Oiltanking Partners, L.P. Form 425 November 19, 2014

Filed by Enterprise Products Partners L.P.

Pursuant to Rule 425 under the Securities Act of 1933

Subject Company: Oiltanking Partners, L.P.

Commission File No.: 001-35230

Enterprise Products Partners L.P. (the Partnership ) is filing an investor presentation that discloses a variety of financial, operating and general information regarding the Partnership. In addition, this material contains references to the proposed merger of Oiltanking Partners, L.P. with a subsidiary of the Partnership. The presentation will be posted on the Partnership s website, www.enterpriseproducts.com.

ENTERPRISE PRODUCTS PARTNERS L.P. RBC CAPITAL MARKETS MLP CONFERENCE November 19, 2014 Mike Creel CEO enterpriseproducts.com 6

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### FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements based on the beliefs of the company, as well as assumptions made by, and information currently available to our management team.

When used in this presentation, words such as anticipate, project, expect, plan, seek,

goal, estimate, forecast, intend, could, should, will, believe, may, potential and similar expressions and statements regarding our plans and objectives for future operations, are intended to identify forward-looking statements.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. You should not put undue reliance on any forward-looking statements, which speak only as of their dates. Forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those expected, including insufficient cash from operations, adverse market conditions, governmental regulations, the possibility that tax or other costs or difficulties related thereto will be greater than expected, the impact of competition and other risk factors discussed in our latest filings with the Securities and Exchange Commission.

All forward-looking statements attributable to Enterprise or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained herein, in such filings and in our future periodic reports filed with the Securities and Exchange Commission. Except as required by law, we do not intend to update or revise our forward-looking statements, whether as

a result of new information, future events or otherwise.

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### ADDITIONAL INFORMATION

This communication does not constitute an offer to buy or solicitation of an offer to sell any securities. In furtherance of the proposed merger of Oiltanking Partners, L.P. ( Oiltanking ) with a wholly-owned subsidiary of Enterprise, Enterprise and Oiltanking will file one or more registration statements, proxy statements or other

documents with the SEC. This communication is not a substitute for any proxy statement, registration statement, prospectus or other document Enterprise and/or Oiltanking may file with the SEC in connection with the proposed merger. INVESTORS AND SECURITY HOLDERS OF ENTERPRISE AND OILTANKING ARE URGED T THE **PROXY** STATEMENT/PROSPECTUS, REGISTRATION **STATEMENT AND OTHER DOCUMENTS FILED WITH** THE SEC CAREFULLY IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE AS THEY WILL CONTAIN IMPORTA **INFORMATION ABOUT** THE **PROPOSED** MERGER. Any definitive proxy statement/prospectus (when available) will be mailed to unitholders of Oiltanking. Investors and security holders will be able to obtain free copies of these documents (when available) and other documents filed with the SEC by Enterprise and/or Oiltanking through the web site maintained by the SEC http://www.sec.gov. Copies of the registration statement and the definitive proxy statement/prospectus and the SEC filings that will be incorporated by reference in the proxy statement/prospectus may also be obtained for free by directing a request to: (i) Investor Relations: Enterprise Products Partners L.P., (713) 381-6500, or (ii) Investor Relations, Oiltanking Partners, L.P., (281) 457-7900.

Enterprise, Oiltanking and their respective general partners, and the directors and certain of the management of

the

respective

general
partners,
may
be
deemed
to
be
participants
in
the
solicitation
of
proxies
from

the

unitholders of Oiltanking in connection with the proposed merger. Information about the directors and executive officers of the respective general partners of Enterprise and Oiltanking is set forth in each company s Annual Report on Form 10-K for the year ended December 31, 2013, filed with the SEC on March 3, 2014 and February 25, 2014, respectively, and in subsequent statements of changes in beneficial ownership on file with the SEC. These documents can be obtained free of charge from the sources listed above. Other information regarding the persons who may be participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.

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ENTERPRISE PRODUCTS PARTNERS L.P. EPD is one of the largest publicly traded midstream energy partnerships with a firm value of \$90 billion

One of the largest integrated midstream energy systems Diversified sources of cash flow History of successful execution / clear visibility to growth Consistent distribution growth: 6.2% compound annual growth rate (CAGR) over 41 consecutive quarters Financial flexibility

Highest credit rating among MLPs: Baa1 / BBB+

Margin of safety with average distribution coverage of 1.4+x and \$6.4 billion of retained DCF since 2010 Simple investor-friendly structure

No GP IDRs results in a lower cost of capital

Significant insider ownership: owns >36% of EPD units

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EPD TODAY: NATURAL GAS, NGL
CRUDE OIL,
REFINED PRODUCTS AND PETROCHEMICALS
Pipelines:

52,000 miles of natural gas, NGL, crude oil, refined products and petrochemical pipelines

Storage:

220 MMBbls of NGL, refined products, petrochemical and crude oil, and 14 Bcf of natural gas storage capacity

Processing:

24 natural gas processing plants; 22 fractionators

**Exports:** 

added refined products export terminal; expanding World Scale LPG export facilities and adding ethane exports 2016

Connected to U.S. major shale basins

Connected to every U.S. ethylene cracker

Connected to

90% of refineries East of Rockies

Pipeline connected to 22 Gulf Coast PGP customers

Connected to the First and Last Mile

for supplies and

markets through extensive marine and trucking fleets

**Asset Overview** 

**Asset Overview** 

Connectivity

Connectivity

Note: includes Oiltanking assets

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GEOGRAPHIC AND BUSINESS
DIVERSIFICATION PROVIDE MULTIPLE
EARNINGS STREAMS
\$5.2 Billion Gross Operating Margin

4
Year
Growth
Capital
Allocation
2013 2016E
(1)
\$12.5 Billion
NGL Pipelines & Services
Onshore Natural Gas Pipelines & Services
Petrochemical & Refined Products Services
Onshore Crude Oil Pipelines & Services
Offshore Pipelines & Services
15%
21%
1%
63%
15%
13%
13%
3%
E C OI

For 12 months ended September 30, 2014

Growth capital projects either result in additional revenue from existing assets or from expansion of our asset base through cor (1)

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VISIBILITY
TO
GROWTH:
\$20B

#### **PROJECTS**

Recently Completed / Under Construction Projects completed since 2011: \$12.7 Billion approximately 3% under budget

Pipelines: 4,200 miles of natural gas, NGL and

crude oil pipelines

Gas Processing: Yoakum

3 processing trains

**NGL** 

Fractionators:

Mont

Belvieu

5 8

LPG export expansions: 4 MMBbls/Mo

ECHO Crude Oil Storage

Gulf of Mexico crude oil pipeline

Seaway Looping / ECHO to Port Arthur pipeline /

Jones Creek to ECHO

Projects under construction: \$6.3 Billion

Export terminals: LPG / ethane / refined products

Aegis Ethane Header Pipeline (partially complete)

Propane dehydrogenization facility (PDH)

South Eddy (Permian) gas processing facility

9

th

**NGL** 

fractionator

at

Mont

Belvieu

ECHO Crude Oil Storage

\$12.7B Completed

\$6.3B Under

Construction

\$2.4

\$3.2

\$3.2

\$0.3 \$2.5 \$3.5 Organic Growth Capital Projects \$3.9 Note: excludes Oiltanking projects \$0.0 \$0.5 \$1.0 \$1.5 \$2.0 \$2.5 \$3.0 \$3.5 \$4.0 \$4.5 2011 2012 2013 2014 2015 2016

Actual Estimated

Year of Completion

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VISIBILITY TO GROWTH: MAJOR CAPITAL PROJECTS
\$6.2B In-Service in 2013 / 3Q14;
\$6.3B Under Construction
In Service Date
2013

1Q 2014 2Q 2014 3Q 2014 4Q 2014 2015 2016 NGL Pipeline & Services Eagle Ford Yoakum gas processing facility (phase IIIadditional 300 MMcf/d) Done NGL export facility expansion at Houston Ship Channel Done Mont Belvieu DIB expansion Done Eagle Ford 20" P/L from Yoakum to Needville and 24" P/L from Needville to Alvin Done Eagle Ford Phase II mixed NGL pipeline and lateral Done Mont Belvieu (JV) NGL fractionators 7 & 8 Done Texas **Express** (JV) **NGL** pipeline and gathering system Skellytown to Mont Belvieu Done Mont Belvieu Mixed NGL pipeline expansions & pump upgrades Done Mid-America NGL pipeline expansion

```
Rocky
Mountain
segment
Done
ATEX
Express
ethane
pipeline
Marcellus
Utica
(2016)
Done
Front Range (JV) NGL pipeline
Done
South
Carlsbad
expansion
60
mile
pipeline
(1Q
2014)
Done
Mont Belvieu natural gasoline system (4Q 2014)
Aegis
ethane
pipeline
270
miles
(1Q-4Q
2015)
NGL export facility on Gulf Coast (6.0 6.5 MMBbl/mo) (4Q 2015)
Ethane export facility on Gulf Coast (2016)
Mont
Belvieu
Frac
9
85MBPD
(1Q
2016)
Permian
South
Eddy
```

gas

plant 200MMcf/d (1Q 2016) Onshore Crude Oil Pipelines & Services North Loop extension of West Texas Crude system (21 miles of 10" P/L) Done Avalon Bone Spring gathering pipeline (Permian Basin Phase II) Done Eagle Ford (JV) crude oil pipeline (3Q 2013), expansion to 470 MBPD (2Q 2015) Done Seaway (JV) crude oil laterals Done Done Seaway (JV) crude oil looping (up to 850 MBPD) Done **ECHO** storage expansion 900MBbls(capacity increase to 1.6 MMBbls) Done **ECHO** addt'l MMBbl (total capacity 6.5 MMBbls) and

```
miles
of
36"
pipelines
(1Q-2Q
2015)
Rancho II crude oil 30" pipeline (3Q 2015)
Midland
Tank
Farm
storage
expansion
400
MBbls
(2Q
2015)
Petrochemical & Refined Products Services
MTBV Propylene Splitter IV expansion
Done
Diluent service to Chicago area (Southern Lights & Cochin P/L connections)
Done
Done
Refined products export dock
Done
Done
Propane Dehydrogenation Unit ("PDH") (2016)
Other
Offshore Pipelines & Services
Lucius (JV) crude oil pipeline SEKCO (3Q 2014)
Done
Value of capital placed in service ($ Billions)
2.3
$
2.5
$
0.9
$
0.5
$
$
$
Value of remaining capital projects to be put in service
$
```

\$ -\$ -\$ 0.3

\$

2.5 \$ 3.5 \$

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VISIBILITY TO GROWTH
Additional Opportunities Under Development

Purity and mixed NGL pipelines from

growing supply areas

Expansion of natural gas processing facilities in growing basins

NGL storage in market area

Pipelines to serve growing onshore and Gulf of Mexico supply areas

ECHO supply aggregation and blending

Gathering and storage projects

Marine and truck logistics

Crude Oil

**NGLs** 

Supply-side Opportunities

**NGLs** 

Crude Oil and Condensate

Natural Gas

Refined Products and Petrochemicals

**Demand-side Opportunities** 

Pipeline and storage projects to serve expanding petrochemical industry

Water access for exports

Marine and truck logistics

ECHO storage, blending and distribution projects to serve U.S. Gulf Coast refiners

Provide water access for North America destinations and exports

Pipeline projects to serve industrial expansion in Texas and Louisiana

Pipeline projects to serve growing usage in power generation

Pipeline projects to serve LNG and Mexico export markets

Distribution pipelines to serve expanding petrochemical industry

Water access for refined products, gasoline additives and polymer grade propylene exports

Motor gasoline additive blending

Marine logistics

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```
80
90
100
U.S. Natural Gas
POTENTIAL ENERGY PRODUCTION GROWTH
0.7
2.5
1.2
59
90
71
7.5
16.7
10.7
1.2
2.8
1.8
Source: EPD Fundamentals
* Includes refinery production and imports
0
5
10
15
20
North American Crude Oil & Condensate
U.S.
Canada
0.0
0.5
1.0
1.5
2.0
2.5
3.0
U.S. Ethane
U.S. Demand
Production
0.0
0.5
1.0
1.5
2.0
2.5
3.0
U.S. LPG
U.S. Demand
Production
```

PROJECTS OVERVIEW enterpriseproducts.com

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MAJOR NGL CAPITAL GROWTH PROJECTS
ATEX and Aegis Ethane Pipelines
ATEX Pipeline
Initial Origins

Aegis Pipeline
ATEX Pipeline
1,265-mile, 16
and 20
pipeline
Initial capacity 125 MBPD, expandable to
265 MBPD
Connected to 4 NGL fractionators

Connected to 4 NGL fractionators 15 year ship-or-pay commitments In-service January 2014 Aegis Ethane Pipeline 270-mile, 20 pipeline with capacity up to 425 MBPD

Creates header pipeline from Corpus Christi to Louisiana, when combined with existing South Texas ethane pipeline Will deliver ethane to at least 6 petrochemical customers

Received commitments in excess of 200 MBPD First segment to Beaumont completed September 2014; remaining 2 segments expected in-service in phases throughout 2015

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EPD PDH FACILITY UPDATE
Propylene production from ethylene
crackers decreased by 5.4 billion lbs. or 37%
since 2010 due to the decline in cracking

naphtha Capacity to produce up to 1.65 billion pounds per year of polymer grade propylene (25 MBPD)

Will consume 35 MBPD of propane 100% of capacity is contracted under fee-based contracts that average 15 years with investment grade companies Integrated with EPD s existing facilities to provide reliability and flexibility Completion expected in mid-2016

60% of costs locked in

```
EXPORT CAPACITY: LINKING U.S. SUPPLIES
TO GROWING GLOBAL DEMAND
Corpus Christi
Texas City
Morgan s Point
OTI
Freeport / Jones Creek
ECHO
Mont
Belvieu
Source: EPD Fundamentals
OTI
EPD
Product
Docks
Berths
U/C
OILT - Beaumont
Multi
2
4
2
EPD - Beaumont
Refined
1
0
OILT - Houston
Multi
8
2
Morgan's Point
Ethane
0
0
2
```

Texas City Condensate, Crude 2 0 0 Freeport / Jones Creek Crude 1 0 0 Corpus Christi Crude 1 0 0 **Refined Products** Crude Oil NGLs Crude Oil Under Construction (U/C) Dock / Berth Terminal Pipeline Corridors ALL RIGHTS RESERVED. ENTERPRISE PRODUCTS PARTNERS L.P.

### U.S. BECOMES LARGEST EXPORTER OF PROPANE Propane Exports by Destination as of October 2014 South America 43 MMBbls 42% EPD Mexico, Caribbean & Central America **Total Waterborne Imports:** 50 MMBbls 45% EPD Source: Waterborne Europe / North Africa 122 MMBbls 7% EPD Far East 224 MMBbls 8% EPD Top Propane Exporters in 2013 and 2014 YTD 15 (C) ALL RIGHTS RESERVED. ENTERPRISE PRODUCTS PARTNERS L.P. % of Cargoes Loaded % of Destination Market North America 33% 45% South America 26% 42% Europe / North Africa 13% 7% Far East 26% 8% Other 2% 4% 2014 YTD Propane Exports (from EPD Facility) by Destination Region: 68 MMBbls

**USA** 

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EPD BOOKING CARGOES / BUILDING CAPACITY
2,000 LPG Cargoes Scheduled Through 2024

2

2020E 2021E 2022E 2023E 2024E

Historical & Contracted Future LPG Loadings vs. Capacity

Average monthly loadings per year

**Operational Capacity** 

Existing Capacity: 7.5 MMBbls/mo
Expansion 1Q 2015: +1.5 MMBbls/mo
Expansion 4Q 2015: +7.0 MMBbls/mo
Ultimate Capacity: 16.0 MMBbls/mo

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NEW MARKETS DEVELOP FOR U.S. ETHANE
EPD Ethane Export Facility at Morgan s Point, TX
Supported by long-term contracts
Combined operating rate 200 MBPD across two

Source: EPD Fundamentals Shipbuilders Response to Increased Ethane Demand Market Potential Estimated Ethane / Ethylene Vessel Capacity (1) (1) # of vessels (125+ MBbls capacity per vessel); confirmed shipbuilding orders only 2 4 6 8 10 12 14 5 14 29 48 2014 2015 2016 2017 docks Evaluating possible expansion Expected to begin operations 3Q 2016 Europe vs. Caribbean / South America vs. Asia Ultimate waterborne capacity needed will be dependent on roundtrip transit times to enduse market Power generation Fuel Market 300 MBPD ethane demand generated by converting 25% of NW Europe operating capacity to ethane feedstock \$330 million per year advantage for a 1.5 billion lb. per year cracker (gross, before costs of logistics and transport) (MTBV) (NEW) Price per Gallon \$0.24 \$1.56 **Ethylene Costs** 

(\$ per pound)

\$0.11 \$0.33

Ethane

Naphtha

NW Europe example (as of 11/11/14):

Ethylene cracker

feedstock

displacing

current

crude oil derivative feedstocks or new demand

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SEAWAY CRUDE OIL PIPELINE EXPANSION
COMPLETED
Seaway Loop: 512 mile, 30
parallel

pipeline along existing pipeline; completed June 2014

Linefill is underway

Expect volumes to reach Jones Creek in early December
Jones Creek to ECHO Lateral:
65 mile, 36
pipeline; completed
January 2014
ECHO to Port Arthur Lateral:
100 mile, 30
pipeline from ECHO to
Beaumont / Port Arthur; completed
July 2014

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EPD & SEAWAY S GULF COAST CRUDE SYSTEM
Access to 8 MMBPD Refining and Water

OILTANKING enterpriseproducts.com

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2.1

ACQUISITION OF OILTANKING (OILT)

OVERVIEW AND RATIONALE

On October 1, 2014, EPD acquired OILT s GP and related IDRs, 15.9 million OILT common units and 38.9 million OILT subordinated units (which converted one-to-

one to common units on November 17, 2014) for \$4.41 billion of consideration consisting of \$2.21 billion of cash and 54.8 million newly issued EPD common units On November 11, 2014, EPD and OILT executed merger agreement in which EPD would issue 1.3 EPD common units for each OILT common unit (\$1.4 billion) Merger requires approval of holders of simple majority of OILT common units; EPD has agreed to vote its then 54.8 million common units (66% of total OILT common units) in favor of the merger

Total consideration of \$6.0 billion plus \$228 million of OILT debt
Merger expected to be completed in first quarter of 2015

Combined EPD, a integrated system of midstream energy infrastructure.

Combines EPD s integrated system of midstream energy infrastructure and access to supplies of NGL, crude oil and refined products with OILT s access to waterborne markets and storage

Expected to be accretive to EPD s distributable cash flow per unit in 2016

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ACQUISITION OF OILT

PRINCIPLE DRIVERS OF VALUE CREATION

At least \$30 million of synergies and cost savings from the complete integration of OILT s business into Enterprise s system as well as public company cost savings

Opportunities for new business and

repurposing

existing

assets

for

best

use

to

meet the growing demand for export and logistical services for petroleum products related to increase in North American crude oil and NGL production from the shale and non-conventional plays

Secures ownership and control of OILT s assets that are essential to EPD s midstream

EPD is OILT s largest customer, representing 31% of total 2013 revenues;

EPD accounted for 40% of OILT s 2013 earnings before interest, taxes, interest depreciation and amortization (per EPD estimates)

OILT provides essential dock and storage services to EPD LPG export and octane enhancement businesses, which accounted for \$10\%\$ of EPD \$ 2013 gross operating margin

Upon completion of EPD s LPG export facility in 2016, EPD assets with a value of \$1.5 billion would be located on land owned by OILT

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OILT HOUSTON ASSET OVERVIEW
13.2 MMBbls of storage at main site
6.7 MMBbls at Appelt site

100 miles of pipeline in Houston area 7 ship docks (post expansion) and 3 barge docks Hosts EPD s expanding LPG refrigeration facility Provides critical services for EPD s LPG, methanol and octane enhancement business

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OILT BEAUMONT ASSET OVERVIEW
Two sites with 5.5 MMBbls of storage
4 ship docks (post expansion),

2 barge docks
Significant land for expansion
Adjacent to EPD s storage
facility
Near EPD s refined products
marine terminal at Port of
Beaumont

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SOLID OPERATING PERFORMANCE
Equity NGL Production & Fee-based Processing
Natural Gas Pipeline Volumes
Offshore
Onshore
12.7
Liquids Pipeline Volumes

4.2 4.0 4.3 5.0 5.2 3.3 3.8 4.3 4.8 5.3 9M 2014 2.9 2.5 3.5 4.5 9M 2014 NGL / Propylene Fractionation & Butane Isomerization / DIB Volumes 1,066 

```
1,000
1,100
2010
2011
2012
2013
9M 2014
6
8
10
12
14
16
2010
2011
2012
2013
9M 2014
14.3
14.5
13.6
13.2
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26
4.9
4.6
3.8
101
4.4
116
```

121

#### DRIVES STRONG FINANCIAL RESULTS

(1)

Each period noted includes non-recurring transactions (e.g., proceeds from asset sales and property damage insurance claims a (2)

Retained DCF represents the amount of distributable cash flow for each period that was retained by the general partner for rein Annualized

Non-recurring items

### Retained DCF / Coverage (1,2)\$0.0 \$1.0 \$2.0 \$3.0 \$4.0 \$5.0 \$3.3 \$3.9 \$4.4 \$4.8 \$3.9 2010 2011 2012 2013 9M 2014 Gross Operating Margin \$0.5 \$1.5 \$2.5 \$3.5 \$4.5 \$2.3 \$3.8 \$4.1 \$3.8 \$3.0 2010 2011 2012 2013 9M 2014 Distributable Cash Flow ( DCF ) \$0.0 \$0.4 \$0.8 \$1.2 \$1.6 \$2.0 \$1.9 2010 2011 2012 2013 9M 2014 \$0.8

1.4x 1.9x

```
$0.4
1.2x
1.9x
$0.7
1.4x
1.3x
$1.2
1.5x
1.5x
$0.9
1.4x
1.5x
$0.5
$1.7
$1.3
$1.0
Distributions Declared
(Adjusted for 2-for-1 Split in August 2014)
$1.16
$1.22
$1.29
$1.37
$1.46
$1.00
$1.10
$1.20
$1.30
$1.40
$1.50
2010
2011
2012
2013
3Q 2014
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27
$2.2
$2.8
$3.0
$3.7
$2.9
```

(1)

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HISTORY OF FINANCIAL DISCIPLINE
WHILE EXECUTING GROWTH STRATEGY
capital expenditures.
(2)

Coverage ratio reflects total debt adjusted for the average 50% equity credit that the rating agencies ascribe to the Junior Subor Debt leverage ratio presented reflects historical data for the 12 months ended September 30, 2014 and should not be inferred as

Growth capital spending estimate for the 12 months ended December 31, 2014, includes actuals for the 9 months ended Septer **Total Growth Capex** 

(1)

& Debt Leverage

(2)

Actual

Debt Leverage Ratio

(4)

(3)

\$3.1

\$3.6

\$3.9

\$4.2

\$3.1

3.9x

3.5x

3.6x

3.5x

3.7x

3.3x

3.5x

3.7x

3.9x

4.1x

4.3x

4.5x

4.7x

\$0.0

\$0.5

\$1.0

\$1.5

\$2.0

\$2.5

\$3.0

\$3.5 \$4.0

\$4.5

2010

2011

2012 2013

2014E

Represents cash used in investing activities as presented on our Statements of Consolidated Cash Flows before changes in restr (1)

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29
STRENGTHENING DEBT PORTFOLIO
Extending Maturities Without Increasing Costs
98.9% Fixed Rate Debt
\$15.9 Billion Notes Issued

2009 10/2/2014 7.3% 12.3% 34.0% 46.4% 3 Year 5 Year 10 Year 30+ Year 9.2 11.0 12.4 13.3 14.7 5.7% 5.8% 5.5% 5.3% 5.0% 4.5% 5.5% 6.5% 7.5% 7 9 11 13 15 Average Maturity to First Call Date

Average Cost of Debt

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EPD TOTAL RETURN

Compared to 9 Other Asset Classes

(1)

CAGR calculations based upon closing prices ending the last trading day of the third quarter for each period.

Commodities: S&P World Commodity Index; EPD: Enterprise Products Partners L.P.; Hedge Funds: CS Tremont Hedge Fu Term US Investment Grade Fund; MLP Index: Alerian Index; Non-US Equity: MSCI Daily Total Return EAFE Index; REIT Past results may not be indicative of future performance.

Source: Bloomberg L.P.

**REIT** 

Commodities

IG Bonds

MLP Index

**EPD** 

**EPD** 

**REIT** 

Small Cap Equity

**EPD** 

**EPD** 

**EPD** 

**EPD** 

**EPD** 

35.4%

40.7%

-6.1%

76.4%

41.0%

17.8%

19.6%

38.8%

25.3%

22.7%

20.3%

20.570

29.8%

32.0%

**EPD** 

EPD

Hedge Funds

**EPD** 

MLP Index

MLP Index

Non-US Equity

**EPD** 

MLP Index

MLP Index

MLP Index

MLP Index

S&P 500

29.3%

16.9%

-19.1%

64.7%

35.9%

13.9%

17.9%

- 38.4%
- 19.5%
- 18.3%
- 16.2%
- 23.6%
- 23.0%
- Non-US Equity
- MLP Index
- High Yield
- Commodities
- REIT
- IG Bonds
- Small Cap Equity
- S&P 500
- **REIT**
- **REIT**
- REIT
- **REIT**
- MLP Index
- 26.9%
- 12.7%
- -21.3%
- 50.3%
- 27.7%
- 7.4%
- 16.3%
- 32.4%
- 13.4%
- 11.8%
- 8.5%
- 15.9%
- 22.9%
- MLP Index
- Hedge Funds
- **EPD**
- High Yield
- Small Cap Equity
- **REIT**
- S&P 500
- MLP Index
- S&P 500
- Small Cap Equity
- Small Cap Equity
- S&P 500
- Small Cap Equity
- 26.1%
- 12.6%
- -30.1%
- 39.2%
- 26.9%

- 7.5%
- 16.0%
- 27.6%
- 8.3%
- 7.9%
- 8.2%
- 15.7%
- 21.3%
- Small Cap Equity
- Non-US Equity
- Small Cap Equity
- Non-US Equity
- Commodities
- High Yield
- High Yield
- Non-US Equity
- IG Bonds
- Commodities
- S&P 500
- Small Cap Equity
- **REIT**
- 18.4%
- 11.6%
- -33.8%
- 32.5%
- 20.4%
- 7.3%
- 14.3%
- 23.3%
- 4.4%
- 7.6%
- 8.1%
- 14.3%
- 17.0%
- S&P 500
- IG Bonds
- MLP Index
- **REIT**
- S&P 500
- Commodities
- **EPD**
- Hedge Funds
- High Yield
- Hedge Funds
- Non-US Equity
- High Yield
- Non-US Equity
- 15.8%
- 6.2%
- -36.9%

- 28.5%
- 15.1%
- 2.1%
- 13.4%
- 9.7%
- 3.5%
- 7.4%
- 6.8%
- 9.4%
- 14.2%
- Hedge Funds
- S&P 500
- S&P 500
- Small Cap Equity
- High Yield
- S&P 500
- IG Bonds
- High Yield
- Hedge Funds
- High Yield
- High Yield
- Non-US Equity
- High Yield
- 13.9%
- 5.5%
- -37.0%
- 27.2%
- 12.5%
- 2.1%
- 9.2%
- 4.7%
- 3.4%
- 6.4%
- 6.7%
- 7.0%
- 9.5%
- High Yield
- High Yield
- Commodities
- S&P 500
- Hedge Funds
- Hedge Funds
- Hedge Funds
- **REIT**
- Non-US Equity
- IG Bonds
- Hedge Funds
- Hedge Funds
- Hedge Funds
- 8.5%

- 1.9%
- -42.8%
- 26.5%
- 10.9%
- -2.5%
- 7.7%
- 2.7%
- -1.0%
- 6.3%
- 6.3%
- 6.4%
- 7.2%
- IG Bonds

Small Cap Equity

**REIT** 

Hedge Funds

IG Bonds

Small Cap Equity

MLP Index

IG Bonds

Small Cap Equity

S&P 500

Commodities

IG Bonds

IG Bonds

- 4.3%
- -1.6%
- -37.6%
- 18.6% 10.6%
- -4.2%
- 4.8%
- -1.4%
- -4.4%
- 4.9%
- 5.5% 6.3%
- 4.6%

Commodities

**REIT** 

Non-US Equity

IG Bonds

Non-US Equity

Non-US Equity

Commodities

Commodities

Commodities

Non-US Equity

IG Bonds

Commodities

### Commodities

0.4%

-15.6%

-43.1%

17.9%

8.2%

-11.7%

0.3%

-2.2%

-9.2%

4.3%

5.4%

4.4%

-1.0%

2006

2007

2008

2009

2010

2011

2012

2013

9M 2014

15-Year

CAGR 1

10-Year

CAGR 1

5-Year

CAGR 1

3-Year

CAGR 1

NON GAAP RECONCILIATIONS enterpriseproducts.com

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#### GROSS OPERATING MARGIN

We evaluate segment performance based on the non-GAAP financial measure of gross operating margin. Gross operating mar (either in total or by individual segment) is an important performance measure of the core profitability of our operations. This measure forms the basis of our internal financial reporting and is used by our management in deciding how to allocate capital

resources among business segments. The following table reconciles non-GAAP gross operating margin to operating income, which is the most directly comparable GAAP financial measure to gross operating margin (dollars in millions):

Note:

Gross Operating Margin has been presented as if EPD were Enterprise GP Holdings for all periods prior to the Holdings Mergin For the Nine

For the Twelve

Months Ended

Months Ended

2010

2011

2012

2013

September 30, 2014

September 30, 2014

Gross operating margin by segment:

NGL Pipelines & Services

1,732.6

\$

2,184.2

\$

2,468.5

\$

2,514.4

\$

2,172.4

<u>~</u>,

2,909.8

\$

Onshore Natural Gas Pipelines & Services

527.2

675.3

775.5

789.0

618.8

805.9

Onshore Crude Oil Pipelines & Services

113.7

234.0

387.7

742.7

534.5
697.6
Offshore Pipelines & Services 297.8
228.2
173.0
146.1
120.0
148.0
Petrochemical & Refined Products Services 584.5
535.2
579.9
625.9
482.4
657.6
Other Investments (2.8)
14.8
2.4
-
-
-
Total gross operating margin (non-GAAP) 3,253.0
3,871.7
4,387.0

Edgar Filling. Ollanking Farthers, E.F. Form 425
4,818.1
3,928.1
5,218.9
Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income: Subtract depreciation, amortization and accretion expense amounts not reflected in gross operating margin (936.3)
(958.7)
(1,061.7)
(1,148.9)
(936.5)
(1,233.7)
Subtract impairment charges not reflected in gross operating margin (8.4)
(27.8)
(63.4)
(92.6)
(18.2)
(57.5)
Subtract operating lease expenses paid by EPCO not reflected in gross operating margin $(0.7)$
(0.3)
-
-
-
-
Add net gains attributable to asset sales and insurance recoveries not reflected in gross operating margin 44.4

156.0
17.6
83.4
99.0
114.0
Subtract non-refundable deferred revenues attributable to shipper make-up rights on new pipeline projects reflected in gross operating margin
-
-
(4.4)
(66.8)
(71.2)
Subtract general and administrative costs not reflected in gross operating margin (204.8)
(181.8)
(170.3)
(188.3)
(150.9)
(200.3)
Operating income (GAAP) 2,147.2 \$ 2,859.1 \$ 3,109.2 \$ 3,467.3 \$ 2,854.7 \$ 3,770.2

\$
For the Year Ended December 31,

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For the Nine
For the Twelve
Months Ended

Months Ended

```
2010
2011
2012
2013
September 30, 2014
September 30, 2014
Net income (GAAP)
1,383.7
$
2,088.3
2,428.0
$
2,607.1
2,152.4
$
2,858.1
Adjustments to GAAP net income to derive non-GAAP Adjusted EBITDA:
Subtract equity in income of unconsolidated affiliates
(62.0)
(46.4)
(64.3)
(167.3)
(179.1)
(220.3)
Add distributions received from unconsolidated affiliates
191.9
156.4
116.7
251.6
260.7
324.7
Add interest expense, including related amortization
741.9
744.1
```

771.8
802.5
679.6
877.7
Add provision for or subtract benefit from income taxes, as applicable 26.1
27.2
(17.2)
57.5
22.5
33.8
Add depreciation, amortization and accretion in costs and expenses 974.5
990.5
1,094.9
1,185.4
966.2
1,272.5
Adjusted EBITDA (non-GAAP) 3,256.1
3,960.1
4,329.9
4,736.8
3,902.3
5,146.5
Adjustments to non-GAAP Adjusted EBITDA to derive GAAP net cash flows provided by operating activities:

Subtract interest expense, including related amortization, reflected in (741.9)
(744.1)
(771.8)
(802.5)
(679.6)
(877.7)
Adjusted EBITDA Add benefit from or subtract provision for income taxes reflected in Adjusted EBITDA (26.1)
(27.2)
17.2
(57.5)
(22.5)
(33.8)
Subtract net gains attributable to asset sales and insurance recoveries (46.7)
(155.7)
(86.4)
(83.3)
(99.0)
(113.9)
Add deferred income tax expense or subtract benefit, as applicable 7.9
12.1
(66.2)
37.9

2.6 8.4 Add impairment charges 8.4 27.8 63.4 92.6 18.2 57.5 Add or subtract the net effect of changes in operating accounts, as applicable (190.4)266.9 (582.5)(97.6) (435.8)(19.5)Add or subtract miscellaneous non-cash and other amounts to reconcile non-GAAP Adjusted EBITDA with GAAP net cash flows provided by operating activities 32.7 (9.4)(12.7)39.1 18.2 36.2 Net cash flows provided by operating activities (GAAP) 2,300.0 \$ 3,330.5

2,890.9 3,865.5 2,704.4 4,203.7

For the Year Ended December 31,

#### ADJUSTED EBITDA

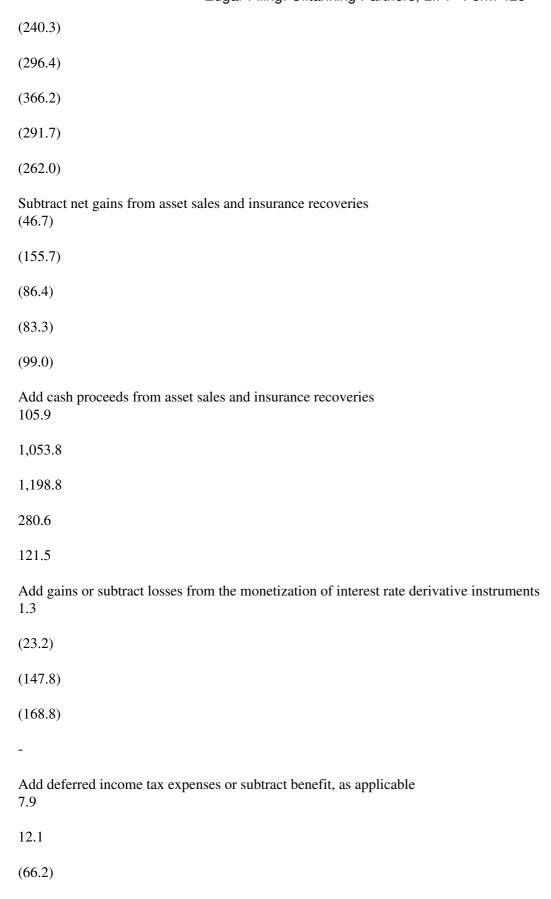
Adjusted EBITDA is commonly used as a supplemental financial measure by our management and external users of our financial statements, such as investors, commercial banks, research analysts and ratings agencies to assess: (1) the financial performance of our assets without regard to financing methods, capital structures or historical cost basis; (2) the ability of our assets to generate cash sufficient to pay interest and support our indebtedness; and (3) the viability of projects and the overall rates of return on alternative investment opportunities. Since adjusted EBITDA excludes some, but not all, items that affect net incomloss and because these measures may vary among other companies, the adjusted EBITDA data included in this presentation may not be comparable to similarly titled measures of other companies. The following table reconciles non-GAAP adjusted EBITI net cash flows provided by operating activities, which is the most directly comparable GAAP financial measure to adjusted EE (dollars in millions):

Note: Adjusted EBITDA has been presented as if EPD were Enterprise GP Holdings for all periods prior to the Holdings Mer

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For the Nine
Months Ended
2010
2011

```
2012
2013
September 30, 2014
Net income attributable to limited partners (GAAP)
1,266.7
$
2,046.9
$
2,419.9
2,596.9
2,127.6
Adjustments to GAAP net income attributable to limited partners to derive
non-GAAP distributable cash flow:
Add depreciation, amortization and accretion expenses
980.2
1,007.0
1,104.9
1,217.6
992.4
Add distributions received from unconsolidated affiliates
128.2
156.4
116.7
251.6
260.7
Subtract equity in income of unconsolidated affiliates
(69.0)
(46.4)
(64.3)
(167.3)
(179.1)
```

Subtract sustaining capital expenditures



37.9
2.6
Add impairment charges 8.4
27.8
63.4
92.6
18.2
Add or subtract other miscellaneous adjustments to derive non-GAAP distributable cash flow, as applicable 113.8
(25.8)
(39.5)
(15.7)
32.7
Distributable cash flow (non-GAAP) 2,256.4
3,756.5
4,133.3
3,750.4
3,015.6
Adjustments to non-GAAP distributable cash flow to derive GAAP net cash flows provided by operating activities: Add sustaining capital expenditures reflected in distributable cash flow 240.3
296.4
366.2
291.7
262.0

Subtract cash proceeds from asset sales and insurance recoveries reflected in distributable cash flow (105.9)
(1,053.8)
(1,198.8)
(280.6)
(121.5)
Add losses or subtract gains from the monetization of interest rate derivative instruments (1.3)
23.2
147.8
168.8
-
Add or subtract the net effect of changes in operating accounts, as applicable (202.1)
266.9
(582.5)
(97.6)
(435.8)
Add miscellaneous non-cash and other amounts to reconcile non-GAAP distributable cash flow with GAAP net cash flows provided by operating activities 112.6
41.3
24.9
32.8
(15.9)
Net cash flows provided by operating activities (GAAP) 2,300.0 \$

```
3,330.5
$
2,890.9
3,865.5
$
2,704.4
$
For the Year Ended December 31,
DISTRIBUTABLE CASH FLOW
Distributable cash flow is an important non-GAAP financial measure for our limited partners since it serves as an indicator of
success
in
providing
cash
return
on
investment.
Specifically,
this
financial
measure
indicates
to
investors
whether
or
not
we
generating cash flows at a level that can sustain or support an increase in our quarterly cash distributions. Distributable cash fl
is
also
quantitative
standard
used
by
the
investment
community
with
respect
publicly
traded
partnerships
because
the
```

value

of a partnership unit is, in part, measured by its yield, which is based on the amount of cash distributions a partnership can pay a unitholder. The following table reconciles non-GAAP Distributable Cash Flow to net cash flows provided by operating active which is the most directly comparable GAAP financial measure to distributable cash flow (dollars in millions):

Note:

Distributable Cash Flow for the period prior to the fourth quarter of 2010 is presented based on the historical results of EPD pr

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