

LHC Group, Inc  
Form 10-Q  
May 09, 2013  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2013

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-33989

**LHC GROUP, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: LHC Group, Inc - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**71-0918189**  
(I.R.S. Employer  
Identification No.)

**420 West Pinhook Road, Suite A**

**Lafayette, LA 70503**

(Address of principal executive offices including zip code)

**(337) 233-1307**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of common stock, par value \$0.01, outstanding as of May 2, 2013: 17,590,679 shares.

---

**Table of Contents**

**LHC GROUP, INC.**

**INDEX**

	<b>Page</b>
<b><u>Part I. Financial Information</u></b>	
Item 1. <u>Condensed Consolidated Financial Statements (unaudited)</u>	
<u>Condensed Consolidated Balance Sheets March 31, 2013 and December 31, 2012</u>	3
<u>Condensed Consolidated Statements of Income Three months ended March 31, 2013 and 2012</u>	4
<u>Condensed Consolidated Statement of Changes in Equity Three months ended March 31, 2013</u>	5
<u>Condensed Consolidated Statements of Cash Flows Three months ended March 31, 2013 and 2012</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	7
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	27
Item 4. <u>Controls and Procedures</u>	27
<b><u>Part II. Other Information</u></b>	
Item 1. <u>Legal Proceedings</u>	27
Item 1A. <u>Risk Factors</u>	27
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	27
Item 6. <u>Exhibits</u>	28
<u>Signatures</u>	29

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.****LHC GROUP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS***(Amounts in thousands, except share data)**(Unaudited)*

	March 31, 2013	December 31, 2012
<b>ASSETS</b>		
Current assets:		
Cash	\$ 3,404	\$ 9,720
Receivables:		
Patient accounts receivable, less allowance for uncollectible accounts of \$12,917 and \$11,863, respectively	81,238	83,951
Other receivables	622	589
Amounts due from governmental entities	1,237	1,596
Total receivables, net	83,097	86,136
Deferred income taxes	9,283	7,671
Prepaid income taxes	3,733	7,436
Prepaid expenses	6,573	6,818
Other current assets	3,893	2,949
Total current assets	109,983	120,730
Property, building and equipment, net of accumulated depreciation of \$35,947 and \$34,331, respectively	29,037	29,531
Goodwill	189,153	169,150
Intangible assets, net of accumulated amortization of \$3,113 and \$2,985, respectively	61,328	62,042
Other assets	5,406	5,441
Total assets	\$ 394,907	\$ 386,894
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable and other accrued liabilities	\$ 17,647	\$ 14,897
Salaries, wages, and benefits payable	23,581	29,890
Self insurance reserve	6,170	5,444
Amounts due to governmental entities	4,301	4,979
Total current liabilities	51,699	55,210
Deferred income taxes	27,587	25,129
Income tax payable	3,415	3,415
Revolving credit facility	22,996	19,500
Note payable	201	
Total liabilities	105,898	103,254
Noncontrolling interest redeemable	11,791	11,426
Stockholders' equity:		
LHC Group, Inc. stockholders' equity:		

## Edgar Filing: LHC Group, Inc - Form 10-Q

Common stock \$0.01 par value; 40,000,000 shares authorized; 21,727,657 and 21,578,772 shares issued in 2013 and 2012, respectively	217	216
Treasury stock 4,681,930 and 4,653,039 shares at cost, respectively	(34,453)	(33,846)
Additional paid-in capital	101,346	100,619
Retained earnings	207,478	201,192
Total LHC Group, Inc. stockholders' equity	274,588	268,181
Noncontrolling interest - non-redeemable	2,630	4,033
Total equity	277,218	272,214
Total liabilities and equity	\$ 394,907	\$ 386,894

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****LHC GROUP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME***(Amounts in thousands, except share and per share data)**(Unaudited)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2013</b>	<b>2012</b>
Net service revenue	\$ 161,953	\$ 158,761
Cost of service revenue	93,248	89,859
Gross margin	68,705	68,902
Provision for bad debts	3,917	2,761
General and administrative expenses	51,623	50,882
Operating income	13,165	15,259
Interest expense	(425)	(359)
Non-operating income	65	65
Income before income taxes and noncontrolling interest	12,805	14,965
Income tax expense	4,536	5,226
Net income	8,269	9,739
Less net income attributable to noncontrolling interests	1,983	1,998
Net income attributable to LHC Group, Inc.'s common stockholders	\$ 6,286	\$ 7,741
Earnings per share – basic and diluted:		
Net income attributable to LHC Group, Inc.'s common stockholders	\$ 0.37	\$ 0.42
Weighted average shares outstanding:		
Basic	16,966,525	18,333,838
Diluted	17,073,543	18,399,608

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****LHC GROUP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY***(Amounts in thousands, except share data)**(Unaudited)*

	Common Stock		Treasury	Additional	Retained	Non-controlling	Total	
	Issued	Amount						Shares
	Amount	Shares	Amount	Shares	Capital	Earnings	Redeemable	
Balances as of December 31, 2012	\$ 216	21,578,772	\$ (33,846)	(4,653,039)	\$ 100,619	\$ 201,192	\$ 4,033	\$ 272,214
Net income						6,286	220	6,506(1)
Transfer of noncontrolling interest							(1,342)	(1,342)
Purchase of additional controlling interest					(350)			(350)
Noncontrolling interest distributions							(281)	(281)
Nonvested stock compensation					888			888
Issuance of vested stock		140,040						
Treasury shares surrendered to pay income tax			(607)	(28,891)				(607)
Excess tax benefits vesting nonvested stock					11			11
Issuance of common stock under Employee Stock Purchase Plan	1	8,845			178			179
Balances as of March 31, 2013	\$ 217	21,727,657	\$ (34,453)	(4,681,930)	\$ 101,346	\$ 207,478	\$ 2,630	\$ 277,218

- (1) Net income excludes net income attributable to noncontrolling interest-redeemable of \$1.8 million during the three months ending March 31, 2013. Noncontrolling interest-redeemable is reflected outside of permanent equity on the condensed consolidated balance sheets. See Note 9 of the Notes to Condensed Consolidated Financial Statements.

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****LHC GROUP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS***(Amounts in thousands)**(Unaudited)*

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Operating activities</b>		
Net income	\$ 8,269	\$ 9,739
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	1,830	1,919
Provision for bad debts	3,917	2,761
Stock-based compensation expense	888	1,408
Deferred income taxes	846	(353)
(Gain) loss on sale of assets	14	
Changes in operating assets and liabilities, net of acquisitions:		
Receivables	(1,237)	(3,774)
Prepaid expenses and other assets	(664)	1,200
Prepaid income taxes	3,703	18,349
Accounts payable and accrued expenses	(3,178)	(5,484)
Net amounts due to/from governmental entities	(319)	(180)
<b>Net cash provided by operating activities</b>	<b>14,069</b>	<b>25,585</b>
<b>Investing activities</b>		
Purchases of property, building and equipment	(1,151)	(1,160)
Cash paid for acquisitions, primarily goodwill and intangible assets	(19,655)	(1,700)
<b>Net cash (used in) investing activities</b>	<b>(20,806)</b>	<b>(2,860)</b>
<b>Financing activities</b>		
Proceeds from line of credit	41,500	26,879
Payments on line of credit	(38,004)	(47,486)
Proceeds from employee stock purchase plan	179	189
Proceeds from debt issuance	201	
Noncontrolling interest distributions	(2,509)	(2,302)
Excess tax benefits from vesting of restricted stock	11	
Redemption of treasury shares	(607)	
Purchase of additional controlling interest	(350)	
Sale of noncontrolling interest		80
<b>Net cash provided by (used in) financing activities</b>	<b>421</b>	<b>(22,640)</b>
<b>Change in cash</b>	<b>(6,316)</b>	<b>85</b>
Cash at beginning of period	9,720	256
<b>Cash at end of period</b>	<b>\$ 3,404</b>	<b>\$ 341</b>

**Supplemental disclosures of cash flow information**



Edgar Filing: LHC Group, Inc - Form 10-Q

Interest paid	\$ 425	\$ 359
Income taxes paid	\$ 10,337	\$ 243

Note: Supplemental cash flow information is provided in Note 13 of the Notes to Condensed Consolidated Financial Statements.

See accompanying notes to condensed consolidated financial statements.

---

**Table of Contents**

**LHC GROUP, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. Organization**

LHC Group, Inc. (the Company) is a health care provider specializing in the post-acute continuum of care primarily for Medicare beneficiaries. The Company provides home-based services, primarily through home nursing agencies and hospices, and facility-based services, primarily through long-term acute care hospitals (LTACHs). As of March 31, 2013, the Company, through its wholly- and majority-owned subsidiaries, equity joint ventures and controlled affiliates, operated in Alabama, Arkansas, California, Georgia, Florida, Idaho, Illinois, Kentucky, Louisiana, Maryland, Mississippi, Missouri, Nevada, North Carolina, Ohio, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Virginia, Washington and West Virginia.

**Unaudited Interim Financial Information**

The condensed consolidated balance sheets as of March 31, 2013 and December 31, 2012, and the related condensed consolidated statements of income for the three months ended March 31, 2013 and 2012, condensed consolidated statement of changes in equity for the three months ended March 31, 2013, condensed consolidated statements of cash flows for the three months ended March 31, 2013 and 2012 and related notes (collectively, these financial statements and the related notes are referred to herein as the interim financial information) have been prepared by the Company. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been included. Operating results for the three months ended March 31, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted from the interim financial information presented. This report should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 as filed with the Securities and Exchange Commission (the SEC) on March 18, 2013, which includes information and disclosures not included herein.

**2. Significant Accounting Policies**

**Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Critical Accounting Policies**

The Company's most critical accounting policies relate to the principles of consolidation, revenue recognition and accounts receivable and allowances for uncollectible accounts.

***Principles of Consolidation***

The condensed consolidated financial statements include all subsidiaries and entities controlled by the Company. Control is defined by the Company as ownership of a majority of the voting interest of an entity. The condensed consolidated financial statements include entities in which the Company receives a majority of the entities' expected residual returns, absorbs a majority of the entities' expected losses, or both, as a result of ownership, contractual or other financial interests in the entity. Third party equity interests in the consolidated joint ventures are reflected as noncontrolling interests in the Company's condensed consolidated financial statements.

The following table summarizes the percentage of net service revenue earned by type of ownership or relationship the Company had with the operating entity:

Edgar Filing: LHC Group, Inc - Form 10-Q

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2013</b>	<b>2012</b>
Equity joint ventures	50.1%	48.2%
Wholly-owned subsidiaries	47.2%	48.3%
License leasing arrangements	1.8%	2.6%
Management services	0.9%	0.9%
	100.0%	100.0%

**Table of Contents**

All significant intercompany accounts and transactions have been eliminated in the Company's accompanying condensed consolidated financial statements. Business combinations accounted for under the acquisition method have been included in the condensed consolidated financial statements from the respective dates of acquisition.

The following describes the Company's consolidation policy with respect to its various ventures excluding wholly-owned subsidiaries:

*Equity Joint Ventures*

The Company's joint ventures are structured in which the Company typically owns a majority equity interest ranging from 51% to 91%. The members of the Company's equity joint ventures participate in profits and losses in proportion to their equity interests. The Company consolidates these entities as the Company has voting control over the entities.

*License Leasing Arrangements*

The Company, through wholly-owned subsidiaries, leases home health licenses necessary to operate certain of its home nursing agencies. As with its wholly-owned subsidiaries, the Company owns 100% of the equity of these entities and consolidates them based on such ownership.

*Management Services*

The Company has various management services agreements under which the Company manages certain operations of agencies and facilities. The Company does not consolidate these agencies or facilities because the Company does not have an ownership interest and does not have an obligation to absorb losses of the entities or the right to receive the benefits from the entities.

*Revenue Recognition*

The Company reports net service revenue at the estimated net realizable amount due from Medicare, Medicaid, commercial insurance, managed care payors, patients and others for services rendered. All payors contribute to both the home-based services and facility-based services.

The following table sets forth the percentage of net service revenue earned by category of payor for the three months ended March 31, 2013 and 2012:

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Payor:		
Medicare	79.3%	78.5%
Medicaid	1.5%	2.1%
Other	19.2%	19.4%
	100.0%	100.0%

The percentage of net service revenue contributed from each reporting segment for the three months ended March 31, 2013 and 2012 was as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Home-based services	87.7%	87.9%
Facility-based services	12.3%	12.1%
	100.0%	100.0%

*Medicare*

***Home-Based Services***

*Home Nursing Services.* The Company's home nursing Medicare patients are classified into one of 153 home health resource groups prior to receiving services. Based on this home health resource group, the Company is entitled to receive a standard prospective Medicare payment for delivering care over a 60-day period referred to as an episode. The Company recognizes revenue based on the number of days elapsed during an episode of care within the reporting period.

---

## **Table of Contents**

Final payments from Medicare may reflect one of four retroactive adjustments to ensure the adequacy and effectiveness of the total reimbursement: (a) an outlier payment if the patient's care was unusually costly; (b) a low utilization adjustment if the number of visits was fewer than five; (c) a partial payment if the patient transferred to another provider before completing the episode; or (d) a payment adjustment based upon the level of therapy services required in the population base. In calculating net service revenue, management estimates the impact of these payment adjustments based on historical experience and records this estimate as the services are rendered using the expected level of services that will be provided and the schedule of those services or a historical average of prior adjustments.

*Hospice Services.* The Company is paid by Medicare under a per diem payment system. The Company receives one of four predetermined daily or hourly rates based upon the level of care the Company furnished. The Company records net service revenue from hospice services based on the daily or hourly rate and recognizes revenue as hospice services are provided.

Hospice payments are also subject to an inpatient cap and an overall payment cap. Inpatient cap relates to individual programs receiving more than 20% of its total Medicare reimbursement from inpatient care services and the overall payment cap relates to individual programs receiving reimbursements in excess of a cap amount, calculated by multiplying the number of beneficiaries during the period by a statutory amount that is indexed for inflation. The determination for each cap is made annually based on the 12-month period ending on October 31 of each year. The Company monitors its limits on a program-by-program basis and records an estimate of its liability for reimbursements received in excess of the cap amount. Annually, the Company receives notification whether any of its hospices have exceeded the cap. Adjustments resulting from these notifications have not been material.

### ***Facility-Based Services***

*Long-Term Acute Care Services.* The Company is reimbursed by Medicare for services provided under the LTACH prospective payment system. Each patient is assigned a long-term care diagnosis-related group. The Company is paid a predetermined fixed amount intended to reflect the average cost of treating a Medicare patient classified in that particular long-term care diagnosis-related group. For selected patients, the amount may be further adjusted based on length of stay and facility-specific costs, as well as in instances where a patient is discharged and subsequently re-admitted, among other factors. The Company calculates the adjustment based on a historical average of these types of adjustments for claims paid. Similar to other Medicare prospective payment systems, the rate is also adjusted for geographic wage differences. Revenue is recognized for the Company's LTACHs as services are provided.

### ***Medicaid, managed care and other payors***

The Company's Medicaid reimbursement is based on a predetermined fee schedule applied to each service provided. Therefore, revenue is recognized for Medicaid services as services are provided based on this fee schedule. The Company's managed care and other payors reimburse the Company in a manner similar to either Medicare or Medicaid. Accordingly, the Company recognizes revenue from managed care and other payors in the same manner as the Company recognizes revenue from Medicare or Medicaid.

### ***Management Services***

The Company records management services revenue as services are provided in accordance with the various management services agreements to which the Company is a party. As described in the agreements, the Company provides billing, management and other consulting services suited to and designed for the efficient operation of the applicable home nursing agency. The Company is responsible for the costs associated with the locations and personnel required for the provision of services. The Company is compensated based on a percentage of cash collections, reimbursed for operating expenses, compensated based on a percentage of operating net income, or compensated based on an agreed upon management fee.

### ***Accounts Receivable and Allowances for Uncollectible Accounts***

The Company reports accounts receivable net of estimated allowances for uncollectible accounts and adjustments. Accounts receivable are uncollateralized and primarily consist of amounts due from Medicare, other third-party payors, and patients. To provide for accounts receivable that could become uncollectible in the future, the Company establishes an allowance for uncollectible accounts to reduce the carrying amount of such receivables to their estimated net realizable value. The credit risk for other concentrations of receivables is limited due to the significance of Medicare as the primary payor. The Company believes the credit risk associated with its Medicare accounts, which have historically exceeded 60% of its patient accounts receivable, is limited due to (i) the historical collection rate from Medicare and (ii) the fact that Medicare is a U.S. government payor. The Company does not believe that there are any other concentrations of receivables from any particular payor that would subject it to any significant credit risk in the collection of accounts receivable.

## Edgar Filing: LHC Group, Inc - Form 10-Q

The provision for bad debts is based upon the Company's assessment of historical and expected net collections, business and economic conditions and trends in government reimbursement. Uncollectible accounts are written off when the Company has determined the account will not be collected.

**Table of Contents**

A portion of the estimated Medicare prospective payment system reimbursement from each submitted home nursing episode is received in the form of a request for anticipated payment ( RAP ). The Company submits a RAP for 60% of the estimated reimbursement for the initial episode at the start of care. The full amount of the episode is billed after the episode has been completed. The RAP received for that particular episode is deducted from the final payment. If a final bill is not submitted within the greater of 120 days from the start of the episode, or 60 days from the date the RAP was paid, any RAP received for that episode will be recouped by Medicare from any other Medicare claims in process for that particular provider. The RAP and final claim must then be resubmitted. For subsequent episodes of care contiguous with the first episode for a particular patient, the Company submits a RAP for 50% instead of 60% of the estimated reimbursement.

The Company's Medicare population is paid at a prospectively set amount that can be determined at the time services are rendered. The Company's Medicaid reimbursement is based on a predetermined fee schedule applied to each individual service it provides. The Company's managed care contracts and contracts with other payors are structured similar to either the Medicare or Medicaid payment methodologies. Because of its payor mix, the Company is able to calculate its actual amount due at the patient level and adjust the gross charges down to the actual amount at the time of billing. This negates the need to record an estimated contractual allowance when reporting net service revenue for each reporting period.

**Other Significant Accounting Policies****Earnings Per Share**

Basic per share information is computed by dividing the relevant amounts from the condensed consolidated statements of income by the weighted-average number of shares outstanding during the period, under the treasury stock method. Diluted per share information is also computed using the treasury stock method, by dividing the relevant amounts from the condensed consolidated statements of operations by the weighted-average number of shares outstanding plus potentially dilutive shares.

The following table sets forth shares used in the computation of basic and diluted per share information:

	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
Weighted average number of shares outstanding for basic per share calculation	16,966,525	18,333,838
Effect of dilutive potential shares:		
Options	3,830	1,691
Nonvested stock	103,188	64,079
Adjusted weighted average shares for diluted per share calculation	17,073,543	18,399,608
Anti-dilutive shares	187,344	434,015

**3. Acquisitions and Disposals**

Pursuant to the Company's strategy for becoming the leading provider of post-acute health care services in the United States, the Company acquired the home-based service line of Addus HomeCare Corp., which consisted of 19 home health agencies and one hospice agency, during the three months ended March 31, 2013, and maintains an ownership interest in the entities as set forth below:

<b>Acquired Entity</b>	<b>Ownership Percentage</b>	<b>State of Operations</b>	<b>Acquisition Date</b>
LHCG XXXVII, LLC (d/b/a Addus HealthCare)	90%	Illinois	03/01/2013
LHCG XXXVIII, LLC (d/b/a Addus HealthCare)	90%	California	03/01/2013
LHCG XLII, LLC (d/b/a/ Arkansas HomeCare)	100%	Arkansas	03/01/2013
LHCG XLI, LLC (d/b/a CarePro Home Health)	100%	South Carolina	03/01/2013
LHCG XXXIX, LLC (d/b/a Addus HealthCare)	100%	Nevada	03/01/2013



## Edgar Filing: LHC Group, Inc - Form 10-Q

Each of the acquisitions was accounted for under the acquisition method of accounting, and accordingly, the accompanying condensed consolidated financial statements include the results of operations of each acquired entity from the date of acquisition.

The total aggregate purchase price for the Company's acquisitions was \$20.0 million, which \$19.7 million was paid in cash and \$300,000 in assumed liabilities. The purchase prices are determined based on the Company's analysis of comparable acquisitions and the target market's potential future cash flows.

**Table of Contents**

The Company has preliminarily recorded \$20.0 million as goodwill in the home-based services segment pending final valuation of the assets acquired and liabilities assumed in the acquisition. The Company paid \$267,000 in related acquisition costs, which was recorded in general and administrative expenses.

**Purchase of Membership Interest in Company's Subsidiary**

During the three months ended March 31, 2013, the Company purchased additional membership interests in one of its joint ventures. The total purchase price for the additional ownership from this equity transaction was \$350,000.

**4. Goodwill and Intangibles**

The changes in recorded goodwill by segment for the three months ended March 31, 2013 were as follows (amounts in thousands):

	<b>Three Months Ended March 31, 2013</b>
<b>Home-based services segment:</b>	
Balance at beginning of period	\$ 157,559
Goodwill from acquisitions	20,003
<b>Balance as of March 31, 2013</b>	<b>\$ 177,562</b>
<b>Facility-based services segment:</b>	
Balance at beginning of period	\$ 11,591
<b>Balance as of March 31, 2013</b>	<b>\$ 11,591</b>
<b>Consolidated balance as of March 31, 2013</b>	<b>\$ 189,153</b>

The following table summarizes the changes in intangible assets during the three months ended March 31, 2013 (amounts in thousands):

	<b>Trade Names</b>	<b>Certificate of Need/ License</b>	<b>Other Intangibles</b>	<b>Total</b>
<b>Balance as of December 31, 2012</b>	\$ 51,408	\$ 10,100	\$ 534	\$ 62,042
Additions (1)		(515)		(515)
Amortization	(71)		(128)	(199)
<b>Balance as of March 31, 2013</b>	<b>\$ 51,337</b>	<b>\$ 9,585</b>	<b>\$ 406</b>	<b>\$ 61,328</b>

(1) Includes \$515,000 to reduce intangible assets acquired in 2012 based on the final Accounting Standards Codification (ASC) 805 valuation report received during the three months ended March 31, 2013. All reductions are related to the home-based services segment. Intangible assets of \$60.2 million, net of accumulated amortization, were related to the home-based services segment and \$1.1 million were related to the facility-based services segment as of March 31, 2013.

**5. Credit Facility**

## Edgar Filing: LHC Group, Inc - Form 10-Q

As of March 31, 2013 and December 31, 2012, respectively, the Company had \$23.0 million and \$19.5 million drawn and letters of credit totaling \$6.2 million and \$6.0 million outstanding under the Credit Facility. The interest rate for borrowings under the Credit Facility is a function of the prime rate (base rate) or Eurodollar rate, as elected by the Company, plus the applicable margin based on the Leverage Ratio, as defined in the agreement. The interest rate at March 31, 2013 was 4.25%.

**Table of Contents****6. Income Taxes**

As of March 31, 2013, \$3.4 million was recorded in income tax payable as an unrecognized tax benefit which, if recognized, would decrease the Company's effective tax rate. All of the Company's unrecognized tax benefit is due to the settlement with the United States of America, which was announced September 30, 2011.

**7. Stockholder's Equity*****Equity Based Awards***

At the 2010 Annual Meeting, the stockholders of the Company approved the Company's 2010 Long Term Incentive Plan (the "2010 Incentive Plan"). The 2010 Incentive Plan is administered by the Compensation Committee of the Company's Board of Directors. A total of 1,500,000 shares of the Company's common stock is reserved and available for issuance pursuant to awards granted under the 2010 Incentive Plan. A variety of discretionary awards for employees, officers, directors and consultants are authorized under the 2010 Incentive Plan, including incentive or non-qualified statutory stock options and nonvested stock. All awards must be evidenced by a written award certificate which will include the provisions specified by the Compensation Committee of the Board of Directors. The Compensation Committee determines the exercise price for non-statutory stock options. The exercise price for any option cannot be less than the fair market value of the Company's common stock as of the date of grant.

***Share Based Compensation******Nonvested Stock***

During the three months ended March 31, 2013, the Company's independent directors were granted 24,300 nonvested shares of common stock under the 2005 Director Compensation Plan. The shares were drawn from the 1,500,000 shares of common stock reserved and available for issuance under the 2010 Incentive Plan. The shares vest 100% on the one year anniversary date. During the three months ended March 31, 2013, employees were granted 155,898 nonvested shares of common stock pursuant to the 2010 Incentive Plan. The shares generally vest over a five year period, conditioned on continued employment for the full incentive period. The fair value of nonvested shares of common stock is determined based on the closing trading price of the Company's common stock on the grant date. The weighted average grant date fair value of nonvested shares of common stock granted during the three months ended March 31, 2013 was \$21.01.

The following table represents the nonvested stock activity for the three months ended March 31, 2013:

	<b>Number of Shares</b>	<b>Weighted average grant date fair value</b>
Nonvested shares outstanding as of December 31, 2012	486,061	\$ 22.33
Granted	180,198	\$ 21.01
Vested	(140,040)	\$ 20.83
Nonvested shares outstanding as of March 31, 2013	526,219	\$ 22.28

As of March 31, 2013, there was \$10.0 million of total unrecognized compensation cost related to nonvested shares of common stock granted. That cost is expected to be recognized over the weighted average period of 3.47 years. The total fair value of shares of common stock vested during each of the three months ended March 31, 2013 and 2012 was \$2.9 million. The Company records compensation expense related to nonvested stock awards at the grant date for shares of common stock that are awarded fully vested, and over the vesting term on a straight line basis for shares of common stock that vest over time. The Company recorded \$888,000 and \$1.4 million of compensation expense related to nonvested stock grants in the three months ended March 31, 2013 and 2012, respectively.

***Employee Stock Purchase Plan***

In 2006, the Company adopted the Employee Stock Purchase Plan whereby eligible employees may purchase the Company's common stock at 95% of the market price on the last day of the calendar quarter. There were 250,000 shares of common stock initially reserved for the plan. The

## Edgar Filing: LHC Group, Inc - Form 10-Q

table below details the shares of common stock issued during 2013:

	<b>Number of Shares</b>	<b>Per share price</b>
Shares available as of December 31, 2012	61,247	
Shares issued during three months ended March 31, 2013	8,845	\$ 20.24
Shares available as of March 31, 2013	52,402	

---

## **Table of Contents**

### *Stock Options*

As of March 31, 2013, 15,000 options were issued and exercisable. During the three months ended March 31, 2013, no options were exercised or forfeited and no options were granted.

### *Treasury Stock*

In conjunction with the vesting of the non-vested shares of common stock, recipients incur personal income tax obligations. The Company allows the recipients to turn in shares of common stock to satisfy minimum tax obligations. During the three months ended March 31, 2013, the Company redeemed 28,891 shares of common stock valued at \$607,000, related to these tax obligations.

### *Stock Repurchase Program*

In October 2010, the Company's Board of Directors authorized a share repurchase program to repurchase shares of the Company's common stock, par value \$0.01 per share, from time to time, in an amount not to exceed \$50.0 million (the Stock Repurchase Program). The Company anticipates that it will finance the Stock Repurchase Program with cash from general corporate funds or draws under the Credit Facility. The Company may repurchase shares of common stock in open market purchases or in privately negotiated transactions in accordance with applicable securities laws, rules and regulations. The timing and extent to which the Company repurchases its shares will depend upon market conditions and other corporate considerations.

The Company uses the cost method to account for the repurchase of common stock and the average cost method to account for reissuance of treasury shares. During the three months ended March 31, 2013, no shares have been repurchased or reissued from treasury shares. The remaining dollar value of shares authorized to be purchased under the Stock Repurchase Program was \$22.5 million as of March 31, 2013.

## **8. Commitments and Contingencies**

### *Contingencies*

The Company is involved in various legal proceedings arising in the ordinary course of business. Although the results of litigation cannot be predicted with certainty, management believes the outcome of pending litigation will not have a material adverse effect, after considering the effect of the Company's insurance coverage, on the Company's condensed consolidated financial statements.

On October 17, 2011, the Company received a subpoena from the Department of Health and Human Services Office of Inspector General (the OIG). The subpoena requests documents related to the Company's agencies in Oregon, Washington and Idaho. The Company will produce the requested documents and will cooperate with the OIG's review in this matter. The Company cannot predict the outcome or effect of this review, if any, on the Company's business.

On June 13, 2012, a putative shareholder securities class action was filed against the Company and its Chairman and Chief Executive Officer in the United States District Court for the Western District of Louisiana, styled City of Omaha Police & Fire Retirement System v. LHC Group, Inc., et al., Case No. 6:12-cv-01609-JTT-CMH. The action was filed on behalf of LHC shareholders who purchased shares between July 30, 2008 and October 26, 2011. Plaintiff generally alleges that the defendants caused false and misleading statements to be issued in violation of Section 10(b) of the Securities Exchange Act of 1934 (Exchange Act) and Rule 10b-5 promulgated thereunder and that the Company's Chairman and Chief Executive Officer is a control person under Section 20(a) of the Exchange Act. On November 2, 2012, Lead Plaintiff City of Omaha Police & Fire Retirement System filed an Amended Complaint for Violations of the Federal Securities Laws (Amended Complaint) on behalf of the same putative class of LHC shareholders as the original Complaint. In addition to claims under Sections 10(b) and 20(a) of the Exchange Act, the Amended Complaint added a claim against the Chairman and Chief Executive Officer for violation of Section 20A of the Exchange Act. The Company believes these claims are without merit and intends to defend this lawsuit vigorously. On December 17, 2012, the Company and the Chairman and Chief Executive Officer filed a motion to dismiss the Amended Complaint, which was denied by Order dated March 15, 2013. The Company cannot predict the outcome or effect of this lawsuit, if any, on the Company's business.

Except as discussed above, the Company is not aware of any pending or threatened investigations involving allegations of potential wrongdoing.

Any negative findings in the investigations or lawsuits could result in substantial financial penalties or awards against the Company or exclusion from future participation in the Medicare and Medicaid programs. At this time, the Company cannot predict the ultimate outcome of these inquiries or the potential range of damages, if any.

*Joint Venture Buy/Sell Provisions*

Several of the Company's joint ventures include a buy/sell option that grants to the Company and its joint venture partners the right to require the other joint venture party to either purchase all of the exercising member's membership interests or sell to the

**Table of Contents**

exercising member all of the non-exercising member's membership interest, at the non-exercising member's option, within 30 days of the receipt of notice of the exercise of the buy/sell option. In some instances, the purchase price is based on a multiple of the historical or future earnings before income taxes and depreciation and amortization of the equity joint venture at the time the buy/sell option is exercised. In other instances, the buy/sell purchase price will be negotiated by the partners and subject to a fair market valuation process. The Company has not received notice from any joint venture partners of their intent to exercise the terms of the buy/sell agreement nor has the Company notified any joint venture partners of its intent to exercise the terms of the buy/sell agreement.

**Compliance**

The laws and regulations governing the Company's operations, along with the terms of participation in various government programs, regulate how the Company does business, the services offered and its interactions with patients and the public. These laws and regulations and their interpretations, are subject to frequent change. Changes in existing laws or regulations, or their interpretations, or the enactment of new laws or regulations could materially and adversely affect the Company's operations and financial condition.

The Company is subject to various routine and non-routine governmental reviews, audits and investigations. In recent years, federal and state civil and criminal enforcement agencies have heightened and coordinated their oversight efforts related to the health care industry, including referral practices, cost reporting, billing practices, joint ventures and other financial relationships among health care providers. Violation of the laws governing the Company's operations, or changes in the interpretation of those laws, could result in the imposition of fines, civil or criminal penalties, and/or termination of the Company's rights to participate in federal and state-sponsored programs and suspension or revocation of the Company's licenses. The Company believes that it is in material compliance with all applicable laws and regulations.

**9. Noncontrolling interest****Noncontrolling Interest-Redeemable**

A majority of the Company's joint venture agreements include a provision that requires the Company to purchase the noncontrolling partner's interest upon the occurrence of certain triggering events, such as death or bankruptcy of the partner or the partner's exclusion from the Medicare or Medicaid programs. These triggering events and the related repurchase provisions are specific to each individual joint venture; if the repurchase provision is triggered in any one joint venture, the remaining joint ventures would not be impacted. Upon the occurrence of a triggering event, the Company would be required to purchase the noncontrolling partner's interest at either the fair value or the book value at the time of purchase as stated in the agreement. Historically, no triggering event has occurred, and the Company believes the likelihood of a triggering event occurring is remote. The Company has never been required to purchase the noncontrolling interest of any of its joint venture partners. According to authoritative guidance, redeemable noncontrolling interests must be reported outside of permanent equity on the consolidated balance sheet in instances where there is a repurchase provision with a triggering event that is outside the control of the Company.

The following table summarizes the activity of noncontrolling interest-redeemable for the three months ended March 31, 2013 (amounts in thousands):

Balance as of December 31, 2012	\$ 11,426
Net income attributable to noncontrolling interest-redeemable	1,763
Transfer of noncontrolling interest	1,342
Noncontrolling interest-redeemable distributions	(2,228)
Acquired noncontrolling interest (1)	(512)
Balance as of March 31, 2013	\$ 11,791

(1) The fair value of the acquired noncontrolling interest was preliminary pending the final valuation for a 2012 acquisition. The change in valuations was recorded during the three months ended March 31, 2013 upon receipt of the final valuation.

**10. Allowance for Uncollectible Accounts**

The following table summarizes the activity and ending balances in the allowance for uncollectible accounts (amounts in thousands):



Edgar Filing: LHC Group, Inc - Form 10-Q

Balance as of December 31, 2012	\$ 11,863
Additions and expenses	3,917
Deductions	(2,863)
Balance as of March 31, 2013	\$ 12,917

**Table of Contents****11. Fair Value of Financial Instruments**

The carrying amounts of the Company's cash, receivables, accounts payable and accrued liabilities approximate their fair values. For the three months ended March 31, 2013, the carrying value of the Company's long-term debt approximates fair value as the interest rates approximate current rates.

**12. Segment Information**

The Company's segments consist of home-based services and facility-based services. Home-based services include home nursing services and hospice services. Facility-based services include long-term acute care services. The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

The following tables summarize the Company's segment information for the three months ending March 31, 2013 and 2012 (amounts in thousands):

	<b>Three Months Ended March 31, 2013</b>		
	<b>Home- Based Services</b>	<b>Facility- Based Services</b>	<b>Total</b>
Net service revenue	\$ 141,987	\$ 19,966	\$ 161,953
Cost of service revenue	81,590	11,658	93,248
Provision for bad debts	3,277	640	3,917
General and administrative expenses	46,172	5,451	51,623
<b>Operating income</b>	<b>10,948</b>	<b>2,217</b>	<b>13,165</b>
Interest expense	(387)	(38)	(425)
Non-operating income	41	24	65
Income before income taxes and noncontrolling interest	10,602	2,203	12,805
Income tax expense	4,087	449	4,536
Net income	6,515	1,754	8,269
Less net income attributable to noncontrolling interests	1,599	384	1,983
Net income attributable to LHC Group, Inc.'s common stockholders	\$ 4,916	\$ 1,370	\$ 6,286
<b>Total assets</b>	<b>\$ 358,140</b>	<b>\$ 36,767</b>	<b>\$ 394,907</b>

	<b>Three Months Ended March 31, 2012</b>		
	<b>Home- Based Services</b>	<b>Facility- Based Services</b>	<b>Total</b>
Net service revenue	\$ 139,595	\$ 19,166	\$ 158,761
Cost of service revenue	79,061	10,798	89,859
Provision for bad debts	2,623	138	2,761
General and administrative expenses	45,226	5,656	50,882
<b>Operating income</b>	<b>12,685</b>	<b>2,574</b>	<b>15,259</b>
Interest expense	(323)	(36)	(359)
Non-operating income	53	12	65

Edgar Filing: LHC Group, Inc - Form 10-Q

Income before income taxes and noncontrolling interest	12,415	2,550	14,965
Income tax expense	4,731	495	5,226
Net income	7,684	2,055	9,739
Less net income attributable to noncontrolling interests	1,692	306	1,998
Net income attributable to LHC Group, Inc.'s common stockholders	\$ 5,992	\$ 1,749	\$ 7,741
Total assets	\$ 345,287	\$ 34,761	\$ 380,048

**Table of Contents**

**13. Supplemental Cash Flow Information**

In conjunction with the vesting of the non-vested shares of common stock, recipients incur personal income tax obligations. The Company allows the recipients to turn in shares of common stock to satisfy minimum tax obligations. During the three months ended March 31, 2013, the Company redeemed \$607,000 of treasury shares for tax payments on stock vestings.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS. CAUTIONARY NOTICE REGARDING FORWARD-LOOKING STATEMENTS**

This Management's Discussion and Analysis of Financial Condition and Results of Operations contains certain statements and information that may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). Forward-looking statements relate to future plans and strategies, anticipated events or trends, future financial performance and expectations and beliefs concerning matters that are not historical facts or that necessarily depend upon future events. The words may, should, could, would, expect, plan, intend, anticipate, believe, estimate, other similar expressions are intended to identify forward-looking statements. Specifically, this report contains, among others, forward-looking statements about:

our expectations regarding financial condition or results of operations for periods after March 31, 2013;

our critical accounting policies;

our participation in the Medicare and Medicaid programs;

the impact of healthcare reform;

the reimbursement levels of Medicare and other third-party payors;

the prompt receipt of payments from Medicare and other third-party payors;

the outcomes of various routine and non-routine governmental reviews, audits and investigations;

the impact of legal proceedings;

our compliance with health care laws and regulations;

our compliance with Securities and Exchange Commission (SEC) laws and regulations and Sarbanes-Oxley requirements;

the impact of federal and state government regulation on our business; and

the impact of changes in our future interpretations of fraud, anti-kickback or other laws.

The forward-looking statements contained in this report reflect our current views about future events and are based on assumptions and are subject to known and unknown risks and uncertainties. Many important factors could cause actual results or achievements to differ materially from any future results or achievements expressed in or implied by our forward-looking statements. Many of the factors that will determine future events or achievements are beyond our ability to control or predict. Important factors that could cause actual results or achievements to differ materially from the results or achievements reflected in our forward-looking statements include, among other things, the factors discussed in the Part II, Item 1A. Risk Factors, included in this report and in other of our filings with the SEC, including our annual report on Form 10-K

## Edgar Filing: LHC Group, Inc - Form 10-Q

for the year ended December 31, 2012 (the 2012 Form 10-K ), as updated by subsequent filings with the SEC. This report should be read in conjunction with that annual report on Form 10-K, and all of our other filings, including quarterly reports on Form 10-Q and current reports on Form 8-K made with the SEC through the date of this report.

You should read this report, the information incorporated by reference into this report and the documents filed as exhibits to this report completely and with the understanding that our actual future results or achievements may be materially different from what we expect or anticipate.

The forward-looking statements contained in this report reflect our views and assumptions only as of the date this report is signed. Except as required by law, we assume no responsibility for updating any forward-looking statements.

We qualify all of our forward-looking statements by these cautionary statements. In addition, with respect to all of our forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Unless the context otherwise requires, we, us, our, and the Company refer to LHC Group, Inc. and its consolidated subsidiaries.

**Table of Contents****OVERVIEW**

We provide post-acute health care services by providing quality cost-effective health care services to our patients. As of March 31, 2013, we had 306 service providers in 23 states: Alabama, Arkansas, California, Georgia, Florida, Idaho, Illinois, Kentucky, Louisiana, Maryland, Mississippi, Missouri, Nevada, North Carolina, Ohio, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Virginia, Washington and West Virginia. Our services are classified into two segments: (1) home-based services offered through our home nursing agencies and hospices; and (2) facility-based services offered through our long-term acute care hospitals ( LTACHs ).

Through our home-based services segment we offer a wide range of services, including skilled nursing, private duty nursing, medically-oriented social services, hospice care and physical, occupational and speech therapy. As of March 31, 2013, the home-based services segment was comprised of the following:

Type of Service	Locations
Home Health	251
Hospice	33
Private Duty	4
Specialty Services	3
Management Companies	4
	295

Of our 295 home-based services locations, 148 are wholly-owned by us, 136 are majority-owned by us through joint ventures, seven are license lease arrangements and we manage the operations of the remaining four locations. We intend to increase the number of home nursing agencies and hospice locations that we operate through continued acquisitions and development.

We provide facility-based services through our LTACHs. As of March 31, 2013, we owned and operated nine LTACH locations, of which all but one are located within host hospitals. We also owned and operated a health club and a pharmacy. Of these 11 facility-based services locations, six are wholly-owned by us and five are majority-owned through joint ventures.

The percentage of net service revenue contributed from each reporting segment for the three months ended March 31, 2013 and 2012 was as follows:

	Three Months Ended March 31,	
	2013	2012
Home-based services	87.7%	87.9%
Facility-based services	12.3%	12.1%
	100.0%	100.0%

**Recent Developments** *Home-based services*

*Home Nursing.* In 2010, the Patient Protection and Affordable Care Act ( PPACA ) was enacted, which made a number of changes to Medicare payment rates, including the reinstatement of the 3% home health rural add-on, which began on April 1, 2010 (expiring January 1, 2016). Other changes from PPACA that began on or after January 1, 2011 are:

a reduction in the market basket adjustment to be determined by Centers for Medicare and Medicaid Services ( CMS ) for the calendar years ( CY ) 2011, 2012 and 2013 by 1%;

## Edgar Filing: LHC Group, Inc - Form 10-Q

a full productivity adjustment beginning in 2015; and

rebasings of the base payment rate for Medicare beginning in 2014 and phasing in over a four year period the amount of the rebasing is uncertain at this time.

On November 2, 2012, CMS issued the final rule effective January 1, 2013 regarding payment rates for home health services in CY 2013. Under the CY 2013 rule, CMS is:

Decreasing the base payment rate to \$2,137.73 in 2013 as compared to \$2,138.52 in 2012. The decrease is made up of a market basket increase of 2.3% less a reduction of 1% to the market basket as defined by PPACA and less a 1.32% case mix adjustment carried over from 2012.



---

**Table of Contents**

Rebasing of the wage index and increasing the labor related portion of the base payment rate from 77.082% to 78.535% which decreases payments to the home health industry an aggregate of 0.37%.

Face to Face CMS will allow non-physician practitioners in an acute or post-acute setting to perform the encounter and inform the certifying physician.

Therapy CMS will also revise the regulation to state that in cases where multiple therapy disciplines are involved, if the required reassessment visit was missed for any one of the therapy disciplines for which therapy services were being provided, therapy coverage would cease only for that particular therapy discipline. Therefore, as long as the required therapy reassessments were completed timely for the remaining therapy disciplines, therapy services would continue to be covered for those therapy disciplines. With respect to the timing of therapy assessments, CMS revised the regulations to clarify that in cases where the patient is receiving more than one type of therapy, qualified therapists could complete their reassessment visits during the 11th, 12th, or 13th visit for the required 13th visit reassessment and the 17th, 18th, or 19th visit for the required 19th visit reassessment.

Sanctions CMS will have additional sanctions for enforcement of survey deficiencies that will include the following: (These are not mutually exclusive. CMS can impose any or all of the following, including termination.) Each of these sanctions requires a prior 15 day notice:

- (a) Civil money penalties;
- (b) Suspension of payment for all new admissions and new payment episodes;
- (c) Temporary management of the home health agency;
- (d) Directed plan of correction;
- (e) Directed in-service training.

The estimated 0.1% reduction to home health payments for 2013 does not include the deficit reduction sequester approved earlier by Congress. The sequestration cut to Medicare began on April 1, 2013 and reduced Medicare payments for patients whose service dates end on or after April 1, 2013 by 2%.

*Hospice.* On July 24, 2012, CMS issued its final rule for hospice for fiscal year ( FY ) 2013, which increases Medicare reimbursement payments by 0.9% over FY 2012 rates. The 0.9% increase consists of a 2.6% inflationary market basket update offset by a 0.6% reduction for the fourth year of CMS seven-year phase-out of its wage index budget neutrality adjustment factor, a 0.7% reduction for the productivity adjustment, a 0.3% reduction to the market basket as defined by PPACA, and a 0.1% reduction related to the wage index changes. The 0.9% does not include the deficit reduction sequester approved earlier by Congress. The sequestration cut to Medicare began on April 1, 2013 and reduced Medicare payments for patients whose service dates ended on or after April 1, 2013 by 2%.

The final rule also provides:

Clarification regarding diagnosis reporting on hospice claims:

CMS is concerned that hospices reporting a single diagnosis on claims are not providing an accurate description of the patients conditions, and believes that providers should code and report coexisting or additional diagnoses in order to more fully describe the Medicare patients they are treating.

## Edgar Filing: LHC Group, Inc - Form 10-Q

### Hospice payment reform update:

CMS indicates that it is moving forward with hospice payment reform efforts and will continue to investigate Medicare Payment Advisory Commission, Office of the Inspector General, and Government Accountability Office recommendations, as well as other payment options, as part of this comprehensive effort. CMS does not, however, provide an anticipated timeline for public release of information about proposals to alter the current hospice payment system.

The following table shows the hospice Medicare payment rates for FY 2013, which began on October 1, 2012 and will end September 30, 2013 (the payment rates do not reflect the 2% sequestration cut):

<b>Description</b>	<b>Rate per patient day</b>
Routine Home Care	\$ 153.45
Continuous Home Care	\$ 895.56
Full Rate = 24 hours of care \$37.32 = hourly rate	
Inpatient Respite Care	\$ 158.72
General Inpatient Care	\$ 682.59

---

**Table of Contents**

On April 29, 2013, CMS issued a proposed rule to update the Medicare hospice wage index and Medicare hospice payment rates for FY 2014. This proposed rule also provides clarification on diagnosis reporting on hospice claims, proposes changes in the requirements for the hospice quality reporting program, and provides updates on hospice payment reform. Hospices serving Medicare beneficiaries will see an estimated 1.1% increase in their payments for FY 2014. The hospice payment increase is the net result of an estimated 1.8% increase in the hospital market basket update, which is offset by a 0.7% decrease in payments to hospices due to updated wage index data and the fifth year of CMS 7-year phase-out of its wage index budget neutrality adjustment factor (BNAF). Hospice Medicare payment rates for FY 2014 begin on October 1, 2013 and end on September 30, 2014.

*Facility-Based Services*

*LTACHs.* On August 1, 2012 CMS released its final rule for LTACH Medicare reimbursement for FY 2013 which spans from October 1, 2012 through September 30, 2013. In aggregate, payments for FY 2013 will increase by 1.8% over FY 2012 rates. The 1.8% increase consists of a 2.6% inflationary market basket update offset by a 0.7% reduction for the productivity adjustment, a 0.1% reduction to the market basket as defined by PPACA. LTACH payment rates will also be reduced by approximately 1.3% to 0.5% for the one-time budget neutrality adjustment for discharges on or after December 29, 2012. The 0.5% does not include the deficit reduction sequester approved earlier by Congress. The sequestration cut to Medicare began on April 1, 2013 and reduced Medicare payments for patients whose service dates end on or after April 1, 2013.

The FY 2013 rule also includes:

A one-year extension of the existing moratorium on the 25 Percent threshold policy, pending results of an on-going research initiative to re-define the role of LTACHs in the Medicare program.

A reduction to Medicare payments for very short stay cases in LTACHs to the Inpatient Prospective Payment System ( IPPS ) comparable per diem amount payment option for discharges occurring on or after December 29, 2012 and an increase to the high cost outlier payment.

On April 26, 2013, CMS issued a proposed rule that would update FY 2014 Medicare payment policies and rates under the Long-Term Care Hospital Prospective Payment System ( LTCH PPS ). CMS projects that LTCH PPS payments would increase by 1.1% in FY 2014. This estimated increase is attributable to several factors, including the proposed update of 1.8% for LTACHs that submitted quality data (based on a market basket update of 2.5% reduced by a multi-factor productivity adjustment of 0.4% points and an additional 0.3% points reduction in accordance with PPACA); the one-time budget neutrality adjustment to standard federal rate of approximately -1.3% under the second year of a three-year phase-in; and projected increases in estimated high cost outlier payments as compared to FY 2013. LTACH Medicare payment rates for FY 2014 begin on October 1, 2013 and end on September 30, 2014.

The LTACH FY 2014 proposed rule also addresses the 25 Percent rule. Under the 25 Percent patient threshold policy, if an LTACH admits more than 25% of its patients from a single acute care hospital, Medicare will pay it at a rate comparable to IPPS hospitals for those patients above the 25 Percent threshold. A statutory moratorium on application of the 25 Percent rule was in place from December 2007 through December 2012. CMS extended the moratorium for FY 2013 but would allow the policy to go into effect in FY 2014. The imposition of 25 Percent rule will apply to all LTACHs beginning with their first cost reporting period beginning on or after October 1, 2013.

**Table of Contents****RESULTS OF OPERATIONS****Three months ended March 31, 2013****Consolidated financial statements**

The following table summarizes our consolidated results of operations for the three months ended March 31, 2013 and 2012 (amounts in thousands, except percentages which are percentages of consolidated net service revenue, unless indicated otherwise):

	2013		2012		Increase (Decrease)	Percentage Change
Net service revenue	\$ 161,953		\$ 158,761		\$ 3,192	2.0%
Cost of service revenue	93,248	57.6%	89,859	56.6%	3,389	3.8%
Provision for bad debts	3,917	2.4%	2,761	1.7%	1,156	41.9%
General and administrative expenses	51,623	31.9%	50,882	32.0%	741	1.5%
Income tax expense	4,536	41.9%(1)	5,226	40.3%(1)	(690)	(13.2%)
Noncontrolling interest	1,983		1,998		(15)	
Total non-operating income (loss)	(360)		(294)		(66)	
Net income attributable to LHC Group, Inc.'s common stockholders	\$ 6,286		\$ 7,741		\$ (1,455)	

(1) Percentage of income from continuing operations attributable to LHC Group, Inc.'s common stockholders

**Home-based services segment operating results**

The following table summarizes our home-based results of operations for the three months ended March 31, 2013 and 2012 (amounts in thousands, except percentages which are percentages of home-based net service revenue):

	2013		2012		Increase (Decrease)	Percentage Change
Net service revenue	\$ 141,987		\$ 139,595		\$ 2,392	1.7%
Cost of service revenue	81,590	57.5%	79,061	56.6%	2,529	3.2%
Provision for bad debts	3,277	2.3%	2,623	1.9%	654	24.9%
General and administrative expenses	46,172	32.5%	45,226	32.4%	946	2.09%
Operating income	\$ 10,948		\$ 12,685			

**Net service revenue**

The following table sets forth home-based services revenue growth, admissions, census and episodes for the three months ended March 31, 2013 and the related change from the same period in 2012 (amounts in thousands, except census and episode data):

	Same Store(1)	De Novo(2)	Organic(3)	Organic Growth (Loss) %	Acquired(4)	Total	Total Growth (Loss) %
Revenue	\$ 137,761	\$	\$ 137,761	(1.3)%	\$ 4,226	\$ 141,987	1.7%
Revenue Medicare	\$ 109,725	\$	\$ 109,725	0.1%	\$ 3,142	\$ 112,867	3.0%

## Edgar Filing: LHC Group, Inc - Form 10-Q

New Admissions	30,091	30,091	4.5%	1,503	31,594	9.7%
New Medicare Admissions	20,852	20,852	4.1%	883	21,735	8.5%
Average Census	34,263	34,263	2.1%	2,366	36,629	9.2%
Average Medicare Census	26,066	26,066	2.1%	1,875	27,941	9.5%
Home Health Episodes	41,541	41,541	0.6%	1,267	42,808	3.7%

- (1) Same store location that has been in service with the Company for greater than 12 months.
- (2) De Novo internally developed location that has been in service with the Company for 12 months or less.
- (3) Organic combination of same store and de novo.
- (4) Acquired purchased location that has been in service with the Company for 12 months or less.

Total organic home-based revenue for the three months ended March 31, 2013 decreased 1.3% compared to the three months ended March 31, 2012, while organic Medicare revenue increased 0.1%. The primary cause for the decrease in organic revenue in the home-based segment was reduced reimbursement caused by Medicare sequestration and wage index adjustments, which became effective in 2013, partially offset by Medicare census growth.

**Table of Contents**

Average home-based patient census for the three months ended March 31, 2013 was 9.2% higher than the same period in 2012.

Total home-based admissions increased 9.7% to 31,594 during the first quarter of 2013.

Organic growth is generated by population growth in areas covered by mature agencies, agencies five years old or older, and by increased market share in acquired and developing agencies. Historically, acquired agencies have the highest growth in admissions and average census in the first 24 months after acquisition, and have the highest contribution to organic growth, measured as a percentage, in the second full year of operation after the acquisition.

**Cost of service revenue**

The following table summarizes home-based services cost of service revenue (amounts in thousands, except percentages):

	Three Months Ended March 31,			
	2013		2012	
Salaries, wages and benefits	\$ 70,921	49.9%(1)	\$ 68,660	49.2%(1)
Transportation	5,808	4.1%	5,909	4.2%
Supplies and services	4,861	3.5%	4,492	3.2%
	\$ 81,590	57.5%	\$ 79,061	56.6%

(1) Percentage of home-based net service revenue

Salaries, wages and benefits increased during the three months ended March 31, 2013 compared to the same period in 2012. The increase was primarily due to an increase in acquisition activity and offset by productivity improvements and efficiencies gained through our Point Of Care ( POC ) initiatives that we have implemented during the past year.

**Provision for bad debts**

Provision for bad debts increased during the three months ended March 31, 2013 compared to the same period in 2012. The increase was associated with collectability risks identified on a group of claims from certain commercial insurance payor contracts.

**General and administrative expenses**

General and administrative expenses increased during the three months ended March 31, 2013 compared to the same period in 2012 due to increased acquisition costs and POC device costs, which were partially offset by reductions of staff resulting from the benefits derived from POC initiatives implemented during the past year.

**Facility-based services segment operating results**

The following table summarizes our facility-based results of operations for the three months ended March 31, 2013 and 2012 (amounts in thousands, except percentages which are percentages of facility-based net service revenue):

	2013		2012		Increase (Decrease)	Percentage Change
Net service revenue	\$ 19,966		\$ 19,166		\$ 800	4.2%
Cost of service revenue	11,658	58.4%	10,798	56.3%	860	8.0%
Provision for bad debts	640	3.2%	138	0.7%	502	>100%
General and administrative expenses	5,451	27.3%	5,656	29.5%	(205)	(3.6)%

## Edgar Filing: LHC Group, Inc - Form 10-Q

Operating income	\$ 2,217	\$ 2,574
------------------	----------	----------

Facility-based services net service revenue increased during the three months ended March 31, 2013 compared to the same period in 2012 due to an increase in patient acuity and occupancy.

Provision for bad debts increased during the three months ended March 31, 2013 compared to the same period in 2012 due to reserves calculated on third-party pharmacy contract and prior year cost report settlement denials.

**Table of Contents****Cost of service revenue**

The following table summarizes facility-based services cost of service revenue (amounts in thousands, except percentages):

	Three Months Ended March 31,			
	2013		2012	
Salaries, wages and benefits	\$ 7,280	36.5%(1)	\$ 6,879	35.9%(1)
Transportation	71	0.3%	55	0.3%
Supplies and services	4,307	21.6%	3,864	20.1%
	\$ 11,658	58.4%	\$ 10,798	56.3%

(1) Percentage of facility-based net service revenue

Salaries, wages and benefits increased during the three months ended March 31, 2013 compared to the same period in 2012 due to the increases in both staff and contract labor hours as driven by the increases in the acuity of our patients we serve and the increases in occupancy.

Supplies and services increased during the three months ended March 31, 2013 compared to the same period in 2012 due to increases in the use of certain pharmaceutical supplies in correlation to the increases in the acuity of our patients we serve and the increases in occupancy.

**LIQUIDITY AND CAPITAL RESOURCES****Liquidity**

Our principal source of liquidity for operating activities is the collection of patient accounts receivable, most of which are collected from governmental and third party commercial payors. We also have the ability to obtain additional liquidity, if necessary, through our Credit Facility, which provides for aggregate borrowings up to \$100 million.

Our reported cash flows from operating activities are affected by various external and internal factors, including the following:

*Operating Results* Our net income has a significant effect on our operating cash flows. Any significant increase or decrease in our net income could have a material effect on our operating cash flows.

*Timing of Acquisitions* We use our operating cash flows for acquisitions. When the acquisitions occur at or near the end of a period, our cash outflows significantly increase.

*Timing of Payroll* Our employees are paid bi-weekly on Fridays; therefore, operating cash flows decline in reporting periods that end on a Friday.

*Medical Insurance Plan Funding* We are self-funded for medical insurance purposes. Any significant changes in the amount of insurance claims submitted could have a direct effect on our operating cash flows.

*Medical Supplies* A significant expense associated with our business is the cost of medical supplies. Any increase in the cost of medical supplies, or in the use of medical supplies by our patients, could have a material effect on our operating cash flows.



## Edgar Filing: LHC Group, Inc - Form 10-Q

The following table summarizes changes in cash (amounts in thousands):

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2013</b>	<b>2012</b>
Cash provided by operating activities	\$ 14,069	\$ 25,585
Cash (used in) investing activities	(20,806)	(2,860)
Cash provided by (used in) financing activities	421	(22,640)
 Change in cash	 (6,316)	 85
Cash and cash equivalents at beginning of period	9,720	256
 Cash and cash equivalents at end of period	 \$ 3,404	 \$ 341

Cash provided by operating activities for the three months ended March 31, 2013 decreased due to the reduction of working capital. The working capital reduction in 2013 principally resulted from the increased use of previously established prepaid taxes associated with tax loss carrybacks generated from our 2011 settlement with the United States of America.

**Table of Contents**

Cash used in investing activities for the three months ended March 31, 2013 increased due to the acquisition of the home-based service line of Addus HomeCare Corp.

Cash provided by financing activities for the three months ended March 31, 2013 increased due to the acquisition and initial working capital funding for the home-based service line of Addus HomeCare Corp.

**Accounts Receivable and Allowance for Uncollectible Accounts**

As of March 31, 2013, our allowance for uncollectible accounts, as a percentage of patient accounts receivable, was approximately 13.7%, or \$12.9 million, compared to 12.4% or \$11.9 million at December 31, 2012. Days sales outstanding as of March 31, 2013 and December 31, 2012 was 45 days and 48 days, respectively. Our calculation of days sales outstanding is derived by dividing our ending net patient accounts receivable (i.e., net of estimated revenue adjustments and allowance for doubtful accounts) at March 31, 2013 and December 31, 2012 by our average daily net patient revenues for the three month periods ended March 31, 2013 and December 31, 2012, respectively.

The following table sets forth as of March 31, 2013, the aging of accounts receivable (based on the end of episode date) and the total allowance for uncollectible accounts expressed as a percentage of the related aged accounts receivable (amounts in thousands, except percentages):

Payor	0-90	91-180	181-365	Over 365	Total
Medicare	\$ 48,073	\$ 6,437	\$ 3,766	\$ 597	\$ 58,873
Medicaid	2,293	346	470	250	3,359
Other	19,289	5,762	5,163	1,709	31,923
Total	\$ 69,655	\$ 12,545	\$ 9,399	\$ 2,556	\$ 94,155

For home-based services, we calculate the allowance for uncollectible accounts as a percentage of total patient receivables. The percentage changes depending on the payor and increases as the patient receivables age. For facility-based services, we calculate the allowance for uncollectible accounts based on a claim by claim review. As a result, the allowance percentages presented in the table above vary between the aging categories because of the mix of claims in each category.

The following table sets forth as of December 31, 2012, the aging of accounts receivable (based on the end of episode date) and the total allowance for uncollectible accounts expressed as a percentage of the related aged accounts receivable (amounts in thousands, except percentages):

Payor	0-90	91-180	181-365	Over 365	Total
Medicare	\$ 48,219	\$ 7,955	\$ 4,114	\$ 672	\$ 60,960
Medicaid	2,067	531	696	300	3,594
Other	18,688	4,695	5,536	2,341	31,260
Total	\$ 68,974	\$ 13,181	\$ 10,346	\$ 3,313	\$ 95,814

**Indebtedness**

As of March 31, 2013 we had \$23.0 million drawn and letters of credit totaling \$6.2 million outstanding and \$70.8 million available under our line of credit. At December 31, 2012, \$19.5 million was drawn and letters of credit totaling \$6.0 million was outstanding on the line of credit.

Our Credit Facility with Capital One, National Association provides for a maximum aggregate principal borrowing of \$100 million. The Credit Facility, which is scheduled to expire on August 31, 2015, is unsecured and has a letter of credit sub-limit of \$15 million. A fee of 0.5% is charged for any unused amounts. A letter of credit fee equal to the applicable London Interbank Offered Rate ( LIBOR ) margin times the face amount of the letter of credit is charged upon the issuance and on each anniversary date while the letter of credit is outstanding. The agent's standard up-front fee and other customary administrative charges will also be due upon issuance of the letter of credit along with a renewal fee on each anniversary date of such issuance while the letter of credit is outstanding. The interest rate for the borrowings under the Credit Facility,

## Edgar Filing: LHC Group, Inc - Form 10-Q

at our election, shall be either at the Base Rate (as defined in the Credit Facility) as a function of the prime rate or the LIBOR Rate (as defined in the Credit Agreement). Borrowings accruing interest under the Credit Facility at either the Base Rate or the LIBOR Rate are subject to the applicable margins set forth below:

<b>Leverage Ratio</b>	<b>LIBOR Margin</b>	<b>Base Rate Margin</b>
<1.00:1.00	2.25%	1.00%
≥1.00:1.00<1.50:1.00	2.50%	1.25%
≥1.50:1.00£2.00:1.00	2.75%	1.50%

## **Table of Contents**

Our Credit Facility contains customary affirmative, negative and financial covenants. For example, we are restricted in incurring additional debt, disposing of assets, making investments, allowing fundamental changes to our business or organization, and making certain payments in respect of stock or other ownership interests, such as dividends and stock repurchases, up to \$50 million. Under our Credit Facility, we are also required to meet certain financial covenants with respect to minimum fixed charge coverage, consolidated net worth and leverage ratios.

Our Credit Facility also contains customary events of default. These include bankruptcy and other insolvency events, cross-defaults to other debt agreements, a change in control involving us or any subsidiary guarantor, and the failure to comply with certain covenants.

At March 31, 2013, we believe we were in compliance with all covenants.

## **Contingencies**

For a discussion of contingencies, see Note 8 of the Notes to Condensed Consolidated Financial Statements.

## **Off-Balance Sheet Arrangements**

We do not currently have any off-balance sheet arrangements with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. In addition, we do not engage in trading activities involving non-exchange traded contracts. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in these relationships.

## **Critical Accounting Policies**

For a discussion of critical accounting policies, see Note 2 of the Notes to Condensed Consolidated Financial Statements.

## ***Revenue Recognition***

We report net service revenue at the estimated net realizable amount due from Medicare, Medicaid, commercial insurance, managed care payors, patients and other payors for services rendered.

### *Medicare*

#### ***Home-Based Services***

*Home Nursing Services.* We are reimbursed by Medicare for delivering care over a 60-day period referred to as an episode. We recognize revenue based on the number of days elapsed during an episode of care within the appropriate reporting period.

A portion of the estimated Medicare prospective payment system reimbursement from each submitted home nursing episode is received in the form of a request for anticipated payment ( RAP ). We submit a RAP for 60% of the estimated reimbursement for the initial episode at the start of care. The full amount of the episode is billed after the episode has been completed. Final payments from Medicare may reflect one of four retroactive adjustments to ensure the adequacy and effectiveness of the total reimbursement: (a) an outlier payment if the patient's care was unusually costly; (b) a low utilization adjustment if the number of visits was fewer than five; (c) a partial payment if the patient transferred to another provider before completing the episode; or (d) a payment adjustment based upon the level of therapy services required in the population base. We estimate all potential adjustments to an episode based on the best information available as the services are provided and prior to recognizing revenue or presenting the final bill. Therefore, historically, we have recorded little or no adjustments at the time payment is received. Although our estimates are based on historical experience using the best information available at the time we provide service, final payments could differ from our estimates.

*Hospice Services.* We are paid by Medicare under a per diem payment system. We receive one of four predetermined daily or hourly rates based upon the level of care we furnished. We record net service revenue from hospice services based on the daily or hourly rate and recognize revenue as these hospice services are provided.



---

## **Table of Contents**

Hospice payments are also subject to an inpatient cap and an overall payment cap. The inpatient cap relates to individual programs receiving more than 20% of its total Medicare reimbursement from inpatient care services. The overall payment cap relates to individual programs receiving reimbursements in excess of a cap amount, which is calculated by multiplying the number of beneficiaries receiving services during the period by a statutory amount that is indexed for inflation. The determination for each cap is made annually based on the 12-month period ending on October 31 of each year. We monitor our limits on a provider-by-provider basis. Our revenue could be affected if we exceed the cap limits in the future.

### ***Facility-Based Services***

*Long-Term Acute Care Services.* We are reimbursed by Medicare for services provided at our LTACHs based on a predetermined fixed amount intended to reflect the average cost of treating a Medicare patient. The actual amount reimbursed can be adjusted based on length of stay and facility-specific costs, as well as in instances where a patient is discharged and subsequently re-admitted. Similar to the home health Medicare reimbursement, we estimate the adjustment based on a historical average and record revenue considering such adjustment. Similar to other Medicare prospective payment systems, the rate is also adjusted for geographic wage differences. Revenue is recognized for our LTACHs as services are provided. Although our estimates are based on historical experience using the best information available at the time we provide service, final payments could differ from our estimates.

### ***Medicaid, managed care and other payors***

Medicaid reimbursement is based on a predetermined fee schedule applied to each service provided. Therefore, revenue is recognized for Medicaid services as the services are provided based on this fee schedule. Managed care and other payors reimburse us in a manner similar to either Medicare or Medicaid. Accordingly, we recognize revenue from managed care and other payors in the same manner as we recognize revenue from Medicare or Medicaid.

### ***Accounts Receivable and Allowances for Uncollectible Accounts***

We report accounts receivable net of estimated allowances for uncollectible accounts and adjustments. Accounts receivable are uncollateralized and primarily consist of amounts due from Medicare, other third-party payors, and patients. To provide for accounts receivable that could become uncollectible in the future, we establish an allowance for uncollectible accounts to reduce the carrying amount of such receivables to their estimated net realizable value.

The collection of outstanding receivables is our primary source of cash collections and is critical to our operating performance. Because Medicare is our primary payor, the credit risk associated with receivables from other payors is limited. We believe the credit risk associated with our Medicare accounts, which represent 62.5% and 63.6% of our patient accounts receivable as of March 31, 2013 and December 31, 2012, respectively, is limited due to (i) the historical collections from Medicare and (ii) the fact that Medicare is a U.S. government payor. We do not believe that there are any other significant concentrations of receivables from any particular payor that would subject it to any significant credit risk in the collection of accounts receivable.

The amount of the provision for bad debts is based upon our assessment of historical and expected net collections, business and economic conditions and trends in government reimbursement. Quarterly, we perform a detailed review of historical writeoffs and recoveries as well as recent collection trends. Uncollectible accounts are written off when we have exhausted collection efforts and concluded the account will not be collected.

Although our estimated reserves for uncollectible accounts are based on historical experience and the most current collection trends, this process requires significant judgment and interpretation of the observed trends and the actual collections could differ from our estimates.

### ***Insurance***

We retain significant exposure for our employee health insurance, workers compensation, employment practices and professional liability insurance programs. Our insurance programs require us to estimate potential payments on filed claims and/or claims incurred but not reported. Our estimates are based on information provided by the third-party plan administrators, historical claim experience, expected costs of claims incurred but not paid and expected costs associated with settling claims. Each month we review the insurance-related recoveries and liabilities to determine if any adjustments are required.

Our employee health insurance program is self funded, with stop-loss coverage on claims that exceed \$150,000 for any individual covered employee or employee family member. We are responsible for workers compensation claims up to \$350,000 per individual incident.

## Edgar Filing: LHC Group, Inc - Form 10-Q

Malpractice, employment practices and general liability claims for incidents which may give rise to litigation have been asserted against us by various claimants. The claims are in various stages of processing and some may ultimately be brought to trial. We are aware of incidents that have occurred through March 31, 2013 that may result in the assertion of additional claims. We currently carry professional, general liability and employment practices insurance coverage (on a claims made basis) for this exposure. We also carry D&O coverage (also on a claims made basis) for potential claims against our directors and officers, including securities actions, with a deductible of \$500,000 per claim.

---

## **Table of Contents**

We estimate our liabilities related to these programs using the most current information available. As claims develop, we may need to change the recorded liabilities and change our estimates. These changes and adjustments could be material to our financial statements, results of operations and financial condition.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

As of March 31, 2013, we had cash of \$3.4 million. In 2013, the FDIC will insure each depositor up to \$250,000 in coverage at each separately chartered insured depository institution. At times, cash in banks is in excess of the FDIC insurance limit. The Company has not experienced any loss as a result of those deposits in excess of the FDIC insurance limit and does not expect any in the future.

Our exposure to market risk relates to changes in interest rates for borrowings under our Credit Facility. Our Credit Facility is a revolving credit facility and, as such, we borrow, repay and re-borrow amounts as needed, changing the average daily balance outstanding under our Credit Facility. A hypothetical 100 basis point increase in interest rates on the average daily amounts outstanding under our Credit Facility would have increased interest expense by \$10,000 for the three months ended March 31, 2013.

### **ITEM 4. CONTROLS AND PROCEDURES.**

#### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Exchange Act) that are designed to ensure that information required to be disclosed in our reports filed under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Such disclosure controls and procedures are designed also to ensure that such information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report.

Based on the evaluation of our disclosure controls and procedures, our Chief Executive Officer and Chief Financial Officer concluded that we maintained effective disclosure controls and procedures at the reasonable assurance level as of March 31, 2013.

#### **Changes in Internal Controls Over Financial Reporting**

There have not been any changes in our internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act, during the quarterly period ended March 31, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

For a discussion of legal proceedings, see Note 8 of the Notes to Condensed Consolidated Financial Statements.

### **ITEM 1A. RISK FACTORS.**

There have been no material changes from the information included in Part I, Item 1A. Risk Factors of the Company's 2012 Form 10-K.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

In October 2010, the Company's Board of Directors authorized a share repurchase program to repurchase shares of the Company's common stock, par value \$0.01 per share, from time to time, in an amount not to exceed \$50.0 million (Stock Repurchase Program). The Company anticipates that it will finance the Stock Repurchase Program with cash from general corporate funds, or draws under the Credit Facility. The Company may repurchase shares of common stock in open market purchases or in privately negotiated transactions in accordance with applicable securities laws, rules and regulations. The timing and extent to which the Company repurchases its shares will depend upon market conditions and other corporate considerations. During the three months ended March 31, 2013, no shares were repurchased. The remaining dollar value of shares authorized to be purchased under the share repurchase program was \$22.5 million as of March 31, 2013.





**Table of Contents**

**ITEM 6. EXHIBITS.**

- 3.1 Certificate of Incorporation of LHC Group, Inc. (previously filed as an Exhibit 3.1 to the Form S-1/A (File No. 333-120792) on February 14, 2005).
- 3.2 Bylaws of LHC Group, Inc. as amended on December 31, 2007 (previously filed as Exhibit 3.2 to the Form 10-Q on May 9, 2008).
- 4.1 Specimen Stock Certificate of LHC Group's Common Stock, par value \$0.01 per share (previously filed as Exhibit 4.1 to the Form S-1/A (File No. 333-120792) on February 14, 2005).
- 10.1 Third Amended and Restated Credit Agreement, by and among LHC Group, Inc., Capital One, National Association, as a lender, administrative agent, sole book runner and sole lead arranger, JPMorgan Chase Bank, N.A., as a lender and syndication agent, Compass Bank, as a lender and documentation agent, and Whitney Bank and Regions Bank, as lenders, dated August 31, 2012 (previously filed as Exhibit 10.1 to the Form 8-K filed on September 4, 2012).
- 10.2 Consulting Agreement, by and between LHC Group, Inc. and John L. Indest, dated September 1, 2011.
- 31.1 Certification of Keith G. Myers, Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Peter J. Roman, Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1\* Certification of Chief Executive Officer and Chief Financial Officer of LHC Group, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document
- 101.SCH XBRL Schema Document
- 101.CAL XBRL Calculation Linkbase Document
- 101.DEF XBRL Definition Linkbase Document
- 101.LAB XBRL Label Linkbase Document
- 101.PRE XBRL Presentation Linkbase Document

Attached as Exhibit 101 to this report are documents formatted in XBRL (Extensible Business Reporting Language). Users of this data are advised pursuant to Rule 406T of Regulation S-T that the interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of section 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise not subject to liability under these sections. The financial information contained in the XBRL-related documents is unaudited and unreviewed.

\* This exhibit is furnished to the SEC as an accompanying document and is not deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section, and the document will not be deemed incorporated by reference into any filing under the Securities Act of 1933.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 9, 2013

LHC GROUP, INC.

/s/ Peter J. Roman

**Peter J. Roman**

**Executive Vice President and Chief Financial Officer**

**(Principal financial officer)**