# UNITED STATES 

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 28, 2008
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File number 1-3834

# CONTINENTAL MATERIALS CORPORATION 

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)
200 South Wacker Drive, Suite 4000, Chicago, Illinois
(Address of principal executive offices)

36-2274391
(I.R.S. Employer Identification No.)

60606
(Zip Code)

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(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \mathrm{x} \quad \text { No o }
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large Accelerated Filer o | Accelerated Filer o |
| :---: | :--- |
| Non-Accelerated Filer x | Smaller reporting company o |
| (Do not check if a smaller reporting company) |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 or the Exchange Act).

Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock, $\$ 0.25$ par value, shares outstanding at August 8, 2008 1,598,674

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

## CONTINENTAL MATERIALS CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

JUNE 28, 2008 and DECEMBER 29, 2007

## (Unaudited)

(000 s omitted except share data)

|  | $\begin{gathered} \text { JUNE } 28, \\ 2008 \end{gathered}$ |  | DECEMBER 29,2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 3,239 | \$ | 3,326 |
| Receivables, net |  | 25,135 |  | 22,652 |
| Receivable for insured losses |  | 1,454 |  | 1,548 |
| Inventories: |  |  |  |  |
| Finished goods |  | 9,183 |  | 7,940 |
| Work in process |  | 1,459 |  | 1,372 |
| Raw materials and supplies |  | 12,655 |  | 9,915 |
| Prepaid expenses |  | 5,488 |  | 5,508 |
| Total current assets |  | 58,613 |  | 52,261 |
|  |  |  |  |  |
| Property, plant and equipment, net |  | 32,450 |  | 34,917 |
|  |  |  |  |  |
| Goodwill |  | 7,829 |  | 7,829 |
| Amortizable intangible assets, net |  | 1,049 |  | 1,198 |
| Other assets |  | 2,338 |  | 2,305 |
|  |  |  |  |  |
|  | \$ | 102,279 | \$ | 98,510 |
|  |  |  |  |  |
| LIABILITIES |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Current portion of long-term debt | \$ | 1,657 | \$ | 2,400 |
| Accounts payable and accrued expenses |  | 21,498 |  | 17,912 |
| Liability for unpaid claims covered by insurance |  | 1,454 |  | 1,548 |
| Income taxes |  |  |  | 19 |
| Total current liabilities |  | 24,609 |  | 21,879 |
|  |  |  |  |  |
| Revolving bank loan payable |  | 11,000 |  | 7,900 |
| Long-term debt |  | 9,943 |  | 10,400 |
| Deferred income taxes |  | 3,773 |  | 3,848 |
| Other long-term liabilities |  | 1,684 |  | 1,796 |

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| Common shares, $\$ 0.25$ par value; authorized 3,000,000 shares; issued 2,574,264 shares | 643 | 643 |
| :--- | ---: | ---: |
| Capital in excess of par value | 1,830 | 1,830 |
| Retained earnings | 65,412 | 66,810 |
| Treasury shares, 975,590 and 972,170 , at cost | $(16,615)$ | $(16,596)$ |
|  | 51,270 | 52,687 |
|  | $\$$ | 102,279 |

See accompanying notes

## CONTINENTAL MATERIALS CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

FOR THE THREE MONTHS ENDED JUNE 28, 2008 AND JUNE 30, 2007
(Unaudited)
(000 s omitted except per-share amounts)

|  | JUNE 28,2008 |  | JUNE 30,2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 41,761 | \$ | 45,651 |
| Costs and expenses: |  |  |  |  |
| Cost of sales (exclusive of depreciation, depletion and amortization) |  | 35,254 |  | 37,253 |
| Depreciation, depletion and amortization |  | 1,318 |  | 1,322 |
| Selling and administrative |  | 5,102 |  | 5,276 |
|  |  |  |  |  |
|  |  | 41,634 |  | 43,849 |
|  |  |  |  |  |
| Operating income |  | 127 |  | 1,802 |
|  |  |  |  |  |
| Interest expense |  | (288) |  | (368) |
| Other (expense) income, net |  | (29) |  | 263 |
|  |  |  |  |  |
| (Loss) income before income taxes |  | (190) |  | 1,697 |
|  |  |  |  |  |
| Provision for income taxes |  | 77 |  | 511 |
|  |  |  |  |  |
| Net (loss) income |  | (267) |  | 1,186 |
|  |  |  |  |  |
| Retained earnings, beginning of period |  | 65,679 |  | 67,045 |
|  |  |  |  |  |
| Retained earnings, end of period | \$ | 65,412 | \$ | 68,231 |
|  |  |  |  |  |
| Basic and diluted (loss) earnings per share | \$ | (.17) | \$ | . 74 |
| Average shares outstanding |  | 1,599 |  | 1,603 |

See accompanying notes

## CONTINENTAL MATERIALS CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

FOR THE SIX MONTHS ENDED JUNE 28, 2008 AND JUNE 30, 2007

(Unaudited)<br>(000 s omitted except per-share amounts)



## See accompanying notes

## CONTINENTAL MATERIALS CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 28, 2008 AND JUNE 30, 2007
(Unaudited)
(000 s omitted)

|  | JUNE 28, <br> 2008 | JUNE 30, <br> 2007 |
| :--- | :---: | :---: |
| Net cash used in operating activities | $\$$ | $(2,239)$ |

See accompanying notes

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## CONTINENTAL MATERIALS CORPORATION

## SECURITIES AND EXCHANGE COMMISSION FORM 10-Q

## NOTES TO THE QUARTERLY CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

QUARTER ENDED JUNE 28, 2008

## (Unaudited)

1. The unaudited interim condensed consolidated financial statements included herein are prepared pursuant to the Securities and Exchange Commission rules and regulations for reporting on Form $10-\mathrm{Q}$. Accordingly, certain information and footnote disclosures normally accompanying the annual consolidated financial statements have been omitted. The interim condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s latest annual report on Form 10-K. In the opinion of management, the condensed consolidated financial statements include all adjustments (none of which were other than normal recurring adjustments) necessary for a fair statement of the results for the interim periods.
2. Our effective income tax rate is based on expected income, statutory tax rates and tax positions taken in the various jurisdictions in which we operate. For interim financial reporting, we estimate the annual effective rate based on the projected taxable income for the full year and record a quarterly income tax provision in accordance with the anticipate annual rate. As the year progresses, we refine the estimates of the year $s$ taxable income as new information becomes available, including year-to-date financial results. This continual estimation process often results in a change to our expected effective income tax rate for the year. When this occurs, we adjust the income tax provision during the quarter in which the change in estimate occurs so that the year-to-date provision reflects the expected annual income tax rate. For the six months ended June 28, 2008, we utilized the effective rate based upon projected operating results for the full year and recorded an income tax provision for the second quarter such that the six month year-to-date rate reflected the estimated annual income tax rate. Significant judgment is required in determining our effective income tax rate and in evaluating our tax positions.

On December 31, 2006, the first day of the 2007 fiscal year, we adopted the provisions of Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes, by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Under FIN 48, the financial statement effects of a tax position should initially be recognized when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. A tax position that meets the more-likely-than-not recognition threshold should initially and subsequently be measured as the largest amount of tax benefit that has a greater than $50 \%$ likelihood of being realized upon effective settlement with a taxing authority.

There was no cumulative adjustment to retained earnings required as a result of the implementation of FIN 48 . The gross amount of unrecognized tax benefits at December 29,2007 was $\$ 328,000$ of which $\$ 74,000$ would affect the effective tax rate. The gross amount of unrecognized tax benefits at June 28,2008 was $\$ 346,000$ of which $\$ 56,000$ would affect the effective tax rate.

We classify interest and penalties recognized on the liability for unrecognized tax benefits as income tax expense. Accrued interest and penalties included in our total liability for unrecognized tax benefits were approximately $\$ 107,000$ as of June 28,2008 and $\$ 69,000$ as of December 29, 2007.

The United States Federal and various state statutes of limitations expire during the third quarter of 2008 for our 2004 tax year. Included in the balance at June 28, 2008 is approximately $\$ 9,000$ related to tax positions expected to be resolved within 12 months of this reporting date.

We file income tax returns in the United States federal and various state jurisdictions. Generally, we are not subject to changes in income taxes by any taxing jurisdiction for the years prior to 2003.
3. Effective December 30, 2007, the Company adopted SFAS No. 157, Fair Value Measurements, which provides a framework for measuring fair value under accounting principles generally accepted in the United

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States of America. The adoption of this statement had an immaterial impact on our consolidated financial statements. The Company also adopted the deferral provisions of the Financial Accounting Standards Board Staff Position FAS 157-2, which delays the effective date of SFAS No. 157 for all nonrecurring fair value measurements of non-financial assets and liabilities until fiscal years beginning after November 15, 2008.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS No. 157 also expands disclosures about instruments measured at fair value and establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices for identical assets and liabilities in active markets;

Level 2 Quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets; and

Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

The Company designates the cash equivalents as Level 1, as they are money market accounts backed by Treasury Bills. As of June 28, 2008, and December 29, 2007, the Company did not have any cash equivalents, therefore there were no assets measured at fair value.
4. Operating results for the first six months of 2008 are not necessarily indicative of performance for the entire year. Historically, sales of the Evaporative Cooling segment are higher in the first and second quarters, sales of the Concrete, Aggregates and Construction Supplies segment are higher in the second and third quarters and sales of the Heating and Cooling segment are higher in the third and fourth quarters. Sales of the Door segment have not shown strong seasonal fluctuations in recent years.
5. There is no difference in the calculation of basic and diluted earnings per share (EPS) for the three-month or six-month periods ended June 28, 2008 and June 30, 2007.
6. The Company operates primarily in four reportable segments within its two principal industry groups; the Heating and Cooling segment and the Evaporative Cooling segment in the Heating, Ventilation and Air Conditioning (HVAC) industry group and the Concrete, Aggregates and Construction Supplies segment and the Door segment in the Construction Products industry group. The Heating and Cooling segment produces and sells gas-fired wall furnaces, console heaters and fan coils from the Company s wholly-owned subsidiary, Williams Furnace Co. of Colton, California. The Evaporative Cooling segment produces and sells evaporative coolers from the Company s wholly-owned subsidiary, Phoenix Manufacturing, Inc. of Phoenix, Arizona. Sales of these two segments are nationwide, but are concentrated in the southwestern United States. Concrete, Aggregates and Construction Supplies are offered from numerous locations along the Front Range of Colorado operated by the Company s wholly-owned subsidiaries Castle Concrete Company and Transit Mix Concrete Co. (TMC), of Colorado Springs, Transit Mix of Pueblo, Inc. of Pueblo and Rocky Mountain Ready Mix Concrete, Inc. of Denver. Doors are fabricated and sold along

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with the related hardware from locations in Pueblo and Colorado Springs by the Company s wholly-owned subsidiary, McKinney Door and Hardware, Inc. (MDHI) of Pueblo, Colorado. Sales of these two segments are highly concentrated in the Front Range area in Colorado although door sales are also made throughout the United States.

The Company evaluates the performance of its segments and allocates resources to them based on a number of criteria including operating income, return on investment and other strategic objectives. Operating income is determined by deducting operating expenses from all revenues. In computing operating income, none of the following has been added or deducted: unallocated corporate expenses, interest, other income or loss or income taxes.

In addition to the above reporting segments, an Unallocated Corporate classification is used to report the unallocated expenses of the corporate office which provides treasury, insurance and tax services as well as

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strategic business planning and general management services and an Other classification is used to report a real estate operation. Expenses related to the corporate information technology group are allocated to all locations, including the corporate office.

The following table presents information about reported segments for the three-month and six-month periods ended June 28, 2008 and June 30, 2007 along with the items necessary to reconcile the segment information to the totals reported in the financial statements (amounts in thousands):

|  | Construction Products |  |  |  |  |  |  | HVAC Products |  |  |  |  | Unallocated Corporate |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | crete, <br> ruction <br> plies | Doors |  | Combined Construction Products |  | Heating and Cooling |  | Evaporative Cooling |  | Combined HVAC Products |  |  |  |  |  |  |  |
| 2008 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Six Months ended June } 28 . \\ & \underline{2008} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues from external customers | \$ | 34,664 | \$ | 7,625 | \$ | 42,289 | \$ | 19,604 | \$ | 14,199 | \$ | 33,803 | \$ | 9 | \$ | 172 | \$ | 76,273 |
| Depreciation, depletion and amortization |  | 2,050 |  | 65 |  | 2,115 |  | 225 |  | 275 |  | 500 |  | 38 |  |  |  | 2,653 |
| Operating (loss) income |  | (728) |  | 786 |  | 58 |  | (422) |  | 530 |  | 108 |  | $(1,572)$ |  | 54 |  | $(1,352)$ |
| Segment assets |  | 52,997 |  | 6,774 |  | 59,771 |  | 23,861 |  | 15,437 |  | 39,298 |  | 3,206 |  | 4 |  | 102,279 |
| Capital expenditures (a) |  | 191 |  | 100 |  | 291 |  | 51 |  | 68 |  | 119 |  | 5 |  |  |  | 415 |
| Quarter ended June 28, 2008 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues from external customers | \$ | 20,875 | \$ | 3,865 | \$ | 24,740 | \$ | 8,081 | \$ | 8,850 | \$ | 16,931 | \$ |  | \$ | 86 | \$ | 41,761 |
| Depreciation, depletion and amortization |  | 1,013 |  | 32 |  | 1,045 |  | 117 |  | 137 |  | 254 |  | 19 |  |  |  | 1,318 |
| Operating income (loss) |  | 1,156 |  | 368 |  | 1,524 |  | (779) |  | 148 |  | (631) |  | (793) |  | 27 |  | 127 |
| Segment assets |  | 52,997 |  | 6,774 |  | 59,771 |  | 23,861 |  | 15,437 |  | 39,298 |  | 3,206 |  | 4 |  | 102,279 |
| Capital expenditures (a) |  | 187 |  | 14 |  | 201 |  | 21 |  | 17 |  | 38 |  |  |  |  |  | 239 |

## Construction Products

Concrete,

|  |  <br> Construction <br> Supplies | Doors |  | Combined <br> Construction <br> Products | Heating <br> and <br> Cooling | Evaporative <br> Cooling | Combined <br> HVAC <br> Products | Unallocated <br> Corporate | Other |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total |  |  |  |  |  |  |  |  |  |

(a) Capital expenditures for the Evaporative Cooling segment include $\$ 8,000$ of additions purchased on account.
(b) Segment assets are as of December 29, 2007.
(c) Capital expenditures for the Concrete, Aggregates and Construction Supplies segment include $\$ 46,000$ of additions purchased on account and capital expenditures for the Evaporative Cooling segment include $\$ 59,000$ of additions purchased on account.

There are no differences in the basis of segmentation or in the basis of measurement of segment profit or loss from the last Annual Report on Form 10-K.

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7. Identifiable intangible assets as of June 28, 2008 include five non-compete agreements, a restrictive land covenant and customer relations. Collectively, these assets were carried at $\$ 1,049,000$, net of $\$ 1,562,000$ accumulated amortization. The pre-tax amortization expense for intangible assets during the quarter ended June 28, 2008 was $\$ 74,000$ compared to $\$ 76,000$ for the quarter ended June 30, 2007 and $\$ 150,000$ and $\$ 165,000$ for the six months ended June 28, 2008 and June 30, 2007, respectively. Based upon the intangible assets recorded on the balance sheet at June 28, 2008, amortization expense for the next five years is estimated to be as follows: $2008 \quad \$ 300,000,2009 \quad \$ 294,000,2010$ $\$ 262,000,2011 \$ 101,000$ and $2012 \$ 65,000$.
8. At June 28, 2008, the Company was not in compliance with the Cash Flow (EBITDA) requirement or the Leverage Ratio as defined in the Company s loan agreement dated September 5, 2003 with LaSalle Bank National Association and Fifth Third Bank. The Company has entered into a First Amendment to Amended and Restated Revolving Credit and Term Loan Agreement (First Amendment) dated August 12, 2008. The First Amendment waives the Events of Default previously noted. Repayment of the Term Loan $(\$ 11,600,000$ at the time of the signing) will be repayable in quarterly installments of $\$ 414,286$ with final payment of all outstanding Term Loan indebtedness on March 31, 2011. The First Amendment also extends the amount of availability under the revolving credit facility of $\$ 18,000,000$ to December 31, 2008 at which time the amount is decreased to $\$ 15,000,000$ to the termination date of June 30, 2009. The revolving credit line is used for seasonal or short-term cash needs and stand-by letter of credit. At June 28, 2008, the Company had outstanding stand-by letters of credit to insurance carriers totaling approximately $\$ 4,510,000$ that collateralize the self-insured amounts under the Company s risk management program. There was $\$ 11,000,000$ of outstanding borrowings under the revolving credit line at June 28, 2008. The amounts outstanding under the First Amendment are collateralized by the Company s accounts receivable, inventories, machinery and equipment (excluding licensed vehicles) and other assets (excluding real estate). The First Amendment established certain financial covenants similar in nature to those existing under the predecessor loan document. At the Company s option, the term loan and revolving credit facility will bear interest at prime or a performance- based LIBOR rate. Based on the terms of the First Amendment and the Company s performance for the twelve months ended June 28, 2008, the performance based rate will be LIBOR plus $3 \%$ or Prime plus $1 \%$ for both the Term Loan and borrowings under the revolving credit facility. The Company expects to be in compliance with the new covenants in future quarters.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Company Overview

The Company operates in four reportable segments within its two principal industry groups; the Heating and Cooling segment and the Evaporative Cooling segment in the HVAC industry group and the Concrete, Aggregates and Construction Supplies segment and the Door segment in the Construction Products industry group.

The Heating and Cooling segment produces and sells gas-fired wall furnaces, console heaters and fan coils from the Company s wholly-owned subsidiary, Williams Furnace Co. of Colton, California. The Evaporative Cooling segment produces and sells evaporative coolers from the Company s wholly-owned subsidiary, Phoenix Manufacturing, Inc. of Phoenix, Arizona. Concrete, Aggregates and Construction Supplies are offered from numerous locations along the Front Range of Colorado operated by the Company s wholly-owned subsidiaries Castle Concrete Company and Transit Mix Concrete Co., of Colorado Springs, Transit Mix of Pueblo, Inc. of Pueblo and Rocky Mountain Ready Mix Concrete, Inc. of Denver. Doors are fabricated and sold along with the related hardware from Colorado Springs and Pueblo through the Company s wholly-owned subsidiary, McKinney Door and Hardware, Inc. of Pueblo, Colorado.

In addition to the above reporting segments, an Unallocated Corporate classification is used to report the unallocated expenses of the corporate office which provides treasury, insurance and tax services as well as strategic business planning and general management services and an Other classification is used to report a real estate operation. Expenses related to the corporate information technology group are allocated to all locations, including the corporate office.

## Liquidity and Capital Resources

Sales of the Company s HVAC products, other than fan coils, are seasonal and weather sensitive. Revenues in the Company s Concrete, Aggregates and Construction Supplies segment are influenced by the level of

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construction activity and weather conditions along the Front Range of Colorado. Sales for the Door segment are not generally seasonal nor are they affected significantly by weather conditions. Historically, the Company has experienced operating losses during the first quarter except when construction activity is strong along the Front Range of Colorado and the weather is mild. Operating results typically improve in the second and third quarters reflecting more favorable weather conditions in Colorado and the seasonal sales of the Evaporative Cooling segment. Fourth quarter results can vary based on weather conditions in Colorado as well as in the principal markets for the Company s heating equipment. The Company typically experiences operating cash flow deficits during the first half of the year reflecting operating results, the use of sales dating programs (extended payment terms) related to the Evaporative Cooling segment and payments of the prior year s accrued incentive bonuses and Company profit-sharing contributions. As a result, the Company s borrowings against its revolving credit facility tend to peak during the second quarter and then decline over the remainder of the year. Although this trend was not followed throughout 2007, the results during the first half of 2008 have more closely resembled the historical trend.

As expected, the Company s cash flow during the first six months of 2008 was negative due to the seasonality of sales, production schedules and the sales dating programs related to the evaporative cooler product line. Operations used $\$ 2,239,000$ of cash compared to the $\$ 1,105,000$ of cash used during the first six months of 2007. The increased use of cash during the first six months of 2008 was due to the decline in operating results partially offset by changes in working capital accounts primarily a smaller net increase in accounts receivable and inventories during the first six months of 2008 as compared to the 2007 period. Receivables declined due to the lower sales. Partially offsetting the decline in receivables was an increase in inventories due to the lower sales and the timing of receipt and higher prices of raw material prices.

During the six months ended June 28, 2008, investing activities provided $\$ 271,000$ of cash compared to using $\$ 4,314,000$ in the prior year s period. Capital expenditures were held to a minimum during the first half of 2008 due to the decline in sales and were primarily for routine replacements of equipment and the completion of improvements to the building purchased for the Door segment during 2007. The Concrete, Aggregates and Construction Materials segment sold the assets of a small aggregate operation (Table Mountain), during the first quarter of 2008 for approximately $\$ 720,000$ (including the buyer s assumption of just over $\$ 85,000$ of liabilities associated with the property) resulting in a pre-tax gain of about $\$ 344,000$. Table Mountain did not provide aggregates to the Company s ready-mix operations and management did not consider it to be a strategic part of its business. The proceeds from the sale of assets for 2007 included $\$ 230,000$ received from the June sale of stock received from the demutualization of an insurance company that provides life insurance benefits to our employees.

Financing activities provided $\$ 1,881,000$ during the first six months of 2008 compared to $\$ 5,488,000$ provided during the first six months of 2007. All scheduled debt repayments were made during the first six months of both 2008 and 2007. As expected, the Company borrowed against its revolving credit facility during the first six months of 2008. During the first six months of 2008, the highest amount of Company borrowings outstanding under the revolving credit agreement was $\$ 12,500,000$ and the average amount outstanding was $\$ 9,355,000$. See footnote 8 for details regarding the First Amendment to the loan agreement signed August 11, 2008.

The Company believes that anticipated cash flow from operations, supplemented by seasonal borrowings against the revolving line of credit, (of which $\$ 11,000,000$ was outstanding at June 28,2008 ) will be sufficient to cover expected cash needs, including servicing debt and planned capital expenditures for at least the next twelve months.

Operations Comparison of Quarter Ended June 28, 2008 to Quarter Ended June 30, 2007

Historically, the Company has experienced improved operating results during the second quarter as sales in the Concrete, Aggregates and Construction Supplies segment increase due to weather more conducive to construction activity. The 2008 operating results, although still reporting a loss, were consistent with this trend. Consolidated sales during the second quarter of 2008 were $\$ 41,761,000$ compared to $\$ 45,651,000$ in the second quarter of 2007.

The Heating and Cooling and the Evaporative Cooling segments both reported increased sales for the quarter while the Concrete, Aggregates and Construction Supplies segment and the Door segment reported declines.

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Cost of sales as a percentage of sales increased from $81.6 \%$ to $84.4 \%$ primarily due to narrower margins in the Concrete, Aggregates and Construction Supplies segment although the Evaporative Cooling segment also reported a modest decline in margins. Selling and administrative costs decreased $3.3 \%$ but increased as a percentage of sales, from $11.6 \%$ to $12.2 \%$, due to the lower sales volume. The reduction in selling and administrative costs was largely due to the lower sales volume. Costs related to implementation of the provisions of the Sarbanes-Oxley of 2002 and consulting fees, particularly at the Corporate Office, partially offset the reduction. The resulting operating income of $\$ 127,000$ lagged behind the $\$ 1,802,000$ reported for the second quarter of 2007.

Interest expense decreased from $\$ 368,000$ for the second quarter of 2007 to $\$ 288,000$ in the 2008 quarter due lower interest rates.

The decrease in other income was due to a $\$ 230,000$ gain during the second quarter of 2007 on the sale of stock received from the demutualization an insurance company that provides life insurance to our employees.

A discussion of operations by segment follows.

## Construction Products

The table below presents a summary of operating information for the two reportable segments within the Construction Products group for the quarters ended June 28, 2008 and July 30, 2007 (amounts in thousands):

|  | Concrete, <br> Aggregates and <br> Construction <br> Supplies |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Quarter ended June 28, 2008 | Doors |  |  |  |

## Concrete, Aggregates and Construction Supplies Segment

Sales in the Concrete, Aggregates and Construction Supplies segment for the second quarter of 2008 declined $18.8 \%$ from the prior year s comparable quarter. All three product lines of this segment reported lower sales for the quarter ended June 28, 2008 compared to the second

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quarter of 2007 due to the reduced construction activity along the Front Range of Colorado, especially housing construction. Profit margins for the segment declined as material and delivery costs, including fuel, continued to rise. Selling prices were unable to recapture these increases due to competitive pressures created by the reduced construction activity. In addition, the 2007 second quarter results were aided by the recovery of $\$ 725,000$ from our insurance carrier as settlement of flood claims that occurred during the third quarter of 2006. All expenses incurred to repair the damage and resume production had been recognized in cost of sales as incurred. Both quarries were back in operation by the end of 2006 although some measures to mitigate future vulnerability were performed in 2007. No recovery was anticipated or recorded prior to receipt of the settlement during the second quarter of 2007.

Operating income for the second quarter of 2008 was $\$ 1,156,000$ compared to $\$ 2,845,000$ for the comparable 2007 quarter primarily due to the reduced sales and the narrower margins. Selling and administrative costs declined in line with the decrease in sales, therefore remaining at approximately the same percentage of sales between the two quarters. As a result, both operating income as a percent of sales and the return on assets declined in the second quarter of 2008 from the second quarter of 2007. Segment assets declined $\$ 8,548,000$ from June 30, 2007 to June 28,2008 due to a lower receivables balance as a result of the reduced sales and lower net property, plant and equipment due to depreciation that outpaced capital expenditures.

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## $\underline{\text { Door Segment }}$

Door segment sales declined $\$ 666,000$, or $14.7 \%$, during the second quarter of 2008 from the comparable 2007 quarter. Sales during a specific quarter can be heavily influenced by customer requests to either accelerate or delay shipments of jobs to better coincide with their own construction schedules. Sales are also influenced by the level of construction activity but the effect is generally slower to appear as the products supplied by this segment, when sold for new construction, are some of the last items installed on a project. The reduction in sales, therefore, reflects both the effect of the decline in construction activity over the past year and the timing of shipments as the backlog has only declined approximately $3 \%$ from the level at the end of the 2007 quarter. Margins declined principally due to the lower sales volume.

Operating income declined from $\$ 571,000$ during the second quarter of 2007 to $\$ 368,000$ for the 2008 quarter primarily as a result of the lower sales volume. Selling and administrative costs increased approximately $16 \%$ during the 2008 quarter due to expenses related to the consolidation of the Colorado Springs operations into the new facility and the addition of two employees. As a result, both operating income as a percent of sales and return on assets declined in the second quarter of 2008 from the prior year s quarter.

## HVAC Products

The table below presents a summary of operating information for the two reportable segments within the HVAC products group for the quarters ended June 28, 2008 and June 30, 2007 (amounts in thousands):

|  | Heating and Cooling |  | Evaporative Cooling |  |
| :---: | :---: | :---: | :---: | :---: |
| Quarter ended June 28, 2008 |  |  |  |  |
| Revenues from external customers | \$ | 8,081 | \$ | 8,850 |
| Segment operating (loss) income |  | (779) |  | 148 |
| Operating (loss) income as a percent of sales |  | (9.6)\% |  | 1.7\% |
| Segment assets as of June 28, 2008 | \$ | 23,861 | \$ | 15,437 |
| Return on assets |  | (3.3)\% |  | 1.0\% |
|  |  |  |  |  |
| Quarter ended June 30, 2007 |  |  |  |  |
| Revenues from external customers | \$ | 6,794 | \$ | 8,518 |
| Segment operating (loss) income |  | $(1,050)$ |  | 76 |
| Operating (loss) income as a percent of sales |  | (15.5)\% |  | .9\% |
| Segment assets as of June 30, 2007 | \$ | 19,886 | \$ | 14,426 |
| Return on assets |  | (5.3)\% |  | .5\% |

Heating and Cooling Segment

Sales in the Heating and Cooling segment were $\$ 8,081,000$ for the second quarter of 2008, an increase of $\$ 1,287,000$, or $18.9 \%$, from the comparable 2007 quarter. Fan coil volume accounted for the increase with sales rising nearly $31 \%$ from the prior year s quarter. This increase was the result of the continuing beneficial effect of the restructured sales representative network which was completed in late 2005 and favorable market conditions. Furnace volume remained relatively flat. Cost of sales as a percentage of sales decreased during the second quarter of 2008 to $88.2 \%$ from $90.6 \%$ for the comparable quarter of 2007 as pricing began to catch up with the rise in commodity prices, notably copper and steel. Partially offsetting this improvement was steel costs which soared during the quarter. Already announced sales price increases should recover some of these higher costs as the units are sold over the next two quarters.

The operating loss for the 2008 quarter was reduced from $\$ 1,050,000$ during the second quarter of 2007 to $\$ 779,000$. Selling and administrative expenses were slightly higher primarily due to increased legal, audit and other professional services; however they were lower as a percentage of sales. As a result of the reduced loss, both operating loss as a percent of sales and return on assets improved in the 2008 quarter from the prior year s quarter.

## Evaporative Cooling Segment

Sales in the Evaporative Cooling segment improved slightly to $\$ 8,850,000$, or $3.9 \%$, during the second quarter of 2008 from the comparable 2007 quarter. Slow sales during April and May due to cool weather in the markets served was somewhat offset by hotter temperatures in June when sales exceeded June, 2007 sales.

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Operating income improved to $\$ 148,000$ compared to $\$ 76,000$ for the second quarter of 2007 . The improvement was the result of a reduction of some manufacturing costs, including workers compensation claims. The above savings were largely offset by increased steel prices which occurred after 2008 product prices were established. Competitive pressures restricted the company s ability to fully increase selling prices in response to the cost increases. Both operating income as a percent of sales and return on assets improved in the 2008 quarter from the prior year s quarter.

Operations - Comparison of Six Months Ended June 28, 2008 to Six Months Ended June 30, 2007

Consolidated sales during the first half of 2008 were $\$ 76,273,000$ compared to $\$ 85,730,000$ during the first half of 2007. The decline was largely due to the decrease in the Concrete, Aggregates and Construction Supplies segment although the Door and Evaporative Cooling segments also experienced declining sales. The Heating and Cooling segment reported increased sales for the six months ended June 28, 2008 compared to the six months ended June 30, 2007. Cost of sales as a percentage of sales increased from $82.9 \%$ for the first half of 2007 to $85.3 \%$ during the first half of 2008. The increased cost of sales ratio was largely due to lower volume in the Concrete, Aggregates and Construction Supplies segment and the recovery of $\$ 725,000$ from an insurance claim during the 2007 period as noted in the discussion of the second quarter results above. Selling and administrative costs declined primarily related to the decrease in sales but increased as a percentage of sales due to increased costs related to the implementation of the provisions of the Sarbanes-Oxley Act of 2002 and consulting fees, particularly at the Corporate Office. The above factors resulted in an operating loss of $\$ 1,352,000$ for the first six months of 2008 compared to operating income of $\$ 1,510,000$ reported for the first six months of 2007. As noted above, other income for the first half of 2007 included a $\$ 230,000$ gain on the sale of stock received from the demutualization of an insurance company that provides life insurance benefits to our employees.

A discussion of operations by segment follows.

## Construction Products

The table below presents a summary of operating information for the two reportable segments within the Construction Products group for the six months ended June 28, 2008 and June 30, 2007 (amounts in thousands):

|  | Concrete, <br> Aggregates and <br> Construction <br> Supplies |  | Doors |
| :--- | :---: | :---: | :---: |

Concrete, Aggregates and Construction Supplies Segment

Sales in the Concrete, Aggregates and Construction Supplies segment for the first six months of 2008 decreased $23.9 \%$ from the comparable 2007 period. As with the second quarter, all three product lines of this segment reported lower sales for the first six months of 2008 compared to the comparable 2007 period for the reasons noted in the discussion of the second quarter s results above. Similar to the results of the second quarter, margins declined due to the decreased volume and the fixed nature of many of the costs in this segment, most notably batching and delivery costs. Margins during the first quarter of both 2007 and 2008 were actually negative due to the above factors. As noted above, margins for the construction supply products improved despite the decline in sales.

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Operating results declined to a loss of $\$ 728,000$ during the 2008 period from a profit of $\$ 2,318,000$ during the comparable 2007 period. The decline was due to the reduced sales volume and margins for the concrete and aggregates lines. In addition, the recovery of the $\$ 725,000$ insurance claim during the 2007 period, discussed above, was a factor in the decrease in 2008 operating results. For the first six months of 2008, selling and administrative expenses were reduced but increased as a percent of sales. As a result, both operating results as a percent of sales and return on assets declined for the six months ended June 28, 2008 compared to the six months ended June 30, 2007.

## Door Segment

Sales in the Door segment for the first six months of 2008 decreased $\$ 1,824,000$ from the comparable 2007 period due to the lower construction activity and the timing of shipments as described in the above discussion for the current quarter.

Operating income also declined from $\$ 1,167,000$ during the first half of 2007 to $\$ 786,000$ for the first half of 2008 due to lower sales volume and the expenses associated with the consolidation of the Colorado Springs operations into the new facility. As a result, both operating income as a percent of sales and the return on assets declined during the six months ended June 28, 2008 compared to the six months ended June 30, 2007.

## HVAC Products

The table below presents a summary of operating information for the two reportable segments within the HVAC products group for the six months ended June 28, 2008 and June 30, 2007 (amounts in thousands):

|  | Heating and Cooling |  | Evaporative Cooling |  |
| :---: | :---: | :---: | :---: | :---: |
| Six Months ended June 28, 2008 |  |  |  |  |
| Revenues from external customers | \$ | 19,604 | \$ | 14,199 |
| Segment operating (loss) income |  | (422) |  | 530 |
| Operating (loss) income as a percent of sales |  | (2.2)\% |  | 3.7\% |
| Segment assets as of June 28, 2008 | \$ | 23,861 | \$ | 15,437 |
| Return on assets |  | (1.8)\% |  | 3.4\% |
|  |  |  |  |  |
| Six Months ended June 30, 2007 |  |  |  |  |
| Revenues from external customers | \$ | 16,176 | \$ | 14,399 |
| Segment operating (loss) income |  | (679) |  | 127 |
| Operating (loss) income as a percent of sales |  | (4.2)\% |  | .9\% |
| Segment assets as of June 30, 2007 | \$ | 19,886 | \$ | 14,426 |
| Return on assets |  | (3.4)\% |  | .9\% |

Heating and Cooling Segment

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Sales in the Heating and Cooling segment increased $\$ 3,428,000$, or $21.2 \%$, during the first six months of 2008 over the comparable 2007 period. As with the quarter s results above, fan coil volume was responsible for the increase as furnace volume for the six months trailed the 2007 period by approximately $6 \%$ due to milder weather during the first quarter of 2008.

The operating loss narrowed from $\$ 679,000$ during the first six months of 2007 to a loss of $\$ 422,000$ for the 2008 period. Cost of sales as a percent of sales increased from $83 \%$ to $84.9 \%$ due to the reasons noted in the quarter s discussion above. Selling and administrative costs increased slightly due to higher marketing costs associated with the fan coil line but declined over $3 \%$ as a percentage of sales. As a result of the improved margins, both operating loss as a percent of sales and the return on assets improved for the first six months of 2008 compared to the prior year s period.

Evaporative Cooling Segment

Sales in the Evaporative Cooling segment declined $\$ 200,000$, or $1.4 \%$, during the first six months of 2008 over the comparable 2007 period. The decrease in sales was almost entirely due to slow sales during March and April resulting from milder weather during 2008 compared to 2007. Hotter, less humid weather arrived in May and June but it was too late to reach last year s sales level.

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The segment reported operating income of $\$ 530,000$ for the first six months of 2008 compared to $\$ 127,000$ for the comparable 2007 period. The improved operating results were the result of improved labor efficiencies in the plant and the reduction of workers compensation expense due fewer new claims and closing of some open claims at lower amounts than anticipated. Increased steel prices partially offset these gains. Selling and administrative expenses declined during the first six months of 2008 both in dollars and as a percentage of sales compared to the comparable 2007 period largely due to lower advertising and compensation costs. As a result, both operating results as a percent of sales and return on assets increased in the first six months of 2008 from the prior year s period.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States which require the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of June 28, 2008 and December 29, 2007 and affect the reported amounts of revenues and expenses for the periods reported. Actual results could differ from those estimates.

Information with respect to the Company scritical accounting policies which the Company believes could have the most significant effect on the Company s reported results and require subjective or complex judgments by management is contained in Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations, of the Company s Annual Report on Form 10-K for the fiscal year ended December 29, 2007.

## OUTLOOK

With regard to the Concrete, Aggregates and Construction Supplies segment, the softening of construction activity nationwide, and notably along the Front Range of Colorado which our companies serve, continues with no clear indication as to when the recovery might begin. Concrete and aggregates volume and pricing throughout our Colorado markets will remain under pressure for the foreseeable future as aggressive competition vies for volume. The sales volume and pricing in the Door division is also beginning to feel the effects of the construction slow-down. Although the backlog remains strong, bidding on recent jobs indicates that pricing is becoming more competitive with narrower margins.

Sales of the Evaporative Cooling segment are not expected to grow significantly and will remain weather sensitive. The recent increase in steel prices has reduced margins.

The Heating and Cooling segment expects to continue at roughly its current sales volume however, increased steel prices may also affect the margins of this product line. Sales of fan coil products are expected to continue to grow as a result of favorable market conditions (commercial and industrial construction throughout the country has not declined to the extent that housing construction has) and the restructured sales representative network and marketing efforts.

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In September 2006, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 157, Fair Value Measurements. This statement defines fair value in generally accepted accounting principles and expands disclosures about fair value measurements that are required or permitted under other accounting pronouncements. This statement was effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The Company s adoption of this statement had an immaterial impact on its consolidated financial position, results of operations and cash flows. The Company also adopted the deferral provisions of FASB Staff Position (FSP) FAS 157-2, which delayed the effective date of SFAS No. 157 for all nonrecurring fair value measurements of non-financial assets and liabilities until fiscal years beginning after November 15, 2008.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. This statement permits entities to choose to measure many financial instruments and certain other items at fair value. This statement was effective as of the beginning of the first fiscal year beginning after

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November 15, 2007. Upon the Company s adoption of SFAS No. 159 it did not elect the fair value option for any assets or liabilities. Therefore this statement had no impact on the Company s consolidated financial position, results of operations and cash flows.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of SFAS No. 133, which requires enhanced disclosures for derivative and hedging activities. SFAS No. 161 becomes effective in the first quarter of 2009 and is not expected to have any impact on the Company s consolidated financial statements.

In April 2008, the FASB issued FSP FAS 142-3, Determination of the Useful Life of Intangible Assets. This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets.

The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141 (Revised 2007), Business Combinations and other U.S. generally accepted accounting principles (GAAP). This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. The Company is in the process of determining the impact of adopting this new accounting position on its consolidated financial position.

The Company discusses other recently issued accounting standards and tax law changes in the Critical Accounting Policies section under Item 7 and in Note 1 to Consolidated Financial Statements in Item 8 of the Company s Annual Report on Form 10-K for the fiscal year 2007. Other than as discussed above and in those sections, the Company does not currently have any transactions or circumstances that have been addressed by recently issued accounting pronouncements. Therefore, adoption of any of these statements or pronouncements would not have a material impact on the Company s results of operations, financial position or liquidity.

## MATERIAL CHANGES TO CONTRACTUAL OBLIGATIONS

There were no material changes to contractual obligations that occurred during the quarter ended June 28, 2008. Subsequent to the end of the quarter, the Company entered into a First Amendment to Amended and Restated Revolving Credit and Term Loan Agreement dated August 11, 2008 as more fully described in Note 8 above. The First Amendment is filed as Exhibit 10.1 to this report on Form 10-Q.

## FORWARD-LOOKING STATEMENTS

The foregoing discussion contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended. Such forward-looking statements are based on the beliefs of the Company s management as well as on assumptions made by and information available to the Company at the time such statements were made. When used in this Report, words such as anticipates, believes, contemplates, estimates, expects, plans, projects, and similar expressions are intended to identify forward-looking statements. Actual results could differ materially from those projected in the forward-looking statements as a result of factors including but not limited to: weather, interest rates, availability and cost of raw materials, national and local economic conditions and competitive forces. Some of these factors are discussed in more detail in the Company s 2007 Annual Report on Form 10-K. Changes in accounting pronouncements could also alter projected results. Forward-looking statements speak only as of the date they were made, and the Company undertakes no obligation to publicly update them.

Item 3. Quantitative And Qualitative Disclosures About Market Risk

There were no material changes in the market risks nor legal proceedings that the Company is exposed to since those discussed in the Company s 2007 Annual Report on Form 10-K.

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## Item 4. Controls and Procedures

(a) Disclosure Controls and Procedures.

The Company s Chief Executive Officer and Chief Financial Officer, with the participation of management, have evaluated the effectiveness of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of June 28, 2008. Based on that evaluation, they have concluded that the Company s disclosure controls and procedures as of such date are effective and are reasonably designed to ensure that all material information relating to the Company (including its subsidiaries) is accumulated and communicated to management to allow timely decisions regarding required disclosure and to ensure that all material information required to be disclosed in this quarterly report is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.
(b) Changes in Internal Control Over Financial Reporting.

The Company continually reassesses our internal control over financial reporting and makes changes as deemed prudent. We did not identify any material weaknesses in our review of internal control, and no significant changes in the Company s internal control over financial reporting occurred during the quarter ended June 28, 2008 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table presents information with respect to purchases made by the Company of its common stock for the period March 30, 2008 through June 28, 2008. The shares were purchased from the Continental Materials Corporation Employees Profit Sharing Retirement Plan. The shares became available due to changes in participants accounts. The Company purchased the shares as an alternative to the Plan Administrator selling the shares on the open market.

Issuer Purchases of Equity Securities

| Period | (a) Total Number of Shares Purchased |  |  | (c) Total Number of Shares Purchased as Part of Publicly Announced <br> Plans or Programs | (d) Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 30 April 26, 2008 |  | \$ |  |  | \$ | 1,349,255 |
| April 27 May 24, 2008 | 810 |  | 23.10 | 810 |  | 1,330,544 |
| May 25 June 28, 2008 |  |  |  |  |  | 1,330,544 |
| Total | 810 | \$ | 23.10 | 810 | \$ | 1,330,544 |

On January 19, 1999, the Company initiated purchases under the current open-ended program to repurchase its common stock. Purchases are made on the open market or in block trades at the discretion of management. The dollar amount authorized for the program has been periodically increased by the Board of Directors and approved by the Company stwo banks as required by the Company s Revolving Credit and Term Loan Agreement. The Amended and Restated Revolving Credit and Term Loan Agreement dated as of March 28, 2008 provides that the Company may make purchases of its own stock in an amount not to exceed $\$ 1,438,000$. Since the 2005 tender offer, management has not actively sought to repurchase shares.

## Item 4. Submission of Matters to a Vote of Security Holders

(a) The 2008 Annual Meeting of the Stockholders of the Company was held on May 28, 2008.
(b) At that meeting, three individuals, all of whom are current directors, were elected to serve until the 2011 Annual Meeting by the following votes:

| Director | Shares For | Shares Against | Shares Withheld |
| :--- | :---: | :---: | :---: |
| Ralph W. Gidwitz | $1,481,649$ | 80,984 |  |
| Peter E. Thieriot | $1,551,709$ | 10,924 |  |
| Theodore R. Tetzlaff | $1,369,109$ | 193,524 |  |

There were no broker non-votes.

The following directors terms of office continued after the 2008 Meeting until the Annual Meetings of the respective years as set forth opposite their names below:

| Directors | Expiration of Term |
| :--- | :---: |
| Thomas H. Carmody | 2009 |
| Ronald J. Gidwitz | 2009 |
| Darrell M. Trent | 2009 |
| William D. Andrews | 2010 |
| Betsy R. Gidwitz | 2010 |
| James G. Gidwitz | 2010 |

(c) In addition to the above election, the appointment of the independent registered public accounting firm of Deloitte \& Touche LLP was ratified by the following vote:

| For | Against | Abstain |
| :---: | :---: | :---: |
| $1,561,334$ |  | 1,160 |

There were no broker non-votes.
(d) Not applicable.

## Item 6.

Exhibits

## Exhibit No.

## Description

10.1 First Amendment to Amended and Restated Revolving Credit and Term Loan Agreement dated as of August 12, 2008, by and among the Company, LaSalle Bank National Association and Fifth Third Bank.
31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) and Rule 13a-14(d)/15d-14(d) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002
Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) and Rule 13a-14(d)/15d-14(d) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002

Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CONTINENTAL MATERIALS CORPORATION

Date:
By:
/s/ Joseph J. Sum Joseph J. Sum, Vice President and Chief Financial Officer

