

Verso Paper Corp.  
Form 10-Q  
August 06, 2009  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2009

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-34056

**Verso Paper Corp.**

(Exact name of registrant as specified in its charter)

Edgar Filing: Verso Paper Corp. - Form 10-Q

**Delaware**  
(State or other jurisdiction of

incorporation or organization)

**75-3217389**  
(I.R.S. Employer

Identification Number)

**6775 Lenox Center Court, Suite 400**  
**Memphis, Tennessee 38115-4436**  
(Address of principal executive offices) (Zip Code)

**(901) 369-4100**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 31, 2009, the registrant had 52,046,647 outstanding shares of common stock, par value \$0.01 per share.

**Table of Contents**

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	
<u>Unaudited Condensed Consolidated Balance Sheets</u>	3
<u>Unaudited Condensed Consolidated Statements of Operations</u>	4
<u>Unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity</u>	5
<u>Unaudited Condensed Consolidated Statements of Cash Flows</u>	6
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	7
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	32
Item 4T. <u>Controls and Procedures</u>	34
<b><u>PART II. OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	35
Item 1A. <u>Risk Factors</u>	35
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	35
Item 3. <u>Defaults Upon Senior Securities</u>	35
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	35
Item 5. <u>Other Information</u>	35
Item 6. <u>Exhibits</u>	36
<b><u>SIGNATURES</u></b>	38
<b><u>EXHIBIT INDEX</u></b>	39

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS.****VERSO PAPER CORP.****UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**

(In thousands of U.S. dollars, except share and per share amounts)	June 30, 2009	December 31, 2008
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 140,534	\$ 119,542
Accounts receivable - net	105,354	74,172
Accounts receivable from related parties	8,729	8,312
Inventories	185,382	195,934
Prepaid expenses and other assets	3,512	2,512
Total Current Assets	443,511	400,472
Property, plant, and equipment - net	1,077,344	1,115,990
Reforestation	12,834	12,725
Intangibles and other assets - net	90,026	88,513
Goodwill	18,695	18,695
Total Assets	\$ 1,642,410	\$ 1,636,395
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current Liabilities:		
Accounts payable	\$ 94,084	\$ 118,920
Accounts payable to related parties	445	4,135
Accrued liabilities	95,735	125,565
Current maturities of long-term debt		2,850
Total Current Liabilities	190,264	251,470
Long-term debt	1,365,694	1,354,821
Other liabilities	37,092	40,151
Total Liabilities	1,593,050	1,646,442
Commitments and contingencies (Note 12)		
Stockholders' Equity (Deficit):		
Preferred stock - par value \$0.01 (20,000,000 shares authorized, no shares issued)		
Common stock - par value \$0.01 (250,000,000 shares authorized with 52,046,647 shares issued and outstanding on June 30, 2009 and on December 31, 2008)	520	520
Paid-in-capital	211,910	211,752
Retained deficit	(135,762)	(180,048)
Accumulated other comprehensive loss	(27,308)	(42,271)
Total Stockholders' Equity (Deficit)	49,360	(10,047)
Total Liabilities and Stockholders' Equity	\$ 1,642,410	\$ 1,636,395

See notes to unaudited condensed consolidated financial statements.



**Table of Contents****VERSO PAPER CORP.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

	<b>Three Months Ended June 30, 2009</b>	<b>Three Months Ended June 30, 2008</b>	<b>Six Months Ended June 30, 2009</b>	<b>Six Months Ended June 30, 2008</b>
<b>(In thousands of U.S. dollars, except per share data)</b>				
Net sales	\$ 298,115	\$ 451,602	\$ 585,189	\$ 905,509
Costs and expenses:				
Cost of products sold - (exclusive of depreciation, amortization, and depletion)	298,548	377,178	567,488	752,580
Depreciation, amortization, and depletion	33,032	34,699	67,355	66,887
Selling, general, and administrative expenses	14,904	26,359	30,291	40,553
Restructuring and other charges	103	23,718	274	25,436
Operating income (loss)	(48,472)	(10,352)	(80,219)	20,053
Interest income	(21)	(141)	(79)	(332)
Interest expense	28,497	34,496	55,582	68,212
Other income, net	(66,691)		(180,008)	
Net income (loss)	\$ (10,257)	\$ (44,707)	\$ 44,286	\$ (47,827)
Earnings (loss) per share	\$ (0.20)	\$ (1.00)	\$ 0.85	\$ (1.16)
Weighted average common shares outstanding - basic and diluted	52,046,647	44,508,185	52,046,647	41,277,416

Included in the financial statement line items above are related-party transactions as follows (Notes 10 and 11):

Net sales	\$ 26,618	\$ 44,454	\$ 53,398	\$ 80,643
Purchases included in cost of products sold	964	3,222	2,084	4,261
Restructuring and other charges		22,475		23,322

See notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**VERSO PAPER CORP.**  
**UNAUDITED CONDENSED CONSOLIDATED**  
**STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE PERIODS ENDED JUNE 30, 2009 AND 2008**

(In thousands)	Common Shares	Common Stock	Paid-in- Capital	Retained Deficit	Accumulated Other Comprehensive Income (Loss)	Total Equity
Beginning balance - January 1, 2008	38,046	\$ 380	\$ 48,489	\$ (114,100)	\$ (9,870)	\$ (75,101)
Issuance of common stock	14,000	140	151,929			152,069
Net loss				(47,827)		(47,827)
Other comprehensive income:						
Net unrealized gains on derivative financial instruments					10,143	10,143
Defined benefit pension plan prior service cost amortization					436	436
Total other comprehensive income					10,579	10,579
Comprehensive income (loss)				(47,827)	10,579	(37,248)
Equity award expense			10,979			10,979
Ending balance - June 30, 2008	52,046	\$ 520	\$ 211,397	\$ (161,927)	\$ 709	\$ 50,699
Beginning balance - January 1, 2009	52,046	\$ 520	\$ 211,752	\$ (180,048)	\$ (42,271)	\$ (10,047)
Net income				44,286		44,286
Other comprehensive income:						
Net unrealized losses on derivative financial instruments					14,369	14,369
Defined benefit pension plan:						
Net actuarial loss					158	158
Prior service cost amortization					436	436
Total other comprehensive income					14,963	14,963
Comprehensive income				44,286	14,963	59,249
Equity award expense			158			158
Ending balance - June 30, 2009	52,046	\$ 520	\$ 211,910	\$ (135,762)	\$ (27,308)	\$ 49,360

See notes to unaudited condensed consolidated financial statements.

**Table of Contents****VERSO PAPER CORP.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

<b>(In thousands of U.S. dollars)</b>	<b>Six Months Ended June 30, 2009</b>	<b>Six Months Ended June 30, 2008</b>
<b>Cash Flows From Operating Activities:</b>		
Net income (loss)	\$ 44,286	\$ (47,827)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation, amortization, and depletion	67,355	66,887
Amortization of debt issuance costs	2,970	6,913
Accretion of discount on long-term debt	208	
Gain on early extinguishment of debt	(34,237)	
Loss on disposal of fixed assets	60	21
Equity award expense	158	10,979
Increase in derivatives, net	14,174	10,143
Other - net	176	(390)
Changes in assets and liabilities:		
Accounts receivable	(31,599)	(9,008)
Inventories	5,386	(14,397)
Prepaid expenses and other assets	(6,100)	(18,599)
Accounts payable	(29,009)	35,525
Accrued liabilities	(26,995)	(8,398)
Net cash provided by operating activities	6,833	31,849
<b>Cash Flows From Investing Activities:</b>		
Proceeds from sale of fixed assets		82
Capital expenditures	(25,523)	(41,630)
Net cash used in investing activities	(25,523)	(41,548)
<b>Cash Flows From Financing Activities:</b>		
Proceeds from sale of common stock, net of issuance cost of \$15.9 million		152,069
Proceeds from long-term debt	352,838	
Repayments of long-term debt	(303,241)	(149,425)
Short-term borrowings (repayments)		(3,125)
Debt issuance costs	(9,915)	
Net cash provided by (used in) financing activities	39,682	(481)
Change in cash and cash equivalents	20,992	(10,180)
Cash and cash equivalents at beginning of period	119,542	58,533
Cash and cash equivalents at end of period	\$ 140,534	\$ 48,353

See notes to unaudited condensed consolidated financial statements.



---

**Table of Contents**

**VERSO PAPER CORP.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS OF JUNE 30, 2009, AND DECEMBER 31, 2008, AND FOR THE THREE-MONTH AND SIX-MONTH PERIODS ENDED JUNE 30, 2009 AND 2008**

**1. BACKGROUND AND BASIS OF PRESENTATION**

The accompanying consolidated financial statements include the accounts of Verso Paper Corp., a Delaware corporation, and its subsidiaries. Unless otherwise noted, the terms Verso, Verso Paper, Company, we, us, and our refer collectively to Verso Paper Corp. and its subsidiaries.

The Company began operations on August 1, 2006, when it acquired the assets and certain liabilities comprising the business of the Coated and Supercalendered Papers Division of International Paper Company, or International Paper. The Company was formed by affiliates of Apollo Management, L.P., or Apollo, for the purpose of consummating the acquisition from International Paper, or the Acquisition. Verso Paper Corp. went public on May 14, 2008, with an initial public offering, or IPO, of 14 million shares of common stock which generated \$152.2 million in net proceeds. Prior to the consummation of the IPO, the accompanying financial statements include the accounts of Verso Paper One Corp., Verso Paper Two Corp., Verso Paper Three Corp., Verso Paper Four Corp., and Verso Paper Five Corp., legal entities under the common control of Verso Paper Management LP.

Verso Paper Corp. is the indirect parent of Verso Paper Finance Holdings LLC, or Verso Finance, and Verso Paper Holdings LLC, or Verso Holdings, and is a direct subsidiary of Verso Paper Management LP. Verso Paper Corp. is a holding company whose subsidiaries operate in the following three segments: coated and supercalendered papers; hardwood market pulp; and other, consisting of specialty industrial paper. The Company's core business platform is as a producer of coated freesheet, coated groundwood, and uncoated supercalendered papers. These products serve customers in the catalog, magazine, inserts, and commercial print markets.

Included in this report are the unaudited condensed consolidated financial statements of the Company as of June 30, 2009, and for the three-month and six-month periods ended June 30, 2009 and 2008. The December 31, 2008, condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required annually by accounting principles generally accepted in the United States of America. In the opinion of management, the accompanying unaudited condensed consolidated financial statements include all adjustments that are necessary for the fair presentation of the Company's financial position, results of operations, and cash flows for the interim periods presented. Except as disclosed in the notes to the unaudited condensed consolidated financial statements, such adjustments are of a normal, recurring nature. All material intercompany balances and transactions are eliminated. The Company has evaluated subsequent events for potential recognition and/or disclosure through August 6, 2009, the date on which the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q were issued. Results for the three-month and six-month periods ended June 30, 2009 and 2008, may not necessarily be indicative of full-year results. It is suggested that these financial statements be read in conjunction with the Company's audited consolidated and combined financial statements and notes thereto as of December 31, 2008, and for the year then ended.

**Table of Contents****2. RECENT ACCOUNTING DEVELOPMENTS**

**Accounting Standards Codification** In June 2009, the Financial Accounting Standards Board, or FASB, issued Statement of Financial Accounting Standard, or SFAS, No. 168, *The FASB Accounting Standards Codification™ and the Hierarchy of Generally Accepted Accounting Principles*, which establishes the *FASB Accounting Standards Codification™*, or the Codification, as the source of authoritative U.S. generally accepted accounting principles recognized by the FASB to be applied by nongovernmental entities. When effective, the Codification will supersede all existing non-SEC accounting and reporting standards. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative guidance for SEC registrants. All guidance contained in the Codification carries an equal level of authority. All non-grandfathered, non-SEC accounting literature not included in the Codification is superseded and deemed non-authoritative. SFAS No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of SFAS No. 168 is not expected to have a material impact on our financial condition, results of operations, or cash flows.

**Subsequent Events** In May 2009, the FASB issued SFAS No. 165, *Subsequent Events*, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. SFAS 165 defines (1) the period after the balance sheet date during which a reporting entity's management should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (2) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and (3) the disclosures an entity should make about events or transactions that occurred after the balance sheet date. SFAS No. 165 is effective prospectively for interim and annual periods ending after June 15, 2009. The adoption of FASB Statement No. 165 had no impact on our financial condition, results of operations, or cash flows.

**Fair Value of Financial Instruments** In April 2009, the FASB issued FASB Staff Position on SFAS No. 107 and APB No. 28, *Interim Disclosures about Fair Value of Financial Instruments*, or FSP FAS 107-1 and APB 28-1, which increases the frequency of fair value disclosures to a quarterly basis instead of an annual basis. The guidance relates to fair value disclosures for any financial instruments that are not currently reflected on the balance sheet at fair value. FSP FAS 107-1 and APB 28-1 is effective for interim and annual periods ending after June 15, 2009. Since FSP FAS 107-1 and APB 28-1 only addresses disclosure requirements, the adoption of FSP FAS 107-1 and APB 28-1 had no impact on our financial condition, results of operations, or cash flows.

**Postretirement Benefit Plan Assets** In December 2008, the FASB issued FSP FAS 132(R)-1, *Employers' Disclosure about Postretirement Benefit Plan Assets*, which amends SFAS No. 132(R) to require more detailed disclosures about employers' pension plan assets. New disclosures will include more information on investment strategies, major categories of plan assets, concentrations of risk within plan assets and valuation techniques used to measure the fair value of plan assets. FSP FAS 132(R)-1 is effective for fiscal years ending after December 15, 2009. Since FSP FAS 132(R)-1 only addresses disclosure requirements, the adoption of FSP FAS 132(R)-1 will have no impact on our financial condition, results of operations, or cash flows.

**Intangible Assets** In April 2008, the FASB issued FSP FAS 142-3, *Determination of the Useful Life of Intangible Assets*, which provides guidance on the renewal or extension assumptions used in the determination of the useful life of a recognized intangible asset. The intent of FSP FAS 142-3 is to better match the useful life of the recognized intangible asset to the period of the expected cash flows used to measure its fair value. FSP FAS 142-3 is effective for fiscal years and interim periods beginning after December 15, 2008. The adoption of FSP FAS 142-3 did not have a material impact on our financial condition, results of operations, or cash flows.

**Table of Contents**

***Derivatives and Hedging Activities*** In March 2008, the FASB, issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*. SFAS No. 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. Since SFAS No. 161 only addresses disclosure requirements, the adoption of SFAS No. 161 had no impact on our financial condition, results of operations, or cash flows.

***Business Combinations*** In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations*. SFAS No. 141-R establishes principles and requirements for how an acquirer recognizes and measures identifiable assets acquired, liabilities assumed and noncontrolling interests; recognizes and measures goodwill acquired in a business combination or gain from a bargain purchase; and establishes disclosure requirements. SFAS No. 141-R is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company will apply the provisions of SFAS No. 141-R to any future acquisitions.

***Noncontrolling Interests*** In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51*. SFAS No. 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This standard is effective, on a prospective basis, for fiscal years and interim periods beginning on or after December 15, 2008. The presentation and disclosure requirements for existing minority interests should be applied retrospectively for all periods presented. The adoption of SFAS No. 160 did not have a material impact on our financial condition, results of operations, or cash flows.

***Fair Value Option for Financial Assets and Financial Liabilities*** In February 2007, the FASB issued SFAS No. 159, *Fair Value Option for Financial Assets and Financial Liabilities – including an amendment of FASB Statement No. 115*, which permits an entity to measure certain financial assets and financial liabilities at fair value. The Statement's objective is to improve financial reporting by allowing entities to mitigate volatility in reported earnings caused by the measurement of related assets and liabilities using different attributes, without having to apply complex hedge accounting provisions. The Statement was effective as of the beginning of an entity's fiscal year beginning after November 15, 2007. The adoption of SFAS No. 159 did not have a material impact on our financial condition, results of operations, or cash flows.

***Fair Value Measurements*** In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 addresses how to measure fair value (not what to measure at fair value) and, applies, with limited exceptions, to existing standards that require assets and liabilities to be measured at fair value. SFAS No. 157 establishes a fair value hierarchy, giving the highest priority to quoted prices in active markets and the lowest priority to unobservable data and requires new disclosures for assets and liabilities measured at fair value based on their level in the hierarchy. SFAS No. 157 was effective for financial statements issued for fiscal years beginning after November 15, 2007. However, FSP 157-2, *Effective Date of FASB Statement No. 157*, delayed the implementation of SFAS No. 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008. The adoption of SFAS No. 157 did not have a material impact on our financial condition, results of operations, or cash flows.

**Table of Contents**

Other new accounting pronouncements issued but not effective until after June 30, 2009, are not expected to have a significant effect on our financial condition, results of operations, or cash flows.

**3. SUPPLEMENTAL FINANCIAL STATEMENT INFORMATION**

**Earnings Per Share** The Company computes earnings per share by dividing net income (loss) by the weighted average number of common shares outstanding for each period. Diluted earnings per share are calculated similarly, except that it includes the dilutive effect of the assumed exercise of potentially dilutive securities. Potentially dilutive securities included options for 152,233 shares during the three months and six months ended June 30, 2009. Due to the net loss attributable to common shareholders for the three months ended June 30, 2009, no potentially dilutive shares were included in the loss per share calculations as including such shares would have been antidilutive. For the six months ended June 30, 2009, these equity awards were excluded from the computation of diluted earnings per share due to the antidilutive effect such shares would have on net income per common share. There were no equity awards outstanding in 2008.

During preparation of the Company's consolidated financial statements for the year ended December 31, 2008, management determined that there were errors in its previously reported loss per common share and weighted average common shares outstanding for the three-month and six-month periods ended June 30, 2008, resulting from its inadvertent use of the number of common shares outstanding at the end of the period in computing loss per share rather than the actual weighted average common shares outstanding for these periods. As a result, loss per share and weighted average shares reported above have been restated from amounts previously reported to correct these errors. The restatement has no other effects to the Company's consolidated financial statements. The restatement had the following effects:

	<b>As Previously Reported</b>	<b>As Restated</b>
<b>Three months ended June 30, 2008</b>		
Loss per common share	\$ (0.86)	\$ (1.00)
Weighted average common shares outstanding (in thousands)	52,047	44,508
<b>Six months ended June 30, 2008</b>		
Loss per common share	\$ (0.92)	\$ (1.16)
Weighted average common shares outstanding (in thousands)	52,047	41,277

**Inventories and Replacement Parts and Other Supplies** Inventory values include all costs directly associated with manufacturing products: materials, labor, and manufacturing overhead. These values are presented at the lower of cost or market. Costs of raw materials, work-in-progress, and finished goods are determined using the first-in, first-out method. Replacement parts and other supplies are stated using the average cost method.

**Table of Contents**

Inventories by major category include the following:

<b>(In thousands of U.S. dollars)</b>	<b>June 30, 2009</b>	<b>December 31, 2008</b>
Raw materials	\$ 31,596	\$ 29,858
Woodyard logs	4,713	7,970
Work-in-process	24,497	19,001
Finished goods	98,783	113,050
Replacement parts and other supplies	25,793	26,055
Inventories	\$ 185,382	\$ 195,934

**Asset Retirement Obligations** In accordance with the provisions of SFAS No. 143, *Accounting for Asset Retirement Obligations*, a liability and an asset are recorded equal to the present value of the estimated costs associated with the retirement of long-lived assets where a legal or contractual obligation exists. The liability is accreted over time, and the asset is depreciated over its useful life. The Company's asset retirement obligations under this standard relate to closure and post-closure costs for landfills. Revisions to the liability could occur due to changes in the estimated costs or timing of closure or possible new federal or state regulations affecting the closure.

On June 30, 2009, the Company had \$0.8 million of restricted cash included in Other assets in the accompanying condensed consolidated balance sheet related to an asset retirement obligation in the state of Michigan. This cash deposit is required by the state and may only be used for the future closure of a landfill. The following table presents an analysis related to the Company's asset retirement obligations included in Other liabilities in the accompanying balance sheets:

<b>(In thousands of U.S. dollars)</b>	<b>Six Months Ended June 30, 2009</b>	<b>Six Months Ended June 30, 2008</b>
Asset retirement obligations, January 1	\$ 14,028	\$ 11,614
New liabilities		1,091
Accretion expense	395	285
Settlement of existing liabilities	(1,073)	(385)
Adjustment to existing liabilities	611	2,273
Asset retirement obligations, June 30	\$ 13,961	\$ 14,878

In addition to the above obligations, the Company may be required to remove certain materials from its facilities, or to remediate in accordance with current regulations that govern the handling of certain hazardous or potentially hazardous materials. At this time, any such obligations have an indeterminate settlement date, and the Company believes that adequate information does not exist to reasonably estimate any such potential obligations. Accordingly, the Company will record a liability for such remediation when sufficient information becomes available to estimate the obligation.

**Property, Plant, and Equipment** Property, plant, and equipment is stated at cost, net of accumulated depreciation. Interest is capitalized on projects meeting certain criteria and is included in the cost of the assets. The capitalized interest is depreciated over the same useful lives as the related assets. Expenditures for major repairs and improvements are capitalized, whereas normal repairs and

**Table of Contents**

maintenance are expensed as incurred. For the three-month and six-month periods ended June 30, 2009, interest costs of \$0.2 million and \$0.4 million, respectively, were capitalized. For the three-month and six-month periods ended June 30, 2008, interest costs of \$0.3 million and \$0.8 million, respectively, were capitalized.

Depreciation is computed using the straight-line method over the assets' estimated useful lives. Depreciation expense was \$31.4 million and \$62.9 million for the three-month and six-month periods ended June 30, 2009, compared to \$32.8 million and \$63.3 million for the three-month and six-month periods ended June 30, 2008, respectively.

**4. INTANGIBLES AND OTHER ASSETS**

Intangibles and other assets consist of the following:

(In thousands of U.S. dollars)	June 30, 2009	December 31, 2008
<b>Amortizable intangible assets:</b>		
Customer relationships - net of accumulated amortization of \$3.9 million and \$3.3 million, respectively	\$ 9,370	\$ 10,020
Patents - net of accumulated amortization of \$0.33 million and \$0.28 million, respectively	813	870
Total amortizable intangible assets	10,183	10,890
<b>Unamortizable intangible assets:</b>		
Trademarks	21,473	21,473
<b>Other assets:</b>		
Financing costs-net of accumulated amortization of \$12.5 million and \$14.3 million, respectively	33,084	33,465
Deferred major repair	11,666	9,543
Deferred software cost-net of accumulated amortization of \$3.9 million and \$3.0 million, respectively	2,218	2,746
Replacement parts-net	4,332	5,625
Other	7,070	4,771
Total other assets	58,370	56,150
Intangibles and other assets	\$ 90,026	\$ 88,513

Amounts reflected in depreciation, amortization, and depletion expense related to intangibles and other assets are as follows:

(In thousands of U.S. dollars)	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Months Ended June 30, 2009	Six Months Ended June 30, 2008
Intangible amortization	\$ 353	\$ 391	\$ 707	\$ 782
Software amortization	439	441	878	844
Replacement parts amortization (1)	846	1,034	2,772	1,867

(1) The value of current replacement parts is included in inventory.

**Table of Contents**

The estimated future amortization expense for intangible assets over the next five years is as follows:

(In thousands of U.S. dollars)

Remainder of 2009	\$ 707
2010	1,265
2011	1,065
2012	915
2013	815

**5. LONG-TERM DEBT**

A summary of long-term debt is as follows:

(In thousands of U.S. dollars)	Original Maturity	Effective Interest Rate	As of June 30, 2009		As of December 31, 2008	
			Balance	Fair Value	Balance	Fair Value
<b>Verso Paper Holdings LLC</b>						
First Priority Revolving Credit Facility	8/1/2012	3.75%	\$ 111,025	\$ 111,025	\$ 92,083	\$ 66,760
First Priority Term Loan	8/1/2013				253,588	183,851
Senior Secured Notes - Fixed	7/1/2014	13.75%	299,104	299,104		
Second Priority Senior Secured Notes - Fixed	8/1/2014	9.13%	350,000	166,600	350,000	141,750
Second Priority Senior Secured Notes - Floating	8/1/2014	4.78%	214,500	96,525	250,000	80,000
Senior Subordinated Notes	8/1/2016	11.38%	300,000	84,000	300,000	90,000
<b>Verso Paper Finance Holdings LLC</b>						
Senior Unsecured Term Loan	2/1/2013	7.31%	91,065	20,490	112,000	33,600
			1,365,694	777,744	1,357,671	595,961
Less current maturities					(2,850)	(2,066)
Long-term debt			\$ 1,365,694	\$ 777,744	\$ 1,354,821	\$ 593,895

The Company determines the fair value of its long-term debt based on market information and a review of prices and terms available for similar obligations.

Amounts included in interest expense related to long-term debt and amounts of cash interest payments on long-term debt are as follows:

(In thousands of U.S. dollars)	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Months Ended June 30, 2009	Six Months Ended June 30, 2008
Interest expense	\$ 27,254	\$ 29,647	\$ 53,031	\$ 62,124
Cash interest paid	7,889	16,785	46,346	67,843
Debt issuance cost amortization (1)	1,479	5,210	2,981	6,913

(1) Amortization of debt issuance cost is included in interest expense.

---

**Table of Contents**

Verso Finance has a senior unsecured term loan which matures on February 1, 2013. In May 2008, the Company used a portion of the net proceeds from its IPO to repay \$138 million of the outstanding principal of the term loan and to pay a related \$1.4 million prepayment penalty. During the second quarter of 2009, the Company repurchased \$26.7 million of the term loan for a total purchase price of \$5.7 million, which resulted in a gain of \$20.5 million, net of the write-off of unamortized debt issuance costs. The net gain is recognized in Other income on the condensed consolidated statement of operations. As of June 30, 2009, \$5.2 million was included in Accounts payable on the condensed consolidated balance sheet for debt purchases that had not settled. The term loan allows Verso Finance to pay interest either in cash or in-kind through the accumulation of the outstanding principal amount. Verso Finance has elected to exercise the PIK option for \$5.8 million of interest payments due in 2009.

During the second quarter of 2009, the Company repurchased and retired \$23.5 million of Verso Holdings' second priority senior secured notes due on August 1, 2014, for a total purchase price of \$11.3 million, which resulted in a gain of \$11.6 million, net of the write-off of unamortized debt issuance costs. For the six months ended June 30, 2009, the Company has repurchased and retired \$35.5 million of these notes for a total purchase price of \$14.1 million, which resulted in a gain of \$20.5 million, net of the write-off of unamortized debt issuance costs. In addition, the Company de-designated the interest rate swap hedging interest payments on these notes and recognized losses of \$0.8 million related to fair value adjustments on the interest rate swap. The net gain resulting from these transactions is recognized in Other income on the condensed consolidated statement of operations.

On June 11, 2009, Verso Holdings issued \$325.0 million aggregate principal amount of 11.5% senior secured notes due July 1, 2014. These notes are secured by substantially all of the property and assets of Verso Holdings. The notes are secured on a ratable and pari passu basis with Verso Holdings' senior secured credit facility. The net proceeds after deducting the discount, underwriting fees, and issuance costs were \$289.0 million, which funds were used to repay in full \$252.9 million outstanding on Verso Holdings' first priority term loan and to temporarily reduce the debt outstanding under the revolving credit facility by \$35.0 million. The write-off of unamortized debt issuance costs related to the term loan resulted in a loss of \$5.9 million, which was recognized in Other income on the condensed consolidated statement of operations.

**6. RETIREMENT PLANS**

The Company maintains a defined benefit pension plan that provides retirement benefits to hourly employees at the Androscoggin, Bucksport, and Sartell mills. The plan provides defined benefits based on years of credited service times a specified flat dollar benefit rate.

The Company makes contributions that are sufficient to fully fund its actuarially determined costs, generally equal to the minimum amounts required by the Employee Retirement Income Security Act (ERISA). In the second quarter of 2009, the Company made contributions of \$1.9 million attributable to the 2009 plan year compared to contributions of \$2.1 million made in the second quarter of 2008 attributable to the 2008 plan year. For the six months ended June 30, 2009, contributions totaled \$2.1 million, with \$1.9 million attributable to the 2009 plan year and \$0.2 million attributable to the 2008 plan year. For the six months ended June 30, 2008, contributions totaled \$3.7 million, with \$2.2 million attributable to the 2008 plan year and \$1.5 million attributable to the 2007 plan year. The Company expects to make additional contributions of \$4.8 million in 2009, with \$1.0 million being related to the 2008 plan year and \$3.8 million related to the 2009 plan year.



**Table of Contents**

The following table summarizes the components of net periodic expense:

(In thousands of U.S. dollars)	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Months Ended June 30, 2009	Six Months Ended June 30, 2008
<b>Components of net periodic benefit cost:</b>				
Service cost	\$ 1,592	\$ 1,494	\$ 3,184	\$ 2,988
Interest cost	381	249	762	499
Expected return on plan assets	(309)	(190)	(618)	(381)
Amortization of prior service cost	218	218	436	436
Actuarial loss	79		158	
<b>Net periodic benefit cost</b>	<b>\$ 1,961</b>	<b>\$ 1,771</b>	<b>\$ 3,922</b>	<b>\$ 3,542</b>

The expected return on plan assets assumption for 2009 will be 7.50%.

The Company also sponsors a 401(k) plan to provide salaried and hourly employees an opportunity to accumulate personal funds and to provide additional benefits for retirement. Contributions may be made on a before-tax basis to the plan. As determined by the provisions of the plan, the Company matches the employees' basic voluntary contributions; however, in response to the challenging economic conditions, the Company suspended its matching contributions to the 401(k) plan for exempt and non-exempt salaried employees beginning April 3, 2009, which will reduce expense by approximately \$3.0 million on an annual basis.

**7. EQUITY AWARDS**

Simultaneously with the consummation of the IPO, the limited partnership agreement of Verso Paper Corp.'s parent, Verso Paper Management LP, or the Partnership, was amended to, among other things, change its equity structure from multiple classes of units representing limited partner interests in the Partnership to a single class of units representing such interests. The conversion from the prior multiple-class unit structure, or the Legacy Units, to a new single class of units in the Partnership was designed to correlate the equity structure of the Partnership with the post-IPO equity structure of Verso Paper Corp.

In connection with the IPO and the amendment of the limited partnership agreement of the Partnership, the Legacy Class C Units of the Partnership previously granted to certain members of our management were vested as of May 20, 2008. Prior to the amendment, the Legacy Class C Units were to vest only if certain performance targets were met.

Certain members of our management were granted Legacy Class B Units, which vest over a five-year period at the rate of 20% per year on each anniversary of the grant date. Certain of our directors were granted Legacy Class D Units, which were vested upon grant.

---

**Table of Contents**

The fair value of Legacy Class D Units granted to directors in the six months ended June 30, 2008, was approximately \$0.1 million. The Company estimates the fair value of management equity awards using the Black-Scholes valuation model. Key input assumptions applied under the Black-Scholes option pricing model for this grant were as follows: expected term of five years, volatility rate of 36.65% based on industry historical volatility rate, no expected dividends and an average risk free rate of 3.0%.

Equity award expense was \$0.1 million and \$0.2 million for the three-month and six-month periods ended June 30, 2009, respectively. As of June 30, 2009, there was \$0.6 million of unrecognized compensation cost related to unvested Legacy Class B Units. This cost is expected to be recognized over a weighted-average period of approximately 2.1 years. Equity award expense for the three-month and six-month periods ended June 30, 2008, was \$10.9 million and \$11.0 million, respectively, which included the \$10.8 million related to the vesting of the Legacy Class C Units.

The 2008 Incentive Award Plan, which authorized the issuance of awards covering up to 4,250,000 shares of common stock of Verso Paper Corp., allows stock awards to be granted to non-employee directors upon approval by the board of directors. During the first quarter of 2009, the Company granted a director, upon his election to the board, 15,200 options to acquire common stock of the Company which were immediately vested with a contractual life of 10 years and an exercise price of \$0.71 per share. The Company used the Black-Scholes valuation model to estimate a grant date fair value per option of \$0.22 for this stock option award. Key input assumptions applied under the Black-Scholes option pricing model were as follows: expected term of five years, volatility rate of 31.82% based on industry historical volatility rate, no expected dividends and an average risk free rate of 1.97%.

Additionally, the 2008 Incentive Award Plan allows awards to be granted to employees upon approval by the board of directors. During the first quarter of 2009, the Company granted to employees 121,833 options to acquire common stock of the Company with an exercise price of \$1.09 per share, of which 40,613 vest on January 5, 2012, subject to continuous employment by the participant through the vesting date. The remaining 81,220 options granted vest over a three-year period based on achievement of performance criteria which is tied to Verso's calculation of Adjusted EBITDA. However, the performance period has not begun and performance criteria have not been communicated to the participants for 50% of these options. Accordingly, a fair value has not been determined and no expense has been recognized related to these 40,609 options. The remaining 40,611 options awarded under performance-based grants for which the performance period has begun and the 40,613 time-vested options were valued using the Black-Scholes option pricing model to estimate a grant date fair value per option of \$0.16. Key input assumptions applied under the Black-Scholes option pricing model were as follows: market price of \$0.70 per option on date of grant, expected term ranging from four to five years, volatility rate of 31.82% based on industry historical volatility rate, no expected dividends and an average risk free rate of 2.19%.

**8. DERIVATIVE INSTRUMENTS AND HEDGES**

Effective January 1, 2009, the Company adopted SFAS No. 161, which expands the quarterly and annual disclosure requirements for derivative instruments and hedging activities.

In the normal course of business, the Company utilizes derivatives contracts as part of its risk management strategy to manage its exposure to market fluctuations in energy prices and interest rates. These instruments are subject to credit and market risks in excess of the amount recorded on the balance sheet in accordance with generally accepted accounting principles. Controls and monitoring procedures for these instruments have been established and are routinely reevaluated. Credit risk represents the potential loss that may occur because a party to a transaction fails to perform according to the terms of the contract. The measure of credit exposure is the

**Table of Contents**

replacement cost of contracts with a positive fair value. The Company manages credit risk by entering into financial instrument transactions only through approved counterparties. Market risk represents the potential loss due to the decrease in the value of a financial instrument caused primarily by changes in commodity prices. The Company manages market risk by establishing and monitoring limits on the types and degree of risk that may be undertaken.

Derivative instruments are recorded on the balance sheet as other assets or other liabilities measured at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. Where observable prices or inputs are not available, valuation models may be applied. For a cash flow hedge accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, changes in the fair value of the derivative instrument, to the extent that it is effective, are recorded in Accumulated other comprehensive income and subsequently reclassified to earnings as the hedged transaction impacts net income. Any ineffective portion of a cash flow hedge is recognized currently in earnings. Cash flows from derivative contracts are reported as operating activities on the consolidated statements of cash flows.

The Company enters into short-term, fixed-price energy swaps as hedges designed to mitigate the risk of changes in commodity prices for future purchase commitments. These fixed-price swaps involve the exchange of net cash settlements, based on changes in the price of the underlying commodity index compared to the fixed price offering, at specified intervals without the exchange of any underlying principal. The Company has designated its energy hedging relationships as cash flow hedges under SFAS No. 133 with net gains or losses attributable to effective hedging recorded in Accumulated other comprehensive income and any ineffectiveness recognized in Cost of products sold. Amounts recorded in Accumulated other comprehensive income are expected to be reclassified into cost of products sold in the period in which the hedged cash flows affect earnings.

In February 2008, the Company entered into a two-year, \$250 million notional value receive-variable, pay-fixed interest rate swap in connection with the Company's outstanding floating rate notes that mature in 2014. The notes pay interest quarterly based on a three-month LIBOR. The Company is hedging the cash flow exposure on its quarterly variable-rate interest payments due to changes in the benchmark interest rate (three-month LIBOR) and designated the interest rate swap as a cash flow hedge under SFAS No. 133. During the first quarter of 2009, the Company repurchased \$12 million of the hedged notes and de-designated the portion of the swap hedging the interest payments on this portion of the debt. During the second quarter of 2009, the Company repurchased an additional \$23.5 million of the hedged notes and de-designated the remainder of the interest rate swap. Subsequent fair value adjustments on the interest rate swap have resulted in losses of \$0.8 million which are recognized in Other income on the condensed consolidated statement of operations.

**Table of Contents**

The following table presents information about the volume and fair value amounts of the Company's derivative instruments.

(dollars in thousands)	At June 30, 2009 Fair Value Measurements			At December 31, 2008 Fair Value Measurements			Balance Sheet Location
	Nominal Volume	Derivative Asset	Derivative Liability	Nominal Volume	Derivative Asset	Derivative Liability	
<b>Derivatives designated as hedging instruments under SFAS No. 133</b>							
Short-term, fixed price energy swaps - MMBtus	3,220,238	\$ 21	\$ 13,200	7,242,456	\$	\$ 26,878	Other assets/ Accrued liabilities
Interest rate swaps, receive-variable, pay-fixed	\$			\$ 250,000		3,677	Other liabilities
<b>Derivatives not designated as hedging instruments under SFAS No. 133</b>							
Interest rate swaps, receive-variable, pay-fixed	\$ 250,000		3,719	\$			Other liabilities

The following tables present information about the effect of the Company's derivative instruments on Accumulated other comprehensive income and the condensed consolidated statements of operations.

(dollars in thousands)	Gain (Loss) Recognized in OCI		Gain (Loss) Reclassified from Accumulated OCI Six Months Ended		Location of Gain (Loss) on Statements of Operations
	At June 30, 2009	At December 31, 2008	June 30, 2009	June 30, 2008	
<b>Derivatives designated as hedging instruments under SFAS No. 133</b>					
Short-term, fixed price energy swaps (1)	\$ (13,112)	\$ (25,852)	\$ (23,431)	\$ 1,033	Cost of products sold
Interest rate swaps, receive-variable, pay-fixed (1)		(2,197)	(1,594)	312	Interest expense

(1) Net losses at June 30, 2009, are expected to be reclassified from Accumulated other comprehensive income into earnings within the next 6 months.

(dollars in thousands)	Gain (Loss) Recognized on Derivative Six Months Ended		Gain (Loss) Recognized on Derivative (Ineffective Portion) June 30,		Location of Gain (Loss) on Statements of Operations
	2009	2008	2009	2008	
<b>Derivatives designated as hedging instruments under SFAS No. 133</b>					
Short-term, fixed price energy swaps	\$ (2,782)	\$ 1,686	\$ (57)	\$ (6)	Cost of products sold
<b>Derivatives not designated as hedging instruments under SFAS No. 133</b>					
Interest rate swaps, receive-variable, pay-fixed	(784)				Other income

**Table of Contents****9. FAIR VALUE OF FINANCIAL INSTRUMENTS**

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. On January 1, 2008, the Company adopted SFAS No. 157 as it relates to financial assets and liabilities and nonfinancial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis, and adopted SFAS No. 157 as it relates to nonfinancial assets and liabilities that are not remeasured at fair value on a recurring basis as of January 1, 2009. The adoption of SFAS No. 157 did not have a material impact on the Company's financial condition, results of operations, or cash flows.

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions used to value the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.

Level 2: Observable inputs other than those included in Level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.

Level 3: Unobservable inputs reflecting management's own assumption about the inputs used in pricing the asset or liability at the measurement date.

As of June 30, 2009, the fair values of the Company's assets and liabilities measured at fair value on a recurring basis are categorized as follows:

(In thousands of U.S. dollars)	Total	Level 1	Level 2	Level 3
<b>ASSETS</b>				
Deferred compensation assets (a)	\$ 504	\$ 504	\$	\$
Regional Greenhouse Gas Initiative carbon credits (a)	362		362	
Commodity swaps (a)	21		21	
<b>Total assets at fair value on June 30, 2009</b>	<b>\$ 887</b>	<b>\$ 504</b>	<b>\$ 383</b>	<b>\$</b>
<b>LIABILITIES</b>				
Commodity swaps (a)	\$ 13,200	\$	\$ 13,200	\$
Interest rate swaps (b)	3,719		3,719	
Deferred compensation liabilities (a)	504	504		
<b>Total liabilities at fair value on June 30, 2009</b>	<b>\$ 17,423</b>	<b>\$ 504</b>	<b>\$ 16,919</b>	<b>\$</b>

(a) Based on observable market data.

(b) Based on observable inputs for the liability (interest rates and yield curves observable at specific intervals).

The Company did not record any impairment charges on long-lived assets and no significant events requiring non-financial assets and liabilities to be measured at fair value occurred (subsequent to initial recognition) during the six months ended June 30, 2009.

**Table of Contents**

**10. RELATED PARTY TRANSACTIONS**

The Company had net sales to International Paper of \$26.6 million and \$53.4 million for the three-month and six-month periods ended June 30, 2009, compared to \$44.5 million and \$80.6 million for the three-month and six-month periods ended June 30, 2008, respectively. The Company had purchases from International Paper, included in cost of products sold, of \$1.0 million and \$2.1 million for the three-month and six-month periods ended June 30, 2009, compared to \$3.2 million and \$4.3 million for the three-month and six-month periods ended June 30, 2008, respectively.

Subsequent to the Acquisition, the Company entered into a management agreement with Apollo relating to the provision of certain financial and strategic advisory services and consulting services. Upon consummation of the IPO in 2008, Apollo terminated the annual fee arrangement under the management agreement for its consulting and advisory services in exchange for a one-time fee of \$23.1 million. Although the annual fee arrangement was terminated in connection with the IPO, the management agreement remains in effect and will expire on August 1, 2018.

**11. RESTRUCTURING AND OTHER CHARGES**

Restructuring and other charges are comprised of transition and other non-recurring costs associated with the acquisition and carve out of our operations from those of International Paper, including costs of a transition service agreement with International Paper, technology migration costs, consulting and legal fees, and other one-time costs related to us operating as a stand-alone business. The charges for the three-month and six-month periods ended June 30, 2009, were \$0.1 million and \$0.3 million, compared to \$23.7 million and \$25.4 million for the three-month and six-month periods ended June 30, 2008, respectively. The charges in 2008 included the one-time fee of \$23.1 million to terminate the annual fee arrangement under the management agreement with Apollo.

**Table of Contents**

**12. COMMITMENTS AND CONTINGENCIES**

The Company is involved in legal proceedings incidental to the conduct of its business. The Company does not believe that any liability that may result from these proceedings will have a material adverse effect on our financial statements.

The U.S. government provides an excise tax credit for companies that use alternative fuel mixtures in their businesses equal to \$0.50 per gallon of alternative fuel contained in the mixture. In January and February 2009, the Internal Revenue Service certified that the Company's operations at its Androscoggin and Quinnesec mills qualified for the alternative fuel mixture tax credit. Although there is some uncertainty as to the continued existence and availability of the alternative fuel mixture tax credit, the Company is reasonably assured that the tax credit for the alternative fuel mixture used by the Company through June 30, 2009, has been earned and will be collected from the U.S. government. Accordingly, during the six months ended June 30, 2009, the Company recognized \$143.6 million of alternative fuel mixture tax credits for the period from September 2008 through June 2009, including \$18.4 million for claims pending at June 30, 2009. These credits are recognized in Other income on the condensed consolidated statement of operations, net of \$1.2 million of associated expenses. The receivable for claims pending is recognized in Accounts receivable net on the condensed consolidated balance sheets.

In connection with the Acquisition, the Company assumed a twelve-year supply agreement with Thilmany, LLC, or Thilmany, for the specialty paper products manufactured on paper machine No. 5 at the Androscoggin mill. The agreement requires Thilmany to pay the Company a variable charge for the paper purchased and a fixed charge for the availability of the No. 5 paper machine. The Company is responsible for the No. 5 machine's routine maintenance and Thilmany is responsible for any capital expenditures specific to the machine. Thilmany has the right to terminate the agreement if certain events occur.

The Company has a joint ownership interest with Bucksport Energy LLC, an unrelated third party, in a cogeneration power plant producing steam and electricity. The plant was built in 2000 and is located at and supports the Bucksport mill. Each co-owner owns an undivided proportional share of the plant's assets. The Company owns 28% of the steam and electricity produced by the plant. The Company may purchase its remaining electrical needs from the plant at market rates. The Company is obligated to purchase the remaining 72% of the steam output from the plant at fuel cost plus a contractually fixed fee per unit of steam. Power generation and operating expenses are divided on the same basis as ownership. The Company has cash which is restricted in its use and may be used only to fund the ongoing energy operations of this investment. On June 30, 2009, the Company had \$0.2 million of restricted cash included in Other assets in the accompanying condensed consolidated balance sheet.

**13. INFORMATION BY INDUSTRY SEGMENT**

The Company operates in three operating segments: coated and supercalendered papers; hardwood market pulp; and other, consisting of specialty industrial paper. The Company operates in one geographic segment, the United States. The Company's core business platform is as a producer of coated freesheet, coated groundwood, and uncoated supercalendered papers. These products serve customers in the catalog, magazine, inserts, and commercial print markets.

**Table of Contents**

The following table summarizes the industry segment data for the three-month and six-month periods ended June 30, 2009 and 2008:

(In thousands of U.S. dollars)	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Months Ended June 30, 2009	Six Months Ended June 30, 2008
<b>Net Sales:</b>				
Coated and supercalendered	\$ 256,746	\$ 402,315	\$ 512,723	\$ 807,246
Hardwood market pulp	28,084	38,735	45,758	77,842
Other	13,285	10,552	26,708	20,421
<b>Total</b>	<b>\$ 298,115</b>	<b>\$ 451,602</b>	<b>\$ 585,189</b>	<b>\$ 905,509</b>
<b>Operating Income (Loss):</b>				
Coated and supercalendered	\$ (36,621)	\$ (15,893)	\$ (57,173)	\$ 5,461
Hardwood market pulp	(9,862)	6,785	(18,749)	17,283
Other	(1,989)	(1,244)	(4,297)	(2,691)
<b>Total</b>	<b>\$ (48,472)</b>	<b>\$ (10,352)</b>	<b>\$ (80,219)</b>	<b>\$ 20,053</b>
<b>Depreciation, Amortization, and Depletion:</b>				
Coated and supercalendered	\$ 27,496	\$ 29,696	\$ 56,398	\$ 56,466
Hardwood market pulp	4,555	4,257	8,869	8,904
Other	981	746	2,088	1,517
<b>Total</b>	<b>\$ 33,032</b>	<b>\$ 34,699</b>	<b>\$ 67,355</b>	<b>\$ 66,887</b>
<b>Capital Spending:</b>				
Coated and supercalendered	\$ 10,966	\$ 23,487	\$ 21,274	\$ 32,895
Hardwood market pulp	2,023	4,022	3,364	6,895
Other	616	1,305	885	1,840
<b>Total</b>	<b>\$ 13,605</b>	<b>\$ 28,814</b>	<b>\$ 25,523</b>	<b>\$ 41,630</b>



---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Overview**

We are a leading North American supplier of coated papers to catalog and magazine publishers. Coated paper is used primarily in media and marketing applications, including catalogs, magazines, and commercial printing applications such as high-end advertising brochures, annual reports, and direct mail advertising. We are North America's second largest producer of coated groundwood paper which is used primarily for catalogs and magazines. We are also a low cost producer of coated freesheet paper which is used primarily for annual reports, brochures, and magazine covers. In addition, we have a strategic presence in supercalendered paper which is primarily used for retail inserts. We also produce and sell market kraft pulp which is used to manufacture printing and writing paper grades and tissue products.

**Financial Summary**

The economic downturn has presented a significant challenge for manufacturers of coated paper as reduced spending on advertising and the overall weak retail market have significantly impacted our customers, especially magazine and catalog publishers, resulting in unprecedented declines in demand for coated papers. The unfavorable effect of this operating environment has been intensified as our customers reduced their inventory levels. Net sales decreased 34.0% in the second quarter of 2009, as sales volume dropped by 22.9% and the average sales price fell 14.4% compared to the second quarter of 2008. Our results reflect \$33.5 million of unabsorbed costs resulting from over 153,000 tons of market downtime taken in the second quarter of 2009 as we continued to curtail our production in response to continued weak demand for coated papers.

In response to the ongoing, challenging operating environment, we continue to assess and implement, as appropriate, various earnings and expense reduction initiatives. Our company-wide cost reduction program, which is expected to yield \$74 million in cost reductions, has produced approximately \$26 million of savings during the first six months of 2009. Management expects to achieve most of these savings in 2009 and continues to search for and develop additional savings measures. Included in this program are material usage reductions, energy usage reductions, labor cost savings, chemical substitution, salary freezes, selling, general, and administrative expense reductions, and workforce planning improvements. Additionally, new product initiatives have contributed to a 25.9% increase in net sales for our Other segment, reflecting the development of new specialty paper product offerings for our customers.

Also included in second quarter's results are \$37.8 million in net benefits from alternative fuel mixture tax credits provided by the U.S. government for our use of black liquor in alternative fuel mixtures and \$25.5 million in net gains related to the early retirement of debt. There is some possibility that the U.S. government will amend the alternative fuel mixture tax credit to eliminate or reduce its benefits for pulp and paper companies prior to its scheduled expiration on December 31, 2009. Any such amendment of the tax credit could have a material adverse effect on our financial condition, results of operations, and cash flows.

**Table of Contents**

	Three Months	Three Months	Six Months	Six Months
	Ended	Ended	Ended	Ended
(In thousands of U.S. dollars)	June 30,	June 30,	June 30,	June 30,
	2009	2008	2009	2008
Net sales	\$ 298,115	\$ 451,602	\$ 585,189	\$ 905,509
Costs and expenses:				
Cost of products sold - exclusive of depreciation, amortization, and depletion	298,548	377,178	567,488	752,580
Depreciation, amortization, and depletion	33,032	34,699	67,355	66,887
Selling, general, and administrative expenses	14,904	26,359	30,291	40,553
Restructuring and other charges	103	23,718	274	25,436
Operating (loss) income	(48,472)	(10,352)	(80,219)	20,053
Interest income	(21)	(141)	(79)	(332)
Interest expense	28,497	34,496	55,582	68,212
Other income, net	(66,691)		(180,008)	
Net (loss) income	\$ (10,257)	\$ (44,707)	\$ 44,286	\$ (47,827)

**Results of Operations Second Quarter of 2009 Compared to Second Quarter of 2008**

*Net Sales.* Net sales for the second quarter of 2009 decreased 34% to \$298.1 million from \$451.6 million as total sales volume decreased 22.9% compared to last year, reflecting lower demand for coated papers in a difficult economic environment. The average sales price per ton for all of our products fell 14.4% from the second quarter of 2008 due to the weak demand.

Net sales for our coated and supercalendered papers segment decreased 36.2% to \$256.7 million in the second quarter of 2009 from \$402.3 million in the second quarter of 2008. The decrease reflects a 31.5% decrease in paper sales volume and a 6.8% decrease in average paper sales price per ton for the second quarter of 2009 compared to the same period last year.

Net sales for our market pulp segment decreased 27.5% to \$28.1 million in the second quarter of 2009 from \$38.8 million for the same period in 2008. This decline was due to a 41.1% decrease in average sales price per ton which was partially offset by a 23.2% increase in sales volume compared to the second quarter of 2008.

Net sales for our other segment increased 25.9% to \$13.3 million in the second quarter of 2009 from \$10.5 million in the second quarter of 2008. The improvement in 2009 is due to a 32.2% increase in sales volume, reflecting the development of new specialty paper product offerings for our customers. Average sales price per ton decreased 4.7% compared to the second quarter of 2008.

*Cost of sales.* Cost of sales, including depreciation, amortization, and depletion, decreased 19.5% to \$331.5 million from \$411.9 million in the second quarter of 2008, primarily reflecting the decline in sales volume. Our gross margin, excluding depreciation, amortization, and depletion, was (0.1)% for the second quarter of 2009 compared to 16.5% for the second quarter of 2008, reflecting \$33.5 million of unabsorbed costs resulting from over 153,000 tons of market downtime taken in the second quarter of 2009 as we continue to curtail our production in response to continued weak demand for coated papers. Depreciation, amortization, and depletion expense was \$33.0 million in the second quarter of 2009 compared to \$34.7 million in the second quarter of 2008.

---

**Table of Contents**

*Selling, general, and administrative.* Selling, general, and administrative expenses were \$14.9 million in the second quarter of 2009 compared to \$26.3 million for the same period in 2008, reflecting the absence of expenses associated with our IPO and the effect of our expense reduction initiatives.

*Interest expense.* Interest expense for the second quarter of 2009 was \$28.5 million compared to \$34.5 million for the same period in 2008. The decrease in interest expense was primarily due to lower interest rates on floating rate debt in 2009.

*Other income.* Other income was \$66.7 million for the second quarter of 2009, which includes \$37.8 million in net benefits from alternative fuel mixture tax credits provided by the U.S. government for our use of black liquor in alternative fuel mixtures and \$25.5 million in net gains related to the early retirement of debt.

*Restructuring and other charges.* Restructuring and other charges for the second quarter of 2009 were \$0.1 million compared to \$23.7 million for the second quarter of 2008. Restructuring and other charges are comprised of transition and other costs, including those associated with the Acquisition (i.e., technology migration costs, consulting and legal fees, and other one-time costs). Subsequent to the Acquisition, we entered into a management agreement with Apollo relating to the provision of certain financial and strategic advisory services and consulting services. Upon consummation of the IPO, Apollo terminated the annual fee arrangement under the management agreement for a one-time fee of \$23.1 million.

**Results of Operations First Six Months of 2009 Compared to First Six Months of 2008**

*Net Sales.* Net sales for the six months ended June 30, 2009, decreased 35.4% to \$585.2 million from \$905.5 million as total sales volume decreased 30.2% compared to last year, reflecting lower demand for coated papers and market pulp in a difficult economic environment. The average sales price per ton for all of our products fell 7.5% in 2009 due to the weak demand.

Net sales for our coated and supercalendered papers segment decreased 36.5% to \$512.7 million for the six months ended June 30, 2009, from \$807.2 million for the six months ended June 30, 2008. The decrease reflects a 35.2% decrease in paper sales volume and a 1.9% decrease in average paper sales price per ton for the six months ended June 30, 2009 compared to the same period last year.

Net sales for our market pulp segment decreased 41.2% to \$45.8 million for the six months ended June 30, 2009, from \$77.9 million for the same period in 2008. This decline was due to a 36.3% decrease in average sales price per ton combined with a 7.7% decrease in sales volume compared to the six months ended June 30, 2008.

Net sales for our other segment increased 30.8% to \$26.7 million for the six months ended June 30, 2009, from \$20.4 million for the six months ended June 30, 2008. The improvement in 2009 is due to a 28.9% increase in sales volume and a 1.5% increase in average sales price per ton compared to the six months ended June 30, 2008, reflecting the development of new specialty paper product offerings for our customers.

*Cost of sales.* Cost of sales, including depreciation, amortization, and depletion, decreased 22.5% to \$634.8 million for the six months ended June 30, 2009, compared to \$819.5 million for the same period last year, primarily reflecting the decline in sales volume. Our gross margin, excluding depreciation, amortization, and depletion, was 3.0% for the six months ended June 30, 2009, compared to 16.9% for the six months ended June 30, 2008, reflecting \$64.8 million of unabsorbed costs resulting from almost 290,000 tons of market downtime taken in the six months ended June 30, 2009, as we continue to curtail our production in response to continued weak

## **Table of Contents**

demand for coated papers. Depreciation, amortization, and depletion expense was \$67.3 million for the six months ended June 30, 2009, compared to \$66.9 million in 2008.

*Selling, general, and administrative.* Selling, general, and administrative expenses were \$30.3 million for the six months ended June 30, 2009, compared to \$40.5 million for the same period in 2008, reflecting the absence of expenses associated with our IPO and the effect of our expense reduction initiatives.

*Interest expense.* Interest expense for the six months ended June 30, 2009, was \$55.6 million compared to \$68.2 million for the same period in 2008. The decrease in interest expense was primarily due to lower interest rates on floating rate debt in 2009.

*Other income.* Other income was \$180.0 million for the six months ended June 30, 2009, which includes \$142.4 million in net benefits from alternative fuel mixture tax credits provided by the U.S. government for our use of black liquor in alternative fuel mixtures and \$34.2 million in net gains related to the early retirement of debt.

*Restructuring and other charges.* Restructuring and other charges for the six months ended June 30, 2009, were \$0.3 million compared to \$25.4 million for the same period in 2008. Restructuring and other charges are comprised of transition and other costs, including those associated with the Acquisition (i.e., technology migration costs, consulting and legal fees, and other one-time costs). Subsequent to the Acquisition, we entered into a management agreement with Apollo relating to the provision of certain financial and strategic advisory services and consulting services. Upon consummation of the IPO, Apollo terminated the annual fee arrangement under the management agreement for a one-time fee of \$23.1 million.

## **Seasonality**

We are exposed to fluctuations in quarterly net sales volumes and expenses due to seasonal factors. These seasonal factors are common in the coated paper industry. Typically, the first two quarters are our slowest quarters due to lower demand for coated paper during this period. Our third quarter is generally our strongest quarter, reflecting an increase in printing related to end-of-year magazines, increased end-of-year direct mailings, and holiday season catalogs. Our working capital and accounts receivable generally peak in the third quarter, while inventory generally peaks in the second quarter in anticipation of the third quarter season. We expect our seasonality trends to continue for the foreseeable future.

## **Liquidity and Capital Resources**

We rely primarily upon cash flow from operations and borrowings under our revolving credit facility to finance operations, capital expenditures, and fluctuations in debt service requirements. We believe that our ability to manage cash flow and working capital levels, particularly inventory and accounts payable, will allow us to meet our current and future obligations, pay scheduled principal and interest payments, and provide funds for working capital, capital expenditures, and other needs of the business for at least the next twelve months. However, given the uncertainty of the current economic environment, no assurance can be given that we will be able to generate sufficient cash flows from operations or that future borrowings will be available under our revolving credit facility in an amount sufficient to fund our liquidity needs. As of June 30, 2009, \$42.6 million was available for future borrowing under our revolving credit facility, after reduction for \$30.6 million in letters of credit and \$111.0 million in outstanding borrowings. As we focus on managing our expenses and cash flows, we continue to assess and implement, as appropriate, various earnings and expense

---

**Table of Contents**

reduction initiatives. Management has developed a company-wide cost reduction program, which we expect to yield \$74 million in cost reductions. Management expects to achieve most of the cost reductions in 2009.

*Net cash flows from operating activities.* Net cash provided by operating activities was \$6.8 million for the six months ended June 30, 2009, compared to \$31.8 million for the six months ended June 30, 2008. The decrease in net cash provided by operating activities is primarily due to changes in working capital, which included a decline in accounts payable and accrued liabilities. The decline in accounts payable is related to the large amount of market downtime taken in response to the challenging market conditions. Additionally, an increase in accounts receivable was primarily due to accruals for alternative fuel mixture tax credits. Partially offsetting these negative impacts on cash flows from operating activities was an improvement in performance with net income of \$44.3 million for the six months ended June 30, 2009, compared to net losses of \$47.8 million for the six months ended June 30, 2008. This increase in earnings includes \$142.4 million in net benefits from alternative fuel mixture tax credits provided by the U.S. government for our use of black liquor in alternative fuel mixtures. There is some possibility that the U.S. government will amend the alternative fuel mixture tax credit to eliminate or reduce its benefits for pulp and paper companies prior to its scheduled expiration on December 31, 2009. Any such amendment of the tax credit could have a material adverse effect on our financial condition, results of operations, and cash flows.

*Net cash flows from investing activities.* For the six months ended June 30, 2009 and 2008, we used \$25.5 million and \$41.5 million, respectively, of net cash in investing activities due to investments in capital expenditures. Management has significantly reduced expected annual capital expenditures from \$81 million in 2008 to a projected \$30 million in 2009, the majority of which were realized during the first half of the year while the mills were experiencing significant market downtime.

*Net cash flows from financing activities.* For the six months ended June 30, 2009, financing activities provided net cash of \$39.7 million reflecting proceeds from the issuance of \$325.0 million in senior secured notes net of discount, underwriting fees, and issuance costs, \$18.9 million in net borrowings on the revolver, and \$303.2 in principal payments on long-term debt. This compares to \$0.5 million of net cash used in 2008 due to proceeds from issuance of common stock net of principal payments of borrowings.

*Indebtedness.* As of June 30, 2009, our aggregate indebtedness was \$1,365.7 million, net of \$25.9 million of unamortized discounts.

On June 30, 2009, Verso Paper Holdings LLC, or Verso Holdings, had a credit facility and outstanding debt securities consisting of:

\$200 million revolving credit facility maturing in 2012, under which \$111.0 million was outstanding, \$30.6 million in letters of credit were issued, and \$42.6 million was available for future borrowing on June 30, 2009.

\$325 million aggregate principal amount of 11.5% senior secured fixed rate notes due 2014;

\$350 million aggregate principal amount of 9 1/8% second priority senior secured fixed rate notes due 2014;

\$215 million aggregate principal amount of second priority senior secured floating rate notes due 2014; and

\$300 million aggregate principal amount of 11 3/8% senior subordinated fixed rate notes due 2016.

---

**Table of Contents**

The revolving credit facility bears interest at a rate equal to LIBOR plus 3.00% and/or Prime plus 2.00%, and the weighted average interest rate at June 30, 2009, was 3.75%. Verso Holdings is required to pay a commitment fee to the lenders under the revolving credit facility in respect of unutilized commitments at a rate equal to 0.50% per annum (subject to reduction in certain circumstances) and customary letter of credit and agency fees. The revolving credit facility is secured by first priority security interests in, and mortgages on, substantially all tangible and intangible assets of Verso Holdings and each of its direct and indirect subsidiaries. It is also secured by first priority pledges of all the equity interests owned by Verso Holdings in its subsidiaries. The obligations under the revolving credit facility are unconditionally guaranteed by Verso Paper Finance Holdings LLC, or Verso Finance, and, subject to certain exceptions, each of its direct and indirect subsidiaries. On June 3, 2009, the credit agreement was amended and restated to provide for the issuance of senior secured notes (see below). The amendment also, among other things, increased the applicable margin for the interest rate on borrowings under the revolving credit facility to 3.0% for Eurodollar loans and 2.0% for base rate loans and eliminated the requirement to maintain a net first-lien secured debt to Adjusted EBITDA ratio.

On June 11, 2009, Verso Holdings issued \$325.0 million aggregate principal amount of 11.5% senior secured notes due July 1, 2014. These fixed-rate notes pay interest semi-annually. The notes are secured by substantially all of the property and assets of Verso Holdings. The notes are secured on a ratable and pari passu basis with Verso Holdings' senior secured credit facility. The net proceeds, after deducting the discount, underwriting fees, and issuance costs, were \$289.0 million, which funds were used to repay in full \$252.9 million outstanding on Verso Holdings' first priority term loan and to temporarily reduce the debt outstanding under the revolving credit facility by \$35.0 million. The write-off of unamortized debt issuance costs related to the term loan resulted in a loss of \$5.9 million, which was recognized in Other income on the condensed consolidated statement of operations.

The original principal amount of both the fixed-rate second priority senior secured notes and the senior subordinated notes was outstanding at June 30, 2009. These fixed-rate notes pay interest semi-annually. During the six months ended June 30, 2009, the Company repurchased and retired \$35.5 million of Verso Holdings' second priority senior secured floating-rate notes due on August 1, 2014, for a total purchase price of \$14.1 million, which resulted in a gain of \$20.5 million, net of the write-off of unamortized debt issuance costs. In addition, the Company de-designated the interest rate swap hedging interest payments on these notes and recognized losses of \$0.8 million related to fair value adjustments on the interest rate swap. The net gain resulting from these transactions is recognized in Other income on the condensed consolidated statement of operations. The floating rate notes bear interest at a rate equal to LIBOR plus 3.75% with the interest rate being 4.8% at June 30, 2009, and pay interest quarterly. The fixed rate and floating rate senior secured notes have the benefit of a second priority security interest in the collateral securing our senior secured credit facilities, while the subordinated notes are unsecured.

The indentures governing our notes contain various covenants which limit our ability to, among other things, incur additional indebtedness; pay dividends or make other distributions or repurchase or redeem our stock; make investments; sell assets, including capital stock of restricted subsidiaries; enter into agreements restricting our subsidiaries' ability to pay dividends; consolidate, merge, sell or otherwise dispose of all or substantially all of our assets; enter into transactions with our affiliates; and incur liens. As of June 30, 2009, we were in compliance with all such covenants.

Additionally, Verso Finance has \$91 million aggregate principal amount outstanding on its senior unsecured floating-rate term loan which matures in 2013. In May 2008, the Company used a portion of the net proceeds from its IPO to repay \$138 million of the outstanding principal of the term loan and to pay a related \$1.4 million prepayment penalty. During the second quarter of 2009, the Company repurchased \$26.7 million of the term loan for a total purchase price of \$5.7 million, which resulted in a gain of \$20.5

## **Table of Contents**

million, net of the write-off of unamortized debt issuance costs. The net gain is recognized in Other income on the condensed consolidated statement of operations. The term loan bears interest at a rate equal to LIBOR plus 6.25% on interest payments made in cash and LIBOR plus 7.00% for interest paid in-kind and added to the principal balance. The weighted-average interest rate in effect on June 30, 2009, was 7.31%. The term loan allows Verso Finance to pay interest either in cash or in-kind through the accumulation of the outstanding principal amount. Verso Finance has elected to exercise the PIK option for \$5.8 million of interest payments due in 2009.

In addition, as a holding company, our investments in our operating subsidiaries, including Verso Paper LLC, constitute substantially all of our operating assets. Consequently, our subsidiaries conduct all of our consolidated operations and own substantially all of our operating assets. Our principal source of the cash we need to pay our debts is the cash that our subsidiaries generate from their operations and their borrowings. Our subsidiaries are not obligated to make funds available to us. The terms of the senior secured credit facilities and the indentures governing the outstanding notes of our subsidiaries significantly restrict our subsidiaries from paying dividends and otherwise transferring assets to us. Furthermore, our subsidiaries will be permitted under the terms of the senior secured credit facilities and the indentures to incur additional indebtedness that may severely restrict or prohibit the making of distributions, the payment of dividends or the making of loans by such subsidiaries to us. Although the terms of the debt agreements of our subsidiaries do not restrict our operating subsidiaries from obtaining funds from their respective subsidiaries to fund their operations and payments on indebtedness, there can be no assurance that the agreements governing the current and future indebtedness of our subsidiaries will permit our subsidiaries to provide us with sufficient dividends, distributions or loans to fund our obligations or pay dividends to our stockholders.

The Company may elect to retire its outstanding debt in open market purchases, privately negotiated transactions, or otherwise. These repurchases may be funded through available cash from operations and borrowings from our credit facilities. Such repurchases are dependent on prevailing market conditions, the Company's liquidity requirements, contractual restrictions, and other factors.

## **Critical Accounting Policies**

Our accounting policies are fundamental to understanding management's discussion and analysis of financial condition and results of operations. Our consolidated condensed financial statements are prepared in conformity with accounting principles generally accepted in the United States of America and follow general practices within the industry in which we operate. The preparation of the financial statements requires management to make certain judgments and assumptions in determining accounting estimates. Accounting estimates are considered critical if the estimate requires management to make assumptions about matters that were highly uncertain at the time the accounting estimate was made, and different estimates reasonably could have been used in the current period, or changes in the accounting estimate are reasonably likely to occur from period to period, that would have a material impact on the presentation of our financial condition, changes in financial condition or results of operations.

Management believes the following critical accounting policies are both important to the portrayal of our financial condition and results of operations and require subjective or complex judgments. These judgments about critical accounting estimates are based on information available to us as of the date of the financial statements.

Accounting policies whose application may have a significant effect on the reported results of operations and financial position, and that can require judgments by management that affect their application, include the following: Statement of Financial Accounting Standards, or SFAS, No. 5, *Accounting for Contingencies*; SFAS No. 144, *Accounting for the Impairment or Disposal of Long-*

---

**Table of Contents**

*Lived Assets; SFAS No. 142, Goodwill and Other Intangible Assets; SFAS No. 87, Employers' Accounting for Pensions; and SFAS No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans.*

*Impairment of long-lived assets and goodwill.* Long-lived assets are reviewed for impairment upon the occurrence of events or changes in circumstances that indicate that the carrying value of the assets may not be recoverable, as measured by comparing their net book value to the estimated undiscounted future cash flows generated by their use.

Goodwill and other intangible assets are accounted for in accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*. Intangible assets primarily consist of trademarks, customer-related intangible assets and patents obtained through business acquisitions. Impairment is the condition that exists when the carrying amount of these assets exceed their implied fair value. An impairment evaluation of the carrying amount of goodwill and other intangible assets with indefinite lives is conducted annually or more frequently if events or changes in circumstances indicate that an asset might be impaired. The Company has identified the following trademarks as intangible assets with an indefinite life: Influence<sup>®</sup>, Liberty<sup>®</sup>, and Advocate<sup>®</sup>. Goodwill is evaluated at the reporting unit level and has been allocated to the Coated segment. The valuation as of October 1, 2008, indicated no impairment of goodwill or trademarks assigned indefinite lives.

The evaluation for impairment is performed by comparing the carrying amount of these assets to their estimated fair value. If impairment is indicated, then an impairment charge is recorded to reduce the asset to its estimated fair value. The estimated fair value is generally determined on the basis of discounted future cash flows. Management believes the accounting estimates associated with determining fair value as part of the impairment test is a critical accounting estimate because estimates and assumptions are made about the Company's future performance and cash flows. While management uses the best information available to estimate future performance and cash flows, future adjustments to management's projections may be necessary if economic conditions differ substantially from the assumptions used in making the estimates.

*Pension and Postretirement Benefit Obligations.* We offer various pension plans to employees. The calculation of the obligations and related expenses under these plans requires the use of actuarial valuation methods and assumptions, including the expected long-term rate of return on plan assets, discount rates, projected future compensation increases, health care cost trend rates, and mortality rates. Actuarial valuations and assumptions used in the determination of future values of plan assets and liabilities are subject to management judgment and may differ significantly if different assumptions are used.

*Contingent liabilities.* A liability is contingent if the outcome or amount is not presently known, but may become known in the future as a result of the occurrence of some uncertain future event. We estimate our contingent liabilities based on management's estimates about the probability of outcomes and their ability to estimate the range of exposure. Accounting standards require that a liability be recorded if management determines that it is probable that a loss has occurred and the loss can be reasonably estimated. In addition, it must be probable that the loss will be confirmed by some future event. As part of the estimation process, management is required to make assumptions about matters that are by their nature highly uncertain.

The assessment of contingent liabilities, including legal contingencies, asset retirement obligations, and environmental costs and obligations, involves the use of critical estimates, assumptions, and judgments. Management's estimates are based on their belief that future events will validate the current assumptions regarding the ultimate outcome of these exposures. However, there can be no assurance that future events will not differ from management's assessments.



---

## **Table of Contents**

### **Recent Accounting Developments**

*Accounting Standards Codification.* In June 2009, the Financial Accounting Standards Board, or FASB, issued SFAS No. 168, *The FASB Accounting Standards Codification<sup>TM</sup> and the Hierarchy of Generally Accepted Accounting Principles*, which establishes the *FASB Accounting Standards Codification<sup>TM</sup>*, or the Codification, as the source of authoritative U.S. generally accepted accounting principles recognized by the FASB to be applied by nongovernmental entities. When effective, the Codification will supersede all existing non-SEC accounting and reporting standards. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative guidance for SEC registrants. All guidance contained in the Codification carries an equal level of authority. All non-grandfathered, non-SEC accounting literature not included in the Codification is superseded and deemed non-authoritative. SFAS No. 168 and the Codification are effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of SFAS No. 168 and the Codification are not expected to have a material impact on our financial condition, results of operations, or cash flows.

*Postretirement Benefit Plan Assets.* In December 2008, the FASB issued FSP FAS 132(R)-1, *Employers' Disclosure about Postretirement Benefit Plan Assets*, which amends SFAS No. 132(R) to require more detailed disclosures about employers' pension plan assets. New disclosures will include more information on investment strategies, major categories of plan assets, concentrations of risk within plan assets and valuation techniques used to measure the fair value of plan assets. FSP FAS 132(R)-1 is effective for fiscal years ending after December 15, 2009. Since FSP FAS 132(R)-1 only addresses disclosure requirements, the adoption of FSP FAS 132(R)-1 will have no impact on our financial condition, results of operations, or cash flows.

### **Forward-Looking Statements**

In this quarterly report, all statements that are not purely historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by the words believe, expect, anticipate, project, plan, estimate, intend, and similar expressions. Forward-looking statements are based on currently business, economic, financial, and other information and reflect management's current beliefs, expectations, and views with respect to future developments and their potential effects on Verso. Actual results could vary materially depending on risks and uncertainties that may affect Verso and its business. For a discussion of such risks and uncertainties, please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this quarterly report and to Verso's other filings with the Securities and Exchange Commission. Verso assumes no obligation to update any forward-looking statement made in this quarterly report to reflect subsequent events or circumstances or actual outcomes.

### **Covenant Compliance**

The credit agreement and the indentures governing Verso Holdings' outstanding notes contain financial and other restrictive covenants that limit our ability to take certain actions, such as incurring additional debt or making acquisitions. Although we do not expect to violate any of the provisions in the agreements governing our outstanding indebtedness, these covenants can result in limiting our long-term growth prospects by hindering our ability to incur future indebtedness or grow through acquisitions.

## **Table of Contents**

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk from fluctuations in our paper prices, interest rates, energy prices, and commodity prices for our inputs.

#### **Paper Prices**

Our sales, which we report net of rebates, allowances, and discounts, are a function of the number of tons of paper that we sell and the price at which we sell our paper. The coated paper industry is cyclical, which results in changes in both volume and price. Paper prices historically have been a function of macro-economic factors, which influence supply and demand. Price has historically been substantially more variable than volume and can change significantly over relatively short time periods.

We are primarily focused on serving two end-user segments: catalogs and magazines. Coated paper demand is primarily driven by advertising and print media usage. Advertising spending and magazine and catalog circulation tend to correlate with GDP in the United States - they rise with a strong economy and contract with a weak economy.

The majority of our products are sold under contracts with our customers. Contracted sales are more prevalent for coated groundwood paper, as opposed to coated freesheet paper, which is more often sold without a contract. Our contracts generally specify the volumes to be sold to the customer over the contract term, as well as the pricing parameters for those sales. Most of our contracts are negotiated on an annual basis, with only a few having terms extending beyond one year. Typically, our contracts provide for quarterly price adjustments based on market price movements. The large portion of contracted sales allows us to plan our production runs well in advance, optimizing production over our integrated mill system and thereby reducing costs and increasing overall efficiency.

We reach our end-users through several channels, including printers, brokers, paper merchants, and direct sales to end-users. We sell and market our products to approximately 100 customers. In 2009, no single customer accounted for more than 10% of our total net sales.

#### **Interest Rates**

We issued fixed- and floating-rate debt to finance the Acquisition in order to manage our variability to cash flows from interest rates. Borrowings under our senior secured credit facilities and our floating-rate notes accrue interest at variable rates, and a 100 basis point increase in quoted interest rates on our debt balances outstanding as of June 30, 2009, under our first priority revolving facility and our floating-rate notes would increase our annual interest expense by \$4.2 million. While we may enter into agreements limiting our exposure to higher interest rates, any such agreements may not offer complete protection from this risk.

#### **Derivatives**

In the normal course of business, we utilize derivatives contracts as part of our risk management strategy to manage our exposure to market fluctuations in energy prices and interest rates. These instruments are subject to credit and market risks in excess of the amount recorded on the balance sheet in accordance with generally accepted accounting principles. Controls and monitoring procedures for these instruments have been established and are routinely reevaluated. We have an Energy Risk Management Policy which was adopted by our board of directors and is monitored by an Energy Risk Management Committee composed of our senior management.

---

## **Table of Contents**

In addition, we have an Interest Rate Risk Committee which was formed to monitor our Interest Rate Risk Management Policy. Credit risk represents the potential loss that may occur because a party to a transaction fails to perform according to the terms of the contract. The measure of credit exposure is the replacement cost of contracts with a positive fair value. We manage credit risk by entering into financial instrument transactions only through approved counterparties. Market risk represents the potential loss due to the decrease in the value of a financial instrument caused primarily by changes in commodity prices or interest rates. We manage market risk by establishing and monitoring limits on the types and degree of risk that may be undertaken.

We do not hedge the entire exposure of our operations from commodity price volatility for a variety of reasons. To the extent that we do not hedge against commodity price volatility, our results of operations may be affected either favorably or unfavorably by a shift in the future price curve. As of June 30, 2009, we had net unrealized losses of \$13.2 million on open commodity contracts with maturities of one to six months. These derivative instruments involve the exchange of net cash settlements, based on changes in the price of the underlying commodity index compared to the fixed price offering, at specified intervals without the exchange of any underlying principal. A 10% decrease in commodity prices would have a negative impact of approximately \$1.4 million on the fair value of such instruments. This quantification of exposure to market risk does not take into account the offsetting impact of changes in prices on anticipated future energy purchases.

In February 2008, we entered into a two-year \$250 million notional value receive-variable, pay-fixed interest rate swap in connection with our outstanding floating rate notes that mature in 2014. We are hedging the cash flow exposure on our quarterly variable-rate interest payments due to changes in the benchmark interest rate (three-month LIBOR). During the first six months of 2009, the Company repurchased \$35.5 million of the hedged notes and de-designated the interest-rate swap hedging the interest payments on the debt. Subsequent fair value adjustments on the interest rate swap have resulted in losses of \$0.8 million which are recognized in Other income on the condensed consolidated statement of operations. On June 30, 2009, the fair value of this swap was an unrealized loss of \$3.7 million. A 10% decrease in interest rates would have a negative impact of approximately \$0.2 million on the fair value of this instrument.

### **Commodity Prices**

We are subject to changes in our cost of sales caused by movements underlying commodity prices. The principal components of our cost of sales are chemicals, wood, energy, labor, maintenance, and depreciation, amortization, and depletion. Costs for commodities, including chemicals, wood, and energy, are the most variable component of our cost of sales because their prices can fluctuate substantially, sometimes within a relatively short period of time. In addition, our aggregate commodity purchases fluctuate based on the volume of paper that we produce.

*Chemicals.* Chemicals utilized in the manufacturing of coated papers include latex, starch, calcium carbonate, and titanium dioxide. We purchase these chemicals from a variety of suppliers and are not dependent on any single supplier to satisfy our chemical needs. In the near term, we expect the rate of inflation for our total chemical costs to be lower than that experienced over the last two years. However, we expect imbalances in supply and demand will drive higher prices for certain chemicals.

*Wood.* Our costs to purchase wood are affected directly by market costs of wood in our regional markets and indirectly by the effect of higher fuel costs on logging and transportation of timber to our facilities. While we have in place fiber supply agreements that ensure a substantial portion of our wood requirements, purchases under these agreements are typically at market rates. As we have begun to utilize wood harvested from our 23,000-acre hybrid poplar woodlands located near Alexandria, Minnesota, our ongoing wood costs should be positively impacted.

## **Table of Contents**

*Energy.* We produce a large portion of our energy requirements, historically producing approximately 50% of our energy needs for our coated paper mills from sources such as waste wood and paper, hydroelectric facilities, chemicals from our pulping process including black liquor, our own steam recovery boilers, and internal energy cogeneration facilities. Our external energy purchases vary across each of our mills and include fuel oil, natural gas, coal, and electricity. While our internal energy production capacity mitigates the volatility of our overall energy expenditures, we expect prices for energy to remain volatile for the foreseeable future and our energy costs to increase in a high energy cost environment. As prices fluctuate, we have some ability to switch between certain energy sources in order to minimize costs. We utilize derivatives contracts as part of our risk management strategy to manage our exposure to market fluctuations in energy prices.

### **Off-Balance Sheet Arrangements**

None.

## **ITEM 4T. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in reports that we file and submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There are inherent limitations to the effectiveness of any disclosure controls and procedures, including the possibility of human error or the circumvention or overriding of the controls and procedures, and even effective disclosure controls and procedures can provide only reasonable assurance of achieving their objectives. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives.

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2009. Based upon the evaluation, and subject to the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of June 30, 2009.

### **Changes in Internal Control Over Financial Reporting**

There was no change in our internal control over financial reporting during the fiscal quarter ended June 30, 2009, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

We are involved in legal proceedings incidental to the conduct of our business. We do not believe that any liability that may result from these proceedings will have a material adverse effect on our financial statements.

**ITEM 1A. RISK FACTORS**

Not applicable.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Not applicable.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

We held our Annual Meeting of Stockholders on May 21, 2009. At the meeting, our stockholders voted on proposals to: (1) elect three directors to serve on the board of directors of Verso as Class I directors for a term of three years; and (2) ratify the appointment of Deloitte & Touche LLP to serve as Verso's independent registered public accounting firm for the year ending December 31, 2009.

The tabulation of votes with respect to each proposal was as follows:

	Number of Votes		
	For	Against	Withheld
1. Election of Directors			
Thomas Gutierrez	48,466,607		782,638
Eric L. Press	48,268,665		980,580
L.H. Puckett, Jr.	48,260,703		988,542
2. Ratification of Deloitte & Touche LLP			
to serve as Verso's independent registered public accounting firm	48,862,001	307,596	79,648

There were no broker non-votes on these proposals.

**ITEM 5. OTHER INFORMATION**

Not applicable.

**Table of Contents****ITEM 6. EXHIBITS**

The following exhibits are included with this report:

**Exhibit**

<b>Number</b>	<b>Description</b>
3.1	Amended and Restated Certificate of Incorporation of Verso Paper Corp. (1)
3.2	Amended and Restated Bylaws of Verso Paper Corp. (1)
4.1	Collateral Agreement dated as of August 1, 2006, among Verso Paper Holdings LLC, Verso Paper Inc., the subsidiaries named therein, and Wilmington Trust Company, as collateral agent.
4.2	Indenture dated as of June 11, 2009, among Verso Paper Holdings LLC, Verso Paper Inc., the guarantors named therein, and Wilmington Trust FSB, as trustee. (2)
4.3	Registration Rights Agreement, dated as of June 11, 2009, among Verso Paper Holdings LLC, Verso Paper Inc., the guarantors named therein, and Credit Suisse Securities (USA) LLC and Citigroup Global Markets Inc., as initial purchasers. (2)
10.1	Credit Agreement dated as of August 1, 2006, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, the lenders party thereto, Credit Suisse, Cayman Islands Branch, as administrative agent, Lehman Brothers Inc., as syndication agent, Citigroup Global Markets Inc. and Banc of America Securities LLC, as co-documentation agents, and Credit Suisse Securities (USA) LLC and Lehman Brothers Inc., as joint bookrunners and co-lead arrangers.
10.2	Amended and Restated Credit Agreement dated as of June 3, 2009, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, the lenders party thereto, Credit Suisse, Cayman Islands Branch, as administrative agent, Lehman Brothers Inc., as syndication agent, Citigroup Global Markets Inc. and Bank of America Securities LLC, as co-documentation agents, and Credit Suisse Securities (USA) LLC and Lehman Brothers Inc., as joint bookrunners and co-lead arrangers.
10.3	Guarantee and Collateral Agreement dated as of August 1, 2006, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, the subsidiaries named therein, and Credit Suisse, Cayman Islands Branch, as administrative agent.
10.4	Amended and Restated Guarantee and Collateral Agreement dated as of June 11, 2009, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, each other Pledgor identified therein, Credit Suisse, Cayman Islands Branch, as administrative agent for the secured parties, Credit Suisse, Cayman Islands Branch, as credit agreement authorized representative, Wilmington Trust FSB, as note authorized representative, and each additional authorized representative from time to time party thereto.
10.5 *	2009 Long-Term Cash Award Program for Executives effective as of January 1, 2009, pursuant to the Verso Paper Corp. Senior Executive Bonus Plan.

**Table of Contents**

- 31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under Securities Exchange Act of 1934.
- 31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under Securities Exchange Act of 1934.
- 32.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(b) under Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of United States Code.
- 32.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(b) under Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of United States Code.

\* An asterisk denotes a management contract or compensatory plan or arrangement.

- (1) Incorporated by reference to our Registration Statement on Form S-1 filed with the Securities and Exchange Commission on December 20, 2007, as amended (Registration Statement No. 333-148201).
- (2) Incorporated by reference to our Current Report on Form 8-K filed with the Securities and Exchange Commission on June 11, 2009.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 6, 2009

VERSO PAPER CORP.

By: /s/ Michael A. Jackson  
Michael A. Jackson

President and Chief Executive Officer

By: /s/ Robert P. Mundy  
Robert P. Mundy

Senior Vice President and Chief Financial Officer



**Table of Contents**

**EXHIBIT INDEX**

The following exhibits are included with this report:

**Exhibit**

<b>Number</b>	<b>Description</b>
3.1	Amended and Restated Certificate of Incorporation of Verso Paper Corp. (1)
3.2	Amended and Restated Bylaws of Verso Paper Corp. (1)
4.1	Collateral Agreement dated as of August 1, 2006, among Verso Paper Holdings LLC, Verso Paper Inc., the subsidiaries named therein, and Wilmington Trust Company, as collateral agent.
4.2	Indenture dated as of June 11, 2009, among Verso Paper Holdings LLC, Verso Paper Inc., the guarantors named therein, and Wilmington Trust FSB, as trustee. (2)
4.3	Registration Rights Agreement, dated as of June 11, 2009, among Verso Paper Holdings LLC, Verso Paper Inc., the guarantors named therein, and Credit Suisse Securities (USA) LLC and Citigroup Global Markets Inc., as initial purchasers. (2)
10.1	Credit Agreement dated as of August 1, 2006, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, the lenders party thereto, Credit Suisse, Cayman Islands Branch, as administrative agent, Lehman Brothers Inc., as syndication agent, Citigroup Global Markets Inc. and Banc of America Securities LLC, as co-documentation agents, and Credit Suisse Securities (USA) LLC and Lehman Brothers Inc., as joint bookrunners and co-lead arrangers.
10.2	Amended and Restated Credit Agreement dated as of June 3, 2009, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, the lenders party thereto, Credit Suisse, Cayman Islands Branch, as administrative agent, Lehman Brothers Inc., as syndication agent, Citigroup Global Markets Inc. and Bank of America Securities LLC, as co-documentation agents, and Credit Suisse Securities (USA) LLC and Lehman Brothers Inc., as joint bookrunners and co-lead arrangers.
10.3	Guarantee and Collateral Agreement dated as of August 1, 2006, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, the subsidiaries named therein, and Credit Suisse, Cayman Islands Branch, as administrative agent.
10.4	Amended and Restated Guarantee and Collateral Agreement dated as of June 11, 2009, among Verso Paper Finance Holdings LLC, Verso Paper Holdings LLC, each other Pledgor identified therein, Credit Suisse, Cayman Islands Branch, as administrative agent for the secured parties, Credit Suisse, Cayman Islands Branch, as credit agreement authorized representative, Wilmington Trust FSB, as note authorized representative, and each additional authorized representative from time to time party thereto.
10.5 *	2009 Long-Term Cash Award Program for Executives effective as of January 1, 2009, pursuant to the Verso Paper Corp. Senior Executive Bonus Plan.

**Table of Contents**

- 31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under Securities Exchange Act of 1934.
- 31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under Securities Exchange Act of 1934.
- 32.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(b) under Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of United States Code.
- 32.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(b) under Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of United States Code.

\* An asterisk denotes a management contract or compensatory plan or arrangement.

- (1) Incorporated by reference to our Registration Statement on Form S-1 filed with the Securities and Exchange Commission on December 20, 2007, as amended (Registration Statement No. 333-148201).
- (2) Incorporated by reference to our Current Report on Form 8-K filed with the Securities and Exchange Commission on June 11, 2009.