

AMERICAN COMMUNITY PROPERTIES TRUST

Form 10-Q

August 14, 2009

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

/X/ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO  
\_\_\_\_\_

Commission file number 1-14369

AMERICAN COMMUNITY PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

MARYLAND

52-2058165

(State or other jurisdiction of incorporation or  
organization)

(I.R.S. Employer Identification No.)

222 Smallwood Village Center

St. Charles, Maryland 20602

(Address of principal executive offices)(Zip Code)

(301) 843-8600

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

TITLE OF EACH CLASS

Common Shares, \$.01 par  
value

NAME OF EACH EXCHANGE ON WHICH

REGISTERED

NYSE Amex

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes /x/

No / /

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes /x/ No / /

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer // Accelerated filer // Non-accelerated filer // Smaller Reporting Company /x/

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes // No /x/

As of August 1, 2009, there were 5,229,954 common shares outstanding.

Table of Contents

AMERICAN COMMUNITY PROPERTIES TRUST  
FORM 10-Q  
JUNE 30, 2009  
TABLE OF CONTENTS

PART I

FINANCIAL INFORMATION

|          |                                                                                                                                                        |    |
|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Item 1.  | Consolidated Financial Statements                                                                                                                      |    |
|          | <u>Consolidated Statements of Operations for the Six Months Ended June 30, 2009 (Unaudited) and June 30, 2008 (Unaudited)</u>                          | 3  |
|          | <u>Consolidated Statements of Operations for the Three Months Ended June 30, 2009 (Unaudited) and June 30, 2008 (Unaudited)</u>                        | 4  |
|          | <u>Consolidated Balance Sheets as of June 30, 2009 (Unaudited) and December 31, 2008</u>                                                               | 5  |
|          | <u>Consolidated Statement of Changes in Shareholders' Equity for the Six Months Ended June 30, 2009 (Unaudited)</u>                                    | 6  |
|          | <u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2009 (Unaudited) and June 30, 2008 (Unaudited)</u>                          | 7  |
|          | <u>Notes to Consolidated Financial Statements (Unaudited)</u>                                                                                          | 8  |
| Item 2.  | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations for the Six and Three Months Ended June 30, 2009 and 2008</u> | 35 |
| Item 4T. | <u>Controls and Procedures</u>                                                                                                                         | 51 |

PART II

OTHER INFORMATION

|          |                                                                    |    |
|----------|--------------------------------------------------------------------|----|
| Item 1.  | <u>Legal Proceedings</u>                                           | 51 |
| Item 1A. | <u>Risk Factors</u>                                                | 52 |
| Item 2   | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 52 |
| Item 3.  | <u>Defaults Upon Senior Securities</u>                             | 52 |
| Item 4.  | <u>Submission of Matters to a Vote of Security Holders</u>         | 52 |
| Item 5.  | <u>Other Information</u>                                           | 52 |
| Item 6.  | <u>Exhibits</u>                                                    | 52 |
|          | <u>Signatures</u>                                                  | 53 |



Table of Contents

AMERICAN COMMUNITY PROPERTIES TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE SIX MONTHS ENDED JUNE 30,  
(In thousands, except per share amounts)  
(Unaudited)

|                                                                    | 2009      | 2008       |
|--------------------------------------------------------------------|-----------|------------|
| <b>Revenues</b>                                                    |           |            |
| Rental property revenues                                           | \$ 17,172 | \$ 16,879  |
| Community development-land sales                                   | 3,529     | 5,997      |
| Homebuilding-home sales                                            | -         | 2,982      |
| Management and other fees, substantially all from related entities | 110       | 140        |
| Reimbursement of expenses related to managed entities              | 544       | 762        |
| Total revenues                                                     | 21,355    | 26,760     |
| <b>Expenses</b>                                                    |           |            |
| Rental property operating expenses                                 | 7,473     | 7,718      |
| Cost of land sales                                                 | 2,644     | 4,725      |
| Cost of home sales                                                 | 20        | 2,300      |
| General, administrative, selling and marketing                     | 4,393     | 5,046      |
| Depreciation                                                       | 2,525     | 2,748      |
| Expenses reimbursed from managed entities                          | 544       | 762        |
| Total expenses                                                     | 17,599    | 23,299     |
| <b>Operating Income</b>                                            | 3,756     | 3,461      |
| <b>Other income (expense)</b>                                      |           |            |
| Interest and other income                                          | 206       | 362        |
| Equity in earnings from unconsolidated entities                    | 206       | 331        |
| Interest expense                                                   | (5,505)   | (4,996)    |
| <b>Loss before benefit for income taxes</b>                        | (1,337)   | (842)      |
| <b>Benefit for income taxes</b>                                    | (1,029)   | (275)      |
| <b>Loss from continuing operations</b>                             | (308)     | (567)      |
| <b>Income from discontinued operations</b>                         |           |            |
| (less applicable income taxes of \$617 and (\$275), respectively)  | 2,288     | 517        |
| <b>Consolidated net income (loss)</b>                              | 1,980     | (50)       |
| Less: Net income attributable to noncontrolling interest           | 1,292     | 1,321      |
| <b>Net income (loss) attributable to ACPT</b>                      | \$ 688    | \$ (1,371) |
| <b>Income (loss) per common share – Basic and Diluted</b>          |           |            |
| Loss from continuing operations                                    | \$ (0.06) | \$ (0.11)  |
| Discontinued operations                                            | 0.44      | 0.10       |
| Income attributable to noncontrolling interest                     | (0.25)    | (0.25)     |
| <b>Income (loss) applicable to common shareholders</b>             | \$ 0.13   | \$ (0.26)  |
| <b>Weighted average common shares outstanding:</b>                 |           |            |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

|                                                                               |       |       |
|-------------------------------------------------------------------------------|-------|-------|
| Basic and diluted                                                             | 5,223 | 5,212 |
| Cash dividends per common share                                               | \$ -  | \$ -  |
| The accompanying notes are an integral part of these consolidated statements. |       |       |

- 3 -

---

Table of Contents

AMERICAN COMMUNITY PROPERTIES TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE THREE MONTHS ENDED JUNE 30,  
(In thousands, except per share amounts)  
(Unaudited)

|                                                                                                         | 2009      | 2008      |
|---------------------------------------------------------------------------------------------------------|-----------|-----------|
| <b>Revenues</b>                                                                                         |           |           |
| Rental property revenues                                                                                | \$8,677   | \$8,478   |
| Community development-land sales                                                                        | 2,998     | 4,951     |
| Homebuilding-home sales                                                                                 | -         | 738       |
| Management and other fees, substantially all from related entities                                      | 47        | 72        |
| Reimbursement of expenses related to managed entities                                                   | 247       | 381       |
| Total revenues                                                                                          | 11,969    | 14,620    |
| <b>Expenses</b>                                                                                         |           |           |
| Rental property operating expenses                                                                      | 3,740     | 3,893     |
| Cost of land sales                                                                                      | 2,198     | 3,822     |
| Cost of home sales                                                                                      | 8         | 583       |
| General, administrative, selling and marketing                                                          | 2,056     | 2,714     |
| Depreciation                                                                                            | 1,267     | 1,277     |
| Expenses reimbursed from managed entities                                                               | 247       | 381       |
| Total expenses                                                                                          | 9,516     | 12,670    |
| Operating Income                                                                                        | 2,453     | 1,950     |
| <b>Other income (expense)</b>                                                                           |           |           |
| Interest and other income                                                                               | 103       | 188       |
| Equity in earnings from unconsolidated entities                                                         | 109       | 163       |
| Interest expense                                                                                        | (2,670 )  | (2,524 )  |
| Loss before provision (benefit) for income taxes                                                        | (5 )      | (223 )    |
| Provision (benefit) for income taxes                                                                    | 140       | (102 )    |
| Loss from continuing operations                                                                         | (145 )    | (121 )    |
| Income from discontinued operations<br>(less applicable income taxes of \$249 and (\$44), respectively) | 1,522     | 105       |
| Consolidated net income (loss)                                                                          | 1,377     | (16 )     |
| Less: Net income attributable to noncontrolling interest                                                | 519       | 162       |
| Net income (loss) attributable to ACPT                                                                  | 858       | (178 )    |
| <b>Earnings (loss) per share –Basic and Diluted</b>                                                     |           |           |
| Loss from continuing operations                                                                         | \$(0.03 ) | \$(0.03 ) |
| Discontinued operations                                                                                 | 0.29      | 0.03      |
| Income attributable to noncontrolling interest                                                          | (0.10 )   | (0.03 )   |
| Income (loss) applicable to common shareholders                                                         | \$0.16    | \$(0.03 ) |
| <b>Weighted average shares outstanding:</b>                                                             |           |           |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

|                          |       |       |
|--------------------------|-------|-------|
| Basic and diluted        | 5,223 | 5,213 |
| Cash dividends per share | \$-   | \$-   |

The accompanying notes are an integral part of these consolidated statements.

- 4 -

---



Table of ContentsAMERICAN COMMUNITY PROPERTIES TRUST  
CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

|                                                                                                   | As of<br>June 30,<br>2009<br>(Unaudited) | As of<br>December 31,<br>2008 |
|---------------------------------------------------------------------------------------------------|------------------------------------------|-------------------------------|
| ASSETS                                                                                            |                                          |                               |
| ASSETS:                                                                                           |                                          |                               |
| Investments in real estate, at cost:                                                              |                                          |                               |
| Operating real estate, net of accumulated depreciation<br>of \$82,672 and \$79,379, respectively  | \$ 80,374                                | \$ 82,918                     |
| Land and development costs                                                                        | 97,741                                   | 96,266                        |
| Condominiums under construction                                                                   | 1,794                                    | 1,745                         |
| Rental projects under construction or development                                                 | 15,204                                   | 4,564                         |
| Investments in real estate, net                                                                   | 195,113                                  | 185,493                       |
| Property and related assets held for sale                                                         | 96,937                                   | 93,628                        |
| Cash and cash equivalents                                                                         | 20,508                                   | 24,035                        |
| Restricted cash and escrow deposits                                                               | 11,546                                   | 9,500                         |
| Investments in unconsolidated real estate entities                                                | 5,989                                    | 5,121                         |
| Receivable from bond proceeds                                                                     | 2,622                                    | 2,052                         |
| Accounts receivable, net                                                                          | 845                                      | 992                           |
| Deferred tax assets                                                                               | 26,112                                   | 28,540                        |
| Property and equipment, net of accumulated<br>depreciation                                        | 800                                      | 898                           |
| Deferred charges and other assets, net of amortization<br>of<br>\$3,643 and \$2,764, respectively | 4,834                                    | 4,934                         |
| Total Assets                                                                                      | \$ 365,306                               | \$ 355,193                    |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                                              |                                          |                               |
| LIABILITIES:                                                                                      |                                          |                               |
| Non-recourse debt                                                                                 | \$ 173,736                               | \$ 168,221                    |
| Recourse debt                                                                                     | 39,043                                   | 39,416                        |
| Accounts payable and accrued liabilities                                                          | 20,959                                   | 19,553                        |
| Deferred income                                                                                   | 144                                      | 200                           |
| Accrued current income tax liability                                                              | 14,334                                   | 14,754                        |
| Liabilities related to assets held for sale                                                       | 115,005                                  | 111,812                       |
| Total Liabilities                                                                                 | 363,221                                  | 353,956                       |
| COMMITMENTS AND CONTINGENT<br>LIABILITIES (NOTE 6)                                                |                                          |                               |
| SHAREHOLDERS' EQUITY                                                                              |                                          |                               |
| ACPT's shareholders equity:                                                                       |                                          |                               |
| Common shares, \$.01 par value, 10,000,000 shares<br>authorized,                                  |                                          |                               |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

|                                            |            |            |
|--------------------------------------------|------------|------------|
| 5,229,954 shares issued and outstanding    |            |            |
| as of June 30, 2009 and December 31, 2008  | 52         | 52         |
| Treasury stock, 67,709 shares at cost      | (376)      | (376)      |
| Additional paid-in capital                 | 18,608     | 18,144     |
| Retained deficit                           | (15,791)   | (16,479)   |
| Total ACPT shareholders' equity            | 2,493      | 1,341      |
| Noncontrolling interests                   | (408)      | (104)      |
| Total Shareholders' Equity                 | 2,085      | 1,237      |
| Total Liabilities and Shareholders' Equity | \$ 365,306 | \$ 355,193 |

The accompanying notes are an integral part of these consolidated statements.

Table of Contents

AMERICAN COMMUNITY PROPERTIES TRUST  
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
(In thousands, except share amounts)

|                                                                               | ACPT Shareholders' Equity |           |                |                 |                  |                      |                      |
|-------------------------------------------------------------------------------|---------------------------|-----------|----------------|-----------------|------------------|----------------------|----------------------|
|                                                                               | Common Shares             |           |                | Additional      |                  | Non-                 | Total                |
|                                                                               | Number                    | Par Value | Treasury Stock | Paid-in Capital | Retained Deficit | Controlling Interest | Shareholders' Equity |
| Balance December 31, 2008                                                     | 5,229,954                 | \$ 52     | \$ (376)       | \$ 18,144       | \$ (16,479)      | \$ (104)             | \$ 1,237             |
| Net income attributable to ACPT                                               | -                         | -         | -              | -               | 688              | -                    | 688                  |
| Net income attributable to noncontrolling interests                           | -                         | -         | -              | -               | -                | 1,292                | 1,292                |
| Dividends paid to noncontrolling interests                                    | -                         | -         | -              | -               | -                | (1,596)              | (1,596)              |
| Equity Compensation                                                           | -                         | -         | -              | 464             | -                | -                    | 464                  |
| Balance June 30, 2009 (unaudited)                                             | 5,229,954                 | \$ 52     | \$ (376)       | \$ 18,608       | \$ (15,791)      | \$ (408)             | \$ 2,085             |
| The accompanying notes are an integral part of these consolidated statements. |                           |           |                |                 |                  |                      |                      |

Table of Contents

AMERICAN COMMUNITY PROPERTIES TRUST  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED JUNE 30,  
(In thousands)  
(Unaudited)

|                                                                                                                 | 2009      | 2008      |
|-----------------------------------------------------------------------------------------------------------------|-----------|-----------|
| Cash Flows from Operating Activities                                                                            |           |           |
| Consolidated net income (loss)                                                                                  | \$ 1,980  | \$ (50)   |
| Adjustments to reconcile consolidated net income (loss) to net cash provided by (used in) operating activities: |           |           |
| Depreciation                                                                                                    | 2,525     | 5,042     |
| (Benefit) provision for deferred income taxes                                                                   | 749       | (419)     |
| Equity in earnings from unconsolidated entities                                                                 | (206)     | (331)     |
| Distribution of earnings from unconsolidated entities                                                           | 319       | 331       |
| Cost of land sales                                                                                              | 2,644     | 4,725     |
| Cost of home sales                                                                                              | 20        | 2,300     |
| Write-down of assets                                                                                            | 842       | -         |
| Stock based compensation expense                                                                                | 464       | 100       |
| Amortization of deferred loan costs                                                                             | 414       | 440       |
| Changes in accounts receivable                                                                                  | 53        | 594       |
| Additions to land and development costs                                                                         | (7,750)   | (12,890)  |
| Additions to condominiums under construction                                                                    | (69)      | (127)     |
| Change in deferred income                                                                                       | (56)      | (126)     |
| Change in deferred charges and other assets                                                                     | 1,496     | 1,213     |
| Changes in accounts payable, accrued liabilities                                                                | (2,000)   | (1,811)   |
| Net cash provided by (used in) operating activities                                                             | 1,425     | (1,009)   |
| Cash Flows from Investing Activities                                                                            |           |           |
| Investment in rental projects under construction or development                                                 | (4,192)   | (1,206)   |
| Change in investments - unconsolidated entities                                                                 | (981)     | 19        |
| Net deposits to restricted cash                                                                                 | (2,598)   | (1,228)   |
| Additions to operating real estate, net                                                                         | (1,790)   | (1,567)   |
| Net purchase of other assets                                                                                    | (1,725)   | (100)     |
| Net cash used in investing activities                                                                           | (11,286)  | (4,082)   |
| Cash Flows from Financing Activities                                                                            |           |           |
| Cash proceeds from debt financing                                                                               | 12,886    | 1,292     |
| Payment of debt                                                                                                 | (5,543)   | (1,911)   |
| County Bonds proceeds, net of undisbursed funds                                                                 | 587       | 4,176     |
| Payments of distributions to noncontrolling interests                                                           | (1,596)   | (1,247)   |
| Net cash provided by financing activities                                                                       | 6,334     | 2,310     |
| Net Decrease in Cash and Cash Equivalents                                                                       | (3,527)   | (2,781)   |
| Cash and Cash Equivalents, Beginning of Period                                                                  | 24,035    | 24,912    |
| Cash and Cash Equivalents, End of Period                                                                        | \$ 20,508 | \$ 22,131 |

The accompanying notes are an integral part of these consolidated statements.



Table of Contents

AMERICAN COMMUNITY PROPERTIES TRUST  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) ORGANIZATION

American Community Properties Trust ("ACPT") is a self-managed holding company that is primarily engaged in the business of investing in and managing multifamily rental properties as well as community development and homebuilding. ACPT's operations are primarily concentrated in the Washington, D.C. metropolitan area and Puerto Rico and are carried out through its U.S. subsidiaries, American Rental Properties Trust ("ARPT"), American Rental Management Company ("ARMC"), American Land Development, Inc. ("ALD") and their subsidiaries and its Puerto Rican subsidiary, IGP Group Corp. ("IGP Group").

ACPT is taxed as a U.S. partnership and its income flows through to its shareholders. ACPT is subject to Puerto Rico income taxes on IGP Group's taxable income, generating foreign tax credits that have been passed through to ACPT's shareholders. A federal tax regulation has been proposed that could eliminate ACPT's ability to pass through these foreign tax credits to its shareholders. Comments on the proposed regulation are currently being evaluated, and the final regulation will be effective for tax years beginning after the final regulation is ultimately published in the Federal Register. ACPT's income consists of (i) certain passive income from IGP Group, (ii) additional distributions from IGP Group including Puerto Rico taxes paid on behalf of ACPT and (iii) dividends from ACPT's U.S. subsidiaries. Other than Interstate Commercial Properties ("ICP"), which is a subsidiary of IGP Group and is taxed as a Puerto Rico corporation, the income from the remaining Puerto Rico operating entities passes through to IGP Group or ALD. Of this income, only the portion attributable to the profits, losses or gains on the residential land sold in our Parque Escorial property passes through to ALD. ALD, ARMC, and ARPT are taxed as U.S. corporations.

(2) LIQUIDITY RESOURCES AND DEBT MATURITIES

The Company is in discussions with lenders to refinance or extend certain debt that is scheduled to mature in the near term. The Company's loans contain various financial, cross collateral, cross default, technical and restrictive provisions. The Company has one line of credit and one non-recourse mortgage that mature in 2009.

In Puerto Rico, a \$10,000,000 credit facility, with an outstanding balance of \$6,128,000 as of June 30, 2009, matures on August 31, 2009. The Company anticipates that the balance outstanding on this facility will be approximately \$8,300,000 as of August 31, 2009. While the Company will seek to extend this loan and ultimately refinance it into a construction loan for the development of residential condominiums, the current state of the credit market may prevent these plans from occurring. Interstate General Properties Limited Partnership S.E. ("IGP"), another subsidiary of the Company, provided a guarantee on this credit facility; however, the lender's recourse under this guarantee is limited to the collateral, except in the case of fraud, intentional misrepresentation, or misappropriation of income associated with the collateral. In the event of a default, the lender's sole recourse is to foreclose on the property. An event of default on this facility will not affect any other debt facility held by the Company. The collateral to support the line of credit consists of approximately 500 acres of land, which has a cost basis of \$11,650,000 at June 30, 2009. This property generates rental revenue of approximately \$204,000 annually for a quarry site. The property is also in the planning stages to be developed as the Company's second planned community in Puerto Rico.

On June 30, 2009, the Company successfully refinanced the existing mortgage on the Monserrate Associates apartment property. The new mortgage for \$10,920,000 is a 58-month term loan, with an amortization schedule of 25 years, maturing on April 30, 2014. The loan bears interest at prime plus 300 basis points (6.25% as of June 30, 2009), with a balloon payment of \$10,055,000 at the maturity date. The refinancing generated net cash of approximately \$4,000,000, which is currently being set aside in accordance with the provisions of the Company's IGP LP sale

agreement. The proceeds from this refinance will benefit the purchasers of IGP LP.

As a result of the Company's existing commitments and the downturn in the residential real estate market, the Company expects to use its resources conservatively in 2009. Anticipated cash flow from operations, existing loans, refinanced or extended loans, asset sales, and new financing are expected to meet financial commitments for

- 8 -

---

## Table of Contents

the next twelve months. However, there are no assurances that these funds will be generated. Even without refinancing or extending existing loans, the Company believes that it has sufficient liquidity to satisfy its obligations as they come due, with the exception of the Puerto Rico debt discussed above.

### (3) BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying consolidated financial statements include the accounts of American Community Properties Trust and its majority owned subsidiaries and partnerships, after eliminating all intercompany transactions. All of the entities included in the consolidated financial statements are hereinafter referred to collectively as the "Company" or "ACPT."

The Company consolidates entities that are not variable interest entities as defined by Financial Accounting Standard Board ("FASB") Interpretation No. 46 (revised December 2003) ("FIN 46 (R)") in which it owns, directly or indirectly, a majority voting interest in the entity. In addition, the Company consolidates entities, regardless of ownership percentage, in which the Company serves as the general partner and the limited partners do not have substantive kick-out rights or substantive participation rights in accordance with Emerging Issues Task Force Issue 04-05, "Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights," ("EITF 04-05"). The assets of consolidated real estate partnerships not 100% owned by the Company are generally not available to pay creditors of the Company.

The consolidated group includes ACPT and its four major subsidiaries, ARPT, ARMC, ALD, and IGP Group. In addition, the consolidated group includes the following other entities:

|                                                         |                                                    |
|---------------------------------------------------------|----------------------------------------------------|
| Alturas del Senorial Associates Limited Partnership     | Land Development Associates S.E.                   |
| American Housing Management Company                     | LDA Group, LLC                                     |
| American Housing Properties L.P.                        | Milford Station I, LLC                             |
| Bannister Associates Limited Partnership                | Milford Station II, LLC                            |
| Bayamon Garden Associates Limited Partnership           | Monserate Associates Limited Partnership           |
| Carolina Associates Limited Partnership S.E.            | New Forest Apartments, LLC                         |
| Coachman's Apartments, LLC                              | Nottingham South, LLC                              |
| Colinas de San Juan Associates Limited Partnership      | Owings Chase, LLC                                  |
| Crossland Associates Limited Partnership                | Palmer Apartments Associates Limited Partnership   |
| Escorial Office Building I, Inc.                        | Prescott Square, LLC                               |
| Essex Apartments Associates Limited Partnership         | St. Charles Community, LLC                         |
| Fox Chase Apartments, LLC                               | San Anton Associates S.E.                          |
| Gleneagles Apartments, LLC                              | Sheffield Greens Apartments, LLC                   |
| Headen House Associates Limited Partnership             | Torres del Escorial, Inc.                          |
| Huntington Associates Limited Partnership               | Turabo Limited Dividend Partnership                |
| Interstate Commercial Properties, Inc.                  | Valle del Sol Associates Limited Partnership       |
| Interstate General Properties Limited Partnership, S.E. | Village Lake Apartments, LLC                       |
| Jardines de Caparra Associates Limited Partnership      | Wakefield Terrace Associates Limited Partnership   |
| Lancaster Apartments Limited Partnership                | Wakefield Third Age Associates Limited Partnership |

The Company's investments in entities that it does not control are recorded using the equity method of accounting. Refer to Note 4 for further discussion regarding Investments in Unconsolidated Real Estate Entities.



Interim Financial Reporting

These unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted. The Company has no items of other comprehensive income for any of the periods presented. In the opinion of management, these

## Table of Contents

unaudited financial statements reflect all adjustments (which are of a normal recurring nature) necessary to present a fair statement of results for the interim period. While management believes that the disclosures presented are adequate to make the information not misleading, these financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report filed on Form 10-K for the year ended December 31, 2008. The operating results for the six and three months ended June 30, 2009 and 2008, are not necessarily indicative of the results that may be expected for the full year. Net income (loss) per share is calculated based on weighted average shares outstanding.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements, and accompanying notes and disclosures. These estimates and assumptions are prepared using management's best judgment after considering past and current events and economic conditions. Actual results could differ from those estimates and assumptions.

### Sales, Profit Recognition and Cost Capitalization

In accordance with Statement of Financial Accounting Standard ("SFAS") No. 66, "Accounting for Sales of Real Estate," community development land sales are recognized at closing only when sufficient down payments have been obtained, possession and other attributes of ownership have been transferred to the buyer, and ACPT has no significant continuing involvement. Under the provisions of SFAS 66, related to condominium sales, revenues and costs are to be recognized when construction is beyond the preliminary stage, the buyer is committed to the extent of being unable to require a refund except for non-delivery of the unit, sufficient units in the project have been sold to ensure that the property will not be converted to rental property, the sales proceeds are collectible and the aggregate sales proceeds and the total cost of the project can be reasonably estimated. Accordingly we recognize revenues and costs upon settlement with the homebuyer which does not occur until after we receive use and occupancy permits for the building.

The costs of developing the land are allocated to our land assets and charged to cost of sales as the related inventories are sold using the relative sales value method which rely on estimated costs and sales values. In accordance with SFAS No. 67 "Accounting for Costs and Initial Rental Operations of Real Estate Projects", the costs of acquiring and developing land are allocated to these assets and charged to cost of sales as the related inventories are sold. Within our homebuilding operations, the costs of acquiring the land and construction of the condominiums are allocated to these assets and charged to cost of sales as the condominiums are sold. The cost of sales is determined by the percentage of completion method. The Company considers interest expense on all debt available for capitalization to the extent of average qualifying assets for the period. Interest specific to the construction of qualifying assets, represented primarily by our recourse debt, is first considered for capitalization. To the extent qualifying assets exceed debt specifically identified, a weighted average rate including all other debt is applied. Any excess interest is reflected as interest expense.

### Impairment of Long-Lived Assets and Adjustments to Assets Held for Sale

ACPT carries its rental properties, homebuilding inventory, land and development costs at the lower of cost or fair value in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." For real estate assets such as our rental properties which the Company plans to hold and use, which includes property to be developed in the future, property currently under development and real estate projects that are completed or substantially complete, we evaluate whether the carrying amount of each of these assets will be recovered from their undiscounted future cash flows arising from their use and eventual disposition. If the carrying value were to be greater than the undiscounted future cash flows, we would recognize an impairment charge to the extent the carrying

amount is not recoverable. Our estimates of the undiscounted operating cash flows expected to be generated by each asset are performed on an individual project basis and based on a number of assumptions that are subject to economic and market uncertainties, including, among others, demand for apartment units, competition, changes in market rental rates, and costs to operate and complete each project.

Assets classified as held for sale are measured at the lower of their carrying amount or fair value less costs to sell and are not depreciated or amortized while classified as held for sale. Fair value of assets held for sale is

- 10 -

---

## Table of Contents

based on estimated future cash flows, which includes expected proceeds to be received. ACPT recognizes a loss for any initial or subsequent write-down to fair value less costs to sell and recognizes a gain for any subsequent increase in fair value less costs to sell, up to the cumulative loss previously recognized. During the six months ended June 30, 2009, ACPT recognized a loss on write-down to fair value less cost to sell of \$838,000 related to the revaluation of the Baltimore properties. The Company has binding agreements for three of the five properties (Nottingham, Milford I and II) subject to loan assumption and has recently re-listed Owings Chase and Prescott Square. As a result, the Company revised its estimated sales values determined through discussions with our broker, which represent Level 3 inputs under the fair value hierarchy in SFAS No. 157, "Fair Value Measurements", and an asset write-down was required to further reduce the carrying values of the Baltimore properties to their estimated fair market value less costs to sell.

The Company evaluates, on an individual project basis, whether the carrying value of its substantially completed real estate projects, such as our homebuilding inventory that are to be sold, will be recovered based on the fair value less cost to sell. If the carrying value were to be greater than the fair value less costs to sell, we would recognize a charge to the extent the carrying amount is not recoverable. Our estimates of the fair value less costs to sell are based on a number of assumptions that are subject to economic and market uncertainties, including, among others, comparable sales, demand for commercial and residential lots and competition. The Company performed similar reviews for land held for future development and sale considering such factors as the cash flows associated with future development expenditures. Should this evaluation indicate that an impairment has occurred, the Company will record an impairment charge equal to the excess of the historical cost over fair value less costs to sell. There were no impairment charges for the six months ended June 30, 2009 and 2008.

## Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, unrestricted deposits with financial institutions and short-term investments with original maturities of three months or less. Restricted cash and escrow deposits include funds held in restricted escrow accounts used for maintenance and capital improvements with the approval of the U.S. Department of Housing and Urban Development ("HUD") and/or the State Finance Agency. The account also includes tenant security deposits as well as deposits collected within our homebuilding operations as well as funds in an escrow account that are restricted for the repayment of the Charles County bonds.

As of June 30, 2009, the Company had cash and cash equivalents of \$20,508,000 and restricted cash of \$11,546,000. Included in the Company's cash and cash equivalents is \$15,199,000 of cash located within multifamily apartment entities, over which the Company does not have direct control. Cash flow from our consolidated apartment properties whose mortgage loans are insured by the Federal Housing Authority ("FHA"), or financed through the housing agencies in Maryland, Virginia or Puerto Rico (the "Financing Agencies,") are subject to guidelines and limits established by the apartment partnerships' regulatory agreements with HUD and the State Financing Agencies. For two of our Puerto Rico partnerships, the regulatory agreements also require that if cash from operations exceeds the allowable cash distributions, the surplus must be deposited into restricted escrow accounts held by the mortgagee and controlled by HUD or the applicable Financing Agency.

## Depreciable Assets and Depreciation

The Company's operating real estate is stated at cost and includes all costs related to acquisitions, development and construction. The Company makes assessments of the useful lives of our real estate assets for purposes of determining the amount of depreciation expense to reflect on our income statement on an annual basis. The assessments, all of which are judgmental determinations, are as follows:

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

Buildings and improvements are depreciated over five to forty years using the straight-line or double declining balance methods;

·Furniture, fixtures and equipment are depreciated over five to seven years using the straight-line method;

·Leasehold improvements are capitalized and depreciated over the lesser of the life of the lease or their estimated useful life; and

·Maintenance and other repair costs are charged to operations as incurred

Table of Contents

## Operating Real Estate

The table below presents the major classes of depreciable assets as of June 30, 2009 and December 31, 2008 (in thousands):

|                                | June 30,<br>2009<br>(Unaudited) | December 31,<br>2008 |
|--------------------------------|---------------------------------|----------------------|
| Building                       | \$ 142,678                      | \$ 141,917           |
| Building improvements          | 2,678                           | 1,463                |
| Equipment                      | 5,740                           | 6,912                |
|                                | 151,096                         | 150,292              |
| Less: Accumulated depreciation | 82,672                          | 79,379               |
|                                | 68,424                          | 70,913               |
| Land                           | 11,950                          | 12,005               |
| Operating properties, net      | \$ 80,374                       | \$ 82,918            |

## Other Property and Equipment

In addition, the Company owned other property and equipment of \$822,000 and \$920,000, net of accumulated depreciation of \$2,648,000 and \$2,553,000, respectively, as of June 30, 2009 and December 31, 2008, respectively. These balances include \$22,000 which has been reallocated to property and related assets held for sale.

## Depreciation

Total depreciation expense was \$2,525,000 and \$5,042,000 for the six months ended June 30, 2009 and 2008, respectively. For the six months ended June 30, 2008, \$2,319,000 has been reclassified as discontinued operations. Total depreciation expense was \$1,267,000 and \$2,445,000 for the three months ended June 30, 2009 and 2008, respectively. For the three months ended June 30, 2008, \$1,168,000 has been reclassified as discontinued operations.

## Impact of Recently Adopted Accounting Standards

In September 2006, the FASB issued SFAS No. 157 which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles ("GAAP"), and expands disclosures about fair value measurements. SFAS No. 157 applies to accounting pronouncements that require or permit fair value measurements, except for share-based payments under SFAS No. 123(R). We adopted the recognition and disclosure provisions of SFAS No. 157 for financial assets and financial liabilities and for nonfinancial assets and nonfinancial liabilities that are re-measured at least annually effective January 1, 2008; the adoption did not have a material impact on our financial position, results of operations or cash flows. In accordance with the FASB Staff Position ("FSP") SFAS No. 157-2, "Effective Date of FASB Statement No. 157", we adopted the provisions of SFAS No. 157 for all other nonfinancial assets and nonfinancial liabilities effective January 1, 2009 and the adoption did not have a material impact on our financial position, results of operations or cash flows.

In December 2007, the FASB issued SFAS 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 replaces the concept of minority interest with noncontrolling interests in subsidiaries. Noncontrolling interests are now reported as a component of equity in the consolidated statement of financial position. Earnings attributable to noncontrolling interests will continue to be reported as a part

of consolidated earnings; however, SFAS 160 requires that income attributable to both controlling and noncontrolling interests be presented separately on the face of the consolidated income statement. In addition, SFAS 160 provides that when losses attributable to noncontrolling interests exceed the noncontrolling interest's basis, losses continue to be attributed to the noncontrolling interest as opposed to being absorbed by the consolidating entity. SFAS 160 requires retroactive adoption of the presentation and disclosure requirements for existing minority interests. All other requirements of SFAS 160 shall be applied prospectively. The Company adopted SFAS 160 on January 1, 2009. The effect of adoption was a reclassification of Minority Interest, historically shown in liabilities, to a new line item, Noncontrolling Interests, included in shareholders' equity, and

Table of Contents

the reclassification of Minority Interest from Retained Deficit as it represented distributions and losses in excess of basis.

The following table illustrates the pro forma amounts of loss from continuing operations, discontinued operations and net income that would have been attributed to the Company's shareholders for the six and three months ended June 30, 2009, had the provisions of Accounting Research Bulletin No. 51, prior to their amendment by SFAS 160 been applied (in thousands, except per unit amounts):

|                                                                 | Six Months | Three Months |
|-----------------------------------------------------------------|------------|--------------|
| (Loss) income from continuing operations                        | \$ (996 )  | \$ (145 )    |
| Income from discontinued operations                             | 89         | 1,003        |
| Pro forma net (loss) income attributable to ACPT's shareholders | \$ (907 )  | \$ 858       |
| Basic and diluted earnings (loss) per common unit               |            |              |
| (Loss) income from continuing operations                        | \$ (0.19 ) | \$ (0.03 )   |
| Income from discontinued operations                             | 0.02       | 0.19         |
| Pro forma net (loss) income attributable to ACPT's shareholders | \$ (0.17 ) | \$ 0.16      |

In December 2007, the FASB issued Statement No. 141R, "Business Combinations" ("SFAS 141R"). This statement changes the accounting for acquisitions specifically eliminating the step acquisition model, changing the recognition of contingent consideration from being recognized when it is probable to being recognized at the time of acquisition, disallowing the capitalization of transaction costs and delays when restructurings related to acquisitions can be recognized. The Company adopted SFAS 141R on January 1, 2009, and it did not have a material impact on the Company's results of operations.

In December 2008, the FASB issued FSP No. FAS 140-4 and FIN 46(R)-8 Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities. This FSP amends FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, to require public entities to provide additional disclosures about transfers of financial assets. It also amends FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, to require public enterprises, including sponsors that have a variable interest in a variable interest entity, to provide additional disclosures about their involvement with variable interest entities. See Note 4 for the required disclosures.

In April 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly" ("FSP FAS 157-4"). FSP FAS 157-4 provides additional guidance for determining the fair value of assets and liabilities when the volume and level of activity for the asset or liability have significantly decreased. FSP FAS 157-4 also provides guidance on identifying circumstances that indicate an observed transaction used to determine fair value is not orderly and, therefore, is not indicative of fair value. The Company adopted FSP FAS 157-4 effective April 1, 2009. There was not a material impact on its results of operations, cash flows or financial condition.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments. This FSP expands the fair value disclosure requirements of SFAS No. 107, Disclosures about Fair Value of Financial Instruments, to include interim periods, and amends APB Opinion No. 28, Interim Financial Reporting, to require these disclosures in summarized financial information in interim reporting periods. The Company adopted FSP FAS 107-1 effective April 1, 2009. The balance sheet carrying amounts of cash and cash equivalents, receivables and other current assets approximate fair value due to the short-term nature of these items. The fair value of our non-recourse and recourse debt is sensitive to fluctuations in interest rates. The carrying amount of these financial



instruments approximates their fair value as of June 30, 2009.

The fair value of our non-recourse and recourse debt is sensitive to fluctuations in interest rates. As of June 30, 2009, the book value of long-term fixed rate debt was \$306,588,000, and the fair value of total debt was \$333,361,000. As of December 31, 2008, the book value of long-term fixed rate debt was \$294,721,000, and the fair value of total debt was \$343,076,000. Fair value was determined by discounting future cash flows using borrowing rates currently available to the Company for debt with similar terms and maturities. This represents Level 3 under the fair value hierarchy in SFAS No. 157. Considerable judgement is necessary to estimate the fair value of financial instruments. The estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized upon disposition of the financial instruments.

In May 2009, the FASB issued SFAS No. 165, Subsequent Events, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. This statement details the period after the balance sheet date during which management shall evaluate events or transactions, the circumstances under which an entity shall recognize events or

- 13 -

---

## Table of Contents

transactions in its financial statements, and the disclosures that an entity shall make about events and transactions that occurred after the balance sheet date. We adopted the provisions of SFAS No. 165 effective April 1, 2009. See Note 13 for required disclosures.

In June 2009, the FASB issued SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)" ("SFAS No. 167"), which provides certain changes to the evaluation of a variable interest entity (VIE) including requiring a qualitative rather than quantitative analysis to determine the primary beneficiary of a VIE, continuous assessments of whether an enterprise is the primary beneficiary of a VIE, and enhanced disclosures about an enterprise's involvement with a VIE. The statement is effective January 1, 2010, and is applicable to all entities in which an enterprise has a variable interest. We are currently evaluating the impact SFAS No. 167 will have on our consolidated financial statements.

In June 2009, the FASB issued SFAS No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of SFAS No. 162" ("SFAS No. 168"), which makes the FASB Accounting Standards Codification ("Codification") the single source of authoritative literature for U.S. accounting and reporting standards. The Codification is not meant to change existing GAAP but rather provide a single source for all literature. SFAS No. 168 is effective for the interim period ending September 30, 2009, and will require us to change certain disclosures in our financial statements to reflect Codification references rather than references to FASB Statements, Staff Positions or Emerging Issues Task Force Abstracts. The adoption of SFAS No. 168 will not have a material impact on our consolidated financial statements.

### (4) INVESTMENT IN UNCONSOLIDATED REAL ESTATE ENTITIES

The Company accounts for investments in unconsolidated real estate entities that are not considered variable interest entities under FIN 46(R) in accordance with SOP 78-9 "Accounting for Investments in Real Estate Ventures" and APB Opinion No. 18 "The Equity Method of Accounting for Investments in Common Stock." For entities that are considered variable interest entities under FIN 46(R), the Company performs an assessment to determine the primary beneficiary of the entity as required by FIN 46(R) based on a probability weighted cash flow analysis. The Company accounts for variable interest entities in which the Company is not a primary beneficiary and does not bear a majority of the risk of expected loss in accordance with the equity method of accounting.

#### Apartment Partnerships

The unconsolidated apartment partnerships as of June 30, 2009 and 2008 included Brookside Gardens Limited Partnership ("Brookside") and Lakeside Apartments Limited Partnership ("Lakeside") that collectively represent 110 rental units. We have determined that these two entities are variable interest entities under FIN 46(R). However, the Company is not required to consolidate the partnerships due to the fact that the Company is not the primary beneficiary and does not bear the majority of the risk of expected losses. The Company holds an economic interest in Brookside and Lakeside but, as a general partner, we have significant influence over operations of these entities that is disproportionate to our economic ownership. In accordance with SOP 78-9 and APB No. 18, these investments are accounted for under the equity method. The Company is exposed to losses consisting of our net investment, loans and unpaid fees for Brookside of \$253,000 and \$231,000 and for Lakeside of \$147,000 and \$165,000 as of June 30, 2009 and December 31, 2008, respectively. All amounts are fully reserved and, accordingly, there is no carrying value associated with the Company's investments in these unconsolidated real estate entities for the periods presented.

Pursuant to the partnership agreement for Brookside, the Company, as general partner, is responsible for providing operating deficit loans to the partnership in the event that it is not able to generate sufficient cash flows from its operating activities. The Company's involvement with Brookside and Lakeside has not had a material effect on the Company's financial position, financial performance and cash flows.

Commercial Partnerships

The Company holds a limited partner interest in a commercial property in Puerto Rico that it accounts for under the equity method of accounting. ELI, S.E. ("ELI"), is a partnership formed for the purpose of constructing a building for lease to the State Insurance Fund of the Government of Puerto Rico. ACPT contributed the land in

- 14 -

---

Table of Contents

exchange for \$700,000 and a 27.82% ownership interest in the partnership's assets, equal to a 45.26% interest in cash flow generated by the thirty-year lease of the building.

## Land Development/Homebuilding Joint Ventures

In October 2008, the Company entered into an agreement with Surrey Homes, LLC ("Surrey Homes") to contribute \$2,000,000 over the next year in exchange for a 50% ownership interest of the Series A Units. During the fourth quarter of 2008 and first two quarters of 2009, ACPT contributed \$1,500,000 with the remainder to be contributed during the third quarter of 2009. Surrey Homes' business model is focused on providing affordable quality homes with the lowest ongoing cost of maintenance through energy efficiency and other green initiatives. Surrey Homes is establishing itself as a low overhead, lot option home builder.

We have determined that our investment in Surrey Homes is a variable interest entity under FIN 46(R); however, we are not required to consolidate the partnership as the Company is not the primary beneficiary and does not bear the majority of the risk of expected losses. In accordance with SOP 78-9 and APB No. 18, this investment is accounted for under the equity method, and as of June 30, 2009 and December 31, 2008, represented \$1,376,000 and \$489,000 of the Company's investments in unconsolidated real estate entities, respectively. The Company is exposed to total losses consisting of our cumulative initial investment of \$1,500,000. Other than funding the equity investment, the Company's involvement in Surrey Homes has not materially affected the Company's financial position, financial performance and cash flows.

The following table summarizes the financial data and principal activities of the unconsolidated real estate entities, which the Company accounts for under the equity method. The information is presented to segregate the apartment partnerships from the commercial partnerships as well as our 50% ownership interest in the land development joint venture and homebuilding operation, which are all accounted for as "investments in unconsolidated real estate entities" on the balance sheet.

|                               | Apartment<br>Properties | Commercial<br>Property | Homebuilding | Total     |
|-------------------------------|-------------------------|------------------------|--------------|-----------|
|                               | (in thousands)          |                        |              |           |
| Summary of Financial Position |                         |                        |              |           |
| Total Assets                  |                         |                        |              |           |
| June 30, 2009                 | \$ 4,717                | \$ 27,128              | \$ 3,742     | \$ 35,587 |
| December 31, 2008             | 4,781                   | 27,005                 | 2,478        | 34,264    |
| Total Non-Recourse Debt       |                         |                        |              |           |
| June 30, 2009                 | 3,088                   | 22,375                 | -            | 25,463    |
| December 31, 2008             | 3,123                   | 22,380                 | -            | 25,503    |
| Total Other Liabilities       |                         |                        |              |           |
| June 30, 2009                 | 981                     | 111                    | 29           | 1,121     |
| December 31, 2008             | 960                     | 153                    | -            | 1,113     |
| Total Equity                  |                         |                        |              |           |
| June 30, 2009                 | 648                     | 4,642                  | 3,276        | 8,566     |
| December 31, 2008             | 698                     | 4,472                  | 2,478        | 7,648     |
| Company's Investment, net (1) |                         |                        |              |           |
| June 30, 2009                 | -                       | 4,613                  | 1,376        | 5,989     |
| December 31, 2008             | -                       | 4,632                  | 489          | 5,121     |



Table of Contents

## Summary of Operations

|                                                    |      |       |       |       |
|----------------------------------------------------|------|-------|-------|-------|
| Total Revenue                                      |      |       |       |       |
| Six Months Ended June 30, 2009                     | 417  | 1,737 | 24    | 2,178 |
| Six Months Ended June 30, 2008                     | 418  | 1,789 | -     | 2,207 |
| Three Months Ended June 30, 2009                   | 207  | 878   | 13    | 1,098 |
| Three Months Ended June 30, 2008                   | 210  | 893   | -     | 1,103 |
| Net Income (Loss)                                  |      |       |       |       |
| Six Months Ended June 30, 2009                     | (50) | 876   | (226) | 600   |
| Six Months Ended June 30, 2008                     | (67) | 909   | -     | 842   |
| Three Months Ended June 30, 2009                   | (19) | 454   | (109) | 326   |
| Three Months Ended June 30, 2008                   | (32) | 453   | -     | 421   |
| Company's recognition of equity in Earnings (Loss) |      |       |       |       |
| Six Months Ended June 30, 2009                     | -    | 319   | (113) | 206   |
| Six Months Ended June 30, 2008                     | -    | 331   | -     | 331   |
| Three Months Ended June 30, 2009                   | -    | 168   | (59)  | 109   |
| Three Months Ended June 30, 2008                   | -    | 163   | -     | 163   |

## Summary of Cash Flows

|                                                         |     |     |       |       |
|---------------------------------------------------------|-----|-----|-------|-------|
| Cash flows from operating activities                    |     |     |       |       |
| Six Months Ended June 30, 2009                          | 106 | 949 | (197) | 858   |
| Six Months Ended June 30, 2008                          | 49  | 977 | 1     | 1,027 |
| Three Months Ended June 30, 2009                        | 45  | 150 | (110) | 85    |
| Three Months Ended June 30, 2008                        | 44  | 58  | 7     | 109   |
| Company's share of cash flows from operating activities |     |     |       |       |
| Six Months Ended June 30, 2009                          | 1   | 429 | (99)  | 331   |
| Six Months Ended June 30, 2008                          | -   | 442 | 1     | 443   |
| Three Months Ended June 30, 2009                        | -   | 67  | (56)  | 11    |
| Three Months Ended June 30, 2008                        | -   | 26  | 4     | 30    |
| Operating cash distributions                            |     |     |       |       |
| Six Months Ended June 30, 2009                          |     | 706 | -     | 706   |
| Six Months Ended June 30, 2008                          | -   | 773 | -     | 773   |
| Three Months Ended June 30, 2009                        | -   | 362 | -     | 362   |
| Three Months Ended June 30, 2008                        | -   | 386 | -     | 386   |
| Company's share of operating cash distributions         |     |     |       |       |
| Six Months Ended June 30, 2009                          |     | 338 | -     | 338   |
| Six Months Ended June 30, 2008                          | -   | 351 | -     | 351   |
| Three Months Ended June 30, 2009                        | -   | 164 | -     | 164   |
| Three Months Ended June 30, 2008                        | -   | 175 | -     | 175   |

## Notes:

- (1) Represents the Company's net investment, including assets and accrued liabilities in the consolidated balance sheet for unconsolidated real estate entities.

Table of Contents

## (5) DEBT

The Company's outstanding debt is collateralized primarily by land, land improvements, homebuilding assets, receivables, investment properties, investments in partnerships, and rental properties. The following table summarizes the indebtedness of the Company at June 30, 2009 and December 31, 2008 (in thousands):

|                           | Maturity          | Interest      | Outstanding as of |            |
|---------------------------|-------------------|---------------|-------------------|------------|
|                           | Dates             | Rates         | June 30,          | December   |
|                           | From/To           | From/To       | 2009              | 31,        |
|                           |                   |               | (Unaudited)       | 2008       |
|                           |                   |               |                   | (Audited)  |
| Recourse Debt             |                   |               |                   |            |
| Community                 |                   |               |                   |            |
| Development (a)(b)(c)(d)  | 08-31-09/03-01-23 | 3.25%/8%      | \$ 38,877         | \$ 39,232  |
| General obligations (e)   | 07-01-09/03-13-12 | Non-interest  |                   |            |
|                           |                   | bearing/8.55% | 166               | 184        |
| Total Recourse Debt       |                   |               | 39,043            | 39,416     |
| Non-Recourse Debt (f)(g)  |                   |               |                   |            |
| Investment Properties (h) | 12-01-13/07-01-50 | 4.95%/6.9%    | 173,736           | 168,221    |
| Held for Sale –           |                   |               |                   |            |
| Non-Recourse Debt (i)     | 05-01-12/09-13-19 | 5.3%/10%      | 111,256           | 107,899    |
| Total Non-Recourse Debt   |                   |               | 284,992           | 276,120    |
| Total Debt                |                   |               | \$ 324,035        | \$ 315,536 |

- a. As of June 30, 2009, \$26,388,000 of the community development recourse debt is owed to Charles County Commissioners and relates to the general obligation bonds issued by the Charles County government, with 15 year amortization of maturities with the earliest in June, 2019, as described in detail under the heading "Financial Commitments" in Note 6. As of June 30, 2009, the Company has a receivable balance related to the bonds of \$2,622,000.
- b. On April 14, 2006, the Company closed a three year, \$14,000,000 revolving acquisition and development loan ("the Revolver") secured by a first lien deed of trust on property located in St. Charles, Maryland. During the first quarter of 2009, the Company renegotiated the terms of the agreement. The loan bears interest at Prime plus 1.25% (4.5% at June 30, 2009) and matures on March 31, 2010. As of June 30, 2009, \$3,046,000 was outstanding on the Revolver.
- c. Land Development Associates, S.E ("LDA") has a \$10,000,000 revolving line of credit facility that bears interest at a fluctuating rate equivalent to the LIBOR Rate plus 225 basis points (3.43% as of June 30, 2009) and matures on August 31, 2009. The facility is to be used to fund the development of infrastructure of Parque Escorial and Parque El Comandante. The outstanding balance of this facility on June 30, 2009, was \$6,128,000.
- d. On April 2, 2008, the Company secured a two-year, \$3,600,000 construction loan for the construction of a commercial restaurant/office building within the O'Donnell Lake Restaurant Park. The facility is secured by the land along with any improvements constructed and bears interest at Wall Street Journal published Prime Rate (3.25% at

June 30, 2009). At the end of the two-year construction period, the Company may convert the loan to a 5-year permanent loan, amortized over a 30 year period at a fixed interest rate to be determined. As of June 30, 2009, \$3,315,000 was outstanding under this facility leaving \$286,000 available to fund completion of the building.



Table of Contents

- e. On April 14, 2006, the Company closed a three year, \$14,000,000 revolving acquisition and development loan ("the Revolver") secured by a first lien deed of trust on property located in St. Charles, Maryland. During the first quarter of 2009, the Company renegotiated the terms of the agreement. The loan bears interest at Prime plus 1.25% (4.5% at June 30, 2009) and matures on March 31, 2010. As of June 30, 2009, \$3,046,000 was outstanding on the Revolver.
- f. Land Development Associates, S.E ("LDA") has a \$10,000,000 revolving line of credit facility that bears interest at a fluctuating rate equivalent to the LIBOR Rate plus 225 basis points (3.43% as of June 30, 2009) and matures on August 31, 2009. The facility is to be used to fund the development of infrastructure of Parque Escorial and Parque El Comandante. The outstanding balance of this facility on June 30, 2009, was \$6,128,000.
- g. On April 2, 2008, the Company secured a two-year, \$3,600,000 construction loan for the construction of a commercial restaurant/office building within the O'Donnell Lake Restaurant Park. The facility is secured by the land along with any improvements constructed and bears interest at Wall Street Journal published Prime Rate (3.25% at June 30, 2009). At the end of the two-year construction period, the Company may convert the loan to a 5-year permanent loan, amortized over a 30 year period at a fixed interest rate to be determined. As of June 30, 2009, \$3,315,000 was outstanding under this facility leaving \$286,000 available to fund completion of the building.
- h. The general recourse debt outstanding as of June 30, 2009 is made up of various capital leases outstanding within our U.S. and Puerto Rico operations, as well as installment loans for vehicles and other miscellaneous equipment.
- i. The non-recourse debt related to the investment properties is collateralized by the multifamily rental properties and the office building in Parque Escorial. As of June 30, 2009, approximately \$73,089,000 of this debt is secured by the Federal Housing Administration ("FHA") or the Maryland Housing Fund.
- j. On May 12, 2008, IGP agreed to provide a fixed charge and debt service guarantee related to the Escorial Office Building I, Inc. ("EOB") mortgage. The fixed charge and debt service guarantee requires IGP to contribute capital in cash in such amounts required to cause EOB to comply with the related financial covenants. The guarantee will remain in full force until EOB has complied with the financial covenants for four consecutive quarters.
- k. On January 28, 2009, the Company completed the initial closing of a 6.9 percent, \$25,045,000 non-recourse construction loan to fund the construction costs for a new apartment property in St. Charles' Fairway Village. As of June 30, 2009, the balance on the loan was \$6,667,000.
- l. On June 30, 2009, IGP refinanced the existing mortgage on the Monserrate Associates apartment property. The new mortgage for \$10,920,000 is a 58-month term loan, with an amortization schedule of 25 years, maturing on April 30, 2014. The loan bears interest at prime plus 300 basis points (6.25% as of June 30, 2009), with a balloon payment of \$10,055,000 at the maturity date.

The Company's loans contain various financial, cross collateral, cross default, technical and restrictive provisions. As of June 30, 2009, the Company is in compliance with all but one of its financial covenants and the other provisions of its loan agreements. As of June 30, 2009, the Company failed to meet the Minimum Net Worth restriction at the ACPT level as tangible net worth was \$2,085,000. The Company has received a waiver of this covenant requirement through March 31, 2010.

#### (6) COMMITMENTS AND CONTINGENT LIABILITIES

##### Financial Commitments

Pursuant to an agreement reached between ACPT and the Charles County Commissioners in 2002, the Company agreed to accelerate the construction of two major roadway links to the Charles County (the "County") road system. As part of the agreement, the County agreed to issue general obligation public improvement bonds (the "Bonds") to finance \$20,000,000 of this construction

Table of Contents

guaranteed by letters of credit provided by Lennar Corporation ("Lennar") as part of a residential lot sales contract for 1,950 lots in Fairway Village. The Bonds were issued in three installments with the final \$6,000,000 installment issued in March 2006. The Bonds bear interest rates ranging from 4% to 8%, for a blended lifetime rate for total Bonds issued to date of 5.1%, and call for semi-annual interest payments and annual principal payments and mature in 15 years. Under the terms of Bond repayment agreements between the Company and the County, the Company is obligated to pay interest and principal to the County based on the full amount of the Bonds; as such, the Company recorded the full amount of the debt and a receivable from the County representing the remaining Bond proceeds to be advanced to the Company as major infrastructure development within the project occurs. As part of the agreement, the Company will pay the County a monthly payment equal to one-sixth of the semi-annual interest payments and one-twelfth of the annual principal payment. The County and the Lennar agreement require ACPT to fund an escrow account from lot sales to be used to repay the principal portion of these Bonds.

In August 2005, the Company signed a memorandum of understanding ("MOU") with the Charles County Commissioners regarding a land donation that is now the site of a minor league baseball stadium and entertainment complex. Under the terms of the MOU, the Company donated 42 acres of land in St. Charles to the County on December 31, 2005. The Company also agreed to expedite off-site utilities, storm-water management and road construction improvements that will serve the entertainment complex and future portions of St. Charles so that the improvements will be completed concurrently with the entertainment complex. In return, the County agreed to issue \$12,000,000 of general obligation bonds to finance the infrastructure improvements. In March 2006, \$4,000,000 of bonds were issued for this project, with an additional \$3,000,000 issued in both March 2007 and March 2008 and \$2,000,000 in March 2009. These bonds bear interest rates ranging from 4.9% to 8%, for a blended rate of 5.3%, call for semi-annual interest payments and annual principal payments, and mature in 15 years. The terms of the bond repayment agreement are similar to those noted above. In addition, the County agreed to issue an additional 100 school allocations a year to St. Charles commencing with the issuance of bonds.

During 2006, the Company reached an agreement with the County whereby the Company receives interest payments on any undistributed bond proceeds held in escrow by the County. The agreement covers the period from July 1, 2005 through the last draw made by the Company.

As of June 30, 2009, ACPT has purchased \$15,695,000 of surety bonds for the completion of land development projects with Charles County with maturity dates ranging from July 6, 2009 to September 4, 2010; substantially all of which are for the benefit of the Charles County Commissioners.

**Consulting Agreements and Severance Arrangements**

ACPT entered into a consulting agreement with Carlos Rodriguez, the former Executive Vice President and Chief Executive Officer for IGP, a wholly owned Puerto Rico subsidiary of ACPT, effective July 1, 2008. Under the terms of the Consulting Agreement, the Company will pay Mr. Rodriguez \$100,000 per year through June 2010. Payments under this consulting agreement were fully accrued as of December 31, 2008.

On October 1, 2008, Mr. Edwin L. Kelly notified the Company that he would retire as the Company's President and Chief Operating Officer effective December 1, 2008. Pursuant to his employment agreement, Mr. Kelly received a severance payment of \$1,500,000. The Company has also agreed to enter into a consulting agreement with Mr. Kelly providing compensation for his services at a rate of \$10,000 per month, for an initial term of one year. Payments under this consulting agreement were fully accrued as of December 31, 2008.



## Table of Contents

### Gleneagles Construction Contract

On January 28, 2009, the Company completed the initial closing of a 6.9 percent, \$25,045,000 non-recourse construction loan to fund the construction costs for a new apartment property in St. Charles' Fairway Village. As of June 30, 2009, the balance on the loan was \$6,667,000. The Company has entered into a construction contract of \$18,291,000 to complete this property.

### Guarantees

ACPT and its subsidiaries typically provide guarantees for another subsidiary's loans. In many cases more than one company guarantees the same debt. Since all of these companies are consolidated, the debt or other financial commitment made by the subsidiaries to third parties and guaranteed by ACPT, is included within ACPT's consolidated financial statements. As of June 30, 2009, ACPT has guaranteed \$38,877,000 of such debt. The guarantees will remain in effect until the debt service is fully repaid by the respective borrowing subsidiary. The terms of the debt service guarantees outstanding range from one to nine years. We do not expect any of these guarantees to impair the individual subsidiary or the Company's ability to conduct business or to pursue its future development plans.

### Legal Matters

There have been no material changes to the legal proceedings previously disclosed in our Annual Report on the Form 10-K for the year ended December 31, 2008.

Due to the inherent uncertainties of the judicial process, we are unable to either predict the outcome of or estimate a range of potential loss associated with certain matters discussed above. While we intend to vigorously defend these matters and believe we have meritorious defenses available to us, there can be no assurance that we will prevail. If these matters are not resolved in our favor, we believe we are insured for potential losses unless otherwise stated. Any amounts that exceed our insurance coverage could have a material adverse effect on our financial condition and results of operations.

The Company and/or its subsidiaries have been named as defendants, along with other companies, in tenant-related lawsuits. The Company carries liability insurance against these types of claims that management believes meets industry standards. To date, payments made to the plaintiffs of the settled cases were covered by our insurance policy. The Company believes it has strong defenses to these ordinary course claims, and intends to continue to defend itself vigorously in these matters.

In the normal course of business, ACPT is involved in various pending or unasserted claims. In the opinion of management, these are not expected to have a material impact on the financial condition or future operations of ACPT.

## (7) RELATED PARTY TRANSACTIONS

Certain officers and trustees of ACPT have ownership interests in various entities that conduct business with the Company. The financial impact of the related party transactions on the accompanying consolidated financial statements is reflected below (in thousands):



Table of Contents

| CONSOLIDATED STATEMENT OF<br>INCOME:                                | Six Months Ended<br>June 30, |         | Three Months Ended<br>June 30, |        |
|---------------------------------------------------------------------|------------------------------|---------|--------------------------------|--------|
|                                                                     | 2009                         | 2008    | 2009                           | 2008   |
| <b>Management and Other Fees</b>                                    |                              |         |                                |        |
| Unconsolidated subsidiaries with third party partners               | (A) \$ 21                    | \$ 21   | \$ 11                          | \$ 11  |
| Rental Property Revenues                                            | (B) \$ -                     | \$ 30   | \$ -                           | \$ 15  |
| <b>Interest and Other Income</b>                                    |                              |         |                                |        |
| Unconsolidated real estate entities with third party partners       | \$ 5                         | \$ 4    | \$ 3                           | \$ 2   |
| <b>General and Administrative Expense</b>                           |                              |         |                                |        |
| Reserve additions (reductions) and other write-offs-                |                              |         |                                |        |
| Unconsolidated real estate entities with third party partners       | (A) \$ 8                     | \$ (9 ) | \$ 12                          | \$ 13  |
| Reimbursement to IBC for ACPT's share of J. Michael Wilson's salary | 212                          | 207     | 108                            | 103    |
| Reimbursement of administrative costs-                              |                              |         |                                |        |
| Affiliates of J. Michael Wilson, Chairman                           | (8 )                         | (10 )   | (4 )                           | (5 )   |
| <b>Consulting Fees-</b>                                             |                              |         |                                |        |
| James J. Wilson, IGC Chairman and Director                          | (B1) --                      | 100     | --                             | 50     |
| Thomas J. Shafer, Trustee                                           | (B2) 5                       | 30      | --                             | 15     |
|                                                                     | \$ 217                       | \$ 318  | \$ 116                         | \$ 176 |

| BALANCE SHEET:                                | Balance       |                   |
|-----------------------------------------------|---------------|-------------------|
|                                               | June 30, 2009 | December 31, 2008 |
| <b>Other Assets</b>                           |               |                   |
| Receivables – All unsecured and due on demand |               |                   |
| Unconsolidated subsidiaries                   | \$ 3          | \$ 10             |
| Affiliate of J. Michael Wilson, Chairman      | 10            | 2                 |
| Total                                         | \$ 13         | \$ 12             |
| Additional Paid-in Capital                    | (B3) \$ 821   | \$ 562            |

(A) Management and Other Services

The Company provides management and other support services to its unconsolidated subsidiaries and other affiliated entities in the normal course of business. The fees earned from these services are typically collected on a monthly

basis, one month in arrears. Receivables are unsecured and due on demand. Certain partnerships experiencing cash shortfalls have not paid timely. Generally, receivable balances of these partnerships are fully reserved, until satisfied or the prospect of collectibility improves. The collectability of management fee receivables is evaluated quarterly. Any increase or decrease in the reserves is reflected accordingly as additional bad debt expenses or recovery of such expenses.



Table of Contents

(B) Other

Other transactions with related parties are as follows:

- 1) Represents fees paid to James J. Wilson pursuant to a consulting and retirement agreement. At Mr. Wilson's request, payments are made to Interstate Waste Technologies, Inc. ("IWT").
- 2) Represents fees paid to Thomas J. Shafer, a Trustee, pursuant to a consulting agreement.
- 3) A primary shareholder of the Company agreed in principle to provide the Company's Chief Executive Officer with the economic benefit of 185,550 shares of their common stock as of October 1, 2008 in accordance with the five year vesting schedule. According to SFAS 123(R), any share-based payments awarded to an employee of the reporting entity by a related party for services provided to the entity are share-based payment transactions under SFAS123(R) unless the transfer is clearly for a purpose other than compensation for services to the reporting entity. Therefore, in essence, the economic interest holder makes a capital contribution to the reporting entity, and the reporting entity makes a share-based payment to its employee in exchange for services rendered. The Company recognized \$259,000 and \$246,000 in compensation expense in the six and three months ended June 30, 2009, respectively, related to this grant.

(8) INCOME TAXES

ACPT's subsidiaries, ARMC, ALD and ARPT, are subject to federal and state income tax. ACPT is subject to Puerto Rico income tax on its Puerto Rico source income.

The United States effective tax rates for the six months ended June 30, 2009 and 2008 were 47% and 25%, respectively. The United States effective tax rates for the three months ended June 30, 2009 and 2008 were (115%) and 33%, respectively. The statutory rate is 40%. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss during the six and three months ended June 30, 2009 was primarily due to accrued taxes and penalties on uncertain tax positions, certain non-deductible compensation expenses and the change in the deferred tax asset valuation allowance. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss during the six and three months ended June 30, 2008 was primarily due to a relatively small net loss reported, the related benefit for which, was partially offset by accrued taxes and penalties on uncertain tax positions.

The effective tax rates on the Puerto Rico source income for the six months ended June 30, 2009 and 2008 were 25% and 55%, respectively. The effective tax rates on the Puerto Rico source income for the three months ended June 30, 2009 and 2008 were 26% and 49%, respectively. The statutory rate is 29%. The difference in the statutory tax rate and the effective tax rate for the pre-tax income during the six and three months ended June 30, 2009, was primarily due to tax exempt income and the change in the deferred tax asset valuation allowance offset in part by deferred items for which no current benefit may be recognized and as a result of the pending sale, a basis adjustment to Company's investment in the Puerto Rican apartment properties. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss during the six and three months ended June 30, 2008, was primarily due to tax exempt income offset in part by the double taxation on the earnings of our wholly owned corporate subsidiary, ICP, and deferred items for which no current benefit may be recognized.

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

The total amount of unrecognized tax benefits as of June 30, 2009, was \$14,204,000. Included in the balance at June 30, 2009, were \$51,000 of tax positions that, if recognized, would affect the effective tax rate. A reconciliation of the beginning and ending amount of unrecognized tax benefit (in thousands) is as follows:

|                                                                      |           |
|----------------------------------------------------------------------|-----------|
| Unrecognized tax benefit at December 31, 2008                        | \$ 15,543 |
| Change attributable to tax positions taken during a prior period     | (1,339 )  |
| Change attributable to tax positions taken during the current period | -         |
| Decrease attributable to settlements with taxing authorities         | -         |
| Decrease attributable to lapse of statute of limitations             | -         |
| Unrecognized tax benefit at June 30, 2009                            | \$ 14,204 |

In accordance with our accounting policy, we present accrued interest related to uncertain tax positions as a component of interest expense and accrued penalties as a component of income tax expense on the Consolidated

Table of Contents

Statement of Income. Our Consolidated Statements of Income for the six months ended June 30, 2009 and 2008, included interest expense of \$645,000 and \$733,000, respectively and penalties of (\$26,000) and \$38,000, respectively. Our Consolidated Statements of Income for the three months ended June 30, 2009 and 2008, included interest expense of \$309,000 and \$398,000, respectively, and penalties of (\$18,000) and \$14,000, respectively. Our Consolidated Balance Sheets as of June 30, 2009 and December 31, 2008, included accrued interest of \$4,861,000 and \$3,149,000, respectively and accrued penalties of \$1,088,000 and \$1,109,000, respectively.

The Company currently does not have any tax returns under audit by the United States Internal Revenue Service or the Puerto Rico Treasury Department. However, the tax returns filed in the United States for the years ended December 31, 2005 through 2008 remain subject to examination. For Puerto Rico, the tax returns for the years ended December 31, 2004 through 2008 remain subject to examination. Within the next twelve months, the Company does not anticipate any payments related to settlement of any tax examinations. There is a reasonable possibility within the next twelve months the amount of unrecognized tax benefits will decrease by \$604,000 when the related statutes of limitations expire and certain payments are recognized as taxable income.

(9) HELD FOR SALE ASSETS

A real estate investment held for sale is carried at the lower of its carrying amount or estimated fair value, less the cost of a potential sale. Depreciation is suspended during the period the property is held for sale. The Company has binding agreements for three of the five properties (Nottingham, Milford I and II) and has recently re-listed Owings Chase and Prescott Square. The Company intends to sell all five of these properties and accordingly, believes that held for sale presentation is appropriate.

Also, in the first quarter of 2009, the Company executed a definitive agreement to sell the Puerto Rico apartment properties for \$14,300,000. The definitive agreement is subject to customary closing conditions, including the ability of the purchaser to obtain financing, and we anticipate closing on the sale of these properties in the third quarter of 2009. The assets, liabilities, and results of operations for IGP comprise the Puerto Rican Real Estate Operating segment.

In accordance with SFAS No. 144, the carrying values of the Baltimore and Puerto Rican Properties' assets and related liabilities have been classified as "held for sale" on the Company's consolidated balance sheets at June 30, 2009 and December 31, 2008. As of June 30, 2009, the major classes of assets included in assets held for sale are \$74,861,000 in investments in real estate, \$11,651,000 in restricted cash and escrow balances, and \$3,918,000 in deferred charges and other assets. Liabilities related to assets held for sale includes \$111,256,000 in non-recourse debt.

In addition, the properties' results of operations have been classified as "discontinued operations" for all periods presented in the consolidated statements of operations. The following is a summary of the components of income from discontinued operations for the six and three months ended June 30, 2009 and 2008.

Table of Contents

| For the six months ended June 30,                               | 2009      | 2008      |
|-----------------------------------------------------------------|-----------|-----------|
| <b>Revenues</b>                                                 |           |           |
| Rental property revenues                                        | \$ 14,405 | \$ 14,057 |
| Management and other fees                                       | 242       | 240       |
| Total revenues                                                  | 14,647    | 14,297    |
| <b>Expenses</b>                                                 |           |           |
| Rental property operating expenses                              | 6,944     | 7,200     |
| General, administrative, selling, and marketing                 | 569       | 978       |
| Write-down of assets                                            | 839       | -         |
| Depreciation expense                                            | -         | 2,318     |
| Total expenses                                                  | 8,352     | 10,496    |
| Operating Income                                                | 6,295     | 3,801     |
| <b>Other expense</b>                                            |           |           |
| Interest expense                                                | (3,390)   | (3,559)   |
| Income before provision (benefit) for income taxes              | 2,905     | 242       |
| Provision (benefit) for income taxes                            | 617       | (275)     |
| Income from discontinued operations                             | 2,288     | 517       |
| Noncontrolling interest in consolidated entities                | (986)     | (1,198)   |
| Income (loss) from discontinued operations attributable to ACPT | \$ 1,302  | \$ (681)  |
| <b>For the three months ended June 30,</b>                      |           |           |
| <b>Revenues</b>                                                 |           |           |
| Rental property revenues                                        | \$ 7,238  | \$ 7,060  |
| Management and other fees                                       | 122       | 121       |
| Total revenues                                                  | 7,360     | 7,181     |
| <b>Expenses</b>                                                 |           |           |
| Rental property operating expenses                              | 3,492     | 3,685     |
| General, administrative, selling, and marketing                 | 282       | 467       |
| Write-down of assets                                            | 89        | -         |
| Depreciation expense                                            | -         | 1,168     |
| Total expenses                                                  | 3,863     | 5,320     |
| Operating Income                                                | 3,497     | 1,861     |
| <b>Other expense</b>                                            |           |           |
| Interest expense                                                | (1,726)   | (1,800)   |
| Income before provision (benefit) for income taxes              | 1,771     | 61        |
| Provision (benefit) for income taxes                            | 249       | (44)      |
| Income from discontinued operations                             | 1,522     | 105       |
| Noncontrolling interest in consolidated entities                | (519)     | (467)     |
| Income (loss) from discontinued operations attributable to ACPT | \$ 1,003  | \$ (362)  |



Table of Contents

## (10) SEGMENT INFORMATION

In the first six months of 2009, ACPT operated in two principal lines of business: Operating Real Estate and Land Development. The Operating Real Estate segment is comprised of ACPT's investments in rental properties and property management services; whereas, the Land Development segment is comprised of ACPT's community development and homebuilding services. This represents a change from ACPT's historical financial reporting practice of evaluating the company solely based on geographical location. During the fourth quarter of 2008, the Company had a change in senior management. The chief operating decision maker emphasizes net operating income as a key measurement of segment profit or loss. Segment net operating income is generally defined as segment revenues less direct segment operating expenses. Management is now evaluating the Company based on its operating lines of business, Operating Real Estate and Land Development. While ACPT continues to report operating results on a consolidated basis, it also now reports separately the operating results of its two lines of business. The Company has reclassified its segment presentation for 2008 to include the results of these segments. The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

## Operating Real Estate

The Operating Real Estate segments in the U.S. and Puerto Rico are comprised of investments in rental properties and property management services. The Operations are managed through ARPT, ARMC, and IGP, a wholly owned subsidiary of IGP Group Corp., which is a wholly owned subsidiary of ACPT. ARPT and its subsidiaries hold the general and limited partnership interests in our U.S. Operating Real Estate apartment property portfolio. The apartment properties are individually organized into separate entities. ARPT's ownership in these entities ranges from 0.1% to 100%. The U.S. Operating Real Estate operations also include the management of apartment properties in which we have an ownership interest and one apartment property owned by a third party in 2008. The Company has binding agreements for three of the five properties (Nottingham, Milford I and II) and has recently re-listed Owings Chase and Prescott Square. The financial impact of these properties has been included as "Held for Sale" and "Discontinued Operations" in the segment disclosures below.

|                                                                    | For the six months ended |                  |
|--------------------------------------------------------------------|--------------------------|------------------|
|                                                                    | June 30,<br>2009         | June 30,<br>2008 |
| U.S. Operating Real Estate:                                        |                          |                  |
| Operating revenues                                                 | \$ 16,727                | \$ 16,683        |
| Operating expenses                                                 | 7,148                    | 7,422            |
| Net operating income                                               | 9,579                    | 9,261            |
| Management and other fees, substantially all from related entities | 47                       | 79               |
| General, administrative, selling and marketing                     | (859)                    | (727)            |
| Depreciation                                                       | (2,331)                  | (2,529)          |
| Operating income                                                   | 6,436                    | 6,084            |
| Other expense                                                      | (4,196)                  | (3,868)          |
| Income before provision for income taxes                           | 2,240                    | 2,216            |
| Provision for income taxes                                         | 327                      | 446              |
| Income from continuing operations                                  | 1,913                    | 1,770            |
| Discontinued operations                                            | (563)                    | (250)            |
| Net income                                                         | \$ 1,350                 | \$ 1,520         |



Table of Contents

|                                                                    | For the three months ended |                   |
|--------------------------------------------------------------------|----------------------------|-------------------|
|                                                                    | June 30, 2009              | June 30, 2008     |
| U.S. Operating Real Estate:                                        |                            |                   |
| Operating revenues                                                 | \$ 8,432                   | \$ 8,388          |
| Operating expenses                                                 | 3,561                      | 3,748             |
| Net operating income                                               | 4,871                      | 4,640             |
| Management and other fees, substantially all from related entities | 15                         | 41                |
| General, administrative, selling and marketing                     | (477)                      | (390)             |
| Depreciation                                                       | (1,172)                    | (1,178)           |
| Operating income                                                   | 3,237                      | 3,113             |
| Other expense                                                      | (2,107)                    | (1,933)           |
| Income before provision for income taxes                           | 1,130                      | 1,180             |
| Provision benefit for income taxes                                 | 274                        | (93)              |
| Income from continuing operations                                  | 856                        | 1,273             |
| Discontinued operations                                            | 33                         | (106)             |
| Net income                                                         | \$ 889                     | \$ 1,167          |
|                                                                    |                            |                   |
|                                                                    | As of                      | As of             |
|                                                                    | June 30, 2009              | December 31, 2008 |
| U.S. Operating Real Estate Balance Sheet:                          |                            |                   |
| <b>ASSETS</b>                                                      |                            |                   |
| Investments in real estate, net                                    | \$ 84,261                  | \$ 75,120         |
| Cash and cash equivalents                                          | 6,351                      | 7,008             |
| Restricted cash and escrow deposits                                | 9,142                      | 6,996             |
| Deferred tax assets                                                | 8,928                      | 8,743             |
| Deferred charges and other assets, net of amortization             | 51,496                     | 53,049            |
| Property and related assets, held for sale                         | 37,720                     | 37,498            |
| Total Assets                                                       | \$ 197,898                 | \$ 188,414        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                        |                            |                   |
| <b>LIABILITIES</b>                                                 |                            |                   |
| Non-recourse debt                                                  | \$ 165,385                 | \$ 159,822        |
| Recourse debt                                                      | 251                        | 257               |
| Other liabilities                                                  | 10,427                     | 6,589             |
| Accrued income tax liability-current                               | (531)                      | (1,047)           |
| Liabilities related to assets held for sale                        | 31,230                     | 31,310            |
| Total Liabilities                                                  | 206,762                    | 196,931           |
| Total Shareholders' Equity                                         | (8,864)                    | (8,517)           |
| Total Liabilities and Shareholders' Equity                         | \$ 197,898                 | \$ 188,414        |

The Puerto Rican Operating Real Estate operations, via IGP, provides property management services to multifamily rental properties in Puerto Rico in which we have an ownership interest, apartment properties owned by third parties, our commercial properties, and home-owner associations related to our planned communities. IGP also provides management services for our homebuilding and community development operations. IGP holds the ownership interests in the Puerto Rico Apartments and two commercial properties. The Puerto Rico apartments are



organized into separate partnerships and receive HUD subsidies. IGP's ownership in these partnerships ranges from 1% to 52.5%. IGP's ownership in the commercial properties ranges from 28% to 100%. During the first quarter of 2008, the Company executed a definitive agreement to sell the Puerto Rico apartment properties. The financial impact of these properties has been included as "Held for Sale" and "Discontinued Operations" in the segment disclosures below.

- 26 -

---

Table of Contents

| Puerto Rican Operating Real Estate:                                | For the six months ended |                  |
|--------------------------------------------------------------------|--------------------------|------------------|
|                                                                    | June 30,<br>2009         | June 30,<br>2008 |
| Operating revenues                                                 | \$ 445                   | \$ 196           |
| Operating expenses                                                 | 335                      | 307              |
| Net operating income                                               | 110                      | (111)            |
| Management and other fees, substantially all from related entities | 76                       | 74               |
| General, administrative, selling and marketing                     | (501)                    | (561)            |
| Depreciation                                                       | (114)                    | (113)            |
| Operating loss                                                     | (429)                    | (711)            |
| Other expense                                                      | (304)                    | (308)            |
| Loss before (benefit) provision for income taxes                   | (733)                    | (1,019)          |
| (Benefit) provision for income taxes                               | (612)                    | 277              |
| Loss from continuing operations                                    | (121)                    | (1,296)          |
| Discontinued operations                                            | 2,851                    | 767              |
| Net income (loss)                                                  | \$ 2,730                 | \$ (529)         |

| Puerto Rican Operating Real Estate:                                | For the three months ended |                  |
|--------------------------------------------------------------------|----------------------------|------------------|
|                                                                    | June 30,<br>2009           | June 30,<br>2008 |
| Operating revenues                                                 | \$ 245                     | \$ 90            |
| Operating expenses                                                 | 184                        | 151              |
| Net operating income                                               | 61                         | (61)             |
| Management and other fees, substantially all from related entities | 38                         | 37               |
| General, administrative, selling and marketing                     | (247)                      | (294)            |
| Depreciation                                                       | (57)                       | (56)             |
| Operating loss                                                     | (205)                      | (374)            |
| Other expense                                                      | (113)                      | (106)            |
| Loss before (benefit) provision for income taxes                   | (318)                      | (480)            |
| (Benefit) provision for income taxes                               | (246)                      | 23               |
| Loss from continuing operations                                    | (72)                       | (503)            |
| Discontinued operations                                            | 1,489                      | 211              |
| Net income (loss)                                                  | \$ 1,417                   | \$ (292)         |

Table of Contents

|                                                        | As of<br>June 30,<br>2009 | As of<br>December<br>31, 2008 |
|--------------------------------------------------------|---------------------------|-------------------------------|
| Puerto Rican Operating Real Estate Balance Sheet:      |                           |                               |
| <b>ASSETS</b>                                          |                           |                               |
| Investments in real estate                             | \$ 9,409                  | \$ 9,524                      |
| Cash and cash equivalents                              | 9,940                     | 6,825                         |
| Restricted cash and escrow deposits                    | 61                        | 103                           |
| Investments in unconsolidated real estate entities     | 6,528                     | 6,818                         |
| Deferred charges and other assets, net of amortization | 18,023                    | 12,353                        |
| Property and related assets, held for sale             | 59,217                    | 56,129                        |
| Total Assets                                           | \$ 103,178                | \$ 91,752                     |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>            |                           |                               |
| <b>LIABILITIES</b>                                     |                           |                               |
| Non-recourse debt                                      | \$ 8,351                  | \$ 8,399                      |
| Other liabilities                                      | 7,549                     | 6,801                         |
| Accrued income tax liability-current                   | -                         | (1)                           |
| Liabilities related to assets held for sale            | 83,774                    | 80,502                        |
| Total Liabilities                                      | 99,674                    | 95,701                        |
| Total Shareholders' Equity                             | 3,504                     | (3,949)                       |
| Total Liabilities and Shareholders' Equity             | \$ 103,178                | \$ 91,752                     |

## Land Development

The Land Development Operation involves community development and homebuilding services in the U.S. and Puerto Rico. The Operations are managed through ALD and LDA. ALD and its subsidiary comprise the U.S. Land Development operations and own and develop our land holdings in St. Charles, Maryland. St. Charles is a 9,000 acre planned community consisting of residential, commercial, recreational and open space land. We also remain open to construction and acquisition of additional properties that will add value to our existing investment assets.

|                                                | For the six months ended<br>June 30,<br>2009 | June 30,<br>2008 |
|------------------------------------------------|----------------------------------------------|------------------|
| U.S. Land Development Operations:              |                                              |                  |
| <b>Operating revenues</b>                      |                                              |                  |
| Community development - land sales             | \$ 3,529                                     | \$ 5,997         |
| <b>Operating expenses</b>                      |                                              |                  |
| Cost of land sales                             | 2,644                                        | 4,725            |
| General, administrative, selling and marketing | 1,775                                        | 1,632            |
| Depreciation                                   | 3                                            | 3                |
| Total expenses                                 | 4,422                                        | 6,360            |
| Operating loss                                 | (893)                                        | (363)            |
| Other expense                                  | (1,247)                                      | (1,358)          |
| Loss before benefit for income taxes           | (2,140)                                      | (1,721)          |
| Benefit for income taxes                       | (921)                                        | (827)            |
| Net loss                                       | \$ (1,219)                                   | \$ (894)         |



Table of Contents

|                                                        | For the three months ended |                   |
|--------------------------------------------------------|----------------------------|-------------------|
|                                                        | June 30, 2009              | June 30, 2008     |
| U.S. Land Development Operations:                      |                            |                   |
| Operating revenues                                     |                            |                   |
| Community development - land sales                     | \$ 2,998                   | \$ 4,951          |
| Operating expenses                                     |                            |                   |
| Cost of land sales                                     | 2,198                      | 3,822             |
| General, administrative, selling and marketing         | 763                        | 861               |
| Depreciation                                           | 1                          | 2                 |
| Total expenses                                         | 2,962                      | 4,685             |
| Operating income                                       | 36                         | 266               |
| Other expense                                          | (595)                      | (680)             |
| Loss before benefit for income taxes                   | (559)                      | (414)             |
| (Benefit) provision for income taxes                   | (230)                      | 55                |
| Net loss                                               | \$ (329)                   | \$ (469)          |
|                                                        |                            |                   |
|                                                        | As of                      | As of             |
|                                                        | June 30, 2009              | December 31, 2008 |
| U.S. Land Development Balance Sheet:                   |                            |                   |
| ASSETS                                                 |                            |                   |
| Investments in real estate                             | \$ 80,534                  | \$ 81,821         |
| Cash and cash equivalents                              | 3,910                      | 10,140            |
| Restricted cash and escrow deposits                    | 2,417                      | 2,399             |
| Deferred tax assets                                    | 18,692                     | 19,151            |
| Deferred charges and other assets, net of amortization | 2,656                      | 1,129             |
| Total Assets                                           | \$ 108,209                 | \$ 114,640        |
| LIABILITIES AND SHAREHOLDERS' EQUITY                   |                            |                   |
| LIABILITIES                                            |                            |                   |
| Recourse debt                                          | \$ 34,100                  | \$ 37,542         |
| Other liabilities                                      | 10,616                     | 13,383            |
| Payable to U.S. operating real estate segment          | 39,419                     | 38,305            |
| Accrued income tax liability-current                   | 14,549                     | 15,803            |
| Total Liabilities                                      | 98,684                     | 105,033           |
| Total Shareholders' Equity                             | 9,525                      | 9,607             |
| Total Liabilities and Shareholders' Equity             | \$ 108,209                 | \$ 114,640        |

Puerto Rican Land Development operations hold our community development assets in Puerto Rico, consisting of two planned communities, owned by LDA. The first planned community, Parque Escorial, is currently under development and consists of residential, commercial and recreation land similar to our U.S. operations but on a smaller scale. Our second planned community, Parque El Commandante is currently in the planning stages. Our homebuilding operation builds condominiums for sale on land located in its planned communities. Each homebuilding project is organized into separate entities, all wholly owned by IGP and LDA. LDA also retained a limited partner interest in two commercial buildings in Parque Escorial opened in 2001 and 2005 which were built on land contributed by LDA.



Table of Contents

|                                                | For the six months ended |                  |
|------------------------------------------------|--------------------------|------------------|
|                                                | June 30,<br>2009         | June 30,<br>2008 |
| Puerto Rican Land Development Operations:      |                          |                  |
| Operating revenues                             |                          |                  |
| Homebuilding – home sales                      | \$-                      | \$2,982          |
| Operating expenses                             |                          |                  |
| Cost of home sales                             | 20                       | 2,300            |
| General, administrative, selling and marketing | 188                      | 182              |
| Total expenses                                 | 208                      | 2,482            |
| Operating (loss) income                        | (208 )                   | 500              |
| Other income                                   | 310                      | 417              |
| Income before provision for income taxes       | 102                      | 917              |
| Provision for income taxes                     | -                        | -                |
| Net income                                     | \$102                    | \$917            |

|                                                | For the three months ended |                  |
|------------------------------------------------|----------------------------|------------------|
|                                                | June 30,<br>2009           | June 30,<br>2008 |
| Puerto Rican Land Development Operations:      |                            |                  |
| Operating revenues                             |                            |                  |
| Homebuilding – home sales                      | \$ -                       | \$ 738           |
| Operating expenses                             |                            |                  |
| Cost of home sales                             | 7                          | 583              |
| General, administrative, selling and marketing | 90                         | 87               |
| Total expenses                                 | 97                         | 670              |
| Operating (loss) income                        | (97)                       | 68               |
| Other income                                   | 163                        | 148              |
| Income before provision for income taxes       | 66                         | 216              |
| Provision for income taxes                     | -                          | -                |
| Net income                                     | \$ 66                      | \$ 216           |

|                                                        | As of<br>June 30,<br>2009 | As of<br>December<br>31,<br>2008 |
|--------------------------------------------------------|---------------------------|----------------------------------|
| Puerto Rican Land Development Balance Sheet:           |                           |                                  |
| <b>ASSETS</b>                                          |                           |                                  |
| Investments in real estate                             | \$ 23,298                 | \$ 20,310                        |
| Cash and cash equivalents                              | 233                       | 61                               |
| Restricted cash and escrow deposits                    | -                         | 3                                |
| Investments in unconsolidated real estate entities     | 14,823                    | 14,234                           |
| Deferred charges and other assets, net of amortization | 13,235                    | 13,863                           |
| Total Assets                                           | \$ 51,589                 | \$ 48,471                        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>            |                           |                                  |
| <b>LIABILITIES</b>                                     |                           |                                  |
| Recourse debt                                          | \$ 6,128                  | \$ 4,327                         |
| Accrued income tax liability – current                 | 315                       | -                                |
| Accrued income tax liability – deferred                | 1,508                     | (644)                            |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

|                                            |           |           |
|--------------------------------------------|-----------|-----------|
| Accounts payable and accrued liabilities   | 25,928    | 24,767    |
| Total Liabilities                          | 33,879    | 28,450    |
| Total Shareholders' Equity                 | 17,710    | 20,021    |
| Total Liabilities and Shareholders' Equity | \$ 51,589 | \$ 48,471 |

- 30 -

---



Table of Contents

## Corporate

The Company's Corporate segment consists of the general and administrative expenses necessary to operate as a public company. These costs have not been allocated to the apartment rental and land development divisions.

The following tables reconcile the segment reporting to the financial statements.

For the six months ended June 30, 2009:

|                                   |           |           |                     |                               | Income<br>Before<br>Provision<br>(Benefit)<br>for<br>Income<br>Taxes | Provision<br>(Benefit) for<br>Income<br>Taxes | Income<br>(Loss)<br>from<br>Continuing<br>Operations | Discontinued<br>Operations | Consolidated<br>Net<br>Income<br>(Loss) |
|-----------------------------------|-----------|-----------|---------------------|-------------------------------|----------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------|----------------------------|-----------------------------------------|
|                                   | Revenues  | Expenses  | Operating<br>Income | Other<br>Income/<br>(Expense) |                                                                      |                                               |                                                      |                            |                                         |
| Operating<br>Real Estate          |           |           |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | \$ 16,908 | \$ 10,472 | \$ 6,436            | \$ (4,196)                    | \$ 2,240                                                             | \$ 327                                        | \$ 1,913                                             | \$ (563)                   | \$ 1,350                                |
| P.R.                              | 931       | 1,360     | (429)               | (304)                         | (733)                                                                | (612)                                         | (121)                                                | 2,851                      | 2,730                                   |
| Total<br>Operating<br>Real Estate | 17,839    | 11,832    | 6,007               | (4,500)                       | 1,507                                                                | (285)                                         | 1,792                                                | 2,288                      | 4,080                                   |
| Land<br>Development               |           |           |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | 3,529     | 4,422     | (893)               | (1,247)                       | (2,140)                                                              | (921)                                         | (1,219)                                              | -                          | (1,219)                                 |
| P.R.                              | -         | 208       | (208)               | 310                           | 102                                                                  | -                                             | 102                                                  | -                          | 102                                     |
| Total Land<br>Development         | 3,529     | 4,630     | (1,101)             | (937)                         | (2,038)                                                              | (921)                                         | (1,117)                                              |                            | (1,117)                                 |
| Corporate                         | -         | 1,708     | (1,708)             | (266)                         | (1,974)                                                              | 136                                           | (2,110)                                              | -                          | (2,110)                                 |
| Intersegment                      | (13)      | (571)     | 558                 | 610                           | 1,168                                                                | 41                                            | 1,127                                                | -                          | 1,127                                   |
|                                   | \$ 21,355 | \$ 17,599 | \$ 3,756            | \$ (5,093)                    | \$ (1,337)                                                           | \$ (1,029)                                    | \$ (308)                                             | \$ 2,288                   | \$ 1,980                                |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

Table of Contents

For the six months ended June 30, 2008:

|                                   | Revenues  | Expenses  | Operating<br>Income | Other<br>Income/<br>(Expense) | Income<br>Before<br>Provision<br>(Benefit)<br>for<br>Income<br>Taxes | Provision<br>(Benefit) for<br>Income<br>Taxes | Income<br>(Loss)<br>from<br>Continuing<br>Operations | Discontinued<br>Operations | Consolidated<br>Net<br>Income<br>(Loss) |
|-----------------------------------|-----------|-----------|---------------------|-------------------------------|----------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------|----------------------------|-----------------------------------------|
| Operating<br>Real Estate          |           |           |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | \$ 17,024 | \$ 10,940 | \$ 6,084            | \$ (3,868)                    | \$ 2,216                                                             | \$ 446                                        | \$ 1,770                                             | \$ (250)                   | \$ 1,520                                |
| P.R.                              | 770       | 1,481     | (711)               | (308)                         | (1,019)                                                              | 277                                           | (1,296)                                              | 767                        | (529)                                   |
| Total<br>Operating<br>Real Estate | 17,794    | 12,421    | 5,373               | (4,176)                       | 1,197                                                                | 723                                           | 474                                                  | 517                        | 991                                     |
| Land<br>Development               |           |           |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | 5,997     | 6,360     | (363)               | (1,358)                       | (1,721)                                                              | (827)                                         | (894)                                                | -                          | (894)                                   |
| P.R.                              | 2,982     | 2,482     | 500                 | 417                           | 917                                                                  | -                                             | 917                                                  | -                          | 917                                     |
| Total Land<br>Development         | 8,979     | 8,842     | 137                 | (941)                         | (804)                                                                | (827)                                         | 23                                                   |                            | 23                                      |
| Corporate                         | -         | 2,678     | (2,678)             | (1,792)                       | (4,470)                                                              | (178)                                         | (4,292)                                              | -                          | (4,292)                                 |
| Intersegment                      | (13)      | (642)     | 629                 | 2,606                         | 3,235                                                                | 7                                             | 3,228                                                | -                          | 3,228                                   |
|                                   | \$ 26,760 | \$ 23,299 | \$ 3,461            | \$ (4,303)                    | \$ (842)                                                             | \$ (275)                                      | \$ (567)                                             | \$ 517                     | \$ (50)                                 |

For the three months ended June 30, 2009:

|                                   | Revenues | Expenses | Operating<br>Income | Other<br>Income/<br>(Expense) | Income<br>Before<br>Provision<br>(Benefit)<br>for<br>Income<br>Taxes | Provision<br>(Benefit) for<br>Income<br>Taxes | Income<br>(Loss)<br>from<br>Continuing<br>Operations | Discontinued<br>Operations | Consolidated<br>Net<br>Income<br>(Loss) |
|-----------------------------------|----------|----------|---------------------|-------------------------------|----------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------|----------------------------|-----------------------------------------|
| Operating<br>Real Estate          |          |          |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | \$ 8,493 | \$ 5,256 | \$ 3,237            | \$ (2,107)                    | \$ 1,130                                                             | \$ 274                                        | \$ 856                                               | \$ 33                      | \$ 889                                  |
| P.R.                              | 485      | 690      | (205)               | (113)                         | (318)                                                                | (246)                                         | (72)                                                 | 1,489                      | 1,417                                   |
| Total<br>Operating<br>Real Estate | 8,978    | 5,946    | 3,032               | (2,220)                       | 812                                                                  | 28                                            | 784                                                  | 1,522                      | 2,306                                   |
| Land<br>Development               |          |          |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | 2,998    | 2,962    | 36                  | (595)                         | (559)                                                                | (230)                                         | (329)                                                | -                          | (329)                                   |
| P.R.                              | -        | 97       | (97)                | 163                           | 66                                                                   | -                                             | 66                                                   | -                          | 66                                      |
| Total Land<br>Development         | 2,998    | 3,059    | (61)                | (432)                         | (493)                                                                | (230)                                         | (263)                                                | -                          | (263)                                   |
| Corporate                         | -        | 811      | (811)               | (641)                         | (1,452)                                                              | 87                                            | (1,539)                                              | -                          | (1,539)                                 |
| Intersegment                      | (7)      | (300)    | 293                 | 835                           | 1,128                                                                | 255                                           | 873                                                  | -                          | 873                                     |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

\$ 11,969 \$ 9,516 \$ 2,453 \$ (2,458) \$ (5) \$ 140 \$ (145) \$ 1,522 \$ 1,377

- 32 -

---

Table of Contents

For the three months ended June 30, 2008:

|                                   | Revenues  | Expenses  | Operating<br>Income | Other<br>Income/<br>(Expense) | Income<br>Before<br>Provision<br>(Benefit)<br>for<br>Income<br>Taxes | Provision<br>(Benefit) for<br>Income<br>Taxes | Income<br>(Loss)<br>from<br>Continuing<br>Operations | Discontinued<br>Operations | Consolidated<br>Net<br>Income<br>(Loss) |
|-----------------------------------|-----------|-----------|---------------------|-------------------------------|----------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------|----------------------------|-----------------------------------------|
| Operating<br>Real Estate          |           |           |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | \$ 8,565  | \$ 5,452  | \$ 3,113            | \$ (1,933)                    | \$ 1,180                                                             | \$ (93)                                       | \$ 1,273                                             | \$ (106)                   | \$ 1,167                                |
| P.R.                              | 371       | 745       | (374)               | (106)                         | (480)                                                                | 23                                            | (503)                                                | 211                        | (292)                                   |
| Total<br>Operating<br>Real Estate | 8,936     | 6,197     | 2,739               | (2,039)                       | 700                                                                  | (70)                                          | 770                                                  | 105                        | 875                                     |
| Land<br>Development               |           |           |                     |                               |                                                                      |                                               |                                                      |                            |                                         |
| U.S.                              | 4,951     | 4,685     | 266                 | (680)                         | (414)                                                                | 55                                            | (469)                                                | -                          | (469)                                   |
| P.R.                              | 738       | 670       | 68                  | 148                           | 216                                                                  | -                                             | 216                                                  | -                          | 216                                     |
| Total Land<br>Development         | 5,689     | 5,355     | 334                 | (532)                         | (198)                                                                | 55                                            | (253)                                                | -                          | (253)                                   |
| Corporate                         | -         | 1,459     | (1,459)             | (2,003)                       | (3,462)                                                              | 22                                            | (3,484)                                              | -                          | (3,484)                                 |
| Intersegment                      | (5)       | (341)     | 336                 | 2,401                         | 2,737                                                                | (109)                                         | 2,846                                                | -                          | 2,846                                   |
|                                   | \$ 14,620 | \$ 12,670 | \$ 1,950            | \$ (2,173)                    | \$ (223)                                                             | \$ (102)                                      | \$ (121)                                             | \$ 105                     | \$ (16)                                 |

As of June 30, 2009:

|                             | Investment<br>in Real<br>Estate | Total<br>Assets | Recourse<br>Debt | Non-recourse<br>Debt | Total<br>Liabilities |
|-----------------------------|---------------------------------|-----------------|------------------|----------------------|----------------------|
| Operating Real Estate       |                                 |                 |                  |                      |                      |
| U.S.                        | \$ 84,261                       | \$ 160,179      | \$ 251           | \$ 165,385           | \$ 175,532           |
| P.R.                        | 9,409                           | 43,961          | -                | 8,351                | 15,900               |
| Total Operating Real Estate | 93,670                          | 204,140         | 251              | 173,736              | 191,432              |
| Land Development            |                                 |                 |                  |                      |                      |
| U.S.                        | 80,534                          | 108,209         | 34,100           | -                    | 98,684               |
| P.R.                        | 23,298                          | 51,589          | 6,128            | -                    | 33,879               |
| Total Land Development      | 103,832                         | 159,798         | 40,228           | -                    | 132,563              |
| Corporate                   | -                               | (10,043)        | -                | -                    | (1,344)              |
| Intersegment                | (2,389)                         | (85,526)        | (1,436)          | -                    | (74,432)             |
| Held for sale               | -                               | 96,937          | -                | -                    | 115,005              |
|                             | \$ 195,113                      | \$ 365,306      | \$ 39,043        | \$ 173,736           | \$ 363,221           |

Table of Contents

As of December 31, 2008:

|                             | Investment<br>in Real<br>Estate | Total<br>Assets | Recourse<br>Debt | Non-recourse<br>Debt | Total<br>Liabilities |
|-----------------------------|---------------------------------|-----------------|------------------|----------------------|----------------------|
| Operating Real Estate       |                                 |                 |                  |                      |                      |
| U.S.                        | \$ 75,120                       | \$ 150,916      | \$ 257           | \$ 159,822           | \$ 165,621           |
| P.R.                        | 9,524                           | 35,623          | -                | 8,399                | 15,199               |
| Total Operating Real Estate | 84,644                          | 186,539         | 257              | 168,221              | 180,820              |
| Land Development            |                                 |                 |                  |                      |                      |
| U.S.                        | 81,821                          | 114,640         | 37,542           | -                    | 105,033              |
| P.R.                        | 20,310                          | 48,471          | 4,327            | -                    | 28,450               |
| Total Land Development      | 102,131                         | 163,111         | 41,869           | -                    | 133,483              |
| Corporate                   | -                               | 12,663          | -                | -                    | -                    |
| Intersegment                | (1,282)                         | (100,748)       | (2,710)          | -                    | (72,159)             |
| Held for Sale               | -                               | 93,628          | -                | -                    | 111,812              |
|                             | \$ 185,493                      | \$ 355,193      | \$ 39,416        | \$ 168,221           | \$ 353,956           |

## (11) SUPPLEMENTAL CASH FLOW INFORMATION

For the six months ended June 30 (in thousands):

|                                                                                                                     | 2009     | 2008     |
|---------------------------------------------------------------------------------------------------------------------|----------|----------|
| Interest paid, net of amounts capitalized of \$1,020,000 and \$1,246,000.                                           | \$ 9,279 | \$ 7,790 |
| Income taxes paid                                                                                                   | \$ 82    | \$ 161   |
| Non-cash investing activity:                                                                                        |          |          |
| Purchases of rental projects under construction or development included in accounts payable and accrued liabilities | \$ 2,281 | \$ 429   |

## (12) SHARE GRANTS AND APPRECIATION RIGHTS

On June 3, 2009 at ACPT's Annual Shareholder Meeting, ACPT adopted a share incentive plan (the "Share Incentive Plan") to provide for share-based incentive compensation for officers, key employees and trustees. ACPT's prior employee share incentive plan and trustee share incentive plan expired on July 7, 2008.

Under the Share Incentive Plan, the Compensation Committee of the Board of Trustees (the "Compensation Committee") is authorized to grant options, share appreciation rights and other equity-based awards. Each type of award may be granted alone or together with other awards under the Share Incentive Plan. The Compensation Committee was also authorized to determine the duration and vesting criteria for awards, including whether vesting will be accelerated upon a change in control of ACPT. A total of 750,000 registered shares were reserved for issuance under the Share Incentive Plan.

## Trustee Share Grants

On August 28, 2006, the Company awarded 8,000 shares to each of its four non-employee Trustees pursuant to the Trustee Share Plan. The shares vest annually at a rate of 1,600 per year, per Trustee, with the initial tranche of shares vesting immediately at the grant date. In June 2008, the Company accelerated the vesting of the shares of two trustees, who did not return to the Board of Trustees, with all previously unvested shares vesting as of June 30, 2008.

In accordance with SFAS 123(R), the Company measured compensation cost as \$643,000, which represents the grant date fair value. The Company will recognize compensation expense over the vesting period and accordingly, recognized \$32,000 and \$16,000 for the six and three month periods ended June 30, 2009, respectively, compared to \$143,000 and \$32,000 for the same periods of 2008, respectively.

- 34 -

---

## Table of Contents

On February 5, 2009, the Company's Board of Trustees amended Article III, Section 10 of the Company's Amended and Restated Bylaws, as amended (the "Bylaws"), to simplify and standardize the overall non-employee Trustee compensation effective January 1, 2009. Trustees are eligible to participate in any share incentive plan adopted for such purpose by the Company, and shall each receive, immediately following each annual meeting of shareholders, an annual grant of restricted shares valued at \$30,000 based on the terms of the Company's share incentive plan, which shall entitle the holder to any dividends declared on the Company's common shares and shall become fully vested on the first anniversary of the grant date. In accordance with SFAS 123(R), the Company began accruing compensation cost based on the current fair value using a grant date of June 3, 2009, the date the 2009 Share Incentive Plan was approved at the annual shareholders meeting. The Company recognized \$17,000 for the six and three month periods ended June 30, 2009.

### Employee Share Grants

During the fourth quarter of 2008, the Company and the Chief Executive Officer entered into an employment agreement, which included restricted stock awards with both performance and time vesting criteria. ACPT has agreed to award the Chief Executive Officer 363,743 in common shares with 50% subject to time vesting equally over the next five years on the anniversary of the grant and 50% subject to performance vesting over a period not to exceed five years. While the Share Incentive Plan has been approved, the Compensation Committee of the Board of Directors has not yet established the performance vesting criteria. Once the performance criteria has been established, the shares will be issued. In accordance with SFAS 123(R), the Company measured compensation cost as \$1,855,000, which represents the grant date fair value of the time vesting component of the grant. The Company will recognize compensation expense over the vesting period and accordingly, recognized \$155,000 and \$81,000 for the six and three month periods ended June 30, 2009, respectively. For the remaining portion of the award, the performance criteria have not yet been established or approved. Therefore, the factors pertinent to determining the value of the compensation have not been determined. Once the criteria have been finalized, grant and measurement dates for the remaining 50% subject to performance vesting will be established. Accruals of compensation cost for this portion of the award will be based on the probable outcome of those performance conditions.

### Share Appreciation Rights

In April 2001, 140,000 rights were granted to employees. These rights bear a \$4 per share base price, and vested in equal increments over a five-year period commencing April 2002. As of June 30, 2009, there are 10,400 outstanding rights which are all exercisable and expire on April 30, 2011. The Company recognized (\$8,000) and (\$5,000) for the six and three month periods ended June 30, 2009, respectively, compared to (\$3,000) and \$158,000 for the same periods of 2008, respectively, of compensation expense in connection with the outstanding rights.

### (13) EARNINGS PER SHARE

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted earnings per share is computed by dividing net income by the weighted-average number of common shares and dilutive potential common shares outstanding during the period.

For the six and three month periods ending June 30, 2009, 176,922 unvested shares of common stock were not included in the computation of diluted net earnings per share as their effect would have been antidilutive.

### (14) SUBSEQUENT EVENTS

Management has reviewed all subsequent events through August 14, 2009 to determine whether these events or transactions should be included in either the financial statement or the footnote disclosures.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATION

Special Note Regarding Forward – Looking Statements

This Quarterly Report on Form 10-Q contains various “forward-looking statements.” Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “may,” “will,” “would,” “could,” “should,” “seeks,” “intends,” “projects,” “estimates” or anticipates” or the negative of these words and phrases or similar words or phrases. Statements regarding the following subjects may be impacted by a number of risks and uncertainties:

- 35 -

---



## Table of Contents

- our business and investment strategy;
- our projected results of operations;
- our ability to manage our anticipated growth;
- our ability to obtain future financing arrangements;
- our estimates relating to, and our ability to pay, future distributions;
- our understanding of our competition and our ability to compete effectively;
- real estate market and industry trends in the United States, and particularly in the St. Charles, Maryland marketplace and its surrounding areas, and Puerto Rico;
- projected capital and operating expenditures;
- availability and creditworthiness of current and prospective tenants;
- interest rates; and
- lease rates and terms.

The forward-looking statements are based on our beliefs, assumptions and expectations of our future performance, taking into account all information currently available to us. These beliefs, assumptions and expectations are subject to risks and uncertainties and can change as a result of many possible events or factors, not all of which are known to us. If a change occurs, our business, financial condition, liquidity and results of operations may vary materially from those expressed in our forward-looking statements.

The following discussion should be read in conjunction with the consolidated financial statements and notes thereto appearing in Item 1 of this Quarterly Report on Form 10-Q.

## GENERAL

ACPT is a self managed holding company that is primarily engaged in the business of investing in and managing multifamily rental properties as well as community development and homebuilding through its consolidated subsidiaries. In the first six months of 2009, ACPT operated in two principal lines of business, Operating Real Estate and Land Development, and conducted its operations in both the United States and Puerto Rico.

### U.S. Operating Real Estate

Our U.S. Operating Real Estate business is managed through American Rental Properties Trust ("ARPT") and American Rental Management Company ("ARMC"). ARPT holds the general and limited partnership interests in our single-purpose entities that own the U.S. Apartment Properties. ARPT's ownership in these entities ranges from 0.1% to 100%. Our U.S. Operations also include the management of apartment properties in which we have an ownership interest and one third-party owned apartment property.

### Puerto Rican Operating Real Estate

Our Puerto Rican Operating Real Estate business is conducted through Interstate General Properties Limited Partnership S.E. ("IGP"). IGP owns interests in the Puerto Rico apartment properties and two commercial properties and provides property management services to the Puerto Rico apartment properties, apartment properties owned by third parties, our Puerto Rican commercial properties, and home-owner associations related to our Puerto Rican planned communities. IGP also provides management services for our Puerto Rican homebuilding and community development operations. The Puerto Rico apartment properties are organized into separate partnerships and receive HUD subsidies. IGP's ownership in these partnerships ranges from 1% to 52.5%. IGP's ownership in the commercial properties ranges from 28% to 100%.

U.S. Land Development

Our U.S. Land Development operations are managed through American Land Development, Inc. ("ALD"). ALD owns and develops our land holdings in St. Charles, Maryland, which consists of a 9,000 acre planned community consisting of residential, commercial, recreational and open space land. ALD also had a 50% interest in a land development joint venture formed to develop land for an active adult community in St. Charles, Maryland, until we sold our interest in the venture in November 2008. In October 2008, the Company entered into an agreement with Surrey Homes, LLC ("Surrey Homes") to contribute \$2,000,000 over the next year in exchange for a 50% ownership interest in Surrey Homes.

Table of Contents

Puerto Rican Land Development

Our Puerto Rican Land Development operations are conducted through Land Development Associates, S.E. (“LDA”). LDA holds our community development assets in Puerto Rico, which consists of two planned communities. The first planned community, Parque Escorial, is currently under development and consists of residential, commercial and recreational land similar to our U.S. land development operations but on a smaller scale. Our second planned community, Parque El Commandante, is currently in the planning stages. Our homebuilding operation builds condominiums for sale on land located in its planned communities. LDA retained a limited partnership interest in two commercial buildings in Parque Escorial opened in 2001 and 2005, which were built on land contributed by LDA.

ACPT is taxed as a U.S. partnership and its income flows through to its shareholders. ACPT is subject to Puerto Rico taxes on IGP Group’s taxable income, generating foreign tax credits that have been passed through to ACPT’s shareholders. A Federal tax regulation has been proposed that could eliminate the ability to pass through these foreign tax credits to ACPT’s shareholders. Comments on the proposed regulation are currently being evaluated with the final regulation effective for tax years beginning after the final regulation is ultimately published in the Federal Register. ACPT’s income consists of (i) certain passive income from IGP Group, a controlled foreign corporation, (ii) distributions from IGP Group and (iii) dividends from ACPT’s U.S. subsidiaries. Other than Interstate Commercial Properties (“ICP”), which is taxed as a Puerto Rico corporation, the income from the remaining Puerto Rico operating entities passes through to IGP Group or ALD. Of this income, only the portion attributable to the profits on the residential land sold in Parque Escorial passes through to ALD. ALD, ARMC, and ARPT are taxed as U.S. corporations. The taxable income from the U.S. apartment properties flows through to ARPT.

EXECUTIVE SUMMARY FOR THE SECOND QUARTER 2009 RESULTS

Consolidated operating revenues are derived primarily from rental revenue, community development land sales and home sales.

For the six and three months ended June 30, 2009, our consolidated rental revenues increased \$293,000 and \$199,000, or 2%, to \$17,172,000 and \$8,677,000, respectively, as compared to \$16,879,000 and \$8,478,000, respectively, for the same periods ended June 30, 2008. The increase was primarily attributable to increased leasing in the Company’s Puerto Rico commercial office building as well as overall rent increases at comparable properties in both the United States and Puerto Rico offset by an increase in vacancies. Consolidated net operating income (“NOI”), defined as rental property revenues less rental property operating expenses, is the primary performance measure we use to assess the results of our operations. We provide NOI as a supplement to net income calculated in accordance with GAAP. NOI does not represent net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. ACPT’s NOI increased \$538,000 and \$352,000, or 6% and 8%, to \$9,699,000 and \$4,937,000, respectively, during the six and three months ended June 30, 2009 as compared to \$9,161,000 and \$4,585,000, respectively, for the same periods in 2008. This represents ACPT’s annual rent increase of 3% and the impact of our costs saving initiatives.

Community development land sales for the six and three months ended June 30, 2009 decreased \$2,468,000 and \$1,953,000, or 41% and 39%, to \$3,529,000 and \$2,998,000, respectively, as compared to \$5,997,000 and \$4,951,000, respectively, for the same periods ended June 30, 2008. During the first six months of 2009, the Company sold 41 lots compared to 69 lots in the first six months of 2008.

There were no home sales for the six and three months ended June 30, 2009 as compared to \$2,982,000 and \$738,000, respectively, for the same periods of June 30, 2008. The Company closed 12 units during the six months ended June 30, 2008 with three units closed in the second quarter of 2008.

The Company pools its overhead costs, including accounting, human resources, office management, technology and executive office costs, and allocates those costs to its segments based on percentages of management's allocated time. General, administrative, selling and marketing costs company-wide for the six and three months ended June 30, 2009, decreased \$653,000 and \$658,000, or 13% and 24%, to \$4,393,000 and \$2,056,000, respectively, as compared to \$5,046,000 and \$2,714,000, respectively, for the same periods ended June

- 37 -

---

## Table of Contents

30, 2008. The decrease in the first six months of 2009 was the result of the reorganization and costs saving initiatives implemented in the fourth quarter of 2008 offset in part by increased legal and accounting costs as well as accruals for stock based compensation issued to the Chief Executive Officer and non-employee Trustees.

During the first quarter of 2009, the Company decided to sell the five U.S. apartment properties in Baltimore, Maryland and is currently working with a broker to complete the five Baltimore transactions. In addition, the Company executed a definitive agreement to sell the Puerto Rico apartment properties. In accordance with SFAS No. 144, the carrying value of the Baltimore and Puerto Rican Properties' assets have been classified as "held for sale" on the Company's consolidated balance sheets at June 30, 2009 and December 31, 2008, and the properties' results of operations have been classified as "discontinued operations" for all periods presented in the consolidated statements of income. Depreciation is suspended during the period the property is held for sale.

In the first and second quarters of 2009, ACPT recognized a loss on write-down of fair value less costs to sell of \$750,000 and \$88,000, respectively, related to the Baltimore properties currently classified as held for sale. The Company has binding agreements for three of the five properties (Nottingham, Milford I and II) subject to loan assumption. The Company has re-listed Owings Chase and Prescott Square. As a result, the Company revised its estimated sales values in the second quarter and determined that an impairment charge was required to further reduce the carrying values of the Baltimore properties to their estimated fair market value.

On a consolidated basis, the Company reported net income attributable to ACPT of \$688,000 and \$858,000 for the six and three months ended June 30, 2009, respectively. The net income attributable to ACPT for the six months ended June 30, 2009 included a total benefit for income taxes of \$412,000 of which \$1,029,000 tax benefit related to losses before discontinued operations and \$617,000 tax provision was included in discontinued operations. As a result, the total consolidated effective tax rate attributable to ACPT was approximately (149%). The total consolidated effective rate was impacted by the change in the deferred tax asset valuation allowance and accrued taxes and penalties related to uncertain tax positions. For further discussion of these items, see "Results of Operations-Income Taxes – Provision for (Benefit from) Income Taxes" and Note 8 of our Consolidated Financial Statements in Item 1 of this Quarterly Report on Form 10-Q.

## CRITICAL ACCOUNTING POLICIES

The Securities and Exchange Commission defines critical accounting policies as those that are most important to the portrayal of our financial condition and results of operations. The preparation of financial statements in conformity with GAAP in the United States requires management to use judgment in the application of accounting policies, including making estimates and assumptions. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements. Below is a discussion of accounting policies which we consider critical in that they may require complex judgment in their application or require estimates about matters which are inherently uncertain.

Refer to the Company's 2008 Annual Report on Form 10-K for a discussion of critical accounting policies, which include sales, profit recognition and cost capitalization, investment in unconsolidated real estate entities, impairment of long lived assets, depreciation of investments in real estate, income taxes and contingencies. For the six and three months ended June 30, 2009, there were no material changes to our policies.

## RESULTS OF OPERATIONS

The following discussion is based on the consolidated financial statements of the Company. It compares the components of the results of operations of the Company by segment for the six and three months ended June 30, 2009 and 2008 (unaudited). Historically, the Company's financial results have been significantly affected by the cyclical nature of the real estate industry. Accordingly, the Company's historical financial statements may not be indicative of future results. This discussion should be read in conjunction with the accompanying consolidated financial statements and notes included elsewhere in this report and within our Annual Report on Form 10-K.

Table of Contents

## OPERATING REAL ESTATE

For the six and three months ended June 30, 2009, our Operating Real Estate line of business generated NOI of \$9,689,000 and \$4,932,000 an increase of \$539,000 and \$353,000, respectively, compared to \$9,150,000 and \$4,579,000, respectively, of NOI generated by that line of business for the same periods in 2008. Additional information and analysis of the U.S. Operating Real Estate and Puerto Rican Operating Real Estate operations can be found in the tables below.

## U.S. Operating Real Estate Operations

| U.S. Operating Real Estate:                                        | For the six months ended |                  |
|--------------------------------------------------------------------|--------------------------|------------------|
|                                                                    | June 30,<br>2009         | June 30,<br>2008 |
| Operating revenues                                                 | \$ 16,727                | \$ 16,683        |
| Operating expenses                                                 | 7,148                    | 7,422            |
| Net operating income                                               | 9,579                    | 9,261            |
| Management and other fees, substantially all from related entities | 47                       | 79               |
| General, administrative, selling and marketing                     | (859)                    | (727)            |
| Depreciation                                                       | (2,331)                  | (2,529)          |
| Operating income                                                   | 6,436                    | 6,084            |
| Other expense                                                      | (4,196)                  | (3,868)          |
| Income before provision for income taxes                           | 2,240                    | 2,216            |
| Provision for income taxes                                         | 327                      | 446              |
| Income from continuing operations                                  | 1,913                    | 1,770            |
| Discontinued operations                                            | (563)                    | (250)            |
| Consolidated net income                                            | \$ 1,350                 | \$ 1,520         |
| Depreciation                                                       | 2,331                    | 3,077            |
| FFO                                                                | \$ 3,681                 | \$ 4,597         |

| U.S. Operating Real Estate:                                        | For the three months ended |                  |
|--------------------------------------------------------------------|----------------------------|------------------|
|                                                                    | June 30,<br>2009           | June 30,<br>2008 |
| Operating revenues                                                 | \$ 8,432                   | \$ 8,388         |
| Operating expenses                                                 | 3,561                      | 3,748            |
| Net operating income                                               | 4,871                      | 4,640            |
| Management and other fees, substantially all from related entities | 15                         | 41               |
| General, administrative, selling and marketing                     | (477)                      | (390)            |
| Depreciation                                                       | (1,172)                    | (1,178)          |
| Operating income                                                   | 3,237                      | 3,113            |
| Other expense                                                      | (2,107)                    | (1,933)          |
| Income before provision for income taxes                           | 1,130                      | 1,180            |
| Provision for income taxes                                         | 274                        | (93)             |
| Income from continuing operations                                  | 856                        | 1,273            |
| Discontinued operations                                            | 33                         | (106)            |
| Consolidated net income                                            | \$ 889                     | \$ 1,167         |

|              |    |       |    |       |
|--------------|----|-------|----|-------|
| Depreciation |    | 1,171 |    | 1,454 |
| FFO          | \$ | 2,060 | \$ | 2,621 |

- 39 -

---



## Table of Contents

NOI increased \$318,000 and \$231,000, or 3% and 5%, to \$9,579,000 and \$4,871,000 during the six and three months ended June 30, 2009, respectively, as compared to \$9,261,000 and \$4,640,000 for the same periods ended June 30, 2008, respectively. As described below, the increase in NOI is due to an overall decrease in rental property operating expenses due to management's cost saving initiatives.

### Rental Property Revenues and Operating Expenses

Rental property operating revenues increased \$44,000, or 1%, for each of the six and three months periods ended June 30, 2009 to \$16,727,000 and \$8,432,000, respectively, compared to \$16,683,000 and \$8,388,000, respectively, for the same periods of 2008. In 2009, annual rent increases have been offset by an increase in vacancies.

Rental property operating expenses decreased \$274,000 and \$187,000, or 4% and 5%, for the six and three months ended June 30, 2009 to \$7,148,000 and \$3,561,000, respectively, compared to \$7,422,000 and \$3,748,000, respectively, for the same periods of 2008. The overall decrease in rental property operating expenses was primarily the result of management's cost saving initiatives with significant decreases in spending on salaries and benefits, repairs and maintenance, office expenses, and vehicle expenses.

### General, Administrative, Selling and Marketing Expenses

The primary component of the general, administrative, selling and marketing expenses is the corporate overhead allocation. General, administrative, selling and marketing expenses increased \$132,000 and \$87,000, or 18% and 22%, to \$859,000 and \$477,000 during the six and three months ended June 30, 2009, respectively, as compared to \$727,000 and \$390,000 and for the same periods in 2008, respectively. Overall, general and administrative expenses decreased for the consolidated Company. However, the increase for this segment was due to the methodology by which the Company allocates general and administrative expenses between segments. See "Results of Operations – Corporate."

Our unconsolidated and managed-only apartment properties reimburse the Company for certain corporate overhead costs that are attributable to the operations of those properties. In accordance with EITF Topic 01-14, "Income Statement Characterization of Reimbursements Received for Out of Pocket Expenses Incurred," the cost and reimbursement of these costs are not included in general and administrative expenses, but rather they are reflected as separate line items on the consolidated income statement.

### Depreciation

Depreciation decreased \$198,000, or 8%, for the six months ended June 30, 2009 to \$2,331,000 compared to \$2,529,000 for the same period of 2008. A depreciation catch-up adjustment was recorded in the first quarter of 2008 related to the Sheffield Green apartments. For the three months ended June 30, 2009 and 2008, depreciation expense slightly decreased by \$6,000 to \$1,172,000 from \$1,178,000 as a result of a decrease in depreciable assets.

### Interest and other income

Interest and other income decreased \$789,000 and \$442,000, or 41% and 45%, during the first six and three months of 2009 to \$1,143,000 and \$548,000, respectively, as compared to \$1,932,000 and \$989,000, respectively, for the same periods of 2008 as a result of decreased deposits due to the higher than anticipated vacancies as well as a decline in the interest rates from 2008 to 2009.

### Interest Expense

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

For 2009 and 2008, interest expense primarily consisted of interest incurred on the non-recourse debt from our investment properties. Interest expense decreased \$468,000 and \$274,000, or 7% and 9%, to \$5,332,000 and \$2,648,000 for the six and three months ended June 30, 2009, respectively, as compared to \$5,800,000 and \$2,922,000, respectively, for the same periods in 2008. The decrease in interest expense resulted from routine amortization of our loans.

- 40 -

---

Table of Contents

## Discontinued Operations

Discontinued operations decreased by \$313,000 to (\$563,000) for the six months ended June 30, 2009 compared to (\$250,000) for the same period of 2008. The decrease was primarily the result of the loss on write-down to fair value less costs to sell of \$838,000 offset by the ceasing the recording of depreciation expense on the Baltimore properties which are classified as discontinued operations in the first quarter of 2009. In 2008, these properties had \$548,000 in depreciation expenses. Discontinued operations increased by \$139,000 to \$33,000 for the three months ended June 30, 2009 compared to (\$106,000) for the same period of 2008. The increase was primarily the result of ceasing the recording of depreciation expense on the Baltimore properties, which had \$235,000 in depreciation expenses for the three months ended June 30, 2008, offset by a \$88,000 write-down to fair value during the second quarter of 2009.

## Funds from Operations

Funds from Operations ("FFO") is a non-GAAP financial measure that we believe, when considered with the financial statements prepared in accordance with GAAP, is helpful to investors in understanding our performance because it captures features particular to real estate performance by recognizing that real estate generally appreciates over time or maintains residual value to a much greater extent than do other depreciable assets such as machinery, computers or other personal property. FFO is defined as net income (loss), computed in accordance with GAAP, excluding gains (or losses) from sales of depreciable property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

FFO decreased \$916,000 and \$561,000, or 20% and 21%, to \$3,681,000 and \$2,060,000 for the six and three month periods ended June 30, 2009, respectively, compared to \$4,597,000 and \$2,621,000, respectively, for the same periods in 2008. The decrease was driven by the impact of the loss on write-down to fair value less costs to sell and a decrease in other expenses offset by an increase in the net operating income and a decrease in the income tax provision, related to the deferred tax valuation adjustment.

## Puerto Rican Operating Real Estate Operations

| Puerto Rican Operating Real Estate:                                | For the six months ended |                  |
|--------------------------------------------------------------------|--------------------------|------------------|
|                                                                    | June 30,<br>2009         | June 30,<br>2008 |
| Operating revenues                                                 | \$ 445                   | \$ 196           |
| Operating expenses                                                 | 335                      | 307              |
| Net operating income                                               | 110                      | (111)            |
| Management and other fees, substantially all from related entities | 76                       | 74               |
| General, administrative, selling and marketing                     | (501)                    | (561)            |
| Depreciation                                                       | (114)                    | (113)            |
| Operating loss                                                     | (429)                    | (711)            |
| Other expense                                                      | (304)                    | (308)            |
| Loss before (benefit) provision for income taxes                   | (733)                    | (1,019)          |
| (Benefit) provision for income taxes                               | (612)                    | 277              |
| Loss from continuing operations                                    | (121)                    | (1,296)          |
| Discontinued operations                                            | 2,851                    | 767              |
| Consolidated net income (loss)                                     | \$ 2,730                 | \$ (529)         |
| Depreciation                                                       | 114                      | 1,883            |
| FFO                                                                | \$ 2,844                 | \$ 1,354         |



Table of Contents

|                                                                    | For the three months ended |               |
|--------------------------------------------------------------------|----------------------------|---------------|
|                                                                    | June 30, 2009              | June 30, 2008 |
| Puerto Rican Operating Real Estate:                                |                            |               |
| Operating revenues                                                 | \$ 245                     | \$ 90         |
| Operating expenses                                                 | 184                        | 151           |
| Net operating income                                               | 61                         | (61)          |
| Management and other fees, substantially all from related entities | 38                         | 37            |
| General, administrative, selling and marketing                     | (247)                      | (294)         |
| Depreciation                                                       | (57)                       | (56)          |
| Operating loss                                                     | (205)                      | (374)         |
| Other expense                                                      | (113)                      | (106)         |
| Loss before (benefit) provision for income taxes                   | (318)                      | (480)         |
| (Benefit) provision for income taxes                               | (246)                      | 23            |
| Loss from continuing operations                                    | (72)                       | (503)         |
| Discontinued operations                                            | 1,489                      | 211           |
| Consolidated net income (loss)                                     | \$ 1,417                   | \$ (292)      |
| Depreciation                                                       | 57                         | 948           |
| FFO                                                                | \$ 1,474                   | \$ 656        |

## Net Operating Income

NOI increased \$221,000 and \$122,000, or 199% and 200%, to \$110,000 and \$61,000 during the six and three months ended June 30, 2009, respectively, as compared to (\$111,000) and (\$61,000) for the same periods ended June 30, 2008, respectively. With the Puerto Rican apartment properties classified as held for sale in the first quarter of 2009, the Puerto Rican Operating Real Estate Operations consists of the Puerto Rico commercial rental property in the community of Parque Escorial, known as Escorial Building One. The Company has leased approximately 76% of the building. The increase in the NOI is the result of an increase in leasing of this building.

## Rental Property Revenues and Operating Expenses

Rental property revenues increased \$249,000 and \$155,000, or 127% and 172%, to \$445,000 and \$245,000 for the six and three months ended June 30, 2009, respectively, compared to \$196,000 and \$90,000 and for the same periods of 2008, respectively. The increase in our rental property revenues was the result of an increase in leasing of Escorial Building One.

Rental property operating expenses increased \$28,000 and \$33,000, or 9% and 22%, to \$335,000 and \$184,000 for the six and three months ended June 30, 2009, respectively, compared to \$307,000 and \$151,000 and for the same periods of 2008, respectively. The increase was the result of increased occupancy.

## General, Administrative, Selling and Marketing Expenses

The primary component of general, administrative, selling and marketing expenses is the corporate overhead allocation. General, administrative, selling and marketing expenses decreased \$60,000 and \$47,000, or 11% or 16%, to \$501,000 and \$247,000 during the six and three months ended June 30, 2009, respectively, as compared to \$561,000 and \$294,000 for the same periods in 2008, respectively. The decrease was primarily due to a decrease in

overall corporate overhead expenses while the corporate allocation percentage remained consistent. See “Results of Operations – Corporate.”

The apartment properties reimburse IGP for certain costs, including accounting, human resources, office management and technology, incurred at IGP’s office that are attributable to the operations of those properties. In accordance with EITF 01-14, the costs and reimbursement of these costs are not considered general, administrative,

- 42 -

---

Table of Contents

selling, and marketing expenses but rather, are reflected as separate line items on the consolidated income statement. Due to the fact that we occupy space within our office building, Escorial Office Building One, rent expense and parking expenses are eliminated in consolidation.

**Interest Expense**

Interest expense decreased \$69,000 and \$22,000, or 16% and 14%, for the six and three months ended June 30, 2009 to \$377,000 and \$150,000, respectively, as compared to \$446,000 and \$172,000 for the same periods in 2008, respectively. The decrease in interest expense resulted from routine amortization of our loans.

**Discontinued Operations**

Discontinued operations increased \$2,084,000 and \$1,278,000, or 272% and 606%, to \$2,851,000 and \$1,489,000 for the six and three month periods ended June 30, 2009, respectively, compared to \$767,000 and \$211,000 for the same periods in 2008, respectively. The increase was primarily driven by ceasing the recording of depreciation expense on the Puerto Rican apartment properties which are classified as discontinued operations in the first quarter of 2009. These properties had \$1,770,000 and \$892,000 in depreciation expenses for the first six and three months of 2008, respectively. For the six months ended June 30, 2009, general and administrative expenses related to discontinued operations decreased by \$464,000, or 47%, NOI increased by \$623,000, or 11%, and the provision for income taxes increased by \$873,000, or (340%). For the three months ended June 30, 2009, general and administrative expenses decreased by \$213,000, or 46%, NOI increased by \$393,000, or 14%, and the provision for income taxes increased by \$263,000, or (188%).

**Funds from Operations**

FFO increased \$1,490,000 and \$818,000, or 110% and 125%, to \$2,844,000 and \$1,474,000 for the six and three months ended June 30, 2009, respectively, compared to \$1,354,000 and \$656,000 for the same periods in 2008, respectively. The increase was driven by the increase in rental operating revenues in the commercial office building and decreases in rental property operating expenses and general and administrative expenses.

**LAND DEVELOPMENT**

Our Land Development line of business generated (\$1,101,000) and \$137,000 of operating losses and income for the six and three months ended June 30, 2009, respectively, compared to (61,000) and \$334,000 of operating losses and income generated by the line of business for the same periods in 2008, respectively. This line of business includes both land and home sales for our U.S. and Puerto Rican operations. Additional information and analysis of the U.S. and Puerto Rican Land Development operations can be found below.

**U.S. Land Development Operations**

|                                                | For the six months ended |                  |
|------------------------------------------------|--------------------------|------------------|
|                                                | June 30,<br>2009         | June 30,<br>2008 |
| Operating revenues                             |                          |                  |
| Community development - land sales             | \$ 3,529                 | \$ 5,997         |
| Operating expenses                             |                          |                  |
| Cost of land sales                             | 2,644                    | 4,725            |
| General, administrative, selling and marketing | 1,775                    | 1,632            |
| Depreciation                                   | 3                        | 3                |
| Total expenses                                 | 4,422                    | 6,360            |

Edgar Filing: AMERICAN COMMUNITY PROPERTIES TRUST - Form 10-Q

|                                                  |            |          |
|--------------------------------------------------|------------|----------|
| Operating losses                                 | (893)      | (363)    |
| Other expenses                                   | (1,247)    | (1,358)  |
| Loss before (benefit) provision for income taxes | (2,140)    | (1,721)  |
| (Benefit) provision for income taxes             | (921)      | (827)    |
| Net loss                                         | \$ (1,219) | \$ (894) |

- 43 -

---



Table of Contents

|                                                | For the three months ended |               |
|------------------------------------------------|----------------------------|---------------|
|                                                | June 30, 2009              | June 30, 2008 |
| Operating revenues                             |                            |               |
| Community development - land sales             | \$ 2,998                   | \$ 4,951      |
| Operating expenses                             |                            |               |
| Cost of land sales                             | 2,198                      | 3,822         |
| General, administrative, selling and marketing | 763                        | 861           |
| Depreciation                                   | 1                          | 2             |
| Total expenses                                 | 2,962                      | 4,685         |
| Operating income                               | 36                         | 266           |
| Other expenses                                 | (595)                      | (680)         |
| Loss before benefit for income taxes           | (559)                      | (414)         |
| Benefit for income taxes                       | (230)                      | 55            |
| Net loss                                       | \$ (329)                   | \$ (469)      |

## Community Development Land Sales Revenue

Land sales revenue in any one period is affected by the mix of lot sizes and, to a greater extent, the mix between residential and commercial sales. Community development land sales revenue decreased \$2,468,000 and \$1,953,000, or 41% and 39%, to \$3,529,000 and \$2,998,000 for the six and three months ended June 30, 2009 compared to \$5,997,000 and \$4,951,000 for the same periods ended June 30, 2008. The decrease is primarily the result of a decrease in the number of lots sold from 69 lots in the first six months of 2008 to 41 lots in 2009. The Company sold 1.85 commercial acres in 2009 compared to 0.99 commercial acres in 2008.

## Residential Land Sales

Residential land sales decreased \$2,468,000 and \$1,953,000, or 41% and 39%, to \$3,079,000 and \$2,998,000 for the six and three months ended June 30, 2009 compared to \$5,997,000 and \$4,951,000 for the same periods ended June 30, 2008. During the second quarter of 2009, 40 town home lots were delivered to Lennar Corporation ("Lennar") and one single-family lot was delivered to NVR, Inc. This resulted in the recognition of revenues of \$2,985,000, \$80,000 per single-family lot and \$70,000 per town home lot plus \$2,600 per lot of water and sewer fees, road fees and other off-site fees. During the second quarter of 2008, we delivered 61 single-family lots and eight town home lots to Lennar, resulting in the recognition of revenues of \$78,000 per single family lot and \$68,000 per town home lot with total revenue recognized at initial settlement of \$5,479,000.

During the six and three months ended June 30, 2009, we also recognized \$38,000 and \$13,000, respectively, of additional revenue for lots that were previously sold to Lennar. In 2008, we recognized \$213,000 of additional revenue in the second quarter. This additional revenue was based on the final settlement price of the homes as provided by our agreement with Lennar.

## Commercial Land Sales

For the six months ended June 30, 2009, commercial land sales increased \$266,000, or 145% to \$450,000 as compared to \$184,000 in the same period in 2008. No commercial land sales were completed during the three months ended June 30, 2009 and 2008. In 2009, we sold 1.85 commercial acres in St. Charles, Maryland compared to 0.99 commercial acres of land in St. Charles, Maryland in 2008. The sale in 2009 was within the Town Center North

development.

#### Gross Margin on Land Sales

The gross margin on land sales was 25% and 27% for the six and three months ended June 30, 2009 as compared to 21% and 23% for the same periods in 2008. Our gross margins on land sales in the U.S. can fluctuate based on changes in the mix of residential and commercial land sales. The commercial margins for 2009 and 2008

- 44 -

---

Table of Contents

were impacted by increases in the costs of constructing the boardwalk on the restaurant park in St. Charles, Maryland, as the actual bid proposals received in 2007 were higher than the engineer's expected cost.

## General, Administrative, Selling and Marketing

The primary component of general, administrative, selling and marketing expenses is the corporate overhead allocation. General, administrative, selling and marketing expenses increased \$143,000, or 9%, to \$1,775,000 during the six months ended June 30, 2009 as compared to \$1,632,000 for the same period of 2008. General, administrative, selling and marketing expenses decreased \$98,000, or 11%, to \$763,000 during the three months ended June 30, 2009 as compared to \$861,000 for the same period of 2008. Overall, the Company's general and administrative expenses decreased. However, the increase for this segment was due to the methodology by which the Company allocates general and administrative expenses between segments. See "Results of Operations – Corporate."

## Puerto Rican Land Development Operations

|                                                | For the six months ended |                  |
|------------------------------------------------|--------------------------|------------------|
|                                                | June 30,<br>2009         | June 30,<br>2008 |
| Operating revenues                             |                          |                  |
| Homebuilding – home sales                      | \$ -                     | \$ 2,982         |
| Operating expenses                             |                          |                  |
| Cost of home sales                             | 20                       | 2,300            |
| General, administrative, selling and marketing | 188                      | 182              |
| Total expenses                                 | 208                      | 2,482            |
| Operating (loss) income                        | (208)                    | 500              |
| Other income                                   | 310                      | 417              |
| Income before provision for income taxes       | 102                      | 917              |
| Provision for income taxes                     | -                        | -                |
| Net income                                     | \$ 102                   | \$ 917           |

|                                                | For the three months ended |                  |
|------------------------------------------------|----------------------------|------------------|
|                                                | June 30,<br>2009           | June 30,<br>2008 |
| Operating revenues                             |                            |                  |
| Homebuilding – home sales                      | \$ -                       | \$ 738           |
| Operating expenses                             |                            |                  |
| Cost of home sales                             | 7                          | 583              |
| General, administrative, selling and marketing | 90                         | 87               |
| Total expenses                                 | 97                         | 670              |
| Operating (loss) income                        | (97)                       | 68               |
| Other income                                   | 163                        | 148              |
| Income before provision for income taxes       | 66                         | 216              |
| Provision for income taxes                     | -                          | -                |
| Net income                                     | \$ 66                      | \$ 216           |

## Community Development Land Sales

There were no community development land sales during the six and three months ended June 30, 2009 and 2008.



## Table of Contents

### Homebuilding

For the six and three months ended June 30, 2009, homebuilding revenues decreased \$2,982,000 and \$738,000, or 100%, respectively, as there were no condominium sales in the first and second quarters of 2009. Within the Torres del Escorial, Inc. project, 12 units were sold during 2008 at an average selling price of approximately \$249,000. As of June 30, 2009, six units within the Torres del Escorial, Inc. project remain available for sale.

### General, Administrative, Selling and Marketing Expenses

The primary component of the general, administrative, selling and marketing expenses is the corporate overhead allocation. There were no significant changes in general, administrative, selling and marketing expenses for the six and three months ended June 30, 2009 as compared to the same periods in 2008. See “Results of Operations – Corporate.”

### CORPORATE - Results of Operations:

The Company pools its overhead costs, including accounting, human resources, office management and technology as well as corporate and other executive office costs, by geographical location as it is more effective for allocating to the Company’s lines of business. Corporate costs are allocated to the operating segments quarterly based on a percentage of management’s estimated usage of time. The amount of general and administrative expenses allocated to the Corporate Segment decreased by \$964,000, or 49%, for the first six months of 2009 as compared to the same period of 2008. The decrease was driven by efforts to cut general and administrative expenses as well as certain fluctuations in the amount of costs allocated to the operating segments. The allocation percentages fluctuate based on the resources and oversight required to operate that segment.

Total general, administrative, selling and marketing costs decreased \$1,152,000 and \$876,000, or 19% and 28%, to \$4,903,000 and \$2,306,000 for the six and three months ended June 30, 2009, respectively, as compared to \$6,055,000 and \$3,182,000 for the same periods in 2008, respectively. In the U.S., these costs decreased by approximately \$630,000 for both the six and three month periods, and in Puerto Rico, these costs decreased \$522,000 and \$240,000 for the six and three month periods ending in June 30, 2009.

In the U.S., the Company noted decreases in salaries and benefits as a result of the reorganization in the fourth quarter of 2008 as well as decreases in vehicle expenses, donations, and consulting fees as a result of management’s cost saving initiatives. However, these decreases were offset by noted increases in audit, accounting, and legal fees related to year-end audit overruns and the sales of the Baltimore and Puerto Rico Apartment properties as well as increases in accruals for stock based compensation issued to the Chief Executive Officer and non-employee Trustees. From the first six months of 2008 to the first six months of 2009, there was also a slight shift in the allocation of corporate expenses decreasing the Land Development segment’s allocation by 7% while increasing the Operating Real Estate segment by the same. This shift is primarily related to the method by which the Company allocates overhead.

The 41% decrease in the Puerto Rican overhead is primarily attributable to a decrease in salaries and benefits as a result of the reorganization in the fourth quarter of 2008 offset slightly by an increase in legal fees.

### INCOME TAXES

#### Provision for (Benefit from) Income Taxes

#### United States

The United States effective tax rates for the six months ended June 30, 2009 and 2008 were 47% and 25%, respectively. The United States effective tax rates for the three months ended June 30, 2009 and 2008 were (115%) and 33%, respectively. The statutory rate is 40%. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss during the six and three months ended June 30, 2009 was primarily due to accrued taxes and

- 46 -

---

Table of Contents

penalties on uncertain tax positions, certain non-deductible compensation expenses and the change in the deferred tax asset valuation allowance. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss during the six and three months ended June 30, 2008 was primarily due to a relatively small net loss reported, the related benefit for which, was partially offset by accrued taxes and penalties on uncertain tax positions.

**Puerto Rico**

The effective tax rates on the Puerto Rico source income for the six months ended June 30, 2009 and 2008 were 25% and 55%, respectively. The effective tax rates on the Puerto Rico source income for the three months ended June 30, 2009 and 2008 were 26% and 49%, respectively. The statutory rate is 29%. The difference in the statutory tax rate and the effective tax rate for the pre-tax income during the six and three months ended June 30, 2009 was primarily due to tax exempt income and the change in the deferred tax asset valuation allowance offset in part by deferred items for which no current benefit may be recognized and as a result of the pending sale, a basis adjustment to company's investment in the Puerto Rico apartment properties. The difference in the statutory tax rate and the effective tax rate for the pre-tax loss during the six and three months ended June 30, 2008 was primarily due to tax exempt income offset in part by the double taxation on the earnings of our wholly owned corporate subsidiary, ICP, and deferred items for which no current benefit may be recognized.

**LIQUIDITY AND CAPITAL RESOURCES****Summary of Cash Flows**

As of June 30, 2009, the Company had cash and cash equivalents of \$20,508,000 and \$11,546,000 in restricted cash. Included in the Company's cash and cash equivalents is \$15,199,000 of cash located within multifamily apartment entities, over which the Company does not have direct control. ACPT receives surplus cash distributions as well as management fees from these entities. As of June 30, 2009, the Company had corporate available funds of \$5,309,000. The following table sets forth the changes in the Company's cash flows (\$ in thousands):

|                      | Six Months Ended June 30, |            |
|----------------------|---------------------------|------------|
|                      | 2009                      | 2008       |
| Operating Activities | \$ 1,425                  | \$ (1,009) |
| Investing Activities | (11,286)                  | (4,082)    |
| Financing Activities | 6,334                     | 2,310      |
| Net Decrease in Cash | \$ (3,527)                | \$ (2,781) |

**Operating Activities**

For the six months ended June 30, 2009, operating activities provided \$1,425,000 of cash flows compared to \$1,009,000 of cash flows used in operating activities for the six months ended June 30, 2008. The \$2,434,000 increase in cash flows provided by operating activities primarily resulted from a reduction of \$5,140,000 in additions to our land and development costs offset by the decrease in land and home sales. From period to period, cash flow from operating activities is also impacted by changes in our net income, as discussed more fully under "Results of Operations," as well as other changes in our receivables and payables.

**Investing Activities**

For the six months ended June 30, 2009, net cash used in investing activities was \$11,286,000 compared to \$4,082,000 for the same period of 2008. Cash provided by or used in investing activities generally relates to increases in our investment portfolio through acquisition, development or construction of rental properties and land held for

future use, net of returns on our investments. The \$7,204,000 increase in the cash used in investing activities between periods was primarily the result of the investment in the construction of Gleneagles Apartments and the investment of \$1,000,000 in Surrey Homes. In addition, restricted cash increased by \$1,370,000 related to escrow deposits recorded as part of the HUD construction agreement for Gleneagles Apartments and cash used

- 47 -

---



## Table of Contents

related to changes in other assets increased \$1,625,000 primarily related to additions of other assets and prepayments related to the Gleneagles construction project.

### Financing Activities

For the six months ended June 30, 2009, net cash provided by financing activities was \$6,334,000 as compared to \$2,310,000 for the six months ended June 30, 2008. This increase in cash provided by financing activities was primarily the result of the net differences in the timing of, and increases in, mortgage amounts for properties refinanced, differences in county bond proceeds, dividends to shareholders and debt curtailment from sales between the six months ended June 30, 2009 and 2008. The increase in cash proceeds from debt refinancing relates to the construction of Gleneagles as well as the refinancing of the Monserrate Associates apartment property mortgage while the increase in debt payments relates to the payments against the line of credit.

### Liquidity Requirements

Our short-term and long-term liquidity requirements consist primarily of obligations under capital and operating leases, normal recurring operating expenses, regular debt service requirements, investments in community development and certain non-recurring expenditures. The Company has historically met its short-term and long-term liquidity requirements from cash flow generated from residential and commercial land sales, home sales, property management fees, rental property revenue, and financings. However, with the current economic environment, there are no assurances that future sales will occur or that the Company will have adequate access to credit.

Pursuant to agreements with the Charles County Commissioners, the Company is committed to completing \$13,591,000 of infrastructure projects, all of which are eligible to be funded by County bond proceeds, either through existing bond receivables or future issuances. The Company expects to incur \$3,382,000 of this development over the next 12 months. Further, as the Company nears completion of several significant Charles County Roads Projects, \$1,513,000 of retention and open payables as of June 30, 2009, will be required to be funded, of which \$372,000 is eligible for bond funding. These project costs and the difference between the cost of County projects and any bond proceeds available to fund related expenditures will be funded out of the Company's available cash flows.

On July 22, 2008, the Company signed a construction contract for \$5,960,000 for site development related to the infrastructure of Hilltop Phase I for the future construction of 220 condominium units in Parque Escorial. This work is currently in process and as of June 30, 2009, Puerto Rico planning and development activities had a remaining commitment of \$2,487,000, all of which is expected to be incurred over the next nine months. Our \$10,000,000 credit facility, which matures on August 31, 2009, will be used to fund these expenditures assuming the Company is able to successfully extend this facility otherwise the Company will fund these commitment using cash or debt facilities.

In addition to the activity noted above, we may seek additional development loans and permanent mortgages for continued development and expansion of other parts of St. Charles and Parque Escorial, potential opportunities in Florida and other potential rental property opportunities.

There has been a current reduction in the demand for residential real estate in the Parque Escorial markets. Management has also noted a current reduction in the demand for commercial properties. Sustained reductions in demand for our commercial property would adversely impact our cash flows.

As a result of our existing commitments and the downturn in the residential real estate market, management expects to use its resources conservatively in 2009. Anticipated cash flow from operations, existing loans, refinanced or extended loans, asset sales, and new financing are expected to meet our financial commitments for the next 12 months. However, there are no assurances that these funds will be generated.



## Table of Contents

The Company will evaluate and determine on a continuing basis, depending upon market conditions and the outcome of events described under the section titled "Special Note Regarding Forward-Looking Statements," the most efficient use of the Company's capital, including acquisitions and dispositions, purchasing, refinancing, exchanging or retiring certain of the Company's outstanding debt obligations, distributions to shareholders and its existing contractual obligations.

### Recourse Debt - U.S. Land Development Operations

Pursuant to an agreement reached between ACPT and the County in 2002, the Company agreed to accelerate the construction of two major roadway links to the road system. As part of the agreement, the County agreed to issue general obligation public improvement Bonds ("the Bonds") to finance \$20,000,000 of this construction guaranteed by letters of credit provided by Lennar as part of a residential lot sales contract for 1,950 lots in Fairway Village. The Bonds were issued in three installments with the final \$6,000,000 installment issued in March 2006. The Bonds bear interest rates ranging from 4% to 8%, for a blended lifetime rate for total Bonds issued to date of 5.1%, and call for semi-annual interest payments and annual principal payments and mature in fifteen years. Under the terms of bond repayment agreements between the Company and the County, the Company is obligated to pay interest and principal on the full amount of the Bonds. Therefore, the Company recorded the full amount of the debt and a receivable from the County representing the undisbursed Bond proceeds to be advanced to the Company as major infrastructure development within the project occurs. As of December 31, 2008, all of the bond proceeds have been used to fund the specified development. As part of the agreement, the Company will pay the County a monthly payment equal to one-sixth of the semi-annual interest payments and one-twelfth of the annual principal payment due on the Bonds. The County also requires ACPT to fund an escrow account from lot sales that will be used to repay this obligation.

In August 2005, the Company signed a Memorandum of Understanding ("MOU") with the Charles County Commissioners regarding a land donation that is now the site of a minor league baseball stadium and will house a planned entertainment complex. Under the terms of the MOU, the Company donated 42 acres of land in St. Charles to the County on December 31, 2005. The Company also agreed to expedite off-site utilities, storm-water management and road construction improvements that will serve the entertainment complex and future portions of St. Charles so that the improvements will be completed concurrently with the entertainment complex. The County will be responsible for infrastructure improvements on the site of the complex. In return, the County agreed to issue additional general obligation bonds to finance the infrastructure improvements. In March 2006, \$4,000,000 of bonds were issued for this project, with an additional \$3,000,000 issued in both March 2007 and March 2008 and \$2,000,000 in March 2009. These bonds bear interest rates ranging from 4.9% to 8%, for a blended rate of 5.3%, call for semi-annual interest payments and annual principal payments, and mature in 15 years. The terms of the bond repayment agreement are similar to those noted above. As of June 30, 2009, \$3,776,000 of these bond proceeds were recorded as a receivable and available to fund the related infrastructure. In addition, the County agreed to issue an additional 100 school allocations a year to St. Charles commencing with the issuance of bonds.

In December 2006, the Company reached an agreement with the County whereby the Company receives interest payments on any undistributed bond proceeds held in escrow by the County. The agreement covers the period from July 1, 2005 through the last draw made by the Company. For the three months ended June 30, 2009 and 2008, the Company recognized \$11,000 and \$32,000, respectively, of interest income on these escrowed funds.

On April 14, 2006, the Company closed a three-year, \$14,000,000 revolving line of credit loan (the "Revolver") secured by a first lien deed of trust on property located in St. Charles, Maryland. During the first quarter of 2009, the Company renegotiated the terms of the agreement. The Revolver bears interest at the Prime rate plus 1.25% (4.50% at June 30, 2009) and was set to mature on April 14, 2009 but has been extended to March 31, 2010. As of June 30, 2009, \$3,046,000 was outstanding on the this facility which is scheduled to be repaid quarterly as follows: third

quarter payment of \$300,000 on September 30, 2009; fourth quarter payment of \$2,200,000 on December 31, 2009; and the remaining balance of approximately \$571,000 in the first quarter of 2010. Under the terms of the Revolver, the Company is required to comply with certain financial covenants, including a minimum net worth covenant. As of June 30, 2009, the Company failed to meet the minimum net worth covenant at the ACPT level as tangible net worth was \$2,085,000. The Company received a waiver of this covenant for the period through March 31, 2010. The failure to meet this covenant did not impact any other debt agreements.

## Table of Contents

On April 2, 2008, the Company secured a two-year, \$3,600,000 construction loan for the construction of a commercial restaurant/office building within the O'Donnell Lake Restaurant Park. The facility is secured by the land along with any improvements constructed and bears interest at the Prime Rate (3.25% at June 30, 2009). At the end of the two-year construction period, the Company may convert the loan to a 5-year permanent loan, amortized over a 30-year period at a fixed interest rate to be determined. As of June 30, 2009, \$3,314,000 was outstanding under this facility leaving \$351,000 available to fund completion of the building. As of June 30, 2009, the building was substantially complete.

### Recourse Debt - Puerto Rican Land Development Operations

Substantially all of the Company's 490 acres of community development land assets in Parque El Comandante within the Puerto Rico segment are encumbered by a \$10,000,000 recourse revolving line of credit facility. The homebuilding and land assets in Parque Escorial are not encumbered by this facility and remain unencumbered as of June 30, 2009. The line of credit bears interest at a fluctuating rate equivalent to the LIBOR Rate plus 225 basis points (3.51% at June 30, 2009) and matures on August 31, 2009. The facility is currently being used to fund the development of infrastructure in Parque Escorial, specifically the development of our Hilltop project, as well as Parque El Comandante. The outstanding balance of this facility on June 30, 2009 was \$6,128,000. As of August 31, 2009, the Company anticipates that the balance outstanding on this facility will be approximately \$8,300,000. While the Company will seek to extend this loan and ultimately refinance the line into a construction loan for the development of residential condominiums or extend the term of the facility, the current state of the credit market may prevent these plans from occurring. IGP provided a guarantee on this credit facility; however, the lender's recourse under this guarantee is limited to the collateral, except in the case of fraud, intentional misrepresentation, or misappropriation of income associated with the collateral. In the event of default, the lender's sole recourse is to foreclose on the property.

### Non-Recourse Debt - U.S. Operating Real Estate Operations

As more fully described in Note 5 to our Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, the non-recourse apartment properties' debt is collateralized by apartment projects. As of June 30, 2009, approximately 38% of this debt is secured by the Federal Housing Administration ("FHA"). Material changes during 2008 to the non-recourse debt consists of newly acquired debt and the refinancing of existing debt. There were no significant changes to our non-recourse debt obligations for our U.S. Operating Real Estate Operations during the six and three months ended June 30, 2009.

### Non-Recourse Debt - Puerto Rican Operating Real Estate Operations

As more fully described in Note 5 to our Consolidated Financial Statements included in this Form 10-Q, the non-recourse debt is collateralized by the respective multifamily apartment project or commercial building. As of June 30, 2009, approximately 1% of this debt is secured by the FHA.

On May 12, 2008, IGP agreed to provide a fixed charge and debt service guarantee related to the Escorial Office Building I, Inc. ("EOB") mortgage. The fixed charge and debt service guarantee requires IGP to contribute capital in cash in such amounts required to cause EOB to comply with the related financial covenants. The guarantee will remain in full force until EOB has complied with the financial covenants for four consecutive quarters. The Company does not expect the funding of this guarantee to have a material impact on its liquidity and cash flows.

On June 30, 2009, the Company successfully refinanced the existing mortgage on the Monserrate Associates apartment property. The new mortgage for \$10,920,000 is a 58-month term loan, with an amortization schedule of 25 years, maturing on April 30, 2014. The loan bears interest at prime plus 300 basis points (6.25% as of June 30, 2009),

with a balloon payment of \$10,055,000 at the maturity date. The refinancing generated net cash of approximately \$4,000,000, which is currently being set aside in accordance with the provisions of the Company's IGP LP sale agreement. The proceeds from this refinance will benefit the purchasers of IGP LP.

There were no other significant changes to our non-recourse debt obligations for our Puerto Rican Operating Real Estate Operations during the three months ended June 30, 2009.

- 50 -

---

Table of Contents

Purchase Obligations and Other Contractual Obligations

In addition to our contractual obligations described above, we have other purchase obligations consisting primarily of contractual commitments for normal operating expenses at our apartment properties, recurring corporate expenditures including employment, consulting and compensation agreements and audit fees, non-recurring corporate expenditures such as improvements at our investment properties, the construction of the new apartment projects in St. Charles, Maryland, costs associated with our land development contracts for the County's road projects and the development of our land in U.S. and Puerto Rico. Our U.S. and Puerto Rico land development and construction contracts are subject to increases in cost of materials and labor and other project overruns. Our overall capital requirements will depend upon acquisition opportunities, the level of improvements on existing properties and the cost of future phases of residential and commercial land development. In the first quarter of 2009, the Company continued its development activity within the master planned communities in St. Charles and Puerto Rico.

As of June 30, 2009, as required by the provisions of FIN 48, the Company has \$15,292,000 recorded as FIN 48 accrued income tax liabilities and \$4,861,000 as accrued interest on unpaid income tax liabilities related to uncertain tax positions. We are unable to reasonably estimate the ultimate amount or timing of settlement of these liabilities.

In October 2008, the Company entered into an agreement with Surrey Homes to contribute \$2,000,000 over the next year in exchange for a 50% ownership interest in Surrey Homes. As of June 30, 2009, the Company is committed to contributing \$500,000 during the third quarter of 2009.

ITEM 4(T). CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

In connection with the preparation of this Form 10-Q, as of June 30, 2009, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) under the Exchange Act. In performing this evaluation, management reviewed the selection, application and monitoring of our historical accounting policies. Based on that evaluation, the CEO and CFO concluded that, as of June 30, 2009, these disclosure controls and procedures were effective and designed to ensure that the information required to be disclosed in our reports filed with the Securities Exchange Commission is recorded, processed, summarized and reported on a timely basis.

Changes in Internal Control Over Financial Reporting

The Company's management, with the participation of the Company's CEO and CFO, evaluated any change in the Company's internal control over financial reporting that occurred during the quarter covered by this report and determined that there was no change in the Company's internal control over financial reporting during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II OTHER  
INFORMATION

ITEM 1. LEGAL PROCEEDINGS

See the information under the heading "Legal Matters" in Note 6 to the consolidated financial statements in this Form 10-Q for information regarding legal proceedings, which information is incorporated by reference in this Item 1.

- 51 -

---



Table of Contents

## ITEM 1A. RISK FACTORS

There has been no material change in the Company's risk factors from those outlined in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

ACPT held its 2009 Annual Meeting of Shareholders on June 3, 2009. At the meeting, shareholders voted on the election of three trustees to serve a three year term expiring at the 2012 Annual Meeting; to amend the Company's Amended and Restated Declaration of Trust; and to adopt the Company's 2009 Share Incentive Plan. The results of the voting were as follows:

| Trustee                                   | Term                | Votes<br>For | Votes<br>Withheld |
|-------------------------------------------|---------------------|--------------|-------------------|
| Thomas E. Green                           | 2012 Annual Meeting | 4,737,400    | 550               |
| Antonio Ginorio                           | 2012 Annual Meeting | 4,737,500    | 550               |
| Stephen K. Griessel                       | 2012 Annual Meeting | 4,737,200    | 550               |
| Other Items                               |                     |              |                   |
| Amended and Restated Declaration of Trust |                     | 4,972,900    | 9,900             |
| 2009 Share Incentive Plan                 |                     | 3,077,400    | 1,662,300         |

For nominees to be elected, each must receive an affirmative vote of the majority of the Company's outstanding shares. Under the standard, Messrs. Green, Ginorio, and Griessel were elected. The terms of Donald J. Halldin, Ross B. Levin, Michael E. Williamson, J. Michael Wilson, and Thomas J. Shafer continued after the meeting and each continue to serve as a trustee.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

- (A) Exhibits
  - 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
  - 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
  - 32.1 Section 1350 Certification of Chief Executive Officer
  - 32.2 Section 1350 Certification of Chief Financial Officer

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERICAN COMMUNITY PROPERTIES  
TRUST

(Registrant)

Dated: August 14, 2009

By: /s/ Stephen Griessel  
Stephen Griessel  
Chief Executive Officer

Dated: August 14, 2009

By: /s/ Matthew M.  
Martin  
Matthew M. Martin  
Chief Financial Officer

