

SCHOTTLAENDER COLIN  
Form 4  
March 20, 2007

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SCHOTTLAENDER COLIN

2. Issuer Name and Ticker or Trading Symbol  
RAYTHEON CO/ [RTN]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
870 WINTER STREET  
  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
03/16/2007

\_\_\_\_ Director  
 Officer (give title below)  
\_\_\_\_ 10% Owner  
\_\_\_\_ Other (specify below)  
Vice President

WALTHAM, MA 02451

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
				(A) or (D)	Price		
				Code	V	Amount	
Common Stock	03/16/2007		M	A	\$ 19.375	87,111	D
Common Stock	03/16/2007		M	A	\$ 29.685	93,917	D
Common Stock	03/16/2007		M	A	\$ 44.45	96,189	D
Common Stock	03/16/2007		M	A	\$ 31.445	99,369	D
Common Stock	03/16/2007		F	D	\$ 52.66	91,718	D

Edgar Filing: SCHOTTLAENDER COLIN - Form 4

Common Stock	03/16/2007	S	8,249	D	\$ 52.7659	83,469	D	
Common Stock	03/16/2007	S	29,649	D	\$ 52.8109	53,820	D	
Common Stock						3,258 <sup>(1)</sup>	I	401(k)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)	Amount or Number of Shares
Employee Stock Option	\$ 19.375	03/16/2007		M	1,249	02/25/2001 02/25/2010	Common Stock	1,249
Employee Stock Option	\$ 29.685	03/16/2007		M	6,806	05/23/2004 <sup>(2)</sup> 05/22/2011	Common Stock	6,806
Employee Stock Option	\$ 44.45	03/16/2007		M	2,272	05/13/2005 <sup>(3)</sup> 05/12/2012	Common Stock	2,272
Employee Stock Option	\$ 31.445	03/16/2007		M	3,180	05/14/2006 05/13/2013	Common Stock	3,180
Performance Stock Option	\$ 19.375	03/16/2007		M	7,000	02/22/2002 <sup>(4)</sup> 02/25/2010	Common Stock	7,000

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
SCHOTTLAENDER COLIN 870 WINTER STREET			Vice President	

WALTHAM, MA 02451

## Signatures

Colin  
Schottlaender 03/20/2007

\_\_Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).  
The Reporting Person indirectly beneficially owns 3,258 shares of the Issuer's Common Stock based on funds in the Reporting Person's
- (1) Savings and Investment Plan/Excess Savings Plan Account divided by \$53.04, the closing price of the Issuer's Common Stock on March 16, 2007.
  - (2) The options became exercisable in three annual installments beginning on May 23, 2002.
  - (3) The options became exercisable in two annual installments beginning on May 13, 2004.  
The options became exercisable in three equal installments. The first installment became exercisable on August 25, 2000, upon the Issuer's Common Stock sustaining (for a period of twenty (20) consecutive trading days) a market price of at least \$23.27 per share; the
  - (4) second installment became exercisable on October 30, 2000, upon the Issuer's Common Stock sustaining a market price of at least \$27.91 per share; and the third installment became exercisable on February 22, 2002, upon the Issuer's Common Stock sustaining a market price of at least \$33.49 per share.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.