ALLEGHANY CORP /DE Form 10-Q May 03, 2018 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_ TO \_\_\_\_\_

**COMMISSION FILE NUMBER 1-9371** 

## **ALLEGHANY CORPORATION**

EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER

#### **DELAWARE**

#### STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION

#### 51-0283071

#### I.R.S. EMPLOYER IDENTIFICATION NO.

#### 1411 BROADWAY, 34TH FLOOR, NY, NY 10018

#### ADDRESS OF PRINCIPAL EXECUTIVE OFFICES, INCLUDING ZIP CODE

#### 212-752-1356

#### REGISTRANT S TELEPHONE NUMBER, INCLUDING AREA CODE

#### **NOT APPLICABLE**

# FORMER NAME, FORMER ADDRESS, AND FORMER FISCAL YEAR, IF CHANGED SINCE LAST REPORT

INDICATE BY CHECK MARK WHETHER THE REGISTRANT: (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS. YES NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT HAS SUBMITTED ELECTRONICALLY AND POSTED ON ITS CORPORATE WEB SITE, IF ANY, EVERY INTERACTIVE DATA FILE REQUIRED TO BE SUBMITTED AND POSTED PURSUANT TO RULE 405 OF REGULATION S-T (SECTION 232.405 OF THIS CHAPTER) DURING THE PRECEDING 12 MONTHS (OR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO SUBMIT AND POST SUCH FILES). YES NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A LARGE ACCELERATED FILER, AN ACCELERATED FILER, A NON-ACCELERATED FILER, A SMALLER REPORTING COMPANY, OR AN EMERGING GROWTH COMPANY. SEE THE DEFINITIONS OF LARGE ACCELERATED FILER, ACCELERATED FILER, SMALLER REPORTING COMPANY, AND EMERGING GROWTH COMPANY IN RULE 12b-2 OF THE EXCHANGE ACT.

ARGE ACCELERATED FILER

ACCELERATED FILER

EMERGING GROWTH COMPANY

ON-ACCELERATED FILER

SMALLER REPORTING COMPANY

IF AN EMERGING GROWTH COMPANY, INDICATE BY CHECK MARK IF THE REGISTRANT HAS ELECTED NOT TO USE THE EXTENDED TRANSITION PERIOD FOR COMPLYING WITH ANY NEW OR REVISED FINANCIAL ACCOUNTING STANDARDS PROVIDED PURSUANT TO SECTION 13(A) OF THE

EXCHANGE ACT.

INDICATE BY CHECK MARK WHETHER THE REGISRANT IS A SHELL COMPANY (AS DEFINED IN RULE 12b-2 OF THE ACT). YES NO

INDICATE THE NUMBER OF SHARES OUTSTANDING OF EACH OF THE ISSUER S CLASSES OF COMMON STOCK, AS OF THE LAST PRACTICABLE DATE.

15,289,793 SHARES, PAR VALUE \$1.00 PER SHARE, AS OF APRIL 23, 2018

## **ALLEGHANY CORPORATION**

## TABLE OF CONTENTS

		Page
	PART I	
ITEM 1.	Financial Statements	1
ITEM 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	22
ITEM 3.	Quantitative and Qualitative Disclosures About Market Risk	60
ITEM 4.	Controls and Procedures	61
	PART II	
ITEM 1.	Legal Proceedings	62
ITEM 1A.	Risk Factors	62
ITEM 2.	Unregistered Sales of Equity Securities and Use of Proceeds	62
ITEM 6.	Exhibits	63
SIGNATURE	<u>ES</u>	64

## Part I. FINANCIAL INFORMATION

## **Item 1. Financial Statements.**

## ALLEGHANY CORPORATION AND SUBSIDIARIES

## **Consolidated Balance Sheets**

Assets	(	March 31, 2018 (unaudited) n thousands, ex	December 31, 2017 cept share amounts)	
Investments:				
Securities at fair value:				
	\$	4,545,899	\$	4 000 467
Equity securities (cost: 2018 \$3,721,932; 2017 \$3,170,673)  Debt securities (amortized cost: 2018 \$12,065,159; 2017 \$12,536,772)	Ф		Ф	4,099,467
		12,066,223		12,721,399
Short-term investments		611,655		578,054
		17,223,777		17,398,920
Commercial mortgage loans		663,933		658,364
Other invested assets		601,555		743,358
Total investments		18,489,265		18,800,642
Cash		711,040		838,375
Accrued investment income		97,998		105,877
Premium balances receivable		856,078		797,346
Reinsurance recoverables		1,653,758		1,746,488
Ceded unearned premiums		204,640		190,252
Deferred acquisition costs		467,524		453,346
Property and equipment at cost, net of accumulated depreciation and				
amortization		198,707		125,337
Goodwill		345,306		334,905
Intangible assets, net of amortization		467,475		459,037
Current taxes receivable		63,568		31,085
Net deferred tax assets		123,944		136,489
Funds held under reinsurance agreements		705,433		706,042
Other assets		712,520		659,096
Total assets	\$	25,097,256	\$	25,384,317
Liabilities, Redeemable Noncontrolling Interests and Stockholders				
Equity				
Loss and loss adjustment expenses	\$	11,714,269	\$	11,871,250

Edgar Filing: ALLEGHANY CORP /DE - Form 10-Q

Unearned premiums	2,251,593	2,182,294
Senior Notes and other debt	1,540,865	1,484,897
Reinsurance payable	160,228	156,376
Other liabilities	919,270	1,068,907
Total liabilities	16,586,225	16,763,724
Redeemable noncontrolling interests	137,631	106,530
Common stock (shares authorized: 2018 and 2017 22,000,000; shares issued:		·
2018 and 2017 17,459,961)	17,460	17,460
Contributed capital	3,613,630	3,612,109
Accumulated other comprehensive (loss) income	(123,620)	618,118
Treasury stock, at cost (2018 2,097,820 shares; 2017 2,069,461 shares)	(843,497)	(824,906)
Retained earnings	5,709,427	5,091,282
Total stockholders equity attributable to Alleghany stockholders	8,373,400	8,514,063
Total liabilities, redeemable noncontrolling interest and stockholders equity \$	25,097,256	\$ 25,384,317

See accompanying Notes to Unaudited Consolidated Financial Statements.

## ALLEGHANY CORPORATION AND SUBSIDIARIES

# **Consolidated Statements of Earnings and Comprehensive Income**

(unaudited)

		Three Months Ended March 31,			
	( <b>h</b> •	2018		2017	
Revenues	(\$ 1n t	housands, exce	pt pei	share amounts)	
Net premiums earned	\$	1 207 956	\$	1 200 100	
Net investment income	Ф	1,207,856	Ф	1,209,188	
		124,126 (42,649)		115,538	
Change in the fair value of equity securities		44,505		- 50.651	
Net realized capital gains		,		59,651	
Other than temporary impairment losses		(511)		(3,217)	
Noninsurance revenue		251,627		151,292	
Total revenues		1,584,954		1,532,452	
Costs and Expenses					
Net loss and loss adjustment expenses		670,578		699,305	
Commissions, brokerage and other underwriting expenses		406,295		408,515	
Other operating expenses		264,897		175,138	
Corporate administration		7,785		16,885	
Amortization of intangible assets		5,264		3,764	
Interest expense		21,531		20,935	
Total costs and expenses		1,376,350		1,324,542	
Earnings before income taxes		208,604		207,910	
Income taxes		37,422		58,550	
Net earnings		171,182		149,360	
Net earnings attributable to noncontrolling interest		(393)		184	
Net earnings attributable to Alleghany stockholders	\$	171,575	\$	149,176	
Net earnings	\$	171,182	\$	149,360	
Other comprehensive income:					
Change in unrealized gains (losses), net of deferred taxes of (\$38,905) and					
\$67,270 for 2018 and 2017, respectively		(146,358)		124,929	
Less: reclassification for net realized capital gains and other than temporary impairment losses, net of taxes of \$366 and (\$19,752) for 2018 and 2017,					
respectively		1,379		(36,682)	

Edgar Filing: ALLEGHANY CORP /DE - Form 10-Q

Change in unrealized currency translation adjustment, net of deferred taxes				
of \$1,356 and \$2,719 for 2018 and 2017, respectively		5,100		5,049
Retirement plans		(1,322)		(395)
Comprehensive income		29,981		242,261
Comprehensive income attributable to noncontrolling interest		(393)		184
·				
Comprehensive income attributable to Alleghany stockholders	\$	30,374	\$	242,077
Basic earnings per share attributable to Alleghany stockholders	\$	11.15	\$	9.68
Diluted earnings per share attributable to Alleghany stockholders		11.04		9.67
See accompanying Notes to Unaudited Consolidated Financial Statements.				

## ALLEGHANY CORPORATION AND SUBSIDIARIES

## **Consolidated Statements of Cash Flows**

(unaudited)

	Three Months Ended March 31,		
	2018 2017 (\$ in thousands)		
Cash flows from operating activities	(4		
Net earnings	\$ 171,182	\$ 149,360	
Adjustments to reconcile net earnings to net cash provided by (used in) operating activities:			
Depreciation and amortization	33,107	35,663	
Change in the fair value of equity securities	42,649	-	
Net realized capital (gains) losses	(44,505)	(59,651)	
Other than temporary impairment losses	511	3,217	
(Increase) decrease in reinsurance recoverables, net of reinsurance payable	96,582	34,196	
(Increase) decrease in premium balances receivable	(58,732)	(62,971)	
(Increase) decrease in ceded unearned premiums	(14,388)	(17,874)	
(Increase) decrease in deferred acquisition costs	(14,178)	(6,488)	
(Increase) decrease in funds held under reinsurance agreements	609	(23,885)	
Increase (decrease) in unearned premiums	69,299	39,448	
Increase (decrease) in loss and loss adjustment expenses	(156,981)	(97,254)	
Change in unrealized foreign exchange losses (gains)	(35,143)	(19,971)	
Other, net	(95,181)	(16,322)	
Net adjustments	(176,351)	(191,892)	
Net cash provided by (used in) operating activities	(5,169)	(42,532)	
Cash flows from investing activities			
Purchases of debt securities	(989,813)	(1,811,566)	
Purchases of equity securities	(451,519)	(304,343)	
Sales of debt securities	1,014,024	1,349,608	
Maturities and redemptions of debt securities	466,457	443,960	
Sales of equity securities	172,819	1,363,269	
Net (purchases) sales of short-term investments	(33,634)	(949,847)	
Net (purchases) sales and maturities of commercial mortgage loans	(5,569)	(24,803)	
(Purchases) sales of property and equipment	(11,057)	(4,480)	
Purchases of affiliates and subsidiaries, net of cash acquired	(105,386)	-	
Other, net	(23,951)	29,388	

Net cash provided by (used in) investing activities		32,371	91,186
Cash flows from financing activities			
Treasury stock acquisitions		(21,268)	-
Increase (decrease) in other debt		9,957	(5,509)
Cash dividends paid		(153,967)	-
Other, net		4,654	(13,057)
Net cash provided by (used in) financing activities		(160,624)	(18,566)
Effect of exchange rate changes on cash		6,087	266
Net increase (decrease) in cash		(127,335)	30,354
Cash at beginning of period		838,375	594,091
Cash at end of period	\$	711,040	\$ 624,445
Supplemental disclosures of cash flow information			
Cash paid during period for:			
Interest paid	\$	16,942	\$ 16,359
Income taxes paid (refund received)		20,275	5,949

See accompanying Notes to Unaudited Consolidated Financial Statements.

#### ALLEGHANY CORPORATION AND SUBSIDIARIES

#### **Notes to Unaudited Consolidated Financial Statements**

## 1. Summary of Significant Accounting Principles

## (a) Principles of Financial Statement Presentation

This Quarterly Report on Form 10-Q (this Form 10-Q ) should be read in conjunction with the Annual Report on Form 10-K for the year ended December 31, 2017 (the 2017 Form 10-K ) of Alleghany Corporation (Alleghany).

Alleghany Corporation, a Delaware corporation, owns and manages certain operating subsidiaries and investments, anchored by a core position in property and casualty reinsurance and insurance. Through its wholly-owned subsidiary TransRe, Alleghany is engaged in the property and casualty reinsurance business. TransRe has been Alleghany s wholly-owned subsidiary since March 2012. Through its wholly-owned subsidiary Alleghany Insurance Holdings LLC (AIHL) and its subsidiaries, Alleghany is engaged in the property and casualty insurance business. AIHL s insurance operations are principally conducted by its subsidiaries RSUI Group, Inc. (RSUI), CapSpecialty, Inc. (CapSpecialty) and, prior to December 31, 2017, Pacific Compensation Corporation (PacificComp). CapSpecialty has been a subsidiary of AIHL since January 2002 and RSUI has been a subsidiary of AIHL since July 2003. AIHL Re LLC (AIHL Re), a captive reinsurance company which provides reinsurance to Alleghany since its formation in May 2006.

On September 12, 2017, AIHL signed a definitive agreement to sell PacificComp to CopperPoint Mutual Insurance Company ( CopperPoint ) for total cash consideration of approximately \$158 million. The transaction closed on December 31, 2017, at which time: (i) approximately \$442 million of PacificComp assets, consisting primarily of debt securities, and approximately \$316 million of PacificComp liabilities, consisting primarily of loss and loss adjustment expenses ( LAE ) reserves, were transferred; and (ii) AIHL recorded an after-tax gain of approximately \$16 million, which included a tax benefit. In connection with the transaction, AIHL Re will continue to provide adverse development reinsurance coverage on PacificComp s pre-acquisition claims, subject to certain terms and conditions. AIHL Re s obligations, which are guaranteed by Alleghany, are subject to: (i) an aggregate limit of \$150.0 million; and (ii) a final commutation and settlement as of December 31, 2024.

Although Alleghany s primary sources of revenues and earnings are its reinsurance and insurance operations and investments, Alleghany also sources, executes, manages and monitors certain private investments primarily through its wholly-owned subsidiary Alleghany Capital Corporation (Alleghany Capital). Alleghany Capital s investments include:

Bourn & Koch, Inc. ( Bourn & Koch ), a manufacturer/remanufacturer of specialty machine tools and supplier of replacement parts, accessories and services for a variety of cutting technologies, headquartered in Rockford, Illinois;

R.C. Tway Company, LLC (Kentucky Trailer), a manufacturer of custom trailers and truck bodies for the moving and storage industry and other markets, headquartered in Louisville, Kentucky;

IPS-Integrated Project Services, LLC ( IPS ), a technical engineering-focused service provider focused on the global pharmaceutical and biotechnology industries, headquartered in Blue Bell, Pennsylvania;

Jazwares, LLC (together with its affiliates, Jazwares), a global toy, entertainment and musical instrument company, headquartered in Sunrise, Florida;

WWSC Holdings, LLC ( W&W|AFCO Steel ), a structural steel fabricator and erector, headquartered in Oklahoma City, Oklahoma; and

a 45 percent equity interest in Wilbert Funeral Services, Inc. (Wilbert), a provider of products and services for the funeral and cemetery industries and precast concrete markets, headquartered in Overland Park, Kansas.

The results of W&W|AFCO Steel have been included in Alleghany s consolidated results beginning with its acquisition by Alleghany Capital on April 28, 2017. On February 7, 2018, W&W|AFCO Steel acquired Hirschfeld Holdings, LP (Hirschfeld).

Wilbert is accounted for under the equity method of accounting and is included in other invested assets. The results of Wilbert have been included in Alleghany s consolidated results beginning with its acquisition by Alleghany Capital on August 1, 2017.

In addition, Alleghany owns certain other holding-company investments. Stranded Oil Resources Corporation (SORC) is an exploration and production company focused on enhanced oil recovery, headquartered in Golden, Colorado. Alleghany also owns and manages properties in the Sacramento, California region through its wholly-owned subsidiary Alleghany Properties Holdings LLC (Alleghany Properties). Alleghany s public equity investments are managed primarily through Alleghany s wholly-owned subsidiary Roundwood Asset Management LLC.

Unless the context otherwise requires, references to Alleghany include Alleghany together with its subsidiaries.

4

The accompanying consolidated financial statements include the results of Alleghany and its wholly-owned and majority-owned subsidiaries and have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP). All material inter-company balances and transactions have been eliminated in consolidation.

The portion of stockholders equity, net earnings and comprehensive income that is not attributable to Alleghany stockholders is presented on the Consolidated Balance Sheets and the Consolidated Statements of Earnings and Comprehensive Income as noncontrolling interests. Because all noncontrolling interests have the option to sell their ownership interests to Alleghany in the future (generally through 2024), the portion of stockholders equity that is not attributable to Alleghany stockholders is presented on the Consolidated Balance Sheets as redeemable noncontrolling interests for all periods presented. During the first three months of 2018, the approximate noncontrolling interests outstanding were as follows: Bourn & Koch - 11 percent; Kentucky Trailer - 21 percent; IPS - 16 percent; Jazwares - 23 percent; and W&WIAFCO Steel - 20 percent.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Alleghany relies on historical experience and on various other assumptions that it believes to be reasonable under the circumstances to make judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ materially from those reported results to the extent that those estimates and assumptions prove to be inaccurate. Changes in estimates are reflected in the Consolidated Statements of Earnings and Comprehensive Income in the period in which the changes are made.

## (b) Other Significant Accounting Principles

Alleghany s significant accounting principles can be found in Note 1 to Notes to Consolidated Financial Statements set forth in Part II, Item 8, Financial Statements and Supplementary Data of the 2017 Form 10-K.

## (c) Recent Accounting Standards

#### Recently Adopted

In February 2018, the Financial Accounting Standards Board (the FASB) issued guidance on certain tax effects caused by the Tax Cuts and Jobs Act of 2017 (the Tax Act), which was signed into law on December 22, 2017. The Tax Act reduced the corporate federal income tax rate from 35.0 percent to 21.0 percent, effective January 1, 2018 for the 2018 tax year, among other provisions. Under such circumstances, GAAP requires that the value of deferred tax assets and liabilities be reduced through tax expense. The new guidance provides an option to reclassify any stranded tax amounts that remain in accumulated other comprehensive income to retained earnings, either retrospectively or at the beginning of the period in which the adoption is elected. This guidance became effective in the first quarter of 2018 for public entities, with early adoption permitted in 2017. Alleghany adopted this new guidance in the first quarter of 2018, and has elected to reclassify stranded tax amounts that remain in accumulated other comprehensive income, in the amount of approximately \$135 million, to retained earnings as of January 1, 2018. See Note 7(b) of this Form 10-Q for further information on accumulated other comprehensive income, and see Note 9 to Notes to Consolidated Financial Statements set forth in Part II, Item 8, Financial Statements and Supplementary Data of the 2017 Form 10-K for additional information on the Tax Act and its impact on Alleghany.

In March 2017, the FASB issued guidance that reduces the amortization period for the premium on certain purchased callable debt securities to the earliest call date. The guidance applies specifically to noncontingent call features that are callable at a predetermined and fixed price and date. The accounting for purchased callable debt securities held at a

discount is not affecte