

Tableau Software Inc
Form 4
February 11, 2015

FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287
Expires: January 31, 2015
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
Chabot Christian

2. Issuer Name and Ticker or Trading Symbol
Tableau Software Inc [DATA]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)
02/09/2015

Director 10% Owner
 Officer (give title below) Other (specify below)
CEO, Co-Founder and Chairman

C/O TABLEAU SOFTWARE, INC., 837 NORTH 34TH ST., SUITE 200

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person
 Form filed by More than One Reporting Person

SEATTLE, WA 98103

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | |
|---------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------|---|
| | | | | (A) or (D) | Price | | | |
| | | | | Code | V | Amount | | |
| Class A Common Stock | 02/09/2015 | | C | | 138,000 ⁽¹⁾ | A | \$ 0 142,639 | D |
| Class A Common Stock | 02/09/2015 | | S | | 82,242 ⁽²⁾ | D | \$ 93.43 60,397 ⁽³⁾ | D |
| Class A Common Stock | 02/09/2015 | | S | | 50,958 ⁽²⁾ | D | \$ 94.11 9,439 ⁽⁴⁾ | D |
| Class A Common Stock | 02/09/2015 | | S | | 4,800 ⁽²⁾ | D | \$ 95 4,639 | D |

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| | | | | | | | | |
|----------------------|------------|--|---|-----------------------|---|----------------------------|---------|---|
| Common Stock | | | | | | | | |
| Class A Common Stock | 02/10/2015 | | C | 126,000 <u>(1)</u> | A | \$ 0 | 130,639 | D |
| Class A Common Stock | 02/10/2015 | | S | 10,726 <u>(2)</u> | D | \$ 92.69 <u>(5)</u> | 119,913 | D |
| Class A Common Stock | 02/10/2015 | | S | 33,474 <u>(2)</u> | D | \$ 93.57 <u>(6)</u> | 86,439 | D |
| Class A Common Stock | 02/10/2015 | | S | 33,004 <u>(2)</u> | D | \$ 94.58 <u>(7)</u> | 83,435 | D |
| Class A Common Stock | 02/10/2015 | | S | 48,796 <u>(2)</u> | D | \$ 95.52 <u>(8)</u> | 4,639 | D |
| Class A Common Stock | 02/11/2015 | | C | 36,000 <u>(1)</u> | A | \$ 0 | 40,639 | D |
| Class A Common Stock | 02/11/2015 | | S | 29,500 <u>(2)</u> | D | \$ 96.06 <u>(9)</u> | 11,139 | D |
| Class A Common Stock | 02/11/2015 | | S | 6,500 <u>(2)</u> | D | \$ 96.77 <u>(10)</u> | 4,936 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474
(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |
|--------------------------------------------|--------------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------------------|-------------------------------|
| | <u>(11)</u> | 02/09/2015 | | C | 138,000 | <u>(11)</u> <u>(12)</u> | | 138,000 |

| Class | Common Stock | Conversion Date | Conversion Ratio | Class | Number of Shares | Conversion Ratio | Conversion Date | Class | Common Stock | Number of Shares |
|---------|--------------|-----------------|------------------|-------|------------------|------------------|-----------------|---------|--------------|------------------|
| Class B | Common Stock | | | | | | | Class A | Common Stock | |
| Class B | Common Stock | (11) 02/10/2015 | C | | 126,000 | (11) | (12) | Class A | Common Stock | 126,000 |
| Class B | Common Stock | (11) 02/11/2015 | C | | 36,000 | (11) | (12) | Class A | Common Stock | 36,000 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | |
|------------------------------------------------------------------------------------------------------|---------------|-----------|------------------------------|-------|
| | Director | 10% Owner | Officer | Other |
| Chabot Christian C/O TABLEAU SOFTWARE, INC. 837 NORTH 34TH ST., SUITE 200 SEATTLE, WA 98103 | X | | CEO, Co-Founder and Chairman | |

Signatures

/s/ Keenan Conder,
Attorney-in-fact

02/11/2015

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each share of Class A Common Stock was issued upon conversion of one share of Class B Common Stock.
- (2) Shares were sold pursuant to a 10b5-1 trading plan.
- (3) The shares were sold at prices ranging from \$92.86 to \$93.85. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (4) The shares were sold at prices ranging from \$93.86 to \$94.50. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (5) The shares were sold at prices ranging from \$92.00 to \$92.95. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (6) The shares were sold at prices ranging from \$93.00 to \$93.99. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (7) The shares were sold at prices ranging from \$94.00 to \$94.99. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (8) The shares were sold at prices ranging from \$95.00 to \$95.87. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (9) The shares were sold at prices ranging from \$95.5301 to \$96.50. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.
- (10) The shares were sold at prices ranging from \$96.60 to \$97.00. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.

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Each share of Class B common stock is convertible at any time at the option of the holder into one share of Class A common stock. In addition, each share of Class B common stock will convert automatically into one share of Class A common stock upon any transfer,

(11) whether or not for value and whether voluntary or involuntary or by operation of law, except for certain transfers described in the issuer's amended and restated certificate of incorporation, including, without limitation, certain transfers for tax and estate planning purposes.

(12) Not applicable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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