ENTERGY CORP /DE/ Form 425 September 20, 2012

Entergy: Focusing on Today and the Future Bank of America Merrill Lynch 2012 Power and Gas Leaders Conference September 20, 2012 Filed by Entergy Corporation Pursuant to Rule 425

Under the Securities Act of 1933 Subject Company: Entergy Corporation Commission File No. 001-11299

1 1 Caution Regarding Forward-looking Statements and Caution Regarding Forward-looking Statements and Regulation G Compliance Regulation G Compliance

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In		
this		
presentation,		
and		
from		
time		
to		
time,		
Entergy		
Corporation		
makes		
certain		
forward-looking		
statements		
within		
the meaning of the Private Securities Litigation Reform Act of 1995. Except to the extent required by the federal		
securities laws, Entergy undertakes no obligation to publicly update or revise any forward-looking statements,		
whether as a result of new information, future events, or otherwise.		
Forward-looking statements involve a number of risks and uncertainties. There are factors that could cause actual		
results to differ materially from those expressed or implied in the forward-looking statements, including (a) those		
factors discussed in: (i) Entergy s Form 10-K for the year ended December 31, 2011, (ii) Entergy s Form 10-Q for		
the quarters ended March 31, 2012 and June 30, 2012 and (iii) Entergy s other reports and filings made under the		
Securities Exchange Act of 1934; (b) uncertainties associated with rate proceedings, formula rate plans and other		
cost recovery mechanisms; (c) uncertainties associated with efforts to remediate the effects of major storms and		
recover related restoration costs; (d) nuclear plant relicensing, operating and regulatory risks, including any		
changes		
resulting		
from		
the		
nuclear		
crisis		
in		
Japan		
following		
Its		
catastrophic		
earthquake		
and		
tsunami;		
(e) legislative and regulatory actions and risks and uncertainties associated with claims or litigation by or against		
Entergy and its subsidiaries; (f) conditions in commodity and capital markets during the periods covered by the		
forward-looking statements, in addition to other factors described elsewhere in this presentation and subsequent		
securities filings; and (g) risks inherent in the proposed spin-off and subsequent merger of Entergy s electric		
transmission business with a subsidiary of ITC Holdings Corp. Entergy cannot provide any assurances that the		
spin-off		
and		
merger		
transaction		
will		
be		

completed
and
cannot
give
any
assurance
as
to
the
terms
on
which
such
transaction will be consummated. The spin-off and merger transaction is subject to certain conditions precedent,
including regulatory approvals and approval by ITC Holdings Corp. shareholders.
This
presentation
includes
the
non-GAAP
measures
of
debt
to
capital,
excluding
securitization
debt,
gross
liquidity
and operational non-fuel operation and maintenance expense when describing Entergy s results of operations and
financial performance. We have prepared reconciliations of these measures to the most directly comparable
GAAP
measures.
These
reconciliations
can
be
found
on
slides
40
41.
Further
information
about
these
measures
can
be

found
in
Entergy s
investor
earnings
releases,
which
are
posted
on
our
website

at

2 2

Additional Information and Where to Find It Additional Information and Where to Find It

ITC and Mid South TransCo LLC (Transco) will file registration statements with the Securities and Exchange Commission (SEC) registering shares of ITC common stock and Transco common units to be issued to Entergy

shareholders in connection with the proposed transactions. ITC will also file a proxy statement with the SEC that will be sent to the shareholders of ITC. Entergy shareholders are urged to read the prospectus and/or information statement that will be included in the registration statements and any other relevant documents, because they contain important information about ITC, Transco and the proposed transactions. ITC shareholders are urged to read the proxy statement and any other relevant documents because they contain important information about Transco and the proposed transactions. The proxy statement, prospectus and/or information statement, and other documents relating to the proposed transactions (when they are available) can be obtained free of charge from the SEC s website at www.sec.gov. The documents, when available, can also be obtained free of charge from Entergy upon written request to Entergy Corporation, Investor Relations, P.O. Box 61000, New Orleans, LA 70161 or by calling Entergy s Investor Relations information line at 1-888-ENTERGY (368-3749), or from ITC upon written

request

to

ITC

Holdings

Corp.,

Investor

Relations,

27175

Energy

Way,

Novi,

MI

48377

or

by

calling

248-

946-3000.

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Entergy
Entergy
Entergy s Scope of Operations
Entergy s
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Businesses

30,000 MW electric generating capacity

One of the nation s leading nuclear generators

2.8 million utility customers

More than \$11 billion revenues

~15,000 employees Utility

6 vertically integrated electric utilities (5 retail regulators)

4 contiguous states

Arkansas, Louisiana, Mississippi, Texas

~21,000 MW generating capacity

More than 15,800 miles high-voltage transmission lines
Entergy Wholesale Commodities
6 nuclear units owned at 5 sites (5,011 MW)
2 gas, 1 gas / oil facilities (1,340 MW¹)
2 wind facilities (80 MW¹)
2 coal facilities (181 MW¹)
1 nuclear plant managed (800 MW)
Focus:
Focus:
Safety, Operational Excellence

Safety, Operational Excellence and Portfolio Management and Portfolio Management 1

EWC s ownership interest

4 4

4

Utility
Utility
The Foundation

Safety and operational excellence What We re Working On

Regulatory agenda

Storm recovery

MISO

Transmission business spin-merge with ITC What s Ahead

Capital plan management

Regulatory constructs

5 5 5 An Active Regulatory Agenda An Active Regulatory Agenda Texas

PUCT issued final order in ETI s rate case in Sep 2012; reflects a 9.8% return on equity and a \$27.7M base rate increase (ongoing EPS effect ~\$0.01)

Awaiting Staff proposal on purchased power capacity rider; baseline amount determined in rate case

Louisiana

Revised 2011 test year FRPs filed Sep 2012; remain pending

New rates effective Sep 2012, subject to refund

Base rate case filings to be made by Jan 2013 Mississippi

Revised 2011 test year FRP filed Apr 2012; remains pending

Hinds cost recovery through rider approved Aug 2012; DOJ review ongoing

MPSC inquiry on electric utility ROE methodology opened Aug 2012 New Orleans

2011 test year FRP filed May 2012; remains pending

Seeking possible renewal or extension of FRP (current 3-year term ends with 2011 test year) Arkansas

Hot Spring acquisition approved Jul 2012, with cost recovery through capacity rider; DOJ review ongoing

Next base rate case expected to be filed in 1Q13 General Regulatory Update

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Liquidity and Recovery Options Available
Liquidity and Recovery Options Available
to Fund Hurricane Isaac Costs at Affected Utilities
to Fund Hurricane Isaac Costs at Affected Utilities
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Preliminary Restoration Costs \$M Company **Estimated Amount** EAI 10 **EGSL** 70 90 ELL 240 300 **EMI** 30 40 **ENOI** 50 60 Total 400 500 Sources of Liquidity As of Aug 31, 2012; \$M Company Cash and Cash Equiv Funded Storm Reserves Line of Credit Capacity EAI 7 170 **EGSL** 177 87 150 **ELL** 185 187 200 **EMI**

ETI 57 150 **SERI** Other 53 Total utility companies 322 740 All other 603 1,747 1 Total 1,106 2,487 **Storm Cost Recovery Options**

Accessing funded storm reserves

Securitization or other alternative financing

Traditional retail recovery on an interim and permanent basis

Insurance, to the extent coverage is available and deductibles are met

Board-authorized \$500 million commercial paper program provides an alternative to revolver borrowings

322

503

7
7
7
Doing Our Part to Keep Rates Low
Doing Our Part to Keep Rates Low
Net Benefits
1.1

1.4

Trade

Benefits

0.8

Value

Added

Benefits

0.8

Admin

Costs

(0.2)

Transmission

Cost Range

(0.3) to 0

2010 Present Value

ETR Analysis

\$B for 2013

2022; Filed May 12, 2011

Assumes All Utility OpCos Move to MISO

MISO Proposal

Entergy

Service

Territory

Joining MISO Benefits

All Stakeholders

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MISO Preferred RTO Option for Customers
MISO Preferred RTO Option for Customers
MISO continues to offer superior benefits for our
customers and pursuit of SPP at this juncture cannot

be feasibly implemented in 2013

Operating, mature Day 2

market that will produce significant savings

for Utility customers

Path forward for all the Operating Companies following EAI s departure

from the System Agreement in 2013

Cost allocation methodology with important protections for the

Operating Companies

customers

Significant enhancements to governance model to respond to concerns

of certain regulators

Continue

to

believe

MISO

is

the

best

alternative

for

our

customers:

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9
9
The Next Step, Complete Transmission Independence
The Next Step, Complete Transmission Independence
Utility
OpCos
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Entergy	
Wholesale	
Commodities	
Entergy	
Shareholders	
Illustrative	
Mid South	
TransCo LLC	
(New Holdco)	
ITC	
Shareholders	
ITC Merger	
Sub	
Transco Subs	issian Dusinass
Proposed Spin-Merge of Transmi	ission Business
ITC After	
ETR After	
\$700M	
recapitalization	
(pre-close)	
ETR and	
OpCos	
reduce	
debt by	
\$1.775B	
\$1.775B debt	
transferred	
with assets	
Trust	
Up to ~5%	
ITC Shares	
ITC	
Shares	
ETR	
Shares	
ETR	
Shares	
~5%	
ITC Shares`	
Expected closing in 2013	
Entergy Shareholders will own st	tock in two companies
Generation	
Distribution	

Retail

customer

service

Transmission

10

10

10

The Benefits to Customers and Other Stakeholders The Benefits to Customers and Other Stakeholders

Improves access to capital for transmission business and focuses

financial resources solely on transmission system performance

Strengthens ability of Entergy Operating Companies to make needed investment in other areas of utility business

Ensures safe and reliable operations and continued

strengthening

of

overall grid performance through ITC s singular focus on transmission system performance, planning and operations

Leverages Entergy

employees

knowledge

and

experience

and

fully

utilizes Entergy s world-class storm restoration process

Instills confidence in wholesale markets by encouraging greater participation and disclosure by third parties

Leads to a more comprehensive planning process and a broader regional view than would otherwise be possible

Provides proven business model for owning and operating transmission systems

Aligns with national policy objectives to facilitate investment in local, regional and inter-regional transmission, advance open access initiatives and promote access to competitive energy markets

Operational

Excellence

Financial

Flexibility

and Growth

Independence

Fosters

Regional

Planning

11 11 11

Transmission Spin-Merge: Our Case Underway Transmission Spin-Merge: Our Case Underway

Witness Topic

Bill Mohl (LA) /

Charles Rice (NO)

ITC transaction benefits jurisdiction s customers,

providing superior

business model, operational excellence and financial strength

Theo Bunting

ITC transaction benefits all stakeholders, particularly in an era of grid modernization, and explains that this is the

right transaction, at the right time and with the right party

Phillip May

ITC transaction is in the public interest

Michael Tennican

ITC transaction is a sound strategy

for responding to industry

trends and expected capital requirements

Jay Lewis

ITC transaction is cost effective

Richard Riley

ITC s singular focus

on transmission provides operational

efficiencies and regional planning

Richard Sergel

ITC s superior business model

best supports national policies and

broad regional electric grid

Joseph Welch

ITC s independent approach to transmission investment promotes a

regional view

and open and transparent collaboration

with

all stakeholders

Johannes

Pfeifenberger

An independent transmission company s planning perspective

could provide benefits from strategic

transmission projects, the

types of projects that ITC would be uniquely positioned to plan,

develop and implement

Requests for Approval of Change of Ownership of Electric Transmission Businesses

LA Filed 9/5/12 (Docket U-32538)

NO Filed 9/12/12 (Docket UD-12-01)

Short-Shortand Long-run Benefits Will Offset a Modest and Long-run Benefits Will Offset a Modest Change in Retail Customers Change in Retail Customers Bills

Bills Typical Residential Monthly Bill (1,000 kWh) Base Case Scenario, 2014; \$ Illustrative Estimated bill effect resulting from FERC rate construct Base Case Scenario Examples of potential benefits not included: 0 20 40 60 80 100 **ELL EGSL ENOI** MISO s 2011 Transmission Expansion Plan (Business as Usual case), with various refinements Transmission investments that facilitate competitive markets Production cost savings from greater dispatch flexibility Capacity cost savings from access to broader markets Regional planning view

Addition of new generation

Continued Entergy ownership

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