

WEYCO GROUP INC
Form DEF 14A
April 04, 2018

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a)
of the Securities Exchange Act of 1934
(Amendment No.)

Filed by the Registrant ☒ x

Filed by a Party other than the Registrant ☐ o

Check the appropriate box:

- ☐ o Preliminary Proxy Statement
- ☐ o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- ☒ x Definitive Proxy Statement
- ☐ o Definitive Additional Materials
- ☐ o Soliciting Material Pursuant to §240.14a-11(c) or §240.14a-12

Weyco Group, Inc.

(Name of Registrant as Specified in Its Charter)

Filed by Registrant

(Name of Person(s) Filing Proxy Statement)

Payment of Filing Fee (Check the appropriate box):

- ☒ x No fee required.
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WEYCO GROUP, INC.

Glendale, Wisconsin

Notice of the 2018 ANNUAL MEETING OF SHAREHOLDERS To be Held May 8, 2018

WEYCO GROUP, INC., a Wisconsin corporation (hereinafter called the Company), will hold the Annual Meeting of Shareholders at the general offices of the Company, 333 West Estabrook Boulevard, Glendale, Wisconsin 53212, on Tuesday, May 8, 2018, at 10:00 A.M. (Central Daylight Time), for the following purposes:

1. To elect three members to the Board of Directors,
2. To ratify the appointment of Baker Tilly Virchow Krause, LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018, and
3. To consider and transact any other business that properly may come before the meeting or any adjournment thereof.

The Board of Directors recommends that the shareholders vote FOR items 1 and 2 above.

Important Notice Regarding the Internet Availability of Proxy Materials for the Shareholder Meeting to Be Held on May 8, 2018

**The Proxy Statement and Notice of Annual Meeting and the 2017 Annual Report
on Form 10-K are available on the Company's website at
https://www.weycogroup.com/home/sec_filing.html**

The Board of Directors has fixed March 16, 2018, as the record date for the determination of the common shareholders entitled to notice of and to vote at the annual meeting or any adjournment thereof.

The Board of Directors requests that you indicate your voting directions, sign and promptly mail the enclosed proxy for the meeting. Any proxy may be revoked at any time prior to its exercise.

If you have questions or comments, please direct them to Weyco Group, Inc., 333 West Estabrook Boulevard, Glendale, Wisconsin 53212, Attention: Secretary. Please also contact the Secretary if you would like directions to the Annual Meeting.

By order of the Board of Directors,

JOHN F. WITTKOWSKE
Secretary

Date of Notice: April 4, 2018

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PROXY STATEMENT

INTRODUCTION

The enclosed proxy is solicited by the Board of Directors of Weyco Group, Inc. (the Company) for exercise at the annual meeting of shareholders to be held at the offices of the Company, 333 West Estabrook Boulevard, Glendale, Wisconsin 53212, at 10:00 A.M. (Central Daylight Time) on Tuesday, May 8, 2018, or any adjournment thereof.

The Proxy Statement and Notice of Annual Meeting of Shareholders and the 2017 Annual Report on Form 10-K are also available on the Company's website at https://www.weycogroup.com/home/sec_filing.html. The 2017 Annual Report on Form 10-K, which also accompanies this Proxy Statement, contains financial statements for the three years ended December 31, 2017, and certain other information concerning the Company. The 2017 Annual Report on Form 10-K is neither a part of this Proxy Statement nor incorporated herein by reference.

Any shareholder delivering the form of proxy has the power to revoke it at any time prior to the time of the annual meeting by filing with the Secretary of the Company an instrument of revocation or a duly executed proxy bearing a later date or by attending the meeting and electing to vote in person by giving notice of such election to the Secretary of the Company. Attendance at the meeting will not in itself constitute revocation of a proxy. Proxies properly signed and returned will be voted as specified thereon. The Proxy Statement and the proxy are being mailed to shareholders on approximately April 4, 2018.

The Company has outstanding only one class of common stock entitled to vote at the meeting common stock with one vote per share. As of March 16, 2018, the record date for determination of the common shareholders entitled to notice of and to vote at the meeting or any adjournment thereof, there were 10,259,993 outstanding shares of common stock.

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The following table sets forth information, as of the March 16, 2018, record date, with respect to the beneficial ownership of the Company's common stock by each director and nominee for director, for each of the named executive officers identified in the Compensation Discussion and Analysis herein and by all current directors and executive officers as a group. Thomas W. Florsheim, Jr. and John W. Florsheim are brothers and their father is Thomas W. Florsheim. Also, executive officers John F. Wittkowske and George Sotiros are brothers-in-law. There are no other family relationships between any of the Company's directors and executive officers.

Name of Beneficial Owner	Number of Shares and Nature of Beneficial Ownership ⁽¹⁾⁽²⁾⁽³⁾	Percent of Class ⁽⁴⁾
Thomas W. Florsheim 333 W. Estabrook Blvd., Glendale, WI 53212	1,181,277	11.50 %
Thomas W. Florsheim, Jr. 333 W. Estabrook Blvd., Glendale, WI 53212	1,708,980 ⁽⁵⁾⁽⁶⁾⁽⁷⁾	16.45 %
John W. Florsheim. 333 W. Estabrook Blvd., Glendale, WI 53212	941,701	9.07 %
John F. Wittkowske	219,460	2.11 %
Robert Feitler	254,645	2.48 %
Frederick P. Stratton, Jr.	162,535	1.58 %
Cory L. Nettles	14,078	*
Tina Chang	16,848	*
Brian Flannery	49,650	*
Kevin Schiff	35,825	*
All Directors and Executive Officers as a Group (15 persons including the above-named)	4,721,042	43.60 %

*

Less than 1%.

Notes:

Includes the following unissued shares deemed to be beneficially owned under Rule 13d-3 which may be acquired upon the exercise of outstanding stock options within 60 days of the record date: Thomas W. Florsheim 9,125;

(1) Thomas W. Florsheim, Jr. 126,500; John W. Florsheim 126,500; John F. Wittkowske 126,500; Robert Feitler 9,125; Frederick P. Stratton, Jr. 9,125; Cory L. Nettles 9,125; Tina Chang 9,125; Brian Flannery 32,500; Kevin Schiff 26,500; and All Directors and Executive Officers as a Group 568,499.

Includes the following shares of unvested restricted stock deemed to be beneficially owned under Rule 13d-3 because the holders are entitled to voting rights: Thomas W. Florsheim 2,500; Thomas W. Florsheim, Jr. 2,000;

(2) John W. Florsheim 2,000; John F. Wittkowske 2,000; Robert Feitler 2,500; Frederick P. Stratton, Jr. 2,500; Cory L. Nettles 2,500; Tina Chang 2,500; Brian Flannery 2,700; Kevin Schiff 2,700; and All Directors and Executive Officers as a Group 36,150.

(3)

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Except as stated in footnote 2 above, the specified persons have sole voting power and sole dispositive power as to all shares indicated above, except for the following shares as to which voting and/or dispositive power is shared:

Thomas W. Florsheim	1,169,652
Thomas W. Florsheim, Jr.	942,946
John W. Florsheim	316,663
Robert Feitler	20,000
Frederick P. Stratton, Jr.	30,300
All Directors and Executive Officers as a Group	2,479,561

Calculated on the basis of 10,259,993 outstanding shares of Company common stock on the record date plus shares (4) which can be acquired upon the exercise of outstanding stock options within 60 days of the record date, by the person or group involved in accordance with Rule 13d-3.

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These shares include 286,207 shares that Mr. Florsheim, Jr. is deemed to beneficially own under applicable securities rules as the sole trustee of grantor retained annuity trusts (GRATs) created by Thomas W. Florsheim (his father).

(6) These shares include 369,668 shares that Mr. Florsheim, Jr. is deemed to beneficially own under applicable securities rules as the sole trustee of GRATs created by Nancy P. Florsheim (his mother).

(7) These shares include 14,443 shares that Mr. Florsheim, Jr. is deemed to beneficially own under applicable securities rules as the sole trustee of a family trust created by John W. Florsheim (his brother).

The following table sets forth information, as of December 31, 2017, with respect to the beneficial ownership of the Company's common stock by those persons, other than those reflected in the above table, known to the Company to own beneficially more than five percent (5%) of the common stock outstanding.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent
(1)		
Royce & Associates, LP 745 Fifth Avenue New York, New York 10151	856,434	8.4 %

Note:

According to the Schedule 13G/A statement filed by Royce & Associates, LP in January 2018, Royce & Associates, LP has sole voting and dispositive power with respect to 856,434 shares of common stock of the Company.

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ITEMS TO BE VOTED ON

Proposal One: Election of Directors

At the annual meeting, three directors will be elected for terms expiring in 2021. The Corporate Governance and Compensation Committee has recommended, and the Board of Directors has nominated, the following nominees for election: John W. Florsheim, Frederick P. Stratton, Jr., and Cory L. Nettles, all of whom are current directors of the Company.

A majority of the votes entitled to be cast by outstanding shares of common stock, represented in person or by proxy, will constitute a quorum at the annual meeting.

Directors are elected by a plurality of the votes cast by the holders of the Company's common stock at a meeting at which a quorum is present. Plurality means that the individuals who receive the largest number of votes cast are elected as directors up to the maximum number of directors to be chosen at the meeting. Consequently, any shares not voted (whether by abstention, broker nonvote or otherwise) have no impact in the election of directors except to the extent the failure to vote for an individual results in another individual receiving a comparatively larger number of votes. Votes against a candidate are not given legal effect and are not counted as votes cast in an election of directors. Votes will be tabulated by an inspector at the meeting.

If any of the nominees should decline or be unable to act as a director, which is not expected, the proxies will be voted with discretionary authority by the persons named to vote in the proxy for a substitute nominee designated by the Board of Directors.

Thomas W. Florsheim, Jr. and John W. Florsheim are brothers, and their father is Thomas W. Florsheim. There are no other family relationships between any of the Company's directors.

The Board recommends that you vote FOR the election of John W. Florsheim, Frederick P. Stratton, Jr., and Cory L. Nettles

Information regarding the nominees and the directors whose terms continue, including the particular skills, qualifications and other attributes that the Company believes qualify each of its nominees and continuing directors to serve on the Board, is set forth below. For additional information regarding the criteria to evaluate Board memberships, see Board Information Nomination of Director Candidates below.

Nominees for Term Expiring 2021

John W. Florsheim, Age 54, Director since 1996

The Board recommends that you vote FOR the election of John W. Florsheim, Frederick P. Stratton, Jr., and Cory L. Nettles

Mr. Florsheim has served as President, Chief Operating Officer and Assistant Secretary of the Company since 2002. He also has served as a Director of North Shore Bank since 2008. From 1999 to 2002, Mr. Florsheim served as Executive Vice President, Chief Operating Officer and Assistant Secretary of the Company. From 1996 to 1999, he served as Executive Vice President of the Company, and from 1994 to 1996, he served as Vice President of the Company. Prior to joining the Company, Mr. Florsheim was a Brand Manager for M&M/Mars, Inc. from 1990 to 1994.

Mr. Florsheim brings to the Board over 24 years of experience in the shoe industry as well as detailed knowledge of the overall operations of the Company and expertise in the areas of sales and marketing, licensing and customer relations.

Frederick P. Stratton, Jr., Age 79, Director since 1976

Chairman of Audit Committee

Member of Executive Committee and Corporate Governance and Compensation Committee

Mr. Stratton has served as Chairman Emeritus of Briggs & Stratton Corporation (a manufacturer of gasoline engines) since 2003. He has been a Director of Baird Funds, Inc., since 2004. Mr. Stratton served as Chairman of the Board of Briggs & Stratton Corporation from 1986 to 2002. From 1977 to 2001, he served as Chief Executive Officer of Briggs & Stratton Corporation. He also formerly served as a Director of Midwest Air Group, Inc. from 1988 to 2007 and Wisconsin Energy Corporation and its subsidiaries, Wisconsin Electric Power Company and Wisconsin Gas LLC, from 1987 through 2012.

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Through his many years of experience as the Chief Executive Officer of Briggs & Stratton, a large multinational manufacturing company, Mr. Stratton brings extensive experience in all areas of executive management, including finance, acquisitions, relations with retailers, sales and marketing, labor relations, and international business to the Board. In addition, Mr. Stratton brings his prior experience as a securities/investment analyst to the Board. Mr. Stratton continues to be an active member of corporate Boards, and his contributions over the years to the Company's Board have been invaluable.

Cory L. Nettles, Age 48, Director since 2005

Member of Executive Committee, Audit Committee, and Corporate Governance and Compensation Committee

Mr. Nettles has served as Managing Director of Generation Growth Capital, Inc. (a private equity firm), since 2007. He has also been a Director of Baird Funds, Inc. since 2008, a Director of Associated Banc-Corp. since 2013 (NASDAQ: ASBC), and a Director of the Milwaukee Bucks since 2016. Mr. Nettles was Of Counsel, Business Law and Government Relations at Quarles & Brady LLP (a law firm) from 2007 to 2016. He was also a Director and Advisor of Baird Private Equity from 2008 to 2012 and served as a Director and Advisor of The Private Bank Wisconsin from 2007 to 2011.

From 2005 to 2007, Mr. Nettles was a Partner in the Business Law and Government Relations Group at Quarles & Brady LLP and was Secretary for the Wisconsin Department of Commerce from 2003 to 2005. He was also a Director of the Midcities Venture Capital Fund from 2005 to 2007.

Mr. Nettles' prior experience as Secretary for the Wisconsin Department of Commerce provides the Company with a unique insight into the government's interactions with businesses. His background as an attorney provides a legal perspective to the Company's corporate matters. Mr. Nettles is highly involved in many civic organizations and brings a depth of knowledge of the local business community to the Board.

Continuing Directors for Term Expiring 2019

Tina Chang, Age 46, Director since 2007

Member of Executive Committee, Audit Committee, and Corporate Governance and Compensation Committee

Since 1996, Ms. Chang has served as Chairman of the Board and Chief Executive Officer of SysLogic, Inc. (an information systems consulting and services firm). Ms. Chang also served as a Director and Advisor of The Private Bank Wisconsin from 2004 to 2013.

Ms. Chang brings to the Board a strong background in business, technology and process development in the information technology arena. With technology being a fluid and increasingly important component of business, Ms. Chang's experience is invaluable to the Board. She is also strongly involved in the local business community and with charitable organizations, and brings to the Board these varied experiences.

Thomas W. Florsheim, Age 87, Director since 1964

Member of Executive Committee

Mr. Florsheim has served as Chairman Emeritus of the Company since 2002. Prior to that, Mr. Florsheim served as Chairman of the Board of the Company from 1968 to 2002, as Chief Executive Officer of the Company from 1964 to 1999, and as President of the Company from 1964 to 1968.

Mr. Florsheim brings to the Board a lifetime of experience in the shoe industry, including more than 30 years of leadership of the Company. Prior to his tenure at the Company, he was an executive at Florsheim Shoe Company.

Through his more than 50 years of experience in the shoe industry, he brings significant expertise and depth of knowledge in every area of the shoe industry to the Company.

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Continuing Directors for Term Expiring 2020

Thomas W. Florsheim, Jr., Age 60, Director since 1996

Chairman of the Board since 2002

Mr. Florsheim has served as Chairman and Chief Executive Officer of the Company since 2002. Prior to that, Mr. Florsheim was President and Chief Executive Officer of the Company from 1999 to 2002, President and Chief Operating Officer of the Company from 1996 to 1999, and Vice President of the Company from 1988 to 1996. Mr. Florsheim has also served as a Director of Strattec Security Corp. (a manufacturer of automotive access control products) (NASDAQ: STRT) since 2012.

Mr. Florsheim has worked at the Company for 37 years. Prior to becoming an executive of the Company, he held various managerial positions, including managing the retail division and subsequently the purchasing department. Mr. Florsheim's day-to-day leadership and intimate knowledge of the Company's business and operations provide the Board with industry-specific experience and expertise.

Robert Feitler, Age 87, Director since 1964

**Chairman of Executive Committee and Corporate Governance
and Compensation Committee
Member of Audit Committee**

Mr. Feitler has served as a Director of TC Manufacturing Co. (a manufacturer of flexible packaging) since 1974. He also served as a Director of Strattec Security Corp. from 1995 to 2012. From 1968 to 1996, Mr. Feitler was President and Chief Operating Officer of the Company.

Mr. Feitler worked for the Company as its President and Chief Operating Officer for 28 years. His intimate knowledge of the Company and industry are invaluable. He continues to be an active director or trustee of other private entities and he brings that experience to the Company.

**Proposal Two: Ratification of the Appointment of the Company's
Independent Registered Public Accounting Firm for the Year
Ending December 31, 2018**

Baker Tilly Virchow Krause, LLP has audited the Company's financial statements since 2015. The Audit Committee appointed them as the Company's independent registered public accounting firm for the year ending December 31, 2018.

The Company asks that you ratify the appointment of Baker Tilly Virchow Krause, LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018. Representatives of Baker Tilly Virchow Krause, LLP are expected to be present at the Annual Meeting with the opportunity to make a statement if they so desire and to be available to respond to appropriate questions.

Although not required by law to submit the appointment to a vote by shareholders, the Audit Committee and the Board believe it is appropriate, as a matter of policy, to request that the shareholders ratify the appointment of its independent registered public accounting firm for 2018.

If the appointment is not ratified, the adverse vote will be considered as an indication to the Audit Committee that it should consider selecting another independent registered public accounting firm for the following year. Even if the selection is ratified, the Audit Committee, in its discretion, may select a new independent registered public accounting firm at any time during the year if it believes that such a change would be in the Company's best interest.

The Board recommends that you vote FOR the ratification of the appointment of Baker Tilly Virchow Krause, LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018.

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BOARD INFORMATION

Composition of the Board of Directors

The Board of Directors currently has seven members. The Bylaws of the Company provide that there shall be seven directors, divided into three staggered classes. Directors are elected to three-year terms. The number of directors may be increased or decreased from time to time by amending the applicable provision of the Bylaws, but no decrease shall have the effect of shortening the term of an incumbent director.

Meetings

The Board of Directors held four meetings during 2017. All members of the Board of Directors attended at least 75% of the aggregate of the total number of meetings of the Board and the total number of meetings held by all committees of the Board on which they served. The Company's policy is that its directors should attend the annual meeting of shareholders. All Board members attended the annual meeting of the Company's shareholders held on May 9, 2017. In accordance with the NASDAQ rules, the Company's independent directors have periodic meetings at which only independent directors are present.

Director Independence

Each year, the Board reviews the relationships that each director has with the Company. Only those directors who the Board affirmatively determines have no relationship which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director, and who do not have any of the categorical relationships that preclude a determination of independence under the NASDAQ listing standards, are considered to be independent directors.

In accordance with the applicable NASDAQ rules, the Board has determined that the following directors qualify as independent directors: Tina Chang, Robert Feitler, Cory L. Nettles, and Frederick P. Stratton, Jr. The Board concluded that none of these directors possessed the categorical relationships set forth in the NASDAQ standards that preclude a determination of independence, and that none of them have any other relationship that the Board believes would interfere with the exercise of their independent judgment in carrying out the responsibilities of a director. The Audit Committee and the Corporate Governance and Compensation Committee are comprised solely of directors who have been determined to be independent. Because of their relationships with the Company, Messrs. Thomas W. Florsheim, Thomas W. Florsheim, Jr. and John Florsheim are not independent directors.

Board Leadership Structure and Role in Risk Oversight

The Company combines the positions of Chairman of the Board of Directors and Chief Executive Officer. The Company's management and Board of Directors currently believe that the Chief Executive Officer's direct involvement in the day-to-day operations of the Company makes him best positioned to lead Board discussions of the Company's short-term and long-term objectives and helps ensure proper oversight of the Company's risks. Additionally, the Company's Board structure provides oversight by its independent directors. The independent directors meet periodically without any members of management present. In addition, each of the Board's standing committees is chaired by an independent director and both the Audit Committee and the Corporate Governance and Compensation Committee are comprised solely of directors who are independent. The Board has not appointed an independent lead director; however, the Chairman of each of the above mentioned committees typically leads the non-management

sessions of that particular committee.

The Company's Board of Directors plays a role in the oversight of risks that could potentially affect the Company. The

Board's Audit Committee fulfills the formal responsibility of financial risk management as disclosed in its charter, which is available on the Company's website. The Audit Committee meets periodically with management to review the Company's major financial risk exposures and the steps management has taken to monitor and control such exposures.

The Corporate Governance and Compensation Committee is responsible for the evaluation of risk as it relates to compensation.

Shareholder Communications with the Board

Shareholders wishing to communicate with the Board of Directors or with a particular Board member should address communications to the Board or to a particular Board member, c/o Secretary, Weyco Group, Inc., 333 West Estabrook Boulevard, Glendale, Wisconsin 53212. All communications addressed to the Board or to

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a particular director or committee will be relayed to that addressee. From time to time, the Board may change the process through which shareholders communicate with the Board. Please refer to the Company's website at www.weycogroup.com for changes in this process.

Nomination of Director Candidates

The principal functions of the Corporate Governance and Compensation Committee are: (1) to assist the Board by identifying individuals qualified to become members of the Board and its Committees, and to recommend to the Board the director nominees for the next annual meeting of shareholders; (2) to recommend to the Board the corporate governance guidelines applicable to the Company, including changes to those guidelines as appropriate from time to time; (3) to lead the Board in its periodic reviews of the Board's performance; (4) to establish, subject to approval of the full Board, compensation arrangements for the Company's executive officers; (5) to administer the Company's equity incentive and other compensation plans, and approve the granting of equity awards to officers and other key employees of the Company and its subsidiaries; and (6) to communicate to shareholders regarding these policies and activities as required by the SEC and other regulatory bodies. The Corporate Governance and Compensation Committee Charter and the Guidelines and Criteria for Nomination of Director Candidates are available on the Company's website.

In carrying out its responsibilities regarding director nominations, the Corporate Governance and Compensation Committee has established the following Guidelines and Criteria for Nomination of Director Candidates:

The Committee will review each candidate's qualifications in light of the needs of the Board and the Company, considering the current mix of director attributes and other pertinent factors (specific qualities, skills and professional experience required will vary depending on the Company's specific needs at any point in time).

The Committee will consider the diversity of the existing Board, so that the Board maintains a body of directors from diverse professional and personal backgrounds.

There will be no differences in the manner in which the Committee evaluates candidates recommended by shareholders and candidates identified from other sources.

Any nominee should be an individual of the highest character and integrity and have an inquiring mind, vision and the ability to work well with others.

Any nominee should be free of any conflict of interest which would violate any applicable law or regulation or interfere with the proper performance of the responsibilities of a director.

Any nominee should possess substantial and significant experience which would be of value to the Company in the performance of the duties of a director.

Any nominee should have sufficient time available to devote to the affairs of Weyco Group in order to carry out the responsibilities of a director.

To recommend a candidate, shareholders should write to the Corporate Governance and Compensation Committee, Weyco Group, Inc., 333 W. Estabrook Boulevard, Glendale, WI 53212, via certified mail. The written recommendation should include the candidate's name and address, a brief biographical description and statement of qualifications of the candidate and the candidate's signed consent to be named in the Proxy Statement and to serve as a director if elected.

To be considered by the Committee for nomination and inclusion in the Company's Proxy Statement, the Committee must receive shareholder recommendations for directors no later than December 2nd of the year prior to the Annual Meeting of Shareholders.

From time to time, the Board may change the process through which shareholders may recommend director candidates to the Corporate Governance and Compensation Committee. The Company has not received any shareholder recommendations for director candidates with regard to the election of directors covered by this Proxy

Statement or otherwise.

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Directors of the Company who are not also employees of the Company or subsidiaries receive a quarterly cash retainer. The quarterly cash retainer was \$5,600 during 2017. Non-employee directors are also eligible to receive equity awards. In 2017, each non-employee director received 1,000 shares of restricted stock and options to purchase 3,500 shares of common stock under the Weyco Group, Inc. 2017 Incentive Plan. The restricted stock awards vest ratably over four years. The stock option awards vest ratably over five years. The following table shows director compensation for the non-employee directors for 2017.

Name	Fees Earned or Paid in Cash (\$)	Restricted Stock Awards (\$) ⁽¹⁾	Stock Option Awards (\$) ⁽²⁾	Total (\$)
Thomas W. Florsheim	\$ 22,400	\$ 27,940	\$ 14,175	\$ 64,515
Tina Chang	\$ 22,400	\$ 27,940	\$ 14,175	\$ 64,515
Robert Feitler	\$ 22,400	\$ 27,940	\$ 14,175	\$ 64,515
Cory L. Nettles	\$ 22,400	\$ 27,940	\$ 14,175	\$ 64,515
Frederick P. Stratton, Jr.	\$ 22,400	\$ 27,940	\$ 14,175	\$ 64,515

Notes:

(1) This amount represents the grant date fair value (which was calculated to be \$27.94 per share) of the restricted stock granted on August 25, 2017, computed in accordance with Accounting Standards Codification Topic 718 (ASC 718). See Note 17 of the Notes to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

(2) This amount represents the grant date fair value (which was calculated to be \$4.05 per option) of the stock option awards granted on August 25, 2017, computed in accordance with ASC 718 as calculated under the Black-Scholes option pricing model as described in Note 17 to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

On December 28, 2000, Chairman Emeritus of the Board, Thomas W. Florsheim, entered into a consulting agreement with the Company under which he agreed to act as advisor to the Company in connection with the Company's acquisition and sale of products and materials. In accordance with this agreement, Thomas W. Florsheim was paid \$14,400 in 2017. This amount is not reflected in the Director Compensation table immediately above.

Committees

The Board of Directors has three standing committees: an executive committee (the Executive Committee), a corporate governance and compensation committee (the Corporate Governance and Compensation Committee) and an audit committee (the Audit Committee).

Executive Committee

The Executive Committee is empowered to exercise the authority of the Board of Directors in the management of the business and affairs of the Company between meetings of the Board, except for declaring dividends, filling vacancies in the Board of Directors or committees thereof, amending the Articles of Incorporation, adopting, amending or repealing Bylaws and certain other matters as provided in the Bylaws. Robert Feitler is the Chairman of the Executive

Committee and Tina Chang, Thomas W. Florsheim, Cory L. Nettles and Frederick P. Stratton, Jr. are members. No meetings of the Executive Committee were held in 2017.

Corporate Governance and Compensation Committee

The Company is committed to conducting its business with the highest standards of business ethics and in accordance with all applicable laws, rules and regulations, including the rules of the SEC and of the NASDAQ on which its common stock is traded. In addition to the NASDAQ rules and applicable governmental laws and regulations, the framework for the Company's corporate governance is provided by: (a) the Company's Articles of Incorporation and Bylaws; (b) the charters of its board committees; and (c) the Company's Code of Business Ethics.

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The Corporate Governance and Compensation Committee is responsible for various matters related to corporate and board governance including, among others, director nominations. See Nomination of Director Candidates above for additional information regarding the committee's responsibilities.

The Corporate Governance and Compensation Committee also establishes compensation arrangements for senior management and administers the granting of stock-based awards to officers and other key employees of the Company and its subsidiaries. The Board of Directors has determined that each of the members of the Corporate Governance and Compensation Committee (Robert Feitler, Tina Chang, Cory L. Nettles and Frederick P. Stratton, Jr.) is independent, as defined in the current listing standards of the NASDAQ and the SEC rules relating to such committees. Three meetings of the Corporate Governance and Compensation Committee were held in 2017. The charter of the Corporate Governance and Compensation Committee is available on the Company's website.

Corporate Governance and Compensation Committee Interlocks and Insider Participation

None of the members of the Board of Directors who served on the Corporate Governance and Compensation Committee during 2017 was an officer or employee of the Company. No executive officer serves, or in the past has served, as a member of the board of directors or compensation committee (or other board committee performing equivalent functions) of any other entity that has any of its executive officers serving as a member of the Company's Board of Directors or Corporate Governance and Compensation Committee.

Code of Business Ethics

The Company's Code of Business Ethics sets forth ethical obligations for all employees, officers and directors, including those that apply specifically to directors and executive officers, such as accounting and financial reporting matters. Any waiver of the Code of Business Ethics requires approval of the Board of Directors or of a committee of the Board. The Company's Code of Business Ethics is available on the Company's website. If any substantive amendment is made to the Code, the nature of the amendment will be disclosed on the Company's website or in a current report on Form 8-K. In addition, if a waiver from the Code is granted to an executive officer or director, the nature of the waiver will be disclosed in a current report on Form 8-K.

Audit Committee

The Audit Committee of the Board of Directors is responsible for providing independent oversight of the Company's financial statements and the financial reporting process, the systems of internal accounting and financial controls, and the annual independent audit of the Company's financial statements. The Board of Directors adopted and approved a formal written charter for the Audit Committee in 2000 and amended that charter in March 2004. A copy of the charter of the Audit Committee is available on the Company's website (www.weycogroup.com). The Board of Directors has determined that each of the members of the Audit Committee (Frederick P. Stratton, Jr., Tina Chang, Robert Feitler, and Cory L. Nettles) is independent, as defined in the current listing standards of the NASDAQ and the SEC rules relating to audit committees. This means that, except in their roles as members of the Board of Directors and its committees, they are not affiliates of the Company, they receive no consulting, advisory or other compensatory fees directly or indirectly from the Company, they have no other relationships with the Company that may interfere with the exercise of their independence from management and the Company, and they have not participated in the preparation of the financial statements of the Company or any of its current subsidiaries at any time during the past three years. In addition, the Board of Directors has determined that each Audit Committee member satisfies the financial literacy requirements of NASDAQ and that Robert Feitler and Frederick P. Stratton, Jr. qualify as audit committee financial experts within the meaning of applicable rules of the SEC.

Management has primary responsibility for the financial statements and the reporting process, including the systems of internal controls. In fulfilling its oversight responsibilities, the Committee reviewed the Company's audited financial statements with management, including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the financial statements. The Committee also discussed and reviewed with the independent registered public accounting firm all communications required under generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (PCAOB), including PCAOB Auditing Standard No. 1301, Communications with Audit Committees. In addition, the independent registered public accounting firm provided to the Audit Committee the written disclosures required by PCAOB Ethics and Independence

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Rule 3526, Communication with Audit Committees Concerning Independence. The Committee discussed with the independent registered public accounting firm their independence from management and the Company and considered the compatibility of non-audit services with the independent registered public accounting firm's independence.

The Committee discussed with the Company's independent registered public accounting firm the overall scope and plan for their audit. The Committee meets with the independent registered public accounting firm, with and without management present, to discuss the results of their examination, their evaluation of the Company's internal controls, and the overall quality of the Company's financial reporting. The Committee held four meetings during 2017.

Pre-Approval Policy

Consistent with the rules of the SEC regarding the independent registered public accounting firm's independence, the Audit Committee has responsibility for recommending appointment of, setting compensation for, and overseeing the work of the independent registered public accounting firm. In recognition of this responsibility, the following provision is included in the Audit Committee's charter: The Audit Committee shall approve in advance the audit and permitted non-audit services to be provided by, and the fees to be paid to, the independent auditor, subject to the de minimis exceptions to pre-approval permitted by the rules of the SEC and NASDAQ for non-audit services. No fees were paid to the independent registered public accounting firm pursuant to the de minimis exception to the foregoing pre-approval policy.

Report of Audit Committee

In connection with its function to oversee and monitor the financial reporting process of the Company, the Audit Committee has done the following (among other things):

reviewed and discussed with management the Company's audited financial statements as of and for the fiscal year ended December 31, 2017;

discussed with Baker Tilly Virchow Krause, LLP, the independent registered public accounting firm for the Company, the matters required to be discussed by PCAOB Auditing Standard No. 1301, Communications with Audit Committees;

received and reviewed the written disclosures and the letter from Baker Tilly Virchow Krause, LLP required by applicable requirements of the PCAOB regarding the independent registered public accounting firm's communications with the Audit Committee concerning independence, and have discussed with them their independence; and concluded that Baker Tilly Virchow Krause LLP's provision of audit and non-audit services to the Company is compatible with their independence.

Based on the foregoing, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Frederick P. Stratton, Jr., Chairman

Tina Chang

Robert Feitler

Cory L. Nettles

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The Audit Committee also reviewed the fees and scope of services provided to the Company by its independent registered public accounting firm for the years ended December 31, 2017, and 2016. Fees billed to the Company by Baker Tilly Virchow Krause, LLP for the years ended December 31, 2017 and 2016, are reflected in the following table.

	2017	2016
Audit Fees ^(a)	\$ 267,321	\$ 258,239
Audit-Related Fees ^(b)	24,300	20,000
Tax Fees		
All Other Fees		
Total	\$ 291,621	\$ 278,239

Audit fees consisted of fees for professional services for the audit of the Company's financial statements, review of financial statements included in the Company's Form 10-Q filings and services that are normally provided in connection with statutory or regulatory filings or engagements. These fees also included the audit of the Company's internal controls in accordance with Section 404 of the Sarbanes Oxley Act of 2002.

Audit-related fees consisted of fees for ERISA employee benefit plan audits and fees associated with the Company's Form S-8 filing.

There were no other fees billed by Baker Tilly Virchow Krause, LLP for services rendered to the Company, other than the services described above, in 2017 and 2016, respectively.

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COMPENSATION DISCUSSION AND ANALYSIS AND EXECUTIVE COMPENSATION

Report of Corporate Governance and Compensation Committee on Executive Compensation

In connection with its function to assist the Board of Directors in fulfilling its responsibilities to assure that the executive officers of the Company are compensated in a manner consistent with the compensation strategy of the Company, internal equity considerations, competitive practice, and the requirements of applicable tax and regulatory bodies, the Corporate Governance and Compensation Committee has (among other things) reviewed and discussed the Compensation Discussion and Analysis with the Company's management. Based on that review and discussion, the Corporate Governance and Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be incorporated by reference in the Company's Annual Report on Form 10-K and included in this Proxy Statement.

Robert Feitler, Chairman
Tina Chang
Cory L. Nettles
Frederick P. Stratton, Jr.

Compensation Discussion and Analysis

The Corporate Governance and Compensation Committee (the "Committee") establishes compensation arrangements for senior management and administers the granting of stock-based awards to officers and other key employees of the Company. The Committee is composed entirely of independent, non-employee members of the Board of Directors and has the authority to utilize consultants and advisors as it may deem appropriate. The Company provides appropriate funding, as determined by the Committee, for the payment of compensation to the compensation consultant(s) employed by the Committee. The Committee reports to the Board of Directors on its actions and recommendations and periodically meets in executive session without members of management or management directors present.

The expertise and knowledge of each executive officer is important to the success of the Company. Although the substantial stock ownership by the Florsheim family gives them additional incentives to help the Company succeed, the Company believes that a fair and competitive executive compensation program is essential to attract and retain other key executives and is in the Company's long-term best interests. A key objective of the Company's executive compensation program is to provide a fair and competitive compensation package to each of its executive officers without encouraging unnecessary risk-taking. The Committee may, in its sole discretion, retain or obtain the advice of compensation consultants, legal counsel or other advisers as it deems appropriate in connection with determining the compensation of its executive officers. Historically, outside consultants have been used sparingly or not at all. In addition, the Committee considers the results of advisory say-on-pay shareholder votes when making compensation decisions. At the 2017 annual meeting, when the latest advisory say-on-pay vote was held, the Company's shareholders voted to approve, by a significant margin, the compensation of the Company's executive officers. The Committee considered the result of this vote as support for its executive compensation system. The Company currently holds an advisory say-on-pay vote every three years. Accordingly, the next vote will occur at the 2020 annual meeting.

The primary elements of the Company's compensation program are: (1) an annual base salary; (2) an annual performance-based cash bonus; (3) discretionary long-term stock-based awards, subject to time-based vesting requirements; and (4) pension benefits. The combination of these compensation elements is designed to provide executives competitive compensation that maintains a balance between cash and stock compensation tied to the performance of the Company and long-term shareholder value. To reinforce the importance of balancing long-term and short-term perspectives, the Company's executives are provided with both (1) annual incentives, of which a portion is at-risk based on achievement of the Company's annual financial goals and objectives and (2) time-based long-term incentives which are intended to align the interests of executives with the interests of shareholders and encourage officer retention.

Base salaries are set at levels that are competitive with similar positions at other comparable companies and historically have increased modestly year-over-year. Larger increases or decreases in an executive's annual base salary would be considered if functional responsibilities changed substantially.

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Cash bonuses are awarded pursuant to the 2017 Incentive Plan, which is qualified under section 162(m) of the Code.

The annual cash bonus is principally designed to reward the achievement of Company-wide financial goals established by the Committee. The Company has historically set financial goals based on the results achieved in the prior year.

For the years 2017, 2016 and 2015, the potential for an annual cash bonus for Mr. Thomas Florsheim, Jr., Mr. John Florsheim, and Mr. Wittkowske was based solely on the achievement of Company-wide financial goals set by the Committee. In each of these years, a bonus was to be paid only upon the Company achieving an increase in net earnings over the previous year. For 2017, a target bonus equal to 45%, 45% and 40% of the annual base salary for Mr. Thomas Florsheim Jr., Mr. John Florsheim and Mr. Wittkowske, respectively, would have been paid had 2017 net earnings increased between 4% and 6% over net earnings in 2016, excluding all non-recurring adjustments. The target bonus was to be pro-rated for increases in net earnings between 0% and 4%. The aforementioned executives would have been eligible for a stretch bonus equal to 150% of the target bonus had 2017 net earnings increased 8%. The stretch bonus was to be pro-rated for earnings increases between 6% and 8%. See the table titled "Grants of Plan-Based Awards For 2017" for the estimated possible payouts for the non-equity incentive plan awards for 2017. The Company's net earnings for 2017 were up 4% as compared to the prior year's net earnings (excluding all non-recurring adjustments) and, accordingly, Mr. Thomas Florsheim, Jr., Mr. John Florsheim, and Mr. Wittkowske earned 100% of their target bonuses in 2017.

For 2016, a target bonus equal to 45%, 45% and 40% of the annual base salary for Mr. Thomas Florsheim Jr., Mr. John Florsheim and Mr. Wittkowske, respectively, would have been paid had 2016 net earnings increased between 4% and 6% over net earnings in 2015, excluding all non-recurring adjustments. The target bonus was to be pro-rated for increases in net earnings between 0% and 4%. The aforementioned executives would have been eligible for a stretch bonus equal to 150% of the target bonus had 2016 net earnings increased 8%. The stretch bonus was to be pro-rated for earnings increases between 6% and 8%. The Company's net earnings in 2016 decreased 20% as compared to 2015's net earnings (excluding all non-recurring adjustments) and, accordingly, Mr. Thomas Florsheim, Jr., Mr. John Florsheim, and Mr. Wittkowske did not earn a cash bonus in 2016.

For 2015, a target bonus equal to 45%, 45% and 40% of the annual base salary for Mr. Thomas Florsheim Jr., Mr. John Florsheim and Mr. Wittkowske, respectively, would have been paid had 2015 net earnings increased between 6% and 9% over net earnings in 2014, excluding all non-recurring adjustments. The target bonus was to be pro-rated for increases in net earnings between 0% and 6%. The aforementioned executives would have been eligible for a stretch bonus equal to 150% of the target bonus had 2015 net earnings increased 12%. The stretch bonus was to be pro-rated for earnings increases between 9% and 12%. The Company's net earnings in 2015 decreased 7.50% as compared to 2014's net earnings (excluding all non-recurring adjustments) and, accordingly, Mr. Thomas Florsheim, Jr., Mr. John Florsheim, and Mr. Wittkowske did not earn a bonus in 2015.

The annual cash bonus for Mr. Flannery was based primarily upon the achievement of a pre-determined level of gross margin dollars for his functional division. For 2017, a target bonus equal to 30% of Mr. Flannery's annual base salary would have been paid had 2017 gross margin dollars for his functional division increased between 5% and 7.5% over the prior year gross margin level. A bonus equal to 25% of Mr. Flannery's target bonus would have been paid had 2017 gross margin dollars for his functional division been between 98.75% and 100% of the prior year gross margin level, and the bonus was to be pro-rated for increases between 0% and 5% over 2016 gross margin dollars. Mr. Flannery was also eligible for a stretch bonus equal to 150% of his target bonus had 2017 gross margin dollars for his functional division increased 10% over the prior year gross margin level. The stretch bonus was to be pro-rated for increases between 7.5% and 10%. 2017 gross margin dollars for Mr. Flannery's functional division were up approximately 2% over the 2016 gross margin level and, accordingly, Mr. Flannery earned approximately 59% of his target bonus in 2017.

For 2016, a target bonus equal to 30% of Mr. Flannery's annual base salary would have been paid had 2016 gross margin dollars for his functional division increased between 5% and 7.5% over the prior year gross margin level. A bonus equal to 33% of Mr. Flannery's target bonus would have been paid had 2016 gross margin dollars for his functional division been between 97% and 100% of the prior year gross margin level,

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and the bonus was to be pro-rated for increases between 0% and 5% over 2015 gross margin dollars. Mr. Flannery was also eligible for a stretch bonus equal to 150% of his target bonus had 2016 gross margin dollars for his functional division increased 10% over the prior year gross margin level. The stretch bonus was to be pro-rated for increases between 7.5% and 10%. 2016 gross margin dollars for Mr. Flannery's functional division were 98% of the 2015 gross margin level and, accordingly, Mr. Flannery earned 33% of his target bonus in 2016.

The annual cash bonus for Mr. Schiff was based primarily upon the achievement of a pre-determined level of gross margin dollars for his functional division. For 2017, a target bonus equal to 30% of Mr. Schiff's annual base salary would have been paid had 2017 gross margin dollars for his functional division increased between 6% and 9% over the prior year gross margin level. The bonus was to be pro-rated for increases between 0% and 6% over 2016 gross margin dollars. Mr. Schiff was also eligible for a stretch bonus equal to 150% of his target bonus had 2017 gross margin dollars for his functional division increased 12% over the prior year gross margin level. The stretch bonus was to be pro-rated for increases between 9% and 12%. 2017 gross margin dollars for Mr. Schiff's functional division were up approximately 8% over the prior year gross margin level and, accordingly, Mr. Schiff earned 100% of his target bonus in 2017.

For 2016, a target bonus equal to 30% of Mr. Schiff's annual base salary would have been paid had 2016 gross margin dollars for his functional division increased between 6% and 9% over the prior year gross margin level. A bonus equal to 25% of Mr. Schiff's target bonus would have been paid had 2016 gross margin dollars for his functional division been between 98% and 100% of the prior year gross margin level, and the bonus was to be pro-rated for increases between 0% and 6% over 2015 gross margin dollars. Mr. Schiff was also eligible for a stretch bonus equal to 150% of his target bonus had 2016 gross margin dollars for his functional division increased 12% over the prior year gross margin level. The stretch bonus was to be pro-rated for increases between 9% and 12%. 2016 gross margin dollars for Mr. Schiff's functional division were 98% of the 2015 gross margin level and, accordingly, Mr. Schiff earned 25% of his target bonus in 2016.

See the table titled "Summary Compensation Table" below for the non-equity incentive plan compensation payouts in 2017, 2016 and 2015.

The Committee believes that long-term stock-based awards provide performance incentives that encourage long-term growth in value for public shareholders. Accordingly, discretionary long-term stock-based awards are also an integral part of the Company's executive compensation program (see "Long-Term Incentive Plan Award Policy" below).

The Company has no formal policy for allocating executive compensation between cash and non-cash or between annual and long-term compensation. Historically, the long-term component of the Company's executive compensation has been non-cash and has been approximately 20-40% of total compensation, and the Company expects that approximate level to continue going forward.

Each year, management proposes base salaries, cash bonuses and long-term stock based awards for all executive officers, which they provide to the Committee. The Committee reviews each specific element of compensation for each of the executive officers. Similarly, each year, the Company's management proposes Company-wide financial goals for the determination of annual cash bonuses. Management presents economic, industry and/or Company specific rationales for the proposed financial goals. The Committee reviews and discusses the information with management, and makes the final determination of the Company-wide financial goals for the period.

On January 1, 2017, the Company renewed its employment contracts with Thomas W. Florsheim, Jr. and John W. Florsheim. See further details of these contracts in the "Employment Contracts and Potential Payments Upon Termination or Change of Control" section below.

Long-Term Incentive Plan Award Policy

The Company believes that participation in a long-term incentive program encourages a perspective of ownership by providing an equity stake in the Company. The Company also believes that participation in a long-term incentive program should increase with higher levels of responsibility, as individuals in leadership roles have the greatest influence on the Company's strategic direction and results over time. Prior to 2014, the Company granted restricted stock and/or stock option awards each year on or about December 1. In 2014, the

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Company began granting restricted stock and/or stock option awards each year on or about August 25. Typically, the Company grants a combination of stock options and/or restricted stock awards to executive officers, non-officer key employees, other salaried employees, and directors of the Company.

Beginning in 2017, equity awards were granted under the Weyco Group, Inc. 2017 Incentive Plan. Under the 2017 Incentive Plan, stock options and restricted stock were awarded to the Company's named executive officers. On the same date, a combination of stock options and shares of restricted stock were awarded to directors, non-executive officers and non-officer key employees, and stock options were awarded to other salaried employees. Under the 2017 Incentive Plan, the exercise price of stock options and restricted stock awards were valued at fair market value based on the Company's closing stock price on the date of grant. Stock options granted in 2017 vest ratably over five years beginning on the first anniversary of the grant date, and expire 10 years from the grant date. Restricted stock awards granted in 2017 vest ratably over four years beginning on the first anniversary of the grant date.

From 2014 to 2016, equity awards were granted under the Weyco Group, Inc. 2014 Incentive Plan. From 2011 to 2013, equity awards were granted under the Weyco Group, Inc. 2011 Incentive Plan. Under the 2014 and 2011 Incentive Plans, stock options vest ratably over four years beginning on the first anniversary of the grant date, and expire six years from the grant date; restricted stock awards vest ratably over four years beginning on the first anniversary of the grant date.

Company insiders, as defined by the Company, are restricted from buying or selling their shares during four black-out periods surrounding each quarter end.

Risk Management and Compensation

The Company has designed its compensation programs for executive officers and all other employees to not encourage or promote excessive risk-taking. Additionally, the Company's compensation packages for senior management, executive officers and other key employees include long-term compensation awards which aim to reward performance over the longer term. Therefore, the Company believes that the risks, if any, arising from its compensation policies are not reasonably likely to have a material adverse effect on the Company.

Pay Ratio

The ratio of annual total compensation of the Company's CEO to the median of the annual total compensation of all Company employees was 52:1 in fiscal year 2017. The annual total compensation of the CEO was \$1,878,756 and the median of the annual total compensation of all employees excluding the CEO was \$35,940 in fiscal 2017.

To determine the median compensated employee, the Company reviewed its worldwide employee population, consisting of 626 employees (341 U.S. and 285 non-U.S. employees), and examined the 2017 total compensation for all employees, excluding the CEO, who were employed by the Company as of December 31, 2017. The Company applied the de minimis exemption to exclude all non-U.S. employees in certain jurisdictions that were not representative of the Company's worldwide employee base across various job levels, which resulted in the exclusion of 3 employees in South Africa and 17 employees in Italy. The Company's median compensated employee calculation included all permanent employees, whether full-time or part-time, consisting of 341 U.S. employees and 265 non-U.S. employees (an aggregate of 97 percent of total employees), and excluded 20 non-U.S. employees (an aggregate of 3 percent of total employees) from the calculation.

To calculate the annual total compensation of the median compensated employee, the Company used the same methodology as set forth in the 2017 Summary Compensation Table in this proxy statement, except for the change in

pension value. The change in pension value was excluded from the calculation of annual total compensation of the median employee, but was included in the CEO's annual total compensation. The Company did not make any assumptions, adjustments, or estimates with respect to total compensation. The Company believes the use of annual total compensation for all employees is a consistently applied compensation measure as it includes all key elements of employee pay (base salary, equity compensation, and non-equity incentive plan compensation) distributed widely amongst its employees.

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Summary Compensation Table

The following table sets forth total compensation of the Company's named executive officers for the years ended December 31, 2017, 2016 and 2015.

Notes:

(1) This amount represents the grant date fair value of the stock option awards granted on August 25, 2017, using the fair value of \$4.05 per option computed in accordance with ASC 718, as calculated under the Black-Scholes option pricing model as described in Note 17 to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

(2) This amount represents the grant date fair value of the stock option awards granted on August 25, 2016, using the fair value of \$3.05 per option computed in accordance with ASC 718, as calculated under the Black-Scholes option pricing model as described in Note 17 to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

(3) This amount represents the grant date fair value of the stock option awards granted on August 25, 2015, using the fair value of \$3.30 per option computed in accordance with ASC 718, as calculated under the Black-Scholes option pricing model as described in Note 17 to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

(4) This amount represents the grant date fair value (\$27.94 per share) of the restricted stock granted on August 25, 2017, computed in accordance with ASC 718. See Note 17 of the Notes to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

(5) This amount represents the grant date fair value (\$25.51 per share) of the restricted stock granted on August 25, 2016, computed in accordance with ASC 718. See Note 17 of the Notes to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.

(6) These amounts reflect cash awards related to the level of achievement of Company-wide financial goals in 2017, 2016 and 2015, established by the Committee. In 2016 and 2015, the Company-wide financial goals were not met, therefore, no cash bonuses were awarded. A more detailed description of the non-equity incentive plan awards is provided under Compensation Discussion and Analysis. The amounts in 2017 were paid after the Company's fiscal year end (December 31). For the estimated possible payouts under the non-equity incentive plan awards in 2017, see the Grants of Plan-Based Awards For 2017 table below.

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These amounts represent the cash awards earned by Mr. Flannery in accordance with his non-equity incentive plan. A more detailed description of the non-equity incentive plan awards is provided under Compensation Discussion (7) and Analysis. The amount in 2017 and 2016 were paid after the respective fiscal year ends (December 31). For the estimated possible payouts under the non-equity incentive plan awards in 2017, see the Grants of Plan-Based Awards For 2017 table below.

These amounts represent the cash awards earned by Mr. Schiff in accordance with his non-equity incentive plan. A more detailed description of the non-equity incentive plan awards is provided under Compensation Discussion and (8) Analysis. The amounts in 2017 and 2016 were paid after the respectively fiscal year ends (December 31). For the estimated possible payouts under the non-equity incentive plan awards in 2017, see the Grants of Plan-Based Awards For 2017 table below.

(9) The change in pension value represents the aggregate change in the value of the benefits earned under all of the Company's defined benefit plans. See Pension Benefits below for a more in-depth discussion of the plans.

In 2015, the change in pension value was negative for these executive officers due to an increase in the discount rate that was used to determine the funded status of the plan. Specifically, the change in pension value was (10) (\$121,389) for Thomas W. Florsheim, Jr., (\$18,960) for John W. Florsheim, and (\$24,529) for John F. Wittkowske.

(11) All other compensation relates to the use of an automobile, life insurance premiums, 401(K) match contributions and personal services.

(12) All other compensation relates to the use of an automobile, life insurance premiums and 401(K) match contributions.

(13) All other compensation relates to life insurance premiums and 401(K) match contributions.

(14) Mr. Flannery and Mr. Schiff became executive officers in 2016. Therefore, compensation data for 2015 is not being reported.

Grants of Plan-Based Awards for 2017

Notes:

These awards were authorized by the Committee and relate to the achievement of Company-wide financial goals (1) established by the Committee. A more detailed description of these awards is provided under Compensation Discussion and Analysis.

(2) The amount shown in the target column is the amount that would have been earned for 2017 had net earnings increased between 4% and 6% over net earnings in 2016.

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- (3) The amount shown in the maximum column is the amount that would have been earned for 2017 had net earnings increased 8% or more over net earnings in 2016.
- (4) These awards were authorized by the Committee and are based upon the achievement of predetermined levels of gross margin dollars for Mr. Flannery's and Mr. Schiff's respective functional divisions.
The amount shown in the target column is the amount that would have been earned for 2017 had gross margin dollars for Mr. Flannery's functional division increased between 5% and 7.5% over the prior year gross margin level.
- (5) The amount shown in the maximum column is the amount that would have been earned for 2017 had gross margin dollars for Mr. Flannery's functional division increased 10% over the prior year gross margin level.
- (6) The amount shown in the target column is the amount that would have been earned for 2017 had gross margin dollars for Mr. Schiff's functional division increased between 6% and 9% over the prior year gross margin level.
- (7) The amount shown in the maximum column is the amount that would have been earned for 2017 had gross margin dollars for Mr. Schiff's functional division increased 12% over the prior year gross margin level.
- (8) The named executive officers were granted stock options on August 25, 2017. The options were granted with an exercise price of \$27.94 per option, the fair market value of the Company's stock, which, under the 2017 Incentive Plan, is the closing stock price on the grant date. The options vest ratably over ten years beginning on the first anniversary of the grant date.
- (9) This amount represents the grant date fair value (which was calculated to be \$4.05 per option) of the stock option awards granted on August 25, 2017, computed in accordance with ASC 718 as calculated under the Black-Scholes option pricing model as described in Note 17 to the Consolidated Financial Statements in the Company's 2017 Annual Report on Form 10-K.
- (10) This amount represents the grant date fair value of the shares of restricted stock granted on August 25, 2017 using the grant date fair value of the Company's stock (\$27.94 per share) on the date of grant.
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Outstanding Equity Awards at December 31, 2017

Notes:

- (1) These option awards were granted on the respective grant dates and vest ratably over four years beginning on the first anniversary date thereof.
- (2) These option awards were granted on the respective grant dates and vest ratably over five years beginning on the first anniversary date thereof.
- (3) The stock awards were granted on the respective grant date and vest ratably over four years on the respective anniversary dates.
- (4) Amounts are calculated using the market value of the Company's stock on December 31, 2017 of \$29.72 multiplied by the number of non-vested shares outstanding.

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Option Exercises and Stock Vested in 2017

The following table provides information related to stock options exercised by and restricted stock vested to the named executive officers during 2017.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired Upon Exercise (#)	Value Realized Upon Exercise (\$) ⁽¹⁾	Number of Shares Acquired Upon Vesting (#)	Value Realized Upon Vesting (\$) ⁽²⁾
Thomas W. Florsheim, Jr.	32,500	\$ 123,175		
John W. Florsheim	32,500	\$ 123,175		