

Recon Technology, Ltd  
Form 10-Q  
May 15, 2012

U. S. SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended March 31, 2012

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 001-34409

**RECON TECHNOLOGY, LTD**

(Exact name of registrant as specified in its charter)

Cayman Islands	Not Applicable
(State or other jurisdiction of	(I.R.S. employer
incorporation or organization)	identification number)

**1902 Building C, King Long International Mansion**

**9 Fulin Road**

**Beijing 100107 China**

(Address of principal executive offices and zip code)

**+86 (10) 8494-5799**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of ordinary shares, as of the latest practicable date. The Company is authorized to issue 25,000,000 ordinary shares. As of the date of this report, the Company has issued and outstanding 3,951,811 shares.

**RECON TECHNOLOGY, LTD**

**FORM 10-Q**

**INDEX**

SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS	ii
PART I FINANCIAL INFORMATION	I-1
Item 1. Financial Statements.	I-1
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	I-1
Item 3. Quantitative and Qualitative Disclosures about Market Risk.	I-12
Item 4. Controls and Procedures	I-12
PART II OTHER INFORMATION	II-1
Item 1. Legal Proceedings	II-1
Item 1A Risk Factors	II-1
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	II-1
Item 3. Defaults upon Senior Securities	II-1
Item 4. Mine Safety Disclosures	II-1
Item 5. Other Information	II-1
Item 6. Exhibits	II-1
UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS	F-1

## **SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This document contains certain statements of a forward-looking nature. Such forward-looking statements, including but not limited to projected growth, trends and strategies, future operating and financial results, financial expectations and current business indicators are based upon current information and expectations and are subject to change based on factors beyond the control of the Company. Forward-looking statements typically are identified by the use of terms such as “look,” “may,” “should,” “might,” “believe,” “plan,” “expect,” “anticipate,” “estimate” and similar words, although some forward-looking statements are expressed differently. The accuracy of such statements may be impacted by a number of business risks and uncertainties that could cause actual results to differ materially from those projected or anticipated, including but not limited to the following:

- the timing of the development of future products;
- projections of revenue, earnings, capital structure and other financial items;
- statements of our plans and objectives;
- statements regarding the capabilities of our business operations;
- statements of expected future economic performance;
- statements regarding competition in our market; and
- assumptions underlying statements regarding us or our business.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to update this forward-looking information. Nonetheless, the Company reserves the right to make such updates from time to time by press release, periodic report or other method of public disclosure without the need for specific reference to this report. No such update shall be deemed to indicate that other statements not addressed by such update remain correct or create an obligation to provide any other updates.

## **PART I FINANCIAL INFORMATION**

### **Item 1. Financial Statements.**

See the unaudited condensed consolidated financial statements following the signature page of this report, which are incorporated herein by reference.

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

*The following discussion and analysis of our company's financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and the related notes included elsewhere in this report. This discussion contains forward-looking statements that involve risks and uncertainties. Actual results and the timing of selected events could differ materially from those anticipated in these forward-looking statements as a result of various factors.*

#### **Overview**

We are a company with limited liability incorporated in 2007 under the laws of the Cayman Islands. Headquartered in Beijing, we provide products and services to oil and gas companies and their affiliates through our contractually controlled affiliates ("variable interest entities" or "VIEs"), Beijing BHD Petroleum Technology Co. Ltd. ("BHD") and Nanjing Recon Technology Co., Ltd. ("Nanjing Recon," and, together with BHD, the "Domestic Companies"). We are the center of strategic management, financial control and human resources allocation for the Domestic Companies. Jining ENI Energy Technology Co., Ltd. ("ENI") was previously one of our contractually controlled affiliates until December 16, 2010, when we ceased to have the power to direct its activities following a change of ownership. As a result of such change, ENI ceased to be our VIE starting December 16, 2010.

Through our contractual relationships with the Domestic Companies, we provide equipment, tools and other hardware related to oilfield production and management, and develop and sell our own specialized industrial automation control and information solutions. However, we do not engage in the production of petroleum or petroleum products.

Our business is mainly focused on the upstream sectors of the oil and gas industry. We derive our revenues from the sales and provision of (1) hardware products, (2) software products and (3) services. Our products and services involve most of the key procedures of the extraction and production of oil and gas, and include automation systems,

equipment, tools and on-site technical services. For the nine months ended March 31, 2012, 91.90% of our revenues came from the sales of hardware and 8.10% from software. For the same period of 2011, 96.94% of our revenues came from the sales of hardware and 3.36% from software.

Our VIEs provide the oil and gas industry with equipment, production technologies and automation and services.

**Nanjing Recon:** Nanjing Recon is a high-tech company that specializes in automation services for oilfield companies. It mainly focuses on providing automation solutions to the oil exploration industry, including monitoring wells, automatic metering to the joint station production, process monitor, and a variety of oilfield equipment and control systems.

**BHD:** BHD is a high-tech company that specializes in transportation equipment and stimulation productions and services. Possessing proprietary patents and substantial industry experience, BHD has built up stable and strong working relationships with the major oilfields in China.

### *Products and Services*

We provide the following three types of integrated products and services for our customers.

#### *Equipment for Oil and Gas Production and Transportation*

**High-Efficiency Heating Furnaces.** Crude petroleum contains certain impurities that must be removed before it can be sold, including water and natural gas. To remove the impurities and to prevent solidification and blockage in transport pipes, companies employ heating furnaces. BHD researched, implemented and developed a new oilfield furnace that is advanced, highly automated, reliable, easily operable, safe and highly heat-efficient (90% efficiency).

**Burner.** We serve as an agent for the Unigas Burner, which is designed and manufactured by UNIGAS, a European burning equipment production company. The burner we provide has the following characteristics: high degree of automation, energy conservation, high turn-down ratio, high security and environmental safety.

*Oil and Gas Production Improvement Techniques*

Packers of Fracturing. This utility model is used in concert with the security joint, hydraulic anchor, and slide brushing of sand spray in the well. It is used for easy seat sealing and sand-up prevention. The utility model reduces desilting volume and prevents sand-up, which makes the deblocking processes easier to realize. The back flushing is sand-stick proof.

Production Packer. At varying withdrawal points, the production packer separates different oil layers and protects the oil pipe from sand and permeation, promoting the recovery ratio.

Fissure Shaper. This is our proprietary product that is used along with a perforating gun to effectively increase perforation depth by between 46% and 80%, shape stratum fissures, improve stratum diversion capability and, as a result, improve our ability to locate oilfields and increase the output of oil wells.

Sand Prevention in Oil and Water Well. This technique processes additives that are resistant to elevated temperatures into “resin sand” which is transported to the bottom of the well via carrying fluid. The “resin sand” goes through the borehole, pilling up and compacting at the borehole and oil vacancy layer. An artificial borehole wall is then formed, functioning as a means of sand prevention. This sand prevention technique has been adapted to more than 100 wells, including heavy oil wells, light oil wells, water wells and gas wells, with a 100% success rate and a 98% effective rate.

Water Locating and Plugging Technique. High water cut affects the normal production of oilfields. Previously, there was no sophisticated method for water locating and tubular column plugging in China. The mechanical water locating and tubular column plugging technique we have developed resolves the problem of high water cut wells. This technique conducts a self-sealing test during multi-stage usage and is reliable to separate different production sets effectively. The water location switch forms a complete set by which the water locating and plugging can be finished in one trip. The tubular column is adaptable to several oil drilling methods and is available for water locating and plugging in second and third class layers.

Fracture Acidizing. We inject acid to layers under pressure, which can form or expand fissures. The treatment process of the acid is defined as fracture acidizing. The technique is mainly adapted to oil and gas wells that are blocked up relatively deeply, or the ones in the zones of low permeability.

Electronic Break-Down Service. This service resolves block-up and freezing problems by generating heat from the electric resistivity of the drive pipe and utilizing a loop tank composed of an oil pipe and a drive pipe. This technique saves energy and is environment friendly. It can increase the production of oilfields that are in the middle and later periods.

*Automation System and Services*

Pumping Unit Controller. Functions as a monitor to the pumping unit, and also collects data for load, pressure, voltage, and startup and shutdown control.

RTU Monitor. Collects gas well pressure data.

Wireless Dynamometer and Wireless Pressure Gauge. These products replace wired technology with cordless displacement sensor technology. They are easy to install and significantly reduce the work load associated with cable laying.

Electric Multi-way Valve for Oilfield Metering Station Flow Control. This multi-way valve is used before the test separator to replace the existing three valve manifolds. It facilitates the electronic control of the connection of the oil lead pipeline with the separator.

Natural Gas Flow Computer System. The flow computer system is used in natural gas stations and gas distribution stations to measure flow.

Recon SCADA Oilfield Monitor and Data Acquisition System. Recon SCADA is a system which applies to the oil well, measurement station, and the union station for supervision and data collection.

EPC Service of Pipeline SCADA System. A service technique for pipeline monitoring and data acquisition after crude oil transmission.

EPC Service of Oil and Gas Wells SCADA System. A service technique for monitoring and data acquisition of oil wells and natural gas wells.



EPC Service of Oilfield Video Surveillance and Control System. A video surveillance technique for controlling the oil and gas wellhead area and the measurement station area.

I-2

Technique Service for “Digital Oilfield” Transformation. Includes engineering technique services such as oil and gas SCADA system, video surveillance and control system and communication systems.

### ***Factors Affecting Our Business***

#### *Business Outlook*

The oilfield engineering and technical service industry is generally divided into five sections: (1) exploration, (2) drilling and completion, (3) testing and logging, (4) production and (5) oilfield construction. Thus far our businesses have only been involved in production. Our management plans to expand our core business, move into new markets, and develop new businesses. Management anticipates great opportunities both in new markets and our existing markets. We believe that many existing wells and oilfields need to improve or renew their equipment and service to maintain production, and techniques and services like ours will be needed as new oil and gas fields are developed. In the next three years, we will focus on:

*Measuring Equipment and Service.* Our priority is the development of our well, pipeline and oilfield SCADA engineering project contracting service, oilfield video surveillance and control system, and reforming technical support service. According to conservative estimates, the potential market for our wireless indicator and remote monitoring system (SCADA) is approximately ¥5 billion.

*Market Demand for Gathering and Transferring Equipment.* (1) Furnace. We estimate the total market demand in China for furnaces like ours at about 2,000 units per year, of which 500 are expected to come from new wells and 1,500 are expected to come from reconstruction of old wells. The potential market is estimated at ¥800 million (approximately \$121 million) based on an average price of ¥400,000 (approximately \$60,498) per furnace. (2) Oil/water separator. We estimate the total market demand in China at about 800 units per year, of which 300 are expected to come from new wells and 500 are expected to come from reconstruction of old wells. The potential market is about ¥400 million (approximately \$60 million) based on an average price of ¥500,000 (approximately \$75,622). (3) Burner. We estimate the total market demand in China at about 5,000 units per year, of which 1,000 are expected to come from new wells and 4,000 are expected to come from reconstruction of old wells. The potential market is about ¥300 million (approximately \$45 million) based on an average unit price of ¥60,000 (approximately \$9,075).

*New Business of Proprietary Oil/Water Separators and Horizontal Well Fracturing Technology.* Among the products and services we provide to private oilfield companies, we are now offering our proprietary oil/water separators and

horizontal well fracturing technology by establishing our own work team in this area. Our new business of proprietary oil/water separators and horizontal well fracturing technology has generated approximately ¥10 million revenues during the nine months ended March 31, 2012.

### *Growth Strategy*

As a smaller domestic company, it is our basic strategy to focus on developing our onshore oilfield business, that is, the upstream of the industry. Due to the remote location and difficult environments of China's oil and gas fields, foreign competitors rarely enter those areas.

Large domestic oil companies prefer to focus on their exploration and development businesses to earn higher margins and keep their competitive advantage. With regard to private oilfield service companies, we estimate that approximately 90% specialize in the manufacture of drilling and production equipment. Thus, the market for technical support and project service is still in its early stage. Our management insists on providing high quality products and service in the oilfield where we have a geographical advantage. This allows us to avoid conflicts of interest with bigger suppliers of drilling equipment and keep our position within the market segment. Our mission is to increase the automation and safety levels of industrial petroleum production in China, and improve the underdeveloped working process and management mode by using advanced technologies. At the same time, we are always looking to improve our business and to increase our earning capability.

### *Industry and Recent Developments*

Oilfield drilling and production equipment and engineering technique services are applied in the process of oil and gas extraction. Therefore, the exploration and exploitation activities of petroleum companies directly influences demand for oilfield technical services and corresponding equipment. The number of new oil and gas wells each year is a key indicator of the market and reflects the prosperity of the oilfield service industry. China is the world's second-largest petroleum producing country, with nearly 30,000 wells drilled and annual drill depths of 49,000,000 meters. In the long run, factors affecting the development of petroleum companies include prices of oil and gas, and China's national energy strategy. In the short to medium term, petroleum companies plan their development activities according to the level of demand.

Thus, the level of demand for oil and gas in the short- to medium-term affects the number of oil and gas wells. Meanwhile, well prospecting is done to ensure the supply of oil and gas in the medium to long term. At present, China is in shortage of oil and gas. The difference between supply and demand is growing. For the three state-owned petroleum companies, the top priority is to ensure the nation supply and to promote stable and increased oilfield production. The capital expenditures are determined by the national energy strategy to a large extent. Under such circumstances, despite the adverse domestic and international market conditions influencing the Chinese oil market in 2010 and 2011, the investment by petroleum companies to upstream prospecting and development continues to increase. Advanced oilfield drill equipment and technique services are in greater demand, as petroleum companies make efforts to promote effectiveness and reduce costs.

Recently, China's dependence on imported oil exceeded 50%, and an increasingly serious "gas shortage" also put stress on China's energy supply. The government has decided to invest more in the construction of gas storage and long-distance natural gas transportation pipeline. Our management believes our current product lines and experience in pipeline transportation and monitoring and development of automation products could help us grow rapidly and develop to be a leader in this segment of the oilfield service industry.

#### ***Factors Affecting Our Results of Operations — Generally***

Our operating results in any period are subject to general conditions typically affecting the Chinese oilfield service industry including:

- the amount of spending by our customers, primarily those in the oil and gas industry; growing demand from large corporations for improved management and software designed to achieve such corporate performance;
- the procurement processes of our customers, especially those in the oil and gas industry; competition and related pricing pressure from other oilfield service solution providers, especially those targeting the Chinese oil and gas industry;
- the ongoing development of the oilfield service market in China; and
- inflation and other macroeconomic factors.

Unfavorable changes in any of these general conditions could negatively affect the number and size of the projects we undertake, the number of products we sell, the amount of services we provide, the price of our products and services, and otherwise affect our results of operations.

Our operating results in any period are more directly affected by company-specific factors including:

our revenue growth, in terms of the proportion of our business dedicated to large companies and our ability to successfully develop, introduce and market new solutions and services;

- our ability to increase our revenues from both old and new customers in the oil and gas industry in China;
- our ability to effectively manage our operating costs and expenses; and

our ability to effectively implement any targeted acquisitions and/or strategic alliances so as to provide efficient access to markets and industries in the oil and gas industry in China.

## **Critical Accounting Policies and Estimates**

### *Estimates and Assumptions*

We prepare our unaudited condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP), which require us to make judgments, estimates and assumptions. We continually evaluate these estimates and assumptions based on the most recently available information, our own historical experience and various other assumptions that we believe to be reasonable under the circumstances. Since the use of estimates is an integral component of the financial reporting process, actual results could differ from those estimates. An accounting policy is considered critical if it requires an accounting estimate to be made based on assumptions about matters that are highly uncertain at the time such estimate is made, and if different accounting estimates that reasonably could have been used, or changes in the accounting estimates that are reasonably likely to occur periodically, could materially impact the unaudited condensed consolidated financial statements. We believe that the following policies involve a higher degree of judgment and complexity in their application and require us to make significant accounting estimates. The following descriptions of critical accounting policies, judgments and estimates should be read in conjunction with our unaudited condensed consolidated financial statements and other disclosures included in this quarterly report. Significant accounting estimates reflected in our Company's unaudited condensed consolidated financial statements include revenue recognition, allowance for doubtful accounts, and useful lives of property and equipment.

### *Consolidation of VIEs*

We recognize an entity as a VIE if it either (i) has insufficient equity to permit the entity to finance its activities without additional subordinated financial support or (ii) has equity investors who lack the characteristics of a controlling financial interest. We consolidate a VIE as its primary beneficiary when we have both the power to direct the activities that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive benefits from the entity that could potentially be significant to the VIE.

Assets recognized as a result of consolidating VIEs do not represent additional assets that could be used to satisfy claims against our general assets. Conversely, liabilities recognized as a result of consolidating these VIEs do not represent additional claims on our general assets; rather, they represent claims against the specific assets of the consolidated VIEs.

### *Revenue Recognition*

We recognize revenue when the following four criteria are met: (1) persuasive evidence of an arrangement exists, (2) delivery has occurred or services have been provided, (3) the sales price is fixed or determinable, and (4) collectability is reasonably assured. Delivery does not occur until products have been shipped or services have been provided to the client and the client has signed a completion and acceptance report, risk of loss has transferred to the client, client acceptance provisions have lapsed, or we have objective evidence that the criteria specified in client acceptance provisions have been satisfied. The sales price is not considered to be fixed or determinable until all contingencies related to the sale have been resolved.

### *Hardware*

Revenue from hardware sales is generally recognized when the product is shipped to the customer and when there are no unfulfilled company obligations that affect the customer's final acceptance of the arrangement.

### *Software*

We sell self-developed software. For software sales, we recognize revenues in accordance with the provisions of ASC 985-605, "Software Revenue Recognition," and related interpretations. Revenue from software is recognized according to project contracts. Contract costs are accumulated during the periods of installation and testing or commissioning. Usually this is short term. Revenue is not recognized until completion of the contracts and receipt of acceptance statements.

Deferred income represents unearned amounts billed to customers related to sales contracts.

### ***Cost of Revenues***

When the criteria for revenue recognition have been met, costs incurred are recognized as cost of revenues. Cost of revenues includes wages, materials, handling charges, the cost of purchased equipment and pipes, and other expenses associated with manufactured products and services provided to customers. We expect cost of revenues to grow as our revenues grow. It is possible that we could incur development costs with little revenue recognition, but based upon our past history, we expect our revenues to grow.

### ***Fair Values of Financial Instruments***

The carrying amounts reported in the condensed consolidated balance sheets for trade accounts receivable, other receivables, purchase advances, trade accounts payable, accrued liabilities, advances from customers, short-term bank loan and short-term borrowings approximate fair value because of the immediate or short-term maturity of these financial instruments. Long-term other receivables approximate fair value because the interest rate approximates the market rate.

### ***Allowance for Doubtful Accounts***

Trade receivables are carried at original invoiced amount less a provision for any potential uncollectible amounts. Provisions are applied to trade receivables where events or changes in circumstances indicate that the balance may not be collectible. The identification of doubtful accounts requires the use of judgment and estimates of management. Our management must make estimates of the collectability of our accounts receivable. Management specifically analyzes trade accounts receivable, historical bad debts, customer creditworthiness, current economic trends and changes in our customer payment terms when evaluating the adequacy of the allowance for doubtful accounts.

### ***Property and Equipment***

We record property and equipment at cost. We depreciate property and equipment on a straight-line basis over their estimated useful lives using the following annual rates:

Items	Useful life
Motor vehicles	5-10 years
Office equipment	2-5 years
Leasehold improvements	5 years

We expense maintenance and repair expenditures as they do not improve or extend an asset's productive life. These estimates are reasonably likely to change in the future since they are based upon matters that are highly uncertain such as general economic conditions, potential changes in technology and estimated cash flows from the use of these assets.

### ***Valuation of Long-Lived Assets***

We review the carrying values of our long-lived assets for impairment whenever events or changes in circumstances indicate that they may not be recoverable. When such an event occurs, we project undiscounted cash flows to be generated from the use of the asset and its eventual disposition over the remaining life of the asset. If projections indicate that the carrying value of the long-lived asset will not be recovered, we reduce the carrying value of the long-lived asset by the estimated excess of the carrying value over the projected discounted cash flows. In the past, we have not had to make significant adjustments to the carrying values of our long-lived assets, and we do not anticipate a need to do so in the future. However, circumstances could cause us to have to reduce the value of our capitalized software more rapidly than we have in the past if our revenues were to significantly decline. Estimated cash flows from the use of the long-lived assets are highly uncertain and therefore the estimation of the need to impair these assets is reasonably likely to change in the future. Should the economy or acceptance of our software change in the future, it is likely that our estimate of the future cash flows from the use of these assets will change by a material amount.

### **Results of Operations**

***Three Months Ended March 31, 2012 Compared to Three Months Ended March 31, 2011***



Our historical reporting results are not necessarily indicative of the results to be expected for any future period.

*Revenues*

	For the Three Months Ended March 31,				Percentage Change
	2012	2011	Increase (Decrease)		
Hardware	¥8,987,916	¥4,877,721	¥4,110,195	84.26	%
Hardware-related parties	4,031,206	3,883,878	147,328	3.79	%
Total revenues	¥13,019,122	¥8,761,599	¥4,257,523	48.59	%

Revenues. Our total revenues increased by 48.59%, or ¥4,257,523 (\$673,158), from ¥8,761,599 for the three months ended March 31, 2011 to ¥13,019,122 (\$2,058,457) for the same period of 2012. The increase in revenues for the three-month period was due mainly to the increase in hardware sales by ¥4,110,195 (\$649,864), attributable to (i) the increase in revenue from the automation business by ¥4 million, mainly from our new client Sinopec's Southwest Branch, (ii) the increase in revenue from horizontal well fracturing by ¥2.7 million this quarter, and (iii) partially offset by the decrease in revenue from furnaces due to normal changes in client needs.

During the three months ended March 31, 2012, 68.97% of our revenues were generated directly through our business engagements with operating subsidiaries of CNPC and Sinopec. Long-term cooperation made it possible for us to improve our service quality, products' popularity and adaptability for a very limited number of customers. Further, this long-term cooperation improves our ability to collect receivables on time.

*Cost and Margin*

	For the Three Months Ended March 31,				Percentage Change
	2012	2011	Increase (Decrease)		
Total revenues	¥13,019,122	¥8,761,599	¥4,257,523	48.59	%
Cost of revenues	6,786,052	7,321,069	(535,017 )	(7.31	%)
Gross profit	¥6,233,070	¥1,440,530	¥4,792,540	332.69	%
Margin %	47.88	% 16.44	% 31.43	%	

**Cost of Revenues.** Our cost of revenues includes costs related to the design, implementation, delivery and maintenance of our software solutions and raw materials. All materials and components we need can be purchased or manufactured under contract. Usually the prices for electronic components do not fluctuate substantially due to market competition, and we do not expect them to significantly affect our cost of revenues. However, specialized equipment and chemical products may be directly influenced by the price moves of metal and oil. Additionally, the prices for some imported accessories mandated by our clients can also impact our cost.

Our cost of revenues decreased by ¥535,017 (\$84,592), or 7.31%, from ¥7,321,069 during the three months ended March 31, 2011 to ¥6,786,052 (\$1,072,944) for the same period of 2012. As a percentage of revenues, our cost of revenues decreased from 83.56% during the three months ended March 31, 2011 to 52.12% for the same period of 2012. The decrease was caused by the lack of delayed projects, which incurred substantial additional costs for the same period of 2011.

**Gross Profit.** Our gross profit increased by ¥4,792,540 (\$757,750), or 332.69%, from ¥1,440,530 for the three months ended March 31, 2011 to ¥6,233,070 (\$985,513) for the same period of 2012. Our gross profit as a percentage of revenue increased from 16.44% for the three months ended March 31, 2011 to 47.88% for the same period of 2012. The increase was due mainly to higher gross profit margin of our new product based on horizontal well fracturing technology. Our gross profit result shows that our operation benefits from our management strategy to develop high value-added fracturing business and automaton business.

### *Operating Expenses*

	For the Three Months Ended March 31,				Percentage	
	2012	2011	Increase (Decrease)		Change	
Selling and distribution	¥1,273,126	¥1,427,471	¥(154,345 )	(10.81	%)	
% of revenues	9.78	% 16.29	% (6.51	%)		
General and administrative	4,856,515	3,300,181	1,556,334	47.16	%	
% of revenues	37.30	% 37.67	% (0.36	%)		
Operating expenses	¥6,129,641	¥4,727,652	¥1,401,989	29.66	%	

**Selling and Distribution Expenses.** Selling and distribution expenses consist primarily of salaries and related expenditures of our sales and marketing organization, sales commissions, costs of our marketing programs including public relations, advertising and trade shows, and an allocation of our facilities and depreciation expenses. Selling expenses decreased by 10.81%, from ¥1,427,471 for the three months ended March 31, 2011 to ¥1,273,126 (\$201,294) for the same period of 2012. Selling expenses as a percentage of total revenues also decreased, from 16.92% in the three months ended March 31, 2011 to 9.78% in the same period of 2012. This decrease was mainly

attributable to the lower expenses associated with existing business maintenance as a result of our long-term relationship with CNPC and Sinopec.

**General and Administrative Expenses.** General and administrative expenses consist primarily of costs in human resources, facilities costs, depreciation expenses, professional advisor fees, audit fees, option expenses and other expenses incurred in connection with our general operations. General and administrative expenses increased by ¥1,556,334 (\$246,072), or 47.16%, from ¥3,300,181 in the three months ended March 31, 2011 to ¥4,856,515 (\$767,865) in the same period of 2012. Such increase was mainly attributable to (1) increased expenses for research and development activities, and (2) increased expense related to staff wages in order to retain talented staff. General and administrative expenses as a percentage of total revenues decreased slightly, from 37.67% in the three months ended March 31, 2011 to 37.30% in the same period of 2012.

*Net Income (Loss)*

	For the Three Months Ended March 31,			
	2012	2011	Increase (Decrease)	Percentage Change
Income (loss) from operations	¥103,429	¥(3,287,122)	¥3,390,551	103.15 %
Subsidy income	540,756	341,025	199,731	58.57 %
Interest income (expense) and other expenses, net	(252,196)	184,805	(437,001 )	(236.47 %)
Net income (loss) before income tax	391,989	(2,761,292)	3,153,281	114.20 %
Income tax benefit (expense)	(132,883)	290,173	(423,056 )	(145.79 %)
Net income (loss)	259,106	(2,471,119)	2,730,225	110.49 %
Net income (loss) attributable to non-controlling interest	(140,410)	459,510	(599,920 )	(130.56 %)
Net income (loss) attributable to ordinary shareholders	¥118,696	¥(2,011,609)	¥2,130,305	105.90 %

Income (Loss) from Operations. Income from operations was ¥103,429 (\$16,354) for the three months ended March 31, 2012, an increase of ¥3,390,551, or 103.15%, from a loss of ¥3,287,122 for the same period of 2011. This increase in income from operations is attributed primarily to increase in revenues.

Subsidy Income. We occasionally receive grants from the local government. For the three months ended March 31, 2012, we received ¥540,756 (\$85,499) subsidy income. The grant was given by the government in support of local software companies' operations and research and development in the form of EIT tax return for high-tech companies. Grants related to research and development projects are recognized as subsidy income in the combined and consolidated statements of operations when related expenses are recorded.

Income Tax Benefit (Expense). Income taxes are provided based upon the liability method of accounting pursuant to US GAAP. Under this approach, deferred income taxes are recorded to reflect the tax consequences on future years of differences between the tax basis of assets and liabilities and their financial reporting amounts. A valuation allowance is recorded against deferred tax assets if it is not likely that the asset will be realized. We have not been subject to any income taxes in the United States or the Cayman Islands. Enterprises doing business in the PRC are generally subject to federal (state) enterprise income tax at a rate of 25%; however, Nanjing Recon and BHD were granted the certification of High Technology Enterprise and are taxed at a rate of 15% for taxable income generated. The applicable tax rate for each of our subsidiaries changed in the past few years because of their qualifications and different local policies. For the three months ended March 31, 2012, Nanjing Recon and BHD were taxed at a rate of 15%. Our effective EIT burden will vary, depending on which of our domestic companies generate greater revenue.

Income tax benefit for the three months ended March 31, 2011 was ¥290,173 and income tax expense for the three months ended March 31, 2012 was ¥132,883 (\$21,010), respectively. This increase was mainly due to an increase in taxable operating income.

Net Income (Loss). As a result of the factors described above, net income was ¥259,106 (\$40,968) for the three months ended March 31, 2012, an increase of ¥2,730,225 (\$431,678) from a net loss of ¥2,471,119 for the same period of 2011.

Net Income (Loss) Attributable to Ordinary Shareholders. As a result of the factors described above, net income attributable to ordinary shareholders was ¥118,696 (\$18,768) for the three months ended March 31, 2012, an increase of ¥2,130,305 (\$336,823), or 105.90%, from a loss of ¥2,011,609 for same period of 2011.

*Adjusted EBITDA*

Adjusted EBITDA. We define adjusted EBITDA as net income (loss) adjusted to income tax expense (benefit), interest expense, non-cash stock compensation expense, depreciation, amortization and accretion expense. We think it is useful to an equity investor in evaluating our operating performance because: (1) it is widely used by investors in our industry to measure a company's operating performance without regard to items such as interest expense, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which the assets were acquired; and (2) it helps investors more meaningfully evaluate and compare the results of our operations from period to period by removing the impact of our capital structure and asset base from our operating results.

	For the Three Months Ended March 31,				2012 U.S. Dollars
	2012	2011	Increase (Decrease)	Percentage Change	
Reconciliation of adjusted EBITDA to net income (loss):					
Net income (loss)	¥259,106	¥(2,471,119)	¥2,730,225	110.49 %	\$40,968
Income tax expense (benefit)	132,883	(290,173 )	423,056	(145.79 %)	21,010
Interest expense	225,718	102,841	122,877	(119.48 %)	35,688
Stock compensation expense	259,163	268,180	(9,017)	(3.36 %)	40,976
Depreciation, amortization and accretion	112,509	77,300	35,209	45.55 %	17,789
Adjusted EBITDA	¥989,379	¥(2,312,971)	¥3,302,350	(142.78 %)	\$156,431

Adjusted EBITDA increased by ¥3,302,350 (\$522,135), or 142.78%, from a loss of ¥2,312,971 for the three months ended March 31, 2011 to an income of ¥989,379 (\$156,431) for the same period of 2012. The increase was mainly due to lower operating expenses and the lack of deconsolidation loss. Compared to net income attributable to ordinary shareholders, we believe EBITDA more accurately reflects our operations.

***Nine Months Ended March 31, 2012 Compared to Nine Months Ended March 31, 2011***

Our historical reporting results are not necessarily indicative of the results to be expected for any future period.

*Revenues*

	For the Nine Months Ended March 31,		Increase (Decrease)	Percentage Change	Change attributable to:	
	2012	2011			Deconsolidation of ENI	Operations
Hardware	¥35,709,445	¥40,734,107	¥(5,024,662 )	(12.34 %)	¥(14,315,657 )	¥9,290,995
Software	3,952,991	2,111,111	1,841,880	87.25 %	—	1,841,880
Hardware-related parties	9,143,503	19,899,438	(10,755,935)	(54.05 %)	(4,365,812 )	(6,390,123)
Total revenues	¥48,805,939	¥62,744,656	¥(13,938,717)	(22.21 %)	¥(18,681,469 )	¥4,742,752

**Revenues.** Our total revenues were ¥48,805,939 (\$7,716,720) for the nine months ended March 31, 2012, a decrease of 22.21%, or ¥13,938,717 (\$2,203,854) from ¥62,744,656 for the same period of 2011. During the nine-month period, our automation business increased by 14.80%, sales of transportation equipment increased by 8.5% and our accessory sales business decreased to zero. This decrease was mainly attributable to the deconsolidation of ENI's operating results.

*Cost and Margin*

	For the Nine Months Ended March 31,		Increase (Decrease)	Percentage Change	Change attributable to:	
	2012	2011			Deconsolidation of ENI	Operations
Total revenues	¥48,805,939	¥62,744,656	¥(13,938,717)	(22.21 %)	¥(18,681,469 )	¥4,742,752
Cost of revenues	30,979,868	41,894,738	(10,914,870)	(26.05 %)	(13,346,098 )	2,431,228
Gross profit	¥17,826,071	¥20,849,918	¥(3,023,847 )	(14.50 %)	¥(5,335,371 )	¥2,311,524
Margin %	36.52 %	33.23 %	3.29 %			

**Cost of Revenues.** Our cost of revenues decreased by ¥10,914,870 (\$1,725,753), or 26.05%, from ¥41,894,738 for the nine months ended March 31, 2011 to ¥30,979,868 (\$4,898,235) for the same period of 2012. Our cost as a percentage of revenues decreased from 66.77% for the nine months ended March 31, 2011 to 63.48% for the same period of 2012. This decrease was a result of (1) the deconsolidation of ENI, and (2) new business with lower cost level.

Edgar Filing: Recon Technology, Ltd - Form 10-Q

**Gross Profit.** Our gross profit decreased by ¥3,023,847 (\$478,101), or 14.50%, from ¥20,849,918 for the nine months ended March 31, 2011 to ¥17,826,071 (\$2,818,485) for the same period of 2012. Our gross profit as a percentage of revenues increased from 33.23% for the nine months ended March 31, 2011 to 36.52% for the same period of 2012. Our management believes it is necessary to adjust our business structure to maintain a higher profit margin. We plan to accomplish this by focusing more on our automation business and our own branded products and services, while shifting our focus away from agency sales, which provide a lower margin.

*Operating Expenses*

	For the Nine Months Ended March 31,		Increase (Decrease)	Percentage Change	Change attributable to: Deconsolidation of ENI	Operations
	2012	2011				
Selling and distribution	¥3,537,806	¥6,502,942	¥(2,965,136 )	(45.60 %)	¥(1,250,756 )	¥(1,714,380)
% of revenues	7.25 %	10.36 %	(3.12 %)			
General and administrative	¥15,326,567	¥26,604,362	¥(11,277,795 )	(42.39 %)	¥(15,083,473 )	¥3,805,678
% of revenues	31.40 %	42.40 %	(11.00 %)			
Operating expenses	¥18,864,373	¥33,107,304	¥(14,242,931 )	(43.02 %)	¥(16,334,229 )	¥2,091,298

**Selling and Distribution Expenses.** Selling expenses decreased by 45.60%, from ¥6,502,942 for the nine months ended March 31, 2011 to ¥3,537,806 (\$559,363) for the same period of 2012. This decrease is mainly attributable to (1) the lower expenses associated with existing business maintenance as a result of our stable long-term relationship with CNPC and Sinopec and (2) the deconsolidation of ENI.

**General and Administrative Expenses.** General and administrative expenses decreased by ¥11,277,795, or 42.39%, from ¥26,604,362 for the nine months ended March 31, 2011 to ¥15,326,567 (\$2,423,288) for the same period of 2012. General and administrative expenses as a percentage of total revenues also decreased, from 42.40% for the nine months ended March 31, 2011 to 31.40% for the same period of 2012. This percentage decrease was primarily attributable to the deconsolidation of ENI, slightly offset by the increase attributable to operations. The increase of general and administrative expenses attributable to operations were mainly due to (1) additional expenses of audit and attorney fees related to the preparation and filing of quarterly and annual reports, (2) increase in expenses for research and development activities, and (3) fees for financial consulting.

*Net Loss*

	For the Nine Months Ended March 31,			Percentage	
	2012	2011	Increase (Decrease)	Change	
Loss from operations	¥(1,038,302)	¥(12,257,386)	¥11,219,084	(91.53	%)
Subsidy income	554,856	792,545	(237,689 )	(29.99	%)
Interest and other expenses, net	(735,298 )	(135,198 )	(600,100 )	443.87	%)
Loss on deconsolidation	—	(8,989,614 )	(8,989,614 )	(100.00	%)
Net loss before income tax	¥(1,218,744)	¥(20,589,653)	¥(19,370,909)	(94.08	%)
Income tax expense	(345,964 )	(713,912 )	(367,948 )	(51.54	%)
Net loss	(1,564,708)	(21,303,565)	19,738,857	(92.66	%)
Net income attributable to non-controlling interest	(325,867 )	(541,733 )	215,866	(39.85	%)
Net loss attributable to ordinary shareholders	¥(1,890,575)	¥(21,845,298)	¥19,954,724	(91.35	%)

**Loss from Operations.** Loss from operations for the nine months ended March 31, 2012 was ¥1,038,302 (\$164,166), a decrease of ¥11,219,084 from a loss of ¥12,257,386 for the same period of 2011. The reduction in loss from operations was mainly due to the lower operating expenses.

**Subsidy Income.** We received grants of ¥792,545 and ¥554,856 (\$87,728) from the local government for the nine months ended March 31, 2011 and 2012, respectively. These grants were given by the government in the form of income tax return to support local companies to develop advanced technology and improve their products.

**Income Tax Expense.** Income tax expense for the nine months ended March 31, 2011 and 2012 was ¥713,912 and ¥345,964 (\$54,700), respectively. The decrease was mainly due to a decrease in taxable operating income and lower effective tax rates.

**Net Loss Attributable to Ordinary Shareholders.** As a result of the factors described above, there was a net loss attributable to ordinary shareholders in the amount of ¥1,890,575 (\$298,919) for the nine months ended March 31, 2012, a decrease of 91.35% from a net loss of ¥21,845,298 for the same period of 2011.

*Adjusted EBITDA*



Edgar Filing: Recon Technology, Ltd - Form 10-Q

**Adjusted EBITDA.** We define adjusted EBITDA as net loss adjusted to income tax expense, interest expense, non-cash stock compensation expense, depreciation, amortization and accretion expense and loss resulting from the deconsolidation of a VIE. We think it is useful to an equity investor in evaluating our operating performance because: (1) it is widely used by investors in our industry to measure a company's operating performance without regard to items such as interest expense, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which the assets were acquired; and (2) it helps investors more meaningfully evaluate and compare the results of our operations from period to period by removing the impact of our capital structure and asset base from our operating results.

	For the Nine months Ended March 31,				2012 U.S. Dollar
	2012	2011	Increase (Decrease)	Percentage Change	
Reconciliation of adjusted EBITDA to net loss:					
Net loss	¥(1,564,708)	¥(21,303,565)	¥(19,738,857)	(92.66 %)	\$(247,396)
Income tax expense	345,964	713,912	367,948	51.54 %	54,700
Interest expense	502,013	528,797	26,785	5.07 %	79,373
Stock compensation expense	784,010	1,138,264	354,254	31.12 %	123,960
Depreciation, amortization and accretion	252,842	278,532	25,690	9.22 %	39,977
Loss on deconsolidation	—	8,989,614	8,989,614	100.00 %	—
Adjusted EBITDA	¥320,121	¥(9,654,446 )	¥(9,974,567 )	(103.22 %)	\$50,614

**Adjusted EBITDA.** Adjusted EBITDA increased by ¥9,974,567 (\$1,577,081), from a loss of ¥9,654,446 for the nine months ended March 31, 2011 to a profit of ¥320,121 for the same period of 2012. This was due to the lower operating expenses and zero deconsolidation loss. Compared to the net loss attributable to ordinary shareholders, we believe adjusted EBITDA more accurately reflects our operations.

## Liquidity and Capital Resources

**Cash and Cash Equivalents.** Cash and cash equivalents are comprised of cash on hand, demand deposits and highly liquid short-term debt investments with stated maturities of no more than six months. As of March 31, 2012, we had cash and cash equivalents in the amount of ¥2,355,804 (\$372,477).

**Indebtedness.** As of March 31, 2012, except for ¥1,817,883 (\$287,426) of short-term borrowings, ¥5,110,300 (\$807,991) of short-term borrowings from related parties and short-term bank loan of ¥9,000,000 (\$1,422,992), we did not have any finance leases or hire purchase commitments, guarantees or other material contingent liabilities.

**Holding Company Structure.** We are a holding company with no operations of our own. All of our operations are conducted through our Domestic Companies. As a result, our ability to pay dividends and to finance any debt that we may incur is dependent upon the receipt of dividends and other distributions from the Domestic Companies. In addition, Chinese legal restrictions permit payment of dividends to us by our Domestic Companies only out of its accumulated net profit, if any, determined in accordance with Chinese accounting standards and regulations. Under Chinese law, our Domestic Companies are required to set aside a portion (at least 10%) of its after-tax net income (after discharging all cumulated loss), if any, each year for compulsory statutory reserve until the amount of the reserve reaches 50% of our Domestic Companies' registered capital. These funds may be distributed to shareholders at the time of its wind up. When we were incorporated in the Cayman Islands in August 2007, 5,000,000 ordinary shares were authorized, and 50,000 ordinary shares were issued to Mr. Yin Shenping, Mr. Chen Guangqiang and Mr. Li Hongqi, at a par value of \$0.01 each. On December 10, 2007, our company sold 2,632 ordinary shares to an investor for an aggregate consideration of \$200,000. On June 8, 2009, in connection with our initial public offering, the Board of Directors approved a 42.7840667-to-1 split of ordinary shares and redeemable ordinary shares to shareholders of record as of such date. After giving effect to the share split of our ordinary shares and the completion of our initial public offering, we had 3,951,811 ordinary shares outstanding.

On December 16, 2010, in light of the change of ownership in ENI, we ceased to have the power to direct the activities of ENI, which as of that date most significantly impact its economic performance. As a result, ENI ceased to be our VIE starting from the same date.

**Off-Balance Sheet Arrangements.** We have not entered into any financial guarantees or other commitments to guarantee the payment obligations of any third parties. In addition, we have not entered into any derivative contracts that are indexed to our own shares and classified as shareholders' equity, or that are not reflected in our financial statements. Furthermore, we do not have any retained or contingent interest in assets transferred to an unconsolidated entity that serves as credit, liquidity or market risk support to such entity. Moreover, we do not have any variable interest in an unconsolidated entity that provides financing, liquidity, market risk or credit support to us or engages in leasing, hedging or research and development services with us.

Capital Resources. To date, we have financed our operations primarily through cash flows from financing operations. As of March 31, 2012 we had total assets of ¥131,316,858 (\$20,762,543), which included cash amounting to ¥2,355,804 (\$372,477), and net accounts receivable amounting to ¥63,749,366 (\$10,079,429). Working capital amounted to ¥73,214,703 (\$11,575,996) and total equity amounted to ¥87,606,811(\$13,851,536).

Cash from Operating Activities. Net cash used in operating activities was ¥9,242,844 (\$1,461,389) for the nine months ended March 31, 2012, an increase of ¥4,262,229 (\$673,902) from ¥4,980,615 for the same period of 2011. The increase in the use of cash in the current period was due to an increase in trade accounts receivable and purchase advanced. During this period, increase of our trade accounts receivable was mainly caused by increased revenue. We also reserved some equipment for coming projects which resulting increased purchase advance and trade accounts payable.

Cash from Investing Activities. Net cash used in investing activities was ¥559,931(\$88,531) for the nine months ended March 31, 2012, a decrease of ¥1,843,823 (\$291,527) from ¥2,403,754 for the same period of 2011. The difference was mainly caused by the loss of cash due to the deconsolidation of ENI for the nine months ended March 31, 2011 amounting to ¥2,256,305, comparing to zero such loss for the same period of 2012.

Cash from Financing Activities. Net cash provided by financing activities was ¥8,773,498 (\$1,387,180) for the nine months ended March 31, 2012, compared to net cash provided by financing activities amounting to ¥2,620,087 for the same period of 2011. The increase in net cash provided by financing activities was mainly due to the proceeds of bank loans and the increase in short-term borrowings from related parties.

Working Capital. As of March 31, 2012, our working capital was ¥73,214,703 (\$11,575,996). Total current asset as of March 31, 2012 amounted to ¥116,924,750 (\$18,487,003), an increase of ¥16,144,311 (\$2,552,581) compared to June 30, 2011. The increase was mainly attributable to an increase in trade accounts receivable as a result of our business development.

The current ratio decreased from 3.75 at June 30, 2011 to 2.68 at March 31, 2012. This was mainly caused by the increase in trade accounts payable, short-term bank loan and short-term borrowings.

### **Recently Enacted Accounting Standards**

None.

Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Not applicable.

Item 4. Controls and Procedures.

### **Disclosure Controls and Procedures**

As of March 31, 2012, our company carried out an evaluation, under the supervision of and with the participation of management, including our Company's chief executive officer and chief financial officer, of the effectiveness of the design and operation of our Company's disclosure controls and procedures. In light of the nature of the adjustments attributable to the restatement of two Forms 10-Q (for the quarters ended December 31, 2010 and March 31, 2011) and the late filing of the annual report on Form 10-K for the year ended June 30, 2011, the chief executive officer and chief financial officer concluded that our Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) were ineffective in timely alerting them to information required to be included in the Company's periodic Securities and Exchange Commission filings.

### **Changes in Internal Control over Financial Reporting**

The Company, with the assistance of an independent internal controls consultant, has developed a specific plan to address our control deficiencies. Since December 31, 2011, the Company has completed the necessary documentation of our internal controls and implemented the following remedial initiatives:

- Improved the design and documentation related to multiple levels of review over financial statements included in our SEC filings;
- Expanded the design and assessment test work over the monitoring function of entity level controls;

Edgar Filing: Recon Technology, Ltd - Form 10-Q

- Enhanced documentation retention policies over test work related to our continuous management assessments of internal control effectiveness; and
- Expanded documentation practices and policies related to various key controls to provide support and audit trails for both internal management assessment as well as external auditor testing.

I-12

**PART II OTHER INFORMATION**

Item 1. Legal Proceedings.

None.

Item 1A. Risk Factors.

Not applicable.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(a) None

(b) None

(c) None

Item 3. Defaults upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

The following exhibits are filed herewith:

**Exhibit**

**Document**

**Number**

- |      |   |
|------|---|
| 3.1  | Amended and Restated Articles of Association of the Registrant <sup>(1)</sup>   |
| 3.2  | Amended and Restated Memorandum of Association of the Registrant <sup>(1)</sup>   |
| 4.1  | Specimen Share Certificate <sup>(1)</sup>   |
| 10.1 | Translation of Exclusive Technical Consulting Service Agreement between Recon Technology (Jining) Co., Ltd. and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>             |
| 10.2 | Translation of Power of Attorney for rights of Chen Guangqiang in Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>   |
| 10.3 | Translation of Power of Attorney for rights of Yin Shenping in Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>  |
| 10.4 | Translation of Power of Attorney for rights of Li Hongqi in Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>   |
| 10.5 | Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Chen Guangqiang and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup> |
| 10.6 | Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Yin Shenping and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>    |
| 10.7 | Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Li Hongqi and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>       |
| II-1 |   |

- 10.8 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Chen Guangqiang and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>
- 10.9 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Yin Shenping and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>
- 10.10 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Li Hongqi and Beijing BHD Petroleum Technology Co., Ltd. <sup>(1)</sup>
- 10.11 Translation of Exclusive Technical Consulting Service Agreement between Recon Technology (Jining) Co., Ltd. and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.12 Translation of Power of Attorney for rights of Chen Guangqiang in Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.13 Translation of Power of Attorney for rights of Yin Shenping in Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.14 Translation of Power of Attorney for rights of Li Hongqi in Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.15 Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Chen Guangqiang and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.16 Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Yin Shenping and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.17 Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Li Hongqi and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.18 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Chen Guangqiang and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.19 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Yin Shenping and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.20 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Li Hongqi and Jining ENI Energy Technology Co., Ltd. <sup>(1)</sup>
- 10.21 Translation of Exclusive Technical Consulting Service Agreement between Recon Technology (Jining) Co., Ltd. and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.22 Translation of Power of Attorney for rights of Chen Guangqiang in Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.23 Translation of Power of Attorney for rights of Yin Shenping in Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.24 Translation of Power of Attorney for rights of Li Hongqi in Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>



Edgar Filing: Recon Technology, Ltd - Form 10-Q

- 10.25 Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Chen Guangqiang and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.26 Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Yin Shenping and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.27 Translation of Exclusive Equity Interest Purchase Agreement between Recon Technology (Jining) Co. Ltd., Li Hongqi and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.28 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Chen Guangqiang and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.29 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Yin Shenping and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>

II-2

- 10.30 Translation of Equity Interest Pledge Agreement between Recon Technology (Jining) Co., Ltd., Li Hongqi and Nanjing Recon Technology Co., Ltd. <sup>(1)</sup>
- 10.33 Employment Agreement between Recon Technology (Jining) Co., Ltd. and Mr. Yin Shenping <sup>(1)</sup>
- 10.34 Employment Agreement between Recon Technology (Jining) Co., Ltd. and Mr. Chen Guangqiang <sup>(1)</sup>
- 10.35 Employment Agreement between Recon Technology (Jining) Co., Ltd. and Mr. Li Hongqi <sup>(1)</sup>
- 10.36 Operating Agreement among Recon Technology (Jining) Co. Ltd., Nanjing Recon Technology Co., Ltd. and Mr. Yin Shenping, Mr. Chen Guangqiang and Mr. Li Hongqi <sup>(1)</sup>
- 10.37 Operating Agreement among Recon Technology (Jining) Co. Ltd., Jining ENI Energy Technology Co., Ltd., and Mr. Yin Shenping, Mr. Chen Guangqiang and Mr. Li Hongqi <sup>(1)</sup>
- 10.38 Operating Agreement among Recon Technology (Jining) Co. Ltd., Beijing BHD and Mr. Yin Shenping, Mr. Chen Guangqiang and Mr. Li Hongqi <sup>(1)</sup>
- 21.1 Subsidiaries of the Registrant <sup>(2)</sup>
- 99.1 Stock Option Plan <sup>(1)</sup>
- 99.2 Code of Business Conduct and Ethics <sup>(1)</sup>
- 31.1 Certifications pursuant to Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. <sup>(3)</sup>
- 31.2 Certifications pursuant to Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. <sup>(3)</sup>
- 32.1 Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <sup>(3)</sup>
- 32.1 Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <sup>(3)</sup>
- 101.INS XBRL Instance Document <sup>(4)</sup>
- 101.SCH XBRL Taxonomy Extension Schema Document <sup>(4)</sup>
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document <sup>(4)</sup>
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document <sup>(4)</sup>

Edgar Filing: Recon Technology, Ltd - Form 10-Q

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document <sup>(4)</sup>

101.DEF XBRL Taxonomy Extension Definition Linkbase Document <sup>(4)</sup>

(1) Incorporated by reference to the Company's Registration Statement on Form S-1, Registration No. 333-152964.

(2) Incorporated by reference to the Company's Quarterly Report on Form 10-Q/A, filed on January 31, 2012.

(3) Filed herewith.

Furnished herewith. In accordance with Rule 406T of Regulation S-T, the information in these exhibits shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise

(4) subject to liability under that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

II-3

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the Company caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RECON TECHNOLOGY, LTD

May 15, 2012 By: /s/ Liu Jia  
Liu Jia  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

**RECON TECHNOLOGY, LTD**

INDEX TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS	PAGE
Unaudited Condensed Consolidated Balance Sheets as of March 31, 2012 and June 30, 2011	F-2
Unaudited Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the nine and three months ended March 31, 2012 and March 31, 2011	F-3
Unaudited Condensed Consolidated Statements of Cash Flows for the nine months ended March 31, 2012 and March 31, 2011	F-4
Notes to Unaudited Condensed Consolidated Financial Statements	F-5

RECON TECHNOLOGY, LTD  
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	<b>June 30,</b> 2011 RMB	March 31, 2012 RMB	March 31, 2012 U.S. Dollars
<b>ASSETS</b>			
Current Assets			
Cash and cash equivalents	¥3,485,944	¥2,355,804	\$372,477
Trade accounts receivable, net	22,329,705	42,700,056	6,751,317
Trade accounts receivable - related parties, net	25,983,172	21,049,310	3,328,112
Notes receivable	1,276,574	-	-
Other receivables, net	6,128,794	6,250,544	988,275
Other receivables- related parties	4,383,000	1,910,900	302,133
Purchase advances, net	12,152,896	22,468,151	3,552,445
Purchase advances- related party	989,828	1,001,288	158,314
Prepaid expenses	1,016,299	2,426,272	383,619
Inventories	22,576,094	15,989,167	2,528,051
Deferred tax assets	458,133	773,258	122,260
Total Current Assets	100,780,439	116,924,750	18,487,003
Other receivables	12,971,481	12,971,481	2,050,924
Property and equipment, net	1,132,425	1,420,627	224,616
Total Assets	¥114,884,345	¥131,316,858	\$20,762,543
<b>LIABILITIES AND EQUITY</b>			
Current Liabilities			
Trade accounts payable	¥6,320,488	¥12,783,202	\$2,021,155
Other payables	2,022,401	4,109,421	649,742
Deferred income	2,420,497	1,521,037	240,492
Advances from customers	782,945	813,650	128,646
Accrued payroll and employees' welfare	157,824	116,782	18,464
Accrued expenses	345,015	310,743	49,132
Taxes payable	7,192,123	8,127,029	1,284,967
Short-term bank loan	5,000,000	9,000,000	1,422,992
Short-term borrowings	1,743,286	1,817,883	287,426
Short-term borrowings - related parties	911,399	5,110,300	807,991
Total Current Liabilities	¥26,895,978	¥43,710,047	\$6,911,007
Commitments and Contingencies			

Edgar Filing: Recon Technology, Ltd - Form 10-Q

Equity			
Ordinary shares (U.S. \$0.0185 par value, 25,000,000 shares authorized; 3,951,811 shares issued and outstanding)	¥529,979	¥529,979	\$83,795
Additional paid-in capital	65,877,686	67,180,627	10,621,947
Appropriated retained earnings	2,058,429	2,420,503	382,706
Unappropriated retained earnings	13,502,105	11,249,463	1,778,656
Accumulated other comprehensive loss	(295,803 )	(403,620 )	(63,817 )
Total Controlling Shareholders' Equity	81,672,396	80,976,952	12,803,287
Non-controlling Interest	6,315,971	6,629,859	1,048,249
Total Equity	87,988,367	87,606,811	13,851,536
Total Liabilities and Equity	¥114,884,345	¥131,316,858	\$20,762,543

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**RECON TECHNOLOGY, LTD****UNaudited condensed Consolidated Statements of operations and Comprehensive Income (loss)**

	For the Nine Months Ended March 31,			For the Three Months Ended March 31,		
	2011	2012	2012	2011	2012	2012
	RMB	RMB	U.S. Dollars	RMB	RMB	U.S. Dollars
Revenues						
Hardware - third-party	¥40,734,107	¥35,709,445	\$5,646,031	¥4,877,721	¥8,987,916	\$1,421,082
Hardware - related-parties	19,899,438	9,143,503	1,445,682	3,883,878	4,031,206	637,375
Software	2,111,111	3,952,991	625,007	-	-	-
Total revenues	62,744,656	48,805,939	7,716,720	8,761,599	13,019,122	2,058,457
Cost of revenues	41,894,738	30,979,868	4,898,235	7,321,069	6,786,052	1,072,944
Gross profit	20,849,918	17,826,071	2,818,485	1,440,530	6,233,070	985,513
Selling and distribution expenses	6,502,942	3,537,806	559,363	1,427,471	1,273,126	201,294
General and administrative expenses	26,604,362	15,326,567	2,423,288	3,300,181	4,856,515	767,865
Operating expenses	33,107,304	18,864,373	2,982,651	4,727,652	6,129,641	969,159
Income (loss) from operations	(12,257,386)	(1,038,302)	(164,166)	(3,287,122)	103,429	16,354
Subsidy income	792,545	554,856	87,728	341,025	540,756	85,499
Interest income	2,082	3,089	488	1,675	286	45
Interest expense	(428,310)	(502,013)	(79,373)	(102,841)	(225,718)	(35,688)
Other income(expenses)	291,030	(236,374)	(37,373)	285,971	(26,764)	(4,232)
Loss on deconsolidation	(8,989,614)	-	-	-	-	-
Net income (loss) before income tax	(20,589,653)	(1,218,744)	(192,696)	(2,761,292)	391,989	61,978
Benefit(provision) for income tax	(713,912)	(345,964)	(54,700)	290,173	(132,883)	(21,010)
Net income (loss)	(21,303,565)	(1,564,708)	(247,396)	(2,471,119)	259,106	40,968
Net (income) loss attributable to non-controlling interest	(541,733)	(325,867)	(51,523)	459,510	(140,410)	(22,200)
Net income (loss) attributable to ordinary shareholders	¥(21,845,298)	¥(1,890,575)	\$(298,919)	¥(2,011,609)	¥118,696	\$18,768
Net income (loss)	¥(21,303,565)	¥(1,564,708)	\$(247,396)	¥(2,471,119)	¥259,106	\$40,968
Other comprehensive income (loss)	(181,807)	(119,795)	(18,941)	(11,627)	(119,973)	(18,969)



Edgar Filing: Recon Technology, Ltd - Form 10-Q

Foreign currency translation adjustment						
Comprehensive income (loss)	(21,485,372)	(1,684,503 )	(266,337 )	(2,482,746)	139,133	21,999
Comprehensive (income) loss attributable to non-controlling interests	(523,552 )	(313,888 )	(49,629 )	460,673	(128,449 )	(20,309 )
Comprehensive income (loss) attributable to ordinary shareholders	¥(22,008,924)	¥(1,998,391 )	\$(315,966 )	¥(2,022,073)	¥10,684	\$1,690
Earnings (loss) per ordinary share - basic	¥(5.53 )	¥(0.48 )	\$(0.08 )	¥(0.51 )	¥0.03	\$0.00
Earnings (loss) per ordinary share - diluted	¥(5.53 )	¥(0.48 )	\$(0.08 )	¥(0.51 )	¥0.03	\$0.00
Weighted average shares - basic	3,951,811	3,951,811	3,951,811	3,951,811	3,951,811	3,951,811
Weighted average shares - diluted	3,951,811	3,951,811	3,951,811	3,951,811	3,951,811	3,951,811

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**RECON TECHNOLOGY, LTD****unaudited condensed Consolidated Statements of Cash Flows**

	For the Nine Months Ended March 31,		
	2011	2012	2012
	RMB	RMB	U.S. Dollars
Cash flows from operating activities:			
Net loss	¥(21,303,565)	¥(1,564,708 )	\$(247,396 )
Adjustments to reconcile net loss to net cash used in operating activities:			
Loss on deconsolidation of VIE	8,989,614	-	-
Depreciation and amortization	278,532	252,842	39,977
Loss from disposal of office equipment	-	18,887	2,986
Stock based payment	1,138,264	784,010	123,960
Provision for doubtful accounts	14,770,110	1,695,435	268,066
Deferred tax benefit	(78,216 )	(315,125 )	(49,824 )
Changes in operating assets and liabilities:			
Trade accounts receivable, net	8,321,735	(16,718,352)	(2,643,343)
Notes receivable	-	1,276,574	201,839
Other receivables, net	1,791,606	2,301,650	363,914
Purchase advances, net	12,431,484	(10,691,586)	(1,690,450)
Prepaid expenses	(482,249 )	(1,409,973 )	(222,931 )
Inventories	(22,317,528)	6,586,927	1,041,461
Trade accounts payable	(2,313,421 )	6,462,714	1,021,821
Other payables	(1,625,176 )	2,087,020	329,979
Deferred income	(1,414,636 )	(899,460 )	(142,214 )
Advances from customers	(439,761 )	30,705	4,855
Accrued payroll and employees' welfare	(216,498 )	(41,042 )	(6,489 )
Accrued expenses	22,944	(34,268 )	(5,418 )
Taxes payable	(2,533,854 )	934,906	147,818
Net cash used in operating activities	(4,980,615 )	(9,242,844 )	(1,461,389)
Cash flows from investing activities:			
Purchases of property and equipment	(147,449 )	(564,831 )	(89,306 )
Proceeds from disposal of property and equipment	-	4,900	775
Effect on cash due to deconsolidating VIE	(2,256,305 )	-	-
Net cash used in investing activities	(2,403,754 )	(559,931 )	(88,531 )
Cash flows from financing activities:			
Proceeds from short-term bank loan	5,000,000	9,000,000	1,422,992
Repayments of short-term bank loan	-	(5,000,000 )	(790,551 )
Proceeds from short-term borrowings	-	574,597	90,850
Proceeds from short-term borrowings-related party	-	4,198,901	663,889
Repayments of short-term borrowings	(1,135,949 )	(500,000 )	(79,055 )

Edgar Filing: Recon Technology, Ltd - Form 10-Q

Repayments of short-term borrowings-related party	(1,243,964 )	-	-
Capital contribution by an owner	-	500,000	79,055
Net cash provided by financing activities	2,620,087	8,773,498	1,387,180
Effect of exchange rate fluctuation on cash and cash equivalents	(106,515 )	(100,863 )	(15,947 )
Net decrease in cash and cash equivalents	¥(4,870,797 )	¥(1,130,140 )	\$(178,687 )
Cash and cash equivalents at beginning of period	12,142,957	3,485,944	551,164
Cash and cash equivalents at end of period	¥7,272,160	¥2,355,804	\$372,477
Supplemental cash flow information			
Cash paid during the period for interest	¥48,000	¥334,014	\$52,811
Cash paid during the period for taxes	¥2,331,706	¥481,723	\$76,165

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**RECON TECHNOLOGY, LTD**

**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS

**Organization** – Recon Technology, Ltd (the “Company”) was incorporated under the laws of the Cayman Islands on August 21, 2007 by Mr. Yin Shenping, Mr. Chen Guangqiang and Mr. Li Hongqi (the “Founders”) as a company with limited liability. The Company provides oilfield specialized equipment, automation systems, tools, chemicals and field services to petroleum companies in the People’s Republic of China (the “PRC”). Its wholly owned subsidiary, Recon Technology Co., Limited (“Recon-HK”) was incorporated on September 6, 2007 in Hong Kong. Other than the equity interest in Recon-HK, the Company does not own any assets or conduct any operations. On November 15, 2007, Recon-HK established one wholly owned subsidiary, Jining Recon Technology Ltd. (“Recon-JN”) under the laws of the PRC. Other than the equity interest in Recon-JN, Recon-HK does not own any assets or conduct any operations.

Through December 15, 2010, the Company conducted its business through the following PRC legal entities that were consolidated as variable interest entities (“VIEs”) and operate in the Chinese oilfield equipment & service industry:

- Beijing BHD Petroleum Technology Co., Ltd. (“BHD”),
- Nanjing Recon Technology Co., Ltd. (“Nanjing Recon”), and
- Jining ENI Energy Technology Co., Ltd. (“ENI”)

On December 16, 2010, ENI was deconsolidated from the Company and ceased to be a VIE of the Company after the Company’s Audit Committee concluded that, in light of a December 16, 2010 change in the equity ownership of ENI, the Company ceased to have the power to direct the activities of ENI. From December 16, 2010 onward, therefore, the Company conducted its business through, and only consolidated as variable interest entities, the two entities of BHD and Nanjing Recon.

Chinese laws and regulations currently do not prohibit or restrict foreign ownership in petroleum businesses. However, Chinese laws and regulations do prevent direct foreign investment in certain industries. On January 1, 2008, to protect the Company’s shareholders from possible future foreign ownership restrictions, the Founders, who also held the controlling interest of BHD, Nanjing Recon and ENI, reorganized the corporate and shareholding structure of these entities by entering into certain exclusive agreements with Recon-JN, which entitles Recon-JN to receive a majority of the residual returns. On May 29, 2009 Recon-JN and BHD, Nanjing Recon, and ENI entered into an operating agreement to provide full guarantee for the performance of such contracts, agreements or transactions entered into by BHD, Nanjing Recon, and ENI. As a result of the new agreement, Recon-JN absorbs 100% of the expected losses and receives 90% of the expected gains of BHD, Nanjing Recon, and ENI, which resulted in Recon-JN being the primary beneficiary of these Companies.

Recon-JN also entered into Share Pledge Agreements with the Founders, who pledged all their equity interest in these entities to Recon-JN. The Share Pledge Agreements, which were entered into by each Founder, pledged each of the Founders' equity interest in BHD, Nanjing Recon, and ENI as a guarantee for the service payment under the Service Agreement.

The Service Agreement, entered into on January 1, 2008, between Recon-JN and BHD, Nanjing Recon, and ENI, states that Recon-JN will provide technical consulting services to BHD, Nanjing Recon, and ENI in exchange for 90% of their annual net profits as a service fee, which is to be paid quarterly.

In addition, Recon-HK entered into Option Agreements to allow Recon-HK to acquire the Founders' interest in these entities if or when permitted by the PRC laws.

Based on these exclusive agreements, the Company consolidated BHD, Nanjing Recon and ENI (through December 15, 2010 only) as VIEs as required by Accounting Standards Codification ("ASC") Topic 810, *Consolidation* because the Company was the primary beneficiary of the VIEs. Management makes ongoing reassessment of whether Recon-JN is the primarily beneficiary of BHD and Nanjing Recon.

On August 28, 2000, a Founder of the Company purchased a controlling interest in BHD which was organized under the laws of the PRC on June 29, 1999. Through December 15, 2010, the Founders held 67.5% ownership in BHD. From December 16, 2010 to March, Messers. Yin Shenping and Chen Guangqiang held 79.99% ownership interest of BHD. BHD is combined with the Company through the date of the exclusive agreements, and is consolidated following January 1, 2008, the date of the agreements based on ASC Topic 810. The Company allocates profits and losses 90% and 100%, respectively, based upon the control agreements. Profits allocated to the minority interest are the remaining amount (10%).

**RECON TECHNOLOGY, LTD**

**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

On July 4, 2003, Nanjing Recon was organized under the laws of the PRC. On August 27, 2007, the Founders of the Company purchased a majority ownership of Nanjing Recon from a related party who was a majority owner of Nanjing Recon. Through December 15, 2010, the Founders held 80% ownership interest in Nanjing Recon. From December 16, 2010 to March 31, 2012, Messers. Yin Shenping and Chen Guangqiang held 80% ownership interest of Nanjing Recon. Nanjing Recon is combined with the Company through the date of the exclusive agreements, and is consolidated following January 1, 2008, the date of the agreements based on ASC Topic 810. The Company allocates profits and losses 90% and 100%, respectively, based upon the control agreements. Profits allocated to the minority interest are the remaining amount (10%).

On January 21, 2003, ENI was organized under the laws of the PRC. On December 16, 2010 in light of the change of the ownership in ENI, the Company ceased to have the power to direct the activities of ENI which most significantly impact its economic performance as of that date. As a result, ENI ceased to be a VIE of the Company on December 16, 2010. Founders of the Company owned a controlling interest of ENI through December 15, 2010 by holding 80% ownership interest in ENI. However, from December 16, 2010 to March 31, 2012, the Founders did not own any interest in ENI. Based on ASC Topic 810, ENI was combined and consolidated with the Company from January 1, 2008, the date of the exclusive agreements, through December 15, 2010 when the Company ceased to have control over ENI. From January 1, 2008 through December 15, 2010, the Company allocated profits and losses 90% and 100%, respectively, based upon the control agreements. Profits allocated to the minority interest were the remaining amount (10%).

**Nature of Operations** – The Company engaged in (1) providing equipment, tools and other hardware related to oilfield production and management, including simple installations in connection with some projects, and (2) developing and selling its own specialized industrial automation control and information solutions. The products and services provided by the Company include:

*High-Efficiency Heating Furnaces* - High-Efficiency Heating Furnaces are designed to remove the impurities and to prevent solidification blockage in transport pipes carrying crude petroleum. Crude petroleum contains certain impurities including water and natural gas, which must be removed before the petroleum can be sold.

*Multi-Purpose Fissure Shaper* - Multipurpose fissure shapers improve the extractors' ability to test for and extract petroleum which requires perforation into the earth before any petroleum extractor can test for the presence of oil.

*Oil Field Water Finding/Blocking Technology* - The Company developed this technology designed to find and block water content in petroleum.

*Supervisory Control and Data Acquisition System (“SCADA”)* - SCADA is an industrial computerized process control system for monitoring, managing and controlling petroleum extraction. SCADA integrates underground and above-ground activities of the petroleum extraction industry. This system can help to manage the oil extraction process in real-time to reduce the costs associated with extraction.

NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

***Basis of Presentation*** - The accompanying unaudited condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). The accompanying unaudited condensed consolidated financial statements include the financial statements of the Company, its subsidiaries, and VIEs for which the Company is the primary beneficiary. All inter-company transactions and balances between the Company, its subsidiaries and VIEs are eliminated upon consolidation. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, consisting only of normal recurring entries, which are necessary for a fair presentation of the results for the interim periods presented. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company’s Form 10-K for the fiscal year ended June 30, 2011. The results of operations for the interim periods presented are not indicative of the operating results to be expected for the Company’s fiscal year ending June 30, 2012.

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Reclassifications** - Certain amounts from the prior period have been reclassified to conform to the current period presentation.

**Principles of Consolidation** - The unaudited condensed consolidated financial statements include the financial statements of the Company, all the subsidiaries and VIEs of the Company. All transactions and balances between the Company and its subsidiaries and VIEs have been eliminated upon consolidation.

**Variable Interest Entities** - A VIE is an entity that either (i) has insufficient equity to permit the entity to finance its activities without additional subordinated financial support or (ii) has equity investors who lack the characteristics of a controlling financial interest. A VIE is consolidated by its primary beneficiary. The primary beneficiary has both the power to direct the activities that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive benefits from the entity that could potentially be significant to the VIE.

Assets recognized as a result of consolidating VIEs do not represent additional assets that could be used to satisfy claims against the Company's general assets. Conversely, liabilities recognized as a result of consolidating these VIEs do not represent additional claims on the Company's general assets; rather, they represent claims against the specific assets of the consolidated VIEs.

**Currency Translation** - The Company's functional currency is the Chinese Yuan ("RMB") and the accompanying unaudited condensed consolidated financial statements have been expressed in Chinese Yuan. The unaudited condensed consolidated financial statements as of and for the period ended March 31, 2012 have been translated into United States dollars ("U.S. dollars") solely for the convenience of the readers and are unaudited. The translation has been made at the rate of ¥6.3247= US\$1.00, the approximate exchange rate prevailing on March 31, 2012. These translated U.S. dollar amounts should not be construed as representing Chinese Yuan amounts or that the Chinese Yuan amounts have been or could be converted into U.S. dollars.

**Accounting Estimates** - The preparation of the unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Estimates are adjusted to reflect actual experience when necessary. Significant accounting estimates reflected in the Company's unaudited condensed consolidated financial statements include revenue recognition, allowance for doubtful accounts, the useful lives of property and equipment and the fair value of stock based payments. Since the use of estimates is an integral component of the financial reporting process, actual results could differ from those estimates.



***Fair Values of Financial Instruments*** - The carrying amounts reported in the unaudited condensed consolidated balance sheets for trade accounts receivable, other receivables, purchase advances, trade accounts payable, accrued liabilities, advances from customers, short-term bank loan and short-term borrowings approximate fair value because of the immediate or short-term maturity of these financial instruments. Long-term other receivables approximate fair value because the interest rate approximates the market rate.

***Cash and Cash Equivalents*** - Cash and cash equivalents are comprised of cash on hand, demand deposits and highly liquid short-term debt investments with stated original maturities of no more than three months. Since a majority of the bank accounts are located in the PRC, those bank balances are uninsured.

***Trade Accounts and Other Receivables*** - Accounts receivable are carried at original invoiced amount less a provision for any potential uncollectible amounts. Accounts are considered past due when the related receivables are more than a year old. Provision is made against trade accounts and other receivables to the extent they are considered to be doubtful. Other receivables arise from transactions with non-trade customers.

***Purchase Advances*** - Purchase advances are the amounts prepaid to suppliers for purchases of inventory and are recognized when the final amount is paid to the suppliers and the inventory is delivered.

***Inventories*** - Inventories are stated at the lower of cost or market value, on a weighted average basis for BHD. Inventories are stated at the lower of cost or market value, on a first-in-first-out basis for Nanjing Recon and ENI. The methods of determining inventory costs are used consistently from year to year. Allowance for inventory obsolescence is provided when the market value of certain inventory items are lower than the cost.

**RECON TECHNOLOGY, LTD**

**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Property and Equipment** - Property and equipment are stated at cost. Depreciation on motor vehicles and office equipment is computed using the straight-line method over the estimated useful lives of the assets, which range from two to ten years. Leasehold improvements are amortized over the shorter of the lease term or the estimated useful life of the assets

Items	Useful life
Motor vehicles	5-10 years
Office equipment	2-5 years
Leasehold improvement	5 years

**Long-Lived Assets** - The Company applies the ASC Topic 360 “Property, plant and equipment.” ASC Topic 360 requires that long-lived assets, such as property and equipment be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset exceeds the fair value of the asset. Fair value is determined based on the estimated discounted future cash flows expected to be generated by the asset.

**Advances from Customers** - The Company, as is common practice in the PRC, will often receive advance payments from its customers for its products or services. The advances are shown as current liabilities and are recognized as revenue when the products are delivered or service is provided.

**Revenue Recognition** - The Company recognizes revenue when the following four criteria are met: (1) persuasive evidence of an arrangement, (2) delivery has occurred or services have been provided, (3) the sales price is fixed or determinable, and (4) collectability is reasonably assured. Delivery does not occur until products have been shipped or services have been provided to the client and the client has signed a completion and acceptance report, risk of loss has transferred to the client, client acceptance provisions have lapsed, or the Company has objective evidence that the criteria specified in client acceptance provisions have been satisfied. The sales price is not considered to be fixed or determinable until all contingencies related to the sale have been resolved.

Hardware:

Revenue from hardware sales is generally recognized when the product is shipped to the customer and when there are no unfulfilled company obligations that affect the customer’s final acceptance of the arrangement.

Software:

The Company sells self-developed software. For software sales, the Company recognizes revenues in accordance with ASC Topic 985 - 605 "Software Revenue Recognition". Revenue from software is recognized according to project contracts. Contract costs are accumulated during the periods of installation and testing or commissioning. Usually this is short term. Revenue is not recognized until completion of the contracts and receipt of acceptance statements.

Deferred income represents unearned amounts billed to customers related to sales contracts.

**Cost of Revenues** - Cost of revenues include wages, materials, handling charges, the cost of purchased equipment and pipes and other expenses associated with manufactured products and service provided to customers.

**Subsidy Income** - Grants given by the government are to support local software companies' operation and research and development. Grants related to research and development projects are recognized as subsidy income in the unaudited condensed consolidated statements of operations when received. Grants in the form of value-added-tax refund for software products are recognized when received.

**Advertising Expenses** - Advertising expenses, which generally represent the cost of promotions to create or stimulate a positive image of the Company or a desire to buy the Company's products and services, are expensed as incurred. The Company incurred no advertising expenses in each of the periods presented.

**RECON TECHNOLOGY, LTD****NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Share-Based Compensation-** The Company accounts for share-based compensation in accordance with ASC Topic 718, *Share-Based Payment*. Under the fair value recognition provisions of this topic, share-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense with graded vesting on a straight-line basis over the requisite service period for the entire award. The Company has elected to recognize compensation expenses using the Binomial Lattice valuation model estimated at the grant date based on the award's fair value.

**Income Taxes** - Income taxes are provided based upon the liability method of accounting pursuant to ASC Topic 740, *Accounting for Income Taxes*. Provisions for income taxes are based on taxes payable or refundable for the current year and deferred taxes. Deferred taxes are provided on differences between the tax bases of assets and liabilities and their reported amounts in the financial statements, and tax carry forwards. Deferred tax assets and liabilities are included in the financial statements at currently enacted income tax rates applicable to the period in which the deferred tax assets and liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. The Company has not been subject to any income taxes in the United States or the Cayman Islands.

**Earnings per Share ("EPS")** - Basic EPS is computed by dividing net income (loss) attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding. Diluted EPS are computed by dividing net income (loss) attributable to ordinary shareholders by the weighted-average number of ordinary shares and dilutive potential ordinary share equivalents outstanding.

## NOTE 3. TRADE ACCOUNTS RECEIVABLE, NET

Accounts receivable consisted of the following at June 30, 2011 and March 31, 2012:

	June 30, 2011	March 31, 2012	March 31, 2012
Third Party	RMB	RMB	U.S. Dollars
Trade accounts receivable	¥25,184,288	¥45,492,713	\$7,192,865
Allowance for doubtful accounts	(2,854,583 )	(2,792,657 )	(441,548 )
Total – third-party, net	¥22,329,705	¥42,700,056	\$6,751,317

Edgar Filing: Recon Technology, Ltd - Form 10-Q

	June 30, 2011	March 31, 2012	March 31, 2012
Related Parties	RMB	RMB	U.S. Dollars
Beijing Yabei Nuoda Science and Technology Co. Ltd.	¥23,077,900	¥21,613,100	\$3,417,253
Beijing Aerda Oil Technology Co. Ltd.	3,090,000	780,000	123,326
	26,167,900	22,393,100	3,540,579
Allowance for doubtful accounts	(184,728 )	(1,343,790 )	(212,467 )
Total - related parties, net	¥25,983,172	¥21,049,310	\$3,328,112

One of the Founders is a 14% minority owner of Beijing Yabei Nuoda Science and Technology Co. Ltd. (“Yabei Nuoda”). Such ownership in Yabei Nuoda was subsequently reduced to zero on November 29, 2011. The receivable from Yabei Nuoda was generated primarily from the sale of automation system and services based on written contracts.

One of the owners of BHD, a VIE of the Company, is a 2.06% minority owner of Beijing Aerda Oil Technology Co. Ltd. (“Aerda”). The receivable from Aerda was generated primarily from the sale of equipment for oil and gas production based on written contracts.

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

## NOTE 4. OTHER RECEIVABLES, NET

Other receivables consisted of the following at June 30, 2011 and March 31, 2012:

Third Party	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
Current Portion	RMB	RMB	
Due from ENI (A)	¥4,800,000	¥3,600,000	\$569,197
Loans to third-parties (B)	255,730	2,031,987	321,278
Business advance to staff (C)	1,141,279	587,593	92,905
Deposits for projects	99,600	190,573	30,132
Others	31,820	53,526	8,462
Allowance for doubtful accounts	(199,635 )	(213,135 )	(33,699 )
Total	¥6,128,794	¥6,250,544	\$988,275

Third Party	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
Non-Current Portion	RMB	RMB	
Due from ENI	¥12,971,481	¥12,971,481	\$2,050,924
Total	¥12,971,481	¥12,971,481	\$2,050,924

(A) Due from ENI represents a working capital loan to ENI. The loan balance had been an intercompany balance and was eliminated in the Company's unaudited condensed consolidated financial statements before the deconsolidation of ENI. It was reclassified to other receivables after ENI ceased to be a VIE of the Company on December 16, 2010. In January 2012, ENI agreed to repay the loan on a payment schedule, and interest is accrued during the period at an annual rate of 4%. In accordance with the payment schedule, the principal plus accrued interest is required to be repaid over three years on a quarterly basis beginning March 2012. The first four payments are RMB 1.2 million each. In March 2012, the Company received RMB 1.2 million. The payments after 2012 are RMB12,971,481 and mature at December 31, 2014.

(B) Loans to third-parties are mainly used for short-term fund to support cooperative companies. These loans are due on demand bearing no interest.

(C)

Edgar Filing: Recon Technology, Ltd - Form 10-Q

Business advance to staff represents advances for business travel and sundry expenses related to oilfield or on-site installation and inspection of products through customer approval and acceptance.

Other receivables - related parties represent loans to related parties for working capital advances to related entities. Such advances are due-on-demand and non-interest bearing.

F-10

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

Below is a summary of other receivables - related parties at June 30, 2011 and March 31, 2012.

	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
Related Parties	RMB	RMB	
Beijing Aerda Oil Technology Co. Ltd.	¥3,692,600	¥1,595,817	\$252,315
Beijing Yabei Nuoda Science and Technology Co. Ltd.	620,000	-	-
Xiamen Huasheng Haitian Computer Network Co. Ltd.	70,400	70,400	11,131
Family member of one owner	-	97,738	15,453
Due from management staff	-	17,729	2,803
Due from the owner	-	164,416	25,996
Allowance for doubtful accounts	-	(35,200 )	(5,565 )
Total	¥4,383,000	¥1,910,900	\$302,133

One of the owners of BHD, a VIE of the Company, is a 2.06% minority owner of Aerda.

One of the Founders was a 14% minority owner of Yabei Nuoda at June 30, 2011. Such ownership in Yabei Nuoda was subsequently reduced to zero on November 29, 2011.

One of the Founders and his family member collectively own 57% of Xiamen Huasheng Haitian Computer Network Co. Ltd.

**NOTE 5. PURCHASE ADVANCES**

The Company purchased products and services from a third-party and a related party during the normal course of business. Purchase advances consisted of the following at June 30, 2011 and March 31, 2012:

	June 30, 2011	March 31, 2012	March 31, 2012
Third Party	RMB	RMB	



Edgar Filing: Recon Technology, Ltd - Form 10-Q

			U.S. Dollars
Prepayment for inventory purchase	¥12,558,296	¥23,238,423	\$3,674,233
Allowance for doubtful accounts	(405,400 )	(770,272 )	(121,788 )
Total	¥12,152,896	¥22,468,151	\$3,552,445

Below is a summary of purchase advances to related party.

Related Party	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
Nanjing Youkong Information Technology Co., Ltd	¥989,828	¥1,001,288	\$158,314
Total	¥989,828	¥1,001,288	\$158,314

One of the Founders is a 20% owner of Nanjing Youkong Information Technology Co. Ltd.

F-11

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

## NOTE 6. INVENTORIES

Inventories consisted of the following at June 30, 2011 and March 31, 2012:

	June 30, 2011	March 31, 2012	March 31, 2012
	RMB	RMB	U.S. Dollars
Small component parts	¥40,716	¥43,120	\$6,818
Work in process	6,913,528	2,976,730	470,652
Finished goods	15,621,850	12,969,317	2,050,581
Total inventories	¥22,576,094	¥15,989,167	\$2,528,051

## NOTE 7. PROPERTY AND EQUIPMENT, NET

Property and equipment consisted of the following at June 30, 2011 and March 31, 2012:

	June 30, 2011	March 31, 2012	March 31, 2012
	RMB	RMB	U.S. Dollars
Motor vehicles	¥1,838,720	¥2,175,560	\$343,978
Office equipment and fixtures	409,356	451,587	71,401
Total property and equipment	2,248,076	2,627,147	415,379
Less: accumulated depreciation	(1,115,651)	(1,206,520)	(190,763)
Property and equipment, net	¥1,132,425	¥1,420,627	\$224,616

Depreciation expense was ¥77,299 and ¥86,685 (\$ 13,705) for the three months ended March 31, 2011 and 2012, respectively. Depreciation expense was ¥278,532 and ¥252,842 (\$39,977) for the nine months ended March 31, 2011 and March 31, 2012, respectively.

NOTE 8. TRADE ACCOUNTS PAYABLES

Trade accounts payable consisted of the following at June 30, 2011 and March 31, 2012:

	June 30, 2011 RMB	March 31, 2012 RMB	March 31, 2012 U.S. Dollars
Trade accounts payable - third party	¥6,320,488	¥12,266,761	\$1,939,500
Trade accounts payable - related parties	-	516,441	81,655
Total	¥6,320,488	¥12,783,202	\$2,021,155

Below is a summary of trade accounts payable to related parties.

**RECON TECHNOLOGY, LTD****NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

	June 30, 2011	March 31, 2012	March 31, 2012
Related Party	RMB	RMB	U.S. Dollars
Xiamen Hengda Haitian Computer Network Co., Ltd	¥ -	¥299,347	\$47,330
Beijing Yabei Nuoda Science and Technology Co., Ltd.	-	205,128	32,433
Xiamen Huasheng Haitian Computer Network Co, Ltd	-	11,966	1,892
Total	¥ -	¥516,441	\$81,655

One of the Founders and his family member collectively control 37% of Xiamen Hengda Haitian Computer Network Co. Ltd.

One of the Founders was a 14% minority owner of Yabei Nuoda at June 30, 2011 . Such ownership in Yabei Nuoda was subsequently reduced to zero on November 29, 2011.

One of the Founders and his family member collectively owns 57% of Xiamen Huasheng Haitian Computer Network Co. Ltd.

**NOTE 9. OTHER PAYABLES**

Other payables consisted of the following at June 30, 2011 and March 31, 2012:

	June 30, 2011	March 31, 2012	March 31, 2012
	RMB	RMB	U.S. Dollars
Service	¥1,239,968	¥1,570,564	\$248,322
Freight	421,743	-	-
Due to ENI	148,000	148,000	23,400
Due to related party (A)	61,477	61,477	9,720
Expenses paid by third-parties on behalf of Recon	18,007	451,323	71,359

Edgar Filing: Recon Technology, Ltd - Form 10-Q

Due to the major shareholders	133,206	1,024,090	161,919
Due to family member of one owner	-	566,000	89,491
Due to the management staff	-	269,427	42,599
Others	-	18,540	2,932
Total other payables	¥2,022,401	¥4,109,421	\$649,742

(A) Primarily an advance from Yabei Nuoda for RMB 60,000 to supplement the Company's working capital. The advance is payable on demand and non-interest bearing.

NOTE 10. SHAREHOLDERS' EQUITY

**Ordinary Shares** - When the Company was incorporated in the Cayman Islands on August 21, 2007, 25,000,000 ordinary shares were authorized, and 2,139,203 ordinary shares were issued to the Founders, at a par value of \$0.0185 each. On July 29, 2009, the Company completed its initial public offering (the "IPO") by offering 1,700,000 ordinary shares at \$6.00 per share. In connection with the IPO, all 112,608 redeemable ordinary shares outstanding were automatically converted into non-redeemable ordinary shares pursuant to an agreement. On July 31, 2009, ordinary shares of the Company commenced trading on NASDAQ Stock Exchange.

**RECON TECHNOLOGY, LTD**

**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

***Appropriated Retained Earnings*** - According to the Memorandum and Articles of Association, the Company is required to transfer a certain portion of its net profit, as determined under PRC accounting regulations, from current net income to the statutory reserve fund. In accordance with the PRC Company Law, companies are required to transfer 10% of their profit after tax, as determined in accordance with PRC accounting standards and regulations, to the statutory reserves until such reserves reach 50% of the registered capital or paid-in capital of the companies. As of June 30, 2011 and March 31, 2012, the balance of total statutory reserves was ¥2,058,429 and ¥2,420,503 (\$382,706), respectively.

***Stock-Based Awards Plan*** - In June 2009, the Board of Directors and the shareholders of the Company adopted the 2009 Stock Incentive Plan (the “2009 Plan”). The 2009 Plan provides for the grant of stock options and restricted ordinary shares to employees, non-employee directors and consultants of the Company. Options granted under the 2009 Plan may be Incentive Stock Options or Non-statutory Stock Options. Non-employee directors and Consultants are not eligible to receive the award of an Incentive Stock Option. The Compensation Committee of the Board of Director is entitled to establish the term, vesting conditions and exercise price of the options as well as the vesting conditions and transferability of restricted shares. Under the 2009 Plan, 790,362 unissued ordinary shares have been reserved for issuance. As discussed in Note 18, under the 2009 Plan, the Company granted options to purchase 293,000 of ordinary shares to its employees and non-employee directors on July 29, 2009 and 170,000 warrants to placement agent.

On December 31, 2010, the Company held the annual board meeting and accepted resignation of certain directors. Based on the Company’s stock incentive plan, no options may be exercised more than 3 months after termination of employment. Since those directors left at the time of the annual meeting in December 2010, their options had expired as of February 29, 2011. Thus, 100,000 options were forfeited and reallocated back into the Company’s option pool.

On March 26, 2012, the Company held the annual board meeting and determined to grant key employees stock options. Under this plan, the Company granted key employees options and a non-employee director to purchase 415,000 of ordinary shares at an exercise price of \$2.96 per share (see Note 18).

**NOTE 11. INCOME TAX**

The Company is not subject to any income taxes in the United States or the Cayman Islands and had minimal operations in jurisdictions other than the PRC. BHD and Nanjing Recon are subject to PRC’s income taxes as PRC domestic companies. Implementing Rules for the Enterprise Income Tax Law (“Implementing Rules”), which took effect on January 1, 2008, unified the income tax rate for domestic-invested and foreign-invested enterprises at 25%.

Thus for the calendar year 2009, Nanjing Recon is subject to an income tax rate of 25%. For calendar year 2010, the Company reapplied for high-technology enterprise approval and has passed all relevant reviews. Thus, for the calendar years 2011 and 2012, Nanjing Recon is subject to an income tax rate of 15%.

As approved by the domestic tax authority in the PRC, BHD was recognized as a government-certified high technology company on November 25, 2009 and is subject to an income tax rate of 15% for calendar year 2010 and 2011. This qualification certificate will stay effective until the certificate matures in November, 2012.

Deferred tax asset is comprised of the following:

	June 30, 2011	March 31, 2012	March 31, 2012
	RMB	RMB	U.S. Dollars
Allowance for doubtful receivables	¥458,133	¥773,258	\$122,260
Total deferred income tax asset	¥458,133	¥773,258	\$122,260

Following is a reconciliation of income tax at the calculated statutory rates:

**RECON TECHNOLOGY, LTD****NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

	For the three months ended March 31, 2011 RMB	For the three months ended March 31, 2012 RMB	For the three months ended March 31, 2012 U.S. Dollars
Income tax calculated at statutory rates	¥(364,462)	¥423,249	\$66,920
Nondeductible expenses (non-taxable income)	7,337	-	-
Benefit of favorable rate for high-technology companies	118,106	(184,179)	(29,121)
Benefit of revenue exempted from enterprise income tax	(51,154 )	(106,187)	(16,789)
Provision(Benefit) for income tax	¥(290,173)	¥132,883	\$21,010

	For the nine months ended March 31, 2011 RMB	For the nine months ended March 31, 2012 RMB	For the nine months ended March 31, 2012 U.S. Dollars
Income tax calculated at statutory rates	¥1,421,895	¥991,676	\$156,794
Nondeductible expenses	7,337	78,092	12,347
Benefit of favorable rate for high-technology companies	(596,438 )	(411,550)	(65,070 )
Benefit of revenue exempted from enterprise income tax	(118,882 )	(312,254)	(49,371 )
Provision for income tax	¥713,912	¥345,964	\$54,700

	For the three months ended March 31, 2011 RMB	For the three months ended March 31, 2012 RMB	For the three months ended March 31, 2012 U.S. Dollars
Current income tax	¥(213,531)	¥388,339	\$61,400
Deferred income tax	(76,642 )	(255,456)	(40,390)
Provision(Benefit) for income tax	¥(290,173)	¥132,883	\$21,010

For the nine	For the nine	For the nine
-----------------	-----------------	-----------------



Edgar Filing: Recon Technology, Ltd - Form 10-Q

	months ended March 31, 2011 RMB	months ended March 31, 2012 RMB	months ended March 31, 2012 U.S. Dollars
Current income tax	¥792,128	¥661,089	\$104,524
Deferred income tax	(78,216)	(315,125)	(49,824)
Provision for income tax	¥713,912	¥345,964	\$54,700

NOTE 12. SHORT-TERM BANK LOAN

Short-term bank loan consisted of the following at June 30, 2011 and March 31, 2012:

F-15

**RECON TECHNOLOGY, LTD****NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
	RMB	RMB	
Beijing Bank, with a floating interest rate(CHIBOR) from 5.56 to 6.06 annually (repaid on December 22, 2011)	¥5,000,000	¥-	\$-
Beijing Bank, 7.87% annual interest, matures on February 28, 2013	-	6,000,000	948,662
BeijingBank,7.87%annualinterest,matureson March 8, 2013	-	1,500,000	237,165
BeijingBank,7.87%annualinterest,matureson March 30, 2013	-	1,500,000	237,165
Total short-term bank loan	¥5,000,000	¥9,000,000	\$1,422,992

The interest expense for the short-term bank loan was ¥73,068 and ¥30,721(\$4,857) for the three months ended March 31, 2011 and 2012, respectively. The interest expense for the short-term bank loan was ¥73,068 and ¥196,784 (\$31,114) for the nine months ended March 31, 2011 and 2012, respectively.

**NOTE 13. SHORT-TERM BORROWINGS**

Short-term borrowings are generally extended upon maturity and consisted of the following:

	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
	RMB	RMB	
Short-term borrowings due to non-related parties:			
Short-term borrowing, 6% annual interest, matures on November 10, 2012	¥1,017,600	¥1,078,656	\$170,547
Short-term borrowing, 6% annual interest, matures on December 10, 2012	225,686	239,227	37,824
Short-term borrowings, interest at 1.2% per month and from April 22, 2012 on, free of interest, matures on April 21, 2013	500,000	500,000	79,055
Total short-term borrowings due to non-related parties	¥1,743,286	¥1,817,883	\$287,426

The interest expenses for short-term borrowings due to non-related parties are ¥64,668 and ¥28,519(\$4,509) for the three months ended March 31, 2011 and 2012, respectively.

The interest expenses for short-term borrowings due to non-related parties are ¥137,967 and ¥96,153 (\$15,203) for the nine months ended March 31, 2011 and 2012, respectively.

F-16

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

	June 30, 2011	March 31, 2012	March 31, 2012 U.S. Dollars
Short-term borrowings due to related parties:	RMB	RMB	
Due-on-demand borrowings from Founders, no interest, matures on August 4, 2012	¥46,377	¥46,377	\$7,333
Short-term borrowing from a Founder's family member, 6% annual interest, matures on March 20, 2013	-	430,000	67,987
Short-term borrowing from a Founder's family member, 6% annual interest, matures on March 27, 2013.	-	200,000	31,622
Short-term borrowing from a Founder's family member, 6% annual interest, matures on May 4, 2012	216,765	216,765	34,273
Short-term borrowing from a Founder's family member, no interest bearing, matures on November 15, 2012	50,000	50,000	7,906
Short-term borrowing from a Founder's family member, 6% annual interest, matures on December 9, 2012	47,281	63,124	9,980
Short-term borrowing from a Founder's family member, 6% annual interest, matures on October 21, 2012	-	3,500,000	553,386
Short-term borrowings from Xiamen Hengda Haitian Computer Network Co. Ltd., no interest, matures on November 14, 2012	-	200,000	31,622
Short-term borrowings from management, 6% annual interest, matures on December 8, 2012	550,976	404,034	63,882
Total short-term borrowings due to related parties	¥911,399	¥5,110,300	\$807,991

The interest expenses for short-term borrowings due to related parties are ¥34,875 and ¥17,297(\$2,735) for the three months ended March 31, 2011 and 2012, respectively.

The interest expenses for short-term borrowings due to related parties are ¥290,343 and ¥59,895(\$9,470) for the nine months ended March 31, 2011 and 2012, respectively.

**NOTE 14. NON-CONTROLLING INTEREST**

Non-controlling interest consisted of the following:

Edgar Filing: Recon Technology, Ltd - Form 10-Q

	As of June 30, 2011			
	BHD	Nanjing Recon	Total	Total
	RMB	RMB	RMB	U.S. Dollars
Paid-in capital	¥1,651,000	¥200,000	¥1,851,000	\$292,662
Unappropriated retained earnings	2,272,903	2,224,168	4,497,071	711,033
Accumulated other comprehensive loss	(18,551 )	(13,549 )	(32,100 )	(5,075 )
Total non-controlling interest	¥3,905,352	¥2,410,619	¥6,315,971	\$998,620

F-17

**RECON TECHNOLOGY, LTD****NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

	As of March 31, 2012			
	Nanjing		Total	Total
	BHD	Recon		
	RMB	RMB	RMB	U.S. Dollars
Paid-in capital	¥1,651,000	¥200,000	¥1,851,000	\$292,662
Unappropriated retained earnings	2,448,975	2,373,963	4,822,938	762,556
Accumulated other comprehensive loss	(27,079 )	(17,000 )	(44,079 )	(6,969 )
Total non-controlling interest	¥4,072,896	¥2,566,963	¥6,629,859	\$1,048,249

**NOTE 15. CONCENTRATIONS**

For the three months ended March 31, 2011 and 2012, the largest two customers, China National Petroleum Corporation (“CNPC”) and China Petroleum & Chemical Corporation Limited (“SINOPEC”), represented approximately 34.7% and 0% and 15.62%, 53.35% of the Company’s revenue, respectively.

For the nine months ended March 31, 2011 and 2012, the largest two customers, CNPC and SINOPEC, represented approximately 37.52% and 8.34% and 46.72%, 22.38% of the Company’s revenue, respectively.

For the three and nine months ended March 31, 2011 and 2012, no suppliers accounted for 10% or more of total purchases.

**NOTE 16. COMMITMENTS AND CONTINGENCIES****(a)****Office Leases**

The Company leased two offices in Beijing (one for BHD; one for Nanjing Recon) and one office in Nanjing for Nanjing Recon through June 30, 2012, December 31, 2012 and July 9, 2012, respectively. Future payments under such leases are as follows as of March 31, 2012:

Payment Due by Period

Contractual Obligations	Payment Due by Period			
	Total	Less than 1 year	1-3 years	More than 3 years
Operating lease	\$ 100,242	\$ 100,242	-	-

**(b) Contingency**

The Labor Contract Law of the PRC requires employers to assure the liability of severance payments if employees are terminated and have been working for the employers for at least two years prior to January 1, 2008. The employers will be liable for one month of severance pay for each year of the service provided by the employees. As of March 31, 2012, the Company estimated its severance payments of approximately ¥1,009,938(\$159,681) which has not been reflected in its unaudited condensed consolidated financial statements, as the probability of payment is remote.

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

## NOTE 17. RELATED PARTY TRANSACTIONS AND BALANCES

*Sales to related parties* – sales to related parties consisted of the following:

	For the Three Months ended March 31,		
	2011	2012	2012
	RMB	RMB	U.S. Dollars
Beijing Yabei Nuoda Science and Technology Co. Ltd.	¥3,289,308	¥3,251,206	\$514,049
Beijing Aerda Oil Technology Co. Ltd.	594,570	780,000	123,326
Revenues from related parties	¥3,883,878	¥4,031,206	\$637,375

	For the Nine Months ended March 31,		
	2011	2012	2012
	RMB	RMB	U.S. Dollars
Beijing Yabei Nuoda Science and Technology Co. Ltd.	¥12,682,470	¥6,395,565	\$1,011,205
Beijing Aerda Oil Technology Co. Ltd.	2,851,156	2,747,938	\$434,477
Zhongjiyan Technology (Beijing) Co. Ltd	4,365,812	-	-
Revenues from related parties	¥19,899,438	¥9,143,503	\$1,445,682

*Purchases from related parties* – purchases from related parties consisted of the following:

	For the Three Months Ended		
	March 31,		
	2011	2012	2012
	RMB	RMB	U.S. Dollars
Nanjing Youkong Information Technology Co., Ltd	¥-	¥315,260	\$49,846
Purchase from related parties	¥-	¥315,260	\$49,846

  

	For the Nine Months ended March 31,		
	2011	2012	2012
	RMB	RMB	U.S. Dollars
Beijing Yabei Nuoda Science and Technology Co. Ltd.	¥-	¥205,128	\$32,433
Nanjing Youkong Information Technology Co., Ltd	492,000	1,175,260	185,822
Purchase from related parties	¥492,000	¥1,380,388	\$218,255



***Leases from related parties*** - On January 1, 2011, the Company entered into a one-year agreement for the lease of office space owned by the Founders and their family members. The terms of the agreement state that the Company will lease the property for one year at a monthly rent of ¥86,583 with the annual rental expense at ¥1,039,000 (\$157,143).

***Short-term borrowings from related parties*** - The Company borrowed ¥911,399 and ¥5,110,300 (\$807,991) from the Founders, their family members and senior officials as of June 30, 2011 and March 31, 2012, respectively. For the specific terms and interest rates of the borrowings, please see Note 13.

F-19

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

NOTE 18. STOCK-BASED COMPENSATION

*Stock-based Payments* - As discussed in Note 10, the Company granted options to purchase 293,000 ordinary shares under the 2009 Plan to its employees and non-employee directors on July 29, 2009. The options have an exercise price of \$6.00, equal to the IPO price of the Company's ordinary shares, and will vest over a period of five years, with the first 20% vesting on July 29, 2010. The options expire ten years after the date of grant, on July 29, 2019. The fair value was estimated on July 29, 2009 using the Binomial Lattice valuation model, with the following weighted-average assumptions:

Stock price at grant date	\$6.00	
Exercise price(per share)	\$6.00	
Risk free rate of interest***	4.6118	%
Dividend yield	0.0	%
Life of option (years)**	10	
Volatility*	78	%
Forfeiture rate****	0	%

\* Volatility is projected using the performance of PHLX Oil Service Sector index.

\*\* The life of options represents the period the option is expected to be outstanding.

\*\*\* The risk-free interest rate is based on the Chinese international bond denominated in U.S. dollar, with a maturity that approximates the life of the option.

\*\*\*\* Forfeiture rate is the estimated percentage of options forfeited by employees by leaving or being terminated before vesting.

The Company recognizes compensation cost for awards with graded vesting on a straight-line basis over the requisite service period for the entire award. The grant date fair value of the options was ¥30.17 (\$4.42) per share. Compensation expense recorded was ¥1,138,264 and ¥784,010 (\$123,960) for the nine months ended March 31, 2011 and 2012, respectively.

## Edgar Filing: Recon Technology, Ltd - Form 10-Q

As of March 31, 2012, 100,000 options were forfeited and reallocated to incentive pool (see Note 10); options to purchase 193,000 of ordinary shares were outstanding, 58,600 of which are vested under the 2009 Plan and no granted stock options were exercised.

**Placement Agent Warrants** - As discussed in Note 10, the Company completed its IPO on July 29, 2009, and the gross proceeds received by the Company for the offering were \$10,200,000 (1,700,000 ordinary shares at \$6.00 per share) before the cash offering costs of ¥9,651,771 (\$1,412,896).

In connection with the offering, the Company sold the placement agent warrants to purchase 170,000 ordinary shares at \$7.20 per share for a nominal amount. These warrants are exercisable for a period of five years. The Company has agreed to file, during the five year period at its cost, at the request of the holders of a majority of the placement agents warrants and the underlying ordinary shares, and to use its best efforts to cause to become effective a registration statement under the Securities Act of 1933, as amended, as required to permit the public sale of ordinary shares issued or issuable upon exercise of the placement agent's warrants. The Company accounted for the warrants as an additional offering cost with an estimated value of \$627,341 which was a deduction of the gross proceeds mentioned above. The following table presents the assumptions used in the Black-Scholes valuation model to estimate the fair value of the placement agent warrants sold:

Stock price at grant date	\$6.00
Exercise price(per share)	\$7.20
Risk free rate of interest	3.7679%
Dividend yield	0 %
Expected volatility	78 %
Expected life (in years)	5

The Company had 170,000 of granted placement agent warrants as of March 31, 2012 and no warrants were exercised during the three months then ended.

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

*Employee Stock options –*

As discussed in Note 10, the Company granted options to purchase 415,000 ordinary shares to its employees and non-employee director on March 26, 2012. The options have an exercise price of \$2.96, equal to the share price of the Company's ordinary shares at March 26, 2012, and will vest over a period of five years, with the first 20% vesting on March 26, 2013. The options expire ten years after the date of grant, on March 26, 2022. The fair value was estimated on March 26, 2012 using the Binomial Lattice valuation model, with the following weighted-average assumptions:

Stock price at grant date	\$2.96
Exercise price(per share)	\$2.96
Risk free rate of interest	1.56%
Dividend yield	0 %
Expected volatility	46 %
Expected life (in years)	7.5

\* Volatility is projected using the performance of PHLX Oil Service Sector index over past five years.

\*\* The life of options represents the period the option is expected to be outstanding.

\*\*\* The risk-free interest rate is based on the U.S. government bond, with a maturity that approximates the life of the option.

\*\*\*\* Forfeiture rate is the estimated percentage of options forfeited by employees by leaving or being terminated before vesting.

The Company recognizes compensation cost for awards with graded vesting on a straight-line basis over the requisite service period for the entire award. The grant date fair value of the options was ¥10.06 (\$1.59) per share. Since the five-day cost for these options from March 27, 2012 to March 31, 2012 was only ¥11,438 (\$1,808), the Company didn't record this expense in its operating results of this period due to immateriality.

The following is a summary of the stock option activity:

Stock Options	Shares	Weighted Average
---------------	--------	---------------------

Edgar Filing: Recon Technology, Ltd - Form 10-Q

		Exercise Price
Outstanding as of June 30, 2011	193,000	\$ 6.00
Granted	415,000	\$ 2.96
Forfeited	-	-
Exercised	-	-
Outstanding as of March 31, 2012	608,000	

The following is a summary of the status of options outstanding and exercisable at March 31, 2012:

Outstanding Options			Exercisable Options		
Average Exercise Price	Number	Average remaining contractual life (years)	Average Exercise Price	Number	Average remaining contractual life (years)
\$6.00	193,000	2.33	\$6.00	77,200	2.33
\$2.96	415,000	5.00	-	-	-

**RECON TECHNOLOGY, LTD**  
**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

NOTE 19. EARNINGS PER SHARE

ASC 260 "Earnings Per Share" requires dual presentation of basic and diluted earnings per share ("EPS") with a reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation. Basic EPS excludes dilution. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue ordinary shares were exercised or converted into ordinary shares or resulted in the issuance of ordinary shares that then shared in the earnings of the entity.

Basic net income per share is computed by dividing net income available to ordinary shareholders by the weighted average number of shares of ordinary shares outstanding during the period. Diluted income per share is computed by dividing net income by the weighted average number of shares of ordinary shares, ordinary shares equivalents and potentially dilutive securities outstanding during each period. Potentially dilutive ordinary shares consist of ordinary shares issuable upon the conversion of ordinary stock options and warrants (using the treasury stock method). However, the effect from options and warrants would have been anti-dilutive due to the fact that the weighted average exercise price per share of options and warrants is higher than the weighted average market price per share of the ordinary shares during the three and nine months ended March 31, 2012

NOTE 20. Variable Interest Entities

The Company reports its VIEs' portion of consolidated net income and stockholders' equity as non-controlling interests in the unaudited condensed consolidated financial statements; ENI which was consolidated only through December 15, 2010, after which it ceased being a VIE.

Summary information regarding consolidated VIEs is as follows:

	June 30, 2011 RMB	March 31, 2012 RMB	March 31, 2012 U.S. Dollars
<b>ASSETS</b>			
Current Assets			
Cash and cash equivalents	¥1,847,606	¥1,010,286	\$ 159,737
Trade accounts receivable, net	48,312,877	63,749,366	10,079,429

Edgar Filing: Recon Technology, Ltd - Form 10-Q

Notes receivable	1,276,574	-	-
Purchase advances, net	13,142,724	23,469,439	3,710,759
Other assets	30,155,839	25,378,157	4,012,547
Total Current Assets	¥94,735,620	¥113,607,248	\$17,962,472
Non-current assets	1,582,000	2,187,072	345,799
Total Assets	¥96,317,620	¥115,794,320	\$18,308,271
<b>LIABILITIES</b>			
Trade accounts payable	¥6,320,488	¥12,483,855	\$1,973,826
Taxes payable	7,038,394	7,973,300	1,260,660
Other liabilities	41,679,162	49,936,850	7,895,528
Total current liabilities	55,038,044	70,394,005	11,130,014
Total Liabilities	¥55,038,044	¥70,394,005	\$11,130,014

F-22

**RECON TECHNOLOGY, LTD**

**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

The financial performance of VIEs reported in the unaudited condensed consolidated statement of operations and comprehensive income (loss) for the three months ended March 31, 2012 includes revenues of ¥13,019,121 (\$2,058,457), operating expenses of ¥4,830,515 (\$763,754), other expense of ¥26,764 (\$4,232) and net profit of ¥1,560,111 (\$246,669).

The financial performance of VIEs reported in the unaudited condensed consolidated statement of operations and comprehensive income (loss) for the nine months ended March 31, 2012 includes revenues of ¥48,805,939 (\$7,716,720), operating expenses of ¥13,690,100 (\$2,164,545), other expense of 236,374 (\$37,373) and net profit of ¥3,620,740 (\$572,476).