TORONTO DOMINION BANK Form 6-K December 06, 2002

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FORM 6-K

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of December, 2002.

<u>The Toronto-Dominion Bank</u> (Translation of registrant's name into English)

P.O. Box 1, Toronto Dominion Centre, <u>Toronto, Ontario, M5K 1A2</u> (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F o Form 40-F ý

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No ý

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-_____

This Form 6-K is incorporated by reference into the Registration Statement on Form F-3 of The Toronto-Dominion Bank dated February 21, 2002.

FORM 6-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE TORONTO-DOMINION BANK

DATE: December 6, 2002

By "Norie C. Campbell"

Name: Norie C. Campbell

Title: Associate Vice President, Legal

147TH Annual Statement 2002 Year Ended October 31

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Consolidated financial statements

Independent auditors' report to the directors

We have audited the consolidated balance sheets of The Toronto-Dominion Bank as at October 31, 2002 and 2001, and the consolidated statements of operations, changes in shareholders' equity and cash flows for each of the years in the three-year period ended October 31, 2002. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Bank as at October 31, 2002 and 2001 and the results of its operations and its cash flows for each of the years in the three-year period ended October 31, 2002 in accordance with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions Canada.

Ernst & Young LLP

Chartered Accountants Toronto, Canada November 27, 2002

Comments by auditor for U.S. readers on Canada-U.S. reporting difference

In the United States, reporting standards for auditors require the addition of an explanatory paragraph (following the opinion paragraph) when there are changes in accounting principles that have a material effect on the comparability of The Toronto-Dominion Bank's consolidated financial statements, such as the changes described in Note 1 to the consolidated financial statements. Our report to the directors dated November 27, 2002 is expressed in accordance with Canadian reporting standards which do not require a reference to such changes in accounting principles in the auditors' report when the changes are properly accounted for and adequately disclosed in the consolidated financial statements.

Ernst & Young LLP

Chartered Accountants Toronto, Canada November 27, 2002

Consolidated balance sheet

| | | As at Oc | tobe | r 31 |
|--|----|----------------|-------|----------------|
| | | 2002 | | 2001 |
| | | (millions | of do | llars) |
| ASSETS | | | | |
| Cash resources | | | | |
| Cash, deposits with Bank of Canada and non-interest-bearing deposits with other banks Interest-bearing deposits with other banks | \$ | 1,902 4,636 | \$ | 1,961 3,984 |
| | | 6,538 | | 5,945 |
| Securities purchased under resale agreements | _ | 13,060 | | 20,205 |
| Securities (Note 2) | | | | |
| Investment | | 28,802 | | 31,010 |
| Trading | | 53,395 | | 66,184 |
| | | 82,197 | | 97,194 |
| Loans (net of allowance for credit losses) (Note 3) | | | | |
| Residential mortgages | | 52,784 | | 50,807 |
| Consumer instalment and other personal | | 36,332 | | 31,126 |
| Business and government | _ | 33,511 | | 37,740 |
| | | 122,627 | | 119,673 |
| Other | | | | |
| Customers' liability under acceptances | | 7,719 | | 9,122 |
| Trading derivatives' market revaluation (Note 15) | | 25,739 | | 21,435 |
| Intangible assets (Note 5) | | 3,383 | | 4,381 |
| Goodwill (Note 5) | | 3,134 | | 2,298 |
| Land, buildings and equipment (Note 6) | | 1,634 | | 1,832 |
| Other assets | | 12,009 | | 5,753 |
| | | 53,618 | | 44,821 |
| | | | _ | |
| Total assets | \$ | 278,040 | \$ | 287,838 |
| LIABILITIES | | | | |
| Deposits (Note 7) | | | | |
| Personal | | 100,942 | \$ | 95,982 |
| Banks | | 16,800 | | 23,173 |
| Business and government | | 71,448 | | 74,759 |
| | | 189,190 | | 193,914 |
| Other | | | | |
| Acceptances | | 7,719 | | 9,122 |
| Obligations related to securities sold short | | 17,058 | | 21,436 |
| Obligations related to securities sold under repurchase agreements | | 8,655 | | 14,637 |

| | | As at Octob | er 31 |
|--|-----------------------------|-------------|---------|
| Trading derivatives' market revaluation (Note 15) | | 25,954 | 21,770 |
| Other liabilities | | 10,830 | 7,391 |
| | | 70,216 | 74,356 |
| Subordinated notes and debentures (Note 8) | | 4,343 | 4,892 |
| Non-controlling interest in subsidiaries (Note 9) | | 1,250 | 1,272 |
| SHAREHOLDERS' EQUITY | | | |
| Capital stock (Note 10) | | | |
| Preferred | | 1,485 | 1,492 |
| Common | | 2,846 | 2,259 |
| Retained earnings | | 8,710 | 9,653 |
| | | 13,041 | 13,404 |
| Total liabilities and shareholders' equity | \$ 2 | 78,040 \$ | 287,838 |
| A. Charles Baillie | W. Edmun | d Clark | |
| Chairman and Chief Executive Officer | President an Operating C | d Chief | |
| See Notes to consolidated financial statements page 7 | | | |
| | 3 | | |

Consolidated statement of operations

| | For | the yea | rs ended Octo | ded October 31 | | | |
|-----------------------------------|---------|---------|----------------|----------------|--------|--|--|
| | 2002 | | 2001 | | 2000 | | |
| | | (milli | ons of dollars |) | | | |
| Interest income | | | | | | | |
| Loans | \$ 7,79 | 6 \$ | 10,154 | \$ | 9,956 | | |
| Securities | 3,67 | 8 | 3,926 | | 3,245 | | |
| Deposits with banks | 27 | 7 | 391 | | 474 | | |
| | 11,75 | 1 | 14,471 | | 13,675 | | |
| Interest expense | | | | | | | |
| Deposits | 4,88 | 6 | 8,284 | | 8,794 | | |
| Subordinated notes and debentures | 21 | 4 | 297 | | 251 | | |
| Other obligations | 1,35 | 1 | 1,499 | | 1,025 | | |
| | 6,45 | 1 | 10,080 | | 10,070 | | |
| Net interest income | 5,30 | 0 | 4,391 | | 3,605 | | |

| | For th | e years ended Oc | tober : | 31 |
|---|--------------|------------------|-----------|--------------|
| Provision for credit losses (Note 3) | 2,925 | 920 | | 480 |
| Net interest income after credit loss provision | 2,375 | 3,471 | | 3,125 |
| Other tracers | | | | |
| Other income Investment and securities services | 2,085 | 2,205 | | 2,640 |
| Credit fees | 415 | 425 | | 545 |
| Net investment securities gains | 26 | 216 | | 382 |
| Trading income | 529 | 1,318 | | 1,225 |
| Service charges | 596 | 561 | | 441 |
| Loan securitizations (Note 4) | 218 | 272 | | 236 |
| Card services | 249 | 249 | | 233 |
| Insurance | 375 | 326 | | 198 |
| Trust fees | 76 | 86 | | 75 |
| Gains on sale of investment real estate (Note 19) | | 350 | | |
| Gain on sale of mutual fund record keeping and custody business (Note 19) | 40 | | | |
| Other | 320 | 439 | | 425 |
| | 4,929 | 6,447 | | 6,400 |
| Net interest and other income | 7,304 | 9,918 | | 9,525 |
| Non-interest expenses | | | | |
| Salaries and employee benefits (Note 11) | 2 566 | 2 709 | | 2 200 |
| Occupancy including depreciation | 3,566 605 | 3,708 592 | | 3,399 498 |
| Equipment including depreciation | 661 | 656 | | 561 |
| Amortization of intangible assets (Note 5) | 998 | 1,292 | | 1,203 |
| Amortization of goodwill (Note 5) | <i>770</i> | 198 | | 142 |
| _ | | | | |
| Restructuring costs (Note 20) Other | 1,922 | 239 1,969 | | 475 1,849 |
| Cinci | 1,722 | 1,707 | _ | 1,047 |
| | 7,752 | 8,654 | | 8,127 |
| | | | _ | |
| Income (loss) before provision for (benefit of) income taxes | (448) | 1,264 | | 1,398 |
| Provision for (benefit of) income taxes (Note 12) | (406) | (164 | | 296 |
| Income (loss) before non-controlling interest in subsidiaries | (42) | 1,428 | ' <u></u> | 1,102 |
| Non-controlling interest in net income of subsidiaries | 34 | 45 | | 77 |
| | | | _ | |
| Net income (loss) | (76) | 1,383 | | 1,025 |
| Preferred dividends (Note 10) | 84 | 83 | | 56 |
| Net income (loss) applicable to common shares | \$ (160) | \$ 1,300 | \$ | 969 |
| | | | | |
| Average number of common shares outstanding (thousands) (Note 21) | | | | |
| basic | 641,046 | 627,047 | | 621,585 |
| diluted | 646,946 | 635,500 | | 632,100 |
| Earnings (loss) per common share (Note 21) | | | | |
| basic | \$ (.25) | \$ 2.07 | \$ | 1.56 |
| diluted | (.25) | 2.05 | | 1.53 |
| Dividends per common share | 1.12 | 1.09 | | .92 |
| | | | _ | |

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Consolidated statement of changes in shareholders' equity

| | For the | years | s ended Oct | ober . | 31 |
|--|--------------|--------|--------------|--------|--------|
| | 2002 | | 2001 | | 2000 |
| | (1 | millio | ns of dollar | s) | |
| Preferred shares (Note 10) | | | | | |
| Balance at beginning of year | \$ 1,492 | \$ | 1,251 | \$ | 833 |
| Proceeds from share issues | | | 225 | | 410 |
| Translation adjustment on shares issued in a foreign currency | (7) | | 16 | | 8 |
| Balance at end of year | 1,485 | | 1,492 | | 1,251 |
| | | | | _ | |
| Common shares (Note 10) | | | | | |
| Balance at beginning of year | 2,259 | | 2,060 | | 2,006 |
| Issued on acquisition of subsidiaries | , | | 181 | | 41 |
| Proceeds from shares issued for cash | 400 | | | | |
| Proceeds from shares issued on exercise of options | 13 | | 18 | | 13 |
| Proceeds from shares issued as a result of dividend reinvestment plan | 174 | | | | |
| | | | | _ | |
| Balance at end of year | 2,846 | | 2,259 | | 2,060 |
| Retained earnings | | | | | |
| Balance at beginning of year | 9,653 | | 9,039 | | 8,694 |
| Net income (loss) | (76) | | 1,383 | | 1,025 |
| Preferred dividends | (84) | | (83) | | (56) |
| Common dividends | (718) | | (684) | | (572) |
| Foreign currency translation adjustments, net of income taxes | (32) | | 171 | | 2 |
| Stock options settled in cash, net of income taxes | (25) | | (39) | | (41) |
| Obligations arising from adoption of accounting standard for employee future | (20) | | (37) | | (11) |
| benefits, net of income taxes (Note 1) | | | (132) | | |
| Other | (8) | | (2) | | (13) |
| Ouici | (6) | | (2) | | (13) |
| Balance at end of year | 8,710 | | 9,653 | | 9,039 |
| | | _ | | _ | |
| Total common equity | 11,556 | | 11,912 | | 11,099 |
| Total shareholders' equity | \$ 13,041 | \$ | 13,404 | \$ | 12,350 |
| See Notes to consolidated financial statements page 7 | | | | | |

See Notes to consolidated financial statements page 7

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Consolidated statement of cash flows

For the years ended October 31

| | 2002 | 2001 | 2000 |
|--|--------------|--------------------|--------------|
| | (m | illions of dollars |) |
| Cash flows from (used in) operating activities | | | |
| Net income (loss) | \$ (76) | \$ 1,383 | \$ 1,025 |
| Adjustments to determine net cash flows | 2.025 | 020 | 400 |
| Provision for credit losses | 2,925 | 920 | 480 |
| Restructuring costs | | 239 | 475 |
| Depreciation | 312 | 317 | 260 |
| Amortization of intangible assets | 998 | 1,292 | 1,203 |
| Amortization of goodwill | | 198 | 142 |
| Gains on sale of investment real estate | | (350) | |
| Gain on sale of mutual fund record keeping and custody business | (40) | | |
| Net investment securities gains | (26) | (216) | (382 |
| Changes in operating assets and liabilities | | | |
| Future income taxes | (1,017) | (1,210) | (831 |
| Current income taxes payable | 249 | (78) | (233 |
| Interest receivable and payable | (422) | (249) | 288 |
| Trading securities | 12,789 | (7,887) | (7,233 |
| Unrealized gains and amounts receivable on derivatives contracts | (4,304) | (7,177) | (4,607 |
| Unrealized losses and amounts payable on derivatives contracts | 4,184 | 8,968 | 4,329 |
| Other | (1,640) | (982) | (828 |
| Net cash from (used in) operating activities | 13,932 | (4,832) | (5,912 |
| Cash flows from (used in) financing activities | | | |
| Deposits | (4,724) | 8,103 | 4,008 |
| Securities sold under repurchase agreements | (5,982) | 5,782 | (11,484 |
| Securities sold short Debt of subsidiaries | (4,378) | 2,415 (501) | 3,733 135 |
| Issuance of subordinated notes and debentures | 557 | 809 | 1,252 |
| Repayment of subordinated notes and debentures | (1,106) | (857) | (5 |
| Common shares issued for cash, net of expenses | 392 | (323) | (- |
| Common shares issued on exercise of options | 13 | 18 | 13 |
| Common shares issued as a result of dividend reinvestment plan | 174 | | |
| Common stock options settled in cash, net of income taxes | (25) | (39) | (41 |
| Issuance of preferred shares Dividends paid on | | 225 | 410 |
| preferred shares | (84) | (83) | (56 |
| • | | | (56 |
| common shares Proceeds on issuance of subsidiary shares | (718) 350 | (684) | (572 900 |
| Other | 330 | | (12 |
| | | | |
| Net cash from (used in) financing activities | (15,531) | 15,188 | (1,719 |
| Cash flows from (used in) investing activities | | | |
| Interest-bearing deposits | (652) | (1,318) | 2,097 |
| Activity in investment securities | | | |
| Purchases | (16,620) | (15,098) | (69,754 |
| Proceeds from maturities | 7,024 | 3,751 | 63,223 |
| Proceeds from sales | 11,830 | 7,985 | 11,935 |
| Loans | (6,396) | (1,232) | (11,750 |

For the years anded October 31

| | | For the | year | s ended Oct | ober 3 | <i>γ</i> 1 |
|---|----|---------|------|-------------|--------|------------|
| Loan securitizations | | 517 | | 1,528 | | 6,345 |
| Land, buildings and equipment | | (114) | | 994 | | (193) |
| Securities purchased under resale agreements | | 7,145 | | (6,231) | | 12,953 |
| Acquisitions and dispositions less cash and cash equivalents acquired (Note 19) | | (1,194) | | (296) | | (7,167) |
| Net cash from (used in) investing activities | | 1,540 | | (9,917) | | 7,689 |
| Net changes in cash and cash equivalents | | (59) | | 439 | | 58 |
| Cash and cash equivalents at beginning of year | \$ | 1,961 | \$ | 1,522 | \$ | 1,464 |
| Cash and cash equivalents at end of year represented by cash, deposits with Bank of Canada and non-interest-bearing deposits with other banks | \$ | 1,902 | \$ | 1,961 | \$ | 1,522 |
| Bank of Canada and non-interest-bearing deposits with other banks | φ | 1,902 | Ф | 1,901 | Ф | 1,322 |
| Supplementary disclosure of cash flow information | | | | | | |
| Amount of interest paid during the year | \$ | 6,962 | \$ | 10,447 | \$ | 9,063 |
| Amount of income taxes paid during the year | | 565 | | 834 | | 1,314 |
| See Notes to consolidated financial statements page 7 | | | | | | |

Notes to consolidated financial statements

NOTE 1 Summary of significant accounting policies

Bank Act

The Bank Act stipulates that the consolidated financial statements are to be prepared in accordance with Canadian generally accepted accounting principles, except as specified by the Superintendent of Financial Institutions Canada.

The accounting principles followed by the Bank conform with Canadian generally accepted accounting principles, including the accounting requirements of the Superintendent of Financial Institutions Canada.

Note 22 to the consolidated financial statements describes and reconciles the differences between Canadian and United States generally accepted accounting principles.

The significant accounting policies and practices followed by the Bank are:

(a) Basis of consolidation

The consolidated financial statements include the assets and liabilities and results of operations of subsidiaries, namely corporations effectively controlled by the Bank. As of November 1, 2001, the Bank prospectively adopted the new accounting standard on business combinations. The Bank uses the purchase method to account for all business acquisitions.

When the Bank effectively controls a subsidiary but does not own all of the common and preferred shares, the non-controlling interest in the net book value of the subsidiary is disclosed in the consolidated balance sheet separately from the Bank's shareholders' equity. The non-controlling interest in the subsidiary's net income is disclosed net of income taxes as a separate line item in the consolidated statement of operations.

Corporations over which the Bank has significant influence are reported in investment securities in the consolidated balance sheet and are accounted for using the equity method of accounting. The Bank's share of earnings of such corporations is reported in interest income in the consolidated statement of operations.

(b) Use of estimates in the preparation of financial statements

The preparation of the consolidated financial statements of the Bank requires management to make estimates and assumptions based on information available as of the date of the financial statements. Therefore, actual results could differ from those estimates.

(c) Translation of foreign currencies

Foreign currency assets and liabilities are translated into Canadian dollars at prevailing year-end rates of exchange. Foreign currency income and expenses are translated into Canadian dollars at the average exchange rates prevailing throughout the year.

Unrealized translation gains and losses related to the Bank's investment positions in foreign operations, net of any offsetting gains or losses arising from economic hedges of these positions and applicable income taxes, are included in shareholders' equity. All other unrealized translation gains and losses and all realized gains and losses are included in other income in the consolidated statement of operations.

(d) Cash resources

Cash resources includes cash and cash equivalents represented by cash and highly liquid deposits with the Bank of Canada and non-interest-bearing deposits with other banks.

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(e) Securities purchased under resale and sold under repurchase agreements

Securities purchased under resale agreements consist of the purchase of a security with the commitment by the Bank to resell the security to the original seller at a specified price. Securities sold under repurchase agreements consist of the sale of a security with the commitment by the Bank to repurchase the security at a specified price. Securities purchased under resale and sold under repurchase agreements are carried at cost on the consolidated balance sheet. The difference between the sale price and the agreed repurchase price on a repurchase agreement is recorded as interest expense. Conversely, the difference between the cost of the purchase and the predetermined proceeds to be received on a resale agreement is recorded as interest income.

(f) Securities

Investment account securities, excluding loan substitutes, are securities where the Bank's original intention is to hold to maturity or until market conditions render alternative investments more attractive, and which are generally available for sale. Investment account securities include nonmarketable equity securities that are not publicly traded. Investment account securities are carried at cost or amortized cost, adjusted to net realizable value to recognize other than temporary impairment. Gains and losses realized on disposal are determined on the average cost basis. Such gains, losses and writedowns are included in other income.

Trading account securities, including trading securities sold short included in liabilities, are carried at market value. Gains and losses on disposal and adjustments to market are reported in other income.

Interest income earned, amortization of premiums and discounts on debt securities and dividends received are included in interest income.

Loan substitutes are securities which have been structured as after-tax instruments rather than conventional loans in order to provide the issuers with a borrowing rate advantage and are identical in risk and security to bank loans of comparable term. Loan substitutes are carried at cost less any allowance for anticipated credit losses as described in (h).

(g) Loans

Loans are stated net of unearned income and an allowance for credit losses.

Interest income is recorded on the accrual basis until such time as the loan is classified as impaired. Interest on impaired loans subsequently received is recorded as income only when management has reasonable assurance as to the timely collection of the full amount of the principal and interest.

An impaired loan is any loan where, in management's opinion, there has been a deterioration of credit quality to the extent that the Bank no longer has reasonable assurance as to the timely collection of the full amount of the principal and interest. In addition, any loan where a payment is contractually past due 90 days is classified as impaired, other than a deposit with a bank, a credit card loan, or a loan that is guaranteed or insured by Canada, the provinces or an agency controlled by these governments.

Deposits with banks are considered impaired when a payment is contractually past due 21 days. Credit card loans with payments 180 days in arrears are considered impaired and are entirely written off.

Loan origination fees are considered to be adjustments to loan yield and are deferred and amortized to interest income over the term of the loan. Commitment fees are amortized to other income over the commitment period when it is unlikely that the commitment will be called upon; otherwise, they are deferred and amortized to interest income over the term of the resulting loan. Loan syndication fees are recognized in other income unless the yield on any loans retained by the Bank is less than that of other comparable lenders involved in the financing. In such cases an appropriate portion of the fee is deferred and amortized to interest income over the term of the loan.

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(h) Allowance for credit losses

An allowance is maintained which is considered adequate to absorb all credit-related losses in a portfolio of items which are both on and off the consolidated balance sheet. Assets in the portfolio which are included in the consolidated balance sheet are deposits with banks, loans, mortgages, loan substitutes, securities purchased under resale agreements, acceptances and derivative financial instruments. Items not included in the consolidated balance sheet and referred to as off-balance sheet items include guarantees and letters of credit. The allowance is deducted from the applicable asset in the consolidated balance sheet except for acceptances and off-balance sheet items. The allowance for acceptances and for off-balance sheet items is included in other liabilities.

The allowance consists of specific, general and sectoral allowances.

Specific allowances include all the accumulated provisions for losses on particular assets required to reduce the book values to estimated realizable amounts in the ordinary course of business. Specific provisions are established on an individual facility basis to recognize credit losses on business and government loans. For personal loans, excluding credit cards, specific provisions are calculated using a formula method taking into account recent loss experience. No specific provisions for credit cards are recorded and balances are written off when payments are 180 days in arrears.

General allowances include all the accumulated provisions for losses which are prudential in nature and cannot be determined on an item-by-item or group basis. The level of the general allowance depends upon an assessment of business and economic conditions, historical and expected loss experience, loan portfolio composition and other relevant indicators.

When an industry sector or geographic region experiences specific adverse events or changes in economic condition, it may be necessary to establish an additional allowance for loan loss for the group of loans as a whole even though the individual loans comprising the group are still performing. These allowances are considered sectoral and are established for losses which have not been specifically identified, and where the losses are not adequately covered by the general allowances noted above. The amount of the allowance is reviewed and adjusted regularly and depends on management's assessment of the current and expected business and economic conditions as well as the extent of the Bank's exposure to the sector.

General and sectoral allowances are computed using credit risk models developed by the Bank. The level of the allowances considers the probability of default (loss frequency), the loss given default (loss severity) and the expected exposure at default.

The total level of allowances is considered adequate to absorb all credit losses in the portfolio of on and off-balance sheet items. Actual write-offs, net of recoveries, are deducted from the allowance for credit losses. The provision for credit losses, which is charged to the consolidated statement of operations, is that required to bring the total of all allowances (specific, general and sectoral) to a level which management considers adequate to absorb probable credit-related losses in its portfolio of on and off-balance sheet items.

(i) Loan securitizations

When loan receivables are sold in a securitization to a qualifying special purpose entity under terms that transfer control to third parties, the transaction is recognized as a sale and the related loan assets are removed from the consolidated balance sheet. As part of the securitization, certain financial assets are retained and consist of one or more subordinated tranches, servicing rights, and in some cases a cash reserve account.

The retained interests are classified as investment account securities and are carried at cost or amortized cost. With effect from July 1, 2001, a gain or loss on sale of the loan receivables is recognized immediately in other income. The amount of the gain or loss recognized depends in part on the previous carrying amount of the receivables involved in the transfer, allocated

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between the assets sold and the retained interests based on their relative fair values at the date of transfer. To obtain fair values, quoted market prices are used if available. However, quotes are generally not available for retained interests and the Bank generally estimates fair value based on the present value of future expected cash flows estimated using management's best estimates of key assumptions—credit losses, prepayment speeds, forward yield curves, and discount rates commensurate with the risks involved. Prior to July 1, 2001, gains arising on loan securitizations were deferred and amortized to income whereas losses were recognized immediately.

Transactions entered into prior to July 1, 2001 or completed subsequently pursuant to commitments to sell made prior to July 1, 2001 have not been restated and deferred gains will be amortized over the remaining terms of the commitment period.

Subsequent to the securitization, any retained interests that cannot be contractually settled in such a way that the Bank can recover substantially all of its recorded investment are adjusted to fair value. The current fair value of retained interests is determined using the present value of future expected cash flows as discussed above.

(j) Acceptances

The potential liability of the Bank under acceptances is reported as a liability in the consolidated balance sheet. The Bank's recourse against the customer in the event of a call on any of these commitments is reported as an offsetting asset of the same amount.

(k) Derivative financial instruments

Derivative financial instruments are financial contracts which derive their value from changes in interest rates, foreign exchange rates and other financial or commodity indices. Such instruments include interest rate, foreign exchange, equity, commodity and credit derivative contracts. These instruments are traded by the Bank and are also used by the Bank for its own risk management purposes. To be designated as a non-trading derivative contract and receive hedge accounting treatment, the contract must substantially offset the effects of price, interest rate or foreign exchange rate exposures to the Bank, must be documented at inception as a non-trading derivative contract, and must have a high correlation at inception and throughout the contract period between the derivative contract and the Bank's exposure. If these criteria are not met, the contract is designated as a trading derivative.

Trading derivatives are entered into by the Bank to meet the needs of its customers and to take trading positions. Derivative trading portfolios are marked to market with the resulting realized and unrealized gains or losses recognized immediately in other income. The market value for over-the-counter trading derivatives is determined net of valuation adjustments which recognize the need to cover market, liquidity and credit risks, as well as the cost of capital and administrative expenses over the life of each contract.

Non-trading derivatives are entered into by the Bank in order to meet the Bank's funding, investing and credit portfolio management strategies. This is accomplished by modifying one or more characteristics of the Bank's risk related to on-balance sheet financial instruments.

Unrealized gains and losses on non-trading derivatives are accounted for on a basis consistent with the related on-balance sheet financial instrument. Realized gains and losses resulting from the early termination, sale, maturity or extinguishment of such derivatives are generally deferred and amortized over the remaining term of the related on-balance sheet instruments. Premiums on purchased options are deferred at inception and amortized into other income over the contract life.

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(l) Goodwill and intangible assets

As of November 1, 2001, the Bank prospectively adopted the new accounting standard on goodwill and other intangible assets. Goodwill represents the difference between the acquisition cost of an investment and the fair value of the net tangible assets acquired after an allocation is made for indefinite and finite life intangible assets. Under the new standard, goodwill is not amortized but is subject to fair value impairment

tests, on at least an annual basis. Goodwill is allocated to reporting units and any potential goodwill impairment is identified by comparing the carrying value of the reporting unit with its fair value. If any potential impairment is identified, then the amount of the impairment is quantified by comparing the carrying value of goodwill to its fair value, based on the fair value of the assets and liabilities of the reporting unit. Intangibles with a finite life are amortized over their estimated useful life and also are tested for impairment whenever circumstances indicate that the carrying value may not be recoverable. Finite life intangible assets are considered impaired and written down to their net recoverable amount when their net carrying value exceeds their estimated future net cash flows. Any impairment of goodwill or intangible assets is charged to income in the period in which the impairment is determined. The Bank's finite life intangible assets consist primarily of core deposit intangibles that represent the intangible value of depositor relationships acquired when deposit liabilities are assumed in an acquisition. Other significant finite life intangible assets include term deposit, loan and mutual fund intangibles resulting from acquisitions. These finite life intangible assets are amortized to income on a double declining basis over eight years, based on their estimated useful lives.

(m) Land, buildings and equipment

Land is reported at cost. Buildings, equipment and leasehold improvements are reported at cost less accumulated depreciation. Gains and losses on disposal are reported in other income. When the Bank reports a gain on sale of property in which it retains a significant leasing interest, the portion of the gain which can be allocated to the leased interest is deferred and amortized to income over the remaining term of the lease. Depreciation methods and rates by asset category are as follows:

| Asset | Rate and depreciation method |
|---|--------------------------------------|
| | |
| Buildings | 5% or 10%, declining balance |
| Computer equipment | 30%, declining balance |
| Computer software | maximum 3 years, straight-line |
| Furniture, fixtures and other equipment | 20%, declining balance |
| Leasehold improvements | estimated useful life, straight-line |
| (n) Stock-based compensation plans | |

The Bank operates various stock-based compensation plans. One of these plans is a stock option plan for eligible employees and non-employee directors of the Bank. Under this plan, options are periodically awarded to participants to purchase common shares at prices equal to the closing market price of the shares on the date prior to the date the options were issued, subject to vesting provisions. For years up to and including fiscal 2002, no expenses have been recorded when the stock options were issued. The consideration paid by option holders on the exercise of the options is credited to capital stock. Until October 5, 2002, option holders could elect to receive cash for the options equal to the excess of the current market price of the shares over the option exercise price. Effective October 6, 2002, new grants of options and all outstanding options can only be settled for shares. Cash payments to option holders who elected to receive cash were charged to retained earnings on a net of tax basis. Option awards granted after November 1, 2002 will be accounted for as described in Note 23.

The Bank also operates a share purchase plan available to all employees. Under the plan, the Bank matches 50% of employees' permitted contributions toward the purchase of Bank common shares,

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subject to vesting provisions. The Bank's annual contributions are recorded in salaries and employee benefits.

Changes in the value of phantom share units and deferred share units are recorded, net of the effects of related hedges, in the consolidated statement of operations.

(o) Employee future benefits

The Bank's principal pension plan is The Pension Fund Society of The Toronto-Dominion Bank, a defined benefit plan for which membership is voluntary. As a result of the acquisition of CT Financial Services Inc. (CT), the Bank sponsors a second pension plan consisting of a defined benefit portion and a defined contribution portion. Funding for both plans is provided by contributions from the Bank and members of the plans. In addition, the Bank and CT maintain partially funded benefit plans for eligible employees. Related retirement benefits are paid from Bank assets and contributions.

The Bank also provides certain post-retirement benefits, post-employment benefits, compensated absences and termination benefits for its employees (non-pension employee benefits), which are generally non-funded. These benefits include health care, life insurance and dental benefits. Employees eligible for the post-retirement benefits are those who retire from the Bank at certain retirement ages. Employees eligible

for the post-employment benefits are those on long-term disability.

As of November 1, 2000, the Bank adopted the accounting standard on employee future benefits on a retroactive basis without restatement. As a result, an after-tax amount of \$132 million was charged to retained earnings. For the defined benefit plans and the non-pension employee benefit plans, actuarial valuations are made each year to determine the present value of the accrued benefits. Pension and non-pension benefit expenses are determined based upon separate actuarial valuations using the projected benefit method pro-rated on service and management's best estimates of investment returns on the plan assets, compensation increases, retirement age of employees and estimated health care costs. The discount rate used to value liabilities is based on a market rate as of the valuation date. The expense includes the cost of benefits for the current year's service, interest expense on liabilities, expected income on plan assets based on fair values and the amortization of plan amendments on a straight-line basis over the expected average remaining service life of the employee group. The excess, if any, of the net actuarial gain or loss over 10% of the greater of the projected benefit obligation and the fair value of plan assets is also amortized over the expected average remaining service life of the employee group. The cumulative difference between expense and funding contributions is reported in other assets or other liabilities.

For the defined contribution plan, annual pension expense is based on the Bank's contributions to the plan.

(p) Provision for income taxes

The Bank recognizes both the current and future income tax consequences of all transactions that have been recognized in the financial statements. Future income tax assets and liabilities are determined based on the tax rates that are expected to apply when the assets or liabilities are reported for tax purposes.

(q) Earnings per share

As of November 1, 2001, the Bank adopted the new accounting standard on earnings per share which requires the use of the treasury stock method to calculate diluted earnings per share. The treasury stock method determines the number of additional common shares by assuming that the outstanding

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stock options, whose exercise price is less than the average market price of the Bank's common stock during the period, are exercised and then reduced by the number of common shares assumed to be repurchased with the exercise proceeds. The Bank has adopted this standard retroactively with restatement of prior years. Basic earnings per share is determined by dividing net income applicable to common shares by the average number of common shares outstanding for the period. Diluted earnings per share is determined using the same method as basic earnings per share except that the weighted average number of common shares outstanding includes the potential dilutive effect of stock options granted by the Bank as determined under the treasury stock method. Such potential dilution is not recognized in a loss period.

(r) Comparative figures

Certain comparative figures have been reclassified to conform with the presentation adopted in 2002.

NOTE 2 Securities

Securities maturity schedule at year end

| | | | | F | Remainir | ıg teri | n to | maturit | y | | | | | | | |
|--|----------------|-----|-------------|----|-----------|---------|------|------------------|------|------------------|---|----------------------|------|---------|-----|---------|
| | Within year | | 1 to 3 year | rs | 3 to 5 ye | ears | | 5 to 10 years | | Over 10 years |) | No specific maturity | 2002 | 2 Total | 200 | 1 Total |
| | | | | | | | | (million | s of | dollars) | | | | | | |
| Investment securities | | | | | | | | | | | | | | | | |
| Government and government-insured securities | | | | | | | | | | | | | | | | |
| Canada | \$ 3,4 | 155 | \$ 9 | 92 | \$ | 890 | \$ | 19 | 2 | \$ | 8 | \$ | \$ | 4,637 | \$ | 6,646 |

Remaining term to maturity

| Mortgage-backed securities ¹ | 70 | 7,195 | 853 | | | | 8,118 | 7,609 |
|---|-----------|-----------|-----------|-----------|----------|-----------|-----------|-----------|
| | | | | | | | | |
| Total Canada | 3,525 | 7,287 | 1,743 | 192 | 8 | | 12,755 | 14,255 |
| Provinces | 1 | 55 | 142 | 20 | 13 | | 231 | 131 |
| Total | 3,526 | 7,342 | 1,885 | 212 | 21 | | 12,986 | 14,386 |
| Other debt securities | | | | | | | | |
| Canadian issuers | 139 | 111 | 3 | 22 | 51 | | 326 | 258 |
| U.S. federal government | 2,757 | 21 | 33 | 40 | 2 | | 2,853 | 2,598 |
| Other foreign governments | 2,162 | 1,835 | 141 | 119 | | | 4,257 | 4,738 |
| Other issuers | 1,342 | 1,563 | 141 | 839 | 27 | | 3,912 | 3,955 |
| Total | 6,400 | 3,530 | 318 | 1,020 | 80 | | 11,348 | 11,549 |
| | | | | | | | | |
| Equity securities | | | | | | | | |
| Preferred shares | 175 | 236 | 511 | 98 | | 471 | 1,491 | 1,771 |
| Common shares | | | | | | 2,977 | 2,977 | 3,304 |
| Total | 175 | 236 | 511 | 98 | | 3,448 | 4,468 | 5,075 |
| | | | | | | | , | -, |
| Total investment securities | 10,101 | 11,108 | 2,714 | 1,330 | 101 | 3,448 | 28,802 | 31,010 |
| Trading securities Government and | | | | | | | | |
| government-insured securities | | | | | | | | |
| Canada | 1,088 | 337 | 1,470 | 997 | 2,527 | | 6,419 | 13,251 |
| Provinces | 189 | 338 | 1,005 | 700 | 628 | | 2,860 | 2,794 |
| Total | 1,277 | 675 | 2,475 | 1,697 | 3,155 | | 9,279 | 16,045 |
| | | | | | | | -, | |
| Other debt securities | | | | | | | | |
| Canadian issuers | 88 | 574 | 385 | 537 | 344 | | 1,928 | 1,271 |
| U.S. federal government | 876 | 451 | 127 | 140 | 50 | | 1,644 | 1,563 |
| Other foreign governments | 73 | 240 | 359 | 909 | 1,267 | | 2,848 | 3,327 |
| Other issuers | 2,647 | 4,001 | 5,406 | 7,948 | 3,152 | | 23,154 | 30,077 |
| Total | 3,684 | 5,266 | 6,277 | 9,534 | 4,813 | | 29,574 | 36,238 |
| T | | | | | | | | |
| Equity securities | | | 210 | 0 | 511 | 120 | 0/2 | 012 |
| Preferred shares | | 1 | 312 | 9 | 511 | 129 | 962 | 812 |
| Common shares | | | | | | 13,580 | 13,580 | 13,089 |
| Total | | 1 | 312 | 9 | 511 | 13,709 | 14,542 | 13,901 |
| Total trading approvides | 4.061 | 5.042 | 0.064 | 11 240 | 0.470 | 12.700 | 52 205 | |
| Total trading securities | 4,961 | 5,942 | 9,064 | 11,240 | 8,479 | 13,709 | 53,395 | 66,184 |
| Total securities ² | \$ 15,062 | \$ 17,050 | \$ 11,778 | \$ 12,570 | \$ 8,580 | \$ 17,157 | \$ 82,197 | \$ 97,194 |
| | | | | | | | | |

Mortgage-backed securities are guaranteed by the government of Canada.

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Includes loan substitutes in the amount of \$5 million (2001 \$20 million).

Securities Unrealized gains and losses

| | 2002 | | | | | | | | | | 2001 | | | | | | | | | | |
|-----------------------------|------|---------------|----|------------------------------|----|-------------------------------|----|---------------|------|--------------------------|---------------|-------|------------------------------|-----|-------------------------------|---------------|--|--------------------------|--|--|--|
| | | Book value | U | Gross inrealized gains | 1 | Gross unrealized losses | | unrealized | | Estimated arket value | Book value | | Gross unrealized gains | | Gross unrealized losses | | | Estimated arket value | | | |
| | | | | | | | | (millions | of d | ollars) | | | | | | | | | | | |
| Investment securities | | | | | | | | | | | | | | | | | | | | | |
| Issued or guaranteed by | | | | | | | | | | | | | | | | | | | | | |
| Canada Provinces | \$ | 12,755 231 | \$ | 249 1 | \$ | 1 | \$ | 13,003 232 | \$ | 14,255 131 | \$ | 454 | \$ | | \$ | 14,709 131 | | | | | |
| U.S. federal government | | 2,853 | | | | | | 2,853 | | 2,598 | | 5 | | | | 2,603 | | | | | |
| Other debt | | 8,495 | | 198 | | 4 | | 8,689 | | 8,951 | | 144 | | 35 | | 9,060 | | | | | |
| Equity | | 4,468 | | 422 | | 294 | | 4,596 | | 5,075 | | 513 | | 183 | | 5,405 | | | | | |
| Total investment securities | | 28,802 | | 870 | | 299 | | 29,373 | | 31,010 | | 1,116 | | 218 | | 31,908 | | | | | |
| Trading securities | | 53,395 | | | | | | 53,395 | | 66,184 | | | | | | 66,184 | | | | | |
| Total securities | \$ | 82,197 | \$ | 870 | \$ | 299 | \$ | 82,768 | \$ | 97,194 | \$ | 1,116 | \$ | 218 | \$ | 98,092 | | | | | |

NOTE 3 Loans, impaired loans and allowance for credit losses

Loans and impaired loans

| | aı | Gross mount of loans | | Gross npaired loans | | Specific allowance | | Impaired loans net of specific allowance | | General allowance | | Sectoral Illowance | | Total lowance for redit losses | a | Net mount of loans |
|--|----|----------------------------|----|---------------------------|----|-----------------------|----|---|------|----------------------|----|-----------------------|----|--------------------------------------|----|--------------------------|
| | | | | | | | | (millions | of c | lollars) | | | | | | |
| 2002 | | | | | | | | | | | | | | | | |
| Residential mortgages | \$ | 52,810 | \$ | 57 | \$ | 10 | \$ | 47 | \$ | 16 | \$ | | \$ | 26 | \$ | 52,784 |
| Consumer instalment and other personal | | 36,601 | | 137 | | 69 | | 68 | | 200 | | | | 269 | | 36,332 |
| Business and | | 30,001 | | 137 | | 09 | | 00 | | 200 | | | | 209 | | 30,332 |
| government | | 36,716 | | 2,331 | | 995 | | 1,336 | | 925 | | 1,285 | | 3,205 | | 33,511 |
| | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ | |
| Total | \$ | 126,127 | \$ | 2,525 | \$ | 1,074 | \$ | 1,451 | \$ | 1,141 | \$ | 1,285 | \$ | 3,500 | \$ | 122,627 |
| | | | | | | | | | | | | | | | | |
| 2001 | | | | | | | | | | | | | | | | |
| Residential mortgages | \$ | 50,874 | \$ | 88 | \$ | 6 | \$ | 82 | \$ | 61 | \$ | | \$ | 67 | \$ | 50,807 |
| Consumer instalment | | | | | | | | | | | | | | | | |
| and other personal Business and | | 31,396 | | 154 | | 60 | | 94 | | 210 | | | | 270 | | 31,126 |
| government | | 38,723 | | 1,025 | | 113 | | 912 | | 870 | | | | 983 | | 37,740 |
| government | | 30,723 | | 1,023 | | 113 | | 712 | | 070 | | | | 703 | | 37,710 |
| Total | \$ | 120,993 | \$ | 1,267 | \$ | 179 | \$ | 1,088 | \$ | 1,141 | \$ | | \$ | 1,320 | \$ | 119,673 |
| Total | Ψ | 120,773 | Ψ | 1,207 | Ψ | 177 | Ψ | 1,000 | Ψ | 1,171 | Ψ | i | Ψ | 1,320 | Ψ | 117,075 |
| | | | | | | | | | | | | | _ | 2002 | | 2001 |
| | | | | | | | | | | | | | | 2002 | | 2001 |

| | Gross amount of loans | Gross impaired loans | Specific allowance | Impaired loans net of specific allowance | General allowance | Sectoral allowance | allow | Cotal cance for it losses | am | Net ount of oans |
|----------------------------|-----------------------------|----------------------------|-----------------------|---|----------------------|--------------------|-------|---------------------------------|----|------------------------|
| Average gross impaired loa | ns during the ye | ear | | | | | \$ | 1,647 | \$ | 1,242 |

Included in gross residential mortgages are Canadian government-insured mortgages of \$41,360 million at October 31, 2002 (2001 \$39,204 million). Gross impaired loans include foreclosed assets held for sale with a gross carrying value of \$27 million at October 31, 2002 (2001 \$51 million) and a related allowance of \$8 million (2001 \$4 million).

Included in consumer instalment and other personal loans are Canadian government-insured real estate secured personal loans of \$2,680 million at October 31, 2002 (2001 mil).

Included in business and government loans are \$7,032 million of gross loans in the communications sector and \$5,872 million of gross loans in the utilities sector against which sectoral allowances of \$619 million and \$508 million have been provided, respectively.

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Allowance for credit losses

| | | | 2002 | | | | 2001 | Total | | | | | | | |
|--|----|-------------------|----------------------|-------|----|--|-------|------------|-----------------------|----------------------|----|-------|-------|-------|--|
| | - | pecific pwance | General allowance | | | Sectoral allowance ¹ Total | | | Specific allowance | General allowance | | , | Γotal | | |
| | | | | | | (millio | ons (| of dollars |) | | | | | | |
| Balance at beginning of year | \$ | 179 | \$ | 1,141 | \$ | | \$ | 1,320 | \$ | 312 | \$ | 836 | \$ | 1,148 | |
| Provision for credit losses charged to | | | | | | | | | | | | | | | |
| the consolidated statement of | | | | | | | | | | | | | | | |
| operations | | 1,455 | | | | 1,470 | | 2,925 | | 620 | | 300 | | 920 | |
| Transfer from sectoral to specific | | 205 | | | | (205) | | | | | | | | | |
| Write-offs ² | | (893) | | | | | | (893) | | (844) | | | | (844) | |
| Recoveries | | 127 | | | | | | 127 | | 90 | | | | 90 | |
| Other, including foreign exchange | | | | | | | | | | | | | | | |
| rate changes | | 1 | | | | 20 | | 21 | | 1 | | 5 | | 6 | |
| | | | _ | | _ | | | | _ | | _ | | _ | | |
| Allowance for credit losses at end of | | | | | | | | | | | | | | | |
| year | \$ | 1,074 | \$ | 1,141 | \$ | 1,285 | \$ | 3,500 | \$ | 179 | \$ | 1,141 | \$ | 1,320 | |

There was no sectoral allowance for the year ended October 31, 2001.

NOTE 4 Loan securitizations

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During the year, the Bank securitized government guaranteed residential mortgage loans through the creation of mortgage-backed securities and received net cash proceeds of \$3,486 million (2001 \$999 million). The Bank retained the rights to future excess interest on the residential mortgages valued at \$159 million (2001 \$47 million) and received cash flows on interests retained of \$24 million. The gain on sale, net of transaction fees and expenses and before the effects of hedges on the assets sold, was \$114 million (2001 \$38 million). The Bank retained the responsibility for servicing the mortgages. The key assumptions used to value the sold and retained interests included a prepayment rate of 7.0% (2001 7.0%), an excess spread of 1.3% (2001 1.4%) and a discount rate of 4.2% (2001 4.5%). There are no expected credit losses as the mortgages are government guaranteed.

For the year ended October 31, 2002, \$57 million of write-offs related to restructured loans. There were no restructured loans written off during the year ended October 31, 2001.

The following table presents key economic assumptions and the sensitivity of the current fair value of retained interests to two adverse changes in each key assumption as at October 31. The sensitivity analysis is hypothetical and should be used with caution.

| | | Residential mortgage loans | | Credit card loans |
|--------------------------------------|----|-------------------------------|--------|----------------------|
| | | (millio | | |
| 2002 | | | | |
| Carrying value of retained interests | \$ | 184 | \$ 11 | \$ 3 |
| Discount rate | | 3.5% | 3.4% | 3.4% |
| +10% | \$ | (1) | \$ | \$ |
| +20% | | (3) | | |
| Prepayment rate | | 7.0% | 5.5% | 38.2% |
| +10% | \$ | (2) | \$ (1) | \$ |
| +20% | | (5) | (2) | |
| Expected credit losses | | 9 | | % 3.2% |
| +10% | \$ | | \$ | \$ |
| +20% | | | | |
| | 15 | | | |

The following table presents information about gross impaired loans and net write-offs for components of reported and securitized financial assets as at October 31.

| | | | 20 | 02 | | | | 2001 | | | | | | |
|--------------------------------------|--|---------|----------------------------|-------|----------------------|---------|--|---------|----------------------------|-------|----|----------------------|--|--|
| | Loans (net of allowance for credit losses) | | Gross impaired loans | | Net write offs | | Loans (net of allowance for credit losses) | | Gross impaired loans | | W | Net vrite offs | | |
| | | | | | (m | illions | of dol | lars) | | | | | | |
| Type of loan | | | | | | | | | | | | | | |
| Residential mortgages | \$ | 60,857 | \$ | 57 | \$ | 2 | \$ | 59,204 | \$ | 88 | \$ | 4 | | |
| Personal loans | | 42,886 | | 151 | | 389 | | 40,985 | | 184 | | 343 | | |
| Other loans | | 33,800 | | 2,331 | | 445 | | 37,940 | | 1,025 | | 490 | | |
| | | | _ | | _ | | | | _ | | _ | | | |
| Total loans reported and securitized | | 137,543 | | 2,539 | | 836 | | 138,129 | | 1,297 | | 837 | | |
| Less: loans securitized | | 14,916 | | 14 | | 70 | | 18,456 | | 30 | | 83 | | |
| | | | | | | | | | | | | | | |
| Loans held | \$ | 122,627 | \$ | 2,525 | \$ | 766 | \$ | 119,673 | \$ | 1,267 | \$ | 754 | | |

NOTE 5 Goodwill and intangible assets

Goodwill

The changes in the Bank's carrying value of goodwill, by business segment and in total, are as follows:

| | TD Can Trus | | TD Securities | TD Wealth Ianagement | Total | | | |
|---|----------------|-----|---------------|-------------------------|-------|-------|--|--|
| | | | (million | | | | | |
| 2002 | | | | | | | | |
| Carrying value of goodwill at beginning of year | \$ | 841 | \$ 147 | \$ 1,310 | \$ | 2,298 | | |
| Goodwill acquired during the year | | | 379 | 457 | | 836 | | |
| | | | | | | | | |

| | TD Canada Trust T | | | ecurities | TD Wealth Management | | | Fotal |
|---|----------------------|-------|----|-----------|-------------------------|-------|----|--------------|
| Carrying value of goodwill at end of year | \$ | 841 | \$ | 526 | \$ | 1,767 | \$ | 3,134 |
| 2001 | | | | | | | | |
| Carrying value of goodwill at beginning of year | \$ | 917 | \$ | | \$ | 1,245 | \$ | 2,162 |
| Goodwill acquired during the year | | 42 | | 160 | | 132 | | 334 |
| Amortization of goodwill during the year | | (118) | | (13) | | (67) | | (198) |
| | | | | | | | _ | |
| Carrying value of goodwill at end of year | \$ | 841 | \$ | 147 | \$ | 1,310 | \$ | 2,298 |
| | | | | | | | | |

Intangible assets

The following table presents details of the Bank's intangible assets as at October 31. Future income tax liabilities related to these intangible assets are disclosed in Note 12.

| | 2002 | | | | | | | | |
|--------------------------------|------------------|----|---------------------------|----|-------------------------|----|-------------------------|--|--|
| | nrrying value | | ccumulated nortization | | Net arrying value | | Net arrying value | | |
| | | | | | | | | | |
| Finite life intangible assets | | | | | | | | | |
| Core deposit intangible assets | \$ 1,867 | \$ | 753 | \$ | 1,114 | \$ | 1,443 | | |
| Other intangible assets | 3,806 | | 1,537 | | 2,269 | | 2,938 | | |
| | | | | _ | | _ | | | |
| Total intangible assets | \$ 5,673 | \$ | 2,290 | \$ | 3,383 | \$ | 4,381 | | |
| | 16 | | | | | | | | |

Future amortization expense for the carrying amount of intangible assets is estimated to be as follows for the next five years:

| | (millions of dollars) |
|------|---------------------------|
| 2003 | \$ 772 |
| 2004 | 595 |
| 2005 | 458 |
| 2006 | 354 |
| 2007 | 274 |
| | |
| | \$ 2,453 |

For comparative purposes, the table below is provided to present the prior years' net income applicable to common shares and earnings per common share on a consistent basis with the presentation in effect since November 1, 2001.

| For the | years ended O | october 31 |
|---------|---------------|------------|
| 2002 | 2001 | 2000 |

For the years ended October 31

| | | | | | •• , | | nucu O | | |
|--|---------|-----------|----|-------|-------------|---------|----------|-------------|----------|
| | | | | | (m | illions | of dolla | rs) | |
| Net income (loss) | | | | | | | | | |
| Reported net income (loss) applicable to common shares | | | | \$ | (160) | \$ | 1,300 | \$ | 969 |
| Add back: goodwill amortization, net of income taxes | | | | | | | 189 | | 133 |
| | | | | | | | | | |
| Net income (loss) applicable to common shares excluding goodwil | Lamo | rtization | | \$ | (160) | \$ | 1,489 | \$ | 1,102 |
| The mediae (1955) applicable to common shares excluding goodwin | i dilic | ntization | | Ψ | (100) | Ψ | 1,102 | Ψ | 1,102 |
| | | | | | | | | | |
| Basic earnings (loss) per common share | | | | | | _ | | _ | |
| Reported basic earnings (loss) per common share | | | | \$ | (.25) | \$ | 2.07 | \$ | 1.56 |
| Add back: goodwill amortization, net of income taxes | | | | | | | .30 | | .21 |
| | | | | | | | | | |
| Basic earnings (loss) per common share excluding goodwill amorti | zatio | n | | \$ | (.25) | \$ | 2.37 | \$ | 1.77 |
| | | | | | | | | | |
| Diluted earnings (loss) per common share | | | | | | | | | |
| Reported diluted earnings (loss) per common share | | | | \$ | (.25) | ¢ | 2.05 | \$ | 1.53 |
| Add back: goodwill amortization, net of income taxes | | | | Ψ | (.23) | Þ | .30 | φ | .21 |
| Add back. goodwin amortization, net of meonic taxes | | | | | | | .50 | | .21 |
| | | _ | | | | | | _ | |
| Diluted earnings (loss) per common share excluding goodwill amo | rtızat | ion | | \$ | (.25) | \$ | 2.35 | \$ | 1.74 |
| | | | | | | | | | |
| NOTE 6 Land, buildings and equipment | | | | | | | | | |
| | | | | 2 | 002 | | | | 2001 |
| | | | | | 002 | | | | 2001 |
| | | | | Ассии | nulated | N | et book | | Net book |
| | | Cost | | | eciation | 1, | value | | value |
| | | | | | | | | | |
| | | | | (n | nillions of | dollar | rs) | | |
| | | | | | | | | | |
| Land | \$ | 227 | \$ | | | \$ | 227 | | |
| Buildings | | 526 | | | 17 | | 349 | | 459 |
| Computer equipment and software | | 920 | | | 54 | | 379 | | 372 |
| Furniture, fixtures and other equipment | | 596 | | | 26 | | 328 | | 356 |
| Leasehold improvements | | 543 | | | 19 | 2 | 351 | | 340 |
| | _ | | _ | | | _ | | - | |
| | \$ | 2,812 | \$ | | 1,17 | 8 \$ | 1,634 | ! \$ | 1,832 |
| | | | | | , . | | , | | . , |
| | 1.7 | | | | | | | | |
| | 17 | | | | | | | | |

Accumulated depreciation at the end of 2001 was \$1,164 million.

NOTE 7 Deposits

| | | | | | | | 2002 | 2001 |
|-------------------------|-----------|------|--------|---------|--------------|-----|---------|--------------|
| | Demand | No | tice | | Гегт | | Total | Total |
| | | | | (millio | ons of dolla | rs) | | |
| Personal | \$ 15,902 | \$ 3 | 34,874 | \$ | 50,166 | \$ | 100,942 | \$ 95,982 |
| Banks | 565 | | 43 | | 16,192 | | 16,800 | 23,173 |
| Business and government | 11,872 | 1 | 13,610 | | 45,966 | | 71,448 | 74,759 |

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| | | | | | 2002 | | 2001 |
|--|--------------|----|--------|---------------|------|---------|---------------|
| Total | \$ 28,339 | \$ | 48,527 | \$ 112,324 | \$ | 189,190 | \$ 193,914 |
| Non-interest-bearing deposits included above | | | | | | | |
| In domestic offices | | | | | \$ | 4,469 | \$ 3,875 |
| In foreign offices | | | | | | 58 | 10 |
| Interest-bearing deposits included above | | | | | | | |
| In domestic offices | | | | | | 126,916 | 122,806 |
| In foreign offices | | | | | | 56,532 | 65,668 |
| U.S. federal funds purchased | | | | | | 1,215 | 1,555 |
| | | | | | | | |
| Total | | | | | \$ | 189,190 | \$ 193,914 |
| | | | | | | | |
| | | 18 | | | | | |

NOTE 8 Subordinated notes and debentures

The notes and debentures are direct unsecured obligations of the Bank or its subsidiaries and are subordinated in right of payment to the claims of depositors and certain other creditors of the Bank or its subsidiaries. Where appropriate, the Bank has entered into interest rate options, interest rate swaps and currency swaps to modify the related interest rate and foreign currency risks.

| Interest rate (%) | Maturity date | Redeemable at par by issuer beginning ⁶ | | Outstanding October 31 | | | |
|----------------------------|-------------------------|--|-------------------------|------------------------|----|------|-------|
| | | | Foreign currency amount | 2002 | | 2001 | |
| | | | | (millions of dollars) | | | |
| Various ¹ | Jan. 2002 to Oct. 2002 | | | \$ | | \$ | 29 |
| Various ² | Dec. 2002 to Sept. 2005 | | | | 20 | | 13 |
| Floating rate ³ | Oct. 2002 | | US\$150 million | | | | 238 |
| Floating rate ⁴ | Aug. 2003 | | US\$75 million | 1 | 16 | | 119 |
| Floating rate ⁵ | Oct. 2003 | | | 1 | 00 | | 100 |
| 8.00 | Dec. 2003 | | | 1 | 50 | | 150 |
| 6.50 | Jan. 2007 | Jan. 2002 | US\$300 million | | | | 477 |
| 6.75 | Mar. 2007 | Mar. 2002 | US\$200 million | | | | 318 |
| 5.65 | Sept. 2007 | Sept. 2002 | | | | | 25 |
| 6.50 | Aug. 2008 | | US\$150 million | 2 | 34 | | 238 |
| 6.15 | Oct. 2008 | | US\$150 million | 2 | 34 | | 238 |
| 6.13 | Nov. 2008 | | US\$100 million | 1 | 55 | | 159 |
| 6.45 | Jan. 2009 | | US\$150 million | 2 | 34 | | 238 |
| 6.60 | Apr. 2010 | Apr. 2005 | | 7 | 50 | | 750 |
| 8.40 | Dec. 2010 | Dec. 2005 | | 1 | 50 | | 150 |
| 6.00 | July 2011 | July 2006 | | 8 | 00 | | 800 |
| 6.55 | July 2012 | July 2007 | | 5 | 00 | | 500 |
| 5.20 | Sept. 2012 | Sept. 2007 | | 5 | 50 | | |
| 10.05 | Aug. 2014 | | | 1 | 50 | | 150 |
| 9.15 | May 2025 | | | 2 | 00 | | 200 |
| | | | | \$ 4,3 | 43 | \$ | 4,892 |
| | | | | | | | |

Interest is payable at various rates, from .13% to 3.10%.

Interest is payable at various rates, from .13% to 2.95%.

Interest at six-month U.S. dollar LIBOR less .13%, subject to minimum and maximum rates of 5% and 10% respectively.

Interest at three-month U.S. dollar LIBOR, subject to a minimum of 4.10%.

Interest at three-month customers' liability under acceptance rate less .30%, subject to minimum and maximum rates of 6.50% and 9% respectively.

Subject to prior approval of the Superintendent of Financial Institutions Canada.

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Repayment schedule

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The aggregate maturities of the Bank's subordinated notes and debentures are as follows:

| | | 2002 | | 2001 | |
|--|----------|-----------------------|----|-------|--|
| | | (millions of dollars) | | | |
| Within 1 year | \$ | 229 | \$ | 267 | |
| Over 1 to 2 years | | 157 | | 232 | |
| Over 2 to 3 years | | | | 150 | |
| Over 5 years | | 3,957 | | 4,243 | |
| | <u> </u> | 4,343 | \$ | 4,892 | |
| | | , | | , | |
| NOTE 9 Non-controlling interest in subsidiaries | | | | | |
| | | 2002 2001 | | 2001 | |
| | | (millions of dollars) | | | |
| Trust units issued by TD Capital Trust | | | | | |
| 900,000 Capital Trust Securities Series 2009 | \$ | 900 | \$ | 900 | |
| Trust units issued by TD Capital Trust II | | | | | |
| 350,000 Capital Trust Securities Series 2012 | | 350 | | | |
| Common shares and retained earnings of TD Waterhouse Group, Inc. | | | | 372 | |
| | | | | | |
| | \$ | 1,250 | \$ | 1,272 | |

TD Capital Trust Securities Series 2009

The TD Capital Trust Securities (TD CaTS) are issued by TD Capital Trust, whose voting securities are owned 100% by the Bank. Holders of TD CaTS are eligible to receive semi-annual non-cumulative fixed cash distributions of \$38 per TD CaTS. Should the trust fail to pay the semi-annual distributions in full, the Bank's ability to declare dividends on Bank common and preferred shares will be restricted.

Between June 30, 2005 and December 31, 2009, the trust has the option of redeeming the outstanding TD CaTS for the greater of: (a) \$1,000 together with unpaid distributions to the date of redemption and (b) a price calculated to provide an annual yield equal to the yield of

a Government of Canada bond maturing on December 31, 2009 at that time plus .375% together with unpaid distributions to the date of redemption. In the event of an unfavourable change in tax or capital treatment as it applies to the trust prior to June 30, 2005, the trust may redeem the outstanding TD CaTS for a redemption price as calculated above. On or after December 31, 2009, the redemption price would be \$1,000 together with unpaid distributions to the date of redemption. Such redemption rights are subject to the approval of the Superintendent of Financial Institutions Canada.

On or after June 30, 2010, each TD CaTS may, at the option of the holder, be converted semi-annually into one Non-cumulative Class A Redeemable First Preferred Share of the Bank.

By giving at least 60 days of notice prior to the date of conversion to all holders who have given a conversion notice, the Bank may redeem or find substitute purchasers at the purchase price of \$1,000 per TD CaTS together with unpaid distributions to the date of conversion.

Each TD CaTS may be automatically exchanged into one preferred share of the Bank without consent of the holder in the following circumstances: (a) proceedings are commenced for the winding-up of the Bank; (b) the Superintendent of Financial Institutions Canada takes control of the Bank; (c) the Bank has Tier 1 capitalization of less than 5% or a Total Capital ratio of less than 8%; or (d) the Bank has

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failed to comply with a direction of the Superintendent of Financial Institutions Canada to increase its capital or provide additional liquidity.

The distribution rate on the trust securities is 7.60% per annum.

TD Capital Trust Securities Series 2012

The TD Capital Trust Securities (TD CaTS II) are issued by TD Capital Trust II, whose voting securities are owned 100% by the Bank. Holders of TD CaTS II are eligible to receive semi-annual non-cumulative fixed cash distributions of \$33.96 per TD CaTS II. Should the trust fail to pay the semi-annual distributions in full, the Bank's ability to declare dividends on Bank common and preferred shares will be restricted. The proceeds from the issuance were invested in Bank deposits.

Between December 31, 2007 and December 31, 2012, the trust has the option of redeeming the outstanding TD CaTS II for the greater of:
(a) \$1,000 together with unpaid distributions to the date of redemption and (b) a price calculated to provide an annual yield equal to the yield of a Government of Canada bond maturing on December 31, 2012 at that time plus .38% together with unpaid distributions to the date of redemption. In the event of an unfavourable change in tax or capital treatment as it applies to the trust prior to December 31, 2012, the trust may redeem the outstanding TD CaTS II for a redemption price as calculated above. On or after December 31, 2012, the redemption price would be \$1,000 together with unpaid distributions to the date of redemption. Such redemption rights are subject to the approval of the Superintendent of Financial Institutions Canada.

At any time, each TD CaTS II may, at the option of the holder, be converted into 40 Non-cumulative Class A Redeemable First Preferred Shares, Series A2 of