

Vale S.A.
Form 6-K
July 28, 2016
Table of Contents

United States
Securities and Exchange Commission

Washington, D.C. 20549

FORM 6-K

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16

of the

Securities Exchange Act of 1934

For the month of

July 2016

Vale S.A.

**Avenida das Américas, No. 700 Bloco 8, Sala 218
22640-100 Rio de Janeiro, RJ, Brazil**

(Address of principal executive office)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Edgar Filing: Vale S.A. - Form 6-K

(Check One) Form 20-F Form 40-F

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1))

(Check One) Yes No

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7))

(Check One) Yes No

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

(Check One) Yes No

(If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b). 82- .)

Table of Contents

Table of Contents:

Press Release
Signature Page

68

Table of Contents

VALE S PERFORMANCE IN 2Q16

Table of Contents

www.vale.com

vale.ri@vale.com

App Vale Investors & Media

iOS: <https://itunes.apple.com/us/app/vale-investor-media-english/id1087126847?ls=1&mt=8>

Android: <https://play.google.com/store/apps/details?id=com.theirapp.valeeg>

Tel.: (55 21) 3485-3900

Investor Relations Department

André Figueiredo

Carla Albano Miller

Fernando Mascarenhas

Andrea Gutman

Bruno Siqueira

Claudia Rodrigues

Denise Caruncho

Mariano Szachtman

Renata Capanema

BM&F BOVESPA: VALE3, VALE5

NYSE: VALE, VALE.P

EURONEXT PARIS: VALE3, VALE5

LATIBEX: XVALO, XVALP

Edgar Filing: Vale S.A. - Form 6-K

Except where otherwise indicated the operational and financial information in this release is based on the consolidated figures in accordance with IFRS and, with the exception of information on investments and behavior of markets, quarterly financial statements are reviewed by the company's independent auditors. The main subsidiaries that are consolidated are the following: Companhia Portuária da Baía de Sepetiba, Companhia Minera Miski Mayo S.A.C., Mineração Corumbaense Reunida S.A., Minerações Brasileiras Reunidas S.A., Salobo Metais S.A., Vale International Holdings GmbH, Vale Canada Holdings Inc., Vale Canada Limited, Vale Fertilizantes S.A., Vale International S.A., Vale Malaysia Minerals Sdn. Bhd., Vale Manganês S.A., Vale Moçambique S.A., Vale Nouvelle-Calédonie S.A.S. and Vale Shipping Holding Pte. Ltd.

Table of Contents

Contents

<u>Vale's performance in 2016</u>	4
<u>Operating revenues</u>	9
<u>Costs and expenses</u>	11
<u>Adjusted earnings before interest, taxes, depreciation and amortization</u>	14
<u>Net income</u>	15
<u>Investments</u>	23
<u>Free cash flow</u>	29
<u>Debt indicators</u>	30
<u>Performance of the business segments</u>	32
<u>Ferrous minerals</u>	33
<u>Base metals</u>	45
<u>Coal</u>	55
<u>Fertilizer nutrients</u>	59
<u>Conference call and webcast</u>	62

Table of Contents

Vale's performance in 2Q16

Rio de Janeiro, July 28, 2016 – Vale S.A. (Vale) delivered a sound operational performance in 2Q16, reaching several production records for a second quarter, namely: (i) Carajás iron ore production of 36.5 Mt; (ii) nickel production of 78.5 kt, (iii) copper production of 105.6 kt; and (iv) gold production of 109,000 oz.

Net revenues totaled US\$ 6.626 billion in 2Q16, increasing US\$ 907 million vs. 1Q16 as a result of higher sales volumes of iron ore fines (US\$ 462 million) and higher sales prices for iron ore fines (US\$ 129 million) and pellets (US\$ 98 million).

Costs and expenses increased to US\$ 5.287 billion in 2Q16 from the US\$ 4.565 billion recorded in 1Q16, mainly due to the impact of higher sales volumes (US\$ 457 million) and exchange rate (US\$ 283 million), being partially offset by cost reduction initiatives (US\$ 165 million).

Adjusted EBITDA was US\$ 2.383 billion in 2Q16, 18.9% higher than in 1Q16 mainly driven by Ferrous Minerals (US\$ 398 million) and Base Metals (US\$ 47 million). Adjusted EBITDA margin was 36.0% in 2Q16, increasing from the 35.1% recorded in 1Q16.

Adjusted EBITDA amounted to US\$ 4.388 billion in 1H16 against US\$ 3.585 billion⁽¹⁾ in 1H15, increasing US\$ 803 million, despite the US\$ 860 million decrease in net operating revenues driven by lower sales prices (US\$ 1.533 billion). The increase in adjusted EBITDA was mainly driven by our efforts to reduce costs⁽²⁾ (US\$ 1.193 billion) and expenses⁽²⁾ (US\$ 564 million).

Capital expenditures totaled US\$ 1.368 billion in 2Q16, decreasing by US\$ 81 million vs. 1Q16. Investments in project execution totaled US\$ 905 million in 2Q16, with expenditures associated with the S11D project accounting for US\$ 540 million. Sustaining capex totaled US\$ 463 million in 2Q16, decreasing US\$ 66 million from the US\$ 529 million recorded in 1Q16.

Net income totaled US\$ 1.106 billion in 2Q16 vs. US\$ 1.776 billion in 1Q16, decreasing US\$ 670 million mostly as a result of a US\$ 1.038 billion Samarco related provision⁽³⁾. Underlying earnings (after adjusting net income for one-off effects) were US\$ 709 million in 2Q16, mainly after the adjustments for exchange rate (US\$ 1.960 billion), provision for Samarco liabilities (US\$ 1.038 billion) and currencies and interest rate swaps (US\$ 483 million).

(1) Net of US\$ 230 million of the goldstream transaction in 1H15.

(2) Net of depreciation

(3) For more information on the Samarco related provision, please see the section Update on Samarco Mineração S.A. of this release.

Table of Contents

Gross debt totaled US\$ 31.814 billion as of June 30th, 2016, increasing slightly from the US\$ 31.470 billion as of March 31st, 2016, mainly as a result of the impact of the appreciation of the Brazilian Real (BRL) on the translation of the BRL denominated debt into USD(4), which was partially offset by net debt payments of US\$ 375 million in 2Q16.

Net debt decreased to US\$ 27.508 billion as of June 30th, 2016 from US\$ 27.661 billion as of March 31st, 2016, with a cash balance of US\$ 4.306 billion. The decrease in net debt was mainly driven by the positive free cash flow of US\$ 761 million in 2Q16, which was partially offset by the exchange rate impact on the translation of the BRL denominated debt into USD.

EBITDA from the Ferrous Minerals business segment increased 23% in 2Q16 vs. 1Q16 driven by higher realized prices and higher sales volumes

- Adjusted EBITDA for Ferrous Minerals was US\$ 2.136 billion in 2Q16, US\$ 398 million higher than the US\$ 1.738 billion achieved in 1Q16, mainly as a result of higher realized sales prices (US\$ 262 million) and higher sales volumes (US\$ 246 million), which were partially offset by exchange rate variations (US\$ 147 million).
- Cash flow generation, simplified by measuring adjusted EBITDA less sustaining and growth capex, was US\$ 1.367 billion in 2Q16, increasing US\$ 538 million (65%) from the US\$ 829 million recorded in 1Q16.
- CFR dmt reference price for iron ore fines (ex-ROM) increased by US\$ 1.6/t from US\$ 54.7/t in 1Q16 to US\$ 56.3/t in 2Q16, equivalent to a price realization of 101% of the average Platts IODEX 62% of US\$ 55.7/t in 2Q16, whereas the combined CFR/FOB wmt price for iron ore fines (ex-ROM)(5) increased by US\$ 1.8/t from US\$ 46.5/t in 1Q16 to US\$ 48.3/t in 2Q16.
- Average Fe content of iron ore fines production decreased slightly, as planned, from 64.3% in 1Q16 to 63.6% in 2Q16, mainly in response to market demand for higher silica ores.
- C1 cash cost FOB port per metric ton for iron ore fines ex-royalties totaled US\$ 13.2/t in 2Q16, US\$ 0.9/t higher than the US\$ 12.3/t recorded in 1Q16, due to the impact of the BRL appreciation against the USD.
- C1 cash cost FOB port per metric ton of iron ore fines in BRL was R\$ 46.1/t in 2Q16, R\$ 1.4/t lower than the R\$ 47.5/t recorded in 1Q16, mainly due to improved

-
- (4) In 2Q16, from end to end, the BRL appreciated 9.8% against the USD.

 - (5) After adjusting for moisture and the effects of FOB sales on 34% of the total sales volumes

Table of Contents

operational performance, ongoing cost-cutting initiatives and increased fixed-costs dilution on seasonally higher production volumes.

- Unit maritime freight cost per iron ore metric ton was US\$ 11.8/t in 2Q16, US\$ 0.5/t higher than the US\$ 11.3/t recorded in 1Q16, mainly driven by the negative impact of higher bunker oil prices in our chartering contracts.
- Iron ore fines and pellets EBITDA break-even, measured by unit cash costs and expenses on a landed-in-China basis (and adjusted for quality, pellets margins differential and moisture, excluding ROM), increased from US\$ 28.0/dmt in 1Q16 to US\$ 28.5/dmt in 2Q16, mainly driven by (i) the impact on C1 cash cost of the appreciation of BRL against the USD (US\$ 1.2/t); (ii) higher bunker oil prices (US\$ 0.4/t); and (iii) higher royalties (US\$ 0.5/t), due to higher iron ore prices; and were partially offset by higher pellet premiums (US\$ 0.3/t) and by the dividends received from the pelletizing plants (US\$ 0.7/t)(6).
- Iron ore and pellets cash break-even on a landed-in-China basis, including sustaining capex per ton of US\$ 1.8/t, decreased from US\$ 30.9/ dmt in 1Q16 to US\$ 30.3/ dmt in 2Q16.
- Physical progress reached 90% at the S11D mine and plant, 70% at the S11D logistic sites and 92% at the S11D railway spur.

EBITDA from the Base Metals business segment increased 14% in 2Q16 vs. 1Q16 as operational improvements more than offset negative exchange rate impacts

- Nickel realized prices were positively impacted by improving premiums over the LME, increasing 4.5% in 2Q16 vs. 1Q16 vs. the 3.8% increase of LME nickel prices in the same period.
- Adjusted EBITDA was US\$ 376 million in 2Q16, US\$ 47 million higher than in 1Q16, as a result of lower costs (US\$ 50 million) and higher prices (US\$ 48 million), which offset the negative exchange rate impacts (US\$ 56 million).
- Adjusted EBITDA for VNC totaled negative US\$ 50 million in 2Q16, in line with the previous quarter and US\$ 28 million better than in 2Q15 as VNC's unit costs net of by-product credits reached US\$ 12,208/t in 2Q16, decreasing from the US\$ 20,471/t in 2Q15 and the US\$ 12,711/t in 1Q16.

(6) Dividends usually paid every 6 months (at second and fourth quarters).

Table of Contents

- Salobo's EBITDA totaled US\$ 122 million in 2Q16, decreasing US\$ 9 million from the US\$ 131 million recorded in 1Q16, mainly as a result of the negative impact of the appreciation of the BRL (US\$ 13 million).
- Salobo achieved a monthly production record of 14.6 kt of copper in concentrates in May and is expected to reach its full production capacity on a monthly basis during 2H16.

EBITDA from Coal was positively impacted by lower costs in Mozambique with the ramp-up of the Nacala Logistics Corridor

- Adjusted EBITDA was negative US\$ 110 million in 2Q16 vs. negative US\$ 93 million in 1Q16, having decreased US\$ 17 million mainly as a result of geological instability issues at Carborough Downs (US\$ 29 million).
- Production cost per ton at Nacala Port in Mozambique decreased by 39% to US\$ 103/t in 2Q16 from US\$ 168/t in 1Q16, and should further improve in the coming quarters as Nacala ramp ups and Moatize II starts up in early August.
- Total mine movement in Mozambique reached a new monthly record of 12.7 Mt in June due to higher equipment productivity and the development of new mining areas to supply the Moatize II coal handling and processing plant.

EBITDA from the Fertilizers business segment decreased, mainly driven by lower prices and the appreciation of the BRL

- Adjusted EBITDA for Fertilizers decreased to US\$ 32 million in 2Q16 from US\$ 70 million in 1Q16, mainly driven by the negative effect of the appreciation of the BRL, which impacted costs, expenses and revenues (US\$ 13 million), and by lower prices (US\$ 11 million).
- Realized prices for fertilizer nutrients decreased in 2Q16 vs 1Q16 for almost all of our products, with prices decreasing by 6.7% for Potash, 1.8% for MAP, 0.4% for TSP, 9.5% for SSP and 14.5% for phosphate rock.

The S11D project – the most important project in our history – is being commissioned and, meanwhile, we remain committed to our divestment program, having sold three very large ore carriers of 400,000 deadweight tons to ICBC Financial Leasing in 2Q16. The transaction totaled US\$ 269 million and the amount will be received in August.

Looking forward, we remain fully focused on improving our operations, maintaining our capex discipline and strengthening our balance sheet.

Table of Contents**Selected financial indicators**

US\$ million	2Q16 (A)	1Q16 (B)	2Q15 (C)	% (A/B)	% (A/C)
Net operating revenues	6,626	5,719	6,965	16	(5)
Adjusted EBIT	1,339	1,154	1,040	16	29
Adjusted EBIT margin (%)	20.2	20.2	14.9		
Adjusted EBITDA	2,383	2,005	2,213	19	8
Adjusted EBITDA margin (%)	36.0	35.1	31.8		
Net income (loss)	1,106	1,776	1,675	(38)	(34)
Underlying earnings	709	514	973	38	(27)
Underlying earnings per share on a fully diluted basis (US\$ / share)	0.14	0.10	0.19		
Total gross debt	31,814	31,470	29,773	1	7
Cash and cash equivalent	4,306	3,809	3,264	13	32
Total Net Debt	27,508	27,661	26,509	(1)	4
Total gross debt/ adjusted EBITDA (x)	4.2	4.2	3.3		
Capital expenditures	1,368	1,449	2,119	(6)	(35)

US\$ million	1H16 (A)	1H15 (B)	% (A/B)
Net operating revenues	12,345	13,205	(7)
Adjusted EBIT	2,493	1,580	58
Adjusted EBIT margin (%)	20.2	12.0	
Adjusted EBITDA	4,388	3,815	15
Adjusted EBITDA margin (%)	35.5	28.9	
Adjusted EBITDA net of the goldstream transaction in 1H15	4,388	3,585	22
Underlying earnings	1,223	294	316
Underlying earnings per share on a fully diluted basis (US\$ / share)	0.24	0.06	
Capital expenditures	2,817	4,328	(35)

Table of Contents**Operating revenues**

Net operating revenues in 2Q16 were US\$ 6.626 billion, 15.9% higher than in 1Q16. The increase in sales revenues was mainly due to higher sales volumes in iron ore fines (US\$ 462 million), and higher sales prices for iron ore fines (US\$ 129 million) and for pellets (US\$ 98 million).

The tables below show net operating revenues by destination and by business areas, with the following highlights:

- Net revenue by destination was marked by: (i) the decrease in sales to Asia from 57.4% in 1Q16 to 55.4% in 2Q16, as revenues from other regions increased more than revenues from Asia, and (ii) the increase in sales to the Middle East from 2.7% in 1Q16 to 3.6% in 2Q16.
- Contribution by business segments in 2Q16 was generally in line with 1Q16, with the Ferrous Minerals business segment representing 68.5% of Vale's total net revenues.

Net operating revenue by destination

US\$ million	2Q16	%	1Q16	%	2Q15	%
North America	511	7.7	496	8.7	574	8.2
USA	230	3.5	209	3.7	241	3.5
Canada	281	4.2	278	4.9	332	4.8
Mexico			9	0.2		
South America	994	15.0	814	14.2	1,163	16.7
Brazil	903	13.6	719	12.6	1,040	14.9
Others	91	1.4	95	1.7	123	1.8
Asia	3,668	55.4	3,281	57.4	3,618	51.9
China	2,700	40.7	2,454	42.9	2,584	37.1
Japan	405	6.1	340	5.9	417	6.0
South Korea	188	2.8	199	3.5	184	2.6
Others	376	5.7	288	5.0	433	6.2
Europe	1,137	17.2	936	16.4	1,277	18.3
Germany	358	5.4	280	4.9	381	5.5
Italy	125	1.9	115	2.0	115	1.6
Others	654	9.9	542	9.5	781	11.2
Middle East	240	3.6	152	2.7	286	4.1
Rest of the World	76	1.2	40	0.7	47	0.7
Total	6,626	100.0	5,719	100.0	6,965	100.0

Table of Contents**Net operating revenues by destination****Net operating revenue by business areas**

US\$ million	2Q16	%	1Q16	%	2Q15	%
Ferrous minerals	4,541	68.5	3,804	66.5	4,552	65.4
Iron ore fines	3,508	52.9	2,917	51.0	3,391	48.7
ROM	5	0.1	4	0.1	33	0.5
Pellets	868	13.1	753	13.2	972	14.0
Manganese ore	36	0.5	31	0.5	32	0.5
Ferroalloys	25	0.4	16	0.3	21	0.3
Others	99	1.5	83	1.5	103	1.5
Coal	145	2.2	154	2.7	146	2.1
Metallurgical coal	77	1.2	104	1.8	137	2.0
Thermal coal	68	1.0	50	0.9	9	0.1
Base metals	1,447	21.8	1,353	23.7	1,648	23.7
Nickel	710	10.7	650	11.4	874	12.5
Copper	443	6.7	435	7.6	483	6.9
PGMs	99	1.5	96	1.7	125	1.8
Gold	154	2.3	130	2.3	128	1.8
Silver	10	0.2	9	0.2	7	0.1
Others	31	0.5	33	0.6	31	0.4
Fertilizer nutrients	464	7.0	384	6.7	568	8.2
Potash	22	0.3	23	0.4	31	0.4
Phosphates	363	5.5	290	5.1	445	6.4
Nitrogen	60	0.9	58	1.0	78	1.1
Others	19	0.3	13	0.2	14	0.2
Others	29	0.4	24	0.4	51	0.7
Total	6,626	100.0	5,719	100.0	6,965	100.0

Table of Contents**Costs and expenses**

Costs and expenses increased to US\$ 5.287 billion in 2Q16 from the US\$ 4.565 billion recorded in 1Q16, representing an increase of 15.8%, mainly due to the impact of higher sales volumes (US\$ 457 million) and exchange rate variations (US\$ 283 million), partially offset by cost reduction initiatives (US\$ 165 million).

Costs and expenses

US\$ million	2Q16	1Q16	2Q15
Costs	4,795	4,249	5,186
Expenses	492	316	739
Total costs and expenses	5,287	4,565	5,925
Depreciation	927	850	988
Costs and expenses ex-depreciation	4,360	3,715	4,937

COST OF GOODS SOLD (COGS)

COGS totaled US\$ 4.795 billion(7) in 2Q16, increasing US\$ 546 million from the US\$ 4.249 billion recorded in 1Q16, as a result of higher sales volumes (US\$ 457 million) and exchange rate variations (US\$ 254 million), which were partially offset by cost reduction initiatives (US\$ 165 million).

COGS totaled US\$ 9.044 billion in 1H16, decreasing US\$ 1.310 billion from the US\$ 10.354 billion recorded in 1H15, despite the increase in volumes in most of the business segments.

Further details on cost performance are provided in the [Performance of the Business Segments](#) section.

COGS by business segment

US\$ million	2Q16	%	1Q16	%	2Q15	%
Ferrous minerals	2,579	53.8	2,169	51.1	3,035	58.5
Base metals	1,424	29.7	1,346	31.7	1,442	27.8
Coal	250	5.2	325	7.6	233	4.5
Fertilizers	482	10.1	360	8.5	441	8.5
Other products	60	1.2	49	1.2	35	0.7
Total COGS	4,795	100.00	4,249	100.0	5,186	100.0
Depreciation	866		810		882	

COGS, ex-depreciation	3,929	3,439	4,304
------------------------------	--------------	--------------	--------------

(7) COGS currency exposure in 2Q16 was as follows: 53% Brazilian Reais, 29% US dollar, 14% Canadian dollar, 3% Euros and 1% other currencies.

Table of Contents

EXPENSES

Total expenses increased 55.7% to US\$ 492 million in 2Q16 from the US\$ 316 million recorded in 1Q16, due to the increase in other expenses (US\$ 125 million), SG&A (US\$ 21 million), R&D (US\$ 18 million), and pre-operating and stoppage expenses (US\$ 12 million).

SG&A totaled US\$ 140 million in 2Q16, representing a 17.6% increase from the US\$ 119 million recorded in 1Q16, and an 11.9% decrease from the US\$ 159 million recorded in 2Q15. SG&A, net of depreciation, increased by US\$ 11 million in 2Q16 vs. 1Q16, mainly as a result of the impact of: (i) exchange rate variations (US\$ 6 million); (ii) higher personnel expenses (US\$ 3 million); (iii) higher selling expenses (US\$ 2 million) and (iv) higher services expenses (US\$ 1 million).

R&D expenses totaled US\$ 78 million in 2Q16, representing a 30.0% increase from the US\$ 60 million recorded in 1Q16 and a 33.9% decrease from the US\$ 118 million recorded in 2Q15. R&D expenses stem mostly from nickel (US\$ 21 million) and iron ore and pellets (US\$ 20 million).

Pre-operating and stoppage expenses totaled US\$ 114 million in 2Q16, representing an 11.8% increase from the US\$ 102 million recorded in 1Q16 mainly driven by the Nacala Logistic Corridor and the S11D project expenses. Pre-operating and stoppage expenses decreased 56.0% from the US\$ 259 million recorded in 2Q15.

Other operating expenses totaled US\$ 160 million in 2Q16, increasing US\$ 125 million in comparison with the US\$ 35 million recorded in 1Q16, mainly due to contingencies increase (US\$ 32 million), higher disposals and write-off of assets (US\$ 21 million), and insurance claims and externalities (US\$ 13 million). Other expenses decreased US\$ 43 million vs. 2Q15.

Total expenses decreased to US\$ 808 million in 1H16, from the US\$ 1.271 billion recorded in 1H15. After deducting the positive one-off effect of US\$ 230 million from the goldstream transaction recorded in 1Q15, expenses decreased 46.2%.

Table of Contents

Expenses

US\$ million	2Q16	%	1Q16	%	2Q15	%
SG&A ex-depreciation	107		96		125	
SG&A	140	28	119	38	159	22
Administrative	126	26	107	34	151	20
Personnel	58	12	51	16	74	10
Services	18	4	16	5	26	4
Depreciation	33	7	23	7	34	5
Others	17	3	17	5	17	2
Selling	14	3	12	4	8	1
R&D	78	16	60	19	118	16
Pre-operating and stoppage expenses (1)	114	23	102	32	259	35
VNC					116	16
Long Harbour	45	9	49	16	68	9
S11D	19	4	15	5	14	2
Moatize	9	2	1		11	1
Others	41	8	37	12	50	7
Other operating expenses	160	33	35	11	203	27
Total Expenses	492	100	316	100	739	100
Depreciation	61		40		106	
Expenses ex-depreciation	431		276		633	

(1) Includes US\$ 29 million of depreciation charges in 2Q16, US\$ 26 million in 1Q16 and US\$ 72 million in 2Q15

Table of Contents

Adjusted earnings before interest, taxes, depreciation and amortization(8)

Adjusted EBITDA was US\$ 2.383 billion in 2Q16, 18.9% higher than in 1Q16 mainly as a result of the improvement in the Ferrous Minerals EBITDA (US\$ 398 million). Adjusted EBITDA margin was 36.0% in 2Q16, improving from the 35.1% recorded in 1Q16.

Adjusted EBIT was US\$ 1.339 billion in 2Q16, 16.0% higher than in 1Q16.

Adjusted EBITDA

US\$ million	2Q16	1Q16	2Q15
Net operating revenues	6,626	5,719	6,965
COGS	(4,795)	(4,249)	(5,186)
SG&A	(140)	(119)	(159)
Research and development	(78)	(60)	(118)
Pre-operating and stoppage expenses	(114)	(102)	(259)
Other operational expenses	(160)	(35)	(203)
Adjusted EBIT	1,339	1,154	1,040
Depreciation, amortization & depletion	927	850	988
Dividends received	117	1	185
Adjusted EBITDA	2,383	2,005	2,213

Adjusted EBITDA by business area

US\$ million	2Q16	1Q16	2Q15
Ferrous minerals	2,136	1,738	1,811
Coal	(110)	(93)	(102)
Base metals	376	329	406
Fertilizer nutrients	32	70	163
Others	(51)	(39)	(65)
Total	2,383	2,005	2,213

(8) Net revenues less costs and expenses net of depreciation plus dividends received.

Table of Contents**Net income**

Net income totaled US\$ 1.106 billion in 2Q16 vs. US\$ 1.776 billion in 1Q16. The US\$ 670 million decrease was mostly driven by a Samarco related provision (US\$ 1.038 billion), which was partly offset by the improvement in the EBITDA in 2Q16 vs. 1Q16 (US\$ 378 million).

Underlying earnings (after adjusting for one-off effects) were US\$ 709 million in 2Q16, mainly after the adjustments for: (i) exchange rate variation (US\$ 1.960 billion); (ii) Samarco related provisions (US\$ 1.038 billion) and currencies and interest rate swaps (US\$ 483 million).

For more information on the Samarco related provision, please see the section [Update on Samarco Mineração S.A.](#) of this release.

Underlying earnings

US\$ million	2Q16	1Q16	2Q15
Underlying earnings	709	514	973
Items excluded from basic earnings			
Gain (loss) on fair value on non-current assets	(66)		(55)
Shareholders Debentures	(86)	(116)	361
Foreign Exchange	1,960	1,611	521
Monetary variation	(51)	(56)	(39)
Currency and interest rate swaps	483	486	243
Fair value on financial instruments	(31)	(13)	(18)
Gain (loss) on sale of investments			79
Other provisions for losses on investments	(1,038)		
Income tax over excluded items	(774)	(650)	(390)
Net Income (loss)	1,106	1,776	1,675

Net financial results showed a gain of US\$ 2.091 billion vs. a gain of US\$ 1.425 billion in 1Q16. The main components of the 2Q16 net financial results are: (i) financial expenses (-US\$ 611 million); (ii) financial revenues (US\$ 34 million); (iii) foreign exchange and monetary gains (US\$ 1.909 billion); (iv) currency and interest rate swap gains (US\$ 483 million); and (v) gains on other derivatives (US\$ 276 million), composed mainly of bunker oil derivatives gains of US\$ 148 million.

Table of Contents**Financial results**

US\$ million	2Q16	1Q16	2Q15
Financial expenses	(611)	(630)	(215)
Gross interest	(452)	(412)	(405)
Capitalization of interest	213	177	177
Tax and labour contingencies		(21)	(17)
Shareholder debentures	(86)	(116)	361
Others	(157)	(144)	(187)
Financial expenses (REFIS)	(129)	(114)	(144)
Financial income	34	60	30
Derivatives(1)	759	440	235
Currency and interest rate swaps	483	486	243
Others(2) (bunker oil, commodities, etc)	276	(46)	(8)
Foreign Exchange	1,960	1,611	521
Monetary variation	(51)	(56)	(39)
Financial result, net	2,091	1,425	532

(1) The net derivatives gains of US\$ 759 million in 2Q16 are comprised of settlement losses of US\$ 353 million and market-to-market gains of US\$ 1.112 billion.

(2) Other derivatives includes mainly bunker oil derivatives gains of US\$ 148 million

Equity income from affiliated companies

Equity income from affiliated companies was US\$ 190 million in 2Q16 vs. US\$ 156 million in 1Q16. The main contributors to equity income were CSP (US\$ 116 million), VLI (US\$ 21 million) and Aliança Geração Energia (US\$ 18 million).

Table of Contents

THE IMPACT OF BUNKER OIL HEDGING ON VALE S FINANCIAL PERFORMANCE

Vale s financial performance has been impacted by the bunker oil hedge previously contracted. The outstanding bunker oil hedge position is marked-to-market and recorded as financial results, as a proxy for future cash flow. The outstanding hedge position will be settled at the end of 2016(9).

The impact on the financial statements can be summarized as follows:

(i) In 2Q16: a positive impact of US\$ 148 million recognized in 2Q16 as financial results due to the net position of: (i) the positive impact of the mark-to-market of the open positions on June 30th, 2016; and (ii) the negative impact of the realized loss on the settlements which occurred in the quarter.

(ii) In 3Q16 and 4Q16: financial results will be impacted by the changes in the mark-to-market of the outstanding derivative position at the end of each quarter and by the gains or losses related to the settlements recorded in each

quarter.

(9) Costs are no longer impacted in 2016, since all outstanding bunker oil hedge position recorded under hedge accounting program was settled up to 4Q15.

Table of Contents

(iii) In 1Q17 and subsequent quarters: financial results will no longer be impacted since all outstanding bunker oil hedge position will be settled up to 4Q16.

Impact of bunker oil hedging on Vale's financial performance

Freight contract type	Hedge accounting	Concept Impact of derivative position in P/L statement	Current impact Impact incurred in 2Q16 P/L statement	Type of Instrument	Drivers of future impact Bunker oil derivative outstanding position (,000 tons)	Average strike price (US\$/t)
FOB	No	Impact on financial results	US\$ 148 million increase in financial results	Forward Zero Cost Collar	705 1,080	511 300 - 380

Table of Contents

EFFECTS OF CURRENCY PRICE VOLATILITY ON VALE S FINANCIAL PERFORMANCE

In 2Q16, from end to end, the Brazilian Real (BRL) appreciated 9.8% against the US Dollar (USD) from BRL 3.56/ USD as of March 31st, 2016 to BRL 3.21/ USD as of June 30th, 2016. On a quarterly average, the BRL appreciated 10.1%, from an average BRL 3.90/ USD in 1Q16 to an average BRL 3.51/ USD in 2Q16.

The end-to-end appreciation of the BRL against the USD and other currencies caused mainly non-cash gains of US\$ 2.443 billion on our earnings before taxes in 2Q16, driven by its impact on:

- The net position of the USD and other currency denominated liabilities and the USD and other currency denominated assets (accounts receivable and others) which amounted to a gain of US\$ 1.960 billion in 2Q16, recorded in the financial statements as Foreign exchange .
- The changes in fair value and the settlements of the currency swaps from the BRL and other currencies to the USD, which caused one-off gains of US\$ 483 million.

The BRL appreciation on a quarterly average brought negative impacts to Vale s cash flows. In 2Q16 most of our revenues were denominated in USD, while our COGS were 53% denominated in BRL, 29% in USD and 14% in Canadian dollars (CAD) and about 60% of our capital expenditures were denominated in BRL. The appreciation of the BRL and of other currencies in 2Q16 increased our costs and expenses by US\$ 283 million.

Table of Contents

Update on Samarco Mineração S.A. (Samarco)

Historical Events

Following the Samarco dam failure on November 5th, 2015, the Brazilian mining authority (DNPM) and the State Department for Environment and Sustainable Development of Minas Gerais (SEMAD) ordered the suspension of Samarco's operations.

On March 2nd, 2016, Samarco and its shareholders, Vale and BHP Billiton Brasil Ltda. (BHPB), entered into an agreement in connection with the R\$ 20.2 billion lawsuit (Agreement) with the Federal Government, the States of Espírito Santo and Minas Gerais and other governmental authorities (Brazilian Authorities) for the implementation of remediation and compensation programs for the areas and communities impacted by the Samarco dam failure. The Agreement does not establish assumption of civil, criminal or administrative responsibilities related to Samarco dam failure.

Under the Agreement, Samarco, Vale and BHPB agreed to establish a Foundation to develop and execute the abovementioned programs, to be funded by Samarco as follows: R\$ 2.0 billion (US\$ 623 million) in 2016, R\$ 1.2 billion (US\$ 374 million) in 2017 and R\$ 1.2 billion (US\$ 374 million) in 2018. Amounts that Samarco already spent on remediation and compensation will be deducted from its funding obligations. From 2019 to 2021, annual contributions to the Foundation will range from R\$ 800 million (US\$ 249 million) to R\$ 1.6 billion (US\$ 498 million), and will be set based on the programs approved for each year. From 2022 onwards, Samarco will provide the necessary funds in order to complete the remaining remediation and compensation programs approved for each relevant year. The Foundation will allocate an annual amount of R\$ 240 million (US\$ 75 million) for a period of 15 years to implement the compensation and remediation programs, with these annual amounts already included in the abovementioned annual contributions for the first six years. Through the end of 2018, the Foundation will also set aside R\$ 500 million (US\$ 156 million) for basic sanitation programs in the affected areas, as follows: R\$ 50 million in 2016, R\$ 200 million in 2017 and R\$ 250 million in 2018.

The term of the Agreement is 15 years, renewable for successive one-year periods until all its obligations have been fulfilled.

Under the terms of the Agreement, in the event of Samarco not meeting its funding obligations with the Foundation, both Vale and BHPB will provide funds to the Foundation in proportion to their current shareholding stakes in Samarco (50%).

On June 28th, 2016, the Foundation was established by Samarco and its shareholders, with commencement date planned for August 1st, 2016.

Table of Contents

The Agreement is already effective among the parties, though its judicial ratification is suspended. There is no assurance as to whether or when the court will ratify the Agreement. Vale understands that the Agreement establishes effective long-term programs to remediate and compensate for the impacts of the Samarco dam failure.

Potential resumption of Samarco's operation

Samarco is currently unable to conduct its mining and processing activities. On June 23, 2016, Samarco filed the Environmental Impact Study and the Environment Impact Report (EIA / RIMA) in the State Department for Environment and Sustainable Development of Minas Gerais (SEMAD). These studies are part of the licensing process for the use of exhausted pits for tailings disposal.

Given the current status of the licensing process, Samarco cannot make a reliable estimation of how and when its operations will be resumed. Nonetheless, Samarco's current assessment is that the probability of resuming operations in 2016 is highly unlikely.

Samarco's free cash flow projection and its impact on Vale's Financial Statements

Due to the reduced likelihood of resuming operations in 2016 changed substantially Samarco's future cash flow projections. Nonetheless, Samarco and its shareholders still expect Samarco to generate a significant portion of the funds required to meet its obligations as per the Agreement.

Due to current uncertainties on the licensing process, Vale provisioned an amount of R\$ 3.733 billion (US\$ 1.163 billion), equivalent to the present value of its estimated secondary responsibility under the Agreement, in its interim financial statements as of June 30 2016 under "Other results in associates and joint ventures". Given Samarco's current cash flow projections, it is likely that its shareholders will be called upon to fulfill its obligations under the Agreement and, therefore, Vale expects to contribute about US\$ 150 million to the Foundation in 2H16, with this amount offset against the abovementioned R\$ 3.7 billion provision.

In addition, Vale intends to make available short-term facilities of up to US\$ 100 million to Samarco to support its operations, without undertaking an obligation to Samarco. Funds will be released on an as-needed basis and will be subject to Samarco achieving certain milestones. Likewise, BHPB will make available similar short-term facilities.

Vale will carry out frequent reassessment of the key assumptions used by Samarco and revise the abovementioned provision in a timely manner to reflect new facts and circumstances in its financial statements.

Table of Contents

Contingencies related to Samarco dam failure

Vale and certain of its officers have been named as defendants in putative securities class action suits in federal court in New York brought by holders of Vale's American Depositary Receipts under U.S. federal securities laws. The lawsuits allege that Vale made false and misleading statements or omitted to make disclosures concerning the risks and dangers of the operations of Samarco's Fundão dam and the adequacy of its related programs and procedures. The plaintiffs have not specified an amount of alleged damages in these actions. Vale intends to vigorously mount a full defense against the allegations.

On May 3, 2016, the Federal Prosecution Office filed a public civil action against Samarco and its shareholders, presenting several demands such as the: (i) adoption of measures for mitigating the social, economic and environmental impacts resulting from the Fundão dam failure and other emergency measures; (ii) payment of compensation to the community; and (iii) payment for collective moral damage. The initial action value claimed by the Federal Prosecution Office is R\$ 155 billion (US\$ 48 billion).

In addition, Samarco and its shareholders were named as a defendant in several other lawsuits brought by individuals, corporations and governmental entities seeking damages for material or personnel damages.

All lawsuits and petitions are at very early stages, thus it is not possible to determine a range of outcomes and/or reliable estimates of the potential exposure at this time. No contingent liability was quantified and no provision was recognized.

Table of Contents

Investments

Capital expenditures totaled US\$ 1.368 billion in 2Q16 with US\$ 905 million in project execution and US\$ 463 million in sustaining capital. Capital expenditures decreased US\$ 81 million vs. the US\$ 1.449 billion spent in 1Q16.

Project Execution and Sustaining by business area

US\$ million	2Q16	%	1Q16	%	2Q15	%
Ferrous minerals	767	56.1	917	63.3	1,277	60.3
Coal	159	11.6	133	9.1	389	18.3
Base metals	232	17.0	269	18.6	372	17.5
Fertilizer nutrients	68	4.9	39	2.7	49	2.3
Power generation	16	1.2	26	1.8	24	1.1
Steel	126	9.2	65	4.5	6	0.3
Others					1	
Total	1,368	100.0	1,449	100.0	2,119	100.0

Evolution of capital expenditures

(US\$ million)

Project execution

The Ferrous Minerals and the Coal business segments accounted for about 67% and 16%, respectively, of the total investment in project execution in 2Q16. CSP accounted for 14% of the project execution capex.

Table of Contents**Project execution by business area**

US\$ million	2Q16	%	1Q16	%	2Q15	%
Ferrous minerals	608	67.1	701	76.2	1,001	69.9
Coal	140	15.5	118	12.9	384	26.8
Base metals	1	0.1	2	0.3	11	0.8
Fertilizer nutrients	14	1.6	7	0.8	7	0.5
Power generation	16	1.7	26	2.8	24	1.7
Steel	126	13.9	65	7.1	6	0.4
Total	905	100.0	920	100.0	1,434	100.0

FERROUS MINERALS

About 89% of the US\$ 608 million invested in Ferrous Minerals in 2Q16 relates to the S11D project and the expansion of its associated infrastructure (US\$ 540 million).

S11D Plant Screening, crushing and patios

S11D (including mine, plant and associated logistics - CLN S11D) achieved combined physical progress of 79% in 2Q16 with 90% progress at the mine site and 70% at the logistic infrastructure sites. The duplication of the railway reached 54% physical progress with 243 Km delivered. The railway spur reached 92% physical progress and the on-shore port started up.

Table of Contents

S11D Logistics Port offshore

COAL

Investments in the Moatize II project totaled US\$ 37 million in 2Q16. Moatize II showed physical progress of 99% in 2Q16 with the hot commissioning of the handling system being completed. Start-up is expected by early August.

Table of Contents

Description and status of main projects

Project	Description	Capacity (Mtpy)	Status
Ferrous Minerals projects			
Carajás Serra Sul S11D	<ul style="list-style-type: none"> Development of a mine and processing plant, located in the Southern range of Carajás, Pará, Brazil. 	90	<ul style="list-style-type: none"> Cold commissioning on the mine site initiated Cold commissioning of the long distance conveyor belt and plant in progress Delivery of the electrocenters of the mine 79% completed
CLN S11D	<ul style="list-style-type: none"> Duplication of 570 km railway, with construction of rail spur of 101 km. Acquisition of wagons, locomotives, and onshore and offshore expansions at PDM maritime terminal. 	(80)(a)	<ul style="list-style-type: none"> Pre stripping of Systems 3 and 4 concluded Duplication of the railway reached 54% physical progress, totaling 243 Km delivered Railway spur connection to EFC Railway concluded Onshore port start up initiated Offshore expansion achieved 89% physical progress
Coal Projects			
Moatize II	<ul style="list-style-type: none"> New pit and duplication of the Moatize CHPP, as well as of all related infrastructure in Tete, Mozambique. 	11	<ul style="list-style-type: none"> Hot commissioning of the handling system ongoing

(a) Net additional capacity

Progress indicators(10)

Project	Capacity (Mtpy)	Estimated start-up	Executed capex (US\$ million)		Estimated capex (US\$ million)		Physical progress
			2016	Total	2016	Total	
Ferrous minerals projects							
Carajás Serra Sul S11D	90	2H16	495	4,908	890	6,405(b)	90%
CLN S11D	230 (80)(a)	1H14 to 2H18	682	4,851	1,154	7,850(c)	70%
Coal projects							
Moatize II	11	2H16	66	1,971	134(d)	2,068(e)	99%

(a) Net additional capacity.

(b) Original capex budget of US\$ 8.089 billion.

(c) Original capex budget of US\$ 11.582 billion .

(d) There was an increase of US\$ 29 million in the 2016 budget.

(e) Original capex of US\$ 2.068 billion plus US\$ 0.45 billion of rolling stock.

(10) Pre-operating expenses were not included in the estimated capex for the year, although included in the total estimated capex column, in line with Vale's Board of Directors approvals. Estimated capex for the year is only reviewed once a year.

Table of Contents

CSP, Vale's co-investment in partnership with Dongkuk and Posco in a steel slab plant project with nominal capacity of 3.0 Mtpy(11), started its ramp-up in 2Q16. Vale's share of the total executed capex is US\$ 1.241 billion, with US\$ 123 million spent in 2Q16 and no further capital will be disbursement expected from shareholders. Vale will deliver all iron ore required for CSP steel production.

Sustaining capex

Sustaining capital decreased from US\$ 529 million in 1Q16 to US\$ 463 million in 2Q16. The Base Metals and Ferrous Minerals business segment accounted for 50% and 34%, respectively, of the total sustaining capex in 2Q16.

Sustaining capital for the Ferrous Minerals business segment included, among others: (i) the replacement and acquisition of new equipment (US\$ 90 million), (ii) operational enhancements (US\$ 20 million); (iii) improvement in the current standards of health and safety and environmental protection (US\$ 19 million), (iv) maintenance, improvement and expansion of tailing dams (US\$ 16 million). Maintenance of railways and ports in Brazil and Malaysia accounted for US\$ 58 million.

Sustaining investments in iron ore fines (excluding sustaining investments in pellets plants) amounted to US\$ 122 million, equivalent to US\$ 1.8/dmt of iron ore fines in 2Q16, representing a 41% decrease vs. the US\$ 2.9/dmt in 1Q16, due to: (i) the carryover of payments from 4Q15, which impacted 1Q16; (ii) the shape of the disbursement curve of sustaining investments, which is concentrated in the second half of the year; and (iii) the dilution of investments due to higher volumes. Sustaining investments for Pellets totaled US\$ 32 million, equivalent to US\$ 2.9/dmt.

Sustaining capex in the Base Metals business segment was mainly dedicated to: (i) operational enhancement (US\$ 144 million), (ii) improvement in the current standards of health and safety and environmental protection (US\$ 61 million); (iii) replacement and acquisition of new equipment (US\$ 18 million), (iv) maintenance improvements and expansion of tailing dams (US\$ 6 million).

Base Metals sustaining capex includes the ongoing investments in the Sudbury smelting unit to reduce SO₂ and particulate emissions, the Clean AER project.

(11) Vale's attributable capacity of 1.5 Mtpy.

Table of Contents**Sustaining capex by type - 2Q16**

US\$ million	Ferrous Minerals	Coal	Base Metals	Fertilizer	TOTAL
Operations	113	13	162	33	321
Waste dumps and tailing dams	16	1	6	5	28
Health and Safety	15	4	14	2	35
CSR - Corporate Social Responsibility	5		47	11	63
Administrative & Others	10	1	2	3	16
Total	159	19	231	54	463

Sustaining capex by business area

US\$ million	2Q16	%	1Q16	%	2Q15	%
Ferrous minerals	159	34.4	216	40.7	276	40.3
Coal	19	4.0	14	2.7	4	0.6
Base metals	231	50.0	267	50.5	361	52.7
Fertilizer nutrients	54	11.6	32	6.0	42	6.2
Power generation						
Others				0.1	1	0.1
Total	463	100.00	529	100.0	685	100.0

Corporate social responsibility

Investments in corporate social responsibility totaled US\$ 75 million in 2Q16, of which US\$ 51 million dedicated to environmental protection and conservation and US\$ 24 million dedicated to social projects.

Portfolio Management

Three very large ore carriers of 400,000 deadweight tons were sold to ICBC Financial Leasing in 2Q16 for US\$ 269 million with sales proceeds expected by August 2016.

Table of Contents

Free cash flow

Free cash flow was US\$ 761 million in 2Q16.

Cash generated from operations was US\$ 3.115 billion in 2Q16, with non-operational uses of cash flow stemming mainly from: (i) interest on loans (US\$ 362 million); (ii) income taxes and REFIS installments (US\$ 213 million); (iii) settlement of derivatives in the quarter (US\$ 353 million), of which US\$ 294 million related to bunker oil; and (iv) investments (US\$ 1.232 billion).

Net additions and repayments of loans were negative US\$ 375 million, with debt repayments exceeding debt additions in 2Q16.

Free Cash Flow

US\$ million

Table of Contents

Debt indicators

Gross debt totaled US\$ 31.814 billion as of June 30th, 2016, increasing slightly from the US\$ 31.470 billion as of March 31st, 2016, mainly as a result of the impact of appreciation of the BRL(12) on the translation of BRL denominated debt into USD. The exchange rate impact was partially offset by net debt repayments(13) of US\$ 375 million in 2Q16.

On June 7th, 2016 Vale issued, through its wholly owned subsidiary Vale Overseas Limited, US\$ 1.250 billion of Guaranteed Notes due in 2021 bearing a coupon of 5.875% per annum. On June 20th, 2016 Vale repaid US\$ 1.000 billion of the US\$ 3.000 billion disbursed from its Revolving Credit Lines in January 2016.

Net debt decreased by US\$ 153 million compared to the end of the previous quarter, totaling US\$ 27.508 billion based on a cash position of US\$ 4.306 billion as of June 30th, 2016. The decrease in net debt was mainly driven by the positive free cash flow of US\$ 761 million in 2Q16, and was partially offset by the impact of the exchange rate on the translation of BRL denominated debt into USD.

Debt position

Edgar Filing: Vale S.A. - Form 6-K

Gross debt after currency and interest rates swaps was 90% denominated in USD, being 31% based on floating and 69% based on fixed interest rates as of June 30th, 2016.

(12) In 2Q16, from end to end, the BRL appreciated 9.8% against the USD.

(13) Debt repayments less debt additions.

Table of Contents

Average debt maturity was 7.6 years and average cost of debt, after the above-mentioned currency and interest rates swaps, increased to 4.23% per annum on June 30th, 2016, against 4.03% per annum on March 31st, 2016. The increase of the average cost of debt was mainly driven by the partial repayment of the Revolving Credit Lines which have a cost of debt lower than Vale's average.

Interest coverage, measured by the ratio of the LTM(14) adjusted EBITDA to LTM interest payment, remained practically stable at 5.1x in 2Q16 vs. 5.2x in 1Q16.

Gross debt to LTM adjusted EBITDA remained stable at 4.2x as of June 30th, 2016 compared to March 31st, 2016.

Debt indicators

US\$ million	2Q16	1Q16	2Q15
Total debt	31,814	31,470	29,773
Net debt	27,508	27,661	26,509
Total debt / adjusted LTM EBITDA (x)	4.2	4.2	3.3
Adjusted LTM EBITDA / LTM interest expenses (x)	5.1	5.2	5.9

(14) Last twelve months.

Table of Contents**Performance of the business segments**

The Ferrous Minerals business segment accounted for 89.6% of Vale's adjusted EBITDA in 2Q16, followed by 15.8% from the Base Metals business segment, 1.3% from the Fertilizers business segment, -4.6% from the Coal business segment and -2.1% from Others.

Segment information 2Q16, as per note of financial statements

US\$ million	Net		SG&A and others(1)	Expenses		Pre operating & stoppage(1)	Dividends	Adjusted EBITDA(2)
	Revenues	Cost(1)		R&D				
Ferrous minerals	4,541	(2,228)	(171)	(20)	(46)	60	2,136	
Iron ore fines	3,508	(1,652)	(150)	(16)	(34)		1,656	
ROM	5						5	
Pellets	868	(459)	(19)	(4)	(9)	60	437	
Others ferrous	99	(64)	(3)				32	
Mn & Alloys	61	(53)	1		(3)		6	
Coal	145	(237)	(6)	(3)	(9)		(110)	
Base metals	1,447	(1,013)	(11)	(22)	(25)		376	
Nickel(3)	1,050	(776)	(2)	(21)	(25)		226	
Copper(4)	397	(237)	(9)	(1)			150	
Fertilizer nutrients	464	(396)	(29)	(6)	(4)	3	32	
Others	29	(55)	(52)	(26)		54	(51)	
Total	6,626	(3,929)	(269)	(78)	(84)	117	2,383	

(1) Excluding depreciation and amortization

(2) Excluding non-recurring effects

(3) Including copper and by products from our nickel operations

(4) Including by products from our copper operations

Table of Contents

Ferrous minerals

Adjusted EBITDA of the Ferrous Minerals business segment was US\$ 2.136 billion in 2Q16, US\$ 325 million higher than in 2Q15, despite the negative impact of lower sales prices (US\$ 264 million), which were offset by exchange rate (US\$ 203 million), the positive impacts of lower bunker oil prices (US\$ 162 million) and real gains in competitiveness (US\$ 257 million).

Gains in competitiveness were based mainly on: (i) marketing and commercial initiatives (US\$ 68 million); (ii) higher sales volumes (US\$ 47 million); and (iii) ongoing cost reduction initiatives(15) (US\$ 142 million).

Year-on-year EBITDA variation 2Q16 vs. 2Q15 Ferrous Minerals business segment

Iron ore

EBITDA

Edgar Filing: Vale S.A. - Form 6-K

Adjusted EBITDA of iron ore fines was US\$ 1.656 billion in 2Q16, 17.5% higher than in 1Q16, mainly as a result of higher sales volumes (US\$ 241 million) and higher realized sales prices (US\$ 129 million), which were partially offset by the negative impacts of the appreciation of the BRL against the USD (US\$ 106 million) and higher costs(16) (US\$ 36 million).

(15) Including the positive impact of renegotiations of chartering freight contracts

(16) After excluding the effects of higher volumes and exchange rate variations.

Table of Contents**SALES REVENUES AND VOLUME**

Net sales revenues of iron ore fines, excluding pellets and Run of Mine (ROM), amounted to US\$ 3.508 billion in 2Q16 vs. US\$ 2.917 billion in 1Q16, as a result of higher sales volumes (US\$ 462 million) and higher iron ore fines sales prices (US\$ 129 million) in 2Q16 vs. 1Q16.

Production, including third party purchases and excluding Samarco's attributable production, reached 86.8 Mt in 2Q16, 9.3 Mt higher than in 1Q16, mainly due to the good performance at the Northern System and weather related seasonality.

Sales volumes of iron ore fines reached 72.7 Mt in 2Q16 vs. 62.7 Mt in 1Q16, 15.9% and 8.1% higher than in 1Q16 and 2Q15, respectively, with iron ore inventory increasing by 1.4 Mt as a result of: (i) production and acquisition of ore from third parties of 86.8 Mt; (ii) deduction of 11.0 Mt of iron ore fines used for the production of pellets; (iii) adjustment of iron ore inventories(17) of 1.3 Mt; (iv) sales of iron ore fines of 72.7 Mt; and (v) deduction of 0.4 Mt of ROM sales.

CFR sales of iron ore fines increased from 43.7 Mt in 1Q16 to 48.0 Mt in 2Q16, representing 66% of all iron ore fines sales volumes in 2Q16 and staying in line with the share of CFR sales in 1Q16. The increase was mainly due to the effects of seasonally higher production volumes in 2Q16.

ROM sales totaled 0.4 Mt in 2Q16, remaining in line with the 0.5 Mt recorded in 1Q16.

Net operating revenue by product

US\$ million	2Q16	1Q16	2Q15
Iron ore fines	3,508	2,917	3,391
ROM	5	4	33
Pellets	868	753	972
Manganese & Ferroalloys	61	47	53
Others	99	83	103
Total	4,541	3,804	4,552

Volume sold

'000 metric tons	2Q16	1Q16	2Q15
Iron ore fines	72,678	62,744	67,230
ROM	405	520	4,181
Pellets	11,388	11,130	12,231
Manganese ore	354	515	385

Ferrous alloys	36	25	23
----------------	----	----	----

(17) Iron ore inventories are periodically adjusted downwards due to moisture and handling during its processing phases.

Table of Contents

REALIZED PRICES

Iron ore sales in 2Q16 were distributed across three pricing systems: (i) 52% based on the current quarter, month and daily spot prices, including provisional price sales that were settled within the quarter; (ii) 34% based on provisional prices with settlement price based on the market price defined on the delivery date, in which case prices had not yet been settled at the end of the quarter; and (iii) 14% linked to past prices (quarter-lagged).

Vale's CFR dmt reference price for iron ore fines (ex-ROM) increased by US\$ 1.6/t from US\$ 54.7/t in 1Q16 to US\$ 56.3/t in 2Q16, equivalent to a price realization of 101% of the average Platts IODEX 62% of US\$ 55.7/t in 2Q16.

Vale's CFR/FOB wmt price for iron ore fines (ex-ROM) increased by US\$ 1.8/t from US\$ 46.5/t in 1Q16 to US\$ 48.3/t in 2Q16, after adjusting for moisture and the effect of FOB sales, which accounted for 34% of the total sales volumes in 2Q16.

Price realization in 2Q16 was impacted by:

- Provisional prices set at the end of 1Q16 at US\$ 51.7/t, which were later adjusted based on the price of delivery in 2Q16, positively impacted prices in 2Q16 by US\$ 2.0/t compared to US\$ 2.3/t in 1Q16, as a result of the higher realized prices in the beginning of 2Q16.
- Provisional prices set at the end of 2Q16 at US\$ 52.7/t vs. the IODEX average of US\$ 55.7/t in 2Q16 negatively impacted prices in 2Q16 by US\$ 1.0/t compared to a positive impact of US\$ 1.5/t in 1Q16.
- Quarter-lagged contracts, priced at US\$ 46.4/t based on the average prices for Dec-Jan-Feb negatively impacted prices in 2Q16 by US\$ 1.2/t compared to a positive impact of US\$ 0.4/t in 1Q16.

Iron ore sales of 24.9 Mt, or 34% of Vale's sales mix, were recorded under the provisional pricing system, which was set at the end of 2Q16 at US\$ 52.7/t. The final prices of these sales and the required adjustment to sales revenues will be determined and recorded in 3Q16.

Table of Contents**Price realization iron ore fines****Average prices**

US\$/ metric ton	2Q16	1Q16	2Q15
Iron ore - Metal Bulletin 65% index	59.99	50.96	66.02
Iron ore - Platts 62% IODEX	55.70	48.30	58.45
Iron ore fines CFR reference price (dmt)	56.30	54.67	61.50
Iron ore fines CFR/FOB realized price (wmt)	48.30	46.50	50.44
ROM	12.35	8.02	7.89
Pellets CFR/FOB (wmt)	76.20	67.65	79.47
Manganese ore	103.13	60.56	82.24
Ferroalloys	690.36	648.96	951.61

COSTS

Costs for iron ore fines amounted to US\$ 1.652 billion (or US\$ 1.902 billion with depreciation charges) in 2Q16. Costs increased by US\$ 36 million vs. 1Q16, after adjustments for the effects of higher sales volumes (US\$ 221 million) and exchange rate variations (US\$ 86 million). The

increase was mainly driven by higher bunker oil prices (US\$ 37 million) and royalties (US\$ 32 million), which were partly offset by savings in C1 cash costs.

Table of Contents**IRON ORE COGS - 1Q16 x 2Q16**

US\$ million	1Q16	Volume	Variance drivers		Total Variation 1Q16 x 2Q16	2Q16
			Exchange Rate	Others		
Personnel	145	26	17	(34)	9	154
Outsourced services and Materials	199	35	23	(34)	24	223
Energy (Electricity, diesel & gas)	99	18	12	(2)	28	127
Maintenance	231	41	27	11	79	310
Maritime freight	461	73		37	110	571
Other operational	174	28	7	58	93	267
Total costs before depreciation and amortization	1,309	221	86	36	343	1,652
Depreciation	220	38	21	(29)	30	250
Total	1,529	259	107	7	373	1,902

Maritime freight costs, which are fully accrued as cost of goods sold, totaled US\$ 571 million in 2Q16, having increased US\$ 37 million vs. 1Q16 after adjustments for higher volumes (US\$ 73 million). There was no negative impact from the bunker oil hedge position as the hedge accounting program terminated in 2015.

Unit maritime freight cost per iron ore metric ton was US\$ 11.8/t in 2Q16, US\$ 0.5/t higher than the US\$ 11.3/t recorded in 1Q16. The increase was mainly driven by the negative impact of higher bunker oil prices in our chartering contracts, which was partly offset by the renegotiation of freight contracts. Vale's average bunker oil price increased from US\$ 178.0/t in 1Q16 to US\$ 197.0/t in 2Q16.

Other operational costs for iron ore fines net of depreciation, amounted to US\$ 267 million, increasing by US\$ 58 million vs. 1Q16, after adjustments for the effects of higher sales volumes (US\$ 28 million) and exchange rate variations (US\$ 7 million). The increase was mainly driven by the impact of higher iron ore prices on royalties and acquisitions from third party ore.

C1 CASH COST

Total iron ore fines C1 cash cost at the port (mine, plant, railroad and port, ex-royalties) was US\$ 1.051 billion after deducting depreciation of US\$ 250 million, iron ore maritime freight costs of US\$ 571 million and distribution costs of US\$ 30 million.

C1 cash cost FOB port per metric ton for iron ore fines ex-royalties totaled US\$ 13.2/t in 2Q16, US\$ 0.9/t higher than the US\$ 12.3/t recorded in 1Q16, mostly due to the impact of the BRL appreciation against the USD (US\$1.2/t), which was partly offset by cost saving initiatives.

C1 cash cost FOB port per metric ton of iron ore fines in BRL was R\$ 46.1/t in 2Q16, R\$ 1.4/t lower than the R\$ 47.5/t recorded in 1Q16, despite the inflationary pressures in Brazil. The

Table of Contents

reduction in costs was mainly due to improvements in operational productivity, cost-cutting initiatives and the increased fixed-costs dilution on seasonally higher production volumes.

Iron Ore Fines Costs and Expenses in BRL

R\$/t	2Q16	1Q16	2Q15
Costs(1)	46.1	47.5	50.0
Expenses(1)	9.7	12.2	11.4
Total	55.8	59.7	61.4

(1) Net of depreciation

Evolution of C1 Cash Cost(1) per ton in BRL**EXPENSES**

Iron ore expenses, net of depreciation, amounted to US\$ 200 million in 2Q16, remaining in line with the US\$ 199 million recorded in 1Q16. SG&A and other expenses totaled US\$ 150 million in 2Q16, remaining in line with the US\$ 156 million recorded in 1Q16. R&D amounted to US\$ 16 million, increasing US\$ 5 million vs. 1Q16, following the regular seasonality of expenditures. Pre-operating and stoppage expenses, net of depreciation, amounted to US\$ 34 million and remained in line with the US\$ 32 million recorded in 1Q16.

Table of Contents**Iron ore fines cash cost and freight**

	2Q16	1Q16	2Q15 ¹
Costs (US\$ million)			
COGS, less depreciation and amortization	1,652	1,309	1,944
Distribution costs	30	22	22
Maritime freight costs	571	461	703
Bunker oil hedge			86
FOB at port costs (ex-ROM)	1,051	826	1,133
FOB at port costs (ex-ROM and ex-royalties)	958	774	1,054
Sales volumes (Mt)			
Total iron ore volume sold	73.1	63.3	71.4
Total ROM volume sold	0.4	0.5	4.2
Volume sold (ex-ROM)	72.7	62.7	67.2
% of CFR sales	66.0%	65.0%	58.7%
% of FOB sales	34.0%	35.0%	41.3%
Vale's iron ore cash cost (ex-ROM, ex-royalties), FOB (US\$/t)	13.2	12.3	16.2
Freight			
Volume CFR (Mt)	48.2	40.9	41.9
Vale's iron ore unit freight cost (US\$/t)	11.8	11.3	18.8
Vale's iron ore unit freight cost (ex- bunker oil hedge) (US\$/t)	11.8	11.3	16.8

(1) US\$ 16.2/t is equivalent to US\$15.8/t reported in 2Q15 after adjusting for the new allocation criteria for ICMS (US\$ 0.6/t) and Distribution Costs (-US\$ 0.4/t) as described in the box "Managerial Allocation Changes" in pages 45-46 of the 4Q15 Earnings Release. Additional adjustment was made to include the cost of Third Party Ore Purchases (US\$ 0.2/t) to our C1 costs.

Evolution of iron ore fines cash cost, freight and expenses

Table of Contents

Evolution of iron ore fines sustaining per ton

US\$/dmt

Iron ore pellets

Adjusted EBITDA for pellets in 2Q16 was US\$ 437 million, 47.6% higher than in 1Q16, mainly as a result of the positive impacts of higher sales prices (US\$ 98 million) and higher dividends received from the leased pelletizing plants (US\$ 60 million), which were partially offset by the negative impact of exchange rate variations (US\$ 31 million) and higher expenses (US\$ 10 million).

Dividends received from the leased pelletizing plants are an integral part of the business and are usually paid every 6 months (at second and fourth quarters). The volatility of iron ores prices and pellet premiums influences the dividends received, as dividends are based on a predetermined formula varying according to market prices.

Dividends received from pelletizing plants (excluding Samarco)

US\$ million	2Q14	4Q14	2Q15	4Q15	2Q16
Dividends received	42.0	27.0	30.3	22.0	60.0

Net sales revenues for pellets amounted to US\$ 868 million in 2Q16, increasing US\$ 115 million from the US\$ 753 million recorded in 1Q16 as a result of higher sales prices, which increased from US\$ 67.7 per ton in 1Q16 to US\$ 76.2 per ton in 2Q16, and higher sales volumes, which increased from the 11.1 Mt recorded in 1Q16 to 11.4 Mt in 2Q16.

Production reached 10.0 Mt in 2Q16, 1.5 Mt lower than in 1Q16 mainly as a result of: (i) the halt of the Fábrica pelletizing plant, due to delays in obtaining environmental permits for the expansion of adjacent mines, which were granted on July 2nd, 2016; and (ii) the scheduled maintenance stoppages at the Tubarão plants in 2Q16.

Table of Contents

CFR pellet sales of 1.9 Mt in 2Q16 represented 17% of total pellets sales and were 0.1 Mt higher than in 1Q16. FOB pellet sales increased from 9.3 Mt in 1Q16 to 9.5 Mt in 2Q16.

Pellet CFR/FOB prices increased by US\$ 8.6/t, whereas the Platt's IODEX iron ore reference price (CFR China) increased by US\$ 7.4/t in the quarter, as a result of better quality and higher premiums in the quarter.

Pellet costs totaled US\$ 459 million (or US\$ 539 million with depreciation charges) in 2Q16. Costs decreased by US\$ 18 million vs. 1Q16 after adjusting for the effects of higher volumes (US\$ 11 million) and exchange rate variations (US\$ 29 million).

The decrease in pellets costs was mainly a result of lower fuel and natural gas costs (US\$ 13 million) and personnel costs (US\$ 4 million).

Pre-operating and stoppage expenses for pellets were US\$ 9 million in 2Q16, being US\$ 5 million higher than in 1Q16 mainly due to higher stoppage expenses at the Fábrica pelletizing plant.

EBITDA unit margin for pellets ex-Samarco was US\$ 38.4/t in 2Q16, US\$ 11.8/t higher than in 1Q16.

Pellets - EBITDA ex-Samarco

	2Q16		1Q16	
	US\$ million	US\$/wmt	US\$ million	US\$/wmt
Net Revenues / Realized Price	868	76.2	753	67.7
Dividends Received (leased pelletizing plants) ex-Samarco	60	5.3		
Cash Costs (iron ore, leasing, freight, overhead, energy and other)	-459	-40.3	-437	-39.3
Expenses (SG&A, R&D and other)	-32	-2.8	-20	-1.8
EBITDA ex-Samarco	437	38.4	296	26.6

Iron ore fines and pellets cash breakeven

Iron ore fines and pellets EBITDA break-even, measured by unit cash costs and expenses on a landed-in-China basis (and adjusted for quality, pellets margins differential and moisture, excluding ROM), increased from US\$ 28.0/t in 1Q16 to US\$ 28.5/t in 2Q16 on a dry metric ton (dmt) basis, mainly driven by: (i) the impact of the appreciation of the BRL against the USD in C1 cash costs (US\$ 1.2/t); (ii) the higher bunker oil prices (US\$ 0.4/t); and (iii) higher royalties (US\$ 0.5/t), with the increase in iron ore prices. The increase was partially offset by higher pellet premiums (US\$ 0.3/t) and by the dividends received from the pelletizing plants (US\$ 0.7/t), which are usually paid every six months.

Edgar Filing: Vale S.A. - Form 6-K

Iron ore and Pellets cash break-even on a landed-in-China basis, including sustaining capex per ton of US\$ 1.8/t, decreased from US\$ 30.9/t in 1Q16 to US\$ 30.3/t in 2Q16 on a dmt basis.

Table of Contents**Iron ore and pellets cash breakeven landed in China(1)**

US\$/t	2Q16	1Q16	2Q15
Vale's iron ore cash cost (ex-ROM, ex-royalties), FOB (US\$/t)	13.2	12.3	16.2
Iron ore fines freight cost (ex-bunker oil hedge)	11.8	11.3	16.8
Iron ore fines distribution cost	0.6	0.5	0.5
Iron ore fines expenses(2) & royalties	4.0	4.0	4.0
Iron ore fines moisture adjustment	2.6	2.5	3.3
Iron ore fines quality adjustment	-1.6	-1.5	-1.8
Iron ore fines EBITDA breakeven (US\$/dmt)	30.7	29.2	39.0
Iron ore fines pellet adjustment(3)	-2.2	-1.2	-2.2
Iron ore fines and pellets EBITDA breakeven (US\$/dmt)	28.5	28.0	36.9
Iron ore fines sustaining investments	1.8	2.9	3.5
Iron ore fines and pellets cash breakeven landed in China(3) (US\$/dmt)	30.3	30.9	40.4

(1) Measured by unit cost + expenses + sustaining investment adjusted for quality

(2) Net of depreciation

(3) US\$ 0.7/t relates to the dividends received from the pelletizing plants, which are usually paid every six months.

Iron ore and pellets cash break-even on a landed-in-China basis

Manganese and ferroalloys

Adjusted EBITDA of manganese ore and ferroalloys was US\$ 6 million in 2Q16, US\$ 5 million higher than the US\$ 1 million in 1Q16, mainly due the positive impact of higher prices (US\$ 17 million), which were partially offset by the negative impact of higher costs (US\$ 6 million) and exchange rate variation (US\$ 4 million).

Net sales revenues for manganese increased to US\$ 36 million in 2Q16 from US\$ 31 million in 1Q16 mainly due to higher sales prices in 2Q16. Production of manganese ore reached 553,000 t in 2Q16 vs. 596,000 t in 1Q16 and 554,000 t in 2Q15.

Table of Contents

Net sales revenues for ferroalloys amounted to US\$ 25 million in 2Q16, increasing US\$ 9 million from the US\$ 16 million in 1Q16, due to higher sales volumes. Ferroalloys production increased to 29,000 t in 2Q16 from the 25,000 t recorded in 1Q16.

Manganese ore and ferroalloys costs totaled US\$ 53 million (or US\$ 58 million with depreciation charges) in 2Q16. Costs increased by US\$ 6 million vs. 1Q16 after adjusting for the effects of lower volumes (US\$ 3 million) and exchange rate variations (US\$ 4 million), due to higher costs in services and materials for the ferroalloys operations.

Market outlook iron ore

Iron ore Platts IODEX 62% averaged US\$ 55.7/dmt in 2Q16, decreasing 4.8% year-on-year, but increasing 15.2% quarter-on-quarter. The rebound in prices was driven by stronger Chinese downstream demand combined with low steel inventory in the supply chain.

Steel demand improved in China supported by the credit easing started in 2H15. Investments in the housing sector increased while investments in infrastructure remained stable in 1H16.

The higher steel demand boosted prices and encouraged worldwide production. Global steel production grew 6.1% quarter-on-quarter in 2Q16, supported by the 9.2% growth in Chinese steel production. Steel exports from China increased 9% in 1H16 vs. 1H15 despite the anti-dumping measures adopted by several countries.

The rise in steel production in China pushed iron ore prices upward and encouraged seaborne supply.

In 2H16, iron ore supply should be relatively higher as we move into a traditionally stronger supply period.

Volume sold by destination Iron ore and pellets

000 metric tons	2Q16	%	1Q16	%	2Q15	%
Americas	8,054	9.5	8,339	11.2	11,714	14.0
Brazil	6,291	7.4	6,536	8.8	10,167	12.2
Others	1,763	2.1	1,803	2.4	1,547	1.8
Asia	60,568	71.7	52,310	70.4	55,512	66.4
China	48,176	57.0	42,930	57.8	43,181	51.6
Japan	7,778	9.2	5,856	7.9	6,597	7.9
Others	4,614	5.5	3,524	4.7	5,734	6.9
Europe	12,893	15.3	11,488	15.5	13,360	16.0

Edgar Filing: Vale S.A. - Form 6-K

Germany	5,160	6.1	4,791	6.5	5,926	7.1
France	1,799	2.1	1,410	1.9	1,455	1.7
Others	5,934	7.0	5,287	7.1	5,979	7.1
Middle East	2,231	2.6	1,699	2.3	2,797	3.3
Rest of the World	725	0.9	441	0.6	259	0.3
Total	84,471	100.0	74,277	100.0	83,642	100.0

Table of Contents**Selected financial indicators Ferrous minerals**

US\$ million	2Q16	1Q16	2Q15
Net Revenues	4,541	3,804	4,552
Costs(1)	(2,228)	(1,851)	(2,661)
Expenses(1)	(171)	(165)	(189)
Pre-operating and stoppage expenses(1)	(46)	(39)	(38)
R&D expenses	(20)	(11)	(38)
Dividends received	60		185
Adjusted EBITDA	2,136	1,738	1,811
Depreciation and amortization	(381)	(347)	(409)
Adjusted EBIT	1,695	1,391	1,217
Adjusted EBIT margin (%)	37.3	36.6	26.7

(1) Net of depreciation and amortization

Selected financial indicators Iron ore fines

	2Q16	1Q16	2Q15
Adjusted EBITDA (US\$ million)	1,656	1,409	1,221
Volume Sold (Mt)	72.678	62.744	67.230
Adjusted EBITDA (US\$/t)	22.79	22.46	18.16

Selected financial indicators Pellets (excluding Samarco)

	2Q16	1Q16	2Q15
Adjusted EBITDA (US\$ million)	437	296	424
Volume Sold (Mt)	11.388	11.130	12.231
Adjusted EBITDA (US\$/t)	38.37	26.59	34.64

Selected financial indicators Iron ore fines and Pellets

	2Q16	1Q16	2Q15
Adjusted EBITDA (US\$ million)	2,093	1,705	1,645
Volume Sold (Mt)	84.066	73.874	79.461
Adjusted EBITDA (US\$/t)	24.90	23.08	20.70

Table of Contents**Base Metals**

Adjusted EBITDA totaled US\$ 376 million in 2Q16, increasing US\$ 47 million vs. 1Q16 mainly as a result of the positive impacts of lower costs(18) (US\$ 50 million) and higher prices (US\$ 48 million), which more than offset the negative impact of exchange rate variation (US\$ 56 million).

SALES REVENUES AND VOLUMES

Nickel sales revenues totaled US\$ 710 million in 2Q16, increasing US\$ 60 million vs. 1Q16 as a result of the positive impact of higher realized nickel prices in 2Q16 (US\$ 29 million) and higher sales volumes (US\$ 31 million). Sales volumes were 77 kt in 2Q16, 3 kt higher than in 1Q16.

Copper sales revenues totaled US\$ 443 million in 2Q16, increasing US\$ 8 million vs. 1Q16 as a result of higher copper sales volumes (US\$ 27 million) and being partially offset by the negative impact of lower realized copper prices in 2Q16 (US\$ 19 million). Sales volumes were 107 kt in 2Q16, 6 kt higher than in 1Q16.

PGMs (platinum group metals) sales revenues totaled US\$ 99 million in 2Q16, increasing US\$ 3 million vs. 1Q16. Sales volumes were 151,000 oz in 2Q16 vs. 153,000 oz in 1Q16. PGMs sales volumes decreased mainly due to lower production of palladium.

Gold sales revenues totaled US\$ 154 million in 2Q16, increasing US\$ 24 million vs. 1Q16 as a result of higher gold realized prices (US\$ 15 million) and higher sales volumes (US\$ 9 million). Sales volumes were 122,000 oz in 2Q16, 7,000 oz higher than in 1Q16.

Net operating revenue by product

US\$ million	2Q16	1Q16	2Q15
Nickel	710	650	874
Copper	443	435	483
PGMs	99	96	125
Gold	154	130	128
Silver	10	9	7
Others	31	33	31
Total	1,447	1,353	1,648

NICKEL REALIZED PRICES

Edgar Filing: Vale S.A. - Form 6-K

Nickel realized price was US\$ 9,180/t, US\$ 357/t higher than the average nickel LME price of US\$ 8,823/t in 2Q16.

(18) After adjusting for impacts of volumes.

Table of Contents

Vale's nickel products are divided in two categories, refined nickel (pellets, powder, cathode, FeNi, Utility Nickel and Tonimet) and intermediates (concentrates, matte, NiO and NHC).

Refined nickel products have greater nickel content, typically commanding a premium over the average LME nickel price, whereas nickel intermediates are less pure as they are only partially processed. Due to this difference, intermediate products are sold at a discount. The amount of the discount will vary depending on the amount of processing still required, product forms and level of impurities. The sales product mix is an important driver of nickel price realization.

Refined nickel sales accounted for 88% of total nickel sales in 2Q16 vs. 90% in 1Q16. Sales of intermediate products accounted for the balance.

The realized nickel price differed from the average LME price in 2Q16 due to the following impacts:

- Premium for refined finished nickel products averaging US\$ 612/t, with an impact on the aggregate realized nickel price of US\$ 538/t;
- Discount for intermediate nickel products averaging US\$ 1,519/t, with an impact on the aggregate realized nickel price of -US\$ 181/t.

Price realization nickel

COPPER REALIZED PRICES

Copper realized price was US\$ 4,144/t, US\$ 585/t lower than the average copper LME price of US\$ 4,729/t in 2Q16. Vale's copper products are mostly intermediate forms of copper,

Table of Contents

predominately in the form of concentrate, which is sold at a discount to the LME. These products are sold on a provisional pricing basis during the quarter with final prices determined at a future period, generally one to four months forward(19).

The realized copper price differed from the average LME price in 2Q16 due to the following impacts:

- Current period price adjustments: mark-to-market of invoices still open in the quarter based on the copper price forward curve(20) at the end of the quarter (-US\$ 22/t).
- Prior period price adjustment: variance between the price used in final invoices (and in the mark-to-market of invoices from previous quarters still open at the end of the quarter) and the provisional prices used for sales in previous quarters (-US\$ 66/t).
- TC/RCs, penalties, premiums and discounts for intermediate products (-US\$ 497/t).

Excluding the effects of prior period price adjustments and the discounts for copper intermediate products, including TC/RCs, the copper gross realized price(21) was US\$ 4,707/t in 2Q16.

Price realization copper

(19) On June 30, 2016, Vale had provisionally priced copper sales totaling 104,714 tons valued at a LME forward price of US\$ 4,800/t, subject to final pricing over the next several months.

(20) Includes a small amount of final invoices that were provisionally priced and settled within the quarter.

(21) Price to be used when comparing with other copper producers realized price.

Table of Contents

The total negative impact of the provisional pricing system (mark-to-market of open invoices and differences between provisional and final prices) on sales revenues was -US\$ 9 million as the net result of: (i) current period price adjustment for the mark-to-market of invoices still open in the quarter based on the copper price forward curve (-US\$ 22/t on 107 kt(22) of copper sales volumes, resulting in -US\$ 2 million); and (ii) prior period price adjustment based on the variance between the price used in final invoices (and in the mark-to-market of invoices from previous quarters still open at the end of the quarter) and provisional prices used in previous quarters (-US\$ 66/t on 107 kt of copper sales volumes, resulting in -US\$ 7 million).

Copper realized prices decreased 4.1% in 2Q16 vs. 1Q16, despite the increase of 1.2% in LME copper prices in the same period, mainly due to the negative impact of the provisional pricing system on sales revenues whose impact was a negative US\$ 9 million in 2Q16 vs. a positive US\$ 14 million in 1Q16.

Average prices

US\$/ metric ton	2Q16	1Q16	2Q15
Nickel - LME	8,823	8,499	13,008
Copper - LME	4,729	4,672	6,043
Nickel	9,180	8,787	13,045
Copper	4,144	4,323	4,979
Platinum (US\$/oz)	909	898	1,109
Gold (US\$/oz)	1,266	1,132	1,174
Silver (US\$/oz)	16.66	14.14	14.79
Cobalt (US\$/lb)	10.41	8.61	10.73

SALES VOLUME PERFORMANCE

Sales volumes of nickel achieved a record for a second quarter of 77 kt in 2Q16, 3 kt higher than in 1Q16 and 10 kt higher than in 2Q15.

Sales volumes of copper achieved a record for a second quarter of 107 kt in 2Q16, 7 kt higher than in 1Q16 due to higher sales volumes from Sossego and Salobo, and 10 kt higher than in 2Q15 due to the ramp-up of Salobo and higher sales of copper from our North Atlantic nickel operations.

Sales volumes of gold achieved a record of 122,000 oz in 2Q16, 7,000 oz higher than in 1Q16 and 13,000 oz higher than in 2Q15 as a result of the ongoing ramp-up of Salobo.

(22) Copper deliveries include 41,000 t in North Atlantic nickel operations and 66,000 t in South Atlantic copper operations.

Table of Contents**Volume sold**

000 metric tons	2Q16	1Q16	2Q15
Nickel operations & by products			
Nickel	77	74	67
Copper	41	44	34
Gold (000 oz)	23	23	26
Silver (000 oz)	480	459	247
PGMs (000 oz)	151	153	149
Cobalt (metric ton)	1,000	1,178	930
Copper operations & by products			
Copper	66	56	63
Gold (000 oz)	99	92	83
Silver (000 oz)	139	165	157

Costs and expenses

Costs and expenses increased to US\$ 1.071 billion in 2Q16 from US\$ 1.024 billion in 1Q16, representing an increase of 4.6%, mainly due to the impact of higher sales volumes (US\$ 55 million) and exchange rate variation (US\$ 56 million), partially offset by lower costs (US\$ 50 million) and lower expenses (US\$ 12 million).

COSTS OF GOODS SOLD (COGS)

Costs totaled US\$ 1.013 billion in 2Q16 (or US\$ 1.424 billion including depreciation). After adjusting for the effects of higher sales volumes (US\$ 54 million) and exchange rate variations (US\$ 53 million), costs decreased by US\$ 50 million vs. 1Q16, mainly due to lower costs at our Ontario operations (US\$ 42 million) and at Onça Puma (US\$ 7 million).

BASE METALS COGS - 1Q16 x 2Q16

US\$ million	1Q16(1)	Volume	Variance drivers Exchange Rate	Others	Total Variation 1Q16 x 2Q16	2Q16
Personnel	198	12	12	17	40	239
Outsourced services and Materials	325	12	12	(29)	11	336
Energy (Electricity, diesel & gas)	134	8	8	(38)	(22)	112
Third-party purchases	50			18	36	86
Maintenance	186	14	13	(12)	15	201
Maritime freight	9			(1)	(1)	8
Other operational	54	8	8	(5)	(23)	31
Total costs before depreciation and amortization	956	54	53	(50)	57	1,013

Depreciation	390	10	28	(17)	21	411
Total	1,346	64	81	(67)	78	1,424

(1) 1Q16 distribution of costs among categories was adjusted.

UNIT CASH COST

Unit cash cost in the North Atlantic Operations increased in 2Q16 due to lower copper deliveries associated with lower production and the negative impact of the exchange rate variation. Onça Puma unit cost decreased mainly due to higher production volumes despite

Table of Contents

the negative impact of exchange rates in the quarter. VNC unit costs net of by-product credits decreased from US\$ 12,711/t recorded in 1Q16 to US\$ 12,208/t recorded in 2Q16.

Sossego and Salobo unit costs increased mainly due to the negative impact of the exchange rate which was partially offset by higher gold by-product prices and volumes..

Base Metals unit cash cost of sales, net of by-product credits(1)

US\$ / t	2Q16	1Q16	2Q15
NICKEL			
North Atlantic Operations (nickel)	3,582	3,218	3,280
PTVI (nickel)	5,825	5,806	7,159
VNC(2) (nickel)	12,208	12,711	20,471
Onça Puma (nickel)	7,804	8,064	9,499
COPPER			
Sossego (copper)	2,809	2,692	2,353
Salobo (copper)	954	923	1,616

(1) North Atlantic figures include Clydach and Acton refining costs while PTVI and VNC only include standalone operations.

(2) Unit cash cost of sales include pre-operating expenses for periods prior to 1Q16.

EXPENSES

SG&A and other expenses, excluding depreciation, totalled US\$ 11 million in 2Q16, US\$ 10 million lower than in 1Q16, mainly due to the positive one-off effect of insurance proceeds from Onça Puma (US\$ 30 million), which was partially offset by higher expenses of VNC (US\$ 9 million) and Salobo (US\$ 8 million).

Pre-operating and stoppage expenses, net of depreciation, totalled US\$ 25 million, US\$ 7 million lower than in 1Q16, reflecting lower expenses at Long Harbour (US\$ 7 million). VNC costs are now fully allocated to COGS, no longer impacting pre-operating and operating expenses as of 1Q16.

Table of Contents**Performance by operation**

The breakdown of the Base Metals EBITDA components per operation is detailed below.

Base Metals EBITDA overview 2Q16

US\$ million	North Atlantic	PTVI Site	VNC Site	Sossego	Salobo	Onça Puma	Other(1)	Total Base Metals
Net Revenues	751	138	59	129	268	54	48	1,447
Costs	(482)	(107)	(99)	(96)	(141)	(47)	(42)	(1,013)
SG&A and others	2	(3)	(7)	(2)	(5)	24	(21)	(11)
R&D	(13)	(2)	(3)	(1)			(3)	(22)
Pre-operating & stoppage	(25)							(25)
EBITDA	233	26	(50)	30	122	31	(16)	376
Ni deliveries (kt)	43	20	6			6	2	77
Cu deliveries (kt)	41			25	41			107

(1) Includes the PTVI and VNC off-takes, intercompany sales and purchase of finished nickel and corporate center allocated for base metals.

EBITDA

Details of Base Metals adjusted EBITDA by operations are as follows:

(i) The North Atlantic operations EBITDA was US\$ 233 million, increasing US\$ 42 million vs. 1Q16 mainly as a result of the positive impacts of lower costs and expenses net of volume effects (US\$ 36 million) and favorable prices (US\$ 33 million), which were partially offset by the negative impact of exchange rate variation (US\$ 27 million).

(ii) PTVI s EBITDA was US\$ 26 million, increasing US\$ 17 million vs. 1Q16 mainly as a result of lower costs and expenses (US\$ 10 million), higher prices (US\$ 4 million) and higher delivery volumes (US\$ 3 million).

(iii) VNC s EBITDA was -US\$ 50 million, in line with the previous quarter of -US\$ 48 million.

(iv) Onça Puma's EBITDA was US\$ 31 million, increasing US\$ 24 million vs. 1Q16 mainly as a result of the positive one-off effect of insurance proceeds (US\$ 30 million) and also the positive impact of lower COGS (US\$ 7 million).

(v) Sossego's EBITDA was US\$ 30 million, decreasing US\$ 4 million vs. 1Q16 mainly as a result of the negative impact of exchange rate variation (US\$ 8 million).

(vi) Salobo's EBITDA was US\$ 122 million, decreasing US\$ 9 million vs. 1Q16 mainly as a result of the negative impact of exchange rate variation (US\$ 13 million).

Table of Contents**Base metals EBITDA by operation**

US\$ million	2Q16	1Q16	2Q15
North Atlantic operation(1)	233	191	261
PTVI	26	9	58
VNC	(50)	(48)	(78)
Onça Puma	31	7	21
Sossego	30	34	50
Salobo	122	131	119
Other(2)	(16)	5	(25)
Total	376	329	406

(1) Includes the operations in Canada and in the United Kingdom.

(2) Includes the PTVI and VNC off-takes, intercompany sales and purchase of finished nickel and corporate center allocation for base metals.

Base metals EBITDA per ton by operation

US\$ million	2Q16	1Q16	2Q15
North Atlantic operation(1)	5,431	4,808	6,662
PTVI	1,326	541	3,100
VNC	(7,786)	(5,393)	(10,987)
Onça Puma	5,165	1,220	3,231
Sossego	1,216	1,767	1,946
Salobo	2,995	3,488	3,218

(1) Includes the operations in Canada and in the United Kingdom. Figures divided by nickel tonnage.

Market outlook base metals**NICKEL**

LME nickel prices improved over the second quarter of 2016 to a quarterly average of US\$ 8,823/t Ni, from US\$ 8,499/t Ni in the first quarter of 2016.

Demand for nickel in 2Q16 was bolstered by Chinese stainless steel production, particularly 300-series stainless which contains 8-10% Ni. Furthermore, tight scrap markets in US and Europe have increased demand for primary nickel units despite weaker stainless steel production.

Demand for nickel in non-stainless applications remained robust particularly in the automotive and aerospace sectors, however, oil and gas applications continued to be affected by the low Brent oil price.

On the supply side, Chinese NPI production recovered in 2Q16 but continues to be down year-to-date versus 2015. Likewise, nickel ore imports into China, which feed NPI production, were down year-to-date by 26% from 2015. Imports of FeNi into China have also increased year-to-date to 62.4 kt Ni in 2016 vs. 56.3 kt in 2015 largely as a result of Indonesian nickel smelter production ramp-up. Moreover, refined nickel imports into China continued to grow

Table of Contents

January through May with 192.6 kt imported in 2016 vs. 65.2 kt in 2015. Supply outside of China remains relatively unchanged with minor production disruptions.

Exchange inventories declined during the quarter. LME inventories at the end of June stood at 379 kt declining 52 kt since end of 1Q16. Meanwhile, inventories on SHFE increased by 25 kt from 1Q16 to 98 kt by the end of June. The net impact on global exchange inventories was a decline of 27 kt from end of 1Q16 to end of 2Q16.

The market has shifted into a deficit after several years of consecutive surplus. Inventories are trending down while premiums for non-exchange deliverable metal are improving. The nickel price is slowly recovering but is expected to remain well below the costs of much of the nickel industry, continuing to exert pressure on the cash flows of many operations.

Longer term outlook for nickel continues to be positive as the market shifts deeper into deficit and capital investment for new projects and replacement volumes is deferred within the context of declining grades. Demand is expected to pick up as global economies stabilize and continue to grow. Furthermore, increased demand from batteries for electric vehicles, which continue to see increasing and significant capital allocation from major automotive manufacturers, will likely bolster Class I nickel consumption. Class I nickel is expected to be the majority source for the production of the nickel sulphate that is used to make cathode materials for battery manufacture. Nickel based battery formulations are expected to be the predominant choice for electric vehicles over other battery formulations due to nickel's inherent high energy density properties.

COPPER

LME copper prices improved over the second quarter of 2016 to a quarterly average of US\$ 4,729/t Cu, from US\$ 4,672/t Cu in the first quarter of 2016.

Demand for copper remained relatively weak as growth in copper consuming sectors continued to be negatively impacted by the global economy, particularly the deceleration of growth in China.

On the supply side, production of Chinese refined copper is rising resulting in a pickup in copper concentrate imports and a slowing of refined imports (+4% and -30% May vs. March, respectively). There have been limited cuts to mine production since the beginning of the year.

Chinese copper smelter spot TC/RCs increased 30% from the end of 1Q16 through to end of 2Q16 due to an ample supply of new concentrates on the market. Clean concentrates reportedly commanded lower premiums during the quarter relative to last year due to less demand for blending with impure concentrates.

Table of Contents

Shanghai inventories declined 58% during the second quarter after experiencing a steady climb in Q1 2016. LME inventories were relatively flat in Q2 until 59.6 kt was added the week of June 6th, primarily to Singapore. Since this large addition, LME stocks have fallen by just under 22 kt with inventories up 32% over the quarter.

Outlook for key sectors such as property sales, air conditioner production and grid spending is expected to be a drag on the market in the second half of 2016. Ongoing tightness in scrap supply is providing some support to refined copper demand. However, lack of cuts to mine supply and a weak demand picture is expected to result in a small surplus for 2016.

The long-term outlook is expected to improve as future supply is constrained by declining ore grades and deferred capital investment.

Selected financial indicators - Base Metals

US\$ million	2Q16	1Q16	2Q15
Net Revenues	1,447	1,353	1,648
Costs(1)	(1,013)	(956)	(1,056)
Expenses(1)	(11)	(21)	(41)
Pre-operating and stoppage expenses(1)	(25)	(32)	(120)
R&D expenses	(22)	(15)	(25)
Adjusted EBITDA	376	329	406
Depreciation and amortization	(438)	(407)	(449)
Adjusted EBIT	(62)	(78)	(43)
Adjusted EBIT margin (%)	(4.3)	(5.8)	(2.6)

(1) Net of depreciation and amortization

Table of Contents

Coal

Adjusted EBITDA for the Coal business segment was negative US\$ 110 million in 2Q16, compared to negative US\$ 93 million in 1Q16. The EBITDA decrease of US\$ 17 million was mainly driven by the decrease in the Carborough Downs EBITDA (US\$ 29 million) which faced geological instability issues in 2Q16.

Net sales revenues of metallurgical coal decreased to US\$ 77 million in 2Q16 from US\$ 104 million in 1Q16, as a result of lower sales volumes (US\$ 27 million). Net sales revenues of thermal coal increased to US\$ 68 million in 2Q16 from US\$ 50 million in 1Q16 as a result of higher sales volumes (US\$ 18 million).

Sales volumes of metallurgical coal totaled 1.001 Mt in 2Q16, decreasing by 366 kt vs. 1Q16, due to lower production in Carborough Downs which experienced roof fall events in May 2016, after the completion of the longwall move. Underground mining in Carborough Downs stopped as roof consolidation and overall recovery works are underway. Sales volumes of thermal coal reached 1.767 Mt in 2Q16, 468 kt higher than in 1Q16 as a result of higher sales of thermal coal stockpiled in previous quarters with the ramp-up of the Nacala Logistics Corridor.

Realized price of metallurgical coal was US\$ 77.48/t in 2Q16, increasing by 2.0% against US\$ 75.93/t in 1Q16, below the reference prices average increase in 2Q16 vs. 1Q16. Realized prices were impacted by sales contract types which are predominantly based on lagged prices. As the average of reference prices was lower in 1Q16 compared to 2Q16, the lagged price system impacted negatively the realized prices in 2Q16. In 3Q16, the realized prices should capture the reference prices increase occurred in 2Q16. Realized price of thermal coal was US\$ 38.38/t in 2Q16, remaining in line with the US\$ 38.57/t recorded in 1Q16.

Coal costs and expenses, net of depreciation, totaled US\$ 255 million in 2Q16, increasing slightly against the US\$ 247 million recorded in 1Q16. After adjusting for the effects of higher volumes (US\$ 44 million) and exchange rate variation (US\$ 1 million), costs and expenses decreased by US\$ 37 million in 2Q16 vs. 1Q16, driven by lower costs and expenses in Mozambique (US\$ 58 million), partly offset by higher costs and expenses in Carborough Downs (US\$ 21 million) due to the roof fall events.

Quarterly performance by operation

Highlights by operation are:

Table of Contents

Australia

- Adjusted EBITDA for the Australian operations(23) was negative US\$ 10 million in 2Q16, compared to the positive US\$ 19 million in 1Q16. The decrease of US\$ 29 million vs. 1Q16 was mainly a result of the negative impacts of higher costs and expenses(24) (US\$ 21 million) and lower sales volumes (US\$ 8 million), due to the production issues in Carborough Downs.
- Costs and expenses, net of depreciation, for Carborough Downs totaled US\$ 40 million in 2Q16, increasing by US\$ 6 million vs. 1Q16. After adjusting for the effects of lower volumes and exchange rate variation (US\$ 15 million), costs and expenses increased US\$ 21 million in 2Q16 vs. 1Q16.

Mozambique

- Adjusted EBITDA for the operations in Mozambique was negative US\$ 100 million in 2Q16 compared to the negative US\$ 112 million in 1Q16. The increase of US\$ 12 million vs. 1Q16 was mainly driven by the positive impact of lower costs and expenses(25) (US\$ 58 million).
- Production cost per ton at the Nacala port decreased by 39% to US\$ 103/t in 2Q16 from US\$ 168/t in 1Q16, and should further improve in the coming quarters as Nacala and Moatize II ramp up.
- Mozambique costs and expenses, net of depreciation, amounted to US\$ 215 million in 2Q16, compared to US\$ 213 million in 1Q16. After adjusting for the impact of higher volumes (US\$ 60 million), costs and expenses decreased US\$ 58 million in 2Q16 vs. 1Q16 mainly as a result of the ramp-up of the Nacala Logistic Corridor.
- The ramp-up of the Nacala Logistics Corridor continued as planned, with 1.655 Mt being transported on the railway in 2Q16 against 761 Kt in 1Q16. Nineteen shipments (1.567 Mt) were concluded in 2Q16 compared to thirteen shipments (982 Kt) in 1Q16.
- The force majeure in the Sena-Beira railway is no longer in place as activities at the Beira Sena corridor resumed recently.

(23) Include Carborough Downs operations; Broadlea and Eagle Downs are currently in care and maintenance.

(24) After adjusting for the impacts of volumes and exchange rate variation.

(25) After adjusting for the impact of volumes.

Table of Contents**Market outlook coal**

Prices for the low volatility premium hard coking coal quarterly benchmark FOB Australia increased by 3.7% from US\$ 81/t in 1Q16 to US\$ 84/t in 2Q16. PCI benchmark prices also increased by 5.8% from US\$ 69/t to US\$ 73/t. Spot prices for low volatility premium hard coking coal averaged US\$ 91/t in 2Q16, up from US\$79/t in 1Q16.

The recent increase in coking coal prices was mainly driven by an improvement in China's import demand and constraints on global supply.

Demand was boosted by the growth in China's steel production in 2Q16 and the need to import coal possibly due to the effects of a policy enacted in April to reduce coal miners' working days from 330 to 276 per annum. In particular, there has also been more demand for lower ash/lower sulphur coals. From January to May, metallurgical coal imports from China on an annualized basis reached 62.4 Mt compared to 55.4 Mt in the same period of last year, an increase of 12.6% year-on-year.

Global supply continued to face challenges. In China, the central government continued to reinforce the need to consolidate industries operating in overcapacity already leading to mine closures as part of a plan to close more than 1,000 coal mines in 2016. From January to May coking coal production was reported at 174 Mt, down 12.2% year-on-year. In Australia, supply continued to be affected by wet weather and stoppages at some underground mines. Throughout the quarter, the coking coal spot market developed further in Australia with the decline of exports from the US and better demand from Asian markets.

Confidence in continued price strengthening in the coming quarters gained momentum, as price indices for premium hard coking coal were strong in the beginning of July, in excess of US\$ 92/t, and forward curves were in contango. The sustainability of this scenario will largely depend on the production cuts at Chinese domestic mines.

Coal business performance**Net operating revenue by product**

US\$ million	2Q16	1Q16	2Q15
Metallurgical coal	77	104	137
Thermal coal	68	50	9
Total	145	154	146

Average prices

Edgar Filing: Vale S.A. - Form 6-K

US\$/metric ton	2Q16	1Q16	2Q15
Metallurgical coal	77.48	75.93	88.27
Thermal coal	38.38	38.57	54.55

Table of Contents**Volume sold**

000 metric tons	2Q16	1Q16	2Q15
Metallurgical coal	1,001	1,367	1,552
Thermal coal	1,767	1,299	165
Total	2,768	2,666	1,717

Selected financial indicators - Coal

US\$ million	2Q16	1Q16	2Q15
Net Revenues	145	154	146
Costs(1)	(237)	(293)	(186)
Expenses(1)	(6)	49	(44)
Pre-operating and stoppage expenses(1)	(9)	(1)	(12)
R&D expenses	(3)	(2)	(6)
Adjusted EBITDA	(110)	(93)	(102)
Depreciation and amortization	(15)	(23)	(48)
Adjusted EBIT	(125)	(116)	(150)
Adjusted EBIT margin (%)	(86)	(75)	(103)

(1) Net of depreciation and amortization

Table of Contents

Fertilizer nutrients

Adjusted EBITDA for the Fertilizer business segment decreased to US\$ 32 million in 2Q16 from US\$ 70 million in 1Q16. The decrease of US\$ 38 million from 1Q16 was mainly driven by the negative impacts of higher costs (US\$ 21 million), lower prices (US\$ 11 million), higher expenses (US\$ 19 million) and exchange rate variations impacting costs and prices (US\$ 10 million), being partly offset by the positive impact of higher sales volumes (US\$ 21 million).

Potash net sales revenues totaled US\$ 22 million in 2Q16, US\$ 1 million lower than in 1Q16. Sales volumes decreased slightly from 104 kt in 1Q16 to 103 kt in 2Q16. Realized prices decreased from US\$ 223/t in 1Q16 to US\$ 208/t in 2Q16, alongside the reduction in international potash prices.

Phosphate products net sales revenues totaled US\$ 363 million in 2Q16, US\$ 73 million higher than in 1Q16 as a result of higher sales volumes (US\$ 77 million), which were partially offset by lower prices (US\$ 3 million). Sales volumes increased from 1,458 kt in 1Q16 to 1,880 kt in 2Q16.

Nitrogen fertilizers net sales revenues totaled US\$ 60 million in 2Q16 vs. US\$ 58 million in 1Q16, as a result of higher sales volumes (US\$ 2 million).

Realized prices for fertilizer nutrients decreased in 2Q16 vs 1Q16 for almost all of our products: potash prices by -6.7%, MAP by -1.8%, TSP by -0.4%, SSP by -9.5% and phosphate rock by -14.5%.

Fertilizer costs, net of depreciation, totaled US\$ 396 million in 2Q16 (or US\$ 482 million with depreciation charges), increasing US\$ 102 million vs. 1Q16. After excluding the effects of higher volumes (US\$ 63 million) and exchange rate variations (US\$ 18 million), costs increased US\$ 21 million basically as a result of higher costs with corrective maintenance in some plants and higher rentals of mining equipment, which are more economically attractive than investing to replace the fleet.

SG&A and Other expenses, net of depreciation, totaled US\$ 29 million in 2Q16, increasing US\$ 18 million vs. 1Q16 mainly due to higher contingencies (US\$ 8 million) recorded in 2Q16 and a positive reversal of contingencies (US\$ 5 million) in 1Q16 which decreased expenses in that quarter. R&D expenses totaled US\$ 6 million in 2Q16, increasing US\$ 1 million vs. 1Q16. Pre-operating and stoppage expenses totaled US\$ 4 million in 2Q16, remaining stable vs. 1Q16.

Table of Contents**Market outlook fertilizer nutrients**

In 2Q16, prices of fertilizers products remained pressured, despite a more favorable market condition for agricultural commodities. Supply increased driven by the addition of new capacity and by the devaluation of the currency of some big producing countries such as the Russian ruble.

The global phosphate market remained weak. Demand from big consumers, such as Brazil, was firm, however supply outstripped demand due to the abovementioned facts, which weighted on prices.

The potash market continued to undergo production cuts, mainly from European producers. Nonetheless, supply remained high and pressured prices.

The nitrogen market remained oversupplied. Some North American producers of ammonia, as well as Chinese producers of urea have been reducing production, which may help to rebalance the market of nitrogen products.

In the short to medium term, more production cuts are expected as a result of unfavorable market conditions and demand should remain firm supported by global economic growth.

FERTILIZERS COGS - 1Q16 x 2Q16

US\$ million	1Q16	Volume	Variance drivers		Total Variation 1Q16 x 2Q16	2Q16
			Exchange Rate	Others		
Personnel	47	16	4	3	23	70
Outsourced services and Materials	168	35	8	9	52	220
Energy (Electricity, diesel & gas)	36	10	3	2	15	51
Maintenance	15	1	1	6	8	23
Other operational	28	1	2	1	6	32
Total costs before depreciation and amortization	294	63	18	21	102	396
Depreciation	66	14	6		20	86
Total	360	77	24	21	122	482

Fertilizer nutrients business performance**Net operating revenue by product**

Edgar Filing: Vale S.A. - Form 6-K

US\$ million	2Q16	1Q16	2Q15
Potash	22	23	31
Phosphates	363	290	445
Nitrogen	60	58	78
Others	19	13	14
Total	464	384	568

Table of Contents**Average prices**

US\$/ metric ton	2Q16	1Q16	2Q15
Potash	208.45	223.36	302.59
Phosphates			
MAP	384.83	391.88	521.14
TSP	306.67	305.48	380.57
SSP	186.97	170.82	202.19
DCP	475.73	465.54	533.29
Phosphate rock	70.94	83.06	80.55
Nitrogen	409.19	400.02	523.39

Volume sold

'000 metric tons	2Q16	1Q16	2Q15
Potash	103	104	102
Phosphates			
MAP	210	259	207
TSP	201	92	230
SSP	512	262	523
DCP	128	109	98
Phosphate rock	734	690	881
Others phosphates	95	46	104
Nitrogen	145	146	150

Selected financial indicators - Fertilizers

US\$ million	2Q16	1Q16	2Q15
Net Revenues	464	384	568
Costs(1)	(396)	(294)	(369)
Expenses(1)	(29)	(11)	2
Pre-operating and stoppage expenses(1)	(4)	(4)	(18)
R&D expenses	(6)	(5)	(20)
Dividends received	3		
Adjusted EBITDA	32	70	163
Depreciation and amortization	(88)	(67)	(77)
Adjusted EBIT	(59.0)	3.0	86.0
Adjusted EBIT margin (%)	(12.7)	0.8	15.1

(1) Net of depreciation and amortization

Table of Contents

FINANCIAL INDICATORS OF NON-CONSOLIDATED COMPANIES

For selected financial indicators of the main non-consolidated companies, see our quarterly financial statements on [www.vale.com / Investors / Information for the market / Financial statements](http://www.vale.com/Investors/Information%20for%20the%20market/Financial%20statements).

CONFERENCE CALL AND WEBCAST

Vale will host two conference calls and webcasts on Thursday, July 28, 2016. The first, in Portuguese (non-translated), will begin at 10:00 a.m. Rio de Janeiro time. The second, in English, at 12:00 p.m. Rio de Janeiro time (11:00 a.m. US Eastern Standard Time, 4:00 p.m. British Standard Time).

Dial in to conference calls/webcasts:

In Portuguese:

Participants from Brazil: (55 11) 3193-1001 or (55 11) 2820-4001

Participants from the US: (1 888) 700-0802

Participants from other countries: (1 786) 924-6977

Access code: VALE

In English:

Participants from Brazil: (55 11) 3193-1001 or (55 11) 2820-4001

Participants from the U.S.: (1 866) 262-4553

Participants from other countries: (1 412) 317-6029

Access code: VALE

Instructions for participation will be available on the website: www.vale.com/Investors. A podcast will be available on Vale's website.

Edgar Filing: Vale S.A. - Form 6-K

This press release may include statements that present Vale's expectations about future events or results. All statements, when based upon expectations about the future and not on historical facts, involve various risks and uncertainties. Vale cannot guarantee that such statements will prove correct. These risks and uncertainties include factors related to the following: (a) the countries where we operate, especially Brazil and Canada; (b) the global economy; (c) the capital markets; (d) the mining and metals prices and their dependence on global industrial production, which is cyclical by nature; and (e) global competition in the markets in which Vale operates. To obtain further information on factors that may lead to results different from those forecast by Vale, please consult the reports Vale files with the U.S. Securities and Exchange Commission (SEC), the Brazilian Comissão de Valores Mobiliários (CVM) and the French Autorité des Marchés Financiers (AMF, and in particular the factors discussed under [Forward-Looking Statements](#) and [Risk Factors](#) in Vale's annual report on Form 20-F.

Table of Contents**ANNEX 1 SIMPLIFIED FINANCIAL STATEMENTS****Income statement**

US\$ million	2Q16	1Q16	2Q15
Net operating revenue	6,626	5,719	6,965
Cost of goods sold	(4,795)	(4,249)	(5,186)
Gross profit	1,831	1,470	1,779
Gross margin (%)	27.6	25.7	25.5
Selling, general and administrative expenses	(140)	(119)	(159)
Research and development expenses	(78)	(60)	(118)
Pre-operating and stoppage expenses	(114)	(102)	(259)
Other operational expenses	(160)	(35)	(203)
Gain (loss) from sale of assets	(66)		(55)
Operating profit	1,273	1,154	985
Financial revenues	34	60	30
Financial expenses	(611)	(630)	(215)
Gains (losses) on derivatives, net	759	440	235
Monetary and exchange variation	1,909	1,555	482
Equity income	190	156	218
Other results on sale or write-off of investments from associates and joint ventures	(1,113)		79
Income (loss) before taxes	2,441	2,735	1,814
Current tax	(413)	(345)	(67)
Deferred tax	(907)	(610)	(118)
Net Earnings (loss) from continuing operations	1,121	1,780	1,629
Loss attributable to noncontrolling interest	(15)	(4)	46
Net earnings (attributable to the Company's stockholders)	1,106	1,776	1,675
Earnings (loss) per share (attributable to the Company's stockholders - US\$)	0.21	0.34	0.33
Diluted earnings (loss) per share (attributable to the Company's stockholders - US\$)	0.21	0.34	0.33

Equity income (loss) by business segment

US\$ million	2Q16	%	1Q16	%	2Q15	%
Ferrous minerals	37	19.5	39	25.0	189	86.7
Coal			(10)	(6.4)	3	1.4
Fertilizers	1	0.5	1	0.6	2	0.9
Base metals			(2)	(1.3)	(18)	(8.3)
Steel	121	63.7	111	71.2	14	6.4
Others	31	16.3	17	10.9	28	12.8
Total	190	100.0	156	100.00	218	100.00

Table of Contents**Balance sheet**

US\$ million	6/30/2016	3/31/2016	6/30/2015
Assets			
Current assets	18,274	17,225	18,067
Cash and cash equivalents	4,168	3,782	3,158
Financial investments	138	27	106
Derivative financial instruments	136	141	244
Accounts receivable	2,452	2,553	2,788
Related parties	68	100	392
Inventories	3,866	3,801	4,429
Prepaid income taxes	299	625	1,147
Recoverable taxes	1,781	1,523	1,554
Others	708	582	642
Non-current assets held for sale and discontinued operation	4,658	4,091	3,607
Non-current assets	10,861	10,707	7,456
Related parties	3		21
Loans and financing agreements receivable	179	194	220
Judicial deposits	1,090	984	1,063
Recoverable income taxes	513	517	422
Deferred income taxes	7,289	7,675	4,300
Recoverable taxes	619	544	669
Derivative financial instruments	497	170	25
Others	671	623	736
Fixed assets	71,835	67,340	81,825
Total assets	100,970	95,272	107,348
Liabilities			
Current liabilities	11,546	11,399	10,359
Suppliers and contractors	3,891	3,147	3,832
Payroll and related charges	493	413	526
Derivative financial instruments	1,010	1,629	837
Loans and financing	3,153	3,255	3,190
Related parties	600	732	194
Income taxes settlement program	442	389	411
Taxes payable and royalties	262	223	391
Provision for income taxes	120	167	178
Employee postretirement obligations	77	71	77
Asset retirement obligations	81	88	114
Redeemable noncontrolling interest			140
Other results on sale or write-off of investments from associates and joint ventures	289		
Others	1,048	1,191	315
Liabilities directly associated with non-current assets held for sale and discontinued operations	80	94	154
Non-current liabilities	47,941	45,101	47,118
Derivative financial instruments	1,201	1,225	2,285
Loans and financing	28,661	28,215	26,583
Related parties	144	123	94
Employee postretirement obligations	2,150	1,957	2,061
Provisions for litigation	924	851	1,147
Income taxes settlement program	5,013	4,502	5,071
Deferred income taxes	1,739	1,817	3,089
Asset retirement obligations	2,759	2,622	3,033
Participative stockholders debentures	617	502	852
Gold stream transaction	1,666	1,715	1,806

Edgar Filing: Vale S.A. - Form 6-K

Other results on sale or write-off of investments from associates and joint ventures	874		
Others	2,193	1,572	1,097
Total liabilities	59,487	56,500	57,477
Stockholders' equity	41,483	38,772	49,871
Total liabilities and stockholders' equity	100,970	95,272	107,348

Table of Contents**Cash flow**

US\$ million	2Q16	1Q16	2Q15
Cash flows from operating activities:			
Net income (loss) before taxes on income	2,441	2,735	1,814
Adjustments to reconcile			
Depreciation, depletion and amortization	927	850	988
Equity Income	(190)	(156)	(218)
Other items from non-current assets	1,209	9	(39)
Items of the financial result	(2,091)	(1,425)	(532)
Variation of assets and liabilities			
Accounts receivable	108	(1,016)	(474)
Inventories	78	(62)	(89)
Suppliers and contractors	364	(383)	214
Payroll and related charges	45		(10)
Tax assets and liabilities, net	(4)	(47)	(379)
Others	228	191	305
Net cash provided by operations	3,115	696	1,580
Interest on loans and financing	(362)	(460)	(305)
Derivatives received (paid), net	(353)	(510)	(102)
Remuneration paid to debentures	(37)		
Income taxes	(113)	(146)	(74)
Income taxes - settlement program	(100)	(88)	(103)
Net cash provided by operating activities	2,150	(508)	996
Cash flows from investing activities:			
Additions to investments	(136)	(90)	(36)
Acquisition of subsidiary		5	
Additions to property, plant and equipment	(1,232)	(1,366)	(2,111)
Proceeds from disposal of assets and investments	12	12	454
Dividends and interest on capital received from joint ventures and associates	117	1	185
Others	(126)	48	72
Net cash used in investing activities	(1,365)	(1,390)	(1,436)
Cash flows from financing activities:			
Loans and financing			
Additions	1,433	3,200	1,542
Repayments	(1,808)	(1,158)	(585)
Payments to shareholders:			
Dividends and interest on capital attributed to shareholders			(1,000)
Dividends and interest on capital attributed to noncontrolling interest	(71)	(4)	(9)
Other transactions with noncontrolling interest		(17)	(40)
Net cash provided by (used in) financing activities	(446)	2,021	(92)
Increase (decrease) in cash and cash equivalents	339	123	(532)
Cash and cash equivalents in the beginning of the period	3,782	3,591	3,684
Effect of exchange rate changes on cash and cash equivalents	47	68	6
Cash and cash equivalents, end of period	4,168	3,782	3,158
Non-cash transactions:			
Additions to property, plant and equipment - interest capitalization	213	177	177

Table of Contents**ANNEX 2 VOLUMES SOLD, PRICES AND MARGINS****Volume sold - Minerals and metals**

000 metric tons	2Q16	1Q16	2Q15
Iron ore fines	72,678	62,744	67,230
ROM	405	520	4,181
Pellets	11,388	11,130	12,231
Manganese ore	354	515	385
Ferroalloys	36	25	23
Thermal coal	1,767	1,299	165
Metallurgical coal	1,001	1,367	1,552
Nickel	77	74	67
Copper	107	101	97
Gold (000 oz)	122	115	109
Silver (000 oz)	619	623	405
PGMs (000 oz)	151	153	149
Cobalt (metric ton)	1,000	1,178	930
Potash	103	104	102
Phosphates			
MAP	210	259	207
TSP	201	92	230
SSP	512	262	523
DCP	128	109	98
Phosphate rock	734	690	881
Others phosphates	95	46	104
Nitrogen	145	146	150

Average prices

US\$/ton	2Q16	1Q16	2Q15
Iron ore fines CFR reference price (dmt)	56.30	54.67	61.50
Iron ore fines CFR/FOB realized price	48.30	46.50	50.44
ROM	12.35	8.02	7.89
Pellets CFR/FOB (wmt)	76.20	67.65	79.47
Manganese ore	103.13	60.56	82.24
Ferroalloys	690.36	648.96	951.61
Thermal coal	38.38	38.57	54.55
Metallurgical coal	77.48	75.93	88.27
Nickel	9,180.00	8,787.00	13,044.78
Copper	4,144.00	4,323.00	4,978.97
Platinum (US\$/oz)	908.64	898.41	1,109.16
Gold (US\$/oz)	1,265.93	1,131.60	1,174.49
Silver (US\$/oz)	16.66	14.14	14.79
Cobalt (US\$/lb)	10.41	8.61	
Potash	208.45	223.36	302.59
Phosphates			
MAP	384.83	391.88	521.14

Edgar Filing: Vale S.A. - Form 6-K

TSP	306.67	305.48	380.57
SSP	186.97	170.82	202.19
DCP	475.73	465.54	533.29
Phosphate rock	70.94	83.06	80.55

Operating margin by segment (EBIT adjusted margin)

%	2Q16	1Q16	2Q15
Ferrous minerals	37.3	36.6	26.7
Coal	(86.2)	(75.3)	(102.7)
Base metals	(4.4)	(5.8)	(2.6)
Fertilizer nutrients	(12.7)	0.8	15.1
Total(1)	20.2	20.2	14.9

(1) Excluding non-recurring effects

Table of Contents**Annex 3 reconciliation of IFRS and NON-GAAP information****(a) Adjusted EBIT(1)**

US\$ million	2Q16	1Q16	2Q15
Net operating revenues	6,626	5,719	6,965
COGS	(4,795)	(4,249)	(5,186)
SG&A	(140)	(119)	(159)
Research and development	(78)	(60)	(118)
Pre-operating and stoppage expenses	(114)	(102)	(259)
Other operational expenses	(160)	(35)	(203)
Adjusted EBIT	1,339	1,154	1,040

(1) Excluding non-recurring effects.

(b) Adjusted EBITDA

EBITDA defines profit or loss before interest, tax, depreciation and amortization. Vale uses the term adjusted EBITDA to reflect exclusion of gains and/or losses on sale of assets, non-recurring expenses and the inclusion of dividends received from non-consolidated affiliates. However our adjusted EBITDA is not the measure defined as EBITDA under IFRS, and may possibly not be comparable with indicators with the same name reported by other companies. Adjusted EBITDA should not be considered as a substitute for operational profit or as a better measure of liquidity than operational cash flow, which are calculated in accordance with IFRS. Vale provides its adjusted EBITDA to give additional information about its capacity to pay debt, carry out investments and cover working capital needs. The following table shows the reconciliation between adjusted EBITDA and operational cash flow, in accordance with its statement of changes in financial position:

Reconciliation between adjusted EBITDA and operational cash flow

US\$ million	2Q16	1Q16	2Q15
Adjusted EBITDA	2,383	2,005	2,213
Working capital:			
Accounts receivable	108	(532)	(474)
Inventories	78	(62)	(89)
Suppliers	364	(383)	214
Payroll and related charges	45		(10)
Others	224	12	(145)
Adjustment for non-recurring items and other effects	(87)	696	1,580
Cash provided from operations	3,115	696	1,580
Income taxes paid - current	(362)	(146)	(74)
Income taxes paid - settlement program	(353)	(88)	(103)
Interest paid for third parties	(37)	(460)	(305)

Participative stockholders debentures paid	(113)		
Derivatives received (paid), net	(100)	(510)	(102)
Net cash provided by (used in) operating activities	2,150	(508)	996

(c) Net debt

US\$ million	2Q16	1Q16	2Q15
Total debt	31,814	31,470	29,773
Cash and cash equivalents(1)	4,306	3,809	3,264
Net debt	27,508	27,661	26,509

(1) Including financial investments

(d) Total debt / LTM Adjusted EBITDA

US\$ million	2Q16	1Q16	2Q15
Total debt / LTM Adjusted EBITDA (x)	4.2	4.2	3.3
Total debt / LTM operational cash flow (x)	6.9	9.1	16.4

(e) LTM Adjusted EBITDA / LTM interest payments

US\$ million	2Q16	1Q16	2Q15
LTM adjusted EBITDA / LTM interest payments (x)	5.1	5.2	5.9
LTM operational profit / LTM interest payments (x)	(3.7)	(4.1)	2.5

Table of Contents

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Vale S.A.
(Registrant)

By: /s/ André Figueiredo
Director of Investor Relations

Date: July 28, 2016