# Edgar Filing: NASB FINANCIAL INC - Form 10-Q 

NASB FINANCIAL INC
Form 10-Q
February 09, 2009

SECURITIES AND EXCHANGE COMMISSION<br>Washington, DC 20549

FORM 10-Q

```
[X] Quarterly Report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of }193
    For the period ended December 31, 2008
    or
[ ] Transition Report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of }193
    For the transition period from to
        Commission File Number 0-24033
            NASB Financial, Inc.
        (Exact name of registrant as specified in its charter)
            Missouri 43-1805201
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)
            1 2 4 9 8 \text { South 71 Highway, Grandview, Missouri 64030}
                (Address of principal executive offices) (Zip Code)
                    (816) 765-2200
            (Registrant's telephone number, including area code)
                N/A
(Former name, former address and former fiscal year, if changed since
    last report)
```

Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or $15(d)$ of the Securities Exchange
Act of 1934 during the preceding 12 months (or for such shorter period
that the Registrant was required to file such reports), and (2) has been
subject to such filing requirements for the past 90 days.
Yes X No
Indicate by check mark whether the Registrant is a large accelerated
filer, an accelerated filer, or non-accelerated filer, or a small
reporting company. See definition of "accelerated filer", "large
accelerated filer" and "small reporting company" in Rule $12 b-2$ of the

Exchange Act. (Check one):

Yes No X

The number of shares of Common Stock of the Registrant outstanding as of February 6, 2009, was 7,867,614.

NASB FINANCIAL, INC. AND SUBSIDIARY
Condensed Consolidated Balance Sheets (In thousands)


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See accompanying notes to condensed consolidated financial statements.

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NASB FINANCIAL, INC. AND SUBSIDIARY
Condensed Consolidated Statements of Income (Unaudited)
(In thousands, except share data)

|  | Three months ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2008 | 2007 |
| Interest on loans receivable | \$ | 22,219 | 24,514 |
| Interest on mortgage-backed securities |  | 545 | 670 |
| Interest and dividends on securities |  | 104 | 297 |
| Other interest income |  | 87 | 64 |
| Total interest income |  | 22,955 | 25,545 |



[^0]
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Condensed Consolidated Statement of Stockholders' Equity (Unaudited) (In thousands)

| Common stock | ```Additional paid-in capital``` | Retained earnings | $\begin{aligned} & \text { Treasury } \\ & \text { stock } \end{aligned}$ | Accumulated other comprehensive income (loss) | Tot <br> stockho <br> equi |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars | in thousa |  |  |  |
| Balance at October 1, 2008 \$ 1,479 | 16,484 | 172,612 | $(38,418)$ | 255 | 152, |
| Comprehensive income: <br> Net income | -- | 3,648 |  | -- | 3, |
| Other comprehensive income (loss), net of tax: <br> Unrealized gain on securities -available for sale | - | -- | -- | (568) |  |
| Total comprehensive income Cash dividends paid | -- | $(1,770)$ | -- | -- | 3, $(1)$ |
| Stock based compensation expense | 25 | -- | -- | -- |  |
| Adoption of FAS 159 | -- | 650 | -- | -- |  |
| Balance at December 31, 2008 \$ 1,479 | 16,509 | 175,140 | $(38,418)$ | (313) | 154, |

See accompanying notes to condensed consolidated financial statements.

|  | Three months ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 3,648 | 1,869 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |
| Depreciation |  | 441 | 447 |


| Amortization and accretion, net | (1,078) | (265) |
| :---: | :---: | :---: |
| Loss from investment in LLCs | 48 | 64 |
| Impairment recovery on mortgage servicing rights | (23) | (37) |
| Gain from loans receivable held for sale | $(4,743)$ | $(1,602)$ |
| Provision for loan losses | 250 | 700 |
| Provision for loss on real estate owned | 250 | 550 |
| Origination of loans receivable held for sale | $(242,682)$ | $(159,722)$ |
| Sale of loans receivable held for sale | 239,017 | 165,788 |
| Stock based compensation - stock options | 25 | 26 |
| Changes in: |  |  |
| Net fair value of loan-related commitments | 432 | 220 |
| Accrued interest receivable | 215 | 583 |
| Accrued expenses and other liabilities and income taxes payable | 422 | 810 |
| Net cash provided by (used in) operating activities | $(3,778)$ | 9,431 |
| Cash flows from investing activities: |  |  |
| Principal repayments of mortgage-backed securities: Held to maturity | 5 | 11 |
| Available for sale | 4,831 | 5,568 |
| Principal repayments of mortgage loans receivable |  |  |
| Principal repayments of other loans receivable | $1,501$ | $1,362$ |
| Loan origination - mortgage loans receivable held for investment | $(53,982)$ | $(140,298)$ |
| Loan origination - other loans receivable | (948) | $(1,566)$ |
| Proceeds from sale (purchase) of Federal Home Loan Bank stock | 2,403 | $(3,738)$ |
| Proceeds from sale of real estate owned | 1,702 | 2,114 |
| Purchases of premises and equipment, net | (114) | (121) |
| Investment in LLCs | (373) | (767) |
| Other | (194) | 392 |
| Net cash used in investing activities | $(3,303)$ | $(39,871)$ |

Three months ended December 31,

| ---------------------- |  |
| :---: | :---: |
| 2008 | 2007 |

```
Proceeds from advances from Federal Home Loan Bank
Repayment on advances from Federal Home Loan Bank
Cash dividends paid
Change in escrows
Net cash provided by financing activities
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at end of period
Supplemental disclosure of cash flow information:
    Cash paid for income taxes (net of refunds)
    Cash paid for interest 11,409 14,713
Supplemental schedule of non-cash investing and financing
    activities:
        Conversion of loans receivable to real estate owned $ 6,391 1,237
        Conversion of real estate owned to loans receivable -- 1,669
```

See accompanying notes to condensed consolidated financial statements.
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## (1) BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements are prepared in accordance with instructions to Form 10-Q and do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America ("GAAP") for complete financial statements. All adjustments are of a normal and recurring nature and, in the opinion of management, the statements include all adjustments considered necessary for fair presentation. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form $10-\mathrm{K}$ to the Securities and Exchange Commission. Operating results for the three months ended December 31, 2008, are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2009. The condensed consolidated balance sheet of the Company as of September 30, 2008, has been derived from the audited balance sheet of the Company as of that date.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Material estimates that are particularly susceptible to significant change in the near-term relate to the

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determination of the allowances for losses on loans, real estate owned, valuation of mortgage servicing rights, and unrecognized tax benefits. Management believes that these allowances are adequate, however, future additions to the allowances may be necessary based on changes in economic conditions.

The Company's critical accounting policies involving the more significant judgements and assumptions used in the preparation of the condensed consolidated financial statements as of December 31, 2008, have remained unchanged from September 30, 2008. These policies relate to the allowance for loan losses and the valuation of mortgage servicing rights. Disclosure of these critical accounting policies is incorporated by reference under Item 8 "Financial Statements and Supplementary Data" in the Company's Annual Report on Form $10-\mathrm{K}$ for the Company's year ended September 30, 2008.

Certain quarterly amounts for previous periods have been reclassified to conform to the current quarter's presentation.
(2) RECONCILIATION OF BASIC EARNINGS PER SHARE TO DILUTED EARNINGS PER SHARE

The following table presents a reconciliation of basic earnings per share to diluted earnings per share for the periods indicated.

Three months ended

| 12/31/08 |  | 12/31/07 |
| :---: | :---: | :---: |
|  | 3,648 | 1,869 |
| 7,867,614 |  | 7,867,614 |
|  | -- | 95,639 |
| 7,867,614 |  | 7,963,253 |
| \$ | 0.46 | 0.24 |
|  | 0.46 | 0.23 |

The dilutive securities included for each period presented above consist entirely of stock options granted to employees as incentive stock options under Section 442A of the Internal Revenue Code as amended.

At December 31, 2008, options to purchase 72,038 shares of the Company's stock were outstanding. These options were not included in the calculated of diluted earnings per share, as they were considered anti-dilutive.

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(3) MORTGAGE-BACKED SECURITIES AVAILABLE FOR SALE
The following table presents a summary of mortgage-backed securities available for sale. Dollar amounts are expressed in thousands.

Pass-through certificates guaranteed by GNMA

- fixed rate
Pass-through certificates
guaranteed by FNMA
- adjustable rate
$\begin{array}{lllll}\$ & 127 & -- & 126\end{array}$
HLMC participation
certificates:
- fixed rate

|  | 698 | -- | 21 | 677 |
| :---: | :---: | :---: | :---: | :---: |
|  | 46,630 | -- | 420 | 46,210 |
| \$ | 54,602 | -- | 509 | 54,093 |

(4) MORTGAGE-BACKED SECURITIES HELD TO MATURITY

The following table presents a summary of mortgage-backed securities held to maturity. Dollar amounts are expressed in thousands.


FHLMC participation
certificates:
Balloon maturity and adjustable rate
$\$ \quad 72$
5 --
77
FNMA pass-through
certificates:
Fixed rate

(5) LOANS RECEIVABLE

Loans receivable are as follows:

```
LOANS HELD FOR INVESTMENT:
    Mortgage loans:
        Permanent loans on:
            Residential properties $ 385,020
            Business properties 477,712
            Partially guaranteed by VA or
                insured by FHA
        Construction and development
            Total mortgage loans
    Commercial loans
    Installment loans to individuals
        Total loans held for investment
        Less:
            Undisbursed loan funds
            Unearned discounts and fees and costs
                on loans, net
            Net loans held for investment
```



```
                                    December 31,
            2008
                                    (Dollars in thousands)
LOANS HELD FOR SALE:
    Mortgage loans:
        Permanent loans on:
            Residential properties $ 106,761
        Less:
            Undisbursed loan funds
                Net loans held for sale
    (32,992)
    ----------
    $ 73,769
    ===========
```

Included in the loans receivable balances at December 31, 2008, are participating interests in mortgage loans and wholly owned mortgage loans serviced by other institutions in the amount of $\$ 61,000$. Loans and participations serviced for others amounted to approximately $\$ 62.8$ million at December 31, 2008.

The following table presents the activity in the allowance for losses on loans for the period ended December 31, 2008. Allowance for losses on mortgage loans includes specific valuation allowances and valuation allowances associated with homogenous pools of loans. Dollar amounts are expressed in thousands.

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| Provisions |  | 250 |
| :---: | :---: | :---: |
| Charge-offs |  | (988) |
| Recoveries |  | 2 |
| Balance at December 31, 2008 | \$ | 13,071 |

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(6) FORECLOSED ASSETS HELD FOR SALE

Real estate owned and other repossessed property consisted of the following:

|  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |
| :---: | :---: |
|  | (Dollars in thousands) |
| Real estate acquired through (or deed |  |
| in lieu of) foreclosure | \$ 10,143 |
| Less: allowance for losses | (828) |
| Total | \$ 9,315 |

Foreclosed assets held for sale are initially recorded at fair value as of the date of foreclosure minus any estimated selling costs (the "new basis"), and are subsequently carried at the lower of the new basis or fair value less selling costs on the current measurement date.

## (7) MORTGAGE SERVICING RIGHTS

The following provides information about the Bank's mortgage servicing rights for the period ended December 31, 2008. Dollar amounts are expressed in thousands.

Balance at October 1, 2008
\$ 716
Additions:
Impairment recovery 23
Reductions:
Amortization

Balance at December 31, 2008
(268)

471
$========$

## (8) SUBORDINATED DEBENTURES

[^1]In accordance with Financial Accounting Standards Board Interpretation No. 46R, Consolidation of Variable Interest Entities (FIN 46R), the Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of the Company. The $\$ 25.0$ million Trust Preferred Securities issued by the Trust will remain on the records of the Trust. The debentures are included in Tier I capital for regulatory capital purposes.

The Trust Preferred Securities have a variable interest rate of $1.65 \%$ over the 3 -month LIBOR, and are mandatorily redeemable upon the 30 -year term of the debentures, or upon earlier redemption as provided in the Indenture. The debentures are callable, in whole or in part, after five years from the issuance date. The Company did not incur a placement or annual trustee fee related to the issuance. The securities are subordinate to all other debt of the Company and interest may be deferred up to five years.

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## (9) INCOME TAXES

Effective October 1, 2007, the Company adopted Financial Accounting Standards Board Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48). As of December 31, 2008, the Company's liability for unrecognized tax benefits of $\$ 850,000$ included $\$ 149,000$ of related interest and penalties. The Company's policy is to recognize interest and penalties related to unrecognized tax benefits within income tax expense in the consolidated statements of income.

The Company's unrecognized tax benefit is expected to decrease in the next twelve months as a result of the settlements with various taxing authorities.

The Company's federal and state income tax returns for fiscal years 2005 through 2007 remain subject to examination by the Internal Revenue Service and various state jurisdictions, based on the statute of limitations.

## (10) SEGMENT INFORMATION

In accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," the Company has identified two principal operating segments for purposes of financial reporting: Banking and Mortgage Banking. These segments were determined based on the Company's internal financial accounting and reporting processes and are consistent with the information that is used to make operating decisions and to assess the Company's performance by the Company's key decision makers.

The Mortgage Banking segment originates mortgage loans for sale to investors and for the portfolio of the Banking segment. The Banking segment provides a full range of banking services through the Bank's branch network, exclusive of mortgage loan originations. A portion of the income presented in the Mortgage Banking segment is derived from sales of loans to the Banking segment based on a transfer pricing methodology that is designed to approximate economic reality. The Other and Eliminations segment includes financial information from the parent company plus inter-segment eliminations.

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The following table presents financial information from the Company's operating segments for the periods indicated. Dollar amounts are expressed in thousands.
Three months ended
December 31, 2008
-

| Three months ended December 31, 2007 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income \$ | 10,503 | -- | (414) | 10,089 |
| Provision for loan losses | 700 | -- | -- | 700 |
| Other income | (657) | 4,206 | $(1,261)$ | 2,288 |
| General and administrative expenses | 4,345 | 4,545 | (252) | 8,638 |
| Income tax expense (benefit) | 1,848 | (130) | (548) | 1,170 |
| Net income \$ | 2,953 | (209) | (875) | 1,869 |

## (11) FAIR VALUE OPTION

On October 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115 (FAS 159). FAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value.

In accordance with FAS 159, the Company has elected to measure
loans held for sale at fair value. This portfolio is made up entirely of mortgage loans held for immediate sale with servicing released. Such loans are sold prior to origination at a contracted price to outside investors on a best-efforts basis (i.e., the loan becomes mandatorily deliverable to the investor only when, and if, it closes) and remain on the Company's balance sheet for a very short period of time, typically less than one month. It is management's opinion, given the short-term nature of these loans, that fair value provides a reasonable measure of the economic value of these assets. In addition, carrying such loans at fair value eliminates some measure of volatility created by the timing of sales proceeds from outside investors, which typically occur in the month following origination. Management believes that measuring these loans at fair value appropriately matches commission-based mortgage banking compensation expense related to their origination with the revenue created by their sale.

The Company elected the fair value option for the following item (in thousands):

|  | ```Balance Sheet Prior to Adoption 10/1/08``` | Gain Upon Adoption | Balance Sheet <br> After Adoption 10/1/08 |
| :---: | :---: | :---: | :---: |
| Loans held for sale | \$ 64,030 | 1,058 | 65,088 |


| Adoption | \$ | 1,058 |
| :---: | :---: | :---: |
| Decrease in deferred tax asset |  | (408) |
| Cumulative effect of adoption | \$ | 650 |

The difference between the aggregate fair value and the aggregate unpaid principal balance of these loans was $\$ 1.9$ million at December 31, 2008. Interest income on loans held for sale is included in interest on loans receivable in the accompanying statements of income.

## (12) FAIR VALUE MEASUREMENTS

On October 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157, Fair Value Measurements (FAS 157). FAS 157 establishes a framework for measuring fair value and expands disclosures about fair value measurements. FAS 157 defines fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. FAS 157 identifies three primary measurement techniques: the market approach, the income approach, and the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach uses valuations or techniques to convert future amounts, such as cash flows or earnings, to a single present amount. The cost approach is based on the amount that currently would be required to replace the service capability of an asset.

FAS 157 establishes a fair value hierarchy and prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to

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observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The maximization of observable inputs and the minimization of the use of unobservable inputs are required. Classification within the fair value hierarchy is based upon the objectivity of the inputs that are significant to the valuation of an asset or liability as of the measurement date. The three levels within the fair value hierarchy are characterized as follows:

- Level 1 - Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

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- Level 2 - Inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.
- Level 3 - Unobservable inputs for the asset or liability for which there is little, if any, market activity for the asset or liability at the measurement date. Unobservable inputs reflect the Company's own assumptions about what market participants would use to price the asset or liability. These inputs may include internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

The Company measures certain financial assets and liabilities at fair value in accordance with FAS 157. These measurements involve various valuation techniques and assume that the transactions would occur between market participants in the most advantageous market for the Company.

The following is a summary of valuation techniques utilized by the Company for its significant financial assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy:

Available for sale securities

Mortgage-backed available for sale securities are valued using industry-standard pricing models that consider assumptions, including market yield and prepayment speeds. These measurements are classified as Level 2.

Loans held for sale

Loans held for sale are valued using estimated future cash flows expected to be received by the Company, typically within less than one month. This measurement is classified as Level 2 within the hierarchy.

Mortgage Servicing Rights

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Mortgage servicing rights do not trade in an active market with readily observable market prices. Therefore, fair value is assessed using a valuation model that calculates the discounted cash flow using assumption such as estimates of prepayment speeds, market discount rates, servicing fee income, and cost of servicing. These measurements are classified as Level 3. Mortgage servicing rights are carried on the Company's books at fair value and are amortized over the period of net servicing income. Additionally, they are evaluated for impairment monthly.

The following table presents the fair value measurements of assets recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the measurements fall at December 31, 2008 (in thousands):

| Quoted Prices in | Significant | Significant |  |
| :--- | :---: | :---: | :---: |
| Active Markets for | Other | Unobservable |  |
| Fair Identical Assets | Observable | Inputs |  |
| Value | (Level 1) | Inputs (Level 2) | (Level 3) |

Assets:
Mortgage-backed securities

| available for sale | \$ | 54,093 | -- | 54,093 | -- |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans held for sale |  | 73,769 | -- | 73,769 | -- |
| Mortgage servicing rights |  | 471 | -- | -- | 471 |
| tal assets | \$ | 28,333 | -- | 127,862 | 471 |

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The following table is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying balance sheet using significant unobservable (Level 3) inputs (in thousands):

| Mortgage |
| :---: |
| Servicing |
| Rights |

$-----------~$

```
    gains (losses):
    Included in net income
    Included in other comprehensive
        income
Purchases, issuances, and settlements
Transfers in (out) of Level 3
Asset balance at December 31, 2008
\begin{tabular}{ll} 
& -- \\
& -- \\
------------ \\
\$ & 471 \\
\(===========\)
\end{tabular}
```

Realized and unrealized gains and losses noted in the table above and included in net income for the period ended December 31, 2008, are reported in the consolidated statements of income as follows (in thousands) :

|  |  | Loan Servicing Fees | Impairment Recovery on Mortgage Servicing Rights |
| :---: | :---: | :---: | :---: |
| Total gains (losses) | \$ | (268) | 23 |
| Changes in unrealized gains |  |  |  |
| (losses) relating to assets |  |  |  |
| still held at the balance |  |  |  |
| sheet date | \$ | -- | -- |

The following is a summary of valuation techniques utilized by the Company for its significant financial assets and liabilities measured at fair value on a nonrecurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy:

Impaired loans

Loans for which it is probable that the Company will not collect principal and interest due according to contractual terms are measured for impairment in accordance with Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan. Allowable methods for estimating fair value include using the fair value of the collateral for collateral dependent loans, or, where the loan is determined not to be collateral dependent, using the discounted cash flows.

If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and other internal assessments of value. If the impaired loan is determined not to be collateral dependent, then the discounted cash flow method is used. This method requires the impaired loan to be recorded at the present value of expected future cash flows discounted at the loans effective interest rate. Impaired loans are classified within Level 3 of the fair value hierarchy.

The carrying value of impaired loans was $\$ 4.9$ million at December 31, 2008.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## GENERAL

The principal business of the Company is to provide banking services through the Bank. Specifically, the Bank obtains savings and checking deposits from the public, then uses those funds to originate and purchase real estate loans and other loans. The Bank also purchases mortgage-backed securities ("MBS") and other investment securities from time to time as conditions warrant. In addition to customer deposits, the Bank obtains funds from the sale of loans held-for-sale, the sale of securities available-for-sale, repayments of existing mortgage assets, advances from the Federal Home Loan Bank ("FHLB"), and the purchase of brokered deposit accounts. The Bank's primary sources of income are interest on loans, MBS, and investment securities plus customer service fees and income from mortgage banking activities. Expenses consist primarily of interest payments on customer deposits and other borrowings and general and administrative costs.

The Bank is regulated by the Office of Thrift Supervision ("OTS") and the Federal Deposit Insurance Corporation ("FDIC"), and is subject to periodic examination by both entities. The Bank is also subject to the regulations of the Board of Governors of the Federal Reserve System ("FRB"), which establishes rules regarding reserves that must be maintained against customer deposits.

FINANCIAL CONDITION

## ASSETS

The Company's total assets as of December 31, 2008, were $\$ 1,526.5$ million, an increase of $\$ 9.7$ million from September 30, 2008, the prior fiscal year end.

As the Bank originates mortgage loans each month, management evaluates the existing market conditions to determine which loans will be held in the Bank's portfolio and which loans will be sold in the secondary market. Loans sold in the secondary market can be sold with servicing released or converted into MBS and sold with the loan servicing retained by the Bank. At the time of each loan commitment, a decision is made to either hold the loan for investment, hold it for sale with servicing retained, or hold it for sale with servicing released. Management monitors market conditions to decide whether loans should be held in portfolio or sold and if sold, which method of sale is appropriate. During the three months ended December 31, 2008, the Bank originated and purchased $\$ 242.7$ million in mortgage loans held for sale, $\$ 54.0$ million in mortgage loans held for investment, and $\$ 948,000$ in other loans. This total of $\$ 297.6$ million in loans compares to $\$ 301.6$ million in loans originated and purchased during the three months ended December 31, 2007.

Loans held for sale as of December 31, 2008 were $\$ 73.8$ million, and consisted entirely of mortgage loans held for sale with servicing released. As of October 1, 2008 , the Company elected to carry loans
held for sale are at fair value, as permitted under FAS 159.

The Bank classifies problem assets as "substandard," "doubtful" or "loss." Substandard assets have one or more defined weaknesses, and it is possible that the Bank will sustain some loss unless the deficiencies are corrected. Doubtful assets have the same defects as substandard assets plus other weaknesses that make collection or full liquidation improbable. Assets classified as loss are considered uncollectible and of such little value that a specific loss allowance is warranted.

The following table summarizes the Bank's classified assets as reported to the OTS, plus any classified assets of the holding company. Dollar amounts are expressed in thousands.

|  | 12/31/08 | 9/30/08 | 12/31/07 |
| :---: | :---: | :---: | :---: |
| Asset Classification: |  |  |  |
| Substandard | \$ 36,513 | 34,320 | 11,364 |
| Doubtful | -- |  | - |
| Loss | 1,231 | 1,442 | 791 |
|  | 37,744 | 35,762 | 12,155 |
| Allowance for losses on |  |  |  |
| loans and real estate owned | $(13,899)$ | (14, 476 ) | $(9,130)$ |
|  | \$ 23,845 | 21,286 | 3,025 |

The following table summarizes non-performing assets, troubled debt restructurings, and real estate acquired through foreclosure or insubstance foreclosure. Dollar amounts are expressed in thousands.

|  | 12/31/08 |  | 9/30/08 | 12/31/07 |
| :---: | :---: | :---: | :---: | :---: |
| Total Assets | \$ | 26,454 | 1,516,761 | 1,528,729 |
| Non-accrual loans | \$ | 15,297 | 35,075 | 7,998 |
| Troubled debt restructurings |  | -- | -- | -- |
| Net real estate and other assets acquired through foreclosure |  | 9,315 | 6,038 | 3,439 |
| Total | \$ | 24,612 | 41,113 | 11,437 |
| Percent of total assets |  | 1.61\% | $2.71 \%$ | $0.75 \%$ |

Management records a provision for loan losses in amounts sufficient to cover current net charge-offs and an estimate of probable losses based on an analysis of risks that management believes to be inherent in the loan portfolio. The Allowance for Loan and Lease Losses

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("ALLL") recognizes the inherent risks associated with lending activities, but, unlike specific allowances, have not been allocated to particular problem assets but to a homogenous pool of loans. Management believes that the specific loss allowances and ALLL are adequate. While management uses available information to determine these allowances, future allowances may be necessary because of changes in economic conditions. Also, regulatory agencies (OTS and FDIC) review the Bank's allowance for losses as part of their examinations, and they may require the Bank to recognize additional loss provisions based on the information available at the time of their examinations.

## LIABILITIES AND EQUITY

Customer and brokered deposit accounts increased $\$ 65.9$ million during the three months ended December 31, 2008. The weighted average rate on customer and brokered deposits as of December 31, 2008, was $3.26 \%$, a decrease from 4.21\% as of December 31, 2007.

Advances from the FHLB were $\$ 496.1$ million as of December 31, 2008, a decrease of $\$ 54.0$ million from September 30, 2008. During the threemonth period, the Bank borrowed $\$ 105.0$ million of new advances and repaid $\$ 159.0$ million. Management regularly uses FHLB advances as an alternate funding source to provide operating liquidity and to fund the origination and purchase of mortgage loans.

Subordinated debentures were $\$ 25.8$ million as of December 31, 2008. Such debentures resulted from the issuance of pooled Trust Preferred Securities through the Company's wholly owned statutory trust, NASB Preferred Trust I. The Trust used the proceeds from the offering to purchase a like amount of the Company's subordinated debentures. The debentures, which have a variable rate of $1.65 \%$ over the 3 -month LIBOR and a 30-year term, are the sole assets of the Trust.

Escrows were $\$ 4.7$ million as of December 31, 2008, a decrease of $\$ 5.0$ million from September 30,2008 . This decrease is due to amounts paid for borrowers' taxes during the fourth calendar quarter of 2008.

Total stockholders' equity as of December 31, 2008, was \$154.4 million (10.1\% of total assets). This compares to $\$ 152.4$ million ( $10.0 \%$ of total assets) at september 30,2008 . On a per share basis, stockholders' equity was $\$ 19.62$ on December 31, 2008 , compared to $\$ 19.37$ on September 30, 2008.

The Company paid cash dividends on its common stock of $\$ 0.225$ per share on November 28, 2008. Subsequent to the quarter ended December 31, 2008, the Company announced a cash dividend of $\$ 0.225$ per share to be paid on February 27, 2009, to stockholders of record as of February 6, 2009 .

Total stockholders' equity as of December 31, 2008, includes an unrealized loss of $\$ 313,000$ net of deferred income taxes, on available for sale securities. This amount is reflected in the line item "Accumulated other comprehensive loss."

## RATIOS

The following table illustrates the Company's return on assets (annualized net income divided by average total assets); return on
equity (annualized net income divided by average total equity); equity-to-assets ratio (ending total equity divided by ending total assets); and dividend payout ratio (dividends paid divided by net income).

|  | Three months ended |  |
| :---: | :---: | :---: |
|  | 12/31/08 | 12/31/07 |
| Return on assets | $0.96 \%$ | 0.49\% |
| Return on equity | 9.51\% | 5.00\% |
| Equity-to-assets ratio | 10.11\% | 9.79\% |
| Dividend payout ratio | 48.52\% | $94.70 \%$ |

RESULTS OF OPERATIONS - Comparison of three months ended December 31, 2008 and 2007.

For the three months ended December 31, 2008, the Company had net income of $\$ 3,648,000$ or $\$ 0.46$ per share. This compares to net income of $1,869,000$ or $\$ 0.24$ per share for the quarter ended December 31, 2007.

## NET INTEREST MARGIN

The Company's net interest margin is comprised of the difference ("spread") between interest income on loans, MBS and investments and the interest cost of customer and brokered deposits and other borrowings. Management monitors net interest spreads and, although constrained by certain market, economic, and competition factors, it establishes loan rates and customer deposit rates that maximize net interest margin.

The following table presents the total dollar amounts of interest income and expense on the indicated amounts of average interest-earning assets or interest-costing liabilities for the three months ended December 31, 2008 and 2007. Average yields reflect reductions due to non-accrual loans. Once a loan becomes 90 days delinquent, any interest that has accrued up to that time is reserved and no further interest income is recognized unless the loan is paid current. Average balances and weighted average yields for the periods include all accrual and nonaccrual loans. The table also presents the interest-earning assets and yields for each respective period. Dollar amounts are expressed in thousands.

|  | Three months ended 12/31/08 |  |  | As of |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 12/31/08 |
|  | Average Balance | Interest | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \end{gathered}$ | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \end{gathered}$ |
| Interest-earning assets |  |  |  |  |
| Loans | \$1,341,684 | 22,219 | $6.62 \%$ | $6.14 \%$ |
| Mortgage-backed securities | 56,639 | 545 | 3.85\% | $4.20 \%$ |
| Securities | 25,098 | 104 | 1.66\% | $3.01 \%$ |
| Bank deposits | 44,364 | 87 | $0.78 \%$ | $0.01 \%$ |
| Total earning assets | 1,467,785 | 22,955 | $6.26 \%$ | $6.00 \%$ |


| Non-earning assets | 64,117 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$1,531,902 |  |  |  |
| Interest-costing liabilities |  |  |  |  |
| Customer checking and savings deposit accounts | \$ 163,499 | 420 | 1.03\% | 0.80\% |
| Customer and brokered certificates of deposit | 656,030 | 6,479 | 3.95\% | $3.87 \%$ |
| FHLB Advances | 522,146 | 5,161 | 3.95\% | 3.33\% |
| Subordinated debentures | 25,000 | 313 | 5.01\% | 5.12\% |
| Total costing liabilities | 1,366,675 | 12,373 | 3.62\% | 3.32\% |
| Non-costing liabilities | 12,287 |  |  |  |
| Stockholders' equity | 152,940 |  |  |  |
| Total | \$1,531,902 |  |  |  |
| Net earning balance | \$ 101,110 |  |  |  |
| Earning yield less costing rate |  |  | $2.64 \%$ | $2.68 \%$ |
| Average interest-earning assets, |  |  |  |  |
| earning assets | \$1,467,785 | 10,582 | $2.88 \%$ |  |




The following table provides information regarding changes in interest income and interest expense. For each category of interestearning asset and interest-costing liability, information is provided on changes attributable to (1) changes in rates (change in rate multiplied by the old volume), and (2) changes in volume (change in volume multiplied by the old rate), and (3) changes in rate and volume (change in rate multiplied by the change in volume). Average balances, yields and rates used in the preparation of this analysis come from the preceding table. Dollar amounts are expressed in thousands.

|  | Three months ended December 31, 2008, compared t three months ended December 31, 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yield | Volume | Yield/ <br> Volume | Total |
| Components of interest income: |  |  |  |  |  |
| Loans | \$ | $(2,100)$ | (234) | 39 | $(2,295)$ |
| Mortgage-backed securities |  | 93 | (191) | (27) | (125) |
| Securities |  | (192) | (3) | 2 | (193) |
| Bank deposits |  | (51) | 376 | (302) | 23 |
| Net change in interest income |  | $(2,250)$ | (52) | (288) | $(2,590)$ |
| Components of interest expense: |  |  |  |  |  |
| Customer and brokered deposit accounts |  | $(1,797)$ | 125 | (42) | $(1,714)$ |
| FHLB Advances |  | $(1,221)$ | (38) | 8 | $(1,251)$ |
| Subordinated debentures |  | (118) | -- | -- | (118) |
| Net change in interest expense |  | $(3,136)$ | 87 | (34) | $(3,083)$ |
| Increase in net interest margin | \$ | 886 | (139) | (254) | 493 |

Net interest margin before loan loss provision for the three months ended December 31, 2008, increased $\$ 493,000$ from the same period in the prior year. Specifically, interest income decreased \$2.6 million, which was offset by a $\$ 3.1$ million decrease in interest expense for the period. Interest on loans decreased $\$ 2.3$ million as the result of a 62 basis point decrease in the average yield and a $\$ 12.9$ decrease in the average balance of loans receivable outstanding during the period. Interest on mortgage-backed securities decreased $\$ 125,000$ due primarily to a $\$ 22.6$ million decrease in the average balance of such securities. Interest on investment securities decreased $\$ 193,000$ due primarily to a 303 basis point decrease in the average yield earned on such securities. Interest expense on customer and brokered deposit accounts decreased $\$ 1.7$ million due primarily to a 95 basis point decrease in the average rate paid on such interest-costing liabilities. Interest expense on FHLB advances decreased $\$ 1.3$ million primarily as the result of a 93 basis point decrease in the average rate paid on such liabilities. Interest expense on subordinated debentures decreased $\$ 118,000$ due to a 189 basis point decrease in the average rate paid on such liabilities.

## PROVISION FOR LOAN LOSSES

The Company recorded a provision for loan losses of $\$ 250,000$ during the quarter ended December 31, 2008, due primarily to increases in commercial real estate and residential construction and development loans classified as special mention. Management performs an ongoing analysis of individual loans and of homogenous pools of loans to assess for any impairment. On a consolidated basis, the allowance for losses on loans and real estate owned was $40.0 \%$ of total classified assets at December 31, 2008, 36.8\% at September 30, 2008, and 75.1\% at December 31, 2007.

Management believes that the allowance for losses on loans and real estate owned is adequate. The provision can fluctuate based on changes in economic conditions, changes in the level of classified assets, changes in the amount of loan charge-offs and recoveries, or changes in other information available to management. Also, regulatory agencies review the Company's allowances for losses as a part of their examination process and they may require changes in loss provision amounts based on information available at the time of their examination.

## OTHER INCOME

Other income for the three months ended December 31, 2008, increased $\$ 2.9$ million from the same period in the prior year. Specifically, gain on sale of loans held for sale increased $\$ 3.1$ million due to increased mortgage banking volume during the period. Provision for loss on real estate owned decreased $\$ 300,000$ due to a decrease in charge-offs of foreclosed assets held for sale during the quarter. Customer service fees and charges increased $\$ 102,000$ due to an increase in miscellaneous loan origination fees resulting from the increase in mortgage banking volume. These increases were offset by a $\$ 158,000$ decrease in loan servicing fees due an increase in capitalized servicing amortization, which resulted from an increase in actual prepayments and

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estimated future repayments of the underlying mortgage loans during the period. In addition, other income decreased $\$ 460,000$ due primarily to the effect of recording the net fair value of certain loan-related commitments in accordance with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities," and to decreases in loan prepayment penalties and official check processing fee income.

GENERAL AND ADMINISTRATIVE EXPENSES
Total general and administrative expenses for the three months ended December 31, 2008, increased $\$ 961,000$ from the same period in the prior year. Specifically, compensation, fringe benefits, and commission-based mortgage banking compensation increased $\$ 844,000$ due primarily to an increase in mortgage banking volume for the period. Advertising and business promotion expense increased $\$ 268,000$ resulting from an increase in mortgage banking volume for the quarter. These increases were partially offset by a $\$ 96,000$ decrease in premises and equipment expense resulting primarily from a decrease in rent and maintenance costs related to the continued consolidation of loan origination offices in fiscal 2008.

## REGULATION

The Bank is a member of the FHLB System and its customers' deposits are insured by the Deposit Insurance Fund ("DIF") of the FDIC. The Bank is subject to regulation by the OTS as its chartering authority. Since passage of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 ("FIRREA" or the "Act"), the FDIC also has regulatory control over the Bank. The transactions of DIF-insured institutions are limited by statute and regulations that may require prior supervisory approval in certain instances. Institutions also must file reports with regulatory agencies regarding their activities and their financial condition. The OTS and FDIC make periodic examinations of the Bank to test compliance with the various regulatory requirements. The OTS can require an institution to re-value its assets based on appraisals and to establish specific valuation allowances. This supervision and regulation is intended primarily for the protection of depositors. Also, savings institutions are subject to certain reserve requirements under Federal Reserve Board regulations.

## INSURANCE OF ACCOUNTS

The DIF insures the Bank's customer deposit accounts to a maximum of $\$ 100,000$ for each insured owner, with the exception of self-directed retirement accounts, which are insured to a maximum of $\$ 250,000$. On October 3, 2008, the Emergency Economic Stabilization Act of 2008 temporarily raised the basic limit of federal deposit insurance coverage from $\$ 100,000$ to $\$ 250,000$ per depositor. This legislation provides that the basic deposit insurance limit will return to $\$ 100,000$ after December 31, 2009. Deposit insurance premiums are determined using a RiskRelated Premium Schedule ("RRPS"), a matrix which places each insured institution into one of three capital groups and one of three supervisory groups. Currently, deposit insurance premiums range from 5 to 43 basis points of the institution's total deposit accounts, depending on the institution's risk classification. The Bank is currently considered "well capitalized," which is the most favorable capital group and supervisory subgroup. DIF-insured institutions are also assessed a premium to service the interest on Financing Corporation ("FICO") debt.

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REGULATORY CAPITAL REQUIREMENTS
At December 31, 2008, the Bank exceeds all capital requirements prescribed by the OTS. To calculate these requirements, a thrift must deduct any investments in and loans to subsidiaries that are engaged in activities not permissible for a national bank. As of December 31, 2008, the Bank did not have any investments in or loans to subsidiaries engaged in activities not permissible for national banks.

The following tables summarize the relationship between the Bank's capital and regulatory requirements. Dollar amounts are expressed in thousands.

| At December 31, 2008 | Amount |
| :---: | :---: |
| GAAP capital (Bank only) | \$ 155,448 |
| Adjustment for regulatory capital: |  |
| Intangible assets | $(2,746)$ |
| Disallowed portion of servicing assets and deferred tax assets | $(6,281)$ |
| Reverse the effect of SFAS No. 115 | 313 |
| Tangible capital | 146,734 |
| Qualifying intangible assets | -- |
| Tier 1 capital (core capital) | 146,734 |
| Qualifying general valuation allowance | 11,840 |
| Risk-based capital | \$ 158,574 |

As of December 31, 2008

|  | Actual |  |  | Minimum required for Capital Adequacy |  | Minimum <br> "Well |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount | Ratio | Amoun |
| Total capital to risk-weighted assets | \$ | 158,574 | 12.2\% | 103,703 | $>=8 \%$ | 129,62 |
| Core capital to adjusted tangible assets |  | 146,734 | 9.8\% | 59,811 | $>=4 \%$ | 74,76 |
| Tangible capital to tangible assets |  | 146,734 | 9.8\% | 22,429 | $>=1.5 \%$ |  |
| Tier 1 capital to risk-weighted assets |  | 146,734 | 11.3\% | -- | -- | 77,77 |

## LOANS TO ONE BORROWER

Institutions are prohibited from lending to any one borrower in excess of $15 \%$ of the Bank's unimpaired capital plus unimpaired surplus, or $25 \%$ of unimpaired capital plus unimpaired surplus if the loan is secured by certain readily marketable collateral. Renewals that exceed

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the loans-to-one-borrower limit are permitted if the original borrower remains liable and no additional funds are disbursed. The Bank has received regulatory approval from the OTS under 12 CFR 560.93 to increase its loans-to-one-borrower limit to $\$ 30$ million for loans secured by certain residential housing units. Such loans must not, in the aggregate, exceed $150 \%$ of the Bank's unimpaired capital and surplus.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity measures the ability to meet deposit withdrawals and lending commitments. The Bank generates liquidity primarily from the sale and repayment of loans, retention or newly acquired retail deposits, and advances from FHLB of Des Moines' credit facility. Management continues to use FHLB advances as a primary source of shortterm funding. At December 31, 2008, the Bank had \$101.6 million available in the form of additional FHLB advances. The Bank has established relationships with various brokers, and, as a secondary source of liquidity, the Bank purchases brokered deposit accounts. At December 31, 2008, the Bank has $\$ 127.1$ million in brokered deposits, and it could purchase up to $\$ 278.7$ million in additional brokered deposits and remain "well capitalized" as defined by the OTS.

Fluctuations in the level of interest rates typically impact prepayments on mortgage loans and MBS. During periods of falling interest rates, these prepayments increase and a greater demand exists for new loans. The Bank's customer deposits are partially impacted by area competition. Management believes that the Bank will retain most of its maturing time deposits in the foreseeable future. However, any material funding needs that may arise in the future can be reasonably satisfied through the use of additional FHLB advances and/or brokered deposits. Management is not aware of any other current market or economic conditions that could materially impact the Bank's future ability to meet obligations as they come due.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

For a complete discussion of the Company's asset and liability management policies, as well as the potential impact of interest rate changes upon the market value of the Company's portfolio, see the "Asset/Liability Management" section of the Company's Annual Report for the year ended September 30, 2008.

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Item 4. Controls and Procedures

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined in Rules 13a-15 (e) and 15d-15 (e) under the Securities and Exchange Act of 1934. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective at the end of the period covered by this quarterly report. There were no changes in the Company's internal control over financial reporting during the period covered by this quarterly report on Form $10-$ Q that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings
There were no material proceedings pending other than ordinary and routine litigation incidental to the business of the Company.

Item 2. Changes in Securities None.

Item 3. Defaults Upon Senior Securities None.

Item 4. Submission of Matters to a Vote of Security Holders None.

Item 5. Other Information None.

Item $6 . \quad$ Exhibits
(a) Exhibits


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18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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    Pursuant to the requirements of the Securities Exchange Act of
1934, the registrant has duly caused this report to be signed on its
behalf by the undersigned thereunto duly authorized.
    NASB Financial, Inc.
        (Registrant)
February 9, 2009
By: /s/David H. Hancock David H. Hancock Chairman and Chief Executive Officer
By: /s/Rhonda Nyhus Rhonda Nyhus Vice President and Treasurer
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[^0]:    See accompanying notes to condensed consolidated financial statements.

[^1]:    On December 13, 2006, NASB Financial, Inc. (the "Company"), through its wholly owned statutory trust, NASB Preferred Trust I (the "Trust"), issued $\$ 25$ million of pooled Trust Preferred Securities. The Trust used the proceeds from the offering to purchase a like amount of NASB Financial Inc.'s subordinated debentures. The debentures, which have a variable rate of $1.65 \%$ over the 3 -month LIBOR and a $30-y e a r$ term, are the sole assets of the Trust. In exchange for the capital contributions made to the Trust by NASB Financial, Inc. upon formation, NASB Financial. Inc. owns all the common securities of the Trust.

[^2]:    Management recognizes that there are certain market risk factors present in the structure of the Bank's financial assets and liabilities. Since the Bank does not have material amounts of derivative securities, equity securities, or foreign currency positions, interest rate risk ("IRR") is the primary market risk that is inherent in the Bank's portfolio. On a quarterly basis, the Bank monitors the estimate of changes that would potentially occur to its net portfolio value ("NPV") of assets, liabilities, and off-balance sheet items assuming a sudden change in market interest rates. Management presents a NPV analysis to the Board of Directors each quarter and NPV policy limits are reviewed and approved. There have been no material changes in the market risk information provided in the Annual Report for the year ended September 30, 2008.

