

WELLS REAL ESTATE INVESTMENT TRUST II INC

Form 8-K/A

May 27, 2005

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K/A**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of**  
**the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported) May 12, 2005**

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**Wells Real Estate Investment Trust II, Inc.**

(Exact name of registrant as specified in its charter)

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**Maryland**

(State or other jurisdiction of incorporation)

333-107066

20-0068852

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(Commission File Number)

(IRS Employer Identification No.)

**6200 The Corners Parkway, Norcross, Georgia 30092-3365**

(Address of principal executive offices) (Zip Code)

**Registrant's telephone number, including area code (770) 449-7800**

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - .. Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**INFORMATION TO BE INCLUDED IN THE REPORT**

Wells Real Estate Investment Trust II, Inc. (the Registrant ) hereby amends its Current Report on Form 8-K dated May 9, 2005 and filed on May 13, 2005 to provide the required financial statements of the Registrant relating to the acquisition by the Registrant of the 100 East Pratt Building (the Building ), as described in such Current Report.

**Item 9.01. Financial Statements and Exhibits.**

(a) Financial Statements. The following financial statements of the Building and the Registrant are submitted at the end of this Amendment to Current Report on Form 8-K/A and are filed herewith and incorporated herein by reference:

(b) Pro Forma Financial Information. See Paragraph (a) above.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

WELLS REAL ESTATE INVESTMENT TRUST II, INC.

(Registrant)

By: /s/ Douglas P. Williams

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Douglas P. Williams  
Executive Vice President

Date: May 27, 2005

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**Report of Independent Registered Public Accounting Firm**

Stockholders and Board of Directors

Wells Real Estate Investment Trust II, Inc.

We have audited the accompanying statement of revenues over certain operating expenses of the 100 East Pratt Building (the Building ) for the year ended December 31, 2004. This statement is the responsibility of the Building's management. Our responsibility is to express an opinion on this statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Building's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Building's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues over certain operating expenses was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission, as described in Note 2, and is not intended to be a complete presentation of the 100 East Pratt Building's revenues and expenses.

In our opinion, the statement of revenues over certain operating expenses referred to above presents fairly, in all material respects, the revenues and certain operating expenses described in Note 2 of the 100 East Pratt Building for the year ended December 31, 2004 in conformity with U.S. generally accepted accounting principles.

/s/ Ernst & Young LLP

Atlanta, Georgia

May 23, 2005

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**Table of Contents****100 East Pratt Building****Statements of Revenues Over Certain Operating Expenses****For the year ended December 31, 2004****and the three months ended March 31, 2005 (unaudited)****(in thousands)**

|                                          | <b>2005</b>        | <b>2004</b>       |
|------------------------------------------|--------------------|-------------------|
|                                          | <u>          </u>  | <u>          </u> |
|                                          | <i>(Unaudited)</i> |                   |
| Revenues:                                |                    |                   |
| Base rent                                | \$ 3,783           | \$ 11,976         |
| Tenant reimbursements                    | 1,295              | 4,195             |
| Parking revenue                          | 485                | 2,031             |
| Other revenues                           | 34                 | 20                |
|                                          | <u>          </u>  | <u>          </u> |
| Total revenues                           | 5,597              | 18,222            |
| Expenses:                                |                    |                   |
| Real estate taxes                        | 879                | 3,494             |
| Repairs and maintenance                  | 389                | 1,277             |
| Utilities                                | 288                | 1,195             |
| Cleaning                                 | 202                | 768               |
| Management Fees                          | 147                | 572               |
| Other operating expenses                 | 111                | 437               |
| Property insurance                       | 62                 | 252               |
| General and administrative               | 43                 | 113               |
|                                          | <u>          </u>  | <u>          </u> |
| Total expenses                           | 2,121              | 8,108             |
|                                          | <u>          </u>  | <u>          </u> |
| Revenues over certain operating expenses | \$ 3,476           | \$ 10,114         |
|                                          | <u>          </u>  | <u>          </u> |

*See accompanying notes.*

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**100 East Pratt Building**

**Notes to Statements of Revenues Over Certain Operating Expenses**

**For the year ended December 31, 2004**

**and the three months ended March 31, 2005 (unaudited)**

**1. Description of Real Estate Property Acquired**

On May 12, 2005, Wells REIT II 100 East Pratt LLC (the Company), a Delaware limited liability company, acquired all of the interest in 100 East Pratt Street Business Trust, a Maryland business trust that owns the 100 East Pratt Building (the Building), a twenty-eight story office building containing approximately 656,000 square feet located in Baltimore, Maryland. Total consideration for the acquisition was approximately \$207.5 million. The Company was created on May 5, 2005, with Wells Real Estate Investment Trust II, Inc., a Maryland corporation, as the sole member.

**2. Basis of Accounting**

The accompanying statements of revenues over certain operating expenses are presented in conformity with U. S. generally accepted accounting principles and in accordance with the applicable rules and regulations of the Securities and Exchange Commission for real estate properties acquired. Accordingly, the statements exclude certain historical expenses that are not comparable to the proposed future operations of the property such as certain ancillary income, amortization, depreciation, interest and corporate expenses. Therefore, the statements will not be comparable to the statements of operations of the Building after its acquisition by the Company.

**3. Significant Accounting Policies**

**Rental Revenues**

Rental revenue is recognized on a straight-line basis over the terms of the related leases. The excess of rental income recognized over the amounts due pursuant to the lease terms is recorded as straight-line rent receivable. The adjustment to straight-line rent receivable decreased revenue by approximately \$0.5 million for the year ended December 31, 2004 and increased revenue by approximately \$0.5 million for the three months ended March 31, 2005. Parking revenue is recognized on an accrual basis in the period earned.

**Use of Estimates**

The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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**Table of Contents****100 East Pratt Building****Notes to Statements of Revenues Over Certain Operating Expenses (continued)****For the year ended December 31, 2004****and the three months ended March 31, 2005 (unaudited)****4. Description of Leasing Arrangements**

The Building is approximately 93% leased, with T. Rowe Price Group, Inc. ( T. Rowe Price ), Tydings & Rosenberg, LLP ( Tydings & Rosenberg ), Merrill Lynch & Co. Inc. ( Merrill Lynch ), and Manufacturers and Traders Trust Company ( M&T Bank ) leasing approximately 71% of the Building's rentable square footage under long-term lease agreements. T. Rowe Price and Tydings & Rosenberg contributed approximately 50% and 10%, respectively, of rental income for the year ended December 31, 2004. Under the terms of the T. Rowe Price, Tydings & Rosenberg, Merrill Lynch and M&T Bank leases, each tenant is required to reimburse to the landlord its proportionate share of the Building's operating expenses in excess of a base year. The remaining rentable square footage is leased to various office and retail tenants under lease agreements with terms that vary in length and with various reimbursement clauses.

**5. Future Minimum Rental Commitments**

Future minimum rental commitments for the years ended December 31 are as follows (in thousands):

|            |                   |
|------------|-------------------|
| 2005       | \$ 12,745         |
| 2006       | 12,996            |
| 2007       | 13,579            |
| 2008       | 11,519            |
| 2009       | 11,498            |
| Thereafter | 72,056            |
|            | <hr/>             |
|            | <b>\$ 134,393</b> |

Subsequent to December 31, 2004, T. Rowe Price will contribute approximately 75% of the future minimum rental income from the leases in place at that date.

**6. Interim Unaudited Financial Information**

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The statement of revenues over certain operating expenses for the three months ended March 31, 2005 is unaudited; however, in the opinion of management, all adjustments (consisting solely of normal, recurring adjustments) necessary for the fair presentation of the financial statement for the interim period have been included. The results of the interim period are not necessarily indicative of the results to be obtained for a full fiscal year.

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**WELLS REAL ESTATE INVESTMENT TRUST II, INC.**

**SUMMARY OF UNAUDITED PRO FORMA FINANCIAL STATEMENTS**

This pro forma information should be read in conjunction with the consolidated financial statements and notes of Wells Real Estate Investment Trust II, Inc. ( Wells REIT II ) included in its annual report filed on Form 10-K for the year ended December 31, 2004 and its quarterly report filed on Form 10-Q for the three months ended March 31, 2005. In addition, this pro forma information should be read in conjunction with the financial statements and notes of certain acquired properties included in various current reports previously filed on Form 8-K.

The following unaudited pro forma balance sheet as of March 31, 2005 has been prepared to give effect to the acquisitions of the 5995 Opus Parkway Building, the 215 Diehl Road Building and the 100 East Pratt Street Building (collectively, the Q2 2005 Acquisitions ) as if they occurred on March 31, 2005. Other adjustments provided in the following unaudited pro forma balance sheet are comprised of certain pro forma financing-related activities, including capital raised through the issuance of additional common shares and repayments of acquisition-related borrowings subsequent to the pro forma balance sheet date. Wells Operating Partnership II, L.P. ( Wells OP II ) is a Delaware limited partnership that was organized to own and operate properties on behalf of Wells REIT II, and is a consolidated subsidiary of Wells REIT II.

The following unaudited pro forma statement of operations for the three months ended March 31, 2005 has been prepared to give effect to the acquisitions of the 180 Park Avenue 105 Building and the Governor s Pointe Buildings (collectively, the Q1 2005 Acquisitions ) and the Q2 2005 Acquisitions as if such acquisitions occurred on January 1, 2004.

The following unaudited pro forma statement of operations for the year ended December 31, 2004 has been prepared to give effect to the acquisition of the Weatherford Center Houston Building, the New Manchester One Building, the Republic Drive Buildings, the Manhattan Towers Property, the 9 Technology Drive Building, the 180 Park Avenue Buildings, the One Glenlake Building, the 80 M Street Building, the One West Fourth Street Building, the 3333 Finley Road, the 1501 Opus Place Buildings, the Wildwood Buildings, the Emerald Point Building, the 800 N. Frederick Building, the Corridors III Building and the Highland Landmark III Building (collectively, the 2004 Acquisitions), the Q1 2005 Acquisitions and the Q2 2005 Acquisitions as if such acquisitions occurred on January 1, 2004.

These unaudited pro forma financial statements are prepared for informational purposes only and are not necessarily indicative of future results or of actual results that would have been achieved had the 2004 Acquisitions, the Q1 2005 Acquisitions or the Q2 2005 Acquisitions been consummated as of January 1, 2004. In addition, the pro forma balance sheet includes pro forma allocations of the purchase price based upon preliminary estimates of the fair value of the assets and liabilities acquired in connection with the Q2 2005 Acquisitions. These allocations may be adjusted in the future upon finalization of these preliminary estimates.

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## WELLS REAL ESTATE INVESTMENT TRUST II, INC.

## PRO FORMA BALANCE SHEET

MARCH 31, 2005

(in thousands)

(Unaudited)

## ASSETS

|                                                            | Wells Real                      |                               | Pro Forma Adjustments     |                                   |             |                  | Pro Forma Total |
|------------------------------------------------------------|---------------------------------|-------------------------------|---------------------------|-----------------------------------|-------------|------------------|-----------------|
|                                                            | Estate Investment               |                               | Q2 2005 Acquisitions      |                                   |             |                  |                 |
|                                                            | Trust II,<br>Inc.<br>Historical | 5995 Opus Parkway<br>Building | 15 Diehl Road<br>Building | 100 East Pratt Street<br>Building | Other       |                  |                 |
|                                                            | (a)                             | (b)                           | (b)                       | (b)                               | (c)         | (d)              |                 |
| Real estate assets, at cost:                               |                                 |                               |                           |                                   |             |                  |                 |
| Land                                                       | \$ 159,096                      | \$ 2,680(b)                   | \$ 3,400(b)               | \$ 10,375(b)                      | \$ 103(d)   | \$ 175,755       |                 |
|                                                            |                                 | 13(c)                         | 52(c)                     | 36(c)                             |             |                  |                 |
| Buildings and improvements, less accumulated depreciation  | 684,537                         | 11,034(b)                     | 16,969(b)                 | 130,566(b)                        | 452(d)      | 844,577          |                 |
|                                                            |                                 | 82(c)                         | 329(c)                    | 608(c)                            |             |                  |                 |
| Intangible lease assets, less accumulated amortization     | 177,946                         | 3,772(b)                      | 1,350(b)                  | 34,818(b)                         | 0           | 217,886          |                 |
| Construction in progress                                   | 503                             | 0                             | 0                         | 0                                 | 0           | 503              |                 |
| <b>Total real estate assets</b>                            | <b>1,022,082</b>                | <b>17,581</b>                 | <b>22,100</b>             | <b>176,403</b>                    | <b>555</b>  | <b>1,238,721</b> |                 |
| Cash and cash equivalents                                  | 26,290                          | (3,499)(b)                    | (16,150)(b)               | (184,463)(b)                      | 104,824(e)  | (100,316)        |                 |
|                                                            |                                 |                               |                           |                                   | (24,000)(f) |                  |                 |
|                                                            |                                 |                               |                           |                                   | (2,369)(g)  |                  |                 |
|                                                            |                                 |                               |                           |                                   | (199)(h)    |                  |                 |
|                                                            |                                 |                               |                           |                                   | (750)(i)    |                  |                 |
| Tenant receivables, net of allowance for doubtful accounts | 9,294                           | 0                             | 0                         | 0                                 | 0           | 9,294            |                 |
| Prepaid expenses and other assets                          | 4,796                           | (799)(b)                      | (750)(b)                  | (644)(c)                          | 199(h)      | 4,890            |                 |
|                                                            |                                 | (95)(c)                       | (381)(c)                  |                                   | 750(i)      |                  |                 |
|                                                            |                                 |                               |                           |                                   | (555)(d)    |                  |                 |
|                                                            |                                 |                               |                           |                                   | 2,369(g)    |                  |                 |
| Deferred financing costs, less accumulated amortization    | 747                             | 0                             | 0                         | 0                                 | 0           | 747              |                 |
| Deferred lease costs, less accumulated amortization        | 114,802                         | 3,046(b)                      | 3,181(b)                  | 8,704(b)                          | 0           | 129,733          |                 |
| Investments in bonds                                       | 78,000                          | 0                             | 0                         | 0                                 | 0           | 78,000           |                 |

|              |              |           |          |      |           |              |
|--------------|--------------|-----------|----------|------|-----------|--------------|
| Total assets | \$ 1,256,011 | \$ 16,234 | \$ 8,000 | \$ 0 | \$ 80,824 | \$ 1,361,069 |
|--------------|--------------|-----------|----------|------|-----------|--------------|

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**Table of Contents****LIABILITIES AND STOCKHOLDERS EQUITY**

|                                                                                                                                     | Pro Forma Adjustments     |                      |                 |                       |                  |                     | Pro Forma Total |
|-------------------------------------------------------------------------------------------------------------------------------------|---------------------------|----------------------|-----------------|-----------------------|------------------|---------------------|-----------------|
|                                                                                                                                     | Wells Real                |                      |                 |                       |                  |                     |                 |
|                                                                                                                                     | Estate Investment         | Q2 2005 Acquisitions |                 |                       |                  |                     |                 |
|                                                                                                                                     | Trust II, Inc. Historical | 5995 Opus Parkway    |                 | 100 East Pratt Street |                  |                     |                 |
| (a)                                                                                                                                 | Building                  | 215 Diehl Road       | Building        | Building              | Other            |                     |                 |
| <b>Liabilities:</b>                                                                                                                 |                           |                      |                 |                       |                  |                     |                 |
| Line of credit and note payable                                                                                                     | \$ 258,828                | \$ 16,000(b)         | \$ 8,000(b)     | \$ 0                  | \$ (24,000)(f)   | \$ 258,828          |                 |
| Obligations under capital leases                                                                                                    | 78,000                    | 0                    | 0               | 0                     | 0                | 78,000              |                 |
| Intangible lease liabilities, less accumulated amortization                                                                         | 31,049                    | 234(b)               | 0               | 0                     | 0                | 31,283              |                 |
| Accounts payable and accrued expenses                                                                                               | 9,584                     | 0                    | 0               | 0                     | 0                | 9,584               |                 |
| Due to affiliates                                                                                                                   | 2,130                     | 0                    | 0               | 0                     | 0                | 2,130               |                 |
| Dividends payable                                                                                                                   | 2,390                     | 0                    | 0               | 0                     | 0                | 2,390               |                 |
| Deferred income                                                                                                                     | 1,760                     | 0                    | 0               | 0                     | 0                | 1,760               |                 |
| <b>Total liabilities</b>                                                                                                            | <b>383,741</b>            | <b>16,234</b>        | <b>8,000</b>    | <b>0</b>              | <b>(24,000)</b>  | <b>383,975</b>      |                 |
| <b>Minority Interest</b>                                                                                                            | <b>1,220</b>              | <b>0</b>             | <b>0</b>        | <b>0</b>              | <b>0</b>         | <b>1,220</b>        |                 |
| <b>Redeemable Common Shares</b>                                                                                                     | <b>5,501</b>              | <b>0</b>             | <b>0</b>        | <b>0</b>              | <b>0</b>         | <b>5,501</b>        |                 |
| <b>Stockholders Equity:</b>                                                                                                         |                           |                      |                 |                       |                  |                     |                 |
| Common shares, \$.01 par value;<br>900,000,000 shares authorized,<br>102,470,183 shares issued and<br>outstanding at March 31, 2005 | 1,025                     | 0                    | 0               | 0                     | 118(e)           | 1,143               |                 |
| Additional paid in capital                                                                                                          | 905,680                   | 0                    | 0               | 0                     | 104,706(e)       | 1,010,386           |                 |
| Cumulative distributions in excess of<br>earnings                                                                                   | (35,655)                  | 0                    | 0               | 0                     | 0                | (35,655)            |                 |
| Redeemable common shares                                                                                                            | (5,501)                   | 0                    | 0               | 0                     | 0                | (5,501)             |                 |
| <b>Total stockholders equity</b>                                                                                                    | <b>865,549</b>            | <b>0</b>             | <b>0</b>        | <b>0</b>              | <b>104,824</b>   | <b>970,373</b>      |                 |
| <b>Total liabilities and stockholders equity</b>                                                                                    | <b>\$ 1,256,011</b>       | <b>\$ 16,234</b>     | <b>\$ 8,000</b> | <b>\$ 0</b>           | <b>\$ 80,824</b> | <b>\$ 1,361,069</b> |                 |

(a) Historical financial information is derived from the Registrant's quarterly report filed on Form 10-Q as of March 31, 2005.

(b) Reflects the purchase price of the assets and liabilities obtained by the Registrant in connection with the respective acquisition, net of any purchase price adjustments.

(c) Reflects deferred project costs applied to land and building at approximately 2.312% of the cash paid for purchase upon acquisition.

(d) Reflects deferred project costs applied to land and building at approximately 2.312% of the portion of capital raised, as described in note (e) below, which is assumed to be used to repay borrowings created in connection with the acquisitions of 5995 Opus Parkway and 215 Diehl Road.

(e) Reflects capital raised through issuance of additional shares subsequent to March 31, 2005 through April 19, 2005, the date of acquisition of the 215 Diehl Road Building, net of organizational and offering costs, commissions and dealer-manager fees.

(f) Reflects the repayment of acquisition-related borrowings using capital raised as described in note (e) above.

(g) Reflects deferred project costs capitalized as a result of additional capital raised as described in note (e) above.

(h) Reflects earnest money delivered in connection with the 5995 Opus Parkway Acquisition.

- (i) Reflects earnest money delivered in connection with the 215 Diehl Road Acquisition.

The accompanying notes are an integral part of this statement..

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## WELLS REAL ESTATE INVESTMENT TRUST II, INC.

## PRO FORMA STATEMENT OF OPERATIONS

## FOR THE THREE MONTHS ENDED MARCH 31, 2005

(in thousands, except for per share amounts)

(Unaudited)

|                                                                 | Wells Real        | Pro Forma Adjustments                         |                             |                                   |                               |                            | Pro Forma      |
|-----------------------------------------------------------------|-------------------|-----------------------------------------------|-----------------------------|-----------------------------------|-------------------------------|----------------------------|----------------|
|                                                                 | Estate Investment | Q1 2005 Acquisitions and Q2 2005 Acquisitions |                             |                                   |                               |                            |                |
|                                                                 |                   | Trust II,<br>Inc.<br>Historical<br>(a)        | 180 Park Avenue<br>Building | 405 Governor's Point<br>Buildings | 5005 Opus Parkway<br>Building | 215 Diehl Road<br>Building |                |
| <b>Revenues:</b>                                                |                   |                                               |                             |                                   |                               |                            |                |
| Rental income                                                   | \$ 25,101         | \$ 1,089(b)                                   | \$ 911(b)                   | \$ 384(b)                         | \$ (18)(b)                    | \$ 4,222(b)                | \$ 31,689      |
| Tenant reimbursements                                           | 5,144             | 70(c)                                         | 385(c)                      | 198(c)                            | 0                             | 1,295(c)                   | 7,092          |
| Interest income                                                 | 1,311             | 0                                             | 0                           | 0                                 | 0                             | 0                          | 1,311          |
|                                                                 | <u>31,556</u>     | <u>1,159</u>                                  | <u>1,296</u>                | <u>582</u>                        | <u>(18)</u>                   | <u>5,517</u>               | <u>40,092</u>  |
| <b>Expenses:</b>                                                |                   |                                               |                             |                                   |                               |                            |                |
| Property operating costs                                        | 8,382             | 494(d)                                        | 394(d)                      | 352(d)                            | 64(d)                         | 2,003(d)                   | 11,689         |
| Asset management fees                                           | 2,029             | 101(e)                                        | 78(e)                       | 38(e)                             | 47(e)                         | 346(e)                     | 2,639          |
| General and administrative                                      | 2,121             | 0                                             | 0                           | 0                                 | 0                             | 0                          | 2,121          |
| Depreciation                                                    | 4,059             | 238(f)                                        | 208(f)                      | 72(f)                             | 109(f)                        | 841(f)                     | 5,527          |
| Amortization                                                    | 8,360             | 629(g)                                        | 270(g)                      | 286(g)                            | 85(g)                         | 988(g)                     | 10,618         |
| Interest expense                                                | 5,765             | 0                                             | 0                           | 0                                 | 0                             | 0                          | 5,765          |
|                                                                 | <u>30,716</u>     | <u>1,462</u>                                  | <u>950</u>                  | <u>748</u>                        | <u>305</u>                    | <u>4,178</u>               | <u>38,359</u>  |
| <b>Income before minority interest</b>                          | 840               | (303)                                         | 346                         | (166)                             | (323)                         | 1,339                      | 1,733          |
| <b>Minority interest in income of consolidated subsidiaries</b> | \$ 30             | \$ 0                                          | \$ 0                        | \$ 0                              | \$ 0                          | \$ 0                       | \$ 30          |
| <b>Net income</b>                                               | \$ 810            | \$ (303)                                      | \$ 346                      | \$ (166)                          | \$ (323)                      | \$ 1,339                   | \$ 1,703       |
| <b>Net income per share, basic and diluted</b>                  | \$ 0.01           |                                               |                             |                                   |                               |                            | \$ 0.01        |
|                                                                 | <u>90,073</u>     |                                               |                             |                                   |                               |                            | <u>114,315</u> |



**Weighted-average shares outstanding,**  
basic and diluted

- (a) Historical financial information derived from quarterly report on Form 10-Q for the three months ended March 31, 2005.
- (b) Rental income is recognized on a straight-line basis.
- (c) Consists of operating cost reimbursements.
- (d) Consists of property operating expenses.
- (e) Asset management fees calculated as 0.75% of the cost of the acquisitions on an annual basis limited to 1% of the net asset value of such acquisitions after deducting debt used to finance acquisitions.
- (f) Depreciation expense on portion of purchase price allocated to Building is recognized using the straight-line method and a 40-year life.
- (g) Amortization of deferred leasing costs and lease intangibles is recognized using the straight-line method over the lives of the respective leases.

The accompanying notes are an integral part of this statement.

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## WELLS REAL ESTATE INVESTMENT TRUST II, INC.

## PRO FORMA STATEMENT OF OPERATIONS

## FOR THE YEAR ENDED DECEMBER 31, 2004

(in thousands, except for per share amounts)

(Unaudited)

| Wells<br>Real<br>Estate Investment<br>Trust II,<br>Inc.       | Pro Forma Adjustments                         |                                 |                               |                              |                            |                                   |              | Pro Forma<br>Total |
|---------------------------------------------------------------|-----------------------------------------------|---------------------------------|-------------------------------|------------------------------|----------------------------|-----------------------------------|--------------|--------------------|
|                                                               | Q1 2005 Acquisitions and Q2 2005 Acquisitions |                                 |                               |                              |                            |                                   |              |                    |
| Historical<br>(a)                                             | 2004<br>Acquisitions                          | 180 Park Avenue<br>105 Building | Governor's Point<br>Buildings | 595 Opus<br>Parkway Building | 215 Diehl Road<br>Building | 100 East Pratt Street<br>Building |              |                    |
| <b>Revenues:</b>                                              |                                               |                                 |                               |                              |                            |                                   |              |                    |
| Rental income                                                 | \$ 43,864                                     | \$ 40,962(b)                    | \$ 4,356(b)                   | \$ 3,646(b)                  | \$ 1,322(b)                | \$ (74)(b)                        | \$ 16,800(b) | \$ 110,876         |
| Tenant reimbursements                                         | 6,837                                         | 10,170(c)                       | 332(c)                        | 1,317(c)                     | 793(c)                     | 0(c)                              | 4,195(c)     | 23,644             |
| Interest income                                               | 2,921                                         | 0                               | 0                             | 0                            | 0                          | 0                                 | 0            | 2,921              |
|                                                               | 53,622                                        | 51,132                          | 4,688                         | 4,963                        | 2,115                      | (74)                              | 20,995       | 137,441            |
| <b>Expenses:</b>                                              |                                               |                                 |                               |                              |                            |                                   |              |                    |
| Property operating costs                                      | 13,684                                        | 20,384(d)                       | 1,793(d)                      | 1,241(d)                     | 1,410(d)                   | 258(d)                            | 8,184(d)     | 46,954             |
| Asset management fees                                         | 3,032                                         | 5,347(e)                        | 282(e)                        | 218(e)                       | 106(e)                     | 131(e)                            | 967(e)       | 10,083             |
| General and administrative                                    | 4,380                                         | 0                               | 0                             | 0                            | 0                          | 0                                 | 0            | 4,380              |
| Depreciation                                                  | 7,456                                         | 8,138(f)                        | 950(f)                        | 831(f)                       | 286(f)                     | 437(f)                            | 3,365(f)     | 21,463             |
| Amortization                                                  | 12,028                                        | 17,826(g)                       | 2,516(g)                      | 1,080(g)                     | 1,143(g)                   | 341(g)                            | 3,950(g)     | 38,884             |
| Interest expense                                              | 17,610                                        | 1,026(h)                        | 0                             | 0                            | 0                          | 0                                 | 0            | 27,177             |
|                                                               |                                               | 1,595(i)                        |                               |                              |                            |                                   |              |                    |
|                                                               |                                               | 368(j)                          |                               |                              |                            |                                   |              |                    |
|                                                               |                                               | 3,375(k)                        |                               |                              |                            |                                   |              |                    |
|                                                               |                                               | 1,732(l)                        |                               |                              |                            |                                   |              |                    |
|                                                               |                                               | 1,471(m)                        |                               |                              |                            |                                   |              |                    |
|                                                               | 58,190                                        | 61,262                          | 5,541                         | 3,370                        | 2,945                      | 1,167                             | 16,466       | 148,941            |
| <b>Loss before minority interest</b>                          | <b>(4,568)</b>                                | <b>(10,130)</b>                 | <b>(853)</b>                  | <b>1,593</b>                 | <b>(830)</b>               | <b>(1,241)</b>                    | <b>4,529</b> | <b>(11,500)</b>    |
| <b>Minority interest in loss of consolidated subsidiaries</b> | <b>\$ 6</b>                                   | <b>\$ 0</b>                     | <b>\$ 0</b>                   | <b>\$ 0</b>                  | <b>\$ 0</b>                | <b>\$ 0</b>                       | <b>\$ 0</b>  | <b>\$ 6</b>        |

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|                                                               |            |             |          |          |          |            |          |             |
|---------------------------------------------------------------|------------|-------------|----------|----------|----------|------------|----------|-------------|
| <b>Net income</b>                                             | \$ (4,562) | \$ (10,130) | \$ (853) | \$ 1,593 | \$ (830) | \$ (1,241) | \$ 4,529 | \$ (11,494) |
| <b>Net income per share, basic and diluted</b>                | \$ (0.15)  |             |          |          |          |            |          | \$ (0.10)   |
| <b>Weighted average shares outstanding, basic and diluted</b> | 31,372     |             |          |          |          |            |          | 114,315     |

- (a) Historical financial information derived from annual report on Form 10-K for the year ended December 31, 2004.
- (b) Rental income is recognized on a straight-line basis.
- (c) Consists of operating cost reimbursements.
- (d) Consists of property operating expenses.
- (e) Asset management fees calculated as 0.75% of the cost of the acquisitions on an annual basis limited to 1% of the net asset value of such acquisitions after deducting debt used to finance acquisitions.
- (f) Depreciation expense on portion of purchase price allocated to Building is recognized using the straight-line method and a 40-year life.
- (g) Amortization of deferred leasing costs and lease intangibles is recognized using the straight-line method over the lives of the respective leases.
- (h) Represents interest expense on an interest-only note entered into subsequent to the acquisition of and secured by the 9 Technology Drive Building, which bears interest at fixed rate of 4.31% and matures on February 1, 2008.
- (i) Represents interest expense on a mortgage loan assumed in connection with the One West Fourth Street Building acquisition that bears interest at 5.8% and matures on December 10, 2018.
- (j) Represents imputed interest expense on an interest-free note payable entered into in connection with the acquisition of the 1501 Opus Place Buildings Buildings.
- (k) Represents interest expense on a mortgage loan entered into subsequent to the acquisition of the Wildwood Buildings that bears interest at 5.0% and matures on December 1, 2014.
- (l) Represents interest expense on a mortgage loan assumed in connection with the 800 N. Frederick Building acquisition that bears interest at 4.62% and matures on November 11, 2011.
- (m) Represents interest expense on a mortgage loan entered into in connection with the acquisition of the Highland Landmark III Building that bears interest at 4.81% and matures on December 15, 2011.

The accompanying notes are an integral part of this statement.