

P&F INDUSTRIES INC  
Form 8-K/A  
March 30, 2007

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

---

### FORM 8-K/A (Amendment No. 1)

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **February 14, 2007**

### P&F INDUSTRIES, INC.

(Exact Name of Company as Specified in Charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**1-5332**  
(Commission File No.)

**22-1657413**  
(IRS Employer  
Identification Number)

**445 Broadhollow Road, Suite 100, Melville, New  
York**  
(Address of Principal Executive Offices)

**11747**  
(Zip Code)

Company's telephone number, including area code: **(631) 694-9800**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Company under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))



## Edgar Filing: P&F INDUSTRIES INC - Form 8-K/A

This Current Report on Form 8-K/A ( Amendment No. 1 ) is filed as an amendment to the Current Report on Form 8-K filed by P&F Industries, Inc. on February 21, 2007 in connection with the acquisition by P&F Industries, Inc. of certain assets of Hy-Tech (as defined below) on February 14, 2007. Amendment No. 1 is being filed to include the financial information required under Item 9.01(a) and 9.01(b).

### **Item 9.01. Financial Statements and Exhibits**

#### **(a) Financial Statements of Businesses Acquired.**

The audited combined balance sheet of Hy-Tech Machine, Inc., a Pennsylvania corporation, Quality Gear & Machine, Inc., a Pennsylvania corporation, and HTM Associates, a Pennsylvania general partnership (collectively referred to as Hy-Tech ), as of December 31, 2005, and the related combined statements of income and cash flows for the year ended December 31, 2005, are included herein.

The unaudited combined condensed balance sheet of Hy-Tech as of September 30, 2006, and the related unaudited combined condensed statements of income and cash flows for the nine-month periods ended September 30, 2006 and 2005, are included herein.

#### **(b) Pro forma Financial Information.**

The unaudited pro forma combined condensed balance sheet of P&F Industries, Inc. and its subsidiaries (collectively referred to as the Company ) and Hy-Tech as of September 30, 2006 is included herein.

The unaudited pro forma combined condensed statements of income of the Company and Hy-Tech for the nine months ended September 30, 2006, and for the year ended December 31, 2005, are included herein.

**Item 9.01. Financial Statements and Exhibits**

(a) **Financial Statements of Businesses Acquired Audited Financial Statements:**

**Hy-Tech Machine, Inc., Quality Gear and Machine, Inc. and**

**HTM Associates, General Partnership**

**CONTENTS**

**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

**FINANCIAL STATEMENTS**

**Combined Balance Sheet**

**Combined Statement of Income and Retained Earnings**

**Combined Statement of Cash Flows**

**Notes to Combined Financial Statements**

3

---

**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Directors

Hy-Tech Machine, Inc.,

Quality Gear and Machine, Inc.

and HTM Associates

We have audited the accompanying combined balance sheet of Hy-Tech Machine, Inc., Quality Gear and Machine, Inc., and HTM Associates as of December 31, 2005, and the related combined statements of income and retained earnings, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the combined financial position of Hy-Tech Machine, Inc., Quality Gear and Machine, Inc., and HTM Associates as of December 31, 2005, and the results of their operations and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

/s/ Grant Thornton  
LLP

Grant Thornton LLP

Cleveland, Ohio

December 1, 2006, except for the matter in Note 9

for which the date is February 9, 2007

4

Hy-Tech Machine, Inc., Quality Gear and Machine, Inc.

and HTM Associates, General Partnership

**COMBINED BALANCE SHEET**

December 31, 2005

| <b>ASSETS</b>  |                      |
|--|----------------------|
| Current Assets:  |                      |
| Cash and cash equivalents  | \$ 410,725           |
| Accounts receivable, less allowance for doubtful accounts of \$100,000 | 2,195,577            |
| Inventories, net   | 5,688,633            |
| Other current assets   | 69,422               |
| Total Current Assets   | 8,364,357            |
| Property, Plant and Equipment, net                                     | 2,872,792            |
| Goodwill   | 1,038,336            |
| Other Assets, net  | 49,375               |
|  | <b>\$ 12,324,860</b> |
| <b>LIABILITIES AND EQUITY</b>  |                      |
| Current Liabilities:   |                      |
| Revolving credit lines   | \$ 1,830,000         |
| Accounts payable and accrued liabilities                               | 1,536,271            |
| Accrued profit sharing and incentive                                   | 238,969              |
| Accrued shareholder distributions                                      | 247,000              |
| Current maturities of long-term debt                                   | 797,245              |
| Current portion of obligations under capitalized leases                | 83,903               |
| Total Current Liabilities  | 4,733,388            |
| Long-Term Liabilities:   |                      |
| Long-term debt   | 2,577,407            |
| Long-term obligations under capitalized leases                         | 187,876              |
| Total Long-Term Liabilities  | 2,765,283            |
| Total Liabilities  | 7,498,671            |
| Equity:  |                      |
| Common stock   | 557,150              |
| Additional paid-in capital   | 185,773              |
| Retained earnings  | 4,098,266            |
|  | 4,841,189            |
| Treasury stock   | (15,000 )            |
| Total Equity   | 4,826,189            |
|  | <b>\$ 12,324,860</b> |

*The accompanying notes to combined financial statements are an integral part of this statement.*

**COMBINED STATEMENT OF INCOME AND RETAINED EARNINGS**

For the year ended December 31, 2005

|  |                  |
|--|------------------|
| Net Sales                                    | \$ 14,731,553    |
| Cost of Sales                                | 9,977,747        |
| Gross Profit                                 | 4,753,806        |
| Selling, General and Administrative Expenses | 2,918,191        |
| Income from Operations                       | 1,835,615        |
| Other Income (Expense):                      |                  |
| Interest expense                             | (363,758 )       |
| Interest income                              | 3,393            |
| Miscellaneous                                | 60,700           |
|  | (299,665 )       |
| <b>NET INCOME</b>                            | <b>1,535,950</b> |
| Retained Earnings - Beginning of Year        | 3,301,497        |
| Less Shareholder Distributions               | (739,181 )       |
| Retained Earnings - End of Year              | \$ 4,098,266     |

*The accompanying notes to combined financial statements are an integral part of this statement.*

**COMBINED STATEMENT OF CASH FLOWS**

For the year ended December 31, 2005

|  |                   |
|--|-------------------|
| <b>Cash Flows from Operating Activities:</b>                               |                   |
| Net income   | \$ 1,535,950      |
| Adjustments to reconcile net income to net cash from operating activities: |                   |
| Depreciation and amortization  | 547,717           |
| Loss on disposition of equipment   | 13,775            |
| Changes in operating assets and liabilities:                               |                   |
| Accounts receivable - trade  | (215,399 )        |
| Inventories  | (1,387,554 )      |
| Other current assets   | (8,183 )          |
| Accounts payable and accrued liabilities                                   | 820,343           |
| Total adjustments  | (229,301 )        |
| Net cash provided by operating activities                                  | 1,306,649         |
| <b>Cash Flows from Investing Activities:</b>                               |                   |
| Acquisition of property, plant and equipment                               | (541,125 )        |
| Net cash used for investing activities                                     | (541,125 )        |
| <b>Cash Flows from Financing Activities:</b>                               |                   |
| Net borrowings on revolving credit lines                                   | 120,000           |
| Borrowings on long-term debt   | 493,590           |
| Principal payments on long-term debt                                       | (679,549 )        |
| Principal payments under capital lease obligations                         | (69,558 )         |
| Distribution to shareholders   | (848,179 )        |
| Net cash used for financing activities                                     | (983,696 )        |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                           | <b>(218,172 )</b> |
| Cash and Cash Equivalents - Beginning of Year                              | 628,897           |
| Cash and Cash Equivalents - End of Year                                    | \$ 410,725        |
| <b>Supplemental Disclosure of Cash Flow Information:</b>                   |                   |
| Cash paid during the year for interest                                     | \$ 282,767        |
| Capital lease machinery purchased through financing                        | \$ 246,575        |

*The accompanying notes to combined financial statements are an integral part of this statement.*



Hy-Tech Machine, Inc., Quality Gear and Machine, Inc. and HTM Associates, General Partnership

**NOTES TO COMBINED FINANCIAL STATEMENTS**

December 31, 2005

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Nature of Business and Principles of Combination* - Hy-Tech Machine, Inc. (Hy-Tech) is a CNC machine shop and manufacturer of products used in various industrial applications. Quality Gear and Machine, Inc. (Quality Gear) is a manufacturer of precision metal gears. HTM Associates, General Partnership (HTM) is a partnership which owns office and warehouse space rented to both Hy-Tech and Quality Gear. All significant inter-company transactions have been eliminated. The financial position and activity of Hy-Tech, Quality Gear, and HTM as of December 31, 2005 has been combined and is known collectively as (the Company). As part of the combination, the Company has excluded Ozat 2000 (1999) LTD., an Israeli Corporation, its subsidiary in which it has a 69% majority interest. The financial position and operating results of this subsidiary are not included in these combined financial statements.

*Cash and Cash Equivalents* - All liquid investments with a maturity of three months or less when purchased are considered cash equivalents, for the purpose of the statement of cash flows. The Company maintains cash and cash equivalents at banks which are insured by the FDIC up to \$100,000. Amounts in excess of insured limits were approximately \$310,725 at December 31, 2005.

*Accounts Receivable* - The Company sells products to customers in diversified industries and geographic regions and, therefore, has no significant concentrations of credit. Credit is extended to customers based on evaluation of a customer's financial condition and, generally, collateral is not required. Accounts receivable are due within 30-45 days and are stated at amounts due from customers, net of an allowance for doubtful accounts. Accounts outstanding longer than the contracted payment terms are considered past due. The Company determines its allowance by considering a number of factors, including the length of time trade accounts receivables are past due, the Company's previous loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy as a whole. The Company writes-off accounts receivable when they become uncollectible. Bad debt expense was approximately \$81,000 for the year ended December 31, 2005. As of December 31, 2005, the Company had \$100,000 as an allowance for doubtful accounts.

*Inventories* - Inventories are valued at the lower of cost or market. Cost is determined by the average cost method which includes materials, labor and manufacturing overhead costs and is recorded net of an allowance for obsolete inventory. Such allowance is based upon both historical experience and management's understanding of forecasts of future product demand. If the actual amount of obsolete or unmarketable inventory significantly exceeds the allowance, the Company's cost of sales, gross profit and net income would be significantly affected.

*Property, Plant and Equipment* - Property, plant and equipment are recorded at cost and depreciated using the straight-line method for financial reporting purposes and accelerated methods for income tax purposes. The cost of fixed assets retired or otherwise disposed of and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in current operations. Repair and maintenance costs are charged to expense as incurred. Depreciation expense was \$540,217 for the year ended December 31, 2005.

The estimated useful lives for financial reporting purposes are as follows:

|                            |              |
|----------------------------|--------------|
| Buildings and improvements | 7 - 39 years |
| Machinery and equipment    | 3 - 7 years  |

**Goodwill** - During 1994, Hy-Tech acquired the assets of a company and entered into a consulting contract with a partnership comprised of a selling shareholder and his son. The contract calls for monthly payments of \$33,083 increased by 3% every five (5) years until the shareholder's death. The payments were estimated for 11.2 years, the shareholder's life expectancy at that time, discounted at 8.5%, the prime rate at that time and approximately \$2,900,000 was recorded as Goodwill and an accrued liability at the transaction date. In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, which requires that goodwill not be amortized, but that goodwill assets be tested annually for impairment. The Company adopted SFAS 142 as of January 1, 2002 and, in 2002 ceased amortizing its goodwill. The amount of goodwill reflected on the accompanying combined balance sheet as of December 31, 2005 is net of accumulated amortization of approximately \$1,860,000.

**Other Assets, net** - The Company's other assets consist of engineering drawings with a cost of \$75,000. This asset is being amortized on a straight-line basis over ten years. Accumulated amortization expense was approximately \$26,000 as of December 31, 2005. Amortization expense for the next five years is expected to be \$7,500 per year.

**Long-Lived Assets** - The Company reviews its long-lived assets whenever events or changes in circumstances indicate that the book value of these assets may not be recoverable. In that regard, the Company will assess the recoverability of such assets undiscounted cash flow forecasts. If an asset impairment is identified, the asset is written down to fair value based on discounted cash flow or another fair value measure.

**Common Stock** - As of December 31, 2005, Hy-Tech had 1,000 shares of no par value common stock authorized with 719 shares issued and outstanding. As of December 31, 2005, Quality Gear had 10,000 shares of no par common stock authorized with 848 shares issued and outstanding. Quality Gear has 330.84 shares of treasury stock recorded at cost. HTM is a Partnership and, therefore, all capital is classified as retained earnings.

**Revenue Recognition** - Sales revenue and related cost of sales are recognized when products are shipped, which is the point in time at which title transfers to the buyer.

**Advertising** - The Company expenses costs of advertising as incurred. Advertising costs were approximately \$102,000 for the year ended December 31, 2005.

**Shipping** - The Company classifies all amounts billed to a customer in a sales transaction related to shipping and handling as net sales. The Company records shipping and handling costs as period costs, and this amount totaled approximately \$167,000 for the year ended December 31, 2005.

**Income Taxes** - The shareholders of Hy-Tech and Quality Gear have elected Subchapter S status for filing with the Internal Revenue Service and Pennsylvania Department of Revenue. HTM was organized as a general partnership. No income tax provision has been included in the combined financial statements because income or loss of the Partnership and S Corporations are required to be reported on the shareholders' individual income tax returns.

**Recent Accounting Pronouncements** - In June 2006, the FASB issued Interpretation 48 ( FIN 48 ) *Accounting for Uncertainty in Income Taxes*, an interpretation of FASB Statement No. 109 *Accounting for Income Taxes*. FIN 48 clarifies the accounting for uncertainty income taxes recognized in an entity's financial statements and provides guidance on the recognition, derecognition, and measurement of benefits related to an entity's uncertain tax positions. For nonpublic entities, the effective date is for fiscal years beginning after December 15, 2006 which will be the Company's fiscal year ending December 31, 2007. The adoption of FIN 48 is not expected to have a material impact on the Company's financial position or results of operations.

**Management Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**NOTE 2 - INVENTORIES**

A summary of inventories at December 31, 2005 follows:

|                              |              |
|------------------------------|--------------|
| Raw materials                | \$ 185,888   |
| Work in process              | 1,029,776    |
| Finished goods               | 6,288,683    |
|                              | 7,504,347    |
| Excess and obsolete reserves | (1,815,714 ) |
|                              | \$ 5,688,633 |

**NOTE 3 - PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment is summarized as follows:

|   |              |
|---|--------------|
| Buildings and building improvements     | \$ 2,078,754 |
| Construction in progress                | 330,325      |
| Land and land improvements              | 225,864      |
| Machinery and equipment                 | 5,108,114    |
| Machinery held under capitalized leases | 331,575      |
|   | 8,074,632    |
| Less: Accumulated depreciation          | (5,201,840 ) |
|   | \$ 2,872,792 |

**NOTE 4 - OPERATING LEASES**

The Company has entered into various operating lease arrangements for machining centers and automobiles expiring various dates through 2009. Lease expense for 2005 was approximately \$341,000.

Minimum annual rentals on the remaining terms of these leases are as follows:

|      |            |
|------|------------|
| 2006 | \$ 272,000 |
| 2007 | 149,000    |
| 2008 | 89,000     |
| 2009 | 15,000     |
|      | \$ 525,000 |

The Company also rents various machinery on a month-to-month basis.

**NOTE 5 OBLIGATIONS UNDER CAPITALIZED LEASES**

The Company has entered into various capital leases for the purchase of machinery through 2010. Each lease agreement contains a bargain purchase option at the end of the lease term. The machinery is carried at a cost of \$331,575 less accumulated depreciation of \$81,267 for the year ended December 31, 2005.

Future minimum lease payments required under capitalized leases as of December 31, 2005 are as follows:

|   |            |
|---|------------|
| Year ending December 31:                |            |
| 2006                                    | \$ 100,086 |
| 2007                                    | 58,223     |
| 2008                                    | 58,223     |
| 2009                                    | 58,223     |
| 2010                                    | 38,815     |
| Total minimum lease payments            | 313,570    |
| Less: Amount representing interest      | 41,791     |
| Present value of minimum lease payments | 271,779    |
| Less: Current portion                   | 83,903     |
| Non-current portion                     | \$ 187,876 |

Amortization of assets held under capital leases is included with depreciation expense.

**NOTE 6 REVOLVING CREDIT LINES AND LONG-TERM DEBT**

Hy-Tech has a revolving credit line with a bank providing maximum borrowings of \$2,286,000. The line of credit permits borrowings against the line based upon a percent of eligible receivables and inventory. At December 31, 2005, Hy-Tech had \$1,745,000 outstanding and \$541,000 available under the line. The maximum amount borrowed during 2005 was \$1,745,000. The line of credit is payable on demand and requires monthly interest payments at the bank's prime interest rate (7.25% at December 31, 2005). The line expired on May 31, 2006. The bank has extended the line through December 31, 2006.

Quality Gear has a revolving credit line with a bank providing maximum borrowings of \$200,000. At December 31, 2005, \$85,000 has been borrowed under the same conditions as Hy-Tech except the interest rate equals prime plus .5% or 7.75% at December 31, 2005 and it is guaranteed by Hy-Tech.

**Hy-Tech:**

Long-term debt is comprised of the following:

|  |            |
|--|------------|
| Term note with a bank at a fixed interest rate of 5.22%, payable in monthly installments of \$37,797 including interest through November 1, 2007.  | \$ 826,560 |
| Term note with a bank at a fixed interest rate of 5.724%, payable in monthly installments of \$826 including interest through May 19, 2007.  | 13,450     |
| Term note with a bank at a fixed interest rate of 7.45%, payable in monthly installments of \$854 including interest through May 18, 2007.   | 13,727     |
| Term loan with a bank at a fixed interest rate of 5.75%, payable in monthly installments of \$14,116 including interest through October 31, 2008.  | 453,370    |
| Subordinated notes to shareholders. Under the subordination agreement, no principal payments are to be made until the unsubordinated bank debt is repaid in its entirety.<br>The interest rate on the notes is eight percent (8.00%) with principal due on demand. | 1,225,000  |

**Quality Gear:**

|  |        |
|--|--------|
| Term loan with a bank at a floating rate of interest equal to lender cost of funds plus 225 basis points (7.62% at December 31, 2005) payable in monthly installments of \$5,583 plus interest through July 1, 2006. | 51,248 |
| Term note secured by a van at a fixed interest rate of 0% payable in monthly installments of \$368 through June 2008.  | 10,826 |

**HTM Associates:**

|   |              |
|---|--------------|
| Term loan with a bank at a fixed interest rate of 8.40%, payable in monthly installments of \$13,236, including interest through October 31, 2008.  | \$ 405,471   |
| Term loan with a bank at a rate of one percent (1.0%) above Prime Rate (8.25% at December 31, 2005) requiring interest only payments through December 31, 2005. Beginning January 2006, payable in monthly installments of \$4,500, including interest through December 31, 2015. The purpose of this \$375,000 loan was for the acquisition of land and construction of a facility to be leased to Quality Gear. | 375,000      |
|   | 3,374,652    |
| Less: Current maturities of long-term debt  | (797,245 )   |
|   | \$ 2,577,407 |

Principal maturities remaining on long-term debt are as follows:

|                      |              |
|----------------------|--------------|
| 2006                 | \$ 797,245   |
| 2007                 | 1,979,561    |
| 2008                 | 306,783      |
| 2009                 | 32,589       |
| 2010                 | 35,206       |
| Thereafter           | 223,268      |
| Total long-term debt | \$ 3,374,652 |

Hy-Tech's bank term loans and line of credit are collateralized by the Company's accounts receivable, inventory and equipment.

In connection with the bank term loans and the line of credit, Hy-Tech is required to meet certain minimum financial covenants. All financial covenants were satisfied as of December 31, 2005.

**NOTE 7 - PROFIT SHARING PLAN**

Hy-Tech has a profit sharing plan for all eligible employees as defined. Contributions to the plan are determined on an annual basis by the Board of Directors. It is Hy-Tech's policy to fund all amounts accrued on a current basis. Contributions were approximately \$146,000 for the year ended December 31, 2005.

In addition, the employees are permitted to make contributions to the Plan through salary reductions of up to ten percent (10%) of their annual compensation within guidelines established by the Internal Revenue Service. Hy-Tech may elect to make a matching contribution of up to twenty percent (20%) of the employee contribution. For the year ended December 31, 2005, Hy-Tech contributed approximately \$32,000 to the plan.

**NOTE 8 - COMMITMENTS AND CONTINGENCIES**

The Company has certain contingent liabilities resulting from litigation and claims incident to the ordinary course of business. Management believes that the probable resolution of such contingencies will not materially affect the financial position or results of operations of the Company.

Hy-Tech has guaranteed \$400,000 of a credit line held by its uncombined subsidiary.

**NOTE 9 SUBSEQUENT EVENT**

In February 2007, the Company and its shareholders entered into an Asset Purchase Agreement to sell a majority of the combined Company's assets to a publicly-held corporation for cash consideration of approximately \$19,100,000 and the assumption of certain liabilities.

**Item 9.01. Financial Statements and Exhibits (continued)**

**(a) Financial Statements of Businesses Acquired Unaudited Interim Financial Statements:**

**Hy-Tech Machine, Inc., Quality Gear and Machine, Inc. and**

**HTM Associates, General Partnership**

**CONTENTS**

Financial Statements (unaudited)

Unaudited Combined Condensed Balance Sheet as of September 30, 2006

Unaudited Combined Condensed Statements of Income for the Nine Months Ended September 30, 2006 and 2005

Unaudited Combined Condensed Statements of Cash Flows for the Nine Months Ended September 30, 2006 and 2005

Notes to Unaudited Combined Condensed Financial Statements

15

---



Hy-Tech Machine, Inc., Quality Gear and Machine, Inc.

and HTM Associates, General Partnership

**UNAUDITED COMBINED CONDENSED BALANCE SHEET**

**September 30, 2006**

| <b>ASSETS</b>   |                      |
|---|----------------------|
| Current Assets:   |                      |
| Cash and cash equivalents   | \$ 192,269           |
| Accounts receivable, less allowance for doubtful accounts of \$31,000 | 3,037,484            |
| Inventories, net  | 6,220,154            |
| Other current assets  | 59,929               |
| Total Current Assets  | 9,509,836            |
| Property, plant and equipment, net                                    | 2,643,441            |
| Goodwill  | 1,160,336            |
| Other assets, net   | 43,750               |
| Total Assets  | <b>\$ 13,357,363</b> |
| <b>LIABILITIES AND EQUITY</b>   |                      |
| Current Liabilities:  |                      |
| Revolving credit lines  | \$ 1,935,000         |
| Accounts payable and accrued liabilities                              | 1,897,361            |
| Current maturities of long-term debt                                  | 1,952,528            |
| Current portion of obligations under capitalized leases               | 65,578               |
| Total Current Liabilities   | 5,850,467            |
| Long-Term Liabilities:  |                      |
| Long-term debt  | 816,477              |
| Obligations under capitalized leases                                  | 122,298              |
| Total Long-Term Liabilities   | 938,775              |
| Total Liabilities   | 6,789,242            |
| Equity:   |                      |
| Common stock  | 557,150              |
| Additional paid-in capital  | 185,773              |
| Retained earnings   | 5,840,198            |
| Treasury stock  | 6,583,121            |
| Treasury stock  | (15,000 )            |
| Total Equity  | 6,568,121            |
| Total Liabilities and Equity  | <b>\$ 13,357,363</b> |

*The accompanying notes to unaudited combined condensed financial statements are an integral part of this statement.*

**UNAUDITED COMBINED CONDENSED STATEMENT OF INCOME**

**For the Nine Months Ended September 30,**

|  | <b>2006</b>         | <b>2005</b>       |
|--|---------------------|-------------------|
| Net Sales                                    | \$ 13,438,640       | \$ 10,865,775     |
| Cost of Sales                                | 8,613,116           | 7,397,299         |
| Gross Profit                                 | 4,825,524           | 3,468,476         |
| Selling, General and Administrative Expenses | 2,616,894           | 2,319,828         |
| Income from Operations                       | 2,208,630           | 1,148,648         |
| Other Income (Expense):                      |                     |                   |
| Interest expense                             | (312,235            | ) (279,526        |
| Interest income                              | 1,908               | 2,751             |
| Miscellaneous                                | (5,270              | ) 28,080          |
|  | (315,597            | ) (248,695        |
| <b>NET INCOME</b>                            | <b>\$ 1,893,033</b> | <b>\$ 899,953</b> |

*The accompanying notes to unaudited combined condensed financial statements are an integral part of these statements.*

## UNAUDITED COMBINED CONDENSED STATEMENTS OF CASH FLOWS

For the Nine Months Ended September 30,

|   | 2006         | 2005         |
|---|--------------|--------------|
| <b>Cash Flows from Operating Activities:</b>                                      |              |              |
| Net income  | \$ 1,893,033 | \$ 899,953   |
| <b>Adjustments to reconcile net income to net cash from operating activities:</b> |              |              |
| Depreciation and amortization   | 400,018      | 368,856      |
| Provision for bad debts   | 17,946       | 68,317       |
| Loss on disposition of assets   |              | 13,775       |
| <b>Changes in operating assets and liabilities:</b>                               |              |              |
| Accounts receivable - trade   | (859,853     | ) (295,652 ) |
| Inventories   | (531,521     | ) (919,927 ) |
| Other current assets  | 9,493        | (1,696 )     |
| Accounts payable and accrued liabilities  | (124,879     | ) 751,765    |
| Total adjustments   | (1,088,796   | ) (14,562 )  |
| Net cash provided by operating activities   | 804,237      | 885,391      |
| <b>Cash Flows from Investing Activities:</b>                                      |              |              |
| Acquisition of property, plant and equipment                                      | (165,042     | ) (196,805 ) |
| Construction in Progress  |              | (217,391 )   |
| Increase in goodwill  | (122,000     | )            |
| Net cash used in investing activities   | (287,042     | ) (414,196 ) |
| <b>Cash Flows from Financing Activities:</b>                                      |              |              |
| Net borrowings on revolving credit lines  | 105,000      | 104,002      |
| Net borrowings on long-term debt  |              | 337,742      |
| Principal payments on long-term debt  | (592,575     | ) (538,335 ) |
| Principal payments under capital lease obligations                                | (96,975      | ) (52,168 )  |
| Distribution to shareholders  | (151,101     | ) (445,506 ) |
| Net cash used in financing activities   | (735,651     | ) (594,265 ) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS   | (218,456     | ) (123,070 ) |
| Cash and Cash Equivalents - Beginning of Period                                   | 410,725      | 628,897      |
| Cash and Cash Equivalents - End of Period   | \$ 192,269   | \$ 505,827   |
| <b>Supplemental Disclosure of Cash Flow Information:</b>                          |              |              |
| Cash paid during the period for interest  | \$ 368,725   | \$ 295,859   |
| <b>Non-cash Financing Activities:</b>   |              |              |
| Capital lease machinery purchased through financing                               | \$           | \$ 246,575   |

*The accompanying notes to unaudited combined condensed financial statements are an integral part of these statements.*

Hy-Tech Machine, Inc., Quality Gear and Machine, Inc. and

HTM Associates, General Partnership

**NOTES TO UNAUDITED COMBINED CONDENSED FINANCIAL STATEMENTS**

**September 30, 2006**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Nature of Business and Principles of Combination* - The unaudited combined condensed financial statements contained herein include the accounts of Hy-Tech Machine, Inc. (Hy-Tech), Quality Gear and Machine, Inc. (Quality Gear) and HTM Associates, General Partnership (HTM). Hy-Tech is a CNC machine shop and manufacturer of products used in various industrial applications. Quality Gear is a manufacturer of precision metal gears. HTM is a partnership which owns office and warehouse space rented to both Hy-Tech and Quality Gear. All significant intercompany transactions have been eliminated. The financial position and activity of Hy-Tech, Quality Gear, and HTM for the nine-month periods ended September 30, 2006 and 2005 has been combined and is known collectively as the Company. As part of the combination, the Company has excluded Ozat 2000 (1999) Ltd. (Ozat), an Israeli Corporation, a subsidiary in which it has a 69% majority interest. The financial position and operating results of Ozat are not included in these combined financial statements.

*Basis of Financial Statement Presentation* - The accompanying unaudited combined condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of the Company, these unaudited combined condensed financial statements include all adjustments necessary to present fairly the information set forth therein. All such adjustments are of a normal recurring nature. Results for interim periods are not necessarily indicative of results to be expected for a full year.

In preparing its unaudited combined condensed financial statements in conformity with accounting principles generally accepted in the United States of America, the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, the Company evaluates estimates, including those related to bad debts, inventory reserves, goodwill and intangible assets. The Company bases its estimates on historical data and experience, when available, and on various other assumptions that are believed to be reasonable under the circumstances, the combined results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results could differ from those estimates.

**Cash and Cash Equivalents** - All liquid investments with a maturity of three months or less when purchased are considered cash equivalents, for the purpose of the statement of cash flows. The Company maintains cash and cash equivalents at banks which are insured by the Federal Deposit Insurance Company up to \$100,000. Amounts in excess of insured limits were approximately \$24,000 at September 30, 2006.

**Accounts Receivable** - The Company sells products to customers in diversified industries and geographic regions and, therefore, has no significant concentrations of credit. Credit is extended to customers based on evaluation of a customer's financial condition and, generally, collateral is not required. Accounts receivable are due within 30-45 days and are stated at amounts due from customers, net of an allowance for doubtful accounts. Accounts outstanding longer than the contracted payment terms are considered past due. The Company determines its allowance by considering a number of factors, including the length of time trade accounts receivables are past due, the Company's previous loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy as a whole. The Company writes-off accounts receivable when they become uncollectible. Bad debt expense was approximately \$18,000 and \$68,000 for the nine month periods ended September 30, 2006 and 2005, respectively. As of September 30, 2006, the Company had an allowance for doubtful accounts of approximately \$31,000.

**Inventories** - Inventories are valued at the lower of cost or market. Cost is determined by the average cost method which includes materials, labor and manufacturing overhead costs and is recorded net of an allowance for obsolete inventory. Such allowance is based upon both historical experience and management's understanding of forecasts of future product demand. If the actual amount of obsolete or unmarketable inventory significantly exceeds the allowance, the Company's cost of sales, gross profit and net earnings would be significantly affected.

**Property, plant and equipment** - Property, plant and equipment are recorded at cost and depreciated using the straight-line method for financial reporting purposes and accelerated methods for income tax purposes. The cost of fixed assets retired or otherwise disposed of and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in current operations. Repair and maintenance costs are charged to expense as incurred. Depreciation expense was approximately \$394,000 and \$363,000 for the nine month periods ended September 30, 2006 and 2005, respectively.

The estimated useful lives for financial reporting purposes are as follows:

|                            |              |
|----------------------------|--------------|
| Buildings and improvements | 7 - 39 years |
| Machinery and equipment    | 3 - 7 years  |

**Goodwill** - During 1994, Hy-Tech acquired the assets of a company and entered into a consulting contract with a partnership comprised of a selling shareholder and his son. The contract called for monthly payments of \$33,083 increased by 3% every five years until the shareholder's death. The payments were estimated for 11.2 years, the shareholder's life expectancy at that time, discounted at 8.5%, the prime rate at that time, and approximately \$2,900,000 was recorded as Goodwill and an accrued liability at the transaction date. In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, which requires that goodwill not be amortized, but that goodwill assets be tested annually for impairment. The Company adopted SFAS 142 as of January 1, 2002 and, in 2002 ceased amortizing its goodwill. The amount of goodwill reflected on the accompanying combined balance sheet as of September 30, 2006 is net of accumulated amortization of approximately \$1,860,000.

**Other assets, net** - The Company's other assets consist of engineering drawings with a cost of \$75,000. This asset is being amortized on a straight-line basis over ten years. Accumulated amortization expense was approximately \$31,000 as of September 30, 2006. Amortization expense was approximately \$6,000 and \$6,000 for the nine-month periods ended September 30, 2006 and 2005, respectively.

**Long-Lived Assets** - The Company reviews its long-lived assets whenever events or changes in circumstances indicate that the book value of these assets may not be recoverable. In that regard, the Company will assess the recoverability of such assets undiscounted cash flow forecasts. If an asset impairment is identified, the asset is written down to fair value based on discounted cash flow or another fair value measure.

**Common Stock** - As of September 30, 2006, Hy-Tech had 1,000 shares of no par value common stock authorized with 719 shares issued and outstanding. As of September 30, 2006, Quality Gear had 10,000 shares of no par common stock authorized with 848 shares issued and outstanding. Quality Gear has 330.84 shares of treasury stock recorded at cost. HTM is a Partnership and, therefore, all capital is classified as retained earnings.

**Revenue Recognition** - Sales revenue and related cost of sales are recognized when products are shipped, which is the point in time at which title transfers to the buyer.

**Advertising** - The Company expenses costs of advertising as incurred. Advertising costs were approximately \$19,000 and \$95,000 for the nine-month periods ended September 30, 2006 and 2005, respectively.

**Shipping** - The Company classifies all amounts billed to a customer in a sales transaction related to shipping and handling as net sales. The Company records shipping and handling costs as period costs, and this amount totaled approximately \$187,000 and \$145,000 for the nine-month periods ended September 30, 2006 and 2005, respectively.

**Income Taxes** - The shareholders of Hy-Tech and Quality Gear have elected Subchapter S status for filing with the Internal Revenue Service and Pennsylvania Department of Revenue. HTM was organized as a general partnership. No income tax provision has been included in the combined financial statements because income or loss of the Partnership and S Corporations are required to be reported on the shareholders' individual income tax returns.

**Recent Accounting Pronouncements** - In June 2006, the FASB issued Interpretation 48 ( FIN 48 ), *Accounting for Uncertainty in Income Taxes*, an interpretation of FASB Statement No. 109 *Accounting for Income Taxes*. FIN 48 clarifies the accounting for uncertainty income taxes recognized in an entity's financial statements and provides guidance on the recognition, derecognition, and measurement of benefits related to an entity's uncertain tax positions. For nonpublic entities, the effective date is for fiscal years beginning after December 15, 2006 which will be the Company's fiscal year ending December 31, 2007. The adoption of FIN 48 is not expected to have a material impact on the Company's financial position or results of operations.

**NOTE 2 - INVENTORIES**

A summary of inventories at September 30, 2006 follows:

|                              |              |
|------------------------------|--------------|
| Raw materials                | \$ 145,262   |
| Work in process              | 1,209,830    |
| Finished goods               | 6,668,186    |
|                              | 8,023,278    |
| Excess and obsolete reserves | (1,803,124 ) |
|                              | \$ 6,220,154 |

**NOTE 3 - PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment at September 30, 2006 is summarized as follows:

|                                     |              |
|-------------------------------------|--------------|
| Buildings and building improvements | \$ 2,471,208 |
| Land and land improvements          | 230,211      |
| Machinery and equipment             | 5,206,680    |
| Machinery held under capital leases | 331,575      |
|                                     | 8,239,674    |
| Less: Accumulated depreciation      | (5,596,233 ) |
|                                     | \$ 2,643,441 |

**NOTE 4 - OPERATING LEASES**

The Company has entered into various operating lease arrangements for machining centers and automobiles expiring various dates through 2009. The Company also rents various machinery on a month-to-month basis. Lease expense for the nine- month periods ended September 30, 2006 and 2005 was approximately \$175,000 and \$256,000, respectively.

The approximate aggregate minimum rental obligations under these leases at September 30, 2006 are as follows:

Twelve month period ended September 30,

|      |            |
|------|------------|
| 2007 | \$ 194,000 |
| 2008 | 147,000    |
| 2009 | 27,000     |
|      | \$ 368,000 |



**NOTE 5 OBLIGATIONS UNDER CAPITALIZED LEASES**

The Company has entered into various capital leases for the purchase of machinery through 2010. Each lease agreement contains a bargain purchase option at the end of the lease term. The machinery is carried at a cost of approximately \$332,000 less accumulated depreciation of approximately \$119,000 at September 30, 2006.

Future aggregate minimum lease payments required under capitalized leases as of September 30, 2006 are approximately as follows:

Twelve month period ended September 30.

|   |            |
|---|------------|
| 2007                                    | \$ 58,223  |
| 2008                                    | 58,223     |
| 2009                                    | 58,223     |
| 2010                                    | 53,361     |
| Total minimum lease payments            | 228,030    |
| Less: Amount representing interest      | 40,154     |
| Present value of minimum lease payments | 187,876    |
| Less: Current portion                   | 65,578     |
| Non-current portion                     | \$ 122,298 |

Amortization expense for assets held under capital leases is included with depreciation expense.

**NOTE 6 REVOLVING CREDIT LINES AND LONG-TERM DEBT**

Hy-Tech has a revolving credit line with a bank providing maximum borrowings of \$2,286,000. The line of credit permits borrowings against the line based upon a percent of eligible receivables and inventory. At September 30, 2006, Hy-Tech had \$1,745,000 outstanding and \$541,000 available under the line. The maximum amount borrowed during the nine months ended September 30, 2006 was \$1,745,000. The line of credit is payable on demand and requires monthly interest payments at the bank's prime interest rate (7.25% at September 30, 2006). The line expired May 31, 2006. The bank has extended the line through December 31, 2006.

Quality Gear has a revolving credit line with a bank providing maximum borrowings of \$200,000. At September 30, 2006, \$190,000 has been borrowed under the same conditions as Hy-Tech except the interest rate equals prime plus .5% or 7.75% at September 30, 2006 and it is guaranteed by Hy-Tech.

**Hy-Tech:**

Long-term debt is comprised of the following:

|  |              |
|--|--------------|
| Subordinated notes to shareholders. Under the subordination agreement, no principal payments are to be made until the unsubordinated bank debt is repaid in its entirety. The interest rate on the notes is eight percent (8.0%) with principal due on demand. It is the Company's intent to repay this loan before September 30, 2007, therefore, it has been classified as short-term. | \$ 1,225,000 |
| Term note with a bank at a fixed interest rate of 5.22%, payable in monthly installments of \$37,797 including interest through November 1, 2007.  | 495,000      |
| Term note with a bank at a fixed interest rate of 5.724%, payable in monthly installments of \$826 including interest through May 19, 2007.  | 7,000        |
| Term note with a bank at a fixed interest rate of 7.45%, payable in monthly installments of \$854 including interest through May 18, 2007.   | 6,000        |
| Term loan with a bank at a fixed interest rate of 5.75%, payable in monthly installments of \$14,116 including interest through October 31, 2008.  | 343,000      |

**Quality Gear:**

|   |       |
|---|-------|
| Term note secured by a van at a fixed interest rate of 0% payable in monthly installments of \$368 through June 2008. | 8,000 |
|---|-------|

**HTM Associates:**

|  |              |
|--|--------------|
| Term loan with a bank at a fixed interest rate of 8.40%, payable in monthly installments of \$14,011 including interest through October 31, 2008.  | \$ 310,000   |
| Beginning January 2007 through December 31, 2015, payable in monthly installments of principal and interest at a rate of one half of one percent (.50%) above the prevailing Prime Rate (7.25% at September 30, 2006). The purpose of this \$375,000 loan was for the acquisition of land and construction of a facility to be leased to Quality Gear. | \$ 375,000   |
|  | 2,769,000    |
| Less: Current maturities of long-term debt   | (1,953,000 ) |
|  | \$ 816,000   |

Principal maturities remaining on long-term debt are approximately as follows:

Twelve month period ended September 30.

|                      |              |
|----------------------|--------------|
| 2007                 | \$ 1,953,000 |
| 2008                 | 441,000      |
| 2009                 | 129,000      |
| 2010                 | 47,000       |
| 2011                 | 47,000       |
| Thereafter           | 152,000      |
| Total long-term debt | \$ 2,769,000 |

Hy-Tech's bank term loans and line of credit are collateralized by the Company's accounts receivable, inventory and equipment. Quality Gear's bank term loans and line of credit are collateralized by the Company's accounts receivable, inventory and equipment.

In connection with the bank term loans and the line of credit, Hy-Tech is required to meet certain minimum financial covenants. All financial covenants were satisfied as of September 30, 2006.

**NOTE 7 - PROFIT SHARING PLAN**

Hy-Tech has a profit sharing plan for all eligible employees as defined. Contributions to the plan are determined on an annual basis by the Board of Directors. It is Hy-Tech's policy to fund all amounts accrued on a current basis. Contributions were approximately \$115,000 and \$101,000 for the nine-month periods ended September 30, 2006 and 2005, respectively.

In addition, the employees are permitted to make contributions to the Plan through salary reductions of up to ten percent (10%) of their annual compensation within guidelines established by the Internal Revenue Service. Hy-Tech may elect to make a matching contribution of up to twenty percent (20%) of the employee contribution. For each nine-month period ended September 30, 2006 and 2005, Hy-Tech contributed approximately \$24,000 to the plan.

**NOTE 8 - COMMITMENTS AND CONTINGENCIES**

The Company has certain contingent liabilities resulting from litigation and claims incident to the ordinary course of business. Management believes that the probable resolution of such contingencies will not materially affect the financial position or results of operations of the Company.

Hy-Tech has guaranteed \$400,000 of a credit line held by its uncombined subsidiary.

**NOTE 9 SUBSEQUENT EVENT**

In February 2007, the Company and its shareholders entered into an Asset Purchase Agreement to sell a majority of the combined Company's assets to a publicly-held corporation for cash consideration of approximately \$19,100,000 and the assumption of certain liabilities.

**ITEM 9.01 Financial Statements and Exhibits (Continued)**

**(b) Pro Forma Financial Information Unaudited Pro Forma Financial Statements**

Pursuant to an Asset Purchase Agreement dated as of February 12, 2007, Hy-Tech Machine, Inc., a Delaware corporation ( Purchaser ), an indirect subsidiary of P&F Industries, Inc. (the Company and Registrant ), acquired substantially all of the assets (the Purchased Property ) of Hy-Tech Machine, Inc., a Pennsylvania corporation, and Quality Gear & Machine, Inc., a Pennsylvania corporation (collectively, the Sellers ). The purchase price consisted of \$16,900,000 in cash, assumption of certain payables and liabilities and contingent payments based on factors described in the Asset Purchase Agreement. The Purchased Property was used by the Sellers in the business of, among other things, manufacturing and selling pneumatic tools and other tool products.

In connection with this acquisition, the Purchaser contemporaneously entered into an Agreement of Sale ( Agreement of Sale ) with HTM Associates, a Pennsylvania general partnership comprised of certain shareholders of the Sellers ( HTM ), pursuant to which the Purchaser purchased certain real property located in Cranberry Township, Pennsylvania (together with the Purchased Property hereinafter referred to as the Purchased Assets ) from HTM for \$2,200,000 in cash.

Contemporaneously with the acquisition of the Purchased Assets, the Company executed and delivered Amendment No. 7 to Credit Agreement ( Amendment ) to Citibank, N.A. and HSBC Bank USA, National Association (collectively, the Lenders ) that modified the Credit Agreement dated June 30, 2004 by and among the Company, the Lenders, Citibank, N.A. as Administrative Agent (the Administrative Agent ) and the following subsidiaries of the Company: Florida Pneumatic Manufacturing Corporation, Embassy Industries, Inc., Green Manufacturing, Inc., Countrywide Hardware, Inc., Nationwide Industries, Inc., Woodmark International, L.P., Pacific Stair Products Inc., WILP Holdings, Inc. (collectively, the Co-Borrowers ). The Amendment, among other things, adds Continental Tool Group, Inc. and Purchaser as Co-Borrowers and provides for new term loans in amounts not to exceed \$19,000,000. The principal on the new term loan notes are payable in 25 consecutive quarterly installments of \$760,000, commencing on January 31, 2008. From the date of the Amendment through January 31, 2008, monthly payments shall be made of interest only. The Company and the Co-Borrowers have the option to pay interest at a rate based on either the fluctuating prime rate of the Administrative Agent, LIBOR or a combination of the two rates. The new term loan notes shall mature on January 31, 2014. The Amendment also provides for the amendment and restatement of certain existing term loan notes. The revolving credit loan facility provides for a maximum of \$18,000,000, with various sublimits, for direct borrowings, letters of credit, bankers acceptances and equipment loans.

The following unaudited pro forma condensed combined financial information is derived from and should be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2005, its Quarterly Report on Form 10-Q for the quarter ended September 30, 2006, the combined financial statements and notes thereto of Hy-Tech Machine, Inc., a Pennsylvania corporation, Quality Gear and Machine, Inc., a Pennsylvania corporation, and HTM Associates, a Pennsylvania general partnership (collectively referred to as Hy-Tech ) included in Item 9.01(a) of this Form 8-K/A and the notes to unaudited pro forma combined condensed financial statements included herein.

The unaudited pro forma combined condensed balance sheet as of September 30, 2006 gives effect to the acquisition of the Purchased Assets and the Amendment to the Credit Agreement as if they occurred on September 30, 2006. The unaudited pro forma combined condensed statements of income are set forth herein give effect to the acquisition of the Purchased Assets and the amendment to the credit

agreement as if they had been consummated at the beginning of the earliest period presented (January 1, 2005).

The acquisition of the Purchased Assets will be accounted for under the purchase method of accounting in accordance with Statement of Financial Accounting Standards No. 141, Business Combinations ( SFAS 141 ). Under the purchase method of accounting, the total estimated purchase price is allocated to the net tangible and intangible identifiable assets and liabilities based on their estimated relative fair values. Management has made a preliminary allocation to the net tangible and intangible assets acquired and liabilities assumed based on preliminary estimates. The company has hired a third-party valuation specialist to assist management in estimating the fair value of Hy-Tech s property, plant and equipment and the fair value of any possible identifiable intangible assets. At the date of this filing, the valuation was not yet complete. As a result of the final valuations, values assigned to property, plant and equipment, identifiable intangible assets, and goodwill could change.

The unaudited pro forma combined condensed financial statements presented herein do not reflect any potential cost savings which may be realized following the acquisition. The pro forma adjustments and assumptions are based on estimates, evaluations and other data currently available and, in the Company s opinion, provide a reasonable basis for the fair presentation of the estimated effects directly attributable to the acquisition and related transactions. The unaudited pro forma combined condensed financial statements are provided for illustrative purposes only and are not necessarily indicative of what the combined results of operations or financial position would actually have been had the acquisition occurred on January 1, 2005, nor do they represent a forecast of the combined results of operations or financial position for any future period or date.

P & F INDUSTRIES, INC. AND SUBSIDIARIES

## Edgar Filing: P&amp;F INDUSTRIES INC - Form 8-K/A

## UNAUDITED PRO FORMA COMBINED CONDENSED BALANCE SHEET

SEPTEMBER 30, 2006

| (in 000 s)                                  | P&F<br>Historical | Hy-Tech<br>Historical | Pro Forma<br>Adjustments | Notes  | Pro Forma  |
|---|-------------------|-----------------------|--------------------------|--------|------------|
| <b>Assets</b>                               |                   |                       |                          |        |            |
| Cash and cash equivalents                   | \$ 1,373          | \$ 192                | \$ (192 )                | (a)    | \$ 1,373   |
| Accounts receivable - net                   | 18,710            | 3,038                 |                          |        | 21,748     |
| Notes and other receivables                 | 837               |                       |                          |        | 837        |
| Inventories - net                           | 27,346            | 6,220                 | 428                      | (h)    | 33,994     |
| Deferred income taxes - net                 | 1,496             |                       |                          |        | 1,496      |
| Assets held for sale                        | 575               |                       |                          |        | 575        |
| Assets of discontinued operations           | 316               |                       |                          |        | 316        |
| Prepaid expenses and other current assets   | 1,510             | 60                    | (100 )                   | (e)    | 1,470      |
| Total current assets                        | 52,163            | 9,510                 | 136                      |        | 61,809     |
| Property and equipment - net                | 7,688             | 2,643                 | 4,717                    | (b)    | 15,048     |
| Goodwill                                    | 24,764            | 1,160                 | (1,160 )                 | (a)    | 24,918     |
|   |                   |                       | 154                      | (c)    |            |
| Other intangible assets - net               | 11,197            |                       | 3,619                    | (d)    | 14,816     |
| Other assets - net                          | 507               | 44                    | (44 )                    | (a)    | 607        |
|   |                   |                       | 100                      | (g)    |            |
| Total assets                                | \$ 96,319         | \$ 13,357             | \$ 7,522                 |        | \$ 117,198 |
| <b>Liabilities and Shareholders' Equity</b> |                   |                       |                          |        |            |
| Short-term borrowings                       | \$ 5,500          | \$ 1,935              | \$ (1,935 )              | (a)    | \$ 5,600   |
|   |                   |                       | 100                      | (f)    |            |
| Accounts payable                            | 9,257             | 1,897                 | (914 )                   | (a)    | 10,240     |
| Income taxes payable                        | 535               |                       |                          |        | 535        |
| Other accrued liabilities                   | 6,422             |                       | 796                      | (e)(g) | 7,218      |
| Current maturities of long-term debt        | 7,548             | 1,470                 | (1,470 )                 | (a)    | 7,548      |
| Liabilities of discontinued operations      | 1,738             |                       |                          |        | 1,738      |
| Total current liabilities                   | 31,000            | 5,302                 | (3,423 )                 |        | 32,879     |
| Long-term debt, less current maturities     | 13,074            | 1,487                 | (1,487 )                 | (a)    | 32,074     |
|   | 19,000            |                       |                          | (f)    |            |
| Deferred income taxes - net                 | 978               |                       |                          |        | 978        |
| Total liabilities                           | 45,052            | 6,789                 | 14,090                   |        | 65,931     |
| Total shareholders' equity                  | 51,267            | 6,568                 | (6,568 )                 | (a)    | 51,267     |
| Total liabilities and shareholders' equity  | \$ 96,319         | \$ 13,357             | \$ 7,522                 |        | \$ 117,198 |



## UNAUDITED PRO FORMA COMBINED CONDENSED STATEMENT OF INCOME

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006

| (in 000 s, except per share data)                        | P&F<br>Historical | Hy-Tech<br>Historical | Pro Forma<br>Adjustments | Notes | Pro Forma  |
|--|-------------------|-----------------------|--------------------------|-------|------------|
| Revenues   | \$ 88,029         | \$ 13,439             |                          |       | \$ 101,468 |
| Cost of sales  | 60,672            | 8,613                 | \$ 57                    | (i)   | 69,342     |
| Gross profit   | 27,357            | 4,826                 | (57 )                    |       | 32,126     |
| Selling, general and administrative                      | 19,763            | 2,623                 | 256                      | (j)   | 22,642     |
| Operating income   | 7,594             | 2,203                 | (313 )                   |       | 9,484      |
| Interest net   | 1,508             | 310                   | 674                      | (k)   | 2,492      |
| Income from continuing operations before taxes on income | 6,086             | 1,893                 | (987 )                   |       | 6,992      |
| Taxes on income  | 2,435             |                       | 370                      | (l)   | 2,805      |
| Income from continuing operations                        | 3,651             | 1,893                 | (1,357 )                 |       | 4,187      |
| Loss from discontinued operations                        | (6 )              |                       |                          |       | (6 )       |
| Net income   | \$ 3,645          | \$ 1,893              | \$ (1,357 )              |       | \$ 4,181   |
| <b>Weighted average common shares outstanding</b>        |                   |                       |                          |       |            |
| Basic  | 3,580             |                       |                          |       | 3,580      |
| Diluted  | 3,800             |                       |                          |       | 3,800      |
| <b>Net income per common share</b>                       |                   |                       |                          |       |            |
| <b>Basic</b>   |                   |                       |                          |       |            |
| Continuing operations                                    | \$ 1.02           |                       |                          |       | \$ 1.17    |
| Discontinued operations                                  |                   |                       |                          |       |            |
| Net income   | \$ 1.02           |                       |                          |       | \$ 1.17    |
| <b>Diluted</b>   |                   |                       |                          |       |            |
| Continuing operations                                    | \$ .96            |                       |                          |       | \$ 1.10    |
| Discontinued operations                                  |                   |                       |                          |       |            |
| Net income   | \$ .96            |                       |                          |       | \$ 1.10    |

## UNAUDITED PRO FORMA COMBINED CONDENSED STATEMENT OF INCOME

FOR THE YEAR ENDED DECEMBER 31, 2005

| (in 000 s, except per share data)                        | P&F<br>Historical | Hy-Tech<br>Historical | Pro Forma<br>Adjustments | Notes | Pro Forma  |
|--|-------------------|-----------------------|--------------------------|-------|------------|
| Revenues   | \$ 107,977        | \$ 14,732             |                          |       | \$ 122,709 |
| Cost of sales  | 73,818            | 9,978                 | \$ 61                    | (i)   | 83,857     |
| Gross profit   | 34,159            | 4,754                 | (61 )                    |       | 38,852     |
| Selling, general and administrative                      | 24,285            | 2,858                 | 341                      | (j)   | 27,484     |
| Operating income   | 9,874             | 1,896                 | (402 )                   |       | 11,368     |
| Interest net   | 1,896             | 360                   | 628                      | (k)   | 2,884      |
| Income from continuing operations before taxes on income | 7,978             | 1,536                 | (1,030 )                 |       | 8,484      |
| Taxes on income  | 3,131             |                       | 198                      | (l)   | 3,329      |
| Income from continuing operations                        | 4,847             | 1,536                 | (1,228 )                 |       | 5,155      |
| Earnings from discontinued operations                    | 1,724             |                       |                          |       | 1,724      |
| Net income   | \$ 6,571          | \$ 1,536              | \$ (1,228 )              |       | \$ 6,879   |
| <b>Weighted average common shares outstanding</b>        |                   |                       |                          |       |            |
| Basic  | 3,572             |                       |                          |       | 3,572      |
| Diluted  | 3,874             |                       |                          |       | 3,874      |
| <b>Net income per common share</b>                       |                   |                       |                          |       |            |
| <b>Basic</b>   |                   |                       |                          |       |            |
| Continuing operations                                    | \$ 1.36           |                       |                          |       | \$ 1.45    |
| Discontinued operations                                  | .48               |                       |                          |       | .48        |
| Net income   | \$ 1.84           |                       |                          |       | \$ 1.93    |
| <b>Diluted</b>   |                   |                       |                          |       |            |
| Continuing operations                                    | \$ 1.25           |                       |                          |       | \$ 1.33    |
| Discontinued operations                                  | .45               |                       |                          |       | .45        |
| Net income   | \$ 1.70           |                       |                          |       | \$ 1.78    |

**Notes to Unaudited Pro Forma Combined Condensed Financial Statements****1. Purchase Price**

The unaudited pro forma combined condensed financial statements reflect the acquisition of certain assets and the assumption of certain liabilities of Hy-Tech by the Company effective February 12, 2007.

The purchase price for this acquisition, negotiated on the basis of Hy-Tech's historical financial performance, was as follows:

|  |    |            |
|--|----|------------|
| Cash paid at closing   | \$ | 19,100,000 |
| Estimated direct acquisition costs                           |    | 600,000    |
| Total estimated purchase price prior to net asset adjustment |    | 19,700,000 |
| Estimated net asset adjustment                               |    | 922,000    |
| Total estimated purchase price                               | \$ | 20,622,000 |

The acquisition was financed through additional borrowings under the Company's senior credit facility, as amended, with two banks.

The following table presents, as of February 12, 2007, the unaudited estimated fair values of the assets acquired and the amount allocated to goodwill:

|   |           |    |            |
|---|-----------|----|------------|
| Accounts receivable                     |           | \$ | 3,119,000  |
| Inventories                             |           |    | 7,381,000  |
| Other current assets                    |           |    | 49,000     |
| Property and equipment                  |           |    | 7,360,000  |
| Identifiable intangible assets:         |           |    |            |
| Customer relationships                  | 3,130,000 |    |            |
| Trademark                               | 199,000   |    |            |
| Engineering drawings                    | 290,000   |    | 3,619,000  |
|   |           |    | 21,528,000 |
| Less: liabilities assumed               |           |    | 1,060,000  |
| Total fair value of net assets acquired |           |    | 20,468,000 |
| Goodwill                                |           |    | 154,000    |
| Total purchase price                    |           | \$ | 20,622,000 |

The Company also agreed to make additional payments ( Contingent Consideration ) to the Sellers. The amount of Contingent Consideration is to be based on a percentage of the average increase in earnings before interest, taxes, depreciation and amortization ( EBITDA ) over a two-year period from the date of acquisition, over a base year EBITDA of \$4,473,000.

In addition, the Company has agreed to make a further additional payment ( Additional Contingent Consideration ), subject to certain conditions related to an exclusive supply agreement with a major customer and, to a certain extent and subject to certain provisions, the achievement of Contingent Consideration. This Additional Contingent consideration may not exceed \$1,900,000.

Any such additional payments for Contingent Consideration or Additional Contingent Consideration, if any, would be payable on or about ninety days subsequent to the second anniversary of the acquisition date and will be treated by the Company as additions to goodwill.

**2. Pro Forma Adjustments**

The following pro forma adjustments are based upon management's preliminary estimates. These are subject to finalization.

- (a) To eliminate historical Hy-Tech amounts not acquired or assumed.
- (b) To record the preliminary estimate of the increase to property and equipment acquired to estimated fair value.
- (c) Goodwill represents the excess of purchase price paid over the fair value of the assets acquired. The actual fair values of assets and liabilities have not been finalized and accordingly, may change. The allocation of the purchase price will be finalized in conjunction with a third-party valuation of Hy-Tech's assets and liabilities. The excess of the total purchase price over the fair value of the assets acquired, including the value of the identifiable intangible assets, has been allocated to goodwill. Goodwill will be amortized over fifteen years for tax purposes, but will not be amortized for financial reporting purposes.
- (d) To record the estimated fair value of identifiable intangible assets, including, among others, customer relationships, employment agreements and related non-compete agreements. The Company will obtain an independent third-party valuation of the identifiable intangible assets. The fair values of the identifiable intangible assets are based on current information and are subject to change.
- (e) To record pro forma estimate of additional acquisition related expenses, totaling approximately \$600,000, expected to be incurred, less approximately \$100,000 previously accounted for and deferred by the Company and included in other current assets.
- (f) To record the additional borrowings under the Company's senior credit facility, as amended to finance the acquisition of the Purchased Assets.
- (g) To record debt acquisition costs.
- (h) To adjust inventory purchased to its estimated fair value.
- (i) To reflect additional depreciation resulting from the increase in the fair value of the fixed assets at the date of acquisition over the historical value and to eliminate historical depreciation on fixed assets not acquired. Fixed assets are depreciated over periods ranging from 5 years to 39.5 years.

|  | Useful<br>Life | Year Ended<br>December 31, 2005 | Nine Months Ended<br>September 30, 2006 |
|--|----------------|---------------------------------|---|
| Pro forma depreciation expense:                |                |                                 |   |
| Building                                       | 39.5           | \$ 46,000                       | \$ 35,000                               |
| Machinery and equipment                        | 10.0           | 479,000                         | 359,000                                 |
| Other  | 5.0            | 84,000                          | 63,000                                  |
|  |                | 609,000                         | 457,000                                 |
| Elimination of historical depreciation expense |                | (548,000                        | ) (400,000                              |
| Pro forma adjustment to depreciation expense   |                | \$ 61,000                       | \$ 57,000                               |

(j) To reflect amortization of estimated identifiable intangible assets, arising from the acquisition, as follows:

|   | Year Ended<br>December 31, 2005 | Nine Months Ended<br>September 30, 2006 |
|---|---------------------------------|---|
| Pro forma amortization expense:                   |                                 |   |
| Customer relationships                            | \$ 326,000                      | \$ 245,000                              |
| Engineering drawings                              | 15,000                          | 11,000                                  |
| Pro forma adjustment to amortization expense, net | \$ 341,000                      | \$ 256,000                              |

The identifiable intangible assets subject to amortization will be amortized over fifteen years for tax purposes, and will be amortized for financial reporting purposes over the following assigned useful lives:

|                        |            |
|------------------------|------------|
| Customer relationships | 6-13 years |
| Trademark              | Indefinite |
| Engineering drawings   | 20 years   |

(k) To adjust interest expense to reflect \$19.1 million of additional borrowings at the Company's borrowing rate of 5.1% and 6.8% for the year ended December 31, 2005 and nine months ended September 30, 2006, respectively, as follows:

|  | <b>Year Ended<br/>December 31, 2005</b> | <b>Nine Months Ended<br/>September 30, 2006</b> |
|--|---|---|
| Pro forma interest expense for additional borrowings | \$ 974,000                              | \$ 974,000                                      |
| Amortization of debt issuance costs                  | 14,000                                  | 10,000  |
| Elimination of historical interest expense           | (360,000)                               | (310,000)                                       |
| Pro forma adjustment to interest expense, net        | \$ 628,000                              | \$ 674,000                                      |

Fees and expenses of \$100,000 were incurred related to the debt financings. Such costs will be amortized using the effective interest method, over the term of the related indebtedness.

(l) To adjust the provision for income taxes to reflect the estimated provision for taxes on a pro forma combined basis, using the historical effective tax rates of 39.2% and 40.0%, respectively.

36

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

P&F INDUSTRIES, INC.

Date: March 30, 2007

By:

/s/ Joseph A. Molino, Jr.  
Joseph A. Molino, Jr.  
Vice President,  
Chief Operating Officer and  
Chief Financial Officer

37

---