

COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO-SABESP

Form 6-K

April 10, 2008

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**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, DC 20549**

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**FORM 6-K**

**REPORT OF FOREIGN ISSUER**  
**PURSUANT TO RULE 13a-16 OR 15d-16 OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

**For April 9, 2008**

**(Commission File No. 1-31317)**

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**Companhia de Saneamento Básico do Estado de São Paulo - SABESP**  
*(Exact name of registrant as specified in its charter)*

**Basic Sanitation Company of the State of Sao Paulo - SABESP**  
*(Translation of Registrant's name into English)*

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**Rua Costa Carvalho, 300**  
**São Paulo, S.P., 05429-900**  
**Federative Republic of Brazil**  
*(Address of Registrant's principal executive offices)*

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Indicate by check mark whether the registrant files or will file  
annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K  
in paper as permitted by Regulation S-T Rule 101(b)(1) .

Indicate by check mark if the registrant is submitting the Form 6-K  
in paper as permitted by Regulation S-T Rule 101(b)(7) .

Indicate by check mark whether the registrant by furnishing the  
information contained in this Form is also thereby furnishing the  
information to the Commission pursuant to Rule 12g3-2(b) under  
the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked, indicated below the file number assigned to the  
registrant in connection with Rule 12g3-2(b):

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**CIA. DE SANEAMENTO BÁSICO DO ESTADO DE SÃO PAULO - SABESP**

Rui de Britto Álvares Affonso  
Chief Financial Officer and Investor Relations Officer  
Mario Azevedo de Arruda Sampaio  
Head of Capital Markets and Investor Relations

**SABESP announces 2007 results**

São Paulo, March 28, 2008 - Companhia de Saneamento Básico do Estado de São Paulo SABESP (Bovespa: SBSP3; NYSE: SBS), one of the largest water and sewage service providers in the world based on the number of customers, announces today its results for the fourth quarter of 2007 (4Q07) and fiscal year 2007. The Company's operating and financial information, except when indicated otherwise, is presented in Brazilian Reais, in accordance with the Brazilian Corporate Law. All comparisons in this release, unless otherwise stated, refer to the same period of 2006.

SBSP3: R\$ 38.75 / share  
SBS US\$ 44.17 (ADR=2 shares)  
Total shares: 227,836,623  
Market value: R\$ 8.8 billion  
Closing Price: 03/28/2008



**1. Net revenue grows 8.0%, EBITDA grows 10.3% and net income grows 34.6% in 2007**

	<i>R\$ million</i>							
	<b>4Q06</b>	<b>4Q07</b>	<b>Chg.</b>	<b>%</b>	<b>2006</b>	<b>2007</b>	<b>Chg.</b>	<b>%</b>
(+) Gross operating revenue	1,599.3	1,689.2	89.9	5.6	5,984.0	6,448.2	464.2	7.8
(-) COFINS and PASEP taxes	120.9	122.6	1.7	1.4	456.7	477.4	20.7	4.5
(=) Net operating revenue	1,478.4	1,566.6	88.2	6.0	5,527.3	5,970.8	443.5	8.0
(-) Costs and expenses	1,138.1	1,146.9	8.8	0.8	3,723.3	3,894.4	171.1	4.6
(=) Earnings before financial expenses (EBIT*)	340.3	419.7	79.4	23.3	1,804.0	2,076.4	272.4	15.1
(+) Depreciation and amortization	192.8	153.8	(39.0)	(20.2)	642.2	622.5	(19.7)	(3.1)
(=) EBITDA**	533.1	573.5	40.4	7.6	2,446.2	2,698.9	252.7	10.3
(%) EBITDA margin	36.1	36.6			44.3	45.2		
Net income	80.0	78.1	(1.9)	(2.4)	778.9	1,048.7	269.8	34.6
Earnings per share (R\$)***	0.35	0.34			3.42	4.60		

(\*) Earnings before interest and taxes

(\*\*) Earnings before interest, taxes, depreciation and amortization

(\*\*\*) Earnings per share include the reverse split held on June 2007 for all analyzed periods in order to enable comparison

In 2007, net operating revenue totaled R\$ 6.0 billion, an 8.0% increase compared to 2006. Costs and expenses stood at R\$ 3.9 billion, 4.6% higher than in 2006. EBITDA moved up 10.3% to R\$ 2.7 billion in 2007 from R\$ 2.4 billion in 2006, as revenues outgrew costs.

Earnings before financial expenses (EBIT) increased by 15.1% to R\$ 2.1 billion in 2007 from R\$ 1.8 billion in 2006. Net income reached R\$ 1.05 billion, 34.6% higher than the R\$ 778.9 million recorded in 2006. In 4Q07, net income totaled R\$ 78.1 million, down 2.4% compared to the same period of the previous year.

**2. Gross operating revenue**

In 2007, gross operating revenue grew R\$ 464.2 million, or 7.8%, from R\$ 6.0 billion in 2006 to R\$ 6.4 billion in 2007. The main reasons for this increase were:

- The 5.7% impact derived from the 6.7% tariff adjustment in 2006, with a 4.7% impact in 2007, and the 4.1% tariff adjustment in September 2007, with a 1% impact in the period; and
- The 3.1% increase in billed volume.

In 4Q07 gross operating revenue totaled R\$ 1.7 billion, R\$ 89.9 million or 5.6% higher than in the same period of 2006.

- Billed volume grew 3.3% in average when compared to the same period of 2006 and tariff adjustment had a 2.9% impact in 2007.

**3. Billed volume**

The following tables show billed water and sewage volume per customer category and region in 4Q06, 4Q07, 2006 and 2007.

It is worth pointing out the increase in sewage volume treated as a result of the Company's actions with its current water customers in the wholesale market and of the increase in the volume of collected sewage in the retail market.

**BILLED WATER AND SEWAGE VOLUME<sup>(1)</sup> PER CUSTOMER CATEGORY - million m<sup>3</sup>**

	Water			Sewage			Water + Sewage		
	4Q06	4Q07	%	4Q06	4Q07	%	4Q06	4Q07	%
Residential	331.5	340.4	2.7	262.5	271.7	3.5	594.0	612.1	3.0
Commercial	37.2	38.3	3.0	34.2	35.1	2.6	71.4	73.4	2.8
Industrial	8.6	9.1	5.8	8.1	8.2	1.2	16.7	17.3	3.6
Public	11.7	11.9	1.7	9.4	9.5	1.1	21.1	21.4	1.4
<b>Total retail</b>	<b>389.0</b>	<b>399.7</b>	<b>2.8</b>	<b>314.2</b>	<b>324.5</b>	<b>3.3</b>	<b>703.2</b>	<b>724.2</b>	<b>3.0</b>
Wholesale	67.1	70.7	5.4	5.3	6.4	-	72.4	77.1	6.5
<b>Total</b>	<b>456.1</b>	<b>470.4</b>	<b>3.1</b>	<b>319.5</b>	<b>330.9</b>	<b>3.6</b>	<b>775.6</b>	<b>801.3</b>	<b>3.3</b>
	<b>2006</b>	<b>2007</b>	<b>%</b>	<b>2006</b>	<b>2007</b>	<b>%</b>	<b>2006</b>	<b>2007</b>	<b>%</b>
Residential	1,314.7	1,338.8	1.8	1,035.6	1,065.1	2.8	2,350.3	2,403.9	2.3
Commercial	148.0	151.2	2.2	135.3	138.4	2.3	283.3	289.6	2.2
Industrial	34.4	35.3	2.6	32.4	33.3	2.8	66.8	68.6	2.7
Public	46.7	47.4	1.5	37.4	37.8	1.1	84.1	85.2	1.3
<b>Total retail</b>	<b>1,543.8</b>	<b>1,572.7</b>	<b>1.9</b>	<b>1,240.7</b>	<b>1,274.6</b>	<b>2.7</b>	<b>2,784.5</b>	<b>2,847.3</b>	<b>2.3</b>
Wholesale	263.4	274.3	4.1	5.3	24.9	-	268.7	299.2	11.4
<b>Total</b>	<b>1,807.2</b>	<b>1,847.0</b>	<b>2.2</b>	<b>1,246.0</b>	<b>1,299.5</b>	<b>4.3</b>	<b>3,053.2</b>	<b>3,146.5</b>	<b>3.1</b>

(1) Non-audited

**BILLED WATER AND SEWAGE VOLUME<sup>(1)</sup> PER REGION - million m<sup>3</sup>**

	Water			Sewage			Water + Sewage		
	4Q06	4Q07	%	4Q06	4Q07	%	4Q06	4Q07	%
Metropolitan	260.5	265.5	1.9	214.3	219.6	2.5	474.8	485.1	2.2
Regional <sup>(2)</sup>	128.5	134.2	4.4	99.9	104.9	5.0	228.4	239.1	4.7
<b>Total retail</b>	<b>389.0</b>	<b>399.7</b>	<b>2.8</b>	<b>314.2</b>	<b>324.5</b>	<b>3.3</b>	<b>703.2</b>	<b>724.2</b>	<b>3.0</b>
Wholesale	67.1	70.7	5.4	5.3	6.4	-	72.4	77.1	6.5
<b>Total</b>	<b>456.1</b>	<b>470.4</b>	<b>3.1</b>	<b>319.5</b>	<b>330.9</b>	<b>3.6</b>	<b>775.6</b>	<b>801.3</b>	<b>3.3</b>
	<b>2006</b>	<b>2007</b>	<b>%</b>	<b>2006</b>	<b>2007</b>	<b>%</b>	<b>2006</b>	<b>2007</b>	<b>%</b>

Metropolitan	1,030.8	1,046.8	1.6	843.5	866.0	2.7	1,874.3	1,912.8	2.1
Regional <sup>(2)</sup>	513.0	525.9	2.5	397.2	408.6	2.9	910.2	934.5	2.7
<b>Total retail</b>	<b>1,543.8</b>	<b>1,572.7</b>	<b>1.9</b>	<b>1,240.7</b>	<b>1,274.6</b>	<b>2.7</b>	<b>2,784.5</b>	<b>2,847.3</b>	<b>2.3</b>
Wholesale	263.4	274.3	4.1	5.3	24.9	-	268.7	299.2	11.4
<b>Total</b>	<b>1,807.2</b>	<b>1,847.0</b>	<b>2.2</b>	<b>1,246.0</b>	<b>1,299.5</b>	<b>4.3</b>	<b>3,053.2</b>	<b>3,146.5</b>	<b>3.1</b>

(1) Non-audited

(2) Including coastal and interior regions

#### 4. Costs, administrative and selling expenses

In 2007, costs, administrative and selling expenses grew by R\$ 171.1 million. Costs and expenses as a percentage of net revenue dropped from 67.4% in 2006 to 65.2% in 2007.

In 4Q07, there was a R\$ 8.8 million or 0.8% increase over the same period of the year before.

	<i>R\$ million</i>							
	4Q06	4Q07	Chg.	%	2006	2007	Chg.	%
Payroll and benefits	339.2	321.8	(17.4)	(5.1)	1,258.4	1,265.7	7.3	0.6
Supplies	39.0	33.6	(5.4)	(13.8)	127.7	131.8	4.1	3.2
Treatment supplies	20.7	21.4	0.7	3.4	104.5	112.3	7.8	7.5
Third-party services	153.5	168.7	15.2	9.9	486.3	539.0	52.7	10.8
Electric power	118.5	113.8	(4.7)	(4.0)	448.8	474.5	25.7	5.7
General expenses	91.6	223.6	132.0	144.1	210.1	381.7	171.6	81.7
Depreciation and amortization	192.8	153.8	(39.0)	(20.2)	642.2	622.5	(19.7)	(3.1)
Credit write-offs	173.6	92.0	(81.6)	(47.0)	411.9	323.3	(88.6)	(21.5)
Tax expenses	9.2	18.2	9.0	97.8	33.4	43.6	10.2	30.5
<b>Costs, administrative and selling expenses</b>	<b>1,138.1</b>	<b>1,146.9</b>	<b>8.8</b>	<b>0.8</b>	<b>3,723.3</b>	<b>3,894.4</b>	<b>171.1</b>	<b>4.6</b>
% over net revenue	77%	73%			67%	65%		

#### **4.1. Payroll and benefits**

In 2007 payroll and benefits grew R\$ 7.3 million or 0.6%, from R\$ 1,258.4 million to R\$ 1,265.7 million due to the following factors:

- Wage increase of 3.37% (IPC-FIPE) as of May 2007; and
- Provision for pension plan obligations, as determined by CVM Resolution 371, R\$ 52.5 million higher, mainly as a result of the adoption of a new mortality rate table.

These expenses were offset by the following factors, which occurred in 2006, but not in 2007:

- Performance evaluation with the payment of bonus in the amount of R\$ 28.7 million in 2006;
- Profit Sharing Program, considering the adjustment between January and December 2006, R\$ 28.2 million lower in 2007; and
- Voluntary Lay-off Program, with the adhesion of 398 employees in 2006, totaling an expense of R\$ 11.6 million.

The Company expanded the services rendered and increased productivity. The number of connections per employee improved by 3.5%, from 684 in 2006 to 708 in 2007.

In 4Q07, payroll and benefits dropped by R\$ 17.4 million or 5.1% due to the factors mentioned above.

#### **4.2. Supplies**

In 2007, supplies grew by R\$ 4.1 million or 3.2%, from R\$ 127.7 million to R\$ 131.8 million, mainly due to:

- Network and residential water and sewage connection maintenance, mainly concentrated in the São Paulo Metropolitan Region, with greater allocation of funds to the loss reduction program and the recovery of the Global Sourcing program, which generated an increase of R\$ 4.8 million in this expense;
- Electric and mechanical system maintenance at the pumping and sewage treatment stations in the amount of R\$ 1.2 million; and
- Security supplies, protection and uniforms, resulting in the granting of the OHSAS 18001 certificate (international certificate in health and safety management) in the amount of R\$ 1.1 million.

These expenses were offset by the decrease in fuel and lubricants during 2007 in the amount of R\$ 4.2 million, from R\$ 26.7 million in 2006 to R\$ 22.5 million in 2007 due to improved supply management and the 9.4% decrease in ethanol average prices.

In 4Q07, supplies fell by R\$ 5.4 million over the same period of 2006.

#### **4.3. Treatment supplies**

In 2007, expenses with chemical products rose R\$ 7.8 million or 7.5% on 2006, moving from R\$ 104.5 million to R\$ 112.3 million, due to the proliferation of algae in the Cantareira System, which demanded a larger use of cooper sulfate at the reservoirs and the increase in the consumption of chemical products at the Guaraú Water Treatment Station.

#### **4.4. Third-party services**

In 2007 this item grew by R\$ 52.7 million or 10.8%, from R\$ 486.3 million to R\$ 539.0 million. The main reasons for this increase were:



- Network and residential water and sewage connection maintenance, paving and replacing pavement due to the execution of the loss control program, in the amount of R\$ 20.3 million;
- Preventive and corrective maintenance at the water and sewage treatment stations in the amount of R\$ 17.9 million;
- Contract updates and hiring of surveillance, with electronic monitoring, in the amount of R\$ 4.7 million;

- Publicity and advertisement with the launching of campaigns focused at the social environmental policy, in the amount of R\$ 4.5 million;
- Hydrometer reading and bill delivery in the amount of R\$ 4.3 million due to the expansion of the TACE (external technical sales service) to special clients and the increase in the number of connections;
- New hiring for charging of overdue bill collection in the amount of R\$ 2.2 million; and
- Expenses with the maintenance and adjustment of the Call Center facility for the São Paulo Metropolitan Region, in the amount of R\$ 2.1 million.

In 2007, third-party expenses fell by R\$ 10.6 million due to the change in the booking of expenses related to the software license agreements over a period of 36 months.

In the 4Q07, third-party expenses rose by R\$ 15.2 million or 9.9% compared to the same period of 2006.

#### 4.5. Electric power

Electric power increased by R\$ 25.7 million or 5.7%, from R\$ 448.8 million to R\$ 474.5 million.

This increase was due to the 6.5% weighted average tariff increase between the captive and free markets and to the 0.8% drop resulting from the energy efficiency program, the optimization of supply agreements with the electric power concessionaires and the decrease in produced volume of water.

In the 4Q07 this item dropped R\$ 4.7 million due to the factors mentioned above.

#### 4.6. General expenses

In 2007 general expenses moved up R\$ 171.6 million or 81.7%, from R\$ 210.1 million to R\$ 381.7 million, due to:

- New provisions for lawsuits mainly related to clients in the amount of R\$163.3 million. This increase was due to research, considering the history of these lawsuits in order to make a better outlook for future disbursement; and
- The R\$ 5.9 million increase in charges for the use of water in the Piracicaba, Capivari, Jundiaí, Jaguari, Atibaia and Paraíba do Sul river basins, of which R\$ 1.8 million was paid to the ANA Agência Nacional de Águas (National Water Agency) and R\$ 4.2 million paid to Secretaria do Meio-Ambiente (Environmental Secretariat) as of September 2007.

The payments are made according to the following progressive table:

Year	State	Federal
2006	-	60%
2007	60%	75%
2008	75%	100%
2009	100%	100%

In the 4Q07 the R\$ 132.0 million increase was mainly due to provision for contingencies.

#### **4.7. Depreciation and amortization**

Depreciation and amortization dropped by R\$ 19.7 million or 3.1%, from R\$ 642.2 million to R\$ 622.5 million, regarding the transfer of properties, plants and equipment to the fixed assets in operation during 2007, proportionally lower than in 2006.

#### **4.8. Credit write-offs**

In 2007, credit write-offs declined R\$ 88.6 million or 21.5%, from R\$ 411.9 million to R\$ 323.3 million, mainly due to:

- Adjustments in the final balance of Revenues to be Identified in the amount of R\$ 93.8 million in 2006; and
- Credit recovery in the amount of R\$ 7.1 million.

#### 4.9. Tax expenses

In 2007 tax expenses grew by 30.5%, corresponding to an increase of R\$ 10.2 million due to the end of Sabesp's exemption from the Municipal Real Estate Tax (IPTU) in the municipality of São Paulo.

The R\$ 9.0 million increase in tax expenses in 4Q07 was a result of the payment of the IPTU tax as mentioned above.

#### 5. Financial expenses and revenues

##### 5.1. Financial expenses

In 2007, financial expenses grew by R\$ 84.7 million, or 12.3%, as follows:

	<i>R\$ million</i>			
	2006	2007	Var.	%
Financial expenses				
Interest and charges on domestic loans and financing	517.6	447.0	(70.6)	(13.6)
Interest and charges on international loans and financing	121.2	66.3	(54.9)	(45.3)
Interest rate over foreign remittance	12.6	6.4	(6.2)	(49.2)
Other financial expenses	38.6	69.3	30.7	79.5
Provisions	(2.7)	183.0	185.7	-
<b>Total financial expenses</b>	<b>687.3</b>	<b>772.0</b>	<b>84.7</b>	<b>12.3</b>
Financial revenues	97.5	98.1	0.6	0.6
<b>Financial expenses net of revenues</b>	<b>589.8</b>	<b>673.9</b>	<b>84.1</b>	<b>14.3</b>

The highlights for domestic financing were:

- The R\$ 70.6 million drop in the amount paid regarding interest for domestic financing due to the prepayment in April 2006 of the 1<sup>st</sup> series of the 5<sup>th</sup> debenture, the settlement in March 2007 of the 2<sup>nd</sup> series of the 5<sup>th</sup> debenture, the settlement in September 2007 of the 1<sup>st</sup> series of the 6<sup>th</sup> debenture and the amortization of the 4<sup>th</sup> debenture throughout 2006 in December. The settlement in April 2006 of the 1<sup>st</sup> series of the 5<sup>th</sup> debenture with funds raised from the FIDC enabled a drop from 1.1% p.a. to 0.7% p.a. in interest rate.

The highlights for international financing were:

- The R\$ 18.3 million decline in interest on Eurobonds due to the prepayment of part of the 2008 Eurobonds in November 2006. With the new issuance, Eurobonds 2016, interest rates dropped from 12% p.a. to 7.5% p.a.;
- Drop on interest in international financing of R\$ 5.2 million, due to settlement of the principal amount of the agreement with IDB (Inter-American Development Bank) in January, June, July and December 2007 and with the World Bank in April 2007; and
- Non-recurring expenses in 2007 with the payment of premiums for the adhesion to the partial prepayment of the 2008 Eurobonds in the amount of R\$ 31.4 million.

Regarding other financial expenses, which increased by R\$ 30.7 million, the payment of interest and lawsuits mentioned in the general expenses section in the amount of R\$ 47.8 million stands out, partially offset by the decrease in the long term interest rate (TJLP) in the PAES (Special Installment Program) in the amount of R\$ 4.4 million.

In 2007 the Company recorded provisions of R\$ 183.0 million for the financial expenses regarding the lawsuits mentioned at the general expenses section.

## 6. Foreign exchange and indexation

### 6.1. Variation on liability

The net effect of the foreign exchange and indexation was R\$ 79.0 million positive in 2007 versus R\$ 1.5 million negative in 2006 due to:

- The higher appreciation of the Brazilian Real in 2007 (17.2%), versus 2006 (8.7%), resulting in a R\$ 92.2 million variation; and
- The increase in the General Market Price Index (IGPM) in 2007 (from 3.9% in 2006 to 7.8% in 2007) generating a monetary variation of R\$ 11.7 million.

	<i>R\$ million</i>			
	2006	2007	Var.	%
Monetary variation over loans and financing	97.6	109.3	11.7	12.0
Currency exchange variation over loans and financing	(96.1)	(188.3)	(92.2)	95.9
<b>Variation on liabilities</b>	<b>1.5</b>	<b>(79.0)</b>	<b>(80.5)</b>	-

### 6.2. Variation on assets

Foreign exchange and indexation increased by R\$ 6.0 million or 21.4% from R\$ 28.0 million to R\$ 34.0 million in 2007, mainly due to agreements on debt rescheduling

## 7. Non-operating result

Non-operating result grew R\$ 15.7 million or 30.8%, from R\$ 50.9 million expense to R\$ 35.2 million in 2007, due to:

### 7.1. Non-operating revenues

Non-operating revenues moved up R\$ 42.5 million, from R\$ 10.1 million to R\$ 52.6 million in 2007, mainly due to the auction of unusable materials, the booking of reimbursement payables overdue for more than 5 years and the sale of electric power leftovers.

### 7.2. Non-operating expenses

Non-operating expenses climbed R\$ 22.6 million or 38.5% due to the write-off of discontinued properties, plants and equipments and obsolete projects.

## 8. Operating indicators

The following table shows the continuous expansion of the services rendered by the Company.

Operating indicators*	2006	2007	%
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Water connections (1)	6.609	6.767	2,4
Sewage connections (1)	5.002	5.167	3,3
Population directly served - water (2)	22.700	22.959	1,1
Population directly served - sewage (2)	18.519	18.881	2,0
Number of employees	16.978	16.850	(0,8)
Number of water and sewage connections per employee	684	708	3,5
Water volume produced	2.887	2.874	(0,5)
Water losses (%)	31,9	29,5	(7,5)

(1) In thousand units at the end of the period.

(2) In thousand inhabitants at the end of the period, not including wholesale

\* Not-audited

**9. Loans and financing**

In 2007 Sabesp amortized R\$ 734.8 million of its debt and contracted new debt in the amount of R\$ 222.5 million. The net balance was a R\$ 512.3 million drop in total indebtedness. As a consequence, the total debt to EBITDA ratio recorded an expressive improvement, from 2.6x in 2006 to 2.1x in 2007. Foreign exchange variation dropped from 23.3% to 21.9% . Net debt/EBITDA improved from 2,45x to 1,93x. The net debt to shareholders equity moved from 66.5% to 53.4% .

*R\$ million*

<b>INSTITUTION</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014 and onwards</b>	<b>Total</b>
<b>Local market</b>								
Banco do Brasil	238.2	259.2	282.2	307.1	334.3	363.9	95.9	1,880.8
Caixa Econômica Federal	58.3	61.9	66.4	71.9	77.7	77.8	135.2	549.2
Debentures	-	768.7	321.3	387.4	-	-	-	1,477.4
FIDC - SABESP I	55.5	55.6	55.6	13.9	-	-	-	180.6
BNDES	41.9	41.9	41.9	41.9	36.0	4.0	-	207.6
Others	3.1	6.9	6.2	5.7	-	-	-	21.9
Interest and charges	93.4	14.2	14.2	3.6	-	-	-	125.4
<b>Local market total</b>	<b>490.4</b>	<b>1,208.4</b>	<b>787.8</b>	<b>831.5</b>	<b>448.0</b>	<b>445.7</b>	<b>231.1</b>	<b>4,442.9</b>
<b>International market</b>								
IDB	64.8	64.7	64.8	64.8	64.8	64.8	376.7	765.4
Eurobonds	173.7	-	-	-	-	-	248.0	421.7
JBIC	-	-	-	1.1	2.2	2.2	36.5	42.0
Interest and charges	13.2	-	-	-	-	-	-	13.2
<b>International market total</b>	<b>251.7</b>	<b>64.7</b>	<b>64.8</b>	<b>65.9</b>	<b>67.0</b>	<b>67.0</b>	<b>661.2</b>	<b>1,242.3</b>
<b>Total</b>	<b>742.1</b>	<b>1,273.1</b>	<b>852.6</b>	<b>897.4</b>	<b>515.0</b>	<b>512.7</b>	<b>892.3</b>	<b>5,685.2</b>



## 10. Conference calls

### In Portuguese

April 2, 2008

1:00 PM (US EST) / 2:00 PM (Brasília Time)

Dial in access: 55 11 2188-0188

Conference ID: Sabesp

Replay available until 4/8/2008

Dial in access: 55 11 2188-0188

Replay ID: Sabesp

### In English

April 2, 2008

3:30 PM (US EST) / 4:30 PM (Brasília Time)

Dial in access: 1 973 935-8893

Conference ID: 39746596

Replay available until 4/8/2008

Dial in access: 1 706 645-9291

Replay ID: 39746596

Live webcast at [www.sabesp.com.br](http://www.sabesp.com.br)

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## Income Statement

<b>Corporate Law Method (Law No. 6,404/76)</b>	<b>R\$ thousand</b>		
	<b>2007</b>	<b>2006</b>	<b>%</b>
<b>Gross Revenue from Sales and Services</b>	<b>6,448,211</b>	<b>5,984,012</b>	<b>7.8</b>
Water Supply - Retail	3,325,826	3,093,121	7.5
Water Supply - Wholesale	291,705	265,298	10.0
Sewage Collection and Treatment	2,724,400	2,532,666	7.6
Sewage Collection and Treatment - Wholesale	8,002	-	-
Other Services	98,278	92,927	5.8
Taxes on Sales and Services - COFINS and PASEP	(477,369)	(456,679)	4.5
<b>Net Revenue from Sales and Services</b>	<b>5,970,842</b>	<b>5,527,333</b>	<b>8.0</b>
Costs of Sales and Services	(2,695,696)	(2,616,764)	3.0
<b>Gross Profit</b>	<b>3,275,146</b>	<b>2,910,569</b>	<b>12.5</b>
Selling Expenses	(639,552)	(719,185)	(11.1)
Administrative Expenses	(559,190)	(387,407)	44.3
<b>Operating Income before Financial Expenses and Foreign Exchange gain (loss), net</b>	<b>2,076,404</b>	<b>1,803,977</b>	<b>15.1</b>
Financial Income and Expenses, net	(748,995)	(658,863)	13.7
Foreign Exchange gain (loss), net	188,038	95,598	96.7
<b>Operating Income</b>	<b>1,515,447</b>	<b>1,240,712</b>	<b>22.1</b>
<b>Non-Operating Expenses (Income)</b>			
Non-Operating Income	46,115	7,810	490.5
Non-Operating Expense	(81,291)	(58,717)	38.4
<b>Income (loss) before Taxes on Income</b>	<b>1,480,271</b>	<b>1,189,805</b>	<b>24.4</b>
<b>Income and Social Contribution Taxes</b>			
Current Income Tax/Social Contribution	(543,345)	(383,123)	41.8
Deferred Income Tax/Social Contribution	111,777	7,345	1,421.8
<b>Income (loss) before Extraordinary Item</b>	<b>1,048,703</b>	<b>814,027</b>	<b>28.8</b>
Extraordinary item, net of income taxes and social contribution	-	(35,122)	(100.0)
<b>Net Income (loss)</b>	<b>1,048,703</b>	<b>778,905</b>	<b>34.6</b>
<b>Registered common shares (thousand of shares)</b>	<b>227,836</b>	<b>28,479,577</b>	<b>-</b>

<b>Earnings per shares R\$ (per thousand shares in 2006)</b>	<b>4.60</b>	<b>27.35</b>	<b>-</b>
<b>Depreciation and Amortization</b>	<b>(622,549)</b>	<b>(642,171)</b>	<b>(3.1)</b>
<b>EBITDA</b>	<b>2,698,953</b>	<b>2,446,148</b>	<b>10.3</b>
<i>% over net revenue</i>	<i>45.2%</i>	<i>44.3%</i>	

## Balance Sheet

<b>Brazilian Corporate Law</b>	<b>R\$ thousand</b>	
<b>ASSETS</b>	<b>12/31/2007</b>	<b>12/31/2006</b>
Cash and Cash Equivalents	464,997	328,206
Accounts Receivable, net	1,207,885	1,111,289
Accounts Receivable from Shareholders	338,506	367,864
Inventory	53,141	48,889
Taxes and contributions	9,414	31,582
Other Receivables	41,782	24,124
Deferred income tax and social contribution	108,792	7,078
<b>Total Current Assets</b>	<b>2,224,517</b>	<b>1,919,032</b>
Long Term Assets:		
Accounts Receivable, net	278,787	296,562
Accounts Receivable from Shareholders	986,988	863,467
Indemnities Receivable	148,794	148,794
Judicial Deposits	19,806	33,835
Taxes and contributions	357,226	342,654
Other Receivables	75,202	52,238
	1,866,803	1,737,550
Permanent Assets:		
Investments	720	720
Permanent Assets	14,060,073	13,837,498
Intangible Assets	507,789	495,118
Deferred Assets	3,474	10,035
	14,572,056	14,343,371
<b>Total Permanent Assets</b>	<b>16,438,859</b>	<b>16,080,921</b>
<b>Total Assets</b>	<b>18,663,376</b>	<b>17,999,953</b>
<b>LIABILITIES</b>	<b>12/31/2007</b>	<b>12/31/2006</b>
Suppliers and Constructors	165,267	144,167
Loans and Financing	742,114	852,475
Salaries and Payroll Charges	166,797	177,705
Taxes and contributions payable	127,735	105,552
Taxes and contributions	75,249	76,359
Interest on Own Capital Payable	680,339	511,519
Provision for Judicial Pendencies	290,172	2,294
Services Payable	156,987	152,953
Other Payables	50,077	78,912

<b>Total Current Liabilities</b>	<b>2,454,737</b>	<b>2,101,936</b>
Long Term Liabilities:		
Loans and Financing	4,943,121	5,474,254
Taxes and contributions payable	197,635	230,440
Deferred Taxes and Contributions	159,865	146,901
Provision for Contingencies	655,084	655,258
Pension Fund Obligations	365,234	321,212
Other Payables	103,694	51,470
<b>Long Term Liabilities</b>	<b>6,424,633</b>	<b>6,879,535</b>
Capital Stock	3,403,688	3,403,688
Capital Reserves	124,255	106,690
Revaluation Reserves	2,339,829	2,427,499
Profit Reserves	3,916,234	3,080,605
Accrued income	-	-
<b>Shareholder's Equity</b>	<b>9,784,006</b>	<b>9,018,482</b>
<b>Total Liabilities and Shareholder's Equity</b>	<b>18,663,376</b>	<b>17,999,953</b>

**Cash Flow**

<b>Brazilian Corporate Law</b>	<b>R\$ thousand</b>	
<b>Description</b>	<b>Jan-Dec/07</b>	<b>Jan-Dec/06</b>
<b>Cash flow from operating activities</b>		
Net income for the period	<b>1,048,703</b>	<b>778,905</b>
<b>Adjustments for reconciliation of net income</b>		
Deferred income tax and social contribution	(104,432)	(8,473)
Provisions for contingencies	477,722	144,480
Reversion of provision for losses	(945)	(8,819)
Other provisions	155	7,504
Liabilities related to pension plans	59,931	60,070
Loss in the write-off of property, plant and equipment	68,349	47,807
Deferred asset write-offs	1,276	5,195
Investments write-offs	-	20
Gain with the sale of investments	219	(1,294)
Depreciation and Amortization	622,549	642,171
Interest calculated on loans and financing payable	519,672	619,909
Foreign exchange loss on loans and financing	(87,101)	(9,477)
Monetary variation on interest on own capital	4,462	-
Passive monetary exchange variation and interest	12,218	17,646
Active monetary exchange variation and interest	(21,121)	(16,549)
Provisions for bad debt	323,339	411,918
<b>Adjusted Net Income</b>	<b>2,924,996</b>	<b>2,691,013</b>
<b>(Increase) decrease in assets:</b>		
Clients	(400,944)	(458,824)
Accounts receivable from shareholders	(81,741)	(151,343)
Inventories	(3,307)	(12,851)
Recoverable Taxes	22,168	(30,729)
Other accounts receivable	(22,877)	(14,671)
Judicial deposits	9,706	(21,012)
<b>Increase (decrease) in liabilities:</b>		
Accounts payable to suppliers and contractors	(14,055)	50,176
Salaries and payroll charges	(10,908)	60,416
Taxes and contributions	(22,840)	(43,899)
Services payable	4,034	45,293
Other accounts payable	(27,055)	2,472
Contingencies	(145,668)	(79,801)
Pension plan	(15,909)	(15,416)
<b>Net cash from operating activities</b>	<b>2,215,600</b>	<b>2,020,824</b>
<b>Cash flow from investing activities:</b>		
Acquisition of property, plant and equipment	(848,878)	(842,454)
Increase in intangible assets	(32,818)	(12,630)

Sale of property, plant and equipment	-	7,837
Increase in Deferred Assets	-	(2,789)
<b>Net cash used in investing activities</b>	<b>(881,696)</b>	<b>(850,036)</b>
<b>Cash flow from financing activities</b>		
<b>Loans and Financing - long term</b>		
Funding	222,474	706,774
Payments	(1,283,201)	(1,660,482)
Interest on own capital payment	(136,386)	(169,047)
<b>Net cash used in financing activities</b>	<b>(1,197,113)</b>	<b>(1,122,755)</b>
Net increase (decrease) in cash equivalents	<b>136,791</b>	<b>48,033</b>
Cash and cash equivalents at the beginning of the period	328,206	280,173
Cash and cash equivalents at the end of the period	464,997	328,206
Change in Cash	<b>136,791</b>	<b>48,033</b>
Additional information on cash flow:		
Interest and taxes over loans and financing	548,417	637,989
Capitalization of interest and financial charges	(13,338)	5,784
Payable income tax and social contribution	499,318	404,272
Property, plant and equip. received as donations and/or paid in stocks	17,565	27,870
COFINS and PASEP taxes payable	472,060	440,883
Judicial agreements	34,071	-
National Water Agency Program	16,219	-
Acquisition of fixed assest payable	35,154	16,210

