

LUBYS INC  
Form DEFA14A  
December 13, 2007

**UNITED STATES**  
**SECURITIES & EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 14A**

**Proxy Statement pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**

Filed by the Registrant  Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Under Rule 14a -12

**Luby s, Inc.**

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(Name of Registrant as Specified in Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11

(1) Title of each class of securities to which transaction applies:

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(2) Aggregate number of securities to which transaction applies:

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(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

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(4) Date Filed:

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On December 13, 2007, Luby's, Inc. began mailing the following brochure to its shareholders:

**ANNUAL MEETING OF SHAREHOLDERS**

*Tuesday, January 15, 2008*

**VOTE FOR SHAREHOLDER VALUE**

Luby's shareholders have benefited immensely under the leadership of your Board and management team. Despite the challenging restaurant environment, Luby's has returned to profitability and sales growth, eliminated more than \$120 million of debt, and outperformed its competitors. Luby's today has the financial strength to execute on its strategic growth plan.

**VOTE FOR GROWTH**

Your Board and management team have a strategic growth plan for Luby's designed to create profitable growth and long-term shareholder value. Key elements of that plan include:

**Opening 45-50 Innovative New Cafeteria Restaurants Over The Next Five Years:** Luby's new next-generation cafeterias offer customers an upscale dining experience that provides healthy choices, quality, variety and affordability. The first of our new restaurants, which opened in August 2007 in Cypress, Texas, is already outperforming the system average.

**Investing In Our Existing Restaurants:** We continue to update our existing locations to further enhance our guests' dining experience and make Luby's restaurants a comfortable place to eat.

**Expanding the Luby's Brand To Healthcare Facilities:** This year we have grown our culinary contract business from one account to eight, including our well-received new dining facility at Baylor College of Medicine in Houston, Texas.

**VOTE FOR EXPERIENCE**

Each of your directors is a seasoned leader actively engaged in building shareholder value and positioning Luby's for profitable growth. Luby's directors are veterans in restaurant management, corporate leadership, real estate, finance, accounting, marketing, law and customer relations, all areas critical to Luby's continued success.

**VOTE FOR INDEPENDENCE**

Your Board includes a majority of independent directors as well as an independent chairman. It consists of a diverse group of open-minded and experienced individuals. Furthermore, the interests of Luby's Board are closely aligned with those of all Luby's shareholders. In fact, Chris Pappas, President and CEO, and Harris Pappas, COO, are Luby's two largest shareholders.

**SINCE 2001 YOUR BOARD HAS IMPROVED YOUR INVESTMENT**

**VOTE YOUR WHITE PROXY CARD TODAY**

Please take the time to vote your shares today. If you have previously voted:

the **WHITE** card from Luby's, no action is required.

the **GOLD** card from Ramius, please vote your **WHITE** card today!

Please remember that only your latest dated proxy card counts. If you have any questions, please contact Luby's investor relations department at (713) 329-6808 or investors@lubys.com. You can also call MacKenzie Partners, Inc. which is assisting Luby's in this matter, toll-free, at (800) 322-2885.

**VOTE BY MAIL**  
Return the **WHITE** proxy card

**VOTE BY INTERNET**  
[www.lubys.com](http://www.lubys.com)

**VOTE BY TELEPHONE**  
Instructions provided on Proxy card

**DON'T BE MISLED BY RAMIUS CAPITAL  
A DISSIDENT SHAREHOLDER WITH A SHORTSIGHTED AGENDA**

As you may know, a **New York City-based hedge fund**, Ramius Capital Group, L.L.C., and its affiliates have selected and nominated four of their own individuals for election to your Luby's Board.

Ramius a notorious dissident shareholder at other publicly traded companies is a short-term shareholder with little to no experience in the restaurant industry and whose interests are not aligned with those of all other Luby's shareholders.

We believe that the election of Ramius nominees to your Board would undermine Luby's ability to continue executing its strategic growth plan and would permit Ramius to advance its short-term agenda at the expense of ALL other Luby's shareholders:

**Disrupt Luby's Growth Strategy:** Ramius misguided financial leveraging scheme to sell and leaseback the Company's owned real estate would deplete Luby's assets and disrupt future profitable growth.

**Threaten Luby's Profitability:** Ramius plan would result in Luby's paying more each year to rent the properties on which it operates, eroding margins and negatively impacting cash flow.

Ramius is not interested in creating long-term value for all Luby's shareholders. We believe our strategic growth plan is the best way to create long-term value for all Luby's shareholders.

**WE URGE YOU TO DISCARD RAMIUS GOLD PROXY CARD TODAY!**

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**YOUR BOARD'S EXPERIENCED NOMINEES**

GASPER MIR, III  
ARTHUR R. EMERSON  
JUDITH B. CRAVEN, M.D.  
FRANK MARKANTONIS

**VOTE THE WHITE PROXY TODAY. PROTECT YOUR INVESTMENT.**

In connection with the solicitation of proxies, Luby's has filed with the Securities and Exchange Commission (the "SEC") a definitive proxy statement on November 29, 2007 (the "Proxy Statement"). The Proxy Statement contains important information about Luby's and the 2008 Annual Meeting of Shareholders. Luby's shareholders are urged to read the Proxy Statement carefully.

On November 29, 2007, Luby's began the process of mailing the Proxy Statement, together with a WHITE proxy card. Shareholders may obtain additional free copies of the Proxy Statement and other documents filed with the SEC by Luby's through the website maintained by the SEC at www.sec.gov. The Proxy Statement and other relevant documents also may be obtained free of charge from Luby's by contacting Investor Relations in writing at Luby's, Inc., 13111 Northwest Freeway, Suite 600, Houston, Texas 77040; or by phone at 713-329-6808; or by email at investors@lubys.com. The Proxy Statement is also available on Luby's website at www.lubys.com/06aboutusFilings.asp. The contents of the websites referenced above are not deemed to be incorporated by reference into the Proxy Statement. In addition, copies of the Proxy Statement may be requested by contacting the Company's proxy solicitor, MacKenzie Partners, Inc., by phone toll-free at 1-800-322-2885. Luby's and its directors and executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies in connection with the 2008 Annual Meeting of Shareholders. You can find information about Luby's directors and executive officers in the Proxy Statement.

**Forward-Looking Statements**

This document contains statements that are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements contained in this document, other than statements of historical fact, are forward-looking statements for purposes of these provisions, including any statements regarding plans for expansion of the Company's business, scheduled openings of new units and the implementation of the Company's strategic growth plan. Forward-looking statements by their nature involve substantial risks and uncertainties that could significantly affect expected results, and actual future results could differ materially from those described in such statements. Some of the factors that could cause actual future results to differ materially are described under the caption "Risk Factors" in the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q, which may be obtained free of charge at the SEC's website at www.sec.gov or from Luby's at www.lubys.com.



