AMERICAN NATIONAL INSURANCE CO /TX/ Form 10-Q August 07, 2018 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2018

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Commission File No. 001- 34280

American National Insurance Company

(Exact name of registrant as specified in its charter)

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 01, 2018, there were 26,885,449 shares of the registrant s voting common stock, \$1.00 par value per share, outstanding.

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Texas (State or other jurisdiction of

incorporation or organization)

74-0484030 (I.R.S. Employer **Identification No.)**

One Moody Plaza

Galveston, Texas 77550-7999

(Address of principal executive offices) (Zip Code)

(409) 763-4661

(**Registrant** s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act:

Large accelerated filer

Smaller reporting company Accelerated filer

AMERICAN NATIONAL INSURANCE COMPANY

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AMERICAN NATIONAL INSURANCE COMPANY

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Unaudited and in thousands, except share and per share data)

| | June 30, 2018 | December 31, 2017 |
|--|-------------------------------|---------------------|
| ASSETS | | |
| Fixed maturity, bonds held-to-maturity, at amortized cost (Fair value | | |
| \$7,835,345 and \$7,774,353) | \$ 7,876,853 | \$ 7,552,959 |
| Fixed maturity, bonds available-for-sale, at fair value (Amortized cost | | |
| \$6,073,143 and \$5,957,901) | 6,050,137 | 6,145,308 |
| Equity securities, at fair value (Cost \$780,682 and \$757,583) | 1,820,702 | 1,784,226 |
| Mortgage loans on real estate, net of allowance | 5,114,518 | 4,749,999 |
| Policy loans | 376,128 | 377,103 |
| Investment real estate, net of accumulated depreciation of \$261,921 and | | |
| \$260,904 | 529,928 | 532,346 |
| Short-term investments | 302,885 | 658,765 |
| Other invested assets | 85,256 | 80,165 |
| | | |
| Total investments | 22,156,407 | 21,880,871 |
| Cash and cash equivalents | 441,234 | 375,837 |
| Investments in unconsolidated affiliates | 525,371 | 484,207 |
| Accrued investment income | 191,229 | 187,670 |
| Reinsurance recoverables | 436,132 | 418,589 |
| Prepaid reinsurance premiums | 55,790 | 63,625 |
| Premiums due and other receivables | 361,025 | 314,345 |
| Deferred policy acquisition costs | 1,452,888 | 1,373,844 |
| Property and equipment, net of accumulated depreciation of \$227,829 and | , , | , , |
| \$217,076 | 112,834 | 115,818 |
| Current tax receivable | 717 | 44,170 |
| Other assets | 149,727 | 158,024 |
| Separate account assets | 947,484 | 969,764 |
| | ф А С 9 20 92 9 | ф <u>ас арс псл</u> |
| Total assets | \$ 26,830,838 | \$ 26,386,764 |
| LIABILITIES | | |
| Future policy benefits | | |
| Life | \$ 3,004,040 | \$ 2,997,353 |
| Annuity | 1,477,802 | 1,400,150 |
| Accident and health | 55,366 | 57,104 |
| Policyholders account balances | 12,430,673 | 12,060,045 |
| Policy and contract claims | 1,457,790 | 1,390,561 |
| Unearned premium reserve | 928,731 | 875,294 |
| Other policyholder funds | 324,435 | 334,501 |

| Liability for retirement benefits | 109,034 | 114,538 |
|--|---------------|---------------|
| Notes payable | 136,730 | 137,458 |
| Deferred tax liabilities, net | 295,731 | 316,370 |
| Other liabilities | 420,955 | 477,855 |
| Separate account liabilities | 947,484 | 969,764 |
| Total liabilities | 21,588,771 | 21,130,993 |
| EQUITY | | |
| American National stockholders equity: | | |
| Common stock, \$1.00 par value, - Authorized 50,000,000, Issued | | |
| 30,832,449 and 30,832,449 Outstanding 26,885,449 and 26,931,884 shares | 30,832 | 30,832 |
| Additional paid-in capital | 20,650 | 19,193 |
| Accumulated other comprehensive income (loss) | (110,734) | 642,216 |
| Retained earnings | 5,401,965 | 4,656,134 |
| Treasury stock, at cost | (108,492) | (101,616) |
| | | |
| Total American National stockholders equity | 5,234,221 | 5,246,759 |
| Noncontrolling interest | 7,846 | 9,012 |
| Total equity | 5,242,067 | 5,255,771 |
| Total liabilities and equity | \$ 26,830,838 | \$ 26,386,764 |

See accompanying notes to the unaudited consolidated financial statements.

AMERICAN NATIONAL INSURANCE COMPANY

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited and in thousands, except share and per share data)

| | Three months ended June 30, | | | S | June 30, | | |
|---|--------------------------------|----|----------|----|-----------|----|-----------|
| | 2018 | | 2017 | | 2018 | | 2017 |
| PREMIUMS AND OTHER REVENUE | | | | | | | |
| Premiums | | | | | | | |
| Life | \$ 84,595 | \$ | 79,287 | \$ | 165,971 | \$ | 156,761 |
| Annuity | 67,228 | | 65,389 | | 137,844 | | 95,198 |
| Accident and health | 48,870 | | 36,593 | | 89,885 | | 73,632 |
| Property and casualty | 360,047 | | 333,250 | | 712,020 | | 660,700 |
| Other policy revenues | 71,138 | | 66,076 | | 142,477 | | 129,528 |
| Net investment income | 246,741 | | 234,618 | | 455,410 | | 463,121 |
| Net realized investment gains | 16,082 | | 11,401 | | 18,181 | | 25,409 |
| Other-than-temporary impairments | 1,595 | | (1,469) | | | | (8,252) |
| Net unrealized gains on equity securities | 44,492 | | | | 11,862 | | |
| Other income | 11,283 | | 8,948 | | 21,796 | | 17,793 |
| Total premiums and other revenues | 952,071 | | 834,093 | | 1,755,446 | | 1,613,890 |
| BENEFITS, LOSSES AND EXPENSES | | | | | | | |
| Policyholder benefits | | | | | | | |
| Life | 96,958 | | 101,460 | | 195,504 | | 202,626 |
| Annuity | 82,103 | | 78,489 | | 166,849 | | 122,478 |
| Claims incurred | | | | | | | |
| Accident and health | 32,310 | | 23,198 | | 60,450 | | 47,578 |
| Property and casualty | 280,126 | | 254,180 | | 522,616 | | 481,710 |
| Interest credited to policyholders account | | | | | | | |
| balances | 105,731 | | 94,548 | | 176,276 | | 190,556 |
| Commissions for acquiring and servicing | | | , | | , | | , |
| policies | 149,737 | | 141,445 | | 294,433 | | 266,937 |
| Other operating expenses | 123,947 | | 125,970 | | 254,341 | | 252,031 |
| Change in deferred policy acquisition costs | (20,116) | | (27,695) | | (37,082) | | (37,182) |
| Total benefits, losses and expenses | 850,796 | | 791,595 | | 1,633,387 | | 1,526,734 |
| Income before federal income tax and other | | | | | | | |
| items | 101,275 | | 42,498 | | 122,059 | | 87,156 |
| Less: Provision for federal income taxes | | | | | | | |
| Current | 15,638 | | 5,148 | | 13,533 | | 3,944 |
| Deferred | 6,319 | | 8,376 | | 9,613 | | 23,315 |
| | | | | | | | |

| Total provision for federal income taxes | | 21,957 | | 13,524 | | 23,146 | | 27,259 |
|--|----|----------------------------|----|-------------------|----|-----------|----|-----------|
| Income after federal income tax | | 79,318 | | 28,974 | | 98,913 | | 59,897 |
| Equity in earnings of unconsolidated affiliates Other components of net periodic pension costs, | | 6,421 | | 12,313 | | 5,876 | | 21,813 |
| net of tax | | (1,677) | | (5,588) | | (2,469) | | (6,820) |
| Net income Less: Net loss attributable to noncontrolling | | 84,062 | | 35,699 | | 102,320 | | 74,890 |
| interest, net of tax | | (77) | | (260) | | (596) | | (909) |
| Net income attributable to American National | \$ | 84,139 | \$ | 35,959 | \$ | 102,916 | \$ | 75,799 |
| Amounts available to American National common stockholders | | | | | | | | |
| Earnings per share | | | | | | | | |
| Basic | \$ | 3.13 | \$ | 1.34 | \$ | 3.83 | \$ | 2.82 |
| Diluted | | 3.12 | | 1.33 | | 3.82 | | 2.81 |
| Cash dividends to common stockholders | | 0.82 | | 0.82 | - | 1.64 | | 1.64 |
| Weighted average common shares outstanding | 26 | 5,883,276 | 26 | 5,892,656 | 2 | 6,886,196 | 26 | 5,896,965 |
| Weighted average common shares outstanding and dilutive potential common shares See accompanying notes to the unaudited consolid | | 5,910,257 financial sta | | 5,955,881 nts. | 2 | 6,933,123 | 26 | 5,966,175 |

AMERICAN NATIONAL INSURANCE COMPANY

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited and in thousands)

| | Thre | ee months e 2018 | ende | d June 30, 2017 | , Six | x months en 2018 | ded | l June 30, 2017 |
|--|------|---------------------|------|--------------------|-------|---------------------|-----|--------------------|
| Net income | \$ | 84,062 | \$ | 35,699 | \$ | 102,320 | \$ | 74,890 |
| Other comprehensive income (loss), net of tax | | | | | | | | |
| Change in net unrealized gains (losses) on securities | | (36,388) | | 40,676 | | (127,721) | | 96,588 |
| Foreign currency transaction and translation adjustments | | (134) | | 171 | | (500) | | 283 |
| Defined benefit pension plan adjustment | | 1,601 | | 6,207 | | 2,390 | | 7,741 |
| Other comprehensive income (loss), net of tax | | (34,921) | | 47,054 | | (125,831) | | 104,612 |
| Total comprehensive income (loss) | | 49,141 | | 82,753 | | (23,511) | | 179,502 |
| Less: Comprehensive loss attributable to noncontrolling interest | | (77) | | (260) | | (596) | | (909) |
| Total comprehensive income (loss) attributable to American National | \$ | 49,218 | \$ | 83,013 | \$ | (22,915) | \$ | 180,411 |

AMERICAN NATIONAL INSURANCE COMPANY

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Unaudited and in thousands)

| | Six months e 2018 | nded June 30, 2017 |
|---|----------------------|-----------------------|
| Common Stock | | |
| Balance at beginning and end of the period | \$ 30,832 | \$ 30,832 |
| Additional Paid-In Capital | | |
| Balance as of January 1, | 19,193 | 16,406 |
| Reissuance of treasury shares | 1,173 | 1,963 |
| Amortization of restricted stock | 284 | 413 |
| Balance at end of the period | 20,650 | 18,782 |
| Accumulated Other Comprehensive Income (Loss) | | |
| Balance as of January 1, | 642,216 | 455,899 |
| | | |

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|---------------|------------|----------|-----------|-----------|-----------|
| | | | | | |

| Total Equity | \$ 5,242,067 | \$ 4,799,345 |
|--|--------------|--------------|
| Balance at end of the period | 7,846 | 8,387 |
| Net loss attributable to noncontrolling interest | (596) | (909) |
| Distributions | (570) | (245) |
| Contributions | | 224 |
| Balance as of January 1, | 9,012 | 9,317 |
| Noncontrolling Interest | | |
| Balance at end of the period | (108,492) | (101,616) |
| Reissuance (purchase) of treasury shares | (6,876) | 161 |
| Balance as of January 1, | (101,616) | (101,777) |
| Treasury Stock | | |
| Balance at end of the period | 5,401,965 | 4,282,449 |
| Cash dividends to common stockholders | (44,136) | (44,168) |
| Net income attributable to American National | 102,916 | 75,799 |
| Cumulative effect of accounting changes | 687,051 | |
| Balance as of January 1, | 4,656,134 | 4,250,818 |
| Retained Earnings | | |
| Balance at end of the period | (110,734) | 560,511 |
| Other comprehensive income (loss) | (125,831) | 104,612 |
| Cumulative effect of accounting change | (627,119) | |

See accompanying notes to the unaudited consolidated financial statements.

AMERICAN NATIONAL INSURANCE COMPANY

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited and in thousands)

| | Six months ended June 30, 2018 2017 | | |
|--|---|-----------|--|
| OPERATING ACTIVITIES | 2010 | 2017 | |
| Net income | \$ 102,320 | \$ 74,890 | |
| Adjustments to reconcile net income to net cash provided by operating activities | ¢ 10 2, 5 2 0 | ¢ /1,070 | |
| Net realized investment gains | (18,181) | (25,409) | |
| Other-than-temporary impairments | (| 8,252 | |
| Accretion of premiums, discounts and loan origination fees | (4,736) | (5,368) | |
| Net capitalized interest on policy loans and mortgage loans | (20,555) | (18,110) | |
| Depreciation | 25,783 | 28,037 | |
| Interest credited to policyholders account balances | 176,276 | 190,556 | |
| Charges to policyholders account balances | (142,477) | (129,528) | |
| Deferred federal income tax expense | 9,613 | 23,315 | |
| Equity in earnings of unconsolidated affiliates | (5,876) | (21,813) | |
| Distributions from equity method investments | 371 | 852 | |
| Changes in | | | |
| Policyholder liabilities | 205,125 | 149,262 | |
| Deferred policy acquisition costs | (37,082) | (37,182) | |
| Reinsurance recoverables | (17,543) | 24,229 | |
| Premiums due and other receivables | (46,680) | (29,573) | |
| Prepaid reinsurance premiums | 7,835 | (1,036) | |
| Accrued investment income | (3,559) | 610 | |
| Current tax receivable/payable | 43,453 | (7,397) | |
| Liability for retirement benefits | (2,479) | (2,748) | |
| Fair value of option securities | (7,534) | (33,194) | |
| Fair value of equity securities | (11,862) | | |
| Other, net | 1,911 | 43,140 | |
| Net cash provided by operating activities | 254,123 | 231,785 | |
| INVESTING ACTIVITIES | | | |
| Proceeds from sale/maturity/prepayment of | | | |
| Held-to-maturity securities | 395,053 | 421,911 | |
| Available-for-sale securities | 277,143 | 281,098 | |
| Equity securities | 24,369 | 33,186 | |
| Investment real estate | 11,577 | 40,549 | |
| Mortgage loans | 219,153 | 319,991 | |
| Policy loans | 28,747 | 26,258 | |
| Other invested assets | 50,238 | 41,684 | |

| Disposals of property and equipment | | 3,049 |
|--|-----------|-----------|
| Distributions from unconsolidated affiliates | 10,105 | 15,199 |
| Payment for the purchase/origination of | | |
| Held-to-maturity securities | (780,263) | (285,293) |
| Available-for-sale securities | (317,902) | (273,051) |
| Equity securities | (36,894) | (28,547) |
| Investment real estate | (23,640) | (18,538) |
| Mortgage loans | (561,586) | (607,374) |
| Policy loans | (12,886) | (12,442) |
| Other invested assets | (46,212) | (21,014) |
| Additions to property and equipment | (8,825) | (17,698) |
| Contributions to unconsolidated affiliates | (56,907) | (16,611) |
| Change in short-term investments | 355,880 | (384,652) |
| Change in collateral held for derivatives | (1,532) | 16,713 |
| Other, net | (5,739) | 17,082 |
| Net cash used in investing activities | (480,121) | (448,500) |
| FINANCING ACTIVITIES | | |
| Policyholders account deposits | 973,556 | 1,080,435 |
| Policyholders account withdrawals | (636,727) | (670,071) |
| Change in notes payable | (728) | 4,135 |
| Dividends to stockholders | (44,136) | (44,168) |
| Payments to noncontrolling interest | (570) | (21) |
| Tayments to honeontronning interest | (370) | (21) |
| Net cash provided by financing activities | 291,395 | 370,310 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 65,397 | 153,595 |
| Beginning of the period | 375,837 | 289,338 |
| 2-9 million and Period | 2,2,007 | 20,000 |
| | | |

See accompanying notes to the unaudited consolidated financial statements.

NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1 Nature of Operations

American National Insurance Company and its consolidated subsidiaries (collectively American National or the Company) offer a broad spectrum of insurance products, including individual and group life insurance, annuities, health insurance, and property and casualty insurance. Business is conducted in all 50 states, the District of Columbia and Puerto Rico.

Note 2 Summary of Significant Accounting Policies and Practices

The consolidated financial statements and notes thereto have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) and are reported in U.S. currency. American National consolidates entities that are wholly-owned and those in which American National owns less than 100% but controls, as well as variable interest entities in which American National is the primary beneficiary. Intercompany balances and transactions with consolidated entities have been eliminated. Investments in unconsolidated affiliates are accounted for using the equity method of accounting. Certain amounts in prior years have been reclassified to conform to current year presentation.

The interim consolidated financial statements and notes herein are unaudited and reflect all adjustments which management considers necessary for the fair presentation of the interim consolidated statements of financial position, operations, comprehensive income, changes in equity, and cash flows.

The interim consolidated financial statements and notes should be read in conjunction with the annual consolidated financial statements and notes thereto included in American National s Annual Report on Form 10-K as of and for the year ended December 31, 2017. The consolidated results of operations for the interim periods should not be considered indicative of results to be expected for the full year.

The preparation of the consolidated financial statements in conformity with GAAP requires the use of estimates and assumptions that affect the reported consolidated financial statement balances. Actual results could differ from those estimates.

Note 3 Recently Issued Accounting Pronouncements

Future Adoption of New Accounting Standards The FASB issued the following accounting guidance relevant to American National:

In February 2016, the FASB issued guidance that will require significant changes to the statement of financial position of lessees. With certain limited exceptions, lessees will need to recognize virtually all of their leases on the statement of financial position, by recording a right-of-use asset and a lease liability. Lessor accounting is less affected by the standard, but has been updated to align with certain changes in the lessee model and the new revenue recognition standard. The standard is effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. We have identified the majority of the lease contracts and are currently quantifying the expected gross up of our balance sheet for a right-of-use asset and a lease liability as required. Since the majority of our lease activity is as a lessor, we do not expect the adoption of the standard to be material to the Company s results of operations or financial position.

In June 2016, the FASB issued guidance that will significantly change how entities measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The guidance will replace the current incurred loss approach with an expected loss model for instruments measured at amortized cost. For available-for-sale debt securities, entities will be required to record allowances rather than reduce the carrying amount, as they do under the current other-than-temporary impairment model. The standard is effective for annual periods and interim periods within those annual periods beginning after December 15, 2019. The Company must develop appropriate models to measure expected credit losses to begin determining the impact of adopting the standard on our results of operations or financial position.

In February 2018, the FASB issued guidance that allows for a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act. The standard is effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. The Company plans to adopt the standard effective January 1, 2019. The guidance changes equity presentation only and will not have an impact on the Company s consolidated financial position, results of operations, equity or cash flows.

Adoption of New Accounting Standards

In May 2014, the FASB issued guidance that superseded most existing revenue recognition requirements in GAAP. Insurance contracts generally are excluded from the scope of the guidance. For those contracts which are impacted, the transaction price is attributed to the underlying performance obligations in the contract and revenue is recognized as the entity satisfies the performance obligations and transfers control of a good or service to the customer. The Company s revenues include premium, other policy revenue, net investment income, realized investment gains, and other income. Other income includes fee income which is recognized when obligations under the terms specified within a contract with a customer are either (1) satisfied at a point in time or (2) the progress of completion is measured over a period of time as the obligation is performed using the input method. The Company adopted the standard on its required effective date of January 1, 2018 using the modified retrospective approach. The majority of our revenue sources are insurance related and not in the scope of the guidance. The adoption of the standard did not have a material impact on the Company s consolidated financial position, results of operations, equity or cash flows as of the adoption date or for the six months ended June 30, 2018.

Note 3 Recently Issued Accounting Pronouncements (Continued)

Adoption of New Accounting Standards (Continued)

In January 2016, the FASB issued guidance that changed certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. The new guidance requires that equity investments, other than those accounted for under the equity method or those that result in consolidation of the investee, be measured at fair value and the changes in fair value are recognized through earnings. When the fair value option has been elected for financial liabilities, changes in fair value due to instrument-specific credit risk will be recognized separately in other comprehensive income. The guidance also simplifies the impairment assessment of equity investments and eliminates the disclosure requirements for methods and significant assumptions used to estimate fair value of financial instruments that are measured at amortized cost on the statement of financial position. The Company adopted the standard on its required effective date of January 1, 2018 using a modified retrospective approach. Upon adoption, cumulative unrealized gains and losses on equity securities of \$667.7 million, partially offset by \$30.4 million participating policyholders interest, net of tax, related to unrealized gains and losses on equity securities, were reclassified from accumulated other comprehensive income to retained earnings. In April 2018, an additional \$10.2 million deferred policy acquisition cost adjustment, net of tax, related to net unrealized gains and losses on equity securities, was reclassified from accumulated other comprehensive income to retained earnings. Earnings increased \$35.1 million and \$9.4 million, net of tax, for the three and six months ended June 30, 2018, respectively from the change in unrealized gains and losses on equity securities.

In October of 2016, the FASB issued guidance requiring an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Whereas, prior guidance prohibited the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset was sold to an outside party. The Company adopted the standard on its required effective date of January 1, 2018 using a modified retrospective approach. Upon adoption, an other liability was released and retained earnings increased by \$59.9 million. The adoption of the standard did not have a material impact on the Company s consolidated financial position, results of operations, equity or cash flows for the six months ended June 30, 2018.

In March 2017, the FASB issued guidance on the presentation of net periodic pension and postretirement benefit costs. The guidance requires the service cost component to be reported in the same line item as other compensation costs. All other components of net periodic pension cost are required to be presented in the income statement separately from the service cost component and outside of income from operations. The Company adopted the standard on its required effective date of January 1, 2018 using a retrospective approach. Upon adoption, other components of net periodic pension costs of \$5.6 million and \$6.8 million, net of tax, for the three and six months ended June 30, 2017, respectively, were reclassified from other operating expenses. The guidance changed presentation only and did not have an impact on the Company s consolidated financial position, results of operations, equity or cash flows. Since the Company s defined benefit pension plans have been frozen, the components of net periodic benefit costs have not materially changed from year-end 2017.

Note 4 Investment in Securities

The cost or amortized cost and fair value of investments in securities are shown below (in thousands):

| | | June 3 | 0, 2018 | |
|---|------------------------------|------------------------------|---------------------------------|--------------|
| | Cost or Amortized Cost | Gross Unrealized Gains | Gross Unrealized (Losses) | Fair Value |
| Fixed maturity securities, bonds | | | | |
| held-to-maturity | | | | |
| U.S. states and political subdivisions | \$ 268,760 | \$ 7,183 | \$ (442) | \$ 275,501 |
| Foreign governments | 3,986 | 461 | | 4,447 |
| Corporate debt securities | 7,328,304 | 74,389 | (126,294) | 7,276,399 |
| Residential mortgage-backed securities | 273,945 | 6,529 | (3,370) | 277,104 |
| Collateralized debt securities | 595 | 16 | | 611 |
| Other debt securities | 1,263 | 20 | | 1,283 |
| Total bonds held-to-maturity | 7,876,853 | 88,598 | (130,106) | 7,835,345 |
| Fixed maturity securities, bonds available-for-sale | | | | |
| U.S. treasury and government | 28,306 | 355 | (356) | 28,305 |
| U.S. states and political subdivisions | 857,229 | 14,506 | (4,671) | 867,064 |
| Foreign governments | 5,000 | 1,179 | | 6,179 |
| Corporate debt securities | 5,147,199 | 52,642 | (86,922) | 5,112,919 |
| Residential mortgage-backed securities | 32,425 | 351 | (761) | 32,015 |
| Collateralized debt securities | 2,984 | 677 | (6) | 3,655 |
| Total bonds available-for-sale | 6,073,143 | 69,710 | (92,716) | 6,050,137 |
| Equity securities | | | | |
| Common stock | 762,365 | 1,044,696 | (8,593) | 1,798,468 |
| Preferred stock | 18,317 | 3,917 | | 22,234 |
| Total equity securities | 780,682 | 1,048,613 | (8,593) | 1,820,702 |
| Total investments in securities | \$ 14,730,678 | \$ 1,206,921 | \$ (231,415) | \$15,706,184 |

| | December 31, 2017 | | | | | | | |
|--|-------------------|-----------------------------|------------------------------|--------|-----|------------------------------|----|----------|
| | | Cost or mortized Cost | Gross Unrealized Gains | | Uni | Fross realized losses) | F٤ | ur Value |
| Fixed maturity securities, bonds | | | | | | | | |
| held-to-maturity | | | | | | | | |
| U.S. states and political subdivisions | \$ | 266,966 | \$ | 12,466 | \$ | (37) | \$ | 279,395 |

| 4,011 | 582 | | 4,593 |
|---------------|---|--|---|
| 7,032,464 | 217,883 | (18,020) | 7,232,327 |
| 246,803 | 9,702 | (1,262) | 255,243 |
| 923 | 31 | | 954 |
| 1,792 | 49 | | 1,841 |
| | | | |
| 7,552,959 | 240,713 | (19,319) | 7,774,353 |
| | | | |
| | | | |
| 27,569 | 475 | (146) | 27,898 |
| 866,250 | 31,621 | (824) | 897,047 |
| 5,000 | 1,460 | | 6,460 |
| 5,038,908 | 170,112 | (16,093) | 5,192,927 |
| 15,009 | 37 | (329) | 14,717 |
| 3,171 | 651 | (4) | 3,818 |
| 1,994 | 447 | | 2,441 |
| 5,957,901 | 204,803 | (17,396) | 6,145,308 |
| | | | |
| 720 452 | 1 000 040 | | 1 7 (0 (07 |
| · · · · · · | | (7,166) | 1,760,627 |
| 19,130 | 4,469 | | 23,599 |
| 757,583 | 1,033,809 | (7,166) | 1,784,226 |
| \$ 14,268,443 | \$ 1,479,325 | \$ (43,881) | \$ 15,703,887 |
| | 7,032,464 246,803 923 1,792 7,552,959 27,569 866,250 5,000 5,038,908 15,009 3,171 1,994 5,957,901 738,453 19,130 757,583 | 7,032,464 217,883 246,803 9,702 923 31 1,792 49 7,552,959 240,713 27,569 475 866,250 31,621 5,000 1,460 5,038,908 170,112 15,009 37 3,171 651 1,994 447 5,957,901 204,803 738,453 1,029,340 19,130 4,469 757,583 1,033,809 | 7,032,464 $217,883$ $(18,020)$ $246,803$ $9,702$ $(1,262)$ 923 31 $1,792$ 49 $7,552,959$ $240,713$ $(19,319)$ $27,569$ 475 (146) $866,250$ $31,621$ (824) $5,000$ $1,460$ $5,038,908$ $170,112$ $(16,093)$ $15,009$ 37 (329) $3,171$ 651 (4) $1,994$ 447 $738,453$ $1,029,340$ $(7,166)$ $19,130$ $4,469$ $(7,166)$ |

Note 4 Investment in Securities (Continued)

The amortized cost and fair value, by contractual maturity, of fixed maturity securities are shown below (in thousands):

| | June 30, 2018 | | | | | | |
|--|-----------------------|-------------|-----------------------|--------------|--|--|--|
| | Bonds Held-t | o-Maturity | Bonds Availa | ble-for-Sale | | | |
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value | | | |
| Due in one year or less | \$ 310,936 | \$ 317,255 | \$ 90,967 | \$ 91,987 | | | |
| Due after one year through five years | 4,143,583 | 4,172,564 | 2,407,071 | 2,424,032 | | | |
| Due after five years through ten years | 2,815,126 | 2,753,428 | 3,030,740 | 2,993,068 | | | |
| Due after ten years | 607,208 | 592,098 | 544,365 | 541,050 | | | |
| | | | | | | | |
| Total | \$7,876,853 | \$7,835,345 | \$ 6,073,143 | \$6,050,137 | | | |

Actual maturities differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Residential and commercial mortgage-backed securities, which are not due at a single maturity, have been allocated to their respective categories based on the year of final contractual maturity.

Proceeds from sales of available-for-sale securities, with the related gross realized gains and losses, are shown below (in thousands):

| | Three months ended June 30, Six months ended June 30, | | | | | | | |
|---|---|-----------|-----------|-----------|--|--|--|--|
| | 2018 | 2017 | 2018 | 2017 | | | | |
| Proceeds from sales of available-for-sale | | | | | | | | |
| securities | \$ 42,932 | \$ 16,834 | \$ 90,113 | \$ 44,557 | | | | |
| Gross realized gains | 11,123 | 4,162 | 12,547 | 14,988 | | | | |
| Gross realized losses | (32) | (140) | (587) | (146) | | | | |

Gains and losses are determined using specific identification of the securities sold. During the six months ended June 30, 2018 and 2017, bonds with a carrying value of \$73,071,000 and \$15,000,000, respectively, were transferred from held-to-maturity to available-for-sale after a deterioration in the issuers credit worthiness became evident. A realized loss of \$6,000,000 was recorded in 2017 on a bond that was transferred due to an other-than-temporary impairment.

The components of the change in net unrealized gains (losses) on debt securities are shown below (in thousands):

Six months ended June 30, 2018 2017

| Change in net unrealized gains (losses) on debt securities, net of tax | \$(127,721) | \$ 36,759 |
|--|--------------|-----------|
| Deferred federal income tax benefit (expense) | 28,806 | (19,457) |
| Participating policyholders interest | 11,924 | (8,185) |
| Deferred policy acquisition costs | 41,962 | (8,701) |
| Adjustments for | | |
| Bonds available-for-sale | \$ (210,413) | \$ 73,102 |

The components of the change in unrealized gains (losses) on equity securities are shown below (in thousands):

| | Thr | ee months e | ende | d June 30, | Six n | nonths er | nded | June 30, |
|---|-----|-------------|------|------------|-------------|-----------|------|----------|
| | | 2018 | | 2017 | 2 | 018 | | 2017 |
| Net gains on equity securities | \$ | 55,567 | \$ | 36,483 | \$ 2 | 23,992 | \$ | 107,139 |
| Less: Net gains on equity securities sold | | (11,075) | | (3,735) | (1 | 12,130) | | (15,095) |
| Unrealized gains on equity securities | \$ | 44,492 | \$ | 32,748 | \$ 1 | 11,862 | \$ | 92,044 |

Note 4 Investment in Securities (Continued)

The gross unrealized losses and fair value of the investment securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are shown below (in thousands):

| | Loss than | 12 months | Total | | | |
|---|------------------------------|--------------------------------|----------------------------|----------------------------|------------------------------|--------------------------------|
| | Unrealized (Losses) | Fair Value | Unrealized (Losses) | s or more Fair Value | Unrealized (Losses) | Fair Value |
| Fixed maturity securities, bonds held-to-maturity | | | | | | |
| U.S. states and political subdivisions | \$ (442) | \$ 38,792 | \$ | \$ | \$ (442) | \$ 38,792 |
| Corporate debt securities | (116,879) | 3,691,888 | (9,415) | 168,632 | (126,294) | 3,860,520 |
| Residential mortgage-backed securities | (2,218) | 107,172 | (1,152) | 16,854 | (3,370) | 124,026 |
| Total bonds held-to-maturity | (119,539) | 3,837,852 | (10,567) | 185,486 | (130,106) | 4,023,338 |
| Fixed maturity securities, bonds available-for-sale U.S. treasury and government U.S. states and political subdivisions Corporate debt securities | (355) (3,236) (74,246) | 23,092 229,026 2,644,766 | (1) (1,435) (12,676) | 549 26,551 142,449 | (356) (4,671) (86,922) | 23,641 255,577 2,787,215 |
| Residential mortgage-backed securities | (594) | 26,565 | (167) | 1,292 | (761) | 27,857 |
| Collateralized debt securities Total bonds available-for-sale | (1) (78,432) | 159 2,923,608 | (5) (14,284) | 121 170,962 | (6) (92,716) | 280 3,094,570 |
| Equity securities | | | | | | |
| Common stock | (8,460) | 65,955 | (133) | 776 | (8,593) | 66,731 |
| Total equity securities | (8,460) | 65,955 | (133) | 776 | (8,593) | 66,731 |
| Total | \$ (206,431) | \$ 6,827,415 | \$ (24,984) | \$357,224 | \$ (231,415) | \$ 7,184,639 |

| | L | ess than | 12 | months | | r 31, 2017 s or more | Το | otal | |
|---|----|---------------------|----|---------------|-------------------------|-------------------------|--------------------------|------|---------------|
| | | realized Losses) | | Fair Value | realized Losses) | Fair Value | nrealized Losses) | | Fair Value |
| Fixed maturity securities, bonds held-to-maturity | | | | | | | | | |
| U.S. states and political subdivisions | \$ | (37) | \$ | 1,937 | \$ | \$ | \$ (37) | \$ | 1,937 |
| Corporate debt securities | | (8,444) | | 951,425 | (9,576) | 192,737 | (18,020) | | 1,144,162 |
| Residential mortgage-backed securities | | (325) | | 49,283 | (937) | 18,888 | (1,262) | | 68,171 |

| Total bonds held-to-maturity | (8,806) | 1,002,645 | (10,513) | 211,625 | (19,319) | 1,214,270 |
|---|-------------|--------------|-------------|------------|-------------|--------------|
| Fixed maturity securities, bonds available-for-sale | | | | | | |
| U.S. treasury and government | (141) | 20,352 | (5) | 3,875 | (146) | 24,227 |
| U.S. states and political subdivisions | (160) | 27,669 | (664) | 28,010 | (824) | 55,679 |
| Corporate debt securities | (6,657) | 559,710 | (9,436) | 159,532 | (16,093) | 719,242 |
| Residential mortgage-backed securities | (193) | 12,419 | (136) | 1,428 | (329) | 13,847 |
| Collateralized debt securities | | | (4) | 123 | (4) | 123 |
| Total bonds available-for-sale | (7,151) | 620,150 | (10,245) | 192,968 | (17,396) | 813,118 |
| Equity securities | | | | | | |
| Common stock | (7,166) | 60,391 | | | (7,166) | 60,391 |
| Total equity securities | (7,166) | 60,391 | | | (7,166) | 60,391 |
| Total | \$ (23,123) | \$ 1,683,186 | \$ (20,758) | \$ 404,593 | \$ (43,881) | \$ 2,087,779 |

As of June 30, 2018, the securities with unrealized losses including those exceeding one year were not deemed to be other-than-temporarily impaired. American National has the ability and intent to hold those securities until a market price recovery or maturity. It is more-likely-than-not that American National will not be required to sell them prior to recovery, and recovery is expected in a reasonable period of time. It is possible an issuer s financial circumstances may be different in the future, which may lead to a different impairment conclusion in future periods.

Note 4 Investment in Securities (Continued)

The following table identifies the total bonds distributed by credit quality rating (in thousands, except percentages):

| | J | une 30, 2018 | | Dec | ember 31, 2017 | 7 |
|--------------|---------------|--------------|-----------|--------------|----------------|-----------|
| | Amortized | Estimated | % of Fair | Amortized | Estimated | % of Fair |
| | Cost | Fair Value | Value | Cost | Fair Value | Value |
| AAA | \$ 622,719 | \$ 634,678 | 4.6% | \$ 638,039 | \$ 664,396 | 4.8% |
| AA | 1,264,185 | 1,273,017 | 9.1 | 1,220,544 | 1,264,282 | 9.0 |
| А | 4,963,507 | 4,927,798 | 35.5 | 4,856,802 | 4,997,574 | 35.9 |
| BBB | 6,604,589 | 6,569,963 | 47.3 | 6,273,220 | 6,480,719 | 46.6 |
| BB and below | 494,996 | 480,026 | 3.5 | 522,255 | 512,690 | 3.7 |
| | | | | | | |
| Total | \$ 13,949,996 | \$13,885,482 | 100.0% | \$13,510,860 | \$13,919,661 | 100.0% |

Equity securities by market sector distribution are shown below:

| | June 30, 2018 | December 31, 2017 |
|------------------------|---------------|-------------------|
| Consumer goods | 21.1% | 20.2% |
| Energy and utilities | 8.9 | 8.6 |
| Finance | 19.8 | 21.9 |
| Healthcare | 11.7 | 11.8 |
| Industrials | 9.2 | 9.5 |
| Information technology | 21.5 | 20.0 |
| Other | 7.8 | 8.0 |
| | | |
| Total | 100.0% | 100.0% |

Note 5 Mortgage Loans

Generally, commercial mortgage loans are secured by first liens on income-producing real estate. American National attempts to maintain a diversified portfolio by considering the location of the underlying collateral. The distribution based on carrying amount of mortgage loans by location is as follows:

| | June 30, 2018 | December 31, 2017 |
|--------------------|---------------|-------------------|
| East North Central | 14.9% | 15.4% |
| East South Central | 2.9 | 3.1 |
| Mountain | 16.5 | 14.0 |
| Pacific | 16.3 | 16.5 |
| South Atlantic | 12.5 | 14.1 |

| Total | 100.0% | 100.0% | | | | | | | |
|---|--------|--------|--|--|--|--|--|--|--|
| Other | 7.0 | 7.1 | | | | | | | |
| West South Central | 29.9 | 29.8 | | | | | | | |
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For the six months ended June 30, 2018, American National foreclosed on two loans with recorded investments of \$1,940,000 and \$8,376,000. Three loans with a total recorded investment of \$12,635,000 were in the process of foreclosure. For the year ended December 31, 2017, American National foreclosed on one loan with a recorded investment of \$2,285,000, and four loans with a total recorded investment of \$17,263,000 were in the process of foreclosure. American National did not sell any loans during the six months ended June 30, 2018 or during the year ended December 31, 2017.

Note 5 Mortgage Loans (Continued)

The age analysis of past due loans is shown below (in thousands):

| 30-59 Days 60-89 Days More Than Past | | | | | | | | | | | Total | | |
|---|----|-------|----|---------|----|--------|-----------|----|-----------|-----|----------|---------|--|
| | | Due | Р | ast Due | 9 | 0 Days | Total | (| Current | A | mount | Percent | |
| June 30, 2018 | | | | | | • | | | | | | | |
| Industrial | \$ | | \$ | | \$ | 28,822 | \$28,822 | \$ | 834,897 | \$ | 863,719 | 16.8 | |
| Office | | | | | | 19,625 | 19,625 | | 1,774,265 | 1 | ,793,890 | 34.9 | |
| Retail | | | | | | | | | 766,843 | | 766,843 | 14.9 | |
| Other | | | | | | | | | 1,708,977 | 1 | ,708,977 | 33.4 | |
| | | | | | | | | | | | | | |
| Total | \$ | | \$ | | \$ | 48,447 | \$48,447 | \$ | 5,084,982 | \$5 | ,133,429 | 100.0 | |
| | | | | | | | | | | | | | |
| Allowance for loan losses | | | | | | | | | | | (18,911) | | |
| | | | | | | | | | | | | | |
| Total, net of allowance | | | | | | | | | | \$5 | ,114,518 | | |
| | | | | | | | | | | | | | |
| December 31, 2017 | * | | * | | | | * | | | | | | |
| Industrial | \$ | 4,985 | \$ | | \$ | | \$ 4,985 | \$ | 781,385 | \$ | 786,370 | 16.5 | |
| Office | | | | 10,713 | | 8,881 | 19,594 | | 1,764,151 | 1 | ,783,745 | 37.4 | |
| Retail | | | | | | | | | 750,979 | | 750,979 | 15.7 | |
| Other | | | | | | | | | 1,447,771 | 1 | ,447,771 | 30.4 | |
| | | | | | | | | | | | | | |
| Total | \$ | 4,985 | \$ | 10,713 | \$ | 8,881 | \$ 24,579 | \$ | 4,744,286 | \$4 | ,768,865 | 100.0 | |
| | | | | | | | | | | | | | |
| Allowance for loan losses | | | | | | | | | | | (18,866) | | |
| | | | | | | | | | | | | | |
| Total, net of allowance | | | | | | | | | | \$4 | ,749,999 | | |

There were no unamortized purchase discounts for the six months ended June 30, 2018 or during the year ended December 31, 2017. Total mortgage loans were also net of unamortized origination fees of \$31,510,000 and \$32,766,000 at June 30, 2018 and December 31, 2017, respectively. No unearned income is included in these amounts.

Allowance for Credit Losses

A loan is considered impaired when it is probable that all amounts due will not be collected according to the contractual terms of the loan agreement. Mortgage loans with temporary difficulties are not considered impaired when the borrower has the financial capacity to fund revenue shortfalls from the properties for the foreseeable future. Individual valuation allowances are established for impaired loans to reduce the carrying value to the fair value of the collateral. Loans not evaluated individually for collectability are segregated by property-type and location, and allowance factors are applied. These factors are developed based on historical loss experience adjusted for the

expected trend in the rate of foreclosure losses. Allowance factors are higher for loans of certain property types and in certain regions based on loss experience or a blended historical loss factor.

The change in allowance for credit losses in mortgage loans is shown below (in thousands, except number of loans):

| Collectively Evaluated for ImpairmenIndividually Impaired Total | | | | | | | | | | |
|---|-----|--------------|-----------|--------|-----|---------|-----------|-------|--------------|-----------|
| Ν | | of Recorded | | | | | | | | Valuation |
| Beginning balance at | | Investment | Allowance | Joansi | INV | estment | Allowance | Loans | Investment | Allowance |
| January 1, 2018 | 451 | \$ 4,762,315 | 16,041 | 3 | \$ | 6,550 | 2,825 | 454 | \$ 4,768,865 | \$ 18,866 |
| | | | | | | | | | | |
| Change in allowance | | | 554 | | | | (509) | | | 45 |
| Net change in | | | | | | | | | | |
| recorded investment | 5 | 366,504 | | (1) | | (1,940) | | 4 | 364,564 | |
| Ending balance at June 30, 2018 | 456 | \$ 5,128,819 | \$ 16,595 | 2 | \$ | 4,610 | \$ 2,316 | 458 | \$ 5,133,429 | \$ 18,911 |

Note 5 Mortgage Loans (Continued)

Troubled Debt Restructurings

American National has granted concessions which are classified as troubled debt restructurings to certain mortgage loan borrowers. Concessions are generally one of, or a combination of, a delay in payment of principal or interest, a reduction of the contractual interest rate or an extension of the maturity date. American National considers the amount, timing and extent of concessions in determining any impairment or changes in the specific allowance for loan losses recorded in connection with a troubled debt restructuring. The carrying value after specific allowance, before and after modification in a troubled debt restructuring, may not change significantly, or may increase if the expected recovery is higher than the pre-modification recovery assessment.

Troubled debt restructuring mortgage loan information is as follows (in thousands, except number of loans):

| | Six months ended June 30, | | | | | | | | | |
|---------------------|---------------------------|-------------------------------|-------------------|--------|------------|-----|-----------------|--|--|--|
| | 2018 | | | | 2017 | | | | | |
| | Recorded | Record | led | R | ecorded | Re | ecorded | | | |
| | investment pre- | investment preinvestment post | | | | | investment post | | | |
| | Number of lomodification | modifica | tNumber of | loanso | dification | moo | lification | | | |
| Other (hotel/motel) | \$ | \$ | 5 | \$ | 24,801 | \$ | 24,801 | | | |
| Total | \$ | \$ | 5 | \$ | 24,801 | \$ | 24,801 | | | |

There were no loans determined to be troubled debt restructurings for the six months ended June 30, 2018.

Note 6 Real Estate and Other Investments

Investment real estate by property-type and geographic distribution are as follows:

| | June 30, 2018 | December 31, 2017 |
|--------------------|---------------|-------------------|
| Industrial | 5.5% | 6.0% |
| Office | 40.0 | 39.0 |
| Retail | 40.0 | 39.3 |
| Other | 14.5 | 15.7 |
| | | |
| Total | 100.0% | 100.0% |
| | | |
| | June 30, | December 31, |
| | 2018 | 2017 |
| East North Central | 5.4% | 6.1% |
| East South Central | 4.5 | 3.6 |

| Total | 100.0% | 100.0% |
|--------------------|--------|--------|
| Other | 2.5 | 2.2 |
| West South Central | 50.7 | 52.4 |
| South Atlantic | 15.4 | 14.0 |
| Pacific | 8.3 | 8.5 |
| Mountain | 13.2 | 13.2 |

Note 6 Real Estate and Other Investments (Continued)

American National regularly invests in real estate partnerships and joint ventures. American National frequently participates in the design of these entities with the sponsor, but in most cases, its involvement is limited to financing. Through analysis performed by American National, some of these partnerships and joint ventures have been determined to be variable interest entities (VIEs). In certain instances, in addition to an economic interest in the entity, American National holds the power to direct the most significant activities of the entity and is deemed the primary beneficiary or consolidator of the entity. The assets of the consolidated VIEs are restricted and must first be used to settle their liabilities. Creditors or beneficial interest holders of these VIEs have no recourse to the general credit of American National, as American National s obligation is limited to the amount of its committed investment. American National has not provided financial or other support to the VIEs in the form of liquidity arrangements, guarantees, or other commitments to third parties that may affect the fair value or risk of its variable interest in the VIEs in 2018 or 2017.

The assets and liabilities relating to the VIEs included in the consolidated financial statements are as follows (in thousands):

| | Jun | e 30, 2018 | Decen | nber 31, 2017 |
|--|-----|------------|-------|---------------|
| Investment real estate | \$ | 143,154 | \$ | 148,456 |
| Short-term investments | | 501 | | 501 |
| Cash and cash equivalents | | 10,365 | | 6,320 |
| Other receivables | | 4,447 | | 4,461 |
| Other assets | | 13,651 | | 15,920 |
| Total assets of consolidated VIEs | \$ | 172,118 | \$ | 175,658 |
| Notes payable | \$ | 136,730 | \$ | 137,458 |
| Other liabilities | | 5,373 | | 5,616 |
| | | | | |
| Total liabilities of consolidated VIEs | \$ | 142,103 | \$ | 143,074 |

The notes payable in the consolidated statements of financial position pertain to the borrowings of the consolidated VIEs. The liability of American National relating to notes payable of the consolidated VIEs is limited to the amount of its direct or indirect investment in the respective ventures, which totaled \$27,515,000 and \$28,377,000 at June 30, 2018 and December 31,2017, respectively.

The total long-term notes payable of the consolidated VIE s consists of the following (in thousands):

| Interest rate | Maturity | June 30, 2018 | | Decem | ber 31, 2017 |
|---------------------|----------|---------------|--------|-------|--------------|
| LIBOR | 2020 | \$ | 10,131 | \$ | 9,702 |
| 90 day LIBOR + 2.5% | 2021 | | 40,403 | | 40,124 |
| 4% fixed | 2022 | | 86,196 | | 87,632 |

Total

Note 6 Real Estate and Other Investments (Continued)

For other VIEs in which American National is a partner, it is not the primary beneficiary, and these entities are not consolidated, as the major decisions that most significantly impact the economic activities of the VIE require consent of all partners. The carrying amount and maximum exposure to loss relating to unconsolidated VIEs follows (in thousands):

| | June 3 | 0, 2018 | Decembe | er 31, 2017 | |
|---|-----------|------------|-----------|-------------|--|
| | | Maximum | | Maximum | |
| | Carrying | Exposure | Carrying | Exposure | |
| | Amount | to Loss | Amount | to Loss | |
| Investment in unconsolidated affiliates | \$342,821 | \$ 342,821 | \$314,808 | \$ 314,808 | |
| Mortgage loans | 621,663 | 621,663 | 493,014 | 493,014 | |
| Accrued investment income | 6,838 | 6,838 | 1,817 | 1,817 | |

As of June 30, 2018, no real estate investments were classified as held for sale.

Note 7 Derivative Instruments

American National purchases over-the-counter equity-indexed options as economic hedges against fluctuations in the equity markets to which equity-indexed products are exposed. These options are not designated as hedging instruments for accounting purposes under U.S. GAAP. Equity-indexed contracts include a fixed host universal-life insurance or annuity contract and an equity-indexed embedded derivative. The detail of derivative instruments is shown below (in thousands, except number of instruments):

| rivatives Not Designated Location | | the Consolidated | | June 30, 20 | 18 | De | 2017 | |
|--|----------------|--|----------|--------------|----------------------------|--------------------|--------------------|------------|
| Hedging Instruments | Statements of | Financial Position | Number o | f Notional | Estimated | Number of | Notional | Estimate |
| | | I | nstrumen | ts Amounts | Fair Valu | Instrument | s Amounts | Fair Val |
| quity-indexed options | Other invested | assets | 482 | \$ 2,219,850 | \$217,341 | 468 | \$1,885,600 | \$220,19 |
| quity-indexed embedded | | | | | | | | |
| erivative | Policyholders | account balances | 85,281 | 2,134,700 | 592,913 | 76,621 | 1,819,523 | 512,52 |
| Derivatives Not Designated as Hedging Instruments | | Consolidate Statements Operation | of | ee months e | nded June 3 2017 | 00x months 2018 | ended June 2017 | 30, |
| Equity-indexed opti | | Net investment in | | | \$ 13,430 | \$ 7,633 | \$ 36,56 | 3 |
| Equity-indexed emb derivative | | Interest credited to policyholders ac balances | С | (17,599) | (18,977) | (4,163) | | |
| | | Darances | | (1/,377) | (10,2//) | (+,103) | 144.10 | Ŧ <i>1</i> |

Note 7 Derivative Instruments (Continued)

The Company s use of derivative instruments exposes it to credit risk in the event of non-performance by the counterparties. The Company has a policy of only dealing with counterparties we believe are credit worthy and obtaining sufficient collateral where appropriate, as a means of mitigating the financial loss from defaults. The non-performance risk is the net counterparty exposure based on the fair value of the open contracts, less collateral held. The Company maintains master netting agreements with its current active trading partners. As such, a right of offset has been applied to collateral that supports credit risk and has been recorded in the consolidated statements of financial position as an offset to Other invested assets with an associated payable to Other liabilities for excess collateral.

Information regarding the Company s exposure to credit loss on the options it holds is presented below (in thousands):

| | Moody/S&P | , | | | | e 30, 2018 iteral Amoun | ts | | | |
|----------------|-----------|--------------------|------|-------------|----|----------------------------|-----|---------|------|-----------|
| - | | Options Fai | | | | ed to Offset | | | - | osure Net |
| Counterparty | Rating | Value | Coll | ateral Held | | Exposure | Col | lateral | of C | ollateral |
| Barclays | Baa2/BBB | \$ 50,343 | \$ | 50,313 | \$ | 50,313 | \$ | | \$ | 30 |
| Goldman-Sachs | A3/BBB+ | 992 | | 1,030 | | 992 | | 38 | | |
| ING | Baa1/A- | 26,646 | | 26,930 | | 26,646 | | 284 | | |
| Morgan Stanley | A3/BBB+ | 17,822 | | 17,506 | | 17,506 | | | | 316 |
| NATIXIS* | A2/A | 40,501 | | 40,370 | | 40,370 | | | | 131 |
| SunTrust | Baa1/BBB+ | 40,766 | | 39,210 | | 39,210 | | | | 1,556 |
| Wells Fargo | A2/A- | 40,271 | | 38,860 | | 38,860 | | | | 1,411 |
| | | ф 01П 041 | ሰ | 014 010 | ሰ | 012 005 | ሰ | 222 | ¢ | 2 4 4 4 |
| Total | | \$217,341 | \$ | 214,219 | \$ | 213,897 | \$ | 322 | \$ | 3,444 |

| | December 31, 2017 | | | | | | | | | |
|----------------|-------------------|-------------------|------|-------------------|----|--------------|----|----------|------|-----------|
| | Moody/S&P Co | | | ollateral Amounts | | | | | | |
| | | Options Fa | ir | | us | ed to Offset | E | Excess | Expo | osure Net |
| Counterparty | Rating | Value | Coll | ateral Held |] | Exposure | Co | llateral | of C | ollateral |
| Barclays | Baa2/BBB | \$ 55,215 | \$ | 56,883 | \$ | 55,215 | \$ | 1,668 | \$ | |
| Goldman-Sachs | A3/BBB+ | 956 | | 780 | | 780 | | | | 176 |
| ING | Baa1/A- | 26,650 | | 27,330 | | 26,650 | | 680 | | |
| JP Morgan | A3/A- | 189 | | | | | | | | 189 |
| Morgan Stanley | A3/BBB+ | 17,490 | | 18,776 | | 17,490 | | 1,286 | | |
| NATIXIS* | A2/A | 37,550 | | 33,860 | | 33,860 | | | | 3,690 |
| SunTrust | Baa1/BBB+ | 37,266 | | 36,560 | | 36,560 | | | | 706 |
| Wells Fargo | A2/A | 44,874 | | 47,230 | | 44,874 | | 2,356 | | |
| - | | | | | | | | | | |
| Total | | \$ 220,190 | \$ | 221,419 | \$ | 215,429 | \$ | 5,990 | \$ | 4,761 |

* Includes collateral restrictions.

Note 8 Net Investment Income and Realized Investment Gains (Losses)

Net investment income is shown below (in thousands):

| | Three months ended J 2018 20 | | ed June 30, 2017 | Six months en 2018 | | nde | d June 30, 2017 | |
|--------------------------------|---------------------------------|---------|---------------------|--------------------|----|---------|--------------------|---------|
| Bonds | \$ | 142,529 | \$ | 135,453 | \$ | 282,624 | \$ | 269,803 |
| Dividends on equity securities | | 10,898 | | 10,274 | | 20,338 | | 19,006 |
| Mortgage loans | | 58,999 | | 67,316 | | 122,867 | | 125,020 |
| Real estate | | 4,212 | | (554) | | 8,495 | | (1,749) |
| Options | | 21,778 | | 13,430 | | 7,633 | | 36,563 |
| Other invested assets | | 8,325 | | 8,699 | | 13,453 | | 14,478 |
| Total | \$ | 246,741 | \$ | 234,618 | \$ | 455,410 | \$ | 463,121 |

Realized investment gains (losses) are shown below (in thousands):

| | Three months ended June 30, Six months ended June 30, | | | | | | | |
|-----------------------|---|--------|------|---------|------|--------|----|---------|
| | 2018 | | 2017 | | 2018 | | | 2017 |
| Bonds | \$ | 6,070 | \$ | 6,564 | \$ | 6,737 | \$ | 10,068 |
| Equity securities | | 11,075 | | 3,735 | | 12,130 | | 15,095 |
| Mortgage loans | | (856) | | (3,079) | | (554) | | (4,705) |
| Real estate | | (197) | | 4,211 | | (114) | | 4,999 |
| Other invested assets | | (10) | | (30) | | (18) | | (48) |
| | | | | | | | | |
| Total | \$ | 16,082 | \$ | 11,401 | \$ | 18,181 | \$ | 25,409 |

Other-than-temporary impairment losses are shown below (in thousands):

| | Three months ended June 305 ix months ended June 30, | | | | | | | |
|-------------------|--|-------|----|---------|----|------|---------|--|
| | 2018 2017 | | | 2018 | | 2017 | | |
| Bonds | \$ | | \$ | | \$ | \$ | (6,000) | |
| Equity securities | | 1,595 | | (1,469) | | | (2,252) | |
| Total | \$ | 1,595 | \$ | (1,469) | \$ | \$ | (8,252) | |

Note 9 Fair Value of Financial Instruments

The carrying amount and fair value of financial instruments are shown below (in thousands):

| | June 3 Carrying | 0, 2018 | December 31, 2017 Carrying | | | | |
|---------------------------------------|--------------------|---------------|-------------------------------|---------------|--|--|--|
| | Amount | Fair Value | Amount | Fair Value | | | |
| Financial assets | | | | | | | |
| Fixed maturity securities, bonds | | | | | | | |
| held-to-maturity | \$ 7,876,853 | \$ 7,835,345 | \$ 7,552,959 | \$ 7,774,353 | | | |
| Fixed maturity securities, bonds | | | | | | | |
| available-for-sale | 6,050,137 | 6,050,137 | 6,145,308 | 6,145,308 | | | |
| Equity securities | 1,820,702 | 1,820,702 | 1,784,226 | 1,784,226 | | | |
| Equity-indexed options | 217,341 | 217,341 | 220,190 | 220,190 | | | |
| Mortgage loans on real estate, net of | | | | | | | |
| allowance | 5,114,518 | 5,138,434 | 4,749,999 | 4,811,006 | | | |
| Policy loans | 376,128 | 376,128 | 377,103 | 377,103 | | | |
| Short-term investments | 302,885 | 302,885 | 658,765 | 658,765 | | | |
| Separate account assets | 947,484 | 947,484 | 969,764 | 969,764 | | | |
| | | ¢ •• •• | ф ад 4 5 0 д4 4 | . | | | |
| Total financial assets | \$22,706,048 | \$ 22,688,456 | \$ 22,458,314 | \$22,740,715 | | | |
| Financial liabilities | | | | | | | |
| Investment contracts | \$ 9,981,106 | \$ 9,981,106 | \$ 8,990,771 | \$ 8,990,771 | | | |
| Embedded derivative liability for | | | | | | | |
| equity-indexed contracts | 592,913 | 592,913 | 512,526 | 512,526 | | | |
| Notes payable | 136,730 | 136,730 | 137,458 | 137,458 | | | |
| Separate account liabilities | 947,484 | 947,484 | 969,764 | 969,764 | | | |
| | | | | | | | |
| Total financial liabilities | \$11,658,233 | \$ 11,658,233 | \$ 10,610,519 | \$ 10,610,519 | | | |

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability. A fair value hierarchy is used to determine fair value based on a hypothetical transaction at the measurement date from the perspective of a market participant. American National has evaluated the types of securities in its investment portfolio to determine an appropriate hierarchy level based upon trading activity and the observability of market inputs. The classification of assets or liabilities within the fair value hierarchy is based on the lowest level of significant input to its valuation. The input levels are defined as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Quoted prices in markets that are not active or inputs that are observable directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities other than quoted prices in Level 1; quoted prices in markets that are not active; or other inputs that are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities. Unobservable inputs reflect American National s own assumptions about the assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models and third-party evaluation, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Fixed Maturity Securities and Equity Options American National utilizes a pricing service to estimate fair value measurements. The estimates of fair value for most fixed maturity securities, including municipal bonds, provided by the pricing service are disclosed as Level 2 measurements as the estimates are based on observable market information rather than market quotes.

Note 9 Fair Value of Financial Instruments (Continued)

The pricing service utilizes market quotations for fixed maturity securities that have quoted prices in active markets. Since fixed maturity securities generally do not trade on a daily basis, the pricing service prepares estimates of fair value measurements for these securities using its proprietary pricing applications, which include available relevant market information, benchmark curves, benchmarking of like securities, sector groupings and matrix pricing. Additionally, an option adjusted spread model is used to develop prepayment and interest rate scenarios.

The pricing service evaluates each asset class based on relevant market information, credit information, perceived market movements and sector news. The market inputs utilized in the pricing evaluation, listed in the approximate order of priority, include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, reference data, and economic events. The extent of the use of each market input depends on the asset class and the market conditions. Depending on the security, the priority of the use of inputs may change or some market inputs may not be relevant. For some securities, additional inputs may be necessary.

American National has reviewed the inputs and methodology used and the techniques applied by the pricing service to produce quotes that represent the fair value of a specific security. The review confirms that the pricing service is utilizing information from observable transactions or a technique that represents a market participant s assumptions. American National does not adjust quotes received from the pricing service. The pricing service utilized by American National has indicated that they will only produce an estimate of fair value if there is objectively verifiable information available.

American National holds a small amount of private placement debt and fixed maturity securities that have characteristics that make them unsuitable for matrix pricing. For these securities, a quote from an independent broker (typically a market maker) is obtained. Due to the disclaimers on the quotes that indicate that the price is indicative only, American National includes these fair value estimates in Level 3.

For securities priced using a quote from an independent broker, such as the equity-indexed options and certain fixed maturity securities, American National uses a market-based fair value analysis to validate the reasonableness of prices received. Price variances above a certain threshold are analyzed further to determine if any pricing issue exists. This analysis is performed quarterly.

Equity Securities For publicly-traded equity securities, prices are received from a nationally recognized pricing service that are based on observable market transactions, and these securities are classified as Level 1 measurements. For certain preferred stock, current market quotes in active markets are unavailable. In these instances, an estimate of fair value is received from the pricing service. The service utilizes similar methodologies to price preferred stocks as it does for fixed maturity securities. If applicable, these estimates would be disclosed as Level 2 measurements. American National tests the accuracy of the information provided by reference to other services regularly.

Mortgage Loans The fair value of mortgage loans is estimated using discounted cash flow analyses on a loan by loan basis by applying a discount rate to expected cash flows from future installment and balloon payments. The discount rate takes into account general market trends and specific credit risk trends for the individual loan. Factors used to arrive at the discount rate include inputs from spreads based on U.S. Treasury notes and the loan s credit quality, region, property type, lien priority, payment type and current status.

Note 9 Fair Value of Financial Instruments (Continued)

Embedded Derivative The amounts reported within policyholder contract deposits include equity linked interest crediting rates based on the S&P 500 index within index annuities and indexed life. The following unobservable inputs are used for measuring the fair value of the embedded derivatives associated with the policyholder contract liabilities:

Lapse rate assumptions are determined by company experience. Lapse rates are generally assumed to be lower during a contract s surrender charge period and then higher once the surrender charge period has ended. Decreases to the assumed lapse rates generally increase the fair value of the liability as more policyholders persist to collect the crediting interest pertaining to the indexed product. Increases to the lapse rate assumption will have the inverse effect decreasing the fair value.

Mortality rate assumptions vary by age and by gender based on company and industry experience. Decreases to the assumed mortality rates increase the fair value of the liabilities as more policyholders earn crediting interest. Increases to the assumed mortality rates decrease the fair value as higher decrements reduce the potential for future interest credits.

Equity volatility assumptions begin with current market volatilities and grow to long-term values. Increases to the assumed volatility will increase the fair value of liabilities, as future projections will produce higher increases in the linked index. At June 30, 2018 and December 31, 2017, the one year implied volatility used to estimate embedded derivative value was 13.7%.

Fair values of indexed life and annuity liabilities are calculated using the discounted cash flow technique. Shown below are the significant unobservable inputs used to calculate the Level 3 fair value of the embedded derivatives within policyholder contract deposits (in millions, except range percentages):

| | Fa | ir Val | ue | | Rang | Range | | | |
|------------------------|-----------------|--------|----------------|---------------------------|---------------------|-------------------|--|--|--|
| | June 30, 201 | Secem | ber 31, 2017 | Unobservable Input | June 30, 2018 Deco | ember 31, 2017 | | | |
| Indexed Annuities | \$ 581.6 | \$ | 498.3 | Lapse Rate | 1-66% | 1-66% | | | |
| | | | | Mortality Multiplier | 90-100% | 90-100% | | | |
| | | | | Equity Volatility | 10-40% | 7-30% | | | |
| Indexed Life | 11.3 | | 14.2 | Equity Volatility | 10-40% | 7-30% | | | |
| Other Financial Instru | ments Other fin | ancial | instruments of | classified as Level 3 m | easurements as ther | e is little or no | | | |

Other Financial Instruments Other financial instruments classified as Level 3 measurements, as there is little or no market activity, are as follows:

Policy loans The carrying value of policy loans is the outstanding balance plus any accrued interest. Due to the collateralized nature of policy loans such that they cannot be separated from the policy contracts, the unpredictable timing of repayments and the fact that settlement is at outstanding value, American National believes the carrying value of policy loans approximates fair value.

Investment contracts The carrying value of investment contracts is equivalent to the accrued account balance. The accrued account balance consists of deposits, net of withdrawals, plus or minus interest credited, fees and charges

assessed and other adjustments. American National believes that the carrying value of investment contracts approximates fair value because the majority of these contracts interest rates reset at anniversary.

Notes payable Notes payable are carried at outstanding principal balance. The carrying value of the notes payable approximates fair value because the underlying interest rates approximate market rates at the balance sheet date.

Note 9 Fair Value of Financial Instruments (Continued)

Quantitative Disclosures

The fair value hierarchy measurements of the financial instruments are shown below (in thousands):

| | Fair Value Measurement as of June 30, 2018 | | | | |
|---|--|--------------|---------------|----|---------|
| | Total | | | | |
| | Fair Value | Level 1 | Level 2 | | Level 3 |
| Financial assets | | | | | |
| Fixed maturity securities, bonds held-to-maturity | | | | | |
| U.S. states and political subdivisions | \$ 275,501 | \$ | \$ 275,501 | \$ | |
| Foreign governments | 4,447 | | 4,447 | | |
| Corporate debt securities | 7,276,399 | | 7,276,399 | | |
| Residential mortgage-backed securities | 277,104 | | 277,104 | | |
| Collateralized debt securities | 611 | | 611 | | |
| Other debt securities | 1,283 | | 1,283 | | |
| Total bonds held-to-maturity | 7,835,345 | | 7,835,345 | | |
| Fixed maturity securities, bonds available-for-sale | | | | | |
| U.S. treasury and government | 28,305 | | 28,305 | | |
| U.S. states and political subdivisions | 867,064 | | 867,064 | | |
| Foreign governments | 6,179 | | 6,179 | | |
| Corporate debt securities | 5,112,919 | | 5,112,919 | | |
| Residential mortgage-backed securities | 32,015 | | 32,015 | | |
| Collateralized debt securities | 3,655 | | 3,655 | | |
| Total bonds available-for-sale | 6,050,137 | | 6,050,137 | | |
| Equity securities | | | | | |
| Common stock | 1,798,468 | 1,798,350 | | | 118 |
| Preferred stock | 22,234 | 22,234 | | | |
| Total equity securities | 1,820,702 | 1,820,584 | | | 118 |
| <u> </u> | , , | , , | | | |
| Options | 217,341 | | | | 217,341 |
| Mortgage loans on real estate | 5,138,434 | | 5,138,434 | | |
| Policy loans | 376,128 | | | | 376,128 |
| Short-term investments | 302,885 | | 302,885 | | |
| Separate account assets | 947,484 | | 947,484 | | |
| Total financial assets | \$ 22,688,456 | \$ 1,820,584 | \$ 20,274,285 | \$ | 593,587 |

| Financial liabilities | | | |
|--|-----------------|----------|------------------|
| Investment contracts | \$ 9,981,106 \$ | \$ | \$ 9,981,106 |
| Embedded derivative liability for equity-indexed | | | |
| contracts | 592,913 | | 592,913 |
| Notes payable | 136,730 | | 136,730 |
| Separate account liabilities | 947,484 | 947,4 | 484 |
| | | | |
| Total financial liabilities | \$11,658,233 \$ | \$ 947,4 | 484 \$10,710,749 |

Note 9 Fair Value of Financial Instruments (Continued)

| | Fair Value Measurement as of December 3 Total | | | | |
|---|--|--------------|---------------|--------------|--|
| | Fair Value | Level 1 | Level 2 | Level 3 | |
| Financial assets | | | | | |
| Fixed maturity securities, bonds held-to-maturity | | | | | |
| U.S. states and political subdivisions | \$ 279,395 | \$ | \$ 276,450 | \$ 2,945 | |
| Foreign governments | 4,593 | | 4,593 | | |
| Corporate debt securities | 7,232,327 | | 7,232,327 | | |
| Residential mortgage-backed securities | 255,243 | | 255,243 | | |
| Collateralized debt securities | 954 | | 954 | | |
| Other debt securities | 1,841 | | 1,841 | | |
| Total bonds held-to-maturity | 7,774,353 | | 7,771,408 | 2,945 | |
| Fixed maturity securities, bonds available-for-sale | | | | | |
| U.S. treasury and government | 27,898 | | 27,898 | | |
| U.S. states and political subdivisions | 897,047 | | 897,047 | | |
| Foreign governments | 6,460 | | 6,460 | | |
| Corporate debt securities | 5,192,927 | | 5,192,927 | | |
| Residential mortgage-backed securities | 14,717 | | 14,717 | | |
| Collateralized debt securities | 3,818 | | 3,818 | | |
| Other debt securities | 2,441 | | 2,441 | | |
| | 2,111 | | 2,111 | | |
| Total bonds available-for-sale | 6,145,308 | | 6,145,308 | | |
| Equity securities | | | | | |
| Common stock | 1,760,627 | 1,760,499 | | 128 | |
| Preferred stock | 23,599 | 23,599 | | | |
| Total equity securities | 1,784,226 | 1,784,098 | | 128 | |
| Options | 220,190 | | | 220,190 | |
| Mortgage loans on real estate | 4,811,006 | | 4,811,006 | | |
| Policy loans | 377,103 | | , , | 377,103 | |
| Short-term investments | 658,765 | | 658,765 | , | |
| Separate account assets | 969,764 | | 969,764 | | |
| | | | | | |
| Total financial assets | \$22,740,715 | \$ 1,784,098 | \$ 20,356,251 | \$ 600,366 | |
| Financial liabilities | | | | | |
| Investment contracts | \$ 8,990,771 | \$ | \$ | \$ 8,990,771 | |
| Embedded derivative liability for equity-indexed | | | | | |
| contracts | 512,526 | | | 512,526 | |
| Notes payable | 137,458 | | | 137,458 | |

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|---|
|---|

| Separate account liabilities | 969,764 | | 969,764 | |
|------------------------------|---------------|----------|---------|--------------|
| Total financial liabilities | \$ 10,610,519 | \$ \$ | 969,764 | \$ 9,640,755 |

Note 9 Fair Value of Financial Instruments (Continued)

For financial instruments measured at fair value on a recurring basis using Level 3 inputs during the period, a reconciliation of the beginning and ending balances is shown below (in thousands):

| | Level 3 | | | | | | | |
|--|----------------------------------|------|---------------------|------------------------|------------------------------|-----|----------|-----------------------|
| | Three months ended June 30, 2018 | | | | Six months ended June 30, 20 | | | |
| | | sset | | Liability Emboddod | | sse | | Liability Emboddod |
| | Securities | - | Options | Embedded Derivative | | - | Options | Derivative |
| Beginning balance, 2018 | \$ | \$ | 204,308 | \$ 535,641 | \$ | \$ | 220,190 | \$ 512,526 |
| Net gain for derivatives included | Ψ | Ψ | 204,500 | φ 555,041 | Ψ | Ψ | 220,170 | φ 312,320 |
| in net investment income | | | 21,712 | | | | 7,567 | |
| Net change included in interest | | | , | | | | , | |
| credited | | | | 17,599 | | | | 4,163 |
| Purchases, sales and settlements or | | | | | | | | |
| maturities | | | | | | | | |
| Purchases | | | 26,084 | | | | 43,012 | |
| Sales | | | | | | | | |
| Settlements or maturities | | | (34,763) | | | | (53,428) | |
| Premiums less benefits | | | | 39,673 | | | | 76,224 |
| Ending holonos of Lung 20, 2018 | ¢ | ¢ | 017 041 | ¢ 502.012 | ¢ | ¢ | 017 041 | ¢ 503 013 |
| Ending balance at June 30, 2018 | \$ | \$ | 217,341 | \$ 592,913 | \$ | \$ | 217,341 | \$ 592,913 |
| Beginning balance, 2017 | \$ 17,329 | \$ | 174,258 | \$ 346,634 | \$ 14,264 | \$ | 156,479 | \$ 314,330 |
| Total realized and unrealized | | | | | | | | |
| investment gains (losses) included | | | | | | | | |
| in other comprehensive income | 105 | | | | (4,362) | | | |
| Net gain for derivatives included | | | | | | | | |
| in net investment income | | | 13,275 | | • | | 36,333 | |
| Net change included in interest | | | | 10.077 | | | | 44.104 |
| credited | | | | 18,977 | | | | 44,104 |
| Purchases, sales and settlements or maturities | | | | | | | | |
| Purchases | | | 13,463 | | | | 21,015 | |
| Sales | (1,582) | | (12,837) | | (3,539) | | (12,837) | |
| Settlements or maturities | (1,002) | | (12,327) $(15,782)$ | | (3,010) | | (28,613) | |
| Premiums less benefits | | | (, , , | 24,578 | | | | 31,755 |
| Carry value transfers in | | | | | 15,000 | | | |
| Gross transfers into Level 3 | | | | | 382 | | | |
| Gross transfers out of Level 3 | | | | | (2,883) | | | |
| Ending balance at June 30, 2017 | \$ 15,852 | \$ | 172,377 | \$ 390,189 | \$ 15,852 | \$ | 172,377 | \$ 390,189 |

Within the net gain for derivatives included in net investment income were unrealized losses of \$18,321,000 and gains of \$13,660,000, relating to assets still held at June 30, 2018, and 2017, respectively.

There were no transfers between Level 1 and Level 2 fair value hierarchies during the periods presented. The transfers into Level 3 during the six months ended June 30, 2017 were the result of existing securities no longer being priced by the third-party pricing service at the end of the period. Unless information is obtained from the brokers that indicate observable inputs were used in their pricing, there are not enough observable inputs to enable American National to classify the securities priced by the brokers as other than Level 3. American National s valuation of these securities involves judgment regarding assumptions market participants would use including quotes from independent brokers. The inputs used by the brokers include recent transactions in the security, similar bonds with same name, ratings, maturity and structure, external dealer quotes in the security, Bloomberg evaluated pricing and prior months pricing. None of them are observable to American National as of June 30, 2018. The transfers out of Level 3 during the six months ended June 30, 2017 were securities being priced by the third-party service at the end of the period, using inputs that are observable or derived from market data, which resulted in classification of these assets as Level 2.

Note 10 Deferred Policy Acquisition Costs

Deferred policy acquisition costs are shown below (in thousands):

| | Life | Annuity | Accident & Health | Property & Casualty | Total |
|--|------------|------------|----------------------|------------------------|--------------|
| Beginning balance at January 1, 2018 | \$791,276 | \$ 426,497 | \$ 36,806 | \$ 119,265 | \$ 1,373,844 |
| Additions | 65,577 | 59,691 | 5,931 | 156,552 | 287,751 |
| Amortization | (51,885) | (42,007) | (7,525) | (149,252) | (250,669) |
| Effect of change in unrealized gains on available-for-sale debt securities | 11,123 | 30,839 | | | 41,962 |
| Net change | 24,815 | 48,523 | (1,594) | 7,300 | 79,044 |
| Ending balance at June 30, 2018 | \$ 816,091 | \$ 475,020 | \$ 35,212 | \$ 126,565 | \$ 1,452,888 |

Commissions comprise the majority of the additions to deferred policy acquisition costs.

Note 11 Liability for Unpaid Claims and Claim Adjustment Expenses

The liability for unpaid claims and claim adjustment expenses (claims) for accident and health, and property and casualty insurance is included in Policy and contract claims in the consolidated statements of financial position and is the amount estimated for incurred but not reported (IBNR) claims and claims that have been reported but not settled. Liability for unpaid claims are estimated based upon American National s historical experience and actuarial assumptions that consider the effects of current developments, anticipated trends and risk management programs, less anticipated salvage and subrogation. The effects of the changes are included in the consolidated results of operations in the period in which the changes occur. The time value of money is not taken into account for the purposes of calculating the liability for unpaid claims. There have been no significant changes in methodologies or assumptions used to calculate the liability for unpaid claims and claim adjustment expenses.

Information regarding the liability for unpaid claims is shown below (in thousands):

| | Six months ended June 30, | | | | |
|----------------------------------|---------------------------|--------------|--|--|--|
| | 2018 2 | | | | |
| Unpaid claims balance, beginning | \$ 1,199,233 | \$ 1,140,723 | | | |
| Less reinsurance recoverables | 237,439 | 216,903 | | | |
| | | | | | |
| Net beginning balance | 961,794 | 923,820 | | | |
| | | | | | |
| Incurred related to | | | | | |
| Current | 596,530 | 563,959 | | | |
| Prior years | (12,515) | (40,137) | | | |

| Total incurred claims | 584,015 | 523,822 |
|-------------------------------|--------------|--------------|
| | | |
| Paid claims related to | | |
| Current | 288,591 | 288,731 |
| Prior years | 240,544 | 205,702 |
| | | |
| Total paid claims | 529,135 | 494,433 |
| | | |
| Net balance | 1,016,845 | 953,209 |
| Plus reinsurance recoverables | 255,684 | 195,072 |
| | | |
| Unpaid claims balance, ending | \$ 1,272,529 | \$ 1,148,281 |

The net and gross reserve calculations have shown favorable development as a result of favorable loss emergence compared to what was implied by the loss development patterns used in the original estimation of losses in prior years. Estimates for ultimate incurred claims attributable to insured events of prior years decreased by approximately \$12,515,000 during the first six months of 2018 and decreased by approximately \$40,137,000 during the first six months of 2017. This reflected lower-than-anticipated losses in the first six months of 2018 related to accident years prior to 2018 in workers compensation, other commercial, and business owner and commercial package policy lines of business.

For short-duration health insurance claims, the total of IBNR plus expected development on reported claims included in the liability for unpaid claims and claim adjustment expenses at June 30, 2018 was \$44,443,000.

Note 12 Federal Income Taxes

A reconciliation of the effective tax rate to the statutory federal tax rate is shown below (in thousands, except percentages):

| | Three months ended June 30, 2018 2017 | | | | Six months ended June 30, 2018 2017 | | | |
|--------------------------------|--|-------|----------|-------|-------------------------------------|-------|-----------|-------|
| | Amount | Rate | Amount* | Rate* | Amount | Rate | Amount* | Rate* |
| Income tax expense before tax | | | | | | | | |
| on equity in earnings of | | | | | | | | |
| unconsolidated affiliates | \$21,267 | 20.0% | \$14,875 | 27.1% | \$25,632 | 20.0% | \$ 30,505 | 28.0% |
| Tax on equity in earnings of | | | | | | | | |
| unconsolidated affiliates | 1,348 | 1.0 | 4,309 | 7.9 | 1,234 | 1.0 | 7,634 | 7.0 |
| | | | | | | | | |
| Total expected income tax | | | | | | | | |
| expense at the statutory rate | 22,615 | 21.0 | 19,184 | 35.0 | 26,866 | 21.0 | 38,139 | 35.0 |
| Tax-exempt investment | | | | | | | | |
| income | (836) | (0.8) | (1,769) | (3.2) | (1,679) | (1.3) | (3,601) | (3.3) |
| Deferred tax change | (600) | (0.6) | (464) | (0.8) | (909) | (0.7) | (1,231) | (1.1) |
| Dividend exclusion | (1,001) | (0.9) | (2,322) | (4.2) | (1,986) | (1.6) | (4,164) | (3.8) |
| Miscellaneous tax credits, net | (2,529) | (2.3) | (2,542) | (4.6) | (4,742) | (3.7) | (4,799) | (4.4) |
| Low income housing tax | | | | | | | | |
| credit expense | 1,252 | 1.2 | 1,256 | 2.3 | 2,504 | 2.0 | 2,509 | 2.3 |
| Change in valuation allowance | 2,700 | 2.5 | | | 2,700 | 2.1 | | |
| Other items, net | 356 | 0.3 | 141 | 0.3 | 392 | 0.3 | 322 | 0.3 |
| | | | | | | | | |
| Provision for federal income | | | | | | | | |
| tax before interest expense | 21,957 | 20.4 | 13,484 | 24.8 | 23,146 | 18.1 | 27,175 | 25.0 |
| Interest expense | | | 40 | 0.1 | | | 84 | 0.1 |
| | | | | | | | | |
| Total | \$ 21,957 | 20.4% | \$13,524 | 24.9% | \$23,146 | 18.1% | \$ 27,259 | 25.1% |

 * Prior year revised to reflect the January 1, 2018 adoption of ASU 2017-07 Compensation-Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. See Note 3, Recently Issued Accounting Pronouncements, of the Notes to the Unaudited Consolidated Financial Statements.
 American National made income tax payments of \$14,135,000 and \$8,466,000 during the six months ended June 30, 2018 and 2017, respectively.

Management assesses both positive and negative evidence to estimate whether sufficient future taxable income will be generated to permit use of its existing deferred tax assets. During the three months ended June 30, 2018, management determined that it is more-likely-than-not that the benefit from a deferred tax asset related to its investment in a joint venture will not be realized. In recognition of this risk, American National provided a valuation allowance of \$2,700,000 as of June 30, 2018. The valuation allowance resulted in an increase to tax expense on the consolidated statements of operations.

There are no operating or capital loss carryforwards that will expire by December 31, 2018.

American National s federal income tax returns for years 2014 to 2016 are subject to examination by the Internal Revenue Service. With few exceptions, American National is no longer subject to examination for years before 2014. During the six months ended June 30, 2018, we received \$48.0 million in refunds related to 2013, 2014, 2015, and 2016. In the opinion of management, all prior year deficiencies have been paid or adequate provisions have been made for any tax deficiencies that may be upheld. No provision for penalties or interest were established during 2018 relating to a dispute with the Internal Revenue Service. Management does not believe there are any uncertain tax benefits that could be recognized within the next twelve months that would decrease American National s effective tax rate.

Note 13 Accumulated Other Comprehensive Income (Loss)

The components of and changes in the accumulated other comprehensive income (AOCI), and the related tax effects, are shown below (in thousands):

| | Gai S | Net Unrealized Gains (Losses) on Securities | | Defined Benefit Pension Plan Adjustments | | | | cumulated Other nprehensive ome (Loss) |
|---|----------|--|----|---|----|---------|----|---|
| Beginning balance at January 1, 2018 | \$ | 716,878 | \$ | (72,772) | \$ | (1,890) | \$ | 642,216 |
| Amounts reclassified from AOCI (net of | | (1 = 10) | | • • • • | | | | 67 0 |
| tax benefit \$462 and expense \$635) | | (1,740) | | 2,390 | | | | 650 |
| Unrealized holding losses arising during | | (160 551) | | | | | | (169.551) |
| the period (net of tax benefit \$39,660) | | (168,551) | | | | | | (168,551) |
| Unrealized adjustment to DAC (net of tax expense \$8,812) | | 33,150 | | | | | | 33,150 |
| Unrealized losses on investments | | 55,150 | | | | | | 55,150 |
| attributable to participating policyholders | | | | | | | | |
| interest (net of tax expense \$2,504) | | 9,420 | | | | | | 9,420 |
| Foreign currency adjustment (net of tax | | ,120 | | | | | | ,120 |
| benefit \$133) | | | | | | (500) | | (500) |
| Cumulative effect of changes in accounting | | | | | | | | |
| (net of tax benefit \$334,955) | | (627,119) | | | | | | (627,119) |
| Ending balance at June 30, 2018 | \$ | (37,962) | \$ | (70,382) | \$ | (2,390) | \$ | (110,734) |
| Beginning balance January 1, 2017 | \$ | 547,138 | \$ | (88,603) | \$ | (2,636) | \$ | 455,899 |
| Amounts reclassified from AOCI (net of | Ŧ | | т | (20)202) | | (_,, | | |
| tax benefit \$5,809 and expense \$4,168) | | (10,789) | | 7,741 | | | | (3,048) |
| Unrealized holding gains arising during the | | | | | | | | |
| period (net of tax expense \$63,610) | | 118,134 | | | | | | 118,134 |
| Unrealized adjustment to DAC (net of tax | | | | | | | | |
| benefit \$3,264) | | (5,437) | | | | | | (5,437) |
| Unrealized gains on investments | | | | | | | | |
| attributable to participating policyholders | | | | | | | | |
| interest (net of tax benefit \$2,865) | | (5,320) | | | | | | (5,320) |
| Foreign currency adjustment (net of tax | | | | | | 202 | | 202 |
| expense \$152) | | | | | | 283 | | 283 |
| | | | | | | | | |

Note 14 Stockholders Equity and Noncontrolling Interests

American National has one class of common stock with a par value of \$1.00 per share and 50,000,000 authorized shares. The amounts outstanding at the dates indicated are shown below:

| | June 30, 2018 | December 31, 2017 |
|---------------------------------|---------------|-------------------|
| Common stock | | |
| Shares issued | 30,832,449 | 30,832,449 |
| Treasury shares | (3,947,000) | (3,900,565) |
| | | |
| Outstanding shares | 26,885,449 | 26,931,884 |
| Restricted shares | (11,333) | (74,000) |
| | | |
| Unrestricted outstanding shares | 26,874,116 | 26,857,884 |

Stock-based compensation

American National has a stock-based compensation plan, which allows for grants of Non-Qualified Stock Options, Stock Appreciation Rights (SAR), Restricted Stock (RS) Awards, Restricted Stock Units (RSU), Performance Awards, Incentive Awards or any combination thereof. This plan is administered by the American National Board Compensation Committee. To date, only SAR, RS and RSU awards have been made. All awards are subject to review and approval by the Board Compensation Committee both at the time of setting applicable performance objectives and at payment of the awards. The number of shares available for grants under the plan cannot exceed 2,900,000 shares, and no more than 200,000 shares may be granted to any one individual in any calendar year. Grants were made to certain officers meeting established performance objectives, and grants are made to directors as compensation and to align their interests with those of other shareholders.

Note 14 Stockholders Equity and Noncontrolling Interests (Continued)

SAR, RS and RSU information for the periods indicated are shown below:

| | | Ğr | ted-Average ant Date ir Value | | Ğr | res ted-Average rant Date ir Value | | Ğr | ts ited-Averag ant Date iir Value |
|------------------------------|---------|----|-------------------------------------|----------|----|---|----------|----|--|
| Outstanding at December 31, | | | | | | | | | |
| 2017 | 2,586 | \$ | 106.70 | 74,000 | \$ | 110.19 | 52,765 | \$ | 106.26 |
| Granted | | | | | | | 8,250 | | 121.93 |
| Exercised | (100) | | 116.48 | (62,667) | | 116.48 | (41,949) | | 106.94 |
| Forfeited | | | | | | | | | |
| Expired | (1,601) | | 114.17 | | | | | | |
| Outstanding at June 30, 2018 | 885 | \$ | 92.11 | 11,333 | \$ | 75.44 | 19,066 | \$ | 111.54 |

| | SAR | RS Shares | RS Units |
|--|------------|------------------|-----------------|
| Weighted-average contractual remaining life (in | | | |
| years) | 0.45 | 4.63 | 0.78 |
| Exercisable shares | 885 | N/A | N/A |
| Weighted-average exercise price | \$ 92.11 | \$ 75.44 | \$ 111.54 |
| Weighted-average exercise price exercisable shares | 92.11 | N/A | N/A |
| Compensation expense (credit) | | | |
| Three months ended June 30, 2018 | \$ (5,000) | \$ 83,000 | \$ 760,000 |
| Three months ended June 30, 2017 | (14,000) | 205,000 | 1,519,000 |
| Six months ended June 30, 2018 | (34,000) | 284,000 | 549,000 |
| Six months ended June 30, 2017 | (49,000) | 412,000 | 1,649,000 |
| Fair value of liability award | | | |
| June 30, 2018 | \$ 27,000 | N/A | \$2,280,000 |
| December 31, 2017 | 63,000 | N/A | 6,376,000 |

The SARs give the holder the right to cash compensation based on the difference between the stock price on the grant date and the stock price on the exercise date. The SARs vest at a rate of 20% per year for five years and expire five years after vesting.

RS awards entitle the participant to full dividend and voting rights. Each RS share awarded has the value of one share of restricted stock and vests 10 years from the grant date. Unvested shares are restricted as to disposition, and are subject to forfeiture under certain circumstances. Compensation expense is recognized over the vesting period. The restrictions on these awards lapse after 10 years and most of these awards feature a graded vesting schedule in the case of the retirement, death or disability of an award holder. Restricted stock awards for 350,334 shares have been granted at an exercise price of zero, of which 11,333 shares are unvested.

RSU awards allow the recipient of the awards to settle the vested RSUs in either shares of American National s common stock, cash or a combination of both. RSUs granted vest after a one-year or three-year graded vesting requirement or over a shorter period as a result of death, disability or retirement after age 65.

Note 14 Stockholders Equity and Noncontrolling Interests (Continued)

Earnings per share

Basic earnings per share were calculated using a weighted average number of shares outstanding. Diluted earnings per share include RS and RSU award shares.

| | | Three mon | | ended | C: | | لمملمه | June 20 |
|---------------------------------------|-----------------------|---|----|---------------------------|------------|--------------------------|--------|---|
| | June 30, 2018 2017 | | | | S D | x months ei 2018 | | June 30, 2017 |
| Weighted average shares outstanding | | 2018 5,883,276 | 20 | 201 7 6,892,656 | 2 | 2018 6,886,196 | | 201 7 5,896,965 |
| Incremental shares from RS awards and | 20 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _ | 0,072,000 | - | 0,000,170 | _ | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| RSUs | | 26,981 | | 63,225 | | 46,927 | | 69,210 |
| Total shares for diluted calculations | 26 | 5,910,257 | 20 | 6,955,881 | 2 | 6,933,123 | 26 | 6,966,175 |
| Net income attributable to American | | | | | | | | |
| National (in thousands) | \$ | 84,139 | \$ | 35,959 | \$ | 102,916 | \$ | 75,799 |
| Basic earnings per share | \$ | 3.13 | \$ | 1.34 | \$ | 3.83 | \$ | 2.82 |
| Diluted earnings per share | \$ | 3.12 | \$ | 1.33 | \$ | 3.82 | \$ | 2.81 |
| tutory Capital and Surplus | | | | | | | | |

Statutory Capital and Surplus

Risk Based Capital (RBC) is a measure insurance regulators use to evaluate the capital adequacy of American National Insurance Company and its insurance subsidiaries. RBC is calculated using formulas applied to certain financial balances and activities that consider, among other things, investment risks related to the type and quality of investments, insurance risks associated with products and liabilities, interest rate risks and general business risks. Insurance companies that do not maintain capital and surplus at a level at least 200% of the authorized control level RBC are required to take certain actions. At June 30, 2018 and December 31, 2017, American National Insurance Company s statutory capital and surplus was \$3,234,095,000 and \$3,293,474,000, respectively. American National Insurance Company and each of its insurance subsidiaries had statutory capital and surplus at June 30, 2018 and December 31, 2017, substantially above 200% of the authorized control level.

American National and its insurance subsidiaries prepare statutory-basis financial statements in accordance with statutory accounting practices prescribed or permitted by the insurance department of the state of domicile, which include certain components of the National Association of Insurance Commissioners Codification of Statutory Accounting Principles (NAIC Codification). NAIC Codification is intended to standardize regulatory accounting and reporting to state insurance departments. However, statutory accounting practices continue to be established by individual state laws and permitted practices. Modifications by the various state insurance departments may impact the statutory capital and surplus of American National Insurance Company and its insurance subsidiaries.

Statutory accounting differs from GAAP primarily by charging policy acquisition costs to expense as incurred, establishing future policy benefit liabilities using different actuarial assumptions, and valuing securities on a different basis. In addition, certain assets are not admitted under statutory accounting principles and are charged directly to surplus.

One of American National s insurance subsidiaries has been granted a permitted practice from the Missouri Department of Insurance to record as the valuation of its investment in a wholly-owned subsidiary that is the attorney-in-fact for a Texas domiciled insurer, the statutory capital and surplus of the Texas domiciled insurer. This permitted practice increases the statutory capital and surplus of both American National Insurance Company and the Missouri domiciled insurance subsidiary by \$69,345,000 and \$66,625,000 at June 30, 2018 and December 31, 2017, respectively. The statutory capital and surplus of both American National Insurance Company and the Missouri domiciled insurance subsidiary would have remained substantially above the company action level RBC had it not used the permitted practice.

Note 14 Stockholders Equity and Noncontrolling Interests (Continued)

The statutory capital and surplus and net income of our life and property and casualty insurance entities in accordance with statutory accounting practices are shown below (in thousands):

| | June 30, 201 | 3 Dec | ember 31, 2017 |
|--|--------------|-------|----------------|
| Statutory capital and surplus | | | |
| Life insurance entities | \$ 2,074,948 | \$ | 2,141,573 |
| Property and casualty insurance entities | 1,170,214 | | 1,162,761 |

| | Three months ended June 30, Six months ended June 30, | | | | | | | | |
|--|---|---------|----|---------|----|--------|----|--------|--|
| | 2018 2017 2018 20 | | | | | | | | |
| Statutory net income (loss) | | | | | | | | | |
| Life insurance entities | \$ | 12,850 | \$ | 20,809 | \$ | 16,113 | \$ | 18,342 | |
| Property and casualty insurance entities | | (3,828) | | (5,639) | | 9,230 | | 1,172 | |
| Dividends | | | | | | | | | |

American National Insurance Company s payment of dividends to stockholders is restricted by insurance law. The restrictions require life insurance companies to maintain minimum amounts of capital and surplus, and in the absence of special approval, limit the payment of dividends to the greater of the prior year s statutory net income from operations, or 10% of prior year statutory surplus. American National Insurance Company is permitted without prior approval of the Texas Department of Insurance to pay total dividends of \$329,347,000 during 2018. Similar restrictions on amounts that can transfer in the form of dividends, loans, or advances to American National Insurance Company apply to its insurance subsidiaries.

Noncontrolling interests

American National County Mutual Insurance Company (County Mutual) is a mutual insurance company owned by its policyholders. American National has a management agreement that effectively gives it control of County Mutual. As a result, County Mutual is included in the consolidated financial statements of American National. Policyholder interests in the financial position of County Mutual are reflected as noncontrolling interest of \$6,750,000 at June 30, 2018 and December 31, 2017.

American National Insurance Company and its subsidiaries exercise control or ownership of various joint ventures, resulting in their consolidation into American National s consolidated financial statements. The interests of the other partners in the consolidated joint ventures are shown as noncontrolling interests of \$1,096,000 and \$2,262,000 at June 30, 2018 and December 31, 2017, respectively.

Note 15 Segment Information

Management organizes the business into five operating segments:

Life consists of whole, term, universal, indexed and variable life insurance. Products are primarily sold through career, multiple-line, and independent agents as well as direct marketing channels.

Annuity consists of fixed, indexed, and variable annuity products. Products are primarily sold through independent agents, brokers, and financial institutions, along with multiple-line and career agents.

Health consists of medicare supplement, stop loss, other supplemental health products and credit disability insurance. Products are typically distributed through independent agents and managing general underwriters.

Property and Casualty consists of personal, agricultural and targeted commercial coverages and credit-related property insurance. Products are primarily sold through multiple-line and independent agents.

Corporate and Other consists of net investment income from investments and certain expenses not allocated to the insurance segments and revenues and related expenses from non-insurance operations. The accounting policies of the segments are the same as those described in Note 2 to American National s 2017 annual report on Form 10-K. All revenues and expenses specifically attributable to policy transactions are recorded directly to the appropriate operating segment. Revenues and expenses not specifically attributable to policy transactions are allocated to each segment as follows:

Recurring income from bonds and mortgage loans is allocated based on the assets allocated to each line of business at the average yield available from these assets.

Net investment income from all other assets is allocated to the insurance segments in accordance with the amount of capital allocated to each segment, with the remainder recorded in the Corporate and Other business segment.

Expenses are allocated based upon various factors, including premium and commission ratios of the operating segments.

Note 15 Segment Information (Continued)

The results of operations measured as the income before federal income tax and other items by operating segments are summarized below (in thousands):

| | Three months ended June 30, 2018 Accident Property | | | | | | |
|---------------------------------------|---|-----------|-----------|-------------|-----------|-----------|--|
| | | | & | & | Corporate | | |
| | Life | Annuity | Health | Casualty | & Other | Total | |
| Premiums and other revenues | | | | | | | |
| Premiums | \$ 84,595 | \$ 67,228 | \$ 48,870 | \$ 360,047 | \$ | \$560,740 | |
| Other policy revenues | 67,231 | 3,907 | | | | 71,138 | |
| Net investment income | 61,082 | 148,710 | 2,263 | 15,493 | 19,193 | 246,741 | |
| Net realized investment gains | | | | | 17,677 | 17,677 | |
| Net unrealized gains on equity | | | | | | | |
| securities | | | | | 44,492 | 44,492 | |
| Other income | 512 | 631 | 6,809 | 2,264 | 1,067 | 11,283 | |
| | | | | | | | |
| Total premiums and other revenues | 213,420 | 220,476 | 57,942 | 377,804 | 82,429 | 952,071 | |
| Benefits, losses and expenses | | | | | | | |
| Policyholder benefits | 96,958 | 82,103 | | | | 179,061 | |
| Claims incurred | | | 32,310 | 280,126 | | 312,436 | |
| Interest credited to policyholders | | | | | | | |
| account balances | 21,046 | 84,685 | | | | 105,731 | |
| Commissions for acquiring and | | | | | | | |
| servicing policies | 39,391 | 30,355 | 9,126 | 70,865 | | 149,737 | |
| Other operating expenses | 48,189 | 11,853 | 10,090 | 45,166 | 8,649 | 123,947 | |
| Change in deferred policy acquisition | | | | | | | |
| costs | (7,249) | (8,811) | 506 | (4,562) | | (20,116) | |
| | | | | | | | |
| Total benefits, losses and expenses | 198,335 | 200,185 | 52,032 | 391,595 | 8,649 | 850,796 | |
| Income (loss) before federal income | | | | | | | |
| tax and other items | \$ 15,085 | \$ 20,291 | \$ 5,910 | \$ (13,791) | \$ 73,780 | \$101,275 | |

| | Three months ended June 30, 2017 | | | | | | | |
|-----------------------------|----------------------------------|-----------|-----------|------------|---------|-----------|--|--|
| | Accident | | | | | | | |
| | & Property Corporate | | | | | | | |
| | Life | Annuity | Health | & Casualty | & Other | Total | | |
| Premiums and other revenues | | | | | | | | |
| Premiums | \$ 79,287 | \$ 65,389 | \$ 36,593 | \$ 333,250 | \$ | \$514,519 | | |
| Other policy revenues | 62,464 | 3,612 | | | | 66,076 | | |

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|---|----------|-----------|----------|------------|-----------|-----------|--|--|
| Net investment income | 60,689 | 131,952 | 2,505 | 15,775 | 23,697 | 234,618 | | |
| Net realized investment gains | | | | | 9,932 | 9,932 | | |
| Other income | 503 | 974 | 4,321 | 2,196 | 954 | 8,948 | | |
| Total premiums and other revenues | 202,943 | 201,927 | 43,419 | 351,221 | 34,583 | 834,093 | | |
| Benefits, losses and expenses | | | | | | | | |
| Policyholder benefits | 101,460 | 78,489 | | | | 179,949 | | |
| Claims incurred | | | 23,198 | 254,180 | | 277,378 | | |
| Interest credited to policyholders | | | | | | | | |
| account balances | 19,876 | 74,672 | | | | 94,548 | | |
| Commissions for acquiring and | | | | | | | | |
| servicing policies | 36,773 | 33,407 | 6,270 | 64,995 | | 141,445 | | |
| Other operating expenses | 47,660 | 11,992 | 9,627 | 44,506 | 12,185 | 125,970 | | |
| Change in deferred policy acquisition | | | | | | | | |
| costs | (10,707) | (14,539) | 817 | (3,266) | | (27,695) | | |
| Total benefits, losses and expenses | 195,062 | 184,021 | 39,912 | 360,415 | 12,185 | 791,595 | | |
| Income (loss) before federal income tax and other items | \$ 7,881 | \$ 17,906 | \$ 3,507 | \$ (9,194) | \$ 22,398 | \$ 42,498 | | |

Note 15 Segment Information (Continued)

The results of operations measured as the income before federal income tax and other items by operating segments are summarized below (in thousands):

| | Six months ended June 30, 2018 | | | | | | |
|--|--------------------------------|------------|-----------|----------------|-----------|-------------|--|
| | | | Accident | Property | Corporate | | |
| | Life | Annuity | & Health | & Casualty | & Other | Total | |
| Premiums and other revenues | | | | | | | |
| Premiums | \$ 165,971 | \$137,844 | \$ 89,885 | \$ 712,020 | \$ | \$1,105,720 | |
| Other policy revenues | 134,962 | 7,515 | | | | 142,477 | |
| Net investment income | 118,850 | 262,190 | 4,617 | 31,354 | 38,399 | 455,410 | |
| Net realized investment gains | | | | | 18,181 | 18,181 | |
| Net unrealized gains on equity | | | | | | | |
| securities | | | | | 11,862 | 11,862 | |
| Other income | 1,267 | 1,356 | 11,966 | 4,327 | 2,880 | 21,796 | |
| | | | | | | | |
| Total premiums and other | | | | | | | |
| revenues | 421,050 | 408,905 | 106,468 | 747,701 | 71,322 | 1,755,446 | |
| | | | | | | | |
| Benefits, losses and expenses | 105 504 | 166.040 | | | | 262.252 | |
| Policyholder benefits | 195,504 | 166,849 | 60.450 | 500 (1) | | 362,353 | |
| Claims incurred | | | 60,450 | 522,616 | | 583,066 | |
| Interest credited to policyholders | | 10005 | | | | | |
| account balances | 37,311 | 138,965 | | | | 176,276 | |
| Commissions for acquiring and | | 60 | | | | | |
| servicing policies | 78,911 | 60,359 | 15,142 | 140,021 | | 294,433 | |
| Other operating expenses | 99,139 | 23,172 | 20,448 | 92,967 | 18,615 | 254,341 | |
| Change in deferred policy acquisition | | | | | | | |
| costs | (13,692) | (17,684) | 1,594 | (7,300) | | (37,082) | |
| Total benefits, losses and expenses | 397,173 | 371,661 | 97,634 | 748,304 | 18,615 | 1,633,387 | |
| Income (loss) before federal income tax and other items | \$ 23,877 | \$ 37,244 | \$ 8,834 | \$ (603) | \$ 52,707 | \$ 122,059 | |
| income tax and other items | φ 43,011 | Ψ 31,444 | φ 0,034 | φ (003) | φ 54,101 | φ 122,037 | |

| | Six months ended June 30, 2017 | | | | | | | | |
|-----------------------------|--------------------------------|-----------|----------------------|------------------------|----------------------|------------|--|--|--|
| | Life | Annuity | Accident & Health | Property & Casualty | Corporate & Other | Total | | | |
| Premiums and other revenues | Liit | Annuty | a mann | a Casually | a other | Total | | | |
| Premiums | \$156,761 | \$ 95,198 | \$ 73,632 | \$ 660,700 | \$ | \$ 986,291 | | | |
| Other policy revenues | 122,373 | 7,155 | | | | 129,528 | | | |
| Net investment income | 122,898 | 271,629 | 5,012 | 29,815 | 33,767 | 463,121 | | | |

| Net realized investment gains | | | | | 17,157 | 17,157 |
|---------------------------------------|-----------|-----------|----------|------------|-----------|-----------|
| Other income | 1,119 | 1,639 | 8,667 | 4,134 | 2,234 | 17,793 |
| Total premiums and other | | | | | | |
| revenues | 403,151 | 375,621 | 87,311 | 694,649 | 53,158 | 1,613,890 |
| | | | | | | |
| Benefits, losses and expenses | | | | | | |
| Policyholder benefits | 202,626 | 122,478 | | | | 325,104 |
| Claims incurred | | | 47,578 | 481,710 | | 529,288 |
| Interest credited to policyholders | | | | | | |
| account balances | 35,281 | 155,275 | | | | 190,556 |
| Commissions for acquiring and | | | | | | |
| servicing policies | 71,583 | 50,691 | 12,160 | 132,503 | | 266,937 |
| Other operating expenses | 96,843 | 22,680 | 19,857 | 90,788 | 21,863 | 252,031 |
| Change in deferred policy acquisition | , | , | 2 | | | , |
| costs | (18,564) | (17,170) | 2,149 | (3,597) | | (37,182) |
| | | | , | | | |
| Total benefits, losses and expenses | 387,769 | 333,954 | 81,744 | 701,404 | 21,863 | 1,526,734 |
| | | | | | | |
| Income (loss) before federal | | | | | | |
| income tax and other items | \$ 15,382 | \$ 41,667 | \$ 5,567 | \$ (6,755) | \$ 31,295 | \$ 87,156 |

Note 16 Commitments and Contingencies

Commitments

American National had aggregate commitments at June 30, 2018, to purchase, expand or improve real estate, to fund fixed interest rate mortgage loans, and to purchase other invested assets of \$748,380,000 of which \$381,365,000 is expected to be funded in 2018 with the remainder funded in 2019 and beyond.

American National has a \$100,000,000 short-term variable rate borrowing facility containing a \$55,000,000 sub-feature for the issuance of letters of credit. Borrowings under the facility are at the discretion of the lender and would be used only for funding working capital requirements. The combination of borrowings and outstanding letters of credit cannot exceed \$100,000,000 at any time. As of June 30, 2018 and December 31, 2017, the outstanding letters of credit were \$3,031,000 and \$4,586,000, respectively, and there were no borrowings on this facility. This facility expires on October 31, 2018. American National expects it will be able to be renewed on substantially equivalent terms upon expiration.

Federal Home Loan Bank (FHLB) Agreements

In May 2018, the Company became a member of the Federal Home Loan Bank of Dallas (FHLB) to augment its liquidity resources. As membership requires the ownership of member stock, the Company purchased \$7.0 million of stock to meet the FHLB s membership requirement. The FHLB member stock is recorded in other invested assets on the Company s consolidated statements of financial position. Through its membership, the Company has access to the FHLB s financial services including advances that provide an attractive funding source for short-term borrowing and for access to other funding agreements. As of June 30, 2018, certain collateralized mortgage obligations (CMO s) with a fair value of approximately \$132.5 million were on deposit with the FHLB as collateral for amounts subject to funding agreements. The deposited securities are included in bonds held-to-maturity on the Company s consolidated statements of financial position.

Guarantees

American National has guaranteed bank loans for customers of a third-party marketing operation. The bank loans are used to fund premium payments on life insurance policies issued by American National. The loans are secured by the cash values of the life insurance policies. If the customer were to default on a bank loan, American National would be obligated to pay off the loan. As the cash values of the life insurance policies always equal or exceed the balance of the loans, management does not foresee any loss on these guarantees. T