# FULL HOUSE RESORTS INC Form 10-Q November 07, 2013

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

(Mark One)

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p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 1-32583

# FULL HOUSE RESORTS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 13-3391527 (I.R.S. Employer Identification No.)

4670 S. Fort Apache, Ste. 190 Las Vegas, Nevada (Address of principal executive offices) 89147 (Zip Code)

(702) 221-7800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\beta$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "small reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o Accelerated Filer o

Non Accelerated Filer o (Do not check if a smaller reporting company) Smaller reporting company b

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o  $\rm No\,\, b$ 

As of November 6, 2013, there were 18,750,681 shares of Common Stock, \$.0001 par value per share, outstanding.

# FULL HOUSE RESORTS, INC. **INDEX PARTFinancial Information** I. ItemConsolidated Financial Statements 1. Unaudited Consolidated Statements of Operations for the three and nine months ended September 30, 2013 and 201 Consolidated Balance Sheets as of September 30, 2013 (Unaudited), and December 31, 2012 Unaudited Consolidated Statement of Stockholders' Equity for the nine months ended September 30, 2013 Unaudited Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012 Notes to Consolidated Financial Statements (Unaudited) ItemManagement's Discussion and Analysis of Financial Condition and Results of Operations 2. ItemQuantitative and Qualitative Disclosures about Market Risk 3. ItemControls and Procedures 4. **PARTOther Information** II. ItemExhibits 6. Signatures 2

# FULL HOUSE RESORTS, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

	Three months ended September 30,				Nine months ended September 30			
	2013	•	2012		2013	•	2012	
Revenues								
Casino	\$34,135		\$27,676		\$103,205		\$78,744	
Food and beverage	2,046		1,332		6,293		4,074	
Management fees	313		339		1,123		6,548	
Other operations	948		787		2,651		1,934	
•	37,442		30,134		113,272		91,300	
Operating costs and expenses								
Casino	17,481		15,106		52,416		44,428	
Food and beverage	1,981		1,223		6,041		3,807	
Other operations	1,451		1,436		4,362		4,218	
Project development and acquisition costs	22		105		61		376	
Selling, general and administrative	11,233		7,891		35,573		24,164	
Depreciation and amortization	2,498		1,348		6,906		4,736	
1	34,666		27,109		105,359		81,729	
Operating gains (losses)	, , , , , ,		,		,		- ,	
Gain on sale of joint venture							41,200	
Impairment loss	(4,000	)			(4,000	)		
	(4,000	)			(4,000	)	41,200	
Operating (loss) income	(1,224	)	3,025		3,913		50,771	
Other (expense) income								
Interest expense	(1,847	)	(72	)	(5,615	)	(805	)
Gain on derivative instrument						ŕ	8	ŕ
Other income (expense), net	15		3		(6	)	9	
Loss on extinguishment of debt							(1,719	)
Other expense, net	(1,832	)	(69	)	(5,621	)	(2,507	)
(Loss) income before income taxes	(3,056	)	2,956		(1,708	)	48,264	
Income tax (benefit) expense	(905	)	871		(91	)	17,417	
Net (loss) income	(2,151	)	2,085		(1,617	)	30,847	
Income attributable to non-controlling interest in	,		•		,		,	
consolidated joint venture							(2,181	)
Net (loss) income attributable to the Company	\$(2,151	)	\$2,085		\$(1,617	)	\$28,666	
Net (loss) income attributable to the Company per								
common share	\$(0.11	)	\$0.11		\$(0.09	)	\$1.53	
Weighted-average number of common shares								
outstanding	18,750,68	81	18,679,68	81	18,736,60	)4	18,676,8	24

See notes to unaudited consolidated financial statements.

# FULL HOUSE RESORTS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(In thousands, except shares)

	September 30, 2013 (Unaudited)	December 31, 2012
ASSETS	(Chadanca)	
Current assets		
Cash and equivalents	\$25,364	\$20,603
Accounts receivable, net of allowance for doubtful accounts of \$521 and \$959	1,808	2,657
Prepaid expenses	5,039	5,744
Deferred tax asset	2,110	2,110
Deposits and other	708	1,225
	35,029	32,339
Property and equipment, net of accumulated depreciation of \$21,257 and \$16,283	81,915	83,673
Other long-term assets		
Goodwill	18,127	22,127
Intangible assets, net of accumulated amortization of \$3,415 and \$1,507	16,163	18,106
Long-term deposits	621	301
Loan fees, net of accumulated amortization of \$1,928 and \$1,420	3,932	5,159
Deferred tax asset	1,020	1,020
	39,863	46,713
	\$156,807	\$162,725
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities	Φ 2 1 4 4	Φ.2. 7.2.2
Accounts payable	\$2,144	\$2,532
Income tax payable	600	7
Accrued player club points and progressive jackpots	2,162	2,378
Accrued payroll and related	2,994 2,525	4,107 3,808
Other accrued expenses Current portion of long-term debt	3,750	2,500
Current portion of long-term deot	14,175	15,332
	14,173	13,332
Long-term debt, net of current portion	62,500	66,250
Deferred tax liability	10	10
	76,685	81,592
Stockholders' equity		
Common stock, \$.0001 par value, 100,000,000 shares authorized; 20,107,276 and	2	2
20,036,276 shares issued	2 45,313	2 44 707
Additional paid-in capital Treasury stock, 1,356,595 common shares		44,707 (1,654)
Retained earnings	(1,654)	38,078
Retained Carllings	80,122	81,133
	00,122	01,133

\$156,807 \$162,725

See notes to unaudited consolidated financial statements.

# FULL HOUSE RESORTS, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (In thousands)

Nine months	Common	stock	Additional paid-in	Treas	ury stock	Retained	Total stockholders'
ended September 30, 2013	Shares	Dollars	Capital	Shares	Dollars	earnings	equity
Beginning balances Previously deferred share-based compensation	20,036	\$ 2	\$ 44,707	1,357	\$ (1,654 )	\$ 38,078	\$ 81,133
recognized Issuance of			587				587
common stock Issuance of share-based	6		19				19
compensation	65						
Net loss						(1,617	) (1,617 )
Ending balances	20,107	\$ 2	\$ 45,313	1,357	\$ (1,654 )	\$ 36,461	\$ 80,122

See notes to unaudited consolidated financial statements.

# FULL HOUSE RESORTS, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

			e months eptember, 30, 2012	
Cash flows from operating activities:	***		***	
Net (loss) income attributable to the Company	\$(1,617	)	\$28,666	
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating				
activities:				
Non-controlling interest in consolidated joint venture			2,181	
Gain on sale of joint venture			(41,200	)
Stockman's goodwill impairment loss adjustment	4,000			
Depreciation	4,998		3,718	
Amortization of gaming and other rights			593	
Amortization of loan fees	1,432		1,898	
Amortization of player loyalty program, land lease and water rights	1,908		425	
Other	28		6	
Deferred and share-based compensation	605		949	
Increases and decreases in operating assets and liabilities:				
Accounts receivable, net	848		3,204	
Prepaid expenses	705		(774	)
Deferred tax			225	
Other assets	517		(38	)
Accounts payable and accrued expenses	(3,001	)	(291	)
Income taxes payable	594		48	
Net cash provided by (used in) operating activities	11,017		(390	)
Cash flows from investing activities:			`	,
Purchase of property and equipment	(3,268	)	(1,855	)
Proceeds from sale of joint venture, less holdback			49,669	,
Deposits and other costs of Silver Slipper acquisition			(10,319	)
Other	(284	)	(85	)
Net cash (used in) provided by investing activities	(3,552	)	37,410	,
the contract of the contract of	(= ,= = =	,	27,723	
Cash flows from financing activities:	/ <b>- - - - - - - - - -</b>			
Repayment of long-term debt and swap	(2,500	)	(26,937	)
Distributions to non-controlling interest in consolidated joint venture			(3,323	)
Loan fees	(204	)		
Net cash used in financing activities	(2,704	)	(30,260	)
Net increase in cash and equivalents	4,761		6,760	
Cash and equivalents, beginning of period	20,603		14,708	
Cash and equivalents, end of period	\$25,364		\$21,468	
	2013		2012	
SUPPLEMENTAL CASH FLOW INFORMATION:				
Cash paid for interest	\$4,211		\$547	
*	\$(2,288		\$17,915	

Cash received from income tax refund, net of cash paid of 0.2 million for income taxes in 2013 and cash paid for income taxes in 2012

# NON-CASH INVESTING AND FINANCING ACTIVITIES:

Capital expenditures financed with accounts payable	\$ \$9
Non-cash distributions for non-controlling interest in consolidated joint venture	\$ \$279

See notes to unaudited consolidated financial statements.

# FULL HOUSE RESORTS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. BASIS OF PRESENTATION

The interim consolidated financial statements of Full House Resorts, Inc. and subsidiaries (collectively, "FHR" or the "Company") included herein reflect all adjustments (consisting of normal recurring adjustments) that are, in the opinion of management, necessary to present fairly the financial position and results of operations for the interim periods presented. Certain information normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America has been omitted pursuant to the interim financial information rules and regulations of the United States Securities and Exchange Commission.

These unaudited interim consolidated financial statements should be read in conjunction with the annual audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K filed March 5, 2013, for the year ended December 31, 2012, from which the balance sheet information as of that date was derived. The results of operations for the period ended September 30, 2013, are not necessarily indicative of results to be expected for the year ending December 31, 2013.

The consolidated financial statements include all our accounts and the accounts of our wholly-owned subsidiaries, including Silver Slipper Casino Venture, LLC ("Silver Slipper), Gaming Entertainment (Indiana) LLC ("Rising Star"), Gaming Entertainment (Nevada) LLC ("Grand Lodge") and Stockman's Casino ("Stockman's"). Gaming Entertainment (Michigan), LLC ("GEM"), our 50%-owned investee was jointly owned by RAM Entertainment, LLC ("RAM"), until March 30, 2012, when the sale of RAM's and our interest in GEM closed, and was consolidated pursuant to the relevant portions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification<sup>TM</sup> ("ASC") Topic 810, "Consolidation". All material intercompany accounts and transactions have been eliminated.

# **Recently Issued Accounting Pronouncements**

Authoritative standards issued after January 1, 2013 have been reviewed. The new guidance currently has no impact on our financial statements.

# 2. SHARE-BASED COMPENSATION

On June 1, 2011, our compensation committee approved the issuance of 660,000 shares of restricted stock, then valued at the closing price of our stock (\$3.88), with no discount. The majority of the shares (600,000) vested on June 1, 2013. The remaining shares have a three-year vesting schedule as follows: 20,001 vested on June 1, 2012, 20,001 vested on June 1, 2013 and 19,998 will vest on June 1, 2014. On January 15, 2013, our compensation committee approved the issuance of 50,000 additional shares of restricted stock, then valued at the closing price of our stock (\$3.22), with no discount. These shares will vest over three years, 16,667 on January 15, 2014, 16,667 on January 15, 2015 and 16,666 on January 15, 2016. On June 5, 2013, our compensation committee approved the issuance of 15,000 additional shares of restricted stock, then valued at the closing price of our stock (\$2.86), with no discount. These shares will vest over three years, 5,000 on June 1, 2014, 5,000 on June 1, 2015 and 5,000 on June 1, 2016. Vesting is contingent upon certain conditions, including continuous service of the individual recipients. The unvested grants are viewed as a series of individual awards and the related share-based compensation expense will be amortized into compensation expense on a straight-line basis as services are provided over the vesting period, and reported as a reduction of stockholders' equity.

We recognized stock compensation expense of \$0.0 million and \$0.3 million for the three months ended September 30, 2013 and September 30, 2012, respectively, and \$0.6 million and \$0.9 million for the nine months ended September 30, 2013 and September 30, 2012, respectively. Share based compensation expense related to the amortization of the restricted stock issued is included in selling, general and administrative expense. At September 30, 2013 and December 31, 2012, we had deferred share-based compensation of \$0.2 million and \$0.6 million, respectively.

# 3. VARIABLE INTEREST ENTITIES

GEM. Prior to the sale of our interest on March 30, 2012, we directed the day-to-day operational activities of GEM which significantly impacted GEM's economic performance, and therefore, we were the primary beneficiary pursuant to the relevant portions of FASB ASC Topic 810 "Consolidation" [ASC 810-10-25 Recognition of Variable Interest Entities, paragraphs 38-39]. As such, the joint venture was a variable interest entity that was consolidated in our financial statements.

An unaudited summary of GEM's operations follows. (GEM's revenues and net income were \$0 for the three months ended September 30, 2013 and September 30, 2012.):

#### GEM CONDENSED STATEMENT OF INCOME INFORMATION

Nine N	Nine Months Ended			
September	September			
30,	30,			
2013	2012			
(in	thousands)			
\$	\$ 5,340			
<del></del>	4.362			

# 4. CONTRACT RIGHTS

We sold \$7.5 million in contract rights with our interest in GEM, to the FireKeepers Development Authority ("FDA") on March 30, 2012, and the remaining \$2.8 million in contract rights was expensed.

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Revenues Net income

#### 5. GOODWILL & OTHER INTANGIBLES

# Goodwill:

Goodwill represents the excess of the purchase price over fair value of net assets acquired in connection with Silver Slipper, Rising Star and Stockman's. In accordance with the authoritative guidance for goodwill and other intangible assets, we test our goodwill and indefinite-lived intangible assets for impairment annually or if a triggering event occurs. We evaluate goodwill utilizing the market approach and income approach applying the discounted cash flows in accordance with the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification<sup>TM</sup> ("ASC") Topic 350, "Intangibles-Goodwill and Other."

Goodwill was \$14.7 million for the Silver Slipper, \$1.6 million for Rising Star and \$5.8 million for Stockman's as of December 31, 2012. Goodwill was \$14.7 million for the Silver Slipper, \$1.6 million for Rising Star and \$1.8 million for Stockman's as of September 30, 2013. Due to various factors, including weak economic conditions, lower than anticipated discretionary consumer spending, and increased competition in our Indiana market, we realized lower than expected operating results during the third quarter at some of our properties. We performed interim impairment assessments of goodwill for these properties as of September 30, 2013. We evaluated goodwill for all of the relevant properties and recognized a \$4.0 million impairment of Stockman's goodwill. Our review of Rising Star resulted in approximately a 2.6% excess of estimated fair value using the discounted cash flows approach. We evaluated goodwill for the Silver Slipper utilizing the market approach, resulting in approximately a 20.1% excess of estimated fair value over carrying value considering an earnings multiple of 7.0.

These calculations, which are subject to change as a result of future economic uncertainty, contemplate changes for both current year and future year estimates in earnings and the impact of these changes to the fair value of Stockman's, Rising Star and the Silver Slipper, although there is always some uncertainty in key assumptions including projected future earnings growth. If our estimates of projected cash flows related to our assets are not achieved, we may be subject to future impairment charges, which could have a material adverse impact on our consolidated financial statements.

# Other Intangible Assets:

Other intangible assets, net consist of the following:

	September 30, 2013 (unaudited)					
	Estimated	Gross		Cumulative		
	Life	Carrying	Accumulated	Expense /	Intangible	
	(years)	Value	Amortization	(Disposals)	Asset, Net	
Amortizing intangible assets:						
Player Loyalty Program-Rising Star	3	\$1,700	\$ (1,417	\$	\$283	
Player Loyalty Program-Silver Slipper	3	5,900	(1,967		3,933	
Land Lease and Water Rights-Silver Slipper	46	1,420	(31		1,389	
Capital One Bank Loan Fees	4	4,672	(1,682	190	3,180	
ABC Funding, LLC Loan Fees	4	984	(246	14	752	
Non-amortizing intangible assets:						
Gaming License-Indiana	Indefinite	9,900			9,900	
Gaming License-Mississippi	Indefinite	115		(10	105	

Gaming Licensing-Nevada Trademarks	Indefinite Indefinite	542 36 \$25,269	 \$ (5,343	(29 4 ) \$169	) 513 40 \$20,095
Other Intangible assets subtotal Loan Fees subtotal		\$19,613 5,656 \$25,269	\$ (3,415 (1,928 \$ (5,343	) \$(35 ) 204 ) \$169	) \$16,163 3,932 \$20,095

	December 31, 2012					
	Estimated	Gross		Cumulative		
	Life	Carrying	Accumulated	Expense /	Intangible	
	(years)	Value	Amortization	(Disposals)	Assets, Net	
Amortizing intangible assets:						
Player Loyalty Program-Rising Star	3	\$1,700	\$ (992)	\$	\$708	
Player Loyalty Program-Silver Slipper	3	5,900	(492)		5,408	
Land Lease and Water Rights-Silver Slipper	46	1,420	(23)		1,397	
Wells Fargo Bank Loan Fees	5	2,614	(924)	(1,690 )		
Capital One Bank Loan Fees	3	4,671	(434)		4,237	
ABC Funding, LLC Loan Fees	4	984	(62)		922	
Non-amortizing intangible assets:						
Gaming License-Indiana	Indefinite	9,900			9,900	
Gaming License-Mississippi	Indefinite	115			115	
Gaming License-Nevada	Indefinite	542			542	
Trademarks	Indefinite	36			36	
		\$27,882	\$ (2,927 )	\$(1,690)	\$23,265	
Other Intangible assets subtotal		\$19,613	\$ (1,507)	\$	\$18,106	
Loan Fees subtotal		8,269	(1,420 )	(1,690 )	5,159	
		\$27,882	\$ (2,927 )	\$(1,690)	\$23,265	

# Player Loyalty Program

The player loyalty program represents the value of repeat business associated with Silver Slipper's and Rising Star's loyalty program. The value of \$5.9 million and \$1.7 million of the Silver Slipper and Rising Star player loyalty programs, respectively, were determined using a multi-period excess earning method of the income approach, which examines the economic returns contributed by the identified tangible and intangible assets of a company, and then isolates the excess return, which is attributable to the asset being valued, based on cash flows attributable to the player loyalty program. The valuation analysis for the active rated player was based on projected revenues and attrition rates. Silver Slipper and Rising Star maintain historical information for the proportion of revenues attributable to the rated players for gross gaming revenue. The value of the player loyalty programs are amortized over a life of three years.

# Land Lease and Water Rights

In November 2004, Silver Slipper entered into a lease agreement with Cure Land Company, LLC for approximately 38 acres of land ("Land Lease"), which includes approximately 31 acres of protected marsh land as well as a seven acre casino parcel, on which the Silver Slipper was subsequently built. The lease was amended and extended on February 26, 2013, as discussed in Note 8 to the consolidated financial statements. The \$1.0 million Land Lease represents the excess fair value of the land over the estimated net present value of the Land Lease payments. The \$0.4 million of water rights represented the fair value of the water rights based upon the market rates in Hancock County, Mississippi. The value of the Land Lease and water rights are amortized over the life of the Land Lease, or 46 years.

#### Loan Fees

Loan fees incurred and paid as a result of debt instruments were accumulated and amortized over the term of the related debt, based on an effective interest method.

On October 1, 2012, we funded the purchase of the Silver Slipper with the full amount of the \$50.0 million first lien term loan ("First Lien Credit Agreement") with Capital One Bank, N.A. ("Capital One") and the full amount of the second lien term loan ("Second Lien Credit Agreement") with ABC Funding, LLC, as discussed in Note 6 to the consolidated financial statements. We incurred \$4.7 million in loan fees related to obtaining the First Lien Credit Agreement and \$1.0 million in loan fees related to obtaining the Second Lien Credit Agreement. On August 26, 2013, we entered into a first amendment to the First Lien Credit Agreement (the "First Lien Amendment") and an amendment no. 1 to the Second Lien Credit Agreement (the "Second Lien Amendment") and incurred \$0.2 million in additional loan fees, as discussed in Note 6 to the consolidated financial statements. All of the loan fees are amortized over the terms of the agreements. The First Lien Amendment modifications included an extended maturity date to June 29, 2016, therefore the amortization period for these loan fees was extended.

The aggregate loan fee amortization was \$0.4 million and \$0.0 million for the three months ended September 30, 2013 and September 30, 2012, respectively, and \$1.4 million and \$0.2 million for the nine months ended September 30, 2013 and September 30, 2012, respectively.

# **Gaming License**

Gaming licenses represent the value of the license to conduct gaming in certain jurisdictions, which are subject to highly extensive regulatory oversight and, in some cases, a limitation on the number of licenses available for issuance. The value of \$9.9 million of the Rising Star gaming license was determined using a multi-period excess earning method of the income approach, which examines the economic returns contributed by the identified tangible and intangible assets of a company, and then isolates the excess return, which is attributable to the asset being valued, based on cash flows attributable to the gaming license. The other gaming license values are based on actual costs. We reviewed existing gaming licenses as of September 30, 2013 and recognized an expense of \$0.1 million related to gaming licensing costs pertaining to a former director and a secretary/general counsel, who are no longer affiliated with us. Gaming licenses are not subject to amortization as they have indefinite useful lives and are evaluated for potential impairment on an annual basis unless events or changes in circumstances indicate the carrying amount of the gaming licenses may not be recoverable. We incurred \$0.1 million in costs related to pursuing a Mississippi gaming license during 2012, for the purchase of all of the outstanding membership interest of Silver Slipper Casino Venture, LLC which owns and operates the Silver Slipper.

#### Trademark

Trademarks are based on the legal fees and recording fees related to the trademark of the "Rising Star Casino Resort" name, and variations of such name. Trademarks are not subject to amortization, as they have an indefinite useful life and are evaluated for potential impairment on an annual basis unless events or changes in circumstances indicate the carrying amount of the trademark may not be recoverable.

# **Current Amortization**

We amortize our definite-lived intangible assets, including our player loyalty programs, loan fees, land leases and water rights over their estimated useful lives. The aggregate amortization expense was \$1.1 million and \$0.1 million for the three months ended September 30, 2013 and September 30, 2012, respectively and \$3.3 million and \$0.6 million for the nine months ended September 30, 2013 and September 30, 2012, respectively.

# 6. LONG-TERM DEBT

At September 30, 2013 and December 31, 2012, long-term debt consists of the following:

	2013	2012
Long-term debt, net of current portion:		
Term loan agreement, \$50.0 million on June 29, 2012, funded on October 1, 2012, maturing June 29, 2016, with variable interest as described in the fourth succeeding paragraph. (5.36%	\$46,250	\$48,750
during the quarter ended September 30, 2013 and 5.75% during the year ended December 31, 2012).	Ψ . σ,20 σ	\$ 10,700
Term loan agreement, \$20.0 million on October 1, 2012, maturing October 1, 2016, interest rate is fixed at 13.25% per annum.	20,000	20,000
Less current portion	(3,750)	(2,500)
	\$62,500	\$66,250

First and Second Lien Credit Agreements. On June 29, 2012, we entered into the First Lien Credit Agreement with Capital One, which provided for a term loan in an amount up to \$50.0 million and a revolving loan in an amount up to \$5.0 million. On October 1, 2012, we entered into a Second Lien Credit Agreement with ABC Funding, LLC as administrative agent which provided for a term loan in an amount up to \$20.0 million. We funded the purchase of Silver Slipper with the full amount of the \$50.0 million term loan under the First Lien Credit Agreement and the full amount of the Second Lien Credit Agreement. The \$5.0 million revolving loan under the First Lien Credit Agreement remains undrawn and available.

On August 26, 2013, we entered into the First Lien Amendment and the Second Lien Amendment which amended certain provisions of the First and Second Lien Credit Agreements. The First Lien Amendment modifications included a \$10.0 million increase to the term loan portion of the First Lien Credit Agreement to \$56.3 million, a 1% lower interest rate and an extended maturity date to June 29, 2016. Also, certain financial ratio covenants were revised under the First and Second Lien Credit Agreements to accommodate the additional extension of credit under the First Lien Credit Agreement and our lease/purchase agreement related to the hotel adjacent to the Rising Star as discussed in Note 10 to the consolidated financial statements. The \$10.0 million term loan under the First Lien Credit Agreement remains undrawn and available and will be used to fund a portion of the \$17.7 million construction of a six-story, 142-room hotel at our Silver Slipper property ("Silver Slipper Hotel") being built between the south side of the casino and the waterfront, with rooms facing views of the bay. The remaining \$7.7 million of the construction cost will be funded from available cash. As of September 30, 2013 we had funded \$0.4 million in pre-construction costs for the Silver Slipper Hotel. We estimate that construction of the Silver Slipper Hotel will take approximately one year to complete, from the expected commencement of construction in November 2013.

The First and Second Lien Credit Agreements are secured by substantially all of our assets and therefore, our wholly-owned subsidiaries guarantee our obligation under the agreements. The Second Lien Credit Agreement is subject to the lien of the First Lien Credit Agreement. The First and Second Lien Credit Agreements contain customary negative covenants and events of default for transactions of this type.

We have elected to pay interest on the First Lien Credit Agreement based on a LIBOR rate plus a margin rate as set forth in the agreement. The LIBOR rate is a rate per annum equal to the quotient (rounded upward if necessary to the nearest 1/16 of one percent) of (a) the greater of (1) 1.00% and (2) the rate per annum referenced to as the BBA (British Bankers Association) LIBOR divided by (b) one minus the reserve requirement set forth in the First Lien Credit Agreement for such loan in effect from time to time. We pay interest on the Second Lien Credit Agreement at the rate of 13.25% per annum.

As of December 31, 2012, we had elected, at our discretion, to prepay the principal payment of \$1.3 million due April 1, 2013 on the First Lien Credit Agreement, in order to reduce interest costs. We elected, at our discretion, to prepay on June 3, 2013 the sum of \$2.5 million in principal payments due July 1, 2013 and October 1, 2013. We further elected, at our discretion, to prepay on November 1, 2013 the sum of \$2.5 million in principal payments due January 1, 2014 and April 1, 2014. The next scheduled principal payment is due July 1, 2014. We are required to make prepayments under the First Lien Credit Agreement, under certain conditions defined in the agreement, in addition to the scheduled principal installments for any fiscal year ending December 31, 2012 and thereafter. We are required to pay the entire outstanding principal on the First and Second Lien Credit Agreements, together with all accrued and unpaid interest thereon, on the respective maturity dates. Prepayment penalties will be assessed in the event that prepayments are made on the Second Lien Credit Agreement prior to the discharge of the First Lien Credit Agreement.

#### 7. DERIVATIVE INSTRUMENTS

We are subject to interest rate risk to the extent we borrow against variable interest credit facilities. We reduce our exposure to changes in interest rates by entering into interest-bearing derivative instruments.

# **Derivative Instruments - Interest Rate Swap Agreements**

During the three months ended March 31, 2012, we were subject to interest rate risk under the prior Wells Fargo Credit Agreement, until our repayment of the then remaining debt on March 30, 2012. We reduced our exposure to changes in interest rates by entering into the Swap with Wells Fargo Bank, N.A., which became effective on April 1,

2011.

Effective March 30, 2012 the Swap was terminated, and \$0.5 million was paid, which reflected the fair value of the Swap on that date, and we ceased to recognize the Swap as a liability on the balance sheet in long-term debt. Prior to the pay-off of the Swap, the Swap was marked to fair value and the adjustment of the Swap was recognized as income during the first quarter of 2012. During the three months ended March 31, 2012, the weighted average cash interest rate paid on the debt was 8.16%, including Swap interest and loan interest.

# **Derivative Instruments - Interest Rate Cap Agreements**

Currently, we are subject to interest rate risk under our Capital One First Lien Credit Agreement. In November 2012 in accordance with the terms of the First Lien Credit Agreement, we entered into a prepaid interest rate cap agreement with Capital One for a notional amount of \$15.0 million at a LIBOR cap rate of 1.5%. We prepaid \$26,500 related to the agreement, which is effective from November 2, 2012 and terminates on October 1, 2014. Any future settlements resulting from the interest rate cap will be recognized in interest expense during the period in which the change occurs.

# 8. OPERATING LEASE COMMITMENTS

Operating leases. On December 1, 2012, we amended and extended our corporate office lease through May 2018. Effective December 2010, Stockman's entered into a lease agreement as lessee for its primary outdoor casino sign until November 2015. On June 28, 2011, the Grand Lodge entered into a Casino Operations Lease ("Grand Lodge Lease") with Hyatt Equities, L.L.C. for approximately 20,900 square feet of building space occupied by the Grand Lodge gaming operations, as well as associated gaming office space. On April 8, 2013, the Grand Lodge entered into a first amendment to the Grand Lodge Lease (the "Amendment") with Hyatt Equities, L.L.C. amending the terms of the lease. The Amendment extended the initial term of the Grand Lodge Lease until August 31, 2018 and makes certain other conforming changes. Except as set forth in the Amendment, all other terms of the Grand Lodge Lease remain in full force and effect.

Silver Slipper entered into the Land Lease in November 2004 as amended in March 2009, September 2012 and February 2013, which includes approximately 31 acres of protected marsh land as well as a seven acre casino parcel, on which the Silver Slipper was subsequently built. In December 2010, Silver Slipper entered into a lease agreement with Cure Land Company, LLC for approximately five acres of land occupied by the Silver Slipper gaming office and warehouse space through November 30, 2020. On January 31, 2012, Silver Slipper entered into a lease agreement with Chelsea Company, LLC for a small parcel of land with a building which may be occupied by a future proposed Silver Slipper welcome center, through December 31, 2019. On January 11, 2013, Silver Slipper terminated a previous restaurant lease agreement with Diamondhead Country Club & Property Owners Association ("DCCPOA") and entered into a contract to purchase services to be provided by DCCPOA related to its golf and country club through December 31, 2019.

Land Lease buyout. The Land Lease includes an exclusive option to purchase the leased land ("Purchase Option"), as well as an exclusive option to purchase a four acre portion of the leased land ("4 Acre Parcel Purchase Option"), which may be exercised at any time in conjunction with a hotel development during the term of the Land Lease for \$2.0 million. On February 26, 2013, Silver Slipper entered into a third amendment to the Land Lease which amended the term and Purchase Option provisions of the Land Lease. The term of the Land Lease was extended to April 30, 2058, and the Purchase Option was extended through October 1, 2027 and may only be exercised after February 26, 2019. If there is no change in ownership, the purchase price will be \$15.5 million, less \$2.0 million if the 4 Acre Parcel Purchase Option has been previously exercised, plus a retained interest in Silver Slipper operations of 3% of net income. In the event that we sell or transfer substantially all of the assets of our ownership in Silver Slipper, then the purchase price will increase to \$17.0 million.

The total rent expense for all operating leases was \$0.7 million and \$0.4 million for the three months ended September 30, 2013 and September 30, 2012, respectively, and \$2.1 million and \$1.2 million for the nine months ended September 30, 2013 and September 30, 2012, respectively.

# 9. SEGMENT REPORTING

The following tables reflect selected information for our reporting segments for the three and nine months ended September 30, 2013 and 2012. The casino operation segments include the Silver Slipper's operation in Bay St. Louis, Mississippi, Rising Star's operation in Rising Sun, Indiana, the Grand Lodge's operation in Lake Tahoe, Nevada and Stockman's operation in Fallon, Nevada. We have included regional information for segment reporting and aggregated casino operations in the same region. The development/management segment includes costs associated with casino development and management projects, including the management agreement with the Pueblo of Pojoaque to advise on the operations of the Buffalo Thunder in Santa Fe, New Mexico, and, until March 30, 2012, GEM. The Corporate segment includes our general and administrative expenses.

Selected statement of operations data for the three months ended September 30 (in thousands):

2013

# Casino Operations

	Nevada	Midwe	Gulf est Coast	Development/ Management	Corporate	Consolidat	ted
Revenues	\$7,164	\$17,001	\$12,964	\$ 313	\$	\$ 37,442	
Selling, general and							
administrative expense	1,477	4,316	4,434		1,006	11,233	
Depreciation and amortization	172	749	1,573		4	2,498	
Impairment loss	(4,000	)				(4,000	)
Operating (loss) income	(1,834	) 359	971	291	(1,011	) (1,224	)
Net (loss) income attributable							
to the Company	(1,211	) 745	639	(451	(1,873	) (2,151	)

2012

# Casino Operations

	Nevada	Midwest	Gulf Coast	Development/ Management	Corporate	Consolidated
Revenues Selling, general and	\$7,443	\$22,252	\$	\$ 439	\$	\$ 30,134
administrative expense	1,525	5,084			1,282	7,891
Depreciation and amortization	218	1,128			2	1,348
Operating income (loss)	2,382	1,593		426	(1,376	3,025

Net income (loss) attributable

to the Company 1,573 1,501 -- (34 ) (955 ) 2,085

Selected statement of operations data for the nine months ended September 30 (in thousands):

2013

# Casino Operations

	Nevada	Midwest	Gulf Coast	Development/ Management	Corporate	Consolidated
Revenues	\$17,692	\$54,413	\$40,044	\$ 1,123	\$	\$ 113,272
Selling, general and						
administrative expense	4,474	13,090	13,729		4,280	35,573
Depreciation and amortization	529	2,222	4,146		9	6,906
Impairment loss	(4,000	)				(4,000)
Operating income (loss)	74	3,358	3,708	1,062	(4,289	3,913
Net income (loss) attributable						
to the Company	49	2,382	2,429	46	(6,523	(1,617)

2012

# Casino Operations

	Nevada	Midwest	Gulf Coast	Development/ Management	Corporate	Consolidated
Revenues	\$17,508	\$67,144	\$	\$ 6,648	\$	\$ 91,300
Selling, general and						
administrative expense	4,662	14,747		136	4,619	24,164
Depreciation and amortization	707	3,430		593	6	4,736
Gain on sale of joint venture				41,200		41,200
Operating income (loss)	3,463	5,191		46,986	(4,869	) 50,771
Net income (loss) attributable						
to the Company	2,282	1,913		29,925	(5,454	) 28,666

Selected balance sheet data as of September 30, 2013 and December 31, 2012 (in thousands):

2013

# Casino Operations

	Nevada	Midwest	Gulf Coast	Development/ Management	Corporate	Consolidated
Total assets	\$13,143	\$49,565	\$70,198	\$ 59	\$23,842	\$ 156,807
Property and equipment, net	7,274	29,001	45,601		39	81,915
Goodwill	1,809	1,647	14,671			18,127
Liabilities	2,191	4,608	2,462		67,424	76,685

# 2012

# Casino Operations

	Nevada	Midwest	Gulf Coast	Development/ Management	Corporate	Consolidated
Total assets	\$16,964	\$51,054	\$72,911	\$ 96	\$21,700	\$ 162,725
Property and equipment, net	6,988	29,632	47,024		29	83,673
Goodwill	5,809	1,647	14,671			22,127
Liabilities	2,281	5,817	3,020		70,474	81,592

# 10. COMMITMENTS & CONTINGENCIES

# Silver Slipper Hotel construction

On August 26, 2013, the Silver Slipper entered into an agreement with WHD Silver Slipper, LLC related to construction of the six-story, 142-room Silver Slipper Hotel (the "Construction Agreement") being built between the south side of the casino and the waterfront, with rooms facing views of the bay. We expect costs related to the construction of the Silver Slipper Hotel to be approximately \$17.7 million. We estimate that construction of the Silver Slipper Hotel will take approximately one year to complete from the expected commencement of construction in November 2013. We intend to finance \$10.0 million of the construction cost with the proceeds of the term loan under the First Lien Credit Agreement as described in Note 6, with the remaining \$7.7 million of the construction cost to be funded from available cash. As of September 30, 2013 we had funded \$0.4 million in pre-construction costs for the Silver Slipper Hotel.

# Rising Star lease/purchase agreement

On August 16, 2013, we entered into an agreement to lease/purchase a hotel at Rising Star (the "Rising Star Hotel Agreement") with Rising Sun/Ohio County First, Inc., an Indiana non-profit corporation (the "Landlord"). Upon completion of construction, we will operate the Landlord's 104-room hotel (the "Rising Star Hotel"), adjacent to the Rising Star. The Rising Star Hotel is currently under construction and is scheduled to open in the fourth quarter of 2013. The Rising Star Hotel Agreement provides we will be the lessee of the Rising Star Hotel and assume all responsibilities, revenues, expenses, profits and losses related to the Rising Star Hotel's operations. The term of the Rising Star Hotel Agreement is for 10 years from the date the Rising Star Hotel is first open to the public (subject to certain early termination rights of the parties under the Rising Star Hotel Agreement) with the Landlord having a right to sell the Rising Star Hotel to us at the end of the term and our corresponding obligation to purchase it on the terms set forth in the Rising Star Hotel Agreement. During the term, we will have the exclusive option to purchase the Rising Star Hotel at a pre-set price. Beginning on January 1, 2014, we will pay a fixed monthly rent payment of approximately \$83,000 during the term of the Rising Star Hotel Agreement unless we elect to purchase the hotel before the end of the lease period.

# Other items

We received correspondence from the Internal Revenue Service (IRS) regarding a late filing of an informational return, which may result in a penalty. We have requested a waiver of penalties and believe our request is sustainable on the merits.

We are party to a number of pending legal proceedings which occurred in the normal course of business. Management does not expect that the outcome of such proceedings, either individually or in the aggregate, will have a material effect on our financial position, cash flows or results of operations

# 11. SUBSEQUENT EVENT

On November 1, 2013, we elected, at our discretion, to prepay the sum of \$2.5 million in principal payments due January 1, 2014 and April 1, 2014. The next scheduled principal payment is due July 1, 2014.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Unless otherwise noted, transactions, trends and other factors significantly impacting our financial condition, results of operations and liquidity are discussed in order of magnitude. In addition, unless expressly stated otherwise, the comparisons presented in this MD&A refer to the same period in the prior year. Our MD&A is presented in seven sections:

Overview
Results of continuing operations
Liquidity and capital resources
Off-balance-sheet arrangements
Seasonality
Regulation and taxes
Critical accounting estimates and policies

# Overview

We own, develop, manage, and/or invest in gaming-related enterprises. We continue to actively investigate, individually and with partners, new business opportunities and we have been successful in our long-term strategy to transition from primarily a management company to primarily an owner/operator of regional casino operations with our significant acquisitions of the Rising Star Casino Resort ("Rising Star") in 2011 and the Silver Slipper Casino ("Silver Slipper") in 2012. With the sale of our interest in Gaming Entertainment (Michigan), LLC ("GEM") and the related management agreement for the FireKeepers Casino also in 2012, we transitioned the primary source of our revenues to owned entities. Our current ongoing strategy is to continue to create memorable experiences for our customers through customer service, employee engagement and entertainment as well as to continue to seek new business opportunities.

We own and operate the Silver Slipper in Bay St. Louis, Mississippi, the Rising Star in Rising Sun, Indiana, Stockman's Casino ("Stockman's") in Fallon, Nevada and we lease and operate the Grand Lodge Casino ("Grand Lodge") in Incline Village, Nevada. We receive management fees from our management agreement with the Pueblo of Pojoaque for the management of the Buffalo Thunder in Santa Fe, New Mexico, ("Buffalo Thunder") along with the Pueblo's Cities of Gold and Sports Bar casino facilities, which is in effect through September 23, 2014.

On October 1, 2012, we purchased the Silver Slipper for approximately \$69.3 million, exclusive of cash and working capital in the amount of \$6.4 million and \$2.9 million, respectively. We entered into the first lien term loan ("First Lien Credit Agreement") with Capital One Bank, N.A. ("Capital One") on June 29, 2012 and the second lien term loan ("Second Lien Credit Agreement") with ABC Funding, LLC on October 1, 2012, as discussed in Note 6 to the consolidated financial statements, and we used the debt to fund the Silver Slipper purchase price. A \$5.0 million revolving loan under the First Lien Credit Agreement remains undrawn and available.

Until March 30, 2012, we owned 50% of GEM, a joint venture with RAM Entertainment, LLC ("RAM"), where we were the primary beneficiary and, therefore, consolidated GEM in our consolidated financial statements. We and RAM sold GEM and its management rights and responsibilities under the management agreement to FireKeepers Development Authority, ("FDA") for approximately \$97.5 million. The sale closed March 30, 2012 and effectively terminated the existing management agreement, which was scheduled to run through August 2016. We used a portion of the proceeds to pay-off our then remaining outstanding debt under the Wells Fargo Credit Agreement.

In addition to the \$97.5 million, the FDA paid RAM and us \$1.2 million each, equal to the management fee that would have been earned under the management agreement for April 2012, less a \$0.3 million reduction and a \$0.1 million holdback receivable. The \$0.1 million holdback receivable was received in May 2012, less expenses related to the sale, deducted by the FDA. Our gain on the sale of GEM and related management rights was \$41.2 million and allocated as follows (in millions):

Gross proceeds, before \$0.3 million reduction and \$0.1 million holdback receivable	\$48.8	
Plus: April 2012 'Wind up' fee received, net	0.9	
	49.7	
Less: Net basis of contract rights expensed	(2.8	)
Less: Our interest in GEM	(5.7	)
Gain on sale of joint venture	\$41.2	

# Results of continuing operations

A significant portion of our operating income in 2012 and prior years was generated from our management agreements, including agreements with the FireKeepers Casino in Michigan and the Buffalo Thunder in New Mexico. The FireKeepers management agreement ended March 30, 2012, with the sale of our interest in GEM. The Buffalo Thunder management agreement is in effect through September 2014. There can be no assurance that the Buffalo Thunder management agreement will be extended. We have owned Stockman's Casino since 2007. Consistent with our long-term strategy, we have acquired gaming properties and have transitioned from primarily a management company to primarily an owner/operator of regional casino operations. With the acquisition of the Rising Star and the leasing of the casino at Grand Lodge in 2011 and the acquisition of the Silver Slipper in 2012, our results of continuing operations have been significantly impacted and our revenues are currently primarily derived from owned operations.

For the three months ended March 31, 2012, our revenues from the FireKeepers management agreement were \$5.3 million, which represented a significant amount of our total annual operating income for 2012. With the sale of our interest in GEM and the acquisition of the Silver Slipper, we have completed the planned strategic transition from primarily a management company to primarily an owner/operator of regional casino operations and have secured an earnings stream that should be easier for the investor community to understand and value. We believe the impact of the lost revenues from the sale of our interest in GEM and the FireKeepers management agreement was diminished with the acquisition of the Silver Slipper, as well as the Rising Star and Grand Lodge operations.

During the quarter ended June 30, 2013, a new Indiana gaming tax legislation was passed, which allowed \$2.5 million in free play to be tax-free for the State of Indiana's twelve month fiscal year ended June 30, 2013, resulting in a savings of \$0.6 million for the Rising Star. Also, during the State of Indiana's fiscal year ending June 30, 2014, \$5.0 million in free play will be tax-free and the tax benefit for our quarter ended September 30, 2013 was \$0.2 million. In addition, as part of the legislation, if Rising Star's gross gaming revenues are less than \$75.0 million during the State of

Indiana's fiscal year ended June 30, 2014, we may be entitled to additional tax relief currently estimated at about \$2.5 million per year, beginning July 1, 2014.

Three Months Ended September 30, 2013, Compared to Three Months Ended September 30, 2012

Revenues. For the three months ended September 30, 2013, total revenues increased \$7.3 million (24%) as compared to 2012, primarily due to \$13.0 million in revenues at Silver Slipper, our Gulf Coast segment's revenues, which was purchased on October 1, 2012, offset by a \$5.3 million (24%) decrease in our Midwest segment revenues derived from Rising Star Casino in Indiana. The decrease in Rising Star's revenues was driven by the \$5.1 million (25%) decrease in casino revenues due to increased competition from three new casino operations in Ohio.

Operating costs and expenses. For the three months ended September 30, 2013, total operating costs and expenses increased \$7.6 million (28%), as compared to 2012, primarily due to the purchase of the Silver Slipper operations with \$12.0 million in operating costs, offset by a \$4.0 million (19%) decrease in our Midwest segment operating costs.

The \$4.0 million decrease in our Midwest segment operating expenses was largely due to \$2.8 million (23%) lower casino expenses, \$0.8 million (15%) lower selling, general and administrative expenses (explained below) and \$0.4 million (34%) lower depreciation expense. Rising Star's casino expenses decreased from the prior year period, due to a \$2.2 million (34%) decrease in gaming taxes, a \$0.5 million (17%) decrease in complimentary expense and a \$0.2 million (11%) decrease in casino payroll and related expenses. The lower gaming taxes were partially the result of new Indiana gaming tax legislation, which allowed \$2.5 million in free play to be tax-free for the State of Indiana's twelve month fiscal year beginning July 1, 2013, resulting in a savings of \$0.2 million, as well as lower volume in gaming revenues. Rising Star's depreciation expenses decreased \$0.4 million over the prior year period, caused by fixed assets which became fully depreciated.

Project development and acquisition costs. For the three months ended September 30, 2013, project development costs decreased \$0.1 million (79%), as compared to 2012, primarily due to Silver Slipper acquisition costs that were incurred in the prior year period. Project development and acquisition costs are allocated to our development/management operations segment.

Selling, general and administrative expense. For the three months ended September 30, 2013, selling, general and administrative expenses increased \$3.3 million (42%) as compared to 2012. Selling, general and administrative expenses were \$4.4 million for the quarter at the Silver Slipper, purchased October 1, 2012, offset by a \$0.8 million (15%) decrease in our Midwest segment expenses.

The \$0.8 million decrease in our Midwest segment's selling, general and administrative expenses was largely attributable to Rising Star's \$0.5 million (23%) lower payroll and other employee related expenses and \$0.2 million (46%) lower advertising expenses, as a result of cost control initiatives.

Operating gains (losses). For the three months ended September 30, 2013, we incurred an impairment loss of \$4.0 million related to Stockman's goodwill as discussed in Note 5 to the consolidated financial statements.

Other (expense) income. For the three months ended September 30, 2013, interest expense increased \$1.8 million related to the First and Second Lien Credit Agreements with Capital One and ABC Funding, LLC, which were incurred with the purchase of Silver Slipper. In 2012, we had no loans outstanding or related interest expense in the third quarter. These other (expense) income items are allocated to our corporate operations segment.

Income taxes. The estimated effective tax rate for the three months ended September 30, 2013 is approximately 30%, compared to 29% for the same period in 2012. The higher tax rate in the current year is primarily a function of a pre-tax book loss at September 30, 2013 and its impact on permanent items, including the non-deductibility of gaming taxes in calculating state tax, and the deductibility of restricted stock partially as a result of permanent differences related to the deductibility of executive compensation. State tax expense is typically high as a result of the non-deductibility of gaming taxes in certain states. The tax deduction for restricted stock, which vested in June 2013, was lower than the cumulative expense recognized on the income statement over the three year vesting period. There is no valuation allowance on the current deferred tax asset of \$2.1 million and the long-term deferred tax asset of \$1.0 million as of September 30, 2013, as we believe the deferred tax assets are fully realizable.

Nine Months Ended September 30, 2013, Compared to Nine Months Ended September 30, 2012

**Revenues.** For the nine months ended September 30, 2013, total revenues increased \$22.0 million (24%) as compared to 2012, principally related to \$40.0 million in revenue at Silver Slipper, our Gulf Coast segment's revenues, purchased on October 1, 2012, offset by a \$12.7 million (19%) decrease in our Midwest segment revenues as a result of increased competition and a \$5.5 million (83%) decrease in our development/management segment revenues as a result of the sale of our interest in GEM and the FireKeepers management agreement on March 30, 2012.

The \$12.7 million decrease in our Midwest segment revenues was the result of lower casino revenues at the Rising Star, which decreased \$12.4 million (20%) due to the opening of a new casino in Cincinnati, Ohio, in March 2013 as well as two casinos which opened in Columbus, Ohio in 2012.

Operating costs and expenses. For the nine months ended September 30, 2013, total operating costs and expenses increased \$23.6 million (29%), as compared to 2012, chiefly as a result of the purchase of the Silver Slipper operations with \$36.3 million in operating costs, offset by a \$10.9 million (18%) decrease in our Midwest segment costs and a \$0.8 million (93%) decrease in our development/management segment operating costs. Operating costs also decreased \$0.6 million (12%) in our Corporate segment due to a \$0.3 million (7%) decrease in selling, general and administrative expenses as explained below.

The \$10.9 million decrease in our Midwest segment operating expenses was largely due to \$7.8 million (21%) lower casino expenses, \$1.7 million (11%) lower selling, general and administrative expenses (as explained below), \$1.2 million (35%) lower depreciation expense and \$0.3 million (11%) lower food and beverage expenses. Rising Star's casino expenses decreased \$7.8 million over the prior year period, largely due to a \$5.4 million (28%) decrease in gaming taxes, a \$1.3 million (15%) decrease in complimentary expense and a \$0.6 million (9%) decrease in casino payroll and related expenses. The lower gaming taxes were partially attributable to new Indiana gaming tax legislation, which allows a portion of the free play to be tax-free resulting in a savings of \$0.8 million for the nine months ended September 30, 2013. Gaming taxes were also lower for the nine months ended September 30, 2013 due to lower taxable gaming revenues. Rising Star's depreciation expenses decreased \$1.2 million over the prior year period, as a result of fixed assets that became fully depreciated. Rising Star's food and beverage expenses decreased \$0.3 million over the prior year period due to the decline in business which lowered food and beverage cost of sales. The \$0.8 million decrease in our development/management segment operating costs was predominantly attributable to

the sale of our interest in GEM and the FireKeepers management agreement on March 30, 2012.

Project development and acquisition costs. For the nine months ended September 30, 2013, project development costs decreased \$0.3 million (84%), as compared to 2012, mainly as a result of the Silver Slipper acquisition costs incurred in the prior year period. Project development and acquisition costs are allocated to our development/management operations segment.

Selling, general and administrative expense. For the nine months ended September 30, 2013, selling, general and administrative expenses increased \$11.4 million (47%) as compared to 2012. Selling, general and administrative expenses were \$13.7 million for the nine months ended September 30, 2013 at the Silver Slipper, which was acquired October 1, 2012, offset by a \$1.7 million (11%) decrease in our Midwest segment expenses and also a \$0.3 million (7%) decrease in our Corporate segment expenses due to lower payroll and other employee related expenses.

The \$1.7 million decrease in our Midwest segment's selling, general and administrative expenses was due to Rising Star's cost control initiatives which resulted in \$0.9 million (14%) lower payroll and other employee related expenses, \$0.3 million lower maintenance expenses related to dredging and a \$0.4 million (35%) decline in advertising expenses.

Operating gains (losses). For the nine months ended September 30, 2013, we incurred an impairment loss of \$4.0 million related to Stockman's goodwill as discussed in Note 5 to the consolidated financial statements. This contrasts with a \$41.2 million gain on sale of the joint venture, related to the sale of our interest in GEM in the prior year period.

Other (expense) income. For the nine months ended September 30, 2013 we incurred a \$4.8 million increase in interest expense related to the First and Second Lien Credit Agreements with Capital One and ABC Funding, LLC, whose proceeds were used to purchase Silver Slipper Casino. In the nine months ended September 30, 2012, we incurred a \$1.7 million loss on extinguishment of debt related to the write-off of the Wells Fargo loan costs. These other (expense) income items are allocated to our corporate operations segment.

Income taxes. The estimated effective tax rate for the nine months ended September 30, 2013 is approximately 5% compared to 38% for the same period in 2012. The lower tax rate in the current year is primarily a function of pre-tax book loss of \$1.7 million compared to pre-tax book income of \$48.3 million for the nine months ended September 30, 2013 and September 30, 2012, respectively, and its impact on permanent items, including the non-deductibility of gaming taxes in calculating state tax, and the deductibility of restricted stock partially as a result of permanent differences related to the deductibility of executive compensation. State tax expense is typically high as a result of the non-deductibility of gaming taxes in certain states. The tax deduction for restricted stock, which vested in June 2013, was lower than the cumulative expense recognized on the income statement over the three year vesting period. There is no valuation allowance on the current deferred tax asset of \$2.1 million and the long-term deferred tax asset of \$1.0 million as of September 30, 2013, as we believe the deferred tax assets are fully realizable.

Noncontrolling interest. For the nine months ended September 30, 2012, we recorded net income attributable to non-controlling interest in consolidated joint venture of \$2.2 million as a result of our interest in GEM. Our interest in GEM was sold on March 30, 2012.

Liquidity and capital resources

Economic conditions and related risks and uncertainties

The United States and the world has experienced a widespread economic slowdown accompanied by, among other things, weakness in consumer spending including gaming activity and reduced credit and capital financing availability, all of which have far-reaching effects on economic conditions in the country for an indeterminate period. Our operations are currently concentrated in the Gulf Coast, Indiana, northern Nevada and New Mexico. Accordingly, future operations could be affected by adverse economic conditions and increased competition particularly in those areas and their key feeder markets in neighboring states. The effects and duration of these conditions and related risks and uncertainties on our future operations and cash flows, including our access to capital or credit financing, cannot be estimated at this time, but may be significant.

The Silver Slipper, Rising Star, Grand Lodge, and Stockman's operations, along with the Buffalo Thunder management agreement, are currently our primary sources of recurring income and significant positive cash flow. There can be no assurance that the Buffalo Thunder management agreement ending in September 2014, will be extended beyond its term.

On a consolidated basis, cash provided by operations for the first nine months of 2013 was \$11.0 million. Cash of \$3.6 million was used in investing activities, largely due to the purchase of \$3.3 million in property and equipment at our various properties, including \$0.4 million for Silver Slipper Hotel pre-construction costs. Cash of \$2.7 million was used in financing activities to repay \$2.5 million in debt and pay \$0.2 million in loan fees connected with the Silver Slipper Hotel financing.

As of September 30, 2013, we had approximately \$25.4 million in cash.

Our future cash requirements include funding approximately \$7.3 million in remaining construction costs, net of \$0.4 million of pre-construction costs funded for the nine months ended September 30, 2013, for a six-story, 142-room hotel at Silver Slipper Casino in Mississippi ("Silver Slipper Hotel") being built between the south side of the casino and the waterfront, with rooms facing views of the bay. On August 26, 2013, the Silver Slipper entered into an agreement with WHD Silver Slipper, LLC related to construction of the Silver Slipper Hotel (the "Construction Agreement"). We estimate that construction of the Silver Slipper Hotel will take approximately one year to complete from the expected commencement of construction in November 2013. We intend to finance \$10.0 million of the construction cost with the proceeds of the term loan under the First Lien Credit Agreement as described in Note 6 to the consolidated financial statements, with the remaining \$7.7 million of the construction cost to be funded from available cash.

We believe the Silver Slipper Hotel is a much-needed amenity which will allow guests to extend their visits and enjoy more of what the Silver Slipper has to offer and favorably impact customer loyalty and revenues.

In October 2011, the Rising Sun/Ohio County First, Inc. (RSOCF), an Indiana non-profit corporation, and the Rising Sun Regional Foundation, Inc. teamed up to develop a new 104-room hotel on land adjacent to our property. Construction commenced in December 2012, and the hotel is expected to open in the fourth quarter of 2013. We believe that the added hotel room inventory in proximity to the casino facility will favorably impact revenues and visitor counts.

On August 16, 2013, we entered into an agreement to lease/purchase a hotel at Rising Star (the "Rising Star Hotel Agreement") with RSOCF (the "Landlord"). Upon completion of construction, we will operate the Landlord's 104-room hotel (the "Rising Star Hotel"), adjacent to the Rising Star. The Rising Star Hotel is currently under construction and is scheduled to open in the fourth quarter of 2013. The Rising Star Hotel Agreement provides we will be the lessee of the Rising Star Hotel and assume all responsibilities, revenues, expenses, profits and losses related to the Rising Star Hotel's operations. The term of the Rising Star Hotel Agreement is for 10 years from the date the Rising Star Hotel is first open to the public (subject to certain early termination rights of the parties under the Rising Star Hotel Agreement) with the Landlord having a right to sell the Rising Star Hotel to us at the end of the term and our corresponding obligation to purchase it on the terms set forth in the Rising Star Hotel Agreement. During the term, we will have the exclusive option to purchase the Rising Star Hotel at a pre-set price. Beginning on January 1, 2014, we will pay a fixed monthly rent payment of approximately \$83,000 during the term of the Rising Star Hotel Agreement unless we elect to purchase the hotel before the end of the lease period.

Subject to the effects of the economic uncertainties discussed above, we believe that adequate financial resources will be available to execute our current growth plan from a combination of operating cash flows and external debt and equity financing. However, continued downward pressure on cash flow from operations due to, among other reasons, the adverse effects on gaming activity of the current economic environment, increased competition and a generally tight credit environment, increases the uncertainty with respect to our development and growth plans.

# **Banking Relationships**

On March 30, 2012, we paid off the then remaining \$25.3 million debt and extinguished the Wells Fargo Credit Agreement, which consisted of \$24.8 million of our existing long term debt and \$0.5 million due on the Swap, from proceeds from the sale of our interest in GEM and the FireKeepers management agreement.

On October 1, 2012, we closed on the acquisition of all of the equity membership interests in Silver Slipper Casino Venture LLC d/b/a Silver Slipper Casino located in Bay St. Louis, Mississippi. The purchase price of approximately \$69.3 million, exclusive of \$6.4 million cash and \$2.9 million working capital, was funded by the First Lien Credit Agreement and the Second Lien Credit Agreement. The \$5.0 million revolving loan under the First Lien Credit Agreement remains undrawn and available. The First and Second Lien Credit Agreements are secured by substantially all of our assets and therefore, our wholly-owned subsidiaries guarantee our obligation under the agreements. The Second Lien Credit Agreement is subject to the lien of the First Lien Credit agreement.

We have elected to pay interest on the First Lien Credit Agreement based on a LIBOR rate plus a margin rate as set forth in the agreement. LIBOR rate means a rate per annum equal to the quotient of (a) the greater of (1) 1.00% and (2) the rate per annum referenced to as the BBA (British Bankers Association) LIBOR divided by (b) one minus the reserve requirement set forth in the First Lien Credit Agreement for such loan in effect from time to time. We pay interest on the Second Lien Credit Agreement at the rate of 13.25% per annum. The First and Second Lien Credit Agreements contain customary negative covenants and events of default for transactions of this type.

As of December 31, 2012, we had elected, at our discretion, to prepay the principal payment of \$1.3 million due April 1, 2013 on the First Lien Credit Agreement, in order to reduce interest costs. We elected, at our discretion, to prepay on June 3, 2013 the sum of \$2.5 million in principal payments due July 1, 2013 and October 1, 2013. We further elected, at our discretion, to prepay on November 1, 2013 the sum of \$2.5 million in principal payments due January 1, 2014 and April 1, 2014. The next scheduled principal payment is due July 1, 2014.

We are required to make prepayments under the First Lien Credit Agreement, under certain conditions defined in the agreement, in addition to the scheduled principal installments for any fiscal year ending December 31, 2012 and thereafter. Prepayment penalties will be assessed in the event that prepayments are made on the Second Lien Credit Agreement prior to the discharge of the First Lien Credit Agreement.

On August 26, 2013, we entered into a first amendment to the First Lien Credit Agreement, ("First Lien Amendment") and an amendment no. 1 to the Second Lien Credit Agreement, ("Second Lien Amendment") which amended certain provisions of the First and Second Lien Credit Agreements. The First Lien Amendment modifications include a \$10.0 million increase to the term loan portion of the First Lien Credit Agreement to \$56.3 million, a 1% lower interest rate and an extended maturity date to June 29, 2016. Also, certain financial ratio covenants were revised under the First and Second Lien Credit Agreements to accommodate the additional extension of credit under the First Lien Credit Agreement and our lease/purchase agreement related to the Rising Star Hotel, as discussed in Note 10 to the consolidated financial statements. The \$10.0 million term loan under the First Lien Credit Agreement remains undrawn and available and will be used to fund a portion of the \$17.7 million construction of the six-story, 142-room Silver Slipper Hotel being built between the south side of the casino and the waterfront, with rooms facing views of the bay. The remaining \$7.7 million of the construction cost will be funded from available cash. As of September 30, 2013 we had funded \$0.4 million in pre-construction costs for the Silver Slipper Hotel. We estimate that construction of the hotel will take approximately one year from expected commencement of construction in November 2013.

# Other projects

Additional projects are considered based on their forecasted profitability, development period, regulatory and political environment and the ability to secure the funding necessary to complete the development or acquisition, among other considerations. No assurance can be given that any additional projects will be pursued or completed or that any completed projects will be successful.

We continue to actively investigate, individually and with partners, new business opportunities. Management believes we will have sufficient cash and financing available to fund acquisitions and development opportunities in the future.

# Off-balance sheet arrangements

We have no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

# Seasonality

We believe that our casino operations and management contracts and our estimates of completion for projects in development are affected by seasonal factors, including holidays, adverse weather and travel conditions. Accordingly, our results of operations may fluctuate during the year or from year to year and the results for any year may not be indicative of results for future years.

# Regulation and taxes

We, and our casino operations, are subject to extensive regulation by state and tribal gaming authorities. We will also be subject to regulation, which may or may not be similar to current state regulations, by the appropriate authorities in any jurisdiction where we may conduct gaming activities in the future. Changes in applicable laws or regulations could have an adverse effect on us.

The gaming industry represents a significant source of tax revenues to state governments. From time to time, various federal or state legislators and officials have proposed changes in tax law, or in the administration of such law,

affecting the gaming industry. It is not possible to determine the likelihood of possible changes in tax law or in the administration of such law. Such changes, if adopted, could have a material adverse effect on our future financial position, results of operations and cash flows.

# Critical accounting estimates and policies

We describe our critical accounting estimates and policies in Note 2, Summary of Significant Accounting Policies, of the Notes to Consolidated Financial Statements included in our Form 10-K for the year ended December 31, 2012. We also discuss our critical accounting estimates and policies in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in our Form 10-K for the year ended December 31, 2012. There has been no significant change in our critical accounting estimates or policies since the end of 2012.

# Safe harbor provision

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, relating to our financial condition, profitability, liquidity, resources, business outlook, market forces, corporate strategies, contractual commitments, legal matters, capital requirements and other matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. We note that many factors could cause our actual results and experience to change significantly from the anticipated results or expectations expressed in our forward-looking statements. When words and expressions such as: "believes," "expects," "anticipates," "estimates," "plans," "intends," "objectives," "goals," "aims," "projects," "forecasts," "may," "could," "should," "might," "likely," "enable," or similar words or expressions are used in this Form 10-Q, as we statements containing phrases such as "in our view," "there can be no assurance," "although no assurance can be given," or "there is no way to anticipate with certainty," forward-looking statements are being made.

Various risks and uncertainties may affect the operation, performance, development and results of our business and could cause future outcomes to change significantly from those set forth in our forward-looking statements, including the following risks:

- our growth strategies;
   our development and potential acquisition of new facilities;
   successful integration of acquisitions;
- •risks related to development and construction activities; including weather, labor, supply and other unforeseen interruptions, including development of hotel or other amenities in conjunction with the Silver Slipper and Rising Star;
  - anticipated trends in the gaming industries;patron demographics;
- general market and economic conditions, including but not limited to, the effects of local and national economic, housing and energy conditions on the economy in general and on the gaming and lodging industries in particular;
  - access to capital and credit, including our ability to finance future business requirements;
    - the availability of adequate levels of insurance;
- •changes in federal, state, and local laws and regulations, including environmental and gaming licenses or legislation and regulations;
  - ability to obtain and maintain gaming and other governmental licenses;

our dependence on key personnel;

regulatory approvals;impact of weather;

- competitive environment, including increased competition in our target market areas;
- increases in the effective rate of taxation at any of our properties or at the corporate level; and
- risks, uncertainties and other factors described from time to time in this and our other SEC filings and reports.

We undertake no obligation to publicly update or revise any forward-looking statements as a result of future developments, events or conditions. New risks emerge from time to time and it is not possible for us to predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ significantly from those forecasted in any forward-looking statements.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

Not applicable.

# Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures — As of September 30, 2013, we completed an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rule 13a-15(e) and 15d-15(e)). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective at a reasonable assurance level in timely alerting them to material information relating to us which is required to be included in our periodic Securities and Exchange Commission filings.

Changes in Internal Control Over Financial Reporting — On October 1, 2012, we acquired the Silver Slipper. With respect to this acquisition, Management has assessed the effectiveness of the newly acquired property's internal controls, and has deemed the controls over financial reporting to be effective as of September 30, 2013.

There have been no other changes in our internal controls over financial reporting that occurred during the last fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### PART II - OTHER INFORMATION

# Item 6. Exhibits

- 10.1 Hotel Lease / Purchase Agreement dated August 15, 2013 by and between Rising Sun/Ohio County First, Inc. and Gaming Entertainment (Indiana) LLC, incorporated by reference to Exhibit 10.1 to registrant's Current Report on Form 8-K/A as filed with the Securities and Exchange Commission on August 22, 2013.
- 10.2 First Amendment to First Lien Credit Agreement dated as of August 26, 2013 by and among Full House Resorts, Inc., as borrower, the Lenders named therein and Capital One, National Association, as administrative agent for the Lenders, as L/C Issuer and as Swing Line Lender, incorporated by reference to Exhibit 10.1 to registrant's Current Report on Form 8-K as filed with the Securities and Exchange Commission on August 30, 2013.
- 10.3 Amendment No. 1 to Second Lien Credit Agreement dated as of August 26, 2013 by and among Full House Resorts, Inc., as borrower, the Lenders named therein and ABC Funding, LLC, as administrative agent for the Lenders, incorporated by reference to Exhibit 10.2 to registrant's Current Report on Form 8-K as filed with the Securities and Exchange Commission on August 30, 2013.
- 10.4 Standard Form of Agreement Between Owner and Design-Builder dated August 26, 2013 between Silver Slipper Casino Venture, LLC and WHD Silver Slipper, LLC, incorporated by reference to Exhibit 10.3 to registrant's Current Report on Form 8-K as filed with the Securities and Exchange Commission on August 30, 2013.
- 31.1 Certification of principal executive officer pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of principal financial officer pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of principal executive officer pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of principal financial officer pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance\*
- 101.SCH XBRL Taxonomy Extension Schema\*
- 101.CALXBRL Taxonomy Extension Calculation\*
- 101.DEF XBRL Taxonomy Extension Definition\*
- 101.LABXBRL Taxonomy Extension Labels\*
- 101.PRE XBRL Taxonomy Extension Presentation\*

<sup>\*</sup> XBRL information is furnished and not filed or a part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FULL HOUSE RESORTS, INC.

Date: November 6, 2013

By: /s/ DEBORAH J. PIERCE
Deborah J. Pierce
Chief Financial Officer
(on behalf of the Registrant and
as principal financial officer)