

Marcus & Millichap, Inc.  
Form SC 13D/A  
August 01, 2018

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 13D**  
**Under the Securities Exchange Act of 1934**  
**(Amendment No. 10)**

**MARCUS & MILLICHAP, INC.**

**(Name of Issuer)**

**Common Stock**

**(Title of Class of Securities)**

**566324109**

**(CUSIP Number)**

**Alexander Yarmolinsky**

**Chief Financial Officer**

**Phoenix Investments Holdings LLC**

**777 S. California Avenue**

**Palo Alto, CA 94304**

**(650) 494-1400**

**(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)**

**July 25, 2018**

**(Date of Event Which Requires Filing of this Statement)**

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§ 240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box.

**Note:** Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See §240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

(Continued on following pages)

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**SCHEDULE 13D**

**CUSIP No.** 566324109

**1 NAME OF REPORTING PERSONS**

**Phoenix Investments Holdings LLC**

**2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP**

(a) (b)

**3 SEC USE ONLY**

**4 SOURCE OF FUNDS**

**OO**

**5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)**

**6 CITIZENSHIP OR PLACE OF ORGANIZATION**

**Delaware**

**7 SOLE VOTING POWER**

NUMBER OF  
SHARES  
BENEFICIALLY  
OWNED BY  
EACH  
REPORTING  
PERSON

**0**

**8 SHARED VOTING POWER**

**16,529,215**

**9 SOLE DISPOSITIVE POWER**

WITH

**0**  
**10** SHARED DISPOSITIVE POWER

**16,529,215**  
**11** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**16,529,215**  
**12** CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

**13** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**42.8%\***  
**14** TYPE OF REPORTING PERSON

**CO**

\* Based on 38,621,712 shares of common stock outstanding as of June 30, 2018.

CUSIP No. 566324109

**1** NAME OF REPORTING PERSONS

**Ionian Investments Manager LLC**

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) (b)

**3** SEC USE ONLY

**4** SOURCE OF FUNDS

**OO**

**5** CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)

**6** CITIZENSHIP OR PLACE OF ORGANIZATION

**Delaware**

NUMBER OF 7 SOLE VOTING POWER  
SHARES  
BENEFICIALLY  
OWNED BY

EACH 0  
REPORTING 8 SHARED VOTING POWER  
PERSON

WITH

16,529,215  
9 SOLE DISPOSITIVE POWER

0  
10 SHARED DISPOSITIVE POWER

**16,529,215**

**11** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**16,529,215**

**12** CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

**13** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**42.8%\***

**14** TYPE OF REPORTING PERSON

**CO**

\* Based on 38,621,712 shares of common stock outstanding as of June 30, 2018.

CUSIP No. 566324109

**1 NAME OF REPORTING PERSONS**

**George M. Marcus**

**2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP**

(a) (b)

**3 SEC USE ONLY**

**4 SOURCE OF FUNDS**

**OO**

**5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) or 2(e)**

**6 CITIZENSHIP OR PLACE OF ORGANIZATION**

|                     |                                    |
|---------------------|------------------------------------|
| <b>U.S.A.</b>       |                                    |
| <b>NUMBER OF</b>    | <b>7 SOLE VOTING POWER</b>         |
| <b>SHARES</b>       |                                    |
| <b>BENEFICIALLY</b> |                                    |
| <b>OWNED BY</b>     |                                    |
| <b>EACH</b>         | <b>18,021</b>                      |
| <b>REPORTING</b>    | <b>8 SHARED VOTING POWER</b>       |
| <b>PERSON</b>       |                                    |
| <b>WITH</b>         |                                    |
|                     | <b>16,819,474</b>                  |
|                     | <b>9 SOLE DISPOSITIVE POWER</b>    |
|                     |                                    |
|                     | <b>18,021</b>                      |
|                     | <b>10 SHARED DISPOSITIVE POWER</b> |

**16,819,474**

**11** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**16,837,495**

**12** CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES

**13** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

**43.6%\***

**14** TYPE OF REPORTING PERSON

**IN**

\* Based on 38,621,712 shares of common stock outstanding as of June 30, 2018.



## SCHEDULE 13D

### Explanatory Note

This Amendment No. 10 to the statement on Schedule 13D ( **Amendment No. 10** ) relates to the common stock, par value \$0.0001 per share, of Marcus & Millichap, Inc.

George M. Marcus, Ionian Investments Manager LLC, and Phoenix Investments Holdings LLC filed the initial statement on Schedule 13D on November 12, 2013 (the **Initial Statement** ) and capitalized terms used in this Amendment No. 10, but not otherwise defined, have the meanings given to them in the Initial Statement. This Amendment No. 10 amends and supplements the disclosure under Item 4 and amends and restates the disclosures in the cover pages hereto and Items 5 and 7 of Amendment No. 9 to the Initial Statement filed on June 11, 2018 ( **Amendment No. 9** ).

#### **Item 4. Purpose of Transaction.**

Item 4 of Amendment No. 9 is hereby amended and supplemented by deleting the disclosure under paragraph (j) and adding the following in its place:

Except as described in this Item 4, Item 6 and potential pro rata distributions to Phoenix's members, the Reporting Persons do not have, as of the date of this Amendment No. 10, any other plans or proposals that relate to or would result in any of the actions or events specified in clauses (a) through (i) of Item 4 of Schedule 13D. The Reporting Persons may change their plans or proposals in the future. In determining from time to time whether to sell or to distribute to Phoenix's members the MMI Common Stock reported as beneficially owned in this Schedule 13D, as amended, (and in what amounts) or to retain such securities, the Reporting Persons will take into consideration such factors as they deem relevant, including the business and prospects of the Issuer, anticipated future developments concerning the Issuer, existing and anticipated market conditions from time to time, general economic conditions, regulatory matters, and other opportunities available to the Reporting Persons. The Reporting Persons reserve the right to acquire additional securities of the Issuer in the open market, in privately negotiated transactions (which may be with the Issuer or with third parties), or otherwise; to dispose of all or a portion of their holdings of securities of the Issuer; or to change their intention with respect to any or all of the matters referred to in this Item 4.

#### **Item 5. Interest in Securities of the Issuer.**

Item 5 of Amendment No. 9 is hereby amended and restated by the following:

(a) Based on information from the Issuer, 38,621,712 shares of MMI Common Stock were outstanding as of June 30, 2018. As of July 30, 2018, the Reporting Persons beneficially own the following amounts of MMI Common Stock:

(i) George M. Marcus: 16,837,495 shares (43.6%)

(ii) Ionian: 16,529,215 shares (42.8%)

(iii) Phoenix: 16,529,215 shares (42.8%)

Mr. Marcus' beneficial ownership consists of:

18,021 shares of MMI Common Stock held directly by Mr. Marcus,

290,259 shares of MMI Common Stock held directly by The George and Judy Marcus Family Foundation II (the **George and Judy Marcus Foundation II** ) of which Mr. Marcus is a trustee and has voting and/or investment power with respect to the shares held by the George and Judy Marcus Foundation II, and

16,529,215 shares of MMI Common Stock held directly by Phoenix of which Ionian is the sole non-member manager and, as the sole member and manager of Ionian, Mr. Marcus has voting and/or investment power with respect to the shares held by Phoenix.

(b) The Reporting Persons have the sole power to vote or direct the vote of the following amounts of MMI Common Stock:

(i) George M. Marcus: 18,021 shares

(ii) Ionian: 0 shares

(iii) Phoenix: 0 shares

The Reporting Persons have the sole power to dispose or direct the disposition of the following amounts of MMI Common Stock:

(i) George M. Marcus: 18,021 shares

(ii) Ionian: 0 shares

(iii) Phoenix: 0 shares

The Reporting Persons have the shared power to vote or direct the vote of the following amounts of MMI Common Stock:

(i) George M. Marcus: 16,819,474 shares

(ii) Ionian: 16,529,215 shares

(iii) Phoenix: 16,529,215 shares

As noted above, Mr. Marcus' shared power to vote or direct the vote consist of (i) 290,259 shares held directly by the George and Judy Marcus Foundation II of which Mr. Marcus, as trustee, may direct the vote, and (ii) 16,529,215 shares held directly by Phoenix of which Mr. Marcus, as the sole member and manager of Ionian, may direct the vote. Ionian, as the sole non-member manager of Phoenix, shares with Phoenix the power to vote the 16,529,215 shares held directly by Phoenix.

The Reporting Persons have the shared power to dispose or direct the disposition of the following amounts of MMI Common Stock:

(i) George M. Marcus: 16,819,474 shares

(ii) Ionian: 16,529,215 shares

(iii) Phoenix: 16,529,215 shares

As noted above, Mr. Marcus' shared power to dispose or direct the disposition consists of (i) 290,259 shares held directly by the George and Judy Marcus Foundation II of which Mr. Marcus, as trustee, may direct the disposition, and (ii) 16,529,215 shares held directly by Phoenix of which Mr. Marcus, as the sole member and manager of Ionian, may direct the disposition. Ionian, as the sole non-member manager of Phoenix, shares with Phoenix the power to dispose the 16,529,215 shares held directly by Phoenix.

(c) The Reporting Persons have engaged in transactions in MMI Common Stock in the past 60 days as follows:

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On May 31, 2018, Phoenix sold 29,027 shares of MMI Common Stock at an average price of \$37.4838 per share pursuant to a Registration Statement under the Securities Act.

On June 1, 2018, Phoenix sold 7,029 shares of MMI Common Stock at an average price of \$37.1663 per share pursuant to a Registration Statement under the Securities Act.

On June 4, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$37.4720 per share pursuant to a Registration Statement under the Securities Act.

On June 5, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$37.9102 per share pursuant to a Registration Statement under the Securities Act.

On June 6, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$38.3907 per share pursuant to a Registration Statement under the Securities Act.

On June 7, 2018, Phoenix sold 14,624 shares of MMI Common Stock at an average price of \$38.4568 per share pursuant to a Registration Statement under the Securities Act.

On June 8, 2018, Phoenix sold 21,728 shares of MMI Common Stock at an average price of \$38.3228 per share pursuant to a Registration Statement under the Securities Act.

On June 11, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$38.6785 per share pursuant to a Registration Statement under the Securities Act.

On June 12, 2018, Phoenix sold 18,575 shares of MMI Common Stock at an average price of \$38.3358 per share pursuant to a Registration Statement under the Securities Act.

On June 13, 2018, Phoenix sold 11,000 shares of MMI Common Stock at an average price of \$38.2286 per share pursuant to a Registration Statement under the Securities Act.

On June 14, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$38.3232 per share pursuant to a Registration Statement under the Securities Act.

On July 16, 2018, Phoenix sold 33,154 shares of MMI Common Stock at an average price of \$40.4751 per share pursuant to Rule 144 of the Securities Act.

On July 17, 2018, Phoenix sold 40,271 shares of MMI Common Stock at an average price of \$40.4845 per share pursuant to Rule 144 of the Securities Act.

On July 18, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$40.5958 per share pursuant to Rule 144 of the Securities Act.

On July 19, 2018, Phoenix sold 21,089 shares of MMI Common Stock at an average price of \$40.6937 per share pursuant to Rule 144 of the Securities Act.

On July 20, 2018, Phoenix sold 20,300 shares of MMI Common Stock at an average price of \$40.4101 per share pursuant to Rule 144 of the Securities Act.

On July 23, 2018, Phoenix sold 27,300 shares of MMI Common Stock at an average price of \$40.1125 per share pursuant to Rule 144 of the Securities Act.

On July 24, 2018, Phoenix sold 35,874 shares of MMI Common Stock at an average price of \$40.4328 per share pursuant to Rule 144 of the Securities Act.

On July 25, 2018, Phoenix sold 50,000 shares of MMI Common Stock at an average price of \$40.5067 per share pursuant to Rule 144 of the Securities Act.

On July 26, 2018, Phoenix sold 33,291 shares of MMI Common Stock at an average price of \$41.1781 per share pursuant to Rule 144 of the Securities Act.

On July 27, 2018, Phoenix sold 8,000 shares of MMI Common Stock at an average price of \$40.6821 per share pursuant to Rule 144 of the Securities Act.

On July 30, 2018, Phoenix sold 3,000 shares of MMI Common Stock at an average price of \$40.2663 per share pursuant to Rule 144 of the Securities Act.

(d) Not applicable.

(e) Not applicable.

**Item 7. Material to be filed as Exhibits.**

Item 7 of Amendment No. 9 is hereby amended and restated by the following:

Exhibit A: Joint Filing Agreement (filed herewith)

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**SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: July 31, 2018

PHOENIX INVESTMENTS HOLDINGS  
LLC

by Ionian Investments Manager LLC  
Its Non-Member Manager

/s/ George M. Marcus

GEORGE M. MARCUS, Sole Member and  
Manager

IONIAN INVESTMENTS MANAGER LLC

/s/ George M. Marcus

GEORGE M. MARCUS, Sole Member and  
Manager

GEORGE M. MARCUS

/s/ George M. Marcus



**EXHIBIT A**

**JOINT FILING AGREEMENT**

Each of the undersigned hereby agrees that the Schedule 13D, to which this Agreement is attached as Exhibit A, and all amendments thereto may be filed on behalf of each such person.

Dated: July 31, 2018

PHOENIX INVESTMENTS HOLDINGS  
LLC  
by Ionian Investments Manager LLC  
Its Non-Member Manager

/s/ George M. Marcus  
GEORGE M. MARCUS, Sole Member and  
Manager

IONIAN INVESTMENTS MANAGER LLC

/s/ George M. Marcus  
GEORGE M. MARCUS, Sole Member and  
Manager

GEORGE M. MARCUS

/s/ George M. Marcus