

INTERNATIONAL GAME TECHNOLOGY  
Form 10-Q  
February 06, 2008

**United States**

**Securities and Exchange Commission**

**Washington, D.C. 20549**

**FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

**For the Quarterly Period Ended December 31, 2007**

OR

“ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_ to \_\_\_\_

**Commission File Number 001-10684**

**International Game Technology**

**Nevada**

(State of Incorporation)

**88-0173041**

(I.R.S. Employer Identification  
No.)

**9295 Prototype Drive**

**Reno, Nevada 89521**

(Address of principal executive offices)

**(775) 448-7777**

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

(Registrant's telephone number, including area code)

**www.IGT.com**

(Registrant's website)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act:

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

At February 1, 2008, there were 312.8 million shares of our \$.00015625 par value common stock outstanding.

**INTERNATIONAL GAME TECHNOLOGY**

**TABLE OF CONTENTS**

**PART I FINANCIAL INFORMATION**

**1**

**Item 1. Unaudited Condensed Consolidated Financial Statements**

**1**

**CONSOLIDATED INCOME STATEMENTS**

**1**

**CONSOLIDATED BALANCE SHEETS**

**2**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

**3**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**5**

**Item 2.**

**Management's Discussion and Analysis**

**18**

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

**27**

**Item 4. Controls and Procedures**

**27**

**PART II OTHER INFORMATION**

**28**

**Item 1. Legal Proceedings**

**28**

**Item 1A. Risk Factors**

**28**

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

**30**

**Item 3. Defaults Upon Senior Securities**

**31**

**Item 4. Submission of Matters to a Vote of Security Holders**

**31**

**Item 5. Other Information**

**31**

**Item 6. Exhibits**

**31**

**Signature**

**32**

**PART I FINANCIAL INFORMATION****Item 1. Unaudited Condensed Consolidated Financial Statements****CONSOLIDATED INCOME STATEMENTS**

	<b>Quarters Ended December 31,</b>	
	<b>2007</b>	<b>2006</b>
<i>(In millions, except per share amounts)</i>		
<b>Revenues</b>		
Gaming operations	\$ 332.3	\$ 324.9
Product sales	313.5	317.4
Total revenues	645.8	642.3
<b>Costs and operating expenses</b>		
Cost of gaming operations	132.9	138.2
Cost of product sales	146.4	152.1
Selling, general and administrative	100.3	98.4
Research and development	51.3	49.3
Depreciation and amortization	19.2	19.1
Total costs and operating expenses	450.1	457.1
<b>Operating income</b>	<b>195.7</b>	<b>185.2</b>
<b>Other income (expense)</b>		
Interest income	17.3	19.9
Interest expense	(24.8 )	(16.1 )
Other	(0.1 )	0.7
Total other income (expense)	(7.6 )	4.5
<b>Income before tax</b>	<b>188.1</b>	<b>189.7</b>
Income tax provision	74.4	68.7
<b>Net income</b>	<b>\$ 113.7</b>	<b>\$ 121.0</b>
<b>Basic earnings per share</b>	<b>\$0.36</b>	<b>\$0.36</b>
<b>Diluted earnings per share</b>	<b>\$0.36</b>	<b>\$0.35</b>
<b>Cash dividends declared per share</b>	<b>\$0.14</b>	<b>\$0.13</b>

**Weighted average shares outstanding**

Basic	314.4	332.5
Diluted	318.4	343.9

*See accompanying notes*

**CONSOLIDATED BALANCE SHEETS**

	<b>December 31, 2007</b>	<b>September 30, 2007</b>
<i>(In millions, except par value)</i>		
<b>Assets</b>		
Current assets		
Cash and equivalents	\$ 285.9	\$ 261.3
Investment securities, at market value	31.1	51.3
Restricted cash and investments	98.8	88.1
Accounts receivable, net	391.1	412.1
Current maturities of notes and contracts receivable, net	96.4	91.0
Inventories	140.1	144.8
Jackpot annuity investments	66.8	66.5
Deferred income taxes	88.9	58.2
Prepaid expenses and other	107.5	113.7
Total current assets	1,306.6	1,287.0
Notes and contracts receivable, net	74.5	63.6
Property, plant and equipment, net	564.7	567.4
Jackpot annuity investments	439.9	441.5
Intangible assets, net	238.8	245.5
Goodwill	1,115.2	1,116.6
Deferred income taxes	179.3	150.6
Other assets	361.7	295.3
	\$ 4,280.7	\$ 4,167.5
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities</b>		
Current liabilities		
Current maturities of notes payable	\$ 9.8	\$ 5.6
Accounts payable	96.6	121.1
Jackpot liabilities	181.6	170.7
Accrued income taxes	51.7	49.5
Dividends payable	44.0	44.4
Accrued employee benefits	26.3	81.6
Other accrued liabilities	198.9	218.6
Total current liabilities	608.9	691.5
Notes payable, net of current maturities	1,617.1	1,503.0
Non-current jackpot liabilities	468.8	472.4
Other liabilities	206.2	47.9
	2,901.0	2,714.8

**Commitments and Contingencies**

**Stockholders Equity**

Common stock: \$.00015625 par value; 1,280.0 shares authorized; 332.6 and 731.4 issued; 314.6 and 316.9 outstanding	0.1	0.1
Additional paid-in capital	1,176.8	2,040.3
Treasury stock at cost: 18.0 and 414.5 shares	(166.9 )	(3,722.1 )
Retained earnings	344.9	3,108.4
Accumulated other comprehensive income	24.8	26.0
	1,379.7	1,452.7
	\$ 4,280.7	\$ 4,167.5

*See accompanying notes*



**CONSOLIDATED STATEMENTS OF CASH FLOWS**

<b>Three Months Ended December 31,</b> <i>(In millions)</i>	<b>2007</b>	<b>2006</b>
<b>Operations</b>		
Net income	\$ 113.7	\$ 121.0
Adjustments:		
Depreciation, amortization, and asset charges	69.3	65.3
Discounts and deferred issuance costs	1.9	5.2
Share-based compensation	9.3	9.4
Bad debt provisions	(4.6)	(1.1)
Inventory obsolescence	2.5	3.7
Gain on assets sold	(0.2)	
Changes in operating assets and liabilities, excluding acquisitions and VIE consolidations/deconsolidations:		
Receivables	22.4	(3.8)
Inventories	3.2	11.9
Accounts payable and accrued liabilities	(103.6)	(45.1)
Jackpot liabilities	(3.5)	6.4
Income taxes, net of employee stock plans	56.2	53.9
Excess tax benefits from employee stock plans	(7.5)	(5.4)
Other current assets	7.1	5.6
Other non-current assets	(46.0)	(3.5)
<b>Cash from operations</b>	<b>120.2</b>	<b>223.5</b>
<b>Investing</b>		
Capital expenditures	(62.7)	(103.8)
Investment securities, net	15.0	(305.6)
Jackpot annuity investments, net	8.6	(1.1)
Changes in restricted cash	(5.3)	0.5
Loans receivable cash advanced	(12.1)	(17.3)
Loans receivable payments received	4.1	2.2
Business acquisitions, net of cash acquired		(18.3)
Proceeds from assets sold	1.2	0.2
<b>Cash from investing</b>	<b>(51.2)</b>	<b>(443.2)</b>
<b>Financing</b>		
Debt repayments	(104.6)	(22.4)
Debt proceeds	222.8	904.2
Debt issuance costs		(15.7)
Employee stock plan proceeds	23.0	18.1
Excess tax benefits from employee stock plans	7.5	5.4
Dividends paid	(44.4)	(43.5)

Share repurchases	(149.2)	(225.4)
<b>Cash from financing</b>	(44.9)	620.7
<b>Foreign exchange rates effect on cash</b>	0.5	(3.7)
<b>Net change in cash and equivalents</b>	24.6	397.3
<b>Beginning cash and equivalents</b>	261.3	294.6
<b>Ending cash and equivalents</b>	\$ 285.9	\$ 691.9

*See accompanying notes*

**Supplemental Cash Flows Information**

Depreciation, amortization, and asset charges reflected in the cash flows statements are comprised of amounts presented separately on the income statements, plus depreciation, amortization, and asset charges included in cost of gaming operations and cost of product sales.

<b>Three Months Ended December 31,</b> <i>(In millions)</i>	<b>2007</b>	<b>2006</b>
<b>Investment securities</b>		
Purchases	\$ (18.7 )	\$ (474.5 )
Proceeds from sales	33.7	168.9
Net	\$ 15.0	\$ (305.6 )
<b>Jackpot funding</b>		
Change in jackpot liabilities	\$ (3.5 )	\$ 6.4
Jackpot annuity purchases	(4.3 )	(12.9 )
Jackpot annuity proceeds	12.9	11.8
Net change in jackpot annuity investments	8.6	(1.1 )
Net jackpot funding	\$ 5.1	\$ 5.3
<b>Capital expenditures</b>		
Property, plant and equipment	\$ (23.1 )	\$ (52.2 )
Gaming operations equipment	(35.4 )	(45.8 )
Intellectual property	(4.2 )	(5.8 )
Total	\$ (62.7 )	\$ (103.8 )
<b>Payments</b>		
Interest	\$ 21.4	\$ 3.5
Income taxes	19.2	16.3
<b>Non-cash investing and financing items:</b>		
Accrued capital asset additions	\$ 7.8	\$ 17.1
Interest accretion for jackpot annuity investments	7.2	7.5
Business acquisitions/purchase price adjustments		
Fair value of assets	\$ (0.2 )	\$ 21.1
Fair value of liabilities	(0.2 )	2.8
1.75% Debentures converted		
Common stock issued including APIC	\$	\$ 1.0
Accrued settlements		250.2
Deferred tax liabilities adjusted to APIC		23.5

*See accompanying notes*

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****1.****Summary of Significant Accounting Policies****Basis of Presentation and Consolidation**

We prepare our consolidated financial statements in accordance with Securities and Exchange Commission requirements and include all adjustments of a normal recurring nature that are necessary to fairly present our consolidated results of operations, financial position, and cash flows for all periods presented. Interim period results are not necessarily indicative of full year results. This quarterly report should be read in conjunction with our most recent Annual Report on Form 10-K.

Our consolidated financial statements include the accounts of International Game Technology and all majority-owned or controlled subsidiaries and variable interest entities (VIEs) for which we are the primary beneficiary. All appropriate inter-company accounts and transactions are eliminated.

Our fiscal year is reported on a 52/53-week period that ends on the Saturday nearest to September 30 each year. Similarly, our quarters end on the Saturday nearest to the last day of the quarter end month. For simplicity, all fiscal periods are presented as ending on the calendar month end. Accordingly, this report presents the following periods:

	<b>Actual</b>	<b>Period End Presented as</b>
Current quarter	December 29, 2007	December 31, 2007
Prior year quarter	December 30, 2006	December 31, 2006
Prior fiscal year end	September 29, 2007	September 30, 2007

**Use of Estimates**

Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States (US). Accordingly, we are required to make estimates, judgments and assumptions that we believe are reasonable based on our historical experience, contract terms, observance of known trends in our company and the industry as a whole, and information available from other outside sources. Our estimates affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. We evaluate our estimates regularly, including those related to customer programs and incentives, revenue recognition, product returns, long-lived assets, prepaid and deferred royalties, jackpot liabilities, inventory obsolescence, share-based compensation, income taxes, bad debts, investments, warranty obligations, long-term contracts, contingencies and litigation. Actual results may differ from initial estimates.

**Recently Issued Accounting Standards*****SFAS 141(R) and SFAS 160***

In December 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) 141(R), *Business Combinations*, and SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51*. These statements will change the way companies account for business combinations and noncontrolling interests (i.e. minority interests), requiring more assets and liabilities to be measured at fair value as of the acquisition date. Contingent consideration liabilities will require remeasurement at fair value in each subsequent reporting period. Acquisition related costs, such as fees for attorneys, accountants, and investment

bankers, will be expensed as incurred and no longer be capitalized as part of the business purchase price. Noncontrolling interests will initially be measured at fair value and classified as a separate component of equity.

Both statements provide for prospective application in fiscal years beginning on or after December 15, 2008, which is IGT's fiscal year 2010 beginning October 2009, and earlier application is prohibited. SFAS 141(R) applies only to business combinations consummated after fiscal years beginning on or after the effective date, with the exception of income taxes. For all acquisitions, regardless of the consummation date, deferred tax assets and uncertain tax position adjustments occurring after the measurement period will be recorded as a component of income tax expense in accordance with SFAS 141(R), rather than adjusted through goodwill. SFAS 160 requires retrospective application for presentation and disclosures in comparative financial statements presented after the effective date (i.e. reclassifying noncontrolling interests to appear in equity).

### **SFAS 159**

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, permitting entities to elect fair value measurement for many financial instruments and certain other items. Unrealized gains and losses on designated items will be recognized in earnings at each subsequent period. SFAS 159 also establishes presentation and disclosure requirements for similar types of assets and liabilities measured at fair value. We are required to adopt this statement in fiscal 2009 and continue evaluating the potential impact to our future results of operations, financial position or cash flows, which depends on the extent to which we elect fair value measurement for eligible items.

### **SFAS 157**

In September 2006, the FASB issued SFAS 157, *Fair Value Measurements*, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements, but provides guidance on how to measure fair value by providing a fair value hierarchy used to classify the source of the information. This statement is effective for fiscal years beginning after November 15, 2007, which is fiscal 2009 for IGT, and we continue evaluating to what extent it will impact our future results of operations, financial position or cash flows.

## **2.**

### **Variable Interest Entities and Investments in Unconsolidated Affiliates**

#### **Variable Interest Entities**

We initially consolidated the wide area progressive (WAP) trusts in Iowa and New Jersey (NJ) beginning June 30, 2004 under FASB Interpretation (FIN) 46 (revised December 2003), *Consolidation of Variable Interest Entities*. Consolidated trust assets and equivalent liabilities relate primarily to jackpot funding. These VIE trust consolidations increase gaming operations revenues and costs by approximately the same amount, resulting in no material impact to gross profit or net income.

In November 2005, IGT assumed direct responsibility for current and future NJ WAP jackpot system operations previously under the control of a third party trust administrator. At that time, IGT was relieved of its contractual guarantee obligation related to the third party administration of past winner payments and we ceased to consolidate the NJ VIE assets and equivalent liabilities related to past winners during the first quarter of fiscal 2006. In November 2006, IGT executed an agreement with casino trustees to assume responsibility for and administration of the NJ past winner payments formerly under the control of a third party administrator. The resulting reconsolidation of these VIE past winner trusts initially added assets and equivalent liabilities of \$122.8 million during the first quarter of fiscal 2007.

Consolidated Iowa and NJ VIE trust assets and equivalent liabilities totaled \$114.1 million at December 31, 2007 and \$116.5 million at September 30, 2007. Consolidated VIE trusts comprised less than 0.1% of total revenues for the quarters ended December 31, 2007 and 2006.

#### **Investments in Unconsolidated Affiliates**

##### ***Walker Digital Gaming, LLC (WDG)***

In February 2006, IGT paid \$56.0 million for a 10% equity interest in WDG (formerly known as Casino IP Holdings, LLC), a VIE formed with our involvement to hold, develop, and license WDG intellectual property (IP) identified for gambling use. This relationship facilitates the development, introduction, and integration of certain WDG innovations

into IGT product lines. We are not the primary beneficiary of WDG and apply the equity method of accounting. Our net investment of \$46.1 million at December 31, 2007 represents our maximum exposure to loss. We recognized a loss of \$1.4 million in the current quarter and \$1.2 million in the prior year quarter primarily comprised of intangibles amortization. As the loss is not material to our financial statements, it is presented as a component of selling, general and administrative expenses.

In January 2008, we invested \$14.0 million in WDG for an additional 2% equity interest, bringing our total equity interest to 12%. At the same time, we also advanced the first of four \$15.0 million annual funding commitments under a new global license and development agreement. These annual advances will be applied to future IGT royalty obligations due WDG. The new arrangement provides IGT exclusive license to WDG's intellectual property portfolio, excluding certain pre-existing third party licenses, for 12 years with an option to extend to 20 years.



**China LotSynergy Holdings, Ltd. (CLS)**

In May 2007, we entered into strategic business arrangements with China LotSynergy Holdings, Ltd., a company involved in the development of the China lottery market and other related activities. As of December 31, 2007, our investment totaled \$33.6 million, including transaction costs, in 5% of the outstanding ordinary shares of CLS, a public company listed on the Growth Enterprise Market of the Hong Kong Exchange. We record this equity investment under the cost method and recognize our portion of net accumulated earnings in CLS only to the extent distributed through dividends.

In May 2007, we also invested \$72.0 million, including transaction costs, in a 4% zero-coupon unsecured convertible note of CLS due May 31, 2015, which becomes partially or wholly convertible after three years at an initial conversion price of HK\$3.82 per share or HK\$0.96 per share split-adjusted. CLS may call the note for redemption in full at accreted value under certain circumstances on or after May 31, 2012. IGT may require CLS to repay some or all of the note at accreted value on May 31, 2012.

At December 31, 2007, the convertible note is classified as available-for-sale for accounting purposes and carried at its estimated market value of \$78.2 million with unrealized holding gains of \$6.2 million. Our evaluation of the convertible note terms determined that no feature met the SFAS 133 definition of a derivative requiring bifurcation at December 31, 2007. See Note 14 for related foreign currency derivatives.

Additionally, IGT entered into a Technical Cooperation Agreement (TCA) to provide technical support, assistance and consulting services to CLS and exclusively explore opportunities for providing products and services in connection with the China welfare lottery. IGT is restricted from selling or transferring any of its shares in CLS or the convertible note for three years, after which either party may terminate the exclusivity provision in the TCA allowing IGT to sell or transfer its shares in CLS or the convertible note.

In September 2007, we established a 50/50 joint venture, IGT Synergy Holding Ltd., to explore opportunities in connection with the China welfare lottery. During the first quarter of fiscal 2008, we funded \$1.0 million of the \$14.5 million accrued at September 2007 for our unconditional commitment to contribute capital in installments over two years. We account for IGT Synergy Holding Ltd under the equity method and it had no earnings or losses during the first quarter of fiscal 2008.

**3.****Balance Sheet Components*****Inventories***

	<b>December 31, 2007</b>	<b>September 30, 2007</b>
<i>(In millions)</i>		
Raw materials	\$ 85.3	\$ 78.4
Work-in-process	4.4	4.5
Finished goods	50.4	61.9
Total inventories	\$ 140.1	\$ 144.8

***Property, Plant and Equipment***

	<b>December 31, 2007</b>	<b>September 30, 2007</b>
<i>(In millions)</i>		
Land	\$ 58.0	\$ 58.0
Buildings	141.2	139.7
Leasehold improvements	14.5	13.1
Machinery, furniture and equipment	247.2	242.6
Gaming operations equipment	748.6	737.8
Construction in process	90.1	80.3
Total	1,299.6	1,271.5
Less accumulated depreciation	(734.9 )	(704.1 )
Property, plant and equipment, net	\$ 564.7	\$ 567.4

Construction in process includes \$73.6 million at December 31, 2007 and \$64.0 million at September 30, 2007 related to our Las Vegas facility construction.

**Other Assets**

	<b>December 31, 2007</b>	<b>September 30, 2007</b>
<i>(In millions)</i>		
Investments in unconsolidated affiliates	\$ 173.9	\$ 175.3
Prepaid or deferred expenses	135.2	91.8
Miscellaneous	52.6	28.2
Total other assets	\$ 361.7	\$ 295.3

See Note 2 for additional information about investments in unconsolidated affiliates. Miscellaneous other assets at December 31, 2007 include amounts related to uncertain tax positions under FASB Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109*, see Note 11.

**4.****Share-based Compensation**

Shares available for grant under the IGT Stock Incentive Plan (SIP) totaled 9.4 million at December 31, 2007 and unrecognized share-based compensation costs totaled \$76.2 million expected to be recognized over a weighted average period of 1.9 years. SIP activity is reflected below as of and for the three months ended December 31, 2007.

<b>Options</b>	<b>Shares</b> <i>(thousands)</i>	<b>Price</b> <i>(per share)</i>	<b>Weighted Average</b>	
			<b>Remaining Contractual Term</b> <i>(years)</i>	<b>Aggregate Intrinsic Value</b> <i>(millions)</i>
Outstanding at beginning of year	17,454	\$ 30.08		
Granted	73	44.20		
Exercised	(1,168 )	19.43		
Forfeited	(35 )	32.67		
Outstanding at end of period	16,324	\$ 30.90	6.6	\$ 215.8
Vested and expected to vest	15,734	\$ 30.84	6.6	\$ 208.9
Exercisable at end of period	8,256	\$ 27.29	5.7	\$ 138.9

<b>Restricted Shares/Units</b>	<b>Shares</b>	<b>Weighted Average</b>		
		<b>Grant Date</b>	<b>Remaining Vesting</b>	<b>Aggregate Intrinsic</b>

		<b>Fair Value</b>	<b>Period</b>	<b>Value</b>
	<i>(thousands)</i>	<i>(per share)</i>	<i>(years)</i>	<i>(millions)</i>
Outstanding at beginning of year	1,568	\$ 35.65		
Granted	11	44.09		
Vested	(201 )	38.46		
Forfeited	(3 )	39.61		
Outstanding at end of period	1,375	\$ 35.30	2.9	\$ 60.7
Expected to vest	1,321	\$ 35.28	2.9	\$ 58.3

5.

### **Acquisitions**

Pro forma financial information is not provided, as these acquisitions are not material to our consolidated financial statements.

#### ***Digideal***

In June 2007, we invested \$31.2 million in voting convertible preferred and common stock of Digideal, a Spokane, Washington gaming technology firm. We acquired a 58% controlling interest and Digideal's results were consolidated in our financial statements beginning June 22, 2007. In addition to gaining access to Digideal's IP portfolio, we plan to work jointly in expanding game content and electronic table game products. Additional five-year agreements provide IGT exclusive manufacturing and distribution rights, as well as a fixed-price option to purchase all remaining outstanding shares.

With the business valuation not yet complete at December 31, 2007, we preliminarily allocated the purchase price to:

a

tangible assets of \$14.9 million, including cash of \$12.4 million

a

identifiable intangibles of \$13.8 million

a

in-process research and development (R&D) of \$0.5 million with no future alternative use, immediately charged to R&D

a

goodwill of \$6.3 million, not deductible for tax purposes

a

liabilities of \$4.3 million

#### ***Venture Catalyst Incorporated (VCAT)***

In December 2006, we completed the acquisition of VCAT, renamed Mariposa Software Inc. We anticipate the Mariposa casino systems applications for customer relationship management will enhance our server-based initiatives. We allocated the aggregate purchase price of \$21.9 million to:

a

tangible assets of \$6.8 million, including cash of \$3.5 million

a

identifiable intangibles of \$8.2 million

a

in-process R&D of \$0.1 million with no future alternative use, immediately charged to R&D

a

goodwill of \$10.9 million, not deductible for tax purposes

a

liabilities of \$4.1 million

## 6.

### Allowances for Receivables

<i>(In millions)</i>	<b>December 31, 2007</b>	<b>September 30, 2007</b>
Allowance for doubtful accounts	\$ 16.5	\$ 20.9
Allowance for doubtful notes and contracts	\$ 14.0	\$ 12.5
Current	10.6	12.6
Non-current	\$ 24.6	\$ 25.1

## 7.

### Concentrations of Credit Risk

Financial instruments that potentially subject us to concentrations of credit risk consist principally of cash and equivalents, investments, and receivables. We place short-term investments in high credit quality financial institutions and in short-duration high-quality securities, most significantly in auction rate securities (ARS). We are aware of current negative conditions in global credit markets and only invest in AAA rated ARS. With the exception of US Government and Agency securities, our short-term investment policy limits the amount of credit exposure in any one financial institution, industry group or type of investment. Cash on deposit may be in excess of Federal Deposit Insurance Corporation limits.

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

Our receivables are concentrated in the following legalized gaming regions at December 31, 2007:

<b>North America</b>	<b>70 %</b>	<b>International</b>	<b>30 %</b>
Nevada	16 %	Latin America	6 %
California	6	Europe	6
Mississippi	6	UK	5
Oklahoma	6	Other (less than 5% individually)	13
New Jersey	5		
Other (less than 5% individually)	31		

In April 2007, IGT agreed to provide up to \$120.0 million in equipment and development financing to Argentina gaming operators, Casino Club South America (CCSA) and Hipodromo Argentina De Palermo South America (HAPSA), and their new joint venture, Compania Inversiones de Entretenimiento (CIESA). The agreement consists of a fully collateralized development credit facility of \$80.0 million to CIESA and the remaining \$40.0 million for the acquisition of gaming equipment by CIESA and CCSA. CIESA is a VIE created for the improvement, expansion, and new construction of casino facilities on behalf of CCSA and HAPSA. IGT is not the primary beneficiary of CIESA and our maximum exposure to loss will be the amounts financed, when funded, and interest accrued on outstanding advances. As of December 31, 2007, IGT has not funded any amounts under the agreements.

During the current quarter, we agreed to provide up to \$75.0 million in construction and development financing to a charitable gaming property in Alabama, of which \$11.0 million was funded at December 31, 2007. Our total unfunded development financing loans totaled \$146.5 million at December 31, 2007.

**8.**

**Goodwill and Other Intangibles**

***Goodwill***

<b>Activity by segment for the three months ended December 31, 2007</b>	<b>North</b>		
	<b>America</b>	<b>International</b>	<b>Total</b>
<i>(In millions)</i>			
Beginning balance	\$ 1,009.2	\$ 107.4	\$ 1,116.6
Acquisitions/purchase price adjustments	(0.2)		(0.2)
Foreign currency		(1.2)	(1.2)
Ending balance	\$ 1,009.0	\$ 106.2	\$ 1,115.2

***Other Intangibles***

During the three months ended December 31, 2007, we added \$4.2 million in patents, including capitalized legal and registration fees, with a weighted average life of 8.1 years.

<b>Balances</b>	<b>December 31, 2007</b>			<b>September 30, 2007</b>		
	<b>Cost</b>	<b>Accumulated</b>	<b>Net</b>	<b>Cost</b>	<b>Accumulated</b>	<b>Net</b>

	Amortization			Amortization		
<i>(In millions)</i>						
Finite lived intangible assets						
Patents	\$ 362.2	\$ 159.6	\$ 202.6	\$ 358.3	\$ 151.7	\$ 206.6
Contracts	21.5	12.8	8.7	21.4	11.7	9.7
Trademarks	2.7	1.8	0.9	2.0	1.8	0.2
Developed technology	47.2	24.0	23.2	47.2	22.4	24.8
Customer relationships	6.9	3.5	3.4	6.9	3.4	3.5
	440.5	201.7	238.8	435.8	191.0	244.8
Indefinite lived trademarks				0.7		0.7
Net carrying amount	\$ 440.5	\$ 201.7	\$ 238.8	\$ 436.5	\$ 191.0	\$ 245.5



Aggregate amortization expense totaled \$11.0 million in the first quarter of fiscal 2008 versus \$11.1 million in the prior year quarter.

	2008	2009	2010	2011	2012
<i>(In millions)</i>					
Estimated future annual amortization	\$45.2	\$38.3	\$32.9	\$29.5	\$25.6

## 9.

### Credit Facilities & Indebtedness

	December 31, 2007	September 30, 2007
<b>Outstanding</b>		
<i>(In millions)</i>		
Senior credit facility	\$ 715.0	\$ 600.0
Foreign credit facilities	8.9	5.2
2.6% Convertible Debentures	900.0	900.0
Installment purchase contract	3.0	3.4
Total notes payable, net	\$ 1,626.9	\$ 1,508.6

We continue to be in compliance with all applicable covenants at December 31, 2007.

#### *Senior Credit Facility*

Borrowings outstanding under our unsecured \$2.5 billion revolving credit facility totaled \$715.0 million at December 31, 2007, with a 5.45% weighted average interest rate, and \$4.1 million reserved for letters of credit. Interest rates and facility fees applicable to the credit facility may fluctuate based on our public credit ratings and/or debt to capitalization ratio. At December 31, 2007, the facility fee was 12.5 basis points (bps) and the interest rate was LIBOR (London Inter-Bank Offering Rate) plus 37.5 bps. We can borrow at rates for one, two, three or six month durations at our discretion and other durations with bank group approval.

#### *Foreign Credit Facilities*

Our available foreign credit facilities totaled \$93.3 million with a weighted average interest rate of 2.1% at December 31, 2007. Of this amount, \$8.9 million was drawn with a weighted average interest rate of 1.5%. Renewals on these facilities occur annually. The parent company, International Game Technology, guarantees all foreign credit facilities executed by its subsidiaries.

#### *2.6% Senior Convertible Debentures issued December 20, 2006*

The market price condition for convertibility of our 2.6% Debentures has not yet been met.

We evaluated all features of the Debentures for SFAS 133 embedded derivatives and determined the contingent interest feature represents an embedded derivative requiring bifurcation. The value of this derivative was nominal at issuance and at December 31, 2007, and no related derivative liability was recorded. Any future derivative value will be recorded as a liability and adjusted through interest expense for changes in fair value.

***Redeemed 1.75% Zero-Coupon Senior Convertible Debentures***

On December 26, 2006, we called our outstanding 1.75% Debentures for redemption, giving holders the right to convert before January 10, 2007 for aggregate consideration comprised of shares and cash under the terms of the applicable indentures. The call resulted in payments to holders of \$612.7 million, as well as non-cash increases to additional paid-in capital (APIC) of \$1.2 million for 7.3 million shares issued and \$47.5 million for related deferred tax liabilities during fiscal 2007.

**10.****Earnings Per Share**

	<b>Quarters Ended</b>	
	<b>December 31,</b>	<b>2006</b>
	<b>2007</b>	
<i>(In millions, except per share amounts)</i>		
Net income	\$ 113.7	\$ 121.0
Weighted average shares outstanding:		
Basic	314.4	332.5
Dilutive effect of stock awards	4.0	5.0
Dilutive effect of 1.75% Debentures		6.4
Diluted EPS Denominator	318.4	343.9
Basic earnings per share	\$0.36	\$0.36
Diluted earnings per share	\$0.36	\$0.35
Weighted average antidilutive stock award shares excluded from diluted EPS	3.4	1.2

We repurchased 1.9 million shares from December 31, 2007 through February 1, 2008.

**11.****Income Taxes**

Our provision for income taxes is based on estimated effective annual income tax rates. The provision differs from income taxes currently payable because certain items of income and expense are recognized in different periods for financial statement purposes than for tax return purposes. We reduce deferred tax assets by a valuation allowance when it is more likely than not that some or all of the deferred tax assets will not be realized.

We adopted the provisions of FIN 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109*, during the first quarter of fiscal 2008. FIN 48 requires financial statement recognition of an uncertain tax position taken or expected to be taken in a tax return, when it is more likely than not to be sustained upon examination. This assessment further requires us to presume that tax authorities evaluate the technical merits of transactions individually and with full knowledge of all facts and circumstances surrounding the issue. A recognized tax position is recorded in the financial statements at the largest amount of benefit that has a greater than 50% likelihood of being realized upon settlement. FIN 48 also requires that changes in judgment resulting in subsequent recognition, de-recognition or change in the measurement of a tax position taken in a prior annual period, including any related interest and penalties, be recognized as a discrete item during the period in which the change occurs.

The implementation of FIN 48 as of the beginning of fiscal 2008 increased our unrecognized tax benefits by \$89.9 million, increased deferred tax assets by \$55.4 million, and decreased retained earnings by \$34.5 million. As of October 1, 2007, our net unrecognized tax benefits totaled \$131.6 million, comprised of a \$153.5 million liability, net of a \$21.9 million asset, and included accrued interest and penalties of \$39.4 million. Unrecognized tax benefits of \$76.2 million as of October 1, 2007 would impact the effective tax rate if recognized. Upon the adoption of FIN 48, we reclassified our reserves for uncertain tax positions from accrued income taxes to other non-current liabilities.

Interest and penalties related to unrecognized tax benefits are included in our income tax provisions and this policy did not change as a result of the adoption of FIN 48. At December 31, 2007, our net unrecognized tax benefits increased to \$135.2 million, primarily related to additional interest and penalties.

We conduct business globally and file US federal, state, local and foreign income tax returns. With few exceptions, we are no longer subject to US federal, state, local or non-US income tax examinations for fiscal years before 2000. While we believe we adequately provided for all tax positions, amounts asserted by tax authorities could be greater or less than our accrued position. We do not believe our total unrecognized tax benefits will change significantly during the next twelve months.

12.

**Stockholders Equity*****Treasury Stock***

We repurchased 3.5 million shares of our common stock during the first quarter of fiscal 2008 for a total cost of \$149.2 million. In December 2007, we retired 400.0 million shares held as treasury stock. As a result of the retirement, we decreased treasury stock by \$3,704.3 million, APIC by \$905.6 million and retained earnings by \$2,798.7 million.

***Other Comprehensive Income***

	<b>Quarters Ended</b>	
	<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>
<i>(In millions)</i>		
Net income	\$ 113.7	\$ 121.0
Currency translation adjustments	(1.1 )	3.2
Investment securities unrealized gains (losses)	(0.1 )	
Comprehensive income	\$ 112.5	\$ 124.2

13.

**Contingencies*****Litigation***

IGT has been named in and has brought lawsuits in the normal course of business. We do not expect the outcome of these suits, including the lawsuits described below, to have a material adverse effect on our financial position or results of future operations.

***Bally***

On December 7, 2004, IGT filed a complaint in US District Court for the District of Nevada, alleging that defendants Alliance Gaming Corp., Bally Gaming Int'l, Inc., and Bally Gaming, Inc. infringed six US patents held by IGT, US Patent numbers 6,827,646; 5,848,932; 5,788,573; 5,722,891; 6,712,698 and 6,722,985. On January 21, 2005, defendants filed an answer denying the allegations in the complaint and raising various affirmative defenses to IGT's asserted claims. Defendants also asserted fourteen counterclaims against IGT, including counterclaims for a declaratory judgment of non-infringement, invalidity and unenforceability of the asserted patents, and for antitrust violations and intentional interference with prospective business advantage. IGT has successfully moved for partial summary judgment on defendants' counterclaims for intentional interference with prospective business advantage and defendants' antitrust allegations related to the gaming machine market. IGT denies the remaining allegations. On May 9, 2007, the Court issued an order construing disputed terms of the asserted patent claims. Discovery is closed and trial is scheduled for May 2008.

On April 28, 2006, IGT filed a complaint in US District Court for the District of Delaware, alleging that defendants Bally Technologies, Inc., Bally Gaming Int'l, Inc., and Bally Gaming, Inc. infringed nine US patents held by IGT, US Patent numbers RE 38,812; RE 37,885; 6,832,958; 6,319,125; 6,244,958; 6,431,983; 6,607,441; 6,565,434; and

6,620,046. The complaint alleges that the “BALLY POWER BONUSING™” technology infringes one or more of the claims of the asserted IGT patents. The lawsuit seeks monetary damages and an injunction. On June 30, 2006, defendants filed an answer denying the allegations in the complaint and raising various affirmative defenses to IGT’s asserted claims. Defendants also asserted twelve counterclaims against IGT, including counterclaims for a declaratory judgment of non-infringement, invalidity, unenforceability of the asserted patents, antitrust violations, unfair competition, and intentional interference with prospective business advantage. IGT denies these allegations, and discovery is ongoing. Trial is scheduled for November 2008.

On September 5, 2006, Bally Gaming, Inc. filed a complaint in US District Court for the District of Nevada alleging that IGT is infringing US Patent No. 7,100,916, entitled Indicator Wheel System. The products named in the complaint are IGT’s gaming machines with wheel features, including, without limitation, *Wheel of Fortune*®, *Wheel of Gold*™, *The Addams Family*™, *American Bandstand*™, *The Apprentice*™, *Dilbert Wheelbert*™, *Drew Carey Great Balls of Cash*™, *Elvira*®, *I Dream of Jeannie*®, *I Love Lucy*®, *Indiana Jones™: Raiders of the Lost Ark*™, *M\*A\*S\*H*™, *Megabucks*® with *Morgan Fairchild*, *Regis On the Town*™, *Sinatra*™ and *The Twilight Zone*® gaming machines. The lawsuit seeks unspecified monetary damages and an injunction. On October 6, 2006, IGT filed an answer and counterclaims denying infringement and seeking a declaration that the patent is invalid and non-infringed. IGT intends to vigorously defend this lawsuit. Discovery is ongoing.

### ***Aristocrat***

On June 30, 2005, Aristocrat Technologies Australia PTY Ltd. filed a patent infringement lawsuit against IGT. The complaint was served on IGT on December 13, 2005. Aristocrat alleged that IGT willfully infringed US Patent No. 6,093,102. Aristocrat alleged that the patent covered its Reel Power® video slot technology and IGT's Multiway® video slot games. The lawsuit sought unspecified damages and an injunction. On January 13, 2006, Aristocrat filed a First Amended Complaint adding Aristocrat Technologies, Inc. as a plaintiff. On April 20, 2007, the US District Court for the District of Nevada issued an order granting summary judgment in favor of IGT declaring the Aristocrat patent invalid. Summary judgment was entered in favor of IGT on April 23, 2007. Aristocrat appealed the decision to the US Court of Appeals for the Federal Circuit and the parties completed their appellate briefing on October 15, 2007. Oral argument was heard on January 8, 2008. We are awaiting a ruling on the appeal.

On June 12, 2006, Aristocrat Technologies Australia PTY Ltd. and Aristocrat Technologies, Inc. filed a patent infringement lawsuit against IGT. Aristocrat alleged that IGT willfully infringed US Patent No. 7,056,215, which issued on June 6, 2006. On December 15, 2006, Aristocrat filed an amended complaint, adding allegations that IGT willfully infringed US Patent No. 7,108,603, which issued on September 19, 2006. The IGT products named in the original and amended complaints were the *Fort Knox*® mystery progressive slot machines. On June 13, 2007, the US District Court for the Northern District of California entered an order granting summary judgment in favor of IGT declaring both patents invalid. Aristocrat filed its notice of appeal to the U.S. Court of Appeals for the Federal Circuit. Appellate briefing is ongoing.

### ***Brochu v. Loto Quebec***

Loto Quebec commenced an action in warranty against VLC, Inc., a wholly-owned subsidiary of IGT, and another manufacturer of video lottery machines in October 2003, in the Superior Court of the Province of Quebec, District of Quebec, seeking indemnification for any damages that may be awarded against Loto Quebec in a class action suit, also filed in the Superior Court of the Province of Quebec. The class action claim against Loto Quebec, to which neither IGT nor any of its affiliates are parties, was filed by Jean Brochu on behalf of himself and a class of other persons who allegedly developed pathological behaviors through the play of video lottery machines made available by Loto Quebec in taverns and other public locations. In this action, plaintiff seeks to recover on behalf of the class damages of approximately \$578.7 million Canadian dollars (CAD), representing CAD\$4,863 per class member, and CAD\$119.0 million in punitive damages. Loto Quebec filed its Plea in Defense in the main action in February 2006. The Superior Court has adjourned the trial date scheduled for late 2007 pending a decision by the Court of Appeals of the Superior Court's ruling regarding the class action time period.

### ***Environmental Matters***

Colorado Central Station Casino (CCSC), a casino operation sold by IGT in April 2003, is located in an area that has been designated by the Environmental Protection Agency (EPA) as an active superfund site because of contamination from historic mining activity in the area. In order for Anchor Coin, an entity IGT acquired in December 2001, to develop the CCSC site, it voluntarily entered into an administrative order of consent with the EPA to conduct soil removal and analysis (a requirement imposed on similarly situated property developers within the region) in conjunction with re-routing mine drainage. The work and obligations contemplated by the agreement were completed by Anchor in June 1998, and the EPA subsequently issued a termination of the order.

The EPA, together with other property developers excluding CCSC, continues remediation activities at the site. While we believe our remediation obligations are complete, it is possible that additional contamination may be identified and we could be obligated to participate in remediation efforts. Under the guidance in Statement of Position 96-1, *Environmental Remediation Liabilities*, we determined the incurrence of additional remediation costs is neither probable nor reasonably estimable and no liability is recorded at this time.

*Miller*

In June 2003, a class action lawsuit was filed in Clark County, Nevada, District Court against Acres and its directors, entitled Paul Miller v. Acres Gaming Incorporated, et al. The complaint alleged that Acres directors breached their fiduciary duties to their stockholders in connection with the approval of the merger transaction between Acres and IGT and sought to enjoin and/or void the merger agreement among other forms of relief. On September 19, 2003, the Court denied plaintiff's motion for a temporary restraining order to prevent Acres stockholders from voting on the merger. On September 24, 2003, plaintiff petitioned the Nevada Supreme Court to vacate the denial of the temporary restraining order and to enjoin Acres from holding its stockholder vote on the merger. The Nevada Supreme Court denied the petition on September 25, 2003.



On November 5, 2003, the plaintiff amended his complaint to recover damages. On December 23, 2003, defendants filed a motion to dismiss plaintiff's second amended complaint for failure to state a claim on which relief may be granted. On May 7, 2004, the Court issued an order denying defendants' motion to dismiss.

Pursuant to stipulation of the parties, plaintiff filed a third amended complaint on September 9, 2004. Defendants filed a motion to dismiss the third amended complaint on September 14, 2004. On March 15, 2006, the Court issued an order denying defendants' motion to dismiss the third complaint. On April 7, 2006, defendant filed a Notice of Removal to United States District Court, D. Nev. (Las Vegas). Plaintiff filed a motion to remand the action to state court, which was granted by order dated August 15, 2006. On November 30, 2006, the case was transferred to business court and discovery continues. Plaintiff filed a motion for class certification on October 5, 2007, which was denied by decision dated December 4, 2007.

### ***OSHA / Wrongful Termination Matter***

On July 8, 2004, two former employees filed a complaint with the US Department of Labor, Occupational Safety and Health Administration (OSHA), alleging retaliatory termination in violation of the Sarbanes-Oxley Act of 2002. The former employees allege that they were terminated in retaliation for questioning whether Anchor and its executives failed to properly disclose information allegedly affecting the value of Anchor's patents in connection with IGT's acquisition of Anchor in December 2001. The former employees also allege that the acquired patents are overvalued on the financial statements of IGT. Outside counsel, retained by an independent committee of our Board of Directors, reviewed the allegations and found them to be entirely without merit.

On November 10, 2004, the employees withdrew their complaint filed with OSHA and filed a notice of intent to file a complaint in federal court. On December 1, 2004, a complaint was filed under seal in the US District Court for Nevada, based on the same facts set forth above regarding their OSHA complaint. IGT filed a motion for summary judgment as to all claims in plaintiffs' complaint. On June 14, 2007, the US District Court for the District of Nevada entered an order granting summary judgment in favor of IGT as to plaintiffs' Sarbanes-Oxley whistle-blower claims and dismissed their state law claims without prejudice. Plaintiffs' motion for reconsideration of the District Court's decision was denied. Plaintiffs have filed a notice of appeal to the US Court of Appeals for the Ninth Circuit. Appellate briefing is ongoing.

In conjunction with the Anchor acquisition purchase price allocation as of December 31, 2001, IGT used the relief of royalty valuation methodology to estimate the fair value of the patents at \$164.4 million. The carrying value of the patents at December 31, 2007 totaled \$78.0 million, with a remaining life of approximately 9 years.

### ***Arrangements with Off-Balance Sheet Risks***

In the normal course of business, we are party to financial instruments with off-balance sheet risk, such as performance bonds, guarantees and product warranties not reflected in our balance sheet. We do not expect any material losses to result from these arrangements, and we are not dependent on off-balance sheet financing arrangements to fund our operations.

### ***Performance Bonds***

Performance bonds outstanding related to gaming operations totaled \$6.9 million at December 31, 2007. We are liable to reimburse the bond issuer in the event of exercise due to nonperformance.

### ***Letters of Credit***

Outstanding letters of credit issued under our line of credit to ensure payment to certain vendors and governmental agencies totaled \$4.1 million at December 31, 2007.

***IGT Licensor Arrangements***

Our sales agreements that include software and IP licensing arrangements may provide a clause whereby IGT indemnifies the third party licensee against liability and damages (including legal defense costs) arising from any claims of patent, copyright, trademark or trade secret infringement. Should such a claim occur, we could be required to make payments to the licensee for any liabilities or damages incurred. Historically, we have not incurred any significant costs due to infringement claims. As we consider the likelihood of incurring future costs to be remote, no liability has been recorded.

**Product Warranties**

Our warranty costs in the table below are accrued based on historical trends in product failure rates and expected costs to provide warranty services. The majority of our products are generally covered by a warranty for periods ranging from 90 days to one year.

<b>Quarters Ended December 31,</b> <i>(In millions)</i>	<b>2007</b>	<b>2006</b>
Balance at beginning of year	\$ 8.7	\$ 8.3
Reduction for payments made	(1.8 )	(1.4 )
Accrual for new warranties issued	3.1	3.0
Adjustments for pre-existing warranties	(0.2 )	(0.7 )
Balance at end of period	\$ 9.8	\$ 9.2

**Self-Insurance**

We are self-insured for various levels of workers' compensation, directors' and officers' liability, and electronic errors and omissions liability, as well as employee medical, dental, prescription drug, and disability coverage. We purchase stop loss coverage to protect against unexpected claims. Accrued insurance claims and reserves include estimated settlements for known claims, and actuarial estimates of claims incurred but not reported.

**Taxes**

We are subject to sales, use, income and other tax audits and administrative proceedings in various US federal, state, local and foreign jurisdictions. While we believe we have properly reported our tax liabilities in each jurisdiction, we can give no assurance that taxing authorities will not propose adjustments that increase our tax liabilities.

**14.****Foreign Currency Derivatives****Subsidiary Operations**

Net foreign currency exposure related to monetary assets and liabilities denominated in nonfunctional currency decreased to \$56.7 million at December 31, 2007 from \$73.9 million at September 30, 2007 primarily due to reduced inter-company liabilities. The notional amount of foreign currency contracts hedging this exposure totaled \$32.0 million at December 31, 2007 and \$63.6 million at September 30, 2007. At December 31, 2007, these forward contracts were recorded as a fair value liability of \$1.3 million. At September 30, 2007, the fair value of these contracts was recorded as a fair value liability of \$3.3 million.

**Investment in CLS**

Additionally, during the third quarter of fiscal 2007 we executed 5-year forward contracts designated as SFAS 133 foreign currency fair value hedges to protect 70% of the US dollar value of our Hong Kong dollar investment in the CLS convertible note (See Note 2). The notional amount of foreign currency contracts hedging this exposure totaled \$49.9 million at December 31, 2007, recorded as a fair value liability of \$0.7 million. At September 30, 2007, the fair value of these contracts was recorded as a fair value asset of \$0.2 million. There was no significant ineffectiveness during the quarter ended December 31, 2007.



15.

**Business Segments**

We view our business in two operating segments, each incorporating all types of revenues:

a

North America includes our operations in the US and Canada

a

International encompasses our efforts in all other jurisdictions worldwide

Certain income and expenses related to company-wide initiatives are managed at the corporate level and not allocated to any operating segment. We do not recognize inter-company revenues or expenses upon the transfer of gaming products between operating segments. Segment accounting policies are consistent with those of our consolidated financial statements.

Our business segments are designed to allocate resources within a framework of management responsibility. Operating costs from one segment may benefit other segments. We continually evaluate the alignment of our business development and administrative functions for reporting purposes, which may result in changes to segment allocations.

	<b>Quarters Ended</b>	
	<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>
<i>(In millions)</i>		
<b>NORTH AMERICA</b>		
Revenues	\$ 462.1	\$ 504.9
Gaming operations	295.2	297.6
Product sales	166.9	207.3
Gross profit	265.8	284.3
Gaming operations	175.5	169.5
Product sales	90.3	114.8
Income before tax	171.6	191.0
<b>INTERNATIONAL</b>		
Revenues	\$ 183.7	\$ 137.4
Gaming operations	37.1	27.3
Product sales	146.6	110.1
Gross profit	100.7	67.7
Gaming operations	23.9	17.2
Product sales	76.8	50.5
Income before tax	62.0	39.5

**CORPORATE**

Net unallocated expenses	\$	(45.5 )	\$	(40.8 )
--------------------------	----	---------	----	---------

**CONSOLIDATED**

Revenues	\$	645.8	\$	642.3
Gaming operations		332.3		324.9
Product sales		313.5		317.4
Gross profit		366.5		352.0
Gaming operations		199.4		186.7
Product sales		167.1		165.3
Income before tax		188.1		189.7

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**FORWARD LOOKING STATEMENTS**

This report contains statements that do not relate to historical or current facts, but are forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to analyses and other information based on forecasts of future results and estimates of amounts not yet determinable. These statements may also relate to future events or trends, our future prospects and proposed new products, services, developments or business strategies, among other things. These statements can generally (although not always) be identified by their use of terms and phrases such as anticipate, believe, could, would, estimate, expect, intend, may, plan, predict, project, pursue, will, continue, and other similar terms and phrases, as well as the use of the future tense.

Examples of forward looking statements in this report include, but are not limited to, the following categories of expectations about:

a

our ability to introduce new products and their impact on replacement demand

a

the timing, features, benefits, and expected success of new product introductions

a

growth of our business through technology and intellectual property (IP) acquisition

a

our leadership position in the market

a

the advantages offered to customers by our existing or anticipated products and product features

a

gaming growth, expansion, and new market opportunities

a

factors impacting future gross margins and tax rates

a

increasing growth or contributions from certain non-machine products and services

a

increasing machine sales or placements

a

legislative or regulatory developments and related market opportunities

a

available capital resources to fund future operating requirements, capital expenditures, payment obligations, and share repurchases

a

timing and amount of future share repurchases

a

expectations regarding losses from off-balance sheet arrangements

Actual results could differ materially from those expressed or implied in our forward looking statements. Our future financial condition and results of operations, as well as any forward looking statements, are subject to change and to inherent known and unknown risks and uncertainties. See Item 1A, Risk Factors, in this report for a discussion of these and other risks and uncertainties. You should not assume at any point in the future that the forward looking statements in this report are still valid. We do not intend, and undertake no obligation, to update our forward looking statements to reflect future events or circumstances.



## OVERVIEW

The following Management's Discussion and Analysis (MDA) is intended to enhance the reader's understanding of our company operations and current business environment. It should be read in conjunction with our Annual Report on Form 10-K for the year ended September 30, 2007.

Italicized text with an attached superscript trademark or copyright notation in this document indicates trademarks of IGT or its licensors. For a complete list of trademark and copyright ownership information, please visit our website at [www.IGT.com](http://www.IGT.com).

International Game Technology is a global company specializing in the design, manufacture, and marketing of computerized gaming equipment, network systems, licensing and services. We are a leading supplier of gaming products to the world, providing a well-diversified offering of quality products and services at competitive prices that are designed to increase the potential for operator profits by serving players better.

Our annual revenues totaled \$2.6 billion in fiscal 2007. We operate in two segments, North America and International, with certain unallocated company-wide income and expenses managed at the corporate level. International operations continue to be a growing contributor with operating income up 44% in fiscal 2007. See the BUSINESS SEGMENT RESULTS below and Note 15 of our Unaudited Condensed Consolidated Financial Statements for additional segment information and current quarter financial results.

While we are currently operating in a challenging environment for domestic machine sales, our operating results remain favorable as we continue to expand globally and concentrate on product development, market development and capital deployment. Our current development efforts reflect our commitment to the future of the gaming industry as our business model continues to evolve toward a more systems-centric, networked gaming environment. New market opportunities may come from political action as governments look to gaming to provide tax revenues in support of public programs and view gaming as a key driver for tourism. We intend to be prudent in our deployment of capital as we explore ways to grow our business through acquisitions of important technologies and IP.

Although domestic replacement sales are at historically low levels, we expect to benefit from growth in new or expanding domestic markets and new product releases beginning in the second half of fiscal 2008. In addition, we anticipate the contribution from our gaming operations business will continue to increase with new market opportunities. We also expect to benefit from further gaming expansion outside of North America and new content distribution channels enabled by network systems and table gaming initiatives. We expect the first floor-wide deployment of our server-based (*sb*<sup>™</sup>) applications in 2009, which will further differentiate IGT gaming products by offering operators new ways to engage and interact with players.

## RECENTLY ISSUED ACCOUNTING STANDARDS

We adopted the provisions of FASB Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes* — an interpretation of FASB Statement No. 109, during the first quarter of fiscal 2008. See CRITICAL ACCOUNTING ESTIMATES below and Note 11 of our Unaudited Condensed Consolidated Financial Statements for additional information about FIN 48 and the impact of adoption.

In August 2007, the Financial Accounting Standards Board (FASB) proposed FASB Staff Position (FSP) APB 14-a, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)*. If approved, FSP APB 14-a will require IGT, as an issuer of convertible debt that may be wholly or partially settled in cash, to separately account for the liability and equity components of the convertible debt instrument and recognize additional interest expense at our nonconvertible debt borrowing rate. If the FSP is issued as drafted, it will be effective for IGT's fiscal 2009 and will require retrospective application. We are currently evaluating the proposed FSP and it may result in higher interest expense related to our Debentures for all periods presented.

See Note 1 of our Unaudited Condensed Consolidated Financial Statements for information regarding recently issued accounting standards that may impact IGT upon adoption.

## CRITICAL ACCOUNTING ESTIMATES

Our consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States (US). Accordingly, we are required to make estimates incorporating judgments and assumptions we believe are reasonable based on our historical experience, contract terms, observance of known trends in our company and the industry as a whole, as well as information available from other outside sources. Our estimates affect amounts recorded in the financial statements and actual results may differ from initial estimates.

We consider the following accounting estimates to be the most critical to fully understanding and evaluating our reported financial results. They require us to make subjective or complex judgments about matters that are inherently uncertain or variable. Senior management discussed the development, selection and disclosure of the following accounting estimates, considered most sensitive to changes from external factors, with the Audit Committee of our Board of Directors.

a

Goodwill, Other Intangible Assets, and Royalties

a

Jackpot Liabilities and Expenses

a

Inventory and Gaming Operations Equipment

a

Share-based Compensation

a

Income Taxes

For a discussion of our critical accounting estimates, please refer to MDA in our Annual Report on Form 10-K for the year ended September 30, 2007. Except for income tax estimates related to the adoption of FIN 48 described below, we have made no significant changes to our critical accounting estimates since September 30, 2007.

We adopted the provisions of FIN 48 during the first quarter of fiscal 2008. This pronouncement provides a financial statement recognition threshold and measurement attribute for tax positions taken or expected to be taken in a tax return. Under FIN 48, we may recognize a tax benefit from an uncertain position only if it is more likely than not that the position will be sustained upon examination by taxing authorities based on the technical merits of the issue. The amount recognized in the financial statements is the largest benefit that we believe has greater than a 50% likelihood of being realized upon settlement. The implementation of FIN 48 as of the beginning of fiscal 2008 increased our unrecognized tax benefits by \$89.9 million, increased deferred tax assets by \$55.4 million and decreased retained earnings by \$34.5 million. See Note 11 of our Unaudited Condensed Consolidated Financial Statements for additional information about FIN 48 and the impact of adoption.

We exercise significant judgment when evaluating our uncertain tax positions and the related tax benefits. Although we believe our assumptions are reasonable, there is no guarantee that the final outcome of the related matters will not differ from the amounts reflected in our historical income tax provisions and accruals. We adjust our reserves for

uncertain tax positions based on changes in facts and circumstances such as the closing of a tax audit or changes in estimates. Our income tax provision may be impacted to the extent that the final outcome of these tax positions is different than the amounts recorded. As of October 1, 2007 our net unrecognized tax benefits totaled \$131.6 million, \$76.2 million of which would impact the effective tax rate if recognized.

**CONSOLIDATED OPERATING RESULTS A Year Over Year Comparative Analysis**

	Quarters Ended December 31,		Favorable (Unfavorable)	
	2007	2006	Amount	%
<i>(In millions except units &amp; EPS; pp = percentage point)</i>				
<b>Revenues</b>	\$ 645.8	\$ 642.3	\$ 3.5	1 %
Gaming operations	332.3	324.9	7.4	2 %
Product sales	313.5	317.4	(3.9 )	-1 %
Machines	214.2	232.6	(18.4 )	-8 %
Non-machine	99.3	84.8	14.5	17 %
<b>Gross profit</b>	\$ 366.5	\$ 352.0	\$ 14.5	4 %
Gaming operations	199.4	186.7	12.7	7 %
Product sales	167.1	165.3	1.8	1 %
<b>Gross margin</b>	57 %	55 %	2 pp	4 %
Gaming operations	60 %	57 %	3 pp	5 %
Product sales	53 %	52 %	1 pp	2 %
<b>Units</b>				
Gaming operations installed base	58,800	53,100	5,700	11 %
Machines sold	20,200	26,800	(6,600 )	-25 %
<b>Operating income</b>	\$ 195.7	\$ 185.2	\$ 10.5	6 %
<b>Operating margin</b>	30 %	29%	1 pp	3 %
<b>Net income</b>	\$ 113.7	\$ 121.0	\$ (7.3 )	-6 %
<b>Diluted EPS</b>	\$ 0.36	\$ 0.35	\$ 0.01	3 %

Consolidated revenue and gross profit increased over the prior year predominantly due to continued growth in gaming operations. Total gross margin increases are the combined result of a greater mix of gaming operations, as well as margin improvements in gaming operations and product sales discussed below. Additionally, earnings per share was positively impacted by share repurchases.

*Consolidated Gaming Operations*

Revenues and gross profit improved primarily due to growth in our installed base of recurring revenue machines. International revenue improvements more than offset declines in North America reflecting the increased geographic diversity in gaming operations. Year-over-year lease operations units grew primarily in Mexico and New York, while casino operations placements grew most significantly in Oklahoma and Florida. Gross profit also increased due to reduced jackpot expense compared to the prior year quarter.

Gross margin improvements were mainly due to reduced jackpot expense. Our installed base growth is increasingly from additional stand-alone lease and central determination system (CDS) units which do not carry IGT sponsored jackpot expense. See BUSINESS SEGMENT RESULTS North America Gaming Operations below and MDA CRITICAL ACCOUNTING ESTIMATES Jackpot Liabilities and Expenses in our Annual Report on Form 10-K for the year ended September 30, 2007 for additional details regarding the factors affecting jackpot expense.

*Consolidated Product Sales*

Total product sales revenues were comparable to the prior year as improvements in most international markets nearly offset continued declines in North America. Gross profit and margin improvements were due to a greater mix of higher-margin international machine sales combined with increased non-machine revenues, mostly from gaming systems sales, which increased 32%. IGT increased systems installations from the prior year quarter by nearly 90, with 730 systems installed worldwide as of December 31, 2007. Product sales margins will continue to fluctuate depending on the geographic mix and types of products sold.

**Operating Expenses**

	Quarters Ended December 31,		Favorable (Unfavorable)	
	2007	2006	Amount	%
<i>(In millions)</i>				
Selling, general and administrative	\$ 100.3	\$ 98.4	\$ (1.9 )	-2 %
Research and development	51.3	49.3	(2.0 )	-4 %
Depreciation and amortization	19.2	19.1	(0.1 )	-1 %
Total	\$ 170.8	\$ 166.8	\$ (4.0 )	-2 %
Percent of revenues	26 %	26 %		

Operating expenses increased slightly compared to the prior year quarter primarily due to \$10.9 million for additional staffing costs in support of business initiatives including research and development efforts. This increase was partially offset by a decrease of \$3.5 million in bad debt provisions, as well as other individually less significant departmental cost savings.

**Other Income (Expense) and Taxes**

	Quarters Ended December 31,		Favorable (Unfavorable)	
	2007	2006	Amount	%
<i>(In millions; * = not meaningful)</i>				
Interest income	\$ 17.3	\$ 19.9	\$ (2.6 )	-13 %
Interest expense	(24.8 )	(16.1 )	(8.7 )	-54 %
Other	(0.1 )	0.7	(0.8 )	*
Total other income (expense)	\$ (7.6 )	\$ 4.5	\$ (12.1 )	*
Income tax provision	\$ 74.4	\$ 68.7	\$ (5.7 )	
Tax rate	39.6 %	36.2 %	(3.4 )	pp

The fluctuation in other income (expense) was primarily attributable to higher interest expense resulting from increased borrowings under our credit facility, as well as our 2.6% Senior Convertible Debentures issued in December 2006. A decrease in interest income related to lower cash and investment balances also contributed to the decline.

Our current year tax provision includes additional amounts related to unrecognized tax benefits in connection with the adoption of FIN 48. Our future effective tax rates may be more volatile due to changes in uncertain tax positions.

**BUSINESS SEGMENT RESULTS A Year Over Year Comparative Analysis**

Operating income for each division reflects applicable operating expenses. See Note 15 of our Unaudited Condensed Consolidated Financial Statements for additional business segment information.

**North America**

	<b>Quarters Ended</b>		<b>Favorable</b>	
	<b>December 31,</b>		<b>(Unfavorable)</b>	
	<b>2007</b>	<b>2006</b>	<b>Amount</b>	<b>%</b>
<i>(In millions except units)</i>				
<b>Revenues</b>	\$ 462.1	\$ 504.9	\$ (42.8)	-8%
Gaming operations	295.2	297.6	(2.4)	-1%
Product sales	166.9	207.3	(40.4)	-19%
Machines	90.8	138.1	(47.3)	-34%
Non-machine	76.1	69.2	6.9	10%
<b>Gross profit</b>	\$ 265.8	\$ 284.3	\$ (18.5)	-7%
Gaming operations	175.5	169.5	6.0	4%
Product sales	90.3	114.8	(24.5)	-21%
<b>Gross margin</b>	58%	56%	2 pp	4%
Gaming operations	59%	57%	2 pp	4%
Product sales	54%	55%	(1) pp	-2%
<b>Units</b>				
Gaming operations installed base	48,900	45,300	3,600	8%
Machines sold	7,300	12,200	(4,900)	-40%
<b>Operating income</b>	\$ 162.5	\$ 184.6	\$ (22.1)	-12%
<b>Operating margin</b>	35%	37%	(2) pp	-5%

North America operating results declined during the current quarter primarily due to reduced machine sales. An increase in gaming operations gross profit partially offset decreased product sales results. Total gross margin increased due to improved gaming operations margin, as well as its greater contribution relative to product sales.

*North America Gaming Operations*

Gaming operations revenues declined slightly from the prior year as our installed base continued to shift away from wide area progressive (WAP) units and as *Wheel of Fortune® Super Spin™* play normalized from high introductory levels last year. These declines were partially offset by increased revenues related to our installed base growth of stand-alone lease and CDS units, most significantly in Oklahoma and Florida. These non-WAP units generally provide lower revenue per unit but result in higher margins because they carry no IGT sponsored jackpot expense.

Gaming operations gross profit and margin improvements are primarily due to lower WAP jackpot expense of \$10.0 million related to the shift in our installed base. The decrease in jackpot expense consisted of \$5.9 million related to fewer WAP units and \$5.2 million from variations in slot play, partially offset by interest rate movements.

*North America Product Sales*



Product sales revenues and gross profit were down due to fewer unit shipments on lower replacement demand and limited new market opportunities, partially offset by increased systems sales. Shipments during the current period included 3,100 replacement units compared to 5,100 in the prior year, and 4,200 new units compared to 7,100 in the first quarter of fiscal 2007. The decline in product sales gross margin is primarily due to the mix of machine sales.

We expect replacement demand to remain low in advance of the release of new technology offerings. We anticipate new unit demand to improve as market opportunities and expansions occur.

**International**

	Quarters Ended		Favorable	
	2007	2006	(Unfavorable) Amount	%
<i>(In millions except units)</i>				
<b>Revenues</b>	\$ 183.7	\$ 137.4	\$ 46.3	34%
Gaming operations	37.1	27.3	9.8	36%
Product sales	146.6	110.1	36.5	33%
Machines	123.4	94.5	28.9	31%
Non-machine	23.2	15.6	7.6	49%
<b>Gross profit</b>	\$ 100.7	\$ 67.7	\$ 33.0	49%
Gaming operations	23.9	17.2	6.7	39%
Product sales	76.8	50.5	26.3	52%
<b>Gross margin</b>	55%	49%	6 pp	12%
Gaming operations	64%	63%	1 pp	2%
Product sales	52%	46%	6 pp	13%
<b>Units</b>				
Gaming operations installed base	9,900	7,800	2,100	27%
Machines sold	12,900	14,600	(1,700)	-12%
<b>Operating income</b>	\$ 62.2	\$ 33.1	\$ 29.1	88%
<b>Operating margin</b>	34%	24%	10 pp	42%

Stronger international results were substantially due to improvements in product sales, as well as continued growth in our gaming operations. Total gross margin was up primarily due to a more favorable mix of product sales. International results also benefited during the quarter from favorable exchange rates.

Improved gaming operations revenues and gross profit were primarily the result of a growing international installed base of recurring revenue games, as well as increased Japan rentals. Year-over-year installed base increased most significantly in Mexico, Africa and Europe.

We realized improvements in all product sales measures compared to the prior year as increased sales volume in our higher-priced, higher-margin casino markets more than offset a decline in unit shipments in the lower-priced, lower-margin markets of Japan and the United Kingdom. Additionally, non-machine sales increased substantially over the first quarter of fiscal 2007 mainly due to increased systems sales, as well as sales of electronic table games in Asia.

Although our international first quarter results were favorable, they remain primarily dependent upon machine sales and, as a result, may be volatile from quarter to quarter. We do not currently expect the first quarter levels to be sustained for the remainder of fiscal 2008.

**LIQUIDITY AND CAPITAL RESOURCES****Capital Resources**

Our principal source of liquidity is cash generated from operations, which allows us to reinvest in our business. Other sources of capital include, but are not limited to, the issuance of public or private placement debt, bank credit facilities

and the issuance of equity securities. We expect available capital resources will be sufficient to fund all operating requirements, capital expenditures, payment obligations, and share repurchases.

Working capital increased to \$697.7 million at December 31, 2007 from \$595.5 million at September 30, 2007 primarily due to reductions in payables and other liabilities. On a trailing twelve-month basis, average days sales outstanding at December 31, 2007 increased to 78 days versus 77 days last year, and inventory turns increased to 4.3 versus 4.1 at December 31, 2006.

**Cash Flows Summary**

	<b>Three Months Ended</b>		<b>Favorable</b>
	<b>December 31,</b>		<b>(Unfavorable)</b>
	<b>2007</b>	<b>2006</b>	<b>Amount</b>
<i>(In millions)</i>			
Operations	\$ 120.2	\$ 223.5	\$ (103.3 )
Investing	(51.2 )	(443.2 )	392.0
Financing	(44.9 )	620.7	(665.6 )
Effects of exchange rates	0.5	(3.7 )	4.2
Net Change	\$ 24.6	\$ 397.3	\$ (372.7 )

**Operations**

Operating cash flows decreased in the first quarter of fiscal 2008 versus the prior year period, primarily due to additional pre-payments to secure long-term licensing rights and liability payments, partially offset by increased receivable collections.

Cash flows related to jackpot liabilities fluctuate based on the timing of winner payments and a number of variables described in Note 1 of our Consolidated Financial Statements in our most recent Form 10-K.

**Investing**

Decreased cash used for investing is primarily due to higher purchases of investment securities in the prior year due to timing of the Debentures transactions and cash used for the acquisition of VCAT-Mariposa. Investments in property, plant and equipment were lower in the current quarter due to the purchase of a corporate airplane in the prior year and lower construction expenditures on our new Las Vegas campus. The construction of our Las Vegas campus is nearing completion. Capital expenditures for gaming operations equipment are consistent with installed base growth.

<b>Capital Expenditures</b>	<b>Three Months Ended</b>		<b>Increase</b>
	<b>December 31,</b>		<b>(Decrease)</b>
	<b>2007</b>	<b>2006</b>	<b>Amount</b>
<i>(In millions)</i>			
Property, plant and equipment	\$ 23.1	\$ 52.2	\$ (29.1 )
Gaming operations equipment	35.4	45.8	(10.4 )
Intellectual property	4.2	5.8	(1.6 )
Total capital expenditures	\$ 62.7	\$ 103.8	\$ (41.1 )

**Financing**

Net financing cash flows decreased in the current quarter primarily related to proceeds from the issuance of the 2.6% Debentures in the prior year partially offset by net proceeds of \$118.7 million from our credit facilities and reduced share repurchases in the current quarter.

**Share Repurchases**

We repurchase IGT common stock to return value to shareholders and reduce outstanding share dilution. We use open market or privately negotiated transactions, such as accelerated share repurchases and structured share repurchases, depending on market conditions and other factors, to achieve our timing, cost and volume objectives.

	<b>Quarters Ended</b>	
	<b>December 31,</b>	
<b>Common Stock Repurchases</b>	<b>2007</b>	<b>2006</b>
<i>(In millions)</i>		
Shares	3.5	4.9
Aggregate cost	\$ 149.2	\$ 225.4

Additional repurchases from December 31, 2007 through February 1, 2008 totaled 1.9 million shares in open market transactions for an aggregate cost of \$75.6 million. Our remaining repurchase authorization totaled 27.9 million shares as of February 1, 2008.

**Credit Facilities and Indebtedness (See Note 9 of our Unaudited Condensed Consolidated Financial Statements)**

During the first quarter, we increased the outstanding balance on our revolving line of credit by \$115.0 million, largely for the purpose of repurchasing IGT common stock. This draw increased the total borrowings under our Senior Credit Facility to \$715.0 million.

**FINANCIAL CONDITION**

<i>(In millions)</i>	<b>December 31, 2007</b>	<b>September 30, 2007</b>	<b>Increase (Decrease)</b>
Total assets	\$ 4,280.7	\$ 4,167.5	\$ 113.2
Total liabilities	2,901.0	2,714.8	186.2
Total stockholders' equity	1,379.7	1,452.7	(73.0)

Current quarter fluctuations in total assets are primarily due to additional pre-payments to secure long-term licensing rights and tax asset increases related to the adoption of FIN 48. Current quarter liabilities increased primarily as a result of additional net borrowings as discussed above and the adoption of FIN 48, partially offset by payments of employee incentives and other accrued liabilities. See Note 11 of our Unaudited Condensed Consolidated Financial Statements for additional information regarding the adoption of FIN 48.

Stockholders' equity decreased during the current period due to share repurchases, dividends paid and the adoption of FIN 48, partially offset by current period earnings and additional paid-in capital (APIC) increases for employee stock plans. Although total stockholders' equity was unaffected by 400.0 million treasury shares retired in December 2007, it decreased treasury stock by \$3.7 billion, APIC by \$905.6 million and retained earnings by \$2.8 billion.

**Contractual Obligations and Commercial Commitments**

Except for the items described below, our contractual obligations and commercial commitments have not changed materially since those presented in our Annual Report on Form 10-K for the fiscal year ended September 30, 2007.

As described above under CRITICAL ACCOUNTING ESTIMATES and in Note 11 of our Unaudited Condensed Consolidated Financial Statements, we adopted the provisions of FIN 48 during the first quarter of fiscal 2008. At this time, we are not able to reasonably estimate the timing of cash settlements with taxing authorities related to liabilities for unrecognized tax benefits.

We increased the net borrowings on our revolving line of credit by an additional \$115.0 million for an outstanding balance of \$715.0 million at December 31, 2007, due December 2011. See Note 9 of our Unaudited Condensed Consolidated Financial Statements for additional information about our debt.

Outstanding unfunded loan commitments for customer development financing increased from \$88.0 million at September 30, 2007 to \$146.5 million at December 31, 2007. We expect to fund \$82.0 million in the remainder of fiscal 2008 and \$64.5 million in fiscal 2009. See Note 7 of our Unaudited Condensed Consolidated Financial Statements for additional information about our unfunded loans.

In January 2008, we committed to pay Walker Digital Gaming \$15.0 million annually over the next four years for licensing rights. See Note 2 of our Unaudited Condensed Consolidated Financial Statements for additional information.

**Arrangements With Off-Balance Sheet Risks**

In the normal course of business, we are a party to financial instruments with off-balance sheet risk, such as performance bonds and other guarantees not reflected in our balance sheet. We may provide indemnifications of varying scope and terms to customers, vendors, lessors, business partners and other parties with respect to certain matters, including but not limited to, losses arising:

a

out of our breach of agreements with those parties

a

from services to be provided by us

a

from IP infringement claims made by third parties

Additionally, we have agreements with our directors and certain officers that require us, among other things, to indemnify them against certain liabilities that may arise by reason of their status or service as directors or officers. We have also agreed to indemnify certain former officers and directors of acquired companies. We maintain director and officer insurance, which may cover our liabilities arising from these indemnification obligations in certain circumstances.

It is not possible to determine the maximum potential obligations under these indemnification undertakings due to the limited history of prior indemnification claims and the unique facts and circumstances involved in each particular agreement. Such indemnification undertakings may not be subject to maximum loss clauses. Historically, we have not incurred material costs related to indemnification obligations.

We do not expect any material losses from, nor are we dependent on off-balance sheet arrangements to fund our operations. We describe additional off-balance sheet arrangements in Note 13 of our Unaudited Condensed Consolidated Financial Statements.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

There have been no material changes in our assessment of sensitivity to market risk since those presented in our Annual Report on Form 10-K, Item 7A, for the fiscal year ended September 30, 2007.

### **Item 4. Controls and Procedures**

#### *Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures designed to provide reasonable assurance that information required to be disclosed in our periodic reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer (CEO) and Principal Financial Officer (PFO), as appropriate, to allow for timely decisions regarding required disclosure. We recognize that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance of achieving desired control objectives. Judgment is required when designing and evaluating the cost-benefit relationship of potential controls and procedures.

As of the end of the period covered by this report, with the supervision and participation of management, including our CEO and PFO, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our CEO and PFO have concluded that, as of the end of such period, our disclosure controls and procedures were effective at the reasonable assurance level.

#### *Changes in Internal Control Over Financial Reporting*

As described in Note 11 of our Unaudited Condensed Consolidated Financial Statements, during the first quarter of fiscal 2008, we adopted FIN 48, which resulted in changes in internal controls over how tax positions are measured, recognized and disclosed. There have been no other changes in internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.





## PART II OTHER INFORMATION

### Item 1. Legal Proceedings

For a description of our legal proceedings, see Note 13 of our Unaudited Condensed Consolidated Financial Statements, which is incorporated by reference in response to this item.

### Item 1A. Risk Factors

There have been no material changes in our assessment of risk factors affecting our business since those presented in our Annual Report on Form 10-K, Item 1A, for the fiscal year ended September 30, 2007. For convenience, our updated risk factors are included below.

***Our ability to operate in our existing markets or expand into new jurisdictions could be adversely affected by changing regulations or problems with obtaining needed licenses or approvals.***

We operate only in jurisdictions where gaming is legal. The gaming industry is subject to extensive governmental regulation by United States (US) federal, state and local governments, as well as tribal officials or organizations and foreign governments. While the regulatory requirements vary by jurisdiction, most require:

a

licenses and/or permits

a

findings of suitability

a

documentation of qualifications, including evidence of financial stability

a

other required approvals for companies who manufacture or distribute gaming equipment and services

a

individual suitability of officers, directors, major stockholders and key employees

Any delays in obtaining regulatory approvals needed for expansion within existing markets or into new jurisdictions can negatively affect our opportunities for growth. Further, changes in existing gaming regulations may hinder or prevent us from continuing to operate in those jurisdictions where we currently do business, which would harm our operating results. In particular, the enactment of unfavorable legislation or government efforts affecting or directed at manufacturers or gaming operators, such as referendums to increase gaming taxes or requirements to use local distributors, would likely have a negative impact on our operations.

***Slow growth in the number of new casinos or the rate of replacement of existing gaming machines could limit or reduce our future profits.***

Demand for our products is driven substantially by the replacement of existing gaming machines, the establishment of new gaming jurisdictions, and the addition of new casinos or expansion of existing casinos within existing gaming jurisdictions. The establishment or expansion of gaming in any jurisdiction typically requires a public referendum or other legislative action. As a result, gaming continues to be the subject of public debate, and there are numerous active organizations that oppose gaming. Opposition to gaming could result in restrictions on or even prohibitions of gaming operations in any jurisdiction. In addition, machine replacements and the rate of gaming growth in North America have diminished. Continued declines in replacements, in the number of gaming jurisdictions or delays in the opening of new or expanded casinos could reduce the demand for our products.

**Demand for our products could be adversely affected by changes in player and operator preferences.**

As a supplier of gaming machines, we must offer themes and products that appeal to gaming operators and players. If we are unable to anticipate or timely react to any significant changes in player preferences, such as a negative change in the trend of acceptance of our newest systems innovations or jackpot fatigue (declining play levels on smaller jackpots), the demand for our gaming products could decline. Further, our products could suffer a loss of floor space to table games and operators may reduce revenue sharing arrangements, each of which would harm our sales and financial results. In addition, general changes in consumer behavior, such as reduced travel activity and redirection of entertainment dollars to other venues, could result in reduced demand for our products.

**Our business is vulnerable to changing economic conditions.**

Unfavorable changes in general economic conditions including recession, economic slowdown, or higher fuel or other transportation costs, may reduce disposable income of casino patrons or result in fewer patrons visiting casinos. Such a decline in the relative health of the gaming industry would likely result in a decline in the amount of resources our customers have to purchase our products and services. This may also result in reduced play levels, which could cause our cash flows and revenues from revenue sharing products to decline. Our results may be negatively impacted by a decrease in interest rates causing an increase in jackpot expense and a reduction of investment income.

**Our success in the competitive gaming industry depends in large part on our ability to develop and manage frequent introductions of innovative products.**

The gaming industry is intensely competitive, and many of our competitors have substantial resources and specialize in the development and marketing of their products. Because the gaming industry is characterized by dynamic customer demand and rapid technological advances, we must continually introduce and successfully market new themes and technologies in order to remain competitive and effectively stimulate customer demand. Our customers will accept a new product only if it is likely to increase operator profits more than competitors' products. There is no guarantee that our new products will attain this market acceptance or that our competitors will not more effectively anticipate or respond to changing customer preferences. In addition, any delays by us in introducing new products on schedule could negatively impact our operating results by providing an opportunity for our competitors to introduce new products and gain market share ahead of us.

**Failure to attract, retain and motivate key employees may adversely affect our ability to compete.**

Our success depends largely on recruiting and retaining talented employees. The market for qualified executives and highly skilled, technical workers is intensely competitive. The loss of key employees or an inability to hire a sufficient number of technical staff could limit our ability to develop successful products and cause delays in getting new products to market.

**We may be unable to protect our IP.**

A significant portion of our revenues is generated from products using certain IP rights, and our operating results would be negatively impacted if we are unsuccessful in protecting these rights from infringement. In addition, some of our most popular games and features are based on trademarks, patents and other IP licensed from third parties. The continued success of these games may depend upon our ability to retain or expand these licenses with reasonable terms. We also depend on trade secret law to protect certain proprietary knowledge and have entered into confidentiality agreements with those of our employees who have access to this information. However, there can be no guarantees that our employees will not breach these agreements, and if these agreements are breached it is unlikely that the remedies available to us will be sufficient to compensate us for the damages suffered.

**We may be subject to claims of IP infringement or invalidity.**

Periodically, we receive notification from others claiming that we are infringing their patent, trademark or other IP rights. Regardless of their merit, such claims may cause us to incur significant costs. Responding to these claims could also require us to stop selling or to redesign our products, to pay significant amounts in damages or enter into agreements to pay significant licensing fees or royalties. Additionally, if any of these claims prove successful, it could limit our ability to bring new products to market in the future.

**Our gaming machines and online operations may experience losses due to fraudulent activities.**

We incorporate security features into the design of our gaming machines and other systems, including those responsible for our online operations, designed to prevent us and our patrons from being defrauded. However, there can be no guarantee that such security features will continue to be effective in the future. If our security systems fail to prevent fraud, our operating results could be adversely affected. Additionally, if third parties breach our security systems and defraud our patrons, the public may lose confidence in our gaming machines and operations.

**Our outstanding Senior Convertible Debentures subject us to additional risks.**

Our 2.6% Debentures issued in December 2006 contain a net settlement feature. This feature entitles holders of Debentures to receive cash up to \$1,000 and shares for any excess conversion value determined in a manner in the

indenture governing the Debentures. Consequently, if a significant number of Debentures are converted or redeemed, we would be required to make significant cash payments to the holders who convert their Debentures.

**Our outstanding credit facility subjects us to additional risks.**

Our Senior Credit Facility subjects us to a number of financial covenants, which could result in an event of default if we do not comply with these covenants. The Senior Credit Facility also includes restrictions that may limit our flexibility in planning for, or reacting to, changes in our business and the industry.

**Investments and development financing loans could adversely impact liquidity.**

We invest in and/or provide financing for expansion or construction of gaming locations and other business purposes. Such financing subjects us to increased credit risk in certain regions, as well as other inherent risks such as political or economic instability in related markets. Our liquidity or financial position may be negatively impacted if we are unable to collect on these loans or benefit from these investments.

**Current environmental laws and regulations, or those enacted in the future, could result in additional liabilities and costs.**

Manufacturing of our products may require the use of materials that are subject to a variety of environmental, health and safety laws and regulations. Compliance with these laws could increase our costs and impact the availability of components required to manufacture our product. Violation of these laws may subject us to significant fines, penalties or disposal costs, which could negatively impact our results of operations, financial position or cash flows.

**The risks related to operations outside of traditional US law could negatively affect our results.**

We operate in many countries outside of the US and tribal jurisdictions with sovereign immunity which subjects us to certain inherent risks including:

a

political or economic instability

a

additional costs of compliance

a

tariffs and other trade barriers

a

fluctuations in foreign exchange rates outside the US

a

adverse changes in the creditworthiness of parties with whom we have significant receivables or forward currency exchange contracts

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

There were no unregistered sales of equity securities.

***Issuer Purchases of Equity Securities***

The purpose of our 1990 common stock repurchase authorization, as amended, is to return value to our shareholders and reduce the number of shares outstanding. We may repurchase shares in the open market, in privately negotiated transactions, or under Rule 10b5-1 trading plans, depending on market conditions and other factors. The authorization

does not specify an expiration date.

Our quarterly share repurchases are summarized below, excluding treasury shares acquired in non-cash transactions related to forfeited stock awards and shares exchanged for options exercised.

<b>Periods</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as part of a Publicly Announced Plan</b>	<b>Maximum Number of Shares Still Available for Purchase Under the Plan</b>
<i>(In millions, except per share amounts)</i>				
September 30 - October 27, 2007		\$		33.3
October 28 - November 24, 2007	2.2	42.73	2.2	31.1
November 25 - December 29, 2007	1.3	43.11	1.3	29.8
Total	3.5	\$ 42.87	3.5	

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

None.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

3.2

Fourth Restated Code of Bylaws of International Game Technology, dated December 10, 2007

10.1\*

Summary of Named Executive Officer and Director Compensation Arrangements at December 31, 2007

31.1

Certification of Chief Executive Officer pursuant to Rule 13(a) 14(a) of the Exchange Act, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002

31.2

Certification of Principal Financial Officer pursuant to Rule 13(a) 14(a) of the Exchange Act, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002

32.1

Certification of Chief Executive Officer pursuant to Rule 13(a) 14(b) of the Exchange Act and section 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002

32.2

Certification of Principal Financial Officer pursuant to Rule 13(a) 14(b) of the Exchange Act and section 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002

\* Management contract or compensatory plan or arrangement





**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 6, 2008

**INTERNATIONAL GAME TECHNOLOGY**

By: */s/ DANIEL R. SICILIANO*  
Daniel R. Siciliano  
Chief Accounting Officer, Treasurer  
and Principal Financial Officer  
International Game Technology