AMERICA MOVIL SAB DE CV/ Form 6-K May 01, 2019

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of April, 2019

**Commission File Number: 1-16269** 

# AMÉRICA MÓVIL, S.A.B. DE C.V.

(Exact name of registrant as specified in its charter)

## **America Mobile**

(Translation of Registrant's name into English)

Lago Zurich 245
Plaza Carso / Edificio Telcel
Colonia Ampliación Granada
Delegación Miguel Hidalgo,
11529, Mexico City, Mexico
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports
under cover Form 20-F or Form 40-F.
Form 20-FX Form 40-F
Indicate by check mark if the Registrant is submitting this Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Yes NoX
Indicate by check mark if the Registrant is submitting this Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):  Yes NoX
Indicate by check mark whether the registrant by furnishing the information contained in this Form 6-K is also thereby furnishing the information to the  Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.  Yes NoX

## América Móvil's first quarter of 2019 financial and operating report

Mexico City, April 29th, 2019 - América Móvil, S.A.B. de C.V. ("América Móvil") [BMV: AMX] [NYSE: AMX, AMOV], announced today its financial and operating results for the first quarter of 2019.

- Beginning January 1st we implemented IFRS 16 accounting standards. The information presented in this report was prepared in a prospective basis; comparable information is provided in the appendix.
- We gained 1.5 million postpaid subscribers in the quarter, including 972 thousand in Brazil, just over 200 thousand in Mexico, and 159 thousand from the acquisition in Guatemala.
- We connected 463 thousand broadband accesses including 193 thousand in Central America and 74 thousand in Brazil.
- Mobile postpaid and fixed-broadband were the main drivers of access growth at 6.4% and 5.6% year-on-year, respectively with mobile prepaid declining 3.4%, mostly in Brazil and both fixed-voice and Pay-TV almost flat from a year before.
- Revenues of 246 billion pesos were 3.1% lower than a year before in Mexican peso terms. At constant exchange rates, service revenues were up 2.5%.
- Fixed-broadband revenue growth accelerated to 9.9% and mobile postpaid revenues increased 6.8%. PayTV revenues came down 3.0%.
- EBITDA of 75 billion pesos was equivalent to 30.6% of revenues. Under comparable accounting standards, EBITDA declined 5.6% annually in Mexican peso terms but at constant exchange rates it actually increased 2.6%.
- Our 35.4 billion pesos operating profit and our 1.2 billion pesos in comprehensive financing costs resulted in a net profit of 19.4 billion pesos in the quarter, which was 3.6% higher than that of the prior year. It was equivalent to 29 pesos per share and 31 dollar cents per ADR.
- Our capital expenditures totaled 28.0 billion pesos and were partly funded by new debt. We paid 6.3 billion pesos for Telefonica's operation in Guatemala and contributed 5.9 billion pesos to our pension funds.
- Our net debt ended March at 703 billion pesos, which includes 116 billion pesos in former lease payments that were capitalized under IFRS16. Under the previous methodology the EBITDA ratio would have been 1.95x EBITDA LTM.

#### América Móvil's Subsidiaries as of March 2019

Country	Brand	Business	<b>Equity Participation</b>
Mexico	Telcel	wireless	100.0%
	Telmex	wireline	98.8%
	Sección Amarilla <sup>(1)</sup>	other	100.0%
	Telvista	other	90.0%
Argentina	Claro	wireless	100.0%
	Telmex	wireline	99.7%
Brazil	Claro	wireless/wireline	98.5%
Chile	Claro	wireless	100.0%
	Telmex <sup>(1)</sup>	wireline	100.0%
Colombia	Claro	wireless	99.4%
	Telmex	wireline	99.3%
Costa Rica	Claro	wireless	100.0%
Dominicana	Claro	wireless/wireline	100.0%
Ecuador	Claro	wireless/wireline	100.0%
El Salvador	Claro	wireless/wireline	95.8%
Guatemala	Claro	wireless/wireline	99.3%
Honduras	Claro	wireless/wireline	100.0%
Nicaragua	Claro	wireless/wireline	99.6%
Panama	Claro	wireless/wireline	100.0%
Paraguay	Claro	wireless/wireline	100.0%
Peru	Claro	wireless/wireline	100.0%
Puerto Rico	Claro	wireless/wireline	100.0%
Uruguay	Claro	wireless/wireline	100.0%
USA	Tracfone	wireless	100.0%
Netherlands	KPN	wireless/wireline	16.1%
Austria	Telekom Austria	wireless/wireline	51.0%

<sup>(1)</sup> Equity Participation of TEINTL of which América Móvil owns 100%.

#### **Relevant Events**

On March 18th, we entered into an agreement to acquire 100% of Nextel Brazil for a purchase price of \$905 million dollars on a cash free/debt free basis. The completion of the acquisition is subject to regulatory approvals from ANATEL (Telecom Regulator), and CADE (Antitrust Authority); as well as to the approval of the majority of NII shareholder's. With this transaction, Claro will strengthen its network capacity, spectrum portfolio and subscriber base, particularly in the cities of Sao Paulo and Rio de Janeiro.

On April 9th our shareholders' approved the payment of an ordinary cash dividend of MXP\$0.35 peso cents per share, payable in two installments, one of MXP\$0.18 peso cents payable on July 15th, 2019 and another of MXP\$0.17 peso cents payable on November 11th, and to allocate an amount equal to three billion pesos for our buyback program.

On April 15th we issued bonds in the amount of US\$2.25 billion dollars in two tranches; the first one for US\$1.0 billion dollars with a coupon of 3.625%, with a 10-year maturity; and the second one, for US\$1.25 billion dollars with a coupon of 4.375%, due 2049.

#### América Móvil Fundamentals

	1Q19	1Q18
Earnings per Share (Mex\$) (1)	0.29	0.28
Earning per ADR (US\$) (2)	0.31	0.30
EBITDA per Share (Mex\$) (3)	1.14	1.09
EBITDA per ADR (US\$)	1.18	1.16
Net Income (millions of Mex\$)	19,443	18,766
Average Shares Outstanding (billion)	66.03	66.06

- (1) Net Income / Average Shares Outstanding
- (2) 20 shares per ADR
- (3) EBITDA / Average Shares Outstanding

#### **Access Lines**

Our wireless subscriber base ended March with 277.4 million subscribers including 1.4 million from the acquisition of Telefónica Guatemala. We added 1.3 million postpaid subscribers and disconnected 1.1 million prepaids, substantially all of them in Brazil. Our postpaid base was up 6.4% organically to 83.6 million subs. Growth on the contract segment was particularly strong in Brazil where we added 972 thousand subs; then came Mexico with 201 thousand and Austria with 96 thousand. As regards prepaid, we ended the quarter with 192.4 million subs, 4.1% below last year.

On the fixed segment we reached 84.3 million RGUs, 1.4% more than a year before. We connected 463 thousand broadband accesses, including 74 thousand in Brazil, bringing the total to 30.2 million, 5.6% more than a year before. PayTV units, 21.4 thousand, were down 0.9% affected by disconnections of DTH services in Brazil.

Mobile postpaid and fixed-broadband were the main drivers of access growth at 6.4% and 5.6% year-on-year respectively, with mobile prepaid declining 4.1% and both fixed-voice and Pay-TV almost flat from a year before.

#### Wireless Subscribers as of March 2019

		Total	(1) (Thousands)		
Country	Mar '19	Dec '18	Var.%	Mar '18	Var.%
Argentina, Paraguay and Uruguay	24,370	24,264	0.4%	24,149	0.9%

Austria & CEE	20,908	21,000	-0.4%	20,640	1.3%
Brazil	56,383	56,416	-0.1%	58,809	-4.1%
Central America	15,841	14,364	10.3%	16,101	-1.6%
Caribbean	5,980	5,887	1.6%	5,700	4.9%
Chile	6,720	6,707	0.2%	7,048	-4.6%
Colombia	29,887	29,681	0.7%	29,401	1.7%
Ecuador	8,308	8,246	0.8%	8,000	3.9%
Mexico	75,611	75,448	0.2%	73,984	2.2%
Peru	11,818	12,098	-2.3%	12,507	-5.5%
USA	21,599	21,688	-0.4%	22,761	-5.1%
Total Wireless Lines	277,425	275,798	0.6%	279,102	-0.6%

<sup>(1)</sup> Includes total subscribers of all companies in which América Móvil holds an economic interest; does not consider the date in which the companies started being consolidated.

#### Fixed-Line and Other Accesses (RGUs) as of March 2019

			Total <sup>(1)</sup> (Thousands)		
Country	Mar '19	Dec '18	Var.%	Mar '18	Var.%
Argentina, Paraguay					
and Uruguay	833	775	7.5%	680	22.5%
Austria & CEE	6,248	6,261	-0.2%	6,035	3.5%
Brazil	34,993	35,285	-0.8%	35,861	-2.4%
Central America	6,867	6,465	6.2%	5,919	16.0%
Caribbean	2,545	2,546	0.0%	2,656	-4.2%
Chile	1,441	1,424	1.2%	1,357	6.2%
Colombia	7,320	7,171	2.1%	6,840	7.0%
Ecuador	397	384	3.2%	370	7.3%
Mexico	22,350	22,337	0.1%	21,988	1.6%
Peru	1,498	1,472	1.8%	1,405	6.6%
Total RGUs	84,492	84,120	0.4%	83,111	1.7%

<sup>(1)</sup> Fixed Line, Broadband and Television (Cable & DTH).

#### **América Móvil Consolidated Results**

The first quarter of 2019 ended with a reduction in U.S. long-term interest rates as it became apparent that the Federal Reserve would not be able to continue increasing interest rate throughout the year as it had signaled late in 2018 and in the first months of 2019. The world economy appeared to be slowing down. During this period the value of the U.S. dollar vs. the main Latin American countries was fairly stable, not too different at the end of the quarter than at its beginning.

Our revenues totaled 245.7 billion pesos in the quarter and were 3.1% lower than a year before in Mexican peso terms, reflecting the depreciation of most of our operating currencies vs. the Mexican peso, with the U.S. dollar being the main exception. On average the real fell 11.7%, the Chilean peso 7.5%, the Colombian peso 6.6% and the euro 5.3% vs. the Mexican peso in the first quarter of 2019 in relation to the year-earlier quarter.

At constant exchange rates, service revenues were up 2.5% from the year-earlier quarter, buoyed by fixed-broadband revenues that were up 9.9% and postpaid mobile revenues that increased 6.8%. Fixed-broadband revenues have accelerated significantly and are outpacing all other revenue units, including postpaid mobile. Only PayTV revenues declined, -3.0%, continuing the trend seen throughout most of the last two years.

In the South American block service revenue growth, 3.8%, remained in line with that of the prior quarter whereas in Central America it rose from 0.5% in the fourth quarter to 4.2% in the first one, basically to do with the incorporation of Telefonica's former operation in Guatemala from February 2019. Service revenue growth decelerated in both Mexico and the U.S. to 1.6% and to 0.6% respectively. In our operations in Europe—Austria and Eastern European countries—service revenue growth picked up to 2.9%, from -1.1% the prior quarter.

On the mobile front, service revenue growth improved in Colombia, Argentina, Uruguay and Paraguay.

EBITDA came in at 75.0 billion pesos in the quarter under the new IFRS16 standard, by which most lease payments are not deducted any more from the operating cash flow and instead are capitalized as new debt coupled with rights of use of assets. Under this accounting convention, the EBITDA margin for the quarter was 30.6%. Under the prior reporting methodology, EBITDA would have been 68.0 billion pesos, representing a 27.7% EBITDA margin, and would have declined 5.6% year-on-year in Mexican peso terms and increased 2.6% at constant exchange rates (see Appendix 1).

1	América	Móvil's	Income	Statement	Millions of Mexican pesos
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	1Q19 <sup>(1)</sup>	1Q18 <sup>(2)</sup>	Var.%
Service Revenues	207,800	215,872	-3.7%
Equipment Revenues	37,852	37,669	0.5%
Total Revenues	245,653	253,541	-3.1%
Cost of Service	75,325	81,808	
Cost of Equipment	39,186	39,787	
Selling, General & Administrative Expenses	54,677	57,855	
Others	1,417	2,083	
Total Costs and Expenses	170,605	181,533	
EBITDA	75,048	72,008	
% of Total Revenues	30.6%	28.4%	
Depreciation & Amortization	39,662	41,412	
EBIT	35,386	30,595	
% of Total Revenues	14.4%	12.1%	
Net Interest Expense	8,764	7,570	
Other Financial Expenses	674	14,420	
Foreign Exchange Loss	-8,250	-22,903	
Comprehensive Financing Cost			
(Income)	1,188	-913	
Income & Deferred Taxes	14,006	12,605	
Net Income before Minority Interest and Equity Participation in Results of			
Affiliates	20,192	18,904	
Equity Participation in Results of Affiliates	15	14	
Minority Interest	-765	-152	
Net Income	19,443	18,766	
(1) Under IERS 16			

<sup>(1)</sup> Under IFRS 16.

Our operating profit reached 35.4 billion pesos under the same IFRS16 standard while our comprehensive financing costs totaled 1.2 billion pesos. Both line items reflect changes under the new methodology, including the allocation of the former rental payments as greater depreciation costs—coming from the new rights of use that were created as assets in the balance sheet—and greater interest costs—the interest component associated with the former rental payments.

<sup>(2)</sup> Under IAS 17.

n.m. Not meaningful.

We obtained a net profit of 19.4 billion pesos in the quarter; it was 3.6% higher than the one observed the year-earlier quarter, equivalent to 29 pesos per share and 31 dollar cents per ADR.

Our net debt ended March at 703 billion pesos, which includes 116 billion pesos in former lease payments that were capitalized under IFRS16. Using our prior methodology the net debt to LTM EBITDA ended March at 1.95x (Appendix 2).

Balance Sheet - América Móvil Cons	solidated Millions of Mexican Pesos
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	Mar '19	Dec '18	Var.%	Mar '19	Dec '18	Var.%
Current Assets			Current Liabilities			
Cash,						
Marketable Securities & Other Short Term						
Investments	67,789	70,676	-4.1% Short Term Debt*	161,416	96,231	67.7%
Accounts Receivable	224,405	221,514	1.3% Lease-Related Deb		•	
Other Current Assets	24,884	16,560	50.3% Accounts Payable	256,746	278,391	-7.8%
	,	,	Other Current	,	•	
Inventories	41,402	40,305	2.7%	88,874	92,469	-3.9%
	,	,	Liabilities	,	•	
	358,480	349,056	2.7%	533,473	467,091	14.2%
	,	,		,	,	
			Non Current			
Non Current Assets			Liabilities			
Plant & Equipment	746,350	640,001	16.6% Long Term Debt	492,917	542,692	-9.2%
Investments in Affiliates	3,087	3,133	-1.5% Lease-Related Deb	ot 89,861		
			Other Liabilities	176,480	173,568	1.7%
Deferred Assets				759,258	716,260	6.0%
Goodwill (Net)	147,693	145,566	1.5%			
Intangible Assets	122,085	122,138	0.0% Shareholder's Equi	ty 257,772	245,872	4.8%
Deferred Assets	172,808	169,330	2.1%			
Total Assets	1,550,502	1,429,223	Total Liabilities 8.5% and Equity	1,550,502	1,429,223	8.5%

<sup>\*</sup>Includes current portion of Long Term Debt.

In the first quarter our capital expenditures totaled 28.0 billion pesos and were partly funded by new debt. We paid 6.3 billion pesos for Telefonica's operation in Guatemala and contributed 5.9 billion pesos to our pension funds.

Financial Debt of América Móvil\* Millions

	Mar -19	Dec -18 <sup>(1)</sup>
Peso - denominated debt (MxP)	88,525	72,501
Bonds and other securities	68,025	