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- [Slide 1] United States Steel Raw Materials and Diversified Businesses Charles C. Gedeon
- [Slide 2] Raw Materials Iron Ore, Coal, Coke
- [Slide 3] MINNTAC Taconite Facility in Minnesota
- [Slide 4] MINNTAC Open Pit Mine
- [Slide 5] MINNTAC Impurities are removed
- [Slide 6] MINNTAC Pellets are produced
- [Slide 7] MINNTAC Impressive production record 15 million tons of pellets per year, 12 million tons to U. S. Steel
- [Slide 8] Coke Operations Strategy operate at capacity, supply U. S. Steel, sell balance commercially, purchase raw materials on the spot market when necessary $\frac{1}{2}$
- [Slide 9] MINNTAC Focus quality, cost reduction
- [Slide 10] MINNTAC Innovative Work Force pictures of workers
- [Slide 11] MINNTAC Response to Increased Energy Prices 1.Find alternative source of fuel (lower manufacturing costs); 2.Energy efficient ported kiln (first used by a palletizing plant in North America)
- [Slide 12] MINNTAC Response to Increased Energy Prices 1.Burning of biomass fuels; 2.Concentrator line improvements
- [Slide 13] MINNTAC one of the lowest cost producers
- [Slide 14] MINNTAC Plan 1.Drive costs lower (provide blast furnaces with low-cost, reliable source of iron; 2.Generate cash through commercial sales
- [Slide 15] U. S. Steel Mining Company Annual production: 6 million tons of low vol. Metallurgical coal
- [Slide 16] U. S. Steel Mining Company 4 million tons mined at Pinnacle
- [Slide 17] U. S. Steel Mining Company 2 million tons mined at Oak Grove
- [Slide 18] U. S. Steel Mining Company Mining Problems 1. Mining problems have plagued both mines (erratic quantity and quality of coal)
- [Slide 19] U. S. Steel Mining Company More Consistent Operations 1.Change in mining methods to more effectively match equipment to mine conditions
- [Slide 20] U. S. Steel Mining Company Coal Production 1.U. S. Steel plants supplied with 18% or 1.8 million tons of our own coal

- [Slide 21] U. S. Steel Mining Company Coal Production 1. Remaining 200,000 tons for granular injection into Fairfield blast furnace
- [Slide 22] U. S. Steel Mining Company Primary Strategy EXIT Coal Business
- [Slide 23] Value-Added Steel Operations Coke Clairton and Gary
- [Slide 24] Value-Added Steel Operations Clairton 1.Largest by-product coking operation in North America; 2.A model of environmental cleanliness
- [Slide 25] Value-Added Steel Operations Clairton 1.Strategically situated on the Monongahela River; 2.Receives coal via river barges, directly to batteries
- [Slide 26] Clairton Coke 11 Batteries 1.4.7 million tons of coke per year (from 6.5 million tons of coal)
- [Slide 27] Clairton Coke Commercial Customers 1.80% shipped to commercial customers (balance shipped internally to blast furnaces, consistent stream of income since 1988)
- [Slide 28] Clairton Coke Coal by-products 1.Coke oven gas; 2.Coal tar; 3.Light oil; 4.Sulfur; 5.Ammonia
- [Slide 29] Clairton Coke Coal by-products 1.Coke oven gas (supplants natural gas at Mon Valley Works, contributed to cash conservation as natural gas prices soured this past winter)
- [Slide 30] Gary Coke 1.Plant is approximately one-half size of Clairton Works (2.0 million tons of coke per year, from 2.7 million tons of coal)
- [Slide 31] Gary Coke 1. Supplies 100% of output to Gary Works blast furnaces; 2. Coal by-products sold commercially except coke oven gas
- [Slide 32] Coke Operations Strategy 1.Operate at capacity; 2.Supply U. S. Steel; 3.Sell balance commercially; 4.May purchase coke while we actively sell coke
- [Slide 33] Steel Operations
- [Slide 34] Steel Operations Tubular, Tin, Plate
- [Slide 35] Tubular Products Premier Performer Lorain, McKeesport, Fairfield
- [Slide 36] Tubular Products Fairfield and Lorain Seamless Pipe
- [Slide 37] Tubular Products McKeesport Operation ERW Products
- [Slide 38] Tubular Products Rig Count Bar chart showing rig count for 1Q through 4Q 1997, 1Q through 4Q 1998, and 1Q through 2Q 1999
- [Slide 39] Tubular Products Rig Count Bar chart showing rig count for 1Q through 4Q 1997, 1Q through 4Q 1998, 1Q through 4Q 1999, and 1Q through 4Q 2000
- [Slide 40] Tubular Products Group Marketing Accomplishments 1.Introduced Arctic Grade X65 Seamless Pipe; 2.Increased participation in large diameter, high-strength casing market; 3.Became leading supplier of high strength casing in the California Lost Hills
- [Slide 41] Tubular Products Group Reacquisition of Kobe 1.Reacquired Kobe

- Steel's 50% interest in the Lorain Tubular Facility; 2.U. S. Steel continues to service an international client base as a full line supplier
- [Slide 42] Tubular Products Group Continuous Improvement Program 1.Expected to reduce costs by \$30 million over next several years
- [Slide 43] Tubular Products Group Continuous Improvement Program 1.Plan to install an in-line quench and temper facility at Lorain Large Diameter Mill; 2.Will reduce production cost while improving quality
- [Slide 44] Tin Products Operations, Sales, Marketing lead to Tin Fourth Full Year as a Business Unit
- [Slide 45] Tin Products 1.Improved each year on operating and financial performance; 2.Commercial and operational problems simultaneously addressed
- [Slide 46] Tin Products 1.Commercial (consistently reliable quality and services, reversed deteriorating price trend); 2.Operational (Gary and Fairless reduced non-prime shipments, constant attention to detail, operation consistency)
- [Slide 47] Tin Products Acquisition of LTV Tin Business 1.Increased market share from 18% to 25%; 2.Restructuring domestic industry through closure of Aliquippa plant
- [Slide 48] Tin Products East Chicago Facility 1.Upgrading equipment and practices; 2.Earn same respect as Gary and Fairless
- [Slide 49] Tin Products 50% Partner with Pohang Iron & Steel 1.San Francisco Bay Area company provides West Coast market with tin products
- [Slide 50] Tin Products USS Kosice
- [Slide 51] Tin Products Collective Corporate Resources 1. Enough to serve customer base (consolidating, becoming increasingly global)
- [Slide 52] Plate Products
- [Slide 53] Plate Products Strategy since 1994 1.Market value-added plates to end-users
- [Slide 54] Plate Products Imports 1.1998 imports made inroads into domestic plate markets (rapidly eroding prices)
- [Slide 55] Plate Products 1988 Imports in the Domestic Plate Market in Tons Imports 2.1 Market 5.6 $\,$
- [Slide 56] Plate Products NUCOR and IPSCO 1.NUCOR and IPSCO (2.5 tons per year new plate mill capacity)
- [Slide 57] Plate Products U. S. Steel Response 1.Realigned total plate shipments; 2.Concentrate on customers of value-added products; 3.Cost-reduction program (bottom line P&L, cash benefits of \$17 million over 3 years)
- [Slide 58] Plate Products Mini Mill Capabilities vs. U. S. Steel Dimensional Capability is 74% of U. S. Steel shipments
- [Slide 59] Plate Products Mini Mill Capabilities vs. U. S. Steel Limited mini-mill chemistries (heat treat) reduces potential to 53% of U. S. Steel shipments

- [Slide 60] Plate Products Mini Mill Capabilities vs. U. S. Steel U. S. Steel's ability to produce non-pattern sizes and chemistry specific plates reduces potential to 25% of U. S. Steel shipments
- [Slide 61] USX Engineers & Consultants, Inc. 1.Wholly owned subsidiary of USS LLC; 2.Markets steelmaking and processing technologies developed and utilized within our steel operations
- [Slide 62] UEC Applied Technologies 1.Customer base industries (chemical, power, oil, mining)
- [Slide 63] UEC Four Major Business Units 1.Technical services; 2.Information technology; 3.Laboratory services; 4.Met-Chem group in Canada (International engineering company - mining, metallurgical, mineral processing)
- [Slide 64] UEC A Technology Company 1.Has broad base of technology (developed both internally and externally)
- [Slide 65] USX Realty/Resource Management
- [Slide 66] USX Realty/Resource Management 1.Generates impressive profit from operations; 2.Reliable source for strong positive cash flow
- [Slide 67] USX Realty 1.Development and sale or lease of land; 2.Manages retail and office space, business and industrial parks, and residential and recreational properties; 3.Remediation of old industrial sites into usable space (subsequently leased or sold)
- [Slide 68] USX Resource Management Administers mineral and timber lands responsible for lease or sale of lands and associated resources in 13 states (270,000 acres of surface rights, 1,500,000 acres of mineral rights)
- [Slide 69] United States Steel Raw Materials and Diversified Businesses Charles C. Gedeon