LAKE SHORE BANCORP, INC.
Form 10-Q
August 10, 2017

United States
Securities and Exchange Commission
Washington, D.C. 20549
FORM 10-Q
(Mark One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File No.: 000-51821

LAKE SHORE
BANCORP, INC.
(Exact name of
registrant as specified
in its charter)
United 20-4729288
States
(State (I.R.S.
or Employer
other Identification
jurisdictiかumber)
of
incorporation
or
organization)
3114048
East
Fourth
Street,
Dunkirk,

## New

York
(Address(Zip code)
of
principal
executive
offices)
(716) 366-4070
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes [X]No []
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X]No []
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date:

There were $6,102,322$ shares of the registrant's common stock, $\$ 0.01$ par value per share, outstanding at August 4, 2017.

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## PART I

Item 1. Financial Statements
Lake Shore Bancorp, Inc. and Subsidiary

Consolidated Statements of Financial Condition

## Assets

| Cash and due from banks | $\$ 7,506$ | $\$ 8,089$ |
| :--- | :--- | :--- |
| Interest earning deposits | 4,567 | 6,889 |
| Federal funds sold | 20,895 | 30,501 |
| Cash and Cash Equivalents | 32,968 | 45,479 |
| Securities available for sale | 75,819 | 86,335 |
| Federal Home Loan Bank stock, at cost | 1,715 | 1,340 |
| Loans receivable, net of allowance for loan losses 2017 \$3,223; 2016 \$2,882 | 364,018 | 326,365 |
| Premises and equipment, net | 9,271 | 8,747 |
| Accrued interest receivable | 1,631 | 1,600 |
| Bank owned life insurance | 17,896 | 17,719 |
| Other assets | 1,604 | 1,589 |
| Total Assets | $\$ 504,922$ | $\$ 489,174$ |
| Liabilities and Stockholders' Equity |  |  |
| Liabilities |  |  |
| Deposits: | $\$ 338,072$ | $\$ 330,004$ |
| $\quad$ Interest bearing | 54,608 | 55,889 |
| $\quad$ Non-interest bearing | 392,680 | 385,893 |
| Total Deposits | 26,950 | 18,950 |
| Long-term debt | 3,045 | 3,183 |
| Advances from borrowers for taxes and insurance | 4,839 | 5,118 |
| Other liabilities | $\$ 427,514$ | $\$ 413,144$ |
| Total Liabilities | - | - |
| Commitments and Contingencies | $\$ 68$ | $\$ 68$ |
| Stockholders' Equity |  |  |


| 6,088,674 shares outstanding at December 31, 2016 |  |  |
| :--- | :--- | :--- |
| Additional paid-in capital | 30,619 | 30,532 |
| Treasury stock, at cost (724,914 shares at June 30, 2017 and 738,562 shares at December 31, |  | $(7,244)$ |
| 2016) | $(7,300)$ |  |
| Unearned shares held by ESOP | $(1,577)$ | $(1,620)$ |
| Unearned shares held by compensation plans | $(704)$ | $(578)$ |
| Retained earnings | 55,031 | 53,546 |
| Accumulated other comprehensive income | 1,215 | 1,382 |
| Total Stockholders' Equity | 77,408 | 76,030 |
| Total Liabilities and Stockholders' Equity | $\$ 504,922$ | $\$ 489,174$ |

See notes to consolidated financial statements.

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Lake Shore Bancorp, Inc. and Subsidiary

Consolidated Statements of Income

Interest Income
Loans, including fees
Investment securities, taxable
Investment securities, tax-exempt
Other
Total Interest Income
Interest Expense
Deposits
Long-term debt
Other
Total Interest Expense
Net Interest Income
Provision for Loan Losses
Net Interest Income after Provision for Loan Losses
Non-Interest Income
Service charges and fees
Earnings on bank owned life insurance
Recovery on previously impaired investment securities
Gain on sale of securities available for sale
Net gain on sale of loans
Other
Total Non-Interest Income
Non-Interest Expenses
Salaries and employee benefits
Occupancy and equipment
Data processing
Professional services
Advertising
Postage and supplies
FDIC Insurance
Other
Total Non-Interest Expenses
Income before Income Taxes
Income Tax Expense
Net Income
Basic and diluted earnings per common share
Dividends declared per share
See notes to consolidated financial statements.

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Lake Shore Bancorp, Inc. and Subsidiary
Consolidated Statements of Comprehensive Income
Three Months
Ended June 30, 20172016 (Unaudited) (Dollars in thousands)
\$ 1,142 \$ 664
Other Comprehensive (Loss) Income, net of tax benefit (expense):
Unrealized holding gains on securities available for sale, net of tax expense 66351
Reclassification adjustments related to:
Recovery on previously impaired investment securities included in net income, net of tax expense
Net gain on sale of securities included in net income, net of tax expense
Total Other Comprehensive (Loss) Income(22)
\$ 1,057 \$ 993
Net Income
Other Comprehensive (Loss) Income, net of tax benefit (expense):
Unrealized holding gains on securities available for sale, net of tax expense
26
1,326
Reclassification adjustments related to:
Recovery on previously impaired investment securities included in net income, net of tax expense
Net gain on sale of securities included in net income, net of tax expense
Total Other Comprehensive (Loss) Income201

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Total Comprehensive Income
\$ 1,691 \$ 2,819
See notes to consolidated financial statements.

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Lake Shore Bancorp, Inc. and Subsidiary
Consolidated Statements of Stockholders' Equity
Six Months Ended June 30, 2017 and 2016 (Unaudited)

|  |  | Unearned |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Additional |  | Unearned | Shares | Accumulated |
| Commares | Held by | Other |  |  |
| Comaid-In | Treasury | Held by | CompensatioRetained | Comprehensive |
| Stock Capital | Stock | ESOP | Plans | Earnings |
| (Dollars in thousands, except share and per share data) |  |  |  |  |

Balance - January 1, 2016
Net income

| $\$ 67$ | $\$ 29,359$ | $\$(7,026)$ | $\$(1,706)$ | $\$(580)$ | $\$ 50,919$ | $\$ 2,843$ | $\$ 73,876$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | 2,618 | - | 2,618 |

Other comprehensive income, net of tax
$\begin{array}{lllllllll}\text { expense of } \$ 104 & - & - & - & - & - & - & 201 & 201\end{array}$
Stock options exercised

| (66,651 shares) | 1 | 736 | - | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

ESOP shares earned

| (3,968 shares) | - | 10 | - | 43 | - | - | - | 53 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Compensation plan shares granted (20,354
shares) $\quad$ - $\quad$ - 197 - (197)
Compensation plan
shares earned (11,320
$\begin{array}{lllllllll}\text { shares) } & - & 26 & - & - & 118 & - & - & 144\end{array}$
Purchase of treasury
stock, at cost (20,000
shares)
Cash dividends declared
(\$0.14 per share)
(271)

Balance - June 30, 2016 \$ 68 \$ 30,131 $\$(7,100) \$(1,663) ~ \$ ~(659) ~ \$ ~ 53,224 ~ \$ ~ 3,044 ~ \$ 77,045$
Balance - January 1,
$2017 \quad \$ 68$ \$ 30,532 $\$(7,300) \$(1,620) \$(578) \quad \$ 53,546$ \$ $1,382 \quad \$ 76,030$
$\begin{array}{llllllllll}\text { Net income } & - & - & - & - & - & 1,858 & - & 1,858\end{array}$
Other comprehensive
loss, net of tax benefit of
$\begin{array}{lllllll}\$ 86 & - & - & - & - & - & \text { (167) }\end{array}$
ESOP shares earned
$\begin{array}{lllllllll}\text { (3,968 shares) } & - & 20 & - & 43 & - & - & - & 63\end{array}$
Stock based
$\begin{array}{lllllllll}\text { compensation } & - & 22 & - & - & - & - & & 22\end{array}$63

Compensation plan
shares granted (27,348
shares) - - 270

Compensation plan
shares forfeited (200
shares) - $\quad$ - (2) - $\quad 2$
Compensation plan
shares earned (13,321
$\begin{array}{lllllllll}\text { shares) } & - & 45 & - & - & 142 & - & - & 187\end{array}$
Purchase of treasury
stock, at cost (13,500
shares)
Cash dividends declared
(\$0.16 per share)

| - | - | $(212)$ | - | - | - |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| - | - | - | - | - | $(373)$ |  |  |
| $\$ 68$ | $\$ 30,619$ | $\$(7,244)$ | $\$(1,577)$ | $\$$ | $(704)$ | $\$ 55,031$ | $\$$ |
| 1,215 | $\$ 77,408$ |  |  |  |  |  |  |

See notes to consolidated financial statements.

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Lake Shore Bancorp, Inc. and Subsidiary
Consolidated Statements of Cash Flows

## CASH FLOWS FROM OPERATING ACTIVITIES

Net income
Adjustments to reconcile net income to net cash provided by operating activities:
Net amortization of investment securities
Net amortization of deferred loan costs
Provision for loan losses
Recovery on previously impaired investment securities
Gain on sale of investment securities
Originations of loans held for sale
Proceeds from sales of loans held for sale
Gain on sale of loans
Depreciation and amortization
Increase in bank owned life insurance, net
ESOP shares committed to be released
Stock based compensation expense
(Increase) decrease in accrued interest receivable
Decrease in other assets
Decrease in other liabilities
Net Cash Provided by Operating Activities
CASH FLOWS FROM INVESTING ACTIVITIES
Activity in available for sale securities:

## Sales

Maturities, prepayments and calls
Purchases
Purchases of Federal Home Loan Bank Stock
Redemptions of Federal Home Loan Bank Stock
Loan origination and principal collections, net
Additions to premises and equipment
Net Cash (Used in) Provided by Investing Activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net increase in deposits
Net decrease in advances from borrowers for taxes and insurance
Proceeds from issuance of long-term debt
Repayment of long-term debt
Proceeds from stock options exercised
Purchase of treasury stock
Cash dividends paid
Net Cash Provided by Financing Activities
Net (Decrease) Increase in Cash and Cash Equivalents
CASH AND CASH EQUIVALENTS - BEGINNING
CASH AND CASH EQUIVALENTS - ENDING

Six Months Ended June 30, 20172016
(Unaudited)
(Dollars in thousands)

$$
\$ 1,858 \quad \$ 2,618
$$

| 61 | 94 |
| :--- | :--- |
| 287 | 259 |

375185
(71) (68)
(222) $(1,636)$
$(672) \quad(2,996)$
6813,057
(9) (61)
$441 \quad 430$
(177) (137)
$63 \quad 53$
$209 \quad 144$
(31) 85
$105 \quad 53$
(279) (44)

2,619 2,036
5,445 14,406

6,764 5,701
$(1,714)$ -
(375) (3)

- 117
$(38,347) \quad(18,654)$
(967) (151)
$(29,194) \quad 1,416$
6,787 $\quad 5,689$
(138) (123)

9,700 -
$(1,700) \quad(2,200)$

- 737
(212) (271)
(373) (313)

14,064 3,519
$(12,511) \quad 6,971$
45,479 34,227
\$ 32,968 \$ 41,198
SUPPLEMENTARY CASH FLOWS INFORMATION
Interest paid ..... \$ 1,202 \$ 1,164
Income taxes paid ..... \$ 440 \$ 580
SUPPLEMENTARY SCHEDULE OF NONCASH INVESTING ACTIVITIES
Foreclosed real estate acquired in settlement of loans ..... \$ 45 ..... \$ 97
See notes to consolidated financial statements.

Lake Shore Bancorp, Inc. and Subsidiary
Notes to Consolidated Financial Statements (Unaudited)

Note 1 - Basis of Presentation

The interim consolidated financial statements include the accounts of Lake Shore Bancorp, Inc. (the "Company", "us", "our", or "we") and Lake Shore Savings Bank (the "Bank"), its wholly owned subsidiary. All intercompany accounts and transactions of the consolidated subsidiary have been eliminated in consolidation.

The interim consolidated financial statements included herein as of June 30, 2017 and for the three and six months ended June 30, 2017 and 2016 have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission, and therefore, do not include all information or footnotes necessary for a complete presentation of the consolidated statements of financial condition, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America ("GAAP"). The consolidated statement of financial condition at December 31, 2016 has been derived from the audited consolidated financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete consolidated financial statements. The consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of such information and to make the financial statements not misleading. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016. The consolidated statements of income for the three and six months ended June 30, 2017 are not necessarily indicative of the results for any subsequent period or the entire year ending December 31, 2017.

To prepare these consolidated financial statements in conformity with GAAP, management of the Company made a number of estimates and assumptions relating to the reporting of assets and liabilities and the reporting of revenue and expenses. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, securities valuation estimates, evaluation of impairment of securities and income taxes.

The Company has evaluated events and transactions occurring subsequent to the statement of financial condition as of June 30, 2017 for items that should potentially be recognized or disclosed in these consolidated financial statements. The evaluation was conducted through the date these consolidated financial statements were issued.

Note 2 - New Accounting Standards

In May 2017, the FASB issued ASU 2017-09, "Compensation—Stock Compensation (Topic 718)" ("ASU 2017-09"). ASU 2017-09 was issued in order to provide clarity and reduce both the (1) diversity in practice and (2) the cost and complexity when applying the guidance in FASB Topic 718 to a change to the terms or conditions of a share-based payment award. ASU 2017-09 is effective for annual reporting periods, including interim reporting periods within those periods, beginning after December 15, 2017 for all public business entities. Early application is permitted for any interim period. The amendments in ASU 2017-09 should be applied prospectively to an award modified on or after the adoption date. Management is currently evaluating the impact the adoption of ASU 2017-09 will have on its consolidated financial statements and results of operations.

Note 3 - Investment Securities
The amortized cost and fair value of securities are as follows:

SECURITIES AVAILABLE FOR SALE:
Municipal bonds
Mortgage-backed securities:
Collateralized mortgage obligations-private label
Collateralized mortgage obligations-government sponsored entities
Government National Mortgage Association
Federal National Mortgage Association
Federal Home Loan Mortgage Corporation
Asset-backed securities-private label
Asset-backed securities-government sponsored entities
Equity securities

June 30, 2017
Gross Gross
Amortized Unrealized Unrealized Fair Cost Gains Losses Value
(Dollars in thousands)

| $\$ 42,858$ | $\$$ | 1,657 | $\$(5)$ | $\$ 44,510$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| 35 | - | - | 35 |  |
| 25,748 | 44 | $(384)$ | 25,408 |  |
| 265 | 19 | - | 284 |  |
| 3,119 | 114 | - | 3,233 |  |
| 1,671 | 50 | - | 1,721 |  |
| 197 | 318 | $(5)$ | 510 |  |
| 63 | 5 | - | 68 |  |
| 22 | 28 | - | 50 |  |
| $\$ 73,978$ | $\$ 2,235$ | $\$(394)$ | $\$ 75,819$ |  |

December 31, 2016
Gross Gross
Amortized Unrealized Unrealized Fair
Cost Gains Losses Value
(Dollars in thousands)
SECURITIES AVAILABLE FOR SALE:
Municipal bonds
Mortgage-backed securities:
Collateralized mortgage obligations-private label
Collateralized mortgage obligations-government sponsored entities
Government National Mortgage Association
Federal National Mortgage Association
Federal Home Loan Mortgage Corporation
Asset-backed securities-private label
Asset-backed securities-government sponsored entities
Equity securities

| $\$ 48,869$ | $\$ 1,847$ | $\$(18)$ | $\$ 50,698$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |
| 37 | - | - | 37 |
| 29,170 | 83 | $(423)$ | 28,830 |
| 306 | 23 | - | 329 |
| 3,457 | 128 | $(3)$ | 3,582 |
| 1,825 | 42 | - | 1,867 |
| 484 | 362 | $(14)$ | 832 |
| 71 | 5 | - | 76 |
| 22 | 62 | - | 84 |
| $\$ 84,241$ | $\$ 2,552$ | $\$(458)$ | $\$ 86,335$ |

All of our collateralized mortgage obligations are backed by one- to four-family residential mortgages.
At June 30, 2017 and at December 31, 2016, equity securities consisted of 22,368 shares of Federal Home Loan Mortgage Corporation ("FHLMC") common stock.

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$\qquad$

At June 30, 2017 and December 31, 2016, thirty-three municipal bonds and thirty-four municipal bonds, respectively, with a cost of $\$ 11.1$ million and fair value of $\$ 11.6$ million and $\$ 11.5$ million, respectively, were pledged under a collateral agreement with the Federal Reserve Bank ("FRB") of New York for liquidity borrowing. In addition at June 30, 2017 and December 31, 2016 fourteen municipal bonds with a cost and fair value of $\$ 3.6$ million and $\$ 3.7$ million, respectively, were pledged as collateral for customer deposits in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limits.

The following table sets forth the Company's investment in securities available for sale with gross unrealized losses of less than twelve months and gross unrealized losses of twelve months or more and associated fair values as of the dates indicated:


December 31, 2016

| Municipal bonds | $\$ 1,430$ | $\$(18)$ | $\$-$ | $\$-$ | $\$ 1,430$ | $\$(18)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities | 13,902 | $(197)$ | 9,220 | $(229)$ | 23,122 | $(426)$ |
| Asset-backed securities -private label | 470 | $(14)$ | - | - | 470 | $(14)$ |
|  | $\$ 15,802$ | $\$(229)$ | $\$ 9,220$ | $\$(229)$ | $\$ 25,022$ | $\$(458)$ |

The Company reviews investment securities on an ongoing basis for the presence of other-than-temporary impairment ("OTTI") with formal reviews performed quarterly.

At June 30, 2017, the Company's investment portfolio included several securities, including one private label asset-backed security, in the "unrealized losses less than twelve months" category. With the exception of the private label asset-backed security, the securities were not evaluated further for OTTI as the unrealized losses on the individual securities were less than $20 \%$ of book value, which management deemed to be immaterial, and the securities were issued by government sponsored enterprises.

At June 30, 2017, the Company had several securities in the "unrealized losses twelve months or more" category. These securities were not evaluated further for OTTI, as the unrealized losses were less than $20 \%$ of book value. The temporary impairments were due to declines in fair value resulting from changes in interest rates and/or increased credit liquidity spreads since the securities were purchased.

Any private label asset-backed security with unrealized losses are evaluated further for OTTI, if the probability of default is high and the Company's analysis indicates a possible loss of principal. The following tables provide additional information relating to the private label asset-backed securities that were further evaluated as of June 30, 2017 and December 31, 2016 (dollars in thousands):

At June 30, 2017

|  |  |  |  |  | Delinquent $\%$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Book | Fair | Unrealized | Lowest | Over 60 |  | Over 90 |  |
| Security | Value | Value | Loss | Rating | days | days | Foreclosure\% | OREO\% |
| 1 | $\$ 197$ | $\$ 192$ | $\$(5)$ | B- | $15.50 \%$ | $13.50 \%$ | $6.30 \%$ | $0.90 \%$ |
| Total | $\$ 197$ | $\$ 192$ | $\$(5)$ |  |  |  |  |  |

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At December 31, 2016

|  |  |  |  | Delinquent \% |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Book | Fair | Unrealized | Lowest | Over 60 | Over 90 |  |  |
| Security | Value | Value | Loss | Rating | days | days | Foreclosure\% | OREO\% |
| 1 | $\$ 355$ | $\$ 342$ | $\$(13)$ | B- | $15.90 \%$ | $14.90 \%$ | $7.00 \%$ | $0.30 \%$ |
| 2 | $*$ | 129 | 128 | $(1)$ | B- | $12.70 \%$ | $11.70 \%$ | $4.50 \%$ |
| Total | $\$ 484$ | $\$ 470$ | $\$(14)$ |  |  |  |  |  |

*This security was paid in full during the second quarter of 2017.

Management's evaluation of the estimated discounted cash flows in comparison to the amortized book value for the security listed above did not reflect the need to record an OTTI charge against earnings as of June 30, 2017. The estimated discounted cash flows for this security did not show an additional principal loss under various prepayment and default rate scenarios.

Management also completed an OTTI analysis for two private label asset-backed securities, which did not have unrealized losses as of June 30, 2017. Management's calculation of the estimated discounted cash flows did not show additional principal losses for these securities under various prepayment and default rate scenarios. As a result of the stress tests that were performed, management concluded that additional OTTI charges were not required as of June 30, 2017 on these securities.

The unrealized losses shown in the previous tables, were recorded as a component of other comprehensive loss, net of tax benefit on the Company's Consolidated Statements of Stockholders' Equity.

The following table presents a summary of the credit-related OTTI charges recognized as components of income:
$\left.\begin{array}{lll} & \begin{array}{l}\text { For The Six } \\ \text { Months Ended } \\ \text { June 30, }\end{array} \\ 2017 \quad 2016 \\ \text { (Dollars in } \\ \text { thousands) }\end{array}\right)$

A deterioration in credit quality and/or other factors that may limit the liquidity of a security in our portfolio might adversely affect the fair values of the Company's investment portfolio and may increase the potential that certain unrealized losses will be designated as "other-than-temporary" and that the Company may incur additional write-downs in future periods.

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Scheduled contractual maturities of available for sale securities are as follows:

|  | Amortized Fair <br> Cost <br> (Dollars in <br> thousands) |  |
| :--- | :--- | :--- |
| June 30, 2017: | S |  |
| June | $\$ 3,791$ |  |
| After one year through five years | $\$ 24,032$ | 25,006 |
| After five years through ten years | 25,195 | 15,713 |
| After ten years | 30,838 | 30,681 |
| Mortgage-backed securities | 260 | 578 |
| Asset-backed securities | 22 | 50 |
| Equity securities | $\$ 73,978$ | $\$ 75,819$ |

During the six months ended June 30, 2017, the Company sold fourteen municipal bonds for total proceeds of $\$ 5.4$ million resulting in gross realized gains of $\$ 222,000$. During the six months ended June 30, 2016 the Company sold nine U.S. treasury bonds for total proceeds of $\$ 14.4$ million resulting in gross realized gains of $\$ 1.6$ million.

Note 4 - Allowance for Loan Losses

Management segregates the loan portfolio into loan types and analyzes the risk level for each loan type when determining its allowance for loan losses. The loan types are as follows:

## Real Estate Loans:

- One- to Four-Family - are loans secured by first lien collateral on residential real estate primarily held in the Western New York region. These loans can be affected by economic conditions and the value of underlying properties. Western New York's housing market has consistently demonstrated stability in home prices despite economic conditions. Furthermore, the Company has conservative underwriting standards and its residential lending policies and procedures ensure that its one- to four-family residential mortgage loans generally conform to secondary market guidelines.
- Home Equity - are loans or lines of credit secured by first or second liens on owner-occupied residential real estate primarily held in the Western New York region. These loans can also be affected by economic conditions and the values of underlying properties. Home equity loans may have increased risk of loss if the Company does not hold the first mortgage resulting in the Company being in a secondary position in the event of collateral liquidation. The Company does not originate interest only home equity loans.
- Commercial Real Estate - are loans used to finance the purchase of real property, which generally consists of developed real estate that is held as first lien collateral for the loan. These loans are secured by real estate properties that are primarily held in the Western New York region. Commercial real estate lending involves additional risks compared with one- to four-family residential lending, because payments on loans secured by commercial real estate
properties are often dependent on the successful operation or management of the properties, and/or the collateral value of the commercial real estate securing the loan, and repayment of such loans may be subject to adverse conditions in the real estate market or economic conditions to a greater extent than one- to four-family residential mortgage loans. Also, commercial real estate loans typically involve relatively large loan balances concentrated with single borrowers or groups of related borrowers.
- Construction - are loans to finance the construction of either one- to four-family owner occupied homes or commercial real estate. At the end of the construction period, the loan automatically converts to either a one- to four-family or commercial mortgage, as applicable. Risk of loss on a construction loan depends largely upon the accuracy of the initial estimate of the value of the property at completion compared to the actual cost of construction. The Company limits its risk during construction as disbursements are not made until the required work for each advance has been completed and an updated lien search is performed. The completion of the construction progress is


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verified by a Company loan officer or inspections performed by an independent appraisal firm. Construction loans also expose us to the risk of construction delays which may impair the borrower's ability to repay the loan.

## Other Loans:

- Commercial - includes business installment loans, lines of credit, and other commercial loans. Most of our commercial loans have fixed interest rates, and are for terms generally not in excess of 5 years. Whenever possible, we collateralize these loans with a lien on business assets and equipment and require the personal guarantees from principals of the borrower. Commercial loans generally involve a higher degree of credit risk because the collateral underlying the loans may be in the form of intangible assets and/or inventory subject to market
obsolescence. Commercial loans can also involve relatively large loan balances to a single borrower or groups of related borrowers, with the repayment of such loans typically dependent on the successful operation of the commercial business and the income stream of the borrower. Such risks can be significantly affected by economic conditions. Although commercial loans may be collateralized by equipment or other business assets, the liquidation of collateral in the event of a borrower default may be an insufficient source of repayment because the equipment or other business assets may be obsolete or of limited use, among other things. Accordingly, the repayment of a commercial loan depends primarily on the credit worthiness of the borrowers (and any guarantors), while liquidation of collateral is a secondary and often insufficient source of repayment.
- Consumer - consist of loans secured by collateral such as an automobile or a deposit account, unsecured loans and lines of credit. Consumer loans tend to have a higher credit risk due to the loans being either unsecured or secured by rapidly depreciable assets. Furthermore, consumer loan payments are dependent on the borrower's continuing financial stability, and therefore are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy.

The allowance for loan losses is a valuation account that reflects the Company's evaluation of the losses inherent in its loan portfolio. In order to determine the adequacy of the allowance for loan losses, the Company estimates losses by loan type using historical loss factors, as well as other environmental factors, such as trends in loan volume and loan type, loan concentrations, changes in the experience, ability and depth of the Company's lending management, and national and local economic conditions. The Company's determination as to the classification of loans and the amount of loss allowances are subject to review by bank regulators, which can require the establishment of additional loss allowances.

The Company also reviews all loans on which the collectability of principal may not be reasonably assured, by reviewing payment status, financial conditions and estimated value of loan collateral. These loans are assigned an internal loan grade, and the Company assigns an amount of loss allowances to these classified loans based on loan grade.

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The following tables summarize the activity in the allowance for loan losses for the three and six months ended June 30, 2017 and 2016 and the distribution of the allowance for loan losses and loans receivable by loan portfolio class and impairment method as of June 30, 2017 and December 31, 2016:

Real Estate Loans
Other Loans
One- to Home
Four-FamilyEquity Commercial Construction CommerciaConsumer Unallocateđotal (Dollars in thousands)
June 30, 2017
Allowance for Loan
Losses:
Balance - April 1,

| 2017 | $\$ 460$ | $\$ 117$ | $\$ 1,968$ | $\$ 193$ | $\$ 381$ | $\$ 21$ | $\$$ | 58 | $\$ 3,198$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | - | $(3)$ | - | - | - | $(6)$ | - | $(9)$ |  |
| Recoveries <br> Provision (Credit) | - | 3 | - | - | - | 6 | - | 9 |  |
| Balance - June 30, <br> 2017 |  | 7 | $(80)$ | 110 | $(50)$ | 11 | 17 | 25 |  |

Balance - January 1,

| 2017 | \$ 431 | \$ 114 | \$ 1,803 | \$ | 150 | \$ 338 | \$ | 28 | \$ | 18 | \$ 2,882 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | - | (3) | - |  | - | (18) |  | (28) |  | - | (49) |
| Recoveries | 1 | 3 | - |  |  | 1 |  | 10 |  | - | 15 |
| Provision (Credit) | 38 | 10 | 85 |  | 153 | 10 |  | 22 |  | 57 | 375 |
| $\begin{aligned} & \text { Balance - June 30, } \\ & 2017 \end{aligned}$ | \$ 470 | \$ 124 | \$ 1,888 | \$ | 303 | \$ 331 | \$ | 32 | \$ | 75 | \$ 3,223 |
| Ending balance: individually evaluated for impairment | \$ | \$ | \$ 250 | \$ | - | \$ | \$ | - | \$ | - | \$ 250 |
| Ending balance: collectively evaluated for impairment | \$ 470 | \$ 124 | \$ 1,638 | \$ | 303 | \$ 331 |  | 32 | \$ | 75 | \$ 2,973 |

Gross Loans
Receivable (1):
Ending balance $\quad \$ 149,213 \quad \$ 37,864 \quad \$ 122,989 \quad \$ 27,961 \quad \$ 24,820$ \$ 1,336 \$ $-\$ 364,183$
Ending balance:
individually
evaluated for
impairment \$ $157 \quad \$ 21 \quad \$ 1,877 \quad \$-\quad \$ 54 \quad \$-\quad \$-\quad \$ 2,109$
Ending balance:
collectively
evaluated for
impairment $\quad \$ 149,056$ \$ 37,843 $\$ 121,112$ \$ 27,961 $\$ 24,766$ \$ 1,336 \$ $-\$ 362,074$
(1) Gross Loans Receivable does not include allowance for loan losses of $\$(3,223)$ or deferred loan costs of $\$ 3,058$.

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Real Estate Loans
Other Loans
One-
to Home
Four-Fandidyity Commercial Construction CommerCiansumer Unallocated Total (Dollars in thousands)
June 30, 2016
Allowance for Loan
Losses:

| Balance - April 1, 2016 | $\$ 457$ | $\$ 131$ | $\$ 1,095$ | $\$$ | 97 | $\$ 227$ | $\$$ | 29 | $\$$ | 16 | $\$ 2,052$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :--- | :---: | :---: | :---: |
| Charge-offs | - | $(15)$ | $(1)$ |  | - | $(26)$ | $(21)$ |  | - | $(63)$ |  |  |
| Recoveries | 9 | 1 | - |  | - | 1 | 5 |  | - | 16 |  |  |
| Provision (Credit) | $(42)$ | 12 |  | $(30)$ |  | 32 | 73 | 9 |  | 1 | 55 |  |
| Balance - June 30, 2016 | $\$ 424$ | $\$ 129$ | $\$$ | 1,064 | $\$$ | 129 | $\$ 275$ | $\$$ | 22 | $\$$ | 17 | $\$ 2,060$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance - January 1, 2016 | $\$ 351$ | $\$ 120$ | $\$$ | 1,204 | $\$$ | 59 | $\$ 197$ | $\$$ | 22 | $\$$ | 32 | $\$ 1,985$ |
| Charge-offs | $(49)$ | $(18)$ | $(1)$ |  | - | $(30)$ | $(32)$ | - | $(130)$ |  |  |  |
| Recoveries | 10 | 1 | - |  | - | 1 | 8 |  | - | 20 |  |  |
| Provision (Credit) | 112 | 26 | $(139)$ |  | 70 | 107 | 24 | $(15)$ | 185 |  |  |  |
| Balance - June 30,2016 | $\$ 424$ | $\$ 129$ | $\$ 1,064$ | $\$$ | 129 | $\$ 275$ | $\$$ | 22 | $\$$ | 17 | $\$ 2,060$ |  |

The following table summarizes the distribution of the allowance for loan losses and loans receivable by loan portfolio class as of December 31, 2016:

December 31, 2016
Allowance for
Loan Losses:
Balance - December

| 31,2016 | $\$ 431$ | $\$ 114$ | $\$$ | 1,803 | $\$$ | 150 | $\$ 338$ | $\$ 28$ | $\$$ | 18 | $\$ 2,882$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Ending balance:
individually
evaluated for
impairment $\$-\$-\$ 390 \quad \$-\quad \$ 10 \quad \$-\quad \$ 400$

Ending balance:
collectively evaluated for $\begin{array}{lllllllllllllllll}\text { impairment } & \$ 431 & \$ 114 & \$ & 1,413 & \$ & 150 & \$ & 328 & \$ & 28 & \$ & 18 & \$ 2,482\end{array}$

Gross Loans
Receivable (1):
Ending Balance $\quad \$ 149,333$ \$ 35,534 $\$ 107,243$ \$ 12,361 $\quad \$ 20,447$ \$ 1,313 $\$$
Ending balance:
individually
evaluated for impairment \$ 190 \$ 22 \$ 3, 162 $\$-\quad \$ 163 \quad \$-\quad \$-\$ 3,537$
Ending balance:
collectively evaluated for impairment
\$ 149,143 \$ 35,512 \$ 104,081 \$ 12,361 \$ 20,284 \$ 1,313 \$ $-\quad \$ 322,694$
${ }^{(1)}$ Gross Loans Receivable does not include allowance for loan losses of $\$(2,882)$ or deferred loan costs of $\$ 3,016$.

Although the allocations noted above are by loan type, the allowance for loan losses is general in nature and is available to offset losses from any loan in the Company's portfolio. The unallocated component of the allowance for loan losses reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for existing specific and general losses in the portfolio.

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A loan is considered impaired when, based on current information and events, it is probable that the Company will not be able to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Factors considered in determining impairment include payment status, collateral value and the probability of collecting scheduled payments when due. Impairment is measured on a loan-by-loan basis for commercial real estate loans and commercial loans. Larger groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer, home equity, or one- to four-family loans for impairment disclosure, unless they are subject to a troubled debt restructuring.

The following is a summary of information pertaining to impaired loans at or for the periods indicated:


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|  | Unpaid  <br> Recorded Principal  <br> InvestmenBalance  <br> Related  <br> Allowance  |  |  |  |  | Average Interest Recorded Income InvestmenRecognized For the Year Ended December 31, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |
| Residential, one- to four-family | \$ 190 | \$ | 190 | \$ | - | \$ 224 | \$ | 14 |
| Home equity | 22 |  | 22 |  | - | 24 |  | 1 |
| Commercial real estate | 2,148 |  | 2,148 |  | - | 2,299 |  | 29 |
| Commercial loans | 54 |  | 54 |  | - | 71 |  | - |
| Total impaired loans with no related allowance | 2,414 |  | 2,414 |  | - | 2,618 |  | 44 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |
| Commercial real estate | 1,014 |  | 1,014 |  | 390 | 1,011 |  | 31 |
| Commercial loans | 109 |  | 109 |  | 10 | 135 |  | 5 |
| Total impaired loans with an allowance | 1,123 |  | 1,123 |  | 400 | 1,146 |  | 36 |
| Total of impaired loans: |  |  |  |  |  |  |  |  |
| Residential, one- to four-family | 190 |  | 190 |  | - | 224 |  | 14 |
| Home equity | 22 |  | 22 |  | - | 24 |  | 1 |
| Commercial real estate | 3,162 |  | 3,162 |  | 390 | 3,310 |  | 60 |
| Commercial loans | 163 |  | 163 |  | 10 | 206 |  | 5 |
| Total impaired loans | \$ 3,537 | \$ | 3,537 | \$ | 400 | \$ 3,764 | \$ | 80 |

The following table provides an analysis of past due loans and non-accruing loans as of the dates indicated:

|  | $\begin{aligned} & 90 \text { Days } \\ & \text { or } \end{aligned}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 | 60-89 |  | Total |  |  |  |  |  |  |
|  | Days | Days | More | Past |  | Current |  | Total Loans |  | ans on |
|  | Past | Past | Past |  |  |  |  |  |  |  |
|  | Due | Due | Due | Due |  | Due |  | Receivable |  | -Accrual |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| June 30, 2017: |  |  |  |  |  |  |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |  |  |  |  |
| Residential, one- to four-family | \$ 841 | \$ 859 | \$ 740 | \$ 2,440 |  | 146,773 |  | 149,213 | \$ | 2,009 |
| Home equity | 71 | - | 196 | 267 |  | 37,597 |  | 37,864 |  | 339 |
| Commercial | - | - | 1,698 | 1,698 |  | 121,291 |  | 122,989 |  | 1,698 |
| Construction | - | - | - | - |  | 27,961 |  | 27,961 |  | - |
| Other Loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial | - | - | 57 | 57 |  | 24,763 |  | 24,820 |  | 54 |
| Consumer | 7 | 4 | 19 | 30 |  | 1,306 |  | 1,336 |  | 24 |
| Total | \$ 919 | \$ 863 | \$ 2,710 | \$ 4,492 |  | 359,691 |  | \$ 364,183 | \$ | 4,124 |
|  |  |  | $90 \text { Days }$ <br> or |  |  |  |  |  |  |  |
|  | 30-59 | 60-89 |  | Total |  |  |  |  |  |  |
|  | Days | Days | More | Past |  | Current |  | Total Loans |  | ans on |
|  | Past | Past | Past |  |  |  |  |  |  |  |
|  | Due | Due | Due | Due |  | Due |  | Receivable |  | -Accrual |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| December 31, 2016: |  |  |  |  |  |  |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |  |  |  |  |
| Residential, one- to four-family | \$ 1,192 | \$ 782 | \$ 1,038 | \$ 3,012 |  | 146,321 |  | 149,333 | , | 2,165 |
| Home equity | 141 | 206 | 158 | 505 |  | 35,029 |  | 35,534 |  | 329 |
| Commercial | - | - | 2,977 | 2,977 |  | 104,266 |  | 107,243 |  | 2,977 |
| Construction | - | - | - | - |  | 12,361 |  | 12,361 |  | - |
| Other Loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial | - | 19 | 56 | 75 |  | 20,372 |  | 20,447 |  | 205 |
| Consumer | 31 | - | 28 | 59 |  | 1,254 |  | 1,313 |  | 28 |
| Total | \$ 1,364 | \$ 1,007 | \$ 4,257 | \$ 6,628 |  | 319,603 |  | \$ 326,231 | \$ | 5,704 |

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. A loan does not have to be 90 days delinquent in order to be classified as non-accrual. When interest accrual is discontinued, all unpaid accrued interest is reversed. If ultimate collection of principal is in doubt, all cash receipts on impaired loans are applied to reduce the principal balance. Interest income not recognized on non-accrual loans during the six month periods ended June 30, 2017 and 2016 was $\$ 147,000$ for each period.

The Company's policies provide for the classification of loans as follows:

[^0]- Special Mention - does not currently expose the Company to a sufficient degree of risk but does possess credit deficiencies or potential weaknesses deserving the Company's close attention;
- Substandard - has one or more well-defined weaknesses and are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. A substandard asset would be one inadequately protected by the current net worth and paying capacity of the obligor or pledged collateral, if applicable;
- Doubtful - has all the weaknesses inherent in substandard loans with the additional characteristic that the weaknesses present make collection or liquidation in full on the basis of currently existing facts, conditions and values questionable, and there is a high possibility of loss; and
- Loss - loan is considered uncollectible and continuance without the establishment of a specific valuation reserve is not warranted.

The Company's Asset Classification Committee is responsible for monitoring risk ratings and making changes as deemed appropriate. Each commercial loan is individually assigned a loan classification. The Company's consumer loans, including residential one- to four-family loans and home equity loans, are not classified as described above. Instead, the Company uses the delinquency status as the basis for classifying these loans. Generally, all consumer loans more than 90 days past due are classified and placed in non-accrual. Such loans that are well-secured and in the process of collection will remain in accrual status.

The following table summarizes the internal loan grades applied to the Company's loan portfolio as of June 30, 2017 and December 31, 2016:


Troubled debt restructurings ("TDRs") occur when we grant borrowers concessions that we would not otherwise grant but for economic or legal reasons pertaining to the borrower's financial difficulties. A concession is made when the terms of the loan modification are more favorable than the terms the borrower would have received in the current market under similar financial difficulties. These concessions may include, but are not limited to, modifications of the terms of the debt, the transfer of assets or the issuance of an equity interest by the borrower to satisfy all or part of the debt, or the addition of borrower(s). The Company identifies loans for potential TDRs primarily through direct communication with the borrower and evaluation of the borrower's financial statements, revenue projections, tax returns, and credit reports. Even if the borrower is not presently in default, management will consider the likelihood that cash flow shortages, adverse economic conditions, and negative trends may result in a payment default in the near future. Generally, we will not return a TDR to accrual status until the borrower has demonstrated the ability to make principal and interest payments under the restructured terms for at least six consecutive months. The Company's TDRs are impaired loans, which may result in specific allocations and subsequent charge-offs if appropriate.

The following table summarizes the loans that were classified as TDRs as of the dates indicated:

|  | Non-Accruing | Accruing | TDRs That Have Defaulted on Modified Terms Year to Date |
| :---: | :---: | :---: | :---: |
| Number | Number | Number | Number |
| of Recorded | of Recorded | of Recorded | of Recorded |
| LoanEnvestment | Loans Investment | LoanKnvestment | LoansInvestment |

At June 30, 2017
Real Estate Loans:

| Residential, one- to four-family | 4 | $\$$ | 157 | - | $\$$ | - | 4 | $\$$ | 157 | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity | 2 |  | 21 | 1 |  | 19 | 1 |  | 2 |  | - |  |
| Total | 6 | $\$$ | 178 | 1 | $\$$ | 19 | 5 | $\$$ | 159 | - | $\$$ | - |

At December 31, 2016
Real Estate Loans:

| Residential, one- to four-family | 5 | $\$$ | 190 | - | $\$$ | - | 5 | $\$$ | 190 | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity | 2 |  | 22 | 1 |  | 19 | 1 | 3 | - | - |  |  |
| Other Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial | 1 |  | 109 | 1 |  | 109 | - | - | - | - |  |  |
| $\quad$ Total | 8 | $\$$ | 321 | 2 | $\$$ | 128 | 6 | $\$$ | 193 | - | $\$$ | - |

No additional loan commitments were outstanding to these borrowers at June 30, 2017 and December 31, 2016.
There were no loans restructured and classified as TDRs during the three and six months ended June 30, 2017 or during the three months ended June 30, 2016.

The following table details the activity in loans which were first deemed to be TDRs during the six months ended June 30, 2016:

For The Six Months Ended June 30, 2016
Pre-Modification Post-Modification
Numbertstanding Outstanding
of Recorded Recorded
LoanKnvestment Investment
(Dollars in thousands)
Real Estate Loans:

| Residential, one- to four-family | 1 | $\$$ | 31 | $\$$ | 31 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 1 | $\$$ | 31 | $\$$ | 31 |

The loan above was deemed to be a TDR due to the borrower's financial difficulties and due to modifications of the terms of the debt related to the bankruptcy of the borrower.

Some loan modifications classified as TDRs may not ultimately result in full collection of principal and interest, as modified, which may result in potential losses. These potential losses have been factored into our overall estimate of the allowance for loan losses.

Foreclosed real estate consists of property acquired in settlement of loans which is carried at its fair value less estimated selling costs. Write-downs from cost to fair value less estimated selling costs are recorded at the date of acquisition or repossession and are charged to the allowance for loan losses. Foreclosed real estate was $\$ 242,000$ and $\$ 412,000$ at June 30, 2017 and December 31, 2016, respectively, and was included as a component of other assets on the consolidated statements of financial condition. The recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure
proceedings are in process according to local requirements of the applicable jurisdiction was $\$ 887,000$ and $\$ 767,000$ at June 30, 2017 and December 31, 2016, respectively.

Note 5 - Earnings per Share

Earnings per share was calculated for the three and six months ended June 30, 2017 and 2016, respectively. Basic earnings per share is based upon the weighted average number of common shares outstanding, exclusive of unearned shares held by the Employee Stock Ownership Plan of Lake Shore Bancorp, Inc. (the "ESOP"), unearned shares held by the Lake Shore Bancorp, Inc. 2006 Recognition and Retention Plan ("RRP"), and unearned shares held by the Lake Shore Bancorp, Inc. 2012 Equity Incentive Plan ("EIP"). Diluted earnings per share is based upon the weighted average number of common shares outstanding and common share equivalents that would arise from the exercise of dilutive securities. Stock options are regarded as potential common stock and are considered in the diluted earnings per share calculations to the extent they would be dilutive and computed using the treasury stock method.

The calculated basic and diluted earnings per share are as follows:

|  | Three Month <br> 30 , <br> 2017 | Ended June $2016$ |
| :---: | :---: | :---: |
| Numerator - net income | \$ 1,142,000 | \$ 664,000 |
| Denominator: |  |  |
| Basic weighted average shares outstanding | 6,122,800 | 6,002,253 |
| Increase in weighted average shares outstanding due to: |  |  |
| Stock options | 9,081 | 12,669 |
| Diluted weighted average shares outstanding (1) | 6,131,881 | 6,014,922 |
| Earnings per share: |  |  |
| Basic | \$ 0.19 | \$ 0.11 |
| Diluted | \$ 0.19 | \$ 0.11 |
|  | Six Months Ended June 30, 20172016 |  |
| Numerator - net income | \$ 1,858,000 | \$ 2,618,000 |
| Denominator: |  |  |
| Basic weighted average shares outstanding | 6,106,585 | 5,982,063 |
| Increase in weighted average shares outstanding due to: |  |  |
| Stock options | 9,088 | 12,529 |
| Diluted weighted average shares outstanding (1) | 6,115,673 | 5,994,592 |
| Earnings per share: |  |  |
| Basic | \$ 0.30 | \$ 0.44 |
| Diluted | \$ 0.30 | \$ 0.44 |

${ }^{(1)}$ Stock options to purchase 64,547 shares under the Company's 2006 Stock Option Plan and 20,000 shares under the EIP at $\$ 14.38$ were outstanding during the three and six month periods ended June 30, 2017, but were not included

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in the calculation of diluted earnings per share because to do so would have been anti-dilutive.

Note 6 - Commitments to Extend Credit

The Company has commitments to extend credit with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. There were no loss reserves associated with these commitments at June 30, 2017 and December 31, 2016. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

The following commitments to extend credit were outstanding as of the dates specified:

|  | $\begin{array}{l}\text { Contract Amount } \\ \text { December }\end{array}$ |  |
| :--- | :--- | :--- |
|  | $\begin{array}{l}\text { June 30, } \\ 2017\end{array}$ | 2016 |
| (Dollars in |  |  |
| thousands) |  |  |$]$

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. The commitments for lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer. At June 30, 2017 and December 31, 2016, the Company's loan commitments that have fixed interest rates for the next five years totaled $\$ 6.1$ million and $\$ 12.0$ million, respectively. The range of interest rates on these fixed rate commitments was $3.50 \%$ to $6.25 \%$ at June 30, 2017.

## Note 7 - Stock-based Compensation

As of June 30, 2017, the Company had four stock-based compensation plans, which are described below. The compensation cost that has been recorded under salary and benefits expense in the non-interest expense section of the consolidated statements of income for these plans was $\$ 149,000$ and $\$ 107,000$ for the three months ended June 30, 2017 and 2016, respectively. The compensation cost that has been recorded for the six months ended June 30, 2017 and 2016 was $\$ 272,000$ and $\$ 199,000$, respectively.

## 2006 Stock Option Plan

The Company's 2006 Stock Option Plan (the "Stock Option Plan"), which was approved by the Company's stockholders, permitted the grant of options to its employees and non-employee directors for up to 297,562 shares of common stock. The Stock Option Plan expired on October 24, 2016, and grants of options can no longer be awarded.

Both incentive stock options and non-qualified stock options have been granted under the Stock Option Plan. The exercise price of each stock option equals the market price of the Company's common stock on the date of grant and an option's maximum term is ten years. The stock options generally vest over a five year period.

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A summary of the status of the Stock Option Plan as of June 30, 2017 and 2016 is presented below:

|  | June 30, 2017 |  |  | June 30, 2016 |  | Remaining Contractual Life |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exercise | Remaining |  | Exercise |  |
|  | Options | Price | Contractual Life | Options | Price |  |
| Outstanding at beginning |  |  |  |  |  |  |
| of year | 82,826 | \$ 12.95 |  | 118,087 | \$ 10.68 |  |
| Granted | - | - |  | - | - |  |
| Exercised | - | - |  | $(66,651)$ | 11.04 |  |
| Forfeited | - | - |  | - | - |  |
| Outstanding at end of period | 82,826 | \$ 12.95 | 7.8 years | 51,436 | \$ 10.21 | 1.5 years |
| Options exercisable at end of period | 18,279 | \$ 7.88 | 7.8 years | 51,436 | \$ 10.21 | 1.5 years |
| Fair value of options granted |  | \$ - |  |  | \$ - |  |

At June 30, 2017, stock options outstanding had an intrinsic value of $\$ 232,000$ and there were no remaining options available for grant under the Stock Option Plan. There were no stock options exercised during the six month period ended June 30, 2017. The intrinsic value of stock options exercised during the six month period ended June 30, 2016 was $\$ 158,000$. Compensation expense related to the Stock Option Plan for the three month period ended June 30, 2017 was $\$ 8,000$. Compensation expense related to the Stock Option Plan for the six month period ended June 30, 2017 was $\$ 17,000$. There was no compensation expense related to the Stock Option Plan for the three and six month periods ended June 30, 2016. At June 30, 2017, \$147,000 of unrecognized compensation cost related to the Stock Option Plan is expected to be recognized over a period of 52 months.

## 2006 Recognition and Retention Plan

The Company's 2006 Recognition and Retention Plan ("RRP"), which was approved by the Company's stockholders, permitted the grant of restricted stock awards ("Awards") to employees and non-employee directors for up to 119,025 shares of common stock. The RRP expired on October 24, 2016, and as of October 24, 2016 all shares permitted under the plan have been granted.

As of June 30, 2017, there were 94,915 shares vested or distributed to eligible participants under the RRP. Compensation expense amounted to $\$ 22,000$ for the three months ended June 30, 2017 and $\$ 16,000$ for the three months ended June 30, 2016. Compensation expense amounted to $\$ 44,000$ and $\$ 33,000$ for the six months ended June 30, 2017 and 2016, respectively. At June 30, 2017, \$240,000 of unrecognized compensation cost related to the RRP is expected to be recognized over a period of 52 months.

A summary of the status of unvested shares under the RRP for the six months ended June 30, 2017 and 2016 is as follows:

|  | 2017 | Weighted Average Grant <br> Price (per Share) | 2016 | Weighted Average Grant <br> Price (per Share) |
| :--- | :--- | :--- | :--- | :--- |
| Unvested shares outstanding at | 24,110 | $\$ 12.96$ | 21,397 | $\$ 12.25$ |
| beginning of year | - | - | - | - |
| Granted | - | - | - | - |
| Vested | - | - | $-21,397$ | $\$ 12.25$ |

2012 Equity Incentive Plan

The Company's 2012 Equity Incentive Plan (the "EIP"), which was approved by the Company's stockholders on May 23, 2012, authorizes the issuance of up to 180,000 shares of common stock pursuant to grants of restricted stock awards and up to 20,000 shares of common stock pursuant to grants of incentive stock options and non-qualified stock options, subject to permitted adjustments for certain corporate transactions. Employees and directors of Lake Shore Bancorp or its subsidiaries are eligible to receive awards under the EIP, except that non-employees may not be granted incentive stock options.

The Board of Directors granted restricted stock awards under the EIP during 2017 as follows:

|  | Number of <br> Restricted Stock <br> Awards | Vesting | Fair Value per Share <br> of Award on Grant <br> Date | Awardees |
| :--- | :--- | :--- | :--- | :--- |
| Grant Date | $100 \%$ on December 15, 2019, if |  |  |  |
| February 8, <br> 2017 | 21,675 | three year performance metric is |  |  |
| February 8, |  |  |  |  |
| 2017 | 5,673 | achieved | $\$ 15.90$ | Employees <br> Non-employee <br> directors |

A summary of the status of unvested restricted stock awards under the EIP for the six months ended June 30, 2017 and 2016 is as follows:

|  | 2017 | Weighted Average Grant <br> Price (per Share) | 2016 | Weighted Average Grant <br> Price (per Share) |
| :--- | :---: | :--- | :--- | :--- |
| Unvested shares outstanding at | 26,072 | $\$ 12.77$ | 27,769 | $\$ 12.64$ |
| beginning of year | 27,348 | 15.90 | 20,354 | 13.38 |
| Granted | - | - | - | - |
| Vested | $(100)$ | 13.35 | - | - |
| Forfeited |  | 48,123 | $\$ 12.95$ |  |

As of June 30, 2017, there were 21,917 of restricted stock shares vested or distributed to eligible participants under the EIP. Compensation expense related to restricted stock awards under the EIP amounted to $\$ 84,000$ for the three months ended June 30, 2017 and $\$ 64,000$ for the three months ended June 30, 2016. Compensation expense related to restricted stock awards under the EIP amounted to $\$ 143,000$ for the six months ended June 30, 2017 and $\$ 113,000$ for the six months ended June 30, 2016. At June 30, 2017, $\$ 545,000$ of unrecognized compensation cost related to unvested restricted stock awards is expected to be recognized over a period of 6 to 30 months.

A summary of the status of stock options awarded in the fourth quarter of 2016 under the EIP for the six months ended June 30, 2017 is presented below:

|  | June 30, 2017 |  |  |
| :--- | :--- | :--- | :--- |
|  | Options | Exercise Price Remaining Contractual Life |  |
| Outstanding at beginning of year | 20,000 | $\$ 14.38$ |  |
| Granted | - | - |  |
| Exercised | - | - |  |
| Forfeited | - | - | 9.3 years |
| Outstanding at end of period | 20,000 | $\$ 14.38$ |  |
| Options exercisable at end of period | - | $\$-$ |  |
| Fair value of options granted |  | - |  |

At June 30, 2017, stock options outstanding had an intrinsic value of $\$ 27,000$ and there were no remaining options available for grant under the EIP. Compensation expense related to stock options outstanding under the EIP amounted to $\$ 3,000$ for the three months ended June 30, 2017 and $\$ 5,000$ for the six months ended June 30, 2017. There was no compensation expense for the three and six months ended June 30, 2016 related to stock options outstanding under the EIP. At June 30, 2017, \$45,000 of unrecognized compensation cost related to unvested stock options is expected to be recognized over a period of 52 months.

## Employee Stock Ownership Plan ("ESOP")

The Company established the ESOP for the benefit of eligible employees of the Company and Bank. All Company and Bank employees meeting certain age and service requirements are eligible to participate in the ESOP. Participants' benefits become fully vested after five years of service once the employee is eligible to participate in the ESOP. The Company utilized $\$ 2.6$ million of the proceeds of its 2006 stock offering to extend a loan to the ESOP and the ESOP used such proceeds to purchase 238,050 shares of stock on the open market at an average price of $\$ 10.70$ per share, plus commission expenses. As a result of the purchase of shares by the ESOP, total stockholders' equity of the Company was reduced by $\$ 2.6$ million. As of June 30, 2017, the balance of the loan to the ESOP was $\$ 1.6$ million and the fair value of unallocated shares was $\$ 2.3$ million. As of June 30, 2017, there were 64,200 allocated shares and 150,765 unallocated shares compared to 63,594 allocated shares and 158,699 unallocated shares at June 30, 2016. The ESOP compensation expense was $\$ 32,000$ for the three months ended June 30, 2017 and $\$ 27,000$ for the three months ended June 30, 2016 based on 1,984 shares earned in each of those quarters. The ESOP compensation expense was $\$ 63,000$ for the six months ended June 30, 2017 and $\$ 53,000$ for the six months ended June 30, 2016 based on 3,968 shares earned in each of those periods.

## Note 8 - Fair Value of Financial Instruments

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sale transaction on the dates indicated. The estimated fair value amounts have been measured as of June 30, 2017 and December 31, 2016 and have not been re-evaluated or updated for purposes of these consolidated financial statements subsequent to those respective dates. The estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported here.

The measurement of fair value under FASB ASC Topic 820, "Fair Value Measurements and Disclosures" ("ASC Topic 820 ") establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities measurements (Level 1) and the lowest priority to unobservable input measurements (Level 3). The three levels of the fair value hierarchy under ASC Topic 820 are as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity can access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly.

Level 3: Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

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For assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2017 and December 31, 2016 were as follows:

Fair Value Measurements at June 30, 2017
Quoted
Prices in
Active
Markets Significant Significant
for Other Other

Identical Observable Unobservable
Assets Inputs Inputs
Fair
Value (Level 1) (Level 2) (Level 3)
(Dollars in thousands)
Measured at fair value on a recurring basis:
Securities available for sale:

| Municipal bonds | $\$ 44,510$ | $\$$ | - | $\$ 44,510$ | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Mortgage-backed securities: |  |  |  |  |  |  |
| Collateralized mortgage obligations-private label | 35 | - | 35 |  | - |  |
| Collateralized mortgage obligations-government sponsored |  |  |  |  |  |  |
| entities | 25,408 | - | 25,408 | - |  |  |
| Government National Mortgage Association | 284 | - | 284 | - |  |  |
| Federal National Mortgage Association | 3,233 | - | 3,233 | - |  |  |
| Federal Home Loan Mortgage Corporation | 1,721 | - | 1,721 | - |  |  |
| Asset-backed securities: |  |  |  |  |  |  |
| Private label | 510 | - | - | 510 |  |  |
| Government sponsored entities | 68 | - | 68 | - |  |  |
| Equity securities | 50 |  | - | 50 |  |  |
| Total | $\$ 75,819$ | $\$$ | - | $\$ 75,309$ | $\$$ | 510 |


| Markets | Significant | Significant |
| :--- | :--- | :--- |
| for | Other | Other |
| Identical | Observable | Unobservable |
| Assets | Inputs | Inputs |

Fair
Value (Level 1) (Level 2) (Level 3) (Dollars in thousands)
Measured at fair value on a recurring basis:
Securities available for sale:
Municipal bonds
Mortgage-backed securities:
Collateralized mortgage obligations-private label

| $\$ 50,698$ | $\$$ | - | $\$ 50,698$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  | - |  |  |
| 37 |  | - | 37 |  |
|  |  |  |  |  |
| 28,830 | - | 28,830 |  | - |
| 329 | - | 329 | - |  |
| 3,582 | - | 3,582 | - |  |
| 1,867 | - | 1,867 |  | - |
|  |  |  |  |  |
| 832 |  | - | - |  |
| 76 |  | - | 76 |  |
| 84 |  | - | 84 | - |
| $\$ 86,335$ | $\$$ | - | $\$ 85,503$ | $\$$ |

Any transfers between levels would be recognized as of the actual date of event or change in circumstances that caused the transfer. There were no reclassifications between the Level 1 and Level 2 categories for the six months ended June 30, 2017 and for the year ended December 31, 2016.

Level 2 inputs for assets or liabilities measured at fair value on a recurring basis might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

The following table presents a reconciliation of the securities available for sale measured at fair value on a recurring basis using significant unobservable inputs (Level 3), specifically, asset-backed securities - private label, for the six months ended June 30, 2017 and 2016:
$\left.\begin{array}{lcc} & \begin{array}{c}2017 \\ \text { (Dollars in }\end{array} \\ \text { thousands) }\end{array}\right)$

Both observable and unobservable inputs may be used to determine the fair value of assets and liabilities measured on a recurring basis that the Company has classified within the Level 3 category. As a result, any unrealized gains and losses for assets within the Level 3 category may include changes in fair value attributable to both observable (e.g., changes in market interest rates) and unobservable (e.g., changes in unobservable long-dated volatilities) inputs.

The following table presents additional quantitative information about the Level 3 inputs for the asset-backed securities - private label category. The fair values for this category were developed using the discounted cash flow technique with the following unobservable input ranges as of June 30, 2017 and December 31, 2016 (dollars in thousands):

\left.|  |  |  |  | Unobservable Inputs |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Probability |  |  |  |  |  |  |
| of Default |  |  |  |  |  |  |$\right]-$| Constant |
| :--- |
| (Annual Default |$\quad$| Loss |
| :--- |
| Reverity |

Level 3 inputs are determined by the Company's management using inputs from its third party financial advisor on a quarterly basis. The significant unobservable inputs used in the fair value measurement of the reporting entity's asset-backed, private label securities are prepayment rates, probability of default and loss severity in the event of default. Significant increases or decreases in any of those inputs in isolation would result in a significantly lower or higher fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

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In addition to disclosure of the fair value of assets on a recurring basis, ASC Topic 820 requires disclosures for assets and liabilities measured at fair value on a non-recurring basis, such as impaired assets and foreclosed real estate. Loans are generally not recorded at fair value on a recurring basis. Periodically, the Company records non-recurring adjustments to the carrying value of loans based on fair value measurements for partial charge-offs of the uncollectible portions of these loans. Non-recurring adjustments also include certain impairment amounts for collateral-dependent loans calculated as required by ASC Topic 310, "Receivables - Loan Impairment," when establishing the allowance for loan losses. An impaired loan is carried at fair value based on either a recent appraisal less estimated selling costs of underlying collateral or discounted cash flows based on current market conditions.

For assets measured at fair value on a non-recurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2017 and December 31, 2016 were as follows:

| Fair Value Measurements |  |  |  |
| :---: | :---: | :---: | :---: |
| Quoted |  |  |  |
| Prices in |  |  |  |
| Active |  |  |  |
|  | Markets | Significant | Significant |
|  | for | Other | Other |
|  | Identical | Observable | Unobservable |
|  | Assets | Inputs | Inputs |
| Fair |  |  |  |
| Value (Level 1) (Level 2) (Level 3) |  |  |  |
|  |  |  |  |

Measured at fair value on a non-recurring basis:
At June 30, 2017

| Impaired loans | $\$ 1,209$ | $\$$ | - | $\$$ | - | $\$$ | 1,209 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| Foreclosed real estate | 200 |  | - |  | - |  | 200 |

At December 31, 2016

| Impaired loans | $\$ 760$ | $\$$ | - | $\$$ | - | $\$ 60$ |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Foreclosed real estate | 241 |  | - |  | - |  | 241 |

The following table presents additional quantitative information about assets measured at fair value on a non-recurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

|  | Quantitative Information about Level 3 Fair Value Measurements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Fair |  |  |  |
| (Dollars in | Value |  |  |  |
| thousands) | Estimate | Valuation Technique | Unobservable Input | Range |
| At June 30, 2017 |  |  |  |  |
| Impaired loans | \$ 1,209 | Market valuation of u |  | 15.00-17.00\% |



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At June 30, 2017, impaired loans valued using Level 3 inputs had a carrying amount of $\$ 1.2$ million and valuation allowances of $\$ 250,000$. By comparison at December 31, 2016, impaired loans valued using Level 3 inputs had a carrying amount of $\$ 1.2$ million and valuation allowances of $\$ 400,000$.

Once a loan is determined to be impaired, the fair value of the loan continues to be evaluated based upon the market value of the underlying collateral securing the loan or by using a discounted future cash flow method if the loan is not collateral dependent. At June 30, 2017, impaired loans whose carrying amount was updated utilizing Level 3 inputs during the six months ended June 30, 2017 comprised of two loans with a fair value of $\$ 1.6$ million and resulted in a reduction to provision for loan loss of $\$ 140,000$. At December 31, 2016, impaired loans whose carrying amount was written down utilizing Level 3 inputs during the year ended December 31, 2016 comprised of two loans with a fair value of $\$ 1.0$ million and resulted in an additional provision for loan loss of $\$ 400,000$.

At June 30, 2017, foreclosed real estate valued using Level 3 inputs had a carrying amount of \$300,000 and valuation allowances of $\$ 100,000$. By comparison at December 31, 2016, foreclosed real estate valued using Level 3 inputs had a carrying amount of $\$ 341,000$ and valuation allowances of $\$ 100,000$.

Once a loan is foreclosed, the fair value of the real estate owned continues to be evaluated based upon the market value of the repossessed real estate originally securing the loan. At June 30, 2017, foreclosed real estate whose carrying value was written down utilizing Level 3 inputs during the six months ended June 30, 2017 comprised of four properties with a fair value of $\$ 112,000$ and a $\$ 24,000$ subsequent write-down, which was recorded in non-interest expense. At December 31, 2016, foreclosed real estate whose carrying value was written down utilizing Level 3 inputs during the year ended December 31, 2016 comprised of six properties with a fair value of $\$ 217,000$ and resulted in an additional provision for loan losses of $\$ 73,000$ and subsequent write-downs recorded in non-interest expense of $\$ 6,000$.

The carrying amount and estimated fair value of the Company's financial instruments, whether carried at cost or fair value, are as follows:

Fair Value Measurements at June 30, 2017

|  | Quoted <br> Prices in |  |  |
| :--- | :--- | :--- | :--- |
|  | Active |  |  |
|  | Markets | Significant | Significant |
|  | for | Other | Other |
|  | Identical | Observable | Unobservable |
| Carrying Estimated | Assets | Inputs | Inputs |
| Amount Fair Value | (Level 1) | (Level 2) | (Level 3) |
| (Dollars in thousands) |  |  |  |

Financial assets:
Cash and cash equivalents
Securities available for sale
Federal Home Loan Bank stock
Loans receivable, net
Accrued interest receivable
Financial liabilities:
Deposits
Long-term debt
Accrued interest payable
\$ 32,968 \$ 32,968 \$ 32,968
\$
75,819 75,819 - 75,309 510
$\begin{array}{llll}1,715 & 1,715 & - & 1,715\end{array}$
364,018 357,889 - $\quad$ - $\quad 357,889$

Off-balance-sheet financial instruments

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Financial assets:
Cash and cash equivalents
Securities available for sale
Federal Home Loan Bank stock
Loans receivable, net
Accrued interest receivable
Financial liabilities:
Deposits $385,893 \quad 388,855 \quad-\quad 388,855 \quad$ -

Long-term debt
Accrued interest payable
Off-balance-sheet financial instruments

| $\$ 45,479$ | $\$ 45,479$ | $\$ 45,479$ | $\$$ | - | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 86,335 | 86,335 | - | 85,503 | 832 |  |
| 1,340 | 1,340 | - | 1,340 | - |  |
| 326,365 | 322,031 | - | - | 322,031 |  |
| 1,600 | 1,600 | - | 1,600 | - |  |
|  |  |  |  |  |  |
| 385,893 | 388,855 | - | 388,855 | - |  |
| 18,950 | 18,984 | - | 18,984 | - |  |
| 32 | 32 | - | 32 | - |  |
| - | - | - | - | - |  |

Fair Value Measurements at December 31, 2016
Quoted
Prices in
Active
Markets Significant
for Other Other
Identical Observable Unobservable
Carrying Estimated Assets Inputs Inputs Amount Fair Value (Level 1) (Level 2) (Level 3) (Dollars in thousands)

The following valuation techniques were used to measure the fair value of financial instruments in the above table:

Cash and cash equivalents (carried at cost)

The carrying amount of cash and cash equivalents approximates fair value.
Securities available for sale (carried at fair value)

The fair value of securities available for sale are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1) or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted prices. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. treasury yield curve, live trading levels, trade execution date, market consensus prepayment speeds, credit information and the security's terms and conditions, among other things. Level 2 securities which are fixed income instruments that are not quoted on an exchange, but are traded in active markets, are valued using prices obtained from our custodian, who use third party data service providers. Securities available for sale measured within the Level 3 category consist of private label asset-backed securities. The fair value measurement for these Level 3 securities is explained more fully earlier in this footnote.

Federal Home Loan Bank stock (carried at cost)

The carrying amount of Federal Home Loan Bank stock approximates fair value.

Loans Receivable, net (carried at cost)

The fair value of fixed-rate and variable rate performing loans is estimated using a discounted cash flow method. The discount rates take into account interest rates currently being offered to customers for loans with similar terms and with estimated maturity and market factors including liquidity. The estimate of maturity is based on the Company's contractual cash flows adjusted for prepayment estimates based on current economic and lending conditions. Due to the significant judgment involved in evaluating credit quality, loans are classified within Level 3 of the fair value hierarchy.

Accrued Interest Receivable and Payable (carried at cost)
The carrying amount of accrued interest receivable and payable approximates fair value.

Deposits (carried at cost)
The fair value of deposits with no stated maturity, such as savings, money market and checking is the amount payable on demand at the reporting date and are classified within Level 2 of the fair value hierarchy. The fair value of time deposits is based on the discounted value of contractual cash flows at current rates of interest for similar deposits using market rates currently offered for deposits of similar remaining maturities. Due to the minimal amount of unobservable inputs involved in evaluating assumptions used for discounted cash flows of time deposits, these deposits are classified within Level 2 of the fair value hierarchy.

Borrowings (carried at cost)
The fair value of long-term debt was calculated by discounting scheduled cash flows at current market rates of interest for similar borrowings through maturity of each instrument. Due to the minimal amount of unobservable inputs involved in evaluating assumptions used for discounted cash flows of long-term debt, they are classified within Level 2 of the fair value hierarchy.

Off-Balance Sheet Financial Instruments (disclosed at cost)
Fair values of the Company's off-balance sheet financial instruments (lending commitments) are based on interest rates and fees currently charged to enter into similar agreements, taking into account, the remaining terms of the commitments and the counterparties' credit standing. Other than loan commitments, the Company does not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on its financial condition.

Note 9 - Treasury Stock

During the three and six months ended June 30, 2017, the Company repurchased 13,500 shares of common stock at an average cost of $\$ 15.72$ per share. These shares were repurchased pursuant to the Company's publicly announced common stock repurchase program. As of June 30, 2017, there were 71,001 shares remaining to be repurchased under the existing stock repurchase program. During the six months ended June 30, 2017, the Company transferred 27,348 shares of common stock out of the treasury stock reserved for the 2012 Equity Incentive Plan, at an average cost of $\$ 9.88$ per share to fund awards that had been granted under the 2012 Equity Incentive Plan. During the six months ended June 30, 2017, there were 200 shares transferred back into treasury stock reserved for the 2012 Equity Incentive Plan at an average cost of $\$ 9.55$ per share due to stock forfeitures.

During the quarter ended June 30, 2016, the Company repurchased 10,000 shares of common stock at an average cost of $\$ 13.55$ per share. During the six months ended June 30, 2016, the Company repurchased 20,000 shares of common stock at an average cost of $\$ 13.56$ per share. These shares were repurchased pursuant to the Company's publicly announced common stock repurchase program. As of June 30, 2016 there were 97,701 shares remaining to be repurchased under the existing stock repurchase program. During the three and six months ended June 30, 2016, the Company transferred 1,939 and 20,354 shares of common stock, respectively, from the treasury stock reserved for the 2012 Equity Incentive Plan, at an average cost of $\$ 9.70$ per share to fund awards that were granted.

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Note 10 - Other Comprehensive (Loss) Income

In addition to presenting the Consolidated Statements of Other Comprehensive Income (Loss) herein, the following table shows the tax effects allocated to the Company's single component of other comprehensive loss for the periods presented:

Net unrealized gains on securities available for sale:
Net unrealized gains arising during the period
For the Three Months Ended For the Three Months Ended June 30, 2017

June 30, 2016

| Tax | Net of | Tax | Net of |
| :--- | :--- | :---: | :--- |
| Pre-Tax (Expense) | Tax | Pre-Tax (Expense) | Tax |
| Amount Benefit | Amount | AmountBenefit | Amount |
| (Unaudited) |  |  |  |
| (Dollars in thousands) |  |  |  | Less: reclassification adjustment related to:

Recovery on previously impaired investment securities included in net income
Gain on sale of securities included in net income
Total Other Comprehensive (Loss) Income

| $\$ 100$ | $\$$ | $(34)$ | $\$ 66$ | $\$ 531$ | $\$(180)$ | $\$ 351$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| $(32)$ | 11 | $(21)$ | $(33)$ | 11 |  | $(22)$ |  |
| $(197)$ | 67 | $(130)$ | - | - | - |  |  |
| $\$(129)$ | $\$$ | 44 | $\$(85)$ | $\$ 498$ | $\$(169)$ | $\$ 329$ |  |

For the Six Months Ended June 30, 2017

Tax Net of
Pre-Tax (Expense) Tax
Amount Benefit Amount (Unaudited)
(Dollars in thousands)

For the Six Months Ended
June 30, 2016
Tax
Pre-Tax (Expense) Net of Tax Amount Benefit Amount A

Net unrealized gains on securities available for sale:
Net unrealized gains arising during the period
$\$ 40 \quad \$(14) \quad \$ 26 \quad \$ 2,009 \quad \$(683) \quad \$ 1,326$
Less: reclassification adjustment related to:
Recovery on previously impaired investment securities included in net income
Gain on sale of securities included in net income

24 (47) (68) 23

Total Other Comprehensive (Loss) Income
$(222)$
$\$(253)$$\$ 8$

The following table presents the amounts reclassified out of the single component of the Company's accumulated other comprehensive loss for the indicated periods:

|  | Amounts |  |
| :---: | :---: | :---: |
|  | Reclassified |  |
|  | Accumulated |  |
|  | Other |  |
|  | Comprehensive |  |
|  | for the three months ended |  |
| Comprehensive Income | June 30, | on the Consolidated |
| Components | 20172016 | Statements of Income |
|  | (Dollars in |  |
|  | thousands) |  |
| Net unrealized gains and losses on securities |  |  |
| Recovery on previously impaired investment securities | \$ (32) \$ (33) | Recovery on previously impaired investment securities |
| Sale of securities | (197) | Gain on sale of securities available for sale |
|  | (229) (33) |  |
| Provision for income tax expense | $78 \quad 11$ | Income Tax Expense |
| Total reclassification for the period | \$ (151) \$ (22) | Net Income |

Details about Accumulated Other

Comprehensive Income
Components

Amounts
Reclassified from
Accumulated
Other
Comprehensive

Net unrealized gains and losses on securities available for sale
Recovery on previously impaired investment securities
Sale of securities
Provision for income tax expense
Total reclassification for the period

Income
for the six months ended June 30,
20172016
(Dollars in thousands)

Affected Line Item
on the Consolidated Statements of Income

Recovery on previously impaired investment
\$ (71) \$ (68)
(222) $(1,636)$ Gain on sale of securities available for sale
$(293) \quad(1,704)$
100579 Income Tax Expense
\$ (193) \$ $(1,125)$ Net Income

Note 11 - Subsequent Events

On July 26, 2017, the Board of Directors declared a quarterly cash dividend of $\$ 0.08$ per share on the Company's common stock, payable on August 24, 2017 to shareholders of record as of August 10, 2017. Lake Shore, MHC (the "MHC"), which holds $3,636,875$ shares, or approximately $59.6 \%$ of the Company's total outstanding stock, elected to waive its right to receive this cash dividend of approximately $\$ 291,000$. On March 7, 2017, the MHC received the non-objection of the Federal Reserve Bank of Philadelphia to waive its right to receive dividends paid by the Company during the twelve months ending February 8, 2018, aggregating up to $\$ 0.32$ per share. The MHC waived $\$ 291,000$ of dividends during the three months ended June 30, 2017 and $\$ 582,000$ during the six months ended June 30, 2017. Cumulatively, Lake Shore, MHC has waived approximately $\$ 8.8$ million of cash dividends as of June 30, 2017. The dividends waived by Lake Shore, MHC are considered a restriction on the retained earnings of the Company.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements may be identified by words such as "believe," "will," "expect," "project," "may," "could," "anticipate," "estimate," "intend," "plan," "targets" and similar expressions. These statements are b upon our current beliefs and expectations and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements as a result of numerous factors.

The following factors, including the factors set forth in Part II, Item 1A of this Quarterly Report on Form 10-Q and in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2016, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in our forward-looking statements:
general and local economic conditions;
changes in interest rates, deposit flows, demand for mortgages and other loans, real estate values and competition;
the ability of our customers to make loan payments;
our ability to continue to control costs and expenses;
changes in accounting principles, policies or guidelines;

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our success in managing the risks involved in our business;
inflation, and market and monetary fluctuations;
the impact of more stringent capital requirements being imposed by banking regulators;
changes in legislation or regulation, including the implementation of the Dodd-Frank Act; and
other economic, competitive, governmental, regulatory and technological factors affecting our operations, pricing, products and services.

Any or all of our forward-looking statements in this Quarterly Report on Form 10-Q and in any other public statements we make may differ from actual outcomes. They can be affected by inaccurate assumptions we might make or known or unknown risks and uncertainties. Consequently, no forward-looking statements can be guaranteed. We undertake no obligation to publicly update any forward looking statement, whether as a result of new information, future events or otherwise.

## Overview

The following discussion and analysis is presented to assist in the understanding and evaluation of our consolidated financial condition and results of operations. It is intended to complement the unaudited consolidated financial statements and notes thereto appearing elsewhere in this Form 10-Q and should be read in conjunction therewith. The detailed discussion focuses on our consolidated financial condition as of June 30, 2017 compared to the consolidated financial condition as of December 31, 2016 and the consolidated results of operations for the three and six months ended June 30, 2017 and 2016.

Our results of operations depend primarily on our net interest income, which is the difference between the interest income we earn on loans and investments and the interest expense we pay on deposits, borrowings and other interest-bearing liabilities. Net interest income is affected by the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rates we earn or pay on these balances.

Our operations are also affected by non-interest income, such as service charges and fees and gains and losses on the sales of securities and loans, our provision for loan losses and non-interest expenses which include salaries and employee benefits, occupancy and equipment costs, data processing, professional services, advertising and other general and administrative expenses.

Financial institutions like us, in general, are significantly affected by economic conditions, competition, and the monetary and fiscal policies of the federal government. Lending activities are influenced by the demand for and supply of housing and commercial real estate, competition among lenders, interest rate conditions, and funds availability. Our operations and lending are principally concentrated in the Western New York area, and our operations and earnings are influenced by local economic conditions. Deposit balances and cost of funds are influenced by prevailing market rates on competing investments, customer preferences, and levels of personal income and savings in our primary market area. Operations are also significantly impacted by government policies and actions of regulatory authorities. Future changes in applicable law, regulations or government policies may materially impact
the Company.

To operate successfully, we must manage various types of risk, including but not limited to, interest rate risk, credit risk, liquidity risk, operational and information technology risks, strategic risk, reputation risk and compliance risk. While all of these risks are important, the risks of greatest significance to us are interest rate risk and credit risk.

Interest rate risk is the exposure of our net interest income to adverse movements in interest rates. Since net interest income (the difference between interest earned on loans and investments and interest paid on deposits and borrowings) is our primary source of revenue, interest rate risk is the most significant non-credit related risk to which our Company is exposed. Net interest income is affected by changes in interest rates as well as fluctuations in the level and duration of our assets and liabilities. In addition to directly impacting net interest

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income, changes in interest rates can also affect the amount of new loan originations, the ability of borrowers and debt issuers to repay loans and debt securities, the volume of loan repayments and refinancings, the flow and mix of deposits and the fair value of available for sale securities.

Credit risk is the risk to our earnings and stockholders' equity that results from customers, to whom loans have been made, and from issuers of debt securities in which the Company has invested, failing to repay their obligations. The magnitude of risk depends on the capacity and willingness of borrowers and debt issuers to repay and the sufficiency of the value of collateral obtained to secure the loans made or investments purchased.

The Company uses the current statutory U.S corporate income tax rate of $34.0 \%$ to value its deferred tax assets and liabilities. On April 26, 2017, the Trump Administration announced a comprehensive tax reform proposal that includes a reduction in the U.S. corporate income tax rate to $15.0 \%$. If corporate tax rates were reduced, management expects the Company would be required to record an initial charge against earnings to lower the carrying amount of its net deferred tax asset, and then, going forward, would record lower tax provisions on an ongoing basis. The proposal is at the beginning stages of negotiations and will need to be addressed by both houses of Congress. It is too early in the process to determine if any of the proposals are actionable. Accordingly, management cannot assess the effect a change in the corporate tax rate would have on the Company's operating results or financial position at the present time.

## Management Strategy

There have been no material changes in the Company's management strategy from what was disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

## Critical Accounting Policies

Disclosure of the Company's significant accounting policies is included in the notes to the consolidated financial statements of the Company's Annual Report on Form 10-K for the year ended December 31, 2016. Some of these policies require significant judgment, estimates and assumptions to be made by management, most particularly in connection with determining the provision for loan losses and the appropriate level of the allowance for loan losses, as well as management's evaluation of securities valuation, impairment of securities and income taxes. There have been no material changes in critical accounting policies since December 31, 2016.

## Analysis of Net Interest Income

Net interest income represents the difference between the interest we earn on our interest-earning assets, such as commercial and residential mortgage loans and investment securities, and the expense we pay on interest-bearing liabilities, such as deposits and borrowings. Net interest income depends on both the volume of our interest-earning assets and interest-bearing liabilities and the interest rates we earn or pay on them.

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Average Balances, Interest and Average Yields. The following tables set forth certain information relating to our average balance sheets and reflects the average yield on interest-earning assets and average cost of interest-bearing liabilities, interest earned and interest paid for the periods indicated. Such yields and costs are derived by dividing interest income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively, for the periods indicated. Average balances are derived from daily balances over the periods indicated. The average balances for loans are net of allowance for loan losses, but include non-accrual loans. Interest income on securities does not include a tax equivalent adjustment for bank qualified municipal bonds.

Interest-earning assets:
Interest-earning deposits \& federal funds sold
Securities(1)
Loans
Total interest-earning assets
Other assets
Total assets

For the Three Months Ended June 30, 2017

|  | Interest |  |
| :--- | :---: | :--- |
| Average | Income/ | Yield/ |
| Balance | Expense | Rate |
| (Dollars in thousands) |  |  |

For the Three Months Ended June 30, 2016 Interest
Average Income/ Yield/ Balance Expense Rate (Dollars in thousands)

| $\$ 28,326$ | $\$ 48$ | $0.68 \%$ | $\$ 38,306$ | $\$ 35$ | $0.37 \%$ |
| :--- | :--- | :--- | :---: | :--- | :--- |
| 82,126 | 621 | $3.02 \%$ | 97,623 | 710 | $2.91 \%$ |
| 348,486 | 4,105 | $4.71 \%$ | 306,751 | 3,602 | $4.70 \%$ |
| 458,938 | 4,774 | $4.16 \%$ | 442,680 | 4,347 | $3.93 \%$ |
| 37,252 |  |  | 34,083 |  |  |
| $\$ 496,190$ |  |  | $\$ 476,763$ |  |  |


| $\$ 50,820$ | $\$ 16$ | $0.13 \%$ | $\$ 45,361$ | $\$ 9$ | $0.08 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 83,763 | 59 | $0.28 \%$ | 78,309 | 36 | $0.18 \%$ |
| 54,435 | 7 | $0.05 \%$ | 48,346 | 7 | $0.06 \%$ |
| 148,250 | 417 | $1.13 \%$ | 151,343 | 404 | $1.07 \%$ |
| 19,390 | 97 | $2.00 \%$ | 18,951 | 91 | $1.92 \%$ |
| 886 | 21 | $9.48 \%$ | 972 | 23 | $9.47 \%$ |
| 357,544 | 617 | $0.69 \%$ | 343,282 | 570 | $0.66 \%$ |
| 61,201 |  |  | 56,962 |  |  |
| 77,445 |  |  | 76,519 |  |  |
| $\$ 496,190$ |  |  | $\$ 476,763$ |  |  |
|  | $\$ 4,157$ |  |  | $\$ 3,777$ |  |
|  |  | $3.47 \%$ |  |  | $3.27 \%$ |
|  |  | $3.62 \%$ |  |  | $3.41 \%$ |

(1) The tax equivalent adjustment for bank qualified municipals results in rates of $4.09 \%$ and $3.86 \%$ for the three months ended June 30, 2017 and 2016, respectively.

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|  | For the Six Months Ended June 30, 2017 |  |  | For the Six Months Ended June 30, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest |  |  | Interest |  |  |  |
|  | Average | Income/ | Yield/ | Average |  | Income/ | Yield/ |
|  | Balance | Expense | Rate | Balance |  | Expense | Rate |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |
| Interest-earning deposits \& federal funds sold | \$ 28,950 | \$ 86 | 0.59\% | \$ 32,746 |  | \$ 51 | 0.31\% |
| Securities(1) | 84,309 | 1,279 | 3.03\% | 104,787 |  | 1,544 | 2.95\% |
| Loans | 341,863 | 8,167 | 4.78\% | 304,067 |  | 7,116 | 4.68\% |
| Total interest-earning assets | 455,122 | 9,532 | 4.19\% | 441,600 |  | 8,711 | 3.95\% |
| Other assets | 37,021 |  |  | 34,277 |  |  |  |
| Total assets | \$ 492,143 |  |  | \$ 475,877 |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |
| Demand \& NOW accounts | \$ 51,114 | \$ 32 | 0.13\% | \$ 44,346 |  | \$ 17 | 0.08\% |
| Money market accounts | 81,964 | 111 | 0.27\% | 78,280 |  | 70 | 0.18\% |
| Savings accounts | 53,791 | 15 | 0.06\% | 46,917 |  | 13 | 0.06\% |
| Time deposits | 148,008 | 818 | 1.11\% | 154,524 |  | 824 | 1.07\% |
| Borrowed funds | 19,171 | 189 | 1.97\% | 19,591 |  | 187 | 1.91\% |
| Other interest-bearing liabilities | 901 | 42 | 9.32\% | 981 |  | 46 | 9.38\% |
| Total interest-bearing liabilities | 354,949 | 1,207 | 0.68\% | 344,639 |  | 1,157 | 0.67\% |
| Other non-interest bearing liabilities | 60,073 |  |  | 55,406 |  |  |  |
| Stockholders' equity | 77,121 |  |  | 75,832 |  |  |  |
| Total liabilities \& stockholders' equity | \$ 492,143 |  |  | \$ 475,877 |  |  |  |
| Net interest income |  | \$ 8,325 |  |  |  | \$ 7,554 |  |
| Interest rate spread |  |  | 3.51\% |  |  |  | 3.28\% |
| Net interest margin |  |  | 3.66\% |  |  |  | 3.42\% |

${ }^{(1)}$ The tax equivalent adjustment for bank qualified municipals results in rates of $4.10 \%$ and $3.83 \%$ for the six months ended June 30, 2017 and 2016, respectively.

Rate Volume Analysis. The following tables analyze the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. The tables show the amount of the change in interest income or expense caused by either changes in outstanding balances (volume) or changes in interest rates. The effect of a change in volume is measured by applying the average rate during the first period to the volume change between the two periods. The effect of changes in rate is measured by applying the change in rate between the two periods to the average volume during the first period. Changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the absolute value of the change due to volume and the change due to rate.

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During the three months ended June 30, 2017, the average yield on interest-earning assets increased 23 basis points to $4.16 \%$ primarily due to a $\$ 41.7$ million, or $13.6 \%$, increase in the average loan portfolio as compared to the prior year quarter. The increase in the average balance of the loan portfolio was primarily due to an

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increase in the average balance of higher yielding commercial real estate and commercial business loans. In the current extended low interest-rate environment, our cost of funds has remained stable due to a shift in our deposit mix from time deposits to low cost core deposits. The average balance of lower cost core deposits increased $\$ 17.0$ million, or $9.9 \%$, during the three months ended June 30, 2017 as compared to the prior year quarter. In addition the average balance of time deposits decreased by $\$ 3.1$ million, or $2.0 \%$, during the three months ended June 30, 2017 as compared to the prior year quarter. The net interest margin for the three months ended June 30, 2017 was $3.62 \%$ as compared to a net interest margin of $3.41 \%$ for the three months ended June 30, 2016. The interest rate spread for the three months ended June 30, 2017 was $3.47 \%$ as compared to an interest rate spread of $3.27 \%$ for the three months ended June 30, 2016.

During the six months ended June 30, 2017, the average yield on interest-earning assets increased 24 basis points to $4.19 \%$ primarily due to a $\$ 37.8$ million, or $12.4 \%$, increase in the average loan portfolio compared to the same period in the prior year. The increase in the average balance of the loan portfolio was primarily due to an increase in the average balance of higher yielding commercial real estate and commercial business loans. The increase was also due to a 10 basis points increase in the average yield earned on loans which was primarily due to the receipt of $\$ 202,000$ of interest income on one non-performing commercial real estate loan that paid off during the first quarter of 2017. In the current extended low interest-rate environment, our cost of funds has remained stable due to a shift in our deposit mix from time deposits to low cost core deposits. The average balance of lower cost core deposits increased $\$ 17.3$ million, or $10.2 \%$, during the six months ended June 30, 2017 as compared to the same period in the prior year. In addition the average balance of time deposits decreased by $\$ 6.5$ million, or $4.2 \%$, during the six months ended June 30,2017 as compared to the same period in the prior year. The net interest margin for the six months ended June 30, 2017 was $3.66 \%$ as compared to a net interest margin of $3.42 \%$ for the six months ended June 30, 2016. The interest rate spread for the six months ended June 30,2017 was $3.51 \%$ as compared to an interest rate spread of $3.28 \%$ for the six months ended June 30, 2016.

The Bank's Asset-Liability Committee continues to evaluate the options available to minimize the potential impact of a rising rate environment on its operations, as well as to prepare for the impact of a continued, prolonged, low-interest rate environment. The Committee and Bank management have implemented strategies to shorten the term of interest-earning assets and increase investments in liquid assets to position the Bank to be able to take advantage of rising interest rates in the future. Furthermore, strategies to increase core deposits and the origination of adjustable-rate commercial loans are also in place to manage interest rate risk and the net interest margin.

Comparison of Financial Condition at June 30, 2017 and December 31, 2016

Total assets at June 30, 2017 were $\$ 504.9$ million, an increase of $\$ 15.7$ million, or $3.2 \%$, from $\$ 489.2$ million at December 31, 2016. The increase in total assets was primarily due to a $\$ 37.7$ million increase in loans receivable partially offset by a $\$ 12.5$ million decrease in cash and cash equivalents and a $\$ 10.5$ million decrease in securities available for sale.

Cash and cash equivalents decreased by $\$ 12.5$ million, or $27.5 \%$, from $\$ 45.5$ million at December 31, 2016 to $\$ 33.0$ million at June 30, 2017. The decrease was primarily due to a $\$ 38.3$ million cash outflow relating to net loan
originations and principal collections during the first six months of 2017, partially offset by a net $\$ 10.5$ million cash inflow from the receipt of principal paydowns, sales proceeds and maturities in the investment portfolio, an $\$ 8.0$ million increase in long-term debt, and a $\$ 6.8$ million increase in deposits.

Securities available for sale decreased by $\$ 10.5$ million, or $12.2 \%$, to $\$ 75.8$ million at June 30, 2017 compared to $\$ 86.3$ million at December 31, 2016. The decrease was primarily due to the receipt of $\$ 6.8$ million in principal paydowns and $\$ 5.4$ million in proceeds from the sale of investments, partially offset by $\$ 1.7$ million of new securities purchased during the six months ended June 30, 2017. The Company sold securities during the current period for liquidity purposes to originate adjustable rate loans and to be in a better position to take advantage of future increases in market interest rates.

Net loans receivable increased during the six months ended June 30, 2017 as shown in the table below:

|  |  | At | Change | \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | At June | December |  |  |  |
|  | 30, | 31, |  |  |  |
|  | 2017 | 2016 | \$ |  |  |
|  | (Dollars in thousands) |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |
| Residential, one- to four-family | \$ 149,213 | \$ 149,333 | \$ (120) | (0.1) | \% |
| Home equity | 37,864 | 35,534 | 2,330 | 6.6 | \% |
| Commercial | 122,989 | 107,243 | 15,746 | 14.7 | \% |
| Construction | 27,961 | 12,361 | 15,600 | 126.2 \% | \% |
| Total real estate loans | 338,027 | 304,471 | 33,556 | 11.0 | \% |
| Other Loans: |  |  |  |  |  |
| Commercial | 24,820 | 20,447 | 4,373 | 21.4 | \% |
| Consumer | 1,336 | 1,313 | 23 | 1.8 | \% |
| Total gross loans | 364,183 | 326,231 | 37,952 | 11.6 | \% |
| Allowance for loan losses | $(3,223)$ | $(2,882)$ | (341) | 11.8 | \% |
| Net deferred loan costs | 3,058 | 3,016 | 42 | 1.4 | \% |
| Loans receivable, net | \$ 364,018 | \$ 326,365 | \$ 37,653 | 11.5 | \% |

The increase in net loans receivable was primarily due to an increase in commercial real estate loans, construction loans, commercial business loans, and home equity loans. As fixed rate one- to four-family residential real estate loans present additional interest rate risk to our loan portfolio as a result of the longer duration of these types of assets, we remain strategically focused in 2017 on originating shorter duration commercial real estate and commercial business loans to diversify our asset mix, to reduce interest rate risk, to take advantage of the opportunities available to serve small businesses in our market area, and to increase our net interest margin.

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Loans Past Due and Non-performing Assets. The following table presents information regarding our non-accrual loans, accruing loans delinquent 90 days or more, non-performing loans, foreclosed real estate, and non-performing and performing loans classified as troubled debt restructurings, as of the dates indicated.

|  | At June $\quad$ December30,2017 $\quad 31$,(Dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Loans past due 90 days or more but still accruing: Real estate loans: |  |  |  |
| Residential, one- to four-family | \$ | \$ | 136 |
| Home equity | - |  | 24 |
| Commercial | - |  | - |
| Construction | - |  | - |
| Other loans: |  |  |  |
| Commercial | 3 |  | 2 |
| Consumer | - |  | - |
| Total | \$ 3 | \$ | 162 |
| Loans accounted for on a non-accrual basis: |  |  |  |
|  |  |  |  |  |  |  |
| Residential, one- to four-family | \$ 2,009 | \$ | 2,165 |
| Home equity | 339 |  | 329 |
| Commercial | 1,698 |  | 2,977 |
| Construction | - |  | - |
| Other loans: |  |  |  |
| Commercial | 54 |  | 205 |
| Consumer | 24 |  | 28 |

Total non-accrual loans
Total non-performing loans
Foreclosed real estate
Total non-performing assets
Ratios:
Non-performing loans as a percent of total loans:
Non-performing assets as a percent of total assets:
Troubled debt restructuring:
Loans accounted for on a non-accrual basis
Real estate loans:
Home equity
Other loans:
Commercial
Performing loans
Real estate loans:
Residential, one- to four-family
Home equity

4,124 5,704
4,127 5,866
$242 \quad 412$
\$ 4,369 \$ 6,278

| 1.13 | $\%$ | 1.80 | $\%$ |
| :--- | :--- | :--- | :--- |
| 0.87 | $\%$ | 1.28 | $\%$ |

\$ $19 \quad \$ 19$
\$ - \$ 109
\$ $157 \quad \$ 190$
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Total non-performing loans decreased by $\$ 1.7$ million, or $29.6 \%$, to $\$ 4.1$ million at June 30, 2017 from $\$ 5.9$ million at December 31, 2016, primarily due to a $\$ 1.3$ million decrease in non-performing commercial real estate loans. The decrease in non-performing commercial real estate loans was primarily due to the payoff of one commercial real estate loan, with a loan balance of $\$ 1.2$ million as of December 31, 2016. Management is
actively pursuing all actions necessary to collect the outstanding balance on all non-performing loans, which may include foreclosure on the related properties.

The following table sets forth activity in our allowance for loan losses and other ratios at or for the dates indicated.

Balance at beginning of period
Provision for loan losses
Charge-offs:
Real estate loans:
Residential, one- to four-family
Home equity
Commercial
Construction
Other loans:
Commercial
Consumer
Total charge-offs
Recoveries:
Real estate loans:
Residential, one- to four-family
Home equity
Commercial
Construction
Other loans:
Commercial
Consumer
Total recoveries
Net charge-offs
Balance at end of period
Average loans outstanding
Allowance for loan losses as a percent of total net loans
Allowance for loan losses as a percent of non-performing loans
Ratio of net charge-offs to average loans outstanding(1)

At or for the Six
Months Ended June 30,
20172016
(Dollars in thousands)
\$ 2,882 \$ 1,985
$375 \quad 185$
.
-
(3)
(1)
-
(18)
(49)

110
31
-
$1 \quad 1$
$10 \quad 8$
$15 \quad 20$
(34) (110)
\$ 3,223 \$ 2,060
\$ 341,863 \$ 304,067
0.89\% 0.65\%
78.10\% $47.02 \%$
$0.02 \% \quad 0.07 \%$
(1) Annualized

The table below shows changes in deposit balances by type of deposit account between June 30, 2017 and December 31, 2016:

|  | At June <br> 30, | At <br> December <br> 31, | Change |
| :--- | :--- | :--- | :--- | :--- | :--- |

The increase in total deposits was primarily due to net growth in core deposits. The net growth in core deposits was the result of the Company's continued strategic focus on growing low-cost core deposits among its retail and commercial customers in an effort to manage interest expense.

Our borrowings, consisting of advances from the Federal Home Loan Bank of New York ("FHLBNY"), increased by $\$ 8.0$ million, or $42.2 \%$, to $\$ 27.0$ million at June 30, 2017 from $\$ 19.0$ million at December 31, 2016. The additional borrowings were incurred during the second quarter of 2017 to allow the Bank to take advantage of the low fixed-rates in order to fund loan growth.

Total stockholders' equity increased by $\$ 1.4$ million, or $1.8 \%$, from $\$ 76.0$ million at December 31, 2016 to $\$ 77.4$ million at June 30, 2017. The increase in stockholders' equity was primarily due to net income of $\$ 1.9$ million partially offset by $\$ 373,000$ in cash dividends paid.

Comparison of Results of Operations for the Three Months Ended June 30, 2017 and 2016
General. Net income was $\$ 1.1$ million for the three months ended June 30, 2017, or $\$ 0.19$ per diluted share, an increase of $\$ 478,000$, or $72.0 \%$, compared to net income of $\$ 664,000$, or $\$ 0.11$ per diluted share, for the three months ended June 30, 2016. The increase in net income was primarily due to an increase in net interest income of $\$ 380,000$ and an increase in non-interest income of $\$ 204,000$, partially offset by a $\$ 125,000$ increase in income tax expense.

Interest Income. Interest income increased by $\$ 427,000$, or $9.8 \%$, to $\$ 4.8$ million for the three months ended June 30, 2017 compared to the three months ended June 30, 2016 primarily due to an increase in loan interest income. Loan interest income increased by $\$ 503,000$, or $14.0 \%$, to $\$ 4.1$ million for the three months ended June 30, 2017 compared to $\$ 3.6$ million for the three months ended June 30, 2016, primarily due to an increase in the average balance of the loan portfolio by $\$ 41.7$ million, or $13.6 \%$, from $\$ 306.8$ million for the three months ended June 30, 2016 to $\$ 348.5$
million for the three months end June 30, 2017. The increase in the average balance of loans was primarily due to an increase in the average balance of commercial real estate and commercial business loans.

Investment interest income decreased $\$ 89,000$, or $12.5 \%$, to $\$ 621,000$ for the three months ended June 30, 2017 compared to the three months ended June 30,2016 , primarily due to a decrease in the average balance of the investment portfolio from $\$ 97.6$ million for the three months ended June 30, 2016 to $\$ 82.1$ million for the three months ended June 30, 2017. The decrease in the average balance of the investment portfolio was primarily due to the Company's strategy to reinvest paydowns and sales proceeds received on the securities portfolio, into loan originations, primarily commercial loans. The purpose of this strategy is to shorten the duration of interest earning assets in order to be in a better position to take advantage of future increases in market interest rates as well as to manage interest rate risk. The average yield on the investment portfolio
increased 11 basis points from $2.91 \%$ for the three months ended June 30, 2016 to $3.02 \%$ for the three months ended June 30, 2017 primarily due to paydowns and sales of lower yielding securities.

Other interest income increased by $\$ 13,000$, or $37.1 \%$, to $\$ 48,000$ for the three months ended June 30, 2017 compared to the three months ended June 30, 2016, primarily due to a 31 basis points increase in the average yield on the interest-earning deposits and federal funds sold portfolio. The average yield increased from $0.37 \%$ for the three months ended June 30, 2016 to $0.68 \%$ for the three months ended June 30, 2017. This increase in average yield was primarily due to a 75 basis points increase in the fed funds rate since June 30, 2016. The average balance of the interest-earning deposits and federal funds sold portfolio decreased by $\$ 10.0$ million, or $26.1 \%$, from $\$ 38.3$ million for the three months ended June 30, 2016 to $\$ 28.3$ million for the three months ended June 30, 2017. The decrease was primarily due to the use of excess cash to fund commercial loan originations.

Interest Expense. Interest expense increased $\$ 47,000$, or $8.3 \%$, for the three months ended June 30, 2017 to $\$ 617,000$ compared to $\$ 570,000$ for the three months ended June 30 , 2016. Interest paid on deposits increased by $\$ 43,000$, or $9.4 \%$, to $\$ 499,000$ for the three months ended June 30, 2017 when compared to the three months ended June 30, 2016. The increase in deposit expense was primarily due to a $\$ 17.0$ million increase in average core deposits when compared to the three months ended June 30, 2016, partially offset by a $\$ 3.1$ million decrease in average time deposits. Interest expense was also impacted by a 10,5 and 6 basis points increase in the average interest rates being paid on money market, demand deposit, and time deposit accounts, respectively, during the three months ended June 30, 2017 when compared to the same period in the prior year. The average balance of deposits for the three months ended June 30, 2017 was $\$ 337.3$ million with an average rate of $0.59 \%$ compared to the average balance of deposits of $\$ 323.4$ million and an average rate of $0.56 \%$ for the three months ended June 30, 2016. The growth in the average balance of deposits was primarily due to an increase in low-cost core deposits. The interest expense related to advances from the FHLBNY increased $\$ 6,000$, or $6.6 \%$, to $\$ 97,000$ for the three months ended June 30, 2017 when compared to the three months ended June 30, 2016 primarily as a result of an increase in the average rate of FHLBNY advances. The average balance of advances from the FHLBNY for the three months ended June 30, 2017 was $\$ 19.4$ million with an average rate of $2.00 \%$ compared to an average balance of $\$ 19.0$ million and an average rate of $1.92 \%$ for the three months ended June 30, 2016.

Provision for Loan Losses. A provision of $\$ 25,000$ to the allowance for loan losses was recorded during the three months ended June 30,2017 , which was a $\$ 30,000$ decrease as compared to the provision recorded during the three months ended June 30, 2016 primarily due to less reserves being set aside for impaired commercial real estate loans.

During the three months ended June 30, 2017, the Company recorded an $\$ 80,000$ net credit provision for commercial real estate loans. $\$ 140,000$ of this credit provision was attributed to a net decrease in reserves being set aside for impaired loans. This was primarily due to an increase in the estimated value of the collateral for one impaired commercial real estate loan, as a result of an increase in the occupancy rate. This credit provision was partially offset by a $\$ 60,000$ provision to record probable inherent losses on commercial real estate loans originated during the quarter. The commercial real estate loan portfolio increased by $\$ 5.3$ million, or $4.5 \%$, during the three months ended June 30, 2017.

The Company recorded an $\$ 110,000$ general allowance during the three months ended June 30, 2017 on performing construction loans primarily due to a $\$ 9.9$ million, or $55.2 \%$, increase in the construction loan portfolio during the three months ended June 30, 2017, to reflect inherent losses within the portfolio. The Company recorded a credit provision of $\$ 50,000$ for commercial business loans primarily related to changes in the environmental factors used to qualitatively assess inherent loan losses.

A $\$ 28,000$ provision was recorded by the Company during the three months ended June 30, 2017 for one-to four-family, home equity and consumer loans primarily to reflect an increase in classified loans during the three months ended June 30, 2017.

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The Company recorded an unallocated provision for loan losses of $\$ 17,000$ during the three months ended June 30, 2017, to reflect the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general losses in the portfolio.

During the three months ended June 30, 2016, the Company recorded a $\$ 105,000$ provision for construction and commercial business loans primarily due to an increase in loan originations during the three months ended June 30, 2016, to reflect the inherent losses expected on these loan types. The Company recorded a $\$ 125,000$ credit provision on commercial real estate loans primarily due to a decrease in classified loan balances, which was partially offset by a $\$ 95,000$ provision for loan losses to reflect probable inherent losses on commercial real estate loans originated during the three months ended June 30, 2016. The Company recorded a $\$ 21,000$ provision on home equity and consumer loans primarily due to an increase in net charge-offs during the three months ended June 30, 2016. The Company recorded a $\$ 42,000$ credit provision on one-to four-family loans primarily due to a decrease in classified loan balances. The Company recorded a $\$ 1,000$ unallocated provision to reflect the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general losses in the portfolio.

Refer to Note 4 of the Notes to the Consolidated Financial Statements for details on the provision for loan losses.
Non-interest Income. Non-interest income increased $\$ 204,000$, or $33.8 \%$, to $\$ 807,000$ for the three months ended June 30,2017 compared to $\$ 603,000$ for the three months ended June 30, 2016. The increase was primarily due to a $\$ 197,000$ pre-tax realized gain on the sale of securities during the three months ended June 30, 2017, while there were no sales of securities during the three months ended June 30, 2016. The increase was also due to an increase in service charges and fees and earnings on bank owned life insurance. Service charges and fees increased by $\$ 34,000$, or $7.9 \%$, during the three months ended June 30, 2017 compared to the same three months in 2016 due to increased growth in core deposits and new product offerings. Earnings on bank owned life insurance increased $\$ 20,000$, or $28.6 \%$, due to the purchase of an additional $\$ 2.5$ million in insurance during the fourth quarter of 2017. These increases were partially offset by a $\$ 44,000$, or $95.7 \%$, decrease in gains on the sale of loans during the three months ended June 30 , 2017 as a result of a fourth quarter 2016 strategic decision to retain, rather than sell, all residential loans that we originate due to the stabilization of the Bank's interest rate risk levels.

Non-interest Expenses. Non-interest expenses increased $\$ 11,000$, or $0.3 \%$, to $\$ 3.5$ million for the three months ended June 30, 2017 compared to the three months ended June 30, 2016. Data processing increased by $\$ 49,000$, or $18.8 \%$, due to implementation of new technology and growth in deposit and loan accounts. Salaries and employee benefits increased $\$ 27,000$, or $1.5 \%$, primarily due to annual salary increases and grants of stock awards, partially offset by lower health insurance costs and retirement benefit expenses. These increases were partially offset by a $\$ 44,000$, or $23.3 \%$, decrease in advertising expenses due to the development of a new marketing campaign related to the Company's 125th anniversary celebration during the three months ended June 2016. Decreases in professional service fees, occupancy and equipment expenses and FDIC insurance expenses during the three months ended June 30, 2017 were partially offset by increases in postages and supplies when compared to the three months ended June 30, 2016.

Income Taxes Expense. Income tax expense increased by $\$ 125,000$, or $73.5 \%$, from $\$ 170,000$ for the three months ended June 30, 2016 to $\$ 295,000$ for the three months ended June 30, 2017. The increase in income tax expense was primarily due to an increase in pre-tax income during the three months ended June 30, 2017 as compared to the prior year period. The effective tax rate for the three months ended June 30,2017 was $20.5 \%$ while the effective tax rate for the three months ended June 30, 2016 was 20.4\%.

Comparison of Results of Operations for the Six Months Ended June 30, 2017 and 2016
General. Net income was $\$ 1.9$ million for the six months ended June 30, 2017, or $\$ 0.30$ per diluted share, a decrease of $\$ 760,000$, or $29.0 \%$, compared to net income of $\$ 2.6$ million, or $\$ 0.44$ per diluted share, for the six months ended

June 30, 2016. The decrease in net income was primarily impacted by a $\$ 1.6$ million pre-tax realized gain on the sale of securities during the six months ended June 30,2016 as compared to a $\$ 222,000$ pre-tax realized gain on the sale of securities during the six months ended June 30, 2017. 2017 year to date net

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income was also impacted by a $\$ 190,000$ increase in the provision for loan losses and a $\$ 186,000$ increase in non-interest expense which was partially offset by a $\$ 771,000$ increase in net interest income and a $\$ 221,000$ decrease in income tax expense when compared to the six months ended June 30, 2016.

Interest Income. Interest income increased by $\$ 821,000$, or $9.4 \%$, to $\$ 9.5$ million for the six months ended June 30 , 2017 compared to the six months ended June 30, 2016 primarily due to an increase in loan interest income. Loan interest income increased by $\$ 1.1$ million, or $14.8 \%$, to $\$ 8.2$ million for the six months ended June 30, 2017 compared to $\$ 7.1$ million for the six months ended June 30,2016 , primarily due to an increase in the average balance of loans by $\$ 37.8$ million, or $12.4 \%$, from $\$ 304.1$ million for the six months ended June 30, 2016 to $\$ 341.9$ million for the six months ended June 30, 2017. The increase in the average balance of loans was primarily due to an increase in the average balance of commercial real estate and commercial business loans. The increase in loan interest income was also due to the receipt of $\$ 202,000$ of interest income on one non-performing commercial real estate loan which paid off during the six months ended June 30, 2017. The payoff of the non-performing commercial loan caused the average yield on the loan portfolio to increase from $4.68 \%$ for the six months ended June 30, 2016 to $4.78 \%$ for the six months ended June 30, 2017. The average yield on the loan portfolio would be $4.66 \%$ for the six months ended June 30,2017 if the $\$ 202,000$ of interest income received on the non-performing loan payoff was excluded.

Investment interest income decreased $\$ 265,000$, or $17.2 \%$, to $\$ 1.3$ million for the six months ended June 30,2017 compared to the six months ended June 30, 2016, primarily due to a decrease in the average balance of the investment portfolio from $\$ 104.8$ million for the six months ended June 30, 2016 to $\$ 84.3$ million for the six months ended June 30 , 2017. The decrease in the average balance of the investment portfolio was primarily due to the Company's strategy to reinvest sale proceeds and paydowns received on the securities portfolio into loan originations, primarily commercial loans. The purpose of this strategy is to shorten the duration of interest earning assets in order to be in a better position to take advantage of future increases in market interest rates as well as to manage interest rate risk. The average yield on the investment portfolio increased eight basis points from $2.95 \%$ for the six months ended June 30, 2016 to $3.03 \%$ for the six months ended June 30, 2017 primarily due to paydowns and sales of lower yielding securities.

Other interest income increased by $\$ 35,000$, or $68.6 \%$, to $\$ 86,000$ for the six months ended June 30, 2017 compared to the six months ended June 30, 2016, primarily due to a 28 basis points increase in the average yield on the interest-earning deposits and federal funds sold portfolio. The average yield increased from $0.31 \%$ for the six months ended June 30, 2016 to $0.59 \%$ for the six months ended June 30, 2017. The increase in average yield was primarily due to a 75 basis points increase in the fed funds rate since June 30, 2016. The average balance of the interest-earning deposits and federal funds sold portfolio decreased by $\$ 3.8$ million, or $11.6 \%$, from $\$ 32.7$ million for the six months ended June 30, 2016 to $\$ 29.0$ million for the six months ended June 30, 2017. The decrease was primarily due to the use of excess cash to fund commercial loan originations.

Interest Expense. Interest expense increased $\$ 50,000$, or $4.3 \%$, to $\$ 1.2$ million for the six months ended June 30, 2017 compared to the six months ended June 30, 2016. Interest paid on deposits increased by $\$ 52,000$, or $5.6 \%$, to $\$ 976,000$ for the six months ended June 30, 2017 when compared to the six months ended June 30, 2016. The increase in deposit expense was primarily due to a $\$ 17.3$ million increase in average core deposits when compared to the six months ended June 30, 2016, partially offset by a $\$ 6.5$ million decrease in average time deposits. Interest expense was also impacted by a 9,5 and 4 basis points increase in the average interest rates being paid on money market, demand deposit, and time deposit accounts, respectively, during the six months ended June 30, 2017 when compared to the same period in the prior year. The average balance of deposits for the six months ended June 30, 2017 was $\$ 334.9$ million with an average rate of $0.58 \%$ compared to the average balance of deposits of $\$ 324.1$ million and an average rate of $0.57 \%$ for the six months ended June 30, 2016. The growth in the average balance of deposits was primarily due to an increase in low-cost core deposits. The interest expense related to advances from the FHLBNY increased $\$ 2,000$, or $1.1 \%$, to $\$ 189,000$ for the six months ended June 30, 2017 when compared to the six months ended June 30, 2016. The average balance of advances from the FHLBNY for the six months ended June 30, 2017 was $\$ 19.2$ million with an average rate of $1.97 \%$ compared to an average balance of $\$ 19.6$ million and an average rate of $1.91 \%$

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for the six months ended June 30, 2016.
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Provision for Loan Losses. A provision of $\$ 375,000$ to the allowance for loan losses was recorded during the six months ended June 30, 2017, which was a $\$ 190,000$, or $102.7 \%$, increase as compared to the provision recorded during the six months ended June 30, 2016. The increase in provision expense was primarily related to growth in construction and commercial loans.

The Company recorded a $\$ 153,000$ general allowance during the six months ended June 30, 2017 on performing construction loans, primarily due to a $\$ 15.6$ million, or $126.2 \%$, increase in the construction loan portfolio since December 31, 2016, to reflect inherent losses within the portfolio.

During the six months end June 30, 2017, the Company recorded a net $\$ 85,000$ provision for commercial real estate loans. A $\$ 215,000$ provision was recorded to appropriately reflect risk associated with growth in commercial real estate loan originations. The commercial real estate loan portfolio increased by $\$ 15.7$ million, or $14.7 \%$, since December 31, 2016. In addition, an $\$ 186,000$ provision was recorded due to the downgrade of two performing commercial loan relationships from a special mention to substandard classification. These two loan relationships totaled $\$ 1.2$ million as of June 30,2017 with a loan to value ratio of $49.3 \%$ and $63.3 \%$, respectively,. The provision was partially offset by a $\$ 176,000$ credit related to changes in the related environmental factors used to qualitatively assess inherent loan losses on commercial real estate loans. The provision was also partially offset by a $\$ 140,000$ net decrease in reserves being set aside for impaired loans. The decrease in impaired reserves was primarily due to an increase in the estimated value of the collateral for one impaired commercial real estate loan, as a result of an increase in the occupancy rate.

An $\$ 80,000$ provision was recorded by the Company during the six months ended June 30, 2017 for one-to four-family, home equity, commercial business and consumer loans to reflect an increase in the historical average net charge-offs for these loans types over the last five years and due to net charge-offs during the six months ended June 30, 2017.

The Company recorded an unallocated provision for loan losses of $\$ 57,000$, to reflect the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general losses in the portfolio.

During the six months ended June 30, 2016, the Company recorded a $\$ 177,000$ provision for construction and commercial business loans, primarily due to an increase in loan originations during the six months ended June 30, 2016, to reflect the probable inherent losses on these loan types and due to a $\$ 32,000$ increase in net charge-offs for these loan types during the six months ended June 30, 2016. The Company recorded a $\$ 162,000$ provision for one- to four-family, home equity and consumer loans due to a review of the historical losses relating to these types of loans. The Company set aside $\$ 76,000$ of provision to reflect an increase in historical average net charge-offs for these loan types over the last five years. A provision of $\$ 86,000$ was also set aside for these loan types due to changes in the related environmental factors used to qualitatively assess inherent losses in the loan portfolio, partially offset by a decrease in classified loans for these loan types during the six months ended June 30, 2016. The Company recorded a $\$ 139,000$ net credit provision on commercial real estate loans. Specifically, the Company recorded a $\$ 305,000$ credit provision to reflect a decrease in the historical average net charge-offs for these loan types over the last five years and due to a decrease in classified commercial real estate loans. The credit provision for commercial real estate loans was partially offset by a $\$ 166,000$ provision for loan losses to reflect probable inherent losses on commercial real estate loans originated during the six months ended June 30, 2016. The Company recorded an unallocated credit to the provision for loan losses of $\$ 15,000$, to reflect the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general losses in the portfolio.

Refer to Note 4 of the Notes to the Consolidated Financial Statements for additional details on the provision for loan losses.

Non-Interest Income. Non-interest income decreased $\$ 1.4$ million, or $48.9 \%$, to $\$ 1.4$ million for the six months ended June 30, 2017 compared to the six months ended June 30, 2016. The decrease was primarily due to a $\$ 1.6$ million pre-tax realized gain on the sale of securities during the six months ended June 30, 2016 as compared to a $\$ 222,000$ pre-tax realized gain on the sale of securities during the six months ended June 30, 2017. The decrease was also due to a $\$ 52,000$, or $85.2 \%$, decrease in gains on the sale of loans during the six

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months ended June 30, 2017 as a result of a fourth quarter 2016 strategic decision to retain, rather than sell, all residential loans that we originate due to the stabilization of the Bank's interest rate risk levels. These decreases were partially offset by an increase in service charges and fees and earnings on bank owned life insurance. Service charges and fees increased by $\$ 47,000$, or $5.4 \%$, during the six months ended June 30,2017 compared to the same six months in 2016 due to increased growth in core deposits and new product offerings. Earnings on bank owned life insurance increased $\$ 40,000$, or $29.2 \%$, due to the purchase of an additional $\$ 2.5$ million in insurance during the fourth quarter of 2016.

Non-Interest Expenses. Non-interest expense increased by $\$ 186,000$, or $2.7 \%$, from $\$ 6.9$ million for the six months ended June 30, 2016 to $\$ 7.1$ million for the six months ended June 30, 2017. Salaries and employee benefits increased by $\$ 127,000$, or $3.5 \%$, primarily due to annual salary increases and grants of stock awards, partially offset by lower health insurance costs and supplemental retirement benefit plan expenses. Data processing expense increased by $\$ 91,000$, or $17.3 \%$, for the six months ended June 30,2017 when compared to the six months ended June 30, 2016, due to implementation of new technology and growth in deposit and loan accounts. Decreases in professional service fees and FDIC insurance expenses during the six months ended June 30, 2017 were partially offset by increases in postages and supply expense, occupancy and equipment expenses, other expenses and advertising costs when compared to the six months ended June 30, 2016.

Income Tax Expense. Income tax expense decreased by $\$ 221,000$, or $32.9 \%$, from $\$ 671,000$ for the six months ended June 30, 2016 to $\$ 450,000$ for the six months ended June 30, 2017. The decrease in income tax expense was primarily due to a decrease in pre-tax income during the six months ended June 30, 2017 as compared to the prior year period. The effective tax rate was $19.5 \%$ for the six months ended June 30, 2017 as compared to an effective tax rate of $20.4 \%$ for the six months ended June 30, 2016. The decrease in the 2017 effective tax rate was primarily due to the projected mix of tax-exempt income derived from our municipal bond portfolio and bank-owned life insurance in relation to our projection of pre-tax income for the current year.

## Liquidity and Capital Resources

Liquidity describes our ability to meet the financial obligations that arise during the ordinary course of business. Liquidity is primarily needed to fund loan commitments, to pay the deposit withdrawal requirements of our customers as well as to fund current and planned expenditures. Our primary sources of funds consist of deposits, fed funds balances, scheduled amortization and prepayments of loans and securities, maturities and sales of investments and loans, interest earning deposits at other financial institutions and funds provided from operations. We have written agreements with the FHLBNY, which allows us to borrow the maximum lending values designated by the type of collateral pledged. As of June 30, 2017, the maximum amount that we can borrow from the FHLBNY was $\$ 106.7$ million and was collateralized by a pledge of certain fixed-rate residential, one- to four-family loans. At June 30, 2017, we had outstanding advances under this agreement of $\$ 27.0$ million. We have a written agreement with the Federal Reserve Bank discount window for overnight borrowings which is collateralized by a pledge of our securities, and allows us to borrow up to the value of the securities pledged, which was equal to a book value of $\$ 11.1$ million and a fair value of $\$ 11.6$ million as of June 30, 2017. There were no balances outstanding with the Federal Reserve Bank at June 30, 2017. We have also established lines of credits with correspondent banks for $\$ 22.0$ million, of which $\$ 20.0$ million is unsecured and the remaining $\$ 2.0$ million will be secured by a pledge of our securities when a draw is made. There were no borrowings on these lines as of June 30, 2017.

Historically, loan repayments and maturing investment securities were a relatively predictable source of funds. However, in light of the current economic environment, there are now more risks related to loan repayments and the valuation and maturity of investment securities. In addition, deposit flows, calls of investment securities, and
prepayments of loans and mortgage-backed securities are strongly influenced by interest rates, general and local economic conditions, and competition in the marketplace. These factors and the current economic environment reduce the predictability of the timing of these sources of funds. To the extent possible, the Bank manages the cash flows of its loan and deposit portfolios by the rates it offers customers.

Our primary investing activities include the origination of loans and the purchase of investment securities. For the six months ended June 30, 2017, we originated loans of approximately $\$ 73.8$ million as compared to

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approximately $\$ 46.3$ million of loans originated during the six months ended June 30, 2016. Loan originations exceeded principal repayments and other deductions during the first six months of 2017 by $\$ 38.3$ million. The loan originations were funded through principal payments received on loans and securities, proceeds from the sale of securities, customer deposits, borrowings and cash reserves. Purchases of investment securities totaled $\$ 1.7$ million during the six months ended June 30, 2017. We did not purchase any investment securities during the six months ended June 30, 2016.

At June 30, 2017, we had loan commitments to borrowers of approximately $\$ 15.5$ million and overdraft lines of protection, unused home equity lines of credit and unused commercial lines of credit of approximately $\$ 35.5$ million. Total deposits were $\$ 392.7$ million at June 30, 2017, as compared to $\$ 385.9$ million at December 31, 2016. The increase in total deposits was primarily due to net growth in low-cost core deposits during the first six months of 2017. The Company's strategic focus is on growing low-cost core deposits among its retail and commercial customers in an effort to manage interest expenses. Time deposit accounts scheduled to mature within one year were $\$ 58.4$ million at June 30, 2017. Based on our deposit retention experience, current pricing strategy, and competitive pricing policies, we anticipate that a significant portion of these time deposits will remain with us following their maturity.

We are committed to maintaining a strong liquidity position; therefore, we monitor our liquidity position on a daily basis. We anticipate that we will have sufficient funds to meet our current funding commitments. The marginal cost of new funding, however, whether from deposits or borrowings from the Federal Home Loan Bank, will be carefully considered as we monitor our liquidity needs. Therefore, in order to minimize our cost of funds, we may consider additional borrowings from the Federal Home Loan Bank in the future.

We do not anticipate any material capital expenditures in 2017, other than the $\$ 500,000$ capital project noted in the "Capital Expenditures" section below. We do not have any balloon or other payments due on any long-term obligations or any off-balance sheet items other than loan commitments as described in Note 6 in the Notes to our Consolidated Financial Statements and the borrowing agreements noted above.

## Capital Expenditures

Significant planned expenditures for 2017 include plans to purchase the Orchard Park branch building from the landlord and build an addition to the Orchard Park branch office for the Commercial Lending division, which will include office space for commercial loan officers and administrative staff. The Company believes it has a sufficient capital base to support this capital project. The purchase of the building is completed and the construction project is currently underway. The expected cost is approximately $\$ 1.3$ million, with an estimated $\$ 500,000$ in costs remaining to complete the construction project.

Capital

As of January 1, 2015, new regulations that substantially amended the bank capital requirements became applicable to us. These regulations implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act, as discussed in the "Supervision and Regulation - Federal Banking Regulation - Capital Requirements" section included in our Annual Report on Form 10-K for the year ended December 31, 2016.

As of June 30, 2017, as shown in the table below, the Bank's Tier 1 and risk-based capital levels exceeded levels necessary to be considered "Well Capitalized" under Prompt Corrective Action provisions, as determined by the Office of the Comptroller of the Currency (the "OCC"), our primary regulator.

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The Bank's actual capital amounts and ratios and those required by the regulatory standards in effect as of the dates presented are as follows:

At June 30, 2017
Common Equity Tier 1 ("CET1") capital (to risk-weighted assets) Tier 1 capital (to risk-weighted assets)
Total capital (to risk-weighted assets)
Tier 1 Leverage (to adjusted total assets)

At December 31, 2016
CET 1 capital (to risk-weighted assets)
Tier 1 capital (to risk-weighted assets)
Total capital (to risk-weighted assets)
Tier 1 Leverage (to adjusted total assets)

|  |  | To Be Well Capitalized Under |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  | Minimum | Prompt |
|  | For Capital | Corrective |
| Actual | Adequacy | Action |
| Ratio | Purposes | Provisions |
| 20.73 \% | $>=4.50 \%$ | $>=6.50$ \% |
| 20.73 \% | $>=6.00 \%$ | $>=8.00$ \% |
| 21.66 \% | $>=8.00 \%$ | $>=10.00 \%$ |
| 14.63 \% | $>=4.00 \%$ | $>=5.00$ \% |
|  |  | To Be Well |
|  |  | Capitalized |
|  |  | Under |
|  | Minimum | Prompt |
|  | For Capital | Corrective |
| Actual | Adequacy | Action |
| Ratio | Purposes | Provisions |
| 22.23 \% | $>=4.50 \%$ | $>=6.50$ \% |
| 22.23 \% | $>=6.00 \%$ | $>=8.00$ \% |
| 23.15 \% | $>=8.00 \%$ | $>=10.00 \%$ |
| 14.73 \% | $>=4.00 \%$ | $>=5.00$ \% |

In order to avoid limitations on distributions, including dividend payments, and certain discretionary bonus payments to executive officers, an institution must hold a capital conservation buffer above its minimum risk-based capital requirements. As of June 30, 2017, the Bank's capital conservation buffer was $13.66 \%$ exceeding the minimum of $1.25 \%$ for 2017.

## Off-Balance Sheet Arrangements

Other than loan commitments, we do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources that is material to investors. Refer to Note 6 in the Notes to our Consolidated Financial Statements for a summary of loan commitments outstanding as of June 30, 2017.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable as the Company is a smaller reporting company.

Item 4. Controls and Procedures.
Disclosure Controls and Procedures

The Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13(a)-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) during the quarter ended June 30, 2017 that have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

## PART II

Item 1A. Risk Factors.

There have been no material changes in the Company's risk factors from those disclosed in its Annual Report on Form $10-\mathrm{K}$.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
The following table reports information regarding repurchases by Lake Shore Bancorp of its common stock in each month of the quarter ended June 30, 2017:

## COMPANY PURCHASES OF EQUITY SECURITIES

| Period | Total Number of Shares Purchased | Average Price <br> Paid per <br> Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs (1) |
| :---: | :---: | :---: | :---: | :---: |
| April 1 through April |  |  |  |  |
| 30, 2017 | 3,500 | \$ 15.77 | 3,500 | 81,001 |
| May 1 through May |  |  |  |  |
| 31, 2017 | - | - | - | 81,001 |
| June 1 through June |  |  |  |  |
| 30, 2017 | 10,000 | 15.70 | 10,000 | 71,001 |
| Total | 13,500 | \$ 15.72 | 13,500 | 71,001 |

${ }^{(1)}$ On December 11, 2015, our Board of Directors approved a new stock repurchase plan pursuant to which we can repurchase up to 117,701 shares of our outstanding common stock. This amount represents approximately $5 \%$ of our outstanding common stock not owned by the MHC as of December 11, 2015. The repurchase plan does not have an expiration date and superseded all of the prior stock repurchase programs.

Item 6. Exhibits

101.CAL XBRL

Taxonomy
Calculation
Linkbase
Document*
101.DEF XBRL

Taxonomy
Extension
Definition
Linkbase
Document*
101.LAB XBRL

Taxonomy Label
Linkbase
Document*
101.PRE XBRL

Taxonomy
Presentation
Linkbase
Document*
*Filed herewith.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LAKE SHORE BANCORP, INC.
(Registrant)
August 10, 2017 By: /s/ Daniel P. Reininga
Daniel P. Reininga
President and Chief Executive Officer
(Principal Executive Officer)
August 10, 2017 By: /s/ Rachel A. Foley
Rachel A. Foley
Chief Financial Officer
(Principal Financial and Accounting Officer)

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[^0]:    - Pass/Performing;

