OVERSTOCK.COM, INC

Form 10-Q August 07, 2015 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 000-49799

OVERSTOCK.COM, INC.

(Exact name of registrant as specified in its charter)

Delaware 87-0634302

(State or other jurisdiction of incorporation or

organization)

(I.R.S. Employer Identification Number)

6350 South 3000 East, Salt Lake City, Utah 84121 (801) 947-3100

(Address, including zip code, of Registrant's principal

executive offices)

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer x

Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the act). Yes o No ý
There were 24,325,438 shares of the Registrant's common stock, par value \$0.0001, outstanding on August 3, 2015.

Table of Contents

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements (Unaudited)	<u>3</u>	
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>26</u>	
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>47</u>	
Item 4.	Controls and Procedures	<u>48</u>	
PART II. OTHER INFORMATION			
Item 1.	<u>Legal Proceedings</u>	<u>50</u>	
Item 1A.	Risk Factors	<u>50</u>	
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>71</u>	
Item 3.	<u>Defaults upon Senior Securities</u>	<u>71</u>	
Item 4.	Mine Safety Disclosures	<u>71</u>	
Item 5.	Other Information	<u>71</u>	
Item 6.	Exhibits	<u>71</u>	
	Signature	<u>73</u>	
2			

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

Overstock.com,	Inc.
Consolidated Ba	lance Sheets (Unaudited)

(in thousands)

(in thousands)	June 30, 2015	December 31, 2014
Acceta	2013	2014
Assets Current eccets		
Current assets: Cash and cash equivalents	\$105,471	\$181,641
Restricted cash	5105,471 505	580
Accounts receivable, net	15,843	18,963
Inventories, net	27,528	26,208
Prepaid inventories, net	2,448	3,214
Deferred tax assets, net	15,019	14,835
Prepaids and other current assets	17,620	12,621
Total current assets	184,434	258,062
Fixed assets, net	65,956	52,071
Precious metals	10,853	10,905
Deferred tax assets, net	46,931	50,331
Goodwill	2,784	2,784
Other long-term assets, net	9,812	2,712
Total assets	\$320,770	\$376,865
Liabilities and Stockholders' Equity	\$320,770	\$370,003
Current liabilities:		
Accounts payable	\$68,178	\$112,787
Accrued liabilities	67,130	81,564
Deferred revenue	45,840	48,451
Notes payable, current	500	40,431
Total current liabilities	181,648	<u></u>
Other long-term liabilities	6,207	4,843
Total liabilities	187,855	247,645
Commitments and contingencies (Note 4)	107,033	247,043
Stockholders' equity:		
Preferred stock, \$0.0001 par value:		
Authorized shares - 5,000		
Issued and outstanding shares - none		
Common stock, \$0.0001 par value		
Authorized shares - 100,000		
Issued shares - 27,633 and 27,241		
Outstanding shares - 24,325 and 24,037	2	2
Additional paid-in capital	368,260	366,252
Accumulated deficit) (153,864
Accumulated other comprehensive loss	•) (621)
Treasury stock:	(130) (021
Shares at cost - 3,308 and 3,204	(84,893) (82,531)
Equity attributable to stockholders of Overstock.com, Inc.	133,176	129,238
Equity attributable to stockholders of Overstock.com, inc.	133,170	127,230

Equity attributable to noncontrolling interests	(261) (18)		
Total equity	132,915	129,220			
Total liabilities and stockholders' equity	\$320,770	\$376,865			
See accompanying notes to unaudited consolidated financial statements.					

Table of Contents

Overstock.com, Inc.
Consolidated Statements of Income (Unaudited)
(in thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2015	2014	2015	2014
Revenue, net				
Direct	\$34,428	\$33,215	\$70,563	\$71,262
Partner	353,585	299,330	715,794	602,490
Total net revenue	388,013	332,545	786,357	673,752
Cost of goods sold				
Direct(1)	31,235	29,473	63,762	62,570
Partner	283,121	240,447	573,501	484,561
Total cost of goods sold	314,356	269,920	637,263	