WESTAMERICA BANCORPORATION Form 10-K February 28, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-K

(Mark one)

þANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2011

or

otransition report pursuant to section 13 or 15(d) of the securities exchange act of 1934

For the transition period from \_\_\_\_\_\_to\_\_\_\_\_

Commission File Number: 001-9383
WESTAMERICA BANCORPORATION
(Exact name of the registrant as specified in its charter)

CALIFORNIA

(State or Other Jurisdiction of Incorporation or Organization)

94-2156203 (I.R.S. Employer Identification Number)

1108 FIFTH AVENUE, SAN RAFAEL, CALIFORNIA 94901 (Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: (707) 863-6000

Securities registered pursuant to Section 12(b) of the Act:

Title of class:
Common Stock, no par value

Name of each exchange on which registered: The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES b NO o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES o NO b

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES b NO o

Indicate by check mark if whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) YES b NO o

Indicate by check mark if disclosure of delinquent filers pursuant to item 405 of Regulation S-K (section 229.405) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO b

The aggregate market value of the Common Stock held by non-affiliates of the registrant as of June 30, 2011 as reported on the NASDAQ Global Select Market, was \$1,348,878,201.44. Shares of Common Stock held by each executive officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

Number of shares outstanding of each of the registrant's classes of common stock, as of the close of business on February 16, 2012 28,083,480 Shares

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement relating to registrant's Annual Meeting of Shareholders, to be held on April 26, 2012, are incorporated by reference in Items 10, 11, 12, 13 and 14 of Part III to the extent described therein.

# TABLE OF CONTENTS

PAR'	ГI	Page
Item		
1	Business	<u>2</u>
<u>Item</u>	<u>2 40111400</u>	_
<u>1A</u>	Risk Factors	<u>10</u>
Item		
<u>1B</u>	Unresolved Staff Comments	<u>14</u>
Item		_
<u>2</u>	<u>Properties</u>	<u>15</u>
<u>Item</u>		
3	Legal Proceedings	<u>15</u>
Item		
<u>4</u>	Mine Safety Disclosures	<u>15</u>
_		_
PAR	ΓΙΙ	
Item	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of	
<u>5</u>	Equity Securities	<u>15</u>
Item		
6	Selected Financial Data	<u> 19</u>
<u>Item</u>		
7	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>20</u>
<u>Item</u>		
<u>7A</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>43</u>
Item		
8	Financial Statements and Supplementary Data	<u>44</u>
Item	**	
9	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	<u>90</u>
Item		
9A	Controls and Procedures	<u>90</u>
<u>Item</u>		
<u>9B</u>	Other Information	<u>90</u>
PAR	ΓΙΙΙ	
<u>Item</u>		
<u>10</u>	Directors, Executive Officers and Corporate Governance	<u>91</u>
<u>Item</u>	•	
<u>11</u>	Executive Compensation	<u>91</u>
<u>Item</u>	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder	
<u>12</u>	<u>Matters</u>	<u>92</u>
<u>Item</u>		
<u>13</u>	Certain Relationships, Related Transactions and Director Independence	<u>92</u>
Item	•	
14	Principal Accountant Fees and Services	<u>92</u>
PAR	ΓΙV	
	Exhibits, Financial Statement Schedules	<u>92</u>

<u>Item</u> <u>15</u>	
<u>Signatures</u>	<u>93</u>
Exhibit Index	<u>94</u>
- 1 -	

#### FORWARD-LOOKING STATEMENTS

This report on Form 10-K contains forward-looking statements about Westamerica Bancorporation for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "targeted", "projected", "continue", "remain", "will", "should", "may" and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. These factors include but are not limited to (1) the length and severity of current and potential future difficulties in the global, national and California economies and the effects of government efforts to address those difficulties; (2) liquidity levels in capital markets; (3) fluctuations in asset prices including, but not limited to stocks, bonds, real estate, and commodities; (4) the effect of acquisitions and integration of acquired businesses; (5) economic uncertainty created by terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the national and regional economies; (6) changes in the interest rate environment; (7) changes in the regulatory environment; (8) competitive pressure in the banking industry; (9) operational risks including data processing system failures or fraud; (10) volatility of interest rate sensitive loans, deposits and investments; (11) asset/liability management risks and liquidity risks; (12) the effect of natural disasters, including earthquakes, fire, flood, drought, and other disasters, on the uninsured value of loan collateral, the financial condition of debtors and issuers of investment securities, the economic conditions affecting the Company's market place, and commodities and asset values, and (13) changes in the securities markets. The Company undertakes no obligation to update any forward-looking statements in this report. See also "Risk Factors" in Item 1A and other risk factors discussed elsewhere in this Report.

#### PART I

#### ITEM 1. BUSINESS

Westamerica Bancorporation (the "Company") is a bank holding company registered under the Bank Holding Company Act of 1956, as amended ("BHCA"). Its legal headquarters are located at 1108 Fifth Avenue, San Rafael, California 94901. Principal administrative offices are located at 4550 Mangels Boulevard, Fairfield, California 94534 and its telephone number is (707) 863-6000. The Company provides a full range of banking services to individual and corporate customers in Northern and Central California through its subsidiary bank, Westamerica Bank ("WAB" or the "Bank"). The principal communities served are located in Northern and Central California, from Mendocino, Lake and Nevada Counties in the north to Kern County in the south. The Company's strategic focus is on the banking needs of small businesses. In addition, the Bank owns 100% of the capital stock of Community Banker Services Corporation ("CBSC"), a company engaged in providing the Company and its subsidiaries with data processing services and other support functions.

The Company was incorporated under the laws of the State of California in 1972 as "Independent Bankshares Corporation" pursuant to a plan of reorganization among three previously unaffiliated Northern California banks. The Company operated as a multi-bank holding company until mid-1983, at which time the then six subsidiary banks were merged into a single bank named Westamerica Bank and the name of the holding company was changed to Westamerica Bancorporation.

The Company acquired five banks within its immediate market area during the early to mid 1990's. In April 1997, the Company acquired ValliCorp Holdings, Inc., parent company of ValliWide Bank, the largest independent bank holding company headquartered in Central California. Under the terms of all of the merger agreements, the Company issued shares of its common stock in exchange for all of the outstanding shares of the acquired institutions. The subsidiary banks acquired were merged with and into WAB. These six aforementioned business combinations were accounted for as poolings-of-interests.

- 2 -

In August, 2000, the Company acquired First Counties Bank. In June of 2002 the Company acquired Kerman State Bank. On March 1, 2005, the Company acquired Redwood Empire Bancorp, the parent company of National Bank of the Redwoods (NBR). These acquisitions were accounted for using the purchase accounting method.

On February 6, 2009, Westamerica Bank acquired the banking operations of County Bank ("County") from the Federal Deposit Insurance Corporation ("FDIC"). The Bank and the FDIC entered loss sharing agreements regarding future losses incurred on acquired loans and foreclosed loan collateral. Under the terms of the loss sharing agreements, the FDIC absorbs 80 percent of losses and is entitled to 80 percent of loss recoveries on the first \$269 million of losses, and absorbs 95 percent of losses and is entitled to 95 percent of loss recoveries on losses exceeding \$269 million. The term for loss sharing on residential real estate loans is ten years, while the term for loss sharing on non-residential real estate loans is five years in respect to losses and eight years in respect to loss recoveries. The County acquisition was accounted for under the acquisition method of accounting in accordance with FASB ASC 805, Business Combinations.On August 20, 2010, Westamerica Bank acquired assets and assumed liabilities of the former Sonoma Valley Bank ("Sonoma") from the FDIC. The acquired assets and assumed liabilities were measured at estimated fair values, as required by FASB ASC 805, Business Combinations.

Management made significant estimates and exercised significant judgment in accounting for these 2009 and 2010 acquisitions. Management judgmentally measured loan fair values based on loan file reviews (including borrower financial statements and tax returns), appraised collateral values, expected cash flows, and historical loss factors. Repossessed loan collateral was primarily valued based upon appraised collateral values. The Bank also recorded identifiable intangible assets representing the value of the core deposit customer bases based on Management's evaluation of the cost of such deposits relative to alternative funding sources. In determining the value of the identifiable intangible assets, Management used significant estimates including average lives of depository accounts, future interest rate levels, the cost of servicing various depository products, and other significant estimates. Management used quoted market prices to determine the fair value of investment securities, FHLB advances and other borrowings which were purchased and assumed. See Note 2 of the Notes to Consolidated Financial Statements for additional information regarding the Sonoma acquisition.

At December 31, 2011, the Company had consolidated assets of approximately \$5.0 billion, deposits of approximately \$4.2 billion and shareholders' equity of approximately \$558.6 million. The Company and its subsidiaries employed 961 full-time equivalent staff as of December 31, 2011.

The Company's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports as well as beneficial ownership reports on Forms 3, 4 and 5 are available through the SEC's website (http://www.sec.gov). Such documents are also available free of charge from the Company, as well as the Company's director, officer and employee Code of Conduct and Ethics, by request to:

Westamerica Bancorporation Corporate Secretary A-2M Post Office Box 1200 Suisun City, California 94585-1200

Supervision and Regulation

The following is not intended to be an exhaustive description of the statutes and regulations applicable to the Company's or the Bank's business. The description of statutory and regulatory provisions is qualified in its entirety by reference to the particular statutory or regulatory provisions. Moreover, major new legislation and other regulatory changes affecting the Company, the Bank, and the financial services industry in general have occurred in the last several years and can be expected to occur in the future. The nature, timing and impact of new and amended laws and regulations cannot be accurately predicted.

# Regulation and Supervision of Bank Holding Companies

The Company is a bank holding company subject to the BHCA. The Company reports to, is registered with, and may be examined by, the Board of Governors of the Federal Reserve System ("FRB"). The FRB also has the authority to examine the Company's subsidiaries. The Company is a bank holding company within the meaning of Section 3700 of the California Financial Code. As such, the Company and the Bank are subject to examination by, and may be required to file reports with, the California Commissioner of Financial Institutions (the "Commissioner").

- 3 -

The FRB has significant supervisory and regulatory authority over the Company and its affiliates. The FRB requires the Company to maintain certain levels of capital. See "Capital Standards." The FRB also has the authority to take enforcement action against any bank holding company that commits any unsafe or unsound practice, or violates certain laws, regulations or conditions imposed in writing by the FRB. Under the BHCA, the Company is required to obtain the prior approval of the FRB before it acquires, merges or consolidates with any bank or bank holding company. Any company seeking to acquire, merge or consolidate with the Company also would be required to obtain the prior approval of the FRB.

The Company is generally prohibited under the BHCA from acquiring ownership or control of more than 5% of any class of voting shares of any company that is not a bank or bank holding company and from engaging directly or indirectly in activities other than banking, managing banks, or providing services to affiliates of the holding company. However, a bank holding company, with the approval of the FRB, may engage, or acquire the voting shares of companies engaged, in activities that the FRB has determined to be closely related to banking or managing or controlling banks. A bank holding company must demonstrate that the benefits to the public of the proposed activity will outweigh the possible adverse effects associated with such activity.

The FRB generally prohibits a bank holding company from declaring or paying a cash dividend that would impose undue pressure on the capital of subsidiary banks or would be funded only through borrowing or other arrangements which might adversely affect a bank holding company's financial position. Under the FRB policy, a bank holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition. See the section entitled "Restrictions on Dividends and Other Distributions" for additional restrictions on the ability of the Company and the Bank to pay dividends.

Transactions between the Company and the Bank are restricted under Regulation W. The regulation codifies prior interpretations of the FRB and its staff under Sections 23A and 23B of the Federal Reserve Act. In general, subject to certain specified exemptions, a bank or its subsidiaries are limited in their ability to engage in "covered transactions" with affiliates: (a) to an amount equal to 10% of the bank's capital and surplus, in the case of covered transactions with any one affiliate; and (b) to an amount equal to 20% of the bank's capital and surplus, in the case of covered transactions with all affiliates. The Company is considered to be an affiliate of the Bank. A "covered transaction" includes, among other things, a loan or extension of credit to an affiliate; a purchase of securities issued by an affiliate; a purchase of assets from an affiliate, with some exceptions; and the issuance of a guarantee, acceptance or letter of credit on behalf of an affiliate.

Federal regulations governing bank holding companies and change in bank control (Regulation Y) provide for a streamlined and expedited review process for bank acquisition proposals submitted by well-run bank holding companies. These provisions of Regulation Y are subject to numerous qualifications, limitations and restrictions. In order for a bank holding company to qualify as "well-run," both it and the insured depository institutions which it controls must meet the "well capitalized" and "well managed" criteria set forth in Regulation Y.

The Gramm-Leach-Bliley Act (the "GLBA"), or the Financial Services Act of 1999, repealed provisions of the Glass-Steagall Act, which had prohibited commercial banks and securities firms from affiliating with each other and engaging in each other's businesses. Thus, many of the barriers prohibiting affiliations between commercial banks and securities firms have been eliminated.

The BHCA was also amended by the GLBA to allow new "financial holding companies" ("FHCs") to offer banking, insurance, securities and other financial products to consumers. Specifically, the GLBA amended section 4 of the BHCA in order to provide for a framework for the engagement in new financial activities. A bank holding company ("BHC") may elect to become an FHC if all its subsidiary depository institutions are well capitalized and well managed. If these requirements are met, a BHC may file a certification to that effect with the FRB and declare that it elects to

become an FHC. After the certification and declaration is filed, the FHC may engage either de novo or through an acquisition in any activity that has been determined by the FRB to be financial in nature or incidental to such financial activity. BHCs may engage in financial activities without prior notice to the FRB if those activities qualify under the list of permissible activities in section 4(k) of the BHCA. However, notice must be given to the FRB within 30 days after an FHC has commenced one or more of the financial activities. The Company has not elected to become an FHC.

- 4 -

#### Regulation and Supervision of Banks

The Bank is a California state-chartered Federal Reserve member bank and its deposits are insured by the FDIC. The Bank is subject to regulation, supervision and regular examination by the California Department of Financial Institutions ("DFI"), and the Federal Reserve. The regulations of these agencies affect most aspects of the Bank's business and prescribe permissible types of loans and investments, the amount of required reserves, requirements for branch offices, the permissible scope of its activities and various other requirements.

In addition to federal banking law, the Bank is also subject to applicable provisions of California law. Under California law, the Bank is subject to various restrictions on, and requirements regarding, its operations and administration including the maintenance of branch offices and automated teller machines, capital requirements, deposits and borrowings, shareholder rights and duties, and investment and lending activities.

California law permits a state-chartered bank to invest in the stock and securities of other corporations, subject to a state-chartered bank receiving either general authorization or, depending on the amount of the proposed investment, specific authorization from the Commissioner. In addition, the Federal Deposit Insurance Corporation Improvement Act ("FDICIA") imposes limitations on the activities and equity investments of state chartered, federally insured banks. FDICIA also prohibits a state bank from making an investment or engaging in any activity as a principal that is not permissible for a national bank, unless the Bank is adequately capitalized and the FDIC approves the investment or activity after determining that such investment or activity does not pose a significant risk to the deposit insurance fund.

On July 21, 2010, financial regulatory reform legislation entitled the "Dodd-Frank Wall Street Reform and Consumer Protection Act" (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act implements far-reaching changes across the financial regulatory landscape, including provisions that, among other things, will:

- Centralize responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining and enforcing compliance with federal consumer financial laws.
- Restrict the preemption of state law by federal law and disallow subsidiaries and affiliates of national banks from availing themselves of such preemption.
- Apply the same leverage and risk-based capital requirements that apply to insured depository institutions to most bank holding companies.
- Require bank regulatory agencies to seek to make their capital requirements for banks countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction.
- Change the assessment base for federal deposit insurance from the amount of insured deposits to consolidated assets less tangible capital, eliminate the ceiling on the size of the Deposit Insurance Fund ("DIF") and increase the floor of the size of the DIF.
- Impose comprehensive regulation of the over-the-counter derivatives market, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institution itself.
- Require large, publicly traded bank holding companies to create a risk committee responsible for the oversight of enterprise risk management.
- Implement corporate governance revisions, including with regard to executive compensation and proxy access by shareholders, that apply to all public companies, not just financial institutions.
- Make permanent the \$250 thousand limit for federal deposit insurance and provide unlimited federal deposit insurance until December 31, 2012 for non-interest bearing demand transaction accounts at all insured depository institutions.
- Repeal the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.

• Amend the Electronic Fund Transfer Act ("EFTA") to, among other things, give the FRB the authority to establish rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over \$10 billion and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. While the Company's assets are currently less than \$10 billion, interchange fees charged by larger institutions may dictate the level of fees smaller institutions will be able to charge to remain competitive.

Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company, its customers or the financial industry more generally. Provisions in the legislation that affect the payment of interest on demand deposits and interchange fees may increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate.

- 5 -

# Capital Standards

The federal banking agencies have risk-based capital adequacy guidelines intended to provide a measure of capital adequacy that reflects the degree of risk associated with a banking organization's operations for both transactions resulting in assets being recognized on the balance sheet as assets, and the extension of credit facilities such as letters of credit and recourse arrangements, which are recorded as off balance sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off balance sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. government securities, to 100% for assets with relatively higher credit risk, such as certain loans. A banking organization's risk-based capital ratios are obtained by dividing its qualifying capital by its total risk-adjusted assets and off balance sheet items.

The federal banking agencies take into consideration concentrations of credit risk and risks from nontraditional activities, as well as an institution's ability to manage those risks, when determining the adequacy of an institution's capital. This evaluation is made as a part of the institution's regular safety and soundness examination. The federal banking agencies also consider interest rate risk (related to the interest rate sensitivity of an institution's assets and liabilities, and its off balance sheet financial instruments) in the evaluation of a bank's capital adequacy.

As of December 31, 2011, the Company's and the Bank's respective ratios exceeded applicable regulatory requirements. See Note 10 to the consolidated financial statements for capital ratios of the Company and the Bank, compared to the standards for well capitalized depository institutions and for minimum capital requirements.

The Company anticipates changes to the regulatory capital framework due to the Dodd-Frank Act, which requires bank regulatory agencies to seek to make their capital requirements for banks countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction.

#### Prompt Corrective Action and Other Enforcement Mechanisms

FDICIA requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios.

An institution that, based upon its capital levels, is classified as "well capitalized," "adequately capitalized" or "undercapitalized" may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions. In addition to measures taken under the prompt corrective action provisions, commercial banking organizations may be subject to potential enforcement actions by the federal banking agencies for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency.

#### Safety and Soundness Standards

The Company's ability to pay dividends to its shareholders is subject to the restrictions set forth in the California General Corporation Law ("CGCL"). The CGCL provides that a corporation may make a distribution to its shareholders if (i) the corporation's retained earnings equal or exceed the amount of the proposed distribution plus unpaid accrued dividends, (if any) on securities with a dividend preference, or (ii) immediately after the dividend, the corporation's total assets equal or exceed total liabilities plus unpaid accrued dividends (if any) on securities with a dividend preference.

FDICIA also implemented certain specific restrictions on transactions and required federal banking regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting and documentation and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal shareholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts. The federal banking agencies may require an institution to submit an acceptable compliance plan as well as have the flexibility to pursue other more appropriate or effective courses of action given the specific circumstances and severity of an institution's noncompliance with one or more standards.

Federal banking agencies require banks to maintain adequate valuation allowances for potential credit losses. The Company has an internal staff that continually reviews loan quality and reports to the Board of Directors. This analysis includes a detailed review of the classification and categorization of problem loans, assessment of the overall quality and collectability of the loan portfolio, consideration of loan loss experience, trends in problem loans, concentration of credit risk, and current economic conditions, particularly in the Bank's market areas. Based on this analysis, Management, with the review and approval of the Board, determines the adequate level of allowance required. The allowance is allocated to different segments of the loan portfolio, but the entire allowance is available for the loan portfolio in its entirety.

#### Restrictions on Dividends and Other Distributions

The power of the board of directors of an insured depository institution to declare a cash dividend or other distribution with respect to capital is subject to statutory and regulatory restrictions which limit the amount available for such distribution depending upon the earnings, financial condition and cash needs of the institution, as well as general business conditions. FDICIA prohibits insured depository institutions from paying management fees to any controlling persons or, with certain limited exceptions, making capital distributions, including dividends, if, after such transaction, the institution would be undercapitalized.

In addition to the restrictions imposed under federal law, banks chartered under California law generally may only pay cash dividends to the extent such payments do not exceed the lesser of retained earnings of the bank or the bank's net income for its last three fiscal years (less any distributions to shareholders during this period). In the event a bank desires to pay cash dividends in excess of such amount, the bank may pay a cash dividend with the prior approval of the Commissioner in an amount not exceeding the greatest of the bank's retained earnings, the bank's net income for its last fiscal year or the bank's net income for its current fiscal year.

The federal banking agencies also have the authority to prohibit a depository institution from engaging in business practices which are considered to be unsafe or unsound, possibly including payment of dividends or other payments under certain circumstances even if such payments are not expressly prohibited by statute.

#### Premiums for Deposit Insurance

Substantially all of the deposits of the Bank are insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the FDIC and are subject to deposit insurance assessments to maintain the DIF. The FDIC utilizes a risk-based assessment system that imposes insurance premiums based upon a risk matrix that takes into account a bank's capital level and supervisory rating ("CAMELS rating").

In December 2008, the FDIC issued a final rule that raised the then current assessment rates uniformly by 7 basis points for the first quarter of 2009 assessment (basis points representing cents per \$100 of assessable deposits). In February 2009, the FDIC issued final rules to amend a restoration plan for the DIF, change the risk-based assessment system and set new assessment rates beginning in the second quarter of 2009. The initial base assessment rates ranged from 12 to 45 basis points, on an annualized basis. After the effect of potential base-rate adjustments, total base assessment rates range from 7 to 77.5 basis points.

In May 2009, the FDIC issued a final rule which levied a special assessment applicable to all insured depository institutions totaling 5 basis points of each institution's total assets less Tier 1 capital as of June 30, 2009, not to exceed 10 basis points of domestic deposits. The special assessment was part of the FDIC's efforts to rebuild the DIF.

In November 2009, the FDIC issued a rule that required all insured depository institutions, with limited exceptions, to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The FDIC also adopted a uniform three-basis point increase in assessment rates effective on January 1, 2011;

however, as further discussed below, the FDIC has elected to forego this increase under a new DIF restoration plan adopted in October 2010.

In October 2010, the FDIC adopted a new DIF restoration plan to ensure that the DIF reserve ratio reaches 1.35% by September 30, 2020, as required by the Dodd-Frank Act. Under the new restoration plan, the FDIC will forego the uniform three-basis point increase in initial assessment rates scheduled to take place on January 1, 2011 and maintain the current schedule of assessment rates for all depository institutions. At least semi-annually, the FDIC will update its loss and income projections for the fund and, if needed, will increase or decrease assessment rates, following notice-and-comment rulemaking if required.

- 7 -

In November 2010, the FDIC issued a final rule to implement provisions of the Dodd-Frank Act that provide for temporary unlimited coverage for noninterest-bearing transaction accounts. The separate coverage for non-interest-bearing transaction accounts became effective on December 31, 2010 and terminates on December 31, 2012.

In February 2011, the FDIC issued a final rule changing the deposit insurance assessment base from total domestic deposits to average total assets minus average tangible equity, as required by the Dodd-Frank Act, effective April 1, 2011. The FDIC also issued a final rule revising the deposit insurance assessment system for "large" institutions having more than \$10 billion in assets and another for "highly complex" institutions that have over \$50 billion in assets and are fully owned by a parent with over \$500 billion in assets. The Bank is neither a "large" nor "highly complex" institution. Under the new assessment rules, the initial base assessment rates range from 5 to 35 basis points, and after potential adjustments for unsecured debt and brokered deposits, assessment rates range from 2.5 to 45 basis points.

The Company cannot provide any assurance as to the effect of any future changes in its deposit insurance premium rates.

# Community Reinvestment Act and Fair Lending Developments

The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act ("CRA") activities. The CRA generally requires the federal banking agencies to evaluate the record of financial institutions in meeting the credit needs of their local communities, including low and moderate income neighborhoods. In addition to substantive penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities.

#### Financial Privacy Legislation and Customer Information Security

The GLBA, in addition to the previously described changes in permissible nonbanking activities permitted to banks, BHCs and FHCs, also required the federal banking agencies, among other federal regulatory agencies, to adopt regulations governing the privacy of consumer financial information. The Bank is subject to the FRB's regulations in this area. The federal bank regulatory agencies have established standards for safeguarding nonpublic personal information about customers that implement provisions of the GLBA (the "Guidelines"). Among other things, the Guidelines require each financial institution, under the supervision and ongoing oversight of its Board of Directors or an appropriate committee thereof, to develop, implement and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, to protect against any anticipated threats or hazards to the security or integrity of such information, and to protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer.

#### U.S.A. PATRIOT Act

Title III of the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ("USA Patriot Act") is the International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001. It includes numerous provisions for fighting international money laundering and blocking terrorist access to the U.S. financial system. The goal of Title III is to prevent the U.S. financial system and the U.S. clearing mechanisms from being used by parties suspected of terrorism, terrorist financing and money laundering. The provisions of Title III of the USA Patriot Act which affect the Bank are generally set forth as amendments to the Bank Secrecy Act. These provisions relate principally to U.S. banking organizations' relationships with foreign banks and with persons who are resident outside the United States. The USA Patriot Act does not impose any filing or reporting obligations for banking organizations, but does require certain additional due diligence and recordkeeping practices.

# Sarbanes-Oxley Act of 2002

The stated goals of the Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley") are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. Sarbanes-Oxley generally applies to all companies, both U.S. and non-U.S., that file or are required to file periodic reports under the Securities Exchange Act of 1934 (the "Exchange Act").

- 8 -

Sarbanes-Oxley includes very specific additional disclosure requirements and corporate governance rules, required the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance and other related rules and mandates further studies of certain issues. Sarbanes-Oxley represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees and public company shareholders. Sarbanes-Oxley addresses, among other matters: (i) independent audit committees for reporting companies whose securities are listed on national exchanges or automated quotation systems (the "Exchanges") and expanded duties and responsibilities for audit committees; (ii) certification of financial statements by the chief executive officer and the chief financial officer; (iii) the forfeiture of bonuses or other incentive-based compensation and profits from the sale of an issuer's securities by directors and senior officers in the twelve month period following initial publication of any financial statements that later require restatement; (iv) a prohibition on insider trading during pension plan black out periods; (v) disclosure of off-balance sheet transactions; (vi) a prohibition on personal loans to directors and officers under most circumstances with exceptions for certain normal course transactions by regulated financial institutions; (vii) expedited electronic filing requirements related to trading by insiders in an issuer's securities on Form 4; (viii) disclosure of a code of ethics and filing a Form 8-K for a change or waiver of such code; (ix) accelerated filing of periodic reports; (x) the formation of the Public Company Accounting Oversight Board ("PCAOB") to regulate public accounting firms and the audit of public companies that are subject to the securities laws; (xi) auditor independence; (xii) internal control evaluation and reporting; and (xiii) various increased criminal penalties for violations of securities laws.

#### Programs To Mitigate Identity Theft

In November 2007, federal banking agencies together with the National Credit Union Administration and Federal Trade Commission adopted regulations under the Fair and Accurate Credit Transactions Act of 2003 to require financial institutions and other creditors to develop and implement a written identity theft prevention program to detect, prevent and mitigate identity theft in connection with certain new and existing accounts. Covered accounts generally include consumer accounts and other accounts that present a reasonably foreseeable risk of identity theft. Each institution's program must include policies and procedures designed to: (i) identify indicators, or "red flags," of possible risk of identity theft; (ii) detect the occurrence of red flags; (iii) respond appropriately to red flags that are detected; and (iv) ensure that the program is updated periodically as appropriate to address changing circumstances. The regulations include guidelines that each institution must consider and, to the extent appropriate, include in its program.

#### **Pending Legislation**

Changes to state laws and regulations (including changes in interpretation or enforcement) can affect the operating environment of BHCs and their subsidiaries in substantial and unpredictable ways. From time to time, various legislative and regulatory proposals are introduced. These proposals, if codified, may change banking statutes and regulations and the Company's operating environment in substantial and unpredictable ways. If codified, these proposals could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. The Company cannot accurately predict whether those changes in laws and regulations will occur, and, if those changes occur, the ultimate effect they would have upon our financial condition or results of operations. It is likely, however, that the current level of enforcement and compliance-related activities of federal and state authorities will continue and potentially increase.

#### Competition

In the past, the Bank's principal competitors for deposits and loans have been major banks and smaller community banks, savings and loan associations and credit unions. To a lesser extent, competition was also provided by thrift and

loans, mortgage brokerage companies and insurance companies. Other institutions, such as brokerage houses, mutual fund companies, credit card companies, and certain retail establishments have offered investment vehicles which also compete with banks for deposit business. Federal legislation in recent years has encouraged competition between different types of financial institutions and fostered new entrants into the financial services market.

Legislative changes, as well as technological and economic factors, can be expected to have an ongoing impact on competitive conditions within the financial services industry. While the future impact of regulatory and legislative changes cannot be predicted with certainty, the business of banking will remain highly competitive.

- 9 -

#### ITEM 1A. RISK FACTORS

Readers and prospective investors in the Company's securities should carefully consider the following risk factors as well as the other information contained or incorporated by reference in this report.

The risks and uncertainties described below are not the only ones facing the Company. Additional risks and uncertainties that Management is not aware of or focused on or that Management currently deems immaterial may also impair the Company's business operations. This report is qualified in its entirety by these risk factors.

If any of the following risks actually occur, the Company's financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of the company's securities could decline significantly, and investors could lose all or part of their investment in the Company's common stock.

#### Market and Interest Rate Risk

Changes in interest rates could reduce income and cash flow.

The discussion in this report under "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations – Asset, Liability and Market Risk Management" and "- Liquidity and Funding" and "Item 7A Quantitative and Qualitative Disclosures About Market Risk" is incorporated by reference in this paragraph. The Company's income and cash flow depend to a great extent on the difference between the interest earned on loans and investment securities compared to the interest paid on deposits and other borrowings, and the Company's success in competing for loans and deposits. The Company cannot control or prevent changes in the level of interest rates which fluctuate in response to general economic conditions, the policies of various governmental and regulatory agencies, in particular, the Federal Open Market Committee of the FRB, and pricing practices of the Company's competitors. Changes in monetary policy, including changes in interest rates, will influence the origination of loans, the purchase of investments, the generation of deposits and other borrowings, and the rates received on loans and investment securities and paid on deposits and other liabilities.

Changes in capital market conditions could reduce asset valuations.

Capital market conditions, including liquidity, investor confidence, bond issuer credit worthiness perceived counter-party risk, the supply of and demand for financial instruments, the financial strength of market participants, and other factors, can materially impact the value of the Company's assets. An impairment in the value of the Company's assets could result in asset write-downs, reducing the Company's asset values, earnings, and equity.

Current market developments may adversely affect the Company's industry, business and results of operations.

Declines in the housing market during recent years, with falling home prices and increasing foreclosures and unemployment, have resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks. These write-downs caused many financial institutions to seek additional capital, to merge with larger and stronger institutions and, in some cases, to fail. During the recent financial crisis and recession, liquidity within the financial system was challenged due to institutions evaluating counter-party risk, margin requirements rose, and other liquidity reducing activities and actions. While liquidity has generally returned to the United States financial system, a recurrence of economic weakness or asset valuation declines could reduce domestic liquidity levels. Further, global economic and financial difficulties, including within Europe, could reduce liquidity in the United States. The Company has no direct operating exposure to European sovereign debt; however, the Company clears daily transactions through large domestic banks which have global operations and exposure. Any resulting lack of available credit, volatility in the financial markets and reduced business activity could materially and adversely affect the Company's business, financial condition and results

of operations.

The soundness of other financial institutions could adversely affect the Company.

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. The Company routinely executes transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, and other institutional clients. Many of these transactions expose the Company to credit risk in the event of default of the Company's counterparty or client. In addition, the Company's credit risk may be increased when the collateral the Company holds cannot be realized or is liquidated at prices not sufficient to recover the full amount of the secured obligation. There is no assurance that any such losses would not materially and adversely affect the Company's results of operations or earnings.

- 10 -

Shares of Company common stock eligible for future sale or grant of stock options could have a dilutive effect on the market for Company common stock and could adversely affect the market price.

The Articles of Incorporation of the Company authorize the issuance of 150 million shares of common stock (and two additional classes of 1 million shares each, denominated "Class B Common Stock" and "Preferred Stock", respectively) of which approximately 28.2 million shares of common stock were outstanding at December 31, 2011. Pursuant to its stock option plans, at December 31, 2011, the Company had outstanding options for 2.3 million shares of common stock, of which 1.8 million were currently exercisable. As of December 31, 2011, 4.1 million shares of Company common stock remained available for grants under the Company's stock option plans. Sales of substantial amounts of Company common stock in the public market could adversely affect the market price of its common stock.

The Company's payment of dividends on common stock could be eliminated or reduced.

Holders of the Company's common stock are entitled to receive dividends only when, as and if declared by the Company's Board of Directors. Although the Company has historically paid cash dividends on the Company's common stock, the Company is not required to do so and the Company's Board of Directors could reduce or eliminate the Company's common stock dividend in the future.

The Company could repurchase shares of its common stock at price levels considered excessive.

The Company repurchases and retires its common stock in accordance with Board of Directors-approved share repurchase programs. At December 31, 2011, approximately 1.4 million shares remained available to repurchase under such plans. The Company has been active in repurchasing and retiring shares of its common stock when alternative uses of excess capital, such as acquisitions, have been limited. The Company could repurchase shares of its common stock at price levels considered excessive, thereby spending more cash on such repurchases as deemed reasonable and effectively retiring fewer shares than would be retired if repurchases were affected at lower prices.

Risks Related to the Nature and Geographical Location of the Company's Business

The Company invests in loans that contain inherent credit risks that may cause the Company to incur losses.

The Company can provide no assurance that the credit quality of the loan portfolio will not deteriorate in the future and that such deterioration will not adversely affect the Company.

The Company's operations are concentrated geographically in California, and poor economic conditions may cause the Company to incur losses.

Substantially all of the Company's business is located in California. A portion of the loan portfolio of the Company is dependent on real estate. At December 31, 2011, real estate served as the principal source of collateral with respect to approximately 56% of the Company's loan portfolio. The Company's financial condition and operating results will be subject to changes in economic conditions in California. The California economy is currently weak following a severe recession. Much of the California real estate market has experienced a decline in values of varying degrees. This decline is having an adverse impact on the business of some of the Company's borrowers and on the value of the collateral for many of the Company's loans. Economic conditions in California are subject to various uncertainties at this time, including the decline in construction and real estate sectors, the California state government's budgetary difficulties and continuing fiscal difficulties. The Company can provide no assurance that conditions in the California economy will not deteriorate in the future and that such deterioration will not adversely affect the Company.

The markets in which the Company operates are subject to the risk of earthquakes and other natural disasters.

Most of the properties of the Company are located in California. Also, most of the real and personal properties which currently secure some of the Company's loans are located in California. California is a state which is prone to earthquakes, brush fires, flooding, drought and other natural disasters. In addition to possibly sustaining damage to its own properties, if there is a major earthquake, flood, fire or other natural disaster, the Company faces the risk that many of its borrowers may experience uninsured property losses, or sustained job interruption and/or loss which may materially impair their ability to meet the terms of their loan obligations. A major earthquake, flood, prolonged drought, fire or other natural disaster in California could have a material adverse effect on the Company's business, financial condition, results of operations and cash flows.

- 11 -

Adverse changes in general business or economic conditions could have a material adverse effect on the Company's financial condition and results of operations.

A sustained or continuing weakness or weakening in business and economic conditions generally or specifically in the principal markets in which the Company does business could have one or more of the following adverse impacts on the Company's business:

- a decrease in the demand for loans and other products and services offered by the Company;
  - an increase or decrease in the usage of unfunded credit commitments;
    - a decrease in the amount of deposits;
    - a decrease in non-depository funding available to the Company;
      - an impairment of certain intangible assets, such as goodwill;
- an increase in the number of clients and counterparties who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to the Company, which could result in a higher level of nonperforming assets, net charge-offs, provision for loan losses, and valuation adjustments on assets;
  - an impairment of investment securities;
  - an impairment of life insurance policies owned by the Company;
    - an impairment of real estate owned by the Company.

Current market conditions have also led to the failure or merger of a number of financial institutions. Financial institution failures or near-failures have resulted in further losses as a consequence of defaults on securities issued by them and defaults under contracts entered into with such entities as counterparties. Weak economic conditions can significantly weaken the strength and liquidity of financial institutions.

The Company's financial performance generally, and in particular the ability of borrowers to pay interest on and repay principal of outstanding loans and the value of collateral securing those loans, is highly dependent upon on the business environment in the markets where the Company operates, in the State of California and in the United States as a whole. A favorable business environment is generally characterized by, among other factors, economic growth, healthy labor markets, efficient capital markets, low inflation, high business and investor confidence, and strong business earnings. Unfavorable or uncertain economic and market conditions can be caused by: declines in economic growth, high rates of unemployment, declines in business activity or consumer, investor or business confidence; limitations on the availability of or increases in the cost of credit and capital; increases in inflation or interest rates; natural disasters; or a combination of these or other factors.

Overall, during 2010 and 2011, the business environment has been adverse for many households, businesses and government entities in the United States, including California. There can be no assurance that these conditions will improve in the near term. Such conditions could adversely affect the credit quality of the Company's loans, the demand for loans, loan volumes and related revenue, securities valuations, amounts of deposits, availability of funding, results of operations and financial condition.

The value of securities in the Company's investment securities portfolio may be negatively affected by disruptions in securities markets

The market for some of the investment securities held in the Company's portfolio can be extremely volatile. Volatile market conditions may detrimentally affect the value of these securities, such as through reduced valuations due to the perception of heightened credit and liquidity risks. There can be no assurance that the declines in market value will not result in other than temporary impairments of these assets, which would lead to accounting charges that could have a material adverse effect on the Company's net income and capital levels.

Regulatory Risks

Restrictions on dividends and other distributions could limit amounts payable to the Company.

As a holding company, a substantial portion of the Company's cash flow typically comes from dividends paid by the Bank. Various statutory provisions restrict the amount of dividends the Company's subsidiaries can pay to the Company without regulatory approval. In addition, if any of the Company's subsidiaries were to liquidate, that subsidiary's creditors will be entitled to receive distributions from the assets of that subsidiary to satisfy their claims against it before the Company, as a holder of an equity interest in the subsidiary, will be entitled to receive any of the assets of the subsidiary.

- 12 -

Adverse effects of changes in banking or other laws and regulations or governmental fiscal or monetary policies could adversely affect the Company.

The Company is subject to significant federal and state regulation and supervision, which is primarily for the benefit and protection of the Company's customers and not for the benefit of investors. In the past, the Company's business has been materially affected by these regulations. As an example, the FRB amended Regulation E, which implements the Electronic Fund Transfer Act, in a manner which limits the ability of a financial institution to assess an overdraft fee for paying automated teller machine (ATM) and one-time debit card transactions that overdraw a consumer's account, unless the consumer affirmatively consents, or opts in, to the institution's payment of overdrafts for these transactions. The rule had a mandatory compliance date of July 1, 2010 for new accounts and August 15, 2010 for existing accounts. Implementation of the new provisions significantly reduced overdraft fees assessed by the Bank.

Laws, regulations or policies, including accounting standards and interpretations currently affecting the Company and the Company's subsidiaries, may change at any time. Regulatory authorities may also change their interpretation of these statutes and regulations. Therefore, the Company's business may be adversely affected by any future changes in laws, regulations, policies or interpretations or regulatory approaches to compliance and enforcement including future acts of terrorism, major U.S. corporate bankruptcies and reports of accounting irregularities at U.S. public companies.

Additionally, the Company's business is affected significantly by the fiscal and monetary policies of the federal government and its agencies. The Company is particularly affected by the policies of the FRB, which regulates the supply of money and credit in the United States of America. Under long- standing policy of the FRB, a BHC is expected to act as a source of financial strength for its subsidiary banks. As a result of that policy, the Company may be required to commit financial and other resources to its subsidiary bank in circumstances where the Company might not otherwise do so. Among the instruments of monetary policy available to the FRB are (a) conducting open market operations in U.S. government securities, (b) changing the discount rates of borrowings by depository institutions, (c) changing interest rates paid on balances financial institutions deposit with the FRB, and (d) imposing or changing reserve requirements against certain borrowings by banks and their affiliates. These methods are used in varying degrees and combinations to directly affect the availability of bank loans and deposits, as well as the interest rates charged on loans and paid on deposits. The policies of the FRB may have a material effect on the Company's business, results of operations and financial condition.

Federal and state governments could pass legislation detrimental to the Company's performance.

As an example, the Company could experience higher credit losses because of federal or state legislation or regulatory action that reduces the amount the Bank's borrowers are otherwise contractually required to pay under existing loan contracts. Also, the Company could experience higher credit losses because of federal or state legislation or regulatory action that limits the Bank's ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

The FDIC insures deposits at insured financial institutions up to certain limits. The FDIC charges insured financial institutions premiums to maintain the Deposit Insurance Fund. Recent economic conditions have increased bank failures, in which case the FDIC takes control of failed banks and ensures payment of deposits up to insured limits using the resources of the Deposit Insurance Fund. In such case, the FDIC may increase premium assessments to maintain adequate funding of the Deposit Insurance Fund.

The behavior of depositors in regard to the level of FDIC insurance could cause our existing customers to reduce the amount of deposits held at the Bank, and could cause new customers to open deposit accounts at the Bank. The level and composition of the Bank's deposit portfolio directly impacts the Bank's funding cost and net interest margin.

The FRB has been providing vast amounts of liquidity into the banking system due to current economic and capital market conditions. A reduction in the FRB's activities or capacity could reduce liquidity in the markets, thereby increasing funding costs to the Bank or reducing the availability of funds to the Bank to finance its existing operations.

- 13 -

Systems, Accounting and Internal Control Risks

The accuracy of the Company's judgments and estimates about financial and accounting matters will impact operating results and financial condition.

The discussion under "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in this report and the information referred to in that discussion is incorporated by reference in this paragraph. The Company makes certain estimates and judgments in preparing its financial statements. The quality and accuracy of those estimates and judgments will have an impact on the Company's operating results and financial condition.

The Company's information systems may experience an interruption or breach in security.

The Company relies heavily on communications and information systems to conduct its business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in the Company's accounting, customer relationship management and other systems. Communication and information systems failures can result from a variety of risks including, but not limited to, telecommunication line integrity, weather, terrorist acts, natural disasters, accidental disasters, unauthorized breaches of security systems, and other events. There can be no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately corrected by the Company. The occurrence of any such failures, interruptions or security breaches could damage the Company's reputation, result in a loss of customer business, subject the Company to additional regulatory scrutiny, or expose the Company to litigation and possible financial liability, any of which could have a material adverse effect on the Company's financial condition and results of operations.

The Company's controls and procedures may fail or be circumvented.

Management regularly reviews and updates the Company's internal control over financial reporting, disclosure controls and procedures, and corporate governance policies and procedures. The Company maintains controls and procedures to mitigate against risks such as processing system failures and errors, and customer or employee fraud, and maintains insurance coverage for certain of these risks. Any system of controls and procedures, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Events could occur which are not prevented or detected by the Company's internal controls or are not insured against or are in excess of the Company's insurance limits or insurance underwriters' financial capacity. Any failure or circumvention of the Company's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the Company's business, results of operations and financial condition.

The Company may have underestimated losses on purchased loans.

On February 6, 2009, the Bank acquired approximately \$1.2 billion in loans and repossessed loan collateral of the former County Bank from the FDIC as its receiver. On August 20, 2010, the Bank acquired approximately \$217 million in loans and repossessed loan collateral of the former Sonoma Valley Bank from the FDIC as its receiver. These purchased assets had suffered substantial deterioration at the respective acquisition dates, and the Company can provide no assurance that they will not continue to deteriorate now that they are the Bank's assets. If Management's estimates of purchased asset fair values as of the acquisition dates are higher than ultimate cash flows, the recorded carrying amount of the assets may need to be reduced with a corresponding charge to earnings, net of FDIC loss indemnification on former County Bank assets.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

- 14 -

#### **ITEM 2. PROPERTIES**

#### **Branch Offices and Facilities**

Westamerica Bank is engaged in the banking business through 95 branch offices in 21 counties in Northern and Central California. WAB believes all of its offices are constructed and equipped to meet prescribed security requirements.

The Company owns 33 branch office locations and one administrative facility and leases 74 facilities. Most of the leases contain multiple renewal options and provisions for rental increases, principally for changes in the cost of living index, and for changes in other operating costs such as property taxes and maintenance.

#### ITEM 3. LEGAL PROCEEDINGS

Neither the Company nor any of its subsidiaries is a party to any material pending legal proceeding, nor is their property the subject of any material pending legal proceeding, other than ordinary routine legal proceedings arising in the ordinary course of the Company's business. None of these proceedings is expected to have a material adverse impact upon the Company's business, financial position or results of operations.

#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

#### **PART II**

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDERS MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is traded on the NASDAQ Global Select Market ("NASDAQ") under the symbol "WABC". The following table shows the high and the low sales prices for the common stock, for each quarter, as reported by NASDAQ:

	High	Low
2011:		
First quarter	\$56.96	\$49.25
Second quarter	52.53	46.91
Third quarter	50.52	36.32
Fourth quarter	46.73	36.34
2010:		
First quarter	\$61.25	\$50.87
Second quarter	60.37	52.17
Third quarter	55.99	50.04
Fourth quarter	56.72	48.70

As of January 31, 2012, there were approximately 7,000 shareholders of record of the Company's common stock.

The Company has paid cash dividends on its common stock in every quarter since its formation in 1972, and it is currently the intention of the Board of Directors of the Company to continue payment of cash dividends on a quarterly basis. There is no assurance, however, that any dividends will be paid since they are dependent upon earnings, cash balances, financial condition and capital requirements of the Company and its subsidiaries as well as policies of the

FRB pursuant to the BHCA. See Item 1, "Business - Supervision and Regulation." As of December 31, 2011, \$166 million was allowable for payment of dividends by the Company to its shareholders, under applicable laws and regulations.

The notes to the consolidated financial statements included in this report contain additional information regarding the Company's capital levels, regulations affecting subsidiary bank dividends paid to the Company, the Company's earnings, financial condition and cash flows, and cash dividends declared and paid on common stock.

- 15 -

As discussed in Note 9 to the consolidated financial statements, in December 1986, the Company declared a dividend distribution of one common share purchase right (the "Right") for each outstanding share of common stock. The Rights expired on December 31, 2009.

On February 13, 2009, the Company issued a warrant to purchase 246,640 shares of its common stock at an exercise price of \$50.92 per share with an expiration date of February 13, 2019. The warrant remained outstanding as of December 31, 2011.

# Stock performance

The following chart compares the cumulative return on the Company's stock during the ten years ended December 31, 2011 with the cumulative return on the S&P 500 composite stock index and NASDAQ'S Bank Index. The comparison assumes \$100 invested in each on December 31, 2001 and reinvestment of all dividends.

	Period ending							
	e							
	2001	2002	2003	2004	2005	2006		
Westamerica Bancorporation (WABC)	\$100.00	\$103.78	\$131.49	\$157.22	\$146.38	\$143.30		
S&P 500 (SPX)	100.00	77.90	100.25	111.12	116.59	135.06		
NASDAQ Bank Index (CBNK)	100.00	106.95	142.29	161.68	158.54	180.52		
	Period ending							
	2007 2008 2009 2010 201							
Westamerica Bancorporation (WABC)		\$130.78	\$153.98	\$171.49	\$176.43	\$143.88		
S&P 500 (SPX)		142.48	89.88	113.66	130.78	133.55		
NASDAQ Bank Index (CBNK)		144.58	113.51	95.01	108.45	97.06		

- 16 -

The following chart compares the cumulative return on the Company's stock during the five years ended December 31, 2011 with the cumulative return on the S&P 500 composite stock index and NASDAQ'S Bank Index. The comparison assumes \$100 invested in each on December 31, 2006 and reinvestment of all dividends.

	Period ending							
	2006	2007	2008	2009	2010	2011		
Westamerica Bancorporation (WABC)	\$100.00	\$91.26	\$107.46	\$119.67	\$123.12	\$100.41		
S&P 500 (SPX)	100.00	105.49	66.55	84.16	96.84	98.88		
NASDAQ Bank Index (CBNK)	100.00	80.09	62.88	52.63	60.08	53.77		

#### ISSUER PURCHASES OF EQUITY SECURITIES

The table below sets forth the information with respect to purchases made by or on behalf of Westamerica Bancorporation or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of common stock during the quarter ended December 31, 2011 (in thousands, except per share data).

			(c)	(d)
			Total	Maximum
			Number	Number of
			of Shares	Shares that
	(a)	(b)	Purchased	May Yet
	Total	Average	as Part of	Be
	Number	Price	Publicly	Purchased
	of	Paid	Announced	Under the
	Shares	per	Plans or	Plans or
Period	Purchased	Share	Programs*	Programs
October 1 through October 31	41	\$44.48	41	1,689
November 1 through November 30	184	42.70	184	1,505
December 1 through December 31	136	42.52	136	1,369
Total	361	42.83	361	1,369

<sup>\*</sup>Includes 8 thousand, 1 thousand and 11 thousand shares purchased in October, November and December, respectively, by the Company in private transactions with the independent administrator of the Company's Tax Deferred Savings/Retirement Plan (ESOP). The Company includes the shares purchased in such transactions within the total number of shares authorized for purchase pursuant to the currently existing publicly announced program.

- 17 -

The Company repurchases shares of its common stock in the open market to optimize the Company's use of equity capital and enhance shareholder value and with the intention of lessening the dilutive impact of issuing new shares to meet stock performance, option plans, and other ongoing requirements.

Shares were repurchased during the fourth quarter of 2011 pursuant to a program approved by the Board of Directors on July 28, 2011 authorizing the purchase of up to 2 million shares of the Company's common stock from time to time prior to September 1, 2012.

[The remainder of this page intentionally left blank]

- 18 -

# ITEM 6. SELECTED FINANCIAL DATA

The following financial information for the five years ended December 31, 2011 has been derived from the Company's audited consolidated financial statements. This information should be read in conjunction with those statements, notes and other information included elsewhere herein.

# WESTAMERICA BANCORPORATION FINANCIAL SUMMARY

(Dollars in thousands, except per share data)

Year ended December 31:	2011		2010		2009		2008		2007	
Interest income	\$207,979		\$221,155		\$241,949		\$208,469		\$235,872	
Interest expense	8,382		12,840		19,380		33,243		72,555	
Net interest income	199,597		208,315		222,569		175,226		163,317	
Provision for loan losses	11,200		11,200		10,500		2,700		700	
Noninterest income:										
Net losses from securities							(56,955	)		
Gain on acquisition	_		178		48,844					
Deposit service charges and other	60,097		61,276		63,167		54,899		59,278	
Total noninterest income (loss)	60,097		61,454		112,011		(2,056	)	59,278	
Noninterest expense										
Settlements	2,100		43		158		134		220	
Visa litigation							(2,338	)	2,338	
Other noninterest expense	125,578		127,104		140,618		102,965		98,870	
Total noninterest expense	127,678		127,147		140,776		100,761		101,428	
Income before income taxes	120,816		131,422		183,304		69,709		120,467	
Provision for income taxes	32,928		36,845		57,878		9,874		30,691	
Net income	87,888		94,577		125,426		59,835		89,776	
Preferred stock dividends and discount							·			
accretion			_		3,963					
Net income applicable to common equity	\$87,888		\$94,577		\$121,463		\$59,835		\$89,776	
Average common shares outstanding	·		29,105		28,892		29,753			
Average diluted common shares										
outstanding	28,742		29,471		29,353		29,273		30,165	
Shares outstanding at December 31	28,150		29,090		29,208		28,880		29,018	
Per common share:										
Basic earnings	\$3.07		\$3.24		\$4.17		\$2.07		\$3.02	
Diluted earnings	3.06		3.21		4.14		2.04		2.98	
Book value at December 31	19.85		18.74		17.31		14.19		13.60	
Financial Ratios:										
Return on assets	1.78	%	1.95	%	2.39	%	1.42	%	1.93	%
Return on common equity	16.14	%	18.11	%	25.84	%	14.77	%	22.11	%
Net interest margin *	5.32	%	5.54	%	5.42	%	5.13	%	4.40	%
Net loan losses to average originated loans	0.73	%		%		%	0.44	%	0.14	%
Efficiency ratio **	45.77	%	44.13	%	39.74	%	51.88	%	41.46	%
Equity to assets	11.08	%	11.06	%		%	10.16	%	8.66	%
Allowance for loan losses to originated										
loans	1.75	%	1.76	%	1.86	%	1.87	%	2.10	%
Period End Balances:					, =					
Assets	\$5,042,161	1	\$4,931,52	4	\$4,975,50	1	\$4,032,93	4	\$4,558,95	9

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-K

Originated loans	1,862,607	7	2,029,54	1	2,201,08	8	2,382,42	6	2,502,97	6
Purchased covered loans	535,278		692,972		855,301					
Purchased non-covered loans	125,921		199,571				_			
Investment securities	1,561,556	6	1,252,212	2	1,111,14	3	1,237,77	9	1,578,10	9
Deposits	4,249,921	[	4,132,96	1	4,060,20	8	3,095,05	4	3,264,79	0
Identifiable intangible assets and goodwill	150,302		156,277		157,366		136,907		140,148	
Short-term borrowed funds	115,689		107,385		128,134		457,275		798,599	
Federal Home Loan Bank advances	26,023		61,698		85,470					
Term repurchase agreement	10,000				99,044					
Debt financing and notes payable	15,000		26,363		26,497		26,631		36,773	
Shareholders' equity	558,641		545,287		505,448		409,852		394,603	
Capital Ratios at Period End:										
Total risk based capital	15.75	%	15.50	%	14.50	%	11.76	%	10.64	%
Tangible equity to tangible assets	8.35	%	8.15	%	7.22	%	7.01	%	5.76	%
Dividends Paid Per Common Share	\$1.45		\$1.44		\$1.41		\$1.39		\$1.36	

<sup>\*</sup>Yields on securities and certain loans have been adjusted upward to a "fully taxable equivalent" ("FTE") basis, which is a non-GAAP financial measure, in order to reflect the effect of income which is exempt from federal income taxation at the current statutory tax rate.

<sup>\*\*</sup>The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income on an FTE basis, which is a non-GAAP financial measure, and noninterest income).

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion addresses information pertaining to the financial condition and results of operations of Westamerica Bancorporation and subsidiaries (the "Company") that may not be otherwise apparent from a review of the consolidated financial statements and related footnotes. It should be read in conjunction with those statements and notes found on pages 47 through 88, as well as with the other information presented throughout the Report.

#### **Critical Accounting Policies**

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow general practices within the banking industry. Application of these principles requires the Company to make certain estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment writedown or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available. The Company utilizes third-party sources to value its investment securities; securities individually valued using quoted prices in active markets are classified as Level 1 assets in the fair value hierarchy, and securities valued using quoted prices in active markets for similar securities (commonly referred to as "matrix" pricing) are classified as Level 2 assets in the fair value hierarchy. The Company validates the reliability of third-party provided values by comparing individual security pricing for a sample of securities between more than one third-party source. When third-party information is not available, valuation adjustments are estimated in good faith by Management.

The most significant accounting policies followed by the Company are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes and in this discussion, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, Management has identified the allowance for loan losses accounting and purchased loan accounting to be the accounting areas requiring the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available. A discussion of the factors affecting accounting for the allowance for loan losses and purchased loans is included in the "Loan Portfolio Credit Risk" discussion below.

#### Acquisitions

As described in Note 2, Westamerica Bank ("Bank") acquired assets and assumed liabilities of the former Sonoma Valley Bank ("Sonoma") on August 20, 2010 from the Federal Deposit Insurance Corporation ("FDIC").

On February 6, 2009, the Bank acquired assets and assumed liabilities of the former County Bank ("County") from the FDIC. The Bank acquired approximately \$1.62 billion assets and assumed approximately \$1.58 billion liabilities. The Bank and the FDIC entered loss sharing agreements regarding future losses incurred on acquired loans and foreclosed loan collateral. Under the terms of the loss sharing agreements, the FDIC absorbs 80 percent of losses and is entitled to 80 percent of loss recoveries on the first \$269 million of losses, and absorbs 95 percent of losses and is entitled to

95 percent of loss recoveries on losses exceeding \$269 million. The loss sharing agreement on residential real estate loans expires February 6, 2019 and the loss-sharing agreement on non-residential real estate loans expires February 6, 2014 as to losses and February 6, 2017 as to loss recoveries.

In both acquisitions, the acquired assets and assumed liabilities were measured at estimated fair values, as required by FASB ASC 805, Business Combinations. Management made significant estimates and exercised significant judgment in accounting for the acquisition. Management judgmentally measured loan fair values based on loan file reviews (including borrower financial statements and tax returns), appraised collateral values, expected cash flows, and historical loss factors. Repossessed loan collateral was primarily valued based upon appraised collateral values. The Bank also recorded identifiable intangible assets representing the value of the core deposit customer bases based on an evaluation of the cost of such deposits relative to alternative funding sources. In determining the value of the identifiable intangible asset, Management used significant estimates including average lives of depository accounts, future interest rate levels, the cost of servicing various depository products, future FDIC insurance assessments, and other significant estimates. Management used quoted market prices to determine the fair value of investment securities, FHLB advances and other borrowings.

- 20 -

#### Net Income

For 2011, the Company reported net income applicable to common equity of \$87.9 million or \$3.06 diluted earnings per common share ("EPS"), compared with net income applicable to common equity of \$94.6 million or \$3.21 EPS, for 2010. The 2011 results included \$2.1 million in litigation settlement accruals which decreased net income by \$1.2 million and expenses related to the integration of the former Sonoma Valley Bank ("Sonoma") of \$393 thousand after tax, equivalent to \$0.06 diluted earnings per common share. The 2010 results included a \$178 thousand gain on the acquisition of Sonoma Valley Bank.

#### Components of Net Income

Year ended December 31,						
(Dollars in thousands except per share amounts)	2011		2010		2009	
Net interest and fee income *	\$218,867		\$226,683		\$242,218	8
Provision for loan losses	(11,200	)	(11,200	)	(10,500)	) )
Noninterest income	60,097		61,454		112,01	1
Noninterest expense	(127,678	)	(127,147)	7)	(140,77	76)
Income before income taxes *	140,086		149,790		202,953	3
Taxes *	(52,198	)	(55,213	)	(77,527	7)
Net income	87,888		94,577		125,42	26
Preferred dividends and discount accretion					(3,963	)
Net income applicable to common equity	\$87,888		\$94,577		\$121,463	3
Net income applicable to common equity per average fully-diluted common						
share	\$3.06		\$3.21		\$4.14	
Net income applicable to common equity as a percentage of average						
shareholders' equity	16.14	%	18.11	%	25.84	%
Net income applicable to common equity as a percentage of average total						
assets	1.78	%	1.95	%	2.39	%

#### \* Fully taxable equivalent (FTE)

Comparing 2011 to 2010, net income applicable to common equity decreased \$6.7 million or 7.1%, due to lower net interest income (FTE), lower noninterest income and higher noninterest expense, partially offset by a decrease in the income tax provision (FTE). The lower net interest income (FTE) was mainly caused by a lower average volume of loans and lower yields on interest earning assets, partially offset by higher average balances of investments and lower rates paid on interest-bearing liabilities. The provision for loan losses was unchanged, reflecting Management's evaluation of losses inherent in the loan portfolio not covered by loss-sharing agreements with the FDIC and purchased loan credit-default discounts. Noninterest income decreased \$1.4 million largely due to lower service charges on deposit accounts. Noninterest expense increased \$531 thousand mostly due to the \$2.1 million settlement accrual, offset by lower personnel costs and deposit insurance assessments.

Comparing 2010 to 2009, net income applicable to common equity decreased \$26.9 million, primarily due to a \$48.8 million gain on acquisition in 2009, lower net interest income (FTE) and higher provision for loan losses, partially offset by decreases in noninterest expense and income tax provision (FTE) and the elimination of preferred stock dividends and discount accretion. The lower net interest income (FTE) was primarily caused by a lower volume of average interest earning assets, lower yields on investments and higher rates paid on borrowings, partially offset by higher yields on loans, lower average balances of interest-bearing liabilities and lower rates paid on interest-bearing deposits. The provision for loan losses increased \$700 thousand, reflecting Management's assessment of losses inherent in the loan portfolio not covered by loss-sharing agreements with the FDIC and purchased loan credit-default discounts. Noninterest income decreased \$50.6 million largely due to a \$48.8 million acquisition gain in 2009.

Noninterest expense declined \$13.6 million primarily due to decreases in personnel, occupancy and equipment expenses reflecting the integration of the acquired County operations and lower FDIC insurance assessments. The income tax provision (FTE) decreased \$22.3 million. Net income applicable to common equity in 2009 reflected \$4.0 million in preferred stock dividends and discount accretion.

- 21 -

#### Net Interest and Fee Income

Net interest margin (FTE)

The Company's primary source of revenue is net interest income, or the difference between interest income earned on loans and investment securities and interest expense paid on interest-bearing deposits and other borrowings. Net interest and fee income (FTE) in 2011 decreased \$7.8 million or 3.4% from 2010, to \$218.9 million. Comparing 2010 to 2009, net interest and fee income (FTE) decreased \$15.5 million or 6.4% to \$226.7 million.

#### Components of Net Interest and Fee Income

Year ended December 31,			
(Dollars in thousands)	2011	2010	2009
Interest and fee income	\$207,979	\$221,155	\$241,949
Interest expense	(8,382)	(12,840)	(19,380)
FTE adjustment	19,270	18,368	19,649
Net interest and fee income (FTE)	\$218,867	\$226,683	\$242,218

Comparing 2011 with 2010, net interest and fee income (FTE) decreased \$7.8 million or 3.4%, primarily due to a lower average volume of loans (down \$217 million) and lower yields on interest earning assets (down 0.33%), partially offset by higher average balances of investments (\$236 million) and lower rates paid on interest-bearing liabilities (down 0.16%).

5.32

5.54

5.42

Yields on interest-earning assets have declined due to relatively low interest rates prevailing in the market. Economic conditions, competitive pricing and deleveraging by businesses and individuals have reduced loan volumes, placing greater reliance on lower-yielding investment securities. Rates on interest-bearing deposits and borrowings have declined to offset some of the decline in asset yields.

In Management's judgment, economic conditions and competitive pricing create a cautious view toward commercial lending, and economic pressure on consumers has reduced demand for automobile and other consumer loans. As a result, the Company has not taken an aggressive posture relative to loan portfolio growth.

At December 31, 2011, purchased FDIC covered loans represented 21 percent of the Company's loan portfolio. Under the terms of the FDIC loss-sharing agreements, the FDIC is obligated to reimburse the Bank 80 percent of loan interest income foregone on covered loans. Such reimbursements are limited to the lesser of 90 days contractual interest or actual unpaid contractual interest at the time a principal loss is recognized in respect to the underlying loan.

In 2011, interest and fee income (FTE) was down \$12.3 million or 5.1% from 2010. The decrease resulted from a lower average volume of loans and lower yields on interest earning assets, partially offset by higher average balances of investments. A lower average balance of the loan portfolio was mostly attributable to decreases in average balances of taxable commercial loans (down \$99 million), commercial real estate loans (down \$46 million), residential real estate loans (down \$45 million), tax-exempt commercial loans (down \$19 million) and construction loans (down \$11 million). The average investment portfolio increased mostly due to higher average balances of municipal securities (up \$91 million), U.S. government sponsored entity obligations (up \$80 million), and corporate securities (up \$61 million).

The average yield on earning assets for 2011 was 5.52% compared with 5.85% in 2010. The loan portfolio yield for 2011 decreased 0.14% compared with 2010 primarily due to lower yields on consumer loans (down 0.58%), residential real estate loans (down 0.43%), tax-exempt commercial loans (down 0.15%) and commercial real estate loans (down 0.04%), partially offset by increases in yields on construction loans (up 2.12%) and taxable commercial loans (up 0.06%). The higher yield on construction loans in 2011 was attributable to higher interest receipts on

construction loans on nonaccrual status. The investment portfolio yield declined from 5.13% in 2010 to 4.60% in 2011 mainly due to decreases in yields on collateralized mortgage obligations (down 1.23%), residential mortgage-backed securities (down 0.23%) and municipal securities (down 0.20%), partially offset by a 0.39% increase in yields on corporate securities which contain floating interest rate structures.

Comparing 2011 with 2010, interest expense declined \$4.5 million or 34.7%, due to lower rates paid on interest-bearing liabilities and a shift from higher costing term repurchase agreements, time deposits less than \$100 thousand to low-cost checking and savings accounts. Higher average balances of preferred money market savings (up \$48 million), money market savings (up \$43 million), money market checking accounts (up \$31 million), regular savings (up \$27 million) and Federal Home Loan Bank advances (up \$7 million) were partially offset by lower average balances of short-term borrowed funds (down \$94 million), time deposits less than \$100 thousand (down \$45 million), time deposits \$100 thousand or more (down \$15 million) and long-term debt (down \$4 million). Lower average balances of short-term borrowed funds were attributable to repayment of the \$100 million term repurchase agreement in December of 2010. Lower average balances of long-term debt were attributable to the redemption of a \$10 million subordinated note.

- 22 -

Rates paid on interest-bearing liabilities averaged 0.29% in 2011 compared with 0.45% in 2010 mainly due to lower rates on time deposits over \$100 thousand (down 0.19%), money market savings (down 0.15%), preferred money market savings (down 0.27%), short-term borrowed funds (down 0.74%), and debt financing and notes payable (down 2.78%), partially offset by a 0.18% increase in rates on time deposits less than \$100 thousand. Rates on short-term borrowed funds decreased as the Company repaid the \$100 million term repurchase agreement in December of 2010. Rates on debt financing payable declined due to adjustments to the premium amortization on a \$10 million subordinated note, which the Company redeemed in August 2011.

In 2010, net interest income (FTE) decreased from 2009 primarily due to a lower volume of average interest earning assets (down \$378 million) and lower yields on investments (down 0.29%), partially offset by higher yields on loans (up 0.12%), lower average balances of interest-bearing liabilities (down \$287 million) and lower rates paid on interest-bearing deposits (down 0.2%).

Comparing 2010 with 2009, interest and fee income (FTE) was down \$22.1 million or 8.4%. The decrease resulted from a lower volume of average interest earning assets and lower yields on investment securities, partially offset by higher yields on loans. Average interest earning assets decreased \$378 million or 8.5% in 2010 compared with 2009 due to a \$273 million decrease in average loans and a \$105 million decrease in average investments. The decrease in the average balance of the loan portfolio was attributable to decreases in average balances of taxable commercial loans (down \$92 million), residential real estate loans (down \$75 million), indirect automobile loans (down \$50 million), commercial real estate loans (down \$38 million), tax-exempt commercial loans (down \$20 million) and construction loans (down \$11 million). The average investment portfolio decreased \$105 million largely due to declines in average balances of residential collateralized mortgage obligations (down \$87 million), residential mortgage backed securities (down \$41 million) and municipal securities (down \$31 million), partially offset by increases in average balances of \$34 million of corporate securities and \$20 million of U.S. government sponsored entity obligations.

The average yield on interest earning assets in 2010 was 5.85%, unchanged from 2009. The loan portfolio yield in 2010 compared with 2009 period was higher by 0.12%, due to increases in yields on taxable commercial loans (up 0.58%) and construction loans (up 1.36%), partially offset by a 0.35% decrease in yields on residential real estate loans. The investment portfolio yield decreased from 5.42% in 2009 to 5.13% in 2010 as maturities and paydowns on higher yielding portfolio securities were replaced with securities bearing lower yields. Yields on U.S. government sponsored entity obligations decreased 2.7%. Yields on municipal securities and U.S. Treasuries declined 0.08% and 2.24%, respectively.

Comparing 2010 with 2009, interest expense declined \$6.5 million or 33.7%, primarily due to lower average balances of interest-bearing liabilities and lower rates on interest-bearing deposits. The Company's average checking and savings deposits represented 77% of total deposits in 2010 compared with 74% in 2009. As a result, the Company's reliance on higher-costing time deposits was reduced. Average interest-bearing liabilities in 2010 fell by \$287 million from 2009 mainly due to decreases in average balances of federal funds purchased (down \$108 million), FHLB advances (down \$45 million), time deposits less than \$100 thousand (down \$100 million), time deposits \$100 thousand or more (down \$57 million) and money market checking accounts (down \$14 million), partially offset by increases in the average balance of money market savings (up \$24 million) and regular savings (up \$16 million). Rates paid on interest-bearing liabilities averaged 0.45% in 2010 compared with 0.62% in 2009. The average rate paid on interest-bearing deposits declined 0.2% to 0.34% in 2010 compared with 2009 mainly due to lower rates on time deposits less than \$100 thousand (down 0.49%), time deposits \$100 thousand or more (down 0.26%), preferred money market savings (down 0.16%) and regular savings (down 0.08%).

The following tables present information regarding the consolidated average assets, liabilities and shareholders' equity, the amounts of interest income earned from average interest earning assets and the resulting yields, and the amount of interest expense paid on average interest-bearing liabilities and the resulting rates paid. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual status only to the extent cash payments have been received and applied as interest income. Yields on tax-exempt securities and loans have been adjusted upward to reflect the effect of income exempt from federal income taxation at the current statutory tax rate.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	Year Ended December 31, 2011			
	Interest Ra			
	Average	Income/	Earned/	
	Balance	Expense	Paid	
(Dollars in thousands)				
Assets				
Money market assets and funds sold	\$430	<b>\$</b> —	—	%
Investment securities:				
Available for sale				
Taxable	445,527	11,166	2.51	%
Tax-exempt (1)	258,867	15,989	6.18	%
Held to maturity				
Taxable	188,751	6,238	3.30	%
Tax-exempt (1)	483,255	29,878	6.18	%
Loans:				
Commercial				
Taxable	437,581	28,087	6.42	%
Tax-exempt (1)	148,144	9,494	6.41	%
Commercial real estate	1,199,390	78,179	6.52	%
Real estate construction	57,529	4,331	7.53	%
Real estate residential	312,615	12,340	3.95	%
Consumer	581,286	31,547	5.43	%
Total Loans (1)	2,736,545	163,978	5.99	%
Interest earning assets (1)	4,113,375	227,249	5.52	%
Other assets	837,379			
Total assets	\$4,950,754			
Liabilities and shareholders' equity				
Deposits:				
Noninterest bearing demand	\$1,496,362		_	
Savings and interest-bearing transaction	1,826,118	2,419	0.13	%
Time less than \$100,000	313,548	2,090	0.67	%
Time \$100,000 or more	535,866	2,296	0.43	%
Total interest-bearing deposits	2,675,532	6,805	0.25	%
Short-term borrowed funds	105,157	216	0.21	%
Federal Home Loan Bank advances	41,741	520	1.25	%
Term repurchase agreement	3,945	39	0.98	%
Debt financing and notes payable	22,066	802	3.63	%
Total interest-bearing liabilities	2,848,441	8,382	0.29	%
Other liabilities	61,493			
Shareholders' equity	544,458			
Total liabilities and shareholders' equity	\$4,950,754			

Net interest spread (2)		5.23	%
Net interest income and interest margin (1)(3)	\$218,867	5.32	%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

- 24 -

<sup>(2)</sup> Net interest spread represents the average yield earned on interest earning assets less the average rate paid on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by dividing net interest income by total average interest earning assets.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	Year Ended December 31, 20 Interest Rate			ı
	Average Balance	Income/ Expense	Earned/ Paid	
(Dollars in thousands)	Burance	Бирепве	Tura	
Assets				
Money market assets and funds sold	\$1,820	\$2	0.11	%
Investment securities:	·			
Available for sale				
Taxable	299,730	8,806	2.94	%
Tax-exempt (1)	183,484	11,982	6.53	%
Held to maturity				
Taxable	175,475	7,641	4.35	%
Tax-exempt (1)	479,969	30,075	6.27	%
Loans:				
Commercial				
Taxable	536,530	34,140	6.36	%
Tax-exempt (1)	166,702	10,941	6.56	%
Commercial real estate	1,245,369	81,755	6.56	%
Real estate construction	68,602	3,711	5.41	%
Real estate residential	357,398	15,668	4.38	%
Consumer	579,432	34,802	6.01	%
Total Loans (1)	2,954,033	181,017	6.13	%
Interest earning assets (1)	4,094,511	239,523	5.85	%
Other assets	758,969			
Total assets	\$4,853,480			
Liabilities and shareholders' equity				
Deposits:				
Noninterest bearing demand	\$1,412,702		_	
Savings and interest-bearing transaction	1,676,882	3,543	0.21	%
Time less than \$100,000	358,096	1,769	0.49	%
Time \$100,000 or more	550,810	3,406	0.62	%
Total interest-bearing deposits	2,585,788	8,718	0.34	%
Short-term borrowed funds	107,821	463	0.43	%
Federal Home Loan Bank advances	34,378	437	1.25	%
Term repurchase agreement	94,842	1,528	1.61	%
Debt financing and notes payable	26,433	1,694	6.41	%
Total interest-bearing liabilities	2,849,262	12,840	0.45	%
Other liabilities	69,333			
Shareholders' equity	522,183			
Total liabilities and shareholders' equity	\$4,853,480			
Net interest spread (2)			5.40	%
Net interest income and interest margin (1)(3)		\$226,683	5.54	%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest earning assets less the average rate paid on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by dividing net interest income by total average interest earning assets.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	Year Ended December 31, 2009 Interest Rates			
	Average	Rates Earned/	,	
	Balance	Income/ Expense	Paid	
(Dollars in thousands)	20100100		1 414	
Assets				
Money market assets and funds sold	\$841	\$3	0.36	%
Investment securities:				
Available for sale				
Taxable	240,829	9,002	3.74	%
Tax-exempt (1)	166,669	11,217	6.73	%
Held to maturity				
Taxable	307,763	13,971	4.54	%
Tax-exempt (1)	529,597	33,334	6.29	%
Loans:				
Commercial				
Taxable	629,027	36,360	5.78	%
Tax-exempt (1)	186,295	12,362	6.64	%
Commercial real estate	1,283,114	84,473	6.58	%
Real estate construction	79,425	3,213	4.05	%
Real estate residential	431,931	20,640	4.73	%
Consumer	617,169	37,023	6.00	%
Total Loans (1)	3,226,961	194,071	6.01	%
Interest earning assets (1)	4,472,660	261,598	5.85	%
Other assets	613,977			
Total assets	\$5,086,637			
Liabilities and shareholders' equity				
Deposits:				
Noninterest bearing demand	\$1,354,534	_	_	
Savings and interest-bearing transaction	1,648,095	4,677	0.28	%
Time less than \$100,000	458,117	4,506	0.98	%
Time \$100,000 or more	607,642	5,366	0.88	%
Total interest-bearing deposits	2,713,854	14,549	0.54	%
Short-term borrowed funds	225,962	751	0.33	%
Federal Home Loan Bank advances	79,417	1,010	1.25	%
Term repurchase agreement	90,344	1,381	1.53	%
Debt financing and notes payable	26,567	1,689	6.36	%
Total interest-bearing liabilities	3,136,144	19,380	0.62	%
Other liabilities	71,635			
Shareholders' equity	524,324			
Total liabilities and shareholders' equity	\$5,086,637			
Net interest spread (2)			5.23	%
Net interest income and interest margin (1)(3)		\$242,218	5.42	%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest earning assets less the average rate paid on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by dividing net interest income by total average interest earning assets.

The following tables set forth a summary of the changes in interest income and interest expense due to changes in average assets and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components.

Summary of Changes in Interest Income and Expense

	2011 Compared with 2010							
Years Ended December 31,		_						
(In thousands)	Vo	lume		Ra	te		To	tal
(Decrease) increase in interest and fee income:								
Money market assets and funds sold	\$	(1	)	\$	(1	)	\$	(2)
Investment securities:								
Available for sale Taxable		3,800			(1,440	)		2,360
Tax- exempt (1)		4,687			(680	)		4,007
Held to maturity Taxable		545			(1,948	)		(1,403)
Tax- exempt (1)		205			(402	)		(197)
Loans:								
Commercial:								
Taxable		(6,349	)		296			(6,053)
Tax- exempt (1)		(1,194	)		(253	)		(1,447)
Commercial real estate		(3,000	)		(576	)		(3,576)
Real estate construction		(667	)		1,287			620
Real estate residential		(1,854	)		(1,474	)		(3,328)
Consumer		111			(3,366	)		(3,255)
Total loans (1)		(12,953	3)		(4,086	)		(17,039)
Total decrease in interest and fee income (1)		(3,717	)		(8,557	)		(12,274)
Increase (decrease) in interest expense:								
Deposits:								
Savings/ interest-bearing		293			(1,417	)		(1,124)
Time less than \$100,000		(240	)		561			321
Time \$100,000 or more		(90	)		(1,020	)		(1,110)
Total interest-bearing		(37	)		(1,876	)		(1,913)
Short-term borrowed funds		(11	)		(236	)		(247)
Federal Home Loan Bank advances		92			(9	)		83
Term repurchase agreement		(1,061	)		(428	)		(1,489)
Notes and mortgages payable		(246	)		(646	)		(892)
Total decrease in interest expense		(1,263	)		(3,195	)		(4,458)
Decrease in net interest income (1)	\$	(2,454	)	\$	(5,362	)	\$	(7,816)

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

- 27 -

Summary of Changes in Interest Income and Expense

	2010 Compared with 2009			
Years Ended December 31,				
(In thousands)	Volume	Rate	Total	
Increase (decrease) in interest and fee income:				
Money market assets and funds sold	\$2	\$(3	) \$(1)	
Investment securities:				
Available for sale Taxable	1,950	(2,146	) (196 )	
Tax- exempt (1)	1,106	(341	) 765	
Held to maturity Taxable	(5,782)	(548	) (6,330 )	
Tax- exempt (1)	(3,110)	(149	) (3,259 )	
Loans:				
Commercial:				
Taxable	(5,666)	3,446	(2,220)	
Tax- exempt (1)	(1,287)	(134	) (1,421 )	
Commercial real estate	(2,478)	(240	) (2,718 )	
Real estate construction	(480)	978	498	
Real estate residential	(3,363)	(1,609	) (4,972 )	
Consumer	(2,267)	46	(2,221)	
Total loans (1)	(15,541)	2,487	(13,054)	
Total decrease in interest and fee income (1)	(21,375)	(700	) (22,075)	
Increase (decrease) in interest expense:				
Deposits:				
Savings/ interest-bearing	80	(1,214	) (1,134 )	
Time less than \$100,000	(834)	(1,903	) (2,737 )	
Time \$100,000 or more	(466)	(1,494	) (1,960 )	
Total interest-bearing	(1,220)	(4,611	) (5,831 )	
Short-term borrowed funds	(466)	178	(288)	
Federal Home Loan Bank advances	(573)		(573)	
Term repurchase agreement	71	76	147	
Notes and mortgages payable	(9)	14	5	
Total decrease in interest expense	(2,197)	(4,343	) (6,540 )	
(Decrease) increase in net interest income (1)	\$(19,178)	\$3,643	\$(15,535)	

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

#### Provision for Loan Losses

The Company manages credit costs by consistently enforcing conservative underwriting and administration procedures and aggressively pursuing collection efforts with debtors experiencing financial difficulties.

The Company recorded purchased County and Sonoma loans at estimated fair value upon the acquisition dates of February 6, 2009 and August 20, 2010, respectively. Such fair values were recognized for individual loans, although small balance homogenous loans were pooled for valuation purposes. The valuation discounts recorded for purchased loans included Management's assessment of the risk of principal loss under economic and borrower conditions prevailing on the date of purchase. Any deterioration in such conditions or reassessment by Management could require additional loss recognition through a provision for loan losses. The purchased County loans are "covered" by loss-sharing agreements the Company entered with the FDIC which mitigates any additional losses during the term of the agreements.

In Management's judgment, the overall borrower and economic conditions have been relatively stable for the purchased County loans. However, a provision for loan losses of \$987 thousand, net of FDIC indemnification, was recorded for County loans in 2011. Management believes the overall borrower and economic conditions have been relatively stable for the purchased Sonoma loans; no provision for loan losses was recorded for Sonoma loans in 2011. Management regularly evaluates the acquisition date fair value discounts and, in its judgment, believes the fair value discounts remaining at December 31, 2011 represent appropriate loss estimates inherent in the purchased loans. However, no assurance can be given that future provisions for loan losses related to purchased loans will not be necessary.

In 2011, the provision for loan losses was \$11.2 million, compared to \$11.2 million for 2010 and \$10.5 million for 2009. The provision reflects Management's assessment of credit risk in the loan portfolio for each of the periods presented. For further information regarding credit risk, the FDIC loss-sharing agreements, net credit losses and the allowance for loan losses, see the "Loan Portfolio Credit Risk" and "Allowance for Credit Losses" sections of this report.

- 28 -

#### Noninterest Income

## Components of Noninterest Income

Years Ended December 31,			
(In thousands)	2011	2010	2009
Service charges on deposit accounts	\$29,523	\$33,517	\$36,392
Merchant processing services	9,436	9,057	9,068
Debit card fees	4,956	4,888	4,875
ATM processing fees	3,815	3,848	3,693
Other service charges	2,827	2,768	2,200
Trust fees	1,887	1,705	1,429
Check sale income	844	893	887
Safe deposit rental	695	678	697
Financial services commissions	423	747	583
Gain on acquisition		178	48,844
Other noninterest income	5,691	3,175	3,343
Total	\$60,097	\$61,454	\$112,011

In 2011, noninterest income decreased \$1.4 million or 2.2% compared with 2010. Service charges on deposits decreased \$4.0 million due to declines in fees charged on overdrawn accounts and insufficient funds (down \$3.3 million) and deficit fees charged on analyzed accounts (down \$580 thousand). Financial services commissions decreased \$324 thousand due to lower sales of mutual funds and annuities. Merchant processing services income increased \$379 thousand mainly due to higher transaction volumes. Trust fees increased \$182 thousand due to increased accounts.

In 2010 noninterest income decreased \$50.6 million compared with 2009 primarily due to the \$48.8 million gain on acquisition of County in 2009. Service charges on deposits decreased \$2.9 million or 7.9% due to declines in fees charged on overdrawn and insufficient accounts (down \$2.4 million) and deficit fees charged on analyzed accounts (down \$839 thousand), partially offset by service fees charged on checking accounts (up \$373 thousand). New regulations over overdraft fees were adopted July 1, 2010 and limited the Bank's ability to assess overdraft fees. Other categories of fees partially offset the decline in noninterest income. Other service fees increased \$568 thousand or 25.8% mainly due to increases in check cashing fees, internet banking fees and foreign currency commissions. Trust fees increased \$276 thousand or 19.3% mostly due to new trust assets. Financial service commissions increased \$164 thousand or 28.1%. ATM fees and interchange income was higher by \$155 thousand or 4.2% due to increased transaction volumes.

- 29 -

## Noninterest Expense

## Components of Noninterest Expense

Years Ended December 31,			
(Dollars in thousands)	2011	2010	2009
Salaries and related benefits	\$58,501	\$61,748	\$65,391
Occupancy	16,209	15,633	18,748
Outsourced data processing services	8,844	8,957	9,000
Amortization of intangible assets	5,975	6,333	6,697
Professional fees	4,802	3,376	3,583
Equipment	3,837	4,325	5,859
Deposit insurance assessments	3,440	5,168	6,260
Courier service	3,342	3,495	3,808
Other Real Estate Owned	2,458	895	616
Loan expenses	2,104	1,639	2,031
Settlements	2,100	43	158
Telephone	1,705	1,590	1,977
Postage	1,467	1,540	2,110
Stationery and supplies	1,259	1,285	1,555
Operational losses	1,051	828	953
Advertising and public relations	704	880	995
Other	9,880	9,412	11,035
Total	\$127,678	\$127,147	\$140,776

Noninterest expense increased \$531 thousand or 0.4% in 2011 compared with 2010. The 2011 results included \$2.1 million in litigation settlement accruals and \$679 thousand related to pre-integration costs for the acquired Sonoma, primarily outsourced data processing and personnel costs. Sonoma operations were fully integrated in February 2011. Expenses related to other real estate owned were \$1.6 million higher in 2011 due to recognition of declines in value and payment of delinquent property taxes on real estate repossessed during the period. Professional fees increased \$1.4 million due to higher legal fees. Occupancy expense increased \$576 thousand primarily due to increased rental of bank premises. Loan expense increased \$465 thousand primarily due to increases in foreclosure expense, appraisal fees and waived fees on foreclosed loans. Operational losses increased \$223 thousand due to increased fraudulent deposit account and debit card activity and branch robberies. Salaries and related benefits decreased \$3.2 million primarily due to a reduction in regular salaries, decreases in incentives, bonuses and other benefits, partially offset by higher group health insurance costs. Deposit insurance assessments declined \$1.7 million due to new assessment rules effective April 1, 2011. Equipment expense declined \$488 thousand primarily due to lower depreciation and repairs and maintenance expenses. Amortization of identifiable intangible assets declined \$358 thousand as intangible assets are amortized on a declining balance method. Advertising and public relations expense decreased \$176 thousand.

In 2010 noninterest expense decreased \$13.6 million or 9.7% compared with 2009 primarily due to lower personnel, occupancy and equipment expenses resulting from the systems integrations and branch consolidations following the County acquisition and lower FDIC insurance assessments. Salaries and related benefits decreased \$3.6 million or 5.6% primarily due to a reduction in salaries, incentives and workers compensation expense, partially offset by higher payroll taxes and group health insurance costs, annual merit increases and higher stock based compensation. Occupancy and equipment expenses decreased \$3.1 million or 16.6% and \$1.5 million or 26.2%, respectively, mainly due to branch and administrative office consolidations. FDIC insurance assessments decreased \$1.1 million or 17.4% mostly due to a non-routine assessment charged in 2009. Amortization of intangibles declined \$364 thousand or 5.4% as intangible assets are amortized on a declining balance method. Loan expense decreased \$392 thousand or 19.3% generally because 2009 included servicing fees on factoring receivables acquired from County; such factoring

receivables were fully liquidated in April 2009. Offsetting the decline were higher credit report expenses. Telephone expense declined \$387 thousand or 19.6% mainly due to branch and administrative office consolidations. Professional fees declined \$207 thousand or 5.8% mainly because 2009 included County related accounting and consulting fees. Postage also decreased \$570 thousand or 27.0% primarily because 2009 included County related expense. Other categories which decreased from 2009 were courier service expense (down \$313 thousand or 8.2%), stationery and supplies expense (down \$270 thousand or 17.4%), operational losses (down \$125 thousand or 13.1%) and advertising/public relations expense (down \$115 thousand or 11.6%). Offsetting the decreases in noninterest expense was OREO expense which increased \$279 thousand or 45.3% mostly due to additional writedowns of foreclosed assets and higher levels of expenses due to higher volumes of foreclosed loan collateral.

- 30 -

#### Provision for Income Tax

In 2011, the Company recorded income tax provision (FTE) of \$52.2 million compared with \$55.2 million for 2010. The 2011 provision represents an effective tax rate (FTE) of 37.3%, compared with 36.9% for 2010.

The income tax provision (FTE) was \$55.2 million in 2010 compared with \$77.5 million in 2009. The 2010 effective tax rate (FTE) was 36.9% compared to 38.2% in 2009. The lower effective tax rate (FTE) in 2010 is primarily attributable to tax-exempt interest income representing a higher proportion of pre-tax income and increased limited partnership tax credits.

#### **Investment Portfolio**

The Company maintains a securities portfolio consisting of securities issued by U.S. Government sponsored entities, state and political subdivisions, corporations and asset-backed and other securities. Investment securities are held in safekeeping by an independent custodian.

Investment securities assigned to the available for sale portfolio are generally used to supplement the Company's liquidity, provide a prudent yield, and provide collateral for public deposits and other borrowing facilities. Unrealized net gains and losses on available for sale securities are recorded as an adjustment to equity, net of taxes, but are not reflected in the current earnings of the Company. If Management determines depreciation in any available for sale security is "other than temporary," a securities loss will be recognized as a charge to earnings. If a security is sold, any gain or loss is reflected in current earnings and the equity adjustment is reversed. At December 31, 2011, the Company held \$638.8 million in securities classified as investments available for sale with a duration of 4.6 years. At December 31, 2011, an unrealized gain, net of taxes, of \$11.6 million related to these securities was included in shareholders' equity.

Securities assigned to the held to maturity portfolio earn a prudent yield, provide liquidity from maturities and paydowns, and provide collateral to pledge for federal, state and local government deposits and other borrowing facilities. At December 31, 2011, the held to maturity investment portfolio had a duration of 3.5 years and included \$892.5 million in fixed-rate and \$30.3 million in adjustable-rate securities. If Management determines depreciation in any held to maturity security is "other than temporary," a securities loss will be recognized as a charge to earnings. The Company had no trading securities at December 31, 2011. For more information on investment securities, see the notes accompanying the consolidated financial statements.

The following table shows the fair value carrying amount of the Company's investment securities available for sale as of the dates indicated:

#### Available for Sale Portfolio

At December 31,			
(In thousands)	2011	2010	2009
U.S. Treasury securities	\$3,596	\$3,542	\$2,987
Securities of U.S. Government sponsored entities	117,472	172,877	21,041
Residential mortgage backed securities	90,408	109,829	146,005
Commercial mortgage backed securities	4,530	5,065	
Obligations of States and political subdivisions	246,093	261,133	158,193
Residential collateralized mortgage obligations	51,164	25,603	41,410
Asset-backed securities	7,306	8,286	8,339
FHLMC and FNMA stock	1,847	655	1,573
Corporate securities	112,199	79,191	

Other securities	4,138	5,303	4,660
Total	\$638,753	\$671,484	\$384,208

- 31 -

The following table sets forth the relative maturities and contractual yields of the Company's available for sale securities (stated at fair value) at December 31, 2011. Yields on state and political subdivision securities have been calculated on a fully taxable equivalent basis using the current federal statutory rate. Mortgage-backed securities are shown separately because they are typically paid in monthly installments over a number of years.

## Available for Sale Maturity Distribution

			After one		After five	Э								
At December 31, 2011	Within		but within	1	within		After ten		Mortgage	<del>)</del> -				
(Dollars in thousands)	one year		five years		ten years		years		backed		Other		Total	
U.S. Treasury securities	<b>\$</b>		\$3,596		\$		<b>\$</b> —		\$		<b>\$</b>		\$3,596	
Interest rate		%	1.03	%		%		%		%		%	1.03	%
U.S. Government														
sponsored entities	10,292		99,253		7,927		_						117,47	2
Interest rate	0.68	%	1.63	%	2.13	%							1.58	%
States and political														
subdivisions	14,160		45,413		52,991		133,529	)					246,09	13
Interest rate (FTE)	6.03	%	6.18	%	5.98	%	6.10	%					6.08	%
Asset-backed securities					_		7,306						7,306	
Interest rate							0.65	%					0.65	%
Corporate securities	13,516		98,683		_								112,19	19
Interest rate	0.82	%	2.27	%									2.10	%
Subtotal	37,968		246,945		60,918		140,833	5					486,66	6
Interest rate	2.73	%	2.71	%	5.48	%	5.82	%					3.96	%
Mortgage backed														
securities and residential														
collateralized mortgage														
obligations									146,102	2			146,10	12
Interest rate									3.89	%			3.89	%
Other without set														
maturities			_		_		_				5,985		5,985	
Interest rate											4.87	%	4.87	%
Total	\$37,968		\$ 246,945		\$60,918		\$140,833	5	\$ 146,102	2	\$5,985		\$638,75	3
Interest rate	2.73	%	2.71	%	5.48	%	5.82	%	3.95	%	4.87	%	3.95	%

The following table shows the carrying amount (amortized cost) and fair value of the Company's investment securities held to maturity as of the dates indicated:

#### Held to Maturity Portfolio

At December 31,			
(In thousands)	2011	2010	2009
Residential mortgage backed securities	\$54,869	\$40,531	\$61,893
Obligations of States and political subdivisions	625,390	455,372	516,596
Residential collateralized mortgage obligations	242,544	84,825	148,446
Total	\$ 922,803	580,728	726,935
Fair value	\$ 947,493	594,711	736,270

The following table sets forth the relative maturities and contractual yields of the Company's held to maturity securities at December 31, 2011. Yields on state and political subdivision securities have been calculated on a fully taxable equivalent basis using the current federal statutory rate. Mortgage-backed securities are shown separately because they are typically paid in monthly installments over a number of years.

## Held to Maturity Maturity Distribution

		After one	After five			
At December 31, 2011,	Within	but within	but within	After ten	Mortgage-	
(Dollars in thousands)	One year	five years	ten years	years	backed	Total
States and political subdivisions	\$12,056	\$ 158,438	\$ 307,504	\$147,392	\$ —	\$625,390
Interest rate (FTE)	5.09 %	5.69 %	5.88 %	5.30 %		5.61 %
Mortgage backed securities and						
residential collateralized mortgage						
obligations	<del></del>		_	_	297,413	297,413
Interest rate					2.84 %	2.84 %
Total	\$12,056	\$ 158,438	\$ 307,504	\$147,392	\$ 297,413	\$922,803
Interest rate	5.09 %	5.69 %	5.88 %	5.30 %	2.84 %	4.72 %

#### Loan Portfolio

Total loans

For management purposes, the Company segregates its loan portfolio into three segments. Loans originated by the Company following its loan underwriting policies and procedures are separated from purchased loans. Former County Bank loans purchased from the FDIC with loss-sharing agreements are segregated as are former Sonoma Valley Bank loans purchased from the FDIC.

The following table shows the composition of the loan portfolio of the Company by type of loan and type of borrower, on the dates indicated:

## Originated Loan Portfolio Distribution

At December 31,					
(In thousands)	2011	2010	2009	2008	2007
Commercial	\$398,446	\$474,183	\$498,594	\$524,786	\$532,650
Commercial real estate	704,655	757,140	801,008	817,423	856,581
Real estate construction	14,580	26,145	32,156	52,664	97,464
Real estate residential	271,111	310,196	371,197	458,447	484,549
Consumer	473,815	461,877	498,133	529,106	531,732

\$1,862,607 \$2,029,541 \$2,201,088 \$2,382,426 \$2,502,976

#### Purchased Covered Loan Portfolio Distribution

At December 31,			
(In thousands)	2011	2010	2009
Commercial	\$99,538	\$168,985	\$253,349
Commercial real estate	331,807	390,682	445,440
Real estate construction	13,876	28,380	40,460
Real estate residential	12,492	18,374	18,521
Consumer	77,565	86,551	97,531
Total loans	\$535,278	\$692,972	\$855,301

## Purchased Non-covered Loan Portfolio Distribution

#### At December 31, (In thousands) 2011 2010 Commercial \$15,378 \$15,420 Commercial real estate 78,034 122,888 Real estate construction 5,981 21,620 Real estate residential 3,124 7,055

- 33 -

Consumer

Total loans

23,404

\$125,921

32,588

\$199,571

The following table shows the maturity distribution and interest rate sensitivity of commercial, commercial real estate, and construction loans at December 31, 2011. Balances exclude residential real estate loans and consumer loans totaling \$861.5 million. These types of loans are typically paid in monthly installments over a number of years.

## Loan Maturity Distribution

	Within One	One to Five	After Five	
	Year	Years	Years	Total
Commercial and commercial real estate *	\$619,716	\$760,411	\$247,731	\$1,627,858
Real estate construction	34,437			34,437
Total	\$654,153	\$760,411	\$247,731	\$1,662,295
Loans with fixed interest rates	\$259,229	\$248,706	\$104,939	\$612,874
Loans with floating or adjustable interest rates	394,924	511,705	142,792	1,049,421
Total	\$654,153	\$760,411	\$247,731	\$1,662,295

<sup>\*</sup> Includes demand loans

#### Commitments and Letters of Credit

The Company issues formal commitments on lines of credit to well-established and financially responsible commercial enterprises. Such commitments can be either secured or unsecured and are typically in the form of revolving lines of credit for seasonal working capital needs. Occasionally, such commitments are in the form of letters of credit to facilitate the customers' particular business transactions. Commitment fees are generally charged for commitments and letters of credit. Commitments on lines of credit and letters of credit typically mature within one year. For further information, see the accompanying notes to the consolidated financial statements.

#### Loan Portfolio Credit Risk

The risk that loan customers do not repay loans extended by the Bank is the most significant risk to the Company. The Company closely monitors the markets in which it conducts its lending operations and follows a strategy to control exposure to loans with high credit risk. The Bank's organization structure separates the functions of business development and loan underwriting; Management believes this segregation of duties avoids inherent conflicts of combining business development and loan approval functions. In measuring and managing credit risk, the Company adheres to the following practices.

- The Bank maintains a Loan Review Department which reports directly to the Board of Directors. The Loan Review Department performs independent evaluations of loans and assigns credit risk grades to evaluated loans using grading standards employed by bank regulatory agencies. Those loans judged to carry higher risk attributes are referred to as "classified loans." Classified loans receive elevated management attention to maximize collection.
- The Bank maintains two loan administration offices whose sole responsibility is to manage and collect classified loans.

Classified loans with higher levels of credit risk are further designated as "nonaccrual loans." Management places classified loans on nonaccrual status when full collection of contractual interest and principal payments is in doubt. Interest previously accrued on loans placed on nonaccrual status is charged against interest income, net of estimated FDIC reimbursements under loss-sharing agreements. The Company does not accrue interest income on nonaccrual loans. Interest payments received on nonaccrual loans are applied to reduce the carrying amount of the loan unless the carrying amount is well secured by loan collateral or covered by FDIC loss-sharing agreements. "Nonperforming assets"

include nonaccrual loans, loans 90 or more days past due and still accruing, and repossessed loan collateral.

Management believes the overall credit quality of the loan portfolio is reasonably stable; however, classified and nonperforming assets could fluctuate from period to period. The performance of any individual loan can be affected by external factors such as the interest rate environment, economic conditions, and collateral values or factors particular to the borrower. No assurance can be given that additional increases in nonaccrual and delinquent loans will not occur in the future.

On February 6, 2009, the Bank purchased loans and repossessed loan collateral of the former County Bank from the FDIC. This purchase transaction included loss-sharing agreements with the FDIC wherein the FDIC and the Bank share losses on the purchased assets. The loss-sharing agreements significantly reduce the credit risk of these purchased assets. In evaluating credit risk, Management separates the Bank's total loan portfolio between those loans qualifying under the FDIC loss-sharing agreements (referred to as "purchased covered loans") and loans not qualifying under the FDIC loss-sharing agreements (referred to as "purchased non-covered loans"). At December 31, 2011, purchased covered loans totaled \$535 million, or 21 percent of total loans, originated loans totaled \$1.9 billion, or 74 percent and purchased non-covered loans totaled \$126 million, or 5 percent of total loans.

- 34 -

Purchased covered loans and repossessed loan collateral qualify under loss-sharing agreements with the FDIC. Under the terms of the loss-sharing agreements, the FDIC absorbs 80 percent of losses and shares in 80 percent of loss recoveries on the first \$269 million in losses on purchased covered assets ("First Tier"), and absorbs 95 percent of losses and shares in 95 percent of loss recoveries if losses on purchased covered assets exceed \$269 million ("Second Tier"). The loss-sharing agreement on covered residential real estate assets expires February 6, 2019 and the loss-sharing agreement on covered non-residential assets expires February 6, 2014 as to losses and February 6, 2017 as to loss recoveries.

The purchased covered assets are primarily located in the California Central Valley, including Merced County. This geographic area currently has some of the weakest economic conditions within California and has experienced significant declines in real estate values. Management expects higher loss rates on purchased covered assets than on originated assets.

The Bank recorded purchased covered assets at estimated fair value on the February 6, 2009 acquisition date. The credit risk discount ascribed to the \$1.2 billion acquired loan and repossessed loan collateral portfolio was \$161 million representing estimated losses inherent in the assets at the acquisition date. The Bank also recorded a related receivable from the FDIC in the amount of \$129 million representing estimated FDIC reimbursements under the loss-sharing agreements.

The maximum risk to future earnings if First Tier losses exceed Management's estimated \$161 million in recognized losses under the FDIC loss-sharing agreements is estimated to be \$12 million as follows (Dollars in thousands):

First Tier Loss Coverage	\$ 269,000
Less: Recognized credit risk discount	161,203
Exposure to under-estimated risk within First Tier	107,797
Bank loss-sharing percentage	20 percent
First Tier risk to Bank, pre-tax	\$ 21,559
First Tier risk to Bank, after-tax	\$ 12,494

Management has judged the likelihood of experiencing losses of a magnitude to trigger Second Tier FDIC reimbursement as remote. The Bank's maximum after-tax exposure to Second Tier losses is \$13 million as of December 31, 2011, which would be realized only if all purchased covered assets at December 31, 2011 generated no future cash flows.

Purchased covered assets have declined since the acquisition date, and losses have been offset against the estimated credit risk discount. Purchased covered assets totaled \$554 million at December 31, 2011, net of a credit risk discount of \$46 million, compared to \$715 million at December 31, 2010, net of a credit risk discount of \$62 million. Purchased covered assets are evaluated for risk classification without regard to FDIC indemnification such that Management can identify purchased covered assets with potential payment problems and devote appropriate credit administration practices to maximize collections. Classified purchased covered assets without regard to FDIC indemnification totaled \$168 million and \$195 million at December 31, 2011 and December 31, 2010, respectively. FDIC indemnification limits the Company's loss exposure to covered classified assets.

#### Allowance for Credit Losses

The Company's allowance for credit losses represents Management's estimate of credit losses inherent in the loan portfolio. In evaluating credit risk for loans, Management measures loss potential of the carrying value of loans. As described above, payments received on nonaccrual loans may be applied against the principal balance of the loans until such time as full collection of the remaining recorded balance is expected. Further, the carrying value of purchased loans includes fair value discounts assigned at the time of purchase under the provisions of FASB ASC 805, Business Combinations, and FASB ASC 310-30, Loans or Debt Securities with Deteriorated Credit Quality. The

allowance for credit losses represents Management's estimate of credit losses in excess of these principal reductions.

- 35 -

The following table summarizes the allowance for credit losses, chargeoffs and recoveries of the Company for the periods indicated:

Year ended December 31,										
(Dollars in thousands)	20	11	20	10	20	09	20	08	20	07
Analysis of the Allowance for Credit Losses										
Balance, beginning of period	\$	38,329	\$	43,736	\$	47,563	\$	55,799	\$	59,023
Provision for loan losses		11,200		11,200		10,500		2,700		700
Provision for unfunded credit commitments		<del></del>		—		(400)	)	(200)		(400)
Loans charged off:										
Commercial		(8,280)		(6,844)	)	(6,066)	)	(1,262)		(1,648)
Commercial real estate		(1,332)		(1,256)	)			(34)		
Real estate construction		(2,167)		(1,668)	)	(1,333)	)	(5,348)		
Real estate residential		(739)		(1,686)	)	(506)	)	(131)		
Consumer		(6,754)		(8,814)	)	(9,362)	)	(5,638)		(4,033)
Purchased covered loans		(987)								
Total chargeoffs		(20,259)		(20,268)	)	(17,267)	)	(12,413)		(5,681)
Recoveries of loans previously charged off:										
Commercial		3,129		948		490		331		1,060
Commercial real estate				4						
Real estate construction		1				664		_		
Real estate residential										
Consumer		2,890		2,709		2,186		1,346		1,097
Total recoveries		6,020		3,661		3,340		1,677		2,157
Net loan losses		(14,239)		(16,607)	)	(13,927)	)	(10,736)		(3,524)
Balance, end of period	\$	35,290	\$	38,329	\$	43,736	\$	47,563	\$	55,799
Components:										
Allowance for loan losses	\$	32,597	\$	35,636	\$	41,043	\$	44,470	\$	52,506
Reserve for unfunded credit commitments		2,693		2,693		2,693		3,093		3,293
Allowance for credit losses	\$	35,290	\$	38,329	\$	43,736	\$	47,563	\$	55,799

The Company's allowance for credit losses is maintained at a level considered appropriate to provide for losses that can be estimated based upon specific and general conditions. These include conditions unique to individual borrowers, as well as overall credit loss experience, the amount of past due, nonperforming loans and classified loans, FDIC loss-sharing indemnification, recommendations of regulatory authorities, prevailing economic conditions and other factors. A portion of the allowance is specifically allocated to impaired loans whose full collectability is uncertain. Such allocations are determined by Management based on loan-by-loan analyses. A second allocation is based in part on quantitative analyses of historical credit loss experience, in which criticized and classified credit balances identified through an independent internal credit review process are analyzed using a linear regression model to determine standard loss rates. The results of this analysis are applied to current criticized and classified loan balances to allocate the allowance to the respective segments of the loan portfolio. In addition, loans with similar characteristics not usually criticized using regulatory guidelines are analyzed based on the historical loss rates and delinquency trends, grouped by the number of days the payments on these loans are delinquent. Given currently weak economic conditions, Management is applying further analysis to consumer loans. Current levels of indirect automobile loan losses are compared to initial allowance allocations and, based on Management judgment, additional allocations are applied, if needed, to estimate losses. For residential real estate loans, Management is comparing ultimate loss rates on foreclosed residential real estate properties and applying such loss rates to nonaccrual residential real estate loans. Based on this analysis, Management exercises judgment in allocating additional allowance if deemed appropriate to estimate losses on residential real estate loans. Last, allocations are made to non-criticized and non-classified commercial and commercial real estate loans based on historical loss rates and other statistical data.

The remainder of the allowance is considered to be unallocated. The unallocated allowance is established to provide for probable losses that have been incurred as of the reporting date but not reflected in the allocated allowance. It addresses additional qualitative factors consistent with Management's analysis of the level of risks inherent in the loan portfolio, which are related to the risks of the Company's general lending activity. Included in the unallocated allowance is the risk of losses that are attributable to national or local economic or industry trends which have occurred but have not yet been recognized in loan chargeoff history (external factors). The external factors evaluated by the Company include: economic and business conditions, external competitive issues, and other factors. Also included in the unallocated allowance is the risk of losses attributable to general attributes of the Company's loan portfolio and credit administration (internal factors). The internal factors evaluated by the Company include: loan review system, adequacy of lending Management and staff, loan policies and procedures, problem loan trends, concentrations of credit, and other factors. By their nature, these risks are not readily allocable to any specific loan category in a statistically meaningful manner and are difficult to quantify with a specific number. Management assigns a range of estimated risk to the qualitative risk factors described above based on Management's judgment as to the level of risk, and assigns a quantitative risk factor from the range of loss estimates to determine the appropriate level of the unallocated portion of the allowance. Management considers the \$35.3 million allowance for credit losses to be adequate as a reserve against credit losses inherent in the loan portfolio as of December 31, 2011.

See Note 4 to the Consolidated Financial Statements for additional information related to the allowance for credit losses.

#### **Impaired Loans**

The Company considers a loan to be impaired when, based on current information and events, it is probable that it will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. The measurement of impairment may be based on (i) the present value of the expected cash flows of the impaired loan discounted at the loan's original effective interest rate, (ii) the observable market price of the impaired loan or (iii) the fair value of the collateral of a collateral-dependent loan. The Company does not apply this definition to smaller-balance loans that are collectively evaluated for credit risk. In assessing impairment, the Company reviews all nonaccrual commercial and construction loans with outstanding principal balances in excess of \$1 million. Nonaccrual commercial and construction loans with outstanding principal balances less than \$1 million, and large groups of smaller-balance homogeneous loans such as installment, personal revolving credit and residential real estate loans, are evaluated collectively for impairment under the Company's standard loan loss reserve methodology.

Impaired purchased loans were recorded at estimated fair value on the acquisition date.

The following summarizes the Company's recorded investment in impaired originated loans for the dates indicated:

At December 31,		
(In thousands)	2011	2010
Total impaired loans	\$ 4,525	\$ 12,748
Specific reserves	\$ 2,023	\$ 1,365

At December 31, 2011 and 2010, the Company measured impairment using the fair value of loan collateral. The average balance of the Company's impaired originated loans for the year ended December 31, 2011 was \$4.1 million compared with \$2.5 million in 2010. All impaired loans are on nonaccrual status. See Note 4 to the Consolidated Financial Statements for additional information related to the impaired loans.

#### Asset/Liability and Market Risk Management

Interest rate risk is a significant market risk affecting the Company. Interest rate risk results from many factors. Assets and liabilities may mature or reprice at different times. Assets and liabilities may reprice at the same time but by different amounts. Short-term and long-term market interest rates may change by different amounts. The timing and amount of cash flows of various assets or liabilities may shorten or lengthen as interest rates change. In addition, interest rates may have an impact on loan demand, demand for various deposit products, credit losses, and other elements of earnings such as account analysis fees on commercial deposit accounts and correspondent bank service charges.

In adjusting the Company's asset/liability position, Management attempts to manage interest rate risk while enhancing the net interest margin and net interest income. At times, depending on expected increases or decreases in general interest rates, the relationship between long and short term interest rates, market conditions and competitive factors, Management may adjust the Company's interest rate risk position in order to manage its net interest margin and net interest income. The Company's results of operations and net portfolio values remain subject to changes in interest rates and to fluctuations in the difference between long and short term interest rates.

The Company's asset and liability position ranged from "neutral" to slightly "asset sensitive" at December 31, 2011, depending on the interest rate assumptions applied to the simulation model employed by Management to measure interest rate risk. A "neutral" position results in similar amounts of change in interest income and interest expense

resulting from application of assumed interest rate changes. An "asset sensitive" position results in a larger change in interest income than in interest expense resulting from application of assumed interest rate changes. Management's simulation modeling is currently biased toward rising interest rates. Management continues to monitor the interest rate environment as well as economic conditions and other factors it deems relevant in managing the Company's exposure to interest rate risk.

- 37 -

Management assesses interest rate risk by comparing the Company's most likely earnings plan with various earnings models using many interest rate scenarios that differ in the direction of interest rate changes, the degree of change over time, the speed of change and the projected shape of the yield curve. For example, using the current composition of the Company's balance sheet and assuming an increase of 100 basis points ("bp") in the federal funds rate and an increase of 60 bp in the 10 year Constant Maturity Treasury Bond yield during the same period, earnings are not estimated to change by a meaningful amount compared to the Company's most likely net income plan for the twelve months ending December 31, 2012. Simulation estimates depend on, and will change with, the size and mix of the actual and projected balance sheet at the time of each simulation. In the current operating environment, Management's objective is to maintain a "neutral" to slightly "asset sensitive" interest rate risk position. The Company does not currently engage in trading activities or use derivative instruments to control interest rate risk, even though such activities may be permitted with the approval of the Company's Board of Directors.

#### Market Risk - Equity Markets

Equity price risk can affect the Company. As an example, any preferred or common stock holdings, as permitted by banking regulations, can fluctuate in value. Management regularly assesses the extent and duration of any declines in market value, the causes of such declines, the likelihood of a recovery in market value, and its intent to hold securities until a recovery in value occurs. Declines in value of preferred or common stock holdings that are deemed "other than temporary" could result in loss recognition in the Company's income statement.

Fluctuations in the Company's common stock price can impact the Company's financial results in several ways. First, the Company has regularly repurchased and retired its common stock; the market price paid to retire the Company's common stock can affect the level of the Company's shareholders' equity, cash flows and shares outstanding for purposes of computing earnings per share. Second, the Company's common stock price impacts the number of dilutive equivalent shares used to compute diluted earnings per share. Third, fluctuations in the Company's common stock price can motivate holders of options to purchase Company common stock through the exercise of such options thereby increasing the number of shares outstanding. Finally, the amount of compensation expense associated with share based compensation fluctuates with changes in and the volatility of the Company's common stock price.

#### Market Risk - Other

Market values of loan collateral can directly impact the level of loan chargeoffs and the provision for loan losses. Other types of market risk, such as foreign currency exchange risk and commodity price risk, are not significant in the normal course of the Company's business activities.

#### Liquidity and Funding

The Company's routine sources of liquidity are operating earnings, investment securities, consumer and other loans, deposits, and other borrowed funds. In 2011, the Company's operating activities generated \$120 million in liquidity providing funds to pay common shareholders \$42 million in dividends, fund \$61 million in stock repurchases and redeem \$10 million in subordinated debt. During 2010, the Company's operating activities generated \$115 million in liquidity providing adequate funds to pay common shareholders \$42 million in dividends and fund \$29 million in stock repurchases. In 2011, investment securities provided \$430 million in liquidity from sales, paydowns and maturities, and loans provided \$342 million in liquidity from scheduled payments and maturities, net of loan fundings. Additionally, deposit growth increased cash \$118 million. In 2011, liquidity provided funds to purchase securities of \$733 million and to reduce short-term borrowings by \$17 million and redeem a \$10 million subordinated debt. In 2010, loans provided \$299 million in liquidity from scheduled payments, paydowns and maturities, net of loan fundings. The Company purchased \$483 million in investment securities using \$131 million in cash and \$352 million from paydowns and maturities of investment securities. The Company primarily purchased securities of U.S. Government sponsored entities, obligations of states and political subdivisions, and corporate securities to offset

decreases in residential mortgage backed securities and residential collateralized mortgage obligations. Other sources of cash from investing activities include net cash of \$58 million from an acquisition, proceeds of \$41 million under FDIC loss-sharing agreements and proceeds of \$32 million from sale of foreclosed assets. Cash was applied to reduce short term borrowings by \$206 million and to meet a net reduction in deposits totaling \$177 million.

- 38 -

At December 31, 2011, the Company's assets included \$530 million in cash and amounts due from other banks from daily transaction settlements. The Bank maintains cash balances for its branches of approximately \$50 million to meet the routine needs of its customers. Further, the Bank must maintain approximately \$30 million at the Federal Reserve Bank (FRB) to meet its reserve requirement; this reserve requirement is reduced by cash held for branches. Excluding cash for branch needs and cash required at the FRB, cash and amounts due from other banks from daily transaction settlements of approximately \$450 million provided excess liquidity equivalent to eleven percent of total deposits.

The Company projects \$209 million in additional liquidity from investment security paydowns and maturities in the twelve months ending December 31, 2012. At December 31, 2011, indirect automobile loans totaled \$412 million, which were experiencing stable monthly principal payments of approximately \$16 million during the last three months of 2011.

The Company held \$1.6 billion in total investment securities at December 31, 2011. Under certain deposit, borrowing and other arrangements, the Company must pledge investment securities as collateral. At December 31, 2011, such collateral requirements totaled approximately \$904 million. At December 31, 2011, \$639 million of the Company's investment securities were classified as "available-for-sale", and as such, could provide additional liquidity if sold, subject to the Company's ability to meet continuing collateral requirements. In addition, at December 31, 2011, the Company had customary lines for overnight borrowings from other financial institutions in excess of \$700 million, under which \$-0- was outstanding. Additionally, the Company has access to borrowing from the Federal Reserve. The Company's short-term debt rating from Fitch Ratings is F1. The Company's long-term debt rating from Fitch Ratings is A with a stable outlook. Management expects the Company could access additional long-term debt financing if desired. In Management's judgment, the Company's liquidity position is strong and asset liquidations or additional long-term debt are considered unnecessary to meet the ongoing liquidity needs of the Company.

Management will monitor the Company's cash levels throughout 2012. Loan demand from credit-worthy borrowers will be dictated by economic and competitive conditions for the remainder of 2012. The Company aggressively solicits non-interest bearing demand deposits and money market checking deposits, which are the least sensitive to changes in interest rates. The growth of these deposit balances is subject to heightened competition, the success of the Company's sales efforts, delivery of superior customer service, new regulations and market conditions. The Company does not aggressively solicit higher-costing time deposits; as a result, Management anticipates such deposits will gradually decline. Changes in interest rates, most notably rising interest rates, could impact deposit volumes. Depending on economic conditions, interest rate levels, and a variety of other conditions, deposit growth may be used to fund loans, reduce borrowings or purchase investment securities. However, due to concerns such as uncertainty in the general economic environment, competition and political uncertainty, loan demand and levels of customer deposits are not certain. Shareholder dividends are expected to continue subject to the Board's discretion and continuing evaluation of capital levels, earnings, asset quality and other factors.

The Company performs liquidity stress tests on a periodic basis to evaluate the sustainability of its liquidity. Under the stress testing, the Company assumes outflows of funds increase beyond expected levels. Measurement of such heightened outflows considers the composition of the Company's deposit base, including any concentration of deposits, non-deposit funding such as short-term borrowings and Federal Home Loan Bank advances, and unfunded lending commitments. The Company evaluates its stock of highly liquid assets to meet the assumed higher levels of outflows. Highly liquid assets include cash and amounts due from other banks from daily transaction settlements, reduced by branch cash needs and FRB reserve requirement, and investment securities based on regulatory risk-weighting guidelines. Based on the results of the most recent liquidity stress test, Management is satisfied with the liquidity condition of the Bank and the Company. However, no assurance can be given the Bank or Company will not experience a period of reduced liquidity.

Westamerica Bancorporation ("Parent Company") is a separate entity and apart from Westamerica Bank ("Bank") and must provide for its own liquidity. In addition to its operating expenses, the Parent Company is responsible for the

payment of dividends declared for its shareholders, and interest and principal on outstanding debt. Substantially all of the Parent Company's revenues are obtained from subsidiary dividends and service fees. Payment of dividends to the Parent Company by the Bank is limited under California and Federal laws. The Company believes that regulatory dividend restrictions will not have an impact on the Parent Company's ability to meet its ongoing cash obligations. During 2011, 2010 and 2009, the Bank declared dividends to the Company of \$107 million, \$69 million and \$93 million, respectively.

- 39 -

# **Contractual Obligations**

The following table sets forth the known contractual obligations, except short-term borrowing arrangements and post retirement benefit plans, of the Company at December 31, 2011:

			Ov	er One						
			to		Ove	er Three	Af	ter		
At December 31, 2011	With	nin	Th	ree	to		Fiv	ve		
(In thousands)	One	Year	Ye	ars	Five	e Years	Ye	ears	Tot	al
Long-Term Debt Obligations	\$ -		\$	15,000	\$		\$ -	_	\$	15,000
Term Repurchase Agreement	-			10,000			_			10,000
Federal Home Loan Bank advances	-			5,072		20,951	_	_		26,023
Operating Lease Obligations		8,954		13,775		5,382	8	392		29,003
Purchase Obligations		8,382		16,764		16,764				41,910
Total	\$	17,336	\$	60,611	\$	43,097	\$	892	\$	121,936

Long-term debt obligations and operating lease obligations may be retired prior to the contractual maturity as discussed in the notes to the consolidated financial statements. The purchase obligation consists of the Company's minimum liability under a contract with a third-party automation services provider.

## Capital Resources

The Company has historically generated high levels of earnings, which provides a means of raising capital. The Company's net income as a percentage of average shareholders' equity ("return on equity" or "ROE") has been 25.8% in 2009, 18.1% in 2010 and 16.1% in 2011. The Company also raises capital as employees exercise stock options, which are awarded as a part of the Company's executive compensation programs to reinforce shareholders' interests in the Management of the Company. Capital raised through the exercise of stock options totaled \$9.6 million in 2009, \$16.7 million in 2010 and \$14.4 million in 2011.

The Company paid common dividends totaling \$41.1 million in 2009, \$42.1 million in 2010 and \$41.7 million in 2011, which represent dividends per common share of \$1.41, \$1.44 and \$1.45, respectively. In 2009, the Company was unable to, without the consent of the Treasury, to increase the cash dividend on the Company's common stock above \$0.35 per share, while the Treasury Preferred Stock was outstanding. This restriction was removed upon full redemption of the Treasury Preferred Stock on November 18, 2009. The Company's earnings have historically exceeded dividends paid to shareholders. The amount of earnings in excess of dividends gives the Company resources to finance growth and maintain appropriate levels of shareholders' equity. In the absence of profitable growth opportunities, the Company has repurchased and retired its common stock as another means to return earnings to shareholders. The Company repurchased and retired 42 thousand shares valued at \$2.0 million in 2009, 533 thousand shares valued at \$28.7 million in 2010, and 1.3 million shares valued at \$60.5 million in 2011. Share repurchases in most of 2009 were restricted to amounts conducted in coordination with employee benefit programs under the terms of the February 13, 2009 issuance of Treasury Preferred Stock until complete redemption of the same preferred stock on November 18, 2009.

The Company's primary capital resource is shareholders' equity, which increased \$13.4 million or 2.4% in 2011 from the previous year. For 2011, the Company earned \$87.9 million in net income, raised \$14.4 million from the issuance of stock in connection with exercises of employee stock options, paid \$41.7 million in common dividends, and repurchased \$60.5 million in common stock.

The Company's ratio of equity to total assets was 11.08% at December 31, 2011 and 11.06% at December 31, 2010.

The Company performs capital stress tests on a periodic basis to evaluate the sustainability of its capital. Under the stress testing, the Company assumes various scenarios such as deteriorating economic and operating conditions, unanticipated asset devaluations, and significant operational lapses. The Company measures the impact of these scenarios on its earnings and capital. Based on the results of the most recent stress tests, Management is satisfied with the capital condition of the Bank and the Company. However, no assurance can be given the Bank or Company will not experience a period of reduced earnings or a reduction in capital from unanticipated events and circumstances.

- 40 -

## Capital to Risk-Adjusted Assets

The following summarizes the ratios of regulatory capital to risk-adjusted assets for the Company on the dates indicated:

					Minimum				
					Regulator	Well			
At December 31,	2011		2010		Requirem	ent	Capitaliz	ed	
Tier I Capital	14.54	%	14.21	%	4.00	%	6.00	%	
Total Capital	15.83	%	15.50	%	8.00	%	10.00	%	
Leverage ratio	8.38	%	8.44	%	4.00	%	5.00	%	

The Company's risk-based capital ratios increased at December 31, 2011, compared with December 31, 2010, primarily due to a decline in risk-weighted assets.

The following summarizes the ratios of capital to risk-adjusted assets for the Bank on the dates indicated:

					Minimum				
					Regulator	Well			
At December 31,	2011		2010		Requirem	ent	Capitaliza	ed	
Tier I Capital	13.84	%	13.87	%	4.00	%	6.00	%	
Total Capital	15.32	%	15.33	%	8.00	%	10.00	%	
Leverage ratio	7.93	%	8.19	%	4.00	%	5.00	%	

FDIC-covered assets are generally included in the 20% risk-weighted category due to loss sharing agreements, which expire on February 5, 2019 as to the residential real estate covered assets and on February 5, 2014 as to non-residential real estate covered assets. Subsequent to such dates, previously FDIC-indemnified assets will generally be included in the 100% risk-weight category.

The Company and the Bank intend to maintain regulatory capital in excess of the highest regulatory standard, referred to as "well capitalized". The Company and the Bank routinely project capital levels by analyzing forecasted earnings, credit quality, securities valuations, shareholder dividends, asset volumes, share repurchase activity, stock option exercise proceeds, and other factors. Based on current capital projections, the Company and the Bank expect to maintain regulatory capital levels exceeding the "well capitalized" standard and pay quarterly dividends to shareholders. No assurance can be given that changes in capital management plans will not occur.

#### Deposit categories

The Company primarily attracts deposits from local businesses and professionals, as well as through retail savings and checking accounts, and, to a more limited extent, certificates of deposit.

The following table summarizes the Company's average daily amount of deposits and the rates paid for the periods indicated:

Deposit Distribution and Average Rates Paid

	2011		2010		2009	
Years Ended	Averag Percentage	Rate	Averag Percentage	Rate	Averag Percentage	Rate
December 31,	Balance of Total		Balance of Total		Balance of Total	

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-K

(Dollars in		Deposits			Deposits			Deposits		
thousands)										
Noninterest										
bearing										
demand	\$1,496,362	35.9 %	_ % 5	\$1,412,702	35.3 %	%	\$1,354,534	33.3	% —	%
Interest										
bearing:										
Transaction	713,754	17.1 %	0.10 %	682,278	17.1 %	0.13 %	696,638	17.1	% 0.14	1 %
Savings	1,112,364	26.7 %	0.15 %	994,604	24.9 %	0.27 %	951,457	23.4	% 0.39	) %
Time less than										
\$100 thousand	313,548	7.5 %	0.67 %	358,096	8.9 %	0.49 %	458,117	11.3	% 0.98	3 %
Time \$100										
thousand or										
more	535,866	12.8 %	0.43 %	550,810	13.8 %	0.62 %	607,642	14.9	% 0.88	3 %
Total	\$4,171,894	100.0 %	0.25 % 5	\$3,998,490	100.0 %	0.34 %	\$4,068,388	100.0	% 0.54	1 %

The Company's strategy includes building the value of its deposit base by building balances of lower-costing deposits and avoiding reliance on higher-costing time deposits. From 2010 to 2011 the deposit composition shifted from higher costing time deposits to lower costing checking and savings accounts. The Company's average checking and savings accounts represented 80% of total deposits in 2011 compared with 77% in 2010 and 74% in 2009.

Total time deposits were \$804.5 million and \$895.6 million at December 31, 2011 and 2010, respectively. The following table sets forth, by time remaining to maturity, the Company's total domestic time deposits. The Company has no foreign time deposits.

	D	ecember 31,
(In thousands)	20	)11
2012	\$	695,064
2013		45,467
2014		26,582
2015		21,065
2016		14,064
Thereafter		2,259
Total	\$	804,501

The following sets forth, by time remaining to maturity, the Company's domestic time deposits in amounts of \$100 thousand or more:

Deposits Over \$100,000 Maturity Distribution

(In thousands)	December 31, 2011
Three months or less	\$ 314,112
Over three through six months	115,010
Over six through twelve months	63,067
Over twelve months	44,647
Total	\$ 536,836

#### **Short-term Borrowings**

The following table sets forth the short-term borrowings of the Company:

**Short-Term Borrowings Distribution** 

	At December 31,			
(In thousands)	2011	2010	2009	
Federal funds purchased	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	
Other borrowed funds:				
Customer sweep accounts	114,777	105,237	109,332	
Securities sold under repurchase agreements with customers	912	1,148	3,102	
Line of credit	_	1,000	15,700	
Total short term borrowings	\$115,689	\$107,385	\$128,134	

Further detail of federal funds purchased and other borrowed funds is as follows:

Years Ended December 31,						
(Dollars in thousands)	2011		2010		2009	
Federal funds purchased balances and rates paid on outstanding amount:						
Average balance for the year	\$96		\$—		\$107,732	2
Maximum month-end balance during the year					365,000	0
Average interest rate for the year	0.11	%	_	%	0.18	%
Average interest rate at period end		%	_	%	_	%
Sweep accounts balances and rates paid on outstanding amount:						
Average balance for the year	\$102,031		\$101,690		\$113,16	
Maximum month-end balance during the year	114,777	7	116,179	)	124,55	7
Average interest rate for the year	0.15	%	0.32	%	0.41	%
Average interest rate at period end	0.09	%	0.22	%	0.35	%
FHLB advances balances and rates paid on outstanding amount:						
Average balance for the year	\$41,741		\$34,378		\$79,417	
Maximum month-end balance during the year	61,619		72,016		84,044	
Average interest rate for the year	1.25	%	1.25	%	1.25	%
Average interest rate at period end	1.84	%	1.15	%	1.37	%
Term repurchase agreement balances and rates paid on outstanding amount:						
Average balance for the year	\$3,945		\$94,842		\$90,344	
Maximum month-end balance during the year	10,000		99,920		99,044	
Average interest rate for the year	0.98	%	1.61	%	1.53	%
Average interest rate at period end	0.97	%	_	%	1.55	%
Securities sold under repurchase agreements balances and rates paid on						
outstanding amount:						
Average balance for the year	\$1,096		\$2,314		\$2,991	
Maximum month-end balance during the year	1,194		3,380		3,567	
Average interest rate for the year	0.21	%	0.42	%	0.61	%
Average interest rate at period end	0.14	%	0.35	%	0.51	%
Line of credit balances and rates paid on outstanding amount:						
Average balance for the year	\$1,933		\$3,817		\$2,071	
Maximum month-end balance during the year	10,150		9,200		17,877	
Average interest rate for the year	2.95	%	3.42	%	3.13	%
Average interest rate at period end	_	%	4.10	%	2.99	%

The term repurchase agreement balance declined from 2010 to 2011 because the \$100 million term repurchase agreement matured on December 15, 2010.

# **Financial Ratios**

The following table shows key financial ratios for the periods indicated:

At and for the years ended December 31,	2011		2010		2009	
Return on average total assets	1.78	%	1.95	%	2.39	%
Return on average common shareholders' equity	16.14	%	18.11	%	25.84	%
Average shareholders' equity as a percentage of:						
Average total assets	11.00	%	10.76	%	10.31	%
Average total loans	19.90	%	17.68	%	16.25	%
Average total deposits	13.05	%	13.06	%	12.89	%

# Common dividend payout ratio

47 % 45 %

34

%

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company does not currently engage in trading activities or use derivative instruments to control interest rate risk, even though such activities may be permitted with the approval of the Company's Board of Directors.

Credit risk and interest rate risk are the most significant market risks affecting the Company, and equity price risk can also affect the Company's financial results. These risks are described in the preceding sections regarding "Loan Portfolio Credit Risk," and "Asset/Liability and Market Risk Management." Other types of market risk, such as foreign currency exchange risk and commodity price risk, are not significant in the normal course of the Company's business activities.

- 43 -

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# INDEX TO FINANCIAL STATEMENTS

age
45
46
<del>1</del> 7
48
19
50
51
39
1 1 1 1 1

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of Westamerica Bancorporation and subsidiaries (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting, and for performing an assessment of the effectiveness of internal control over financial reporting as of December 31, 2011. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's system of internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of Management and Directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Management performed an assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2011 based upon criteria in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on this assessment, Management determined that the Company's internal control over financial reporting was effective as of December 31, 2011 based on the criteria in Internal Control - Integrated Framework issued by COSO.

The Company's independent registered public accounting firm has issued an attestation report on Management's assessment of the Company's internal control over financial reporting. This report is included below.

Dated February 27, 2012

- 45 -

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders Westamerica Bancorporation:

We have audited Westamerica Bancorporation and subsidiaries (the Company) internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2011 and 2010, and the related consolidated statements of income, changes in shareholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2011, and our report dated February 27, 2012 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP KPMG LLP San Francisco, California February 27, 2012

- 46 -

# WESTAMERICA BANCORPORATION CONSOLIDATED BALANCE SHEETS

	At Decer	mber 31, 2010
	(In thou	
Assets	(III tilot	isands)
Cash and due from banks	\$530,045	\$338,793
Money market assets	<del>_</del>	392
Investment securities available for sale	638,753	671,484
Investment securities held to maturity, with fair values of \$947,493 at December 31, 2011	,	,
and \$594,711 at December 31, 2010	922,803	580,728
Purchased covered loans	535,278	692,972
Purchased non-covered loans	125,921	199,571
Originated loans	1,862,607	2,029,541
Allowance for loan losses	(32,597)	(35,636)
Total loans	2,491,209	2,886,448
Non-covered other real estate owned	26,500	13,620
Covered other real estate owned	19,135	21,791
Premises and equipment, net	36,548	36,278
Identifiable intangibles, net	28,629	34,604
Goodwill	121,673	121,673
Other assets	226,866	225,713
Total Assets	\$5,042,161	\$4,931,524
Liabilities		
Deposits:		
Noninterest bearing deposits	\$1,562,254	\$1,454,663
Interest bearing deposits	2,687,667	2,678,298
Total deposits	4,249,921	4,132,961
Short-term borrowed funds	115,689	107,385
Federal Home Loan Bank advances	26,023	61,698
Term repurchase agreement	10,000	_
Debt financing and notes payable	15,000	26,363
Other liabilities	66,887	57,830
Total Liabilities	4,483,520	4,386,237
Shareholders' Equity		
Common Stock (no par value), authorized - 150,000 shares Issued and outstanding –		
28,150 at December 31, 2011 and 29,090 at December 31, 2010	377,775	378,885
Deferred compensation	3,060	2,724
Accumulated other comprehensive income	11,369	159
Retained earnings	166,437	163,519
Total Shareholders' Equity	558,641	545,287
Total Liabilities and Shareholders' Equity	\$5,042,161	\$4,931,524

See accompanying notes to the consolidated financial statements.

# WESTAMERICA BANCORPORATION CONSOLIDATED STATEMENTS OF INCOME

	For the Years Ended December 31, 2011 2010 2009					•
T		(In thousa	nds,	except per sh	are d	ata)
Interest and Fee Income	Ф	160 672	Φ	177 224	ф	100 001
Loans	\$	160,673	\$	177,224	\$	189,801
Money market assets and funds sold		21 504		2		3
Investment securities available for sale		21,594		16,766		16,547
Investment securities held to maturity		25,712		27,163		35,598
Total Interest and Fee Income		207,979		221,155		241,949
Interest Expense		6.005		0.710		14540
Deposits		6,805		8,718		14,549
Short-term borrowed funds		216		463		751
Federal Home Loan Bank advances		520		437		1,010
Term repurchase agreement		39		1,528		1,381
Debt financing and notes payable		802		1,694		1,689
Total Interest Expense		8,382		12,840		19,380
Net Interest Income		199,597		208,315		222,569
Provision for Loan Losses		11,200		11,200		10,500
Net Interest Income After Provision for Loan Losses		188,397		197,115		212,069
Noninterest Income						
Service charges on deposit accounts		29,523		33,517		36,392
Merchant processing services		9,436		9,057		9,068
Debit card fees		4,956		4,888		4,875
ATM processing fees		3,815		3,848		3,693
Trust fees		1,887		1,705		1,429
Financial services commissions		423		747		583
Gain on acquisition		_		178		48,844
Other		10,057		7,514		7,127
Total Noninterest Income		60,097		61,454		112,011
Noninterest Expense						
Salaries and related benefits		58,501		61,748		65,391
Occupancy		16,209		15,633		18,748
Outsourced data processing services		8,844		8,957		9,000
Amortization of identifiable intangibles		5,975		6,333		6,697
Professional fees		4,802		3,376		3,583
Furniture and equipment		3,837		4,325		5,859
Deposit insurance assessments		3,440		5,168		6,260
Courier service		3,342		3,495		3,808
Other Real Estate Owned		2,458		895		616
Settlements		2,100		43		158
Other		18,170		17,174		20,656
Total Noninterest Expense		127,678		127,147		140,776
Income Before Income Taxes		120,816		131,422		183,304
Provision for income taxes		32,928		36,845		57,878
Net Income		87,888		94,577		125,426
Preferred stock dividends and discount accretion		_		_		3,963

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-K

Net Income Applicable to Common Equity	\$ 87,888	\$ 94,577	\$ 121,463
Average Common Shares Outstanding	28,628	29,166	29,105
Diluted Average Common Shares Outstanding	28,742	29,471	29,353
Per Common Share Data			
Basic earnings	\$ 3.07	\$ 3.24	\$ 4.17
Diluted earnings	3.06	3.21	4.14
Dividends paid	1.45	1.44	1.41

See accompanying notes to the consolidated financial statements.

# WESTAMERICA BANCORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME

		Preferred	Common	Deferred	Accumulated Other Comprehensive Income	e Retained	
	Shares	Stock	Stock	Compensation (In thousand	on (Loss)	Earnings	Total
Balance, December 31, 2008	28,880	\$ —	\$ 352,265	\$ 2,409	\$ 1,040	\$ 54,138	\$ 409,852
Comprehensive income Net income for the year 2009						125,426	125,426
Other comprehensive income,							
net of tax:							
Increase in net unrealized gains on securities available for					. (20		2.620
sale					2,638		2,638
Post-retirement benefit transition obligation					26		26
amortization Total comprehensive					36		36
income							128,100
Issuance of preferred							120,100
s t o c k a n d							
related warrants		82,519	1,207				83,726
Redemption of							
preferred stock		(83,726)					(83,726)
Preferred stock							
dividends and discount							
accretion		1,207				(3,963)	(2,756)
Exercise of stock	261		0.610				0.610
options	361		9,610				9,610
Tax benefit increase							
upon exercise of stock options			2,188				2,188
Restricted stock activity	7		251	76			327
Stock based	,		231	70			327
compensation			1,132				1,132
Stock awarded to			-,				-,
employees	2		102				102
Purchase and retirement							
of stock	(42)		(508	)		(1,538)	(2,046)
Dividends						(41,061)	(41,061)
Balance, December 31, 2009	29,208	_	366,247	2,485	3,714	133,002	505,448

Comprehensive income						
Net income for the year						
2010					94,577	94,577
Other comprehensive						
income, net of tax:						
Decrease in net						
unrealized gains on						
securities available for						
sale				(3,591)		(3,591)
Post-retirement benefit						
transition obligation				2.5		2.6
amortization				36		36
Total comprehensive						01.022
income						91,022
Exercise of stock	407	16 600				16 600
options	406	16,688				16,688
Tax benefit increase						
upon exercise of stock		1.004				1.004
options Restricted stock		1,004				1,004
	7	194	239			433
activity Stock based	1	194	239			433
compensation		1,380				1,380
Stock awarded to		1,500				1,300
employees	2	125				125
Purchase and	<i>L</i>	123				123
i ui chase and						
retirement of stock	(533 )	(6.753)			(21.966.)	(28 719 )
retirement of stock	(533 )	(6,753)			(21,966) (42,094)	(28,719) (42,094)
Dividends	(533 )	(6,753)			(21,966) (42,094)	(28,719) (42,094)
Dividends Balance, December 31,			2.724	159	(42,094)	(42,094)
Dividends Balance, December 31, 2010	(533 ) 29,090 —	(6,753)	2,724	159		
Dividends Balance, December 31, 2010 Comprehensive income			2,724	159	(42,094)	(42,094)
Dividends Balance, December 31, 2010			2,724	159	(42,094)	(42,094) 545,287
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year			2,724	159	(42,094) 163,519	(42,094)
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011			2,724	159	(42,094) 163,519	(42,094) 545,287
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive			2,724	159	(42,094) 163,519	(42,094) 545,287
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax:			2,724	159	(42,094) 163,519	(42,094) 545,287
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net			2,724	159	(42,094) 163,519	(42,094) 545,287
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on			2,724	159 11,174	(42,094) 163,519	(42,094) 545,287
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for			2,724		(42,094) 163,519	(42,094) 545,287 87,888
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation			2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization			2,724		(42,094) 163,519	(42,094) 545,287 87,888
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation			2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income			2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income Exercise of stock	29,090 —	378,885	2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174 36 99,098
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income Exercise of stock options			2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income Exercise of stock options Tax benefit decrease	29,090 —	378,885	2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174 36 99,098
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income Exercise of stock options Tax benefit decrease upon exercise of stock	29,090 —	378,885 14,374	2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174 36 99,098 14,374
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income Exercise of stock options Tax benefit decrease upon exercise of stock options	29,090 —	378,885 14,374 (248 )		11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174 36 99,098 14,374 (248)
Dividends Balance, December 31, 2010 Comprehensive income Net income for the year 2011 Other comprehensive income, net of tax: Increase in net unrealized gains on securities available for sale Post-retirement benefit transition obligation amortization Total comprehensive income Exercise of stock options Tax benefit decrease upon exercise of stock	29,090 —	378,885 14,374	2,724	11,174	(42,094) 163,519	(42,094) 545,287 87,888 11,174 36 99,098 14,374

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-K

S t o c k b a s e d compensation							
Stock awarded to							
employees	2		89				89
Purchase and retirement							
of stock	(1,317)		(17,205	)		(43,300)	(60,505)
Dividends						(41,670)	(41,670)
Balance, December 31,							
2011	28,150	\$ —	\$ 377,775	\$ 3,060	\$ 11,369	\$ 166,437	\$ 558,641

See accompanying notes to the consolidated financial statements.

- 49 -

# WESTAMERICA BANCORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended December 31,				
	2011	2010	2009		
		(In thousands)			
Operating Activities:					
Net income	\$ 87,888	\$ 94,577	\$ 125,426		
Adjustments to reconcile net income to net cash provided by					
operating activities:					
Depreciation and amortization/accretion	14,253	15,327	10,429		
Loan loss provision	11,200	11,200	10,500		
Net amortization of deferred loan (fees) cost	(434)	(100)	470		
(Increase) decrease in interest income receivable	(172)	1,094	(1,900 )		
Decrease (increase) in deferred tax asset	2,094	(12,335)	17,176		
Decrease in other assets	2,773	23,404	12,704		
Stock option compensation expense	1,425	1,380	1,132		
Tax benefit decrease (increase) upon exercise of stock options	248	(1,004)	(2,188)		
Increase (decrease) in income taxes payable	2,074	(565)	2,316		
(Decrease) increase in interest expense payable	(1,338)	17	(439)		
Increase (decrease) in other liabilities	431	(16,767)	21,830		
Gain on acquisition		(178)	(48,844 )		
Gain on sale of real estate and other assets	(1,200)	(211)	_		
Net (gain) loss on sales/write-down of premises and equipment	(398)	(434 )	40		
Originations of mortgage loans for resale	(595)	(332 )	(68)		
Net proceeds from sale of mortgage loans originated for resale	616	344	70		
Net write-down/(gain)loss on sale of foreclosed assets	1,528	(447)	375		
Net Cash Provided By Operating Activities	120,393	114,970	149,029		
Investing Activities:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,			
Net repayments of loans	341,515	299,432	447,277		
Proceeds from FDIC* loss-sharing agreement	7,658	41,048	43,176		
Net cash acquired from acquisition		57,895	44,397		
Purchases of investment securities available for sale	(290,610)	(482,356)	(22,992)		
Proceeds from sale/maturity/calls of securities available for sale	331,933	201,442	105,097		
Purchases of investment securities held to maturity	(428,511)		(522)		
Proceeds from maturity/calls of securities held to maturity	95,898	146,206	225,913		
Purchases of premises and equipment	(3,309)	(1,448)	(14,179)		
Proceeds from sale of premises and equipment	640	603	79		
Purchases of FRB/FHLB** securities	(14,069)				
Proceeds from sale of FRB/FHLB/FHLMC** securities	1,829	3,948	1,502		
Proceeds from sale of foreclosed assets	24,671	31,745	11,082		
Net Cash Provided By Investing Activities	67,645	298,515	840,830		
Financing Activities:	07,043	270,313	040,030		
Net increase (decrease) in deposits	118,131	(176,887)	(261,968)		
Net decrease in short-term borrowings	(16,868)	(205,819)			
		(203,819)	(471,574)		
Repayments of notes payable	(10,000 )	<u> </u>	92 726		
Proceeds from issuance of preferred stock and warrants	_	_	83,726		
Redemption of preferred stock	_	_	(83,726)		
Preferred stock dividends	14 274	16 600	(2,756 )		
Exercise of stock options/issuance of shares	14,374	16,688	9,610		

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-K

Tax benefit (decrease) increase upon exercise of stock options	(248	)	1,004	2,188
Retirement of common stock including repurchases	(60,505)	)	(28,719)	(2,046)
Common stock dividends paid	(41,670	)	(42,094)	(41,061)
Net Cash Provided (Used) In Financing Activities	3,214		(435,827)	(767,607)
Net Change In Cash and Due from Banks	191,252		(22,342)	222,252
Cash and Due from Banks at Beginning of Year	338,793		361,135	138,883
Cash and Due from Banks at End of Year	\$ 530,045	\$	338,793	\$ 361,135
Supplemental Disclosures:				
Supplemental disclosure of noncash activities:				
Loans transferred to other real estate owned	\$ 39,453	\$	30,770	\$ 38,185
Supplemental disclosure of cash flow activity:				
Interest paid for the period	11,271		15,414	27,558
Income tax payments for the period	28,826		50,388	36,852
Acquisitions:				
Assets acquired	\$ _	\$	315,083	\$ 1,624,464
Liabilities assumed			314,905	1,575,620
Net	\$ _	\$	178	\$ 48,844

See accompanying notes to the consolidated financial statements.

- 50 -

<sup>\*</sup> Federal Deposit Insurance Corporation ("FDIC")

<sup>\*\*</sup> Federal Reserve Bank ("FRB"), Federal Home Loan Bank ("FHLB") and Federal Home Loan Mortgage Corp. ("FHLMC")

# WESTAMERICA BANCORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1: Business and Accounting Policies

Westamerica Bancorporation, a registered bank holding company (the "Company"), provides a full range of banking services to corporate and individual customers in Northern and Central California through its subsidiary bank, Westamerica Bank (the "Bank"). The Bank is subject to competition from both financial and nonfinancial institutions and to the regulations of certain agencies and undergoes periodic examinations by those regulatory authorities.

The Company has evaluated events and transactions subsequent to the balance sheet date. Based on this evaluation, the Company is not aware of any events or transactions that occurred subsequent to the balance sheet date but prior to filing that would require recognition or disclosure in its consolidated financial statements.

# Summary of Significant Accounting Policies

The consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America. The following is a summary of significant policies used in the preparation of the accompanying financial statements.

Accounting Estimates. Certain accounting policies underlying the preparation of these financial statements require Management to make estimates and judgments about future economic and market conditions. These estimates and judgments may affect reported amounts of assets and liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. Although the estimates contemplate current conditions and how Management expects them to change in the future, it is reasonably possible that in 2012 actual conditions could be worse than anticipated in those estimates, which could materially affect our results of operations and financial conditions. The most significant of these involve the Allowance for Credit Losses, as discussed below under "Allowance for Credit Losses," estimated fair values of purchased loans, as discussed below under "Purchased Loans," and the evaluation of other than temporary impairment, as discussed below under "Securities."

As described in Note 2 below, the Bank acquired assets and assumed liabilities of the former Sonoma Valley Bank ("Sonoma") on August 20, 2010. The acquired assets and assumed liabilities were measured at estimated fair values, as required by Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 805, Business Combinations. Management made significant estimates and exercised significant judgment in accounting for the acquisition. Management judgmentally measured loan fair values based on loan file reviews (including borrower financial statements and tax returns), appraised collateral values, expected cash flows, and historical loss factors. Repossessed loan collateral was primarily valued based upon appraised collateral values. The Bank also recorded an identifiable intangible asset representing the value of the core deposit customer base of Sonoma based on Management's evaluation of the cost of such deposits relative to alternative funding sources. In determining the value of the identifiable intangible asset, Management used significant estimates including average lives of depository accounts, future interest rate levels, the cost of servicing various depository products, FDIC assessment rates and other significant estimates. Management used quoted market prices to determine the fair value of investment securities and FHLB advances.

The Bank acquired assets and assumed liabilities of the former County Bank ("County") on February 6, 2009 from the Federal Deposit Insurance Corporation ("FDIC"). The acquired assets and assumed liabilities of County were measured at estimated fair values, as required by the acquisition method of accounting for business combinations (FASB ASC 805, Business Combinations, formerly FASB Statement No. 141 (revised 2007)). Management made significant estimates and exercised significant judgment in accounting for the acquisition of County. Management judgmentally assigned risk ratings to loans. The assigned risk ratings, appraised collateral values, expected cash flows, current

interest rates, and statistically derived loss factors were used to measure fair values for loans. Repossessed loan collateral was primarily valued based upon appraised collateral values. Due to the loss-sharing agreements with the FDIC, the Bank recorded a receivable from the FDIC equal to 80 percent of the loss estimates embedded in the fair values of loans and repossessed loan collateral. The Bank also recorded an identifiable intangible asset representing the value of the core deposit customer base of County based on an appraisal performed by an independent third party. In determining the value of the identifiable intangible asset, the third-party appraiser used significant estimates including average lives of depository accounts, future interest rate levels, the cost of servicing various depository products, and other significant estimates. Management used quoted market prices to determine the fair value of investment securities, FHLB advances and other borrowings.

- 51 -

The acquired assets of Sonoma include loans which are not indemnified by the FDIC. The acquired loans of County are indemnified under loss-sharing agreements with the FDIC. Pursuant to acquisition accounting, the loans in each business combination were measured at their estimated fair value at the respective acquisition date. This method of measuring the carrying value of purchased loans differs from loans originated by the Company, and as such, the Company identifies purchased loans not indemnified by the FDIC as "Purchased Non-covered Loans" and purchased loans indemnified by the FDIC as "Purchased Covered Loans." Loans originated by the Company are measured at the principal amount outstanding, net of unearned discount and unamortized deferred fees and costs. These loans are identified as "Originated Loans."

Principles of Consolidation. The consolidated financial statements include the accounts of the Company and all the Company's subsidiaries. Significant intercompany transactions have been eliminated in consolidation. The Company does not maintain or conduct transactions with any unconsolidated special purpose entities.

Cash Equivalents. Cash equivalents include Due From Banks balances and Federal Funds Sold which are both readily convertible to known amounts of cash and are generally 90 days or less from maturity at the time of initiation, presenting insignificant risk of changes in value due to interest rate changes.

Securities. Investment securities consist of debt securities of the U.S. Treasury, government sponsored entities, states, counties, municipalities, corporations, mortgage-backed securities, and equity securities. Securities transactions are recorded on a trade date basis. The Company classifies its debt and marketable equity securities in one of three categories: trading, available for sale or held to maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. Held to maturity securities are those debt securities which the Company has the ability and intent to hold until maturity. Securities not included in trading or held to maturity are classified as available for sale. Trading and available for sale securities are recorded at fair value. Held to maturity securities are recorded at cost, adjusted for the amortization of premiums or accretion of discounts. Unrealized gains and losses on trading securities are included in earnings. Unrealized gains and losses, net of the related tax effect, on available for sale securities are reported as a separate component of shareholders' equity.

A decline in the market value of any available for sale or held to maturity security below cost that is deemed other than temporary results in a charge to earnings and the establishment of a new cost basis for the security. Unrealized investment securities losses are evaluated at least quarterly to determine whether such declines in value should be considered "other than temporary" and therefore be subject to immediate loss recognition in income. Although these evaluations involve significant judgment, an unrealized loss in the fair value of a debt security is generally deemed to be temporary when the fair value of the security is below the carrying value primarily due to changes in risk-free interest rates, there has not been significant deterioration in the financial condition of the issuer, and the Company does not intend to sell or be required to sell the securities before recovery of its amortized cost. An unrealized loss in the value of an equity security is generally considered temporary when the fair value of the security declined primarily due to current market conditions and not deterioration in the financial condition of the issuer, the Company expects the fair value of the security to recover in the near term and the Company does not intend to sell or be required to sell the securities before recovery of its amortized cost. Other factors that may be considered in determining whether a decline in the value of either a debt or an equity security is "other than temporary" include ratings by recognized rating agencies, actions of commercial banks or other lenders relative to the continued extension of credit facilities to the issuer of the security, the financial condition, capital strength and near-term prospects of the issuer, and recommendations of investment advisors or market analysts.

Purchase premiums are amortized and purchase discounts are accreted over the estimated life of the related investment security as an adjustment to yield using the effective interest method. Unamortized premiums, unaccreted discounts, and early payment premiums are recognized in interest income upon disposition of the related security. Interest and dividend income are recognized when earned. Realized gains and losses from the sale of available for sale securities are included in earnings using the specific identification method.

Nonmarketable Equity Securities. Nonmarketable equity securities include securities that are not publicly traded, such as Visa Class B common stock, and securities acquired for various purposes, such as to meet regulatory requirements (for example, Federal Home Loan Bank and Federal Reserve Bank stock). These securities are accounted for under the cost method and are included in other assets. The Company reviews those assets accounted for under the cost method at least quarterly for possible declines in value that are considered "other than temporary". The Company's review typically includes an analysis of the facts and circumstances of each investment, the expectations for the investment's cash flows and capital needs, the viability of its business model and exit strategy. The asset value is reduced when a decline in value is considered to be other than temporary. The Company recognizes the estimated loss as a loss from equity investments in noninterest income.

- 52 -

Loans. Loans are stated at the principal amount outstanding, net of unearned discount and unamortized deferred fees and costs. Interest is accrued daily on the outstanding principal balances. Loans which are more than 90 days delinquent with respect to interest or principal, unless they are well secured and in the process of collection, and other loans on which full recovery of principal or interest is in doubt, are placed on nonaccrual status. Interest previously accrued on loans placed on nonaccrual status is charged against interest income. In addition, some loans secured by real estate with temporarily impaired values and commercial loans to borrowers experiencing financial difficulties are placed on nonaccrual status ("performing nonaccrual loans") even though the borrowers continue to repay the loans as scheduled. When the ability to fully collect nonaccrual loan principal is in doubt, payments received are applied against the principal balance of the loans until such time as full collection of the remaining recorded balance is expected. Any additional interest payments received after that time are recorded as interest income on a cash basis. Performing nonaccrual loans are reinstated to accrual status when improvements in credit quality eliminate the doubt as to the full collectability of both interest and principal. Certain consumer loans or auto receivables are charged to the allowance for credit losses when they become 120 days past due. The Company recognizes a loan as impaired when, based on current information and events, it is probable that it will be unable to collect both the contractual interest and principal payments as scheduled in the loan agreement. Income recognition on impaired loans conforms to that used on nonaccrual loans. In certain circumstances, the Company might agree to restructured loan terms with borrowers experiencing financial difficulties; such restructured loans are evaluated under ASC 310-40, "Troubled Debt Restructurings by Creditors." In general, a restructuring constitutes a troubled debt restructuring when the Company, for reasons related to a borrower's financial difficulties, grants a concession to the borrower it would not otherwise consider. Loans are evaluated on an individual basis. The Company follows its general nonaccrual policy for troubled debt restructurings. Performing troubled debt restructurings are reinstated to accrual status when improvements in credit quality eliminate the doubt as to full collectability of both principal and interest.

Nonrefundable fees and certain costs associated with originating or acquiring loans are deferred and amortized as an adjustment to interest income over the contractual loan lives. Upon prepayment, unamortized loan fees, net of costs, are immediately recognized in interest income. Other fees, including those collected upon principal prepayments, are included in interest income when received. Loans held for sale are identified upon origination and are reported at the lower of cost or market value on an aggregate loan basis.

Purchased Loans. Purchased loans are recorded at estimated fair value on the date of purchase. Impaired purchased loans are accounted for under FASB ASC 310-30, Loans and Debt Securities with Deteriorated Credit Quality, when the loans have evidence of credit deterioration since origination and it is probable at the date of acquisition that the Company will not collect all contractually required principal and interest payments. Evidence of credit quality deterioration as of the purchase date may include attributes such as past due and nonaccural status. Generally, purchased loans that meet the Company's definition for nonaccrual status fall within the scope of FASB ASC 310-30. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. Subsequent decreases to the expected cash flows will generally result in a provision for loan losses. Subsequent increases in cash flows result in a reversal of the provision for loan losses to the extent of prior charges, or a reclassification of the difference from nonaccretable to accretable with a positive impact on interest income. Any excess of expected cash flows over the estimated fair value is referred to as the accretable yield and is recognized into interest income over the remaining life of the loan when there is a reasonable expectation about the amount and timing of such cash flows. Further, the Company elected to analogize to ASC 310-30 and account for all other loans that had a discount due in part to credit not within the scope of ASC 310-30 using the same methodology.

Covered Loans. Loans covered under loss-sharing or similar credit protection agreements with the FDIC are reported in loans exclusive of the expected reimbursement cash flows from the FDIC. Covered loans are initially recorded at fair value at the acquisition date. Subsequent decreases in the amount expected to be collected results in a provision for loan losses and a corresponding increase in the estimated FDIC reimbursement, with the estimated net loss impacting earnings. Interest is accrued daily on the outstanding principal balances. Covered loans which are more than

90 days delinquent with respect to interest or principal, unless they are well secured and in the process of collection, and other covered loans on which full recovery of principal or interest is in doubt, are placed on nonaccrual status. Interest previously accrued on covered loans placed on nonaccrual status is charged against interest income, net of estimated FDIC reimbursements of such accrued interest. The FDIC reimburses the Company up to 80% of 90 days interest on covered loans. In addition, some covered loans secured by real estate with temporarily impaired values and covered commercial loans to borrowers experiencing financial difficulties are placed on nonaccrual status even though the borrowers continue to repay the loans as scheduled ("covered performing nonaccrual loans"). Interest payments received on nonaccrual loans are applied to interest income on a cash basis. Covered performing nonaccrual loans are reinstated to accrual status when improvements in credit quality eliminate the doubt as to the full collectability of both interest and principal.

- 53 -

Allowance for Credit Losses. The allowance for credit losses is established through provisions for credit losses charged to income. Losses on loans, including impaired loans, are charged to the allowance for credit losses when all or a portion of the recorded amount of a loan is deemed to be uncollectible. Recoveries of loans previously charged off are credited to the allowance when realized. The Company's allowance for credit losses is maintained at a level considered adequate to provide for losses that can be estimated based upon specific and general conditions. These include conditions unique to individual borrowers, as well as overall credit loss experience, the amount of past due, nonperforming and classified loans, recommendations of regulatory authorities, prevailing economic conditions, FDIC loss-sharing or similar credit protection agreements and other factors. A portion of the allowance is specifically allocated to impaired loans whose full collectability is uncertain. Such allocations are determined by Management based on loan-by-loan analyses. A second allocation is based in part on quantitative analyses of historical credit loss experience, in which criticized and classified loan balances identified through an internal loan review process are analyzed using a linear regression model to determine standard loss rates. The results of this analysis are applied to current criticized and classified loan balances to allocate the reserve to the respective commercial, commercial real estate, and construction segments of the loan portfolio. In addition, residential real estate and consumer loans which have similar characteristics and are not usually criticized using regulatory guidelines are analyzed and reserves established based on the historical loss rates and delinquency trends, grouped by the number of days the payments on these loans are delinquent. Last, allocations are made to non-criticized and non-classified commercial, commercial real estate and construction loans based on historical loss rates. The remainder of the reserve is considered to be unallocated. The unallocated allowance is established to provide for probable losses that have been incurred as of the reporting date but not reflected in the allocated allowance. It addresses additional qualitative factors consistent with Management's analysis of the level of risks inherent in the loan portfolio, which are related to the risks of the Company's general lending activity. Included in the unallocated allowance is the risk of losses that are attributable to national or local economic or industry trends which have occurred but have not yet been recognized in past loan charge-off history (external factors). The external factors evaluated by the Company include: economic and business conditions, external competitive issues, and other factors. Also included in the unallocated allowance is the risk of losses that are attributable to general attributes of the Company's loan portfolio and credit administration (internal factors). The internal factors evaluated by the Company include: loan review system, adequacy of lending Management and staff, loan policies and procedures, problem loan trends, concentrations of credit, and other factors. By their nature, these risks are not readily allocable to any specific category in a statistically meaningful manner and are difficult to quantify with a specific number.

Liability for Off-Balance Sheet Credit Exposures. A liability for off-balance sheet credit exposures is established through expense recognition. Off-balance sheet credit exposures relate to letters of credit and unfunded loan commitments for commercial and construction loans. Historical credit loss factors for commercial and construction loans are applied to the amount of these off-balance sheet credit exposures to estimate inherent losses.

Other Real Estate Owned. Other real estate owned is comprised of property acquired through foreclosure proceedings, acceptances of deeds-in-lieu of foreclosure and, if applicable, vacated bank properties. Losses recognized at the time of acquiring property in full or partial satisfaction of debt are charged against the allowance for credit losses. Other real estate owned is recorded at the lower of the related loan carrying value or fair value of the collateral, generally based upon an independent property appraisal, less estimated disposition costs. Subsequently, other real estate owned is valued at the lower of the amount recorded at the date acquired or the then current fair value less estimated disposition costs. Subsequent losses incurred due to any decline in annual independent property appraisals are recognized as noninterest expense. Routine holding costs, such as property taxes, insurance and maintenance, and losses from sales and dispositions, are recognized as noninterest expense.

Covered Other Real Estate Owned. Other real estate owned covered under loss-sharing agreements with the FDIC is reported exclusive of expected reimbursement cash flows from the FDIC. Upon transferring covered loan collateral to covered other real estate owned status, acquisition date fair value discounts on the related loans are also transferred to covered other real estate owned. Fair value adjustments on covered other real estate owned result in a reduction of the

covered other real estate carrying amount and a corresponding increase in the estimated FDIC reimbursement, with the estimated net loss charged against earnings.

Premises and Equipment. Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed substantially on the straight-line method over the estimated useful life of each type of asset. Estimated useful lives of premises and equipment range from 20 to 50 years and from 3 to 20 years, respectively. Leasehold improvements are amortized over the terms of the lease or their estimated useful life, whichever is shorter.

- 54 -

Intangible Assets. Intangible assets are comprised of goodwill, core deposit intangibles and other identifiable intangibles acquired in business combinations. Intangible assets with definite useful lives are amortized on an accelerated basis over their respective estimated useful lives not exceeding 15 years. If an event occurs that indicates the carrying amount of an intangible asset may not be recoverable, Management reviews the asset for impairment. Any goodwill and any intangible asset acquired in a purchase business combination determined to have an indefinite useful life is not amortized, but is evaluated for impairment annually.

Impairment of Long-Lived Assets. The Company reviews its long-lived and certain intangible assets for impairment whenever events or changes indicate that the carrying amount of an asset may not be recoverable. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

Income Taxes. The Company and its subsidiaries file consolidated tax returns. The Company accounts for income taxes in accordance with FASB ASC 740, Income Taxes, resulting in two components of income tax expense: current and deferred. Current income tax expense approximates taxes to be paid or refunded for the current period. The Company determines deferred income taxes using the balance sheet method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and recognizes enacted changes in tax rates and laws in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized subject to Management's judgment that realization is more likely than not. A tax position that meets the more likely than not recognition threshold is measured to determine the amount of benefit to recognize. The tax position is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement. Interest and penalties are recognized as a component of income tax expense.

Derivative Instruments and Hedging Activities. The Company's accounting policy for derivative instruments requires the Company to recognize those items as assets or liabilities in the statement of financial position and measure them at fair value. Hybrid financial instruments are single financial instruments that contain an embedded derivative. The Company's accounting policy is to record certain hybrid financial instruments at fair value without separating the embedded derivative.

Stock Options. The Company applies FASB ASC 718 – Compensation – Stock Compensation, to account for stock based awards granted to employees using the fair value method. The Company recognizes compensation expense for restricted performance share grants over the relevant attribution period. Restricted performance share grants have no exercise price, therefore, the intrinsic value is measured using an estimated per share price at the vesting date for each restricted performance share. The estimated per share price is adjusted during the attribution period to reflect actual stock price performance. The Company's obligation for unvested outstanding restricted performance share grants is classified as a liability until the vesting date due to a cash settlement feature, at which time the issued shares become classified as shareholders' equity.

Extinguishment of Debt. Gains and losses, including fees, incurred in connection with the early extinguishment of debt are charged to current earnings as reductions in noninterest income.

Postretirement Benefits. The Company uses an actuarial-based accrual method of accounting for post-retirement benefits.

Other. Securities and other property held by the Bank in a fiduciary or agency capacity are not included in the financial statements

since such items are not assets of the Company or its subsidiaries.

Recently Adopted Accounting Pronouncements

In 2011, the Company adopted the following new accounting guidance:

FASB Accounting Standards Update (ASU) 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, was issued April 2011 providing additional guidance for creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The provisions of this standard are effective for the first interim or annual period beginning on or after June 15, 2011 with early adoption permissible, and should be applied retrospectively to the beginning of the annual period of adoption. The Company early adopted the provisions of this standard effective April 1, 2011 with retrospective application to January 1, 2011. The results of the adoption of this Update are disclosed in Note 4.

- 55 -

FASB ASU 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20 (Topic 310), was issued January 2011 deferring the new disclosure requirements (paragraphs 310-10-50-31 through 50-34 of the FASB Accounting Standards Codification) about troubled debt restructurings to be concurrent with the effective date of the guidance for determining what constitutes a troubled debt restructuring, as presented in proposed Accounting Standards Update, Receivables (Topic 310): Clarifications to Accounting for Troubled Debt Restructurings by Creditors. As a result of the issuance of Update 2011-02, the provisions of Update 2011-01 are effective for the first interim or annual period beginning on or after June 15, 2011 or July 1, 2011 for the Company, and should be applied retrospectively to the beginning of the annual period of adoption. The Company adopted the Update concurrent with ASU 2011-02.

## Recently Issued Accounting Standards

FASB ASU 2011-03, Reconsideration of Effective Control for Repurchase Agreements, was issued April 2011 addressing the accounting for repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The amendments remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The provisions of this Update are effective for the first interim or annual period beginning on or after December 15, 2011, and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. The adoption of the Update will not have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, was issued May 2011 as a result of the FASB and International Accounting Standards Board's (IASB) goal to develop common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. generally accepted accounting principles and International Financial Reporting Standards. The provisions of this Update are effective during the interim or annual periods beginning after December 15, 2011, and are to be applied prospectively. The adoption of the Update will not have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-05, Presentation of Comprehensive Income, was issued June 2011 requiring that all changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This Update also requires that reclassification adjustments for items that are reclassified from other comprehensive income to net income be presented on the face of the financial statements. The provisions of this Update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011, and are to be applied retrospectively. Early adoption is permitted. The adoption of the Update will not have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05, was issued December 2011 updating and superseding certain pending paragraphs relating to the presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income. This Update is effective concurrent with ASU 2011-05, Presentation of Comprehensive Income, and will not have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-08, Testing for Goodwill Impairment, was issued September 2011 giving an entity the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is more likely than not that the fair value of a reporting unit

is more than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. If the carrying amount of a reporting unit exceeds its fair value, then the entity is required to perform the second step of the goodwill impairment test to measure the amount of the impairment loss, if any. Under the amendments in this Update, an entity has the option to bypass the qualitative assessment for any reporting unit in any period and proceed directly to performing the first step of the two-step goodwill impairment test. An entity may resume performing the qualitative assessment in any subsequent period. The provisions of this standard are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted. The adoption of the Update will not have a material effect on the Company's financial statements at the date of adoption.

FASB ASU 2011-11, Disclosures about Offsetting Assets and Liabilities, was issued December 2011 to require an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Update will not have a material effect on the Company's financial statements at the date of adoption.

- 56 -

## Note 2: Acquisition

On August 20, 2010, the Bank purchased substantially all the assets and assumed substantially all the liabilities of Sonoma from the FDIC, as Receiver of Sonoma. Sonoma operated 3 commercial banking branches within Sonoma County, California. The FDIC took Sonoma under receivership upon Sonoma's closure by the California Department of Financial Institutions at the close of business August 20, 2010. Westamerica Bank purchased substantially all of Sonoma's net assets at a discount of \$43,000 thousand and paid a \$5,008 thousand deposit premium.

The Sonoma acquisition was accounted for under the purchase method of accounting in accordance with FASB ASC 805, Business Combinations. The statement of net assets acquired as of August 20, 2010 and the resulting bargain purchase gain are presented in the following table. The purchased assets and assumed liabilities were recorded at their respective acquisition date fair values, and identifiable intangible assets were recorded at fair value. A "bargain purchase" gain totaling \$178 thousand resulted from the acquisition and is included as a component of noninterest income on the statement of income. The amount of the gain is equal to the amount by which the fair value of assets purchased exceeded the fair value of liabilities assumed. Sonoma's results of operations prior to the acquisition are not included in Westamerica's statement of income.

## Statement of Net Assets Acquired (at fair value)

	At
	August 20, 2010
	(In thousands)
Assets	
Cash and due from banks	\$ 57,895
Money market assets	26,050
Securities	7,223
Loans	213,664
Other real estate owned	2,916
Core deposit intangible	5,270
Other assets	2,065
Total Assets	\$ 315,083
Liabilities	
Deposits	252,563
Federal Home Loan Bank advances	61,872
Liabilities for interest and other expenses	470
Total Liabilities	314,905
Net assets acquired	\$ 178
Statement of Net Assets Acquired (at fair value)	
	At
	August 20, 2010
	(In thousands)
Sonoma Valley Bank tangible shareholder's equity	\$ 13,923
Adjustments to reflect assets acquired and	
liabilities assumed at fair value:	
Cash payment from FDIC	21,270
Loans and leases, net	(34,562)
Other real estate owned	(1,491 )
Other assets	(811)

Core deposit intangible	5,270	
Deposits	(1,233	)
Federal Home Loan Bank advances	(1,872	)
Other liabilities	(316	)
Gain on acquisition	\$ 178	

#### Note 3: Investment Securities

The amortized cost, unrealized gains and losses, and estimated market value of the available for sale investment securities portfolio follows:

Investment Securities Available for Sale						
At December 31, 2011						
	Gross	Gross				
Amortized	Unrealized	Unrealized	Fair			
Cost	Gains	Losses	Value			
	(In tho	usands)				
\$ 3,537	\$ 59	\$ —	\$ 3,596			
117,150	375	(53)	117,472			
84,961	5,457	(10)	90,408			
4,506	27	(3)	4,530			
234,522	11,839	(268)	246,093			
49,111	2,053	_	51,164			
7,566	<u>—</u>	(260)	7,306			
824	1,027	(4)	1,847			
114,286	203	(2,290)	112,199			
2,302	1,884	(48)	4,138			
\$ 618,765	\$ 22,924	\$ (2,936 )	\$ 638,753			
	Amortized Cost \$ 3,537 117,150 84,961 4,506 234,522 49,111 7,566 824 114,286 2,302	At December Gross  Amortized Cost Unrealized Gains (In the \$3,537 \$59 117,150 375 84,961 5,457 4,506 27 234,522 11,839 49,111 2,053 7,566 — 824 1,027 114,286 203 2,302 1,884	At December 31, 2011 Gross Gross  Amortized Unrealized Unrealized Gains Losses (In thousands)  \$ 3,537 \$ 59 \$ —  117,150 375 (53 )  84,961 5,457 (10 ) 4,506 27 (3 )  234,522 11,839 (268 ) 49,111 2,053 —  7,566 — (260 )  824 1,027 (4 )  114,286 203 (2,290 ) 2,302 1,884 (48 )			

The amortized cost, unrealized gains and losses, and estimated market value of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity At December 31, 2011									
	Gross				Gross			Estimated		
	Amortized		Unrealized		Amortized Unrealized Unrealized Cost Gains Losses		d	l Market		
		Cost	Gains Losses					Value		
				(In th	ousan	ds)				
Residential mortgage-backed securities	\$	54,869	\$	1,532	\$	(77	)	\$	56,324	
Obligations of States and political subdivisions		625,390		23,581		(496	)		648,475	
Residential collateralized mortgage obligations		242,544		2,781		(2,63)	1)		242,694	
Total	\$	922,803	\$	27,894	\$	(3,204	. )	\$	947,493	

The amortized cost, unrealized gains and losses, and estimated market value of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale At December 31, 2010							
		Gross	Gross					
	Amortized Unrealized	Unrealized	Unrealized	Fair				
	Cost	Gains	Losses	Value				
		(In tho	usands)					
U.S. Treasury securities	\$ 3,554	\$ —	\$ (12)	\$ 3,542				
Securities of U.S. Government sponsored entities	175,080	162	(2,365)	172,877				
Residential mortgage-backed securities	105,702	4,142	(15)	109,829				
Commercial mortgage-backed securities	5,081	7	(23)	5,065				

Edgar Filing: WESTAMERICA BANCORPORATION - Form 10-K

Obligations of States and political subdivisions	264,757	2,423	(6,047)	261,133
Residential collateralized mortgage obligations	24,709	894		25,603
Asset-backed securities	9,060	_	(774 )	8,286
FHLMC and FNMA stock	824	42	(211 )	655
Corporate securities	79,356	200	(365)	79,191
Other securities	2,655	2,699	(51)	5,303
Total	\$ 670,778	\$ 10,569	\$ (9,863)	\$ 671,484

- 58 -

The amortized cost, unrealized gains and losses, and estimated market value of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity						
	At December 31, 2010						
		Gross	Gross	Estimated			
	Amortized	Unrealized	Unrealized	Market			
	Cost	Gains	Losses	Value			
		(In tho	usands)				
Residential mortgage-backed securities	\$ 40,531	\$ 1,797	\$ —	\$ 42,328			
Obligations of States and political subdivisions	455,372	13,142	(1,142)	467,372			
Residential collateralized mortgage obligations	84,825	2,198	(2,012)	85,011			
Total	\$ 580,728	\$ 17,137	\$ (3,154)	\$ 594,711			

The amortized cost and estimated market value of securities by contractual maturity are shown in the following table:

	At December 31, 2011				
	Securities	Available	Securiti	es Held	
	for	Sale	to Ma	iturity	
		Estimated		Estimated	
	Amortized	Market	Amortized	Market	
	Cost	Value	Cost	Value	
		(In tho	usands)		
Maturity in years:					
1 year or less	\$37,785	\$37,967	\$12,056	\$12,121	
Over 1 to 5 years	242,766	241,945	158,438	162,791	
Over 5 to 10 years	63,442	65,919	307,504	321,922	
Over 10 years	133,068	140,835	147,392	151,641	
Subtotal	477,061	486,666	625,390	648,475	
Mortgage-backed securities and residential collateralized mortgage					
obligations	138,578	146,102	297,413	299,018	
Other securities	3,126	5,985	<u>—</u>	<u> </u>	
Total	\$618,765	\$638,753	\$922,803	\$947,493	

The amortized cost and estimated market value of securities by contractual maturity are shown in the following table:

	At December 31, 2010				
	Securities	Available	Securiti	ies Held	
	for	Sale	to Ma	iturity	
		Estimated		Estimated	
	Amortized	Market	Amortized	Market	
	Cost	Value	Cost	Value	
		(In tho	usands)		
Maturity in years:					
1 year or less	\$21,362	\$ 21,460	\$6,057	\$6,103	
Over 1 to 5 years	315,777	314,605	92,837	95,608	
Over 5 to 10 years	64,565	64,804	351,407	360,602	
Over 10 years	130,103	124,160	5,071	5,059	
Subtotal	531,807	525,029	455,372	467,372	
	135,492	140,497	125,356	127,339	

Mortgage-backed securities and residential collateralized mortgage obligations

Other securities	3,479	5,958	_	_
Total	\$670,778	\$671,484	\$580,728	\$594,711

Expected maturities of mortgage-backed securities can differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties. In addition, such factors as prepayments and interest rates may affect the yield on the carrying value of mortgage-backed securities. At December 31, 2011 and 2010, the Company had no high-risk collateralized mortgage obligations as defined by regulatory guidelines.

An analysis of gross unrealized losses of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale							
	At December 31, 2011							
	Less than	12 months	12 months	or longer	Total			
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized		
	Value	Losses	Value	Losses	Value	Losses		
			(In th	ousands)				
Securities of U.S. Government sponsored								
entities	\$35,051	\$ (53	) \$—	\$ —	\$35,051	\$ (53)		
Residential mortgage-backed securities	3,443	(10	) —		3,443	(10)		
Commercial mortgage-backed securities		_	1,347	(3	) 1,347	(3)		
Obligations of States and political								
subdivisions	5,803	(61	) 15,015	(207	20,818	(268)		
Asset-backed securities	_	_	7,306	(260	7,306	(260)		
FHLMC and FNMA stock	_		1	(4	) 1	(4)		
Corporate securities	32,048	(1,516	) 24,226	(774	) 56,274	(2,290)		
Other securities	_		1,953	(48	) 1,953	(48)		
Total	\$ 76,345	\$ (1,640	\$ 49,848	\$ (1,296	\$ 126,193	\$ (2,936 )		

An analysis of gross unrealized losses of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity						
			At Decem	At December 31, 2011			
	Less than 12 months		12 months or longer		Total		
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	
	Value	Losses	Value	Losses	Value	Losses	
			(In the	ousands)			
Residential mortgage-backed securities	\$14,032	\$ (77 )	<b>\$</b> —	\$ —	\$14,032	\$ (77 )	
Obligations of States and political							
subdivisions	38,026	(334)	6,441	(162)	44,467	(496)	
Residential collateralized mortgage							
obligations	50,355	(373)	15,443	(2,258)	65,798	(2,631)	
Total	\$102,413	\$ (784)	\$21,884	\$ (2,420 )	\$124,297	\$ (3,204)	

The unrealized losses on the Company's investment securities were caused by market conditions for these types of investments. The Company evaluates securities on a quarterly basis including changes in security ratings issued by ratings agencies, changes in the financial condition of the issuer, and, for mortgage-related and asset-backed securities, delinquency and loss information with respect to the underlying collateral, changes in the levels of subordination for the Company's particular position within the repayment structure, and remaining credit enhancement as compared to expected credit losses of the security. Substantially all of these securities continue to be investment grade rated by one or more major rating agencies.

The Company does not intend to sell any investments and has concluded that it is more likely than not that it will not be required to sell the investments prior to recovery of the amortized cost basis. Therefore, the Company does not consider these investments to be other-than-temporarily impaired as of December 31, 2011.

The fair values of the investment securities could decline in the future if the general economy deteriorates, credit ratings decline, the issuer's financial condition deteriorates, or the liquidity for securities declines. As a result, other than temporary impairments may occur in the future.

As of December 31, 2011, \$903,807 thousand of investment securities were pledged to secure public deposits and short-term funding needs, compared to \$898,124 thousand at December 31, 2010.

An analysis of gross unrealized losses of the available for sale investment securities portfolio follows:

	Investment Securities Available for Sale							
	December 31, 2010							
	Less than 1	2 months	12 months	2 months or longer				
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	1	
	Value	Losses	Value	Losses	Value	Losses		
			(In the	ousands)				
U.S. Treasury securities	\$3,542	\$ (12)	<b>\$</b> —	\$ —	\$3,542	\$ (12	)	
Securities of U.S. Government sponsored								
entities	146,083	(2,365)			146,083	(2,365	)	
Residential mortgage backed securities	1,534	(15)	_	_	1,534	(15	)	
Commercial mortgage backed securities	3,028	(23)			3,028	(23	)	
Obligations of States and political								
subdivisions	132,014	(5,505)	10,341	(542)	142,355	(6,047	)	
Asset-backed securities		<u> </u>	8,286	(774	8,286	(774	)	
FHLMC and FNMA stock	550	(211)	_	<u>—</u>	550	(211	)	
Corporate securities	44,752	(365)	_		44,752	(365	)	
Other securities	1	_	1,948	(51)	1,949	(51	)	
Total	\$ 331,504	\$ (8,496 )	\$ 20,575	\$ (1,367)	\$ 352,079	\$ (9,863	)	

An analysis of gross unrealized losses of the held to maturity investment securities portfolio follows:

	Investment Securities Held to Maturity December 31, 2010						
	Less than	12 months	12 month	s or longer	Total		
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses ousands)	Fair Value	Unrealized Losses	
Obligations of States and political			(111 til	ousailus)			
subdivisions	\$22,157	\$ (382)	\$18,663	\$ (760 )	\$40,820	\$ (1,142 )	
Residential collateralized mortgage							
obligations	_	_	20,182	(2,012)	20,182	(2,012)	
Total	\$22,157	\$ (382)	\$38,845	\$ (2,772)	\$61,002	\$ (3,154)	

- 61 -

The following table provides information about the amount of interest income from taxable and non-taxable investment securities:

	For t	he Year
	Ended De	ecember 31,
	2011	2010
	(In the	ousands)
Taxable	\$ 17,404	\$ 16,447
Tax-exempt	29,902	27,482
Total interest income from investment securities	\$ 47,306	\$ 43,929

Note 4: Loans and Allowance for Credit Losses

A summary of the major categories of loans outstanding is shown in the following table. Re-classification of some purchased non-covered loans occurred in the year ended December 31, 2011 upon conversion of such loans to the Company's accounting systems.

	At December 31, 2011							
		Commercial		Residential Real	Consumer Installment			
	Commercial	Real Estate	Construction (In the	Estate ousands)	& Other	Total		
Originated loans	\$398,446	\$ 704,655	\$ 14,580	\$ 271,111	\$ 473,815	\$1,862,607		
Purchased covered loans:								
Impaired	1,296	20,697	2,977	-	262	25,232		
Non impaired	117,777	333,428	13,372	13,016	78,735	556,328		
Purchase discount	(19,535)	(22,318	(2,473)	(524)	(1,432)	(46,282)		
Purchased non-covered loans:								
Impaired	2,262	17,090	-	-	638	19,990		
Non impaired	14,129	67,045	6,076	3,598	25,294	116,142		
Purchase discount	(1,013)	(6,101	) (95 )	(474)	(2,528)	(10,211)		
Total	\$513,362	\$ 1,114,496	\$ 34,437	\$ 286,727	\$ 574,784	\$2,523,806		
	At December 31, 2010							
			At Decem	ber 31, 2010				
			At Decem	ber 31, 2010	Consumer			
		Commercial	At Decem	ber 31, 2010  Residential  Real	Consumer Installment			
	Commercial		Construction	Residential Real Estate		Total		
Originated loans	Commercial \$474,183		Construction	Residential Real	Installment	Total \$2,029,541		
Originated loans Purchased covered loans:		Real Estate	Construction (In the	Residential Real Estate ousands)	Installment & Other			
		Real Estate	Construction (In the	Residential Real Estate ousands)	Installment & Other			
Purchased covered loans:	\$474,183	Real Estate \$ 757,140	Construction (In the	Residential Real Estate busands) \$ 310,196	Installment & Other \$ 461,877	\$2,029,541		
Purchased covered loans: Impaired	\$474,183 17,922	Real Estate \$ 757,140 18,768	Construction (In the \$ 26,145	Residential Real Estate busands) \$ 310,196	## Annual Control of C	\$2,029,541 48,471		
Purchased covered loans: Impaired Non impaired	\$474,183 17,922 180,302	Real Estate \$ 757,140 18,768 395,091	Construction (In the \$ 26,145)  11,386 22,185	Residential Real Estate busands) \$ 310,196	## Action    ## Ac	\$2,029,541 48,471 706,285		
Purchased covered loans: Impaired Non impaired Purchase discount	\$474,183 17,922 180,302	Real Estate \$ 757,140 18,768 395,091	Construction (In the \$ 26,145)  11,386 22,185	Residential Real Estate busands) \$ 310,196	## Action    ## Ac	\$2,029,541 48,471 706,285		
Purchased covered loans: Impaired Non impaired Purchase discount Purchased non-covered loans	\$474,183 17,922 180,302	Real Estate \$ 757,140 18,768 395,091	Construction (In the \$ 26,145)  11,386 22,185	Residential Real Estate busands) \$ 310,196	## Action    ## Ac	\$2,029,541 48,471 706,285		
Purchased covered loans: Impaired Non impaired Purchase discount Purchased non-covered loans (refined):	\$474,183 17,922 180,302 (29,239)	Real Estate \$ 757,140 18,768 395,091 (23,177	Construction (In the \$ 26,145)  11,386 22,185 (5,191)	Residential Real Estate busands) \$ 310,196  140 18,758 (524)	## Action   ## Act	\$2,029,541 48,471 706,285 (61,784)		

Total \$658,988 \$1,271,510 \$74,645 \$335,625 \$581,316 \$2,922,084

Changes in the carrying amount of impaired purchased covered loans were as follows:

	For the Years	Ended December 31,
	2011	2010
Impaired purchased covered loans	(In th	nousands)
Carrying amount at the beginning of the period	\$ 33,556	\$ 43,196
Reductions during the period	(14,965)	(9,640 )
Carrying amount at the end of the period	\$ 18,591	\$ 33,556

- 62 -

Changes in the accretable yield for purchased loans were as follows:

	F	For the Years Ended December				
		31,				
		2011			2010	
Purchased loans		(In	thous	sand	s)	
Balance at the beginning of the period	\$	6,089		\$	-	
Reclassification from nonaccretable difference		16,906			14,836	
Accretion		(13,005	)		(8,747	)
Disposals and other		-			-	
Balance at the end of the period	\$	9,990		\$	6,089	
Accretion	\$	(13,005	)	\$	(8,747	)
Reduction in FDIC indemnification asset		9,315			6,816	
Increase in interest income	\$	(3,690	)	\$	(1,931	)

The following table represents the non impaired purchased non-covered loans receivable at the acquisition date of August 20, 2010. The amounts include principal only and do not reflect accrued interest as of the date of acquisition or beyond:

Non-invasing day, who and non-account loops are single.	2010 (refi	~	
Non impaired purchased non-covered loans receivable  Gross contractual loan principal payment receivable	\$	188,206	
Estimate of contractual principal not expected to be collected	Ψ	(14,955	)
Fair value of non impaired purchased loans receivable	\$	176,025	

The Company applied the cost recovery method to impaired purchased non-covered loans at the acquisition date of August 20, 2010 due to the uncertainty as to the timing of expected cash flows as reflected in the following table:

	At August 20, 2010 (refined)
Impaired purchased non-covered loans	(In thousands)
Contractually required payments receivable (including interest)	\$ 70,882
Nonaccretable difference	(33,243)
Cash flows expected to be collected	37,639
Accretable difference	-
Fair value of loans acquired	\$ 37,639

Changes in the carrying amount of impaired purchased non-covered loans were as follows for the periods indicated below from August 20, 2010 (acquisition date) through December 31, 2011:

	August 20, 2010 through							
For the								
Year	December 31,							
Ended	2010							
December								
31, 2011	(refined)							
(In thousands)								

Impaired purchased non-covered loans

Carrying amount at the beginning of the period	\$33,725	\$ 37,639	
Reductions during the period	(18,153)	(3,914	)
Carrying amount at the end of the period	\$15,572	\$ 33,725	

No changes in the accretable yield for impaired purchased non-covered loans occurred from the August 20, 2010 purchase date through December 31, 2011.

- 63 -

The following summarizes activity in the allowance for credit losses:

(5,151)

6.012

1,660

\$7,672

(1,332)

10.611

\$ 10,611

(2,166)

2,342

34

\$ 2,376

Allowance for loan

losses:

of period

Additions: Provision

**Deductions:** Chargeoffs

lease chargeoffs

period

Recoveries

Balance at end of

Liability for off-balance sheet credit exposure

Total allowance for

credit losses

Net loan and

## Allowance for Credit Losses For the Year Ended December 31, 2011

Consumer Purchased Residential Installment Covered Commercial Real Real and Commercial Estate Construction Estate Other Loans Unallocated Total (In thousands) Balance at beginning \$8.094 \$ 9,607 \$ 3,260 \$ 617 \$ 6,372 \$ -\$ 7,686 \$35,636 903 987 3,069 2,336 1.248 564 2,093 11,200 (8,280)(1.332)(2.167)(739)(6.754)(987)(20.259)3,129 2,890 6,020

(739)

781

\$ 781

(3,864)

3,072

198

\$ 3,270

(987)

\$ -

9,779

801

\$ 10,580

## Allowance for Credit Losses For the Year Ended December 31, 2010

Consumer Purchased Commercial Residential Installment Covered Real Real and

Commercial Estate Construction Estate Other Loans Unallocated Total (In thousands) Allowance for loan losses: Balance at beginning of period \$7,406 \$ 9.918 \$ 2,669 \$ 1.529 \$ 7.814 \$ -\$ 11,707 \$41.043 Additions: Provision 941 2,259 774 6,584 4,663 (4,021)11,200 **Deductions:** (1,256)Chargeoffs (6,844)(1,668)(1,686)(8,814)(20,268)Recoveries 948 2,709 3,661 Net loan and lease chargeoffs (5,896)(1,252)(1,686)(6,105)(16,607)(1,668)Balance at end of period 8,094 9,607 3,260 617 6,372 7,686 35,636 Liability for off-balance sheet credit exposure 1,784 299 610 2,693 Total allowance for \$ 7,686 \$9,878 \$ 9,607 \$ 3,559 \$ 617 \$ 6,982 \$ -\$38,329

(14,239)

32,597

2,693

\$35,290

#### credit losses

- 64 -

The recorded investment in loans was evaluated for impairment as follows:

### Recorded Investment in Loans Evaluated for Impairment At December 31, 2011

Consumer

	Commercial			Residential Installment Purchased Purchased					
		Real		Real		Non-covere			
	Commercial	l Estate	Construction		Other	Loans	Loans	Unallocate	d Total
					(In thousand	ds)			
Allowance									
for credit									
losses:									
Individually									
evaluated for		¢ 220	¢ 1 704	\$-	\$-	\$-	\$-	\$-	¢2.022
impairment	\$-	\$229	\$1,794	\$-	<b>\$-</b>	<b>\$-</b>	<b>\$-</b>	<b>\$</b> -	\$2,023
Collectively evaluated for									
	7,672	10,382	582	781	3,270			10,580	22 267
impairment Purchased	7,072	10,382	362	/61	3,270	-	-	10,380	33,267
loans with									
evidence of									
credit									
deterioration	_	_	_	_	_	_	_	_	_
Total	\$7,672	\$10,611	\$2,376	\$781	\$3,270	\$-	\$-	\$10,580	\$35,290
Carrying	φ	Ψ 10,011	Ψ =,ε , ε	Ψ.01	Ψυ,=/-	<u> </u>	<u> </u>	Ψ 10,000	φου, <b>=</b> > σ
value of									
loans:									
Individually									
evaluated for	ŗ								
impairment	\$-	\$1,399	\$3,126	\$-	\$-	\$5,611	\$5,988	\$ -	\$16,124
Collectively									
evaluated for	•								
impairment	398,446	703,256	11,454	271,111	473,815	104,738	510,699	-	2,473,519
Purchased									
loans with									
evidence of									
credit									
deterioration		-	-	-	-	15,572	18,591	-	34,163
Total	\$398,446	\$704,655	\$14,580	\$271,111	\$473,815	\$125,921	\$535,278	\$ -	\$2,523,806

Real

## Recorded Investment in Loans Evaluated for Impairment

At December 31, 2010 (refined)
Residential Consumer Purchased Purchased

InstallmentNon-covered Covered

	Commercia	l Estate	Constructio	n Estate	and Other (In thousand	Loans s)	Loans U	Jnallocate	ed Total
Allowance for credit losses:	r								
Individually									
evaluated for		ф	¢ 1 265	¢	¢	¢	ф	¢	¢1.265
impairment Collectively	\$-	\$ -	\$ 1,365	\$ -	\$ -	\$ -	\$-	\$ -	\$1,365
evaluated for									
impairment	9,878	9,607	2,194	617	6,982	-	-	7,686	36,964
Purchased									
loans with									
evidence of									
credit deterioration									
Total	\$9,878	\$9,607	\$ 3,559	\$617	\$6,982	\$ -	\$-	\$ 7,686	\$38,329
Carrying	Ψ2,070	Ψ >,00 /	Ψ 5,557	ΨΟΙ	Ψ0,>02	Ψ	Ψ	ψ 1,000	Ψ30,323
value of									
loans:									
Individually									
evaluated for		Φ 2 4 4 0	ф <b>2.7</b> 00	Ф	ф	Φ 2 5 2 5	<b>#10.000</b>	ф	Φ26 172
impairment Collectively	\$6,600	\$2,448	\$ 3,700	\$-	\$-	\$2,535	\$10,889	\$ -	\$26,172
evaluated for									
impairment	467,583	754,692	22,445	310,196	461,877	163,311	648,527	-	2,828,631
Purchased	,	,	,	,	,	,	,		, ,
loans with									
evidence of									
credit deterioration						22 725	22.556		67 201
deterioration	-	-	-	-	-	33,725	33,556	-	67,281

The Bank's customers are small businesses, professionals and consumers. Given the scale of these borrowers, corporate credit rating agencies do not evaluate the borrowers' financial condition. The Bank maintains a Loan Review Department which reports directly to the Board of Directors. The Loan Review Department performs independent evaluations of loans and assigns credit risk grades to evaluated loans using grading standards employed by bank regulatory agencies. Loans judged to carry lower-risk attributes are assigned a "pass" grade, with a minimal likelihood of loss. Loans judged to carry higher-risk attributes are referred to as "classified loans," and are further disaggregated, with increasing expectations for loss recognition, as "substandard," "doubtful," and "loss." If the Bank becomes aware of deterioration in a borrower's performance or financial condition between Loan Review examinations, assigned risk grades will be re-evaluated promptly. Credit risk grades assigned by the Loan Review Department are subject to review by the Bank's regulatory authority during regulatory examinations.

\$474,183 \$757,140 \$26,145 \$310,196 \$461,877 \$199,571

The following summarizes the credit risk profile by internally assigned grade:

**Total** 

Commercial

Real

Credit Risk Profile by Internally Assigned Grade At December 31, 2011

\$692,972 \$-

CommercialCommercialConstructionResidential Consumer Purchased Purchased Total Non-covered

\$2,922,084

		Real Estate		Real Estate (In t	Installment and Other housands)	Loans	Covered Loans	
Grade:								
Pass	\$360,279	\$ 646,078	\$ 10,413	\$ 264,861	\$ 471,783	\$ 63,955	\$ 372,560	\$2,189,929
Special mention	17,247	29,103	341	1,961	600	15,701	32,365	97,318
Substandard	20,695	29,474	3,826	4,289	1,014	52,994	175,410	287,702
Doubtful	225	-	-	-	66	3,444	1,070	4,805
Loss	-	-	-	-	352	38	155	545
Default risk purchase								
discount	-	-	-	-	_	(10,211)	(46,282)	(56,493)
Total	\$398,446	\$ 704,655	\$ 14,580	\$271,111	\$ 473,815	\$ 125,921	\$ 535,278	\$2,523,806

## Credit Risk Profile by Internally Assigned Grade At December 31, 2010

# Consumer

	Commercial			Residential	Installment	Purchased	Purchased	
		Real		Real	and	Non-covered	Covered	
	Commercial	Estate	Constructio	n Estate	Other	Loans	Loans	Total
				(In t	housands)			
Grade:								
Pass	\$427,878	\$ 718,124	\$ 18,073	\$ 305,433	\$ 458,789	\$ 128,323	\$ 482,473	\$2,539,093
Special mention	17,731	19,216	-	1,749	568	25,223	62,455	126,942
Substandard	27,801	19,800	8,072	3,014	1,792	61,941	206,646	329,066
Doubtful	773	-	-	-	89	16,465	2,747	20,074
Loss	-	-	-	-	639	1	435	1,075
Default risk								
purchase								
discount	-	-	-	-	-	(32,382)	(61,784	) (94,166 )
Total	\$474,183	\$ 757,140	\$ 26,145	\$ 310,196	\$ 461,877	\$ 199,571	\$ 692,972	\$2,922,084

The following tables summarize loans by delinquency and nonaccrual status:

#### Summary of Loans by Delinquency and Nonaccrual Status At December 31, 2011

				, -		
		Past Due				
	30-89	90				
	Days	days or	<b>Total Past</b>			
	Past Due	More	Due			
	and	and	and	Current and		
	Accruing	Accruing	Accruing	Accruing	Nonaccrual	Total Loans
Commercial	\$6,953	\$ -	\$ 6,953	\$ 388,322	\$ 3,171	\$ 398,446
Commercial real estate	16,967	1,626	18,593	679,633	6,429	704,655
Construction	570	-	570	10,664	3,346	14,580
Residential real estate	5,648	-	5,648	262,917	2,546	271,111
Consumer installment & other	6,324	421	6,745	467,015	55	473,815
Total originated loans	36,462	2,047	38,509	1,808,551	15,547	1,862,607
Purchased non-covered loans	1,095	34	1,129	101,585	23,207	125,921
Purchased covered loans	18,902	241	19,143	501,823	14,312	535,278
Total	\$56,459	\$ 2,322	\$ 58,781	\$ 2,411,959	\$ 53,066	\$ 2,523,806

#### Summary of Loans by Delinquency and Nonaccrual Status At December 31, 2010

		Past Due				
	30-89	90				
	Days	days or	Total Past			
	Past Due	More	Due			
	and	and	and	Current and		
	Accruing	Accruing	Accruing	Accruing	Nonaccrual	Total Loans
Commercial	\$7,274	\$ -	\$ 7,274	\$458,061	\$ 8,848	\$ 474,183
Commercial real estate	14,037	-	14,037	737,167	5,936	757,140
Construction	4,022	-	4,022	18,073	4,050	26,145
Residential real estate	2,552	-	2,552	305,709	1,935	310,196
Consumer installment & other	6,870	766	7,636	454,142	99	461,877
Total originated loans	34,755	766	35,521	1,973,152	20,868	2,029,541
Purchased non-covered loans	8,788	1	8,789	151,619	39,163	199,571
Purchased covered loans	27,848	355	28,203	617,624	47,145	692,972
Total	\$71,391	\$ 1,122	\$ 72,513	\$ 2,742,395	\$ 107,176	\$ 2,922,084

The following is a summary of the effect of nonaccrual loans on interest income:

	For the Years Ended December 31,		
	2011	2010	2009
		(In thousan	ids)
Interest income that would have been recognized had the loans performed in			
accordance with their original terms	\$5,267	\$6,488	\$5,195
Less: Interest income recognized on nonaccrual loans	(4,290	) (6,101	) (2,074 )
Total reduction of interest income	\$977	\$387	\$3,121

There were no commitments to lend additional funds to borrowers whose loans were on nonaccrual status at December 31, 2011 and December 31, 2010.

The following summarizes impaired loans:

	Impaired Loans At December 31, 2011 Unpaid		
	Recorded Investment	Principal	Related Allowance
	(	In thousand	ls)
Impaired loans with no related allowance recorded:	Φ.5. 400	Φ.1.1. TO T	Φ.
Commercial	\$5,483	\$11,727	\$ -
Commercial real estate	33,095	43,793	-
Construction	4,194	7,209	-
Consumer installment and other	2,990	3,658	-
Impaired loans with an allowance recorded:			
Commercial real estate	1,399	1,399	229
Construction	3,126	3,183	1,794
Total:			
Commercial	\$5,483	\$11,727	\$ -
Commercial real estate	34,494	45,192	229
Construction	7,320	10,392	1,794
Consumer installment and other	2,990	3,658	-
	At D	mpaired Loa ecember 31 Unpaid	
	Recorded	Principal	
	Investment	Balance	Related
	(refined)	(refined)	Allowance
	(	In thousand	ls)
Impaired loans with no related allowance recorded:	<b>\$22.202</b>	Φ25 127	¢
Commercial	\$22,392	\$35,127	\$ -
Commercial real estate  Construction	47,081	69,627	-
Residential real estate	17,639 449	36,244	-
Consumer installment and other	2,192	451 3,077	-
Consumer instanment and other	2,192	3,077	-
Impaired loans with an allowance recorded:			
Construction	3,700	3,700	1,365
	ĺ	,	,
Total:			
Commercial	\$22,392	\$35,127	\$ -
Commercial real estate	47,081	69,627	_
Construction	21,339	39,944	1,365
Residential real estate	449	451	-
Consumer installment and other	2,192	3,077	-

Impaired loans may include troubled debt restructured loans. Impaired loans at December 31, 2011, included \$3,126 thousand of restructured loans, which were on nonaccrual status. At December 31, 2010, the Company did not have

any restructured loans included in impaired loans.

- 67 -

	Impaired Loans
	For the Year Ended
	December 31, 2011
	Average Recognized
	Recorded Interest
	Investment Income
	(In thousands)
Commercial	\$14,315 \$ 586
Commercial real estate	37,873 1,740
Construction	18,436 455
Residential real estate	281 -
Consumer installment and other	2,578 43
Total	\$73,483 \$ 2.824

The following table provides information on troubled debt restructurings:

Troubled Debt Restructurings At December 31, 2011

Period-End