Intelsat S.A. Form 6-K October 31, 2013 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 or 15d-16

UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of October, 2013

001-35878

(Commission

File Number)

Intelsat S.A.

(Translation of registrant s name into English)

4 rue Albert Borschette

Luxembourg

Grand-Duchy of Luxembourg

L-1246

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

INTELSAT S.A.

Quarterly Report for the three and nine months ended September 30, 2013

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INTRODUCTION

In this Quarterly Report, unless otherwise indicated or the context otherwise requires, (1) the terms we, us, our, the Company and Intelsat S.A. refer to Intelsat S.A. (formerly Intelsat Global Holdings S.A.) and its subsidiaries on a consolidated basis, (2) the term Intelsat Investments refers to Intelsat Investments S.A. (formerly Intelsat S.A.), Intelsat S.A. s indirect wholly-owned subsidiary, (3) the term Intelsat Holdings refers to Intelsat Holdings S.A., Intelsat S.A. s indirect wholly-owned subsidiary, (4) the term Intelsat Luxembourg refers to Intelsat (Luxembourg) S.A., Intelsat Investments S.A. s direct wholly-owned subsidiary, (5) the term Intelsat Jackson refers to Intelsat Jackson Holdings S.A., Intelsat Luxembourg s direct wholly-owned subsidiary, (6) the term Intelsat Corp refers to Intelsat Corporation, Intelsat Jackson s direct wholly-owned subsidiary and (7) the term Intelsat General refers to Intelsat General Corporation, our government business subsidiary.

In this Quarterly Report, unless the context otherwise requires, all references to transponder capacity or demand refer to transponder capacity or demand in the C-band and Ku-band frequencies only.

FINANCIAL AND OTHER INFORMATION

Unless otherwise indicated, all references to dollars and \$ in this Quarterly Report are to, and all monetary amounts in this Quarterly Report are presented in, U.S. dollars. Unless otherwise indicated, the financial information contained in this Quarterly Report has been prepared in accordance with United States generally accepted accounting principles (U.S. GAAP).

Certain monetary amounts, percentages and other figures included in this Quarterly Report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

In this Quarterly Report, we refer to and rely on publicly available information regarding our industry and our competitors. Although we believe the information is reliable, we cannot guarantee the accuracy and completeness of the information and have not independently verified it.

FORWARD-LOOKING STATEMENTS

Some of the statements in this Quarterly Report constitute forward-looking statements that do not directly or exclusively relate to historical facts.

When used in this Quarterly Report, the words may, will, might, should, expect, plan, anticipate, project estimate, predict, intend, potential, outlook and continue, and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements made in this Quarterly Report reflect our intentions, plans, expectations, assumptions and beliefs about future events. These forward-looking statements speak only as of the date of this Quarterly Report and are not guarantees of future performance or results and are subject to risks, uncertainties and other factors, many of which are outside of our control. These factors could cause actual results or developments to differ materially from the expectations expressed or implied in the forward-looking statements and include known and unknown risks. Known risks include, among others, the risks discussed in Risk Factors in our prospectus dated April 17, 2013, filed with the Securities and Exchange Commission in accordance with Rule 424(b) of the Securities Act of 1933, the political, economic and legal conditions in the markets we are targeting for communications services or in which we

operate, and other risks and uncertainties inherent in the telecommunications business in general and the satellite communications business in particular.

The following list represents some, but not necessarily all, of the factors that could cause actual results to differ from historical results or those anticipated or predicted by these forward-looking statements:

risks associated with operating our in-orbit satellites;

satellite launch failures, satellite launch and construction delays and in-orbit failures or reduced performance;

potential changes in the number of companies offering commercial satellite launch services and the number of commercial satellite launch opportunities available in any given time period that could impact our ability to timely schedule future launches and the prices we pay for such launches;

our ability to obtain new satellite insurance policies with financially viable insurance carriers on commercially reasonable terms or at all, as well as the ability of our insurance carriers to fulfill their obligations;

possible future losses on satellites that are not adequately covered by insurance;

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U.S. and other government regulation;

changes in our contracted backlog or expected contracted backlog for future services;

pricing pressure and overcapacity in the markets in which we compete;

the competitive environment in which we operate;

customer defaults on their obligations to us;

our international operations and other uncertainties associated with doing business internationally;

litigation;

risks associated with investing in a company existing under the laws of the Grand Duchy of Luxembourg; and

inadequate access to capital markets.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee our future results, level of activity, performance or achievements. Because actual results could differ materially from our intentions, plans, expectations, assumptions and beliefs about the future, you are urged not to rely on forward-looking statements in this Quarterly Report and to view all forward-looking statements made in this Quarterly Report with caution. We do not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

INTELSAT S.A.

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)

ASSETS	D	As of ecember 31, 2012		As of ptember 30, 2013 unaudited)
Current assets:				
Cash and cash equivalents	\$	187,485	\$	404,371
Receivables, net of allowance of \$23,583 in 2012 and \$36,615 in 2013	Ψ	282,214	Ψ	265,539
Deferred income taxes		94,779		94,389
Prepaid expenses and other current assets		38,708		51,864
Total current assets		603,186		816,163
Satellites and other property and equipment, net		6,355,192		5,809,137
Goodwill		6,780,827		6,780,827
Non-amortizable intangible assets		2,458,100		2,458,100
Amortizable intangible assets, net		651,087		589,354
Other assets		417,454		409,395
Total assets	\$	17,265,846	\$	16,862,976
LIABILITIES AND SHAREHOLDERS DEFICIT				
Current liabilities:				
Accounts payable and accrued liabilities	\$	178,961	\$	122,189
Taxes payable		9,366		
Employee related liabilities		46,590		31,768
Accrued interest payable		367,686		413,936
Current portion of long-term debt		57,466		56,598
Deferred satellite performance incentives		21,479		21,703
Deferred revenue		84,066		79,480
Other current liabilities		72,715		70,926
Total current liabilities		838,329		796,600
Long-term debt, net of current portion		15,846,728		15,330,051
Deferred satellite performance incentives, net of current portion		172,663		158,555

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Deferred revenue, net of current portion	834,161	880,370
Deferred income taxes	286,673	267,347
Accrued retirement benefits	299,187	271,072
Other long-term liabilities	300,195	218,534
Commitments and contingencies (Note 14)		
Shareholders deficit:		
Common shares; nominal value \$0.01 per share (1)	832	1,055
5.75% Series A mandatory convertible junior non-voting preferred shares;		
nominal value \$0.01 per share; aggregate liquidation preference of \$172,500		
(\$50 per share)		35
Paid-in capital (1)	1,519,429	2,093,993
Accumulated deficit	(2,759,593)	(3,087,904)
Accumulated other comprehensive loss	(118,428)	(108,536)
Total Intelsat S.A. shareholders deficit	(1,357,760)	(1,101,357)
Noncontrolling interest	45,670	41,804
Total liabilities and shareholders deficit	\$ 17,265,846	\$ 16,862,976

See accompanying notes to unaudited condensed consolidated financial statements.

⁽¹⁾ Common shares and paid-in capital amounts reflect the retroactive impact of the former Class A and Class B share reclassification into common shares and the share splits related to our Initial Public Offering. See Note 1 - General - Initial Public Offering for further discussion.

INTELSAT S.A.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

		ee Months Ended tember 30, 2012	Three Months Ended September 30, 2013		nded Ended mber 30, September 30,			ne Months Ended otember 30, 2013
Revenue	\$	654,946	\$	651,844	\$	1,937,783	\$	1,960,774
Operating expenses:								
Direct costs of revenue (excluding								
depreciation and amortization)		102,908		93,716		307,224		291,640
Selling, general and administrative		47,070		56,289		151,659		239,662
Depreciation and amortization		191,972		185,891		567,472		560,048
Losses on derivative financial instruments		12,037		7,866		37,651		5,274
Gain on satellite insurance recoveries								(9,618)
Total operating expenses		353,987		343,762		1,064,006		1,087,006
Income from operations		300,959		308,082		873,777		873,768
Interest expense, net		312,739		249,409		952,161		869,447
Loss on early extinguishment of debt		(3,106)				(46,489)		(366,794)
Other expense, net		(21,980)		(396)		(20,982)		(4,230)
•								
Income (loss) before income taxes		(36,866)		58,277		(145,855)		(366,703)
Benefit from income taxes		(1,517)		(30,297)		(1,110)		(41,095)
Net income (loss)		(35,349)		88,574		(144,745)		(325,608)
Net income attributable to noncontrolling								
interest		(81)		(776)		(643)		(2,703)
Net income (loss) attributable to Intelsat								
S.A.	\$	(35,430)	\$	87,798	\$	(145,388)	\$	(328,311)
Net income (loss) per common share								
attributable to Intelsat S.A.:								
Basic	\$	(0.43)	\$	0.83	\$	(1.75)	\$	(3.52)
Diluted	\$	(0.43) (0.43)	\$ \$	0.83	\$ \$	(1.75) (1.75)	\$ \$	` ′
Diluicu	Ф	(0.43)	Ф	0.73	Ф	(1.73)	Ф	(3.52)

See accompanying notes to unaudited condensed consolidated financial statements.

INTELSAT S.A.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

	Three Months Ended tember 30, 2012	Three Months Ended September 30, 2013		Nine Months Ended O, September 30, 2012		ne Months Ended tember 30, 2013
Net income (loss)	\$ (35,349)	\$	88,574	\$	(144,745)	\$ (325,608)
Other comprehensive income (loss), net of	, , ,					•
tax:						
Defined benefit retirement plans:						
Reclassification adjustment for amortization						
of unrecognized prior service credits						
included in net periodic pension costs, net of						
tax	(27)		(27)		(83)	(82)
Reclassification adjustment for amortization						
of unrecognized actuarial loss included in net						
periodic pension costs, net of tax	(1,611)		3,080		2,947	9,241
Marketable securities:						
Unrealized gains (losses) on investments, net						
of tax	(29)		174		189	398
Reclassification adjustment for realized loss						
on investments, net of tax			376			335
Other comprehensive income (loss)	(1,667)		3,603		3,053	9,892
Comprehensive income (loss)	(37,016)		92,177		(141,692)	(315,716)
Comprehensive income attributable to						
noncontrolling interest	(81)		(776)		(643)	(2,703)
Comprehensive income (loss) attributable to Intelsat S.A.	\$ (37,097)	\$	91,401	\$	(142,335)	\$ (318,419)

See accompanying notes to unaudited condensed consolidated financial statements.

INTELSAT S.A.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2013
Cash flows from operating activities:		
Net loss	\$ (144,745)	\$ (325,608)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	567,472	560,048
Provision for doubtful accounts	6,607	21,942
Foreign currency transaction loss	4,743	4,398
(Gain) loss on disposal of assets	(25)	248
Gain on satellite insurance recoveries		(9,618)
Share-based compensation	3,221	22,840
Deferred income taxes	(10,752)	(39,042)
Amortization of discount, premium, issuance costs and related costs	42,715	40,214
Interest paid-in-kind	4,949	
Loss on early extinguishment of debt	46,489	366,794
Unrealized (gains) losses on derivative financial instruments	11	(15,433)
Termination of third-party commitment costs and expenses	21,000	
Other non-cash items	6,457	15,367
Changes in operating assets and liabilities:		
Receivables	(8,535)	(5,266)
Prepaid expenses and other assets	2,406	663
Accounts payable and accrued liabilities	(54,186)	(443)
Deferred revenue	95,346	38,387
Accrued retirement benefits	(21,452)	(28,115)
Other long-term liabilities	(2,827)	(9,683)
Net cash provided by operating activities	558,894	637,693
Cash flows from investing activities:		
Payments for satellites and other property and equipment (including		
capitalized interest)	(715,101)	(480,313)
Proceeds from insurance settlements		487,930
Payment on satellite performance incentives from insurance proceeds		(19,199)
Other investing activities		(2,000)
<u> </u>		
Net cash used in investing activities	(715,101)	(13,582)
Cash flows from financing activities:		

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Repayments of long-term debt		(1,489,013)		(6,796,117)
Repayment of notes payable to former shareholders		(1,314)		(868)
Payment of premium on early extinguishment of debt		(39,477)		(311,224)
Proceeds from issuance of long-term debt		1,661,000		6,254,688
Debt issuance costs		(19,444)		(84,948)
Proceeds from initial public offering				572,500
Stock issuance costs				(26,683)
Dividends paid to preferred shareholders				(2,755)
Principal payments on deferred satellite performance incentives		(11,666)		(13,550)
Capital contribution from noncontrolling interest		12,209		12,209
Dividends paid to noncontrolling interest		(6,782)		(6,569)
Other financing activities				490
Net cash provided by (used in) financing activities		105,513		(402,827)
Effect of exchange rate changes on cash and cash equivalents		(4,743)		(4,398)
Net change in cash and cash equivalents		(55,437)		216,886
Cash and cash equivalents, beginning of period		296,724		187,485
Cash and cash equivalents, end of period	\$	241,287	\$	404,371
•				
Cumplemental each flow information.				
Supplemental cash flow information:	\$	025 072	Φ	792 164
Interest paid, net of amounts capitalized	Ф	925,073	\$	783,164
Income taxes paid, net of refunds		25,838		29,816
Supplemental disclosure of non-cash investing activities:	ф	54.000	ф	25.527
Accrued capital expenditures	\$	54,083	\$	35,527
Restricted cash received		23,901		
Restricted cash paid	11.1 . 1.01	(118,032)		

See accompanying notes to unaudited condensed consolidated financial statements.

INTELSAT S.A.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

September 30, 2013

Note 1 General

Basis of Presentation

The accompanying condensed consolidated financial statements of Intelsat S.A. (formerly known as Intelsat Global Holdings S.A.) and its subsidiaries (Intelsat S.A., our or the Company) have not been audited, but are prowe, us, in accordance with United States generally accepted accounting principles (U.S. GAAP) for interim financial information. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. References to U.S. GAAP issued by the Financial Accounting Standards Board (FASB) in these footnotes are to the FASB Accounting Standards Codification (ASC). The unaudited condensed consolidated financial statements include all adjustments (consisting only of normal and recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of these financial statements. The results of operations for the periods presented are not necessarily indicative of operating results for the full year or for any future period. The condensed consolidated balance sheet as of December 31, 2012 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our prospectus dated April 17, 2013, filed in accordance with Rule 424(b) of the Securities Act of 1933 on file with the Securities and Exchange Commission.

On April 16, 2013, the name of the Company was changed from Intelsat Global Holdings S.A. to Intelsat S.A.

Initial Public Offering

On April 23, 2013, we completed our initial public offering, in which we issued 22,222,222 common shares, and a concurrent public offering, in which we issued 3,450,000 5.75% Series A mandatory convertible junior non-voting preferred shares (the Series A Preferred Shares), at public offering prices of \$18.00 and \$50.00 per share, respectively (the initial public offering together with the concurrent public offering, the IPO) for total proceeds of \$572.5 million (or approximately \$550 million after underwriting discounts and commissions). Prior to the consummation of the IPO, each of our former Class A common shares (the Class A Shares) was reclassified into one of our common shares and each of our former Class B common shares (the Class B Shares) was reclassified into 0.0735 of our common shares. In addition, immediately prior to the consummation of the IPO, an equivalent of a share split was effected by distributing common shares pro rata to existing holders of our common shares, so that each existing holder received an additional approximately 4.6 common shares for each common share owned at that time (together, the IPO Reorganization Transactions). The effect of these reclassifications on outstanding shares, potentially dilutive shares and earnings per share (EPS) has been retroactively applied to the financial statements and notes to the condensed consolidated financial statements for all the periods presented.

The net proceeds from the IPO were primarily used to redeem all of the outstanding \$353.6 million aggregate principal amount of the Intelsat Investments $6\frac{1}{2}\%$ Senior Notes due 2013 (the Intelsat Investments Notes) and to prepay \$138.2 million of indebtedness outstanding under Intelsat Jackson s Senior Unsecured Credit Agreement, dated July 1, 2008, consisting of a senior unsecured term loan facility due February 2014 (the New Senior Unsecured Credit

Facility) (see Note 11 Long-Term Debt).

In connection with the IPO, certain repurchase rights upon employee separation that were included in various share-based compensation agreements of management contractually expired. Also in connection with the IPO, our board of directors adopted the Intelsat S.A. 2013 Share Incentive Plan (the 2013 Equity Plan) effective April 18, 2013, to provide for equity incentive awards to management and members of the board of directors. See Note 4 Share-Based and Other Compensation Plans for further discussion.

Additionally, in connection with the IPO, in April 2013, a monitoring fee agreement dated February 4, 2008 (the MFA) was terminated (see Note 16(b) Related Party Transactions Monitoring Fee Agreement).

Use of Estimates

The preparation of these condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of these condensed consolidated financial statements, the reported amounts of revenues and expenses during the reporting periods, and the disclosures of contingent liabilities. Accordingly, ultimate results could differ from those estimates.

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Reclassifications

Certain reclassifications have been made to the prior year s financial statements to conform to the current year presentation. The reclassifications had no effect on previously reported results of operations, cash flows or retained earnings.

Recently Adopted Accounting Pronouncements

In February 2013, the FASB issued ASU 2013-02, *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. Beginning in the first quarter of 2013, entities are required to disclose the effect of reclassification of items out of accumulated other comprehensive income. The majority of our other comprehensive loss and our accumulated other comprehensive loss is related to our defined benefit retirement plans. Beginning in the first quarter of 2013, we have disclosed in Note 6 Retirement Plans and Other Retiree Benefits the effects of reclassifications out of accumulated comprehensive income on line items in our condensed consolidated statement of operations.

Note 2 Share Capital

Under our Articles of Incorporation, we have an authorized share capital of \$10.0 million, represented by 1,000,000,000 shares of any class with a nominal value of \$0.01 per share. At September 30, 2013, there were 105.5 million common shares issued and outstanding and 3.5 million Series A Preferred Shares issued and outstanding. Our Series A Preferred Shares have a liquidation preference of \$50 per share plus any accrued and unpaid dividends.

Each Series A Preferred Share will automatically convert on May 1, 2016 into between 2.2676 and 2.7778 of our common shares, subject to anti-dilution adjustments. The number of our common shares issuable on conversion will be determined based on the average of the closing prices per common share over the 40 trading day period ending on the third trading day prior to the mandatory conversion date. At any time prior to May 1, 2016, holders may elect to convert each Series A Preferred Share into common shares at the minimum conversion rate of 2.2676 common shares per Series A Preferred Share, subject to anti-dilution adjustments.

Note 3 Net Income (Loss) per Share

Basic EPS is computed by dividing net income (loss) attributable to Intelsat S.A. s common shareholders by the weighted average number of common shares outstanding during the periods.

In connection with the IPO in April 2013, we issued 22,222,222 common shares and 3,450,000 Series A Preferred shares at public offering prices of \$18.00 and \$50.00 per share, respectively. Prior to the consummation of the IPO, our former Class A Shares and Class B Shares were reclassified into a single class of common shares. In addition, immediately prior to the consummation of the IPO, an equivalent of a share split was effected by distributing common shares pro rata to existing holders of our common shares (see Note 1 General Initial Public Offering). The effect of these reclassifications on outstanding shares, potentially dilutive shares and EPS has been retroactively applied to all periods presented.

In April 2013, the shareholders of Intelsat S.A. declared a \$10.2 million dividend to be paid to holders of our Series A Preferred Shares in four installments through June 2014, in accordance with the terms of the Series A Preferred Shares. In July 2013, we announced a payment of the first installment of \$0.799 per share reflecting dividends accrued during the 100 day period commencing on the date of Intelsat s initial offering of preferred shares, April 23, 2013 and

ending July 31, 2013. The dividend was paid on August 1, 2013 to holders of record as of July 15, 2013. Further, in October 2013, we announced a payment of the second installment of \$0.71875 per share. The dividend will be paid on November 1, 2013 to holders of record as of October 15, 2013.

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The following table sets forth the computation of basic and diluted net income (loss) per share attributable to Intelsat S.A.:

	(in thousands, except per share data or where otherwise noted)							
	Three Months Ended September 30 2012	I :	Three Months Ended		Nine Months Ended tember 30, 2012		Nine Months Ended tember 30, 2013	
Numerator:								
Net income (loss)	\$ (35,349)	\$	88,574	\$	(144,745)	\$	(325,608)	
Net income attributable to								
noncontrolling interest	(81)		(776)		(643)		(2,703)	
Net income (loss) attributable to Intelsat S.A. Less: Preferred Shares dividends	(35,430)		87,798		(145,388)		(328,311)	
declared							(10,196)	
declared							(10,170)	
Net income (loss) attributable to common shareholders	\$ (35,430)	\$	87,798	\$	(145,388)	\$	(338,507)	
Denominator:								
Basic weighted average shares outstanding (in millions)	83.0		105.5		83.0		96.2	
Weighted average dilutive shares outstanding:								
Preferred Shares (in millions)			9.6					
Employee compensation related shares including options and restricted share units (in millions)			1.5					
Diluted weighted average shares outstanding (in millions)	83.0		116.5		83.0		96.2	
Basic net income (loss) per common share attributable to Intelsat S.A.	\$ (0.43)	\$	0.83	\$	(1.75)	\$	(3.52)	
Diluted net income (loss) per common share attributable to Intelsat S.A.	\$ (0.43)	\$	0.75	\$	(1.75)	\$	(3.52)	

Due to net losses in each of the periods presented, other than the three months ended September 30, 2013, there were no dilutive securities, and therefore, basic and diluted EPS were the same. The Company s weighted average number of shares that could potentially dilute basic EPS in the future was 2.8 million and 0.7 million (consisting of unvested

common shares, restricted share units and options to purchase common shares) for the three months ended September 30, 2012 and September 30, 2013, respectively, and 2.8 million and 3.9 million for the nine months ended September 30, 2012 and September 30, 2013, respectively. In addition, there were 9.6 million common shares resulting from the potential conversion of Series A Preferred Shares as of September 30, 2013, that could dilute EPS in future periods. There were 5.6 million weighted average common shares resulting from the potential conversion of Series A Preferred Shares for the nine months ended September 30, 2013, respectively, that could dilute basic EPS in future periods.

Note 4 Share-Based and Other Compensation Plans

On March 30, 2012, our board of directors adopted the amended and restated Intelsat Global, Ltd. 2008 Share Incentive Plan (the 2008 Share Plan). The 2008 Share Plan provides for a variety of equity-based awards with respect to former Class A Shares and Class B Shares, including non-qualified share options, incentive share options (within the meaning of Section 422 of the United States Internal Revenue Service Tax Code), restricted share awards, restricted share unit awards, share appreciation rights, phantom share awards and performance-based awards, and also with respect to former Class A Shares available for issuance pursuant to the vesting and / or exercise of certain options and restricted share awards granted under the 2005 Share Plan, as defined below (the Rollover Awards). Prior to March 30, 2012, the 2008 Share Plan related to awards for shares of Intelsat Global S.A., then our ultimate parent, which adopted the 2008 Share Plan in May 2009.

In connection with the IPO, in April 2013, we amended the 2008 Share Plan to reflect the IPO Reorganization Transactions (see Note 1 General Initial Public Offering). Consequently, the number of restricted shares and options along with the associated exercise prices has been retroactively changed to reflect the IPO Reorganization Transactions. We also made certain grants of shares and options under the amended plan. Further, certain repurchase rights that were included in various share-based compensation awards contractually expired. As a result, (i) certain awards have been deemed granted under the provisions of FASB ASC Topic 718, *Compensation Stock Compensation* (FASB ASC 718) and (ii) certain awards previously accounted for as liability awards are now treated as equity awards under the provisions of FASB ASC 718.

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Also, upon consummation of the IPO, options were granted to certain individuals in accordance with the existing terms of their side letters to a management shareholders agreement (the Management Shareholders Agreement). The items described here and above resulted in a pre-tax charge of \$21.3 million (the IPO-Related Compensation Charges), \$2.4 million of which was included in direct costs of revenue and \$18.9 million of which was included in selling, general and administrative expenses on our condensed consolidated statement of operations for the nine months ended September 30, 2013.

Also, in connection with the IPO, in April 2013, our board of directors adopted the 2013 Equity Plan. The 2013 Equity Plan provides for a variety of equity based awards, including incentive stock options (within the meaning of Section 422 of the United States Internal Revenue Service Tax Code), restricted shares, restricted share units, other share-based awards and performance compensation awards. Under the 2013 Equity Plan, an aggregate of 10,000,000 common shares are available for awards (as defined in the 2013 Equity Plan).

i) Rollover Share Grants

In connection with the adoption of the 2008 Share Plan in May 2009, certain former Class A Shares previously granted pursuant to the Intelsat Holdings, Ltd. 2005 Share Incentive Plan (the 2005 Share Plan) became subject to new restricted share agreements and the provisions of the 2008 Share Plan (the Rollover Shares). As of the completion of the IPO on April 23, 2013, 1,441,652 Rollover Shares remained outstanding, of which 1,272,460 former Class A Shares had been awarded to certain executive officers and directors (the Rollover Executive Officers and Directors). Prior to the IPO, grants to the Rollover Executive Officers and Directors were recorded at fair value as of the date of classification as equity awards while the grants to other awardees were recorded as liability awards at \$17.99 per share due to certain repurchase provisions under the various restrictive share grant agreements.

In connection with the IPO, the remaining repurchase provisions that were included in the restrictive share grant agreements held by other awardees contractually expired and these awards are now classified as equity awards and recorded at the IPO fair value of \$18.00 per share. We recorded compensation expense associated with these awards of \$0.2 million during the nine months ended September 30, 2013. All of the 1,441,652 Rollover Shares were vested at September 30, 2013.

ii) Rollover Option Grants

On February 4, 2008, in connection with the acquisition of Intelsat Holdings by Serafina Acquisition Holdings Ltd. and related transactions, certain unvested share-based compensation arrangements (SCAs) of Intelsat Holdings under the 2005 Share Plan were rolled over into new SCAs of Intelsat Global S.A. In connection with the adoption of the 2008 Share Plan in May 2009, these SCAs of Intelsat Global S.A. became subject to option agreements and provisions of the 2008 Share Plan (the Rollover Options).

As of the completion of the IPO, 699,853 of such options remained outstanding, at an exercise price of \$4.50 per share. Prior to the IPO, these options were classified as a liability in our condensed consolidated balance sheet and recorded at a fair value of \$13.50 per option. The IPO resulted in removal of the repurchase provisions under the terms of the awards and these awards are now classified as equity awards. The fair value on the date of the change to equity classification was estimated using the Black-Scholes option pricing model at \$13.62 per option based on assumptions noted in (x) Fair Value Measurement. As a result, we recorded compensation expense associated with these awards of \$0.1 million during the nine months ended September 30, 2013, which was included in the IPO-Related Compensation Charges. An aggregate of 80,330 Rollover Options were exercised during the nine months ended September 30, 2013

and the remaining 619,523 outstanding Rollover Options were vested and exercisable at September 30, 2013.

iii) Former Class A New Share Option Grants

In connection with the adoption of the 2008 Share Plan, 4,311,530 Intelsat Global S.A. former Class A new share options were awarded to employees of Intelsat Global S.A. and its subsidiaries at a weighted average exercise price of \$18.78 per share. These awards are subject to transfer, vesting and other restrictions set forth in the various agreements.

In connection with the IPO, 2,915,644 of the unvested portion of these performance options were cancelled and forfeited and new grants of time-based restricted share units were awarded subject to terms set forth in various agreements (see (viii) Supplementary Time-Based Restricted Share Unit Grants and (ix) Supplementary Option Grants).

Former Class A New Share Option Grants to Certain Executive Officers and Former Directors

Following the IPO, 333,684 former Class A new share options awarded to certain of our executive officers and former directors under option agreements remained outstanding after the cancellation and forfeiture discussed above, at an exercise price of \$18.00 per share. Prior to the IPO, these options were classified as a liability in our condensed consolidated balance sheet and recorded at a weighted average fair value of \$16.47 per option. The IPO resulted in removal of the repurchase provisions under the terms of the awards and these awards are now classified as equity awards. The weighted average fair value on the date of the change to equity classification was estimated using the Black-Scholes option pricing model at \$5.89 per option based on assumptions noted in (x) Fair Value Measurement. As a result, we reduced compensation expense by \$4.4 million during the nine months ended September 30, 2013, associated with these awards, \$3.5 million of which was included in the IPO-Related Compensation Charges. All of the 333,684 outstanding options were vested at September 30, 2013.

Former Class A New Share Option Grants for All Other Awardees

Following the IPO, 424,538 former Class A new share options awarded to other awardees of Intelsat Global S.A. and its subsidiaries remained outstanding after the cancellation and forfeiture discussed above, at a weighted average exercise price of \$21.25 per share. In connection with the IPO, certain repurchase rights that were included in the former Class A new share options grant agreements of management contractually expired. As a result, these awards have been deemed granted on the IPO date under the provisions of FASB ASC 718.

The weighted average fair value on the date of the grant was estimated using the Black-Scholes option pricing model at \$6.33 per option based on assumptions noted in (x) Fair Value Measurement. We recorded compensation expense associated with these awards of \$2.2 million during the nine months ended September 30, 2013, \$2.1 million of which was included in the IPO-Related Compensation Charges. An aggregate of 7,219 options were exercised during the nine months ended September 30, 2013 and 417,319 options were outstanding at September 30, 2013, of which 340,572 options were vested and 76,747 options are expected to vest within 3 years.

iv) Former Class B Share Grants

In connection with the adoption of the 2008 Share Plan, 367,895 former Class B Shares were awarded to employees of Intelsat Global S.A. and its subsidiaries. These shares are subject to transfer, vesting and other restrictions set forth in the applicable former Class B restricted share agreements.

Former Class B Share Grants to Certain Executive Officers and Former Directors

As of May 6, 2009, 196,499 former Class B Shares were granted to certain of our executive officers and former directors. All of these shares were vested at September 30, 2013, except for 786 shares, which are expected to vest in equal installments over the remaining vesting period of 2 months. During the nine months ended September 30, 2013, we recorded compensation expense associated with these awards of \$1.0 million.

Former Class B Share Grants to All Other Awardees

As of May 8, 2009, 171,396 restricted former Class B Shares were granted to certain other members of management and key employees of Intelsat Global S.A. and its subsidiaries, of which 138,730 remained outstanding as of the IPO date.

In connection with the IPO, certain repurchase rights included in the former Class B share grant agreements contractually expired. As a result, these awards were deemed granted under the provisions of FASB ASC 718. Accordingly, during the nine months ended September 30, 2013, we recorded compensation expense associated with these awards of \$2.5 million, which was included in the IPO-Related Compensation Charges, based on the fair value of \$18.00 as of the date of the grant. All of the former Class B Shares were vested as of September 30, 2013, except for 208 shares which are expected to vest ratably over a weighted average period of 9 months.

v) Unallocated Bonus Pool Grants

The Unallocated Bonus Plan (adopted in August 2010 in connection with equity awards available to management under the 2008 Share Plan) was terminated in connection with the IPO. Each participant was granted a pro rata share of the value of the unallocated pool in the form of new restricted shares. As a result, 38,196 restricted shares were

granted to employees, of which 476 restricted shares were forfeited during the nine months ended September 30, 2013. The remaining 37,720 restricted shares vested on October 18, 2013, the six month anniversary of the IPO. During the nine months ended September 30, 2013, we recorded compensation expense associated with these awards of \$0.6 million based on the grant date fair value of \$18.00 per share.

vi) Anti-Dilution Option Grants

In connection with the IPO Reorganization Transactions and upon consummation of the IPO, 2,423,160 options were granted to certain individuals in accordance with the existing terms of their side letters to the Management Shareholders Agreement, which, when taken together with the common shares received in connection with the reclassification of our outstanding former Class B Shares, preserved their ownership interests represented by their outstanding former Class B Shares immediately prior to the reclassification. Of these grants, 2,389,279 options were fully vested as of the grant date, while the remaining 33,881 options are expected to vest ratably through November 4, 2013. During the nine months ended September 30, 2013, we recorded compensation expense associated with these awards of \$14.4 million, \$14.2 million of which was included in the IPO-Related Compensation Charges, based on a weighted average fair value of \$5.91 per option. The fair value of each option was estimated on the grant date using the Black-Scholes option pricing model based on assumptions noted in (x) Fair Value Measurement.

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vii) Restricted Share Unit Grants

On April 29, 2013, 440,320 time-based restricted share units (RSUs) were granted to employees of Intelsat S.A. and its subsidiaries under the 2013 Equity Plan. These awards are subject to transfer, vesting and other restrictions set forth in various agreements. One-third of these RSUs are expected to vest on March 1 of each year beginning on March 1, 2014.

Time-Based Restricted Share Units Grants to Employees

During the nine months ended September 30, 2013, an additional 4,720 time-based RSUs were awarded to employees and 6,460 time-based RSUs were forfeited. We recorded compensation expense associated with these awards of \$1.5 million during the nine months ended September 30, 2013, based on a weighted average grant date fair value of \$20.22 per RSU.

Time-Based Restricted Share Units Grants to Directors

During the nine months ended September 30, 2013, 6,250 time-based RSUs were granted to directors of Intelsat S.A. under the 2013 Equity Plan. These awards are subject to transfer, vesting and other restrictions set forth in the applicable award agreements. These RSUs are expected to vest one year from the date of grant.

Performance-Based Restricted Share Units Grants to Employees

In addition, 563,580 performance-based RSUs were granted to employees of Intelsat S.A. and its subsidiaries under the 2013 Equity Plan. Two-thirds of these grants are subject to vesting upon achievement of an adjusted EBITDA target (set forth in the applicable agreements) for the period January 1, 2013 to December 31, 2015 (the Performance Period). The remaining one-third of these grants is subject to vesting upon achievement of a relative shareholder return (RSR) set forth in the applicable award agreements for the Performance Period. The achievement of the RSR will be determined based on the Company s RSR percentile ranking versus the S&P 900 Index. These awards are subject to transfer, vesting and other restrictions set forth in various award agreements. During the nine months ended September 30, 2013, an additional 2,880 performance-based RSUs were awarded to employees and 7,640 performance-based RSUs were forfeited. We recorded compensation expense associated with these awards of \$1.8 million during the nine months ended September 30, 2013, based on a weighted average grant date fair value of \$21.96 per RSU.

viii) Supplementary Time-based Restricted Share Unit Grants

On May 1, 2013, 500,000 RSUs were granted to employees of Intelsat S.A. and its subsidiaries under the 2013 Equity Plan. These RSUs were granted in consideration of the cancellation and forfeiture of certain unvested performance options under the 2008 Share Plan, as discussed above, and are subject to transfer, vesting and other restrictions set forth in various agreements. During the nine months ended September 30, 2013, 4,521 of these RSUs were forfeited. One-quarter of the remaining RSUs are expected to vest on each of the first four six-month anniversaries of the date of grant. During the nine months ended September 30, 2013, we recorded compensation expense associated with these awards of \$2.0 million based on the grant date fair value of \$20.00 per share.

ix) Supplementary Option Grants

On May 1, 2013, 500,000 options were granted to employees of Intelsat S.A. and its subsidiaries under the 2013 Equity Plan at an exercise price of \$27.00 per share. These options were granted in consideration of the cancellation and forfeiture of certain unvested performance options under the 2008 Share Plan, as discussed above, and are subject to transfer, vesting and other restrictions set forth in various agreements. During the nine months ended September 30, 2013, 3,924 of these options were forfeited and the remaining options are expected to vest ratably through April 30, 2015. During the nine months ended September 30, 2013, we recorded compensation expense associated with these awards of \$0.9 million based on a grant date fair value of \$9.14 per option. The fair value of each option was estimated on the grant date using the Black-Scholes option pricing model based on assumptions noted in (x) Fair Value Measurement.

x) Fair Value Measurement

Share-based compensation expense for share options is primarily based on the estimated grant date fair value using the Black-Scholes option pricing model, which considers factors such as estimating the expected term of share options, expected volatility of our share price and the number of share based awards expected to be forfeited due to future terminations. Some of the critical assumptions used in estimating the grant date fair value are presented in the table below:

		Former Class A		
	Rollover Options	New Options	Anti-dilutive Options	Supplementary Options
Weighted average expected life	Options	Options	Options	Options
(years)	1.66	2.37	2.1	5.52
Weighted average risk-free interest				
rate	0.21%	0.29%	0.26%	0.79%
Weighted average expected dividend				
yield	0%	0%	0%	0%
Weighted average expected volatility	60.00%	60.05%	60.84%	60.00%

Note 5 Fair Value Measurements

FASB ASC Topic 820, *Fair Value Measurements and Disclosure* (FASB ASC 820) defines fair value, establishes a market-based framework or hierarchy for measuring fair value and provides for certain required disclosures about fair value measurements. The guidance is applicable whenever another accounting pronouncement requires or permits assets and liabilities to be measured at fair value, but does not require any new fair value measurements.

The fair value hierarchy prioritizes the inputs used in valuation techniques into three levels as follows:

Level 1 unadjusted quoted prices for identical assets or liabilities in active markets;

Level 2 quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs other than quoted market prices that are observable or that can be corroborated by observable market data by correlation; and

Level 3 unobservable inputs based upon the reporting entity s internally developed assumptions which market participants would use in pricing the asset or liability.

We have identified investments in marketable securities and interest rate financial derivative instruments as those items that meet the criteria of the disclosure requirements and fair value framework of FASB ASC 820.

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The following tables present assets and liabilities measured and recorded at fair value in our condensed consolidated balance sheets on a recurring basis and their level within the fair value hierarchy (in thousands), excluding long-term debt (see Note 11 Long-Term Debt). We did not have any transfers between Level 1 and Level 2 fair value measurements during the nine months ended September 30, 2013.

	Fair Value Measurements at December 3								
	Dece	Significant Other Observable Inputs							
Description		2012	(L	Level 1)	(Level 2)			
<u>Assets</u>	•	7 (10		7 (10	Φ.				
Marketable securities ⁽¹⁾	\$	5,613	\$	5,613	\$				
Total assets	\$	5,613	\$	5,613	\$				
Liabilities		,	·	,					
Undesignated interest rate swaps ⁽²⁾	\$	74,564	\$		\$	74,564			
2		,				,			
Total liabilities	\$	74,564	\$		\$	74,564			

Description		P etive Id	Fair Varements at So Quoted rices in Markets for lentical Assets Level 1)	ept S	sember 30, 2013 Significant Other Observable Inputs (Level 2)
<u>Assets</u>					
Marketable securities ⁽¹⁾	\$ 5,811	\$	5,811	\$	
Total assets	\$ 5,811	\$	5,811	\$	
<u>Liabilities</u>					
Undesignated interest rate swaps ⁽²⁾	\$ 53,042	\$		\$	53,042
Total liabilities	\$ 53,042	\$		\$	53,042

⁽¹⁾ The valuation measurement inputs of these marketable securities represent unadjusted quoted prices in active markets and, accordingly, we have classified such investments within Level 1 of the fair value hierarchy. The

- cost basis of our available-for-sale marketable securities was \$5.5 million at December 31, 2012 and \$5.2 million at September 30, 2013. We sold marketable securities with a cost basis of \$0.3 million during the nine months ended September 30, 2013 and recorded a gain on the sale of \$0.1 million, which was included within other expense, net in our condensed consolidated statement of operations.
- The fair value of our interest rate financial derivative instruments reflects the estimated amounts that we (2) would pay or receive to terminate the agreement at the reporting date, taking into account current interest rates, the market expectation for future interest rates and current creditworthiness of both the counterparties and ourselves. Observable inputs utilized in the income approach valuation technique incorporate identical contractual notional amounts, fixed coupon rates, periodic terms for interest payments and contract maturity. Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments, if any, associated with our derivatives utilize Level 3 inputs, such as the estimates of the current credit spread, to evaluate the likelihood of default by us or our counterparties. We also considered the existence of offset provisions and other credit enhancements that serve to reduce the credit exposure associated with the asset or liability being valued. We have assessed the significance of the inputs of the credit valuation adjustments to the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

Note 6 Retirement Plans and Other Retiree Benefits

(a) Pension and Other Postretirement Benefits

We maintain a noncontributory defined benefit retirement plan covering substantially all of our employees hired prior to July 19, 2001. The cost of providing benefits to eligible participants under the defined benefit retirement plan is calculated using the plan s benefit formulas, which take into account the participants remuneration, dates of hire, years of eligible service, and certain actuarial assumptions. In addition, as part of the overall medical plan, we provide postretirement medical benefits to certain current retirees who meet the criteria under the medical plan for postretirement benefit eligibility.

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The defined benefit retirement plan is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended. We expect that our future contributions to the defined benefit retirement plan will be based on the minimum funding requirements of the Internal Revenue Code and on the plan s funded status. Any significant decline in the fair value of our defined benefit retirement plan assets or other adverse changes to the significant assumptions used to determine the plan s funded status would negatively impact its funded status and could result in increased funding in future periods. The impact on the funded status as of October 1, the plan s annual measurement date, is determined based upon market conditions in effect when we completed our annual valuation. During the nine months ended September 30, 2013, we made cash contributions to the defined benefit retirement plan of \$28.9 million. We anticipate that we will make additional contributions of approximately \$3.1 million to the defined benefit retirement plan during the remainder of 2013. We fund the postretirement medical benefits throughout the year based on benefits paid. We anticipate that our contributions to fund postretirement medical benefits in 2013 will be approximately \$4.3 million.

Included in accumulated other comprehensive loss at September 30, 2013 is \$174.8 million (\$110.8 million, net of tax) that has not yet been recognized in net periodic pension cost, which includes the unrecognized prior service credits and unrecognized actuarial losses.

Prior service credits and actuarial losses are reclassified from accumulated other comprehensive loss to net periodic pension benefit costs, which are included in both direct costs of revenue and selling, general and administrative on our condensed consolidated statements of operations for the three and nine months ended September 30, 2013. The following table presents these reclassifications, net of tax, as well as the reclassification of the realized gain on investments, and the statement of operations line items that are impacted (in thousands):

	E Septe	e Months inded ember 30, 2013	Nine Months Ended September 30, 2013		
Amortization of prior service credits					
reclassified from other comprehensive loss to					
net periodic pension benefit costs included in:					
Direct costs of revenue (excluding depreciation					
and amortization)	\$	(15)	\$	(48)	
Selling, general and administrative		(12)		(34)	
Total	\$	(27)	\$	(82)	
Amortization of actuarial loss reclassified from other comprehensive loss to net periodic pension benefit costs included in:					
Direct costs of revenue (excluding depreciation					
and amortization)	\$	1,764	\$	5,481	
Selling, general and administrative		1,316		3,760	
Total	\$	3,080	\$	9,241	
Realized losses on investments included in:					

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Other expense, net	\$ 376	\$ 335
Total	\$ 376	\$ 335

Net periodic pension benefit costs included the following components (in thousands):

	I Sept	ee Months Ended ember 30, 2012	Three Months Ended September 30, 2013		Ended September 30,		Ended September 30,		Ended Ended ptember 30, September 3		Ended	
Service cost	\$	803	\$	829	\$	2,408	\$	2,489				
Interest cost		4,765		4,561		14,296		13,683				
Expected return on plan assets		(5,141)		(5,316)		(15,422)		(15,947)				
Amortization of unrecognized prior service credit		(43)		(43)		(129)		(129)				
Amortization of unrecognized net												
loss		3,498		4,856		10,493		14,567				
Net periodic costs	\$	3,882	\$	4,887	\$	11,646	\$	14,663				

Net periodic other postretirement benefit costs included the following components (in thousands):

	Septe	e Months Ended ember 30, 2012	Three Months Ended September 30, 2013		ed Ended er 30, September 30,		Ended	
Service cost	\$	89	\$	73	\$	266	\$	219
Interest cost		1,240		1,065		3,719		3,208
Amortization of unrecognized prior service credit								797
Amortization of unrecognized net								
loss		172		91		515		272
Total costs	\$	1,501	\$	1,229	\$	4,500	\$	4,496

(b) Other Retirement Plans

We maintain two defined contribution retirement plans, qualified under the provisions of Section 401(k) of the Internal Revenue Code, for our employees in the United States. We recognized compensation expense for these plans of \$5.0 million and \$4.1 million during the nine months ended September 30, 2012 and 2013, respectively. We also maintain other defined contribution retirement plans in several non-U.S. jurisdictions, but such plans are not material to our financial position or results of operations.

Note 7 Satellites and Other Property and Equipment

(a) Satellites and Other Property and Equipment, net

Satellites and other property and equipment, net were comprised of the following (in thousands):

	As of December 31, 2012			As of ptember 30, 2013
Satellites and launch vehicles	\$	8,700,926	\$	8,505,960
Information systems and ground segment		524,285		549,495
Buildings and other	195,672			200,536
Total cost		9,420,883		9,255,991
Less: accumulated depreciation		(3,065,691)		(3,446,854)
Total	\$	6,355,192	\$	5,809,137

Satellites and other property and equipment are stated at historical cost, with the exception of satellites that have been impaired. Satellites and other property and equipment acquired as part of an acquisition are based on their fair value at the date of acquisition.

Satellites and other property and equipment, net as of December 31, 2012 and September 30, 2013 each included construction-in-progress of \$0.7 billion. These amounts relate primarily to satellites under construction and related launch services. Interest costs of \$102.1 million and \$32.1 million were capitalized during the nine months ended September 30, 2012 and 2013, respectively.

We have entered into launch contracts for the launch of both specified and unspecified future satellites. Each of these launch contracts may be terminated at our option, subject to payment of a termination fee that increases as the applicable launch date approaches. In addition, in the event of a failure of any launch, we may exercise our right to obtain a replacement launch within a specified period following our request for re-launch.

(b) Satellite Launches

On February 1, 2013, the launch vehicle for our IS-27 satellite failed shortly after liftoff and the satellite was completely destroyed. A Failure Review Board was established and subsequently concluded that the launch failed due to the mechanical failure of one of the first stage engine s thrust control components. The satellite and launch vehicle were fully insured, and we received \$406.2 million of insurance proceeds during the nine months ended September 30, 2013. Accounting for insured losses of fixed assets is governed by FASB ASC Topic 605-40, *Revenue Recognition Gains and Losses* (FASB ASC 605-40). In accordance with FASB ASC 605-40, we recognized the surplus of insurance proceeds received over the \$396.6 million book value of the IS-27 satellite and its related assets, and recorded a \$9.6 million gain which is reflected as a gain on satellite insurance recoveries on our condensed consolidated statements of operations for the nine months ended September 30, 2013. These proceeds were used to redeem \$366.4 million aggregate principal amount of Intelsat Luxembourg s outstanding $11/_4\%$ Senior Notes due 2017 (the 2017 Senior Notes). See Note 11 Long-Term Debt for further discussion.

(c) IS-19 Partial Loss Claim

On June 1, 2012, our IS-19 satellite experienced damage to its south solar array during launch operations. Although both solar arrays are deployed, the power available to the satellite is less than is required to operate 100% of the payload capacity. While the satellite is operational, the anomaly resulted in structural and electrical damage to one solar array wing, which reduced the amount of power available for payload operation. We filed a partial loss claim with our insurers related to the IS-19 solar array anomaly. As of September 30, 2013, all \$84.8 million of the insurance proceeds from the partial loss claim had been received.

Note 8 Investments

We have ownership interests in two entities which met the criteria of a variable interest entity (VIE), Horizons Satellite Holdings, LLC (Horizons Holdings) and WP Com, S. de R.L. de C.V. (WP Com). We had a greater than 50% controlling ownership and voting interest in New Dawn Satellite Company, Ltd. (New Dawn) and therefore consolidated the New Dawn joint venture. In October 2012, we purchased the remaining ownership interest in New Dawn. Horizons Holdings, as well as WP Com, are discussed in further detail below, including our analyses of the primary beneficiary determination as required under FASB ASC Topic 810, *Consolidation* (FASB ASC 810).

(a) Horizons Holdings

We have a joint venture with JSAT International, Inc. (JSAT), a leading satellite operator in the Asia-Pacific region. The joint venture is named Horizons Satellite Holdings, LLC, and consists of two investments: Horizons-1 Satellite LLC (Horizons-1) and Horizons-2 Satellite LLC (Horizons-2). Horizons Holdings borrowed from JSAT a portion of the funds necessary to finance the construction of the Horizons-2 satellite pursuant to a loan agreement (the Horizons 2 Loan Agreement). We provide certain services to the joint venture and utilize capacity from the joint venture.

We have determined that this joint venture meets the criteria of a VIE under FASB ASC 810, and we have concluded that we are the primary beneficiary because decisions relating to any future relocation of the Horizons-2 satellite, the most significant asset of the joint venture, are effectively controlled by us. In accordance with FASB ASC 810, as the primary beneficiary, we consolidate Horizons Holdings within our condensed consolidated financial statements. Total assets and liabilities of Horizons Holdings were \$136.2 million and \$49.2 million as of December 31, 2012, respectively, and \$104.0 million and \$24.5 million as of September 30, 2013, respectively.

We also have a revenue sharing agreement with JSAT related to services sold on the Horizons satellites. We are responsible for billing and collection for such services and we remit 50% of the revenue, less applicable fees and commissions, to JSAT. Under the Horizons Holdings joint venture agreement, which was amended on September 30, 2011, we agreed to guarantee to JSAT certain minimum levels of annual gross revenues for a three-year period beginning in early 2012. This guarantee could require us to pay JSAT a maximum potential amount ranging from \$7.8 million to \$10.3 million per year over the three-year period, less applicable fees and commissions. We assess this guarantee on a quarterly basis, and in the nine months ended September 30, 2013 we recorded an expense of \$6.7 million related to the guarantee, in addition to \$5.6 million previously accrued in 2012. The expense was included in direct costs of revenue in our condensed consolidated statement of operations for the nine months ended September 30, 2013. Our current estimate of the total amount we expect to pay over the period of the guarantee (before applicable fees and commissions) is \$12.3 million, of which \$5.5 million was paid during the nine months ended September 30, 2013. The remaining liability of \$6.8 million was included within accounts payable and accrued liabilities on our condensed consolidated balance sheet at September 30, 2013. Amounts payable to JSAT related to the revenue sharing agreement, net of applicable fees and commissions, from the Horizons-1 and Horizons-2 satellites were \$3.6 million and \$4.7 million as of December 31, 2012 and September 30, 2013, respectively.

In connection with the Horizons Holdings investment in Horizons-2, we entered into a capital contribution and subscription agreement with JSAT in August 2005, which requires both us and JSAT to fund 50% of the amount due from Horizons Holdings under the Horizons 2 Loan Agreement. As of September 30, 2013, we had a receivable of \$12.2 million from JSAT representing the total remaining future payments to be received from JSAT to fund their portion of the amount due under the Horizons 2 Loan Agreement. This amount is included in receivables, net on our condensed consolidated balance sheet as of September 30, 2013.

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(b) New Dawn

In June 2008, we entered into a project and shareholders agreement (the New Dawn Project Agreement) with Convergence SPV, Ltd. (Convergence Partners) pursuant to which New Dawn, a Mauritius company in which we had a 74.9% indirect ownership interest and Convergence Partners had a 25.1% noncontrolling ownership interest, launched a satellite in April 2011 to provide satellite transponder services to customers in Africa. On October 5, 2012, we purchased from Convergence Partners the remaining ownership interest in New Dawn for \$8.7 million, increasing our ownership from 74.9% to 100% (the New Dawn Equity Purchase). As a result, we consolidate New Dawn within our condensed consolidated financial statements, net of eliminating entries. Prior to the New Dawn Equity Purchase, we accounted for the percentage interest in New Dawn owned by Convergence Partners as a noncontrolling interest according to the guidance provided under FASB ASC 480 specifically related to the classification and measurement of redeemable securities. As a result of the New Dawn Equity Purchase, we eliminated the redeemable noncontrolling interest of \$8.7 million in the fourth quarter of 2012 in accordance with FASB ASC 480.

(c) WP Com

We have formed a joint venture with Corporativo W. Com S. de R.L. de C.V. (Corporativo) named WP Com, S. de R.L. de C.V. We own 49% of the voting equity shares and 88% of the economic interest in WP Com and Corporativo owns the remaining 51% of the voting equity shares. PanAmSat de Mexico, S. de R.L. de C.V. (PAS de Mexico) is a subsidiary of WP Com, 99.9% of which is owned by WP Com, with the remainder of the equity interest split between us and Corporativo. We formed WP Com to enable us to operate in Mexico, and PAS de Mexico acts as a reseller of our satellite services to customers in Mexico and Ecuador. Profits and losses of WP Com are allocated to the joint venture partners based upon the voting equity shares.

We have determined that this joint venture meets the criteria of a VIE under FASB ASC 810. In accordance with FASB ASC 810, we evaluated this joint venture to determine the primary beneficiary. We have concluded that we are the primary beneficiary because we influence the underlying business drivers of PAS de Mexico, including by acting as the sole provider for satellite services that PAS de Mexico resells. Furthermore, we have modified our pricing for these services to ensure that PAS de Mexico continues to operate in the Mexican market. Corporativo does not fund any of the operating expenses of PAS de Mexico. Thus, we consolidate WP Com within our condensed consolidated financial statements and we account for the percentage interest in the voting equity of WP Com owned by Corporativo as a noncontrolling interest, which is included in the equity section of our condensed consolidated balance sheet in accordance with FASB ASC 810.

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(d) Equity Attributable to Intelsat S.A. and Noncontrolling Interests

The following tables present changes in equity attributable to the Company and equity attributable to our noncontrolling interests, which is included in the equity section of our condensed consolidated balance sheet (in thousands):

	Intelsat S.A. Shareholders Deficit	controlling nterest	Total	Shareholders Deficit
Balance at January 1, 2012	\$ (1,198,885)	\$ 50,926	\$	(1,147,959)
Net income (loss)	(151,137)	3,582		(147,555)
Dividends paid to noncontrolling				
interests		(8,838)		(8,838)
Repurchase of shares	(1)			(1)
Vesting of equity awards of certain				
executive officers	6,826			6,826
Mark to market adjustment for				
redeemable noncontrolling interest	(7,663)			(7,663)
Pension/postretirement liability				
adjustment	(7,288)			(7,288)
Other comprehensive income	388			388
Balance at December 31, 2012	\$ (1,357,760)	\$ 45,670	\$	(1,312,090)

	Intelsat S.A. Shareholders Deficit	Noncontrolling Interest	Total Shareholders Deficit
Balance at January 1, 2013	\$ (1,357,760)	\$ 45,670	\$ (1,312,090)
Net income (loss)	(328,311)	2,703	(325,608)
Dividends paid to noncontrolling			
interests		(6,569)	(6,569)
Initial public offering, net of costs	542,796		542,796
Change in classification of certain equity			
awards	18,899		18,899
Issuance of share-based compensation			
awards	15,407		15,407
Exercise of employee share options	490		490
Vesting of equity awards	7,426		7,426
Declaration of preferred stock dividend	(10,196)		(10,196)
Pension/postretirement liability			
adjustment	9,159		9,159
Other comprehensive income	733		733

Balance at September 30, 2013 \$ (1,101,357) \$ 41,804 \$ (1,059,553)

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Note 9 Goodwill and Other Intangible Assets

The carrying amounts of goodwill and acquired intangible assets not subject to amortization consist of the following (in thousands):

		As of		As of
	Dec	cember 31, 2012	Sep	tember 30, 2013
		2012		2013
Goodwill	\$	6,780,827	\$	6,780,827
Trade name		70,400		70,400
Orbital locations		2,387,700		2,387,700

We account for goodwill and other non-amortizable intangible assets in accordance with FASB ASC Topic 350, *Intangibles Goodwill and Other*, and have deemed these assets to have indefinite lives. Therefore, these assets are not amortized but are tested on an annual basis for impairment during the fourth quarter, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable.

The carrying amount and accumulated amortization of acquired intangible assets subject to amortization consist of the following (in thousands):

	As of	f December 31, 20	12	As of September 30, 2013					
	Gross			Gross					
	Carrying	Accumulated Ne	et Carrying	Carrying	Accumulated	Net Carrying			
	Amount	Amortization	Amount	Amount	Amortization	Amount			
Backlog and other	\$ 743,760	\$ (520,204) \$	223,556	\$ 743,760	\$ (561,334)	\$ 182,426			
Customer relationships	534,030	(106,499)	427,531	534,030	(127,102)	406,928			
Technology	2,700	(2,700)		2,700	(2,700)				
Total	\$ 1,280,490	\$ (629,403) \$	651,087	\$ 1,280,490	\$ (691,136)	\$ 589,354			

Intangible assets are amortized based on the expected pattern of consumption. We recorded amortization expense of \$68.8 million and \$61.7 million for the nine months ended September 30, 2012 and 2013, respectively.

Note 10 Obligations to Former Shareholders of Intelsat Investments S.A.

On January 28, 2005, Intelsat, Ltd. (now known as Intelsat Investments S.A.) was acquired by Intelsat Holdings, and until January 2006, proceeds of the transaction were distributed to the former shareholders of Intelsat, Ltd. by an exchange agent upon receipt of required documentation from such former shareholders. After January 2006, Intelsat Holdings has paid out proceeds, also upon receipt of required documentation from such former shareholders. As of December 31, 2012 and September 30, 2013, \$22.8 million was payable to the former shareholders. Interest does not accrue on these obligations, and they were included in accounts payable and accrued liabilities in our condensed consolidated balance sheet.

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Note 11 Long-Term Debt

The carrying values and fair values of our notes payable and long-term debt were as follows (in thousands):

Intelsat S.A.: Notes payable to former employee shareholders \$ 739 \$ 739 \$ 39 Total Intelsat S.A. obligations 739 739 \$ \$ Intelsat Investment Holdings S.á r.l.: Notes payable to former employee shareholders 129 129 Total Intelsat Investment Holdings S.á r.l.: obligations 129 129 Intelsat Investments S.A.: 6.5% Senior Notes due November 2013 353,550 367,268 Unamortized discount on 6.5% Senior Notes (25,312) 129 129 Total Intelsat Investments S.A. obligations 328,238 367,268 128 128 Intelsat Luxembourg: 11.25% Senior Notes due February 2017 2,805,000 2,966,288 11.5% (12.5% Senior PIK Election Notes due February 2017 2,502,986 2,653,165 500,000 520,000 7.75% Senior Notes due June 2018 500,000 520,000 2,000,000 2,075,000 8.125% Senior Notes due June 2021 5,007,986 5,619,453 3,500,000 3,652,500 Intelsat Jackson: 8.5% Senior Notes due November 2019 500,000 561,250 500,000 545,000		As of December Carrying Value	ber 31, 2012 Fair Value	As of September 30, 2013 Carrying Value Fair Value			
shareholders \$ 739 \$ 739 \$ Total Intelsat Investment Holdings S.á r.l.: Notes payable to former employee shareholders 129 129 Total Intelsat Investment Holdings S.á r.l. obligations 129 129 Intelsat Investment Holdings S.á r.l. obligations 129 129 Intelsat Investments S.A. 6.5% Senior Notes due November 353,550 2013 353,550 January (25,312) Total Intelsat Investments S.A. obligations January (25,312) Total Intelsat Investments S.A. obligations Intelsat Luxembourg: 11.25% Senior Notes due February 2017 2.805,000 2.966,288 11.5% / 12.5% Senior PIK Election 2.502,986 2.653,165 6.75% Senior Notes due June 2018 500,000 500,000 7.75% Senior Notes due June 2021 2.000,000 2.075,000 8.125% Senior Notes due June 2023 1,000,000 1,057,500 Total Intelsat Luxembourg obligations 5,307,986 5,619,453 3,500,000	Intelsat S.A.:	, g		J. g			
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Intelsat Investment Holdings S.á r.l.: Notes payable to former employee shareholders 129	shareholders	\$ 739	\$ 739	\$	\$		
Intelsat Investment Holdings S.á r.l.: Notes payable to former employee shareholders 129		50 0	=2 0				
Notes payable to former employee shareholders	Total Intelsat S.A. obligations	739	739				
Notes payable to former employee shareholders							
Total Intelsat Investment Holdings S.á	_						
Total Intelsat Investment Holdings S.á r.l. obligations							
### 129	shareholders	129	129				
### 129	Total Intelegat Investment Holdings S 4						
### Intelsat Investments S.A.: 6.5% Senior Notes due November 2013 353,550 367,268 Unamortized discount on 6.5% Senior Notes (25,312) #### Total Intelsat Investments S.A. **obligations** 11.25% Senior Notes due February 2017 2,805,000 2,966,288 11.5% / 12.5% Senior PIK Election Notes due February 2017 2,502,986 2,653,165 6.75% Senior Notes due June 2018 7.75% Senior Notes due June 2021 8.125% Senior Notes due June 2021 8.125% Senior Notes due June 2023 1,000,000 1,057,500 Total Intelsat Luxembourg obligations 5,307,986 5,619,453 3,500,000 3,652,500 Intelsat Jackson: 8.5% Senior Notes due November 2019 500,000 561,250 500,000 545,000 5	_	120	120				
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\-\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		(3,218)	201,200	(2,955)	2 12,000		

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Notes				
7.25% Senior Notes due October 2020	2,200,000	2,392,500	2,200,000	2,345,860
Unamortized premium on 7.25%				
Senior Notes	19,745		18,301	
7.25% Senior Notes due April 2019	1,500,000	1,614,450	1,500,000	1,603,200
7.5% Senior Notes due April 2021	1,150,000	1,267,875	1,150,000	1,237,745
6.625% Senior Notes due December				
2022	640,000	660,800	1,275,000	1,262,250
Unamortized premium on 6.625%				
Senior Notes			38,699	
5.5% Senior Notes due August 2023			2,000,000	1,870,000
Senior Unsecured Credit Facilities due				
February 2014	195,152	192,713		
New Senior Unsecured Credit				
Facilities due February 2014	810,876	800,740		
Senior Secured Credit Facilities due				
April 2018	3,218,000	3,238,595	3,193,865	3,198,975
Unamortized discount on Senior				
Credit Facilities	(12,289)		(10,679)	
Total Intelsat Jackson obligations	10,218,266	10,728,923	11,862,231	12,063,030
Horizons Holdings:				
Loan Payable to JSAT	48,836	48,836	24,418	24,418
Total Horizons Holdings obligation	48,836	48,836	24,418	24,418
Total Intelsat S.A. long-term debt	15,904,194	\$ 16,765,348	15,386,649	\$ 15,739,948
Town Intersect on a long term deet	10,50 1,15 1	φ 10,7 00,0	10,000,019	ψ 10,700,00 TO
7				
Less:	57 166		<i>56.5</i> 00	
Current portion of long-term debt	57,466		56,598	
Total long-term debt, excluding				
current portion	\$ 15,846,728		\$ 15,330,051	

The fair value for publicly traded instruments is determined using quoted market prices, and for non-publicly traded instruments, fair value is based upon composite pricing from a variety of sources, including market leading data providers, market makers, and leading brokerage firms. Substantially all of the inputs used to determine the fair value of our debt are classified as Level 1 inputs within the fair value hierarchy from FASB ASC 820, except our senior secured credit facilities, the inputs for which are classified as Level 2. The fair values of the notes payable to former employee shareholders and the Horizons Holdings obligation approximate their respective book values.

Senior Secured Credit Facilities

On January 12, 2011, Intelsat Jackson Holdings S.A. (Intelsat Jackson) entered into a secured credit agreement (the Intelsat Jackson Secured Credit Agreement), which includes a \$3.25 billion term loan facility maturing in April 2018 and a \$500.0 million revolving credit facility with a five year maturity, and borrowed the full \$3.25 billion under the term loan facility. The term loan facility requires regularly scheduled quarterly payments of principal equal to 0.25% of the original principal amount of the term loan beginning six months after January 12, 2011, with the remaining unpaid amount due and payable at maturity on April 2, 2018. In October 2013, Intelsat Jackson prepaid \$100.0 million of indebtedness outstanding under the term loan facility. Up to \$350.0 million of the revolving credit facility is available for issuance of letters of credit. Additionally, up to \$70.0 million of the revolving credit facility is available for swingline loans. Both the face amount of any outstanding letters of credit and any swingline loans reduce availability under the revolving credit facility on a dollar for dollar basis. Intelsat Jackson is required to pay a commitment fee for the unused commitments under the revolving credit facility, if any, at a rate per annum of 0.375%. As of September 30, 2013, Intelsat Jackson had \$486.3 million (net of standby letters of credit) of availability remaining thereunder.

On October 3, 2012, Intelsat Jackson entered into an Amendment and Joinder Agreement (the Jackson Credit Agreement Amendment), which amended the Intelsat Jackson Secured Credit Agreement. As a result of the Jackson Credit Agreement Amendment, interest rates for borrowings under the term loan facility and the revolving credit facility are (i) the London Inter-Bank Offered Rate (LIBOR) plus 3.25%, or (ii) the Above Bank Rate (ABR) plus 2.25%. The Jackson Credit Agreement Amendment stipulates that the interest rate may decrease to LIBOR plus 3.00% or ABR plus 2.00% based on the corporate family rating of Intelsat Jackson from Moody s Investors Service, Inc. (Moody s). LIBOR and the ABR, plus the applicable margins, are determined as specified in the Intelsat Jackson Secured Credit Agreement, as amended by the Jackson Credit Agreement Amendment, and LIBOR will not be less than 1.25% per annum. In April 2013, our corporate family rating was upgraded by Moody s, and as a result, the interest rate for borrowing under the term loan facility and revolving credit facility decreased to LIBOR plus 3.00% or ABR plus 2.00%.

The Intelsat Jackson Secured Credit Agreement includes two financial covenants. Intelsat Jackson must maintain a consolidated secured debt to consolidated EBITDA ratio equal to or less than 3.50 to 1.00 at the end of each fiscal quarter as well as a consolidated EBITDA to consolidated interest expense ratio equal to or greater than 1.75 to 1.00 at the end of each fiscal quarter, in each case as such financial measures are defined in the Intelsat Jackson Secured Credit Agreement. Intelsat Jackson was in compliance with these financial maintenance covenant ratios with a consolidated secured debt to consolidated EBITDA ratio of 1.37 to 1.00 and a consolidated EBITDA to consolidated interest expense ratio of 3.04 to 1.00 as of September 30, 2013.

New Dawn Credit Facilities

On December 5, 2008, New Dawn entered into a \$215.0 million secured financing arrangement with an eight-year maturity that consisted of senior and mezzanine term loan facilities. Subsequent to the April 2011 launch of the IS-28 satellite, which experienced an anomaly resulting in the failure to deploy the C-band antenna reflector, the New Dawn joint venture filed a partial loss claim with its insurer. The claim was finalized and total insurance recoveries of \$118.0 million were received. In July 2012, a payment of \$112.2 million was made to prepay a portion of New Dawn s outstanding borrowings under its credit facilities. In connection with this prepayment, we recognized a loss on early extinguishment of debt of \$3.1 million during the third quarter of 2012, associated with the write-off of unamortized debt issuance costs.

2013 Intelsat Luxembourg Notes Offerings and Redemptions

On April 5, 2013, Intelsat Luxembourg completed an offering of \$3.5 billion aggregate principal amount of Senior Notes, consisting of \$500.0 million aggregate principal amount of $6^{3}/_{4}\%$ Senior Notes due 2018 (the 2018 Luxembourg Notes), \$2.0 billion aggregate principal amount of $7/_{4}\%$ Senior Notes due 2021(the 2021 Luxembourg Notes) and \$1.0 billion aggregate principal amount of $8/_{8}\%$ Senior Notes due 2023 (the 2023 Luxembourg Notes and collectively with the 2018 Luxembourg Notes and the 2021 Luxembourg Notes, the New Luxembourg Notes). The net proceeds from this offering were used by Intelsat Luxembourg in April 2013 to redeem all \$2.5 billion aggregate principal amount of Intelsat Luxembourg s outstanding $11/_{2}/12^{-1}/_{2}\%$ Senior PIK Election Notes and \$754.8 million aggregate principal amount of the 2017 Senior Notes.

On May 23, 2013, Intelsat Luxembourg redeemed \$366.4 million aggregate principal amount of the 2017 Senior Notes. The redemption was funded by insurance proceeds received from our total loss claim for the IS-27 satellite launch failure (see Note 7(b) Satellites and Other Property and Equipment Satellite Launches).

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In connection with the above redemptions, we recognized a loss on early extinguishment of debt of \$232.1 million in the second quarter of 2013, consisting of the difference between the carrying value of the aggregate debt redeemed and the total cash amount paid (including related fees), and a write-off of unamortized debt issuance costs.

2013 Intelsat Investments Notes Redemption

On April 12, 2012, we obtained agreements from affiliates of Goldman, Sachs & Co. and Morgan Stanley to provide unsecured term loan commitments sufficient to refinance in full the Intelsat Investments Notes on or immediately prior to their maturity date, in the event that Intelsat Investments did not otherwise refinance or retire the Intelsat Investments Notes. These term loans would have had a maturity of two years from funding, and the funding thereof was subject to various terms and conditions. Prior to the completion of the IPO, based on our ability and intent to refinance the Intelsat Investments Notes, these notes were reflected in long-term debt, net of current portion, on our condensed consolidated balance sheet at December 31, 2012.

On May 23, 2013, Intelsat Investments redeemed all of the outstanding \$353.6 million aggregate principal amount of the Intelsat Investments Notes. The redemption of the Intelsat Investments Notes was funded by the proceeds of the IPO. In connection with the redemption of the Intelsat Investments Notes, we recognized a loss on early extinguishment of debt of \$24.2 million in the second quarter of 2013, consisting of the difference between the carrying value of the debt redeemed and the total cash paid (including related fees), and a write-off of unamortized debt discount and debt issuance costs. Additionally, in conjunction with the redemption of the Intelsat Investments Notes, the agreements to provide unsecured term loan commitments discussed above were terminated. We recorded a charge of \$7.6 million related to this termination in the second quarter of 2013.

2013 Intelsat Jackson New Senior Unsecured Credit Facility Prepayment

On April 23, 2013, upon completion of the IPO, Intelsat Jackson prepaid \$138.2 million of indebtedness outstanding under the New Senior Unsecured Credit Facility. The partial prepayment of the New Senior Unsecured Credit Facility was funded by the proceeds of the IPO. In connection with the partial prepayment of the New Senior Unsecured Credit Facility, we recognized a loss on early extinguishment of debt of \$0.2 million in the second quarter of 2013, consisting of a write-off of unamortized debt issuance costs.

2013 Intelsat Jackson Notes Offerings, Credit Facility Prepayments and Redemptions

On June 5, 2013, Intelsat Jackson completed an offering of \$2.6 billion aggregate principal amount of Senior Notes, consisting of \$2.0 billion aggregate principal amount of 5½% Senior Notes due 2023 (the 2023 Jackson Notes) and \$635.0 million aggregate principal amount of 6½% Senior Notes due 2022 (the 2022 Jackson Notes, and collectively with the 2023 Jackson notes, the New Jackson Notes). The net proceeds from this offering were used by Intelsat Jackson in June 2013 to prepay all \$672.7 million of indebtedness outstanding under its New Senior Unsecured Credit Facility, and all \$195.2 million of indebtedness outstanding under its Senior Unsecured Credit Agreement, consisting of a senior unsecured term loan facility due February 2014 (the Senior Unsecured Credit Facility). The remaining net proceeds were used to redeem all of the remaining \$1.7 billion aggregate principal amount outstanding of the 2017 Senior Notes.

In connection with these prepayments and redemptions, we recognized a loss on early extinguishment of debt of \$110.3 million in the second quarter of 2013, consisting of the difference between the carrying value of the aggregate debt prepaid and redeemed and the total cash amount paid (including related fees), and a write-off of unamortized debt issuance costs.

2012 Intelsat Jackson Notes Offerings, Tender Offers and Redemptions

On April 26, 2012, Intelsat Jackson completed an offering of \$1.2 billion aggregate principal amount of its $7^{1}/_{4}\%$ Senior Notes due 2020 (the 2020 Jackson Notes). Intelsat Jackson had previously issued \$1.0 billion aggregate principal amount of the 2020 Jackson Notes on September 30, 2010. The net proceeds from the April 2012 offering were used by Intelsat Jackson to repurchase or redeem all of the \$701.9 million aggregate principal amount of Intelsat Jackson s outstanding 9/2% Senior Notes due 2016 and \$445.0 million aggregate principal amount of Intelsat Jackson s 11/4% Senior Notes due 2016 (the 2016 Jackson 11/4% Notes). In connection with these repurchases and redemptions, we recognized a loss on early extinguishment of debt of \$43.4 million during the second quarter of 2012, consisting of the difference between the carrying value of the aggregate debt repurchased or redeemed and the total cash amount paid (including related fees), and a write-off of unamortized debt premium and debt issuance costs.

On October 3, 2012, Intelsat Jackson completed an offering of \$640.0 million aggregate principal amount of $6^{5}/_{8}\%$ Senior Notes due 2022 (the 2022 Intelsat Jackson Notes). The net proceeds from the October 2012 offering were used by Intelsat Jackson to repurchase or redeem all of its remaining outstanding \$603.2 million principal amount of 2016 Jackson $11^{1}/_{4}\%$ Notes. In connection with these repurchases and redemptions, we recognized a loss on early extinguishment of debt of \$24.3 million in the fourth quarter of 2012, consisting of the difference between the carrying value of the debt repurchased or redeemed and the total cash amount paid (including related fees), and a write-off of unamortized debt premium.

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Note 12 Derivative Instruments and Hedging Activities

Interest Rate Swaps

We are subject to interest rate risk primarily associated with our variable-rate borrowings. Interest rate risk is the risk that changes in interest rates could adversely affect earnings and cash flows. Specific interest rate risk includes: the risk of increasing interest rates on short-term debt; the risk of increasing interest rates for planned new fixed long-term financings; and the risk of increasing interest rates for planned refinancing using long-term fixed-rate debt. We have entered into interest rate swap agreements to reduce the impact of interest rate movements on future interest expense by converting substantially all of our floating-rate debt to a fixed rate.

As of September 30, 2013, we held interest rate swaps with an aggregate notional amount of \$1.6 billion which mature in January 2016. These swaps were entered into, as further described below, to economically hedge the variability in cash flow on a portion of the floating-rate term loans under our senior secured credit facilities, but have not been designated as hedges for accounting purposes. On a quarterly basis, we receive a floating rate of interest equal to the three-month LIBOR and pay a fixed rate of interest. On the interest rate reset date of September 12, 2013, the interest rate which the counterparties utilized to compute interest due to us was determined to be 0.25%. From June 14, 2013 to September 15, 2013, the rate we paid averaged 1.97% and the rate we received averaged 0.27%. On March 14, 2013, our interest rate swap with an aggregate notional principal amount of \$731.4 million expired.

The counterparties to our interest rate swap agreements are highly rated financial institutions. In the unlikely event that the counterparties fail to meet the terms of the interest rate swaps, our exposure is limited to the interest rate differential on the notional amount at each quarterly settlement period over the life of the agreement. We do not anticipate non-performance by the counterparties.

All of our interest rate swaps were undesignated as of September 30, 2013. The swaps are marked-to-market quarterly with any change in fair value recorded within (gains) losses on derivative financial instruments in our condensed consolidated statements of operations. We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty s nonperformance risk in the fair value measurements of our derivatives. The fair value measurement of derivatives could result in either a net asset or a net liability position for us. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting arrangements as applicable and necessary. When the swaps are in a net liability position for us, the credit valuation adjustments are calculated by determining the total expected exposure of the derivatives, incorporating the current and potential future exposures and then applying an applicable credit spread to the exposure. The total expected exposure of a derivative is derived using market-observable inputs, such as yield curves and volatilities. The inputs utilized for our own credit spread are based on implied spreads from traded levels of our debt. Accordingly, as of September 30, 2013, we recorded a non-cash credit valuation adjustment of approximately \$2.2 million as a reduction to our liability.

The following table sets forth the fair value of our derivatives by category (in thousands):

Undesignated interest rate swaps

Liability **Derivatives** December September 30, **Derivatives not designated as hedging instruments Balance Sheet Location** 2012 2013 Other current liabilities \$ 7,246 \$ 1,156

Undesignated interest rate swaps	Other long-term liabilities	67,318	51,886
Total derivatives		\$ 74,564	\$ 53,042

The following table sets forth the effect of the derivative instruments on the condensed consolidated statements of operations (in thousands):

	7	Three Monthsee Monthine Months								
		Ended	Ended	Ended	Ended					
Derivatives not designated as hedging	not designated as hedging Presentation in Statements Steptember Steptember Steptember Steptember 30									
instruments	Operations	2012	2013	2012	2013					
Undesignated interest rate swaps	(Gains) losses on derivative									
	financial instruments	\$ 12,037	\$ 7,866	\$ 37,651	\$ 5,274					

Note 13 Income Taxes

The majority of our operations are located in taxable jurisdictions, including Luxembourg, the United States and the United Kingdom. Our Luxembourg companies that file tax returns as a consolidated group generated a loss for the nine months ended September 30, 2013. Due to our cumulative losses in recent years, and the inherent uncertainty associated with the realization of future taxable income in the foreseeable future, we recorded a full valuation allowance against the net operating losses generated in Luxembourg. The difference between tax expense (benefit) reported in the condensed consolidated statements of operations and tax

computed at statutory rates is attributable to the valuation allowance on losses generated in Luxembourg, the provision for foreign taxes, which were principally in the United States and the United Kingdom, as well as withholding taxes on revenue earned in many of the foreign markets in which we operate.

As of December 31, 2012 and September 30, 2013, our gross unrecognized tax benefits were \$67.0 million and \$64.4 million, respectively (including interest and penalties), of which \$48.4 million and \$45.0 million, respectively, if recognized, would affect our effective tax rate. As of December 31, 2012 and September 30, 2013, we had recorded reserves for interest and penalties in the amount of \$11.6 million and \$13.8 million, respectively. We continue to recognize interest and, to the extent applicable, penalties with respect to the unrecognized tax benefits as income tax expense. Since December 31, 2012, the change in the balance of unrecognized tax benefits consisted of a decrease of \$4.8 million related to prior period tax positions and an increase of \$2.2 million related to current tax positions.

We operate in various taxable jurisdictions throughout the world and our tax returns are subject to audit and review from time to time. We consider Luxembourg, the United States and the United Kingdom to be our significant tax jurisdictions. Our Luxembourg, U.S. and U.K. subsidiaries are subject to income tax examination for periods after December 31, 2003. Within the next twelve months, we believe that there are no jurisdictions in which the outcome of unresolved tax issues or claims is likely to be material to our results of operations, financial position or cash flows.

On March 7, 2011, Intelsat Holding Corporation, the former parent of Intelsat Corporation (Intelsat Corp), was notified by the Internal Revenue Service of its intent to initiate an audit for the tax years ending December 31, 2008 and 2009. On May 6, 2013, Intelsat Holding Corporation received a letter from the Internal Revenue Service effectively closing the audit of our federal income tax returns for these years. Certain previously unrecognized tax benefits were recognized as a result of the conclusion of this audit.

On March 7, 2013, Intelsat USA Sales Corporation (since January 2011, Intelsat USA Sales LLC, a disregarded subsidiary of Intelsat Corp) was notified by the U. S. Internal Revenue Service of its intent to initiate an audit for the tax year ending on December 31, 2010. Intelsat USA Sales LLC wholly owns Intelsat General Corporation, which provides services to U.S. government and other select military organizations and their contractors, as well as other commercial customers. At this point in time, it is too early to assess the probability of any adjustments resulting from this audit.

During the three months ended September 30, 2013, we implemented an internal subsidiary reorganization. As a result, we recorded a significant tax benefit related to foreign tax credits we intend to elect to claim on our U.S. subsidiaries tax returns. These foreign tax credits primarily relate to taxes paid in prior years and are expected to reduce our future tax obligations.

Prior to August 20, 2004, Intelsat Corp, joined with The DIRECTV Group and General Motors Corporation in filing a consolidated U.S. federal income tax return. In April 2004, Intelsat Corp entered into a tax separation agreement with The DIRECTV Group that superseded four earlier tax-related agreements among Intelsat Corp and its subsidiaries, The DIRECTV Group and certain of its affiliates. Pursuant to the tax separation agreement, The DIRECTV Group agreed to indemnify Intelsat Corp for all federal and consolidated state and local income taxes a taxing authority may attempt to collect from Intelsat Corp regarding any liability for the federal or consolidated state or local income taxes of General Motors Corporation and The DIRECTV Group, except those income taxes Intelsat Corp is required to pay under the tax separation agreement. In addition, The DIRECTV Group agreed to indemnify Intelsat Corp for any taxes (other than those taxes described in the preceding sentence) related to any periods or portions of such periods ending on, or prior to, the day of the closing of the PanAmSat Corporation recapitalization, which occurred on August 20, 2004, in amounts equal to 80% of the first \$75.0 million of such other taxes and 100% of any other taxes in excess of the first \$75.0 million. As a result, Intelsat Corp s tax exposure after indemnification related to these periods is capped

at \$15.0 million, of which \$4.0 million has been paid to date. The tax separation agreement with The DIRECTV Group is effective from August 20, 2004 until the expiration of the statute of limitations with respect to all taxes to which the tax separation agreement relates. As of December 31, 2012 and September 30, 2013, we had a tax indemnification receivable of \$2.3 million.

Note 14 Commitments and Contingencies

(a) Litigation and Claims

We are subject to litigation in the ordinary course of business. Management does not believe that the resolution of any pending proceedings would have a material adverse effect on our financial position or results of operations.

(b) LCO Protection

Most of the customer service commitments entered into prior to our privatization were transferred to us pursuant to novation agreements. Certain of these agreements contained provisions, including provisions for lifeline connectivity obligation (LCO) protection, which constrained our ability to price services in some circumstances. On July 18, 2013, LCO protection ceased under these customer service agreements and as a result no contract amounts were covered as of September 30, 2013.

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Note 15 Business and Geographic Segment Information

We operate in a single industry segment in which we provide satellite services to our communications customers around the world. Revenue by region is based on the locations of customers to which services are billed. Our satellites are in geosynchronous orbit, and consequently are not attributable to any geographic location. Of our remaining assets, substantially all are located in the United States.

We earn revenue primarily by providing services to our customers using our satellite transponder capacity. Our customers generally obtain satellite capacity from us by placing an order pursuant to one of several master customer service agreements. Our customer agreements also cover services that we procure from third parties and resell, which we refer to as off-network services. These services can include transponder services and other satellite-based transmission services in frequencies not available on our network. Under the category off-network and other revenues, we also include revenues from consulting and other services.

The geographic distribution of our revenue based upon billing region of the customer was as follows:

	Three Months Ended September 30, 2012	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2012	Nine Months Ended September 30, 2013
North America	47%	45%	47%	45%
Europe	16%	16%	16%	16%
Africa and Middle East	15%	15%	16%	15%
Latin America and Caribbean	15%	16%	15%	16%
Asia Pacific	7%	8%	6%	8%

Approximately 4% of our revenue was derived from our largest customer during each of the three month and nine month periods ended September 30, 2012 and 2013. Our ten largest customers accounted for approximately 26% and 25% of our revenue for the three month and nine month periods ended September 30, 2012 and 2013, respectively.

Our revenues were derived from the following services, with Off-Network and Other Revenues shown separately from On-Network Revenues (in thousands, except percentages):

	Three Months September 30,				Nine Months September 30		Nine Months September 30	
On-Network Revenues	;		_		_		_	
Transponder services	\$ 487,035	74%	\$ 494,947	76%	\$ 1,447,797	75%	\$ 1,494,626	76%
Managed services	69,751	11%	77,008	12%	202,928	11%	224,682	12%
Channel	22,744	4%	17,471	3%	70,025	4%	55,290	3%
Total on-network								
revenues	579,530	89%	589,426	90%	1,720,750	89%	1,774,598	91%
Off-Network and								
Other Revenues								
	60,844	9%	50,443	8%	180,665	9%	150,731	8%

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Transponder, MSS and other off-network services								
Satellite-related services	14,572	2%	11,975	2%	36,368	2%	35,445	2%
Total off-network and other revenues	75,416	12%	62,418	10%	217,033	11%	186,176	10%
Total	\$ 654,946	100%	\$ 651,844	100%	\$ 1,937,783	100%	\$ 1,960,774	100%

Note 16 Related Party Transactions

(a) Shareholders Agreements

Certain shareholders of Intelsat Global S.A. entered into shareholders agreements on February 4, 2008. The shareholders agreements were assigned to Intelsat S.A. by amendments effective as of March 30, 2012. The shareholders agreements and the articles of incorporation of Intelsat S.A. provided, among other things, for the governance of Intelsat S.A. and its subsidiaries and provided specific rights to and limitations upon the holders of Intelsat S.A. s share capital with respect to shares held by such holders. In connection with the IPO in April 2013, these articles of incorporation and shareholders agreements were amended.

(b) Monitoring Fee Agreement

Intelsat Luxembourg had the 2008 MFA with BC Partners Limited and Silver Lake Management Company III, L.L.C., (together, the 2008 MFA Parties), pursuant to which the 2008 MFA Parties provided certain monitoring, advisory and consulting services to Intelsat Luxembourg.

In connection with the IPO in April 2013, the 2008 MFA was terminated and we paid a fee of \$39.1 million to the 2008 MFA Parties in connection with the termination. The \$39.1 million payment, together with a write-off of \$17.2 million of prepaid fees relating to the balance of 2013, were expensed upon consummation of the IPO, and are included within selling, general and

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administrative expenses in our condensed consolidated statement of operations. We recorded expense for services associated with the 2008 MFA of \$18.8 million for the nine months ended September 30, 2012. We recorded expense for services associated with, and including the termination of, the 2008 MFA of \$64.2 million for the nine months ended September 30, 2013.

(c) Ownership by Management

Certain directors, officers and key employees of Intelsat S.A. and its subsidiaries hold common shares, restricted shares, options and share-based compensation arrangements of Intelsat S.A. (see Note 4 Share-based and Other Compensation Plans). In the aggregate, these shares and arrangements outstanding as of September 30, 2013 comprise approximately 6.5% of the voting equity of Intelsat S.A. on a fully diluted basis, excluding Series A Preferred Shares.

In April 2013, an entity associated with SLP III Investment Holding S.à r.l., one of our principal shareholders, purchased 100,000 Series A Preferred Shares.

(d) Horizons Holdings

We have a 50% ownership interest in Horizons Holdings as a result of a joint venture with JSAT (see Note 8(a) Investments Horizons Holdings).

(e) New Dawn

We had a 74.9% ownership interest in New Dawn as a result of the New Dawn Project Agreement with Convergence Partners. On October 5, 2012, we purchased the remaining ownership interest from Convergence Partners (see Note 8(b) Investments New Dawn).

(f) WP Com

We have a 49% ownership interest in WP Com as a result of a joint venture with Corporativo (see Note 8(c) Investments WP Com).

Note 17 Supplemental Consolidating Financial Information

On April 5, 2011, Intelsat Jackson completed an offering of \$2.65 billion aggregate principal amount of senior notes, consisting of \$1.5 billion aggregate principal amount of the $7^{1}/_{4}\%$ Senior Notes due 2019 and \$1.15 billion aggregate principal amount of the $7^{1}/_{2}\%$ Senior Notes due 2021 (collectively the 2011 Jackson Notes). The 2011 Jackson Notes are fully and unconditionally guaranteed, jointly and severally, by Intelsat S.A., Intelsat Holdings, Intelsat Investment Holdings S.à r.l. and Intelsat Investments (collectively, the Parent Guarantors); Intelsat Luxembourg and certain wholly-owned subsidiaries of Intelsat Jackson (the Subsidiary Guarantors).

On April 26, 2012, Intelsat Jackson completed an offering of \$1.2 billion aggregate principal amount of the 2020 Jackson Notes, which are fully and unconditionally guaranteed, jointly and severally, by the Parent Guarantors, Intelsat Luxembourg and the Subsidiary Guarantors.

Separate financial statements of the Parent Guarantors, Intelsat Luxembourg, Intelsat Jackson and the Subsidiary Guarantors are not presented because management believes that such financial statements would not be material to investors. Investments in Intelsat Jackson s subsidiaries in the following condensed consolidating financial information are accounted for under the equity method of accounting. Consolidating adjustments include the following:

elimination of investment in subsidiaries;

elimination of intercompany accounts;

elimination of intercompany sales between guarantor and non-guarantor subsidiaries; and

elimination of equity in earnings (losses) of subsidiaries.

Other comprehensive loss for the three months ended September 30, 2012 was \$1.7 million compared to other comprehensive income of \$3.6 million for the three months ended September 30, 2013. Other comprehensive income for the nine months ended September 30, 2012 was \$3.1 million compared to \$9.9 million for the nine months ended September 30, 2013. Other comprehensive income (loss) is fully attributable to the Subsidiary Guarantors, which are also consolidated within Intelsat Jackson.

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INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING BALANCE SHEET

AS OF SEPTEMBER 30, 2013

(in thousands)

	aı	telsat S.A. nd Other Parent uarantors	L	Intelsat uxembourg		Intelsat Jackson	Su	ackson ibsidiary iarantors		antor		nsolidation Eliminations	s C o	nsolidated
ASSETS														
Current assets:														
Cash and cash														
equivalents	\$	669	\$	151	\$	362,976	\$	146,593	\$ 40),575	\$	(146,593)	\$	404,371
Receivables, net of														
allowance				9		181,330		180,982	84	1,200		(180,982)		265,539
Deferred income														
taxes						92,416		92,416		1,973		(92,416)		94,389
Prepaid expenses and														
other current assets		2,182				35,018		35,058	14	1,755		(35,149)		51,864
Intercompany														
receivables				176,799		242,659			14	1,862		(434,320)		
m . 1		2.051		176.050		011200		455.040	1			(000 460)		016160
Total current assets		2,851		176,959		914,399		455,049	156	5,365		(889,460)		816,163
Satellites and other														
property and						5 (07 440		5 (07 440	1.57	170		(5.720.026)		5 000 127
equipment, net						5,697,442		5,697,442	15.	3,179		(5,738,926)		5,809,137
Goodwill						6,780,827		6,780,827				(6,780,827)		6,780,827
Non-amortizable														
intangible assets						2,458,100		2,458,100				(2,458,100)		2,458,100
Amortizable														
intangible assets, net						589,354		589,354				(589,354)		589,354
Investment in														
affiliates		(555,799)		2,859,121		227,148		227,148				(2,757,618)		
Other assets		88		42,608		353,587		214,979	-	7,359		(209,226)		409,395
Total assets	\$	(552,860)	\$	3,078,688	\$	17,020,857	\$1	6,422,899	\$316	5,903	\$ ((19,423,511)	\$ 1	6,862,976
LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities:														
Current nabilities:	Φ	20.027	ф	120	Φ	101 920	Ф	101 616	¢ 2	1.150	ф	(101.707)	Φ	152.057
	\$	30,937	\$	129	\$	101,830	\$	101,616	\$ 2.	1,152	\$	(101,707)	\$	153,957

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Accounts payable and accrued liabilities							
Accrued interest payable		132,000	281,817	1,828	119	(1,828)	413,936
Current portion of long-term debt			32,180		24,418		56,598
Deferred satellite			,		,		2 3,2 3 2
performance							
incentives			20,120	20,120	1,583	(20,120)	21,703
Other current							
liabilities			146,696	145,540	3,710	(145,540)	150,406
Intercompany	12 1 220			41.065		(455.505)	
payables	434,320			41,265		(475,585)	
Total current							
liabilities	465,257	132,129	582,643	310,369	50,982	(744,780)	796,600
Long-term debt, net	403,237	132,127	302,043	310,307	30,762	(744,700)	770,000
of current portion		3,500,000	11,830,051				15,330,051
Deferred satellite		2,200,000	11,000,001				10,000,001
performance							
incentives, net of							
current portion			157,391	157,391	1,164	(157,391)	158,555
Deferred revenue,							
net of current portion			877,739	877,739	2,631	(877,739)	880,370
Deferred income							
taxes			238,112	238,112	23,530	(232,407)	267,347
Accrued retirement			25 0 664	2=0.664		(2=0.551)	251 252
benefits			270,661	270,661	411	(270,661)	271,072
Other long-term			205 120	152 254	12 205	(152.254)	210 524
liabilities			205,139	153,254	13,395	(153,254)	218,534
Shareholders equity							
(deficit):							
Common shares	1,055	669,036	4,322,518	9,191,110	24	(14,182,688)	1,055
Preferred shares	35						35
Other shareholders	(1.010.005)	(1.000.455)	(1, 462, 205)	5 00 1 0 60	224566	(2.004.501)	(1.060.640)
equity (deficit)	(1,019,207)	(1,222,477)	(1,463,397)	5,224,263	224,766	(2,804,591)	(1,060,643)
Total liabilities and							
shareholders equity	\$ (552,860)	\$ 3,078,688	\$ 17,020,857	\$ 16,422,899	\$316,903	\$ (19,423,511)	\$ 16,862,976

(Certain totals may not add due to the effects of rounding)

INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING BALANCE SHEET

AS OF DECEMBER 31, 2012

(in thousands)

	aı	telsat S.A. nd Other Parent uarantors		Intelsat xembourg		Intelsat Jackson	Su	ackson bsidiary arantors	Gua	arantor		nsolidation and iminations	Co	nsolidated
ASSETS														
Current assets:														
Cash and cash														
equivalents	\$	81	\$	91	\$	133,379	\$	131,107	\$	53,934	\$	(131,107)	\$	187,485
Receivables, net of														
allowance		27		4		229,667		229,298		89,111		(265,893)		282,214
Deferred income														
taxes						92,806		92,806		1,973		(92,806)		94,779
Prepaid expenses and	l													
other current assets		525				27,871		27,821		12,923		(30,432)		38,708
Intercompany														
receivables				6,838		612,341		3,178,865				(3,798,044)		
Total current assets		633		6,933		1,096,064		3,659,897	1	57,941		(4,318,282)		603,186
Satellites and other														
property and														
equipment, net						6,111,636		6,111,636	2	59,650		(6,127,730)		6,355,192
Goodwill						6,780,827		6,780,827				(6,780,827)		6,780,827
Non-amortizable														
intangible assets						2,458,100		2,458,100				(2,458,100)		2,458,100
Amortizable														
intangible assets, net						651,087		651,087				(651,087)		651,087
Investment in														
affiliates		(403,878)	4	5,085,284		213,001		213,001		10		(5,106,408)		1,010
Other assets		9,741		84,402		296,410		184,574		20,138		(178,821)		416,444
Total assets	\$	(393,504)	\$ 3	5,176,619	\$	17,607,125	\$2	0,059,122	\$4	37,739	\$ (25,621,255)	\$ 1	17,265,846
LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities:														
Current natimites.	\$	81,129	\$		\$	168,823	\$	168,248	\$	24,170	\$	(207,453)	\$	234,917
	Ф	01,129	Ф		Ф	100,023	Ф	100,248	Ф	∠ 4 ,1/U	Ф	(207,433)	Ф	434,917

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Accounts payable and accrued							
liabilities							
Accrued interest							
payable	3,840	227,953	135,623	2,288	270	(2,288)	367,686
Current portion of							
long-term debt	868		32,180		24,418		57,466
Deferred satellite							
performance							
incentives			20,224	20,224	1,255	(20,224)	21,479
Other current							
liabilities			153,857	146,611	4,257	(147,944)	156,781
Intercompany							
payables	504,460				114,719	(619,179)	
m 1							
Total current	500.007	227.052	510 707	227 271	160,000	(007,000)	020.220
liabilities	590,297	227,953	510,707	337,371	169,089	(997,088)	838,329
Long-term debt, net	220 220	5 207 006	10 106 006		24.410		15 046 700
of current portion Deferred satellite	328,238	5,307,986	10,186,086		24,418		15,846,728
performance							
incentives, net of							
current portion			170,684	170,684	1,979	(170,684)	172,663
Deferred revenue,			170,004	170,004	1,777	(170,004)	172,003
net of current portion			845,327	845,327	3,498	(859,991)	834,161
Deferred income			015,527	013,327	3,170	(03),))1)	03 1,101
taxes			266,340	266,340	14,627	(260,634)	286,673
Accrued retirement			200,0.0	200,2 .0	1.,027	(200,00.)	200,070
benefits			299,187	299,187		(299,187)	299,187
Other long-term			,	, , , , ,		(= = , = = , ,	,
liabilities		41,760	243,510	176,193	14,925	(176,193)	300,195
Chanala I dana a suite							
Shareholders equity (deficit):							
Common shares	832	669,036	4,322,518	8,773,388	24	(13,764,966)	832
Other shareholders	032	009,030	4,344,310	0,113,300	∠ '+	(13,704,900)	032
equity (deficit)	(1,312,871)	(1,070,116)	762,766	9,190,632	209,179	(9,092,512)	(1,312,922)
equity (deficit)	(1,512,071)	(1,070,110)	702,700	7,170,032	207,177	(7,072,312)	(1,512,722)
Total liabilities and							

(Certain totals may not add due to the effects of rounding)

shareholders equity \$ (393,504) \$ 5,176,619 \$ 17,607,125 \$ 20,059,122 \$ 437,739 \$ (25,621,255) \$ 17,265,846

INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013

(in thousands)

	Intelsat S.A. and Other Parent GuarantorsI	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors		Consolidation and Eliminations	
Revenue	\$	\$	\$ 596,301	\$ 596,306	\$ 164,161	\$ (704,924)	\$ 651,844
Operating expenses: Direct costs of revenue							
(excluding							
depreciation and amortization)			65,463	65,463	136,863	(174,073)	93,716
Selling, general and administrative	1,852	13	42,899	42,926	11,534	(42,935)	56,289
Depreciation and	1,002	10				, ,	
amortization Gains on derivative			178,500	178,500	8,357	(179,466)	185,891
financial instruments			7,866				7,866
Total operating	1.050	12	204.720	207.000	156754	(206.474)	242.762
expenses	1,852	13	294,728	286,889	156,754	(396,474)	343,762
Income (loss) from	(4.070)	(12)	204 552	200 445	- 40-	(200 450)	200.002
operations Interest (income)	(1,852)	(13)	301,573	309,417	7,407	(308,450)	308,082
expense, net	2,513	78,747	168,381	(302)	(232)	302	249,409
Subsidiary income	91,198	173,382	6,679	6,679	(-)	(277,938)	,
Other income (expense), net	(2)		16	16,005	(410)	(16,005)	(396)
(expense), net	(2)		10	10,003	(410)	(10,003)	(370)
Income before income taxes	86,831	94,622	139,887	332,403	7,229	(602,695)	58,277
Provision for (benefit from) income taxes			(33,495)	(33,495)	3,198	33,495	(30,297)
Net income	86,831	94,622	173,382	365,898	4,031	(636,190)	88,574
Net income attributable to							
noncontrolling interest					(776)		(776)

Net income attributable to Intelsat

S.A. \$ 86,831 \$ 94,622 \$173,382 \$ 365,898 \$ 3,255 \$ (636,190) \$ 87,798

(Certain totals may not add due to the effects of rounding)

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INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2012

(in thousands)

	Intelsat S.A. and Other Parent Guarantors I	Intelsat uxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors		Consolidation and s Eliminations (Consolidated
Revenue	\$	\$	\$581,615	\$ 581,615	\$ 185,113	\$ (693,397)	\$ 654,946
Operating expenses:							
Direct costs of revenue (excluding depreciation and	,						
amortization)			63,294	63,294	151,396	(175,076)	102,908
Selling, general and administrative	1,006	6,287	28,354	28,223	11,423	(28,223)	47,070
Depreciation and amortization			182,263	182,263	10,023	(182,577)	191,972
Losses on derivative financial instruments			11,277		760		12,037
Total operating expenses	1,006	6,287	285,188	273,780	173,602	(385,876)	353,987
Income (loss) from	(1.000)	(6.207)	206.425	207.025	11.511	(205, 521)	200.050
operations Interest (income)	(1,006)	(6,287)	296,427	307,835	11,511	(307,521)	300,959
expense, net	16,784	152,724	141,152	(49,869)	2,079	49,869	312,739
Loss on early extinguishment of debt			(2)		(3,104)		(3,106)
Subsidiary income	3,391	164,801	12,860	12,860		(193,912)	
Other income (expense), net	(12)		1,740	1,740	(2,376)	(23,072)	(21,980)
Income (loss) before income taxes	(14,411)	5,790	169,873	372,304	3,952	(574,374)	(36,866)
Provision for (benefit from) income taxes			5,072	5,072	(6,589)	(5,072)	(1,517)

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Net income (loss)	(14,411)	5,790	164,801	367,232	10,541	(569,302)	(35,349)
Net income attributable to noncontrolling interest					(81)		(81)
Net income (loss) attributable to Intelsat S.A.	\$ (14,411) \$	5,790	\$ 164,801	\$ 367,232	\$ 10,460	\$ (569,302)	\$ (35,430)

(Certain totals may not add due to the effects of rounding)

INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

(in thousands)

	Intelsat S.A. and Other Parent Guarantors I	Intelsat Luxembourg	Intelsat Jackson	•	Non- Guarantor Subsidiaries	Consolidation and Eliminations	Consolidated
Revenue	\$	\$	\$1,789,061	\$ 1,789,070	\$ 503,468	\$ (2,120,825)	\$ 1,960,774
Operating expenses:							
Direct costs of revenue (excluding depreciation and							
amortization)			206,515	206,515	371,099	(492,489)	291,640
Selling, general and administrative	60,993	8,135	117,246	116,487	53,317	(116,516)	239,662
Depreciation and amortization			536,140	536,140	26,163	(538,395)	560,048
Gains on derivative financial instruments			5,274	556,710	20,100	(cco,coc)	5,274
Gain on satellite insurance recoveries			(9,618)	(9,618)		9,618	(9,618)
Total operating expenses	60,993	8,135	855,557	849,524	450,579	(1,137,782)	1,087,006
Income (loss) from operations	(60,993)	(8,135)	933,504	939,546	52,889	(983,043)	873,768
Interest (income) expense, net	38,354	369,544	462,951	(38,852)	(1,402)	38,852	869,447
Loss on early extinguishment of debt	(24,185)	(341,351)	(1,258)				(366,794)
Subsidiary income (loss)	(161,276)	582,178	66,001	66,001		(552,904)	

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Other income (expense), net	(6)		(240)	15,750	(3,984)	(15,750)	(4,230)
(expense), net	(0)		(240)	13,730	(3,704)	(13,730)	(4,230)
Income (loss) before income							
taxes	(284,814)	(136,852)	535,056	1,060,149	50,307	(1,590,549)	(366,703)
Provision for (benefit from)							
income taxes			(47,122)	(47,122)	6,027	47,122	(41,095)
Net income (loss)	(284,814)	(136,852)	582,178	1,107,271	44,280	(1,637,671)	(325,608)
Net income attributable to noncontrolling							42 - 22 N
interest					(2,703)		(2,703)
Net income (loss) attributable to							
Intelsat S.A.	\$ (284,814)	\$ (136,852)	\$ 582,178	\$ 1,107,271	\$ 41,577	\$ (1,637,671)	\$ (328,311)

(Certain totals may not add due to the effects of rounding)

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INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012

(in thousands)

	Intelsat S.A. and Other Parent Guarantors I	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors		Consolidation and Eliminations	Consolidated
Revenue	\$	\$	\$1,718,186	\$ 1,718,190	\$ 543,803	\$ (2,042,396)	\$ 1,937,783
Operating expenses:							
Direct costs of revenue (excluding depreciation and							
amortization)			194,870	215,397	436,559	(539,602)	307,224
Selling, general and administrative Depreciation and	3,261	18,992	93,022	91,921	36,384	(91,921)	151,659
amortization			538,371	521,267	30,046	(522,212)	567,472
Losses on derivative financial instruments			36,053		1,598		37,651
Total operating expenses	3,261	18,992	862,316	828,585	504,587	(1,153,735)	1,064,006
Income (loss) from operations	(3,261)	(18,992)	855,870	889,605	39,216	(888,661)	873,777
Interest (income) expense, net	49,244	457,983	434,154	(176,193)	10,780	176,193	952,161
Loss on early extinguishment of debt			(43,385)		(3,104)		(46,489)
Subsidiary income (loss)	(71,798)	412,835	24,538	24,538		(390,113)	
Other income (expense), net	(13)	(1)	5,328	5,334	(4,296)	(27,334)	(20,982)
	(124,316)	(64,141)	408,197	1,095,670	21,036	(1,482,301)	(145,855)

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Income (loss) before income							
Provision for (benefit from) income taxes			(4,638)	(4,638)	3,512	4,654	(1,110)
Net income (loss) Net income attributable to	(124,316)	(64,141)	412,835	1,100,308	17,524	(1,486,955)	(144,745)
noncontrolling interest					(643)		(643)
Net income (loss) attributable to Intelsat S.A.	\$ (124,316)	\$ (64,141)	\$ 412,835	\$ 1,100,308	\$ 16,881	\$ (1,486,955)	\$ (145,388)

(Certain totals may not add due to the effects of rounding)

INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

(in thousands)

	Intelsat S.A. and Other Parent Guarantors	Intelsat Luxembourg	Intelsat Jackson	Jackson Subsidiary Guarantors	Guarantor	Consolidation and s Eliminations	Consolidated
Cash flows from operating activities:	\$ (109,023)	\$ (445,373)	\$ 1,167,839	\$ 1,459,891	\$ 24,250	\$ (1,459,891)	\$ 637,693
Cash flows from investing activities:							
Payments for satellites and other property and equipment (including capitalized	d						
interest) Proceeds from			(473,538)	(473,538)	(6,775)	473,538	(480,313)
insurance settlements			487,930	487,930		(487,930)	487,930
Payment on satellite performance incentives from insurance							
proceeds Repayment from			(19,199)	(19,199)	1	19,199	(19,199)
(disbursements for) intercompany							
loans Investment in	(25,897)		(2,222,821)	(613,573)	3,493	2,858,798	
subsidiaries	(10,115)	(17,248)	(280)	(280)		27,923	
Dividend from affiliates	18,281	345,912	7,319	7,319		(378,831)	
Other investing activities			(2,000)	(2,000)		2,000	(2,000)

Net cash provided by (used in) investing activities	(17,731)	328,664	(2,222,589)	(613,341)	(3,282)	2,514,697	(13,582)
Cash flows from financing activities:							
Repayments of long-term debt	(353,550)	(5,307,986)	(1,110,163)		(24,418)		(6,796,117)
Repayment of notes payable to							
former shareholders	(868)						(868)
Payment of	(000)						(808)
premium on early							
extinguishment of							
debt	(9,395)	(301,762)	(67)				(311,224)
Proceeds from							
issuance of		2.500.000	2.754.600				(254 (99
long-term debt Proceeds from		3,500,000	2,754,688				6,254,688
(repayment of)							
intercompany							
borrowing	(52,391)	2,289,335	22,404	(44,111)	(14,123)	(2,201,114)	
Debt issuance							
costs		(44,536)	(40,412)				(84,948)
Proceeds from							
initial public	572 500						572 500
offering Stock issuance	572,500						572,500
costs	(26,683)						(26,683)
Dividends paid to	(20,003)						(20,003)
preferred							
shareholders	(2,755)						(2,755)
Capital							
contribution from							
parent			17,248	32,144	10,395	(59,787)	
Dividends to		(10.201)	(245 012)	(905 ((0)	(7.210)	1 177 170	
shareholders Principal		(18,281)	(345,912)	(805,660)	(7,319)	1,177,172	
payments on							
deferred satellite							
performance							
incentives			(13,063)	(13,063)	(487)	13,063	(13,550)
Capital							
contribution from							
noncontrolling					12 200		12 200
interest					12,209		12,209

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Dividends paid to noncontrolling interest								(6,569)			(6,569)
Other financing activities	49	90									490
Net cash provided by (used in) financing activities	127,34	48	11	6,770	1,284,723	(830,690)	(3	30,312)	((1,070,666)	(402,827)
Effect of exchange rate changes on cash and cash equivalents		(6)		(1)	(376)	(374)		(4,015)		374	(4,398)
Net change in cash and cash equivalents	58	88		60	229,597	15,486	(1	3,359)		(15,486)	216,886
Cash and cash equivalents, beginning of period	:	81		91	133,379	131,107	5	53,934		(131,107)	187,485
Cash and cash equivalents, end of period	\$ 60	69	\$	151	\$ 362,976	\$ 146,593	\$ 4	10,575	\$	(146,593)	\$ 404,371

(Certain totals may not add due to the effects of rounding)

INTELSAT S.A. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012

(in thousands)

	Intelsat S.A. and Other Parent Guarantorsl	Intelsat Luxembourg	Intelsat Jackson	•		Consolidation d Elimination	C onsolidated
Cash flows from operating activities:	\$ (16,456)	\$ (626,643)	\$ 1,135,247	\$ 846,702	\$ 66,746	\$ (846,702)	\$ 558,894
Cash flows from investing activities:							
Payments for satellites and other property and equipment (including	T.						
capitalized interest)	5		(708,494)	(708,494)	(6,607)	708,494	(715,101)
Repayment from (disbursements for)			,	, ,			
intercompany loans			5,542	(33,791)		28,249	
Investment in subsidiaries	(4,889)		261	261		4,367	
Dividend from affiliates	18,390	644,218	17,307	17,307		(697,222)	
Net cash provided by (used in) investing	1						
activities	13,501	644,218	(685,384)	(724,717)	(6,607)	43,888	(715,101)
Cash flows from financing activities:							
Repayments of long-term debt			(1,461,288)		(27,725)		(1,489,013)
Repayment of notes payable to former			(1,401,200)		(21,123)		(1,469,013)
shareholders	(1,314)						(1,314)
Proceeds from							
issuance of long-tern	n		1 ((1 000				1.661.000
debt	11,820		1,661,000		(17,362)	5,542	1,661,000
	11,020				(17,302)	3,342	

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Proceeds from (repayment of) intercompany borrowing								
Debt issuance costs			(19,444)					(19,444)
Payment of premium								
on early retirement of			(20 1==)					(20 1==)
debt			(39,477)					(39,477)
Principal payments on deferred satellite performance								
incentives			(10,767)		(10,767)	(899)	10,767	(11,666)
Capital contribution								
from parent					42,437	4,628	(47,065)	
Dividends to		(10.200)	(((44.210)	(216 500)	(17.207)	006 415	
shareholders Capital contribution		(18,390)	(644,218)	(316,500)	(17,307)	996,415	
from noncontrolling								
interest						12,209		12,209
Dividends paid to						ĺ		,
noncontrolling								
interest						(6,782)		(6,782)
NY . 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1 . 1 .								
Net cash provided by								
(used in) financing activities	10,506	(18,390)	(514,194)	0	284,830)	(53,238)	965,659	105,513
activities	10,500	(10,370)	(314,174)	(204,030)	(33,230)	703,037	105,515
Effect of exchange								
rate changes on cash								
and cash equivalents	(13)	(1)	(432)		(426)	(4,297)	426	(4,743)
Net change in cash	7.520	(016)	((4.7(2)	(162 071)	2 (04	162 271	(55 427)
and cash equivalents Cash and cash	7,538	(816)	(64,763)	(163,271)	2,604	163,271	(55,437)
equivalents,								
beginning of period	2,535	908	240,175		237,906	53,106	(237,906)	296,724
2.188 F	_,	, , ,	_ , , , , , ,				(== 1, 1, 1 = 1)	_, ,,,_,
Cash and cash								
equivalents, end of								
period	\$ 10,073	\$ 92	\$ 175,412	\$	74,635	\$ 55,710	\$ (74,635)	\$ 241,287

(Certain totals may not add due to the effects of rounding)

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our unaudited condensed consolidated financial statements and their notes included elsewhere in this Quarterly Report. See Forward-Looking Statements for a discussion of factors that could cause our future financial condition and results of operations to be different from those discussed below.

Overview

We operate the world s largest satellite services business, providing a critical layer in the global communications infrastructure. We generate more revenue, operate more satellite capacity, hold more orbital location rights, contract more backlog, serve more commercial customers and deliver services in more countries than any other commercial satellite operator. We provide diversified communications services to the world s leading media companies, fixed and wireless telecommunications operators, data networking service providers for enterprise and mobile applications, multinational corporations and internet service providers. We are also the leading provider of commercial satellite capacity to the U.S. government and other select military organizations and their contractors.

Our network solutions are a critical component of our customers infrastructures and business models. Our customers use our global network for a broad range of applications, from global distribution of content for media companies to providing the transmission layer for unmanned aerial vehicles to enabling essential network backbones for telecommunications providers. In addition, our satellite solutions provide higher reliability than is available from local terrestrial telecommunications services in many regions and allow our customers to reach geographies that they would otherwise be unable to serve.

Initial Public Offering and Related Transactions

On April 23, 2013, we completed our initial public offering of common shares and a concurrent public offering of 5.75% Series A mandatory convertible junior non-voting preferred shares (the initial public offering, together with the concurrent public offering, the IPO), receiving total proceeds of \$572.5 million (or approximately \$550 million after underwriting discounts and commissions). The net proceeds from the IPO were primarily used to redeem all of the outstanding \$353.6 million aggregate principal amount of Intelsat Investments 6½% Senior Notes due 2013 (the Intelsat Investments Notes) and to prepay \$138.2 million of indebtedness outstanding under the Intelsat Jackson Senior Unsecured Credit Agreement, dated July 1, 2008, consisting of a senior unsecured term loan facility due February 2014 (the New Senior Unsecured Credit Facility). In connection with the redemption of the Intelsat Investments Notes, we recognized a loss on early extinguishment of debt of \$24.2 million in the second quarter of 2013, consisting of the difference between the carrying value of the debt redeemed and the total cash paid (including related fees), and a write-off of unamortized debt discount and debt issuance costs. In connection with the partial prepayment of the New Senior Unsecured Credit Facility, we recognized a loss on early extinguishment of debt of \$0.2 million in the second quarter of 2013, consisting of a write-off of unamortized debt issuance costs.

In connection with the IPO, certain repurchase rights upon employee separation that were included in various share-based compensation agreements of management contractually expired. Upon consummation of the IPO, options were also granted to certain executives in accordance with the existing terms of their side letters to a management shareholders agreement, and cash payments were made to certain members of management. The items described above resulted in a pre-tax charge of approximately \$21.3 million, which was recorded in the second quarter of 2013 (the IPO-Related Compensation Charges).

Also in connection with the IPO, the monitoring fee agreement dated February 4, 2008 (the 2008 MFA) with BC Partners Limited and Silver Lake Management Company III, L.L.C. (together, the 2008 MFA Parties) was terminated.

We paid a fee of \$39.1 million to the 2008 MFA Parties in connection with the termination. During the first quarter of 2013, the 2008 MFA Parties had previously received approximately \$25.1 million for services that were performed, or expected to be performed, under the 2008 MFA in 2013. The \$39.1 million payment made to terminate the 2008 MFA, together with a write-off of \$17.2 million of prepaid fees relating to the balance of 2013, were expensed upon the consummation of the IPO.

2013 Intelsat Luxembourg Notes Offering and Redemptions

On April 5, 2013, Intelsat Luxembourg completed an offering of \$3.5 billion aggregate principal amount of Senior Notes, consisting of \$500.0 million aggregate principal amount of $6^{3}/_{4}\%$ Senior Notes due 2018 (the 2018 Luxembourg Notes), \$2.0 billion aggregate principal amount of $7/_{4}\%$ Senior Notes due 2021 (the 2021 Luxembourg Notes) and \$1.0 billion aggregate principal amount of $8/_{8}\%$ Senior Notes due 2023 (the 2023 Luxembourg Notes and collectively with the 2018 Luxembourg Notes and the 2021 Luxembourg Notes, the New Luxembourg Notes). The net proceeds from this offering were used by Intelsat Luxembourg in April 2013 to redeem all \$2.5 billion aggregate principal amount of Intelsat Luxembourg s outstanding $11/_{2}/12^{1}/_{2}\%$ Senior PIK Election Notes (the 2017 PIK Notes) and \$754.8 million aggregate principal amount of Intelsat Luxembourg s outstanding $11/_{4}\%$ Senior Notes due 2017 (the 2017 Senior Notes).

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On May 23, 2013, Intelsat Luxembourg redeemed \$366.4 million aggregate principal amount of its 2017 Senior Notes. The redemption of these 2017 Senior Notes was funded by insurance proceeds received from our total loss claim for the IS-27 satellite launch failure.

In connection with these redemptions of the Intelsat Luxembourg notes, we recognized a loss on early extinguishment of debt of \$232.1 million in the second quarter of 2013, consisting of the difference between the carrying value of the aggregate debt redeemed and the total cash amount paid (including related fees), and a write-off of unamortized debt issuance costs.

2013 Intelsat Jackson Notes Offerings, Credit Facility Prepayments and Redemptions

On June 5, 2013, Intelsat Jackson completed an offering of \$2.6 billion aggregate principal amount of Senior Notes, consisting of \$2.0 billion aggregate principal amount of 5½% Senior Notes due 2023 (the 2023 Jackson Notes) and \$635.0 million aggregate principal amount of 6½% Senior Notes due 2022 (the 2022 Jackson Notes and, collectively with the 2023 Jackson Notes, the New Jackson Notes). The net proceeds from this offering were used by Intelsat Jackson in June 2013 to prepay all \$672.7 million of indebtedness outstanding under its New Senior Unsecured Credit Facility and all \$195.2 million of indebtedness outstanding under its Senior Unsecured Credit Agreement, consisting of a senior unsecured term loan facility due February 2014 (the Senior Unsecured Credit Facility). The remaining net proceeds were used to redeem all of the remaining \$1.7 billion aggregate principal amount outstanding of the 2017 Senior Notes.

In connection with these prepayments and redemptions, we recognized a loss on early extinguishment of debt of \$110.3 million in the second quarter of 2013, consisting of the difference between the carrying value of the aggregate debt prepaid and redeemed and the total cash amount paid (including related fees), and a write-off of unamortized debt issuance costs.

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Results of Operations

Three Months Ended September 30, 2012 and 2013

The following table sets forth our comparative statements of operations for the periods shown with the increase (decrease) and percentage changes, except those deemed not meaningful (NM), between the periods presented (in thousands, except percentages):

		ree Months Ended		Three Months Ended	Three Months Ended September 30, 2012 Compared to Three Months Ended September 30, 2013 Increase Percentage				
	September 30, September 30, 2012 2013					ecrease)	Change		
Revenue	\$	654,946	\$	651,844	\$	(3,102)	(0)%		
Operating expenses:									
Direct costs of revenue (excluding									
depreciation and amortization)		102,908		93,716		(9,192)	(9)		
Selling, general and administrative		47,070		56,289		9,219	20		
Depreciation and amortization		191,972		185,891		(6,081)	(3)		
Losses on derivative financial									
instruments		12,037		7,866		(4,171)	(35)		
Total operating expenses		353,987		343,762		(10,225)	(3)		
Income from operations		300,959		308,082		7,123	2		
Interest expense, net		312,739		249,409		(63,330)	(20)		
Loss on early extinguishment of debt		(3,106)				3,106	NM		
Other expense, net		(21,980)		(396)		21,584	(98)		
Income (loss) before income taxes		(36,866)		58,277		95,143	NM		
Benefit from income taxes		(1,517)		(30,297)		(28,780)	NM		
N		(25.240)		00.554		100.000	377.6		
Net income (loss)		(35,349)		88,574		123,923	NM		
Net income attributable to		(0.1)		(77.6)		(60.5)	377.6		
noncontrolling interest		(81)		(776)		(695)	NM		
Net income (loss) attributable to									
Intelsat S.A.	\$	(35,430)	\$	87,798	\$	123,228	NM%		
inciout S.11.	Ψ	(33,730)	Ψ	01,170	Ψ	123,220	1 11/1 /0		

Revenue

We earn revenue primarily by providing services to our customers using our satellite transponder capacity. Our customers generally obtain satellite capacity from us by placing an order pursuant to one of several master customer service agreements. Our master customer service agreements offer different service types, including transponder

services, managed services, and channel, which are all services that are provided on, or used to provide access to, our global network. We refer to these services as on-network services. Our customer agreements also cover services that we procure from third parties and resell, which we refer to as off-network services. These services can include transponder services and other satellite-based transmission services sourced from other operators, often in frequencies not available on our network. Under the category Off-Network and Other Revenues, we also include revenues from consulting and other services.

The following table sets forth our comparative revenue by service type, with Off-Network and Other Revenues shown separately from On-Network Revenues, for the periods shown (in thousands, except percentages):

	Three Months Ended September 30, 2012			Three Months Ended tember 30, 2013	ncrease ecrease)	Percentage Change		
On-Network Revenues								
Transponder services	\$	487,035	\$	494,947	\$ 7,912	2%		
Managed services		69,751		77,008	7,257	10		
Channel		22,744		17,471	(5,273)	(23)		
Total on-network revenues		579,530		589,426	9,896	2		
Off-Network and Other Revenues								
Transponder, MSS and other								
off-network services		60,844		50,443	(10,401)	(17)		
Satellite-related services		14,572		11,975	(2,597)	(18)		
Total off-network and other revenues		75,416		62,418	(12,998)	(17)		
Total	\$	654,946	\$	651,844	\$ (3,102)	(0)%		

Total revenue for the three months ended September 30, 2013 decreased by \$3.1 million as compared to the three months ended September 30, 2012. By service type, our revenues increased or decreased due to the following:

On-Network Revenues:

Transponder services an aggregate increase of \$7.9 million, primarily due to an \$8.1 million increase in revenue from capacity sold to media customers largely in the Latin America and Caribbean, the Asia-Pacific and the Africa and Middle East regions for direct-to-home (DTH) and programming-distribution applications. An additional \$2.4 million of the increase reflects growth in revenue from network services customers primarily in the Latin America and Caribbean region for wireless telecommunications infrastructure, and in the Asia-Pacific, the North America and the Europe regions in enterprise networks, offset by declines in the Africa and Middle East region. Also, revenue from government applications declined by \$2.6 million due to pressures from the U.S. government budget sequestration.

Managed services an aggregate increase of \$7.3 million, largely due to a \$5.8 million increase in revenue from network services customers for new broadband services for mobility applications, primarily in the North