TF FINANCIAL CORP Form 10-Q November 16, 2009 Table of Contents

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended September 30, 2009

- or -

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number: 0-24168

# TF FINANCIAL CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation or Organization)  $\begin{tabular}{ll} \bf 74-2705050 \\ (I.R.S.\ Employer\ Identification\ No.) \end{tabular}$ 

**3 Penns Trail, Newtown, Pennsylvania** (Address of Principal Executive Offices)

**18940** (Zip Code)

Registrant s telephone number, including area code: (215) 579-4000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES o NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 Exchange Act). YES o NO x

Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date: November 9, 2009

Class \$.10 par value common stock

Outstanding 2,664,982 shares

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# TF Financial Corporation and Subsidiaries

# ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

# CONSOLIDATED BALANCE SHEETS

ASSETS  Cash and cash equivalents Investment securities available for sale at fair value Mortgage-backed securities available for sale at fair value Mortgage-backed securities held to maturity (fair value of \$4,248 and \$4,996, respectively)  Loans receivable, net  Saught Sau
Cash and cash equivalents\$ 4,401\$ 2,719Investment securities available for sale at fair value34,45231,619Mortgage-backed securities available for sale at fair value94,250107,217Mortgage-backed securities held to maturity (fair value of \$4,248 and \$4,996, respectively)3,9384,774Loans receivable, net530,953544,330Loans receivable held for sale1,5941,659Federal Home Loan Bank stock at cost9,8969,896
Investment securities available for sale at fair value 34,452 31,619  Mortgage-backed securities available for sale at fair value 94,250 107,217  Mortgage-backed securities held to maturity (fair value of \$4,248 and \$4,996, respectively) 3,938 4,774  Loans receivable, net 530,953 544,330  Loans receivable held for sale 1,594 1,659  Federal Home Loan Bank stock at cost 9,896 9,896
Mortgage-backed securities available for sale at fair value94,250107,217Mortgage-backed securities held to maturity (fair value of \$4,248 and \$4,996, respectively)3,9384,774Loans receivable, net530,953544,330Loans receivable held for sale1,5941,659Federal Home Loan Bank stock at cost9,8969,896
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Loans receivable, net         530,953         544,330           Loans receivable held for sale         1,594         1,659           Federal Home Loan Bank stock at cost         9,896         9,896
Loans receivable held for sale1,5941,659Federal Home Loan Bank stock at cost9,8969,896
Federal Home Loan Bank stock at cost 9,896 9,896
Accrued interest receivable 2,619 2,788
Premises and equipment, net 5,358 5,636
Goodwill 4,324 4,324
Bank-owned life insurance 17,015 16,514
Other assets 3,049 2,232
TOTAL ASSETS \$ 711,849 \$ 733,708
LIABILITIES AND STOCKHOLDERS EQUITY
Liabilities
Deposits \$ 531,949 \$ 489,850
Borrowings from the Federal Home Loan Bank 89,744 158,148
Other short-term borrowings 10,000 10,000
Advances from borrowers for taxes and insurance 1,588 2,315
Accrued interest payable 3,066
Other liabilities 3,754 2,637
Total liabilities 640,299 666,016
Stockholders equity
Preferred stock, no par value; 2,000,000 shares authorized at September 30, 2009 and
December 31, 2008, none issued
Common stock, \$0.10 par value; 10,000,000 shares authorized, 5,290,000 shares issued,
2,525,882 and 2,515,407 shares outstanding at September 30, 2009 and December 31,
2008, respectively, net of shares in treasury 2,626,219 and 2,627,752 respectively  529
Additional paid-in capital 54,015 53,897
Unearned ESOP shares (1,379) (1,468)
Treasury stock-at cost (54,516) (54,538)
Retained earnings 71,720 69,875
Accumulated other comprehensive income (loss)  1,181 (603)
Total stockholders equity 71,550 67,692
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY \$ 711,849 \$ 733,708

The accompanying notes are an integral part of these statements

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# **TF Financial Corporation and Subsidiaries**

# CONSOLIDATED STATEMENTS OF INCOME

# (Unaudited)

	For the the	hs		For the nine months ended September 30,			
	2009	ıber 30,	2008		Septem 2009	ber 30,	2008
	2007	(	in thousands, exc	ept per sl			2000
Interest income					,		
Loans, including fees	\$ 7,638	\$	8,257	\$	22,951	\$	24,595
Mortgage-backed securities	1,170		1,079		3,849		3,442
Investment securities	311		383		864		1,161
Interest-bearing deposits and other	1		6		1		16
TOTAL INTEREST INCOME	9,120		9,725		27,665		29,214
Interest expense							
Deposits	2,393		2,772		7,347		8,984
Borrowings	988		1,576		3,481		4,779
TOTAL INTEREST EXPENSE	3,381		4,348		10,828		13,763
NET INTEREST INCOME	5,739		5,377		16,837		15,451
Provision for loan losses	650		150		1,905		490
NET INTEREST INCOME AFTER							
PROVISION FOR LOAN LOSSES	5,089		5,227		14,932		14,961
Non-interest income							
Service fees, charges and other operating			<b>-</b> 0.4		4 400		
income	464		504		1,498		1,740
Bank-owned life insurance	171		155		501		470
Gain on sale of investments	107		40		306		100
Gain on sale of loans	127		40		528		199
Gain on sale of foreclosed real estate	34				337		342
Other income							197
TOTAL NON-INTEREST INCOME	796		699		3,170		2,948
Non-interest expense							
Employee compensation and benefits	2,601		2,648		7,917		7,863
Occupancy and equipment	756		691		2,174		2,159
Professional fees	195		142		651		563
Marketing and advertising	118		144		382		433
FDIC insurance premiums	182		21		714		48
Other operating	568		568		1,782		1,742
TOTAL NON-INTEREST EXPENSE	4,420		4,214		13,620		12,808

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INCOME BEFORE INCOME TAXES	1,465	1,712	4,482	5,101
Income taxes	353	462	1,128	1,386
NET INCOME	\$ 1,112	\$ 1,250	\$ 3,354	\$ 3,715
Earnings per share basic	\$ 0.44	\$ 0.47	\$ 1.33	\$ 1.40
Earnings per share diluted	\$ 0.44	\$ 0.47	\$ 1.33	\$ 1.39
Dividends paid per share	\$ 0.20	\$ 0.20	\$ 0.60	\$ 0.60

The accompanying notes are an integral part of these statements

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# TF Financial Corporation and Subsidiaries

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

	2009	en	ine months ded nber 30,	2008
		(in tho	usands)	
OPERATING ACTIVITIES			_	
Net income \$		3,354	\$	3,715
Adjustments to reconcile net income to net cash provided by operating activities				
Amortization of		400		101
Mortgage loan servicing rights		136		104
Deferred loan origination fees		76		(1)
Premiums and discounts on investment securities, net		61		65
Premiums and discounts on mortgage-backed securities, net		(172)		(105)
Premiums and discounts on loans, net		134		61
Provision for loan losses		1,905		490
Depreciation of premises and equipment		670		720
Increase in value of bank-owned life insurance		(501)		(470)
Stock grant expense		12		271
Stock option expense		42		278
Stock-based benefit programs: ESOP		161		206
Proceeds from sale of loans originated for sale		35,088		13,435
Origination of loans held for sale	(	(34,797)		(12,372)
Gain on sale of				
Investments		(306)		
Loans held for sale		(528)		(199)
Foreclosed real estate		(337)		(342)
Decrease (increase) in				
Accrued interest receivable		169		253
Other assets		467		(101)
Increase in				
Accrued interest payable		198		414
Other liabilities		208		55
NET CASH PROVIDED BY OPERATING ACTIVITIES		6,040		6,477
INVESTING ACTIVITIES				
Loan originations	(	(67,343)		(106,805)
Loan principal payments		75,442		73,773
Principal repayments on mortgage-backed securities held to maturity		843		1,243
Principal repayments on mortgage-backed securities available for sale		25,311		16,342
Purchase of investment securities available for sale		(7,856)		(2,937)
Purchase of mortgage-backed securities available for sale	(	(10,608)		(5,895)
Proceeds from sale of investment securities available for sale		5,514		
Proceeds from redemption/maturities of investment securities available for sale		755		4,000
Proceeds from maturity of investment securities held to maturity				245
Purchase of Federal Home Loan Bank stock, net				(708)
Proceeds from the sale of foreclosed real estate		2,497		1,272

Purchase of premises and equipment	(392)	(218)
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	24,163	(19,688)

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For the nine months ended September 30, 2009 2008 (in thousands) FINANCING ACTIVITIES Net increase in customer deposits 42,099 20,141 Net decrease in short-term borrowings from the Federal Home Loan Bank and other (4,584)borrowings (32,416)Proceeds of long-term Federal Home Loan Bank borrowings 19,309 Repayment of long-term Federal Home Loan Bank borrowings (35,988)(19,605) Net decrease in advances from borrowers for taxes and insurance (727)(662)Treasury stock acquired (101)(923)Exercise of stock options 115 10 Tax benefit arising from stock compensation 6 (1,509)(1,593)Common stock dividends paid NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES (28,521)12,093 NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS 1,682 (1,118)Cash and cash equivalents at beginning of period 5,680 2,719 Cash and cash equivalents at end of period \$ 4,401 \$ 4,562 Supplemental disclosure of cash flow information Cash paid for 10,630 \$ 13,349 Interest on deposits and borrowings Income taxes \$ 825 \$ 1,007 Non-cash transactions Capitalization of mortgage servicing rights \$ 426 \$ 174 Transfers from loans to foreclosed real estate \$ 3,163 \$ 1,236

The accompanying notes are an integral part of these statements

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# TF FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - PRINCIPLES OF CONSOLIDATION

The consolidated financial statements as of September 30, 2009 (unaudited) and December 31, 2008 and for the three and nine-month periods ended September 30, 2009 and 2008 (unaudited) include the accounts of TF Financial Corporation (the Company) and its wholly owned subsidiaries Third Federal Bank (the Bank), TF Investments Corporation and Penns Trail Development Corporation. The Company s business is conducted principally through the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### **NOTE 2 - BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all of the disclosures or footnotes required by accounting principles generally accepted in the United States of America (GAAP). In the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for fair presentation of the consolidated financial statements have been included. The results of operations for the period ended September 30, 2009 are not necessarily indicative of the results which may be expected for the entire fiscal year or any other period. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

#### **NOTE 3 - CONTINGENCIES**

The Company, from time to time, is a party to routine litigation that arises in the normal course of business. In the opinion of management, the resolution of this litigation, if any, would not have a material adverse effect on the Company s consolidated financial position or results of operations.

### **NOTE 4 - OTHER COMPREHENSIVE INCOME**

Comprehensive income is the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. The components of other comprehensive income (loss) are as follows for the three months ended:

September 30, 2009
Tax
Before tax (expense)
amount benefit
(in thousands)

Net of tax

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Unrealized gains on securities			
Unrealized holding gains arising during period	\$ 1,749	\$ (590)	\$ 1,159
Pension plan benefit adjustment related to			
actuarial losses	46	(15)	31
Other comprehensive income, net	\$ 1.795	\$ (605)	\$ 1.190

	Before tax amount	ember 30, 2008  Tax (expense) benefit n thousands)	Net of tax amount	
Unrealized losses on securities				
Unrealized holding losses arising during period	\$ (602)	\$	203	\$ (399)
Pension plan benefit adjustment related to prior				
service costs and actuarial losses	28		(9)	19
Other comprehensive loss, net	\$ (574)	\$	194	\$ (380)

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The components of other comprehensive income (loss) are as follows for the nine months ended:

	September 30, 2009 Tax Before tax (expense) amount benefit (in thousands)				Net of tax amount
Unrealized gains on securities					
Unrealized holding gains arising during period	\$ 2,878	\$	(979)	\$	1,899
Reclassification adjustment for gains realized in					
net income	(306)		104		(202)
Pension plan benefit adjustment related to					
actuarial losses	137		(50)		87
Other comprehensive income, net	\$ 2.709	\$	(925)	\$	1.784

	September 30, 2008 Tax Before tax (expense) amount benefit (in thousands)				Net of tax amount
Unrealized losses on securities					
Unrealized holding losses arising during period	\$ (680)	\$	230	\$	(450)
Pension plan benefit adjustment related to prior					
service costs and actuarial losses	85		(29)		56
Other comprehensive loss, net	\$ (595)	\$	201	\$	(394)

### NOTE 5 EARNINGS PER SHARE

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per share computations (dollars in thousands, except share and per share data):

	Three months ended September 30, 2009  Weighted average Income shares Per sh. (numerator) (denominator) Amou						
Basic earnings per share							
Income available to common stockholders	\$	1,112	2,523,429	\$	0.44		
Effect of dilutive securities							
Stock options and grants							
Diluted earnings per share							
Income available to common stockholders plus effect of dilutive securities	\$	1,112	2,523,429	\$	0.44		

### Nine months ended September 30, 2009 Weighted

Basic earnings per share	_	(ncome (merator)	Weighted average shares (denominator)	Per share Amount		
Income available to common stockholders	\$	3,354	2,520,228	\$	1.33	
Effect of dilutive securities	•	,	, ,			
Stock options and grants						
Diluted earnings per share						
Income available to common stockholders plus effect of dilutive securities	\$	3,354	2,520,228	\$	1.33	
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There were 256,883 options to purchase shares of common stock with exercise prices ranging from \$20.30 to \$34.14 per share which were outstanding during the three and nine months ended September 30, 2009 that were not included in the computation of diluted earnings per share because the options exercise prices were greater than the average market price of the common shares.

### Three months ended September 30, 2008

	-	Income imerator)	Weighted average shares (denominator)	Per share Amount				
Basic earnings per share								
Income available to common stockholders	\$	1,250	2,646,506	\$	0.47			
Effect of dilutive securities								
Stock options and grants			10,482					
Diluted earnings per share								
Income available to common stockholders plus								
effect of dilutive securities	\$	1,250	2,656,988	\$	0.47			

# Nine months ended September 30, 2008

	(n	Income umerator)	Per share Amount			
Basic earnings per share						
Income available to common stockholders	\$	3,715	2,659,212	\$	1.40	
Effect of dilutive securities						
Stock options and grants			3,995		(0.01)	
Diluted earnings per share						
Income available to common stockholders plus						
effect of dilutive securities	\$	3,715	2,663,207	\$	1.39	

There were 204,773 options to purchase shares of common stock with exercise prices ranging from \$24.71 to \$34.14 per share which were outstanding during the three and nine months ended September 30, 2008 that were not included in the computation of diluted earnings per share because the options exercise prices were greater than the average market price of the common shares.

### NOTE 6 INVESTMENT AND MORTGAGE-BACKED SECURITIES

The amortized cost, gross unrealized gains and losses, and fair value of the Company s investment securities at September 30, 2009 and December 31, 2008, are summarized as follows:

September 30,
---------------

	Gross	Gross	
Amortized	unrealized	unrealized	Fair
cost	gains	losses	value

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	(in thousands)								
Investment securities available for sale									
Corporate debt securities	\$	3,340	\$	188 \$		\$	3,528		
State and political subdivisions		29,309		1,465			30,774		
Equity securities		150					150		
	\$	32,799	\$	1,653 \$		\$	34,452		
Residential mortgage-backed securities held to									
maturity	\$	3,938	\$	310 \$		\$	4,248		
Residential mortgage-backed securities									
available for sale	\$	91,241	\$	3,450 \$	441	\$	94,250		

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	December 31, 2008									
		Amortized cost		Gross unrealized gains	ousands)	Gross unrealized losses		Fair value		
Investment securities available for sale				(III till)	asaras)					
U.S. Government and federal agencies	\$	2,944	\$	229	\$		\$	3,173		
Corporate debt securities		3,340				(55)		3,285		
State and political subdivisions		24,532		530		(66)		24,996		
Equity securities		150		15				165		
	\$	30,966	\$	774	\$	(121)	\$	31,619		
Residential mortgage-backed securities held to										
maturity	\$	4,774	\$	222	\$		\$	4,996		
Residential mortgage-backed securities held to maturity	\$	105,780	\$	1,822	\$	(385)	\$	107,217		

The Company also holds stock in the Federal Home Loan Bank of Pittsburgh (FHLB) totaling \$9.9 million as of September 30, 2009 and December 31, 2008. The Company is required to maintain a minimum amount of FHLB stock as determined by its borrowing levels. FHLB stock can only be repurchased by the FHLB or sold to another member, and all sales must be at par. The Company holds FHLB stock as a long term investment based on the ultimate recoverability of the par value. During the fourth quarter of 2008, the FHLB suspended the repurchase of stock and dividend payments which prompted the Company to give consideration to evaluating the potential impairment of the investment. The Company evaluates potential impairment of its investment in FHLB stock quarterly and considers the following:1) the significance of the decline in net assets of the FHLB as compared to the capital stock amount and the duration of this condition, 2) the ability of the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, 3) the impact of regulatory changes on the FHLB and on its members, and 4) the liquidity position of the FHLB. After evaluating these factors the Company has concluded that the par value of its investment in FHLB stock is recoverable and no impairment has been recorded during the nine months ended September 30, 2009.

The table below indicates the length of time individual securities, both held to maturity and available for sale, have been in a continuous unrealized loss position at September 30, 2009:

	Number	Less than 12 months			12 months or longer					Total				
<b>Description of Securities</b>	of Securities	Fair Value	Un	realized Loss	(in	Fair Value thousands)	U	nrealized Loss		Fair value	Uı	nrealized Loss		
Residential														
mortgage-backed securities														
issued by														
quasi-governmental														
agencies	1	2,497		(37)						2,497		(37)		
Residential real estate mortgage-backed securities														
privately issued	4	3,984		(75)		2,726		(329)		6,710		(404)		
Total temporarily impaired														
securities	5	\$ 6,481	\$	(112)	\$	2,726	\$	(329)	\$	9,207	\$	(441)		

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The table below indicates the length of time individual securities, both held to maturity and available for sale, have been in a continuous unrealized loss position at December 31, 2008:

	Number	Less than 12 months				12 mo or lo	Total				
Description of Securities	of Securities	Fair Value	U	nrealized Loss	(in t	Fair Value thousands)	Unrealized Loss		Fair value	U	nrealized Loss
Corporate debt securities	1	\$ 3,285	\$	(55)	\$		\$	\$	3,285	\$	(55)
State and political subdivisions	4	2,392		(18)		1753	(48)		4,145		(66)
Residential mortgage-backed securities issued by	·	2,372		(10)		1700	(10)		1,1 10		(00)
quasi-governmental agencies	1	19		(1)					19		(1)
Residential real estate mortgage-backed securities privately issued	1					6,480	(384)		6,480		(384)
Total temporarily impaired securities						0,100	(601)		0,100		(501)