | 2,123 | 3,058 | 4,421 | 3,001 | 884 |
| Other Real Estate Owned | 134 | 114 | 370 | 381 | 866 | 825 |
| Total non-performing assets | 2,250 | 2,237 | 3,428 | 4,802 | 3,867 | 1,709 |
| Troubled-debt restructurings | - | - | 2,924 | 700 | 1,290 | 3,971 |
| Total non-performing assets and |  |  |  |  |  |  |
| troubled-debt restructurings | $\$ 2,250$ | $\$ 2,237$ | $\$ 6,352$ | $\$ 5,502$ | $\$ 5,157$ | $\$ 5,680$ |
|  |  |  |  |  |  |  |
| Impaired loans | $\$ 690$ | $\$ 878$ | $\$ 4,054$ | $\$ 2,591$ | $\$ 1,563$ | $\$ 3,136$ |

## Ratios:

| Total non-performing loans to total | $0.10 \%$ | $0.10 \%$ | $0.16 \%$ | $0.26 \%$ | $0.22 \%$ | $0.09 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| loans <br> Total non-performing loans and <br> troubled-debt | 0.10 | 0.10 | 0.30 | 0.30 | 0.31 | 0.51 |
| restructurings to total loans <br> Total non-performing assets to <br> total assets <br> Total non-performing assets and <br> troubled- | 0.08 | 0.08 | 0.13 | 0.19 | 0.17 | 0.11 |

Monitoring of Delinquent Loans. Management of the Bank reviews delinquent loans on a monthly basis and reports to its Board of Directors regarding the status of all delinquent and non-performing loans in the Bank's portfolio.

The Bank's loan servicing policies and procedures require that it initiate contact with a delinquent borrower as soon as possible after a payment is ten days late in the case of a multi-family residential or commercial real estate loan, or fifteen days late in the event of a one- to four-family or consumer loan. The policy calls for an automated late notice to be sent as the initial form of contact regarding the delinquency. If payment has not been received within 30 days of

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the due date, a second letter is sent to the borrower. Thereafter, periodic letters are mailed and phone calls are placed to the borrower until payment is received. When contact is made with the borrower at any time prior to foreclosure, the Bank will attempt to obtain the full payment due or negotiate a repayment schedule with the borrower to avoid foreclosure.

Generally, the Bank initiates foreclosure proceedings when a loan is 90 days past due. If a foreclosure action is instituted and the loan is not brought current, paid in full, or refinanced before the foreclosure action is completed, the property securing the loan is generally either sold upon completing the foreclosure or as soon thereafter as practicable. The Bank retains outside counsel experienced in foreclosure and bankruptcy procedures to institute foreclosure and other actions on non-performing loans. As soon as practicable after initiating foreclosure proceedings on a loan, the Bank hires an independent appraiser to prepare an estimate of the fair value of the underlying collateral. It is also the Bank's general policy to dispose of properties acquired through foreclosure or deeds in lieu thereof as quickly and prudently as possible in consideration of market conditions, the physical condition of the property and any other mitigating conditions.

Classified Assets. Federal regulations and Bank policy require that loans and other assets possessing certain characteristics be classified as "Substandard," "Doubtful" or "Loss" assets. An asset is considered "Substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets have a well-defined weakness or weaknesses and are characterized by the distinct possibility that the Bank will sustain "some loss" if deficiencies are not corrected. Assets classified as "Doubtful" have all of the weaknesses inherent in those classified "Substandard" with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of current existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "Loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. Assets which do not expose the Bank to sufficient risk to warrant classification in one of the aforementioned categories but possess potential weaknesses that deserve management's attention are designated "Special Mention."

The Bank's Loan Loss Reserve Committee reviews all loans in the Bank's portfolio quarterly, with particular emphasis on problem loans, in order to determine whether any loans require reclassification in accordance with applicable regulatory guidelines. The Loan Loss Reserve Committee reports its recommendations to the Bank's Board of Directors on a quarterly basis. The Loan Loss Reserve Committee, subject to approval of the Bank's Board of Directors, establishes policies relating to the internal classification of loans. The Bank believes that its classification policies are consistent with regulatory policies. All non-performing loans, troubled-debt restructurings and OREO are considered to be classified assets. In addition, the Bank maintains a "watch list," composed of loans that, while performing, are characterized by weaknesses requiring special attention from management and are considered to be potential problem loans. All loans on the watch list are considered to be classified assets or are otherwise categorized as "Special Mention." As a result of its review of the loan portfolio, the Loan Loss Reserve Committee may decide to reclassify one or more of the loans on the watch list.

At December 31, 2002, the Bank had 19 loans totaling $\$ 1.3$ million designated Special Mention, compared to 21 loans totaling $\$ 3.6$ million at June 30, 2002. The decline during the six months ended December 31, 2002 related primarily to the satisfaction of one multi-family residential loan totaling $\$ 2.2$ million that was classified Special Mention at June 30, 2002.

At December 31, 2002, the Bank had $\$ 1.9$ million of assets classified Substandard, consisting of 18 loans and one OREO property. At June 30, 2002, the Bank had $\$ 3.6$ million of assets classified Substandard, consisting of nineteen loans, one OREO property and one investment security. The investment security classified as Substandard at June 30, 2002 was subsequently sold by the Bank in August 2002 with an immaterial loss recognized on the sale.

At both December 31, 2002 and June 30, 2002 the Bank had no assets classified as either Doubtful or Loss. The watch list contained 25 loans totaling $\$ 1.8$ million at December 31, 2002, compared to 27 loans totaling $\$ 4.1$ million at June 30, 2002.

The following table sets forth at December 31, 2002 the Bank's aggregate carrying value of the assets classified as Substandard, Doubtful or Loss or designated as Special Mention:

| Special Mention |  | Substandard |  | Doubtful |  | Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number | Amount | Number | Amount | Number | Amount | Number | Amount |
| 2 | \$293 | 1 | \$156 | - | - | - | - - |
| 8 | 763 | 16 | 1,503 | - | - | - | - - |
| 9 | 246 | 1 | 70 | - | - | - | - - |
| - | - | - | - |  |  |  |  |
| 19 | 1,302 | 18 | 1,729 | - | - | - | - - |
| - | - | 1 | 134 |  |  |  |  |
| 19 | \$1,302 | 19 | \$1,863 | - | - | - | - - |

## Allowance for Loan Losses

The allowance for loan losses was determined in accordance with GAAP, under which the Bank is required to maintain an appropriate allowance for loan losses. The Loan Loss Reserve Committee is charged with, among other functions, specific responsibility for monitoring the appropriateness of the loan loss reserve. The Loan Loss Reserve Committee's findings, along with recommendations for changes to loan loss reserve provisions, if any, are reported directly to the Bank's senior management and the Board of Directors.

The loan loss methodology consists of several key components, including a review of the two elements of the Bank's loan portfolio, classified loans (i.e. non-performing loans, troubled-debt restructuring and impaired loans under SFAS 114 ) and performing loans. At December 31, 2002, the majority of the allowance for loan losses was allocated to
performing loans, which represented the overwhelming majority of the Bank's loan portfolio.

Performing loans are reviewed based upon the premise that there are losses inherent within the loan portfolio that have not been identified as of the balance sheet date. As a result, the Bank calculates an allowance for loan losses related to its performing loans by deriving an expected loan loss percentage based upon its historical loss experience and applying it to its performing loans. In deriving the expected loan loss percentage, the Bank considers the following criteria: the Bank's historical loss experience; the age and payment history of the loans (commonly referred to as their "seasoned quality"); the type of loan (i.e., one- to four-family, multi-family residential, commercial real estate, cooperative apartment or consumer); the underwriting history of the loan (i.e., whether it was underwritten by the Bank or a predecessor institution acquired subsequently by the Bank and, therefore, originally subjected to different underwriting criteria); both the current condition and recent history of the overall local real estate market (in order to determine the accuracy of utilizing recent historical charge-off data in order to derive the expected loan loss percentages); the level of and trend in non-performing loans; the level and composition of new loan activity; and the existence of geographic loan concentrations (as the overwhelming majority of the Bank's loans are secured by real estate properties located in the New York City metropolitan area) or specific industry conditions within the portfolio segments. Since these criteria effect the expected loan loss percentages that are applied to performing loans, changes in any one or more of these criteria will effect the amount of the allowance and the provision for loan losses. The Bank applied the process of determining the allowance for loan losses consistently throughout the six months ended December 31, 2002 and 2001 and the twelve months ended June 30, 2002 and 2001.

Loans classified as Special Mention, Substandard or Doubtful are reviewed individually on a quarterly basis by the Loan Loss Reserve Committee to determine if specific reserves are appropriate. Under the guidance established by SFAS 114, loans determined to be impaired are evaluated in order to establish whether the estimated value of the underlying collateral is sufficient to satisfy the existing debt. Should the Loan Loss Reserve Committee determine that a shortfall exists between the estimated value of the underlying collateral and the outstanding balance due on the impaired loan, a specific reserve is recommended to the Board for approval for the amount of the deficit. If approved by the Board of Directors, the Bank will additionally increase its valuation allowance in an amount established by the Loan Loss Reserve Committee to appropriately reflect the anticipated loss from any other loss classification category. Typically, the Bank's policy is to charge-off immediately all balances classified "Loss" and all charge-offs are recorded as a reduction of the allowance for loan losses. The Bank applied this process consistently throughout the six months ended December 31, 2002 and 2001 and the twelve months ended June 30, 2002 and 2001.

The Bank has maintained its allowance for loan losses at a level which management believes is appropriate to absorb losses inherent within the Bank's loan portfolio as of the balance sheet dates. The allowance for loan losses remained relatively constant during the six months ended December 31, 2002, approximating $\$ 15.4$ million at December 31, 2002 and June 30, 2002. During the six months ended December 31, 2002, the Bank recorded a provision of $\$ 120,000$ to the allowance for loan losses to provide for growth in its loan portfolio balances. Offsetting this increase were net charge-offs of $\$ 32,000$ recorded during the six months ended December 31, 2002, virtually all of which related to the resolution of one classified loan. The overall credit quality of the Bank's loan portfolio remains favorable, as evidenced by a continued low level of non-performing loans and OREO during the six months ended December 31, 2002 and a continued low level of overall loan delinquencies.

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Although management of the Bank believes that the Bank maintains its allowance for loan losses at appropriate levels, subsequent additions may be necessary if economic or other conditions in the future differ from the current operating environment. Although the Bank utilizes the most reliable information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses, its valuation of OREO, and the level of loans both in, and pending, foreclosure. Based on their judgments about information available to them at the time of their examination, the regulators may require the Bank to recognize adjustments to the allowance.

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The following table sets forth activity in the Bank's allowance for loan losses at or for the dates indicated:

| At or for the Six Months Ended December 31, |  | At or for the Year Ended June 30, |  |  |  | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| 2002 | 2001 | 2002 | 2001 | 2000 | 1999(2) |  |
| (Dollars in Thousands) |  |  |  |  |  |  |
| \$2,170,077 | \$2,055,562 | \$2,120,254 | \$1,960,361 | \$1,721,200 | \$1,383,341 | \$950,121 |
| \$2,169,442 | \$1,998,694 | \$2,042,923 | \$1,819,336 | \$1,563,656 | \$1,164,982 | \$843,148 |

Allowance for loan losses:

| Balance at beginning of <br> period | $\$ 15,370$ | $\$ 15,459$ | $\$ 15,459$ | $\$ 14,785$ | $\$ 15,081$ | $\$ 12,075$ | $\$ 10,726$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan <br> losses | 120 | 120 | 240 | 740 | 240 | 240 | 1,635 |
| Charge-offs <br> $\quad$ Multi-family <br> residential <br> $\quad$ Commercial real | - | $(71)$ | $(113)$ | - | - | $(98)$ | (49) | estate

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| One- to four-family | (33) | (20) | (156) | (13) | (500) | (10) | (165) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FHA/VA insured | - | - | - | - | - | - | - |
| Cooperative apartment | - | - | - | (14) | (24) | (62) | (112) |
| Other | (11) | (12) | (80) | (48) | (21) | (38) | (2) |
| Total charge-offs | (44) | (103) | (349) | (81) | (545) | (208) | (328) |
| Recoveries | 12 | 16 | 20 | 15 | 9 | 7 | 42 |
| Reserve acquired in purchase acquisition | - | - | - | - | - | 2,967 | - |
| Balance at end of period | \$15,458 | \$15,492 | \$15,370 | \$15,459 | \$14,785 | \$15,081 | \$12,075 |
| Allowance for loan losses to total loans |  |  |  |  |  |  |  |
| at end of period | 0.71\% | 0.75\% | 0.72\% | 0.79\% | 0.86\% | 1.09\% | 1.27\% |
| Allowance for loan losses to total non- |  |  |  |  |  |  |  |
| performing loans at end of period | 730.53 | 815.80 | 723.98 | 505.53 | 334.43 | 502.53 | 1,365.95 |
| Allowance for loan losses to total non- |  |  |  |  |  |  |  |
| performing loans and troubled-debt | 730.53 | 321.21 | 723.98 | 258.43 | 288.71 | 351.46 | 248.71 |
| restructurings at end of period |  |  |  |  |  |  |  |
| Ratio of net charge-offs to average loans |  |  |  |  |  |  |  |
| outstanding during the period | - | - | 0.02\% | - | 0.03\% | 0.02\% | 0.03\% |

## Allowance for losses <br> on

## Other Real Estate

Owned:

| Balance at beginning of <br> period | $\$ 20$ | $\$ 20$ | $\$ 20$ | $\$ 45$ | $\$ 149$ | $\$ 164$ | $\$ 187$ |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Provision (recovery) <br> charged to operations | $(20)$ | - | - | 18 | 25 | 16 | 114 |
| Charge-offs, net of <br> recoveries | - | - | - | $(43)$ | $(129)$ | $(31)$ | (137) |
| Balance at end of period | $\$-$ | $\$ 20$ | $\$ 20$ | $\$ 20$ | $\$ 45$ | $\$ 149$ | $\$ 164$ |

(1)

Total loans represents gross loans, net of deferred loan fees and discounts.
(2)

On January 21, 1999, the Bank acquired $\$ 192.3$ million of loans as a result of the FIBC Acquisition, which added $\$ 84.4$ million to the average balance of loans during the twelve months ended June 30, 1999.

- \# -

The following table sets forth the Bank's allowance for loan losses allocated by loan category and the percent of loans in each category to total loans at the dates indicated:

|  | At December 31, 2002 |  | 2002 |  | At June 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent |  | Percent |  | Percent |  | Percent |  | Percent |  |
|  |  | of Loans |  | of Loans |  | of Loans |  | of Loans |  | of Loans |  |
|  |  | in Each <br> Category <br> to Total <br> Loans(1) |  | in Each <br> Category <br> to Total <br> Loans(1) |  | in Each Category to Total Loans(1) |  | in Each <br> Category <br> to Total <br> Loans(1) |  | in Each Category to Total Loans(1) |  |
|  | Allocated |  | Allocated |  | Allocated |  | Allocated |  | Allocated |  | Alloca |
|  | Amount |  | Amount |  | Amount |  | Amount (Dollars in | Thousands) | Amount |  | Amo |
| Impaired loans | - | 0.03\% | \$88 | 0.01\% | \$775 | 0.21\% | \$130 | 0.15\% | \$62 | 0.11\% |  |
| Multi-family |  |  |  |  |  |  |  |  |  |  |  |
| residential | 11,831 | 79.90 | 11,843 | 80.12 | 10,190 | 80.98 | 10,000 | 78.65 | 9,652 | 72.63 | 10, |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |


| $\quad$ real estate | 2,416 | 12.26 | 2,167 | 11.52 | 1,214 | 7.78 | 1,095 | 6.92 | 699 | 6.45 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| One-to-four- |  |  |  |  |  |  |  |  |  |  |

Total loans represent gross loans less FHA and VA guaranteed loans.

## Investment Activities

Investment Strategies of the Holding Company The Holding Company's principal asset is its investment in the Bank's common stock, which amounted to $\$ 265.5$ million at December 31, 2002. The Holding Company's other investments at that date totaled $\$ 16.2$ million. The largest component of these investments was an investment in Government National Mortgage Association ("GNMA") adjustable rate mortgage-backed securities ("ARM MBS") totaling \$9.2 million. All of the other investments were intended primarily to provide future liquidity which may be utilized for general business activities, which may include, but are not limited to: (1) purchases of common stock into treasury; (2) repayment of interest on the Holding Company's $\$ 25.0$ million subordinated note obligation; (3) subject to applicable limitations, the payment of dividends on the Holding Company's common stock; and/or (4) investments in the equity securities of other financial institutions and other investments not permissible by the Bank. The Holding Company cannot assure that it will engage in any of these activities in the future.

The Holding Company's investment policy calls for investments in relatively short-term, liquid securities similar to the securities defined in the securities investment policy of the Bank.

Investment Policy of the Bank. The securities investment policy of the Bank, which is established by its Board of Directors, is designed to help the Bank achieve its overall asset/liability management objectives and to comply with the applicable regulations of the OTS. Generally, the policy calls for management to emphasize principal preservation, liquidity, diversification, short maturities and/or repricing terms, and a favorable return on investment when selecting new investments for the Bank's portfolio. The Bank's current securities investment policy permits investments in various types of liquid assets, including obligations of the U.S. Treasury and federal agencies, investment grade corporate obligations, various types of MBS, commercial paper, certificates of deposit ("CDs") and overnight federal funds sold to financial institutions. The Bank's Board of Directors periodically approves all financial institutions that sell federal funds to the Bank.

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Investment strategies are implemented by the Asset and Liability Management Committee ("ALCO"), composed of the Chief Executive Officer, President and Chief Operating Officer, Executive Vice President and Chief Financial Officer, and other senior management officers. The strategies take into account the overall composition of the Bank's balance sheet, including loans and deposits, and are intended to protect and enhance the Bank's earnings and market value. The strategies are reviewed monthly by the ALCO and reported regularly to the Board of Directors.

During the six months ended December 31, 2002 and the twelve months ended June 30, 2002 and 2001, neither the Holding Company nor the Bank held any derivative instruments or any embedded derivative instruments that require bifurcation. The Holding Company or the Bank may, with respective Board approval, engage in hedging transactions utilizing derivative instruments.

Mortgage-Backed Securities. MBS provide the portfolio with investments offering desirable repricing, cash flow and credit quality characteristics. MBS yield less than the loans that underlie the securities because of the cost of payment guarantees and credit enhancements that reduce credit risk to the investor. Although MBS guaranteed by federally sponsored agencies carry a reduced credit risk compared to whole loans, such securities remain subject to the risk that fluctuating interest rates, along with other factors such as the geographic distribution of the underlying mortgage loans, may alter the prepayment rate of such mortgage loans and thus affect both the prepayment speed and value of such securities. However, MBS are more liquid than individual mortgage loans and may readily be used to collateralize borrowings. In addition to its superior credit quality as a result of the agency guarantees, the MBS portfolio also provides the Holding Company and the Bank with important interest rate risk management features, as the entire portfolio provides monthly cash flow for re-investment at current market interest rates.

The Company's consolidated investment in MBS totaled $\$ 363.0$ million, or $12.3 \%$ of total assets, at December 31, 2002, the majority of which was owned by the Bank. Approximately $68.8 \%$ of the MBS portfolio was composed of securities guaranteed by GNMA, The Federal Home Loan Mortgage Corporation ("FHLMC") or FNMA. At December 31, 2002, the Bank had $\$ 293.9$ million in Collateralized Mortgage Obligations ("CMOs") and Real Estate Mortgage Investment Conduits ("REMICs"), which comprised the largest component of its MBS portfolio. All of these CMOs and REMICs were either U.S agency guaranteed obligations or issued by private financial institutions. All of the non-agency guaranteed obligations were rated in the highest ratings category by at least one nationally recognized rating agency at the time of purchase. Further, none of these CMOs and REMICs had stripped principal and interest components and all occupied priority tranches within their respective issues. As of December 31, 2002, the fair value of CMOs and REMICs was approximately $\$ 1.4$ million above their cost basis.

The remaining MBS portfolio was composed of a $\$ 43.9$ million investment in ARM MBS pass-through securities with a weighted average term to next rate adjustment of less than one year, a $\$ 16.2$ million investment in seasoned fixed-rate GNMA, FNMA and FHLMC pass-through securities with an estimated remaining life of less than three years, and a $\$ 9.0$ million investment in balloon MBS (the "Balloon Payment Securities"), which provide a return of principal and interest on a monthly basis, and have original maturities of between five and seven years, at which point the entire remaining principal balance is repaid.

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GAAP requires investments in equity securities that have readily determinable fair values and all investments in debt securities to be classified in one of the following three categories and accounted for accordingly: trading securities, securities available for sale or securities held to maturity. Neither the Company nor the Bank had any securities classified as trading securities during the six months ended December 31, 2002, nor do they anticipate establishing a trading portfolio. Unrealized gains and losses on available for sale securities are reported as a separate component of stockholders' equity referred to as accumulated other comprehensive income, net of deferred taxes. At December 31, 2002, the Holding Company and the Bank had, on a combined basis, $\$ 465.3$ million of securities classified as available for sale, which represented $15.8 \%$ of total assets at December 31, 2002. Given the size of the available for sale portfolio, future variations in market values of the available for sale portfolio could result in fluctuations in the Company's consolidated stockholders' equity.

Both the Bank and Holding Company typically classify purchased MBS as available for sale, in recognition of the greater prepayment uncertainty associated with these securities, and carries these securities at fair market value. The fair value of MBS available for sale exceeded their amortized cost by $\$ 3.7$ million at December 31, 2002.

The following table sets forth activity in the MBS portfolio for the periods indicated:

## For the Six Months <br> Ended December 31,

|  |  |  | For the Year Ended June 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (Dollars In Thousands) | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |  |
|  |  |  |  |  |  |  |
| Amortized cost at beginning of period | $\$ 285,201$ | $\$ 433,097$ | $\$ 433,097$ | $\$ 451,489$ | $\$ 530,306$ |  |
| Purchases (Sales), net | 224,579 | 10,184 | 37,218 | 81,520 | 247 |  |
| Principal repayments | $(149,556)$ | $(85,074)$ | $(184,835)$ | $(99,896)$ | $(78,874)$ |  |
| Premium amortization, net | $(920)$ | $(92)$ | $(279)$ | $(16)$ | $(190)$ |  |
| Amortized cost at end of period | $\$ 359,304$ | $\$ 358,115$ | $\$ 285,201$ | $\$ 433,097$ | $\$ 451,489$ |  |

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U. S. Treasury and Agency Obligations. At December 31, 2002, the Company's consolidated investment in U. S. Treasury and agency securities totaled $\$ 53.3$ million. Virtually all of these investments were agency obligations issued either by the Federal Home Loan Bank ("FHLB"), FHLMC, or FNMA. In addition, the Bank owns an investment of $\$ 1.0$ million issued by the Federal Farm Credit Bank at December 31, 2002. The Company's consolidated investment in U.S. Treasury and agency obligations had an average maturity of 1.1 years at December 31, 2002.

Corporate Debt Obligations. Both the Holding Company and the Bank invest in the short-term investment-grade debt obligations of various corporations. Corporate debt obligations generally carry both a higher rate of return and a higher degree of credit risk than U.S. Treasury and agency securities with comparable maturities. In addition, corporate securities are generally less liquid than comparable U.S. Treasury and agency securities. In recognition of the additional risks associated with investing in these securities, the Bank's investment policy limits new investments in corporate obligations to those companies which are rated single "A" or better by one of the nationally recognized rating agencies, and limits investments in any one corporate entity to the lesser of $1 \%$ of total assets or $15 \%$ of the Bank's equity. At December 31, 2002, the Company's consolidated portfolio of corporate debt obligations totaled $\$ 42.1$ million. The majority of these investments are held by the Bank.

Equity Investments. The Company's consolidated investment in equity securities totaled $\$ 9.1$ million at December 31, 2002. The largest single investment in this category was a $\$ 5.0$ million investment in preferred stock issued by FNMA. The remaining investment was composed primarily of various equity mutual fund investments.

The following table sets forth the amortized cost and fair value of the total portfolio of investment and MBS at the dates indicated:
$\quad$ At December 31,
2002
Amortized
Cost

Fair Value
Amortized
Cost
2002

Fair
Value
(Dollars in Thousands)
Mortgage-backed securities:

| CMOs and REMICs | $\$ 292,541$ | $\$ 293,928$ | $\$ 209,476$ | $\$ 213,579$ | $\$ 301,412$ | $\$ 304,439$ | $\$ 287,780$ | $\$ 279,867$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| FHLMC | 15,896 | 16,289 | 10,069 | 10,351 | 19,560 | 19,798 | 14,929 | 14,853 |
| FNMA | 8,122 | 8,435 | 11,681 | 12,005 | 19,862 | 20,269 | 15,558 | 15,427 |
| GNMA | 42,745 | 44,388 | 53,975 | 55,686 | 92,263 | 94,107 | 133,222 | 132,477 |

Total
mortgage-backed
securities
Investment
securities:

| U.S. Treasury and | 52,741 | 53,289 | 85,050 | 85,823 | 35,705 | 35,996 | 67,686 | 65,788 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| agency |  |  |  |  |  |  |  |  |
| Other | 52,463 | 52,110 | 53,136 | 53,639 | 57,302 | 59,180 | 73,808 | 72,684 |
| Total investment | 105,204 | 105,399 | 138,186 | 139,462 | 93,007 | 95,176 | 141,494 | 138,472 |
| securities |  |  |  |  |  |  |  |  |

(loss) (1)
$\begin{array}{lllllllll}\text { Total securities, net } & \$ 468,341 & \$ 468,439 & \$ 430,940 & \$ 431,083 & \$ 533,588 & \$ 533,789 & \$ 581,300 & \$ 581,096\end{array}$

The net unrealized gain (loss) at December 31, 2002 and June 30, 2002, 2001 and 2000 relates to available for sale securities in accordance with SFAS 115, "Accounting for Investments in Debt and Equity Securities." The net unrealized gain (loss) is presented in order to reconcile the "Amortized Cost" of the securities portfolio to the recorded value reflected in the Company's Consolidated Statements of Condition.

- \# -

The following table sets forth the amortized cost and fair value of the total portfolio of investment and MBS, by accounting classification and type of security, at the dates indicated:

| At December 31, |  |
| :---: | ---: |
| 2002 |  |
| Amortized <br> Cost | Amortized <br> Cost |

At June 30,
2001
2000

| Amortized <br> Cost | Amortized <br> Cost |  |
| :---: | :---: | :---: |
|  | Fair |  |
|  | Value |  |
|  |  | Fair |
|  |  | Value |


|  | (Dollars in Thousands) |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Held-to-Maturity: <br> Mortgage-backed <br> securities (1) | $\$ 2,249$ | $\$ 2,337$ | $\$ 3,275$ | $\$ 3,409$ | $\$ 8,160$ | $\$ 8,326$ | $\$ 13,329$ | $\$ 13,263$ |  |
| Investment securities <br> (2) | 825 | 835 | 875 | 884 | 3,784 | 3,819 | 17,489 | 17,351 |  |
| Total <br> Held-to-Maturity | $\$ 3,074$ | $\$ 3,172$ | $\$ 4,150$ | $\$ 4,293$ | $\$ 11,944$ | $\$ 12,145$ | $\$ 30,818$ | $\$ 30,614$ |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |  |

MBS include both pass-through securities and investments in CMOs and REMICs.
(2)

Includes corporate debt obligations.
(3)

The net unrealized gain (loss) at December 31, 2002 and June 30, 2002, 2001 and 2000 relates to available for sale securities in accordance with SFAS No. 115. The net unrealized gain (loss) is presented in order to reconcile the "Amortized Cost" of the securities portfolio to the recorded value reflected in the Company's Consolidated Statements of Condition.

The following table sets forth certain information regarding the amortized cost, fair value and weighted average yield of investment and MBS at December 31, 2002, by remaining period to contractual maturity. With respect to MBS, the entire carrying amount of the security at December 31, 2002 is reflected in the maturity period that includes the final security payment date and, accordingly, no effect has been given to periodic repayments or possible prepayments. The investment policy of both the Holding Company and the Bank calls for the purchase of only priority tranches when investing in MBS. As a result, the weighted average duration of MBS approximates 1.4 years as of December 31, 2002, when giving consideration to anticipated repayments or possible prepayments, which is far less than their calculated average maturity in the table below. Other than obligations of federal agencies and GSEs, neither the Holding Company nor the Bank had a combined investment in securities issued by any one entity in excess of $15 \%$ of stockholders' equity at December 31, 2002.

At December 31, 2002

| Amortized Cost | Held to Maturity |  |  | Available for Sale |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted |  |  | Weighted |  |
|  |  | Average Yield | Amortized Cost |  | Average Yield |
|  | Fair Value |  |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  |
|  | (Dollars in Thousands) |  |  |  |  |
| \$1,051 | \$1,068 | 7.26\% | \$567 | \$568 | 5.92\% |
| 1,058 | 1,120 | 7.95 | 11,427 | 11,512 | 3.85 |
| 140 | 149 | 8.00 | 12,240 | 12,415 | 4.67 |
| - | - | - | 332,821 | 336,208 | 4.85 |
| 2,249 | 2,337 | 7.63 | 357,055 | 360,703 | 4.82 |

U.S. Treasury and agency:
$\begin{array}{lllllll}\text { Due within } 1 \text { year } & - & - & - & 30,649 & 30,974 & 3.16\end{array}$
$\begin{array}{lllllll}\text { Due after } 1 \text { year but within } 5 & - & - & - & 22,092 & 22,315 & 4.81\end{array}$
years
Due after 5 years but within

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10 years

| Due after ten years | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | - | - | - | 52,741 | 53,289 | 3.85 |
| Corporate and other: |  |  |  |  |  |  |
| Due within 1 year | - | - | - | 20,259 | 20,492 | 5.66 |
| Due after 1 year but within 5 years | 75 | 85 | 5.83 | - | - | - |
| Due after 5 years but within 10 years | 750 | 750 | 7.50 | 2,000 | 2,122 | 6.55 |
| Due after ten years | - | - | - | 29,379 | 28,661 | 3.35 |
| Total | 825 | 835 | 7.35 | 51,638 | 51,275 | 4.38 |
| Total: |  |  |  |  |  |  |
| Due within 1 year | 1,051 | 1,068 | 7.26 | 51,475 | 52,034 | 4.17 |
| Due after 1 year but within 5 years | 1,133 | 1,205 | 7.81 | 33,519 | 33,827 | 4.48 |
| Due after 5 years but within 10 years | 890 | 899 | 7.58 | 14,240 | 14,537 | 4.93 |
| Due after ten years | - | - | - | 362,200 | 364,869 | 4.73 |
| Total | \$3,074 | \$3,172 | 7.56\% | \$461,434 | \$465,267 | 4.66\% |

## Sources of Funds

General. The Bank's primary sources of funding for its lending and investment activities include: deposits, repayments of loans and MBS, investment security maturities and redemptions, Advances from the FHLBNY, and borrowing in the form of REPOS made with various financial institutions, including the FHLBNY. In addition, the Holding Company acquired $\$ 25.0$ million of funding through the issuance of subordinated notes in April 2000, with a stated coupon of $9.25 \%$ and a maturity of May 1,2010 . The Bank also sells selected multi-family residential and commercial real estate loans to FNMA, and long-term, one- to four-family residential real estate loans to either FNMA or SONYMA.

Deposits. The Bank offers a variety of deposit accounts having a range of interest rates and terms. The Bank, at December 31, 2002, and presently, offers savings accounts, money market accounts, checking accounts, NOW and Super NOW accounts, and CDs. The flow of deposits is influenced significantly by general economic conditions, changes in prevailing interest rates, and competition from other financial institutions and investment products. Traditionally, the Bank has relied upon direct marketing, customer service, convenience and long-standing relationships with customers to generate deposits. The communities in which the Bank maintains branch offices have historically provided the Bank with nearly all of its deposits. At December 31, 2002, the Bank had deposit liabilities of $\$ 1.93$ billion, up $\$ 147.1$ million from June 30, 2002 (See "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources"). Within total deposits at December $31,2002, \$ 176.1$ million, or $9.1 \%$, consisted of CDs with balances of $\$ 100,000$ or greater. Individual Retirement

Accounts totaled $\$ 121.8$ million, or $6.3 \%$ of total deposits.

In June 2000, the Bank's Board of Directors approved acceptance of brokered CDs up to an aggregate limit of \$120.0 million. At December 31, 2002, the Bank had no brokered CDs. As of June 30, 2002, the Bank had accepted brokered CDs totaling $\$ 2.0$ million. Brokered CDs are utilized by the Bank solely as a funding alternative to borrowings.

The following table presents the deposit activity of the Bank for the periods indicated:

## Six Months Ended <br> December 31,

|  |  |  | Year Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| (Dollars in Thousands) |  |  |  |  |  |
| Deposits | \$1,556,645 | \$1,332,182 | \$2,787,649 | \$2,620,203 | \$2,178,658 |
| Withdrawals | 1,435,740 | 1,191,187 | 2,485,046 | 2,461,159 | 2,223,597 |
| Deposits greater (less) than Withdrawals | 120,905 | 140,365 | 302,603 | 159,044 | $(44,939)$ |
| Deposits relinquished in branch sale | - | - | - | - | $(17,949)$ |
| Interest credited | 26,236 | 26,565 | 48,999 | 50,240 | 43,103 |
| Total increase (decrease) in deposits | \$147,141 | \$166,930 | \$351,602 | \$209,284 | \$ 19,785 ) |

At December 31, 2002 the Bank had $\$ 176.1$ million in CDs over $\$ 100,000$ maturing as follows:
Weighted
Average
Rate

Maturity Period
Amount
(Dollars in Thousands)

| Within three months | $\$ 31,614$ | $3.06 \%$ |
| :--- | ---: | :--- |
| After three but within six months | 35,511 | 2.80 |
| After six but within twelve months | 47,331 | 2.78 |
| After 12 months | 61,655 | 3.99 |

The following table sets forth the distribution of the Bank's deposit accounts and the related weighted average interest rates at the dates indicated:

| At December 31, |  |
| :---: | :---: |
| 2002 |  |
| Percent | Weighted |
|  | Average |
| of Total | Rate |
| Deposits |  |

At June 30,

| 2002 |  |
| :--- | :---: |
| Percent | Weighted |
| of Total | Average |
| Deposits | Rate |

2001
Percent Weighted of Total Average Deposits Rate

Amount
(Dollars in Thousands)

| S a v ing s | $\$ 362,400$ | $18.80 \%$ | $0.78 \%$ | $\$ 363,732$ | $20.43 \%$ | $1.25 \%$ | $\$ 347,983$ | $24.36 \%$ | $2.08 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| accounts |  |  |  |  |  |  |  |  |  | market accounts

NOW and


[^0]The following table presents, by interest rate ranges, the amount of CDs outstanding at the dates indicated and the period to maturity of the CDs outstanding at December 31, 2002:

## Period to Maturity at December 31, 2002

|  | One Year or Less | Over One Year to Three Years | Over Three <br> Years to <br> Five Years | Over Five <br> Years | Total at <br> December 31, | Total at June 30, | Total at <br> June 30, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Rate |  |  |  |  |  | 2002 | 2001 |
| Range |  |  |  |  | 2002 |  |  |
| (Dollars in Thousands) |  |  |  |  |  |  |  |
| 4.00\% and below | \$438,559 | \$198,242 | \$10,532 | \$- | \$647,333 | \$483,285 | \$103,411 |
| 4.01\% to 5.00\% | 45,874 | 17,285 | 32,353 | - | 95,512 | 134,704 | 192,588 |
| $5.01 \%$ to $6.00 \%$ | 29,771 | 24,786 | 10,934 | - | 65,491 | 80,097 | 252,538 |
| 6.01\% to $7.00 \%$ | 6,446 | 15,115 | 243 | - | 21,804 | 49,825 | 142,489 |
| 7.01\% and above | - | - | - | - | - | 94 | 167 |
| Total | \$520,650 | \$255,428 | \$54,062 | \$- | \$830,140 | \$748,005 | \$691,193 |

Borrowings. The Bank has been a member and shareholder of the FHLBNY since 1980. One of the privileges given to FHLBNY shareholders is the ability to secure Advances under various lending programs at competitive interest rates. The Bank, as a member of the FHLBNY, is provided with a borrowing line that equaled $\$ 697.8$ million at December 31, 2002.

The Bank had Advances from the FHLBNY totaling $\$ 555.0$ million and $\$ 575.0$ million at December 31, 2002 and June 30, 2002, respectively. At December 31, 2002, the Bank maintained sufficient collateral, as defined by the FHLBNY (principally in the form of real estate loans), to secure such Advances.

REPOS totaled $\$ 95.5$ million at December 31, 2002. REPOS involve the delivery of securities to broker-dealers as collateral for borrowing transactions. The securities remain registered in the name of the Bank, and are returned upon the maturities of the agreements. Funds to repay the Bank's REPOS at maturity will be provided primarily by cash received from the maturing securities.

Excluding prepayment expenses paid on FHLBNY Advances of $\$ 3.6$ million during the six months ended December 31, 2002 and combined prepayment expenses on FHLBNY Advances and REPOS totaling $\$ 6.2$ million during the twelve months ended June 30, 2002 and $\$ 766,000$ during the twelve months ended June 30, 2001, the average cost of FHLBNY Advances was $4.90 \%$ during the six months ended December 31, 2002, $5.90 \%$ during the twelve months ended June 30, 2002 and $5.99 \%$ during the twelve months ended June 30, 2001, and the average cost of REPOS was $5.35 \%$ during the six months ended December 31, 2002, $4.47 \%$ during the twelve months ended June 30, 2002 and $6.26 \%$ during the twelve months ended June 30, 2001. The prepayments on borrowings were made in order to take advantage of reductions in interest rates. During the six months ended December 31, 2002, the Bank prepaid a total of $\$ 152.5$ million in FHLBNY Advances. The prepaid FHLBNY Advances possessed a combined average interest rate

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of $6.62 \%$ and an average remaining term to maturity of less than one year on their respective prepayment dates. The majority of these prepaid FHLBNY Advances were replaced with new FHLBNY Advances. During the six months ended December 31, 2002, the average rate on the replacement FHLBNY Advances was $3.26 \%$. These FHLBNY Advances possessed an average remaining term to their next maturity, call or repricing of approximately 5.0 years at December 31, 2002. The remainder of the prepaid FHLBNY Advances were not replaced with borrowed funds as liquidity generated from deposit inflows and loan and MBS amortization replaced their need as a source of funding. During the twelve months ended June 30, 2002, the Bank prepaid a total of $\$ 254.0$ million in FHLBNY Advances and REPOS. The prepaid FHLBNY Advances and REPOS possessed a combined average interest rate of $5.43 \%$ and an average remaining term to maturity of less than one year on their respective prepayment dates. The majority of these prepaid FHLBNY Advances and REPOS were replaced with new FHLBNY Advances. During the twelve months ended June 30, 2002, the average rate on new FHLBNY Advances was $3.91 \%$. These FHLBNY Advances possessed an average remaining term to maturity of approximately 5 years at June 30, 2002. The remainder of the prepaid FHLBNY Advances and REPOS were not replaced with borrowed funds as liquidity generated from deposit inflows and loan and MBS amortization replaced their need as a source of funding.

- \# -

Presented below is information concerning REPOS and FHLBNY Advances for the six months ended December 31, 2002 and the years ended June 30, 2002 and 2001:

## REPOS:

## At or for the

 Six MonthsEnded December 31,

At or for the Twelve Months

Ended June 30,
2002

Balance outstanding at end of period
Average interest cost at end of period
Average balance outstanding during the period
\$95,541
$5.68 \%$
\$97,941
\$97,717
$5.61 \%$
\$260,988
(Dollars in Thousands)
2001

| Average interest cost during the period (1) | $5.35 \%$ | $4.34 \%$ | $6.26 \%$ |
| :--- | :---: | ---: | ---: |
| Carrying value of underlying collateral at end of <br> period | $\$ 85,226$ | $\$ 95,994$ | $\$ 425,450$ |
| Estimated fair value of underlying collateral | $\$ 87,479$ | $\$ 96,093$ | $\$ 430,803$ |
| Maximum balance outstanding at month end during | $\$ 98,728$ | $\$ 395,444$ | $\$ 455,603$ | the period

(1) Amounts in the above table exclude the effects of prepayment expenses paid on REPOS. Including prepayment expenses of $\$ 322,000$, the average cost on REPOS was $4.47 \%$ during the twelve months ended June 30,2002 . There were no prepayments of REPOS during the six months ended December 31, 2002 or the twelve months ended June 30, 2001.

FHLBNY Advances:

## At or for the Six Months Ended December 31,

|  | 2002 | Ended June 30, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2002 | 2001 |
|  |  | (Dollars in Thousands) |  |
| Balance outstanding at end of period | \$555,000 | \$575,000 | \$542,500 |
| Average interest cost at end of period | 4.11\% | 5.07\% | 5.98\% |
| Weighted average balance outstanding during the period | \$572,024 | \$565,520 | \$553,918 |
| Average interest cost during the period (1) | 4.90 | 5.90\% | 5.99\% |
| Maximum balance outstanding at month end during period | \$590,000 | \$582,500 | \$572,500 |

(1) Amounts in the above table exclude the effects of prepayment expenses paid on FHLBNY Advances. Including prepayment expenses paid on FHLBNY Advances of $\$ 3.6$ million during the six months ended December 31, 2002, $\$ 5.9$ million during the twelve months ended June 30, 2002 and $\$ 766,000$ during the twelve months ended June 30, 2001, the average interest cost on FHLBNY Advances was $6.18 \%$ during the six months ended December 31, 2002, $6.94 \%$ during the twelve months ended June 30, 2002 and $6.13 \%$ during the twelve months ended June 30, 2001.

## Subsidiary Activities

In addition to the Bank, the Holding Company's direct and indirect subsidiaries consist of six wholly-owned corporations, one of which is directly owned by the Holding Company and five of which are directly or indirectly owned by the Bank. DSBW Preferred Funding Corp. is a direct subsidiary of Havemeyer Equities, Inc., which is a direct subsidiary of the Bank. The following table presents an overview of the Holding Company's subsidiaries as of December 31, 2002:

| Subsidiary | Year/ State of Incorporation | Primary Business Activities |
| :---: | :---: | :---: |
|  |  |  |
| Havemeyer Equities Inc. | 1977 / New York | Ownership of DSBW Preferred Funding Corp. |
| Boulevard Funding Corp. | 1981 / New York | Currently inactive |
| Havemeyer Investments, Inc. | 1997 / New York | Sale of annuity products |
| DSBW Preferred Funding Corp. | 1998 / Delaware | Real Estate Investment Trust investing in multi- |
|  |  | family residential and commercial real estate loans |
| DSBW Residential Preferred Funding Corp. | 1998 / Delaware | Real Estate Investment Trust investing in oneto |
|  |  | four-family real estate loans |
| 842 Manhattan Avenue Corp. | 1995/ New York | Management and ownership of real estate |

## Personnel

As of December 31, 2002, the Company had 307 full-time employees and 104 part-time employees. The employees are not represented by a collective bargaining unit, and both the Holding Company and all of its subsidiaries consider their relationships with their employees to be good.

## Federal, State and Local Taxation

## Federal Taxation

General. The following is a discussion of material tax matters and does not purport to be a comprehensive description of the tax rules applicable to the Company. The Bank was last audited by the Internal Revenue Service ("IRS") for its taxable year ended December 31, 1988. For federal income tax purposes, the Company files consolidated income tax returns on a June 30 fiscal year basis using the accrual method of accounting and will be subject to federal income taxation in the same manner as other corporations with some exceptions, including particularly the Bank's tax reserve for bad debts, discussed below.

Tax Bad Debt Reserves. The Bank, as a "large bank" under IRS classifications (i.e., one with assets having an adjusted basis of more than $\$ 500$ million), is unable to make additions to its tax bad debt reserve, is permitted to deduct bad debts only as they occur and is required to recapture (i.e., take into income), over a multi-year period, a portion of the balance of its tax bad debt reserves as of June 30, 1997. Since the Bank has already provided a deferred income tax liability for this tax for financial reporting purposes, there was no adverse impact to the Bank's financial condition or results of operations from the enactment of the federal legislation that imposed such recapture. The recapture was suspended during the tax years ended June 30, 1997 and 1998, based upon the Bank's origination levels for certain residential loans which satisfied the minimum levels required by the Small Business Job Protection Act of 1996 to suspend recapture for those tax years.

Distributions. To the extent that the Bank makes "non-dividend distributions" to shareholders, such distributions are considered distributions from the Bank's "base year reserve" (i.e., its reserve as of December 31, 1987, to the extent thereof), and then from its supplemental reserve for losses on loans. An amount based on the amount distributed will be included in the Bank's taxable income in the year of distribution. Non-dividend distributions include distributions in excess of the Bank's current and accumulated earnings and profits, as calculated for federal income tax purposes, distributions in redemption of stock, and distributions in partial or complete liquidation. Dividends paid out of the Bank's current or accumulated earnings and profits will not be so included in the Bank's income.

The amount of additional taxable income created from a non-dividend distribution is equal to the amount of the distribution reduced by the tax attributable to the income. Thus, approximately one and one-half times the amount of such distribution (but not in excess of the amount of such reserves) would be includable in income for federal income tax purposes, assuming a $35 \%$ federal corporate income tax rate. (See "Regulation - Regulation of Federal Savings Associations - Limitation on Capital Distributions" for limits on the payment of dividends by the Bank). The Bank does not intend to pay dividends that would result in a recapture of any portion of its tax bad debt reserves.

Corporate Alternative Minimum Tax. The Internal Revenue Code of 1986, as amended (the "Code") imposes a tax ("AMT") on alternative minimum taxable income ("AMTI") at a rate of $20 \%$. AMTI is adjusted by determining the tax treatment of certain items in a manner that negates the deferral of income resulting from the customary tax treatment of those items. Thus, the Bank's AMTI is increased by $75 \%$ of the amount by which the Bank's adjusted current earnings exceed its AMTI (determined without regard to this adjustment and prior to reduction for net operating losses).

## State and Local Taxation

State of New York. The Company is subject to New York State ("NYS") franchise tax on one of several alternative bases, whichever results in the highest tax, and files combined returns for purposes of this tax. The basic tax is measured by "entire net income," which is federal taxable income with adjustments. For NYS tax purposes, as long as the Bank continues to satisfy certain definitional tests relating to its assets and the nature of its business, it will be permitted deductions, within specified formula limits, for additions to its bad debt reserves for purposes of computing its entire net income.

The Bank's deduction with respect to "qualifying loans," which are generally loans secured by certain interests in real property, may be computed using an amount based on the Bank's actual loss experience (the "Experience Method") or $32 \%$ of the Bank's entire net income, computed without regard to this deduction and reduced by the amount of any permitted addition to the Bank's reserve for non-qualifying loans. The Bank's deduction with respect to non-qualifying loans must be computed pursuant to the Experience Method which is based on the Bank's actual charge-offs. Each year the Bank will review the most appropriate method of calculating the deduction attributable to an addition to the tax bad debt reserves.

NYS enacted legislation which enables the Bank to avoid the recapture into income of NYS tax bad debt reserves unless one of the following events occurs: 1) the Bank's retained earnings represented by the reserve are used for purposes other than to absorb losses from bad debts, including dividends in excess of the Bank's earnings and profits or distributions in liquidation or in redemption of stock; 2) the Bank fails to qualify as a thrift as provided by NYS tax law, or 3) there is a change in NYS tax law.

The NYS tax rate for the six months ended December 31, 2002 was $9.03 \%$ (including a commuter transportation surcharge) of net income. In general, the Holding Company is not required to pay NYS tax on dividends and interest received from the Bank.

City of New York. The Holding Company and the Bank are also both subject to a New York City banking corporation tax of $9 \%$ on taxable income allocated to New York City.

New York City additionally enacted legislation which conformed its tax law regarding bad debt deductions to NYS tax law.

State of Delaware. As a Delaware holding company not earning income in Delaware, the Holding Company is exempted from Delaware corporate income tax, but is required to file an annual report and pay an annual franchise tax to the State of Delaware.

## Regulation

## General

The Bank is subject to extensive regulation, examination, and supervision by the OTS, as its chartering agency, and the Federal Deposit Insurance Corporation ("FDIC"), as its deposit insurer. The Bank's deposit accounts are insured up to applicable limits by the Bank Insurance Fund ("BIF") and the Savings Association Insurance Fund ("SAIF"), which are administered by the FDIC. The Bank must file reports with the OTS concerning its activities and financial condition, and must obtain regulatory approvals prior to entering into certain transactions, such as mergers with, or acquisitions of, other depository institutions. The OTS conducts periodic examinations to assess the Bank's safety and soundness and compliance with various regulatory requirements. This regulation and supervision establishes a comprehensive framework of activities in which a savings association may engage and is intended primarily for the protection of the insurance fund and depositors. As a publicly-held unitary savings and loan holding company, the Holding Company is required to file certain reports with, and otherwise comply with the rules and regulations of, the Securities and Exchange Commission (the "SEC") under the federal securities laws and of the OTS.

The OTS and the FDIC have significant discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in such policies, whether by the OTS, the FDIC or the United States Congress, could have a material adverse impact on the operations of the Company.

The following discussion is intended to be a summary of the material statutes and regulations applicable to savings associations and savings and loan holding companies, and it does not purport to be a comprehensive description of all such statutes and regulations.

## Regulation of Federal Savings Associations

Business Activities. The Bank derives its lending and investment powers from the Home Owner's Loan Act, as amended ("HOLA"), and the regulations of the OTS enacted thereunder. Under these laws and regulations, the Bank may invest in mortgage loans secured by residential and commercial real estate, commercial and consumer loans, certain types of debt securities, and certain other assets. The Bank may also establish service corporations that may engage in activities not otherwise permissible for the Bank, including certain real estate equity investments and securities and insurance brokerage. These investment powers are subject to various limitations, including (a) a prohibition against the acquisition of any corporate debt security not rated in one of the four highest rating categories; (b) a limit of $400 \%$ of capital on the aggregate amount of loans secured by commercial property; (c) a limit of $20 \%$ of assets on commercial loans, with the amount of commercial loans in excess of $10 \%$ of assets being limited to small business loans; (d) a limit of $35 \%$ of assets on the aggregate amount of consumer loans and acquisitions of certain debt securities; (e) a limit of $5 \%$ of assets on non-conforming loans (i.e., loans in excess of the specific limitations of HOLA); and (f) a limit of the greater of $5 \%$ of assets or capital on certain construction loans made for the purpose of financing property which is, or is expected to become, residential.

Loans to One Borrower. Under HOLA, savings associations are generally subject to the same limits on loans to one borrower as are imposed on national banks. Generally, under these limits, a savings association may not make a loan or extend credit to a single or related group of borrowers in excess of $15 \%$ of the association's unimpaired capital and surplus. Additional amounts may be lent, not in excess of $10 \%$ of unimpaired capital and surplus, if such loans or
extensions of credit are fully secured by readily-marketable collateral. Such collateral is defined to include certain debt and equity securities and bullion, but generally does not include real estate. At December 31, 2002, the Bank's limit on loans to one borrower was $\$ 55.4$ million. At December 31, 2002, the Bank's largest aggregate amount of loans to one borrower was $\$ 16.2$ million and the second largest borrower had an aggregate balance of $\$ 15.3$ million.

QTL Test. HOLA requires a savings association to satisfy a QTL test. A savings association may satisfy the QTL test by maintaining at least $65 \%$ of its "portfolio assets" in certain "qualified thrift investments" during at least nine months of the most recent twelve-month period. "Portfolio assets" means, in general, an association's total assets less the sum of (a) specified liquid assets up to $20 \%$ of total assets, (b) certain intangibles, including goodwill, credit card relationships and purchased mortgage servicing rights, and (c) the value of property used to conduct the association's business. "Qualified thrift investments" include various types of loans made for residential and housing purposes, investments related to such purposes, including certain mortgage-backed and related securities, small business loans, education loans, and credit card loans. A savings association may additionally satisfy the QTL test by qualifying as a "domestic building and loan association" as defined in the Code. At December 31, 2002, the Bank maintained 82.5\% of its portfolio assets in qualified thrift investments. The Bank also satisfied the QTL test in each of the prior 12 months and, therefore, was a QTL.

A savings association that fails the QTL test must either operate under certain restrictions on its activities or convert to a bank charter. The initial restrictions include prohibitions against (a) engaging in any new activity not permissible for a national bank, (b) paying dividends not permissible under national bank regulations, and (c) establishing any new branch office in a location not permissible for a national bank in the association's home state. In addition, within one year of the date a savings association ceases to satisfy the QTL test, any company controlling the association must register under, and become subject to the requirements of, the Bank Holding Company Act of 1956, as amended. A savings association that has failed the QTL test may requalify under the QTL test and be free of such limitations, however, may do so only once. If the savings association does not requalify under the QTL test within three years after failing the QTL test, it would be required to terminate any activity, and dispose of any investment, not permissible for a national bank and repay as promptly as possible any outstanding Advances from the FHLBNY.

Capital Requirements. OTS regulations require savings associations to satisfy three minimum capital standards: (1) a tangible capital ratio of $1.5 \%$ of total assets as adjusted under OTS regulations; (2) a risk-based capital ratio of $8 \%$ of risk-based capital (as defined under OTS regulations) to total risk-based assets (also as defined under OTS regulations); and (3) a leverage capital ratio (as defined under OTS regulations). For a depository institution that has been assigned the highest composite rating of 1 under the Uniform Financial Institutions Rating, the minimum leverage capital required ratio is $3 \%$. For any other depository institution, the minimum leverage capital required ratio is $4 \%$, unless a higher leverage capital ratio is warranted by the particular circumstances or risk profile of the depository institution.

In determining the amount of risk-based assets for purposes of the risk-based capital requirement, a savings association must compute its risk-based assets by multiplying its assets and certain off-balance sheet items by risk-weights, which range from $0 \%$ for cash and obligations issued by the United States government or its agencies, to $100 \%$ for consumer and commercial loans, as assigned by the OTS capital regulations based on the risks the OTS believes are inherent in the type of asset.

Tangible capital is defined, generally, as common stockholders' equity (including retained earnings), certain non-cumulative perpetual preferred stock and related earnings, and minority interests in equity accounts of fully consolidated subsidiaries, less intangibles other than certain purchased mortgage servicing rights and investments in, and loans to, subsidiaries engaged in activities not permissible for a national bank.

Core capital is defined similarly to tangible capital, however, additionally includes, among other items, certain qualifying supervisory goodwill and certain purchased credit card relationships. Supplementary capital includes cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, and the allowance for possible loan losses. The OTS and other federal banking regulators adopted, effective October 1, 1998, an amendment to their risk-based capital guidelines that permits insured depository institutions to include in supplementary capital up to $45 \%$ of the pretax net unrealized holding gains on certain available-for-sale equity securities, as such gains are computed under the guidelines. The allowance for loan and lease losses includable in supplementary capital is limited to a maximum of $1.25 \%$ of risk-based assets, and the amount of supplementary capital that may be included as total capital cannot exceed the amount of core capital.

On May 10, 2002, the OTS adopted amendments to its capital regulations which, among other matters, eliminated the interest rate risk component of the risk-based capital requirement. Pursuant to the amendment, the OTS will continue to monitor the interest rate risk management of individual institutions through the OTS requirements for interest rate risk management, the ability of the OTS to impose an individual minimum capital requirement on institutions that exhibit a high degree of interest rate risk, and the requirements of Thrift Bulletin 13a, which provides guidance regarding the management of interest rate risk and the responsibility of boards of directors in that area.

The table below presents the Bank's regulatory capital as compared to the OTS regulatory capital requirements at December 31, 2002:

## As of December 31, 2002

## Minimum Capital

## Actual Requirement

|  | Amount | Ratio | Amount | Ratio |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in Thousands) |  |  |  |  |
| Tangible | $\$ 205,991$ | $7.19 \%$ | $\$ 43,000$ |  | $1.5 \%$ |
| Leverage Capital | 205,991 | 7.19 | 114,667 | $4.0 \%$ |  |
| Risk-based capital | 221,448 | 13.17 | 134,476 |  | $8.0 \%$ |

The following is a reconciliation of GAAP capital to regulatory capital for the Bank:

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## At December 31, 2002

|  | Tangible Capital <br> (Dollars in Thousands) | Leverage Capital | Risk-Based Capital |
| :--- | ---: | ---: | ---: |
| GAAP capital | $\$ 265,297$ | $\$ 265,297$ | $\$ 265,297$ |
| Non-allowable assets: | $(1,970)$ | $(1,970)$ | $(1,970)$ |
| Accumulated other comprehensive income | $(55,638)$ | $(55,638)$ | $(55,638)$ |
| Goodwill | $(1,698)$ | $(1,698)$ | $(1,698)$ |
| Core deposit intangible | - | - | 15,457 |
| General valuation allowance | 205,991 | 205,991 | 221,448 |
| Regulatory capital | 43,000 | 114,667 | 134,476 |
| Minimum capital requirement | $\$ 162,991$ | $\$ 91,324$ | $\$ 86,972$ |

Limitation on Capital Distributions. OTS regulations currently impose limitations upon capital distributions by savings associations, such as cash dividends, payments to purchase or otherwise acquire its shares, payments to shareholders of another institution in a cash-out merger, and other distributions charged against capital.

As the subsidiary of a savings and loan holding company, the Bank is required to file a notice with the OTS at least 30 days prior to each capital distribution. However, if the total amount of all capital distributions (including each proposed capital distribution) for the applicable calendar year exceeds net income for that year plus the retained net income for the preceding two years, then the Bank must file an application for OTS approval of a proposed capital distribution. In addition, the OTS can prohibit a proposed capital distribution otherwise permissible under the regulation, if it has determined that the association is in need of more than customary supervision or that a proposed distribution by an association would constitute an unsafe or unsound practice. Furthermore, under the OTS prompt corrective action regulations, the Bank would be prohibited from making any capital distribution if, after the distribution, the Bank failed to satisfy its minimum capital requirements, as described above (See "Regulation Regulation of Federal Savings Associations - Prompt Corrective Regulatory Action").

In addition, pursuant to the Federal Deposit Insurance Act ("FDIA"), an insured depository institution such as the Bank is prohibited from making capital distributions, including the payment of dividends, if, after making such distribution, the institution would become "undercapitalized" as defined in the FDIA.

Liquidity. Pursuant to OTS regulations, the Bank is required to maintain sufficient liquidity to ensure its safe and sound operation (See "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources," for further discussion). At December 31, 2002, the Bank's liquid assets approximated $21.0 \%$ of total assets.

Assessments. Savings associations are required by OTS regulation to pay semi-annual assessments to the OTS to fund its operations. The regulations base the assessment for individual savings associations, other than those with total assets never exceeding $\$ 100.0$ million, on three components: the size of the association on which the basic assessment is based; the association's supervisory condition, which results in percentage increases for any savings institution with a composite rating of 3,4 or 5 in its most recent safety and soundness examination; and the complexity of the association's operations, which results in percentage increases for a savings association that managed over $\$ 1$ billion in trust assets, serviced loans for other institutions aggregating more than $\$ 1$ billion, or had certain off-balance sheet assets aggregating more than $\$ 1$ billion.

Branching. Subject to certain limitations, HOLA and OTS regulations permit federally chartered savings associations to establish branches in any state of the United States. The authority to establish such a branch is available (a) in states that expressly authorize branches of savings associations located in another state and (b) to an association that either satisfies the QTL test or qualifies as a "domestic building and loan association" under the Code, which imposes qualification requirements similar to those for a QTL under HOLA (See "Regulation - Regulation of Federal Savings Associations - QTL Test"). This authority under HOLA and the OTS regulations preempts any state law purporting to regulate branching by federal savings associations.

Community Reinvestment. Under the Community Reinvestment Act ("CRA"), as implemented by OTS regulations, a savings association possesses a continuing and affirmative obligation, consistent with its safe and sound operation, to help satisfy the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution's discretion to develop the types of products and services it believes are best suited to its particular community. The CRA requires the OTS, in connection with its examination of a savings association, to assess the association's record of meeting the credit needs of its community and consider such record in its evaluation of certain applications by such association. The assessment is composed of three tests: (a) a lending test, to evaluate the institution's record of making loans in its service areas; (b) an investment test, to evaluate the institution's record of investing in community development projects, affordable housing, and programs benefiting low or moderate income individuals and businesses; and (c) a service test, to evaluate the institution's delivery of services through its branches, automated teller machines and other offices. The CRA also requires all institutions to make public disclosure of their CRA ratings. The Bank received an "Outstanding" CRA rating in its most recent examination.

Regulations implementing the requirements under the Gramm-Leach-Bliley Act of 1999 ("Gramm-Leach") that insured depository institutions publicly disclose certain agreements that are in fulfillment of the CRA became effective April 1, 2001. The Bank has no such agreements in place at this time.

Transactions with Related Parties. The Bank's authority to engage in transactions with its "affiliates" is limited by OTS regulations and Sections 23A and 23B of the Federal Reserve Act ("FRA"). In general, an affiliate of the Bank is any company that controls the Bank or any other company that is controlled by a company that controls the Bank, excluding the Bank's subsidiaries other than those that are insured depository institutions. A subsidiary of a bank that is not also a depository institution is generally not treated as an affiliate of the bank for purposes of Sections 23A and 23B, however the Federal Reserve Bank has proposed treating any subsidiary of a bank that is engaged in activities not permissible for bank holding companies under the Bank Holding Company Act ("BHC Act") as an affiliate for purposes of Sections 23A and 23B. OTS regulations prohibit a savings association (a) from lending to any of its
affiliates that are engaged in activities that are not permissible for bank holding companies under Section 4(c) of the BHC Act, and (b) from purchasing the securities of any affiliate other than a subsidiary. Section 23A limits the aggregate amount of transactions with any individual affiliate to $10 \%$ of the capital and surplus of the savings association and also limits the aggregate amount of transactions with all affiliates to $20 \%$ of the savings association's capital and surplus. Extensions of credit to affiliates are required to be secured by collateral in an amount and of a type described in Section 23A, and the purchase of low quality assets from affiliates is generally prohibited. Section 23B provides that certain transactions with affiliates, including loans and asset purchases, must be on terms and under circumstances, including credit standards, that are substantially the same or at least as favorable to the association as those prevailing at the time for comparable transactions with nonaffiliated companies. In the absence of comparable transactions, such transactions may only occur under terms and circumstances, including credit standards, that in good faith would be offered, or would apply, to nonaffiliated companies.

Effective April 1, 2003, the Federal Reserve Board's ("FRB's") interpretations of Section 23A and 23B of the FRA will be rescinded and replaced with Regulation W. In addition, Regulation W makes various amendments to existing law regarding Sections 23A and 23B, including expanding the definition of affiliate and exempting certain subsidiaries of state-chartered banks from the restrictions of Sections 23A and 23B.

Pursuant to Regulation W, all transactions entered into on or before December 12, 2002 which became subject to Sections 23A and 23B solely because of Regulation W, will become subject to Regulation W on July 1, 2003. All other affiliate transactions become subject to Regulation W on April 1, 2003. The FRB expects each depository institution that is subject to Sections 23A and 23B to implement policies and procedures to ensure compliance with Regulation W. Management does not anticipate that the changes enacted by Regulation W will have a material effect on the Company's business.

Section 402 of the Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley") prohibits the extension of personal loans to directors and executive officers of issuers (as defined in Sarbanes-Oxley). The prohibition, however, does not apply to extensions of credit advanced by an insured depository institution, such as the Bank, that is subject to the insider lending restrictions of Section 22(h) of the FRA, as implemented by Regulation O (12 CFR 215).

The Bank's authority to extend credit to its directors, executive officers, and shareholders owning $10 \%$ or more of the Holding Company's outstanding common stock, as well as to entities controlled by such persons, is additionally governed by the requirements of Sections 22(g) and 22(h) of the FRA and Regulation O of the FRB thereunder. Among other matters, these provisions require that extensions of credit to insiders (a) be made on terms substantially the same as, and follow credit underwriting procedures not less stringent than, those prevailing for comparable transactions with unaffiliated persons and that do not involve more than the normal risk of repayment or present other unfavorable features and (b) not exceed certain limitations on the amount of credit extended to such persons, individually and in the aggregate, which limits are based, in part, on the amount of the association's capital. In addition, extensions of credit in excess of certain limits must be approved in advance by the association's board of directors.

Transactions between the Bank and the remainder of the Company, and any of their affiliates, are subject to various conditions and limitations

Enforcement. Under the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"), the OTS possesses primary enforcement responsibility over federally-chartered savings associations and has the authority to bring enforcement action against all "institution-affiliated parties," including any controlling stockholder or any shareholder, attorney, appraiser or accountant who knowingly or recklessly participates in any violation of applicable law or regulation, breach of fiduciary duty or certain other wrongful actions that cause, or are likely to cause, more than minimal loss or other significant adverse effect on an insured savings association. Civil penalties cover a wide series of violations and actions and range from $\$ 5,000$ for each day during which violations of law, regulations, orders, and certain written agreements and conditions continue, up to $\$ 1$ million per day for such violations if the person obtained a substantial pecuniary gain as a result of such violation or knowingly or recklessly caused a substantial loss to the institution. Criminal penalties for certain financial institution crimes include fines of up to $\$ 1$ million and imprisonment for up to 30 years. In addition, regulators possess substantial discretion to take enforcement action against an institution that fails to comply with regulatory structure, particularly with respect to capital requirements. Possible enforcement actions range from the imposition of a capital plan and capital directive to receivership, conservatorship, or the termination of deposit insurance. Under FDICIA, the FDIC has the authority to recommend to the Director of the OTS that enforcement action be taken with respect to a particular savings association. If action is not taken by the Director, the FDIC possesses authority to take such action under certain circumstances.

Standards for Safety and Soundness. Pursuant to FDICIA, as amended by the Riegle Community Development and Regulatory Improvement Act of 1994, the OTS, together with the other federal bank regulatory agencies, has adopted a set of guidelines prescribing safety and soundness standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate risk exposure, asset growth, asset quality, earnings and compensation, fees and benefits. In general, the guidelines require, among other features, appropriate systems and practices to identify and manage the risks and exposures specified in the guidelines. The guidelines prohibit excessive compensation as an unsafe and unsound practice and describe compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director or principal shareholder. In addition, the OTS adopted regulations pursuant to FDICIA that authorize, but do not require, the OTS to order an institution that has been given notice by the OTS that it is not satisfying any of such safety and soundness standards to submit a compliance plan. If, after being so notified, an institution fails to submit an acceptable compliance plan or fails in any material respect to implement an accepted compliance plan, the OTS must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types to which an undercapitalized association is subject under the "prompt corrective action" provisions of FDICIA (See "Regulation - Regulation of Savings Associations Prompt Corrective Regulatory Action"). If an institution fails to comply with such an order, the OTS may seek enforcement in judicial proceedings and the imposition of civil money penalties.

Real Estate Lending Standards. The OTS and the other federal banking agencies adopted regulations to prescribe standards for extensions of credit that are (a) secured by real estate or (b) made for the purpose of financing the construction of improvements on real estate. The regulations require each savings association to establish and maintain written internal real estate lending standards that are consistent with safe and sound banking practices and appropriate to the size of the association and the nature and scope of its real estate lending activities. The standards must additionally conform to accompanying OTS guidelines, which include loan-to-value ratios for the different types
of real estate loans. Associations are also permitted to make a limited amount of loans that do not conform to the loan-to-value limitations provided such exceptions are reviewed and justified appropriately. The guidelines additionally list a number of lending situations in which exceptions to the loan-to-value standards are permitted.

Prompt Corrective Regulatory Action. Under the OTS prompt corrective action regulations, the OTS is required to take certain, and authorized to take other, supervisory actions against undercapitalized savings associations. For this purpose, a savings association is placed in one of five categories based on the association's capital. Generally, a savings association is considered "well capitalized" if it maintains all of the following capital ratios: 1) Total capital to risk-based assets of at least $10.0 \%$; 2) Core capital to risk-based assets of at least $6.0 \%$; and 3) Core capital to adjusted total assets of at least $5.0 \%$. In addition, in order to be considered "well capitalized," the savings association cannot be subject to any order or directive of the OTS to satisfy or maintain specific capital levels. A savings association is considered "adequately capitalized" if it maintains all of the following capital ratios: 1) Total capital to risk-based assets of at least $8.0 \% ; 2$ ) Core capital to risk-based assets of at least $4.0 \%$; and 3) Core capital to adjusted total assets of at least $4.0 \%$ (or at least $3.0 \%$ if the association receives the highest possible overall rating on its most recent safety and soundness examination by the OTS). A savings association is considered "undercapitalized" if it maintains any of the following capital ratios: 1) Total capital to total risk-based assets of less than $8.0 \%$; 2) Core capital to risk-based assets of less than $4.0 \%$; or 3) Core capital to adjusted total assets of less than $4.0 \%$ (or of less than $3.0 \%$ if the association receives the highest possible overall rating on its most recent safety and soundness examination by the OTS). A savings association is considered "significantly undercapitalized" if it maintains any of the following capital ratios: 1) Total capital to risk-based assets of less than $6.0 \%$; 2) Core capital to risk-based assets of less than $3.0 \%$; or 3) Core capital to adjusted total assets of less than $3.0 \%$. A savings association that has a tangible capital to assets ratio equal to or less than $2 \%$ is deemed to be "critically undercapitalized." The elements of an association's capital for purposes of the prompt corrective action regulations are defined generally as they are under the regulations for minimum capital requirements (See "Regulation - Regulation of Savings Associations - Capital Requirements"). As of December 31, 2002, the Bank satisfied all criteria necessary to be categorized as "well capitalized" under the regulatory framework for prompt corrective action.

The severity of the action authorized or required to be taken under the prompt corrective action regulations increases as an association's capital deteriorates within the three undercapitalized categories. All associations are prohibited from paying dividends, other capital distributions or management fees to any controlling person if, following such distribution, the association would be undercapitalized. An undercapitalized association is required to file a capital restoration plan within 45 days of the date the association receives notice that it is within any of the three undercapitalized categories. The OTS is required to monitor closely the condition of an undercapitalized association and to restrict the asset growth, acquisitions, branching, and new lines of business of such an association. Significantly undercapitalized associations are subject to restrictions on compensation of senior executive officers. Such an association may not, without OTS consent, pay any bonus or provide compensation to any senior executive officer at a rate exceeding the officer's average rate of compensation (excluding bonuses, stock options and profit-sharing) during the 12 months preceding the month the association became undercapitalized. A significantly undercapitalized association may also be subject, among other actions, to forced changes in the composition of its board of directors or senior management, additional restrictions on transactions with affiliates, restrictions on acceptance of deposits from correspondent associations, further restrictions on asset growth, restrictions on rates paid on deposits, forced termination or reduction of activities deemed risky, and any further operational restrictions deemed necessary by the OTS.

If one or more grounds exist for appointing a conservator or receiver for an association, the OTS may require the association to issue additional debt or stock, sell assets, be acquired by a depository association holding company or combine with another depository association. The OTS and FDIC possess a broad range of justifications pursuant to which they may appoint a receiver or conservator for an insured depository association. Under FDICIA, the OTS is required to appoint a receiver (or with the concurrence of the FDIC, a conservator) for a critically undercapitalized association within 90 days after the association becomes critically undercapitalized or, with the concurrence of the FDIC, to take such other action that would better achieve the purposes of the prompt corrective action provisions. Such alternative action can be renewed for successive 90 -day periods. However, if the association continues to be critically undercapitalized on average during the quarter that begins 270 days after it initially became critically undercapitalized, a receiver must be appointed, unless the OTS makes certain findings with which the FDIC concurs and the Director of the OTS and the Chairman of the FDIC certify that the association is viable. In addition, an association that is critically undercapitalized is subject to more severe restrictions on its activities, and is prohibited, without prior approval of the FDIC, from, among other actions, entering into certain material transactions or paying interest on new or renewed liabilities at a rate that would significantly increase the association's weighted average cost of funds.

When appropriate, the OTS can require corrective action by a savings association holding company under the "prompt corrective action" provisions of FDICIA.

Insurance of Deposit Accounts. Savings associations are subject to a risk-based assessment system for determining the amount of deposit insurance premium they will be required to pay. Under the risk-based assessment system, which began in 1993, the FDIC assigns an institution to one of three capital categories based on the institution's financial information as of its most recent quarterly financial report filed with the applicable bank regulatory agency prior to the commencement of the assessment period. The three capital categories consist of (a) well capitalized, (b) adequately capitalized, or (c) undercapitalized. The FDIC also assigns an institution to one of the three supervisory subcategories within each capital group. The supervisory subgroup to which an institution is assigned is based upon an evaluation provided to the FDIC by the institution's primary federal regulator and information that the FDIC determines to be relevant to the institution's financial condition and the risk posed to the deposit insurance funds. An institution's assessment rate depends on the capital category and supervisory sub-category to which it is assigned. Under the regulations, there are nine assessment risk classifications (i.e., combinations of capital groups and supervisory subgroups) to which different assessment rates are applied. Assessment rates currently range from $0.0 \%$ of deposits for an institution in the highest category (i.e., well-capitalized and financially sound, with no more than a few minor weaknesses) to $0.27 \%$ of deposits for an institution in the lowest category (i.e., undercapitalized and substantial supervisory concern). The FDIC is authorized to raise the assessment rates as necessary to maintain the required reserve ratio of $1.25 \%$ of assessable deposits. Both the BIF and SAIF currently satisfy the reserve ratio requirement. If the FDIC determines that assessment rates should be increased, institutions in all risk categories could be affected. The FDIC has exercised this authority several times in the past and could raise insurance assessment rates in the future.

The Deposit Insurance Funds Act of 1996 amended the FDIA to recapitalize the SAIF and expand the assessment base for the payments of Financing Corporation ("FICO") bonds. FICO bonds were sold by the federal government in order to finance the recapitalization of SAIF and BIF insurance funds that was necessitated following payments made from the funds to compensate depositors of federally-insured depository institutions that experienced bankruptcy and dissolution during the 1980's and 1990's. The quarterly adjusted rate of assessment for FICO bonds is $0.0172 \%$ for both BIF-and SAIF-insured institutions.

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Privacy and Security Protection. The OTS has adopted regulations implementing the privacy protection provisions of Gramm-Leach. The regulations require financial institutions to adopt procedures to protect customers and their "non-public personal information." The regulations require the Bank to disclose its privacy policy, including identifying with whom it shares "non-public personal information," to customers at the time of establishing the customer relationship and annually thereafter. In addition, the Bank is required to provide its customers the ability to "opt-out" of the sharing of their personal information with unaffiliated third parties, if the sharing of such information does not meet any of the permitted exceptions. The Bank's existing privacy protection policy complies with the regulations. Implementation of the regulations did not have a material impact on the business, financial condition or results of operations of the Company.

The OTS and other federal banking agencies have adopted guidelines establishing standards for safeguarding customer information to implement certain provisions of Gramm-Leach. The guidelines describe the agencies' expectations for the creation, implementation and maintenance of an information security program, including administrative, technical and physical safeguards appropriate to the size and complexity of the institution and the nature and scope of its activities. The standards set forth in the guidelines are intended to insure the security and confidentiality of customer records and information, protect against anticipated threats or hazards to the security or integrity of such records and protect against unauthorized access to or use of such records or information that could result in substantial customer harm or inconvenience. The Bank has implemented these guidelines, which did not have a material impact on the business, financial condition or results of operations of the Company.

Gramm-Leach additionally permits each state to enact legislation that is more protective of consumers' personal information. Currently, there are a number of privacy bills pending in the New York legislature. Management of the Company cannot predict the impact, if any, these bills will have if enacted.

Internet Banking. Technological developments are dramatically altering the methods by which most companies, including financial institutions, conduct their business. The growth of the Internet is prompting banks to reconsider business strategies and adopt alternative distribution and marketing systems. The federal bank regulatory agencies have conducted seminars and published materials targeted at various aspects of Internet banking and have indicated their intention to re-evaluate their regulations to ensure they encourage bank efficiency and competitiveness consistent with safe and sound banking practices. The Company cannot assure that federal bank regulatory agencies will not adopt new regulations that will not materially affect or restrict the Bank's Internet operations.

Insurance Activities. As a federal savings bank, the Bank is generally permitted to engage in certain insurance activities through subsidiaries. OTS regulations promulgated pursuant to Gramm-Leach prohibit depository institutions from conditioning the extension of credit to individuals upon either the purchase of an insurance product or annuity or an agreement by the consumer not to purchase an insurance product or annuity from an entity not affiliated with the depository institution. The regulations additionally require prior disclosure of this prohibition to potential insurance product or annuity customers. Implementation of these regulations did not have a material impact upon the financial condition or results of operations of the Company.

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Federal Home Loan Bank System. The Bank is a member of the FHLBNY, which is one of the regional FHLB's composing the FHLB System. Each FHLB provides a central credit facility primarily for its member institutions. The Bank, as a member of the FHLBNY, is currently required to acquire and hold shares of capital stock in the FHLBNY in an amount equal to the greater of: (i) $1 \%$ of the aggregate principal amount of its unpaid residential mortgage loans and similar obligations at the beginning of each year; (ii) $0.3 \%$ of assets; or (iii) one-twentieth of its Advances from the FHLBNY. At December 31, 2002, the Bank was in compliance with this requirement with an investment in FHLBNY stock of $\$ 34.9$ million. Pursuant to regulations promulgated by the Federal Housing Finance Board, as required by Gramm-Leach, the FHLBNY has adopted a capital plan, which is expected to become effective during the second half of 2003, that will change the foregoing minimum stock ownership requirements for FHLBNY stock. Under the new capital plan, each member of the FHLBNY will be required to maintain a minimum investment in FHLBNY capital stock in an amount equal to the sum of (i) the greater of $\$ 1,000$ or $0.20 \%$ of the member's mortgage-related assets, and (ii) $4.50 \%$ of the dollar amount of any outstanding Advances under such members Advances, Collateral Pledge and Security Agreement with the FHLBNY. The Bank is currently in compliance with the requirements of this capital plan and does not expect its adoption to have a material impact upon its financial condition or results from operations.

Any Advances from the FHLBNY must be secured by specified types of collateral, and long-term Advances may be obtained only for the purpose of providing funds for residential housing finance.

Federal Reserve System. The Bank is subject to provisions of the FRA and FRB regulations pursuant to which depository institutions may be required to maintain non-interest-earning reserves against their deposit accounts and certain other liabilities. Currently, reserves must be maintained against transaction accounts (primarily NOW and regular checking accounts). FRB regulations generally require that reserves be maintained in the amount of $3 \%$ of the aggregate of transaction accounts up to $\$ 42.1$ million. Aggregate transaction accounts in excess of $\$ 42.1$ million are currently subject to a reserve of $\$ 1.1$ million plus $10 \%$, which the FRB may adjust between $8 \%$ and $14 \%$ of that portion of total transaction accounts in excess of $\$ 42.1$ million. The FRB regulations currently exempt the first $\$ 6.0$ million of otherwise reservable balances from the reserve requirements, which exemption is adjusted by the FRB at the end of each year. The Bank is in compliance with the foregoing reserve requirements.

Because required reserves must be maintained in the form of either vault cash, a non-interest-bearing account at a Federal Reserve Bank, or a pass-through account as defined by the FRB, the effect of this reserve requirement is to reduce the Bank's interest-earning assets. The balances maintained to satisfy the FRB reserve requirements may be used to satisfy liquidity requirements imposed by the OTS.

FHLB members are additionally authorized to borrow from the Federal Reserve "discount window," however FRB regulations require such institutions to exhaust all FHLB sources prior to borrowing from a Federal Reserve Bank.

Anti-Terrorism Regulation. The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ("USA PATRIOT Act") was signed into law on October 26, 2001, providing the federal government with new powers to address terrorist threats. By way of amendments to the Bank Secrecy Act, Title III of the USA PATRIOT Act enacts measures intended to encourage information sharing among

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bank regulatory and law enforcement agencies. In addition, certain provisions of Title III impose affirmative obligations on a broad range of financial institutions, including banks and thrifts. Title III imposes the following requirements, among others, with respect to financial institutions:
1)

Pursuant to Section 352, financial institutions must establish anti-money laundering programs that include, at a minimum, internal policies, procedures and controls as well as an independent audit function to test the programs. Interim financial rules implementing Section 352 were issued by the Department of the Treasury on April 29, 2002. These rules state that a financial institution is in compliance with Section 352 if it implements and maintains an anti-money laundering program that complies with the anti-money laundering regulations of its federal functional regulator. The Bank is in compliance with the OTS anti-money laundering regulations.

## 2)

Section 326 authorized the Department of the Treasury, in conjunction with the other bank regulators, to issue regulations that provide for minimum standards with respect to customer identification upon the opening of new accounts. On July 23, 2002, the OTS and the other federal bank regulators jointly issued proposed rules to implement Section 326. The proposed rules require financial institutions to establish a program specifying procedures for obtaining identifying information from customers seeking to open new accounts. This identifying information would be essentially identical to that currently obtained by the majority of financial institutions for individual customers generally. A financial institution's program would additionally be required to contain procedures for verifying the identity of customers within a reasonable period of time, generally through the use of those forms of identity verification currently in use, such as driver's licenses, passports, credit reports and other similar means.
3)

Bank regulators are directed to consider the effectiveness of a holding company in combating money laundering when ruling upon FRA and Bank Merger Act applications.

Compliance with the regulations issued pursuant to USA PATRIOT Act is not expected to have a material impact upon the financial condition or results of operations of the Company.

## Regulation of Holding Company

The Holding Company is a non-diversified unitary savings and loan holding company within the meaning of HOLA. As such, it is required to register with the OTS and is subject to OTS regulations, examinations, supervision and reporting requirements. In addition, the OTS has enforcement authority over the Holding Company's non-savings association subsidiaries. Among other effects, this authority permits the OTS to restrict or prohibit activities that are
determined to be a serious risk to the financial safety, soundness, or stability of a subsidiary savings association.

HOLA prohibits a savings association holding company, directly or indirectly, or through one or more subsidiaries, from acquiring another savings association or holding company thereof, without prior written approval of the OTS; acquiring or retaining, with certain exceptions, more than $5 \%$ of a non-subsidiary savings association, non-subsidiary holding company, or non-subsidiary company engaged in activities other than those permitted by HOLA; or acquiring or retaining control of a depository institution that is not insured by the FDIC. In evaluating an application by a holding company to acquire a savings association, the OTS must consider the financial and managerial resources and future prospects of the company and savings association involved, the effect of the acquisition on the risk to the insurance funds, the convenience and needs of the community, and competitive factors.

As a unitary savings and loan holding company, the Holding Company generally is not restricted under existing laws as to the types of business activities in which it may engage, provided that the Bank continues to satisfy the QTL test (See "Regulation - Regulation of Federal Savings Associations - QTL Test" for a discussion of the QTL requirements). Upon any non-supervisory acquisition by the Holding Company of another savings association or a savings bank that satisfies the QTL test and is deemed to be a savings association by the OTS and that will be held as a separate subsidiary, the Holding Company will become a multiple savings association holding company and will be subject to limitations on the types of business activities in which it can engage. HOLA limits the activities of a multiple savings association holding company and its non-insured association subsidiaries primarily to activities permissible for bank holding companies under Section 4(c)(8) of the BHC Act, subject to prior approval of the OTS, and to other activities authorized by OTS regulation.

The OTS is prohibited from approving any acquisition that would result in a multiple savings association holding company controlling savings associations in more than one state, subject to two exceptions: an acquisition of a savings association in another state (a) in a supervisory transaction, or (b) pursuant to authority under the laws of the state of the association to be acquired that specifically permit such acquisitions. The conditions imposed upon interstate acquisitions by those states that have enacted authorizing legislation vary.

Gramm-Leach also restricts the powers of new unitary savings and loan association holding companies. A unitary savings and loan holding company that is "grand-fathered," i.e., became a unitary savings and loan holding company pursuant to an application filed with the OTS prior to May 4, 1999, such as the Holding Company, retains its authority under the prior law. All other savings and loan holding companies are limited to financially related activities permissible for bank holding companies, as defined under Gramm-Leach. Gramm-Leach also prohibits non-financial companies from acquiring grandfathered savings and loan association holding companies.

The Bank must file a notice with the OTS prior to the declaration or payment of any dividends or other capital distributions to the Holding Company (See "Regulation - Regulation of Federal Savings Associations - Limitation on Capital Distributions").

## Federal Securities Laws

The Holding Company's common stock is registered with the SEC under Section 12(g) of the Exchange Act. It is subject to the information, proxy solicitation, insider trading restrictions and other requirements under the Exchange Act.

## Item 2. Properties

The headquarters of both the Holding Company and the Bank are located at 209 Havemeyer Street, Brooklyn, New York 11211. The headquarters building is fully owned by the Bank. The Bank conducts its business through twenty full-service retail banking offices located throughout Brooklyn, Queens, the Bronx and Nassau County, New York.

## Item 3. Legal Proceedings

The Company is not involved in any pending legal proceedings other than legal actions arising in the ordinary course of business which, in the aggregate, involve amounts which are believed to be immaterial to its financial condition and results of operations.

## Item 4. Submission of Matters to a Vote of Security Holders

(a)

The Company's 2002 Annual Meeting of Shareholders was held on November 14, 2002.
(a)

Not applicable.

## (c)

The following is a summary of the matters voted upon at the meeting and the votes obtained:

|  |  | Votes | Votes | Broker |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Description | Votes For | Against | Abstentions | Withheld | Non-Votes |
|  |  |  |  |  |  |
| 1) Election of the following individuals |  |  |  |  |  |
| as Director for a term to expire at the |  |  |  |  |  |
| 2005 Annual Meeting of Shareholders: | $21,892,899$ | $-0-$ | $-0-$ | $1,367,799$ | $-0-$ |
| Vincent F. Palagiano | $22,549,107$ | $-0-$ | $-0-$ | 711,591 | $-0-$ |
| George L. Clark, Jr. | $22,526,375$ | $-0-$ | $-0-$ | 734,323 | $-0-$ |
| Steven D. Cohn | $22,629,351$ | $-0-$ | $-0-$ | 631,347 | $-0-$ |
| John J. Flynn | $22,554,125$ | $-0-$ | $-0-$ | 706,573 | $-0-$ |
| Kenneth J. Mahon |  |  |  |  |  |

2) Approval of the amendment to the Certificate of Incorporation of Dime Community Bancshares, Inc. increasing the number of authorized shares of common stock
14,164,893 $9,074,334 \quad 21,471 \quad-0-\quad-0-$
3) Ratification of the appointment of Deloitte \& Touche LLP to act as independent auditors for the Company for the six-month period ended December 31, 2002
$22,877,723 \quad 374,352 \quad 8,623 \quad-0-\quad-0-$
(d) Not applicable.

## PART II

## Item 5. Market for the Holding Company's Common Stock and Related Stockholder Matters

Market for the Holding Company's Common Stock and Related Stockholder Matters

The Holding Company's common stock is traded on the Nasdaq National Market and quoted under the symbol "DCOM." Prior to June 15, 1998, the Holding Company's common stock was quoted under the symbol "DIME."

The following table shows the high and low sales price for the Holding Company's common stock and dividends declared during the period indicated. The Holding Company's common stock began trading on June 26, 1996, the date of the initial public offering. All amounts have been adjusted to reflect the Company's $50 \%$ stock dividends paid on August 21, 2001 and April 24, 2002.

|  | Six Months Ended <br> December 31, 2002 |  |  | Twelve Months Ended June 30, 2002 |  |  | Twelve Months Ended June 30, 2001 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  | High | Low |  | High | Low |  | High | Low |
|  | Dividends | Sales | Sales | Dividends | Sales | Sales | Dividends | Sales | Sales |
| Quarter <br> Ended | Declared | Price | Price | Declared | Price | Price | Declared | Price | Price |
| September $30^{\text {th }}$ | \$0.12 | \$27.09 | \$20.00 | \$0.08 | \$20.43 | \$14.33 | \$0.084 | \$11.22 | \$6.97 |
| $\begin{aligned} & \text { December } \\ & 31^{\text {st }} \end{aligned}$ | 0.12 | 22.87 | 19.00 | 0.10 | 19.37 | 15.28 | 0.084 | 11.33 | 8.95 |
| March 31 ${ }^{\text {st }}$ | N/A | N/A | N/A | 0.10 | 21.47 | 18.13 | 0.084 | 12.58 | 10.06 |
| June 30 ${ }^{\text {th }}$ | N/A | N/A | N/A | 0.10 | 26.80 | 19.60 | 0.084 | 15.08 | 11.18 |

On December 31, 2002, the last trading date in the fiscal year, the Holding Company's common stock closed at \$19.15. Management estimates that the Holding Company had approximately 3,700 shareholders of record as of March 28, 2003, including persons or entities holding stock in nominee or street name through various brokers and banks. There were $25,646,702$ shares of common stock outstanding at December 31, 2002.

On August 21, 2001, the Holding Company paid a $50 \%$ common stock dividend to all shareholders of record as of July 31, 2001. This dividend had the effect of a three-for-two stock split. On April 24, 2002, the Holding Company paid a $50 \%$ common stock dividend to all shareholders of record as of April 1, 2002. This dividend also had the effect of a three-for-two stock split.

During the six months ended December 31, 2002, the Holding Company paid cash dividends totaling $\$ 6.2$ million, representing $\$ 0.24$ per outstanding common share. During the year ended June 30, 2002, the Holding Company paid cash dividends totaling $\$ 9.9$ million, which represented $\$ 0.38$ per outstanding common share as adjusted for the stock splits effective August 21, 2001 and April 24, 2002. During the year ended June 30, 2001, the Holding Company paid cash dividends totaling $\$ 8.7$ million, which represented $\$ 0.34$ per outstanding common share.

On January 16, 2003, the Board of Directors declared a cash dividend of $\$ 0.14$ per common share to all shareholders of record as of January 30, 2003. This dividend was paid on February 6, 2003.

The Holding Company is subject to the requirements of Delaware law, which generally limit dividends to an amount equal to the excess of net assets (the amount by which total assets exceed total liabilities) over statutory capital, or if no such excess exists, to net profits for the current and/or immediately preceding fiscal year.

As the principal asset of the Holding Company, the Bank could be called upon to provide funds for the Holding Company's payment of dividends (See "Regulation Regulation of Federal Savings Associations Limitation on Capital Distributions"). (See Note 2 to the Company's Audited Financial Statements for a discussion of limitations on distributions from the Bank to the Holding Company).

In April 2000, the Holding Company issued $\$ 25.0$ million in subordinated notes payable, with a stated annual coupon rate of $9.25 \%$. It is required, pursuant to the provisions of the notes, to first satisfy the interest obligation on these notes, which approximates $\$ 2.4$ million annually, prior to the authorization and payment of common stock cash dividends. Management of the Holding Company does not believe that this requirement will materially affect its ability to pay dividends to its common shareholders.

The following table presents equity compensation plan information as of December 31, 2002:

| Number of |  | Number of Securities <br> Remaining Available <br> for Future Issuance |
| :---: | :---: | :---: |
| Securities to be | Weishted | Under Equity <br> Compensation Plans |
| Issued Upon | Wexerise of <br> Exerage <br> Outstanding <br> Options | Avercise Price <br> of Outstanding <br> Options |
| (a) |  | (a)] |

(b)

Equity compensation plans approved
by the Company's shareholders
2,353,714
$\$ 7.90$
1,142,376(1)

Equity compensation plans not
approved by the Company's
shareholders
(1)

Amount composed of 187,721 shares held by the RRP that remain available for issuance to individual employees, officers or Outside Directors of the Company as of December 31, 2002, and 954,655 stock options that remain available for future issuance under the 1996 and 2001 Stock Option Plans. Substantially all of the remaining stock options available for future issuance are available under the 2001 Stock Option Plan.

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## Item 6. Selected Financial Data

## Financial Highlights

(Dollars in Thousands, except per share data)
The consolidated financial and other data of the Company set forth below is derived in part from, and should be read in conjunction with, the Company's Consolidated Financial Statements and Notes thereto. All amounts as of and for the six months ended December 31, 2001 are unaudited. Certain amounts as of and for the six months ended December 31, 2001 and the years ended June 30, 2002, 2001, 2000, 1999 and 1998 have been reclassified to conform to the December 31, 2002 presentation. The Holding Company completed the FIBC Acquisition on January 21, 1999.

The tables below present certain data under the section entitled "Non-GAAP Disclosures." These disclosures present information which management considers useful to the readers of this report since they present a measure of the tangible equity generated from operations during each period presented. Tangible equity generation is a significant financial measure since banks are under regulatory restrictions involving the maintenance of minimum tangible capital requirements. "See Item 1 Regulation - Regulation of Federal Savings Associations." Other financial measures shown in this section present operating efficiency measures that exclude non-cash amortization expenses related to core deposit intangibles and stock benefit plans. Management considers these operating efficiency measures valuable for comparative purposes with peer institutions that may not possess such non-cash expenses.

|  | At or for the Six <br> Months Ended <br> December 31, | At or for the Twelve Months |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ | $\mathbf{1 9 9 9}$ | $\mathbf{1 9 9 8}$ |
| Ended June 30, |  |  |  |  |  |  |  |

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$\begin{array}{llllllll}\text { Federal funds sold and other } & 114,291 & 73,279 & 76,474 & 36,619 & 9,449 & 11,011 & 9,329\end{array}$ short-term
investments

| Goodwill | 55,638 | 55,638 | 55,638 | 55,638 | 60,254 | 64,871 | 24,028 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Deposits | $1,927,175$ | $1,595,362$ | $1,780,034$ | $1,428,432$ | $1,219,148$ | $1,238,933$ | $1,034,085$ |
| Borrowings | 675,541 | 872,547 | 697,717 | 995,288 | $1,014,027$ | 731,660 | 360,106 |
| Stockholders' equity | 265,737 | 243,917 | 249,741 | 227,116 | 207,169 | 211,695 | 186,349 |
| Tangible Stockholders' equity | 206,325 | 180,954 | 189,827 | 164,513 | 149,464 | 145,562 | 159,558 |

Selected Operating Data:
$\begin{array}{llllllll}\text { Interest income } & \$ 90,469 & \$ 93,136 & \$ 184,581 & \$ 181,648 & \$ 165,623 & \$ 135,390 & \$ 107,127\end{array}$
Interest expense on deposits and

| borrowings | 43,278 | 53,732 | 102,244 | 114,043 | 98,820 | 77,219 | 56,935 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net interest income | 47,191 | 39,404 | 82,337 | 67,605 | 66,803 | 58,171 | 50,192 |
| Provision for losses | 120 | 120 | 240 | 740 | 240 | 240 | 1,635 |
| Net interest income after <br> provision for |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| $\quad$ loan losses | 47,071 | 39,284 | 82,097 | 66,865 | 66,563 | 57,931 | 48,557 |
| Non-interest income | 10,765 | 5,603 | 14,837 | 9,292 | 5,043 | 6,438 | 6,344 |
| Non-interest expense | 20,368 | 17,103 | 35,431 | 35,096 | 34,015 | 30,493 | 29,937 |
| Income before income tax | 37,468 | 27,784 | 61,503 | 41,061 | 37,591 | 33,876 | 24,964 |
| Income tax expense | 14,008 | 10,269 | 22,826 | 15,821 | 15,217 | 14,015 | 11,866 |
| Net income | $\$ 23,460$ | $\$ 17,515$ | $\$ 38,677$ | $\$ 25,240$ | $\$ 22,374$ | $\$ 19,861$ | $\$ 13,098$ |

(1)

Loans, net represents gross loans (including loans held for sale) less net deferred loan fees and allowance for loan losses.
(2)

Amount includes investment in FHLBNY capital stock.

At or for the Six Months Ended December 31,
$2002 \quad 20012002$

SELECTED FINANCIAL RATIOS AND OTHER
DATA (3):
Financial and
Performance Ratios:

| Return on average assets | $1.62 \%$ | $1.27 \%$ | $1.40 \%$ | $0.97 \%$ | $0.93 \%$ | $1.02 \%$ | $0.90 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average <br> stockholders' equity | 18.17 | 14.97 | 16.07 | 11.67 | 10.65 | 10.34 | 7.06 |
| Stockholders' equity to <br> total assets at end |  |  |  |  |  |  |  |
| of period | 9.02 | 8.77 | 8.89 | 8.34 | 8.28 | 9.42 | 11.48 |

Tangible equity to tangible assets at end of
period
Loans to deposits at end of period
$7.15 \quad 6.66$

Loans to interest-earning assets at end of
period

| Net interest spread (4) | 3.07 | 2.61 | 2.70 | 2.32 | 2.48 | 2.61 | 2.97 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net interest margin (5) | 3.41 | 3.01 | 3.12 | 2.76 | 2.91 | 3.11 | 3.58 |

Average interest-earning assets to average
interest-bearing
liabilities

| 2.05 |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest expense to <br> average assets <br> Core non-interest <br> expense to average | 1.40 | 1.24 | 1.28 | 1.35 | 1.41 | 1.57 |  |
| $\quad$ assets (6) |  |  |  |  |  |  |  |

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Dividend payout ratio
Per Share Data:
Diluted earnings per
share
Cash dividends paid per
share
Book value per share
Tangible book value per
share
Asset Quality Ratios and
Other Data:
Net charge-offs
Total non-performing
loans
Other real estate owned,
net
Non-performing loans to
total loans
Non-performing loans
and real estate owned to total assets

## Allowance for Loan

Losses to:
Non-performing loans
Total loans (8)

## Regulatory Capital

Ratios: (Bank only)
Tangible capital
Core capital
Risk-based capital
Earnings to Fixed
Charges Ratios (9):
Including interest on
deposits
Excluding interest on
deposits
Full Service Branches
Non GAAP Disclosures:

| Cash earnings (10) | $\$ 25,088$ | $\$ 19,664$ | $\$ 42,492$ | $\$ 33,670$ | $\$ 31,911$ | $\$ 28,124$ | $\$ 20,944$ |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Diluted cash earnings <br> per share (10) | 0.99 | 0.79 | 1.70 | 1.34 | 1.20 | 1.05 | 0.78 |
| Cash return on average | $1.73 \%$ | $1.43 \%$ | $1.53 \%$ | $1.30 \%$ | $1.33 \%$ | $1.45 \%$ | $1.44 \%$ |
| assets (10) |  |  |  |  |  |  |  |



With the exception of end of period ratios, all ratios are based on average daily balances during the indicated periods. Asset Quality Ratios and Regulatory Capital Ratios are end of period ratios.
(footnotes continued on next page)
(4)

The net interest spread represents the difference between the weighted-average yield on interest-earning assets and the weighted-average cost of interest-bearing liabilities.

The net interest margin represents net interest income as a percentage of average interest-earning assets.
(6)

In calculating these ratios, amortization expense related to goodwill and the core deposit intangible is excluded from non-interest expense.

The efficiency ratio represents non-interest expense as a percentage of the sum of net interest income and non-interest income, excluding any gains or losses on sales of assets.
(8)

Total loans represents loans, net, plus the allowance for loan losses.

For purposes of computing the ratios of earnings to fixed charges, earnings represent income before taxes, extraordinary items and the cumulative effect of accounting changes plus fixed charges. Fixed charges represent total interest expense, including and excluding interest on deposits.

The reconciliation of GAAP earnings and Cash Earnings is as follows:


## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Holding Company's primary business is the operation of the Bank. The Company's consolidated results of operations are dependent primarily on net interest income, which is the difference between the interest income earned on interest-earning assets, such as loans and securities, and the interest expense paid on interest-bearing liabilities, such as deposits and borrowings. The Bank additionally generates non-interest income such as service charges and other fees and income associated with the Bank's purchase of Bank Owned Life Insurance ("BOLI"). Non-interest expenses primarily consist of employee compensation and benefits, federal deposit insurance premiums, data processing fees, marketing expenses and other operating expenses. The Company's consolidated results of operations are also significantly affected by general economic and competitive conditions (particularly fluctuations in market interest rates), government policies, changes in accounting standards and actions of regulatory agencies.

## Critical Accounting Policies

Note 1 to the Company s Audited Consolidated Financial Statements for the six months ended December 31, 2002 contains a summary of the significant accounting policies. Various elements of the Company s accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. The Company s policies with respect to its methodologies used to determine the allowance for loan losses, the valuation of mortgage servicing rights and asset impairment judgments, including the value of goodwill, other than temporary declines in the value of its securities, and loan income recognition are the Company s most critical accounting policies because they are important to the presentation of the Company sfinancial condition and results of operations and they involve a higher degree of complexity and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions and estimates could result in material differences in the Company's results of operations or financial condition.

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The following is a description of the Company's critical accounting policies and an explanation of the methods and assumptions underlying their application. These critical policies and their application are reviewed periodically and at least annually with the Audit Committee of the Company's Board of Directors.

Allowance For Loan Losses. For a detailed description of the methods and assumptions underlying the allowance for loan losses, see "Item 1 Business - Allowance for Loan Losses" and Notes 1 and 6 to the Audited Consolidated Financial Statements for the six months ended December 31, 2002.

Valuation Of Mortgage Servicing Rights ("MSR"). The cost of mortgage loans sold, with servicing rights retained, is allocated between the loans and the servicing rights based on their estimated fair values at the time of loan sale. Servicing assets are carried at the lower of cost or fair value and are amortized in proportion to, and over the period of, net servicing income. The estimated fair value of loan servicing assets is determined by calculating the present value of estimated future net servicing cash flows, using assumptions of prepayments, defaults, servicing costs and discount rates that the Company believes market participants would use for similar assets. Capitalized loan servicing assets are stratified based on predominant risk characteristics of the underlying loans for the purpose of evaluating impairment. A valuation allowance is then established in the event the recorded value of an individual stratum exceeds fair value.

The fair value of the MSR is sensitive to changes in assumptions. Changes in prepayment speed assumptions have the most significant impact on the fair value of the MSR. In the event that loan prepayment activities increase due to increased loan refinancing, the fair value of the MSR would likely decline. In the event that that loan prepayment activities decrease due to a decline in loan refinancing, the fair value of the MSR would likely increase. Any measurement of the MSR is limited by the existing conditions and assumptions utilized at a particular point in time, and would not necessarily be appropriate if they were applied at a different point in time. For a detailed description of the methods and assumptions underlying the valuation of the MSR, see "Item 1 Business Lending Activities, " and Note 7 to the Audited Consolidated Financial Statements for the six months ended December 31, 2002.

Asset Impairment Adjustments. Certain of the Company s assets are carried in its consolidated statements of financial condition at fair value or at the lower of cost or fair value. Valuation allowances are established when necessary to recognize impairment of such assets. Management of the Company periodically performs analyses to test for impairment of various assets. In addition to these impairment analyses related to loans and MSR discussed above, two other significant impairment analyses relate to the value of goodwill and other than temporary declines in the value of the Company's securities.

Goodwill is accounted for in accordance with SFAS 142, "Goodwill and Other Intangible Assets" which was adopted on July 1, 2001. SFAS 142 established new standards for goodwill acquired in a business combination. SFAS 142 eliminated amortization of goodwill and instead requires a transitional goodwill impairment test to be performed six months from the date of adoption and an annual impairment test performed thereafter. As of the date of adoption of SFAS 142, the Company had goodwill totaling $\$ 55.6$ million. Prior to adoption of SFAS 142, annual goodwill amortization expense totaled $\$ 4.6$ million.

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The impairment test is performed on a consolidated basis and compares the Company's market capitalization (reporting unit fair value) to its outstanding equity (reporting unit carrying value). In accordance with the recommended provisions of SFAS 142, the Company utilizes its closing stock price as reported on the Nasdaq National Market on the date of the impairment test in order to compute market capitalization. The Company completed its transitional impairment test for goodwill as of July 1, 2001, and concluded that no potential impairment existed. The Company subsequently designated the last day of its fiscal year as its annual date for impairment testing, and completed a second impairment test as of June 30, 2002. That test also concluded that no potential impairment of goodwill existed. Due to its change in fiscal year end, the Company performed a third impairment test as of December 31, 2002 and concluded that no potential impairment of goodwill existed. No events have occurred or circumstances have changed subsequent to December 31, 2002 that would reduce the fair value of the Company's reporting unit below its carrying value. Such events or changes in circumstances would require an immediate impairment test to be performed in accordance with SFAS 142. Differences in the identification of reporting units and the use of valuation techniques can result in materially different evaluations of impairment.

Debt and equity securities that have readily determinable fair values are carried at fair value unless they are held to maturity. Estimated fair values for securities are based on published or securities dealers' market values. Debt securities are classified as held to maturity and carried at amortized cost only if the Company has a positive intent and ability to hold these securities to maturity. If not classified as held to maturity, such securities are classified as securities available for sale or as trading securities. Unrealized holding gains or losses on securities available for sale are excluded from net income and reported net of income taxes as other comprehensive income. The Company conducts a periodic review and evaluation of its securities portfolio to determine if the value of any security has declined below its carrying value and whether such decline is other than temporary. If such decline is deemed other than temporary, the carrying amount of the security is adjusted through a valuation allowance. At December 31, 2002, June 30, 2002 and June 30, 2001, all equity securities were classified as available for sale.

Interest income on loans is recorded using the level yield method. Under this method, discount accretion and premium amortization are included in interest income. Loan origination fees and certain direct loan origination costs are deferred and amortized as a yield adjustment over the contractual loan terms. Accrual of interest is discontinued when its receipt is in doubt, which typically occurs when a loan becomes 90 days past due as to principal or interest. When interest accruals are discontinued, any interest accrued to income in the current year is reversed. Payments on nonaccrual loans are generally applied to principal. Management may elect to continue the accrual of interest when a loan is in the process of collection and the estimated fair value of collateral is sufficient to cover the principal balance and accrued interest. Loans are returned to accrual status once the doubt concerning collectibility has been removed and the borrower has demonstrated performance in accordance with the loan terms and conditions.

## Management Strategy

The Bank's primary strategy is to increase its household and deposit market shares in the communities that it serves, either through direct marketing, acquisitions or purchases of deposits. The Bank also seeks to increase its product and service utilization for each individual depositor. In addition, the Bank's primary strategy includes the origination of, and investment in, mortgage loans, with an emphasis on multi-family residential loans. Multi-family residential lending is a significant business of the Bank, reflecting the fact that much of the housing in its primary lending area is multi-family housing. The Bank also strives to provide a stable source of liquidity and earnings through the purchase
of investment grade securities; seeks to maintain the asset quality of its loans and other investments; and uses appropriate portfolio and asset/liability management techniques in an effort to manage the effects of interest rate volatility on its profitability and capital.

## Loan Originations with an Emphasis on Multi-family Residential Lending

Management of the Bank believes that multi-family residential loans provide advantages as investment assets. Initially, they offer a higher yield than single-family loans or investment securities of comparable maturities or terms to repricing. Origination and processing costs for the Bank's multi-family residential and commercial real estate loans are lower per thousand dollars of originations than comparable one- to four-family loan costs. In addition, the Bank's market area generally has provided a stable flow of new and refinanced multi-family residential loan originations. In order to address the higher credit risk associated with multi-family residential lending, the Bank has developed underwriting standards that it believes are reliable in order to maintain consistent credit quality for its new loans.

## Liquidity and Capital Resources

The Bank's primary sources of funds are deposits; proceeds from principal and interest payments on loans, MBS and investments; borrowings; and proceeds from the sale of multi-family residential loans to FNMA, and fixed-rate, oneto four-family mortgage loans to the secondary mortgage market. While maturities and scheduled amortization of loans and investments are predictable sources of funds, deposit flows and prepayments on mortgage loans and MBS are influenced by interest rates, economic conditions and competition.

The Bank gathers deposits in direct competition with commercial banks, savings bank and brokerage firms, many among the largest in the nation. In addition, it must also compete for deposit monies against the stock markets and mutual funds, especially during periods of strong performance in the U.S. equity markets. However, the Bank's principal competition for deposit funds comes from local savings and commercial banks with branches located in its delineated trade area as well as Internet banks. The Bank's deposit flows are affected primarily by the pricing and marketing of its deposit products compared to its competitors, as well as the market performance of depositor investment alternatives (such as the U.S. bond or equity markets). To the extent that the Bank is responsive to general increases or declines in interest rates, the Company s deposit flows should not be materially impacted. The successful performance of the U.S. equity markets could adversely impact the Company s deposit flows.

Deposits increased $\$ 147.1$ million during the six months ended December 31, 2002, $\$ 351.6$ million during the year ended June 30, 2002, and $\$ 209.3$ million during the year ended June 30, 2001. The increase in deposits during each of these periods reflected increased marketing efforts that helped generate additional deposit balances in CDs and core deposit accounts. The increase was also partially attributable to a consumer trend to move monies out of the equity markets and into deposit accounts during the period. During the six months ended December 31, 2002, a successful campaign that attracted longer-term CDs resulted in growth in CDs of $\$ 82.1$ million. Otherwise, money market accounts realized the greatest growth during this period, increasing $\$ 60.4$ million during the six months ended December 31, 2002, $\$ 260.2$ million during the year ended June 30, 2002, and $\$ 150.1$ million during the year ended June 30, 2001. The additional level of deposit growth during the year ended June 30, 2002 reflected an extension of the successful promotional deposit activities engaged in during the twelve months ended June 30, 2001, particularly money market deposit promotions. In addition, the twelve months ended June 30, 2002 saw the establishment of two
de novo branch offices, which gathered approximately $\$ 49.2$ million in deposits as of June 30, 2002. CDs scheduled to mature in one year or less from December 31, 2002 totaled $\$ 520.7$ million. Based upon the Bank's current pricing strategy and deposit retention experience, management believes that the Bank will retain a significant portion of such deposits.

During the six months ended December 31, 2002, principal repayments on real estate loans totaled $\$ 297.7$ million and principal repayments on MBS totaled $\$ 149.6$ million, compared to principal repayments on real estate loans of $\$ 165.7$ million and principal repayments on MBS of $\$ 85.1$ million during the six months ended December 31, 2001. The increase in principal repayments on loans and MBS resulted from added customer refinance activities associated with the decline in long-term interest rates during the period January 1, 2002 through December 31, 2002. Maturities and calls of investment securities totaled $\$ 41.0$ million during the six months ended December 31, 2002, and $\$ 18.1$ million during the six months ended December 31, 2001. During the period January 1, 2002 through December 31, 2002, the Company and Bank experienced an increased level of call activity on their investment securities due to the reduction in market interest rates.

The Bank implemented a program in December 2002 to originate and sell multi-family residential mortgage loans in the secondary market to FNMA while retaining servicing. The Bank underwrites these loans using its customary underwriting standards, funds the loans, and sells them to FNMA at agreed upon pricing. Typically, the Bank seeks to sell loans with terms to maturity or repricing in excess of five years from the origination date. During the six months ended December 31, 2002, the Bank sold $\$ 73.4$ million of loans pursuant to this program with a corresponding loan servicing asset of $\$ 1.6$ million. Under the terms of the sales program, the Bank retains a portion of the associated credit risk. Once established, such amount would continue to increase as long as the Bank continues to sell loans under this program to FNMA. The Bank retains this level of exposure until the portfolio of loans are paid in entirety or the Bank funds claims by FNMA for the maximum loss exposure.

During the six months ended December 31, 2002, REPOS declined $\$ 2.2$ million on a net basis and FHLBNY Advances declined $\$ 20.0$ million on a net basis. During this period, management elected to prepay $\$ 152.5$ million of short- and medium-term REPOS and FHLBNY Advances and replace a portion of these borrowings with longer term FHLBNY Advances possessing a lower average interest cost. As of December 31, 2002, there were $\$ 193.3$ million in borrowings due to mature or reprice within one year, the majority of which are obligations of the Bank.

The Bank's primary uses of liquidity and capital resources are the origination of real estate loans and the purchase of mortgage-backed and other securities. During the six months ended December 31, 2002, real estate loan originations totaled $\$ 424.4$ million, compared to $\$ 262.9$ million for the six months ended December 31, 2001. Declines in long-term interest rates during the period January 2002 through December 2002 contributed to an increase in origination activity during the six months ended December 31, 2002. Purchases of investment and MBS, which were $\$ 34.4$ million during the six months ended December 31, 2001, totaled $\$ 233.9$ million for the six months ended December 31, 2002. The increase in purchase activity during the six months ended December 31, 2002 reflected both the replacement of MBS amortization during the period and the acquisition of a greater volume of securities that will likely be re-invested in real estate loans in the event that long-term interest rates increase.

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The Bank also has outstanding at any time, a significant number of commitments to extend credit to third parties. These arrangements are subject to strict credit control assessments. Because many commitments expire without being funded in whole or part, the contract amounts are not estimates of future cash flows. The Bank is also obligated under leases for certain of its branches and equipment.

A summary of lease obligations and credit commitments at December 31, 2002 is as follows:

|  | Less than One Year | Over One Year to Three Years | Over Three Years to Five Years | Over Five <br> Years | Total at <br> December 31, |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in Thousands) |  |  |  |  |
| Operating lease obligations | \$953 | \$1,752 | \$1,729 | \$3,813 | \$8,247 |
| Credit Commitments: |  |  |  |  |  |
| Available lines of credit | \$20,698 | \$- | \$- | \$- | \$20,698 |
| Other loan commitments | 112,225 | - | - | - | 112,225 |
| Total Credit | \$132,923 | \$- | \$- | \$- | \$132,923 |
| Commitments |  |  |  |  |  |

During the six months ended December 31, 2002, the Holding Company purchased 545,500 shares of its common stock into treasury. All shares were recorded at their respective acquisition cost, which totaled $\$ 11.8$ million during the six months ended December 31, 2002. As of December 31, 2002, up to 830,500 shares remained available for purchase under authorized share purchase programs. Based upon the closing price of its common stock of $\$ 19.15$ per share as of December 31, 2002, the Holding Company would utilize $\$ 15.9$ million in funds in order to purchase all of these remaining authorized shares. For the Holding Company to complete these share purchases, it will likely require dividend distributions from the Bank.

The levels of the Bank's short-term liquid assets are dependent on its operating, financing and investing activities during any given period. The Bank monitors its liquidity position on a daily basis. During the six months ended December 31, 2002, the Bank experienced increased liquidity resulting from deposit growth, as well as higher levels of real estate loan and MBS prepayments and the sale of loans to FNMA. As of December 31, 2002, a portion of these funds had not been used to fund loan originations or other investment activities. Temporary excess liquidity is invested in overnight federal funds sales and various money market investments.

In the event that the Bank should require funds beyond its ability to generate them internally, additional sources of funds are available through use of its borrowing line at the FHLBNY. At December 31, 2002, the Bank had the immediate capacity to borrow an additional $\$ 65.3$ million from the FHLBNY, and an additional potential borrowing capacity of $\$ 323.9$ million available should it acquire the requisite level of FHLBNY common stock under its current borrowing agreement with the FHLBNY.

The Bank is subject to minimum regulatory capital requirements imposed by the OTS, which requirements are, as a general matter, based on the amount and composition of an institution's assets. At December 31, 2002, the Bank was in compliance with all applicable regulatory capital requirements. In addition, at December 31, 2002, the Bank was considered "well-capitalized" for all regulatory purposes (See "Item 1 Business Regulation Regulation of Federal Savings Associations Capital Requirements").

## Analysis of Net Interest Income

The Company's profitability, like that of most financial institutions, is dependent to a significant extent upon net interest income, which is the difference between interest income on interest-earnings assets, such as loans and securities, and interest expense on interest-bearing liabilities, such as deposits or borrowings. Net interest income depends on the relative amounts of interest-earning assets and interest-bearing liabilities, and the interest rate earned or paid on them. The following tables set forth certain information relating to the Company's consolidated statements of operations for the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002, 2001 and 2000, and reflect the average yield on interest-earning assets and average cost of interest-bearing liabilities for the periods indicated. Such yields and costs are derived by dividing interest income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively, for the periods indicated. Average balances are derived from daily balances. The yields and costs include fees that are considered adjustments to yields.

## For the Six Months Ended December 31, <br> 2002 <br> 2001

| Average | Average |  |  |  | Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest | Yield/ | Average |  | Yield/ |
| Balance |  | Cost | Balance | Interest | Cost |
|  |  |  | (Dollars I | Thousands) |  |

Assets:
Interest-earning assets:

| Real Estate Loans (1) | $\$ 2,166,062$ | $\$ 78,275$ | $7.23 \%$ | $\$ 1,995,364$ | $\$ 75,823$ | $7.60 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other loans | 3,380 | 141 | 8.34 | 3,330 | 179 | 10.75 |
| Investment securities (2) | 124,456 | 2,455 | 3.95 | 103,405 | 2,773 | 5.36 |
| $\quad$ Mortgage-backed | 344,656 | 7,895 | 4.58 | 407,056 | 12,149 | 5.97 |
| securities |  |  |  |  |  |  |
| $\quad$ Other | 126,610 | 1,703 | 2.70 | 108,612 | 2,212 | 4.07 |
| $\quad$ Total interest-earning | $2,764,714$ | $\$ 90,469$ | $6.54 \%$ | $2,617,767$ | $\$ 93,136$ | $7.12 \%$ |
| assets |  |  |  |  |  |  |
| $\quad$ Non-interest earning | 138,461 |  |  | 130,866 |  |  |
| assets |  | $\$ 2,748,633$ |  |  |  |  |

Liabilities and Stockholders'
Equity:
Interest-bearing liabilities:

| NOW, Super Now accounts | \$31,085 | \$189 | 1.21\% | \$26,606 | \$157 | 1.17\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market accounts | 584,743 | 6,016 | 2.04 | 369,822 | 6,637 | 3.56 |
| Savings accounts | 366,260 | 1,843 | 1.00 | 349,993 | 3,236 | 1.83 |
| Certificates of deposit | 794,116 | 13,583 | 3.39 | 698,136 | 16,474 | 4.68 |
| Borrowed Funds (5) | 694,973 | 21,647 | 6.18 | 922,705 | 27,228 | 5.85 |
| Total interest-bearing liabilities | 2,471,177 | \$43,278 | 3.47\% | 2,367,262 | \$53,732 | 4.50\% |
| Checking accounts | 82,783 |  |  | 69,333 |  |  |
| Other non-interest-bearing liabilities | 90,979 |  |  | 78,014 |  |  |
| Total liabilities | 2,644,939 |  |  | 2,514,609 |  |  |
| Stockholders' equity | 258,236 |  |  | 234,024 |  |  |
| Total liabilities and stockholders' equity | \$2,903,175 |  |  | \$2,748,633 |  |  |
| Net interest income/ interest $\operatorname{margin}(3)(5)$ |  | \$47,191 | 3.41\% |  | \$39,404 | 3.01\% |
| Net interest spread (4) (5) |  |  | 3.07\% |  |  | 2.61\% |
| Net interest-earning assets | \$293,537 |  |  | \$250,505 |  |  |

Ratio of interest-earning assets
to interest-bearing
liabilities
(1)

In computing the average balance of loans, non-performing loans have been included. Interest income includes loan servicing fees as defined under SFAS 91.
(2)

Includes interest-bearing deposits in other banks.
(3)

The interest margin represents net interest income as a percentage of average interest-earning assets.
Notes continued on next page
(4)

Net interest spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(5)

Excluding prepayment expenses on borrowings of $\$ 3.6$ million and $\$ 1.4$ million recorded during the six months ended December 31, 2002 and 2001, respectively, all of which were recorded as interest expense, the net interest spread was $3.36 \%$ and $2.73 \%$, respectively during the six months ended December 31, 2002 and 2001, and the net interest margin was $3.68 \%$ and $3.12 \%$, respectively, during the six months ended December 31, 2002 and 2001.

For the Year Ended June 30,


## Assets:

Interest-earning assets

| Real estate loans (1) | \$2,039,603 | 153,970 | 7.55\% | \$1,815,672 | \$140,077 | 7.71\% | \$1,559,773 | \$118,77961\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other loans | 3,320 | 311 | 9.37 | 3,664 | 338 | 9.22 | 3,883 | 38358 |
| Investment |  |  |  |  |  |  |  |  |
| securities (2) | 110,808 | 5,227 | 4.72 | 123,952 | 7,770 | 6.27 | 155,262 | 9,715526 |
| Mortgage-backed |  |  |  |  |  |  |  |  |
| securities | 364,131 | 21,049 | 5.78 | 435,136 | 28,881 | 6.64 | 473,364 | 30,78050 |
| Other | 117,029 | 4,024 | 3.44 | 72,510 | 4,582 | 6.32 | 101,521 | 6,16601 |

Total interest-
earning assets $\quad 2,634,891 \$ 184,581 \quad 7.01 \% \quad 2,450,934 \$ 181,648 \quad 7.41 \% \quad 2,293,803 \$ 165,62322 \%$

Non-interest-earning
assets

$$
135,245
$$

144,825
112,700
Total assets
\$2,770,136
\$2,595,759
\$2,406,503

Liabilities and Stockholders' Equity:
Interest-bearing liabilities:
NOW and Super
$\begin{array}{lllllllll}\text { NOW accounts } & \$ 27,528 & \$ 325 & 1.18 \% & \$ 25,871 & \$ 306 & 1.18 \% & \$ 27,013 & \$ 31617 \%\end{array}$
Money market

| accounts | 428,360 | 12,462 | 2.91 | 192,692 | 8,338 | 4.33 | 97,175 | 4,09321 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Savings accounts | 356,256 | 5,653 | 1.59 | 360,691 | 7,321 | 2.03 | 390,498 | 7,96504 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Certificates of |  |  |  |  |  |  |  |  |
| deposit | 711,986 | 30,568 | 4.29 | 646,377 | 34,375 | 5.32 | 642,017 | 32,66209 |
| Borrowed funds (5) | 849,837 | 53,236 | 6.26 | $1,016,071$ | 63,703 | 6.27 | 927,808 | 53,78480 |
| Total interest- |  |  |  |  |  |  |  |  |
| bearing liabilities | $2,373,967$ | $\$ 102,244$ | $4.31 \%$ | $2,241,702$ | $\$ 114,043$ | $5.09 \%$ | $2,084,511$ | $\$ 98,83074 \%$ |
| Checking accounts | 72,667 |  |  | 60,888 |  | 54,801 |  |  |
| Other non-interest- |  |  |  |  |  |  |  |  |
| bearing liabilities | 82,811 |  |  | 76,922 |  | 57,086 |  |  |
| Total liabilities | $2,529,445$ |  | $2,379,512$ |  | $2,196,398$ |  |  |  |
| Stockholders' equity | 240,691 |  |  |  |  | 210,105 |  |  |
| Total liabilities and |  |  |  |  |  |  |  |  | stockholders'

equity \$2,770,136 \$2,595,759 \$2,406,503

Net interest income/
interest
$\begin{array}{lllll}\text { margin (3) (5) } & \$ 82,337 & 3.12 \% & \$ 67,605 & 2.76 \%\end{array} \$ 66,80391 \%$
Net interest
spread (4) (5)
Net interest-earning

Ratio of interest-
earning assets to
interest-bearing
liabilities
$110.99 \%$
$109.33 \%$
110.04\%
(1)

In computing the average balance of loans, non-performing loans have been included. Interest income includes loan servicing fees as defined under SFAS 91.
(2)

Includes interest-bearing deposits in other banks.
(3)

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Net interest margin represents net interest income as a percentage of average interest-earning assets.

## (4)

Net interest spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(5)

Excluding prepayment expenses on borrowings of $\$ 6.2$ million and $\$ 766,000$ recorded during the twelve months ended June 30, 2002 and 2001, respectively, all of which were recorded as interest expense, the net interest spread was $2.96 \%$ and $2.36 \%$, respectively, during the twelve months ended June 30, 2002 and 2001, and the net interest margin was $3.36 \%$ and $2.79 \%$, respectively, during the twelve months ended June 30, 2002 and 2001. There were no prepayment expenses on borrowings during the twelve months ended June 30, 2000.

## Rate/Volume Analysis

Net interest income can also be analyzed in terms of the impact of fluctuating interest rates on interest-earning assets and interest-bearing liabilities and changes in the volume of these assets and liabilities. The following table represents the extent to which variations in interest rates and the volume of interest-earning assets and interest-bearing liabilities have affected interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) variances attributable to fluctuations in volume (change in volume multiplied by prior rate), (ii) variances attributable to rate (changes in rate multiplied by prior volume), and (iii) the net change. Variances attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to the volume and the changes due to rate.

Six Months Ended
December 31, 2002
Compared to
Six Months Ended
December 31, 2001
Increase/ (Decrease)

## Due to

Volume Rate Total (Dollars In Thousands)

Six Months Ended
December 31, 2001
Compared to
Six Months Ended
December 31, 2000
Increase/ (Decrease)

## Due to

Volume Rate Total
$\qquad$
Interest-earning assets:

| Real Estate Loans | $\$ 6,315$ | $\$(3,863)$ | $\$ 2,452$ | $\$ 9,176$ | $\$(1,123)$ | $\$ 8,053$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other loans | 3 | $(41)$ | $(38)$ | $(21)$ | 13 | $(8)$ |
| Investment securities | 487 | $(805)$ | $(318)$ | $(1,003)$ | $(696)$ | $(1,699)$ |
| $\quad$ Mortgage-backed | $(1,644)$ | $(2,610)$ | $(4,254)$ | $(604)$ | $(1,813)$ | $(2,417)$ |
| securities |  |  |  |  |  |  |
| Other | 296 | $(805)$ | $(509)$ | 1,282 | $(1,183)$ | 99 |
| $\quad$ Total | $\$ 5,457$ | $\$(8,124)$ | $\$(2,667)$ | $\$ 8,830$ | $\$(4,802)$ | $\$ 4,028$ |

Interest-bearing liabilities:

| NOW and Super Now | $\$ 26$ | $\$ 6$ | $\$ 32$ | $\$ 3$ | $\$(1)$ | $\$ 2$ |
| :--- | ---: | ---: | :---: | ---: | ---: | ---: |
| Nccounts |  |  |  |  |  |  |
| Money market accounts | 3,035 | $(3,656)$ | $(621)$ | 4,056 | $(987)$ | 3,069 |
| Savings accounts | 111 | $(1,504)$ | $(1,393)$ | $(161)$ | $(358)$ | $(519)$ |
| Certificates of deposit | 1,957 | $(4,848)$ | $(2,891)$ | 1,839 | $(2,306)$ | $(467)$ |
| Borrowed funds | $(6,918)$ | 1,337 | $(5,581)$ | $(2,603)$ | $(2,471)$ | $(5,074)$ |
| $\quad$ Total | $(1,789)$ | $(8,665)$ | $(10,454)$ | 3,134 | $(6,123)$ | $(2,989)$ |
| Net change in net interest | $\$ 7,246$ | $\$ 541$ | $\$ 7,787$ | $\$ 5,696$ | $\$ 1,321$ | $\$ 7,017$ | income

Year Ended June 30, 2002

Compared to Year Ended
June 30, 2001

| Increase/ | (Decrease) | Due to |
| :--- | :---: | ---: |
| Volume | Rate | Net |
| $\$ 17,037$ | $\$(3,144)$ | $\$ 13,893$ |
| $(32)$ | 5 | $(27)$ |

Year Ended June 30, 2001
Compared to Year Ended
June 30, 2000
Increase/ (Decrease) Due to Volume Rate Net \$19,649 \$1,703 \$21,352
(38) $49 \quad 11$

Year Ended June 30, 2000
Compared to Year Ended June 30, 1999

Increase/ (Decrease) Due to Volume Rate Net \$30,829 \$(3,962) \$26,867 87 (29) 58 Other loans (32) 5

Investment
$\begin{array}{lllllllll}\text { Securities } & (723) & (1,820) & (2,543) & (2,508) & 639 & (1,869) & (1,288) & 349\end{array}$
Mortgage-backed

| $\quad$ Securities | $(4,402)$ | $(3,430)$ | $(7,832)$ | $(1,960)$ | 15 | $(1,945)$ | $(309)$ | 1,376 | 1,067 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Other | 2,172 | $(2,730)$ | $(558)$ | $(1,792)$ | 268 | $(1,524)$ | 2,807 | 373 | 3,180 |
| Total | 14,052 | $(11,119)$ | 2,933 | 13,351 | 2,674 | 16,025 | 32,126 | $(1,893)$ | 30,233 |

Interest-bearing
liabilities:
NOW and
Super NOW
Money market

| accounts | 8,529 | $(4,405)$ | 4,124 | 4,075 | 170 | 4,245 | 1,794 | 1,007 | 2,801 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Savings accounts | $(86)$ | $(1,582)$ | $(1,668)$ | $(606)$ | $(38)$ | $(644)$ | 381 | $(230)$ | 151 |
| Certificates of |  |  |  |  |  |  |  |  |  |
| $\quad$ Deposit | 3,170 | $(6,977)$ | $(3,807)$ | 229 | 1,484 | 1,713 | $(377)$ | $(2,022)$ | $(2,399)$ |
| Borrowed funds | $(10,393)$ | $(74)$ | $(10,467)$ | 5,337 | 4,582 | 9,919 | 19,644 | 1,338 | 20,982 |
| Total | 1,240 | $(13,039)$ | $(11,799)$ | 9,022 | 6,201 | 15,223 | 21,506 | 95 | 21,601 |

Net change in
net interest
$\begin{array}{llllllll}\$ 12,812 & \$ 1,920 & \$ 14,732 & \$ 4,329 & \$(3,527) & \$ 802 & \$ 10,620 & \$(1,988)\end{array} \$ 8,632$ income

## Comparison of Financial Condition at December 31, 2002 and June 30, 2002

Assets. Assets totaled $\$ 2.95$ billion at December 31, 2002, an increase of $\$ 136.2$ million from total assets of $\$ 2.81$ billion at June 30, 2002. The growth in assets was experienced primarily in MBS available for sale and real estate loans, which increased $\$ 72.5$ million and $\$ 44.4$ million, respectively. During the six months ended December 31, 2002, the Bank purchased $\$ 224.6$ million of MBS available for sale. These purchases were intended to provide additional yield currently over short-term investments while providing liquidity to the Bank in future quarters when it may seek to deploy funds into higher yielding investments. Partially offsetting these purchases were principal repayments of $\$ 148.5$ million during the six months ended December 31, 2002. During the six months ended December 31, 2002, the Bank experienced above average levels of principal repayments on MBS available for sale. These repayments were driven by above average mortgage refinancing activity during the period, which resulted from the continued low level of interest rates during the period July 2002 through December 2002.

In addition to growth in MBS available for sale, real estate loans increased $\$ 44.4$ million during the six months ended December 31, 2002. During the six months ended December 31, 2002, real estate loan originations totaled $\$ 424.4$ million, of which $\$ 397.7$ million were multi-family residential and commercial real estate loans. Approximately $82 \%$ of these multi-family originations were retained in the Bank's portfolio. Real estate loan origination levels were driven by the continuation of the low interest rate environment during the period July 2002 through December 2002. Offsetting the growth in real estate loans from originations were increases in principal prepayment levels during the six months ended December 31, 2002. Principal repayments, which include both regular amortization and prepayments, totaled $\$ 297.7$ million during the six months ended December 31, 2002 as compared to $\$ 165.7$ million during the six months ended December 31, 2001, and remained strong during the period January 2002 through December 2002 as a result of increased loan refinance activity driven by low interest rates.

Federal funds sold and other short-term investments increased $\$ 37.8$ million during the six months ended December 31, 2002, due to increased liquidity resulting from higher levels of real estate loan and MBS prepayments, as well as deposit growth during the period. As of December 31, 2002, this increased liquidity had not been used to fund loan originations or other investment activities. Other assets increased $\$ 14.3$ million during the six months ended December 31, 2002, due primarily to an increase of $\$ 8.5$ million of prepaid pension benefits, as the Bank satisfied all funding obligations for its employee pension plan during the period.

Liabilities. Total liabilities increased $\$ 120.2$ million during the six months ended December 31, 2002. Deposits grew $\$ 147.2$ million due to the success of various sales and marketing activities during the period, as well as an apparent consumer trend to move monies out of the equity markets and into deposit accounts. CDs increased $\$ 82.1$ million during the six months ended December 31, 2002 due to successful promotional campaigns. In addition, escrow and other deposits decreased $\$ 9.0$ million during the period due to increased funding for real estate taxes.

During the six months ended December 31, 2002, REPOS declined $\$ 2.1$ million, and FHLBNY Advances declined $\$ 20.0$ million. (See "Liquidity and Capital Resources").

Stockholders' Equity. Stockholders' equity increased $\$ 16.0$ million during the six months ended December 31, 2002, due to the addition of net income of $\$ 23.5$ million, the increase to equity of $\$ 9.4$ million related to activities of stock benefit plans, and the increase to equity of $\$ 1.3$ million related to the amortization of the Employee Stock Ownership Plan of Dime Community Bancshares, Inc. and Affiliates ("ESOP") and the Recognition and Retention Plan of Outside Directors, Officers and Employees of Dime Community Bancshares, Inc. ("RRP") stock benefit plans. Both the ESOP and RRP have investments in the Holding Company's common stock that are recorded as reductions in stockholders' equity ("Contra Equity Balances"). As compensation expense is recognized on the ESOP and RRP, the Contra Equity Balances are reduced, resulting in an increase to total equity.

All of the aforementioned increases to equity during the six months ended December 31, 2002 were partially offset by treasury stock purchases of $\$ 11.8$ million and cash dividends of $\$ 6.2$ million paid to shareholders during the same period.

## Comparison of Financial Condition at June 30, 2002 and June 30, 2001

Assets. Assets totaled $\$ 2.81$ billion at June 30, 2002, an increase of $\$ 88.4$ million from total assets of $\$ 2.72$ billion at June 30, 2001. The growth in assets was experienced primarily in real estate loans, which increased $\$ 160.1$ million during the year ended June 30, 2002. During the year ended June 30, 2002, real estate loan originations totaled $\$ 552.5$ million, of which $\$ 532.7$ million were multi-family residential and commercial real estate loans. Substantially all of the loan originations during the twelve months ended June 30, 2002 were retained in the Bank's portfolio. Real estate loan origination levels were driven by a significant decline in interest rates during the period January 2001 through December 2001. Offsetting the growth in real estate loans from originations were increases in principal repayment levels during the twelve months ended June 30, 2002. Principal repayments totaled $\$ 388.7$ million during the year ended June 30, 2002, and experienced significant growth during the period January 2001 through June 2002, as a result of declines in interest rates.

Federal funds sold and other short-term investments increased $\$ 39.9$ million during the year ended June 30, 2002, due to increased liquidity resulting from higher levels of real estate loan and MBS prepayments, as well as deposit growth during the period. As of June 30, 2002, this increased liquidity had not been used to fund loan originations or other investment activities.

Investment securities available for sale increased $\$ 47.2$ million during the year ended June 30, 2002, due primarily to purchases of $\$ 63.4$ million in securities during the three months ended June 30, 2002, as excess liquid funds were invested primarily in short- and medium-term obligations of U.S. agencies.

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During the year ended June 30, 2002, MBS available for sale and held to maturity declined $\$ 142.1$ million and $\$ 4.9$ million, respectively. Total principal repayments on MBS were $\$ 184.8$ million during the period due to lower interest rates, and were partially offset by combined net purchases of $\$ 42.2$ million. Encumbered MBS (i.e. pledged as collateral for borrowings), declined $\$ 327.8$ million during the year ended June 30, 2002 as a result of a reduction in the levels of REPOS during the same period. Due to consistently strong liquidity levels experienced at the Holding Company and the Bank during the year ended June 30, 2002, management elected not to replace a portion of maturing REPOS.

Liabilities. Total liabilities increased $\$ 65.8$ million during the year ended June 30, 2002, as deposit growth of $\$ 351.6$ million was partially offset by a decline of $\$ 297.6$ million in borrowings. The growth in deposits resulted from the success of various sales and marketing activities during the period, as well as an apparent consumer trend to move monies out of the equity markets and into deposit accounts. The sales and marketing activities targeted growth in core deposit balances (with particular emphasis upon money market and checking accounts) and customer households (with a focus upon relationship development). As a result of these efforts, core deposits increased as a percentage of total deposits from $51.6 \%$ at June 30, 2001 to $58.0 \%$ at June 30, 2002.

The growth in deposits was utilized to fund loan originations during the period and reduce the level of borrowings, with excess deposit flows retained in federal funds sold and other short-term investments. Borrowings declined $\$ 297.6$ million during the year ended June 30, 2002, with a decline of $\$ 330.1$ million experienced in REPOS, partially offset by an increase of $\$ 32.5$ million in FHLBNY Advances (See "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources").

Stockholders' Equity. Stockholders' equity increased $\$ 22.6$ million during the year ended June 30, 2002, due to the addition of net income of $\$ 38.7$ million, the increase to equity of $\$ 9.5$ million related to activities of stock benefit plans, and the increase to equity of $\$ 3.1$ million related to the amortization of the ESOP and RRP stock benefit plans. Both the ESOP and RRP have investments in the Holding Company's common stock that are recorded as reductions in stockholders' equity ("Contra Equity Balances"). As compensation expense is recognized on the ESOP and RRP, the Contra Equity Balances are reduced, resulting in an increase to total equity.

All of the aforementioned increases to equity during the year ended June 30, 2002 were partially offset by treasury stock purchases of $\$ 14.7$ million, cash dividends of $\$ 9.9$ million paid to shareholders, and purchases of stock by both the Benefit Maintenance Plan of Dime Community Bancshares, Inc. ("BMP") of $\$ 1.2$ million and the RRP of $\$ 964,000$ during the same period.

## Comparison of Financial Condition at June 30, 2001 and June 30, 2000

Assets. Assets totaled $\$ 2.72$ billion at June 30, 2001, an increase of $\$ 219.6$ million from total assets of $\$ 2.50$ billion at June 30, 2000. The growth in assets was experienced primarily in real estate loans, which increased $\$ 239.5$ million during the year ended June 30, 2001. The increase in real estate loans resulted primarily from real estate loan

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originations of $\$ 398.3$ million during the year ended June 30, 2001, of which $\$ 355.8$ million were multi-family residential loans and $\$ 37.6$ million were commercial real estate loans. Real estate loan origination levels, which had declined from April 2000 through December 2000, increased from January 2001 through June 2001 as a result of declines in interest rates that generated increased loan refinance activity. Principal repayments on real estate loans, although increasing in total due to growth in the loan portfolio, declined as a percentage of the total loan portfolio during the period April 2000 through December 2000 as a result of increases in interest rates. These principal repayments subsequently increased as a percentage of the total loan portfolio during the period January 2001 through June 2001, due to reductions in interest rates during this period.

Federal funds sold and short-term investments increased $\$ 26.4$ million during the year ended June 30, 2001 due to increased deposit inflows resulting from promotional activities. At June 30, 2001, these funds had not yet been invested in loans or investment securities.

Offsetting the increases in real estate loans, federal funds sold and short-term investments was a decline of \$43.5 million in investment securities held to maturity and available for sale during the year ended June 30, 2001. Calls of $\$ 41.2$ million were experienced on these securities during the year ended June 30, 2001, as a result of declines in interest rates during the period January 2001 through June 2001. These funds were utilized primarily to fund loan originations.

Liabilities. Total liabilities increased $\$ 199.7$ million during the year ended June 30, 2001, due primarily to an increase of $\$ 209.3$ million in deposits. The growth in deposits resulted from both the success of various sales and marketing activities during the year, as well as an apparent consumer trend to move monies out of the equity markets, particularly equity mutual funds, and into deposit accounts. Sales and marketing activities of the Bank targeted growth in core deposit balances (with particular emphasis upon money market and checking accounts) and customer households (with a focus upon relationship development). CDs increased $\$ 73.0$ million during the year ended June 30, 2001, primarily from promotional offerings and, to a lesser extent, outflows of mutual fund monies into deposits. In addition, escrow and other deposits increased $\$ 4.8$ million during this period as a result of growth in mortgage escrow funds. The growth in deposits and escrow was utilized to fund the growth in loans during the period, with excess deposit flows retained in federal funds sold. REPOS declined $\$ 6.2$ million and FHLBNY Advances declined $\$ 12.5$ million during the year ended June 30, 2001, as deposit growth provided cost-effective funding for asset growth during the period, resulting in less reliance upon borrowings for funding.

Stockholders' Equity. Stockholders equity increased $\$ 19.9$ million during the year ended June 30, 2001, due to the addition of net income of $\$ 25.2$ million and the change of $\$ 10.3$ million in the after-tax unrealized gain (loss) on available for sale securities from a loss of $\$ 6.3$ million at June 30, 2000 to a gain of $\$ 4.0$ million at June 30, 2001, related to an increase in the market value of those securities. These increases to equity were partially offset by cash dividends of $\$ 8.7$ million and treasury stock repurchases of $\$ 9.3$ million during the same period.

Comparison of Operating Results for the Six Months Ended December 31, 2002 and 2001

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General. Net income was $\$ 23.5$ million during the six months ended December 31, 2002, an increase of $\$ 6.0$ million over net income of $\$ 17.5$ million during the six months ended December 31, 2001. During the six months ended December 31, 2002 compared to the six months ended December 31, 2001, net interest income increased $\$ 7.8$ million, non-interest income increased $\$ 5.2$ million and non-interest expense increased $\$ 3.3$ million, resulting in increased pre-tax income of $\$ 9.7$ million. Income tax expense increased $\$ 3.7$ million as a result of the increased pre-tax income.

Net Interest Income. Net interest income for the six months ended December 31, 2002 increased $\$ 7.8$ million to $\$ 47.1$ million from $\$ 39.3$ million during the six months ended December 31, 2001. This increase was attributable to a decline of $\$ 10.5$ million in interest expense that was partially offset by a decline of $\$ 2.7$ million in interest income during the six months ended December 31, 2002 compared to the six months ended December 31, 2001. The net interest spread increased 46 basis points from $2.61 \%$ for the six months ended December 31, 2001 to $3.07 \%$ for the six months ended December 31, 2002, and the net interest margin increased 40 basis points from $3.01 \%$ to $3.41 \%$ during the same period.

The increase in both the net interest spread and net interest margin reflected a 103 basis point decline in the average cost of interest-bearing liabilities, as well as a shift in the composition of interest-bearing liabilities away from higher cost borrowings and towards lower cost money market and other deposit accounts. During the six months ended December 31, 2002 compared to the six months ended December 31, 2001, the average balance of deposits, including non-interest-bearing checking accounts, increased as a result of ongoing deposit marketing promotions and customer sales activities. In addition, the average balance of real estate loans increased during the six months ended December 31, 2002 compared to the six months ended December 31, 2001, and the average rate on real estate loans was less susceptible to fluctuations in interest rates than other interest-earning assets since real estate loans possess a longer average term to their maturity or next interest rate reset.

During the period January 2001 through December 2001, the overnight inter-bank borrowing rate declined on eleven different occasions, moving from an initial rate of $6.5 \%$ to an ending rate of $1.75 \%$. During the period January 2002 through October 2002, the overnight inter-bank borrowing rate remained constant at $1.75 \%$. In November 2002, the overnight inter-bank borrowing rate declined to $1.25 \%$. Because the Bank's liabilities generally possess a shorter average term to maturity than its assets, the net interest margin and net interest spread both benefited from the reductions in interest rates during 2001. A significant portion of the benefit of liabilities repricing to lower rates was realized during the period January 2002 through December 31, 2002.

Interest Income. Interest income was $\$ 90.5$ million during the six months ended December 31, 2002, a decrease of $\$ 2.7$ million from $\$ 93.1$ million during the six months ended December 31, 2001. Declines in interest income on MBS of $\$ 4.3$ million and on other short-term investments of $\$ 509,000$ during the six months ended December 31, 2002 compared to the six months ended December 31, 2001 were partially offset by an increase in interest income on real estate loans of $\$ 2.5$ million during the same period.

The Bank's general policy has been to emphasize growth in real estate loans as its primary interest-earning asset, and de-emphasize its investment and MBS portfolios while loan origination demand is strong. Consistent with this policy,

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total principal repayments on MBS exceeded net purchases of MBS by $\$ 117.2$ million during the period October 1, 2001 through June 30, 2002. However, as part of a specific investment strategy to achieve a desirable balance of yield and liquidity on short-term investments, the Bank purchased $\$ 224.6$ million of MBS during the six months ended December 31, 2002. This purchase level exceeded the level of principal repayments of $\$ 148.5$ million during the same period. The combination of all activity during the period October 2001 through December 2002 resulted in an overall decline of $\$ 62.4$ million in the average balance of MBS during the six months ended December 31, 2002 compared to the six months ended December 31, 2001. In addition, due to short-term interest rate reductions during the period January 2001 through December 2001, and the continuation of low short-term interest rates during the period January 1, 2002 through December 31, 2002, the average yield on MBS declined from $5.97 \%$ during the six months ended December 31, 2001 to $4.58 \%$ during the six months ended December 31, 2002.

The decline of $\$ 509,000$ in interest income on short-term investments resulted from a decrease of 137 basis points in average yield on these investments, reflecting gradual reductions in interest rates during the period January 2001 through December 2001 and in late 2002. The decline in yields on these investments more than offset the increase in interest income that would have otherwise resulted from growth in their average balance of $\$ 17.5$ million during the six months ended December 31, 2002 compared to the six months ended December 31, 2001. Growth in average balance during the period reflected increased liquid funds generated during the period January 2002 through December 2002 from both deposit growth and higher real estate loan and MBS principal repayments.

The increase in interest income on real estate loans was attributable to an increase of $\$ 170.7$ million in the average balance of real estate loans resulting from real estate loan originations during the period January 1, 2002 through December 31, 2002. During the six months ended December 31, 2002 and 2001, real estate loan originations totaled $\$ 424.4$ million and $\$ 263.5$ million, respectively. Loan originations increased during the six months ended December 31,2002 as a result of declines in long-term interest rates experienced during the period which stimulated a wave of mortgage refinancing activities and contributed to higher property values and average loan origination amounts.

Overall, the yield on interest-earning assets declined 58 basis points from $7.12 \%$ during the six months ended December 31, 2001 to $6.54 \%$ during the six months ended December 31, 2002. Declines in the overnight inter-bank borrowing rate brought about by the actions of the FOMC during the period January 2001 through December 2001, along with the continuation of low interest rates during the period January 1, 2002 through December 31, 2002, contributed to general decreases in interest rates, resulting in reductions in the average yield on MBS of 139 basis points, on investment securities of 141 basis points and on other (short-term) investments of 137 basis points during the six months ended December 31, 2002 compared to the six months ended December 31, 2001. The yield on real estate loans declined by only 37 basis points during this period. Real estate loans possess longer terms to maturity or interest rate repricing and, therefore, reacted slower than other interest-earning assets to the declines in long-term interest rates during the six months ended December 31, 2002.

Interest Expense. Interest expense declined $\$ 10.5$ million, to $\$ 43.3$ million during the six months ended December 31, 2002, from $\$ 53.8$ million during the six months ended December 31, 2001. The decline in interest expense resulted substantially from a reduction of $\$ 5.6$ million in interest expense on borrowed funds, which resulted from a decline of $\$ 227.7$ million in the average balance of borrowed funds during the six months ended December 31, 2002 compared to the six months ended December 31, 2001. The average cost of CDs, the next largest component of interest expense, declined by 129 basis points, resulting in a reduction in interest expense of $\$ 2.9$ million during the six

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months ended December 31, 2002 compared to the six months ended December 31, 2001. The average cost of money market accounts and savings accounts also declined by 152 basis points and 83 basis points, respectively, during the same period, resulting in a reduction in interest cost of $\$ 621,000$ and $\$ 1.4$ million, respectively. These declines in average cost all reflected reductions in interest rates offered by the Bank as a result of the overall interest rate environment in effect during the period January 2002 through December 2002.

Provision for Loan Losses. The provision for loan losses was $\$ 120,000$ during both the six months ended December 31, 2002 and 2001 (See "Item 1. Business - Allowance for Loan Losses").

Non-Interest Income. Non-interest income increased $\$ 5.2$ million to $\$ 10.8$ million during the six months ended December 31, 2002, from $\$ 5.6$ million during the six months ended December 31, 2001. The increase resulted primarily from increased prepayment fee income (included in other non-interest income) of $\$ 2.8$ million, as loan prepayments increased during the period due to both declines in interest rates during the period January 2001 through December 2001 and continued low interest rates during the period January 2002 through December 2002. In addition, fee income grew $\$ 365,000$ due primarily to additional loan fees of $\$ 213,000$ resulting from increased origination activity, and an increase of $\$ 90,000$ in deposit customer fees resulting from growth in deposit activity.

Under the terms of an agreement entered into in December 2002, the Bank sold approximately $\$ 73.4$ million of recently-originated multi-family residential loans to FNMA during December 2002, recording a pre-tax gain of $\$ 2.0$ million on these loan sales. Otherwise, gains and losses on the sale of assets were immaterial during the six months ended December 31, 2002 and 2001.

Non-Interest Expense. Non-interest expense was $\$ 20.4$ million during the six months ended December 31, 2002, an increase of $\$ 3.3$ million over the six months ended December 31, 2001.

Salary and employee benefits increased $\$ 2.5$ million during the six months ended December 31, 2002 compared to the six months ended December 31, 2001, as a result of increased salaries and staffing during the twelve months ended December 31, 2002, reflecting growth in personnel added to satisfy needs created by the increased size of the Bank, as well as growth in loans and deposit balances, and added deposit products during the six months ended December 31, 2002 compared to the six months ended December 31, 2001. The benefit cost associated with the BMP increased $\$ 1.1$ million during the six months ended December 31, 2002 compared to the six months ended December 31, 2001 due to the accelerated expense accruals of 12 -month expenses over a 6 -month period. The accelerated expense accruals resulted from a change in expense accrual methodology resulting from the Company's change in fiscal year-end from June $30^{\text {th }}$ to December $31^{\text {st }}$. The benefit costs associated with the ESOP, which are calculated based upon the average market value of the Holding Company's common stock, additionally increased $\$ 300,000$ due to an increase in the average market value of the Holding Company's common stock during the six months ended December 31, 2002 compared to the six months ended December 31, 2001.

Data processing costs increased $\$ 144,000$ during the six months ended December 31, 2002 compared to the six months ended December 31, 2001, due to additional systems activity related to growth in the loan portfolio and additional deposit activity.

Other expenses increased $\$ 899,000$ during the period due primarily to growth in advertising expenses of $\$ 152,000$, as well as an increase in administrative costs totaling approximately $\$ 200,000$ associated with the change in fiscal year-end and six-month report period ending December 31, 2002.

Income Tax Expense. Income tax expense increased $\$ 3.7$ million during the six months ended December 31, 2002 compared to the six months ended December 31, 2001, due primarily to an increase of $\$ 9.7$ million in pre-tax net income.

## Comparison of Operating Results for the Six Months Ended December 31, 2001 and 2000

General. Net income was $\$ 17.5$ million during the six months ended December 31, 2001, an increase of $\$ 5.9$ million over net income of $\$ 11.6$ million during the six months ended December 31, 2000. During the six months ended December 31, 2001, net interest income increased $\$ 7.0$ million, the provision for loan losses declined $\$ 500,000$, non-interest income increased $\$ 1.0$ million and non-interest expense decreased $\$ 66,000$, resulting in increased pre-tax income of $\$ 8.6$ million. Goodwill amortization, which was $\$ 2.3$ million during the six months ended December 31, 2000, was eliminated during the six months ended December 31, 2001 pursuant to the adoption of SFAS 142 effective July 1,2001 , partially offsetting an increase of $\$ 2.2$ million in non-interest expense. Income tax expense increased $\$ 2.7$ million as a result of the increased pre-tax income.

Net Interest Income. Net interest income for the six months ended December 31, 2001 increased $\$ 7.0$ million to $\$ 39.4$ million from $\$ 32.4$ million during the six months ended December 31, 2000. This increase was attributable to both an increase of $\$ 4.0$ million in interest income and a decline of $\$ 3.0$ million in interest expense during the six months ended December 31, 2001 compared to the six months ended December 31, 2000. The net interest spread increased 27 basis points from $2.34 \%$ for the six months ended December 31,2000 to $2.61 \%$ for the six months ended December 31, 2001, and the net interest margin increased 29 basis points from $2.72 \%$ to $3.01 \%$ during the same period.

The increase in net interest spread and net interest margin both reflected a 64 basis point decline in the average cost of interest-bearing liabilities, as well as a shift in the composition of interest-bearing liabilities away from higher cost borrowings and towards lower cost money market and other deposit accounts. During the six months ended December 31, 2001 compared to the six months ended December 31, 2000, the average balance of deposits, including non-interest-bearing checking accounts, increased as a result of ongoing deposit marketing promotions and customer sales activities. In addition, the average balance of real estate loans increased during the fiscal six months ended December 31, 2001, and the average rate on real estate loans was less susceptible to changes in interest rates than other interest-earning assets since real estate loans possess a longer average term to their maturity or next interest rate

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reset.

The increase in net interest margin additionally reflected growth in the ratio of interest-earning assets to interest-bearing liabilities from $108.83 \%$ during the six months ended December 31, 2000 to $110.58 \%$ during the six months ended December 31, 2001, reflecting additional equity generated during the period, a portion of which was invested in interest-earning assets.

Interest Income. Interest income was $\$ 93.1$ million during the six months ended December 31, 2001, an increase of $\$ 4.0$ million from $\$ 89.1$ million during the six months ended December 31, 2000. Increased interest income on real estate loans of $\$ 8.1$ million during the six months ended December 31, 2001 compared to the six months ended December 31, 2000 was partially offset by declines in interest income on MBS of $\$ 2.4$ million and on investment securities of $\$ 1.7$ million during the same period. As part of its ongoing strategy, the Bank continued to emphasize growth in real estate loans as its primary interest-earning asset, and de-emphasized its securities portfolio while loan origination demand was strong. The increase in interest income on real estate loans was attributable to an increase of $\$ 240.0$ million in the average balance of real estate loans resulting from real estate loan originations during the period January 1, 2000 through December 31, 2001. During the twelve months ended December 31, 2001 and 2000, real estate loan originations totaled $\$ 515.1$ million and $\$ 345.3$ million, respectively.

The decline of $\$ 2.4$ million in interest income on MBS and of $\$ 1.7$ million on investment securities resulted from declines in both the average interest rate and average balance of these assets. During the six months ended December 31, 2001, the average balance of MBS declined $\$ 18.8$ million and investment securities declined $\$ 33.8$ million compared to the six months ended December 31, 2000, due to principal repayments, maturities and calls of these securities that were partially offset by purchase activity.

Overall, the yield on interest-earning assets declined 35 basis points from $7.47 \%$ during the six months ended December 31, 2000 to $7.12 \%$ during the six months ended December 31, 2001. Declines in the overnight inter-bank borrowing rate brought about by the actions of the FOMC during the period January 2001 through December 2001 contributed to general decreases in interest rates, resulting in a reduction in the average yield of 87 basis points on MBS, 116 basis points on investment securities and 278 basis points on other (short-term) investments during the six months ended December 31, 2001 compared to the six months ended December 31, 2000. The yield on real estate loans declined by only 12 basis points during this period. Real estate loans possess longer terms to maturity or interest rate repricing and, therefore, reacted slower during the fiscal six months ended December 31, 2001 than other interest-earning assets to the declines in interest rates.

Interest Expense. Interest expense declined $\$ 3.0$ million, to $\$ 53.7$ million during the six months ended December 31, 2001, from $\$ 56.7$ million during the six months ended December 31, 2000. The decline in interest expense resulted substantially from a reduction of $\$ 5.1$ million in interest expense on borrowed funds, which resulted from a decline of $\$ 84.9$ million in the average balance of borrowed funds during the six months ended December 31, 2001 compared to the six months ended December 31, 2000. The average cost of CDs, the next largest component of interest expense, declined by 69 basis points, resulting in a reduction in interest expense of $\$ 467,000$ million during the six months ended December 31, 2001 compared to the six months ended December 31, 2000. The average cost of money market

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accounts also declined 73 basis points during the same period. The average cost of savings accounts declined 20 basis points during the six months ended December 31, 2001 compared to the six months ended December 31, 2000, resulting in a decline in interest cost of $\$ 519,000$ during the period. These declines in average cost all reflected reductions in interest rates due to the actions of the FOMC during the period January 2001 through December 2001.

Interest expense on money market accounts increased $\$ 3.1$ million during the six months ended December 31, 2001 compared to the six months ended December 31, 2000, despite the decline of 73 basis points in average cost during the period, resulting from an increase of $\$ 205.0$ million in the average balance of these deposits during this period. The growth in the average balance of money market accounts resulted from ongoing marketing promotions related to these accounts.

Provision for Loan Losses. The provision for loan losses was $\$ 120,000$ during the six months ended December 31, 2001, compared to $\$ 620,000$ during the six months ended December 31, 2000. During the quarter ended December 31,2000 , an additional provision of $\$ 500,000$ was recorded related to a loan added to troubled-debt restructurings. The provision of $\$ 120,000$ during the six months ended December 31, 2001 reflected the growth in the loan portfolio during the period. Due to net charge-offs of $\$ 87,000$ recorded during the six months ended December 31, 2001, the allowance for loan losses increased $\$ 33,000$ during the same period. During the six months ended December 31, 2001, overall asset quality required no additional provisions beyond the $\$ 120,000$ allocated to cover loan portfolio growth during the period.

Non-Interest Income. Non-interest income increased $\$ 1.0$ million, to $\$ 5.6$ million, during the six months ended December 31, 2001, from $\$ 4.6$ million during the six months ended December 31, 2000. The increase resulted primarily from increased prepayment fee income (included in other non-interest income) of $\$ 1.3$ million, as loan prepayments increased during the period due to declines in interest rates. In addition, fee income increased $\$ 269,000$ during the six months ended December 31, 2001 compared to the six months ended December 31, 2000, due to an increase of $\$ 281,000$ in deposit customer fees. During the six months ended December 31, 2001, a gain on the sale of securities and other assets of $\$ 94,000$ was recorded, primarily from the sale of ORE properties. During the six months ended December 31, 2000, a gain of $\$ 756,000$ on the sale of securities and other assets was recorded which related primarily to sales of equity investments.

Non-Interest Expense. Non-interest expense was $\$ 17.1$ million during the six months ended December 31, 2001, slightly below the level during the six months ended December 31, 2000.

Salary and employee benefits increased $\$ 1.4$ million during the six months ended December 31, 2001 compared to the six months ended December 31, 2000 as a result of management and employees added to satisfy needs created by the following: (1) growth in loan portfolio balance; (2) growth in deposit balances; and (3) added deposit products. In addition, the employee benefit costs associated with the ESOP, which are calculated based upon the average market value of the Holding Company's common stock, increased $\$ 320,000$ due to an increase in the average market value of the Holding Company's common stock during the period.

Goodwill amortization expense declined $\$ 2.3$ million during the six months ended December 31, 2001 compared to the six months ended December 31, 2000. Effective July 1, 2001, goodwill amortization was eliminated in accordance with the adoption of SFAS 142 (See Note 1 to the Consolidated Financial Statements).

Increased data processing costs of $\$ 114,000$ during the six months ended December 31, 2001 compared to the six months ended December 31, 2000 resulted from additional systems activity related to growth in the loan portfolio and additional deposit activity.

Other expenses increased $\$ 442,000$ during the six months ended December 31, 2001 compared to the six months ended December 31, 2000, due primarily to growth in public relations expenses of $\$ 127,000$, and marketing expenses of $\$ 47,000$, as well as various branch administrative expenses such as supplies, postage and protective services associated with increased customer activities added during the period.

Income Tax Expense. Income tax expense increased $\$ 2.7$ million during the six months ended December 31, 2001 compared to the six months ended December 31, 2000, due primarily to an increase of $\$ 8.6$ million in pre-tax net income. The effective tax rate decreased from $39.7 \%$ to $37.0 \%$ during the six months ended December 31, 2001 compared to the six months ended December 31, 2000, due to the implementation of certain operational and investment activities that resulted in a reduction in the Company's effective tax rate.

## Comparison of Operating Results for the Twelve Months Ended June 30, 2002 and 2001

General. Net income was $\$ 38.7$ million during the year ended June 30, 2002, an increase of $\$ 13.5$ million over net income of $\$ 25.2$ million during the year ended June 30, 2001. During the year ended June 30, 2002 compared to the year ended June 30, 2001, net interest income increased $\$ 14.7$ million, the provision for loan losses declined $\$ 500,000$, non-interest income increased $\$ 5.5$ million and non-interest expense increased $\$ 335,000$, resulting in increased pre-tax income of $\$ 20.4$ million. Goodwill amortization, which was $\$ 4.6$ million during the year ended June 30, 2001, was eliminated during the year ended June 30, 2002 pursuant to the adoption of SFAS 142 effective July 1, 2001, partially offsetting an increase of $\$ 5.0$ million in non-interest expense. Income tax expense increased $\$ 7.0$ million as a result of the increased pre-tax income.

Net Interest Income. Net interest income for the year ended June 30, 2002 increased $\$ 14.7$ million to $\$ 82.3$ million from $\$ 67.6$ million during the year ended June 30, 2001. This growth was attributable to both an increase of $\$ 2.9$ million in interest income and a decline of $\$ 11.8$ million in interest expense during the year ended June 30, 2002 compared to the year ended June 30, 2001. The net interest spread increased 38 basis points from $2.32 \%$ for the year ended June 30, 2001 to $2.70 \%$ for the year ended June 30, 2002, and the net interest margin increased 36 basis points from $2.76 \%$ to $3.12 \%$ during the same period.

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The increase in net interest spread and net interest margin both reflected a 78 basis point decline in the average cost of interest-bearing liabilities, as well as a shift in the composition of interest-bearing liabilities away from higher cost borrowings and towards lower cost money market and other deposit accounts. During the year ended June 30, 2002 compared to the year ended June 30, 2001, the average balance of deposits, including non-interest-bearing checking accounts, increased as a result of ongoing deposit marketing promotions and customer sales activities. In addition, the average balance of real estate loans increased during the twelve months ended June 30, 2002, and the average rate on real estate loans was less susceptible to changes in interest rates than other interest-earning assets since real estate loans possess a longer average term to their maturity or next interest rate reset.

During the period January 2001 through December 2001, the FOMC reduced the overnight inter-bank borrowing rate on eleven different occasions, moving from a beginning rate of $6.5 \%$ to an ending rate of $1.75 \%$. Because the Bank's liabilities generally possess a shorter average term to maturity than its assets, the net interest margin and net interest spread both benefited from these reductions in interest rates.

The increase in net interest margin additionally reflected growth in the ratio of interest-earning assets to interest-bearing liabilities from $109.33 \%$ during the year ended June 30, 2001 to $110.99 \%$ during the year ended June 30,2002 , reflecting additional equity generated during the period, a portion of which was invested in interest-earning assets.

Interest Income. Interest income was $\$ 184.6$ million during the year ended June 30, 2002, an increase of $\$ 2.9$ million from $\$ 181.7$ million during the year ended June 30, 2001. Increased interest income on real estate loans of $\$ 13.9$ million during the year ended June 30, 2002 compared to the year ended June 30, 2001 was partially offset by declines in interest income on MBS of $\$ 7.8$ million, on investment securities of $\$ 2.5$ million and on other short-term investments of $\$ 558,000$ during the same period. As part of its ongoing strategy, the Bank continued to emphasize growth in real estate loans as its primary interest-earning asset, and de-emphasized its securities portfolio while loan origination demand was strong. The increase in interest income on real estate loans was attributable to an increase of $\$ 223.9$ million in the average balance of real estate loans resulting from real estate loan originations during the period July 1, 2000 through June 30, 2002. During the years ended June 30, 2002 and 2001, real estate loan originations totaled $\$ 552.5$ million and $\$ 398.3$ million, respectively.

The decline of $\$ 7.8$ million in interest income on MBS and $\$ 2.5$ million on investment securities resulted from declines in both the average interest rate and average balance of these assets. During the year ended June 30, 2002 compared to the year ended June 30, 2001, the average balance of MBS declined $\$ 71.0$ million and investment securities declined $\$ 13.1$ million, due to principal repayments, maturities and calls of these securities that were partially offset by purchase activity. Interest income on other short-term investments declined by $\$ 558,000$ due to a decline of 288 basis points in average yield during the year ended June 30, 2002 compared to the year ended June 30, 2001, reflecting declines in short-term interest rates during the period January 2001 through December 2001.

Overall, the yield on interest-earning assets declined 40 basis points from $7.41 \%$ during the year ended June 30, 2001 to $7.01 \%$ during the year ended June 30, 2002. Declines in the overnight inter-bank borrowing rate brought about by actions of the FOMC during the period January 2001 through December 2001 contributed to general decreases in
interest rates, resulting in a reduction in the average yield of 86 basis points on MBS, 155 basis points on investment securities and 288 basis points on other (short-term) investments during the year ended June 30, 2002 compared to the year ended June 30, 2001. The yield on real estate loans declined by only 16 basis points during this period. Real estate loans possess longer terms to maturity or interest rate repricing and, therefore, reacted slower than other interest-earning assets to the declines in interest rates during the twelve months ended June 30, 2002.

Interest Expense. Interest expense declined $\$ 11.8$ million, to $\$ 102.2$ million during the year ended June 30, 2002, from $\$ 114.0$ million during the year ended June 30,2001 . The decline in interest expense resulted substantially from a reduction of $\$ 10.5$ million in interest expense on borrowed funds, which resulted from a decline of $\$ 166.2$ million in the average balance of borrowed funds during the year ended June 30, 2002 compared to the year ended June 30, 2001. The average cost of CDs, the next largest component of interest expense, declined by 103 basis points, resulting in a reduction in interest expense of $\$ 3.8$ million during the year ended June 30, 2002 compared to the year ended June 30, 2001. The average cost of money market accounts also declined 142 basis points during the same period. The average cost of savings accounts declined 44 basis points during the year ended June 30, 2002 compared to the year ended June 30, 2001, resulting in a decline in interest cost of $\$ 1.7$ million during the period. These declines in average cost all reflected reductions in interest rates due to actions of the FOMC during the period January 2001 through December 2001.

Interest expense on money market accounts increased $\$ 4.1$ million during the year ended June 30, 2002 compared to the year ended June 30, 2001, despite the decline of 142 basis points in average cost during the period, resulting from an increase of $\$ 235.7$ million in the average balance of these deposits during this period. The growth in the average balance of money market accounts resulted from ongoing marketing promotions related to these accounts.

Provision for Loan Losses. The provision for loan losses was $\$ 240,000$ during the year ended June 30, 2002, compared to $\$ 740,000$ during the year ended June 30, 2001. During the quarter ended December 31, 2000, an additional provision of $\$ 500,000$ was recorded related to a loan added to troubled-debt restructurings. The provision of $\$ 240,000$ during the year ended June 30,2002 reflected the growth in the loan portfolio during the 12 -month period ended June 30, 2002. Due to net charge-offs of $\$ 329,000$ recorded during the year ended June 30, 2002, the allowance for loan losses declined $\$ 89,000$ during the same period. During the year ended June 30, 2002, overall asset quality required no additional provisions beyond the $\$ 240,000$ allocated to cover loan portfolio growth during the period.

Non-Interest Income. Non-interest income increased $\$ 5.5$ million, to $\$ 14.8$ million, during the year ended June 30, 2002, from $\$ 9.3$ million during the year ended June 30, 2001. The increase resulted primarily from increased prepayment fee income (included in other non-interest income) of $\$ 3.9$ million, as loan prepayments increased during the period due to declines in interest rates. In addition, fee income increased $\$ 277,000$ during the year due to increased deposit customer fees. During the year ended June 30, 2002, a gain on the sale of securities and other assets of $\$ 2.1$ million was recorded, primarily from the sale of equity investments. During the year ended June 30, 2001, a gain of $\$ 1.0$ million on the sale of securities and other assets was recorded which also related primarily to sales of equity investments. The gains on sales of equity securities during the twelve months ended June 30, 2002 were utilized to offset a portion of expenses associated with the prepayment of FHLBNY Advances during the year.

Non-Interest Expense. Non-interest expense was $\$ 35.4$ million during the year ended June 30, 2002, $\$ 335,000$ above the level during the year ended June 30, 2001.

Salary and employee benefits increased $\$ 3.4$ million during the year ended June 30, 2002 compared to the year ended June 30, 2001, as a result of growth in management and employees added to satisfy needs created by the following: (1) growth in loan portfolio balance; (2) growth in deposit balances; (3) added deposit products; and (4) two new retail branches. The employee benefit costs associated with the ESOP, which are calculated based upon the average market value of the Holding Company's common stock, increased \$778,000 due to an increase in the average market value of the Holding Company's common stock during the period, and were offset by the reduction of $\$ 776,000$ in expenses associated with the RRP, as the amortization of the initial stock awards under the RRP was completed on February 1, 2002.

Goodwill amortization expense declined $\$ 4.6$ million during the year ended June 30, 2002 compared to the year ended June 30, 2001. Effective July 1, 2001, goodwill amortization was eliminated in accordance with the adoption of SFAS 142 (See Note 1 to the Consolidated Financial Statements).

Increased data processing costs of $\$ 332,000$ during the twelve months ended June 30, 2002 compared to the year ended June 30, 2001 resulted from additional systems activity related to growth in the loan portfolio and additional deposit activity.

Other expenses increased $\$ 1.2$ million during the twelve months ended June 30, 2002 compared to the twelve months ended June 30, 2001, due primarily to growth in public relations expenses of $\$ 206,000$, marketing expenses of $\$ 345,000$, as well as various branch administrative expenses such as supplies, postage and protective services associated with increased customer activities and two new branches added during the twelve month period ended June 30, 2002.

Income Tax Expense. Income tax expense increased $\$ 7.0$ million during the year ended June 30, 2002 compared to the year ended June 30, 2001, due primarily to an increase of $\$ 20.4$ million in pre-tax net income. The effective tax rate decreased from $38.5 \%$ to $37.1 \%$ during the period, due to the implementation of certain operational and investment activities that resulted in a reduction in the Company's effective tax rate.

## Comparison of Operating Results for the Twelve Months Ended June 30, 2001 and 2000

General. Net income was $\$ 25.2$ million during the year ended June 30, 2001, an increase of $\$ 2.8$ million over net income of $\$ 22.4$ million during the year ended June 30, 2000. During the year ended June 30, 2001, an increase from the year ended June 30, 2000 of $\$ 4.2$ million in non-interest income was partially offset by increases of $\$ 1.1$ million in non-interest expense, $\$ 500,000$ in the provision for loan losses, and $\$ 604,000$ in income tax expense.

Net Interest Income. Net interest income for the year ended June 30, 2001 increased $\$ 802,000$ to $\$ 67.6$ million from $\$ 66.8$ million during the year ended June 30, 2000. The increase was attributable to the overall growth in interest-earning assets over the corresponding increase in interest-bearing liabilities. However, the beneficial impact of this growth was offset, in part, by the decline in the net interest spread during this period.

The net interest spread declined 16 basis points from $2.48 \%$ for the year ended June 30, 2000 to $2.32 \%$ for the year ended June 30, 2001, and the net interest margin declined 15 basis points from $2.91 \%$ to $2.76 \%$ during the same period. The decline in net interest spread and net interest margin both reflected a 35 basis point increase in the average cost of interest-bearing liabilities, resulting primarily from an increase in the average cost of borrowed funds of 47 basis points, CDs of 23 basis points and money market accounts of 12 basis points. These interest rate increases all reflected increases in general interest rates during the period April 2000 through December 2000. The narrowing of the interest spread and net interest margin also reflected an $\$ 88.3$ million increase in average borrowed funds, the highest cost interest-bearing liability. The Holding Company's issuance, on April 12, 2000, of $\$ 25.0$ million in subordinated notes with a stated annual coupon of $9.25 \%$ additionally contributed to the growth in interest expense on borrowed funds, as twelve months of expense was incurred on these notes during the year ended June 30, 2001 compared to two and one-half months of expense incurred during the twelve month period ended June 30, 2000. During the period January 1, 2001 through June 30, 2001, reductions in general interest rates provided some reduction in borrowing costs, which partially offset the aforementioned items.

During the three months ended March 31, 2000, the FOMC increased its overnight borrowing rate by 25 basis points on two different occasions, moving from a beginning rate of $5.50 \%$ to an ending rate of $6.0 \%$. This rate was subsequently increased an additional 50 basis points during the period April 2000 through December 2000 to $6.5 \%$, which is where it stood at December 31, 2000. During the period January 1, 2001 through June 30, 2001, the Federal Reserve Bannk reduced its federal funds borrowing rate on six different occasions, moving from the beginning overnight borrowing rate of $6.5 \%$ to $3.75 \%$ as of June 30, 2001. Because the majority of interest-earning assets and interest-bearing liabilities do not reprice daily, the Bank experiences delays in recognizing the effects of interest rate movements. As a result, despite the significant reductions in interest rates by the Federal Reserve Bank, which brought the overnight borrowing rate at June 30, 2001 below its level at June 30, 2000, the overall yield on interest-earning assets and cost on interest-bearing liabilities were higher during the year ended June 30, 2001 than the year ended June 30, 2000. However, since the Bank's liabilities typically reprice more rapidly than its assets, it did experience significant benefits to its net interest spread and net interest margin from the interest rate decreases during the quarter ended June 30, 2001 (See "Item 7A - Qualitative and Quantitative Disclosure About Market Risk").

Interest Income. Interest income for the year ended June 30, 2001 was $\$ 181.6$ million, an increase of $\$ 16.0$ million from $\$ 165.6$ million during the year ended June 30, 2000. The growth in interest income was attributable to increased interest income on real estate loans of $\$ 21.3$ million. The growth in interest income on real estate loans was attributable primarily to an increase of $\$ 256.1$ million in the average balance of real estate loans, resulting from $\$ 398.3$ million of real estate loans originated during the twelve-month period ended June 30, 2001. Partially offsetting the increase in interest income on real estate loans was a decline of $\$ 1.5$ million in income on other interest-earning assets (composed of federal funds sold, commercial paper, and FHLBNY capital stock) from $\$ 6.1$ million during the year ended June 30, 2000 to $\$ 4.6$ million during the year ended June 30, 2001. This decline resulted from a reduction in the average balance of these assets of $\$ 29.0$ million, as the Bank maintained a higher than normal level of investment in these short-term assets during the quarter ended December 31, 1999 for liquidity purposes. Interest income on MBS declined $\$ 1.9$ million during the year ended June 30, 2001 compared to the year ended June 30, 2000, reflecting a reduction of $\$ 38.2$ million in average balance, and interest income on investment securities declined $\$ 1.9$ million, from $\$ 9.7$ million, during the twelve months ended June 30, 2000 to $\$ 7.8$ million during the twelve months ended June 30, 2001, reflecting a decline in average balance of $\$ 31.3$ million. These declines in average balance resulted from an ongoing strategic shift in the composition of interest-earning assets towards real estate loans. The average balance of these securities during the year ended June 30, 2001 was below its

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level during the comparable period as more securities funds were allocated to real estate loans.

Overall, the average yield on interest-earning assets increased 19 basis points from $7.22 \%$ during the year ended June 30,2000 to $7.41 \%$ during the year ended June 30,2001 . The increase was attributable primarily to increases in the average yield of 10 basis points on real estate loans, 14 basis points on MBS and 31 basis points on other interest-earning assets, resulting primarily from general market interest rate increases during the period April 2000 through December 2000. The average interest rate on real estate loan originations during the year ended June 30 , 2001 was $7.75 \%$, compared to $7.69 \%$ during the year ended June 30, 2000, reflecting the increase in general market interest rates during the period April 2000 through December 2000. The ongoing strategic shift in composition of interest-earning assets away from investment and MBS and towards real estate loans also had a beneficial impact on the average yield of interest-earning assets during the year ended June 30, 2001.

Interest Expense. Interest expense increased $\$ 15.2$ million, to $\$ 114.0$ million, during the year ended June 30, 2001, from $\$ 98.8$ million during the year ended June 30, 2000. This increase resulted primarily from increased interest expense of $\$ 9.9$ million on borrowed funds, which resulted from both growth in the average balance of borrowed funds of $\$ 88.3$ million during the year ended June 30, 2001 compared to the year ended June 30, 2000, and an increase in the average cost of borrowed funds of 47 basis points. The increase in the average balance of borrowed funds resulted from growth in FHLBNY Advances from \$250.0 million at June 30, 1999 to \$542.5 million at June 30, 2001. While much of this growth occurred during the period July 1, 1999 through June 30, 2000, when the Bank's deposit generation levels were lower, the full effect of this increase was recognized in the average balance computation for the year ended June 30, 2001, and only a portion of the growth was recognized in the average balance computation for the year ended June 30, 2000. The growth in borrowings resulted primarily from funding that was needed to support loan origination levels in excess of deposit funding during years ended June 30, 2000 and 2001. Average borrowings also increased during this period as a result of the $\$ 25.0$ million in subordinated debt added on April 12, 2000, at a stated annual coupon of $9.25 \%$. The subordinated notes contributed $\$ 2.4$ million to interest expense during the year ended June 30, 2001. The increase in average cost of borrowed funds reflected both prepayment expenses of $\$ 766,000$, and the overall increase in interest rates during the period April 2000 through December 2000. There was no prepayment expense on borrowed funds during the twelve months ended June 30, 2000. Interest expense on money market accounts increased $\$ 4.2$ million, resulting from both an increase of $\$ 95.5$ million in the average balance and an increase of 12 basis points in average cost of these deposits during the year ended June 30,2001 compared to the same period of the prior year. The increase in average balance and average cost of money market accounts reflected the growth of these accounts from ongoing interest rate promotions during the period July 1, 1999 through June 30, 2001. Interest expense on CDs also increased $\$ 1.7$ million, which resulted from an increase of 23 basis points in the average cost of these deposits, reflecting the overall increase in interest rates early in the year ended June 30, 2001. Interest expense on savings accounts declined $\$ 644,000$ due a decline in average balance in these accounts of $\$ 29.8$ million, with much of these funds being moved to money market accounts.

Provision for Loan Losses. The provision for loan losses was $\$ 740,000$ during the year ended June 30, 2001, compared to $\$ 240,000$ during the year ended June 30, 2000. During the quarter ended December 31, 2000, an additional provision of $\$ 500,000$ was recorded related to a troubled-debt restructuring loan. Otherwise, the Bank's overall asset quality remained relatively stable (See "Item 1 Business - Asset Quality"). The remaining loan loss provision of $\$ 240,000$ during the period reflected both the Bank's response to continued growth in real estate loans and its recognition of slight increases in delinquent and impaired loans. The allowance for loan losses increased $\$ 674,000$ during the year ended June 30,2001 , as the loan loss provision of $\$ 740,000$ exceeded net charge-offs of $\$ 66,000$ during the period.

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Non-Interest Income. Non-interest income increased $\$ 4.3$ million, to $\$ 9.3$ million, during the year ended June 30, 2001, from $\$ 5.0$ million during the year ended June 30, 2000. The increase resulted primarily from an increase of $\$ 2.6$ on the gain resulting from the disposal of securities and other assets. During the year ended June 30, 2001, a net gain on the sale of equity investments of $\$ 1.0$ million was recorded. During the year ended June 30, 2000, net losses of $\$ 2.6$ million associated with the sales of investments and MBS was recorded, which were partially offset by a gain of $\$ 1.2$ million on the sale of deposits at the Gates Avenue, Brooklyn branch. Additionally, the Bank's investment in BOLI, which was instituted in May 2000, contributed an additional $\$ 1.9$ million to other non-interest income during the year ended June 30, 2001. Loan prepayment fees, a component of other non-interest income, declined $\$ 657,000$, to $\$ 741,000$, during the year ended June 30, 2001 compared to $\$ 1.4$ million during the year ended June 30, 2000, reflecting reduced loan refinancing activity resulting from increased interest rates early in the year ended June 30, 2001, but were partially offset by increased Bank retail fee income (a component of service charges and other fees) of $\$ 343,000$ during the twelve months ended June 30, 2001, which resulted from increased deposit activities and a new customer debit card service instituted during the twelve month period ended June 30, 2001.

Non-Interest Expense. Non-interest expense increased $\$ 1.1$ million, from $\$ 34.0$ million during the year ended June 30, 2000 , to $\$ 35.1$ million during the year ended June $30,2001$.

Salary and employee benefits remained relatively constant during the twelve months ended June 30, 2001. Benefit plan restructurings, which became effective on July 1, 2000, provided reductions of $\$ 2.2$ million in salaries and employee benefits expenses during the year ended June 30, 2001. During the year ended June 30, 2000, in conjunction with the restructurings, a non-recurring reduction in expense of $\$ 1.4$ million was recorded related to the curtailment gain resulting from the freezing of benefits accrued under the retirement plan. The restructurings additionally contributed to the decline in ESOP expense of $\$ 1.1$ million during the twelve months ended June 30, 2001 compared to the prior comparative period, as the amortization period associated with the ESOP expense was increased, thus lowering the annual ESOP expense. Offsetting these declines were increases in salaries and benefits of $\$ 1.1$ million resulting primarily from base pay and staff increases necessitated by loan and deposit growth, and The Dime Savings Bank of Williamsburgh 401(k) Plan ("401(k) Plan") expenses, as 401(k) Plan contributions were reinstated effective July 1, 2000.

Occupancy and equipment expense increased $\$ 342,000$ during the year ended June 30, 2001 compared to the year ended June 30, 2000, due primarily to increased rental, utility and branch property costs on the Bank's branch offices that aggregated approximately $\$ 154,000$. In addition, the Bank experienced increased depreciation expense of $\$ 99,000$ during the year ended June 30, 2001, due to the accelerated depreciation of computer equipment acquired in the FIBC Acquisition. This accelerated depreciation resulted from management's revised estimate of the estimated useful life of the equipment.

Federal deposit insurance premiums declined \$107,000 during the year ended June 30, 2001 compared to June 30, 2000, due to a reduction in the assessment rates on SAIF-insured deposits. Data processing costs increased $\$ 151,000$ during the year ended June 30, 2001 compared to the prior comparative period, due to an increase in loan and deposit activity during the period, and other expenses increased $\$ 743,000$, due primarily to increased advertising and direct marketing expenses of $\$ 318,000$.

Income Tax Expense. Income tax expense increased $\$ 604,000$ during the year ended June 30, 2001 compared to the year ended June 30, 2000, due to an increase in pre-tax income of $\$ 3.5$ million. The increase in income tax expense was partially offset by a decline in income tax expense resulting primarily from the implementation of certain operational and investment activities that resulted in a reduction in the Company's effective tax rate.

## Impact of Inflation and Changing Prices

The Financial Statements and Notes thereto presented herein have been prepared in accordance with GAAP, which requires the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased costs of operations. Unlike industrial companies, nearly all of the Company's consolidated assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on the Company's consolidated performance than do the effects of general levels of inflation. Interest rates do not necessarily fluctuate in the same direction or to the same extent as the price of goods and services.

## Recently Issued Accounting Standards

SFAS 147 - In October 2002, the Financial Accounting Standards Board ("FASB") issued SFAS 147, Acquisitions of Certain Financial Institutions. This Statement provides guidance on the accounting for the acquisition of a financial institution and applies to all acquisitions except those between two or more mutual enterprises. This Statement provides that the excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired in a business combination represents goodwill that should be accounted for under FASB Statement No. 142, "Goodwill and Other Intangible Assets." The adoption of SFAS 147 on October 1, 2002 did not affect the Company s financial condition or results of operations.

SFAS 148 - In December 2002, the FASB issued SFAS 148, Accounting for Stock Based Compensation Transition and Disclosure, which amends SFAS 123. SFAS 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock based compensation, and requires more prominent and frequent disclosures about the effects of stock-based compensation. The Company has elected to early adopt the disclosure requirements for the year ended December 31, 2002.

## Item 7A. Quantitative and Oualitative Disclosure About Market Risk

As a depository financial institution, the Bank's primary source of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact the level of both income and expense recorded on a significant portion of the Bank's assets and liabilities, and the market value of all interest-earning assets and interest-bearing liabilities. In addition, the Bank's real estate loan portfolio, concentrated primarily within the New York City metropolitan area, is
subject to risks associated with the local economy.
During the period July 1998 through December 2000, the Holding Company and Bank both operated under a challenging interest rate environment, which featured little difference between rates available to the Bank on short-term and long-term investments. Under such a "flat yield curve environment," financial institutions faced a challenge to earn a positive spread between interest income on new or renewed loans and investments and interest expense paid on new or renewed deposits and borrowings. The flat yield curve environment experienced during this period was a contributing factor in either the stagnation or mild reduction in the Company's consolidated net interest spread. During the period January 1, 2001 through December 31, 2001, declines in short-term interest rates produced a widening gap between short-term and long-term interest rates. This interest rate environment favorably impacted the net interest spread and margin during the period January 2001 through December 2002.

Neither the Holding Company nor the Bank are subject to foreign currency exchange or commodity price risk. In addition, the Company owns no trading assets, nor did it engage in any hedging transactions utilizing derivative instruments (such as interest rate swaps and caps) or embedded derivative instruments during the six months ended December 31, 2002 that require bifurcation. In the future, the Company may, with appropriate Board approval, engage in hedging transactions utilizing derivative instruments.

Since a majority of the Company's consolidated interest-earning assets and interest-bearing liabilities are located at the Bank, virtually all of the interest rate risk exposure exists at the Bank level. As a result, all of the significant interest rate risk management procedures are performed at the Bank level. The Bank's interest rate risk management strategy is designed to limit the volatility of net interest income and preserve capital over a broad range of interest rate movements and has three primary components.

Assets. The Bank's largest single asset type is the adjustable-rate multi-family residential loan. Multi-family residential loans typically carry shorter average terms to maturity than one- to four-family residential loans, thus significantly reducing the overall level of interest rate risk. Approximately $86.6 \%$ of multi-family residential loans originated during the six months ended December 31, 2002 were adjustable rate, with repricing typically occurring after five or seven years, compared to $80.2 \%$ during the twelve months ended June 30, 2002. In addition, the Bank has sought to include in its portfolio various types of adjustable-rate one- to four-family loans and adjustable and floating-rate investment securities, which generally have repricing terms of three years or less. At December 31, 2002, adjustable-rate real estate and consumer loans totaled $\$ 1.59$ billion, or $53.9 \%$ of total assets, and adjustable-rate investment securities (CMOs, REMICs, MBS issued by GSEs and other securities) totaled $\$ 77.3$ million, or $2.6 \%$ of total assets. At June 30, 2002, adjustable-rate multi-family residential, commercial real estate and one- to four-family loans totaled $\$ 1.52$ billion, or $54.0 \%$ of total assets, and adjustable-rate securities totaled $\$ 89.8$ million, or $3.2 \%$ of total assets.

Deposit Liabilities. As a traditional community-based savings bank, the Bank is largely dependent upon its base of competitively priced core deposits to provide stability on the liability side of the balance sheet. The Bank has retained many loyal customers over the years through a combination of quality service, convenience, and a stable and experienced staff. Core deposits, at December 31, 2002, were $\$ 1.10$ billion, or $56.9 \%$ of total deposits. The balance of CDs as of December 31, 2002 was $\$ 830.1$ million, or $43.1 \%$ of total deposits, of which $\$ 520.7$ million, or $62.7 \%$, mature within one year. The weighted average maturity of the Bank's CDs at December 31, 2002 was 12.8 months compared to 11.9 months at June 30, 2002. Depending on market conditions, the Bank generally prices its CDs in an effort to encourage the extension of the average maturities of deposit liabilities beyond one year.

Wholesale Funds. The Bank is a member of the FHLBNY, which provided the Bank with a borrowing line of up to $\$ 697.8$ million at December 31, 2002. The Bank borrows from the FHLBNY for various purposes. At December 31, 2002, the Bank had outstanding Advances of $\$ 555.0$ million with the FHLBNY.

In June 2000, the Bank received approval from its Board to accept brokered deposits as a source of funds. The Bank had no outstanding brokered deposits at December 31, 2002. At both June 30, 2002 and June 30, 2001, brokered deposits totaled $\$ 2.0$ million.

## Interest Sensitivity GAP

The Bank regularly monitors its interest rate sensitivity through a calculation of an interest sensitivity GAP. The interest sensitivity GAP is the difference between the amount of interest-earning assets and interest-bearing liabilities anticipated to mature or reprice within a specific period. The interest sensitivity GAP is considered positive when the amount of interest-earning assets anticipated to mature or reprice within a specified time frame exceeds the amount of interest-bearing liabilities anticipated to mature or reprice within the same period. Conversely, the interest sensitivity GAP is considered negative when the amount of interest-bearing liabilities anticipated to mature or reprice within a specific time frame exceeds the amount of interest-earning assets anticipated to mature or reprice within the same period. In a rising interest rate environment, an institution with a positive interest sensitivity GAP would generally be expected, absent the effects of other factors, to experience a greater increase in the yields of its assets relative to the costs of its liabilities and thus an increase in the institution's net interest income, whereas an institution with a negative interest sensitivity GAP would generally be expected to experience a decline in net interest income. Conversely, in a declining interest rate environment, an institution with a positive interest sensitivity GAP would generally be expected, absent the effects of other factors, to experience a greater decline in the yields of its assets relative to the costs of its liabilities and thus a decrease in the institution's net interest income, whereas an institution with a negative interest sensitivity GAP would generally be expected to experience an increase in interest income.

The table on the following page sets forth the amounts of the Company's consolidated interest-earning assets and interest-bearing liabilities outstanding at December 31, 2002 which are anticipated, based upon certain assumptions, to reprice or mature in each of the future time periods shown. Except as stated below, the amount of assets and liabilities shown repricing or maturing during a particular period reflect the earlier of term to repricing or term to repayment of the asset or liability. The table is intended to provide an approximation of the projected repricing of assets and liabilities at December 31, 2002 on the basis of contractual maturities, anticipated prepayments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. For purposes of presentation in the following table, the Bank utilized its historical deposit attrition experience ("Deposit Decay Rate") for savings accounts, which it believes to be the most accurate measure. For NOW, Super NOW and money market accounts, it utilized the Deposit Decay Rates published by the OTS. All amounts calculated in the table for both loans and MBS reflect principal balances expected to reprice as a result of anticipated principal repayments (inclusive of early repayments) or as a result of contractual interest rate adjustments.


Interest-Earning Assets (1):
Mortgages and

| other loans | $\$ 113,222$ | $\$ 113,222$ | $\$ 226,444$ | $\$ 621,139$ | $\$ 621,139$ | $\$ 474,912$ | $-\$ 2,170,077$ |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Investment | 31,952 | 28,389 | 26,593 | 5,211 | 75 | 13,170 | - | 105,389 | securities

Mortgage-backed

| securities (2) | 85,050 | 85,050 | 170,100 | 12,025 | 8,643 | 2,084 | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Other short-term

| investments | 114,291 | - | - | - | - | - | - | 114,291 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

FHLBNY capital

| stock | 34,890 | - | - | - | - | - | - | 34,890 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total interest

| earning assets | 379,405 | 226,661 | 423,137 | 638,375 | 629,857 | 490,166 | $-2,787,599$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Less:
Allowance for loan

| losses | - | - | - | - | - | - | $\$(15,458)$ | $(15,458)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net interest-earning
$\begin{array}{llllllll}\text { assets } & 379,405 & 226,661 & 423,137 & 638,375 & 629,857 & 490,166 & (15,458) \\ 2,772,141\end{array}$
Non-interest-earning
assets
$\begin{array}{lllllllll}\text { Total assets } & \$ 379,405 & \$ 226,661 & \$ 423,137 & \$ 638,375 & \$ 629,857 & \$ 490,166 & \$ 158,775 & \$ 2,946,374\end{array}$
Interest-Bearing Liabilities

Cumulative total

Savings accounts
NOW and Super
NOW accounts
Money market
accounts
Certificates of

| Deposit | 158,899 | 160,061 | 201,690 | 255,428 | 54,062 | - | - | 830,140 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Borrowed funds | 162,063 | 9,564 | 21,627 | 163,968 | 197,500 | 95,819 | - | 650,541 |
| Subordinated notes | - | - | - | - | - | 25,000 |  | 25,000 |
| Interest-bearing |  |  |  |  |  |  |  |  |


| Escrow | - | - | - | - | - | 1,853 | - | 1,853 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | ---: |
| Total interest- |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| bearing liabilities | 458,340 | 282,248 | 392,516 | 628,233 | 376,595 | 380,585 | - | $2,518,517$ |
| Checking accounts | - | - | - | - | - | - | $\$ 86,052$ | 86,052 |
| Other non-interest |  |  |  |  |  |  |  |  |
| bearing liabilities | - | - | - | - | - | - | 76,068 | 76,068 |
| Stockholders' equity | - | - | - | - | - | - | 265,737 | 265,737 |
| Total liabilities and |  |  |  |  |  |  |  |  |

Total interest-

| Escrow | - | - | - | - | - | 1,853 | - | 1,853 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | ---: | ---: |
| Total interest- |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| bearing liabilities | 458,340 | 282,248 | 392,516 | 628,233 | 376,595 | 380,585 | - | $2,518,517$ |
| Checking accounts | - | - | - | - | - | - | $\$ 86,052$ | 86,052 |
| Other non-interest |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| bearing liabilities | - | - | - | - | - | - | 76,068 | 76,068 |
| Stockholders' equity | - | - | - | - | - | - | 265,737 | 265,737 |
| Total liabilities and |  |  |  |  |  |  |  |  |

stockholders'
$\begin{array}{llllllll}\text { equity } & \$ 458,340 & \$ 282,248 & \$ 392,516 & \$ 628,233 & \$ 376,595 & \$ 380,585 & \$ 427,857\end{array} \$ 2,946,374$
Positive (Negative) interest sensitivity

GAP per period $\begin{array}{lllll}\$(78,935)\end{array} \$(55,587) \quad \$ 30,621 \quad \$ 10,142 \quad \$ 253,262 \quad \$ 109,581$
Positive (Negative)
cumulative interest
sensitivity GAP $\quad \$(78,935) \$(134,523) \$(103,902) \$(93,761) \$ 159,501 \quad \$ 269,082$
Cumulative interest
sensitivity gap as a percent of total assets
$\begin{array}{lllll}\$ 12,625 & \$ 12,199 & \$ 23,175 & \$ 76,694 & \$ 57,986\end{array} \$ 179,721$
$\$ 362,400$
-
$\begin{array}{llllll}2,943 & 2,671 & 4,624 & 10,506 & 3,251 & 7,826\end{array}$
31,821
$\begin{array}{llllll}121,810 & 97,753 & 141,400 & 121,637 & 63,796 & 70,366\end{array}$
616,762
121,810
121,637
63,796 70,366
616.762

Cetifictes
stockholders'
equity
Positive (Negative)
interest sensitivity

Posive (Negtive)
$(2.68) \% \quad(4.57) \%$
(3.53)\%
$(3.18) \% \quad 5.41 \%$
9.13\%

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interest-earning
assets as a percent
of cumulative total
interest-bearing
$\begin{array}{lllllll}\text { liabilities } & 82.78 \% & 81.84 \% & 90.83 \% & 94.68 \% & 107.46 \% & 110.68 \%\end{array}$
(1)

Interest-earning assets are included in the period in which the balances are expected to be redeployed and/or repriced as result of anticipated prepayments, scheduled rate adjustments, and contractual maturities or calls.
(2)

Based upon historical repayment experience, and, where applicable, Balloon Payment dates.

The Company's consolidated balance sheet is composed primarily of assets that mature or reprice within five years, with a significant portion maturing or repricing within one year. In addition, the Bank's deposit base is composed primarily of savings accounts, money market accounts and CDs with maturities of two years or less. At December 31, 2002, interest-bearing liabilities estimated to mature or reprice within one year totaled $\$ 1.13$ billion, while interest-earning assets estimated to mature or reprice within one year totaled $\$ 1.03$ billion, resulting in a negative one-year interest sensitivity GAP of $\$ 103.9$ million, or negative $3.5 \%$ of total assets. In comparison, at June 30, 2002, the Company's consolidated one-year interest sensitivity GAP was negative $\$ 338.1$ million, or negative $12.0 \%$ of total assets. The decrease in the level of the one-year negative interest sensitivity GAP resulted from a significant increase in the estimate of loan prepayments in the one year or less period reflecting the current interest rate environment and recent prepayment experience of the Bank's loan portfolio.

Certain limitations are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may not react correspondingly to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate with changes in market interest rates, while interest rates on other types of assets may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate loans, have features, like annual and lifetime rate caps, which restrict changes in interest rates both on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in the table.

Finally, the ability of certain borrowers to make scheduled payments on their adjustable-rate loans may decrease in the event of an interest rate increase.

Under interest rate scenarios other than that which existed on December 31, 2002, the interest sensitivity GAP for assets and liabilities could differ substantially based upon different assumptions about the manner in which core Deposit Decay Rates and loan prepayments would change. For example, the interest rate risk management model assumes that in a rising rate scenario, by paying competitive rates on non-core deposits, a portion of core deposits will transfer to CDs and be retained, although at higher cost. Also, in a rising interest rate environment, loan and MBS prepayment rates would be expected to slow, as borrowers postpone loan refinancings until rates again decline.

## Interest Rate Risk Exposure ('NPV') Compliance

Under guidelines established by OTS Thrift Bulletin 13a, the Bank also measures its interest rate risk through analysis of the change in its net portfolio value ( NPV ) under several interest rate scenarios. NPV is the difference between the present value of the expected future cash flows of the Bank $s$ assets and liabilities, plus the value of net expected cash flows from either loan origination commitments or purchases of securities.

Generally, the fair value of fixed-rate instruments fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of interest-earning assets, which could adversely affect the Company's consolidated results of operations if they were to be sold, or, in the case of interest-earning assets classified as available for sale, reduce the Company's consolidated stockholders' equity, if retained. The changes in the value of assets and liabilities due to fluctuations in interest rates reflect the interest rate sensitivity of those assets and liabilities. Under GAAP, changes in the unrealized gains and losses, net of taxes, on securities classified as available for sale will be reflected in stockholders' equity through other comprehensive income. As of December 31, 2002, the Company's consolidated securities portfolio included $\$ 465.3$ million in securities classified as available for sale, which possessed a gross unrealized gain of $\$ 3.8$ million. Fluctuations in interest rates could produce significant changes in the value of such securities and could produce significant fluctuations in stockholders' equity through other comprehensive income. Neither the Holding Company nor the Bank owned any trading assets as of December 31, 2002, or as of June 30, 2002 or 2001.

In order to measure the Bank s sensitivity to changes in interest rates, NPV is calculated under market interest rates prevailing at a given quarter-end ("Pre-Shock Scenario"), and under various other interest rate scenarios ("Rate Shock Scenarios") represented by immediate, permanent, parallel shifts in the term structure of interest rates from the actual term structure observed at quarter-end. The changes in NPV due to fluctuations in interest rates reflect the interest rate sensitivity of the assets, liabilities, and commitments to either originate or sell loans and/or purchase or sell securities that comprise the NPV. The NPV ratio under any interest rate scenario is defined as the NPV in that scenario divided by the present value of the assets in the same scenario (the "NPV Ratio").

On a quarterly basis, an interest rate risk exposure compliance report is presented to the Bank's Board of Directors. This report, prepared in accordance with Thrift Bulletin 13a, presents a comparison of the Bank's estimated Pre-Shock NPV to the various estimated NPVs calculated under the Rate Shock Scenarios. The calculated estimates of the resulting NPV Ratios are compared to current limits established by management and approved by the Board of Directors.

The analysis that follows presents the estimated NPV in the Pre-Shock Scenario and four Rate Shock Scenarios and measures the dollar amount and percentage by which each of the Rate Shock Scenario NPVs change from the Pre-Shock Scenario NPV. Interest rate sensitivity is measured by the changes in the various Rate Shock Scenario NPV Ratios from the Pre-Shock NPV Ratio.

At December 31, 2002
$\left.\begin{array}{lccccccc} & \text { Net Portfolio Value } & & \text { At June 30, 2002 } \\ \text { Basis } \\ \text { Point }\end{array}\right\}$

The NPVs presented above incorporate some asset and liability values derived from the Bank s valuation model, such as those for mortgage loans and time deposits, and some asset and liability values that are provided by independent and reputable sources, such as values for the Bank's MBS and CMO portfolios, as well as for the Bank's putable borrowings. The valuation model makes various estimates regarding cash flows from principal repayments on loans and passbook decay balances at each level of interest rate change. The Bank's estimates for loan prepayment levels are influenced by the recent history of prepayment activity in its loan portfolio as well as the interest-rate composition of the existing portfolio, especially, vis-à-vis the current interest rate environment. In addition, the Bank considers the amount of prepayment fee protection inherent in the loan portfolio when estimating future prepayment cash flows.

Regarding passbook deposit flows, the Bank analyzes and tracks the decay rate of its passbook deposits over time and over various interest rate scenarios and then makes estimates of its passbook decay rate for use in the valuation model. Nevertheless, no matter the care and precision with which the estimates are derived, actual cash flows for loans, as well as passbooks, could differ significantly from the Bank's estimates resulting in significantly different NPV calculations.

The Bank also generates a series of spot discount rates that are integral to the valuation of the projected monthly cash flows of its assets and liabilities. The Bank's valuation model employs discount rates that are representative of prevailing market rates of interest, with appropriate adjustments suited to the heterogeneous characteristics of the

Bank s various asset and liability portfolios.

The NPV Ratio at December 31, 2002 was $10.86 \%$ in the Pre-Shock Scenario, a slight decline from the Pre-Shock NPV Ratio of $11.08 \%$ at June 30, 2002. The NPV Ratio was $10.43 \%$ in the +200 basis point Rate Shock Scenario at December 31, 2002, an improvement over the NPV Ratio of $10.01 \%$ in the +200 basis point Rate Shock Scenario at June 30, 2002. At December 31, 2002, the sensitivity measure in the +200 basis point Rate Shock Scenario was negative 43 basis points, an improvement from the sensitivity measure of negative 107 basis points in the +200 basis point Rate Shock Scenario at June 30, 2002.

The decline in the Pre-Shock NPV resulted primarily from the impact upon the NPV calculation of increased loan prepayments coupled with a decline in the core deposit intangible value. The NPV calculation at December 31, 2002 assumed higher expected levels of loan prepayments relative to those expected at June 30, 2002. This increase in expected loan prepayments suppressed a significant portion the premium ascribed to the Bank s loan portfolio that was "above-par" in the Pre-Shock scenario at December 31, 2002. In addition, the Pre-Shock intangible value ascribed to the Bank's core deposits partially declined during the period July 1, 2002 through December 31, 2002 as a result of significant drop in short-term interest rates during the period.

The improvement in the NPV Ratio in the +200 basis point Rate Shock Scenario was primarily attributable to the higher degree of liquidity, and therefore, less price sensitivity that the Bank expected to experience from its loan portfolio in the +200 basis point Rate Shock Scenario at December 31, 2002 relative to the liquidity and price sensitivity that it expected to experience in the +200 basis point Rate Shock Scenario at June 30, 2002. The higher prepayment estimate levels at December 31, 2002 helped to mitigate the adverse pricing effect of the +200 basis point Rate Shock Scenario. In addition, the increase in the estimated core deposit intangible value calculated in the +200 basis point Rate Shock Scenario compared to the intangible value calculated under Pre-Shock value was significantly larger at December 31, 2002 compared to June 30, 2002.

## Item 8. Financial Statements and Supplementary Data

For the Company's consolidated financial statements, see index on page 66.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

## PART III

## Item 10. Directors and Executive Officers of the Company

Information regarding directors and executive officers of the Holding Company is presented under the headings "Proposal 1 - Election of Directors, " "Section 16(a) Beneficial Ownership Reporting Compliance" and "Executive Officers" in the Holding Company's definitive Proxy Statement for its Annual Meeting of Shareholders to be held on May 15, 2003 (the "Proxy Statement") which will be filed with the SEC within 120 days of December 31, 2002, and is incorporated herein by reference.

## Item 11. Executive Compensation

Information regarding executive and director compensation is presented under the headings "Directors' Compensation" and "Compensation of Executive Officers" in the Proxy Statement and is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management

Information regarding security ownership of certain beneficial owners and management is included under the heading "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement and is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions.

Information regarding certain relationships and related transactions is included under the heading "Transactions with Certain Related Persons" in the Proxy Statement and is incorporated herein by reference.

## Item 14.

## Controls and Procedures

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The Company's disclosure controls and procedures are designed to ensure that information it must disclose in its reports filed or submitted under the Exchange Act, is recorded, processed, summarized and reported on a timely basis. Within 90 days prior to the filing of this report, management of the Company conducted an evaluation, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective in bringing to their attention on a timely basis information required to be disclosed by the Company in reports that it files or submits under the Exchange Act. In addition, since the date of the evaluation, there have not been any significant changes in the Company's internal controls or in other factors that could significantly affect those controls, including any corrective actions with regard to significant deficiencies and material weaknesses.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a)
(1)

## Financial Statements

See index to Consolidated Financial Statements on page 67.

## Financial Statement Schedules

Financial statement schedules have been omitted because they are not applicable or not required or the required information is shown in the Consolidated Financial Statements or Notes thereto under Item 8 "Financial Statements and Supplementary Data."

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## Exhibits Required by Item 601 of the Securities Exchange Commission Regulation S-K

(a)

See Index of Exhibits on page 107.
(b)

Reports on Form 8-K Filed During the Quarter Ended December 31, 2002

None.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant certifies that it has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of New York, State of New York, on March 28, 2003.

DIME COMMUNITY BANCSHARES, INC.

By: /s/ VINCENT F. PALAGIANO
Vincent F. Palagiano
Chairman of the Board and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 28, 2003 by the following persons on behalf of the registrant and in the capacities indicated.

| Name | Title |
| :--- | :--- |
| /s/ VINCENT F. PALAGIANO |  |$\quad$ Chairman of the Board and Chief Executive Officer

## CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO 17 CFR 240.13a-14

I, Vincent F. Palagiano, certify that:
1.

I have reviewed this transition report on Form 10-K of Dime Community Bancshares, Inc.;
2.

Based on my knowledge, this transition report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this transition report;

## 3.

Based on my knowledge, the financial statements, and other financial information included in the report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this transition report;

## 4.

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
a)
designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this transition report is being prepared;
b)
evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this transition report (the "Evaluation Date"); and
c)
presented in this transition report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

## 5.

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and audit committee of the registrant's board of directors:
i)
all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
ii)
any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6.

The registrant's other certifying officer and I have indicated in this transition report whether there were significant changes in the internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date:
March 28, 2003

## /s/ VINCENT F. PALAGIANO

Vincent F. Palagiano
Chairman of the Board and Chief Executive Officer

## CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO 17 CFR 240.13a-14

I, Kenneth J. Mahon, certify that:
1.

I have reviewed this transition report on Form 10-K of Dime Community Bancshares, Inc.;
2.

Based on my knowledge, this transition report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this transition report;

## 3.

Based on my knowledge, the financial statements, and other financial information included in the report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this transition report;

## 4.

The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
a)
designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this transition report is being prepared;
b)
evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this transition report (the "Evaluation Date"); and
c)
presented in this transition report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

## 5.

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and audit committee of the registrant's board of directors:
i)
all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
ii)
any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

## 6.

The registrant's other certifying officer and I have indicated in this transition report whether there were significant changes in the internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date:
March 28, 2003

## Kenneth J. Mahon

Executive Vice President and Chief Financial Officer

CONSOLIDATED FINANCIAL STATEMENTS OF DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES

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(a) Unaudited for the six months ended December 31, 2001.

## INDEPENDENT AUDITORS' REPORT

To the Stockholders and the Board of Directors of
Dime Community Bancshares, Inc. and Subsidiaries

We have audited the accompanying consolidated statements of financial condition of Dime Community Bancshares, Inc. and Subsidiaries (the "Company") as of December 31, 2002, June 30, 2002 and 2001, and the related consolidated statements of operations, changes in stockholders' equity and comprehensive income and cash flows for the six month
period ended December 31, 2002 and each of the three years in the period ended June 30, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2002, June 30, 2002 and 2001, and the results of their operations and their cash flows for the six month period ended December 31, 2002 and each of the three years in the period ended June 30, 2002 in conformity with accounting principles generally accepted in the United States of America.
/s/ DELOITTE \& TOUCHE LLP

New York, New York

February 8, 2003
\#
(Dollars in thousands except share amounts)


## Liabilities:

Due to depositors (Note 10)
\$1,927,175 \$1,780,034 \$1,428,432

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Escrow and other deposits (Note 7)
Securities sold under agreements to repurchase (Note 11)
Federal Home Loan Bank of New York advances (Note 12)
Subordinated notes payable (Note 13)
Other liabilities (Note 14 and 15)
Total Liabilities
Commitments and Contingencies (Note 16)
Stockholders' Equity:
Preferred stock (\$0.01 par, 9,000,000 shares authorized, none issued or outstanding at

December 31, 2002, June 30, 2002 and June 30, 2001)
Common stock (\$0.01 par, 125,000,000 shares authorized, 31,935,399 shares, 31,552,683 shares,

30,482,899 shares issued at December 31, 2002, June 30, 2002 and June 30, 2001, respectively,
and $25,646,702$ shares, $25,809,486$ shares and $25,490,226$ shares outstanding at

December 31, 2002, June 30, 2002 and June 30, 2001, respectively)
Additional paid-in capital
Retained earnings (Note 2)
Accumulated other comprehensive income, net of deferred taxes
Unallocated common stock of Employee Stock Ownership Plan ("ESOP")
(Note 15)
Unearned and unallocated common stock of Recognition and Retention Plan
("RRP") (Note 15)
Common stock held by Benefit Maintenance Plan (Note 15)
Treasury stock, at cost $(6,288,697$ shares, $5,743,197$ shares and $4,992,673$
shares at December 31, 2002, June 30, 2002 and June 30, 2001, respectively) (Note 18)

Total Stockholders' Equity
Total Liabilities And Stockholders' Equity
See notes to consolidated financial statements.

| 36,678 | 45,706 | 39,960 |
| ---: | ---: | ---: |
| 95,541 | 97,717 | 427,788 |
| 555,000 | 575,000 | 542,500 |
| 25,000 | 25,000 | 25,000 |
| 41,243 | 36,934 | 30,948 |
| $2,680,637$ | $2,560,391$ | $2,494,628$ |

$172,460 \quad 162,162 \quad 151,239$
196,309 179,060 150,264
$2,076 \quad 2,166 \quad 4,030$
$(5,661) \quad(5,895) \quad(6,365)$
$(2,641) \quad(2,711) \quad(2,899)$
$(3,867) \quad(3,867)$
$(2,659)$
$(93,258) \quad(81,489) \quad(66,799)$
265,737 249,741 227,116
\$2,946,374 \$2,810,132 \$2,721,744

## DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands except per share amounts) (Unaudited for the Six Months Ended December 31, 2001)

|  | Six Months Ended |  | Fiscal Year Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | June 30, |  |  |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| Interest income: |  |  |  |  |  |
| Loans secured by real estate | \$78,275 | \$75,823 | \$153,970 | \$140,077 | \$118,719 |
| Other loans | 141 | 179 | 311 | 338 | 333 |
| Mortgage-backed securities | 7,895 | 12,149 | 21,049 | 28,881 | 30,750 |
| Investment securities | 2,455 | 2,773 | 5,227 | 7,770 | 9,715 |
| Other | 1,703 | 2,212 | 4,024 | 4,582 | 6,106 |
| Total interest income | 90,469 | 93,136 | 184,581 | 181,648 | 165,623 |
| Interest expense: |  |  |  |  |  |
| Deposits and escrow | 21,631 | 26,504 | 49,008 | 50,340 | 45,036 |
| Borrowed funds | 21,647 | 27,228 | 53,236 | 63,703 | 53,784 |
| Total interest expense | 43,278 | 53,732 | 102,244 | 114,043 | 98,820 |
| Net interest income | 47,191 | 39,404 | 82,337 | 67,605 | 66,803 |
| Provision for loan losses | 120 | 120 | 240 | 740 | 240 |
| Net interest income after provision for loan losses | 47,071 | 39,284 | 82,097 | 66,865 | 66,563 |
| Non-interest income: |  |  |  |  |  |
| Service charges and other fees | 2,687 | 2,322 | 4,699 | 4,422 | 4,065 |
| Net gain (loss) on sales of loans | 2,033 | 11 | 20 | 6 | (11) |
| Net gain (loss) on sales and redemptions of securities, |  |  |  |  |  |
| deposits and other assets | (21) | 94 | 2,146 | 1,004 | $(1,567)$ |
| Income from Bank owned life insurance | 1,122 | 1,097 | 2,201 | 2,107 | 198 |
| Prepayment fee income | 4,270 | 1,438 | 4,610 | 446 | 1,060 |
| Other | 674 | 641 | 1,161 | 1,307 | 1,298 |
| Total non-interest income | 10,765 | 5,603 | 14,837 | 9,292 | 5,043 |
| Non-interest expense: |  |  |  |  |  |
| Salaries and employee benefits | 10,549 | 8,020 | 17,061 | 13,703 | 12,635 |
| ESOP and RRP compensation expense | 1,216 | 1,737 | 2,990 | 2,988 | 4,095 |
| Occupancy and equipment | 2,221 | 2,024 | 4,099 | 4,081 | 3,739 |
| Federal deposit insurance premiums | 151 | 134 | 276 | 252 | 360 |
| Data processing costs | 1,149 | 1,005 | 2,139 | 1,807 | 1,656 |
| Goodwill amortization | - | - | - | 4,617 | 4,617 |
| Other | 5,082 | 4,183 | 8,866 | 7,648 | 6,913 |


| Total non-interest expense | 20,368 | 17,103 | 35,431 | 35,096 | 34,015 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Income before income taxes | 37,468 | 27,784 | 61,503 | 41,061 | 37,591 |
| Income tax expense | 14,008 | 10,269 | 22,826 | 15,821 | 15,217 |
| Net income | $\$ 23,460$ | $\$ 17,515$ | $\$ 38,677$ | $\$ 25,240$ | $\$ 22,374$ |
|  |  |  |  |  |  |
| Earnings per Share: | $\$ 0.97$ | $\$ 0.74$ | $\$ 1.62$ | $\$ 1.06$ | $\$ 0.88$ |
| Basic | $\$ 0.93$ | $\$ 0.70$ | $\$ 1.54$ | $\$ 1.00$ | $\$ 0.84$ |

See notes to consolidated financial statements.

# DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME 

(Dollars in thousands) (Unaudited for the Six Months Ended December 31, 2001)

|  | Six Months Ended |  | Fiscal Year Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Decem } \\ 2002 \end{gathered}$ | $\begin{array}{r} \text { er 31, } \\ 2001 \end{array}$ | 2002 | June 30, 2001 | 2000 |
| Common Stock (Par Value \$0.01): |  |  |  |  |  |
| Balance at beginning of period | \$315 | \$305 | \$305 | \$304 | \$304 |
| Shares issued in exercise of options | 4 | 4 | 10 | 1 | - |
| Balance at end of period | 319 | 309 | 315 | 305 | 304 |
| Additional Paid-in Capital: |  |  |  |  |  |
| Balance at beginning of period | 162,162 | 151,239 | 151,239 | 149,875 | 148,706 |
| Cash paid for fractional shares of stock dividend | - | (6) | (17) | - |  |
| Stock options exercised | 2,439 | 6,375 | 6,689 | 792 | 2 |
| Tax benefit of RRP shares and stock option exercised | 6,977 | - | 2,822 | - | 164 |
| Amortization of excess fair value over cost ESOP stock | 882 | 598 | 1,429 | 572 | 1,003 |
| Balance at end of period | 172,460 | 158,206 | 162,162 | 151,239 | 149,875 |
| Retained earnings: |  |  |  |  |  |
| Balance at beginning of period | 179,060 | 150,264 | 150,264 | 133,769 | 119,100 |
| Net income for the period | 23,460 | 17,515 | 38,677 | 25,240 | 22,374 |

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Cash dividends declared and paid
Balance at end of period
Accumulated other comprehensive income:
Balance at beginning of period
Change in other comprehensive (loss) income during
the period, net of deferred taxes
Balance at end of period
Employee Stock Ownership Plan:

Balance at beginning of period
Amortization of earned portion of ESOP stock
Balance at end of period
Recognition and Retention Plan:
Balance at beginning of period
Common stock acquired by RRP
Amortization of earned portion of RRP stock
Balance at end of period
Treasury Stock:
Balance at beginning of period
Purchase of treasury shares, at cost
Balance at end of period

## Common Stock Held by Benefit Maintenance Plan:

Balance at beginning of period
Common stock acquired
Balance at end of period

## Statements of Comprehensive Income

Net Income
Minimum pension liability, net of (tax) benefit of $\$(1,604)$ during the six months
ended December 31, 2002 and $\$ 1,604$ during the fiscal year ended

June 30, 2002
Reclassification adjustment for securities sold, net of (taxes) benefit of \$(8) and
$\$ 7$ during the six months ended December 31, 2002 and 2001, respectively,

| $(\mathbf{6 , 2 1 1})$ | $(4,702)$ | $(9,881)$ | $(8,745)$ | $(7,705)$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 9 6 , 3 0 9}$ | 163,077 | 179,060 | 150,264 | 133,769 |

$\mathbf{2 , 1 6 6} \quad 4,030 \quad 4,030 \quad(6,309) \quad(3,323)$

| $\mathbf{( 9 0 )}$ | 772 | $(1,864)$ | 10,339 | $(2,986)$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 , 0 7 6}$ | 4,802 | 2,166 | 4,030 | $(6,309)$ |


| $\mathbf{( 5 , 8 9 5 )}$ | $(6,365)$ | $(6,365)$ | $(6,853)$ | $(8,016)$ |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 3 4}$ | 237 | 470 | 488 | 1,163 |
| $\mathbf{( 5 , 6 6 1 )}$ | $(6,128)$ | $(5,895)$ | $(6,365)$ | $(6,853)$ |


| $\mathbf{( 2 , 7 1 1 )}$ | $(2,899)$ | $(2,899)$ | $(4,324)$ | $(6,040)$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 7 3 )}$ | - | $(964)$ | $(503)$ | $(212)$ |
| $\mathbf{1 4 3}$ | 964 | 1,152 | 1,928 | 1,928 |
| $\mathbf{( 2 , 6 4 1 )}$ | $(1,935)$ | $(2,711)$ | $(2,899)$ | $(4,324)$ |


| $\mathbf{( 8 1 , 4 8 9})$ | $(66,799)$ | $(66,799)$ | $(57,503)$ | $(38,205)$ |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{( 1 1 , 7 6 9 )}$ | $(4,956)$ | $(14,690)$ | $(9,296)$ | $(19,298)$ |
| $\mathbf{( 9 3 , 2 5 8 )}$ | $(71,755)$ | $(81,489)$ | $(66,799)$ | $(57,503)$ |


| $(\mathbf{3 , 8 6 7})$ | $(2,659)$ | $(2,659)$ | $(1,790)$ | $(831)$ |
| ---: | ---: | ---: | ---: | ---: |
| - | - | $(1,208)$ | $(869)$ | $(959)$ |
| $(\mathbf{3 , 8 6 7})$ | $(2,659)$ | $(3,867)$ | $(2,659)$ | $(1,790)$ |

$\mathbf{\$ 2 3 , 4 6 0} \quad \$ 17,515 \quad 38,677 \quad 25,240 \quad 22,374$
$1,908 \quad$ - $\quad(1,908)$ 30, 2002,
$10 \quad(9) \quad(1,090) \quad(524) \quad 1,402$

2001 and 2000
Net unrealized securities gains (losses) arising during the period, net of
(taxes) benefit of $\$ 1,710$ and $\$(666)$ during the six months ended

December 31, 2002 and 2001, respectively, and $\$(965)$, $\quad(\mathbf{2 , 0 0 8 )} \quad 781 \quad 1,134 \quad 10,863 \quad(4,388)$ $\$(9,254)$ and $\$ 3,738$
during the years ended June 30, 2002, 2001 and 2000
Comprehensive Income
$\mathbf{\$ 2 3 , 3 7 0} \quad \$ 18,287 \quad \$ 36,813 \quad \$ 35,579 \quad \$ 19,388$
See notes to consolidated financial statements.

# DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS 

(Dollars In thousands) (Unaudited for the Six Months Ended December 31, 2001)

Six Months Ended December 31,

## CASH FLOWS FROM OPERATING ACTIVITIES:

Net Income

## Adjustments to reconcile net income to net cash provided by operating activities

Net (gain) loss on investment and mortgage backed securities sold 18
Net gain on sale of loans held for sale
Net (gain) loss on sales and disposals of other assets 3
Net depreciation and amortization $\quad 1,832$
ESOP and RRP compensation expense $\quad 1,259$
Provision for loan losses 120
Originations of loans held for sale
Proceeds from sales of loans held for sale
Increase in other assets and other real estate owned
78,800

Increase (Decrease) in other liabilities
$(12,645) \quad(1,037)$

Net cash provided by Operating Activities
6,216

## CASH FLOWS FROM INVESTING ACTIVITIES:

Net increase in short-term investments
$(37,796) \quad(36,660)$
Proceeds from maturities of investment securities held to maturity
50
550
$\begin{array}{lll}\text { Proceeds from maturities of investment securities available for sale } & 8,875 & 3,500\end{array}$

2002
$(2,033)$
$(81,158)$
683
2001
\$23,460 \$17,515

1,800
120
$(2,257)$

| Proceeds from calls of investment securities held to maturity | - | 2,000 |
| :--- | ---: | ---: |
| Proceeds from calls of investment securities available for sale | 32,030 | 12,011 |
| Proceeds from sales of investment securities available for sale | 988 | - |
| Proceeds from sales and calls of mortgage backed securities available for | - | 5,005 |
| sale |  |  |
| Purchases of investment securities available for sale | $(9,281)$ | $(19,206)$ |
| Purchases of mortgage backed securities available for sale | $(224,579)$ | $(15,184)$ |
| Principal collected on mortgage backed securities held to maturity | 1,026 | 3,502 |
| Principal collected on mortgage backed securities available for sale | 148,530 | 81,572 |
| Net increase in loans | $(45,464)$ | $(94,934)$ |
| Purchases of fixed assets, net | $(1,323)$ | $(490)$ |
| Sale (Purchase) of Federal Home Loan Bank stock | $(525)$ | 3,546 |
| Net cash used in Investing Activities | $(127,469)$ | $(54,788)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Net increase in due to depositors | 147,141 | 166,930 |
| Net decrease in escrow and other deposits | $(9,028)$ | $(988)$ |
| Decrease in securities sold under agreements to repurchase | $(2,176)$ | $(152,741)$ |
| Proceeds from (Repayments of) Federal Home Loan Bank of New York | $(20,000)$ | 30,000 |
| advances |  |  |
| Common stock issued for exercise of Stock Options and tax benefits of | 9,420 | 6,375 |
| RRP |  |  |
| Purchase of common stock by the RRP and Benefit Maintenance Plan | $(73)$ | - |
| Cash dividends paid to stockholders and cash disbursed in payment of | $(6,211)$ | $(4,708)$ |
| stock dividends |  |  |
| Purchase of treasury stock | $(11,769)$ | $(4,956)$ |
| Net cash provided by Financing Activities | 107,304 | 39,912 |
| INCREASE (DECREASE) IN CASH AND DUE FROM BANKS | $(4,293)$ | 1,893 |
| CASH AND DUE FROM BANKS, BEGINNING OF PERIOD | 25,780 | 25,319 |
| CASH AND DUE FROM BANKS, END OF PERIOD | $\$ 21,487$ | $\$ 27,212$ |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW | $\$ 5,216$ | $\$ 7,402$ |
| INFORMATION: | $\$ 44,893$ | $\$ 55,076$ |
| Cash paid for income taxes | $\$-$ | $\$ 134$ |
| Cash paid for interest | $\$(90)$ | $\$ 772$ |
| Transfer of loans to other real estate owned | $\$ 1,908$ | $\$-$ |
| Change in accumulated other comprehensive income, net of taxes |  |  |
| Change in minimum pension liability, net of deferred taxes |  |  |
|  |  |  |

See notes to consolidated financial statements.

# Edgar Filing: DIME COMMUNITY BANCSHARES INC - Form 10-KT <br> DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CASH FLOWS 

(Dollars In thousands)

| For the Years ended June 30, | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: | ---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net Income | $\$ 38,677$ | $\$ 25,240$ | $\$ 22,374$ |
| Adjustments to reconcile net income to net cash provided by |  |  |  |
| operating activities |  |  |  |
| Net gain on investment and mortgage backed securities called | $(11)$ | - | - |
| Net (gain) loss on investment and mortgage backed securities sold | $(2,018)$ | $(970)$ | 2,599 |
| Net (gain) loss on sale of loans held for sale | $(20)$ | $(6)$ | 11 |
| Net (gain) loss on sales and disposals of other assets | $(117)$ | $(34)$ | 191 |
| Net depreciation and amortization | 1,556 | 1,024 | 716 |
| ESOP and RRP compensation expense | 3,051 | 2,988 | 4,095 |
| Provision for loan losses | 240 | 740 | 240 |
| Goodwill amortization | - | 4,617 | 4,617 |
| Originations of loans held for sale | $(2,538)$ | $(943)$ | $(1,258)$ |
| Proceeds from sales of loans held for sale | 4,325 | 1,049 | 1,147 |
| Decrease (Increase) in other assets and other real estate owned | 165 | $(3,375)$ | $(30,612)$ |
| Increase in other liabilities | 3,748 | 4,314 | 6,012 |
| Net cash provided by Operating Activities | 47,058 | 34,644 | 10,132 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| Net (increase) decrease in short-term investments | $(39,855)$ | $(27,170)$ | 1,562 |
| Proceeds from maturities of investment securities held to maturity | 755 | 3,270 | 4,220 |
| Proceeds from maturities of investment securities available for sale | 7,045 | 13,220 | 131,922 |
| Proceeds from calls of investment securities held to maturity | 2,155 | 10,500 | 10,000 |
| Proceeds from calls of investment securities available for sale | 25,211 | 30,675 | 2,400 |
| Proceeds from sales of investment securities available for sale | 8,589 | 2,227 | 39,867 |
| Proceeds from sales of mortgage backed securities held to maturity | - | - | 1,955 |
| Proceeds from sales and calls of mortgage backed securities available for | 5,005 | - | 64,937 |
| sale |  |  |  |
| Purchases of investment securities available for sale | $(87,082)$ | $(10,275)$ | $(150,751)$ |
| Purchases of mortgage backed securities available for sale | $(42,218)$ | $(81,520)$ | $(68,960)$ |
| Principal collected on mortgage backed securities held to maturity | 4,885 | 5,169 | 7,532 |
| Principal collected on mortgage backed securities available for sale | 179,950 | 94,727 | 71,342 |
| Net increase in loans | $(161,989)$ | $(239,227)$ | $(338,395)$ |
| Purchases of fixed assets, net | $(1,593)$ | $(1,056)$ | $(1,080)$ |
| Sale (Purchase) of Federal Home Loan Bank stock | 10,017 | $(1,959)$ | $(14,142)$ |
|  |  |  |  |


| Net cash used in Investing Activities | $(89,125)$ | $(201,419)$ | $(237,591)$ |
| :--- | ---: | ---: | ---: |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| Net increase (decrease) in due to depositors | 351,602 | 209,284 | $(27,913)$ |
| Net increase (decrease) in escrow and other deposits | 5,746 | 4,799 | $(1,416)$ |
| Decrease in securities sold under agreements to repurchase | $(330,071)$ | $(6,239)$ | $(47,633)$ |
| Proceeds from (Repayments of) Federal Home Loan Bank of New York | 32,500 | $(12,500)$ | 305,000 |
| advances |  |  |  |
| Proceeds from subordinated notes payable | - | - | 25,000 |
| Common stock issued for exercise of Stock Options and tax benefits of | 9,511 | 792 | 164 |
| RRP |  |  |  |
| Purchase of common stock by the RRP and Benefit Maintenance Plan | $(2,172)$ | $(1,372)$ | $(1,171)$ |
| Cash dividends paid to stockholders and cash disbursed in payment of | $(9,898)$ | $(8,745)$ | $(7,704)$ |
| stock dividends |  |  |  |
| Purchase of treasury stock | $(14,690)$ | $(9,296)$ | $(19,298)$ |
| Net cash provided by Financing Activities | 42,528 | 176,723 | 225,029 |
| INCREASE (DECREASE) IN CASH AND DUE FROM BANKS | 461 | 9,948 | $(2,430)$ |
| CASH AND DUE FROM BANKS, BEGINNING OF PERIOD | 25,319 | 15,371 | 17,801 |
| CASH AND DUE FROM BANKS, END OF PERIOD | $\$ 25,780$ | $\$ 25,319$ | $\$ 15,371$ |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW |  |  |  |
| INFORMATION: |  |  |  |
| Cash paid for income taxes | $\$ 16,748$ | $\$ 10,831$ | $\$ 12,800$ |
| Cash paid for interest | $\$ 104,606$ | $\$ 112,623$ | $\$ 97,421$ |
| Transfer of loans to other real estate owned | $\$ 134$ | $\$ 228$ | $\$ 429$ |
| Change in accumulated other comprehensive income, net of taxes | $\$(1,868)$ | $\$ 10,339$ | $\$(2,986)$ |
| Change in minimum pension liability, net of deferred taxes | $\$(1,908)$ | - |  |

See notes to consolidated financial statements.

# DIME COMMUNITY BANCSHARES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> (Dollars In Thousands except for Share amounts) <br> (Unaudited for the Six Months Ended December 31, 2001) 

## 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations - Dime Community Bancshares, Inc. (the "Company" or "DCB") is a Delaware corporation organized by The Dime Savings Bank of Williamsburgh (the "Bank") for the purpose of acquiring all of the capital stock of the Bank issued in the Bank's conversion to stock ownership on June 26, 1996. Presently, the significant assets of the Company are the capital stock of the Bank, the Company's loan to the Employee Stock Ownership Plan of Dime Community Bancshares, Inc. and Affiliates ("ESOP"), investments retained by the Company, and an investment real estate property owned by the Company's wholly-owned subsidiary, 842 Manhattan Avenue Corporation. The Company's liabilities are composed primarily of short-term borrowings utilized to fund the purchase of mortgage-backed securities and a $\$ 25.0$ million subordinated note payable maturing in May 2010. The Company is subject to the financial reporting requirements of the Securities Exchange Act of 1934, as amended.

The Bank was originally founded in 1864 as a New York State-chartered mutual savings bank. In November 1995, the Bank converted to a federal stock savings bank. The Bank has been, and intends to continue to be, a community-oriented financial institution providing financial services and loans for housing within its market areas. The Bank maintains its headquarters in the Williamsburg section of the borough of Brooklyn, New York. The Bank has twenty retail banking offices located throughout the boroughs of Brooklyn, Queens, and the Bronx, and in Nassau County in New York.

Change in Fiscal Year End On July 18, 2002, the Board of Directors of the Company approved a change in the Company's fiscal year end from June $30^{\text {th }}$ to December $31^{\text {st }}$. Information for the six-month period ended December 31, 2002 is audited. Information included in the notes to the consolidated financial statements for the six-month period ended December 31, 2001 is unaudited.

Summary of Significant Accounting Policies - The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America ("GAAP"). The following is a description of the significant policies:

Stock Dividends All capital accounts, share and per share data included in the consolidated financial statements and notes thereto have been retroactively adjusted to reflect the $50 \%$ common stock dividend paid on August 21, 2001 and the $50 \%$ common stock dividend paid on April 24, 2002.

Principles of Consolidation - The accompanying 2002, 2001 and 2000 consolidated financial statements include the accounts of the Company, and its wholly-owned subsidiaries, the Bank and 842 Manhattan Avenue Corp. 842 Manhattan Avenue Corp. owns and manages a real estate property which housed a former branch premise of Financial Federal Savings Bank, F.S.B. ("FFSB"), a subsidiary of Financial Bancorp, Inc. ("FIBC"), which the Company acquired on January 21, 1999. All financial statements presented also include the accounts of the Bank's four wholly-owned subsidiaries, Havemeyer Equities Corp. ("HEC"), Boulevard Funding Corp. ("BFC"), Havemeyer Investments, Inc. and DSBW Residential Preferred Funding Corp. ("DRPFC"). DRPFC, established in March, 1998, invests in real estate loans and is intended to qualify as a real estate investment trust for federal tax purposes. BFC was established in order to invest in real estate joint ventures and other real estate assets. BFC had no investments in real estate at December 31, 2002, and is currently inactive. HEC was also originally established in order to invest in real estate joint ventures and other real estate assets. In June, 1998, HEC assumed direct ownership of DSBW

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Preferred Funding Corp. ("DPFC"). DPFC, established as a direct subsidiary of the Bank in March, 1998, invests in real estate loans and is intended to qualify as a real estate investment trust for federal tax purposes. HEC had no other investments as of December 31, 2002. All significant intercompany accounts and transactions have been eliminated in consolidation.

Investment Securities and Mortgage-Backed Securities - Purchases and sales of investment and mortgage-backed securities are recorded on trade date. Gains and losses on sales of investment and mortgage-backed securities are recorded on the specific identification basis.

Debt and equity securities that have readily determinable fair values are carried at fair value unless they are held to maturity. Debt securities are classified as held to maturity and carried at amortized cost only if the Company has a positive intent and ability to hold these securities to maturity. If not classified as held to maturity, such securities are classified as securities available for sale or as trading securities. Unrealized holding gains or losses on securities available for sale are excluded from net income and reported net of income taxes as other comprehensive income. At December 31, 2002, June 30, 2002 and June 30, 2001, all equity securities were classified as available for sale.

Neither the Company nor the Bank acquires securities for the purpose of engaging in trading activities.

Loans Held for Sale - Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or estimated fair value.

Allowance for Loan Losses - The Company provides a valuation allowance for estimated losses inherent in the loan portfolio. The valuation allowance for estimated losses on loans is based on the Bank's past loan loss experience, known and inherent risks in the portfolio, existing adverse situations which may affect the borrower's ability to repay, estimated value of underlying collateral and current economic conditions in the Bank's lending area. The allowance is increased by provisions for loan losses charged to operations and is reduced by charge-offs, net of recoveries. While management uses available information to estimate losses on loans, future additions to, or reductions in, the allowance may be necessary based on changes in economic conditions beyond management's control. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to, or reductions in, the allowance based on judgments different from those of management. Management believes, based upon all relevant and available information, that the allowance for loan losses is appropriate to absorb losses inherent in the portfolio.

Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan" requires all creditors to account for impaired loans, except those loans that are accounted for at fair value or at the lower of cost or fair value, at the present value of expected future cash flows discounted at the loan's effective interest rate. As an expedient, creditors may account for impaired loans at the fair value of the collateral or at the observable market price of the loan if one exists. If the estimated fair value of the impaired loan is less than the recorded amount, a specific valuation allowance is established. If the impairment is considered to be permanent, a write-down is

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charged against the allowance for loan losses. In accordance with SFAS 114, individual one- to four-family residential mortgage loans and cooperative apartment loans having a balance of less than $\$ 323$, and all consumer loans, are considered to be small balance homogenous loan pools and, accordingly, are not covered by SFAS 114.

Loans - Loans are reported at the principal amount outstanding, net of unearned income and the allowance for loan losses. Interest income on loans is recorded using the level yield method. Under this method, discount accretion and premium amortization are included in interest income. Loan origination fees and certain direct loan origination costs are deferred and amortized as a yield adjustment over the contractual loan terms.

Accrual of interest is discontinued when its receipt is in doubt, which typically occurs when a loan becomes 90 days past due as to principal or interest. When interest accruals are discontinued, any interest accrued to income in the current year is reversed. Payments on nonaccrual loans are generally applied to principal. Management may elect to continue the accrual of interest when a loan is in the process of collection and the estimated fair value of collateral is sufficient to cover the principal balance and accrued interest. Loans are returned to accrual status once the doubt concerning collectibility has been removed and the borrower has demonstrated performance in accordance with the loan terms and conditions.

Loan Servicing Assets - The cost of mortgage loans sold, with servicing rights retained, is allocated between the loans and the servicing rights based on their estimated fair values at the time of loan sale. Servicing assets are carried at the lower of cost or fair value and are amortized in proportion to, and over the period of, net servicing income. The estimated fair value of loan servicing assets is determined by calculating the present value of estimated future net servicing cash flows, using assumptions of prepayments, defaults, servicing costs and discount rates that the Company believes market participants would use for similar assets. Capitalized loan servicing assets are stratified based on predominant risk characteristics of the underlying loans for the purpose of evaluating impairment. A valuation allowance is then established in the event the recorded value of an individual stratum exceeds fair value.

Other Real Estate Owned, Net - Properties acquired as a result of foreclosure on a mortgage loan are classified as other real estate owned and are recorded at the lower of the recorded investment in the related loan or the fair value of the property at the date of acquisition, with any resulting write down charged to the allowance for loan losses and any disposition expenses charged to the valuation allowance for possible losses on other real estate owned. Subsequent write downs are charged directly to operating expenses.

Premises and Fixed Assets, Net - Land is stated at original cost. Buildings and furniture, fixtures and equipment are stated at cost less accumulated depreciation. Depreciation is computed by the straight-line method over the estimated useful lives of the properties as follows:

Buildings
$2.22 \%$ to $2.50 \%$ per year
Furniture, fixtures and equipment
$10 \%$ per year
Computer equipment
$33.33 \%$ per year

Leasehold improvements are amortized over the remaining non-cancelable terms of the related leases.

Earnings Per Share ("EPS") - Earnings per share are calculated and reported in accordance with SFAS 128, "Earnings Per Share." SFAS 128 requires disclosure of basic earnings per share and diluted earnings per share for entities with complex capital structures on the face of the income statement, along with a reconciliation of the numerator and denominator of basic and diluted earnings per share.

Basic EPS is computed by dividing net income by the weighted-average common shares outstanding during the year (weighted average common shares are adjusted to include vested RRP shares and allocated ESOP shares). Diluted EPS is computed using the same method as Basic EPS, but reflects the potential dilution that would occur if unvested RRP shares became vested and if stock options were exercised and converted into common stock.

The following is a reconciliation of the numerator and denominator of basic EPS and diluted EPS for the six-month periods ended December 31, 2002 and 2001 and for the years ended June 30, 2002, 2001 and 2000:

## Six Months Ended <br> December 31,

$$
\begin{array}{lllll}
2002 & 2001 & 2002 & 2001 & 2000
\end{array}
$$

## Numerator:

Net Income per the Consolidated Statement

| of Operations | $\$ 23,460$ | $\$ 17,515$ | $\$ 38,677$ | $\$ 25,240$ | $\$ 22,374$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Denominator:

Average shares outstanding utilized in the calculation of basic earnings per share

$$
24,191,407 \quad 23,598,077 \quad 23,910,023 \quad 23,845,878
$$

Unvested shares of Recognition and Retention Plan
Common stock equivalents resulting from the

| dilutive effect of "in-the-money" stock | $1,008,342$ | $1,119,847$ | 995,508 | 921,470 | 568,742 |
| :--- | :--- | :--- | :--- | :--- | :--- | options

Average shares outstanding utilized in the calculation of diluted earnings per share
$\begin{array}{lllll}43,043 & 232,776 & 140,771 & 397,404 & 601,985\end{array}$ $1,008,342 \quad 1,119,847 \quad 995,508 \quad 921,470 \quad 568,742$ $25,242,792 \quad 24,950,700 \quad 25,046,302 \quad 25,164,752 \quad 26,541,961$

Common stock equivalents resulting from the dilutive effect of "in-the-money" stock options are calculated based upon the excess of the average market value of the Company's common stock over the exercise price of outstanding options.

Accounting for Goodwill and Core Deposit Intangible Prior to the adoption of SFAS 142, "Goodwill and Other Intangible Assets" on July 1, 2001, goodwill generated from the Company's acquisition of Conestoga Bancorp, Inc. ("Conestoga") was amortized to expense on a straight line basis based upon a twelve year amortization period, and goodwill generated from the Company's acquisition of FIBC was amortized to expense on a straight line basis based upon a twenty year amortization period.

SFAS 142 established new standards for goodwill acquired in a business combination. SFAS 142 eliminated amortization of goodwill and instead required a transitional goodwill impairment test to be performed six months from the date of adoption and requires an annual impairment test be performed thereafter. As of the date of adoption of SFAS 142, the Company had goodwill totaling $\$ 55.6$ million. Prior to adoption of SFAS 142, annual goodwill amortization expense totaled $\$ 4.6$ million.

Prior to December 31, 2001, the Company completed the transitional impairment test for goodwill as of July 1, 2001, and concluded that no potential impairment existed. The Company subsequently designated the last day of its fiscal year as its annual date for impairment testing, and completed a second impairment test as of June 30, 2002. This test also concluded that no potential impairment of goodwill existed. Due to its change in fiscal year end, the Company performed a third impairment test as of December 31, 2002 and concluded that no potential impairment of goodwill existed. No events have occurred or circumstances have changed subsequent to December 31, 2002 that would reduce the fair value of the Company's reporting unit below its carrying value. Such events or changes in circumstances would require an immediate impairment test to be performed in accordance with SFAS 142.

Had the Company been accounting for goodwill and other intangible assets under SFAS 142 for all periods presented, net income and earnings per share would have been as follows:

|  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | Fiscal Years Ended June 30, |  |  |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| NET INCOME |  |  |  |  |  |
| Reported Net Income | \$23,460 | \$17,515 | \$38,677 | \$25,240 | \$22,374 |
| Goodwill amortization, net of tax | - | - | - | 4,617 | 4,617 |
| Adjusted net income | \$23,460 | \$17,515 | \$38,677 | \$29,857 | \$26,991 |
| BASIC EARNINGS PER SHARE |  |  |  |  |  |
| Reported net income | \$0.97 | \$0.74 | \$1.62 | \$1.06 | \$0.88 |
| Goodwill amortization, net of tax | - | - | - | 0.19 | 0.18 |
| Adjusted net income | \$0.97 | \$0.74 | \$1.62 | \$1.25 | \$1.06 |
| DILUTED EARNINGS PER SHARE |  |  |  |  |  |
| Reported net income | \$0.93 | \$0.70 | \$1.54 | \$1.00 | \$0.84 |
| Goodwill amortization, net of tax | - | - | - | 0.19 | 0.18 |
| Adjusted net income | \$0.93 | \$0.70 | \$1.54 | \$1.19 | \$1.02 |

Changes in the carrying amount of goodwill and other intangible assets for all the periods presented are as follows:

## Goodwill

## Six Months Ended

|  | December 31, |  | Fiscal Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| Original Amount | $\$ 73,107$ | $\$ 73,107$ | $\$ 73,107$ | $\$ 73,107$ | $\$ 73,107$ |
| Accumulated Amortization | $(17,469)$ | $(17,469)$ | $(17,469)$ | $(17,469)$ | $(12,852)$ |
| Net Carrying Value | $\$ 55,638$ | $\$ 55,638$ | $\$ 55,638$ | $\$ 55,638$ | $\$ 60,255$ |

Core Deposit Intangible:

|  | December 31, |  | Fiscal Year Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| Original Amount | \$4,950 | \$4,950 | \$4,950 | \$4,950 | \$4,950 |
| Accumulated Amortization | $(3,252)$ | $(2,427)$ | $(2,840)$ | $(2,015)$ | $(1,190)$ |
| Net Carrying Value | \$1,698 | \$2,523 | \$2,110 | \$2,935 | \$3,760 |

In conjunction with the adoption of SFAS 142, the Company also re-assessed the useful lives and classification of its identifiable intangible assets and determined that they remain appropriate. Aggregate amortization expense related to the core deposit intangible was $\$ 412$ for both six-month periods ended December 31, 2002 and 2001 and $\$ 825$ for the fiscal years ended June 30, 2002, 2001 and 2000. Estimated future amortization expense related to the core deposit intangible is as follows:

## For the Fiscal Year Ending December 31:

2003 \$825

2004 825
2005 48
\$1,698

Income Taxes - Income taxes are accounted for in accordance with SFAS 109, "Accounting for Income Taxes," which requires that deferred taxes be provided for temporary differences between the book and tax bases of assets and liabilities.

Cash Flows - For purposes of the Consolidated Statement of Cash Flows, the Company considers cash and due from banks to be cash equivalents.

Employee Benefits The Bank maintains the Retirement Plan of The Dime Savings Bank of Williamsburgh ("Employee Retirement Plan") and The Dime Savings Bank of Williamsburgh 401(k) Plan ("401(k) Plan") for substantially all of its employees, both of which are tax qualified under the Internal Revenue Code of 1986, as amended (the "Code").

The Bank also maintains the Postretirement Welfare Plan of The Dime Savings Bank of Williamsburgh (the

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"Postretirement Benefit Plan."), providing additional postretirement benefits to employees that are recorded in accordance with SFAS 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." SFAS 106 requires accrual of postretirement benefits (such as health care benefits) during the years an employee provides services.

The Company and Bank maintain the ESOP. Compensation expense related to the ESOP is recorded in accordance with Statement of Position 93-6, which requires the compensation expense to be recorded during the period in which the shares become committed to be released to participants. The compensation expense is measured based upon the fair market value of the stock during the period, and, to the extent that the fair value of the shares committed to be released differs from the original cost of such shares, the difference is recorded as an adjustment to additional paid-in capital.

The Company maintains the Recognition and Retention Plan for Outside Directors, Officers and Employees of Dime Community Bancshares, Inc. ("RRP"), the Dime Community Bancshares, Inc. 1996 Stock Option Plan for Outside Directors, Officers and Employees and the Dime Community Bancshares, Inc. 2001 Stock Option Plan for Outside Directors, Officers and Employees (collectively the "Stock Option Plans"); which are discussed more fully in Note 15 and which are subject to the accounting requirements of SFAS 123, "Accounting for Stock-Based Compensation," as amended by SFAS 148 "Accounting for Stock-Based Compensation Transition and Disclosures, an Amendment of FASB Statement No. 123" (collectively "SFAS 123"). SFAS 123 encourages, but does not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The Company accounts for stock-based compensation under the 1996 and 2001 Stock Option Plans using the intrinsic value recognition and measurement principles of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25"), and related interpretations. Accordingly, no stock-based compensation cost has been reflected in net income for stock options, since, for all options granted under the 1996 and 2001 Stock Option Plans, the market value of the underlying common stock on the date of grant equals the exercise price of the common stock.

In accordance with APB 25, compensation expense related to the RRP is recorded for all shares earned by participants during the period at the average historical acquisition cost of all allocated RRP shares.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based employee compensation for the 1996 and 2001 Stock Option Plans and RRP shares:

## Six Months Ended December 31,

Year Ended June 30,

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| :--- | :---: | :--- | :---: | :---: | :---: |
| Net income, as reported | $\$ 23,460$ | $\$ 17,515$ | $\$ 38,677$ | $\$ 25,240$ | $\$ 22,374$ |

Less: Excess stock-based compensation expense determined under the fair value method over the stock-based compensation recorded for all plans, net of applicable taxes
\$23,460
\$17,515
\$38,677
\$25,240

|  | $(560)$ | $(234)$ | $(745)$ | $(367)$ | $(367)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Pro forma net income | $\$ 22,900$ | $\$ 17,281$ | $\$ 37,932$ | $\$ 24,873$ | $\$ 22,007$ |
|  |  |  |  |  |  |
| Earnings per share | $\$ 0.97$ | $\$ 0.74$ | $\$ 1.62$ | $\$ 1.06$ | $\$ 0.88$ |
| Basic, as reported | 0.95 | 0.73 | 1.59 | 1.04 | 0.87 |
| Basic, pro forma |  |  |  |  |  |
|  | $\$ 0.93$ | $\$ 0.70$ | $\$ 1.54$ | $\$ 1.00$ | $\$ 0.84$ |
| Diluted, as reported | 0.91 | 0.69 | 1.51 | 0.99 | 0.83 |

The assumptions used to calculate the fair value of options granted are evaluated and revised, as necessary, to reflect market conditions and the Company s experience. See Note 15.

Derivative Instruments - In June, 1998, the Financial Accounting Standards Board ("FASB") issued SFAS 133 "Accounting for Derivative Instruments and Hedging Activities" as amended in June 1999 by SFAS 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133," and in June 2000, by SFAS 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities" (collectively SFAS 133). SFAS 133 requires that entities recognize all derivatives as either assets or liabilities in the statement of financial condition and measure those instruments at fair value. Under SFAS 133, an entity may designate a derivative as a hedge of exposure to changes in either: (a) fair value of a recognized asset or liability or firm commitment, (b) cash flows of a recognized or forecasted transaction, or (c) foreign currencies of a net investment in foreign operations, firm commitments, available-for-sale securities or a forecasted transaction. Depending upon the effectiveness of the hedge and/or the transaction being hedged, any fluctuations in the fair value of the derivative instrument are either recognized in earnings in the current year, deferred to future periods, or recognized in other comprehensive income. Changes in the fair value of all derivative instruments not receiving hedge accounting recognition are recorded in current year earnings. During the six month periods ended December 31, 2002 and 2001 and the fiscal years ended June 30, 2002, 2001 and 2000, neither the Company nor the Bank held any derivative instruments or any embedded derivative instruments that required bifurcation.

Comprehensive Income - Comprehensive income for the six months ended December 31, 2002 and 2001 and the fiscal years ended June 30, 2002, 2001 and 2000 was determined in accordance with SFAS 130, "Reporting Comprehensive

Income." Comprehensive income includes revenues, expenses, and gains and losses which, under GAAP, bypass net income and are typically reported as a component of stockholders' equity.

Disclosures About Segments of an Enterprise and Related Information - The Company's consolidated financial statements reflect the adoption of SFAS 131, "Disclosures About Segments of an Enterprise and Related Information."

SFAS 131 establishes standards for the manner in which public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in subsequent interim financial reports issued to shareholders. It also establishes standards for related disclosure about products and services, geographic areas, and major customers. The Statement requires that a public business enterprise report financial and descriptive information about its reportable operating segments. Operating segments are components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and assess performance. The statement also requires that public enterprises report a measure of segment profit or loss, certain specific revenue and expense items and segment assets. It additionally requires that information be reported about revenues derived from the enterprises' products or services, or about the countries in which the enterprises earn revenues and hold assets, and about major customers, regardless of whether that information is used in making operating decisions.

The Company has one reportable segment, "Community Banking." All of the Company's activities are interrelated, and each activity is dependent and assessed based on how each of the activities of the Company supports the others. For example, lending (exclusive of one-to four-family residential lending) is dependent upon the ability of the Bank to fund itself with retail deposits and other borrowings and to manage interest rate and credit risk. This situation is also similar for consumer and one-to four-family residential mortgage lending. Accordingly, all significant operating decisions are based upon analysis of the Company as one operating segment or unit.

General information required by SFAS 131 is disclosed in the Consolidated Financial Statements and accompanying notes. Additionally, for the six months ended December 31, 2002 and 2001 and for the years ended June 30, 2002, 2001, and 2000, there was no customer that accounted for more than $10 \%$ of the Company's consolidated revenue.

## Recently Issued Accounting Standards

SFAS 147 - In October 2002, the Financial Accounting Standards Board ("FASB") issued SFAS 147, Acquisitions of Certain Financial Institutions. This Statement provides guidance on the accounting for the acquisition of a financial institution and applies to all acquisitions except those between two or more mutual enterprises. This Statement provides that the excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired in a business combination represents goodwill that should be accounted for under FASB Statement No. 142, "Goodwill and Other Intangible Assets." The adoption of SFAS 147 on October 1, 2002 did not

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affect the Company s financial condition or results of operations.

SFAS 148 - In December 2002, the FASB issued SFAS 148, Accounting for Stock Based Compensation Transition and Disclosure, which amends SFAS 123. SFAS 148 provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock based compensation, and requires more prominent and frequent disclosures about the effects of stock-based compensation. The Company has elected to early adopt the disclosure requirements for the year ended December 31, 2002.

Financial Accounting Standards Board Interpretation ("FIN") No. 45. - On November 25, 2002, the FASB issued Financial Accounting Standards Board Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," an Interpretation of FASB Statements Nos. 5, 57, and 107 and Rescission of FASB Interpretation No. 34. FIN 45 requires certain disclosures be made by a guarantor to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and measurement provisions of FIN 45 apply on a prospective basis to guarantees issued or modified after December 31, 2002. The disclosures are effective for financial statements of interim or annual periods ending after December 15, 2002. The Company is currently evaluating the impact that the adoption of the recognition provisions of FIN 45 will have on the Company's consolidated financial statements.

FIN 46 - On January 17, 2003, the FASB issued FIN 46, "Consolidation of Variable Interest Entities," an interpretation of ARB No. 51 Consolidated Financial Statements. FIN 46 clarifies when an entity should consolidate another entity known as a Variable Interest Entity ("VIE"), more commonly referred to as a Special Purpose Entity ("SPE"). A VIE is an entity in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties, and may include many types of SPEs. FIN 46 requires that an entity consolidate a VIE if that enterprise has a variable interest that will absorb a majority of the VIE's expected losses if they occur, receive a majority of the VIE's expected residual returns if they occur, or both. FIN 46 does not apply to certain qualifying SPEs, the accounting for which is governed by SFAS No. 140. FIN 46 is effective for newly created VIEs beginning February 1, 2003 and for existing VIEs as of the third quarter of 2003. The adoption of FIN 46 is not expected to have a material impact on the Company's consolidated financial statements, as the Company has no interests in VIEs.

Use of Estimates in the Preparation of Financial Statements - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Areas in the accompanying financial statements where estimates are significant include the allowance for loans losses, mortgage servicing rights, purchase accounting adjustments related to the acquisitions of Conestoga and FIBC and the fair value of financial instruments.

Reclassification - Certain amounts as of June 30, 2002, 2001 and 2000 and for the six months ended December 31, 2001 and the years ended June 30, 2002, 2001 and 2000 have been reclassified to conform to their presentation as of

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and for the six months ended December 31, 2002.

## 2. CONVERSION TO STOCK FORM OF OWNERSHIP

On November 2, 1995, the Board of Directors of the Bank adopted a Plan of Conversion to convert from mutual to stock form of ownership. At the time of conversion, the Bank established a liquidation account in an amount equal to the retained earnings of the Bank as of the date of the most recent financial statements contained in the final conversion prospectus. The liquidation account is reduced annually to the extent that eligible account holders have reduced their qualifying deposits as of each anniversary date. Subsequent increases in deposits will not restore an eligible account holder's interest in the liquidation account. In the event of a complete liquidation, each eligible account holder will be entitled to receive a distribution from the liquidation account in an amount proportionate to the current adjusted qualifying balances for accounts then held.

The Company acquired Conestoga on June 26, 1996. The liquidation account previously established by Conestoga's subsidiary, Pioneer Savings Bank, F.S.B., during its initial public offering in March 1993, was assumed by the Company in the acquisition.

The Company acquired FIBC on January 21, 1999. The liquidation account previously established by FIBC's subsidiary, FFSB during its initial public offering was assumed by the Company in the acquisition.

The Company may not declare or pay cash dividends on or repurchase any of its shares of common stock if the effect thereof would cause stockholders' equity to be reduced below applicable regulatory capital maintenance requirements, the amount required for the liquidation account, or if such declaration and payment would otherwise violate regulatory requirements.

## 3. INVESTMENT SECURITIES HELD TO MATURITY AND AVAILABLE FOR SALE

The amortized cost, gross unrealized gains and losses and estimated fair value of investment securities held to maturity at December 31, 2002 were as follows:

| Investment Securities Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Gross | Gross |  |
| Amortized | Unrealized | Unrealized | Estimated |

Cost
(Losses)
Fair Value

## Debt Securities:

Obligations of state and political
subdivisions
\$825
\$10
\$835

The amortized cost and estimated fair value of investment securities held to maturity at December 31, 2002, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment fees.

|  | Amortized | Estimated |
| :--- | ---: | ---: |
|  | Cost | Fair Value |
| Due in one year or less | - | - |
| Due after one year through five years | $\$ 825$ | $\$ 835$ |
| Due after five years through ten years | - | - |
|  | $\$ 825$ | $\$ 835$ |

There were no calls or sales of investment securities held-to-maturity during the six months ended December 31, 2002. During the six months ended December 31, 2001, proceeds from the calls of investment securities held to maturity totaled $\$ 2,000$. No gain or loss was recognized on these calls. There were no sales of investment securities held to maturity during the six months ended December 31, 2002 and 2001.

The amortized/historical cost, gross unrealized gains and losses and estimated fair value of investment securities available for sale at December 31, 2002 were as follows:

| Investment Securities Available for Sale |  |  |  |
| ---: | ---: | ---: | ---: |
| Amortized/ | Gross | Gross |  |
| Historical | Unrealized <br> Gains | Unrealized | Estimated |
| Cost |  | (Losses) |  |

## Debt securities:

U.S. Treasury securities and
obligations of U.S. Government
$\begin{array}{llll}\text { corporations and agencies } & \$ 52,741 & \$ 548 & -\end{array}$

| Corporate securities | 42,321 | 493 | $\$(689)$ | 42,125 |
| :--- | ---: | ---: | ---: | ---: |
| Total debt securities | 95,062 | 1,041 | $(689)$ | 95,414 |
| Equity securities | 9,317 | 361 | $(528)$ | 9,150 |
|  | $\$ 104,379$ | $\$ 1,402$ | $\$(1,217)$ | $\$ 104,564$ |

The amortized cost and estimated fair value of the debt securities component of investment securities available for sale at December 31, 2002, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment fees.

|  | Amortized | Estimated |
| :--- | ---: | ---: |
|  | Cost | Fair Value |
| Due in one year or less | $\$ 50,908$ | $\$ 51,466$ |
| Due after one year through five years | 22,092 | 22,315 |
| Due after five years through ten years | 2,000 | 2,122 |
| Due after ten years | 20,062 | 19,511 |
|  | $\$ 95,062$ | $\$ 95,414$ |

During the six months ended December 31, 2002 proceeds from the sales and calls of investment securities available for sale totaled $\$ 988$ and $\$ 32,030$, respectively. Net losses of $\$ 18$ resulted from the sales. No gain or loss resulted from the calls. During the six months ended December 31, 2001 proceeds from the calls of investment securities available for sale totaled $\$ 12,011$. Net gains of $\$ 11$ resulted from these calls. There were no sales of investment securities available for sale during the six months ended December 31, 2001.

The amortized cost, gross unrealized gains and losses and estimated fair value of investment securities held to maturity at June 30, 2002 were as follows:

|  | Investment Securities Held to Maturity |  |  |
| ---: | ---: | ---: | ---: |
| Gross | Gross |  |  |
| Amortized | Unrealized <br> Gains | Unrealized | Estimated |
| Cost |  | (Losses) | Fair Value |

## Debt Securities:

Obligations of state and political

The amortized cost and estimated fair value of investment securities held to maturity at June 30, 2002, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment fees.

|  | Amortized | Estimated |
| :--- | ---: | ---: |
|  | Cost | Fair Value |
| Due in one year or less | - | - |
| Due after one year through five years | $\$ 75$ | $\$ 84$ |
| Due after five years through ten years | 800 | 800 |
|  | $\$ 875$ | $\$ 884$ |

During the year ended June 30, 2002, proceeds from the calls of investment securities held to maturity totaled $\$ 2,155$. A gain of $\$ 11$ was recognized on these calls. There were no sales of investment securities held to maturity during the year ended June 30, 2002.

The amortized/historical cost, gross unrealized gains and losses and estimated fair value of investment securities available for sale at June 30, 2002 were as follows:

Investment Securities Available for Sale

| Amortized/ | Gross <br> Historical | Gross <br> Unrealized <br> Gains |  |
| ---: | ---: | ---: | ---: |
| Unrealized |  |  |  |$\quad$ Estimated

## Debt securities:

U.S. Treasury securities and

| obligations of U.S. Government |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  | $\$ 85,823$ |
| corporations and agencies | $\$ 85,050$ | $\$ 773$ | - | 46,807 |
| Corporate securities | 46,887 | 551 | $\$(631)$ | 1,388 |


| Total debt securities | 133,314 | 1,335 | $(631)$ | 134,018 |
| :--- | ---: | ---: | ---: | ---: |
| Equity securities | 3,997 | 788 | $(225)$ | 4,560 |
|  | $\$ 137,311$ | $\$ 2,123$ | $\$(856)$ | $\$ 138,578$ |

The amortized cost and estimated fair value of the debt securities component of investment securities available for sale at June 30, 2002, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment fees.

|  | Amortized | Estimated |
| :--- | ---: | ---: |
|  | Cost | Fair Value |
| Due in one year or less | $\$ 50,067$ | $\$ 50,496$ |
| Due after one year through five years | 65,157 | 65,994 |
| Due after five years through ten years | 1,000 | 998 |
| Due after ten years | 17,090 | 16,530 |
|  | $\$ 133,314$ | $\$ 134,018$ |

During the year ended June 30, 2002, proceeds from the sales and calls of investment securities available for sale totaled $\$ 8,589$ and $\$ 25,211$, respectively. Net gains of $\$ 2,014$ resulted from the sales. No gain or loss resulted from the calls.

The amortized cost, gross unrealized gains and losses and estimated fair value of investment securities held to maturity at June 30, 2001 were as follows:

|  | Investment Securities Held to Maturity |
| ---: | ---: | ---: | ---: |
| Gross | Gross |
| Unrealized |  |
| Gains |  |$\quad$| Unrealized |
| :---: |$\quad$ Estimated

## Debt Securities:

U.S. Treasury securities and obligations of U.S. Government
corporations and agencies
\$2,000
Obligations of state and political

| subdivisions | 1,284 | 20 | - | 1,304 |
| :---: | ---: | ---: | ---: | ---: |
| Corporate securities | 500 | 5 | - | 505 |
|  | $\$ 3,784$ | $\$ 35$ | - | $\$ 3,819$ |

During the year ended June 30, 2001, proceeds from the calls of investment securities held to maturity totaled $\$ 10,500$. No gain or loss resulted on these calls. There were no sales of investment securities held to maturity during the year ended June 30, 2001.

The amortized/historical cost, gross unrealized gains and losses and estimated fair value of investment securities available for sale at June 30, 2001 were as follows:

|  | Investment Securities Available for Sale |  |  |
| ---: | ---: | :---: | ---: |
| Amortized/ | Gross | Gross |  |
| Historical | Unrealized <br> Gains |  |  |
| Unrealized | Estimated |  |  |
| Cost |  | (Losses) | Fair Value |

## Debt securities:

U.S. Treasury securities and

| obligations of U.S. Government |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| corporations and agencies | $\$ 33,705$ | $\$ 285$ | $\$(4)$ | $\$ 33,986$ |
| Corporate securities | 47,503 | 464 | $(634)$ | 47,333 |
| Public utilities | 1,636 | 18 | $(1)$ | 1,653 |
|  | 82,844 | 767 | $(639)$ | 82,972 |
| Equity securities | 6,379 | 2,006 | - | 8,385 |
|  | $\$ 89,223$ | $\$ 2,773$ | $\$(639)$ | $\$ 91,357$ |

During the year ended June 30, 2001, proceeds from the sales and calls of investment securities available for sale totaled $\$ 2,227$ and $\$ 30,675$, respectively. Net gains of $\$ 970$ resulted from the sales. No gain or loss resulted from the calls.

## 4. MORTGAGE-BACKED SECURITIES HELD TO MATURITY AND AVAILABLE FOR SALE

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The amortized cost, gross unrealized gains and losses and estimated fair value of mortgage-backed securities held to maturity at December 31, 2002 were as follows:

| Mortgage-Backed Securities Held to Maturity <br> Gross <br> Gross |  |  |  |
| ---: | ---: | ---: | ---: |
| Amortized | Unrealized <br> Gains | Unrealized <br> (Losses) |  |
| Cost |  |  |  |
| $\$ 1,201$ | $\$ 71$ | - | $\$ 1,272$ |
| 208 | 3 | - | 211 |
| 840 | 14 | - | 854 |
| $\$ 2,249$ | $\$ 88$ | - | $\$ 2,337$ |

There were no sales or calls of mortgage-backed securities held to maturity during the six months ended December 31, 2002 and 2001.

The amortized cost, gross unrealized gains and losses and estimated fair value of mortgage-backed securities available for sale at December 31, 2002 were as follows:
Mortgage-Backed Securities Available for Sale
Gross
Gross
Unrealized

Gains | Unrealized |
| ---: |
| (Losses) |$\quad$ Estimated

There were no sales or calls of mortgage-backed securities available for sale during the six months ended December 31, 2002. Proceeds from calls of mortgage-backed securities available for sale were $\$ 5,005$ during the six months ended December 31, 2001 and a gain of $\$ 5$ was recognized on these calls. There were no sales of mortgage-backed securities available for sale during the six months ended December 31, 2001.

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The amortized cost, gross unrealized gains and losses and estimated fair value of mortgage-backed securities held to maturity at June 30, 2002 were as follows:

| Mortgage-Backed Securities Held to Maturity |  |  |  |
| ---: | ---: | ---: | ---: |
| Gross |  |  |  |
| Gross |  |  |  |
| Unrealized |  |  |  |
| Gains |  |  |  | | Gnrealized |
| ---: |
| Amortized |

There were no sales or calls of mortgage-backed securities held to maturity during the fiscal year ended June 30, 2002.

The amortized cost, gross unrealized gains and losses and estimated fair value of mortgage-backed securities available for sale at June 30, 2002 were as follows:

| Mortgage-Backed Securities Available for Sale |  |  |  |
| ---: | ---: | ---: | ---: |
|  | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> (Losses) | Estimated |
| Amortized |  |  | Fair Value |
| Cost |  | $\$(15)$ | $\$ 213,579$ |
| $\$ 209,476$ | $\$ 4,118$ | - | 54,184 |
| 52,564 | 1,620 | - | 9,917 |
| 9,645 | 272 | - | 10,532 |
| 10,241 | 291 | $\$(15)$ | $\$ 288,212$ |

Proceeds from calls of mortgage-backed securities available for sale were $\$ 5,005$ during the fiscal year ended June 30, 2002 and a gain of $\$ 4$ was recognized on these calls. There were no sales of mortgage-backed securities available for sale during the fiscal year ended June 30, 2002.

The amortized cost, gross unrealized gains and losses and estimated fair value of mortgage-backed securities held to maturity at June 30, 2001 were as follows:

|  | Mortgage-Backed Securities Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized | Gross Unrealized Gains | Gross Unrealized <br> (Losses) | Estimated Fair Value |
|  | Cost |  |  |  |
| GNMA pass-through certificates | \$2,111 | \$76 | - | \$2,187 |
| FHLMC pass-through certificates | 3,025 | 28 | - | 3,053 |
| FNMA pass-through certificates | 3,024 | 62 | - | 3,086 |
|  | \$8,160 | \$166 | - | \$8,326 |

There were no sales or calls of mortgage-backed securities held to maturity during the fiscal year ended June 30, 2001.

The amortized cost, gross unrealized gains and losses and estimated fair value of mortgage-backed securities available for sale at June 30, 2001 were as follows:

| Mortgage-Backed | Securities Available for Sale <br> Gross <br> Unrealized <br> Gains | Gross <br> Unrealized |  |
| ---: | ---: | ---: | ---: |
| Amortized |  |  |  |
| Cost |  |  | Estimated |
| $\$ 301,412$ | $\$ 3,083$ | $\$(56)$ | $\$ 304,439$ |
| 90,152 | 1,768 | - | 91,920 |
| 16,535 | 217 | $(7)$ | 16,745 |
| 16,838 | 345 | - | 17,183 |
| $\$ 424,937$ | $\$ 5,413$ | $\$(63)$ | $\$ 430,287$ |

There were no sales or calls of mortgage-backed securities available for sale during the fiscal year ended June 30, 2001.

## 5. LOANS

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The Bank's real estate loans are composed of the following:

|  | December <br> $\mathbf{3 1 ,}$ | June 30, | June 30, |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| One- to four-family | $\$ 145,722$ | $\$ 154,818$ | $\$ 189,651$ |
| Multi-family residential | $1,725,652$ | $1,694,422$ | $1,541,531$ |
| Commercial real estate | 265,485 | 243,694 | 196,503 |
| Construction | 1,931 | - | - |
| F.H.A. and V. A. insured mortgage loans | 5,215 | 5,565 | 6,450 |
| Cooperative apartment unit loans | 16,401 | 17,766 | 22,936 |
|  | $2,160,406$ | $2,116,265$ | $1,957,071$ |
| Net unearned costs (fees) | 332 | 57 | $(855)$ |
|  | $\$ 2,160,738$ | $\$ 2,116,322$ | $\$ 1,956,216$ |

The Bank originates both adjustable and fixed interest rate real estate loans. At December 31, 2002, the approximate composition of these loans was as follows:

## Fixed Rate

Period to Maturity
Book Value
Period to Maturity or Next Repricing
1 year or less
$>1$ year-3 years
$>3$ years-5 years
$>5$ years-10 years
$>10$ years
\$9,210 1 year or less
\$114,289
$13,703>1$ year-3 years 298,856
$78,261>3$ years-5 years 780,534
$309,805>5$ years-10 years 388,251
$159,947>10$ years 7,550
\$570,926
\$1,589,480

The adjustable-rate loans are generally indexed to the Federal Home Loan Bank of New York ("FHLBNY") five-year borrowing rate, or the one- or three-year constant maturity Treasury index. The contractual terms of adjustable rate multi-family residential and commercial real estate loans provide that their interest rate, upon repricing, cannot fall below their rate at the time of origination. The majority of the Bank's one- to four-family residential adjustable-rate loans are subject to periodic and lifetime caps and floors on interest rate changes, typically 200 basis points and 600 basis points, respectively.

A concentration of credit risk exists within the Bank's loan portfolio, as the majority of real estate loans are collateralized by properties located in the New York City metropolitan area.

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The Bank's other loans are composed of the following:

|  | December <br> $\mathbf{3 1 ,}$ | June 30, | June 30, |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| Student loans | $\$ 420$ | $\$ 502$ | $\$ 827$ |
| Passbook loans (secured by savings |  |  |  |
|  |  |  |  |
| $\quad$ and time deposits) | 1,552 | 1,520 | 1,589 |
| Consumer installment and other loans | 2,781 | 1,715 | 1,729 |
|  | $\$ 4,753$ | $\$ 3,737$ | $\$ 4,145$ |

Loans on which the accrual of interest has been discontinued were $\$ 2,116$ at December 31, 2002 and $\$ 2,123$ and $\$ 3,058$ at June 30, 2002 and 2001, respectively. Interest income foregone on nonaccrual loans was not material during the six months ended December 31, 2002 and 2001 and the fiscal years ended June 30, 2002, 2001 and 2000.

The Bank had no loans considered troubled-debt restructurings at December 31, 2002 and June 30, 2002. The Bank had outstanding loans considered troubled-debt restructurings of $\$ 2,924$ at June 30, 2001. Income recognized on troubled-debt restructurings was approximately $\$ 414$, $\$ 132$ and $\$ 56$ for the years ended June 30, 2002, 2001, and 2000 , respectively, compared to interest income of $\$ 414, \$ 173$ and $\$ 70$ calculated under the original terms of the loans, for the years ended June 30, 2002, 2001 and 2000, respectively. There was no income recognized on troubled-debt restructurings during the six months ended December 31, 2002 and 2001, and income of $\$ 207$ was calculated under the terms of troubled-debt restructurings during the six months ended December 31, 2001.

The recorded investment in loans for which impairment has been recognized under the guidance of SFAS 114 was approximately $\$ 690$ at December 31, 2002 and $\$ 878$ and $\$ 4,054$ at June 30, 2002 and 2001, respectively. The average balance of impaired loans was approximately $\$ 684$ and $\$ 3,998$ during the six months ended December 31, 2002 and 2001, and $\$ 3,166, \$ 3,741$, and $\$ 1,482$ for the years ended June 30, 2002, 2001, and 2000 respectively. Write-downs on impaired loans were not material during the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002 and 2001. At June 30, 2002 and 2001, specific reserves totaling $\$ 88$ and $\$ 775$ were allocated within the allowance for loan losses for impaired loans. There were no reserves allocated within the allowance for loan losses for impaired loans at December 31, 2002. During the year ended June 30, 2002, the Bank received full repayment of principal totaling $\$ 2,924$ and interest totaling $\$ 414$ on an impaired loan. Net principal and interest received on impaired loans during the six months ended December 31, 2002 and 2001 and the years ended June 30, 2001 and 2000 was not material.

The following assumptions were utilized in evaluating the loan portfolio pursuant to the provisions of SFAS 114:

Homogenous Loans - Individual one- to four-family residential mortgage loans and cooperative apartment loans having a balance of less than $\$ 323$ and all consumer loans are considered to be small balance homogenous loan pools and, accordingly, are not covered by SFAS 114.

Loans Evaluated for Impairment - All non-homogeneous loans greater than $\$ 1,000$ are individually evaluated for potential impairment. Additionally, individual one- to four-family residential and cooperative apartment unit mortgage loans exceeding $\$ 323$ and delinquent in excess of 60 days are evaluated for impairment. A loan is considered impaired when it is probable that all contractual amounts due will not be collected in accordance with the terms of the loan. A loan is not deemed to be impaired if a delay in receipt of payment is expected to be less than 30 days or if, during a longer period of delay, the Bank expects to collect all amounts due, including interest accrued at the contractual rate during the period of the delay. At December 31, 2002 and June 30, 2002 and 2001, all impaired loans were on nonaccrual status. In addition, at December 31, 2002, June 30, 2002 and 2001, respectively, approximately $\$ 1,426, \$ 1,245$ and $\$ 1,927$ of one- to four-family residential cooperative apartment loans with a balance of less than $\$ 323$ and consumer loans were on nonaccrual status. These loans are considered as a homogeneous loan pool not covered by SFAS 114.

Reserves and Charge-Offs - The Bank allocates a portion of its total allowance for loan losses to loans deemed impaired under SFAS 114. All charge-offs on impaired loans are recorded as a reduction in both loan principal and the allowance for loan losses. Management evaluates the adequacy of its allowance for loan losses on a regular basis. Management believes that its allowance at December 31, 2002 was appropriate to provide for losses inherent in the total loan portfolio, including impaired loans.

Measurement of Impairment - Since all impaired loans are collateralized by real estate properties, the fair value of the collateral is utilized to measure impairment. The fair value of the collateral is measured at soon as practicable after the loan becomes impaired and periodically thereafter.

Income Recognition - Accrual of interest is discontinued on loans identified as impaired and past due ninety days. Subsequent cash receipts are applied initially to the outstanding loan principal balance. Additional receipts beyond the recorded outstanding balance at the time interest is discontinued are recorded as recoveries in the Bank's allowance for loan losses.

## 6. ALLOWANCE FOR LOAN LOSSES AND LOSSES ON OTHER REAL ESTATE OWNED

Changes in the allowance for loan losses were as follows:

|  | Six Months Ended | Fiscal Year Ended |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | December 31, |  | June 30, |  |  |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| Balance at beginning of period | $\$ 15,370$ | $\$ 15,459$ | $\$ 15,459$ | $\$ 14,785$ | $\$ 15,081$ |
| Provision charged to operations | 120 | 120 | 240 | 740 | 240 |
| Loans charged off | $(44)$ | $(103)$ | $(349)$ | $(81)$ | $(545)$ |
| Recoveries | 12 | 16 | 20 | 15 | 9 |
| Balance at end of period | $\$ 15,458$ | $\$ 15,492$ | $\$ 15,370$ | $\$ 15,459$ | $\$ 14,785$ |

Changes in the allowance for losses on other real estate owned were as follows:

|  | Six Months Ended | Fiscal Year Ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | December 31, | June 30, |  |  |  |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
|  | $\$ 20$ | $\$ 20$ | $\$ 20$ | $\$ 45$ | $\$ 149$ |
| Balance at beginning of period | $(20)$ | - | - | 18 | 25 |
| (Credit) Provision charged to |  |  |  |  |  |
| operations | - | - | - | $(43)$ | $(129)$ |
| Charge-offs, net of recoveries | $\$-$ | $\$ 20$ | $\$ 20$ | $\$ 20$ | $\$ 45$ |

## 7. MORTGAGE SERVICING ACTIVITIES

At December 31, 2002 and June 30, 2002 and 2001, the Bank was servicing loans for others having principal amounts outstanding of approximately $\$ 108,067, \$ 35,752$ and $\$ 42,238$ respectively. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing. The deferred servicing rights related to these loans totaled $\$ 1,751$ (including the $\$ 1,579$ of servicing rights associated with the multi-family loans sold to the Federal National Mortgage Association ("Fannie Mae") as discussed below), \$130 and \$115 at December 31, 2002 and June 30, 2002 and 2001, and amortization of servicing rights was immaterial during the six months ended December 31, 2002 and the years ended June 30, 2002 and 2001. Servicing assets are carried at the lower of cost or fair value and are amortized in proportion to, and over the period of, net servicing income. The estimated fair value of loan servicing assets is determined by calculating the present value of estimated future net servicing cash flows, using assumptions of prepayments, defaults, servicing costs and discount rates that the Company believes market participants would use for similar assets. In connection with these loans serviced for others, the Bank held borrowers' escrow balances of approximately $\$ 1,383, \$ 377$ and $\$ 462$ at December 31, 2002 and June 30, 2002 and 2001, respectively.

Multi-Family Loans Sold To Fannie Mae - The Bank implemented a program in December 2002 to originate and sell multi-family residential mortgage loans in the secondary market to Fannie Mae while retaining servicing. The Bank

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underwrites these loans using either its customary or Fannie Mae authorized underwriting standards, funds the loans, and sells them to Fannie Mae at agreed upon pricing. At December 31, 2002, the Company serviced $\$ 73,383$ of loans sold pursuant to this program with a corresponding loan servicing asset of $\$ 1,579$. Amortization of this loan servicing asset was negligible during the six months ended December 31, 2002. Under the terms of the sales program, the Company retains a portion of the associated credit risk. At December 31, 2002, the Company's maximum potential exposure related to secondary market sales to Fannie Mae with respect to this specific program was $\$ 3,303$. The Company retains this level of exposure until the portfolio of loans are paid in entirety or the Company funds claims by Fannie Mae for the maximum loss exposure. As of December 31, 2002, the Company had not realized any losses related to these loans. At the time of sale, a reserve of $\$ 350$ was established relating to this exposure and was included in the calculation of the gain on the sale of the loans. No additional provisions relating to this exposure were recorded during the six months ended December 31, 2002.

Key economic assumptions and the sensitivity of the current fair value of residual cash flows to immediate 10 percent to 20 percent adverse changes in those assumptions are as follows:

## As of

December 31, 2002
Fair Value of carrying value of retained ..... \$1,579
interests
Weighted average life (in years)
Prepayment speed assumptions (annual rate)
Impact on fair value of $10 \%$ adverse change\$(37)
Impact on fair value of $20 \%$ adverse change ..... \$(72)
Expected credit losses (annual rate) ..... \$47
Impact on fair value of $10 \%$ adverse change ..... \$(4)
Impact on fair value of $20 \%$ adverse change ..... \$(9)
Residual cash flows discount rate (annual ..... $9.75 \%$
rate)
Impact on fair value of $10 \%$ adverse change ..... \$(38)
Impact on fair value of $20 \%$ adverse change ..... \$(76)
Average Interest rate on adjustable rate ..... $6.02 \%$
loans
Impact on fair value of $10 \%$ adverse change7.5
200 PSA
(100Impact on fair value of $20 \%$ adverse change-

## 8. PREMISES AND FIXED ASSETS

The following is a summary of premises and fixed assets:

|  | December 31, | June 30, | June 30, |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| Land | $\$ 2,457$ | $\$ 2,457$ | $\$ 2,457$ |
| Buildings | 10,376 | 10,278 | 10,288 |
| Leasehold improvements | 10,791 | 10,141 | 9,621 |
| Furniture, fixtures and equipment | 10,164 | 9,584 | 8,488 |
|  | 33,788 | 32,460 | 30,854 |
| Less: accumulated depreciation and | $(17,926)$ | $(17,311)$ | $(16,214)$ |
| amortization | $\$ 15,862$ | $\$ 15,149$ | $\$ 14,640$ |

Depreciation and amortization expense amounted to approximately $\$ 610$ and $\$ 540$ during the six months ended December 31, 2002 and 2001 and $\$ 1,097, \$ 1,201$, and $\$ 1,080$ for the years ended June 30, 2002, 2001 and 2000, respectively.

## 9. FEDERAL HOME LOAN BANK OF NEW YORK CAPITAL STOCK

The Bank is a Savings Bank Member of the FHLBNY. Membership requires the purchase of shares of FHLBNY capital stock at $\$ 100$ per share. The Bank owned 348,900 shares, 343,654 shares and 443,824 shares at December 31, 2002 and June 30, 2002 and 2001, respectively. The bank recorded FHLBNY stock dividends of the capital stock of $\$ 774$ and $\$ 1,182$ during the six months ended December 31, 2002 and 2001 and $\$ 2,065, \$ 3,026$ and $\$ 2,638$ during the years ended June 30, 2002, 2001 and 2000, respectively.

## 10. DUE TO DEPOSITORS

Deposits are summarized as follows:

|  | At December 31, 2002 <br> Effective <br> Cost |  |  | At June 30, 2002 <br> Effective <br> Cost |  | At June 30, 2001 <br> Effective |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Liability |  | Liability | Cost | Liability |  |  |
| Savings accounts | $0.78 \%$ | $\$ 362,400$ | $1.25 \%$ | $\$ 363,732$ | $2.08 \%$ | $\$ 347,983$ |  |  |
| Certificates of deposit | 3.21 | 830,140 | 3.73 | 748,005 | 5.30 | 691,193 |  |  |
| Money market accounts | 1.90 | 616,762 | 2.39 | 556,376 | 4.54 | 296,157 |  |  |


| NOW and Super NOW accounts | 1.24 | 31,822 | 1.23 | 29,005 | 1.22 | 25,754 |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
| Non-interest bearing checking <br> accounts | - | 86,051 | - | 82,916 | - | 67,345 |
|  | $2.16 \%$ | $\$ 1,927,175$ | $2.59 \%$ | $\$ 1,780,034$ | $4.03 \%$ | $\$ 1,428,432$ |

The distribution of certificates of deposit by remaining maturity was as follows:

|  | At December 31, | At June 30, |  |
| :--- | :---: | ---: | ---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| Maturity in three months or less | $\$ 158,899$ | $\$ 147,250$ | $\$ 176,159$ |
| Over 3 through 6 months | 160,061 | 183,801 | 155,009 |
| Over 6 through 12 months | 201,690 | 166,589 | 186,317 |
| Over 12 months | 309,490 | 250,365 | 173,708 |
| Total certificates of deposit | $\$ 830,140$ | $\$ 748,005$ | $\$ 691,193$ |

The aggregate amount of certificates of deposit with a minimum denomination of one-hundred thousand dollars was approximately $\$ 176,111, \$ 132,464$ and $\$ 104,018$ at December 31, 2002 and June 30, 2002 and 2001, respectively.

## 11. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Presented below is information concerning securities sold with agreement to repurchase:

## At or for the Six Months Ended December 31,

|  | Ended June 30, |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| Balance outstanding at end of period | $\$ 95,541$ | $\$ 97,717$ | $\$ 427,788$ |
| Average interest cost at end of period | $5.68 \%$ | $5.61 \%$ | $4.73 \%$ |
| Average balance outstanding during the period | $\$ 97,941$ | $\$ 260,988$ | $\$ 437,153$ |
| Average interest cost during the period | $5.35 \%$ | $4.47 \%$ | $6.26 \%$ |
| Carrying value of underlying collateral at end of | $\$ 85,226$ | $\$ 95,994$ | $\$ 425,450$ |
| period |  |  |  |
| Estimated fair value of underlying collateral | $\$ 87,479$ | $\$ 96,093$ | $\$ 430,803$ |
|  | $\$ 98,728$ | $\$ 395,444$ | $\$ 455,603$ |

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Maximum balance outstanding at month end during the year

## 12. FEDERAL HOME LOAN BANK OF NEW YORK ADVANCES

The Bank had borrowings ("Advances") from the FHLBNY totaling \$555,000, \$575,000 and \$542,500 at December 31, 2002, June 30, 2002 and 2001, respectively. The average cost of FHLBNY Advances was $6.18 \%$ during the six months ended December 31, 2002, and $6.94 \%$ and $6.13 \%$, respectively, during the fiscal years ended June 30,2002 and 2001, and the average interest rate on outstanding FHLBNY Advances was $4.11 \%, 5.07 \%$ and $5.98 \%$, respectively, at December 31, 2002, June 30, 2002 and June 30, 2001. At December 31, 2002, in accordance with its Advances, Collateral Pledge and Security Agreement with the FHLBNY, the Bank maintained the requisite qualifying collateral with the FHLBNY (principally real estate loans), as defined by the FHLBNY, to secure such Advances. During the six months ended December 31, 2002 and the fiscal years ended June 30, 2002 and 2001, prepayment expenses were paid on FHLBNY Advances totaling $\$ 3,642, \$ 5,865$ and $\$ 766$, respectively, and were recorded as interest expense on FHLBNY Advances. Excluding these prepayment expenses, the average cost on FHLBNY borrowings was $4.90 \%$ during the six months ended December 31, 2002, 5.90\% during the fiscal year ended June 30, 2002 and $5.99 \%$ during the fiscal year ended June 30, 2001.

## 13. SUBORDINATED NOTES PAYABLE

On April 12, 2000, the Company issued subordinated notes in the aggregate amount of $\$ 25,000$. The notes have a fixed rate of interest of $9.25 \%$ and mature on May 1, 2010. Interest expense recorded on the notes, inclusive of amortization of related issuance costs, was $\$ 1,198$ during both the six months ended December 31, 2002 and 2001 and $\$ 2,396, \$ 2,396$ and $\$ 521$ during the fiscal years ended June 30, 2002, 2001 and 2000, respectively.

## 14. INCOME TAXES

The Company's consolidated Federal, State and City income tax provisions were comprised of the following:

|  |  | Six | ths Ended | Decembe |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2002 |  |  | 2001 |  |
|  |  | State |  |  | State |  |
|  | Federal | and City | Total | Federal | and City | Total |
| Current | \$17,318 | \$817 | \$18,135 | \$1,861 | \$1,214 | \$3,075 |
| Deferred | $(4,800)$ | 673 | $(4,127)$ | 7,188 | 6 | 7,194 |

Fiscal Year Ended June 30,

|  | 2002 |  |  | 2001 |  |  | 2000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | State and City |  |  | $\text { Federal } \begin{gathered} \text { State } \\ \text { and City } \end{gathered}$ |  | Total | State and City |  |  |
|  | Federal |  | Total |  |  | Federal |  | Total |
| Current | \$19,194 | \$2,532 | \$21,726 | \$12,718 | \$1,515 |  | \$14,233 | \$11,569 | \$677 | \$12,246 |
| Deferred | 710 | 390 | 1,100 | 1,740 | (152) | 1,588 | 2,787 | 184 | 2,971 |
|  | \$19,904 | \$2,922 | \$22,826 | \$14,458 | \$1,363 | \$15,821 | \$14,356 | \$861 | \$15,217 |

In accordance with SFAS 109, deferred tax assets and liabilities are recorded for temporary differences between the book and tax bases of assets and liabilities.

The components of Federal and net State and City deferred income tax assets and liabilities were as follows:

| At December 31, <br> $\mathbf{2 0 0 2}$ | At June 30, 2002 | At June 30, 2001 |
| ---: | ---: | ---: |
| State | State | State |

## Deferred tax assets:

Excess book bad debt over tax

| Bad debt reserve (a) | $\$ 4,849$ | $\$ 1,794$ | $\$ 4,767$ | $\$ 1,908$ | $\$ 4,244$ | $\$ 2,642$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Employee benefit plans (a) | 1,891 | 1,275 | 3,144 | 1,910 | 2,806 | 1,673 |

Tax effect of other comprehensive

| $\quad$ loss on minimum pension liability (a) | - | - | 1,027 | 577 | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other (a) | 41 | 23 | 51 | 29 | 63 | 37 |
| Total deferred tax assets | 6,781 | 3,092 | 8,989 | 4,424 | 7,113 | 4,352 |

Less: Valuation allowance on
deferred tax assets
Deferred tax assets after

| valuation allowance | $\$ 6,781$ | $\$ 3,092$ | $\$ 8,989$ | $\$ 4,424$ | $\$ 7,113$ | $\$ 4,352$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Deferred tax liabilities:

Undistributed earnings of subsidiary (b)

Tax effect of other comprehensive

| income on securities available for <br> sale (a) | 1,077 | 692 | 2,113 | 1,358 | 2,090 | 1,344 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Difference in book and tax
carrying value of fixed assets (a)
42
(71) 102
(40) 217

26
Tax effect of purchase accounting

| $\quad$ fair value adjustments (a) | 1,025 | 557 | 1,049 | 590 | 1,059 | 627 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other (a) | 30 | 16 | 25 | 14 | 31 | 18 |
| Total deferred tax liabilities | $\$ 4,916$ | $\$ 1,180$ | $\$ 11,933$ | $\$ 1,928$ | $\$ 10,352$ | $\$ 2,029$ |
| Net deferred tax (liability) asset | $\$ 1,865$ | $\$ 1,912$ | $\$(2,944)$ | $\$ 2,496$ | $\$(3,239)$ | $\$ 2,323$ |

Recorded in other assets.
(b)

Recorded in other liabilities.

During the six months ended December 31, 2002, deferred tax liabilities include a decrease of $\$ 1,702$ resulting from adjustments pursuant to other comprehensive income associated with SFAS 115, and deferred tax assets include a decrease of $\$ 1,604$ resulting from adjustments pursuant to other comprehensive loss associated with a minimum pension liability.

The provision for income taxes differed from that computed at the Federal statutory rate as follows:

|  | Six Months Ended December 31, |  | Fiscal Year Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| Tax at Federal statutory rate | \$13,114 | \$9,724 | \$21,526 | \$14,371 | \$13,157 |
| State and local taxes, net of |  |  |  |  |  |
| Federal income tax benefit | 969 | 793 | 1,899 | 886 | 560 |
| Goodwill amortization | - | - | - | 1,616 | 1,616 |
| Benefit plan differences | 202 | 113 | 282 | (8) | 42 |

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| Adjustments for prior period tax <br> returns | - | - | - | (311) | (153) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Investment in Bank Owned Life | $(303)$ | $(384)$ | $(770)$ | (737) | (69) |
| Insurance |  |  |  |  |  |
| Other, net | 116 | 23 | $(111)$ | 4 | 64 |
|  | $\$ 14,008$ | $\$ 10,269$ | $\$ 22,826$ | $\$ 15,821$ | $\$ 15,217$ |
| Effective tax rate | $37.39 \%$ | $36.96 \%$ | $37.11 \%$ | $38.53 \%$ | $40.48 \%$ |

Savings banks that satisfy certain definitions, tests, and other conditions prescribed by the Code are permitted to deduct, with limitations, bad debts. Prior to August 1996, this deduction could be computed as a percentage of taxable income before such deduction or based upon actual loss experience for Federal, New York State and New York City income taxes.

Pursuant to SFAS 109, the Bank is not required to provide deferred taxes on its tax loan loss reserve as of December 31, 1987 ("Base Year Reserve"). The amount of this reserve on which no deferred taxes have been provided is approximately $\$ 15,280$. This reserve could be recognized as taxable income and create a current tax liability using the income tax rates then in effect if one of the following occurs: 1) the Bank's retained earnings represented by the reserve are used for purposes other than to absorb losses from bad debts, including dividends or distributions in liquidation; 2) the Bank fails to qualify as a bank as provided by the Code, or 3) there is a change in federal tax law.

On August 20, 1996, Federal legislation was signed into law that repealed the reserve method of accounting for bad debts, including the percentage of taxable income method used by the Bank. This repeal was effective for the Bank's taxable year beginning on January 1, 1996. In addition, the legislation requires the Bank to include in taxable income its bad debt reserves in excess of its Base Year Reserve over a 6 to 8 year period depending upon the maintenance of certain loan origination levels. Since the percentage of taxable income method for determining bad debt income tax deductions and the corresponding increase in the income tax bad debt reserve in excess of the base year have both been treated as temporary differences pursuant to SFAS 109, this change in tax law had no effect on the Company's consolidated statement of operations.

## 15. EMPLOYEE BENEFIT PLANS

Employee Retirement Plan - The Bank sponsors the Employee Retirement Plan, a tax-qualified, noncontributory, defined-benefit retirement plan. Prior to April 1, 2000, substantially all full-time employees of at least 21 years of age were eligible for participation after one year of service.

Effective April 1, 2000, the Bank froze all participant benefits under the Employee Retirement Plan. A gain of \$1,360 was recorded in June 2000 related to this benefit curtailment.

The net periodic (credit) cost for the Employee Retirement Plan includes the following components (including the curtailment credit of $\$ 1,360$ during the fiscal year ended June 30, 2000):

| Six Months Ended <br> December 31, |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
|  | - | - | - | - | $\$ 528$ |
| Service cost | $\$ 550$ | $\$ 542$ | $\$ 1,084$ | $\$ 1,073$ | 1,129 |
| Interest cost | $(603)$ | $(658)$ | $(1,316)$ | $(1,554)$ | $(1,433)$ |
| Actual return on plan assets | 99 | 19 | 38 | $(11)$ | $(32)$ |
| Net amortization and |  |  |  |  |  |
| deferral | - | - | - | - | $(1,360)$ |
| Curtailment credit | $\$ 46$ | $\$(97)$ | $\$(194)$ | $\$(492)$ | $\$(1,168)$ |

The funded status of the Employee Retirement Plan was as follows:

|  | December 31, | June 30, |  |
| :--- | ---: | ---: | ---: |
| Period Ended | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| Projected benefit obligation: |  |  |  |
| Balance at beginning of period | $\$ 15,196$ | $\$ 14,985$ | $\$ 14,334$ |
| Service cost |  | - | - |
| Interest cost | 550 | 1,084 | 1,073 |
| Actuarial loss | 1,538 | 274 | 681 |
| Benefit payments | $(527)$ | $(1,143)$ | $(1,041)$ |
| Settlements | $(4)$ | $(4)$ | $(62)$ |
| Balance at end of period | 16,753 | 15,196 | 14,985 |
| Plan assets at fair value (investments in trust funds managed by |  |  |  |
| trustee) |  |  |  |
| Balance at beginning of period | 13,922 | 15,140 | 17,765 |
| Return on plan assets | $(2,405)$ | $(71)$ | $(1,522)$ |
| Contributions | 6,250 | - | - |
| Benefit payments | $(527)$ | $(1,143)$ | $(1,041)$ |
| Settlements | $(4)$ | $(4)$ | $(62)$ |


| Balance at end of period | 17,236 | 13,922 | 15,140 |
| :--- | :--- | :--- | :--- |

## Funded status:

| (Deficiency) excess of plan assets over projected benefit obligation | 483 | $(1,274)$ | 155 |
| :--- | ---: | ---: | ---: |
| Unrecognized loss from experience different from that assumed | 7,959 | 3,512 | 1,890 |
| Unfunded minimum pension liability | - | $(3,512)$ | - |
| Prepaid (accrued) retirement expense included in other assets <br> (liabilities) | 8,442 | $\$(1,274)$ | $\$ 2,045$ |

Major assumptions utilized were as follows:

|  | December <br> 31, | June 30, | June 30, |
| :--- | :---: | :---: | :---: |
| Period Ended | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ |  |
| Discount rate | $6.625 \%$ | $7.50 \%$ | $7.50 \%$ |
| Expected long-term return on plan assets | 9.00 | 9.00 | 9.00 |
| Rate of increase in compensation levels | - | - | 4.75 |

Benefit Maintenance Plan of Dime Community Bancshares, Inc. ("BMP") and Retirement Plan for Board Members of Dime Community Bancshares, Inc. ("Directors' Retirement Plan") - The Company and Bank maintain the BMP, which exists in order to compensate executive officers for any curtailments in benefits due to the statutory limitations on benefit plans. As of December 31, 2002 and June 30, 2002 and 2001, the BMP has an investment in the Company's common stock of $\$ 3,867, \$ 3,867$ and $\$ 2,659$, respectively. Benefit accruals under the defined benefit portion of the BMP were suspended on April 1, 2000, when they were suspended under the Employee Retirement Plan.

Effective July 1, 1996, the Bank established the Directors' Retirement Plan, which provides benefits to each eligible outside director commencing upon their termination of Board service or at age 65. Each outside director who serves or has agreed to serve as an outside director will automatically become a participant in the Directors' Retirement Plan.

The combined cost for the defined benefit portion of the BMP and the Directors' Retirement Plan includes the following components:

| Six Months Ended <br> December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fiscal Year Ended June 30, |  |  |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| Service cost | $\$ 9$ | $\$ 9$ | $\$ 17$ | $\$ 15$ | $\$ 151$ |


| Interest cost | 152 | 145 | 291 | 273 | 282 |
| :--- | ---: | ---: | ---: | ---: | :--- |
| Net amortization and | 52 | 52 | 105 | 107 | 173 |
| deferral |  |  |  |  |  |
| Curtailment credit | - | - | - | - | $(131)$ |
|  | $\$ 213$ | $\$ 206$ | $\$ 413$ | $\$ 395$ | $\$ 475$ |

The defined contribution costs incurred by the Company related to the BMP were $\$ 2,169$ and $\$ 573$, respectively, for the six months ended December 31, 2002 and 2001, and were $\$ 1,264, \$ 333$ and $\$ 924$, respectively, for the fiscal years ended June 30, 2002, 2001 and 2000. There is no defined contribution cost incurred by the Company or Bank under the Directors' Retirement Plan.

The combined funded status of the defined benefit portion of the BMP and Directors' Retirement Plan was as follows:

| Period Ended | $\begin{gathered} \text { December } \\ 31, \\ 2002 \end{gathered}$ | June 30, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2002 | 2001 |
| Projected benefit obligation: |  |  |  |
| Balance at beginning of period | \$4,216 | \$4,023 | \$3,583 |
| Service cost | 10 | 17 | 15 |
| Interest cost | 152 | 291 | 273 |
| Benefit payments | - | - | - |
| Actuarial (gain) loss | 357 | (115) | 152 |
| Balance at end of period | 4,735 | 4,216 | 4,023 |
| Plan assets at fair value: |  |  |  |
| Balance at beginning of period | - | - | - |
| Contributions | - | - | - |
| Benefit payments | - | - | - |
| Balance at end of period | - | - | - |
| Funded status: |  |  |  |
| Deficiency of plan assets over projected benefit obligation | $(4,735)$ | $(4,216)$ | $(4,023)$ |
| Benefit curtailment |  | - | - |
| Unrecognized loss from experience different from that assumed | 622 | 264 | 377 |
| Unrecognized net past service liability | 481 | 534 | 639 |
| Accrued expense included in other liabilities | \$ $(3,632)$ | \$ $(3,418)$ | \$(3,007) |

Amount recognized in statement of financial condition consists of:

| Accrued liability | $\$(4,104)$ | $\$(3,746)$ | $\$(3,540)$ |
| :--- | :---: | :---: | :---: |
| Intangible asset | 471 | 328 | 533 |
| Net amount recognized | $\$(3,633)$ | $\$(3,418)$ | $\$(3,007)$ |

Major assumptions utilized were as follows:

| Period Ended | December 31, 2002 <br> Directors' <br> Retirement <br> Plan | June 30, 2002 <br> Directors' <br> Retirement <br> Plan | June 30, 2001 <br> Directors' <br> Retirement <br> Plan |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | BMP |  | BMP |  | BMP |

401(k) Plan - The Bank also maintains the 401(k) Plan which covers substantially all employees. Effective July 1, 2000, participant contributions of up to $12 \%$ of "covered compensation," as defined by the $401(\mathrm{k})$ Plan, were permitted. Prior to July 1, 2000, all Bank contributions to the 401(k) Plan were ceased by amendment effective May 31, 1996, and all participant contributions to the 401(k) Plan were ceased by amendment effective January 1, 1997. As a result, no expense was recorded related to the 401(k) Plan during the fiscal year ended June 30, 2000.

Effective July 1, 2000, the 401(k) Plan annually receives the proceeds from a $100 \%$ vested cash contribution to all participants in the ESOP in the amount of $3 \%$ of "covered compensation" [defined as total W-2 compensation including amounts deducted from W-2 compensation for pre-tax benefits such as health insurance premiums and contributions to the 401 (k) Plan] up to applicable Internal Revenue Service limits. The participants have the ability to invest this contribution in any of the investment options offered under the 401(k) Plan. Otherwise, the Bank makes no other contributions to the $401(\mathrm{k})$ Plan. Expenses associated with this contribution totaled $\$ 180$ and $\$ 150$ during the six months ended December 31, 2002 and 2001 and $\$ 300$ and $\$ 288$ during the fiscal years ended June 30, 2002 and 2001.

The 401(k) plan owns participant investments in the Company's common stock for the accounts of participants which totaled $\$ 8,142$ and $\$ 7,836$ at December 31, 2002 and 2001, and $\$ 9,619, \$ 6,428$ and $\$ 3,532$ at June 30, 2002, 2001 and 2000 , respectively.

Postretirement Benefit Plan - The Bank offers the Postretirement Benefit Plan to its retired employees who have provided at least five (5) consecutive years of credited service and were active employees prior to April 1, 1991, as
follows:
(1) Qualified employees who retired prior to April 1, 1991 receive full medical coverage in effect until their death at no cost to such retirees;
(2) Qualified employees retiring after April 1, 1991 will be eligible for continuation of the medical coverage in effect at the time of such employees' retirement until their death. Throughout an employee's retirement, the Bank will continue to pay the premiums for this coverage up to the premium amount paid for the first year of retirement coverage. Should the premiums increase, the employee is required to pay the differential to maintain full medical coverage.

The benefits under the Postretirement Benefit Plan are available only to those full-time employees who commence collecting retirement benefits immediately upon termination of service from the Bank. The Bank reserves the right at any time, to the extent permitted by law, to change, terminate or discontinue any of the group benefits, and can exercise the maximum discretion permitted by law, in administering, interpreting, modifying or taking any other action with respect to the plans or benefits.

The Postretirement Benefit Plan cost includes the following components:

|  | Six Months Ended <br> December 31, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Fiscal Year Ended June 30, |  |  |  |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| Service cost | $\$ 21$ | $\$ 18$ | $\$ 36$ | $\$ 41$ | $\$ 50$ |
| Interest cost | 120 | 91 | 183 | 172 | 197 |
| Unrecognized past service <br> liability | $(14)$ | $(14)$ | $(28)$ | $(29)$ | $(17)$ |
|  | $\$ 127$ | $\$ 95$ | $\$ 191$ | $\$ 184$ | $\$ 230$ |

The funded status of the Postretirement Benefit Plan was as follows:


## Projected benefit obligation:

| Balance at beginning of period | $\$ 3,294$ | $\$ 2,603$ | $\$ 2,307$ |
| :--- | ---: | ---: | ---: |
| Service cost | 21 | 36 | 41 |
| Interest cost | 120 | 183 | 172 |
| Actuarial loss | 420 | 644 | 237 |
| Benefit payments | $(97)$ | $(172)$ | $(159)$ |
| Balance at end of period | 3,758 | 3,294 | 2,598 |

## Plan assets at fair value:

| Balance at beginning of period | - | - | - |
| :--- | :---: | :---: | :---: |
| Contributions | 97 | 172 | 159 |
| Benefit payments | $(97)$ | $(172)$ | $(159)$ |

Balance at end of period

## Funded status:

| (Deficiency) of plan assets over projected benefit obligation | $(3,758)$ | $(3,294)$ | $(2,598)$ |
| :---: | :---: | :---: | :---: |
| Unrecognized loss from experience different from that assumed | 1,049 | 638 |  |
| Unrecognized net past service liability | (169) | (183) | (212) |
| Accrued expense included in other liabilities | \$( 2,878 ) | \$ $(2,839)$ | \$(2,810) |

The assumed medical cost trend rates used in computing the accumulated Postretirement Benefit Plan obligation was $9.0 \%$ in 2002 and was assumed to decrease gradually to $4.5 \%$ in 2008 and remain at that level thereafter. An escalation in the assumed medical care cost trend rates by $1 \%$ in each year would increase the accumulated Postretirement Benefit Plan obligation by approximately $\$ 206$. The assumed discount rate and rate of compensation increase used to measure the accumulated Postretirement Benefit Plan obligation at December 31, 2002 were $6.625 \%$ and $4.0 \%$, respectively. The assumed discount rate and rate of compensation increase used to measure the accumulated Postretirement Benefit Plan obligation at June 30, 2002 were $7.50 \%$ and $4.75 \%$, respectively. The assumed discount rate and rate of compensation increase used to measure the accumulated Postretirement Benefit Plan obligation at June 30, 2001 were $7.25 \%$ and $4.75 \%$, respectively.

ESOP - The Company adopted the ESOP in connection with the Bank's conversion to stock ownership. The ESOP borrowed $\$ 11,638$ from the Company and used the funds to purchase $2,618,550$ shares of the Company's common stock. The loan was originally to be repaid principally from the Bank's discretionary contributions to the ESOP over a period of time not to exceed 10 years from the date of the conversion. Effective July 1, 2000 the loan agreement was amended to extend the repayment period to thirty years from the date of the conversion, with the right of optional prepayment. In exchange for the extension of the loan agreement, various benefits were offered to participants, which included the addition of pre-tax employee contributions to the $401(\mathrm{k})$ Plan, a 3\% annual employer contribution to the ESOP (which is automatically transferred to the $401(\mathrm{k})$ Plan), and the pass-through of cash dividends received by the ESOP to the individual participants. The loan had an outstanding balance of $\$ 5,661, \$ 6,128$ and $\$ 6,602$, respectively at December 31, 2002 and June 30, 2002 and 2001, and a fixed rate of $8.0 \%$.

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Shares purchased with the loan proceeds are held in a suspense account for allocation among participants as the loan is repaid. Contributions to the ESOP and shares released from the suspense account are allocated among participants on the basis of compensation, as described in the plan, in the year of allocation. The ESOP vests at a rate of $25 \%$ per year of service beginning after two years, with full vesting after five years, or upon attainment of age 65, death, disability, retirement or in the event of a "change of control" of the Company as defined in the ESOP. Common stock allocated to participating employees totaled 99,478 shares, 49,739 shares, 99,478 shares, 64,591 shares and 261,855 shares , respectively, during the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002, 2001 and 2000, respectively. The ESOP benefit expense recorded in accordance with Statement of Position No. 93-6 for allocated shares totaled $\$ 1,073, \$ 772, \$ 1,838, \$ 1,060$ and $\$ 2,167$, respectively, for the six months ended December 31, 2002 and 2001, and the years ended June 30, 2002, 2001 and 2000.

Effective July 1, 2000, the Company or the Bank is required to make a $100 \%$ vested cash contribution annually to all participants in the ESOP in the amount of $3 \%$ of "covered compensation" as defined in the ESOP. This contribution is guaranteed through December 31, 2006 (unless the ESOP is terminated prior thereto) and will be discretionary after that date. This contribution is automatically transferred to the $401(\mathrm{k})$ Plan, and the participant possesses the ability to invest this contribution in any of the investment options offered under the $401(\mathrm{k})$ Plan. This annual contribution is made in January of each year based upon the total covered compensation through December $31^{\text {st }}$ of the previous year.

## Stock Benefit Plans

$R R P$ - In December 1996, the Company's shareholders approved the RRP, which is designed to retain key officers and directors of the Company and Bank, as well as to provide these persons with a proprietary interest in the Company. On February 1, 1997, the Company allocated $1,309,275$ shares of stock to employees and outside directors. These shares vested in equal installments on February 1, 1998, 1999, 2000, 2001, and 2002. On each vesting date, the RRP re-acquired shares that were sold by RRP participants in order to fund income tax obligations associated with their individual vesting of shares. In addition, during the period February 1, 1997 through February 1, 2002 the RRP re-acquired shares that were forfeited by participants. The shares re-acquired by the RRP during the period February 1, 1997 through February 1, 2002, either through the repurchase or forfeiture of previously allocated shares, totaled 229,198 . On May 17, 2002, a grant of 45,000 RRP shares was made to executive officers of the Company or the Bank. These shares vest as follows: 20\% on November 25, 2002, and 20\% each on April 25, 2003, 2004, 2005 and 2006. On November 25, 2002, the RRP re-acquired 3,523 shares of common stock that were sold by RRP participants in order to fund income tax obligations associated with their individual vesting of shares on that date. At December 31, 2002, 187,721 shares held by the RRP remain eligible for future allocation. The Company continues to account for compensation expense under the RRP pursuant to Accounting Principles Board No. 25, measuring compensation cost based upon the average acquisition value of the RRP shares.

The following is a summary of activity related to the RRP for the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002, 2001 and 2000:

## At or for the

| Shares acquired (a) | 3,523 | - | 50,226 | 43,171 | 30,569 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Shares vested | 9,000 | - | 232,776 | 232,776 | 232,776 |
| Shares allocated | - | - | 45,000 | - | - |
| Unallocated shares - end of period | 187,721 | 178,972 | 184,198 | 178,972 | 135,801 |
| Unvested allocated shares end of period | 36,000 | 232,776 | 45,000 | 232,776 | 465,552 |
| Compensation recorded to expense | $\$ 143$ | $\$ 964$ | $\$ 1,152$ | $\$ 1,928$ | $\$ 1,928$ |

(a) Represents shares re-acquired from either participant sales of vested shares in order to meet income tax obligations or shares re-acquired from participant forfeitures.

## Stock Option Plans

1996 Stock Option Plan - In November, 1996, the Company adopted the Dime Community Bancshares, Inc. 1996 Stock Option Plan for Outside Directors, Officers and Employees (the "1996 Stock Option Plan"), which permits the Company to grant up to $3,294,778$ incentive or non-qualified stock options to outside directors, officers and other employees of the Company or the Bank. The Compensation Committee of the Board of Directors administers the 1996 Stock Option Plan and authorizes all option grants.

On December 26, 1996, 3,135,198 stock options were granted to outside directors, officers and certain employees. No stock options may be granted under the 1996 Stock Option Plan after December 26, 2006, all of which are fully exercisable at December 31, 2002. On January 21, 1999, holders of stock options which had been granted by FIBC to purchase 218,193 shares of FIBC common stock were converted into options to purchase 398,888 shares of the Company's common stock (the "Converted Options"). The expiration dates on all Converted Options remained unchanged from the initial grant by FIBC, and all Converted Options were fully exercisable at June 30, 2002. On January 20, 2000, 149,625 stock options remaining under the 1996 Stock Option Plan were granted to officers and certain employees. All of these stock options expire on January 20, 2010. One-fifth of the shares granted to participants under this grant are exercisable by participants on January 20, 2001, 2002, 2003, 2004 and 2005, respectively.

2001 Stock Option Plan - In September, 2001, the Company adopted the Dime Community Bancshares, Inc. 2001 Stock Option Plan for Outside Directors, Officers and Employees (the "2001 Stock Option Plan"), which permits the Company to grant up to $1,181,250$ incentive or non-qualified stock options to officers and other employees of the Company or the Bank and 168,750 non-qualified stock options to outside directors of the Company or Bank. On November 21, 2001, 360,300 stock options under the 2001 Stock Option Plan were granted to officers and certain

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employees. All of these stock options expire on November 21, 2011. One-fourth of the options granted to participants under this grant become exercisable by participants on November 21, 2002, 2003, 2004 and 2005, respectively. On November 21, 2001, 45,000 stock options under the 2001 Stock Option Plan were granted to outside directors. All of these stock options expire on November 21, 2011 and became exercisable by the respective directors on November 21, 2002. The Compensation Committee of the Board of Directors administers the 2001 Stock Option Plan and authorizes all option grants.

Combined activity related to the 1996 and 2001 Stock Option Plans for the six months ended December 31, 2002 and 2001 and the fiscal years ended June 30, 2002, 2001 and 2000 is as follows:

|  | At or for the |  | At or for the |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended December 31, |  |  |  |  |
|  |  |  | Year Ended June 30, |  |  |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| Options outstanding - beginning of period | 2,739,280 | 3,410,249 | 3,410,249 | 3,580,514 | 3,431,711 |
| Options granted | - | 405,300 | 405,300 | - | 149,625 |
| Weighted average exercise price of grants | - | \$16.36 | \$16.36 | - | \$6.84 |
| Options exercised | 382,716 | 606,781 | 1,073,869 | 165,765 | 822 |
| Weighted average exercise price of exercised options | \$6.38 | \$6.45 | \$6.31 | \$4.76 | \$2.30 |
| Options forfeited | 2,850 | - | 2,400 | 4,500 | - |
| Weighted average exercise price of forfeited options | \$11.85 | - | \$12.79 | \$6.76 | - |
| Options outstanding - end of period | 2,353,714 | 3,208,768 | 2,739,280 | 3,410,249 | 3,580,514 |
| Weighted average exercise price on outstanding |  |  |  |  |  |
| options - end of period | \$7.90 | \$7.47 | \$7.70 | \$6.23 | \$6.17 |
| Remaining options available for grant under the plans | 954,655 | 954,655 | 954,655 | 9,955 | 9,955 |
| Exercisable options at end of period | 2,000,000 | 2,687,368 | 2,248,405 | 2,727,709 | 2,297,109 |
| Weighted average exercise price on exercisable |  |  |  |  |  |
| options - end of period | \$6.82 | \$6.16 | \$6.17 | \$6.16 | \$5.98 |

Information regarding the range of exercise prices and weighted average remaining contractual life of both options outstanding and options exercisable as of December 31, 2002 is summarized as follows:

|  | Outstanding | Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { as of } \\ \text { December 31, } \\ 2002 \end{gathered}$ | as of <br> December 31, 2002 | Weighted Average Exercise Price | Weighted Average Contractual Years Remaining |
| Range of Exercise Prices |  |  |  |  |
| \$3.00-\$3.50 | 20,566 | 20,566 | \$3.47 | 3.8 |
| \$4.00-\$4.50 | 252,056 | 252,056 | 4.28 | 4.3 |
| \$6.00-\$6.50 | 1,572,242 | 1,572,242 | 6.45 | 4.0 |
| \$6.50-\$7.00 | 106,550 | 20,825 | 6.84 | 7.1 |
| \$16.00-\$16.50 | 402,300 | 134,311 | 16.36 | 8.9 |

The weighted average fair value per option at the date of grant/conversion for stock options granted/converted was estimated as follows:

| Granted | FIBC |
| :---: | :---: |
| Options(a) | Converted |
|  | Options |


| Estimated fair value on date of grant/conversion |  | $\$ 2.94$ |
| :--- | :---: | :---: |
| Pricing methodology utilized | Binomial Option/ Black- | Binomial Option |
|  | Scholes |  |
| Expected life (in years) | 7.5 | 7.5 |
| Interest rate | $5.65 \%$ | $5.25 \%$ |
| Volatility | 25.15 | 22.78 |
| Dividend yield | 1.64 | 2.00 |

(a) Represents weighted average values of stock options granted on December 26, 1996, January 20, 2000, and November 21, 2001.

## 16. COMMITMENTS AND CONTINGENCIES

Mortgage Loan Commitments and Lines of Credit - At December 31, 2002 and June 30, 2002 and 2001, the Bank had outstanding commitments to make real estate loans aggregating approximately $\$ 112,225, \$ 57,248$ and $\$ 64,240$,
respectively.

At December 31, 2002, commitments to originate fixed-rate and adjustable-rate real estate loans were $\$ 16,108$ and $\$ 96,117$ respectively. Interest rates on fixed-rate commitments ranged between $4.75 \%$ and $7.0 \%$. Substantially all of the Bank's commitments will expire within three months of their acceptance by the prospective borrower. A concentration risk exists with these commitments as virtually all of the outstanding mortgage loan commitments involve multi-family and underlying cooperative properties located within the New York City metropolitan area.

The Bank had available at December 31, 2002 unused lines of credit with the FHLBNY totaling $\$ 100,000$ expiring on September 13, 2003.

Lease Commitments - At December 31, 2002, aggregate minimum annual rental commitments on leases are as follows:

| Year Ended December |  |
| :--- | ---: |
| 31, | Amount |
| 2003 | $\$ 953$ |
| 2004 | 895 |
| 2005 | 857 |
| 2006 | 874 |
| 2007 | 855 |
| Thereafter | 3,813 |
| Total | $\$ 8,247$ |

Rental expense for the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002, 2001 and 2000 approximated $\$ 533, \$ 437, \$ 906, \$ 812$ and $\$ 742$, respectively.

Litigation - The Company and its subsidiaries are subject to certain pending and threatened legal actions which arise out of the normal course of business. Management believes that the resolution of any pending or threatened litigation will not have a material adverse effect on the financial condition or results of operations of the Company or its subsidiaries.

## 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

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The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Cash and Due From Banks - The fair value is assumed to be equal to their carrying value as these amounts are due upon demand.

Investment Securities and Mortgage-Backed Securities - The fair value of these securities is based on quoted market prices obtained from an independent pricing service.

Federal Funds Sold and Short Term Investments - The fair value of these assets, principally overnight deposits, is assumed to be equal to their carrying value due to their short maturity.

FHLBNY Stock - The fair value of FHLBNY stock is assumed to be equal to the carrying value as the stock is carried at par value and redeemable at par value by the FHLBNY.

Loans and Loans Held for Sale - The fair value of loans receivable is determined by utilizing either secondary market prices, or, to a greater extent, by discounting the future cash flows, net of prepayments of the loans, using a rate for which similar loans would be originated with similar terms to new borrowers. This methodology is applied to all loans, inclusive of impaired and non-accrual loans.

Accrued Interest Receivable The estimated fair value of accrued interest is its carrying amount receivable.

Deposits - The fair value of savings, money market, NOW, Super NOW and checking accounts is assumed to be their carrying amount. The fair value of certificates of deposit is based upon the discounted value of contractual cash flows using current rates for instruments of the same remaining maturity.

Escrow and Other Deposits - The estimated fair value of escrow and other deposits is assumed to be their carrying amount payable.

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Borrowed Funds - For borrowed funds with stated maturity or subsequent interest rate repricing dates occurring within one year, the carrying value is the best estimate of fair value. For borrowings with stated maturity or subsequent interest rate repricing dates occurring after one year, the fair value is measured by the discounted cash flows through contractual maturity or next interest repricing date, or an earlier call date if the borrowing is expected to be called, as of the balance sheet date. The carrying amount of accrued interest payable on borrowed funds is its fair value.

Accrued Interest Payable The estimated fair value of accrued interest is its carrying amount payable.

Other Liabilities - The estimated fair value of other liabilities, which primarily include trade accounts payable, is assumed to be their carrying amount.

Commitments to Extend Credit - The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates.

The estimated fair values of the Company's consolidated financial instruments at December 31, 2002 and June 30, 2002 and 2001 were as follows:

## December 31, 2002

Assets:

| December 31, 2002 |  | Value |
| :--- | ---: | ---: |
| Assets: |  |  |
| Cash and due from banks | $\$ 21,487$ | $\$ 21,487$ |
| Investment securities held to maturity | 825 | 835 |
| Investment securities available for sale | 104,564 | 104,564 |
| Mortgage-backed securities held to maturity | 2,249 | 2,337 |
| Mortgage-backed securities available for sale | 360,703 | 360,703 |
| Loans, net | $2,150,033$ | $2,241,390$ |
| Loans held for sale | 4,586 | 4,586 |
| Federal funds sold and short-term investments | 114,291 | 114,291 |
| Accrued interest receivable | 15,101 | 15,101 |
| FHLBNY stock | 34,890 | 34,890 |

## Liabilities:

Savings, money market, NOW, Super NOW and

## Carrying Amount

checking accounts
Certificates of Deposit
Escrow and other deposits
Borrowed funds
Accrued interest payable

## Off Balance Sheet

Commitments to extend credit

| $1,097,035$ | $1,097,035$ |
| ---: | ---: |
| 830,140 | 840,379 |
| 36,678 | 36,678 |
| 675,541 | 713,837 |
| 3,630 | 3,630 |


| Carrying | Fair |
| :--- | :---: |
| Amount |  |

\$25,780
\$25,780
Investment securities held to maturity
Investment securities available for sale
Mortgage-backed securities held to maturity
Mortgage-backed securities available for sale
Loans and loans held for sale
Federal funds sold and short-term investments
Accrued interest receivable
FHLBNY stock
Liabilities:
Savings, money market, NOW, Super NOW and
checking accounts
Certificates of Deposit
Escrow and other deposits
Borrowed funds
Accrued interest payable
Off Balance Sheet
Commitments to extend credit

June 30, 2001
$1,032,029 \quad 1,032,986$
748,005 754,560
45,706 45,706
697,717 717,384
5,245
5,245

Carrying Fair
Amount
Value
875
138,577 138,577
3,275
3,409
288,212 288,212
2,104,884 2,178,045
$76,474 \quad 76,474$
$15,828 \quad 15,828$
34,365 34,365

Amount

Assets:

| Cash and due from banks | $\$ 25,319$ | $\$ 25,319$ |
| :--- | ---: | ---: |
| Investment securities held to maturity | 3,784 | 3,819 |
| Investment securities available for sale | 91,357 | 91,357 |
| Mortgage-backed securities held to maturity | 8,160 | 8,326 |
| Mortgage-backed securities available for sale | 430,287 | 430,287 |
| Loans and loans held for sale | $1,944,902$ | $2,016,550$ |
| Federal funds sold and short-term investments | 36,619 | 36,619 |
| Accrued interest receivable | 15,275 | 15,275 |
| FHLBNY stock | 44,382 | 44,382 |
| Liabilities: |  |  |
| Savings, money market, NOW, Super NOW and |  |  |
|  |  |  |
| checking accounts | 737,239 | 737,518 |
| Certificates of Deposit | 691,193 | 694,611 |
| Escrow and other deposits | 39,960 | 39,960 |
| Borrowed funds | 970,288 | 971,819 |
| Accrued interest payable | 7,606 | 7,606 |
| Off Balance Sheet | - | $(811)$ |
| Commitments to extend credit |  |  |

## 18. TREASURY STOCK

The Company purchased 545,500 shares, 297,000 shares, 750,524 shares, 919,930 shares and $2,501,503$ shares of its common stock into treasury during the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002, 2001 and 2000, respectively. All shares were purchased in accordance with applicable regulations of the Office of Thrift Supervision ("OTS") and the Securities and Exchange Commission.

## 19. REGULATORY MATTERS

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to satisfy minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must satisfy specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance-sheet items as calculated pursuant to regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

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Quantitative measures that have been established by regulation to ensure capital adequacy require the Bank to maintain minimum capital amounts and ratios (set forth in the table below). The Bank's primary regulatory agency, the OTS, requires that the Bank maintain minimum ratios of tangible capital (as defined in the regulations) of $1.5 \%$, and total risk-based capital (as defined in the regulations) of $8 \%$. In addition, insured institutions in the strongest financial and managerial condition, with a rating of one (the highest rating of the OTS under the Uniform Financial Institutions Rating System) are required to maintain a Leverage Capital Ratio (the "Leverage Capital Ratio") of not less than $3.0 \%$ of total assets. For all other banks, the minimum Leverage Capital Ratio requirement is $4.0 \%$, unless a higher leverage capital ratio is warranted by the particular circumstances or risk profile of the institution. The Bank is also subject to prompt corrective action requirement regulations promulgated by the Federal Deposit Insurance Corporation. These regulations require the Bank to maintain a minimum of Total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined in the regulations), and of Tier I capital to average assets (as defined in the regulations). Management believes, as of December 31, 2002, that the Bank satisfies all capital adequacy requirements to which it is subject.

As of December 31, 2002, the Bank satisfied all criteria necessary to be categorized as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized" the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the following table:
\(\left.$$
\begin{array}{lccccc} & \text { For Capital } & \begin{array}{c}\text { To Be } \\
\text { Categorized as } \\
\text { "Well }\end{array}
$$ <br>

Capitalized"\end{array}\right]\)| Cdequacy |
| :---: |

$\left.\begin{array}{lcccc} & \text { For Capital } & \begin{array}{c}\text { To Be } \\ \text { Categorized as } \\ \text { "Well }\end{array} \\ \text { Capitalized" }\end{array}\right]$

Total risk-based capital (to risk

| weighted assets) | 204,038 | 12.94 | 126,111 | $8.0 \%$ | $\$ 157,639$ | $10.00 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tier I risk-based capital (to risk |  |  |  |  |  |  |
| weighted assets) | 188,668 | 11.97 | N/A | N/A | 94,584 | 6.00 |
| Tier I leverage capital (to average <br> assets) | 188,668 | 6.90 | N/A | N/A | 136,718 | 5.00 |

## For Capital Adequacy Purposes

To Be
Categorized as
"Well
Capitalized"

## Actual

As of June 30, 2001
Tangible capital
Leverage capital
\$159,368 6.10\%
159,368
6.10

Total risk-based capital (to risk

| weighted assets) | 174,827 | 12.57 | 111,250 | $8.0 \%$ | $\$ 139,100$ | $10.00 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tier I risk-based capital (to risk |  |  |  |  |  |  |
| weighted assets) | 159,368 | 11.46 | N/A | N/A | 83,500 | 6.00 |
| Tier I leverage capital (to average <br> assets) | 159,368 | 6.24 | N/A | N/A | 127,700 | 5.00 |


| Amount | Ratio |
| ---: | ---: |
| $\$ 39,200$ | $1.5 \%$ |
| 104,500 | $4.0 \%$ |

$\begin{array}{ll}\text { N/A } & \text { N/A } \\ \text { N/A } & \text { N/A }\end{array}$
127,700
5.00

The following is a reconciliation of GAAP capital to regulatory capital for the Bank:

At December 31, 2002

GAAP capital
Non-allowable assets:
Core deposit intangible

| $(1,698)$ | $(1,698)$ | $(1,698)$ |
| :--- | :--- | :--- |
| $(1,970)$ | $(1,970)$ | $(1,970)$ |

Accumulated other comprehensive income
Goodwill
General valuation allowance

| $(55,638)$ | $(55,638)$ | $(55,638)$ |
| ---: | ---: | ---: |
| - | - | 15,457 |
| 205,991 | 205,991 | 221,448 |
| 43,000 | 114,667 | 134,476 |
| $\$ 162,991$ | $\$ 91,324$ | $\$ 86,972$ |

At June 30,
2002
2001

|  | Tangible <br> Capital | Leverage <br> Capital | Risk-Based <br> Capital <br> GAAP capital | Tangible <br> Capital | Leverage <br> Capital | Risk-Based <br> Capital |
| :--- | ---: | :---: | :---: | :---: | ---: | ---: |
| Non-allowable assets: | $\$ 248,174$ | $\$ 248,174$ | $\$ 248,174$ | $\$ 220,757$ | $\$ 220,757$ | $\$ 220,757$ |
| Core deposit intangible | $(2,110)$ | $(2,110)$ | $(2,110)$ | $(2,935)$ | $(2,935)$ | $(2,935)$ |
| Accumulated other |  |  |  |  |  |  |
| comprehensive income | $(1,758)$ | $(1,758)$ | $(1,758)$ | $(2,816)$ | $(2,816)$ | $(2,816)$ |
| Goodwill | $(55,638)$ | $(55,638)$ | $(55,638)$ | $(55,638)$ | $(55,638)$ | $(55,638)$ |

General valuation

| allowance | - | - | 15,370 | - | - | 15,459 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Regulatory capital <br> Minimum capital | 188,668 | 188,668 | 204,038 | 159,368 | 159,368 | 174,827 |
|  |  |  |  |  |  |  |
| requirement <br> Regulatory capital | 40,927 | 109,138 | 126,111 | 39,200 | 104,500 | 111,250 |
| excess |  |  |  |  |  |  |

## 20. QUARTERLY FINANCIAL INFORMATION

The following represents the unaudited results of operations for each of the quarters during the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002 and 2001. The quarterly financial information for the six months ended December 31, 2001 is included within the quarterly financial information for the year ended June 30, 2002.

|  | September 30, <br> December 31, <br> $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 2}$ |
| :--- | ---: | ---: |
| For the three months ended |  |  |
| Net interest income | $\$ 24,223$ | $\$ 22,968$ |
| Provision for loan losses | 60 | 60 |
| Net interest income after provision for loan | 24,163 | 22,908 |
| losses | 3,490 | 7,275 |
| Non-interest income | 10,127 | 10,241 |
| Non-interest expense | 17,526 | 19,942 |
| Income before income taxes | 6,598 | 7,410 |
| Income tax expense | $\$ 10,928$ | $\$ 12,532$ |
| Net income |  |  |
| Earnings per share (1): | $\mathbf{\$ 0 . 4 5}$ | $\mathbf{\$ 0 . 5 2}$ |
| Basic | $\mathbf{\$ 0 . 4 3}$ | $\mathbf{\$ 0 . 5 0}$ |
| Diluted |  |  |


|  | September 30, <br> $\mathbf{2 0 0 1}$ | December 31, <br> $\mathbf{2 0 0 1}$ | March 31, <br> $\mathbf{2 0 0 2}$ | June 30, <br> $\mathbf{2 0 0 2}$ |
| :--- | ---: | ---: | ---: | ---: |
| For the three months ended |  |  |  |  |
| Net interest income | $\$ 18,956$ | $\$ 20,448$ | $\$ 22,050$ | $\$ 20,883$ |
| Provision for loan losses | 60 | 60 | 60 | 60 |
| Net interest income after |  |  |  |  |
|  |  |  |  |  |
| provision for loan losses | 2,896 | 20,388 | 21,990 | 20,823 |
| Non-interest income | 8,322 | 3,016 | 3,212 | 6,022 |
| Non-interest expense | 13,161 | 14,623 | 16,316 | 17,403 |
| Income before income taxes | 4,837 | 5,432 | 6,161 | 6,396 |
| Income tax expense | $\$ 8,324$ | $\$ 9,191$ | $\$ 10,155$ | $\$ 11,007$ |
| Net income |  |  |  |  |
| Earnings per share (1): | $\mathbf{\$ 0 . 3 5}$ | $\mathbf{\$ 0 . 3 9}$ | $\mathbf{\$ 0 . 4 2}$ | $\$ \mathbf{0 . 4 5}$ |
| Basic | $\mathbf{\$ 0 . 3 3}$ | $\mathbf{\$ 0 . 3 7}$ | $\mathbf{\$ 0 . 4 0}$ | $\$ \mathbf{0 . 4 3}$ |


|  | September 30, <br> 2000 | December 31, <br> $\mathbf{2 0 0 0}$ | March 31, <br> $\mathbf{2 0 0 1}$ | June 30, <br> $\mathbf{2 0 0 1}$, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| For the three months ended |  |  |  |  |
| Net interest income | $\$ 15,847$ | $\$ 16,540$ | $\$ 16,967$ | $\$ 18,251$ |
| Provision for loan losses | 60 | 560 | 60 | 60 |
| Net interest income after |  |  |  |  |


| provision for loan losses | 15,787 | 15,980 | 16,907 | 18,191 |
| :--- | ---: | ---: | ---: | ---: |
| Non-interest income | 1,802 | 2,771 | 2,201 | 2,518 |
| Non-interest expense | 8,367 | 8,802 | 8,785 | 9,142 |
| Income before income taxes | 9,222 | 9,949 | 10,323 | 11,567 |
| Income tax expense | 3,649 | 3,957 | 3,763 | 4,452 |
| Net income | $\$ 5,573$ | $\$ 5,992$ | $\$ 6,560$ | $\$ 7,115$ |
| Earnings per share (1): |  |  |  |  |
| Basic | $\mathbf{\$ 0 . 2 3}$ | $\mathbf{\$ 0 . 2 5}$ | $\mathbf{\$ 0 . 2 8}$ | $\mathbf{\$ 0 . 3 0}$ |
| Diluted | $\mathbf{\$ 0 . 2 2}$ | $\mathbf{\$ 0 . 2 4}$ | $\mathbf{\$ 0 . 2 6}$ | $\mathbf{\$ 0 . 2 8}$ |

(1) The quarterly earnings per share amounts, when added, may not coincide with the full fiscal year earnings per share reported on the Consolidated Statement of Operations due to differences in the computed weighted average shares outstanding as well as rounding differences.

## 21. CONDENSED PARENT COMPANY ONLY FINANCIAL STATEMENTS

The following statements of condition as of December 31, 2002 and June 30, 2002 and 2001, and the related statements of operations and cash flows for the six months ended December 31, 2002 and 2001 and the years ended June 30, 2002, 2001 and 2000, reflect the Company's investment in its wholly-owned subsidiaries, the Bank and 842 Manhattan Avenue Corp., using the equity method of accounting:

DIME COMMUNITY BANCSHARES, INC.
CONDENSED STATEMENTS OF FINANCIAL CONDITION
(Dollars in thousands)
\$87

## At December

31,
2002
2002
2001

## ASSETS:

Cash and due from banks
\$54
\$728
Investment securities available for sale
Mortgage-backed securities available for sale
At June 30,

7,134
9,861
6,963
12,069
25,033

| Federal funds sold and short term investments | 2,757 | 1,889 | 11,045 |
| :--- | ---: | ---: | ---: |
| ESOP loan to subsidiary | 5,661 | 6,128 | 6,602 |
| Investment in subsidiary | 265,649 | 248,519 | 221,090 |
| Other assets | 1,172 | 1,034 | 1,189 |
| Total assets | $\$ 291,464$ | $\$ 277,501$ | $\$ 274,907$ |

LIABILITIES AND STOCKHOLDERS' EQUITY:

| Securities sold under agreement to repurchase | - | $\$ 2,000$ | $\$ 21,325$ |
| :--- | ---: | ---: | ---: |
| Subordinated notes payable | $\$ 25,000$ | 25,000 | 25,000 |
| Other liabilities | 727 | 760 | 1,466 |
| Stockholders' equity | 265,737 | 249,741 | 227,116 |
| Total liabilities and stockholders' equity | $\$ 291,464$ | $\$ 277,501$ | $\$ 274,907$ |

DIME COMMUNITY BANCSHARES, INC.

## CONDENSED STATEMENTS OF OPERATIONS

(Dollars in thousands) (Unaudited for the six months ended December 31, 2001)

|  | December 31, |  | Year Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 | 2000 |
| Net interest loss | \$(473) | \$(200) | \$(654) | \$(341) | \$1,214 |
| Dividends received from Bank | 15,000 | 2,500 | 13,500 | 9,500 | 18,013 |
| Non-interest income | - | 5 | 2,015 | 972 | 117 |
| Non-interest expense | (528) | (351) | (741) | (519) | (447) |
| Income before income taxes and equity in undistributed |  |  |  |  |  |
| earnings of direct subsidiaries | 13,999 | 1,954 | 14,120 | 9,612 | 18,897 |
| Income tax credit (expense) | 458 | 250 | (240) | 60 | (435) |
| Income before equity in undistributed earnings |  |  |  |  |  |
| of direct subsidiaries | 14,457 | 2,204 | 13,880 | 9,672 | 18,462 |
| Equity in undistributed earnings of subsidiaries | 9,003 | 15,311 | 24,797 | 15,568 | 3,912 |
| Net income | \$23,460 | \$17,515 | \$38,677 | \$25,240 | \$22,374 |

DIME COMMUNITY BANCSHARES, INC.

## CONDENSED STATEMENTS OF CASH FLOWS

(Dollars in thousands) (Unaudited for the six months ended December 31, 2001)

|  | December 31. |  | Year Ended June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| Cash flows from Operating Activities: | $\$ 23,460$ | $\$ 17,515$ | $\$ 38,677$ | $\$ 25,240$ | $\$ 22,374$ |
| Net income |  |  |  |  |  |
| Adjustments to reconcile net income to net cash <br> provided |  |  |  |  |  |

by operating activities:
Equity in undistributed earnings of direct subsidiaries
Gain on sale of assets
Net accretion of discount on securities available for
$(9,003)(15,311)$ $(24,797)(15,568) \quad(3,912)$ sale

| Decrease (Increase) in other assets | $(137)$ | 366 | 151 | 67 | $(992)$ |
| :---: | ---: | :---: | ---: | ---: | ---: |
| (Decrease) increase in other liabilities | 224 | $(28)$ | $(19)$ | 1,170 | $(9)$ |
| Net cash provided by operating activities | 14,559 | 2,603 | 12,099 | 10,014 | 17,623 |

## Cash flows from Investing Activities:

(Increase) Decrease in federal funds sold and short-term
investments
$\begin{array}{lllllll}\text { Proceeds from sale of investment securities available } & - & - & 4,582 & 2,227 & 341\end{array}$ for sale
Proceeds from calls and maturities of investment securities
(868) $3,329 \quad 9,156 \quad(2,215) \quad(5,313)$

|  | - | - | - | 9,000 | - |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $\quad$ available for sale |  |  |  |  | - |
| Proceeds from transfer of securities | 243 | - | - | - | - |
| Purchases of investment securities available for sale | $(319)$ | $(1,170)$ | $(1,196)$ | $(262)$ | $(10,069)$ |

Purchases of mortgage-backed securities available for sale
Principal repayments on mortgage-backed securities

| available for sale | 2,775 | 8,016 | 12,726 | 17,735 | 12,779 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Principal repayments on ESOP loan | 467 | 474 | 474 | 250 | 1,164 |
| Net cash provided by (used in) investing activities | 2,298 | 10,649 | 25,742 | 26,735 | $(11,004)$ |

## Cash flows from Financing Activities:

| Issuance of common stock | 4 | 6 | 10 | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash disbursed in payment of stock dividend | - | $(6)$ | $(17)$ | - | - |
| Decrease in securities sold under agreement to <br> repurchase | $(2,000)$ | $(6,625)$ | $(19,325)$ | $(17,801)$ | $(4,640)$ |
| Proceeds from issuance of subordinated notes payable | - | - | - | - | 25,000 |
| Common stock issued for exercise of Stock Options | 2,439 | 3,910 | 6,689 | - | - |
| Cash dividends paid to stockholders | $(6,205)$ | $(4,696)$ | $(9,867)$ | $(8,733)$ | $(7,704)$ |
| Purchase of treasury stock | $(11,769)$ | $(4,956)$ | $(14,690)$ | $(9,296)$ | $(19,299)$ |
| Purchase of common stock by Benefit Maintenance | - | - | - | $(869)$ | - | Plan

Net cash used in financing activities $\quad(17,531)(12,367) \quad(37,200)(36,699) \quad(6,643)$

| Net (decrease) increase in cash and due from banks | $(674)$ | 885 | 641 | 50 | $(24)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash and due from banks, beginning of period | 728 | 87 | 87 | 37 | 61 |
| Cash and due from banks, end of period | 54 | 972 | $\$ 728$ | $\$ 87$ | $\$ 37$ |

## 22. SUBSEQUENT EVENT

On January 28, 2003, the Bank sold $\$ 7,400$ of recently originated multi-family residential loans to Fannie Mae. A gain of $\$ 113$ was realized on this sale, net of a reserve allocation of $\$ 34$ taken on the loans sold. A net servicing asset of $\$ 42$ was also recorded related to the loans that were sold, for which the Bank will retain all servicing.

## Exhibit

## Number

## 3.1

Amended and Restated Certificate of Incorporation of Dime Community Bancshares, Inc.

## 3.2

Amended and Restated Bylaws of Dime Community Bancshares, Inc.

## 4.1

Certificate of Incorporation of Dime Community Bancshares, Inc. (See
Exhibit 3.1 hereto).

## 4.2

Amended and Restated Bylaws of Dime Community Bancshares, Inc. (See Exhibit 3.2 hereto).

## 4.3

Draft Stock Certificate of Dime Community Bancshares, Inc. (1)

## 4.4

Certificate of Designations, Preferences and Rights of Series A Junior Participating Preferred Stock (2)

## 4.5

Rights Agreement, dated as of April 9, 1998, between Dime Community Bancorp, Inc. and ChaseMellon Shareholder Services, L.L.C., as Rights Agent (2)
4.6

Form of Rights Certificate (2)
10.1

Amended and Restated Employment Agreement between The Dime Savings Bank of Williamsburgh and Vincent F. Palagiano (4)
10.2

Amended and Restated Employment Agreement between The Dime Savings Bank of Williamsburgh and Michael P. Devine (4)
10.3

Amended and Restated Employment Agreement between The Dime Savings Bank of Williamsburgh and Kenneth J. Mahon (4)
10.4

Employment Agreement between Dime Community Bancorp, Inc. and Vincent F. Palagiano (4)
10.5

Employment Agreement between Dime Community Bancorp, Inc. and Michael P. Devine (4)
10.6

Employment Agreement between Dime Community Bancorp, Inc. and Kenneth J. Mahon (4)
10.7

Form of Employee Retention Agreement by and among The Dime Savings Bank of Williamsburgh, Dime Community Bancorp, Inc. and certain executive officers (4)

$$
10.8
$$

The Benefit Maintenance Plan of Dime Community Bancorp, Inc. (5)

$$
10.9
$$

Severance Pay Plan of The Dime Savings Bank of Williamsburgh (4)

### 10.10

Retirement Plan for Board Members of Dime Community Bancorp, Inc. (5)

$$
10.11
$$

Dime Community Bancorp, Inc. 1996 Stock Option Plan for Outside Directors, Officers and Employees, as amended by amendments number 1 and 2. (5)

$$
10.12
$$

Recognition and Retention Plan for Outside Directors, Officers and Employees of Dime Community Bancorp, Inc., as amended by amendments number 1 and 2. (5)
10.13

Form of stock option agreement for Outside Directors under Dime Community Bancshares, Inc. 1996 and 2001 Stock Option Plans for Outside Directors, Officers and Employees. (5)
10.14

Form of stock option agreement for officers and employees under Dime Community Bancshares, Inc. 1996 and 2001 Stock Option Plans for Outside Directors, Officers and Employees (5)
10.15

Form of award notice for outside directors under the Recognition and Retention Plan for Outside Directors, Officers and Employees of Dime Community Bancorp, Inc. (5)
10.16

Form of award notice for officers and employees under the Recognition and Retention Plan for Outside Directors, Officers and Employees of Dime Community Bancorp, Inc. (5)
10.17

Financial Federal Savings Bank Incentive Savings Plan in RSI Retirement Trust. (7)
10.18

Financial Federal Savings Bank Employee Stock Ownership Plan. (7)
10.19

Option Conversion Certificates between Dime Community Bancshares, Inc. and each of Messrs: Russo, Segrete, Calamari, Latawiec, O'Gorman, and Ms. Swaya pursuant to Section 1.6(b) of the Agreement and Plan of Merger, dated as of July 18, 1998 by and between Dime Community Bancshares, Inc. and Financial Bancorp, Inc. (7)
11.0

Statement Re: Computation of Per Share Earnings

## 21.1

Subsidiaries of the Registrant
99.1

Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.
99.2

Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.

Incorporated by reference to the registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 1998 filed on September 28, 1998.

## Edgar Filing: DIME COMMUNITY BANCSHARES INC - Form 10-KT

Incorporated by reference to the registrant's Current Report on Form 8-K dated April 9, 1998 and filed on April 16, 1998.
(3)

Incorporated by reference to the registrant's Current Report on Form 8-K dated July 18, 1998 and filed on July 20, 1998, and amended in July 27, 1998.
(4)

Incorporated by reference to Exhibits to the registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 1997 filed on September 26, 1997.
(5)

Incorporated by reference to the registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 1997 filed on September 26, 1997.
(6)

Incorporated by reference to the registrant's Current Report on Form 8-K, dated July 18, 1998 and filed on July 20, 1998, and amended in July 27, 1998.
(7)

Incorporated by reference to the registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 2000 filed on September 28, 2000.


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