UTAH MEDICAL PRODUCTS INC Form 10-Q November 09, 2012

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

Quarterly Report Under Section 13 or 15(d) of The Securities Exchange Act of 1934

For quarter ended: September 30, 2012 Commission File No. 001-12575

UTAH MEDICAL PRODUCTS, INC.

(Exact name of Registrant as specified in its charter)

UTAH 87-0342734

(State or other jurisdiction of incorporation or

organization)

(I.R.S. Employer Identification No.)

7043 South 300 West Midvale, Utah 84047 Address of principal executive offices

Registrant's telephone number: (801) 566-1200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and; (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated Accelerated Non-accelerated Smaller reporting filer o filer x filer o company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of November 7, 2012: 3,684,000.

### UTAH MEDICAL PRODUCTS, INC. INDEX TO FORM 10-Q

PART I - FINANCIA	L INFORMATION		PAGE
	Item 1.	Financial Statements	
		Consolidated Condensed Balance Sheets as of September 30, 2012 and December 31, 2011	1
		Consolidated Condensed Statements of Income for the three and nine months ended September 30, 2012 and September 30, 2011	12
		Consolidated Condensed Statements of Cash Flows for the nine months ended September 30, 2012 and September 30, 2011	3
		Notes to Consolidated Condensed Financial Statements	4
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	7
	Item 3.	Quantitative and Qualitative Disclosures about Market Risk	13
	Item 4.	Controls and Procedures	14
PART II – OTHER IN	IFORMATION		
	Item 1.	Legal Proceedings	15
	Item 1A.	Risk Factors	15
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	16
	Item 6.	Exhibits	17
SIGNATURES			17

#### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### UTAH MEDICAL PRODUCTS, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS AS OF SEPTEMBER 30, 2012 AND DECEMBER 31, 2011 (in thousands)

(iii tilousalius)		
	(unaudited)	(audited)
	<b>SEPTEMBER</b>	<b>DECEMBER</b>
	30,	31,
ASSETS	2012	2011
1100210	2012	2011
Current assets:		
Cash	\$ 9,288	\$ 6,534
Investments, available-for-sale	81	64
Accounts & other receivables - net	5,036	4,734
Inventories	4,707	5,005
Other current assets	944	678
Total current assets	20,057	17,016
	.,	, , ,
Property and equipment - net	8,449	8,805
	3,113	2,000
Goodwill	15,423	15,120
	10,120	10,120
Other intangible assets	40,937	39,461
Other intangible assets - accumulated amortization	(6,063)	(4,012)
Other intangible assets - net	34,874	35,449
Other mangiole assets net	5 1,07 1	33,117
TOTAL	\$ 78,803	\$ 76,389
TOTAL	Ψ 70,003	Ψ 70,307
LIABILITIES AND STOCKHOLDERS' EQUITY		
EMBIETIES AND STOCKHOLDERS EQUIT I		
Current liabilities:		
Accounts payable	\$ 1,178	\$ 925
Accrued expenses	4,787	3,276
Current portion of notes payable	5,450	5,430
Total current liabilities	11,415	9,631
Total cultent mannines	11,115	7,031
Notes payable	9,415	16,242
roces payable	7,413	10,242
Deferred tax liability - intangible assets	8,053	8,549
Other long term liabilities	459	522
Deferred income taxes	752	688
Total liabilities	30,093	35,632
Total liabilities	30,093	33,032
Stockholders' equity:		
Preferred stock - \$.01 par value; authorized - 5,000 shares; no shares issued or		
outstanding		
Common stock - \$.01 par value; authorized - 50,000 shares; issued - September 30,	<del>-</del>	-
· · · · · · · · · · · · · · · · · · ·	37	36
2012, 3,692 shares and December 31, 2011, 3,640 shares	31	30

Accumulated other comprehensive loss		) (2,906 )
Additional paid-in capital	2,059	721
Retained earnings	48,167	42,904
Total stockholders' equity	48,710	40,757
TOTAL	\$ 78,803	\$ 76,389

see notes to consolidated condensed financial statements

# UTAH MEDICAL PRODUCTS, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF INCOME FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011 (in thousands, except per share amounts - unaudited)

	ENDED	THREE MONTHS ENDED SEPTEMBER 30,		NTHS BER 30,
	2012	2011	2012	2011
Sales, net	\$10,489	\$10,784	\$31,719	\$27,954
Cost of goods sold	4,012	4,266	12,433	11,466
Gross profit	6,477	6,518	19,286	16,487