OFG BANCORP Form 10-Q November 02, 2018

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-12647

**OFG Bancorp** 

Incorporated in the Commonwealth of Puerto Rico, IRS Employer Identification No. 66-0538893

Principal Executive Offices:

254 Muñoz Rivera Avenue

San Juan, Puerto Rico 00918

Telephone Number: (787) 771-6800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer ý Non-Accelerated Filer Smaller Reporting Company

**Emerging Growth Company** 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No x

Number of shares outstanding of the registrant's common stock, as of the latest practicable date:

51,293,924 common shares (\$1.00 par value per share) outstanding as of October 31, 2018

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#### FORWARD-LOOKING STATEMENTS

The information included in this quarterly report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to the financial condition, results of operations, plans, objectives, future performance and business of OFG Bancorp ("we," "our," "us" or "Oriental"), including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Oriental's financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words "anticipate," "believe," "continues," "expect," "estimate," "intend," "project" and similar exprand future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may," or similar expressions are generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict. Various factors, some of which by their nature are beyond Oriental's control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:

- the rate of growth in the economy and employment levels, as well as general business and economic conditions;
- changes in interest rates, as well as the magnitude of such changes;
- the credit default by the municipalities of the government of Puerto Rico;
- amendments to the fiscal plan approved by the Financial Oversight and Management Board for Puerto Rico;
- determinations in the court-supervised debt-restructuring process under Title III of PROMESA for the Puerto Rico government and all of its agencies, including some of its public corporations;
- the impact of property, credit and other losses in Puerto Rico as a result of hurricanes, earthquakes and other natural disasters;
- the amount of government, private and philanthropic financial assistance for the reconstruction of Puerto Rico's critical infrastructure, which suffered catastrophic damages caused by hurricane Maria;
- the pace and magnitude of Puerto Rico's economic recovery;
- the fiscal and monetary policies of the federal government and its agencies;
- changes in federal bank regulatory and supervisory policies, including required levels of capital;
- the relative strength or weakness of the commercial and consumer credit sectors and the real estate market in Puerto Rico:

- the performance of the stock and bond markets;
- competition in the financial services industry; and
- possible legislative, tax or regulatory changes.

Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect the ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; Oriental's ability to grow its core businesses; decisions to downsize, sell or close units or otherwise change Oriental's business mix; and management's ability to identify and manage these and other risks.

All forward-looking statements included in this quarterly report on Form 10-Q are based upon information available to Oriental as of the date of this report, and other than as required by law, including the requirements of applicable securities laws, Oriental assumes no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

# AS OF SEPTEMBER 30, 2018 AND DECEMBER 31, 2017

	Se	ptember 30, 2018	De	ecember 31, 2017	
		(In thousands)			
ASSETS					
Cash and cash equivalents:					
Cash and due from banks	\$	537,945	\$	478,182	
Money market investments		5,805		7,021	
Total cash and cash equivalents		543,750		485,203	
Restricted cash		3,030		3,030	
<b>Investments:</b>					
Trading securities, at fair value, with amortized					
cost of \$647 (December 31, 2017 - \$647)		405		191	
Investment securities available-for-sale, at fair					
value, with amortized cost of \$872,895					
(December 31, 2017 - \$648,800)		848,552		645,797	
Investment securities held-to-maturity, at					
amortized cost, with fair value of \$425,066					
(December 31, 2017 - \$497,681)		444,679		506,064	
Federal Home Loan Bank (FHLB) stock, at					
cost		12,461		13,995	
Other investments		3		3	
<b>Total investments</b>		1,306,100		1,166,050	
Loans:					
Loans held-for-sale, at lower of cost or fair					
value		8,979		12,272	
Loans held for investment, net of allowance for					
loan and lease losses of \$165,742 (December 31,					
2017 - \$167,509)		4,344,001		4,044,057	
Total loans		4,352,980		4,056,329	
Other assets:					
Foreclosed real estate		37,868		44,174	
Accrued interest receivable		33,452		49,969	
Deferred tax asset, net		122,934		127,421	
Premises and equipment, net		67,762		67,860	
Customers' liability on acceptances		28,682		27,663	
Servicing assets		10,866		9,821	
Derivative assets		1,265		771	
Goodwill		86,069		86,069	
Other assets		61,916		64,693	
Total assets	\$	6,656,674	\$	6,189,053	

See notes to unaudited consolidated financial statements

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

# AS OF SEPTEMBER 30, 2018 AND DECEMBER 31, 2017 (CONTINUED)

	;	September 30, 2018		December 31, 2017
		(In t	housands)	
LIABILITIES AND STOCKHOLDERS'				
EQUITY				
Deposits:				
Demand deposits	\$	2,304,067	\$	2,039,126
Savings accounts		1,243,535		1,251,398
Time deposits		1,541,391		1,508,958
Total deposits		5,088,993		4,799,482
Borrowings:				
Securities sold under agreements to repurchase		378,237		192,869
Advances from FHLB		73,531		99,643
Subordinated capital notes		36,083		36,083
Other borrowings		192		153
Total borrowings		488,043		328,748
Other liabilities:		,		2_2,: 32
Derivative liabilities		622		1,281
Acceptances executed and outstanding		28,682		27,644
Accrued expenses and other liabilities		80,448		86,791
Total liabilities		5,686,788		5,243,946
Commitments and contingencies (See Note 20)		2,000,700		2,213,510
Stockholders' equity:				
Preferred stock; 10,000,000 shares authorized;				
1,340,000 shares of Series A, 1,380,000 shares				
of Series B, and 960,000				
of Series B, and 700,000				
shares of Series D issued and outstanding				
(December 31, 2017 - 1,340,000 shares;				
1,380,000 shares; and 960,000				
1,300,000 shares, and 900,000				
shares) \$25 liquidation value		92,000		92,000
84,000 shares of Series C issued and		92,000		92,000
outstanding (December 31, 2017 -				
94,000 charge), \$1,000 liquidation value		94.000		94,000
84,000 shares); \$1,000 liquidation value		84,000		84,000
Common stock, \$1 par value; 100,000,000 shares				
authorized; 52,625,869 shares				
ingual 44 005 741 above setting it				
issued: 44,005,741 shares outstanding				
(December 31, 2017 - 52,625,869;		50 (0)		50 (0)
43,947,442)		52,626		52,626
Additional paid-in capital		542,078		541,600

Legal surplus	87,563	81,454
Retained earnings	236,120	200,878
Treasury stock, at cost, 8,620,003 shares		
(December 31, 2017 - 8,678,427 shares)	(103,706)	(104,502)
Accumulated other comprehensive (loss), net of		
tax of \$2,904 (December 31, 2017 - \$564)	(20,795)	(2,949)
Total stockholders' equity	969,886	945,107
Total liabilities and stockholders' equity	\$ 6,656,674	\$ 6,189,053

See notes to unaudited consolidated financial statements

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# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

# FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017

	Quarter Ended September 30, 2018 2017				Period mber 30, 2017			
	(In tl	nou	sands, ex	cep	ot per shar	e d	e data)	
Interest income:								
Loans	\$ 84,016	\$	82,467	\$	237,057	\$	237,355	
Mortgage-backed securities	8,173		6,245		23,258		20,728	
Investment securities and other	1,948		1,643		4,998		4,390	
Total interest income	94,137		90,355		265,313		262,473	
Interest expense:								
Deposits	8,605		7,601		23,554		22,606	
Securities sold under agreements to repurchase	2,242		1,282		5,159		6,260	
Advances from FHLB and other borrowings	517		596		1,339		1,799	
Subordinated capital notes	496		398		1,402		1,149	
Total interest expense	11,860		9,877		31,454		31,814	
Net interest income	82,277		80,478		233,859		230,659	
Provision for loan and lease losses, net	14,601		44,042		44,808		88,232	
Net interest income after provision for loan and lease losses	67,676		36,436		189,051		142,427	
Non-interest income:								
Banking service revenue	10,797		9,923		32,404		31,007	
Wealth management revenue	6,407		6,016		18,688		18,747	
Mortgage banking activities	1,242		1,274		3,987		2,820	
Total banking and financial service revenues	18,446		17,213		55,079		52,574	
FDIC shared-loss benefit, net	-		-		-		1,403	
Net gain on:								
Sale of securities	-		4		-		6,896	
Derivatives	-		-		-		103	
Early extinguishment of debt	-		-		-		(80)	
Other non-interest income	174		695		758		976	
Total non-interest income, net	18,620		17,912		55,837		61,872	

See notes to unaudited consolidated financial statements

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

# FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

	Quarter Ended September 30,		Nine-Mont Ended Sept					
		2018		2017		2018		2017
		(In tho	us	ands, ex	ce	pt per sha	re	data)
Non-interest expense:								
Compensation and employee benefits		18,495		19,882		57,202		59,546
Professional and service fees		3,077		3,113		8,917		9,575
Occupancy and equipment		8,388		8,276		25,322		24,012
Insurance		1,620		1,052		4,580		3,834
Electronic banking charges		5,586		5,021		15,968		15,373
Information technology expenses		2,056		2,046		6,064		6,114
Advertising, business promotion, and strategic initiatives		1,329		1,405		3,700		4,205
Loss on sale of foreclosed real estate and other repossessed assets		1,210		1,395		2,828		4,508
Loan servicing and clearing expenses		1,251		1,134		3,639		3,592
Taxes, other than payroll and income taxes		2,175		2,243		6,820		7,007
Communication		927		855		2,627		2,682
Printing, postage, stationary and supplies		499		586		1,748		1,889
Director and investor relations		223		221		800		775
Credit related expenses		2,736		1,714		7,052		6,557
Other		1,369		1,526		8,095		5,300
Total non-interest expense		50,941		50,469		155,362		154,969
Income before income taxes		35,355		3,879		89,526		49,330
Income tax expense		12,255		560		29,860		13,757
Net income		23,100		3,319		59,666		35,573
Less: dividends on preferred stock		(3,466)		(3,465)		(10,396)		(10,396)
Income (loss) available to common shareholders	\$	19,634	\$	(146)	\$	49,270	\$	25,177
Earnings per common share:								
Basic	\$	0.45	\$	-	\$	1.12	\$	0.57
Diluted	\$	0.42	\$	-	\$	1.07	\$	0.56
Average common shares outstanding and equivalents		51,464		51,102		51,344		51,095
Cash dividends per share of common stock	\$	0.06	\$	0.06	\$	0.18	\$	0.18

See notes to unaudited consolidated financial statements

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# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

# FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017

		Quarter Ended September 30,			Nine-Month Period Ended Septem 30,					
		2018		2017		2018	,	2017		
				(In tho	usands	s)				
Net income	\$	23,100	\$	3,319	\$	59,666	\$	35,573		
Other comprehensive (loss)										
income before tax:										
Unrealized (loss) gain on		(6,375)		1,445		(21,340)		6,766		
securities available-for-sale		(0,373)		1,443		(21,340)		0,700		
Realized gain on investment		_		(4)		_		(6,896)		
securities included in net income	•			(1)				(0,070)		
Unrealized gain on cash flow		223		56		1,153		136		
hedges		223		30		1,133		130		
Other comprehensive (loss)		(6,152)		1,497		(20,187)		6		
income before taxes		(0,132)		1,477		(20,107)		V		
Income tax effect		619		(348)		2,341		(760)		
Other comprehensive (loss)		(5,533)		1,149		(17,846)		(754)		
income after taxes		(3,333)		,		(17,040)		(134)		
Comprehensive income	\$	17,567	\$	4,468	\$	41,820	<b>\$</b>	34,819		

See notes to unaudited consolidated financial statements

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#### **OFG BANCORP**

### UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES

# IN STOCKHOLDERS' EQUITY

# FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017

Nine-Month Period Ended September 30,

		2018 2017				
		(In th	2017			
Preferred stock:		(III til	iousuiius)			
Balance at beginning of period	\$	176,000	\$	176,000		
Balance at end of period		176,000		176,000		
Common stock:		,		,		
Balance at beginning of period		52,626		52,626		
Balance at end of period		52,626		52,626		
Additional paid-in capital:						
Balance at beginning of period		541,600		540,948		
Stock-based compensation expense		978		811		
Stock-based compensation excess tax benefit		(140)		(99)		
recognized in income		(140)		` ,		
Lapsed restricted stock units		(360)		(358)		
Balance at end of period		542,078		541,302		
Legal surplus:						
Balance at beginning of period		81,454		76,293		
Transfer from retained earnings		6,109		3,502		
Balance at end of period		87,563		79,795		
Retained earnings:						
Balance at beginning of period		200,878		177,808		
Net income		59,666		35,573		
Cash dividends declared on common stock		(7,919)		(7,916)		
Cash dividends declared on preferred stock		(10,396)		(10,396)		
Transfer to legal surplus		(6,109)		(3,502)		
Balance at end of period		236,120		191,567		
Treasury stock:						
Balance at beginning of period		(104,502)		(104,860)		
Lapsed restricted stock units		796		358		
Balance at end of period		(103,706)		(104,502)		
Accumulated other comprehensive (loss), ne	et of					
tax:		(2.0.10)		4 #0.6		
Balance at beginning of period		(2,949)		1,596		
Other comprehensive (loss), net of tax		(17,846)		(754)		
Balance at end of period	ф	(20,795)	Φ	842		
Total stockholders' equity	\$	969,886	\$	937,630		

See notes to unaudited consolidated financial statements

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017

	F	Nine-Mo Ended Se 2018 (In the	ptei	mber 30, 2017
Cash flows from operating activities:	Φ	<b>5</b> 0 (((	ф	25 552
Net income	\$	59,666	\$	35,573
Adjustments to reconcile net income to net cash provided by operating activities:		2 422		2.521
Amortization of deferred loan origination fees and fair value premiums on acquired loans		3,433		2,531
Amortization of investment securities premiums, net of accretion of discounts		4,426		6,108
Amortization of core deposit and customer relationship intangibles		989		1,105
FDIC shared-loss benefit		-		(1,403)
Depreciation and amortization of premises and equipment		6,642		6,654
Deferred income tax expense, net		6,827		(2,619)
Provision for loan and lease losses		44,808		88,232
Stock-based compensation		978		811
Stock-based compensation excess tax benefit recognized in income		(140)		(99)
(Gain) loss on:				·=
Sale of loans		(275)		(792)
Derivatives		1		(103)
Sale of securities		-		(6,896)
Early extinguishment of debt		-		80
Foreclosed real estate and other repossessed assets		2,828		5,084
Sale of other assets		(107)		(539)
Originations of loans held-for-sale		(72,512)		(103,194)
Proceeds from sale of loans held-for-sale		21,593		68,758
Net (increase) decrease in:				
Trading securities		(214)		63
Accrued interest receivable		16,517		(2,509)
Servicing assets		(1,045)		40
Other assets		2,405		14,260
Net (decrease) in:				
Accrued interest on deposits and borrowings		643		(345)
Accrued expenses and other liabilities		(23,836)		(4,745)
Net cash provided by operating activities		73,627		106,055
See notes to unaudited consolidated financial statements				

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

		Nine-Month Period Ended September 30,				
		2018 2017				
		(In thousands)				
Cash flows from investing activities:						
Purchases of:						
Investment securities available-for-sale		(271,062)		(128,969)		
FHLB stock		(113,506)		(26,730)		
Maturities and redemptions of:						
Investment securities available-for-sale		89,753		83,669		
Investment securities held-to-maturity		58,477		65,877		
FHLB stock		115,040		23,507		
Proceeds from sales of:						
Investment securities available-for-sale		14,746		256,996		
Foreclosed real estate and other repossessed asse	ts,	20 016		21.920		
including write-offs		38,816		31,829		
Premises and equipment		1,670		569		
Origination and purchase of loans, excluding loans		(1.015.060)		(516 616)		
held-for-sale		(1,015,960)		(546,616)		
Principal repayment of loans		632,333		571,098		
Repayments to FDIC on shared-loss agreements		-		(10,125)		
Additions to premises and equipment		(8,107)		(4,271)		
Net cash (used in) provided by investing activities	es	(457,800)		316,834		
Cash flows from financing activities:						
Net increase (decrease) in:						
Deposits		301,195		180,958		
Securities sold under agreements to repurchase		185,308		(369,816)		
FHLB advances, federal funds purchased, and		(25,004)		(5.426)		
other borrowings		(25,904)		(5,436)		
Restricted units lapsed		436		-		
Dividends paid on preferred stock		(10,397)		(10,396)		
Dividends paid on common stock		(7,918)		(7,912)		
Net cash provided (used in) financing activities	\$	442,720	\$	(212,602)		
Net change in cash, cash equivalents and		EQ 545				
restricted cash		58,547		210,287		
Cash, cash equivalents and restricted cash at		400 222		<b>512</b> 460		
beginning of period		488,233		513,469		
Cash, cash equivalents and restricted cash at	Φ	546 700	φ	500 55 <i>(</i>		
end of period	\$	546,780	\$	723,756		
Supplemental Cash Flow Disclosure and						
Schedule of Non-cash Activities:						
Interest paid	\$	29,523	\$	30,777		
Income taxes paid	\$	13,446	\$	23		
	\$	59,050	\$	69,148		

Mortgage loans securitized into mortgage-backed								
securities								
Transfer from loans to foreclosed real estate and	<b>\$</b>	36,848	\$	37,852				
other repossessed assets	ψ	30,040	Ψ	37,032				
Reclassification of loans held-for-investment	4	5,795	•	33,647				
portfolio to held-for-sale portfolio	Φ	3,193	Ф	33,047				
Reclassification of loans held-for-sale portfolio to	4	1.247	\$	112				
held-for-investment portfolio	φ	1,247	Φ	112				
Financed sales of foreclosed real estate	\$	912	\$	579				
Loans booked under the GNMA buy-back option	\$	13,325	\$	12,999				
See notes to unaudited consolidated financial statements								
8								

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2018 AND 2017 (CONTINUED)

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#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 – ORGANIZATION, CONSOLIDATION AND BASIS OF PRESENTATION

#### Nature of Operations

OFG Bancorp ("Oriental") is a publicly-owned financial holding company incorporated under the laws of the Commonwealth of Puerto Rico. Oriental operates through various subsidiaries including, a commercial bank, Oriental Bank (the "Bank"), a securities broker-dealer, Oriental Financial Services Corp. ("Oriental Financial Services"), an insurance agency, Oriental Insurance LLC. ("Oriental Insurance"), a retirement plan administrator, Oriental Pension Consultants, Inc. ("OPC"), and two operating subsidiaries of the Bank, OFG USA LLC ("OFG USA") and Oriental International Bank Inc. ("OIB"). Through these subsidiaries and their respective divisions, Oriental provides a wide range of banking and financial services such as commercial, consumer and mortgage lending, auto loans, financial planning, insurance sales, money management and investment banking and brokerage services, as well as corporate and individual trust services.

On April 30, 2010, the Bank acquired certain assets and assumed certain deposits and other liabilities of Eurobank, a Puerto Rico commercial bank, in an FDIC-assisted acquisition. On February 6, 2017, the Bank and the FDIC agreed to terminate the shared-loss agreements related to the Eurobank Acquisition. On December 18, 2012, Oriental acquired a group of Puerto Rico-based entities that included Banco Bilbao Vizcaya Argentaria Puerto Rico ("BBVAPR"), a Puerto Rico commercial bank, as well as a securities broker-dealer and an insurance agency, which is referred to herein as the "BBVAPR Acquisition." These acquired businesses have been integrated with Oriental's existing business.

#### New Accounting Updates Not Yet Adopted

Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract (a consensus of the FASB Emerging Issues Task Force). In August 2018, the FASB issued Accounting Standards Update ("ASU") 2018-15, which aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). Accordingly, ASU 2018-15 requires an entity (customer) in a hosting arrangement that is a service contract to follow the guidance in Subtopic 350-40 to determine which implementation costs to capitalize as an asset related to the service contract and which costs to expense. The ASU also requires the entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a

service contract over the term of the hosting arrangement, which includes reasonably certain renewals. This ASU is the final version of Proposed Accounting Standards Update 2018–230—Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract, which has been deleted. This ASU will be applied prospectively for annual and interim periods in fiscal years beginning after December 15, 2019. Early adoption is permitted. We will assess the impact that the adoption of ASU 2018-15 will have on our consolidated financial statements and related disclosures during the year 2019.

Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement. In August 2018, the FASB issued ASU 2018-13, which improves the effectiveness of fair value measurement disclosures. ASU 2018-13 modifies the disclosure requirements on fair value measurements in Topic 820, Fair Value Measurement, based on the concepts in FASB Concepts Statement, Conceptual Framework for Financial Reporting—Chapter 8: Notes to Financial Statements, including the consideration of costs and benefits. This ASU is the final version of Proposed Accounting Standards Update 2015-350—Fair Value Measurement (Topic 820)—Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurements, which has been deleted. This ASU will be applied prospectively for annual and interim periods in fiscal years beginning after December 15, 2019. We will assess the impact that the adoption of ASU 2018-13 will have on our consolidated financial statements and related disclosures during the year 2019.

Codification Improvements. In July 2018, the FASB issued ASU 2018-9, which represents changes to clarify the FASB Accounting Standards Codification (the "Codification"), correct unintended application of guidance, or make minor improvements to the Codification that are not expected to have a significant effect on current accounting practice or create a significant administrative cost to most entities. Some of the amendments make the Codification easier to understand and easier to apply by eliminating inconsistencies, providing needed clarifications, and improving the presentation of guidance in the Codification. The transition and effective date guidance is based on the facts and circumstances of each amendment. Some of the amendments in this ASU do not require transition guidance and will be effective upon issuance of this ASU. However, many of the amendments in this ASU do have transition guidance with effective dates for annual periods beginning after December 15, 2018, for public business entities.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

*Premium Amortization on Purchased Callable Debt Securities Receivables.* In March 2017, the FASB issued ASU No. 2017-08, which requires the amortization of the premium on callable debt securities to the earliest call date. The amortization period for callable debt securities purchased at a discount would not be impacted by the ASU. This ASU will be applied prospectively for annual and interim periods in fiscal years beginning after December 15, 2018. The ASU is not expected to have a material impact on Oriental's consolidated financial position or results of operations. At September 30, 2018, Oriental does not have callable debt securities.

Plan Accounting: Defined Benefit Pension Plans (Topic 960), Defined Contribution Pension Plans (Topic 962), Health and Welfare Benefit Plans (Topic 965): Employee Benefit Plan Master Trust Reporting (a consensus of the Emerging Issues Task Force). In February 2017, the FASB issued ASU No. 2017-06, which intended to reduce diversity and improve the usefulness of information provided by employee benefit plans that hold interests in master trusts. This ASU will be applied prospectively for annual and interim periods in fiscal years beginning after December 15, 2018. The ASU is not expected to have a material impact on Oriental's consolidated financial position or results of operations.

Simplifying the Test for Goodwill Impairment. In January 2017, the FASB issued ASU No. 2017-04, which simplifies the measurement of goodwill impairment. An entity will no longer perform a hypothetical purchase price allocation to measure goodwill impairment. Instead, impairment will be measured using the difference between the carrying amount and the fair value of the reporting unit. This ASU will be applied prospectively for annual and interim periods in fiscal years beginning after December 15, 2019. We will assess the impact that the adoption of ASU 2017-04 will have on our consolidated financial statements and related disclosures during the year 2019.

Measurement of Credit Losses on Financial Instruments. In June 2016, the FASB issued ASU No. 2016-13, which includes an impairment model (known as the current expected credit loss (CECL) model) that is based on expected losses rather than incurred losses. Under the new guidance, an entity recognizes as an allowance its estimate of expected credit losses. ASU No. 2016-13 is effective for fiscal years, and interim periods, beginning after December 15, 2019. Oriental will implement ASU No. 2016-13 on January 1, 2020. While we continue to assess the impact of ASU No. 2016-13, we have developed a roadmap with time schedules in place from 2016 to implementation date. Oriental's cross-functional implementation team has developed a project plan to ensure we comply with all updates from this ASU at the time of adoption. We recently have selected the software and are in the process of assessing the methodology to be used in order to develop an acceptable model to estimate the expected credit losses. After the model has been developed, reviewed and validated in accordance with our governance policies, Oriental will keep disclosing relevant information of concerning implementation process and impact of ASU No. 2016-13, as well as the updating of policies, procedures and internal controls. Although Oriental expects the allowance for credit losses to increase upon adoption with a corresponding adjustment to retained earnings, the ultimate amount of the increase will depend on the portfolio composition, credit quality, economic conditions and reasonable and supportable forecasts at that time.

Leases. In February 2016, the FASB issued ASU No. 2016-02, the FASB issued ASU No. 2016-02, which requires lessees to recognize a right-of-use (ROU) asset and related lease liability for leases classified as operating leases at the commencement date that have lease terms of more than 12 months. The standard, effective January 1, 2019, with early adoption permitted, would have caused us to recognize virtually all leases on the Consolidated Balance Sheets upon adoption and in the comparative period. However, in July 2018, the FASB issued an update to its guidance providing companies with the option to adopt the provisions of the standard prospectively without adjusting comparative periods; we will elect this option and adopt the standard on January 1, 2019. The new standard provides a number of optional practical expedients in transition. We expect to elect the 'package of practical expedients', which permits us not to reassess under the new standard our prior conclusions about lease identification, lease classification and initial direct costs. We currently expect to elect the short-term lease recognition exemption for all leases that qualify. This means, for those leases that qualify, we will not recognize ROU assets or lease liabilities, and this includes not recognizing ROU assets or lease liabilities for existing short-term leases of those assets in transition. Oriental's leases primarily consist of leased office space. At September 30, 2018, Oriental had \$27.7 million of minimum lease commitments from these operating leases (refer to Note 20). While we continue to assess the potential impacts upon adoption, we do not expect a material impact on our financial position, results of operations, cash flows or regulatory risk-based capital. Preliminarily we expect that the amounts to be recognized as right-of-use assets and lease liabilities will be less than 1% of our total assets.

#### New Accounting Updates Adopted During the Nine-month Period Ended September 30, 2018

Restricted Cash. In November 2016, the FASB issued ASU No. 2016-18, which amends Topic 230 (Statement of Cash Flows) and requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. ASU No. 2016-18 is intended to reduce diversity in practice in how restricted cash or restricted cash equivalents are presented and classified in the statement of cash flows. ASU No. 2016-18 is

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

effective for fiscal years, and interim periods, beginning after December 15, 2017. The standard requires application using a retrospective transition method. The adoption of ASU No. 2016-18 on January 1, 2018, changed the presentation and classification of restricted cash and restricted cash equivalents in our consolidated statements of cash flows.

Revenue from Contracts with Customers. In May 2014, the FASB issued ASU No. 2014-09, which supersedes the revenue recognition requirements Topic 605 (Revenue Recognition), and most industry-specific guidance. ASU No. 2014-09 is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU No. 2014-09 also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. ASU No. 2014-09 permits two methods of adoption: retrospectively to each prior reporting period presented (full retrospective method), or retrospectively with the cumulative effect of initially applying the guidance recognized at the date of initial application (modified retrospective method). In August 2015, the FASB issued ASU No. 2015-14 to defer the effective date of ASU No. 2014-09 by one year to fiscal years beginning after December 15, 2017. Oriental has adopted this ASU on January 1, 2018 using the modified retrospective method. Oriental's implementation efforts included the identification of revenue streams that are within the scope of the new guidance and the review of related contracts with customers to determine their effect on certain non-interest income items presented in our consolidated statements of operations and the additional presentation disclosures required (refer to note 22). We concluded that substantially all of Oriental's revenues are generated from activities that are outside the scope of this ASU, and the adoption did not have a material impact on our consolidated financial statements. Therefore, there was no cumulative effect adjustment recorded.

#### **NOTE 2 – SIGNIFICANT EVENTS**

#### Hurricanes Irma and Maria

During 2017, Oriental was impacted by hurricanes Irma and Maria, which struck the Island on September 7, 2017 and September 20, 2017, respectively. Hurricane Maria caused catastrophic damages throughout Puerto Rico, including homes, businesses, roads, bridges, power lines, commercial establishments, and public facilities. It caused an unprecedented crisis when it ravaged the Island's electric power grid less than two weeks after hurricane Irma left over a million Puerto Rico residents without power. For several months after the hurricanes, a large part of Puerto Rico was without electricity, many businesses were unable to operate, and government authorities struggled to deliver emergency supplies and clean drinking water to many communities outside the San Juan metropolitan area. Further, payment and delivery systems, including the U.S. Post Office, were unable to operate for weeks after hurricane Maria.

Almost all of Oriental's operations and clients are located in Puerto Rico. Although Oriental's business operations were disrupted by major damages to Puerto Rico's critical infrastructure, including its electric power grid and telecommunications network, Oriental's digital channels, core banking and electronic funds transfer systems continued to function uninterrupted during and after the hurricanes. Within days after hurricane Maria, and upon securing a continuing supply of diesel fuel for its electric power generators, Oriental was able to open its main offices and many of its branches and ATMs in addition to its digital and phone trade channels.

As a result of this event, and based on current assessments of information available for the impact of the hurricanes on our credit portfolio, 2017 third and fourth quarter results included an additional loan loss provision of \$27.0 million and \$5.4 million, respectively.

Oriental implemented its disaster response plan as these storms approached its service areas. To operate in disaster response mode, Oriental incurred expenses for, among other things, buying diesel and generators for electric power, debris removal, security measures, property damages, and emergency communication with customers regarding the status of its banking operations. The estimated total non-credit operating costs as of December 31, 2017 amounted to \$6.6 million. No additional losses have been incurred at September 30, 2018.

Oriental maintains insurance for casualty losses as well as for disaster response costs and certain revenue lost through business interruption. Management believes that recovery of \$2.2 million incurred costs as of December 31, 2017 is probable. Oriental received a \$1.0 million partial payment from the insurance company during the quarter ended December 2017 and a \$0.7 million payment during the nine-month period ended September 30, 2018. Accordingly, a receivable of \$0.5 million and \$1.2 million was included in other assets at September 30, 2018 and December 31, 2017, respectively, for the expected recovery.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **NOTE 3 – RESTRICTED CASH**

The following table includes the composition of Oriental's restricted cash:

	September 30, 2018		December 31, 2017	
Cash pledged as collateral to other financial institutions to secure:				
Derivatives	\$	1,980	\$	1,980
Obligations under agreement of loans sold with recourse		1,050		1,050
	\$	3,030	\$	3,030

At both September 30, 2018 and December 31, 2017, the Bank's international banking entities, OIB and Oriental Overseas, a division of the Bank, held an unencumbered certificate of deposit and other short-term highly liquid securities in the amount of \$300 thousand and \$325 thousand, respectively, as the legal reserve required for international banking entities under Puerto Rico law. These instruments cannot be withdrawn or transferred by OIB or Oriental Overseas without prior written approval of the Office of the Commissioner of Financial Institutions of Puerto Rico (the "OCFI").

As part of its derivative activities, Oriental has entered into collateral agreements with certain financial counterparties. At both September 30, 2018 and December 31, 2017, Oriental had delivered approximately \$2.0 million of cash as collateral for such derivatives activities.

Oriental has a contract with FNMA which requires collateral to guarantee the repurchase, if necessary, of loans sold with recourse. At both September 30, 2018 and December 31, 2017, Oriental delivered as collateral cash amounting to approximately \$1.1 million.

The Bank is required by Puerto Rico law to maintain average weekly reserve balances to cover demand deposits. The amount of those minimum average reserve balances for the week that covered September 30, 2018 was \$212.7 million (December 31, 2017 - \$189.2 million). At September 30, 2018 and December 31, 2017, the Bank complied with this requirement. Cash and due from bank as well as other short-term, highly liquid securities, are used to cover the required average reserve balances.

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **NOTE 4 – INVESTMENT SECURITIES**

#### Money Market Investments

Oriental considers as cash equivalents all money market instruments that are not pledged and that have maturities of three months or less at the date of acquisition. At September 30, 2018 and December 31, 2017, money market instruments included as part of cash and cash equivalents amounted to \$5.8 million and \$7.0 million, respectively.

#### **Investment Securities**

The amortized cost, gross unrealized gains and losses, fair value, and weighted average yield of the securities owned by Oriental at September 30, 2018 and December 31, 2017 were as follows:

Available-for-sale	Amortized Cost lable-for-sale		U	Gross Inrealized Gains	September 30, 2018 Gross Unrealized Losses (In thousands)			Fair Value	Weighted Average Yield	
Mortgage-backed										
securities										
FNMA and FHLMC certificates	\$	586,097	\$	20	\$	15,799	\$	570,318	2.59%	
GNMA certificates		202,585		300		5,431		197,454	3.06%	
CMOs issued by US government-sponsored agencies		69,960		-		3,194		66,766	1.90%	
Total										
mortgage-backed		858,642		320		24,424		834,538	2.64%	
securities										
Investment securities										
US Treasury securitie Obligations of US	S	10,617		-		157		10,460	1.32%	
government-sponsored agencies		2,484		-		89		2,395	1.38%	

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Other debt securities	1,152	7	-	1,159	2.99%
Total investment securities	14,253	7	246	14,014	1.46%
Total securities available for sale	\$ 872,895	\$ 327	\$ 24,670	\$ 848,552	2.62%
Held-to-maturity Mortgage-backed securities FNMA and FHLMC certificates	\$ 444,679	\$ - 14	\$ 19,613	\$ 425,066	2.07%

#### **OFG BANCORP**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

	December 31, 2017							
	Amortized Cost	Un	Gross Unrealized Gains		Gross Unrealized Losses (In thousands)		Fair Value	Weighted Average Yield
Available-for-sale Mortgage-backed securities				(222 \$220	<b></b> 5 <b></b> 23)			
FNMA and FHLMC certificates GNMA certificates CMOs issued by US	383,194 166,436	\$	1,402 1,486	\$	2,881 584	\$	381,715 167,338	2.39% 2.94%
government-sponsored agencies  Total	82,026		-		1,955		80,071	1.90%
mortgage-backed securities Investment securities	631,656		2,888		5,420		629,124	2.47%
US Treasury securities Obligations of US government-sponsored	10,276		-		113		10,163	1.25%
agencies Obligations of Puerto Rico government and	2,927		-		48		2,879	1.38%
public instrumentalities	2,455				362		2,093	5.55%
Other debt securities  Total investment	1,486		52		-		1,538	2.97%
securities  Total goognities	17,144		52		523		16,673	2.04%
Total securities available-for-sale	648,800	\$	2,940	\$	5,943	\$	645,797	2.46%
Held-to-maturity Mortgage-backed securities								
FNMA and FHLMC certificates	506,064	\$	-	\$	8,383	\$	497,681	2.07%

The amortized cost and fair value of Oriental's investment securities at September 30, 2018, by contractual maturity, are shown in the next table. Securities not due on a single contractual maturity date, such as collateralized mortgage obligations, are classified in the period of final contractual maturity. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

**September 30, 2018** 

		Available-for-sale				Held-to-maturity			
	Am	ortized Cost		Fair Value		ortized Cost	I	Fair Value	
				(In thou	ısands	)			
Mortgage-backed securities									
Due from 1 to 5 years									
FNMA and FHLMC									
certificates	\$	4,241	\$	4,142	\$	-	\$	-	
Total due from 1 to 5 year	ırs	4,241		4,142		-		-	
Due after 5 to 10 years									
CMOs issued by US									
government-sponsored agencies	\$	61,590	\$	58,617	\$	-	\$	-	
FNMA and FHLMC									
certificates		235,031		228,438		-		-	
Total due after 5 to 10									
years		296,621		287,055		-		-	
Due after 10 years									
FNMA and FHLMC									
certificates	\$	346,825	\$	337,738	\$	444,679	\$	425,066	
GNMA certificates		202,585		197,454		-		-	
CMOs issued by US									
government-sponsored agencies		8,370		8,149		-		-	
Total due after 10 years		557,780		543,341		444,679		425,066	
Total mortgage-backe	ed								
securities		858,642		834,538		444,679		425,066	
Investment securities									
Due less than one year									
US Treasury securities	\$	646	\$	645	\$	-	\$	-	
Total due in less than one	e								
year		646		645		-		-	
Due from 1 to 5 years									
US Treasury securities	\$	9,971	\$	9,815	\$	-	\$	-	
Obligations of US governme	nt								
and sponsored agencies		2,484		2,395		-		-	
Total due from 1 to 5 year	ırs	12,455		12,210		-		-	
Due from 5 to 10 years									
Other debt securities		1,152		1,159		-		-	
Total due after 5 to 10									
years		1,152		1,159		-		-	
<b>Total investment</b>									
securities		14,253	_	14,014		-		-	
Total	\$	872,895	\$	848,552	\$	444,679	\$	425,066	

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

During the nine month-period ended September 30, 2018, Oriental sold \$14.7 million of available-for-sale Government National Mortgage Association ("GNMA") certificates from its recurring mortgage loan origination and securitization activities. These sales did not realize any gains or losses during such period. During the nine-month period ended September 30, 2017, Oriental sold \$166.0 million of mortgage-backed securities and \$84.1 million of US Treasury securities, and recorded a net gain on sale of securities of \$6.9 million.

	Nine-Month Period Ended September 30, 2018							
			Bo	ook Value				
<b>Description</b>	Sale Price at Sale		at Sale	Gross Gain		ns Gross Losses		
-	(In thousands)							
Sale of securities available-for-sale								
Mortgage-backed securities								
GNMA certificates	\$	14,746	\$	14,746	\$	-	\$	-
Total	\$	14,746	\$	14,746	\$	-	\$	-

#### Nine-Month Period Ended September 30, 2017 **Book Value Sale Price Gross Gains Gross Losses Description** at Sale (In thousands) Sale of securities available-for-sale **Mortgage-backed securities** FNMA and FHLMC certificates \$ 107,510 \$ 102,311 \$ 5,199 \$ **GNMA** certificates 65,284 63,704 1,580 **Investment securities** US Treasury securities 84,202 84,085 117 Total mortgage-backed securities \$ 256,996 \$ 6,896 \$ 250,100 17

### **OFG BANCORP**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following tables show Oriental's gross unrealized losses and fair value of investment securities available-for-sale and held-to-maturity, aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position at September 30, 2018 and December 31, 2017:

		Amortized Cost	12 mo Ui	nber 30, 2018 nths or more nrealized Loss thousands)		Fair Value	
Securities available-for-sale							
CMOs issued by US Government-sponsored	\$	69.060	¢	2 174	\$	65 706	
agencies FNMA and FHLMC certificates	Ф	68,960 160,420	\$	3,174 7,451	Ф	65,786 152,969	
Obligations of US Government and sponsored		100,420		7,431		132,909	
agencies		2,484		89		2,395	
GNMA certificates		28,296		1,606		26,690	
US Treasury Securities		9,971		157		9,814	
•	\$	270,131	\$	12,477	\$	257,654	
Securities held to maturity		ŕ		ŕ		,	
FNMA and FHLMC certificates	\$	381,941	\$	17,619	\$	364,322	
		Amortized Cost	Uı	an 12 months nrealized Loss thousands)		Fair Value	
Securities available-for-sale			(===	,			
CMOs issued by US government-sponsored							
agencies	\$	1,000	\$	20	\$	980	
FNMA and FHLMC certificates		425,094		8,348		416,746	
GNMA certificates		145,438		3,825		141,613	
US Treasury Securities		646		-		646	
	\$	572,178	\$	12,193	\$	559,985	
Securities held-to-maturity	Φ.	< <b>₹</b> ■20	Φ.	4.004	4	co <b>=</b> 4.4	
FNMA and FHLMC Certificates	\$	62,738	\$	1,994	\$	60,744	
		Amortized Cost		Total nrealized Loss		Fair Value	
Securities available-for-sale			(111)	thousands)			
CMOs issued by US government-sponsored							
agencies	\$	69,960	\$	3,194	\$	66,766	
FNMA and FHLMC certificates	Ψ	585,514	Ψ	15,799	Ψ	569,715	
Obligations of US government and sponsored		300,011		,.,,		202,. 20	
agencies		2,484		89		2,395	

GNMA certificates US Treausury Securities		173,734 10,617	5,431 157	168,303 10,460
·	\$	842,309	\$ 24,670	\$ 817,639
Securities held-to-maturity FNMA and FHLMC certificates	\$	444,679	\$ 19,613	\$ 425,066
	1	18		

### OFG BANCORP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

		Amortized Cost	12 mc U	mber 31, 2017 onths or more inrealized Loss thousands)		Fair Value
Securities available-for-sale						
CMOs issued by US Government-sponsored						
agencies	\$	72,562	\$	1,857	\$	70,705
FNMA and FHLMC certificates		111,635		2,122		109,513
Obligations of US Government and sponsored						
agencies		2,927		48		2,879
Obligations of Puerto Rico government and public						
instrumentalities		2,455		362		2,093
GNMA certificates		20,803		499		20,304
US Treasury Securities		9,952		113		9,839
	\$	220,334	\$	5,001	\$	215,333
Securities available-for-sale						
FNMA and FHLMC certificates	\$	352,399		7,264		345,135
		Amortized Cost	U	nan 12 months nrealized Loss		Fair Value
Conviting available for sale			(In	thousands)		
Securities available-for-sale						
CMOs issued by US Government-sponsored		0.464		00		0.266
agencies		9,464		98 750		9,366
FNMA and FHLMC certificates		125,107		759		124,348
GNMA certificates		14,001		85		13,916
US Treasury Securities	Φ	324	Φ	0.42	ф	324
Consuiting hold to meeting the	\$	148,896	\$	942	\$	147,954
Securities held to maturity	Φ	152 ((5	Φ	1 110	ф	150 546
FNMA and FHLMC certificates	\$	153,665	\$	1,119	\$	152,546
				Total		
		Amortized	U	nrealized		Fair
		Cost		Loss		Value
			(In	thousands)		
Securities available-for-sale						
CMOs issued by US Government-sponsored						
agencies		82,026		1,955		80,071
FNMA and FHLMC certificates		236,742		2,881		233,861
Obligations of Puerto Rico government and public		•				
instrumentalities		2,455		362		2,093
		2,927		48		2,879

Obligations of US government and sponsored				
agencies				
GNMA certificates		34,804	584	34,220
US Treausury Securities		10,276	113	10,163
·	\$	369,230	\$ 5,943	\$ 363,287
Securities held to maturity				
FNMA and FHLMC certificates	\$	506,064	\$ 8,383	\$ 497,681
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#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Oriental performs valuations of the investment securities on a monthly basis. Moreover, Oriental conducts quarterly reviews to identify and evaluate each investment in an unrealized loss position for other-than-temporary impairment. Any portion of a decline in value associated with credit loss is recognized in the statements of operations with the remaining noncredit-related component recognized in other comprehensive income (loss). A credit loss is determined by assessing whether the amortized cost basis of the security will be recovered by comparing the present value of cash flows expected to be collected from the security, discounted at the rate equal to the yield used to accrete current and prospective beneficial interest for the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is considered to be the "credit loss." Other-than-temporary impairment analysis is based on estimates that depend on market conditions and are subject to further change over time. In addition, while Oriental believes that the methodology used to value these exposures is reasonable, the methodology is subject to continuing improvement, including those made as a result of market developments. Consequently, it is reasonably possible that changes in estimates or conditions could result in the need to recognize additional other-than-temporary impairment charges in the future.

All of the investments (\$1.2 billion, amortized cost) with an unrealized loss position at September 30, 2018 consist of securities issued or guaranteed by the U.S. Treasury or U.S. government-sponsored agencies, all of which are highly liquid securities that have a large and efficient secondary market. Their aggregate losses and their variability from period to period are the result of changes in market conditions, and not due to the repayment capacity or creditworthiness of the issuers or guarantors of such securities.

#### **NOTE 5 - LOANS**

Oriental's loan portfolio is composed of two segments, loans initially accounted for under the amortized cost method (referred to as "originated and other" loans) and loans acquired (referred to as "acquired" loans). Acquired loans are further segregated between acquired BBVAPR loans and acquired Eurobank loans.

The composition of Oriental's loan portfolio at September 30, 2018 and December 31, 2017 was as follows:

### OFG BANCORP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	September 30, 2018	D	ecember 31, 2017
	(In the	ousands)	
Originated and other loans and leases held for investment:			
Mortgage	\$ 667,224	\$	683,607
Commercial	1,540,027		1,307,261
Consumer	345,399		330,039
Auto and leasing	1,084,912		883,985
	3,637,562		3,204,892
Allowance for loan and lease losses on originated and other loans and leases	(95,236)		(92,718)
	3,542,326		3,112,174
Deferred loan costs, net	7,556		6,695
Total originated and other loans held for investment, net Acquired loans:	3,549,882		3,118,869
Acquired BBVAPR loans:			
Accounted for under ASC 310-20 (Loans with revolving			
feature and/or			
acquired at a premium)			
Commercial	2,778		4,380
Consumer	24,914		28,915
Auto	7,494		21,969
	35,186		55,264
Allowance for loan and lease losses on acquired BBVAPR	(2,350)		(3,862)
loans accounted for under ASC 310-20			
	32,836		51,402
Accounted for under ASC 310-30 (Loans acquired with			
deteriorated			
credit quality, including those by analogy)	<b>700.061</b>		<b>700</b> 0 <b>70</b>
Mortgage	503,861		532,053
Commercial	190,178		243,092
Consumer	95		1,431
Auto	20,363		43,696
A11	714,497		820,272
Allowance for loan and lease losses on acquired BBVAPR loans accounted for under ASC 310-30	(43,875)		(45,755)
	670,622		774,517
Total acquired BBVAPR loans, net	703,458		825,919
Acquired Eurobank loans:			
Loans secured by 1-4 family residential properties	64,785		69,538
Commercial	49,262		53,793
Consumer	895		1,112
Total acquired Eurobank loans	114,942		124,443
Allowance for loan and lease losses on Eurobank loans	(24,281)		(25,174)
Total acquired Eurobank loans, net	90,661		99,269

Total acquired loans, net	794,119	925,188
Total held for investment, net	4,344,001	4,044,057
Mortgage loans held-for-sale	8,979	12,272
Total loans, net	\$ 4,352,980	\$ 4,056,329

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

As a result of the devastation caused by hurricanes Irma and Maria, Oriental offered an automatic three-month moratorium for the payment due on certain loans. The level of delinquencies for mortgage and auto loans as of December 31, 2017 was impacted by the loan moratorium. Aging of current and early delinquent loans in moratorium were frozen at September 30, 2017, throughout the moratorium period. In addition, although the repayment schedule was modified as part of the moratorium, certain borrowers continued to make payments shortly after the moratorium, having an impact on the respective delinquency status at December 31, 2017. At September 30, 2018, all of the loan moratoriums have expired, and total delinquency levels have returned to pre-hurricane levels with some improvements.

#### Originated and Other Loans and Leases Held for Investment

Oriental's originated and other loans held for investment are encompassed within four portfolio segments: mortgage, commercial, consumer, and auto and leasing.

The tables below present the aging of the recorded investment in gross originated and other loans held for investment at September 30, 2018 and December 31, 2017, by class of loans. Mortgage loans past due include delinquent loans in the GNMA buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option.

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### OFG BANCORP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **September 30, 2018**

							90+ Days Past Due and	
	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due (In th	Total Past Due nousands)	Current	<b>Total Loans</b>	Still Accruing	
Mortgage Traditional (by origination year): Up to the year								
2002 Years 2003	\$ 276	\$ 890	\$ 3,272	\$ 4,438	\$ 38,120	\$ 42,558	\$ 240	
and 2004	237	1,740	6,587	8,564	69,146	77,710	_	
Year 2005	92	858	3,515	4,465	36,710	41,175	_	
Year 2006 Years 2007,	348	1,484	4,747	6,579	51,392	57,971	-	
2008								
and 2009 Years 2010,	178	1,195	7,774	9,147	54,223	63,370	56	
2011, 2012, 2013 Years 2014, 2015, 2016, 2017	258	1,238	7,946	9,442	106,819	116,261	180	
and 2018	_	593	1,303	1,896	130,610	132,506	_	
und 2010	1,389	7,998	35,144	44,531	487,020	531,551	476	
Non-traditional Loss	-	117	2,740	2,857	11,842	14,699	-	
mitigation program	10,346	5,435	20,797	36,578	70,819	107,397	2,631	
Home equity	11,735	13,550	58,681	83,966	569,681	653,647	3,107	
secured personal loans	-	-	-	-	252	252	-	
GNMA's buy-back option								
program	_	_	13,325	13,325	_	13,325	_	
program	11,735	13,550	72,006	97,291	569,933	667,224	3,107	
Commercial Commercial secured by real estate:	-,				<del>,</del>	,—	- ,	

Loans

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Corporate	-	-	-	-	306,372	306,372	-
Institutional	-	-	-	-	72,372	72,372	-
Middle market	839	-	5,481	6,320	175,822	182,142	-
Retail	1,242	309	9,245	10,796	210,101	220,897	-
Floor plan	-	-	-	-	3,579	3,579	-
Real estate	-	-	-	-	19,347	19,347	-
	2,081	309	14,726	17,116	787,593	804,709	-
Other							
commercial and							
industrial:							
Corporate	-	-	-	-	163,766	163,766	-
Institutional	-	-	-	-	143,886	143,886	-
Middle market	-	3,480	2,751	6,231	91,484	97,715	-
Retail	720	131	792	1,643	287,755	289,398	-
Floor plan	150	-	51	201	40,352	40,553	-
•	870	3,611	3,594	8,075	727,243	735,318	-
	2,951	3,920	18,320	25,191	1,514,836	1,540,027	-

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **September 30, 2018**

	· ·				90+ Days Total Past Past Due Due (In thousands)		C	urrent	Tot	tal Loans	Day Du	oans 90+ ys Past ie and Still cruing			
Consumer															
Credit cards	\$ 580	\$	200	\$	602	\$	1,382	\$	26,342	\$	27,724	\$	-		
Overdrafts	27		-		-		27		129		156		-		
Personal lines of credit	44		3		70		117		1,819		1,936		-		
Personal loans	3,864		1,731		1,197		6,792		292,738		299,530		-		
Cash															
collateral	146		66		-		212		15,841		16,053		-		
personal loans	4,661		2,000		1,869		8,530		336,869		345,399		-		
Auto and leasing	54,888		26,940		26,940		12,148		93,976		990,936		1,084,912		-
Total	\$ 74,235	\$	46,410	\$	104,343		224,988	\$ 3	3,412,574	\$ 3	3,637,562	\$	3,107		

### OFG BANCORP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **December 31, 2017**

							90+ Days Past Due and
	30-59 Days	60-89 Days	90+ Days	<b>Total Past</b>			Still
	Past Due	Past Due	Past Due Due (In thousands)		Current	<b>Total Loans</b>	Accruing
Mortgage Traditional (by origination year): Up to the year	<b>.</b>	Φ 020			d 41.570	<b>46.140</b>	<b>.</b>
2002	\$ 86	\$ 938	\$ 3,537	\$ 4,561	\$ 41,579	\$ 46,140	\$ 467
Years 2003 and 2004	92	1,077	6,304	7,473	75,758	83,231	-
Year 2005 Year 2006 Years 2007,	101 242	383 604	3,348 5,971	3,832 6,817	40,669 55,966	44,501 62,783	68 66
2008	358	1,258	8,561	10,177	58,505	68,682	577
and 2009 Years 2010, 2011, 2012, 2013 Years 2014,	233	978	7,393	8,604	116,674	125,278	1,202
2015, 2016 and 2017	-	75	1,649	1,724	121,194	122,918	-
2017	1,112	5,313	36,763	43,188	510,345	553,533	2,380
Non-traditional	-	326	3,543	3,869	14,401	18,270	-
Loss mitigation program	7,233	3,331	18,923	29,487	73,793	103,280	4,981
Home equity	8,345	8,970	59,229	76,544	598,539	675,083	7,361
secured personal loans GNMA's	-	-	-	-	256	256	-
buy-back option program	-	-	8,268	8,268	-	8,268	-
program	8,345	8,970	67,497	84,812	598,795	683,607	7,361
Commercial Commercial secured by real estate:							

Loans

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Corporate	_	-	_	-	235,426	235,426	_
Institutional	_	-	118	118	44,648	44,766	-
Middle market	765	-	3,527	4,292	225,649	229,941	-
Retail	352	936	9,695	10,983	235,084	246,067	-
Floor plan	-	-	-	-	3,998	3,998	-
Real estate	-	-	-	-	17,556	17,556	-
	1,117	936	13,340	15,393	762,361	777,754	-
Other							
commercial and							
industrial:							
Corporate	-	-	-	-	170,015	170,015	-
Institutional	-	-	-	-	125,591	125,591	-
Middle market	-	-	881	881	84,482	85,363	-
Retail	455	103	1,616	2,174	111,078	113,252	-
Floor plan	9	-	51	60	35,226	35,286	-
	464	103	2,548	3,115	526,392	529,507	-
	1,581	1,039	15,888	18,508	1,288,753	1,307,261	-
			25				

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **December 31, 2017**

		0-59 Days 60-89 Days 90+ Days Total Past Past Due Past Due Due (In thousands)				C	urrent	otal Loans	Loans 90+ Days Past Due and Still Accruing					
Consumer														
Credit cards	\$	246	\$	130	\$	1,227	\$	1,603	\$	26,827	\$	28,430	\$	-
Overdrafts	;	20		6		31		57		157		214		_
Personal lines of credit		259		54		87		400		1,820		2,220		-
Personal loans		3,778		1,494		223		5,495		278,982		284,477		-
Cash														
collateral		103		59		312		474		14,224		14,698		-
personal loans														
		4,406		1,743		1,880		8,029		322,010		330,039		-
Auto and leasing		21,760	,		4,232		36,391		847,594		883,985		-	
Total	\$	36,092	\$	22,151	\$	89,497	\$	147,740	\$ 3	3,057,152	\$	3,204,892	\$	7,361

At September 30, 2018 and December 31, 2017, Oriental had a carrying balance of \$91.4 million and \$94.9 million, respectively, in originated and other loans held for investment granted to the Puerto Rico government, including its instrumentalities, public corporations and municipalities as part of the institutional commercial loan segment. All originated and other loans granted to the Puerto Rico government are general obligations of municipalities secured by ad valorem taxation, without limitation as to rate or amount, on all taxable property within the issuing municipalities. The good faith, credit and unlimited taxing power of each issuing municipality are pledged for the payment of its general obligations.

#### **Acquired Loans**

Acquired loans were initially measured at fair value and subsequently accounted for under either ASC 310-30 or ASC 310-20 (Non-refundable fees and Other Costs). We have acquired loans in the acquisitions of BBVAPR and Eurobank.

#### **Acquired BBVAPR Loans**

Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)

Credit cards, retail and commercial revolving lines of credits, floor plans and performing auto loans with FICO scores over 660 acquired at a premium are accounted for under the guidance of ASC 310-20, which requires that any contractually required loan payment receivable in excess of Oriental's initial investment in the loans be accreted into interest income on a level-yield basis over the life of the loan. Loans accounted for under ASC 310-20 are placed on non-accrual status when past due in accordance with Oriental's non-accrual policy, and any accretion of discount or amortization of premium is discontinued. Acquired BBVAPR loans that were accounted for under the provisions of ASC 310-20 are removed from the acquired loan category at the end of the reporting period upon refinancing, renewal or normal re-underwriting.

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following tables present the aging of the recorded investment in gross acquired BBVAPR loans accounted for under ASC 310-20 as of September 30, 2018 and December 31, 2017, by class of loans:

						Sep	tembe	er 30, 201	8				Loa 90 Da Pa Due	)+ ıys ıst
	30-5	59 Days		)-89 ays	90-	- Days	al Past					Still		
	Pa	st Due	Pas	Past Due		Past Due		Due		Current		Total Loans		uing
						(In tho	usand	ls)	C	urrent	1	Loans		
Commercial Commercial secured by real estate						(III till)	- Still	<i>)</i>						
Retail	\$	-	\$	-	\$	54	\$	54	\$	-	\$	54	\$	-
Floor plan		-		-		899		899		305		1,204		-
		-		-		953		953		305		1,258		-
Other commercial and industrial														
Retail		8		_		25		33		1,485		1,518		-
Floor plan		-		_		2		2		-		2		-
		8		-		27		35		1,485		1,520		-
		8		-		980		988		1,790		2,778		-
Consumer														
Credit cards		330		110		443		883		21,729		22,612		-
Personal		•		_		<b>7</b> 0		88				2,302		
loans		23		7		58 <b>5</b> 01				2,214				-
A ==4 a		353		117 389		501 202		971 1 256		23,943		24,914		-
Auto Total	\$	665 1,026	\$	506	\$	1,683	\$	1,256 3,215	\$	6,238 31,971	\$	7,494 35,186	\$	-
Iviai	φ	1,020	φ	200	φ	1,005	φ	J,41J	φ	31,9/1	Ψ	33,100	φ	-
						27								

#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

December 3	1, 20	117
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	30- Da			-89	90-	⊦ Days	Tot	al Past					Loa 90 Da Pa Due	)+ ys ast and
		-		Days Past Due		st Due	1	Due				Γotal	Accruing	
	I ust	Duc	1 45	. Duc					C	urrent	I	oans	11001	······································
~						(In the	ousan	ds)						
Commercial Secured by real estate														
Retail	\$	-	\$	_	\$	119	\$	119	\$	-	\$	119	\$	_
Floor plan		-		-		928		928		393		1,321		-
		-		-		1,047		1,047		393		1,440		-
Other commercial and industrial														
Retail		36		_		221		257		2,681		2,938		_
Floor plan		_		-		2		2		_		2		-
_		36		-		223		259		2,681		2,940		-
		36		-		1,270		1,306		3,074		4,380		-
Consumer														
Credit cards		208		127		1,310		1,645		24,822		26,467		-
Personal								245				2,448		
loans		139		61		45				2,203				-
		347		188		1,355		1,890		27,025		28,915		-
Auto		602	Φ.	248	4	179	4	1,029	4	20,940		21,969	Φ.	-
Total	\$	985	\$	436	\$	2,804	\$	4,225	\$	51,039	\$	55,264	\$	-

<u>Acquired BBVAPR Loans Accounted for under ASC 310-30 (including those accounted for under ASC 310-30 by analogy)</u>

Acquired BBVAPR loans, except for credit cards, retail and commercial revolving lines of credits, floor plans and performing auto loans with FICO scores over 660 acquired at a premium, are accounted for by Oriental in accordance with ASC 310-30.

The carrying amount corresponding to acquired BBVAPR loans with deteriorated credit quality, including those accounted under ASC 310-30 by analogy, in the statements of financial condition at September 30, 2018 and December 31, 2017 is as follows:

	September 30, 2018		December 31, 2017
		(In thousand	ls)
Contractual required payments receivable:	\$ 1,340,064	\$	1,481,616
Less: Non-accretable discount	347,173		352,431
Cash expected to be collected	992,891		1,129,185
Less: Accretable yield	278,394		308,913
Carrying amount, gross	714,497		820,272
Less: allowance for loan and lease losses	43,875		45,755
Carrying amount, net	\$ 670,622	\$	774,517
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#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

At September 30, 2018 and December 31, 2017, Oriental had \$44.0 million and \$50.3 million, respectively, in loans granted to Puerto Rico municipalities as part of its acquired BBVAPR loans accounted for under ASC 310-30. These loans are primarily secured municipal general obligations.

The following tables describe the accretable yield and non-accretable discount activity of acquired BBVAPR loans accounted for under ASC 310-30 for the quarters and nine-month periods ended September 30, 2018 and 2017:

	N	Mortgage Commercial Auto (In thousands					C	onsumer	Total		
Accretable Yield Activity:											
Balance at beginning of period	\$	243,903	\$	42,521	\$	1,071	\$	497	\$	287,992	
Accretion		(6,722)		(3,977)		(466)		(88)		(11,253)	
Change in expected cash flows		-		1,334		3		25		1,362	
Transfer from (to) non-accretable discount		1,456		(1,140)		3		(26)		293	
Balance at end of period	\$	238,637	\$	38,738	\$	611	\$	408	\$	278,394	
Non-Accretable Discount Activity:											
Balance at beginning of period	\$	296,137	\$	11,143	\$	23,645	\$	19,332	\$	350,257	
Change in actual and expected losses		(1,860)		(1,125)		181		13		(2,791)	
Transfer from accretable yield		(1,456)		1,140		(3)		26		(293)	
Balance at end of period	\$	292,821	\$	11,158	\$	23,823	\$	19,371	\$	347,173	

	Nine-Month Period Ended September 30, 2018											
	$\mathbf{N}$	Iortgage	Commercial Auto (In thousands)				C	onsumer	Total			
<b>Accretable Yield Activity:</b>												
Balance at beginning of period	\$	258,498	\$	46,764	\$	2,766	\$	885	\$	308,913		
Accretion		(20,710)		(11,259)		(1,991)		(538)		(34,498)		
Change in expected cash flows		-		7,265		829		156		8,250		

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Transfer (to) non-accretab discount	le	849	(4,032)	(993)	(95)	(4,271)
Balance at end of period	\$	238,637	\$ 38,738	\$ 611	\$ 408	\$ 278,394
Non-Accretable Discount Activity:						
Balance at beginning of period	\$	299,501	\$ 10,596	\$ 23,050	\$ 19,284	\$ 352,431
Change in actual and expected losses		(5,831)	(3,470)	(220)	(8)	(9,529)
Transfer from accretable yield		(849)	4,032	993	95	4,271
Balance at end of period	\$	292,821	\$ 11,158	\$ 23,823	\$ 19,371	\$ 347,173

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Commercial

Mortgage

**Quarter Ended September 30, 2017** 

Auto

(In thousands)

Consumer

Total

					(111)	mousanus)				
Accretable Yield Activity:										
Balance at beginning of period	\$	270,148	\$	56,038	\$	4,853	\$	1,486	\$	332,525
Accretion		(7,434)		(7,114)		(1,350)		(384)		(16,282)
Change in actual and				3,716		13		37		3,766
expected losses		-		3,710		13		31		3,700
Transfer (to) from										
non-accretable discount		(6,158)		(2,950)		(8)		26		(9,090)
Balance at end of period	\$	256,556	\$	49,690	\$	3,508	\$	1,165	\$	310,919
Non-Accretable Discount Activity: Balance at beginning of										
period	\$	306,504	\$	16,867	\$	23,960	\$	19,431	\$	366,762
Change in actual and expected losses		(2,310)		(8,679)		(191)		(124)		(11,304)
Transfer from (to) accretat	ole	6,158		2,950		8		(26)		9,090
yield <b>Balance at end of period</b>	\$	310,352	\$	11,138	\$	23,777	\$	19,281	\$	364,548
Datance at end of period	Φ	310,332	Ф	11,136	Ψ	23,111	Ф	17,201	Ψ	304,340
	V	Iortgage		ne-Month Per Iommercial	riod l	_				Total
	M	Iortgage		ommercial		Auto		r 30, 2017 onsumer		Total
Accretable Yield Activity:	M	Iortgage		ommercial		_				Total
Accretable Yield Activity: Balance at beginning of period	<b>N</b> \$	<b>Lortgage</b> 292,115		ommercial		Auto			\$	<b>Total</b> 354,701
Balance at beginning of period Accretion			C	ommercial	(In t	Auto housands)	C	onsumer	\$	
Balance at beginning of period  Accretion Change in actual and expected losses		292,115	C	<b>50,366</b>	(In t	Auto housands) 8,538	C	3,682	\$	354,701
Balance at beginning of period  Accretion Change in actual and expected losses Transfer (to) from		292,115 (23,018)	C	50,366 (16,608)	(In t	Auto housands) 8,538 (5,273)	C	3,682 (1,542)	\$	354,701 (46,441)
Balance at beginning of period Accretion Change in actual and expected losses Transfer (to) from non-accretable discount	\$	292,115 (23,018) 2 (12,543)	\$	50,366 (16,608) 19,907 (3,975)	( <b>In t</b>	Auto housands) 8,538 (5,273) 163 80	\$	3,682 (1,542) 123 (1,098)		354,701 (46,441) 20,195 (17,536)
Balance at beginning of period  Accretion Change in actual and expected losses Transfer (to) from		292,115 (23,018) 2	C	50,366 (16,608) 19,907	(In t	Auto housands) 8,538 (5,273) 163	C	3,682 (1,542) 123	\$	354,701 (46,441) 20,195
Balance at beginning of period  Accretion Change in actual and expected losses Transfer (to) from non-accretable discount Balance at end of period  Non-Accretable Discount Activity:	\$	292,115 (23,018) 2 (12,543)	\$	50,366 (16,608) 19,907 (3,975)	( <b>In t</b>	Auto housands) 8,538 (5,273) 163 80	\$	3,682 (1,542) 123 (1,098)		354,701 (46,441) 20,195 (17,536)
Balance at beginning of period Accretion Change in actual and expected losses Transfer (to) from non-accretable discount Balance at end of period Non-Accretable Discount Activity: Balance at beginning of period	\$	292,115 (23,018) 2 (12,543)	\$	50,366 (16,608) 19,907 (3,975)	( <b>In t</b>	Auto housands) 8,538 (5,273) 163 80	\$	3,682 (1,542) 123 (1,098)		354,701 (46,441) 20,195 (17,536)
Balance at beginning of period  Accretion Change in actual and expected losses Transfer (to) from non-accretable discount Balance at end of period  Non-Accretable Discount Activity: Balance at beginning of period Change in actual and expected losses	\$ \$	292,115 (23,018) 2 (12,543) <b>256,556</b>	\$ \$	50,366 (16,608) 19,907 (3,975) <b>49,690</b>	(In t	Auto housands)  8,538 (5,273) 163 80 3,508	\$ \$	3,682 (1,542) 123 (1,098) 1,165	\$	354,701 (46,441) 20,195 (17,536) <b>310,919</b>
Balance at beginning of period Accretion Change in actual and expected losses Transfer (to) from non-accretable discount Balance at end of period Non-Accretable Discount Activity: Balance at beginning of period Change in actual and	\$ \$	292,115 (23,018) 2 (12,543) 256,556	\$ \$	50,366 (16,608) 19,907 (3,975) <b>49,690</b>	(In t	Auto housands)  8,538 (5,273) 163 80 3,508	\$ \$	3,682 (1,542) 123 (1,098) <b>1,165</b>	\$	354,701 (46,441) 20,195 (17,536) <b>310,919</b>

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Balance at end of period \$ 310,352 \$ 11,138 \$ 23,777 \$ 19,281 \$ 364,548

#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

### **Acquired Eurobank Loans**

The carrying amount of acquired Eurobank loans at September 30, 2018 and December 31, 2017 is as follows:

	Sep	tember 30 2018		December 31 2017					
	(In thousands)								
Contractual required payments receivable:	\$	162,204	\$	179,960					
Less: Non-accretable discount		4,187		5,845					
Cash expected to be collected		158,017		174,115					
Less: Accretable yield		43,075		49,672					
Carrying amount, gross		114,942		124,443					
Less: Allowance for loan and lease losses		24,281		25,174					
Carrying amount, net	\$	90,661	\$	99,269					

The following tables describe the accretable yield and non-accretable discount activity of acquired Eurobank loans for the quarters and nine-month periods ended September 30, 2018 and 2017:

		Loans Secured by 1-4 Family Residential		Qua	Do S	Ended Septe onstruction & evelopment secured by 1-4 Family Residential	embe				
		<b>Properties</b>	C	ommercial	1	Properties		<b>Leasing</b>	Co	onsumer	Total
						(In thousa	nds)				
Accretable Yield Activity:											
Balance at beginnir	ıg										
of period	\$	39,269		4,585		1,224		-		-	45,078
Accretion		(1,440)		(1,883)		-		(7)		(155)	(3,485)
Change in expecte	ed										
cash flows		6		2,063		_		(143)		283	2,209
Transfer (to) from	l										
non-accretable											
discount		188		(412)		(525)		150		(128)	(727)
	\$	38,023	\$	4,353	\$	699	\$	-	\$	-	\$ 43,075

# Balance at end of period

Non-Accretable								
<b>Discount Activit</b>	y:							
Balance at begin	ning							
of period	\$	2,638	-	981		-	200	3,819
Change in actu	ıal							
and expected loss	ses	63	(412)	-		150	(160)	(359)
Transfer from	(to)							
accretable yield		(188)	412	525	(1	50)	128	727
Balance at end o	of							
period	\$	2,513	\$ -	\$ 1,506	\$	-	\$ 168	\$ 4,187

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

**Accretable Yield** 

Accretion

Change in

non-accretable discount

period

Balance at end of

Non-Accretable

accretable yield

period

Balance at end of

\$

2,513

\$

Balance at

**Activity:** Balance at

#### Nine-Month Period Ended September 30, 2018 Construction

& Loans **Development Secured by** Secured by 1-4 1-4 Family **Family** Residential Residential **Properties** Commercial **Properties** Leasing Consumer **Total** (In thousands) beginning of year 6,751 \$ 49,672 \$ 41,474 \$ \$ 1,447 \$ \$ (5,195)(45)(369)(10,192)(4,583)expected cash flows 697 (974)4,793 (317)4,199 Transfer from (to) 2,106 (1,996)(748)362 (328)(604)\$ \$ 38,023 \$ 4,353 \$ 699 \$ \$ 43,075 **Discount Activity:** beginning of year 4,576 \$ 276 \$ 758 \$ \$ 235 \$ 5,845 Change in actual and expected losses 43 (2,272)362 (395)(2,262)Transfer from (to) 1,996 748 (362)328 604 (2,106)

1,506

\$

\$

168

\$

4,187

\$

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### Quarter Ended September 30, 2017 Construction

		Loans cured by				& Development ecured by 1-4						
	1-4 Family Residential				1	Family						
		esidentiai coperties	Co	ommercial	Residential Properties Leasing				Co	nsumer		Total
	11	operaes	C	Jiiiiici Ciai		(In thousan		casing	Cu	nsumer		Total
Accretable Yield							,					
<b>Activity:</b>												
Balance at												
beginning of period	\$	43,012	\$	9,157	\$	1,906		-	\$	-	\$	54,075
Accretion		(1,736)		(2,480)		(39)		(11)		(73)		(4,339)
Change in actual						- 0						4.50
and expected losses		18		106		39		(49)		346		460
Transfer from (to)												
non-accretable		1.004		1 440		(1.40)		60		(272)		0.107
discount		1,094		1,448		(142)		60		(273)		2,187
Balance at end of	Φ	12 200	Φ	0 221	Φ	1 764	φ		φ		φ	<b>5</b> 2 202
period	\$	42,388	\$	8,231	\$	1,764	\$	-	\$	-	\$	52,383
Non-Accretable												
<b>Discount Activity:</b>												
Balance at												
beginning of period	\$	6,687	\$	2,010	\$	299	\$	-	\$	14	\$	9,010
Change in actual												
and expected losses		20		126		(39)		60		(55)		112
Transfer (to) from												
accretable yield		(1,094)		(1,448)		142		(60)		273		(2,187)
Balance at end of												
period	\$	5,613	\$	688	\$	402	\$	-	\$	232	\$	6,935

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### Nine-Month Period Ended September 30, 2017 Construction

Accretable Yield	Sec 1-4 Re	Loans cured by 4 Family esidential coperties	Co	Development Secured by 1-4 Family Residential Commercial Properties (In thous				Leasing	Co	onsumer		Total	
Activity:													
Balance at beginning of period	Ф	45,839	\$	16,475	\$	2,194	\$		\$		\$	64,508	
Accretion	Ф	(5,564)	Ф	(11,051)	Ф	(82)	Ф	(22)	Ф	(268)	Ф	(16,987)	
Change in		(5,501)		(11,001)		(02)		(22)		(200)		(10,507)	
expected cash flows		119		1,427		82		(214)		730		2,144	
Transfer from (to)													
non-accretable		1.004		1 200		(420)		226		(460)		0.710	
discount  Balance at end of		1,994		1,380		(430)		236		(462)		2,718	
period	\$	42,388	\$	8,231	\$	1,764	\$	-	\$	-	\$	52,383	
Non-Accretable Discount Activity: Balance at													
beginning of period Change in actual and expected cash	\$	8,441	\$	3,880	\$	11	\$	-	\$	8	\$	12,340	
flows Transfer (to) from		(834)		(1,812)		(39)		236		(238)		(2,687)	
accretable yield		(1,994)		(1,380)		430		(236)		462		(2,718)	
Balance at end of period	\$	5,613	\$	688	\$	402	\$	-	\$	232	\$	6,935	

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### Non-accrual Loans

The following table presents the recorded investment in loans in non-accrual status by class of loans as of September 30, 2018 and December 31, 2017:

	September 30, 2018	December 31, 2017
		ousands)
Originated and other loans and leases held for	,	,
investment		
Mortgage		
Traditional (by origination year):		
Up to the year 2002	\$ 3,088	\$ 3,070
Years 2003 and 2004	6,587	6,380
Year 2005	3,727	3,280
Year 2006	4,778	5,905
Years 2007, 2008 and 2009	7,717	7,984
Years 2010, 2011, 2012, 2013	7,766	6,259
Years 2014, 2015, 2016, 2017 and 2018	1,303	1,649
	34,966	34,527
Non-traditional	2,740	3,543
Loss mitigation program	23,292	16,783
	60,998	54,853
Commercial		
Commercial secured by real estate		
Institutional	10,155	118
Middle market	7,619	11,394
Retail	15,662	14,438
	33,436	25,950
Other commercial and industrial	,	*
Middle market	6,561	6,323
Retail	2,759	2,929
Floor plan	51	51
•	9,371	9,303
	42,807	35,253
Consumer	,	,
Credit cards	602	1,227
Overdrafts	-	31
Personal lines of credit	80	102
Personal loans	2,434	900
Cash collateral personal loans	-	312

		3,116	2,572
Auto and leasing		12,185	4,232
Total non-accrual originated loans	\$	119,106	\$ 96,910
	35		

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

		September 30, 2018	(In the	ousands)	December 31, 2017
Acquired BBVAPR loans accounted for under ASC 310-20			(III till	ousullus)	
Commercial					
Commercial secured by real estate					
Retail	\$		54	\$	119
Floor plan			899		928
			953		1,047
Other commercial and industrial					
Retail			25		221
Floor plan			2		2
•			27		223
			980		1,270
Consumer					, -
Credit cards			443		1,310
Personal loans			58		45
<b>1 11001111 101111</b> 0			501		1,355
Auto			202		179
Total non-accrual acquired BBVAPR loans			202		177
accounted for under ASC 310-20		1	1,683		2,804
	Φ		-	Φ	•
Total non-accrual loans	\$	120	),789	\$	99,714

Loans accounted for under ASC 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses or are accounted under the cost recovery method.

Delinquent residential mortgage loans insured or guaranteed under applicable FHA and VA programs are classified as non-performing loans when they become 90 days or more past due, but are not placed in non-accrual status until they become 12 months or more past due, since they are insured loans. Therefore, these loans are included as non-performing loans but excluded from non-accrual loans. In addition, these loans are excluded from the impairment analysis.

At September 30, 2018 and December 31, 2017, loans whose terms have been extended and which are classified as troubled-debt restructurings that are not included in non-accrual loans amounted to \$97.7 million and \$109.2 million, respectively, as they are performing under their new terms.

At September 30, 2018 and December 31, 2017, loans that are current in their monthly payments, but placed in non-accrual due to credit deterioration amounted to \$23.6 million and \$20.1 million, respectively.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **Impaired Loans**

Oriental evaluates all loans, some individually and others as homogeneous groups, for purposes of determining impairment. The total investment in impaired commercial loans that were individually evaluated for impairment was \$69.6 million and \$72.3 million at September 30, 2018 and December 31, 2017, respectively. The impairments on these commercial loans were measured based on the fair value of collateral or the present value of cash flows, including those identified as troubled-debt restructurings. The allowance for loan and lease losses for these impaired commercial loans amounted to \$7.6 million and \$10.6 million at September 30, 2018 and December 31, 2017, respectively. The total investment in impaired mortgage loans that were individually evaluated for impairment was \$85.1 million and \$85.4 million at September 30, 2018 and December 31, 2017, respectively. Impairment on mortgage loans assessed as troubled-debt restructurings was measured using the present value of cash flows. The allowance for loan losses for these impaired mortgage loans amounted to \$10.6 million and \$9.1 million at September 30, 2018 and December 31, 2017, respectively.

#### Originated and Other Loans and Leases Held for Investment

Oriental's recorded investment in commercial and mortgage loans categorized as originated and other loans and leases held for investment that were individually evaluated for impairment and the related allowance for loan and lease losses at September 30, 2018 and 2017 are as follows:

	<b>September 30, 2018</b>							
		Unpaid	R	Recorded	R	Related		
	I	Principal	In	vestment	Al	lowance	Coverage	
				(In thousar	ıds)			
Impaired loans with specific								
allowance:								
Commercial	\$	38,650	\$	33,379	\$	7,607	23%	
Residential impaired and		95,673		85,119		10,620	12%	
troubled-debt restructuring		93,073		05,119		10,020	1270	
Impaired loans with no specific								
allowance:								
Commercial		41,393		35,513		N/A	0%	
Total investment in impa	ired <sub>¢</sub>	175,716	\$	154,011	\$	18,227	12%	
loans	Ф	1/3,/10	Ψ	134,011	Φ	10,227	12 70	

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		Unpaid		Recorded	]	Related	
		Principal		Investment	$\mathbf{A}$	llowance	Coverage
				(In thousand	ds)		
Impaired loans with specific							
allowance:							
Commercial	\$	57,922	\$	52,585	\$	10,573	20%
Residential impaired and		94,971		85,403		9,121	11%
troubled-debt restructuring		94,971		65,405		9,121	1170
Impaired loans with no specific							
allowance							
Commercial		22,022		18,953		N/A	0%
Total investment in impaire	ed <sub>&amp;</sub>	174 015	Φ	156 041	Φ	10.604	1207
loans	Þ	174,915	\$	156,941	\$	19,694	13%

#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

<u>Acquired BBVAPR Loans Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)</u>

Oriental's recorded investment in acquired BBVAPR commercial loans accounted for under ASC 310-20 that were individually evaluated for impairment and the related allowance for loan and lease losses at September 30, 2018 and December 31, 2017 are as follows:

	<b>September 30, 2018</b>							
$\mathbf{U}$	npaid	Recorded		Related Allowance		Coverage		
Pr	Principal		estment					
	(In thousands)							
\$	926	\$	747	\$	4	1%		
\$	-	\$	-		N/A	0%		
\$	926	\$	747	\$	4	1%		
	<b>Pr</b> \$	\$ 926 \$ -	Unpaid Record Involved  \$ 926 \$ \$ - \$	Unpaid Recorded Investment (In thousa \$ 926 \$ 747 \$ -	Unpaid Recorded R Investment (In thousands)  \$ 926 \$ 747 \$  \$ - \$ -	Unpaid Principal Recorded Investment (In thousands)  \$ 926 \$ 747 \$ 4  \$ - \$ - N/A		

				December 3	1, 2017			
	Ţ	J <b>npaid</b>	Re	ecorded	Specific			
	Principal		Investment		Allowance		Coverage	
		(In thousands)						
Impaired loans with specific								
allowance								
Commercial	\$	926	\$	747	\$	20	3%	
Impaired loans with no specific								
allowance								
Commercial	\$	-	\$	-		N/A	0%	
<b>Total investment in</b>	<b>d</b>	926	¢	747	Φ	20	3%	
impaired loans	\$	920	\$	/4/	\$	20	3%	

<u>Acquired BBVAPR Loans Accounted for under ASC 310-30 (including those accounted for under ASC 310-30 by analogy)</u>

Oriental's recorded investment in acquired BBVAPR loan pools accounted for under ASC 310-30 that have recorded impairments and their related allowance for loan and lease losses at September 30, 2018 and December 31, 2017 are as follows:

### **September 30, 2018**

	Unpaid		Recorded	ŕ		Coverage to Recorded
	Principal	]	Investment	$\mathbf{A}$	llowance	Investment
Impaired loan pools with specific						
allowance:						
Mortgage \$	510,426	\$	503,860	\$	15,258	3%
Commercial	197,516		189,164		22,256	12%
Consumer	1,016		96		18	19%
Auto	22,079		20,364		6,343	31%
Total investment in impaired \$ loan pools	731,037	\$	713,484	\$	43,875	6%
		38				

#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

#### December 31, 2017

	npaid incipal	Recorded Investment (In thous	 llowance	Coverage to Recorded Investment
Impaired loan pools with specific				
allowance:				
Mortgage	\$ 547,064	\$ 532,052	\$ 14,085	3%
Commercial	250,451	241,124	23,691	10%
Consumer	2,468	1,431	18	1%
Auto	43,440	43,696	7,961	18%
Total investment in impaired loan pools	\$ 843,423	\$ 818,303	\$ 45,755	6%

The tables above only present information with respect to acquired BBVAPR loan pools accounted for under ASC 310-30 if there is a recorded impairment to such loan pools and a specific allowance for loan losses.

#### <u>Acquired Eurobank Loans</u>

Oriental's recorded investment in acquired Eurobank loan pools that have recorded impairments and their related allowance for loan and lease losses as of September 30, 2018 and December 31, 2017 are as follows:

#### **September 30, 2018**

	Unpaid Principal		Recorded Investment (In thou		llowance	Coverage to Recorded Investment
Impaired loan pools with specific			`	,		
allowance:						
Loans secured by 1-4 family	\$ 72,874	\$	64,785	\$	15,155	23%
residential properties	,2,0,1	Ψ	01,700	Ψ	10,100	25 70
Commercial	50,430		49,262		9,122	19%
Consumer	13		4		4	100%
Total investment in impaired	100.015	Φ	114051	ф	24.201	010
loan pools	123,317	\$	114,051	\$	24,281	21%