

FUSION NETWORKS HOLDINGS INC  
Form 8-K/A  
December 11, 2000

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K/A**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) November 9, 2000

**FUSION NETWORKS HOLDINGS, INC.  
(Exact name of registrant as specified in its charter)**

**Delaware**                      **0-23900**                      **51-0393382**  
(State or other                      (Commission                      (IRS Employer  
jurisdiction                      file number)                      Identification  
of incorporation)                      Number)  
**8115 N.W. 29th Street, Miami, Florida 33122**  
(Address of principal executive offices)(Zip Code)  
**(305) 477-6701**  
(Registrant's telephone number, including area code)

(Former name and former address, if changed since last report)

---

This amended Form 8-K relates to the transaction on November 9, 2000 pursuant to which Fusion Networks Holdings, Inc. ("FNHI" or the "Company") completed the acquisition of Visualcom, Inc. ("Visualcom"). As permitted, the original Form 8-K omitted the financial statements of Visualcom and pro forma financial statements required by Form 8-K. This amendment is filed to provide the required financial statements and pro forma financial statements.

Item 7. Financial Statements and Exhibits

(a) Financial Statements of Businesses Acquired

Visualcom, Inc.

Independent Auditor's Report.....  
Consolidated Balance Sheets - December 31, 1998 and 1999  
and September 30, 2000 (unaudited).....  
Consolidated Statement of Operations for the Years Ended  
December 31, 1998 and 1999 and for the Nine Months  
Ended September 30, 2000 (unaudited).....  
Consolidated Statement of Cash Flows for the Years Ended  
December 31, 1998 and 1999 and for the Nine Months  
Ended September 30, 2000 (unaudited).....  
Consolidated Statement of Stockholders' Equity for the

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

Years Ended December 31, 1998 and 1999 and for the  
Nine Months Ended September 30, 2000 (unaudited).....  
Notes to Consolidated Financial Statements.....

(b) Pro Forma Financial Information

Summary Unaudited Pro Forma Consolidated Financial Data.....  
Pro Forma Consolidated Balance Sheet - September 30, 2000.....  
Pro Forma Consolidated Statement of Operations for the Year  
Ended December 31, 1999 and for the Nine Months Ended  
September 30, 2000.....  
Notes to Pro Forma Consolidated Financial Data.....

(c) Exhibits

None

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

FUSION NETWORKS HOLDINGS, INC.

Dated: December 5, 2000

By: /s/ Gary M. Goldfarb  
Gary M. Goldfarb  
President

---

**INDEPENDENT AUDITOR S REPORT**

To the Board of Directors of  
Visualcom, Inc.  
Miami, Florida 33122

We have audited the accompanying consolidated balance sheets of Visualcom, Inc. and Subsidiaries as of December 31, 1999 and 1998 and the related consolidated statements of operations, stockholders equity (deficit) and cash flows for the years then ended. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Visualcom, Inc. and Subsidiaries as of December 31, 1999 and 1998 and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

**SAMUEL KLEIN AND COMPANY**

Newark, New Jersey  
December 7, 2000

## VISUALCOM, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

ASSETS	December 31,		September 30,
	1998	1999	(Unaudited)
	-----	-----	-----
Current Assets:			
Cash and cash equivalents	\$ 20,683	\$ 63,567	\$ 54,425
Accounts receivable, net	-	68,321	166,580
Unbilled revenue	-	11,061	23,847
Due from employees	-	1,500	25
Prepaid taxes	-	12,446	30,083
Prepaid expenses	-	9,267	
Deferred expenses	-	42,625	80,620
	-----	-----	-----
Total Current Assets	20,683	208,787	355,580
	-----	-----	-----
Property and Equipment, Net	6,634	129,107	95,142
	-----	-----	-----
Other Assets:			
Security deposits	-	28,277	2,420
Consultant loans	-	6,591	-
	-----	-----	-----
Total Other Assets	-	34,868	2,420
	-----	-----	-----
	\$ 27,317	\$ 372,762	\$ 453,142
	=====	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)			
Current Liabilities:			
Accounts payable	\$ -	\$ 526,959	\$ 627,355
Accrued expenses	-	7,723	42,089
Accrued interest payable	-	11,616	12,945
Due to officers and employees	137,014	2,789	317
Taxes payable	10,023	20,562	23,902
Deferred revenues	-	16,100	215,858
Current portion of corporate loans payable	-	644,400	588,306
Other	-	3,423	-
	-----	-----	-----
Total Current Liabilities	147,037	1,233,572	1,510,772
	-----	-----	-----
Corporate Loans Payable - Long-Term	-	40,000	-
	-----	-----	-----
Stockholders' Equity (Deficit):			
Preferred stock - series A - authorized 10,000,000 shares \$.01 par value, issued and outstanding 5,611,552 shares	-	-	56,115
Paid-in capital - preferred stock - series A	-	-	2,144,933
Common stock, authorized 30,000,000 shares, \$.01	-	-	-

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

par value, issued and outstanding 2,500,000 at December 31, 1998, 4,240,000 at December 31, 1999 and 3,823,952 at September 30, 2000	25,000	42,400	38,240
Paid-in capital - common stock	220,000	1,333,700	898,052
Paid-in capital - common stock options	-	12,500	12,500
Retained earnings (accumulated deficit)	(364,720)	(2,288,730)	(4,206,048)
Unrealized foreign exchange loss	-	(680)	(1,422)
	-----	-----	-----
Total Stockholders' Equity (Deficit)	(119,720)	(900,810)	(1,057,630)
	-----	-----	-----
	\$ 27,317	\$ 372,762	\$ 453,142
	=====	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

F-2

VISUALCOM.INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Years Ended December 31,		For the Nine Months Ended September 30, 2000
	1998	1999	(Unaudited)
	-----	-----	-----
Revenues from Operations	\$ 197,964	\$ 795,848	\$ 1,367,811
	-----	-----	-----
Costs and Expenses:			
General and administrative expenses	442,306	2,321,517	2,824,634
Marketing and advertising expenses	7,508	338,402	308,322
Market research and development	5,250	42,822	73,473
Depreciation expense	1,206	6,333	18,376
	-----	-----	-----
Total Costs and Expenses	456,270	2,709,074	3,224,805
	-----	-----	-----
Net Loss from Operations	(258,306)	(1,913,226)	(1,856,994)
	-----	-----	-----
Other Income/(Expenses):			
Other expenses/interest expense	(5,285)	(23,315)	(49,751)
Loss on sale of assets	-	-	(12,610)
Other income	488	16,066	4,985
	-----	-----	-----
Total Other Income/(Expenses)	(4,797)	(7,249)	(57,376)
	-----	-----	-----
Net Loss before Income Taxes	(263,103)	(1,920,475)	(1,914,370)

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

Provision for Income Taxes	-	3,535	2,948
	-----	-----	-----
Net Loss	\$ (263,103)	\$ (1,924,010)	\$ (1,917,318)
	=====	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

F-3

VISUALCOM.INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended December 31,		For the Nine Months En September 30, 2
	1998	1999	----- (Unaudited)
	-----	-----	-----
Cash Flows from Operating Activities:			
Net loss	\$ (263,103)	\$ (1,924,010)	\$ (1,917,318)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation	1,206	6,333	18,376
Loss on sale of assets	-	-	12,610
Decrease (Increase) In:			
Accounts receivable	-	(68,321)	(98,259)
Loans receivable	-	(6,591)	6,591
Unbilled revenue	-	(11,061)	(12,786)
Due from employees	-	(1,500)	1,475
Prepaid taxes	-	(12,446)	(17,637)
Security deposits	-	(28,277)	25,857
Prepaid expenses	-	(9,267)	9,267
Deferred expenses	-	(42,625)	(37,995)
Increase (Decrease) In:			
Accounts payable	-	526,959	100,396
Accrued expenses	-	7,723	34,366
Accrued interest payable	-	11,616	1,329
Due from officers and employees	133,740	(134,225)	(2,472)
Taxes payable	10,023	10,539	3,340
Deferred revenue	-	16,100	199,758
Other payables	-	3,423	(3,423)
	-----	-----	-----
Net cash used in operating activities	(118,134)	(1,655,630)	(1,676,525)
	-----	-----	-----
Cash Flows from Investing Activities:			

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

Acquisition of property and equipment	(7,840)	(128,806)	(19,780)
	-----	-----	-----
Net cash used in investing activities	(7,840)	(128,806)	(19,780)
	-----	-----	-----
Cash Flows from Financing Activities:			
Proceeds from loans payable	-	684,400	-
Proceeds from sale of assets	-	-	22,759
Payment of loans payable	-	-	(96,094)
Proceeds from sale of preferred stock	-	-	1,690,000
Proceeds from sale of common stock	144,090	1,143,600	71,240
	-----	-----	-----
Net cash provided from financing activities	144,090	1,828,000	1,687,905
	-----	-----	-----
Effect of Exchange Rate Changes on Cash	-	(680)	(742)
	-----	-----	-----
Net Increase (Decrease) in Cash and Cash Equivalents (Carried Forward)	18,116	42,884	(9,142)

F-4

VISUALCOM.INC. AND SUBSIDIARIES

STATEMENTS OF CASH FLOWS

	For the Years Ended December 31,		For the Nine Months En September 30, 2
	1998	1999	(Unaudited)
	-----	-----	-----
Net Increase (Decrease) in Cash and Cash Equivalents (Brought Forward)	\$ 18,116	\$ 42,884	\$ (9,142)
Cash and Cash Equivalents, beginning of period	2,567	20,683	63,567
	-----	-----	-----
Cash and Cash Equivalents, end of period	\$ 20,683	\$ 63,567	\$ 54,425
	=====	=====	=====
Supplemental Disclosures of Cash Flow Information:			
Cash paid during the period for:			
Interest	\$ 5,285	\$ 23,315	\$ 49,751
	=====	=====	=====
Taxes	\$ -	\$ -	\$ -
	=====	=====	=====
Supplemental Disclosure of Noncash Investing and Financing Activities:			
Conversion of common stock			

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

to preferred stock

\$ 511,048

=====

The accompanying notes are an integral part of these consolidated financial statements.

F-5

VISUALCOM, INC

CONSOLIDATED STATEMENTS OF STOCK

FOR THE YEARS ENDED DECEMBER 31,  
FOR THE NINE MONTHS ENDED SEPTEMBER 30,

	Common Stock			Number of Shares
	Number of Shares	Amount	Paid-In Capital	
	\$.01 Par Value			\$.01 Par Value
Balances, January 1, 1998	2,355,900	\$ 23,559	\$ 77,351	-
Issuance of Common Stock During 1998	144,100	1,441	142,649	-
Net Loss for the Year Ended December 31, 1998	-	-	-	-
Balances, December 31, 1998	2,500,000	25,000	220,000	-
Issuance of Common Stock During 1999	1,740,000	17,400	1,113,700	-
Foreign Currency Translation Adjustment	-	-	-	-
Paid-In Capital - Common Stock Options	-	-	-	-
Net Loss for the Year Ended December 31, 1999	-	-	-	-
Balances December 31, 1999	4,240,000	42,400	1,333,700	-
Issuance of Common Stock for the Nine Months Ended September 30, 2000	694,000	6,940	64,300	-
Conversion of Common Stock to Preferred Stock Series A	(1,110,048)	(11,100)	(499,948)	1,366,100
Issuance of Preferred Stock Series A for the Nine Months Ended September 30, 2000	-	-	-	4,245,400

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

Foreign Currency Translation Adjustment	-	-	-	-
Net Loss for the Nine Months Ended September 30, 2000	-	-	-	-
	-----	-----	-----	-----
Balances September 30, 2000	3,823,952	\$ 38,240	\$ 898,052	5,611,5
	=====	=====	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

F-6

**VISUALCOM, INC. AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000)

1. THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company

-----

Visualcom, Inc. (the Company) was incorporated under the laws of the State of Florida on October 8, 1995. The Company is an internet consulting company whose areas of specialized consulting and implementation include strategic consulting, I-business solutions, internet marketing and internet wireless for mainly Latin-American companies.

On August 26, 1999 the company formed a Mexican subsidiary, Visualcom Mexico, S.A. deC.V. in which they own 98% of the outstanding common stock. On October 29, 1999 the Company formed a Brazilian subsidiary, Visualcom Do Brasil Ltda., in which they own 99.97% of the outstanding common stock. These companies are to conduct the Company's business within their respected markets.

Principles of Consolidation

-----

The accompanying consolidated financial statements as of September 30, 2000 and December 31, 1999 and 1998 and for the periods then ended consolidate the accounts of the parent company and subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Cash and Cash Equivalents

-----

The Company considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Use of Management's Estimates

-----

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Property and Equipment

-----



Property and equipment are recorded at cost and are depreciated for financial accounting purposes on the straight-line method over their respective estimated useful lives. Upon retirement or other disposition of these assets, the cost and related accumulated depreciation are removed from the accounts and the resulting gains or losses are reflected in the results of operations. Expenditures for maintenance and repairs are charged to operations. Renewals and betterments are capitalized. Depreciation of leased equipment under capital leases is included in depreciation.

#### Product Development

-----

Costs incurred in conjunction with the development of new products are charged to expense as incurred. Material software development costs subsequent to the establishment of technological feasibility will be capitalized. Based upon the Company's product development process, technological feasibility is established upon the completion of a working model. To date attainment of technological feasibility and general release to customers have substantially coincided.

F-7

---

## **VISUALCOM, INC. AND SUBSIDIARIES**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)

#### 1. THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Impairment of Long-Lived Assets

-----

The Company adopted Statement of Financial Accounting Standards No. 121 (SFAS 121), Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be disposed of. SFAS 121 requires that if facts and circumstances indicate that the cost of fixed assets or other assets may be impaired, an evaluation of recoverability would be performed by comparing the estimated future undiscounted pre-tax cash flows associated with the asset to the asset's carrying value to determine if a write-down to market value or discounted pre-tax cash flow value would be required.

##### Revenue Recognition

-----

The Company's revenues are derived principally from the sale of Internet Application Servers (Software tools) which are software applications that enable business to conduct commerce and any type of transaction online. Additional revenues will be derived from actual implementations of these software platforms. These revenues are recognized as earned once the related activities have been performed and delivered. The Company also recognizes revenue from their services in barter transactions that are recorded at the fair value of the goods or services surrendered or received, whichever is more readily determinable in the circumstances, but only when the Company has established a historical practice of receiving or paying cash for similar transactions.

Unbilled revenue represents earned but unbilled revenue associated with the Company's activities.

Deferred expenses represents costs incurred on uncompleted projects.

##### Comprehensive Income

-----

The Company adopted Statement of Financial Accounting Standards No. 130, (SFAS 130) Reporting Comprehensive Income. This statement establishes rules for the reporting of comprehensive income and its components which require that certain items such as foreign currency translation adjustments, unrealized gains and losses on certain investments in debt and equity securities, minimum pension liability adjustments and unearned compensation expense related to stock issuances to employees be presented as separate components of stockholders' equity. The adoption of SFAS 130 had minimal impact on total stockholders' equity for the periods presented in these financial statements.

## Advertising Costs

-----

Advertising expenditures relating to the marketing of the Company's products and services are expensed in the period the advertising costs are incurred. Advertising costs for the nine months ended September 30, 2000 and for the years ended December 31, 1999 and 1998 were approximately \$308,322, \$338,000 and \$8,000, respectively.

## Concentrations of Credit Risk

-----

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and cash equivalents. The Company maintains the majority of its cash and cash equivalents with one financial institution and this creates an inherent concentration of credit risk.

F-8

---

## VISUALCOM, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)

#### 1. THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Translation of Foreign Currencies

-----

Assets and liabilities of foreign operations, where the functional currency is the local currency, are translated into U.S. dollars at the fiscal year end exchange rate. The related translation adjustments are required to be recorded as cumulative translation adjustments, a separate component of shareholders' equity. Revenues and expenses are required to be translated using average exchange rates prevailing during the periods. Foreign currency transactions gains and losses, as well as translation adjustments for assets and liabilities of foreign operations where the functional currency is the dollar, are included in net income (loss). Foreign currency realized and unrealized gains and losses for the periods presented were not material.

##### Income Taxes

-----

The Company follows Statement of Financial Accounting Standards No. 109, (SFAS 109) Accounting for Income Taxes. SFAS 109 requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between the financial statement carrying amounts and tax bases of assets and liabilities using enacted tax rates in effect in the years in which the differences are expected to reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

##### Start-Up Activities

-----

The American Institute of Certified Public Accountants recently issued Statement of Position (SOP) 98-5, Reporting the Costs of Start-Up Activities. SOP 98-5 requires start-up costs, as defined, to be expensed as incurred and is effective for financial statements for fiscal years beginning after December 15, 1998. The Company expenses all start-up costs as incurred in accordance with this statement and therefore the issuance of SOP 98-5 had no material impact on the Company's financial statements.

##### Accounting for Stock-Based Compensation

-----

Effective for the year ended December 31, 1999, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123 (SFAS 123), Accounting for Stock-Based Compensation. As permitted under SFAS 123, the Company will apply accounting prescribed by Accounting Principle Board Opinion No. 25 (APB 25). Under APB 25, compensation expense is determined on the measurement date, that is, the first date on which both the number of shares the employee is entitled to receive and the exercise price, if any, are known. Compensation expense, if any, is the excess of the market price of the stock over the exercise price on the measurement date.

In accounting for options granted to persons other than employees (as defined under SFAS 123), the provisions under SFAS 123 were applied. According to SFAS 123, the fair value of these options was estimated at the grant date using the Black-Scholes option pricing model.

F-9

---

## **VISUALCOM, INC. and SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)**

#### **2. MANAGEMENT'S PLANS, FINANCIAL RESULTS AND LIQUIDITY**

The Company has suffered recurring losses from operations and at December 31, 1999, the Company had a working capital deficit of approximately \$1 million and a cash balance of approximately \$20 thousand.

The Company requires substantial working capital to support their ongoing operations.

Operations have been historically funded through a combination of operating cash flows and term notes through the sale of equity securities and securities convertible into equity securities. The Company believes that their working capital, combined with the expected receipt of funds, is sufficient to meet their anticipated needs for at least the year 2000, including the performance of all existing contracts of the Company. However, as there is no assurance as to the timing or amount of the receipt of funds the Company may be required to seek new bank lines of credit or other financing in order to facilitate the performance of activities. While the Company is conducting ongoing discussions with various potential lenders with a view to establishing credit facilities, the Company presently has no commitments from any bank or other lender to provide financing if such financing becomes necessary to support operations. Other than funds provided by operations and the potential receipt of funds from the sale of equity or debt securities, and the loan proceeds to be provided as part of the business combination transaction described below in Note 8, the Company presently has no sources of financing or commitments to provide financing. However, management believes that the Company will be able to finance its anticipated needs for 2000.

In light of the company's continued losses sustained during the first half of 2000 and the continued uncertainty effecting operations at the end of the second quarter of 2000, management has evaluated various options outside its traditional business to bring the Company to profitability and to increase shareholder value. Pursuant to those efforts, the Company entered into a letter of intent to be acquired by Fusion Networks Holdings, Inc. ( Fusion ) (See Note 8). Fusion, a newly formed company, is a leading provider of one-to-one internet marketing software, portal technology, applications and content designed to enable corporate customers to develop effective Spanish, English and Portuguese-related internet strategies. The proposed merger is subject to a number of conditions and the negotiation and execution of definitive documentation. There can be no assurance that the merger will be successfully implemented or that there will not be modifications to the merger terms.

The Company's management believes its marketing experience, contacts and brand recognition within the Latin American market will prove an excellent complement to Fusion and its pool of software programmers. Fusion hopes to position itself to become the leading integrated e-services company, providing complete front-end architecture and back-end infrastructure solutions for companies in Latin America.

F-10

---

## **VISUALCOM, INC. AND SUBSIDIARIES**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)**

#### **3. FOREIGN OPERATIONS**

## Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

The Company will be relying heavily on foreign Internet markets, primarily in Latin America, for its operations. The market for Internet services in Latin America is an unproven medium for advertising and other commercial services. In addition, there are several factors involved in increasing the use of the Internet in Latin America for commercial purposes which include security, reliability, cost, ease of development, administration and quality of service. In addition, the telecommunications structure in Latin America is not as well developed as in the United States or Europe. Access to the Internet requires a relatively advanced telecommunications infrastructure and continued development of the telecommunications infrastructure will have a substantial impact on the Company's ability to deliver services and on the market acceptance of the Internet in Latin America in general. Social, political and economic conditions in Latin America could also have an effect on the Company's operations. The volatility of these conditions could make it difficult for the Company to sustain their expected growth in revenues and earnings, which could have an adverse effect on their stock price. Currency exchange rates have also been somewhat volatile throughout Latin America and the economies of these areas have experienced significant economic downturns. Poor economic conditions in Latin American countries may cause the Company's customers to reduce their advertising spending, which could have an adverse effect on the Company.

### 4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	December 31, 1998	1999
	-----	-----
Equipment	\$ 1,500	\$128,103
Furniture and fixtures	14,670	16,846
Leasehold Improvements	6,340	6,340
	-----	-----
	22,510	151,289
Accumulated depreciation	(15,876)	(22,182)
	-----	-----
	\$ 6,634	\$129,107
	=====	=====

F-11

## VISUALCOM, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)

### 5. CORPORATE LOANS PAYABLE

	December 31, 1998	1999
	-----	-----
Loan payable to an individual, payable on demand, noninterest bearing	\$ -	\$ 24,130
Loan payable to an individual, due November 12, 2000, bearing interest at 8% per annum	-	100,000
Loan payable to an individual, noninterest bearing, payable on demand	-	3,000
Loan payable to an individual, due July 29, 2000 at 10% per annum, currently being renegotiated	-	20,000
Loans payable to an individual, dated February 8, 2000, at 8% per annum, payable on demand	-	33,270

Loans payable to 3 individuals, noninterest bearing, payable on demand. During July 2000 \$40,000 was converted to 20,000 shares of common stock	-	75,000
Loan from a credit card company, in the original amount of \$201,910, payable in monthly payments of \$17,839.76 from February 1, 2000	-	-
Loan from payroll company, in the original amount of \$46,594, payable in weekly installments of \$1,000 from January 1, 2000	-	-
Loan payable in the amount of \$325,000, due March 16, 2000, with interest at 8% per annum	-	325,000
Loan payable to an individual, payable on March 17, 2000, with interest at 15% per annum	-	100,000

F-12

---

**VISUALCOM, INC. AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000)  
(Continued)

5. CORPORATE LOANS PAYABLE (Continued)

	1998	December 31, 1999
	-----	-----
Loan payable to an individual, noninterest bearing, paid on March 31, 2000	\$ -	\$ 4,000
	-----	-----
	-	684,400
	-----	-----
Less: Current portion	-	644,400
	-----	-----
Long-term portion	\$ -	\$ 40,000
	=====	=====

6. COMMITMENTS AND CONTINGENCIES

Litigation

-----

The Company is subject from time to time to litigation arising from the normal course of business. In management's opinion, any such contingencies would be covered under its existing insurance policies or would not materially affect the Company's financial position as contingency reserves have been established.

Lease

-----

The Company entered into leases for its office facilities during May of 1999. The leases expire in July 2001 and require monthly aggregate base rent payments of \$7,111 plus utilities and applicable sales tax. As of September 30, 2000, the future minimum lease obligations under the lease agreements are:

For the Twelve Months Ending -----	Amount -----
September 30, 2001	\$69,332
	\$69,332
	=====

Rent expense for the office lease for the nine months ended September 30, 2000 was \$183,856, and for the years ended December 31, 1999 and 1998 was \$102,657 and \$26,837, respectively. Additional rent expense was incurred during these periods for providing housing for visiting customers and technicians.

The Company has also entered into leases for certain equipment under operating lease agreements with terms ranging between two and three years.

F-13

**VISUALCOM, INC. AND SUBSIDIARIES**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000)  
(Continued)

6. COMMITMENTS AND CONTINGENCIES (Continued)

As of September 30, 2000 a schedule of future minimum payments under operating leases is as follows:

For the Twelve Months Ending September 30 -----	
2001	\$99,642
2002	74,387
2003	12,382
	-----
	\$186,411
	=====

Employee Stock Option Plan

-----

During October 1999, the Company's Board of Directors approved a stock option for the Company. The plan was modified and amended during May 2000 with the approval of the Board of Directors and Shareholders. The plan grants accelerated vesting in change of control situation to employees employed by the Company at the time of the change in control. The plan includes a cashless exercise option based on a price as determined by a good faith estimate by the Board of Directors. Terminated employees have 3 months to exercise their options unless terminated for cause.

## Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

As referred to in Note 1, the Company has elected to following Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25) and related interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under FASB Statement No. 123 (FASB 123), Accounting for Stock-Based Compensation, requires use of option valuation models that were not developed for use in valuing employee stock options. Under APB 25, because the exercise price of the Company's employee stock options equals the market value of the underlying stock on the date of grant, no compensation expense is recognized.

Pro forma information in accordance with FASB 123 is required to present net loss and loss per share as if the Company had accounted for the employee stock options under the fair value method of that statement. FASB 123 also provides that if it is not possible to reasonably estimate the fair value of an option at the grant or measurement date, then the compensation cost shall be based on the current intrinsic value of the award which was determined to be immaterial.

### Warrants

-----

The Company has 790,000 warrants authorized and issued. The warrants are 10 year warrants. 690,000 of them have an exercise price of \$1.00. The remaining 100,000 have an exercise price of \$0.18. The fair value of these warrants were estimated according to FASB 123 at the grant dates using the Black-Scholes option pricing model and were determined to be immaterial.

F-14

---

## VISUALCOM, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)

#### 7. STOCKHOLDERS' EQUITY

On June 13, 2000, the Company amended and restated their Articles of Incorporation to increase the amount of authorized stock and create two new classes of preferred stock.

#### Common Stock

-----

The Company's authorized common stock consists of 30,000,000 shares with \$.01 par value. The holders of common stock have no preemptive rights and the common stock has no redemption, sinking fund or conversion provisions. Each share of common stock is entitled to one vote on any matter submitted to the holders and to equal rights in the assets of the Company upon liquidation. All of the outstanding shares of common stock are fully paid and nonassessable.

During December 1998 the Board of Directors authorized the amendment of the par value of common stock from \$1.00 to \$.01 therefore increasing the number of shares outstanding from 25,000 to 2,500,000. All references to shares outstanding have been restated and shown retroactively within these financial statements to give effect to the change in par value.

During 1999 the Company issued 1,740,000 shares of its common stock through the sale of its securities and received \$1,131,100 in net proceeds.

During the nine months ended September 30, 2000 the Company issued an additional 694,000 shares of common stock for proceeds of \$71,240.

During the nine months ended September 30, 2000, the Board of Directors authorized the conversion of \$250,000 and \$261,048 of common stock capital to Series A Preferred Stock. This resulted in a decrease of 500,000 and 610,048 Common Stock Shares respectively and an increase of 628,026 and 738,074, respectively, Series A Preferred Stock.

#### Preferred Stock

-----

The Company has authority to issue 5,000,000 shares of preferred stock \$.01 par value. To date no preferred shares have been issued or outstanding.

#### Series A Preferred Stock

-----

The Company has authority to issue 10,000,000 shares \$.01 par value of Series A - Preferred Stock. The Series A Preferred Stockholders are entitled to dividends and conversion rights of converting the Series A Preferred Stock to common stock at a predetermined conversion price. The Series A Preferred Stock has voting rights, in which each share of Preferred Stock issued and outstanding as of the record date for such meeting shall have the number of votes equal to the number of votes such holder would have been entitled to cast had it converted its shares to common stock immediately prior to the record date. The preferred stockholders have the right to elect two directors to the Company's Board of Directors.

In addition to the June 15, 2000 conversion of 500,000 shares of Common Stock into 628,026 shares of Series A Preferred Stock, the Company also, during the first six months of 2000, issued 2,851,235 shares of Series A Preferred Stock for proceeds of \$1,135,000.

F-15

---

## **VISUALCOM, INC. AND SUBSIDIARIES**

### **NOTES TO FINANCIAL STATEMENTS (UNAUDITED AS TO INFORMATION FOR SEPTEMBER 30, 2000) (Continued)**

#### **8. SUBSEQUENT EVENTS**

On August 18, 2000 the Company entered into a letter of intent to complete a business combination transaction with Fusion Networks Holdings, Inc. and Subsidiaries.

The proposed transaction includes the issuance to the Company's shareholders two million shares of Fusion common stock and 2.5 million warrants in exchange for all of the outstanding shares of Visualcom. Of these shares, one million shares of stock and one million warrants will be held in escrow and subject to release, in whole or in part, upon Visualcom's satisfaction of the earnout provision requiring Visualcom to generate up to \$2.4 million of previously contracted revenue by July 31, 2001. Additional terms of the agreement include the purchase, by current Visualcom shareholders, of \$500,000 or more of Fusion common stock, the proceeds of which will be lent to Visualcom to finance their operations until the completion of the business combination transactions. Completion of the transaction is subject to negotiation of definitive documents, approval of the transaction by the Board and shareholders of Visualcom and the board of Fusion Networks, and satisfaction of certain other conditions.

During October 2000 the Board of Directors authorized the conversion of \$5,000 of common stock capital to Series A Preferred Stock, resulting in a decrease of 500,000 Common Stock Shares and an increase of 500,000 Series A Preferred Stock. Also, during October 2000 the Company issued 25,000 Common Stock Shares upon the exercise of Stock Options.

F-16

---

## **SUMMARY UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL DATA**

The following unaudited pro forma consolidated financial data for Fusion Networks Holdings, Inc. is based on the historical financial statements of Fusion Networks Holdings, Inc. ("Fusion") and Visualcom, Inc. (collectively with its subsidiaries referred to herein as "VISUALCOM") which appear elsewhere in this Form 8K and has been prepared on a pro forma basis to give effect to the Plan of Share Exchange under the purchase method of accounting, as if the transaction had occurred at January 1, 1999 for each operating period presented. The pro forma information was prepared based upon certain assumptions described below and may not be indicative of results that actually would have occurred had the Plan of Share Exchange occurred at the beginning of the last full fiscal year presented or of results which may occur in the future. The unaudited pro forma consolidated financial data and accompanying notes



Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

should be read in conjunction with the annual and interim financial statements and notes thereto of Fusion and Visualcom, appearing elsewhere herein and incorporated by reference into this Form 8K filing.

The unaudited pro forma consolidated balance sheet as of September 30, 2000 presents the financial position of Fusion as if the Plan of Share Exchange had occurred on that date and was prepared utilizing the unaudited Fusion balance sheet as of September 30, 2000 and the unaudited Visualcom balance sheet as of September 30, 2000. The pro forma consolidated statements of operations data presented assumes the Plan of Share Exchange occurred at the beginning of the periods presented. It should not be assumed that Visualcom and Fusion would have achieved the unaudited pro forma consolidated results if they had actually been combined during the periods shown.

The Plan of Share Exchange is expected to be accounted for as a purchase. The stockholders of Visualcom will receive up to 2,000,000 shares of common stock along with up to 2,500,000 warrants of Fusion in exchange for all of the outstanding shares of Visualcom. The plan of Share Exchange was approved by both Fusion and Visualcom during August 2000 and the exchange was completed on November 9, 2000.

The unaudited pro forma consolidated results are based on estimates and assumptions, which are preliminary and have been made solely for the purposes of developing such pro forma information. The unaudited pro forma consolidated results are not necessarily an indication of the results that would have been achieved had such transactions been consummated as of the dates indicated or that may be achieved in the future.

The unaudited pro forma combined results should be read in conjunction with the historical consolidated financial statements and notes thereto set forth herein for Visualcom and set forth for Fusion on Form 10K for December 31, 1999 and Form 10Q for the quarterly period ended September 30, 2000.

F-17

FUSION NETWORKS HOLDINGS' INC. AND SUBSIDIARIES  
PROFORMA BALANCE SHEET

	Fusion Networks Holdings, Inc. September 30, 2000	Visualcom, Inc. and Subsidiaries September 30, 2000	Proforma Adjustments	P
	-----	-----	-----	
ASSETS				
Cash	\$ 942,695	\$ 54,425	\$ -	
Accounts Receivable	99,109	166,580		
Notes Receivable	58,881			
Unbilled revenue		23,847		
Prepaid taxes		30,083		
Deferred taxes		80,620		
Employee and other loans	64,847	25		
Prepaid expenses and other current assets	454,508		(1) (269,661)	
	-----	-----	-----	
	1,620,040	355,580	(269,661)	
Investment in affiliate, at cost	25,500,000	-		
Goodwill, net of amortization			(2) 2,197,630	
			(3) (549,407)	
Property, Plant and equipment, net	1,690,674	95,142		
Website costs	352,503	-		

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

Other Assets:			
Security deposits		2,420	
	-----	-----	-----
Total Assets	\$ 29,163,217	\$ 453,142	\$1,378,562
	=====	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY			
-----			
Current Liabilities:			
Current portion of debt	\$ -	\$ 588,306	(1) \$ (269,661)
Accounts payable and accrued expenses	646,672	682,705	
Deferred revenues		215,858	
Taxes payable		23,903	
	-----	-----	-----
Total Current Liabilites	646,672	1,510,772	(269,661)
Long-Term Debt	4,000,000	-	
	-----	-----	-----
	4,646,672	1,510,772	(269,661)
	-----	-----	-----
Stockholders' Equity:			
Preferred Stock, Series A		56,116	(6) (61,116)
			(5) 5,000
Paid in Capital-Preferred Stock, Series A		2,144,932	(6) (2,144,932)
Common Stock	374	38,240	(6) (33,490)
			(5) (5,000)
			(2) 10
			(4) 250
Paid-in-Capital-Common Stock	65,063,482	898,052	(6) (898,052)
			(2) 2,197,620
			(6) (1,069,880)
			(4) 12,250
			(3) (549,407)
Paid in Capital-Common Stock Options		12,500	(4) (12,500)
Foreign currency translation	(4,482)	(1,422)	(6) 1,422
Retained deficit	(40,542,829)	(4,206,048)	(6) 4,206,048
	-----	-----	-----
	24,516,545	(1,057,630)	1,648,223
	-----	-----	-----
	\$ 29,163,217	\$ 453,142	\$1,378,562
	=====	=====	=====

See Notes to Pro Forma Consolidated Financial Data

F-18

FUSION NETWORKS HOLDINGS INC. AND SUBSIDIARIES  
PROFORMA CONSOLIDATED STATEMENT OF OPERATIONS

For the year ended December 31, 1999

For th

-----  
Fusion

-----  
Fusion

Edgar Filing: FUSION NETWORKS HOLDINGS INC - Form 8-K/A

	Networks Holdings, Inc.	Visualcom, Inc.	Pro Forma Adjustments	Pro Forma Results	Network Holding
Revenues from licensing agreements	-			-	106,24
Revenues from operations		795,848		795,848	
				-	
Total revenues	-	795,848		795,848	106,24
Cost and Expenses:					
General and administrative expense	386,742	2,321,517		2,708,259	4,735,45
Product development and enginee	1,038,671	42,822		1,081,493	3,036,00
Sales and maketing	164,249	338,402		502,651	1,305,03
Consulting expenses	19,575,000			19,575,000	
Merger expenses	238,350			238,350	
Depreciation and amortization		6,333	(3) 313,947	320,280	153,07
	21,403,012	2,709,074	313,947	24,426,033	9,229,56
Loss from Operations	(21,403,012)	(1,913,226)	(313,947)	(23,630,185)	(9,123,32)
Other Income (Expenses):					
Loss on sale of subsidiary					(1,320,84)
Foreign currency (loss)	(5,528)			(5,528)	
Miscellaneous income, net	(1,000)	16,066		15,066	10,70
Loss on sale of assets					
Interest income(expense), net	35,568	(23,315)		12,253	24,42
	29,040	(7,249)	-	21,791	(1,285,71)
Loss before income taxes	(21,373,972)	(1,920,475)	(313,947)	(23,608,394)	(10,409,04)
Provision for income taxes	-	3,535		3,535	
Loss from continued operations	(21,373,972)	(1,924,010)	(313,947)	(23,611,929)	(10,409,04)
Loss from discontinued operations		-		-	(8,759,81)
Net loss on common stock	\$ (21,373,97\$)	(1,924,010)	\$ (313,947)	\$ (23,611,929)	\$ (19,168,8
Loss per share:					
Basic loss per share:					
From continued operations	\$ (0.65)			\$ (0.69)	\$ (0.2
From discontinued operations	-			-	(0.2
	\$ (0.65)			\$ (0.69)	\$ (0.5
Basic and diluted common shares outstanding	33,113,333			34,113,333	35,745,753

**NOTES TO PRO FORMA CONSOLIDATED FINANCIAL DATA  
SEPTEMBER 30, 2000**

(1) To eliminate inter-company receivables and payables.

(2) To record the purchase of Visualcom, Inc. and the issuance of 1,000,000 shares of common stock of Fusion Networks Holdings, Inc. in exchange for all of the outstanding shares of Visualcom, Inc. The transaction, accounted for as a purchase, resulted in goodwill of \$2,197,630 being recorded. The purchase price and goodwill was determined as follows:

Fusion Networks Holdings Stock Issued	1,000,000 (a)
Estimated fair value of shares issued	\$1.14 (b)
	-----
Purchase price	1,140,000
	-----
Visualcom, Inc. net book value	(1,057,630)
	-----
Goodwill	\$ 2,197,630
	=====

(a) Pursuant to a Plan of Share Exchange, the Company acquired all of the shares of Visualcom in exchange for the issuance of 2 million shares of Fusion's common stock and 2.5 million of their warrants. One million of the shares of common stock and one million warrants issued pursuant to the acquisition of Visualcom were issued in escrow. Release of the escrowed shares and warrants is subject to satisfaction of certain "earn-out" criteria under which Visualcom must generate new contracts with a value of not less than \$ 2.4 million over a nine month period. As a result of the acquisition, Visualcom has become a wholly-owned subsidiary of the Company. In accordance with APB 16 "Contingent consideration shall usually be recorded when the contingency is resolved and consideration is issued or becomes issuable. In general, the issue of additional securities or distribution of other consideration at resolution of contingencies based on earnings shall result in an additional element of cost of an acquired enterprise. Consideration that is issued or issuable at the expiration of the contingency period or that is held in escrow pending the outcome of the contingency shall be disclosed but not recorded as a liability or shown as outstanding securities."

(b) The estimated fair value of shares issued was determined using the average closing market price of Fusion's common stock for the 3 days prior and 3 days subsequent to the public announcement of the letter of intent

(3) To record amortization of goodwill over a seven year period.

(4) To record the issuance of common stock upon the exercise of stock options

(5) To record the conversion of 500,000 shares of common stock to 500,000 shares of preferred stock.

(6) To eliminate Visualcom's stockholders' equity to common stock and additional paid in capital.