EQUIFAX INC Form 10-Q July 29, 2010

T	IN	TТ	$\mathbf{FI}$	75	т.	Δ٦	ΓES
ι	JIN		1 71	ノい		┪.	1 74.7

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 001-06605

### EQUIFAX INC.

(Exact name of registrant as specified in its charter)

Georgia
(State or other jurisdiction of incorporation or organization)

58-0401110 (I.R.S. Employer Identification No.)

1550 Peachtree Street, N.W., Atlanta, Georgia (Address of principal executive offices)

30309 (Zip Code)

404-885-8000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during

the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

On July 16, 2010, there were 125,018,220 shares of the registrant's common stock outstanding.

# EQUIFAX INC.

# QUARTERLY REPORT ON FORM 10-Q

# QUARTER ENDED JUNE 30, 2010

# INDEX

		Page
PART I.	Financial Information	4
Item 1.	Financial Statements (Unaudited)	4
	Consolidated Statements of Income—Three Months Ended June 30, 2010 and 2009	4
	Consolidated Statements of Income—Six Months Ended June 30, 2010 and 2009	5
	Consolidated Balance Sheets—June 30, 2010 and December 31, 2009	6
	Consolidated Statements of Cash Flows—Six Months Ended June 30, 2010 and 2009	7
	Consolidated Statements of Equity and Other Comprehensive Income—Six Months Ended	
	June 30, 2010	8
	Notes to Consolidated Financial Statements	10
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	21
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	34
Item 4.	Controls and Procedures	34
PART II.	Other Information	35
Item 1.	Legal Proceedings	35
Item 1A.	Risk Factors	35
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	35
Item 6.	Exhibits	36
Signatures		37
Index to		
Exhibits		38
2		

#### FORWARD-LOOKING STATEMENTS

This report contains information that may constitute "forward-looking statements." Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will," "may" and similar expressions identify forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future, including statements relating to future operating results, are forward-looking statements. Management believes that these forward-looking statements are reasonable as and when made. However, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, those described in Part II, "Item 1A. Risk Factors," and elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2009, and those described from time to time in our future reports filed with the Securities and Exchange Commission. As a result of such risks and uncertainties, we urge you not to place undue reliance on any such forward-looking statements. Forward-looking statements speak only as of the date when made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

## EQUIFAX INC.

## CONSOLIDATED STATEMENTS OF INCOME

	T	Three Mon	ıths F	Ended
		June	÷ 30	
	4	2010		2009
(In millions, except per share amounts)		(Unau	dited	1)
Operating revenue	\$	460.7	\$	429.1
Operating expenses:				
Cost of services (exclusive of depreciation and amortization below)		188.3		180.4
Selling, general and administrative expenses		126.9		111.1
Depreciation and amortization		39.7		35.6
Total operating expenses		354.9		327.1
Operating income		105.8		102.0
Interest expense		(14.1)		(14.5)
Other income, net		0.8		3.1
Consolidated income from continuing operations before income taxes		92.5		90.6
Provision for income taxes		(32.7)		(32.7)
Consolidated income from continuing operations		59.8		57.9
Discontinued operations, net of tax		13.6		3.2
Consolidated net income		73.4		61.1
Less: Net income attributable to noncontrolling interests		(2.1)		(1.5)
Net income attributable to Equifax	\$	71.3	\$	59.6
Amounts attributable to Equifax:				
Net income from continuing operations attributable to Equifax	\$	57.7	\$	56.4
Discontinued operations, net of tax		13.6		3.2
Net income attributable to Equifax	\$	71.3	\$	59.6
Basic earnings per common share:				
Net income from continuing operations attributable to Equifax	\$	0.46	\$	0.44
Discontinued operations attributable to Equifax		0.11		0.03
Net income attributable to Equifax	\$	0.57	\$	0.47
Weighted-average shares used in computing basic earnings per share		125.7		126.3
Diluted earnings per common share:				
Net income from continuing operations attributable to Equifax	\$	0.45	\$	0.44
Discontinued operations attributable to Equifax		0.11		0.03
Net income attributable to Equifax	\$	0.56	\$	0.47
Weighted-average shares used in computing diluted earnings per share		127.3		127.8
Dividends per common share	\$	0.04	\$	0.04

See Notes to Consolidated Financial Statements.

# EQUIFAX INC.

## CONSOLIDATED STATEMENTS OF INCOME

	Six Mont	hs E	nded
	June	30	
	2010		2009
(In millions, except per share amounts)	(Unau	dite	1)
Operating revenue	\$ 903.7	\$	855.6
Operating expenses:			
Cost of services (exclusive of depreciation and amortization below)	378.4		357.5
Selling, general and administrative expenses	236.4		228.8
Depreciation and amortization	78.8		70.4
Total operating expenses	693.6		656.7
Operating income	210.1		198.9
Interest expense	(28.3)		(28.8)
Other income, net	0.3		5.6
Consolidated income from continuing operations before income taxes	182.1		175.7
Provision for income taxes	(66.4)		(65.3)
Consolidated income from continuing operations	115.7		110.4
Discontinued operations, net of tax	16.3		6.8
Consolidated net income	132.0		117.2
Less: Net income attributable to noncontrolling interests	(4.0)		(3.2)
Net income attributable to Equifax	\$ 128.0	\$	114.0
Amounts attributable to Equifax:			
Net income from continuing operations attributable to Equifax	\$ 111.7	\$	107.2
Discontinued operations, net of tax	16.3		6.8
Net income attributable to Equifax	\$ 128.0	\$	114.0
Basic earnings per common share:			
Net income from continuing operations attributable to Equifax	\$ 0.89	\$	0.85
Discontinued operations attributable to Equifax	0.13		0.05
Net income attributable to Equifax	\$ 1.02	\$	0.90
Weighted-average shares used in computing basic earnings per share	126.0		126.3
Diluted earnings per common share:			
Net income from continuing operations attributable to Equifax	\$ 0.87	\$	0.84
Discontinued operations attributable to Equifax	0.13		0.05
Net income attributable to Equifax	\$ 1.00	\$	0.89
Weighted-average shares used in computing diluted earnings per share	127.7		127.6
Dividends per common share	\$ 0.08	\$	0.08

See Notes to Consolidated Financial Statements.

# EQUIFAX INC.

## CONSOLIDATED BALANCE SHEETS

	J	une 30, 2010	De	cember 31, 2009
(In millions, except par values)	(Uı	naudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	70.1	\$	103.1
Trade accounts receivable, net of allowance for doubtful accounts of \$10.9 and \$15.1 at			•	
June 30, 2010 and December 31, 2009, respectively		260.5		258.7
Prepaid expenses		32.2		27.6
Other current assets		110.2		27.4
Total current assets		473.0		416.8
Property and equipment:				
Capitalized internal-use software and system costs		293.6		316.6
Data processing equipment and furniture		171.7		184.2
Land, buildings and improvements		166.1		164.5
Total property and equipment		631.4		665.3
Less accumulated depreciation and amortization		(330.5)		(346.0)
Total property and equipment, net		300.9		319.3
Goodwill		1,855.4		1,943.2
Indefinite-lived intangible assets		95.5		95.5
Purchased intangible assets, net		610.5		687.0
Other assets, net		96.8		88.7
Total assets	\$	3,432.1	\$	3,550.5
LIABILITIES AND EQUITY		-,	•	- ,
Current liabilities:				
Short-term debt and current maturities	\$	87.5	\$	154.2
Capitalized lease obligation		-		29.0
Accounts payable		26.2		35.9
Accrued expenses		62.6		67.7
Accrued salaries and bonuses		37.3		58.1
Deferred revenue		62.9		69.8
Other current liabilities		93.2		77.5
Total current liabilities		369.7		492.2
Long-term debt		979.4		990.9
Deferred income tax liabilities, net		236.5		249.3
Long-term pension and other postretirement benefit liabilities		117.3		142.5
Other long-term liabilities		50.3		60.6
Total liabilities		1,753.2		1,935.5
Commitments and Contingencies (see Note 5)		,		
Equifax shareholders' equity:				
Preferred stock, \$0.01 par value: Authorized shares - 10.0; Issued shares - none		-		_
Common stock, \$1.25 par value: Authorized shares - 300.0; Issued shares - 189.3 at				
June 30, 2010 and December 31, 2009; Outstanding shares - 125.0 and 126.2 at June				
30, 2010 and December 31, 2009, respectively		236.6		236.6
Paid-in capital		1,101.0		1,102.0
•				,

Retained earnings	2,612.1	2,494.2
Accumulated other comprehensive loss	(332.2)	(318.7)
Treasury stock, at cost, 62.2 shares and 61.0 shares at June 30, 2010 and December 31,		
2009, respectively	(1,912.6)	(1,871.7)
Stock held by employee benefits trusts, at cost, 2.1 shares at June 30, 2010 and		
December 31, 2009	(41.2)	(41.2)
Total Equifax shareholders' equity	1,663.7	1,601.2
Noncontrolling interests	15.2	13.8
Total equity	1,678.9	1,615.0
Total liabilities and equity	\$ 3,432.1	\$ 3,550.5

See Notes to Consolidated Financial Statements.

## EQUIFAX INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	June	30.	
	2010	,	2009
(In millions)	(Unau	dite	
Operating activities:			
Consolidated net income	\$ 132.0	\$	117.2
Adjustments to reconcile consolidated net income to net cash provided by operating			
activities:			
Gain on divestiture	(12.3)		-
Depreciation and amortization	84.3		77.3
Stock-based compensation expense	10.9		9.8
Tax effects of stock-based compensation plans	1.4		0.1
Excess tax benefits from stock-based compensation plans	(1.4)		(0.5)
Deferred income taxes	0.6		6.7
Changes in assets and liabilities, excluding effects of acquisitions:			
Accounts receivable, net	(8.4)		6.4
Prepaid expenses and other current assets	(1.2)		(10.2)
Other assets	4.0		(5.5)
Current liabilities, excluding debt	(41.6)		(42.2)
Other long-term liabilities, excluding debt	(29.4)		(13.5)
Cash provided by operating activities	138.9		145.6
Investing activities:			
Capital expenditures	(66.9)		(34.0)
Acquisitions, net of cash acquired	(14.7)		-
Cash received from divestiture	66.7		-
Dividend from unconsolidated affiliates	1.0		1.5
Cash used in investing activities	(13.9)		(32.5)
Financing activities:			
Net short-term borrowings (repayments)	(66.9)		282.4
Net repayments under long-term revolving credit facilities	(5.0)		(370.0)
Payments on long-term debt	(18.7)		(6.5)
Treasury stock purchases	(64.8)		(9.1)
Dividends paid to Equifax shareholders	(9.9)		(10.1)
Dividends paid to noncontrolling interests	(2.3)		(2.5)
Proceeds from exercise of stock options	12.4		4.8
Excess tax benefits from stock-based compensation plans	1.4		0.5
Other	(0.5)		(0.5)
Cash used in financing activities	(154.3)		(111.0)
Effect of foreign currency exchange rates on cash and cash equivalents	(3.7)		3.3
(Decrease) increase in cash and cash equivalents	(33.0)		5.4
Cash and cash equivalents, beginning of period	103.1		58.2
Cash and cash equivalents, end of period	\$ 70.1	\$	63.6

See Notes to Consolidated Financial Statements.

Six Months Ended

## EQUIFAX INC.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AND COMPREHENSIVE INCOME

# For the Six Months Ended June 30, 2010

# (Unaudited)

# **Equifax Shareholders**

Stock

	Commo Shares Outstandin	on Stock	Paid-In Capital	RetainedC Earnings	Accumulated Other comprehensiv Loss except per sl	eTreasury Stock	Trusts	oncontrolli Interests	ng Total Equity
Balance,			(1	ili lilililiolis,	except per si	iare amount	S)		
December 31,									
2009	126.2	\$ 236.6	\$ 1,102.0	\$ 2,494.2	\$ (318.7)	\$ (1,871.7)	\$ (41.2)	\$ 13.8	\$ 1,615.0
Net income	120.2	Ψ 230.0	ψ 1,102.0 -	128.0	φ (316.7) -	ψ (1,0/1./ <i>)</i>	ψ (+1.2)	4.0	132.0
Other				120.0				7.0	132.0
comprehensive									
income	_	_	_	_	(13.5)	_	_	(0.3)	(13.8)
Shares issued					(10.0)			(0.0)	(1210)
under stock and	d								
benefit plans, no	et								
of minimum ta									
withholdings	0.8	-	(13.5)	-	-	23.9	-	-	10.4
Treasury stock									
purchased unde	er								
share repurchas	se								
program (\$32.4	1								
per share)*	(2.0)	-	-	-	-	(64.8)	-	-	(64.8)
Cash dividends									
(\$0.08 per share)	) -	-	-	(10.1)	-	-	-	-	(10.1)
Dividends paid t									
employee benefi	ts								
trusts	-	-	0.2	-	-	-	-	-	0.2
Stock-based									
compensation									
expense	-	-	10.9	-	-	-	-	-	10.9
Tax effects of									
stock-based									
compensation									
plans	-	-	1.4	-	-	-	-	-	1.4
Dividends paid t	0								
noncontrolling								(0.0)	(0.0)
interests	-	-	-	-	-	-	-	(2.3)	(2.3)

Balance, June 30,									
2010	125.0	\$ 236.6	\$ 1,101.0	\$ 2,612.1	\$ (332.2)	\$ (1,912.6)	\$ (41.2) \$	15.2	\$ 1,678.9

Accumulated Other Comprehensive Loss consists of the following components:

	Jı	une 30,	December 31,
		2010	2009
		(In m	illions)
Foreign currency translation	\$	(116.9)	\$ (99.9)
Unrecognized actuarial losses and prior service cost related to our pension and other			
postretirement benefit plans, net of accumulated tax of \$122.9 and \$124.9 at June 30,			
2010 and December 31, 2009, respectively		(212.8)	(216.2)
Cash flow hedging transactions, net of tax of \$1.6 and \$1.7 at June 30, 2010 and			
December 31, 2009, respectively		(2.5)	(2.6)
Accumulated other comprehensive loss	\$	(332.2)	\$ (318.7)

See Notes to Consolidated Financial Statements.

<sup>\*</sup> At June 30, 2010, \$207.2 million was authorized for future purchases of common stock under our share repurchase authorization.

## EQUIFAX INC.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AND COMPREHENSIVE INCOME

### For the Six Months Ended June 30, 2010

(Unaudited)

## Comprehensive Income is as follows:

Recognition of prior service cost and actuarial gains related to our pension and other postretirement benefit plans

Change in cumulative loss from cash flow hedging transactions

Comprehensive income

				Т	hree	Months	Ende	d June 30	0,			
			2	2010					20	009		
	Е	quifax	Nonco	ontrolling			E	quifax	Nonco	ntrolling		
	Sha	reholders	Int	erests	,	Total	Shar	eholders	Inte	erests	-	Γotal
						(In m	illions	s)				
Net income	\$	71.3	\$	2.1	\$	73.4	\$	59.6	\$	1.5	\$	61.1
Other comprehensive income:												
Foreign currency translation												
adjustment		(3.8)		(0.2)		(4.0)		48.7		0.5		49.2
Recognition of prior service co	st											
and actuarial gains related to ou	ır											
pension and other postretirement	nt											
benefit plans		1.7		-		1.7		1.6		-		1.6
Change in cumulative loss from	1											
cash flow hedging transactions		-		-		-		0.1		-		0.1
Comprehensive income	\$	69.2	\$	1.9	\$	71.1	\$	110.0	\$	2.0	\$	112.0
					Six I	Months E	Inded	June 30,				
			2	010					20	009		
	E	quifax	Nonco	ontrolling			E	quifax	Nonco	ntrolling		
	Shar	eholders	Int	erests	-	Γotal	Shar	eholders	Inte	erests	-	Γotal
						(In mi	llions	)				
Net income	\$	128.0	\$	4.0	\$	132.0	\$	114.0	\$	3.2	\$	117.2
Other comprehensive income:												
Foreign currency translation												
adjustment		(17.0)		(0.3)		(17.3)		53.8		(0.1)		53.7

See Notes to Consolidated Financial Statements.

\$

3.7

3.4

0.1

\$

118.2

3.2

0.4

171.4

\$

3.1

\$

3.4

0.1

\$

114.5

\$

3.2

0.4

174.5

#### EQUIFAX INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

June 30, 2010

As used herein, the terms Equifax, the Company, we, our and us refer to Equifax Inc., a Georgia corporation, and its consolidated subsidiaries as a combined entity, except where it is clear that the terms mean only Equifax Inc.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations. We collect, organize and manage various types of financial, demographic, employment and marketing information. Our products and services enable businesses to make credit and service decisions, manage their portfolio risk, automate or outsource certain human resources, employment tax and payroll-related business processes, and develop marketing strategies concerning consumers and commercial enterprises. We serve customers across a wide range of industries, including the financial services, mortgage, retail, telecommunications, utilities, automotive, brokerage, healthcare and insurance industries, as well as government agencies. We also enable consumers to manage and protect their financial health through a portfolio of products offered directly to consumers. As of June 30, 2010, we operated in the following countries: Argentina, Brazil, Canada, Chile, Ecuador, El Salvador, Honduras, Peru, Portugal, Spain, the United Kingdom, or U.K., Uruguay, and the United States of America, or U.S. We also maintain support operations in Costa Rica and the Republic of Ireland. We own an equity interest in a consumer credit information company in Russia. In March 2010, our Indian joint venture received a license to operate a nationwide credit information company in India.

We develop, maintain and enhance secured proprietary information databases through the compilation of actual consumer data, including credit, employment, asset, liquidity, net worth and spending activity, and business data, including credit and business demographics, that we obtain from a variety of sources, such as credit granting institutions, public record information (including bankruptcies, liens and judgments), income and tax information primarily from large to mid-sized companies in the U.S., and marketing information. We process this information utilizing our proprietary information management systems.

Basis of Presentation. The accompanying unaudited Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles, or GAAP, the instructions to Form 10-Q and applicable sections of Regulation S-X. To understand our complete financial position and results, as defined by GAAP, this Form 10-Q should be read in conjunction with the Consolidated Financial Statements and the notes thereto included in our annual report on Form 10-K for the fiscal year ended December 31, 2009, or 2009 Form 10-K.

Our unaudited Consolidated Financial Statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the periods presented. Certain prior year amounts have been reclassified to conform to current year presentation including the results of businesses reclassified as a discontinued operation, which is more fully described in Note 2 of the Notes to Consolidated Financial Statements.

Earnings Per Share. Our basic earnings per share, or EPS, is calculated as net income divided by the weighted-average number of common shares outstanding during the period. Diluted EPS is calculated to reflect the potential dilution that would occur if stock options or other contracts to issue common stock were exercised and resulted in additional common shares outstanding. The net income amounts used in both our basic and diluted EPS calculations are the same. A reconciliation of the weighted-average outstanding shares used in the two calculations is as follows:

	Three Months En	ded June 30,	Six Months En	ded June 30,
	2010	2009	2010	2009
	(In millio			
Weighted-average shares outstanding (basic)	125.7	126.3	126.0	126.3
Effect of dilutive securities:				
Stock options and restricted stock units	1.4	1.4	1.5	1.3
Long-term incentive plans	0.2	0.1	0.2	_
Weighted-average shares outstanding (diluted)	127.3	127.8	127.7	127.6

For the three and six months ended June 30, 2010, 2.8 million and 3.1 million stock options, respectively, were anti-dilutive and therefore excluded from this calculation. For the three and six months ended June 30, 2009, 3.4 million and 3.8 million stock options, respectively, were anti-dilutive and therefore excluded from this calculation.

Financial Instruments. Our financial instruments consist primarily of cash and cash equivalents, accounts and notes receivable, accounts payable and short-term and long-term debt. The carrying amounts of these items, other than long-term debt, approximate their fair market values due to the short-term nature of these instruments. The fair value of our fixed-rate debt is determined using quoted market prices for publicly traded instruments, and for non-publicly traded instruments through valuation techniques depending on the specific characteristics of the debt instrument. As of June 30, 2010 and December 31, 2009, the fair value of our fixed-rate debt was \$1.05 billion and \$1.02 billion, respectively, compared to its carrying value of \$0.98 billion and \$1.00 billion, respectively.

Derivatives and Hedging Activities. Although derivative financial instruments are not utilized for speculative purposes, derivatives have been used as a risk management tool to hedge the Company's exposure to changes in interest rates and foreign exchange rates. We have used interest rate swaps and interest rate lock agreements to manage interest rate risk associated with our fixed and floating-rate borrowings. Forward contracts on various foreign currencies have been used to manage the foreign currency exchange rate risk of certain firm commitments denominated in foreign currencies. We recognize all derivatives on the balance sheet at fair value. Derivative valuations reflect the value of the instrument including material amounts associated with counterparty risk. As of June 30, 2010, we have three unsettled cash flow hedges, with an aggregate notional amount of 0.9 million euros, to hedge the exposure of certain 2010 firm commitments of our U.K. subsidiary that are denominated in euros. The fair value of our unsettled foreign currency cash flow hedges was not material at June 30, 2010 and December 31, 2009.

Fair Value Hedges. In conjunction with our November 2009 sale of five-year Senior Notes, we entered into five-year interest rate swaps, designated as fair value hedges, which convert the debt's fixed interest rate to a variable rate. These swaps involve the receipt of fixed rate amounts for floating interest rate payments over the life of the swaps without exchange of the underlying principal amount. Changes in the fair value of the interest rate swaps offset changes in the fair value of the fixed-rate Senior Notes they hedge due to changes in the designated benchmark interest rate and are recorded in interest expense. The fair value of these interest rate swaps was an asset of \$9.7 million at June 30, 2010 and was recorded in other long-term assets on our Consolidated Balance Sheet. The fair value of these interest rate swaps was a liability of \$3.3 million at December 31, 2009 and was recorded in other long-term liabilities on our Consolidated Balance Sheet.

Fair Value Measurements. Fair value is determined based on the assumptions marketplace participants use in pricing the asset or liability. We use a three level fair value hierarchy to prioritize the inputs used in valuation techniques between observable inputs that reflect quoted prices in active markets, inputs other than quoted prices with observable market data and unobservable data (e.g., a company's own data).

The following table presents items measured at fair value on a recurring basis:

			Fair Value Measurements at Reporting Date Using						
	Fair	Value of	Quote	d Prices in		Other	Significant		
	A	Assets	Active Markets for		Ob	servable	Unobs	ervable	
	(Liab	(Liabilities) at		cal Assets	Inputs		Inputs		
Description	June	June 30, 2010		(Level 1)		(Level 2)		(Level 3)	
				(In milli	(In millions)				
Interest Rate Swaps(2)	\$	9.7	\$	-	\$	9.7	\$	-	
Notes, due 2014		(284.7)		-		(284.7)		-	
Deferred Compensation Plan(1)		(11.6)		(11.6)		-		-	
Total	\$	(286.6)	\$	(11.6)	\$	(275.0)	\$	-	

- (1) We maintain a deferred compensation plan that allows for certain management employees to defer the receipt of compensation (such as salary, incentive compensation and commissions) until a later date based on the terms of the plan. The liability representing benefits accrued for plan participants is valued at the quoted market prices of the participants' elections for investments. Identical instruments are traded in active markets as of June 30, 2010. As such, we have classified this liability as Level 1 within the fair value hierarchy.
- (2) The fair value of our interest rate swaps and notes which are designated as fair value hedges is based on the present value of expected future cash flows using zero coupon rates and are classified within Level 2 of the fair value hierarchy.

Variable Interest Entities. We hold interests in certain entities, including credit data and information solutions ventures, that are considered variable interest entities, or VIEs. These variable interests relate to ownership interests that require financial support for these entities. Our investments related to these VIEs totaled \$8.3 million at June 30, 2010, representing our maximum exposure to loss. We are not the primary beneficiary and are not required to consolidate any of these VIEs.

Recent Accounting Pronouncements. Fair Value Disclosures. In January 2010, the Financial Accounting Standards Board, or FASB, issued guidance requiring additional fair value disclosures for significant transfers between levels of the fair value hierarchy and gross presentation of items within the Level 3 reconciliation. This guidance also clarifies that entities need to disclose fair value information for each class of asset and liability measured at fair value and that valuation techniques need to be provided for all non-market observable measurements. Our adoption of this guidance on January 1, 2010, did not impact our Consolidated Financial Statements as we have no items classified as Level 3.

Variable Interest Entities. In June 2009, the FASB amended the consolidation guidance for variable-interest entities and expanded disclosure requirements. The new guidance requires an enterprise to perform an analysis to determine whether the enterprise's variable interests give it a controlling financial interest in the variable interest entity. The adoption of this guidance as noted above on January 1, 2010, did not have a material impact on our Consolidated Financial Statements.

For additional information about recent accounting pronouncements adopted or pending adoption, see Note 1 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

#### 2. DISCONTINUED OPERATIONS

On April 23, 2010, we sold our Equifax Enabling Technologies LLC legal entity, consisting of our APPRO loan origination software ("APPRO"), for approximately \$72 million. Only July 1, 2010, we sold substantially all the assets of our Direct Marketing Services division ("DMS") for approximately \$117 million. Both of these businesses were reported in our U.S. Consumer Information Solutions segment. The historical results of these operations for the three and six month periods ended June 30, 2010 and 2009 are classified as discontinued operations in the Consolidated Statements of Income. Revenue for these businesses for the three months ended June 30, 2010 and 2009 was \$18.5 million and \$26.3 million, respectively. Revenue for the first six months of 2010 and 2009 was \$42.1 million and \$52.7 million, respectively. Pretax income, excluding the gain on the sale of APPRO, was \$2.0 million and \$6.3 million for the three and six months ended June 30, 2010. We recorded a gain from the sale of APPRO in the second quarter of 2010 of \$12.3 million, after tax, which was classified as discontinued operations in the Consolidated Statements of Income. We will record a gain from the sale of DMS in the third quarter of 2010 of approximately \$10 - \$12 million, after tax.

As of June 30, 2010, assets and liabilities comprising the DMS disposal group were considered held for sale and were recorded in other current assets and other current liabilities on our Consolidated Balance Sheet. The assets and liabilities of the discontinued operations at June 30, 2010 and December 31, 2009 were as follows:

			De	ecember
	June	30,		31,
	20	10		2009
	(I	n		
	milli	ons)	(In	millions)
Current assets	\$	2.9	\$	6.9
Noncurrent assets		84.7		132.3
Current liabilities		(6.2)		(8.5)
Noncurrent liabilities		(1.2)		(1.6)
Net assets	\$	80.2	\$	129.1

#### 3. GOODWILL AND INTANGIBLE ASSETS

Goodwill. Goodwill represents the cost in excess of the fair value of the net assets acquired in a business combination. Goodwill is tested for impairment at the reporting unit level on an annual basis and on an interim basis if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying value. We perform our annual goodwill impairment tests as of September 30.

Changes in the amount of goodwill for the six months ended June 30, 2010, are as follows:

	U.S. Consume Information Solutions	er International	TALX (In	North America North America Personal Commercial TALX Solutions Solutions (In millions)					
Balance, December 31, 2009	\$ 667.8	\$ 335.7			\$ 37.3	\$ 1,943.2			
Acquisitions		4.4				4.4			
Adjustments to initial									
purchase price allocation	(0.3)	-	-	-	-	(0.3)			
Foreign currency translation	-	(11.7)	-	-	0.1	(11.6)			

Edgar Filing: EQUIFAX INC - Form 10-Q

Tax benefits of stock options						
exercised	-	-	(0.6)	-	-	(0.6)
Businesses held for sale or						
sold	(79.7)	-	-	-	-	(79.7)
Balance, June 30, 2010	\$ 587.8 \$	328.4 \$	900.0 \$	1.8 \$	37.4 \$	1,855.4

Indefinite-Lived Intangible Assets. Indefinite-lived intangible assets consist of contractual/territorial rights representing the estimated fair value of rights to operate in certain territories acquired through the purchase of independent credit reporting agencies in the U.S. and Canada. Our contractual/territorial rights are perpetual in nature and, therefore, the useful lives are considered indefinite. Indefinite-lived intangible assets are not amortized. We are required to test indefinite-lived intangible assets for impairment annually and whenever events or circumstances indicate that there may be an impairment of the asset value. We perform our annual indefinite-lived intangible asset impairment test as of September 30. Our contractual/territorial rights carrying amounts did not change materially during the six months ended June 30, 2010.

Purchased Intangible Assets. Purchased intangible assets represent the estimated fair value of acquired intangible assets used in our business. Purchased data files represent the estimated fair value of consumer credit files acquired primarily through the purchase of independent credit reporting agencies in the U.S. and Canada. We expense the cost of modifying and updating credit files in the period such costs are incurred. We amortize purchased data files, which primarily consist of acquired consumer credit files, on a straight-line basis. Primarily all of our other purchased intangible assets are also amortized on a straight-line basis. For additional information about the useful lives related to our purchased intangible assets, see Note 1 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

Purchased intangible assets at June 30, 2010 and December 31, 2009 consisted of the following:

		Jur Ac	nber 31, 2009 cumulated	9					
	Gross		nortization	Net	Gross		Amortization		Net
Definite-lived intangible									
assets:				(In mi	llio	ns)			
Purchased data files	\$ 333.3	\$	(225.2) \$	108.1	\$	373.8	\$	(240.6) \$	133.2
Acquired software and									
technology	41.5		(27.9)	13.6		70.3		(37.1)	33.2
Customer relationships	480.0		(81.5)	398.5		488.0		(70.8)	417.2
Proprietary database	125.0		(63.4)	61.6		125.0		(52.2)	72.8
Non-compete agreements	3.5		(0.8)	2.7		3.3		(0.5)	2.8
Trade names and other									
intangible assets	36.1		(10.1)	26.0		36.0		(8.2)	27.8
Total definite-lived intangible									
assets	\$ 1,019.4	\$	(408.9) \$	610.5	\$	1,096.4	\$	(409.4) \$	687.0

Amortization expense from continuing operations related to purchased intangible assets was \$22.3 million and \$19.6 million during the three months ended June 30, 2010 and 2009, respectively. Amortization expense from continuing operations related to purchased intangible assets was \$44.5 million and \$39.1 million during the six months ended June 30, 2010 and 2009, respectively.

4. DEBT

Debt outstanding at June 30, 2010 and December 31, 2009 was as follows:

	J	une 30, 2010	December 31 2009		
		(In m	s)		
Commercial paper, weighted-average rate of 0.4% in					
both 2010 and 2009	\$	67.1	\$	135.0	
Notes, 4.25%, due in installments through March 2012		4.6		7.6	
Notes, 7.34%, due in installments through May 2014		60.0		75.0	
Notes, 4.45%, due December 2014		275.0		275.0	
Notes, 6.30%, due July 2017		272.5		272.5	
Debentures, 6.90%, due July 2028		125.0		125.0	
Notes, 7.00%, due July 2037		250.0		250.0	
Borrowings under long-term revolving credit facilities,					
weighted-average rate of 0.9% in 2009		-		4.8	
Capitalized lease obligation		-		29.0	
Other		3.0		3.1	
Total debt		1,057.2		1,177.0	
Less short-term debt and current maturities		(87.5)		(154.2)	
Less capitalized lease obligation		-		(29.0)	
Less unamortized discounts		(2.3)		(2.4)	
Plus fair value adjustments		12.0		(0.5)	
Total long-term debt, net	\$	979.4	\$	990.9	

Senior Credit Facility. We are party to an \$850.0 million senior unsecured revolving credit facility, which we refer to as the Senior Credit Facility, with a group of financial institutions. Borrowings may be used for general corporate purposes, including working capital, capital expenditures, acquisitions and share repurchase programs. The Senior Credit Facility is scheduled to expire in July 2011. Availability of the Senior Credit Facility for borrowings is reduced by the outstanding face amount of any letters of credit issued under the facility and, pursuant to our existing Board of Directors authorization, by the outstanding principal amount of our commercial paper notes. As of June 30, 2010, there were no outstanding borrowings under this facility and \$781.2 million was available for borrowings.

Commercial Paper Program. Our \$850.0 million commercial paper program has been established through the private placement of commercial paper notes from time-to-time. Maturities of commercial paper can range from overnight to 397 days. The commercial paper program is supported by our Senior Credit Facility and, pursuant to our existing Board of Directors authorization, the total amount of commercial paper which may be issued is reduced by the amount of any outstanding borrowings under our Senior Credit Facility. At June 30, 2010, \$67.1 million in commercial paper notes was outstanding, all with maturities of less than 90 days.

Canadian Credit Facility. We are a party to a credit agreement with a Canadian financial institution that provides for a C\$10.0 million (denominated in Canadian dollars), 364-day revolving credit agreement. This agreement is scheduled to expire in June 2011. As of June 30, 2010, there were no outstanding borrowings under this facility.

For additional information about our debt agreements, see Note 4 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

#### 5. COMMITMENTS AND CONTINGENCIES

Headquarters Building. On February 26, 2010, we purchased our headquarters building in Atlanta, Georgia, for cash consideration of \$29.1 million, including fees. The building and related capital lease obligations were recorded on our Consolidated Balance Sheets in February 2009 when we provided the lessor notification of our intent to purchase the building.

Data Processing, Outsourcing Services and Other Agreements. We have separate agreements with IBM, Acxiom, Tata Consultancy Services and others to outsource portions of our computer data processing operations, applications development, maintenance and related functions and to provide certain other administrative and operational services. The agreements expire between 2010 and 2014. The estimated aggregate minimum contractual obligation remaining under these agreements was approximately \$175 million at December 31, 2009, with no future year's minimum contractual obligation expected to exceed approximately \$55 million. Annual payment obligations in regard to these agreements vary due to factors such as the volume of data processed; changes in our servicing needs as a result of new product offerings, acquisitions or divestitures; the introduction of significant new technologies; foreign currency; or the general rate of inflation. In certain circumstances (e.g., a change in control or for our convenience), we may terminate these data processing and outsourcing agreements, and, in doing so, certain of these agreements require us to pay a significant penalty.

Agreement with Computer Sciences Corporation. We have an agreement with Computer Sciences Corporation, or CSC, and certain of its affiliates, collectively CSC, under which CSC-owned credit reporting agencies utilize our computerized credit database services. CSC retains ownership of its credit files and the revenues generated by its credit reporting activities. We receive a processing fee for maintaining the database and for each report supplied. The agreement will expire on July 31, 2018, and is renewable at the option of CSC for successive ten-year periods. The agreement provides us with an option to purchase CSC's credit reporting business if it does not elect to renew the agreement or if there is a change in control of CSC while the agreement is in effect. Under the agreement CSC also has an option, exercisable at any time, to sell its credit reporting business to us. The option expires in 2013. The option exercise price will be determined by a third-party appraisal process and would be due in cash within 180 days after the exercise of the option. We estimate that if the option were exercised at December 31, 2009, the price range would be approximately \$600 million to \$675 million. This estimate is based solely on our internal analysis of the value of the business, current market conditions and other factors, all of which are subject to constant change. Therefore, the actual option exercise price could be materially higher or lower than our estimate.

Guarantees and General Indemnifications. We may issue standby letters of credit, performance bonds or other guarantees in the normal course of business. The aggregate notional amount of all performance bonds and standby letters of credit is not material at June 30, 2010, and all have a remaining maturity of one year or less. The maximum potential future payments we could be required to make under the guarantees is not material at June 30, 2010.

We have agreed to standard indemnification clauses in many of our lease agreements for office space, covering such things as tort, environmental and other liabilities that arise out of or relate to our use or occupancy of the leased premises. Certain of our credit agreements include provisions which require us to make payments to preserve an expected economic return to the lenders if that economic return is diminished due to certain changes in law or regulations. In conjunction with certain transactions, such as sales or purchases of operating assets or services in the ordinary course of business, or the disposition of certain assets or businesses, we sometimes provide routine indemnifications, the terms of which range in duration and sometimes are not limited. Additionally, the Company has entered into indemnification agreements with its directors and executive officers to indemnify such individuals to the fullest extent permitted by law against liabilities that arise by reason of their status as directors or officers. The Company maintains directors and officers liability insurance coverage to reduce its exposure to such obligations.

We cannot reasonably estimate our potential future payments under the indemnities and related provisions described above because we cannot predict when and under what circumstances these provisions may be triggered. We had no accruals related to indemnifications on our Consolidated Balance Sheets at June 30, 2010 or December 31, 2009.

Contingencies. We are involved in legal proceedings, claims and litigation arising in the ordinary course of business. We periodically assess our exposure related to these matters based on the information which is available. We have recorded accruals in our Consolidated Financial Statements for those matters in which it is probable that we have incurred a loss and the amount of the loss, or range of loss, can be reasonably estimated.

For other legal proceedings, claims and litigation, we have recorded loss contingencies that are immaterial, or we cannot reasonably estimate the potential loss because of uncertainties about the outcome of the matter and the amount of the loss or range of loss. Although the final outcome of these other matters cannot be predicted with certainty, any possible adverse outcome arising from these matters is not expected to have a material impact on our Consolidated Financial Statements, either individually or in the aggregate. However, our evaluation of the likely impact of these matters may change in the future.

Tax Matters. In 2003, the Canada Revenue Agency, or CRA, issued Notices of Reassessment, asserting that Acrofax, Inc., a wholly-owned Canadian subsidiary of Equifax, is liable for additional tax for the 1995 through 2000 tax years, related to certain intercompany capital contributions and loans. The additional tax sought by the CRA for these periods ranges, based on alternative theories, from \$8.2 million (8.5 million in Canadian dollars) to \$18.3 million (19.0 million in Canadian dollars) plus interest and penalties. Subsequently in 2003, we made a statutorily-required deposit for a portion of the claim. We intend to vigorously contest these reassessments and do not believe we have violated any statutory provision or rule. While we believe our potential exposure is less than the asserted claims and not material to our Consolidated Financial Statements, if the final outcome of this matter was unfavorable to us, an additional claim may be filed by the local province. The likelihood and potential amount of such claim is unknown at this time. We cannot predict when this tax matter will be resolved.

For additional information about these and other commitments and contingencies, see Note 5 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

#### 6. INCOME TAXES

We are subject to U.S. federal, state and international income taxes. We are generally no longer subject to federal, state, or international income tax examinations by tax authorities for years ending prior to December 31, 2002, with few exceptions. In Canada, we are under audit by the Canada Revenue Agency for the 1995 through 2000 tax years (see Note 5 of the Notes to Consolidated Financial Statements). Due to the potential for resolution of state and foreign examinations, and the expiration of various statutes of limitations, it is reasonably possible that our gross

unrecognized tax benefit balance may change within the next twelve months by a range of zero to \$3.3 million.

Effective Tax Rate. Our effective income tax rate was 35.3% for the three months ended June 30, 2010, down from 36.1% for the same period in 2009, due primarily to the impact of a favorable U.K. audit settlement recorded during 2010. The effective income tax rate was 36.4% for the six months ended June 30, 2010, down from 37.2% for the same period in 2009. Our foreign tax rate for the first six months of 2010 increased from the prior year but was more than offset by the U.K. audit settlement. Our 2009 effective income tax rate was higher than our 2010 effective income tax rate also due to an unfavorable discrete item related to the effect of a change in California state income taxes on our deferred tax liabilities.

#### 7. BENEFIT PLANS

We sponsor defined benefit pension plans and defined contribution plans. We also maintain certain healthcare and life insurance benefit plans for eligible active and retired employees. For additional information about our benefit plans, see Note 9 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

The following table provides the components of net periodic benefit cost for the three months ended June 30, 2010 and 2009:

	Pension Benefits					Other Benefits			
			Thre	Ended J	une 30,				
	2010		4	2009		2010		2009	
				(In mil	lions)				
Service cost	\$	1.4	\$	1.4	\$	0.1	\$	0.1	
Interest cost		8.7		8.8		0.4		0.5	
Expected return on plan assets		(11.1)		(11.3)		(0.4)		(0.4)	
Amortization of prior service cost		0.2		0.2		-		-	
Recognized actuarial loss		2.3		2.2		0.3		0.3	
Total net periodic benefit cost	\$	1.5	\$	1.3	\$	0.4	\$	0.5	

The following table provides the components of net periodic benefit cost for the six months ended June 30, 2010 and 2009:

	Pension Benefits					Other Benefits			
	Six Months Ended June 30,								
	2010		2	2009		010	2009		
	(In milli				lions)				
Service cost	\$	2.9	\$	2.8	\$	0.2	\$	0.2	
Interest cost		17.4		17.6		0.9		1.0	
Expected return on plan assets		(22.2)		(22.6)		(0.8)		(0.8)	
Amortization of prior service cost		0.4		0.4		(0.1)		(0.1)	
Recognized actuarial loss		4.5		4.4		0.6		0.6	
Total net periodic benefit cost	\$	3.0	\$	2.6	\$	0.8	\$	0.9	

#### 8. RESTRUCTURING CHARGES

2009 Restructuring Charges. In the fourth quarter of 2009, we recorded a \$16.4 million restructuring charge (\$10.4 million, net of tax) in selling, general and administrative expenses on our Consolidated Statements of Income primarily related to headcount reductions of approximately 400 positions. This charge resulted from our continuing efforts to align our business to better support our strategic objectives. Generally, severance benefits for our U.S. employees are paid through monthly payroll according to the number of weeks of severance benefit provided to the employee, while our international employees receive a lump sum severance payment for their benefit. Accordingly, we expect the majority of the payments to be completed by December 2010. Payments related to this charge for the three and six months ended June 30, 2010, totaled \$3.4 million and \$6.5 million, respectively. Total payments to date, through June 30, 2010, related to the fourth quarter 2009 restructuring charge were \$8.2 million.

During the first quarter of 2009, we recorded in selling, general and administrative expenses on our Consolidated Statements of Income an \$8.4 million restructuring charge (\$5.4 million, net of tax) associated with headcount reductions of approximately 300 positions. This charge resulted from our efforts to reduce and manage our expenses and to maintain our financial results in the face of a weak global economy and reduced revenues. The majority of the payments were completed by the end of the first quarter of 2010. Payments related to this charge were not material during the three and six months ended June 30, 2010. Total payments to date, through June 30, 2010, related to the first quarter 2009 restructuring charge were \$7.9 million.

#### 9. SEGMENT INFORMATION

Reportable Segments. We manage our business and report our financial results through the following five reportable segments, which are the same as our operating segments:

U.S. Consumer Information Solutions

• International

TALX

North America Personal Solutions

North America Commercial Solutions

The accounting policies of the reportable segments are the same as those described in our summary of significant accounting policies in Note 1 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K. We evaluate the performance of these reportable segments based on their operating revenues, operating income and operating margins, excluding unusual or infrequent items, if any. Inter-segment sales and transfers are not material for all periods presented. The measurement criteria for segment profit or loss and segment assets are substantially the same for each reportable segment. All transactions between segments are accounted for at cost, and no timing differences occur between segments.

A summary of segment products and services is as follows:

U.S. Consumer Information Solutions. This segment includes consumer information services (such as credit information and credit scoring, credit modeling services, locate services, fraud detection and prevention services, identity verification services and other consulting services); mortgage loan origination information, appraisal, title and closing services; and consumer financial marketing services.

International. This segment includes information services products, which includes consumer and commercial services (such as credit and financial information, credit scoring and credit modeling services), credit and other marketing products and services, and products and services sold directly to consumers similar to those sold by North America Personal Solutions.

TALX. This segment includes employment, income and social security number verification services (known as The Work Number ® ) and employment tax and talent management services.

North America Personal Solutions. This segment includes credit information, credit monitoring and identity theft protection products sold directly to consumers via the internet.

North America Commercial Solutions. This segment includes commercial products and services such as business credit and demographic information, credit scores and portfolio analytics (decisioning tools), which are derived from our databases of business credit and financial information.

### 9. SEGMENT INFORMATION (Continued)

International

North America Personal Solutions

General Corporate Expense

Total operating income

North America Commercial Solutions

**TALX** 

Operating revenue and operating income by operating segment during the three and six months ended June 30, 2010 and 2009, are as follows:

(In millions)		Three Mon June			Six Months Ended June 30,			
(III IIIIIIOIIS)		2010	50,	2009		2010 2009		
Operating revenue:								
U.S. Consumer Information Solutions	\$	184.6	\$	184.7	\$	357.7	\$	368.3
International		118.2		105.2		234.4		206.0
TALX	99.0 86.0					194.3		173.9
North America Personal Solutions		40.3		37.5		80.0		75.9
North America Commercial Solutions		18.6		15.7		37.3		31.5
Total operating revenue	\$	460.7	\$	429.1	\$	903.7	\$	855.6
(L'II')		Three Mon		ded		Six Mont	led	
(In millions)		June	30,	2000		June 30,		
0		2010		2009		2010		2009
Operating income:								
U.S. Consumer Information Solutions	\$	\$ 68.3 \$		69.1	\$	128.4	\$	138.8

30.1

23.0

10.2

(29.5)

\$

105.8

\$

3.7

26.6

20.0

8.0

2.4

(24.1)

102.0 \$

58.8

44.5

20.2

8.1

(49.9)

\$

210.1

20

55.5

38.8

14.0

4.7

(52.9)

198.9

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

As used herein, the terms Equifax, the Company, we, our and us refer to Equifax Inc., a Georgia corporation, and its consolidated subsidiaries as a combined entity, except where it is clear that the terms mean only Equifax Inc.

All references to earnings per share data in Management's Discussion and Analysis, or MD&A, are to diluted earnings per share, or EPS, unless otherwise noted. Diluted EPS is calculated to reflect the potential dilution that would occur if stock options or other contracts to issue common stock were exercised and resulted in additional common shares outstanding.

#### **BUSINESS OVERVIEW**

We are a leading global provider of information solutions, employment and income and verifications and human resources business process outsourcing services. We leverage some of the largest sources of consumer and commercial data, along with advanced analytics and proprietary technology, to create customized insights which enable our business customers to grow faster, more efficiently and more profitably, and to inform and empower consumers.

Businesses rely on us for consumer and business credit intelligence, credit portfolio management, fraud detection, decisioning technology, marketing tools, and human resources and payroll-related services. We also offer a portfolio of products that enable individual consumers to manage their financial affairs and protect their identity. Our revenue stream is diversified among individual consumers and among businesses across a wide range of industries and international geographies.

#### Segment and Geographic Information

Segments. The U.S. Consumer Information Solutions, or USCIS, segment, the largest of our five segments, consists of three product and service lines: Online Consumer Information Solutions, or OCIS; Mortgage Solutions; and Consumer Financial Marketing Services. OCIS and Mortgage Solutions revenue is principally transaction-based and is derived from our sales of products such as consumer credit reporting and scoring, mortgage settlement services, identity verification, fraud detection and modeling services. USCIS also markets certain of our decisioning products which facilitate and automate a variety of consumer credit-oriented decisions. Consumer Financial Marketing Services revenue is principally project- and subscription-based and is derived from our sales of batch credit and consumer wealth information such as those that assist clients in acquiring new customers, cross-selling to existing customers and managing portfolio risk.

The International segment consists of Canada Consumer, Europe and Latin America. Canada Consumer's products and services are similar to our USCIS offerings, while Europe and Latin America are made up of varying mixes of product lines that are in our USCIS, North America Commercial Solutions and North America Personal Solutions reportable segments.

The TALX segment consists of The Work Number® and Tax and Talent Management business units. The Work Number revenue is transaction-based and is derived primarily from employment, income and social security number verifications. Tax and Talent Management revenues are derived from our provision of certain human resources business process outsourcing services that include both transaction- and subscription-based product offerings. These services assist our customers with the administration of unemployment claims and employer-based tax credits and the assessment of new hires.

North America Personal Solutions revenue is both transaction- and subscription-based and is derived from the sale of credit monitoring, debt management and identity theft protection products, which we deliver to consumers electronically via the internet.

North America Commercial Solutions revenue is principally transaction-based, with the remainder project-based, and is derived from the sale of business information, credit scores and portfolio analytics that enable customers to utilize our reports to make financing, marketing and purchasing decisions related to businesses.

Geographic Information. We currently operate in the following countries: Argentina, Brazil, Canada, Chile, Costa Rica, Ecuador, El Salvador, Honduras, Peru, Portugal, the Republic of Ireland, Spain, the U.K., Uruguay, and the U.S. Our operations in Costa Rica and the Republic of Ireland focus on data handling and customer support activities. We own an equity interest in a consumer credit information company in Russia. In March 2010, our Indian joint venture received a license to operate a nationwide credit information company in India.

Key Performance Indicators. Management focuses on a variety of key indicators to monitor operating and financial performance. These performance indicators include measurements of operating revenue, change in operating revenue, operating income, operating margin, net income attributable to Equifax, diluted earnings per share, cash provided by operating activities and capital expenditures. The key performance indicators for the three and six months ended June 30, 2010 and 2009, were as follows:

	Key Performance Indicators								
	,	Three Mor	ths :	Ended		Six Months Ended			
	June 30,					June			
		2010		2009		2010	2009		
(Dolla	rs in	millions, e	exce	pt per share	e da	ta)			
Operating revenue	\$	460.7	\$	429.1	\$	903.7	\$	855.6	
Operating revenue change		7%	,	-9%		6%		-9%	
Operating income	\$	105.8	\$	102.0	\$	210.1	\$	198.9	
Operating margin		23.0%	,	23.8%		23.3%		23.3%	
Net income from continuing operations attributable									
to Equifax	\$	57.7	\$	56.4	\$	111.7	\$	107.2	
Net income attributable to Equifax	\$	71.3	\$	59.6	\$	128.0	\$	114.0	
Diluted earnings per share from continuing									
operations attributable to Equifax	\$	0.45	\$	0.44	\$	0.87	\$	0.84	
Diluted earnings per share attributable to Equifax	\$	0.56	\$	0.47	\$	1.00	\$	0.89	
Cash provided by operating activities	\$	101.2	\$	101.1	\$	138.9	\$	145.6	
Capital expenditures	\$	16.9	\$	19.0	\$	66.9	\$	34.0	

#### Business Environment and Company Strategy

Consumer and small business lending activity, which is one of the drivers of demand for our services, continues to be soft in many markets around the world, and we expect growth in consumer lending to lag the general economic recovery that is emerging in many of these markets. In addition, new financial regulations are increasing the compliance requirements for our customers, introducing new challenges and opportunities in the marketing of our product and service offerings to financial institutions. In an effort to respond to these challenges, we have focused on the following initiatives and activities:

- We are further diversifying our revenues by pursuing and investing in key strategic initiatives including new product innovation, differentiated decisioning solutions and analytics leveraging our diverse data assets and technology.
  - We have reorganized our sales force and have key customer teams dedicated to our largest accounts.
- We have divested two product lines that were considered non-strategic, APPRO loan origination software and Direct Marketing Services.
  - We continue to acquire new data assets and technologies and pursue international expansion.
- We continue to focus on managing our expenses through the use of LEAN, Work Out and other process improvement initiatives.

During the first half of 2010, we have begun to experience an increase in demand from financial institutions in the U.S. following the actions they have taken to comply with the new credit card regulations which became effective in February of this year and as they began to engage in new lending activity. In addition, our major corporate revenue initiatives, including new product innovation and cross-selling of products across business units, are increasing their contributions to revenue growth. As a result, we expect to see year-over-year revenue growth from continuing operations to gradually improve during the second half of the year.

## RESULTS OF OPERATIONS—THREE AND SIX MONTHS ENDED JUNE 30, 2010 AND 2009

#### Consolidated Financial Results

## Operating Revenue

Thr	ee Months	Ended June	30,	Six	Months I	Ended June 3	30,							
	Change Consolidated Operating Revenue 2010 2009 \$ % 2010 2009													
Consolidated Operating Revenue	2010	2009	\$	%	2010	2009	\$	%						
		(Dollars in	millions)			(Dollars in	millions)							
U.S. Consumer Information														
Solutions	\$ 184.6	\$ 184.7	\$ (0.1)	0%	\$ 357.7	\$ 368.3	\$ (10.6)	-3%						
International	118.2	105.2	13.0	12%	234.4	206.0	28.4	14%						
TALX	99.0	86.0	13.0	15%	194.3	173.9	20.4	12%						
North America Personal														
Solutions	40.3	37.5	2.8	8%	80.0	75.9	4.1	5%						
North America Commercial														
Solutions	18.6	15.7	2.9	18%	37.3	31.5	5.8	18%						
Consolidated operating revenue	\$ 460.7	\$ 429.1	\$ 31.6	7%	\$ 903.7	\$ 855.6	\$ 48.1	6%						

Revenue from continuing operations increased by 7% in the second quarter and 6% in the first six months of 2010 compared to the same periods in 2009. The favorable effect of foreign exchange rates increased revenue by \$6.5 million, or 1.5%, in the second quarter and \$21.2 million, or 2.5%, year to date compared to the year ago periods. Revenue grew over the prior year in both the second quarter and the first six months of 2010 compared to the prior year in each of our International, TALX, North America Personal Solutions and North America Commercial Solutions businesses. Revenue declined by 3% in our U.S. Consumer Information Solutions business for the first six months, but was flat to prior year for the second quarter.

## **Operating Expenses**

Thro	ee Months	Ended June	30,	Six Mon	ths Ended June	30,	
			Char	nge		Chai	nge
Consolidated Operating Expenses	2010	2009	\$	% 201	0 2009	\$	%
		(Dollars in	millions)		(Dollars in	millions)	
Consolidated cost of services	\$ 188.3	\$ 180.4	\$ 7.9	4% \$ 37	8.4 \$ 357.5	\$ 20.9	6%
Consolidated selling, general and							
administrative expenses	126.9	111.1	15.8	14% 23	6.4 228.8	7.6	3%
Consolidated depreciation and							
amortization expense	39.7	35.6	4.1	11% 7	8.8 70.4	8.4	12%
Consolidated operating expenses	\$ 354.9	\$ 327.1	\$ 27.8	8% \$ 69	3.6 \$ 656.7	\$ 36.9	6%

The increase in cost of services from continuing operations, when compared to the second quarter and the first six months of 2009, was due to the impact of foreign currency exchange rates, which increased our cost of services by \$3.2 million and \$10.1 million during the three and six month periods ended June 30, 2010, and due to the impact of our fourth quarter 2009 acquisitions of IXI Corporation and Rapid Reporting Verification Company.

Selling, general and administrative expense from continuing operations increased \$15.8 million in the second quarter compared to the year ago quarter. Changes in foreign currency exchange rates contributed \$1.4 million to the increase, while increased salary and incentive expense, higher advertising expenses and increased professional fees associated with business growth and strategic initiatives contributed \$8.0 million. The remaining increase was primarily due to the inclusion of businesses which we acquired during the fourth quarter of 2009.

The increase in selling, general and administrative expense from continuing operations of \$7.6 million, when compared to the first six months in 2009, was due to changes in foreign currency exchange rates, which increased 2010 expense by \$4.9 million, offset by an \$8.4 million restructuring charge that was incurred during the first quarter of 2009 that did not recur in 2010. The remaining increase was primarily due to the impact of the inclusion of businesses acquired in the fourth quarter of 2009.

Depreciation and amortization expense from continuing operations increased in 2010 over the same three and six month periods in 2009, primarily due to our fourth quarter 2009 acquisitions which contributed \$2.7 and \$5.4 million of incremental depreciation and amortization expense, as well as the affect of recent investments in new products and technology infrastructure.

For additional information about the charges and fees related to our restructuring activity, see Note 8 of the Notes to the Consolidated Financial Statements in this Form 10-Q.

## Operating Income and Operating Margin

Thre	ee Months E	Ended June 3	30,	Six	Months En	ded June 30	0,	
			Chang	ge			Chang	ge
Consolidated Operating Income	2010	2009	\$	%	2010	2009	\$	%
	(D	ollars in mil	lions)		(De	ollars in mil	llions)	
Consolidated operating revenue	\$ 460.7	\$ 429.1	\$ 31.6	7%	\$ 903.7	\$ 855.6	\$ 48.1	6%
Consolidated operating								
expenses	(354.9)	(327.1)	(27.8)	8%	(693.6)	(656.7)	(36.9)	6%
Consolidated operating income	\$ 105.8	\$ 102.0	\$ 3.8	4%	\$ 210.1	\$ 198.9	\$ 11.2	6%
Consolidated operating margin	23.0%	23.8%		-0.8% pts	23.3%	23.3%		0.0% pts

The increase in operating income from continuing operations for the second quarter and first six months of 2010, when compared to the same period in 2009, primarily is attributed to the 7% and 6% increase in revenue, respectively. Operating margin contracted slightly in the second quarter of 2010 due to growth in selling, general and administrative expenses and depreciation and amortization.

## Other Expense, Net

Th	ree :	Months I	Ende	d June 3	0,		Six	Months Er	nded	June 30	,		
						Chang	ge					Chang	ge
Consolidated Other Expense, Net	. 2	2010	2	009		\$	%	2010	2	2009		\$	%
		(Γ	Oolla	rs in mil	llio	ns)		(Γ	Oolla	rs in mil	lior	ns)	
Consolidated interest expense	\$	14.1	\$	14.5	\$	(0.4)	-3%	\$ 28.3	\$	28.8	\$	(0.5)	-2%
Consolidated other income, net		(0.8)		(3.1)		2.3	-73%	(0.3)		(5.6)		5.3	-94%
Consolidated other expense, net	\$	13.3	\$	11.4	\$	1.9	15%	\$ 28.0	\$	23.2	\$	4.8	20%
Average cost of debt		5.2%		4.8%				5.0%		4.8%			
Total consolidated debt, net, at													
quarter end	\$ 1	,066.9	\$ 1	,154.0	\$	(87.1)	-8%	\$ 1,066.9	\$ 1	,154.0	\$	(87.1)	-8%

The increase in other expense, net from continuing operations, as compared to 2009, was primarily due to a decline in other income, net. Other income, net, for 2009 included a \$2.7 million mark-to-market adjustment on certain insurance policies, a \$1.1 million gain on our repurchase of \$7.5 million principal amount of our ten-year senior notes due 2017 and a \$1.3 million gain related to a litigation settlement. Interest expense decreased for the first six months of 2010, when compared to the same period in 2009, as our average debt balance decreased from \$1.2 billion in 2009 to \$1.1 billion in 2010 while the average cost of our total debt increased slightly from 4.8% in 2009 to 5.0% in 2010.

## **Income Taxes**

Thre	e Mon	ths E	nde	ed June	30,		Six	M	onths Er	ide	d June 3	0,		
					(	Cha	ange						Chan	ge
Consolidated Provision for Income Taxes	201	)	2	2009	\$	5	%	2	2010	2	2009		\$	%
		(Do	ollars in millions)			(Dollars in n					illio	ons)		
Consolidated provision for income taxes	\$ 32	.7	\$	32.7	\$	-	0%	\$	66.4	\$	65.3	\$	1.1	2%
Effective income tax rate	.3%		36.1%					36.4%		37.2%				

Our effective income tax rate was 35.3% for the three months ended June 30, 2010, down from 36.1% for the same period in 2009, due primarily to the impact of a favorable U.K. audit settlement recorded during 2010. The effective income tax rate was 36.4% for the six months ended June 30, 2010, down from 37.2% for the same period in 2009. Our foreign tax rate for the first six months of 2010 increased from the prior year but was more than offset by the U.K. audit settlement. Our 2009 effective income tax rate was higher than our 2010 effective income tax rate also due to an unfavorable discrete item related to the effect of a change in California state income taxes on our deferred tax liabilities.

## Net Income

Thr	ee i	Months I	End	ed June	30,			Six	N	Ionths E	nde	d June 30	),		
						Cha	nge							Char	ige
Consolidated Net Income		2010		2009		\$		%		2010		2009		\$	%
	(	In millio	ns,	except p	er s	share an	nour	nts)	(	(In millic	ns,	except p	er s	hare am	ounts)
Consolidated operating															
income	\$	105.8	\$	102.0	\$	3.8		4%	\$	210.1	\$	198.9	\$	11.2	6%
Consolidated other expense,															
net		(13.3)		(11.4)		(1.9)		15%		(28.0)		(23.2)		(4.8)	20%
Consolidated provision for															
income taxes		(32.7)		(32.7)		-		0%		(66.4)		(65.3)		(1.1)	2%
Consolidated income from															
continuing operations		59.8		57.9		1.9		4%		115.7		110.4		5.3	4%
Discontinued operations,															
net of tax		13.6		3.2		10.4		315%		16.3		6.8		9.5	135%
Consolidated net income		73.4		61.1		12.3		20%		132.0		117.2		14.8	13%
Net income attributable to															
noncontrolling interests		(2.1)		(1.5)		(0.6)		39%		(4.0)		(3.2)		(0.8)	26%
Net income attributable to															
Equifax	\$	71.3	\$	59.6	\$	11.7		20%	\$	128.0	\$	114.0	\$	14.0	12%
Diluted earnings per															
common share attributable															
to Equifax	\$	0.56	\$	0.47	\$	0.09		20%	\$	1.00	\$	0.89	\$	0.11	12%
Diluted earnings per															
common share from															
continuing operations	\$	0.45	\$	0.44	\$	0.01		3%	\$	0.87	\$	0.84	\$	0.03	4%
Weighted-average shares															
used in computing diluted															
earnings per share		127.3		127.8						127.7		127.6			
<u> </u>															

The increase in net income attributable to Equifax for the second quarter of 2010 and the first six months of 2010, as compared to the same period in 2009, was primarily due to increased income from discontinued operations, driven by a \$12.3 million gain, net of tax, on the sale of the APPRO product line recorded in the second quarter of 2010, partially offset by modestly lower operating results from the discontinued operations. Both the three and six month periods of 2010 also benefited from higher operating income in four of our five business units, and the six month period benefited from the absence of an \$8.4 million restructuring charge recorded during the first quarter of 2009 that did not recur in 2010.

#### Segment Financial Results

#### **USCIS**

Three	Months E	Ended June	30,	Six	Months Er	ided June 3	30,	
			Chan	ge			Chang	ge
U.S. Consumer Information Solutions	2010	2009	\$	%	2010	2009	\$	%
	(Do	ollars in mi	llions)		(De	ollars in m	illions)	
Operating revenue:								
Online Consumer Information								
Solutions (OCIS)	\$ 120.3	\$ 128.7	\$ (8.4)	-7%	\$ 240.0	\$ 259.6	\$ (19.6)	-8%
Mortgage Solutions	28.8	28.6	0.2	1%	52.0	54.0	(2.0)	-4%
Consumer Financial Marketing								
Services	35.5	27.4	8.1	30%	65.7	54.7	11.0	20%
Total operating revenue	\$ 184.6	\$ 184.7	\$ (0.1)	0%	\$ 357.7	\$ 368.3	\$ (10.6)	-3%
% of consolidated revenue	40%	43%			40%	43%		
Total operating income	\$ 68.3	\$ 69.1	\$ (0.8)	-1%	\$ 128.4	\$ 138.8	\$ (10.4)	-8%
Operating margin	37.1%	37.4%		-0.3% pts	35.9%	37.7%		-1.8% pts

U.S. Consumer Information Solutions revenue was flat in the second quarter as a decline in online credit reporting revenue due to continued weakness in U.S. credit and lending activity was offset by growth in our Consumer Financial Marketing services, due to our acquisition of IXI Corporation in the fourth quarter of 2009. For the first six months of 2010, revenue declined 3% from the prior year as growth in Consumer Financial Marketing Services did not fully offset declines in the remainder of our USCIS business.

#### **OCIS**

Revenue for the second quarter of 2010 and first six months of 2010, as compared to the same period in the prior year, declined primarily due to a reduction of online credit decision transaction volume caused by weakness in the U.S. consumer credit markets. Transaction volume declined 8% for the second quarter of 2010 compared to a 15% decline for the first quarter. The 11% decline in transaction volume for the first six months of 2010 was partially offset by higher average revenue per transaction.

## Mortgage Solutions

Revenue for the second quarter of 2010 has increased slightly, as compared to the prior year period, due to increased mortgage application and refinancing activity during the quarter which was attributable to government tax incentives related to housing purchases in the U.S. which expired on May 31, 2010. Revenue for the six month period has decreased, as compared to the first six months of 2009, due to the overall decline in volume for mortgage credit reporting and settlement services products resulting from a slowdown in mortgage application activity compared to a very strong period of activity during the first six months of 2009 due to lower interest rates.

#### Consumer Financial Marketing Services

Revenue increased for the second quarter of 2010 and first six months of 2010, as compared to the same period in 2009, primarily due to our acquisition of IXI Corporation during the fourth quarter of 2009. Underlying year over year revenue trends of credit marketing services products also improved.

## **USCIS** Operating Margin

Operating margin decreased slightly in the second quarter of 2010 and the first six months of 2010 as compared to the same period in 2009, mainly due to the impact of amortization expense associated with the IXI acquisition.

#### International

Thi	ree	Months I	Ende	ed June 3	0,		Si	x N	Ionths En	ideo	l June 30	,		
						Chan	ge						Char	ige
International		2010		2009		\$	%	2	2010	2	2009		\$	%
			(Do	llars in n	nillio	ons)			(	Do	llars in m	illio	ons)	
Operating revenue:														
Europe	\$	32.5	\$	32.9	\$	(0.4)	-1%	\$	66.4	\$	66.0	\$	0.4	1%
Latin America		56.7		47.1		9.6	21%		111.8		93.0		18.8	20%
Canada Consumer		29.0		25.2		3.8	15%		56.2		47.0		9.2	20%
Total operating														
revenue	\$	118.2	\$	105.2	\$	13.0	12%	\$	234.4	\$	206.0	\$	28.4	14%
% of consolidated														
revenue		26%		24%					26%		24%			
Total operating														
income	\$	30.1	\$	26.6	\$	3.5	13%	\$	58.8	\$	55.5	\$	3.3	6%
Operating margin		25.4%		25.3%			0.1% pts		25.1%		26.9%			-1.8% pts

International revenue increased in the three and six month periods compared to the same periods in 2009 primarily due to strong growth in Latin America and the favorable impact of changes in foreign exchange rates. Local currency fluctuations against the U.S. dollar favorably impacted our International revenue by \$5.7 million, or 5%, in the second quarter, and \$19.5 million, or 10%, in the first six months, respectively. In local currency, International revenue was up 7% and 4% from the three and six month periods in 2009.

#### Europe

The decrease in revenue for the second quarter of 2010, as compared to the prior year period, was due to an unfavorable foreign currency impact of \$1.6 million, or 5%. In local currency, revenue increased 4% when compared to the same period in 2009. The increase in revenue for the first six months of 2010, when compared to the same period in 2009, was primarily due to favorable foreign currency impact of \$0.9 million. Revenue decreased 1% in local currency, as compared to the first six months of 2009.

#### Latin America

Revenue for the second quarter and first six months increased over the prior year period partially due to favorable foreign currency impacts of \$3.9 million, or 8%, and \$10.7 million, or 11%, respectively. In local currency, revenue increased 12% from the second quarter of 2009 and 9% from the first six months of 2009. Local currency revenue increased in most of our Latin American geographies, resulting from broad-based growth across all product segments, partially offset by a modest decline in Brazil. The second quarter growth rate also benefited from comparison to the second quarter of 2009, which was characterized by a temporary economic slowdown in Latin America.

## Canada Consumer

The increase in revenue for the second quarter and the first six months of 2010, as compared to the prior year periods, was primarily due to favorable foreign currency impact of \$3.5 million, or 14%, and \$7.9 million, or 17%, respectively. In local currency, revenue increased 1% and 3% when compared to the second quarter and first six months of 2009, respectively. The increase in local currency was due to increased volumes for our analytical and enabling technology products primarily due to growth in the customer base for a new fraud product.

## International Operating Margin

Operating margin in the second quarter was essentially unchanged from the prior year, but declined in the first six months primarily due to a decline in online volume, our highest margin product, which put downward pressure on operating margins.

**TALX** 

Thr	ee N	Months E	Ende	ed June 3	30,		Si	ix N	Ionths Er	ideo	d June 30	,		
						Cha	nge						Cha	nge
TALX	2	2010	2	2009		\$	%	2	2010		2009		\$	%
			(Do	llars in r	nilli	ions)				(Do	llars in n	nillio	ons)	
Operating revenue:														
The Work Number	\$	50.0	\$	39.0	\$	11.0	28%	\$	99.7	\$	79.6	\$	20.1	25%
Tax and Talent														
Management														
Services		49.0		47.0		2.0	4%		94.6		94.3		0.3	0%
Total operating														
revenue	\$	99.0	\$	86.0	\$	13.0	15%	\$	194.3	\$	173.9	\$	20.4	12%
% of consolidated														
revenue		21%		20%					21%		20%			
Total operating														
income	\$	23.0	\$	20.0	\$	3.0	15%	\$	44.5	\$	38.8	\$	5.7	15%
Operating margin		23.2%		23.2%			0.0% pts		22.9%		22.3%			0.6% pts

#### The Work Number

Revenue from The Work Number increased \$11.0 million, or 28%, over the prior year quarter and \$20.1 million, or 25%, over the first six months of 2009, as a result of upper single digit growth in revenue from traditional employment-based verifications and complementary services and the impact of our acquisition of Rapid Reporting Verification Company in the fourth quarter of 2009. Growth in verifications of consumer employment from government agencies and collections companies was partially offset by a decline in verifications from mortgage companies.

## Tax and Talent Management Services

The increase in revenue during the second quarter of 2010 and flat revenue in the first six months of 2010, as compared to the same periods in 2009, resulted primarily from revenue growth in our Talent Management Services business due to increased government hiring activity at the U.S. Transportation and Security Administration and other large government customers, partially offset by expected declines in our Tax Management Services business driven primarily by decreases in unemployment compensation claims activity.

#### **TALX Operating Margin**

Operating margin increased slightly for the first six months of 2010, as compared to the prior year, due to continued revenue growth, while operating expenses grew at a slower rate due to the leveraging of certain fixed operational and overhead costs and certain operating process efficiencies. The operating margin for the second quarter of 2010 was comparable to the margin of the prior year period.

#### North America Personal Solutions

Three	Months	s Ended June	30,		Six Months E	Inded June 3	30,	
			Cha	nge			Cha	nge
North America Personal Solutions	2010	2009	\$	%	2010	2009	\$	%
		(Dollars in m	illions)		(]	Dollars in n	nillions)	

Edgar Filing: EQUIFAX INC - Form 10-Q

Total operating revenue	\$ 40.3	\$ 37.5	\$ 2.8	8%	\$ 80.0	\$ 75.9	\$ 4.1	5%
% of consolidated revenue	9%	9%			9%	9%		
Total operating income	\$ 10.2	\$ 8.0	\$ 2.2	27%	\$ 20.2	\$ 14.0	\$ 6.2	45%
Operating margin	25.4%	21.5%		3.9% pts	25.3%	18.4%		6.9% pts

Revenue increased \$2.8 million, or 8% from the prior year quarter, and \$4.1 million, or 5% from the first six months of 2009, primarily due to increased direct to consumer, Equifax-branded subscription service revenue, which was up 12% from the prior year quarter and 13% from the first six months of 2009, driven by higher average revenue per subscription and higher subscribers. The increase in subscription revenue was partially offset by lower transaction sales, as a result of lower levels of new consumer credit activity, and lower corporate breach revenues. The operating margin increase in the second quarter and first six months of 2010, as compared to the prior year period, was primarily due to the increase in revenue discussed above, as well as operating efficiencies.

#### North America Commercial Solutions

Three	Months E	Ended June	30,	Six l	Months Er	ided June	30,	
			Chan	ge			Chan	ıge
North America Commercial Solutions	2010	2009	\$	%	2010	2009	\$	%
	(D	ollars in m	illions)		(De	ollars in m	nillions)	
Total operating revenue	\$ 18.6	\$ 15.7	\$ 2.9	18%	\$ 37.3	\$ 31.5	\$ 5.8	18%
% of consolidated revenue	4%	4%			4%	4%		
Total operating income	\$ 3.7	\$ 2.4	\$ 1.3	54%	\$ 8.1	\$ 4.7	\$ 3.4	73%
Operating margin	20.2%	15.4%		4.8% pts	21.9%	14.9%		7.0% pts

Revenue increased 18% for the three and six months ended June 30, 2010, as compared to the same period in the prior year. The favorable impact of changes in the U.S.—Canadian foreign exchange rate impacted revenue by \$0.7 million, or 5%, as compared to the second quarter of 2009, and by \$1.7 million, or 5%, as compared to the first six months of 2009. In local currency, revenue increased 13% in both periods compared to the prior year. The local currency increase was primarily due to increases in U.S. risk and marketing service revenue and revenue from our data management products. Online transaction volume for U.S. commercial credit information products for the second quarter and first six months of 2010 increased when compared to the prior year period. Operating margin also increased for the second quarter and first six months of 2010, as compared to the same period in 2009, as the rapid rate of revenue growth exceeded growth in operating expenses.

#### General Corporate Expense

Thr	ee Months	Ended June	30,		Six M	Ionths I	Ended	d June 3	30,		
				Change						Chan	.ge
General Corporate Expense	2010	2009	\$	%		2010	2	2009		\$	%
		(Dollars in	millic	ns)			(Do	llars in	mill	ions)	
General corporate expense	\$ 29.5	\$ 24.1	\$	5.4	23% \$	49.9	\$	52.9	\$	(3.0)	-5%

Our general corporate expenses are costs that are incurred at the corporate level and include those expenses impacted by corporate direction, such as shared services, administrative, legal, restructuring and equity compensation costs. General corporate expenses increased by \$5.4 million for the second quarter of 2010, as compared to the same period in 2009, primarily due to increased investment in corporate technology costs, higher project-driven professional fees, increased salary and incentive costs, and commercial settlements in our favor a year ago which did not recur in 2010. For the six months ended June 30, 2010, general corporate expense decreased \$3.0 million primarily as a result of the \$8.4 million restructuring charge recorded during the first quarter of 2009 related to headcount reductions offset by the increases noted for the second quarter.

#### LIQUIDITY AND FINANCIAL CONDITION

Management assesses liquidity in terms of our ability to generate cash to fund operating, investing and financing activities. We continue to generate substantial cash from operating activities and remain in a strong financial position, with resources available for reinvestment in existing businesses, strategic acquisitions and managing our capital structure to meet short- and long-term objectives.

Sources and Uses of Cash

Funds generated by operating activities and our credit facilities continue to be our most significant sources of liquidity. We believe that funds generated from expected results of operations will be sufficient to finance our anticipated working capital and other cash requirements (such as capital expenditures, interest payments, potential pension funding contributions, dividend payments and stock repurchases, if any) for the foreseeable future. In the event that credit market conditions were to deteriorate, we would rely more heavily on borrowings as needed under the Senior Credit Facility described below. At June 30, 2010, \$781.2 million was available to borrow under our Senior Credit Facility. Our Senior Credit Facility does not include a provision under which lenders could refuse to allow us to borrow under this facility in the event of a material adverse change in our financial condition, as long as we are in compliance with the covenants contained in the lending agreement.

The following table summarizes our cash flows for the six months ended June 30, 2010 and 2009:

	Six	Months E	nded	June 30,		Change 2010 vs. 2009		
Net cash provided by (used in):		2010	2009		\$		%	
			()	Dollars in 1	millio	ons)		
Operating activities	\$	138.9	\$	145.6	\$	(6.7)	-5%	
Investing activities	\$	(13.9)	\$	(32.5)	\$	18.6	nm	
Financing activities	\$	(154.3)	\$	(111.0)	\$	(43.3)	nm	

nm - not meaningful

## **Operating Activities**

The decrease in operating cash flow was primarily driven by \$5.0 million of additional pension contributions and other changes in net working capital during 2010.

Fund Transfer Limitations. The ability of certain of our subsidiaries and associated companies to transfer funds to us is limited, in some cases, by certain restrictions imposed by foreign governments; these restrictions do not, individually or in the aggregate, materially limit our ability to service our indebtedness, meet our current obligations or pay dividends.

**Investing Activities** 

#### Capital Expenditures

	Six Months Ended June 30,					Change		
Net cash used in:	2010			2009	2010 vs. 2009			
			(In n	nillions)				
Capital expenditures	\$	66.9	\$	34.0	\$	32.9		

Our capital expenditures are used for developing, enhancing and deploying new and existing software in support of our expanding product set, replacing or adding facilities and equipment, updating systems for regulatory compliance, the licensing of software applications and investing in system reliability, security and disaster recovery enhancements. Capital expenditures in 2010 were higher than 2009 primarily due to the purchase of our headquarters building in Atlanta, Georgia, during the first quarter of 2010 for cash consideration of \$29.1 million, including fees. For accounting purposes, we recorded the building as a fixed asset on our Consolidated Balance Sheet and the capital lease obligation to pay for it as a liability, beginning in the first quarter of 2009, when we gave notice of our intent to buy out the lease.

## Acquisitions, Divestitures and Investments

	Six Months Ended June 30,					Change		
t cash provided by (used in): 2010		2010	_	009 illions)	2010	vs. 2009		
Acquisitions, net of cash acquired	\$	(14.7)	\$	-	\$	(14.7)		
Cash received from divestiture	\$	66.7	\$	-	\$	66.7		
Dividend from unconsolidated affiliates	\$	1.0	\$	1.5	\$	(0.5)		

During the first six months of 2010, we acquired two businesses in Latin America and resolved a contingent earn-out associated with a 2008 acquisition included in our TALX segment for \$14.7 million. The earn-out was measured on the completion of 2009 revenue targets and was accrued at December 31, 2009.

On April 23, 2010, we sold our Equifax Enabling Technologies LLC legal entity, consisting of our APPRO loan origination software ("APPRO"), generating cash proceeds of approximately \$67 million. Approximately \$5 million of the purchase price was paid by the acquirer into an escrow account that will release to us, upon the satisfaction of certain conditions, over the two year period following the sale.

## Financing Activities

### Borrowings and Credit Facility Availability

Net cash provided by (used in):	Six Months E 2010		Ended June 30, 2009 (In millions)		Change 2010 vs. 2009	
Net short-term borrowings (repayments)	\$ (66.9)	\$	282.4	\$	(349.3)	
Net repayments under long-term revolving credit						
facilities	\$ (5.0)	\$	(370.0)	\$	365.0	
Payments on long-term debt	\$ (18.7)	\$	(6.5)	\$	(12.2)	

## Credit Facility Availability

Our principal unsecured revolving credit facility with a group of banks, which we refer to as the Senior Credit Facility, permits us to borrow up to \$850.0 million through July 2011. The Senior Credit Facility may be used for general corporate purposes. Availability of the Senior Credit Facility for borrowings is reduced by the outstanding face amount of any letters of credit issued under the facility and, pursuant to our existing Board of Directors authorization, by the outstanding principal amount of our commercial paper notes, or CP. We currently intend to renew the Senior Credit Facility on or prior to its maturity date. Given current credit markets conditions, we expect to face higher bank fees and increased borrowing spreads in connection with this renewal.

Our \$850.0 million CP program has been established to allow for borrowing through the private placement of CP with maturities ranging from overnight to 397 days. We may use the proceeds of CP for general corporate purposes.

We have a 364-day revolving credit agreement with a Canadian bank (our Canadian Credit Facility) which permits us to borrow up to C\$10.0 million (denominated in Canadian dollars). The Canadian Credit Facility terminates in June 2011. Borrowings may be used for general corporate purposes.

At June 30, 2010, \$67.1 million was outstanding in CP and no amounts were outstanding under our Senior Credit Facility or Canadian Credit Facility. The weighted-average interest rate on our CP, all with maturities less than 90 days, was 0.4% per annum. At June 30, 2010, a total of \$790.7 million was available under our Senior and Canadian Credit Facilities.

At June 30, 2010, approximately 69% of our debt was fixed-rate debt and 31% was effectively variable-rate debt. Our variable-rate debt, consisting of CP and our five-year senior notes due 2014 (against which we have executed interest rate swaps to convert interest expense from fixed rates to floating rates), generally bears interest based on a specified margin plus a base rate (LIBOR) or on CP rates for investment grade issuers. The interest rates reset periodically, depending on the terms of the respective financing arrangements. At June 30, 2010, interest rates on our variable-rate debt ranged from 0.4% to 2.1%.

#### Borrowing and Repayment Activity

Net short-term borrowings (repayments) primarily represent activity under our CP program, as well as activity under our Canadian Credit Facility. Net (repayments) borrowings under long-term revolving credit facilities relates to activity on our Senior Credit Facility. We primarily borrow under our CP program, when available.

The increase in net short-term (repayments) borrowings primarily reflects the net repayment of \$67.9 million of CP notes since December 31, 2009. The increase in net repayments under long-term revolving credit facilities represents the repayment of borrowings outstanding at December 31, 2009, under our Senior Credit Facility as we decreased our use of CP to fund our capital needs.

The increase in payments on long-term debt primarily reflects a \$15 million payment made in the second quarter of 2010 on our 7.34% Notes.

Debt Covenants. A downgrade in our credit ratings would increase the cost of borrowings under our CP program and credit facilities, and could limit, or in the case of a significant downgrade, preclude our ability to issue CP. Our outstanding indentures and comparable instruments also contain customary covenants including, for example, limits on the incurrence of secured debt and sale/leaseback transactions. In addition, our Senior Credit Facility and Canadian Credit Facility each require us to maintain a maximum leverage ratio of not more than 3.5. Our leverage ratio was 1.85 at June 30, 2010. None of these covenants are considered restrictive to our operations and, as of June 30, 2010,

we were in compliance with all of our debt covenants.

We do not have any credit rating triggers that would accelerate the maturity of a material amount of our outstanding debt; however, our 6.3% Senior Notes due 2017 and 7.0% Senior Notes due 2037 (together, the "Senior Notes") contain change of control provisions. If we experience a change of control or publicly announce our intention to effect a change of control and the rating on the Senior Notes is lowered by each of Standard & Poor's, or S&P, and Moody's Investors Service, or Moody's, below an investment grade rating within 60 days of such change of control or notice thereof, we will be required to offer to repurchase the Senior Notes at a price equal to 101% of the aggregate principal amount of the Senior Notes plus accrued and unpaid interest.

For additional information about our debt, including the terms of our financing arrangements, basis for variable interest rates and debt covenants, see Note 4 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

## **Equity Transactions**

Net cash provided by (used in):		Months E 2010	2	une 30, 2009 nillions)	Change 2010 vs. 2009	
Treasury stock repurchases	\$	(64.8)	\$	(9.1)	\$	(55.7)
Dividends paid to Equifax shareholders	\$	(9.9)	\$	(10.1)	\$	0.2
Dividends paid to noncontrolling interests	\$	(2.3)	\$	(2.5)	\$	0.2
Proceeds from exercise of stock options		12.4	\$	4.8	\$	7.6
Excess tax benefits from stock-based compensation						
plans	\$	1.4	\$	0.5	\$	0.9

Sources and uses of cash related to equity during the six months ended June 30, 2010 and 2009 were as follows:

Under share repurchase programs authorized by our Board of Directors, we purchased 2.0 million and 0.4 million common shares on the open market during the six months ended June 30, 2010 and 2009, respectively, for \$64.8 million and \$9.1 million, respectively, at an average price per common share of \$32.41 and \$22.87, respectively. At June 30, 2010, the Company had approximately \$207.2 million remaining for stock repurchases under the existing Board authorization.

Our dividends per share were \$0.08 per share for both periods presented. We paid cash dividends to Equifax shareholders of \$9.9 million and \$10.1 million during the six months ended June 30, 2010 and 2009, respectively.

We received cash of \$12.4 million and \$4.8 million during the first six months of 2010 and 2009, respectively, from the exercise of stock options.

Contractual Obligations, Commercial Commitments and Other Contingencies

Our contractual obligations have not changed materially from those reported in our 2009 Form 10-K. For additional information about certain obligations and contingencies, including those related to Computer Sciences Corporation, see Note 5 of the Notes to Consolidated Financial Statements in this Form 10-Q.

## **Off-Balance Sheet Arrangements**

There have been no material changes with respect to our off-balance sheet arrangements from those presented in our 2009 Form 10-K.

## **Related Party Transactions**

We engage in various transactions and arrangements with related parties. We believe the terms of the transactions and arrangements do not differ from those that would have been negotiated with an independent party. For additional information about our related parties and associated transactions, see Note 11 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

#### Benefit Plans

At December 31, 2009, our U.S. Retirement Income Plan, or USRIP, met or exceeded ERISA's minimum funding requirements. In January 2010, we made a contribution of \$20.0 million to the USRIP. In the future, we expect to

make minimum funding contributions as required and may make discretionary contributions, depending on certain circumstances, including market conditions and our liquidity needs. We believe additional funding contributions, if any, would not prevent us from continuing to meet our liquidity needs, which are primarily funded from cash flows generated by operating activities, available cash and cash equivalents, and our committed credit facilities.

For our non-U.S., tax-qualified retirement plans, we fund an amount sufficient to meet minimum funding requirements but no more than allowed as a tax deduction pursuant to applicable tax regulations. For our non-qualified supplementary retirement plans, we fund the benefits as they are paid to retired participants, but accrue the associated expense and liabilities in accordance with GAAP.

For additional information about our benefit plans, see Note 9 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

### Seasonality

We experience seasonality in certain of our revenue streams. Revenue generated from The Work Number business unit within the TALX operating segment is generally higher in the first quarter due primarily to the provision of Form W-2 preparation services which occur in the first quarter each year. Revenue from our OCIS and Mortgage Solutions business units tends to increase in periods of the year in which our customers have higher volumes of credit granting decisions, most commonly during the second and third quarters.

#### RECENT ACCOUNTING PRONOUNCEMENTS

For information about new accounting pronouncements and the potential impact on our Consolidated Financial Statements, see Note 1 of the Notes to Consolidated Financial Statements in this Form 10-Q and Note 1 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K.

## APPLICATION OF CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with GAAP requires our management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenues and expenses and related disclosures of contingent assets and liabilities in our Consolidated Financial Statements and the Notes to Consolidated Financial Statements. We believe the most complex and sensitive judgments, because of their significance to the Consolidated Financial Statements, result primarily from the need to make estimates and assumptions about the effects of matters that are inherently uncertain. The "Application of Critical Accounting Policies and Estimates" section in the MD&A and Note 1 of the Notes to Consolidated Financial Statements in our 2009 Form 10-K describe the significant accounting estimates and policies used in the preparation of our Consolidated Financial Statements. Although we believe that our estimates, assumptions and judgments are reasonable, they are based upon information available at the time. Actual results may differ significantly from these estimates under different assumptions, judgments or conditions.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding our exposure to certain market risks, see "Quantitative and Qualitative Disclosures about Market Risk," in Part II, Item 7A of our 2009 Form 10-K. There were no material changes to our market risk exposure during the three months ended June 30, 2010.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation was carried out by the Company's management, with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective as of the end of the period covered by this report. In addition, no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) occurred

during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

Equifax, certain of its subsidiaries, and other persons have been named as parties in various legal actions and administrative proceedings arising in connection with the operation of Equifax's businesses. In most cases, plaintiffs seek unspecified damages and other relief. These actions include the following:

California Bankruptcy Litigation. In consolidated actions filed in the U.S. District Court for the Central District of California, captioned Terri N. White, et al. v. Equifax Information Services LLC, Jose Hernandez v. Equifax Information Services LLC, and Jose L. Acosta, Jr., et al. v. Trans Union LLC, et al., plaintiffs asserted that Equifax violated federal and state law (the FCRA, the California Credit Reporting Act and the California Unfair Competition Law) by failing to follow reasonable procedures to determine whether credit accounts are discharged in bankruptcy, including the method for updating the status of an account following a bankruptcy discharge. On August 20, 2008, the District Court approved a Settlement Agreement and Release providing for certain changes in the procedures used by defendants to record discharges in bankruptcy on consumer credit files. That settlement resolved claims for injunctive relief, but not plaintiffs' claims for damages. On May 7, 2009, the District Court issued an order preliminarily approving an agreement to settle remaining class claims. Certain plaintiffs filed a motion to reconsider the preliminary approval order, which motion was denied by the District Court on June 9, 2009. Following a hearing on May 20, 2010, the District Court deferred final approval of the settlement and issued an order requiring the settling parties to send a supplemental notice to all class members.

Other. Equifax has been named as a defendant in various other legal actions, including administrative claims, class actions and other litigation arising in connection with our business. Some of the legal actions include claims for substantial compensatory or punitive damages or claims for indeterminate amounts of damages. We believe we have strong defenses to, and where appropriate, will vigorously contest, many of these matters. Given the number of these matters, some are likely to result in adverse judgments, penalties, injunctions, fines or other relief. However, we do not believe that these litigation matters will be individually material to our financial condition or results of operations. We may explore potential settlements before a case is taken through trial because of the uncertainty and risks inherent in the litigation process.

For information regarding contingent tax claims raised by the Canada Revenue Agency, and our accounting for legal contingencies, see Note 5 of the Notes to Consolidated Financial Statements in this Form 10-Q.

## ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our 2009 Form 10-K, which could materially affect our business, financial condition or future results. The risks described in this report and in our 2009 Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table contains information with respect to purchases made by or on behalf of Equifax or any "affiliated purchaser" (as defined in Rule 10b-18(a) (3) under the Securities Exchange Act of 1934), of our common stock during our second quarter ended June 30, 2010:

					M	aximum Number
					(	or Approximate
				Total Number		Dollar Value)
	Total	A	verage	of Shares Purchased	of	Shares that May
	Number		Price	as Part of	Y	et Be Purchased
	of Shares		Paid	Publicly-Announced	Uı	nder the Plans or
Period	Purchased (1)	Per	Share (2)	Plans or Programs		Programs (3)
March 1 - March 31, 2010					\$	112,547,574
April 1 - April 30, 2010	150,372	\$	33.73	150,000	\$	107,488,074
May 1 - May 31, 2010	1,362,900	\$	32.90	1,350,000	\$	213,073,074
June 1 - June 30, 2010	201,203	\$	29.57	200,000	\$	207,159,074
Total	1,714,475	\$	32.58	1,700,000	\$	207,159,074

- (1) The total number of shares purchased includes: (a) shares purchased pursuant to our publicly-announced share repurchase program, or Program; and (b) shares surrendered, or deemed surrendered, in satisfaction of the exercise price and/or to satisfy tax withholding obligations in connection with the exercise of employee stock options, totaling 372 shares for the month of April 2010, 12,900 shares for the month of May 2010, and 1,203 shares for the month of June 2010.
- (2) Average price paid per share for shares purchased as part of our Program (includes brokerage commissions).
- (3)On May 7, 2010, our Board of Directors increased the amounts authorized under the Program by an additional \$150 million, and we publicly announced this increase on May 7, 2010. At June 30, 2010, the amount authorized for future share repurchases under the Program was \$207.2 million. The Program does not have a stated expiration date.

## Dividend and Share Repurchase Restrictions

Our Senior Credit Facility restricts our ability to pay cash dividends on our capital stock or repurchase capital stock if a default or event of default exists or would result, according to the terms of the credit agreement.

#### ITEM 6. EXHIBITS

Erchibit No	Description
Exhibit No.	Description
31.1	Rule 13a-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a) Certification of Chief Financial Officer.
32.1	Section 1350 Certification of Chief Executive Officer.
32.2	Section 1350 Certification of Chief Financial Officer.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Equifax Inc. (Registrant)

Date: July 29, 2010 By: /s/ Richard F. Smith

Richard F. Smith

Chairman and Chief Executive Officer

(Principal Executive Officer)

Date: July 29, 2010 /s/ Lee Adrean

Lee Adrean

Corporate Vice President and Chief Financial Officer (Principal Financial Officer)

Date: July 29, 2010 /s/ Nuala M. King

Nuala M. King

Senior Vice President and Corporate

Controller

(Principal Accounting Officer)

## INDEX TO EXHIBITS

Exhibit No.	Description
31.1	Rule 13a-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a) Certification of Chief Financial Officer.
32.1	Section 1350 Certification of Chief Executive Officer.
32.2	Section 1350 Certification of Chief Financial Officer.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase