NISOURCE INC/DE Form 10-Q October 28, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
 ACT OF 1934

For the quarterly period ended September 30, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-16189

# **NiSource Inc.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 35-2108964 (I.R.S. Employer Identification No.)

801 East 86th Avenue Merrillville, Indiana (Address of principal executive offices)

46410 (Zip Code)

(877) 647-5990

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer b Accelerated filer "

Non-accelerated filer "

Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock, \$0.01 Par Value: 281,111,006 shares outstanding at September 30, 2011.

## NISOURCE INC.

# FORM 10-Q QUARTERLY REPORT

# FOR THE QUARTER ENDED September 30, 2011

#### **Table of Contents**

| Defined Terms |   | Page 3 |
|---------------|---|--------|
| PART I FI     | INANCIAL INFORMATION  |        |
| Item 1.       | Financial Statements - unaudited  |        |
|               | Condensed Statements of Consolidated Income (unaudited)                               | 5      |
|               | Condensed Consolidated Balance Sheets (unaudited)                                     | 6      |
|               | Condensed Statements of Consolidated Cash Flows (unaudited)                           | 8      |
|               | Condensed Statements of Consolidated Comprehensive Income (unaudited)                 | 9      |
|               | Notes to Condensed Consolidated Financial Statements (unaudited)                      | 10     |
| Item 2.       | Management s Discussion and Analysis of Financial Condition and Results of Operations | 48     |
| Item 3.       | Quantitative and Qualitative Disclosures About Market Risk                            | 73     |
| Item 4.       | Controls and Procedures   | 73     |
| PART II C     | OTHER INFORMATION   |        |
| Item 1.       | <u>Legal Proceedings</u>  | 74     |
| Item 1A.      | Risk Factors  | 75     |
| Item 2.       | Unregistered Sales of Equity Securities and Use of Proceeds                           | 75     |
| Item 3.       | Defaults Upon Senior Securities   | 75     |
| Item 4.       | (Removed and Reserved)  | 75     |
| Item 5.       | Other Information   | 75     |
| Item 6.       | <u>Exhibits</u>   | 76     |
| Signature     |   | 77     |

#### **DEFINED TERMS**

The following is a list of frequently used abbreviations or acronyms that are found in this report:

#### **NiSource Subsidiaries and Affiliates**

Capital Markets NiSource Capital Markets, Inc. **CER** Columbia Energy Resources, Inc.

**CGORC** Columbia Gas of Ohio Receivables Corporation

Columbia Natural Resources, Inc. **CNR** 

Columbia Columbia Energy Group

Columbia Gulf Columbia Gulf Transmission Company Columbia of Kentucky Columbia Gas of Kentucky, Inc. Columbia of Maryland Columbia Gas of Maryland, Inc. Columbia of Massachusetts Bay State Gas Company Columbia of Ohio

Columbia Gas of Ohio, Inc. Columbia of Pennsylvania Columbia Gas of Pennsylvania, Inc. Columbia of Virginia Columbia Gas of Virginia, Inc. Columbia Transmission Columbia Gas Transmission, L.L.C.

**CPRC** Columbia Gas of Pennsylvania Receivables Corporation

Crossroads Pipeline Crossroads Pipeline Company Granite State Gas Granite State Gas Transmission, Inc. Hardy Storage Hardy Storage Company, L.L.C. Kokomo Gas Kokomo Gas and Fuel Company Millennium Millennium Pipeline Company, L.L.C. **NARC** NIPSCO Accounts Receivable Corporation

**NDC** Douglas Properties NDC Douglas Properties, Inc.

NiSource NiSource Inc.

NiSource Corporate Services NiSource Corporate Services Company NiSource Development Company NiSource Development Company, Inc.

NiSource Finance NiSource Finance Corp.

NiSource Midstream NiSource Midstream Services, LLC Northern Indiana Northern Indiana Public Service Company

Northern Indiana Fuel and Light Northern Indiana Fuel and Light Company

PEI Holdings, Inc.

Whiting Clean Energy Whiting Clean Energy, Inc.

#### **Abbreviations**

**AFUDC** Allowance for funds used during construction Accelerated Main Replacement Program **AMRP** Administrative Order by Consent AOC

**AOCI** Accumulated other comprehensive income

ARP Alternative Regulatory Plan Auction Revenue Rights **ARRs** 

Accounting Standards Codification **ASC** 

**BBA** British Banker Association

Billion cubic feet Bcf **Board of Directors** Board

**BPAE** BP Alternative Energy North America Inc

**BTMU** The Bank of Tokyo-Mitsubishi UFJ, LTD. BTU**British Thermal Unit** 

CAA Clean Air Act

**CAIR** Clean Air Interstate Rule **CAMR** Clean Air Mercury Rule Ccf Hundred cubic feet

**CERCLA** Comprehensive Environmental Response, Compensation and

Liability Act (also known as Superfund)

Chesapeake CSAPR Day 2 Chesapeake Appalachia, L.L.C. Cross-State Air Pollution Rule

Began April 1, 2005 and refers to the operational control of the energy markets by MISO, including the dispatching of wholesale electricity and generation, managing transmission constraints, and managing the day-ahead, real-time and financial transmission rights markets

3

SO2

# **DEFINED TERMS**

| DPU      | Department of Public Utilities                                     |
|----------|--|
| DSM      | Demand Side Management   |
| Dth      | Dekatherm  |
| ECRM     | Environmental Cost Recovery Mechanism                              |
| ECT      | Environmental Cost Tracker   |
| EERM     | Environmental Expense Recovery Mechanism                           |
| EPA      | United States Environmental Protection Agency                      |
| EPS      | Earnings per share   |
| FAC      | Fuel adjustment clause   |
| FASB     | Financial Accounting Standards Board                               |
| FERC     | Federal Energy Regulatory Commission                               |
| FGD      | Flue Gas Desulfurization   |
| FTRs     | Financial Transmission Rights                                      |
| GAAP     | U.S. Generally Accepted Accounting Principles                      |
| GCR      | Gas cost recovery  |
| GHG      | Greenhouse gases   |
| gwh      | Gigawatt hours   |
| IDEM     | Indiana Department of Environmental Management                     |
| IFRS     | International Financial Reporting Standards                        |
| IRP      | Infrastructure Replacement Program                                 |
| IURC     | Indiana Utility Regulatory Commission                              |
| LDCs     | Local distribution companies                                       |
| LIBOR    | London InterBank Offered Rate                                      |
| LIFO     | Last in first out  |
| Mcf      | Million cubic feet   |
| MGP      | Manufactured Gas Plant   |
| MISO     | Midwest Independent Transmission System Operator                   |
| Mitchell | Dean H. Mitchell Coal Fired Generating Station                     |
| MMDth    | Million dekatherms   |
| mw       | Megawatts  |
| NAAQS    | National Ambient Air Quality Standards                             |
| NOV      | Notice of Violation  |
| NO2      | Nitrogen dioxide   |
| NOx      | Nitrogen oxide   |
| NSR      | New Source Review  |
| NYMEX    | New York Mercantile Exchange                                       |
| OCI      | Other Comprehensive Income (Loss)                                  |
| OPEB     | Other Postretirement and Postemployment Benefits                   |
| OUCC     | Indiana Office of Utility Consumer Counselor                       |
| PADEP    | Pennsylvania Department of Environmental Protection                |
| Piedmont | Piedmont Natural Gas Company, Inc.                                 |
| PJM      | PJM Interconnection [is a regional transmission organization (RTO) |
|          | that coordinates the movement of wholesale electricity in all or   |
|          | parts of 13 states and the District of Columbia.]                  |
| PM       | particulate matter   |
| PSC      | Public Service Commission  |
| PUC      | Public Utility Commission  |
| PUCO     | Public Utilities Commission of Ohio                                |
| RBS      | Royal Bank of Scotland PLC   |
| RCRA     | Resource Conservation and Recovery Act                             |
| RTO      | Regional Transmission Organization                                 |
| SEC      | Securities and Exchange Commission                                 |
| SIP      | State Implementation Plan  |
| SO2      | Sulfur dioxide   |

Table of Contents 6

Sulfur dioxide

VaR VIE VSCC Value-at-risk and instrument sensitivity to market factors Variable Interest Entities Virginia State Corporation Commission

4

# PART I

## **ITEM 1. FINANCIAL STATEMENTS**

NiSource Inc.

## **Condensed Statements of Consolidated Income (unaudited)**

|   |             | onths Ended<br>mber 30, | Nine Months Ended<br>September 30, |              |  |  |
|---|-------------|-------------------------|------------------------------------|--------------|--|--|
| (in millions, except per share amounts)                     | 2011        | 2010                    | 2011                               | 2010         |  |  |
| Net Revenues  |             |                         |                                    |              |  |  |
| Gas Distribution  | \$ 326.7    | \$ 327.0                | \$ 2,199.1                         | \$ 2,122.4   |  |  |
| Gas Transportation and Storage                              | 283.3       | 270.7                   | 993.6                              | 905.5        |  |  |
| Electric  | 404.7       | 397.7                   | 1,101.0                            | 1,056.1      |  |  |
| Other   | 54.0        | 142.7                   | 235.5                              | 583.9        |  |  |
|   |             |                         |                                    |              |  |  |
| Gross Revenues  | 1,068.7     | 1,138.1                 | 4,529.2                            | 4,667.9      |  |  |
| Cost of Sales (excluding depreciation and amortization)     | 323.1       | 420.0                   | 1,956.5                            | 2,145.4      |  |  |
|   |             |                         |                                    |              |  |  |
| Total Net Revenues  | 745.6       | 718.1                   | 2,572.7                            | 2,522.5      |  |  |
| Total Pet Revenues  | 745.0       | 710.1                   | 2,072.7                            | 2,322.3      |  |  |
| Operating Expenses  |             |                         |                                    |              |  |  |
| Operation and maintenance                                   | 407.1       | 382.1                   | 1,242.1                            | 1,198.8      |  |  |
| Depreciation and amortization                               | 134.9       | 153.1                   | 408.3                              | 454.5        |  |  |
| •   |             |                         |                                    |              |  |  |
| Impairment and loss on sale of assets, net Other taxes      | 0.4<br>59.2 | 1.1                     | 1.1                                | 1.2<br>213.4 |  |  |
| Other taxes   | 59.2        | 62.0                    | 220.0                              | 213.4        |  |  |
|   |             |                         |                                    |              |  |  |
| Total Operating Expenses                                    | 601.6       | 598.3                   | 1,871.5                            | 1,867.9      |  |  |
|   |             |                         |                                    |              |  |  |
| Equity Earnings in Unconsolidated Affiliates                | 3.5         | 3.5                     | 8.8                                | 11.3         |  |  |
|   |             |                         |                                    |              |  |  |
| Operating Income  | 147.5       | 123.3                   | 710.0                              | 665.9        |  |  |
| operating income  | 147.0       | 123.3                   | 710.0                              | 003.7        |  |  |
| Other Income (Deductions)                                   |             |                         |                                    |              |  |  |
| Other Income (Deductions)                                   | (05.7)      | (07.6)                  | (270.0)                            | (204.9)      |  |  |
| Interest expense, net                                       | (95.7)      | (97.6)                  | (279.9)                            | (294.8)      |  |  |
| Other, net  | 1.6         | 2.1                     | 5.5                                | 7.3          |  |  |
|   |             |                         |                                    |              |  |  |
| Total Other Deductions                                      | (94.1)      | (95.5)                  | (274.4)                            | (287.5)      |  |  |
|   |             |                         |                                    |              |  |  |
| Income from Continuing Operations before Income Taxes       | 53.4        | 27.8                    | 435.6                              | 378.4        |  |  |
| Income Tax Expense (Benefit)                                | 17.1        | (5.6)                   | 155.0                              | 119.6        |  |  |
| • , ,   |             | ,                       |                                    |              |  |  |
| Income from Continuing Operations                           | 36.3        | 33.4                    | 280.6                              | 258.8        |  |  |
| meome from Continuing Operations                            | 30.3        | 33.4                    | 200.0                              | 230.0        |  |  |
| Land from Discontinual Occupations and Co                   | 40          | (0.2)                   | (1.0)                              | (0.2)        |  |  |
| Loss from Discontinued Operations net of taxes              | (1.6)       | (0.2)                   | (1.8)                              | (0.3)        |  |  |
| Gain on Disposition of Discontinued Operations net of taxes |             |                         |                                    | 0.1          |  |  |
|   |             |                         |                                    |              |  |  |
| Net Income  | \$ 34.7     | \$ 33.2                 | \$ 278.8                           | \$ 258.6     |  |  |
|   |             |                         |                                    |              |  |  |
| Basic Earnings (Loss) Per Share                             |             |                         |                                    |              |  |  |
| Continuing operations                                       | \$ 0.13     | \$ 0.12                 | \$ 1.00                            | \$ 0.93      |  |  |
|   |             | •                       |                                    |              |  |  |

| Discontinued operations           |    | (0.01) |    |      | (0.01) |      |    |      |
|-----------------------------------|----|--------|----|------|--------|------|----|------|
| Basic Earnings Per Share          | \$ | 0.12   | \$ | 0.12 | \$     | 0.99 | \$ | 0.93 |
| Diluted Earnings (Loss) Per Share |    |        |    |      |        |      |    |      |
| Continuing operations             | \$ | 0.13   | \$ | 0.12 | \$     | 0.98 | \$ | 0.93 |
| Discontinued operations           |    | (0.01) |    |      |        |      |    |      |