QUALITY DISTRIBUTION INC Form 10-Q November 04, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 000-24180

# **Quality Distribution, Inc.**

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of

59-3239073 (I.R.S. Employer

incorporation or organization)

Identification No.)

4041 Park Oaks Boulevard, Suite 200, Tampa, FL (Address of Principal Executive Offices)

33610 (Zip Code)

813-630-5826

(Registrant s telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer " Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes " No x

As of November 1, 2011, the registrant had 23,874,503 shares of Common Stock, no par value, outstanding.

#### QUALITY DISTRIBUTION, INC.

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#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### PART I FINANCIAL INFORMATION

#### ITEM 1 FINANCIAL STATEMENTS

#### **Consolidated Statements of Operations**

#### **Unaudited (In 000 s, Except Per Share Amounts)**

		nths ended aber 30, 2010	Nine months ended September 30, 2011 2010		
OPERATING REVENUES:					
Transportation	\$ 140,974	\$ 132,676	\$ 395,052	\$ 381,066	
Service revenue	28,138	28,178	82,518	79,557	
Fuel surcharge	30,186	21,094	89,631	60,210	
Total operating revenues	199,298	181,948	567,201	520,833	
OPERATING EXPENSES:					
Purchased transportation	142,023	126,272	400,437	357,767	
Compensation	15,014	14,107	45,412	42,979	
Fuel, supplies and maintenance	13,114	13,899	36,556	40,721	
Depreciation and amortization	3,600	3,929	10,470	12,239	
Selling and administrative	5,910	5,893	15,945	15,120	
Insurance costs	3,316	3,810	11,541	11,687	
Taxes and licenses	638	418	1,737	1,688	
Communication and utilities	595	1,070	2,054	3,308	
(Gain) loss on disposal of property and equipment	(198)	339	(848)	991	
Restructuring costs (credit)		2,374	(521)	4,589	
Total operating expenses	184,012	172,111	522,783	491,089	
Operating income	15,286	9,837	44,418	29,744	
Interest expense	7,096	8,734	22,218	26,041	
Interest income	(117)	(158)	(434)	(475)	
Write-off of debt issuance costs	1,395		3,181		
Other expense (income)	257	(2)	250	224	
Income before income taxes	6,655	1,263	19,203	3,954	
Provision for income taxes	468	842	1,248	679	
Net income	\$ 6,187	\$ 421	\$ 17,955	\$ 3,275	
PER SHARE DATA:					
Net income per common share					
Basic	\$ 0.26	\$ 0.02	\$ 0.78	\$ 0.16	
Diluted	\$ 0.25	\$ 0.02	\$ 0.74	\$ 0.15	

Weighted-average number of shares

Basic	23,372	20,833	22,942	20,200
Diluted	24,643	21,678	24,255	21,610

The accompanying notes are an integral part of these consolidated financial statements.

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#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

(In 000 s)

	Unaudited September 30, 2011	Audited cember 31, 2010
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 3,147	\$ 1,753
Accounts receivable, net	108,617	80,895
Prepaid expenses	6,211	6,911
Deferred tax asset	4,557	3,848
Other	4,467	4,891
Total current assets	126,999	98,298
Property and equipment, net	118,800	113,419
Goodwill	27,023	27,023
Intangibles, net	15,886	16,924
Other assets	15,601	15,671
Total assets	\$ 304,309	\$ 271,335
LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND SHAREHOLDERS DEFICIT		
Current liabilities:		
Current maturities of indebtedness	\$ 4,295	\$ 3,991
Current maturities of capital lease obligations	5,410	4,572
Accounts payable	9,189	7,200
Independent affiliates and independent owner-operators payable	22,367	11,059
Accrued expenses	28,610	24,363
Environmental liabilities	3,572	3,687
Accrued loss and damage claims	9,456	8,471
Total current liabilities	82,899	63,343
Long-term indebtedness, less current maturities	282,416	300,491
Capital lease obligations, less current maturities	4,200	8,278
Environmental liabilities	5,600	7,255
Accrued loss and damage claims	10,447	10,454
Other non-current liabilities	24,624	26,060
Total liabilities	410,186	415,881
Commitments and contingencies - Note 14		
Redeemable noncontrolling interest		1,833
SHAREHOLDERS DEFICIT		,,,,,
Common stock, no par value; 49,000 shares authorized; 24,116 issued and 23,873 outstanding at		
September 30, 2011 and 21,678 issued and 21,458 outstanding at December 31, 2010	392,844	371,288
Treasury stock, 243 shares at September 30, 2011 and 220 shares at December 31, 2010	(1,606)	(1,593)
Accumulated deficit	(284,019)	(301,974)
Stock recapitalization	(189,589)	(189,589)

Accumulated other comprehensive loss Stock purchase warrants	(25,190) 1,683	(26,194) 1,683
Total shareholders deficit	(105,877)	(146,379)
Total liabilities, redeemable noncontrolling interest and shareholders deficit	\$ 304,309	\$ 271,335

The accompanying notes are an integral part of these consolidated financial statements.

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### Consolidated Statements of Shareholders Deficit

#### For the Nine Months Ended September 30, 2011 and 2010

#### Unaudited (In 000 s)

							Accumulated			
	Shares of	Shares of					Other	Stock	Stock	Total
	Common	Treasury	Common	Treasury	Accumulated	Stock	Comprehensiv	e PurchaseS	ubscription	Shareholders
	Stock	Stock	Stock	Stock	Deficit	Recapitalizatio	n Loss	Warrants l	Receivables	Deficit
Balance, December 31,										
2009	20,297	(220)	\$ 364,046	\$ (1,580)		\$ (189,589)	\$ (25,587)	\$ 6,696	\$ (154)	
Net income					3,275					3,275
Issuance of restricted	(0									
stock Amortization of	69									
restricted stock			695							695
Amortization of stock			093							093
options			1,010							1,010
Stock warrant exercises	1,311		5,013					(5,013)		1,010
Stock option exercises	1,011		3					(0,010)		3
Forgiveness of stock										
subscriptions										
receivable									21	21
Satisfaction of stock										
subscriptions										
receivable			(47)	(13)					60	
Other stock										
transactions									73	73
Amortization of prior										
service costs and losses										
(pension plans), net of							970			970
tax Foreign currency							970			970
translation adjustment,										
net of tax							(69)			(69)
net of tax							(0))			(0))
Balance, September 30,										
2010	21,678	(220)	\$ 370,720	\$ (1.593)	\$ (291 293)	\$ (189,589)	\$ (24,686)	\$ 1.683	\$	\$ (134,758)
	21,070	(220)	Ψ 5 / O, / 20	ψ (1,575)	Ψ ( <b>2</b> )1,2)3)	Ψ (10),20))	Ψ (21,000)	Ψ 1,003	Ψ	Ψ (13 1,730)
Balance, December 31,										
2010	21,678	(220)	\$ 371,288	\$ (1,593)		\$ (189,589)	\$ (26,194)	\$ 1,683	\$	\$ (146,379)
Net income					17,955					17,955
Issuance of restricted	6.2									
stock	93									
Forfeiture of restricted		(10)								
stock Amortization of		(18)								
restricted stock			842							842
Amortization of stock			042							042
options			1,363							1,363
options			1,505							1,505

Stock option exercises	345	(1)	1,771	(13)					1,758
Proceeds from equity offering, net of									
transaction costs	2,000		17,580						17,580
Satisfaction of stock									
subscription receivable		(4)							
Amortization of prior									
service costs and losses									
(pension plans), net of									
tax							954		954
Foreign currency translation adjustment,									
net of tax							50		50
Balance, September 30,									
2011	24,116	(243)	\$ 392,844	\$ (1,606)	\$ (284,019)	\$ (189,589)	\$ (25,190)	\$ 1,683	\$ \$ (105,877)

The accompanying notes are an integral part of these consolidated financial statements.

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### **Consolidated Statements of Cash Flows**

#### Unaudited (In 000 s)

	Nine Months Ended			
	Septen	nber 30,		
	2011	2010		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$ 17,955	\$ 3,275		
Adjustments to reconcile to net cash and cash equivalents provided by (used in) operating activities:				
Depreciation and amortization	10,470	12,239		
Bad debt recoveries	(309)	(222)		
(Gain) loss on disposal of property and equipment	(848)	991		
PIK interest on Senior Subordinated Notes	196	1,686		
Write-off of deferred financing costs	1,468			
Write-off of original bond issuance costs	1,713			
Financing costs		171		
Stock-based compensation	2,205	1,705		
Amortization of deferred financing costs	1,592	2,052		
Amortization of bond discount	279	1,755		
Noncontrolling interest dividends	38	109		
Changes in assets and liabilities:				
Accounts and other receivables	(27,669)	(18,641)		
Prepaid expenses	3,276	5,582		
Other assets	1,028	(3,834)		
Accounts payable	(64)	1,572		
Independent affiliates and independent owner-operators payable	11,308	4,172		
Accrued expenses	3,639	1,545		
Environmental liabilities	(1,771)	(1,103)		
Accrued loss and damage claims	978	(1,580)		
Other liabilities	(623)			