

Southern National Bancorp of Virginia Inc
Form 10-Q
November 09, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2011

Commission File No. 001-33037

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
(Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction
of incorporation or organization)

20-1417448
(I.R.S. Employer Identification No.)

6830 Old Dominion Drive
McLean, Virginia 22101
(Address of principal executive offices) (zip code)

(703) 893-7400
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer Accelerated filer Smaller reporting

company

Non-accelerated filer (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 31, 2011, there were 11,590,212 shares of common stock outstanding.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
FORM 10-Q
September 30, 2011

INDEX

PAGE

PART 1 - FINANCIAL INFORMATION

Item 1 - Financial Statements

| | |
|---|-------|
| <u>Consolidated Balance Sheets as of September 30, 2011 and December 31, 2010</u> | 2 |
| <u>Consolidated Statements of Income and Comprehensive Income for the three and nine months ended September 30, 2011 and 2010</u> | 3 |
| <u>Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2011</u> | 4 |
| <u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2011 and 2010</u> | 5 |
| <u>Notes to Consolidated Financial Statements</u> | 6- 23 |

| | |
|---|--------|
| <u>Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 24- 36 |
|---|--------|

| | |
|--|-------|
| <u>Item 3 - Quantitative and Qualitative Disclosures about Market Risk</u> | 37-39 |
|--|-------|

| | |
|---|----|
| <u>Item 4 - Controls and Procedures</u> | 40 |
|---|----|

PART II - OTHER INFORMATION

| | |
|-----------------------------------|----|
| <u>Item 1 - Legal Proceedings</u> | 40 |
|-----------------------------------|----|

| | |
|-------------------------------|----|
| <u>Item 1A - Risk Factors</u> | 40 |
|-------------------------------|----|

| | |
|---|----|
| <u>Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds</u> | 40 |
|---|----|

| | |
|---|----|
| <u>Item 3 - Defaults Upon Senior Securities</u> | 40 |
|---|----|

| | |
|--|----|
| <u>Item 4 - (Removed and Reserved)</u> | 40 |
|--|----|

| | |
|-----------------------------------|----|
| <u>Item 5 - Other Information</u> | 40 |
|-----------------------------------|----|

| | |
|--------------------------|----|
| <u>Item 6 - Exhibits</u> | 41 |
|--------------------------|----|

| | |
|-------------------|----|
| <u>Signatures</u> | 42 |
|-------------------|----|

| | |
|-----------------------|-------|
| <u>Certifications</u> | 43-45 |
|-----------------------|-------|

PART I - FINANCIAL STATEMENTS
ITEM I - FINANCIAL INFORMATION

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
CONSOLIDATED BALANCE SHEETS
(dollars in thousands, except per share amounts) (Unaudited)

| | September 30, 2011 | December 31, 2010 |
|--|-----------------------|----------------------|
| ASSETS | | |
| Cash and cash equivalents: | | |
| Cash and due from financial institutions | \$ 2,432 | \$ 2,180 |
| Interest-bearing deposits in other financial institutions | 4,625 | 7,565 |
| Total cash and cash equivalents | 7,057 | 9,745 |
| Securities available for sale, at fair value | 10,438 | 11,068 |
| Securities held to maturity, at amortized cost (fair value of \$38,097 and \$43,965, respectively) | 38,354 | 44,895 |
| Covered loans | 80,398 | 92,171 |
| Non-covered loans | 396,494 | 367,266 |
| Total loans | 476,892 | 459,437 |
| Less allowance for loan losses | (6,087) | (5,599) |
| Net loans | 470,805 | 453,838 |
| Stock in Federal Reserve Bank and Federal Home Loan Bank | 7,356 | 6,350 |
| Bank premises and equipment, net | 4,700 | 4,659 |
| Goodwill | 8,713 | 8,713 |
| Core deposit intangibles, net | 2,225 | 2,915 |
| FDIC indemnification asset | 18,226 | 18,536 |
| Bank-owned life insurance | 14,435 | 14,568 |
| Other real estate owned | 13,097 | 4,577 |
| Deferred tax assets, net | 4,440 | 3,782 |
| Other assets | 5,532 | 7,178 |
| Total assets | \$ 605,378 | \$ 590,824 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Noninterest-bearing demand deposits | \$ 31,791 | \$ 34,529 |
| Interest-bearing deposits: | | |
| NOW accounts | 16,310 | 15,961 |
| Money market accounts | 140,781 | 169,861 |
| Savings accounts | 6,335 | 5,490 |
| Time deposits | 212,765 | 205,133 |
| Total interest-bearing deposits | 376,191 | 396,445 |
| Total deposits | 407,982 | 430,974 |

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| | | |
|--|------------|------------|
| Securities sold under agreements to repurchase and other short-term borrowings | 19,452 | 23,908 |
| Federal Home Loan Bank (FHLB) advances | 72,500 | 35,000 |
| Other liabilities | 2,377 | 1,828 |
| Total liabilities | 502,311 | 491,710 |
| Commitments and contingencies (See Note 5) | - | - |
| Stockholders' equity: | | |
| Preferred stock, \$.01 par value. Authorized 5,000,000 shares; no shares issued and outstanding | - | - |
| Common stock, \$.01 par value. Authorized 45,000,000 shares; issued and outstanding, 11,590,212 shares at September 30, 2011 and December 31, 2010 | 116 | 116 |
| Additional paid in capital | 96,598 | 96,478 |
| Retained earnings | 9,588 | 5,854 |
| Accumulated other comprehensive loss | (3,235) | (3,334) |
| Total stockholders' equity | 103,067 | 99,114 |
| Total liabilities and stockholders' equity | \$ 605,378 | \$ 590,824 |

See accompanying notes to consolidated financial statements.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
(dollars in thousands, except per share amounts) (Unaudited)

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|--|----------|--|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Interest and dividend income : | | | | |
| Interest and fees on loans | \$ 7,871 | \$ 7,578 | \$ 22,202 | \$ 23,021 |
| Interest and dividends on taxable securities | 457 | 630 | 1,495 | 2,048 |
| Interest and dividends on other earning assets | 66 | 47 | 169 | 138 |
| Total interest and dividend income | 8,394 | 8,255 | 23,866 | 25,207 |
| Interest expense: | | | | |
| Interest on deposits | 1,217 | 1,825 | 3,744 | 5,418 |
| Interest on borrowings | 272 | 343 | 857 | 1,001 |
| Total interest expense | 1,489 | 2,168 | 4,601 | 6,419 |
| Net interest income | 6,905 | 6,087 | 19,265 | 18,788 |
| Provision for loan losses | 1,550 | 1,025 | 5,140 | 3,775 |
| Net interest income after provision for loan losses | 5,355 | 5,062 | 14,125 | 15,013 |
| Noninterest income: | | | | |
| Account maintenance and deposit service fees | 218 | 210 | 636 | 686 |
| Income from bank-owned life insurance | 129 | 140 | 1,196 | 416 |
| Net loss on other real estate owned | - | (435) | (147) | (396) |
| Gain on sales of securities available for sale | - | 142 | - | 142 |
| Total other-than-temporary impairment losses (OTTI) | (43) | (127) | (113) | (137) |
| Portion of OTTI recognized in other comprehensive income (before taxes) | - | - | - | - |
| Net credit related OTTI recognized in earnings | (43) | (127) | (113) | (137) |
| Other | 62 | 20 | 151 | 314 |
| Total noninterest income (loss) | 366 | (50) | 1,723 | 1,025 |
| Noninterest expenses: | | | | |
| Salaries and benefits | 1,759 | 1,634 | 5,066 | 4,798 |
| Occupancy expenses | 573 | 520 | 1,667 | 1,589 |
| Furniture and equipment expenses | 140 | 142 | 406 | 447 |
| Amortization of core deposit intangible | 230 | 236 | 690 | 708 |
| Virginia franchise tax expense | 171 | 184 | 514 | 551 |
| FDIC assessment | 125 | 139 | 397 | 540 |
| Data processing expense | 126 | 139 | 400 | 453 |
| Telephone and communication expense | 101 | 100 | 289 | 320 |
| Change in FDIC indemnification asset | (140) | (193) | (490) | 457 |
| Other operating expenses | 695 | 489 | 1,788 | 1,531 |

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| | | | | |
|--|----------|----------|----------|----------|
| Total noninterest expenses | 3,780 | 3,390 | 10,727 | 11,394 |
| Income before income taxes | 1,941 | 1,622 | 5,121 | 4,644 |
| Income tax expense | 638 | 517 | 1,387 | 1,472 |
| Net income | \$ 1,303 | \$ 1,105 | \$ 3,734 | \$ 3,172 |
| Other comprehensive income (loss): | | | | |
| Unrealized gain on available for sale securities | \$ (30) | \$ 42 | \$ 167 | \$ 264 |
| Realized amount on securities sold, net | - | (142) | - | (142) |
| Non-credit component of other-than-temporary impairment on held-to-maturity securities | (70) | 20 | 26 | 129 |
| Accretion of amounts previously recorded upon transfer to held-to-maturity from available-for-sale | (27) | (36) | (44) | (97) |
| Net unrealized gain (loss) | (127) | (116) | 149 | 154 |
| Tax effect | (44) | (38) | 50 | 53 |
| Other comprehensive income (loss) | (83) | (78) | 99 | 101 |
| Comprehensive income | \$ 1,220 | \$ 1,027 | \$ 3,833 | \$ 3,273 |
| Earnings per share, basic and diluted | \$ 0.11 | \$ 0.10 | \$ 0.32 | \$ 0.27 |

See accompanying notes to consolidated financial statements.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011
(dollars in thousands, except per share amounts) (Unaudited)

| | Common Stock | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive Loss | Total |
|---|-----------------|----------------------------------|----------------------|---|-----------|
| Balance - January 1, 2011 | \$ 116 | \$96,478 | \$5,854 | \$ (3,334) | \$99,114 |
| Comprehensive income: | | | | | |
| Net income | | | 3,734 | | 3,734 |
| Change in unrealized gain on available for sale securities (net of tax, \$57) | | | | 110 | 110 |
| Change in unrecognized loss on securities held to maturity for which a portion of OTTI has been recognized (net of tax, \$7 and accretion, \$44 and amounts recorded into other comprehensive income at transfer) | | | | (11) | (11) |
| Total comprehensive income | | | | | |
| Stock-based compensation expense | | 120 | | | 120 |
| Balance - September 30, 2011 | \$ 116 | \$96,598 | \$9,588 | \$ (3,235) | \$103,067 |

See accompanying notes to consolidated financial statements.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011 AND 2010
(dollars in thousands) (Unaudited)

| | 2011 | 2010 |
|--|-----------|-----------|
| Operating activities: | | |
| Net income | \$ 3,734 | \$ 3,172 |
| Adjustments to reconcile net income to net cash and cash equivalents provided by operating activities: | | |
| Depreciation | 393 | 407 |
| Amortization of core deposit intangible | 690 | 708 |
| Other amortization , net | (1) | 132 |
| (Increase) decrease in FDIC indemnification asset | (490) | 457 |
| Provision for loan losses | 5,140 | 3,775 |
| Earnings on bank-owned life insurance | (396) | (416) |
| Stock based compensation expense | 120 | 59 |
| Gain on sales of securities | - | (142) |
| Impairment on securities | 113 | 137 |
| Net loss on other real estate owned | 147 | 396 |
| Net decrease (increase) in other assets | 1,318 | (912) |
| Net increase (decrease) in other liabilities | 549 | (3,150) |
| Net cash and cash equivalents provided by operating activities | 11,317 | 4,623 |
| Investing activities: | | |
| Proceeds from sales of securities available for sale | - | 4,728 |
| Proceeds from paydowns, maturities and calls of securities available for sale | 763 | 2,635 |
| Proceeds from paydowns, maturities and calls of securities held to maturity | 6,632 | 8,544 |
| Loan originations and payments, net | (31,666) | (7,531) |
| Net increase in stock in Federal Reserve Bank and Federal Home Loan Bank | (1,006) | (549) |
| Payments received on FDIC indemnification asset | 800 | - |
| Proceeds from sale of other real estate owned | 854 | 2,560 |
| Purchases of bank premises and equipment | (434) | (1,913) |
| Net cash and cash equivalents (used in) provided by investing activities | (24,057) | 8,474 |
| Financing activities: | | |
| Net decrease in deposits | (22,992) | (522) |
| Proceeds from Federal Home Loan Bank advances | 37,500 | 5,000 |
| Net increase (decrease) in securities sold under agreement to repurchase and other short-term borrowings | (4,456) | 3,455 |
| Additional cost of 2009 common stock issuance | - | (48) |
| Net cash and cash equivalents provided by financing activities | 10,052 | 7,885 |
| Increase (decrease) in cash and cash equivalents | (2,688) | 20,982 |
| Cash and cash equivalents at beginning of period | 9,745 | 8,070 |
| Cash and cash equivalents at end of period | \$ 7,057 | \$ 29,052 |
| Supplemental Disclosure of Cash Flow Information | | |
| Cash payments for: | | |
| Interest | \$ 4,706 | \$ 6,754 |
| Income taxes | 855 | 1,485 |
| Supplemental schedule of noncash investing and financing activities | | |

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| | | |
|--|-------|-------|
| Transfer from non-covered loans to other real estate owned | 9,477 | 2,684 |
| Transfer from covered loans to other real estate owned | 82 | 676 |

See accompanying notes to consolidated financial statements.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.
Notes to Consolidated Financial Statements (Unaudited)
September 30, 2011

1. ACCOUNTING POLICIES

Southern National Bancorp of Virginia, Inc. (“SNBV”) is a corporation formed on July 28, 2004 under the laws of the Commonwealth of Virginia and is the holding company for Sonabank (“Sonabank”) a Virginia state chartered bank which commenced operations on April 14, 2005. The principal activities of Sonabank are to attract deposits and originate loans as permitted under applicable banking regulations. Sonabank operates 13 branches in Virginia located in Fairfax County (Reston, McLean and Fairfax), in Charlottesville, Warrenton (2), Loudoun County (Middleburg, Leesburg (2), and South Riding), Front Royal, New Market and Clifton Forge, and we also have a branch in Rockville, Maryland. On October 3, 2011, Southern National Bancorp of Virginia, Inc. completed the acquisition of the Midlothian branch office of the Bank of Hampton Roads and the assumption of \$46 million in deposits. The new office is operational under the Sonabank banner, and a Sonabank loan officer previously located in the Richmond area has moved into an office in the branch.

The consolidated financial statements include the accounts of Southern National Bancorp of Virginia, Inc. and its subsidiary. Significant inter-company accounts and transactions have been eliminated in consolidation.

The unaudited consolidated financial statements have been prepared in accordance with U. S. generally accepted accounting principles (“U. S. GAAP”) for interim financial information and instructions for Form 10-Q and follow general practice within the banking industry. Accordingly, the unaudited consolidated financial statements do not include all of the information and footnotes required by U. S. GAAP for complete financial statements. However, in the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of the interim periods presented have been made. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in SNBV’s Form 10-K for the year ended December 31, 2010.

Use of Estimates

The preparation of the consolidated financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the carrying value of investment securities, other than temporary impairment of investment securities, the valuation of goodwill and intangible assets, the FDIC indemnification asset, other real estate owned and deferred tax assets.

Recent Accounting Pronouncements

In April 2011, the FASB issued ASU No. 2011-02, Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring. This amendment clarifies the guidance on the evaluation made by a creditor on whether a restructuring constitutes a troubled debt restructuring. It clarifies the guidance related to a creditor's evaluation of whether it has granted a concession to a debtor and also clarifies the guidance on a creditor's evaluation of whether the debtor is experiencing financial difficulties. The amendment is effective for public entities for the first interim or annual period beginning on or after September 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. The adoption of this standard during the third quarter did not have a material impact on our consolidated financial condition or results of operation.

In May 2011, the FASB issued FASB ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS. The new standard does not extend the use of fair value but, rather, provides guidance about how fair value should be applied where it already is required or permitted under U.S. GAAP. A public entity is required to apply the ASU prospectively for interim and annual periods beginning after December 15, 2011. The adoption of this standard is not expected to have a material impact on our consolidated financial condition or results of operation.

In September 2011, The FASB issued ASU No. 2011-08, Testing Goodwill for Impairment. This ASU permits an entity to make a qualitative assessment of whether it is more likely than not that a reporting unit's fair value is less than its carrying amount before applying the two-step goodwill impairment test. If an entity concludes it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it need not perform the two-step impairment test. The ASU is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The adoption of this standard is not expected to have a material impact on our consolidated financial condition or results of operation.

2. STOCK- BASED COMPENSATION

In 2004, the Board of Directors adopted a stock option plan that authorized the reservation of up to 302,500 shares of common stock and provided for the granting of stock options to certain directors, officers and employees. As of September 30, 2011, options to purchase an aggregate of 302,500 shares of common stock were outstanding and no shares remained available for issuance. The 2010 Stock Awards and Incentive Plan was approved by the Board of Directors in January 2010 and approved by the stockholders at the Annual Meeting in April 2010. The 2010 plan authorized the reservation of 700,000 shares of common stock for the granting of stock awards. The options granted to officers and employees are incentive stock options and the options granted to non-employee directors are non-qualified stock options. The purpose of the plan is to afford key employees an incentive to remain in the employ of SNBV and to assist in the attracting and retaining of non-employee directors by affording them an opportunity to share in SNBV's future success. Under the plan, the option's price cannot be less than the fair market value of the stock on the grant date. The maximum term of the options is ten years and options granted may be subject to a graded vesting schedule.

SNBV granted 103,750 options during the first nine months of 2011. The fair value of each option granted is estimated on the date of grant using the Black-Scholes options-pricing model. The following weighted-average assumptions were used to value options granted in the nine months ended September 30, 2011:

| | |
|--|----------|
| | 2011 |
| Dividend yield | 0.00 % |
| Expected life | 10 years |
| Expected volatility | 46.13 % |
| Risk-free interest rate | 3.34 % |
| Weighted average fair value per option granted | \$ 4.39 |

We have paid no dividends.

Due to SNBV's short existence, the volatility was estimated using historical volatility of comparative publicly traded financial institutions in the Virginia market combined with that of SNBV.

The risk-free interest rate was developed using the U. S. Treasury yield curve for periods equal to the expected life of the options on the grant date. An increase in the risk-free interest rate will increase stock compensation expense on future option grants.

For the three and nine months ended September 30, 2011, stock-based compensation expense was \$47 thousand and \$120 thousand, respectively, compared to \$24 thousand and \$59 thousand for the same periods last year. As of September 30, 2011, unrecognized compensation expense associated with the stock options was \$653 thousand, which is expected to be recognized over a weighted average period of 3.9 years.

A summary of the activity in the stock option plan during the nine months ended September 30, 2011 follows (dollars in thousands):

| | Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term | Aggregate Intrinsic Value |
|--|---------|--|---|---------------------------------|
| Options outstanding, beginning of period | 312,675 | \$8.35 | | |
| Granted | 103,750 | 7.20 | | |
| Forfeited | - | - | | |
| Exercised | - | - | | |
| Options outstanding, end of period | 416,425 | \$8.06 | 6.5 | \$30 |
| Vested or expected to vest | 416,425 | \$8.06 | 6.5 | \$30 |
| Exercisable at end of period | 221,645 | \$8.80 | 4.6 | \$12 |

3. SECURITIES

The amortized cost and fair value of securities available-for-sale were as follows (in thousands):

| | Amortized Cost | Gross Unrealized Gains | Losses | Fair Value |
|---------------------------|-------------------|---------------------------|--------|---------------|
| September 30, 2011 | | | | |
| SBA guaranteed loan pools | \$10,025 | \$298 | \$- | 10,323 |
| FHLMC preferred stock | 16 | 99 | - | 115 |
| Total | \$10,041 | \$397 | \$- | \$10,438 |
| December 31, 2010 | | | | |
| SBA guaranteed loan pools | \$10,822 | \$216 | \$- | 11,038 |
| FHLMC preferred stock | 16 | 14 | - | 30 |
| Total | \$10,838 | \$230 | \$- | \$11,068 |

The carrying amount and fair value of securities held-to-maturity were as follows (in thousands):

| | Amortized Cost | Gross Unrecognized Gains | Losses | Fair Value |
|--|-------------------|-----------------------------|------------|---------------|
| September 30, 2011 | | | | |
| Residential government-sponsored mortgage-backed securities | \$28,489 | \$1,798 | \$ - | \$30,287 |
| Residential government-sponsored collateralized mortgage obligations | 106 | 2 | - | 108 |
| Other residential collateralized mortgage obligations | 1,030 | - | (11) | 1,019 |
| Trust preferred securities | 8,729 | 758 | (2,804) | 6,683 |
| | \$38,354 | \$2,558 | \$(2,815) | \$38,097 |
| December 31, 2010 | | | | |
| Residential government-sponsored mortgage-backed securities | \$34,088 | \$1,247 | \$- | \$35,335 |
| Residential government-sponsored collateralized mortgage obligations | 188 | 8 | - | 196 |
| Other residential collateralized mortgage obligations | 1,166 | 5 | - | 1,171 |
| Trust preferred securities | 9,453 | 675 | (2,865) | 7,263 |
| | \$44,895 | \$1,935 | \$(2,865) | \$43,965 |

The fair value and carrying amount, if different, of debt securities as of September 30, 2011, by contractual maturity were as follows (in thousands). Securities not due at a single maturity date, primarily mortgage-backed securities and collateralized mortgage obligations, are shown separately.

| | Held to Maturity | | Available for Sale | |
|--------------------------|-------------------|------------|--------------------|------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Due in one to five years | \$ - | \$ - | \$ 283 | \$ 289 |
| Due in five to ten years | - | - | 1,090 | 1,114 |
| Due after ten years | 8,729 | 6,683 | 8,652 | 8,920 |
| | 28,489 | 30,287 | - | - |

| | | | | |
|--|-----------|-----------|-----------|-----------|
| Residential government-sponsored mortgage-backed securities | | | | |
| Residential government-sponsored collateralized mortgage obligations | 106 | 108 | - | - |
| Other residential collateralized mortgage obligations | 1,030 | 1,019 | - | - |
| Total | \$ 38,354 | \$ 38,097 | \$ 10,025 | \$ 10,323 |

Securities with a carrying amount of approximately \$38.9 million and \$45.3 million at September 30, 2011 and December 31, 2010, respectively, were pledged to secure public deposits, repurchase agreements and a line of credit for advances from the Federal Home Loan Bank of Atlanta (“FHLB”).

SNBV monitors the portfolio for indicators of other than temporary impairment. At September 30, 2011 and December 31, 2010, certain securities' fair values were below cost. As outlined in the table below, there were securities with fair values totaling approximately \$5.8 million in the portfolio that are considered temporarily impaired at September 30, 2011. The following tables present information regarding securities in a continuous unrealized loss position as of September 30, 2011 and December 31, 2010 (in thousands) by duration of time in a loss position:

September 30, 2011

| Held to Maturity | Less than 12 months | | 12 Months or More | | Total | |
|---|---------------------|---------------------|-------------------|---------------------|------------|---------------------|
| | Fair value | Unrecognized Losses | Fair value | Unrecognized Losses | Fair value | Unrecognized Losses |
| Other residential collateralized mortgage obligations | \$1,019 | \$ (11) | \$- | \$ - | \$1,019 | \$ (11) |
| Trust preferred securities | - | - | 4,815 | (2,804) | 4,815 | (2,804) |
| | \$1,019 | \$ (11) | \$4,815 | \$ (2,804) | \$5,834 | \$ (2,815) |

December 31, 2010

| Held to Maturity | Less than 12 months | | 12 Months or More | | Total | |
|----------------------------|---------------------|---------------------|-------------------|---------------------|------------|---------------------|
| | Fair value | Unrecognized Losses | Fair value | Unrecognized Losses | Fair value | Unrecognized Losses |
| Trust preferred securities | \$- | \$ - | \$4,805 | \$ (2,865) | \$4,805 | \$ (2,865) |

As of September 30, 2011, our pooled trust preferred securities included:

| Security | Tranche | Ratings | | | | Par Value | Book Value | Estimated Fair Value | Current Defaults and Deferrals | Previously Recognized Cumulative Other Comprehensive Loss (1) | |
|----------------------------------|------------|----------------|-----------------|-------|-------|-----------|------------|----------------------|--------------------------------|---|--------|
| | | When Purchased | Current Ratings | Moody | Fitch | | | | | | |
| ALESCO | | | | | | | | | | | |
| VII A1B | Senior | Aaa | AAA | Baa3 | BB | \$7,126 | \$ 6,385 | \$ 3,811 | \$ 100,400 | \$ 307 | |
| MMCF II B | Senior Sub | A3 | AA- | Baa2 | BB | 493 | 455 | 476 | 34,000 | 38 | |
| MMCF III | | | | | | | | | | | |
| B | Senior Sub | A3 | A- | Ba1 | CC | 652 | 638 | 476 | 34,000 | 13 | |
| | | | | | | 8,271 | 7,478 | 4,763 | | \$ 358 | |
| Other Than Temporarily Impaired: | | | | | | | | | | Cumulative OTTI Related to Credit Loss (2) | |
| TPREF | | | | | | | | | | | |
| FUNDING | | | | | | | | | | | |
| II | Mezzanine | A1 | A- | Caa3 | C | 1,500 | 383 | 383 | 134,100 | 763 | \$ 354 |
| TRAP | Mezzanine | A3 | A | C | C | 2,074 | 128 | 282 | 155,705 | 1,367 | 579 |
| 2007-XII | | | | | | | | | | | |

| | | | | | | | | | | | |
|-----------|-----------|----|----|----|---|----------|----------|----------|---------|----------|----------|
| C1 | | | | | | | | | | | |
| TRAP | | | | | | | | | | | |
| 2007-XIII | | | | | | | | | | | |
| D | Mezzanine | NR | A- | NR | C | 2,032 | - | 32 | 218,750 | - | 2,032 |
| MMC | | | | | | | | | | | |
| FUNDING | | | | | | | | | | | |
| XVIII | Mezzanine | A3 | A- | Ca | C | 1,053 | 133 | 87 | 111,682 | 446 | 474 |
| ALESCO V | | | | | | | | | | | |
| C1 | Mezzanine | A2 | A | C | C | 2,093 | 463 | 441 | 85,000 | 969 | 661 |
| ALESCO | | | | | | | | | | | |
| XV C1 | Mezzanine | A3 | A- | C | C | 3,123 | 29 | 258 | 266,100 | 535 | 2,559 |
| ALESCO | | | | | | | | | | | |
| XVI C | Mezzanine | A3 | A- | C | C | 2,079 | 115 | 437 | 82,400 | 784 | 1,180 |
| | | | | | | 13,954 | 1,251 | 1,920 | | \$ 4,864 | \$ 7,839 |
| Total | | | | | | \$22,225 | \$ 8,729 | \$ 6,683 | | | |

(1) Pre-tax, and represents unrealized losses at date of transfer from available-for-sale to held-to-maturity, net of accretion

(2) Pre-tax

Each of these securities has been evaluated for other than temporary impairment. In performing a detailed cash flow analysis of each security, Sonabank works with independent third parties to estimate expected cash flows and assist with the evaluation of other than temporary impairment. The cash flow analyses performed included the following assumptions:

.5% of the remaining performing collateral will default or defer per annum.

Recoveries ranging from 25% to 47% with a two year lag on all defaults and deferrals.

No prepayments for 10 years and then 1% per annum for the remaining life of the security.

Additionally banks with assets over \$15 billion will no longer be allowed to count down streamed trust preferred proceeds as Tier 1 capital (although it will still be counted as Tier 2 capital). That will incent the large banks to prepay their trust preferred securities if they can or if it is economically desirable. As a consequence, we have projected in all of our pools that 25% of the collateral issued by banks with assets over \$15 billion will prepay in 2013.

Our securities have been modeled using the above assumptions by independent third parties using the forward LIBOR curve to discount projected cash flows to present values.

Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because we do not have the intent to sell these securities and it is more likely than not that we will not be required to sell the securities before their anticipated recovery, management does not consider these securities to be other-than-temporarily impaired as of September 30, 2011, except for the Tpref Funding II security.

The application of these assumptions resulted in OTTI charges related to credit on one of the trust preferred securities in the amount of \$43 thousand during the quarter ended September 30, 2011, compared to no OTTI charges related to credit on the trust preferred securities for the quarter ended September 30, 2010. This trust preferred security (Tpref Funding II) had a book value and a fair value of \$383 thousand at September 30, 2011.

We also own \$1.0 million of SARM 2005-22 1A2. This residential collateralized mortgage obligation was originally rated AAA by Standard and Poors. After a series of downgrades, this security has been other than temporarily impaired in past reporting periods. For the third quarter of 2011 and based on our review of the trustee report, shock analysis and current information regarding delinquencies, nonperforming loans and credit support it has been determined that no OTTI charge for credit was required for the quarter ended September 30, 2011. The assumptions used in the analysis included a 4.6% prepayment speed, 13% default rate, a 48% loss severity and an accounting yield of 2.53%. We recorded OTTI charges for credit on this security of \$127 thousand in the third quarter of 2010.

The following table presents a roll forward of the credit losses for the trust preferred securities and the residential collateralized mortgage obligation recognized in earnings for the nine months ended September 30, 2011 and 2010 (in thousands):

| | 2011 | 2010 |
|---|---------|---------|
| Amount of cumulative other-than-temporary impairment related to credit loss prior to January 1 | \$8,002 | \$7,714 |
| Amounts related to credit loss for which an other-than-temporary impairment was previously recognized | 113 | 10 |
| Reductions due to realized losses | (28) | - |
| Amount of cumulative other-than-temporary impairment related to credit loss as of September 30 | \$8,087 | \$7,724 |

4. LOANS AND ALLOWANCE FOR LOAN LOSSES

The following table summarizes the composition of our loan portfolio as of September 30, 2011 and December 31, 2010:

| | Covered Loans | Non-covered Loans | Total Loans | Covered Loans | Non-covered Loans | Total Loans |
|---|--------------------|----------------------|----------------|-------------------|----------------------|----------------|
| | September 30, 2011 | | | December 31, 2010 | | |
| Mortgage loans on real estate: | | | | | | |
| Commercial real estate - owner-occupied | \$ 4,576 | \$ 93,084 | \$ 97,660 | \$ 5,246 | \$ 81,487 | \$ 86,733 |
| Commercial real estate - non-owner-occupied | 10,311 | 97,200 | 107,511 | 13,898 | 76,068 | 89,966 |
| Secured by farmland | - | 3,147 | 3,147 | - | 3,522 | 3,522 |
| Construction and land loans | 813 | 34,641 | 35,454 | 1,098 | 39,480 | 40,578 |
| Residential 1-4 family | 26,663 | 50,580 | 77,243 | 29,935 | 58,900 | 88,835 |
| Multi-family residential | 547 | 18,681 | 19,228 | 563 | 19,177 | 19,740 |
| Home equity lines of credit | 36,816 | 8,973 | 45,789 | 40,287 | 10,532 | 50,819 |
| Total real estate loans | 79,726 | 306,306 | 386,032 | 91,027 | 289,166 | 380,193 |
| Commercial loans | 552 | 89,154 | 89,706 | 998 | 76,644 | 77,642 |
| Consumer loans | 120 | 1,959 | 2,079 | 146 | 2,010 | 2,156 |
| Gross loans | 80,398 | 397,419 | 477,817 | 92,171 | 367,820 | 459,991 |
| Less deferred fees on loans | - | (925) | (925) | - | (554) | (554) |
| Loans, net of unearned income | \$ 80,398 | \$ 396,494 | \$ 476,892 | \$ 92,171 | \$ 367,266 | \$ 459,437 |

As part of the Greater Atlantic acquisition, the Bank and the FDIC entered into a loss sharing agreement on approximately \$143.4 million (contractual basis) of Greater Atlantic Bank's assets. The Bank will share in the losses on the loans and foreclosed loan collateral with the FDIC as specified in the loss sharing agreement; we refer to these assets collectively as "covered loans" or "covered assets." Loans not acquired from Greater Atlantic Bank are referred to as "non-covered loans." The covered loans are subject to our internal and external credit review. As a result, if and when credit deterioration is noted subsequent to the acquisition date, such deterioration will be measured through our allowance for loan loss calculation methodology and a provision for credit losses will be charged to earnings. There has been no incremental provision recorded on covered loans since acquisition. The FDIC indemnification asset is reduced for cash payments received, and adjusted each quarter for changes in expected recoveries from the FDIC based on the expected cash flows from the covered loans. As information and other developments warrant, we reassess our anticipated recoveries from the FDIC on the covered loans and adjust the carrying value of the FDIC indemnification asset. The current outstanding balance for the covered home equity lines of credit at September 30, 2011 was \$36.8 million. The available commitment at this date was \$62.7 million, for a total exposure to loss for these covered loans of \$99.5 million.

Credit-impaired covered loans are those loans showing evidence of credit deterioration since origination and it is probable, at the date of acquisition, that SNBV will not collect all contractually required principal and interest

payments. Generally, acquired loans that meet SNBV's definition for nonaccrual status fall within the definition of credit-impaired covered loans.

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Impaired loans were as follows (in thousands):

| September 30, 2011 | Covered Loans | | Non-covered Loans | | Total Loans | |
|---|---------------------|-------------------------------------|-------------------------|-------------------------------------|---------------------|-------------------------------------|
| | Recorded Investment | Allowance for Loan Losses Allocated | Recorded Investment (1) | Allowance for Loan Losses Allocated | Recorded Investment | Allowance for Loan Losses Allocated |
| With no related allowance recorded | | | | | | |
| Commercial real estate - owner occupied | \$239 | \$ - | \$5,277 | \$ - | \$5,516 | \$ - |
| Commercial real estate - non-owner occupied (2) | 1,831 | - | 4,927 | - | 6,758 | - |
| Construction and land development | 727 | - | 3,775 | - | 4,502 | - |
| Commercial loans | 215 | - | 10,608 | - | 10,823 | - |
| Residential 1-4 family | 1,190 | - | 947 | - | 2,137 | - |
| Other consumer loans | - | - | - | - | - | - |
| Total | \$4,202 | \$ - | \$25,534 | \$ - | \$29,736 | \$ - |
| With an allowance recorded | | | | | | |
| Commercial real estate - owner occupied | \$- | \$ - | \$- | \$ - | \$- | \$ - |
| Commercial real estate - non-owner occupied (2) | - | - | - | - | - | - |
| Construction and land development | - | - | 2,873 | 1,039 | 2,873 | 1,039 |
| Commercial loans | - | - | 2,138 | 550 | 2,138 | 550 |
| Residential 1-4 family | - | - | - | - | - | - |
| Other consumer loans | - | - | - | - | - | - |
| Total | \$- | \$ - | \$5,011 | \$ 1,589 | \$5,011 | \$ 1,589 |
| Grand total | \$4,202 | \$ - | \$30,545 | \$ 1,589 | \$34,747 | \$ 1,589 |

(1) Recorded investment is after charge offs of \$3.3 million and includes SBA guarantees of \$1.5 million.

(2) Includes loans secured by farmland and multi-family residential loans.

| December 31, 2010 | Covered Loans | | Non-covered Loans | | Total Loans | |
|---|---------------------|-------------------------------------|-------------------------|-------------------------------------|---------------------|-------------------------------------|
| | Recorded Investment | Allowance for Loan Losses Allocated | Recorded Investment (1) | Allowance for Loan Losses Allocated | Recorded Investment | Allowance for Loan Losses Allocated |
| With no related allowance recorded | | | | | | |
| Commercial real estate - owner occupied | \$141 | \$ - | \$358 | \$ - | \$499 | \$ - |
| Commercial real estate - non-owner occupied (2) | 1,807 | - | 5,508 | - | 7,315 | - |

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| | | | | | | |
|---|----------------|-------------|-----------------|---------------|-----------------|---------------|
| Construction and land development | 1,055 | - | 4,844 | - | 5,899 | - |
| Commercial loans | 285 | - | 1,558 | - | 1,843 | - |
| Residential 1-4 family | 108 | - | 2,969 | - | 3,077 | - |
| Other consumer loans | 77 | - | - | - | 77 | - |
| Total | \$3,473 | \$ - | \$15,237 | \$ - | \$18,710 | \$ - |
| With an allowance recorded | | | | | | |
| Commercial real estate - owner occupied | \$- | \$ - | \$- | \$ - | \$- | \$ - |
| Commercial real estate - non-owner occupied (2) | - | - | 1,076 | 50 | 1,076 | 50 |
| Construction and land development | - | - | - | - | - | - |
| Commercial loans | - | - | 935 | 376 | 935 | 376 |
| Residential 1-4 family | - | - | 4,564 | 20 | 4,564 | 20 |
| Other consumer loans | - | - | - | - | - | - |
| Total | \$- | \$ - | \$6,575 | \$ 446 | \$6,575 | \$ 446 |
| Grand total | \$3,473 | \$ - | \$21,812 | \$ 446 | \$25,285 | \$ 446 |

(1) Recorded investment is after charge offs of \$7.8 million and includes SBA guarantees of \$1.7 million.

(2) Includes loans secured by farmland and multi-family residential loans.

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The following table presents the average recorded investment and interest income for impaired loans recognized by class of loans for the nine months ended September 30, 2011 (in thousands):

| | Covered Loans | | Non-covered Loans | | Total Loans | |
|---|-----------------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|----------------------------|
| | Average Recorded Investment | Interest Income Recognized | Average Recorded Investment | Interest Income Recognized | Average Recorded Investment | Interest Income Recognized |
| With no related allowance recorded | | | | | | |
| Commercial real estate - owner occupied | \$172 | \$14 | \$2,403 | \$102 | \$2,575 | \$116 |
| Commercial real estate - non-owner occupied (2) | 1,774 | 64 | 3,457 | 134 | 5,231 | 198 |
| Construction and land development | 737 | 77 | 3,140 | 141 | 3,877 | 218 |
| Commercial loans | 217 | 17 | 4,314 | 179 | 4,531 | 196 |
| Residential 1-4 family | 517 | 4 | 431 | 11 | 948 | 15 |
| Other consumer loans | | | | | - | - |
| Total | \$3,417 | \$176 | \$13,745 | \$567 | \$17,162 | \$743 |
| With an allowance recorded | | | | | | |
| Commercial real estate - owner occupied | \$- | \$- | \$- | \$- | \$- | \$- |
| Commercial real estate - non-owner occupied (2) | - | - | - | - | - | - |
| Construction and land development | - | - | 1,796 | 60 | 1,796 | 60 |
| Commercial loans | - | - | 994 | 54 | 994 | 54 |
| Residential 1-4 family | - | - | - | - | - | - |
| Other consumer loans | - | - | - | - | - | - |
| Total | \$- | \$- | \$2,790 | \$114 | \$2,790 | \$114 |
| Grand total | \$3,417 | \$176 | \$16,535 | \$681 | \$19,952 | \$857 |

(2) Includes loans secured by farmland and multi-family residential loans.

The following tables present the recorded investment in nonaccrual and loans past due over 90 days and still accruing by class of loans as of September 30, 2011 and December 31, 2010 (in thousands):

| September 30, 2011 | Covered Loans | | Non-covered Loans | | Total Loans | |
|---|------------------|---|-------------------|---|------------------|---|
| | Nonaccrual Loans | Loans Past Due 90 Days or More Still on Accrual | Nonaccrual Loans | Loans Past Due 90 Days or More Still on Accrual | Nonaccrual Loans | Loans Past Due 90 Days or More Still on Accrual |
| Commercial real estate - owner occupied | \$- | \$- | \$511 | \$- | \$511 | \$- |

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| | | | | | | |
|---|----------------|------------|----------------|------------|----------------|------------|
| Commercial real estate - non-owner occupied (1) | 1,985 | - | 2,259 | - | 4,244 | - |
| Construction and land development | - | - | 204 | - | 204 | - |
| Commercial loans | - | - | 853 | - | 853 | - |
| Residential 1-4 family | 1,189 | - | 170 | - | 1,359 | - |
| Other consumer loans | 2 | - | - | - | 2 | - |
| Total | \$3,176 | \$- | \$3,997 | \$- | \$7,173 | \$- |

| December 31, 2010 | Covered Loans | | Non-covered Loans | | Total Loans | |
|---|------------------|---|-------------------|---|------------------|---|
| | Nonaccrual Loans | Loans Past Due 90 Days or More Still on Accrual | Nonaccrual Loans | Loans Past Due 90 Days or More Still on Accrual | Nonaccrual Loans | Loans Past Due 90 Days or More Still on Accrual |
| | | | | | | |
| | | | | | | |
| Commercial real estate - owner occupied | \$- | \$- | \$358 | \$- | \$358 | \$- |
| Commercial real estate - non-owner occupied (1) | 1,796 | - | 2,600 | - | 4,396 | - |
| Construction and land development | - | - | 2,304 | - | 2,304 | - |
| Commercial loans | 67 | - | 1,516 | - | 1,583 | - |
| Residential 1-4 family | 108 | - | 2,807 | - | 2,915 | - |
| Other consumer loans | 77 | 234 | - | - | 77 | 234 |
| Total | \$2,048 | \$234 | \$9,585 | \$- | \$11,633 | \$234 |

(1) Includes loans secured by farmland and multi-family residential loans.

Non-covered nonaccrual loans include SBA guaranteed amounts totaling \$1.5 million and \$1.4 million at September 30, 2011 and December 31, 2010, respectively.

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The following tables present the aging of the recorded investment in past due loans by class of loans as of September 30, 2011 and December 31, 2010 (in thousands):

| September 30, 2011 | 30 - 59 | 60 - 89 | 90 | Total Past Due | Nonaccrual Loans | Loans | |
|---|---------------------|---------------------|--------------------|----------------------|---------------------|-------------------|-------------------|
| | Days Past Due | Days Past Due | Days or More | | | Not Past Due | Total Loans |
| Covered loans: | | | | | | | |
| Commercial real estate - owner occupied | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 4,576 | \$ 4,576 |
| Commercial real estate - non-owner occupied (1) | - | 137 | - | 137 | 1,985 | 8,736 | 10,858 |
| Construction and land development | - | - | - | - | - | 813 | 813 |
| Commercial loans | - | - | - | - | - | 552 | 552 |
| Residential 1-4 family | 90 | 170 | - | 260 | 1,189 | 62,030 | 63,479 |
| Other consumer loans | - | - | - | - | 2 | 118 | 120 |
| Total | \$ 90 | \$ 307 | \$ - | \$ 397 | \$ 3,176 | \$ 76,825 | \$ 80,398 |
| Non-covered loans: | | | | | | | |
| Commercial real estate - owner occupied | \$ 852 | \$ - | \$ - | \$ 852 | \$ 511 | \$ 91,721 | \$ 93,084 |
| Commercial real estate - non-owner occupied (1) | 142 | - | - | 142 | 2,259 | 116,627 | 119,028 |
| Construction and land development | - | 929 | - | 929 | 204 | 33,508 | 34,641 |
| Commercial loans | 1,178 | 183 | - | 1,361 | 853 | 86,940 | 89,154 |
| Residential 1-4 family | 1,875 | 234 | - | 2,109 | 170 | 57,274 | 59,553 |
| Other consumer loans | 7 | 4 | - | 11 | - | 1,948 | 1,959 |
| Total | \$ 4,054 | \$ 1,350 | \$ - | \$ 5,404 | \$ 3,997 | \$ 388,018 | \$ 397,419 |
| Total loans: | | | | | | | |
| Commercial real estate - owner occupied | \$ 852 | \$ - | \$ - | \$ 852 | \$ 511 | \$ 96,297 | \$ 97,660 |
| Commercial real estate - non-owner occupied (1) | 142 | 137 | - | 279 | 4,244 | 125,363 | 129,886 |
| Construction and land development | - | 929 | - | 929 | 204 | 34,321 | 35,454 |
| Commercial loans | 1,178 | 183 | - | 1,361 | 853 | 87,492 | 89,706 |
| Residential 1-4 family | 1,965 | 404 | - | 2,369 | 1,359 | 119,304 | 123,032 |
| Other consumer loans | 7 | 4 | - | 11 | 2 | 2,066 | 2,079 |
| Total | \$ 4,144 | \$ 1,657 | \$ - | \$ 5,801 | \$ 7,173 | \$ 464,843 | \$ 477,817 |

| December 31, 2010 | 30 - 59 | 60 - 89 | 90 | Total Past Due | Nonaccrual Loans | Loans | |
|---|---------------------|---------------------|--------------------|----------------------|---------------------|-----------------|----------------|
| | Days Past Due | Days Past Due | Days or More | | | Not Past Due | Total Loans |
| Covered loans: | | | | | | | |
| Commercial real estate - owner occupied | \$ 316 | \$ 412 | \$ - | \$ 728 | \$ - | \$ 4,518 | \$ 5,246 |
| Commercial real estate - non-owner occupied (1) | 436 | - | - | 436 | 1,796 | 12,229 | 14,461 |
| Construction and land development | - | - | - | - | - | 1,098 | 1,098 |
| Commercial loans | - | - | - | - | 67 | 931 | 998 |
| Residential 1-4 family | - | 134 | - | 134 | 108 | 29,693 | 29,935 |

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| | | | | | | | |
|---|----------------|----------------|--------------|----------------|-----------------|------------------|------------------|
| Other consumer loans | - | 39 | 234 | 273 | 77 | 40,083 | 40,433 |
| Total | \$752 | \$585 | \$234 | \$1,571 | \$2,048 | \$88,552 | \$92,171 |
| Non-covered loans: | | | | | | | |
| Commercial real estate - owner occupied | \$551 | \$719 | \$- | \$1,270 | \$358 | \$79,859 | \$81,487 |
| Commercial real estate - non-owner occupied (1) | 868 | - | - | 868 | 2,600 | 95,299 | 98,767 |
| Construction and land development | 30 | - | - | 30 | 2,304 | 37,146 | 39,480 |
| Commercial loans | 1,646 | 30 | - | 1,676 | 1,516 | 73,452 | 76,644 |
| Residential 1-4 family | 3,739 | 32 | - | 3,771 | 2,807 | 52,322 | 58,900 |
| Other consumer loans | 10 | 134 | - | 144 | - | 12,398 | 12,542 |
| Total | \$6,844 | \$915 | \$- | \$7,759 | \$9,585 | \$350,476 | \$367,820 |
| Total loans: | | | | | | | |
| Commercial real estate - owner occupied | \$867 | \$1,131 | \$- | \$1,998 | \$358 | \$84,377 | \$86,733 |
| Commercial real estate - non-owner occupied (1) | 1,304 | - | - | 1,304 | 4,396 | 107,528 | 113,228 |
| Construction and land development | 30 | - | - | 30 | 2,304 | 38,244 | 40,578 |
| Commercial loans | 1,646 | 30 | - | 1,676 | 1,583 | 74,383 | 77,642 |
| Residential 1-4 family | 3,739 | 166 | - | 3,905 | 2,915 | 82,015 | 88,835 |
| Other consumer loans | 10 | 173 | 234 | 417 | 77 | 52,481 | 52,975 |
| Total | \$7,596 | \$1,500 | \$234 | \$9,330 | \$11,633 | \$439,028 | \$459,991 |

(1) Includes loans secured by farmland and multi-family residential loans.

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Activity in the allowance for loan and lease losses for the three months ended September 30, 2011, is summarized below (in thousands):

| | Commercial Real Estate Owner Occupied | Commercial Real Estate Non-owner Occupied (1) | Construction and Land Development | Commercial Loans | 1-4 Family Residential | Other Consumer Loans | Unallocated | Total |
|----------------------------|---|--|---|---------------------|------------------------------|----------------------------|-------------|----------|
| Allowance for loan losses: | | | | | | | | |
| Beginning balance | \$ 636 | \$ 841 | \$ 1,061 | \$ 1,884 | \$ 907 | \$ 27 | \$ 707 | \$6,063 |
| Charge offs | - | (350) | - | (1,021) | (170) | (1) | - | (1,542) |
| Recoveries | 3 | - | 1 | 4 | 7 | 1 | - | 16 |
| Provision | 60 | 396 | 191 | 1,391 | 153 | - | (641) | 1,550 |
| Ending balance | \$ 699 | \$ 887 | \$ 1,253 | \$ 2,258 | \$ 897 | \$ 27 | \$ 66 | \$6,087 |

(1) Includes loans secured by farmland and multi-family residential loans.

Activity in the allowance for loan and lease losses for the nine months ended September 30, 2011, is summarized below (in thousands):

| | Commercial Real Estate Owner Occupied | Commercial Real Estate Non-owner Occupied (1) | Construction and Land Development | Commercial Loans | 1-4 Family Residential | Other Consumer Loans | Unallocated | Total |
|----------------------------|---|--|---|---------------------|------------------------------|----------------------------|-------------|----------|
| Allowance for loan losses: | | | | | | | | |
| Beginning balance | \$ 562 | \$ 1,265 | \$ 326 | \$ 2,425 | \$ 999 | \$ 9 | \$ 13 | \$5,599 |
| Charge offs | (63) | (950) | (7) | (1,867) | (1,927) | (6) | - | (4,820) |
| Recoveries | 3 | 6 | 6 | 127 | 23 | 3 | - | 168 |
| Provision | 197 | 566 | 928 | 1,573 | 1,802 | 21 | 53 | 5,140 |
| Ending balance | \$ 699 | \$ 887 | \$ 1,253 | \$ 2,258 | \$ 897 | \$ 27 | \$ 66 | \$6,087 |

(1) Includes loans secured by farmland and multi-family residential loans.

Activity in the allowance for loan and lease losses for the three and nine months ended September 30, 2010, is summarized below (in thousands):

| | For the Three Months Ended September 30, 2010 | For the Nine Months Ended September 30, 2010 |
|------------------------------|---|--|
| Balance, beginning of period | \$ 5,443 | \$ 5,172 |
| Charge offs | (975) | (3,552) |
| Recoveries | 32 | 130 |

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| | | | | |
|------------------------|-------|-------|--------|-------|
| Net charge offs | (943 |) | (3,422 |) |
| Provision | 1,025 | | 3,775 | |
| Balance, end of period | \$ | 5,525 | \$ | 5,525 |

16

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The following tables present the balance in the allowance for loan losses and the recorded investment in non-covered loans by portfolio segment and based on impairment method as of September 30, 2011 and December 31, 2010 (in thousands):

| | Commercial Real Estate Owner Occupied | Commercial Real Estate Non-owner Occupied (1) | Construction and Land Development | Commercial Loans | 1-4 Family Residential | Other Consumer Loans | Unallocated | Total |
|--|---|---|---|---------------------|------------------------------|----------------------------|-------------|------------|
| September 30, 2011 | | | | | | | | |
| Ending allowance balance attributable to loans: | | | | | | | | |
| Individually evaluated for impairment | \$ - | \$ - | \$ 1,039 | \$ 550 | \$ - | \$ - | \$ - | \$ 1,589 |
| Collectively evaluated for impairment | 699 | 887 | 214 | 1,708 | 897 | 27 | 66 | 4,498 |
| Total ending allowance | \$ 699 | \$ 887 | \$ 1,253 | \$ 2,258 | \$ 897 | \$ 27 | \$ 66 | \$ 6,087 |
| Loans: | | | | | | | | |
| Individually evaluated for impairment | \$ 5,277 | \$ 4,927 | \$ 6,648 | \$ 12,746 | \$ 947 | \$ - | \$ - | \$ 30,545 |
| Collectively evaluated for impairment | 87,807 | 114,101 | 27,993 | 76,408 | 58,606 | 1,959 | - | 366,874 |
| Total ending loan balances | \$ 93,084 | \$ 119,028 | \$ 34,641 | \$ 89,154 | \$ 59,553 | \$ 1,959 | \$ - | \$ 397,419 |
| December 31, 2010 | | | | | | | | |
| Ending allowance balance attributable to loans: | | | | | | | | |
| Individually evaluated for impairment | \$ - | \$ 50 | \$ - | \$ 376 | \$ 20 | \$ - | \$ - | \$ 446 |
| Collectively evaluated for impairment | 562 | 1,215 | 326 | 2,049 | 979 | 9 | 13 | 5,153 |
| | \$ 562 | \$ 1,265 | \$ 326 | \$ 2,425 | \$ 999 | \$ 9 | \$ 13 | \$ 5,599 |

| | | | | | | | | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|----------|------|------------|
| Total ending allowance | | | | | | | | |
| Loans: | | | | | | | | |
| Individually evaluated for impairment | \$ 358 | \$ 6,584 | \$ 4,844 | \$ 2,493 | \$ 7,533 | \$ - | \$ - | \$ 21,812 |
| Collectively evaluated for impairment | 81,129 | 92,183 | 34,636 | 74,151 | 61,899 | 2,010 | - | 346,008 |
| Total ending loan balances | \$ 81,487 | \$ 98,767 | \$ 39,480 | \$ 76,644 | \$ 69,432 | \$ 2,010 | \$ - | \$ 367,820 |

(1) Includes loans secured by farmland and multi-family residential loans.

Charge offs on loans individually evaluated for impairment totaled approximately \$4.2 million during the first nine months of 2011.

Troubled Debt Restructurings

At September 30, 2011, we had one loan modified in a troubled debt restructuring totaling \$1.1 million. This modification did not occur in 2011. The loan is paying in accordance with the modified terms and does not involve any additional commitment to lend.

Credit Quality Indicators

Through its system of internal controls SNBV evaluates and segments loan portfolio credit quality on a quarterly basis using regulatory definitions for Special Mention, Substandard and Doubtful. Special Mention loans are considered to be criticized. Substandard and Doubtful loans are considered to be classified. SNBV has no loans classified Doubtful.

Special Mention loans are loans that have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position.

Substandard loans are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful loans have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

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As of September 30, 2011 and December 31, 2010, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands):

| September 30, 2011 | Covered Loans | | | Special Mention | Non-covered Loans | | | Total Loans | | |
|--|--|-----------------|-----------------|--------------------|-------------------|------------------|------------------|---------------------------|------------------|------------------|
| | Classified/ Criticized (1) | Pass | Total | | Substandard | Pass | Total | Classified/ Criticized | Pass | Total |
| | Commercial real estate - owner occupied | \$239 | \$4,337 | | \$4,576 | \$1,409 | \$5,277 | \$86,398 | \$93,084 | \$6,925 |
| Commercial real estate - non-owner occupied (2) | 1,831 | 9,027 | 10,858 | - | 4,927 | 114,101 | 119,028 | 6,758 | 123,128 | 129,886 |
| Construction and land development | 727 | 86 | 813 | - | 6,648 | 27,993 | 34,641 | 7,375 | 28,079 | 35,454 |
| Commercial loans | 215 | 337 | 552 | 228 | 12,746 | 76,180 | 89,154 | 13,189 | 76,517 | 89,706 |
| Residential 1-4 family | 1,190 | 62,289 | 63,479 | 40 | 947 | 58,566 | 59,553 | 2,177 | 120,855 | 123,032 |
| Other consumer loans | - | 120 | 120 | - | - | 1,959 | 1,959 | - | 2,079 | 2,079 |
| Total | \$4,202 | \$76,196 | \$80,398 | \$1,677 | \$30,545 | \$365,197 | \$397,419 | \$36,424 | \$441,393 | \$477,817 |

| December 31, 2010 | Covered Loans | | | Special Mention | Non-covered Loans | | | Total Loans | | |
|--|--|--------|---------|--------------------|-------------------|--------|--------|---------------------------|----------|---------|
| | Classified/ Criticized (1) | Pass | Total | | Substandard | Pass | Total | Classified/ Criticized | Pass | Total |
| | Commercial real estate - owner occupied | \$141 | \$5,105 | | \$5,246 | \$557 | \$358 | \$80,572 | \$80,572 | \$1,056 |
| Commercial real estate - non-owner occupied (2) | 1,807 | 12,654 | 14,461 | 867 | 6,585 | 91,315 | 91,315 | 9,259 | 103,969 | 113,228 |
| Construction and land development | 1,055 | 43 | 1,098 | - | 4,844 | 34,636 | 34,636 | 5,899 | 34,679 | 40,578 |
| Commercial loans | 285 | 713 | 998 | 233 | 2,492 | 73,919 | 73,919 | 3,010 | 74,632 | 77,642 |
| Residential 1-4 family | 108 | 29,827 | 29,935 | 40 | 7,533 | 61,859 | 69,432 | 7,681 | 91,686 | 99,367 |

| | | | | | | | | | | |
|----------------------------|---------|----------|----------|---------|----------|-----------|-----------|----------|-----------|-----------|
| Other consumer loans | 77 | 40,356 | 40,433 | - | - | 2,010 | 2,010 | 77 | 42,366 | 42,443 |
| Total | \$3,473 | \$88,698 | \$92,171 | \$1,697 | \$21,812 | \$344,311 | \$351,884 | \$26,982 | \$433,009 | \$459,991 |

(1) Credit quality is enhanced by a loss sharing agreement with the FDIC in the covered portfolio. The same credit quality indicators used in the non-covered portfolio are combined.

(2) Includes loans secured by farmland and multi-family residential loans.

5. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

SNBV is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve elements of credit and funding risk in excess of the amount recognized in the consolidated balance sheet. Letters of credit are written conditional commitments issued by SNBV to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. We had letters of credit outstanding totaling \$6.6 million and \$2.4 million as of September 30, 2011 and December 31, 2010, respectively.

Our exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and letters of credit is based on the contractual amount of these instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments are made predominately for adjustable rate loans, and generally have fixed expiration dates of up to three months or other termination clauses and usually require payment of a fee. Since many of the commitments may expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis.

At September 30, 2011 and December 31, 2010, we had unfunded lines of credit and undisbursed construction loan funds totaling \$106.5 million and \$104.9 million, respectively. Our approved loan commitments were \$620 thousand and \$35.0 million at September 30, 2011 and December 31, 2010, respectively.

6. EARNINGS PER SHARE

The following is a reconciliation of the denominators of the basic and diluted earnings per share (“EPS”) computations (dollars in thousands, except per share data):

| | Income (Loss) (Numerator) | Weighted Average Shares (Denominator) | Per Share Amount |
|---|---------------------------------|--|---------------------|
| For the three months ended September 30, 2011 | | | |
| Basic EPS | \$ 1,303 | 11,590 | \$0.11 |
| Effect of dilutive stock options and warrants | | 1 | - |
| Diluted EPS | \$ 1,303 | 11,591 | \$0.11 |
| For the three months ended September 30, 2010 | | | |
| Basic EPS | \$ 1,105 | 11,590 | \$0.10 |
| Effect of dilutive stock options and warrants | | 1 | - |
| Diluted EPS | \$ 1,105 | 11,591 | \$0.10 |
| For the nine months ended September 30, 2011 | | | |
| Basic EPS | \$ 3,734 | 11,590 | \$0.32 |
| Effect of dilutive stock options and warrants | | 2 | - |
| Diluted EPS | \$ 3,734 | 11,592 | \$0.32 |
| For the nine months ended September 30, 2010 | | | |
| Basic EPS | \$ 3,172 | 11,590 | \$0.27 |
| Effect of dilutive stock options and warrants | | 3 | - |
| Diluted EPS | \$ 3,172 | 11,593 | \$0.27 |

Anti-dilutive options and warrants totaled 559,209 and 558,120 for the three and nine months ended September 30, 2011, respectively, as the exercise price exceeded the average share price during the period. Anti-dilutive options and warrants totaled 459,674 and 457,625 for the three and nine months ended September 30, 2010, respectively.

7. FAIR VALUE

ASC 820-10 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data

Level 3: Significant unobservable inputs that reflect a reporting entity’s own assumptions about the assumptions that market participants would use in pricing an asset or liability

The following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

Securities Available for Sale

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow. Level 2 securities would include U. S. agency securities, mortgage-backed securities, obligations of states and political subdivisions and certain corporate, asset-backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. Currently, all of SNBV's available-for-sale debt securities are considered to be Level 2 securities.

Assets measured at fair value on a recurring basis are summarized below:

| (dollars in thousands) | Total at September 30, 2011 | Fair Value Measurements Using Significant | | |
|--|-----------------------------------|---|--|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial assets: | | | | |
| Available for sale securities | | | | |
| SBA guaranteed loan pools | \$ 10,323 | \$- | \$10,323 | \$ - |
| FHLMC preferred stock | 115 | 115 | - | - |
| Total available-for-sale securities | \$ 10,438 | \$115 | \$10,323 | \$ - |

| (dollars in thousands) | Total at December 31, 2010 | Fair Value Measurements Using Significant | | |
|--|----------------------------------|---|--|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial assets: | | | | |
| Available for sale securities | | | | |
| SBA guaranteed loan pools | \$ 11,038 | \$- | \$11,038 | \$ - |
| FHLMC preferred stock | 30 | 30 | - | - |
| Total available-for-sale securities | \$ 11,068 | \$30 | \$11,038 | \$ - |

Assets and Liabilities Measured on a Non-recurring Basis:

Trust Preferred Securities Classified as Held-to-Maturity

The base input in calculating fair value is a Bloomberg Fair Value Index yield curve for single issuer trust preferred securities which correspond to the ratings of the securities we own. We also use composite rating indices to fill in the gaps where the bank rating indices did not correspond to the ratings in our portfolio. When a bank index that matches the rating of our security is not available, we used the bank index that most closely matches the rating, adjusted by the spread between the composite index that most closely matches the security's rating and the composite index with a rating that matches the bank index used. Then, we use the adjusted index yield, which is further adjusted by a liquidity premium, as the discount rate to be used in the calculation of the present value of the same cash flows used to

evaluate the securities for OTTI. The liquidity premiums were derived in consultation with a securities advisor. The liquidity premiums we used ranged from 2% to 5%, and the adjusted discount rates ranged from 10.0% to 15.55%. Due to current market conditions as well as the limited trading activity of these securities, the market value of the securities is highly sensitive to assumption changes and market volatility. We have determined that our trust preferred securities are classified within Level 3 of the fair value hierarchy.

Other Residential Collateralized Mortgage Obligation Classified as Held-to Maturity

The fair value was estimated within Level 2 fair value hierarchy, as the fair value is based on either pricing models, quoted market prices of securities with similar characteristics, or discounted cash flows. We have evaluated this security for potential impairment and, based on our review of the trustee report, shock analysis and current information regarding delinquencies, nonperforming loans and credit support, it has been determined that no OTTI charge for credit exists for the nine months ended September 30, 2011. The assumptions used in the analysis included a 4.6% prepayment speed, 13% default rate, a 48% loss severity and an accounting yield of 2.53%.

Other Securities Classified as Held-to-Maturity

Our other securities classified as held-to-maturity include residential government sponsored mortgage-backed securities and residential government sponsored collateralized mortgage obligations. There was no OTTI recorded on these securities. Currently, all of SNBV's other securities classified as held-to-maturity are considered to be level 2 securities.

Impaired Loans

Generally, we measure the impairment for impaired loans considering the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral is determined by appraisals or other valuation which is then adjusted for the cost related to liquidation of the collateral. Fair value is classified as Level 3 in the fair value hierarchy. Non-covered loans identified as impaired totaled \$30.5 million as of September 30, 2011 with an allocated allowance for loan losses totaling \$1.6 million compared to a carrying amount of \$21.8 million with an allocated allowance for loan losses totaling \$446 thousand at December 31, 2010. Charge offs related to the impaired loans at September 30, 2011 totaled \$1.5 million and \$4.2 million for the three and nine months ended September 30, 2011, respectively, compared to \$675 thousand and \$1.1 million for the three and nine months ended September 30, 2010, respectively.

Other Real Estate Owned (OREO)

OREO is evaluated at the time of acquisition and recorded at fair value as determined by independent appraisal or internal market evaluation less cost to sell. OREO is further evaluated quarterly for any additional impairment. Fair value is classified as Level 3 in the fair value hierarchy. At September 30, 2011, the total amount of OREO was \$13.1 million, of which \$12.5 million was non-covered and \$636 thousand was covered.

At December 31, 2010, the total amount of OREO was \$4.6 million, of which \$3.9 million was non-covered and \$676 thousand was covered.

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Assets measured at fair value on a non-recurring basis are summarized below:

| (dollars in thousands) | Total at September 30, 2011 | Fair Value Measurements Using Significant | | |
|---|-----------------------------------|---|--|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Trust preferred securities, held to maturity | \$ 383 | \$- | \$- | \$ 383 |
| Impaired non-covered loans: | | | | |
| Commercial real estate - owner occupied | 5,277 | - | - | 5,277 |
| Commercial real estate - non-owner occupied (1) | 4,927 | - | - | 4,927 |
| Construction and land development | 6,648 | - | - | 6,648 |
| Commercial loans | 12,746 | - | - | 12,746 |
| Residential 1-4 family | 947 | - | - | 947 |
| Impaired covered loans: | | | | |
| Commercial real estate - owner occupied | 239 | - | - | 239 |
| Commercial real estate - non-owner occupied (1) | 1,831 | - | - | 1,831 |
| Construction and land development | 727 | - | - | 727 |
| Commercial loans | 215 | - | - | 215 |
| Residential 1-4 family | 1,190 | - | - | 1,190 |
| Non-covered other real estate owned: | | | | |
| Commercial real estate - owner occupied | 954 | - | - | 954 |
| Construction and land development | 5,435 | - | - | 5,435 |
| Residential 1-4 family | 6,073 | - | - | 6,073 |
| Covered other real estate owned: | | | | |
| Commercial real estate - owner occupied | 636 | - | - | 636 |
| | \$ 48,228 | \$- | \$- | \$ 48,228 |

| (dollars in thousands) | Total at December 31, 2010 | Fair Value Measurements Using Significant | | |
|---|----------------------------------|---|--|--|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Trust preferred securities, held to maturity | \$ 973 | \$- | \$- | \$ 973 |
| Other residential collateralized mortgage obligations | 1,171 | - | 1,171 | - |

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| | | | | |
|---|-----------|-----|---------|-----------|
| Impaired non-covered loans: | | | | |
| Commercial real estate - owner occupied | 358 | - | - | 358 |
| Commercial real estate - non-owner occupied (1) | 6,534 | - | - | 6,534 |
| Construction and land development | 4,844 | - | - | 4,844 |
| Commercial loans | 2,117 | - | - | 2,117 |
| Residential 1-4 family | 7,513 | - | - | 7,513 |
| Impaired covered loans: | | | | |
| Commercial real estate - owner occupied | 141 | - | - | 141 |
| Commercial real estate - non-owner occupied (1) | 1,807 | - | - | 1,807 |
| Construction and land development | 1,055 | - | - | 1,055 |
| Commercial loans | 285 | - | - | 285 |
| Residential 1-4 family | 108 | - | - | 108 |
| Other consumer loans | 77 | - | - | 77 |
| Non-covered other real estate owned: | | | | |
| Commercial real estate - owner occupied | 578 | - | - | 578 |
| Construction and land development | 2,797 | - | - | 2,797 |
| Residential 1-4 family | 526 | - | - | 526 |
| Covered other real estate owned: | | | | |
| Commercial real estate - owner occupied | 597 | - | - | 597 |
| Commercial | 79 | - | - | 79 |
| | \$ 31,560 | \$- | \$1,171 | \$ 30,389 |

(1) Includes loans secured by farmland and multi-family residential loans.

Fair Value of Financial Instruments

The carrying amount and estimated fair values of financial instruments were as follows (in thousands):

| | September 30, 2011 | | December 31, 2010 | |
|--|--------------------|------------|-------------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial assets: | | | | |
| Cash and cash equivalents | \$7,057 | \$7,057 | \$9,745 | \$9,745 |
| Securities available for sale | 10,438 | 10,438 | 11,068 | 11,068 |
| Securities held to maturity | 38,354 | 38,097 | 44,895 | 43,965 |
| Stock in Federal Reserve Bank and Federal Home Loan Bank | | | | |
| Net non-covered loans | 7,356 | n/a | 6,350 | n/a |
| Net covered loans | 390,407 | 388,536 | 361,667 | 360,016 |
| Accrued interest receivable | 80,398 | 79,920 | 92,171 | 91,661 |
| FDIC indemnification asset | 2,173 | 2,173 | 2,141 | 2,141 |
| FDIC indemnification asset | 18,226 | 18,226 | 18,536 | 18,536 |
| Financial liabilities: | | | | |
| Deposits: | | | | |
| Demand deposits | 48,101 | 48,101 | 50,490 | 50,490 |
| Money market and savings accounts | 147,116 | 147,116 | 175,351 | 175,351 |
| Certificates of deposit | 212,765 | 214,653 | 205,133 | 207,221 |
| Securities sold under agreements to repurchase and other short-term borrowings | 19,452 | 19,452 | 23,908 | 23,908 |
| FHLB advances | 72,500 | 73,776 | 35,000 | 36,458 |
| Accrued interest payable | 309 | 309 | 415 | 415 |

Carrying amount is the estimated fair value for cash and cash equivalents, accrued interest receivable and payable, demand deposits, savings accounts, money market accounts, short-term debt, and variable rate loans that reprice frequently and fully. For fixed rate loans or deposits and for variable rate loans with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life. It was not practicable to determine the fair value of Federal Reserve Bank and Federal Home Loan Bank stock due to restrictions placed on its transferability. Fair value of long-term debt is based on current rates for similar financing. The FDIC indemnification asset was measured at estimated fair value on the date of acquisition. The fair value was determined by discounting estimated future cash flows using the long-term risk free rate plus a premium. Subsequent additions to the asset are valued at par as it is anticipated that these amounts will be shortly received. The fair value of off-balance-sheet items is not considered material. The fair value of loans is not presented on an exit price basis.

8. GOODWILL

Goodwill is evaluated for impairment on an annual basis or more frequently if events or circumstances warrant. Goodwill is related to the 2006 acquisition of 1st Service Bank. Our annual assessment timing is during the third calendar quarter. We performed the annual review of goodwill with the assistance of a third-party advisor that provides valuation and investment banking services to community banks. Metrics employed in the estimation of fair value of the reporting unit were derived from recent community bank M&A transactions. No impairment was indicated.

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis is presented to aid the reader in understanding and evaluating the financial condition and results of operations of SNBV. This discussion and analysis should be read with the consolidated financial statements, the footnotes thereto, and the other financial data included in this report and in our annual report on Form 10-K for the year ended December 31, 2010. Results of operations for the three and nine month periods ended September 30, 2011 are not necessarily indicative of results that may be attained for any other period.

SPECIAL CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Statements and financial discussion and analysis contained in this Quarterly Report on Form 10-Q that are not statements of historical fact constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on assumptions and involve a number of risks and uncertainties, many of which are beyond our control. The words "believe," "may," "should," "anticipate," "estimate," "expect," "intend," "continue," "would," "could," "hope," "might," "assume," "objective," "seek," "p," similar words, or the negatives of these words, are intended to identify forward-looking statements.

Many possible events or factors could affect our future financial results and performance and could cause our actual results to differ materially from the expectations of future results we express or imply in any forward-looking statements. In addition to the Risk Factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2010, factors that could contribute to those differences include, but are not limited to:

- our limited operating history;
- changes in the strength of the United States economy in general and the local economies in our market areas adversely affect our customers and their ability to transact profitable business with us, including the ability of our borrowers to repay their loans according to their terms or a change in the value of the related collateral;
- changes in the availability of funds resulting in increased costs or reduced liquidity;
- our reliance on brokered deposits;
- a deterioration or downgrade in the credit quality and credit agency ratings of the securities in our securities portfolio;
- impairment concerns and risks related to our investment portfolio of collateralized mortgage obligations, agency mortgage-backed securities and pooled trust preferred securities;
- the incurrence and possible impairment of goodwill associated with an acquisition and possible adverse short-term effects on our results of operations;
- increased credit risk in our assets and increased operating risk caused by a material change in commercial, consumer and/or real estate loans as a percentage of our total loan portfolio;
- the concentration of our loan portfolio in loans collateralized by real estate;
- our level of construction and land development and commercial real estate loans;
- changes in the levels of loan prepayments and the resulting effects on the value of our loan portfolio;
- the failure of assumptions underlying the establishment of and provisions made to the allowance for loan losses;

our ability to expand and grow our business and operations, including the establishment of additional branches and acquisition of additional branches and banks, and our ability to realize the cost savings and revenue enhancements we expect from such activities;

changes in interest rates and market prices, which could reduce our net interest margins, asset valuations and expense expectations;

increased competition for deposits and loans adversely affecting rates and terms;

increases in FDIC deposit insurance premiums and assessments;

the continued service of key management personnel;

increased asset levels and changes in the composition of assets and the resulting impact on our capital levels and regulatory capital ratios;

our ability to acquire, operate and maintain cost effective and efficient systems without incurring unexpectedly difficult or expensive but necessary technological changes; and

fiscal and governmental policies of the United States federal government.

Forward-looking statements are not guarantees of performance or results. A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We believe we have chosen these assumptions or bases in good faith and that they are reasonable. We caution you, however, that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. When considering forward-looking statements, you should keep in mind the risk factors and other cautionary statements in this Quarterly Report on Form 10-Q. These statements speak only as of the date of this Quarterly Report on Form 10-Q. Except as required by applicable law, we undertake no obligation to update publicly these statements in light of new information or future events.

OVERVIEW

Southern National Bancorp of Virginia, Inc. (“SNBV”) is a corporation formed on July 28, 2004 under the laws of the Commonwealth of Virginia and is the holding company for Sonabank (“Sonabank”) a Virginia state chartered bank. Sonabank was originally chartered as a national bank under the laws of the United States of America on April 14, 2005. On January 1, 2009, Sonabank converted from a nationally chartered bank to a state chartered bank and moved its headquarters from Charlottesville to McLean, Virginia. Sonabank is now regulated by the State Corporation Commission of Virginia and the Federal Reserve Bank of Richmond. Sonabank conducts full-service banking operations in Charlottesville, Clifton Forge, Leesburg, Warrenton, Middleburg, New Market, Front Royal, South Riding and Fairfax County in Virginia and in Rockville, Maryland. On October 3, 2011, Southern National Bancorp of Virginia, Inc. completed the acquisition of the Midlothian branch office of the Bank of Hampton Roads and the assumption of \$46 million in deposits. The new office is operational under the Sonabank banner, and a Sonabank loan officer previously located in the Richmond area has moved into an office in the branch. We also have loan production offices in Charlottesville, Fredericksburg, Warrenton and Richmond in Virginia. We have administrative offices in Warrenton and an executive office in Georgetown, Washington, D.C where senior management is located.

During the first nine months of 2011, the national economy continued a slow and uneven turnaround which was affected by a number of factors and events. Volatility in the equity markets continued at a very high level as concerns continued over the United States budget deficit, its resultant effect on the nation’s borrowing limit and the fears of a default by Greece and the inability of the European Union to halt the potential contagion of the crisis to Italy and Spain. The depressed real estate market and continued high unemployment rates have created a high degree of economic uncertainty, especially among small and medium-sized businesses. This has restricted expansion as these businesses had to contend with rising costs, tight credit and a lack of consumer confidence during 2011. In spite of this challenging environment, we have continued to accentuate the basics of community banking and resolve existing nonperforming loans.

RESULTS OF OPERATIONS

Net Income

Net income for the quarter ended September 30, 2011 was \$1.3 million and \$3.7 million for the nine months ended September 30, 2011, compared to \$1.1 million and \$3.2 million during the first quarter of 2010 and the nine months ended September 30, 2010, respectively.

Net Interest Income

Our operating results depend primarily on our net interest income, which is the difference between interest and dividend income on interest-earning assets such as loans and investments, and interest expense on interest-bearing liabilities such as deposits and borrowings.

Net interest income was \$6.9 million for the third quarter of 2011, compared to \$6.1 million for the third quarter of 2010. The increase resulted in spite of a decline in average earning assets quarter to quarter as average loan balances increased \$15.6 million, but the average balance of lower yielding investment securities and other earning assets declined by \$23.7 million. The accretion of the discount on the Greater Atlantic Bank loan portfolio amounted to \$492 thousand in the third quarter of 2011, compared to \$604 thousand in the third quarter of 2010. The net interest margin was 5.04% in the quarter ended September 30, 2011, up from 4.38% in the third quarter of 2010. The increase in the net interest margin resulted somewhat from the reduction in securities and other earning asset as a percentage of earning assets. Also, the weighted average rate paid on deposits declined largely as a result of the repricing of certain money market accounts at the beginning of 2011, and the average cost of borrowing was reduced because of the restructuring of \$25 million of convertible advances in the first quarter of 2011, and the fact that short-term FHLB advances were used as a temporary source of funds during the third quarter of 2011 at a very low cost. This was done in anticipation of the acquisition of the deposits in the Midlothian branch in October 2011.

Net interest income was \$19.3 million for the nine months ended September 30, 2011, compared to \$18.8 million for the first nine months of 2010. The increase resulted in spite of a decline in average earning assets as average loan balances increased \$6.0 million, but the average balance of lower yielding investment securities and other earning assets declined by \$24.8 million. The accretion of the discount on the Greater Atlantic Bank loan portfolio amounted to \$1.5 million in nine months ended September 30, 2011, compared to \$2.1 million in the first nine months of 2010. The net interest margin was 4.85% in the nine months ended September 30, 2011, up from 4.57% in the same period last year. The improvement in the net interest margin was due to the factors mentioned above in the discussion of the third quarters of 2011 and 2010.

The following table details average balances of interest-earning assets and interest-bearing liabilities, the amount of interest earned/paid on such assets and liabilities, and the yield/rate for the periods indicated:

| Average Balance Sheets and Net Interest Analysis For the Quarters Ended | | | | | | | | |
|---|------------------|-------------------------|---------------|-----------|------------------|-------------------------|---------------|--|
| 9/30/2011 | | | | 9/30/2010 | | | | |
| | Average Balance | Interest Income/Expense | Yield/Rate | | Average Balance | Interest Income/Expense | Yield/Rate | |
| (Dollar amounts in thousands) | | | | | | | | |
| Assets | | | | | | | | |
| Interest-earning assets: | | | | | | | | |
| Loans, net of unearned income | | | | | | | | |
| (1) (2) | \$481,916 | \$ 7,871 | 6.48 % | | \$466,284 | \$ 7,578 | 6.45 % | |
| Investment securities | 50,018 | 457 | 3.65 % | | 67,396 | 630 | 3.74 % | |
| Other earning assets | 11,370 | 66 | 2.30 % | | 17,716 | 47 | 1.05 % | |
| Total earning assets | 543,304 | 8,394 | 6.13 % | | 551,396 | 8,255 | 5.94 % | |
| Allowance for loan losses | (6,544) | | | | (5,889) | | | |
| Total non-earning assets | 72,462 | | | | 69,890 | | | |
| Total assets | \$609,222 | | | | \$615,397 | | | |
| Liabilities and stockholders' equity | | | | | | | | |
| Interest-bearing liabilities: | | | | | | | | |
| NOW accounts | \$15,578 | 11 | 0.27 % | | \$15,482 | 10 | 0.27 % | |
| Money market accounts | 141,580 | 305 | 0.85 % | | 169,019 | 730 | 1.71 % | |
| Savings accounts | 6,092 | 9 | 0.58 % | | 5,087 | 9 | 0.67 % | |
| Time deposits | 228,414 | 893 | 1.55 % | | 234,368 | 1,076 | 1.82 % | |
| Total interest-bearing deposits | 391,664 | 1,217 | 1.23 % | | 423,956 | 1,825 | 1.71 % | |
| Borrowings | 81,616 | 272 | 1.32 % | | 58,280 | 343 | 2.33 % | |
| Total interest-bearing liabilities | 473,280 | 1,489 | 1.25 % | | 482,236 | 2,168 | 1.78 % | |
| Noninterest-bearing liabilities: | | | | | | | | |
| Demand deposits | 30,766 | | | | 30,178 | | | |
| Other liabilities | 2,361 | | | | 2,755 | | | |
| Total liabilities | 506,407 | | | | 515,169 | | | |
| Stockholders' equity | 102,815 | | | | 100,228 | | | |
| Total liabilities and stockholders' equity | \$609,222 | | | | \$615,397 | | | |
| Net interest income | | \$ 6,905 | | | | \$ 6,087 | | |
| Interest rate spread | | | 4.88 % | | | | 4.16 % | |
| Net interest margin | | | 5.04 % | | | | 4.38 % | |

(1) Includes loan fees in both interest income and the calculation of the yield on loans.

(2) Calculations include non-accruing loans in average loan amounts outstanding.

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Average Balance Sheets and Net Interest
Analysis For the Nine Months Ended
9/30/2011

| | Average Balance | Interest Income/ Expense | Yield/ Rate | | Average Balance | Interest Income/ Expense | Yield/ Rate |
|---|--------------------|--------------------------------|----------------|--|--------------------|--------------------------------|----------------|
| (Dollar amounts in thousands) | | | | | | | |
| Assets | | | | | | | |
| Interest-earning assets: | | | | | | | |
| Loans, net of unearned income (1) (2) | \$ 468,425 | \$ 22,202 | 6.34 % | | \$ 462,451 | \$ 23,021 | 6.66 % |
| Investment securities | 51,998 | 1,495 | 3.83 % | | 71,358 | 2,048 | 3.83 % |
| Other earning assets | 10,676 | 169 | 2.12 % | | 16,141 | 138 | 1.14 % |
| Total earning assets | 531,099 | 23,866 | 6.01 % | | 549,950 | 25,207 | 6.13 % |
| Allowance for loan losses | (6,154) | | | | (5,667) | | |
| Total non-earning assets | 70,334 | | | | 70,138 | | |
| Total assets | \$ 595,279 | | | | \$ 614,421 | | |
| Liabilities and stockholders' equity | | | | | | | |
| Interest-bearing liabilities: | | | | | | | |
| NOW accounts | \$ 15,560 | 31 | 0.27 % | | \$ 15,408 | 33 | 0.29 % |
| Money market accounts | 148,272 | 989 | 0.89 % | | 162,349 | 2,069 | 1.70 % |
| Savings accounts | 5,874 | 26 | 0.60 % | | 4,931 | 25 | 0.68 % |
| Time deposits | 225,999 | 2,697 | 1.60 % | | 239,362 | 3,291 | 1.84 % |
| Total interest-bearing deposits | 395,705 | 3,744 | 1.26 % | | 422,050 | 5,418 | 1.72 % |
| Borrowings | 64,563 | 857 | 1.77 % | | 56,297 | 1,001 | 2.38 % |
| Total interest-bearing liabilities | 460,268 | 4,601 | 1.34 % | | 478,347 | 6,419 | 1.79 % |
| Noninterest-bearing liabilities: | | | | | | | |
| Demand deposits | 31,347 | | | | 31,631 | | |
| Other liabilities | 2,249 | | | | 5,340 | | |
| Total liabilities | 493,864 | | | | 515,318 | | |
| Stockholders' equity | 101,415 | | | | 99,103 | | |
| Total liabilities and stockholders' equity | \$ 595,279 | | | | \$ 614,421 | | |
| Net interest income | | \$ 19,265 | | | | \$ 18,788 | |
| Interest rate spread | | | 4.67 % | | | | 4.34 % |
| Net interest margin | | | 4.85 % | | | | 4.57 % |

(1) Includes loan fees in both interest income and the calculation of the yield on loans.

(2) Calculations include non-accruing loans in average loan amounts outstanding.

Provision for Loan Losses

The provision for loan losses is a current charge to earnings made in order to increase the allowance for loan losses to a level deemed appropriate by management based on an evaluation of the loan portfolio, current economic conditions, changes in the nature and volume of lending, historical loan experience and other known internal and external factors affecting loan collectability. Our loan loss allowance is calculated by segmenting the loan portfolio by loan type and applying risk factors to each segment. The risk factors are determined by considering peer data, as well as applying management's judgment.

The provision for loan losses in the third quarter of 2011 was \$1.6 million compared to \$1.0 million in the third quarter of 2010. For the nine months ended September 30, 2011, the provision for loan losses was \$5.1 million compared to \$3.8 million for the same period last year.

Net charge-offs during the third quarter of 2011 were \$1.5 million as credit quality continued to be a challenge for our loan portfolio. Third quarter charge-offs related primarily to a group credit comprised of commercial and industrial ("C&I") loans previously on non-accrual as well as a farm loan, both written down to current appraised values. Net charge-offs during the third quarter of 2010 were \$943 thousand.

Net charge offs during the nine months ended September 30, 2011 were \$4.7 million compared to \$3.4 million during the first nine months of 2010.

Noninterest Income

The following table presents the major categories of noninterest income for the three and nine months ended September 30, 2011 and 2010:

| | For the Three Months Ended | | |
|--|----------------------------|---------|--------|
| | September 30, | | |
| | 2011 | 2010 | Change |
| | (dollars in thousands) | | |
| Account maintenance and deposit service fees | \$218 | \$210 | \$8 |
| Income from bank-owned life insurance | 129 | 140 | (11) |
| Net loss on other real estate owned | - | (435) | 435 |
| Gain on sales of securities available for sale | - | 142 | (142) |
| Net impairment losses recognized in earnings | (43) | (127) | 84 |
| Other | 62 | 20 | 42 |
| Total noninterest income (loss) | \$366 | \$(50) | \$416 |

| | For the Nine Months Ended | | |
|--|---------------------------|---------|---------|
| | September 30, | | |
| | 2011 | 2010 | Change |
| | (dollars in thousands) | | |
| Account maintenance and deposit service fees | \$636 | \$686 | \$(50) |
| Income from bank-owned life insurance | 1,196 | 416 | 780 |
| Net loss on other real estate owned | (147) | (396) | 249 |
| Gain on sales of securities available for sale | - | 142 | (142) |
| Net impairment losses recognized in earnings | (113) | (137) | 24 |
| Other | 151 | 314 | (163) |
| Total noninterest income | \$1,723 | \$1,025 | \$698 |

During the third quarter of 2011 Sonabank had noninterest income of \$366 thousand compared to a noninterest loss of \$50 thousand during the third quarter of 2010. The third quarter of 2010 loss was primarily attributable to a loss of \$460 thousand on the expedited sale of the commercial real estate property we foreclosed on in the second quarter of 2010.

Noninterest income increased to \$1.7 million during the first nine months of 2011 from \$1.0 million during the first nine months of 2010. The increase was largely attributable to an \$800 thousand insurance benefit resulting from the death of an officer covered by bank-owned life insurance in the second quarter of 2011. This was partially offset by a decrease of \$171 thousand in fees on letters of credit related to a short-term letter of credit which expired in June 2010.

Noninterest Expense

The following table presents the major categories of noninterest expense for the three and nine months ended September 30, 2011 and 2010:

| | For the Three Months Ended | | |
|---|----------------------------|---------|--------|
| | September 30, | | |
| | 2011 | 2010 | Change |
| | (dollars in thousands) | | |
| Salaries and benefits | \$1,759 | \$1,634 | \$125 |
| Occupancy expenses | 573 | 520 | 53 |
| Furniture and equipment expenses | 140 | 142 | (2) |
| Amortization of core deposit intangible | 230 | 236 | (6) |
| Virginia franchise tax expense | 171 | 184 | (13) |
| FDIC assessment | 125 | 139 | (14) |
| Data processing expense | 126 | 139 | (13) |
| Telephone and communication expense | 101 | 100 | 1 |
| Change in FDIC indemnification asset | (140) | (193) | 53 |
| Other operating expenses | 695 | 489 | 206 |
| Total noninterest expense | \$3,780 | \$3,390 | \$390 |

| | For the Nine Months Ended | | |
|---|---------------------------|----------|---------|
| | September 30, | | |
| | 2011 | 2010 | Change |
| | (dollars in thousands) | | |
| Salaries and benefits | \$5,066 | \$4,798 | \$268 |
| Occupancy expenses | 1,667 | 1,589 | 78 |
| Furniture and equipment expenses | 406 | 447 | (41) |
| Amortization of core deposit intangible | 690 | 708 | (18) |
| Virginia franchise tax expense | 514 | 551 | (37) |
| FDIC assessment | 397 | 540 | (143) |
| Data processing expense | 400 | 453 | (53) |
| Telephone and communication expense | 289 | 320 | (31) |
| Change in FDIC indemnification asset | (490) | 457 | (947) |
| Other operating expenses | 1,788 | 1,531 | 257 |
| Total noninterest expense | \$10,727 | \$11,394 | \$(667) |

Noninterest expenses were \$3.8 million and \$10.7 million during the third quarter and the first nine months of 2011, respectively, compared to \$3.4 million and \$11.4 million during the same periods in 2010. During the quarter and nine months ended September 30, 2011, there was accretion of the FDIC indemnification asset of \$140 thousand and \$490 thousand, respectively. During the third quarter of 2010 the accretion was \$193 thousand, and during the nine months ended September 30, 2010, the accretion was more than offset by recoveries from the FDIC which reduced the indemnification asset. Legal expense increased by \$143 thousand and \$235 thousand for the quarter and nine months ended September 30, 2011, compared to the same periods last year.

The efficiency ratio was 52.50% during the nine months ended September 30, 2011, compared to 56.39% during the same period the prior year.

FINANCIAL CONDITION

Balance Sheet Overview

Total assets of Southern National Bancorp of Virginia were \$605.4 million as of September 30, 2011 compared to \$590.8 million as of December 31, 2010. Net loans receivable increased from \$453.8 million at the end of 2010 to \$470.8 million at September 30, 2011. Within that total, covered loans declined by \$11.7 million while the non-covered loan portfolio increased by \$29.2 million. At the end of the third quarter our pipeline was very strong. We expect to see loan growth as the loans in the pipeline close.

Total deposits were \$408.0 million at September 30, 2011 compared to \$431.0 million at December 31, 2010. Certificates of deposit increased \$7.6 million during the first nine months of 2011. This was offset by a decrease in money market accounts of \$29.1 million during the nine months ended September 30, 2011. We had paid rates in excess of market on large money market accounts for former Greater Atlantic Bank customers to retain them during 2010, and as of the beginning of 2011, we reduced those rates. Brokered certificates of deposit have decreased from \$27.0 million at December 31, 2010, to \$7.0 million as of September 30, 2011. Noninterest-bearing deposits were \$31.8 million at September 30, 2011 and \$34.5 million at December 31, 2010.

Loan Portfolio

As part of the Greater Atlantic acquisition, the Bank and the FDIC entered into a loss sharing agreement on approximately \$143.4 million (contractual basis) of Greater Atlantic Bank's assets. The Bank will share in the losses on the loans and foreclosed loan collateral with the FDIC as specified in the loss sharing agreement; we refer to these assets collectively as "covered assets." Loans that are not covered in the loss sharing agreement are referred to as "non-covered loans." As information and other developments warrant, we reassess our anticipated recoveries from the FDIC on the covered loans and adjust the carrying value of the FDIC indemnification asset.

The following table summarizes the composition of our loan portfolio as of September 30, 2011 and December 31, 2010:

| | Covered Loans September 30, 2011 | Non-covered Loans | Total Loans | Covered Loans December 31, 2010 | Non-covered Loans | Total Loans |
|--|--|----------------------|----------------|---------------------------------------|----------------------|----------------|
| Mortgage loans on real estate: | | | | | | |
| Commercial real estate - owner-occupied | \$4,576 | \$ 93,084 | \$97,660 | \$5,246 | \$ 81,487 | \$86,733 |
| Commercial real estate - non-owner-occupied | 10,311 | 97,200 | 107,511 | 13,898 | 76,068 | 89,966 |
| Secured by farmland | - | 3,147 | 3,147 | - | 3,522 | 3,522 |
| Construction and land loans | 813 | 34,641 | 35,454 | 1,098 | 39,480 | 40,578 |
| Residential 1-4 family | 26,663 | 50,580 | 77,243 | 29,935 | 58,900 | 88,835 |
| Multi- family residential | 547 | 18,681 | 19,228 | 563 | 19,177 | 19,740 |
| Home equity lines of credit | 36,816 | 8,973 | 45,789 | 40,287 | 10,532 | 50,819 |
| Total real estate loans | 79,726 | 306,306 | 386,032 | 91,027 | 289,166 | 380,193 |
| Commercial loans | 552 | 89,154 | 89,706 | 998 | 76,644 | 77,642 |
| Consumer loans | 120 | 1,959 | 2,079 | 146 | 2,010 | 2,156 |
| Gross loans | 80,398 | 397,419 | 477,817 | 92,171 | 367,820 | 459,991 |

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| | | | | | | |
|-------------------------------|----------|------------|-----------|----------|------------|-----------|
| Less deferred fees on loans | - | (925) | (925) | - | (554) | (554) |
| Loans, net of unearned income | \$80,398 | \$ 396,494 | \$476,892 | \$92,171 | \$ 367,266 | \$459,437 |

As of September 30, 2011 and December 31, 2010, substantially all of our loans were to customers located in Virginia and Maryland. We are not dependent on any single customer or group of customers whose insolvency would have a material adverse effect on operations.

The current outstanding balance for home equity lines of credit at September 30, 2011 was \$45.8 million. The available commitment at this date was \$68.3 million, for a total exposure to loss for these loans of \$114.1 million.

Asset Quality

We will generally place a loan on nonaccrual status when it becomes 90 days past due. Loans will also be placed on nonaccrual status in cases where we are uncertain whether the borrower can satisfy the contractual terms of the loan agreement. Cash payments received while a loan is categorized as nonaccrual will be recorded as a reduction of principal as long as doubt exists as to future collections.

We maintain appraisals on loans secured by real estate, particularly those categorized as nonperforming loans and potential problem loans. In instances where appraisals reflect reduced collateral values, we make an evaluation of the borrower's overall financial condition to determine the need, if any, for impairment or write-down to their fair values. If foreclosure occurs, we record other real estate owned at the lower of our recorded investment in the loan or fair value less our estimated costs to sell.

Our loss and delinquency experience on our loan portfolio has been limited by a number of factors, including our underwriting standards. Whether our loss and delinquency experience in the area of our portfolio will increase significantly depends upon the value of the real estate securing loans and the overall economic environment in which we operate.

Non-covered Loans and Assets

Non-covered loans identified as impaired totaled \$30.5 million with allocated allowance for loan losses in the amount of \$1.6 million as of September 30, 2011, including \$4.0 million of nonaccrual loans and \$1.1 million of restructured loans. This compares to \$21.8 million of impaired loans with allocated allowance for loan losses in the amount of \$446 thousand at December 31, 2010, including \$9.6 million of nonaccrual loans and \$6.6 million of restructured loans. The nonaccrual loans included SBA guaranteed amounts of \$1.5 million and \$1.4 million at September 30, 2011 and December 31, 2010, respectively. At September 30, 2011 and December 31, 2010, there were no loans past due 90 days or more and accruing interest.

Non-covered nonperforming assets increased from \$13.5 million at December 31, 2010 to \$16.5 million at September 30, 2011.

As of September 30, 2011 OREO was comprised of the previously reported Culpeper property in the amount of \$2.8 million, the Kluge properties, an estate in Charlottesville and two small commercial properties in Charlottesville. All of the properties are being actively marketed, but we have found very limited, reasonable and serious interest from potential buyers. Non-covered OREO at September 30, 2011 was \$12.5 million compared to \$3.9 million at December 31, 2010.

Sonabank has an internal loan review and a loan committee, both of which provide on-going monitoring to identify and address issues with problem loans. The loan loss provision is determined after consideration of all known relevant internal and external factors affecting loan collectability to maintain the allowance for loan and lease losses at a level necessary to absorb estimated credit losses. We believe the allowance for loan losses is sufficient to cover probable incurred credit losses at September 30, 2011.

The following table sets forth selected asset quality ratios as of the dates indicated:

| | As of | | | |
|---|-----------|---|----------|---|
| | September | | December | |
| | 30, | | 31, | |
| | 2011 | | 2010 | |
| Allowance for loan losses to total non-covered loans | 1.54 | % | 1.52 | % |
| Non-covered nonperforming assets to total non-covered assets | 3.33 | % | 2.71 | % |
| Non-covered nonperforming assets excluding SBA guaranteed loans to total non-covered assets | 2.86 | % | 2.43 | % |

We do not have a formal loan modification program. Rather, we work with individual customers on a case-by-case basis to facilitate the orderly collection of our principal and interest before a loan becomes a non-performing loan. If a customer is unable to make contractual payments, we review the circumstances of the customer's situation and may negotiate a revised payment stream. In other words, we identify performing customers experiencing financial difficulties and through negotiations, we permit them to pay interest only or lesser principal payments. We do not forgive principal payments. Our goal when restructuring a credit is to afford the customer a reasonable period of time to remedy the issue causing cash flow constraints within their business so that they can return to performing status over time.

Our loan modifications have taken the form of deferral of interest payments and/or curtailment of scheduled principal payments. Our restructured loans are all collateral secured loans. If a customer fails to perform under the modified terms, we place the loan on non-accrual status and begin the process of working with the customer to liquidate the underlying collateral to satisfy the debt.

At September 30, 2011, we had one restructured loan in the amount of \$1.1 million with a borrower who experienced deterioration in financial condition. This loan restructuring was negotiated prior to 2011. The loan was included in impaired loans. The loan was granted interest rate deferrals to provide cash flow relief to the customer experiencing cash flow difficulties. There were no concessions made to forgive principal or interest relative to this loan. Management believes this loan is well secured and the borrower has the ability to repay the loan in accordance with the renegotiated terms. As such, this restructured loan was on accrual status at the balance sheet date as payments were being made according to the restructured loan terms. This loan has not had a partial charge-off. We continue to report restructured loans as restructured until such time as the loan has developed a reasonable repayment history, the borrower displays the financial capacity to repay, and the loan terms return to the terms in place prior to the restructure. If the customer fails to perform, we place the loan on non-accrual status and seek to liquidate the underlying collateral for these loans. Changes in value for impairment, including the amount attributed to the passage of time, are recorded entirely within the provision for loans losses.

We consider a troubled debt restructuring to be a restructuring of a loan in which we grant a concession for legal or economic reasons related to the debtor's financial difficulties.

Covered Loans and Assets

Covered loans identified as impaired totaled \$4.2 million as of September 30, 2011 and \$3.5 million at December 31, 2010. Nonaccrual loans were \$3.2 million and \$2.0 million at September 30, 2011 and December 31, 2010, respectively. At September 30, 2011 there were no loans past due 90 days or more and accruing interest, and at December 31, 2010, there were loans past due 90 days or more and accruing interest in the amount of \$234 thousand.

Securities

Investment securities, available for sale and held to maturity, were \$48.8 million at September 30, 2011 and \$56.0 million at December 31, 2010.

As of September 30, 2011 our pooled trust preferred securities included:

| Security | Tranche Level | Ratings When Purchased | | Current Ratings | | Par Value | Book Value (in thousands) | Estimated Fair Value | Current Defaults and Deferrals | Previously Recognized Cumulative Other | Cumulative Cumulative OTTI Related to Credit Loss (2) |
|----------------------------------|------------------|---------------------------|-------|--------------------|-------|--------------|------------------------------------|----------------------------|---|---|--|
| | | Moodys | Fitch | Moodys | Fitch | | | | | Comprehensive Loss (1) | |
| ALESCO VII | | | | | | | | | | | |
| A1B | Senior | Aaa | AAA | Baa3 | BB | \$ 7,126 | \$ 6,385 | \$ 3,811 | \$ 100,400 | \$ 307 | |
| MMCF II B | Senior Sub | A3 | AA- | Baa2 | BB | 493 | 455 | 476 | 34,000 | 38 | |
| MMCF III B | Senior Sub | A3 | A- | Ba1 | CC | 652 | 638 | 476 | 34,000 | 13 | |
| | | | | | | 8,271 | 7,478 | 4,763 | | \$ 358 | |
| Other Than Temporarily Impaired: | | | | | | | | | | | |
| TPREF | | | | | | | | | | | |
| FUNDING II | Mezzanine | A1 | A- | Caa3 | C | 1,500 | 383 | 383 | 134,100 | 763 | \$ 354 |
| TRAP | | | | | | | | | | | |
| 2007-XII C1 | Mezzanine | A3 | A | C | C | 2,074 | 128 | 282 | 155,705 | 1,367 | 579 |
| TRAP | | | | | | | | | | | |
| 2007-XIII D | Mezzanine | NR | A- | NR | C | 2,032 | - | 32 | 218,750 | - | 2,032 |
| MMC | | | | | | | | | | | |
| FUNDING | | | | | | | | | | | |
| XVIII | Mezzanine | A3 | A- | Ca | C | 1,053 | 133 | 87 | 111,682 | 446 | 474 |
| ALESCO V | | | | | | | | | | | |
| C1 | Mezzanine | A2 | A | C | C | 2,093 | 463 | 441 | 85,000 | 969 | 661 |
| ALESCO XV | | | | | | | | | | | |
| C1 | Mezzanine | A3 | A- | C | C | 3,123 | 29 | 258 | 266,100 | 535 | 2,559 |
| ALESCO XVI | | | | | | | | | | | |
| C | Mezzanine | A3 | A- | C | C | 2,079 | 115 | 437 | 82,400 | 784 | 1,180 |
| | | | | | | 13,954 | 1,251 | 1,920 | | \$ 4,864 | \$ 7,839 |
| Total | | | | | | \$ 22,225 | \$ 8,729 | \$ 6,683 | | | |

(1) Pre-tax, and represents unrealized losses at date of transfer from available-for-sale to held-to-maturity, net of accretion

(2) Pre-tax

Each of these securities has been evaluated for other than temporary impairment. In performing a detailed cash flow analysis of each security, Sonabank works with independent third parties to estimate expected cash flows and assist with the evaluation of other than temporary impairment. The cash flow analyses performed included the following assumptions:

.5% of the remaining performing collateral will default or defer per annum.

Recoveries ranging from 25% to 47% with a two year lag on all defaults and deferrals.

No prepayments for 10 years and then 1% per annum for the remaining life of the security.

Additionally banks with assets over \$15 billion will no longer be allowed to count down streamed trust preferred proceeds as Tier 1 capital (although it will still be counted as Tier 2 capital). That will incent the large banks to prepay their trust preferred securities if they can or if it is economically desirable. As a consequence, we have projected in all of our pools that 25% of the collateral issued by banks with assets over \$15 billion will prepay in 2013.

Our securities have been modeled using the above assumptions by independent third parties using the forward LIBOR curve to discount projected cash flows to present values.

Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because we do not have the intent to sell these securities and it is more likely than not that we will not be required to sell the securities before their anticipated recovery, management does not consider these securities to be other-than-temporarily impaired as of September 30, 2011, except for the Tpref Funding II security.

The application of these assumptions resulted in OTTI charges related to credit on one of the trust preferred securities in the amount of \$43 thousand during the quarter ended September 30, 2011, compared to no OTTI charges related to credit on the trust preferred securities for the quarter ended September 30, 2010. This trust preferred security (Tpref Funding II) had a book value and a fair value of \$383 thousand at September 30, 2011.

We also own \$1.0 million of SARM 2005-22 1A2. This residential collateralized mortgage obligation was originally rated AAA by Standard and Poors. After a series of downgrades, this security has been other than temporarily impaired in past reporting periods. For the third quarter of 2011 and based on our review of the trustee report, shock analysis and current information regarding delinquencies, nonperforming loans and credit support it has been determined that no OTTI charge for credit was required for the quarter ended September 30, 2011. The assumptions used in the analysis included a 4.6% prepayment speed, 13% default rate, a 48% loss severity and an accounting yield of 2.53%. We recorded OTTI charges for credit on this security of \$127 thousand in the third quarter of 2010.

Liquidity and Funds Management

The objective of our liquidity management is to assure the ability to meet our financial obligations. These obligations include the payment of deposits on demand or at maturity, the repayment of borrowings at maturity and the ability to fund commitments and other new business opportunities. We obtain funding from a variety of sources, including customer deposit accounts, customer certificates of deposit and payments on our loans and investments. Historically, our level of core deposits has been insufficient to fully fund our lending activities. As a result, we have sought funding from additional sources, including institutional certificates of deposit and the sale of available-for-sale investment securities. In addition, we maintain lines of credit from the Federal Home Loan Bank of Atlanta and utilize securities sold under agreements to repurchase and reverse repurchase agreement borrowings from approved securities dealers.

We prepare a monthly cash flow report which forecasts weekly cash needs and availability for the coming three months, based on forecasts of loan closings from our pipeline report and other factors.

During the three months ended September 30, 2011, we funded our financial obligations with deposits, securities sold under agreements to repurchase and borrowings from the Federal Home Loan Bank of Atlanta. At September 30, 2011, we had \$106.5 million of unfunded lines of credit and undisbursed construction loan funds. Our approved loan commitments were \$620 thousand at September 30, 2011. Management anticipates that funding requirements for these commitments can be met from the normal sources of funds.

Capital Resources

The following table provides a comparison of our leverage and risk-weighted capital ratios and the leverage and risk-weighted capital ratios of the bank at the dates indicated to the minimum and well-capitalized regulatory standards (dollars in thousands):

| | Actual Amount | Ratio | | Required For Capital Adequacy Purposes Amount | Ratio | | To Be Categorized as Well Capitalized Amount | Ratio | |
|---------------------------------|------------------|-------|---|--|-------|---|--|-------|---|
| September 30, 2011 | | | | | | | | | |
| SNBV | | | | | | | | | |
| Tier 1 risk-based capital ratio | \$ 94,962 | 20.62 | % | \$ 18,424 | 4.00 | % | \$ 27,636 | 6.00 | % |
| Total risk-based capital ratio | 100,700 | 21.86 | % | 36,848 | 8.00 | % | 46,060 | 10.00 | % |
| Leverage ratio | 94,962 | 15.89 | % | 23,898 | 4.00 | % | 29,873 | 5.00 | % |
| Sonabank | | | | | | | | | |
| Tier 1 risk-based capital ratio | \$ 91,447 | 19.86 | % | \$ 18,415 | 4.00 | % | \$ 27,622 | 6.00 | % |
| Total risk-based capital ratio | 97,182 | 21.11 | % | 36,830 | 8.00 | % | 46,037 | 10.00 | % |
| Leverage ratio | 91,447 | 15.31 | % | 23,898 | 4.00 | % | 29,873 | 5.00 | % |
| December 31, 2010 | | | | | | | | | |
| SNBV | | | | | | | | | |
| Tier 1 risk-based capital ratio | \$ 90,214 | 20.52 | % | \$ 17,585 | 4.00 | % | \$ 26,377 | 6.00 | % |
| Total risk-based capital ratio | 95,689 | 21.77 | % | 35,169 | 8.00 | % | 43,961 | 10.00 | % |
| Leverage ratio | 90,214 | 15.23 | % | 23,701 | 4.00 | % | 29,626 | 5.00 | % |
| Sonabank | | | | | | | | | |
| Tier 1 risk-based capital ratio | \$ 86,757 | 19.74 | % | \$ 17,580 | 4.00 | % | \$ 26,370 | 6.00 | % |
| Total risk-based capital ratio | 92,231 | 20.99 | % | 35,160 | 8.00 | % | 43,950 | 10.00 | % |
| Leverage ratio | 86,757 | 14.64 | % | 23,701 | 4.00 | % | 29,626 | 5.00 | % |

The most recent regulatory notification categorized Sonabank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed Sonabank's category.

ITEM 3 – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are engaged primarily in the business of investing funds obtained from deposits and borrowings into interest-earning loans and investments. Consequently, our earnings depend to a significant extent on our net interest income, which is the difference between the interest income on loans and other investments and the interest expense on deposits and borrowings. To the extent that our interest-bearing liabilities do not reprice or mature at the same time as our interest-earning assets, we are subject to interest rate risk and corresponding fluctuations in net interest income. We have employed asset/liability management policies that seek to manage our interest income, without having to incur unacceptable levels of credit or investment risk.

We use a duration gap of equity approach to manage our interest rate risk, and we review quarterly interest sensitivity reports prepared for us by FTN Financial using the Sendero ALM Analysis System. This approach uses a model which generates estimates of the change in our market value of portfolio equity (MVPE) over a range of interest rate scenarios. MVPE is the present value of expected cash flows from assets, liabilities and off-balance sheet contracts using standard industry assumptions about estimated loan prepayment rates, reinvestment rates and deposit decay rates.

The following tables are based on an analysis prepared by FTN Financial setting forth an analysis of our interest rate risk as measured by the estimated change in MVPE resulting from instantaneous and sustained parallel shifts in the yield curve (plus 400 basis points or minus 200 basis points, measured in 100 basis point increments) as of September 30, 2011 and (plus or minus 300 basis points, measured in 100 basis point increments) as of December 31, 2010, and all changes are within our ALM Policy guidelines:

Sensitivity of Market Value of Portfolio Equity
As of September 30, 2011

| Change in Interest Rates in Basis Points (Rate Shock) | Market Value of Portfolio Equity | | | Market Value of Portfolio Equity as a % of | |
|---|---|---------------------|--------------------|--|-----------------------------|
| | Amount (Dollar amounts in thousands) | \$ Change From Base | % Change From Base | Total Assets | Portfolio Equity Book Value |
| Up 400 | \$ 93,971 | \$ (6,000) | -6.00 % | 15.52 % | 91.17 % |
| Up 300 | 95,416 | (4,555) | -4.56 % | 15.76 % | 92.58 % |
| Up 200 | 97,663 | (2,308) | -2.31 % | 16.13 % | 94.76 % |
| Up 100 | 98,700 | (1,271) | -1.27 % | 16.30 % | 95.76 % |
| Base | 99,971 | - | 0.00 % | 16.51 % | 97.00 % |
| Down 100 | 95,908 | (4,063) | -4.06 % | 15.84 % | 93.05 % |
| Down 200 | 94,003 | (5,968) | -5.97 % | 15.53 % | 91.21 % |

Sensitivity of Market Value of Portfolio Equity
As of December 31, 2010

| Change in Interest Rates in Basis Points (Rate Shock) | Market Value of Portfolio Equity | | | Market Value of Portfolio Equity as a % of Portfolio Equity Book Value | | | | | |
|--|----------------------------------|---|-----------------------|--|-------|-----------------|--------|-----------------|---|
| | Amount | \$ Change From Base (Dollar amounts in thousands) | % Change From Base | Total Assets | % | Total Assets | % | Total Assets | % |
| Up 300 | \$99,642 | \$(1,643) | -1.62 | % | 16.86 | % | 100.20 | % | |
| Up 200 | 100,576 | (709) | -0.70 | % | 17.01 | % | 101.14 | % | |
| Up 100 | 100,578 | (707) | -0.70 | % | 17.01 | % | 101.14 | % | |
| Base | 101,285 | - | 0.00 | % | 17.13 | % | 101.85 | % | |
| Down 100 | 97,672 | (3,613) | -3.57 | % | 16.52 | % | 98.22 | % | |
| Down 200 | 93,048 | (8,237) | -8.13 | % | 15.74 | % | 93.57 | % | |
| Down 300 | 90,390 | (10,895) | -10.76 | % | 15.29 | % | 90.90 | % | |

Our interest rate sensitivity is also monitored by management through the use of a model run by FTN Financial that generates estimates of the change in the net interest income over a range of interest rate scenarios. Net interest income depends upon the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rates earned or paid on them. In this regard, the model assumes that the composition of our interest sensitive assets and liabilities existing at September 30, 2011 and December 31, 2010 remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or repricing of specific assets and liabilities. All changes are within our ALM Policy guidelines.

Sensitivity of Net Interest Income
As of September 30, 2011

| Change in Interest Rates in Basis Points (Rate Shock) | Adjusted Net Interest Income | | Net Interest Margin | | | |
|--|---|------------------------|---------------------|---|-----------------------|---|
| | Amount (Dollar amounts in thousands) | \$ Change From Base | Percent | % | % Change From Base | % |
| Up 400 | \$ 28,194 | \$ 2,135 | 5.14 | % | 0.38 | % |
| Up 300 | 27,640 | 1,581 | 5.04 | % | 0.28 | % |
| Up 200 | 27,116 | 1,057 | 4.95 | % | 0.19 | % |
| Up 100 | 26,500 | 441 | 4.84 | % | 0.08 | % |
| Base | 26,059 | - | 4.76 | % | 0.00 | % |
| Down 100 | 26,379 | 320 | 4.82 | % | 0.06 | % |
| Down 200 | 26,362 | 303 | 4.81 | % | 0.05 | % |

Sensitivity of Net Interest Income
As of December 31, 2010

| Change in Interest Rates in Basis Points (Rate Shock) | Adjusted Net Interest Income | | Net Interest Margin | | | |
|--|---|------------------------|---------------------|---|-----------------------|---|
| | Amount (Dollar amounts in thousands) | \$ Change From Base | Percent | | % Change From Base | |
| Up 300 | \$ 27,668 | \$ 3,361 | 5.09 | % | 0.61 | % |
| Up 200 | 26,466 | \$ 2,159 | 4.87 | % | 0.39 | % |
| Up 100 | 25,193 | \$ 886 | 4.64 | % | 0.16 | % |
| Base | 24,307 | \$ - | 4.48 | % | 0.00 | % |
| Down 100 | 24,670 | \$ 363 | 4.55 | % | 0.07 | % |
| Down 200 | 24,676 | \$ 369 | 4.55 | % | 0.07 | % |
| Down 300 | 24,747 | \$ 440 | 4.56 | % | 0.08 | % |

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in MVPE requires the making of certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. Accordingly, although the MVPE tables and Sensitivity of Net Interest Income (NII) tables provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net worth and net interest income. Sensitivity of MVPE and NII are modeled using different assumptions and approaches. In the low interest rate environment that currently exists, limitations on downward adjustments for interest rates, particularly as they apply to deposits, can and do result in anomalies in scenarios that are unlikely to occur due to the current low interest rate environment.

ITEM 4 – CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures. As of the end of the period covered by this quarterly report on Form 10-Q under the supervision and with the participation of management, including our chief executive officer and chief financial officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(c) under the Securities Exchange Act of 1934). Based on that evaluation, our chief executive officer and chief financial officer have concluded that these controls and procedures are effective as of the end of the period covered by this Quarterly Report on Form 10-Q.

Disclosure controls and procedures are our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

(b) Changes in Internal Control over Financial Reporting. Other than the remediation of the material weakness related to the misidentification of a subsequent event described in our Annual Report on Form 10-K for the year ended December 31, 2010, there have been no other changes in SNBV's internal control over financial reporting that occurred during the quarter ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, SNBV's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1 – LEGAL PROCEEDINGS

SNBV and Sonabank may, from time to time, be a party to various legal proceedings arising in the ordinary course of business. Sonabank is a party to one small lawsuit considered to be in the ordinary course of business. There are no other proceedings pending, or to management's knowledge, threatened, against SNBV or Sonabank as of September 30, 2011.

ITEM 1A – RISK FACTORS

As of September 30, 2011 there were no material changes to the risk factors previously disclosed on our Annual Report on Form 10-K for the year ended December 31, 2010.

ITEM 2. – UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Not applicable

ITEM 3. – DEFAULTS UPON SENIOR SECURITIES

Not applicable

ITEM 4. – (REMOVED AND RESERVED)

ITEM 5. – OTHER INFORMATION

Not applicable

ITEM 6 - EXHIBITS

(a) Exhibits.

| Exhibit No. | Description |
|-------------|---|
| 31.1* | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2* | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1** | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101 | The following information from the Company's quarterly report on Form 10-Q for the quarterly period ended September 30, 2011 formatted in Extensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Income and Comprehensive Income; (iii) Consolidated Statements of Changes in Stockholders' Equity (iv) Consolidated Statements of Cash Flows; and (v) Notes to Consolidated Financial Statements, tagged as blocks of text. |

* Filed with this Quarterly Report on Form 10-Q

** Furnished with this Quarterly Report on Form 10-Q

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Southern National Bancorp of
Virginia, Inc.
(Registrant)

November 9, 2011
(Date)

/s/ Georgia S. Derrico
Georgia S. Derrico,
Chairman of the Board and Chief Executive
Officer

November 9, 2011
(Date)

/s/ William H. Lagos
William H. Lagos,
Senior Vice President and Chief Financial Officer