

SAGA COMMUNICATIONS INC  
Form 11-K  
June 26, 2015

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

FORM 11-K

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 15( d ) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the fiscal year ended December 31, 2014

OR

**TRANSITION REPORT PURSUANT TO SECTION 15( d ) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-11588

**Saga Communications, Inc. Employees' 401(k) Savings and Investment Plan**

(Full title of plan)

**SAGA COMMUNICATIONS, INC.**

73 Kercheval Avenue

Grosse Pointe Farms, Michigan 48236

(Name of issuer of securities held pursuant to plan and address of its principal executive office)

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

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Report of Independent Registered Public Accounting Firm

Plan Administrator

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

We have audited the accompanying statements of net assets available for benefits of the Saga Communications, Inc. Employees' 401(k) Savings and Investment Plan as of December 31, 2014 and 2013, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Plan's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Saga Communications, Inc. Employees' 401(k) Savings and Investment Plan at December 31, 2014 and 2013, and the changes in its net assets available for benefits for the years then ended, in conformity with U.S. generally accepted accounting principles.

The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2014, has been subjected to audit procedures performed in conjunction with the audit of Saga Communications, Inc. Employees' 401(k) Saving and Investment Plan's financial statements. The information in the supplemental schedule is the responsibility of the Plan's management. Our audit procedures included determining whether the information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental schedule. In forming our opinion on the information, we evaluated whether such information, including its form and content, is presented in conformity with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement

Income Security Act of 1974. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

/s/ Ernst & Young LLP

Detroit, MI

June 26, 2015

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Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Statements of Net Assets Available for Benefits

	<b>December 31,</b>	
	<b>2014</b>	2013
Assets		
Investments, at fair value:		
Pooled separate accounts	\$26,847,179	\$26,078,463
Guaranteed income fund	5,527,013	5,998,330
Saga common stock	5,244,581	6,111,482
	37,618,773	38,188,275
Receivables:		
Employer contributions	244,207	243,103
Notes receivable from participants	664,810	635,663
	909,017	878,766
Total Assets	38,527,790	39,067,041
Liabilities		
Corrective distributions payable	7,037	162
Net assets available for benefits	\$38,520,753	\$39,066,879

*See accompanying notes.*

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Statements of Changes in Net Assets Available for Benefits

	<b>Years ended December</b>	
	<b>31,</b>	
	<b>2014</b>	2013
Additions to net assets attributed to		
Investment income:		
Interest and dividends	\$309,258	\$336,284
Net realized and unrealized appreciation (depreciation) in fair value of investments:		
Pooled separate accounts	1,650,668	5,723,382
Saga common stock	(841,261 )	1,865,610
Total investment income	1,118,665	7,925,276
Interest income on notes receivable from participants	26,643	24,140
Participant contributions	2,057,952	1,934,115
Employer contributions	244,207	243,103
Total additions	3,447,467	10,126,634
Deductions from net assets attributed to		
Benefit payments	3,986,556	1,634,178
Corrective distributions	7,037	162
Total deductions	3,993,593	1,634,340
Net (decrease) increase in net assets	(546,126 )	8,492,294
Net assets available for benefits:		
Beginning of year	39,066,879	30,574,585
End of year	\$38,520,753	\$39,066,879

*See accompanying notes.*

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements

Years ended December 31, 2014 and 2013

## **1. Description of Plan**

The following description of Saga Communications, Inc. Employees' 401(k) Savings and Investment Plan (the "Plan") provides only general information, Saga Communications, Inc. (the "Company") is the plan sponsor. Participants should refer to the summary plan description for more complete information.

### **General**

The Plan is a defined contribution plan which includes, as participants, all employees who have completed 90 days of employment, reached the age of twenty-one, and have been credited with 250 hours of service within the first 90 day period of employment or 1,000 hours of service during a 12 month period (prior to July 1, 2014, we required employees to complete one year of employment before they were eligible to participate in the Plan). The Plan is administered by the Company and is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended ("ERISA").

### **Contributions**

Contributions to employees' accounts are effected through voluntary payroll deductions. Participants may contribute 1% - 50% of their compensation. Annual contributions for each participant are subject to the participation and discrimination standards of Internal Revenue Code Section 401(k). The statement of changes in net assets available for benefits for the years ended December 31, 2014 and 2013 include a reduction for corrective distributions of excess contributions and related earnings of approximately \$7,037 and \$162, respectively, that was refunded to participants for the 2014 and 2013 plan years, respectively, in order to meet the necessary compliance requirements under ERISA and IRS rules.



Upon enrollment, a participant may direct their contributions to any of the Plan's fund options.

The Company may make discretionary matching contributions to the Plan, which are contributed as Saga Common Stock. The participant may immediately transfer those dollars to other investment options.

For the 2014 and 2013 plan years, the Company made discretionary contributions of \$244,207 and \$243,103, respectively, which was allocated to participants up to a maximum of 25% of the first 5% of a participating employee's compensation for the related plan year, not to exceed \$1,000.

### **Participant Accounts**

Each participant's account is credited with the participant's contributions and allocations of the Company's discretionary contributions and Plan earnings. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

### **Vesting**

Participants are immediately vested in their contributions and the employer discretionary match plus actual earnings thereon.

### **Participant Loans**

Participants may borrow from their fund accounts a minimum of \$1,000 up to a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan terms range from 1-5 years or up to 15 years for the purchase of a primary residence. The loans are secured by the balance in the participant's account, and bear interest at a rate as determined by the Plan Administrator which approximates the prime interest rate in effect on the first business day of the calendar quarter in which the loan originates plus 1%. Principal and interest are paid ratably through payroll deductions and are credited to the participant's account.

### **Distributions**

Participants or their beneficiaries may receive distributions of their account balances upon the earlier of reaching age 59-1/2, death or termination of service, as defined in the Plan. Further, the Plan Administrator may permit a participant who experiences a qualified financial hardship, as defined, to receive a distribution of a portion of the participant's account balance. Such distributions are generally made in a lump sum.

### **Plan Termination**

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provision of ERISA.

### **Administrative Expenses**

Administrative expenses of the Plan are paid by the Company.

## **2. Significant Accounting Policies**

### **Basis of Accounting**

The financial statements have been prepared on the accrual basis of accounting in conformity with U.S. generally accepted accounting principles (“GAAP”).

### **Payment of Benefits**

Benefits are recorded when paid.

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

### **Notes Receivable from Participants**

Notes receivable from participants represent participant loans that are recorded at their unpaid principal balance plus any accrued but unpaid interest. Interest income on notes receivable from participants is recorded when it is earned. No allowance for credit losses had been recorded as of December 31, 2014 and 2013. If a participant ceases to make loan repayments and the plan administrator deems the participant loan to be a distribution, then the participant loan balance is reduced and a benefit payment is recorded.

### **Investment Valuation and Income Recognition**

The Plan's investments are stated at fair value, based upon the last traded or current bid prices in active markets. Where there are no readily available last traded or current bid prices, fair value estimation procedures are used in determining asset values. These estimation procedures might result in fair values that are different from the values that would exist in a ready market due to the potential subjectivity in the estimates. See Note 4 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

### **Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes and supplemental schedule. Actual results could differ from those estimates.

**3. Investments**

Investments that represent 5% or more of fair value of the Plan's net assets are as follows:

	<b>December 31,</b>	
	<b>2014</b>	<b>2013</b>
Guaranteed Income Fund	<b>\$5,527,013</b>	<b>\$5,998,330</b>
Saga Common Stock	<b>\$5,244,581</b>	<b>\$6,111,482</b>
Fidelity Contrafund Account	<b>\$3,995,098</b>	<b>\$4,013,099</b>
Vanguard Wellington / Admiral Fund	<b>\$2,771,729</b>	<b>\$2,559,139</b>

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

#### 4. Fair Value Measurements

Fair value is defined as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measures, the following hierarchy prioritizes the inputs to valuation methodologies used to measure fair value:

Level 1 – Observable inputs based on quoted prices in active markets for identical assets or liabilities.

Level 2 – Inputs other than quoted prices in active markets for identical assets and liabilities that are observable either directly or indirectly for substantially the full term of the asset or liability, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Unobservable inputs in which there is little or no market data available, which requires management to develop its own assumptions in pricing the asset or liability.

The level in the fair value hierarchy within which the fair value measurement is classified is determined based on the lowest level input that is significant to the fair value measure in its entirety.

Following is a description of the valuation techniques and inputs used for assets measured at fair value as of December 31, 2014 and 2013:

*Pooled Separate Accounts* – Pooled separate accounts are valued on a net unit value basis as determined by Prudential Retirement Insurance Company (“Prudential”) on the last business day of the Plan year. The fair values of these investments are determined by reference to the respective fund’s underlying assets, with Prudential specifying the source to use for underlying investment asset prices. The investments underlying the Plan’s pooled separate accounts are mutual funds that primarily include domestic and international equities and domestic fixed income securities. In

the event the valuation disclosed in the financial statements of the underlying funds is not deemed reasonable, Prudential may make adjustments to achieve a price believed to be more reflective of fair value.

Pooled separate accounts are reported as a Level 2 investment within the fair value hierarchy and are valued using audited financial statements that provide value ranges for each fund, or when audited financial statements are unavailable, fair value is based on the Net Asset Value considering the units held as of year-end.

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

*Saga Common Stock* – The Saga common stock is valued at the closing price reported on the NYSE MKT stock exchange.

*Guaranteed Income Fund* – The guaranteed income fund is recorded at contract value, which approximates fair value. See Guaranteed Income Fund below for further information related to the valuation of this investment.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. Furthermore, while the Company believes the Plan's valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair market value of certain financial instruments could result in a different fair value measurement result at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Plan's assets carried at fair value.

**Assets at Fair Value as of December 31, 2014**

	Level 1	Level 2	Level 3	Total
Pooled Separate Accounts:				
U.S. Bonds (a)	\$—	\$2,249,967	\$—	\$2,249,967
Balanced Fund (b)	—	4,730,777	—	4,730,777
Large Cap Stock (c)	—	11,232,358	—	11,232,358
Mid Cap Stock (d)	—	3,159,539	—	3,159,539
Small Cap Stock (e)	—	1,937,485	—	1,937,485
International Stock (f)	—	3,537,053	—	3,537,053
Guaranteed Income Fund	—	—	5,527,013	5,527,013
Saga Common Stock	5,244,581	—	—	5,244,581
	\$5,244,581	\$26,847,179	\$5,527,013	\$37,618,773

**Assets at Fair Value as of December 31, 2013**

Level 1	Level 2	Level 3	Total
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Pooled Separate Accounts:

U.S. Bonds (a)	\$—	\$1,841,217	\$—	\$1,841,217
Balanced Fund (b)	—	4,724,327	—	4,724,327
Large Cap Stock (c)	—	10,693,794	—	10,693,794
Mid Cap Stock (d)	—	3,573,120	—	3,573,120
Small Cap Stock (e)	—	1,630,584	—	1,630,584
International Stock (f)	—	3,615,421	—	3,615,421
Guaranteed Income Fund	—	—	5,998,330	5,998,330
Saga Common Stock	6,111,482	—	—	6,111,482
	\$6,111,482	\$26,078,463	\$5,998,330	\$38,188,275

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

- (a) U.S Bonds: These funds are primarily comprised of domestic fixed income securities. Redemptions can occur daily.
- (b) Balanced Fund: These funds are primarily invested in a diversified portfolio of U.S. equity and debt securities to present a balanced investment program between growth and income. Redemptions can occur daily.
- (c) Large Cap Stock: These funds are primarily invested in domestic equities of large size companies. Redemptions can occur daily.
- (d) Mid Cap Stock: These funds are primarily invested in domestic equities of mid size companies. Redemptions can occur daily.
- (e) Small Cap Stock: These funds are primarily invested in domestic equities of small size companies. Redemptions can occur daily.
- (f) International Stock: These funds are primarily comprised of international equities. Redemptions can occur daily.

### Level 3 – Gains and Losses

The table below sets forth a summary of changes in the fair value of the Plan's Level 3 assets for the year ended December 31, 2014:

	<b>Guaranteed Income Fund</b>
Balance, January 1, 2014	\$ 5,998,330
Interest credited	120,291
Realized gains	—
Unrealized gains	—
Purchases	742,800
Sales	(1,334,408 )
Balance, December 31, 2014	\$ 5,527,013

### Guaranteed Income Fund – Investment Contract with Insurance Company

The Plan contains an investment in a Guaranteed Income Fund (“Fund”), which is supported by a group annuity insurance contract with Prudential. Prudential maintains the contributions to this Fund in a general account, which is credited with earnings on the underlying investments and charged for participant withdrawals and fees.

Contract value represents contributions and reinvested income, less any withdrawals plus accrued interest. Under this contract participants may ordinarily direct the withdrawal or transfer of all or a portion of their investment at contract value within reasonable timeframes. The contract is affected directly between the plan sponsor and the issuer. The repayment of principal and interest credited to participants is a financial obligation of the issuer. Given these provisions, the contract is considered to be benefit responsive.

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

The Fund is an insurance company issued, general account backed, group annuity with no maturity date. Upon a discontinuance of the contract, contract value would be paid no later than 90 days from the date the Plan Sponsor provides notice to discontinue. This contract's operation is different than many other evergreen group annuity products in the market by virtue of the fact that a fair value adjustment does not apply upon discontinuance. There are not any specific securities in the insurer's general account that back the liabilities of this annuity contract. The Plan owns a promise to pay interest at crediting rates which are announced in advance and guaranteed for a specific period of time as outlined in the group annuity contract. This product is not a traditional Guaranteed Income Contract (GIC) and therefore there are not any known cash flows that could be discounted. As a result, the fair value is equal to the contract value.

Interest is credited on contract balances using a single "portfolio rate" approach. Under this methodology, a single interest crediting rate is applied to all contributions made to the product regardless of the timing of those contributions. Interest crediting rates are reviewed on a semi-annual basis for resetting. When establishing interest crediting rates for the Fund, the issuer considers many factors, including current economic and market conditions, the general interest rate environment and both expected and actual experience of a reference portfolio within the issuer's general account. The average yield based on actual earnings was approximately 2.05% and 2.25% for 2014 and 2013, respectively. The interest rate credited to participant accounts for these investment contracts is reset semiannually by the issuer but cannot be less than 1.5% and was 2.05% and 2.25% at December 31, 2014 and 2013, respectively.

Generally there are not any events that could limit the ability of the Plan to transact at contract value within 90 days of request or in rare circumstances, contract value paid over a longer time period. There are not any events that allow the issuer to terminate the contract and which require the Plan sponsor to settle at an amount different than contract value paid either within 90 days or over time.

The following table presents the Plan's level 3 investments, the valuation techniques used to measure the fair value and the significant unobservable inputs.

**December 31, 2014**

<b>Investment (by Class)</b>	<b>Fair Value Valuation Technique</b>	<b>Significant Unobservable Inputs Percentage</b>
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Guaranteed Income Fund \$5,527,013 Fair value is contract value Minimum Crediting Rate 2.05%

**December 31, 2013**

<b>Investment (by Class)</b>	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Significant Unobservable Inputs</b>	<b>Percentage</b>
Guaranteed Income Fund	\$5,998,330	Fair value is contract value	Minimum Crediting Rate	2.25%

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Notes to Financial Statements (continued)

## **5. Income Tax Status**

The underlying non-standardized prototype plan has received an opinion letter from the Internal Revenue Service ("IRS") dated April 29, 2014, stating that the form of the plan is qualified under Section 401 of the Internal Revenue Code (the "Code"), and therefore, the related trust is tax exempt. In accordance with Revenue Procedure 2014-6 and 2011-49, the Plan Sponsor has determined that it is eligible to and has chosen to rely on the current IRS prototype plan opinion letter. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualified status.

Accounting principles generally accepted in the United States require plan management to evaluate uncertain tax positions taken by the Plan. The financial statement effects of a tax position are recognized when the position is more likely than not, based on the technical merits, to be sustained upon examination by the IRS. The plan administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2014, there are no uncertain positions taken or expected to be taken. The Plan has recognized no interest or penalties related to uncertain tax positions. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The plan administrator believes it is no longer subject to income tax examinations for years prior to 2011.

## **6. Risks and Uncertainties**

The Plan provides investment alternatives in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits.

## **7. Related Party Transactions**

The Plan holds units of pooled separate accounts managed by Prudential, the trustee of the Plan. The Plan also provides for an investment option in the common stock of the Company. These transactions qualify as party-in-interest transactions; however, they are exempt from the prohibited transaction rules under ERISA.

During the years ended December 31, 2014 and 2013 the Plan recorded dividend income of \$188,966 and \$211,756, respectively, from the Company's shares.

Saga Communications, Inc.

Employees' 401(k) Savings and Investment Plan

Employer ID # 38-2683519

Plan #001

Schedule H, line 4i—Schedule of Assets (Held at End of Year)

December 31, 2014

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Rate of Interest, in fair value of investments:	Current Value
*Prudential Retirement Insurance Company	Guaranteed Income Fund	\$ 5,527,013
*Prudential Retirement Insurance Company	Fidelity Contrafund Account	3,995,098
*Prudential Retirement Insurance Company	Vanguard Wellington / Admiral Fund	2,771,729
*Prudential Retirement Insurance Company	International Blend / Wellington Fund	1,816,077
*Prudential Retirement Insurance Company	Investment Grade Corporate Bond / PIM Fund	1,632,265
*Prudential Retirement Insurance Company	T Rowe Price Growth Stock Strategy	1,557,022
*Prudential Retirement Insurance Company	Dryden S&P 500 Index Fund	1,370,796
*Prudential Retirement Insurance Company	Large Cap Value / LSV Asset Management Fund	1,276,920



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*Prudential Retirement Insurance Company	Mid Cap Growth / Artisan Partners Fund	1,266,198
*Prudential Retirement Insurance Company	Fidelity Growth and Income Account	1,182,191
*Prudential Retirement Insurance Company	Mid Cap Growth / Times Square Fund	1,112,208
*Prudential Retirement Insurance Company	Small Cap Value / Kennedy Capital Fund	1,060,287
*Prudential Retirement Insurance Company	Oppenheimer Global Class A	1,040,875
*Prudential Retirement Insurance Company	American Century Ultra Account	991,708
*Prudential Retirement Insurance Company	Balanced I / Wellington Management Fund	949,272
*Prudential Retirement Insurance Company	Oakmark Equity and Income Class I	883,278
*Prudential Retirement Insurance Company	Mid Cap Value / Integrity Fund	781,133
*Prudential Retirement Insurance Company	Large Cap Value / Barrow Hanley Fund	717,926
*Prudential Retirement Insurance Company	Small Cap Blend / Glenmede Fund	545,194
*Prudential Retirement Insurance Company	International Growth / Artisan Partners	491,489
*Prudential Retirement Insurance Company	High Yield Bond / Prudential Fund	469,678
*Prudential Retirement Insurance Company	Invesco Small Cap Growth Strategy	332,004
*Prudential Retirement Insurance Company	Templeton Foreign Strategy	188,612
*Prudential Retirement Insurance Company	Core Bond Enhanced Index / PIM Fund	148,024
*Prudential Retirement Insurance Company	Large Cap Blend / AJO Fund	140,697
*Prudential Retirement Insurance Company	Prudential Day One IFX Targ Bal	126,498
*Saga Communications, Inc.	Saga Common Stock	5,244,581
*Participant loans receivable	Interest rates 4.25%	664,810
Total investments		\$ 38,283,583

\* Party-in-interest

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

SAGA  
COMMUNICATIONS,  
INC.  
EMPLOYEES' 401(K)  
SAVINGS AND  
INVESTMENT PLAN

Date: June 26, 2015 /s/ Marcia K. Lobaito  
Marcia K. Lobaito  
Plan Administrator

Date: June 26, 2015 /s/ Catherine Bobinski  
Catherine Bobinski  
Senior Vice President  
and  
Chief Accounting  
Officer

**EXHIBIT INDEX**

Exhibits

23.1 Consent of Ernst & Young LLP

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