

EVOLUTION PETROLEUM CORP

Form 10-Q

November 09, 2016

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-32942

EVOLUTION PETROLEUM CORPORATION

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

41-1781991

(IRS Employer Identification No.)

1155 Dairy Ashford Road, Suite 425, Houston, Texas 77079

(Address of principal executive offices and zip code)

(713) 935-0122

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes:  No:

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes:  No:

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

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Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.). Yes:  No:

The number of shares outstanding of the registrant's common stock, par value \$0.001, as of November 4, 2016, was 33,045,515.

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EVOLUTION PETROLEUM CORPORATION AND SUBSIDIARIES

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## PART I — FINANCIAL INFORMATION

## ITEM 1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Evolution Petroleum Corporation and Subsidiaries  
Consolidated Condensed Balance Sheets  
(Unaudited)

	September 30, 2016	June 30, 2016
Assets		
Current assets		
Cash and cash equivalents	\$ 28,236,711	\$ 34,077,060
Receivables	2,518,470	2,638,188
Deferred tax asset	—	105,321
Derivative assets, net	—	14,132
Prepaid expenses and other current assets	273,114	251,749
Total current assets	31,028,295	37,086,450
Oil and natural gas property and equipment, net (full-cost method of accounting)	61,451,021	59,970,463
Other property and equipment, net	50,585	28,649
Total property and equipment	61,501,606	59,999,112
Other assets	348,014	365,489
Total assets	\$ 92,877,915	\$ 97,451,051
Liabilities and Stockholders' Equity		
Current liabilities		
Accounts payable	\$ 2,509,041	\$ 5,809,107
Preferred shares called for redemption	7,932,975	—
Accrued liabilities and other	839,313	2,097,951
State and federal income taxes payable	97,078	621,850
Total current liabilities	11,378,407	8,528,908
Long term liabilities		
Deferred income taxes	12,444,045	11,840,693
Asset retirement obligations	772,175	760,300
Total liabilities	24,594,627	21,129,901
Commitments and contingencies (Note 15)		
Stockholders' equity		
Preferred stock, par value \$0.001; 5,000,000 shares authorized:8.5% Series A Cumulative Preferred Stock, 1,000,000 shares designated, 317,319 shares issued and outstanding at September 30, 2016 and June 30, 2016; with a liquidation preference of \$7,932,975; called for redemption at September 30, 2016 (Note 8)	—	317
Common stock; par value \$0.001; 100,000,000 shares authorized: issued and outstanding 33,045,515 shares and 32,907,863 as of September 30, 2016 and June 30, 2016, respectively	33,045	32,907
Additional paid-in capital	40,222,825	47,171,563
Retained earnings	28,027,418	29,116,363
Total stockholders' equity	68,283,288	76,321,150
Total liabilities and stockholders' equity	\$ 92,877,915	\$ 97,451,051

See accompanying notes to consolidated condensed financial statements.

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Consolidated Condensed Statements of Operations  
(Unaudited)

	Three Months Ended September 30,	
	2016	2015
Revenues		
Crude oil	\$7,593,855	\$7,325,813
Natural gas liquids	89	1,050
Natural gas	(4	) 704
Artificial lift technology services	—	51,839
Total revenues	7,593,940	7,379,406
Operating costs		
Production costs	2,344,641	2,608,579
Cost of artificial lift technology services	—	9,868
Depreciation, depletion and amortization	1,273,439	1,218,273
Accretion of discount on asset retirement obligations	13,224	11,343
General and administrative expenses *	1,235,043	1,684,845
Total operating costs	4,866,347	5,532,908
Income from operations	2,727,593	1,846,498
Other		
Gain on realized derivative instruments, net	90	866,427
Gain (loss) on unrealized derivative instruments, net	(14,132	) 1,071,962
Delhi field insurance recovery related to pre-reversion event	—	1,074,957
Interest and other income	12,745	5,812
Interest expense	(20,345	) (18,460
Income before income taxes	2,705,951	4,847,196
Income tax provision	889,176	1,754,969
Net income attributable to the Company	1,816,775	3,092,227
Dividends on preferred stock	250,990	168,575
Deemed dividend on preferred shares called for redemption	\$1,002,440	\$—
Net income available to common stockholders	\$563,345	\$2,923,652
Earnings per common share		
Basic	\$0.02	\$0.09
Diluted	\$0.02	\$0.09
Weighted average number of common shares		
Basic	32,957,010	32,718,244
Diluted	33,007,599	32,774,176

\* General and administrative expenses for the three months ended September 30, 2016 and 2015 included non-cash stock-based compensation expense of \$311,688 and \$218,115, respectively.

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Consolidated Condensed Statements of Cash Flows  
(Unaudited)

	Three Months Ended September 30,	
	2016	2015
Cash flows from operating activities		
Net income attributable to the Company	\$1,816,775	\$3,092,227
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion and amortization	1,287,523	1,230,432
Stock-based compensation	311,688	218,115
Accretion of discount on asset retirement obligations	13,224	11,343
Settlements of asset retirement obligations	(15,899)	) —
Deferred income taxes	708,673	(12,568 )
(Gain) loss on derivative instruments, net	14,042	(1,938,389 )
Write-off of deferred loan costs	—	50,414
Changes in operating assets and liabilities:		
Receivables	119,808	757,617
Prepaid expenses and other current assets	(21,365)	) 47,815
Accounts payable and accrued expenses	(2,235,240)	) (1,563,847 )
Income taxes payable	(524,772)	) 343,704
Net cash provided by operating activities	1,474,457	2,236,863
Cash flows from investing activities		
Derivative settlement payments (paid) received	(318,708)	) 551,772
Capital expenditures for oil and natural gas properties	(4,818,816)	) (6,571,757 )
Capital expenditures for other property and equipment	(26,347)	) —
Other assets	—	(23,802 )
Net cash used in investing activities	(5,163,871)	) (6,043,787 )
Cash flows from financing activities		
Cash dividends to preferred stockholders	(168,575)	) (168,575 )
Cash dividends to common stockholders	(1,652,290)	) (1,629,703 )
Common share repurchases, including shares surrendered for tax withholding	(330,070)	) (1,175,920 )
Tax benefits related to stock-based compensation	—	2,980,832
Other	—	(1,276 )
Net cash (used in) provided by financing activities	(2,150,935)	) 5,358
Net decrease in cash and cash equivalents	(5,840,349)	) (3,801,566 )
Cash and cash equivalents, beginning of period	34,077,060	20,118,757
Cash and cash equivalents, end of period	\$28,236,711	\$16,317,191

	Three Months Ended September 30,	
	2016	2015
Supplemental disclosures of cash flow information:		
Income taxes paid	\$787,366	\$ —
Louisiana carryback income tax refund and related interest received	—	1,556,999
Non-cash transactions:		
Change in accounts payable used to acquire property and equipment	(2,030,485)	(4,072,935)
Accrued redemption of called preferred shares	7,932,975	—
Accrued preferred dividends through redemption date	82,415	—

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Deferred loan costs charged to oil and gas property costs	—	108,472
Settlement of accrued treasury stock purchases	—	(170,283)
See accompanying notes to consolidated condensed financial statements.		



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Evolution Petroleum Corporation and Subsidiaries  
Consolidated Condensed Statement of Changes in Stockholders' Equity  
For the Three Months Ended September 30, 2016  
(Unaudited)

	Preferred		Common Stock		Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total Stockholders' Equity
	Shares	Par Value	Shares	Par Value				
Balance at June 30, 2016	317,319	\$317	32,907,863	\$32,907	\$47,171,563	\$29,116,363	\$ —	\$76,321,150
Issuance of restricted common stock	—	—	195,799	196	(196 )	—	—	—
Common share repurchases, including shares surrendered for tax withholding	—	—	(58,147 )	—	—	—	(330,070)	(330,070 )
Retirements of treasury stock	—	—	—	(58 )	(330,012 )	—	330,070	—
Stock-based compensation	—	—	—	—	311,688	—	—	311,688
Accrued redemption of preferred shares	—	(317 )	—	—	(6,930,218 )	(1,002,440 )	—	(7,932,975 )
Accrued dividends on preferred stock through redemption date	—	—	—	—	—	(82,415 )	—	(82,415 )
Net income attributable to the Company	—	—	—	—	—	1,816,775	—	1,816,775
Common stock cash dividends	—	—	—	—	—	(1,652,290 )	—	(1,652,290 )
Preferred stock cash dividends	—	—	—	—	—	(168,575 )	—	(168,575 )
Balance at September 30, 2016	317,319	\$—	33,045,515	\$33,045	\$40,222,825	\$28,027,418	\$ —	\$68,283,288

See accompanying notes to consolidated condensed financial statements.

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Evolution Petroleum Corporation And Subsidiaries

Notes to Unaudited Consolidated Condensed Financial Statements

Note 1 — Organization and Basis of Preparation

**Nature of Operations.** Evolution Petroleum Corporation ("EPM") and its subsidiaries (the "Company", "we", "our" or "us"), is an independent petroleum company headquartered in Houston, Texas and incorporated under the laws of the State of Nevada. We are engaged primarily in the development of oil and gas reserves within known oil and gas resources utilizing conventional and proprietary technology.

**Interim Financial Statements.** The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the appropriate rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. All adjustments (consisting of normal recurring accruals) which are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the interim periods presented have been included. The interim financial information and notes hereto should be read in conjunction with the Company's 2016 Annual Report on Form 10-K for the fiscal year ended June 30, 2016, as filed with the SEC. The results of operations for interim periods are not necessarily indicative of results to be expected for a full fiscal year.

**Principles of Consolidation and Reporting.** Our consolidated financial statements include the accounts of EPM and its wholly-owned subsidiaries. All significant intercompany transactions have been eliminated in consolidation. The consolidated financial statements for the previous year include certain reclassifications that were made to conform to the current presentation. Such reclassifications have no impact on previously reported net income or stockholders' equity. As a result of the separation of our artificial lift technology operations at December 31, 2015, previously reported revenues for the Delhi field and our artificial lift technology operations have been reclassified as appropriate to crude oil, natural gas liquids, natural gas and artificial lift technology service revenues. Before the reclassification, artificial lift technology revenues included crude oil, natural gas liquids and gas revenues produced by certain of the Company's operated wells which used our artificial lift technology, together with service revenues derived from the use of the Company's technology on third party wells. Previously reported production costs for our artificial lift technology operations have been reclassified as appropriate to oil and gas production costs and cost of artificial lift technology services.

**Use of Estimates.** The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates include reserve quantities and estimated future cash flows associated with proved reserves, which significantly impact depletion expense and potential impairments of oil and natural gas properties, income taxes and the valuation of deferred tax assets, stock-based compensation and commitments and contingencies. We analyze our estimates based on historical experience and various other assumptions that we believe to be reasonable. While we believe that our estimates and assumptions used in preparation of the consolidated financial statements are appropriate, actual results could differ from those estimates.

**New Accounting Pronouncements.**

In August 2015, the FASB issued Accounting Standards Update 2015-14, which defers the effective date of ASU 2014-09 Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09") one year, and would allow entities

the option to early adopt the new revenue standard as of the original effective date. Issued in May 2014, ASU 2014-09 provided guidance on revenue recognition on contracts with customers to transfer goods or services or on contracts for the transfer of nonfinancial assets. ASU 2014-09 requires that revenue recognition on contracts with customers depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. For public companies, ASU 2014-09 would have been effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. The standard provided for either the retrospective or cumulative effect transition method. The Company is currently assessing the impact of the adoption of ASU 2014-09 will have on its consolidated financial statements, if any.

On February 25, 2016, the FASB issued ASU 2016-02 , Leases (“ASU 2016-02”), which relates to the accounting for leasing transactions. This standard requires a lessee to record on the balance sheet the assets and liabilities for the rights and obligations created by leases with lease terms of more than 12 months. In addition, this standard requires both lessees and lessors to disclose certain key information about lease transactions. This standard will be effective for fiscal years beginning

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Evolution Petroleum Corporation And Subsidiaries  
Notes to Unaudited Consolidated Condensed Financial Statements

after December 15, 2018, including interim periods within those fiscal years. We are evaluating the impact the adoption of ASU 2016-02 will have on our consolidated financial statements.

#### New Accounting Pronouncements Adopted.

The Company early adopted ASU No. 2015-17, Balance Sheet Classification of Deferred Taxes, to be applied prospectively effective for the three months ended September 30, 2016. This amended guidance simplifies the statement of financial position presentation and reduces complexity in accounting for deferred income tax assets and liabilities. The update requires that deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position. As a result current deferred tax assets of \$105,321 have been netted together with noncurrent deferred income tax liabilities on the September 30, 2016 consolidated condensed balance sheet. The prior period presented has not been retrospectively adjusted.

The Company early adopted ASU 2016-09, Compensation - Stock Compensation: Improvements to Employee Share-Based Payment Accounting, effective for the three months ended September 30, 2016. This amended guidance simplifies and improves several aspects of the accounting for employee share-based payment transactions. Under previous guidance excess tax benefits were recognized as paid in capital to the extent they reduced cash taxes otherwise payable, and tax deficiencies were recognized as an offset to accumulated excess benefits, if any, or in the statement of operations. The new guidance requires companies to record excess tax benefits and tax deficiencies as income tax benefit or expense in the statements of operations when the awards vest or are settled. Under the required modified retrospective transition, the Company had no cumulative-effect adjustment to retained earnings at the beginning of the period of adoption, as its accumulated excess tax benefits had been completely used in reducing taxable income for the year ended June 30, 2016. For vestings which occurred in the first quarter ended September 30, 2016, a related tax deficiency of \$215,594 was recognized in income tax expense. The Company also elected to prospectively adopt the presentation of excess tax benefits in the operating section of the statements of cash flow. Accordingly, such statements for pre-adoption periods will continue to present excess tax benefits in the financing section. The amended guidance permits entities to make an accounting policy election related to how forfeitures will impact the recognition of compensation cost for stock-based compensation: to continue to estimate the total number of awards for which the requisite service period will not be rendered as currently required or, to be applied on a modified retrospective basis, to account for forfeitures as they occur. Upon early adoption, the Company elected to change its accounting policy to account for forfeitures as they occur. Except for income tax expense mentioned above, none of the other provisions in this amended guidance had a material impact on our condensed consolidated financial statements.

#### Note 2 — Receivables

As of September 30, 2016 and June 30, 2016, our receivables consisted of the following:

	September 30, 2016	June 30, 2016
Receivables from oil and gas sales	\$ 2,514,990	\$2,637,593
Receivable from settled derivatives	90	—
Other	3,390	595
Total receivables	\$ 2,518,470	\$2,638,188

#### Note 3 — Prepaid Expenses and Other Current Assets

As of September 30, 2016 and June 30, 2016, our prepaid expenses and other current assets consisted of the following:

	September 30, 2016	June 30, 2016
Prepaid insurance	\$ 111,927	\$168,681
Retainers and deposits	30,568	30,568
Prepaid federal and state income taxes	82,091	—
Other prepaid expenses	48,528	52,500
Prepaid expenses and other current assets	\$ 273,114	\$251,749

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Evolution Petroleum Corporation And Subsidiaries  
Notes to Unaudited Consolidated Condensed Financial Statements

## Note 4 — Property and Equipment

As of September 30, 2016 and June 30, 2016, our oil and natural gas properties and other property and equipment consisted of the following:

	September 30, 2016	June 30, 2016
Oil and natural gas properties		
Property costs subject to amortization	\$ 80,196,684	\$ 77,408,353
Less: Accumulated depreciation, depletion, and amortization	(18,745,663 )	(17,437,890 )
Unproved properties not subject to amortization	—	—
Oil and natural gas properties, net	\$ 61,451,021	\$ 59,970,463
Other property and equipment		
Furniture, fixtures and office equipment, at cost	\$ 255,099	\$ 228,752
Artificial lift technology equipment, at cost	7,000	7,000
Less: Accumulated depreciation	(211,514 )	(207,103 )
Other property and equipment, net	\$ 50,585	\$ 28,649

During the three months ended September 30, 2016, the Company incurred capital expenditures of \$2.8 million for the Delhi field, including approximately \$2.4 million for the NGL plant project which is currently in progress. We have incurred approximately \$23.9 million on a cumulative basis for the NGL plant out of a total authorized commitment of \$24.6 million.

## Note 5 — Other Assets

As of September 30, 2016 and June 30, 2016, other assets consisted of the following:

	September 30, 2016	June 30, 2016
Royalty rights	\$ 108,512	\$ 108,512
Less: Accumulated amortization of royalty rights	(10,173 )	(6,782 )
Investment in Well Lift Inc., at cost	108,750	108,750
Deferred loan costs	168,972	168,972
Less: Accumulated amortization of deferred loan costs	(28,047 )	(13,963 )
Other assets, net	\$ 348,014	\$ 365,489

The Company accounts for its investment in Well Lift Inc. using the cost method under which any return of capital reduces cost and any dividends paid are recorded as income. Investment value will be evaluated for impairment at least quarterly or when management identifies any events or changes in circumstances that might have a significant adverse effect on the fair value of the investment. There is no published market value for this private investment, so it is not practicable to value it at fair market value on a periodic basis.

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Evolution Petroleum Corporation And Subsidiaries  
Notes to Unaudited Consolidated Condensed Financial Statements

## Note 6 — Accrued Liabilities and Other

As of September 30, 2016 and June 30, 2016, our other current liabilities consisted of the following:

	September 30, 2016	June 30, 2016
Accrued incentive and other compensation	\$ 161,408	\$999,172
Asset retirement obligations due within one year	145,209	201,896
Accrued royalties, including suspended accounts	43,679	49,580
Accrued franchise taxes	36,900	62,834
Accrued restructuring costs	316,625	419,488
Payables for settled derivatives	—	318,708
Dividends declared on preferred shares	82,415	—
Other accrued liabilities	53,077	46,273
Accrued liabilities and other	\$ 839,313	\$2,097,951

## Accrued Restructuring Costs

On December 31, 2015 we terminated three employees of the Company in connection with the separation of our artificial lift technology operations. We recorded a personnel restructuring charge of \$688,205, consisting of \$59,339 in stock-based compensation from accelerated vesting of equity awards and \$628,866 of accrued salary and benefit continuation expenses. The separation agreements included releases from liabilities and other provisions including agreements not to compete. Our current estimate of remaining restructuring obligations as of September 30, 2016 is as follows:

Type of Cost	December 31, 2015	Payments	September 30, 2016
Salary expense	\$ 530,387	\$(265,193)	\$ 265,194
Payroll taxes and benefits expense	98,479	(47,048)	) 51,431
Accrued liability for restructuring costs	\$ 628,866	\$(312,241)	\$ 316,625

## Note 7 — Asset Retirement Obligations

Our asset retirement obligations represent the estimated present value of the amount we will incur to plug, abandon and remediate our producing properties at the end of their productive lives in accordance with applicable laws. The following is a reconciliation of the beginning and ending asset retirement obligations for the three months ended September 30, 2016 and for the year ended June 30, 2016:

	September 30, 2016	June 30, 2016
Asset retirement obligations — beginning of period	\$ 962,196	\$772,990
Liabilities incurred	—	28,505
Liabilities settled	(10,219)	)
Liabilities sold (a)	(47,817)	)
Accretion of discount	13,224	49,054
Revision of previous estimates	—	111,647
Asset retirement obligations — end of period	\$ 917,384	\$962,196

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Less current portion in accrued liabilities (b)	(145,209	)	(201,896	)
Long-term portion of asset retirement obligations	\$ 772,175		\$760,300	

(a) We conveyed our interest in a well to the previous operator in exchange for the assumption of our asset retirement obligation.

(b) We expect to retire our three remaining operated wells within the next twelve months. After such operations are completed, our asset retirement obligations will consist entirely of our working interest obligations in the Delhi field.

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Evolution Petroleum Corporation And Subsidiaries  
 Notes to Unaudited Consolidated Condensed Financial Statements

Note 8 — Stockholders' Equity

Common Stock

Commencing in December 2013, the Board of Directors initiated a quarterly cash dividend on our common stock at a quarterly rate of \$0.10 per share and subsequently adjusted this rate to \$0.05 per share during the quarter ended March 31, 2015. During the three months ended September 30, 2016, the Company declared one quarterly dividend on its common stock and paid \$1,652,290 to its common stockholders.

On May 12, 2015, the Board of Directors approved a share repurchase program covering up to \$5 million of the Company's common stock. Since commencing in June 2015, 265,762 shares have been repurchased at an average price of \$6.05 per share (totaling \$1,609,008). There has been no shares repurchased in the open market since mid-December 2015. Under the program's terms, shares are repurchased only on the open market and in accordance with the requirements of the Securities and Exchange Commission. Such shares are initially recorded as treasury stock, then subsequently canceled. The timing and amount of repurchases depends upon several factors, including financial resources and market and business conditions. There is no fixed termination date for this repurchase program, and it may be suspended or discontinued at any time.

During the three months ended September 30, 2016, the Company acquired 58,147 shares of treasury stock at an average cost of \$5.68 per share (totaling \$330,070) from holders of newly vested stock-based awards to fund the recipients' payroll taxes paid in the quarter. The treasury shares were subsequently canceled.

During the three months ended September 30, 2015, the Company purchased 173,790 shares of treasury stock at an average cost of \$5.75 per share (totaling \$999,731) under its share repurchase program and also acquired 1,073 shares of treasury stock at an average cost of \$5.50 per share (totaling \$5,906) from holders of newly vested stock-based awards to fund the recipients' payroll taxes paid in the quarter. All treasury shares were subsequently canceled.

Series A Cumulative Perpetual Preferred Stock Called for Redemption

On September 30, 2016, the Company declared the preferred dividend for the month of October 2016 and elected to redeem all 317,319 outstanding shares of the Company's 8.5% Series A Cumulative (perpetual) Preferred Stock. The redemption will occur on November 14, 2016 at the issue's \$25.00 per share liquidation value plus all accumulated and unpaid distributions from October 31, 2016 (the last dividend payment date before the redemption date) through the redemption date, for an aggregate redemption price of approximately \$25.082639 per share:

Consideration to preferred shareholders upon redemption at liquidation preference	\$7,932,975
Accrued and unpaid dividends (1)	\$82,415
Deemed dividend (2)	\$1,002,440

(1) Includes the monthly dividend for October 2016 declared by the Company.

(2) Represents the difference between the redemption consideration and the historical carrying value of the preferred shares. Accordingly, net income was adjusted for this deemed dividend to determine net income attributable to common shareholders and earnings per common share.

The Series A Cumulative Preferred Stock cannot be converted into our common stock and there are no sinking fund or redemption rights available to the holders thereof. With respect to dividend rights and rights upon our liquidation, winding-up or dissolution, the Series A Preferred Stock ranks senior to our common stockholders, but subordinate to any of our existing and future debt. Dividends on the Series A Cumulative Preferred Stock accrue and accumulate at a

fixed rate of 8.5% per annum on the \$25.00 per share liquidation preference, payable monthly at \$0.177083 per share, as, if and when declared by our Board of Directors through its Dividend Committee. We paid dividends of \$168,575 to holders of our Series A Preferred Stock during each of the three months ended September 30, 2016 and 2015.

#### Expected Tax Treatment of Dividends

For the fiscal year ended June 30, 2016, we expect all preferred and common dividends to be treated for tax purposes as qualified dividend income to recipients. Based on our current projections for the fiscal year ending June 30, 2017, we expect all common and remaining preferred dividends for such period will be treated as qualified dividend income.

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Notes to Unaudited Consolidated Condensed Financial Statements

## Note 9 — Stock-Based Incentive Plan

Under the terms of the Evolution Petroleum Corporation Amended and Restated 2004 Stock Plan (the "Plan"), we have granted option awards to purchase common stock (the "Stock Options"), restricted common stock awards ("Restricted Stock"), contingent restricted common stock awards ("Contingent Restricted Stock") and/or unrestricted fully vested common stock, to employees, directors, and consultants of the Company. The Plan authorizes the issuance of 6,500,000 shares of common stock prior to its expiration on October 24, 2017. As of September 30, 2016, 64,236 shares remain available for grant under the Plan.

## Stock Options

No Stock Options have been granted since August 2008 and all compensation costs attributable to Stock Options have been recognized in prior periods. The following summary presents information regarding outstanding Stock Options as of September 30, 2016, and the changes during the period:

	Number of Stock Options	Weighted Average Exercise Price	Aggregate Intrinsic Value (1)	Weighted Average Remaining Contractual Term (in years)
Stock Options outstanding at July 1, 2016	35,231	\$ 2.19		
Exercised	—	—		
Expired	—	—		
Stock Options outstanding at September 30, 2016	35,231	2.19	\$ 144,095	0.9
Vested and exercisable at September 30, 2016	35,231	\$ 2.19	\$ 144,095	0.9

(1) Based upon the difference between the market price of our common stock on the last trading date of the period (\$6.28 as of September 30, 2016) and the Stock Option exercise price of in-the-money Stock Options.

## Restricted Stock and Contingent Restricted Stock

Prior to August 28, 2014, all Restricted Stock grants contained a four-year vesting period based solely on service. Restricted Stock which vests based solely on service is valued at the fair market value on the date of grant and amortized over the service period.

In August 2014, December 2015 and September 2016, the Company awarded grants of both Restricted Stock and Contingent Restricted Stock as part of its long-term incentive plan. Such grants, which expire after four years if unvested, contain service-based, performance-based and market-based vesting provisions. The common shares underlying the Restricted Stock grants were issued on the date of grant, whereas the Contingent Restricted Stock are reserved from the Plan, but will be issued only upon the attainment of specified performance-based or market-based vesting provisions.

Performance-based grants vest upon the attainment of earnings, revenue and other operational goals and require that the recipient remain an employee of the Company through the vesting date. The Company recognizes compensation expense for performance-based awards ratably over the expected vesting period based on the grant date fair value when it is deemed probable, for accounting purposes, that the performance criteria will be achieved. The expected vesting period may be deemed to be shorter than the four-year term. As of September 30, 2016, certain

performance-based awards were not considered probable of vesting for accounting purposes and no compensation expense has been recognized with regard to these awards. If these awards are later determined to be probable of vesting, cumulative compensation expense will be recorded at that time and amortization would continue over the remaining expected vesting period.

Market-based awards granted in 2014 and 2015 entitle employees to vest in a fixed number of shares when the three-year trailing total return on the Company's common stock exceeds the corresponding total returns of various quartiles of companies comprising the SIG Exploration and Production Index (NASDAQ EPX) during defined measurement periods. Market-based awards granted in 2016 entitle employees to vest in a fixed number of shares when the three-year trailing total return on the Company's common stock exceeds the corresponding total returns of various quartiles of an index consisting of designated peer companies during defined measurement periods. The fair value and expected vesting period of these awards were determined using a Monte Carlo simulation based on the historical volatility of the Company's total return compared to the historical volatilities of the other companies in the index. During the three months ended September 30, 2016, we granted market-based

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awards with grant date fair values ranging from \$3.42 to \$5.62 per share, all with an expected vesting period of 2.83 years, based on the various quartiles of comparative market performance. During the fiscal year ended June 30, 2016, we granted market-based awards with grant date fair values ranging from \$2.93 to \$5.07 per share, all with an expected vesting period of 3.83 years, based on the various quartiles of comparative market performance. During the fiscal year ended June 30, 2015, we granted market-based awards with grant date fair values ranging from \$4.26 to \$8.40 per share and with expected vesting periods of 3.30 years to 2.55 years, based on the various quartiles of comparative market performance. Compensation expense for market-based awards is recognized over the expected vesting period using the straight-line method, so long as the award holder remains an employee of the Company. Total compensation expense is based on the fair value of the awards at the date of grant and is independent of vesting or expiration of the awards, except for termination of service.

Unvested Restricted Stock awards at September 30, 2016 consisted of the following:

Award Type	Number of Restricted Shares	Weighted Average Grant-Date Fair Value
Service-based awards	252,167	6.64
Performance-based awards	54,475	5.67
Market-based awards	147,729	5.48
Unvested at September 30, 2016	454,371	\$ 6.15

The following table sets forth the Restricted Stock transactions for the three months ended September 30, 2016:

	Number of Restricted Shares	Weighted Average Grant-Date Fair Value	Unamortized Compensation Expense at September 30, 2016	Weighted Average Remaining Amortization Period (Years)
Unvested at July 1, 2016	406,848	\$ 6.74		
Service-based shares granted	54,473	5.67		
Performance-based shares granted	54,475	5.67		
Market-based shares granted	54,475	5.44		
Vested	(115,900 )	7.44		
Forfeited	—	—		
Unvested at September 30, 2016	454,371	\$ 6.15	\$ 2,152,183	2.8

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Unvested Contingent Restricted Stock awards at September 30, 2016 consisted of the following:

Award Type	Number of Contingent Restricted Shares	Weighted Average Grant-Date Fair Value
Performance-based awards	39,403	\$ 7.02
Market-based awards	73,867	3.37
Unvested at September 30, 2016	113,270	\$ 4.64

The following table sets forth Contingent Restricted Stock transactions for the three months ended September 30, 2016:

	Number of Contingent Restricted Shares	Weighted Average Grant-Date Fair Value	Unamortized Compensation Expense at September 30, 2016 (1)	Weighted Average Remaining Amortization Period (Years)
Unvested at July 1, 2016	91,172	\$ 5.21		
Performance-based awards granted	27,237	5.67		
Market-based awards granted	27,237	3.42		
Vested	(32,376 )	6.09		
Unvested at September 30, 2016	113,270	\$ 4.64	\$ 186,703	2.7

(1) Excludes \$276,702 of potential future compensation expense for performance-based awards for which vesting is not considered probable at this time for accounting purposes.

Stock-based compensation expense related to Restricted Stock and Contingent Restricted Stock grants for the three months ended September 30, 2016 and 2015 was \$311,688 and \$218,115, respectively.

#### Note 10 — Derivatives

In early June 2015, the Company began using derivative instruments to reduce its exposure to crude oil price volatility for a substantial portion of its near-term forecasted production. The Company's objectives for this program were to achieve a more predictable level of cash flows to support the Company's capital expenditure program and to provide better financial visibility for the payment of dividends on common stock. The Company uses both fixed price swap agreements and costless collars to manage its exposure to crude oil price risk. While these derivative instruments are intended to limit the downside risk of adverse price movements, they may also limit future revenues from favorable price movements.

The Company does not intend to enter into derivative instruments for speculative or trading purposes.

The Company accounts for derivatives under the provisions of ASC 815 Derivatives and Hedging ("ASC 815") under which the Company records the fair value of the instruments on the balance sheet at each reporting date, with changes in fair value recognized in income. Given cost and complexity considerations, the Company did not elect to use cash flow hedge accounting provided under ASC 815. Under cash flow hedge accounting, the effective portion of the change in fair value of the derivative instruments would be deferred in other comprehensive income and not recognized in earnings until the underlying hedged item impacts earnings.

These derivative instruments can result in both fair value asset and liability positions held with each counterparty. These positions are offset to a single net fair value asset or liability at the end of each reporting period. The Company nets its fair value amounts of derivative instruments executed with the same counterparty pursuant to ISDA master agreements, which provide for net settlement over the term of the contract and in the event of default or termination of the contract. The Company monitors the credit rating of its counterparties and believes it does not have significant

credit risk. Accordingly, we do not currently require our counterparties to post collateral to support the net asset positions of our derivative instruments. As such, the Company is exposed to credit risk to the extent of nonperformance by the counterparties to its derivative instruments.

The Company held no crude oil derivative instruments as of September 30, 2016 and has not subsequently acquired any crude oil derivative positions.

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For the three months ended September 30, 2016, the Company recorded in the consolidated statement of operations a loss on derivative instruments of \$14,042 consisting of a realized gain of \$90 on settled derivatives and an unrealized net loss of \$14,132 on unsettled derivatives. For the three months ended September 30, 2015, the Company recorded in the consolidated statement of operations a gain on derivative instruments of \$1,938,389 consisting of a realized gain of \$866,427 on settled derivatives and an unrealized net loss of \$1,071,962 on unrealized derivatives.

Note 11 — Fair Value Measurement

Accounting guidelines for measuring fair value establish a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy categorizes assets and liabilities measured at fair value into one of three different levels depending on the observability of the inputs employed in the measurement.

The three levels are defined as follows:

Level 1—Observable inputs such as quoted prices in active markets at the measurement date for identical, unrestricted assets or liabilities.

Level 2—Other inputs that are observable directly or indirectly such as quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3—Unobservable inputs for which there is little or no market data and which the Company makes its own assumptions about how market participants would price the assets and liabilities.

The fair values of the Company's derivative assets and liabilities are based on a third-party industry-standard pricing model that uses market data obtained from third-party sources, including quoted forward prices for oil and gas, discount rates and volatility factors. The fair values are also compared to the values provided by the counterparty for reasonableness and are adjusted for the counterparty's credit quality for derivative assets and the Company's credit quality for derivative liabilities. To date, adjustments for credit quality have not had a material impact on the fair values.

Note 12 — Income Taxes

We file a consolidated federal income tax return in the United States and various combined and separate filings in several state and local jurisdictions.

There were no unrecognized tax benefits nor any accrued interest or penalties associated with unrecognized tax benefits during the three months ended September 30, 2016. We believe we have appropriate support for the income tax positions taken and to be taken on our tax returns and that the accruals for tax liabilities are adequate for all open years based on our assessment of various factors including past experience and interpretations of tax law applied to the facts of each matter. The Company's federal and state income tax returns are open to audit under the statute of limitations for the years ended June 30, 2013 through June 30, 2015 for federal tax purposes and for the years ended June 30, 2011 through June 30, 2015 for state tax purposes. To the extent we utilize net operating losses generated in earlier years, such earlier years may also be subject to audit.

We recognized income tax expense of \$889,176 and \$1,754,969 for the three months ended September 30, 2016 and 2015, respectively, with corresponding effective rates of 33% and 36%. Our effective tax rate will typically differ from the statutory federal rate as a result of state income taxes, primarily in the State of Louisiana, and differences related to percentage depletion in excess of basis, stock-based compensation and other permanent differences. The lower effective tax rate for the three months ended September 30, 2016 resulted primarily from percentage depletion in excess of basis, partially offset by state income taxes and the tax effects of stock-based compensation.



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## Note 13 — Net Income Per Share

The following table sets forth the computation of basic and diluted income per share:

	Three Months Ended September 30,	
	2016	2015
Numerator		
Net income available to common shareholders	\$563,345	\$2,923,652
Denominator		
Weighted average number of common shares — Basic	32,957,010	32,718,244
Effect of dilutive securities:		
Contingent restricted stock grants	28,845	6,788
Stock options	21,744	49,144
Weighted average number of common shares and dilutive potential common shares used in diluted EPS	33,007,599	32,774,176
Net income per common share — Basic	\$0.02	\$0.09
Net income per common share — Diluted	\$0.02	\$0.09

Outstanding potentially dilutive securities as of September 30, 2016 were as follows:

	Weighted Average Exercise Price	At September 30, 2016
Outstanding Potentially Dilutive Securities		
Contingent Restricted Stock grants (a)	\$ —	113,270
Stock Options	2.19	35,231
	\$ 0.52	148,501

Outstanding potentially dilutive securities as of September 30, 2015 were as follows:

	Weighted Average Exercise Price	At September 30, 2015
Outstanding Potentially Dilutive Securities		
Contingent Restricted Stock grants (a)	\$ —	17,961
Stock Options	2.40	85,231
	\$ 1.98	103,192

(a) Contingent Restricted Stock grants for which vesting is not considered probable for accounting purposes are excluded from potentially dilutive securities outstanding.

## Note 14 — Senior Secured Credit Agreement

On April 11, 2016, the Company entered into a new three-year, senior secured reserve-based credit facility ("Facility") in an amount up to \$50 million. The Facility replaces the Company's previous unsecured credit facility which expired in April 2016. The initial borrowing base under the Facility was set at \$10,000,000. As of September 30, 2016, the Company was in compliance with all covenants contained in the Facility, and no amounts were outstanding under the Facility.

Proceeds from the Facility may be used for the acquisition and development of oil and gas properties and for letters of credit and other general corporate purposes. Availability of borrowings under the Facility is subject to semi-annual borrowing base redeterminations.

The Facility included a placement fee of 0.50% on the initial borrowing base, amounting to \$50,000, and carries a commitment fee of 0.25% per annum on the undrawn portion of the borrowing base. Any borrowings under the Facility will bear interest, at the Company's option, at either Libor plus 2.75% or the Prime Rate, as defined, plus 1.00%. The Facility

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contains financial covenants including a requirement that the Company maintain, as of the last day of each fiscal quarter, (a) a maximum total leverage ratio of not more than 3.00 to 1.00, (b) a debt service coverage ratio of not less than 1.10 to 1.00, and (c) a consolidated tangible net worth of not less than \$40 million, all as defined under the Facility.

In connection with this agreement, the Company incurred \$168,972 of debt issuance costs. Such costs were capitalized in Other Assets and are being amortized to expense. The unamortized balance in debt issuance costs related to the Facility was \$140,925 as of September 30, 2016.

Note 15 — Commitments and Contingencies

We are subject to various claims and contingencies in the normal course of business. In addition, from time to time, we receive communications from government or regulatory agencies concerning investigations or allegations of noncompliance with laws or regulations in jurisdictions in which we operate. At a minimum we disclose such matters if we believe it is reasonably possible that a future event or events will confirm a loss through impairment of an asset or the incurrence of a liability. We accrue a loss if we believe it is probable that a future event or events will confirm a loss and we can reasonably estimate such loss and we do not accrue future legal costs related to that loss. Furthermore, we will disclose any matter that is unasserted if we consider it probable that a claim will be asserted and there is a reasonable possibility that the outcome will be unfavorable. We expense legal defense costs as they are incurred.

On December 3, 2013, our wholly owned subsidiary, NGS Sub Corp., was served with a lawsuit filed in the 8th Judicial District Court of Winn Parish, Louisiana by Cecil M. Brooks and Brandon Hawkins, residents of Louisiana, alleging that in 2006 a former subsidiary of NGS Sub Corp. improperly disposed of water from an off-lease well into a well located on the plaintiffs' lands in Winn Parish. The plaintiffs requested monetary damages and other relief. NGS Sub Corp. divested its ownership of the property in question along with its ownership of the subsidiary in 2008 to a third party. The district court granted our exception of no right of action and dismissed certain claims against NGS Sub Corp. The plaintiffs subsequently filed an amended petition naming NGS Sub Corp. and the Company as defendants. NGS Sub Corp. and the Company have denied the plaintiffs' claims. Various pretrial motions filed on behalf of multiple parties were recently decided by the court and discovery is in process. We will continue to vigorously defend all claims by plaintiffs and consider the likelihood of a material loss to the Company in this matter to be remote.

Lease Commitments. We have a non-cancelable operating lease for office space that expires on May 31, 2019. Future minimum lease commitments as of September 30, 2016 under this operating lease are as follows:

Twelve months ended September 30,	
2017	\$73,073
2018	\$73,073
2019	\$66,984

Rent expense for the three months ended September 30, 2016 and 2015 was \$34,856 and \$45,043, respectively.

Capital Expenditures. See Note 4 for discussion of capital projects in progress and expected remaining capital commitments.

Note 16 — Subsequent Event

On November 7, 2016, the Company announced that its Board of Directors increased the quarterly cash dividend to common shareholders to \$0.065 per share. The dividend will payable on December 30, 2016 to shareholders of record as of the close of business on December 15, 2016.



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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with our consolidated financial statements and notes thereto contained herein and in our Annual Report on Form 10-K for the year ended June 30, 2016 (the "Form 10-K"), along with Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the Form 10-K. Any terms used but not defined herein have the same meaning given to them in the Form 10-K.

This Form 10-Q and the information referenced herein contain forward-looking statements within the meaning of the Private Securities Litigations Reform Act of 1995, Section 27A of the Securities Act of 1933 (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934. The words "plan," "expect," "project," "estimate," "assume," "believe," "anticipate," "intend," "budget," "forecast," "predict" and other similar expressions are intended to identify forward-looking statements. These statements appear in a number of places and include statements regarding our plans, beliefs or current expectations, including the plans, beliefs and expectations of our officers and directors. When considering any forward-looking statement, you should keep in mind the risk factors that could cause our actual results to differ materially from those contained in any forward-looking statement. Important factors that could cause actual results to differ materially from those in the forward-looking statements herein include the timing and extent of changes in commodity prices for oil and natural gas, operating risks and other risk factors as described in our 2016 Annual Report on Form 10-K for the year ended June 30, 2016 as filed with the Securities and Exchange Commission. Furthermore, the assumptions that support our forward-looking statements are based upon information that is currently available and is subject to change. We specifically disclaim all responsibility to publicly update any information contained in a forward-looking statement or any forward-looking statement in its entirety and therefore disclaim any resulting liability for potentially related damages. All forward-looking statements attributable to Evolution Petroleum Corporation are expressly qualified in their entirety by this cautionary statement.

We use the terms, "EPM," "Company," "we," "us" and "our" to refer to Evolution Petroleum Corporation and its wholly owned subsidiaries.

Executive Overview

General

We are engaged primarily in the development of oil and gas reserves within known oil and gas resources utilizing conventional and proprietary technology. We are focused on increasing underlying asset values on a per share basis. In doing so, we depend on a conservative capital structure, allowing us to maintain control of our assets for the benefit of our stockholders, and a substantial stock ownership by our directors, officers and staff. By policy, every employee and director maintains a beneficial ownership in our common stock.

Our strategy is to grow the value of our Delhi asset to maximize the value realized by our stockholders.

We are currently funding our fiscal 2017 capital program from working capital and net cash flows from our properties.

Highlights for our First Quarter of Fiscal 2017 and Operations Update

"Current quarter" refers to the three months ended September 30, 2016, the Company's 1st quarter of fiscal 2017.

"Prior quarter" refers to the three months ended June 30, 2016, the Company's 4th quarter of fiscal 2016.

"Year-ago quarter" refers to the three months ended September 30, 2015, the Company's 1st quarter of fiscal 2016.

### Highlights

We reported net income of \$1.8 million in the current quarter. Our net income to common shareholders was \$0.6 million, or \$0.02 per share, which includes a nonrecurring, noncash deemed dividend of \$1.0 million related to the redemption of our preferred stock and \$0.3 million of final dividends on the preferred stock.

Gross production in the Delhi field was 5.8% higher than the prior quarter, increasing to 7,371 barrels of oil equivalent per day ("BOEPD") from 6,964 BOEPD, primarily from conformance and production enhancement operations. This production does not yet include expected volumes from the new Delhi NGL plant, which is scheduled for completion and start-up in the next fiscal quarter.

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Our net production increased to 1,935 BOEPD, after a small 0.2% (.002) adjustment to our net revenue interest from the June 2016 litigation settlement. Our average realized price per equivalent barrel was \$42.66, down slightly from the \$42.87 average price in the prior quarter.

We announced the redemption of all of our 8.5% Series A Cumulative Preferred Stock. Annual preferred dividend savings will amount to \$674,302 per year.

We ended the quarter with \$19.6 million of working capital, substantially all of which was cash, after reduction for the \$7.9 million commitment to retire our preferred stock. We remain debt free.

Projects

Additional property and project information is included under Item 1. Business, Item 2. Properties, Notes to the Financial Statements and Exhibit 99.4 of our Form 10-K for the year ended June 30, 2016.

Delhi Field - Enhanced Oil Recovery Project

Gross production at Delhi in the first quarter of fiscal 2017 averaged 7,371 barrels of oil per day ("BOPD"), an increase of 15% from the year-ago quarter, and a 5.8% increase from the prior quarter. The year-over-year increase in production volumes was primarily the result of conformance operations and other production enhancements which improved production rates. Our interests in the Delhi field consist of a 23.9% working interest (with associated 19.0% net revenue interest) and separate royalty interests of 7.2%. This yields a total net revenue interest of 26.2%.

Field operating expenses were \$13.14 per barrel in the current quarter compared to \$11.72 in the prior quarter, primarily as a result of higher purchased CO<sub>2</sub> costs. In the quarter ended September 30, 2016, our net share of lease operating expenses was approximately \$2.3 million, of which \$1.1 million is related to CO<sub>2</sub> purchases and transportation expenses. Under our contract with the operator, purchased CO<sub>2</sub> is priced at 1% of the realized oil price in the field per thousand cubic feet ("Mcf") plus sales taxes of 8% plus transportation costs of \$0.20 per Mcf. CO<sub>2</sub> costs increased 26% from the prior quarter as a result of higher purchased field volumes which averaged 73.7 MMcf per day gross compared to 58.7 MMcf per day in the prior quarter. Total CO<sub>2</sub> injection volumes increased during the summer, with a corresponding increase in purchased volumes. Our cost of purchased CO<sub>2</sub> is tied directly to realized oil prices in the field, so our cost per Mcf was largely unchanged from quarter to quarter. On a total BOE basis, CO<sub>2</sub> costs increased 19% from \$5.09 per BOE in the prior quarter to \$6.06 per BOE.

Based on recent discussions with the operator, the fabrication, construction and installation of the NGL plant is essentially complete, with initial plant startup scheduled for November 2016. The plant had a total estimated cost of \$24.6 million net to the Company, of which approximately \$23.9 million had been incurred as of September 30, 2016. The June 30, 2016 reserves report includes projected peak gross proved production volumes of approximately 1,850 barrels of liquids per day from the NGL plant over the next five years. The methane removed by the plant will be converted to electricity to supply power for the NGL plant and reduce electricity costs for the recycling facility. The NGL plant is also expected to increase the sweep efficiency and recovery of the CO<sub>2</sub> flood by removing hydrocarbons for the recycle stream.

Late in fiscal 2016, the operator began a \$2.5 million gross (\$0.6 million net to Evolution) project to restore production in the southwestern portion of the field. Following the fluid release event in June 2013, CO<sub>2</sub> injections in this area ceased in order to reduce reservoir pressure and protect the incident area. The project encompassed converting three shut-in wells to water injector wells in order to expand the water curtain barrier to reduce CO<sub>2</sub> migration and the installation of three electrical submersible pumps ("ESP") in other shut-in wells in order to increase withdrawal rates and help maintain the targeted reservoir pressure. These ESP production wells created a modified waterflood, which began producing in September 2016.





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### Liquidity and Capital Resources

We had \$28.2 million and \$34.1 million in cash and cash equivalents at September 30, 2016 and June 30, 2016, respectively. In addition, we had \$10.0 million of availability under our senior secured reserve-based credit facility.

On April 11, 2016, the Company entered into a new three-year, senior secured reserve-based credit facility ("Facility") with MidFirst Bank. The Facility provides a senior secured revolving credit facility with an initial borrowing base of \$10 million (the "Borrowing Base") and a maximum borrowing amount of \$50 million. The Facility matures on April 11, 2019, and is secured by substantially all of the Company's assets.

The Borrowing Base is subject to periodic redeterminations and further adjustments from time to time. The Borrowing Base will be redetermined semi-annually on May 15 and November 15 of each year. The Borrowing Base will also be reduced in certain circumstances such as the sale or disposition of certain oil and gas properties of the Company or its subsidiaries and changes to certain hedging positions. With the recent volatility in commodity prices, our borrowing base and related commitments under the Facility could be reduced in the future. The Facility bears interest, at the Company's option, at either LIBOR plus 2.75% or the Prime Rate, plus 1.0%.

The Facility contains certain covenants, which, among other things, require the maintenance of (i) a total leverage ratio of not more than 3.0 to 1.0, (ii) a debt service coverage ratio of not less than 1.1 to 1.0 and (iii) a consolidated tangible net worth of not less than \$40 million, each as defined in the Facility. The Facility also contains other affirmative and negative covenants and events of default. As of September 30, 2016, the Company was in compliance with all covenants contained in the Facility, and no amounts were outstanding under the Facility.

During the three months ended September 30, 2016, we funded our operations with cash generated from operations and cash on hand. At September 30, 2016, our working capital was \$19.6 million, compared to working capital of \$28.6 million at June 30, 2016. The \$9.0 million decrease in working capital is primarily attributable to the \$7.9 million accrual of preferred stock called for redemption.

### Capital Budget - Delhi Field

During the three months ended September 30, 2016, we incurred \$2.8 million of capital expenditures, which includes \$2.4 million for the NGL plant and \$0.4 million for other field capital.

For fiscal 2017, we expect approximately \$3.0 to \$4.0 million in final spending for the NGL plant. As of September 30, 2016, we had incurred approximately \$23.9 million of cumulative capital costs for the NGL plant out of an original commitment of \$24.6 million. The remaining committed capital costs are expected to be incurred in the fourth quarter of calendar 2016 and the completed cost of the project is expected to be largely within the original budget. In late September and October, we approved eleven small capital workover projects for continuing conformance operations in the Delhi field, totaling approximately \$3.8 million (\$0.9 million net to us). There are three workover rigs operating in the field and we expect all of these operations to be completed by the end of the year. These new projects result from the demonstrated benefits from previous conformance efforts and the significant returns that have been realized from relatively modest capital investments in the field. These conformance projects add production and cash flow in a very short time frame after investment. In addition, there will likely be other spending on unbudgeted capital projects for capital workovers or production enhancement during the current fiscal year, which we do not expect to have a material effect on our financial position.

Funding for our anticipated capital expenditures over the next two fiscal years is expected to be met from cash flows from operations and current working capital. Our preference is to remain debt free under our current operating plans, but we have access to a senior secured credit facility for oil and gas development if required. In addition, we have an effective shelf registration statement with Securities and Exchange Commission. We may choose to evaluate new growth opportunities through acquisitions or other transactions. In that event, we would expect to use our internal

resources of cash, working capital and borrowing capacity under our credit facility. It may also be advantageous for us to consider issuing additional equity as part of any potential transaction, but we have no specific plans to do so at this time.

Our liquidity is highly dependent on the realized prices we receive for the oil, natural gas and natural gas liquids we produce. Commodity prices are market driven and historically volatile, and they are likely to continue to be volatile. In June 2015, the Company began using derivative instruments to reduce its exposure to oil price volatility with the goal to achieve a more predictable level of cash flows to support the Company's capital expenditure and dividend programs. The Company uses both fixed price swap agreements and costless collars to manage its exposure to crude oil price risk. We have no derivative commitments beyond September 30, 2016 at this time. While the use of these derivative instruments limits the downside risk of adverse price movements, they may also limit future revenues from favorable price movements. Our future revenues, cash flow,

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profitability, access to capital and future rate of growth are significantly impacted by the prices we receive for our production. Liquidity could also be affected by any litigation outcome, positive or negative. Payment of free cash flow in excess of our operating and capital requirements through cash dividends and potential repurchases of our common stock remains a priority of our financial strategy, and it is our long term goal to increase our dividends over time as appropriate.

The Board of Directors and management instituted a cash dividend on our common stock in December 2013 at an initial quarterly rate of \$0.10 per common share. As a result of the decline in oil prices which began in the fall of 2014, combined with the anticipated cost of building and installing the Delhi NGL plant during calendar years 2015 and 2016, the Board of Directors concluded it was prudent to adjust the quarterly dividend rate from \$0.10 per share to \$0.05 per share, effective beginning in the quarter ended March 31, 2015. With the NGL plant construction commitment largely complete, the Company announced in November 2016 an increase in the common stock cash dividend to \$0.065 per share effective with the dividend payment in the following month.

In May 2015, we established a stock repurchase plan to allow us acquire up to \$5.0 million of our common stock over time, of which we have approximately \$3.4 million remaining. The actual timing and amount of repurchases will depend upon several factors, including financial resources and market conditions. In general, our share repurchase program is limited to discretionary funds and is of lesser importance than our primary objectives related to our development capital spending at Delhi and our common stock dividend program. There is no fixed termination date for the repurchase program, and the repurchase program may be suspended or discontinued at any time.

On September 30, 2016 the Board of Directors approved the redemption of all of the Company's 8.5% Series A Cumulative Preferred Stock to occur on November 14, 2016. Though reduced by this transaction, working capital remains at a healthy level and the Company also has access to capital at a significantly lower cost from its existing undrawn credit facility.

### Cash Flows from Operating Activities

For the three months ended September 30, 2016, cash flows provided by operating activities were \$1.5 million, reflecting \$1.8 million of cash provided by net income, \$2.3 million provided by adjustments reconciling net income to cash provided by operating activities, and \$2.7 million used by changes in operating assets and liabilities.

For the three months ended September 30, 2015, cash flows provided by operating activities were \$2.2 million, which included \$0.4 million used by other working capital items. Of the \$2.7 million provided before other working capital changes, approximately \$3.1 million was due to net income that was partly offset by \$0.4 million of non-cash items.

### Cash Flows from Investing Activities

Investing activities for the three months ended September 30, 2016 used \$5.2 million of cash, consisting primarily of capital expenditures of approximately \$4.8 million for the Delhi field and \$0.3 million for derivative settlements paid.

Investing activities for the three months ended September 30, 2015 used \$6.0 million of cash, consisting primarily of capital expenditures of approximately \$6.6 million for Delhi field offset by \$0.6 million of derivative settlements received.

### Cash Flows from Financing Activities

For the three months ended September 30, 2016, financing activities used \$2.2 million of cash, consisting of \$1.8 million of dividend payments to common and preferred shareholders and \$0.3 million of common share repurchases related to shares surrendered for tax withholding.

For the three months ended September 30, 2015, financing activities were cash neutral as \$1.8 million of common and preferred shares' cash dividend payments and \$1.2 million of treasury acquisitions, primarily attributable to the

Company's share buyback program, were offset by \$3.0 million of cash provided by tax benefits related to stock-based compensation. These tax benefits include the \$1.5 million impact of the cash refund received from the State of Louisiana for previously filed carryback returns.

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Full Cost Pool Ceiling Test and Proved Undeveloped Reserves

For the quarter ended September 30, 2016, our capitalized costs of oil and gas properties were well below the full cost valuation ceiling. We do not currently expect that a write-down of capitalized oil and gas property costs will be required in the remaining quarters of fiscal 2017. However, lower oil prices reduced the excess, or cushion, of our valuation ceiling over our capitalized costs in the current quarter and may adversely impact our ceiling tests in future quarters. Under the full cost method of accounting, capitalized costs of oil and gas properties, net of accumulated DD&A and related deferred taxes, are limited to: the estimated future net cash flows from proved oil and gas reserves, discounted at 10%; plus the cost of any properties not being amortized; plus the lower of cost or fair value of unproved properties included in costs being amortized; less the income tax effect related to the differences between the book and tax basis of the properties (the valuation “ceiling”). If capitalized costs exceed the full cost ceiling, the excess would be charged to expense as a write-down of oil and gas properties in the quarter in which the excess occurred. The quarterly ceiling test calculation requires that we use the average price received for our petroleum products during the twelve month period ending with the balance sheet date. If commodity prices remain at the current quarter’s lower levels, the average prices used in future ceiling test calculations will decline. We cannot give assurance that a write-down of capitalized oil and gas properties will not be required in the future.

Our proved undeveloped reserves in the Delhi field consist primarily of the NGL plant and development of the remaining eastern part of the field. Remaining estimated capital expenditures amount to \$8.12 per BOE for the Phase V expansion of the CO<sub>2</sub> flood in the undeveloped eastern part of the field included in proved undeveloped reserves. Given the geology of the Delhi field, no remaining estimated capital expenditures are required to develop our probable or possible reserves as these reserves reflect incremental quantities associated with a greater percentage recovery of hydrocarbons in place than the recovery quantities assumed for proved reserves. The NGL plant is essentially completed and we expect the first full month of production in December 2016. The expanded development of the eastern part of the Delhi field was commenced upon the reversion of our working interest in November 2014. Shortly thereafter, the operator reduced its capital budget and temporarily postponed development of the eastern part of the Delhi field. Resumption of this development project is dependent, at least in part, on the operator's allocation of available capital to projects within their portfolio. Both we and the operator believe that it is prudent to complete the NGL plant before continuing with future development of the field as the plant is projected to improve subsequent field economics. At this time, despite lower commodity price levels, we continue to believe that these projects are economically viable and it is probable they will be executed within the next several years. We base our analysis on the current lifting costs in the field and the relatively low future development costs per BOE. Therefore, we believe these reserves remain properly classified as proved undeveloped reserves under SEC guidelines.

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Three Months Ended September 30, 2016 and 2015

The following table sets forth certain financial information with respect to our oil and natural gas operations:

	Three Months Ended September 30,			
	2016	2015	Variance	Variance %
Oil and gas production:				
Crude oil revenues	\$7,593,855	\$7,325,813	\$268,042	3.7 %
NGL revenues	89	1,050	(961 )	(91.5)%
Natural gas revenues	(4 )	704	(708 )	n.m.
Total revenues	\$7,593,940	\$7,327,567	\$266,373	3.6 %
Crude oil volumes (Bbl)	178,002	156,916	21,086	13.4 %
NGL volumes (Bbl)	4	82	(78 )	(95.1)%
Natural gas volumes (Mcf)	16	307	(291 )	n.m.
Equivalent volumes (BOE)	178,009	157,049	20,960	13.3 %
Equivalent volumes per day (BOE/D)	1,935	1,745	190	10.9 %
Crude oil price per Bbl	\$42.66	\$46.69	\$(4.03 )	(8.6)%
NGL price per Bbl	22.25	12.80	9.45	73.8 %
Natural gas price per Mcf	(0.25 )	2.29	(2.54 )	n.m.
Equivalent price per BOE	\$42.66	\$46.66	\$(4.00 )	(8.6)%
CO <sub>2</sub> costs	\$1,078,133	\$1,388,926		