# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

# INTERNATIONAL BANCSHARES CORPORATION 

(Exact name of registrant as specified in its charter)
(I.R.S. Employer Identification No.)

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## 1200 San Bernardo Avenue, Laredo, Texas 78042-1359

(Address of principal executive offices) (Zip Code)

## (956) 722-7611

(Registrant s telephone number, including area code)

## None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark if the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x
Non-accelerated filer o (Do not check if a smaller reporting company)

Accelerated filer o
Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No $x$

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date

[^0]
## Shares Issued and Outstanding

$67,229,006$ shares outstanding at August 1, 2012

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Condition (Unaudited)

## (Dollars in Thousands)



## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Condition, continued (Unaudited)

## (Dollars in Thousands)

|  | June 30, <br> 2012 | December 31, <br> 2011 |  |
| :--- | :---: | :---: | :---: |
| Liabilities and Shareholders | Equity |  |  |

## Liabilities:

| Deposits: |  |  |
| :--- | ---: | ---: |
| Demand non-interest bearing | $2,035,263$ | $\$$ |
| Savings and interest bearing demand | $2,704,865$ | $1,927,018$ |
| Time | $3,419,495$ | $2,707,693$ |
| Total deposits | $8,159,623$ | $3,311,381$ |
| Securities sold under repurchase agreements | $1,329,998$ | $7,946,092$ |
| Other borrowed funds | 142,095 | $1,348,629$ |
| Junior subordinated deferrable interest debentures | 190,726 | 494,161 |
| Other liabilities | 97,373 | 190,726 |
| Total liabilities | $9,919,815$ | 159,876 |
| Commitments, Contingent Liabilities and Other Tax Matters (Note 10) |  | $10,139,484$ |
| Shareholders equity: |  |  |


| Series A Cumulative perpetual preferred shares, $\$ .01$ par value, $\$ 1,000$ per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| liquidation value. Authorized 25,000,000 shares; issued 216,000 shares on June 30, 2012, net of discount of $\$ 4,154$, and issued 216,000 shares on December 31, 2011, net of discount of $\$ 5,452$ |  | 211,846 |  | 210,548 |
| Common shares of \$1.00 par value. Authorized 275,000,000 shares; issued |  |  |  |  |
| 95,722,817,shares on June 30, 2012 and 95,719,652 shares on December 31, 2011 |  | 95,723 |  | 95,720 |
| Surplus |  | 163,050 |  | 162,767 |
| Retained earnings |  | 1,339,053 |  | 1,302,964 |
| Accumulated other comprehensive income (including $\$(7,498)$ and $\$(6,889)$ of comprehensive loss related to other-than-temporary impairment for non-credit related issues) |  | 84,273 |  | 84,959 |
|  |  | 1,893,945 |  | 1,856,958 |
|  |  |  |  |  |
| Less cost of shares in treasury, 28,494,286 shares on June 30, 2012 and 28,441,714 |  |  |  |  |
| December 31,2011 |  | $(257,764)$ |  | $(256,793)$ |
|  |  |  |  |  |
| Total shareholders equity |  | 1,636,181 |  | 1,600,165 |
|  |  |  |  |  |
| Total liabilities and shareholders equity | \$ | 11,555,996 | \$ | 11,739,649 |

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Income (Unaudited)

(Dollars in Thousands, except per share data)

|  | Three Months Ended |  |  |  | Six Months Ended <br> June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 30, 2011 |  |  |  |  |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 67,413 | \$ | 74,574 | \$ | 135,736 | \$ | 149,254 |
| Investment securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 23,228 |  | 29,208 |  | 47,740 |  | 59,463 |
| Tax-exempt |  | 2,849 |  | 2,386 |  | 5,710 |  | 4,514 |
| Other interest income |  | 193 |  | 1,676 |  | 279 |  | 1,751 |
|  |  |  |  |  |  |  |  |  |
| Total interest income |  | 93,683 |  | 107,844 |  | 189,465 |  | 214,982 |
|  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |
| Savings deposits |  | 1,479 |  | 2,232 |  | 3,102 |  | 4,494 |
| Time deposits |  | 6,255 |  | 8,145 |  | 12,740 |  | 16,915 |
| Securities sold under repurchase agreements |  | 10,267 |  | 10,613 |  | 20,569 |  | 21,199 |
| Other borrowings |  | 138 |  | 445 |  | 346 |  | 1,095 |
| Junior subordinated interest deferrable debentures |  | 1,901 |  | 2,998 |  | 3,948 |  | 6,035 |
|  |  |  |  |  |  |  |  |  |
| Total interest expense |  | 20,040 |  | 24,433 |  | 40,705 |  | 49,738 |
|  |  |  |  |  |  |  |  |  |
| Net interest income |  | 73,643 |  | 83,411 |  | 148,760 |  | 165,244 |
|  |  |  |  |  |  |  |  |  |
| Provision (credit) for probable loan losses |  | 6,107 |  | $(1,917)$ |  | 11,392 |  | 2,163 |
|  |  |  |  |  |  |  |  |  |
| Net interest income after provision (credit) for probable loan losses |  | 67,536 |  | 85,328 |  | 137,368 |  | 163,081 |
|  |  |  |  |  |  |  |  |  |
| Non-interest income: |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 23,100 |  | 23,918 |  | 45,853 |  | 48,700 |
| Other service charges, commissions and fees |  |  |  |  |  |  |  |  |
| Banking |  | 9,424 |  | 14,412 |  | 19,488 |  | 27,438 |
| Non-banking |  | 1,682 |  | 1,177 |  | 2,933 |  | 2,669 |
| Gain on investment securities transactions, net |  | 1,420 |  | 1,445 |  | 2,592 |  | 2,861 |
| Other investments, net |  | 2,647 |  | 4,220 |  | 7,781 |  | 9,576 |
| Other income |  | 2,546 |  | 2,692 |  | 5,349 |  | 4,986 |
|  |  |  |  |  |  |  |  |  |
| Total non-interest income |  | 40,819 |  | 47,864 |  | 83,996 |  | 96,230 |

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Income, continued (Unaudited)

## (Dollars in Thousands, except per share data)



See accompanying notes to consolidated financial statements.

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income (Unaudited)

(Dollars in Thousands)

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Net income | \$ | 24,550 | \$ | 32,624 | \$ | 56,237 | \$ | 66,145 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |
| Net unrealized holding gains on securities available for sale arising during period (tax effects of \$4,354, $\$ 29,866, \$ 395$ and $\$ 31,877$ ) |  | 8,086 |  | 55,465 |  | 734 |  | 59,201 |
| Reclassification adjustment for gains on securities available for sale included in net income (tax effects of \$(497), \$(505), \$(907) and \$(1,001)) |  | (923) |  | (940) |  | $(1,685)$ |  | $(1,860)$ |
| Reclassification adjustment for impairment charges on available for sale securities included in net income (tax effects of \$78, \$58, \$143 and \$145) |  | 144 |  | 108 |  | 265 |  | 270 |
|  |  | 7,307 |  | 54,633 |  | (686) |  | 57,611 |
| Comprehensive income | \$ | 31,857 | \$ | 87,257 | \$ | 55,551 | \$ | 123,756 |

See accompanying notes to consolidated financial statements.

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## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (Unaudited)

## (Dollars in Thousands)

|  | Six Months Ended <br> June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Operating activities: |  |  |  |  |
|  |  |  |  |  |
| Net income | \$ | 56,237 | \$ | 66,145 |
|  |  |  |  |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for probable loan losses |  | 11,392 |  | 2,163 |
| Specific reserve, other real estate owned |  | 741 |  | 7,710 |
| Accretion of time deposit discounts |  |  |  | (7) |
| Depreciation of bank premises and equipment |  | 13,717 |  | 16,258 |
| Gain on sale of bank premises and equipment |  | (319) |  | (332) |
| Gain on sale of other real estate owned |  | (395) |  | (254) |
| Accretion of investment securities discounts |  | $(1,521)$ |  | (870) |
| Amortization of investment securities premiums |  | 13,339 |  | 10,223 |
| Investment securities transactions, net |  | $(2,592)$ |  | $(2,861)$ |
| Impairment charges on available-for-sale investment securities |  | 408 |  | 415 |
| Amortization of junior subordinated debenture discounts |  |  |  | 9 |
| Amortization of identified intangible assets |  | 2,300 |  | 2,626 |
| Stock based compensation expense |  | 253 |  | 195 |
| Earnings from affiliates and other investments |  | $(7,348)$ |  | $(8,980)$ |
| Deferred tax expense (benefit) |  | 2,869 |  | $(2,283)$ |
| Decrease in accrued interest receivable |  | 712 |  | 1,691 |
| Net (increase) decrease in other assets |  | (123) |  | 34,476 |
| Net increase in other liabilities |  | 5,138 |  | 2,942 |
|  |  |  |  |  |
| Net cash provided by operating activities |  | 94,808 |  | 129,266 |
|  |  |  |  |  |
| Investing activities: |  |  |  |  |
|  |  |  |  |  |
| Proceeds from maturities of held-to-maturity securities |  | 1,100 |  | 500 |
| Proceeds from sales and calls of available for sale securities |  | 72,383 |  | 774,856 |
| Purchases of available for sale securities |  | $(792,642)$ |  | $(1,331,496)$ |
| Principal collected on mortgage-backed securities |  | 643,667 |  | 497,445 |
| Net decrease in loans |  | 94,229 |  | 62,252 |
| Purchases of other investments |  | $(1,860)$ |  | $(2,173)$ |
| Distributions received on other investments |  | 23,006 |  | 13,556 |
| Purchases of bank premises and equipment |  | $(17,282)$ |  | $(9,018)$ |
| Proceeds from sales of other real estate owned |  | 15,066 |  | 7,341 |
| Proceeds from sale of bank premises and equipment |  | 2,501 |  | 1,109 |
|  |  |  |  |  |
| Net cash provided by investing activities |  | 40,168 |  | 14,372 |

## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows, continued (Unaudited)

## (Dollars in Thousands)

|  | Six Months Ended <br> June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |
| Financing activities: |  |  |  |  |
|  |  |  |  |  |
| Net increase in non-interest bearing demand deposits | \$ | 108,245 | \$ | 107,280 |
| Net (decrease) increase in savings and interest bearing demand deposits |  | $(2,828)$ |  | 149,421 |
| Net increase (decrease) in time deposits |  | 108,114 |  | $(69,367)$ |
| Net decrease in securities sold under repurchase agreements |  | $(18,631)$ |  | $(9,681)$ |
| Net decrease in other borrowed funds |  | $(352,066)$ |  | $(270,879)$ |
| Repayment of long-term debt |  |  |  | $(5,200)$ |
| Purchase of treasury stock |  | (971) |  | $(2,951)$ |
| Proceeds from stock transactions |  | 33 |  | 110 |
| Payments of dividends on common stock |  | $(13,450)$ |  | $(12,863)$ |
| Payments of dividends on preferred stock |  | $(5,400)$ |  | $(5,400)$ |
|  |  |  |  |  |
| Net cash used in financing activities |  | $(176,954)$ |  | $(119,530)$ |
|  |  |  |  |  |
| (Decrease) increase in cash and cash equivalents |  | $(41,978)$ |  | 24,108 |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of period |  | 261,885 |  | 197,814 |
|  |  |  |  |  |
| Cash and cash equivalents at end of period | \$ | 219,907 | \$ | 221,922 |
|  |  |  |  |  |
| Supplemental cash flow information: |  |  |  |  |
| Interest paid |  | 42,268 |  | 52,494 |
| Income taxes paid |  | 14,719 |  | 42,773 |
| Non-cash investing and financing activities: |  |  |  |  |
| Accrued dividends, preferred shares |  | 1,350 |  | 1,350 |
| Net transfer from loans to other real estate owned |  | 57,605 |  | 42,383 |
| Purchases of available-for-sale securities not yet settled |  | 2,427 |  |  |
| Accrued partial redemption of trust preferred securities, IB Capital Trust I |  |  |  | 5,200 |

See accompanying notes to consolidated financial statements.

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## INTERNATIONAL BANCSHARES CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## (Unaudited)

## Note 1 - Basis of Presentation

The accounting and reporting policies of International Bancshares Corporation ( Corporation ) and Subsidiaries (the Corporation and Subsidiaries collectively referred to herein as the Company ) conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiaries, International Bank of Commerce, Laredo ( IBC ), Commerce Bank, International Bank of Commerce, Zapata, International Bank of Commerce, Brownsville and the Corporation s wholly-owned non-bank subsidiaries, IBC Subsidiary Corporation, IBC Life Insurance Company, IBC Trading Company, IBC Capital Corporation and Premier Tierra Holdings, Inc. All significant inter-company balances and transactions have been eliminated in consolidation. The consolidated financial statements are unaudited, but include all adjustments, which, in the opinion of management, are necessary for a fair presentation of the results of the periods presented. All such adjustments were of a normal and recurring nature. It is suggested that these financial statements be read in conjunction with the financial statements and the notes thereto in the Company s latest Annual Report on Form 10-K. The consolidated statement of condition at December 31, 2011 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. Certain reclassifications have been made to make prior periods comparable.

The Company operates as one segment. The operating information used by the Company s chief executive officer for purposes of assessing performance and making operating decisions about the Company is the consolidated statements presented in this report. The Company has four active operating subsidiaries, namely, the bank subsidiaries, otherwise known as International Bank of Commerce, Laredo, Commerce Bank, International Bank of Commerce, Zapata and International Bank of Commerce, Brownsville.

The Company has evaluated all events or transactions that occurred through the date the Company issued these financial statements. During this period, the Company did not have any material recognizable or non-recognizable subsequent events.

## Note 2 Fair Value Measurements

ASC Topic 820, Fair Value Measurements and Disclosures ( ASC 820 ) defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. ASC 820 applies to all financial instruments that are being measured and reported on a fair value basis. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; it also establishes a fair value hierarchy that prioritizes the inputs used in valuation methodologies into the following three levels:

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- Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Inputs Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or other valuation techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy is set forth below.

The following table represents assets and liabilities reported on the consolidated balance sheets at their fair value on a recurring basis as of June 30, 2012 by level within the fair value measurement hierarchy:

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|  | Assets/Liabilities <br> Measured at Fair Value June 30, 2012 |  | Fair Value Measurements at Reporting Date Using (in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active <br> Markets for Identical Assets (Level 1) |  |  | Significant Other <br> Observable <br> Inputs <br> (Level 2) | Significant Unobservable Inputs (Level 3) |  |
| Measured on a recurring basis: |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
| Available for sale securities |  |  |  |  |  |  |  |  |
| Residential mortgage-backed securities | \$ | 4,953,594 | \$ |  | \$ | 4,917,718 | \$ | 35,876 |
| States and political subdivisions |  | 233,899 |  |  |  | 233,899 |  |  |
| Other |  | 21,110 |  | 21,110 |  |  |  |  |
| Total | \$ | 5,208,603 | \$ | 21,110 | \$ | 5,151,617 | \$ | 35,876 |

The following table represents assets and liabilities reported on the consolidated balance sheets at their fair value on a recurring basis as of December 31, 2011 by level within the fair value measurement hierarchy:

Fair Value Measurements at Reporting Date Using
(in thousands)

|  |  | Assets/Liabilities Measured at Fair Value December 31, 2011 |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other <br> Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Measured on a recurring basis: |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
| Available for sale securities |  |  |  |  |  |  |  |  |
| Residential mortgage-backed securities | \$ | 4,969,263 | \$ |  | \$ | 4,929,658 | \$ | 39,605 |
| States and political subdivisions |  | 224,761 |  |  |  | 224,761 |  |  |
| Other |  | 19,891 |  | 19,891 |  |  |  |  |
| Total | \$ | 5,213,915 | \$ | 19,891 | \$ | 5,154,419 | \$ | 39,605 |

Investment securities available-for-sale are classified within level 2 and level 3 of the valuation hierarchy, with the exception of certain equity investments that are classified within level 1. For investments classified as level 2 in the fair value hierarchy, the Company obtains fair value measurements for investment securities from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond s terms and conditions, among other things. Investment securities classified as level 3 are non-agency mortgage-backed securities. The non-agency mortgage-backed securities held by the Company are traded in inactive markets and markets that have experienced significant decreases in volume and level of activity, as evidenced by few recent transactions, a significant decline or absence of new issuances, price quotations that are not based on comparable securities transactions and wide bid-ask spreads among other factors. As a result of the inability to use quoted market prices to determine fair value for these securities, the Company determined that fair value, as determined by level 3 inputs in the fair value hierarchy, is more appropriate for financial reporting and more consistent with the expected performance of the investments. For the investments classified within level 3 of the fair value hierarchy, the Company used a discounted cash flow model to determine fair value. Inputs in the model included both historical performance and expected future performance based on information currently available.

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Assumptions used in the discounted cash flow model for the quarter and six months ended June 30, 2012, were applied separately to those portions of the bond where the underlying residential mortgage loans had been performing under original contract terms for at least the prior 24 months and those where the underlying residential mortgages had not been meeting the original contractual obligation for the same period. Unobservable inputs included in the model are estimates on future principal prepayment rates, and default and loss severity rates. For that portion of the bond where the underlying residential mortgage had been meeting the original contract terms for at least 24 months, the Company used the following estimates in the model: (i) a voluntary prepayment rate of $7 \%$, (ii) a $1 \%$ default rate, (iii) a loss severity rate of $25 \%$, and (iv) a discount rate of $13 \%$. The assumptions used in the model for the rest of the bond included the following estimates: (i) a voluntary prepayment rate of $2 \%$, (ii) a default rate of $9 \%$, (iii) a loss severity rate that starts at $60 \%$ for the first year then declines by $5 \%$ for the following five years and remains at $25 \%$ thereafter, and (iv) a discount rate of $13 \%$. The estimates used in the model to determine fair value are based on observable historical data of the underlying collateral. The model anticipates that the housing market will gradually improve and that the underlying collateral will eventually all perform in accordance with the original contract terms on the bond. Should the number of loans in the underlying collateral that default and go into foreclosure or the severity of the losses in the underlying collateral significantly change, the results of the model would be impacted. The Company will continue to evaluate the actual historical performance of the underlying collateral and will modify the assumptions used in the model as necessary. As actual historical information has become more widely available to investors, the Company determined that this approach to the model was appropriate and therefore, modified the model that had been used in prior periods. The change did not significantly impact the results of the model.

Assumptions used in the model for the year ended December 31, 2011, included estimates on future principal prepayment rates, default and loss severity rates. The Company estimates that future principal prepayment rates will range from $45 \%$ and used a $13 \%$ discount rate. Default rates used in the model were $10 \quad 11 \%$ for the first year and $7 \%$ thereafter, and loss severity rates started at $60 \%$ for the first year and are decreased by $10 \%$ for the following three years, then remain at $20 \%$ thereafter.

The following table presents a reconciliation of activity for such mortgage-backed securities on a net basis (dollars in thousands):

| Balance at December 31, 2011 | $\$$ | 39,605 |
| :--- | :---: | :---: |
| Principal paydowns | $(2,380)$ |  |
| Total unrealized losses included in: | $(941)$ |  |
| Other comprehensive income |  | $(408)$ |
| Impairment realized in earnings | $\$$ | 35,876 |
| Balance at June 30, 2012 | $\$$ |  |

Certain assets and liabilities are measured at fair value on a nonrecurring basis. They are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

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The following table represents assets measured at fair value on a non-recurring basis as of and for the period ended June 30, 2012 by level within the fair value measurement hierarchy:


The following table represents assets measured at fair value on a non-recurring basis as of and for the year ended December 31, 2011 by level within the fair value measurement hierarchy:
$\left.\begin{array}{llllll} & & \text { Fair Value Measurements at Reporting Date } \\ \text { Using } \\ \text { (in thousands) }\end{array}\right)$

The Company s assets measured at fair value on a non-recurring basis are limited to impaired loans and other real estate owned. Impaired loans are classified within level 3 of the valuation hierarchy. The fair value of impaired loans is derived in accordance with FASB ASC 310,
Receivables . The fair value of impaired loans is based on the fair value of the collateral, as determined through an external appraisal process, discounted based on internal criteria. Impaired loans are primarily comprised of collateral-dependent commercial loans. Impaired loans are remeasured and reported at fair value

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through a specific valuation allowance allocation of the allowance for probable loan losses based upon the fair value of the underlying collateral.

Other real estate owned is comprised of real estate acquired by foreclosure and deeds in lieu of foreclosure. Other real estate owned is carried at the lower of the recorded investment in the property or its fair value less estimated costs to sell such property (as determined by independent appraisal) within level 3 of the fair value hierarchy. Prior to foreclosure, the value of the underlying loan is written down to the fair value of the real estate to be acquired by a charge to the allowance for probable loan losses, if necessary. The fair value is reviewed periodically and subsequent write downs are made accordingly through a charge to operations. Other real estate owned is included in other assets on the consolidated financial statements. For the six months ended June 30, 2012 and the twelve months ended December 31, 2011, the Company recorded $\$ 16,775,000$ and $\$ 1,100,000$ in charges to the allowance for probable loan losses in connection with loans transferred to other real estate owned. For the six months ended June 30, 2012 and twelve months ended December 31, 2011, the Company recorded $\$ 668,000$ and $\$ 9,509,000$ in write downs in fair value in connection with other real estate owned.

The fair value estimates, methods, and assumptions for the Company s financial instruments at June 30, 2012 and December 31, 2011 are outlined below.

## Cash and Due From Banks and Federal Funds Sold

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Time Deposits with Banks

The carrying amounts of time deposits with banks approximate fair value.

Investment Securities Held-to-Maturity

The carrying amounts of investments held-to-maturity approximate fair value.

## Investment Securities

For investment securities, which include U.S. Treasury securities, obligations of other U.S. government agencies, obligations of states and political subdivisions and mortgage pass through and related securities, fair values are from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond s terms and conditions, among other things. See disclosures of fair value of investment securities in Note 6.

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## Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, real estate and consumer loans as outlined by regulatory reporting guidelines. Each category is segmented into fixed and variable interest rate terms and by performing and non-performing categories.

For variable rate performing loans, the carrying amount approximates the fair value. For fixed rate performing loans, excluding impaired loans and residential mortgage loans, the fair value is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. For performing residential mortgage loans, fair value is estimated by discounting contractual cash flows adjusted for prepayment estimates using discount rates based on secondary market sources or the primary origination market. Fixed rate performing loans are within Level 2 of the fair value hierarchy. At June 30, 2012, and December 31, 2011, the carrying amount of fixed rate performing loans was $\$ 1,203,071,000$ and $\$ 1,273,989,000$ respectively, and the estimated fair value was $\$ 1,137,384,000$ and $\$ 1,200,837,000$, respectively.

Accrued Interest

The carrying amounts of accrued interest approximate fair value.

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## Deposits

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposit accounts, savings accounts and interest bearing demand deposit accounts, was equal to the amount payable on demand as of June 30, 2012 and December 31, 2011. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is based on currently offered rates. Time deposits are within Level 2 of the fair value hierarchy. At June 30, 2012 and December 31, 2011, the carrying amount of time deposits was $\$ 3,419,495,000$ and $\$ 3,311,381,000$, respectively, and the estimated fair value was $\$ 3,430,336,000$ and $\$ 3,323,680,000$, respectively.

Securities Sold Under Repurchase Agreements

Securities sold under repurchase agreements include both short and long-term maturities. Due to the contractual terms of the short-term instruments, the carrying amounts approximated fair value at June 30, 2012 and December 31, 2011. The fair value of the long-term instruments is based on established market spreads using option adjusted spreads methodology. Long-term repurchase agreements are within level 2 of the fair value hierarchy. At June 30, 2012 and December 31, 2011, the carrying amount of long-term repurchase agreements was $\$ 1,000,000,000$ and the estimated fair value was $\$ 1,166,668,000$ and $\$ 1,161,849,000$, respectively.

## Junior Subordinated Deferrable Interest Debentures

The Company currently has fixed and floating rate junior subordinated deferrable interest debentures outstanding. Due to the contractual terms of the floating rate junior subordinated deferrable interest debentures, the carrying amounts approximated fair value at June 30, 2012 and December 31, 2011. The fair value of the fixed rate junior subordinated deferrable interest debentures is based on established market spreads to similar debt instruments with similar characteristics to the debentures. The fixed rate junior subordinated deferrable interest debentures are within level 2 of the fair value hierarchy. At June 30, 2012 and December 31, 2011, the carrying amount of fixed rate junior subordinated deferrable interest debentures was $\$ 20,619,000$ and $\$ 87,630,000$, respectively, and the estimated fair value was $\$ 11,340,000$ and $\$ 43,403,000$, respectively.

## Other Borrowed Funds

The company currently has short and long-term borrowings issued from the Federal Home Loan Bank ( FHLB ). Due to the contractual terms of the short-term borrowings, the carrying amounts approximated fair value at June 30, 2012 and December 31, 2011. The fair value of the long-term borrowings is based on established market spreads for similar types of borrowings. The long-term borrowings are included in Level 2 of the fair value hierarchy. At June 30, 2012 and December 31, 2011, the carrying amount of the long-term FHLB borrowings was $\$ 6,595,000$, and $\$ 6,661,000$, respectively, and the estimated fair value was $\$ 7,142,000$ and $\$ 6,998,000$, respectively.

[^1]
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Commitments to extend credit and fund letters of credit are principally at current interest rates, and, therefore, the carrying amount approximates fair value.

## Limitations

Fair value estimates are made at a point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on-and off-statement of condition financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered

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financial instruments. Other significant assets and liabilities that are not considered financial assets or liabilities include the bank premises and equipment and core deposit value. In addition, the tax ramifications related to the effect of fair value estimates have not been considered in the above estimates.

## Note 3 Loans

A summary of loans, by loan type at June 30, 2012 and December 31, 2011 is as follows:

| June 30, | December 31, |
| :---: | :---: |
| 2012 | 2011 |

(Dollars in Thousands)

| Commercial, financial and agricultural | $\$$ | $2,533,270$ | $\$$ | $2,560,102$ |
| :--- | ---: | ---: | ---: | ---: |
| Real estate mortgage | 842,312 | 895,870 |  |  |
| Real estate construction | $1,210,491$ | $1,273,389$ |  |  |
| Consumer | 83,199 | 94,109 |  |  |
| Foreign |  | 209,050 | 230,005 |  |
|  |  |  |  |  |
| Total loans | $\$$ | $4,878,322$ | $\$$ | $5,053,475$ |

Note 4 - Allowance for Probable Loan Losses

The allowance for probable loan losses primarily consists of the aggregate loan loss allowances of the bank subsidiaries. The allowances are established through charges to operations in the form of provisions for probable loan losses. Loan losses or recoveries are charged or credited directly to the allowances. The allowance for probable loan losses of each bank subsidiary is maintained at a level considered appropriate by management, based on estimated probable losses in the loan portfolio. The allowance for probable loan losses is derived from the following elements: (i) allowances established on specific loans, which are based on a review of the individual characteristics of each loan, including the customer s ability to repay the loan, the underlying collateral values, and the industry in which the customer operates, (ii) allowances based on actual historical loss experience for similar types of loans in the Company s loan portfolio, and (iii) allowances based on general economic conditions, changes in the mix of loans, company resources, border risk and credit quality indicators, among other things. All segments of the loan portfolio continue to be impacted by the prolonged economic downturn. Loans secured by real estate could be impacted negatively by the continued economic environment and resulting decrease in collateral values. Consumer loans may be impacted by continued and prolonged unemployment rates.

The Company s management continually reviews the allowance for loan losses of the bank subsidiaries using the amounts determined from the allowances established on specific loans, the allowance established on quantitative historical loss percentages, and the allowance based on qualitative data to establish an appropriate amount to maintain in the Company s allowance for loan losses. Should any of the factors considered by management in evaluating the adequacy of the allowance for probable loan losses change, the Company s estimate of probable loan losses could also change, which could affect the level of future provisions for probable loan losses. While the calculation of the allowance for probable loan losses utilizes management $s$ best judgment and all information available, the adequacy of the allowance is dependent on a variety of factors beyond the Company s control, including, among other things, the performance of the entire loan portfolio, the economy, changes in interest rates and the view of regulatory authorities towards loan classifications.

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The specific loan loss provision is determined using the following methods. On a weekly basis, loan past due reports are reviewed by the servicing loan officer to determine if a loan has any potential problems and if a loan should be placed on the Company s internal classified report. Additionally, the Company s credit department reviews the majority of the Company s loans regardless of whether they are past due and segregates any loans with potential problems for further review. The credit department will discuss the potential problem loans with the servicing loan officers to determine any relevant issues that were not discovered in the evaluation. Also, an analysis of loans that is provided through examinations by regulatory authorities is considered in the review process. After the above analysis is completed, the Company will determine if a loan should be placed on an internal classified report because of issues related to the analysis of the credit, credit documents, collateral and/or payment history.

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A summary of the transactions in the allowance for probable loan losses by loan class is as follows:

|  | Commercial |  | Quarter ended June 30, 2012 Domestic |  |  |  |  |  |  |  |  |  | Foreign |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Commercialreal estate:otherconstruction \&landdevelopment |  | Commercial real estate: farmland \& commercial |  | Commercial Residential: <br> real estate:  <br> multifamily first lien <br> (Dollars in Thousands)  |  |  |  | Residential: junior lien |  | Consumer |  | Foreign |  |  | Total |
| Balance at March 31, | \$ | 24,577 | \$ | 19,766 | \$ | 21,810 | \$ | 849 | \$ | 4, 379 | \$ | 4,505 | \$ | 1,602 | \$ | 1,293 | \$ | 78,781 |
| Losses charge to allowance |  | $(3,064)$ |  | $(7,500)$ |  | $(4,482)$ |  |  |  | (30) |  | (399) |  | (189) |  | (5) |  | $(15,669)$ |
| Recoveries credited to allowance |  | 758 |  | 207 |  | 100 |  |  |  | 1 |  | 61 |  | 32 |  |  |  | 1,159 |
| Net losses charged to allowance |  | $(2,306)$ |  | $(7,293)$ |  | $(4,382)$ |  |  |  | (29) |  | (338) |  | (157) |  | (5) |  | $(14,510)$ |
| (Credit) provision charged to operations |  | 2,417 |  | 769 |  | 3,123 |  | (46) |  | (363) |  | 243 |  | 31 |  | (67) |  | 6,107 |
| Balance at June 30, | \$ | 24,688 | \$ | 13,242 | \$ | 20,551 | \$ | 803 | \$ | 3,987 | \$ | 4,410 | \$ | 1,476 | \$ | 1,221 | \$ | 70,378 |

## Quarter ended June 30, 2011

Domestic
Foreign
Commercial

|  | real estate: other construction \& | Commercial real estate: | Commercial |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | land development | farmland \& commercial | real estate: multifamily (Dollars in Th | Residential: first lien ousands) | Residential: junior lien | Consumer | Foreign | Total |


| Balance at <br> March 31, | \$ | 21,793 | \$ | 31,471 | \$ | 18,562 | \$ | 231 | \$ | 4,441 | \$ | 4,273 | \$ | 4,058 | \$ | 568 | \$ | 85,397 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Losses charge to allowance |  | $(3,865)$ |  | (277) |  | (645) |  |  |  | (638) |  | (331) |  | (261) |  | (4) |  | $(6,021)$ |
| Recoveries credited to allowance |  | 771 |  | 71 |  | 60 |  |  |  | 2 |  | 67 |  | 50 |  | 1 |  | 1,022 |
| Net losses charged to allowance |  | $(3,094)$ |  | (206) |  | (585) |  |  |  | (636) |  | (264) |  | (211) |  | (3) |  | $(4,999)$ |
| (Credit) provision charged to operations |  | 1,928 |  | $(11,189)$ |  | 3,351 |  | 623 |  | 2,305 |  | 1,524 |  | $(1,469)$ |  | 1,010 |  | $(1,917)$ |
| Balance at June 30, | \$ | 20,627 | \$ | 20,076 | \$ | 21,328 | \$ | 854 | \$ | 6,110 | \$ | 5,533 | \$ | 2,378 | \$ | 1,575 | \$ | 78,481 |

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|  | Commercial |  | Six Months Ended June 30, 2012 Domestic |  |  |  |  |  |  |  |  |  | Foreign |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { Co } \\ \text { re } \\ \text { cons } \\ \text { der } \end{array}$ | nercial state: her ction \& nd pment |  | mercial <br> estate: <br>  <br> mercial |  | nercial estate: family ars in Tho |  | ential: <br> lien <br> ds) |  | ential: <br> or lien |  | sumer |  | eign |  | Total |
| Balance at December 31, | \$ | 26,617 | \$ | 19,940 | \$ | 24,227 | \$ | 1,003 | \$ | 4,562 | \$ | 4,760 | \$ | 1,724 | \$ | 1,359 | \$ | 84,192 |
| Losses charge to allowance |  | $(6,488)$ |  | $(7,571)$ |  | $(12,476)$ |  |  |  | (66) |  | (711) |  | (436) |  | (5) |  | $(27,753)$ |
| Recoveries credited to allowance |  | 2,002 |  | 212 |  | 131 |  |  |  | 3 |  | 106 |  | 93 |  |  |  | 2,547 |
| Net losses charged to allowance |  | $(4,486)$ |  | $(7,359)$ |  | $(12,345)$ |  |  |  | (63) |  | (605) |  | (343) |  | (5) |  | $(25,206)$ |
| (Credit) provision charged to operations |  | 2,557 |  | 661 |  | 8,669 |  | (200) |  | (512) |  | 255 |  | 95 |  | (133) |  | 11,392 |
| Balance at June 30, | \$ | 24,688 | \$ | 13,242 | \$ | 20,551 | \$ | 803 | \$ | 3,987 | \$ | 4,410 | \$ | 1,476 | \$ | 1,221 | \$ | 70,378 |

## Six Months Ended June 30, 2011

Domestic Foreign
 (Dollars in Thousands)

| Balance at December 31, | \$ | 22,046 | \$ | 26,695 | \$ | 16,340 | \$ | 53 | \$ | 10,059 | \$ | 2,611 | \$ | 6,241 | \$ | 437 | \$ | 84,482 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Losses charge to allowance |  | $(6,819)$ |  | $(1,218)$ |  | (645) |  |  |  | (659) |  | (566) |  | (570) |  | (13) |  | $(10,490)$ |
| Recoveries credited to allowance |  | 1,671 |  | 74 |  | 194 |  |  |  | 4 |  | 264 |  | 118 |  | 1 |  | 2,326 |
| Net losses charged to allowance |  | $(5,148)$ |  | $(1,144)$ |  | (451) |  |  |  | (655) |  | (302) |  | (452) |  | (12) |  | $(8,164)$ |
| (Credit) provision charged to operations |  | 3,729 |  | $(5,475)$ |  | 5,439 |  | 801 |  | $(3,294)$ |  | 3,224 |  | $(3,411)$ |  | 1,150 |  | 2,163 |
| Balance at June 30, | \$ | 20,627 | \$ | 20,076 | \$ | 21,328 | \$ | 854 | \$ | 6,110 | \$ | 5,533 | \$ | 2,378 | \$ | 1,575 | \$ | 78,481 |

The allowance for probable loan losses is a reserve established through a provision for probable loan losses charged to expense, which represents management $s$ best estimate of probable loan losses when evaluating loans (i) individually or (ii) collectively.

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The table below provides additional information on the balance of loans individually or collectively evaluated for impairment and their related allowance, by loan class as of June 30, 2012 and December 31, 2011 :

|  | June 30, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans individually evaluated for impairment |  |  |  | Loans collectively evaluated for impairment |  |  |  |
|  |  |  | (Dollars in Thousands) |  |  |  |  |  |
|  | Recorded <br> Investment |  | Allowance |  | Recorded <br> Investment |  | Allowance |  |
| Domestic |  |  |  |  |  |  |  |  |
| Commercial | \$ | 28,053 | \$ | 15,098 | \$ | 780,188 | \$ | 9,590 |
| Commercial real estate: other construction \& land development |  | 25,716 |  | 568 |  | 1,184,775 |  | 12,674 |
| Commercial real estate: farmland \& commercial |  | 18,328 |  | 2,942 |  | 1,604,725 |  | 17,609 |
| Commercial real estate: multifamily |  | 382 |  |  |  | 101,594 |  | 803 |
| Residential: first lien |  | 2,752 |  | 23 |  | 459,751 |  | 3,964 |
| Residential: junior lien |  | 1,910 |  |  |  | 377,899 |  | 4,410 |
| Consumer |  | 1,079 |  |  |  | 82,120 |  | 1,476 |
| Foreign |  | 45 |  |  |  | 209,005 |  | 1,221 |
|  |  |  |  |  |  |  |  |  |
| Total | \$ | 78,265 | \$ | 18,631 | \$ | 4,800,057 | \$ | 51,747 |


|  | December 31, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans individually evaluated for impairment |  |  |  | Loans collectively evaluated for impairment |  |  |  |
|  |  |  | (Dollars in Thousands) |  |  |  |  |  |
|  | Recorded <br> Investment |  | Allowance |  | Recorded <br> Investment |  | Allowance |  |
| Domestic |  |  |  |  |  |  |  |  |
| Commercial | \$ | 27,603 | \$ | 14,402 | \$ | 746,213 | \$ | 12,215 |
| Commercial real estate: other construction \& land development |  | 60,428 |  | 3,073 |  | 1,212,961 |  | 16,867 |
| Commercial real estate: farmland \& commercial |  | 42,231 |  | 9,754 |  | 1,622,456 |  | 14,473 |
| Commercial real estate: multifamily |  | 411 |  |  |  | 121,188 |  | 1,003 |
| Residential: first lien |  | 2,290 |  | 23 |  | 493,432 |  | 4,539 |
| Residential: junior lien |  | 1,962 |  |  |  | 398,186 |  | 4,760 |
| Consumer |  | 1,334 |  |  |  | 92,775 |  | 1,724 |
| Foreign |  | 46 |  |  |  | 229,959 |  | 1,359 |
| Total | \$ | 136,305 | \$ | 27,252 | \$ | 4,917,170 | \$ | 56,940 |

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The table below provides additional information on loans accounted for on a non-accrual basis by loan class at June 30, 2012 and December 31, 2011:

|  | June 30, 2012 <br> (Dollars in Thousands) |  |  |
| :--- | ---: | ---: | ---: |
| Domestic |  |  |  |
| 31, 2011 |  |  |  |

Impaired loans are those loans where it is probable that all amounts due according to contractual terms of the loan agreement will not be collected. The Company has identified these loans through its normal loan review procedures. Impaired loans are measured based on (1) the present value of expected future cash flows discounted at the loan seffective interest rate; (2) the loan s observable market price; or (3) the fair value of the collateral if the loan is collateral dependent. Substantially all of the Company s impaired loans are measured at the fair value of the collateral. In limited cases the Company may use other methods to determine the level of impairment of a loan if such loan is not collateral dependent

The following tables detail key information regarding the Company s impaired loans by loan class at June 30, 2012 and December 31, 2011:

|  |  | June 30, 2012 <br> Quarter to Date | Year to Date <br> Average |  |
| :---: | :---: | :---: | :---: | :---: |
| Recorded | Unpaid <br> Principal <br> Balance | Related <br> Allowance <br> (Dilars in Thousands) | Average <br> Recorded <br> Investment | Interest <br> Recognized | | Recorded |
| :---: |
| Investment | | Interest |
| :---: |
| Recognized |


| Loans with Related Allowance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 24,256 | \$ | 24,256 | \$ | 15,098 | \$ | 24,271 | \$ |  | \$ | 24,417 | \$ | 10 |
| Commercial real estate: other construction \& land development |  | 3,671 |  | 3,671 |  | 568 |  | 27,377 |  |  |  | 33,384 |  |  |
| Commercial real estate: farmland \& commercial |  | 8,817 |  | 11,954 |  | 2,942 |  | 12,553 |  | 23 |  | 13,539 |  | 46 |
| Residential: first lien |  | 201 |  | 201 |  | 23 |  | 202 |  |  |  | 203 |  |  |
| Total impaired loans with related allowance | \$ | 36,945 | \$ | 40,082 | \$ | 18,631 | \$ | 64,403 | \$ | 23 | S | 71,543 |  | 56 |

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|  | Recorded <br> Investment |  | Unpaid <br> Principal <br> Balance |  | June 30, 2012 <br> Quarter to Dat |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | erage <br> corded <br> estment <br> Dollars in | ou |  |  | erage orded stment | Interest <br> Recognized |  |
| Loans with No Related Allowance |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 3,797 |  |  | \$ | 3,908 | \$ | 3,798 | \$ | 1 | \$ | 3,808 | \$ | 1 |
| Commercial real estate: other construction \& land development |  | 22,045 |  | 22,110 |  | 29,816 |  | 41 |  | 31,627 |  | 99 |
| Commercial real estate: farmland \& commercial |  | 9,511 |  | 9,854 |  | 11,545 |  |  |  | 11,996 |  | 8 |
| Commercial real estate: multifamily |  | 382 |  | 382 |  | 387 |  |  |  | 394 |  |  |
| Residential: first lien |  | 2,551 |  | 2,588 |  | 2,681 |  | 11 |  | 2,596 |  | 16 |
| Residential: junior lien |  | 1,910 |  | 1,987 |  | 2,113 |  | 27 |  | 2,119 |  | 54 |
| Consumer |  | 1,080 |  | 1,081 |  | 1,178 |  |  |  | 1,323 |  |  |
| Foreign |  | 45 |  | 45 |  | 45 |  | 1 |  | 45 |  | 1 |
| Total impaired loans with no related allowance | \$ | 41,321 | \$ | 41,955 | \$ | 51,563 | \$ | 81 | \$ | 53,908 | \$ | 179 |

December 31, 2011

|  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average Recorded |
| (Dollars in Thousands) |  |  |  |


| Loans with Related Allowance |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 24,108 | \$ | 24,108 | \$ | 14,402 | \$ | 24,145 | \$ | 41 |
| Commercial real estate: other construction \& land development |  | 34,417 |  | 34,432 |  | 3,073 |  | 34,709 |  |  |
| Commercial real estate: farmland \& commercial |  | 28,636 |  | 28,671 |  | 9,754 |  | 28,883 |  | 817 |
| Residential: first lien |  | 208 |  | 208 |  | 23 |  | 214 |  |  |
| Total impaired loans with related allowance | \$ | 87,369 | \$ | 87,419 | \$ | 27,252 | \$ | 87,951 | \$ | 858 |

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The following tables detail key information regarding the Company s average recorded investment in impaired loans and interest recognized on impaired loans by loan class at June 30, 2011:

|  | June 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter to Date |  |  |  | Year to Date |  |  |  |
|  |  | Average Recorded Investment |  | Interest Recognized (Dollars | hous | age <br> ded ment | Interest <br> Recognized |  |
| Loans with Related Allowance |  |  |  |  |  |  |  |  |
| Domestic |  |  |  |  |  |  |  |  |
| Commercial | \$ | 22,944 | \$ | 10 | \$ | 22,948 | \$ | 20 |
| Commercial real estate: other construction \& land development |  | 27,815 |  | 140 |  | 32,873 |  | 328 |
| Commercial real estate: farmland \& commercial |  | 22,267 |  | 207 |  | 22,231 |  | 413 |
| Residential: first lien |  | 519 |  |  |  | 1,338 |  |  |
| Total impaired loans with related allowance | \$ | 73,545 | \$ | 357 | \$ | 79,390 | \$ | 761 |

June 30, 2011

|  | Average Recorded Investment |  |  | d ars in | Average <br> Recorded <br> Investment <br> housands) |  | Interest Recognized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans with No Related Allowance |  |  |  |  |  |  |  |  |
| Domestic |  |  |  |  |  |  |  |  |
| Commercial | \$ | 439 | \$ | 4 | \$ | 458 | \$ | 9 |
| Commercial real estate: other construction \& land development |  | 24,637 |  | 24 |  | 28,473 |  | 56 |
| Commercial real estate: farmland \& commercial |  | 5,501 |  |  |  | 4,783 |  |  |
| Commercial real estate: multifamily |  | 445 |  |  |  | 454 |  |  |
| Residential: first lien |  | 1,944 |  | 3 |  | 2,000 |  | 3 |
| Residential: junior lien |  | 1,531 |  | 48 |  | 1,535 |  | 48 |
| Consumer |  | 1,228 |  |  |  | 1,372 |  |  |
| Foreign |  | 2 |  |  |  | 3 |  |  |
| Total impaired loans with no related allowance | \$ | 35,727 | \$ | 79 | \$ | 39,078 | \$ | 116 |

The level of impaired loans is reflective of the economic weakness that has been created by the financial crisis and the subsequent economic downturn. Management s decision to place a loan in this category does not mean that losses will occur. In the current environment, troubled loan management can be protracted because of legal and process problems that delay the collection of an otherwise collectible loan. From time to time, the bank subsidiaries foreclose on property by transferring title of the property used as collateral for a loan as a means of paying off the debt when all other means of repayment are extinguished. For the six months ended June 30, 2012, the level of impaired other construction and land development loans and commercial real estate and farmland loans was significantly impacted primarily by the transfer of loans to other assets through the foreclosure process when compared to balances at December 31, 2011. Management is confident the Company sloss exposure regarding these credits will be significantly reduced due to the Company s long-standing practices that emphasize secured lending with strong collateral positions and guarantor support. Management is likewise confident the reserve for probable loan losses is adequate. The Company has no direct exposure to sub-prime loans in its loan portfolio, but the sub-prime crisis has affected the credit markets on a national level, and as a result, the Company has experienced an increasing amount of impaired loans; however, management s decision to place loans in this category does not necessarily mean that the Company will experience significant losses from these loans or significant increases in impaired loans from these levels.

Management of the Company recognizes the risks associated with these impaired loans. Additionally, management believes that the collateral related to these impaired loans and/or the secondary support from guarantors mitigates the potential for losses from impaired loans. It is also important to note that even though the economic conditions in Texas and Oklahoma are weakened, we believe these markets are improving and better positioned to recover than many other areas of the country. Loans accounted for as troubled debt restructuring, which are included in impaired loans, were not significant.

The bank subsidiaries charge off that portion of any loan which management considers to represent a loss as well as that portion of any other loan which is classified as a loss by bank examiners. Commercial and industrial or real estate loans are generally considered by management to represent a loss, in whole or part, when an exposure beyond any collateral coverage is apparent and when no further collection of the loss portion is anticipated based on the borrower s financial condition and general economic conditions in the borrower s industry. Generally,

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unsecured consumer loans are charged-off when 90 days past due.

While management of the Company considers that it is generally able to identify borrowers with financial problems reasonably early and to monitor credit extended to such borrowers carefully, there is no precise method of predicting loan losses. The determination that a loan is likely to be uncollectible and that it should be wholly or partially charged-off as a loss is an exercise of judgment. Similarly, the determination of the adequacy of the allowance for probable loan losses can be made only on a subjective basis. It is the judgment of the Company s management that the allowance for probable loan losses at June 30, 2012 was adequate to absorb probable losses from loans in the portfolio at that date.

The following table presents information regarding the aging of past due loans by loan class at June 30, 2012 and December 31, 2011:

|  | $\begin{array}{cc} 30 & 59 \\ \text { Days } \end{array}$ |  | $\begin{array}{cc} 60 & 89 \\ \text { Days } \end{array}$ |  | $\begin{aligned} & 90 \text { Days } \\ & \text { or } \\ & \text { Greater } \end{aligned}$ |  | June 30, 2012 <br> 90 Days <br> or  <br> greater Total <br> $\boldsymbol{\&}$ still Past <br> accruing due <br> (Dollars in Thousands)  |  |  |  | Current |  | $\begin{gathered} \text { Total } \\ \text { Portfolio } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 4,739 | \$ | 1,364 | \$ | 5,511 | \$ | 350 | \$ | 11,614 | \$ | 796,627 | \$ | 808,241 |
| Commercial real estate: other construction \& land development |  | 8,933 |  | 41 |  | 24,901 |  | 1,032 |  | 33,875 |  | 1,176,616 |  | 1,210,491 |
| Commercial real estate: farmland \& commercial |  | 3,687 |  | 1,350 |  | 6,371 |  | 935 |  | 11,408 |  | 1,611,645 |  | 1,623,053 |
| Commercial real estate: multifamily |  | 186 |  |  |  | 382 |  |  |  | 568 |  | 101,408 |  | 101,976 |
| Residential: first lien |  | 4,930 |  | 2,216 |  | 11,445 |  | 10,117 |  | 18,591 |  | 443,912 |  | 462,503 |
| Residential: junior lien |  | 680 |  | 211 |  | 419 |  | 273 |  | 1,310 |  | 378,499 |  | 379,809 |
| Consumer |  | 1,288 |  | 504 |  | 985 |  | 919 |  | 2,777 |  | 80,422 |  | 83,199 |
| Foreign |  | 1,989 |  | 241 |  | 54 |  | 54 |  | 2,284 |  | 206,766 |  | 209,050 |
| Total past due loans | \$ | 26,432 | \$ | 5,927 | \$ | 50,068 | \$ | 13,680 | \$ | 82,427 | \$ | 4,795,895 | \$ | 4,878,322 |


|  |  | $\begin{array}{ll} 30 \quad 59 \\ \text { Days } \end{array}$ |  | $\begin{array}{cc} 60 \quad 89 \\ \text { Days } \\ \hline \end{array}$ |  | $\begin{aligned} & 90 \text { Days } \\ & \text { or } \\ & \text { Greater } \end{aligned}$ |  | ecember 31 <br> 90 Days <br> or greater \& still ccruing |  | Total Past due |  | Current |  | Total Portfolio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 5,180 | \$ | 1,369 | \$ | 1,842 | \$ | 1,490 | \$ | 8,391 | \$ | 765,425 | \$ | 773,816 |
| Commercial real estate: other construction \& land development |  | 23,426 |  | 4,360 |  | 49,887 |  | 979 |  | 77,673 |  | 1,195,716 |  | 1,273,389 |
| Commercial real estate: farmland \& commercial |  | 9,467 |  | 10,269 |  | 7,879 |  | 1,231 |  | 27,615 |  | 1,637,072 |  | 1,664,687 |
| Commercial real estate: multifamily |  | 450 |  |  |  | 411 |  |  |  | 861 |  | 120,738 |  | 121,599 |
| Residential: first lien |  | 6,207 |  | 2,757 |  | 10,295 |  | 9,382 |  | 19,259 |  | 476,463 |  | 495,722 |
| Residential: junior lien |  | 1,433 |  | 378 |  | 368 |  | 320 |  | 2,179 |  | 397,969 |  | 400,148 |
| Consumer |  | 1,643 |  | 408 |  | 912 |  | 866 |  | 2,963 |  | 91,146 |  | 94,109 |
| Foreign |  | 666 |  | 53 |  | 20 |  | 20 |  | 739 |  | 229,266 |  | 230,005 |
| Total past due loans | \$ | 48,472 | \$ | 19,594 | \$ | 71,614 | \$ | 14,288 | \$ | 139,680 | \$ | 4,913,795 | \$ | 5,053,475 |

The Company s internal classified report is segregated into the following categories: (i) Special Review Credits, (ii) Watch List - Pass Credits, or (iii) Watch List - Substandard Credits. The loans placed in the Special Review Credits category reflect the Company sopinion that the loans reflect potential weakness which require monitoring on a more frequent basis. The Special Review Credits are reviewed and discussed on a regular basis with the credit department and the lending staff to determine if a change in category is warranted. The loans placed in the Watch List - Pass Credits category reflect the Company s opinion that the credit contains weaknesses which represent a greater degree of risk, which warrant extra attention. The Watch List Pass Credits are reviewed and discussed on a regular basis with the credit department and the lending staff to determine if a change in category is warranted. The loans placed in the Watch List Substandard Credits classification are considered to be potentially inadequately protected by the current sound worth and debt service capacity of the borrower or of any pledged collateral. These credit obligations, even if apparently protected by collateral value, have shown defined weaknesses related to adverse financial, managerial, economic, market or political conditions which may jeopardize repayment of principal and interest. Furthermore, there is the possibility that some future loss could be sustained by the Company if such weaknesses are not corrected. For loans that are classified as impaired, management evaluates these credits under Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan, now included as part of ASC 310-10, Receivables, criteria and, if deemed necessary, a specific reserve is allocated to the credit. The specific reserve allocated under ASC 310-10, is based on (i) the present value of expected future cash flows discounted at the loan s effective interest rate; (ii) the loan s observable market price; or (iii) the fair value of the collateral if the loan is collateral dependent. Substantially all of the Company s loans evaluated as impaired under ASC 310-10 are measured using the fair value of collateral method. In limited cases, the Company may use other methods to determine the specific reserve of a loan under ASC 310-10 if such loan is not collateral dependent.

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The allowance based on historical loss experience on the Company s remaining loan portfolio, which includes the Special Review Credits, Watch List - Pass Credits, and Watch List - Substandard Credits is determined by segregating the remaining loan portfolio into certain categories such as commercial loans, installment loans, international loans, loan concentrations and overdrafts. Installment loans are then further segregated by number of days past due. A historical loss percentage, adjusted for (i) management s evaluation of changes in lending policies and procedures, (ii) current economic conditions in the market area served by the Company, (iii) other risk factors, (iv) the effectiveness of the internal loan review function, (v) changes in loan portfolios, and (vi) the composition and concentration of credit volume is applied to each category. Each category is then added together to determine the allowance allocated under ASC 450-20.

A summary of the loan portfolio by credit quality indicator by loan class at June 30, 2012 and December 31, 2011 is as follows:

| Pass |  | Special <br> Review | June 30, 2012WatchList - Pass(Dollars in Thousands) |  | Watch List Substandard |  | Watch List Impaired |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 691,662 | \$ | 5,460 | \$ | 5,522 | \$ | 77,544 | \$ | 28,053 |
| 1,131,653 |  | 14,641 |  | 5,411 |  | 33,070 |  | 25,716 |
| 1,453,930 |  | 84,131 |  | 44,381 |  | 22,283 |  | 18,328 |
| 101,538 |  |  |  |  |  | 56 |  | 382 |
| 452,856 |  | 366 |  | 33 |  | 6,496 |  | 2,752 |
| 376,000 |  | 79 |  | 320 |  | 1,500 |  | 1,910 |
| 82,083 |  |  |  | 37 |  |  |  | 1,079 |
| 208,960 |  |  |  | 45 |  |  |  | 45 |
| 4,498,682 | \$ | 104,677 | \$ | 55,749 | \$ | 140,949 | \$ | 78,265 |

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|  | Pass |  | Special <br> Review |  | $\begin{gathered} \text { December 31, } 2011 \\ \text { Watch } \\ \text { List - Pass } \\ \text { (Dollars in Thousands) } \end{gathered}$ |  | Watch List Substandard |  | Watch List Impaired |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 655,154 | \$ | 5,279 | \$ | 6,361 | \$ | 79,419 | \$ | 27,603 |
| Commercial real estate: other construction \& land development |  | 1,058,843 |  | 76,722 |  | 11,083 |  | 66,313 |  | 60,428 |
| Commercial real estate: farmland \& commercial |  | 1,449,822 |  | 83,581 |  | 40,510 |  | 48,543 |  | 42,231 |
| Commercial real estate: multifamily |  | 121,188 |  |  |  |  |  |  |  | 411 |
| Residential: first lien |  | 490,924 |  | 132 |  | 974 |  | 1,402 |  | 2,290 |
| Residential: junior lien |  | 397,861 |  |  |  | 319 |  | 6 |  | 1,962 |
| Consumer |  | 92,714 |  |  |  | 41 |  | 20 |  | 1,334 |
| Foreign |  | 229,898 |  |  |  | 61 |  |  |  | 46 |
| Total | \$ | 4,496,404 | \$ | 165,714 | \$ | 59,349 | \$ | 195,703 | \$ | 136,305 |

## Note 5 Stock Options

On April 5, 2012, the Board of Directors adopted the 2012 International Bancshares Corporation Stock Option Plan (the 2012 Plan ), subject to shareholder approval of the 2012 Plan. The Company s shareholders approved the 2012 Plan on May 21, 2012. There are 800,000 shares available for stock option grants under the 2012 Plan. The 2005 International Bancshares Corporation Stock Option Plan (the 2005 Plan ) was terminated for the purpose of future stock option grants upon adoption of the 2012 Plan. Under the 2012 Plan, both qualified incentive stock options ( ISOs ) and non-qualified stock options ( NQSOs ) may be granted. Options granted may be exercisable for a period of up to 10 years from the date of grant, excluding ISOs granted to $10 \%$ shareholders, which may be exercisable for a period of up to only five years. As of June 30, 2012, 800,000 shares were available for future grants under the 2012 Plan.

A summary of option activity under the stock option plans for the six months ended June 30, 2012 is as follows:

|  | Number of <br> options | Weighted <br> average <br> exercise price | Weighted <br> average <br> remaining <br> contractual term <br> (years) | Aggregate <br> intrinsic <br> value (\$) |
| :--- | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  |  |  |  |

Stock-based compensation expense included in the consolidated statements of income for the three and six months ended June 30, 2012 was approximately $\$ 122,000$ and $\$ 253,000$, respectively. Stock-based compensation expense included in the consolidated statements of income for
the three and six months ended June 30, 2011 was approximately $\$ 93,000$ and $\$ 195,000$, respectively. As of June 30 , 2012, there was approximately $\$ 1,060,000$ of total unrecognized stock-based compensation cost related to non-vested options granted under the Company plans that will be recognized over a weighted

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average period of 1.8 years.

## Note 6 - Investment Securities

The Company classifies debt and equity securities into one of three categories: held-to maturity, available-for-sale, or trading. Such securities are reassessed for appropriate classification at each reporting date. Securities classified as held-to-maturity are carried at amortized cost for financial statement reporting, while securities classified as available-for-sale and trading are carried at their fair value. Unrealized holding gains and losses are included in net income for those securities classified as trading, while unrealized holding gains and losses related to those securities classified as available-for-sale are excluded from net income and reported net of tax as other comprehensive income (loss) and accumulated other comprehensive income (loss) until realized, or in the case of losses, when deemed other than temporary.

The amortized cost and estimated fair value by type of investment security at June 30, 2012 are as follows:

|  | Amortized cost |  | Gross unrealized gains | Held to MaturityGrossunrealizedlosses(Dollars in Thousands) |  | Estimated fair value | Carrying value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other securities | \$ | 2,425 | \$ |  | \$ | 2,425 | \$ | 2,425 |
| Total investment securities | \$ | 2,425 | \$ | \$ | \$ | 2,425 | \$ | 2,425 |


|  |  | Available for Sale <br> Gross |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amortized <br> cost | Gross <br> unrealized <br> gains | unealized <br> losses | Estimated <br> fair value | Carrying <br> value (1) |  |  |
| (Dollars in Thousands) |  |  |  |  |  |  |  |

(1) Included in the carrying value of residential mortgage-backed securities are $\$ 2,654,113$ of mortgage-backed securities issued by Ginnie Mae, $\$ 2,263,605$ of mortgage-backed securities issued by Fannie Mae and Freddie Mac and $\$ 35,876$ issued by non-government entities

The amortized cost and estimated fair value by type of investment security at December 31, 2011 are as follows:


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| Total investment securities | $\$$ | 2,450 | $\$$ | $\$$ | $\$$ | 2,450 | $\$$ | 2,450 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | Amortized cost |  | Gross unrealized gains |  | Available for Sale <br> Gross <br> unrealized losses <br> Dollars in Thousands |  | Estimated fair value |  | Carrying value (1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage-backed securities | \$ | 4,851,747 | \$ | 128,196 | \$ | $(10,680)$ | \$ | 4,969,263 | \$ | 4,969,263 |
| Obligations of states and political subdivisions |  | 211,523 |  | 14,449 |  | $(1,211)$ |  | 224,761 |  | 224,761 |
| Equity securities |  | 18,825 |  | 1,115 |  | (49) |  | 19,891 |  | 19,891 |
| Total investment securities | \$ | 5,082,095 | \$ | 143,760 | \$ | $(11,940)$ | \$ | 5,213,915 | \$ | 5,213,915 |

(1) Included in the carrying value of residential mortgage-backed securities are $\$ 3,008,935$ of mortgage-backed securities issued by Ginnie Mae, $\$ 1,920,723$ of mortgage-backed securities issued by Fannie Mae and Freddie Mac and $\$ 39,605$ issued by non-government entities

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The amortized cost and estimated fair value of investment securities at June 30, 2012, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

|  | Held to Maturity |  |  |  | Available for Sale |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Estimated fair value (Dollar | Tho | Amortized Cost ands) |  | Estimated fair value |
| Due in one year or less | \$ | 25 | \$ | 25 | \$ |  | \$ |  |
| Due after one year through five years |  | 2,400 |  | 2,400 |  |  |  |  |
| Due after five years through ten years |  |  |  |  |  | 1,422 |  | 1,518 |
| Due after ten years |  |  |  |  |  | 215,278 |  | 232,381 |
| Residential mortgage-backed securities |  |  |  |  |  | 4,841,592 |  | 4,953,594 |
| Equity securities |  |  |  |  |  | 19,575 |  | 21,110 |
| Total investment securities | \$ | 2,425 | \$ | 2,425 | \$ | 5,077,867 | \$ | 5,208,603 |

Residential mortgage-backed securities are securities issued by Freddie Mac, Fannie Mae, Ginnie Mae or non-government entities. Investments in residential mortgage-backed securities issued by Ginnie Mae are fully guaranteed by the U.S. Government. Investments in mortgage-backed securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government, however, the Company believes that the quality of the bonds is similar to other AAA rated bonds with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008.

The amortized cost and fair value of available for sale investment securities pledged to qualify for fiduciary powers, to secure public monies as required by law, repurchase agreements and short-term fixed borrowings was $\$ 2,653,307,000$ and $\$ 2,742,643,000$ at June 30, 2012.

Proceeds from the sale of securities available-for-sale were $\$ 55,052,000$ and $\$ 72,383,000$ for the three and six months ended June 30, 2012, which included $\$ 31,515,000$ and $\$ 31,515,000$ of mortgage-backed securities. Gross gains of $\$ 1,420,000$ and $\$ 2,593,000$ and gross losses of $\$ 0$ and $\$(1,000)$ were realized on the sales for the three and six months ended June 30, 2012, respectively. Proceeds from the sale of securities available-for-sale were $\$ 422,177,000$ and $\$ 774,856,000$ for the three and six months ended June 30, 2011, which included $\$ 420,149,000$ and $\$ 770,244,000$ of mortgage-backed securities. Gross gains of $\$ 1,458,000$ and $\$ 2,893,000$ and gross losses of $\$(13,000)$ and $\$(32,000)$ were realized on the sales for the three and six months ended June 30, 2011, respectively.

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2012, were as follows:

|  | Less than 12 months |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrealized |  |  |
| Losses |  |  |$\quad$| Fair Value |
| :---: |

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Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2011 were as follows:

|  | Less than 12 mo |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  |  |  | Fair Value |  | ho |  | Fair Value |  | Unrealized Losses |  |
| Available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage-backed securities | \$ |  | \$ |  | \$ | 39,605 | \$ | $(10,680)$ | \$ | 39,605 | \$ | $(10,680)$ |
| Obligations of states and political subdivisions |  | 9,531 |  | (315) |  | 3,398 |  | (896) |  | 12,929 |  | $(1,211)$ |
| Equity securities |  | 3,485 |  | (16) |  | 42 |  | (33) |  | 3,527 |  | (49) |
|  | \$ | 13,016 | \$ | (331) | \$ | 43,045 | \$ | $(11,609)$ | \$ | 56,061 | \$ | $(11,940)$ |

The unrealized losses on investments in residential mortgage-backed securities are primarily caused by changes in market interest rates. Residential mortgage-backed securities are primarily securities issued by Freddie Mac, Fannie Mae and Ginnie Mae. Investments in mortgage-backed securities issued by Ginnie Mae are fully guaranteed by the U.S. Government. Investments in mortgage-backed securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government; however, the Company believes the quality of the bonds is similar to other AAA rated bonds with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008. The decrease in fair value on residential mortgage-backed securities issued by Freddie Mac, Fannie Mae and Ginnie Mae is due to market interest rates. The Company has no intent to sell and will more than likely not be required to sell before a market price recovery or maturity of the securities; therefore, it is the conclusion of the Company that the investments in residential mortgage-backed securities issued by Freddie Mac, Fannie Mae and Ginnie Mae are not considered other-than-temporarily impaired. In addition, the Company has a small investment in non-agency residential mortgage-backed securities that have strong credit backgrounds and include additional credit enhancements to protect the Company from losses arising from high foreclosure rates. These securities have additional market volatility beyond economically induced interest rate events. It is the conclusion of the Company that the investments in non-agency residential mortgage-backed securities are other-than-temporarily impaired due to both credit and other than credit issues. Impairment charges of $\$ 222,000(\$ 144,300$, after tax) and $\$ 408,000(\$ 265,200$, after tax) were recorded for the three and six months ended June 30, 2012. Impairment charges of $\$ 166,000(\$ 107,900$, after tax) and $\$ 415,000(\$ 269,750$, after tax) were recorded for the three and six months ended June 30, 2011. The impairment charge represents the credit related impairment on the securities.

The unrealized losses on investments in other securities are caused by fluctuations in market interest rates. The underlying cash obligations of the securities are guaranteed by the entity underwriting the debt instrument. It is the belief of the Company that the entity issuing the debt will honor its interest payment schedule, as well as the full debt at maturity. The securities are purchased by the Company for their economic value. The decrease in fair value is primarily due to market interest rates and not other factors, and because the Company has no intent to sell and will more than likely not be required to sell before a market price recovery or maturity of the securities, it is the conclusion of the Company that the investments are not considered other-than-temporarily impaired.

The following table presents a reconciliation of credit-related impairment charges on available-for-sale investments recognized in earnings for the three months ended June 30, 2012 (Dollars in Thousands):

| Balance at March 31, 2012 | $\$$ | 9,579 |
| :--- | ---: | ---: |
| Impairment charges recognized during period | 222 |  |
| Balance at June 30, 2012 | $\$$ | 9,801 |

The following table presents a reconciliation of credit-related impairment charges on available-for-sale investments recognized in earnings for the six months ended June 30, 2012 (Dollars in Thousands):

| Balance at December 31, 2011 | $\$$ | 9,393 |
| :--- | ---: | ---: |
| Impairment charges recognized during period | $\$$ | 408 |
| Balance at June 30, 2012 | 9,801 |  |

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The following table presents a reconciliation of credit-related impairment charges on available-for-sale investment recognized in earnings for the three months ended June 30, 2011 (Dollars in Thousands):

| Balance at March 31, 2011 | $\$$ | 8,665 |
| :--- | ---: | ---: |
| Impairment charges recognized during period | 166 |  |
| Balance at June 30, 2011 | $\$$ | 8,831 |

The following table presents a reconciliation of credit-related impairment charges on available-for-sale investment recognized in earnings for the six months ended June 30, 2011 (Dollars in Thousands):

| Balance at December 31, 2010 | $\$$ | 8,416 |
| :--- | ---: | ---: |
| Impairment charges recognized during period | 415 |  |
| Balance at June 30, 2011 | $\$ 8,831$ |  |

## Note 7 Other Borrowed Funds

Other borrowed funds include Federal Home Loan Bank borrowings, which are short-term and long-term borrowings issued by the FHLB of Dallas at the market price offered at the time of funding. These borrowings are secured by residential mortgage-backed investment securities and a portion of the Company s loan portfolio. At June 30, 2012, other borrowed funds totaled $\$ 142,095,000$, a decrease of $71.2 \%$ from $\$ 494,161,000$ at December 31, 2011. The decrease in other borrowed funds can be attributed to the use of funds generated from the sale of mortgage-backed securities to facilitate a re-positioning of the Company s investment portfolio.

## Note 8 Junior Subordinated Interest Deferrable Debentures

The Company has formed eight statutory business trusts under the laws of the State of Delaware, for the purpose of issuing trust preferred securities. The eight statutory business trusts formed by the Company (the Trusts ) have each issued Capital and Common Securities and invested the proceeds thereof in an equivalent amount of junior subordinated debentures (the Debentures ) issued by the Company. As of June 30, 2012 and December 31, 2011, the principal amount of debentures outstanding totaled $\$ 190,726,000$. As a result of the participation in the TARP Capital Purchase Program, the Company was not permitted, without the consent of the Treasury Department, to redeem any of the Debentures. This restriction ceased to exist on December 23, 2011. One half of the Trust I securities were redeemed on June 8, 2011 and the remaining one half of the Trust I securities were redeemed on July 1, 2011 with the consent of the Treasury Department.

The Debentures are subordinated and junior in right of payment to all present and future senior indebtedness (as defined in the respective indentures) of the Company, and are pari passu with one another. The interest rate payable on, and the payment terms of the Debentures are the same as the distribution rate and payment terms of the respective issues of Capital and Common Securities issued by the Trusts. The Company has fully and unconditionally guaranteed the obligations of each of the Trusts with respect to the Capital and Common Securities. The Company has the right, unless an Event of Default (as defined in the Indentures) has occurred and is continuing, to defer payment of interest on the Debentures for up to twenty consecutive quarterly periods on Trusts VI, VII, VIII, IX, X, XI and XII. If interest payments on any of the Debentures are deferred, distributions on both the Capital and Common Securities related to that Debenture would also be deferred. The redemption prior to maturity of any of the Debentures may require the prior approval of the Federal Reserve and/or other regulatory bodies.

For financial reporting purposes, the Trusts are treated as investments of the Company and not consolidated in the consolidated financial statements. Although the Capital Securities issued by each of the Trusts are not included as a component of shareholders equity on the consolidated statement of condition, the Capital Securities are treated as capital for regulatory purposes. Specifically, under applicable regulatory guidelines, the Capital Securities issued by the Trusts qualify as Tier 1 capital up to a maximum of $25 \%$ of Tier 1 capital on an aggregate basis. Any amount that exceeds the $25 \%$ threshold would qualify as Tier 2 capital. At June 30, 2012 and December 31, 2011, the total $\$ 190,726,000$, of the Capital Securities outstanding qualified as Tier 1 capital.

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The following table illustrates key information about each of the Capital and Common Securities and their interest rate at June 30, 2012:

|  |  | Junior <br> Subordinated Deferrable Interest Debentures (In Thousands) | Repricing <br> Frequency | Interest Rate | Interest Rate Index | Maturity Date | Optional <br> Redemption Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trust VI | \$ | 25,774 | Quarterly | 3.92\% | LIBOR + 3.45 | November 2032 | November 2012 |
| Trust VII |  | 10,310 | Quarterly | 3.72\% | LIBOR + 3.25 | April 2033 | October 2012 |
| Trust VIII |  | 25,774 | Quarterly | 3.52\% | LIBOR + 3.05 | October 2033 | October 2012 |
| Trust IX |  | 41,238 | Quarterly | 2.09\% | LIBOR + 1.62 | October 2036 | October 2012 |
| Trust X |  | 34,021 | Quarterly | 2.12\% | LIBOR + 1.65 | February 2037 | November 2012 |
| Trust XI |  | 32,990 | Quarterly | 2.08\% | LIBOR + 1.62 | July 2037 | October 2012 |
| Trust XII |  | 20,619 | Fixed | 6.85\%(1) | Fixed | September 2037 | September 2012 |
|  | \$ | 190,726 |  |  |  |  |  |

(1) Trust XII accrues interest at a fixed rate for the first five years, then floating at LIBOR $+1.45 \%$ thereafter.

## Note 9 Preferred Stock, Common Stock and Dividends

The Company has outstanding 176,000 shares of Series A cumulative perpetual preferred stock (the Senior Preferred Stock ), issued to the US Treasury under the Company s participation in the Troubled Asset Relief Program Capital Purchase Program (the TARP Capital Purchase Program ). On July 11, 2012, the Company repurchased 40,000 shares of the total 216,000 shares of Senior Preferred Stock originally issued to the U.S. Treasury. The Company paid the U.S. Treasury a total of $\$ 40$ million of the $\$ 216$ million it received under the TARP Capital Purchase Program, plus an accrued dividend of approximately $\$ 311,111$. The remaining 176,000 shares of Senior Preferred Stock have a par value of $\$ .01$ per share and a liquidation preference of $\$ 1,000$ per share, for a total price of $\$ 176,000,000$. The Senior Preferred Stock pays dividends at a rate of $5 \%$ per year for the first five years and $9 \%$ per year thereafter. The Senior Preferred Stock has no maturity date and ranks senior to the Company s common stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. In conjunction with the purchase of the Senior Preferred Stock, the US Treasury received a warrant (the Warrant ) to purchase $1,326,238$ shares of the Company s common stock (the Warrant Shares ) at $\$ 24.43$ per share, which would represent an aggregate common stock investment in the Company on exercise of the warrant in full equal to $15 \%$ of the Senior Preferred Stock investment. The term of the Warrant is ten years and was immediately exercisable. Both the Senior Preferred Stock and Warrant are included as components of Tier 1 capital. As of June 30, 2012, none of the Warrant had been exercised. The Company paid dividends on the Senior Preferred Stock on February 16 and May 15, 2012, in the amount of $\$ 2,700,000$ each and will pay a dividend on the Senior Preferred Stock on August 15, 2012, in the amount of $\$ 2,200,000$.

Upon issuance, the fair value of the Series A shares and the associated warrants were computed as if the instruments were issued on a stand-alone basis. The fair value of the Series A shares were estimated based on discounted cash flows, resulting in a stand-alone fair value of approximately $\$ 130.9$ million. The Company used the Black-Sholes-Merton option pricing model to estimate the fair value of the warrants, resulting in a stand-alone fair value of approximately $\$ 8.0$ million. The fair values of both were then used to record the Series A shares and Warrant on a relative fair value basis, with the warrants being recorded in Surplus as permanent equity and the Series A shares being recorded at a discount of approximately $\$ 12.4$ million. Accretion of the discount associated with the preferred stock is recognized as an increase to preferred stock dividends in determining net income available to common shareholders. The discount is being amortized over a five year period from the respective issuance date using the effective-yield method and totaled $\$ 655,000$ and $\$ 1,298,000$ for the three and six months ended June 30, 2012 and $\$ 615,000$ and $\$ 1,220,000$ for the three and six months ended June 30, 2011, respectively.

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The Company paid cash dividends to the common shareholders of $\$ .20$ per share on April 20, 2012 to all holders of record on April 2, 2012. Cash dividends of $\$ .19$ per share were paid to common shareholders on April 18, and October 17, 2011 to all holders of record on March 28, 2011 and September 30, 2011, respectively.

The Company terminated its stock repurchase program on December 19, 2008, in connection with participating in the TARP Capital Purchase Program, which program prohibited stock repurchases, except for repurchases made in connection with the administration of an employee benefit plan in the ordinary course of business and consistent with past practices or those consented to by the Treasury Department. The stock repurchase restrictions of the TARP Capital Purchase Program ceased to exist on December 23, 2011. In April 2009, the Board of Directors established a formal stock repurchase program that authorized the repurchase of up to $\$ 40$ million of common stock within the following twelve months and on March 22, 2012, the Board of Directors extended the repurchase program and again authorized the repurchase of up to $\$ 40$ million of common stock during the twelve month period expiring on April 10, 2013, which repurchase cap the Board is inclined to increase over time. Stock repurchases may be made from time to time, on the open market or through private transactions. Shares repurchased in this program will be held in treasury for reissue for various corporate purposes, including employee stock option plans. As of August 1, 2012, a total of $7,800,399$ shares had been repurchased under all programs at a cost of $\$ 236,791,000$.

## Note 10 - Commitments and Contingent Liabilities and Other Tax Matters

The Company is involved in various legal proceedings that are in various stages of litigation. Some of these actions allege lender liability claims on a variety of theories and claim substantial actual and punitive damages. The Company has determined, based on discussions with its counsel that any material loss in such actions, individually or in the aggregate, is remote or the damages sought, even if fully recovered, would not be considered material to the consolidated financial position or results of operations of the Company. However, many of these matters are in various stages of proceedings and further developments could cause management to revise its assessment of these matters.

The Company was involved in a dispute related to certain tax matters that were inherited by the Company in its 2004 acquisition of LFIN. The dispute involved claims by the former controlling shareholders of LFIN related to approximately $\$ 14$ million of tax refunds received by the Company based on deductions taken in 2003 by LFIN in connection with losses on loans acquired from a failed thrift and a dispute LFIN had with the FDIC regarding the tax benefits related to the failed thrift acquisition which originated in 1988. On March 5, 2010, judgment was entered on a jury verdict rendered against the Company in the U.S. District Court for the Western District of Oklahoma (the Court ). Other than the tax refunds that were in dispute, the Company does not have any other disputes regarding tax refunds received by the Company in connection with the LFIN acquisition. An amended judgment was entered in the case on November 19, 2010, in the amount of approximately $\$ 24.25$ million and it was final and appealable. During December 2010, the Company deposited $\$ 24.4$ million with the Court in lieu of a supersedeas bond and the Company commenced appealing the judgment. On January 5, 2012, the United States Court of Appeals Tenth Circuit affirmed the amended judgment. On February 28, 2012, the previously deposited $\$ 24.4$ million was paid to the former controlling shareholders of LFIN and a Release and Satisfaction of Judgment was filed with the Court concluding the matter.

During the first quarter of 2012, the Texas State Comptroller refunded approximately $\$ 1.2$ million in tax in connection with the Company s 2011 consolidated Franchise Tax Return. The tax was included as a credit to provision for income tax expense on the consolidated statement of income. The recording of the tax refund resulted in a decrease in the Company s effective tax rate to $31 \%$ for the six months ended June 30, 2012.

## Note 11 Capital Ratios

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The Company had a Tier 1 capital to average total asset (leverage) ratio of $12.83 \%$ and $12.74 \%$, risk-weighted Tier 1 capital ratio of $23.12 \%$ and $22.73 \%$ and risk-weighted total capital ratio of $24.29 \%$ and $23.99 \%$ at June 30,2012 and December 31, 2011, respectively. The identified intangibles and goodwill of $\$ 292,533,000$ as of June 30 , 2012, recorded in connection with the acquisitions made by the Company, are deducted from the sum of core capital elements when determining the capital ratios of the Company. Under applicable regulatory guidelines, the Capital Securities issued by the Trusts qualify as Tier 1 capital up to a maximum of $25 \%$ of tier 1 capital on an aggregate basis. Any amount that exceeds the $25 \%$ threshold qualifies as Tier 2 capital. As of June 30, 2012, the total of $\$ 190,726,000$ of the Capital Securities outstanding qualified as Tier 1 capital. The Company actively monitors the regulatory capital ratios to ensure that the Company s bank subsidiaries are well capitalized under the regulatory framework.

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## Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Company s consolidated financial statements, and notes thereto, for the year-ended December 31, 2011, included in the Company s 2011 Form 10-K. Operating results for the six months ended June 30, 2012 are not necessarily indicative of the results for the year ending December 31, 2012, or any future period.

## Special Cautionary Notice Regarding Forward Looking Information

Certain matters discussed in this report, excluding historical information, include forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created by these sections. Although the Company believes such forward-looking statements are based on reasonable assumptions, no assurance can be given that every objective will be reached. The words estimate, expect, intend, believe and project, as we other words or expressions of a similar meaning are intended to identify forward-looking statements. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this report. Such statements are based on current expectations, are inherently uncertain, are subject to risks and should be viewed with caution. Actual results and experience may differ materially from the forward-looking statements as a result of many factors.

Risk factors that could cause actual results to differ materially from any results that are projected, forecasted, estimated or budgeted by the Company in forward-looking statements include, among others, the following possibilities:

- Local, regional, national and international economic business conditions and the impact they may have on the Company, the Company s customers, and such customers ability to transact profitable business with the Company, including the ability of its borrowers to repay their loans according to their terms or a change in the value of the related collateral.
- Volatility and disruption in national and international financial markets.
- Government intervention in the U.S. financial system.
- The Company relies, in part, on external financing to fund the Company s operations and the unavailability of such funds in the future could adversely impact the Company s growth strategy and prospects.
- Changes in consumer spending, borrowings and savings habits.
- Changes in interest rates and market prices, which could reduce the Company s net interest margins, asset valuations and expense expectations, including, without limitation, the repeal of federal prohibitions on the payment of interest on demand deposits.
- Changes in the capital markets utilized by the Company and its subsidiaries, including changes in the interest rate environment that may reduce margins.
- Changes in state and/or federal laws and regulations to which the Company and its subsidiaries, as well as their customers, competitors and potential competitors, are subject, including, without limitation, the impact of the Consumer Financial Protection Bureau as a new regulator of financial institutions, changes in the accounting, tax and regulatory treatment of trust preferred securities, as well as changes in banking, tax, securities, insurance, employment, environmental and immigration laws and regulations and the risk of litigation that may follow.


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- Changes in U.S. Mexico trade, including, without limitation, reductions in border crossings and commerce resulting from the Homeland Security Programs called US-VISIT, which is derived from Section 110 of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996.
- The loss of senior management or operating personnel.
- Increased competition from both within and outside the banking industry.
- The timing, impact and other uncertainties of the Company s potential future acquisitions including the Company sability to identify suitable potential future acquisition candidates, the success or failure in the integration of their operations and the Company s ability to maintain its current branch network and to enter new markets successfully and capitalize on growth opportunities.
- Changes in the Company s ability to pay dividends on its Preferred Stock or Common Stock.
- Additions to the Company s loan loss allowance as a result of changes in local, national or international conditions which adversely affect the Company s customers, including, without limitation, lower real estate values or environmental liability risks associated with foreclosed properties.
- Greater than expected costs or difficulties related to the development and integration of new products and lines of


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business.

- Impairment of carrying value of goodwill could negatively impact our earnings and capital.
- Changes in the soundness of other financial institutions with which the Company interacts.
- Political instability in the United States or Mexico.
- Technological changes or system failure or breaches of our network security could subject us to increased operating costs as well as litigation and other liabilities.
- Acts of war or terrorism.
- Natural disasters.
- Reduced earnings resulting from the write down of the carrying value of securities held in our securities available-for-sale portfolio following a determination that the securities are other-than-temporarily impaired.
- The effect of changes in accounting policies and practices as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standards setters.
- The costs and effects of regulatory developments, including the resolution of regulatory or other governmental inquiries and the results of regulatory examinations or reviews.
- The effect of final rules amending Regulation E that prohibit financial institutions from charging consumer fees for paying overdrafts on ATM and one-time debit card transactions, unless the consumer consents or opts-in to the overdraft service for those types of transactions, as well as the effect of any other regulatory or legal developments that limit overdraft services.
- The reduction of income and possible increase in required capital levels related to the adoption of new legislation, including, without limitation, the Dodd-Frank Regulatory Reform Act and the implementing rules and regulations, including the Federal Reserve s new interim final rule that establishes debit card interchange fee standards and prohibits network exclusivity arrangements and routing restrictions that is negatively affecting interchange revenue from debit card transactions as well as revenue from consumer services.
- The possible increase in required capital levels related to the proposed capital rules of the federal banking agencies that address the Basel III capital standards.
- The enhanced due diligence burden imposed on banks under the proposed rules of the banking agencies related to the banks inability to rely on credit ratings under Dodd-Frank which may result in a limitation on the types of securities certain banks will be able to purchase as a result of the due diligence burden.
- The Company may be adversely affected by its continued participation in the Capital Purchase Program (the CPP ).
- The Company s success at managing the risks involved in the foregoing items, or a failure or circumvention of the Company $s$ internal controls and risk management, policies and procedures.

Forward-looking statements speak only as of the date on which such statements are made. It is not possible to foresee or identify all such factors. The Company makes no commitment to update any forward-looking statement, or to disclose any facts, events or circumstances after the date hereof that may affect the accuracy of any forward-looking statement, unless required by law.

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## Overview

The Company, which is headquartered in Laredo, Texas, with 210 facilities and more than 335 ATMs, provides banking services for commercial, consumer and international customers of South, Central and Southeast Texas and the State of Oklahoma. The Company is one of the largest independent commercial bank holding companies headquartered in Texas. The Company, through its bank subsidiaries, is in the business of gathering funds from various sources and investing those funds in order to earn a return. The Company either directly or through a bank subsidiary owns two insurance agencies, a liquidating subsidiary, a broker/dealer and a fifty percent interest in an investment banking unit that owns a broker/dealer. The Company s primary earnings come from the spread between the interest earned on interest-bearing assets and the interest paid on interest-bearing liabilities. In addition, the Company generates income from fees on products offered to commercial, consumer and international customers.

The Company is very active in facilitating trade along the United States border with Mexico. The Company does a large amount of business with customers domiciled in Mexico. Deposits from persons and entities domiciled in Mexico comprise a large and stable portion of the deposit base of the Company s bank subsidiaries. The Company also serves the growing Hispanic population through the Company s facilities located throughout South, Central and Southeast Texas and the State of Oklahoma.

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Expense control is an essential element in the Company s long-term profitability. As a result, the Company monitors the efficiency ratio, which is a measure of non-interest expense to net interest income plus non-interest income closely. As the Company adjusts to regulatory changes related to the adoption of the Dodd-Frank Regulatory Reform Act, the Company s efficiency ratio may suffer because the additional regulatory compliance costs are expected to increase non-interest expense. The Company monitors this ratio over time to assess the Company s efficiency relative to its peers. The Company uses this measure as one factor in determining if the Company is accomplishing its long-term goals of providing superior returns to the Company s shareholders. On September 22, 2011, the Company announced the approval of a restructuring plan that resulted in the closing of fifty-five (55) in store branches by December 31, 2011. The branch closures are a result of reduced levels of revenue resulting from regulatory changes related to interchange fee income. The branches were closed in order to align the Company s expenses with reduced levels of revenue, protecting the Company s financial strength while preserving IBC s free products program.

## Results of Operations

## Summary

Consolidated Statements of Condition Information

|  | June 30, 2012 <br> (Dollars |  | $\begin{aligned} & \begin{array}{l} \text { December 31, } 2011 \\ \text { housands) } \end{array} \end{aligned}$ |  | Percent Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | \$ | 11,555,996 | \$ | 11,739,649 | (1.6)\% |
| Net loans |  | 4,807,944 |  | 4,969,283 | (3.2) |
| Deposits |  | 8,159,623 |  | 7,946,092 | 2.7 |
| Other borrowed funds |  | 142,095 |  | 494,161 | (71.2) |
| Junior subordinated deferrable interest debentures |  | 190,726 |  | 190,726 |  |
| Shareholders equity |  | 1,636,181 |  | 1,600,165 | 2.3 |

Consolidated Statements of Income Information

|  | Three Months Ended June 30, <br> (Dollars in Thousands) |  |  |  | Percent Increase (Decrease) | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30, } \\ \text { (Dollars in Thousands) } \end{gathered}$ |  |  |  | Percent Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  |
| Interest income | \$ | 93,683 | \$ | 107,844 | (13.1)\% | \$ | 189,465 | \$ | 214,982 | (11.9)\% |
| Interest expense |  | 20,040 |  | 24,433 | (18.0) |  | 40,705 |  | 49,738 | (18.2) |
| Net interest income |  | 73,643 |  | 83,411 | (11.7) |  | 148,760 |  | 165,244 | (10.0) |
| (Credit) provision for probable loan |  |  |  |  |  |  |  |  |  |  |
| losses |  | 6,107 |  | $(1,917)$ | 418.6 |  | 11,392 |  | 2,163 | 426.7 |
| Non-interest income |  | 40,819 |  | 47,864 | (14.7) |  | 83,996 |  | 96,230 | (12.7) |
| Non-interest expense |  | 72,091 |  | 83,942 | (14.1) |  | 140,234 |  | 159,407 | (12.0) |
| Net income available to common shareholders |  | 21,195 |  | 29,309 | (27.7) |  | 49,539 |  | 59,525 | (16.8) |
| Per common share (adjusted for stock dividends): |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | . 32 | \$ | . 43 | (25.6)\% | \$ | . 74 | \$ | . 88 | (15.9)\% |

## Net Income

Net income available to common shareholders for the second quarter of 2012 decreased by $27.7 \%$ and net income available to common shareholders for the six months ended June 30, 2012 decreased by $16.8 \%$ when compared to the same period in 2011. Net income during the first six months of 2011 was positively affected by a lower provision for probable loan losses of approximately $\$ 2.2$ million, $\$ 1.4$ million after tax. Net income for the first six months of 2012 was negatively impacted by narrowing interest margins caused by slow loan demand and declining yields in the bond markets coupled with

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lower levels of revenues on interchange fee income and overdraft programs due to regulatory changes, as well as the burden of increasing compliance costs arising from the Dodd-Frank Act and heightened regulatory oversight.

## Net Interest Income

|  | Three Months Ended June 30, (in Thousands) |  |  |  | Percent <br> Increase <br> (Decrease) |  | Six Months Ended June 30, (in Thousands) |  |  | Percent <br> Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 012 |  | 2011 |  |  | 2012 |  | 2011 |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 67,413 | \$ | 74,574 | (9.6)\% \$ | \$ | 135,736 | \$ | 149,254 | (9.1)\% |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 23,228 |  | 29,208 | (20.5) |  | 47,740 |  | 59,463 | (19.7) |
| Tax-exempt |  | 2,849 |  | 2,386 | 19.4 |  | 5,710 |  | 4,514 | 26.5 |
| Other interest income |  | 193 |  | 1,676 | (88.5) |  | 279 |  | 1,751 | (84.1) |
|  |  |  |  |  |  |  |  |  |  |  |
| Total interest income |  | 93,683 |  | 107,844 | (13.1) |  | 189,465 |  | 214,982 | (11.9) |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Savings deposits |  | 1,479 |  | 2,232 | (33.7) |  | 3,102 |  | 4,494 | (31.0) |
| Time deposits |  | 6,255 |  | 8,145 | (23.2) |  | 12,740 |  | 16,915 | (24.7) |
| Securities sold under repurchase agreements |  | 10,267 |  | 10,613 | (3.3) |  | 20,569 |  | 21,199 | (3.0) |
| Other borrowings |  | 138 |  | 445 | (69.0) |  | 346 |  | 1,095 | (68.4) |
| Junior subordinated interest deferrable debentures |  | 1,901 |  | 2,998 | (36.6) |  | 3,948 |  | 6,035 | (34.6) |
|  |  |  |  |  |  |  |  |  |  |  |
| Total interest expense |  | 20,040 |  | 24,433 | (18.0) |  | 40,705 |  | 49,738 | (18.2) |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 73,643 | \$ | 83,411 | (11.7)\% | \$ | 148,760 | \$ | 165,244 | (10.0)\% |

Net interest income is the spread between income on interest earning assets, such as loans and securities, and the interest expense on liabilities used to fund those assets, such as deposits, repurchase agreements and funds borrowed. As part of its strategy to manage interest rate risk, the Company strives to manage both assets and liabilities so that interest sensitivities match. One method of calculating interest rate sensitivity is through gap analysis. A gap is the difference between the amount of interest rate sensitive assets and interest rate sensitive liabilities that re-price or mature in a given time period. Positive gaps occur when interest rate sensitive assets exceed interest rate sensitive liabilities, and negative gaps occur when interest rate sensitive liabilities exceed interest rate sensitive assets. A positive gap position in a period of rising interest rates should have a positive effect on net interest income as assets will re-price faster than liabilities. Conversely, net interest income should contract somewhat in a period of falling interest rates. Additionally, interest rate changes do not affect all categories of assets and liabilities equally or at the same time. Analytical techniques employed by the Company to supplement gap analysis include simulation analysis to quantify interest rate risk exposure. The gap analysis prepared by management is reviewed by the Investment Committee of the Company twice a year (see table on page 39 for the June 30, 2012 gap analysis). Management currently believes that the Company is properly positioned for interest rate changes; however if management determines at any time that the Company is not properly positioned, it will strive to adjust the interest rate sensitive assets and liabilities in order to manage the effect of interest rate changes.

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## Non-Interest Income

|  | Three Months Ended June 30, (in Thousands) |  |  |  | Percent Increase (Decrease) | Six Months Ended June 30, (in Thousands) |  |  |  | Percent Increase (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  |
| Service charges on deposit accounts | \$ | 23,100 | \$ | 23,918 | (3.4)\% | \$ | 45,853 | \$ | 48,700 | (5.8)\% |
| Other service charges, commissions and fees |  |  |  |  |  |  |  |  |  |  |
| Banking |  | 9,424 |  | 14,412 | (34.6) |  | 19,488 |  | 27,438 | (29.0) |
| Non-banking |  | 1,682 |  | 1,177 | 42.9 |  | 2,933 |  | 2,669 | 9.9 |
| Investment securities transactions, net |  | 1,420 |  | 1,445 | (1.7) |  | 2,592 |  | 2,861 | (9.4) |
| Other investments, net |  | 2,647 |  | 4,220 | (37.3) |  | 7,781 |  | 9,576 | (18.7) |
| Other income |  | 2,546 |  | 2,692 | (5.4) |  | 5,349 |  | 4,986 | 7.3 |
| Total non-interest income | \$ | 40,819 | \$ | 47,864 | (14.7)\% | \$ | 83,996 | \$ | 96,230 | (12.7)\% |

Total non-interest income decreased $12.7 \%$ for the six months ended June 30, 2012 from the same period of 2011. Banking service charges, commissions and fees decreased for the three and six months ended June 30, 2012 from the same periods of 2011 primarily due to the impact of regulatory changes related to interchange fee income and overdraft programs.

## Non-Interest Expense

|  | Three Months Ended June 30, (in Thousands) |  |  |  | Percent <br> Increase <br> (Decrease) |  | Six Months Ended June 30, (in Thousands) |  |  | Percent <br> Increase <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 |  | 2011 |  |  | 2012 |  | 2011 |  |
| Employee compensation and benefits | \$ | 30,210 | \$ | 32,620 | (7.4)\% | \$ | 59,611 | \$ | 64,655 | (7.8)\% |
| Occupancy |  | 8,107 |  | 9,015 | (10.1) |  | 16,841 |  | 17,616 | (4.4) |
| Depreciation of bank premises and equipment |  | 6,790 |  | 7,931 | (14.4) |  | 13,717 |  | 16,258 | (15.6) |
| Professional fees |  | 4,171 |  | 3,689 | 13.1 |  | 7,541 |  | 7,575 | (0.4) |
| Deposit insurance assessments |  | 1,490 |  | 2,592 | (42.5) |  | 3,057 |  | 5,049 | (39.5) |
| Net expense, other real estate owned |  | 1,385 |  | 8,150 | (83.0) |  | 2,566 |  | 9,264 | (72.3) |
| Amortization of identified intangible assets |  | 1,163 |  | 1,323 | (12.1) |  | 2,300 |  | 2,626 | (12.4) |
| Advertising |  | 1,970 |  | 1,840 | 7.1 |  | 3,797 |  | 3,627 | 4.7 |
| Impairment charges (Total other-than-temporary impairment losses, \$(301), net of \$(523), \$(254), net of \$(420), $\$ 1,349$, net of $\$ 941$ and $\$ 1,055$, net of $\$ 640$ |  |  |  |  |  |  |  |  |  |  |
| included in other comprehensive income) |  | 222 |  | 166 | 33.7 |  | 408 |  | 415 | (1.7) |
| Other |  | 16,583 |  | 16,616 | (0.2) |  | 30,396 |  | 32,322 | (6.0) |
| Total non-interest expense | \$ | 72,091 | \$ | 83,942 | (14.1)\% | \$ | 140,234 | \$ | 159,407 | (12.0)\% |

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Non-interest expense decreased $14.1 \%$ for the three months ended June 30, 2012 and $12.0 \%$ for the six months ended June 30, 2012 compared to the same periods of 2011. In December 2011, the Company closed fifty-five (55) in store branches, as a result of reduced levels of revenue arising from regulatory changes related to interchange fee income and overdraft programs. The branches were closed in order to align the Company s expenses with reduced levels of revenue, protecting the Company sfinancial strength while preserving IBC s free products.

## Financial Condition

## Allowance for Probable Loan Losses

The allowance for probable loan losses decreased $16.4 \%$ to $\$ 70,378,000$ at June 30, 2012 from $\$ 84,192,000$ at December 31, 2011 primarily due to a decrease in the Company s charge-off experience and a decrease in the loan portfolio. The provision for probable loan losses charged to expense increased $426.7 \%$ to $\$ 11,392,000$ for the six months ended June 30, 2012 from $\$ 2,163,000$ for the same period in 2011. The allowance for probable loan losses was $1.4 \%$ and $1.7 \%$ of total loans at June 30, 2012 and December 31, 2011, respectively.

## Investment Securities

Mortgage-backed securities are securities primarily issued by the Federal Home Loan Mortgage Corporation ( Freddie Mac ), Federal National Mortgage Association ( Fannie Mae ), and the Government National Mortgage Association ( Ginnie Mae ). Investments in residential mortgage-backed securities issued by Ginnie Mae are fully guaranteed by the U.S. Government. Investments in residential mortgage-backed securities issued by Freddie Mac and Fannie Mae are not fully guaranteed by the U.S. Government, however, the Company believes that the quality of the bonds is similar to other AAA rated bonds with limited credit risk, particularly given the placement of Fannie Mae and Freddie Mac into conservatorship by the federal government in early September 2008.

## Loans

Net loans decreased $3.2 \%$ to $\$ 4,807,944,000$ at June 30, 2012, from $\$ 4,969,283,000$ at December 31, 2011. The decrease in loans can be attributed to the lack of demand for loans that the Company is experiencing as the result of the negative economic conditions.

## Deposits

Deposits increased by $2.7 \%$ to $\$ 8,159,623,000$ at June 30, 2012, from $\$ 7,946,092,000$ at December 31, 2011. The increase in deposits is the result of the increased demand for deposits and the result of the increased availability of deposits in the banking market. Even though the Company increased its deposits, the Company is still experiencing a substantial amount of competition for deposits at higher than market rates. As a result, the Company has attempted to maintain certain deposit relationships but has allowed certain deposits to leave as the result of aggressive pricing.

## Foreign Operations

On June 30, 2012, the Company had $\$ 11,555,996,000$ of consolidated assets, of which approximately $\$ 209,050,000$, or $1.8 \%$, was related to loans outstanding to borrowers domiciled in foreign countries, compared to $\$ 230,005,000$, or $2.0 \%$, at December 31,2011 . Of the $\$ 209,050,000,88.8 \%$ is directly or indirectly secured by U.S. assets, certificates of deposits and real estate; $10.8 \%$ is secured by foreign real estate; and $.4 \%$ is unsecured.

## Critical Accounting Policies

The Company has established various accounting policies which govern the application of accounting principles in the preparation of the Company s consolidated financial statements. The significant accounting policies are described in the notes to the consolidated financial statements. Certain accounting policies involve significant subjective judgments and assumptions by management which have a material impact on the carrying value of certain assets and liabilities; management considers such accounting policies to be critical accounting policies.

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The Company considers its Allowance for Probable Loan Losses as a policy critical to the sound operations of the bank subsidiaries. The allowance for probable loan losses consists of the aggregate loan loss allowances of the bank subsidiaries. The allowances are established through charges to operations in the form of provisions for probable loan losses. Loan losses or recoveries are charged or credited directly to the allowances. The allowance for probable loan losses of each bank subsidiary is maintained at a level considered appropriate by management, based on estimated probable losses in the loan portfolio. The allowance is derived from the following elements: (i) allowances established on specific loans, which are based on a review of the individual characteristics of each loan, including the customer sability to repay the loan, the underlying collateral values, and the industry in which the customer operates (ii) allowances based on actual historical loss experience for similar types of loans in the Company s loan portfolio and (iii) allowances based on general economic conditions, changes in the mix of loans, Company resources, border risk and credit quality indicators, among other things. See also discussion regarding the allowance for probable loan losses and provision for probable loan losses included in the results of operations and Provision and Allowance for Probable Loan Losses included in Notes 1 and 4 of the notes to Consolidated Financial Statements in the Company s latest Annual Report on Form 10-K for further information regarding the Company s provision and allowance for probable loan losses policy.

## Liquidity and Capital Resources

The maintenance of adequate liquidity provides the Company $s$ bank subsidiaries with the ability to meet potential depositor withdrawals, provide for customer credit needs, maintain adequate statutory reserve levels and take full advantage of high-yield investment opportunities as they arise. Liquidity is afforded by access to financial markets and by holding appropriate amounts of liquid assets. The Company s bank subsidiaries derive their liquidity largely from deposits of individuals and business entities. Deposits from persons and entities domiciled in Mexico comprise a stable portion of the deposit base of the Company s bank subsidiaries. Other important funding sources for the Company s bank subsidiaries during 2012 and 2011 were borrowings from FHLB, securities sold under repurchase agreements and large certificates of deposit, requiring management to closely monitor its asset/liability mix in terms of both rate sensitivity and maturity distribution. Primary liquidity of the Company and its subsidiaries has been maintained by means of increased investment in shorter-term securities, certificates of deposit and repurchase agreements. As in the past, the Company will continue to monitor the volatility and cost of funds in an attempt to match maturities of rate-sensitive assets and liabilities and respond accordingly to anticipated fluctuations in interest rates over reasonable periods of time.

The Company maintains an adequate level of capital as a margin of safety for its depositors and shareholders. At June 30, 2012, shareholders equity was $\$ 1,636,181,000$ compared to $\$ 1,600,165,000$ at December 31,2011 , an increase of $\$ 36,016,000$, or $2.3 \%$. The increase is primarily due to the retention of earnings, offset by dividends paid to the preferred and common shareholders.

The Company had a leverage ratio of $12.83 \%$ and $12.74 \%$, risk-weighted Tier 1 capital ratio of $23.12 \%$ and $22.73 \%$ and risk-weighted total capital ratio of $24.29 \%$ and $23.99 \%$ at June 30, 2012 and December 31, 2011, respectively. The identified intangibles and goodwill of $\$ 292,533,000$ as of June 30,2012 , recorded in connection with the Company s acquisitions, are deducted from the sum of core capital elements when determining the capital ratios of the Company.

As in the past, the Company will continue to monitor the volatility and cost of funds in an attempt to match maturities of rate-sensitive assets and liabilities, and respond accordingly to anticipate fluctuations in interest rates by adjusting the balance between sources and uses of funds as deemed appropriate. The net-interest rate sensitivity as of June 30, 2012 is illustrated in the table on the following page. This information reflects the balances of assets and liabilities for which rates are subject to change. A mix of assets and liabilities that are roughly equal in volume and re-pricing characteristics represents a matched interest rate sensitivity position. Any excess of assets or liabilities results in an interest rate sensitivity gap.

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The Company undertakes an interest rate sensitivity analysis to monitor the potential risk on future earnings resulting from the impact of possible future changes in interest rates on currently existing net asset or net liability positions. However, this type of analysis is as of a point-in-time position, when in fact that position can quickly change as market conditions, customer needs, and management strategies change. Thus, interest rate changes do not affect all categories of asset and liabilities equally or at the same time. As indicated in the table, the Company is liability sensitive during the early time periods and asset sensitive in the longer periods. The Company s Asset and Liability Committee semi-annually reviews the consolidated position along with simulation and duration models, and makes adjustments as needed to control the Company s interest rate risk position. The Company uses modeling of future events as a primary tool for monitoring interest rate risk.

## Interest Rate Sensitivity

(Dollars in Thousands)

| June 30, 2012 |  | Months or Less |  | 3 Months <br> 1 Year |  | e/Maturity <br> Over 1 <br> ear to 5 <br> Years |  | $\begin{aligned} & \text { Over } 5 \\ & \text { Years } \end{aligned}$ |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rate sensitive assets |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ | 451,576 | \$ | 1,476,858 | \$ | 3,048,695 | \$ | 233,899 | \$ | 5,211,028 |
| Loans, net of non-accruals |  | 3,653,128 |  | 193,281 |  | 306,545 |  | 654,010 |  | 4,806,964 |
| Total earning assets | \$ | 4,104,704 | \$ | 1,670,139 | \$ | 3,355,240 | \$ | 887,909 | \$ | 10,017,992 |
| Cumulative earning assets | \$ | 4,104,704 | \$ | 5,774,843 | \$ | 9,130,083 | \$ | 10,017,992 |  |  |
| Rate sensitive liabilities |  |  |  |  |  |  |  |  |  |  |
| Time deposits | \$ | 1,242,359 | \$ | 1,812,687 | \$ | 363,996 | \$ | 453 | \$ | 3,419,495 |
| Other interest bearing deposits |  | 2,704,865 |  |  |  |  |  |  |  | 2,704,865 |
| Securities sold under repurchase agreements |  | 277,429 |  | 49,154 |  | 303,415 |  | 700,000 |  | 1,329,998 |
| Other borrowed funds |  | 135,500 |  |  |  |  |  | 6,595 |  | 142,095 |
| Junior subordinated deferrable interest debentures |  | 190,726 |  |  |  |  |  |  |  | 190,726 |
| Total interest bearing liabilities | \$ | 4,550,879 | \$ | 1,861,841 | \$ | 667,411 | \$ | 707,048 | \$ | 7,787,179 |
| Cumulative sensitive liabilities | \$ | 4,550,879 | \$ | 6,412,720 | \$ | 7,080,131 | \$ | 7,787,179 |  |  |
| Repricing gap | \$ | $(446,175)$ | \$ | $(191,702)$ | \$ | 2,687,829 | \$ | 180,861 | \$ | 2,230,813 |
| Cumulative repricing gap |  | $(446,175)$ |  | $(637,877)$ |  | 2,049,952 |  | 2,230,813 |  |  |
| Ratio of interest-sensitive assets to liabilities |  | . 90 |  | . 90 |  | 5.03 |  | 1.26 |  | 1.29 |
| Ratio of cumulative, interest-sensitive assets to liabilities |  | . 90 |  | . 90 |  | 1.29 |  | 1.29 |  |  |

## Item 3. Ouantitative and Oualitative Disclosures about Market Risk

During the first six months of 2012, there were no material changes in market risk exposures that affected the quantitative and qualitative disclosures regarding market risk presented under the caption Liquidity and Capital Resources located on pages 21 through 26 of the Company s 2011 Annual Report as filed as an exhibit to the Company s Form 10-K for the year ended December 31, 2011.

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## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures designed to ensure that information required to be disclosed in reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within specified time periods. As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company s principal executive officer and principal financial officer evaluated, with the participation of the Company s management, the effectiveness of the Company s disclosure controls and procedures (as defined in Exchange Act rules 13a-15(e) and 15d-15(e)). Based on the evaluation, which disclosed no material weaknesses, the Company s principal executive officer and principal financial officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this report.

## Internal Control Over Financial Reporting

There were no changes in the Company s internal control over financial reporting that occurred during the Company s most recent fiscal quarter that have materially affected or are reasonably likely to materially affect the Company s internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is involved in various legal proceedings that are in various stages of litigation. Some of these actions allege lender liability claims on a variety of theories and claim substantial actual and punitive damages. The Company has determined, based on discussions with its counsel that any material loss in such actions, individually or in the aggregate, is remote or the damages sought, even if fully recovered, would not be considered material to the consolidated financial position or results of operations of the Company. However, many of these matters are in various stages of proceedings and further developments could cause management to revise its assessment of these matters.

The Company was involved in a dispute related to certain tax matters that were inherited by the Company in its 2004 acquisition of LFIN. The dispute involved claims by the former controlling shareholders of LFIN related to approximately $\$ 14$ million of tax refunds received by the Company based on deductions taken in 2003 by LFIN in connection with losses on loans acquired from a failed thrift and a dispute LFIN had with the FDIC regarding the tax benefits related to the failed thrift acquisition which originated in 1988. On March 5, 2010, judgment was entered on a jury verdict rendered against the Company in the U.S. District Court for the Western District of Oklahoma (the Court ). Other than the tax refunds that were in dispute, the Company does not have any other disputes regarding tax refunds received by the Company in connection with the LFIN acquisition. An amended judgment was entered in the case on November 19, 2010, in the amount of approximately $\$ 24.25$ million and it was final and appealable. During December 2010, the Company deposited $\$ 24.4$ million with the Court in lieu of a supersedeas bond and the Company commenced appealing the judgment. On January 5, 2012, the United States Court of Appeals Tenth Circuit affirmed the amended judgment. On February 28, 2012, the previously deposited $\$ 24.4$ million was paid to the former controlling shareholders of LFIN and a Release and Satisfaction of Judgment was filed with the Court concluding the matter.

## 1A. Risk Factors

There were no material changes in the risk factors as previously disclosed in Item 1A to Part I of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

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## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

From time to time, the Company s Board of Directors has authorized stock repurchase plans. The Company terminated its stock repurchase program on December 19, 2008, in connection with participating in the TARP Capital Purchase Program, which program prohibited stock repurchases, except for repurchases made in connection with the administration of an employee benefit plan in the ordinary course of business and consistent with past practices or those consented to by the Treasury Department, which restrictions ceased to exist on December 23, 2011. In April 2009, the Board of Directors established a formal stock repurchase program that authorized the repurchase of up to $\$ 40$ million of common stock within the following twelve months and on March 22, 2012, the Board of Directors extended the repurchase program and again authorized the repurchase of up to $\$ 40$ million of common stock during the twelve month period expiring on April 9, 2013, which repurchase cap the Board is inclined to increase over time. Stock repurchases may be made from time to time, on the open market or through private transactions. During the second quarter, the Company s Board of Directors adopted a Rule 10b5-1 plan and intends to adopt additional Rule 10b5-1 trading plans that will allow the Company to purchase its shares of common stock during certain trading blackout periods when the Company ordinarily would not be in the market due to trading restrictions in its internal trading policy. Shares repurchased in this program will be held in treasury for reissue for various corporate purposes, including employee stock option plans. As of August 1, 2012, a total of 7,800,399 shares had been repurchased under all programs at a cost of $\$ 236,791,000$. The Company is not obligated to repurchase shares under its stock purchase program or to enter into additional Rule 10b5-1 plans. The timing, actual number and value of shares purchased will depend on many factors, including the Company s cash flow and the liquidity and price performance of its shares of common stock.

Except for repurchases in connection with the administration of an employee benefit plan in the ordinary course of business and consistent with past practices, common stock repurchases are only conducted under publicly announced repurchase programs approved by the Board of Directors. The following table includes information about common stock share repurchases for the quarter ended June 30, 2012.

|  | Total Number of <br> Shares Purchased | Average Price <br> Paid Pr <br> Share | Shares Purchased as <br> Part of a Publicly- <br> Announced <br> Program | Approximate Dollar <br> Value of Shares <br> Available for <br> Repurchase (1) |  |
| :--- | :--- | :--- | :--- | ---: | :--- |
| April 1 | April 30, 2012 |  |  |  | $\$$ |
| May 1 | May 31, 2012 |  |  |  | $40,000,000$ |
| June 1 | June 30, 2012 | 23,106 | 17.87 | $23,000,000$ |  |

(1) The repurchase program was extended on March 22, 2012 and allows for the repurchase of up to an additional $\$ 40,000,000$ of treasury stock through April 9, 2013.

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## Item 6. Exhibits

The following exhibits are filed as a part of this Report:

31(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31(b) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32(a) Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32(b) Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101++ Interactive Data File
++ Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statement of Earnings for the three and six months ended June 30, 2012 and 2011, (ii) the Condensed Consolidated Balance Sheet as of June 30, 2012 and December 31, 2011, and (iii) the Condensed Consolidated Statement of Cash Flows for the six months ended June 30, 2012 and 2011. Users of this data are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities and Exchange Act of 1934, and otherwise is not subject to liability under these sections.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## INTERNATIONAL BANCSHARES CORPORATION

Date: August 6, 2012
/s/ Dennis E. Nixon
Dennis E. Nixon
President

Date: August 6, 2012
/s/ Imelda Navarro
Imelda Navarro
Treasurer

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[^0]:    Class
    Common Stock, $\$ 1.00$ par value

[^1]:    Commitments to Extend Credit and Letters of Credit

