ROYAL CARIBBEAN CRUISES LTD Form 10-Q October 25, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____

Commission File Number: 1-11884

ROYAL CARIBBEAN CRUISES LTD.

(Exact name of registrant as specified in its charter)

Rep			

98-0081645

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1050 Caribbean Way, Miami, Florida 33132

(Address of principal executive offices) (zip code)

(305) 539-6000

(Registrant s telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No x

There were 218,100,633 shares of common stock outstanding as of October 17, 2012.

ROYAL CARIBBEAN CRUISES LTD.

TABLE OF CONTENTS

	<u>Page</u>
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	1
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3. Quantitative and Qualitative Disclosures About Market Risk	45
Item 4. Controls and Procedures	46
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	47
Item 1A. Risk Factors	48
Item 6. Exhibits	48
<u>SIGNATURES</u>	49

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

ROYAL CARIBBEAN CRUISES LTD.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(unaudited; in thousands, except per share data)

	Quarter Ended September 30,			
	2012		2011	
Passenger ticket revenues	\$ 1,635,033	\$	1,734,328	
Onboard and other revenues	591,357		587,666	
Total revenues	2,226,390		2,321,994	
Cruise operating expenses:				
Commissions, transportation and other	366,100		405,674	
Onboard and other	166,356		181,604	
Payroll and related	201,644		210,535	
Food	111,315		113,319	
Fuel	213,434		202,478	
Other operating	289,476		291,690	
Total cruise operating expenses	1,348,325		1,405,300	
Marketing, selling and administrative expenses	243,877		231,761	
Depreciation and amortization expenses	182,051		177,191	
Operating Income	452,137		507,742	
Other income (expense):				
Interest income	4,744		7,070	
Interest expense, net of interest capitalized	(84,977)		(98,198)	
Extinguishment of unsecured senior notes	(7,485)		-	
Other income (expense)	3,360		(17,656)	
	(84,358)		(108,784)	
Net Income	\$ 367,779	\$	398,958	
Earnings per Share:				
Basic	\$ 1.69	\$	1.84	
Diluted	\$ 1.68	\$	1.82	
Weighted-Average Shares Outstanding:				
Basic	217,940		217,105	
Diluted	219,296		218,934	
Comprehensive Income (Loss)				
Net Income	\$ 367,779	\$	398,958	

Other comprehensive income (loss):		
Foreign currency translation adjustments	1,331	(43,786)
Gain (loss) on cash flow derivative hedges	81,322	(255,015)
Total other comprehensive income (loss)	82,653	(298,801)
Comprehensive Income	\$ 450,432	\$ 100,157
-		

The accompanying notes are an integral part of these consolidated financial statements.

ROYAL CARIBBEAN CRUISES LTD.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(unaudited; in thousands, except per share data)

	Nine Months Ended September 30,			
	2012		2011	
Passenger ticket revenues	\$ 4,319,478	\$	4,257,634	
Onboard and other revenues	1,562,396		1,504,228	
Total revenues	5,881,874		5,761,862	
Cruise operating expenses:				
Commissions, transportation and other	994,535		984,397	
Onboard and other	404,932		419,032	
Payroll and related	618,277		613,816	
Food	334,240		312,550	
Fuel	680,389		556,667	
Other operating	867,078		805,284	
Total cruise operating expenses	3,899,451		3,691,746	
Marketing, selling and administrative expenses	756,049		722,157	
Depreciation and amortization expenses	541,957		522,493	
Operating Income	684,417		825,466	
Other income (expense):				
Interest income	16,062		17,329	
Interest expense, net of interest capitalized	(266,749)		(291,791)	
Extinguishment of unsecured senior notes	(7,485)		-	
Other (expense) income	(15,155)		19,855	
	(273,327)		(254,607)	
Net Income	\$ 411,090	\$	570,859	
Earnings per Share:				
Basic	\$ 1.89	\$	2.63	
Diluted	\$ 1.87	\$	2.60	
Weighted-Average Shares Outstanding:				
Basic	217,797		216,883	
Diluted	219,263		219,315	
Comprehensive Income (Loss)				
Net Income	\$ 411,090	\$	570,859	
Other comprehensive income (loss):				
Foreign currency translation adjustments	(7,690)		(4,397)	
Change in defined benefit plans	-	(216)		
Loss on cash flow derivative hedges	(59,460)		(46,240)	
Total other comprehensive loss	(67,150)		(50,853)	
Comprehensive Income	\$ 343,940	\$	520,006	

The accompanying notes are an integral part of these consolidated financial statements.

ROYAL CARIBBEAN CRUISES LTD.

CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

		As of		
	September 30, 2012 (unaudited)			ecember 31, 2011
Assets		(unuunteu)		
Current assets				
Cash and cash equivalents	\$	241,237	\$	262,186
Trade and other receivables, net		301,110		292,447
Inventories		143,954		144,553
Prepaid expenses and other assets		249,080		185,460
Derivative financial instruments		97,799		84,642
Total current assets		1,033,180		969,288
Property and equipment, net		16,820,816		16,934,817
Goodwill		742,466		746,537
Other assets		1,071,760		1,153,763
	\$	19,668,222	\$	19,804,405
Liabilities and Shareholders Equity				
Current liabilities				
Current portion of long-term debt	\$	1,154,948	\$	638,891
Accounts payable	Ф	361,094	ф	304,623
Accrued interest		119,847		123,853
Accrued expenses and other liabilities		605,699		564,272
Customer deposits		1.584.597		1,436,003
Total current liabilities		3,826,185		3,067,642
Long-term debt		6,623,920		7,856,962
Other long-term liabilities		515,456		471,978
Commitments and contingencies (Note 7)				
Shareholders equity				
Preferred stock (\$0.01 par value; 20,000,000 shares authorized; none outstanding)		-		-
Common stock (\$0.01 par value; 500,000,000 shares authorized; 228,384,628 and				
227,366,165 shares issued, September 30, 2012 and December 31, 2011, respectively)		2,284		2,276
Paid-in capital		3,093,326		3,071,759
Retained earnings		6,163,842		5,823,430
Accumulated other comprehensive loss		(143,087)		(75,938)
Treasury stock (10,308,683 common shares at cost, September 30, 2012 and				
December 31, 2011)		(413,704)		(413,704)
Total shareholders equity		8,702,661		8,407,823
	\$	19,668,222	\$	19,804,405

The accompanying notes are an integral part of these consolidated financial statements.

ROYAL CARIBBEAN CRUISES LTD.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, in thousands)

Nine Months Ended

	September 30,			cu
		2012	ibei 50,	2011
Operating Activities		2012		2011
Net income	\$	411,090	\$	570,859
Adjustments:	Ψ	111,000	Ψ	370,039
Depreciation and amortization		541,957		522,493
Loss (gain) on fuel call options		5,671		(11,701)
Loss on extinguishment of unsecured senior notes		7,485		(11,701)
Changes in operating assets and liabilities:		7,103		
Decrease in trade and other receivables, net		42,484		55,062
Decrease (increase) in inventories		423		(25,490)
Increase in prepaid expenses and other assets		(39,410)		(72,538)
Increase in accounts payable		46,836		74,498
Decrease in accrued interest		(2,305)		(14,370)
Increase in accrued expenses and other liabilities		11,688		34,380
Increase in customer deposits		80,993		97,089
Cash received on settlement of derivative financial instruments		69,684		
Dividends received from unconsolidated affiliate		-		21,147
Other, net		(4,340)		21,289
Net cash provided by operating activities		1,172,256		1,272,718
		-,,		-,,
Investing Activities				
Purchases of property and equipment		(429,309)		(1,030,102)
Cash received on settlement of derivative financial instruments		19,058		20,172
Loan to unconsolidated affiliate		-		(110,660)
Cash payments received on loan to unconsolidated affiliate		23,512		-
Proceeds from the sale of ships		9,811		345,000
Other, net		(6,395)		352
Net cash used in investing activities		(383,323)		(775,238)
Ç				
Financing Activities				
Debt proceeds		915,000		1,408,368
Debt issuance costs		(48,190)		(80,619)
Repayments of debt		(1,263,769)		(1,786,414)
Extinguishment of unsecured senior notes		(344,150)		-
Dividends paid		(65,293)		(21,707)
Proceeds from exercise of common stock options		3,703		18,947
Other, net		1,228		10,413
Net cash used in financing activities		(801,471)		(451,012)
Effect of exchange rate changes on cash		(8,411)		(14,937)
-				
Net (decrease) increase in cash and cash equivalents		(20,949)		31,531
Cash and cash equivalents at beginning of period		262,186		419,929
Cash and cash equivalents at end of period	\$	241,237	\$	451,460

Supplemental Disclosure		
Cash paid during the period for:		
Interest, net of amount capitalized	\$ 242,680	\$ 269,625

The accompanying notes are an integral part of these consolidated financial statements.

ROYAL CARIBBEAN CRUISES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

As used in this quarterly report on Form 10-Q, the terms Royal Caribbean, the Company, we, our and us refer to Royal Caribbean Cruises Ltd. and, depending on the context, Royal Caribbean Cruises Ltd. s consolidated subsidiaries and/or affiliates. The terms Royal Caribbean International, Celebrity Cruises, Pullmantur, Azamara Club Cruises, CDF Croisières de France and TUI Cruises refer to our cruise brands. In accordance with cruise vacation industry practice, the term berths is determined based on double occupancy per cabin even though many cabins can accommodate three or more passengers. This report should be read in conjunction with our annual report on Form 10-K for the year ended December 31, 2011, including the audited consolidated financial statements and related notes included therein.

Note 1. General

Description of Business

We are a global cruise company. We own Royal Caribbean International, Celebrity Cruises, Pullmantur, Azamara Club Cruises, CDF Croisières de France as well as TUI Cruises (our 50% joint venture).

Basis for Preparation of Consolidated Financial Statements

The unaudited consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Estimates are required for the preparation of financial statements in accordance with these principles. Actual results could differ from these estimates. See Note 2. *Summary of Significant Accounting Policies* in this quarterly report on Form 10-Q and in our annual report on Form 10-K for the year ended December 31, 2011 for a discussion of our significant accounting policies.

All significant intercompany accounts and transactions are eliminated in consolidation. We consolidate entities over which we have control, usually evidenced by a direct ownership interest of greater than 50% and variable interest

entities where we are determined to be the primary beneficiary. See Note 6. *Goodwill and Other Assets* for further information regarding our variable interest entities. For affiliates we do not control but over which we have significant influence on financial and operating policies, usually evidenced by a direct ownership interest from 20% to 50%, the investment is accounted for using the equity method. We consolidate the operating results of Pullmantur and its wholly-owned brand, CDF Croisières de France, on a two-month lag to allow for more timely preparation of our consolidated financial statements. No material events or transactions affecting Pullmantur or CDF Croisières de France have occurred during the two-month lag period of August 2012 and September 2012 that would require disclosure or adjustment to our consolidated financial statements as of September 30, 2012.

We believe the accompanying unaudited consolidated financial statements contain all normal recurring accruals necessary for a fair statement. Our revenues are seasonal and results for interim periods are not necessarily indicative of results for the entire year.

Table of Contents

Note 2. Summary of Significant Accounting Policies

Stock-Based Employee Compensation

In February 2012, we redesigned our long-term incentive award program and began to grant performance shares to our officers in lieu of stock options. Under our prior program, our officers received a combination of stock options and restricted stock units. Beginning in February 2012, our officers instead receive their long-term incentive awards through a combination of performance shares and restricted stock units. Each performance share award is expressed as a target number of performance shares based upon the fair market value of our common stock on the date the award is issued. The actual number of shares underlying each award (not to exceed 200% of the target number of performance shares) will be determined based upon the Company s achievement of a specified performance target range. For the grants made in February 2012, the performance target is diluted earnings per share (EPS) for the year ended December 31, 2012, as adjusted by the Compensation Committee of our Board of Directors for events that are outside of management s control. In February 2012, we issued a target number of 327,240 performance shares which will vest on the third anniversary of the award issue date.

We estimate the fair value of each performance share when the grant is authorized and the related service period has commenced. We remeasure the fair value of each of our performance shares in each subsequent reporting period until the grant date has occurred, which represents the date when the performance conditions are satisfied. We recognize compensation cost over the vesting period based on the probability of the service and performance requirements being achieved over the vesting period adjusted for each subsequent fair value measurement. If the specified service and performance requirements are not met, compensation expense will not be recognized and any previously recognized compensation expense will be reversed.

For further information on our significant accounting policies, refer to our annual report on Form 10-K for the year ended December 31, 2011.

Recently Adopted Accounting Standards

In January 2012, we adopted authoritative guidance issued in 2011, the purpose of which was to achieve consistent fair value measurements and to clarify certain disclosure requirements for fair value measurements. The guidance includes clarification about when the concept of highest and best use is applicable to fair value measurements, requires quantitative disclosures about inputs used and qualitative disclosures about the sensitivity of recurring Level 3 measurements, and requires the classification of all assets and liabilities measured at fair value in the fair value

hierarchy, including those assets and liabilities which are not recorded at fair value but for which fair value is disclosed. The adoption of this guidance did not have a material impact on our consolidated financial statements. See Note 9. *Fair Value Measurements and Derivative Instruments* for our disclosures required under this guidance.

In January 2012, we adopted authoritative guidance issued in 2011 on the presentation of comprehensive income which requires an entity to present components of net income and other comprehensive income in one continuous statement, referred to as the statement of comprehensive income, or in two separate but consecutive statements. The new guidance eliminates the option to report other comprehensive income and its components in the statement of changes in equity. We elected to present this information using one continuous statement. See our consolidated statements of comprehensive income (loss) above.

Table of Contents

Recent Accounting Pronouncements

In July 2012, amended guidance was issued regarding the periodic impairment testing of indefinite-lived intangible assets. The new guidance allows an entity to assess qualitative factors to determine if it is more-likely-than-not that indefinite-lived intangible assets might be impaired and, based on this assessment, whether it is necessary to perform the quantitative impairment tests. This guidance will be effective for our annual and interim impairment tests for fiscal years beginning after September 15, 2012. The adoption of this newly issued guidance will not have an impact on our consolidated financial statements.

Other

Revenues and expenses include port costs that vary with guest head counts. The amounts included in passenger ticket revenues on a gross basis were \$128.8 million and \$130.4 million for the third quarters of 2012 and 2011, respectively, and \$345.7 million and \$329.3 million for the nine months ended September 30, 2012 and 2011, respectively.

Note 3. Earnings Per Share

A reconciliation between basic and diluted earnings per share is as follows (in thousands, except per share data):

	Quarter Ended September 30,				Nine Mon Septe		
	2012		2011		2012		2011
Net income for basic and diluted earnings per share	\$ 367,779	:	\$ 398,958		\$ 411,090	\$	570,859
Weighted-average common shares outstanding	217,940		217,105		217,797		216,883
Dilutive effect of stock options and restricted stock awards	1,356		1,829		1,466		2,432
Diluted weighted-average shares outstanding	219,296		218,934		219,263		219,315
Basic earnings per share	\$ 1.69	\$	1.84	\$	1.89	\$	2.63
Diluted earnings per share	\$ 1.68	\$	1.82	\$	1.87	\$	2.60

Diluted earnings per share for the quarter and nine months ended September 30, 2012 did not reflect options to purchase an aggregate of 3.3 million shares of common stock because the effect of including them would have been antidilutive. Diluted earnings per share for the quarter and nine months ended September 30, 2011 did not reflect

options to purchase an aggregate of 3.5 million and 2.8 million shares of common stock, respectively, because the effect of including them would have been antidilutive.

Note 4. Long-Term Debt

In July 2012, we entered into a credit agreement which provides an unsecured Euro-denominated term loan facility in an amount up to 365.0 million, or approximately \$469.6 million based on the exchange rate at September 30, 2012. We have the ability to draw on this facility at anytime on or prior to June 30, 2013. As of October 25, 2012, we have not drawn on this facility. All amounts borrowed under the facility will be due and payable at maturity in July 2017. Interest on the loan accrues at a floating rate based on EURIBOR plus the applicable margin. The applicable margin varies with our debt rating and would be 3.0% as of September 30, 2012. In addition, we are subject to a commitment fee of

7

Table of Contents

1.05% per annum of the undrawn amount. We anticipate the proceeds from this loan facility will be used primarily as part of our refinancing strategy for our bond maturities in 2013 and 2014. In connection with entering into this facility, we prepaid our \$100.0 million unsecured floating rate term loan due September 2013.

In August 2012, we borrowed \$290.0 million under an unsecured term loan. All amounts borrowed under the facility will be due and payable at maturity in February 2016. Interest on the loan accrues at a floating rate based on LIBOR plus the applicable margin. The applicable margin varies with our debt rating and was 2.5% as of September 30, 2012. The proceeds of this loan were used to reduce outstanding balances on our revolving credit facilities.

During the first nine months of 2012, we increased the capacity of our revolving credit facility due July 2016 by \$233.0 million, bringing our total capacity under this facility to \$1.1 billion as of September 30, 2012. We also have a revolving credit facility due November 2014 with capacity of \$525.0 million as of September 30, 2012, giving us aggregate revolving borrowing capacity of \$1.6 billion.

In September 2012, we repurchased 255.0 million or approximately \$328.0 million in aggregate principal amount of our 1.0 billion 5.625% unsecured senior notes due 2014 through a debt tender offer conducted outside of the United States. Total consideration paid in connection with the tender offer, including premium and related fees and expenses was \$344.2 million. The repurchase of the unsecured senior notes resulted in a loss on the early extinguishment of debt of approximately \$7.5 million which was recognized in earnings immediately and is reported within extinguishment of unsecured senior notes in our consolidated statement of comprehensive income (loss).

Certain of our unsecured ship financing term loans are guaranteed by the export credit agency in the respective country in which the ship is constructed. In consideration for these guarantees, depending on the financing arrangement, we pay to the applicable export credit agency fees that range from either (1) 0.88% to 1.48% per annum based on the outstanding loan balance semi-annually over the term of the loan (subject to adjustment in certain of our facilities based upon our credit ratings) or (2) an upfront fee of approximately 2.3% to 2.37% of the maximum loan amount. We amortize the fees that are paid upfront over the life of the loan and those that are paid semi-annually over each respective payment period. We classify these fees within *Debt issuance costs* in our consolidated statement of cash flows and within *Other Assets* in our consolidated balance sheets.

Under certain of our agreements, the contractual interest rate, facility fee and/or export credit agency fee vary with our debt rating.

Note 5. Property and Equipment

During the second quarter of 2012, Pullmantur delivered *Ocean Dream* to an unrelated third party as part of a six year bareboat charter agreement. The charter agreement provides a renewal option exercisable by the unrelated third party for an additional four years. The charter agreement constitutes an operating lease and charter revenue is being recognized on a straight-line basis over the six year charter term. The charter revenue recognized during the second and third quarters of 2012 was not material to our results of operations.

Note 6. Goodwill and Other Assets

During the fourth quarter of 2011, we performed our annual analysis to determine if the goodwill for the Pullmantur reporting unit was impaired. We estimated the fair value of the Pullmantur reporting unit using a probability-weighted discounted cash flow model. The principal assumptions used in the discounted cash flow model were projected operating results, weighted-average cost of capital, and terminal value. Significantly impacting these assumptions were the anticipated future transfer of vessels from our other cruise brands to Pullmantur. For example, during the first quarter of 2012, we announced the redeployment of *Monarch of the Seas* from Royal Caribbean International to Pullmantur. The redeployment is expected to occur in April 2013. The discounted cash flow model used our 2012 projected operating results as a base. To that base we added future years—cash flows assuming multiple revenue and expense scenarios that reflect the impact on Pullmantur—s reporting unit of different global economic environments beyond 2012. We assigned a probability to each revenue and expense scenario. On December 31, 2011, the estimated fair value of the Pullmantur reporting unit exceeded its carrying value.

We also performed the annual impairment review of our trademarks and trade names during the fourth quarter of 2011 using a discounted cash flow model and the relief-from-royalty method. The royalty rate used was based on comparable royalty agreements in the tourism and hospitality industry. These trademarks and trade names relate to Pullmantur and we have used the same discount rate used in valuing the Pullmantur reporting unit in our goodwill impairment test. Based on the discounted cash flow model as of December 31, 2011, we determined the fair value of our trademarks and trade names exceeded their carrying value.

We continue to monitor economic events in Spain for their potential impact on Pullmantur s business and valuation. These events continue to reinforce the uncertainty and fragility of the Spanish economy. However, based on our most recent projections we do not believe an interim impairment evaluation of Pullmantur s goodwill or trademarks and trade names is warranted as of September 30, 2012. We will evaluate these intangible assets for potential impairment during our annual impairment test scheduled for the fourth quarter of 2012.

The estimation of fair value utilizing discounted expected future cash flows includes numerous uncertainties which require significant judgment when making assumptions of expected revenues, operating costs, marketing, selling and administrative expenses, interest rates, ship additions and retirements as well as assumptions regarding the cruise vacation industry s competitive environment and general economic and business conditions, among other factors. Pullmantur is a brand targeted primarily at the Spanish, Portuguese and Latin American markets. European economies continue to demonstrate instability in light of heightened concerns over sovereign debt issues as well as the impact that proposed austerity measures will have on certain markets. The Spanish economy has been more severely impacted than many other economies around the world where we operate and there is significant uncertainty as to whether or when it will recover. In addition, the Costa Concordia incident has had a negative impact on Pullmantur s earnings to date in 2012 and the impact in future years is uncertain. If the Spanish economy weakens further or recovers more slowly than contemplated in our discounted cash flow model, if there are relatively modest changes to

our projected future cash flows used in the impairment analyses, especially in Net Yields, or if certain transfers of vessels from our other cruise brands to the Pullmantur fleet do not take place, it is reasonably possible that an impairment charge of Pullmantur s reporting unit s goodwill, trademarks and trade name may be required.

Table of Contents

The factors influencing the Spanish economy and Pullmantur s operating cash flows discussed above could also affect the recoverability of Pullmantur s deferred tax assets. As of September 30, 2012, Pullmantur had deferred tax assets of 25.4 million, or approximately \$32.7 million based on the exchange rate at September 30, 2012, resulting from previous net operating losses. We regularly review deferred tax assets for recoverability based on our history of earnings, expectations for future earnings, and tax planning strategies. We believe it is more-likely-than-not that we will recover the deferred tax assets based on our expectation of future earnings and implementation of tax planning strategies. Realization of deferred tax assets ultimately depends on the existence of sufficient taxable income to support the amount of deferred tax assets. It is possible we may need to establish a valuation allowance for a portion or all of the deferred tax asset balance if future earnings do not meet expectations or we are unable to successfully implement our tax planning strategies.

Variable Interest Entities

A Variable Interest Entity (VIE) is an entity in which the equity investors have not provided enough equity to finance the entity s activities or the equity investors (1) cannot directly or indirectly make decisions about the entity s activities through their voting rights or similar rights; (2) do not have the obligation to absorb the expected losses of the entity; (3) do not have the right to receive the expected residual returns of the entity; or (4) have voting rights that are not proportionate to their economic interests and the entity s activities involve or are conducted on behalf of an investor with a disproportionately small voting interest.

We have determined that Grand Bahama Shipyard Ltd. (Grand Bahama), a ship repair and maintenance facility in which we have a 40% noncontrolling interest, is a VIE. The facility serves cruise and cargo ships, oil and gas tankers, and offshore units. We utilize this facility, among other ship repair facilities, for our regularly scheduled drydocks and certain emergency repairs as may be required. We have determined we are not the primary beneficiary of this facility, as we do not have the power to direct the activities that most significantly impact the facility is economic performance. Accordingly, we do not consolidate this entity and we account for this investment under the equity method of accounting. As of September 30, 2012 and December 31, 2011, the net book value of our investment in Grand Bahama, including equity and loans, was approximately \$59.3 million and \$61.4 million, respectively, which is also our maximum exposure to loss as we are not contractually required to provide any financial or other support to the facility. The majority of our loans to Grand Bahama are in non-accrual status. During the first nine months of 2012, we received approximately \$5.1 million in principal and interest payments related to loans that are in accrual status from Grand Bahama and recorded income associated with our investment in Grand Bahama. We monitor credit risk associated with these loans through our participation on Grand Bahama is board of directors along with our review of Grand Bahama is financial statements and projected cash flows. Based on this review, we believe the risk of loss associated with these loans was remote as of September 30, 2012.

In conjunction with our acquisition of Pullmantur in 2006, we obtained a 49% noncontrolling interest in Pullmantur Air, S.A. (Pullmantur Air), a small air business that operates four aircrafts in support of Pullmantur s operations. We

have determined Pullmantur Air is a VIE for which we are the primary beneficiary as we have the power to direct the activities that most significantly impact its economic performance and we are obligated to absorb its losses. In accordance with authoritative guidance, we have consolidated the assets and liabilities of Pullmantur Air. We do not separately disclose the assets and liabilities of Pullmantur Air as they are immaterial to our September 30, 2012 and December 31, 2011 consolidated financial statements.

Table of Contents

We have determined that TUI Cruises GmbH, our 50%-owned joint venture which operates the brand TUI Cruises, is a VIE. As of September 30, 2012 and December 31, 2011, our investment in TUI Cruises, including equity and loans, was approximately \$273.3 million and \$282.0 million, respectively, and the majority of this amount was included within *other assets* in our consolidated balance sheets. In addition, in conjunction with our sale of *Celebrity Mercury* to TUI Cruises in 2011, we and TUI AG each guaranteed the repayment of 50% of an 180.0 million 5-year bank loan provided to TUI Cruises (refer to further details below). This investment amount and the potential obligations under this guarantee are substantially our maximum exposure to loss. We have determined that we are not the primary beneficiary of TUI Cruises. We believe that the power to direct the activities that most significantly impact TUI Cruises economic performance are shared between ourselves and our joint venture partner, TUI AG. All the significant operating and financial decisions of TUI Cruises require the consent of both parties which we believe creates shared power over TUI Cruises. Accordingly, we do not consolidate this entity and account for this investment under the equity method of accounting.

In connection with our sale of *Celebrity Mercury* to TUI Cruises in 2011, we provided a debt facility to TUI Cruises in the amount of up to 90.0 million. The outstanding principal amount of the facility as of September 30, 2012 was 68.6 million, or approximately \$88.2 million based on the exchange rate at September 30, 2012. The loan bears interest at the rate of 9.54% per annum, is payable over seven years, is 50% guaranteed by TUI AG (our joint venture partner) and is secured by second mortgages on both of TUI Cruises ships, *Mein Schiff 1* and *Mein Schiff 2*. In addition, we and TUI AG each guaranteed the repayment of 50% of an 180.0 million 5-year bank loan provided to TUI Cruises, of which 157.5 million, or approximately \$203.0 million based on the exchange rate at September 30, 2012, remains outstanding as of September 30, 2012, in connection with the sale of the ship. The bank loan amortizes quarterly and is secured by first mortgages on both *Mein Schiff 1* and *Mein Schiff 2*. Based on current facts and circumstances, we do not believe potential obligations under this guarantee are probable.

During 2011, TUI Cruises entered into a construction agreement with STX Finland to build its first newbuild ship, scheduled for delivery in the second quarter of 2014. TUI Cruises has entered into a credit agreement for financing of up to 80% of the contract price of the ship. The remaining portion of the contract price of the ship will be funded through either TUI Cruises cash flows from operations or loans and/or equity contributions from us and TUI AG. The construction agreement includes certain restrictions on each of our and TUI AG s ability to reduce our current ownership interest in TUI Cruises below 37.5% through the construction period. In addition, the credit agreement extends this restriction through 2019. TUI Cruises has an option to construct a second ship of the same class which will expire on October 31, 2012.

Note 7. Commitments and Contingencies

Capital Expenditures

During the first quarter of 2012, we exercised our option under the agreement with Meyer Werft to construct a second Project Sunshine ship with approximately 4,100 berths which is expected to enter service in the second quarter of 2015. During 2011, we entered into credit agreements to finance the construction of the first and second Project Sunshine ships. Each facility makes available to us unsecured term loans in an amount up to the United States dollar equivalent corresponding to approximately 595.0 million. 50% of the facility for the second ship remains subject to syndication prior to funding. Euler Hermes Kreditversicherungs AG (Hermes), the official export credit agency of Germany, has agreed to guarantee to the lenders payment of 95% of the financing. The loans will amortize semi-annually and will mature 12 years following delivery of the applicable ship. Pursuant to

Table of Contents

the credit agreements, interest on the loans will accrue at our election (to be made prior to funding) at either a fixed rate (including applicable margin) of 4.76% or a floating rate of LIBOR plus a margin of 1.30%. Separately, we have entered into forward-starting interest rate swap agreements which effectively convert the floating rates available to us per the credit agreements to fixed rates (including applicable margin) of 3.74% and 3.86% for the first and second Project Sunshine ships, respectively. See Note 9. *Fair Value Measurements and Derivative Instruments* for further information regarding these swap agreements.

As of September 30, 2012, the aggregate cost of our ships on order was approximately \$3.1 billion, of which we had deposited \$227.9 million as of such date. Approximately 15.7% of the aggregate cost was exposed to fluctuations in the euro exchange rate at September 30, 2012. These amounts do not include any costs associated with the construction agreement entered into by TUI Cruises to build their first newbuild ship or TUI Cruises option for a second newbuild ship. TUI Cruises has a committed bank financing arrangement for their newbuild order, which includes a sovereign financing guarantee.

As of September 30, 2012, the expected dates that our ships on order (including the first newbuild ship for TUI Cruises) will enter service and their approximate berths are as follows:

	Expected to	Approximate
Ship	Enter Service	Berths
Celebrity Cruises Solstice-class:		
Celebrity Reflection1	4th Quarter 2012	3,000
Royal Caribbean International Project Sunshine:		
Unnamed	4th Quarter 2014	4,100
Unnamed	2nd Quarter 2015	4,100
TUI Cruises:		
Unnamed	2nd Quarter 2014	2,500
	Total Berths	13,700

¹ We took delivery of Celebrity Reflection in October 2012. See Note 10. Subsequent Event.

Litigation

Between August 1, 2011 and September 8, 2011, three similar purported class action lawsuits were filed against us and certain of our current and former officers in the U.S. District Court of the Southern District of Florida. The cases have since been consolidated and a consolidated amended complaint was filed on February 17, 2012. The consolidated amended complaint was filed on behalf of a purported class of purchasers of our common stock during

the period from October 26, 2010 through July 27, 2011 and names the Company, our Chairman and CEO, our CFO, the President and CEO of our Royal Caribbean International brand and the former President and CEO of our Celebrity Cruises brand as defendants. The consolidated amended complaint alleges violations of Section 10(b) of the Securities Exchange Act of 1934 and SEC Rule 10b-5 as well as, in the case of the individual defendants, the control person provisions of the Securities Exchange Act. The complaint principally alleges that the defendants knowingly made incorrect statements concerning the Company s outlook for 2011 by not taking into proper account lagging European and Mediterranean bookings. The consolidated amended complaint seeks unspecified damages, interest, and attorneys fees. We filed a motion to dismiss the complaint on April 9, 2012. We believe the claims made against us are without merit and we intend to vigorously defend ourselves against them.

Table of Contents

A class action complaint was filed in June 2011 against Royal Caribbean Cruises Ltd. in the United States District Court for the Southern District of Florida on behalf of a purported class of stateroom attendants employed onboard Royal Caribbean International cruise vessels alleging that they were required to pay other crew members to help with their duties in violation of the U.S. Seaman s Wage Act. The lawsuit also alleges that certain stateroom attendants were required to work back of house assignments without the ability to earn gratuities in violation of the U.S. Seaman s Wage Act. Plaintiffs seek judgment for damages, wage penalties and interest in an indeterminate amount. In May 2012, the Court granted our motion to dismiss the complaint on the basis that the applicable collective bargaining agreement requires any such claims to be arbitrated. Plaintiff s appeal of this decision was dismissed for lack of jurisdiction by the United States Court of Appeals, 11th Circuit. We believe the claims made against us are without merit and we intend to vigorously defend ourselves against them.

We commenced an action in June 2010 in the United States District Court for Puerto Rico seeking a declaratory judgment that Puerto Rico s distributorship laws do not apply to our relationship with an international representative located in Puerto Rico. In September 2010, that international representative filed a number of counterclaims against Royal Caribbean Cruises Ltd. and Celebrity Cruises Inc. alleging violations of Puerto Rico s distributorship laws, bad faith breach of contract, tortious interference with contract, violations of various federal and state antitrust and unfair competition laws. In August 2012, the parties settled their disputes and dismissed their respective claims with prejudice. The impact of the settlement is immaterial to our results of operations and financial condition.

Because of the inherent uncertainty as to the outcome of the proceedings described above, we are unable at this time to estimate the possible impact of these matters on us.

We are routinely involved in other claims typical within the cruise vacation industry. The majority of these claims are covered by insurance. We believe the outcome of such claims, net of expected insurance recoveries, will not have a material adverse impact on our financial condition or results of operations and cash flows.

Other

In July 2002, we entered into an operating lease denominated in British pound sterling for the *Brilliance of the Seas*. The lease payments vary based on sterling LIBOR. The lease has a contractual life of 25 years; however, both the lessor and we have certain rights to cancel the lease at year 18 (i.e. 2020) upon advance notice given approximately one year prior to cancellation. In the event of early termination at year 18, we have the option to cause the sale of the vessel at its fair value and to use the proceeds towards the applicable termination payment. Alternatively, we could opt at such time to make a termination payment of approximately 66.8 million, or approximately \$107.9 million based on the exchange rate at September 30, 2012, and relinquish our right to cause the sale of the vessel. Under current circumstances we do not believe early termination of this lease is probable.

Under the *Brilliance of the Seas* operating lease, we have agreed to indemnify the lessor to the extent its after-tax return is negatively impacted by unfavorable changes in corporate tax rates, capital allowance deductions and certain unfavorable determinations which may be made by United Kingdom tax authorities. These indemnifications could result in an increase in our lease payments. We are unable to estimate the maximum potential increase in our lease payments due to the various circumstances, timing or a combination of events that could trigger such indemnifications. The United Kingdom tax authorities are disputing the lessor s accounting treatment of the lease and the lessor and tax authorities are in discussions on the matter. If the characterization of the lease is ultimately determined to be

Table of Contents

incorrect, we could be required to indemnify the lessor under certain circumstances. The lessor has advised us that they believe their characterization of the lease is correct. Based on the foregoing and our review of available information, we do not believe an indemnification payment is probable. However, if the lessor loses its dispute and we are required to indemnify the lessor, we cannot at this time predict the impact that such an occurrence would have on our financial condition and results of operations.

Some of the contracts that we enter into include indemnification provisions that obligate us to make payments to the counterparty if certain events occur. These contingencies generally relate to changes in taxes, increased lender capital costs and other similar costs. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business. There are no stated or notional amounts included in the indemnification clauses and we are not able to estimate the maximum potential amount of future payments, if any, under these indemnification clauses. We have not been required to make any payments under such indemnification clauses in the past and, under current circumstances, we do not believe an indemnification in any material amount is probable.

If (i) any person other than A. Wilhelmsen AS. and Cruise Associates and their respective affiliates (the Applicable Group) acquires ownership of more than 30% of our common stock and the Applicable Group owns less of our common stock than such person, or (ii) subject to certain exceptions, during any 24-month period, a majority of the Board is no longer comprised of individuals who were members of the Board on the first day of such period, we may be obligated to prepay indebtedness outstanding under the majority of our credit facilities, which we may be unable to replace on similar terms. Certain of our outstanding debt securities also contain change of control provisions that would be triggered by the acquisition of greater than 50% of our common stock by a person other than a member of the Applicable Group coupled with a ratings downgrade. If this were to occur, it would have an adverse impact on our liquidity and operations.

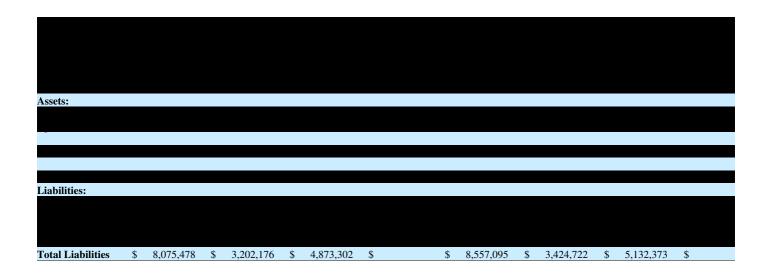
Note 8. Shareholders Equity

In September 2012, we declared a cash dividend on our common stock of \$0.12 per share which was paid in the fourth quarter of 2012. We declared and paid cash dividends on our common stock of \$0.10 per share during the first and second quarters of 2012. During the first quarter of 2012, we also paid a cash dividend on our common stock of \$0.10 per share which was declared during the fourth quarter of 2011.

Note 9. Fair Value Measurements and Derivative Instruments

Fair Value Measurements

The estimated fair value of our financial instruments that are not measured at fair value on a recurring basis, categorized based upon the fair value hierarchy, are as follows (in thousands):



- Inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access. Valuation of these items does not entail a significant amount of judgment.
- 2. Inputs other than quoted prices included within Level 1 that are observable for the liability, either directly or indirectly. For unsecured revolving credit facilities and unsecured term loans, fair value is determined utilizing the income valuation approach. This valuation model takes into account the contract terms of our debt such as the debt maturity and the interest rate on the debt. The valuation model also takes into account our creditworthiness based on publicly available credit default swap rates.
- 3. Inputs that are unobservable. The Company did not use any Level 3 inputs as of September 30, 2012 and December 31, 2011.
- 4. Consists of cash and marketable securities with original maturities of less than 90 days.
- Consists of unsecured revolving credit facilities, unsecured senior notes, senior debentures and unsecured term loans. Does not include our capital lease obligations.

Other Financial Instruments

The carrying amounts of accounts receivable, accounts payable, accrued interest and accrued expenses approximate fair value at September 30, 2012 and December 31, 2011.

Table of Contents

Assets and liabilities that are recorded at fair value have been categorized based upon the fair value hierarchy. The following table presents information about the Company s financial instruments recorded at fair value on a recurring basis (in thousands):

Assets:							
Derivative financial							
instruments4	\$	142,358	142,358	\$	201,130	201,130	
mstruments+	Ψ	142,330	142,550	Ψ	201,130	201,130	
Liabilities:							

- Inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access. Valuation of these items does not entail a significant amount of judgment.
- 2. Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. For foreign currency forward contracts, interest rate swaps, cross currency swaps and fuel swaps, fair value is derived using valuation models that utilize the income valuation approach. These valuation models take into account the contract terms, such as maturity as well as other inputs, such as foreign exchange rates and curves, fuel types, fuel curves and interest rate yield curves. For fuel call options, fair value is determined by using the prevailing market price for the instruments consisting of published price quotes for similar assets based on recent transactions in an active market. Fair value for foreign currency collar options is determined by using standard option pricing models with inputs based on the options contract terms, such as exercise price and maturity, and readily available public market data, such as foreign exchange curves, foreign exchange volatility levels and discount rates. All derivative instrument fair values take into account the creditworthiness of the counterparty and the Company.
- 3. Inputs that are unobservable. The Company did not use any Level 3 inputs as of September 30, 2012 and December 31, 2011.
- 4. Consists of foreign currency forward contracts, interest rate swaps, cross currency swaps, fuel swaps and fuel call options. Please refer to the Fair Value of Derivative Instruments table for breakdown by instrument type.
- 5. Consists of exchange-traded equity securities and mutual funds.
- 6. Consists of interest rate swaps, fuel swaps, foreign currency forward contracts and collar options. Please refer to the Fair Value of Derivative Instruments table for breakdown by instrument type.

The reported fair values are based on a variety of factors and assumptions. Accordingly, the fair values may not represent actual values of the financial instruments that could have been realized as of September 30, 2012 or December 31, 2011, or that will be realized in the future, and do not include expenses that could be incurred in an actual sale or settlement.

Concentrations of Credit Risk

We monitor credit risk associated with financial and other institutions with which we conduct significant business and, to minimize these risks, we select counterparties with credit risks acceptable to us and we seek to limit our exposure to any individual counterparty. Credit risk, including but not limited to counterparty nonperformance under derivative instruments, our revolving credit facilities and

Table of Contents

new ship progress payment guarantees, is not considered significant, as we primarily conduct business with large, well-established financial institutions, insurance companies and export credit agencies with which we have long-term relationships and which have credit risks acceptable to us or where the credit risk is spread out among a large number of counterparties. In addition, our exposure under foreign currency forward contracts, foreign currency collar options, fuel call options, interest rate and fuel swap agreements was approximately \$54.7 million as of September 30, 2012, and is limited to the cost of replacing the contracts in the event of non-performance by the counterparties to the contract, all of which are currently our lending banks. We do not anticipate nonperformance by any of our significant counterparties. In addition, we have established guidelines regarding credit ratings and instrument maturities that we follow to maintain safety and liquidity. We do not normally require collateral or other security to support credit relationships; however, in certain circumstances this option is available to us.

Derivative Instruments

We are exposed to market risk attributable to changes in interest rates, foreign currency exchange rates and fuel prices. We manage these risks through a combination of our normal operating and financing activities and through the use of derivative financial instruments pursuant to our hedging practices and policies. The financial impact of these hedging instruments is primarily offset by corresponding changes in the underlying exposures being hedged. We achieve this by closely matching the amount, term and conditions of the derivative instrument with the underlying risk being hedged. Although certain of our derivative financial instruments do not qualify for hedge accounting, we do not hold or issue derivative financial instruments for trading or other speculative purposes. We monitor our derivative positions using techniques including market valuations and sensitivity analyses.

We enter into various forward, swap and option contracts to manage our interest rate exposure and to limit our exposure to fluctuations in foreign currency exchange rates and fuel prices. These instruments are recorded on the balance sheet at their fair value and the vast majority are designated as hedges. We also have non-derivative financial instruments designated as hedges of our net investment in our foreign operations and investments.

At inception of the hedge relationship, a derivative instrument that hedges the exposure to changes in the fair value of a firm commitment or a recognized asset or liability is designated as a fair value hedge. A derivative instrument that hedges a forecasted transaction or the variability of cash flows related to a recognized asset or liability is designated as a cash flow hedge.

Changes in the fair value of derivatives that are designated as fair value hedges are offset against changes in the fair value of the underlying hedged assets, liabilities or firm commitments. Gains and losses on derivatives that are designated as cash flow hedges are recorded as a component of *accumulated other comprehensive* (*loss*) *income* until the underlying hedged transactions are recognized in earnings. The foreign currency transaction gain or loss of our

non-derivative financial instruments designated as hedges of our net investment in foreign operations and investments are recognized as a component of *accumulated other comprehensive (loss) income* along with the associated foreign currency translation adjustment of the foreign operation.

On an ongoing basis, we assess whether derivatives used in hedging transactions are highly effective in offsetting changes in the fair value or cash flow of hedged items. We use the long-haul method to assess hedge effectiveness using regression analysis for each hedge relationship under our interest rate, foreign currency and fuel hedging programs. We apply the same methodology on a consistent basis for assessing hedge effectiveness to all hedges within each hedging program (i.e. interest

Table of Contents

rate, foreign currency and fuel). We perform regression analyses over an observation period commensurate with the contractual life of the derivative instrument, up to three years for interest rate and foreign currency relationships and four years for fuel relationships. High effectiveness is achieved when a statistically valid relationship reflects a high degree of offset and correlation between the changes in the fair values of the derivative instrument and the hedged item. The determination of ineffectiveness is based on the amount of dollar offset between the change in fair value of the derivative instrument and the change in fair value of the hedged item at the end of the reporting period. If it is determined that a derivative is not highly effective as a hedge or hedge accounting is discontinued, any change in fair value of the derivative since the last date at which it was determined to be effective is recognized in earnings. In addition, the ineffective portion of our highly effective hedges is recognized in earnings immediately and reported in *other income (expense)* in our consolidated statements of comprehensive income (loss).

Cash flows from derivative instruments that are designated as fair value or cash flow hedges are classified in the same category as the cash flows from the underlying hedged items. In the event that hedge accounting is discontinued, cash flows subsequent to the date of discontinuance are classified within investing activities. Cash flows from derivative instruments not designated as hedging instruments are classified as investing activities.

Interest Rate Risk

Our exposure to market risk for changes in interest rates relates to our long-term debt obligations including future interest payments. At September 30, 2012, approximately 42% of our long-term debt was effectively fixed as compared to 40% as of December 31, 2011. We use interest rate swap agreements to modify our exposure to interest rate movements and to manage our interest expense. We manage the risk that changes in interest rates will have either on the fair value of debt obligations or on the amount of future interest payments by monitoring changes in interest rate exposures and by evaluating hedging opportunities.

Market risk associated with our long-term fixed rate debt is the potential increase in fair value resulting from a decrease in interest rates. We use interest rate swap agreements that effectively convert a portion of our fixed-rate debt to a floating-rate basis to manage this risk. At September 30, 2012 and December 31, 2011, we maintained interest rate swap agreements on the \$420.0 million fixed rate portion of our *Oasis of the Seas* unsecured amortizing term loan. The interest rate swap agreements effectively changed the interest rate on the balance of the unsecured term loan, which was \$332.5 million as of September 30, 2012, from a fixed rate of 5.41% to a LIBOR-based floating rate equal to LIBOR plus 3.87%, currently approximately 4.60%. These interest rate swap agreements are accounted for as fair value hedges.

During the third quarter of 2012, we terminated our interest rate swap agreements that effectively changed \$350.0 million of debt with a fixed rate of 7.25% to LIBOR-based floating rate debt. The swaps were designated as fair value

hedges and terminating the swaps did not result in a gain or loss. We received net cash proceeds of approximately \$60.6 million upon termination. A \$60.1 million increase to the carrying value of the debt is being amortized to reduce interest expense over the remaining life of the debt.

Market risk associated with our long-term floating rate debt is the potential increase in interest expense from an increase in interest rates. We use interest rate swap agreements that effectively convert a portion of our floating-rate debt to a fixed-rate basis to manage this risk. During the second quarter of 2012, we entered into forward-starting interest rate swap agreements that hedge the anticipated

Table of Contents

unsecured amortizing term loans that will finance our purchase of the first and second Project Sunshine ships. Forward-starting interest rate swaps hedging the first Project Sunshine ship loan will effectively convert the interest rate for \$735.0 million of the anticipated loan balance from LIBOR plus 1.30% to a fixed rate of 3.74% (inclusive of margin) beginning in October 2014. Forward-starting interest rate swaps hedging the second Project Sunshine ship loan will effectively convert the interest rate for \$725.0 million of the anticipated loan balance from LIBOR plus 1.30% to a fixed rate of 3.86% (inclusive of margin) beginning in April 2015. These interest rate swap agreements are accounted for as cash flow hedges.

In addition, at September 30, 2012 and December 31, 2011, we maintained forward-starting interest rate swap agreements that beginning April 2013 effectively convert the interest rate on a portion of the *Celebrity Reflection* unsecured amortizing term loan balance of approximately \$627.2 million from LIBOR plus 0.40% to a fixed rate (including applicable margin) of 2.85% through the term of the loan. These interest rate swap agreements are accounted for as cash flow hedges.

The notional amount of interest rate swap agreements related to outstanding debt and on our current unfunded financing arrangements as of September 30, 2012 and December 31, 2011 was \$2.4 billion and \$1.3 billion, respectively.

Foreign Currency Exchange Rate Risk

Derivative Instruments

Our primary exposure to foreign currency exchange rate risk relates to our ship construction contracts denominated in euros and our growing international business operations. We enter into foreign currency forward contracts, collar options and cross currency swap agreements to manage portions of the exposure to movements in foreign currency exchange rates. Approximately 15.7% and 43.3% of the aggregate cost of the ships under construction was exposed to fluctuations in the euro exchange rate at September 30, 2012 and December 31, 2011, respectively. The majority of our foreign currency forward contracts, collar options and cross currency swap agreements are accounted for as cash flow or fair value hedges depending on the designation of the related hedge.

During the first quarter of 2012, we terminated a portion of our foreign currency forward contracts for *Celebrity Reflection* because their maturity dates were not aligned with the ship s delivery date. Simultaneously, we entered into new foreign currency forward contracts that were aligned with the ship s delivery date and designated the contracts as cash flow hedges. We effected the termination of the contracts by entering into offsetting foreign currency forward

contracts. Neither the original nor the offsetting foreign currency forward contracts are designated as hedging instruments. As a result, subsequent changes in the fair value of the original and offsetting foreign currency forward contracts are recognized in earnings immediately and are reported within *other income (expense)* in our consolidated statements of comprehensive income (loss). We deferred a loss of \$10.8 million within *accumulated other comprehensive income (loss)* and a gain of \$1.7 million within *accrued expenses and other liabilities* for the terminated contracts. Once the ship is placed in service, the net deferred loss of \$9.1 million will be recognized as an increase to *depreciation expense* over the estimated useful life of the vessel.

During the second quarter of 2012, we entered into foreign currency collar options to hedge a portion of our foreign currency exposure on the construction contract price for the second Project Sunshine ship. These foreign currency collar options are accounted for as cash flow hedges and mature in April 2015.

Table of Contents

During the third quarter of 2012, we terminated our cross currency swap agreements that effectively changed 150.0 million of our 1.0 billion unsecured senior notes which bear interest at a fixed rate of 5.625%, to \$190.9 million with a fixed rate of 6.68%. We received net cash proceeds of approximately \$9.1 million and deferred a loss of \$2.6 million within accumulated other comprehensive income (loss) which we will recognize within interest expense, net of capitalized interest over the remaining life of the debt.

On a regular basis, we enter into foreign currency forward contracts to minimize the volatility resulting from the remeasurement of net monetary assets and liabilities denominated in a currency other than our functional currency or the functional currencies of our foreign subsidiaries. During the third quarter of 2012, we maintained an average of approximately \$484.4 million of these foreign currency forward contracts. These instruments are not designated as hedging instruments. Changes in the fair value of the foreign currency forward contracts are recognized in earnings within *other income (expense)* in our consolidated statements of comprehensive income (loss).

The notional amount of outstanding foreign exchange contracts including our forward contracts, cross currency swap agreements and collar options as of September 30, 2012 and December 31, 2011 was \$1.9 billion and \$0.9 billion, respectively.

Non-Derivative Instruments

We consider our investments in our foreign operations to be denominated in relatively stable currencies and of a long-term nature. We partially address the exposure of our investments in foreign operations by denominating a portion of our debt in our subsidiaries and investments functional currencies. As of September 30, 2012 and December 31, 2011, we have assigned debt of approximately 447.0 million and 665.0 million, or approximately \$575.1 million and \$863.2 million based on the exchange rate as of September 30, 2012, respectively, as a hedge of our net investments in Pullmantur and TUI Cruises.

Fuel Price Risk

Our exposure to market risk for changes in fuel prices relates primarily to the consumption of fuel on our ships. We use fuel swap agreements and fuel call options to mitigate the financial impact of fluctuations in fuel prices.

Our fuel swap agreements are accounted for as cash flow hedges. At September 30, 2012, we have hedged the variability in future cash flows for certain forecasted fuel transactions occurring through 2016. As of September 30, 2012 and December 31, 2011, we have entered into the following fuel swap agreements:

	Fuel Swap Agreements						
	As of	As of					
	September 30,	December 31,					
	2012	2011					
	(metric t	tons)					
2012	199,900	738,000					
2013	755,300	644,000					
2014	564,500	418,000					
2015	321,000	284,000					
2016	104,370	-					

Table of Contents

	Fuel Swap Agreements							
	As of	As of						
	September 30,	December 31,						
Projected fuel purchases for year:	2012	2011						
	(% he	edged)						
2012	58%	55%						
2013	54%	47%						
2014	40%	30%						
2015	22%	20%						
2016	7%	0%						

At September 30, 2012 and December 31, 2011, \$72.8 million and \$78.5 million, respectively, of estimated unrealized net gains associated with our cash flow hedges pertaining to fuel swap agreements were expected to be reclassified to earnings from *other accumulated comprehensive (loss) income* within the next twelve months. Reclassification is expected to occur as the result of fuel consumption associated with our hedged forecasted fuel purchases.

During the third quarter of 2012, we terminated our remaining fuel call options by selling offsetting fuel call options. We received net cash proceeds of approximately \$10.7 million upon termination. The offsetting fuel call options are not designated as hedging instruments and changes in their fair value are recognized in earnings immediately and are reported in *other income (expense)* in our consolidated statements of comprehensive income (loss).

Table of Contents

The fair value and line item caption of derivative instruments recorded were as follows:

Fair Value of Derivative Instruments

		Asset Deriva As of September 2012	of As of December 31,			Liability Derivatives As of September 30, 2012			As of December 31, 2011	
In thousands	Balance Sheet Location	Fair Value		Fa	ir Value	Balance Sheet Location	et Fair Value			Fair Value
Derivatives designated as hedging instruments under ASC 815-201										
Interest rate swaps	Other Assets	\$ 5	5,978	\$	65,531	Other long-term liabilities	\$	60,570)	\$ 11,369
Cross currency swaps	Other Assets		-		2,914	Other long-term liabilities			-	-
Foreign currency forward contracts	Derivative Financial Instruments		863		1,895	Accrued expenses and other liabilities		31,728	3	31,775
Foreign currency forward contracts	Other Assets	7	,112		-	Other long-term liabilities		7,096	5	-
Foreign currency collar options	Other Assets		-		-	Other long-term liabilities		2,678	3	-
Fuel swaps	Derivative Financial Instruments	73	3,362		82,747	Accrued expenses and other liabilities		921		-
Fuel swaps	Other Assets	18	3,218		26,258	Other long-term liabilities		9,801		29,213
Total derivatives designated as hedging instruments under 815	-20	105	5,533		179,345			112,794	ļ	72,357
Derivatives not designated as hedging instruments under ASC 815-20										
Foreign currency forward contracts	Derivative Financial \$ Instruments	10,857	\$		-	Accrued expenses and other liabilities	\$	19,835	\$	-
Foreign currency forward contracts	Other Assets	13,251			5,414	Other long-term liabilities		19,641		11,987
Fuel swaps	Derivative Financial Instruments	1,786			-	Accrued expenses and other liabilities		1,079		-
Fuel call options	Derivative Financial Instruments	10,931			-	Accrued expenses and other liabilities		10,922		-
Fuel call options	Other Assets	-			16,371	Other long-term liabilities		-		-
Total derivatives not designated as hedging instruments under 815-20		36,825			21,785			51,477		11,987
Total derivatives	\$	142,358			201,130		\$	164,271	\$	84,344

 ${\bf 1}\ Accounting\ Standard\ Codification\ 815\text{--}20\quad \textit{Derivatives\ and\ Hedging}\ \ .$

22

Table of Contents

The carrying value and line item caption of non-derivative instruments recorded was as follows:

		Carrying Value					
Non-derivative instrument designated as hedging instrument under ASC 815-20 In thousands	Balance Sheet Location	As of September 30, 2012	As of December 31, 2011				
Foreign currency debt	Long-term debt	\$ 575,101	\$ 863,217				
		\$ 575,101	\$ 863.217				

The effect of derivative instruments qualifying and designated as hedging instruments and the related hedged items in fair value hedges on the consolidated statements of comprehensive income (loss) was as follows:

Derivatives	Location	Amount o	f Gain (Loss) F Deriv	_	Income on	Amount of Gain (Loss) Recognized in Income on Hedged Item					
Hedged Items under ASC 815-20 Fair Value Hedging Relationships	of Gain (Loss) Recognized in Income on Derivative and Hedged Item	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2011	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2011		
In thousands											
Interest rate swaps	Interest expense, net of interest capitalized	\$ 3,054	\$ 4,484	\$ 12,916	\$ 13,365	\$ 8,634	\$ 7,910	\$ 23,001	\$ 23,504		
Interest rate swaps	Other income (expense)	(2,300)	10,688	(884)	12,062	2,863	(10,629)	961	(11,672)		
Interest rate swaps	Extinguishment of unsecured senior notes	-	-	-	-	9,698	-	9,698	-		
Foreign currency forward contracts	Other income (expense)	-	-	-	22,901	-	-	-	(23,720)		
		\$ 754	\$ 15,172	\$ 12,032	\$ 48,328	\$ 21,195	\$ (2,719)	\$ 33,660	\$ (11,888)		

Table of Contents

The effect of derivative instruments qualifying and designated as hedging instruments in cash flow hedges on the consolidated financial statements was as follows:

	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion)			Location of Gain (Loss) Reclassified	Amount of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)					
Derivatives under ASC 815-20 Cash Flow Hedging Relationships In thousands	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2011	from Accumulated OCI into Income (Effective Portion)	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011	Nine Months Ended September 30, 2012	Months Ended September 30, 2011	
Cross currency swaps Cross currency	\$ 13,221	\$ (31,964)	\$ 851	\$ 6,614	Other income (expense)	\$ 14,405	\$ (44,600)	\$ 2,505	\$ 120	
swaps Interest rate swaps	(19,146)		(50,070)		Interest Expense Other income (expense)	(498)		(1,319)		
Foreign currency forward contracts	19,881	(102,142)	(10,169)	10,014	Depreciation and amortization expenses	(196)	(189)	(588)	(538)	
Foreign currency forward contracts				(12,375)	Other income (expense)	(238)	(238)	(715)	(47)	
Foreign currency collar options	4,229		(8,335)		Depreciation and amortization expenses					
Fuel swaps	100,942	(125,352)	96,463	68,127	Fuel	24,332	40,584	88,317	119,085	
	\$119,127	\$ (259,458)	\$ 28,740	\$ 72,380		\$ 37,805	\$ (4,443)	\$ 88,200	\$ 118,620	

	Location of Gain (Loss) Recognized in Income on Derivative (Ineffective	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion at Amount Excluded from Effectiveness testing) Ouarter Ended Ouarter Ended											
Derivatives under ASC 815-20 Cash Flow Hedging Relationships In thousands	Portion and Amount Excluded from Effectiveness Testing)	Septemb	•		September 30,		September 30,		Ended er 30, 1	Nine Mont September		Nine Mont September	
Cross currency swaps	Other income (expense)	\$	234	\$		\$		\$					
Cross currency swaps	Other income (expense)												
Interest rate swaps	Other income (expense)		(277)				(347)						
Foreign currency forward contracts	Other income (expense)		(173)		(2,879)		(182)		(190)				
Foreign currency forward contracts	Other income (expense)												
Foreign currency collar options	Other income (expense)												
Fuel swaps	Other income (expense)		3,325		223		(564)		6,992				
		\$	3,109	\$	(2,656)	\$	(1,093)	\$	6,802				

Table of Contents

The effect of non-derivative instruments qualifying and designated as hedging instruments in net investment hedges on the consolidated financial statements was as follows:

Amount of Gain (Loss) Recognized in OCI (Effective Portion)				Location of Gain (Loss) in	Amount of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)						
Non-derivative instruments under ASC 815-20 Net Investment Hedging Relationships In thousands	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2011	Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2011		
Foreign Currency Debt	\$ (19,915)	\$ 49,745	\$ (4,797)	\$ (4,757)	Other income (expense)	\$ -	\$ -	\$ -	\$ -		
	\$ (19,915)	\$ 49,745	\$ (4,797)	\$ (4,757)		\$ -	\$ -	\$ -	\$ -		

The effect of derivatives not designated as hedging instruments on the consolidated financial statements was as follows:

Derivatives Not Designated as	Location of Gain (Loss)												
Hedging Recognized in Amount of Gai						nt of Gain (Loss) Recognized in Income on Derivative							
Instruments under ASC 815-20 In thousands	Income on Derivative	Quarter Septem 201	ber 30,	Septeml	rter Ended tember 30, Nine Months Ended 2011 September 30, 2012								
Foreign currency forward													
contracts	Other income (expense)	\$	4,793	\$	56	\$	9,290	\$	4,753				
Fuel swaps	Other income (expense)		(1,112)		-		(2,875)		_				
Fuel call options	Other income (expense)		1,799		(13,094)		(5,671)		11,701				
		\$	5,480	\$	(13,038)	\$	744	\$	16,454				

Credit Related Contingent Features

Our current interest rate derivative instruments may require us to post collateral if our Standard & Poor s and Moody s credit ratings remain below specified levels. Specifically, if on the fifth anniversary of entering into a derivative transaction and on all succeeding fifth-year anniversaries our credit ratings for our senior unsecured debt were to be below BBB- by Standard & Poor s and Baa3 by Moody s, then each counterparty to such derivative transaction with whom we are in a net liability position that exceeds the applicable minimum call amount may demand that we post

collateral in an amount equal to the net liability position. The amount of collateral required to be posted following such event will change each time our net liability position increases or decreases by more than the applicable minimum call amount. If our credit rating for our senior debt is subsequently equal to, or above BBB- by Standard & Poor s or Baa3 by Moody s, then any collateral posted at such time will be released to us and we will no longer be required to post collateral unless we meet the collateral trigger requirement at the next fifth-year anniversary. Currently, our senior unsecured debt credit rating is BB with a stable outlook by Standard & Poor s and Ba1 with a stable outlook by Moody s. We currently have four interest rate derivative transactions that have a term of at least five years. The earliest that any of the four interest rate derivative transactions will reach their fifth anniversary is November 2016. Therefore, as of September 30, 2012, we were not required to post collateral for any of our derivative transactions.

Table of Contents

Note 10. Subsequent Event

In October 2012, we took delivery of *Celebrity Reflection*. To finance the purchase, we borrowed \$673.5 million under a previously committed unsecured term loan which is 95% guaranteed by Hermes. The loan amortizes semi-annually over 12 years and bears interest at LIBOR plus a margin of 0.40%, currently approximately 1.03%. In addition during 2011, we entered into forward-starting interest rate swap agreements which effectively convert the floating rate available to us per the credit agreement to a fixed rate (including applicable margin) of 2.85% effective April 2013 through the remaining term of the loan. See Note 9. *Fair Value Measurements and Derivative Instruments* for further information regarding these agreements.

Table of Contents

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Cautionary Note Concerning Forward-Looking Statements

The discussion under this caption Management s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this document includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact, including statements regarding guidance (including our expectations for the fourth quarter and full year of 2012 set forth under the heading Outlook below), business and industry prospects or future results of operations or financial position, made in this Quarterly Report on Form 10-Q are forward-looking. Words such as anticipate, believe, could. estimate, intend. may, project, seek, should, will, and similar expressions are intended to further identify any of plan, forward-looking statements. Forward-looking statements reflect management s current expectations but they are based on judgments and are inherently uncertain. Furthermore, they are subject to risks, uncertainties and other factors, which could cause our actual results, performance or achievements to differ materially from the future results, performance or achievements expressed or implied in those forward-looking statements. Examples of these risks, uncertainties and other factors include, but are not limited to, the following:

- the impact of the worldwide economic and geopolitical environment or other conditions on the demand for cruises;
- the impact of the worldwide economic environment on our ability to generate cash flows from operations, satisfy the financial covenants required by our credit facilities, or obtain new borrowings from the credit or capital markets;
- the impact of disruptions in the global financial markets on the ability of our counterparties and others to perform their obligations to us including those associated with our loan agreements and derivative contracts;
- negative incidents concerning the Company and the cruise vacation industry, or adverse publicity, including
 those involving the health, safety and security of guests, accidents, unusual weather conditions or natural
 disasters or disruptions;
- our ability to appropriately balance our cost management strategy with our goal of satisfying guest expectations;
- failure to keep pace with developments in technology which could impair our operations or competitive position;
- the uncertainties of conducting business globally and our ability to realize the intended benefits of our investments in new markets;

- changes in operating and financing costs, including changes in foreign exchange rates, interest rates, fuel, food, payroll, airfare, insurance and security costs;
- vacation industry competition and industry overcapacity in certain markets;
- the cost of or changes in tax, environmental, labor, health, safety, security and other laws and regulations affecting our business;

27