

Kraton Performance Polymers, Inc.  
Form 10-Q  
August 04, 2010  
[Index to Financial Statements](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2010**

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission File Number**

**Kraton Performance Polymers, Inc.**  
**Kraton Polymers LLC**

**001-34581**  
**333-123747**

**KRATON PERFORMANCE POLYMERS, INC.**  
**KRATON POLYMERS LLC**

Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

(Exact Name of Registrant as Specified in its Charter)

Kraton Performance Polymers, Inc.  
Kraton Polymers LLC

Delaware  
Delaware  
(State or other jurisdiction of

20-0411521  
26-3739386  
(I.R.S. Employer

incorporation or organization)

Identification No.)

15710 John F. Kennedy Blvd,

Suite 300

Houston, TX 77032  
(Address of principal executive offices, including  
zip code)

281-504-4700  
(Registrant's telephone number,  
including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Kraton Performance Polymers, Inc.

YES ☒ NO ☐

Kraton Polymers LLC

YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Securities Exchange Act. (Check one):

Large accelerated filer: ☐

Accelerated filer: ☐

Non-accelerated filer: ☒

Smaller reporting company: ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES ☐ NO ☒

Number of shares of Kraton Performance Polymers, Inc. Common Stock, \$0.01 par value, outstanding as of July 30, 2010: 30,868,495.

**Index to Financial Statements**

**Index to Quarterly Report**

**on Form 10-Q for**

**Quarter Ended June 30, 2010**

	<b>Page</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
Item 1. <b><u>Kraton Performance Polymers, Inc.</u></b>	
Financial Statements (Unaudited)	5
<u>Condensed Consolidated Balance Sheets as of June 30, 2010 and December 31, 2009</u>	5
<u>Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2010 and 2009</u>	6
<u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2010 and 2009</u>	7
<u>Notes to Condensed Consolidated Financial Statements</u>	8
 <b><u>Kraton Polymers LLC</u></b>	
Financial Statements (Unaudited)	
<u>Condensed Consolidated Balance Sheets as of June 30, 2010 and December 31, 2009</u>	32
<u>Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2010 and 2009</u>	33
<u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2010 and 2009</u>	34
<u>Notes to Condensed Consolidated Financial Statements</u>	35
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	57
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	71
Item 4. <u>Controls and Procedures</u>	72
 <b><u>PART II. OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	73
Item 1A. <u>Risk Factors</u>	73
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	73
Item 3. <u>Defaults Upon Senior Securities</u>	73
Item 4. <u>Removed and Reserved</u>	73
Item 5. <u>Other Information</u>	73
Item 6. <u>Exhibits</u>	74
<u>Signatures</u>	75

---

**Index to Financial Statements**

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

Some of the statements in this Quarterly Report on Form 10-Q under the headings "Condensed Consolidated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We may also make written or oral forward-looking statements in our periodic reports on Forms 10-K, 10-Q and 8-K, in press releases and other written materials and in oral statements made by our officers, directors or employees to third parties. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. Forward-looking statements are often characterized by the use of words such as "believes," "estimates," "expects," "projects," "may," "intends," "plans" or "anticipates," or by discussions of strategy, plans or intentions. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other important factors that could cause the actual results, performance or our achievements, or industry results, to differ materially from historical results, any future results, or performance or achievements expressed or implied by such forward-looking statements. There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in this report. Further description of these risks and uncertainties and other important factors are set forth in our latest Annual Report on Form 10-K, as amended, including but not limited to Part 1, Item 1A. Risk Factors and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations therein, and in our other filings with the Securities and Exchange Commission, and include risks related to: conditions in the global economy and capital markets; our reliance on LyondellBasell Industries for the provision of significant operating and other services; the failure of our raw materials suppliers to perform their obligations under long-term supply agreements, or our inability to replace or renew these agreements when they expire; limitations in the availability of raw materials we need to produce our products in the amounts or at the prices necessary for us to effectively and profitably operate our business; competition in our end-use markets, by other producers of SBCs and by producers of products that can be substituted for our products; our ability to produce and commercialize technological innovations; our ability to protect our intellectual property, on which our business is substantially dependent; infringement of our products on the intellectual property rights of others; seasonality in our Paving and Roofing business; financial and operating constraints related to our substantial level of indebtedness; product liability claims and other lawsuits arising from environmental damage or personal injuries associated with chemical manufacturing; political and economic risks in the various countries in which we operate; the inherently hazardous nature of chemical manufacturing; health, safety and environmental laws, including laws that govern our employees exposure to chemicals deemed harmful to humans; regulation of our customers, which could affect the demand for our products or result in increased compliance costs; international trade, export control, antitrust, zoning and occupancy and labor and employment laws that could require us to modify our current business practices and incur increased costs; our relationship with our employees; loss of key personnel or our inability to attract and retain new qualified personnel; fluctuations in currency exchange rates; the fact that we do not enter into long-term contracts with our customers; a decrease in the fair value of our pension assets, which could require us to materially increase future funding of the pension plan; and concentration of ownership among our principal stockholders, which may prevent new investors from influencing significant corporate decisions. There may be other factors of which we are currently unaware or that we deem immaterial that may cause our actual results to differ materially from the expectations we express in our forward-looking statements. Although we believe the assumptions underlying our forward-looking statements are reasonable, any of these assumptions, and, therefore, also the forward-looking statements based on these assumptions could themselves prove to be inaccurate.

Forward-looking statements are based on current plans, estimates, assumptions and projections, and therefore you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update them publicly in light of new information or future events.

**Index to Financial Statements**

**Presentation of Financial Statements.**

The terms Kraton Performance Polymers, our company, we, our, ours and us as used in this report refer collectively to Kraton Performance Polymers, Inc. and its consolidated subsidiaries; Kraton refers to Kraton Polymers LLC, unless we indicate or the context suggests otherwise. This combined Form 10-Q is separately filed by Kraton Performance Polymers and Kraton. Information contained herein relating to Kraton is filed by Kraton Performance Polymers and separately by Kraton on its own behalf.

This Form 10-Q includes financial statements and related notes that present the condensed consolidated financial position, results of operations and cash flows of Kraton Performance Polymers and its subsidiaries and the condensed consolidated financial position, results of operations and cash flows of Kraton and its subsidiaries. Kraton Performance Polymers is a holding company whose only material asset is its investment in Kraton, which is its wholly-owned subsidiary. Kraton and its subsidiaries own all of the consolidated operating assets of our company.

**Index to Financial Statements****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.****KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****(Unaudited)****(In thousands, except par value)**

	<b>June 30, 2010</b>	<b>December 31, 2009</b>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 39,405	\$ 69,291
Receivables, net of allowances of \$1,232 and \$1,335	166,020	115,329
Inventories of products, net	304,364	284,258
Inventories of materials and supplies, net	10,521	10,862
Deferred income taxes	3,107	3,107
Other current assets	19,478	16,770
Total current assets	542,895	499,617
Property, plant and equipment, less accumulated depreciation of \$212,794 and \$236,558	342,143	354,860
Identifiable intangible assets, less accumulated amortization of \$46,836 and \$42,741	73,564	75,801
Investment in unconsolidated joint venture	12,104	12,078
Deferred financing costs	6,272	7,318
Other long-term assets	20,201	24,825
<b>Total Assets</b>	<b>\$ 997,179</b>	<b>\$ 974,499</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current Liabilities</b>		
Current portion of long-term debt	\$ 2,304	\$ 2,304
Accounts payable-trade	85,013	93,494
Other payables and accruals	56,790	68,271
Due to related party	16,833	19,006
Insurance note payable	2,566	
Total current liabilities	163,506	183,075
Long-term debt, net of current portion	381,523	382,675
Deferred income taxes	15,841	13,488
Other long-term liabilities	48,500	46,477
<b>Total Liabilities</b>	<b>609,370</b>	<b>625,715</b>
<b>Commitments and contingencies (note 11)</b>		
<b>Stockholders' equity</b>		
Preferred stock, \$0.01 par value; 100,000 shares authorized; none issued		
Common stock, \$0.01 par value; 500,000 shares authorized; 30,851 shares issued and outstanding	309	297

# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Additional paid in capital	325,145	311,665
Retained earnings	58,376	(14)
Accumulated other comprehensive income	3,979	36,836
Total stockholders' equity	387,809	348,784
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 997,179</b>	<b>\$ 974,499</b>

See Notes to Condensed Consolidated Financial Statements

Index to Financial Statements

## KRATON PERFORMANCE POLYMERS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
<b>Operating Revenues</b>				
Sales	\$ 332,086	\$ 233,741	\$ 604,818	\$ 411,607
Other		10,080		17,172
Total operating revenues	332,086	243,821	604,818	428,779
<b>Cost of Goods Sold</b>	242,973	208,060	446,578	384,085
<b>Gross Profit</b>	89,113	35,761	158,240	44,694
<b>Operating Expenses</b>				
Research and development	5,572	5,071	11,556	10,040
Selling, general and administrative	21,772	18,052	43,834	36,303
Depreciation and amortization of identifiable intangibles	11,969	12,542	23,015	25,106
Total operating expenses	39,313	35,665	78,405	71,449
<b>Gain on Extinguishment of Debt</b>		4,340		23,831
<b>Earnings of Unconsolidated Joint Venture</b>	162	102	236	176
<b>Interest Expense, net</b>	6,272	7,832	12,336	16,738
<b>Income (Loss) Before Income Taxes</b>	43,690	(3,294)	67,735	(19,486)
<b>Income Tax Expense</b>	5,095	891	9,345	1,160
<b>Net Income (Loss)</b>	\$ 38,595	\$ (4,185)	\$ 58,390	\$ (20,646)
<b>Earnings (Loss) per common share (note 7)</b>				
Basic	\$ 1.25	\$ (0.22)	\$ 1.90	\$ (1.06)
Diluted	\$ 1.24	\$ (0.22)	\$ 1.88	\$ (1.06)
<b>Weighted average common shares outstanding</b>				
Basic	30,806	19,410	30,751	19,409
Diluted	31,244	19,410	31,023	19,409

See Notes to Condensed Consolidated Financial Statements



Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)****(In thousands)**

	<b>Six months ended June 30,</b>	
	<b>2010</b>	<b>2009</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ 58,390	\$ (20,646)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization of identifiable intangibles	23,015	25,106
Accretion of debt discount		5
Inventory impairment		669
Amortization of deferred financing costs	1,036	1,582
Loss on disposal of fixed assets	3	431
Gain on extinguishment of debt		(23,831)
Change in fair value of interest rate swaps	(450)	(842)
Distributed earnings in unconsolidated joint venture	167	257
Deferred income tax expense	3,853	(910)
Non-cash compensation related to equity awards	1,771	1,237
<i>Decrease (increase) in</i>		
Accounts receivable	(60,335)	(29,542)
Inventories of products, materials and supplies	(39,002)	90,670
Other assets	(30,167)	(6,365)
<i>(Decrease) in</i>		
Accounts payable-trade, other payables and accruals, and other long-term liabilities	(6,444)	(18,564)
Due to related party	(2,874)	(14,550)
Net cash provided by (used in) operating activities	(51,037)	4,707
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(17,545)	(19,972)
Purchase of software	(1,857)	(6,685)
Proceeds from sale of property, plant and equipment		3,833
Net cash used in investing activities	(19,402)	(22,824)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from debt	69,000	53,000
Repayment of debt	(70,152)	(115,341)
Proceeds from issuance of common stock	11,197	
Costs associated with the issuance of common stock	(534)	
Proceeds from stock based compensation	1,087	
Proceeds from insurance note payable	3,518	4,506
Repayment of insurance note payable	(952)	(1,487)
Net cash provided by (used in) financing activities	13,164	(59,322)
Effect of exchange rate differences on cash	27,389	(6,247)

Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Net decrease in cash and cash equivalents	(29,886)	(83,686)
<b>Cash and cash equivalents, beginning of period</b>	69,291	101,396
<b>Cash and cash equivalents, end of period</b>	<b>\$ 39,405</b>	<b>\$ 17,710</b>

**Supplemental Disclosures**

Cash paid during the period for income taxes, net of refunds received	\$ 2,026	\$ 7,455
Cash paid during the period for interest	\$ 12,192	\$ 16,489

See Notes to Condensed Consolidated Financial Statements

---

**Index to Financial Statements**

**KRATON PERFORMANCE POLYMERS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. General**

**Organization and Description of Business.** Kraton Performance Polymers, Inc., or Kraton Performance Polymers, and its direct and indirect subsidiaries, are, unless the context requires otherwise, collectively referred to herein as we, our, ours, us, our company and/or the Company. Kraton Performance Polymers is the sole Member and 100% equity owner of Kraton Polymers LLC. As used herein, the term Kraton refers to Kraton Polymers LLC, and, unless the context herein requires otherwise, said term shall include the direct and indirect subsidiaries of Kraton Polymers LLC. Kraton Polymers LLC directly or indirectly owns 100% of the equity interests in (1) Elastomers Holdings LLC (holding company of Kraton's U.S. operations), (2) K.P. Global Holdings C.V. (holding company of the remainder of our global operations) and (3) Kraton Polymers Capital Corporation (finance subsidiary with no operations). We believe we are the world's leading producer in terms of sales revenues of styrenic block copolymers, or SBCs, a family of performance polymer products whose chemistry we pioneered almost 50 years ago. SBCs are highly-engineered synthetic elastomers that enhance the performance of numerous products by delivering a variety of performance-enhancing characteristics, including greater flexibility, resilience, strength, durability and processability. SBCs are a fast growing subset of the elastomers industry. Our polymers are typically formulated or compounded with other products to achieve improved customer specific performance characteristics in a variety of applications. We manufacture products at five plants globally, including our flagship plant in Belpre, Ohio, the most diversified SBC plant in the world, as well as plants in Germany, France, Brazil and Japan. The plant in Japan is operated by an unconsolidated manufacturing joint venture.

**Basis of Presentation.** The accompanying Condensed Consolidated Financial Statements presented herein are for Kraton Performance Polymers, Inc. (formerly Polymer Holdings LLC) and its consolidated subsidiaries, each of which is a wholly-owned subsidiary. These interim financial statements should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009, as amended, and reflect all normal recurring adjustments that are, in the opinion of management, necessary to fairly present our results of operations and financial position. Amounts reported in the Condensed Consolidated Statements of Operations are not necessarily indicative of amounts expected for the respective annual periods, in particular due to the effect of seasonal changes and weather conditions that typically affect our polymer product sales into our Paving and Roofing end use market.

Our significant accounting policies have been disclosed in Note 1 Summary of Operations and Significant Accounting Policies in our most recent Annual Report on Form 10-K, as amended. There have been no changes to the policies disclosed therein. The accompanying Condensed Consolidated Financial Statements presented herein have been prepared in accordance with those policies.

**Use of Estimates.** The preparation of Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the useful lives of fixed assets; allowances for doubtful accounts and sales returns; the valuation of derivatives, deferred tax assets, property, plant and equipment, inventory, investments and share-based compensation; and liabilities for employee benefit obligations, asset retirement obligations, income tax uncertainties and other contingencies.

**Income Tax in Interim Periods.** Our business operations are global in nature, and we are subject to taxes in numerous jurisdictions. Tax laws and tax rates vary substantially in these jurisdictions and are subject to change given the political and economic climate in those countries. We file our tax returns in accordance with our

**Index to Financial Statements**

**KRATON PERFORMANCE POLYMERS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

interpretations of each jurisdiction's tax laws. We record our tax provision or benefit on an interim basis using the estimated annual effective tax rate. This rate is applied to the current period ordinary income or loss to determine the income tax provision or benefit allocated to the interim period. Losses from jurisdictions for which no benefit can be realized and the income tax effects of unusual and infrequent items are excluded from the estimated annual effective tax rate. Valuation allowances are provided against the future tax benefits that arise from the losses in jurisdictions for which no benefit can be realized. In addition, the effects of unusual and infrequent items are recognized in the impacted interim period as discrete items. The estimated annual effective tax rate may be significantly impacted by nondeductible expenses and our projected earnings mix by tax jurisdiction. Adjustments to the estimated annual effective income tax rate are recognized in the period when such estimates are revised. Additionally, we have established valuation allowances against a variety of deferred tax assets, including net operating loss carry-forwards, foreign tax credits and other income tax credits. Valuation allowances take into consideration our ability to use these deferred tax assets and reduce the value of such items to the amount that is deemed more likely than not to be recoverable. Our ability to utilize these deferred tax assets is dependent on achieving our forecast of future taxable operating income over an extended period of time. We review our forecast in relation to actual results and expected trends on a quarterly basis. Failure to achieve our operating income targets may change our assessment regarding the recoverability of our net deferred tax assets and such change could result in a valuation allowance being recorded against some or all of our net deferred tax assets. An increase in a valuation allowance would result in additional income tax expense and lower stockholders' equity and could have a significant impact on our earnings in future periods. The release of valuation allowances in periods when these tax attributes become realizable would reduce our effective tax rate.

**Correction of immaterial errors.** We have corrected immaterial errors in the accompanying Condensed Consolidated Statements of Operations related to cost of goods sold for the three months ended March 31, 2010. The correction increased cost of goods sold and decreased inventory by \$3.0 million. The correction is not material to our Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2010.

**2. New Accounting Pronouncements**

***Adoption of Accounting Standards***

We have implemented all new accounting pronouncements that are in effect and that may impact our financial statements and do not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on our financial position or results of operations.

***Future Adoption of Accounting Standards***

The following new accounting pronouncement has been issued, but has not yet been adopted as of June 30, 2010:

In October 2009, the Financial Accounting Standards Board (FASB), issued Accounting Standards Update (ASU), Number 2009-13 Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements a consensus of the FASB Emerging Issues Task Force. This update amends the revenue recognition guidance for arrangements with multiple deliverables. The amendments allow vendors to account for products and services separately rather than as a combined unit. A selling price hierarchy for determining the selling price of each deliverable is established in this ASU, along with eliminating the residual method. The amendments are effective for revenue arrangements that begin or are changed in fiscal years that start June 15, 2010 or later. We are in the process of assessing the provisions of this new guidance and currently do not expect that the adoption will have a material impact on our consolidated financial statements.

Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****3. Share-Based Compensation**

We account for share-based awards under the provisions of ASC 718, *Stock Compensation*, which established the accounting for share-based awards exchanged for employee services. Accordingly, share-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the requisite service period. We record non-cash compensation expense for the restricted stock awards, notional units and stock options over the vesting period using the straight-line method. We awarded 22,202 shares of restricted stock during the six months ended June 30, 2010. See Note 7 Common Stock and Earnings per Common Share for further discussion.

Information pertaining to option activity for the six months ended June 30, 2010 is as follows:

	Options (in thousands)	Weighted- Average Exercise Price
Outstanding at December 31, 2009	1,585	\$ 13.51
Granted	612	15.39
Exercised	(81)	13.51
Cancelled	(3)	13.51
Outstanding at June 30, 2010	2,113	\$ 14.05
Exercisable at June 30, 2010	1,165	\$ 13.51

We value stock options issued using the Black-Scholes Merton option-pricing model and there have been no changes to our methodology disclosed in our most recently filed Annual Report on Form 10-K, as amended.

**4. Restructuring and Restructuring-Related Costs**

As part of our ongoing efforts to improve efficiencies and increase productivity, we have implemented a number of restructuring initiatives in recent years.

We ceased production at our Pernis, the Netherlands, facility on December 31, 2009, where, prior to the exit, we manufactured isoprene rubber. In connection with the exit, we incurred \$3.9 million in asset retirement obligations ( ARO ), \$6.0 million in restructuring costs and a \$1.1 million non-cash charge to write-down our inventory of spare parts.

For the six months ended June 30, 2010, the original estimated ARO of \$3.9 million was reduced to \$2.6 million as a result of our completing the exit of the facility two months earlier than originally anticipated. As a result, included in depreciation and amortization of intangible assets in the six months ended June 30, 2010 is a reduction in the accrued restructuring cost, which lowered depreciation expense by approximately \$1.3 million. The following is a summary of the 2010 activity associated with the exit of the Pernis facility:

**Pernis  
Restructuring**

# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

	(in thousands)
Accrued Pernis restructuring at December 31, 2009	\$ 9,989
Payments	(8,698)
Change in estimate for demolition cost	(1,291)
Accrued Pernis restructuring at June 30, 2010	\$

Index to Financial Statements

## KRATON PERFORMANCE POLYMERS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

## 5. Detail of Certain Balance Sheet Accounts

The components of inventories of products and other payables and accruals are as follows:

	June 30, 2010	December 31, 2009
	(in thousands)	
<b><i>Inventories of products, net:</i></b>		
Finished products	\$ 230,112	\$ 223,500
Work in progress	4,807	3,254
Raw materials	69,445	57,504
	<b>\$ 304,364</b>	<b>\$ 284,258</b>
<b><i>Other payables and accruals:</i></b>		
Employee related	\$ 12,665	\$ 5,783
Interest	6,796	7,366
Property and other taxes	669	4,255
Customer rebates	2,309	2,960
Income taxes payable	7,506	4,000
Derivative liabilities	2,172	2,926
Pernis restructuring		9,874
Other	24,673	31,107
	<b>\$ 56,790</b>	<b>\$ 68,271</b>

## 6. Comprehensive Income

Comprehensive income includes net income (loss) and all other non-owner changes in equity. Components of comprehensive income are as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
Net income (loss)	\$ 38,595	\$ (4,185)	\$ 58,390	\$ (20,646)
Other comprehensive income (loss)				
Foreign currency translation adjustments, net of tax	(30,438)	22,464	(33,000)	5,398
Reclassification of interest rate swaps into earnings		(421)	(450)	(842)
Net unrealized gain (loss) on interest rate swaps	660	(211)	519	(358)
Net unrealized gain on net investment hedge	74		74	
Total comprehensive income (loss)	\$ 8,891	\$ 17,647	\$ 25,533	\$ (16,448)





Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

Accumulated other comprehensive income consists of the following:

	June 30, 2010	December 31, 2009
	(in thousands)	
Foreign currency translation adjustments, net of tax	\$ 22,765	\$ 55,765
Net unrealized loss on interest rate swaps	(1,711)	(1,780)
Net unrealized gain on net investment hedge	74	
Increase in pension liability, net of tax	(17,149)	(17,149)
Total accumulated other comprehensive income	\$ 3,979	\$ 36,836

**7. Common Stock and Earnings per Common Share**

*Common stock* Kraton Performance Polymers, Inc. has authorized 500.0 million shares of common stock with a par value of \$0.01 per share and 100.0 million shares of preferred stock with a par value of \$0.01 per share. No preferred stock has been issued.

As of June 30, 2010, there were 30,851,281 common shares issued and outstanding.

*Earnings per share ( EPS )* Basic EPS is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted EPS is computed by dividing net income by the diluted weighted-average number of common shares outstanding during the period. The diluted weighted-average number of common shares used in the diluted EPS calculation is determined using the treasury stock method. Diluted EPS reflects the potential dilution that could occur if securities or other agreements to issue common stock, such as stock options, stock-based performance awards and preferred stock, were exercised, settled or converted into common stock and were dilutive.

Unvested awards of share-based payments with rights to receive dividends or dividend equivalents, such as our restricted stock awards are considered to be participating securities and the two-class method is used for purposes of calculating EPS. Under the two-class method, a portion of net income is allocated to these participating securities and therefore is excluded from the calculation of EPS allocated to common stock.

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

The following table summarizes the effect of the share-based compensation awards on the diluted weighted- average number of shares outstanding used in calculating diluted EPS:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands, except per share data)		(in thousands, except per share data)	
Net income (loss) as reported	\$ 38,595	\$ (4,185)	\$ 58,390	\$ (20,646)
Less (income) loss allocated to restricted shares	(173)	6	(258)	27
Income (loss) allocated to common shares for basic and diluted EPS	\$ 38,422	\$ (4,179)	\$ 58,132	\$ (20,619)
Total weighted-average number of shares for basic EPS	30,668	19,383	30,615	19,386
Incremental effect of dilutive common share equivalents:				
Notional units	35		35	
Stock options	403		237	
Total weighted-average number of shares for diluted EPS	31,106	19,383	30,887	19,386
Total Basic Earnings per Common Share	\$ 1.25	\$ (0.22)	\$ 1.90	\$ (1.06)
Total Dilutive Earnings per Share	\$ 1.24	\$ (0.22)	\$ 1.88	\$ (1.06)

Restricted common shares outstanding totaled 118,413 and 46,699 at June 30, 2010 and 2009, respectively, and are subject to time vesting and restrictions on transfer until vested and have identical voting, income and distribution rights to the unrestricted common shares outstanding.

Notional units of 63,221 and stock options of 1,584,970 were outstanding at June 30, 2009 and were not included in the computation of diluted EPS because such units and options were anti-dilutive.

**8. Long-Term Debt**

Long-term debt consists of the following:

	June 30, 2010	December 31, 2009
	(in thousands)	
Term loans <sup>(a)</sup>	\$ 220,577	\$ 221,729
12% discount notes <sup>(b)</sup>	250	250
8.125% discount notes <sup>(c)</sup>	170,000	170,000
8.125% discount notes held in treasury <sup>(c)</sup>	(7,000)	(7,000)
Total debt	383,827	384,979
Less current portion of long-term debt <sup>(a)</sup>	2,304	2,304

Total long-term debt	\$ 381,523	\$ 382,675
----------------------	------------	------------

---

**Index to Financial Statements**

**KRATON PERFORMANCE POLYMERS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**(a) Term Loans and Revolving Loans.** Kraton is the borrower under our senior secured credit agreement dated as of December 23, 2003, as amended, (the Credit Agreement), and Kraton's wholly-owned domestic subsidiaries along with us, as successor to Polymer Holdings, are guarantors under the Credit Agreement. We refer to these guarantors, together with Kraton, as the Loan Parties. The Credit Agreement is secured by a perfected first priority security interest in substantially all of each Loan Party's tangible and intangible assets, including intellectual property, real property, all of Kraton's capital stock, the capital stock of Kraton's domestic subsidiaries and 65% of the capital stock of the direct foreign subsidiaries of each Loan Party. There have been no material changes to our Credit Agreement since the disclosure made in our most recently filed Annual Report on Form 10-K, as amended. In these notes to the Condensed Consolidated Financial Statements, the loans made under the revolving facility are referred to as the Revolving Loans, and the loans made under the term facility are referred to as the Term Loans.

Pursuant to Amendment No. 7 to the Credit Agreement, dated November 30, 2009 (the November 2009 Amendment), the maximum available borrowings under the Revolving Loans increased from \$75.5 million to \$80.0 million and the maturity on \$79.8 million of the Revolving Loans was extended from May 2011 to May 2013.

In December 2009, Kraton applied a portion of the proceeds from our initial public offering as a prepayment on the term portion of its senior secured credit facility in the amount of \$100.0 million, which resulted in the write off of approximately \$1.5 million of deferred financing cost. As of June 30, 2010, Kraton had no outstanding borrowings under the Revolving Loans.

The following is a summary of the material terms of the Credit Agreement. This description does not purport to be complete and is qualified in its entirety by reference to the provisions of the Credit Agreement.

**Maturity.** The Revolving Loans extended pursuant to the November 2009 Amendment are payable in a single maturity on May 12, 2013. The \$0.2 million portion of the Revolving Loans that were not extended pursuant to November 2009 Amendment are payable on May 12, 2011. The Term Loans are payable in 8 remaining consecutive equal quarterly installments, in an aggregate annual amount equal to 1.0% of the original principal amount of such loans. The remaining balance is payable in four equal quarterly installments commencing on September 30, 2012 and ending on May 12, 2013.

**Interest.** The Term Loans bear interest at a rate equal to the adjusted Eurodollar rate plus 2.00% per annum or, at Kraton's option, the base rate plus 1.00% per annum. The average effective interest rates on the Term Loans for the six months ended June 30, 2010 and 2009 were 3.4% and 4.3%, respectively. The Revolving Loans extended pursuant to the November 2009 Amendment bear interest at a rate equal to the adjusted Eurodollar rate plus a margin of between 3.00% and 3.50% per annum (depending on Kraton's consolidated leverage ratio) or at Kraton's option, the base rate plus a margin of between 2.00% and 2.50% per annum (also depending on Kraton's consolidated leverage ratio). In addition, with respect to the extended portion of the Revolving Loans, an annual commitment fee equal to 0.75% payable quarterly on the daily average undrawn portion of the Revolving Loans extended pursuant to the November 2009 Amendment accrues and is payable quarterly in arrears.

The terms of the \$0.2 million portion of the Revolving Loans that were not extended pursuant to November 2009 Amendment were not changed. These Revolving Loans bear interest at a rate equal to the adjusted Eurodollar rate plus a margin of between 2.00% and 2.50% per annum (depending on Kraton's leverage ratio), or at Kraton's option, the base rate plus a margin of between 1.00% and 1.50% per annum (also depending on Kraton's leverage ratio). The unused commitment fee for the unextended Revolving Loan is 0.5%.

---

**Index to Financial Statements**

**KRATON PERFORMANCE POLYMERS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**Mandatory Prepayments.** The existing term facility is subject to mandatory prepayments as discussed in our most recently filed Annual Report on Form 10-K, as amended.

**Covenants.** The Credit Agreement contains certain affirmative and negative covenants, as discussed in our most recently filed Annual Report on Form 10-K, as amended. As of June 30, 2010, we were in compliance with all covenants contained in the Credit Agreement.

**(b) Senior 12% Discount Notes Due July 15, 2014.** As part of a refinancing of indebtedness on November 2, 2004, Polymer Holdings issued \$150.0 million of 12% discount notes. On May 12, 2006 all but \$0.25 million of the 12% discount notes were repaid.

**(c) Senior Subordinated 8.125% Notes Due January 15, 2014.** On December 23, 2003, Kraton and Kraton Polymers Capital Corporation issued the 8.125% Notes in an aggregate principal amount of \$200.0 million. The 8.125% Notes are subject to the provisions for mandatory and optional prepayment and acceleration and are payable in full on January 15, 2014. Each of Kraton Polymers U.S. LLC and Elastomers Holdings LLC has guaranteed the 8.125% Notes.

**Interest.** The 8.125% Notes bear interest at a fixed rate of 8.125% per annum. Interest is payable semi-annually on January 15 and July 15.

**Optional Redemption.** We may redeem all or a part of the 8.125% Notes at the redemption prices (expressed as percentages of principal amount) plus accrued and unpaid interest, if any.

**Purchase of a Portion of the Senior Subordinated 8.125% Notes.** On March 16, 2009, Kraton purchased and retired \$30 million face value of the 8.125% Notes for cash consideration of \$10.9 million, which included accrued interest of \$0.4 million. We recorded a gain of approximately \$19.5 million in the quarter ended March 31, 2009 related to the purchase and retirement of these 8.125% Notes.

In April 2009, TJ Chemical purchased approximately \$6.3 million face value of the 8.125% Notes for cash consideration of \$2.5 million, which included accrued interest of \$0.1 million. Immediately upon purchasing the 8.125% Notes, TJ Chemical contributed the purchased notes to us, and we in turn contributed the notes to Kraton. No equity interest or other consideration was issued in exchange for the contribution of the 8.125% Notes, although equity of each of Kraton Performance Polymers and Kraton was increased by an amount equal to the cash consideration paid by TJ Chemical. Kraton holds the 8.125% Notes as treasury notes. Also in April 2009, Kraton purchased approximately \$0.7 million face value of the 8.125% Notes for cash consideration of \$0.3 million, which Kraton is holding as treasury notes. We recorded a gain of approximately \$4.3 million on the extinguishment of debt in the quarter ended June 30, 2009.

**Covenants.** The 8.125% Notes contain certain affirmative and negative covenants, as discussed in our most recently filed Annual Report on Form 10-K, as amended. As of June 30, 2010, we were in compliance with all covenants under the 8.125% Notes.

See Note 9 Financial Instruments, Hedging Activities and Credit Risk for fair value information related to our long-term debt.

**Index to Financial Statements**

**KRATON PERFORMANCE POLYMERS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**9. Financial Instruments and Credit Risk**

***Financial Instruments***

**(a) Interest Rate Swap Agreements.** In February 2008, we entered into a \$325 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. The agreement had a fixed rate of 2.77%, which resulted in a fixed rate of 4.77%, and a term through April 1, 2010. This agreement was designated as a cash flow hedge on the exposure of the variability of future cash flows subject to the variable quarterly interest rates on \$325 million of the term loan portion of the Term Facility. We settled the swap early in June 2008 and realized cash proceeds of \$4.6 million, resulting in a gain on the sale of \$4.6 million. The gain was deferred in accumulated other comprehensive income and was being reclassified as a reduction in interest expense through March 31, 2010 using the effective interest method. We reclassified \$0.5 million and \$0.8 million into earnings for the six months ended June 30, 2010 and 2009, respectively.

In May 2009, we entered into a \$310 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. This agreement was effective on January 4, 2010 and expires on January 3, 2011 and has a fixed rate of 1.53%, which results in a fixed rate of 3.53%. In December 2009, we made a \$100.0 million payment of outstanding indebtedness under the Term Facility, reducing the principal amount outstanding from approximately \$323.0 million to approximately \$223.0 million. As a result, we were required to discontinue hedge accounting prospectively as the hedging relationship failed to meet all of the criteria set forth in ASC 815, *Derivatives and Hedging*, specifically the notional amount of the swap and the principal amount of the debt were no longer equal and the forecasted transaction was no longer probable of occurring based on the original hedge documentation. We have elected to redesignate the cash flow hedge relationship for approximately \$218.0 million notional amount out of the total \$310.0 million notional amount interest rate swap agreement. We recorded a gain of \$0.3 million and \$0.0 million in interest expense related to the ineffective portion and a gain of \$0.5 million and a loss of \$0.5 million in accumulated other comprehensive income related to the effective portion of the hedge for the six months ended June 30, 2010 and June 30, 2009, respectively.

In June 2010, we entered into a \$215.0 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. This agreement will be effective on January 3, 2011 and expires on January 3, 2012 and has a fixed rate of 0.87%, which will result in a fixed rate of 2.87%. We recorded an unrealized loss of \$0.2 million in accumulated other comprehensive income related to the effective portion of this hedge for the quarter ended June 30, 2010.

**(b) Foreign Currency Hedges.** In February 2009, we entered into a foreign currency option contract to reduce our exposure to fluctuations in the Euro to U.S. dollar exchange rate for a notional amount of 47.3 million, which expired on December 29, 2009. The option contract did not qualify for hedge accounting. During the six months ended June 30, 2009, we recorded a gain of \$0.8 million, which represented the mark-to-market impact of the purchased option contract. The gain was recorded in selling, general and administrative expense on the Condensed Consolidated Statements of Operations. We settled the hedge on December 31, 2009, with a gain of \$1.9 million, which represented the mark-to-market impact of the purchased option contract.

**(c) Net Investment Hedges.** In May 2010, we entered into multiple non-deliverable forward contracts to reduce our exposure to fluctuations in the Brazilian Real to the U.S. dollar associated with the funding of the debottleneck and expansion of our isoprene rubber latex capacity at our Paulina, Brazil plant, for the notional

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

amounts of R\$2.7 million, R\$7.0 million, and R\$7.8 million with expiration dates of June 30, September 30, and December 31, 2010, respectively. The non-deliverable forward contracts qualify for hedge accounting and were designated as net investment hedges in accordance with ASC 815-35 *Net Investment Hedges*. We recorded a \$0.1 million gain in accumulated other comprehensive income related to the effective portion of the hedge for the quarter ended June 30, 2010.

**(d) Fair Value of Financial Instruments.** Effective January 1, 2008, we adopted ASC 820, *Fair Value Measurements and Disclosures*. ASC 820 defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. ASC 820 requires entities to, among other things, maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. In accordance with ASC 820, these two types of inputs have created the following fair value hierarchy:

Level 1 Quoted unadjusted prices for identical instruments in active markets.

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Model-derived valuations in which one or more significant inputs or significant value drivers are unobservable.

The following table presents the carrying values and approximate fair values of our long-term debt at June 30, 2010 and December 31, 2009:

	June 30, 2010		December 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(in thousands)		(in thousands)	
Senior Secured Credit Facilities:				
Term loans	\$ 220,577	\$ 220,577	\$ 221,729	\$ 221,729
12% discount notes	250	250	250	250
8.125% discount notes	163,000	163,408	163,000	146,089
8.125% discount notes held in treasury	7,000	7,018	7,000	6,274

The Term Loans and Revolving Loans are variable interest rate securities, and as such, the fair value approximates their carrying value.

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

The financial assets and liabilities measured at fair value on a recurring basis are included below:

		Fair Value Measurements at Reporting Date Using Quoted Prices in Active Markets for Identical Assets (Level 1) (in thousands)				Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	Balance Sheet Location	June 30, 2010					
Derivative liabilities 2009 Interest rate swap	Other payables and accruals	\$ 2,016	\$		\$	2,016	\$
Derivative liabilities 2010 Interest rate swap	Other payables and accruals	\$ 156	\$		\$	156	\$
Derivative liabilities 2010 Net Investment hedge	Other current assets	\$ 74	\$		\$	74	\$

		Fair Value Measurements at Reporting Date Using Quoted Prices in Active Markets for Identical Assets (Level 1) (in thousands)				Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	Balance Sheet Location	December 31, 2009					
Derivative liabilities 2009 Interest rate swap	Other payables and accruals	\$ 2,926	\$		\$	2,926	\$

The use of derivatives creates exposure to credit risk relating to potential losses that could be recognized in the event that the counterparties to these instruments fail to perform their obligations under the contracts. We minimize this risk by limiting our counterparties to major financial institutions with acceptable credit ratings and monitoring positions with individual counterparties. In the event of a default by one of our counterparties, we may not receive payments provided for under the terms of our derivatives. We do not anticipate any defaults by our derivative instrument contract counterparties.

**Credit Risk.** Our customers are diversified by industry and geography with approximately 700 customers in approximately 60 countries worldwide. We do not have concentrations of receivables from these industry sectors throughout these countries. Where exposed to credit risk, we analyze the counterparties' financial condition prior to entering into an agreement, establish credit limits and monitor the appropriateness of those limits on an ongoing basis. We also obtain cash, letters of credit or other acceptable forms of security from customers to provide credit support, where appropriate, based on our financial analysis of the customer and the contractual terms and conditions applicable to each transaction.

**10. Income Taxes**

Income tax expense for the six months ended June 30, 2010 was \$9.3 million compared to \$1.2 million for the six months ended June 30, 2009. The effective tax rate for the six months ended June 30, 2010 was 13.8% compared to (6.0)% for the six months ended June 30, 2009. Our effective tax rate for the six months ended June 30, 2010 was lower than the statutory rate of 35% primarily due to the mix of pre-tax income



## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

earned in foreign jurisdictions and the recognition of the tax benefit for certain net operating loss carryforwards.

We are required to provide a valuation allowance for certain deferred tax assets in excess of deferred tax liabilities because we have concluded that it is more likely than not that such deferred tax assets ultimately will not be realized.

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

As of June 30, 2010, we had unrecognized tax benefits related to foreign tax positions, all of which, if recognized, would impact the effective tax rate. We had no substantial change in uncertain tax positions and have recorded \$1.3 million of unrecognized tax benefits, including interest and penalties, as a long-term liability.

Our tax jurisdictions include the United States and various state and foreign jurisdictions. The U.S. federal income tax return has been examined by the tax authorities through December 31, 2004; all years subsequent to 2004 remain subject to examination. In addition, open tax years to state and foreign jurisdictions remain subject to examination.

**11. Commitments and Contingencies**

**Legal Proceedings.** We and certain of our subsidiaries are parties to several legal proceedings that have arisen in the ordinary course of business. While the outcome of these proceedings cannot be predicted with certainty, management does not expect these matters, individually or in the aggregate, to have a material adverse effect upon our financial position, results of operations or cash flows. Furthermore, Shell Chemicals L.P. (Shell Chemicals) has agreed, subject to certain limitations, to indemnify us for certain claims brought with respect to matters occurring before February 28, 2001. As of the date of this Quarterly Report on Form 10-Q, we have not been named as parties in any of these claims. Our right to indemnification from Shell Chemicals is subject to certain time limitations disclosed under Business Environmental Regulation in our most recently filed Annual Report on Form 10-K, as amended. During the first quarter of 2010, we received a communication from a law firm asserting that approximately \$13.5 million in alleged payments to us from SemGroup, L.P. and/or one or more of its affiliates (collectively SemGroup) during the 90-day period preceding SemGroup's Chapter 11 bankruptcy filing on July 22, 2008 appear to constitute preferential payments avoidable and recoverable under sections 547 and 550 of the United States Bankruptcy Code. This matter was settled for a de minimis sum in July 2010 in a manner that provides Kraton with a release of claims in connection with the matter. This resolution is final and completed and will not have a material adverse impact on our business, financial condition or results of operations. Except as provided immediately above, there have been no material changes to our Commitments and Contingencies disclosed in our most recently filed Annual Report on Form 10-K, as amended.

**12. Employee Benefits**

**Retirement Plans.** The components of net periodic benefit cost related to pension benefits and other post-retirement benefits for the three and six months ended June 30, 2010 and June 30, 2009 are as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
<b>Defined Benefit</b>				
<i>Components of net period benefit cost:</i>				
Service cost	\$ 580	\$ 709	\$ 1,203	\$ 1,445
Interest cost	1,230	1,186	2,446	2,364
Expected return on plan assets	(1,213)	(1,170)	(2,426)	(2,357)
Amortization of prior service cost	17	135	21	262
Net periodic benefit cost	\$ 614	\$ 860	\$ 1,244	\$ 1,714



Index to Financial Statements

## KRATON PERFORMANCE POLYMERS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

	Three months ended June 30, 2010 2009 (in thousands)		Six months ended June 30, 2010 2009 (in thousands)	
Other Post-retirement Benefits				
Components of net period benefit cost:				
Service cost	\$ 98	\$ 100	\$ 196	\$ 200
Interest cost	280	230	560	460
Amortization of prior service cost	39	18	78	36
Net periodic benefit cost	\$ 417	\$ 348	\$ 834	\$ 696

**Contributions.** Based on December 31, 2009 valuations, we expect to make contributions of \$3.9 million to our employee benefit plans in 2010 versus \$6.2 million in 2009. We made contributions of \$1.1 million to our pension plan for the six months ended June 30, 2010. See Note 7 Employee Benefits in our most recent Annual Report on Form 10-K, as amended, for further discussion.

**13. Industry Segment and Foreign Operations**

We operate in one segment for the manufacture and marketing of styrenic block copolymers. In accordance with the provisions of ASC 280,

*Segment Reporting*, our chief operating decision-maker has been identified as the President and Chief Executive Officer, who regularly reviews financial information to make decisions about allocating resources and assessing performance for the entire company. Since we operate in one segment and in one group of similar products, all financial segment and product line information required by ASC 280 can be found in the Condensed Consolidated Financial Statements.

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)**

For geographic reporting, revenues are attributed to the geographic location in which the customers' facilities are located. Long-lived assets consist primarily of property, plant and equipment, which are attributed to the geographic location in which they are located. Total operating revenues and long-lived assets by geographic region were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
<b>Total Operating Revenues:</b>				
United States	\$ 115,602	\$ 78,641	\$ 225,407	\$ 139,188
Germany	41,910	29,072	72,516	50,642
Japan	21,559	16,040	37,478	26,969
China	15,172	8,826	27,351	12,443
Brazil	12,934	7,937	24,197	14,335
Italy	11,822	9,168	22,648	16,049
France	10,419	6,569	17,913	14,304
United Kingdom	9,531	7,672	15,741	13,987
Thailand	8,946	6,704	16,391	12,513
Turkey	7,691	3,568	11,865	5,680
The Netherlands	6,980	16,057	14,703	24,702
Taiwan	6,189	5,111	11,937	7,655
Canada	5,942	4,100	10,896	7,828
Australia	5,143	2,346	8,373	3,202
Austria	4,457	2,227	6,728	2,938
Sweden	4,384	3,730	7,472	6,181
South Korea	3,836	2,706	7,269	4,600
Belgium	3,785	1,677	5,792	14,659
Mexico	3,637	3,584	5,893	5,806
Argentina	3,208	2,657	5,812	5,303
Poland	3,065	4,943	3,611	5,602
Malaysia	2,630	1,337	4,672	2,400
Denmark	2,553	3,276	4,256	6,079
Spain	2,348	1,112	3,516	1,451
Czech Republic	1,523	1,157	2,722	2,264
Norway	1,457	1,875	1,709	1,969
Russian Federation	1,416	682	1,562	713
India	1,343	1,162	2,683	2,263
All other countries	12,604	9,885	23,705	17,054
	\$ 332,086	\$ 243,821	\$ 604,818	\$ 428,779

**June 30,**      **December 31,**  
**2010**      **2009**  
(in thousands)

Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

<b><i>Long Lived Assets:</i></b>		
United States	\$ 324,748	\$ 317,719
France	114,920	125,839
Brazil	65,455	64,385
Germany	36,123	42,724
The Netherlands	10,179	36,971
China	2,670	2,334
All other countries	842	1,446
	\$ 554,937	\$ 591,418

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****14. Related Party Transactions**

We own a 50% equity investment in a manufacturing joint venture with JSR Corporation ( JSR ) under the name of Kraton JSR Elastomers K.K. ( KJE ) located in Kashima, Japan. KJE manufactures thermoplastic rubber, which is wholly or predominantly composed of a block copolymer comprising styrene blocks with butadiene and/or isoprene polymer blocks. KJE produces thermoplastic rubber for sale to third party customers only through Kraton and JSR. We and JSR separately, but with equal rights, participate as distributors in the sales of the thermoplastic rubber produced by KJE.

The aggregate amounts of related-party transactions were as follows:

	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>(in thousands)</b>		<b>(in thousands)</b>	
Purchases from related party	\$ 6,503	\$ 2,574	\$ 16,157	\$ 8,323

In October 2009, we entered into a contract with Amyris Biotechnologies, Inc. to explore the development of an alternative source of certain raw materials and, subject to Amyris' meeting developmental and manufacturing milestones, to purchase raw materials from Amyris. We have not made any purchases to date. TPG Biotechnology II, L.P., a private investment fund that may be deemed to be an affiliate of TPG Partners III and TPG Partners IV, has an ownership interest in Amyris.

**15. Supplemental Guarantor Information**

Kraton and Kraton Polymers Capital Corporation, a financing subsidiary, collectively, the Issuers, are co-issuers of the 8.125% Notes. Elastomers Holdings LLC, a U.S. holding company, and Kraton Polymers U.S. LLC, a U.S. operating subsidiary, collectively, the Guarantor Subsidiaries, fully and unconditionally guarantee on a joint and several basis the Issuers' obligations under the 8.125% Notes. Our remaining subsidiaries are not guarantors of the 8.125% Notes. We do not believe that separate financial statements and other disclosures concerning the Guarantor Subsidiaries would provide any additional information that would be material to investors in making an investment decision.

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING BALANCE SHEET****June 30, 2010****(Unaudited)****(In thousands, except par value)**

	<b>Kraton Performance Polymers<sup>(1)</sup></b>	<b>Kraton<sup>(2)</sup></b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>ASSETS</b>						
<b>Current Assets</b>						
Cash and cash equivalents	\$	\$	\$ 14,849	\$ 24,556	\$	\$ 39,405
Receivables, net of allowance			73,102	92,918		166,020
Inventories of products, net			153,866	150,498		304,364
Inventories of materials and supplies, net			7,011	3,510		10,521
Deferred income taxes				3,107		3,107
Other current assets		3,357	5,223	10,898		19,478
Total current assets		3,357	254,051	285,487		542,895
Property, plant and equipment, less accumulated depreciation		80,751	174,270	87,122		342,143
Identifiable intangible assets, less accumulated amortization		10,255	16,399	46,910		73,564
Investment in consolidated subsidiaries	384,080	1,053,498			(1,437,578)	
Investment in unconsolidated joint venture		400		11,704		12,104
Deferred financing costs		6,272				6,272
Deferred income taxes				1,697	(1,697)	
Other long-term assets		12,625	512,704	201,803	(706,931)	20,201
<b>Total Assets</b>	<b>\$ 384,080</b>	<b>\$ 1,167,158</b>	<b>\$ 957,424</b>	<b>\$ 634,723</b>	<b>\$ (2,146,206)</b>	<b>\$ 997,179</b>
<b>LIABILITIES AND STOCKHOLDERS' AND MEMBER'S EQUITY</b>						
<b>Current Liabilities</b>						
Current portion of long-term debt	\$	\$ 2,304	\$	\$	\$	\$ 2,304
Accounts payable-trade		2,250	46,493	36,270		85,013
Other payables and accruals		9,158	20,904	26,728		56,790
Due to related party				16,833		16,833
Insurance note payable		2,566				2,566
Total current liabilities		16,278	67,397	79,831		163,506
Long-term debt, net of current portion	250	381,273				381,523
Deferred income taxes		17,538			(1,697)	15,841
Other long-term liabilities		377,559	65,811	312,061	(706,931)	48,500
<b>Total liabilities</b>	<b>250</b>	<b>792,648</b>	<b>133,208</b>	<b>391,892</b>	<b>(708,628)</b>	<b>609,370</b>
<b>Commitments and contingencies (note 11)</b>						
<b>Stockholders' and Member's equity</b>						
Preferred stock, \$0.01 par value; 100,000 shares authorized; none issued						
Common stock, \$0.01 par value; 500,000 shares authorized; 30,851 shares issued and outstanding		309				309
Additional paid in capital	325,145					325,145
Member's equity		384,080	834,790	218,708	(1,437,578)	



# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Retained Earnings	58,376					58,376
Accumulated other comprehensive income		(9,570)	(10,574)	24,123		3,979
Total stockholders' and member's equity	383,830	374,510	824,216	242,831	(1,437,578)	387,809
<b>Total Liabilities and Stockholders' and Member's Equity.</b>	<b>\$ 384,080</b>	<b>\$ 1,167,158</b>	<b>\$ 957,424</b>	<b>\$ 634,723</b>	<b>\$ (2,146,206)</b>	<b>\$ 997,179</b>

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

**Index to Financial Statements****KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING BALANCE SHEET****December 31, 2009****(In thousands, except par value)**

	<b>Kraton Performance Polymers<sup>(1)</sup></b>	<b>Kraton<sup>(2)</sup></b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>ASSETS</b>						
<b>Current Assets</b>						
Cash and cash equivalents	\$	\$	\$ 36,567	\$ 32,724	\$	\$ 69,291
Receivables, net of allowance			41,194	74,135		115,329
Inventories of products, net			124,003	160,255		284,258
Inventories of materials and supplies, net			6,830	4,032		10,862
Deferred income taxes				3,107		3,107
Other current assets		1,086	1,421	14,263		16,770
<b>Total current assets</b>		<b>1,086</b>	<b>210,015</b>	<b>288,516</b>		<b>499,617</b>
Property, plant and equipment, less accumulated depreciation		85,284	171,024	98,552		354,860
Identifiable intangible assets, less accumulated amortization		13,541	15,322	46,938		75,801
Investment in consolidated subsidiaries	312,164	971,995			(1,284,159)	
Investment in unconsolidated joint venture		813		11,265		12,078
Deferred financing costs		7,309		9		7,318
Deferred income taxes	34				(34)	
Other long-term assets		1,142	468,794	95,054	(540,165)	24,825
<b>Total Assets</b>	<b>\$ 312,198</b>	<b>\$ 1,081,170</b>	<b>\$ 865,155</b>	<b>\$ 540,334</b>	<b>\$ (1,824,358)</b>	<b>\$ 974,499</b>
<b>LIABILITIES AND STOCKHOLDERS' AND MEMBER'S EQUITY</b>						
<b>Current Liabilities</b>						
Current portion of long-term debt	\$	\$ 2,304	\$	\$	\$	\$ 2,304
Accounts payable-trade		2,699	37,732	53,063		93,494
Other payables and accruals		18,251	15,010	35,118	(108)	68,271
Due to related party				19,006		19,006
<b>Total current liabilities</b>		<b>23,254</b>	<b>52,742</b>	<b>107,187</b>	<b>(108)</b>	<b>183,075</b>
Long-term debt, net of current portion	250	382,425				382,675
Deferred income taxes		12,858		630		13,488
Other long-term liabilities		351,353	47,494	187,721	(540,091)	46,477
<b>Total liabilities</b>	<b>250</b>	<b>769,890</b>	<b>100,236</b>	<b>295,538</b>	<b>(540,199)</b>	<b>625,715</b>
<b>Commitments and contingencies (note 11)</b>						
<b>Stockholders' and Member's equity</b>						
Preferred stock, \$0.01 par value; 100,000 shares authorized; none issued						
Common stock, \$0.01 par value; 500,000 shares authorized; 29,709 shares issued and outstanding	297					297
Additional paid in capital	311,665					311,665
Member's equity		312,164	775,493	196,502	(1,284,159)	
Retained Earnings	(14)					(14)
Accumulated other comprehensive income		(884)	(10,574)	48,294		36,836

# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Total stockholders' and member's equity	311,948	311,280	764,919	244,796	(1,284,159)	348,784
<b>Total Liabilities and Stockholders' and Member's Equity</b>	<b>\$ 312,198</b>	<b>\$ 1,081,170</b>	<b>\$ 865,155</b>	<b>\$ 540,334</b>	<b>\$ (1,824,358)</b>	<b>\$ 974,499</b>

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**

Three months ended June 30, 2010

(Unaudited)

(In thousands)

	Kraton Performance Polymers <sup>(1)</sup>	Kraton <sup>(2)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating Revenues</b>						
Sales	\$	\$	\$ 179,710	\$ 190,659	\$ (38,283)	\$ 332,086
Total operating revenues			179,710	190,659	(38,283)	332,086
<b>Cost of Goods Sold</b>			120,224	161,032	(38,283)	242,973
<b>Gross Profit</b>			59,486	29,627		89,113
<b>Operating Expenses</b>						
Research and development expenses			3,526	2,046		5,572
Selling, general and administrative expenses		13	16,167	5,592		21,772
Depreciation and amortization of identifiable intangibles		3,909	5,887	2,173		11,969
Total operating expenses		3,922	25,580	9,811		39,313
<b>Earnings in Consolidated Subsidiaries</b>	38,629	47,939			(86,568)	
<b>Earnings of Unconsolidated Joint Venture</b>				162		162
<b>Interest Expense (Income), net</b>		8,274	(2,871)	869		6,272
<b>Income Before Income Taxes</b>	38,629	35,743	36,777	19,109	(86,568)	43,690
<b>Income Tax Expense (Benefit)</b>	34	(2,886)	566	7,381		5,095
<b>Net Income</b>	\$ 38,595	\$ 38,629	\$ 36,211	\$ 11,728	\$ (86,568)	\$ 38,595

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS****Three months ended June 30, 2009****(Unaudited)****(In thousands)**

	<b>Kraton Performance Polymers<sup>(1)</sup></b>	<b>Kraton<sup>(2)</sup></b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Operating Revenues</b>						
Sales	\$	\$	\$ 122,112	\$ 151,539	\$ (39,910)	\$ 233,741
Other	1			10,079		10,080
Total operating revenues	1		122,112	161,618	(39,910)	243,821
<b>Cost of Goods Sold</b>	2	5,449	95,779	146,740	(39,910)	208,060
<b>Gross Profit</b>	(1)	(5,449)	26,333	14,878		35,761
<b>Operating Expenses</b>						
Research and development expenses			3,485	1,586		5,071
Selling, general and administrative expenses	1	(272)	9,123	9,200		18,052
Depreciation and amortization of identifiable intangibles		3,973	5,522	3,047		12,542
Total operating expenses	1	3,701	18,130	13,833		35,665
<b>Gain on Extinguishment of Debt</b>		4,340				4,340
<b>Earnings of Consolidated Subsidiaries</b>	(4,178)	12,781			(8,603)	
<b>Earnings of Unconsolidated Joint Venture</b>				102		102
<b>Interest Expense (Income), net</b>	5	9,725	(2,746)	848		7,832
<b>Income (Loss) Before Income Taxes</b>	(4,185)	(1,754)	10,949	299	(8,603)	(3,294)
<b>Income Tax Expense (Benefit)</b>		2,424	33	(1,566)		891
<b>Net Income (Loss)</b>	\$ (4,185)	\$ (4,178)	\$ 10,916	\$ 1,865	\$ (8,603)	\$ (4,185)

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**

Six months ended June 30, 2010

(Unaudited)

(In thousands)

	Kraton Performance Polymers <sup>(1)</sup>	Kraton <sup>(2)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating Revenues</b>						
Sales	\$	\$	\$ 344,208	\$ 333,343	\$ (72,733)	\$ 604,818
Total operating revenues			344,208	333,343	(72,733)	604,818
<b>Cost of Goods Sold</b>			240,286	279,025	(72,733)	446,578
<b>Gross Profit</b>			103,922	54,318		158,240
<b>Operating Expenses</b>						
Research and development expenses			7,080	4,476		11,556
Selling, general and administrative expenses		(82)	32,694	11,222		43,834
Depreciation and amortization of identifiable intangibles		7,818	11,712	3,485		23,015
Total operating expenses		7,736	51,486	19,183		78,405
<b>Earnings in Consolidated Subsidiaries</b>	58,424	79,762			(138,186)	
<b>Earnings of Unconsolidated Joint Venture</b>				236		236
<b>Interest Expense (Income), net</b>		16,581	(5,654)	1,409		12,336
<b>Income Before Income Taxes</b>	58,424	55,445	58,090	33,962	(138,186)	67,735
<b>Income Tax Expense (Benefit)</b>	34	(2,979)	566	11,724		9,345
<b>Net Income</b>	\$ 58,390	\$ 58,424	\$ 57,524	\$ 22,238	\$ (138,186)	\$ 58,390

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**

Six months ended June 30, 2009

(Unaudited)

(In thousands)

	<b>Kraton Performance Polymers<sup>(1)</sup></b>	<b>Kraton<sup>(2)</sup></b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Operating Revenues</b>						
Sales	\$	\$	\$ 218,973	\$ 273,425	\$ (80,791)	\$ 411,607
Other				17,172		17,172
Total operating revenues			218,973	290,597	(80,791)	428,779
<b>Cost of Goods Sold</b>		(3,706)	191,552	277,030	(80,791)	384,085
<b>Gross Profit</b>		3,706	27,421	13,567		44,694
<b>Operating Expenses</b>						
Research and development expenses			6,060	3,980		10,040
Selling, general and administrative expenses		(625)	19,354	17,574		36,303
Depreciation and amortization of identifiable intangibles		8,141	11,025	5,940		25,106
Total operating expenses		7,516	36,439	27,494		71,449
<b>Gain on Extinguishment of Debt</b>		23,831				23,831
<b>Earnings of Consolidated Subsidiaries</b>	(20,644)	(18,948)			39,592	
<b>Earnings of Unconsolidated Joint Venture</b>				176		176
<b>Interest Expense (Income), net</b>	5	19,858	(5,471)	2,346		16,738
<b>Income (Loss) Before Income Taxes</b>	(20,649)	(18,785)	(3,547)	(16,097)	39,592	(19,486)
<b>Income Tax Expense (Benefit)</b>	(3)	1,859	67	(763)		1,160
<b>Net Loss</b>	\$ (20,646)	\$ (20,644)	\$ (3,614)	\$ (15,334)	\$ 39,592	\$ (20,646)

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON PERFORMANCE POLYMERS, INC.****CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**

Six months ended June 30, 2010

(Unaudited)

(In thousands)

	Kraton Performance Polymers <sup>(1)</sup>	Kraton <sup>(2)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows provided by (used in) operating activities</b>	\$	\$ (12,315)	\$ 6,231	\$ (44,953)	\$	\$ (51,037)
<b>Cash flows provided by (used in) investing activities</b>						
Proceeds from (payments on) intercompany loans		(849)			849	
Purchase of plant and equipment, net of proceeds from sales of equipment			(14,178)	(3,367)		(17,545)
Purchase of software			(1,857)			(1,857)
Net cash provided by (used in) investing activities		(849)	(16,035)	(3,367)	849	(19,402)
<b>Cash flows provided by (used in) financing activities</b>						
Proceeds from debt		69,000				69,000
Repayment of debt		(70,152)				(70,152)
Cash contribution from member		11,750			(11,750)	
Cash distribution to member	(11,750)				11,750	
Proceeds from issuance of common stock	11,197					11,197
Proceeds from stock based compensation	1,087					1,087
Costs associated with the issuance of common stock	(534)					(534)
Proceeds from insurance note payable		3,518				3,518
Repayment of insurance note payable		(952)				(952)
Proceeds from (payments on) intercompany loans			(11,914)	12,763	(849)	
Net cash provided by (used in) financing activities		13,164	(11,914)	12,763	(849)	13,164
Effect of exchange rate differences on cash				27,389		27,389
Net decrease in cash and cash equivalents			(21,718)	(8,168)		(29,886)
<b>Cash and cash equivalents at beginning of period</b>			36,567	32,724		69,291
	\$	\$	\$ 14,849	\$ 24,556	\$	\$ 39,405



**Cash and cash equivalents at end of  
period**

- (1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.
- (2) Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements

## KRATON PERFORMANCE POLYMERS, INC.

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Six months ended June 30, 2009

(Unaudited)

(In thousands)

	Kraton Performance Polymers <sup>(1)</sup>	Kraton <sup>(2)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows provided by (used in) operating activities</b>	\$	\$ (22,334)	\$ 19,861	\$ 7,180	\$	\$ 4,707
<b>Cash flows provided by (used in) investing activities</b>						
Proceeds from (payments on) intercompany loans		81,656			(81,656)	
Purchase of property, plant and equipment, net of proceeds from sales of equipment			(15,562)	(577)		(16,139)
Purchase of Software			(6,685)			(6,685)
Net cash provided by (used in) investing activities		81,656	(22,247)	(577)	(81,656)	(22,824)
<b>Cash flows provided by (used in) financing activities</b>						
Proceeds from debt		53,000				53,000
Repayment of debt		(115,341)				(115,341)
Proceeds from (payments on) intercompany loans			(60,588)	(21,068)	81,656	
Proceeds from insurance note payable		4,506				4,506
Repayment of insurance note payable		(1,487)				(1,487)
Net cash provided by (used in) financing activities		(59,322)	(60,588)	(21,068)	81,656	(59,322)
Effect of exchange rate differences on cash				(6,247)		(6,247)
Net decrease in cash and cash equivalents			(62,974)	(20,712)		(83,686)
<b>Cash and cash equivalents at beginning of period</b>			65,460	35,936		101,396
<b>Cash and cash equivalents at end of period</b>	\$	\$	\$ 2,486	\$ 15,224	\$	\$ 17,710

(1) Kraton Performance Polymers and Polymer Holdings Capital Corporation are the issuers of the 12% Discount Notes. Polymer Holdings Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the issuers would provide additional information that would be useful.

(2)

## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Kraton and Kraton Polymers Capital Corporation are the issuers of the 8.125% Notes. Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

**Index to Financial Statements**

**KRATON PERFORMANCE POLYMERS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**16. Subsequent Events**

During the first quarter of 2010, we received a communication from a law firm asserting that approximately \$13.5 million in alleged payments to us from SemGroup, L.P. and/or one or more of its affiliates (collectively "SemGroup") during the 90-day period preceding SemGroup's Chapter 11 bankruptcy filing on July 22, 2008 appear to constitute preferential payments avoidable and recoverable under sections 547 and 550 of the United States Bankruptcy Code. This matter was settled for a de minimis sum in July 2010 in a manner which provides Kraton with a release of claims in connection with the matter. This resolution is final and completed and will not have a material adverse impact on our business, financial condition or results of operations.

We have evaluated significant events and transactions that have occurred and have determined that there were no other events or transactions other than those disclosed in this report that would require recognition or disclosure in our Condensed Consolidated Financial Statements for the quarterly period ended June 30, 2010.

**Index to Financial Statements**

**KRATON POLYMERS LLC**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited)

(In thousands)

	June 30, 2010	December 31, 2009
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 39,405	\$ 69,291
Receivables, net of allowances \$1,232 and \$1,335	166,020	115,329
Inventories of products, net	304,364	284,258
Inventories of materials and supplies, net	10,521	10,862
Deferred income taxes	3,107	3,107
Other current assets	19,478	16,770
<b>Total current assets</b>	<b>542,895</b>	<b>499,617</b>
Property, plant and equipment, less accumulated depreciation of \$212,794 and \$236,558	342,143	354,860
Identifiable intangible assets, less accumulated amortization of \$46,836 and \$42,741	73,564	75,801
Investment in unconsolidated joint venture	12,104	12,078
Deferred financing costs	6,272	7,318
Other long-term assets	20,201	24,825
<b>Total Assets</b>	<b>\$ 997,179</b>	<b>\$ 974,499</b>
<b>LIABILITIES AND MEMBER S EQUITY</b>		
<b>Current Liabilities</b>		
Current portion of long-term debt	\$ 2,304	\$ 2,304
Accounts payable-trade	85,013	93,494
Other payables and accruals	56,790	68,305
Due to related party	16,833	19,006
Insurance note payable	2,566	
<b>Total current liabilities</b>	<b>163,506</b>	<b>183,109</b>
Long-term debt, net of current portion	381,273	382,425
Deferred income taxes	15,841	13,488
Other long-term liabilities	48,500	46,477
<b>Total Liabilities</b>	<b>609,120</b>	<b>625,499</b>
<b>Commitments and contingencies (note 10)</b>		
<b>Member s equity</b>		
Common equity	384,080	312,164
Accumulated other comprehensive income	3,979	36,836
<b>Total member s equity</b>	<b>388,059</b>	<b>349,000</b>
<b>Total Liabilities and Member s Equity</b>	<b>\$ 997,179</b>	<b>\$ 974,499</b>

See Notes to Condensed Consolidated Financial Statements



Index to Financial Statements

## KRATON POLYMERS LLC

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In thousands)

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
<b>Operating Revenues</b>				
Sales	\$ 332,086	\$ 233,741	\$ 604,818	\$ 411,607
Other		10,080		17,172
Total operating revenues	332,086	243,821	604,818	428,779
<b>Cost of Goods Sold</b>	242,973	208,060	446,578	384,085
<b>Gross Profit</b>	89,113	35,761	158,240	44,694
<b>Operating Expenses</b>				
Research and development	5,572	5,071	11,556	10,040
Selling, general and administrative	21,772	18,052	43,834	36,303
Depreciation and amortization of identifiable intangibles	11,969	12,542	23,015	25,106
Total operating expenses	39,313	35,665	78,405	71,449
<b>Gain on Extinguishment of Debt</b>		4,340		23,831
<b>Earnings of Unconsolidated Joint Venture</b>	162	102	236	176
<b>Interest Expense, net</b>	6,272	7,825	12,336	16,733
<b>Income (Loss) Before Income Taxes</b>	43,690	(3,287)	67,735	(19,481)
<b>Income Tax Expense</b>	5,061	891	9,311	1,163
<b>Net Income (Loss)</b>	\$ 38,629	\$ (4,178)	\$ 58,424	\$ (20,644)

See Notes to Condensed Consolidated Financial Statements

**Index to Financial Statements****KRATON POLYMERS LLC****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)****(In thousands)**

	<b>Six months ended June 30,</b>	
	<b>2010</b>	<b>2009</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ 58,424	\$ (20,644)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization of identifiable intangibles	23,015	25,106
Inventory impairment		669
Amortization of deferred financing costs	1,036	1,582
Loss on disposal of fixed assets	3	431
Gain on extinguishment of debt		(23,831)
Change in fair value of interest rate swaps	(450)	(842)
Distributed earnings in unconsolidated joint venture	167	257
Deferred income tax expense	3,853	(907)
Non-cash compensation related to equity awards	1,771	1,237
<i>Decrease (increase) in</i>		
Accounts receivable	(60,335)	(29,542)
Inventories of products, materials and supplies	(39,002)	90,670
Other assets	(30,167)	(6,365)
<i>(Decrease) in</i>		
Accounts payable-trade, other payables and accruals, and other long-term liabilities	(6,478)	(18,564)
Due to related party	(2,874)	(14,550)
Net cash provided by (used in) operating activities	(51,037)	4,707
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(17,545)	(19,972)
Purchase of software	(1,857)	(6,685)
Proceeds from sale of property, plant and equipment		3,833
Net cash used in investing activities	(19,402)	(22,824)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from debt	69,000	53,000
Repayment of debt	(70,152)	(115,341)
Cash contribution from member	11,750	
Proceeds from insurance note payable	3,518	4,506
Repayment of insurance note payable	(952)	(1,487)
Net cash provided by (used in) financing activities	13,164	(59,322)
Effect of exchange rate differences on cash	27,389	(6,247)
Net decrease in cash and cash equivalents	(29,886)	(83,686)
<b>Cash and cash equivalents, beginning of period</b>	<b>69,291</b>	<b>101,396</b>



# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

<b>Cash and cash equivalents, end of period</b>	\$ 39,405	\$ 17,710
---	-----------	-----------

## Supplemental Disclosures

Cash paid during the period for income taxes, net of refunds received	\$ 2,026	\$ 7,455
Cash paid during the period for interest	\$ 12,192	\$ 16,489

See Notes to Condensed Consolidated Financial Statements

---

**Index to Financial Statements**

**KRATON POLYMERS LLC**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**1. General**

**Organization and Description of Business.** Kraton Polymers LLC, together with its direct and indirect subsidiaries, are, unless the context requires otherwise, collectively referred to herein as we, our, ours, us or Kraton. Kraton directly or indirectly owns 100% of the equity interest in (1) Elastomers Holdings LLC (holding company of Kraton's U.S. operations), (2) K.P. Global Holdings C.V. (holding company of the remainder of our global operations) and (3) Kraton Polymers Capital Corporation (a finance subsidiary with no operations). We believe we are the world's leading producer in terms of sales revenues of styrenic block copolymers, or SBCs, a family of performance polymer products whose chemistry we pioneered almost 50 years ago. SBCs are highly-engineered synthetic elastomers that enhance the performance of numerous products by delivering a variety of performance-enhancing characteristics, including greater flexibility, resilience, strength, durability and processability. SBCs are a fast growing subset of the elastomers industry. Our polymers are typically formulated or compounded with other products to achieve improved customer specific performance characteristics in a variety of applications. We manufacture products at five plants globally, including our flagship plant in Belpre, Ohio, the most diversified SBC plant in the world, as well as plants in Germany, France, Brazil and Japan. The plant in Japan is operated by an unconsolidated manufacturing joint venture.

**Basis of Presentation.** The accompanying Condensed Consolidated Financial Statements presented herein are for Kraton and its consolidated subsidiaries, each of which is a wholly-owned subsidiary. These interim financial statements should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009, as amended, and reflect all normal recurring adjustments that are, in the opinion of management, necessary to fairly present our results of operations and financial position. Amounts reported in the Condensed Consolidated Statements of Operations are not necessarily indicative of amounts expected for the respective annual periods, in particular due to the effect of seasonal changes and weather conditions that typically affect our polymer product sales into our Paving and Roofing end use market.

Our significant accounting policies have been disclosed in Note 1 Summary of Operations and Significant Accounting Policies in our most recent Annual Report on Form 10-K, as amended. There have been no changes to the policies disclosed therein. The accompanying Condensed Consolidated Financial Statements presented herein have been prepared in accordance with those policies.

**Use of Estimates.** The preparation of Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the useful lives of fixed assets; allowances for doubtful accounts and sales returns; the valuation of derivatives, deferred tax assets, property, plant and equipment, inventory, investments and share-based compensation; and liabilities for employee benefit obligations, asset retirement obligations, income tax uncertainties and other contingencies.

**Income Tax in Interim Periods.** Our business operations are global in nature, and we are subject to taxes in numerous jurisdictions. Tax laws and tax rates vary substantially in these jurisdictions and are subject to change given the political and economic climate in those countries. We file our tax returns in accordance with our interpretations of each jurisdiction's tax laws. We record our tax provision or benefit on an interim basis using the estimated annual effective tax rate. This rate is applied to the current period ordinary income or loss to

**Index to Financial Statements**

**KRATON POLYMERS LLC**

**Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

determine the income tax provision or benefit allocated to the interim period. Losses from jurisdictions for which no benefit can be realized and the income tax effects of unusual and infrequent items are excluded from the estimated annual effective tax rate. Valuation allowances are provided against the future tax benefits that arise from the losses in jurisdictions for which no benefit can be realized. In addition, the effects of unusual and infrequent items are recognized in the impacted interim period as discrete items. The estimated annual effective tax rate may be significantly impacted by nondeductible expenses and our projected earnings mix by tax jurisdiction. Adjustments to the estimated annual effective income tax rate are recognized in the period when such estimates are revised. Additionally, we have established valuation allowances against a variety of deferred tax assets, including net operating loss carry-forwards, foreign tax credits and other income tax credits. Valuation allowances take into consideration our ability to use these deferred tax assets and reduce the value of such items to the amount that is deemed more likely than not to be recoverable. Our ability to utilize these deferred tax assets is dependent on achieving our forecast of future taxable operating income over an extended period of time. We review our forecast in relation to actual results and expected trends on a quarterly basis. Failure to achieve our operating income targets may change our assessment regarding the recoverability of our net deferred tax assets and such change could result in a valuation allowance being recorded against some or all of our net deferred tax assets. An increase in a valuation allowance would result in additional income tax expense and lower member's equity and could have a significant impact on our earnings in future periods. The release of valuation allowances in periods when these tax attributes become realizable would reduce our effective tax rate.

**Correction of immaterial errors.** We have corrected immaterial errors in the accompanying Condensed Consolidated Statements of Operations related to cost of goods sold for the three months ended March 31, 2010. The correction increased cost of goods sold and decreased inventory by \$3.0 million. The correction is not material to our Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2010.

**2. New Accounting Pronouncements.**

***Adoption of Accounting Standards***

We have implemented all new accounting pronouncements that are in effect and that may impact our financial statements and do not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on our financial position or results of operations.

***Future Adoption of Accounting Standards***

The following new accounting pronouncement has been issued, but has not yet been adopted as of June 30, 2010:

In October 2009, the Financial Accounting Standards Board (FASB), issued Accounting Standards Update (ASU), Number 2009-13 Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements a consensus of the FASB Emerging Issues Task Force. This update amends the revenue recognition guidance for arrangements with multiple deliverables. The amendments allow vendors to account for products and services separately rather than as a combined unit. A selling price hierarchy for determining the selling price of each deliverable is established in this ASU, along with eliminating the residual method. The amendments are effective for revenue arrangements that begin or are changed in fiscal years that start June 15, 2010 or later. We are in the process of assessing the provisions of this new guidance and currently do not expect that the adoption will have a material impact on our consolidated financial statements.

**Index to Financial Statements****KRATON POLYMERS LLC****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****3. Share-Based Compensation**

We account for share-based awards under the provisions of ASC 718, *Stock Compensation*, which established the accounting for share-based awards exchanged for employee services. Accordingly, share-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the requisite service period. We record non-cash compensation expense for the restricted stock awards, notional units and stock options over the vesting period using the straight-line method. We awarded 22,202 shares of restricted stock during the six months ended June 30, 2010.

Information pertaining to option activity for the six months ended June 30, 2010 is as follows:

	Options (in thousands)	Weighted- Average Exercise Price
Outstanding at December 31, 2009	1,585	\$ 13.51
Granted	612	15.39
Exercised	(81)	13.51
Cancelled	(3)	13.51
Outstanding at June 30, 2010	2,113	\$ 14.05
Exercisable at June 30, 2010	1,165	\$ 13.51

We value stock options issued using the Black-Scholes Merton option-pricing model and there have been no changes to our methodology disclosed in our most recently filed Annual Report on Form 10-K, as amended.

**4. Restructuring and Restructuring-Related Costs**

As part of our ongoing efforts to improve efficiencies and increase productivity, we have implemented a number of restructuring initiatives in recent years.

We ceased production at our Pernis, the Netherlands, facility on December 31, 2009, where, prior to the exit, we manufactured isoprene rubber. In connection with the exit, we incurred \$3.9 million in asset retirement obligations ( ARO ), \$6.0 million in restructuring costs and a \$1.1 million non-cash charge to write-down our inventory of spare parts.

For the six months ended June 30, 2010, the original estimated ARO of \$3.9 million was reduced to \$2.6 million as a result of our completing the exit of the facility two months earlier than originally anticipated. As a result, included in depreciation and amortization of intangible assets in the six months ended June 30, 2010 is a reduction in the accrued restructuring cost, which lowered depreciation expense by approximately \$1.3 million. The following is a summary of the 2010 activity associated with the exit of the Pernis facility:

**Pernis  
Restructuring**

# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

	(in thousands)
Accrued Pernis restructuring at December 31, 2009	\$ 9,989
Payments	(8,698)
Change in estimate for demolition cost	(1,291)
Accrued Pernis restructuring at June 30, 2010	\$

Index to Financial Statements

## KRATON POLYMERS LLC

## Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

**5. Detail of Certain Balance Sheet Accounts**

The components of inventories of products and other payables and accruals are as follows:

	June 30, 2010	December 31, 2009
	(in thousands)	
<b><i>Inventories of products, net:</i></b>		
Finished products	\$ 230,112	\$ 223,500
Work in progress	4,807	3,254
Raw materials	69,445	57,504
	\$ 304,364	\$ 284,258
<b><i>Other payables and accruals:</i></b>		
Employee related	\$ 12,665	\$ 5,783
Interest	6,796	7,366
Property and other taxes	669	4,255
Customer rebates	2,309	2,960
Income taxes payable	7,506	4,034
Derivative liabilities	2,172	2,926
Pernis restructuring		9,874
Other	24,673	31,107
	\$ 56,790	\$ 68,305

**6. Comprehensive Income**

Comprehensive income includes net income (loss) and all other non-owner changes in equity. Components of comprehensive income are as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
Net income (loss)	\$ 38,629	\$ (4,178)	\$ 58,424	\$ (20,644)
Other comprehensive income (loss)				
Foreign currency translation adjustments, net of tax	(30,438)	22,464	(33,000)	5,398
Reclassification of interest rate swaps into earnings		(421)	(450)	(842)
Net unrealized gain (loss) on interest rate swaps	660	(211)	519	(358)
Net unrealized gain on net investment hedge	74		74	
Total comprehensive income (loss)	\$ 8,925	\$ 17,654	\$ 25,567	\$ (16,446)

# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Accumulated other comprehensive income consists of the following:

	June 30, 2010	December 31, 2009
	(in thousands)	
Foreign currency translation adjustments, net of tax	\$ 22,765	\$ 55,765
Net unrealized loss on interest rate swaps	(1,711)	(1,780)
Net unrealized gain on net investment hedge	74	
Increase in pension liability, net of tax	(17,149)	(17,149)
Total accumulated other comprehensive income	\$ 3,979	\$ 36,836

Index to Financial Statements

## KRATON POLYMERS LLC

## Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

**7. Long-Term Debt**

Long-term debt consists of the following:

	June 30, 2010	December 31, 2009
	(in thousands)	
Term loans <sup>(a)</sup>	\$ 220,577	\$ 221,729
8.125% discount notes <sup>(b)</sup>	170,000	170,000
8.125% discount notes held in treasury <sup>(b)</sup>	(7,000)	(7,000)
Total debt	383,577	384,729
Less current portion of long-term debt <sup>(a)</sup>	2,304	2,304
Total long-term debt	\$ 381,273	\$ 382,425

**(a) Term Loans and Revolving Loans.** Kraton is the borrower under our senior secured credit agreement dated as of December 23, 2003, as amended, (the "Credit Agreement"), and Kraton's wholly-owned domestic subsidiaries along with its ultimate parent, Kraton Performance Polymers, Inc., as successor to Polymer Holdings, are guarantors under the Credit Agreement. We refer to these guarantors, together with Kraton, as the Loan Parties. The Credit Agreement is secured by a perfected first priority security interest in substantially all of each Loan Party's tangible and intangible assets, including intellectual property, real property, all of Kraton's capital stock, the capital stock of Kraton's domestic subsidiaries and 65% of the capital stock of the direct foreign subsidiaries of each Loan Party. There have been no material changes to our Credit Agreement since the disclosure made in our most recently filed Annual Report on Form 10-K, as amended. In these notes to the Condensed Consolidated Financial Statements, the loans made under the revolving facility are referred to as the Revolving Loans, and the loans made under the term facility are referred to as the Term Loans.

Pursuant to Amendment No. 7 to the Credit Agreement, dated November 30, 2009 (the "November 2009 Amendment"), the maximum available borrowings under the Revolving Loans increased from \$75.5 million to \$80.0 million and the maturity on \$79.8 million of the Revolving Loans was extended from May 2011 to May 2013.

In December 2009, Kraton applied a portion of the proceeds from our initial public offering as a prepayment on the term portion of its senior secured credit facility in the amount of \$100.0 million, which resulted in the write off of approximately \$1.5 million of deferred financing cost. As of June 30, 2010, Kraton had no outstanding borrowings under the Revolving Loans.

The following is a summary of the material terms of the Credit Agreement. This description does not purport to be complete and is qualified in its entirety by reference to the provisions of the Credit Agreement.

**Maturity.** The Revolving Loans extended pursuant to the November 2009 Amendment are payable in a single maturity on May 12, 2013. The \$0.2 million portion of the Revolving Loans that were not extended pursuant to November 2009 Amendment are payable on May 12, 2011. The Term Loans are payable in 8 remaining consecutive equal quarterly installments, in an aggregate annual amount equal to 1.0% of the original principal amount of such loans. The remaining balance is payable in four equal quarterly installments commencing on September 30, 2012 and ending on May 12, 2013.

**Interest.** The Term Loans bear interest at a rate equal to the adjusted Eurodollar rate plus 2.00% per annum or, at Kraton's option, the base rate plus 1.00% per annum. The average effective interest rates on the Term





**Index to Financial Statements**

**KRATON POLYMERS LLC**

**Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

Loans for the six months ended June 30, 2010 and 2009 were 3.4% and 4.3%, respectively. The Revolving Loans extended pursuant to the November 2009 Amendment bear interest at a rate equal to the adjusted Eurodollar rate plus a margin of between 3.00% and 3.50% per annum (depending on Kraton's consolidated leverage ratio) or at Kraton's option, the base rate plus a margin of between 2.00% and 2.50% per annum (also depending on Kraton's consolidated leverage ratio). In addition, with respect to the extended portion of the Revolving Loans, an annual commitment fee equal to 0.75% payable quarterly on the daily average undrawn portion of the Revolving Loans extended pursuant to the November 2009 Amendment accrues and is payable quarterly in arrears.

The terms of the \$0.2 million portion of the Revolving Loans that were not extended pursuant to November 2009 Amendment were not changed. These Revolving Loans bear interest at a rate equal to the adjusted Eurodollar rate plus a margin of between 2.00% and 2.50% per annum (depending on Kraton's leverage ratio), or at Kraton's option, the base rate plus a margin of between 1.00% and 1.50% per annum (also depending on Kraton's leverage ratio). The unused commitment fee for the unextended Revolving Loan is 0.5%.

**Mandatory Prepayments.** The existing term facility is subject to mandatory prepayments as discussed in our most recently filed Annual Report on Form 10-K, as amended.

**Covenants.** The Credit Agreement contains certain affirmative and negative covenants, as discussed in our most recently filed Annual Report on Form 10-K, as amended. As of June 30, 2010, we were in compliance with all covenants contained in the Credit Agreement.

**(b) Senior Subordinated 8.125% Notes Due January 15, 2014.** On December 23, 2003, Kraton and Kraton Polymers Capital Corporation issued the 8.125% Notes in an aggregate principal amount of \$200.0 million. The 8.125% Notes are subject to the provisions for mandatory and optional prepayment and acceleration and are payable in full on January 15, 2014. Each of Kraton Polymers U.S. LLC and Elastomers Holdings LLC has guaranteed the 8.125% Notes.

**Interest.** The 8.125% Notes bear interest at a fixed rate of 8.125% per annum. Interest is payable semi-annually on January 15 and July 15.

**Optional Redemption.** We may redeem all or a part of the 8.125% Notes at the redemption prices (expressed as percentages of principal amount) plus accrued and unpaid interest, if any.

**Purchase of a Portion of the Senior Subordinated 8.125% Notes.** On March 16, 2009, Kraton purchased and retired \$30 million face value of the 8.125% Notes for cash consideration of \$10.9 million, which included accrued interest of \$0.4 million. We recorded a gain of approximately \$19.5 million in the quarter ended March 31, 2009 related to the purchase and retirement of these 8.125% Notes.

In April 2009, TJ Chemical purchased approximately \$6.3 million face value of the 8.125% Notes for cash consideration of \$2.5 million, which included accrued interest of \$0.1 million. Immediately upon purchasing the 8.125% Notes, TJ Chemical contributed the purchased notes to Kraton Performance Polymers, and Kraton Performance Polymers in turn contributed the notes to us. No equity interest or other consideration was issued in exchange for the contribution of the 8.125% Notes, although equity of each of Kraton Performance Polymers and Kraton was increased by an amount equal to the cash consideration paid by TJ Chemical. Kraton holds the 8.125% Notes as treasury notes. Also in April 2009, Kraton purchased approximately \$0.7 million face value of the 8.125% Notes for cash consideration of \$0.3 million, which Kraton is holding as treasury notes. We recorded a gain of approximately \$4.3 million on the extinguishment of debt in the quarter ended June 30, 2009.

**Index to Financial Statements**

**KRATON POLYMERS LLC**

**Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

**Covenants.** The 8.125% Notes contain certain affirmative and negative covenants, as discussed in our most recently filed Annual Report on Form 10-K, as amended. As of June 30, 2010, we were in compliance with all covenants under the 8.125% Notes.

See Note 8 Financial Instruments, Hedging Activities and Credit Risk for fair value information related to our long-term debt.

**8. Financial Instruments and Credit Risk**

***Financial Instruments***

**(a) Interest Rate Swap Agreements.** In February 2008, we entered into a \$325.0 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. The agreement had a fixed rate of 2.77%, which resulted in a fixed rate of 4.77%, and a term through April 1, 2010. This agreement was designated as a cash flow hedge on the exposure of the variability of future cash flows subject to the variable quarterly interest rates on \$325.0 million of the Term Loans. We settled the swap early in June 2008 and realized cash proceeds of \$4.6 million, resulting in a gain on the sale of \$4.6 million. The gain was deferred in accumulated other comprehensive income and was being reclassified as a reduction in interest expense through March 31, 2010 using the effective interest method. We reclassified \$0.5 million and \$0.8 million into earnings for the six months ended June 30, 2010 and 2009, respectively.

In May 2009, we entered into a \$310.0 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. This agreement was effective on January 4, 2010 and expires on January 3, 2011 and has a fixed rate of 1.53%, which results in a fixed rate of 3.53%. In December 2009, we made a \$100.0 million payment of outstanding Term Loans, reducing the principal amount outstanding from approximately \$323.0 million to approximately \$223.0 million. As a result, we were required to discontinue hedge accounting prospectively as the hedging relationship failed to meet all of the criteria set forth in ASC 815,

Derivatives and Hedging, specifically the notional amount of the swap and the principal amount of the debt were no longer equal and the forecasted transaction was no longer probable of occurring based on the original hedge documentation. We have elected to redesignate the cash flow hedge relationship for approximately \$218.0 million notional amount out of the total \$310.0 million notional amount interest rate swap agreement. We recorded a gain of \$0.3 million and \$0.0 million in interest expense related to the ineffective portion and a gain of \$0.5 million and a loss of \$0.5 million in accumulated other comprehensive income related to the effective portion of the hedge for the six months ended June 30, 2010 and June 30, 2009, respectively.

In June 2010, we entered into a \$215.0 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. This agreement will be effective on January 3, 2011 and expires on January 3, 2012 and has a fixed rate of 0.87%, which will result in a fixed rate of 2.87%. We recorded an unrealized loss of \$0.2 million in accumulated other comprehensive income related to the effective portion of this hedge for the quarter ended June 30, 2010.

**(b) Foreign Currency Hedge.** In February 2009, we entered into a foreign currency option contract to reduce our exposure to fluctuations in the Euro to U.S. dollar exchange rate for a notional amount of 47.3 million, which expired on December 29, 2009. The option contract did not qualify for hedge accounting. During the six months ended June 30, 2009, we recorded a gain of \$0.8 million, which represented the mark-to-market impact of the purchased option contract. The gain was recorded in selling, general and

Index to Financial Statements**KRATON POLYMERS LLC****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

administrative expense on the Condensed Consolidated Statements of Operations. We settled the hedge on December 31, 2009, with a gain of \$1.9 million, which represented the mark-to-market impact of the purchased option contract.

**(c) Net Investment Hedges.** In May 2010, we entered into multiple non-deliverable forward contracts to reduce our exposure to fluctuations in the Brazilian Real to the U.S. dollar associated with the funding of the debottleneck and expansion of our isoprene rubber latex capacity at our Paulina, Brazil plant, for the notional amounts of approximately R\$2.7 million, R\$7.0 million and R\$7.8 million with expiration dates of June 30, September 30, and December 31, 2010, respectively. The non-deliverable forward contracts qualify for hedge accounting and were designated as net investment hedges in accordance with ASC 815-35 Net Investment Hedges. We recorded a \$0.1 million gain in accumulated other comprehensive income related to the effective portion of the hedge for the six months ended June 30, 2010.

**(d) Fair Value of Financial Instruments.** Effective January 1, 2008, we adopted ASC 820, *Fair Value Measurements and Disclosures*. ASC 820 defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. ASC 820 requires entities to, among other things, maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

ASC 820 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. In accordance with ASC 820, these two types of inputs have created the following fair value hierarchy:

Level 1 Quoted unadjusted prices for identical instruments in active markets.

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Model-derived valuations in which one or more significant inputs or significant value drivers are unobservable.

The following table presents the carrying values and approximate fair values of our long-term debt at June 30, 2010 and December 31, 2009:

	June 30, 2010		December 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(in thousands)		(in thousands)	
Term Loans	\$ 220,577	\$ 220,577	\$ 221,729	\$ 221,729
8.125% discount notes	163,000	163,408	163,000	146,089
8.125% discount notes held in treasury	7,000	7,018	7,000	6,274

The Term Loans bear a variable interest rate, and as such, the fair value approximates their carrying value.



Index to Financial Statements

## KRATON POLYMERS LLC

## Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

The financial assets and liabilities measured at fair value on a recurring basis are included below:

		Fair Value Measurements at Reporting Date Using Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Balance Sheet Location		June 30, 2010	(in thousands)						
Derivative liabilities	2009 Interest rate swap	Other payables and accruals	\$	2,016	\$		\$	2,016	\$
Derivative liabilities	2010 Interest rate swap	Other payables and accruals	\$	156	\$		\$	156	\$
Derivative liabilities	2010 Net Investment hedge	Other current assets	\$	74	\$		\$	74	\$

		Fair Value Measurements at Reporting Date Using Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Balance Sheet Location		December 31, 2009	(in thousands)						
Derivative liabilities	2009 Interest rate swap	Other payables and accruals	\$	2,926	\$		\$	2,926	\$

The use of derivatives creates exposure to credit risk relating to potential losses that could be recognized in the event that the counterparties to these instruments fail to perform their obligations under the contracts. We minimize this risk by limiting our counterparties to major financial institutions with acceptable credit ratings and monitoring positions with individual counterparties. In the event of a default by one of our counterparties, we may not receive payments provided for under the terms of our derivatives. We do not anticipate any defaults by our derivative instrument contract counterparties.

**Credit Risk.** Our customers are diversified by industry and geography with approximately 700 customers in approximately 60 countries worldwide. We do not have concentrations of receivables from these industry sectors throughout these countries. Where exposed to credit risk, we analyze the counterparties' financial condition prior to entering into an agreement, establish credit limits and monitor the appropriateness of those limits on an ongoing basis. We also obtain cash, letters of credit or other acceptable forms of security from customers to provide credit support, where appropriate, based on our financial analysis of the customer and the contractual terms and conditions applicable to each transaction.

**9. Income Taxes**

Income tax expense for the six months ended June 30, 2010 was \$9.3 million compared to \$1.2 million for six months ended June 30, 2009. The effective tax rate for the six months ended June 30, 2010 was 13.8% compared to (6.0)% for the six months ended June 30, 2009. Our effective

## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

tax rate for the six months ended June 30, 2010 was lower than the statutory rate of 35% primarily due to the mix of pre-tax income earned in foreign jurisdictions and the recognition of the tax benefit for certain net operating loss carryforwards.

We are required to provide a valuation allowance for certain deferred tax assets in excess of deferred tax liabilities because we have concluded that it is more likely than not that such deferred tax assets ultimately will not be realized.

**Index to Financial Statements****KRATON POLYMERS LLC****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

As of June 30, 2010, we had unrecognized tax benefits related to foreign tax positions, all of which, if recognized, would impact the effective tax rate. We had no substantial change in uncertain tax positions and have recorded \$1.3 million of unrecognized tax benefits, including interest and penalties, as a long-term liability.

Our tax jurisdictions include the United States and various state and foreign jurisdictions. The U.S. federal income tax return has been examined by the tax authorities through December 31, 2004; all years subsequent to 2004 remain subject to examination. In addition, open tax years to state and foreign jurisdictions remain subject to examination.

**10. Commitments and Contingencies**

**Legal Proceedings.** We and certain of our subsidiaries are parties to several legal proceedings that have arisen in the ordinary course of business. While the outcome of these proceedings cannot be predicted with certainty, management does not expect these matters, individually or in the aggregate, to have a material adverse effect upon our financial position, results of operations or cash flows. Furthermore, Shell Chemicals L.P. (Shell Chemicals) has agreed, subject to certain limitations, to indemnify us for certain claims brought with respect to matters occurring before February 28, 2001. As of the date of this Quarterly Report on Form 10-Q, we have not been named as parties in any of these claims. Our right to indemnification from Shell Chemicals is subject to certain time limitations disclosed under Business Environmental Regulation in our most recently filed Annual Report on Form 10-K, as amended. During the first quarter of 2010, we received a communication from a law firm asserting that approximately \$13.5 million in alleged payments to us from SemGroup, L.P. and/or one or more of its affiliates (collectively SemGroup) during the 90-day period preceding SemGroup's Chapter 11 bankruptcy filing on July 22, 2008 appear to constitute preferential payments avoidable and recoverable under sections 547 and 550 of the United States Bankruptcy Code. This matter was settled for a de minimis sum in July 2010 in a manner that provides Kraton with a release of claims in connection with the matter. This resolution is final and completed and will not have a material adverse impact on our business, financial condition or results of operations. Except as provided immediately above, there have been no material changes to our Commitments and Contingencies disclosed in our most recently filed Annual Report on Form 10-K, as amended.

**11. Employee Benefits**

**Retirement Plans.** The components of net periodic benefit cost related to pension benefits and other post-retirement benefits for the three and six months ended June 30, 2010 and June 30, 2009 are as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
<b>Defined Benefit</b>				
<i>Components of net period benefit cost:</i>				
Service cost	\$ 580	\$ 709	\$ 1,203	\$ 1,445
Interest cost	1,230	1,186	2,446	2,364
Expected return on plan assets	(1,213)	(1,170)	(2,426)	(2,357)
Amortization of prior service cost	17	135	21	262
Net periodic benefit cost	\$ 614	\$ 860	\$ 1,244	\$ 1,714





Index to Financial Statements

## KRATON POLYMERS LLC

## Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

	Three months ended June 30, 20102009 (in thousands)		Six months ended June 30, 20102009 (in thousands)	
Other Post-retirement Benefits				
Components of net period benefit cost:				
Service cost	\$ 98	\$ 100	\$ 196	\$ 200
Interest cost	280	230	560	460
Amortization of prior service cost	39	18	78	36
Net periodic benefit cost	\$ 417	\$ 348	\$ 834	\$ 696

**Contributions.** Based on December 31, 2009 valuations, we expect to make contributions of \$3.9 million to our employee benefit plans in 2010 versus \$6.2 million in 2009. We made contributions of \$1.1 million to our pension plan for the six months ended June 30, 2010. See Note 7 Employee Benefits in our most recent Annual Report on Form 10-K, as amended, for further discussion.

**12. Industry Segment and Foreign Operations**

We operate in one segment for the manufacture and marketing of styrenic block copolymers. In accordance with the provisions of ASC 280, *Segment Reporting*, our chief operating decision-maker has been identified as the President and Chief Executive Officer, who regularly reviews financial information to make decisions about allocating resources and assessing performance for the entire company. Since we operate in one segment and in one group of similar products, all financial segment and product line information required by ASC 280 can be found in the Condensed Consolidated Financial Statements.

**Index to Financial Statements****KRATON POLYMERS LLC****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

For geographic reporting, revenues are attributed to the geographic location in which the customers' facilities are located. Long-lived assets consist primarily of property, plant and equipment, which are attributed to the geographic location in which they are located. Total operating revenues and long-lived assets by geographic region were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
<b>Total Operating Revenues:</b>				
United States	\$ 115,602	\$ 78,641	\$ 225,407	\$ 139,188
Germany	41,910	29,072	72,516	50,642
Japan	21,559	16,040	37,478	26,969
China	15,172	8,826	27,351	12,443
Brazil	12,934	7,937	24,197	14,335
Italy	11,822	9,168	22,648	16,049
France	10,419	6,569	17,913	14,304
United Kingdom	9,531	7,672	15,741	13,987
Thailand	8,946	6,704	16,391	12,513
Turkey	7,691	3,568	11,865	5,680
The Netherlands	6,980	16,057	14,703	24,702
Taiwan	6,189	5,111	11,937	7,655
Canada	5,942	4,100	10,896	7,828
Australia	5,143	2,346	8,373	3,202
Austria	4,457	2,227	6,728	2,938
Sweden	4,384	3,730	7,472	6,181
South Korea	3,836	2,706	7,269	4,600
Belgium	3,785	1,677	5,792	14,659
Mexico	3,637	3,584	5,893	5,806
Argentina	3,208	2,657	5,812	5,303
Poland	3,065	4,943	3,611	5,602
Malaysia	2,630	1,337	4,672	2,400
Denmark	2,553	3,276	4,256	6,079
Spain	2,348	1,112	3,516	1,451
Czech Republic	1,523	1,157	2,722	2,264
Norway	1,457	1,875	1,709	1,969
Russian Federation	1,416	682	1,562	713
India	1,343	1,162	2,683	2,263
All other countries	12,604	9,885	23,705	17,054
	\$ 332,086	\$ 243,821	\$ 604,818	\$ 428,779

**June 30,      December 31,  
2010          2009  
(in thousands)**

Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

***Long-Lived Assets:***

United States	\$ 324,748	\$ 317,719
France	114,920	125,839
Brazil	65,455	64,385
Germany	36,123	42,724
The Netherlands	10,179	36,971
China	2,670	2,334
All other countries	842	1,446
	\$ 554,937	\$ 591,418

**Index to Financial Statements****KRATON POLYMERS LLC****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****13. Related Party Transactions**

We own a 50% equity investment in a manufacturing joint venture with JSR Corporation ( JSR ) under the name of Kraton JSR Elastomers K.K. ( KJE ) located in Kashima, Japan. KJE manufactures thermoplastic rubber, which is wholly or predominantly composed of a block copolymer comprising styrene blocks with butadiene and/or isoprene polymer blocks. KJE produces thermoplastic rubber for sale to third party customers only through Kraton and JSR. We and JSR separately, but with equal rights, participate as distributors in the sales of the thermoplastic rubber produced by KJE.

The aggregate amounts of related-party transactions were as follows:

	<b>Three months ended June 30,</b>		<b>Six months ended June 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>(in thousands)</b>		<b>(in thousands)</b>	
Purchases from related party	\$ 6,503	\$ 2,574	\$ 16,157	\$ 8,323

In October 2009, we entered into a contract with Amyris Biotechnologies, Inc. to explore the development of an alternative source of certain raw materials and, subject to Amyris' meeting developmental and manufacturing milestones, to purchase raw materials from Amyris. We have not made any purchases to date. TPG Biotechnology II, L.P., a private investment fund that may be deemed to be an affiliate of TPG Partners III and TPG Partners IV, has an ownership interest in Amyris.

**14. Supplemental Guarantor Information**

Kraton and Kraton Polymers Capital Corporation, a financing subsidiary, collectively, the Issuers, are co-issuers of the 8.125% Notes. Elastomers Holdings LLC, a U.S. holding company, and Kraton Polymers U.S. LLC, a U.S. operating subsidiary, collectively, the Guarantor Subsidiaries, fully and unconditionally guarantee on a joint and several basis the Issuers' obligations under the 8.125% Notes. Our remaining subsidiaries are not guarantors of the 8.125% Notes. We do not believe that separate financial statements and other disclosures concerning the Guarantor Subsidiaries would provide any additional information that would be material to investors in making an investment decision.

**Index to Financial Statements**

**KRATON POLYMERS LLC**  
**CONDENSED CONSOLIDATING BALANCE SHEET**

**June 30, 2010**

**(Unaudited)**

**(In thousands)**

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>Current Assets</b>					
Cash and cash equivalents	\$	\$ 14,849	\$ 24,556	\$	\$ 39,405
Receivables, net		73,102	92,918		166,020
Inventories of products, net		153,866	150,498		304,364
Inventories of materials and supplies, net		7,011	3,510		10,521
Deferred income taxes			3,107		3,107
Other current assets	3,357	5,223	10,898		19,478
<b>Total current assets</b>	<b>3,357</b>	<b>254,051</b>	<b>285,487</b>		<b>542,895</b>
Property, plant and equipment, less accumulated depreciation	80,751	174,270	87,122		342,143
Identifiable intangible assets, less accumulated amortization	10,255	16,399	46,910		73,564
Investment in consolidated subsidiaries	1,053,498			(1,053,498)	
Investment in unconsolidated joint venture	400		11,704		12,104
Deferred financing costs	6,272				6,272
Deferred income taxes			1,697	(1,697)	
Other long-term assets	12,625	512,704	201,803	(706,931)	20,201
<b>Total Assets</b>	<b>\$ 1,167,158</b>	<b>\$ 957,424</b>	<b>\$ 634,723</b>	<b>\$ (1,762,126)</b>	<b>\$ 997,179</b>
<b>LIABILITIES AND MEMBER S EQUITY</b>					
<b>Current Liabilities</b>					
Current portion of long-term debt	\$ 2,304	\$	\$	\$	\$ 2,304
Accounts payable-trade	2,250	46,493	36,270		85,013
Other payables and accruals	9,158	20,904	26,728		56,790
Due to related party			16,833		16,833
Insurance note payable	2,566				2,566
<b>Total current liabilities</b>	<b>16,278</b>	<b>67,397</b>	<b>79,831</b>		<b>163,506</b>
Long-term debt, net of current portion	381,273				381,273
Deferred income taxes	17,538			(1,697)	15,841
Other long-term liabilities	377,559	65,811	312,061	(706,931)	48,500
<b>Total liabilities</b>	<b>792,648</b>	<b>133,208</b>	<b>391,892</b>	<b>(708,628)</b>	<b>609,120</b>
<b>Commitments and contingencies (Note 10)</b>					
<b>Member s equity</b>					
Common equity	384,080	834,790	218,708	(1,053,498)	384,080

# Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Accumulated other comprehensive income	(9,570)	(10,574)	24,123		3,979
Total member s equity	374,510	824,216	242,831	(1,053,498)	388,059
<b>Total Liabilities and Member s Equity</b>	<b>\$ 1,167,158</b>	<b>\$ 957,424</b>	<b>\$ 634,723</b>	<b>\$ (1,762,126)</b>	<b>\$ 997,179</b>

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

**Index to Financial Statements**

**KRATON POLYMERS LLC**  
**CONDENSED CONSOLIDATING BALANCE SHEET**

**December 31, 2009**

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
<b>Current Assets</b>					
Cash and cash equivalents	\$	\$ 36,567	\$ 32,724	\$	\$ 69,291
Receivables, net of allowance		41,194	74,135		115,329
Inventories of products, net		124,003	160,255		284,258
Inventories of materials and supplies, net		6,830	4,032		10,862
Deferred income taxes			3,107		3,107
Other current assets	1,086	1,421	14,263		16,770
<b>Total current assets</b>	<b>1,086</b>	<b>210,015</b>	<b>288,516</b>		<b>499,617</b>
Property, plant and equipment, less accumulated depreciation	85,284	171,024	98,552		354,860
Identifiable intangible assets, less accumulated amortization	13,541	15,322	46,938		75,801
Investment in consolidated subsidiaries	971,995			(971,995)	
Investment in unconsolidated joint venture	813		11,265		12,078
Deferred financing costs	7,309		9		7,318
Deferred income taxes					
Other long-term assets	1,142	468,794	95,054	(540,165)	24,825
<b>Total Assets</b>	<b>\$ 1,081,170</b>	<b>\$ 865,155</b>	<b>\$ 540,334</b>	<b>\$ (1,512,160)</b>	<b>\$ 974,499</b>
<b>LIABILITIES AND MEMBER S EQUITY</b>					
<b>Current Liabilities</b>					
Current portion of long-term debt	\$ 2,304	\$	\$	\$	\$ 2,304
Accounts payable-trade	2,699	37,732	53,063		93,494
Other payables and accruals	18,251	15,010	35,118	(74)	68,305
Due to related party			19,006		19,006
<b>Total current liabilities</b>	<b>23,254</b>	<b>52,742</b>	<b>107,187</b>	<b>(74)</b>	<b>183,109</b>
Long-term debt, net of current portion	382,425				382,425
Deferred income taxes	12,858		630		13,488
Other long-term liabilities	351,353	47,494	187,721	(540,091)	46,477
<b>Total liabilities</b>	<b>769,890</b>	<b>100,236</b>	<b>295,538</b>	<b>(540,165)</b>	<b>625,499</b>
<b>Commitments and contingencies (note 10)</b>					
<b>Member s equity</b>					
Common equity	312,164	775,493	196,502	(971,995)	312,164
Accumulated other comprehensive income	(884)	(10,574)	48,294		36,836
<b>Total member s equity</b>	<b>311,280</b>	<b>764,919</b>	<b>244,796</b>	<b>(971,995)</b>	<b>349,000</b>



## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

<b>Total Liabilities and Member s Equity</b>	\$ 1,081,170	\$ 865,155	\$ 540,334	\$ (1,512,160)	\$ 974,499
--	--------------	------------	------------	----------------	------------

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements

## KRATON POLYMERS LLC

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Three months ended June 30, 2010

(Unaudited)

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating Revenues</b>					
Sales	\$	\$ 179,710	\$ 190,659	\$ (38,283)	\$ 332,086
Total operating revenues		179,710	190,659	(38,283)	332,086
<b>Cost of Goods Sold</b>		120,224	161,032	(38,283)	242,973
<b>Gross Profit</b>		59,486	29,627		89,113
<b>Operating Expenses</b>					
Research and development expenses		3,526	2,046		5,572
Selling, general and administrative expenses	13	16,167	5,592		21,772
Depreciation and amortization of identifiable intangibles	3,909	5,887	2,173		11,969
Total operating expenses	3,922	25,580	9,811		39,313
<b>Earnings in Consolidated Subsidiaries</b>	47,939			(47,939)	
<b>Earnings of Unconsolidated Joint Venture</b>			162		162
<b>Interest Expense (Income), net</b>	8,274	(2,871)	869		6,272
<b>Income (Loss) Before Income Taxes</b>	35,743	36,777	19,109	(47,939)	43,690
<b>Income Tax Expense (Benefit)</b>	(2,886)	566	7,381		5,061
<b>Net Income (Loss)</b>	\$ 38,629	\$ 36,211	\$ 11,728	\$ (47,939)	\$ 38,629

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON POLYMERS LLC****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**

Three months ended June 30, 2009

(Unaudited)

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating Revenues</b>					
Sales	\$	\$ 122,112	\$ 151,539	\$ (39,910)	\$ 233,741
Other			10,080		10,080
Total operating revenues		122,112	161,619	(39,910)	243,821
<b>Cost of Goods Sold</b>	5,449	95,779	146,742	(39,910)	208,060
<b>Gross Profit</b>	(5,449)	26,333	14,877		35,761
<b>Operating Expenses</b>					
Research and development expenses		3,485	1,586		5,071
Selling, general, and administrative expenses	(272)	9,123	9,201		18,052
Depreciation and amortization of identifiable intangibles	3,973	5,522	3,047		12,542
Total operating expenses	3,701	18,130	13,834		35,665
<b>Gain on Extinguishment of Debt</b>	4,340				4,340
<b>Earnings of Consolidated subsidiaries</b>	12,781			(12,781)	
<b>Earnings of Unconsolidated Joint Venture</b>			102		102
<b>Interest expense, net</b>	9,725	(2,746)	846		7,825
<b>Income (loss) Before Income Taxes</b>	(1,754)	10,949	299	(12,781)	(3,287)
<b>Income Tax Expense (Benefit)</b>	2,424	33	(1,566)		891
<b>Net Income (Loss)</b>	\$ (4,178)	\$ 10,916	\$ 1,865	\$ (12,781)	\$ (4,178)

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements

## KRATON POLYMERS LLC

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Six months ended June 30, 2010

(Unaudited)

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating Revenues</b>					
Sales	\$	\$ 344,208	\$ 333,343	\$ (72,733)	\$ 604,818
Total operating revenues		344,208	333,343	(72,733)	604,818
<b>Cost of Goods Sold</b>		240,286	279,025	(72,733)	446,578
<b>Gross Profit</b>		103,922	54,318		158,240
<b>Operating Expenses</b>					
Research and development expenses		7,080	4,476		11,556
Selling, general and administrative expense	(82)	32,694	11,222		43,834
Depreciation and amortization of identifiable intangibles	7,818	11,712	3,485		23,015
Total operating expenses	7,736	51,486	19,183		78,405
<b>Earnings of Consolidated subsidiaries</b>	79,762			(79,762)	
<b>Earnings of Unconsolidated Joint Venture</b>			236		236
<b>Interest Expense (Income), net</b>	16,581	(5,654)	1,409		12,336
<b>Income (Loss) Before Income Taxes</b>	55,445	58,090	33,962	(79,762)	67,735
<b>Income Tax Expense (Benefit)</b>	(2,979)	566	11,724		9,311
<b>Net Income (Loss)</b>	\$ 58,424	\$ 57,524	\$ 22,238	\$ (79,762)	\$ 58,424

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements**KRATON POLYMERS LLC****CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**

Six months ended June 30, 2009

(Unaudited)

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating Revenues</b>					
Sales	\$	\$ 218,973	\$ 273,425	\$ (80,791)	\$ 411,607
Other			17,172		17,172
Total operating revenues		218,973	290,597	(80,791)	428,779
<b>Cost of Goods Sold</b>	(3,706)	191,552	277,030	(80,791)	384,085
<b>Gross Profit</b>	3,706	27,421	13,567		44,694
<b>Operating Expenses</b>					
Research and development expenses		6,060	3,980		10,040
Selling, general and administrative expenses	(625)	19,354	17,574		36,303
Depreciation and amortization of identifiable intangibles	8,141	11,025	5,940		25,106
Total operating expenses	7,516	36,439	27,494		71,449
<b>Gain on Extinguishment of Debt</b>	23,831				23,831
<b>Earnings of Consolidated subsidiaries</b>	(18,948)			18,948	
<b>Earnings of Unconsolidated Joint Venture</b>			176		176
<b>Interest Expense (Income), net</b>	19,858	(5,471)	2,346		16,733
<b>Income (Loss) Before Income Taxes</b>	(18,785)	(3,547)	(16,097)	18,948	(19,481)
<b>Income Tax Expense (Benefit)</b>	1,859	67	(763)		1,163
<b>Net Income (Loss)</b>	\$ (20,644)	\$ (3,614)	\$ (15,334)	\$ 18,948	\$ (20,644)

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements

## KRATON POLYMERS LLC

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Six months ended June 30, 2010

(Unaudited)

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows provided by (used in) operating activities</b>	\$ (12,315)	\$ 6,231	\$ (44,953)	\$	\$ (51,037)
<b>Cash flows provided by (used in) investing activities</b>					
Proceeds from (payments on) intercompany loans	(849)			849	
Purchase of plant and equipment, net of proceeds from sales of equipment		(14,178)	(3,367)		(17,545)
Purchase of software		(1,857)			(1,857)
Net cash provided by (used in) investing activities	(849)	(16,035)	(3,367)	849	(19,402)
<b>Cash flows provided by (used in) financing activities</b>					
Proceeds from debt	69,000				69,000
Repayment of debt	(70,152)				(70,152)
Cash contribution from member	11,750				11,750
Proceeds from (payments on) intercompany loans		(11,914)	12,763	(849)	
Proceeds from insurance note payable	3,518				3,518
Repayment of insurance note payable	(952)				(952)
Net cash provided by (used in) financing activities	13,164	(11,914)	12,763	(849)	13,164
Effect of exchange rate differences on cash			27,389		27,389
Net decrease in cash and cash equivalents		(21,718)	(8,168)		(29,886)
<b>Cash and cash equivalents at beginning of period</b>		36,567	32,724		69,291
<b>Cash and cash equivalents at end of period</b>	\$	\$ 14,849	\$ 24,556	\$	\$ 39,405

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

Index to Financial Statements

## KRATON POLYMERS LLC

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Six months ended June 30, 2009

(Unaudited)

(In thousands)

	Issuers <sup>(1)</sup>	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows provided by (used in) operating activities</b>	\$ (22,334)	\$ 19,861	\$ 7,180	\$	\$ 4,707
<b>Cash flows provided by (used in) investing activities</b>					
Proceeds from (payments on) intercompany loans	81,656			(81,656)	
Purchase of property, plant and equipment net of proceeds from sales of equipment		(15,562)	(577)		(16,139)
Purchase of Software		(6,685)			(6,685)
Net cash provided by (used in) investing activities	81,656	(22,247)	(577)	(81,656)	(22,824)
<b>Cash flows provided by (used in) financing activities</b>					
Proceeds from debt	53,000				53,000
Repayment of debt	(115,341)				(115,341)
Proceeds from (payments on) intercompany loan		(60,588)	(21,068)	81,656	
Proceeds from insurance note payable	4,506				4,506
Repayment of insurance note payable	(1,487)				(1,487)
Net cash provided by (used in) financing activities	(59,322)	(60,588)	(21,068)	81,656	(59,322)
Effect of exchange rate differences on cash			(6,247)		(6,247)
Net decrease in cash and cash equivalents		(62,974)	(20,712)		(83,686)
<b>Cash and cash equivalents at beginning of period</b>		65,460	35,936		101,396
<b>Cash and cash equivalents at end of period</b>	\$	\$ 2,486	\$ 15,224	\$	\$ 17,710

- (1) Kraton Polymers Capital Corporation has minimal assets and income. We do not believe that separate financial information concerning the Issuers would provide additional information that would be useful.

**Index to Financial Statements**

**KRATON POLYMERS LLC**

**Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

**15. Subsequent Events**

During the first quarter of 2010, we received a communication from a law firm asserting that approximately \$13.5 million in alleged payments to us from SemGroup, L.P. and/or one or more of its affiliates (collectively "SemGroup") during the 90-day period preceding SemGroup's Chapter 11 bankruptcy filing on July 22, 2008 appear to constitute preferential payments avoidable and recoverable under sections 547 and 550 of the United States Bankruptcy Code. This matter was settled for a de minimis sum in July 2010 in a manner which provides Kraton with a release of claims in connection with the matter. This resolution is final and completed and will not have a material adverse impact on our business, financial condition or results of operations.

We have evaluated significant events and transactions that have occurred and have determined that there were no other events or transactions other than those disclosed in this report that would require recognition or disclosure in our Condensed Consolidated Financial Statements for the quarterly period ended June 30, 2010.



## **Index to Financial Statements**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

#### **INTRODUCTION**

*You should read the following discussion of our financial condition and results of operations with our audited consolidated financial statements and related notes thereto, included in our Annual Report on Form 10-K, as amended, as of and for the year ended December 31, 2009. This discussion contains forward-looking statements and involves numerous risks and uncertainties, including, but not limited to, the risk factors discussed in the Risk Factors section of our most recent Form 10-K and in Factors Affecting Our Results of Operations and elsewhere in this Form 10-Q. Actual results may differ materially from those contained in any forward-looking statements.*

#### **OVERVIEW**

Kraton Performance Polymers is a global producer of styrenic block copolymers, or SBCs, a family of performance polymer products the chemistry of which we pioneered almost 50 years ago. SBCs are highly-engineered synthetic elastomers that enhance the performance of numerous products by delivering a variety of performance-enhancing characteristics, including greater flexibility, resilience, strength, durability and processability, and are a fast growing subset of the elastomers industry. Our polymers are typically formulated or compounded with other products to achieve improved, customer-specific performance characteristics in a variety of applications.

We offer our customers a broad portfolio of products that includes approximately 200 core commercial grades of SBCs. We manufacture our products along five primary product lines based upon polymer chemistry and process technologies:

unhydrogenated SBCs, or USBCs;

hydrogenated SBCs, or HSBCs;

isoprene rubber, or IR;

isoprene rubber latex, or IRL; and

Compounds.

We include IR and IRL in our USBC product line. USBC's represented 69.6% and 66.2%; and HSBC's represented 30.4% and 33.8% of sales revenue for the three and six months ended June 30, 2010, respectively. The majority of worldwide SBC capacity is dedicated to the production of USBCs, which are primarily used in the Paving and Roofing, Adhesives, Sealants and Coatings, and Footwear end use applications. HSBCs, which are significantly more complex and capital-intensive to manufacture than USBCs, are primarily used in higher value-added end uses, including soft touch and flexible materials, personal hygiene products, medical products, automotive components and certain adhesives and sealant applications.

We serve four core end use markets:

Advanced Materials, which represented 29.5% and 31.5% of sales revenue for the three and six months ended June 30, 2010, respectively;

Adhesives, Sealants and Coatings, which represented 31.5% and 32.5% of sales revenue for the three and six months ended June 30, 2010, respectively;

## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Paving and Roofing, which represented 32.4% and 28.0% of sales revenue for the three and six months ended June 30, 2010, respectively; and

Emerging Businesses, which includes our IRL activity and represented 5.7% and 5.4% of sales revenue for the three and six months ended June 30, 2010.

## **Index to Financial Statements**

We believe that the diversity and depth of our product portfolio is unmatched in the industry, serving the widest set of applications within each end use.

### ***2010 Second Quarter Financial Highlights***

Operating revenues increased by 36.2% from the second quarter of 2009 due to increased sales prices and a 20.8% increase in sales volume. Our sales volume in the second quarter of 2010 exceeded the sales volume in the first quarter of 2010 by 18.3%. Historically the second and third quarters are our higher volume quarters given the seasonal nature of the Paving and Roofing end use market.

Gross profit amounted to 26.8% of operating revenue in second quarter 2010 compared to 14.7% in the second quarter 2009, and 25.3% in the first quarter 2010.

Net income improved by \$42.8 million or \$1.46 per diluted share to \$38.6 million or \$1.24 per diluted share compared to the second quarter 2009.

Adjusted EBITDA improved by \$50.1 million to \$63.0 million compared to the second quarter 2009, reflecting a margin of 19.0% of revenues.

Cash and cash equivalents increased from \$12.1 million at March 31, 2010 to \$39.4 million at June 30, 2010.

## **RESULTS OF OPERATIONS**

### ***Factors Affecting Our Results of Operations***

*Raw Materials.* Our results of operations are directly affected by the cost of raw materials. We use three monomers as our primary raw materials in the manufacture of our products: styrene, butadiene and isoprene. These monomers together represented approximately 43%, 54% and 45% of our total cost of goods sold for the twelve months ended December 31, 2009, and the six months ended June 30, 2010 and 2009, respectively. Other raw materials used in our production process include catalysts, solvents, stabilizers and various process control chemicals. The cost of these monomers generally has been correlated with changes in crude oil prices and affected by global supply and demand and by global economic conditions. The market prices for styrene and butadiene monomers peaked during 2008 before collapsing during the financial crisis in early 2009. Butadiene pricing then increased from its lows of the first two quarters of 2009 and leveled off in late 2009. Butadiene pricing resumed its escalation in the first quarter of 2010, and the increase has slowed and begun to level off in the second quarter of 2010. Styrene pricing increased from its lows in the first quarter of 2009 before leveling off in 2010. Spot isoprene prices peaked in late 2008 then declined in the first quarter of 2009. Isoprene pricing increased during the second quarter of 2009, stabilized, then increased again in the fourth quarter of 2009. Isoprene pricing continued to increase through the first quarter of 2010 then leveled off in the second quarter of 2010. Overall, monomer pricing is up significantly in the first half of 2010 as compared to the first half of 2009.

We believe our contractual and other arrangements with suppliers of styrene, butadiene and isoprene provide an adequate supply of raw materials at competitive, market-based prices. We can provide no assurances that contract suppliers will not terminate these contracts at the expiration of their contract terms, that we will be able to obtain substitute arrangements on comparable terms, or that we generally will be able to source raw materials on an economic basis in the future.

Styrene, butadiene and isoprene used by our U.S. and European facilities are predominantly supplied by a portfolio of suppliers under long-term supply contracts with various expiration dates. For our U.S. facilities, we also procure a substantial amount of isoprene from a variety of suppliers from Russia, China and Japan. These purchases include both spot and contract arrangements.

In January 2009, the U.S. operations of LyondellBasell, along with one of its European-holding companies, Basell Germany Holdings GmbH, filed for voluntary reorganization under Chapter 11 of the U.S. Bankruptcy



---

**Index to Financial Statements**

Code. Its Chapter 11 reorganization plan was confirmed by the bankruptcy court in April 2010 and LyondellBasell has emerged from bankruptcy. LyondellBasell is one of our major suppliers of raw materials in Europe and also operates our plants at Berre, France, and Wesseling, Germany. We cannot accurately predict the effect, if any, that LyondellBasell's bankruptcy or emergence from bankruptcy will have upon our business, or our relationships with LyondellBasell. To date, these proceedings have resulted in no significant changes in our commercial relationship with LyondellBasell.

In Japan, butadiene and isoprene supplies for our joint venture plant are supplied under our joint venture agreement, where our partner supplies our necessary requirements. Styrene in Japan is sourced from local third-party suppliers. Our facility in Paulinia, Brazil, generally purchases all of its raw materials from local third-party suppliers.

*International Operations and Currency Fluctuations.* We operate a geographically diverse business, serving customers in approximately 60 countries from five manufacturing plants in five countries. For the six months ended June 30, 2010, 45% of total operating revenues were generated from customers located in the Americas, 35% in Europe and 20% in the Asia Pacific region. Although we sell and manufacture our products in many countries, our sales and production costs are mainly denominated in U.S. dollars, Euros, Japanese Yen and Brazilian Real. From time to time, we use hedging strategies to reduce our exposure to currency fluctuations.

In May 2010, we entered into multiple non-deliverable forward contracts to reduce our exposure to fluctuations in the Brazilian Real to the U.S. dollar associated with the funding of the debottleneck and expansion of our IRL capacity at our Paulina, Brazil plant.

Our financial results are subject to gains and losses on currency translations, which occur when the financial statements of foreign operations are translated into U.S. dollars. The financial statements of operations outside the United States where the local currency is considered to be the functional currency are translated into U.S. dollars using the exchange rate at each balance sheet date for assets and liabilities and the daily spot exchange rate for revenues, expenses, gains and losses and cash flows. The effect of translating the balance sheet into U.S. dollars is included as a component of accumulated other comprehensive income in stockholders' equity on the Condensed Consolidated Balance Sheets. Any appreciation of the functional currencies against the U.S. dollar will increase the U.S. dollar equivalent of amounts of revenues, expenses, gains and losses and cash flows, and any depreciation of the functional currencies will decrease the U.S. dollar amounts reported.

For the six months ended June 30, 2010 and 2009, the estimated pre-tax loss from currency fluctuations, including the cost of hedging strategies, amounted to \$1.2 million and \$3.6 million, respectively.

*Seasonality.* Seasonal changes and weather conditions typically affect the Paving and Roofing end use market. In particular, sales volumes for paving products generally rise in the warmer months and generally decline during the colder months of fall and winter. Roofing product sales volumes tend to be more consistent throughout the year. Abnormally cold or wet seasons may cause reduced purchases from our Paving and Roofing customers. However, because seasonal weather patterns are difficult to predict, we cannot accurately estimate fluctuations in our quarterly Paving and Roofing sales in any given year. Our other end use markets tend to show relatively little seasonality.

***Recent Developments***

*Project Assessment Underway for Additional HSBC Capacity in Asia.* As a result of growth in Kraton's differentiated grades of HSBC's globally, we see the need for additional manufacturing capacity. We are continuing to expand and strengthen our presence in Asia, and thus we believe Kraton's regional, and global, business would benefit from such increased capacity. By committing the necessary resources, technology and capital, this would represent the next logical step to grow our position in the Asia Pacific region, in support of

---

**Index to Financial Statements**

application and technology developments for Kraton's leading, proprietary, styrenic block copolymer formulations. The anticipated 30 kiloton HSBC manufacturing facility would employ Kraton's latest state-of-the-art technology for producing HSBC's and, we believe will set a new global standard for manufacturing cost and product quality, demonstrating further our commitment to our business and the region. Our site-selection team is expected to make its recommendation to management by December 2010 by which time we will be in a better position to render a final project decision. While it is too early to estimate the expected cost of the new facility, we anticipate that construction could commence in the first half of 2012 with start-up occurring as early as the second half of 2013.

*Shanghai Office.* We have relocated our Shanghai office to a facility that is double the size of the previous location, to better accommodate our ongoing increase in staff and in-house capabilities. Our Shanghai staff has nearly doubled since 2006. The new facility also offers a multi-functional customer service center and also includes a dedicated training facility.

*New Innovation.* In May 2010, we announced the addition of DX405 to our product line of polymers for Adhesives, Sealants, and Coatings. This technology will allow our customers to more efficiently and expediently manufacture products that are stronger and softer. DX405 has a low styrene content, which promotes ease of processing, low viscosity, and the attainment of lower application temperatures. This adds efficiency and simplification to the manufacturing process, which shortens batch times, increases extrusion rates and improves productivity. DX405 has a wide formulation window and its versatility makes it suitable for solvent-based compositions, hot melt adhesives, and sealant applications. It can be formulated with other polymers, resins, fillers, pigments, oils, thickeners, waxes and stabilizers to obtain a desired balance of properties.

*Poly-Isoprene Rubber Manufacturing at Belpre, Ohio.* We recently announced plans to invest approximately \$27.0 million in our Belpre, Ohio, plant to enable production of Poly-Isoprene Rubber. Plant modifications and upgrades are scheduled to commence in the third quarter of 2010 with the new PIR production capabilities expected by mid-2011.

*Isoprene Rubber Latex Capacity Expansion at Paulinia, Brazil.* We have recently confirmed our plans to invest approximately \$10.0 million to debottleneck and expand IRL capacity at our Paulinia, Brazil plant. We expect to commence spending on this initiative in the third quarter of 2010 with the project expected to be completed by mid-2011. When combined with the capacity contractually available to us at a third party site in Japan, this debottlenecking project will represent an estimated 33% increase in our total IRL capacity.

*European Office Consolidation.* We have finalized plans to consolidate our transactional functions as well as much of our European management to a new European central office in Amsterdam, the Netherlands. We believe that with this initiative we will achieve greater operating efficiency as well as service improvements by consolidating core competencies and further exploiting the advantages of our new global SAP system rolled out in 2009. We anticipate minimal impact on existing relationships and specifically no interruption in customer service during the gradual implementation of this transition plan. We expect to incur approximately \$5.0 million to \$6.0 million of restructuring costs, largely in the remainder of 2010. We expect operating cost reductions of more than \$2.0 million on an annual basis starting on 2012 resulting from this consolidation.

*Customer Event.* During the first quarter of 2010, we received a communication from a law firm asserting that approximately \$13.5 million in alleged payments to us from SemGroup, L.P. and/or one or more of its affiliates (collectively "SemGroup") during the 90-day period preceding SemGroup's Chapter 11 bankruptcy filing on July 22, 2008 appear to constitute preferential payments avoidable and recoverable under sections 547 and 550 of the United States Bankruptcy Code. This matter was settled for a de minimis sum in July 2010 in a manner which provides Kraton with a release of claims in connection with the matter. This resolution is final and completed and will not have a material adverse impact on our business, financial condition or results of operations.

*Pricing.* We recently announced the implementation of a series of global price increases, which were generally broad-based across our end use markets in response to higher raw material costs and other factors.

**Index to Financial Statements*****Outlook***

The rate of increase in raw material prices slowed in the second quarter and has recently started to level off. We expect prices for our manufacturing inputs to remain relatively stable for the balance of the year. Based upon the volume growth we experienced in the second quarter, we remain positive on the near-term outlook for our business. At this time we expect third quarter sales volumes to be generally in line with the second quarter. We will continue to monitor the pace and strength of the economic recovery for any material change that could potentially impact demand in our end use markets.

***Results of Operations***

The following table summarizes certain information relating to our operating results that has been derived from our condensed consolidated financial statements.

	Three months ended June 30, 2010 (In thousands, except per share data)		Six months ended June 30, 2009 2010	
<b>Operating Revenues</b>				
Sales	\$ 332,086	\$ 233,741	\$ 604,818	\$ 411,607
Other		10,080		17,172
Total operating revenues	332,086	243,821	604,818	428,779
<b>Cost of Goods Sold</b>	242,973	208,060	446,578	384,085
<b>Gross Profit</b>	89,113	35,761	158,240	44,694
<b>Operating Expenses</b>				
Research and development	5,572	5,071	11,556	10,040
Selling, general and administrative	21,772	18,052	43,834	36,303
Depreciation and amortization of identifiable intangibles	11,969	12,542	23,015	25,106
Total operating expenses	39,313	35,665	78,405	71,449
<b>Gain on Extinguishment of Debt</b>		4,340		23,831
<b>Earnings of Unconsolidated Joint Venture</b>	162	102	236	176
<b>Interest Expense, net</b>	6,272	7,832	12,336	16,738
<b>Income (Loss) Before Income Taxes</b>	43,690	(3,294)	67,735	(19,486)
<b>Income Tax Expense</b>	5,095	891	9,345	1,160
<b>Net Income (Loss)</b>	\$ 38,595	\$ (4,185)	\$ 58,390	\$ (20,646)
<b>Earnings (Loss) per common share (note 7)</b>				
Basic	\$ 1.25	\$ (0.22)	\$ 1.90	\$ (1.06)
Diluted	\$ 1.24	\$ (0.22)	\$ 1.88	\$ (1.06)
<b>Weighted average common shares outstanding</b>				
Basic	30,806	19,410	30,751	19,409
Diluted	31,244	19,410	31,023	19,409

*Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009*

***Operating Revenues***

## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

Operating revenues includes revenue from the sale of our core products and prior to the exit of our Pernis, the Netherlands, facility on December 31, 2009, the sale of small quantities of by-products resulting from the manufacturing process of IR. For the three months ended June 30, 2010, total operating revenues increased \$88.3 million or 36.2% compared to the same period in 2009.



## **Index to Financial Statements**

Sales increased \$98.3 million or 42.1% over the same period in 2009. The increase in sales was the result of:

a \$46.6 million increase in sales volume from 71.4 kilotons in the second quarter of 2009 to 86.2 kilotons in the second quarter of 2010. The 14.8 kilotons or 20.8% increase in sales volume was broad-based across each end use market reflecting a continuation of the positive trend that began in the fourth quarter of 2009; and

a \$58.2 million increase in global product sales prices in response to higher raw material costs, increased demand for our products, and other considerations; partially offset by

a \$6.5 million decrease from changes in foreign currency exchange rates, principally from a weaker Euro versus U.S. dollar in the second quarter of 2010 compared to the second quarter of 2009.

The following are the primary factors influencing our sales revenue in each of our end use markets:

In our Advanced Materials end use market, sales amounted to \$98.0 million for the three months ended June 30, 2010, an increase of \$29.7 million or 43.6% from second quarter 2009 sales of \$68.3 million. The increase was largely the result of the global economic recovery which led to the growth of sales into automotive, consumer electronics, personal care and medical applications across all regions. We continue to see positive innovation momentum, especially in personal care such as diapers, PVC alternatives in wire and cable applications, such as computer power cords, and medical devices, such as IV bags.

In our Adhesives, Sealants and Coatings end use market, sales amounted to \$104.4 million for the three months ended June 30, 2010, an increase of \$32.1 million or 44.4% from second quarter 2009 sales of \$72.4 million. In North America, the increase was a result of higher sales in personal care, specialty tape and clear sealant applications, the latter was driven by increased do-it-yourself home improvement activity. In Europe, the increase reflects a recovery in non-woven adhesives, which are used in personal care applications such as diapers, and by increased demand for automotive sealants.

In our Paving and Roofing end use market, sales amounted to \$107.5 million for the three months ended June 30, 2010, an increase of \$37.3 million or 53.1% from second quarter 2009 sales of \$70.2 million. The growth reflects stronger sales in roofing applications, largely in Europe. Paving sales were up, mainly due to growth in Europe. In North America, a combination of poor weather conditions and constrained state and local infrastructure spending resulted in essentially flat demand compared to the second quarter of 2009.

In our Emerging Businesses end use market, sales amounted to \$18.9 million for the three months ended June 30, 2010, an increase of \$4.8 million or 34.2% from second quarter 2009 sales of \$14.1 million. The increase reflects the continued volume growth of our isoprene rubber latex products in applications such as surgical gloves and condoms.

As a result of our exit from our Pernis facility, other revenue decreased \$10.1 million or 100.0% compared to the same period in 2009.

### *Cost of Goods Sold*

Cost of goods sold for three months ended June 30, 2010 increased \$34.9 million or 16.8% compared to the same period in 2009. The increase was driven primarily by:

a \$33.7 million increase in monomer and other production costs; and

## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

a \$25.6 million increase in cost of goods sold related to the increase in sales volume; partially offset by

a \$10.1 million decrease due to lower by-product costs;

a \$5.9 million decrease from changes in foreign currency exchange rates;

a \$5.4 million decrease in plant turnaround costs; and

a \$3.0 million decrease in costs associated with the Pernis exit.

---

**Index to Financial Statements**

The spread between first-in first-out or FIFO basis and current replacement cost resulted in a decrease in cost of goods sold in the three months ended June 30, 2010 of approximately \$14.7 million compared to a increase in cost of goods sold of approximately \$9.3 million for the same period in 2009. As a percentage of operating revenues, cost of goods sold decreased to 73.2% in 2010 from 85.3% in 2009.

*Gross Profit*

Gross profit for the three months ended June 30, 2010 increased \$53.4 million or more than 100% compared to the same period in 2009. The increase was driven primarily by an increase in sales volume and the improved spread between FIFO basis and current replacement cost. As a percentage of operating revenues, gross profit increased to 26.8% in the second quarter of 2010 from 14.7% in the second quarter of 2009.

*Operating Expenses*

Operating expenses for the three months ended June 30, 2010 increased \$3.6 million or 10.2% compared to the same period in 2009. The increase was driven by:

a \$0.5 million or 9.9% increase in research and development expense largely due to higher employment related costs. As a percentage of operating revenues, research and development expenses decreased to 1.7% from 2.1% in the second quarter of 2009; and

a \$3.7 million or 20.6% increase in selling, general and administrative expenses primarily due to an increase in employment related costs of \$5.7 million, including an increase in incentive compensations costs of \$3.8 million, partially offset by \$1.0 million of savings from the implementation of our global SAP system. As a percentage of operating revenues, selling, general and administrative expenses decreased to 6.6% from 7.4% in the second quarter of 2009; partially offset by

a \$0.6 million or 4.6% decrease in depreciation and amortization expenses largely due to the exit from our Pernis facility in December 2009. As a percentage of operating revenues, depreciation and amortization expenses decreased to 3.6% from 5.1% in the second quarter of 2009.

*Interest expense, net.*

Interest expense, net for the three months ended June 30, 2010 decreased \$1.5 million or 19.9% to \$6.3 million compared to \$7.8 million during the same period in 2009 due to the decline in outstanding indebtedness. The average debt balances outstanding were \$393.7 million and \$532.6 million for the three months ended June 30, 2010 and 2009, respectively. The effective interest rates on our debt during the same period were 6.5% and 5.9%, respectively.

*Income tax expense*

Income tax expense was \$5.1 million for the three months ended June 30, 2010 compared to an expense of \$0.9 million for the three months ended June 30, 2009. The effective tax rate was 11.7% for the three months ended June 30, 2010 compared to (27.0)% for the three months ended June 30, 2009. Our effective tax rate for the three months ended June 30, 2010 was lower than the statutory rate of 35% primarily due to the mix of pre-tax income earned in foreign jurisdictions and the recognition of the tax benefit for certain net operating loss carryforwards.

*Net income (loss)*

Net income was \$38.6 million or \$1.24 per diluted share for the three months ended June 30, 2010, an increase of \$42.8 million or \$1.46 per diluted share compared to a net loss of \$4.2 million or \$(0.22) per diluted share in the same period in 2009. In the second quarter of 2009, we realized a gain on the extinguishment of debt, which amounted to \$0.22 per diluted share.

## **Index to Financial Statements**

### ***Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009***

#### ***Operating Revenues***

Operating revenues includes revenue from the sale of our core products and prior to the exit of our Pernis facility on December 31, 2009, the sale of small quantities of by-products resulting from the manufacturing process of IR. For the six months ended June 30, 2010, total operating revenues increased \$176.0 million or 41.1% compared to the same period in 2009.

Sales increased \$193.2 million or 46.9% over the same period in 2009. The increase in sales was the result of:

a \$139.7 million increase in sales volume from 118.5 kilotons in the first half of 2009 to 159.1 kilotons in the first half of 2010. The 40.6 kilotons or 34.2% increase in sales volume was broad-based across each end use market reflecting a continuation of the positive trend that began in the fourth quarter of 2009; and

a \$52.6 million increase in global product sales prices in response to higher raw material costs, increased demand for our products, and other considerations; and

a \$0.9 million increase from changes in foreign currency exchange rates, principally from a weaker Euro versus U.S. dollar in the first half of 2010 compared to the first half of 2009.

The following are the primary factors influencing our sales revenue in each of our end use markets:

In our Advanced Materials end use market, sales amounted to \$190.4 million for the six months ended June 30, 2010, an increase of \$66.2 million or 53.2% compared to 2009 sales of \$124.3 million. The increase was broad-based across all regions, reflecting growth in automotive, consumer electronics, personal care and medical applications. For the six months ended June 30, 2010, growth in innovation-led revenue was driven by personal care applications and by PVC alternatives in wire and cable and medical applications.

In our Adhesives, Sealants and Coatings end use market, sales amounted to \$196.8 million for the six months ended June 30, 2010, an increase of \$64.6 million or 48.9% compared to 2009 sales of \$132.1 million. The increase was broad-based across all regions, reflecting higher sales into personal care, labels, packaging tape, automotive sealants and sealants for do-it-yourself home improvement.

In our Paving and Roofing end use market, sales amounted to \$169.1 million for the six months ended June 30, 2010, an increase of \$65.8 million or 63.7% compared to 2009 sales of \$103.3 million. The growth largely reflects sales into roofing applications, and to a lesser extent, higher paving sales in the first quarter of 2010 compared to the first quarter of 2009.

In our Emerging Businesses end use market, sales amounted to \$32.6 million for the six months ended June 30, 2010, an increase of \$8.8 million or 37.2% from the same period 2009 sales of \$23.8 million. The increase reflects the continued volume growth of our isoprene rubber latex products in applications such as surgical gloves and condoms.

As a result of our exit from our Pernis facility, other revenue decreased \$17.2 million or 100.0% compared to the same period in 2009.

#### ***Cost of Goods Sold***

Cost of goods sold for six months ended June 30, 2010 increased \$62.5 million or 16.3% compared to the same period in 2009. The increase was driven primarily by:

a \$76.5 million increase in cost of goods sold related to the increase in sales volume ;

a \$14.8 million increase in monomer and other production costs; and

---

**Index to Financial Statements**

a \$1.8 million increase from changes in foreign currency exchange rates; partially offset by

a \$17.2 million decrease due to lower by-product costs;

a \$8.2 million decrease in plant turnaround costs; and

a \$5.2 million decrease in costs associated with the Pernis exit.

The spread between first-in first-out or FIFO basis and current replacement cost resulted in a decrease in cost of goods sold in the six months ended June 30, 2010 of approximately \$21.9 million compared to a increase in cost of goods sold of approximately \$43.6 million for the same period in 2009. As a percentage of operating revenues, cost of goods sold decreased to 73.8% in 2010 from 89.6% in 2009.

*Gross Profit*

Gross profit for the six months ended June 30, 2010 increased \$113.5 million or more than 100% compared to the same period in 2009. The increase was driven primarily by an increase in sales volume and the improved spread between FIFO basis and current replacement cost. As a percentage of operating revenues, gross profit increased to 26.2% in the first half of 2010 from 10.4% in the first half of 2009.

*Operating Expenses*

Operating expenses for the six months ended June 30, 2010 increased \$7.0 million or 9.7% compared to the same period in 2009. The increase was driven primarily by:

a \$1.5 million or 15.1% increase in research and development expense largely due to higher employment related costs of \$0.8 million and higher operating costs of \$0.7 million. As a percentage of operating revenues, research and development expenses decreased to 1.9% from 2.3% in the first half of 2009; and

a \$7.5 million or 20.7% increase in selling, general and administrative expenses primarily due to an increase in employment related costs of \$9.2, including an increase in incentive compensation costs of \$5.7 million, partially offset by \$2.1 million of savings from the implementation of our global SAP system. As a percentage of operating revenues, selling, general and administrative expenses decreased to 7.2% from 8.5% in the first half of 2009; partially offset by

a \$2.1 million or 8.3% decrease in depreciation and amortization expenses largely due to the exit from our Pernis facility in December 2009. As a percentage of operating revenues, depreciation and amortization expenses decreased to 3.8% from 5.9% in the first half of 2009.

*Interest expense, net.*

Interest expense, net for the six months ended June 30, 2010 decreased \$4.4 million or 26.3% to \$12.3 million compared to \$16.7 million during the same period in 2009 due to the decline in outstanding indebtedness. The average debt balances outstanding were \$393.1 million and \$549.6 million for the six months ended June 30, 2010 and 2009, respectively. The effective interest rates on our debt during the same period were 6.4% and 6.1%, respectively.

*Income tax expense*

Income tax expense was \$9.3 million for the six months ended June 30, 2010 compared to an expense of \$1.2 million for the six months ended June 30, 2009. The effective tax rate was 13.8% for the six months ended June 30, 2010 compared to (6.0)% for the six months ended June 30, 2009. Our effective tax rate for the six months ended June 30, 2010 was lower than the statutory rate of 35% primarily due to the mix of pre-tax income earned in foreign jurisdictions and the recognition of the tax benefit for certain net operating loss carryforwards.



## Index to Financial Statements

### Net income (loss)

Net income was \$58.4 million or \$1.88 per diluted share for the six months ended June 30, 2010, an increase of \$79.0 million or \$2.94 per diluted share compared to a net loss of \$20.6 million or \$(1.06) per diluted share in the same period in 2009. In the first half of 2009, we realized a gain on the extinguishment of debt which amounted to \$1.23 per diluted share.

### EBITDA and Adjusted EBITDA.

We consider EBITDA and Adjusted EBITDA as important supplemental measures of our performance and believe they are frequently used by investors and other interested parties in the evaluation of companies in our industry. EBITDA and Adjusted EBITDA have limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results under generally accepted accounting principles ( GAAP ) in the United States.

	Three months ended June 30, 2010      2009 (in thousands)		Six months ended June 30, 2010      2009 (in thousands)	
<b>Other Data</b>				
EBITDA <sup>(1)(2)</sup>	\$ 61,931	\$ 17,080	\$ 103,086	\$ 22,358
Adjusted EBITDA <sup>(2)(3)</sup>	63,025	12,907	105,647	3,189

(1) EBITDA represents net income before interest, taxes, depreciation and amortization. We present EBITDA because it is used by management to evaluate operating performance. We consider EBITDA an important supplemental measure of our performance and believe it is frequently used by investors and other interested parties in the evaluation of companies in our industry. We also use EBITDA for the following purposes: our executive compensation plan bases incentive compensation payments on our EBITDA performance; and the senior secured credit facilities and the senior subordinated notes use EBITDA (with additional adjustments) to measure our compliance with covenants such as leverage and interest coverage ratios.

EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

EBITDA does not reflect our cash expenditures, or future requirements for capital expenditures or contractual commitments;

EBITDA does not reflect changes in, or cash requirements for, our working capital needs;

EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debt;

although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and

other companies in our industry may calculate EBITDA differently than we do, limiting its usefulness as a comparative measure.

Because of these and other limitations, EBITDA should not be considered as a measure of discretionary cash available to us to invest in the growth of our business. We compensate for these limitations by relying primarily on our GAAP results and using EBITDA and Adjusted



## Edgar Filing: Kraton Performance Polymers, Inc. - Form 10-Q

EBITDA only supplementally. See the Condensed Consolidated Statements of Cash Flows included in our Condensed Consolidated Financial Statements included elsewhere in this Form 10-Q.

## Index to Financial Statements

(2) We reconcile Net Income/(Net Loss) to EBITDA and Adjusted EBITDA as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
<b>Net income /(Net Loss)</b>	\$ 38,595	\$ (4,185)	\$ 58,390	\$ (20,646)
<i>Plus</i>				
Interest expense, net	6,272	7,832	12,336	16,738
Income tax expense	5,095	891	9,345	1,160
Depreciation and amortization expenses	11,969	12,542	23,015	25,106
<b>EBITDA<sup>(a)</sup></b>	\$ 61,931	\$ 17,080	\$ 103,086	\$ 22,358

(a) EBITDA was positively impacted by approximately \$14.7 million and \$21.9 million due to the sale of inventory produced when raw material costs were lower than the then current replacement cost in the three and six months ended June 30, 2010. Conversely EBITDA was negatively impacted by approximately \$9.3 million and \$43.6 million due to the sale of inventory produced when raw material costs were higher than the then current replacement cost in the three and six months ended June 30, 2009.

(3) We present Adjusted EBITDA as a further supplemental measure of our performance and because we believe these additional adjustments provide additional and helpful information to investors and other interested parties evaluating our performance. We prepare Adjusted EBITDA by adjusting EBITDA to eliminate the impact of a number of items we do not consider indicative of our ongoing operating performance. We explain how each adjustment is derived and why we believe it is helpful and appropriate in the subsequent footnote. You are encouraged to evaluate each adjustment and the reasons we consider it appropriate for supplemental analysis. As an analytical tool, Adjusted EBITDA is subject to all the limitations applicable to EBITDA. In addition, in evaluating Adjusted EBITDA, you should be aware that in the future we may incur expenses similar to the adjustments in this presentation. Our presentation of Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
<b>EBITDA<sup>(a)</sup></b>	\$ 61,931	\$ 17,080	\$ 103,086	\$ 22,358
<i>Add (Deduct)</i>				
Sponsor fees and expenses		500		1,000
Restructuring and related charges <sup>(b)</sup>	655	413	790	1,107
Other non-cash expenses <sup>(c)</sup>	439	(746)	1,771	2,555
Gain on extinguishment of debt <sup>(d)</sup>		(4,340)		(23,831)
<b>Adjusted EBITDA<sup>(a)</sup></b>	\$ 63,025	\$ 12,907	\$ 105,647	\$ 3,189

(a) EBITDA and Adjusted EBITDA were positively impacted by approximately \$14.7 million and \$21.9 million due to the sale of inventory produced when raw material costs were lower than the then current replacement cost in the three and six months ended June 30, 2010. Conversely EBITDA and Adjusted EBITDA were negatively impacted by approximately \$9.3 million and \$43.6 million due to the sale of inventory produced when raw material costs were higher than the then current replacement cost in the three and six months ended June 30, 2009.

(b) 2010 costs consist primarily of legal and consulting fees associated with the restructuring of our European organization and 2009 costs consist primarily of costs associated with evaluating merger and acquisition transactions and potential debt refinancing.



## Index to Financial Statements

- (c) For all periods, consists primarily of non-cash compensation. In 2009, also reflects the non-cash inventory impairment to lower inventory from first-in first-out cost to market value and losses on the sale of fixed assets.
- (d) In 2009, reflects the non-recurring cash gain related to the bond repurchase.

Restructuring and related charges discussed above were recorded in the Condensed Consolidated Statements of Operations, as follows.

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	(in thousands)		(in thousands)	
Cost of goods sold	\$	\$ 122	\$	\$ 200
Selling, general and administrative	655	291	790	907
Total restructuring and related charges	\$ 655	\$ 413	\$ 790	\$ 1,107

## LIQUIDITY AND CAPITAL RESOURCES

### Known Trends and Uncertainties

Kraton Performance Polymers is a holding company without any operations or assets other than the operations of its subsidiaries.

Based upon current and anticipated levels of operations, we believe that cash flow from operations of our subsidiaries and borrowings available to us will be adequate for the foreseeable future for us to fund our working capital and capital expenditure requirements and to make required payments of principal and interest on our senior subordinated notes and senior secured credit facility. However, these cash flows are subject to a number of factors, including, but not limited to, earnings, sensitivities to the cost of raw materials, seasonality, currency transactions and currency translation. Since raw material feedstock costs represent approximately 50% of our cost of goods sold, in periods of rising feedstock costs, we consume cash in operating activities due to increases in accounts receivable and inventory, partially offset by increased value of accounts payable. Conversely, in periods where feedstock costs are declining, we generate cash flow from decreases in working capital.

Going forward there can be no assurance that our business will generate sufficient cash flow from operations or that future borrowings will be available under the senior secured credit facility to fund liquidity needs in an amount sufficient to enable us to service our indebtedness. At June 30, 2010, we had \$39.4 million of cash and cash equivalents. Our available cash and cash equivalents are held in accounts managed by third-party financial institutions and consist of cash invested in interest bearing funds and cash in our operating accounts. To date, we have experienced no loss or lack of access to our invested cash or cash equivalents; however, we can provide no assurances that access to our invested cash and cash equivalents will not be impacted by adverse conditions in the financial markets. As of June 30, 2010, we had available to us, upon compliance with customary conditions, \$80.0 million under the revolving portion of the senior secured credit facility. As of the date hereof, we have no drawings on the revolving portion. While we have met the conditions required to provide us full access to the revolving portion of the senior secured credit facility, we cannot guarantee that all of the counterparties contractually committed to fund a revolving credit draw request will actually fund future requests, although, based upon our present analysis, we currently believe that each of the counterparties would meet their funding requirements. Under the terms of the senior secured credit facility, as amended May 12, 2006, we are subject to certain financial covenants, including maintenance of a minimum interest rate coverage ratio and a maximum leverage ratio. We are required to maintain a fiscal quarter end interest coverage ratio of 3.00:1.00 and we are required to maintain a fiscal quarter end leverage ratio not to exceed 4.00:1.00.

---

**Index to Financial Statements**

Our failure to comply with any of these financial covenants would give rise to a default under the senior secured credit facility. As of June 30, 2010, we were in compliance with the applicable financial ratios in the senior secured credit facility and the other covenants contained in the senior secured credit facility and the indentures governing the senior subordinated 8.125% notes and the senior discount 12% notes. The maintenance of these financial ratios is based on our level of profitability. If factors arise that negatively impact our profitability, we may not be able to satisfy our covenants. If we are unable to satisfy such covenants or other provisions at any future time, we would need to seek an amendment or waiver of such financial covenants or other provisions. The respective lenders under the senior secured credit facility may not consent to any amendment or waiver requests that we may make in the future, and, if they do consent, they may not do so on terms that are favorable to us. In the event that we were unable to obtain any such waiver or amendment and we were not able to refinance or repay our debt instruments, our inability to meet the financial covenants or other provisions of the senior secured credit facility would constitute an event of default under our debt instruments, including the senior secured credit facility, which would permit the bank lenders to accelerate the senior secured credit facility.

From time to time, on an ongoing basis, we continue to evaluate options with respect to our overall debt structure, including, without limitation, the possibility of cash purchases, in the open market, privately negotiated transactions or otherwise, of our indebtedness up to amounts permitted under the senior secured credit facility. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. In 2009, we repurchased a total of \$37.0 million in face value of our senior subordinated 8.125% notes.

Based on December 31, 2009 valuations, we expect to make contributions of \$3.9 million to our employee benefit plans in 2010 versus \$6.2 million in 2009. If the market value of these assets does not improve during 2010, higher levels of contributions could be required in 2011 and beyond.

Our ability to pay principal and interest on our indebtedness, fund working capital and make anticipated capital expenditures depends on our future performance, which is subject to general economic conditions and other factors, some of which are beyond our control. See Part I, Item 1A. Risk Factors in our most recent Annual Report on Form 10-K for further discussion.

*Operating Cash Flows*

Net cash used in operating activities totaled \$51.0 million for the six months ended June 30, 2010 compared to \$4.7 million net cash provided by operating activities during the same period in 2009. This \$55.7 million change was driven primarily by:

a \$30.8 million increase in accounts receivable due to the increase in sales volume for the six months of 2010 versus the six months of 2009; and

a \$129.7 million increase in inventories of products, materials and supplies, largely due to increases in the cost of raw materials and volume; partially offset by

a \$79.0 million increase in earnings;

a \$12.1 million increase in accounts payable primarily due to the increase of inventories of products, materials and supplies, reflecting increases in the cost of raw materials and sales volume; and

a \$11.7 million increase due to related parties as a result of timing.

Cash and cash equivalents decreased from \$69.3 million at December 31, 2009 to \$39.4 million at June 30, 2010. Including amounts undrawn on our revolving loans, which amounted to \$80.0 million at June 30, 2010 and December 31, 2009, respectively; liquidity, defined as cash and cash equivalents plus the undrawn amount of our revolving loans, amounted to \$119.4 million at June 30, 2010 and \$149.3 million at December 31, 2009.



---

## **Index to Financial Statements**

### ***Investing Cash Flows***

Net cash used in investing activities totaled \$19.4 million for the six months ended June 30, 2010 compared to net cash used in investing activities of \$22.8 million during the same period in 2009.

***Expected Capital Expenditures.*** We expect 2010 capital expenditures will be approximately \$50.0 million to \$55.0 million. Our minimum annual capital expenditure levels to maintain and achieve required improvements in our facilities in each of the next three to five years are expected to be approximately \$12.0 million to \$16.0 million. Included in our 2010 capital expenditure estimate is approximately \$9.0 million for the second phase of the Belpre systems and control upgrades, approximately \$11.0 million to replace IR production from our Pernis facility, approximately \$6.0 for the IRL expansion and approximately \$5.0 million for building upgrades at our Belpre facility.

### ***Financing Cash Flows and Liquidity***

Our consolidated capital structure as of June 30, 2010 was approximately 50.0% equity and 50.0% debt compared to approximately 27.0% equity and 73.0% debt for the same period in 2009.

Net cash provided by financing activities totaled \$13.2 million for the six months ended June 30, 2010 compared to \$59.3 million net cash used in financing activities during the same period in 2009. This increase was driven primarily by:

\$10.7 million in net proceeds from the exercise of the underwriters' over-allotment option in January 2010;

\$11.2 million to purchase and extinguish \$30.7 million face value of our senior subordinated notes in 2009; and

\$50.0 million repayment on the revolving portion of the senior secured credit facility in June 2009.

***Description of Our Indebtedness.*** See Long-Term Debt, Note 8 or 7 to Condensed Consolidated Financial Statements of Kraton Performance Polymers and Kraton, respectively, for a discussion of our debt facilities and related financial and other covenants.

### ***Contractual Commitments***

We have contractual obligations for long-term debt, operating leases and purchase obligations that were summarized in a table of contractual commitments in our Annual Report on Form 10-K for the period ended December 31, 2009, as amended. There has been no material change since that date.

### ***Off-Balance Sheet Transactions***

We are not involved in any material off-balance sheet transactions as of June 30, 2010.

## **OTHER ISSUES**

### ***New Accounting Pronouncements***

The following new accounting pronouncement has been issued, but has not yet been adopted as of June 30, 2010:

In October 2009, FASB issued Accounting Standards Update (ASU), Number 2009-13 Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements – a consensus of the FASB Emerging Issues Task Force. This update amends the revenue recognition guidance for arrangements with multiple deliverables. The amendments allow vendors to account for products and services separately rather than as a

## Index to Financial Statements

combined unit. A selling price hierarchy for determining the selling price of each deliverable is established in this ASU, along with eliminating the residual method. The amendments are effective for revenue arrangements that begin or are changed in fiscal years that start June 15, 2010 or later. We are in the process of assessing the provisions of this new guidance and currently do not expect that the adoption will have a material impact on our consolidated financial statements.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

We are exposed to market risk from changes in interest rates, foreign currency exchange rates and commodity prices.

*Interest Rate Risk.* We have \$220.6 million of variable rate debt outstanding under the term facility as of June 30, 2010. The loans made under the term facility bear interest at a rate equal to the adjusted Eurodollar rate plus 2.00% per annum or, at Kraton's option, the base rate plus 1.00% per annum. The loans made under the portion of the revolving commitments extended pursuant to the November 2009 Amendment bear interest at a rate equal to the adjusted Eurodollar rate plus a margin of between 3.00% and 3.50% per annum (depending on Kraton's consolidated leverage ratio) or at Kraton's option, the base rate plus a margin of between 2.00% and 2.50% per annum (also depending on Kraton's consolidated leverage ratio). The terms of the \$0.2 million portion of the revolving commitments that was not extended pursuant to November 2009 Amendment were not changed. Loans made under this portion of the revolving commitments bear interest at a rate equal to the adjusted Eurodollar rate plus a margin of between 2.00% and 2.50% per annum (depending on Kraton's leverage ratio), or at Kraton's option, the base rate plus a margin of between 1.00% and 1.50% per annum (also depending on Kraton's leverage ratio). The variable rate debt under the term facility is fully hedged with interest rate swap contracts in place through January 3, 2012.

In May 2009, we entered into a \$310.0 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. This agreement was effective on January 4, 2010 and expires on January 3, 2011 and has a fixed rate of 1.53%, which results in a fixed rate of 3.53%. In December 2009, we made a \$100.0 million payment of outstanding indebtedness under the term facility, reducing the principal amount outstanding from approximately \$323.0 million to approximately \$223.0 million. As a result, we were required to discontinue hedge accounting prospectively as the hedging relationship failed to meet all of the criteria set forth in ASC 815, *Derivatives and Hedging*, specifically the notional amount of the swap and the principal amount of the debt were no longer equal and the forecasted transaction was no longer probable of occurring based on the original hedge documentation. We have elected to redesignate the cash flow hedge relationship for approximately \$218.0 million notional amount out of the total \$310.0 million notional amount interest rate swap agreement. We recorded a gain of \$0.3 million and \$0.0 million in interest expense related to the ineffective portion and a gain of \$0.5 million and a loss of \$0.5 million in accumulated other comprehensive income related to the effective portion of the hedge for the six months ended June 30, 2010 and June 30, 2009, respectively.

In June 2010, we entered into a \$215.0 million notional amount interest rate swap agreement to hedge or otherwise protect against Eurodollar interest rate fluctuations on a portion of our variable rate debt. This agreement will be effective on January 3, 2011 and expires on January 3, 2012 and has a fixed rate of 0.87%, which will result in a fixed rate of 2.87%. We recorded an unrealized loss of \$0.2 million in accumulated other comprehensive income related to the effective portion of this hedge for the quarter ended June 30, 2010.

*Foreign Currency Risk.* We conduct operations in many countries around the world. Our results of operations are subject to both currency transaction risk and currency translation risk. We incur currency transaction risk whenever we enter into either a purchase or sale transaction using a currency other than the local currency of the transacting entity. With respect to currency translation risk, our financial condition and results of operations are measured and recorded in the relevant domestic currency and then translated into U.S. dollars for inclusion in our historical consolidated financial statements. In recent years, exchange rates between these currencies and U.S. dollars have fluctuated significantly and may do so in the future. For the six months ended



**Index to Financial Statements**

June 30, 2010, 45% of total operating revenues were generated from customers located in the Americas, 35% in Europe and 20% in the Asia Pacific region. Although we sell and manufacture our products in many countries, our sales and production costs are mainly denominated in U.S. dollars, Euros, Japanese Yen and Brazilian Real.

We take steps to minimize risks from foreign currency exchange rate fluctuations through normal operating and financing activities and, when deemed appropriate, through the use of derivative instruments. We do not enter into any speculative positions with regard to derivative instruments. From time to time, we use hedging strategies to reduce our exposure to currency fluctuations.

In May 2010, we entered into multiple non-deliverable forward contracts to reduce our exposure to fluctuations in the Brazilian Real to U.S. dollar associated with the funding of the debottleneck and expansion of our IRL capacity at our Paulina, Brazil plant, for the notional amounts of R\$2.7 million, R\$7.1 million, and R\$7.8 million with expiration dates of June 30, September 30, and December 31, 2010, respectively. The non-deliverable forward contracts qualify for hedge accounting and were designated as net investment hedges in accordance with ASC 815-35

*Net Investment Hedges.* We recorded a \$0.1 million gain in accumulated other comprehensive income related to the effective portion of the hedge for the six months ended June 30, 2010. At June 30, 2010, the favorable / (unfavorable) fair value of the non-deliverable forward contracts was \$0.1 million. The following table summarizes the approximate impact that a change in exchange rates would have on the fair values of our non-deliverable forward contracts.

	Change	Approximate Impact of Foreign Exchange Forward Contracts (in thousands)
Real/USD exchange rate	+10%	\$ (783)
Real/USD exchange rate	-10%	\$ 1,132

The impacts from foreign currency exchange rate fluctuations historically have not had a material impact on our financial position or results of operations. For the six months ended June 30, 2010 and 2009, the estimated pre-tax loss from currency fluctuations, including the cost of hedging strategies, amounted to \$1.2 million and \$3.6 million, respectively.

*Commodity Price Risk.* We are subject to commodity price risk under agreements for the supply of our raw materials and energy.

**Item 4. Controls and Procedures.**

We have evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of June 30, 2010. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention of overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized and reported within the time periods specified in the applicable rules and forms, and that they are accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There have been no changes in our internal control over financial reporting during the quarter ended June 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Index to Financial Statements**

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.**

For information regarding legal proceedings, see Commitments and Contingencies, Note 11 or 10 to Condensed Consolidated Financial Statements of Kraton Performance Polymers and Kraton, respectively.

**Item 1A. Risk Factors.**

Readers of this Quarterly Report on Form 10-Q should carefully consider the risks described in our other reports filed with or furnished to the SEC, including our prior and subsequent reports on Forms 10-K, 10-Q and 8-K, in connection with any evaluation of Kraton's financial position, results of operations and cash flows.

The risks and uncertainties described in our most recent Annual Report on Form 10-K, filed with the SEC on March 15, 2010, as subsequently amended by our Form 10-K/A filed on March 31, 2010, are not the only ones facing us. Additional risks and uncertainties not presently known or those that are currently deemed immaterial may also affect our operations. Any of the risks, uncertainties, events or circumstances described therein could cause our future financial condition, results of operations or cash flows to be adversely affected.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

On December 16, 2009, our registration statement (File No. 333-162248) was declared effective for our initial public offering, pursuant to which we registered the offering and sale of 10,294,118 shares of common stock and granted the underwriters the right to purchase up to an additional 1,544,117 shares from us to cover over-allotments at a public offering price of \$13.50 per share. The underwriters' over-allotment option was partially exercised and an additional 887,082 shares were sold on January 7, 2010. Aggregate gross offering proceeds were \$150.9 million. The representatives for the underwriters were Credit Suisse Securities (US) LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated, Morgan Stanley & Co. Incorporated and Oppenheimer & Co. Inc.

As a result of the offering, we received net proceeds of approximately \$137.4 million, after deducting underwriting fees of \$9.8 million and additional offering-related expenses of approximately \$3.7 million, for total expenses to us of approximately \$13.5 million. No offering expenses were paid directly or indirectly to any of our directors or officers (or their associates), or persons owning ten percent or more of any class of our equity securities or to any other affiliate.

There has been no material change in the planned use of proceeds from our initial public offering from that described in the Prospectus filed with the SEC pursuant to Rule 424(b). Through June 30, 2010, the offering proceeds have been used as follows:

We used \$100.0 million of the net proceeds to prepay outstanding indebtedness, approximately \$7.7 million for strategic capital projects, such as alternative production capabilities for IR, the development of additional capacity in our IRL business, continuation of our upgrade of certain systems and operating controls at our Belpre, Ohio facility, and approximately \$29.7 million for general corporate purposes. Except with respect to proceeds used to repay debt, the foregoing amounts reflect reasonable estimates of our use of the net proceeds of the offering.

**Item 3. Defaults Upon Senior Securities.**

Not Applicable.

**Item 4. Removed and Reserved.**

**Item 5. Other Information.**

Not Applicable.

**Index to Financial Statements**

**Item 6. Exhibits.**

**Exhibit  
Number**

10.1	Form of Indemnity Agreement (incorporated by reference to the Kraton Performance Polymers, Inc. Form 8-K filed on June 2, 2010)
*31.1	Certification of Chief Executive Officer under Section 302 of Sarbanes Oxley Act of 2002
*31.2	Certification of Chief Financial Officer under Section 302 of Sarbanes Oxley Act of 2002
*32.1	Certification Pursuant to Section 906 of Sarbanes Oxley Act of 2002

\* Filed herewith.

**Index to Financial Statements**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**KRATON PERFORMANCE POLYMERS, INC.**

**KRATON POLYMERS LLC**

Date: August 4, 2010

/s/ KEVIN M. FOGARTY  
**Kevin M. Fogarty**

**President and Chief Executive Officer**

Date: August 4, 2010

/s/ STEPHEN E. TREMBLAY  
**Stephen E. Tremblay**

**Vice President and Chief Financial Officer**