

Aircastle LTD  
Form 10-Q  
August 08, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

FORM 10-Q

---

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
X 1934

For the quarterly period ended June 30, 2017

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from            to

Commission File number 001-32959

---

AIRCASTLE LIMITED  
(Exact name of registrant as specified in its charter)

---

Bermuda (State or other jurisdiction of incorporation or organization)	98-0444035 (IRS Employer Identification No.)
------------------------------------------------------------------------------	----------------------------------------------------

c/o Aircastle Advisor LLC 300 First Stamford Place, 5 <sup>th</sup> Floor, Stamford, CT (Address of principal executive offices)	06902 (Zip Code)
Registrant's telephone number, including area code	(203) 504-1020

---

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

Edgar Filing: Aircastle LTD - Form 10-Q

As of July 31, 2017, there were 78,713,705 outstanding shares of the registrant's common shares, par value \$0.01 per share.

---

Aircastle Limited and Subsidiaries  
 Form 10-Q  
 Table of Contents

	Page No.
<u>PART I. – FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements</u>	
Consolidated Balance Sheets as of June 30, 2017 and December 31, 2016	<u>3</u>
Consolidated Statements of Income (Loss) for the three and six months ended June 30, 2017 and 2016	<u>4</u>
Consolidated Statements of Comprehensive Income (Loss) for the three and six months ended June 30, 2017 and 2016	<u>5</u>
Consolidated Statements of Cash Flows for the six months ended June 30, 2017 and 2016	<u>6</u>
<u>Notes to Unaudited Consolidated Financial Statements</u>	<u>8</u>
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	<u>22</u>
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	<u>43</u>
Item 4. <u>Controls and Procedures</u>	<u>43</u>
<u>PART II. – OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	<u>45</u>
Item 1A. <u>Risk Factors</u>	<u>45</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>45</u>
Item 3. <u>Defaults Upon Senior Securities</u>	<u>45</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>45</u>
Item 5. <u>Other Information</u>	<u>45</u>
Item 6. <u>Exhibits</u>	<u>46</u>
<u>SIGNATURE</u>	<u>48</u>

## PART I. — FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## Aircastle Limited and Subsidiaries

## Consolidated Balance Sheets

(Dollars in thousands, except share data)

	June 30, 2017 (Unaudited)	December 31, 2016
<b>ASSETS</b>		
Cash and cash equivalents	\$481,035	\$455,579
Restricted cash and cash equivalents	49,613	53,238
Accounts receivable	3,830	6,035
Flight equipment held for lease, net of accumulated depreciation of \$1,278,438 and \$1,224,899, respectively	5,818,821	6,247,585
Net investment in finance and sales-type leases	354,474	260,853
Unconsolidated equity method investments	76,158	72,977
Other assets	259,409	148,398
Total assets	\$7,043,340	\$7,244,665
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Borrowings from secured financings, net of debt issuance costs	\$1,055,610	\$1,219,034
Borrowings from unsecured financings, net of debt issuance costs	3,283,747	3,287,211
Accounts payable, accrued expenses and other liabilities	131,868	127,527
Lease rentals received in advance	59,657	62,225
Security deposits	123,107	122,597
Maintenance payments	554,262	591,757
Total liabilities	5,208,251	5,410,351
Commitments and Contingencies		
<b>SHAREHOLDERS' EQUITY</b>		
Preference shares, \$0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding	—	—
Common shares, \$0.01 par value, 250,000,000 shares authorized, 78,713,706 shares issued and outstanding at June 30, 2017; and 78,593,133 shares issued and outstanding at December 31, 2016	787	786
Additional paid-in capital	1,526,433	1,521,190
Retained earnings	310,265	315,890
Accumulated other comprehensive loss	(2,396)	(3,552)
Total shareholders' equity	1,835,089	1,834,314
Total liabilities and shareholders' equity	\$7,043,340	\$7,244,665

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Edgar Filing: Aircastle LTD - Form 10-Q

Aircastle Limited and Subsidiaries  
 Consolidated Statements of Income (Loss)  
 (Dollars in thousands, except per share amounts)  
 (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Revenues:				
Lease rental revenue	\$189,098	\$176,125	\$379,684	\$355,695
Finance and sales-type lease revenue	5,878	4,174	9,951	7,672
Amortization of lease premiums, discounts and incentives	(3,280 )	(3,828 )	(6,392 )	(4,898 )
Maintenance revenue	28,944	12,514	41,231	13,774
Total lease revenue	220,640	188,985	424,474	372,243
Other revenue	2,894	1,003	3,333	1,410
Total revenues	223,534	189,988	427,807	373,653
Operating expenses:				
Depreciation	78,254	75,070	157,428	151,717
Interest, net	61,672	62,452	124,740	126,693
Selling, general and administrative (including non-cash share-based payment expense of \$6,028 and \$2,094 for the three months ended, and \$8,130 and \$3,737 for the six months ended June 30, 2017 and 2016, respectively)	22,187	15,406	38,354	30,898
Impairment of flight equipment	79,930	16,723	80,430	16,723
Maintenance and other costs	2,343	2,267	5,274	3,670
Total expenses	244,386	171,918	406,226	329,701
Other income (expense):				
Gain on sale of flight equipment	13,525	2,172	14,284	15,005
Other	(1,560 )	147	(2,709 )	74
Total other income	11,965	2,319	11,575	15,079
Income (loss) from continuing operations before income taxes and earnings of unconsolidated equity method investments	(8,887 )	20,389	33,156	59,031
Income tax provision	495	2,385	2,341	6,324
Earnings of unconsolidated equity method investments, net of tax	2,266	2,026	4,508	3,585
Net income (loss)	\$(7,116 )	\$20,030	\$35,323	\$56,292
Earnings (loss) per common share — Basic:				
Net income (loss) per share	\$(0.09 )	\$0.25	\$0.45	\$0.71
Earnings (loss) per common share — Diluted:				
Net income (loss) per share	\$(0.09 )	\$0.25	\$0.45	\$0.71
Dividends declared per share	\$0.26	\$0.24	\$0.52	\$0.48

The accompanying notes are an integral part of these unaudited consolidated financial statements.



Aircastle Limited and Subsidiaries  
 Consolidated Statements of Comprehensive Income (Loss)  
 (Dollars in thousands)  
 (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Net income (loss)	\$(7,116)	\$20,030	\$35,323	\$56,292
Other comprehensive income, net of tax:				
Net change in fair value of derivatives, net of tax expense of \$0 for all periods presented	—	—	—	(1 )
Net derivative loss reclassified into earnings	575	2,997	1,156	8,369
Other comprehensive income	575	2,997	1,156	8,368
Total comprehensive income (loss)	\$(6,541)	\$23,027	\$36,479	\$64,660

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Edgar Filing: Aircastle LTD - Form 10-Q

Aircastle Limited and Subsidiaries  
 Consolidated Statements of Cash Flows  
 (Dollars in thousands)  
 (Unaudited)

	Six Months Ended	
	June 30,	
	2017	2016
Cash flows from operating activities:		
Net income	\$35,323	\$56,292
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	157,428	151,717
Amortization of deferred financing costs	9,125	9,470
Amortization of lease premiums, discounts and incentives	6,392	4,898
Deferred income taxes	(833)	) 2,243
Non-cash share-based payment expense	8,130	3,737
Cash flow hedges reclassified into earnings	1,156	8,369
Security deposits and maintenance payments included in earnings	(23,063)	) (5,651)
Gain on sale of flight equipment	(14,284)	) (15,005)
Impairment of flight equipment	80,430	16,723
Other	1,211	(2,843)
Changes in certain assets and liabilities:		
Accounts receivable	2,090	3,262
Other assets	(11,407)	) (85)
Accounts payable, accrued expenses and other liabilities	(2,194)	) 4,284
Lease rentals received in advance	(2,115)	) (2,714)
Net cash and restricted cash provided by operating activities	247,389	234,697
Cash flows from investing activities:		
Acquisition and improvement of flight equipment	(148,364)	) (478,026)
Proceeds from sale of flight equipment	238,277	339,507
Aircraft purchase deposits and progress payments, net of returned deposits and aircraft sales deposits	(2,892)	) (9,801)
Net investment in finance and sales-type leases	(119,971)	) (78,365)
Collections on finance and sales-type leases	17,185	7,833
Unconsolidated equity method investments and associated costs	—	(11,688)
Other	88	(509)
Net cash and restricted cash used in investing activities	(15,677)	) (231,049)
Cash flows from financing activities:		
Repurchase of shares	(2,513)	) (33,854)
Proceeds from secured and unsecured debt financings	500,000	787,310
Repayments of secured and unsecured debt financings	(667,472)	) (459,021)
Deferred financing costs	(8,540)	) (16,121)
Restricted secured liquidity facility collateral	—	65,000
Liquidity facility	—	(65,000)
Security deposits and maintenance payments received	87,185	72,572
Security deposits and maintenance payments returned	(77,593)	) (26,094)
Dividends paid	(40,948)	) (37,830)
Net cash and restricted cash (used in) provided by financing activities	(209,881)	) 286,962
Net increase in cash and restricted cash	21,831	290,610
Cash and restricted cash at beginning of period	508,817	254,041
Cash and restricted cash at end of period	\$530,648	\$544,651





Aircastle Limited and Subsidiaries  
 Consolidated Statements of Cash Flows (Continued)  
 (Dollars in thousands)  
 (Unaudited)

	Six Months Ended June 30,	
	2017	2016
Supplemental disclosures of cash flow information:		
Cash paid for interest, net of capitalized interest	\$ 117,420	\$ 104,534
Cash paid for income taxes	\$ 2,200	\$ 2,809
Supplemental disclosures of non-cash investing activities:		
Advance lease rentals, security deposits and maintenance payments assumed in asset acquisitions	\$ 3,653	\$ 105,801
Advance lease rentals, security deposits, and maintenance payments settled in sale of flight equipment	\$ 44,603	\$ 21,159
Transfers from Flight equipment held for lease to Net investment in finance and sales-type leases, Other assets, and Maintenance reserves	\$ 99,162	\$ 86,267

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Note 1. Summary of Significant Accounting Policies

Organization and Basis of Presentation

Aircastle Limited (“Aircastle,” the “Company,” “we,” “us” or “our”) is a Bermuda exempted company that was incorporated on October 29, 2004 under the provisions of Section 14 of the Companies Act of 1981 of Bermuda. Aircastle’s business is acquiring, leasing, managing and selling commercial jet aircraft.

Aircastle is a holding company that conducts its business through subsidiaries. Aircastle directly or indirectly owns all of the outstanding common shares of its subsidiaries. The consolidated financial statements presented are prepared in accordance with U.S. generally accepted accounting principles (“U.S. GAAP”). The Company manages, analyzes and reports on its business and results of operations on the basis of one operating segment: leasing, financing, selling and managing commercial flight equipment. Our chief executive officer is the chief operating decision maker.

The accompanying consolidated financial statements are unaudited and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) for interim financial reporting and, in our opinion, reflect all adjustments, including normal recurring items, which are necessary to present fairly the results for interim periods. Operating results for the periods presented are not necessarily indicative of the results that may be expected for the entire year. Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with U.S. GAAP have been omitted in accordance with the rules and regulations of the SEC; however, we believe that the disclosures are adequate to make information presented not misleading. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

Effective January 1, 2017, the Company adopted Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) No. 2016-18, Statement of Cash Flows (Topic 230), Restricted Cash. For the six months ended June 30, 2017, the Company revised the presentation in our Consolidated Statements of Cash Flows to show the changes in the total of cash, cash equivalents, restricted cash and restricted cash equivalents. For the six months ended June 30, 2016, our Consolidated Statement of Cash Flows reflected: (1) changes in restricted cash related to the sale of flight equipment within investing activities; and (2) changes in restricted cash and restricted cash equivalents related to rents, maintenance payments and security deposits within financing activities. Therefore, the amounts included for the six months ended June 30, 2016 have been reclassified to conform to the current period presentation.

The Company’s management has reviewed and evaluated all events or transactions for potential recognition and/or disclosure since the balance sheet date of June 30, 2017 through the date on which the consolidated financial statements included in this Form 10-Q were issued.

Principles of Consolidation

The consolidated financial statements include the accounts of Aircastle and all of its subsidiaries. Aircastle consolidates five Variable Interest Entities (“VIEs”) of which Aircastle is the primary beneficiary. All intercompany transactions and balances have been eliminated in consolidation.

We consolidate VIEs in which we have determined that we are the primary beneficiary. We use judgment when deciding: (a) whether an entity is subject to consolidation as a VIE; (b) who the variable interest holders are; (c) the potential expected losses and residual returns of the variable interest holders; and (d) which variable interest holder is the primary beneficiary. When determining which enterprise is the primary beneficiary, we consider: (1) the entity’s purpose and design; (2) which variable interest holder has the power to direct the activities that most significantly impact the entity’s economic performance; and (3) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE. When certain events occur, we reconsider whether we are the primary beneficiary of VIEs. We do not reconsider whether we are a primary beneficiary solely because of operating losses incurred by an entity.



Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. While Aircastle believes that the estimates and related assumptions used in the preparation of the consolidated financial statements are appropriate, actual results could differ from those estimates.

Recent Accounting Pronouncements

On February 25, 2016, the FASB issued Accounting Standards Codification (“ASC”) 842 (“ASC 842”), “Leases,” which replaced the existing guidance in ASC 840, Leases. The accounting for leases by lessors basically remained unchanged from the concepts that existed in ASC 840 accounting. The FASB decided that lessors would be precluded from recognizing selling profit and revenue at lease commencement for any sales-type or direct finance lease that does not transfer control of the underlying asset to the lessee. This requirement aligns the notion of what constitutes a sale in the lessor accounting guidance with that in the forthcoming revenue recognition standard, which evaluates whether a sale has occurred from the customer’s perspective. The standard will be effective for public entities beginning after December 15, 2018. The standard is applied on a modified retrospective approach. We plan to adopt the standard on its required effective date of January 1, 2019. We are evaluating the impact that ASC 842 will have on our consolidated financial statements and related disclosures. We do not believe that the adoption of the standard will significantly impact our existing or potential lessees' economic decisions to lease aircraft.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. The standard affects entities holding financial assets and net investment in leases that are not accounted for at fair value through net income. The amendments affect loans, debt securities, trade receivables, net investments in leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash. The update is applied on a modified retrospective approach. The standard is effective for annual periods beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted as early as the fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. We are in the process of determining the impact the standard will have on our consolidated financial statements and related disclosures.

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (Topic 230), Classification of Certain Cash Receipts and Cash Payments. The standard clarifies how entities should classify certain cash receipts and cash payments on the statement of cash flows. The guidance also clarifies how the predominance principle should be applied when cash receipts and cash payments have aspects of more than one class of cash flows. The update should be applied using a retrospective transition method to each period presented. The standard is effective for annual periods beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted. We are in the process of determining the impact the standard will have on our consolidated financial statements and related disclosures.

On May 28, 2014, the FASB and the International Accounting Standards Board (the “IASB”) (collectively, “the Boards”), jointly issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and related updates. Lease contracts within the scope of ASC 840, Leases, are specifically excluded from ASU No. 2014-09. The standard’s core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. The standard is effective for public entities beginning after December 15, 2017. The standard allows for either “full retrospective” adoption, meaning the standard is applied to all of the periods presented, or “modified retrospective” adoption, meaning the standard is applied only to the most current period presented in the financial statements. We plan to adopt the standard on its required effective date of January 1, 2018, using the modified retrospective approach. We do not expect the impact of this standard to be material to our consolidated financial statements and related disclosures.

In May 2017, the FASB issued ASU No. 2017-09, Compensation-Stock Compensation (Topic 718), Scope of Modification Accounting. The standard clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. Entities will apply the modification accounting guidance if the value, vesting

9

---

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

conditions or classification of the award changes. In addition, when applicable, disclosure is required to indicate that compensation expense has not changed. The update should be applied using a prospective transition method to each period presented. The standard is effective for annual periods beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted. We are in the process of determining the impact the standard will have on our consolidated financial statements and related disclosures.

Note 2. Fair Value Measurements

Fair value measurements and disclosures require the use of valuation techniques to measure fair value that maximize the use of observable inputs and minimize use of unobservable inputs. These inputs are prioritized as follows:

• Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities.

• Level 2: Inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities or market corroborated inputs.

• Level 3: Unobservable inputs for which there is little or no market data and which require us to develop our own assumptions about how market participants price the asset or liability.

The valuation techniques that may be used to measure fair value are as follows:

• The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

• The income approach uses valuation techniques to convert future amounts to a single present amount based on current market expectation about those future amounts.

• The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost).

The following tables set forth our financial assets as of June 30, 2017 and December 31, 2016 that we measured at fair value on a recurring basis by level within the fair value hierarchy. Assets measured at fair value are classified in their entirety based on the lowest level of input that is significant to their fair value measurement.

Fair Value Measurements at June 30, 2017

Using Fair Value Hierarchy

Quoted Prices

Fair Value as of June 30, 2017	Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Valuation Technique
--------------------------------------	----------------------------------------------------	--------------------------------------------	----------------------------------------------------	------------------------

Assets:

Cash and cash equivalents	\$ 481,035	\$ 481,035	\$ —	\$ —	Market
Restricted cash and cash equivalents	49,613	49,613	—	—	Market
Derivative assets	3,023	—	3,023	—	Market
Total	\$ 533,671	\$ 530,648	\$ 3,023	\$ —	

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

	Fair Value Measurements at December 31, 2016 Using Fair Value Hierarchy					
	Fair Value as of December 31, 2016	Quoted Prices			Significant Unobservable Inputs (Level 3)	Valuation Technique
		in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Assets:						
Cash and cash equivalents	\$ 455,579	\$ 455,579	\$ —	\$ —	Market	
Restricted cash and cash equivalents	53,238	53,238	—	—	Market	
Derivative assets	5,735	—	5,735	—	Market	
Total	\$ 514,552	\$ 508,817	\$ 5,735	\$ —		

Our cash and cash equivalents, along with our restricted cash and cash equivalents balances, consist largely of money market securities that are considered to be highly liquid and easily tradable. These securities are valued using inputs observable in active markets for identical securities and are therefore classified as Level 1 within our fair value hierarchy. Our interest rate derivative included in Level 2 consists of United States dollar-denominated interest rate cap, and the fair value is based on market comparisons for similar instruments. We also considered the credit rating and risk of the counterparty providing the interest rate cap based on quantitative and qualitative factors.

For the three and six months ended June 30, 2017 and the year ended December 31, 2016, we had no transfers into or out of Level 3.

We measure the fair value of certain assets and liabilities on a non-recurring basis, when U.S. GAAP requires the application of fair value, including events or changes in circumstances that indicate that the carrying amounts of assets may not be recoverable. Assets subject to these measurements include our investments in unconsolidated joint ventures and aircraft. We account for our investments in unconsolidated joint ventures under the equity method of accounting and record impairment when its fair value is less than its carrying value. We record aircraft at fair value when we determine the carrying value may not be recoverable. Fair value measurements for aircraft in impairment tests are based on an income approach which uses Level 3 inputs, which include the Company's assumptions and appraisal data as to future cash proceeds from leasing and selling aircraft.

#### Aircraft Valuation

##### Transactional Impairments

During the six months ended June 30, 2017, we entered into agreements to sell two Boeing 747-400 production freighter aircraft at the end of their respective leases and one older Boeing 747-400 converted freighter aircraft to its lessee, resulting in impairment charges totaling \$79,234, partially offset by maintenance revenue of \$13,520. The converted freighter aircraft was held for sale at June 30, 2017 in Other assets and was sold in July 2017.

##### Annual Recoverability Assessment

We completed our annual recoverability assessment of our aircraft in the second quarter this year. We also performed aircraft-specific analyses where there were changes in circumstances, such as approaching lease expirations. Other than the transactional impairments discussed above, no other impairments were recorded as a result of our annual recoverability assessment.

The recoverability assessment is a comparison of the carrying value of each aircraft to its undiscounted expected future cash flows. We develop the assumptions used in the recoverability assessment, including those relating to current and future demand for each aircraft type, based on management's experience in the aircraft leasing industry, as well as information received from third-party sources. Estimates of the undiscounted cash flows for each aircraft type



are impacted by changes in contracted and future expected lease rates, residual values, expected scrap values, economic conditions and other factors.

11

---

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Management believes that the net book value of each aircraft is currently supported by the estimated future undiscounted cash flows expected to be generated by that aircraft, and accordingly, no aircraft were impaired as a consequence of our annual recoverability assessment. However, if our estimates or assumptions change, we may revise our cash flow assumptions and record future impairment charges. While we believe that the estimates and related assumptions used in the annual recoverability assessment are appropriate, actual results could differ from those estimates.

#### Financial Instruments

Our financial instruments, other than cash, consist principally of cash equivalents, restricted cash and cash equivalents, accounts receivable, accounts payable, amounts borrowed under financings and interest rate derivatives. The fair value of cash, cash equivalents, restricted cash and cash equivalents, accounts receivable and accounts payable approximates the carrying value of these financial instruments because of their short-term nature. The fair value of our senior notes is estimated using quoted market prices. The fair values of all our other financings are estimated using a discounted cash flow analysis, based on our current incremental borrowing rates for similar types of borrowing arrangements.

The carrying amounts and fair values of our financial instruments at June 30, 2017 and December 31, 2016 are as follows:

	June 30, 2017		December 31, 2016	
	Carrying Amount of Liability	Fair Value of Liability	Carrying Amount of Liability	Fair Value of Liability
Unsecured Term Loan	\$120,000	\$120,000	\$120,000	\$120,000
ECA Financings	284,163	293,308	305,276	316,285
Bank Financings	787,843	786,104	933,541	925,783
Senior Notes	3,200,000	3,427,940	3,200,000	3,387,125

All of our financial instruments are classified as Level 2 with the exception of our Senior Notes, which are classified as Level 1.

#### Note 3. Lease Rental Revenues and Flight Equipment Held for Lease

Minimum future annual lease rentals contracted to be received under our existing operating leases of flight equipment at June 30, 2017 were as follows:

Year Ending December 31,	Amount
Remainder of 2017	\$342,919
2018	661,174
2019	561,621
2020	455,370
2021	374,490
Thereafter	822,861
Total	\$3,218,435

Aircastle Limited and Subsidiaries  
 Notes to Unaudited Consolidated Financial Statements  
 (Dollars in thousands, except per share amounts)  
 June 30, 2017

Geographic concentration of lease rental revenue earned from flight equipment held for lease was as follows:

Region	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Asia and Pacific	37 %	39 %	39 %	40 %
Europe	24 %	24 %	23 %	25 %
Middle East and Africa	12 %	12 %	12 %	11 %
North America	8 %	6 %	7 %	5 %
South America	19 %	19 %	19 %	19 %
Total	100%	100%	100%	100%

The classification of regions in the tables above and in the table and discussion below is determined based on the principal location of the lessee of each aircraft.

The following table shows the number of lessees with lease rental revenue of at least 5% and their combined total percentage of lease rental revenue for the years indicated:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
	Number of Lessees	Combined % of Lease Rental Revenue	Number of Lessees	Combined % of Lease Rental Revenue
Largest lessees by lease rental revenue	3	19%	4	25%
			3	19%
			4	25%

The following table sets forth revenue attributable to individual countries representing at least 10% of total revenue (including maintenance revenue) in any year based on each lessee's principal place of business for the years indicated:

Country	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
	% of Total Revenue	% of Total Revenue	% of Total Revenue	% of Total Revenue
Indonesia <sup>(1)</sup>	\$—%	\$19,906 11%	\$—%	\$39,450 11%
Singapore <sup>(2)</sup>	24.08%	—%	—%	—%

(1) Total revenue attributable to Indonesia was less than 10% for the three and six months ended June 30, 2017.

Total revenue attributable to Singapore included \$20,542 of maintenance revenue for the three months ended June 30, 2017, and was less than 10% for the six months ended June 30, 2017 and for the three and six months ended June 30, 2016.



Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Geographic concentration of net book value of flight equipment (including flight equipment held for lease and net investment in finance and sales-type leases, or "net book value") was as follows:

Region	June 30, 2017			December 31, 2016		
	Number of Aircraft	Net Book Value	%	Number of Aircraft	Net Book Value	%
Asia and Pacific	56	36	%	61	38	%
Europe	69	27	%	66	23	%
Middle East and Africa	14	10	%	14	11	%
North America	28	8	%	26	8	%
South America	23	19	%	23	18	%
Off-lease	—	—	%	3 <sup>(1)</sup>	2	%
Total	190	100	%	193	100	%

(1) Consisted of one Airbus A330-200 aircraft, which was delivered on lease to a customer in February 2017, and two Airbus A321-200 aircraft, which were both delivered on lease to a customer during the second quarter of 2017.

At June 30, 2017 and December 31, 2016, no country represented at least 10% of net book value of flight equipment based on each lessee's principal place of business.

At June 30, 2017 and December 31, 2016, the amounts of lease incentive liabilities recorded in maintenance payments on our Consolidated Balance Sheets were \$14,601 and \$14,931, respectively.

Note 4. Net Investment in Finance and Sales-Type Leases

At June 30, 2017, our net investment in finance and sales-type leases consisted of 21 aircraft. The following table lists the components of our net investment in finance and sales-type leases at June 30, 2017:

	Amount
Total lease payments to be received	\$224,360
Less: Unearned income	(110,486 )
Estimated residual values of leased flight equipment (unguaranteed)	240,600
Net investment in finance and sales-type leases	\$354,474

At June 30, 2017, minimum future lease payments on finance and sales-type leases are as follows:

Year Ending December 31,	Amount
Remainder of 2017	\$22,004
2018	38,042
2019	37,707
2020	37,287
2021	30,931
Thereafter	58,389
Total lease payments to be received	\$224,360

Aircastle Limited and Subsidiaries  
 Notes to Unaudited Consolidated Financial Statements  
 (Dollars in thousands, except per share amounts)  
 June 30, 2017

#### Note 5. Unconsolidated Equity Method Investments

We have joint ventures with an affiliate of Ontario Teachers' Pension Plan ("Teachers") and with the leasing arm of the Industrial Bank of Japan, Limited ("IBJL").

At June 30, 2017, the net book value of both joint ventures' thirteen aircraft was approximately \$675,000.

	Amount
Investment in joint ventures at December 31, 2016	\$72,977
Investment in joint ventures	1,673
Earnings from joint ventures, net of tax	4,508
Distributions	(3,000 )
Investment in joint ventures at June 30, 2017	\$76,158

The Company has recorded in its Consolidated Balance Sheet an \$11,523 guarantee liability in Maintenance payments and a \$5,100 guarantee liability in Security deposits representing its share of the respective exposures.

#### Note 6. Variable Interest Entities

Aircastle consolidates five VIEs of which it is the primary beneficiary. The operating activities of these VIEs are limited to acquiring, owning, leasing, maintaining, operating and, under certain circumstances, selling the seven aircraft discussed below.

##### ECA Financings

Aircastle, through various subsidiaries, each of which is owned by a charitable trust (such entities, collectively the "Air Knight VIEs"), has entered into seven different twelve-year term loans, which are supported by guarantees from Compagnie Française d'Assurance pour le Commerce Extérieur, ("COFACE"), the French government sponsored export credit agency ("ECA"). We refer to these COFACE-supported financings as "ECA Financings."

Aircastle is the primary beneficiary of the Air Knight VIEs, as we have the power to direct the activities of the VIEs that most significantly impact the economic performance of such VIEs and we bear the significant risk of loss and participate in gains through a finance lease. The activity that most significantly impacts the economic performance is the leasing of aircraft of which our wholly owned subsidiary is the servicer and is responsible for managing the relevant aircraft. There is a cross collateralization guarantee between the Air Knight VIEs. In addition, Aircastle guarantees the debt of the Air Knight VIEs.

The only assets that the Air Knight VIEs have on their books are financing leases that are eliminated in the consolidated financial statements. The related aircraft, with a net book value as of June 30, 2017 of \$505,009, were included in our flight equipment held for lease. The consolidated debt outstanding, net of debt issuance costs, of the Air Knight VIEs as of June 30, 2017 is \$276,533.

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Note 7. Secured and Unsecured Debt Financings

The outstanding amounts of our secured and unsecured term debt financings are as follows:

Debt Obligation	At June 30, 2017			Final Stated Maturity	At
	Outstanding Borrowings	Number of Aircraft	Interest Rate		December 31, 2016
<b>Secured Debt Financings:</b>					
ECA Financings <sup>(1)</sup>	\$284,163	7	3.02% to 3.96%	12/03/21 to 11/30/24	\$305,276
Bank Financings <sup>(2)</sup>	787,843	26	2.12% to 4.45%	9/11/18 to 01/19/26	933,541
Less: Debt Issuance Costs	(16,396 )	—			(19,783 )
Total secured debt financings, net of debt issuance costs	1,055,610	33			1,219,034
<b>Unsecured Debt Financings:</b>					
Senior Notes due 2017	—		6.75%	04/15/17	500,000
Senior Notes due 2018	400,000		4.625%	12/15/18	400,000
Senior Notes due 2019	500,000		6.25%	12/01/19	500,000
Senior Notes due 2020	300,000		7.625%	04/15/20	300,000
Senior Notes due 2021	500,000		5.125%	03/15/21	500,000
Senior Notes due 2022	500,000		5.50%	02/15/22	500,000
Senior Notes due 2023	500,000		5.00%	04/01/23	500,000
Senior Notes due 2024	500,000		4.125%	05/01/24	—
Unsecured Term Loan	120,000		3.246%	04/28/19	120,000
Revolving Credit Facilities	—		N/A	11/21/19 to 05/13/20	—
Less: Debt Issuance Costs	(36,253 )				(32,789 )
Total unsecured debt financings, net of debt issuance costs	3,283,747				3,287,211
Total secured and unsecured debt financings, net of debt issuance costs	\$4,339,357				\$4,506,245

(1)The borrowings under these financings at June 30, 2017 have a weighted-average rate of interest of 3.52%.

(2)The borrowings under these financings at June 30, 2017 have a weighted-average fixed rate of interest of 3.41%.

**Unsecured Debt Financings:**

Senior Notes due 2024

On March 6, 2017, Aircastle issued \$500,000 aggregate principal amount of Senior Notes due 2024 (the "Senior Notes due 2024") at par. The Senior Notes due 2024 will mature on May 1, 2024 and bear interest at the rate of 4.125% per annum, payable semi-annually on May 1 and November 1 of each year, commencing on November 1, 2017. Interest accrues on the Senior Notes due 2024 from March 20, 2017.

Prior to February 1, 2024, we may redeem the Senior Notes due 2024 at any time at a redemption price equal to (a) 100% of the principal amount of the notes redeemed, plus accrued and unpaid interest thereon to, but not including,

the redemption date and (b) the sum of the present values of the remaining scheduled payments of principal and interest on the notes from the redemption date through the maturity date of the notes (computed using a discount rate equal to the Treasury Rate (as defined in the indenture governing the notes) as of such redemption date plus 0.5%). In addition, prior to May 1, 2020, we may redeem up to 40% of the aggregate principal amount of the notes issued under the indenture at a redemption



Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

price equal to 104.125% plus accrued and unpaid interest thereon to, but not including, the redemption date, with the net proceeds of certain equity offerings. If the Company undergoes a change of control, it must offer to repurchase the Senior Notes due 2024 at 101% of the principal amount, plus accrued and unpaid interest. The Senior Notes due 2024 are not guaranteed by any of the Company's subsidiaries or any third-party.

On April 17, 2017, we paid off our Senior Notes due 2017.

#### Revolving Credit Facilities

At June 30, 2017, we had no amounts outstanding under these facilities.

As of June 30, 2017, we were in compliance with all applicable covenants in our financings.

#### Note 8. Shareholders' Equity and Share-Based Payment

During the six months ended June 30, 2017, the Company issued 315,588 restricted common shares and issued 224,147 performance share units ("PSUs"). These awards were made under the Aircastle Limited 2014 Omnibus Incentive Plan.

During the six months ended June 30, 2017, the Company incurred share-based compensation expense of \$5,216 related to restricted common shares and \$2,914 related to PSUs, of which \$1,611 and \$1,581, respectively, pertains to accelerated share-based compensation expense in regards to the separation and disability of our former Chief Executive Officer under the terms of his employment and share-based award agreements.

As of June 30, 2017, there was \$7,511 of unrecognized compensation cost related to unvested restricted common share-based payments and \$5,450 of unrecognized compensation cost related to unvested PSU share-based payments that are expected to be recognized over a weighted-average remaining period of 2.6 years.

#### Note 9. Dividends

The following table sets forth the quarterly dividends declared by our Board of Directors for the periods covered in this report:

Declaration Date	Dividend per Common Share	Aggregate Dividend Amount	Record Date	Payment Date
May 2, 2017	\$ 0.26	\$ 20,482	May 31, 2017	June 15, 2017
February 9, 2017	\$ 0.26	\$ 20,466	February 28, 2017	March 15, 2017
October 28, 2016	\$ 0.26	\$ 20,434	November 29, 2016	December 15, 2016
August 2, 2016	\$ 0.24	\$ 18,872	August 26, 2016	September 15, 2016
May 2, 2016	\$ 0.24	\$ 18,915	May 31, 2016	June 15, 2016

#### Note 10. Earnings (Loss) Per Share

We include all common shares granted under our incentive compensation plan which remain unvested ("restricted common shares") and contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid ("participating securities"), in the number of shares outstanding in our basic earnings per share calculations using the two-class method. All of our restricted common shares are currently participating securities. Our PSUs are contingently issuable shares which are included in our diluted earnings per share calculations which do not include voting or dividend rights.

Under the two-class method, earnings per common share is computed by dividing the sum of distributed earnings allocated to common shareholders and undistributed earnings allocated to common shareholders by the weighted-average number of common shares outstanding for the period. In applying the two-class method, distributed and undistributed



Aircastle Limited and Subsidiaries  
 Notes to Unaudited Consolidated Financial Statements  
 (Dollars in thousands, except per share amounts)  
 June 30, 2017

earnings are allocated to both common shares and restricted common shares based on the total weighted-average shares outstanding during the period. The holders of the participating restricted common shares were not contractually required to share in the Company's losses, in applying the two-class method to compute the basic and diluted net loss per common share, no allocation to restricted common shares was made for the three months ended June 30, 2017.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Weighted-average shares:				
Common shares outstanding	78,176,705	78,159,280	78,176,705	78,351,369
Restricted common shares	634,217	685,918	569,370	629,137
Total weighted-average shares	78,810,922	78,845,198	78,746,075	78,980,506

Percentage of weighted-average shares:

Common shares outstanding	99.20	% 99.13	% 99.28	% 99.20	%
Restricted common shares	0.80	% 0.87	% 0.72	% 0.80	%
Total percentage of weighted-average shares	100.00	% 100.00	% 100.00	% 100.00	%

The calculations of both basic and diluted earnings per share are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Earnings (loss) per share – Basic:				
Net income (loss)	\$(7,116)	\$ 20,030	\$ 35,323	\$ 56,292
Less: Distributed and undistributed earnings allocated to restricted common shares <sup>(1)</sup>	—	(174 )	(255 )	(448 )
Earnings (loss) available to common shareholders – Basic	\$(7,116)	\$ 19,856	\$ 35,068	\$ 55,844
Weighted-average common shares outstanding – Basic	78,176,705	78,159,280	78,176,705	78,351,369
Earnings (loss) per common share – Basic	\$(0.09 )	\$ 0.25	\$ 0.45	\$ 0.71
Earnings (loss) per share – Diluted:				
Net income (loss)	\$(7,116)	\$ 20,030	\$ 35,323	\$ 56,292
Less: Distributed and undistributed earnings allocated to restricted common shares <sup>(1)</sup>	—	(174 )	(255 )	(448 )
Earnings (loss) available to common shareholders – Diluted	\$(7,116)	\$ 19,856	\$ 35,068	\$ 55,844
Weighted-average common shares outstanding – Basic	78,176,705	78,159,280	78,176,705	78,351,369
Effect of dilutive shares <sup>(2)</sup>	—	—	227,350	—
Weighted-average common shares outstanding – Diluted	78,176,705	78,159,280	78,404,055	78,351,369
Earnings per common share – Diluted	\$(0.09 )	\$ 0.25	\$ 0.45	\$ 0.71

(1) For the three months ended June 30, 2017, the effect of any diluted shares on distributed and undistributed earnings to restricted shares would have been anti-dilutive and were excluded from the calculation. For the three months

ended June 30, 2016, distributed and undistributed earnings to restricted shares were 0.87% of net income. For the six months ended June 30, 2017 and 2016, distributed and undistributed earnings to restricted shares were 0.72% and 0.80%, respectively, of net income. The amount of restricted share forfeitures for all periods present is immaterial to the allocation of distributed and undistributed earnings.

- (2) For the three months ended June 30, 2017, the effect of 170,116 contingently issuable shares related to the Company's PSUs would have been anti-dilutive and were excluded from the calculation. For the six months ended June 30, 2017, dilutive shares represented contingently issuable shares. For the three and six months ended June 30, 2016, we had no dilutive shares.

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Note 11. Income Taxes

Income taxes have been provided based on the tax laws and rates in countries in which our operations are conducted and income is earned. The Company received an assurance from the Bermuda Minister of Finance that it would be exempted from local income, withholding and capital gains taxes until March 2035. Consequently, the provision for income taxes relates to income earned by certain subsidiaries of the Company which are located in, or earn income in, jurisdictions that impose income taxes, primarily Ireland, Singapore and the United States.

The sources of income (loss) from continuing operations before income taxes and earnings of our unconsolidated equity method investments for the three and six months ended June 30, 2017 and 2016 were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
U.S. operations	\$902	\$1,158	\$1,498	\$1,744
Non-U.S. operations	(9,789 )	19,231	31,658	57,287
Income (loss) from continuing operations before income taxes and earnings of unconsolidated equity method investments	\$(8,887)	\$20,389	\$33,156	\$59,031

All of our aircraft-owning subsidiaries that are recognized as corporations for U.S. tax purposes are non-U.S. corporations. These non-U.S. subsidiaries generally earn income from sources outside the United States and typically are not subject to U.S. federal, state or local income taxes unless they operate within the U.S., in which case they may be subject to federal, state and local income taxes. The aircraft owning subsidiaries resident in Ireland, Mauritius and Singapore are subject to tax in those respective jurisdictions.

We have a U.S. based subsidiary which provides management services to our non-U.S. subsidiaries and is subject to U.S. federal, state and local income taxes. We also have Ireland and Singapore based subsidiaries which provide management services to our non-U.S. subsidiaries and are subject to tax in those respective jurisdictions.

The consolidated income tax expense for the three and six months ended June 30, 2017 and 2016 was determined based on estimates of the Company's consolidated effective income tax rates for the years ending December 31, 2017 and 2016, respectively.

The Company's effective tax rate for the three and six months ended June 30, 2017 was (5.6)% and 7.1%, respectively, compared to 11.7% and 10.7%, respectively, for the three and six months ended June 30, 2016. Movements in the effective tax rates are generally caused by changes in the proportion of the Company's pre-tax earnings in taxable and non-tax jurisdictions. Pre-tax earnings for the three and six months ended June 30, 2017 included impairment charges of approximately \$79,930 and \$80,430, respectively, in a non-taxable jurisdiction.

Differences between statutory income tax rates and our effective income tax rates applied to pre-tax income from continuing operations consisted of the following:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Notional U.S. federal income tax expense at the statutory rate	\$(3,110)	\$7,136	\$11,605	\$20,661
U.S. state and local income tax, net	48	78	89	125
Non-U.S. operations:				
Bermuda	10,456	(1,570 )	1,628	(10,662 )
Ireland	(796 )	194	(254 )	2,073
Singapore	(4,662 )	(2,716 )	(7,589 )	(4,051 )
Other low tax jurisdictions	(1,487 )	(872 )	(2,927 )	(2,083 )
Non-deductible expenses in the U.S.	55	150	(194 )	285
Other	(9 )	(15 )	(17 )	(24 )

Edgar Filing: Aircastle LTD - Form 10-Q

Provision for income taxes	\$495	\$2,385	\$2,341	\$6,324
----------------------------	-------	---------	---------	---------

19

---

Aircastle Limited and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements  
(Dollars in thousands, except per share amounts)  
June 30, 2017

Note 12. Interest, Net

The following table shows the components of interest, net:

	Three Months		Six Months Ended	
	Ended June 30,		June 30,	
	2017	2016	2017	2016
Interest on borrowings and other liabilities <sup>(1)</sup>	\$56,859	\$55,779	\$115,698	\$109,103
Amortization of deferred losses related to interest rate derivatives	575	2,997	1,156	8,369
Amortization of deferred financing fees and debt discount <sup>(2)</sup>	4,970	3,863	9,125	9,470
Interest expense	62,404	62,639	125,979	126,942
Less: Interest income	(614 )	(160 )	(1,028 )	(222 )
Less: Capitalized interest	(118 )	(27 )	(211 )	(27 )
Interest, net	\$61,672	\$62,452	\$124,740	\$126,693

Includes \$988 in loan termination fees related to the prepayment of debt on three aircraft during the three and six (1) months ended June 30, 2017 and \$1,509 in loan termination fees related to the sale of one aircraft during the six months ended June 30, 2016.

Includes \$986 in deferred financing fees written off related to the prepayment of debt on three aircraft during the (2) three and six months ended June 30, 2017 and \$1,972 in deferred financing fees written off related to the sale of one aircraft during the six months ended June 30, 2016.

Note 13. Commitments and Contingencies

At June 30, 2017, we had commitments to acquire 38 aircraft for \$1,296,397, including 25 Embraer E-Jet E2 aircraft. Commitments, including \$127,767 of progress payments, contractual price escalations and other adjustments for these aircraft, at June 30, 2017, net of amounts already paid, are as follows:

Year Ending December 31,	Amount
Remainder of 2017	\$374,699
2018	143,855
2019	361,746
2020	277,819
2021	138,278
Thereafter	—
Total	\$1,296,397

Note 14. Other Assets

The following table describes the principal components of other assets on our Consolidated Balance Sheets as of:

	June 30,	December 31,
	2017	2016
Deferred income tax asset	\$2,625	\$1,902
Lease incentives and lease premiums, net of amortization of \$44,182 and \$39,638, respectively	91,333	96,587
Flight equipment held for sale <sup>(1)</sup>	97,459	3,834
Aircraft purchase deposits and progress payments	20,915	12,923
Fair value of interest rate cap	3,023	5,735
Other assets	44,054	27,417
Total other assets	\$259,409	\$148,398

(1) Includes four aircraft that were sold in July 2017.

20

---



Aircastle Limited and Subsidiaries  
 Notes to Unaudited Consolidated Financial Statements  
 (Dollars in thousands, except per share amounts)  
 June 30, 2017

Note 15. Accounts Payable, Accrued Expenses and Other Liabilities

The following table describes the principal components of accounts payable, accrued expenses and other liabilities recorded on our Consolidated Balance Sheets as of:

	June 30, 2017	December 31, 2016
Accounts payable and accrued expenses	\$31,933	\$ 24,337
Deferred income tax liability	44,129	44,241
Accrued interest payable	41,243	43,107
Lease discounts, net of amortization of \$33,608 and \$29,016, respectively	14,563	15,842
Total accounts payable, accrued expenses and other liabilities	\$131,868	\$ 127,527

Note 16. Accumulated Other Comprehensive Loss

The following table describes the principal components of accumulated other comprehensive loss recorded on our Consolidated Balance Sheets:

Changes in accumulated other comprehensive loss by component <sup>(1)</sup>	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Beginning balance	\$(2,971)	\$(7,842)	\$(3,552)	\$(13,213)
Amounts recognized in other comprehensive loss on derivatives, net of tax expense of \$0 for all periods presented	—	(188 )	—	(690 )
Amounts reclassified from accumulated other comprehensive loss into income, net of tax expense of \$0 for all periods presented	575	3,185	1,156	9,058
Net current period other comprehensive income	575	2,997	1,156	8,368
Ending balance	\$(2,396)	\$(4,845)	\$(2,396)	\$(4,845 )

(1) All amounts are net of tax. Amounts in parentheses indicate debits.

Reclassifications from accumulated other comprehensive loss <sup>(1)</sup>	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Amount of effective amortization of net deferred interest rate derivative losses <sup>(2)</sup>	\$575	\$2,997	\$1,156	\$8,369
Effective amount of net settlements of interest rate derivatives, net of tax expense of \$0 for all periods presented	—	188	—	689
Amount of loss reclassified from accumulated other comprehensive loss into income	\$575	\$3,185	\$1,156	\$9,058

(1) All amounts are net of tax.

(2) Included in interest expense.

At June 30, 2017, the amount of deferred net loss expected to be reclassified from OCI into interest expense over the next twelve months related to our terminated interest rate derivatives is \$1,641.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This management's discussion and analysis of financial condition and results of operations contains forward-looking statements that involve risks, uncertainties and assumptions. You should read the following discussion in conjunction with our historical consolidated financial statements and the notes thereto appearing elsewhere in this report. The results of operations for the periods reflected herein are not necessarily indicative of results that may be expected for future periods, and our actual results may differ materially from those discussed in the forward-looking statements as a result of various factors, including but not limited to those described under "Risk Factors" and included in our Annual Report on Form 10-K for the year ended December 31, 2016 filed with the Securities and Exchange Commission (the "SEC"). Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States, or U.S. GAAP, and, unless otherwise indicated, the other financial information contained in this report has also been prepared in accordance with U.S. GAAP. Unless otherwise indicated, all references to "dollars" and "\$" in this report are to, and all monetary amounts in this report are presented in, U.S. dollars.

All statements included or incorporated by reference in this Quarterly Report on Form 10-Q (this "report"), other than characterizations of historical fact, are forward-looking statements within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include, but are not necessarily limited to, statements relating to our ability to acquire, sell, lease or finance aircraft, raise capital, pay dividends, and increase revenues, earnings, EBITDA, Adjusted EBITDA and Adjusted Net Income and the global aviation industry and aircraft leasing sector. Words such as "anticipates," "expects," "intends," "plans," "projects," "believes," "may," "will," "would," "could," "should," "seeks," "estimates" and variations on these words and similar expressions are intended to identify such forward-looking statements. These statements are based on our historical performance and that of our subsidiaries and on our current plans, estimates and expectations and are subject to a number of factors that could lead to actual results materially different from those described in the forward-looking statements; Aircastle can give no assurance that its expectations will be attained. Accordingly, you should not place undue reliance on any such forward-looking statements which are subject to certain risks and uncertainties that could cause actual results to differ materially from those anticipated as of the date of this report. These risks or uncertainties include, but are not limited to, those described from time to time in Aircastle's filings with the SEC and previously disclosed under "Risk Factors" in Part I - Item 1A of Aircastle's 2016 Annual Report on Form 10-K and elsewhere in this report. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Aircastle to predict or assess the impact of every factor that may cause its actual results to differ from those contained in any forward-looking statements. Such forward-looking statements speak only as of the date of this report. Aircastle expressly disclaims any obligation to revise or update publicly any forward-looking statement to reflect future events or circumstances.

### WEBSITE AND ACCESS TO THE COMPANY'S REPORTS

The Company's Internet website can be found at [www.aircastle.com](http://www.aircastle.com). Our annual reports on Forms 10-K, quarterly reports on Forms 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act") are available free of charge through our website under "Investors — SEC Filings" as soon as reasonably practicable after they are electronically filed with, or furnished to, the SEC.

Statements and information concerning our status as a Passive Foreign Investment Company ("PFIC") for U.S. taxpayers are also available free of charge through our website under "Investors — Tax Information (PFIC)." Our Corporate Governance Guidelines, Code of Business Conduct and Ethics, and Board of Directors committee charters (including the charters of the Audit Committee, Compensation Committee, and Nominating and Corporate Governance Committee) are available free of charge through our website under "Investors — Corporate Governance." In addition, our Code of Ethics for the Chief Executive and Senior Financial Officers, which applies to our Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer, Treasurer and Controller, is available in print, free of charge, to any shareholder upon request to Investor Relations, Aircastle Limited, c/o Aircastle Advisor LLC, 300 First Stamford Place, 5th Floor, Stamford, Connecticut 06902.

The information on the Company's Internet website is not part of, or incorporated by reference, into this report, or any other report we file with, or furnish to, the SEC.



## OVERVIEW

Aircastle acquires, leases, and sells commercial jet aircraft to airlines throughout the world. As of June 30, 2017, we owned and managed on behalf of our joint ventures 203 aircraft leased to 71 lessees located in 38 countries. Our aircraft are managed by an experienced team based in the United States, Ireland and Singapore. Our aircraft are subject to net leases whereby the lessee is generally responsible for maintaining the aircraft and paying operational, maintenance and insurance costs. In many cases, however, we are obligated to pay a portion of specified maintenance or modification costs. As of June 30, 2017, the net book value (including flight equipment held for lease and net investment in finance and sales-type leases, or "net book value") was \$6.17 billion compared to \$6.51 billion at December 31, 2016. Our revenues and net income (loss) for the three and six months ended June 30, 2017 were \$223.5 million and \$(7.1) million, and \$427.8 million and \$35.3 million, respectively.

Growth in commercial air traffic is broadly correlated with world economic activity. In recent years, it has been expanding at a rate one and a half to two times that of global GDP growth. The expansion of air travel has driven a rise in the world aircraft fleet. There are currently approximately 20,000 commercial mainline passenger and freighter aircraft in operation worldwide. This fleet is expected to continue expanding at three to four percent average annual rate over the next twenty years. Aircraft leasing companies own approximately 41% of the world's commercial jet aircraft.

Notwithstanding the sector's long-term growth, the aviation markets have been, and are expected to remain, subject to economic variability, as well as to changes in macroeconomic variables such as fuel price levels and foreign exchange rates. The aviation industry is susceptible to external shocks, such as regional conflicts and terrorist events. Mitigating this risk is the portability of the assets, allowing aircraft to be redeployed to locations where demand is higher.

Air traffic data for the past several years has shown strong passenger market growth. According to the International Air Transport Association, during the first six months of 2017, global passenger traffic increased 7.9% compared to the same period in 2016. Air cargo demand, which is more sensitive to economic conditions, appears to have stabilized. During the first six months of 2017, air cargo traffic increased 10.4% compared to the same period in 2016, and capacity increased 3.6%, resulting in an increase in load factors to 45.0%. While a positive development, the air cargo market continues to be hampered by oversupply arising from the continued growth in belly cargo capacity in passenger aircraft as well as the production of dedicated freighter aircraft.

Demand for air travel varies considerably by region. Emerging market economies have generally been experiencing significant increases in air traffic, driven by rising levels of per capita income. Air traffic growth in some regions is being driven by the proliferation of low cost carriers, which have stimulated demand through lower prices. Mature markets, such as North America and Western Europe, are likely to grow more slowly in tandem with their economies. Persian Gulf-based Emirates, Qatar Airways and Etihad Airways are also showing signs of reaching maturity and their growth rates are slowing. Airlines operating in areas with political instability or weakening economies are under pressure, and their near-term outlook is more uncertain. On balance, we believe air travel will increase over time, and as a result, we expect demand for modern aircraft will continue to remain strong over the long-term.

Low fuel prices and interest rates have had a substantial effect on our industry. The price of oil dropped by \$67 to \$36 per barrel in the four years prior to December 2015. This allowed airlines to reduce ticket prices and stimulate aircraft traffic while retaining enough of this benefit to achieve record profit levels. A low interest rate environment and the strong overall performance of the aircraft financing sector attracted significant new capital, increasing competition for new investments. The downward trend in fuel prices and interest rates appears to have ended as fuel prices started rising in 2016. In 2017, the price of fuel has averaged approximately \$50 per barrel. Likewise, interest rates have started to rise in the U.S., with Federal Reserve guidance suggesting multiple future rate hikes subsequent to the December 2016 increase in the Federal Funds rate.

Capital availability for aircraft has varied over time, and we consider this variability to be a basic characteristic of our business. If pursued properly, this represents an important source of opportunity. Both debt and equity markets have improved globally over the past several years with the recovery from the global financial crisis. Strong U.S. debt capital market conditions benefited borrowers by permitting access to financing at historic lows while higher fees have driven down ECA demand. Recently, ECA availability has been curtailed, both in the U.S. and in Europe, due to political issues and an investigation into possible irregularities, respectively. Commercial bank debt continues to play a critical role for aircraft finance, although we believe regulatory pressures may limit its role over time.



While financial markets conditions are currently attractive, heightened volatility stemming from global growth concerns and various geopolitical issues may increase capital costs and limit availability going forward. We believe these market forces should generate attractive new investment and trading opportunities for which we are well placed to capitalize given our access to different financing sources, our limited capital commitments and our reputation as a reliable trading partner. Over the longer term, our strategy is to achieve an investment grade credit rating, which we believe will reduce our borrowing costs and enable more reliable access to debt capital throughout the business cycle. We believe our business approach is differentiated from those of other large leasing companies. Our investment strategy is to seek out the best risk-adjusted return opportunities across the commercial jet market, so our acquisition targets and growth rates will vary with market conditions. We prefer to have capital resources available to capture investment opportunities that arise in the context of changing market circumstances. As such, we limit large, long-term capital commitments and are therefore much less reliant on orders for new aircraft from aircraft manufacturers as a source of new investments. In general, we focus on discerning investment value in situations that are often more bespoke and generally less competitive.

We plan to grow our business and profits over the long-term while maintaining a countercyclical orientation, a bias towards limiting long-dated capital commitments and a conservative and flexible capital structure. Our business strategy entails the following elements:

Pursuing a disciplined and differentiated investment strategy. In our view, aircraft values change in different ways over time. We carefully evaluate investments across different aircraft models, ages, lessees and acquisition sources and re-evaluate these choices as market conditions and relative investment values change. We believe the financing flexibility offered through unsecured debt and our team's experience with a wide range of asset types enables our value oriented strategy and provides us with a competitive advantage. We view orders from equipment manufacturers to be part of our investment opportunity set, but choose to limit long term capital commitments unless we believe there is an adequate return premium to compensate for risks and opportunity costs. This approach sets us apart from most other large aircraft leasing companies.

Originating investments from many different sources across the globe. Our strategy is to seek out worthwhile investments by leveraging our team's wide range of contacts around the world. We utilize a multi-channel approach to sourcing acquisitions and have purchased aircraft from a large number of airlines, lessors, original equipment manufacturers, lenders and other aircraft owners. Since our formation in 2004, we have acquired aircraft from 86 different sellers.

Selling assets when attractive opportunities arise and for portfolio management purposes. We sell assets with the aim of realizing profits and reinvesting proceeds when a sale generates the greatest expected cash flow or when more accretive investments are available. We also use asset sales for portfolio management purposes, such as reducing lessee specific concentrations and lowering residual value exposures to certain aircraft types.

Maintaining efficient access to capital from a wide set of sources while targeting an investment grade credit rating.

We believe the aircraft investment market is influenced by the business cycle. Our strategy is to increase our purchase activity when prices are low and to emphasize asset sales when competition for assets is high. To implement this approach, we believe it is important to maintain access to a wide variety of financing sources. Our strategy is to improve our corporate credit ratings to an investment grade level by maintaining strong portfolio and capital structure metrics while achieving a critical size through accretive growth. We believe improving our credit rating will not only reduce our borrowing costs but also facilitate more reliable access to both secured and unsecured debt capital throughout the business cycle.

Leveraging our strategic relationships. We intend to capture the benefits provided through the extensive global contacts and relationships maintained by Marubeni, which is our biggest shareholder and one of the largest Japanese trading companies. Marubeni has already enabled greater access to Japanese-based financing and helped source and develop our joint venture ("IBJ Air") with IBJL. IBJ Air is targeted at newer narrow-body aircraft leased to premier airlines, providing Aircastle with increased access to this market sector and to these customers. Our joint venture ("Lancaster") with Teachers' provides us with an opportunity to pursue larger transactions, manage portfolio concentrations and improve our return on deployed capital.

Capturing the value of our efficient operating platform and strong operating track record. We believe our team's capabilities in the global aircraft leasing market places us in a favorable position to source and manage new

income-generating activities. We intend to continue to focus our efforts in areas where we believe we have competitive advantages, including new direct investments as well as ventures with strategic business partners.

Intending to pay quarterly dividends to our shareholders based on the Company's sustainable earnings levels. Aircastle has paid dividends each quarter since our initial public offering in 2006. On May 2, 2017, our Board of Directors declared a regular quarterly dividend of \$0.26 per common share, or an aggregate of \$20.5 million for the three months ended June 30, 2017, which was paid on June 15, 2017 to holders of record on May 31, 2017. These dividends may not be indicative of the amount of any future dividends. Our ability to pay quarterly dividends will depend upon many factors, including those as described in Item 1A. "Risk Factors" and elsewhere in our 2016 Annual Report on Form 10-K.

#### Revenues

Our revenues are comprised primarily of operating lease rentals on flight equipment held for lease, revenue from retained maintenance payments related to lease expirations, lease termination payments, lease incentive amortization and interest recognized from finance and sales-type leases.

Typically, our aircraft are subject to net leases whereby the lessee pays lease rentals and is generally responsible for maintaining the aircraft and paying operational, maintenance and insurance costs arising during the term of the lease. Our aircraft lease agreements generally provide for the periodic payment of a fixed amount of rent over the life of the lease and the amount of the contracted rent will depend upon the type, age, specification and condition of the aircraft and market conditions at the time the lease is committed. The amount of rent we receive will depend on a number of factors, including the creditworthiness of our lessees and the occurrence of restructurings and defaults. Our lease rental revenues are also affected by the extent to which aircraft are off-lease and our ability to remarket aircraft that are nearing the end of their leases in order to minimize their off-lease time. Our success in re-leasing aircraft is affected by market conditions relating to our aircraft and by general industry conditions and trends. An increase in the percentage of off-lease aircraft or a reduction in lease rates upon remarketing would negatively impact our revenues. Under an operating lease, the lessee will be responsible for performing maintenance on the relevant aircraft and will typically be required to make payments to us for heavy maintenance, overhaul or replacement of certain high-value components of the aircraft. These maintenance payments are based on hours or cycles of utilization or on calendar time, depending upon the component, and would be made either monthly in arrears or at the end of the lease term. For maintenance payments made monthly in arrears during a lease term, we will typically be required to reimburse all or a portion of these payments to the lessee upon their completion of the relevant heavy maintenance, overhaul or parts replacement. We record maintenance payments paid by the lessee during a lease as accrued maintenance liabilities in recognition of our obligation in the lease to refund such payments, and therefore we do not recognize maintenance revenue during the lease. Maintenance revenue recognition would occur at the end of a lease, when we are able to determine the amount, if any, by which reserve payments received exceed the amount we are required under the lease to reimburse to the lessee for heavy maintenance, overhaul or parts replacement. The amount of maintenance revenue we recognize in any reporting period is inherently volatile and is dependent upon a number of factors, including the timing of lease expiries, including scheduled and unscheduled expiries, the timing of maintenance events and the utilization of the aircraft by the lessee.

Many of our leases contain provisions which may require us to pay a portion of the lessee's costs for heavy maintenance, overhaul or replacement of certain high-value components. We account for these expected payments as lease incentives, which are amortized as a reduction of revenue over the life of the lease. We estimate the amount of our portion for such costs, typically for the first major maintenance event for the airframe, engines, landing gear and auxiliary power units, expected to be paid to the lessee based on assumed utilization of the related aircraft by the lessee, the anticipated cost of the maintenance event and the estimated amounts the lessee is responsible to pay. This estimated lease incentive is not recognized as a lease incentive liability at the inception of the lease. We recognize the lease incentive as a reduction of lease revenue on a straight-line basis over the life of the lease, with the offset being recorded as a lease incentive liability which is included in maintenance payments on the balance sheet. The payment to the lessee for the lease incentive liability is first recorded against the lease incentive liability and any excess above the lease incentive liability is recorded as a prepaid lease incentive asset which is included in other assets on the balance sheet and continues to amortize over the remaining life of the lease.

#### 2017 Lease Expirations and Lease Placements



At June 30, 2017, we had one aircraft accounting for less than 1% of our net book value that is scheduled to come off lease during 2017 for which we have not yet secured a lease or sales commitment. We are marketing this aircraft for sale.

25

---

#### 2018-2021 Lease Expirations and Lease Placements

Taking into account lease and sale commitments, we currently have the following number of aircraft with lease expirations scheduled in the period 2018-2021, representing the percentage of our net book value of flight equipment (including flight equipment held for lease and net investment in finance and sales-type leases) at June 30, 2017, specified below:

2018: 12 aircraft, representing 9%;

2019: 27 aircraft, representing 16%;

2020: 26 aircraft, representing 9%; and

2021: 24 aircraft, representing 11%.

#### Operating Expenses

Operating expenses are comprised of depreciation of flight equipment held for lease, interest expense, selling, general and administrative expenses, aircraft impairment charges and maintenance and other costs. Because our operating lease terms generally require the lessee to pay for operating, maintenance and insurance costs, our portion of maintenance and other costs relating to aircraft reflected in our statement of income primarily relates to expenses for unscheduled lease terminations.

#### Income Tax Provision

We obtained an assurance from the Minister of Finance of Bermuda under the Exempted Undertakings Tax Protection Act 1966 that, in the event any legislation is enacted in Bermuda imposing any tax computed on profits or income, or computed on any capital asset, gain or appreciation or any tax in the nature of estate duty or inheritance tax, such tax shall not, until March 2035, be applicable to us or to any of our operations or to our shares, debentures or other obligations except insofar as such tax applies to persons ordinarily resident in Bermuda or to any taxes payable by us in respect of real property owned or leased by us in Bermuda. Consequently, the provision for income taxes recorded relates to income earned by certain subsidiaries of the Company which are located in, or earn income in, jurisdictions that impose income taxes, primarily Ireland, Singapore and the United States.

All of our aircraft-owning subsidiaries that are recognized as corporations for U.S. tax purposes are non-U.S. corporations. These non-U.S. subsidiaries generally earn income from sources outside the United States and typically are not subject to U.S. federal, state or local income taxes, unless they operate within the U.S., in which case they may be subject to federal, state and local income taxes. The aircraft owning subsidiaries resident in Ireland, Mauritius and Singapore are subject to tax in those respective jurisdictions.

We have a U.S.-based subsidiary which provides management services to our non-U.S. subsidiaries and is subject to U.S. federal, state and local income taxes. We also have Ireland and Singapore based subsidiaries which provide management services to our non-U.S. subsidiaries and are subject to tax in those respective jurisdictions.

#### Acquisitions and Sales

During the first six months of 2017, we acquired fifteen aircraft for \$275.7 million. At June 30, 2017, we had commitments to acquire 38 additional aircraft for \$1.30 billion, including the acquisition of 25 new E-Jet E2 aircraft from Embraer, which are scheduled to deliver in 2018 to 2021. As of July 31, 2017, we have commitments to acquire 58 aircraft for \$1.83 billion.

During the first six months of 2017, we sold fourteen aircraft for \$238.3 million, which resulted in a net gain of \$14.3 million. We sold four aircraft in July 2017 that were included in Flight equipment held for sale in Other assets at June 30, 2017. In July 2017, we sold five narrow-body, one wide-body and one freighter aircraft.

The following table sets forth certain information with respect to the aircraft owned by us as of June 30, 2017:  
AIRCATTLE AIRCRAFT INFORMATION (dollars in millions)

	As of June 30, 2017 <sup>(1)</sup>	As of June 30, 2016 <sup>(1)</sup>	
Owned Aircraft			
Net Book Value of Flight Equipment	\$6,173	\$6,168	
Net Book Value of Unencumbered Flight Equipment	\$4,497	\$4,499	
Number of Aircraft	190	169	
Number of Unencumbered Aircraft	157	142	
Number of Lessees	71	63	
Number of Countries	38	35	
Weighted Average Age (years) <sup>(2)</sup>	8.3	7.7	
Weighted Average Remaining Lease Term (years) <sup>(2)</sup>	4.7	5.5	
Weighted Average Fleet Utilization during the three months ended June 30, 2017 and 2016 <sup>(3)</sup>	99.3	% 99.0	%
Weighted Average Fleet Utilization during the six months ended June 30, 2017 and 2016 <sup>(3)</sup>	98.8	% 99.3	%
Portfolio Yield for the three months ended June 30, 2017 and 2016 <sup>(4)</sup>	12.3	% 12.5	%
Portfolio Yield for the six months ended June 30, 2017 and 2016 <sup>(4)</sup>	12.3	% 12.5	%
Managed Aircraft on behalf of Joint Ventures			
Net Book Value of Flight Equipment	\$675	\$612	
Number of Aircraft	13	10	

(1) Calculated using net book value at period end.

(2) Weighted by net book value.

(3) Aircraft on-lease days as a percent of total days in period weighted by net book value.

(4) Lease rental revenue, interest income and cash collections on our net investment in finance and sales-type leases for the period as a percent of the average net book value for the period; quarterly information is annualized.

Our owned aircraft portfolio as of June 30, 2017 is listed in Exhibit 99.1 to this report.

## PORTFOLIO DIVERSIFICATION

Aircraft Type	Owned Aircraft as of June 30, 2017			Owned Aircraft as of June 30, 2016		
	Number of Aircraft	% of Net Book Value <sup>(1)</sup>	%	Number of Aircraft	% of Net Book Value <sup>(1)</sup>	%
<b>Passenger:</b>						
Narrow-body	153	56	%	126	49	%
Wide-body	31	38	%	34	42	%
Total Passenger	184	94	%	160	91	%
Freighter	6 <sup>(2)</sup>	6	%	9	9	%
Total	190	100	%	169	100	%
<b>Manufacturer</b>						
Airbus	105	53	%	86	50	%
Boeing	78	44	%	78	48	%
Embraer	7	3	%	5	2	%
Total	190	100	%	169	100	%
<b>Regional Diversification</b>						
Asia and Pacific	56	36	%	49	37	%
Europe	69	27	%	59	24	%
Middle East and Africa	14	10	%	13	11	%
North America	28	8	%	23	8	%
South America	23	19	%	22	18	%
Off-lease	—	—	%	3 <sup>(3)</sup>	2	%
Total	190	100	%	169	100	%

(1) Calculated using net book value at period end.

(2) Includes one converted freighter aircraft sold in July 2017. We also have an agreement to sell two production freighter aircraft at the end of their respective leases.

(3) Consisted of two Boeing 737-800 aircraft that were delivered to a customer in China in October 2016 and one Airbus A330-200 aircraft that was delivered to a customer in South America in September 2016.

Our largest single customer represents over 6% of the net book value at June 30, 2017. Our top fifteen customers for aircraft we owned at June 30, 2017, representing 78 aircraft and 57% of the net book value, are as follows:

Percent of Net Book Value	Customer	Country	Number of Aircraft
Greater than 6% per customer	Avianca Brazil	Brazil	10
3% to 6% per customer	LATAM	Chile	3
	Lion Air	Indonesia	10
	TAP Portugal <sup>(1)</sup>	Portugal	7
	South African Airways	South Africa	4
	Thai Airways	Thailand	2
	AirAsia X	Malaysia	3
	AirBridgeCargo <sup>(2)</sup>	Russia	2
	Iberia	Spain	10
Less than 3% per customer	Jet Airways	India	8
	Garuda	Indonesia	2
	Avianca	Colombia	2
	easyJet	United Kingdom	10
	Emirates	United Arab Emirates	2
	Air Canada	Canada	3
	Total top fifteen customers		78
	All other customers		112
	Total all customers		190

(1) Combined with an affiliate.

(2) Guaranteed by Volga-Dnepr Airlines. We have one additional aircraft on lease with an affiliate.

#### Finance

We intend to fund new investments through cash on hand, funds generated from operations, maintenance payments received from lessees, secured borrowings for aircraft, draws on our revolving credit facilities and proceeds from any future aircraft sales. We may repay all or a portion of such borrowings from time to time with the net proceeds from subsequent long-term debt financings, additional equity offerings or cash generated from operations and asset sales. Therefore, our ability to execute our business strategy, particularly the acquisition of additional commercial jet aircraft or other aviation assets, depends to a significant degree on our ability to obtain additional debt and equity capital on terms we deem attractive.

See “Liquidity and Capital Resources” below.

## RESULTS OF OPERATIONS

Comparison of the three months ended June 30, 2017 to the three months ended June 30, 2016:

	Three Months Ended June 30,	
	2017	2016
	(Dollars in thousands)	
Revenues:		
Lease rental revenue	\$ 189,098	\$ 176,125
Finance and sales-type lease revenue	5,878	4,174
Amortization of net lease discounts and lease incentives	(3,280 )	(3,828 )
Maintenance revenue	28,944	12,514
Total lease revenue	220,640	188,985
Other revenue	2,894	1,003
Total revenues	223,534	189,988
Operating expenses:		
Depreciation	78,254	75,070
Interest, net	61,672	62,452
Selling, general and administrative	22,187	15,406
Impairment of aircraft	79,930	16,723
Maintenance and other costs	2,343	2,267
Total operating expenses	244,386	171,918
Other income (expense):		
Gain on sale of flight equipment	13,525	2,172
Other	(1,560 )	147
Total other income	11,965	2,319
Income (loss) from continuing operations before income taxes and earnings of unconsolidated equity method investments	(8,887 )	20,389
Income tax provision	495	2,385
Earnings of unconsolidated equity method investments, net of tax	2,266	2,026
Net income (loss)	\$(7,116 )	\$20,030

## Revenues

Total revenues increased by \$33.5 million for the three months ended June 30, 2017 as compared to the three months ended June 30, 2016.

Lease rental revenue. The increase in lease rental revenue of \$13.0 million for the three months ended June 30, 2017, as compared to the same period in 2016, was primarily the result of increases in revenue of \$34.5 million due to the acquisition of 54 aircraft since June 30, 2016. This increase was partially offset by decreases of:

\$17.0 million due to the sale of 27 aircraft since June 30, 2016; and

\$4.5 million due to lease extensions, amendments, transitions and other changes.

Finance and sales-type lease revenue. For the three months ended June 30, 2017, \$5.9 million of interest income from finance and sales-type leases was recognized, as compared to \$4.2 million of interest income from finance and sales-type leases recorded for the same period in 2016, due to the addition of nine aircraft, partially offset by the sale of two aircraft, over the last twelve months.

Amortization of net lease discounts and lease incentives consisted of the following:

	Three Months Ended June 30, 2017 2016 (Dollars in thousands)	
Amortization of lease incentives	\$(2,607)	\$(3,175)
Amortization of lease premiums	(2,741 )	(2,901 )
Amortization of lease discounts	2,068	2,248
Amortization of net lease discounts and lease incentives	\$(3,280)	\$(3,828)

As more fully described above under “Revenues,” lease incentives represent our estimated portion of the lessee’s cost for heavy maintenance, overhaul or replacement of certain high-value components, which are amortized over the life of the related lease. As we enter into new leases, the amortization of lease incentives generally increases and, conversely, if a related lease terminates, the related unused lease incentive liability will reduce the amortization of lease incentives. The decrease in amortization of lease incentives of \$0.6 million for the three months ended June 30, 2017, as compared to the same period in 2016, was primarily attributable to the sale of five aircraft and the reclassification of one aircraft from an operating lease to a finance lease.

Maintenance revenue. For the three months ended June 30, 2017, we recorded \$28.9 million of maintenance revenue due to the transition of two narrow-body, three wide-body and one freighter aircraft for \$27.1 million and maintenance reserves taken into income for two freighter aircraft and two narrow-body aircraft totaling \$1.9 million. For the same period in 2016, we recorded \$12.5 million of maintenance revenue from four scheduled lease terminations.

Other revenue. For the three months ended June 30, 2017, we recorded \$2.9 million of other revenue, primarily from fees earned from one lessee in connection with the early termination of a lease. For the same period in 2016, we recorded \$1.0 million of other revenue.

Operating expenses

Total operating expenses increased by \$72.5 million for the three months ended June 30, 2017, as compared to the three months ended June 30, 2016.

Depreciation expense increased by \$3.2 million for the three months ended June 30, 2017 as compared to the same period in 2016. The increase is primarily the result of higher depreciation of:

\$14.1 million due to 54 aircraft acquired; and

\$0.9 million due to changes in asset lives, residual values and other changes.

This increase was partially offset by a decrease of \$11.8 million due to 27 aircraft sold.

Interest, net consisted of the following:

	Three Months Ended June 30, 2017 2016 (Dollars in thousands)	
Interest on borrowings, net of settlements on interest rate derivatives, and other liabilities <sup>(1)</sup>	\$56,859	\$55,779
Amortization of interest rate derivatives related to deferred losses	575	2,997
Amortization of deferred financing fees and debt discount <sup>(2)</sup>	4,970	3,863
Interest expense	62,404	62,639
Less: Interest income	(614 )	(160 )
Less: Capitalized interest	(118 )	(27 )
Interest, net	\$61,672	\$62,452

(1) Includes \$1.0 million in loan termination fees related to the prepayment of debt on three aircraft during the three months ended June 30, 2017.

(2) Includes \$1.0 million in deferred financing fees written off related to the prepayment of debt on three aircraft during the three months ended June 30, 2017.





Interest, net decreased by \$0.8 million over the three months ended June 30, 2016. The net decrease is primarily a result of lower amortization of deferred losses on terminated interest rate derivatives of \$2.4 million, partially offset by higher interest on borrowings of \$1.1 million due primarily to loan breakage fees and a \$1.1 million increase in amortization of deferred financings fees related to the sale of aircraft during the three months ended June 30, 2017 as compared to a year ago.

Selling, general and administrative expenses for the three months ended June 30, 2017 increased by \$6.8 million over the same period in 2016, primarily as a result of \$5.1 million of separation and disability compensation expense related to our former Chief Executive Officer under the terms of his employment and share-based award agreements. Impairment of Aircraft. See “Summary of Impairments and Recoverability Assessment” below for a detailed discussion of impairment charges related to certain aircraft.

Other income (expense)

Gain on sale of flight equipment increased by \$11.4 million to \$13.5 million for the three months ended June 30, 2017 versus gains of \$2.2 million for the same period in 2016, as we sold more aircraft in 2017 as compared to 2016.

Income tax provision

Our provision for income taxes for the three months ended June 30, 2017 and 2016 was \$0.5 million and \$2.4 million, respectively. Income taxes have been provided based on the applicable tax laws and rates of those countries in which operations are conducted and income is earned, primarily Ireland, Singapore and the United States. The decrease in our income tax provision of approximately \$1.9 million for the three months ended June 30, 2017, as compared to the same period in 2016, was primarily attributable to changes in operating income subject to tax in Ireland, Singapore, the United States and other jurisdictions. Pre-tax earnings for the three months ended June 30, 2017 included impairment charges of approximately \$79.9 million in a non-taxable jurisdiction.

All of our aircraft-owning subsidiaries that are recognized as corporations for U.S. tax purposes are non-U.S. corporations. These non-U.S. subsidiaries generally earn income from sources outside the United States and typically are not subject to U.S. federal, state or local income taxes unless they operate within the U.S., in which case they may be subject to federal, state and local income taxes. The aircraft owning subsidiaries resident in Ireland, Mauritius and Singapore are subject to tax in those respective jurisdictions.

We have a U.S.-based subsidiary which provides management services to our non-U.S. subsidiaries and is subject to U.S. federal, state and local income taxes. In addition, we have Ireland and Singapore based subsidiaries which provide management services to our non-U.S. subsidiaries and are subject to tax in those respective jurisdictions.

The Company received an assurance from the Bermuda Minister of Finance that it would be exempted from local income, withholding and capital gains taxes until March 2035. Consequently, the provision for income taxes recorded relates to income earned by certain subsidiaries of the Company which are located in, or earn income in, jurisdictions that impose income taxes, primarily the United States and Ireland.

Other comprehensive income (loss)

Other comprehensive income (loss) consisted of the following:

	Three Months Ended June 30, 2017      2016	
	(Dollars in thousands)	
Net income (loss)	\$(7,116)	\$20,030
Derivative loss reclassified into earnings	575	2,997
Total comprehensive income (loss)	\$(6,541)	\$23,027

Other comprehensive income (loss) decreased by \$29.6 million for the three months ended June 30, 2017, as a result of a \$27.1 million decrease in net income and a decrease of \$2.4 million in amortization of deferred net losses reclassified into earnings related to terminated interest rate derivatives.

## RESULTS OF OPERATIONS

Comparison of the six months ended June 30, 2017 to the six months ended June 30, 2016:

	Six Months Ended June 30,	
	2017	2016
	(Dollars in thousands)	
Revenues:		
Lease rental revenue	\$379,684	\$355,695
Finance and sales-type lease revenue	9,951	7,672
Amortization of lease premiums, discounts and incentives	(6,392 )	(4,898 )
Maintenance revenue	41,231	13,774
Total lease revenue	424,474	372,243
Other revenue	3,333	1,410
Total revenues	427,807	373,653
Operating expenses:		
Depreciation	157,428	151,717
Interest, net	124,740	126,693
Selling, general and administrative	38,354	30,898
Impairment of flight equipment	80,430	16,723
Maintenance and other costs	5,274	3,670
Total operating expenses	406,226	329,701
Other income (expense):		
Gain on sale of flight equipment	14,284	15,005
Other	(2,709 )	74
Total other income (expense)	11,575	15,079
Income from continuing operations before income taxes and earnings of unconsolidated equity method investments	33,156	59,031
Income tax provision	2,341	6,324
Earnings of unconsolidated equity method investments, net of tax	4,508	3,585
Net income	\$35,323	\$56,292

## Revenues

Total revenues increased by \$54.2 million for the six months ended June 30, 2017 as compared to the six months ended June 30, 2016.

Lease rental revenue. The increase in lease rental revenue of \$24.0 million for the six months ended June 30, 2017 as compared to the same period in 2016 was primarily the result of increases in revenue of \$71.7 million due to the acquisition of 56 aircraft since June 30, 2016. This increase was partially offset by decreases of:

\$39.3 million due to the sale of 39 aircraft since June 30, 2016; and

\$8.4 million due to lease extensions, amendments, transitions and other changes.

Finance and sales-type lease revenue. For the six months ended June 30, 2017, \$10.0 million of interest income from finance and sales-type leases was recognized as compared to \$7.7 million of interest income from finance and sales-type leases recorded for the same period in 2016 due to the addition of nine aircraft, partially offset by the sale of two aircraft, over the last twelve months.

Amortization of net lease premiums, discounts and lease incentives.

	Six Months Ended	
	June 30,	
	2017	2016
	(Dollars in thousands)	
Amortization of lease incentives	\$ (5,314)	\$ (4,031)
Amortization of lease premiums	(5,669 )	(5,677 )
Amortization of lease discounts	4,591	4,810
Amortization of lease premiums, discounts and incentives	\$ (6,392)	\$ (4,898)

As more fully described above under "Revenues," lease incentives represent our estimated portion of the lessee's cost for heavy maintenance, overhaul or replacement of certain high-value components which is amortized over the life of the related lease. As we enter into new leases, the amortization of lease incentives generally increases and, conversely, if a related lease terminates, the related unused lease incentive liability will reduce the amortization of lease incentives.

The increase in amortization of lease incentives of \$1.3 million for the six months ended June 30, 2017 as compared to the same period in 2016 was primarily attributable to changes in estimate related to engines for one freighter aircraft of \$2.4 million, partially offset by \$1.2 million related to aircraft transitions, extensions and other activity.

Maintenance revenue. For the six months ended June 30, 2017, we recorded \$41.2 million of maintenance revenue due to the transition of three narrow-body, three wide-body and one freighter aircraft for \$37.5 million and maintenance reserves taken into income for two freighter aircraft and two narrow-body aircraft totaling \$3.8 million. For the same period in 2016, we recorded \$13.8 million of maintenance revenue from eight scheduled lease terminations, including \$4.0 million relating to one scheduled lease termination and \$6.9 million related to return compensation for one aircraft at lease expiration.

Other revenue. For the six months ended June 30, 2017, we recorded \$3.3 million of other revenue, primarily from fees earned from one lessee in connection with the early termination of a lease. For the same period in 2016, we recorded \$1.4 million of other revenue.

Operating expenses

Total operating expenses increased by \$76.5 million for the six months ended June 30, 2017 as compared to the six months ended June 30, 2016.

Depreciation expense increased by \$5.7 million for the six months ended June 30, 2017 as compared to the same period in 2016. The increase is primarily the result of higher depreciation of:

\$29.1 million due to 56 aircraft acquisitions, and;

\$1.9 million due to changes in asset lives, residual values and other changes.

This increase was partially offset by a \$25.3 million decrease due to 39 aircraft sold.

Interest, net consisted of the following:

	Six Months Ended	
	June 30,	
	2017	2016
	(Dollars in thousands)	
Interest on borrowings and other liabilities <sup>(1)</sup>	\$ 115,698	\$ 109,103
Amortization of interest rate derivatives related to deferred losses	1,156	8,369
Amortization of deferred financing fees and debt discount <sup>(2)</sup>	9,125	9,470
Interest expense	125,979	126,942
Less: Interest income	(1,028 )	(222 )
Less: Capitalized interest	(211 )	(27 )
Interest, net	\$ 124,740	\$ 126,693



Includes \$1.0 million in loan termination fees related to the prepayment of debt on three aircraft during the six (1) months ended June 30, 2017 and \$1.5 million in loan termination fees related to the sale of one aircraft during the six months ended June 30, 2016.

Includes \$1.0 million in deferred financing fees written off related to the prepayment of debt on three aircraft (2) during the six months ended June 30, 2017 and \$2.0 million in deferred financing fees written off related to the sale of one aircraft during the six months ended June 30, 2016.

Interest, net decreased by \$2.0 million as compared to the six months ended June 30, 2016. The net decrease is primarily a result of lower amortization of deferred losses on terminated interest rate derivatives of \$7.2 million, partially offset by higher interest on borrowings of \$6.6 million, primarily due to higher weighted average debt outstanding during the six months ended June 30, 2017 as compared to a year ago.

Selling, general and administrative expenses for the six months ended June 30, 2017 increased \$7.5 million over the same period in 2016, primarily as a result of \$5.1 million of separation and disability compensation expense related to our former Chief Executive Officer under the terms of his employment and share-based award agreements.

Impairment of Aircraft. See “Summary of Impairments and Recoverability Assessment” below for a detailed discussion of impairment charges related to certain aircraft.

Maintenance and other costs were \$5.3 million for the six months ended June 30, 2017, an increase of \$1.6 million over the same period in 2016. The net increase is primarily related to higher maintenance costs of \$1.5 million related to scheduled terminations and transitions for the six months ended June 30, 2017 versus the same period in 2016.

Other income (expense)

Gain on sale of flight equipment decreased by \$0.7 million to \$14.3 million for the six months ended June 30, 2017, as compared to gains of \$15.0 million for the same period in 2016.

Income tax provision

Our provision for income taxes for the six months ended June 30, 2017 and 2016 was \$2.3 million and \$6.3 million, respectively. Income taxes have been provided based on the applicable tax laws and rates of those countries in which operations are conducted and income is earned, primarily Ireland, Singapore and the United States. The decrease in our income tax provision of approximately \$4.0 million for the six months ended June 30, 2017 as compared to the same period in 2016 was primarily attributable to changes in operating income subject to tax in Ireland, Singapore, the United States and other jurisdictions. Pre-tax earnings for the six months ended June 30, 2017 included impairment charges of approximately \$80.4 million in a non-taxable jurisdiction.

All of our aircraft-owning subsidiaries that are recognized as corporations for U.S. tax purposes are non-U.S. corporations. These non-U.S. subsidiaries generally earn income from sources outside the United States and typically are not subject to U.S. federal, state or local income taxes unless they operate within the U.S., in which case they may be subject to federal, state and local income taxes. The aircraft owning subsidiaries resident in Ireland, Mauritius and Singapore are subject to tax in those respective jurisdictions.

We have a U.S. based subsidiary which provides management services to our non-U.S. subsidiaries and is subject to U.S. federal, state and local income taxes. We also have Ireland and Singapore based subsidiaries which provide management services to our non-U.S. subsidiaries and are subject to tax in those respective jurisdictions.

The Company received an assurance from the Bermuda Minister of Finance that it would be exempted from local income, withholding and capital gains taxes until March 2035. Consequently, the provision for income taxes recorded relates to income earned by certain subsidiaries of the Company which are located in, or earn income in, jurisdictions that impose income taxes, primarily the United States and Ireland.

Other comprehensive income

	Six Months Ended June 30,	
	2017	2016
	(Dollars in thousands)	
Net income	\$35,323	\$56,292
Net change in fair value of derivatives, net of tax expense of \$0 for both periods presented	—	(1 )

Derivative loss reclassified into earnings	1,156	8,369
Total comprehensive income	\$36,479	\$64,660

Other comprehensive income decreased by \$28.2 million for the six months ended June 30, 2017, as a result of a \$21.0 million decrease in net income and a decrease of \$7.2 million in amortization of deferred net losses reclassified into earnings related to terminated interest rate derivatives.

#### Summary of Recoverability Assessment and Other Impairments

##### Transactional Impairments

During the six months ended June 30, 2017, we entered into agreements to sell two Boeing 747-400 production freighter aircraft at the end of their respective leases and one older Boeing 747-400 converted freighter aircraft to its lessee, resulting in impairment charges totaling \$79.2 million, partially offset by maintenance revenue of \$13.5 million. The converted freighter aircraft was held for sale at June 30, 2017 in Other assets and was sold in July 2017.

##### Annual Recoverability Assessment

We completed our annual recoverability assessment of our aircraft in the second quarter this year. We also performed aircraft-specific analyses where there were changes in circumstances, such as approaching lease expirations. Other than the transactional impairments discussed above, no other impairments were recorded as a result of our annual recoverability assessment.

The recoverability assessment is a comparison of the carrying value of each aircraft to its undiscounted expected future cash flows. We develop the assumptions used in the recoverability assessment, including those relating to current and future demand for each aircraft type, based on management's experience in the aircraft leasing industry, as well as information received from third-party sources. Estimates of the undiscounted cash flows for each aircraft type are impacted by changes in contracted and future expected lease rates, residual values, expected scrap values, economic conditions and other factors.

Management believes that the net book value of each aircraft is currently supported by the estimated future undiscounted cash flows expected to be generated by that aircraft, and accordingly, no aircraft were impaired as a consequence of our annual recoverability assessment. However, if our estimates or assumptions change, we may revise our cash flow assumptions and record future impairment charges. While we believe that the estimates and related assumptions used in the annual recoverability assessment are appropriate, actual results could differ from those estimates.

##### Aircraft Monitoring List

At June 30, 2017, we considered one Boeing 747-400 production freighter model and six Airbus A330 passenger aircraft with a total net book value of \$446.8 million, or 7.2%, to be more susceptible to failing our recoverability assessments due to their sensitivity to changes in contractual cash flows, future cash flow estimates and aircraft residual or scrap values.

#### RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS

See Note 1 - "Summary of Significant Accounting Policies – Organization and Basis of Presentation" in the Notes to Unaudited Consolidated Financial Statements above.

#### RECENTLY UNADOPTED ACCOUNTING PRONOUNCEMENTS

See Note 1 - "Summary of Significant Accounting Policies – Recent Accounting Pronouncements" in the Notes to Unaudited Consolidated Financial Statements above.

## LIQUIDITY AND CAPITAL RESOURCES

Our business is very capital intensive, requiring significant investments in order to expand our fleet and to maintain and improve our existing portfolio. Our operations generate a significant amount of cash, primarily from lease rentals and maintenance collections. We have also met our liquidity and capital resource needs by utilizing several sources over time, including:

- various forms of borrowing secured by our aircraft, including bank term facilities, limited recourse securitization financings, and ECA-backed financings for new aircraft acquisitions;
- unsecured indebtedness, including our current unsecured revolving credit facilities, term loan and senior notes;
- asset sales; and
- sales of common shares.

Going forward, we expect to continue to seek liquidity from these sources and other sources, subject to pricing and conditions we consider satisfactory.

During the first six months of 2017, we met our liquidity and capital resource needs with \$247.4 million of cash flow from operations, \$500.0 million in gross proceeds from the issuance of our Senior Notes due 2024 and \$238.3 million of cash from aircraft sales.

As of June 30, 2017, the weighted-average maturity of our secured and unsecured debt financings was 4.1 years and we are in compliance with all applicable covenants.

We believe that cash on hand, payments received from lessees and other funds generated from operations, secured borrowings for aircraft, borrowings under our revolving credit facilities and other borrowings and proceeds from future aircraft sales will be sufficient to satisfy our liquidity and capital resource needs over the next twelve months. Our liquidity and capital resource needs include payments due under our aircraft purchase obligations, required principal and interest payments under our long-term debt facilities, expected capital expenditures, lessee maintenance payment reimbursements and lease incentive payments over the next twelve months.



## Cash Flows

	Six Months Ended	
	June 30,	
	2017	2016
	(Dollars in thousands)	
Net cash flow provided by operating activities	\$247,389	\$234,697
Net cash flow used in investing activities	(15,677 )	(231,049 )
Net cash flow (used in) provided by financing activities	(209,881 )	286,962

## Operating Activities:

Cash flow provided by operations was \$247.4 million and \$234.7 million for the six months ended June 30, 2017 and 2016, respectively. The increase in cash flow provided by operations of approximately \$12.7 million for the six months ended June 30, 2017 versus the same period in 2016 was primarily a result of:

- a \$26.9 million increase in cash from lease rentals, net of finance and sales-type leases; and
- a \$10.5 million increase in cash received from maintenance revenue.

These inflows were offset by a \$19.0 million decrease in cash from working capital.

## Investing Activities:

Cash flow used in investing activities was \$15.7 million and \$231.0 million for the six months ended June 30, 2017 and 2016, respectively. The decrease in cash flow used in investing activities of \$215.4 million for the six months ended June 30, 2017 versus the same period in 2016 was primarily a result of:

- a \$297.4 million net decrease in the acquisition and improvement of flight equipment and net investments in finance and sales-type leases;
- an \$11.8 million decrease in unconsolidated equity method investments compared to the same period in 2016; and
- a \$6.9 million net decrease in aircraft purchase deposits received.

These outflows were offset by a \$101.2 million decrease in proceeds from the sale of flight equipment.

## Financing Activities:

Cash flow used in financing activities was \$209.9 million for the six months ended June 30, 2017 as compared to cash flow provided by financing activities of \$287.0 million for the six months ended June 30, 2016. The net increase in cash flow used in financing activities of \$496.8 million for the six months ended June 30, 2017 versus the same period in 2016 was primarily a result of:

- a \$287.3 million decrease in proceeds from secured and unsecured financings;
- a \$208.5 million increase in securitization and term debt financing repayments; and
- a \$36.9 million increase in maintenance and security deposits returned, net of deposits received.

These outflows were offset by a \$31.3 million decrease in shares repurchased.

## Debt Obligations

For complete information on our debt obligations, please refer to Note 7 - "Secured and Unsecured Debt Financings" in the Notes to Unaudited Consolidated Financial Statements above.

## Contractual Obligations

Our contractual obligations consist of principal and interest payments on debt, payments on interest rate derivatives, other aircraft acquisition agreements and rent payments related to our office leases. Total contractual obligations increased to \$6.60 billion at June 30, 2017 from \$6.50 billion at December 31, 2016 due primarily to an increase in borrowings and interest payments as a result of the closing of our Senior Notes due 2024 in March 2017 and an increase in purchase obligations for aircraft to be acquired, partially offset by the amortization of our other financings. The following table presents our actual contractual obligations and their payment due dates as of June 30, 2017:

Contractual Obligations	Payments Due by Period as of June 30, 2017				
	Total	1 year or less	2-3 years	4-5 years	More than 5 years
	(Dollars in thousands)				
Principal payments:					
Senior Notes due 2018 - 2024	\$3,200,000	\$—	\$1,200,000	\$1,000,000	\$1,000,000
Unsecured Term Loan	120,000	—	120,000	—	—
Revolving Credit Facilities	—	—	—	—	—
ECA Financings	284,162	43,328	91,331	94,124	55,379
Bank Financings	789,833	81,008	186,580	143,424	378,821
Total principal payments	4,393,995	124,336	1,597,911	1,237,548	1,434,200
Interest payments on debt obligations <sup>(1)</sup>	887,363	213,474	371,137	213,480	89,272
Office leases <sup>(2)</sup>	17,765	869	3,231	3,276	10,389
Purchase obligations <sup>(3)</sup>	1,296,397	398,920	686,068	211,409	—
Total	\$6,595,520	\$737,599	\$2,658,347	\$1,665,713	\$1,533,861

(1) Future interest payments on variable rate, LIBOR-based debt obligations are estimated using the interest rate in effect at June 30, 2017.

(2) Represents contractual payment obligations for our office leases in Stamford, Connecticut; Dublin, Ireland and Singapore.

At June 30, 2017, we had commitments to acquire 38 aircraft for \$1.30 billion, including 25 new E-Jet E2 aircraft (3) from Embraer S.A. These amounts include estimates for pre-delivery deposits, contractual price escalation and other adjustments. As of July 31, 2017, we have commitments to acquire 58 aircraft for \$1.83 billion.

## Capital Expenditures

From time to time, we make capital expenditures to maintain or improve our aircraft. These expenditures include the cost of major overhauls necessary to place an aircraft in service and modifications made at the request of lessees. For the six months ended June 30, 2017 and 2016, we incurred a total of \$19.0 million and \$17.3 million, respectively, of capital expenditures (including lease incentives) related to the acquisition and improvement of aircraft.

As of June 30, 2017, the weighted average age by net book value of our aircraft was approximately 8.3 years. In general, the costs of operating an aircraft, including maintenance expenditures, increase with the age of the aircraft. Our lease agreements call for the lessee to be primarily responsible for maintaining the aircraft. We may incur additional maintenance and modification costs in the future in the event we are required to remarket an aircraft or a lessee fails to meet its maintenance obligations under the lease agreement. These maintenance reserves are paid by the lessee to provide for future maintenance events. Provided a lessee performs scheduled maintenance of the aircraft, we are required to reimburse the lessee for scheduled maintenance payments. In certain cases, we are also required to make lessor contributions, in excess of amounts a lessee may have paid, towards the costs of maintenance events performed by or on behalf of the lessee.



Actual maintenance payments to us by lessees in the future may be less than projected as a result of a number of factors, including defaults by the lessees. Maintenance reserves may not cover the entire amount of actual maintenance expenses incurred and, where these expenses are not otherwise covered by the lessees, there can be no assurance that our operational cash flow and maintenance reserves will be sufficient to fund maintenance requirements, particularly as our aircraft age. See Item 1A. “Risk Factors - Risks Related to Our Business - Risks related to our leases - If lessees are unable to fund their maintenance obligations on our aircraft, we may incur increased costs at the conclusion of the applicable lease” in our 2016 Annual Report on Form 10-K.

#### Off-Balance Sheet Arrangements

We entered into two joint venture arrangements in order to help expand our base of new business opportunities. None of these joint ventures qualifies for consolidated accounting treatment. The assets and liabilities of these entities are not included in our Consolidated Balance Sheets and we record our net investment under the equity method of accounting. See Note 5 - “Unconsolidated Equity Method Investments” in the Notes to Unaudited Consolidated Financial Statements above.

We hold a 30% equity interest in our Lancaster joint venture and a 25% equity interest in our IBJ Air joint venture. At June 30, 2017, the net book value of our two joint ventures’ thirteen aircraft was approximately \$675 million.

#### Foreign Currency Risk and Foreign Operations

At June 30, 2017, all of our leases are payable to us in U.S. dollars. However, we incur Euro and Singapore dollar-denominated expenses in connection with our subsidiaries in Ireland and Singapore. For the six months ended June 30, 2017, expenses, such as payroll and office costs, denominated in currencies other than the U.S. dollar aggregated approximately \$9.3 million in U.S. dollar equivalents and represented approximately 24% of total selling, general and administrative expenses. Our international operations are a significant component of our business strategy and permit us to more effectively source new aircraft, service the aircraft we own and maintain contact with our lessees. Therefore, our international operations and our exposure to foreign currency risk will likely increase over time. Although we have not yet entered into foreign currency hedges because our exposure to date has not been significant, if our foreign currency exposure increases, we may enter into hedging transactions in the future to mitigate this risk. For the six months ended June 30, 2017 and 2016, we incurred insignificant net gains and losses on foreign currency transactions.

#### Hedging

For complete information on our derivative instruments, please refer to Note 16 - “Accumulated Other Comprehensive Loss” in the Notes to Unaudited Consolidated Financial Statements above.

#### Management’s Use of EBITDA and Adjusted EBITDA

We define EBITDA as income (loss) from continuing operations before income taxes, interest expense, and depreciation and amortization. We use EBITDA to assess our consolidated financial and operating performance, and we believe this non-U.S. GAAP measure is helpful in identifying trends in our performance.

This measure provides an assessment of controllable expenses and affords management the ability to make decisions which are expected to facilitate meeting current financial goals, as well as achieving optimal financial performance. It provides an indicator for management to determine if adjustments to current spending decisions are needed.

EBITDA provides us with a measure of operating performance because it assists us in comparing our operating performance on a consistent basis as it removes the impact of our capital structure (primarily interest charges on our outstanding debt) and asset base (primarily depreciation and amortization) from our operating results. Accordingly, this metric measures our financial performance based on operational factors that management can impact in the short-term, namely the cost structure, or expenses, of the organization. EBITDA is one of the metrics used by senior management and the Board of Directors to review the consolidated financial performance of our business.

We define Adjusted EBITDA as EBITDA (as defined above) further adjusted to give effect to adjustments required in calculating covenant ratios and compliance as that term is defined in the indenture governing our senior unsecured notes. Adjusted EBITDA is a material component of these covenants.

Edgar Filing: Aircastle LTD - Form 10-Q

The table below shows the reconciliation of net income to EBITDA and Adjusted EBITDA for the three and six months ended June 30, 2017 and 2016:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
	(Dollars in thousands)			
Net income (loss)	\$(7,116 )	\$20,030	\$35,323	\$56,292
Depreciation	78,254	75,070	157,428	151,717
Amortization of lease premiums, discounts and incentives	3,280	3,828	6,392	4,898
Interest, net	61,672	62,452	124,740	126,693
Income tax provision	495	2,385	2,341	6,324
EBITDA	136,585	163,765	326,224	345,924
Adjustments:				
Impairment of flight equipment	79,930	16,723	80,430	16,723
Non-cash share-based payment expense	6,028	2,094	8,130	3,737
Loss (gain) on mark-to-market of interest rate derivative contracts	1,562	(146 )	2,712	(69 )
Adjusted EBITDA	\$224,105	\$182,436	\$417,496	\$366,315

Management's Use of Adjusted Net Income ("ANI")

Management believes that ANI, when viewed in conjunction with the Company's results under U.S. GAAP and the below reconciliation, provides useful information about operating and period-over-period performance and additional information that is useful for evaluating the underlying operating performance of our business without regard to periodic reporting elements related to interest rate derivative accounting, changes related to refinancing activity and non-cash share-based payment expense.

The table below shows the reconciliation of net income to ANI for the three and six months ended June 30, 2017 and 2016:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
	(Dollars in thousands)			
Net income (loss)	\$(7,116)	\$20,030	\$35,323	\$56,292
Loan termination fee <sup>(1)</sup>	988	—	988	1,509
Loss (gain) on mark-to-market of interest rate derivative contracts <sup>(2)</sup>	1,562	(146 )	2,712	(69 )
Write-off of deferred financing fees <sup>(1)</sup>	986	—	986	1,972
Non-cash share-based payment expense <sup>(3)</sup>	6,028	2,094	8,130	3,737
Hedge loss amortization charges <sup>(1)</sup>	—	2,227	—	4,855
Adjusted net income	\$2,448	\$24,205	\$48,139	\$68,296

(1) Included in Interest, net.

(2) Included in Other income (expense).

(3) Included in Selling, general and administrative expenses.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Weighted-average shares:				
Common shares outstanding	78,176,705	78,159,280	78,176,705	78,351,369
Restricted common shares	634,217	685,918	569,370	629,137
Total weighted-average shares	78,810,922	78,845,198	78,746,075	78,980,506

Edgar Filing: Aircastle LTD - Form 10-Q

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Percentage of weighted-average shares:				
Common shares outstanding	99.20 %	99.13 %	99.28 %	99.20 %
Restricted common shares <sup>(1)</sup>	0.80 %	0.87 %	0.72 %	0.80 %
Total percentage of weighted-average shares	100.00%	100.00%	100.00%	100.00%
	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Weighted-average common shares outstanding – Basic	78,176,705	78,159,280	78,176,705	78,351,369
Effect of dilutive shares <sup>(2)</sup>	—	—	227,350	—
Weighted average common shares outstanding – Diluted	78,176,705	78,159,280	78,404,055	78,351,369
			Three Months Ended June 30,	Six Months Ended June 30,
			2017	2016
Adjusted net income allocation:				
Adjusted net income			\$2,448	\$24,205
Less: Distributed and undistributed earnings allocated to restricted common shares <sup>(2)</sup>			(20 )	(211 )
Adjusted net income allocable to common shares – Basic and Diluted			\$2,428	\$23,994
Adjusted net income per common share – Basic and Diluted			\$0.03	\$0.31
			\$0.61	\$0.86

For the three months ended June 30, 2017, the effect of any diluted shares on distributed and undistributed earnings to restricted shares would have been anti-dilutive and were excluded from the calculation. For the three months ended June 30, 2016, distributed and undistributed earnings to restricted shares were 0.87% of net income. For the six months ended June 30, 2017 and 2016, distributed and undistributed earnings to restricted shares were 0.72% and 0.80%, respectively, of net income. The amount of restricted share forfeitures for all periods present is immaterial to the allocation of distributed and undistributed earnings.

For the three months ended June 30, 2017, the effect of 170,116 contingently issuable shares related to the Company's PSUs would have been anti-dilutive and were excluded from the calculation. For the six months ended June 30, 2017, dilutive shares represented contingently issuable shares. For the three and six months ended June 30, 2016, we had no dilutive shares.

#### Limitations of EBITDA, Adjusted EBITDA and ANI

An investor or potential investor may find EBITDA, Adjusted EBITDA and ANI important measures in evaluating our performance, results of operations and financial position. We use these non-U.S. GAAP measures to supplement our U.S. GAAP results in order to provide a more complete understanding of the factors and trends affecting our business.

EBITDA, Adjusted EBITDA and ANI have limitations as analytical tools and should not be viewed in isolation or as substitutes for U.S. GAAP measures of earnings (loss). Material limitations in making the adjustments to our earnings (loss) to calculate EBITDA, Adjusted EBITDA and ANI, and using these non-U.S. GAAP measures as compared to U.S. GAAP net income (loss), income (loss) from continuing operations and cash flows provided by or used in operations, include:

- depreciation and amortization, though not directly affecting our current cash position, represent the wear and tear and/or reduction in value of our aircraft, which affects the aircraft's availability for use and may be indicative of future needs for capital expenditures;
- the cash portion of income tax (benefit) provision generally represents charges (gains), which may significantly affect our financial results;

elements of our interest rate derivative accounting may be used to evaluate the effectiveness of our hedging policy;  
hedge loss amortization charges; and  
adjustments required in calculating covenant ratios and compliance as that term is defined in the indenture governing  
our senior unsecured notes.

EBITDA, Adjusted EBITDA and ANI are not alternatives to net income (loss), income (loss) from operations or cash flows provided by or used in operations as calculated and presented in accordance with U.S. GAAP. You should not rely on these non-U.S. GAAP measures as a substitute for any such U.S. GAAP financial measure. We strongly urge you to review the reconciliations to U.S. GAAP net income (loss), along with our consolidated financial statements included elsewhere in this report. We also strongly urge you to not rely on any single financial measure to evaluate our business. In addition, because EBITDA, Adjusted EBITDA and ANI are not measures of financial performance under U.S. GAAP and are susceptible to varying calculations, EBITDA, Adjusted EBITDA and ANI as presented in this report, may differ from and may not be comparable to similarly titled measures used by other companies.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate risk is the exposure to loss resulting from changes in the level of interest rates and the spread between different interest rates. These risks are highly sensitive to many factors, including U.S. monetary and tax policies, U.S. and international economic factors and other factors beyond our control. We are exposed to changes in the level of interest rates and to changes in the relationship or spread between interest rates. Our primary interest rate exposures relate to our lease agreements, floating rate debt obligations and interest rate derivatives. Rent payments under our aircraft lease agreements typically do not vary during the term of the lease according to changes in interest rates. However, our borrowing agreements generally require payments based on a variable interest rate index, such as LIBOR. Therefore, to the extent our borrowing costs are not fixed, increases in interest rates may reduce our net income by increasing the cost of our debt without any corresponding increase in rents or cash flow from our securities. Changes in interest rates may also impact our net book value as our interest rate derivatives are periodically marked-to-market through shareholders' equity. Generally, we are exposed to loss on our fixed pay interest rate derivatives to the extent interest rates decrease below their contractual fixed rate.

The relationship between spreads on derivative instruments may vary from time to time, resulting in a net aggregate book value increase or decrease. Changes in the general level of interest rates can also affect our ability to acquire new investments and our ability to realize gains from the settlement of such assets.

#### Sensitivity Analysis

The following discussion about the potential effects of changes in interest rates is based on a sensitivity analysis, which models the effects of hypothetical interest rate shifts on our financial condition and results of operations. Although we believe a sensitivity analysis provides the most meaningful analysis permitted by the rules and regulations of the SEC, it is constrained by several factors, including the necessity to conduct the analysis based on a single point in time and by the inability to include the extraordinarily complex market reactions that normally would arise from the market shifts modeled. Although the following results of a sensitivity analysis for changes in interest rates may have some limited use as a benchmark, they should not be viewed as a forecast. This forward-looking disclosure also is selective in nature and addresses only the potential interest expense impacts on our financial instruments and, in particular, does not address the mark-to-market impact on our interest rate derivatives. It also does not include a variety of other potential factors that could affect our business as a result of changes in interest rates. A hypothetical 100-basis point increase/decrease in our variable interest rates would increase/decrease the minimum contracted rentals on our portfolio as of June 30, 2017 by \$3.5 million and \$3.5 million, respectively, over the next twelve months. As of June 30, 2017, a hypothetical 100-basis point increase/decrease in our variable interest rate on our borrowings would result in an interest expense increase/decrease of \$4.9 million and \$6.1 million, respectively, net of amounts received from our interest rate derivatives, over the next twelve months. In September 2016, we purchased an interest rate cap for \$2.3 million to hedge approximately 70% of our floating rate interest exposure. The interest rate cap is set at 2% and has a current notional balance of \$410.0 million and reduces over time to \$215.0 million. The cap matures in September 2021.

### ITEM 4. CONTROLS AND PROCEDURES

#### Management's Evaluation of Disclosure Controls and Procedures

The term "disclosure controls and procedures" is defined in Exchange Act Rules 13a-15(e) and 15d-15(e). This term refers to the controls and procedures of a company that are designed to ensure that information required to be disclosed by





a company in the reports that it files under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") as appropriate, to allow timely decisions regarding required disclosure. An evaluation was performed under the supervision and with the participation of the Company's management, including the CEO and CFO, of the effectiveness of the Company's disclosure controls and procedures as of June 30, 2017. Based on that evaluation, the Company's management, including the CEO and CFO, concluded that the Company's disclosure controls and procedures were effective as of June 30, 2017.

#### Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f), that occurred during the quarter ended June 30, 2017 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. — OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Company is not a party to any material legal or adverse regulatory proceedings.

## ITEM 1A. RISK FACTORS

There have been no material changes to the disclosure related to the risk factors described in our Annual Report on Form 10-K filed with the SEC for the year ended December 31, 2016.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

In February 2016, our Board of Directors authorized the repurchase of \$100.0 million of the Company's common shares. During the second quarter of 2017, we purchased our common shares as follows:

Period	Total Number of Shares of Purchased	Average Price Paid per Share	Total Number of Shares of Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(1)</sup>
(Dollars in thousands, except per share amounts)				
April 1 through April 30	4,210	\$ 0.01	—	\$ 95,888
May 1 through May 31	—	—	—	95,888
June 1 through June 30	—	—	—	95,888
Total	4,210	\$ 0.01	—	\$ 95,888

<sup>(1)</sup> Under our current repurchase program, we have repurchased an aggregate of 217,574 common shares at an aggregate cost of \$4.1 million, including commissions.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

Exhibit No.	Description of Exhibit
3.1	Memorandum of Association (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-1 (Amendment No. 2) (No. 333-134669) filed on July 25, 2006).
3.2	Amended Bye-laws (incorporated by reference to Exhibit 3.2 to the Company's Registration Statement on Form S-3 (No. 333-182242) filed on June 20, 2012).
4.1	Specimen Share Certificate (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-1 (Amendment No. 2) (No. 333-134669) filed on July 25, 2006).
4.2	Indenture, dated as of April 4, 2012, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on April 5, 2012).
4.3	Indenture, dated as of November 30, 2012, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed with the SEC on November 30, 2012).
4.4	Amended and Restated Shareholder Agreement, dated as of February 18, 2015, by and between Aircastle Limited and Marubeni Corporation (incorporated by reference to Exhibit 4.8 to the Company's Quarterly Report on Form 10-Q filed on May 6, 2015).
4.5	Amendment No. 1 to the Amended and Restated Shareholder Agreement, dated as of September 23, 2016, by and among Aircastle Limited, Marubeni Corporation, and Marubeni Aviation Holding Coöperatief U.A. (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on September 26, 2016).
4.6	Indenture, dated as of December 5, 2013, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee Citigroup Global Markets, Inc., Goldman, Sachs & Co., J.P. Morgan Securities LLC and RBC Capital Markets, LLC (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on December 6, 2013).
4.7	First Supplemental Indenture, dated as of December 5, 2013, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on December 6, 2013).
4.8	Second Supplemental Indenture, dated as of March 26, 2014, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on March 26, 2014).
4.9	Third Supplemental Indenture, dated as of January 15, 2015, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on January 15, 2015).
4.10	Fourth Supplemental Indenture, dated as of March 24, 2016, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on March 24, 2016).

- 4.11 Fifth Supplemental Indenture, dated as of March 20, 2017, by and between Aircastle Limited and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on March 20, 2017).
- 10.1 Separation Agreement, dated June 30, 2017, between Aircastle Advisor LLC and Ron Wainshal. \*#
- 10.2 Aircastle Limited Amended and Restated 2014 Omnibus Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed on May 25, 2017).
- 31.1 Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002. \*
- 31.2 Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002. \*
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*
- 99.1 Owned Aircraft Portfolio at June 30, 2017. \*

Exhibit  
No. Description of Exhibit

101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of June 30, 2017 and December 31, 2016; (ii) Consolidated Statements of Income (Loss) for the three and six months ended June 30, 2017 and 2016; (iii) Consolidated Statements of Comprehensive Income (Loss) for the three and six months ended June 30, 2017 and 2016; (iv) Consolidated Statements of Cash Flows for the six months ended June 30, 2017 and 2016; and (v) Notes to Unaudited Consolidated Financial Statements. \*

# Management contract or compensatory plan or arrangement.

\* Filed herewith.

47

---

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 8, 2017

AIRCASTLE LIMITED

(Registrant)

By: /s/ Aaron Dahlke

Aaron Dahlke

Chief Financial Officer and Authorized Officer