RigNet, Inc. Form 10-Q August 07, 2017 Table of Contents

## **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-35003

RigNet, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

76-0677208 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

15115 Park Row Blvd, Suite 300

Houston, Texas (Address of principal executive offices)

77084-4947 (Zip Code)

(281) 674-0100

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

At July 31, 2017, there were outstanding 18,225,241 shares of the registrant s Common Stock.

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# PART I FINANCIAL INFORMATION

# <u>Item 1. Condensed Consolidated Financial Statements</u>

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

		June 30, 2017 nousands, exc		ember 31, 2016 re amounts)
ASSETS	(		- F	
Current assets:				
Cash and cash equivalents	\$	42,699	\$	57,152
Restricted cash		41		139
Accounts receivable, net		47,019		48,672
Costs and estimated earnings in excess of billings on uncompleted contracts		3,376		2,382
Prepaid expenses and other current assets		9,312		10,379
Total current assets		102,447		118,724
Property, plant and equipment, net		57,475		59,757
Restricted cash		1,500		1,514
Goodwill		27,300		21,998
Intangibles, net		20,944		16,028
Deferred tax and other assets		13,039		12,951
TOTAL ASSETS	\$	222,705	\$	230,972
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	10,878	\$	9,057
Accrued expenses		12,928		12,835
Current maturities of long-term debt		8,546		8,478
Income taxes payable		197		877
Deferred revenue and other current liabilities		8,375		3,625
Total current liabilities		40,924		34,872
Long-term debt		38,570		52,990
Deferred revenue		231		254
Deferred tax liability		655		256
Other liabilities		28,274		30,022
Total liabilities		108,654		118,394
Commitments and contingencies (Note 11)				
Equity:				
1 0				

# Stockholders equity

18		18
(116)		
153,951		147,906
(23,825)		(17,550)
(16,205)		(17,971)
113,823		112,403
228		175
114,051		112,578
222,705	\$	230,972
	(116) 153,951 (23,825) (16,205) 113,823 228 114,051	(116) 153,951 (23,825) (16,205) <b>113,823</b> 228 <b>114,051</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

# RIGNET, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(Unaudited)

	Three Months		Six	Months E	nded	
	2017	2016		2017		2016
		ousands, exc	_	•		
Revenue	\$ 49,162	\$ 54,911	\$	97,234	\$	117,252
Expenses:						
Cost of revenue (excluding depreciation and amortization)	33,038	33,276		62,913		69,552
Depreciation and amortization	7,552	9,013		14,868		17,256
Impairment of intangible assets	1,332	397		14,000		397
Selling and marketing	2,132	1,943		3,568		3,835
General and administrative	9,878	13,576		20,390		28,917
Contrar and administrative	,,,,,	15,570		20,570		20,717
Total expenses	52,600	58,205		101,739		119,957
-						
Operating loss	(3,438)	(3,294)		(4,505)		(2,705)
Other income (expense):						
Interest expense	(613)	(643)		(1,232)		(1,311)
Other income (expense), net	(260)	315		(147)		29
Loss before income taxes	(4,311)	(3,622)		(5,884)		(3,987)
Income tax benefit (expense)	101	(1,234)		(313)		(2,136)
	(4.040)	(4.050		(		(6.400)
Net loss	(4,210)	(4,856)		(6,197)		(6,123)
Less: Net income (loss) attributable to non-redeemable,	20	(105)		<b>5</b> 0		(20)
non-controlling interest	39	(105)		78		(39)
Net loss attributable to RigNet, Inc. stockholders	\$ (4,249)	\$ (4,751)	\$	(6,275)	\$	(6,084)
The 1055 attributable to Highley life stockholders	Ψ (1,212)	ψ (1,701)	Ψ	(0,270)	Ψ	(0,001)
COMPREHENSIVE LOSS						
Net loss	\$ (4,210)	\$ (4,856)	\$	(6,197)	\$	(6,123)
Foreign currency translation	905	(2,133)		1,766		(1,591)
						, , ,
Comprehensive loss	(3,305)	(6,989)		(4,431)		(7,714)
Less: Comprehensive income (loss) attributable to						
non-controlling interest	39	(105)		78		(39)
Comprehensive loss attributable to RigNet, Inc.						
stockholders	\$ (3,344)	\$ (6,884)	\$	(4,509)	\$	(7,675)

# LOSS PER SHARE - BASIC AND DILUTED

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Net loss attributable to RigNet, Inc. common stockholders	\$ (4,249)	\$ (4,751)	\$ (6,275)	\$ (6,084)
Net loss per share attributable to RigNet, Inc. common stockholders, basic	\$ (0.24)	\$ (0.27)	\$ (0.35)	\$ (0.35)
Net loss per share attributable to RigNet, Inc. common stockholders, diluted	\$ (0.24)	\$ (0.27)	\$ (0.35)	\$ (0.35)
Weighted average shares outstanding, basic	17,985	17,634	17,929	17,624
Weighted average shares outstanding, diluted	17,985	17,634	17,929	17,624

The accompanying notes are an integral part of the condensed consolidated financial statements.

# RIGNET, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

(in thousands)           Cash flows from operating activities:           Net loss         \$ (6,197)         \$ (6,123)           Adjustments to reconcile net loss to net cash provided by operations:         14,868         17,256           Depreciation and amortization         14,868         172,256           Impairment of intangible assets         397         397           Stock-based compensation         1,942         1,842           Amortization of deferred financing costs         151         85           Deferred taxes         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)         4           Accretion of discount of contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisitions         272         234           (Cain) loss on sales of property, plant and equipment, net of retirements         894         4,670           Costs and estimated earnings in excess of billings on uncompleted contracts         (894         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24 <t< th=""><th></th><th>Six</th><th>Months En</th><th>nded</th><th>June 30, 2016</th></t<>		Six	Months En	nded	June 30, 2016
Net loss         \$ (6,197)         \$ (6,123)           Adjustments to reconcile net loss to net cash provided by operations:         8 (6,123)           Depreciation and amortization         14,868         17,256           Impairment of intangible assets         397           Stock-based compensation         1,942         1,842           Amortization of deferred financing costs         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)           Accretion of discount of contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisition:         1,777         13,676           Costs and estimated earnings in excess of billings on uncompleted contracts         (894)         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities         (4,900)         (4,841)			(in thou	ısand	s)
Adjustments to reconcile net loss to net cash provided by operations:       14,868       17,256         Depreciation and amortization       14,868       17,256         Impairment of intangible assets       397         Stock-based compensation       1,942       1,842         Amortization of deferred financing costs       151       85         Deferred taxes       74       (1,627)         Change in fair value of earn-out/contingent consideration       (846)       46         Accretion of discount of contingent consideration payable for acquisitions       272       234         (Gain) loss on sales of property, plant and equipment, net of retirements       50       (150)         Changes in operating assets and liabilities, net of effect of acquisition:       4,670         Accounts receivable       1,777       13,676         Costs and estimated earnings in excess of billings on uncompleted contracts       (894)       4,670         Prepaid expenses and other assets       909       (2,727)         Accounts payable       (24)       (2,777)         Accreted expenses       (1,034)       (5,952)         Deferred revenue       (7,090)       797         Net cash provided by operating activities       9,283       18,440         Cash flows from investing activities	Cash flows from operating activities:				
Depreciation and amortization         14,868         17,256           Impairment of intangible assets         397           Stock-based compensation         1,942         1,842           Amortization of deferred financing costs         151         85           Deferred taxes         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)         4           Accretion of discount of contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisition:         4         4,670           Accounts receivable         1,777         13,676         13,676           Costs and estimated earnings in excess of billings on uncompleted contracts         (894)         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797 <td< td=""><td>Net loss</td><td>\$</td><td>(6,197)</td><td>\$</td><td>(6,123)</td></td<>	Net loss	\$	(6,197)	\$	(6,123)
Impairment of intangible assets         397           Stock-based compensation         1,942         1,842           Amortization of deferred financing costs         151         85           Deferred taxes         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)         4 (1,627)           Change in fair value of earn-out/contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisitions         1,777         13,676           Costs and estimated earnings in excess of billings on uncompleted contracts         (894)         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities         9,283         18,440           Cash flows from investing activities         (4,900)         (4,841)           Capital expenditures         (6,522)         (9,430)<	Adjustments to reconcile net loss to net cash provided by operations:				
Stock-based compensation         1,942         1,842           Amortization of deferred financing costs         151         85           Deferred taxes         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)           Accretion of discount of contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisition:         1,777         13,676           Costs and estimated earnings in excess of billings on uncompleted contracts         (894)         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities:         440           Cash flows from investing activities:         4(4,900)         (4,841)           Capital expenditures         (6,522)         (9,430)           Proceeds from sales of property, plant and equipment         247         183	Depreciation and amortization		14,868		17,256
Amortization of deferred financing costs         151         85           Deferred taxes         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)           Accretion of discount of contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisition:         1,777         13,676           Costs and estimated earnings in excess of billings on uncompleted contracts         (894)         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities:         3,283         18,440           Cash flows from investing activities:         4(4,900)         (4,841)           Capital expenditures         (6,522)         (9,430)           Proceeds from sales of property, plant and equipment         247         183           Increase (decrease) in restricted cash         112 </td <td>Impairment of intangible assets</td> <td></td> <td></td> <td></td> <td>397</td>	Impairment of intangible assets				397
Deferred taxes         74         (1,627)           Change in fair value of earn-out/contingent consideration         (846)           Accretion of discount of contingent consideration payable for acquisitions         272         234           (Gain) loss on sales of property, plant and equipment, net of retirements         50         (150)           Changes in operating assets and liabilities, net of effect of acquisition:         1,777         13,676           Costs and estimated earnings in excess of billings on uncompleted contracts         (894)         4,670           Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities:         2,283         18,440           Cash flows from investing activities:         4,900         (4,841)           Capital expenditures         (6,522)         (9,430)           Proceeds from sales of property, plant and equipment         247         183           Increase (decrease) in restricted cash         112         (1,255)           Net cash used in investing activities         (11,06	Stock-based compensation		1,942		1,842
Change in fair value of earn-out/contingent consideration(846)Accretion of discount of contingent consideration payable for acquisitions272234(Gain) loss on sales of property, plant and equipment, net of retirements50(150)Changes in operating assets and liabilities, net of effect of acquisition:1,77713,676Accounts receivable1,77713,676Costs and estimated earnings in excess of billings on uncompleted contracts(894)4,670Prepaid expenses and other assets909(2,727)Accounts payable(24)(2,777)Accrued expenses(1,034)(5,952)Deferred revenue5,325(1,161)Other liabilities(7,090)797Net cash provided by operating activities9,28318,440Cash flows from investing activities:Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively(4,900)(4,841)Capital expenditures(6,522)(9,430)Proceeds from sales of property, plant and equipment247183Increase (decrease) in restricted cash112(1,255)Net cash used in investing activities(11,063)(15,343)Cash flows from financing activities:	Amortization of deferred financing costs		151		85
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Costs and estimated earnings in excess of billings on uncompleted contracts(894)4,670Prepaid expenses and other assets909(2,727)Accounts payable(24)(2,777)Accrued expenses(1,034)(5,952)Deferred revenue5,325(1,161)Other liabilities(7,090)797Net cash provided by operating activitiesAcquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively(4,900)(4,841)Capital expenditures(6,522)(9,430)Proceeds from sales of property, plant and equipment247183Increase (decrease) in restricted cash112(1,255)Net cash used in investing activities(11,063)(15,343)Cash flows from financing activities:	Changes in operating assets and liabilities, net of effect of acquisition:				
Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities         9,283         18,440           Cash flows from investing activities:         4,900         (4,841)           Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively         (4,900)         (4,841)           Capital expenditures         (6,522)         (9,430)           Proceeds from sales of property, plant and equipment         247         183           Increase (decrease) in restricted cash         112         (1,255)           Net cash used in investing activities         (11,063)         (15,343)	Accounts receivable		1,777		13,676
Prepaid expenses and other assets         909         (2,727)           Accounts payable         (24)         (2,777)           Accrued expenses         (1,034)         (5,952)           Deferred revenue         5,325         (1,161)           Other liabilities         (7,090)         797           Net cash provided by operating activities         9,283         18,440           Cash flows from investing activities:         4,900         (4,841)           Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively         (4,900)         (4,841)           Capital expenditures         (6,522)         (9,430)           Proceeds from sales of property, plant and equipment         247         183           Increase (decrease) in restricted cash         112         (1,255)           Net cash used in investing activities         (11,063)         (15,343)	Costs and estimated earnings in excess of billings on uncompleted contracts		(894)		4,670
Accrued expenses (1,034) (5,952) Deferred revenue 5,325 (1,161) Other liabilities (7,090) 797  Net cash provided by operating activities 9,283 18,440  Cash flows from investing activities: Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively (4,900) (4,841) Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:			909		(2,727)
Accrued expenses (1,034) (5,952) Deferred revenue 5,325 (1,161) Other liabilities (7,090) 797  Net cash provided by operating activities 9,283 18,440  Cash flows from investing activities: Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively (4,900) (4,841) Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:	Accounts payable		(24)		(2,777)
Other liabilities (7,090) 797  Net cash provided by operating activities 9,283 18,440  Cash flows from investing activities:  Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively (4,900) (4,841) Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:			(1,034)		
Net cash provided by operating activities  Cash flows from investing activities:  Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively  (4,900) (4,841) Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities  (11,063) (15,343)					
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Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor, respectively (4,900) (4,841) Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:	Net cash provided by operating activities		9,283		18,440
respectively (4,900) (4,841) Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:	Cash flows from investing activities:				
Capital expenditures (6,522) (9,430) Proceeds from sales of property, plant and equipment 247 183 Increase (decrease) in restricted cash 112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:	Acquisition of Cyphre Security Solutions and Orgtec S.A.P.I. de C.V., d.b.a. Tecnor,				
Proceeds from sales of property, plant and equipment  Increase (decrease) in restricted cash  Net cash used in investing activities  (11,063)  Cash flows from financing activities:	respectively		(4,900)		(4,841)
Increase (decrease) in restricted cash  112 (1,255)  Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:	Capital expenditures		(6,522)		(9,430)
Net cash used in investing activities (11,063) (15,343)  Cash flows from financing activities:	Proceeds from sales of property, plant and equipment		247		183
Cash flows from financing activities:	Increase (decrease) in restricted cash		112		(1,255)
	Net cash used in investing activities		(11,063)		(15,343)
	Cash flows from financing activities:				
			683		644
Subsidiary distributions to non-controlling interest (25)	Subsidiary distributions to non-controlling interest		(25)		(123)
Repayments of long-term debt (14,503) (4,280)			. ,		
Payment of financing fees (100)					

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Net cash used in financing activities	(13,845)	(3,859)
Net decrease in cash and cash equivalents	(15,625)	(762)
Cash and cash equivalents:		
Balance, January 1,	57,152	60,468
Changes in foreign currency translation	1,172	(250)
Balance, June 30,	\$ 42,699	\$ 59,456
Supplemental disclosures:		
Income taxes paid	\$ 1,103	\$ 4,910
Interest paid	\$ 873	\$ 991
Non-cash investing - capital expenditures accrued	\$ 3,595	\$ 969
Non-cash investing - tenant improvement allowance	\$ 1,728	\$
Non-cash investing - contingent consideration for acquisitions	\$ 3,798	\$ 6,425
Non-cash investing and financing - stock for Cyphre Security Solutions	\$ 3,304	\$
Liabilities assumed in acquisitions	\$ 100	\$ 2,408

The accompanying notes are an integral part of the condensed consolidated financial statements.

# RIGNET, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

# (Unaudited)

					A	ccumulated	l		
	Comm	on		Additional		Other	TotaNon	-Redeema	able,
	Stoc		_			lmprehensi <del>s</del>			_
	Shares A	Amou <b>5it</b> a	resmount	Capital	<b>Deficit</b> (in thousan	Loss ads)	Equity	Interest'	Fotal Equity
Balance,					`	,			
<b>January 1, 2016</b>	17,758	\$ 18	\$	\$ 143,012	\$ (6,043)	\$ (13,836)	\$ 123,151	<b>\$ 162</b>	\$ 123,313
Issuance of									
common stock									
upon the exercise									
of stock options	81			644			644		644
Restricted									
common stock cancellations	(33)								
Stock-based	(33)								
compensation				1,842			1,842		1,842
Foreign currency				1,012			1,012		1,012
translation						(1,591)	(1,591)		(1,591)
Non-controlling						, , ,	, , ,		
owner									
distributions								(123)	(123)
Net income					45.00.0		45.00.4	/ <b>-</b>	
(loss)					(6,084)		(6,084)	(39)	(6,123)
Dalamas									
Balance, June 30, 2016	17,806	\$ 18	\$	\$ 145 40 <b>8</b>	\$ (12 127)	\$ (15,427)	\$ 117 962	\$	\$ 117,962
June 30, 2010	17,000	ψ 10	Ψ	ψ 173,770	φ (12,127)	ψ (13,427)	φ 117,702	Ψ	φ 117,702
Balance,									
<b>January 1, 2017</b>	17,933	\$ 18	\$	\$ 147,906	\$ (17,550)	<b>\$</b> (17,971)	\$ 112,403	\$ 175	\$ 112,578
Issuance of									
common stock									
upon the exercise of stock options	57			799			799		799
Issuance of	31			199			199		199
common stock									
upon the vesting									
of Restricted									
Stock Units, net									
of share									
cancellations	49								

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Issuance of common stock upon the acquisition of									
Cyphre	192			3,304			3,304		3,304
Stock witheld to cover employee taxes on stock-based				·					,
compensation	(6)	6	(116)				(116)		(116)
Stock-based compensation Foreign currency				1,942			1,942		1,942
translation						1,766	1,766		1,766
Non-controlling owner						,,,,,,	,,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
distributions								(25)	(25)
Net income (loss)					(6,275)		(6,275)	78	(6,197)
Balance,									

The accompanying notes are an integral part of the condensed consolidated financial statements.

18,225 \$ 18 6 \$ (116) \$ 153,951 \$ (23,825) \$ (16,205) \$ 113,823 \$ 228 \$ 114,051

June 30, 2017

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1** Basis of Presentation

The interim unaudited condensed consolidated financial statements of RigNet, Inc. (the Company or RigNet) include all adjustments which, in the opinion of management, are necessary for a fair presentation of the Company s financial position and results of operations. All such adjustments are of a normal recurring nature. These financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and Rule 10-01 of Regulation S-X. The preparation of these financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying footnotes. Estimates and assumptions about future events and their effects cannot be perceived with certainty. Estimates may change as new events occur, as more experience is acquired, as additional information becomes available and as the Company s operating environment changes. Actual results could differ from estimates. These interim financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2016 included in the Company s Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 6, 2017.

### Significant Accounting Policies

Please refer to RigNet s Annual Report on Form 10-K for fiscal year 2016 for information regarding the Company s accounting policies.

### Recently Issued Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2014-09 (ASU 2014-09), Revenue from Contracts with Customers (Topic 606). The core principle of this amendment is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued Accounting Standards Update No. 2015-14 (ASU 2015-14), Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date. In March 2016, the FASB issued Accounting Standards Update No. 2016-08 (ASU 2016-08), Revenue from Contracts with Customers: Principal versus Agent Considerations. The amendments are intended to improve the operability and understandability of the implementation guidance on principal versus agent considerations. In April and May of 2016, the FASB issued Accounting Standards Update No. 2016-10 (ASU 2016-10) and Accounting Standards Update No. 2016-12 (ASU 2016-12), Revenue from Contracts with Customers (Topic 606), respectively, that provide scope amendments, performance obligations clarification and practical expedients. These ASUs allow for the use of either the full or modified retrospective transition method and are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period, with early adoption permitted for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. The Company will adopt this ASU on January 1, 2018. The Company does not expect the adoption of this ASU to have a material impact on its condensed consolidated financial statements.

In February 2016, the FASB issued Accounting Standards Update No. 2016-02 (ASU 2016-02), Leases. This ASU is effective for annual reporting periods beginning after December 15, 2018. This ASU introduces a new lessee model that generally brings leases on the balance sheet. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company s condensed consolidated financial statements.

In March 2016, the FASB issued Accounting Standards Update No. 2016-09 (ASU 2016-09), Share Based Compensation. The new ASU simplifies several aspects of share based compensation including income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. This ASU is effective for reporting periods beginning after December 15, 2016. Early adoption is permitted. The Company adopted ASU 2016-09 in the second quarter of 2016 and has applied the guidance as of January 1, 2016. The adoption of this ASU did not have a material impact on the Company s condensed consolidated financial statements.

In August 2016, the FASB issued Accounting Standards Update No. 2016-15 (ASU 2016-15), Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. The new ASU reduces diversity of practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows under Topic 230, Statement of Cash Flows, and other Topics, including the treatment of contingent consideration payments made after a business combination. The ASU is effective for annual and interim reporting periods beginning after December 15, 2017. Early adoption is permitted. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company is condensed consolidated financial statements.

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

In November 2016, the FASB issued Accounting Standards Update No. 2016-18 (ASU 2016-18), which includes restricted cash in the cash and cash equivalents balance in the statement of cash flows. The ASU is effective for annual and interim reporting periods beginning after December 15, 2017. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company s consolidated financial statements.

### **Note 2 Business Combinations**

#### **Energy Satellite Services**

On July 28, 2017, RigNet acquired substantially all the assets of Energy Satellite Services (ESS). ESS is a supplier of wireless communications services via satellite networks primarily to the midstream sector of the oil and gas industry. The assets acquired enhance RigNet s product offering, add to the Company s existing midstream Supervisory Control and Data Acquisition (SCADA) customer portfolio, and strengthen the Company s US land and Internet-of-Things (IoT) market position. The Company has paid approximately \$22.2 million in cash for the ESS assets. ESS is based in Texas.

For the six months ended June 30, 2017, RigNet incurred \$0.2 million, of acquisition-related costs, which are reported as general and administrative expense in the Company s Condensed Consolidated Statements of Comprehensive Loss. Additional costs related to this acquisition will be incurred and recorded as expense during the remainder of 2017.

Due to the limited time since the acquisition date, the initial purchase accounting for the business combination is incomplete at this time. As a result, the Company is unable to provide amounts recognized as of the acquisition date for major classes of assets and liabilities acquired and resulting from the transaction, including any intangible assets or goodwill. The Company is also unable to provide supplemental pro forma revenue and earnings of the combined entity. This information will be included in the Company s Quarterly Report on Form 10-Q for the three and nine months ended September 30, 2017.

#### Data Technology Solutions Acquisition

On July 24, 2017, RigNet acquired substantially all the assets of Data Technology Solutions (DTS). DTS provides comprehensive communications and IT services to the onshore, offshore, and maritime industries, as well as disaster relief solutions to global corporate clients. The Company has paid approximately \$5.2 million in cash for the DTS assets. DTS is based in Louisiana.

For the six months ended June 30, 2017, RigNet incurred \$0.1 million, of acquisition-related costs, which are reported as general and administrative expense in the Company s Condensed Consolidated Statements of Comprehensive Loss. Additional costs related to this acquisition will be incurred and recorded as expense during the remainder of 2017.

Due to the limited time since the acquisition date, the initial purchase accounting for the business combination is incomplete at this time. As a result, the Company is unable to provide amounts recognized as of the acquisition date for major classes of assets and liabilities acquired and resulting from the transaction, including any intangible assets or goodwill. The Company is also unable to provide supplemental pro forma revenue and earnings of the combined entity. This information will be included in the Company s Quarterly Report on Form 10-Q for the three and nine months ended September 30, 2017.

### Cyphre Security Solutions

On May 18, 2017, RigNet completed its acquisition of Cyphre Security Solutions (Cyphre) for an estimated aggregate purchase price of \$12.0 million. Of this aggregate purchase price, RigNet paid \$4.9 million in cash in May 2017, \$3.3 million in stock and expects to pay \$3.8 million of contingent consideration for intellectual property, estimated as of the date of acquisition. The initial estimate of the contingent consideration for intellectual property is preliminary and remains subject to change based on certain post-closing contractual options under the acquisition agreement. Cyphre is a cybersecurity company that provides advanced enterprise data protection leveraging BlackTIE® hardware-based encryption featuring low latency protection for files at rest and in transit for both public and private cloud. Cyphre is based in Texas.

The contingent consideration for Cyphre is measured at fair value, based on level 3 inputs, with any change to fair value recorded in the Condensed Consolidated Statements of Comprehensive Loss in each reporting period. As of June 30, 2017, the fair value of the contingent consideration was \$3.8 million. During the three and six months ended June 30, 2017, RigNet recognized accreted interest expense on the Cyphre contingent consideration of \$0.1 million with corresponding increases to other liabilities.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The assets and liabilities of Cyphre have been recorded at their estimated fair values at the date of acquisition. The excess of the purchase price over the estimated fair values of the underlying net tangible and identifiable intangible assets and liabilities has been recorded as goodwill.

The goodwill of \$4.6 million arising from the acquisition consists largely of growth prospects, synergies and other benefits that the Company believes will result from combining the operations of the Company and Cyphre, as well as other intangible assets that do not qualify for separate recognition, such as assembled workforce in place at the date of acquisition. The goodwill recognized is expected to be deductible for income tax purposes. The acquisition of Cyphre, including goodwill, is included in the Company s condensed consolidated financial statements as of the acquisition date and is reflected in the Managed Services segment.

	Weighted Average Estimated Useful Life (Years)	Fair Mai	r <b>ket Va</b> ousands	
Property and equipment			\$	18
Trade Name	7	1,590		
Technology	7	5,571		
Customer Relationships	7	332		
Total identifiable intangible assets			7	7,493
Goodwill			4	1,591
Accrued Expenses				(100)
Total purchase price			\$ 12	2,002 (a)

(a) Includes a \$3.8 million contingent consideration, estimated as of the date of acquisition. For the six months ended June 30, 2017, RigNet incurred \$0.4 million, of acquisition-related costs, which are reported as general and administrative expense in the Company s Condensed Consolidated Statements of Comprehensive Loss.

Actual and Pro Forma Impact of the Cyphre Acquisition

Cyphre s revenue and net loss were zero and \$0.3 million, respectively, for the three and six months ended June 30, 2017.

The Pro forma impact of the Cyphre acquisition was immaterial.

## **TECNOR**

On February 4, 2016, RigNet completed its acquisition of Orgtec S.A.P.I. de C.V., d.b.a. TECNOR (TECNOR) for an estimated aggregate purchase price of \$11.4 million. Of this aggregate purchase price, RigNet paid \$4.8 million in cash in February 2016, paid \$0.1 million for final net working capital and expected to pay a \$6.5 million contingent consideration earn-out, estimated as of the date of acquisition. The initial estimate of the earn-out payable was preliminary and remains subject to change based on the achievement of certain post-closing performance targets under the acquisition agreement. The maximum earn-out is \$21.3 million. TECNOR provides telecommunications solutions for remote sites on land, sea and air, including a wide array of equipment, voice and data services, satellite coverage and bandwidth options in Mexico. These services are provided to industrial, commercial and private users in diverse activity segments including mission critical military and government applications, oil and gas operations, commercial fishing and leisure. TECNOR is based in Monterrey, Mexico.

The assets and liabilities of TECNOR have been recorded at their estimated fair values at the date of acquisition. The excess of the purchase price over the estimated fair values of the underlying net tangible and identifiable intangible assets and liabilities has been recorded as goodwill.

The earn-out for TECNOR is measured at fair value, based on level 3 inputs, with any change to fair value recorded in the Condensed Consolidated Statements of Comprehensive Loss in each reporting period. As of June 30, 2017, the fair value of the earn-out was \$5.1 million. There was a \$0.8 million reduction in fair value to the TECNOR earn-out for the three and six months ended June 30, 2017 recorded as a reduction of other current liabilities and a decrease to general and administrative expense in the Corporate segment. The change in fair value was due to a forecast of TECNOR s future achievement of the post-closing performance targets. During the three and six months ended June 30, 2017, RigNet recognized accreted interest expense on the TECNOR earn-out liability of \$0.1 million and \$0.2 million, respectively, with corresponding increases to other current liabilities. The earn-out is payable in 2018.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The goodwill of \$6.5 million arising from the acquisition consists largely of growth prospects, synergies and other benefits that the Company believes will result from combining the operations of the Company and TECNOR, as well as other intangible assets that do not qualify for separate recognition, such as assembled workforce in place at the date of acquisition. None of the goodwill recognized is expected to be deductible for income tax purposes. The acquisition of TECNOR, including goodwill, is included in the Company s condensed consolidated financial statements as of the acquisition date and is reflected in the Managed Services segment.

	Weighted Avera Estimated Useful Life (Years)		<b>ket Values</b> ds)
Accounts Receivable			\$ 2,672
Other assets			1,280
Property and equipment			809
Backlog	2	366	
Customer Relationships	7	2,210	
Total identifiable intangible assets Goodwill Accounts Payable Accrued Expenses			2,576 6,465 (1,914) (494)
Total purchase price			\$11,394 (a)

(a) Includes a \$6.5 million contingent consideration earn-out, estimated as of the date of acquisition. For the three and six months ended June 30, 2016, RigNet incurred \$0.1 million and \$0.2 million, respectively, of acquisition-related costs, which are reported as general and administrative expense in the Company s Condensed Consolidated Statements of Comprehensive Loss.

Actual and Pro Forma Impact of the TECNOR Acquisition

TECNOR s revenue and net income were \$3.0 million and \$0.2 million, respectively, for the three months ended June 30, 2016. TECNOR s revenue and net income were \$5.1 million and \$0.6 million, respectively, for the six months ended June 30, 2016.

The following table represents supplemental pro forma information as if the TECNOR acquisition had occurred on January 1, 2016. Pro forma adjustments include:

Adjusting interest expense to remove interest on a debt instrument previously held by TECNOR; and

Removing nonrecurring transaction costs incurred in 2016 prior to acquisition.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

	Ju	nths Ended ine 30, 2016 nousands)
Revenue	\$	118,287
Expenses		124,207
Net loss	\$	(5,920)
Net loss attributable to RigNet, Inc. common stockholders	\$	(5,881)
Net loss per share attributable to RigNet, Inc. common stockholders:		
Basic	\$	(0.33)
Diluted	\$	(0.33)

#### **Note 3** Business and Credit Concentrations

The Company is exposed to various business and credit risks including interest rate, foreign currency, credit and liquidity risks.

#### Interest Rate Risk

The Company has significant interest-bearing liabilities at variable interest rates which generally price monthly. The Company s variable borrowing rates are tied to LIBOR resulting in interest rate risk (see Note 6 Long-Term Debt). The Company presently does not use financial instruments to hedge interest rate risk, but evaluates this on a regular basis and may utilize financial instruments in the future if deemed necessary.

#### Foreign Currency Risk

The Company has exposure to foreign currency risk, as a portion of the Company s activities are conducted in currencies other than U.S. dollars. Currently, the Norwegian kroner and the British pound sterling are the currencies that could materially impact the Company s financial position and results of operations. The Company presently does not hedge these risks, but evaluates financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. Foreign currency translations are reported as accumulated other comprehensive loss in the Company s condensed consolidated financial statements.

#### Credit Risk

Credit risk, with respect to accounts receivable, is due to the limited number of customers concentrated in the oil and gas industry. The Company mitigates the risk of financial loss from defaults through defined collection terms in each contract or service agreement and periodic evaluations of the collectability of accounts receivable. The Company

provides an allowance for doubtful accounts which is adjusted when the Company becomes aware of a specific customer s inability to meet its financial obligations or as a result of changes in the overall aging of accounts receivable.

## Liquidity Risk

The Company maintains cash and cash equivalent balances with major financial institutions which, at times, exceed federally insured limits. The Company monitors the financial condition of the financial institutions and has not experienced losses associated with these accounts during 2017 or 2016. Liquidity risk is managed by continuously monitoring forecasted and actual cash flows and by matching the maturity profiles of financial assets and liabilities (see Note 6 Long-Term Debt).

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### Note 4 Goodwill and Intangibles

#### Goodwill

Goodwill resulted from prior acquisitions as the consideration paid for the acquired businesses exceeded the fair value of acquired identifiable net tangible and intangible assets. Goodwill is reviewed for impairment at least annually with additional evaluations being performed when events or circumstances indicate that the carrying value of these assets may not be recoverable.

The Company acquired \$4.6 million of goodwill in the Cyphre acquisition completed on May 18, 2017 (see Note 2 Business Combinations).

The Company acquired \$6.5 million of goodwill in the TECNOR acquisition completed on February 4, 2016 (see Note 2 Business Combinations).

The Company performs its annual impairment test on July 31st of each year, with the most recent annual test being performed as of July 31, 2016. The July 2016 annual test resulted in no impairment as the fair value of each reporting unit exceeded the carrying value plus goodwill of that reporting unit. No impairment indicators have been identified in any reporting unit as of June 30, 2017 and December 31, 2016.

As of June 30, 2017 and December 31, 2016, goodwill was \$27.3 million and \$22.0 million, respectively. Goodwill increases or decreases in value due to the effect of foreign currency translation, and increases with acquisitions.

### **Intangibles**

Intangibles consist of customer relationships, brand name, technology, backlog and licenses acquired as part of the Company s acquisitions. Intangibles also include internal-use software. The Company s intangibles have useful lives ranging from 1.7 to 7.0 years and are amortized on a straight-line basis. Impairment testing is performed when events or circumstances indicate that the carrying value of the assets may not be recoverable.

In June 2016, the Company identified a triggering event for a license in Kazakhstan associated with a decline in cash flow projections. In June 2016, the Company conducted an intangibles impairment test and as a result of such test, recognized a \$0.4 million impairment of licenses in the Corporate segment, which was the full amount of the Company s intangibles within Kazakhstan.

No impairment indicators have been identified in any reporting unit as of June 30, 2017.

As of June 30, 2017 and December 31, 2016, intangibles were \$20.9 million and \$16.0 million, respectively. During the three months ended June 30, 2017 and 2016, the Company recognized amortization expense of \$1.5 million and \$1.3 million, respectively. During the six months ended June 30, 2017 and 2016, the Company recognized amortization expense of \$2.8 million and \$2.6 million, respectively.

The following table sets forth expected amortization expense of intangibles for the remainder of 2017 and the following years (in thousands):

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2017	2,630
2018	4,984
2019	3,974
2020	3,065
2021	2,772
Thereafter	3,519
	\$ 20,944

### Note 5 Restricted Cash

As of June 30, 2017, the Company had restricted cash of \$0.1 million and \$1.5 million, in current and long-term assets, respectively. As of December 31, 2016, the Company had restricted cash of \$0.1 million and \$1.5 million, in current and long-term assets, respectively. The restricted cash in long-term assets was primarily used to collateralize a performance bond in the Managed

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Services segment (see Note 6 Long-Term Debt). The restricted cash in current assets as of December 31, 2016 was an escrowed portion of the purchase price for the acquisition of TECNOR.

### Note 6 Long-Term Debt

As of June 30, 2017 and December 31, 2016, the following credit facilities and long-term debt arrangements with financial institutions were in place:

	June 30, 2017	Dec	ember 31, 2016	
	(in thousands)			
Term loan, net of unamortized deferred financing costs	\$ 29,859	\$	34,053	
Revolving loan	17,000		27,000	
Capital lease	257		415	
	47,116		61,468	
Less: Current maturities of long-term debt	(8,412)		(8,399)	
Current maturities of capital lease	(134)		(79)	
-				
	\$ 38,570	\$	52,990	

#### Term Loan

The Company has a term loan (Term Loan) issued under the second amended and restated credit agreement with four participating financial institutions (credit agreement). On October 3, 2013, the Company amended its Term Loan, which increased the principal balance to \$60.0 million from \$54.6 million and extended the maturity of the loan from July 2017 to October 2018.

The amended Term Loan bears an interest rate of LIBOR plus a margin ranging from 1.5% to 2.5% based on a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure as defined in the credit agreement. Interest is payable monthly along with quarterly principal installments of \$2.1 million, with the balance due October 2018. The weighted average interest rate for the three months ended June 30, 2017 and 2016 was 3.1% and 2.4%, respectively. The weighted average interest rate for the six months ended June 30, 2017 and 2016 was 3.1% and 2.3%, respectively, with an interest rate of 3.2% at June 30, 2017.

The Term Loan is secured by substantially all the assets of the Company. As of June 30, 2017, the Term Loan had an outstanding principal balance of \$30.0 million.

### Revolving Loans

Under the credit agreement, the Company maintains a \$75.0 million revolving credit facility, which includes a \$15 million sublimit for the issuance of standby letters of credit. As of June 30, 2017, \$17.0 million in draws remain

outstanding on the revolving credit facility. The revolving credit facility matures in October 2018 with any outstanding borrowings then payable. As of June 30, 2017, there were \$6.3 million in standby letters of credit issued.

The revolving loan bears an interest rate of LIBOR plus a margin ranging from 1.5% to 2.5% based on a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure as defined in the credit agreement. The weighted average interest rate for the three months ended June 30, 2017 and 2016 was 3.1% and 2.3%, respectively. The weighted average interest rate for the six months ended June 30, 2017 and 2016 was 3.1% and 2.3%, respectively, with an interest rate of 3.2% at June 30, 2017.

### Performance Bonds

On September 14, 2012, NesscoInvsat Limited, a subsidiary of RigNet, secured a performance bond facility with a lender in the amount of £4.0 million, or \$5.2 million. This facility has a maturity date of October 3, 2018. As of June 30, 2017, the amount available under this facility was £2.0 million or \$2.6 million. As of June 30, 2017, there were \$5.6 million in standby letters of credit issued to collateralize this performance bond facility.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

In June 2016, the Company secured a performance bond facility with a lender in the amount of \$1.5 million for its Managed Services segment. This facility has a maturity date of June 2021. The Company maintains restricted cash on a dollar for dollar basis to secure this facility.

#### **Covenants and Restrictions**

The Company s credit agreement contains certain covenants and restrictions, including restricting the payment of cash dividends and maintaining certain financial covenants such as a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure as defined in the credit agreement, of less than or equal to 2.5 to 1.0 and a fixed charge coverage ratio of not less than 1.25 to 1.0 as of June 30, 2017. If any default occurs related to these covenants, the unpaid principal and any accrued interest shall be declared immediately due and payable. As of June 30, 2017, and December 31, 2016, the Company believes it was in compliance with all covenants in the credit agreement.

In February 2016, the Company amended its credit agreement with the most significant changes being the definition of Consolidated EBITDA, the calculation of the fixed charge coverage ratio and the timing associated with delivery of financial statements and compliance certificates to the administrative agent.

In December 2016, the Company further amended its credit agreement with the most significant changes being voluntarily reducing the revolving credit facility from \$125 million to \$75 million and changing the definition of Consolidated EBITDA and certain other definitions contained in the credit agreement.

### **Debt Maturities**

The following table sets forth the aggregate principal maturities of long-term debt, net of deferred financing cost amortization for the remainder of 2017 and the following years (in thousands):

2017	4,269
2018	42,771
2019	76
Total debt, including current maturities	\$47,116

#### Note 7 Fair Value Disclosures

The Company uses the following methods and assumptions to estimate the fair value of financial instruments:

Cash and Cash Equivalents Reported amounts approximate fair value based on quoted market prices (Level 1).

Restricted Cash Reported amounts approximate fair value.

Accounts Receivable Reported amounts, net of the allowance for doubtful accounts, approximate fair value due to the short-term nature of these assets.

Accounts Payable, Including Income Taxes Payable and Accrued Expenses Reported amounts approximate fair value due to the short-term nature of these liabilities.

Long-Term Debt The carrying amount of the Company's floating-rate debt approximates fair value since the interest rates paid are based on short-term maturities and recent quoted rates from financial institutions. The estimated fair value of debt was calculated based upon observable (Level 2) inputs regarding interest rates available to the Company at the end of each respective period.

The Company s non-financial assets, such as goodwill, intangibles and property, plant and equipment, are measured at fair value, based on level 3 inputs, when there is an indicator of impairment and recorded at fair value only when an impairment charge is recognized.

The contingent consideration for Cyphre is measured at fair value, based on level 3 inputs, with any change to fair value recorded in the Condensed Consolidated Statements of Comprehensive Loss in each reporting period. As of June 30, 2017, the fair value of the contingent consideration was \$3.8 million. During the three and six months ended June 30, 2017, RigNet recognized accreted interest expense on the Cyphre contingent consideration of \$0.1 million with corresponding increases to other liabilities.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The earn-out for TECNOR is measured at fair value, based on level 3 inputs, with any change to fair value recorded in the Condensed Consolidated Statements of Comprehensive Loss in each reporting period. As of June 30, 2017, the fair value of the earn-out was \$5.1 million. As of December 31, 2016, the fair value of the earn-out was \$5.7 million. There was a \$0.8 million reduction in fair value to the TECNOR earn-out for the three and six months ended June 30, 2017 recorded as a reduction of other current liabilities and a decrease to general and administrative expense in the Corporate segment. The change in fair value was due to a forecast of TECNOR s future achievement of the post-closing performance targets. During the three and six months ended June 30, 2017, RigNet recognized accreted interest expense on the TECNOR earn-out liability of \$0.1 million and \$0.2 million, respectively, with corresponding increases to other liabilities. (see Note 2 Business Combinations).

#### **Note 8** Income Taxes

The Company s effective income tax rate was 2.3% and (5.3%) for the three and six months ended June 30, 2017, respectively. The Company s effective income tax rate was (34.1%) and (53.6%) for the three and six months ended June 30, 2016, respectively. The Company s effective tax rate is affected by factors including changes in valuation allowances, fluctuations in income across jurisdictions with varying tax rates, and changes in income tax reserves, including related penalties and interest.

The Company has computed the provision for taxes for the current and comparative periods using the actual year-to-date effective tax rate. The Company s financial projections for those periods did not provide the level of detail necessary to calculate a forecasted effective tax rate.

The Company believes that it is reasonably possible that a decrease of up to \$3.1 million in unrecognized tax benefits, including related interest and penalties, may be necessary within the coming year due to lapse in statute of limitations.

### **Note 9 Stock-Based Compensation**

During the six months ended June 30, 2017, the Company granted a total of 226,974 restricted stock units (RSUs) to certain directors, officers and employees of the Company under the 2010 Omnibus Incentive Plan (2010 Plan). Of these, the Company granted (i) 125,852 RSUs to certain officers and employees that generally vest over a four year period of continued employment, with 25% of the RSUs vesting on each of the first four anniversaries of the grant date, (ii) 33,586 RSUs issued to directors that vest in May 2018 and (iii) 67,536 performance share units (PSUs) to certain officers and employees that generally cliff vest on the third anniversary of the grant date and are subject to continued employment and certain performance based targets. The ultimate number of PSUs issued is based on a multiple determined by certain performance based targets.

The fair value of restricted stock units is determined based on the closing trading price of the Company s common stock on the grant date of the award. Compensation expense is recognized on a straight-line basis over the requisite service period of the entire award.

During the six months ended June 30, 2017, 63,293 RSUs and 20,863 stock options were forfeited.

Stock-based compensation expense related to the Company's stock-based compensation plans for the six months ended June 30, 2017 and 2016 was \$1.9 million and \$1.8 million, respectively. As of June 30, 2017, there was \$9.5 million

of total unrecognized compensation cost related to unvested options and restricted stock expected to vest. This cost is expected to be recognized over a remaining weighted-average period of 2.1 years.

### Note 10 Earnings (loss) per Share

Basic earnings (loss) per share (EPS) are computed by dividing loss attributable to RigNet common stockholders by the number of basic shares outstanding. Basic shares equal the total of the common shares outstanding, weighted for the average days outstanding for the period. Basic shares exclude the dilutive effect of common shares that could potentially be issued due to the exercise of stock options or vesting of restricted stock and RSUs. Diluted EPS is computed by dividing loss attributable to RigNet common stockholders by the number of diluted shares outstanding. Diluted shares equal the total of the basic shares outstanding and all potentially issuable shares, other than antidilutive shares, if any, weighted for the average days outstanding for the period. The Company uses the treasury stock method to determine the dilutive effect. In periods when a net loss is reported, all common stock equivalents are excluded from the calculation because they would have an anti-dilutive effect, meaning the loss per share would be reduced. Therefore, in periods when a loss is reported, basic and dilutive loss per share are the same.

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three and six months ended June 30, 2017, there were approximately 541,964 and 575,214 potentially issuable shares, respectively, excluded from the Company s calculation of diluted EPS that were excluded because the Company incurred a loss in the period and to include them would have been anti-dilutive.

For the three and six months ended June 30, 2016, there were approximately 1,591,554 and 1,309,565 potentially issuable shares, respectively, excluded from the Company s calculation of diluted EPS that were excluded because the Company incurred a loss in the period and to include them would have been anti-dilutive.

#### Note 11 Commitments and Contingencies

### Global Xpress (GX) Dispute

Inmarsat plc (Inmarsat), a satellite telecommunications company, and the Company are in a dispute relating to a January 2014 agreement regarding the purchase by the Company of up to \$65.0 million, under certain conditions, of GX capacity from Inmarsat over several years (GX dispute). The parties are attempting to resolve the GX dispute through a contractually stipulated arbitration process that began in October 2016. The parties dispute whether Inmarsat has met its contractual obligations with respect to the service under the agreement. In July 2017, pursuant to its contractual rights under the agreement, the Company delivered a notice of termination of the agreement to Inmarsat.

The Company has incurred legal expenses of \$0.5 million in connection with the GX dispute for the six months ended June 30, 2017. The Company may continue to incur significant legal fees, related expenses and management time in the future. The Company cannot predict the ultimate outcome of the GX dispute, the total costs to be incurred or the potential impact on personnel.

Based on the information available at this time and management s understanding of the GX dispute, the Company does not deem the likelihood of a material loss related to this dispute to be probable, so it has not accrued any liability related to the dispute. At this stage of the arbitration, the range of possible loss is not reasonably estimable, but could range from zero to the maximum amount payable under the contract for the services plus expenses.

## Other Litigation

The Company, in the ordinary course of business, is a claimant or a defendant in various legal proceedings, including proceedings as to which the Company has insurance coverage and those that may involve the filing of liens against the Company or its assets.

### Sales Tax Audit

The company is undergoing a routine sales tax audit in a state where it has operations for the period from August of 2011 to May of 2015. It is expected that the audit and the appeals process, if necessary, will be completed within the next nine months. The Company does not believe that the outcome of the audit will result in a material impact to the consolidated financial statements.

## Contractual Dispute Settlement

The Company s Systems Integration and Automation (SI&A) business reached a settlement in the first quarter of 2016 related to a contract dispute associated with a percentage of completion project. The dispute related to the payment for work related to certain change orders. After the settlement, the Company recognized \$2.3 million of gain in the first quarter of 2016. In the Company s Annual Report on form 10-K for the year ended December 31, 2016, the Company reported that it had received the certificate of final acceptance from the customer acknowledging completion of the project. The total loss incurred over the life of this project amounted to \$11.2 million.

The Company incurred legal expenses of \$0.2 million in connection with the dispute for the six months ended June 30, 2016.

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### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Operating Leases**

The Company leases office space under lease agreements expiring on various dates through 2025. For the three months ended June 30, 2017 and 2016, the Company recognized expense under operating leases of \$1.0 million and \$1.0 million, respectively. For the six months ended June 30, 2017 and 2016, the Company recognized expense under operating leases of \$2.0 million and \$2.1 million, respectively.

As of June 30, 2017, future minimum lease obligations for the remainder of 2017 and future years were as follows (in thousands):

2017	1,618
2018	1,650
2019	1,009
2020	740
2021	468
Thereafter	1,750
	\$7,235

### **Commercial Commitments**

The Company enters into contracts for satellite bandwidth and other network services with certain providers.

As of June 30, 2017, the Company had the following commercial commitments related to satellite and network services for the remainder of 2017 and the future years thereafter (in thousands):

2017	5,561
2018	5,440
2019	2,152
2020	693
2021	676

The Company is no longer reporting \$65.0 million in the above table for capacity from Inmarsat s GX network. Please see paragraph GX Dispute above for details of the ongoing arbitration and the Company s notice to terminate the contract with Inmarsat.

\$14,522

## **Note 12 Segment Information**

Segment information is prepared consistent with the components of the enterprise for which separate financial information is available and regularly evaluated by the chief operating decision-maker for the purpose of allocating resources and assessing performance.

The Company previously operated under three reportable segments: Eastern Hemisphere, Western Hemisphere and Telecoms Systems Integration (TSI). During the fourth quarter of 2016 the Company reorganized its business and reportable segments on a basis consistent with the revenue streams. The former TSI segment was renamed the Systems Integration and Automation (SI&A) segment. The Managed Services segment consists of the remote communication services that were common between the former Eastern Hemisphere and Western Hemisphere segments as well as certain global Managed Services specific costs including the Network Operations Center (NOC) and engineering costs that in prior years were included in the Corporate segment. The Company now operates Managed Services as one global segment. All historical segment financial data included herein has been recast to conform to the current year presentation.

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

RigNet considers its business to consist of two segments:

*Managed Services*. The Managed Services segment provides remote communications and technology services for offshore and onshore drilling rigs and production facilities, support vessels, midstream assets and other remote sites. The Managed Services segment primarily operates out of the Company s United States, United Kingdom, Norway, Qatar, UAE, Singapore, Brazil and Mexico based offices for customers globally.

Systems Integration and Automation (SI&A). The SI&A segment provides customized solutions for customers telecommunications systems. SI&A solutions are delivered based on the customer's specifications, in addition to international industry standards and best practices. SI&A project elements may include consultancy services, design, engineering, project management, procurement, testing, installation, commissioning and maintenance services. The SI&A segment primarily operates out of the Company's Aberdeen, Houston and Monterrey offices for customers globally.

Corporate and eliminations primarily represents unallocated corporate office activities, interest expense, income taxes and eliminations.

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## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Company s business segment information as of and for the three and six months ended June 30, 2017 and 2016, is presented below.

			Three Months Ended June 30, 2017 Systems					
	Managed		Integration and		Corporate and		Consolidated	
	Se	ervices	Automation (in the		Eliminations ousands)		Total	
Revenue	\$	43,055	\$	6,107	\$	5)	\$	49,162
Cost of revenue (excluding								
depreciation and amortization)		27,544		5,494				33,038
Depreciation and amortization		6,229		611		712		7,552
Selling, general and administrative		5,272		422		6,316		12,010
Operating income (loss)	\$	4,010	\$	(420)	\$	(7,028)	\$	(3,438)
Capital expenditures		4,266				645		4,911
					nded J	June 30, 201	.6	
			•	stems	~			
	3.6	,	Integratio		Corporate		~	11.1 4 1
		anaged		and	E11.	and		solidated
	Services		Aut	omation	ein. Susand	ninations		Total
Revenue	\$	50,219	\$	4,692	susanu \$	8)	\$	54,911
		50,217	Ψ	1,002	Ψ		Ψ	51,511
Cost of revenue (excluding	-							
Cost of revenue (excluding depreciation and amortization)	,	29,682		3,594				33,276
depreciation and amortization)	<b>,</b>	29,682 7,585		3,594 9		1,419		33,276 9,013
	Ť					1,419		
depreciation and amortization)  Depreciation and amortization	•					1,419 397		
depreciation and amortization)  Depreciation and amortization  Impairment of goodwill and						•		9,013
depreciation and amortization) Depreciation and amortization Impairment of goodwill and intangible assets Selling, general and administrative		7,585		721		397 7,163		9,013 397 15,519
depreciation and amortization)  Depreciation and amortization  Impairment of goodwill and intangible assets	\$	7,585	\$	9	\$	397	\$	9,013 397
depreciation and amortization) Depreciation and amortization Impairment of goodwill and intangible assets Selling, general and administrative		7,585	\$	721	\$	397 7,163	\$	9,013 397 15,519
depreciation and amortization) Depreciation and amortization Impairment of goodwill and intangible assets Selling, general and administrative Operating income (loss)		7,585 7,635 5,317	Six l	9 721 368		397 7,163 (8,979)		9,013 397 15,519 (3,294)
depreciation and amortization) Depreciation and amortization Impairment of goodwill and intangible assets Selling, general and administrative Operating income (loss)	\$	7,585 7,635 5,317 4,020	Six I	9 721 368 <b>Months En</b>	ded Ju	397 7,163 (8,979) 650 ane 30, 2017 rporate		9,013 397 15,519 (3,294) 4,670
depreciation and amortization) Depreciation and amortization Impairment of goodwill and intangible assets Selling, general and administrative Operating income (loss)	\$ M	7,585 7,635 5,317 4,020 anaged	Six l Sy Inte	721 368  Months Energy stems gration and	ded Ju Co	397 7,163 (8,979) 650 ne 30, 2017 rporate and	Con	9,013 397 15,519 (3,294) 4,670
depreciation and amortization) Depreciation and amortization Impairment of goodwill and intangible assets Selling, general and administrative Operating income (loss)	\$ M	7,585 7,635 5,317 4,020	Six l Sy Inte	721 368  Months Encertems egration and comation	ded Ju Co	397 7,163 (8,979) 650 ane 30, 2017 rporate and aninations	Con	9,013 397 15,519 (3,294) 4,670

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Revenue	\$ 87,149	\$ 10,085	\$	\$ 97,234
Cost of revenue (excluding				
depreciation and amortization)	54,346	8,567		62,913
Depreciation and amortization	12,260	1,198	1,410	14,868
Selling, general and administrative	10,237	892	12,829	23,958
Operating income (loss)	\$ 10,306	\$ (572)	\$ (14,239)	\$ (4,505)
Total assets	194,829	16,869	11,007	222,705
Capital expenditures	7,426		645	8,071

# Six Months Ended June 30, 2016

			ystems	~			
	Managed	Int	egration and		orporate and	Cor	nsolidated
	Services	Aut	t <b>omation</b> (in th	Elii ousanc	<b>ninations</b> ls)		Total
Revenue	\$ 104,640	\$	12,612	\$	,	\$	117,252
Cost of revenue (excluding							
depreciation and amortization)	60,682		8,870				69,552
Depreciation and amortization	14,774		38		2,444		17,256
Impairment of goodwill and							
intangible assets					397		397
Selling, general and administrative	15,530		1,642		15,580		32,752
Operating income (loss)	\$ 13,654	\$	2,062	\$	(18,421)	\$	(2,705)
Total assets	216,073		29,539		3,209		248,821
Capital expenditures	8,429				1,146		9,575

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## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table presents revenue earned from the Company s domestic and international operations for the three and six months ended June 30, 2017 and 2016. Revenue is based on the location where services are provided or goods are sold. Due to the mobile nature of RigNet s customer base and the services provided, the Company works closely with its customers to ensure rig or vessel moves are closely monitored to ensure location of service information is properly reflected.

	Three I End June	ded		ths Ended ne 30,
	2017	2016	2017	2016
		(in the	usands)	
Domestic	\$ 14,022	\$ 16,261	\$ 28,974	\$ 32,228
International	35,140	38,650	68,260	85,024
Total	\$49,162	\$ 54,911	\$ 97,234	\$117,252
2 0 0002	\$ .7,10 <b>2</b>	Ψ, , , 1 1	Ψ > . <b>,2</b> 0 .	\$ 117,20 <b>2</b>

The following table presents goodwill and long-lived assets, net of accumulated depreciation, for the Company s domestic and international operations as of June 30, 2017 and December 31, 2016.

	June 30, 2017		ember 31, 2016
	(in the	nousand	ds)
Domestic	\$ 31,317	\$	27,682
International	74,402		70,101
Total	\$ 105,719	\$	97,783

## Note 13 Restructuring Costs Cost Reduction Plans

During the three months ended June 30, 2016, the Company incurred pre-tax restructuring expense of \$1.1 million in the corporate segment consisting of \$0.7 million of termination costs associated with the reduction of 26 employees and \$0.4 million of exit costs from the corporate office lease. The termination costs are reported as \$0.5 million and \$0.2 million in general and administrative expense and cost of revenue, respectively, in the Condensed Consolidated Statements of Comprehensive Income (Loss). The \$0.4 million of exit costs from the lease for the corporate office are reported as general and administrative expense in the Condensed Consolidated Statements of Comprehensive Income (Loss).

During the six months ended June 30, 2016, the Company incurred net pre-tax restructuring expense of \$0.5 million in the Corporate segment consisting of \$0.4 million of exit costs from the corporate office lease and \$0.9 million associated with the reduction of 42 employees partially offset by a net reduction to restructuring charges of \$0.8

million due to a reversal of previously accrued restructuring charges for employees that the Company did not release and expense not incurred. The Company undertook restructuring plans in 2016 to reduce costs and improve the Company s competitive position.

# **Note 14** Executive Departure costs

Marty Jimmerson, the Company s former CFO, served as Interim CEO and President from January 7, 2016 to May 31, 2016, to replace Mark Slaughter, the prior CEO and President. Mr. Jimmerson departed the Company on June 1, 2016. In connection with the departure of Mr. Slaughter, in the first quarter of 2016 the Company incurred a pre-tax executive departure expense of \$1.9 million in the Corporate segment. On May 31, 2016, Steven E. Pickett was named CEO and President of the Company.

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## Item 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

Management s Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the accompanying unaudited condensed consolidated financial statements as of June 30, 2017 and for the three and six months ended June 30, 2017 and 2016 included elsewhere herein, and with our annual report on Form 10-K for the year ended December 31, 2016. The following discussion and analysis contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors, including those set forth under Risk Factors in Item 1A of our annual report and elsewhere in this quarterly report. See Forward-Looking Statements below.

### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that are subject to a number of risks and uncertainties, many of which are beyond the Company s control. These statements may include statements about:

new regulations, delays in drilling permits or other changes in the drilling industry;

competition and competitive factors in the markets in which we operate;

demand for our services and solutions;

the advantages of our services compared to others;

changes in technology and customer preferences and our ability to adapt our product and services offerings;

our ability to develop and maintain positive relationships with our customers;

our ability to retain and hire necessary employees and appropriately staff our marketing, sales and distribution efforts;

our cash needs and expectations regarding cash flow from operations and capital expenditures;

our ability to manage and grow our business and execute our business strategy, including expanding our penetration of the U.S. and international onshore and offshore drilling rigs and expanding our business into remote communication market adjacencies;

our strategy and acquisitions;

our ability to pursue, consummate and integrate merger and acquisition opportunities successfully;

the GX dispute

our resource reallocation activities and related expenses; and

our financial performance, including our ability to expand Adjusted EBITDA through our operational leverage

In some cases, forward-looking statements can be identified by terminology such as may, could, should, would, believe, estimate, expect, project, intend, anticipate, predict, potential, pursue, target, such terms or other comparable terminology that convey uncertainty of future events or outcomes. All of these types of statements, other than statements of historical fact included in this Quarterly Report on Form 10-Q, are forward-looking statements.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are largely based on Company expectations, which reflect estimates and assumptions made by Company management. These estimates and assumptions reflect management s best judgment based on currently known market conditions and other factors. Although the Company believes such estimates and assumptions to be reasonable, they are inherently uncertain and involve a number of risks and uncertainties beyond its control. In addition, management s assumptions may prove to be inaccurate. The Company cautions that the forward-looking statements contained in this Quarterly Report on Form 10-Q are not guarantees of future performance, and it cannot assure any reader that such statements will be realized or the forward-looking statements or events will occur. Future results may differ materially from those anticipated or implied in forward-looking statements due to factors listed in the Risk Factors section of our annual report on Form 10-K for the year ended December 31, 2016 and elsewhere in this Quarterly Report on Form 10-Q. If one or more of these factors materialize, or if any underlying assumptions prove incorrect, our actual future results, performance or achievements may vary materially from any projected future results, performance or achievements expressed or implied by these forward-looking statements. The forward-looking statements speak only as of the date made, and other than as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

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# **Our Operations**

We are a leading global specialized provider of customized systems and solutions serving customers with complex data networking and operational requirements. We provide solutions ranging from fully-managed voice and data networks to more advanced applications that include video conferencing and monitoring, crew welfare, asset and weather monitoring and real-time data services under a multi-tenant revenue model. Our customers use our private extranet to manage information flows and execute mission-critical operations primarily in remote areas where conventional telecommunications infrastructure is either unavailable or unreliable. We offer our clients what is often the sole means of communications for their remote operations, including offshore and onshore drilling rigs, production facilities, oilfield service equipment, maritime vessels, midstream assets and regional support offices.

Network service customers are primarily served under fixed-price contracts, either on a monthly or day rate basis or for equipment sales. Our contracts are generally in the form of Master Service Agreements, or MSAs, with specific services being provided under individual service orders that have a term of one to three years with renewal options, while land-based locations are generally shorter term or terminable on short notice without a penalty. Service orders are executed under the MSA for individual remote sites or groups of sites, and generally may be terminated early on short notice without penalty in the event of force majeure, breach of the MSA or cold stacking of a drilling rig (when a rig is taken out of service and is expected to be idle for a protracted period of time).

Segment information is prepared consistent with the components of the enterprise for which separate financial information is available and regularly evaluated by the chief operating decision-maker for the purpose of allocating resources and assessing performance.

We previously operated our business under three reportable segments: Eastern Hemisphere, Western Hemisphere and Telecoms Systems Integration (TSI). During the fourth quarter of 2016, we reorganized our business and reportable segments on a basis consistent with the revenue streams. The former TSI segment was renamed the Systems Integration and Automation (SI&A) segment. The Managed Services segment consists of the remote communication services that were common between the former Eastern Hemisphere and Western Hemisphere segments as well as certain global Managed Services specific costs including our Network Operations Center (NOC) and engineering costs that in prior years were included in the Corporate segment. We now operate Managed Services as one global segment. All historical segment financial data included herein has been recast to conform to the current year presentation. We now operate two reportable segments, which are managed as distinct segments by our chief operating decision-maker.

*Managed Services*. Our Managed Services segment provides remote communications and technology services for offshore and onshore drilling rigs and production facilities, support vessels, midstream assets and other remote sites. Our Managed Services segment primarily operates out of our United States, United Kingdom, Norway, Qatar, UAE, Singapore, Brazil and Mexico based offices for customers globally.

Systems Integration and Automation (SI&A). Our SI&A segment provides customized solutions for customer telecommunications systems. SI&A solutions are delivered based on the customer s specifications, in addition to international industry standards and best practices. SI&A project elements may include consultancy services, design, engineering, project management, procurement, testing, installation, commissioning and maintenance services. Our SI&A segment primarily operates out of our Aberdeen, Houston and Monterrey offices for customers globally.

Cost of revenue consists primarily of satellite charges, voice and data termination costs, network operations expenses, internet connectivity fees, equipment purchases for SI&A projects and direct service labor. Satellite charges consist of the costs associated with obtaining satellite bandwidth (the measure of capacity) used in the transmission of service to and from leased satellites. Direct service labor consists of field technicians, our NOC employees, and other employees who directly provide services to customers. Network operations expenses consist primarily of costs associated with the operation of our NOC, which is maintained 24 hours a day, seven days a week. Depreciation and amortization is recognized on all property, plant and equipment either installed at a customer s site or held at our corporate and regional offices, as well as intangibles arising from acquisitions and internal use software. Selling and marketing expenses consist primarily of salaries and commissions, travel costs and marketing communications. General and administrative expenses consist of expenses associated with our management, finance, contract, support and administrative functions.

Profitability generally increases or decreases at a site as we add or lose customers and value-added services. Assumptions used in developing the rates for a site may not cover cost variances from inherent uncertainties or unforeseen obstacles, including both physical conditions and unexpected problems encountered with third party service providers.

## **Recent Developments**

On July 28, 2017, we acquired substantially all the assets of Energy Satellite Services (ESS). ESS is a supplier of wireless communications services via satellite networks primarily to the midstream sector of the oil and gas industry. The assets acquired enhance our product offering, add to our existing midstream Supervisory Control and Data Acquisition (SCADA) customer portfolio, and strengthen our US land and Internet-of-Things (IoT) market position. We have paid approximately \$22.2 million in cash for the ESS assets. ESS is based in Texas.

On July 24, 2017, we acquired substantially all the assets of Data Technology Solutions (DTS). DTS provides comprehensive communications and IT services to the onshore, offshore, and maritime industries, as well as disaster relief solutions to global corporate clients. We have paid approximately \$5.2 million in cash for the DTS assets. DTS is based in Louisiana.

As noted under paragraph GX Dispute below, in July 2017, we delivered a notice of termination of an agreement with Inmarsat to acquire capacity from Inmarsat s GX network. As a result, the Company will continue to offer other solutions to its customers as it has in the past. The Company will continue to evaluate and make available the best service options for its customers telecommunication needs.

On May 18, 2017, we completed our acquisition of Cyphre Security Solutions (Cyphre) for an estimated aggregate purchase price of \$12.0 million. Of this aggregate purchase price, we paid \$4.9 million in cash, \$3.3 million in stock and expect to pay \$3.8 million of contingent consideration for intellectual property, estimated as of the date of acquisition. The initial estimate of the contingent consideration for intellectual property is preliminary and remains subject to change based on certain post-closing contractual options under the acquisition agreement. Cyphre is a cybersecurity company that provides advanced enterprise data protection leveraging BlackTIE® hardware-based encryption featuring low latency protection for files at rest and in transit for both public and private cloud. Cyphre is based in Texas.

In January 2017, we signed and announced an eight-year lease for new headquarters space, comprised of 28,808 square feet located at 15115 Park Row Blvd, Suite 300, Houston, Texas. The term of this lease runs through June 2025.

### **Known Trends and Uncertainties**

### **Operating Matters**

Uncertainties and negative trends in the oil and gas industry may continue to impact our profitability. The fundamentals of the oil and gas industry we serve deteriorated throughout 2015 and 2016 and remain challenged into 2017, particularly offshore. Oil prices declined significantly throughout 2015 and into 2016 from the highs in mid-year 2014 due to lower-than-expected global oil demand growth, increased supply from U.S. unconventional sources and increased production from several international countries. Although oil prices and U.S. onshore drilling rig counts have increased since their 2016 lows, the oil and gas environment continues to be challenged with operators focusing on shorter term, land-based projects that generally require less capital investment. Generally, a prolonged lower oil price environment decreases exploration and development drilling investment, utilization of drilling rigs and the activity of the global oil and gas industry that we serve. Several global exploration and production companies reduced their capital spending budgets, including the cancellation or deferral of existing programs, and are expected to continue operating under reduced budgets in the current commodity price environment.

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For the periods referenced below, we were billing on the following sites listed in the table below:

	2nd Quarter 2017	1st Quarter 2017	4th Quarter 2016	3rd Quarter 2016	2nd Quarter 2016
Selected Operational Data:					
Offshore drilling rigs (1)	173	173	175	194	211
Offshore Production	296	290	280	287	287
Maritime	134	124	122	128	105
International Land	112	104	104	101	99
Other sites (2)	336	304	240	238	236
Total	1,051	995	921	948	938

- (1) Includes jack up, semi-submersible and drillship rigs
- (2) Includes U.S. onshore drilling and production sites, completion sites, man-camps, remote offices, and supply bases and offshore-related supply bases, shore offices, tender rigs and platform rigs

In addition, uncertainties that could impact our profitability include service responsiveness to remote locations, communication network complexities, political and economic instability in certain regions, cyber-attacks, export restrictions, licenses and other trade barriers. These uncertainties may result in the delay of service initiation, which may negatively impact our results of operations. Additional uncertainties that could impact our operating cash flows include the availability and cost of satellite bandwidth, timing of collecting our receivables, and our ability to increase our contracted services through sales and marketing efforts while leveraging the contracted satellite and other communication service costs.

### Sales Tax Audit

We are undergoing a routine sales tax audit in a state where we have operations for the period from August of 2011 to May of 2015. It is expected that the audit and the appeals process, if necessary, will be completed within the next nine months. We do not believe that the outcome of the audit will result in a material impact to the consolidated financial statements.

## **GX** Dispute

We are in a dispute with Inmarsat relating to a January 2014 take or pay agreement to purchase up to \$65.0 million, under certain conditions, of GX capacity from Inmarsat over several years. We are attempting to resolve the dispute through a contractually stipulated arbitration process that began in October 2016. The parties dispute whether Inmarsat has met its contractual obligations with respect to the service under the agreement. In July 2017, pursuant to our contractual rights under the agreement, we delivered a notice of termination of the agreement to Inmarsat.

We have incurred legal expenses of \$0.5 million in connection with the GX dispute for the six months ended June 30, 2017. We may continue to incur significant legal fees, related expenses and management time in the future. We cannot predict the ultimate outcome of the GX dispute, the total costs to be incurred or the potential impact on personnel.

Based on the information available at this time and our understanding of the GX dispute, we do not deem the likelihood of a material loss related to this dispute to be probable, so we have not accrued any liability related to the dispute. At this stage of the arbitration, the range of possible loss is not reasonably estimable, but could range from zero to the maximum amount payable under the contract for the services plus expenses.

# **Results of Operations**

The following table sets forth selected financial and operating data for the periods indicated.

	Three Months Ended June 30,		Six Mont June	e <b>30</b> ,
	2017	2016	2017	2016
		,	ousands)	
Revenue	\$49,162	\$ 54,911	\$ 97,234	\$ 117,252
Expenses:				
Cost of revenue (excluding depreciation and				
amortization)	33,038	33,276	62,913	69,552
Depreciation and amortization	7,552	9,013	14,868	17,256
Impairment of intangible assets	. ,	397	- 1,000	397
Selling and marketing	2,132	1,943	3,568	3,835
General and administrative	9,878	13,576	20,390	28,917
Total expenses	52,600	58,205	101,739	119,957
Operating loss	(3,438)	(3,294)	(4,505)	(2,705)
Other expense, net	(873)	(328)	(1,379)	(1,282)
Loss before income taxes	(4,311)	(3,622)	(5,884)	(3,987)
Income tax benefit (expense)	101	(1,234)	(313)	(2,136)
Net loss	(4,210)	(4,856)	(6,197)	(6,123)
Less: Net income attributable to non-controlling				
interest	39	(105)	78	(39)
Net loss attributable to RigNet, Inc. stockholders	\$ (4,249)	\$ (4,751)	\$ (6,275)	\$ (6,084)
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Other Non-GAAP Data:				
Unlevered Free Cash Flow	\$ 1,142	\$ 3,954	\$ 5,207	\$ 9,715
Adjusted EBITDA	\$ 6,053	\$ 8,624	\$ 13,278	\$ 19,290

The following represents selected financial operating results for our segments:

	Three Months Ended June 30,			ths Ended ne 30,
	2017	2016	2017 ousands)	2016
Managed Services:		(III till)	jusaiius)	
Revenue	\$43,055	\$ 50,219	\$ 87,149	\$ 104,640
Cost of revenue (excluding depreciation and	, 10,000	+,	+,	+,
amortization)	27,544	29,682	54,346	60,682
Depreciation and amortization	6,229	7,585	12,260	14,774
Selling, general and administrative	5,272	7,635	10,237	15,530
Managed Services operating income	\$ 4,010	\$ 5,317	\$ 10,306	\$ 13,654
Systems Integration and Automation (SI&A):				
Revenue	\$ 6,107	\$ 4,692	\$ 10,085	\$ 12,612
Cost of revenue (excluding depreciation and amortization)	5,494	3,594	8,567	8,870
Depreciation and amortization	611	9	1,198	38
Selling, general and administrative	422	721	892	1,642
Systems Integration and Automation operating income (loss)	\$ (420)	\$ 368	\$ (572)	\$ 2,062

NOTE: Consolidated balances include the two segments above along with corporate activities and intercompany eliminations.

### Three Months Ended June 30, 2017 and 2016

Revenue. Revenue decreased by \$5.7 million, or 10.5%, to \$49.2 million for the three months ended June 30, 2017 from \$54.9 million for the three months ended June 30, 2016. This decrease was driven by lower revenue in the Managed Services segment, partially offset by increased revenues in the SI&A segment. The Managed Services segment decreased \$7.2 million, or 14.3%, primarily due to decreased offshore sites served and decreased revenue-per-site from offshore drilling rigs. The decrease of 38 offshore drilling sites served was primarily due to offshore drilling rigs we previously served being cold-stacked or scrapped partially offset by new sales wins. The decreased revenue-per-site from offshore drilling rigs is primarily due to decreased multi-tenancy ratios from operators on offshore drilling rigs. As rigs that we serve increasingly hot-stack (when a rig is taken out of service but is ready to mobilize on short notice) due to the current economic environment, the opportunity to serve the operator and earn additional revenue is lost until the drilling rig is subsequently contracted for service. Revenue continues to be impacted by previously announced reductions in offshore drilling. The SI&A segment increased \$1.4 million, or 30.2%, due to the timing of SI&A projects.

*Cost of Revenue (excluding depreciation and amortization)*. Cost of revenue (excluding depreciation and amortization) decreased by \$0.2 million, or 0.7%, to \$33.0 million for the three months ended June 30, 2017 from

\$33.3 million for the three months ended June 30, 2016. Cost of revenue (excluding depreciation and amortization) decreased in the Managed Services segment by \$2.1 million primarily due to reductions in ongoing expenses. This was partially offset by an increase in cost of revenue in the SI&A segment of \$1.9 million due to the timing of SI&A projects.

**Depreciation and Amortization.** Depreciation and amortization expense decreased by \$1.5 million to \$7.6 million for the three months ended June 30, 2017 from \$9.0 million for the three months ended June 30, 2016. The decrease is primarily attributable to lower levels of capital expenditures in recent years.

*Impairment of Intangible Assets.* We recognized \$0.4 million in impairment for the three months ended June 30, 2016. In June 2016, we identified a triggering event for a license in Kazakhstan associated with a decline in cash flow projections. In June 2016, we conducted an intangibles impairment test and as a result of such test, recognized a \$0.4 million impairment of licenses in the Corporate segment, which was the full amount of intangibles within Kazakhstan.

*Selling and Marketing.* Selling and marketing expense increased \$0.2 million to \$2.1 million for the three months ended June 30, 2017 from \$1.9 million for the three months ended June 30, 2016.

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*General and Administrative*. General and administrative expenses decreased by \$3.7 million to \$9.9 million for the three months ended June 30, 2017 from \$13.6 million for the three months ended June 30, 2016. General and administrative costs decreased in both segments due to reductions in ongoing expenses.

*Income Tax Expense.* Our effective income tax rate was 2.3% and (34.1%) for the three months ended June 30, 2017 and 2016, respectively. Our effective tax rate is affected by factors including changes in valuation allowances, fluctuations in income across jurisdictions with varying tax rates, and changes in income tax reserves, including related penalties and interest.

## Six Months Ended June 30, 2017 and 2016

Revenue. Revenue decreased by \$20.0 million, or 17.1%, to \$97.2 million for the six months ended June 30, 2017 from \$117.3 million for the six months ended June 30, 2016. This decrease was driven by lower revenues across both segments. The Managed Services segment decreased \$17.5 million, or 16.7%, primarily due to decreased offshore sites served and decreased revenue-per-site from offshore drilling rigs. The decrease of 38 offshore drilling sites served was primarily due to offshore drilling rigs we previously served being cold-stacked or scrapped partially offset by new sales wins. The decreased revenue-per-site from offshore drilling rigs is primarily due to decreased multi-tenancy ratios from operators on offshore drilling rigs. As rigs that we serve increasingly hot-stack (when a rig is taken out of service but is ready to mobilize on short notice) due to the current economic environment, the opportunity to serve the operator and earn additional revenue is lost until the drilling rig is subsequently contracted for service. Revenue continues to be impacted by previously announced reductions in offshore drilling. The SI&A segment decreased \$2.5 million, or 20.0%, due to the timing of SI&A projects.

Cost of Revenue (excluding depreciation and amortization). Cost of revenue (excluding depreciation and amortization) decreased by \$6.6 million, or 9.5%, to \$62.9 million for the six months ended June 30, 2017 from \$69.6 million for the six months ended June 30, 2016. Cost of revenue (excluding depreciation and amortization) decreased in both segments primarily due to reductions in ongoing expenses.

**Depreciation and Amortization.** Depreciation and amortization expense decreased by \$2.4 million to \$14.9 million for the six months ended June 30, 2017 from \$17.3 million for the six months ended June 30, 2016. The decrease is primarily attributable to lower levels of capital expenditures in recent years.

*Impairment of Intangible Assets.* We recognized \$0.4 million in impairment for the six months ended June 30, 2016. In June 2016, we identified a triggering event for a license in Kazakhstan associated with a decline in cash flow projections. In June 2016, we conducted an intangibles impairment test and as a result of such test, recognized a \$0.4 million impairment of licenses in the Corporate segment, which was the full amount of intangibles within Kazakhstan.

*Selling and Marketing.* Selling and marketing expense decreased \$0.3 million to \$3.6 million for the six months ended June 30, 2017 from \$3.8 million for the six months ended June 30, 2016.

*General and Administrative*. General and administrative expenses decreased by \$8.5 million to \$20.4 million for the six months ended June 30, 2017 from \$28.9 million for the six months ended June 30, 2016. General and administrative costs decreased in both segments due to reductions in ongoing expenses.

*Income Tax Expense*. Our effective income tax rate was (5.3%) and (53.6%) for the six months ended June 30, 2017 and 2016, respectively. Our effective tax rate is affected by factors including changes in valuation allowances, fluctuations in income across jurisdictions with varying tax rates, and changes in income tax reserves, including related penalties and interest.

# **Liquidity and Capital Resources**

At June 30, 2017, we had working capital, including cash, of \$61.5 million.

On July 28, 2017, concurrent with our acquiring substantially all the assets of ESS, we made a \$15.0 million draw on the Revolving Credit Facility (RCF).

Based on our current expectations, we believe our liquidity and capital resources will be sufficient for the conduct of our business and operations for the foreseeable future. We may also use a portion of our available cash to finance growth through the acquisition of, or investment in, businesses, products, services or technologies complementary to our current business, through mergers, acquisitions, joint ventures or otherwise, or to pay down outstanding debt.

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During the next twelve months, we expect our principal sources of liquidity to be cash flows from operating activities, cash and cash equivalents on hand and availability under our credit facility. In forecasting our cash flows we have considered factors including contracted services related to long-term deepwater drilling programs, U.S. land rig count trends, projected oil and natural gas prices, and contracted and available satellite bandwidth.

While we believe we have sufficient liquidity and capital resources to meet our current operating requirements and expansion plans, we may elect to pursue additional expansion opportunities within the next year which could require additional financing, either debt or equity.

Beyond the next twelve months, we expect our principal sources of liquidity to be cash flows provided by operating activities, cash and cash equivalents on hand, availability under our credit facility and additional financing activities we may pursue, which may include debt or equity offerings.

	Six Months Ended June 30,		
	2017 (in they	<b>2016</b>	
Condensed Consolidated Statements of Cash Flows	(in thousands)		
Data:			
Cash and cash equivalents, January 1,	\$ 57,152	\$ 60,468	
Net cash provided by operating activities	9,283	18,440	
Net cash used in investing activities	(11,063)	(15,343)	
Net cash used in financing activities	(13,845)	(3,859)	
Changes in foreign currency translation	1,172	(250)	
Cash and cash equivalents, June 30,	\$ 42,699	\$ 59,456	

Currently, the Norwegian kroner and the British pound sterling are the foreign currencies that could materially impact our liquidity. We presently do not hedge these risks, but evaluate financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. During the six months ended June 30, 2017 and 2016, 89.5% and 84.0% of our revenue was denominated in U.S. dollars, respectively.

### **Operating Activities**

Net cash provided by operating activities was \$9.3 million for the six months ended June 30, 2017 compared to \$18.4 million for the six months ended June 30, 2016. The decrease in cash provided by operating activities during 2017 of \$9.2 million was primarily due to decreased operating activity.

Our cash provided by operations is subject to many variables, the most significant of which is the volatility of the oil and gas industry and, therefore, the demand for our services. Other factors impacting operating cash flows include the availability and cost of satellite bandwidth, as well as the timing of collecting our receivables. Our future cash flow from operations will depend on our ability to increase our contracted services through our sales and marketing efforts while leveraging our contracted satellite and other communication service costs.

### **Investing Activities**

Net cash used in investing activities was \$11.1 million and \$15.3 million for the six months ended June 30, 2017 and 2016, respectively.

Net Cash used in investing activities during the six months ended June 30, 2017 included \$4.9 million paid in connection with the acquisition of Cyphre. Net Cash used in investing activities during the six months ended June 30, 2016 included \$4.8 million paid for the acquisition of TECNOR. Net cash used in investing activities during the six months ended June 30, 2017 and 2016 includes capital expenditures of \$6.5 million and \$9.4 million, respectively. We expect capital expenditures for 2017 to be lower than the previous year due to continued low levels of global offshore oil and gas drilling activity.

# **Financing Activities**

Net cash used in financing activities was \$13.8 million and \$3.9 million for the six months ended June 30, 2017 and 2016, respectively. Cash used in financing activities for the six months ended June 30, 2017 included \$14.5 million in principal payments on our long-term debt consisting primarily of \$4.3 million on the Term Loan and \$10.0 million on the RCF. Cash used in financing activities for the six months ended June 30, 2016 included \$4.3 million in principal payments on our long-term debt.

### Credit Agreement

The Company has a \$60.0 million term loan (Term Loan) and a \$75.0 million RCF, which includes a \$15 million sublimit for the issuance of standby letters of credit.

The Term Loan bears an interest rate of LIBOR plus a margin ranging from 1.5% to 2.5%, based on a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure defined in the credit agreement. Interest is payable monthly along with quarterly principal installments of \$2.1 million, with the balance due October 2018. The weighted average interest rate for the three months ended June 30, 2017 and 2016 was 3.1% and 2.4%, respectively. The weighted average interest rate for the six months ended June 30, 2017 and 2016 was 3.1% and 2.3%, respectively, with an interest rate of 3.2% at June 30, 2017. The Term Loan is secured by substantially all the assets of the Company. As of June 30, 2017, the outstanding principal balance of the Term Loan was \$30.0 million.

The RCF matures in October 2018 with any outstanding borrowings then payable. Borrowings under the RCF carry an interest rate of LIBOR plus an applicable margin ranging from 1.5% to 2.5%, which varies as a function of the Company s leverage ratio. As of June 30, 2017, \$17.0 million in draws on the facility remain outstanding. The weighted average interest rate for the three months ended June 30, 2017 and 2016 was 3.1% and 2.3%, respectively. The weighted average interest rate for the six months ended June 30, 2017 and 2016 was 3.1% and 2.3%, respectively, with an interest rate of 3.2% at June 30, 2017.

As of June 30, 2017, there were \$6.3 million in standby letters of credit issued, which reduces our availability under the RCF.

In February 2016, we amended our credit agreement with the most significant changes being the definition of Consolidated EBITDA, the calculation of the fixed charge coverage ratio and the timing associated with delivery of financial statements and compliance certificates to the administrative agent.

In December 2016, we amended our credit agreement with the most significant changes being voluntarily reducing the revolving credit facility from \$125 million to \$75 million and changing the definition of Consolidated EBITDA and certain other definitions contained in the credit agreement.

Our credit agreement imposes certain restrictions including limitations on our ability to obtain additional debt financing and on our payment of cash dividends. It also requires us to maintain certain financial covenants such as a funded debt to Consolidated EBITDA ratio of less than or equal to 2.5 to 1.0 and a fixed charge coverage ratio of not less than 1.25 to 1.0. At June 30, 2017, we believe we were in compliance with all covenants.

### Off-Balance Sheet Arrangements

We do not engage in any off-balance sheet arrangements.

### **Non-GAAP Measures**

Adjusted EBITDA and Unlevered Free Cash Flow should not be considered as alternatives to net loss, operating income (loss), basic or diluted earnings per share or any other measure of financial performance calculated and presented in accordance with GAAP. Our Adjusted EBITDA and Unlevered Free Cash Flow may not be comparable to similarly titled measures of other companies because other companies may not calculate Adjusted EBITDA, Unlevered Free Cash Flow or similarly titled measures in the same manner as we do. We prepare Adjusted EBITDA and Unlevered Free Cash Flow to eliminate the impact of items that we do not consider indicative of our core operating performance. We encourage you to evaluate these adjustments and the reasons we consider them appropriate.

We define Adjusted EBITDA as net loss plus interest expense, income tax expense, depreciation and amortization, impairment of goodwill, intangibles, property, plant and equipment, foreign exchange impact of intercompany financing activities, (gain) loss on retirement of property, plant and equipment, change in fair value of earn-outs/contingent consideration, stock-based compensation, merger/acquisition costs, executive departure costs, restructuring charges and non-recurring items.

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We believe Adjusted EBITDA is useful to investors in evaluating our operating performance for the following reasons:

Investors and securities analysts use Adjusted EBITDA as a supplemental measure to evaluate the overall operating performance of companies, and we understand our investor and analyst s presentations include Adjusted EBITDA;

By comparing our Adjusted EBITDA in different periods, our investors may evaluate our operating results without the additional variations caused by items that we do not consider indicative of our core operating performance and which are not necessarily comparable from year to year; and

Adjusted EBITDA is an integral component of Consolidated EBITDA, as defined and used in the financial covenant ratios in the credit agreement.

Our management uses Adjusted EBITDA:

To indicate profit contribution;

For planning purposes, including the preparation of our annual operating budget and as a key element of annual incentive programs;

To allocate resources to enhance the financial performance of our business; and

In communications with our Board of Directors concerning our financial performance. Although Adjusted EBITDA is frequently used by investors and securities analysts in their evaluations of companies, Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results of operations as reported under GAAP. Some of these limitations are:

Adjusted EBITDA does not reflect our cash expenditures or future requirements for capital expenditures or other contractual commitments;

Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs;

Adjusted EBITDA does not reflect interest expense;

Adjusted EBITDA does not reflect cash requirements for income taxes;

Adjusted EBITDA does not reflect impairment of goodwill, intangibles, property, plant and equipment;

Adjusted EBITDA does not reflect foreign exchange impact of intercompany financing activities;

Adjusted EBITDA does not reflect (gain) loss on retirement of property, plant and equipment;

Adjusted EBITDA does not reflect the stock based compensation component of employee compensation;

Adjusted EBITDA does not reflect acquisition costs;

Adjusted EBITDA does not reflect change in fair value of earn-outs/contingent consideration;

Adjusted EBITDA does not reflect executive departure costs;

Adjusted EBITDA does not reflect restructuring charges;

Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for these replacements; and

Other companies in our industry may calculate Adjusted EBITDA or similarly titled measures differently than we do, limiting its usefulness as a comparative measure.

We define Unlevered Free Cash Flow as Adjusted EBITDA less capital expenditures. We believe Unlevered Free Cash Flow is useful to investors in evaluating our operating performance for the following reasons:

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Investors and securities analysts use Unlevered Free Cash Flow as a supplemental measure to evaluate the overall operating performance of companies, and we understand our investor and analyst s presentations include Unlevered Free Cash Flow; and

By comparing our Unlevered Free Cash Flow in different periods, our investors may evaluate our operating results without the additional variations caused by items that we do not consider indicative of our core operating performance and which are not necessarily comparable from year to year.

Although Unlevered Free Cash Flow is frequently used by investors and securities analysts in their evaluations of companies, Unlevered Free Cash Flow has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results of operations as reported under GAAP. Some of these limitations are:

Unlevered Free Cash Flow does not reflect changes in, or cash requirements for, our working capital needs;

Unlevered Free Cash Flow does not reflect interest expense;

Unlevered Free Cash Flow does not reflect cash requirements for income taxes;

Unlevered Free Cash Flow does not reflect impairment of goodwill, intangibles, property, plant and equipment;

Unlevered Free Cash Flow does not reflect foreign exchange impact of intercompany financing activities;

Unlevered Free Cash Flow does not reflect (gain) loss on retirement of property, plant and equipment;

Unlevered Free Cash Flow does not reflect acquisition costs;

Unlevered Free Cash Flow does not reflect change in fair value of earn-outs/contingent consideration;

Unlevered Free Cash Flow does not reflect executive departure costs;

Unlevered Free Cash Flow does not reflect restructuring charges;

Unlevered Free Cash Flow does not reflect depreciation and amortization;

Unlevered Free Cash Flow does not reflect the stock based compensation component of employee compensation; and

Other companies in our industry may calculate Unlevered Free Cash Flow or similarly titled measures differently than we do, limiting its usefulness as a comparative measure.

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The following table presents a reconciliation of our net loss to Adjusted EBITDA and Unlevered Free Cash Flow.

	Three N	<b>Months</b>		
	End	led	Six Montl	hs Ended
	June	e <b>30</b> ,	June	e <b>30</b> ,
	2017	2016	2017	2016
	(:	in thousands	)	
Net loss	\$ (4,210)	\$ (4,856)	\$ (6,197)	\$ (6,123)
Interest expense	613	643	1,232	1,311
Depreciation and amortization	7,552	9,013	14,868	17,256
Impairment of intangible assets		397		397
(Gain) loss on sales of property, plant and equipment, net				
of retirements	13	(134)	50	(150)
Stock-based compensation	1,116	1,128	1,942	1,842
Restructuring		1,129		497
Change in fair value of earn-out/contingent consideration	(846)		(846)	
Executive departure costs				1,884
Acquisition costs	1,916	70	1,916	240
Income tax expense (benefit)	(101)	1,234	313	2,136
Adjusted EBITDA (non-GAAP measure)	\$ 6,053	\$ 8,624	\$13,278	\$ 19,290
Adjusted EBITDA (non-GAAP measure)	\$ 6,053	\$ 8,624	\$ 13,278	\$ 19,290
Capital expenditures	4,911	4,670	8,071	9,575
Unlevered Free Cash Flow (non-GAAP measure)	\$ 1,142	\$ 3,954	\$ 5,207	\$ 9,715

We evaluate Adjusted EBITDA and Unlevered Free Cash Flow generated from our operations to assess the potential recovery of historical capital expenditures, determine timing and investment levels for growth opportunities, extend commitments of satellite bandwidth cost, invest in new products and services, expand or open new offices and service centers, and assist purchasing synergies.

Adjusted EBITDA decreased by \$2.6 million to \$6.1 million for the three months ended June 30, 2017, from \$8.6 million for the three months ended June 30, 2016. Adjusted EBITDA decreased by \$6.0 million to \$13.3 million for the six months ended June 30, 2017, from \$19.3 million for the six months ended June 30, 2016. The decrease resulted primarily from lower revenue partially offset by a reduction in ongoing operating expenses.

Unlevered Free Cash Flow was \$1.1 million in the three months ended June 30, 2017, a decrease of \$2.8 million over the prior year quarter. The decrease in Unlevered Free Cash Flow over the prior year quarter was due to decreased Adjusted EBITDA. Unlevered Free Cash Flow was \$5.2 million in the six months ended June 30, 2017, a decrease of \$4.5 million over the prior year period. The decrease in Unlevered Free Cash Flow over the prior year period was due to decreased Adjusted EBITDA partially offset by a decline in capital expenditures.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are subject to a variety of risks, including foreign currency exchange rate fluctuations relating to foreign operations and certain purchases from foreign vendors. In the normal course of business, we assess these risks and have established policies and procedures to manage our exposure to fluctuations in foreign currency values.

Our objective in managing our exposure to foreign currency exchange rate fluctuations is to reduce the impact of adverse fluctuations in earnings and cash flows associated with foreign currency exchange rates. We presently do not hedge these risks, but evaluate financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. During the six months ended June 30, 2017 and 2016, 10.5% and 16.0%, respectively of our revenues were earned in non-U.S. currencies. At June 30, 2017 and 2016, we had no significant outstanding foreign exchange contracts.

Our results of operations and cash flows are subject to fluctuations due to changes in interest rates primarily from our variable interest rate long-term debt. We presently do not hedge these risks, but evaluate financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. The following analysis reflects the annual impacts of potential changes in our interest rate to net loss attributable to us and our total stockholders equity based on our outstanding long-term debt on June 30, 2017 and December 31, 2016, assuming those liabilities were outstanding for the previous twelve months:

	June 30, 2017		mber 31, 2016
	(in t	housanc	ls)
Effect on Net Income (Loss) and			
Equity Increase/Decrease:			
1% Decrease/increase in rate	\$ 471	\$	615
2% Decrease/increase in rate	\$ 942	\$	1,229
3% Decrease/increase in rate	\$ 1,413	\$	1,844

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## **Item 4.** Controls and Procedures

### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2017. The term disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of June 30, 2017, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

## **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) of the Exchange Act that occurred during the quarter ended June 30, 2017 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## PART II OTHER INFORMATION

# Item 1. Legal Proceedings

Inmarsat and the Company are in a dispute relating to a January 2014 take or pay agreement to purchase up to \$65.0 million, under certain conditions, of GX capacity from Inmarsat over several years. The parties are attempting to resolve the dispute through a contractually stipulated arbitration process with the International Centre for Dispute Resolution that began in October 2016. The parties dispute whether Inmarsat has met its contractual obligations with respect to the service under the agreement. In July 2017, pursuant to its contractual rights under the agreement, the Company delivered a notice of termination of the agreement to Inmarsat.

The Company has incurred legal expenses of \$0.5 million in connection with the GX dispute for the six months ended June 30, 2017. The Company may continue to incur significant legal fees, related expenses and management time in the future. The Company cannot predict the ultimate outcome of the GX dispute, the total costs to be incurred or the potential impact on personnel.

Based on the information available at this time and management s understanding of the GX dispute, the Company does not deem the likelihood of a material loss related to this dispute to be probable, so it has not accrued any liability related to the dispute. At this stage of the arbitration, the range of possible loss is not reasonably estimable, but could range from zero to the maximum amount payable under the contract for the services plus expenses.

The Company, in the ordinary course of business, is a claimant or a defendant in various other legal proceedings, including proceedings as to which the Company has insurance coverage and those that may involve the filing of liens against the Company or its assets.

# Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in Part I, Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2016.

## <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>

192,136 shares valued at \$3.3 million were used in the May 18, 2017 acquisition of Cyphre Security Solutions (Cyphre), a private Texas based company. Cyphre is a cybersecurity company that provides advanced enterprise data protection leveraging BlackTIE® hardware-based encryption featuring low latency protection for files at rest and in transit for both public and private cloud.

### Item 3. Defaults Upon Senior Securities

None

### Item 4. Mine Safety Disclosures

Not applicable.

# **Item 5.** Other Information

None

# Item 6. Exhibits

The exhibits required to be filed with this Quarterly Report on Form 10-Q are listed in the Exhibit Index attached hereto and are incorporated herein by reference.

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# **INDEX TO EXHIBITS**

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2.2	Share Purchase Agreement between RigNet, Inc. and the shareholders of Orgtec S.A.P.I. de C.V., d.b.a. TECNOR dated November 3, 2015 (filed as Exhibit 2.2 to the Registrant s Quarterly Report on Form 10-Q filed with the SEC on May 9, 2016, and incorporated herein by reference)
3.1	Amended and Restated Certificate of Incorporation, as amended (filed as Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on August 8, 2016, and incorporated herein by reference)
3.2	Amendment to Amended and Restated Certificate of Incorporation, effective May 18, 2016. (filed as Exhibit 3.2 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on August 8, 2016, and incorporated herein by reference)
3.3	Amended and Restated Bylaws of the Registrant, as amended (filed as Exhibit 3.3 to the Registrant s Quarterly Report on Form 10-Q filed with the SEC on August 8, 2016, and incorporated herein by reference)
3.4	Amendment to the Amended and Restated Bylaws of RigNet, Inc., effective May 18, 2016 (filed as Exhibit 3.1 to the Registrant s Current Report on Form 8-K filed with the SEC on May 24, 2016, and incorporated herein by reference)
10.1+	Consulting Services Agreement between the Registrant and William Sutton dated July 13, 2017
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document
	+ Indicates management contract or compensatory plan.

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Date: August 7, 2017

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# RIGNET, INC.

By: /s/ CHARLES E. SCHNEIDER

Charles E. Schneider

Senior Vice President and Chief Financial Officer

(Principal Financial and Accounting Officer)

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