AGILENT TECHNOLOGIES INC Form 10-Q September 06, 2006

# SECURITIES AND EXCHANGE COMMISSION

## WASHINGTON, D.C. 20549

## FORM 10-Q

### (MARK ONE)

0

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

FOR THE QUARTERLY PERIOD ENDED JULY 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

FOR THE TRANSITION PERIOD FROM TO

**COMMISSION FILE NUMBER: 001-15405** 

## AGILENT TECHNOLOGIES, INC.

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE

(STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

77-0518772 (IRS EMPLOYER IDENTIFICATION NO.)

**395 PAGE MILL ROAD, PALO ALTO, CALIFORNIA** (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

94306 (ZIP CODE)

REGISTRANT S TELEPHONE NUMBER, INCLUDING AREA CODE (650) 752-5000

(FORMER NAME, FORMER ADDRESS AND FORMER FISCAL YEAR, IF CHANGED SINCE LAST REPORT)

INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS. YES X NO 0

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A LARGE ACCELERATED FILER, AN ACCELERATED FILER, OR NON-ACCELERATED FILER. SEE DEFINITION OF ACCELERATED FILER AND LARGE ACCELERATED FILER IN RULE 12b-2 OF THE EXCHANGE ACT. (CHECK ONE):

LARGE ACCELERATED FILER x ACCELERATED FILER o NON-ACCELERATED FILER o

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A SHELL COMPANY (AS DEFINED IN RULE 12b-2 OF THE EXCHANGE ACT). YES O NO x

INDICATE THE NUMBER OF SHARES OUTSTANDING OF EACH OF THE ISSUER S CLASSES OF COMMON STOCK, AS OF THE LATEST PRACTICABLE DATE.

CLASS COMMON STOCK, \$0.01 PAR VALUE OUTSTANDING JULY 31, 2006 408,679,323 SHARES

### AGILENT TECHNOLOGIES, INC. TABLE OF CONTENTS

|                 |                       |   | Page<br>Number |
|-----------------|-----------------------|---|----------------|
| <u>Part I.</u>  | Financial Information |   | 3              |
|                 | <u>Item 1.</u>        | Condensed Consolidated Financial Statements (Unaudited)         | 3              |
|                 |                       | Condensed Consolidated Statement of Operations                  | 3              |
|                 |                       | Condensed Consolidated Balance Sheet                            | 4              |
|                 |                       | Condensed Consolidated Statement of Cash Flows                  | 5              |
|                 |                       | Notes to Condensed Consolidated Financial Statements            | 6              |
|                 | <u>Item 2.</u>        | Management s Discussion and Analysis of Financial Condition and | 22             |
|                 |                       | Results of Operations   |                |
|                 | <u>Item 3.</u>        | Quantitative and Qualitative Disclosures About Market Risk      | 31             |
|                 | <u>Item 4.</u>        | Controls and Procedures   | 31             |
| <u>Part II.</u> | Other Information     |   | 32             |
|                 | <u>Item 1.</u>        | Legal Proceedings   | 32             |
|                 | Item 1A.              | Risk Factors  | 32             |
|                 | <u>Item 2.</u>        | Unregistered Sales of Equity Securities and Use of Proceeds     | 38             |
|                 | <u>Item 6.</u>        | <u>Exhibits</u>   | 39             |
| <u>Signatu</u>  | re                    |   | 40             |
| Exhibit         | Index                 |   | 41             |
|                 |                       |   |                |

### PART I FINANCIAL INFORMATION

### ITEM 1.

## CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### AGILENT TECHNOLOGIES, INC.

### CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

### (in millions, except per share amounts)

### (Unaudited)

|  | Three Months Ended<br>July 31,<br>2006 2005 |          | Nine Months I<br>July 31, |          |
|--|---|----------|---------------------------|----------|
| Net revenue:   | 2006  | 2005     | 2006                      | 2005     |
| Products   | \$ 1,208                                    | \$ 1,015 | \$ 3,502                  | \$ 3,040 |
| Services and other   | 245   | 227      | 718                       | 692      |
| Total net revenue  | 1,453                                       | 1,242    | 4,220                     | 3,732    |
| Costs and expenses:  | 1,100                                       | 1,2 .2   | .,==0                     | 0,702    |
| Cost of products   | 511   | 502      | 1,564                     | 1,477    |
| Cost of services and other   | 151   | 144      | 454                       | 428      |
| Total costs  | 662   | 646      | 2,018                     | 1,905    |
| Research and development   | 186   | 183      | 572                       | 547      |
| Selling, general and administrative  | 463   | 378      | 1,387                     | 1,165    |
| Gain on sale of Palo Alto headquarters and San Jose site                     | (65)  |          | (121)                     |          |
| Total costs and expenses   | 1,246                                       | 1,207    | 3,856                     | 3,617    |
| Income from operations   | 207   | 35       | 364                       | 115      |
| Other income (expense), net  | 44  | 25       | 139                       | 60       |
| Income from continuing operations before taxes and equity income             | 251   | 60       | 503                       | 175      |
| Provision for income taxes   | 18  | 19       | 61                        | 53       |
| Equity in net income of unconsolidated affiliate and gain on sale - Lumileds |   | 13       | 901                       | 36       |
| Income from continuing operations  | 233   | 54       | 1,343                     | 158      |
| Income from and gain (loss) on sale of discontinued operations, net          | (6)   | 50       | 1,815                     | 144      |
| Net income   | \$ 227                                      | \$ 104   | \$ 3,158                  | \$ 302   |
|  |   |          |                           |          |
| Net income per share basic:  |   |          |                           |          |
| Income from continuing operations  | \$ 0.57                                     | \$ 0.11  | \$ 3.07                   | \$ 0.32  |
| Income from and gain (loss) on sale of discontinued operations, net          | (0.02)                                      | 0.10     | 4.14                      | 0.29     |
| Net income per share basic   | \$ 0.55                                     | \$ 0.21  | \$ 7.21                   | \$ 0.61  |
| Net income per share diluted:  |   |          |                           |          |
| Income from continuing operations  | \$ 0.55                                     | \$ 0.10  | \$ 2.99                   | \$ 0.32  |
| Income from and gain (loss) on sale of discontinued operations, net          | (0.01)                                      | 0.10     | 4.04                      | 0.29     |
| Net income per share diluted   | \$ 0.54                                     | \$ 0.20  | \$ 7.03                   | \$ 0.61  |
|  |   |          |                           |          |
| Weighted average shares used in computing net income per share:              |   |          |                           |          |
| Basic  | 412   | 494      | 438                       | 492      |
| Diluted  | 422   | 499      | 449                       | 497      |

The accompanying notes are an integral part of these condensed consolidated financial statements.

### AGILENT TECHNOLOGIES, INC.

## CONDENSED CONSOLIDATED BALANCE SHEET

### (in millions, except par value and share amounts)

### (Unaudited)

|  | July<br>200 | y 31,<br>6 | Oct<br>200 | tober 31,<br>5 |
|--|-------------|------------|------------|----------------|
| ASSETS   |             |            |            |                |
| Current assets:  |             |            |            |                |
| Cash and cash equivalents  | \$          | 2,249      | \$         | 2,226          |
| Short-term investments   |             |            | 25         |                |
| Accounts receivable, net   | 853         |            | 753        | 3              |
| Inventory  | 705         |            | 722        | 2              |
| Other current assets   | 412         | ,<br>,     | 298        | 3              |
| Current assets of discontinued operations  |             |            | 423        | 3              |
| Total current assets   | 4,2         | 19         | 4,4        | 47             |
| Property, plant and equipment, net   | 822         |            | 873        | 3              |
| Goodwill and other intangible assets, net  | 481         |            | 362        | 2              |
| Other assets   | 602         |            | 628        | 3              |
| Restricted cash and cash equivalents   | 1,60        | 05         | 22         |                |
| Non-current assets of discontinued operations  |             |            | 419        | )              |
| Total assets   | \$          | 7,729      | \$         | 6,751          |
| LIABILITIES AND STOCKHOLDERS EQUITY  |             |            |            |                |
| Current liabilities:   |             |            |            |                |
| Accounts payable   | \$          | 425        | \$         | 344            |
| Employee compensation and benefits   | 422         |            | 542        | 2              |
| Deferred revenue   | 292         |            | 247        | 7              |
| Income and other taxes payable   | 381         |            | 474        | 1              |
| Other accrued liabilities  | 159         | )          | 179        | )              |
| Current liabilities of discontinued operations   |             |            | 150        | )              |
| Total current liabilities  | 1,67        | 79         | 1,9        | 36             |
| Long-term debt   | 1,50        | 00         |            |                |
| Retirement and post-retirement benefits  | 266         |            | 383        | 3              |
| Other long-term liabilities  | 492         |            | 351        | l              |
| Total liabilities  | 3,93        | 37         | 2,6        | 70             |
| Commitments and contingencies  |             |            |            |                |
| Stockholders equity:   |             |            |            |                |
| Preferred stock; \$0.01 par value; 125 million shares authorized; none issued and outstanding            |             |            |            |                |
| Common stock; \$0.01 par value; 2 billion shares authorized; 534 million shares at July 31, 2006 and 512 |             |            |            |                |
| million shares at October 31, 2005 issued  | 5           |            | 5          |                |
| Treasury stock at cost; 125 million shares at July 31, 2006 and 9 million shares at October 31, 2005     | (4,4        | 69         | ) (29      | 0              |
| Additional paid-in-capital   | 6,54        | 43         | 5,8        | 78             |
| Retained earnings (accumulated deficit)  | 1,69        | 95         | (1,4       | 463            |
| Accumulated other comprehensive income (loss)  | 18          |            | (49        |                |
| Total stockholders equity  | 3,79        | 92         | 4,0        |                |
| Total liabilities and stockholders equity  | \$          | 7,729      | \$         | 6,751          |

The accompanying notes are an integral part of these condensed consolidated financial statements.

### AGILENT TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (in millions) (Unaudited)

|  | Nine Months Ended<br>July 31, |   | Ended  |   |
|--|-------------------------------|---|--------|---|
|  | 2006                          |   | 2005   |   |
| Cash flows from operating activities:  |                               |   |        |   |
| Net income   | \$ 3,158                      |   | \$ 302 |   |
| Less: income from and gain on sale of discontinued operations, net                                       | 1,815                         |   | 144    |   |
| Income from continuing operations  | 1,343                         |   | 158    |   |
| Adjustments to reconcile income from continuing operations to net cash provided by operating activities: |                               |   |        |   |
| Depreciation and amortization  | 134                           |   | 141    |   |
| Deferred taxes   | (9                            | ) | 31     |   |
| Excess and obsolete inventory-related charges  | 44                            |   | 48     |   |
| Asset impairment charges   | 26                            |   | 13     |   |
| Net gain on sale of investments  | (9                            | ) | (16    | ) |
| Gain on sale and undistributed equity in net income of Lumileds  | (901                          | ) | (36    | ) |
| Net gain on sale of assets   | (111                          | ) | (4     | ) |
| Share-based compensation   | 82                            |   | 4      |   |
| Net pension curtailment and settlement gains   | (28                           | ) |        |   |
| In-process research and development  | 2                             |   | 1      |   |
| Changes in assets and liabilities:   |                               |   |        |   |
| Accounts receivable  | (90                           | ) | 24     |   |
| Inventory  | (27                           | ) | 11     |   |
| Accounts payable   | 89                            |   | (26    | ) |
| Employee compensation and benefits   | (119                          | ) | (78    | ) |
| Income taxes and other taxes payable   | (80                           | ) | (28    | ) |
| Other current assets and liabilities   | (23                           | ) | (14    | ) |
| Other long-term assets and liabilities   | (97                           | ) | 62     |   |
| Net cash provided by operating activities of continuing operations                                       | 226                           |   | 291    |   |
| Net cash provided by operating activities of discontinued operations                                     | 7                             |   | 189    |   |
| Net cash provided by operating activities  | 233                           |   | 480    |   |
| Cash flows from investing activities:  |                               |   |        |   |
| Investments in property, plant and equipment   | (165                          | ) | (112   | ) |
| Proceeds from sale of property, plant and equipment  | 205                           |   | 45     |   |
| Investments in equity securities   | (5                            | ) | (11    | ) |
| Proceeds from the sale of Lumileds and other investments   | 966                           |   | 22     |   |
| Net proceeds from sale of discontinued operations  | 2,509                         |   |        |   |
| Increase in restricted cash, cash equivalents and investments, net                                       | (1,583                        | ) | (20    | ) |
| Payment of loan receivable   | 50                            | ĺ | 6      |   |
| Proceeds from sale of short-term investments   | 25                            |   |        |   |
| Purchase of minority interest, primarily Yokogawa Analytical Systems                                     | (104                          | ) |        |   |
| Acquisitions of businesses and intangible assets, net of cash acquired                                   | (30                           | ) | (47    | ) |
| Net cash provided by (used in) investing activities of continuing operations                             | 1,868                         | ĺ | (117   | ) |
| Net cash used in investing activities of discontinued operations   | (6                            | ) |        | ) |
| Net cash provided by (used in) investing activities  | 1,862                         |   | (122   | ) |
| Cash flows from financing activities:  |                               |   | ,      |   |
| Issuance of common stock under employee stock plans  | 513                           |   | 115    |   |
| Treasury stock repurchases   | (4,179                        | ) |        |   |
| Net proceeds from sale of subsidiary stock (Verigy)  | 121                           |   |        |   |
| Proceeds from term-facility  | 700                           |   |        |   |
| Repayment of term facility   | (700                          | ) |        |   |
| Cash distribution to minority interest in consolidated joint venture                                     | (16                           | ) |        |   |
| Net borrowings of notes payable and short-term borrowings  | (                             | , | (3     | ) |
| Debt issuance costs  | (25                           | ) | (0     | , |
| Long-term debt   | 1,500                         | , |        |   |
| Net cash provided by (used in) financing activities  | (2,086                        | ) | 112    |   |
| Effect of exchange rate movements  | 14                            | , | (3     | ) |
|  |                               |   | (-     | , |

| Net increase in cash and cash equivalents        | 23       | 467      |
|--|----------|----------|
| Cash and cash equivalents at beginning of period | 2,226    | 2,315    |
| Cash and cash equivalents at end of period       | \$ 2,249 | \$ 2,782 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

### AGILENT TECHNOLOGIES, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (UNAUDITED)

#### 1. OVERVIEW

Agilent Technologies, Inc. (we, Agilent or the company), incorporated in Delaware in May 1999, is a measurement company, providing core bio-analytical and electronic measurement solutions to the communications, electronics, life sciences and chemical analysis industries.

In the first quarter of 2006, we completed the divestiture of our semiconductor products business. The results of our semiconductor products business are presented as a discontinued operation for all periods in the condensed consolidated financial statements included herein. See Note 4, Discontinued Operations. In the third quarter of 2006, we completed the initial public offering of our semiconductor test solutions business, Verigy Ltd., (Verigy). Verigy is a majority-owned subsidiary of Agilent and its results of operations and financial position will be consolidated in our financial statements until the expected distribution of our remaining shares in Verigy. For further information, see Note 19, Separation of

Our Semiconductor Test Solutions Business, Verigy Ltd.

Our fiscal year end is October 31, and our fiscal quarters end on January 31, April 30 and July 31. Unless otherwise stated, all dates refer to our fiscal year and fiscal periods.

#### 2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*Reclassifications*. Restricted cash and cash equivalents in the condensed consolidated balance sheet as of October 31, 2005 have been reclassified to conform to the current period s presentation. Equity in net income of unconsolidated affiliate and gain on sale Lumileds in the condensed consolidated statement of operations and condensed consolidated statement of cash flows for the periods ended July 31, 2005 have been reclassified to conform to the current period s presentation.

*Basis of Presentation.* We have prepared the accompanying financial data for the three and nine months ended July 31, 2006 and 2005 pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles (GAAP) in the U.S. have been condensed or omitted pursuant to such rules and regulations. The following discussion should be read in conjunction with our 2005 Annual Report on Form 10-K.

In the opinion of management, the accompanying condensed consolidated financial statements contain all normal and recurring adjustments necessary to present fairly our condensed consolidated balance sheet as of July 31, 2006 and October 31, 2005, condensed consolidated statement of operations for the three and nine months ended July 31, 2006 and 2005, and condensed consolidated statement of cash flows for the nine months ended July 31, 2006 and 2005.

The preparation of condensed consolidated financial statements in conformity with GAAP in the U.S. requires management to make estimates, judgments and assumptions that affect the amounts reported in our condensed consolidated financial statements and accompanying notes. Our critical accounting policies are those that affect our financial statements materially and involve difficult, subjective or complex judgments by management. Those policies are revenue recognition, restructuring and asset impairment charges, inventory valuation, investment and asset impairments, share-based compensation, retirement and post retirement benefit plan assumptions, valuation of long-lived assets and accounting for income taxes. Management bases its estimates on historical experience and various other assumptions believed to be reasonable. Although these estimates are based on management s best knowledge of current events and actions that may impact the company in the future, actual results may be different from the estimates.

### 3. NEW ACCOUNTING PRONOUNCEMENTS

In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards, No.123 (revised 2004), Share-Based Payment (SFAS No. 123 (R)), which requires the measurement and recognition of compensation expense based on estimated fair value for all share-based payment awards including stock options, employee stock purchases under employee stock purchase plans, non-vested share awards (restricted stock) and stock appreciation rights. SFAS No. 123 (R) supersedes our previous accounting under

Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25). In March 2005, the SEC issued Staff Accounting Bulletin (SAB) No. 107, which provides the Staff s views regarding implementation issues related to SFAS No. 123 (R).

We adopted the provisions of SFAS No. 123 (R) using the modified prospective transition method beginning November 1, 2005, the first day of the first quarter of fiscal 2006. In accordance with that transition method, we have not restated prior periods for the effect of compensation expense calculated under SFAS No. 123 (R). We have selected the Black-Scholes option-pricing model as the most appropriate method for determining the estimated fair value of all our awards, except for the non-vested performance shares under the Long Term Performance Program (LTPP). For the LTPP, we are using a Monte Carlo simulation to estimate grant date

fair value as required by SFAS No. 123 (R). Compensation expense for all share-based equity awards issued after November 1, 2005 is being recognized on a straight-line basis over the vesting period of the award. For awards issued prior to November 1, 2005, we are recognizing compensation expense based on the accelerated method described in FASB Interpretation No. 28 Accounting for Stock Appreciation Rights and Other Variable Stock Option or Award Plans (FIN 28). The adoption of SFAS No. 123 (R) also requires additional accounting related to income taxes and earnings per share as well as additional disclosure related to the cash flow effects resulting from share-based compensation. The adoption of SFAS No. 123 (R) had a material impact on our condensed consolidated financial statements for the three and nine months ended July 31, 2006, and is expected to continue to materially impact our financial statements in the foreseeable future. See Note 6, Share-Based Compensation for more information on the impact of the new standard.

In November 2005, the FASB issued FASB Staff Position (FSP) SFAS No. 123 (R)-3, Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards, (FSP SFAS No. 123 (R)-3). FSP SFAS No. 123 (R)-3 provides a practical exception when a company transitions to the accounting requirements in SFAS No. 123 (R). SFAS No. 123 (R) requires a company to calculate the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to adopting SFAS No. 123 (R) (termed the APIC Pool), assuming the company had been following the recognition provisions prescribed by SFAS No. 123 (R)-3 was effective immediately. The adoption of the FSP did not have an impact on our overall results of operations or financial position.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Income Tax Uncertainties (FIN 48). FIN 48 defines the threshold for recognizing the benefits of tax return positions in the financial statements as more-likely-than-not to be sustained by the taxing authority and provides guidance on the derecognition, measurement and classification of income tax uncertainties, along with any related interest and penalties. FIN 48 also includes guidance concerning accounting for income tax uncertainties in interim periods and increases the level of disclosures associated with any recorded income tax uncertainties. FIN 48 is effective for fiscal years beginning after December 15, 2006. The differences between the amounts recognized in the statements of financial position prior to the adoption of FIN 48 and the amounts reported after adoption will be accounted for as a cumulative-effect adjustment recorded to the beginning balance of retained earnings. We have not yet determined the impact, if any, of adopting the provisions of FIN 48 on our financial position, results of operations and liquidity.

In June 2006, the FASB issued Emerging Issues Tax Force (EITF) Issue No. 06-3, How Sales Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross Versus Net Presentation), (EITF 06-3). EITF 06-3 requires disclosure of accounting policy regarding the gross or net presentation of point-of-sales taxes such as sales tax and value-added tax. If taxes included in gross revenues are significant, the amount of such taxes for each period for which an income statement is presented should also be disclosed. EITF 06-3 will be effective for the first annual or interim reporting period after December 15, 2006. We will be adopting this pronouncement beginning in the first quarter of fiscal year 2007, and we have not yet determined the financial statement or related disclosure impact, if any.

### 4. DISCONTINUED OPERATIONS

On December 1, 2005, we completed the divestiture of our semiconductor products business to Avago Technologies Ltd. ( Avago ). Under the terms of the Asset Purchase Agreement ( APA ), Agilent received approximately \$2,559 million in cash proceeds, subject to further adjustment based on transfer taxes and other items as defined in the APA.

The following table shows the components of the estimated gain from sale of discontinued operations, net of taxes as of July 31, 2006:

|  | (in millions) |   |
|--|---------------|---|
| Proceeds, net of working capital adjustments | \$ 2,559      |   |
| Book value of net assets disposed of         | (707 )        | ) |
| Costs of disposition                         | (35           | ) |
| Gain on sale of discontinued operations      | 1,817         |   |
| Income taxes                                 | 8             |   |
| Gain on sale of discontinued operations, net | \$ 1,809      |   |

In the three months ended April 30, 2006 and July 31, 2006, we adjusted the gain on sale of discontinued operations by \$22 million which includes \$20 million for working capital adjustments and \$2 million for the disposal of fixed assets. The \$35 million costs of disposition include a gain of \$51 million for pension curtailments and settlements. The tax impact of the sale of our semiconductor products business reflects the utilization of the valuation allowance within the U.S. and a low effective tax rate in other jurisdictions.

Our condensed consolidated financial statements reflect our semiconductor products business as a discontinued operation in accordance with SFAS No.144, Accounting for the Impairment or Disposal of Long-Lived Assets.

The following table summarizes results from discontinued operations for the periods ended July 31, 2006 and July 31, 2005 included in the condensed consolidated statement of operations:

|   | Three<br>July<br>2006<br>(in mil | - | is End | ded<br>200 | 5   | Ju<br>20 | ne Months<br>ly 31,<br>06<br>millions) | Ende | d<br>200: | 5     |
|---|----------------------------------|---|--------|------------|-----|----------|--|------|-----------|-------|
| Net revenue   | \$                               |   |        | \$         | 446 | \$       | 141                                    |      | \$        | 1,302 |
| Costs, expenses and other income (expense), net                       |                                  |   |        | (39        | 0   | ) (13    | 33                                     | )    | (1,1      | 40    |
| Income from discontinued operations                                   | \$                               |   |        | \$         | 56  | \$       | 8                                      |      | \$        | 162   |
| Gain (loss) on sale of discontinued operations                        | (6                               |   | )      |            |     | 1,8      | 317                                    |      |           |       |
| Income from and gain (loss) on sale of discontinued operations before |                                  |   |        |            |     |          |  |      |           |       |
| taxes   | (6                               |   | )      | 56         |     | 1,8      | 325                                    |      | \$        | 162   |
| Provision for income taxes  |                                  |   |        | 6          |     | 10       |  |      | 18        |       |
| Income from and gain (loss) on sale of discontinued operations, net   | \$ (                             | 6 | )      | \$         | 50  | \$       | 1,815                                  |      | \$        | 144   |

The following table presents Agilent s semiconductor products business s estimated book value of net assets disposed of:

|  | As of<br>Novemb<br>(in milli | oer 30, 2005<br>ons) |
|--|------------------------------|----------------------|
| Assets:  |                              |                      |
| Cash   | \$                           | 4                    |
| Accounts receivable, net                         | 219                          |                      |
| Inventory  | 185                          |                      |
| Other current assets                             | 21                           |                      |
| Current assets of discontinued operations        | 429                          |                      |
|  |                              |                      |
| Property, plant and equipment, net               | 277                          |                      |
| Goodwill and other intangible assets, net        | 98                           |                      |
| Other assets                                     | 53                           |                      |
| Non-current assets of discontinued operations    | 428                          |                      |
| Total assets of discontinued operations          | \$                           | 857                  |
|  |                              |                      |
| Liabilities:                                     |                              |                      |
| Accounts payable                                 | \$                           | 115                  |
| Employee compensation and benefits               | 17                           |                      |
| Other current liabilities                        | 11                           |                      |
| Current liabilities of discontinued operations   | 143                          |                      |
|  |                              |                      |
| Other long term liabilities                      | 7                            |                      |
| Long term liabilities of discontinued operations | 7                            |                      |
|  |                              |                      |
| Total liabilities of discontinued operations     | \$                           | 150                  |
|  |                              |                      |
| Book value of net assets disposed of             | \$                           | 707                  |
|  |                              |                      |

In accordance with SFAS No. 142 Goodwill and other Intangibles (SFAS No. 142), approximately \$98 million of goodwill associated with the semiconductor products business was eliminated and recorded as an adjustment to the gain on sale of discontinued operations.

### Indemnifications to Avago

In connection with the sale of our semiconductor products business in December 2005, we agreed to indemnify Avago, its affiliates and other related parties against damages that it might incur in the future. These indemnifications primarily cover damages relating to liabilities of the businesses that Agilent retained and did not transfer to Avago, as well as pre-closing taxes and other specified items. Agilent s indemnification for representations and warranties made to Avago are generally limited to 10 percent of the purchase price and survive until March 31, 2007.

### 5. NET INCOME PER SHARE

The following is a reconciliation of the numerators and denominators of the basic and diluted net income per share computations for the periods presented below.

|   | Three Months Er<br>July 31,<br>2006<br>(in millions) | nded<br>2005 | Nine Months End<br>July 31,<br>2006 | led<br>2005 |
|---|--|--------------|-------------------------------------|-------------|
| Numerator:  |  |              |                                     |             |
| Income from continuing operations                                   | \$ 233   | \$ 54        | \$ 1,343                            | \$ 158      |
| Income from and gain (loss) on sale of discontinued operations, net | (6)  | 50           | 1,815                               | 144         |
| Net Income  | \$ 227   | \$ 104       | \$ 3,158                            | \$ 302      |
| Denominators:   |  |              |                                     |             |
| Basic weighted-average shares                                       | 412  | 494          | 438                                 | 492         |
| Potentially dilutive common stock equivalents stock options and     |  |              |                                     |             |
| other employee stock plans  | 10   | 5            | 11                                  | 5           |
| Diluted weighted-average shares                                     | 422  | 499          | 449                                 | 497         |

The dilutive effect of outstanding options and restricted stock is reflected in diluted net income per share by application of the treasury stock method, which includes consideration of unamortized share-based compensation required by SFAS No. 123 (R).

The following table presents options to purchase shares of common stock, which were not included in the computation of diluted net income per share because they were anti-dilutive.

|  | Three Months Ended Nine Mon<br>July 31, July 31, |       |       | Ended |
|--|--|-------|-------|-------|
|  | 2006   | 2005  | 2006  | 2005  |
| Options to purchase shares of common stock (in millions) | 22   | 53    | 8     | 54    |
| Weighted-average exercise price                          | \$ 38  | \$ 32 | \$ 45 | \$ 32 |
| Average common stock price                               | \$ 33  | \$ 24 | \$ 35 | \$ 23 |

The computation of diluted net income per share for the three and nine months ended July 31, 2005 does not include 36 million shares issuable upon conversion of our then-outstanding \$1.15 billion senior convertible debentures as the effect was not dilutive for that period, using the if-converted method pursuant to SFAS No. 128, Earnings per Share . The senior convertible debentures were redeemed in September 2005.

### 6. SHARE-BASED COMPENSATION

Effective November 1, 2005, Agilent adopted the provisions of SFAS No. 123 (R) which requires the measurement and recognition of compensation expense for all share-based payment awards made to our employees and directors including employee stock option awards, employee stock purchases made under our Employee Stock Purchase Plan (ESPP) and non-vested performance share awards granted to selected members of our senior management under the LTPP based on estimated fair values. Agilent previously applied the provisions of APB No. 25 and related Interpretations and provided the required pro forma disclosures under SFAS No. 123, Accounting for Stock-Based Compensation, (SFAS No. 123).

Following the Verigy IPO, Verigy granted new share-based payment awards to their employees and directors including employee stock option awards and employee stock purchases made under Verigy s ESPP. Included in Agilent s share-based compensation expense and recorded under the provisions of SFAS No. 123 (R) is compensation expense for the new Verigy awards. Verigy s compensation expense is based on the estimated grant date fair value method required under SFAS No. 123 (R) using a straight-line amortization method.

The following tables disclose Agilent awards excluding new Verigy awards and new Verigy awards separately with the exception of the share-based compensation expense disclosures.

As a result of the Verigy IPO and upon final distribution of Verigy shares by Agilent, non-vested Agilent stock options held by Verigy employees will forfeit. To the extent options are vested as of the date of distribution, Verigy employees will have a period of up to three months in which to exercise the Agilent options before such options are cancelled. Retirement eligible Verigy employees will have a period of up to three years in which to exercise the Agilent options before such options are cancelled. To the extent that the Agilent options were not vested as of the distribution date, Verigy will issue new Verigy options.

### Pro forma Information for Periods Prior to the Adoption of SFAS No. 123 (R)

Prior to the adoption of SFAS No. 123 (R), Agilent provided the disclosures required under SFAS No. 123, as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosures. No employee share-based compensation expense was reflected in our results of operations for the three and nine months ended July 31, 2005 for employee stock option awards

as all options were granted with an exercise price equal to the market value of the underlying common stock on the date of grant. Our ESPP was deemed non-compensatory under the provisions of APB No. 25. Compensation expense for the non-vested performance shares granted under the LTPP was recognized based on the market price of our stock each period. Forfeitures of awards were recognized as they occurred. Previously reported amounts have not been restated.

The pro forma information for the three and nine months ended July 31, 2005 was as follows:

|   | Three Months<br>Ended<br>July 31,<br>2005<br>(in millions, except per s |      |   |      | Nine Months<br>Ended<br>July 31,<br>2005<br>share data) |   |  |
|---|---|------|---|------|---|---|--|
| Net income as reported  | \$  | 104  |   | \$   | 302   |   |  |
| APB No. 25 compensation recognized in net income, as reported | 2   |      |   | 4    |   |   |  |
| SFAS No. 123 based compensation                               | (53   |      | ) | (164 |   | ) |  |
| Tax benefit   | 4   |      |   | 11   |   |   |  |
| Net income pro forma  | \$  | 57   |   | \$   | 153   |   |  |
| Net income per share:   |   |      |   |      |   |   |  |
| As reported:  |   |      |   |      |   |   |  |
| Basic   | \$  | 0.21 |   | \$   | 0.61  |   |  |
| Diluted   | \$  | 0.20 |   | \$   | 0.61  |   |  |
|   |   |      |   |      |   |   |  |
| Pro forma:  |   |      |   |      |   |   |  |
| Basic and diluted   | \$  | 0.12 |   | \$   | 0.31  |   |  |

### Impact of SFAS No. 123 (R)

Agilent adopted SFAS No. 123 (R) using the modified prospective transition method beginning November 1, 2005. Accordingly, during the nine months ended July 31, 2006, we recorded share-based compensation expense for awards granted prior to but not yet vested as of November 1, 2005 as if the fair value method required for pro forma disclosure under SFAS No. 123 were in effect for expense recognition purposes adjusted for estimated forfeitures. For these awards, we have continued to recognize compensation expense using the accelerated amortization method under FIN 28. For share-based awards granted after November 1, 2005 we have recognized compensation expense based on the estimated grant date fair value method required under SFAS No. 123 (R). For these awards we have recognized compensation expense using a straight-line amortization method. As SFAS No. 123 (R) requires that share-based compensation expense be based on awards that are ultimately expected to vest, estimated share-based compensation for the three and nine months ended July 31, 2006 has been reduced for estimated forfeitures. The impact on our results for share-based compensation, including the compensation expense related to new Verigy awards, for the three and nine months ended July 31, 2006 was as follows:

|   | Ende<br>July 3<br>2006 |      | Nine M<br>Ended<br>July 31<br>2006<br>share data) |      |
|---|------------------------|------|---|------|
| Cost of products and services                               | \$                     | 7    | \$  | 23   |
| Research and development                                    | 3                      |      | 14  |      |
| Selling, general and administrative                         | 11                     |      | 45  |      |
| Share-based compensation expense in continuing operations   | \$                     | 21   | \$  | 82   |
| Share-based compensation expense in discontinued operations |                        |      | 3   |      |
| Total share-based compensation expense                      | \$                     | 21   | \$  | 85   |
|   |                        |      |   |      |
| Impact on continuing operations per share:                  |                        |      |   |      |
| Basic   | \$                     | 0.05 | \$  | 0.19 |
| Diluted   | \$                     | 0.05 | \$  | 0.18 |
| Impact on discontinued operations per share:                |                        |      |   |      |
| Basic   |                        |      | \$  | 0.01 |
| Diluted   |                        |      | \$  | 0.01 |

| Impact on net income per share: |            |         |  |
|---------------------------------|------------|---------|--|
| Basic                           | \$<br>0.05 | \$ 0.20 |  |
| Diluted                         | \$<br>0.05 | \$ 0.19 |  |
|                                 |            |         |  |

Share-based compensation capitalized within inventory at July 31, 2006 and April 30, 2006 was zero and \$1.7 million, respectively.

The weighted average grant date fair value of options, as determined under SFAS No. 123 (R), granted during the three and nine months ended July 31, 2006 was \$10.85 and \$10.47 per share, respectively. For the three and nine months ended July 31, 2006 the windfall tax benefit realized from exercised stock options and similar awards was immaterial. As of July 31, 2006, the total unrecorded deferred share-based compensation balance for non-vested shares, net of expected forfeitures, was approximately \$111 million which is expected to be amortized over a weighted-average period of 2.4 years.

The weighted average grant date fair value of the new Verigy options, as determined under SFAS No. 123 (R), granted during the three and nine month periods ended July 31, 2006 was \$7.28 and \$7.28 per share, respectively. For the three and nine months ended July 31, 2006, the tax benefit realized from exercised stock options and similar awards was immaterial. As of July 31, 2006, the total unrecorded deferred share-based compensation balance for non-vested shares, net of expected forfeitures was approximately \$11 million.

#### **Valuation Assumptions**

For the three and nine months ended July 31, 2006 and 2005, the fair value of share-based awards for employee stock option awards, restricted stock and employee stock purchases made under our ESPP was estimated using the Black-Scholes option pricing model. In fiscal year 2006, shares granted under the LTPP were valued using a Monte Carlo simulation. For the three and nine months ended July 31, 2005, shares granted under the LTPP were valued using the variable accounting method under APB No. 25. During the three months ended July 31, 2006 and 2005 there were no LTPP shares granted. The weighted average assumptions used for options granted and ESPP purchases during the three and nine months ended July 31, 2006 and 2005 were as follows:

|   | Three Mon<br>July 31,<br>2006 | ths Ended | 2005        |   | Nine Month<br>July 31,<br>2006 | ıs Ended | 2005      |   |
|---|-------------------------------|-----------|-------------|---|--------------------------------|----------|-----------|---|
| Stock Option Plans:                     |                               |           |             |   |                                |          |           |   |
| Risk-free interest rate                 | 5.0                           | %         | 3.9         | % | 4.3                            | %        | 3.5       | % |
| Dividend yield                          | 0                             | %         | 0           | % | 0                              | %        | 0         | % |
| Volatility                              | 31                            | %         | 31          | % | 29                             | %        | 39        | % |
| Expected life                           | 4.25 yrs                      |           | 4 yrs       |   | 4.25 yrs                       |          | 4 yrs     |   |
|   |                               |           |             |   |                                |          |           |   |
| ESPP:                                   |                               |           |             |   |                                |          |           |   |
| Risk-free interest rate                 | 5.0                           | %         | 3.3         | % | 4.5                            | %        | 2.4       | % |
| Dividend yield                          | 0                             | %         | 0           | % | 0                              | %        | 0         | % |
| Volatility                              | 26                            | %         | 26          | % | 29                             | %        | 37        | % |
| Expected life                           | 0.5 yrs                       |           | 0.5-1.5 yrs |   | 0.5-1 yrs                      |          | 0.5-2 yrs |   |
|   |                               |           |             |   |                                |          |           |   |
| LTPP:                                   |                               |           |             |   |                                |          |           |   |
| Volatility of Agilent shares            |                               |           | N/A         |   | 28                             | %        | N/A       |   |
| Volatility of comparator-company shares |                               |           | N/A         |   | 23%-82                         | %        | N/A       |   |
| Price-wise correlation with comparators |                               |           | N/A         |   | 50                             | %        | N/A       |   |

Both the Black-Scholes and Monte Carlo simulation fair value models require the use of highly subjective and complex assumptions, including the option s expected life and the price volatility of the underlying stock. Beginning November 1, 2005, the expected stock price volatility assumption was determined using the implied volatility for our stock. Prior to the adoption of SFAS No. 123 (R), we used a combination of historical and implied volatility in deriving our expected volatility assumption. We have determined that implied volatility is more reflective of market conditions and a better indicator of expected volatility than a combined method of determining volatility.

### Share-Based Payment Award Activity

The following table summarizes equity share-based payment award activity for the nine months ended July 31, 2006:

|                             | Available for<br>Grant<br>(in thousands) |   | Awards<br>Outstanding |   | 0  | ed Average<br>e Price |
|-----------------------------|--|---|-----------------------|---|----|-----------------------|
| Balance at October 31, 2005 | 41,322                                   |   | 72,540                |   | \$ | 28                    |
| Granted                     | (8,247                                   | ) | 8,247                 |   | \$ | 34                    |
| Exercised                   |  |   | (17,424               | ) | \$ | 25                    |
| Cancelled/forfeited         | 2,493                                    |   | (2,493                | ) | \$ | 38                    |
| Plan shares expired         |  |   | (1,005                | ) | \$ | 43                    |
| Balance at July 31, 2006    | 35,568                                   |   | 59,865                |   | \$ | 29                    |

The options outstanding and exercisable for equity share-based payment awards as of July 31, 2006 were in the following exercise price ranges:

| Range of<br>Exercise<br>Prices | Options Outsta<br>Number<br>Outstanding<br>(in | Weighted<br>Average<br>Remaining<br>Contractual<br>Life | Av | eighted<br>erage<br>ercise<br>ice | Int<br>Va<br>(in | Options Exe<br>Aggregate<br>Intrinsic Number<br>Value Exercisable<br>(in (in<br>thousands) thousands) |            | Weighted<br>Average<br>Remaining<br>Contractual<br>Life | Av | eighted<br>erage<br>ercise<br>ice | Int | gregate<br>rinsic Value |
|--------------------------------|--|---|----|-----------------------------------|------------------|---|------------|---|----|-----------------------------------|-----|-------------------------|
|                                | thousands)                                     | (in years)  |    |                                   |                  |   | thousands) | (in years)  |    |                                   | (in | thousands)              |
| \$ 0 - 15                      | 898  | 5.9   | \$ | 12                                | \$               | 14,737  | 738        | 5.7   | \$ | 13                                | \$  | 11,735                  |
| \$15.01 - 25                   | 15,232   | 7.4   | \$ | 20                                | \$               | 132,546   | 7,350      | 6.9   | \$ | 19                                | \$  | 71,471                  |
| \$25.01 - 30                   | 20,043   | 6.0   | \$ | 27                                | \$               | 24,241  | 19,266     | 5.9   | \$ | 27                                | \$  | 23,459                  |
| \$30.01 - 40                   | 19,225   | 7.3   | \$ | 34                                |                  |   | 7,840      | 5.0   | \$ | 35                                |     |                         |
| \$40.01 - 50                   | 2,582  | 2.7   | \$ | 44                                |                  |   | 2,582      | 2.7   | \$ | 44                                |     |                         |
| \$50.01 and                    |  |   |    |                                   |                  |   |            |   |    |                                   |     |                         |
| over                           | 1,885  | 4.0   | \$ | 65                                |                  |   | 1,885      | 4.0   | \$ | 65                                |     |                         |
|                                | 59,865   | 6.6   | \$ | 29                                | \$               | 171,524   | 39,661     | 5.6   | \$ | 30                                | \$  | 106,665                 |

The aggregate intrinsic value in the table above represents the total pretax intrinsic value, based on the company s closing stock price of \$28.44 at July 31, 2006, which would have been received by award holders had all award holders exercised their awards that were in-the-money as of that date. The total number of in-the-money awards exercisable as of July 31, 2006 was approximately 24 million. The aggregate intrinsic value of awards exercised during the three and nine months ended July 31, 2006 was \$5 million and \$75 million, respectively.

As of July 31, 2006, securities authorized and available for issuance in connection with our ESPP were 25,032,661. Shares authorized for issuance in connection with the ESPP are subject to an automatic annual increase of the lesser of one percent of the outstanding common stock of Agilent or an amount determined by the Compensation Committee of our Board of Directors. In no event shall the number of shares authorized for issuance in connection with the ESPP exceed 75 million shares.

### Valuation Assumptions for New Verigy Awards

The fair value of the new Verigy awards granted was estimated at grant date using a Black-Scholes options-pricing model with the following weighted-average assumptions:

|                                      | Three Months Ender<br>July 31, 2006 | ł | Nine Months Ended<br>July 31, 2006 |   |
|--------------------------------------|-------------------------------------|---|------------------------------------|---|
| Risk-free interest rate for options  | 5.0                                 | % | 5.0                                | % |
| Risk-free interest rate for the ESPP | 5.0                                 | % | 5.0                                | % |
| Dividend yield                       | 0                                   | % | 0                                  | % |
| Volatility for options               | 56                                  | % | 56                                 | % |
| Volatility for the ESPP              | 39                                  | % | 39                                 | % |

| Expected option life       | 4.10 yrs | 4.10 yrs |
|----------------------------|----------|----------|
| Expected life for the ESPP | 0.5 yrs  | 0.5 yrs  |

Because Verigy does not have historical data, they used data from peer companies to determine their assumptions for the expected option life and the volatility of their stock price. For the risk-free interest rate, they used the rate of return on US Treasury Strips.

#### Share-Based Payment Award Activity for New Verigy Options

The following table summarizes equity share-based payment award activity for new Verigy options for the nine months ended July 31, 2006:

|                                    | Awards Outstanding<br>(in thousands) | Weightee<br>Exercise | d Average<br>Price |
|------------------------------------|--------------------------------------|----------------------|--------------------|
| Outstanding as of October 31, 2005 |                                      |                      |                    |
| Granted                            | 1,202                                | \$                   | 15                 |
| Exercised                          |                                      |                      |                    |
| Cancellations                      | (2)                                  | \$                   | 15                 |
| Outstanding as of July 31, 2006    | 1,200                                | \$                   | 15                 |

The following table summarizes information about all options to purchase shares of Verigy ordinary shares outstanding at July 31, 2006:

|                 | <b>Options Outstanding</b> |             |         |    |                 |              |  |  |
|-----------------|----------------------------|-------------|---------|----|-----------------|--------------|--|--|
|                 |                            | Weighted    |         |    |                 |              |  |  |
|                 |                            | Average     | Weight  | ed |                 |              |  |  |
|                 |                            | Remaining   | Average |    |                 |              |  |  |
| Range of        | Number                     | Contractual | Exercis | e  | Aggregate       |              |  |  |
| Exercise Prices | Outstanding                | Life        | Price   |    | Intrinsic Value |              |  |  |
|                 | (in thousands)             | (in years)  |         |    | (iı             | n thousands) |  |  |
| \$ 0 15         | 1,197                      | 6.9         | \$      | 15 | \$              | 23           |  |  |
| \$15.01 20      | 3                          | 7.0         | \$      | 16 |                 |              |  |  |
|                 | 1,200                      | 6.9         | \$      | 15 | \$              | 23           |  |  |

The aggregate intrinsic value in the table above represents the total pretax intrinsic value, based on Verigy s closing stock price of \$14.95 at July 31, 2006, which would have been received by award holders had all award holders exercised their awards that were in-the-money as of that date. As of July 31, 2006, none of the new Verigy options were exercisable. Pursuant to the vesting schedule for the director and employee options granted to date by Verigy, the first vesting date for any grant is January 8, 2007.

#### 7. INVENTORY

|                                  | July 31,<br>2006<br>(in millions) | October 31,<br>2005 |
|----------------------------------|-----------------------------------|---------------------|
| Finished goods                   | \$ 320                            | \$ 306              |
| Work in progress                 | 66                                | 63                  |
| Raw materials                    | 319                               | 353                 |
|                                  |                                   |                     |
| Total inventory, net of reserves | \$ 705                            | \$ 722              |

### 8. GOODWILL AND OTHER INTANGIBLE ASSETS

The following table presents goodwill balances and the movements for each of our reportable segments during the nine months ended July 31, 2006:

|  | Electronic<br>Measurement<br>(in millions) |     | Bio-analytical<br>Measurement |    | Semiconductor<br>Test Solutions |    | Tota | I   |
|--|--|-----|-------------------------------|----|---------------------------------|----|------|-----|
| Goodwill at October 31, 2005           | \$ 2                                       | 245 | \$                            | 52 | \$                              | 27 | \$   | 324 |
| Goodwill arising from new acquisitions | 4  |     | 60                            |    |                                 |    | 64   |     |
| Foreign currency translation impact    | 4  |     | 2                             |    | 1                               |    | 7    |     |

| Goodwill at July 31, 2006                           | \$     | 253              | \$      | 114              | \$        | 28     | \$<br>395 |
|---|--------|------------------|---------|------------------|-----------|--------|-----------|
| The component parts of other intangibles as of July | 31, 20 | 06 and October 3 | 1, 2005 | are shown in the | e table l | below: |           |
|   | - , -  |                  | ,       |                  |           |        |           |

|                         | Purchased Other Intangible Assets |       |                             |      |   |                   |    |  |  |
|-------------------------|-----------------------------------|-------|-----------------------------|------|---|-------------------|----|--|--|
|                         | Amo                               | rying | Accumulated<br>Amortization |      |   | Net Book<br>Value |    |  |  |
| As of October 31, 2005: |                                   |       |                             |      |   |                   |    |  |  |
| Purchased technology    | \$                                | 153   | \$                          | (126 | ) | \$                | 27 |  |  |
| Customer relationships  | 38                                |       | (27                         |      | ) | 11                |    |  |  |
| Total                   | \$                                | 191   | \$                          | (153 | ) | \$                | 38 |  |  |
|                         |                                   |       |                             |      |   |                   |    |  |  |
| As of July 31, 2006:    |                                   |       |                             |      |   |                   |    |  |  |
| Purchased technology    | \$                                | 207   | \$                          | (138 | ) | \$                | 69 |  |  |
| Customer relationships  | 48                                |       | (31                         |      | ) | 17                |    |  |  |
| Total                   | \$                                | 255   | \$                          | (169 | ) | \$                | 86 |  |  |

We recorded approximately \$64 million of other intangibles during the nine months ended July 31, 2006.

In February 2006, we acquired the remaining 49 percent minority interest in Yokogawa Analytical Systems, a joint venture between Agilent and Yokogawa Electrical Corporation. This acquisition resulted in the recording of \$43 million in intangible assets and \$60 million of goodwill. In addition, during the nine months ended July 31, 2006 we recorded one acquisition, one earn out payment on an acquisition completed in 2005, and one joint venture buyout payment. Pro forma disclosures are not presented for these acquisitions as they were not material.

Amortization of intangible assets was \$7 million and \$18 million for the three and nine months ended July 31, 2006, respectively and \$4 million and \$10 million for the same periods in the prior year. Accumulated amortization includes approximately \$2 million favorable impact related to currency. Future amortization expense related to existing purchased intangible assets is estimated to be \$7 million for the remainder of 2006, \$25 million for 2007, \$18 million for 2008 and \$36 million thereafter.

### 9. RESTRICTED CASH AND CASH EQUIVALENTS

As of July 31, 2006, \$1,605 million was reported as restricted cash and cash equivalents on our condensed consolidated balance sheet. Of this amount, \$1,581 million was short-term restricted commercial paper maintained in connection with our obligations to a counterparty pursuant to the Master Repurchase Agreement and related Confirmation entered into on January 27, 2006 and reported as long-term debt on our condensed consolidated balance sheet. See Note 13, Long-Term Debt and Credit Facilities.

### 10. WARRANTIES

### Standard Warranty

Our standard warranty terms typically extend for one year from the date of delivery, but our current accrual balance includes obligations for three year agreements from prior periods. We accrue for standard warranty costs in accordance with SFAS No. 5, Accounting for Contingencies (SFAS No. 5), based on historical trends in warranty charges as a percentage of gross product shipments. The accruals are reviewed regularly and adjusted periodically to reflect changes in warranty cost estimates. Estimated warranty charges are recorded within cost of products in the period products are sold.

|  | FY 2006<br>(in millions) | FY 2005 |
|--|--------------------------|---------|
| Beginning balance at November 1,   | \$ 46                    | \$ 59   |
| Accruals for warranties issued during the period                             | 44                       | 41      |
| Accruals related to pre-existing warranties (including changes in estimates) | (1)                      | 6       |
| Settlements made during the period   | (51)                     | (59)    |
| Ending balance at July 31,   | \$ 38                    | \$ 47   |

Revenue from our extended warranty contracts with terms beyond one year is deferred and recognized on a straight-line basis over the contract period. Related costs are expensed as incurred. Short-term amounts are included in deferred revenue on the condensed consolidated balance sheet and were \$47 million and \$33 million at July 31, 2006 and October 31, 2005, respectively. The long-term amounts are recorded in other liabilities on the condensed consolidated balance sheet and were \$64 million and \$56 million at July 31, 2006, respectively.

|                                       | FY 2006 F     | Y 2005 |
|---------------------------------------|---------------|--------|
|                                       | (in millions) |        |
| Beginning balance at November 1,      | \$ 89 \$      | 57     |
| Recognition of revenue                | (26) (1       | ) (2)  |
| Deferral of revenue for new contracts | 48 3          | 5      |
| Ending balance at July 31,            | \$ 111 \$     | 81     |

### 11. RESTRUCTURING AND ASSET IMPAIRMENT

We initiated several restructuring plans in prior periods: the 2001 Plan, the 2002 Plan and the 2003 Plan (Prior Plans). The workforce reduction portion of the Prior Plans was completed during fiscal year 2005. The consolidation of excess facilities portion of Prior Plans is expected to be completed within the next five years. In addition, there may be future changes in estimates for the consolidation of excess facilities related to changes in market conditions from those originally expected at the time the charges were recorded.

In the fourth quarter of 2005, we announced the sale of our semiconductor products business, which was completed on December 1, 2005. We also announced our intention to spin-off our semiconductor test solutions business. As a consequence, we launched a new restructuring program (the FY05 Plan ) in the fourth quarter of 2005 to align our workforce with our smaller revenue base. During the third quarter of 2006, we continued to execute the FY05 plan, which consists of voluntary and involuntary terminations.

A summary of restructuring activity for the nine months ended July 31, 2006 is shown in the table below:

|                                    | Workforce<br>Reduction<br>(in millions) | Consolidation<br>of Excess<br>Facilities | Impairments | Total |
|------------------------------------|---|--|-------------|-------|
| Ending balance at October 31, 2005 | \$ 44                                   | \$ 49                                    |             | \$ 93 |
| Total charge                       | 95                                      | 24                                       | 26          | 145   |
| Asset impairments                  |   |  | (26)        | (26)  |
| Cash payments                      | (117)                                   | (19)                                     |             | (136) |
|                                    |   |  |             |       |
| Ending balance at July 31, 2006    | \$ 22                                   | \$ 54                                    |             | \$ 76 |

The restructuring accrual for all plans, which totaled \$76 million as of July 31, 2006 and \$93 million as of October 31, 2005, is recorded in other accrued liabilities and other long-term liabilities on the condensed consolidated balance sheet and represents estimated future cash outlays. Execution of the workforce reduction component of the FY05 Plan is expected to be completed during fiscal year 2007, however lease payments for excess facilities are expected to extend over the next five years.

During the nine months ended July 31, 2006, we consolidated several facilities due to changes in our organizational structure and recorded impairment charges of \$26 million.

A summary of the statement of operations impact of the charges resulting from all restructuring plans is shown below:

|   | Three Month<br>July 31,<br>2006<br>(in millions) | s Ended<br>2005 | Nine Months  <br>July 31,<br>2006 | Ended<br>2005 |
|---|--|-----------------|-----------------------------------|---------------|
| Cost of products and services                                       | \$8  | \$ 13           | \$ 27                             | \$ 17         |
| Research and development  | 4  | 7               | 23                                | 9             |
| Selling, general and administrative                                 | 28   | 13              | 95                                | 18            |
| Restructuring and asset impairment charges in continuing operations | \$ 40  | \$ 33           | \$ 145                            | \$ 44         |
| Restructuring charges in discontinued operations                    |  | 8               |                                   | 10            |
| Total restructuring and asset impairment charges                    | \$ 40  | \$ 41           | \$ 145                            | \$ 54         |

### Gain on sale of Palo Alto headquarters and San Jose site

In May 2006, we completed the sale of our headquarters site in Palo Alto, California. As part of the sale transaction, we will lease back this site and occupy it until the company completes the move to our Santa Clara campus in the fourth quarter of 2006. Total consideration from the sale was \$98.5 million and we recorded a gain of \$65 million.

During the second quarter of fiscal year 2006, we sold our San Jose site as part of our facilities consolidation process for a total consideration of \$88 million and recorded a gain of \$56 million.

### 12. RETIREMENT AND POST RETIREMENT PENSION PLANS

*Components of net periodic costs.* For the three and nine months ended July 31, 2006 and 2005, our net pension and post retirement benefit costs were comprised of:

|  | U.S |              |     | End<br>200 | ed July 3 | 31, | Non<br>Plar<br>2000 |    |   | 200 | -  |   |     | 5. Post<br>nefit Pl |   | reme<br>20( |    |   |
|--|-----|--------------|-----|------------|-----------|-----|---------------------|----|---|-----|----|---|-----|---------------------|---|-------------|----|---|
|  |     | o<br>million | ıs) | 200        | 5         |     | 2000                | D  |   | 200 | 5  |   | 200 | 0                   |   | 200         | 15 |   |
| Service cost benefits earned during the period | \$  | 11           |     | \$         | 16        |     | \$                  | 11 |   | \$  | 10 |   | \$  | 1                   |   | \$          | 2  |   |
| Interest cost on benefit obligation            | 10  |              |     | 10         |           |     | 15                  |    |   | 14  |    |   | 7   |                     |   | 7           |    |   |
| Expected return on plan assets                 | (13 | 3            | )   | (12        |           | )   | (21                 |    | ) | (18 |    | ) | (6  |                     | ) | (6          |    | ) |
| Amortization and deferrals:                    |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Actuarial (gain) loss                          | (1  |              | )   |            |           |     | 9                   |    |   | 8   |    |   | 1   |                     |   | 2           |    |   |
| Prior service cost                             |     |              |     |            |           |     |                     |    |   |     |    |   | (2  |                     | ) | (3          |    | ) |
|  |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Net plan costs                                 | \$  | 7            |     | \$         | 14        |     | \$                  | 14 |   | \$  | 14 |   | \$  | 1                   |   | \$          | 2  |   |
|  |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Curtailments                                   | (12 | 2            | )   |            |           |     | 1                   |    |   |     |    |   | (12 | 2                   | ) |             |    |   |
| Settlements                                    | (4  |              | )   |            |           |     | (4                  |    | ) |     |    |   |     |                     |   |             |    |   |
|  |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Total net plan (income) costs                  | \$  | (9           | )   | \$         | 14        |     | \$                  | 11 |   | \$  | 14 |   | \$  | (11                 | ) | \$          | 2  |   |
|  |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Distribution of net plan costs                 |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Continuing operations                          | \$  | (9           | )   | \$         | 12        |     | \$                  | 11 |   | \$  | 14 |   | \$  | (11                 | ) | \$          | 2  |   |
| Discontinued operations                        |     |              |     | 2          |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
|  |     |              |     |            |           |     |                     |    |   |     |    |   |     |                     |   |             |    |   |
| Net plan (income) costs                        | \$  | (9           | )   | \$         | 14        |     | \$                  | 11 |   | \$  | 14 |   | \$  | (11                 | ) | \$          | 2  |   |

|  | Pensions<br>U.S. Plan<br>Nine Mo | ns   | nded July 31 | ι, | Non-U.S.<br>Plans |   |     |    |   |     | 5. Post<br>nefit Pl |   | reme | nt |   |
|--|----------------------------------|------|--------------|----|-------------------|---|-----|----|---|-----|---------------------|---|------|----|---|
|  | 2006<br>(in millio               | ons) | 2005         |    | 2006              |   | 200 | )5 |   | 200 | )6                  |   | 20   | 05 |   |
| Service cost benefits earned during the period | \$ 35                            | , i  | \$ 48        |    | \$ 33             |   | \$  | 30 |   | \$  | 3                   |   | \$   | 4  |   |
| Interest cost on benefit obligation            | 30                               |      | 30           |    | 43                |   | 44  |    |   | 21  |                     |   | 21   |    |   |
| Expected return on plan assets                 | (39                              | )    | (36          | )  | (59               | ) | (55 | 5  | ) | (18 | 3                   | ) | (1   | 3  | ) |
| Amortization and deferrals:                    |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Actuarial (gain) loss                          | (2                               | )    |              |    | 25                |   | 24  |    |   | 5   |                     |   | 6    |    |   |
| Prior service cost                             |                                  |      |              |    |                   |   |     |    |   | (8  |                     | ) | (9   |    | ) |
|  |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Net plan costs                                 | \$ 24                            |      | \$ 42        |    | \$ 42             |   | \$  | 43 |   | \$  | 3                   |   | \$   | 4  |   |
|  |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Curtailments                                   | (34                              | )    |              |    | 1                 |   |     |    |   | (33 | 3                   | ) |      |    |   |
| Settlements                                    | (4                               | )    |              |    | (12               | ) |     |    |   |     |                     |   |      |    |   |
|  |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Total net plan (income) costs                  | \$ (14                           | )    | \$ 42        |    | \$ 31             |   | \$  | 43 |   | \$  | (30                 | ) | \$   | 4  |   |
|  |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Distribution of net plan costs                 |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Continuing operations                          | \$7                              |      | \$ 36        |    | \$ 39             |   | \$  | 43 |   | \$  | (9                  | ) | \$   | 4  |   |
| Discontinued operations                        | (21                              | )    | 6            |    | (8                | ) |     |    |   | (21 | l                   | ) |      |    |   |
|  |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |
| Net plan (income) costs                        | \$ (14                           | )    | \$ 42        |    | \$ 31             |   | \$  | 43 |   | \$  | (30                 | ) | \$   | 4  |   |
|  |                                  |      |              |    |                   |   |     |    |   |     |                     |   |      |    |   |

As of December 1, 2005, due to the divestiture of the semiconductor products business, we recorded curtailments and settlements as required by SFAS No. 88, Employers Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits, (SFAS No. 88). The impact to the U.S. Plans and the U.S. Post Retirement Benefit Plan was curtailment gains of \$22 million and \$21 million, respectively. The impact on the Non-U.S. Plans was a settlement gain of \$8 million.

Due to the separation of our semiconductor test solutions business into a separate legal company, Verigy, as of June 1, 2006, and due to significant workforce reductions, we recorded curtailments and settlements as required by SFAS No. 88 in the third quarter. The impact to the U.S. Plans and the U.S. Post Retirement Benefit Plan was a curtailment gain of \$12 million and \$12 million, respectively as well as a \$4 million settlement gain relating to the U.S. Plans. The impact to the Non-U.S. Plans was a curtailment loss of \$1 million and a settlement gain of \$4 million.

As of October 31, 2005, the accumulated benefit obligation exceeded the fair value of the plan assets for our Non-U.S. Plans thus requiring us to record an additional minimum pension liability of \$55 million. On June 1, 2006, in accordance with the separation agreement between Agilent and Verigy, the liability for Verigy employee pension benefits was transferred to separate Verigy pension plans. Agilent funded the pension liability to the extent of the accumulated benefit obligation out of operating cash. The funded status of the Non-U.S. plans required us to reverse \$53 million of the additional minimum liability along with the related deferred tax impacts, of approximately \$20 million. As of July 31, 2006 we have \$2 million of additional minimum pension liability for our Non-U.S. pension plans.

We contributed approximately \$44 million to fund our various defined benefit plans during the three months ended July 31, 2006, including a \$31 million contribution to the Verigy pension plans as noted above and \$18 million for the same period in 2005. We contributed approximately \$114 million to fund our various defined benefit plans during the nine months ended July 31, 2006 and \$73 million for the same period in 2005. We expect to contribute approximately \$8 million during the remainder of fiscal 2006, and in addition, in accordance with the master separation and distribution agreement, we will contribute approximately \$8 million to fund the Verigy pension plans after the distribution.

### 13. LONG-TERM DEBT AND CREDIT FACILITIES

In January 2006, Agilent Technologies World Trade, Inc., a consolidated wholly owned subsidiary of Agilent (World Trade), entered into a Master Repurchase Agreement and related Confirmation (together, the Repurchase Agreement) with a counterparty pursuant to which World Trade sold 15,000 Class A preferred shares of one of its wholly owned subsidiaries to a counterparty, having an aggregate liquidation preference of \$1.5 billion. Pursuant to the Repurchase Agreement, World Trade is obligated to repurchase from the counterparty those preferred shares for 100 percent of their aggregate liquidation preference in January 2011. The \$1.5 billion obligation of our subsidiary to repurchase the preferred shares has been treated as long-term debt on our condensed consolidated balance sheet. The related debt issuance costs of \$25 million have been deferred and recognized in other assets on our condensed consolidated balance sheet and will be amortized over the life of the Repurchase Agreement.

Under the Repurchase Agreement, World Trade is obligated to make quarterly payments to the counterparty at a rate per annum, reset quarterly, equal to three-month LIBOR plus 28 basis points. Agilent has unconditionally and irrevocably guaranteed to the counterparty the timely payment of all obligations of World Trade. The Repurchase Agreement contains customary events of default but no financial covenants. Under the Repurchase Agreement, our subsidiary has the right to accelerate the repurchase of all or any portion of the preferred shares prior to January 2011.

In connection with the Repurchase Agreement, World Trade s wholly owned subsidiary is required to hold short-term investments. As of July 31, 2006, these investments were approximately \$1,581 million. These have been separately disclosed as restricted cash and cash equivalents on our condensed consolidated balance sheet. See Note 9, Restricted Cash and Cash Equivalents.

In December 2005, we drew down \$700 million on a \$1 billion senior secured term borrowing facility to help finance our share repurchase program. The term facility allowed us a one-time borrowing at an interest rate equal to one-month LIBOR plus 30 basis points per annum, or for shorter LIBOR periods if we and the lenders so agree. In January 2006, we applied \$700 million of the proceeds from the Repurchase Agreement to repay the full amount borrowed under the Credit Agreement. Total interest expense on the senior secured term borrowing facility was \$3.6 million. The senior secured term borrowing facility expired in the first quarter of fiscal 2006.

### 14. STOCK REPURCHASE PROGRAM

During the fourth quarter of 2005, our Board of Directors authorized a stock repurchase program of up to \$4,466 million of our common stock. Under the program, during the fourth quarter of 2005, we repurchased 8.9 million shares for \$290 million. In November 2005, we announced our plan to commence a modified Dutch Auction tender offer for an additional 73 million shares under the program with the right to repurchase up to an additional 2 percent of our outstanding shares as of October 31, 2005. In December 2005, the tender offer expired, and we agreed to accept for payment 83 million shares at a purchase price of \$36 per share for an aggregate amount of approximately \$3 billion.

During the third quarter of 2006, we completed our stock repurchase program. Since the initial announcement in the fourth quarter of 2005, we have repurchased approximately 125 million shares of our common stock for approximately \$4,466 million. In addition, we capitalized \$3 million of service and legal fees. Such shares are held as treasury stock and the related costs are accounted for using the cost method.

### **15. COMPREHENSIVE INCOME**

The following table presents the components of comprehensive income:

|  | Jul<br>200 | ree Mont<br>y 31,<br>)6<br>millions) |   | nded<br>200 | 5   |   |
|--|------------|--------------------------------------|---|-------------|-----|---|
| Net income   | \$         | 227                                  |   | \$          | 104 |   |
| Other comprehensive income:                                |            |                                      |   |             |     |   |
| Change in unrealized gain (loss) on investments            | (2         |                                      | ) | 5           |     |   |
| Change in unrealized gain (loss) on derivative instruments | (2         |                                      | ) | 10          |     |   |
| Foreign currency translation                               | 9          |                                      |   | (86         |     | ) |
| Change in minimum pension liability                        | 53         |                                      |   |             |     |   |
| Deferred taxes   | (18        | 3                                    | ) | (5          |     | ) |
| Comprehensive income                                       | \$         | 267                                  |   | \$          | 28  |   |

|  | July<br>200 | e Months<br>y 31,<br>6<br>millions) | Ende | ed<br>2005 | 5   |   |
|--|-------------|-------------------------------------|------|------------|-----|---|
| Net income   | \$          | 3,158                               |      | \$         | 302 |   |
| Other comprehensive income:                                |             |                                     |      |            |     |   |
| Change in unrealized gain (loss) on investments            | (7          |                                     | )    | 14         |     |   |
| Change in unrealized gain (loss) on derivative instruments | (8          |                                     | )    | 15         |     |   |
| Foreign currency translation                               | 46          |                                     |      | (60        |     | ) |
| Change in minimum pension liability                        | 53          |                                     |      | 1          |     |   |
| Deferred taxes   | (17         |                                     | )    | (8         |     | ) |
| Comprehensive income                                       | \$          | 3,225                               |      | \$         | 264 |   |

### 16. OTHER INCOME (EXPENSE), NET

The following table presents the components of other income (expense), net for the three and nine months ended July 31, 2006 and 2005, respectively:

|                                  | Three Months<br>July 31,<br>2006<br>(in millions) |     | ed<br>2005 |   |     | e Montl<br>y 31,<br>6 | ıs End | led<br>200 | 5  |   |
|----------------------------------|---|-----|------------|---|-----|-----------------------|--------|------------|----|---|
| Interest income                  | \$ 49   | :   | \$ 2       | 2 | \$  | 132                   |        | \$         | 51 |   |
| Interest expense                 | (21   | ) ( | (9         | ) | (44 |                       | )      | (24        |    | ) |
| Rental income                    | 4   | ,   | 7          |   | 14  |                       |        | 22         |    |   |
| Investment gains                 | 1   |     |            |   | 12  |                       |        | 8          |    |   |
| Fee for cooperation in tax study | 13  |     |            |   | 13  |                       |        |            |    |   |
| Other, net                       | (2  | ) : | 5          |   | 12  |                       |        | 3          |    |   |
| Other income (expense), net      | \$ 44   | :   | \$ 2.      | 5 | \$  | 139                   |        | \$         | 60 |   |

Interest income is derived principally from short-term commercial paper for our restricted cash and cash equivalents and the investment of our surplus cash balances in bank time deposits and other money market instruments. The fee for cooperation in tax study is related to an agreement with Hewlett-Packard to provide assistance with a Foreign Sales Corporation Maximization Study for years prior to the 2000 spin-off of Agilent from Hewlett-Packard. For its services, Agilent earned a fee which was contingent on tax benefits having been realized.

### 17. PROVISION FOR TAXES

For the three and nine months ended July 31, 2006, we recorded an income tax provision of \$18 million and \$61 million on continuing operations compared to \$19 million and \$53 million in the same periods last year. The income tax provision for the three and nine months ended

July 31, 2006, include a benefit of \$29 million related to the resolution of domestic tax-related issues for years covered by a Tax Sharing Agreement between Agilent and Hewlett Packard. The Tax Sharing Agreement is related to the 2000 spin-off of Agilent from Hewlett-Packard. For the three and nine months ended July 31, 2006, we recorded an income tax provision of zero and \$10 million, compared to \$6 million and \$18 million, respectively, on discontinued operations last year. The provision was recorded for taxes on income generated in jurisdictions other than the U.S. and entities in other foreign jurisdictions in which the company has a full valuation allowance. We intend to maintain a full valuation allowance in these jurisdictions until sufficient positive evidence exists to support the reversal of the valuation allowance.

### 18. EQUITY IN NET INCOME OF UNCONSOLIDATED AFFILIATE AND GAIN ON SALE- LUMILEDS

Lumileds Lighting International, B.V. (Lumileds), was a global joint venture between Agilent and Koninklijke Philips Electronics N.V. (Philips) under a Second Amended and Restated Joint Venture Agreement (the Joint Venture Agreement), dated as of November 29, 2004, between Agilent and Philips. Lumileds manufactures high-power light emitting diodes and solid-state lighting solutions. Our ownership interest in Lumileds was approximately 47 percent as of October 31, 2005, after selling 1 percent of our interest to Philips in the second quarter of 2005. Our equity in the net income of our unconsolidated affiliate including gain on sale of our interest in Lumileds for the three and nine months ended July 31, 2006 was zero and \$901 million, respectively, and \$13 million and \$36 million respectively in the prior year.

On November 28, 2005, we completed the sale of our stake in Lumileds. Pursuant to the Share Purchase Agreement, upon closure of the sale transaction, the Joint Venture Agreement and the ancillary agreements were terminated. The purchase price paid by Philips under the Share Purchase Agreement was \$948.5 million. In addition, Lumileds repaid the \$51 million of outstanding principal debt and accrued interest due to us as of the date of sale under the Credit Agreement, dated as of November 30, 2001.

The following table shows the components of the gain from sale of Lumileds, net of income tax (in millions):

| Proceeds                                 | \$ 949 |
|--|--------|
| Net book value of investments            | (48)   |
| Gain on sale before taxes                | 901    |
| Income taxes                             |        |
| Gain from sale of Lumileds, net of taxes | \$ 901 |

The tax impact of the sale of our Lumileds joint venture primarily reflects the utilization of valuation allowance within the U.S.

### 19. SEPARATION OF OUR SEMICONDUCTOR TEST SOLUTIONS BUSINESS, VERIGY LTD.

On August 15, 2005, Agilent announced its intention to separate its semiconductor test solutions business, Verigy, into a stand-alone publicly traded company. During the third quarter of fiscal 2006, Verigy completed the initial public offering (IPO) of 8.7 million of its ordinary shares at a price of \$15 per share for total net proceeds of \$121 million. As part of the offering, Agilent made a payment to Verigy of \$19 million, the amount by which the net IPO proceeds were insufficient to complete the agreed-upon Verigy initial capitalization of \$140 million. Following the offering, Agilent owns approximately 50 million shares or 85 percent of Verigy s ordinary shares. After the offering and through the expected distribution of Agilent s shares in Verigy, Verigy will be a majority-owned subsidiary of Agilent and its results of operations and financial position will be consolidated in our consolidated financial statements.

As a result of the IPO, Agilent recorded additional paid-in capital of \$74 million related to the excess of the IPO price over the book value of the shares sold. Underwriter fees related to the IPO were approximately \$9 million which were netted against the proceeds. Agilent recorded direct IPO costs of \$2 million related to third-party legal fees, filing fees and other services. In addition, the formation of and transfer of assets to separate Verigy legal entities was subject to income taxes. As a result, Agilent recorded prepaid taxes of \$14 million.

Verigy and Agilent, and, in some cases, their respective subsidiaries, have entered into agreements providing for the June 1, 2006 separation of the semiconductor test solutions business from Agilent, including a master separation and distribution agreement. These agreements cover a variety of matters, including the transfer, ownership and licensing of intellectual property and other assets and liabilities relating to Verigy s businesses, the use of shared facilities, employee and tax-related matters and the transitional services Agilent will provide to Verigy. In addition, an ancillary agreement provided for a \$25 million revolving credit facility from Agilent to Verigy on the separation date with interest at one-month LIBOR plus 50 basis points. Amounts borrowed under the credit facility matured on the 30th day after the closing of Verigy s IPO. As of July 31, 2006, all amounts were paid back and the credit facility has expired. The agreements relating to the separation from Agilent have been negotiated in the context of a parent-subsidiary relationship.

As of July 31, 2006, Agilent s minority interest liability was \$56 million. The distribution of Agilent s remaining shares in Verigy is expected to occur by the end of fiscal 2006. However, there are various conditions to the completion of the distribution and Agilent will determine the timing, structure and all terms of the distribution taking into account factors such as market conditions. Agilent will not be obligated to complete the distribution, and the distribution may not occur by the fiscal year end or at all. Per the transitional services agreement, Agilent expects that the majority of the services provided to Verigy will terminate on or before the distribution date, provided that such services may extend beyond the distribution date if mutually agreed upon by Agilent and Verigy.

### Indemnifications to Verigy

In connection with the spin-off of Verigy, we agreed to indemnify Verigy and its affiliates against damages which it might incur in the future. These indemnifications primarily cover damages relating to liabilities of the businesses that Agilent retained and did not transfer to Verigy, liabilities that might arise under limited portions of Verigy s IPO materials that relate to Agilent, and costs and expenses incurred by Agilent or Verigy to effect the IPO, arising out of the proposed distribution of Verigy ordinary shares owned by Agilent to Agilent s stockholders, or incurred to effect the separation of the semiconductor test solutions business from Agilent to the extent incurred prior to the separation on June 1, 2006.

### 20. SEGMENT INFORMATION

Agilent is a measurement company, providing core bio-analytical and electronic measurement solutions to the communications, electronics, life sciences and chemical analysis industries. During the second half of 2005, we reorganized our business operations into three businesses electronic measurement, bio-analytical measurement, and semiconductor test solutions each of which comprises a reportable segment. As part of the reorganization, we transferred two divisions from our semiconductor test solutions segment formerly known as automated test to the electronic measurement segment. The segments were determined based primarily on how the chief operating decision maker views and evaluates our operations. Other factors, including customer base, homogeneity of products, technology and delivery channels, were also considered in determining our reportable segments on a management basis.

During the second half of 2005, Agilent also announced its intention to separate its semiconductor test solutions business, Verigy, into a stand-alone publicly traded company. In the third quarter of 2006, Verigy completed its IPO. Verigy s standalone results differ from Agilent s presentation of semiconductor test solutions as one of its segments. See Note 19, Separation of Our Semiconductor Test Solutions Business, Verigy Ltd. for further information.

A significant portion of the segments expenses arise from shared services and infrastructure that we have historically provided to the segments in order to realize economies of scale and to efficiently use resources. These expenses, collectively called corporate charges, include costs of centralized research and development, legal, accounting, employee benefits, real estate, insurance services, information technology services, treasury and other corporate infrastructure expenses. Charges are allocated to the segments, and the allocations have been determined on a basis that we considered to be a reasonable reflection of the utilization of services provided to or benefits received by the segments. After its separation on June 1, 2006, Agilent started billing Verigy for their use of shared services under the transition services agreement. Corporate charges previously allocated to our semiconductor products business, but not classified within discontinued operations, were not reallocated to our other segments. These charges are presented below as a component of the reconciliation between the segments income from operations and Agilent s income from continuing operations and are classified as unallocated semiconductor products business corporate charges.

The following tables reflect the results of our reportable segments under our management reporting system. These results are not necessarily in conformity with generally accepted accounting principles in the U.S. The performance of each segment is measured based on several metrics, including income from operations. These results are used, in part, by the chief operating decision maker in evaluating the performance of, and in allocating resources to, each of the segments.

The profitability of each of the segments is measured after excluding amortization and impairment of other intangibles, restructuring and asset impairment charges, investment gains and losses, interest income, interest expense and other items as noted in the reconciliation below.

|                                       | Mea | tronic<br>surement<br>nillions) | -analytical<br>asurement | <br>emiconductor<br>est Solutions |   | Tota | al    |
|---------------------------------------|-----|---------------------------------|--------------------------|-----------------------------------|---|------|-------|
| Three months ended July 31, 2006:     |     |                                 |                          |                                   |   |      |       |
| Total net revenue                     | \$  | 848                             | \$<br>391                | \$<br>214                         |   | \$   | 1,453 |
| Segment income from operations        | \$  | 125                             | \$<br>60                 | \$<br>45                          |   | \$   | 230   |
| Three months ended July 31, 2005:     |     |                                 |                          |                                   |   |      |       |
| Total net revenue                     | \$  | 783                             | \$<br>341                | \$<br>117                         |   | \$   | 1,241 |
| Segment income (loss) from operations | \$  | 77                              | \$<br>42                 | \$<br>(18                         | ) | \$   | 101   |

Our total segment revenues were \$1 million lower as compared to total Agilent net revenue for the three months ended July 31, 2005 due to rounding.

|                                       | Mea | tronic<br>surement<br>nillions) | Bio-analytical<br>Measurement |       | <br>iconductor<br>Solutions |   | Tota | 1     |
|---------------------------------------|-----|---------------------------------|-------------------------------|-------|-----------------------------|---|------|-------|
| Nine months ended July 31, 2006:      |     |                                 |                               |       |                             |   |      |       |
| Total net revenue                     | \$  | 2,509                           | \$                            | 1,136 | \$<br>575                   |   | \$   | 4,220 |
| Segment income from operations        | \$  | 334                             | \$                            | 157   | \$<br>90                    |   | \$   | 581   |
| Nine months ended July 31, 2005:      |     |                                 |                               |       |                             |   |      |       |
| Total net revenue                     | \$  | 2,399                           | \$                            | 1,039 | \$<br>294                   |   | \$   | 3,732 |
| Segment income (loss) from operations | \$  | 229                             | \$                            | 132   | \$<br>(89                   | ) | \$   | 272   |

The following table reconciles reportable segments income from operations to Agilent s total enterprise income from continuing operations before income taxes and equity income:

|   | Three Months Endo<br>July 31, |               |    |     |     |   | Nine Mon<br>July 31, |     | ths E | Inded | l   |   |
|---|-------------------------------|---------------|----|-----|-----|---|----------------------|-----|-------|-------|-----|---|
|   | 2006<br>(in n                 | )<br>nillion: | 5) | 200 | 5   |   | 200                  | 6   |       | 200   | 5   |   |
| Total reportable segments income from operations                            | \$                            | 230           |    | \$  | 101 |   | \$                   | 581 |       | \$    | 272 |   |
| Restructuring and asset impairment (1)                                      | (40                           |               | )  | (33 |     | ) | (14                  | 5   | )     | (41   |     | ) |
| Business separation and infrastructure reduction costs                      | (46                           |               | )  |     |     |   | (11                  | 1   | )     |       |     |   |
| Other income (expense), net   | 44                            |               |    | 25  |     |   | 139                  | 9   |       | 60    |     |   |
| Gain on sale of Palo Alto headquarters and San Jose site                    | 65                            |               |    |     |     |   | 12                   | 1   |       |       |     |   |
| Unallocated semiconductor products business corporate charges               |                               |               |    | (32 |     | ) | (13                  | ;   | )     | (10   | 0   | ) |
| Share-based compensation  | (21                           |               | )  |     |     |   | (82                  | 2   | )     |       |     |   |
| Pension curtailment gain and settlements                                    | 28                            |               |    |     |     |   | 28                   |     |       |       |     |   |
| Amortization of intangibles and other                                       | (9                            |               | )  | (1  |     | ) | (15                  | 5   | )     | (16   |     | ) |
|   |                               |               |    |     |     |   |                      |     |       |       |     |   |
| Income from continuing operations before income taxes and equity income, as |                               |               |    |     |     |   |                      |     |       |       |     |   |
| reported  | \$                            | 251           |    | \$  | 60  |   | \$                   | 503 |       | \$    | 175 |   |

(1) For the nine months ended July 31, 2005, restructuring and asset impairment does not include \$3 million of charges that were included in the segments income from operations.

The following table reflects segment assets under our management reporting system. Segment assets include allocations of corporate assets, including deferred tax assets, goodwill, other intangibles and other assets.

|                        | Mea | tronic<br>surement<br>nillions) | analytical<br>surement | <br>iconductor<br>Solutions | Total |       |
|------------------------|-----|---------------------------------|------------------------|-----------------------------|-------|-------|
| Assets:                |     |                                 |                        |                             |       |       |
| As of July 31, 2006    | \$  | 2,176                           | \$<br>918              | \$<br>329                   | \$    | 3,423 |
| As of October 31, 2005 | \$  | 2,009                           | \$<br>690              | \$<br>312                   | \$    | 3,011 |

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (UNAUDITED)

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included elsewhere in this Form 10-Q and in our Annual Report on Form 10-K. This report contains forward-looking statements including, without limitation, statements regarding trends, seasonality and growth in the markets we sell into, our strategic direction, our future effective tax rate and tax valuation allowance, remediation activities, new product and service introductions, product pricing, changes to our manufacturing processes, the impact of local government regulations on our ability to pay vendors or conduct operations, our liquidity position, our ability to generate cash from continuing operations, growth in our businesses, our investments, and the potential impact of our adopting new accounting pronouncements, our financial results, revenue generated from international sales, our contributions to our pension plans, our cost-control activities, the status of our restructuring programs including our lease and severance payment obligations, completion of the spinoff of the company s semiconductor test solutions business, Verigy Ltd. (Verigy), our transition to lower-cost regions, the existence or length of an economic recovery that involve risks and uncertainties. Our actual results could differ materially from the results contemplated by these forward-looking statements due to various factors, including those discussed below in Factors That May Affect Future Results and elsewhere in this Form 10-Q.

### **Basis of Presentation**

The financial information presented in this Form 10-Q is not audited and is not necessarily indicative of our future consolidated financial position, results of operations or cash flows. Our fiscal year end is October 31, and our fiscal quarters end on January 31, April 30 and July 31. Unless otherwise stated, all dates refer to our fiscal year and fiscal periods.

In the first quarter of 2006, we completed the divestiture of our semiconductor products business. The results of our semiconductor products business are presented as a discontinued operation for all periods in the condensed consolidated financial statements included herein. See Note 4, Discontinued Operations. In the third quarter of 2006, we completed the initial public offering of our semiconductor test solutions business, Verigy Ltd., (Verigy). Verigy is a majority-owned subsidiary of Agilent and its results of operations and financial position will be consolidated in our financial statements until the expected distribution of our remaining shares in Verigy. For further information, see Note 19, Separation of Our Semiconductor Test Solutions Business, Verigy Ltd.

Restricted cash and cash equivalents in the condensed consolidated balance sheet as of October 31, 2005 have been reclassified to conform to the current period s presentation. Equity in net income of unconsolidated affiliate and gain on sale Lumileds in the condensed consolidated statement of operations and condensed consolidated statement of cash flows for the periods ended July 31, 2005 have been reclassified to conform to the current period s presentation.

### **Executive Summary**

Agilent Technologies, Inc. (we, Agilent or the company), is the world's premier measurement company providing core bio-analytical and electronic measurement solutions to the communications, electronics, life sciences and chemical analysis industries. Agilent has two primary businesses focused on the electronic measurement market and the bio-analytical measurement market.

In the third quarter of 2005, we announced our intention to divest our semiconductor products business and our semiconductor test solutions business. In the first quarter of 2006, we completed the sale of our semiconductor products business. In the third quarter of 2006, we completed the initial public offering of 15 percent of our semiconductor test solutions business and plan to distribute the remaining ownership to Agilent shareholders by the end of the fiscal year.

For the three and nine months ended July 31, 2006, total orders were \$1.4 billion and \$4.4 billion, respectively, up 10 percent and 15 percent in comparison to the same periods last year. Net revenue of \$1.5 billion and \$4.2 billion for the three and nine months ended July 31, 2006 was up 17 percent and 13 percent, respectively, from the same periods last year.

In the electronic measurement business, we saw growth in both wireless test and general purpose test. Wireless test revenue grew due to increased demand for low-cost phones in China and India, as well as investments in 3G manufacturing and manufacturing components that go into consumer devices. General purpose test revenue grew as a result of demand for our electronic manufacturing test products.

In the bio-analytical measurement business, results were driven by our new product portfolio and a diverse global customer base. The new 1200 High Performance Liquid Chromatography (HPLC) series, as well as our new Liquid Chromatography/Mass Spectrometry (LC/MS) systems,

drove revenue growth worldwide.

Net income for the three and nine months ended July 31, 2006 was \$227 million and \$3,158 million, respectively, and \$104 million and \$302 million for the corresponding periods last year. Net income for the nine months ended July 31, 2006 includes the sale of our investment in Lumileds Lighting International B.V. (Lumileds) to Koninklijke Philips Electronics N.V. (Philips) for a gain of \$901 million and the divestiture of our semiconductor products business for a gain, net of tax, of \$1,809 million. As of the end of

the third quarter, we have reduced our global infrastructure costs commensurate with our size and profile as a pure-play measurement company.

In January 2006, Agilent Technologies World Trade, Inc., a consolidated wholly owned subsidiary of Agilent (World Trade), entered into a Master Repurchase Agreement and related Confirmation with a counterparty pursuant to which World Trade sold 15,000 Class A preferred shares of one of its wholly owned subsidiaries to a counterparty having an aggregate liquidation preference of \$1.5 billion, and received \$1.5 billion in cash, net of debt issuance costs. In the third quarter of 2006, we completed our \$4.466 billion share repurchase program.

Looking forward, our focus will be on achieving revenue growth that is critical to leveraging our operating model. Our primary strategy is to pursue profitable revenue growth by expanding our leadership in core markets and seeking opportunities to move into adjacent markets.

### **Critical Accounting Policies and Estimates**

Management s Discussion and Analysis of Financial Condition and Results of Operations is based upon our Condensed Consolidated Financial Statements, which have been prepared in accordance with generally accepted accounting principles (GAAP) in the U.S. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. Management bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from our estimates.

An accounting policy is deemed to be critical if it requires an accounting estimate to be made based on assumptions about matters that are highly uncertain at the time the estimate is made, and if different estimates that reasonably could have been used or changes in the accounting estimate that are reasonably likely to occur could materially change the financial statements. No events occurred or circumstances changed during the period ended July 31, 2006 that required us to test goodwill for impairment. Management believes the accounting for share-based compensation, under Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment (SFAS No. 123(R)), is a critical accounting policy which we adopted at the beginning of fiscal year 2006. There have been no other significant changes during the nine months ended July 31, 2006 to the items that we disclosed as our critical accounting policies and estimates in Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended October 31, 2005.

### **Adoption of New Pronouncements**

During the first fiscal quarter of 2006, we adopted SFAS No. 123 (R). See Note 6 of the condensed consolidated financial statements for a description of the pronouncement and the effects on our results of operations and financial position.

### **Restructuring and Asset Impairment**

We initiated several restructuring plans in prior periods: the 2001 Plan, the 2002 Plan and the 2003 Plan (Prior Plans). We have executed all key activities on the Prior Plans. However, charges in connection with the consolidation of excess facilities continue to be recorded related to changes in market conditions. Lease payments and market adjustments will continue to be recorded for five years. In addition, there may be future changes in estimates for the consolidation of excess facilities related to changes in market conditions from those originally expected at the time the charges were recorded.

In the fourth quarter of 2005, we announced the sale of our semiconductor products business, which we subsequently completed on December 1, 2005, and our intention to spin off our semiconductor test solutions business. As a consequence, we launched a new restructuring program (the FY05 Plan ) in the fourth quarter of 2005 to align our workforce with our smaller revenue base. The FY05 Plan consists of voluntary and involuntary terminations. We expect to finalize the FY05 Plan by the end of fiscal 2006 and complete execution of the FY05 Plan by fiscal 2007.

See Note 11, Restructuring and Asset Impairment, of the condensed consolidated financial statements for a description of the restructuring and asset impairment activity.

### **Foreign Currency**

Our revenues, costs and expenses, and monetary assets and liabilities are exposed to changes in foreign currency exchange rates as a result of our global operating and financing activities. We hedge net cash flow and balance sheet exposures that are not denominated in the functional currencies of our subsidiaries on a short term and anticipated basis. We do experience some fluctuations within individual lines of the condensed consolidated statement of operations and balance sheet as our hedging program is not designed to offset the currency movements in each category of revenues, expenses, monetary assets and liabilities. However,

movements in exchange rates net of our hedging activities had no material effect on our net income in the periods presented.

### **Results from Continuing Operations**

#### **Orders and Net Revenue**

|                    | Three months<br>July 31, |          | Nine months ended<br>July 31, | Year over Year<br>Three | Nine   |
|--------------------|--------------------------|----------|-------------------------------|-------------------------|--------|
|                    | 2006<br>(in millions)    | 2005     | 2006 2005                     | Months                  | Months |
| Orders             | \$ 1,424                 | \$ 1,300 | \$ 4,365 \$ 3,                | 791 10 %                | 15 %   |
| Net revenue:       |                          |          |                               |                         |        |
| Products           | \$ 1,208                 | \$ 1,015 | \$ 3,502 \$ 3,0               | 040 19 %                | 15 %   |
| Services and other | 245                      | 227      | 718 692                       | 8 %                     | 4 %    |
| Total net revenue  | \$ 1,453                 | \$ 1,242 | \$ 4,220 \$ 3,                | 732 17 %                | 13 %   |

|                         | Three mo<br>July 31, | nths ende | d    | Nine mo<br>July 31, | onths end | led  | Year over Year Change<br>Three Nine |      |       |       |
|-------------------------|----------------------|-----------|------|---------------------|-----------|------|-------------------------------------|------|-------|-------|
|                         | 2006                 |           | 2005 | 2006                |           | 2005 | Months                              |      | Month | s     |
| % of total net revenue: |                      |           |      |                     |           |      |                                     |      |       |       |
| Products                | 83                   | %         | 82   | % 83                | %         | 81   | % 1                                 | ppt  | 2     | ppts  |
| Services and other      | 17                   | %         | 18   | % 17                | %         | 19   | % (1                                | )ppt | (2    | )ppts |
| Total                   | 100                  | %         | 100  | % 100               | %         | 100  | %                                   |      |       |       |

Orders increased 10 percent and 15 percent for the three and nine months ended July 31, 2006, respectively, compared to the same periods in 2005, with all our businesses achieving growth. Our electronic measurement business achieved growth of 4 percent and 6 percent for the three and nine months ended July 31, 2006, respectively, while our bio-analytical measurement business achieved growth of 11 percent and 7 percent for the three and nine months ended July 31, 2006, respectively. Our semiconductor test solutions business, Verigy, achieved growth of 37 percent and 113 percent for the three and nine months ended July 31, 2006.

Net revenue increased 17 percent and 13 percent for the three and nine months ended July 31, 2006 compared to the same periods last year, with revenue growing faster than orders for the three months ended July 31, 2006 and revenue growth trends across the businesses similar to those seen for orders for the nine months ended July 31, 2006.

Services and other revenue include revenue generated from servicing our installed base of products, warranty extensions and consulting. Services and other revenue for the three and nine months ended July 31, 2006 increased by 8 percent and 4 percent, respectively, as compared to the same period last year. Service revenue trends tend to lag product revenue due to significant service revenue recognition being spread over extended time periods.

### **Operating Results**

|   | Three months ended<br>July 31,<br>2006<br>(in millions, except fo |     | y 31,<br>6 |    | 2005 |   | Nine months ended<br>July 31,<br>2006 |       | 2005 |    | Year over Year Cha<br>Three<br>Months |      | ange<br>Nine<br>Months |     |      |
|---|---|-----|------------|----|------|---|---------------------------------------|-------|------|----|---------------------------------------|------|------------------------|-----|------|
| Gross margin on                           | -   |     | ~          |    |      | ~ |                                       |       | ~    |    |                                       | ~ -  |                        |     |      |
| products                                  | 58  |     | %          | 51 |      | % | 55                                    |       | %    | 51 |                                       | % 7  | ppts                   | 4   | ppts |
| Gross margin on                           |   |     |            |    |      |   |                                       |       |      |    |                                       |      |                        |     |      |
| services and other                        | 38  |     | %          | 37 |      | % | 37                                    |       | %    | 38 |                                       | % 1  | ppt                    | (1  | )ppt |
| Total gross margin                        | 54  |     | %          | 48 |      | % | 52                                    |       | %    | 49 |                                       | % 6  | ppts                   | 3   | ppts |
| Operating margin                          | 14  |     | %          | 3  |      | % | 9                                     |       | %    | 3  |                                       | % 11 | ppts                   | 6   | ppts |
| Research and                              |   |     |            |    |      |   |                                       |       |      |    |                                       |      |                        |     |      |
| development                               | \$  | 186 |            | \$ | 183  |   | \$                                    | 572   |      | \$ | 547                                   | 2    | %                      | 5   | %    |
| Selling, general and                      |   |     |            |    |      |   |                                       |       |      |    |                                       |      |                        |     |      |
| administrative                            | \$  | 463 |            | \$ | 378  |   | \$                                    | 1,387 |      | \$ | 1,165                                 | 22   | %                      | 19  | %    |
| Gain on sale of Palo<br>Alto headquarters | \$  | (65 | )          | \$ |      |   | \$                                    | (121  | )    | \$ |                                       | 100  | %                      | 100 | %    |

### and San Jose site

The following tables present the gross inventory changes and sales of previously reserved inventory, respectively.

Gross inventory charges

|                            | Three Month<br>July 31,<br>2006<br>(in millions) | s Ended<br>2005 | Nine Mont<br>July 31,<br>2006<br>(in millions | 2005 |
|----------------------------|--|-----------------|---|------|
| Bio-Analytical Measurement | 1  | 1               | 3   | 2    |
| Electronic Measurement     |  |                 |   |      |