

New PennyMac Financial Services, Inc.  
Form 425  
August 02, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **July 30, 2018**

**PennyMac Financial Services, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-35916**  
(Commission  
File Number)

**80-0882793**  
(IRS Employer  
Identification No.)

**3043 Townsgate Road, Westlake Village, California**  
(Address of principal executive offices)

**91361**  
(Zip Code)

**(818) 224-7442**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 1.01 Entry into a Material Definitive Agreement.**

*Master Repurchase Agreement with Deutsche Bank AG, Cayman Islands Branch*

On July 30, 2018, PennyMac Financial Services, Inc. (the Company), through its indirect controlled subsidiary, PennyMac Loan Services, LLC (PLS), executed a Temporary Increase Letter (the DB Temporary Increase) in connection with that certain Master Repurchase Agreement, dated as of August 21, 2017, by and among Deutsche Bank AG, Cayman Islands Branch (Deutsche Bank) and PLS (the Repurchase Agreement), pursuant to which PLS may sell to Deutsche Bank, and later repurchase, newly originated mortgage loans in an aggregate principal amount of up to \$750 million. The Repurchase Agreement is set to expire on August 21, 2019, unless terminated earlier in accordance with its terms. The obligations of PLS under the Repurchase Agreement are fully guaranteed by Private National Mortgage Acceptance Company, LLC (PNMAC), which is the parent company of PLS and a controlled subsidiary of the Company.

Pursuant to the terms of the DB Temporary Increase, the maximum aggregate principal amount provided for thereunder was temporarily increased to \$950 million. The period for the DB Temporary Increase commenced on July 30, 2018 and will expire on September 28, 2018. Upon the expiration of the DB Temporary Increase, the maximum aggregate principal amount will revert back to \$750 million. All other terms and conditions of the Repurchase Agreement and the related guaranty remain the same in all material respects. The Company, through PLS, is required to pay Deutsche Bank certain administrative costs and expenses in connection with the structuring of the DB Temporary Increase.

The foregoing descriptions of the Repurchase Agreement and the related guaranty by PNMAC do not purport to be complete and are qualified in their entirety by reference to (i) the descriptions of the Repurchase Agreement and the related guaranty in the Company's Current Report on Form 8-K as filed on August 24, 2017; (ii) the full text of the Repurchase Agreement and the related guaranty attached thereto as Exhibits 10.1 and 10.2, respectively; and (iii) any amendments to the Repurchase Agreement filed thereafter.

*Mortgage Loan Participation Purchase and Sale Agreement with Bank of America, N.A.*

On July 30, 2018, the Company, through PLS and PNMAC, executed a Temporary Increase Letter (the BANA Temporary Increase) in connection with that certain Mortgage Loan Participation Purchase and Sale Agreement, dated August 13, 2014, by and among Bank of America, N.A. (BANA), on the one hand, and PLS, as seller, and PNMAC, as guarantor, on the other hand (the BANA Participation Agreement), pursuant to which PLS may sell to BANA up to \$550 million in participation certificates, each representing an undivided beneficial ownership interest in a pool of mortgage loans that have been pooled with Fannie Mae, Freddie Mac or Ginnie Mae and are pending securitization. In connection with its sale of any participation certificate, PLS also assigns to BANA a take-out commitment, which evidences PLS' right to sell to a third-party investor the security backed by the mortgage loans underlying the related participation certificate. The BANA Participation Agreement is set to expire on July 1, 2019, unless terminated earlier in accordance with its terms. The obligations of PLS under the BANA Participation Agreement are fully guaranteed by PNMAC and the mortgage loans are serviced by PLS.

Pursuant to the terms of the BANA Temporary Increase, the aggregate transaction limit of purchase prices for participation certificates owned by BANA provided for thereunder was temporarily increased to \$750 million. The period for the BANA Temporary Increase commenced on July 30, 2018 and will expire on September 15, 2018. Upon the expiration of the BANA Temporary Increase, the aggregate transaction limit of purchase prices will be revert back to \$550 million. All other terms and conditions of the BANA Participation Agreement remain the same in all material respects. The Company, through PLS, is required to pay BANA certain administrative costs and expenses in connection with the structuring of the BANA Temporary Increase.

The foregoing descriptions of the BANA Participation Agreement and the related guaranty by PNMAC do not purport to be complete and are qualified in their entirety by reference to (i) the descriptions of the BANA Participation Agreement and the related guaranty in Item 5 of the Company's Quarterly Report on Form 10-Q as filed on August 14, 2014; (ii) the full text of the BANA Participation Agreement and the related guaranty attached thereto as Exhibits 10.72 and 10.73, respectively; and (iii) the full text of any amendments to the BANA Participation Agreement filed thereafter with the SEC.

**Item 2.02 Results of Operations and Financial Condition.**

On August 2, 2018, the Company issued a press release announcing its financial results for the fiscal quarter ended June 30, 2018. A copy of the press release and the slide presentation used in connection with the Company's recorded presentation of financial results were made available on August 2, 2018 and are furnished as Exhibit 99.1 and Exhibit 99.2, respectively.

The information in Item 2.02 of this Current Report on Form 8-K, including the exhibits hereto, shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of Section 18, nor shall it be deemed incorporated by reference into any disclosure document relating to the Company, except to the extent, if any, expressly set forth by specific reference in such filing.

**Item 2.03 Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant.**

The information set forth under Item 1.01 of this Current Report on Form 8-K is incorporated herein by reference.

**Item 8.01 Other Events.**

On August 2, 2018, the Company's board of directors declared a special, one-time cash dividend of \$0.40 per share of the Company's Class A common stock to holders of record of Class A common stock as of August 13, 2018 that is to be distributed on or about August 30, 2018.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

| Exhibit No. | Description   |
|-------------|---|
| 99.1        | <u>Press Release, dated August 2, 2018, issued by PennyMac Financial Services, Inc. pertaining to its financial results for the fiscal quarter ended June 30, 2018.</u>   |
| 99.2        | <u>Slide Presentation for use beginning on August 2, 2018 in connection with a recorded presentation of financial results for the fiscal quarter ended June 30, 2018.</u> |

## Forward-Looking Statements

This Form 8-K contains forward-looking statements. The Company has identified some of these forward-looking statements with words such as anticipates, believes, expects, estimates, is likely, predicts, projects, forecasts, objectives, may, will, should, plans and of these words or other comparable terminology. These forward-looking statements include statements relating to status of a proposal to reorganize (the Reorganization) under a new holding company (New PennyMac Financial Services, Inc. or New PennyMac). In addition, the Company may from time to time make forward-looking statements in its annual report, quarterly reports and other filings with the SEC, news releases and other written and oral communications. These forward-looking statements are based on the Company's expectations and assumptions, as of the date such statements are made, regarding its future operating performance and financial condition, including the Reorganization, the future financial and operating performance of each party to the Reorganization, strategic and competitive advantages of each such party, the leadership of each such party, and future opportunities for each such party, as well as the economy and other future events or circumstances. The Company's expectations and assumptions include, without limitation, risks and uncertainties associated with the following: the possibility that the Reorganization will not be consummated within the anticipated time period or at all, including as the result of the failure to obtain stockholder approval of the Reorganization; the potential for disruption to the Company's business in connection with the Reorganization; the potential that the Company does not realize all of the expected benefits of the proposed Reorganization. Various risks and uncertainties may cause actual results to differ materially from those stated, projected or implied by any forward looking statements, including, without limitation, risks and uncertainties affecting the Company that are described in its most recent Form 10-K (including in Item 1A. Risk Factors) filed with the SEC on March 9, 2018, which is available on the Company's website at [ir.pennymacfinancial.com/Docs](http://ir.pennymacfinancial.com/Docs) or on the SEC's website at [www.sec.gov](http://www.sec.gov). The Company believes its expectations and assumptions are reasonable, but there can be no assurance that the expectations reflected herein will be achieved. Unless legally required, the Company undertakes no obligation to update any forward-looking statements made herein.

## Non-solicitation

A Form S-4 relating to the shares of common stock of New PennyMac will be filed with the SEC but has not yet become effective. These securities may not be sold nor may offers to buy these securities be accepted before the time the Form S-4 becomes effective. This Form 8-K will not constitute an offer to sell or a solicitation of an offer to buy shares of common stock of New PennyMac, and will not constitute an offer, solicitation or sale in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of that jurisdiction.

## Additional Information and Where to Find It

In connection with the Reorganization, New PennyMac will file the Form S-4 with the SEC, which has not yet become effective, that includes the Company's proxy statement that also constitutes a prospectus of New PennyMac. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS, AND ANY OTHER RELEVANT DOCUMENTS WHEN THEY BECOME AVAILABLE, BECAUSE THEY CONTAIN, OR WILL CONTAIN, IMPORTANT INFORMATION ABOUT THE COMPANY, NEW PENNYMAC AND THE REORGANIZATION. A definitive proxy statement will be sent to the Company's stockholders seeking approval of the Reorganization after the Form S-4 is declared effective. The proxy statement/prospectus and other documents relating to the Reorganization may be obtained free of charge from the SEC's website at [www.sec.gov](http://www.sec.gov).

## Participants in Solicitation

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This communication is not a solicitation of a proxy from any investor or stockholder. However, the Company, New PennyMac and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies in connection with the Reorganization under the rules of the SEC. Information regarding the Company's directors and executive officers may be found in its definitive proxy statement relating to its 2018 Annual Meeting of Stockholders filed with the SEC on April 17, 2018 and in the proxy statement/prospectus included in the Form S-4. Information regarding New PennyMac's directors and executive officers may be found in the proxy statement/prospectus included in the Form S-4. These documents may be obtained free of charge from the SEC's website at [www.sec.gov](http://www.sec.gov).

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PENNYMAC FINANCIAL SERVICES, INC.

Dated: August 2, 2018

/s/ Andrew S. Chang  
Andrew S. Chang  
Senior Managing Director and Chief Financial Officer



Filed by PennyMac Financial Services, Inc. (File No. 001-35916)

pursuant to Rule 425 under the Securities Act of 1933  
and deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act

Subject Company: New PennyMac Financial Services, Inc.

CIK: 0001745916

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**PennyMac Financial Services, Inc. Reports**

**Second Quarter 2018 Results and Declares Special, One-Time Dividend**

Westlake Village, CA, August 2, 2018 – PennyMac Financial Services, Inc. (NYSE: PFSI) today reported net income of \$68.4 million for the second quarter of 2018, on revenue of \$244.3 million. Net income attributable to PFSI common stockholders was \$17.8 million, or \$0.70 per diluted share. Book value per share increased to \$21.19, from \$20.74 at March 31, 2018.

Additionally, the PFSI Board of Directors declared a special, one-time cash dividend of \$0.40 per share of PFSI Class A common stock. The dividend represents cash that resulted from previous tax-related distributions from Private National Mortgage Acceptance Company, LLC (PNMAC) in excess of PFSI's tax obligations. This dividend will be paid on August 30, 2018 to Class A common stockholders of record as of August 13, 2018. The Company anticipates that this distribution will be reported as a return of capital for tax purposes, based on the Company's current expectations regarding its projected taxable earnings and profits for the year 2018.(1)

Also today, a registration statement is being filed by New PennyMac Financial Services, Inc.(2) for a corporate reorganization that, if completed, would simplify the Company's corporate structure and convert all equity ownership in PFSI and PNMAC into a single class of publicly traded common stock.

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(1) Holders of PFSI Class A common stock who are entitled to receive the dividend should consult with their individual tax advisors regarding the tax treatment of the dividend.

(2) Please refer to the Registration Statement on Form S-4 to be filed by New PennyMac Financial Services, Inc. (CIK# 0001745916) on August 2, 2018.

**Second Quarter 2018 Highlights**

- Pretax income was \$74.7 million, up from \$73.0 million in the prior quarter
- Second quarter results reflect continued strong Servicing segment results and a quarterly increase in earnings contribution from the Production segment driven by higher volume
- Production segment pretax income was \$19.0 million, up 11 percent from the prior quarter and down 71 percent from the second quarter of 2017
- Total loan acquisitions and originations were \$15.9 billion in unpaid principal balance (UPB), up 11 percent from the prior quarter and down 9 percent from the second quarter of 2017
- Correspondent government and direct lending interest rate lock commitments (IRLCs) totaled \$11.9 billion in UPB, up 9 percent from the prior quarter and down 12 percent from the second quarter of 2017
- Servicing segment pretax income was \$54.6 million, modestly down from \$54.9 million in the prior quarter and up from a loss of \$11.2 million from the second quarter of 2017
- Servicing segment pretax income excluding valuation-related changes was \$35.8 million, down 1 percent from the prior quarter and up 134 percent from the second quarter of 2017(3)
- The servicing portfolio grew to \$263.5 billion in UPB, up 3 percent from March 31, 2018, and 15 percent from June 30, 2018
- Investment Management segment pretax income was \$1.1 million, up from \$1.0 million in the prior quarter, and down from \$2.5 million in the second quarter of 2017
- Net assets under management were \$1.5 billion, essentially unchanged from March 31, 2018, and down 3 percent from June 30, 2017

- Repurchased approximately 236,000 shares of PFSI's Class A common stock at a cost of \$4.8 million and a weighted average cost of \$20.41 per share

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(3) Excludes changes in the fair value of MSRs, the ESS liability, and gains (losses) on hedging which were \$42.3 million, \$(1.0) million, and \$(24.3) million, respectively, and a \$1.8 million reversal of provision for credit losses on active loans in the second quarter of 2018.

*Notable activity after quarter end*

- Completed or entered into agreements to acquire bulk Ginnie Mae Mortgage Servicing Right (MSR) portfolios with UPB totaling approximately \$13.9 billion
- Completed acquisitions from three sellers totaling \$6.5 billion in UPB
- Also entered into agreements for acquisitions from another three sellers totaling \$7.4 billion in UPB that are expected to close in the third quarter(4)

We reported solid financial results for the second quarter in a mortgage origination market that is transitioning and remains competitive, with lenders managing capacity and production margins for the higher rate environment, said President and CEO David Spector. Our results reflect the strength of our balanced mortgage banking model with production volume and profits up from the prior quarter and the Servicing segment's continued strong earnings contribution, which benefited from an increase in mortgage rates during the quarter. In the third quarter, we have deployed capital into bulk MSR acquisitions totaling \$6.5 billion in UPB and entered into agreements to acquire three additional portfolios totaling \$7.4 billion in UPB. We also continue to invest in growth initiatives, such as broker direct lending, non-delegated correspondent, non-portfolio consumer direct origination and jumbo mortgages, which have the potential to meaningfully contribute to our profitability as they gain traction.

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(4) These transactions are subject to continuing due diligence and customary closing conditions. There can be no assurance regarding the size of the transactions or that the transactions will be completed at all.

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The following table presents the contribution of PennyMac Financial's Production, Servicing and Investment Management segments to pretax income:

|   | Quarter ended June 30, 2018 |                            |                         |                       | Total          |
|---|-----------------------------|----------------------------|-------------------------|-----------------------|----------------|
|   | Production                  | Mortgage Banking Servicing | Total<br>(in thousands) | Investment Management |                |
| <b>Revenue</b>  |                             |                            |                         |                       |                |
| Net gains on mortgage loans held for sale at fair value | \$ 33,966                   | \$ 26,980                  | \$ 60,946               | \$                    | \$ 60,946      |
| Loan origination fees                                   | 24,428                      |                            | 24,428                  |                       | 24,428         |
| Fulfillment fees from PMT                               | 14,559                      |                            | 14,559                  |                       | 14,559         |
| Net servicing fees                                      |                             | 113,689                    | 113,689                 |                       | 113,689        |
| Management fees   |                             |                            |                         | 5,664                 | 5,664          |
| Carried Interest from Investment Funds                  |                             |                            |                         | (168)                 | (168)          |
| Net interest income (expense):                          |                             |                            |                         |                       |                |
| Interest income   | 16,874                      | 38,230                     | 55,104                  |                       | 55,104         |
| Interest expense  | 1,025                       | 31,576                     | 32,601                  | 15                    | 32,616         |
|   | 15,849                      | 6,654                      | 22,503                  | (15)                  | 22,488         |
| Other   | 536                         | 728                        | 1,264                   | 1,428                 | 2,692          |
| <b>Total net revenue</b>                                | <b>89,338</b>               | <b>148,051</b>             | <b>237,389</b>          | <b>6,909</b>          | <b>244,298</b> |
| Direct expenses   | 49,484                      | 68,160                     | 117,644                 | 799                   | 118,443        |
| Shared services   | 12,168                      | 16,756                     | 28,924                  | 3,267                 | 32,191         |
| Corporate Overhead                                      | 8,668                       | 8,567                      | 17,235                  | 1,731                 | 18,966         |
| Expenses  | 70,320                      | 93,483                     | 163,803                 | 5,797                 | 169,600        |
| Pretax income   | \$ 19,018                   | \$ 54,568                  | \$ 73,586               | \$ 1,112              | \$ 74,698      |

**Production Segment**

Production includes the correspondent acquisition of newly originated government-insured mortgage loans for PennyMac Financial's own account, the underwriting and acquisition of loans from correspondent sellers on a non-delegated basis, fulfillment services on behalf of PennyMac Mortgage Investment Trust (NYSE: PMT) and direct lending through the consumer direct and broker direct channels.

PennyMac Financial's loan production activity for the quarter totaled \$15.9 billion in UPB, of which \$10.5 billion in UPB was for its own account, and \$5.4 billion in UPB was fee-based fulfillment activity for PMT. Correspondent government and direct lending IRLCs totaled \$11.9 billion in UPB.

Production segment pretax income was \$19.0 million, an increase of 11 percent from the prior quarter and a decrease of 71 percent from the second quarter of 2017. Production revenue totaled \$89.3 million, an increase of 5 percent from the prior quarter and a decrease of 32 percent from the second quarter of 2017. The quarter-over-quarter change resulted from a \$3.7 million increase in net interest income and a \$2.6 million increase in fulfillment fees from PMT, partially offset by a \$2.2 million decrease in net gains on mortgage loans held for sale. Net interest income in the second quarter includes \$12.5 million in incentives which the Company is currently entitled to receive under one of its master repurchase agreements to finance mortgage loans that satisfy certain consumer relief characteristics, up from \$10.2 million in the prior quarter.

The components of net gains on mortgage loans held for sale are detailed in the following table:

|  | June 30,<br>2018 | Quarter ended<br>March 31,<br>2018<br>(in thousands) | June 30,<br>2017 |
|--|------------------|--|------------------|
| Receipt of MSR in loan sale transactions   | \$ 153,924       | \$ 141,873   | \$ 133,062       |
| Mortgage servicing rights recapture payable to PennyMac<br>Mortgage Investment Trust | (936)            | (1,425)  | (1,506)          |
| Provision for representations and warranties, net                                    | 143              | (379)  | (276)            |
| Cash investment (1)  | (106,946)        | (63,594)   | 7,221            |
| Fair value changes of pipeline, inventory and hedges                                 | 14,761           | (5,061)  | (40,410)         |
| Net gains on mortgage loans held for sale  | \$ 60,946        | \$ 71,414  | \$ 98,091        |
| Net gains on mortgage loans held for sale by segment:                                |                  |  |                  |
| Production   | \$ 33,966        | \$ 36,198  | \$ 74,706        |
| Servicing  | \$ 26,980        | \$ 35,216  | \$ 23,385        |

(1) Net of cash hedge expense

PennyMac Financial performs fulfillment services for conventional conforming loans acquired by PMT in its correspondent production business. These services include, but are not limited to: marketing; relationship management; the approval of correspondent sellers and the ongoing monitoring of their performance; reviewing loan data, documentation and appraisals to assess loan quality and risk; pricing; hedging and activities related to the subsequent sale and securitization of loans in the secondary mortgage markets for PMT.

Fees earned from the fulfillment of correspondent loans on behalf of PMT totaled \$14.6 million in the second quarter, up 22 percent from the prior quarter and down 31 percent from the second quarter of 2017. The quarter-over-quarter increase in fulfillment fee revenue was driven by higher acquisition volumes by PMT. For the second quarter, the weighted average fulfillment fee rate was 27 basis points, down from 28 basis points in the prior quarter.

Production segment expenses were \$70.3 million, a 3 percent increase from the prior quarter and a 10 percent increase from the second quarter of 2017. The quarter-over-quarter increase was primarily driven by higher production volumes.

### **Servicing Segment**

Servicing includes income from owned MSRs, subservicing and special servicing activities. Servicing segment pretax income was \$54.6 million compared with \$54.9 million in the prior quarter and an \$11.2 million loss in the second quarter of 2017. Servicing segment revenues totaled \$148.1 million, an increase of 1 percent from the prior quarter and 128 percent from the second quarter of 2017. The quarter-over-quarter increase reflects a larger servicing portfolio and higher interest income from custodial deposits, partially offset by increased realization of MSR cash flows and a decrease in revenue related to the reperformance of government-insured and guaranteed loans bought out of Ginnie Mae pools in prior periods.

Net loan servicing fees totaled \$113.7 million and included \$161.9 million in servicing fees reduced by \$65.2 million in realization of MSR cash flows. Valuation-related gains totaled \$17.0 million, which includes MSR fair value gains of \$42.3 million, associated hedging losses of \$24.3 million and changes in fair value of the excess servicing spread (ESS) liability resulting in a \$1.0 million loss. The MSR fair value gains primarily resulted from expectations for lower prepayment activity in the future due to higher mortgage rates.



The following table presents a breakdown of net loan servicing fees:

|  | June 30,<br>2018 | Quarter ended<br>March 31,<br>2018<br>(in thousands) | June 30,<br>2017 |
|--|------------------|--|------------------|
| Servicing fees (1)   | \$ 161,942       | \$ 160,673   | \$ 134,192       |
| Effect of MSRs:  |                  |  |                  |
| Amortization and realization of cash flows   | (65,227)         | (61,176)   | (55,482)         |
| Change in fair value and provision for/reversal of impairment of MSRs carried at lower of amortized cost or fair value | 42,259           | 127,806  | (36,927)         |
| Change in fair value of excess servicing spread financing  | (996)            | (6,921)  | 7,156            |
| Hedging losses   | (24,289)         | (103,593)  | (2,026)          |
| Total amortization, impairment and change in fair value of MSRs  | (48,253)         | (43,884)   | (87,279)         |
| Net loan servicing fees  | \$ 113,689       | \$ 116,789   | \$ 46,913        |

(1) Includes contractually-specified servicing fees

Servicing segment revenue also included \$27.0 million in net gains on mortgage loans held for sale from the securitization of reperforming government-insured and guaranteed loans, compared with \$35.2 million in the prior quarter and \$23.4 million in the second quarter of 2017. These loans were previously purchased out of Ginnie Mae securitizations as early buyout (EBO) loans and brought back to performing status through PennyMac Financial's successful servicing efforts, primarily with the use of loan modifications. Net interest income totaled \$6.7 million, up from net interest expense of \$6.3 million in the prior quarter and \$5.8 million in the second quarter of 2017. Interest income increased by \$9.9 million from the prior quarter, driven by income from custodial deposits and capitalized interest resulting from an increase in modification of EBO loans during the quarter. Interest expense decreased by \$3.1 million from the first quarter; interest expense was elevated in the first quarter due to the accelerated recognition of costs related to the refinancing of MSR-backed term notes.

Servicing segment expenses totaled \$93.5 million, a 2 percent increase from the prior quarter and a 23 percent increase from the second quarter of 2017. The quarter-over-quarter increase was driven by servicing portfolio growth and an increase in EBO-related expenses resulting from higher volume of buyouts from Ginnie Mae securitizations.

The total servicing portfolio reached \$263.5 billion in UPB at June 30, 2018, an increase of 3 percent from the prior quarter end and 15 percent from a year earlier. Servicing portfolio growth during the quarter was driven by the Company's loan production activities. Of the total servicing portfolio, prime servicing was \$262.6 billion in UPB and special servicing was \$0.9 billion in UPB. PennyMac Financial subservices and conducts special servicing for \$81.2 billion in UPB, an increase of 5 percent from March 31, 2018 and 21 percent from a year earlier. PennyMac Financial's owned MSR portfolio grew to \$178.3 billion in UPB, an increase of 3 percent from the prior quarter end.

The table below details PennyMac Financial's servicing portfolio UPB:

|                                  | June 30,<br>2018 | March 31,<br>2018<br>(in thousands) | June 30,<br>2017 |
|----------------------------------|------------------|-------------------------------------|------------------|
| Loans serviced at period end:    |                  |                                     |                  |
| Prime servicing:                 |                  |                                     |                  |
| Owned                            |                  |                                     |                  |
| Mortgage servicing rights        |                  |                                     |                  |
| Originated                       | \$ 132,307,067   | \$ 125,643,312                      | \$ 105,296,264   |
| Acquisitions                     | 45,957,173       | 47,843,853                          | 51,927,645       |
|                                  | 178,264,240      | 173,487,165                         | 157,223,909      |
| Mortgage servicing liabilities   | 1,569,602        | 1,766,722                           | 1,698,588        |
| Mortgage loans held for sale     | 2,448,908        | 2,512,546                           | 2,915,346        |
|                                  | 182,282,750      | 177,766,433                         | 161,837,843      |
| Subserviced for Advised Entities | 80,359,635       | 76,636,300                          | 64,924,592       |
| Total prime servicing            | 262,642,385      | 254,402,733                         | 226,762,435      |
| Special servicing:               |                  |                                     |                  |
| Subserviced for Advised Entities | 854,994          | 903,138                             | 2,201,340        |
| Total special servicing          | 854,994          | 903,138                             | 2,201,340        |
| Total loans serviced             | \$ 263,497,379   | \$ 255,305,871                      | \$ 228,963,775   |
| Mortgage loans serviced:         |                  |                                     |                  |
| Owned                            |                  |                                     |                  |
| Mortgage servicing rights        | \$ 178,264,240   | \$ 173,487,165                      | \$ 157,223,909   |
| Mortgage servicing liabilities   | 1,569,602        | 1,766,722                           | 1,698,588        |
| Mortgage loans held for sale     | 2,448,908        | 2,512,546                           | 2,915,346        |
|                                  | 182,282,750      | 177,766,433                         | 161,837,843      |
| Subserviced                      | 81,214,629       | 77,539,438                          | 67,125,932       |
| Total mortgage loans serviced    | \$ 263,497,379   | \$ 255,305,871                      | \$ 228,963,775   |

**Investment Management Segment**

PennyMac Financial manages PMT for which it earns base management fees and may earn incentive compensation. PennyMac Financial has also managed two private Investment Funds that sold or liquidated all of their remaining assets in 2017 and the six months ended June 30, 2018. Net assets under management were \$1.5 billion as of June 30, 2018, essentially unchanged from March 31, 2018, and down 3 percent from June 30, 2017.

Pretax income for the Investment Management segment was \$1.1 million, compared with \$1.0 million in the prior quarter and \$2.5 million in the second quarter of 2017. Management fees, which include base management fees from PMT and the private Investment Funds, decreased 2 percent from the prior quarter and 6 percent from the second quarter of 2017. No incentive fee was paid by PMT during the quarter as in the prior quarter; incentive fees of \$0.3 million were paid for the second quarter of 2017.

The following table presents a breakdown of management fees and carried interest:

|  | June 30,<br>2018 | Quarter ended<br>March 31,<br>2018<br>(in thousands) | June 30,<br>2017 |
|--|------------------|--|------------------|
| <b>Management fees:</b>                    |                  |  |                  |
| PennyMac Mortgage Investment Trust         |                  |  |                  |
| Base                                       | \$ 5,728         | \$ 5,696   | \$ 5,334         |
| Performance incentive                      |                  |  | 304              |
|  | 5,728            | 5,696  | 5,638            |
| Investment Funds                           | (64)             | 79   | 369              |
| Total management fees                      | 5,664            | 5,775  | 6,007            |
| Carried Interest                           | (168)            | (180)  | 241              |
| Total management fees and Carried Interest | \$ 5,496         | \$ 5,595   | \$ 6,248         |
| <b>Net assets of Advised Entities:</b>     |                  |  |                  |
| PennyMac Mortgage Investment Trust         |                  |  |                  |
|  | \$ 1,545,487     | \$ 1,542,258   | \$ 1,454,832     |
| Investment Funds                           | 765              | 2,668  | 144,744          |
|  | \$ 1,546,252     | \$ 1,544,926   | \$ 1,599,576     |

Investment Management segment expenses totaled \$5.8 million, down 2 percent from the prior quarter and up 50 percent from the second quarter of 2017.

The increase from the prior year was primarily due to a change in accounting for expenses reimbursed by PMT under the Company's management agreement with PMT. Beginning January 1, 2018, PennyMac Financial is required to include such expense reimbursements in its net revenue and the expenses reimbursed in its expenses. Previously, PennyMac Financial accounted for such reimbursements as reductions to its expenses.

### **Consolidated Expenses**

Total expenses for the second quarter were \$169.6 million, a 3 percent increase from the prior quarter and an 18 percent increase from the second quarter of 2017. The quarter-over-quarter change was driven by higher expenses in both the Servicing and Production segments due to higher volumes of activity.

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Executive Chairman Stanford L. Kurland concluded, "We continue to invest and pursue the buildout of our business model into new market segments, products and channels. We believe we are well-positioned to expand our growth and earnings opportunities with the investments we are making in our Production and Servicing businesses. In consumer direct lending, we are seeing success in non-portfolio and purchase-money originations, both of which are important to growing volumes. Further, our investments in the broker direct channel are beginning to deliver results and demonstrate our ability to access this previously untapped market segment. We are making technology investments across our business, such as in loan servicing where system enhancements will allow us to capture greater scale efficiencies. We also remain mindful of prudent expense management and are monitoring the deployment of our human resources and capital to ensure we continue to operate at high levels of efficiency and continue delivering attractive returns to stockholders."

Management's slide presentation will be available in the Investor Relations section of the Company's website at [www.ir.pennymacfinancial.com](http://www.ir.pennymacfinancial.com) beginning at 1:10 p.m. (Pacific Daylight Time) on Thursday, August 2, 2018.

**About PennyMac Financial Services, Inc.**

PennyMac Financial Services, Inc. is a specialty financial services firm with a comprehensive mortgage platform and integrated business focused on the production and servicing of U.S. mortgage loans and the management of investments related to the U.S. mortgage market. PennyMac Financial Services, Inc. trades on the New York Stock Exchange under the symbol PFSI. Additional information about PennyMac Financial Services, Inc. is available at [www.ir.pennymacfinancial.com](http://www.ir.pennymacfinancial.com).

This press release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, regarding management's beliefs, estimates, projections and assumptions with respect to, among other things, the Company's financial results, future operations, business plans and investment strategies, as well as industry and market conditions, all of which are subject to change. Words like believe, expect, anticipate, promise, plan, and other expressions or words of similar meanings, as well as future or conditional verbs such as will, would, should, could, or may are generally intended to identify forward-looking statements. Actual results and operations for any future period may vary materially from those projected herein and from past results discussed herein. Factors which could cause actual results to differ materially from historical results or those anticipated include, but are not limited to: the continually changing federal, state and local laws and regulations applicable to the highly regulated industry in which we operate; lawsuits or governmental actions that may result from any noncompliance with the laws and regulations applicable to our businesses; the mortgage lending and servicing-related regulations promulgated by the Consumer Financial Protection Bureau and its enforcement of these regulations; our dependence on U.S. government-sponsored entities and changes in their current roles or their guarantees or guidelines; changes to government mortgage modification programs; the licensing and operational requirements of states and other jurisdictions applicable to the Company's businesses, to which our bank competitors are not subject; foreclosure delays and changes in foreclosure practices; certain banking regulations that may limit our business activities; our dependence on the multifamily and commercial real estate sectors for future originations of commercial mortgage loans and other commercial real estate related loans; changes in macroeconomic and U.S. real estate market conditions; difficulties inherent in growing loan production volume; difficulties inherent in adjusting the size of our operations to reflect changes in business levels; purchase opportunities for mortgage servicing rights and our success in winning bids; changes in prevailing interest rates; increases in loan delinquencies and defaults; our reliance on PennyMac Mortgage Investment Trust (NYSE: PMT) as a significant source of financing for, and revenue related to, our mortgage banking business; any required additional capital and liquidity to support business growth that may not be available on acceptable terms, if at all; our obligation to indemnify third-party purchasers or repurchase loans if loans that we originate, acquire, service or assist in the fulfillment of, fail to meet certain criteria or characteristics or under other circumstances; our obligation to indemnify PMT and the Investment Funds if its services fail to meet certain criteria or characteristics or under other circumstances; decreases in the returns on the assets that we select and manage for our clients, and our resulting management and incentive fees; the extensive amount of regulation applicable to our investment management segment; conflicts of interest in allocating our services and investment opportunities among us and our advised entities; the effect of public opinion on our reputation; our recent growth; our ability to effectively identify, manage, monitor and mitigate financial risks; our initiation of new business activities or investment strategies or expansion of existing business activities or investment strategies; our ability to detect misconduct and fraud; our ability to mitigate cybersecurity risks and cyber incidents; our exposure

to risks of loss with real estate investments resulting from adverse weather conditions and man-made or natural disasters; and our organizational structure and certain requirements in our charter documents. You should not place undue reliance on any forward- looking statement and should consider all of the uncertainties and risks described above, as well as those more fully discussed in reports and other documents filed by the Company with the Securities and Exchange Commission from time to time. The Company undertakes no obligation to publicly update or revise any forward-looking statements or any other information contained herein, and the statements made in this press release are current as of the date of this release only.

#### **Non-solicitation**

In connection with a proposed reorganization of the Company, the Company's wholly-owned subsidiary, New PennyMac Financial Services, Inc., will be filing a registration statement on Form S-4 with the SEC, but this registration statement has not yet become effective. The securities registered under this registration statement may not be sold nor may offers to buy these securities be accepted before the time the registration statement becomes effective. This press release shall not constitute an offer to sell or a solicitation of an offer to buy these securities, and shall not constitute an offer, solicitation or sale in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of that jurisdiction.

#### **Additional Information and Where to Find It**

In connection with the proposed reorganization, New PennyMac Financial Services, Inc. (CIK# 0001745916) will be filing a registration statement on Form S-4 (the New PennyMac Registration Statement ) that includes a proxy statement of the Company that also constitutes a prospectus of New PennyMac Financial Services, Inc. (which New PennyMac Registration Statement has not yet been declared effective). INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS, AND ANY OTHER RELEVANT DOCUMENTS WHEN THEY BECOME AVAILABLE, BECAUSE THEY CONTAIN, OR WILL CONTAIN, IMPORTANT INFORMATION ABOUT THE COMPANY, NEW PENNYMAC FINANCIAL SERVICES, INC. AND THE REORGANIZATION. A definitive proxy statement will be sent to stockholders of the Company seeking approval of the reorganization after the New PennyMac Registration Statement is declared effective. The proxy statement/prospectus and other documents relating to the reorganization can be obtained free of charge from the SEC website at [www.sec.gov](http://www.sec.gov).

#### **Participants in Solicitation**

This communication is not a solicitation of a proxy from any investor or stockholder. However, the Company, New PennyMac Financial Services, Inc. and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies in connection with the proposed reorganization under the rules of the SEC. Information regarding the Company's directors and executive officers may be found in its definitive proxy statement relating to its 2018 Annual Meeting of Stockholders filed with the SEC on April 17, 2018 and in the proxy statement/prospectus included in the New PennyMac Registration Statement. Information regarding New PennyMac Financial Services, Inc.'s directors and executive officers may be found in the proxy statement/prospectus included in the New PennyMac Registration Statement. These documents can be obtained free of charge from the SEC.

## PENNYMAC FINANCIAL SERVICES, INC.

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

|  | June 30,<br>2018 | March 31,<br>2018 | June 30,<br>2017 |
|--|------------------|-------------------|------------------|
| (in thousands, except share amounts)   |                  |                   |                  |
| <b>ASSETS</b>  |                  |                   |                  |
| Cash   | \$ 189,663       | \$ 137,863        | \$ 75,978        |
| Short-term investments at fair value   | 98,571           | 105,890           | 145,440          |
| Mortgage loans held for sale at fair value   | 2,527,231        | 2,584,236         | 3,037,602        |
| Derivative assets  | 92,471           | 89,469            | 70,075           |
| Servicing advances, net  | 258,900          | 284,145           | 291,907          |
| Carried Interest due from Investment Funds   | 370              | 538               | 71,019           |
| Investment in PennyMac Mortgage Investment Trust at fair value   | 1,424            | 1,352             | 1,372            |
| Mortgage servicing rights  | 2,486,157        | 2,354,489         | 1,951,599        |
| Real estate acquired in settlement of loans  | 2,300            | 2,338             | 822              |
| Furniture, fixtures, equipment and building improvements, net  | 29,607           | 30,172            | 31,418           |
| Capitalized software, net  | 31,913           | 28,919            | 18,197           |
| Assets purchased from PennyMac Mortgage Investment Trust under agreements to resell pledged to creditors   | 138,582          | 142,938           | 150,000          |
| Receivable from Investment Funds   | 12               | 460               | 1,330            |
| Receivable from PennyMac Mortgage Investment Trust   | 19,661           | 27,356            | 17,725           |
| Loans eligible for repurchase  | 879,621          | 1,018,488         | 462,487          |
| Other  | 85,223           | 94,238            | 77,767           |
| Total assets   | \$ 6,841,706     | \$ 6,902,891      | \$ 6,404,738     |
| <b>LIABILITIES</b>   |                  |                   |                  |
| Assets sold under agreements to repurchase   | \$ 1,825,813     | \$ 1,814,282      | \$ 3,021,328     |
| Mortgage loan participation and sale agreements  | 528,368          | 510,443           | 243,361          |
| Notes payable  | 1,140,546        | 1,140,022         | 429,692          |
| Obligations under capital lease  | 13,032           | 16,435            | 26,641           |
| Excess servicing spread financing payable to PennyMac Mortgage Investment Trust at fair value  | 229,470          | 236,002           | 261,796          |
| Derivative liabilities   | 4,094            | 4,476             | 16,564           |
| Mortgage servicing liabilities at fair value   | 10,253           | 12,063            | 18,295           |
| Accounts payable and accrued expenses  | 114,005          | 113,046           | 132,053          |
| Payable to Investment Funds  | 404              | 26                | 15,236           |
| Payable to PennyMac Mortgage Investment Trust  | 99,309           | 117,987           | 132,709          |
| Payable to exchanged Private National Mortgage Acceptance Company, LLC unitholders under tax receivable agreement  | 46,903           | 46,037            | 73,084           |
| Income taxes payable   | 67,357           | 58,956            | 40,672           |
| Liability for loans eligible for repurchase  | 879,621          | 1,018,488         | 462,487          |
| Liability for losses under representations and warranties  | 20,587           | 20,429            | 19,568           |
| Total liabilities  | 4,979,762        | 5,108,692         | 4,893,486        |
| <b>STOCKHOLDERS EQUITY</b>   |                  |                   |                  |
| Class A common stock authorized 200,000,000 shares of \$0.0001 par value; issued and outstanding, 25,008,655, 24,277,768 and 23,472,795 shares, respectively | 3                | 2                 | 2                |
| Class B common stock authorized 1,000 shares of \$0.0001 par value; issued and outstanding, 45, 45 and 50 shares, respectively                               |                  |                   |                  |
| Additional paid-in capital   | 229,941          | 221,495           | 199,146          |
| Retained earnings  | 299,951          | 282,114           | 185,907          |
| Total stockholders equity attributable to PennyMac Financial Services, Inc. common stockholders  | 529,895          | 503,611           | 385,055          |

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|   |              |              |              |
|---|--------------|--------------|--------------|
| Noncontrolling interests in Private National Mortgage Acceptance Company, LLC | 1,332,049    | 1,290,588    | 1,126,197    |
| Total stockholders equity   | 1,861,944    | 1,794,199    | 1,511,252    |
| Total liabilities and stockholders equity                                     | \$ 6,841,706 | \$ 6,902,891 | \$ 6,404,738 |



## PENNYMAC FINANCIAL SERVICES, INC.

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  | June 30,<br>2018                          | Quarter ended<br>March 31,<br>2018 | June 30,<br>2017 |
|--|---|------------------------------------|------------------|
|  | (in thousands, except earnings per share) |                                    |                  |
| <b>Revenue</b>   |   |                                    |                  |
| Net gains on mortgage loans held for sale at fair value  | \$ 60,946                                 | \$ 71,414                          | \$ 98,091        |
| Mortgage loan origination fees   | 24,428                                    | 24,563                             | 30,193           |
| Fulfillment fees from PennyMac Mortgage Investment Trust   | 14,559                                    | 11,944                             | 21,107           |
| Net mortgage loan servicing fees:  |   |                                    |                  |
| Mortgage loan servicing fees   |   |                                    |                  |
| From non-affiliates  | 138,871                                   | 135,483                            | 112,348          |
| From PennyMac Mortgage Investment Trust  | 9,431                                     | 11,019                             | 10,099           |
| From Investment Funds  | 3   |                                    | 543              |
| Ancillary and other fees   | 13,637                                    | 14,171                             | 11,202           |
|  | 161,942                                   | 160,673                            | 134,192          |
| Amortization, impairment and change in estimated fair value of mortgage servicing rights and excess servicing spread | (48,253)                                  | (43,884)                           | (87,279)         |
| Net mortgage loan servicing fees   | 113,689                                   | 116,789                            | 46,913           |
| Management fees:   |   |                                    |                  |
| From PennyMac Mortgage Investment Trust  | 5,728                                     | 5,696                              | 5,638            |
| From Investment Funds  | (64)                                      | 79                                 | 369              |
|  | 5,664                                     | 5,775                              | 6,007            |
| Carried Interest from Investment Funds   | (168)                                     | (180)                              | 241              |
| Net interest income (expense):   |   |                                    |                  |
| Interest income  | 55,104                                    | 42,615                             | 34,973           |
| Interest expense   | 32,616                                    | 36,745                             | 36,877           |
|  | 22,488                                    | 5,870                              | (1,904)          |
| Change in fair value of investment in and dividends received from PennyMac Mortgage Investment Trust                 | 108                                       | 182                                | 76               |
| Results of real estate acquired in settlement of loans   | 13  | (28)                               | (119)            |
| Other  | 2,571                                     | 1,872                              | 1,116            |
| Total net revenue  | 244,298                                   | 238,201                            | 201,721          |
| <b>Expenses</b>  |   |                                    |                  |
| Compensation   | 98,540                                    | 102,013                            | 82,967           |
| Servicing  | 28,490                                    | 26,299                             | 24,702           |
| Technology   | 15,154                                    | 14,620                             | 11,581           |
| Occupancy and equipment  | 6,507                                     | 6,377                              | 5,965            |
| Professional services  | 5,587                                     | 5,738                              | 4,523            |
| Loan origination   | 5,144                                     | 2,115                              | 5,116            |
| Marketing  | 2,218                                     | 2,161                              | 2,483            |
| Other  | 7,960                                     | 5,882                              | 6,424            |
| Total expenses   | 169,600                                   | 165,205                            | 143,761          |
| Income before provision for income taxes   | 74,698                                    | 72,996                             | 57,960           |
| Provision for (benefit from) income taxes  | 6,293                                     | 6,070                              | 7,214            |
| Net income   | 68,405                                    | 66,926                             | 50,746           |
| Less: Net income attributable to noncontrolling interest   | 50,568                                    | 50,307                             | 40,267           |
| Net income attributable to PennyMac Financial Services, Inc. common stockholders                                     | \$ 17,837                                 | \$ 16,619                          | \$ 10,479        |
| <b>Earnings per share</b>  |   |                                    |                  |
| Basic  | \$ 0.71                                   | \$ 0.70                            | \$ 0.45          |
| Diluted  | \$ 0.70                                   | \$ 0.67                            | \$ 0.44          |

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**Weighted-average common shares outstanding**

|         |        |        |        |
|---------|--------|--------|--------|
| Basic   | 24,959 | 23,832 | 23,388 |
| Diluted | 78,825 | 79,461 | 77,650 |

**Exhibit 99.2**

Filed by PennyMac Financial Services, Inc. (File No. 001-35916)

pursuant to Rule 425 under the Securities Act of 1933  
and deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act

Subject Company: New PennyMac Financial Services, Inc.

CIK: 0001745916

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