

ACNB CORP
Form 10-K
March 13, 2009

Use these links to rapidly review the document

[Table of Contents](#)

[TABLE OF CONTENTS 2](#)

[Table of Contents](#)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

FORM 10-K

(Mark
One)

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year-ended December 31, 2008

OR

☐ **TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ **to** _____
Commission file number 0-11783

ACNB CORPORATION

(Exact name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of
incorporation or organization)

23-2233457
(I.R.S. Employer
Identification No.)

16 Lincoln Square, Gettysburg, Pennsylvania
(Address of principal executive offices)

17325-3129
(Zip Code)

Registrant's telephone number, including area code: **(717) 334-3161**

Securities registered pursuant to Section 12(b) of the Act: **None**

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, Par Value \$2.50 per Share
(Title of class)

Edgar Filing: ACNB CORP - Form 10-K

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One)

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐ Smaller reporting
(Do not check if a smaller company ☐
reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The aggregate market value of the voting stock held by nonaffiliates of the registrant at June 30, 2008, was approximately \$90,193,000.

The number of shares of the registrant's common stock outstanding on March 6, 2009, was 5,955,943.

Documents Incorporated by Reference

Portions of the registrant's 2009 definitive Proxy Statement are incorporated by reference into Part III of this report.

ACNB CORPORATION

Table of Contents

| | Page |
|---|-----------|
| <u>Part I</u> | |
| <u>Item 1. Business</u> | <u>3</u> |
| <u>Item 1A. Risk Factors</u> | <u>11</u> |
| <u>Item 1B. Unresolved Staff Comments</u> | <u>15</u> |
| <u>Item 2. Properties</u> | <u>15</u> |
| <u>Item 3. Legal Proceedings</u> | <u>16</u> |
| <u>Item 4. Submission of Matters to a Vote of Stockholders</u> | <u>16</u> |
| <u>Part II</u> | |
| <u>Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | <u>17</u> |
| <u>Item 6. Selected Financial Data</u> | <u>20</u> |
| <u>Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | <u>21</u> |
| <u>Item 7A. Quantitative and Qualitative Disclosures About Market Risk</u> | <u>41</u> |
| <u>Item 8. Financial Statements and Supplementary Data</u> | <u>43</u> |
| <u>Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u> | <u>74</u> |
| <u>Item 9A. Controls and Procedures</u> | <u>74</u> |
| <u>Item 9B. Other Information</u> | <u>78</u> |
| <u>Part III</u> | |
| <u>Item 10. Directors, Executive Officers and Corporate Governance</u> | <u>79</u> |
| <u>Item 11. Executive Compensation</u> | <u>79</u> |
| <u>Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u> | <u>79</u> |
| <u>Item 13. Certain Relationships and Related Transactions and Director Independence</u> | <u>79</u> |
| <u>Item 14. Principal Accountant Fees and Services</u> | <u>79</u> |
| <u>Part IV</u> | |
| <u>Item 15. Exhibits and Financial Statement Schedules</u> | <u>79</u> |
| <u>Signatures</u> | <u>82</u> |

Table of Contents

PART I

The management of ACNB Corporation has made forward-looking statements in this Annual Report on Form 10-K. These forward-looking statements may be subject to risks and uncertainties. Forward-looking statements include the information concerning possible or assumed future results of operations of ACNB Corporation and its wholly-owned subsidiaries Adams County National Bank, BankersRe Insurance Group, SPC (formerly Pennbanks Insurance Co., SPC), and Russell Insurance Group, Inc. When words such as "believes," "expects," "anticipates," "may," "could," "should," "estimates," or similar expressions occur in this annual report, management is making forward-looking statements.

Stockholders should note that many factors, some of which are discussed elsewhere in this report, could affect the future financial results of ACNB Corporation and its subsidiaries, both individually and collectively, and could cause those results to differ materially from those expressed in this report. These risk factors include the following:

Operating, legal and regulatory risks;

Economic, political and competitive forces impacting our various lines of business;

The risk that our analysis of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful;

The possibility that increased demand or prices for ACNB's financial services and products may not occur;

Volatility in interest rates; and/or,

Other risks and uncertainties.

ACNB undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date of this report. Readers should carefully review the risk factors described in other documents ACNB files periodically with the Securities and Exchange Commission, including Quarterly Reports on Form 10-Q and any Current Reports on Form 8-K.

ITEM 1 BUSINESS

ACNB CORPORATION

ACNB Corporation is a \$977 million financial holding company headquartered in Gettysburg, Pennsylvania. Through its banking and nonbanking subsidiaries, ACNB provides a full range of banking and financial services to individuals and businesses, including commercial and retail banking, trust and investment management, and insurance. ACNB's operations are conducted through its primary operating subsidiary, Adams County National Bank, with 21 retail banking offices in Adams, Cumberland and York Counties, as well as two loan production offices in York and Franklin Counties, Pennsylvania. The loan production office in Hanover, York County, opened in February 2009. The Corporation was formed in 1982, then became the holding company for Adams County National Bank in 1983.

On January 5, 2005, ACNB Corporation completed the acquisition of Russell Insurance Group, Inc. and Russell Insurance Group, Inc. began to operate as a separate subsidiary of ACNB Corporation. In accordance with the terms of the acquisition, there was contingent consideration associated with this transaction of up to \$3,000,000, payable in 2008 subject to performance criteria for the three-year period subsequent to the acquisition. Due to performance at a higher level than the performance criteria, the liability for this consideration was recorded at December 31, 2006, with a related increase in goodwill. Payment was made in the second quarter of 2008 after it was ascertained that the performance criteria had been met for the full three-year period; after which, the total

Table of Contents

aggregate purchase price was \$8,663,000. In addition, on November 9, 2007, the Corporation entered into another three-year employment contract with Frank C. Russell, Jr., President & Chief Executive Officer of Russell Insurance Group, Inc., effective as of January 1, 2008.

In 2007, Russell Insurance Group, Inc. acquired two additional books of business with an aggregate purchase price of \$637,000. In 2008, Russell Insurance Group, Inc. acquired an additional book of business with an aggregate purchase price of \$1,165,000, all of which was classified as an intangible asset. Also, on December 31, 2008, Russell Insurance Group, Inc. acquired Marks Insurance & Associates, Inc. with an aggregate purchase price of \$1,857,000, of which \$1,300,000 was recorded as an intangible asset and \$557,000 was recorded as goodwill. The intangible assets (excluding goodwill) are being amortized over ten years on a straight line basis. The contingent consideration for both 2008 purchases is payable three years after closing, based on multiples of sellers' commissions, with a maximum payment of \$1,800,000.

ACNB's major source of operating funds is dividends that it receives from its subsidiary bank. ACNB's expenses consist principally of losses from low-income housing investments and interest paid on a term loan used to purchase Russell Insurance Group, Inc. Dividends that ACNB pays to stockholders consist of dividends declared and paid to ACNB by the subsidiary bank.

ACNB and its subsidiaries are not dependent upon a single customer or a small number of customers, the loss of which would have a material adverse effect on the Corporation. ACNB does not depend on foreign sources of funds, nor does it make foreign loans.

The common stock of ACNB is listed on the Over The Counter Bulletin Board under the symbol ACNB.

Russell Insurance Group, Inc. is managed separately from the banking and related financial services that the Corporation offers and is reported as a separate segment. Financial information on this segment is included in Notes to Consolidated Financial Statements, Note S "Segment and Related Information".

BANKING SUBSIDIARY

Adams County National Bank

Adams County National Bank is a full-service commercial bank operating under charter from the Office of the Comptroller of the Currency. The Bank's principal market area is Adams County, Pennsylvania, which is located in southcentral Pennsylvania. Adams County depends on agriculture, industry and tourism to provide employment for its residents. No single sector dominates the county's economy. At December 31, 2008, Adams County National Bank had total assets of \$961 million, total loans of \$641 million, and total deposits of \$690 million.

The main office of the Bank is located at 16 Lincoln Square, Gettysburg, Pennsylvania. In addition to its main office, the Bank has fourteen branches in Adams County, three branches in York County, and three branches in Cumberland County, as well as a loan production office in both York County and Franklin County, Pennsylvania. Adams County National Bank's service delivery channels for its customers also include the ATM network, Customer Contact Center, and Internet and Telephone Banking. The Bank is subject to regulation and periodic examination by the Office of the Comptroller of the Currency. The Federal Deposit Insurance Corporation, as provided by law, insures the Bank's deposits.

Commercial lending includes commercial mortgages, real estate development and construction, accounts receivable and inventory financing, and agricultural loans. Consumer lending programs include home equity loans and lines of credit, automobile and recreational vehicle loans, manufactured housing

Table of Contents

loans, and personal lines of credit. Mortgage lending programs include personal residential mortgages, residential construction loans, and investment mortgage loans.

NONBANKING SUBSIDIARIES

BankersRe Insurance Group, SPC

BankersRe Insurance Group, SPC (formerly Pennbanks Insurance Co., SPC) was organized in 2000 and holds an unrestricted Class "B" Insurer's License under Cayman Islands Insurance Law. The segregated portfolio is engaged in the business of reinsuring credit life and credit accident and disability risks. Total assets of the segregated portfolio as of December 31, 2008, totaled \$231,000.

Russell Insurance Group, Inc.

In January 2005, ACNB Corporation acquired Russell Insurance Group, Inc., a full-service insurance agency that offers a broad range of property and casualty, life, and health insurance to both commercial and individual clients. Based in Westminster, Maryland, Russell Insurance Group, Inc. has served the needs of its clients since its founding as an independent insurance agency by Frank C. Russell, Jr. in 1978. With the acquisition of Marks Insurance & Associates, Inc. as of December 31, 2008, Russell Insurance Group, Inc. operates a second office location in Germantown, Maryland.

COMPETITION

The financial services industry in ACNB's market area is highly competitive, including competition for similar products and services from commercial banks, credit unions, finance and mortgage companies, and other nonbank providers of financial services. Several of ACNB's competitors have legal lending limits that exceed those of ACNB's subsidiary, as well as funding sources on the capital markets that exceed ACNB's availability. The increased competition has resulted from a changing legal and regulatory environment, as well as from the economic climate, customer expectations, and service alternatives via the Internet.

Many bank holding companies have elected to become financial holding companies under the Gramm-Leach-Bliley Act, which gives them a broader range of products with which ACNB must compete. Although the long-range effects of this development cannot be predicted, it will probably further narrow the differences and intensify competition among commercial banks, investment banks, insurance firms, and other financial services companies.

SUPERVISION AND REGULATION

Bank Holding Company Regulation

BANK HOLDING COMPANY ACT OF 1956 ACNB is a financial holding company and is subject to the regulations of the Board of Governors of the Federal Reserve System under the Bank Holding Company Act of 1956. Bank holding companies are required to file periodic reports with and are subject to examination by the Federal Reserve. The Federal Reserve has issued regulations under the Bank Holding Company Act that require a financial holding company to serve as a source of financial and managerial strength to its subsidiary bank. As a result, the Federal Reserve may require ACNB to stand ready to use its resources to provide adequate capital funds to the Bank during periods of financial stress or adversity.

In addition, the Federal Reserve may require a financial holding company to end a nonbanking business if the nonbanking business constitutes a serious risk to the financial soundness and stability of any banking subsidiary of the financial holding company.

Table of Contents

The Bank Holding Company Act prohibits ACNB from acquiring direct or indirect control of more than 5% of the outstanding voting stock of any bank, or substantially all of the assets of any bank, or merging with another bank holding company, without the prior approval of the Federal Reserve. The Bank Holding Company Act allows interstate bank acquisitions and interstate branching by acquisition and consolidation in those states that had not elected to opt out by the required deadline. The Pennsylvania Department of Banking also must approve any similar consolidation. Pennsylvania law permits Pennsylvania financial holding companies to control an unlimited number of banks.

In addition, the Bank Holding Company Act restricts ACNB's nonbanking activities to those that are determined by the Federal Reserve Board to be financial in nature, incidental to such financial activity, or complementary to a financial activity. The Bank Holding Company Act does not place territorial restrictions on the activities of nonbanking subsidiaries of financial holding companies.

GRAMM-LEACH-BLILEY ACT OF 1999 (GLBA) The Gramm-Leach-Bliley Act of 1999 eliminated many of the restrictions placed on the activities of bank holding companies that become financial holding companies. Among other things, the Gramm-Leach-Bliley Act repealed certain Glass-Steagall Act restrictions on affiliations between banks and securities firms, and amended the Bank Holding Company Act to permit bank holding companies that are financial holding companies to engage in activities, and acquire companies engaged in activities, that are: financial in nature (including insurance underwriting, insurance company portfolio investment, financial advisory, securities underwriting, dealing and market-making, and merchant banking activities); incidental to financial activities; or, complementary to financial activities if the Federal Reserve determines that they pose no substantial risk to the safety or soundness of depository institutions or the financial system in general. The Gramm-Leach-Bliley Act also permits national banks, under certain circumstances, to engage through special financial subsidiaries in the financial and other incidental activities authorized for financial holding companies.

REGULATION W Transactions between a bank and its "affiliates" are quantitatively and qualitatively restricted under the Federal Reserve Act. The Federal Deposit Insurance Act applies Sections 23A and 23B to insured nonmember banks in the same manner and to the same extent as if they were members of the Federal Reserve System. The Federal Reserve has also issued Regulation W, which codifies prior regulations under Sections 23A and 23B of the Federal Reserve Act, and interpretative guidance with respect to affiliate transactions. Regulation W incorporates the exemption from the affiliate transaction rules, but expands the exemption to cover the purchase of any type of loan or extension of credit from an affiliate. Affiliates of a bank include, among other entities, the bank's holding company and companies that are under common control with the bank. ACNB Corporation and Russell Insurance Group, Inc. are considered to be affiliates of Adams County National Bank.

USA PATRIOT ACT OF 2001 In October 2001, the USA Patriot Act of 2001 was enacted in response to the terrorist attacks in New York, Pennsylvania and Washington, D.C., which occurred on September 11, 2001. The Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The potential impact of the Patriot Act on financial institutions of all kinds is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and imposes various regulations, including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

SARBANES-OXLEY ACT OF 2002 (SOA) On July 30, 2002, President Bush signed into law the Sarbanes-Oxley Act of 2002. The stated goals of the SOA are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies, and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities law.

Edgar Filing: ACNB CORP - Form 10-K

Table of Contents

The SOA is the most far-reaching U.S. securities legislation enacted in some time. The SOA generally applies to all companies, both U.S. and non-U.S., that file or are required to file periodic reports with the Securities and Exchange Commission (the "SEC") under the Securities Exchange Act of 1934, or the Exchange Act. Given the extensive SEC role in implementing rules relating to many of the SOA's new requirements, the final scope of these requirements remains to be determined.

The SOA includes very specific additional disclosure requirements and new corporate governance rules; requires the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance, and other related rules; and, mandates further studies of certain issues by the SEC. The SOA represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees.

The SOA addresses, among other matters:

Audit committees for all reporting companies;

Certification of financial statements by the chief executive officer and the chief financial officer;

The forfeiture of bonuses or other incentive-based compensation and profits from the sale of an issuer's securities by directors and senior officers in the twelve-month period following initial publication of any financial statements that later require restatement;

A prohibition on insider trading during pension plan black out periods;

Disclosure of off-balance sheet transactions;

A prohibition on personal loans to directors and officers;

Expedited filing requirements for Forms 4;

Disclosure of a code of ethics and filing a Form 8-K for a change or waiver of such code;

"Real time" filing of periodic reports;

Formation of a public accounting oversight board;

Auditor independence; and,

Increased criminal penalties for violations of securities laws.

The SEC has been delegated the task of enacting rules to implement various provisions with respect to, among other matters, disclosure in periodic filings pursuant to the Exchange Act.

AMERICAN JOBS CREATION ACT OF 2004 In 2004, the American Jobs Creation Act was enacted as the first major corporate tax act in years. The act addresses a number of areas of corporate taxation including executive deferred compensation restrictions. The impact of the act on

Edgar Filing: ACNB CORP - Form 10-K

ACNB is not material.

EMERGENCY ECONOMIC STABILIZATION ACT OF 2008 (EESA) In response to the financial crises affecting the banking system and financial markets and going concern threats to investment banks and other financial institutions, on October 3, 2008, the Emergency Economic Stabilization Act of 2008 was signed into law. Pursuant to the EESA, the U.S. Treasury has the authority to, among other things, purchase up to \$700 billion of mortgages, mortgage-backed securities, and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. The EESA included a provision for a temporary increase in FDIC insurance from \$100,000 to \$250,000 per depositor through December 31, 2009.

On October 14, 2008, U. S. Treasury Secretary Paulson, after consulting with the Federal Reserve and the FDIC, announced that the Department of the Treasury will purchase equity stakes in a wide

Table of Contents

variety of banks and thrifts. Under this program, known as the Troubled Asset Relief Program (TARP) Capital Purchase Program, from the \$700 billion authorized by the EESA, the Treasury will make \$250 billion of capital available to U.S. financial institutions in the form of preferred stock. In conjunction with the purchase of preferred stock, the Treasury will receive warrants to purchase common stock with an aggregate market price equal to 15% of the preferred investment. Participating financial institutions will be required to adopt the Treasury's standards for executive compensation and corporate governance for the period during which the Treasury holds equity issued under the TARP Capital Purchase Program.

Also on October 14, 2008, after receiving a recommendation from the boards of the FDIC and the Federal Reserve, and consulting with the President, Secretary Paulson signed the systemic risk exception to the FDIC Act, enabling the FDIC to temporarily provide a 100% guarantee of the senior debt of all FDIC-insured institutions and their holding companies, as well as all deposits in non-interest bearing transaction deposit accounts, under a Temporary Liquidity Guarantee Program. Coverage under the Temporary Liquidity Guarantee Program was available for a 30-day period without charge, and thereafter at a cost of 75 basis points per annum for senior unsecured debt and 10 basis points per annum for non-interest bearing transaction deposits.

It is not clear at this time what impact the EESA, TARP Capital Purchase Program, Temporary Liquidity Guarantee Program, other liquidity and funding initiatives of the Federal Reserve and other agencies that have been previously announced, and any additional programs that may be initiated in the future will have on the financial markets and the other difficulties described above, including the extreme levels of volatility and limited credit availability currently being experienced, or on the U.S. banking and financial industries and the broader U.S. and global economies. Further adverse effects could have an adverse effect on the Corporation and its business.

In the fourth quarter of 2008, ACNB evaluated the merits of participating in the TARP Capital Purchase Program and decided against making application for this voluntary program. With regard to the Temporary Liquidity Guarantee Program, ACNB opted out of participation in the guarantee for newly-issued senior unsecured debt, but elected to participate in the unlimited coverage for non-interest bearing transaction accounts for the benefit of its depositors. Please refer to the "Capital" section of the Management's Discussion and Analysis.

Dividends

ACNB is a legal entity separate and distinct from its subsidiary bank. ACNB's revenues, on a parent company only basis, result almost entirely from dividends paid to the Corporation by its subsidiary bank. Federal and state laws regulate the payment of dividends by ACNB's subsidiary bank. Please refer to "Regulation of Bank" below.

Regulation of Bank

The operations of the subsidiary bank are subject to federal and state statutes applicable to banks chartered under the banking laws of the United States, to members of the Federal Reserve System, and to banks whose deposits are insured by the FDIC. The subsidiary bank's operations are also subject to regulations of the Office of the Comptroller of the Currency, Federal Reserve and FDIC.

The Office of the Comptroller of the Currency, which has primary supervisory authority over national banks, regularly examines banks in such areas as reserves, loans, investments, management practices, and other aspects of operations. These examinations are designed for the protection of the subsidiary bank's depositors rather than ACNB's shareholders. The subsidiary bank must file quarterly and annual reports to the Federal Financial Institutions Examinations Council, or FFIEC.

Table of Contents

NATIONAL BANK ACT The National Bank Act requires the subsidiary national bank to obtain the prior approval of the Office of the Comptroller of the Currency for the payment of dividends if the total of all dividends declared by the bank in one year would exceed the bank's net profits in the current year, as defined and interpreted by regulation, plus retained earnings for the two preceding years, less any required transfers to surplus. In addition, the bank may only pay dividends to the extent that the retained net profits, including the portion transferred to surplus, exceed statutory bad debts, as defined by regulation. These restrictions have not had, nor are they expected to have, any impact on the Corporation's dividend policy.

FEDERAL DEPOSIT INSURANCE CORPORATION ACT OF 1991 Under the Federal Deposit Insurance Corporation Insurance Act of 1991, any depository institution, including the Bank, is prohibited from paying any dividends, making other distributions or paying any management fees if, after such payment, it would fail to satisfy the minimum capital requirement.

FEDERAL RESERVE ACT A subsidiary bank of a bank holding company is subject to certain restrictions and reporting requirements imposed by the Federal Reserve Act, including:

Extensions of credit to the bank holding company, its subsidiaries, or principal shareholders;

Investments in the stock or other securities of the bank holding company or its subsidiaries; and,

Taking such stock or securities as collateral for loans.

COMMUNITY REINVESTMENT ACT OF 1977 (CRA) Under the Community Reinvestment Act of 1977, the Office of the Comptroller of the Currency is required to assess the record of all financial institutions regulated by it to determine if these institutions are meeting the credit needs of the community, including low and moderate income neighborhoods, which they serve and to take this record into account in its evaluation of any application made by any of such institutions for, among other things, approval of a branch or other deposit facility, office relocation, merger, or acquisition of bank shares. The Financial Institutions Reform, Recovery and Enforcement Act of 1989 amended the CRA to require, among other things, that the Office of the Comptroller of the Currency make publicly available the evaluation of a bank's record of meeting the credit needs of its entire community, including low and moderate income neighborhoods. This evaluation includes a descriptive rating like "outstanding," "satisfactory," "needs to improve" or "substantial noncompliance" and a statement describing the basis for the rating. These ratings are publicly disclosed.

FEDERAL DEPOSIT INSURANCE CORPORATION IMPROVEMENT ACT OF 1991 (FDICIA) The Federal Deposit Insurance Corporation Improvement Act requires that institutions be classified, based on their risk-based capital ratios into one of five defined categories, as illustrated below: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized.

| Capital Category | Total Risk-Based Ratio | Tier 1 Risk-Based Ratio | Tier 1 Leverage Ratio | Under a Capital Order or Directive |
|--------------------------------|-------------------------------|--------------------------------|------------------------------|---|
| Well capitalized | ≥10.0% | ≥6.0% | ≥5.0% | NO |
| Adequately capitalized | ≥8.0% | ≥4.0% | ≥4.0%* | |
| Undercapitalized | <8.0% | <4.0% | <4.0%* | |
| Significantly undercapitalized | <6.0% | <3.0% | <3.0% | |
| Critically undercapitalized | | | <2.0% | |

*

3.0% for those banks having the highest available regulatory rating.

Table of Contents

In the event an institution's capital deteriorates to the undercapitalized category or below, FDICIA prescribes an increasing amount of regulatory intervention, including the institution of a capital restoration plan and a guarantee of the plan by a parent institution and the placement of a hold on increases in assets, number of branches, or lines of business. If capital reaches the significantly or critically undercapitalized levels, further material restrictions can be imposed, including restrictions on interest payable on accounts, dismissal of management, and, in critically undercapitalized situations, appointment of a receiver. For well capitalized institutions, FDICIA provides authority for regulatory intervention where the institution is deemed to be engaging in unsafe or unsound practices or receives a less than satisfactory examination report rating for asset quality, management, earnings or liquidity. All but well capitalized institutions are prohibited from accepting brokered deposits without prior regulatory approval. Under FDICIA, financial institutions are subject to increased regulatory scrutiny and must comply with certain operational, managerial and compensation standards developed by Federal Reserve Board regulations. FDICIA also requires the regulators to issue new rules establishing certain minimum standards to which an institution must adhere, including standards requiring a minimum ratio of classified assets to capital, minimum earnings necessary to absorb losses, and minimum ratio of market value to book value for publicly held institutions. Additional regulations are required to be developed relating to internal controls, loan documentation, credit underwriting, interest rate exposure, asset growth, and excessive compensation, fees and benefits.

Monetary and Fiscal Policy

ACNB and its subsidiary bank are affected by the monetary and fiscal policies of government agencies, including the Federal Reserve and FDIC. Through open market securities transactions and changes in its discount rate and reserve requirements, the Board of Governors of the Federal Reserve exerts considerable influence over the cost and availability of funds for lending and investment. The nature of monetary and fiscal policies on future business and earnings of ACNB cannot be predicted at this time. From time to time, various federal and state legislation is proposed that could result in additional regulation of, and restrictions on, the business of ACNB and the subsidiary bank, or otherwise change the business environment. Management cannot predict whether any of this legislation will have a material effect on the business of ACNB.

ACCOUNTING POLICY DISCLOSURE

Disclosure of the Corporation's significant accounting policies is included in Note A to the consolidated financial statements. Some of these policies are particularly sensitive requiring significant judgments, estimates and assumptions to be made by management. Additional information is contained in Management's Discussion and Analysis for the most sensitive of these issues, including the provision and allowance for loan losses which is located in Note D to the consolidated financial statements.

Management, in determining the allowance for loan losses, makes significant estimates. Consideration is given to a variety of factors in establishing this estimate. In estimating the allowance for loan losses, management considers current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan review, financial and managerial strengths of borrowers, adequacy of collateral if collateral dependent or present value of future cash flows, and other relevant factors.

STATISTICAL DISCLOSURES

The following statistical disclosures are included in Management's Discussion and Analysis, Item 7 hereof, and are incorporated by reference in this Item 1:

Interest Rate Sensitivity Analysis

Interest Income and Expense, Volume and Rate Analysis

Table of Contents

Investment Portfolio

Loan Maturity and Interest Rate Sensitivity

Loan Portfolio

Allocation of Allowance for Loan Losses

Deposits

Short-Term Borrowings

AVAILABLE INFORMATION

The Corporation's reports, proxy statements, and other information are available for inspection and copying at the SEC Public Reference Room at 100 F Street, N.E., Washington, DC, 20549, at prescribed rates. The public may obtain information on the operation of the Public Reference Room by calling the Commission at 1-800-SEC-0330. The Corporation is an electronic filer with the Commission. The Commission maintains a website that contains reports, proxy and information statements, and other information regarding registrants that file electronically with the Commission. The address of the Commission's website is <http://www.sec.gov>.

Upon a stockholder's written request, a copy of the Corporation's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, as required to be filed with the SEC pursuant to Securities Exchange Act Rule 13a-1, may be obtained, without charge, from Lynda L. Glass, Executive Vice President & Secretary, 16 Lincoln Square, P.O. Box 3129, Gettysburg, PA 17325, or visit our website at <http://www.acnb.com> and click on "ACNB Corporation Investor Relations".

EMPLOYEES

As of December 31, 2008, ACNB had 269 full-time equivalent employees. None of these employees are represented by a collective bargaining agreement, and ACNB believes it enjoys good relations with its personnel.

ITEM 1A RISK FACTORS

ACNB IS SUBJECT TO INTEREST RATE RISK.

ACNB's earnings and cash flows are largely dependent upon its net interest income. Net interest income is the difference between interest income earned on interest-earning assets such as loans and securities and interest expense paid on interest-bearing liabilities such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond ACNB's control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Board of Governors of the Federal Reserve System. Changes in monetary policy, including changes in interest rates, could influence not only the amount of interest ACNB receives on loans and securities and the amount of interest it pays on deposits and borrowings, but such changes could also affect (i) ACNB's ability to originate loans and obtain deposits, (ii) the fair value of ACNB's financial assets and liabilities, and (iii) the average duration of ACNB's mortgage-backed securities portfolio. If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, ACNB's net interest income, and therefore earnings, could be adversely affected. Earnings could also be adversely affected if the interest rates received on loans and other investments fall more quickly than the interest rates paid on deposits and other borrowings.

Although management believes it has implemented effective asset and liability management strategies to reduce the potential effects of changes in interest rates on ACNB's results of operations, any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on ACNB's financial condition and results of operations.

Table of Contents

ACNB IS SUBJECT TO CREDIT RISK.

As of December 31, 2008, approximately 44% of ACNB's loan portfolio consisted of commercial and industrial, construction, and commercial real estate loans. These types of loans are generally viewed as having more risk of default than residential real estate loans or consumer loans. These types of loans are also typically larger than residential real estate loans and consumer loans. Because ACNB's loan portfolio contains a significant number of commercial and industrial, construction, and commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in non-performing loans. An increase in non-performing loans could result in a net loss of earnings from these loans, an increase in the provision for loan losses, and an increase in loan charge-offs, all of which could have a material adverse effect on ACNB's financial condition and results of operations.

ACNB'S ALLOWANCE FOR LOAN LOSSES MAY BE INSUFFICIENT.

ACNB maintains an allowance for loan losses, which is a reserve established through a provision for possible loan losses charged to expense, that represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The level of the allowance reflects management's continuing evaluation of industry concentrations; specific credit risks; loan loss experience; current loan portfolio quality; present economic, political and regulatory conditions; and, unidentified losses inherent in the current loan portfolio. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires ACNB to make significant estimates of current credit risks and future trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans, and other factors, both within and outside of ACNB's control, may require an increase in the allowance for loan losses. In addition, bank regulatory agencies periodically review ACNB's allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the allowance for loan losses, ACNB will need additional provisions to increase the allowance for loan losses. Any increases in the allowance for loan losses will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on ACNB's financial condition and results of operations.

COMPETITION FROM OTHER FINANCIAL INSTITUTIONS MAY ADVERSELY AFFECT ACNB'S PROFITABILITY.

ACNB's banking subsidiary faces substantial competition in originating both commercial and consumer loans. This competition comes principally from other banks, credit unions, mortgage banking companies, and other lenders. Many of its competitors enjoy advantages, including greater financial resources with higher lending limits, wider geographic presence, more accessible branch office locations, the ability to offer a wider array of services or more favorable pricing alternatives, and lower origination and operating costs. This competition could reduce the Corporation's net income by decreasing the number and size of loans that its banking subsidiary originates and the interest rates it may charge on these loans.

In attracting business and consumer deposits, its banking subsidiary faces substantial competition from other insured depository institutions such as banks, savings institutions and credit unions, as well as institutions offering uninsured investment alternatives, including money market funds. Many of ACNB's competitors enjoy advantages, including greater financial resources, wider geographic presence, more aggressive marketing campaigns, better brand recognition, and more convenient branch office locations. These competitors may offer higher interest rates than ACNB, which could decrease the deposits that it attracts or require it to increase its rates to retain existing deposits or attract new

Table of Contents

deposits. Increased deposit competition could adversely affect ACNB's ability to generate the funds necessary for lending operations. As a result, it may need to seek other sources of funds that may be more expensive to obtain and could increase its cost of funds.

ACNB's banking subsidiary also competes with nonbank providers of financial services, such as brokerage firms, consumer finance companies, credit unions, insurance agencies, and governmental organizations which may offer more favorable terms. Some of its nonbank competitors are not subject to the same extensive regulations that govern its banking operations. As a result, such nonbank competitors may have advantages over ACNB's banking subsidiary in providing certain products and services. This competition may reduce or limit its margins on banking services, reduce its market share, and adversely affect its earnings and financial condition.

ACNB'S CONTROLS AND PROCEDURES MAY FAIL OR BE CIRCUMVENTED.

Management regularly reviews and updates ACNB's internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of ACNB's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on ACNB's business, financial condition and results of operations.

ACNB'S ABILITY TO PAY DIVIDENDS DEPENDS PRIMARILY ON DIVIDENDS FROM ITS BANKING SUBSIDIARY, WHICH IS SUBJECT TO REGULATORY LIMITS AND THE BANK'S PERFORMANCE.

ACNB is a financial holding company and its operations are conducted by its subsidiaries. Its ability to pay dividends depends on its receipt of dividends from its subsidiaries. Dividend payments from its banking subsidiary are subject to legal and regulatory limitations, generally based on net profits and retained earnings, imposed by the various banking regulatory agencies. The ability of its subsidiaries to pay dividends is also subject to its profitability, financial condition, capital expenditures, and other cash flow requirements. There is no assurance that its subsidiaries will be able to pay dividends in the future or that ACNB will generate adequate cash flow to pay dividends in the future. ACNB's failure to pay dividends on its common stock could have a material adverse effect on the market price of its common stock.

ACNB'S PROFITABILITY DEPENDS SIGNIFICANTLY ON ECONOMIC CONDITIONS IN THE COMMONWEALTH OF PENNSYLVANIA AND THE STATE OF MARYLAND.

ACNB's success depends primarily on the general economic conditions of the Commonwealth of Pennsylvania, the State of Maryland, and the specific local markets in which ACNB operates. Unlike larger national or other regional banks that are more geographically diversified, ACNB provides banking and financial services to customers primarily in the southcentral Pennsylvania and northern Maryland region of the country. The local economic conditions in these areas have a significant impact on the demand for ACNB's products and services, as well as the ability of ACNB's customers to repay loans, the value of the collateral securing loans, and the stability of ACNB's deposit funding sources. A significant decline in general economic conditions caused by inflation, recession, acts of terrorism, outbreak of hostilities or other international or domestic occurrences, unemployment, changes in securities markets, or other factors could impact these local economic conditions and, in turn, have a material adverse effect on ACNB's financial condition and results of operations.

Table of Contents

NEW LINES OF BUSINESS OR NEW PRODUCTS AND SERVICES MAY SUBJECT ACNB TO ADDITIONAL RISKS.

From time to time, ACNB may implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services, ACNB may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business and/or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of ACNB's system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business and new products or services could have a material adverse effect on ACNB's business, financial condition and results of operations.

ACNB MAY NOT BE ABLE TO ATTRACT AND RETAIN SKILLED PEOPLE.

ACNB's success depends, in large part, on its ability to attract and retain key people. Competition for the best people in most activities engaged in by ACNB can be intense, and ACNB may not be able to hire people or to retain them. The unexpected loss of services of one or more of ACNB's key personnel could have a material adverse impact on ACNB's business because of their skills, knowledge of ACNB's market, years of industry experience, and the difficulty of promptly finding qualified replacement personnel. ACNB currently has employment agreements, including covenants not to compete, with the following executive officers: its President & Chief Executive Officer, Executive Vice President & Secretary, and the President & Chief Executive Officer of Russell Insurance Group, Inc.

ACNB IS SUBJECT TO CLAIMS AND LITIGATION PERTAINING TO FIDUCIARY RESPONSIBILITY.

From time to time, customers make claims and take legal action pertaining to ACNB's performance of its fiduciary responsibilities. Whether customer claims and legal action related to ACNB's performance of its fiduciary responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a manner favorable to ACNB they may result in significant financial liability and/or adversely affect the market perception of ACNB and its products and services, as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on ACNB's business, which, in turn, could have a material adverse effect on ACNB's financial condition and results of operations.

THE TRADING VOLUME IN ACNB'S COMMON STOCK IS LESS THAN THAT OF OTHER LARGER FINANCIAL SERVICES COMPANIES.

ACNB's common stock trades on the Over The Counter Bulletin Board, and the trading volume in its common stock is less than that of other larger financial services companies. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of ACNB's common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which ACNB has no control. Given the lower trading volume of ACNB's common stock, significant sales of ACNB's common stock, or the expectation of these sales, could cause ACNB's stock price to fall.

Table of Contents

ACNB OPERATES IN A HIGHLY REGULATED ENVIRONMENT AND MAY BE ADVERSELY AFFECTED BY CHANGES IN FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS.

ACNB is subject to extensive regulation, supervision and/or examination by federal and state banking authorities. Any change in applicable regulations or federal, state or local legislation could have a substantial impact on ACNB and its operations. Additional legislation and regulations that could significantly affect ACNB's powers, authority and operations may be enacted or adopted in the future, which could have a material adverse effect on its financial condition and results of operations. Further, regulators have significant discretion and authority to prevent or remedy unsafe or unsound practices or violations of laws by banks and bank holding companies in the performance of their supervisory and enforcement duties. The exercise of regulatory authority may have a negative impact on ACNB's financial condition and results of operations.

Like other bank holding companies and financial institutions, ACNB must comply with significant anti-money laundering and anti-terrorism laws. Under these laws, ACNB is required, among other things, to enforce a customer identification program and file currency transaction and suspicious activity reports with the federal government. Government agencies have substantial discretion to impose significant monetary penalties on institutions which fail to comply with these laws or make required reports.

THE SOUNDNESS OF OTHER FINANCIAL INSTITUTIONS MAY ADVERSELY AFFECT ACNB.

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. ACNB has exposure to many different industries and counterparties, and routinely executes transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks, and other institutional clients. Many of these transactions expose ACNB to credit risk in the event of a default by a counterparty or client. In addition, ACNB's credit risk may be exacerbated when the collateral held by ACNB cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to ACNB. Any such losses could have a material adverse effect on ACNB financial condition and results of operations.

CURRENT LEVELS OF MARKET VOLATILITY ARE UNPRECEDENTED AND MAY HAVE MATERIALLY ADVERSE EFFECTS ON ACNB'S LIQUIDITY AND FINANCIAL CONDITION.

The capital and credit markets have been experiencing extreme volatility and disruption for more than 12 months. In recent weeks, the volatility and disruption have reached unprecedented levels. In some cases, the markets have exerted downward pressure on stock prices, security prices, and credit capacity for certain issuers without regard to those issuers' underlying financial strength. If the current levels of market disruption and volatility continue or worsen, there can be no assurance that ACNB will not experience adverse effects, which may be material, on its liquidity, financial condition, and profitability.

ITEM 1B UNRESOLVED STAFF COMMENTS

None.

ITEM 2 PROPERTIES

Adams County National Bank, in addition to its main office, had a retail banking office network of twenty offices at December 31, 2008. All offices are located in Adams County with the exception of three offices located in Cumberland County and three offices located in York County. There is also a loan production office situated in Franklin County. Offices at fifteen locations are owned, while seven are leased. All real estate owned by the subsidiary bank is free and clear of encumbrances.

Table of Contents

ITEM 3 LEGAL PROCEEDINGS

As of December 31, 2008, there were no material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which ACNB or its subsidiaries are a party or by which any of their property is the subject. In addition, no material proceedings are pending or are known to be threatened or contemplated against the Corporation or the Bank by governmental authorities.

ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF STOCKHOLDERS

There were no matters submitted to a vote of stockholders during the fourth quarter of 2008.

Table of Contents**PART II****ITEM 5 MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

ACNB Corporation's common stock trades on the Over The Counter Bulletin Board under the symbol ACNB. At December 31, 2008 and 2007, there were 20,000,000 shares of common stock authorized, 5,990,943 shares issued, and 5,955,943 and 5,990,943 shares outstanding, respectively. As of December 31, 2008, ACNB had approximately 2,602 stockholders of record. There is no other class of stock authorized or outstanding. At December 31, 2008, there were 35,000 shares of Treasury Stock purchased by ACNB Corporation through the common stock repurchase program approved in October 2008. ACNB is restricted as to the amount of dividends that it can pay to stockholders by virtue of the restrictions on the banking subsidiary's ability to pay dividends to ACNB under the National Bank Act and the rules and regulations of the Comptroller of the Currency. Please refer to Notes J and M of the consolidated financial statements. ACNB Corporation has no equity compensation plans.

There have been no unregistered sales of stock in 2008, 2007 or 2006.

The following table reflects the quarterly high and low prices of ACNB's common stock for the periods indicated and the cash dividends on the common stock for the periods indicated.

| | Price Range Per Share | | Per Share Dividend |
|----------------|-----------------------|----------|--------------------|
| | High | Low | |
| 2008: | | | |
| First Quarter | \$ 15.75 | \$ 14.12 | \$ 0.19 |
| Second Quarter | 16.40 | 13.52 | 0.19 |
| Third Quarter | 16.40 | 14.50 | 0.19 |
| Fourth Quarter | 15.00 | 10.40 | 0.19 |
| 2007: | | | |
| First Quarter | \$ 19.38 | \$ 17.25 | \$ 0.19 |
| Second Quarter | 18.48 | 17.10 | 0.19 |
| Third Quarter | 17.60 | 15.95 | 0.19 |
| Fourth Quarter | 16.85 | 14.80 | 0.19 |

2007 amounts restated for the 5% common stock dividend distributed in December 2007.

| Period | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as part of Publicly Announced Program | Maximum Number of Shares that May Yet Be Purchased Under the Program |
|---------------------------------|----------------------------------|------------------------------|--|--|
| October 1 to October 31, 2008 | | \$ | | 120,000 |
| November 1 to November 30, 2008 | 17,500 | 12.74 | 17,500 | 102,500 |
| December 1 to December 31, 2008 | 17,500 | 12.53 | 17,500 | 85,000 |
| Total | 35,000 | | 35,000 | 85,000 |

Table of Contents

| Index | Period Ending | | | | | |
|---------------------------------|---------------|----------|----------|----------|----------|----------|
| | 12/31/03 | 12/31/04 | 12/31/05 | 12/31/06 | 12/31/07 | 12/31/08 |
| ACNB Corporation | 100.00 | 100.41 | 80.31 | 88.05 | 73.65 | 63.29 |
| NASDAQ Composite | 100.00 | 108.59 | 110.08 | 120.56 | 132.39 | 78.72 |
| Mid-Atlantic Custom Peer Group* | 100.00 | 113.29 | 113.25 | 115.44 | 107.89 | 83.30 |

*

Mid-Atlantic Custom Peer Group consists of Mid-Atlantic commercial banks with assets less than \$1B as of December 26, 2008, and indicated below. Source: SNL Financial LC, Charlottesville, VA

| Company | City | State | Company | City | State |
|---------------------------------------|------------------|-------|-----------------------------------|----------------|-------|
| 1st Colonial Bancorp, Inc. | Collingswood | NJ | Greater Hudson Bank | Middletown | NY |
| 1st Constitution Bancorp | Cranbury | NJ | Hamlin Bank and Trust Company | Smethport | PA |
| 1st Summit Bancorp of Johnstown, Inc. | Johnstown | PA | Harford Bank | Aberdeen | MD |
| Abigail Adams National Bancorp, Inc. | Washington | DC | Harvest Community Bank | Pennsville | NJ |
| Absecon Bancorp | Absecon | NJ | Highlands State Bank | Vernon | NJ |
| ACNB Corporation | Gettysburg | PA | Hilltop Community Bancorp, Inc. | Summit | NJ |
| Adirondack Trust Company | Saratoga Springs | NY | HNB Bancorp, Inc. | | |
| Allegheny Valley Bancorp, Inc. | Pittsburgh | PA | Honat Bancorp, Inc. | Halifax | PA |
| Allegiance Bank of North America | Bala Cynwyd | PA | Hopewell Valley Community Bank | Honesdale | PA |
| American Bank Incorporated | Allentown | PA | Howard Bancorp, Inc. | Pennington | NJ |
| AmeriServ Financial, Inc. | Johnstown | PA | IBW Financial Corporation | Ellicott City | MD |
| Annapolis Bancorp, Inc. | Annapolis | MD | Jeffersonville Bancorp | Washington | DC |
| Ballston Spa Bancorp, Inc. | Ballston Spa | NY | Jonestown Bank and Trust | Jeffersonville | NY |
| Bancorp of New Jersey, Inc. | Fort Lee | NJ | Juniata Valley Financial Corp. | Jonestown | PA |
| Bank of Akron | Akron | NY | Kinderhook Bank Corporation | Mifflintown | PA |
| Bank of Utica | Utica | NY | Kish Bancorp, Inc. | Kinderhook | NY |
| Bay National Corporation | Lutherville | MD | Landmark Bancorp, Inc. | Reedsville | PA |
| BCB Bancorp, Inc. | Bayonne | NJ | Liberty Bell Bank | Pittston | PA |
| Berkshire Bancorp Inc. | New York | NY | Luzerne National Bank Corporation | Cherry Hill | NJ |
| Bridge Bancorp, Inc. | Bridgehampton | NY | Lyons Bancorp, Inc. | Luzerne | PA |
| Brunswick Bancorp | New Brunswick | NJ | Madison National Bank | Lyons | NY |
| | | | | Hauppauge | NY |

Edgar Filing: ACNB CORP - Form 10-K

| | | | | | |
|-----------------------------------|-------------|----|-------------------------|-----------|----|
| Calvin B. Taylor Bankshares, Inc. | Berlin | MD | Mainline Bancorp, Inc. | Ebensburg | PA |
| Carrollton Bancorp | Baltimore | MD | Manor Bank | Manor | PA |
| CB Financial Corp | Rehoboth | | Mars National Bank | | |
| | Beach | DE | | Mars | PA |
| CB Financial Services, Inc. | | | Maryland Bankcorp, Inc. | Lexington | |
| | Carmichaels | PA | | Park | MD |

Edgar Filing: ACNB CORP - Form 10-K

Table of Contents

| Company | City | State | Company | City | State |
|---|---------------|-------|--|----------------|-------|
| CBT Financial Corporation | Clearfield | PA | Mauch Chunk Trust Financial Corp. | Jim Thorpe | PA |
| CCFNB Bancorp, Inc. | Bloomsburg | PA | Mercersburg Financial Corporation | Mercersburg | PA |
| Cecil Bancorp, Inc. | Elkton | MD | Mid Penn Bancorp, Inc. | Millersburg | PA |
| Central Jersey Bancorp | Oakhurst | NJ | Mifflinburg Bank & Trust Company | Mifflinburg | PA |
| Chemung Financial Corporation | Elmira | NY | MNB Corporation | Bangor | PA |
| Chesapeake Bancorp | Chestertown | MD | Muncy Bank Financial, Inc. | Muncy | PA |
| Citizens Financial Services, Inc. | Mansfield | PA | National Bank of Cocksackie | Cocksackie | NY |
| Citizens National Bank of Meyersdale | Meyersdale | PA | National Capital Bank of Washington | Washington | DC |
| Clarion County Community Bank | Clarion | PA | Neffs Bancorp, Inc. | Neffs | PA |
| Codorus Valley Bancorp, Inc. | York | PA | New Century Bank | Phoenixville | PA |
| Comm Bancorp, Inc. | Clarks Summit | PA | New Jersey Community Bank | Freehold | NJ |
| CommerceFirst Bancorp, Inc. | Annapolis | MD | New Millennium Bank | New Brunswick | NJ |
| Commercial National Financial Corporation | Latrobe | PA | New Windsor Bancorp, Inc. | New Windsor | MD |
| Community Bank of Bergen County | Maywood | NJ | Noble Community Bank | Sparta | NJ |
| Community Bankers' Corporation | Marion Center | PA | Northumberland Bancorp | Northumberland | PA |
| Community National Bank | Great Neck | NY | Norwood Financial Corp. | Honesdale | PA |
| Community Partners Bancorp | Middletown | NJ | Old Forge Bank | Old Forge | PA |
| Cornerstone Bank | Moorestown | NJ | Old Line Bancshares, Inc. | Bowie | MD |
| Country Bank Holding Company, Inc. | New York | NY | Orange County Bancorp, Inc. | Middletown | NY |
| County First Bank | La Plata | MD | Parke Bancorp, Inc. | Sewell | NJ |
| Damascus Community Bank | Damascus | MD | Pascack Community Bank | Westwood | NJ |
| Delaware Bancshares, Inc. | Walton | NY | Patapsco Bancorp, Inc. | Dundalk | MD |
| Delhi Bank Corp. | Delhi | NY | Penn Bancshares, Inc. | Pennsville | NJ |
| Delmar Bancorp | Delmar | MD | Penns Woods Bancorp, Inc. | Williamsport | PA |
| Dimeco, Inc. | Honesdale | PA | Penseco Financial Services Corporation | Scranton | PA |
| DNB Financial Corporation | Downingtown | PA | Peoples Bancorp, Inc. | Chestertown | MD |
| Eagle National Bancorp, Inc. | Upper Darby | PA | Peoples Financial Services Corp. | Hallstead | PA |
| Easton Bancorp, Inc. | Easton | MD | Peoples Limited | Wyalusing | PA |
| Emclaire Financial Corp. | Emlenton | PA | PSB Holding Corporation | Preston | MD |
| ENB Financial Corp. | Ephrata | PA | Putnam County National Bank of Carmel | Carmel | NY |
| Enterprise National Bank N.J. | Kenilworth | NJ | QNB Corp. | Quakertown | PA |
| ES Bancshares, Inc. | Newburgh | NY | Regal Bancorp, Inc. | Owings Mills | MD |
| Evans Bancorp, Inc. | Hamburg | NY | Republic First Bancorp, Inc. | Philadelphia | PA |
| Farmers and Merchants Bank | Upperco | MD | Rising Sun Bancorp | Rising Sun | MD |
| Fidelity D & D Bancorp, Inc. | Dunmore | PA | Rumson-Fair Haven Bank & Trust Co. | Rumson | NJ |
| First Americano Financial Corporation | Elizabeth | NJ | Scottdale Bank & Trust Company | Scottdale | PA |
| First Bank | Williamstown | NJ | Shore Community Bank | Toms River | NJ |
| First Bank of Delaware | Wilmington | DE | Solvay Bank Corporation | Solvay | NY |
| First Community Financial Corporation | Mifflintown | PA | Somerset Hills Bancorp | Bernardsville | NJ |
| First Keystone Corporation | Berwick | PA | Somerset Trust Holding Company | Somerset | PA |
| First National Bank of Groton | Groton | NY | Sterling Banks, Inc. | Mount Laurel | NJ |
| First National Bank of Port Allegany | Port Allegany | PA | Steuben Trust Corporation | Hornell | NY |
| First Perry Bancorp, Inc. | Marysville | PA | Stewardship Financial Corporation | Midland Park | NJ |
| First Resource Bank | Exton | PA | Sussex Bancorp | Franklin | NJ |
| First State Bank | Cranford | NJ | Tower Bancorp, Inc. | Greencastle | PA |
| Fleetwood Bank Corporation | Fleetwood | PA | Tri-County Financial Corporation | Waldorf | MD |
| FNB Bancorp, Inc. | Newtown | PA | Turbotville National Bancorp, Inc. | Turbotville | PA |
| FNBM Financial Corporation | Minersville | PA | Union National Financial Corporation | Lancaster | PA |
| Fort Orange Financial Corp. | Albany | NY | Unity Bancorp, Inc. | Clinton | NJ |
| Franklin Financial Services Corporation | Chambersburg | PA | USA Bank | Port Chester | NY |
| Frederick County Bancorp, Inc. | Frederick | MD | USB Bancorp, Inc. | Staten Island | NY |
| Glen Burnie Bancorp | Glen Burnie | MD | WashingtonFirst Bank | Washington | DC |
| Glenville Bank Holding Company, Inc. | Scotia | NY | WebFinancial Corporation | New York | NY |
| GNB Financial Services, Inc. | Gratz | PA | West Milton Bancorp, Inc. | West Milton | PA |
| Gotham Bank of New York | New York | NY | Wilber Corporation | Oneonta | NY |
| | | | Woodlands Financial Service Company | Williamsport | PA |

Table of Contents**ITEM 6 SELECTED FINANCIAL DATA**

| Year Ended December 31, | | | | | |
|---|------------|------------|------------|------------|------------|
| Dollars in thousands, except per share data | 2008 | 2007 | 2006 | 2005 | 2004 |
| INCOME STATEMENT DATA | | | | | |
| Interest income | \$ 47,921 | \$ 51,581 | \$ 48,287 | \$ 42,284 | \$ 37,752 |
| Interest expense | 18,897 | 26,561 | 23,448 | 17,370 | 13,183 |
| Net interest income | 29,024 | 25,020 | 24,839 | 24,914 | 24,569 |
| Provision for loan losses | 5,570 | 500 | 870 | 516 | 300 |
| Net interest income after provision for loan losses | 23,454 | 24,520 | 23,969 | 24,398 | 24,269 |
| Other income | 10,438 | 10,364 | 9,912 | 8,885 | 5,865 |
| Other expenses | 26,071 | 25,030 | 24,666 | 24,497 | 18,571 |
| Income before income taxes | 7,821 | 9,854 | 9,215 | 8,786 | 11,563 |
| Applicable income taxes | 1,077 | 1,917 | 1,925 | 1,410 | 2,255 |
| Net income | \$ 6,744 | \$ 7,937 | \$ 7,290 | \$ 7,376 | \$ 9,308 |
| BALANCE SHEET DATA (AT YEAR-END) | | | | | |
| Assets | \$ 976,679 | \$ 926,665 | \$ 964,757 | \$ 945,136 | \$ 924,188 |
| Securities | 252,536 | 290,496 | 352,797 | 367,878 | 405,943 |
| Loans, net | 630,330 | 542,354 | 518,843 | 489,008 | 436,631 |
| Deposits | 690,297 | 670,640 | 669,705 | 679,381 | 646,872 |
| Borrowings | 190,404 | 161,012 | 205,503 | 185,085 | 196,966 |
| Stockholders' equity | 84,439 | 85,130 | 77,304 | 74,010 | 74,521 |
| COMMON SHARE DATA* | | | | | |
| Earnings per share basic | \$ 1.13 | \$ 1.32 | \$ 1.22 | \$ 1.23 | \$ 1.55 |
| Cash dividends paid | .76 | .76 | .76 | .83 | .82 |
| Book value per share | 14.18 | 14.21 | 12.90 | 12.32 | 12.44 |
| Weighted average number of common shares | 5,988,525 | 5,990,943 | 5,990,943 | 5,990,943 | 5,990,943 |
| Dividend payout ratio | 67.47% | 57.52% | 62.63% | 67.07% | 52.56% |
| PROFITABILITY RATIOS AND CONDITION | | | | | |
| Return on average assets | 0.72% | 0.81% | 0.76% | 0.79% | 1.04% |
| Return on average equity | 7.96% | 9.83% | 9.72% | 10.03% | 12.84% |
| Average stockholders' equity to average assets | 9.10% | 8.23% | 7.82% | 7.92% | 8.11% |
| SELECTED ASSET QUALITY RATIOS | | | | | |
| Non-performing loans to total loans | 1.52% | 0.41% | 0.79% | 1.40% | 1.86% |
| Net charge-offs to average loans outstanding | 0.68% | % | % | % | 0.08% |
| Allowance for loan losses to total loans | 1.16% | 1.07% | 1.03% | 0.90% | 0.89% |
| Allowance for loan losses to non-performing loans | 76.33% | 258.99% | 130.42% | 64.36% | 47.94% |

*

All amounts restated for the 5% common stock dividends distributed in December 2006 and 2007.

Table of Contents

ITEM 7 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

INTRODUCTION AND FORWARD-LOOKING STATEMENTS

Introduction

The following is management's discussion and analysis of the significant changes in the financial condition, results of operations, capital resources, and liquidity presented in its accompanying consolidated financial statements for ACNB Corporation (the Corporation or ACNB), a financial holding company. Please read this discussion in conjunction with the consolidated financial statements and disclosures included herein. Current performance does not guarantee, assure or indicate similar performance in the future.

Forward-Looking Statements

In addition to historical information, this Form 10-K contains forward-looking statements. Examples of forward-looking statements include, but are not limited to, (a) projections or statements regarding future earnings, expenses, net interest income, other income, earnings or loss per share, asset mix and quality, growth prospects, capital structure, and other financial terms, (b) statements of plans and objectives of management or the Board of Directors, and (c) statements of assumptions, such as economic conditions in the Corporation's market areas. Such forward-looking statements can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "intends", "will", "should", "anticipates", or the negative of any of the foregoing or other variations thereon or comparable terminology, or by discussion of strategy. Forward-looking statements are subject to certain risks and uncertainties such as local economic conditions, competitive factors, and regulatory limitations. Actual results may differ materially from those projected in the forward-looking statements. We caution readers not to place undue reliance on these forward-looking statements. They only reflect management's analysis as of this date. The Corporation does not revise or update these forward-looking statements to reflect events or changed circumstances. Please carefully review the risk factors described in other documents the Corporation files from time to time with the Securities and Exchange Commission, including the Quarterly Reports on Form 10-Q and any Current Reports on Form 8-K.

Critical Accounting Policies

The accounting policies that the Corporation's management deems to be most important to the portrayal of its financial condition and results of operations, and that require management's most difficult, subjective or complex judgment, often result in the need to make estimates about the effect of such matters which are inherently uncertain. The following policies are deemed to be critical accounting policies by management:

The allowance for loan losses represents management's estimate of probable losses inherent in the loan portfolio. Management makes numerous assumptions, estimates and adjustments in determining an adequate allowance. The Corporation assesses the level of potential loss associated with its loan portfolio and provides for that exposure through an allowance for loan losses. The allowance is established through a provision for loan losses charged to earnings. The allowance is an estimate of the losses inherent in the loan portfolio as of the end of each reporting period. The Corporation assesses the adequacy of its allowance on a quarterly basis. The specific methodologies applied on a consistent basis are discussed in greater detail under the caption, "Allowance for Loan Losses", in a subsequent section of the following Management's Discussion and Analysis of Financial Condition and Results of Operations.

The evaluation of securities for other than temporary impairment requires a significant amount of judgment. In estimating other than temporary impairment losses, management considers

Table of Contents

various factors, including length of time the fair value has been below cost, the financial condition of the issuer, and the intent and ability of the Corporation to hold the securities until recovery. Declines in fair value that are determined to be other than temporary are charged against earnings.

SFAS No. 142, "Goodwill and Other Intangible Assets", requires that goodwill is not amortized to expense, but rather that it be tested for impairment at least annually. Impairment write-downs are charged to results of operations in the period in which the impairment is determined. The Corporation did not identify any impairment on its goodwill from its most recent testing, which was performed as of December 31, 2008. If certain events occur which might indicate goodwill has been impaired, the goodwill is tested when such events occur. No such events occurred in 2008. Other acquired intangible assets with finite lives, such as customer lists, are required to be amortized over the estimated lives. These intangibles are generally amortized using the straight line method over estimated useful lives of ten years.

EXECUTIVE OVERVIEW

The primary source of the Corporation's revenues is net interest income derived from interest earned on loans and investments, less deposit and borrowing funding costs. Revenues are influenced by general economic factors, including market interest rates, the economy of the markets served, stock market conditions, as well as competitive forces within the markets.

The Corporation's overall strategy is to increase loan growth in local markets, while maintaining a reasonable funding base by offering competitive deposit products and services. The year 2008 ended in probably the most severe recession since World War II with credit markets and many financial institutions impaired. While remaining profitable and well capitalized, ACNB experienced expense increases from the need to bolster the allowance for loan losses and from in-market expansion. This resulted in decreased net income to \$6,744,000, or \$1.13 per share, in 2008, compared to \$7,937,000, or \$1.32 per share, in 2007 and \$7,290,000, or \$1.22 per share, in 2006. Returns on average equity were 7.96%, 9.83% and 9.72% in 2008, 2007 and 2006, respectively.

By eliminating investments funded by higher cost borrowings and actively managing funding costs, the Corporation's net interest margin increased on average to 3.37% in 2008 compared to 2.74% and 2.79% in 2007 and 2006, respectively. The net interest margin at year-end 2008, however, had decreased slightly due to assets continuing to reprice lower while some funding costs cannot decline further. Net interest income was \$29,024,000 in 2008, as compared to \$25,020,000 in 2007 and \$24,839,000 in 2006.

Other income was \$10,438,000, \$10,364,000 and \$9,912,000 in 2008, 2007 and 2006, respectively. The largest source of other income is commissions from insurance sales from Russell Insurance Group, Inc., which decreased by 5% in 2008 with the effects of a soft insurance market due to lower premiums and reduced commercial insurance volume due to economic contractions. In 2008, a \$159,000 gain was recognized on investments compared to a gain of \$42,000 in 2007 and a gain of \$204,000 in 2006. Income from fiduciary activities totaled \$1,021,000 for 2008, as compared to \$906,000 for 2007 and \$770,000 for 2006. Trust fiduciary income benefited from strong organic growth in average assets under administration. Service charges on deposit accounts increased 8% to \$2,284,000, and revenue from ATM/debit card transactions increased 1% to \$950,000 on higher volume and as a result of changing vendors.

Other expenses increased to \$26,071,000, or by 4%, in 2008, as compared to \$25,030,000 in 2007 and \$24,666,000 in 2006. The largest component of other expenses is salaries and employee benefits, which increased 9% to \$14,401,000 in 2008 compared to \$13,251,000 in 2007, mainly as a result of annual merit increases and the addition of new commercial lending officers and management. Occupancy and equipment expenditures decreased 6% in 2008 compared to 2007 due to a reduction in

Table of Contents

outsourced processing and the lease of space in the Operations Center. Other expenditures in 2008 that were higher included increased loan collection, corporate governance, and electronic delivery expenses. Other expenses were lower in 2007 compared to 2006 in part due to lesser Sarbanes-Oxley Act compliance costs.

A more thorough discussion of the Corporation's results of operations is included in the following pages.

NEW ACCOUNTING PRONOUNCEMENTS

FSP 142-3

In April 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) 142-3, "Determination of the Useful Life of Intangible Assets". This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, "Goodwill and Other Intangible Assets". The intent of FSP 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141R and other GAAP. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. The new pronouncement will not have a material impact on the Corporation's consolidated financial statements.

FSP FAS 132(R)-1

In December 2008, the FASB issued FSP FAS 132(R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets". This FSP amends SFAS No. 132(R), "Employers' Disclosures about Pensions and Other Postretirement Benefits", to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. The disclosures about plan assets required by this FSP shall be provided for fiscal years ending after December 15, 2009. The Corporation is currently reviewing the effect this new pronouncement will have on its consolidated financial statements.

RESULTS OF OPERATIONS

Net Interest Income

The primary source of ACNB's traditional banking revenue is net interest income, which represents the difference between interest income on earning assets and interest expense on liabilities used to fund those assets. Earning assets include loans, securities, and federal funds sold. Interest bearing liabilities include deposits and borrowings.

Net interest income is affected by changes in interest rates, volume of interest bearing assets and liabilities, and the composition of those assets and liabilities. The "interest rate spread" and "net interest margin" are two common statistics related to changes in net interest income. The interest rate spread represents the difference between the yields earned on interest earning assets and the rates paid for interest bearing liabilities. The net interest margin is defined as the percentage of net interest income to average earning assets, which also considers the Corporation's net non-interest bearing funding sources, the largest of which are non-interest bearing demand deposits and stockholders' equity.

Table of Contents

The following table includes average balances, rates, interest income and expense, interest rate spread, and net interest margin:

Table 1 Average Balances, Rates and Interest Income and Expense

| Dollars in thousands | 2008 | | | 2007 | | | 2006 | | |
|---|-------------------|------------------|--------------|-------------------|------------------|--------------|-------------------|------------------|--------------|
| | Average Balance | Interest | Yield/ Rate | Average Balance | Interest | Yield/ Rate | Average Balance | Interest | Yield/ Rate |
| INTEREST EARNING ASSETS | | | | | | | | | |
| Loans | \$ 594,678 | \$ 35,561 | 5.98% | \$ 543,256 | \$ 35,740 | 6.58% | \$ 517,675 | \$ 33,281 | 6.43% |
| Taxable securities | 215,714 | 10,286 | 4.77% | 322,839 | 13,670 | 4.23% | 338,543 | 13,260 | 3.92% |
| Tax-exempt securities | 47,814 | 1,790 | 3.74% | 33,779 | 1,348 | 3.99% | 23,483 | 931 | 3.96% |
| Total Securities | 263,528 | 12,076 | 4.58% | 356,618 | 15,018 | 4.21% | 362,026 | 14,191 | 3.92% |
| Other | 2,282 | 284 | 12.45% | 12,484 | 823 | 6.59% | 11,536 | 815 | 7.06% |
| Total Interest Earning Assets | 860,488 | 47,921 | 5.57% | 912,358 | 51,581 | 5.65% | 891,237 | 48,287 | 5.42% |
| Cash and due from banks | 15,088 | | | 15,316 | | | 15,672 | | |
| Premises and equipment | 14,295 | | | 14,340 | | | 14,832 | | |
| Other assets | 48,265 | | | 43,823 | | | 42,368 | | |
| Allowance for loan losses | (7,062) | | | (5,513) | | | (4,917) | | |
| Total Assets | \$ 931,074 | | | \$ 980,324 | | | \$ 959,192 | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | | | | | |
| INTEREST BEARING LIABILITIES | | | | | | | | | |
| Interest bearing demand deposits | \$ 109,478 | \$ 242 | 0.22% | \$ 111,006 | \$ 600 | 0.54% | \$ 112,908 | \$ 754 | 0.67% |
| Savings deposits | 197,019 | 2,238 | 1.14% | 202,774 | 3,840 | 1.89% | 225,116 | 4,501 | 2.00% |
| Time deposits | 296,511 | 10,707 | 3.61% | 290,595 | 12,447 | 4.28% | 256,890 | 9,682 | 3.77% |
| Total Interest Bearing Deposits | 603,008 | 13,187 | 2.19% | 604,375 | 16,887 | 2.79% | 594,914 | 14,937 | 2.51% |
| Short-term borrowings | 44,401 | 714 | 1.61% | 78,139 | 3,216 | 4.12% | 69,754 | 2,856 | 4.09% |
| Long-term borrowings | 109,559 | 4,996 | 4.56% | 128,173 | 6,458 | 5.04% | 132,826 | 5,655 | 4.26% |
| Total Interest Bearing Liabilities | 756,968 | 18,897 | 2.50% | 810,687 | 26,561 | 3.28% | 797,494 | 23,448 | 2.94% |
| Non-interest bearing demand deposits | 81,250 | | | 76,570 | | | 76,570 | | |
| Other liabilities | 8,174 | | | 12,344 | | | 10,137 | | |
| Stockholders' equity | 84,682 | | | 80,723 | | | 74,991 | | |
| Total Liabilities and Stockholders' Equity | \$ 931,074 | | | \$ 980,324 | | | \$ 959,192 | | |
| NET INTEREST INCOME | | \$ 29,024 | | | \$ 25,020 | | | \$ 24,839 | |
| INTEREST RATE SPREAD | | | 3.07% | | | 2.37% | | | 2.48% |
| NET INTEREST MARGIN | | | 3.37% | | | 2.74% | | | 2.79% |

For yield calculation purposes, nonaccruing loans are included in average loan balances. Yields on tax-exempt securities are not tax effected.

Table 1 presents balance sheet items on a daily average basis, net interest income, interest rate spread, and net interest margin for the years ending December 31, 2008, 2007 and 2006. Table 2 analyzes the relative impact on net interest income for changes in the volume of interest

Edgar Filing: ACNB CORP - Form 10-K

earning assets and interest bearing liabilities and changes in rates earned and paid by the Corporation on such assets and liabilities.

Net interest income totaled \$29,024,000 in 2008, as compared to \$25,020,000 in 2007 and \$24,839,000 in 2006. During 2008, net interest income increased as a result of lower funding costs exceeding lower interest income due to market rate decreases. In addition, a negative-spread leverage position of investment securities funded by wholesale borrowings was eliminated. The increase in net

Table of Contents

interest income in 2007 was primarily related to a better mix of higher-earning loans and increased yields on earning assets.

The net interest margin during 2008 was 3.37% compared to 2.74% during 2007. The margin increased due to decreased funding costs from market rate declines and the public's acceptance of lower rates in exchange for secure deposits. The Federal Open Market Committee repeatedly decreased the federal funds rate from September 2007 to December 2008. These decreases allowed interest rate reductions on lower-cost transactional deposit products and higher-cost certificates of deposit at the same time that rates were decreasing on borrowed funds; the result was a 0.78% decrease in funding costs. Reducing the benefit of a lower cost of funds in 2008 was earning asset yield declines in the loan portfolio as new originations were generated at lower rates and existing adjustable rate loans reset at lower rates based on declines in index rates. Maintaining net interest margin going forward will be challenged by the fact that some deposit rates are nearing practical floors, while loans and investment securities may continue to decrease in yields. The cost and availability of wholesale funding could also be affected by a continuation in credit market turmoil. In 2007, lower-earning investment securities and residential mortgage maturities were replaced with higher-earning commercial loans. In addition, to avoid timing risk, a large block of expected fourth quarter investment calls were reinvested evenly through the year which improved the yield on securities. The result of this redeployment of earning assets and investment management increased earning asset yields by 0.23% in 2007. The net interest margin during 2007 was 2.74% compared to 2.79% during 2006. The margin decreased due to the higher cost on interest sensitive deposits and borrowings outpacing earning asset increases.

Average earning assets were \$860,488,000 in 2008, a decrease of 5.7% from the balance of \$912,358,000 in 2007 and \$891,237,000 in 2006. Investment securities were the primary contributor to the 2008 decrease as maturities were used to payoff borrowings to improve net interest income. Average interest bearing liabilities were \$756,968,000 in 2008, down from \$810,687,000 in 2007 and \$797,494,000 in 2006. On average, deposits were stable, while borrowings decreased by 25.4% from proceeds of the securities called in 2007 and 2008. The recent years' shift in mix to more time deposits and less lower-cost transaction and savings deposits reversed by year-end 2008. Local competition, however, kept time deposit rates relatively high.

The rate/volume analysis detailed in Table 2 shows that the increase in net interest income change in 2008 was due to funding cost rate decreases exceeding earning assets rate decreases. The decrease in interest income was 52% less than the decrease in interest expense. Interest expense decreased due to less borrowed fund volume and rate decreases in all interest bearing liability categories. Positive volume and rate changes in interest income in 2007 were mostly offset by increased rates on deposits and borrowings used to fund those assets in that year.

Table of Contents

The following table shows changes in net interest income attributed to changes in rates and changes in average balances of interest earning assets and interest bearing liabilities:

Table 2 Rate/Volume Analysis

| In thousands | 2008 versus 2007 | | | 2007 versus 2006 | | |
|--------------------------------|-------------------|-------------------|-------------------|-------------------|-----------------|-----------------|
| | Due to Changes in | | | Due to Changes in | | |
| | Volume | Rate | Total | Volume | Rate | Total |
| INTEREST EARNING ASSETS | | | | | | |
| Loans | \$ 3,226 | \$ (3,405) | \$ (179) | \$ 1,671 | \$ 788 | \$ 2,459 |
| Taxable securities | (4,951) | 1,567 | (3,384) | (633) | 1,043 | 410 |
| Tax-exempt securities | 530 | (88) | 442 | 411 | 6 | 417 |
| Total Securities | (4,421) | 1,479 | (2,942) | (222) | 1,049 | 827 |
| Other | (959) | 420 | (539) | 65 | (57) | 8 |
| Total | \$ (2,154) | \$ (1,506) | \$ (3,660) | \$ 1,514 | \$ 1,780 | \$ 3,294 |

| In thousands | 2008 versus 2007 | | | 2007 versus 2006 | | |
|--------------------------------------|-------------------|-----------------|-----------------|-------------------|-----------------|---------------|
| | Due to Changes in | | | Due to Changes in | | |
| | Volume | Rate | Total | Volume | Rate | Total |
| INTEREST BEARING LIABILITIES | | | | | | |
| Interest bearing demand deposits | \$ (8) | \$ (350) | \$ (358) | \$ (13) | \$ (141) | \$ (154) |
| Savings deposits | (106) | (1,496) | (1,602) | (431) | (230) | (661) |
| Time deposits | 249 | (1,989) | (1,740) | 1,355 | 1,410 | 2,765 |
| Short-term borrowings | (1,038) | (1,464) | (2,502) | 346 | 14 | 360 |
| Long-term borrowings | (884) | (578) | (1,462) | (204) | 1,007 | 803 |
| Total | (1,787) | (5,877) | (7,664) | 1,053 | 2,060 | 3,113 |
| Change in Net Interest Income | \$ (367) | \$ 4,371 | \$ 4,004 | \$ 461 | \$ (280) | \$ 181 |

The net change attributable to the combination of rate and volume has been allocated on a consistent basis between volume and rate based on the absolute value of each. For yield calculation purposes, nonaccruing loans are included in average balances.

Provision for Loan Losses

The provision for loan losses charged against earnings was \$5,570,000 in 2008, as compared to \$500,000 in 2007 and \$870,000 in 2006. ACNB adjusts the provision for loan losses periodically as necessary to maintain the allowance at a level deemed to meet the risk characteristics of the loan portfolio.

For additional discussion of the provision and the loans associated therewith, please refer to the "Asset Quality" section of this Management's Discussion and Analysis.

Other Income

Other income was \$10,438,000 for the year-ended December 31, 2008, a \$74,000, or 1%, increase from 2007. The largest source of other income is commissions from insurance sales from Russell Insurance Group, which decreased 5% to \$4,077,000 on a soft commission market and loss of commercial customers due to the impact of the recession.

Table of Contents

In 2008, investment gains of \$159,000 were recognized compared to a gain of \$42,000 in 2007. The higher 2008 gains were on sales of securities likely to be called in order to provide loan funding. In 2006, investment gains included a gain as a result of a bank merger.

Income from fiduciary activities, which includes fees from both institutional and personal trust management services and estate settlement services, totaled \$1,021,000 for the year-ended December 31, 2008, as compared to \$906,000 for 2007 and \$770,000 for 2006. At December 31, 2008, ACNB had total assets under administration of approximately \$115,000,000, up 3% from \$112,000,000 at the end of 2007 and \$93,000,000 at the end of 2006. The increase in income was the result of higher average assets under management.

Service charges on deposit accounts increased 8% to \$2,284,000 on better collection and rate increases. Revenue from ATM/debit card transactions increased 1% to \$950,000 on higher volume. Income connected with selling mortgages decreased on lower volume, and deposit loss recoveries were lower than 2007 as less deposit losses were incurred in 2008.

Other income was \$10,364,000 for the year-ended December 31, 2007, an increase of \$452,000 compared to income of \$9,912,000 during 2006. This increase was broad, over a variety of sources with deposit service charges and fiduciary income rising the most significantly during the period.

Other Expenses

Other expenses increased 4% to \$26,071,000 for the year-ended December 31, 2008. The largest component of other expenses is salaries and employee benefits, which rose 9% to \$14,401,000 compared to \$13,251,000 in 2007. The reasons for the increase in salaries and employee benefits expenses include the following:

an increase in full-time equivalent employees including five new seasoned commercial lenders;

normal merit, promotion and production-based incentive compensation increases to employees; and,

increased benefit plan costs.

Partially offsetting these increases was lower defined benefit plan cost due to investment gains in prior years. The plan's investment performance in 2008 was negatively impacted by severe declines in the broad financial markets, and the resulting decrease in plan fair values will significantly increase pension expense in the foreseeable future.

Salaries and employee benefits increased less than 3% from 2006 to 2007. During this time period, lower pension costs offset increased salaries expense from more full-time equivalent employees.

Net occupancy expense was \$2,186,000 in 2008, \$2,232,000 in 2007 and \$2,206,000 in 2006. Equipment expense totaled \$1,984,000 during 2008, as compared to \$2,214,000 during 2007 and \$2,475,000 during 2006. Occupancy and equipment expenses decreased in 2008 due to the leasing of space to a third party in the Operations Center and a renegotiated outsourcing arrangement for ATM and debit card processing. Equipment expenses, however, are subject to ever increasing technology demands and the need for systems reliability in a digital age. The majority of the decrease in 2007 from 2006 was due to lower data processing costs and less equipment leasing. Technology expenditures associated with overall growth and more sophisticated delivery channels are forecasted to increase expenses going forward.

Professional services expense totaled \$944,000 for 2008, as compared to \$824,000 for 2007 and \$1,136,000 for 2006. Higher expenditures in 2008 included increased costs for SEC and other regulatory guidance (including that related to analysis of the Troubled Asset Relief Program), technology placement, loan review engagements, and professional fees related to problem loans. Lower Sarbanes-Oxley compliance costs and the use of less consulting services accounted for the decrease in 2007.

Table of Contents

Marketing expenses decreased 19% during 2008 due to higher expenditures in 2007 to mark the 150th anniversary of the banking subsidiary. In 2008, campaigns centered on brand awareness and product-specific promotional campaigns to demonstrate stability and independence, enhance market share, and take advantage of mergers impacting local competitors. The increase in 2007 from 2006 was primarily related to the promotion and celebration of the 150th anniversary.

Other operating expenses increased 4% in 2008 as a result of higher costs related to electronic delivery channels and corporate governance, as well as increased customer list amortization at the insurance subsidiary. Other operating expenses increased in 2007 from 2006 mainly as a result of higher telephone and loan collection costs.

In 2009, other operating expenses may be negatively impacted by higher assessments for FDIC insurance due to increased premiums for insuring customer deposits and a proposed special assessment on all banks to recapitalize the Deposit Insurance Fund.

Income Tax Expense

ACNB recognized income taxes of \$1,077,000, or 13.8% of pretax income, during 2008, as compared to \$1,917,000, or 19.5%, during 2007 and \$1,925,000, or 20.9%, during 2006. The variances from the federal statutory rate are generally due to tax-exempt income and investments in low-income housing partnerships (which qualify for federal tax credits).

The decrease in the effective tax rate during 2008 compared to 2007 was a result of higher tax-exempt income in relationship to pretax income in 2008. The effective tax rates for 2007 and 2006 were due to varying amounts of tax-exempt income. Pretax income decreased in 2008 due to elements described above, particularly higher provision for loan losses expense.

At December 31, 2008, net deferred tax assets amounted to \$2,638,000. Deferred tax assets are realizable primarily through future reversal of existing taxable temporary differences. Management currently anticipates future earnings will be adequate to utilize the net deferred tax assets.

FINANCIAL CONDITION

Average earning assets decreased in 2008 to \$860,488,000, or by 5.7%, from \$912,358,000 in 2007 and \$891,237,000 in 2006. ACNB's investment portfolio decreased in 2008 and 2007 as a result of the planned objective to fund higher-earning loans and reduce average borrowings. Besides funds provided by investment pay-downs, growth in commercial and consumer loans was funded by increased customer deposits. Average deposits increased in 2008 to \$684,258,000 from \$680,945,000 in 2007 and \$671,484,000 in 2006. Average borrowings decreased in 2008 to \$153,960,000 from \$206,312,000 in 2007 and \$202,580,000 in 2006.

Investment Securities

ACNB uses investment securities to generate interest and dividend income, manage interest rate risk, provide collateral for certain funding products, and provide liquidity. The contraction in the securities portfolio during 2008 and 2007 was designed to increase the level of lending in the earning asset mix for the fulfillment of the strategic direction to provide lending in the marketplace and to improve overall earning asset yields. The investment portfolio is comprised of U.S. Government agency, tax-free municipal, and corporate securities. These securities provide the appropriate characteristics with respect to credit quality, yield and maturity relative to the management of the overall balance sheet.

At December 31, 2008, the securities balance included a net unrealized gain on available for sale securities of \$3,796,000, net of taxes, versus a net unrealized gain of \$749,000, net of taxes, at December 31, 2007. In anticipation of securities to be called, a program was continued in 2008 to purchase new securities when yields were favorable and, subsequently, improvements in the yield curve

Table of Contents

positively impacted fair values. The increase in relevant yields during 2007 also led to the increase in the fair value of securities for 2007 compared to 2006. All individual securities in which the fair value is less than the book value are not considered other-than-temporarily impaired because the temporary impairment is caused by variations yields since purchase. All mortgage-backed security investments are pass through instruments issued by the Federal National Mortgage Association (FNMA) or Federal Home Loan Mortgage Corporation (FHLMC), which guarantee the timely payment of principal on these investments. ACNB's prepurchase analysis of the borrowers in its FNMA and FHLMC loan pools reveal high credit scores, loans with conservative weighted average loan-to-value ratios, and loans for properties that are predominately owner-occupied. In addition, FNMA and FHLMC have been provided with strong support by the federal government, in effect guaranteeing this type of debt instrument. There is no exposure to subprime mortgages in the mortgage-backed securities.

The following tables set forth the composition of the securities portfolio and the securities maturity schedule, including weighted average yield, as of the end of the years indicated:

Table 3 Investment Securities

| In thousands | 2008 | 2007 | 2006 |
|--|-------------------|-------------------|-------------------|
| AVAILABLE FOR SALE SECURITIES AT FAIR VALUE | | | |
| U.S. Government and agencies | \$ 49,025 | \$ 99,827 | \$ 156,810 |
| Mortgage-backed securities | 158,002 | 130,659 | 96,179 |
| State and municipal | 41,975 | 36,862 | 30,826 |
| Corporate bonds | 2,655 | 18,373 | 51,660 |
| Stock in other banks | 879 | 625 | 776 |
| | 252,536 | 286,346 | 336,251 |
| HELD TO MATURITY SECURITIES AT AMORTIZED COST | | | |
| U.S. Government and agencies | | | 10,000 |
| Mortgage-backed securities | | 4,150 | 6,415 |
| State and municipal | | | 131 |
| | | 4,150 | 16,546 |
| TOTAL | \$ 252,536 | \$ 290,496 | \$ 352,797 |

The Corporation owned two securities of non-investment grade at year-end 2006. They were 6.125% GMAC notes due on August 28, 2007, with a par value of \$6,000,000, and 6.50% Ford Motor Credit notes due on January 25, 2007, with a par value of \$6,200,000. Both paid as agreed at maturity.

Table 4 discloses investment securities at the scheduled maturity date. Many securities have call features that make them liable for redemption before the stated maturity date.

Table 4 Securities Maturity Schedule

| | 1 Year or Less | | Over 1-5 Years | | Over 5-10 Years | | Over 10 Years or No Maturity | | Total | |
|------------------------------|----------------|-------|----------------|-------|-----------------|-------|------------------------------|-------|-----------|-------|
| Dollars in thousands | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield |
| U.S. Government and agencies | \$ | | \$20,489 | 5.48% | \$24,506 | 5.52% | \$ 3,073 | 5.54% | \$ 48,068 | 5.05% |
| Mortgage-backed securities | | | 18,194 | 3.89 | 23,868 | 4.68 | 110,703 | 4.91 | 152,765 | 4.75 |
| State and municipal | | | 1,010 | 4.00 | 12,031 | 3.97 | 28,966 | 3.98 | 42,007 | 3.97 |
| Corporate bonds | | | 2,795 | 8.13 | | | | | 2,795 | 8.13 |
| Stock in other banks | | | | | | | 1,149 | | 1,149 | |

Edgar Filing: ACNB CORP - Form 10-K

| | | | | | | | | |
|----|-----------|-------|----------|-------|-----------|-------|-----------|-------|
| \$ | %\$42,488 | 4.94% | \$60,405 | 4.88% | \$143,891 | 4.70% | \$246,784 | 4.78% |
|----|-----------|-------|----------|-------|-----------|-------|-----------|-------|

Securities are at amortized cost. Mortgage-backed securities are allocated based upon scheduled maturities.

Table of Contents*Loans*

Loans outstanding increased by \$89,521,000, or 16.3%, in 2008, as compared to 4.6% growth experienced in 2007. The higher growth was a result of increased residential mortgage origination volume, enhanced efforts to attract new commercial customers, turmoil due to recent mergers in the local market, and the addition of several new lenders in 2008. The commercial loan segment decreased 4.7% during 2008, as lending shifted to loans with real estate collateral. Commercial real estate loans increased \$46,461,000, or 36.5%, and real estate construction loans increased \$10,588,000, or 27.6%. The commercial real estate loan growth in 2008 was the result of active involvement in the local market which experienced several bank mergers and the hiring of five additional seasoned commercial lenders during the year. Residential real estate and home equity lending increased by \$31,457,000, or 10%, as a result of the contraction of other mortgage loan sources caused by the spreading financial marketplace crisis.

Table 5 Loan Portfolio

Loans at December 31 were as follows:

| In thousands | 2008 | 2007 | 2006 | 2005 | 2004 |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Commercial, financial and agricultural | \$ 59,861 | \$ 62,844 | \$ 41,770 | \$ 36,583 | \$ 31,187 |
| Real estate: | | | | | |
| Commercial | 173,926 | 127,465 | 116,347 | 103,501 | 99,988 |
| Construction | 48,958 | 38,370 | 41,675 | 31,907 | 20,232 |
| Residential | 341,916 | 310,459 | 313,424 | 311,865 | 278,519 |
| Installment | 13,062 | 9,064 | 11,002 | 9,608 | 10,643 |
| Total Loans | \$ 637,723 | \$ 548,202 | \$ 524,218 | \$ 493,464 | \$ 440,569 |

The repricing range of the loan portfolio and the amounts of loans with predetermined and fixed rates are presented in the table below:

Table 6 Loan Sensitivities

| In thousands | Less than 1 Year | 1-5 Years | Over 5 Years | Total |
|--|---------------------|------------------|-------------------|-------------------|
| LOANS MATURING | | | | |
| Commercial, financial and agricultural | \$ 629 | \$ 16,722 | \$ 42,510 | \$ 59,861 |
| Real estate: | | | | |
| Commercial | 7,251 | 41,073 | 125,602 | 173,926 |
| Construction | 20,652 | 15,105 | 13,201 | 48,958 |
| Total | \$ 28,532 | \$ 72,900 | \$ 181,313 | \$ 282,745 |

Table of Contents

| In thousands | Less than 1 Year | 1-5 Years | Over 5 Years | Total |
|--|---------------------|------------|-----------------|------------|
| LOANS BY REPRICING OPPORTUNITY | | | | |
| Commercial, financial and agricultural | \$ 30,229 | \$ 15,063 | \$ 14,569 | \$ 59,861 |
| Real estate: | | | | |
| Commercial | 37,239 | 113,087 | 23,600 | 173,926 |
| Construction | 33,134 | 7,473 | 8,351 | 48,958 |
| Total | \$ 100,602 | \$ 135,623 | \$ 46,520 | \$ 282,745 |
| Loans with a fixed interest rate | \$ 20,873 | \$ 9,042 | \$ 34,869 | \$ 64,784 |
| Loans with a variable interest rate | 79,729 | 126,581 | 11,651 | 217,961 |
| Total | \$ 100,602 | \$ 135,623 | \$ 46,520 | \$ 282,745 |

Most of the Corporation's activities are with customers located within the southcentral Pennsylvania and northern Maryland region of the country. Included in commercial real estate loans are loans made to lessors of non-residential dwellings that total \$78,300,000, or 12%, of total loans at December 31, 2008. These borrowers are geographically dispersed throughout ACNB's marketplace and are leasing commercial properties to a varied group of tenants including medical offices, retail space, and recreational facilities. Because of the varied nature of the tenants, in aggregate, management believes that these loans do not present any greater risk than commercial loans in general. ACNB does not originate or hold subprime mortgages in its loan portfolio.

ASSET QUALITY

The ACNB loan portfolio is subject to varying degrees of credit risk. Credit risk is mitigated through prudent underwriting standards, ongoing credit review, and monitoring and reporting asset quality measures. Additionally, loan portfolio diversification, limiting exposure to a single industry or borrower, and requiring collateral also reduces ACNB's credit risk.

ACNB's commercial, consumer and residential mortgage loans are principally to borrowers in south central Pennsylvania and northern Maryland. As the majority of ACNB's loans are located in this area, a substantial portion of the debtor's ability to honor the obligation may be affected by the level of economic activity in the market area.

The unemployment rate in ACNB's market area remained below the national average during 2008. Additionally, reasonably low interest rates, a stable local economy, and minimal inflation continued to provide some support to the economic conditions in the area. During 2008, contraction in new residential real estate development and construction slowed that segment of the Corporation's marketplace activity.

Non-performing assets include nonaccrual and restructured loans, accruing loans past due 90 days or more, and other foreclosed assets. ACNB's general policy has been to cease accruing interest on loans when management determines that a reasonable doubt exists as to the collectability of additional interest. When management places a loan on nonaccrual status, it reverses unpaid interest credited to income in the current year. ACNB recognizes income on these loans only to the extent that it receives cash payments. ACNB occasionally returns nonaccrual loans to performing status when the borrower brings the loan current and performs in accordance with contractual terms for a reasonable period of time. ACNB categorizes a loan as restructured if it changes the terms of the loan, such as interest rate, repayment schedule or both, to terms that it otherwise would not have granted originally.

Table of Contents

The following table sets forth the Corporation's non-performing assets as of the end of the years indicated:

Table 7 Non-Performing Assets

| Dollars in thousands | 2008 | 2007 | 2006 | 2005 | 2004 |
|---|------------------|-----------------|-----------------|-----------------|-----------------|
| Nonaccrual loans | \$ 7,723 | \$ 854 | \$ 3,900 | \$ 7,354 | \$ 8,054 |
| Accruing loans 90 days past due | 1,963 | 1,404 | 220 | 199 | 160 |
| Total Non-Performing Loans | 9,686 | 2,258 | 4,120 | 7,553 | 8,214 |
| Foreclosed real estate | 625 | 136 | | | 213 |
| Total Non-Performing Assets | \$ 10,311 | \$ 2,394 | \$ 4,120 | \$ 7,553 | \$ 8,427 |
| Ratios: | | | | | |
| Non-performing loans to total loans | 1.52% | 0.41% | 0.79% | 1.40% | 1.86% |
| Non-performing assets to total assets | 1.06% | 0.26% | 0.43% | 0.73% | 0.91% |
| Allowance for loan losses to non-performing loans | 76.33% | 258.99% | 130.46% | 64.36% | 47.94% |

If interest due on all nonaccrual loans had been accrued at original contract rates, it is estimated that income before income taxes would have been greater by \$246,000 in 2008, \$38,000 in 2007, and \$137,000 in 2006. The increase in nonaccrual loans is discussed further below.

Impaired loans at December 31, 2008 and 2007, totaled \$8,754,000 and \$15,765,000, respectively. The related allowance for loan losses totaled \$2,081,000 and \$2,725,000, respectively. The decrease in impaired loans was mainly related to a local residential real estate development project and a food service start-up loan that were partially charged off during the year. These two loans accounted for \$3,500,000 of the total charge offs during 2008.

Potential problem loans are defined as performing loans that have characteristics that cause management to have doubts as to the ability of the borrower to perform under present loan repayment terms and which may result in the reporting of these loans as non-performing loans in the future. Total potential problem loans approximated \$4,500,000 at December 31, 2008. Substantially all of these loans are secured by real estate with acceptable loan-to-value ratios.

Allowance for Loan Losses

ACNB maintains the allowance for loan losses at a level believed adequate by management to absorb potential losses in the loan portfolio, and it is funded through a provision for loan losses charged to earnings. On a quarterly basis, ACNB utilizes a defined methodology in determining the adequacy of the allowance for loan losses, which considers specific credit reviews, past loan loss, historical experience, and qualitative factors. This methodology results in an allowance that is considered appropriate in light of the high degree of judgment required and that is prudent and conservative, but not excessive.

Management assigns internal risk ratings for each significant commercial lending relationship. Utilizing historical loss experience, adjusted for changes in trends, conditions and other relevant factors, management derives estimated losses for non-rated and non-classified loans. When management finds loans with uncertain collectability of principal and interest, it places those loans on a watch list and evaluates a specific reserve on a quarterly basis in order to estimate potential losses. Management's analysis considers:

adverse situations that may affect the borrower's ability to repay;

the estimated value of underlying collateral; and,

prevailing market conditions.

Table of Contents

If management determines that a specific reserve allocation is not required, it assigns the general loss factor to determine the reserve. For homogeneous loan types, such as consumer and residential mortgage loans, management bases specific allocations on the average loss ratio for the previous five years for each specific loan pool. Additionally, management adjusts projected loss ratios for other factors, including the following:

trends in delinquency levels;

trends in non-performing and potential problem loans;

trends in composition, volume and terms of loans;

effects of changes in lending policies or underwriting procedures;

experience, ability and depth of management;

national and local economic conditions;

concentrations in lending activities; and,

other factors that management may deem appropriate.

Management determines the unallocated portion of the allowance for loan losses based on the following criteria:

risk of error in the specific and general reserve allocations;

the perceived level of consumer and small business loans with demonstrated weaknesses for which it is not practicable to develop specific allocations;

other potential exposure in the loan portfolio;

variances in management's assessment of national and local economic conditions; and,

other internal or external factors that management believes appropriate at that time.

Management believes the above methodology accurately reflects losses inherent in the portfolio. Management charges actual loan losses to the allowance for loan losses. Management periodically updates the methodology and the assumptions discussed above.

Management bases the provision for loan losses, or lack of provision, on the overall analysis taking into account the methodology discussed above.

The following tables set forth information on the analysis of the allowance for loan losses and the allocation of the allowance for loan losses as of the dates indicated:

Table 8 Analysis of Allowance for Loan Losses

| Dollars in thousands | Year-ended December 31, | | | | |
|--|-------------------------|-----------|-----------|-----------|------------|
| | 2008 | 2007 | 2006 | 2005 | 2004 |
| Beginning balance | \$ 5,848 | \$ 5,375 | \$ 4,456 | \$ 3,938 | \$ 3,978 |
| Provision for loan losses | 5,570 | 500 | 870 | 516 | 300 |
| Loans charged-off: | | | | | |
| Commercial, financial and agricultural | 1,169 | 6 | 26 | 41 | 316 |
| Real estate | 2,815 | | | 4 | 31 |
| Consumer | 68 | 39 | 11 | 42 | 43 |
| Total Loans Charged-Off | 4,052 | 45 | 37 | 87 | 390 |

Table of Contents

| Dollars in thousands | Year-ended December 31, | | | | |
|--|-------------------------|-----------|-----------|-----------|-----------|
| | 2008 | 2007 | 2006 | 2005 | 2004 |
| Recoveries: | | | | | |
| Commercial, financial and agricultural | 7 | 14 | 46 | 22 | 8 |
| Real estate | | | | 54 | |
| Consumer | 20 | 4 | 40 | 13 | 42 |
| Total Recoveries | 27 | 18 | 86 | 89 | 50 |
| Net charge-offs (recoveries) | 4,025 | 27 | (49) | (2) | 340 |
| Ending balance | \$ 7,393 | \$ 5,848 | \$ 5,375 | \$ 4,456 | \$ 3,938 |
| Ratios: | | | | | |
| Net charge-offs to average loans | 0.68% | % | % | % | 0.08% |
| Allowance for loan losses to total loans | 1.16% | 1.07% | 1.03% | 0.90% | 0.89% |

Table 9 Allocation of the Allowance for Loan Losses

| Dollars in thousands | 2008 | | 2007 | | 2006 | | 2005 | | 2004 | |
|--|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|
| | Amount | Percent of Loan Type to Total Loans | Amount | Percent of Loan Type to Total Loans | Amount | Percent of Loan Type to Total Loans | Amount | Percent of Loan Type to Total Loans | Amount | Percent of Loan Type to Total Loans |
| Commercial, financial and agricultural | \$ 1,383 | 9.4% | \$ 1,204 | 11.5% | \$ 457 | 8.0% | \$ 539 | 7.4% | \$ 941 | 7.1% |
| Real estate: | | | | | | | | | | |
| Commercial | 2,034 | 27.3 | 1,226 | 23.3 | 1,275 | 22.2 | 1,760 | 21.0 | 1,288 | 22.7 |
| Construction | 1,970 | 7.7 | 2,494 | 7.0 | 2,323 | 7.9 | 735 | 6.5 | 248 | 4.6 |
| Residential | 1,051 | 53.6 | 605 | 56.6 | 583 | 59.8 | 592 | 63.2 | 674 | 63.2 |
| Consumer | 325 | 2.0 | 207 | 1.6 | 228 | 2.1 | 369 | 1.9 | 420 | 2.4 |
| Unallocated | 630 | N/A | 112 | N/A | 509 | N/A | 461 | N/A | 367 | N/A |
| Total | \$ 7,393 | 100.0% | \$ 5,848 | 100.0% | \$ 5,375 | 100.0% | \$ 4,456 | 100.0% | \$ 3,938 | 100.0% |

The allowance for loan losses at December 31, 2008, was \$7,393,000, or 1.16% of loans, as compared to \$5,848,000, or 1.07% of loans, at December 31, 2007. The ratio of non-performing loans plus foreclosed assets to total assets was 1.06% at December 31, 2008, as compared to 0.26% at December 31, 2007.

Loans past due 90 days and still accruing were \$1,963,000 and nonaccrual loans were \$7,723,000 as of December 31, 2008, of which approximately 85% are secured by real estate. Loans past due 90 days and still accruing were \$1,404,000 at December 31, 2007, while nonaccruals were \$854,000. Nonaccrual loans increased from year-end 2007 to year-end 2008 due principally to the following three credits. A commercial real estate credit in the amount of \$2,400,000 was identified in the second quarter of 2008, for which further scheduled payments are unlikely in the absence of the sale of the underlying collateral. In the third quarter of 2008, \$2,300,000 in related start-up enterprise commercial loans were placed on nonaccrual status, and the specific loss allocation was increased by \$955,000 when the loan became 90 days past due. In addition, during the third quarter, a real estate development credit of \$6,300,000 was placed on nonaccrual status and the specific loss allocation was increased by \$2,500,000. As appropriate, new appraisals were obtained on certain credits and adjustments were made to the corresponding specific loss allocation. In the fourth quarter of 2008, a total of \$3,500,000 in charge-offs were taken on these loans and the remaining balances of the loans were included in impaired loans at December 31, 2008.

Table of Contents

Impaired loans at December 31, 2008, totaled \$8,754,000, \$5,047,000 of which required a specific valuation allowance and \$3,707,000 of which in management's estimate required no valuation allowance. The related allowance for loan losses totaled \$2,081,000. Impaired loans at December 31, 2007, totaled \$15,765,000 of this amount, \$14,982,000 required a specific valuation allowance and \$783,000 required no valuation allowance in management's estimate. The related allowance for loan losses totaled \$2,725,000. The decrease in related allowance for loan losses on impaired loans of \$644,000, or 24%, from December 31, 2007, to December 31, 2008, was mainly a net result of the increases in allocations on the commercial real estate credits and start-up commercial credits referred to above less the charge-offs of \$3,765,000 taken during the year. An increase in impaired loans without a provision from December 31, 2007, was related to two loans on which the outstanding balances were considered to be adequately collateralized by estimated cash flow at December 31, 2008.

A summary of impaired loans at December 31, 2008, is as follows: The Corporation has two unrelated impaired loans totaling \$5,837,000 to finance residential real estate development projects in the Corporation's primary trading area of southcentral Pennsylvania, both of which are in nonaccrual of interest status. The loans have standard terms and conditions including repayment from the sales of the respective properties. Both loans were originated during the first half of 2006. One loan, while not matured, has been placed in nonaccrual because of the inability of the borrower to fund the necessary infrastructure improvements; on the other loan, foreclosure has been held in abeyance while allowing the borrower to pursue a workout plan including providing additional collateral and more targeted marketing of the property. The total specific valuation allowance on the two unrelated loans is \$1,398,000 (which is net of charge-offs of \$2,765,000 taken in 2008). The respective allowances were derived by estimating the cash flow from the sale of the property given the respective stage of completion and/or the zoning without required infrastructure. Also included in other impaired loans are related term loans and a fully disbursed line of credit, all originated in the second quarter of 2006 for a start-up enterprise in the food industry in southcentral Pennsylvania, that total \$1,270,000 with a specific valuation allowance of \$683,000 which is net of a \$1,000,000 charge-off taken in 2008. These loans, with standard terms and conditions including repayment from conversion of trade assets, are in default and in nonaccrual status. The valuation allowance on this set of loans was derived by estimating the cash flow from the liquidation of personal and business assets pledged as collateral. Commencement of liquidation will proceed if no further payments are made by the borrower. Other impaired loans totaled \$1,647,000 at December 31, 2008, of which \$400,000 were in nonaccrual status and in management's estimate required no valuation allowance.

As detailed above, the Corporation utilizes a systematic review of its loan portfolio on a quarterly basis in order to determine the adequacy of the allowance for loan losses. The allowance for loan losses consists of a component for individual loan impairment, primarily based on the loan's collateral fair value and expected cash flow. A watch list of loans is identified for evaluation based on internal and external loan grading and reviews. Loans other than those determined to be impaired are grouped into pools of loans with similar credit risk characteristics. These loans are evaluated as groups with allocations made to the allowance based on historical loss experience adjusted for current trends in delinquencies, trends in underwriting and oversight, concentrations of credit, and general economic conditions within the Corporation's trading area. The increase in the provision for loan losses for 2008 compared to 2007 was a result of the measurement of the adequacy of the allowance for loan losses at each period end. Reasons that the 2008 provision was higher included changes in allocations for specific loans, a deteriorating local housing market, and strong growth in the loan portfolio during 2008 which caused the amounts assigned to homogeneous pools to increase.

The allocation of the allowance for loan losses between the various loan categories is consistent with the change in estimated specific losses measured at each period-end and the historical net loss experience in each of the categories. The unallocated portion of the allowance reflects estimated inherent losses within the portfolio that have not been detected. The unallocated portion of this reserve

Table of Contents

exists due to risk of error in the specific and general reserve allocations, as well as to allow for consumer and small business loans with demonstrated weaknesses where it is not practicable to develop specific allocations, variances in management's assessment of national and local economic conditions, and other internal and external factors that management believes appropriate at the time. The unallocated portion of the reserve has increased due to significant loan charge-offs and a very uncertain state of the local economy.

While management believes ACNB's allowance for loan losses is adequate based on information currently available, future adjustments to the reserve may be necessary due to changes in economic conditions and management's assumptions as to future delinquencies or loss rates.

Deposits

ACNB relies on deposits as the primary source of funds for lending activities. Average deposits increased 0.5%, or \$3,313,000, during 2008, as compared to 1.6% during 2007. ACNB's deposit pricing function prices deposits to be competitive with relevant local competition; however, 2008 exhibited increased competitive pressure from local financial institutions, including credit unions and larger regional banks, for higher interest rates despite sharp decreases in the Treasury yield curve. The 2008 deposit growth mix experienced a shift during the year to transaction accounts as customers put more value in liquidity and FDIC insurance. By year end, products such as money market savings and interest-bearing transaction accounts that had suffered declines in recent years regained balances. With recent marked declines in market interest rates and a slowing economy, ACNB's ability to maintain and add to its deposit base may be impacted by the reluctance of consumers to accept lower rates and by competition willing to pay above market rates to attract market share.

Table 10 Time Deposits

Maturities of time deposits of \$100,000 or more outstanding at December 31, 2008, are summarized as follows:

| In thousands | |
|--------------------------------|------------------|
| Three months or less | \$ 13,321 |
| Over three through six months | 4,077 |
| Over six through twelve months | 25,299 |
| Over twelve months | 18,682 |
| Total | \$ 61,379 |

Borrowings

Short-term borrowings are comprised primarily of securities sold under agreements to repurchase and overnight borrowings at the Federal Home Loan Bank of Pittsburgh (FHLB). As of December 31, 2008, short-term borrowings were \$83,453,000, an increase of \$52,685,000, or 171.2%, from the December 31, 2007, balance of \$30,768,000. Short-term borrowings were increased to balance asset sensitivity by replacing maturing longer-term borrowings with overnight borrowings in the fourth quarter of 2008.

| In thousands | 2008 | 2007 | 2006 |
|---|------------------|-------------|-------------|
| Amounts outstanding at end of year: | | | |
| FHLB overnight advance | \$ 50,168 | \$ 90 | \$ 39,614 |
| Securities sold under repurchase agreements | 32,285 | 29,928 | 19,919 |
| Treasury tax and loan note | 1,000 | 450 | 450 |
| Total | \$ 83,453 | \$ 30,768 | \$ 59,983 |

Table of Contents

| Dollars in thousands | 2008 | 2007 | 2006 |
|---|------------------|------------|-----------|
| Average interest rate at year-end | 0.90% | 2.66% | 4.32% |
| Maximum amount outstanding at any month-end | \$ 83,462 | \$ 119,765 | \$ 97,896 |
| Average amount outstanding | \$ 44,401 | \$ 78,139 | \$ 69,754 |
| Weighted average interest rate | 1.61% | 4.12% | 4.09% |

Long-term debt consists of advances from the Federal Home Loan Bank to fund ACNB's growth in its earning asset portfolio and a loan from a commercial bank to fund the purchase of Russell Insurance Group. Long-term debt totaled \$106,951,000 at December 31, 2008, versus \$130,244,000 at December 31, 2007.

Capital

ACNB's capital management strategies have been developed to provide an appropriate rate of return to stockholders, while maintaining its "well capitalized" position. Total stockholders' equity was \$84,439,000 at December 31, 2008, compared to \$85,130,000 at December 31, 2007. Stockholders' equity decreased during 2008 due to an increase in accumulated other comprehensive loss resulting from the decline in value of the assets in the pension plan during 2008 that was only partially offset by earnings retained in capital.

The primary source of additional capital to ACNB is earnings retention, which represents net income less dividends declared. During 2008, ACNB retained \$2,194,000, or 33%, of its net income, as compared to \$3,371,000, or 42%, in 2007 and \$2,707,000, or 37%, in 2006. As a result of implementing EITF 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*, a direct charge to retained earnings of \$717,000 was made in 2008.

ACNB is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on ACNB. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, ACNB must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and reclassifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require ACNB to maintain minimum amounts and ratios of total and Tier 1 capital to average assets. Management believes, as of December 31, 2008 and 2007, that ACNB's banking subsidiary met all minimum capital adequacy requirements to which it is subject and is categorized as "well capitalized". There are no conditions or events since the notification that management believes have changed the banking subsidiary's category.

Table 11 Risk-Based Capital

ACNB's capital ratios are as follows:

| | 2008 | 2007 |
|---|---------------|--------|
| Tier 1 leverage ratio (to average assets) | 7.96% | 7.97% |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 11.66% | 12.84% |
| Total risk-based capital ratio | 12.81% | 13.82% |

Table of Contents

For further information on the actual and required capital amounts and ratios, please refer to Note M of the consolidated financial statements.

On October 14, 2008, the U.S. Department of Treasury announced a voluntary Capital Purchase Program under the Troubled Asset Relief Program (TARP), as authorized by the Emergency Economic Stabilization Act of 2008. The Treasury allocated \$250 billion to purchase senior preferred stock in banks through this capital purchase program. After evaluating the merits of participating in the TARP Capital Purchase Program, ACNB decided against applying for this voluntary program. This decision was based upon the fact that the banking subsidiary is well capitalized, as well as, the uncertainty of the potential requirements of the program.

Liquidity

Effective liquidity management ensures the cash flow requirements of depositors and borrowers, as well as the operating cash needs of ACNB, are met.

ACNB's funds are available from a variety of sources, including assets that are readily convertible such as cash and federal funds sold, maturities and repayments from the securities portfolio, scheduled repayments of loans receivable, the core deposit base, and the ability to borrow from the FHLB. At December 31, 2008, ACNB could borrow approximately \$368,144,000 from the FHLB of which \$215,976,000 was available.

The year of 2008 experienced extreme difficulties in bank-to-bank liquidity worldwide. ACNB has been insulated from the freeze in credit markets by its relationship with the FHLB, a government-sponsored enterprise regulated by the Federal Housing Finance Agency. The FHLB system is self-capitalizing, member-owned, and its member banks' stock is not publicly traded. ACNB creates its borrowing capacity with the FHLB by granting a security interest in certain loan and investment security assets with requisite credit quality. ACNB has reviewed a recent independent rating agency's report on the FHLB system and the FHLB of Pittsburgh, and has concluded that they have the capacity and intent to continue to provide both operational and contingency liquidity. For more information on the FHLB, please refer to Note A under "Restricted Investment in Bank Stocks" of the consolidated financial statements.

Another source of liquidity is securities sold under repurchase agreement to customers of ACNB's banking subsidiary totaling \$32,285,000 and \$29,928,000 at December 31, 2008 and 2007, respectively.

The liquidity of the parent company also represents an important aspect of liquidity management. The parent company's cash outflows consist principally of dividends to stockholders and corporate expenses. The main source of funding for the parent company is the dividends it receives from its banking subsidiary. Federal and state banking regulations place certain restrictions on dividends paid to the parent company from the subsidiary bank. The total amount of dividends that may be paid from the subsidiary bank to ACNB was \$5,428,000 at December 31, 2008. For a discussion of ACNB's dividend restrictions, please refer to Item 1 "Business".

ACNB manages liquidity by monitoring projected cash inflows and outflows on a daily basis, and believes it has sufficient funding sources to maintain sufficient liquidity under varying degrees of business conditions.

Table of Contents

Aggregate Contractual Obligations

The following table represents the Corporation's on- and off-balance sheet aggregate contractual obligations to make future payments as of December 31, 2008:

| In thousands | Less than 1 Year | 1 - 3 Years | 4 - 5 Years | Over 5 Years | Total |
|------------------------------|---------------------|-------------------|------------------|------------------|-------------------|
| Time deposits | \$ 208,775 | \$ 89,703 | \$ 7,985 | \$ | \$ 306,463 |
| Long-term debt | 45,318 | 25,702 | 14,799 | 21,132 | 106,951 |
| Operating leases | 417 | 482 | 345 | 298 | 1,542 |
| Payments under benefit plans | 86 | 193 | 266 | 3,471 | 4,016 |
| Total | \$ 254,596 | \$ 116,080 | \$ 23,395 | \$ 24,901 | \$ 418,972 |

In addition, the Corporation in the conduct of business operations routinely enters into contracts for services and equipment. These contracts may require payment to be provided in the future, and may also contain penalty clauses for the early termination of the contracts. Major expenditures are controlled by various approval authorities.

Management is not aware of any other commitments or contingent liabilities which may have a material adverse impact on the liquidity or capital resources of the Corporation.

Off-Balance Sheet Arrangements

The Corporation is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and, to a lesser extent, standby letters of credit. At December 31, 2008, the Corporation had unfunded outstanding commitments to extend credit of \$139,122,000 and outstanding standby letters of credit of \$6,333,000. Because these commitments generally have fixed expiration dates and many will expire without being drawn upon, the total commitment level does not necessarily represent future cash requirements. Please refer to Note N of the consolidated financial statements for a discussion of the nature, business purpose, and importance of the Corporation's off-balance sheet arrangements.

Financial institutions can be exposed to several market risks that may impact the value or future earnings capacity of the organization. These risks involve interest rate risk, foreign currency exchange risk, commodity price risk, and equity market price risk. ACNB's primary market risk is interest rate risk. Interest rate risk is inherent because, as a financial institution, ACNB derives a significant amount of its operating revenue from "purchasing" funds (customer deposits and wholesale borrowings) at various terms and rates. These funds are then invested into earning assets (primarily loans and investments) at various terms and rates. This risk is further discussed below.

ACNB does not have any exposure to foreign currency exchange risk, commodity price risk, or equity market risk.

Recent Developments

The global and U.S. economies are experiencing significantly reduced business activity as a result of, among other factors, disruptions in the financial system during the past year. Dramatic declines in the housing market during the past year, with falling home prices and increasing foreclosures and unemployment, have resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks. These write-downs, initially of mortgage-backed securities but spreading to credit default swaps and other derivative securities, have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions and, in some cases, to fail.

Table of Contents

Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced and, in some cases, ceased to provide funding to borrowers, including other financial institutions. The availability of credit, confidence in the financial sector, and level of volatility in the financial markets have been significantly adversely affected as a result. In recent weeks, volatility and disruption in the capital and credit markets has reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices and credit capacity for certain issuers without regard to those issuers' underlying financial strength.

In response to the financial crises affecting the banking system and financial markets and going concern threats to investment banks and other financial institutions, on October 3, 2008, the Emergency Economic Stabilization Act of 2008 (the EESA) was signed into law. Pursuant to the EESA, the U.S. Treasury will have the authority to, among other things, purchase up to \$700 billion of mortgages, mortgage-backed securities, and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. The EESA included a provision for a temporary increase in FDIC insurance from \$100,000 to \$250,000 per depositor through December 31, 2009.

On October 14, 2008, Secretary Paulson, after consulting with the Federal Reserve and the FDIC, announced that the Department of the Treasury will purchase equity stakes in a wide variety of banks and thrifts. Under this program, known as the Troubled Asset Relief Program (TARP) Capital Purchase Program, from the \$700 billion authorized by the EESA, the Treasury will make \$250 billion of capital available to U.S. financial institutions in the form of preferred stock. In conjunction with the purchase of preferred stock, the Treasury will receive warrants to purchase common stock with an aggregate market price equal to 15% of the preferred investment. Participating financial institutions will be required to adopt the Treasury's standards for executive compensation and corporate governance for the period during which the Treasury holds equity issued under the TARP Capital Purchase Program.

Also on October 14, 2008, after receiving a recommendation from the boards of the FDIC and the Federal Reserve, and consulting with the President, Secretary Paulson signed the systemic risk exception to the FDIC Act, enabling the FDIC to temporarily provide a 100% guarantee of the senior debt of all FDIC-insured institutions and their holding companies, as well as deposits in non-interest bearing transaction deposit accounts under a Temporary Liquidity Guarantee Program. Coverage under the Temporary Liquidity Guarantee Program is available for a 30-day period without charge, and thereafter at a cost of 75 basis points per annum for senior unsecured debt and 10 basis points per annum for non-interest bearing transaction deposits.

It is not clear at this time what impact the EESA, TARP Capital Purchase Program, Temporary Liquidity Guarantee Program, other liquidity and funding initiatives of the Federal Reserve and other agencies that have been previously announced, and any additional programs that may be initiated in the future will have on the financial markets and the other difficulties described above, including the extreme levels of volatility and limited credit availability currently being experienced, or on the U.S. banking and financial industries and the broader U.S. and global economies. Further adverse effects could have an adverse effect on the Corporation and its business.

On February 27, 2009, the FDIC announced that it was increasing federal deposit insurance premiums, beginning the second quarter of 2009, for well managed, well capitalized banks to a range between \$0.12 and \$0.16 per \$100 of assessment based deposits on an annual basis. The FDIC also voted to impose a special assessment of 20 basis points on all FDIC-insured banks to be collected on September 30, 2009. This action is subject to a 30-day comment period and could be amended by further action of the FDIC or Congress. Furthermore, the FDIC has the authority, after June 30, 2009, to impose an additional 10 basis point emergency special assessment on all FDIC-insured banks if it estimates the reserve ratio of the Deposit Insurance Fund will fall to a level that it believes would

Table of Contents

adversely affect public confidence or to a level which would be close to zero or negative at the end of a calendar quarter. At this time, we cannot estimate the probability of these events; however, any additional FDIC assessment and/or premium would have an adverse impact on 2009 earnings.

ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

Interest rate risk is the exposure to fluctuations in the Corporation's future earnings (earnings at risk) and value (value at risk) resulting from changes in interest rates. This exposure results from differences between the amounts of interest earning assets and interest bearing liabilities that reprice within a specified time period as a result of scheduled maturities and repayment and contractual interest rate changes.

The primary objective of the Corporation's asset/liability management process is to maximize current and future net interest income within acceptable levels of interest rate risk while satisfying liquidity and capital requirements. Management recognizes that a certain amount of interest rate risk is inherent, appropriate and necessary to ensure the Corporation's profitability. Thus, the goal of interest rate risk management is to maintain a balance between risk and reward such that net interest income is maximized while risk is maintained at a tolerable level.

Management endeavors to control the exposure to changes in interest rates by understanding, reviewing and making decisions based on its risk position. The banking subsidiary's asset/liability committee is responsible for these decisions. The Corporation primarily uses the securities portfolio and FHLB advances to manage its interest rate risk position. Additionally, pricing, promotion and product development activities are directed in an effort to emphasize the loan and deposit term or repricing characteristics that best meet current interest rate risk objectives. At present, there is no use of hedging instruments.

The asset/liability committee operates under management policies defining guidelines and limits on the level of risk. These policies are approved by the Board of Directors.

The Corporation uses simulation analysis to assess earnings at risk and net present value analysis to assess value at risk. These methods allow management to regularly monitor both the direction and magnitude of the Corporation's interest rate risk exposure. These modeling techniques involve assumptions and estimates that inherently cannot be measured with complete precision. Key assumptions in the analyses include maturity and repricing characteristics of both assets and liabilities, prepayments on amortizing assets, non-maturity deposit sensitivity, and loan and deposit pricing. These assumptions are inherently uncertain due to the timing, magnitude and frequency of rate changes and changes in market conditions and management strategies, among other factors. However, the analyses are useful in quantifying risk and provide a relative gauge of the Corporation's interest rate risk position over time.

Earnings at Risk

Simulation analysis evaluates the effect of upward and downward changes in market interest rates on future net interest income. The analysis involves changing the interest rates used in determining net interest income over the next twelve months. The resulting percentage change in net interest income in various rate scenarios is an indication of the Corporation's short-term interest rate risk. The analysis utilizes a "static" balance sheet approach. The measurement date balance sheet composition (or mix) is maintained over the simulation time period, with maturing and repayment dollars being rolled back into like instruments for new terms at current market rates. Additional assumptions are applied to modify volumes and pricing under the various rate scenarios. These include prepayment assumptions on mortgage assets, sensitivity of non-maturity deposit rates, and other factors deemed significant.

Table of Contents

The simulation analysis results are presented in Table 13a. These results, as of December 31, 2008, indicate that the Corporation would expect net interest income to increase over the next twelve months by 2.22% assuming an upward ramp in market interest rates of 3.00%, and to decrease by 4.31% if rates ramped downward 3.00%. This profile reflects an acceptable short-term interest rate risk position. A decrease of 3.00% would create an environment in which deposit rates could not decline further, thus decreasing net interest income.

Earnings at risk simulations for December 31, 2007, exhibited lower liability sensitivity due to the varying mix of earning assets and liabilities, differing assumptions on prepayments and sensitivity on non-maturity deposit products, as well as an interest rate environment in which larger rate declines could be accommodated.

Value at Risk

The net present value analysis provides information on the risk inherent in the balance sheet that might not be taken into account in the simulation analysis due to the shorter time horizon used in that analysis. The net present value of the balance sheet is defined as the discounted present value of expected asset cash flows minus the discounted present value of the expected liability cash flows. The analysis involves changing the interest rates used in determining the expected cash flows and in discounting the cash flows. The resulting percentage change in net present value in various rate scenarios is an indication of the longer term repricing risk and options embedded in the balance sheet.

The net present value analysis results are presented in Table 13b. These results, as of December 31, 2008, indicate that the net present value would decrease 0.93% assuming an upward shift in market interest rates of 3.00% and increase 4.30% if rates shifted 1.00% in the same manner.

| December 31, 2008 Table 13a Net Interest Income Projections | | December 31, 2008 Table 13b Present Value of Equity | |
|---|----------|---|----------|
| Changes in Basis Points | % Change | Changes in Basis Points | % Change |
| (300) | (4.31)% | (300) | (6.70)% |
| (100) | (0.78)% | (100) | (6.40)% |
| | % | | % |
| 100 | 0.82 % | 100 | 4.30 % |
| 300 | 2.22 % | 300 | (0.93)% |

| December 31, 2007 Table 13a Net Interest Income Projections | | December 31, 2007 Table 13b Present Value of Equity | |
|---|----------|---|----------|
| Changes in Basis Points | % Change | Changes in Basis Points | % Change |
| (300) | (5.72)% | (300) | (5.10)% |
| (100) | (0.84)% | (100) | (5.40)% |
| | % | | % |
| 100 | 0.86 % | 100 | (2.20)% |
| 300 | 1.47 % | 300 | (10.70)% |

Table of Contents

ITEM 8 FINANCIAL STATEMENTS

(a) The following audited consolidated financial statements and related documents are set forth in this Annual Report on Form 10-K on the following pages:

| | |
|---|--------------------------|
| <u>Report of Independent Registered Public Accounting Firm</u> | Page <u>44</u> |
| <u>Consolidated Statements of Condition</u> | <u>45</u> |
| <u>Consolidated Statements of Income</u> | <u>46</u> |
| <u>Consolidated Statements of Changes in Stockholders' Equity</u> | <u>47</u> |
| <u>Consolidated Statements of Cash Flows</u> | <u>48</u> |
| <u>Notes to Consolidated Financial Statements</u> | <u>49</u> |

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders
of ACNB Corporation
Gettysburg, Pennsylvania

We have audited the accompanying consolidated statements of condition of ACNB Corporation and Subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2008. ACNB Corporation's management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ACNB Corporation and Subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2008 in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note A to the consolidated financial statements, the Corporation changed its method of accounting for its deferred compensation and postretirement benefit aspects of endorsement split-dollar life insurance arrangements in 2008.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), ACNB Corporation's internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 13, 2009 expressed an unqualified opinion.

Beard Miller Company LLP
Harrisburg, Pennsylvania
March 13, 2009

Table of Contents

ACNB CORPORATION
CONSOLIDATED STATEMENTS OF CONDITION

| Dollars in thousands | December 31, | |
|---|-----------------------|-----------------------|
| | 2008 | 2007 |
| ASSETS | | |
| Cash and due from banks | \$ 16,033 | \$ 18,319 |
| Interest bearing deposits with banks | 892 | 893 |
| Cash and Cash Equivalents | 16,925 | 19,212 |
| Securities available for sale | 252,536 | 286,346 |
| Securities held to maturity, fair value 2008 \$0; 2007 \$4,123 | | 4,150 |
| Loans held for sale | 969 | 1,175 |
| Loans, net of allowance for loan losses 2008 \$7,393; 2007 \$5,848 | 630,330 | 542,354 |
| Premises and equipment | 14,457 | 14,530 |
| Restricted investment in bank stocks | 9,170 | 9,045 |
| Investment in bank-owned life insurance | 25,297 | 24,297 |
| Investments in low-income housing partnerships | 4,737 | 5,028 |
| Other assets | 22,258 | 20,528 |
| Total Assets | \$ 976,679 | \$ 926,665 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| LIABILITIES | | |
| Deposits: | | |
| Non-interest bearing | \$ 82,486 | \$ 77,192 |
| Interest bearing | 607,811 | 593,448 |
| Total Deposits | 690,297 | 670,640 |
| Short-term borrowings | 83,453 | 30,768 |
| Long-term borrowings | 106,951 | 130,244 |
| Other liabilities | 11,539 | 9,883 |
| Total Liabilities | 892,240 | 841,535 |
| STOCKHOLDERS' EQUITY | | |
| Common stock, \$2.50 par value; 20,000,000 shares authorized; 5,990,943 shares issued, 5,955,943 and 5,990,943 shares outstanding | 14,977 | 14,977 |
| Treasury stock, at cost (35,000 shares in 2008 and none in 2007) | (442) | |
| Additional paid-in capital | 8,787 | 8,787 |
| Retained earnings | 62,916 | 61,439 |
| Accumulated other comprehensive loss | (1,799) | (73) |
| Total Stockholders' Equity | 84,439 | 85,130 |
| Total Liabilities and Stockholders' Equity | \$ 976,679 | \$ 926,665 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

ACNB CORPORATION
CONSOLIDATED STATEMENTS OF INCOME

| | Years Ended December 31, | | |
|--|--------------------------|---------------|---------------|
| Dollars in thousands, except per share data | 2008 | 2007 | 2006 |
| INTEREST INCOME | | | |
| Loans, including fees | \$ 35,561 | \$ 35,740 | \$ 33,281 |
| Securities: | | | |
| Taxable | 10,286 | 13,670 | 13,260 |
| Tax-exempt | 1,790 | 1,348 | 931 |
| Dividends | 203 | 665 | 676 |
| Other | 81 | 158 | 139 |
| Total Interest Income | 47,921 | 51,581 | 48,287 |
| INTEREST EXPENSE | | | |
| Deposits | 13,187 | 16,887 | 14,937 |
| Short-term borrowings | 714 | 3,216 | 2,856 |
| Long-term borrowings | 4,996 | 6,458 | 5,655 |
| Total Interest Expense | 18,897 | 26,561 | 23,448 |
| Net Interest Income | 29,024 | 25,020 | 24,839 |
| PROVISION FOR LOAN LOSSES | 5,570 | 500 | 870 |
| Net Interest Income after Provision for Loan Losses | 23,454 | 24,520 | 23,969 |
| OTHER INCOME | | | |
| Service charges on deposit accounts | 2,284 | 2,110 | 1,938 |
| Income from fiduciary activities | 1,021 | 906 | 770 |
| Earnings on investment in bank-owned life insurance | 1,035 | 922 | 834 |
| Gains on sales of securities | 159 | 42 | 204 |
| Service charges on ATM and debit card transactions | 950 | 941 | 866 |
| Commissions from insurance sales | 4,077 | 4,283 | 4,245 |
| Other | 912 | 1,160 | 1,055 |
| Total Other Income | 10,438 | 10,364 | 9,912 |
| OTHER EXPENSES | | | |
| Salaries and employee benefits | 14,401 | 13,251 | 12,895 |
| Net occupancy expense | 2,186 | 2,232 | 2,206 |
| Equipment expense | 1,984 | 2,214 | 2,475 |
| Professional services | 944 | 824 | 1,136 |
| Other tax expense | 774 | 666 | 756 |
| Supplies and postage | 800 | 794 | 758 |
| Marketing expense | 933 | 1,158 | 682 |
| Other operating | 4,049 | 3,891 | 3,758 |
| Total Other Expenses | 26,071 | 25,030 | 24,666 |
| Income before Income Taxes | 7,821 | 9,854 | 9,215 |
| PROVISION FOR INCOME TAXES | 1,077 | 1,917 | 1,925 |

Edgar Filing: ACNB CORP - Form 10-K

| | | | |
|-------------------------|-----------------|----------|----------|
| Net Income | \$ 6,744 | \$ 7,937 | \$ 7,290 |
| PER SHARE DATA | | | |
| Basic earnings | \$ 1.13 | \$ 1.32 | \$ 1.22 |
| Cash dividends declared | \$ 0.76 | \$ 0.76 | \$ 0.76 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

ACNB CORPORATION

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Years Ended December 31, 2008, 2007 and 2006

| In thousands | Common Stock | Treasury Stock | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) | Total Stockholders' Equity |
|--|-----------------|-------------------|----------------------------------|----------------------|---|----------------------------------|
| BALANCE DECEMBER 31, 2005 | \$ 13,590 | \$ | \$ | \$ 65,556 | \$ (5,136) | \$ 74,010 |
| 5% stock dividend declared | 677 | | 4,741 | (5,435) | | (17) |
| Comprehensive income: | | | | | | |
| Net income | | | | 7,290 | | 7,290 |
| Other comprehensive income, net of taxes | | | | | 1,288 | 1,288 |
| Total Comprehensive Income | | | | | | 8,578 |
| Adjustment to initially apply FASB Statement No. 158, net of tax | | | | | (701) | (701) |
| Cash dividends declared | | | | (4,566) | | (4,566) |
| BALANCE DECEMBER 31, 2006 | 14,267 | | 4,741 | 62,845 | (4,549) | 77,304 |
| 5% stock dividend declared | 710 | | 4,046 | (4,777) | | (21) |
| Comprehensive income: | | | | | | |
| Net income | | | | 7,937 | | 7,937 |
| Other comprehensive income, net of taxes | | | | | 4,476 | 4,476 |
| Total Comprehensive Income | | | | | | 12,413 |
| Cash dividends declared | | | | (4,566) | | (4,566) |
| BALANCE DECEMBER 31, 2007 | 14,977 | | 8,787 | 61,439 | (73) | 85,130 |
| Adjustment to initially apply EITF 06-4 | | | | (717) | | (717) |
| Comprehensive income: | | | | | | |
| Net income | | | | 6,744 | | 6,744 |
| Other comprehensive loss, net of taxes | | | | | (1,726) | (1,726) |
| Total Comprehensive Income | | | | | | 5,018 |
| Treasury stock purchased | | (442) | | | | (442) |
| Cash dividends declared | | | | (4,550) | | (4,550) |
| BALANCE DECEMBER 31, 2008 | \$ 14,977 | \$ (442) | \$ 8,787 | \$ 62,916 | \$ (1,799) | \$ 84,439 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

ACNB CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS

| In thousands | Years Ended December 31, | | |
|--|--------------------------|-----------------|-----------------|
| | 2008 | 2007 | 2006 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income | \$ 6,744 | \$ 7,937 | \$ 7,290 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| (Gain) loss on sales of loans, property and foreclosed real estate | 217 | (332) | (251) |
| Earnings on investment in bank-owned life insurance | (1,035) | (922) | (834) |
| Gains on sales of securities | (159) | (42) | (204) |
| Depreciation and amortization | 1,877 | 1,696 | 1,761 |
| Provision for loan losses | 5,570 | 500 | 870 |
| Net amortization (accretion) of investment securities premiums (discounts) | (51) | 360 | 918 |
| Decrease (increase) in interest receivable | 786 | (256) | (406) |
| Increase (decrease) in interest payable | (1,285) | 183 | 1,298 |
| (Increase) decrease in mortgage loans held for sale | (4) | (316) | (329) |
| (Increase) decrease in other assets | 1,716 | (2,303) | (87) |
| Decrease in other liabilities | (1,943) | (1,994) | (78) |
| Net Cash Provided by Operating Activities | 12,433 | 4,511 | 9,948 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Proceeds from maturities of investment securities held to maturity | 4,137 | 12,335 | 2,520 |
| Proceeds from maturities of investment securities available for sale | 93,714 | 192,813 | 21,615 |
| Proceeds from sales of investment securities available for sale | 26,936 | 11,024 | |
| Purchase of investment securities available for sale | (82,001) | (147,845) | (5,475) |
| Net sale (purchase) of restricted investment in bank stocks | (125) | 1,218 | (1,210) |
| Net increase in loans | (94,171) | (24,147) | (30,938) |
| Purchase of bank-owned life insurance | | (1,525) | |
| Final purchase consideration insurance subsidiary | (3,000) | | |
| Cash paid for insurance agency acquisitions, net of cash acquired | (3,022) | (637) | |
| Investments in low-income housing partnerships | | (131) | |
| Capital expenditures | (1,382) | (1,133) | (1,509) |
| Proceeds from sale of property and foreclosed real estate | 137 | 216 | 272 |
| Net Cash Provided by (Used in) Investing Activities | (58,777) | 42,188 | (14,725) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Net increase (decrease) in demand deposits | 5,294 | 2,273 | (37,566) |
| Net increase (decrease) in time certificates of deposits and interest bearing deposits | 14,363 | (1,338) | 27,890 |
| Net increase (decrease) in short-term borrowings | 52,685 | (29,215) | 676 |
| Dividends paid | (4,550) | (4,566) | (4,566) |
| Cash in lieu of fractional shares, stock dividend | | (21) | (17) |
| Purchase of treasury stock | (442) | | |
| Proceeds from long-term borrowings | 47,000 | 55,000 | 75,000 |
| Repayments on long-term borrowings | (70,293) | (70,276) | (55,258) |
| Net Cash Provided by (Used in) Financing Activities | 44,057 | (48,143) | 6,159 |

Edgar Filing: ACNB CORP - Form 10-K

| | | | |
|--|-----------|-----------|-----------|
| Net Increase (Decrease) in Cash and Cash Equivalents | (2,287) | (1,444) | 1,382 |
| CASH AND CASH EQUIVALENTS BEGINNING | 19,212 | 20,656 | 19,274 |
| CASH AND CASH EQUIVALENTS ENDING | \$ 16,925 | \$ 19,212 | \$ 20,656 |
| Interest paid | \$ 20,182 | \$ 26,378 | \$ 22,150 |
| Income taxes paid | \$ 2,225 | \$ 1,625 | \$ 2,234 |
| Loans transferred to foreclosed real estate | \$ 625 | \$ 136 | \$ 230 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

ACNB CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

ACNB Corporation provides banking, insurance, and financial services to businesses and consumers through its wholly-owned subsidiaries, Adams County National Bank and Russell Insurance Group, Inc. The Bank engages in full-service commercial and consumer banking and trust services through its twenty-one retail banking locations in Adams, Cumberland and York Counties of Pennsylvania. There is also a loan production office situated in Franklin County.

On November 19, 2004, the Corporation entered into a definitive agreement to acquire Russell Insurance Group, Inc., a full-service insurance agency, based in Westminster, Maryland, with a satellite office in Timonium, Maryland. The agency offers a broad range of property and casualty, life, and health insurance to both commercial and individual clients. This acquisition was finalized on January 5, 2005.

The Corporation, along with seven other banks, entered into a joint venture to form BankersRe Insurance Group, SPC (formerly Pennbanks Insurance Co., SPC), an offshore reinsurance company. Each participating entity owns an insurance cell through which its premiums and losses from credit life, health and accident insurance are funded. Each entity is responsible for the activity in its respective cell. The financial activity for the insurance cell has been reported in the consolidated financial statements and is not material to the consolidated financial statements.

The Corporation's primary source of revenue is interest income on loans and investment securities and fee income on its products and services. Expenses consist of interest expense on deposits and borrowed funds, provisions for loan losses, and other operating expenses.

Basis of Financial Statements

The consolidated financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of the Corporation and its wholly-owned subsidiaries. All significant intercompany transactions have been eliminated.

Financial statements prepared in accordance with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from these estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of deferred tax assets, the determination of other than temporary impairment on securities, and the potential impairment of goodwill and restricted stock.

Assets held by the Trust Department in an agency or fiduciary capacity for its customers are excluded from the financial statements since they do not constitute assets of the Corporation. Assets held by the Trust Department amounted to \$115,000,000 and \$112,000,000 at December 31, 2008 and 2007, respectively. Income from fiduciary activities is recognized on the cash method, which approximates the accrual method.

Significant Group Concentrations of Credit Risk

Most of the Corporation's activities are with customers located within south central Pennsylvania and northern Maryland. Note C discusses the types of securities in which the Corporation invests.

Table of Contents

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Note D discusses the types of lending in which the Corporation engages. Included in commercial real estate loans are loans made to lessors of non-residential dwellings that total \$78.3 million or 12% of total loans at December 31, 2008. These borrowers are geographically disbursed throughout ACNB's market place and are leasing commercial properties to a varied group of tenants including medical offices, retail space and recreational facilities. Because of the varied nature of the tenants, in aggregate management believes that these loans do not present any greater risk than commercial loans in general.

Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, balances due from banks, and federal funds sold, all of which mature within ninety days.

Securities

Debt securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as "available for sale" and recorded at fair value, with unrealized gains and losses excluded from earnings and reported, net of tax, in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Corporation to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Restricted Investment in Bank Stocks

Restricted investment in bank stocks, which represents required investments in the common stock of correspondent banks, is carried at cost as of December 31, 2008 and 2007, and consists of common stock the Federal Reserve Bank, Atlantic Central Bankers Bank and Federal Home Loan Bank (FHLB) stocks. In December 2008, the FHLB of Pittsburgh notified member banks that it was suspending dividend payments and the repurchase of capital stock.

Management evaluates the restricted investment in bank stocks for impairment in accordance with Statement of Position (SOP) 01-6, *Accounting by Certain Entities (Including Entities with Trade Receivables) That Lend to or Finance the Activities of Others*. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as (1) the significance of the decline in net assets of the correspondent bank as compared to the capital stock amount for the correspondent bank and the length of time this situation has persisted; (2) commitments by the correspondent bank to make payments required by law or regulation and the level of such payments in relation to the operating performance of the correspondent bank, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the correspondent bank.

Table of Contents

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Management believes no impairment charge is necessary related to the restricted investment in bank stocks as of December 31, 2008. However, security impairment analysis is completed quarterly and the determination that no impairment had occurred as of December 31, 2008, is no assurance that impairment may not occur.

Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors or current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to income.

Mortgage loans held for sale are sold with the mortgage servicing rights released to another financial institution through a correspondent relationship. The correspondent financial institution absorbs all of the risk related to rate lock commitments. Gains or losses on sales of mortgage loans are recognized based on the difference between the selling price and the carrying value of the related mortgage loans sold.

Loans

The Corporation grants mortgage, commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans throughout south central Pennsylvania and northern Maryland. The ability of the Corporation's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Personal loans are typically charged off no later than 120 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

Table of Contents

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific components relate to loans that are classified as either doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement.

Off-Balance Sheet Credit Related Financial Instruments

In the ordinary course of business, the Corporation has entered into commitments to extend credit, including commitments under commercial lines of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

Foreclosed Assets

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets. Foreclosed assets totaled \$625,000 and \$136,000 at December 31, 2008 and 2007, respectively and were included in other assets.

Table of Contents

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Premises and Equipment

Land is carried at cost. Bank premises and furniture and equipment are carried at cost, less accumulated depreciation computed principally by the straight-line method over the assets' estimated useful lives.

Investments in Low-Income Housing Partnerships

The Corporation's investments in low-income housing partnerships are accounted for using the "cost method" prescribed by Emerging Issues Task Force (EITF) No. 94-1. In accordance with EITF No. 94-1, tax credits are recognized as they become available. Any residual loss is amortized as the tax credits are received.

Bank-Owned Life Insurance

The Corporation's banking subsidiary maintains nonqualified compensation plans for selected senior officers. To fund the benefits under these plans, the Bank is the owner of single premium life insurance policies on participants in the nonqualified retirement plans. Investment in bank-owned life insurance policies was used to finance the nonqualified compensation plans and provide tax-exempt income to the Corporation.

In September 2006, the FASB Emerging Issues Task Force finalized Issue No. 06-4 (EITF 06-4), *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*. EITF 06-4 requires a liability to be recorded during the service period when a split-dollar life insurance agreement continues after participants' employment or retirement. The required accrued liability is based on either the post-employment benefit cost for continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. The Corporation's liability is based on the post-employment benefit cost for continuing life insurance. The Corporation adopted EITF 06-4 on January 1, 2008, and recorded a cumulative effect adjustment of \$717,000 as a reduction of retained earnings effective January 1, 2008. The Corporation incurred approximately \$80,000 of expense in 2008 related to this new accounting pronouncement.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Corporation, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Corporation does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Income Taxes

Deferred income tax assets and liabilities are determined using the liability method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. Deferred tax assets are recognized subject to management's judgment that those assets will more likely than not be recognized.

Table of Contents

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Retirement Plan

The compensation cost of an employee's pension benefit is recognized on the projected unit credit method over the employee's approximate service period. The aggregate cost method is utilized for funding purposes.

Net Income per Share

The Corporation has a simple capital structure. Basic earnings per share of common stock is computed based on 5,988,525, 5,990,943 and 5,990,943 weighted average shares of common stock outstanding for 2008, 2007 and 2006, respectively. The weighted average shares have been retroactively adjusted to give effect to the 5% common stock dividends effective December 2007 and 2006.

Advertising Costs

Costs of advertising are expensed when incurred.

Intangible Assets

The Corporation accounts for its acquisitions using the purchase accounting method required by Statement of Financial Accounting Standards (SFAS) No. 141, *Business Combinations*. Purchase accounting requires the total purchase price to be allocated to the estimated fair values of assets and liabilities acquired, including certain intangible assets that must be recognized. Generally, this results in a residual amount in excess of the net fair values, which is recorded as goodwill.

SFAS No. 142, *Goodwill and Other Intangible Assets*, requires that goodwill is not amortized to expense, but rather that it be tested for impairment at least annually. Impairment write-downs are charged to results of operations in the period in which the impairment is determined. The Corporation did not identify any impairment on its outstanding goodwill from its most recent testing, which was performed as of December 31, 2008. If certain events occur which might indicate goodwill has been impaired, the goodwill is tested when such events occur. Other acquired intangible assets with finite lives, such as customer lists, are required to be amortized over the estimated lives. These intangibles are generally amortized using the straight line method over estimated useful lives of ten years.

Goodwill totaled \$5,972,000 and \$5,415,000 at December 31, 2008 and 2007, respectively. Intangible assets totaled \$4,931,000 and \$2,896,000 at December 31, 2008 and 2007, respectively. These amounts are included in Other Assets in the Statement of Condition.

Comprehensive Income (Loss)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Changes in certain assets and liabilities, such as unrealized gains (losses) on securities available for sale and the pension liability, are reported as a separate component of the stockholders' equity section of the statement of condition. Such items, along with net income, are components of comprehensive income.

Table of Contents**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The components of other comprehensive income (loss) and the related tax effects are as follows:

| In thousands | Years Ended December 31, | | |
|--|--------------------------|-----------------|-----------------|
| | 2008 | 2007 | 2006 |
| Unrealized holding gains arising during the period | \$ 4,775 | \$ 6,386 | \$ 2,266 |
| Reclassification adjustment for gains realized in net income | (159) | (42) | (204) |
| Net unrealized gains | 4,616 | 6,344 | 2,062 |
| Tax effect | (1,569) | (2,158) | (774) |
| | 3,047 | 4,186 | 1,288 |
| Change in pension liability | (7,232) | 439 | |
| Tax effect | 2,459 | (149) | |
| | (4,773) | 290 | |
| Net of Tax Amount | \$ (1,726) | \$ 4,476 | \$ 1,288 |

The components of the accumulated other comprehensive loss net of taxes are as follows:

| In thousands | Unrealized Gains on Securities | Pension Liability | Accumulated Other Comprehensive Loss |
|----------------------------------|--------------------------------------|----------------------|---|
| BALANCE, DECEMBER 31, 2007 | 749 | (822) | (73) |
| BALANCE DECEMBER 31, 2008 | \$ 3,796 | \$ (5,595) | \$ (1,799) |

Segment Reporting

The Bank acts as an independent community financial services provider, which offers traditional banking and related financial services to individual business and government customers. Through its branch and automated teller machine networks, the Bank offers a full array of commercial and retail financial services, including the taking of time, savings, and demand deposits; the making of commercial, consumer, and mortgage loans; and the providing of other financial services. Management does not separately allocate expenses, including the cost of funding loan demand, between the commercial, retail and mortgage banking operations of the Bank. As such, discrete financial information is not available and segment reporting would not be meaningful. See Note S for a discussion of insurance operations.

New Accounting Standards**FASB FSP 142-3**

In April 2008, the FASB issued FASB Staff Position (FSP) 142-3, *Determination of the Useful Life of Intangible Asset*. This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets*. The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141R and other GAAP. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. The new pronouncement will not have a material impact on the Corporation's consolidated financial statements.

Table of Contents**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****FSP FAS 132(R)-1**

In December 2008, the FASB issued FSP FAS 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets*. This FSP amends SFAS 132(R), *Employers' Disclosures about Pensions and Other Postretirement Benefits*, to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. The disclosures about plan assets required by this FSP shall be provided for fiscal years ending after December 15, 2009. The Corporation is currently reviewing the effect this new pronouncement will have on its consolidated financial statements.

NOTE B RESTRICTIONS ON CASH AND DUE FROM BANKS

In return for services obtained through correspondent banks, the Corporation is required to maintain non-interest bearing cash balances in those correspondent banks. At December 31, 2008 and 2007, compensating balances approximated \$2,506,000 and \$3,270,000, respectively. During 2008 and 2007, average required balances approximated \$3,680,000 and \$3,146,000, respectively.

NOTE C SECURITIES

Amortized cost and fair value at December 31, 2008 and 2007, were as follows:

| In thousands | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|---------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| SECURITIES AVAILABLE FOR SALE: | | | | |
| December 31, 2008: | | | | |
| U.S. Government and agencies | \$ 48,068 | \$ 957 | \$ | \$ 49,025 |
| Mortgage-backed securities | 152,765 | 5,300 | 63 | 158,002 |
| State and municipal | 42,007 | 462 | 494 | 41,975 |
| Corporate bonds | 2,795 | | 140 | 2,655 |
| Stock in other banks | 1,149 | | 270 | 879 |
| | \$ 246,784 | \$ 6,719 | \$ 967 | \$ 252,536 |
| December 31, 2007: | | | | |
| U.S. Government and agencies | \$ 98,719 | \$ 1,116 | \$ 8 | \$ 99,827 |
| Mortgage-backed securities | 130,967 | 490 | 798 | 130,659 |
| State and municipal | 36,420 | 487 | 45 | 36,862 |
| Corporate bonds | 18,400 | | 27 | 18,373 |
| Stock in other banks | 704 | | 79 | 625 |
| | \$ 285,210 | \$ 2,093 | \$ 957 | \$ 286,346 |
| SECURITIES HELD TO MATURITY: | | | | |
| December 31, 2007: | | | | |
| Mortgage-backed securities | \$ 4,150 | \$ | \$ 27 | \$ 4,123 |

At December 31, 2008, three mortgage-backed securities had unrealized losses, and two of the securities had been in a continuous loss position for 12 months or more. These unrealized losses relate principally to changes in interest rates subsequent to the acquisition of specific securities. None of the securities in this category had an unrealized loss that exceeded 4% of amortized cost.

Table of Contents**NOTE C SECURITIES (Continued)**

At December 31, 2008, 35 state and municipal securities and one corporate bond had unrealized losses, and five of the municipal securities had been in a continuous loss position for 12 months or more. In analyzing the issuer's financial condition, management considers industry analysts' reports, financial performance and projected target prices of investment analysts within a one-year time frame. None of the securities in this category had an unrealized loss that exceeded 12% of amortized cost and a majority had unrealized losses totaling less than 4% of amortized cost. Stock in other banks are investments in two local banks that are performing and adequately capitalized; however, their market value has diminished in line with other similar bank stocks because of the financial issues impacting larger banks.

Management routinely sells securities from its available for sale portfolio in an effort to manage and allocate the portfolio. At December 31, 2008, management had not identified any securities with an unrealized loss that it intends to sell. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available for sale, no declines are deemed to be other-than-temporary.

The following table shows the Corporation's gross unrealized losses and fair value related to investments, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2008 and 2007:

| In thousands | Less than 12 Months | | 12 Months or More | | Total | |
|---------------------------------------|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| SECURITIES AVAILABLE FOR SALE: | | | | | | |
| DECEMBER 31, 2008: | | | | | | |
| Mortgage-backed securities | \$ 592 | \$ 22 | \$ 14,695 | \$ 41 | \$ 15,287 | \$ 63 |
| State and municipal | 18,399 | 429 | 921 | 65 | 19,320 | 494 |
| Corporate bonds | 2,654 | 140 | | | 2,654 | 140 |
| Stock in other banks | 318 | 127 | 561 | 143 | 879 | 270 |
| | \$ 21,963 | \$ 718 | \$ 16,177 | \$ 249 | \$ 38,140 | \$ 967 |
| DECEMBER 31, 2007: | | | | | | |
| U.S. Government and agencies | \$ | \$ | \$ 24,992 | \$ 8 | \$ 24,992 | \$ 8 |
| Mortgage-backed securities | 6,959 | 34 | 61,651 | 764 | 68,610 | 798 |
| State and municipal | 1,558 | 14 | 2,397 | 31 | 3,955 | 45 |
| Corporate bonds | | | 18,373 | 27 | 18,373 | 27 |
| Stock in other banks | 625 | 79 | | | 625 | 79 |
| | \$ 9,142 | \$ 127 | \$ 107,413 | \$ 830 | \$ 116,555 | \$ 957 |
| SECURITIES HELD TO MATURITY: | | | | | | |
| DECEMBER 31, 2007: | | | | | | |
| Mortgage-backed securities | \$ 4,123 | \$ 27 | \$ | \$ | \$ 4,123 | \$ 27 |

Table of Contents**NOTE C SECURITIES (Continued)**

Amortized cost and fair value at December 31, 2008, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay with or without penalties.

| In thousands | Available for Sale Amortized Cost | Fair Value |
|-------------------------------|--|-----------------------|
| 1 year or less | \$ | \$ |
| Over 1 year through 5 years | 24,294 | 24,586 |
| Over 5 years through 10 years | 36,537 | 37,356 |
| Over 10 years | 32,039 | 31,713 |
| Mortgage-backed securities | 152,765 | 158,002 |
| Equity securities | 1,149 | 879 |
| | \$ 246,784 | \$ 252,536 |

The Corporation realized gross gains of \$172,000 during 2008, \$42,000 during 2007, and \$204,000 during 2006 and gross losses of \$13,000 during 2008, \$0 during 2007 and 2006 on sales of securities available for sale.

At December 31, 2008 and 2007, securities with a carrying value of \$87,332,000 and \$80,004,000, respectively, were pledged as collateral as required by law on public and trust deposits, repurchase agreements and for other purposes.

NOTE D LOANS

Loans at December 31, 2008 and 2007, were as follows:

| In thousands | 2008 | 2007 |
|--|-------------------|-------------------|
| Commercial, financial and agricultural | \$ 60,237 | \$ 62,844 |
| Real estate: | | |
| Commercial | 173,926 | 127,465 |
| Construction | 48,958 | 38,370 |
| Residential | 341,902 | 311,152 |
| Consumer | 13,062 | 8,785 |
| Total Loans | 638,085 | 548,616 |
| Deferred loan fees and costs, net | (362) | (414) |
| Allowance for loan losses | (7,393) | (5,848) |
| Net Loans | \$ 630,330 | \$ 542,354 |

The Bank grants commercial, residential and consumer loans to customers primarily within south central Pennsylvania and northern Maryland and the surrounding area. A large portion of the loan portfolio is secured by real estate. Although the Bank has a diversified loan portfolio, its debtors' ability to honor their contracts is influenced by the region's economy.

Table of Contents**NOTE D LOANS (Continued)**

Changes in the allowance for loan losses were as follows:

| In thousands | Years Ended December 31, | | |
|---------------------------------|--------------------------|----------|----------|
| | 2008 | 2007 | 2006 |
| Balance, beginning | \$ 5,848 | \$ 5,375 | \$ 4,456 |
| Provision charged to operations | 5,570 | 500 | 870 |
| Recoveries on charged-off loans | 27 | 18 | 86 |
| Loans charged-off | (4,052) | (45) | (37) |
| Balance, ending | \$ 7,393 | \$ 5,848 | \$ 5,375 |

Nonaccrual loans totaled \$7,723,000 and \$854,000 at December 31, 2008 and 2007, respectively. Loans past due 90 days or more and still accruing totaled \$1,963,000 and \$1,404,000 at December 31, 2008 and 2007, respectively. If interest on all nonaccrual loans had been accrued at original contract rates, it is estimated interest income would have been higher by \$246,000 in 2008, \$38,000 in 2007, and \$137,000 in 2006.

The following is a summary of information pertaining to impaired loans:

| In thousands | December 31, | |
|---|--------------|-----------|
| | 2008 | 2007 |
| Impaired loans with a valuation allowance | \$ 5,047 | \$ 14,982 |
| Impaired loans without a valuation allowance | \$ 3,707 | \$ 783 |
| Valuation allowance related to impaired loans | \$ 2,081 | \$ 2,725 |

| In thousands | Years Ended December 31, | | |
|--|--------------------------|-----------|----------|
| | 2008 | 2007 | 2006 |
| Average investment in impaired loans | \$ 13,038 | \$ 13,847 | \$ 6,788 |
| Interest income recognized on impaired loans | \$ 607 | \$ 1,016 | \$ 493 |

No additional funds are committed to be advanced in connection with impaired loans.

NOTE E PREMISES AND EQUIPMENT

Premises and equipment at December 31 were as follows:

| In thousands | 2008 | 2007 |
|----------------------------|-----------|-----------|
| Land | \$ 1,323 | \$ 1,323 |
| Buildings and improvements | 15,539 | 15,429 |
| Furniture and equipment | 9,181 | 8,239 |
| Fixed assets in process | 226 | 104 |
| | 26,269 | 25,095 |
| Accumulated depreciation | (11,812) | (10,565) |
| | \$ 14,457 | \$ 14,530 |

In November 2008, the Board of Directors approved the 2009 Technology Plan including a capital expenditure of \$512,000 which was under contract as of December 31, 2008.

Table of Contents**NOTE F INVESTMENTS IN LOW-INCOME HOUSING PARTNERSHIPS**

ACNB Corporation is a limited partner in five partnerships, whose purpose is to develop, manage and operate residential low-income properties. At December 31, 2008 and 2007, the carrying value of these investments was approximately \$4,737,000 and \$5,028,000, respectively.

NOTE G DEPOSITS

Deposits were comprised of the following as of December 31:

| In thousands | 2008 | 2007 |
|---|-------------------|-------------------|
| Non-interest bearing demand | \$ 82,486 | \$ 77,192 |
| Interest bearing demand | 102,085 | 99,856 |
| Savings | 199,263 | 196,478 |
| Time certificates of deposit less than \$100,000 | 245,084 | 233,920 |
| Time certificates of deposit greater than \$100,000 | 61,379 | 63,194 |
| | \$ 690,297 | \$ 670,640 |

Scheduled maturities of time certificates of deposit at December 31, 2008, were as follows:

| In thousands | |
|---------------------|-------------------|
| 2009 | \$ 208,775 |
| 2010 | 71,403 |
| 2011 | 18,300 |
| 2012 | 5,532 |
| 2013 | 2,453 |
| | \$ 306,463 |

NOTE H LEASE COMMITMENTS

Certain branch offices and equipment are leased under agreements which expire at varying dates through 2016. Most leases contain renewal provisions at the Corporation's option. The total rental expense for all operating leases was \$478,000, \$621,000 and \$634,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

The following is a schedule by year of future minimum rental payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year as of December 31:

| In thousands | |
|---------------------|-----------------|
| 2009 | \$ 417 |
| 2010 | 287 |
| 2011 | 195 |
| 2012 | 170 |
| 2013 | 175 |
| Later years | 298 |
| | \$ 1,542 |

ACNB leases space at several of its owned offices to other unrelated organizations under agreements that expire at varying dates from 2010 to 2014. Most leases contain renewal provisions at the option of the lessees. Total rental income for these properties was \$118,000, \$23,000 and \$14,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

[Table of Contents](#)
NOTE I BORROWINGS

Short-term borrowings and weighted-average interest rates at December 31 are as follows:

| Dollars in thousands | 2008 | | 2007 | |
|---|-----------|-------|-----------|-------|
| | Amount | Rate | Amount | Rate |
| Treasury tax and loan note | \$ 1,000 | 0.00% | \$ 450 | 4.96% |
| Federal Home Loan Bank (FHLB) overnight advance | 50,168 | 0.59 | 390 | 3.81 |
| Securities sold under repurchase agreements | 32,285 | 1.41 | 29,928 | 2.61 |
| | \$ 83,453 | 0.90% | \$ 30,768 | 2.66% |

Under an agreement with the FHLB, the Bank has a line of credit available in the amount of \$100,000,000, of which \$50,168,000 was outstanding at December 31, 2008. All FHLB advances are collateralized by a security agreement covering qualifying loans and unpledged U.S. Treasury, agency and mortgage-backed securities. In addition, all FHLB advances are secured by the FHLB capital stock owned by the Bank having a par value of \$8,850,000 at December 31, 2008, and \$8,725,000 at December 31, 2007. The Corporation also has lines of credit that total \$20,000,000 with correspondent banks for overnight federal funds borrowings.

The Corporation offers a short-term investment program for corporate customers for secured investing. This program consists of overnight and short-term repurchase agreements that are secured by designated investment securities owned by the Corporation. The investment securities are under the control of the Corporation.

A summary of long-term debt as of December 31 is as follows:

| Dollars in thousands | 2008 | | 2007 | |
|------------------------------------|------------|-------|------------|-------|
| | Amount | Rate | Amount | Rate |
| FHLB fixed-rate advances maturing: | | | | |
| 2008 | \$ | % | 70,000 | 4.70% |
| 2009 | 35,000 | 4.45 | 35,000 | 4.45 |
| 2010 | 20,000 | 3.15 | | |
| 2011 | 5,000 | 4.26 | | |
| 2012 | 10,000 | 4.41 | 10,000 | 4.41 |
| 2013 | 4,000 | 4.23 | | |
| 2014 | 4,000 | 4.51 | | |
| 2015 | 4,000 | 4.68 | | |
| 2016 | 4,000 | 4.78 | | |
| 2017 | 4,000 | 4.86 | | |
| 2018 | 2,000 | 5.11 | | |
| FHLB convertible advance maturing: | | | | |
| 2012 | 10,000 | 4.27 | 10,000 | 4.27 |
| Loan payable to local bank | 4,951 | 6.50 | 5,244 | 6.50 |
| | \$ 106,951 | 4.31% | \$ 130,244 | 4.65% |

The FHLB advances are collateralized by the security agreement and FHLB capital stock described previously. The Corporation can borrow a maximum of \$368,144,000 from the FHLB, of which \$215,976,000 was available at December 31, 2008. The FHLB has the option to convert the \$10,000,000 convertible advance but not before three-month LIBOR reaches 8%. Upon the FHLB's conversion, the Bank has the option to repay the respective advance in full.

The loan payable to a local bank is payable in monthly installments of \$52,569 and matures in January 2020. The loan is unsecured.

Table of Contents**NOTE J RESTRICTIONS ON SUBSIDIARY DIVIDENDS, LOANS AND ADVANCES**

Certain restrictions exist regarding the ability of the Bank to transfer funds to the Corporation in the form of cash dividends, loans or advances. The approval of the Office of the Comptroller of the Currency is required to pay dividends in excess of earnings retained in the current year plus retained net profits for the preceding two years. As of December 31, 2008, \$5,428,000 of undistributed earnings of the Bank, included in consolidated retained earnings, was available for distribution to the Corporation as dividends without prior regulatory approval. Additionally, dividends paid by the Bank to the Corporation would be prohibited if the effect thereof would cause the Bank's capital to be reduced below applicable minimum capital requirements.

Under national banking laws, the Bank is also limited as to the amount it may loan to its affiliates, including the Corporation, unless such loans are collateralized by specific obligations. At December 31, 2008, the maximum amount available for transfer from the Bank to the Corporation in the form of loans was approximately \$8,171,000.

NOTE K INCOME TAXES

The components of income tax expense for the years ended December 31, 2008, 2007 and 2006, are as follows:

| In thousands | 2008 | 2007 | 2006 |
|---------------------|-----------------|-----------------|-----------------|
| Federal: | | | |
| Current | \$ 885 | \$ 1,652 | \$ 1,821 |
| Deferred | 144 | 192 | 22 |
| | 1,029 | 1,844 | 1,843 |
| State: | | | |
| Current | 48 | 73 | 82 |
| | \$ 1,077 | \$ 1,917 | \$ 1,925 |

Reconciliations of the statutory federal income tax at a rate of 34% to the income tax expense reported in the consolidated statements of income for the years ended December 31, 2008, 2007 and 2006, are as follows:

| | Percentage of Income before Income Taxes | | |
|---|---|-------------|-------------|
| | 2008 | 2007 | 2006 |
| Federal income tax at statutory rate | 34.0% | 34.0% | 34.0% |
| State income taxes, net of federal benefit | 0.4 | 0.5 | 0.6 |
| Tax-exempt income | (8.0) | (5.1) | (3.8) |
| Earnings on investment in life insurance | (4.5) | (3.2) | (3.1) |
| Rehabilitation and low-income housing credits | (8.8) | (7.0) | (7.5) |
| Other | 0.7 | 0.3 | 0.7 |
| | 13.8% | 19.5% | 20.9% |

The provision for federal income taxes includes \$54,000, \$14,000 and \$69,000 of income taxes related to net gains on sales of securities in 2008, 2007 and 2006, respectively. Rehabilitation and low-income housing income tax credits were \$689,000 during 2008 and 2007, and \$692,000 for 2006. Projected credits are \$679,000 in 2009, \$578,000 in 2010, and \$1,889,000 thereafter.

Table of Contents**NOTE K INCOME TAXES (Continued)**

Components of deferred tax assets and liabilities at December 31 were as follows:

| In thousands | 2008 | 2007 |
|----------------------------------|-----------------|-----------------|
| Deferred tax assets: | | |
| Allowance for loan losses | \$ 2,531 | \$ 2,006 |
| Accrued deferred compensation | 461 | 391 |
| Pension | 2,882 | 424 |
| Deferred loan fees | 148 | 74 |
| Other | 711 | 658 |
| | 6,733 | 3,553 |
| Deferred tax liabilities: | | |
| Available for sale securities | 1,956 | 386 |
| Prepaid benefit cost | 1,439 | 1,044 |
| Prepaid expenses | 331 | 277 |
| Accumulated depreciation | 369 | 240 |
| | 4,095 | 1,947 |
| Net Deferred Tax Assets | \$ 2,638 | \$ 1,606 |

NOTE L RETIREMENT PLANS

The Corporation's banking subsidiary has a non-contributory pension plan. Retirement benefits are a function of both years of service and compensation. The funding policy is to contribute annually the amount that is sufficient to meet the minimum funding requirements set forth in the Employee Retirement Income Security Act.

A measurement date of December 31 has been used for the fiscal year ending December 31, 2008. A measurement date of November 1 has been used for the fiscal year ending December 31, 2007. The expense for the period November 1 to December 31, 2007 was not material and has been included in the periodic benefit cost for the year ending December 31, 2008.

| In thousands | 2008 | 2007 |
|--|-------------------|-----------------|
| Change in benefit obligation: | | |
| Benefit obligation, at beginning of year | \$ 15,712 | \$ 15,096 |
| Service cost | 590 | 500 |
| Interest cost | 1,035 | 844 |
| Actuarial loss | 270 | 25 |
| Benefits paid | (784) | (753) |
| Benefit obligation, at end of year | 16,823 | 15,712 |
| Change in plan assets: | | |
| Fair value of plan assets at beginning of year | 17,518 | 15,427 |
| Actual return on plan assets | (5,424) | 1,594 |
| Employer contribution | 1,250 | 1,250 |
| Benefits paid | (784) | (753) |
| Fair value of plan assets at end of year | 12,560 | 17,518 |
| Funded Status, included in other assets (liabilities) | \$ (4,263) | \$ 1,806 |

Amounts recognized in accumulated other comprehensive loss:

Edgar Filing: ACNB CORP - Form 10-K

| | | |
|--------------------------|----------|--------|
| Total net actuarial loss | \$ 8,170 | \$ 878 |
| Transition obligation | 45 | 59 |
| Prior service cost | 263 | 309 |

| | | |
|--|-----------------|-----------------|
| Total accumulated other comprehensive loss (pretax) | \$ 8,478 | \$ 1,246 |
|--|-----------------|-----------------|

Table of Contents**NOTE L RETIREMENT PLANS (Continued)**

The estimated costs that will be amortized from accumulated other comprehensive loss into net periodic pension cost during the next fiscal year are as follows

| In thousands | |
|----------------------|--------|
| Prior service cost | \$ 40 |
| Net transition asset | 12 |
| Net loss | 579 |
| | \$ 631 |

The accumulated benefit obligation totaled \$14,822,000 and \$13,947,000 at December 31, 2008 and 2007, respectively.

The components of net periodic benefit cost for the years ended December 31 are as follows:

| In thousands | 2008 | 2007 | 2006 |
|---|--------------|---------------|---------------|
| Components of net periodic benefit cost: | | | |
| Service cost | \$ 590 | \$ 500 | \$ 566 |
| Interest cost | 1,035 | 844 | 852 |
| Expected return on plan assets | (1,597) | (1,182) | (1,015) |
| Recognized net actuarial loss | | | 125 |
| Amortization of transition asset | 14 | 12 | 12 |
| Amortization of prior service cost | 46 | 40 | 39 |
| Net Periodic Benefit Cost | \$ 88 | \$ 214 | \$ 579 |

For the years ended December 31, 2008, 2007 and 2006, the assumptions used to determine the net periodic benefit cost are as follows:

| | 2008 | 2007 | 2006 |
|--|-------------|-------------|-------------|
| Discount rate | 5.78% | 5.78% | 5.50% |
| Expected long-term rate of return on plan assets | 8.00% | 8.00% | 7.75% |
| Rate of compensation increase | 3.62% | 3.66% | 4.62% |

The Corporation's pension plan weighted-average assets' allocations at December 31, 2008 and 2007, are as follows:

| | 2008 | 2007 |
|-------------------|-------------|-------------|
| Equity securities | 52% | 57% |
| Debt securities | 41 | 37 |
| Real estate | 7 | 6 |
| | 100% | 100% |

Equity securities included Corporation common stock in amounts of \$596,000, 5% of total plan assets, and \$720,000, 4% of total plan assets, at December 31, 2008 and 2007, respectively.

The Bank expects to contribute \$1,250,000 to its pension plan in 2009.

Table of Contents**NOTE L RETIREMENT PLANS (Continued)**

Based on current data and assumptions, the following benefit payments, which reflect expected future service, as appropriate, are:

| In thousands | |
|---------------------|-----------------|
| 2009 | \$ 690 |
| 2010 | 730 |
| 2011 | 750 |
| 2012 | 820 |
| 2013 | 830 |
| 2014 2018 | \$ 4,950 |

The Corporation's banking subsidiary maintains a 401(k) plan for the benefit of eligible employees. Employees may contribute up to 100% of their compensation subject to certain limits based on federal tax laws. The Bank makes matching contributions up to 100% of the first 4% of an employee's compensation contributed to the plan. Matching contributions vest immediately to the employee. Bank contributions to the Plan were \$382,000, \$330,000 and \$288,000 for 2008, 2007 and 2006, respectively.

The Corporation's banking subsidiary maintains non-qualified compensation plans for selected senior officers. The estimated present value of future benefits is accrued over the period from the effective date of the agreements until the expected retirement dates of the individuals. The balance accrued for these plans included in other liabilities as of December 31, 2008 and 2007 totaled \$1,200,000 and \$1,140,000, respectively. The annual expense included in salaries and benefits expense totaled \$166,000, \$138,000 and \$146,000 during the years ended December 31, 2008, 2007 and 2006, respectively. To fund the benefits under these plans, the Bank is the owner of single premium life insurance policies on participants in the non-qualified retirement plans. At December 31, 2008 and 2007, the cash surrender value of these policies was \$3,915,000 and \$3,755,000, respectively.

NOTE M REGULATORY MATTERS

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth below) of Tier 1 capital to average assets and of Tier 1 and total capital (as defined in the regulations) to risk weighted assets. Management believes, as of December 31, 2008, that the Corporation and the Bank meet all capital adequacy requirements to which they are subject.

As of December 31, 2008, the most recent notification from the regulators categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

Table of Contents**NOTE M REGULATORY MATTERS (Continued)**

The actual and required capital amounts and ratios were as follows:

| Dollars in thousands | Actual | | For Capital Adequacy Purposes | | To be Well Capitalized under Prompt Corrective Action Provisions | |
|---|-----------|-------|-------------------------------|-------|--|-------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| CORPORATION: | | | | | | |
| As of December 31, 2008: | | | | | | |
| Tier 1 leverage ratio (to average assets) | \$ 75,157 | 7.96% | ≥37,776 | ≥4.0% | N/A | N/A |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 75,157 | 11.66 | ≥25,781 | ≥4.0 | N/A | N/A |
| Total risk-based capital ratio (to risk-weighted assets) | 82,550 | 12.81 | ≥51,562 | ≥8.0 | N/A | N/A |
| As of December 31, 2007: | | | | | | |
| Tier 1 leverage ratio (to average assets) | \$ 76,812 | 7.97% | ≥38,559 | ≥4.0% | N/A | N/A |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 76,812 | 12.84 | ≥23,929 | ≥4.0 | N/A | N/A |
| Total risk-based capital ratio (to risk-weighted assets) | 82,660 | 13.82 | ≥47,858 | ≥8.0 | N/A | N/A |
| BANK: | | | | | | |
| As of December 31, 2008: | | | | | | |
| Tier 1 leverage ratio (to average assets) | \$ 74,315 | 7.88% | ≥37,735 | ≥4.0% | ≥47,168 | ≥5.0% |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 74,315 | 11.62 | ≥25,575 | ≥4.0 | ≥38,363 | ≥6.0 |
| Total risk-based capital ratio (to risk-weighted assets) | 81,708 | 12.78 | ≥51,150 | ≥8.0 | ≥63,938 | ≥10.0 |
| As of December 31, 2007: | | | | | | |
| Tier 1 leverage ratio (to average assets) | \$ 73,659 | 7.71% | ≥38,215 | ≥4.0% | ≥47,769 | ≥5.0% |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 73,659 | 12.64 | ≥23,315 | ≥4.0 | ≥34,973 | ≥6.0 |
| Total risk-based capital ratio (to risk-weighted assets) | 79,507 | 13.64 | ≥46,630 | ≥8.0 | ≥58,288 | ≥10.0 |

NOTE N FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist primarily of commitments to extend credit (typically mortgages and commercial loans) and, to a lesser extent, standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet.

The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on balance sheet instruments. The Corporation does not anticipate any material losses from these commitments.

Table of Contents**NOTE N FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK (Continued)**

Commitments to extend credit, including commitments to grant loans and unfunded commitments under lines of credit, are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extensions of credit, is based on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, property and equipment and income-producing commercial properties. On loans secured by real estate, the Corporation generally requires loan to value ratios of no greater than 80%.

Standby letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and similar transactions. The terms of the letters of credit vary and may have renewal features. The credit risk involved in using letters of credit is essentially the same as that involved in extending loans to customers. The Corporation holds collateral supporting those commitments for which collateral is deemed necessary. Management believes that the proceeds obtained through a liquidation of such collateral would be sufficient to cover the maximum potential amount of future payments required under the corresponding guarantees. The current amount of the liability as of December 31, 2008 and 2007, for guarantees under standby letters of credit issued is not material.

The Corporation has not been required to perform on any financial guarantees, and has not incurred any losses on its commitments, during the past two years.

A summary of the Corporation's commitments at December 31 were as follows:

| In thousands | 2008 | 2007 |
|------------------------------|-------------------|-------------------|
| Commitments to extend credit | \$ 139,122 | \$ 128,359 |
| Standby letters of credit | 6,333 | 5,524 |

NOTE O FAIR VALUE OF FINANCIAL INSTRUMENTS

Management uses its best judgment in estimating the fair value of the Corporation's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Corporation could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year ends and have not been re-evaluated or updated for purposes of these consolidated financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement No. 157, *Fair Value Measurements* ("SFAS 157"), which defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurements. SFAS 157 applies to other accounting pronouncements that require or permit fair value measurements. The Bank adopted SFAS 157 effective for its fiscal year beginning January 1, 2008.

In December 2007, the FASB issued FASB Staff Position 157-2, *Effective Date of FASB Statement No. 157* ("FSP 157-2"). FSP 157-2 delays the effective date of SFAS 157 for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least

Table of Contents**NOTE O FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)**

annually) to fiscal years beginning after November 15, 2008 and interim periods within those fiscal years. As such, the Corporation only partially adopted the provisions of SFAS 157, and will begin to account and report for non-financial assets and liabilities in 2009. In October 2008, the FASB issued FASB Staff Position 157-3, *Determining the Fair Value of a Financial Asset When the Market for that Asset is Not Active* ("FSP 157-3"), to clarify the application of the provisions of SFAS 157 in an inactive market and how an entity would determine fair value in an inactive market. FSP 157-3 is effective immediately and applies to the Corporation's December 31, 2008 consolidated financial statements. The adoption of SFAS 157 and FSP 157-3 had no impact on the amounts reported in the financial statements.

SFAS No. 157 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under SFAS No. 157 are as follows:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at December 31, 2008 are as follows:

| In thousands | Fair Value Measurements at December 31, 2008 | | | |
|--|--|---------|------------|---------|
| | Total | Level 1 | Level 2 | Level 3 |
| Securities available for sale | \$ 252,536 | \$ 879 | \$ 251,657 | \$ |
| Loans accounted for under SFAS No. 114 | 2,966 | | | 2,966 |
| Foreclosed real estate | 625 | | | 625 |

The following table presents a reconciliation of the loans accounted for under SFAS No. 114 and foreclosed real estate measured at fair value not measured on a recurring basis using significant unobservable inputs (Level 3) for the year ended December 31:

| In thousands | SFAS No. 114 Loans | Foreclosed real estate |
|---|--------------------------|---------------------------|
| Balance December 31, 2007 | \$ 12,257 | \$ 136 |
| Charged off | (3,765) | |
| Settled or otherwise removed from impaired status | (6,012) | (136) |
| Payments made | (158) | |
| Decrease in valuation allowance | 644 | |
| Loans transferred to foreclosed real estate | | 625 |
| Balance December 31, 2008 | \$ 2,966 | \$ 625 |

Table of Contents

NOTE O FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The following information should not be interpreted as an estimate of the fair value of the entire Corporation since a fair value calculation is only provided for a limited portion of the Corporation's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Corporation's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Corporation's financial instruments at December 31, 2008 and 2007:

Cash and Cash Equivalents (Carried at Cost)

The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets' fair value.

Securities Available for Sale

The fair values of securities available for sale (carried at fair value) are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on securities' relationship to other benchmark quoted prices. The Corporation uses an independent service provider to provide matrix pricing and uses the valuation of another provider to compare for reasonableness.

Mortgage Loans Held for Sale (Carried at Lower of Cost or Fair Value)

The fair values of mortgage loans held for sale is determined as the par amount to be received at settlement by establishing the buyer and rate in advance.

Loans (Carried at Cost)

The fair values of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

Loans included in the above table were those that were accounted for under SFAS No. 114, *Accounting by Creditors for Impairment of a Loan*, in which the Corporation has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less the valuation allowance as determined under SFAS No. 114.

Foreclosed Real Estate

Fair value of real estate acquired through foreclosure was based on independent third-party appraisals of the properties. These assets are included as Level 3 fair values, based on appraisals that consider the sales prices of similar properties in the proximate vicinity.

Restricted Investment in Bank Stock (Carried at Cost)

The carrying amount of required and restricted investment in correspondent bank stock approximates fair value, and considers the limited marketability of such securities.

Table of Contents**NOTE O FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)****Accrued Interest Receivable and Payable (Carried at Cost)**

The carrying amount of accrued interest receivable and accrued interest payable approximates its fair value.

Deposits (Carried at Cost)

The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (e.g., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Short-Term Borrowings (Carried at Cost)

The carrying amounts of short-term borrowings approximate their fair values.

Long-Term Borrowings (Carried at Cost)

Fair values of FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

Off-Balance Sheet Credit-Related Instruments

Fair values for the Bank's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing.

Estimated fair values of financial instruments at December 31 were as follows:

| In thousands | 2008 | | 2007 | |
|---|-----------------|------------|-----------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial assets: | | | | |
| Cash and due from banks | \$ 16,033 | \$ 16,033 | \$ 18,319 | \$ 18,319 |
| Interest bearing deposits in banks | 892 | 892 | 893 | 893 |
| Investment securities: | | | | |
| Available for sale | 252,536 | 252,536 | 286,346 | 286,346 |
| Held to maturity | | | 4,150 | 4,123 |
| Loans held for sale | 969 | 969 | 1,175 | 1,175 |
| Loans, less allowance for loan losses | 630,330 | 644,642 | 542,354 | 560,224 |
| Accrued interest receivable | 4,223 | 4,223 | 5,009 | 5,009 |
| Restricted investment in bank stocks | 9,170 | 9,170 | 9,045 | 9,045 |
| Financial liabilities: | | | | |
| Deposits | 690,297 | 699,513 | 670,640 | 670,889 |
| Short-term borrowings | 83,453 | 83,453 | 30,768 | 30,768 |
| Long-term borrowings | 106,951 | 112,017 | 130,244 | 130,996 |
| Accrued interest payable | 3,016 | 3,016 | 4,301 | 4,301 |
| Off-balance sheet financial instruments | | | | |

Table of Contents**NOTE P CONTINGENCIES**

The Corporation is subject to claims and lawsuits which arise primarily in the ordinary course of business. Based on information presently available and advice received from legal counsel representing the Corporation in connection with any such claims and lawsuits, it is the opinion of management that the disposition or ultimate determination of any such claims and lawsuits will not have a material adverse effect on the consolidated financial position, consolidated results of operations or liquidity of the Corporation.

NOTE Q ACNB CORPORATION (PARENT COMPANY ONLY) FINANCIAL INFORMATION**STATEMENTS OF CONDITION**

| In thousands | December 31, | |
|---|------------------|------------------|
| | 2008 | 2007 |
| ASSETS | | |
| Cash | \$ 633 | \$ 175 |
| Investment in banking subsidiary | 72,694 | 73,666 |
| Investment in other subsidiaries | 9,312 | 7,749 |
| Investments in low-income housing partnerships | 4,737 | 5,028 |
| Securities and other assets | 1,325 | 1,269 |
| Receivable from banking subsidiary | 689 | 2,655 |
| Total Assets | \$ 89,390 | \$ 90,542 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Long-term debt | \$ 4,951 | \$ 5,244 |
| Other liabilities | | 168 |
| Stockholders' equity | 84,439 | 85,130 |
| Total Liabilities and Stockholders' Equity | \$ 89,390 | \$ 90,542 |

STATEMENTS OF INCOME

| In thousands | Years Ended December 31, | | |
|--|--------------------------|-----------------|-----------------|
| | 2008 | 2007 | 2006 |
| Dividends from banking subsidiary | \$ 4,550 | \$ 4,566 | \$ 4,566 |
| Gains on sales of securities | | | 204 |
| Other income | 323 | 335 | 147 |
| | 4,873 | 4,901 | 4,917 |
| Expenses | 637 | 686 | 1,092 |
| | 4,236 | 4,215 | 3,825 |
| Income tax benefit | 800 | 813 | 933 |
| | 5,036 | 5,028 | 4,758 |
| Equity in undistributed earnings of subsidiaries | 1,708 | 2,909 | 2,532 |
| Net Income | \$ 6,744 | \$ 7,937 | \$ 7,290 |

Table of Contents**NOTE Q ACNB CORPORATION (PARENT COMPANY ONLY) FINANCIAL INFORMATION (Continued)****STATEMENTS OF CASH FLOWS**

| In thousands | Years Ended December 31, | | |
|---|--------------------------|----------------|----------------|
| | 2008 | 2007 | 2006 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income | \$ 6,744 | \$ 7,937 | \$ 7,290 |
| Equity in undistributed earnings of subsidiaries | (1,708) | (2,909) | (2,532) |
| (Increase) decrease in receivable from banking subsidiary | 1,966 | (447) | (529) |
| Gains on sales of securities | | | (204) |
| Other | 386 | 278 | 578 |
| Net Cash Provided by Operating Activities | 7,388 | 4,859 | 4,603 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Investments in low-income housing partnerships | | (131) | |
| Investment in of insurance agency subsidiary | (1,200) | | |
| Purchase of securities | (445) | | |
| Net Cash Used in Investing Activities | (1,645) | (131) | |
| CASH FLOWS USED IN FINANCING ACTIVITIES | | | |
| Repayments on long-term debt | (293) | (276) | (258) |
| Cash paid in lieu of fractional shares-stock dividend | | (21) | (17) |
| Purchase of treasury stock | (442) | | |
| Dividends paid | (4,550) | (4,566) | (4,566) |
| Net Cash Used in Financing Activities | (5,285) | (4,863) | (4,841) |
| Net Increase (Decrease) in Cash and Cash Equivalents | 458 | (135) | (238) |
| CASH AND CASH EQUIVALENTS BEGINNING | 175 | 310 | 548 |
| CASH AND CASH EQUIVALENTS ENDING | \$ 633 | \$ 175 | \$ 310 |

NOTE R ACQUISITIONS

On January 5, 2005, the Corporation acquired 100 percent of Russell Insurance Group, Inc. (RIG), a Westminster, Maryland-based full service insurance agency. RIG offers a broad range of property and casualty, life and health insurance to both commercial and individual clients in northern Maryland and south central Pennsylvania.

The carrying amounts of the tangible assets acquired and the liabilities assumed on January 5, 2005, approximated their fair value. The excess of the acquisition cost over the fair value of the net assets acquired has been recorded as goodwill. In accordance with the terms of the acquisition, there was contingent consideration associated with this transaction of up to \$3,000,000, payable in 2008 for the three-year period subject to performance criteria subsequent to the acquisition. Due to performance at a higher level than the performance criteria, the liability for this consideration was recorded at December 31, 2006, with a related increase in goodwill. Payment was made in the second quarter of 2008 after it was ascertained that the performance criteria had been met for the full three-year period; after which, the total aggregate purchase price was \$8,663,000. In addition, on November 9, 2007, the Corporation entered into another three-year employment contract with Frank C. Russell, Jr., President and Chief Executive Officer of RIG, effective as of January 1, 2008.

Table of Contents**NOTE R ACQUISITIONS (Continued)**

The intangible asset, representing the customer base, is being amortized over 10 years on a straight line basis. Goodwill is not amortized, but is analyzed annually for impairment. Amortization of goodwill and the intangible asset will be deductible for tax purposes.

In 2007, RIG acquired two additional books of business with an aggregate purchase price of \$637,000. In 2008, RIG acquired an additional book of business with an aggregate purchase price of \$1,165,000, of which, all was classified as an intangible asset. Also, on December 31, 2008, RIG acquired Marks Insurance & Associates, Inc. with an aggregate purchase price of \$1,857,000, of which, \$1,300,000 was recorded as an intangible asset and \$557,000 recorded as goodwill. The intangible assets are being amortized over ten years on a straight line basis. The contingent consideration for both 2008 purchases is payable three years after closing, based on multiples of sellers' commissions, with a maximum payment of \$1,800,000.

Amortization of the intangible asset for the five years subsequent to December 31, 2008, is expected to be as follows:

| In thousands | |
|---------------------|--------|
| 2009 | \$ 638 |
| 2010 | 638 |
| 2011 | 638 |
| 2012 | 638 |
| 2013 | 638 |

NOTE S SEGMENT AND RELATED INFORMATION

Russell Insurance Group, Inc. is managed separately from the banking and related financial services that the Corporation offers. Russell Insurance Group offers a broad range of property and casualty, life and health insurance to both commercial and individual clients.

Segment information for 2008, 2007 and 2006 is as follows:

| In thousands | Banking | Insurance | Total |
|--|----------------|------------------|--------------|
| 2008 | | | |
| Net interest income and other income from external customers | \$ 35,554 | \$ 3,908 | \$ 39,462 |
| Income before income taxes | 7,223 | 598 | 7,821 |
| Total assets | 964,158 | 12,521 | 976,679 |
| Capital expenditures | 1,352 | 30 | 1,382 |
| 2007 | | | |
| Net interest income and other income from external customers | \$ 31,355 | \$ 4,029 | \$ 35,384 |
| Income before income taxes | 8,817 | 1,037 | 9,854 |
| Total assets | 915,036 | 11,629 | 926,665 |
| Capital expenditures | 1,090 | 43 | 1,133 |
| 2006 | | | |
| Net interest income and other income from external customers | \$ 30,684 | \$ 4,067 | \$ 34,751 |
| Income before income taxes | 8,217 | 998 | 9,215 |
| Total assets | 953,178 | 11,579 | 964,757 |
| Capital expenditures | 1,458 | 51 | 1,509 |

Table of Contents**QUARTERLY RESULTS OF OPERATIONS**

Selected quarterly information for the years ended December 31, 2008 and 2007, is as follows:

| In thousands, except per share data | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
|---|--------------------------|---------------------------|--------------------------|---------------------------|
| 2008 | | | | |
| Interest income | \$ 12,078 | \$ 11,899 | \$ 12,011 | \$ 11,933 |
| Interest expense | 5,348 | 4,682 | 4,461 | 4,406 |
| Net interest income | 6,730 | 7,217 | 7,550 | 7,527 |
| Provision for loan losses | 120 | 550 | 3,600 | 1,300 |
| Net interest income after provision for loan losses | 6,610 | 6,667 | 3,950 | 6,227 |
| Net gains on sales of securities | 90 | 11 | 57 | 1 |
| Other income | 2,592 | 2,628 | 2,562 | 2,497 |
| Other expenses and provision for income taxes | 7,084 | 6,976 | 6,085 | 7,003 |
| Net income | \$ 2,208 | \$ 2,330 | \$ 484 | \$ 1,722 |
| Basic earnings per share | \$ 0.37 | \$ 0.39 | \$ 0.08 | \$ 0.29 |
| Dividends per share | \$ 0.19 | \$ 0.19 | \$ 0.19 | \$ 0.19 |
| 2007 | | | | |
| Interest income | \$ 12,377 | \$ 12,713 | \$ 13,396 | \$ 13,095 |
| Interest expense | 6,378 | 6,522 | 7,095 | 6,566 |
| Net interest income | 5,999 | 6,191 | 6,301 | 6,529 |
| Provision for loan losses | 140 | | 25 | 335 |
| Net interest income after provision for loan losses | 5,859 | 6,191 | 6,276 | 6,194 |
| Net gains on sales of securities | 10 | | | 32 |
| Other income | 2,730 | 2,542 | 2,441 | 2,609 |
| Other expenses and provision for income taxes | 6,743 | 6,857 | 6,635 | 6,712 |
| Net income | \$ 1,856 | \$ 1,876 | \$ 2,082 | \$ 2,123 |
| Basic earnings per share | \$ 0.31 | \$ 0.31 | \$ 0.35 | \$ 0.35 |
| Dividends per share | \$ 0.19 | \$ 0.19 | \$ 0.19 | \$ 0.19 |

ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A CONTROLS AND PROCEDURES**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

The Corporation carried out an evaluation, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures are effective in timely alerting them to material information relating to the Corporation (including its consolidated subsidiaries) required to be included in our periodic SEC filings.

Table of Contents

Based on our evaluation of the effectiveness of the design and operation of the disclosure controls and procedures, our Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective as of December 31, 2008. The Corporation believes that the accompanying financial statements fairly present the financial condition and results of operations for the fiscal years presented in this report on Form 10-K.

CHANGES IN INTERNAL CONTROLS OVER FINANCIAL REPORTING

We have made no changes in the Corporation's internal controls over financial reporting in connection with our fourth quarter evaluation that would materially affect, or are reasonably likely to materially affect, our internal controls over financial reporting

Table of Contents

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

ACNB Corporation ("ACNB") is responsible for the preparation, integrity, and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements and notes included in this annual report have been prepared in conformity with United States generally accepted accounting principles, and as such, include some amounts that are based on management's best estimates and judgments.

ACNB's management is responsible for establishing and maintaining effective internal control over financial reporting. The system of internal control over financial reporting, as it relates to the financial statements, is evaluated for effectiveness by management and tested for reliability through a program of internal audits and management testing and review. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

The Board of Directors of ACNB, through its Audit Committee, meets regularly with management, internal auditors, and the independent registered public accounting firm. The Audit Committee provides oversight to ACNB by reviewing audit plans and results, and evaluates management's actions for internal control, accounting and financial reporting matters. The internal auditors and independent registered public accounting firm have direct and confidential access to the Audit Committee to discuss the results of their examinations.

Management assessed the effectiveness of ACNB's internal control over financial reporting as of December 31, 2008. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control Integrated Framework*. Based on our assessment, management concluded that as of December 31, 2008, ACNB's internal control over financial reporting is effective and meets the criteria of the *Internal Control Integrated Framework*.

ACNB's independent registered public accounting firm, Beard Miller Company LLP, has issued an attestation report on ACNB's internal control over financial reporting. This report appears on pages 77 and 78.

/s/ THOMAS A. RITTER

/s/ DAVID W. CATHELL

Thomas A. Ritter
President & Chief Executive Officer

David W. Cathell
Executive Vice President, Treasurer & Chief Financial Officer

76

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and
Stockholders of ACNB Corporation
Gettysburg, Pennsylvania

We have audited ACNB Corporation's internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). ACNB Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A corporation's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the corporation; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the corporation are being made only in accordance with authorizations of management and directors of the corporation; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the corporation's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, ACNB Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of condition and the related statements

Table of Contents

of income, changes in stockholders' equity, and cash flows of ACNB Corporation, and our report dated March 13, 2009 expressed an unqualified opinion.

Beard Miller Company LLP
Harrisburg, Pennsylvania
March 13, 2009

ITEM 9B Other Information

None.

Table of Contents

PART III

ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by this Item 10, relating to directors, executive officers, and control persons, is set forth in sections "Information as to Nominees and Directors", "Executive Officers of ACNB Corporation", "Meetings and Committees of the Board of Directors", "Audit Committee Report" and "Section 16(a) Beneficial Ownership Reporting Compliance" of the Registrant's definitive Proxy Statement to be used in connection with the 2009 Annual Meeting of Shareholders, which pages are incorporated herein by reference.

The Corporation has adopted a Code of Ethics that applies to directors, officers and employees of the Corporation and its subsidiaries. A copy of the Code of Ethics is included as an exhibit to the Form 8-K filed by the Corporation on January 31, 2008. A request for the Corporation's Code of Ethics can be made either in writing to Lynda L. Glass, ACNB Corporation, 16 Lincoln Square, P.O. Box 3129, Gettysburg, Pennsylvania 17325-0129 or by telephone to 717-334-3161.

ITEM 11 EXECUTIVE COMPENSATION

Incorporated by reference in response to this Item 11 is the information appearing under the headings "Compensation and Plan Information", "Potential Payments Upon Termination or Change In Control", "Compensation Committee Report" and "Compensation Committee Interlocks and Insider Participation" in ACNB Corporation's 2009 definitive Proxy Statement.

ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Incorporated by reference in response to this Item 12 is the information appearing under the heading "Share Ownership" in ACNB Corporation's 2009 definitive Proxy Statement.

ITEM 13 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

Incorporated by reference in response to this Item 13 is the information appearing under the headings "Transactions with Directors and Executive Officers" and "Governance of the Corporation" in ACNB Corporation's 2009 definitive Proxy Statement.

ITEM 14 PRINCIPAL ACCOUNTANT FEES AND SERVICES

Incorporated by reference in response to this Item 14 is the information appearing under the heading "Independent Auditors" in ACNB Corporation's 2009 definitive Proxy Statement.

PART IV

ITEM 15 EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)

1. FINANCIAL STATEMENTS

The following financial statements are filed as part of this report:

Report of Independent Registered Public Accounting Firm

Consolidated Statements of Condition

Edgar Filing: ACNB CORP - Form 10-K

Consolidated Statements of Income

Consolidated Statements of Changes in Stockholders' Equity

79

Table of Contents

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

2.

FINANCIAL STATEMENT SCHEDULES

Financial statement schedules are omitted because the required information is either not applicable, not required, or is shown in the respective financial statements or in the notes thereto.

(b)

EXHIBITS

The following exhibits are included in this report:

- Exhibit 3(i) Articles of Incorporation of ACNB Corporation, as amended. (Incorporated by reference to Exhibit 3(i) of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2006, filed with the Commission on March 16, 2007.)
- Exhibit 3(ii) Bylaws of ACNB Corporation, as amended. (Incorporated by reference to Exhibit 3.2 of the Registrant's Current Report on Form 8-K, filed with the Commission on April 28, 2008.)
- Exhibit 10.1 ACNB Corporation, ACNB Acquisition Subsidiary LLC, and Russell Insurance Group, Inc. Stock Purchase Agreement. (Incorporated by reference to Exhibit 10.2 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Commission on March 15, 2005.)
- Exhibit 10.2 Salary Continuation Agreement Applicable to Ronald L. Hankey, Thomas A. Ritter and Lynda L. Glass.
- Exhibit 10.3 Executive Supplemental Life Insurance Plan Applicable to Ronald L. Hankey, Thomas A. Ritter, David W. Cathell and Lynda L. Glass. (Incorporated by reference to Exhibit 10.3 of the Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2008, filed with the Commission on November 7, 2008.)
- Exhibit 10.4 Director Supplemental Life Insurance Plan Applicable to Philip P. Asper, Frank Elsner III, Wayne E. Lau, James J. Lott, Robert W. Miller, Daniel W. Potts, Marian B. Schultz, Alan J. Stock, Jennifer L. Weaver, Harry L. Wheeler and James E. Williams. (Incorporated by reference to Exhibit 10.5 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Commission on March 15, 2005.)
- Exhibit 10.5 Director Deferral Fee Plan Applicable to Frank Elsner III, Wayne E. Lau, James J. Lott, Robert W. Miller, Marian B. Schultz, Alan J. Stock, Jennifer L. Weaver, Harry L. Wheeler and James E. Williams. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on November 27, 2007.)
- Exhibit 10.6 Adams County National Bank Salary Savings Plan. (Incorporated by reference to Exhibit 10.7 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Commission on March 15, 2005.)
- Exhibit 10.7 Group Pension Plan for Employees of Adams County National Bank. (Incorporated by reference to Exhibit 10.8 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Commission on March 15, 2005.)
- Exhibit 10.8 Complete Settlement Agreement and General Release made among ACNB Corporation, Adams County National Bank and John W. Krichten effective June 13, 2006. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on June 15, 2006.)

Edgar Filing: ACNB CORP - Form 10-K

Table of Contents

| | |
|---------------|--|
| Exhibit 10.9 | Employment Agreement between ACNB Corporation, Adams County National Bank and Thomas A. Ritter dated as of December 31, 2008. |
| Exhibit 10.10 | Employment Agreement between ACNB Corporation, Adams County National Bank and Lynda L. Glass dated as of December 31, 2008. |
| Exhibit 10.11 | Employment Agreement between ACNB Corporation, Russell Insurance Group, Inc. and Frank C. Russell, Jr. dated as of November 9, 2007. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on November 16, 2007.) |
| Exhibit 11 | Statement re Computation of Earnings. (Incorporated by reference from page 54 of this Form 10-K.) |
| Exhibit 14 | Code of Ethics. (Incorporated by reference to Exhibit 14 of the Registrant's Current Report on Form 8-K, filed with the Commission on January 31, 2008.) |
| Exhibit 21 | Subsidiaries of the Registrant. |
| Exhibit 31.1 | Chief Executive Officer Certification of Annual Report on Form 10-K. |
| Exhibit 31.2 | Chief Financial Officer Certification of Annual Report on Form 10-K. |
| Exhibit 32.1 | Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| Exhibit 32.2 | Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

Table of Contents**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ACNB CORPORATION
(Registrant)

March 13, 2009

Date

By: /s/ THOMAS A. RITTER

Thomas A. Ritter
President and Chief Executive
Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed on March 13, 2009, by the following persons in the capacities indicated.

/s/ PHILIP P. ASPER

Philip P. Asper
Director

/s/ DANIEL W. POTTS

Daniel W. Potts
Director

/s/ DAVID W. CATHELL

David W. Cathell
Executive Vice President, Treasurer &
Chief Financial Officer
(Principal Financial Officer)

/s/ THOMAS A. RITTER

Thomas A. Ritter
Director and President & Chief Executive
Officer

/s/ FRANK ELSNER, III

Frank Elsner, III
Director and Vice Chairman of the Board

/s/ MARIAN B. SCHULTZ

Marian B. Schultz
Director

/s/ RONALD L. HANKEY

Ronald L. Hankey
Director and Chairman of the Board

/s/ ALAN J. STOCK

Alan J. Stock
Director

/s/ WAYNE E. LAU

Wayne E. Lau
Director

/s/ JENNIFER L. WEAVER

Jennifer L. Weaver
Director

/s/ JAMES J. LOTT

James J. Lott
Director

/s/ HARRY L. WHEELER

Harry L. Wheeler
Director

/s/ ROBERT W. MILLER

Robert W. Miller
Director

/s/ JAMES E. WILLIAMS

James E. Williams
Director