

Andover Medical, Inc.  
Form 10QSB  
May 15, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-QSB**

(Mark One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED: MARCH 31, 2007**

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE TRANSITION PERIOD FROM TO**

Commission file number: 333-128526

**ANDOVER MEDICAL, INC.**

(Exact name of small business issuer as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**51-0459931**  
(IRS Employer  
Identification No.)

**510 Turnpike Street, Ste. 204**  
**N. Andover, MA 01845**  
(Address of principal executive offices)

**(978) 557-1001**  
(Issuer's telephone number)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes:  No:

Edgar Filing: Andover Medical, Inc. - Form 10QSB

**APPLICABLE ONLY TO CORPORATE ISSUERS**

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: There were a total of 29,284,571 shares of the registrant's common stock, par value \$.001 per share, outstanding as of May 14, 2007 and no other classes of common stock.

Transitional Small Business Disclosure Format (Check One): Yes:  No:

---

Andover Medical, Inc

Quarterly Report on Form 10-QSB

Period Ended March 31, 2007

Table of Contents

	Page
<u>PART I. FINANCIAL INFORMATION</u>	
<u>Item 1. Financial Statements:</u>	
<u>Condensed Consolidated Balance Sheet as of March 31, 2007 (Unaudited) and December 31, 2006</u>	3
<u>Condensed Consolidated Statement of Operations for the period ended March 31, 2007 (Unaudited)</u>	4
<u>Condensed Consolidated Statement of Cash Flows for the period ended March 31, 2007 (Unaudited)</u>	5
<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>	6
<u>Item 2. Management's Discussion and Analysis or Plan of Operation</u>	12
<u>Item 3. Controls and Procedures</u>	15
<u>PART II . OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	16
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	16
<u>Item 3. Defaults Upon Senior Securities</u>	16
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	16
<u>Item 5. Other Information</u>	16
<u>Item 6. Exhibits</u>	17
<u>SIGNATURES</u>	19
<u>EXHIBIT INDEX</u>	20

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****Andover Medical, Inc****Condensed Consolidated Balance Sheet**

	<b>March 31, 2007</b>	<b>December 31, 2006 (audited)</b>
<b>ASSETS</b>		
Current assets:		
Cash	\$ 4,141,624	\$ 2,377,572
Prepaid expenses and other current assets	263,972	133,974
Total current assets	4,405,596	2,511,546
Property and equipment, net	60,686	56,069
Deposits	8,893	8,893
Total assets	\$ 4,475,175	\$ 2,576,508
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 114,344	\$ 29,944
Accrued expenses	170,603	135,395
Notes Payable, net of \$132,822 discount		27,178
Total current liabilities	284,947	192,517
Shareholders' equity:		
Preferred stock, \$.001 par value; 1,000,000 shares authorized, 5,628 outstanding	6	3
Common stock, \$.001 par value; 99,000,000 shares authorized, 24,556,000 outstanding	24,556	24,556
Additional paid-in capital	5,915,112	3,101,614
Stock subscription receivable		(12,500 )
Accumulated deficit	(1,749,447 )	(729,682 )
Total shareholders' equity	4,190,228	2,383,991
Total liabilities and shareholders' equity	\$ 4,475,175	\$ 2,576,508

See accompanying notes to the condensed consolidated financial statements.

**Andover Medical, Inc**

**Condensed Consolidated Statement of Operations  
for the period ended March 31, 2007**

**(Unaudited)**

Revenue	\$ 0
Costs of revenue	0
Gross profit	0
General and administrative expenses (including stock-based compensation expense of \$679,652)	995,923
Operating loss	(995,923 )
Interest expense	(47,448 )
Interest income	32,723
Loss before income tax expense	(1,010,648 )
Provision for income taxes	9,117
Net loss	\$ (1,019,765 )
Net loss per share:	
Basic and diluted	\$ (.04 )
Weighted average number of common shares outstanding:	
Basic and diluted	24,556,000

See accompanying notes to the condensed consolidated financial statements.

## Andover Medical, Inc

Condensed Consolidated Statement of Cash Flows  
for the period ended March 31, 2007

(Unaudited)

<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$	(1,019,765 )
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization		4,114
Share based compensation and stock issued for consulting expenses		679,652
Accrued interest and fees related to bridge loan		47,448
Changes in operating assets and liabilities:		
Increase in other receivables		(11,614 )
Increase in prepaid expenses		(118,384 )
Increase in accounts payable and accruals		119,608
Net cash used in operating activities		(298,941 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of property and equipment		(8,732 )
Net cash used in investing activities		(8,732 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payments on convertible bridge loans		(100,000 )
Issuance of preferred stock, net of offering costs		2,133,850
Other equity adjustments		37,875
Net cash provided by financing activities	\$	2,071,725
Net increase in cash and cash equivalents		1,764,052
Cash and cash equivalents at beginning of period		2,377,572
Cash and cash equivalents at end of period	\$	4,141,624
Noncash activities:		
Stock issued for Debt	\$	62,532
Supplemental cash flow information:		
Cash paid for interest	\$	0
Cash paid for taxes	\$	6,233

See accompanying notes to the condensed consolidated financial statements.



**(B) Use of Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**(C) Property and Equipment**

Property and equipment are stated at cost, less accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful lives of the individual assets (three to seven years). Depreciation expense for the period ended March 31, 2007 was \$4,114. The following table summarizes total Property and Equipment:

Office furniture	\$ 29,342
Computer equipment	25,361
Computer software	5,900
Leasehold improvements	5,630
Telephone equipment	4,620
Less accumulated depreciation	(10,167 )
Net Property and Equipment	\$ 60,686



**(D) Stock Based Compensation**

The Company issues stock options, stock appreciation rights and restricted shares of common stock under one share-based compensation plan. At March 31, 2007, 15 million shares of common stock are authorized for issuance under the Company's share-based compensation plan. Stock option and restricted share awards are granted at the fair market value of the Company's common stock on the date of grant. Stock option awards vest over a period determined by the compensation plan, ranging from one to three years, and generally have a maximum term of ten years. Restricted shares of common stock vest over a period of time determined by the Compensation Committee of the Board of Directors.

The Company follows the provisions of Statement of Financial Accounting Standards ( SFAS ) 123R, *Share-Based Payment* ( SFAS 123R ), which require companies to measure and recognize compensation expense for all share-based payments at fair value. For the three month period ended March 31, 2007, the Company recognized \$679,652 in compensation expense related to stock options. The recognition of total stock-based compensation expense impacted basic and diluted net income per common share by approximately \$0.03 during the period ended March 31, 2007. The Company calculates the fair value of stock options using the Black-Scholes model. The total value of the stock option awards is expensed ratably over the requisite service period of the employees receiving the awards.

**(E) Recent Accounting Pronouncements**

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities Fair Value Measurements* ( SFAS 159 ). SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. SFAS No. 159 does not affect any existing accounting

8

---

literature that requires certain assets and liabilities to be carried at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of adopting SFAS No. 159 on our financial statements.

NOTE 3 PROMISSORY NOTES

As of December 31, 2006, the Company had outstanding Bridge Notes payable to six investors, in amount of \$160,000, bearing interest at 10% per annum. This obligation is recorded as notes payable net of a \$132,822 discount associated with the shares of common stock issued coincident with the notes. On March 29, 2007, investors holding \$60,000 in principal loan value converted their Bridge Notes and accrued interest into 62.7 shares of the Company's 6% Series A Convertible Preferred Stock. The remaining balance of \$100,000 plus accrued interest was paid off. As of March 31, 2007, the Company had no outstanding promissory notes payable.

NOTE 4 STOCKHOLDERS EQUITY

Share-Based Compensation.

In accordance with newly adopted SFAS No. 123R, for the period ended March 31, 2007, \$679,652 of share-based compensation expense was recorded as an increase to additional paid in capital for share-based payment awards made to the Company's employees and directors, based on the estimated fair values of stock options vesting during the period.

Preferred Stock

The Company's Certificate of Incorporation authorizes the issuance of 1 million shares of \$.001 par value preferred stock. The Company's board of directors (the Board of Directors) has the power to designate the rights and preferences of the preferred stock and issue the preferred stock in one or more series. Effective March 29, 2007, the Company closed the final portions of its private financing resulting in the issuance of 2,425 shares of 6% Series A Convertible Preferred Stock at \$1,000 face value. Each share of Preferred Stock is convertible into 2,857 shares of Common Stock. Under the Offering, the Preferred Stock is subject to forced conversion if the Common Stock trades above \$1.75 per share for 30 consecutive trading days prior to the date of notice of conversion.

NOTE 5

SUBSEQUENT EVENTS

On May 4, 2007, Andover Management Services, Inc., a wholly-owned subsidiary of AMI ( Buyer ) and AMI, as Guarantor, completed the acquisition of 100% of the outstanding capital stock of Ortho-Medical Products, Inc. ( OMI ) and the merger (the Merger ) of the Buyer with and into OMI, with OMI as the surviving entity. The purchase price consisted of \$300,000 in cash, including an unsecured promissory note to the sellers in the amount of \$100,000 due one year from closing with a simple interest rate of 6% per annum, and an aggregate of 3,300,000 shares of AMI common stock. Under the Merger Agreement, OMI management will continue post closing in accordance with certain employment or consulting agreements. The sellers included Marc Waldman and William Tobin, who will each serve as a consultant to both OMI and AMI; Jeanne Wilde, who will remain with OMI as its Administration Director; Joseph Anastasio, who will remain with OMI as its General Manager. OMI is a full-service company specializing in procedure specific orthopedic durable medical equipment (DME), respiratory equipment, and orthotics and prosthetics. Founded in 1982, it focuses on servicing the needs of patients in the Tri-State New York Region; explicitly the five boroughs of New York City, Nassau, Suffolk, and Westchester Counties, Northern New Jersey, Upper New York State, and the State of Connecticut. With four locations, three in New York and one in Connecticut, OMI has approximately 25 employees who work to make this network available to Case Managers, Preferred Provider Organizations and Health Maintenance Organizations. OMI has contracted with approximately 50 health insurance payers, plus Medicare and Medicaid. The audited financial performance of OMI for the year ended December 31, 2006 reflected net sales of approximately \$3.2 million.

On May 11, 2007, Rainier Acquisition Corp. (the Buyer ), a wholly-owned subsidiary of AMI, completed the acquisition of all the issued and outstanding capital stock of Rainier Surgical Incorporated ( RSI ). The acquisition was pursuant to a Stock Purchase Agreement entered into on May 11, 2007, by

10

---

and among the Buyer, RSI and Garth Luke, as Seller. Headquartered in Auburn, Washington, RSI specializes in the sales, service, distribution, and marketing of orthopedic DME. The purchase price consisted of \$2,675,000 in cash, and an aggregate of 1,428,571 shares of AMI's common stock. Under the Stock Purchase Agreement, Garth Luke, as Seller, entered into a four-year employment contract with RSI as President. Mr. Luke will be employed at RSI's offices in Auburn, Washington, will be compensated \$158,400 per annum and is entitled to stock options as part of AMI's 2006 Employee Stock Incentive Plan. Mr. Luke agreed not to compete with RSI for a period of three years after the closing date and two years after termination. Established in 1991, Rainier Surgical is the largest stock and bill provider of orthopedic DME in the state of Washington. Currently, Rainier Surgical has more than 45 trained and experienced staff members. Through its stock and bill program, Rainier Surgical successfully minimizes the overhead cost and expense physicians, clinics, hospitals, and surgery centers incur when prescribing and distributing orthopedic DME products to their patients.

On May 11, 2007, the Registrant and its wholly-owned subsidiaries entered into a \$5.0 million Credit Agreement with TD BANKNORTH, N.A. (the Credit Agreement). The borrowing capacity available to the Registrant under the Credit Agreement consists of notes representing a two-year \$4.0 million Senior Secured Revolving Credit Facility and a five-year \$1.0 million Senior Secured Convertible Revolving Acquisition Loan Facility. All borrowings under the Credit Agreement will bear interest at either (i) a rate equal to LIBOR, plus an Applicable Margin (as defined in the Credit Agreement), or (ii) a Base Rate (as defined in the Credit Agreement) plus an Applicable Margin. The Credit Agreement will be utilized to replace commitments and outstandings under Rainier Surgical Incorporated's existing credit facility. Proceeds of the Credit Agreement are to be used for acquisition, working capital and for general corporate purposes.

NOTE 6 **BUSINESS UNCERTAINTY**

The Company has generated no revenues, has incurred a net loss of \$1,749,447 and negative cash flows from operating activities of \$657,463 since inception and has only recently consummated acquisitions of operating businesses (see Note 6 of the Notes to Condensed Consolidated Financial Statements). These factors raise substantial doubt about our ability to execute our business plan. The Company's future liquidity and cash requirements will depend on a wide range of factors, including the performance of recently acquired operating businesses and the continued acquisition of operating businesses. In particular, the Company expects to raise capital or seek additional financing. While there can be no assurance that such raising of capital or seeking of additional financing would be available in amounts and on terms acceptable to the Company, management believes that such financing would likely be available on acceptable terms.

NOTE 7 **COMMITMENTS AND CONTINGENCIES**

In connection with the sale of a prior business, Frank Magliochetti, the Company's former Chairman of the Board and Chief Executive Officer (who served in that capacity from December 20, 2006 until his resignation on March 9, 2007), entered into a non-compete agreement with Otto Bock HealthCare L.P. (Otto Bock). Any litigation claims against the Company concerning that non-compete agreement could be costly and time consuming and could divert our management and key personnel from business operations. The non-compete agreement provides that Mr. Magliochetti may not engage in any business competitive with the business of Otto Bock for a period of four years. In February 2007, the Company was advised by the attorneys for Otto Bock that the Company and its CEO, Edwin Reilly, acted in concert with Mr. Magliochetti in breach of his non-compete agreement. Otto Bock claims, among other things, that the Company plans to compete directly in the market for continuous passive motion products and services and in the market for pain management braces, and is doing business with prohibited

customers. The Company and Messrs. Magliochetti and Reilly deny any and all wrongdoing. In view of Mr. Magliochetti's resignation and his non-disclosure of any confidential information prior to such resignation, the Company does not believe this claim has any merit. Although the Company has not been sued by Otto Bock, and Mr. Magliochetti is attempting to resolve the matter amicably, there can be no assurance that the Company will not be sued by Otto Bock, which could have a material adverse effect on the Company's proposed operations.

**Item 2. Management's Discussion and Analysis or Plan of Operation.**

Forward-Looking Statements

Statements contained in this Item 2. Management's Discussion and Analysis or Plan of Operation and elsewhere in this document that are not historical or current facts may constitute forward-looking statements within the meaning of such term in Section 27A of the Securities Act of 1933, as amended (the Securities Act) and section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). Such forward-looking statements involve known and unknown risks, uncertainties and other factors that could cause the actual financial or operating results of the Company to be materially different from the historical results or from any future results expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially from those predicated in any such forward-looking statements include: our ability to raise funds; our business strategies and future plans of operations; our ability to continue to lower our costs; our timely development and customers' acceptance of our products; rapid technological changes in the industry; our ability to attract and retain qualified personnel; our ability to identify and successfully consummate future acquisitions; general economic conditions in the United States as well as the economic conditions affecting the industry in which we operate; the amount of sales of our products and services; our current operating losses; and the competitive environment within the industry in which we compete. Such forward-looking statements are based on our best estimates of future results, performance or achievements, based on current conditions and the most recent results of the Company. In addition to statements that explicitly describe such risks and uncertainties, readers are urged to consider statements labeled with the terms may, will, potential, opportunity, believes, expects, intends, estimates, anticipates or plans to be uncertain and forward-looking. The statements contained herein are also subject generally to other risks and uncertainties that are described from time to time in the Company's reports and registration statements filed with the SEC.

Plan of Operation

AMI intends to establish a nationwide subsidiary network and plans to offer physicians the largest selection of competitively priced brand-name durable medical equipment (DME), and urodynamic diagnostic and treatment products. We are seeking to take advantage of projected growth and evolving economies of scale arising from consolidation in the procedure specific DME and services segments of the orthopedic, podiatric, and urological physician care markets in the United States.

We intend to offer extensive product offerings, including postoperative pain management products, orthopedic devices, a full range of soft goods and functional knee braces, uro-dynamic devices and disposables. Our products and services are expected to offer solutions to create overall practice management efficiencies for health care providers.

Our business strategy revolves around acquiring local DME companies with sales of between \$1 million and \$10 million per annum in the markets of orthopedics, podiatry, and urology. We will then consolidate them and build a single source provider of DME and incontinence treatment products. Our successful growth is predicated on our ability to acquire these existing companies in a roll-up and take advantage of economies of scale, resulting from our increase in size, to:

- a) add on new acquisitions
- b) secure purchasing efficiencies
- c) contract for innovative new products, and
- d) implement management and operational efficiencies.

#### **Critical Accounting Policies**

We have identified the policies outlined below as critical to our business operations and an understanding of our results of operations. The list is not intended to be a comprehensive list of all of our accounting policies. In many cases, the accounting treatment of a particular transaction is specifically dictated by accounting principles generally accepted in the United States, with no need for management's judgment in their application. The impact and any associated risks related to these policies on our business operations is discussed throughout Management's Discussion and Analysis or Plan of Operation where such policies affect our reported and expected financial results. Note that our preparation of the financial statements requires us to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of our financial statements, and the reported amounts of revenue and expenses during the reporting period. There can be no assurance that actual results will not differ from those estimates.

#### Revenue Recognition

Revenue is recognized at the time services and related products that are provided to patients and are recorded at amounts estimated to be received under reimbursement arrangements with third-party payors, including private insurers, prepaid health plans, and Medicare.

Due to the nature of the industry and the reimbursement environment in which the Company operates, certain estimates are required to record net revenue and accounts receivable at their net realizable value. Inherent in these estimates is the risk that they will have to be revised or updated as additional information becomes available. Specifically, the complexity of many third-party billing arrangements and the uncertainty of reimbursement amounts for certain services from certain payors may result in adjustments to amounts originally recorded. Such adjustments are typically identified and recorded at the point of cash application, claim denial or account review.

Management performs periodic analyses to evaluate accounts receivable balances to ensure that recorded amounts reflect estimated net realizable value. Specifically, management considers historical realization data, accounts receivable aging trends, other operating trends, the extent of contracted business and business combinations. Also considered are relevant business conditions such as governmental and managed care payor claims processing procedures and system changes.

Stock based Compensation Expense.

The Company adopted SFAS No. 123R, Share-Based Payments in the first quarter of fiscal 2006. Under the requirements of SFAS No. 123R, share-based compensation cost is estimated at the grant date based on the fair value of the award and is recognized as an expense over the requisite service period of the award. The Company recognizes stock option expense using the straight-line attribution method under SFAS No. 123R. The Company uses the Black-Scholes option-pricing model to estimate the fair value of stock options. Option valuation models require the input of assumptions, including the expected life of stock options, the expected stock price volatility, the risk-free interest rate, and the expected dividend yield. The expected volatility and expected life are based on our limited operating experience. The risk-free interest rate is based on U.S. Treasury interest rates whose term is consistent with the expected life of the stock options. Expected dividend yield was not considered in the option pricing formula as we do not pay dividends and have no current plans to do so in the future. We will update these assumptions if changes are warranted.

**Material Changes in Results of Operations for the period ended March 31, 2007**

*Revenues.* As noted previously, we are seeking acquisitions to establish a nationwide subsidiary network and plan to offer physicians the largest selection of competitively priced brand-name DME, and urodynamic diagnostic and treatment products. As such, we have not yet generated revenues from continuing operations during the period ended March 31, 2007. We completed the acquisition of our first two operating companies in May 2007.

*Operating expenses.* We have incurred operating expenses of \$995,923, for the period ended March 31, 2007, including \$679,652 in compensation expense related to share based payment awards. Other operating expenses are comprised primarily of wages, rent, insurance and professional fees.

*Interest expense.* Interest expense totaled \$47,448 through March 31, 2007, and was related to the Bridge Offering Promissory Notes.

*Provision for income taxes.* The Company had an income tax provision for state income and franchise taxes for the period ended March 31, 2007 totaling \$9,117. No tax benefit has been provided due to the uncertainty in the utilization of losses incurred. Net operating losses may be carried forward for up to 20 years.

*Net loss.* Net loss for the period ended March 31, 2007 was \$1,019,765 or (\$.04) per share, reflecting primarily the effects of share based compensation and the impact of costs incurred to execute our business strategy.

**Material Changes in Financial Condition, Liquidity and Capital Resources as of March 31, 2007**

The Company had cash of \$4,141,624, no restricted cash and a working capital surplus of \$4,120,649 at March 31, 2007. The working capital surplus reflects the effects of private placement investments received.

Net cash used in operating activities was \$298,941 for the period ended March 31, 2007, primarily attributable to the net loss adjusted for noncash expenses (stock based compensation expense of \$679,652, non cash interest expense \$47,448 and depreciation of \$4,114), an increase in accounts



payable and accrued expenses of \$119,608 an increase in prepaid expenses of \$118,384, and an increase in other receivables of \$11,614.

Net cash used in investing activities was \$8,732 representing capital expenditures.

Net cash provided by financing activities was \$2,071,725, representing proceeds from private placement investments.

In addition we need additional capital to cover ongoing operating expenses. We estimate that we may require up to \$110,000 per month through the end of 2007. These factors raise substantial doubt about our ability to execute our business plan. The Company's future liquidity and cash requirements will depend on a wide range of factors, including the acquisition of operating businesses. In particular, the Company expects to raise capital or seek additional financing. While there can be no assurance that such raising of capital or seeking of additional financing would be available in amounts and on terms acceptable to the Company, management believes that such financing would likely be available on acceptable terms.

If we are to fully implement our business plan, we anticipate that our use of cash will be substantial for the foreseeable future, and will exceed our cash flow from operations during the next 12 months and thereafter, absent a significant increase in sales. To fully implement our business plan, over the next 12 months we anticipate that we will require investment capital for completing acquisitions we have identified. While we expect to raise capital or seek additional financing, there can be no assurance that such raising of capital or seeking of additional financing would be available in amounts and on terms acceptable to us, management believes that such financing would likely be available on acceptable terms. Unless the identified acquisitions are completed over the next 12 months, we will not have significant working capital to hire additional employees, market or otherwise pursue our business plan.

### **Item 3. Controls and Procedures.**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an investigation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) and Rule 15d-15(e) promulgated under the Exchange Act, as of March 31, 2007. Based on this evaluation, our principal executive officer and principal financial officer has concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and that our disclosure and controls are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

There were no changes (including corrective actions with regard to significant deficiencies or material weaknesses) in our internal controls over financial reporting that occurred during the period ended March 31, 2007 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.**

In the ordinary course of business, the Company may be involved in legal proceedings from time to time. As of the date of this quarterly report on Form 10-QSB, we are not a party to any legal proceedings.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

Except as set forth herein, all issuances of restricted securities by the Company during the three-month period ended March 31, 2007, were previously reported on Form 8-K.

On January 22, 2007 the Board of Directors granted an employee Incentive Stock Options for the purchase of 225,000 shares of the Company's Common Stock under the 2006 Plan. The Board determined the exercise price of \$0.60 per share of Common Stock equals 100% of the fair market value per share as of January 22, 2007. The shares underlying these options to shall be vested and exercisable in 12 equal installments ending on January 22, 2008.

On January 22, 2007 the Board of Directors granted members of the Company's Medical Advisory Boards Nonqualified Stock Options for the purchase of a total of 120,000 shares of the Company's Common Stock under the 2006 Plan. The Board determined the exercise price of \$0.60 per share of Common Stock equals 100% of the fair market value per share as of January 22, 2007. The shares underlying these options to shall be vested and exercisable in 36 equal installments ending on January 22, 2010.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Submission of Matters to a Vote of Security Holders.**

None.

**Item 5. Other Information.**

None.

16

---

**Item 6. Exhibits.**

Exhibits.

Set forth below is a list of the exhibits to this quarterly report on Form 10-QSB.

<b>Exhibit Number</b>	<b>Description</b>
3.1	Certificate of Designation, Preferences and Rights of Series A Preferred Stock (incorporated by reference to Exhibit 3.1 of our current report on form 8-K filed on April 5, 2007).
4.1	Form of Class A Warrant (incorporated by reference to Exhibit 4.1 of our current report on form 8-K filed on April 5, 2007).
4.2	Form of Class B Warrant (incorporated by reference to Exhibit 4.2 of our current report on form 8-K filed on April 5, 2007).
10.1	Agreement and Plan of Merger dated as of March 20, 2007 by and among Bernard Leff, Jank Partners, LLC, Amerimedical Holdings, Inc., Marc Waldman, William Tobin, Joseph Anastasio and Jeanne Wilde, Marc Waldman, as agent for the stockholders, Ortho-Medical Products Inc., Andover Management Services, Inc. and Andover Medical, Inc. (incorporated by reference to Exhibit 99.1 of our current report on form 8-K filed on March 26, 2007).
10.2	Consulting Agreement dated as of May 4, 2007 by and between Marc Waldman and Ortho-Medical Products Inc. (incorporated by reference to Exhibit 99.1 of our current report on form 8-K filed on May 10, 2007).
10.3	Financial Consulting Agreement dated as of May 4, 2007 by and between Marc Waldman and Andover Medical, Inc. (incorporated by reference to Exhibit 99.2 of our current report on form 8-K filed on May 10, 2007).
10.4	Consulting Agreement dated as of May 4, 2007 by and between William Tobin and Ortho-Medical Products Inc. (incorporated by reference to Exhibit 99.3 of our current report on form 8-K filed on May 10, 2007).
10.5	Financial Consulting Agreement dated as of May 4, 2007 by and between William Tobin and Andover Medical, Inc. (incorporated by reference to Exhibit 99.4 of our current report on form 8-K filed on May 10, 2007).

17

---

## Edgar Filing: Andover Medical, Inc. - Form 10QSB

- 10.6 Employment Agreement dated as of May 4, 2007 by and between Jeanne Wilde and Ortho-Medical Products Inc. (incorporated by reference to Exhibit 99.5 of our current report on form 8-K filed on May 10, 2007).
- 10.7 Employment Agreement dated as of May 4, 2007 by and between Joseph Anastasio and Ortho-Medical Products Inc. (incorporated by reference to Exhibit 99.6 of our current report on form 8-K filed on May 10, 2007).
- 10.8 Stock Purchase Agreement dated May 11, 2007 by and among Rainier Acquisition Corp, Rainier Surgical Incorporated and Garth Luke. (incorporated by reference to Exhibit 2.1 of our current report on form 8-K filed on May 14, 2007).
- 10.9 Employment Agreement dated May 11, 2007 by and among Rainier Surgical Incorporated and Garth Luke. (incorporated by reference to Exhibit 2.2 of our current report on form 8-K filed on May 14, 2007).
- 10.10 Net Lease dated as of May 11, 2007 by and among RSI Property Management LLC and Rainier Surgical Incorporated. (incorporated by reference to Exhibit 2.3 of our current report on form 8-K filed on May 14, 2007).
- 10.11 Credit Agreement by and between Andover Medical Inc., its subsidiaries and TD BankNorth, NA. (incorporated by reference to Exhibit 2.4 of our current report on form 8-K filed on May 14, 2007).
- 10.12 Stock Pledge Agreement by and between Andover Medical Inc., its subsidiaries and TD BankNorth, NA. (incorporated by reference to Exhibit 2.5 of our current report on form 8-K filed on May 14, 2007).
- 10.13 Subsidiary Guaranty (incorporated by reference to Exhibit 2.6 of our current report on form 8-K filed on May 14, 2007).
- 10.14 Security Agreement by and between Andover Medical Inc., its subsidiaries and TD BankNorth, NA. (incorporated by reference to Exhibit 2.7 of our current report on form 8-K filed on May 14, 2007).
- 31.1 Certification pursuant to Rule 13a-14(a) or Rule 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

18

---

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 14, 2007

Andover Medical, Inc.

By:

/s/ Edwin Reilly  
Edwin Reilly, Chief Executive Officer  
and Chief Financial Officer  
(Principal Executive Officer  
and Principal Financial Officer)

19

---

Andover Medical, Inc.

Quarterly Report on Form 10-QSB  
Quarter Ended March 31, 2007

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Certification pursuant to Rule 13a-14(a) or Rule 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

20

---