Southern National Bancorp of Virginia Inc Form 10-Q November 14, 2008 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2008

Commission File No. 001-33037

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction

20-1417448 (I.R.S. Employer

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of incorporation or organization)

Identification No.)

1770 Timberwood Boulevard

Suite 100

Charlottesville, Virginia 22911

(Address of principal executive offices) (zip code)

(434) 973-5242

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, a accelerated filer and smaller reporting company in Rule 12b 2 of the Exchange Act:

Large accelerated filer "

Accelerated filer "

Smaller reporting company "

Non-accelerated filer $\,x\,$ (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of October 31, 2008, there were 6,798,547 shares of common stock outstanding.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

FORM 10-Q

September 30, 2008

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ITEM I FINANCIAL INFORMATION

PART I FINANCIAL STATEMENTS

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

CONSOLIDATED BALANCE SHEETS

(dollars in thousands) (Unaudited)

	September 30, 2008		Dec	cember 31, 2007
<u>ASSETS</u>				
Cash and cash equivalents:				
Cash and due from financial institutions	\$	3,290	\$	1,299
Interest-bearing deposits in other financial institutions		25,212		9
Total cash and cash equivalents		28,502		1,308
•		·		,
Securities available for sale, at fair value		15,757		40,734
Securities held to maturity, at amortized cost				
(fair value of \$51,289 and \$34,597, respectively)		61,365		34,267
Loans, net of unearned income		298,207		261,407
Less allowance for loan losses		(4,121)		(3,476)
		, ,		() ,
Net loans		294,086		257,931
The round		271,000		231,731
Stock in Federal Reserve Bank and Federal Home Loan Bank		4,070		3,908
Bank premises and equipment, net		3,725		3,496
Goodwill		8,713		8,713
Core deposit intangibles, net		3,322		3,867
Bank-owned life insurance		13,285		12,847
Other real estate owned		3,433		3,648
Deferred tax assets, net		4,592		3,292
Other assets		3,128		3,272
Total assets	\$	443,978	\$	377,283
LIABILITIES AND STOCKHOLDERS EQUITY				
Noninterest-bearing demand deposits	\$	21,542	\$	18,097
Interest-bearing deposits:	Ψ	21,372	Ψ	10,097
NOW accounts		5,914		7,259
Money market accounts		51,296		57,466
Savings accounts		1,992		2,400
Time deposits		241,531		180,247
Time deposits		211,331		100,277
Total interest-bearing deposits		300,733		247,372
Total deposits		322,275		265,469

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Securities sold under agreements to repurchase	21,063	15,501
Federal Home Loan Bank (FHLB) advances	30,000	25,000
Other liabilities	2,969	2,038
Total liabilities	376,307	308,008
Commitments and contingencies		
Stockholders equity:		
Common stock, \$.01 par value. Authorized 45,000,000 shares; issued and outstanding, 6,798,547 shares		
at September 30, 2008 and December 31, 2007	68	68
Additional paid in capital	69,508	69,436
Retained earnings	683	489
Accumulated other comprehensive loss	(2,588)	(718)
Total stockholders equity	67,671	69,275
• •		
Total liabilities and stockholders equity	\$ 443,978	\$ 377,283

See accompanying notes to consolidated financial statements.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (LOSS)

(dollars in thousands, except per share amounts) (Unaudited)

	Septemb	For the Three Months Ended For September 30, 2008 2007		er 30,
Interest and dividend income:	2008	2007	2008	2007
Interest and fees on loans	\$ 4,906	\$ 4,565	\$ 14,881	\$ 12,923
Interest and dividends on taxable securities	992	904	3,099	2,503
Interest and dividends on other earning assets	122	80	275	2,303
interest and dividends on other earning assets	122	80	213	223
Total interest and dividend income	6,020	5,549	18,255	15,651
Interest expense:				
Interest on deposits	2,631	2,689	7,982	7,452
Interest on borrowings	358	190	1,132	416
Total interest expense	2,989	2,879	9,114	7,868
Net interest income	3,031	2,670	9,141	7,783
Provision for loan losses	500	270	1,207	845
Net interest income after provision for loan losses	2,531	2,400	7,934	6,938
Noninterest income:				
Account maintenance and deposit service fees	133	88	367	238
Income from bank-owned life insurance	148	121	438	202
Gain on sale of loans	107		107	
Net gain (loss) on other real estate owned	39	21	(136)	21
Net loss on securities	(1,234)		(1,358)	
Other	50	(6)	133	55
Total noninterest income (loss)	(757)	224	(449)	516
Noninterest expenses:				
Salaries and benefits	1,045	872	2,963	2,463
Occupancy expenses	388	276	1,109	809
Furniture and equipment expenses	119	112	366	326
Amortization of core deposit intangible	182	182	545	545
Virginia franchise tax expense	137	137	411	412
Data processing expense	64	54	196	168
Telephone and communication expense	65	61	188	163
Other operating expenses	300	294	955	863
Total noninterest expenses	2,300	1,988	6,733	5,749
Income (loss) before income taxes	(526)	636	752	1,705
Income tax expense	231	169	558	116

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Net income (loss)	\$ (757)	\$ 467	\$ 194	\$ 1,589
Comprehensive income (loss)	\$ (828)	\$ 72	\$ (1,676)	\$ 1,275
Earnings (loss) per share, basic and diluted	\$ (0.11)	\$ 0.07	\$ 0.03	\$ 0.23

See accompanying notes to consolidated financial statements.

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

(dollars in thousands, except per share amounts) (Unaudited)

			A	dditional				cumulated Other			
	Cor	nmon		Paid in	Re	tained	Com	prehensive	Com	prehensive	
	St	ock	(Capital	Ea	rnings		Loss		Loss	Total
Balance January 1, 2008	\$	68	\$	69,436	\$	489	\$	(718)			\$ 69,275
Comprehensive income:											
Net income						194			\$	194	194
Stock-based compensation expense				21							21
Issuance of warrants				51							51
Change in unrealized gain (loss) on available for sale securities (net of tax, \$963)								(1,870)		(1,870)	(1,870)
Total comprehensive loss									\$	(1,676)	
Balance September 30, 2008	\$	68	\$	69,508	\$	683	\$	(2,588)			\$ 67,671

 $See\ accompanying\ notes\ to\ consolidated\ financial\ statements.$

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007

(dollars in thousands) (Unaudited)

	2008	2007
Operating activities:		
Net income	\$ 194	\$ 1,589
Adjustments to reconcile net income to net cash and cash equivalents provided in operating activities:	200	
Depreciation	399	335
Amortization, net	424	407
Provision for loan losses	1,207	845
Income on bank-owned life insurance	(438)	. ,
Stock option expense	21	4
Gain on sale of loans	(107))
Net loss on securities	1,358	
Net (gain) loss on other real estate owned	136	(21)
Net increase in other assets	(321)	(895)
Net increase in other liabilities	481	772
Net cash and cash equivalents provided by operating activities	3,354	2,834
Investing activities:		
Purchases of securities available for sale	(9,945)	(11,008)
Proceeds from sale of securities available for sale	5,617	
Proceeds from paydowns, maturities and calls of securities available for sale	6,108	3,871
Purchases of securities held to maturity	(15,410)	(6,940)
Proceeds from paydowns, maturities and calls of securities held to maturity	7,555	8,739
Net increase in loans	(39,467)	(43,779)
Proceeds from sale of SBA loans	1,895	
Purchase of bank-owned life insurance		(12,500)
Purchase of stock in Federal Reserve Bank and Federal Home Loan Bank	(162)	
Proceeds from sale of other real estate owned	408	320
Purchases of bank premises and equipment	(127)	
Net cash and cash equivalents used in investing activities	(43,528)	(62,942)
Financing activities:		
Net increase in deposits	56,806	24,307
Proceeds from Federal Home Loan Bank advances	5,000	20,000
Net increase in securities sold under agreement to repurchase	5,562	9,323
Net cash and cash equivalents provided by financing activities	67,368	53,630
Increase (decrease) in cash and cash equivalents	27,194	(6,478)
Cash and cash equivalents at beginning of period	1,308	8,126
Cash and cash equivalents at end of period	\$ 28,502	\$ 1,648

Supplemental Disclosure of Cash Flow Information

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Cash payments for:			
Interest	\$	8,705	\$ 7,228
Income taxes		990	1,009
Supplemental schedule of noncash investing and financing activities			
Transfer from securities available for sale to securities held to maturity	\$ 1	9,125	\$
Transfer from loans to other real estate owned	\$	317	\$ 4,251
Transfer from deferred tax valuation allowance to goodwill	\$		\$ 1,945
Acquisition of fixed assets related to Leesburg Branch	\$	501	\$
See accompanying notes to consolidated financial statements.			

SOUTHERN NATIONAL BANCORP OF VIRGINIA, INC.

Notes to Consolidated Financial Statements (Unaudited)

September 30, 2008

1. ACCOUNTING POLICIES

Southern National Bancorp of Virginia, Inc. (SNBV) is a corporation formed on July 28, 2004 under the laws of the Commonwealth of Virginia and is the holding company for Sonabank, N. A. (Sonabank) a national bank chartered on April 14, 2005, under the laws of the United States of America. The principal activities of Sonabank are to attract deposits and originate loans as permitted for federally chartered national banks under the laws of the United States of America. Sonabank conducts full-service banking operations in Charlottesville, Clifton Forge, Leesburg, Warrenton and Fairfax County in Virginia.

The consolidated financial statements include the accounts of Southern National Bancorp of Virginia, Inc. and its subsidiary. Significant inter-company accounts and transactions have been eliminated in consolidation.

The unaudited consolidated financial statements have been prepared in accordance with U. S. generally accepted accounting principles (U. S. GAAP) for interim financial information and instructions for Form 10-Q and follow general practice within the banking industry. Accordingly, the unaudited consolidated financial statements do not include all of the information and footnotes required by U. S. GAAP for complete financial statements. However, in the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of the interim periods presented have been made. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in SNBV s Form 10-K for the year ended December 31, 2007.

Use of Estimates

To prepare financial statements in conformity with U. S. generally accepted accounting principles management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ. The allowance for loan losses, valuation of deferred tax assets, valuation of goodwill and other intangible assets, loan servicing rights, and fair values of financial instruments are particularly subject to change.

Reclassifications

Some items in the prior financial statements were reclassified to conform to the current presentation.

Recent Accounting Pronouncements

In September 2006, the FASB issued Statement No. 157, *Fair Value Measurements (FAS 157)*. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued Staff Position (FSP) 157-2, *Effective Date of FASB Statement No. 157*. This FSP delays the effective date of

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FAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. See Footnote 9 for the impact of the adoption and required disclosure about fair value measurements.

In October 2008, the FASB issued FSP No. 157-3, *Determining the Fair Value of a Financial Asset When the Market for that Asset Is Not Active*. The FSP clarifies the application of FAS 157 in a market that is not active and provides an example to illustrate key consideration in determining the fair value of a financial asset when the market for that financial asset is not active.

In February 2007, the FASB issued Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities (FAS 159)*. The standard provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. We did not elect the fair value option for any financial assets or financial liabilities as of January 1, 2008, the effective date of the standard or subsequently.

In September 2006, the EITF finalized Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. This issue requires that a liability be recorded during the service period when a split-dollar life insurance agreement continues after participants employment or retirement. The required accrued liability will be based on either the post-employment benefit cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. This issue is effective for fiscal years beginning after December 15, 2007. Our adoption of this standard did not have a material impact on our consolidated financial statements.

In March 2008, the FASB issued Statement No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133(FAS 161). FAS 161 expands the disclosure requirements of FASB Statement No. 133 and requires the reporting entity to provide enhanced disclosures about the objectives and strategies for using derivative instruments, quantitative disclosures about fair values and amounts of gains and losses on derivative contracts, and credit-risk related contingent features in derivative agreements. FAS 161 is effective for fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. We plan to include the required disclosures in our first interim reporting period ending March 31, 2009, if applicable.

2. STOCK- BASED COMPENSATION

In 2004, the Board of Directors adopted a stock options plan that authorized the reservation of up to 302,500 shares of common stock and provided for the granting of stock options to certain directors, officers and employees. The options granted to officers and employees are incentive stock options and the options granted to non-employee directors are non-qualified stock options. The purpose of the plan is to afford key employees an incentive to remain in the employ of SNBV and to assist in the attracting and retaining of non-employee directors by affording them an opportunity to share in SNBV s future success. Under the plans, the options price cannot be less than the fair market value of the stock on the grant date. The maximum term of the options is ten years and options granted may be subject to a graded vesting schedule.

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SNBV granted 44,500 options during the first quarter of 2008, and no options were granted in the second and third quarters. The fair value of each option granted is estimated on the date of grant using the Black-Scholes options-pricing model. The following weighted-average assumptions were used to value options granted in the nine months ended September 30, 2008:

		2008
Dividend yield		0.00%
Expected life	1	0 years
Expected volatility		19.17%
Risk-free interest rate		3.51%
Weighted average fair value per option granted	\$	3.51

We have paid no dividends.

Due to SNBV s short existence, the volatility was estimated using historical volatility of comparable publicly traded financial institutions in the Virginia market for periods approximating the expected option life.

The risk-free interest rate was developed using the U. S. Treasury yield curve for periods equal to the expected life of the options on the grant date. An increase in the risk-free interest rate will increase stock compensation expense on future option grants.

SFAS 123R requires the recognition of stock-based compensation expense for the number of awards that are ultimately expected to vest. For the three and nine month periods ended September 30, 2008, stock-based compensation expense recorded was \$8 thousand and \$21 thousand, respectively, compared to \$2 thousand and \$4 thousand for the same periods last year. As of September 30, 2008, unrecognized compensation expense associated with the stock options was \$136 thousand which is expected to be recognized over a weighted average period of 4.2 years.

A summary of the activity in the stock option plan during the nine months ended September 30, 2008 follows:

	Shares	Weighted Average Exercise Price		Average Exercise Price		Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Options outstanding, beginning of period	173,525	\$ 9	.27				
Granted	44,500	9	.20				
Forfeited	(5,100)	10	.39				
Exercised							
Options outstanding, end of period	212,925	\$ 9	.23	7.2	\$		
Vested or expected to vest	212,925	\$ 9	.23	7.2	\$		
· · · · · · · · · · · · · · · · · · ·	,	T 1		–	T		
Exercisable at end of period	168,905	\$ 9	.12	6.7	\$		

3. **SECURITIES**

The fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows (in thousands):

	Fair Value	Gross U Gains	Unrealized Losses
September 30, 2008			
Mortgage-backed securities	\$ 15,666	\$ 84	\$
Total debt securities	15,666	84	
FHLMC preferred stock	91		
Total	\$ 15,757	\$ 84	\$
	Fair Value	Gross U Gains	Unrealized Losses
December 31, 2007			
December 31, 2007 Mortgage-backed securities			
·	Value	Gains	Losses
Mortgage-backed securities	Value \$ 13,345	Gains	Losses \$
Mortgage-backed securities Collateralized mortgage obligations	Value \$ 13,345 3,814	Gains	Losses \$ (20)
Mortgage-backed securities Collateralized mortgage obligations Corporate Bonds	\$ 13,345 3,814 22,015	Gains \$ 292	\$ (20) (1,360)

The carrying amount, unrecognized gains and losses, and fair value of securities held to maturity were as follows (in thousands):

		Gross					
	Carrying	Unre	cognized	Fair			
	Amount	Gains	Losses	Value			
September 30, 2008							
Mortgage-backed securities	\$ 36,295	\$ 267	\$ (185)	\$ 36,377			
Corporate Bonds	19,117		(9,647)	9,470			
Collateralized mortgage obligations	5,953	19	(530)	5,442			
	\$ 61,365	\$ 286	\$ (10,362)	\$ 51,289			

		Gross						
	Carrying	Unre	Fair					
	Amount	Gains	Losses	Value				
December 31, 2007								
Mortgage-backed securities	\$ 25,329	\$ 353	\$ (19	\$ 25,663				
Collateralized mortgage obligations	8,938	15	(19	8,934				
	\$ 34.267	\$ 368	\$ (38	\$ 34.597				

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During the quarter ended September 30, 2008, we sold \$5.6 million of available for sale mortgage-backed securities resulting in a gain of \$111 thousand.

Effective July 1, 2008, SNBV transferred \$23.9 million par value of bank pooled trust preferred securities from its securities available for sale portfolio to its securities held to maturity portfolio. The transferred securities had a fair value of \$19.1 million at June 30, 2008, and a weighted average maturity of 29 years. As a result of the transfer, it is expected that \$4.0 million of unrealized pre-tax losses associated with the transferred securities that were previously recognized in Accumulated Other Comprehensive Income (Loss) will be recovered in tangible capital over the remaining life of the securities. Unrealized pre-tax losses in the amount of \$34 thousand were recovered during the third quarter of 2008. It is also expected that there will be no other future impact on Accumulated Other Comprehensive Income, earnings or capital related to these securities unless the transferred securities are determined to be other than temporarily or permanently impaired.

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SNBV monitors the portfolio which is subject to liquidity needs, market rate changes and credit risk changes to see if adjustments are needed. There are 22 securities with stated maturities totaling approximately \$38.7 million in the portfolio that are considered temporarily impaired at September 30, 2008. Management has concluded that the fair value is expected to recover as the securities approach their maturity date and/or market conditions improve, and management has the positive intent and ability to hold to recovery. All the securities continue to perform according to the contractual terms. The following tables present information regarding securities in a continuous unrealized loss position as of September 30, 2008 and December 31, 2007 (in thousands) by duration of time in a loss position:

	Less thar Fair value	12 months Unrealized Losses		Unrealized				Unrealized		Unrealized		Unrealized		Unrealized		Unrealized		12 Months or More Unrealized Fair value Losses		Unrealized				Fotal Unrealized Losses	
September 30, 2008																									
Mortgage-backed securities	\$ 27,256	\$	(185)	\$	\$		\$ 27,256	\$	(185)																
Collateralized mortgage obligations	2,000		(530)				2,000		(530)																
Corporate bonds	5,444		(5,161)	4,026		(4,486)	9,470		(9,647)																
	\$ 34,700	\$	(5,876)	\$4,026	\$	(4,486)	\$ 38,726	\$	(10,362)																

	Less than 12 months Unrealized		12 Months or More Fair Unrealized			T Fair	realized		
	Fair value]	Losses	value	I	Losses	value	Ţ	Losses
December 31, 2007									
Mortgage-backed securities	\$ 2,597	\$	(9)	\$ 2,805	\$	(10)	\$ 5,402	\$	(19)
Collateralized mortgage obligations				6,713		(39)	6,713		(39)
Corporate bonds	22,015		(1,360)				22,015		(1,360)
-									
	\$ 24,612	\$	(1,369)	\$ 9,518	\$	(49)	\$ 34,130	\$	(1,418)

As of September 30, 2008 Sonabank s investment portfolio included \$19.1 million (par value of \$23.8 million) of trust preferred securities in ten issues. We evaluated these securities for evidence of other than temporary impairment under EITF 99-20. All of the issues owned by Sonabank have one or more investment grade rating. One of the issues, ALESCO VII A1B, is AAA rated, and the underlying collateral is 67% bank collateral. In the other nine issues the underlying collateral is at least 80% bank collateral. The underlying collateral includes no REIT collateral. The following table sets forth the ratings of the issues we own:

Number of Issues	Moody s Rating	Fitch Rating
1	Aaa	AAA
1	Baa2	A
1	NR	A-
1	A2	AA-
2	A1	A-
1	Baa3	A-
1	Baa1	A-
1	Ba1	A-
1	Ba2	A-

All of the issues owned by Sonabank continue to pay principal and interest in accordance with the contractual terms of the securities. Management has reviewed each of the issues at the participant level using the CAMEL ratings provided in the *Bank and S&L Savings Bank Financial Quarterly* published by IDC Financial Publishing, Inc. Management has also reviewed the interest coverage of each of the tranches we own as well as expected cash flows. While further deterioration in the entire banking sector is possible, at this time the issues we own are performing and have cushions above known and projected defaults or deferrals.

Unrealized losses on corporate bonds have not been recognized into income because the bonds are of investment-grade quality with at least one rating agency, the bonds continue to perform according to the contractual terms, all interest payments are current, expected cash flows for our

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tranches have not been adversely impacted, and management has the intent and ability to hold for the foreseeable

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future. The fair value is expected to recover as the bonds approach maturity. Due to current market conditions, all of these assets are extremely illiquid, and as such, the fair value is difficult to estimate due to the volatility in the financial sector resulting from the following market factors:

- 1. Pooled trust preferred issuance in the years from 2000 through 2007 is estimated to have been \$45 billion, peaking at over \$10 billion in 2006. In 2008, there was no issuance activity.
- 2. FTN Financial s data show that secondary market trading activity was robust through the first quarter of 2008 (with \$242.9 million traded) but fell precipitously in the second quarter (to \$71.2 million) and fell further in the third quarter (\$25.8 million). This is indicative of very little liquidity in the market.

We own 80,000 shares of the Freddie Mac perpetual preferred stock Series V. In December 2007 we recorded an other than temporary impairment (OTTI) charge of \$440 thousand, an additional \$124 thousand OTTI in the second quarter of 2008 and finally, in this quarter, an OTTI of \$1.3 million as FHLMC was taken into conservatorship and the securities were downgraded. In accordance with SFAS 115, when a decline in fair value below cost is deemed other than temporary, the unrealized loss must be recognized as a charge to earnings. As current market conditions make it difficult to precisely forecast a time period for the security to fully recover, an impairment charge was recorded.

4. <u>ALLOWANCE FOR LOAN LOSSES</u>

The following summarizes activity in the allowance for loan losses for the nine months ended September 30, 2008 and 2007 (in thousands):

	2008	2007
Balance, beginning of period	\$ 3,476	\$ 2,726
Provision charged to operations	1,207	845
Recoveries credited to allowance	8	
Total	4,691	3,571
Loans charged off	(570)	(405)
Balance, end of period	\$4,121	\$ 3,166

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5. FEDERAL HOME LOAN BANK (FHLB) ADVANCES

	September 30, 2008 (dollars i	Decem in thousan	ber 31, 2007 ds)
FHLB fixed rate advance maturing January 2010 with a rate of 2.82%	\$ 5,000	\$	
FHLB convertible advances maturing from August 2012 through October 2012 with a weighted average interest rate of 4.05 $\%$ (1)	25,000		25,000
Total FHLB advances	\$ 30,000	\$	25,000

(1) These advances have a five year maturity and are convertible to adjustable rate advances at the option of the FHLB of Atlanta after the first year and quarterly thereafter. If converted, the adjustable rate advances will be priced at a spread to 3-month LIBOR.

6. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

SNBV is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve elements of credit and funding risk in excess of the amount recognized in the consolidated balance sheet. Letters of credit are written conditional commitments issued by SNBV to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. We had letters of credit outstanding totaling \$1.6 million and \$1.2 million as of September 30, 2008 and December 31, 2007, respectively.

Our exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and letters of credit is based on the contractual amount of these instruments. We use the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Unless noted otherwise, we do not require collateral or other security to support financial instruments with credit risk.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments are made predominately for adjustable rate loans, and generally have fixed expiration dates of up to three months or other termination clauses and usually require payment of a fee. Since many of the commitments may expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer s creditworthiness on a case-by-case basis.

At September 30, 2008 and December 31, 2007, we had unfunded lines of credit and undisbursed construction loan funds totaling \$41.8 million and \$54.5 million, respectively. Our approved loan commitments were zero and \$10.8 million at September 30, 2008 and December 31, 2007, respectively.

7. EARNINGS PER SHARE

The following is a reconciliation of the denominators of the basic and diluted earnings per share (EPS) computations (dollars in thousands, except per share data):

	Income (Loss) (Numerator)		Weighted Average Shares (Denominator)		r Share mount
For the three months ended September 30, 2008					
Basic EPS	\$	(757)	6,799	\$	(0.11)
Effect of dilutive stock options and warrants					
Diluted EPS	\$	(757)	6,799	\$	(0.11)
For the three months ended September 30, 2007					
Basic EPS	\$	467	6,799	\$	0.07
Effect of dilutive stock options and warrants			74		
Diluted EPS	\$	467	6,873	\$	0.07
For the nine months ended September 30, 2008					
Basic EPS	\$	194	6,799	\$	0.03
Effect of dilutive stock options and warrants					
Diluted EPS	\$	194	6,799	\$	0.03
For the nine months ended September 30, 2007					
Basic EPS	\$	1,589	6,799	\$	0.23
Effect of dilutive stock options and warrants			86		
•					
Diluted EPS	\$	1,589	6,885	\$	0.23

There were 356,425 anti-dilutive options and warrants for the three and nine months ended September 30, 2008, and there were 5,500 anti-dilutive options and warrants for the three and nine months ended September 30, 2007.

8. FAIR VALUE

FAS 157 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability

Assets measured at fair value on a recurring basis are summarized below:

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		Fai	r Value Measuren	nents Using
		Quoted Prices in	l	
		active Markets for Identical Assets	Other Observable	Significant Unobservable
	Total at	(Level	Inputs	Inputs
(dollars in thousands)	September 30, 2008	1)	(Level 2)	(Level 3)
Assets:				
Available for sale securities	\$ 15.757	\$	\$ 15.757	\$

The following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

Securities

Where quoted prices are available in an active market, securities are classified within level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds, mortgage products and exchange traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow. Level 2 securities would include U. S. agency securities, mortgage-backed securities, obligations of states and political subdivisions and certain corporate, asset-backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within level 3 of the valuation hierarchy. Currently, all of SNBV s securities are considered to be level 2 securities.

Assets and Liabilities Measured on a Non-recurring Basis:

Impaired Loans

SFAS 157 applies to loans measured for impairment using the practical expedients permitted by SFAS 114 at the fair value of the loan s collateral (if the loan is collateral dependent). Fair value of the loan s collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation which is then adjusted for the cost related to liquidation of the collateral. Fair value is classified as Level 3 in the fair value hierarchy. After charge-offs in the amount of \$265 thousand and allocated allowance for loan losses totaling \$435 thousand, loans identified as impaired in accordance with SFAS 114 totaled \$595 thousand as of September 30, 2008.

Other Real Estate Owned

Certain assets such as other real estate owned are measured at fair value less cost to sell. Management believes that the fair value component in its valuation follows the provisions of SFAS 157. Other real estate owned was recorded at \$3.4 million at September 30, 2008.

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9. WARRANTS

As part of the purchase price of the fixed assets related to the Leesburg branch, SNBV issued 61,000 warrants for the purchase of its common stock at an exercise price of \$12.73 per share during the first quarter of 2008. The warrants expire in three years. The fair value of each warrant issued was estimated using the Black-Scholes options-pricing model. The following weighted-average assumptions were used to value the warrants:

Dividend yield	0.00%
Expected life	3 years
Expected volatility	19.17%
Risk-free interest rate	2.11%
Weighted average fair value per warrant	\$ 0.84

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ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis is presented to aid the reader in understanding and evaluating the financial condition and results of operations of SNBV. This discussion and analysis should be read with the consolidated financial statements, the footnotes thereto, and the other financial data included in this report and in our annual report dated December 31, 2007 on Form 10-K. Results of operations for the three and nine month periods ended September 30, 2008 are not necessarily indicative of results that may be attained for any other period.

FORWARD-LOOKING STATEMENTS

Certain statements in this report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that include projections, predictions, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often characterized by the use of qualified words (and their derivatives) such as expect, believe, estimate, plan, project, or other statements concerning opinions or judgment of the Company and its management about f events. Although we believe that its expectations with respect to certain forward-looking statements are based upon reasonable assumptions within the bounds of its existing knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of SNBV will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Actual future results and trends may differ materially from historical results or those anticipated depending on a variety of factors, including, but not limited to, the effects of and changes in: general economic conditions, the interest rate environment, legislative and regulatory requirements, competitive pressures, new products and delivery systems, inflation, changes in the stock and bond markets, technology, and consumer spending and savings habits. We do not update any forward-looking statements that may be made from time to time by or on behalf of SNBV.

OVERVIEW

Southern National Bancorp of Virginia, Inc. (SNBV), a Virginia corporation, is the holding company for Sonabank, a nationally chartered commercial bank. We opened Sonabank s first branch in Charlottesville, Virginia on April 14, 2005. We also have full service branches in Fairfax County (McLean, Reston and Fairfax), Warrenton, Clifton Forge and Leesburg, all in Virginia. We also have loan production offices in Charlottesville, Warrenton, Fredericksburg and Richmond. Our administrative offices are in Warrenton, Virginia, and we also have executive offices in Georgetown, Washington D.C. where senior management is located.

On December 19th, 2007, SNBV announced that it had entered into an agreement with Founders Corporation of Leesburg, Virginia to purchase certain assets and to assume its lease at 1 East Market Street in Leesburg in the 100 year old Loudoun National Bank building. Sonabank received approval from the Office of the Comptroller of the Currency (OCC) to open a branch at that location. The branch was opened February 11, 2008. The OCC has also approved the opening of a drive-through/ATM facility that was opened on April 7, 2008.

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RESULTS OF OPERATIONS

Net Income

For the three months ended September 30, 2008, we recorded a net loss of \$757 thousand after the recognition of an other than temporary impairment charge in the amount of \$1.3 million on Freddie Mac perpetual preferred stock, on which we had taken impairment charges in December 2007 and June 2008. Tax law allowing the Freddie Mac perpetual preferred stock impairment losses to be recorded as ordinary losses was enacted on October 3, 2008. But, according to FASB Statement No. 109, the tax benefit from an enacted tax law change should be recorded in the period in which the tax law change occurred. As a consequence, a tax benefit of \$457 thousand will be recorded in the fourth quarter of 2008 related to the impairment.

Earnings before the impairment charge of \$1.3 million were \$588 thousand for the quarter. Earnings for the first nine months of 2008 before the impairment charge and before taxes were \$2.2 million. Earnings before taxes for the nine months ended September 30, 2007 were \$1.7 million.

Net Interest Income

Our operating results depend primarily on our net interest income, which is the difference between interest and dividend income on interest-earning assets such as loans and investments, and interest expense on interest-bearing liabilities such as deposits and borrowings.

Net interest income for the three months ended September 30, 2008 was \$3.0 million compared to \$2.7 million for the same period last year. Average interest-earning assets for the three months ended September 30, 2008 increased \$96.2 million over the same period in 2007. Approximately \$70.2 million of this growth was an increase in average loans outstanding. Average investment securities increased by \$12.6 million in the quarter ended September 30, 2008, compared to the same period last year. The average yield on interest-earning assets decreased from 7.51% in 2007 to 6.15% in 2008 primarily because of the prime rate decreases of 225 basis points during the first half of 2008 which accompanied the Federal Reserve Board s reductions in its federal funds target rate. Average interest-bearing liabilities for the three months ended September 30, 2008 increased \$97.3 million compared to the same period in 2007. Average interest-bearing deposits increased by \$66.0 million, while average borrowings increased by \$31.4 million compared to the third quarter of 2007. The average cost of interest-bearing liabilities decreased from 4.80% in 2007 to 3.54% in 2008. The interest rate spread for the three months ended September 30, 2008 decreased from 2.71% to 2.61% compared to the same period last year. The net interest margin for the three months ended September 30, 2008 decreased to 3.10% from 3.61% compared to the same period last year. The decline in the interest margin was a result of several factors. In addition to the prime rate decreases previously discussed, we have much more cash in our investment account at the Federal Home Loan Bank of Atlanta than we ve ever had. We pre-funded our total brokered certificate of deposit (CD) maturities through November 2008. As a result, our cash and cash equivalents at September 30, 2008 were \$28.5 million compared to \$1.3 million at the end of last year. The negative carry on our overnight investment account cost us 5 basis points. Also, the failure of our Freddie Mac preferred stock to pay dividends during the quarter cost us 2 basis points.

Net interest income for the nine months ended September 30, 2008 was \$9.1 million compared to \$7.8 million for the same period last year. Average interest-earning assets for the nine months ended September 30, 2008 increased \$91.1 million over the same period in 2007. Approximately \$68.0 million of this growth was an increase in average loans outstanding. Average investment securities increased by \$17.5 million in the first nine months of 2008, compared to the same period last year. The average yield on

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interest-earning assets decreased from 7.49% in 2007 to 6.58% in 2008. Average interest-bearing liabilities for the nine months ended September 30, 2008 increased \$96.8 million compared to the same period in 2007. Average interest-bearing deposits increased by \$62.5 million, while average borrowings increased by \$34.3 million compared to the first nine months of 2007. The average cost of interest-bearing liabilities decreased from 4.80% in 2007 to 3.85% in 2008. The interest rate spread for the nine months ended September 30, 2008 increased from 2.69% to 2.73% compared to the same period last year. The net interest margin for the nine months ended September 30, 2008 decreased to 3.30% from 3.73% compared to the same period last year. The reasons for the changes for the nine months ended September 30, 2008 compared to the same period last year are the same as mentioned in the discussion of the quarterly comparison.

Our commercial loans (non-real estate), acquisition and development loans, construction loans and SBA loans are predominately priced to a spread over the prime rate. Commercial real estate loans are generally priced at a spread over the one, three or five year constant maturity treasury yield (CMT) or our marginal cost of funds and fixed for one, three or five years. On the liability side of the balance sheet we have a large segment of our funding which floats; however, the prime rate loans reprice virtually immediately, but the liabilities reprice only at maturity resulting in a lag which can adversely affect net interest income and the net interest margin when interest rates decline. The decreases in the federal funds target rate during the second half of 2007 and the first half of 2008 have had a negative impact on our net interest margin. Since October 1, 2008, the Federal Reserve has lowered the federal funds target rate by 100 basis points, which will further compress our net interest margin.

The following tables detail average balances of interest-earning assets and interest-bearing liabilities, the amount of interest earned/paid on such assets and liabilities, and the yield/rate for the periods indicated:

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	9	0		ets and Net Int Quarters Ende 9/		
	Average Balance	Income/ Expense (Doll:	Yield/ Rate ar amounts	Average Balance s in thousands)	Income/ Expense	Yield/ Rate
Assets		(2011		, v v v (
Interest-earning assets:						
Loans, net of unearned income (1) (2)	\$ 294,208	\$ 4,906	6.63%	\$ 223,979	\$ 4,565	8.09%
Investment securities	76,068	992	5.22%	63,506	904	5.69%
Other earning assets	19,146	122	2.53%	5,731	80	5.54%
	·			·		
Total earning assets	389,422	6,020	6.15%	293,216	5,549	7.51%
Allowance for loan losses	(4,037)			(2,978)		
Total non-earning assets	41,509			37,698		
6	,			,		
Total assets	\$ 426,894			\$ 327,936		
1 Otti ussets	Ψ 120,071			Ψ 321,730		
Liabilities and stockholders equity						
Interest-bearing liabilities:						
NOW accounts	\$ 6,348	4	0.24%	\$ 6,477	4	0.27%
Money market accounts	52,185	268	2.04%	46,353	523	4.48%
Savings accounts	2,121	1	0.25%	2,697	4	0.51%
Time deposits	226,616	2,358	4.14%	165,786	2,158	5.16%
Total interest-bearing deposits	287,270	2,631	3.64%	221,313	2,689	4.82%
Borrowings	48,241	358	2.95%	16,852	190	4.47%
20110 H. Mg	.0,2.11	200	2.,,0,,0	10,002	170	,
Total interest-bearing liabilities	335,511	2,989	3.54%	238,165	2,879	4.80%
Noninterest-bearing liabilities:						
Demand deposits	19,610			18,144		
Other liabilities	2,881			2,073		
	_,			_,		
Total liabilities	358,002			258,382		
Stockholders equity	68,892			69,554		
Stockholders equity	00,072			07,551		
Total liabilities and stockholders equity	\$ 426,894			\$ 327,936		
Net interest income		3,031			2,670	
		,			,	
Interest rate spread			2.61%			2.71%
Net interest margin			3.10%			3.61%
rot merest margin			3.1070			5.01 /0

⁽¹⁾ Includes loan fees in both interest income and the calculation of the yield on loans.

⁽²⁾ Calculations include non-accruing loans in average loan amounts outstanding.

		Average Balance Sheets and Net Interest Analysis For the Nine Months Ended 9/30/2008 9/30/2007 Interest Interest				
	Average Balance	Income/ Expense (Doll	Yield/ Rate ar amounts	Average Balance s in thousands)	Income/ Expense	Yield/ Rate
Assets						
Interest-earning assets:						
Loans, net of unearned income (1) (2)	\$ 282,710	\$ 14,881	7.03%	\$ 214,745	\$ 12,923	8.05%
Investment securities	76,751	3,099	5.38%	59,197	2,503	5.64%
Other earning assets	10,927	275	3.36%	5,377	225	5.59%
Total earning assets	370,388	18,255	6.58%	279,319	15,651	7.49%
Allowance for loan losses	(3,867)			(2,854)		
Total non-earning assets	41,097			30,732		
C	Ź			,		
Total assets	\$ 407,618			\$ 307,197		
Total assets	Ψ 407,010			φ 307,177		
Liabilities and stockholders equity						
Interest-bearing liabilities:						
NOW accounts	\$ 6,296	11	0.24%	\$ 6,814	14	0.27%
Money market accounts	54,024	1,017	2.51%	36,841	1,174	4.26%
Savings accounts	2,254	4	0.25%	2,727	10	0.49%
Time deposits	206,912	6,949	4.49%	160,595	6,254	5.21%
•						
Total interest-bearing deposits	269,486	7,982	3.96%	206,977	7,452	4.81%
Borrowings	46,396	1,132	3.26%	12,115	416	4.59%
Bonowings	10,570	1,132	3.2070	12,113	110	1.5770
Total interest-bearing liabilities	315,882	9,114	3.85%	219,092	7,868	4.80%
Noninterest-bearing liabilities:						
Demand deposits	19,649			17,389		
Other liabilities	2,684			1,697		
	,			·		
Total liabilities	338,215			238,178		
Stockholders equity	69,403			69,019		
Stockholders equity	07,103			05,015		
Total liabilities and stockholders equity	\$ 407,618			\$ 307,197		
Net interest income		\$ 9,141			\$ 7,783	
		,			,	
Interest rate spread			2.73%			2.69%
Interest rate spread Net interest margin			3.30%			3.73%
The interest margin			5.5070			3.1370

⁽¹⁾ Includes loan fees in both interest income and the calculation of the yield on loans.

Provision for Loan Losses

The provision for loan losses is a current charge to earnings made in order to increase the allowance for loan losses to a level deemed appropriate by management based on an evaluation of the loan portfolio, current economic conditions, changes in the nature and volume of lending, historical loan experience as well as current environmental factors affecting loan collectability. Our loan loss allowance is calculated by segmenting the loan portfolio by loan type and applying risk factors to each segment. The risk factors are determined by considering peer data,

⁽²⁾ Calculations include non-accruing loans in average loan amounts outstanding.

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as well as applying management s judgment.

The allowance for loan losses methodology is based on the Interagency Policy Statement on the Allowance for Loan and Lease Losses (ALLL) contained in OCC Bulletin 2006-47. The Policy Statement reiterates key concepts and requirements included in U.S. GAAP. The amount of the allowance for loan losses is higher both as a percentage of loans and as a percentage of past due loans and non-accruals than the weighted average of institutions considered to be our peers in the Commonwealth of Virginia. We believe the allowance for loan losses is sufficient to cover estimated credit losses.

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The provision for loan losses charged to operations for the three months ended September 30, 2008 and 2007 were \$500 thousand and \$270 thousand, respectively. Charge offs during the third quarter of 2008 were \$390 thousand, consisting of \$325 thousand related to single family residential mortgage loans and \$65 thousand related to one commercial mortgage loan. Charge offs during the third quarter of 2007 were \$2 thousand.

The provision for loan losses charged to operations for the nine months ended September 30, 2008 and 2007 were \$1.2 million and \$845 thousand, respectively. We had charge-offs totaling \$570 thousand and \$405 thousand during the nine months ended September 30, 2008 and 2007, respectively. We had recoveries totaling \$8 thousand during the first nine months of 2008 and there were none during the same period last year.

Noninterest Income (Loss)

The following table presents the major categories on noninterest income (loss) for the three and nine months ended September 30, 2008 and 2007:

	For the Three Months Ended					
	September 30,					
	2	2008 2007		2007 Cha		
		(dollars in thousands				
Account maintenance and deposit service fees	\$	133	\$ 88	\$	45	
Income from bank-owned life insurance		148	121		27	
Gain on sale of loans		107			107	
Net gain on other real estate owned		39	21		18	
Net loss on securities	(1,234)		(!	1,234)	
Other		50	(6)		56	
Total noninterest income (loss)	\$	(757)	\$ 224	\$	(981)	

		For the Nine Months Ended September 30,		
	2008	=		
A account maintanance and denotit comics force	\$ 367	ars in thou \$ 238		
Account maintenance and deposit service fees Income from bank-owned life insurance	438	202	\$ 129 236	
Gain on sale of loans	107		107	
Net gain (loss) on other real estate owned	(136)	21	(157)	
Net loss on securities	(1,358)		(1,358)	
Other	133	55	78	
Total noninterest income (loss)	\$ (449)	\$ 516	\$ (965)	

Noninterest loss was \$757 thousand during the third quarter of 2008, compared to income of \$224 thousand during the same quarter of the prior year. The decline in noninterest income was largely attributable to the other than temporary impairment charge of \$1.3 million on the Freddie Mac preferred stock. Absent the loss on the Freddie Mac preferred stock, noninterest income would have been \$588 thousand, which included gains of \$107 thousand from the sale of the guaranteed portion of SBA loans and gains of \$111 thousand from the sale of \$5.6 million of available-for-sale mortgage-backed securities. Income from account maintenance fees and bank-owned life insurance also increased compared to the third quarter of 2007.

Noninterest loss was \$449 thousand during the nine months ended September 30, 2008, compared to income of \$516 thousand for the same period last year. Noninterest income would have been \$1.0 million excluding the impairment charges of \$1.5 million during the nine months ended September 30, 2008, an increase of 98%. The reasons for the increase are the same as documented for the three month periods.

Noninterest Expense

The following table presents the major categories on noninterest expense for the three and nine months ended September 30, 2008 and 2007:

	For the T	hree Montl	ıs Ended
	September 30,		
	2008	2007	Change
	(dolla	rs in thousa	ands)
Salaries and benefits	\$ 1,045	\$ 872	\$ 173
Occupancy expenses	388	276	112
Furniture and equipment expenses	119	112	7
Amortization of core deposit intangible	182	182	
Virginia franchise tax expense	137	137	
Data processing expense	64	54	10
Telephone and communication expense	65	61	4
Other operating expenses	300	294	6
Total noninterest expense	\$ 2,300	\$ 1,988	\$ 312

	For the Nine Months Ended			
	Se	September 30,		
	2008	2007	Change	
	(dolla	rs in thousa	ands)	
Salaries and benefits	\$ 2,963	\$ 2,463	\$ 500	
Occupancy expenses	1,109	809	300	
Furniture and equipment expenses	366	326	40	
Amortization of core deposit intangible	545	545		
Virginia franchise tax expense	411	412	(1)	
Data processing expense	196	168	28	
Telephone and communication expense	188	163	25	
Other operating expenses	955	863	92	
Total noninterest expense	\$ 6,733	\$ 5,749	\$ 984	

The increase in noninterest expense is due to a full nine months of expense related to the Warrenton branch which was opened in April 2007, and eight months of expenses related to the Leesburg branch which was opened in February 2008. As of September 30, 2008, we had seven full-service branches and one drive-through facility compared to six full-service branches at the end of September 2007.

Despite the rapid growth of the Bank s assets and the addition of branches in Warrenton and Leesburg and a loan production office in Richmond, our operating expenses were well controlled. The efficiency ratio (excluding gains and write-downs on OREO, gains on loans and gains and losses on securities) improved to 67% during the first nine months of 2008 from 69% in 2007.

FINANCIAL CONDITION

Balance Sheet Overview

Total assets were \$444.0 million at September 30, 2008, as compared to \$377.3 million at December 31, 2007. Our asset growth has been funded primarily by growth in deposits. Net loans grew from \$257.9 million at the end of 2007 to \$294.1 million at September 30, 2008. Investment securities, available for sale and held to maturity, increased to \$77.1 million at September 30, 2008 compared to \$75.0 million at December 31, 2007.

As of September 30, 2008, total deposits were \$322.3 million compared to \$265.5 million as of December 31, 2007. The growth was attributable mostly to an increase in brokered certificates of deposit and noninterest-bearing demand deposits. Brokered certificates of deposit were \$156.7 million at September 30, 2008, compared to \$101.3 million at December 31, 2007. Noninterest-bearing demand deposits increased from \$18.1 million at December 31, 2007, to \$21.5 million at September 30, 2008.

Loan Portfolio

The commercial real estate loan category increased by 25.7%, rising from \$84.1 million at year-end to \$105.7 million at September 30, 2008. 1-4 family residential real estate loans were up 18.1% to \$61.3 million. The commercial and industrial loan category increased by 9.3% to \$58.2 million.

The following table summarizes the composition of our loan portfolio as of September 30, 2008 and December 31, 2007:

	September 30, 2008 December 31, (dollars in thousands)		,
Mortgage loans on real estate:			
Commercial	\$ 105,690	\$	84,099
Construction, residential	4,268		6,133
Other construction, land and other loans	50,752		47,428
Residential 1-4 family	61,260		51,862
Multi- family residential	4,956		8,273
Home equity lines of credit	10,326		8,428
Total real estate loans	237,252		206,223
Commercial loans	58,165		53,208
Consumer loans	3,378		2,476
Gross loans	298,795		261,907
Less unearned income on loans	(588)		(500)
Loans, net of unearned income	\$ 298,207	\$	261,407

Asset Quality

We will generally place a loan on nonaccrual status when it becomes 90 days past due. Loans will also be placed on nonaccrual status in cases where we are uncertain whether the borrower can satisfy the contractual terms of the loan agreement. Cash payments received while a loan is categorized as nonaccrual will be recorded as a reduction of principal as long as doubt exists as to future collections.

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We maintain appraisals on loans secured by real estate, particularly those categorized as non-performing loans and potential problem loans. In instances where appraisals reflect reduced collateral values, we make an evaluation of the borrower s overall financial condition to determine the need, if any, for possible write-down to their net realizable values. We record other real estate owned at the lower of our recorded investment in the loan or fair value less our estimated costs to sell.

Our loss and delinquency experience on our loan portfolio has been limited by a number of factors, including our underwriting standards and the relatively short period of time since the loans were originated. Whether our loss and delinquency experience in the area of our portfolio will increase significantly depends upon the value of the real estate securing loans and economic factors such as the overall economy of the region.

In accordance with Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan (SFAS 114) the Bank employs systems and processes necessary to identify impaired loans. After charge-offs in the amount of \$265 thousand and specific allocations totaling \$435 thousand, loans identified as impaired in accordance with SFAS 114 totaled \$595 thousand as of September 30, 2008. This compares to \$4.2 million of impaired loans, net of charge-offs in the amount of \$125 thousand, at December 31, 2007. The decrease in impaired loans since December 31, 2007 is attributable to loans totaling \$2.1 million which are no longer considered impaired based on improved performance and cash flows, a loan in the amount of \$800 thousand which was paid in full, a loan in the amount of \$238 thousand transferred to other real estate owned, and a loan which was written down by \$220 thousand.

Nonaccrual loans were \$474 thousand and \$371 thousand at September 30, 2008 and December 31, 2007, respectively. There were no loans past due 90 days or more and accruing interest at September 30, 2008 and December 31, 2007. Nonperforming assets including OREO were \$3.9 million at September 30, 2008, compared to \$4.0 million at December 31, 2007.

The bulk of our OREO balance continues to be comprised of one property, which contains 33 finished 2 to 4 acre lots in Culpeper. We took a deed in lieu of foreclosure in June 2007. There are no new developments on that property. It is worth noting that those lots were originally under contract to a very large regional builder for \$230,000 per lot. We have written them down to approximately 42% of that level based on new market data.

The following table sets forth selected asset quality ratios as of the dates indicated:

	As of	As of		
	September 30, 2008	December 31, 2007		
Allowance for loan losses to total loans	1.38%	1.33%		
Nonperforming assets to allowance for loan losses	94.78%	115.62%		
Nonperforming assets to total assets	0.88%	1.07%		

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Investment Securities

Investment securities, available for sale and held to maturity, were \$77.1 million at September 30, 2008 compared to \$75.0 million at December 31, 2007. We evaluate our securities portfolio on a quarterly basis for evidence of other than temporary impairment under the guidance of FSP 115, FAS 115, EITF 99-20, and SAB 59. At September 30, 2008 the securities portfolio (held to maturity and available for sale) was comprised of the following:

We own 80,000 shares of the Freddie Mac perpetual preferred stock Series V. In December 2007 we recorded an other than temporary impairment (OTTI) charge of \$440 thousand, an additional \$124 thousand OTTI in the second quarter of 2008 and finally, in this quarter, an OTTI of \$1.3 million.

As of September 30, 2008 Sonabank s investment portfolio included the carrying amount of \$11.2 million (par value of \$14.9 million) of trust preferred securities in nine issues. All of the issues owned by Sonabank have one or more investment grade rating. In these nine issues the underlying collateral is at least 80% bank collateral. The underlying collateral includes no REIT collateral. During the third quarter the secondary market for trust preferred securities, partly as a result of the Treasury failing to protect Fannie Mae and Freddie Mac perpetual preferred stock as noted above, was in disarray. Mark to market prices of pooled trust preferred securities have fallen to levels which reflect illiquidity and extreme distress.

All of the nine issues owned by Sonabank continue to pay principal and interest in accordance with the contractual terms of the securities, and there has been no evidence of adverse impact to expected cash flows for the tranches we own. Management has reviewed each of the issues at the participant level using the CAMEL ratings provided in the IDC Ratings quarterly. Management has also reviewed the interest coverage of each of the tranches we own. While further deterioration in the entire banking sector is possible, at this time the issues we own are performing and have cushions above the known defaults or deferrals.

Realistically, as we write this it is impossible to know how the Troubled Asset Relief Program (TARP) Capital Purchase Program would affect these securities. If the Treasury were to wish to shore up the community banks, this would clearly be a cheap and effective way to support the pooled trust preferred securities market.

In addition, we owned \$7.9 million (par value of \$9.0 million) of the AAA rated tranche of the ALESCO VII A1B security. During the third quarter of 2008 we had a principal paydown of \$55 thousand. The interest coverage ratio on our tranche was 231%. As of September 30, 2008 the fair market value of this security was \$4.6 million.

We also own \$2.6 million of the SARM 2005-22 1A2. This CMO is still rated AAA by Fitch and Standard and Poors. This security was originated in 2005. The average FICO score of the underlying loans at origination was 748. As of September 30, 2008, delinquencies of more than 60 days, foreclosures, REO and bankruptcies totaled 15.7% compared to 14% at June 30, 2008. However, credit support is 16.36 compared to 14 when originally issued, which provides coverage of 2.86 times projected losses in the collateral. The fair market value is estimated at \$2.0 million as of September 30, 2008.

As of September 30, 2008 we owned \$52.0 million of FNMA and FHLMC mortgage-backed securities, up from \$46.3 million at June 30, 2008. Since the conservatorship, these securities carry the full faith and credit of the US Government. As of September 30, 2008 the fair market value of these securities was \$52.0 million.

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As of September 30, 2008, all of our securities except for \$15.7 million of FHLMC and FNMA mortgage-backed securities are designated as held-to-maturity. Changes in the fair market value of available-for-sale securities are reflected in tangible book value through accumulated other comprehensive income or loss.

Effective July 1, 2008, SNBV transferred \$23.9 million par value of bank pooled trust preferred securities from its securities available for sale portfolio to its securities held to maturity portfolio. The transferred securities had a fair value of \$19.1 million at June 30, 2008, and a weighted average maturity of 29 years. As a result of the transfer, it is expected that \$4.0 million of unrealized pre-tax losses associated with the transferred securities that were previously recognized in Accumulated Other Comprehensive Income (Loss) will be recovered in tangible capital over the remaining life of the securities. Unrealized pre-tax losses in the amount of \$34 thousand were recovered during the third quarter of 2008. It is also expected that there will be no other future impact on Accumulated Other Comprehensive Income, earnings or capital related to these securities unless the transferred securities are determined to be other than temporarily or permanently impaired.

Liquidity and Funds Management

The objective of our liquidity management is to assure the ability to meet our financial obligations. These obligations include the payment of deposits on demand or at maturity, the repayment of borrowings at maturity and the ability to fund commitments and other new business opportunities. We obtain funding from a variety of sources, including customer deposit accounts, customer certificates of deposit and payments on our loans and investments. Historically, our level of core deposits has been insufficient to fully fund our lending activities. As a result, we have sought funding from additional sources, including institutional certificates of deposit and available-for-sale investment securities. In addition, we maintain lines credit from the Federal Home Loan Bank of Atlanta and the Community Bankers Bank and utilize securities sold under agreements to repurchase from approved securities dealers and retail customers.

We prepare a monthly cash flow report which forecasts weekly cash needs and availability for the coming three months, based on forecasts of loan closings from our pipeline report and other factors. Management anticipates that future funding requirements will be met from the normal sources of funds.

Capital Resources

The following table provides a comparison of our leverage and risk-weighted capital ratios and the leverage and risk-weighted capital ratios of the bank at the periods indicated to the minimum and well-capitalized regulatory standards:

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	Actu		Required For Capital Adequacy Purposes			
September 30, 2008	Amount	Ratio	Amount	Ratio	Amount	Ratio
SNBV						
Tier 1 risk-based capital ratio	\$ 57,643	17.47%	\$ 13,183	4.00%	N/A	N/A
Total risk-based capital ratio	61,764	18.71%	26,365	8.00%	N/A	N/A
Leverage ratio	57,643	13.92%	16,544	4.00%	N/A	N/A
Sonabank						
Tier 1 risk-based capital ratio	\$ 55,199	16.73%	\$ 13,180	4.00%	\$ 19,770	6.00%
Total risk-based capital ratio	59,320	17.98%	26,360	8.00%	32,950	10.00%
Leverage ratio	55,199	13.33%	16,544	4.00%	20,680	5.00%
December 31, 2007 SNBV						
Tier 1 risk-based capital ratio	\$ 56,662	18.50%	\$ 12,253	4.00%	N/A	N/A
Total risk-based capital ratio	60,138	19.63%	24,506	8.00%	N/A	N/A
Leverage ratio	56,662	16.03%	14,136	4.00%	N/A	N/A
Sonabank						
Tier 1 risk-based capital ratio	\$ 54,237	17.71%	\$ 12,251	4.00%	\$ 18,376	6.00%
Total risk-based capital ratio	57,713	18.84%	24,502	8.00%	30,628	10.00%
Leverage ratio	54,237	15.35%	14,136	4.00%	17,670	5.00%

The most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank s category.

ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are engaged primarily in the business of investing funds obtained from deposits and borrowings into interest-earning loans and investments. Consequently, our earnings depend to a significant extent on our net interest income, which is the difference between the interest income on loans and other investments and the interest expense on deposits and borrowings. To the extent that our interest-bearing liabilities do not reprice or mature at the same time as our interest-earning assets, we are subject to interest rate risk and corresponding fluctuations in net interest income. We have employed asset/liability management policies that seek to manage our interest income, without having to incur unacceptable levels of credit or investment risk.

We use a duration gap of equity approach to manage our interest rate risk, and we review quarterly interest sensitivity reports prepared for us by FTN Financial using the Sendero ALM Analysis System. This approach uses a model which generates estimates of the change in our market value of portfolio equity (MVPE) over a range of interest rate scenarios. MVPE is the present value of expected cash flows from assets, liabilities and off-balance sheet contracts using standard industry assumptions about estimated loan prepayment rates, reinvestment rates and deposit decay rates.

The following tables are based on an analysis prepared by FTN Financial setting forth an analysis of our interest rate risk as measured by the estimated change in MVPE resulting from instantaneous and sustained parallel shifts in the yield curve (plus or minus 300 basis points, measured in 100 basis point increments) as of September 30, 2008 and December 31, 2007:

Sensitivity of Market Value of Portfolio Equity As of September 30, 2008

	Market Value of Portfolio Equity			Portfolio Equity as a % of Portfolio		
Change in Interest Rates in Basis Points (Rate Shock)	Amount	\$ Change From Base (Dolla	% Change From Base r amounts in tho	Total Assets usands)	Equity Book Value	
Up 300	\$ 72,181	\$ 976	1.37%	16.26%	106.66%	
Up 200	72,014	809	1.14%	16.22%	106.42%	
Up 100	71,841	636	0.89%	16.18%	106.16%	
Base	71,205		0.00%	16.04%	105.22%	
Down 100	69,378	(1,827)	-2.57%	15.63%	102.52%	
Down 200	65,966	(5,239)	-7.36%	14.86%	97.48%	
Down 300	62,113	(9,092)	-12.77%	13.99%	91.79%	

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Sensitivity of Market Value of Portfolio Equity As of December 31, 2007

Market Value of

Market Value of Portfolio Equity Portfolio Equity as a % of Portfolio **Equity** \$ Change % Change **Total** Change in Interest Rates in Basis Points (Rate Shock) Amount From Base From Base Assets **Book Value** (Dollar amounts in thousands) Up 300 \$77,007 2,366 20.41% 111.16% \$ 3.17% Up 200 76,473 \$ 1,832 2.45% 20.27% 110.39% Up 100 75,713 \$ 1,072 1.44% 20.07% 109.29% Base 74,641 \$ 0.00%19.78% 107.75% Down 100 72,501 \$ (2,140) -2.87% 19.22% 104.66% Down 200 69,495 \$ (5,146) -6.89% 18.42% 100.32% Down 300 66,479 \$ (8,162) -10.94% 17.62% 95.96%

Our interest rate sensitivity is also monitored by management through the use of a model run by FTN Financial that generates estimates of the change in the net interest income over a range of interest rate scenarios. Net interest income depends upon the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rates earned or paid on them. In this regard, the model assumes that the composition of our interest sensitive assets and liabilities existing at September 30, 2008 and December 31, 2007 remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or repricing of specific assets and liabilities.

	Sensitivity of Net Interest Income			
	As of September 30, 2008			
	Adjusted Net Interest Income Net Interest Margin			est Margin
		\$		
		Change		
		From		% Change
Change in Interest Rates in Basis Points (Rate Shock)	Amount	Base	Percent	From Base
		(Dollar amount	ts in thousand	s)
Up 300	\$ 14,630	\$ 2,450	3.57%	0.58%
Up 200	13,835	1,655	3.38%	0.39%
Up 100	13,035	855	3.19%	0.20%
Base	12,180		2.99%	0.00%
Down 100	11,175	(1,005)	2.74%	-0.25%
Down 200	10,001	(2,179)	2.46%	-0.53%
Down 300	9,129	(3,051)	2.25%	-0.74%

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Sensitivity of Net Interest Income As of December 31, 2007

	Adjusted Net	Interest Income \$ Change	Net Inter	est Margin
Change in Interest Rates in Basis Points (Rate Shock)	Amount	From Base	Percent	% Change From Base
Change in Interest Rates in Dasis Folius (Rate Shock)	Amount	(Dollar amount		
Up 300	\$ 12,733	\$ 2,675	3.67%	0.76%
Up 200	11,859	1,801	3.42%	0.51%
Up 100	10,971	913	3.17%	0.26%
Base	10,058		2.91%	0.00%
Down 100	8,980	(1,078)	2.60%	-0.31%
Down 200	7,780	(2,278)	2.26%	-0.65%
Down 300	6,574	(3.484)	1.91%	-1.00%

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in MVPE requires the making of certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. Accordingly, although the MVPE tables and Sensitivity of Net Interest Income tables provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net worth and net interest income.

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ITEM 4 CONTROLS AND PROCEDURES

Under the supervision and with the participation of management, including our chief executive officer and chief financial officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, our chief executive officer and chief financial officer have concluded that these controls and procedures are effective. There were no significant changes in our internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

Disclosure controls and procedures are our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

PART II OTHER INFORMATION

ITEM 1 LEGAL PROCEEDINGS

While SNBV and Sonabank may, from time to time, be a party to various legal proceedings arising in the ordinary course of business, there are no proceedings pending, or to management s knowledge, threatened, against SNBV or Sonabank at this time.

ITEM 1A RISK FACTORS

As of September 30, 2008 there were no material changes to the risk factors previously disclosed on our Annual Report on Form 10-K for the year ended December 31, 2007.

ITEM 6 EXHIBITS

(a) Exhibits.

The following exhibits are filed as part of this Form 10-Q and this list includes the Exhibit Index:

Exhibit No.	Description
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Southern National Bancorp of Virginia, Inc.

(Registrant)

November 14, 2008 /s/ Georgia S. Derrico (Date) Georgia S. Derrico,

Chairman of the Board and Chief Executive Officer

November 14, 2008 /s/ William H. Lagos (Date) William H. Lagos,

Senior Vice President and Chief Financial Officer

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